

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **March 31, 2024**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: **001-41355**

**Sharps Technology, Inc.**

(Exact name of registrant as specified in its charter)

**Nevada**

(State or other jurisdiction  
of incorporation or organization)

**82-3751728**

(I.R.S. Employer  
Identification No.)

**105 Maxess Road, Melville, New York 11747**  
(Address of principal executive offices) (Zip Code)

**(631) 574-4436**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

<b>Title of each class</b>	<b>Trading Symbol(s)</b>	<b>Name of each exchange on which registered</b>
Common Stock, \$0.0001 par value	STSS	NASDAQ Capital Market
Common Stock Purchase Warrants	STSSW	NASDAQ Capital Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of May 14, 2024, the issuer had 15,670,898 shares of common stock, par value \$.0001 per share, outstanding.

**SHARPS TECHNOLOGY, INC.  
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**SHARPS TECHNOLOGY, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

	<b>March 31, 2024</b> (Unaudited)	<b>December 31, 2023</b> (Audited)
<b>Assets:</b>		
Current Assets		
Cash	\$ 1,165,913	\$ 3,012,908
Prepaid expenses and other current assets	202,335	116,508
Inventories, net (Note 3)	<u>1,842,392</u>	<u>1,709,135</u>
Current Assets	3,210,640	4,838,551
Fixed Assets, net of accumulated depreciation (Notes 4 and 5)	6,470,940	6,822,142
Other Assets (Notes 5 and 6)	<u>122,242</u>	<u>128,575</u>
<b>TOTAL ASSETS</b>	<b><u>\$ 9,803,822</u></b>	<b><u>\$ 11,789,268</u></b>
<b>Liabilities:</b>		
Current Liabilities		
Accounts payable (Note 4)	\$ 753,810	\$ 794,107
Accrued and other current liabilities (Notes 13 and 15)	454,654	476,090
Warrant liability (Notes 8 and 10)	<u>1,572,728</u>	<u>2,422,785</u>
Total Current Liabilities	2,781,192	3,692,982
Deferred Tax Liability	162,000	162,000
Total Liabilities	<u>2,943,192</u>	<u>3,854,982</u>
Commitments and Contingencies (Note 15)	-	-
<b>Stockholders' Equity:</b>		
Preferred stock, \$.0001 par value; 1,000,000 shares authorized; 1 share issued and outstanding	-	-
Common stock, \$.0001 par value; 100,000,000 shares authorized; 15,670,898 shares issued and outstanding (2023: 15,274,457)	1,568	1,528
Additional paid-in capital	32,616,693	32,489,950
Accumulated other comprehensive income	373,759	591,812
Accumulated deficit	<u>(26,131,390)</u>	<u>(25,149,004)</u>
Total Stockholders' Equity	<u>6,860,630</u>	<u>7,934,286</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b><u>\$ 9,803,822</u></b>	<b><u>\$ 11,789,268</u></b>

*The accompanying notes are an integral part of these financial statements.*

**SHARPS TECHNOLOGY, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**FOR THE THREE MONTHS ENDED MARCH 31**  
**(UNAUDITED)**

	<b>2024</b>	<b>2023</b>
Revenue, net	\$ -	\$ -
Operating expenses:		
Research and development	197,439	333,888
General and administrative	<u>1,646,613</u>	<u>1,983,912</u>
Total operating expenses	<u>(1,844,052)</u>	<u>(2,317,800)</u>
Loss from operations	<u>(1,844,052)</u>	<u>(2,317,800)</u>
Other income (expense)		
Interest income (expense)	19,023	36,792
FMV adjustment warrants	850,057	184,085
Foreign currency and other	<u>(7,414)</u>	<u>(14,907)</u>
Total Other Income (Expense)	<u>861,666</u>	<u>205,970</u>
Net loss	<u>\$ (982,386)</u>	<u>\$ (2,111,830)</u>
Net loss per share, basic and diluted	\$ (0.05)	\$ (0.20)
Weighted average shares used to compute net loss per share, basic and diluted	<u>18,655,936</u>	<u>10,731,544</u>

*The accompanying notes are an integral part of these financial statements.*

**SHARPS TECHNOLOGY, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS**  
**FOR THE THREE MONTHS ENDED MARCH 31**  
**(UNAUDITED)**

	2024	2023
Net loss	\$ (982,386)	\$ (2,111,830)
Other comprehensive income (loss)		
Foreign currency translation adjustments	(218,053)	270,983
<b>Comprehensive loss</b>	<b>\$ (1,200,439)</b>	<b>\$ (1,840,847)</b>

*The accompanying notes are an integral part of these financial statements.*

**SHARPS TECHNOLOGY, INC.**  
**CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2023**  
**(Unaudited)**

	Preferred Stock	Common Stock		Additional Paid in Capital		Accumulated Other Comprehensive Income		Accumulated Deficit		Total Stockholders Equity
	Shares	Amount		Shares	Amount					
<b>Balance -December 31, 2022</b>	<b>1</b>	<b>\$</b>		<b>9,407,415</b>	<b>\$ 941</b>	<b>\$24,733,306</b>	<b>\$ 214,253</b>	<b>\$ (15,307,366)</b>	<b>\$ 9,641,134</b>	
Net loss for the three months ended March 31, 2023	-			-		-		-	(2,111,830)	(2,111,830)
Shares issued in Offering				2,248,521	225	2,783,160		-		2,783,385
Share-based compensation charges	-			-		383,100		-		383,100
Foreign Currency Translation	-			-		-	270,983	-		270,983
<b>Balance - March 31, 2023</b>	<b>1</b>	<b>\$</b>		<b>11,655,936</b>	<b>\$ 1,166</b>	<b>\$27,899,566</b>	<b>\$ 485,236</b>	<b>\$ (17,419,196)</b>	<b>\$ 10,966,772</b>	

**SHARPS TECHNOLOGY, INC.**  
**CONDENSED STATEMENT OF STOCKHOLDERS' EQUITY**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2024**  
**(Unaudited)**

	Preferred Stock	Common Stock		Additional Paid in Capital		Accumulated Other Comprehensive Income		Accumulated Deficit		Total Stockholders Equity
	Shares	Amount		Shares	Amount					
<b>Balance -December 31, 2023</b>	<b>1</b>	<b>\$</b>		<b>15,274,457</b>	<b>\$ 1,528</b>	<b>\$32,489,950</b>	<b>\$ 591,812</b>	<b>\$ (25,149,004)</b>	<b>\$ 7,934,286</b>	
Net loss for the three months ended March 31, 2024	-			-		-		-	(982,386)	(982,386)
Share-based compensation charges	-			-		126,387		-		126,387
Exercise of Pre-Funded Warrants	-			396,441	40	356		-		396
Foreign Currency Translation	-			-		-	(218,053)	--		(218,053)
<b>Balance - March 31, 2024</b>	<b>1</b>	<b>\$</b>		<b>15,670,898</b>	<b>\$ 1,568</b>	<b>\$32,616,693</b>	<b>\$ 373,759</b>	<b>\$ (26,131,390)</b>	<b>\$ 6,860,630</b>	

*The accompanying notes are an integral part of these financial statements.*

**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE THREE MONTHS ENDED MARCH 31**  
**(UNAUDITED)**

	<b>2024</b>	<b>2023</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$ (982,386)	\$ (2,111,830)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	195,411	216,090
Stock-based compensation and common stock issued for services	126,387	383,100
FMV adjustment for Warrants	(850,057)	(184,085)
Foreign exchange gain	(7,414)	(6,681)
Changes in operating assets:		
Prepaid expenses and other current assets	(91,158)	(56,674)
Inventory	(202,446)	(360,916)
Other assets	-	(36,227)
Accounts payable and accrued liabilities	(77,652)	94,553
Net cash used in operating activities	<b>(1,889,315)</b>	<b>(2,062,670)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Acquisition of fixed assets or deposits paid	(2,852)	(163,272)
Net cash used in investing activities	<b>(2,852)</b>	<b>(163,272)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Exercise of Pre-Funded warrants	396	-
Net proceeds from Initial Public Offering and additional offerings	-	3,238,711
Net cash provided by financing activities	<b>396</b>	<b>3,238,711</b>
Effect of exchange rate changes on cash	44,776	73,580
<b>NET INCREASE (DECREASE) IN CASH</b>	<b>(1,846,995)</b>	<b>1,086,349</b>
<b>CASH — BEGINNING OF YEAR</b>	<b>3,012,908</b>	<b>4,170,897</b>
<b>CASH — END OF PERIOD</b>	<b>\$ 1,165,913</b>	<b>\$ 5,257,246</b>

*The accompanying notes are an integral part of these financial statements.*

**SHARPS TECHNOLOGY, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023**

**Note 1. Description of Business**

**Nature of Business and Going Concern**

Sharps Technology, Inc. ("Sharps" or the "Company") is a pre-revenue medical device company that has designed and patented various safety syringes and is seeking commercialization by manufacturing and distribution of its products.

The accompanying condensed consolidated financial statements include the accounts of Sharps Technology, Inc. and its wholly owned subsidiaries, Safegard Medical, Kft. and Sharps Technology Acquisition Corp. collectively referred to as the "Company." The condensed consolidated balance sheet as of March 31, 2024 and the condensed consolidated statements of operations, statements of comprehensive loss, statements of stockholders' equity and the statements of cash flow for the three months ended March 31, 2024 and 2023 (the "interim statements") are unaudited. All intercompany transactions and balances have been eliminated. In the opinion of management, all adjustments (which include normal recurring adjustments) necessary to present fairly the financial position and operating results for the interim periods have been made. Certain information and footnote disclosure, normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States, have been condensed or omitted. The interim statements should be read in conjunction with the consolidated financial statements for the year ended December 31, 2023 and notes thereto contained in the Company's Form 10-K filed with the Securities and Exchange Commission. The condensed consolidated balance sheet at December 31, 2023 has been derived from the audited financial statements at that date. The results of operations for the three months ended March 31, 2024 are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2024.

The accompanying condensed consolidated financial statements have been prepared assuming that the Company will continue as a going concern. The Company has not generated revenue or cash flow from operations since inception. As of March 31, 2024, the Company had a working capital of \$429,448 which is not expected to be sufficient to fund the Company's planned operations for the next 12 months. These factors raise substantial doubt regarding the Company's ability to continue as a going concern. The Company's ability to continue as a going concern is dependent upon the Company's ability to raise sufficient financing to acquire or commercialize its products into a profitable business. The Company intends to finance its commercialization activities and its working capital needs largely from the sale of equity securities and/or with additional funding from other traditional financing sources until such time that funds provided by operations are sufficient to fund working capital requirements. The unaudited condensed consolidated financial statements of the Company do not include any adjustments relating to the recoverability and classification of recorded assets, or the amounts and classifications of liabilities that might be necessary should the Company be unable to continue as a going concern.

The Company's fiscal year ends on December 31.

On April 13, 2022, the Company's Initial Public Offering was deemed effective with trading commencing on April 14, 2022. The Company received net proceeds of \$14.2 million on April 19, 2022 (See Note 8).

**Note 2. Summary of Significant Accounting Policies**

**Basis of Presentation**

The accompanying condensed consolidated financial statements have been prepared by the Company in accordance with generally accepted accounting principles ("GAAP") in the United States ("U.S.") and are expressed in U.S. dollars.

**SHARPS TECHNOLOGY, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023**

**Note 2. Summary of Significant Accounting Policies (continued)**

**Use of Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. As of March 31, 2024, the most significant estimates relate to derivative liabilities and stock-based compensation.

**Cash and Cash Equivalents**

The Company considers all highly liquid investments purchased with an original or remaining maturity of three months or less at the date of purchase to be cash equivalents. Cash and cash equivalents are maintained with various financial institutions. At March 31, 2024 and December 31, 2023, the Company had no cash equivalents.

**Inventories**

The Company values inventory at the lower of cost (average cost) or net realizable value. Work-in-process and finished goods inventories consist of material, labor, and manufacturing overhead. Net realizable value is the estimated selling price in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. A reserve is established for any excess or obsolete inventories or they may be written off. At March 31, 2024, and December 31, 2023, inventory is comprised of raw materials, including packaging, work in process (components) and finished goods.

**Fair Value Measurements**

ASC 820, Fair Value Measurements and Disclosures, requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. ASC 820 establishes a fair value hierarchy based on the level of independent, objective evidence surrounding the inputs used to measure fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. ASC 820 prioritizes the inputs into three levels that may be used to measure fair value.

The Company's outstanding warrants are fair valued on a recurring basis with the trading price which could cause fluctuations in operating results at the reporting periods.

**Level 1**

Level 1 applies to assets or liabilities for which there are quoted prices in active markets for identical assets or liabilities. Valuations are based on quoted prices that are readily and regularly available in an active market and do not entail a significant degree of judgment.

**Level 2**

Level 2 applied to assets or liabilities for which there are other than Level 1 observable inputs such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in markets with insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which significant inputs are observable or can be derived principally from, or corroborated by, observable market data.

**SHARPS TECHNOLOGY, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023**

**Note 2. Summary of Significant Accounting Policies (continued)**

Level 2 instruments require more management judgment and subjectivity as compared to Level 1 instruments. For instance: determining which instruments are most similar to the instrument being priced requires management to identify a sample of similar securities based on the coupon rates, maturity, issuer credit rating and instrument type, and subjectively select an individual security or multiple securities that are deemed most similar to the security being priced; and determining whether a market is considered active requires management judgment.

**Level 3**

Level 3 applied to assets or liabilities for which there are unobservable inputs to the valuation methodology that are significant to the measurement of the fair value of the assets or liabilities. The determination for Level 3 instruments requires the most management judgment and subjectivity.

**Fixed Assets**

Fixed assets are stated at cost. Expenditures for maintenance and repairs are charged to operations as incurred. The Company's fixed assets consist of land, building, machinery and equipment, molds and website. Depreciation is calculated using the straight-line method commencing on the date the asset is operating in the way intended by management over the following useful lives: Building – 20 years, Machinery and Equipment – 3-10 years and Website and Computer Systems – 3 years. The expected life for Molds is based on the lesser of the number of parts that will be produced based on the expected mold capability or 5 years.

**Impairment of Long-Lived Assets**

Long-lived assets are reviewed for impairment or whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability is measured by comparison of the carrying amount of an asset group to the future net undiscounted cash flows that the assets are expected to generate. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the projected discounted future net cash flows arising from the asset.

There were no impairment losses recognized during the three months ended March 31, 2024 and 2023.

#### *Purchased Identified Intangible Assets*

The Company's identified intangible assets are amortized on a straight-line basis over their estimated useful lives of 5 years. The Company makes judgments about the recoverability of finite-lived intangible assets whenever facts and circumstances indicate that the useful life is shorter than originally estimated or that the carrying amount of assets may not be recoverable. If such facts and circumstances exist, the Company assesses recoverability by comparing the projected undiscounted net cash flows associated with the related asset or group of assets over their remaining lives against their respective carrying amounts. Impairments, if any, are based on the excess of the carrying amount over the fair value of those assets. If the useful life is shorter than originally estimated, the Company would accelerate the rate of amortization and amortize the remaining carrying value over the new shorter useful life. The Company evaluates the carrying value of indefinite-lived intangible assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable, and an impairment charge would be recognized to the extent that the carrying amount of such assets exceeds their estimated fair value.

**SHARPS TECHNOLOGY, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023**

#### **Note 2. Summary of Significant Accounting Policies (continued)**

##### **Stock-based Compensation Expense**

The Company measures its stock-based awards made to employees based on the estimated fair values of the awards as of the grant date. For stock option awards, the Company uses the Black-Scholes option-pricing model. Stock-based compensation expense is recognized over the requisite service period and is based on the value of the portion of stock-based payment awards that is ultimately expected to vest. The Company recognizes forfeitures of stock-based awards as they occur on a prospective basis.

Stock-based compensation expense for awards granted to non-employees as consideration for services received is measured on the date of performance at the fair value of the consideration received or the fair value of the equity instruments issued, whichever can be more reliably measured.

##### **Derivative Instruments**

The Company accounts for common stock warrants as either equity-classified or liability-classified instruments based on an assessment of the specific terms of the warrants and applicable authoritative guidance in Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC 480"), Distinguishing Liabilities from Equity ("ASC 480") and ASC 815, Derivatives and Hedging ("ASC 815"). The assessment considers whether the warrants are freestanding financial instruments pursuant to ASC 480, meet the definition of a liability pursuant to ASC 480, and meet all of the requirements for equity classification under ASC 815, including whether the warrants are indexed to the Company's own stock and whether the holders of the warrants could potentially require net cash settlement in a circumstance outside of the Company's control, among other conditions for equity classification. This assessment, which requires the use of professional judgment, is conducted at the time of warrant issuance and as of each subsequent quarterly period end date while the warrants are outstanding.

At their issuance date and as of March 31, 2024, certain warrants (see Notes 8 and 10) were accounted for as liabilities as these instruments did not meet all of the requirements for equity classification under ASC 815-40 based on the terms of the aforementioned warrants. The resulting warrant liabilities are re-measured at each balance sheet date until their exercise or expiration, and any change in fair value is recognized in the Company's condensed consolidated statements of operations.

##### **Foreign Currency Translation/Transactions**

The Company has determined that the functional currency for its foreign subsidiary is the local currency. For financial reporting purposes, assets and liabilities denominated in foreign currencies are translated at current exchange rates and profit and loss accounts are translated at weighted average exchange rates. Resulting translation gains and losses are included as a separate component of stockholders' equity as accumulated other comprehensive income or loss. Gains or losses resulting from transactions entered into in other than the functional currency are recorded as foreign exchange gains and losses in the condensed consolidated statements of operations.

##### **Comprehensive income (loss)**

Comprehensive income (loss) consists of the Company's consolidated net loss and foreign currency translation adjustments related to its subsidiary. Foreign currency translation adjustments included in comprehensive loss were not tax effected as the Company has a full valuation allowance at March 31, 2024 and December 31, 2023. Accumulated other comprehensive income (loss) is a separate component of stockholders' equity and consists of the cumulative foreign currency translation adjustments.

**SHARPS TECHNOLOGY, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023**

#### **Note 2. Summary of Significant Accounting Policies (continued)**

##### **Basic and Diluted Loss Per Share**

The Company computes net loss per share in accordance with ASC 260, Earnings per Share. ASC 260 requires presentation of both basic and diluted earnings per share (EPS) on the face of the consolidated statements of operations. Basic EPS is computed by dividing net income (loss) available to common stockholders (numerator) by the weighted average number of shares outstanding (denominator) during the period. Basic EPS includes 2,985,038 of pre-funded warrants (see Note 8). Diluted EPS gives effect to all dilutive potential common shares outstanding during the period using the treasury stock method and convertible preferred stock using the if-converted method. In computing diluted EPS, the average stock price for the period is used in determining the number of shares assumed to be purchased from the exercise of stock options or warrants. Diluted EPS excludes all dilutive potential shares if their effect is anti-dilutive. As of March 31, 2024, there were 23,085,155 stock options and warrants that could potentially dilute basic EPS in the future that were not included in the computation of diluted EPS because to do so would have been anti-dilutive for the periods presented.

## Income Taxes

The Company must make certain estimates and judgments in determining income tax expenses for financial statement purposes. These estimates and judgments are used in the calculation of tax credits, tax benefits, tax deductions, and in the calculation of certain deferred taxes and tax liabilities. Significant changes to these estimates may result in an increase or decrease to the Company's tax provision in a subsequent period.

The provision for income taxes was comprised of the Company's current tax liability and changes in deferred income tax assets and liabilities. The calculation of the current tax liability involves dealing with uncertainties in the application of complex tax laws and regulations and in determining the liability for tax positions, if any, taken on the Company's tax returns in accordance with authoritative guidance on accounting for uncertainty in income taxes. Deferred income taxes are determined based on the differences between the financial reporting and tax basis of assets and liabilities. The Company must assess the likelihood that it will be able to recover the Company's deferred tax assets. If recovery is not likely on a more-likely-than-not basis, the Company must increase its provision for income taxes by recording a valuation allowance against the deferred tax assets that it estimates will not ultimately be recoverable. However, should there be a change in the Company's ability to recover its deferred tax assets, the provision for income taxes would fluctuate in the period of such change.

## Research and Development Costs

Research and development costs are expensed as incurred.

Advance payments for goods or services that will be used or rendered for future research and development activities are deferred and capitalized. Such amounts are recognized as an expense as the related goods are delivered or the services are performed.

## Contingencies

Liabilities for loss contingencies arising from claims, assessments, litigations, fines and penalties and other sources are recognized when it is probable that a liability has been incurred and the amount of the assessment can be reasonably estimated. Gain contingencies are evaluated and not recognized until the gain is realizable or realized.

**SHARPS TECHNOLOGY, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023**

## Note 2. Summary of Significant Accounting Policies (continued)

### Recent Accounting Pronouncements

On August 5, 2020, the FASB issued ASU 2020-06, *Debt – Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging – Contracts in Entity's Own Equity (Subtopic 815-40)*, which simplifies the accounting for certain financial instruments with characteristics of liabilities and equity, including convertible instruments and contracts on an entity's own equity. The ASU is part of the FASB's simplification initiative, which aims to reduce unnecessary complexity in U.S. GAAP. ASU 2020-06 simplifies the guidance in U.S. GAAP on the issuer's accounting for convertible debt instruments, requires entities to provide expanded disclosures about "the terms and features of convertible instruments" and how the instruments have been reported in the entity's financial statements. It also removes from ASC 815-40-25-10 certain conditions for equity classification and amends certain guidance in ASC 260, *Earnings per Share*, on the computation of EPS for convertible instruments and contracts on an entity's own equity. An entity can use either a full or modified retrospective approach to adopt the ASU's guidance. The ASU's amendments are effective for smaller public business entities fiscal years beginning after December 15, 2023. The Company does not expect the pronouncement to have a material impact on the Company and will disclose the nature and reason for any elections that the Company makes.

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*. The new guidance requires disaggregated information about the effective tax rate reconciliation and additional information on taxes paid that meet a quantitative threshold. The new guidance is effective for public companies for annual reporting periods beginning after December 15, 2024, a, with early adoption permitted. The Company is currently evaluating the impacts of the new guidance on its disclosures within the consolidated financial statements.

The Company does not expect the adoption of any accounting pronouncements to have a material impact on the condensed consolidated financial statements.

We reviewed all other recently issued accounting pronouncements and have concluded they are not applicable or not expected to be significant to the accounting for our operations.

## Note 3. Inventories

Inventories, net consisted of the following at:

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Raw materials	\$ 306,322	\$ 254,461
Work in process	134,347	170,464
Finished goods	1,401,723	1,284,210
Total	<u><u>\$ 1,842,392</u></u>	<u><u>\$ 1,709,135</u></u>

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## Note 4. Fixed Assets

Fixed assets, net, is summarized as follows as of:

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
--	-----------------------	--------------------------

Land	\$ 247,333	\$ 260,460
Building	2,879,828	3,022,490
Machinery and Equipment	4,650,570	4,464,317
Computer Systems and Website & Other	290,661	290,661
<b>Total Fixed Assets</b>	<b>8,068,392</b>	<b>8,037,928</b>
Less: accumulated depreciation	(1,597,452)	(1,215,786)
<b>Fixed asset, net</b>	<b>\$ 6,470,940</b>	<b>\$ 6,822,142</b>

Depreciation expense of fixed assets for the three months ended March 31, 2024 and 2023 was \$ 190,121 and \$212,109, respectively. Substantially, all the Company's fixed assets are located at the Company's Hungary location. As of March 31, 2024, the Company has \$100,000 in remaining payments for machinery purchased, which is included in accounts payable.

#### Note 5. Asset Acquisition

##### Safegard Medical, Kft

In June 2020, the Company entered into a Share Purchase Agreement ("Agreement") with Safegard Medical, Kft ("Safegard") and amendments to the Agreement, collectively, the Agreements, to purchase either the stock or certain assets of a manufacturing facility for \$2.5M in cash, plus additional consideration of 28,571 shares of common stock with an estimated fair market value of \$ 7.00, 35,714 stock options with an exercise price of \$7.00 and 50,000 stock options with an exercise price of \$4.25. The purchase price includes the fair market value of the common stock of \$ 200,000 and the vested options of \$183,135. The Agreements provided the Company various periods for due diligence and post due diligence, requirements for escrow payments through the closing date ("Closing Date").

Through the Closing Date, the Agreements provided the Company with the exclusive use of the facility in exchange for payment of the facility's operating costs. The monthly fee ("Operating Costs"), which primarily covered the facility's operating costs, was mainly comprised of the seller's workforce costs, materials and other recurring monthly operating cost.

The acquisition of Safegard, which closed on July 6, 2022, did not meet the definition of a business pursuant to ASC 805-10, and accordingly was accounted for as an asset acquisition in accordance with ASC 805-50. The cost of the acquisition was \$2,936,712, including transaction costs of \$53,576, with the allocation to the assets acquired on a relative fair value basis. The intangibles relate to permits and a limited workforce acquired. Under ASC 805-50, no goodwill is recognized. The operating results for Safegard are included in the condensed consolidated financial statements for the period beginning after the closing on July 6, 2022.

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#### Note 5. Asset Acquisition (continued)

The relative fair value of the assets acquired and related deferred tax liability during 2022 was as follows:

Land	\$ 226,000
Building and affixed assets	2,648,000
Machinery	158,000
Inventory	32,000
Intangibles	64,712
Deferred tax liability	(192,000)
 Total	 <u>\$ 2,936,712</u>

The useful lives for the acquired assets is Building - 20 years; Machinery – 5 to 10 years; Intangibles – 5 years. The related depreciation and amortization is being recorded on a straight-line basis.

#### Note 6. Other Assets

Other assets as of March 31, 2024 and December 31, 2023 are summarized as follows:

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Intangibles, net	46,180	52,513
Other	76,062	76,062
	<u>\$ 122,242</u>	<u>\$ 128,575</u>

Intangibles are related to the Asset Acquisition (see Note 5) and consist of an acquired workforce and permits. Amortization for the three months ended March 31, 2024 and 2023 was \$5,290 and \$3,980, respectively.

#### Note 7. Note Purchase Agreement

On December 14, 2021, the Company entered into a Note Purchase Agreement ("NPA") with three unrelated third-party purchasers ("Purchasers"). The Purchasers provided financing to the Company in the form of bridge financing, aggregating principal of \$2,000,000 (the "Notes"). The principal under the Notes was payable on the earlier of (i) December 14, 2022, and (ii) the date on which the Company consummates an initial public offering ("IPO"), herein referred to as the "Maturity Date". The Notes bore interest at 8% with interest payments due monthly. The Company and the Purchasers had entered into a Security Agreement whereby the Notes were collateralized by substantially all the assets of the Company, both tangible and intangible both currently owned with stated exclusions, as defined, and any future acquired with stated exclusions, as defined.

As additional consideration to the Purchasers for providing the financing, the Company issued to each Purchaser a) a number of shares of the Company's Common Stock equal to 50% of the original principal amount of each Purchaser's Note (the "Contingent Stock") and b) a number of warrants, which would allow the Purchasers to purchase additional shares of the Company's Common Stock, equal to 50% of the original principal amount each Purchaser's Note for a term of 5.0 years (the "Contingent Warrants").

For both the Contingent Stock and the Contingent Warrants, the number of shares and warrants that each Purchaser was issued was determined based on a formula of 50% of the original principal amount divided by a "Subsequent Offering Price" based on the valuation in a future offering of Common

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**Note 7. Note Purchase Agreement (continued)**

In accordance with ASC 480-10-25-14, a fixed monetary amount existed at inception for the total value of Contingent Stock that may be issued to each Purchaser. Similarly, a fixed monetary amount further existed at inception for the total value of Contingent Warrants that may be issued to each Purchaser. The Contingent Stock and Contingent Warrant liabilities were measured at FMV on the date of issuance (based on the Black-Scholes valuation model).

The Company repaid the \$2,000,000 in Notes with proceeds from the IPO that closed on April 19, 2022 and the Company issued 235,295 shares of Common Stock to settle the Contingent Stock liability, re-measured the liability at its estimated FMV based on the stock's trading price and reclassified \$496,000 to Common Stock Par Value and Additional Paid in Capital. Further, with the closing of the IPO, 235,295 warrants were issued to settle the Contingent Warrant liability ("Note Warrants") with an exercise price of \$4.25, adjusted to \$0.64 at September 29, 2023, based on anti-dilution terms in the warrants. The terms of the Note Warrants continue to require classification as a liability under ASC 815 with recognition of the changes in fair value to other income or expense in the consolidated statement of operations in accordance with ASC 480 Debt and Equity. (See Note 8 and 10).

**Note 8. Stockholders' Equity**

**Capital Structure**

On December 11, 2017, the Company was incorporated in Wyoming with 20,000,000 shares of common stock authorized with a \$0.0001 par value. Effective, April 18, 2019, the Company's authorized common stock was increased to 50,000,000 shares of common stock. The articles of incorporation also authorized 10,000 preferred shares with a \$0.001 par value.

Effective March 22, 2022, the Company completed a plan and agreement of merger with Sharps Technology, Inc., a Nevada corporation ("Sharps Nevada"). Pursuant to the merger agreement, (i) the Company merged with and into Sharps Nevada, (ii) each 3.5 shares of common stock of the Company were converted into one share of common stock of Sharps Nevada and (iii) the articles of incorporation and bylaws of Sharps Nevada, became the articles of incorporation and bylaws of the surviving corporation. The Company's authorized common stock and preferred stock increased from 50,000,000 to 100,000,000 and 10,000 to 1,000,000 shares, respectively. The par value of preferred stock decreased from \$0.001 to \$0.0001 per share.

**Common Stock**

On September 29, 2023, the Company completed two simultaneous offerings and received aggregate gross proceeds of approximately \$ 5.6 million, before expenses to the placement agent and other offering expenses of \$716,000.

- a. The first offering, the securities purchase agreement offering (the "Shelf Offering") with institutional investors and the Company resulted in the Company receiving net proceeds from the Shelf Offering and the sale of pre-funded of approximately \$2.5 million, includes the value of the pre-funded warrants recorded in APIC, net of \$362,000 in fees relating to the placement agent and other offering expenses. The Shelf Offering was priced at the market under Nasdaq rules. In connection with the Shelf Offering, the Company issued 3,618,521 shares of common at a purchase price of \$0.64 per unit and 800,000 pre-funded warrants at \$0.639 per pre-funded warrants. The exercise price of the pre-funded warrants will be \$0.001 per share.

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**Note 8. Stockholders' Equity (continued)**

- b. The second offering, the securities purchase agreement offering ("Private Placement") with institutional investors and the Company received net proceeds from the Private Placement of approximately \$2.4 million, net of \$354,000 in fees relating to the placement agent and other offering expense. In connection with the Private Placement, the Company issued: (i) 2,581,479 PIPE Shares (or PIPE Pre-Funded Warrants in lieu thereof) and (ii) PIPE Warrants (non-trading) to purchase 8,750,003 shares of our common stock, at a combined purchase price of \$1.074 per unit (or \$1.073 per pre-funded unit). The PIPE Warrants have a term of five and one-half ( 5.5) years from the issuance date and are exercisable for one share of common stock at an exercise price of \$0.64. The net proceeds, after reflecting par value, has been recorded in Additional Paid in Capital of \$1.6 million and with respect to the PIPE Warrants recorded as a liability under ASC 815 of \$985,204. On October 16, 2023, the Company filed an S-1 (Resale) Registration Statement in connection with the Private Placement and on October 26, 2023 the S-1 went effective. (See Note 10)

On February 3, 2023, the Company completed a securities purchase agreement ("Offering") with institutional investors and received net proceeds from the Offering of approximately \$3.2 million, net of \$600,000 in fees relating to the placement agent and other offering expenses. The Offering was priced at the market under Nasdaq rules. In connection with the Offering, the Company issued 2,248,521 units at a purchase price of \$1.69 per unit. Each unit consisted of one share of common stock and one non-tradable warrant ("Offering Warrants") exercisable for one share of common stock at a price of \$1.56, adjusted to \$0.64 at September 29, 2023, based on anti-dilution terms in the warrants and a term of five years. The Offering Warrants have a term of five years from the issuance date. On February 13, 2023, the Company filed an S-1 (Resale) Registration Statement in connection with the Offering and on April 14, 2023, an Amendment to the S-1 was filed and went effective. (See Note 10)

On April 13, 2022, the Company's initial public offering ("IPO") was declared effective by the SEC pursuant to which the Company issued and sold an aggregate of 3,750,000 units ("Units"), each consisting of one share of common stock and two warrants, to purchase one share of common stock for each whole warrant, with an initial exercise price of \$4.25 per share, adjusted to \$1.56 at February 3, 2023 and to \$0.64 at September 29, 2023, based on anti-dilution terms in the warrants, and a term of five years. In addition, the Company granted Aegis Capital Corp., as underwriter a 45-day over-allotment option to purchase up to 15% of the number of shares included in the units sold in the offering, and/or additional warrants equal to 15% of the number of Warrants included in the units sold in the offering, in each case solely to cover over-allotments, which the Aegis Capital Corp. partially exercised with respect to 1,125,000 warrants on April 19, 2022.

The Company's common stock and warrants began trading on the Nasdaq Capital Market or Nasdaq on April 14, 2022. The net proceeds from the IPO, prior to payments of certain listing and professional fees were approximately \$14.2 million. The net proceeds, after reflecting par value, has been recorded in Additional Paid in Capital of \$9.0 million and with respect to the Warrants as a liability under ASC 815 of \$ 5.2M. (See Note 10)

#### **Warrants**

- a) In connection with one-year advisory services arrangement entered into in April 2023, the Company issued 135,000 warrants during the three months ended March 31, 2024, an aggregate of 630,000 over the one-year term, at an exercise price of \$ 1.56. The warrants have a three-year term and were fully vested on issuance. The FMV of the warrants issued in the three months ended March 31, 2024 was \$8,590 which was computed using the Black Sholes valuation model with the following assumptions: a) volatility of 33.46% to 81.62%, three-year term, risk free interest rate of 4.20% to 4.21% and 0% dividend rate.

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#### **Note 8. Stockholders' Equity (continued)**

- b) In connection with the Private Placement in September 2023, the Company issued 8,750,003 non-trading PIPE Warrants as a component of the Unit as noted in Common Stock above. The PIPE Warrants are classified as a liability based on ASC 815 and require remeasurement at each reporting period. The PIPE Warrants are recorded at the FMV, computed using the Black Sholes valuation method. For the three months ended March 31, 2024, the Company recorded a FMV gain adjustment of \$325,304. (See Note 10).
- c) In connection with the Offering in February 2023, the Company issued 2,248,521 non-trading warrants Offering Warrants as a component of the Unit as noted in Common Stock above. The Offering Warrants are classified as a liability based on ASC 815 and require remeasurement at each reporting period. The Offering Warrants were recorded at the FMV, computed using the Black Sholes valuation method. For the three months ended March 31, 2024 and 2023 the Company recorded FMV gain adjustments of \$81,738 and \$184,085, respectively. (See Note 10).
- d) In connection with the IPO in April 2022, the Company issued 7,500,000 warrants (Trading Warrants) as a component of the Units and 1,125,000 warrants to the underwriter (Overallotment Warrants), as noted in Common Stock above. The Trading and Overallotment Warrants were recorded at the FMV, being the trading price of the warrants, on the IPO effective date and the Warrants are classified as a Liability based on ASC 815. The Warrant liability requires remeasurement at each reporting period based on the trading price of the warrants. During the three months ended March 31, 2024 and 2023, the Company recorded an FMV gain adjustment of \$431,250 and \$0, respectively. (See Note 10).
- e) The Company issued 235,295 Warrants ("Note Warrants") to the Purchasers of the Notes on April 19, 2022. The Note Warrants, which are recorded at the FMV being the trading price of the warrants, are classified as a Liability based on ASC 815. The Note Warrants require remeasurement at each reporting period. During the three months ended March 31, 2024 and 2023, the Company recorded a FMV gain of \$11,765 and \$0, respectively. (See Notes 7 and 10).
- f) The underwriter received 187,500 warrants in connection with the IPO for a nominal cost of \$ 11,250. The Warrants have an exercise price of \$5.32 and are exercisable after October 9, 2022. The FMV at the date of issuance was \$ 228,750 computed using the Black Sholes valuation model with the following assumptions: a) volatility of 93.47%, five-year term, risk free interest rate 2.77% and 0% dividend rate. The estimated FMV was classified as additional issuance costs.

#### **Note 9. Preferred Stock**

In February 2018, the Company Board of Directors issued one share of Series A Preferred Stock to Alan Blackman, the Company's co-founder and Director. The Series A Preferred Stock entitles the holder to vote on any matters related to the election of directors and was reduced from 50.1% at December 31, 2021 to 29.5%, effective with the IPO. The Series A Preferred Stock has no right to dividends, or distributions in the event of a liquidation and is not convertible into common stock. In the event the Company is sold during the two-year period following completion of IPO at a price per share of more than 500% of the initial offering price per Unit in the IPO, the Series A Preferred Stock, as in effect upon completion of the IPO, will entitle the holder to 10% of the total purchase price. (See Note 15)

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#### **Note 10. Warrant Liability**

Certain Warrants are accounted for as liabilities in accordance with ASC 815-40 and are presented as a Warrant liability in the accompanying condensed consolidated balance sheets. The warrant liabilities are measured at fair value at inception and on a recurring basis, with changes in fair value presented within the condensed consolidated statements of operations. The Black Scholes Option-Pricing model used the following assumptions for the three months ended March 31, 2024 and 2023 (See Notes 7 and 8).

	<b>March 31, 2024</b>	<b>March 31, 2023</b>
Expected term (years)	3.85 to 5	4.86
Expected volatility	68.05%	45.23%
Risk-free interest rate	4.10 to 4.20%	3.53%
Dividend rate	0	0

The Warrant liability at March 31, 2024 and December 31, 2023 was as follows:

	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Trading and Overallotment Warrants	\$ 690,000	\$ 1,121,250
Note Warrants	18,824	30,588
Offering Warrants – February 2023	152,333	234,072
Offering Warrants – September 2023	711,571	1,036,875
<b>Total Warrant Liability</b>	<b>\$ 1,572,728</b>	<b>\$ 2,422,785</b>

The Warrants outstanding at March 31, 2024 and December 31, 2023 were as follows:

	<u>March 31, 2024</u>	<u>December 31, 2023</u>
Trading and Overallotment Warrants	8,812,500	8,812,500
Note Warrants	235,295	235,295
Offering Warrants – February 2023	2,248,521	2,248,521
Offering Warrants – September 2023	8,750,003	8,750,003
Warrants issued for services arrangement	630,000	495,000
Total Warrants Outstanding	<u>20,676,319</u>	<u>20,541,319</u>

For the three months ended March 31, 2024 and 2023, the FMV gain adjustment, which is reflected in the FMV adjustment on Warrants in the Condensed Consolidated Statements of Operations was \$850,057 and \$184,085, respectively.

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**Note 11. Stock Options**

A summary of options granted and outstanding is presented below.

	<u>March 31, 2024</u>	
	<u>Options</u>	<u>Weighted Average Exercise Price</u>
Outstanding at Beginning of year	2,408,836	\$ 3.03
Granted	-	-
Forfeited	-	-
Outstanding at end of period	<u>2,408,836</u>	<u>\$ 3.03</u>
Exercisable at end of period	<u>2,026,788</u>	<u>\$ 3.34</u>

On January 24, 2023, the Company's Board of Directors initially adopted the 2023 Equity Incentive Plan (the "2023 Plan"), to provide for the issuance of up to 1,400,000 options and/or shares of restricted stock be available for issuance to officers, directors, employees and consultants. The 2023 Plan was subsequently updated to provide for the issuance of up to 3,500,000 options and/or shares of restricted stock. The 2023 Plan was approved by shareholders at the annual meeting. At March 31, 2024, there are 660,000 Options outstanding under the 2023 Equity Incentive Plan and 1,748,836 Options outstanding under the 2022 Equity Incentive Plan. (see Note 16)

As of March 31, 2024, there was \$355,730 of unrecognized stock-based compensation related to unvested stock options with a weighted average fair value of \$0.93 per share, which is expected to be recognized over a weighted-average period fourteen months as of March 31, 2024.

The following table summarizes information about options outstanding at March 31, 2024:

<u>Exercise Prices</u>	<u>Shares Outstanding</u>	<u>Weighted Average Remaining Contractual Life</u>	<u>Shares Exercisable</u>
\$ 0.82 to 0.92	40,000	4.33	27,856
\$ 1.21	307,500	3.17	292,564
\$ 1.30	50,000	3.96	50,000
\$ 1.37	975,000	3.92	632,604
\$ 1.39	10,000	3.50	10,000
\$ 1.75	54,285	2.00	54,285
\$ 2.80	141,429	2.00	141,429
\$ 4.25	50,000	3.50	50,000
\$ 4.38	244,286	1.00	244,286
\$ 7.00	536,336	1.75	523,764

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**Note 11. Stock Options (continued)**

At March 31, 2024, the stock options outstanding and the options exercisable have exercise prices that exceed the stock market price at March 31, 2024 and as such no intrinsic value exists. Intrinsic value is defined as the difference between the exercise price of the options and the market price of the Company's common stock.

For the three months ended March 31, 2024, the Company recognized stock-based compensation expense of \$ 117,797, of which \$114,456 and \$3,341 was recorded in general and administrative and research and development expenses, respectively.

For the three months ended March 31, 2023, the Company recognized stock-based compensation expense of \$ 383,100 which was recorded in general and administrative.

**Note 12. Income Taxes**

At the end of each interim reporting period, the Company estimates its effective tax rate expected to be applied for the full year. This estimate is used to

determine the income tax provision or benefit on a year-to-date basis and may change in subsequent interim periods. Accordingly, the Company's effective tax rate for the three months ended March 31, 2024 was 0% compared to the effective tax rate of 0% for three months ended March 31, 2023. The Company's effective tax rates for both periods were affected primarily by a full valuation allowance on domestic net deferred tax assets.

#### Note 13. Related Party Transactions and Balances

As of March 31, 2024 and December 31, 2023, accounts payable and accrued liabilities include \$ 29,000 and \$32,974, respectively, payable to officers and directors of the Company. The amounts are unsecured, non-interest bearing and are due on demand (See Note 15).

#### Note 14. Fair Value Measurements

The Company's financial instruments include cash, accounts payable, and warrant liability. Cash and warrant liability are measured at fair value. Accounts payable is measured at amortized cost and approximates fair value due to its short duration.

As of March 31, 2024, the following financial assets and liabilities were measured at fair value on a recurring basis presented on the Company's condensed consolidated balance sheet:

	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Cash	\$ 1,165,913	-	-	\$ 1,165,913
<b>Total assets measured at fair value</b>	<b>\$ 1,165,913</b>	<b>-</b>	<b>-</b>	<b>\$ 1,165,913</b>
<b>Liabilities</b>				
Warrant liability	\$ -	1,572,728	-	\$ 1,572,728
<b>Total liabilities measured at fair value</b>	<b>\$ -</b>	<b>1,572,728</b>	<b>-</b>	<b>\$ 1,572,728</b>
	19			

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#### Note 14. Fair Value Measurements (continued)

As of December 31, 2023, the following financial assets and liabilities were measured at fair value on a recurring basis presented on the Company's condensed consolidated balance sheet:

	Fair Value Measurements Using			Total
	Level 1	Level 2	Level 3	
<b>Assets</b>				
Cash	\$ 3,012,908	-	-	\$ 3,012,908
<b>Total assets measured at fair value</b>	<b>\$ 3,012,908</b>	<b>-</b>	<b>-</b>	<b>\$ 3,012,908</b>
<b>Liabilities</b>				
Warrant liability	\$ -	2,422,785	-	\$ 2,422,785
<b>Total liabilities measured at fair value</b>	<b>\$ -</b>	<b>2,422,785</b>	<b>-</b>	<b>\$ 2,422,785</b>

#### Note 15. Commitments and Contingencies

##### Contingencies

At each reporting period, the Company evaluates whether or not a potential loss amount or a potential range of loss is probable and reasonably estimable under the provisions of the authoritative guidance that addresses accounting for contingencies. The Company is currently not involved in any material litigation or other loss contingencies.

##### Royalty Agreement

In connection with the purchase of certain intellectual property in July 2017, Barry Berler and Alan Blackman entered into a royalty agreement which provides that Barry Berler will be entitled to a royalty of four percent (4%) of net sales derived from the use, sale, lease, rent and export of products related to the intellectual property. The royalty continues until the patent expires or is no longer used in the Company's product. The royalty agreement was assumed by the Company in December 2017.

In September 2018, the Royalty Agreement was amended to reduce the royalty to 2% and further provided for a single payment of \$ 500,000 to Barry Berler within three years in return for cancellation of all further royalty obligations of the Company. In May 2019, the Royalty Agreement was further amended to change the payment date to on or before May 31, 2021 or during the term of the amended Royalty Agreement should the Company be acquired or a controlling interest be acquired. The Company has not made the aforementioned payment or incurred any change in control as such the 2% royalty remains in place.

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#### Note 15. Commitments and Contingencies (continued)

## Employment Agreements and Other

On August 1, 2022, the Company cancelled the consulting agreement with Alan Blackman, Co- Chairman and Chief Operating Officer and entered into an Employment Agreement. which provided for annual salary of \$256,000, which provides for increases, and provisions compensation adjustments, expense and tax differential reimbursements, benefits and bonuses. As of September 1, 2022, the annual salary is \$320,000. At June 30, 2022, the Company approved and accrued a \$250,000 bonus to Mr. Blackman for services provided in 2022, of which \$ 65,000 was paid subsequent to December 31, 2022. The Company terminated Mr. Blackman's Employment Agreement effective May 1, 2023. Mr. Blackman continued to serve as the Co-Chairman and a member of the Board of Directors. Subsequent to June 30, 2023, the Company and Mr. Blackman entered into a separation agreement whereby, Mr. Blackman will be paid severance payments of approximately \$ 346,000, which was recorded as an expense and an accrued expense as of June 30, 2023, over thirteen months, continue his medical benefits for such period with a cost of approximately \$29,000 which has been accrued at June 30, 2023. At March 31, 2024, the outstanding balance due Mr. Blackman is \$98,000, which is recorded in accrued expenses. Further, all unvested options were fully vested and the Company recorded a charge of \$60,000 in 2023. In connection with the separation agreement, Mr. Blackman no longer serves as Co-Chairman or Board member and has agreed to vote his Series A Preferred Stock in favor of the election, reelection, and/or designation of each individual nominated to serve as a director on the Board of Director as shall be identified in an applicable proxy statement filed by the Company for such election of directors. Once the payments due Mr. Blackman are fully paid, the Series A Preferred Stock shall be deemed immediately cancelled and forfeited and without further consideration. The Series A Preferred shall at such time be returned to the status of an authorized but unissued share of preferred stock of the Company.

On September 30, 2022, the Company entered into a formal employment agreement, effective on such date and will continue until terminated by either party, subject to the terms of the agreement, with Andrew R. Crescenzo who has been serving as the Company's Chief Financial Officer on a contract services basis for the last three years. The agreement provided for annual compensation of \$225,000 and plus a one-time \$ 18,750 incentive payment upon the commencement of the agreement. During the course of the term, Mr. Crescenzo will be eligible for (i) performance bonuses to be granted at the discretion of the Company's Compensation Committee and (ii) to participate in the Company's 2022 Equity Incentive Plan. The agreement contains customary employment terms and conditions.

In October 2022, the Company entered into a service agreement ("Service Agreement") with an unrelated third-party for marketing and investor relations services. The Service Agreement, which had a term of one year, had various deliverables and provided for payments to the third party as follows; a) an initial fee of \$90,000, b) monthly fees through the term of \$ 12,500, c) 200,000 shares of restricted common stock and d) \$ 300,000 specifically related to digital marketing activities. The 200,000 shares of restricted common stock were valued at \$ 230,000, representative of the trading price on the issuance.

On February 9, 2023, the Company, appointed Justin Page , as Vice President of Technical Operations with a start date of February 15, 2023. The agreement provides for annual compensation of \$235,000 and options to purchase 50,000 shares of common stock at the exercise price of \$ 1.30, the closing price on the grant date. During the course of the term, Mr. Page will be eligible for (i) performance bonuses to be granted at the discretion of the Company's Compensation Committee and (ii) to participate in the Company's Equity Incentive Plan. The agreement contains customary employment terms and conditions and provides for severance of six months if a change in control occurs, as defined.

On November 10, 2023, the Company executed an Employment Agreement with Robert Hayes, its Chief Executive Officer amending the employment letter dated September 6, 2021. The agreement term automatically renews for successive one-year terms as of the commencement date unless prior written notice by either party within ninety days prior to end of the current term. The agreement provides for termination of employment and severance benefits under stated conditions and restrictive covenants. The agreement provides for annual compensation retroactive to June 1, 2023 of \$600,000 from \$400,000 and a stated increase with the successful acquisition of InjectEZ and other terms of the acquisition agreement (See Note 5). The agreement provides for bonus compensation for: (i) closing the Nephron acquisition agreement, (ii) long-term incentives for achieving revenue targets and market caps for the Company's stock and (iii) other Company achievements. In addition, the agreement provides for benefits and paid time off.

## Note 16. Subsequent Events

On April 26, 2024, the Company granted five-year Options under the 2023 Equity Incentive Plan to purchase a total of 1,395,000 shares of the Company's common stock, par value \$.0001 per shares to its directors, executive officers, employees and consultants. The exercise price of the Options granted was the closing stock price on the grant date.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

*The following discussion and analysis summarizes the significant factors affecting the consolidated operating results, financial condition, liquidity and cash flows of our Company as of and for the periods presented below. The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our consolidated financial statements and the accompanying notes thereto included elsewhere in this Quarterly Report on Form 10-Q. Unless the context requires otherwise, references in this Quarterly Report on Form 10-Q to "we," "us," and "our" refer to Sharps Technology, Inc.*

### Forward-Looking Statements

*The information in this discussion contains forward-looking statements and information within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are subject to the "safe harbor" created by those sections. These forward-looking statements include, but are not limited to, statements concerning our strategy, future operations, future financial position, future revenues, projected costs, prospects and plans and objectives of management. The words "anticipates," "believes," "estimates," "expects," "intends," "may," "plans," "projects," "will," "would" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. We may not actually achieve the plans, intentions, or expectations disclosed in our forward-looking statements and you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements that we make. These forward-looking statements involve risks and uncertainties that could cause our actual results to differ materially from those in the forward-looking statements, including, without limitation, the risks set forth in our filings with the SEC. The forward-looking statements are applicable only as of the date on which they are made, and we do not assume any obligation to update any forward-looking statements.*

### Overview

Since our inception in 2017, we have devoted substantially all our resources to the research and development and commencing the latter part of 2023 on manufacturing of our safety syringe products. To date, we have generated no revenue. We have incurred net losses in each year since our inception and, as of March 31, 2024, we had an accumulated deficit of \$26,131,390. Our net loss was \$982,386 for the three months ended March 31, 2024. Substantially all of our net losses resulted from costs incurred in connection with our research and development efforts, payroll and consulting fees, stock compensation and general and administrative costs associated with our operations, including costs incurred for being a public company since April 14, 2022. See below, Liquidity and Capital Resources and Notes to Unaudited Condensed Consolidated Financial Statements.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. The Company has

not generated revenue or cash flow from operations since inception. As of March 31, 2024, the Company had working capital of \$429,448 which is not expected to be sufficient to fund the Company's planned operations for the next 12 months. These factors raise substantial doubt regarding the Company's ability to continue as a going concern. The Company's ability to continue as a going concern is dependent upon the Company's ability to raise sufficient financing to acquire or commercialize its products into a profitable business. The Company intends to finance its commercialization activities and its working capital needs largely from the sale of equity securities and/or with additional funding from other traditional financing sources until such time that funds provided by operations are sufficient to fund working capital requirements. The financial statements of the Company do not include any adjustments relating to the recoverability and classification of recorded assets, or the amounts and classifications of liabilities that might be necessary should the Company be unable to continue as a going concern.

We classify our operating expenses as research and development and general and administrative expenses. We maintain a corporate office located in Melville, New York, but employees and consultants in the US work remotely and will continue to do so indefinitely. In June 2020, we entered into an agreement to acquire Safegard Medical (Safegard), a former syringe manufacturing facility in Hungary. Through the closing on July 6, 2022, we were contractually provided the exclusive use of the facility for research and development and testing in exchange for payment of the seller's operating costs, including among others, use of Safegard's work force, utility costs and other services.

In order to compete in the market, we must maintain inventory. Commencing in the 4<sup>th</sup> Quarter of 2022 we have started building inventory. We require commercial quantities of inventory to secure orders. Delivery is expected shortly after receiving orders.

#### *Research and Development*

Research and development expense consists of expenses incurred while performing research and development activities for our various syringe products. We recognize research and development expenses as they are incurred. Our research and development expense primarily consist of:

- Manufacturing and testing costs and related supplies and materials;
- Consulting fees paid to Technology consultant
- Operating costs that were paid to Safegard, through the acquisition date for use of Safegard's workforce, utilities and other services, relating to the facility being utilized; and
- Third-party costs, including engineering, incurred for development and design.

Substantially all of our research and development expenses to date have been incurred in connection with our syringe products. We expect to continue to incur research and development expenses for the foreseeable future as we continue to enhance our product to meet the market requirements for our Sharps syringe product line for its various intended uses throughout the world.

On September 29, 2022, the Company entered into an agreement (the "NPC Agreement") with Nephron Pharmaceuticals Corporation ("NPC") and various affiliates of NPC, including InjectEZ, LLC, t. The NPC Agreement intended to support several areas of the Company's development and growth. The Company and NPC intended to supplement the NPC Agreement by entering into a manufacturing supply agreement, a sales and distribution agreement and a pharma services program to support growth, and a future agreement to support manufacturing expansion. As noted below, the sales and distribution agreement was terminated on March 8, 2024 and replaced. The original manufacturing supply agreement, noted above, will be replaced as part of the Asset Purchase Agreement, entered into on September 22, 2023 (see below) and the Pharma Services agreement continues to be in place, but no activities have occurred to date. The Company is currently working to amend the terms of this NPC Agreement. based on the below September 22, 2023 Asset Purchase Agreement.

The Pharma Services Program (PSP) with Nephron is intended to create new business development growth opportunities for both companies. These opportunities will include the development and sale of next generation drug delivery systems that will be produced by the Company and can be purchased by the healthcare industry, pharmaceutical markets, as well as by Nephron.

On September 29, 2022, the Company also entered into an agreement (the "Nephron Agreement") with InjectEZ, LLC ("InjectEZ"), Nephron Pharmaceuticals Corporation ("NPC"), Nephron SC, Inc. ("NSC"), and Nephron Sterile Compounding Center LLC ("Sterile") (NPC, NSC, and Sterile are sometimes collectively referred to as "Nephron"), pursuant to which Sharps was to provide technical advice and assistance to support manufacturing by InjectEZ, purchase certain quantities of syringes as they may order or require, and collaborate with Nephron on certain related business endeavors. The Company is currently working to amend the terms of the Nephron Agreement based on the below September 22, 2023 Asset Purchase Agreements.

On September 22, 2023, the Company entered into a series of agreements with Nephron and Nephron's wholly owned subsidiary InjectEZ, LLC. The Company entered into an asset purchase agreement (the "Asset Purchase Agreement") to purchase certain equipment and leasehold improvements at Nephron's facility (the "Facility") in West Columbia, South Carolina. The Company continues to work with Nephron towards the purchase of the Nephron facility pursuant to the Asset Purchase Agreement dated September 22, 2023. This Asset Purchase Agreement, when closed, will supersede the manufacturing and supply agreement entered into in connection with the NPC Agreement on September 29, 2022, as noted in the subsequent paragraph. The closing of the Asset Purchase Agreement is contingent on obtaining the necessary financing and there can be no assurance that the closing of the asset sale will occur.

On March 4, 2024 (the "Effective") Company entered into a cooperative sales and distribution agreement (the "Agreement") with Roncadelle Operations s.r.l ("Roncadelle"). In conjunction with the execution of the Agreement, Roncadelle appointed the Company as its exclusive distributor of Roncadelle products in the United States, Canada, Central and South America and their territories. The Company appointed Roncadelle as its exclusive distributor of Sharps products in Europe, Middle East, APAC, South Africa and Australia and their territories. The Company and Roncadelle agreed to bear their own separate costs and expenses, including fees and other expenses, relating to external advisors and the preparation negotiation, execution and performance of this Agreement and any related documents. The Agreement is effective as of the Effective Date for the initial period of one (1) year (the "Initial Term"). Upon expiration of the Initial Term, the term of the Agreement shall automatically renew for additional successive one-year terms, unless either party provides written notice of non-renewal at least ninety (90) days prior to the end of the then-current term, unless any renewal term is terminated earlier pursuant to the terms of the Agreement or applicable law.

On March 8, 2024, the Company and Nephron Pharmaceuticals Corporation terminated their distribution agreement dated December 8, 2022. The Nephron distribution agreement has been partially replaced by the aforementioned Agreement with Roncadelle, as stated above, and plans to use other parties to distribute for the US domestic market. The Company entered into a new logistics services agreement on the warehousing side with Owens and Minor ("O&M") to replace Nephron's distribution services. The Company had no revenues from the Nephron Distribution Agreement and does not believe that the cancellation is material. The Company is currently negotiating its contract with O&M to provide 3PL services for both the Company and Roncadelle products, in North and South America, beginning in the third quarter of 2024. The Company and Nephron continue to maintain the

Pharma Services Program (PSP) that focuses on the creation of new business development and growth opportunities for both companies. These opportunities will include the development and sale of next generation drug delivery systems that will be produced by the Company and can be purchased by the healthcare industry, pharmaceutical markets, and Pharma companies such as Nephron and others.

Although we currently have production capacity for our products and thus the ability to receive and fulfill orders, we used the proceeds from the February 2023 and September 2023 fund raising to allow us to further increase our production capacity, build inventory and support working capital requirements. This will help us to generate and fulfill orders for our current product line and advance our new innovative products in connection with recent collaboration arrangements. We are currently continuing to produce commercial quantities of our products and building inventory to support the Sales and distribution Agreement with Roncadelle, in anticipation of receiving additional orders in 2024.

We continue to be in discussions with healthcare companies and distributors for sales of our disposable syringe and prefilled syringe products. We intend to market these products to the U.S. and foreign governments and have already received a Purchase Order for our first Securegard sales to South America. We will also look to sell our disposable syringe products to hospitals and clinician offices as opportunities present themselves.

The Sharps Securegard product line continues to represent our initial disposable syringe platform to be commercially available to the market. The addition of the Sologard products and SafeR products from Roncadelle are recent expansions to the Company's product portfolio. These platforms have advanced features and benefits to support the needs of the market along with a high level of readiness for manufacturing and the ability to provide large commercial quantities for customers.

There continues to be delays in the commercialization of the Sharps Provensa product line. The product's specialized technology requires further design and assembly optimization as identified in our previous commercialization efforts. This on-going product refinement process is typical with the development of new technology for the healthcare market to ensure the products are safe and effective for use every time. At this time Sharps is not able to determine a timeline for final commercialization of the Provensa product.

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#### **Critical Accounting Policies and Significant Judgments and Estimates**

This management's discussion and analysis of our financial condition and results of operations is based on our financial statements, which we have prepared in accordance with accounting principles generally accepted in the United States. The preparation of our financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of our financial statements, as well as the reported revenues and expenses during the reported periods. We evaluate these estimates and judgments on an ongoing basis. We base our estimates on historical experience and on various other factors that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The FMV adjustments, based on the trading price of outstanding warrants classified as liabilities, could impact the operating results in the reporting periods.

#### **Nature of Business**

Sharps Technology, Inc. ("Sharps" or the "Company") is a pre-revenue medical device company that has designed and patented various safety syringes and is seeking commercialization by manufacturing and distribution of its products.

The accompanying unaudited condensed consolidated financial statements include the accounts of Sharps Technology, Inc. and its wholly owned subsidiary, Safegard Medical, Kft. and Sharps Technology Acquisition Corp. collectively referred to as the "Company." All intercompany transactions and balances have been eliminated.

The Company's fiscal year ends on December 31.

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On April 13, 2022, the Company's Initial Public Offering was deemed effective with trading commencing on April 14, 2022. The Company received net proceeds of \$14.2 million on April 19, 2022. (See Capital Structure and Note 8 to the Unaudited Condensed Consolidated Financial Statements)

In March 2020, the World Health Organization declared coronavirus COVID-19 a global pandemic. This contagious disease outbreak has adversely affected workforces, economies, and financial markets globally leading to an economic downturn in certain industries and countries. It is not possible for the Company to predict the duration or magnitude of the adverse results of the outbreak and its effects on the Company's business or ability to raise funds. Management continues to monitor the situation but has not experienced a significant disruption to its product development efforts.

#### **Summary of Significant Accounting Policies**

Our significant accounting policies are described in Note 2 of the accompanying condensed consolidated financial statements and further discussed in our annual financial statements included in our annual report on Form 10-K for the year ended December 31, 2023.

#### **Off-Balance Sheet Arrangements**

During the periods presented, we did not have any off-balance sheet arrangements as defined under Regulation S-K Item 303(a)(4).

#### **Results of Operations – Three Months Ended March 31, 2024 and 2023.**

	<b>2024</b>	<b>2023</b>	<b>Change</b>	<b>Change %</b>
Research and development	\$ 197,439	333,888	\$ (136,449)	(41)%
General and administrative	1,646,613	1,983,912	(337,299)	(17)%
Interest expense (income)	(19,023)	(36,792)	17,769	(48)%
FMV (gain) loss adjustment for derivatives	(850,057)	(184,085)	(665,972)	362%
Foreign currency Loss	7,414	6,681	733	11%
Other	-	8,226	(8,226)	100%
<b>Net loss</b>	<b>\$ 982,386</b>	<b>\$ 2,111,830</b>	<b>\$ (1,129,444)</b>	<b>(53)%</b>

#### **Revenue**

The Company has not generated any revenue to date.

## **Research and Development**

For the three months ended March 31, 2024, Research and Development ("R&D") expenses decreased to \$197,439 compared to \$333,888 for the three months ended March 31, 2023. The decrease of \$136,449 was primarily due to a shift to increased manufacturing and reduced R&D activities in 2024 as compared to the 2023 period which amounted to \$87,000. In addition, other R&D expenses decreased related to: (i) engineering and consulting by \$6,000, and (ii) depreciation related to equipment by \$46,000, partially offset by an increase in stock compensation of \$3,000.

## **General and Administrative**

For the three months ended March 31, 2024, General and Administrative ("G&A") expenses were \$1,646,613 as compared to \$1,983,912 for the three months ended March 31, 2023. The decrease of \$337,299 was primarily attributable to: i) increases in payroll and consulting fees of \$281,000 from \$570,000 in 2023 to \$851,000 in 2024, due to compensation increases and head count increases, ii) decrease in stock compensation expense, due to the timing of option awards and vesting, of approximately \$260,000 from \$383,000 in 2023 to \$123,000 in 2024, iii) decrease in public company and investor relations costs of \$421,000 from \$479,000 to \$58,000 as 2024 costs primarily due to no period offering costs in the 2024 period and reduced investor relations activities. Further, we had increases in depreciation of \$38,000, professional fees \$53,000, computer \$16,500, other expenses \$14,000, Board costs \$27,500, patent and registration fees \$13,000, partially offset by decreases in rent \$38,000, travel \$11,000, and insurance \$50,000.

## **Interest expense (income)**

Interest income, was \$19,023 for the three months ended March 31, 2024, compared to interest income of \$36,792 for three months ended March 31, 2023. Interest income was earned from cash balances held in interest bearing accounts that benefited from rate increases in 2024. The decrease is due to lower balances in interest bearing accounts.

## **FMV Adjustment for Derivatives**

Certain Warrants require the Fair Market Value ("FMV") to be remeasured at each reporting date while outstanding with recognition of the changes in fair value to other income or expense in the consolidated statement of operations. For the three months ended March 31, 2024 and 2023, the Company recorded a \$850,057 and \$184,085 FMV gain to reflect adjustments required for outstanding Warrants liabilities. (See Notes 7, 8 and 10 to the Unaudited Condensed Consolidated Financial Statements)

## **Liquidity and Capital Resources**

At March 31, 2024 and December 31, 2023, we had a cash balance of \$1,165,913 and \$3,012,908, respectively. The Company had working capital of \$429,448 and \$1,145,569 as of March 31, 2024 and December 31, 2023, respectively. The decrease in our working capital was primarily due to use of cash in operations and investing discussed below offset by net proceeds from the Offerings in February 2023 and September 2023. (See below and Note 8 to the Unaudited Condensed Consolidated Financial Statements).

On September 29, 2023, the Company completed two simultaneous offerings and received aggregate gross proceeds of approximately \$5.6 million, before expenses to the placement agent and other offering expenses of \$716,000.

- a. The first offering, the securities purchase agreement offering (the "Shelf Offering") with institutional investors and the Company resulted in the Company receiving net proceeds from the Shelf Offering and the sale of pre-funded of approximately \$2.5 million, includes the value of the pre-funded warrants recorded in APIC, net of \$362,000 in fees relating to the placement agent and other offering expenses. The Shelf Offering was priced at the market under Nasdaq rules. In connection with the Shelf Offering, the Company issued 3,618,521 shares of common at a purchase price of \$0.64 per unit and 800,000 pre-funded warrants at \$0.639 per pre-funded warrants. The exercise price of the pre-funded warrants will be \$0.001 per share.

- b. The second offering, the securities purchase agreement offering ("Private Placement") with institutional investors and the Company received net proceeds from the Private Placement of approximately \$2.4 million, net of \$354,000 in fees relating to the placement agent and other offering expense. In connection with the Private Placement, the Company issued: (i) 2,581,479 PIPE Shares (or PIPE Pre-Funded Warrants in lieu thereof) and (ii) PIPE Warrants (non-trading) to purchase 8,750,003 shares of our common stock, at a combined purchase price of \$1.074 per unit (or \$1.073 per pre-funded unit). The PIPE Warrants have a term of five and one-half (5.5) years from the issuance date and are exercisable for one share of common stock at an exercise price of \$0.64. The net proceeds, after reflecting par value, has been recorded in Additional Paid in Capital of \$1.6 million and with respect to the PIPE Warrants recorded as a liability under ASC 815 of \$985,204. On October 16, 2023, the Company filed an S-1 (Resale) Registration Statement in connection with the Private Placement and on October 26, 2023 the S-1 went effective. See Notes 8 and 10 to the Unaudited Condensed Consolidated Financial Statements

On February 3, 2023, we completed a securities purchase agreement ("Offering") with institutional investors and received net proceeds from the Offering were approximately \$3.2 million, net of \$600,000 in fees relating to the placement agent and other offering expenses. The Offering was priced at the market under Nasdaq rules. In connection with the Offering, we issued 2,248,521 units at a purchase price of \$1.69 per unit. Each unit consists of one share of common stock and one non-tradable warrant (Offering Warrant) exercisable for one share of common stock at a price of \$1.56 adjusted to \$0.64 at September 29, 2023, based on anti-dilution terms in the warrants and a term of five years. The Offering Warrants have a term of five years from the issuance date. (See Notes 8 to the Unaudited Condensed Consolidated Financial Statements)

On April 13, 2022, we completed our IPO which was declared effective by the SEC, and the Company's common stock and warrants began trading on the Nasdaq Capital Market or Nasdaq on April 14, 2022 and which closed on April 19, 2022. The net proceeds from the IPO were approximately \$14.2 million of which \$5,778,750 was attributed to the warrant liability (See Notes 8 and 10 to the Unaudited Condensed Consolidated Financial Statements).

## **Cash Flows**

### **Net Cash Used in Operating Activities**

The Company used cash of \$1,889,315 and \$2,062,670 in operating activities for the three months ended March 31, 2024 and 2023, respectively. The decrease in cash used of \$173,355, was principally due to the Company incurring lower operating expenses during the three months ended March 31, 2024.

### **Net Cash Used in Investing Activities**

For the three months ended March 31, 2024 and 2023, the Company used cash in investing activities of \$2,852 and \$163,272, respectively. In both periods cash was used to acquire or pay deposits for fixed assets, equipment and software.

#### **Net Cash Provided by Financing Activities**

For the three months ended March 31, 2024 and 2023, the Company provided cash from financing activities of \$396 and \$ 3,238,711, respectively. In the 2023 period, the cash provided from the Offerings completed in February 2023 and September 2023 and in the 2024 period from the exercise of pre-funded warrants.

#### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements as defined in Regulation S-K Item 303(a)(4).

#### **Emerging Growth Company Status**

We are an "emerging-growth company", as defined in the JOBS Act, and, for as long as we continue to be an emerging growth company, we may choose to take advantage of exemptions from various reporting requirements applicable to other public companies but not to emerging growth companies, including, but not limited to, not being required to have our independent registered public accounting firm audit our internal control over financial reporting under Section 404 of the Sarbanes-Oxley Act, reduced disclosure obligations regarding executive compensation in our periodic reports and proxy statements and exemptions from the requirements of holding a nonbinding advisory vote on executive compensation and stockholder approval of any golden parachute payments not previously approved. As an emerging growth company, we can also delay adopting new or revised accounting standards until such time as those standards apply to private companies. We intend to avail ourselves of these options. Once adopted, we must continue to report on that basis until we no longer qualify as an emerging growth company.

We will cease to be an emerging growth company upon the earliest of: (i) the end of the fiscal year following the fifth anniversary of the initial public offering; (ii) the first fiscal year after our annual gross revenue are \$1.07 billion or more; (iii) the date on which we have, during the previous three-year period, issued more than \$1.0 billion in non-convertible debt securities; or (iv) the end of any fiscal year in which the market value of our common stock held by non-affiliates exceeded \$700 million as of the end of the second quarter of that fiscal year. We cannot predict if investors will find our common stock less attractive if we choose to rely on these exemptions. If, as a result of our decision to reduce future disclosure, investors find our common shares less attractive, there may be a less active trading market for our common shares and the price of our common shares may be more volatile.

We are also a "smaller reporting company," meaning that the market value of our stock held by non-affiliates plus the aggregate amount of gross proceeds to us as a result of the IPO is less than \$700 million and our annual revenue was less than \$100 million during the most recently completed fiscal year. We may continue to be a smaller reporting company if either (i) the market value of our stock held by non-affiliates is less than \$250 million or (ii) our annual revenue was less than \$100 million during the most recently completed fiscal year and the market value of our stock held by non-affiliates is less than \$700 million. If we are a smaller reporting company at the time, we cease to be an emerging growth company, we may continue to rely on exemptions from certain disclosure requirements that are available to smaller reporting companies. Specifically, as a smaller reporting company we may choose to present only the two most recent fiscal years of audited financial statements in our Annual Report on Form 10-K and, similar to emerging growth companies, smaller reporting companies have reduced disclosure obligations regarding executive compensation.

#### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Not required for smaller reporting companies.

#### **ITEM 4. CONTROLS AND PROCEDURES**

##### **Evaluation of Disclosure Controls and Procedures**

As required by Rule 13a-15(b) under the Exchange Act, our management, including our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this Quarterly Report on Form 10-Q, our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms and to provide reasonable assurance that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer.

##### **Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting identified in connection with the evaluation of internal controls that occurred during the period covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II — OTHER INFORMATION**

#### **ITEM 1. LEGAL PROCEEDINGS**

We are not currently a party to any material legal proceedings. From time to time, we may become involved in legal proceedings arising in the ordinary course of our business. Regardless of outcome, litigation can have an adverse impact on us due to defense and settlement costs, diversion of management resources, negative publicity, reputational harm and other factors.

#### **ITEM 1A. RISK FACTORS**

Factors that could cause our actual results to differ materially from those in this Quarterly Report are any of the risks described in the Form 10-K for the year ended December 31, 2023, any of these factors could result in a significant or material adverse effect on our results of operations or financial condition. Additional risk factors not presently known to us or that we currently deem immaterial may also impair our business or results of operations. As of the date of this Quarterly Report, there have been no material changes to the risk factors disclosed in the Form 10-K for the year ended December 31, 2023. We may disclose changes to such factors or disclose additional factors from time to time in our future filings with the SEC.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS****Recent Sale of Unregistered Equity Securities**

During the quarter ended March 31, 2024 no unregistered sales of equity securities occurred.

**Use of Proceeds**

On April 13, 2022, our Registration Statement on Form S-1 (No. 333-263715) was declared effective by the SEC pursuant to which we issued and sold an aggregate of 3,750,000 units, each consisting of one share of common stock and two warrants, to purchase one share of common stock for each whole warrant, with an initial exercise price of \$4.25 per share and a term of five years. In addition, we granted Aegis Capital Corp., as underwriter a 45-day over-allotment option to purchase up to 15% of the number of shares included in the units sold in the offering, and/or additional warrants equal to 15% of the number of Warrants included in the units sold in the offering, in each case solely to cover over-allotments, which the Aegis Capital Corp. partially exercised with respect to 1,125,000 warrants on April 19, 2022. No payments for such expenses were made directly or indirectly to (i) any of our officers or directors or their associates, (ii) any persons owning 10% or more of any class of our equity securities or (iii) any of our affiliates. There has been no material change in the expected use of the net proceeds from our IPO as described in our final prospectus filed with the SEC on April 15, 2022. As of December 31, 2013, we have used the net proceeds from the IPO for working capital, acquisition of the Hungary facility and capital expenditures.

**ITEM 6. EXHIBITS**

Exhibit Number	Description
31.1*	<a href="#">Certification of Co-Chief Executive Officers (Principal Executive Officer) Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
31.2*	<a href="#">Certification of Chief Financial Officer (Principal Financial and Accounting Officer) Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
32.1**	<a href="#">Certification of Co-Chief Executive Officers (Principal Executive Officer) Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
32.2**	<a href="#">Certification of Chief Financial Officer (Principal Financial and Accounting Officer) Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
101.INS	Inline XBRL Instance Document
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104*	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)

\* Filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized, on this 14th day of May 2024.

**SHARPS TECHNOLOGY, INC.**

May 14, 2024

/s/ Robert M. Hayes

Robert M. Hayes  
Chief Executive Officer and Director  
(Principal Executive Officer)

May 14, 2024

/s/ Andrew R. Crescenzo

Andrew R. Crescenzo  
Chief Financial Officer  
(Principal Financial Officer)

## CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

I, Robert M. Hayes, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Sharps Technology, Inc. (the Registrant);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiary, is made known to me by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

*/s/ Robert M. Hayes*  
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Robert M. Hayes  
Chief Executive Officer (Principal Executive Officer)

Date: May 14, 2024

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## CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER

I, Andrew R. Crescenzo, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Sharps Technology, Inc. (the Registrant);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and we have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiary, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

*/s/ Andrew R. Crescenzo*

Andrew R. Crescenzo  
Chief Financial Officer (Principal Financial Officer)

Date: May 14, 2024

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**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350**

In connection with the accompanying Quarterly Report on Form 10-Q of Sharps Technology, Inc. for the period ended March 31, 2024, I, Robert M. Hayes, Chief Executive Officer of Sharps Technology, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:

- (1) Such Quarterly Report on Form 10-Q of Sharps Technology, Inc. for the period ended March 31, 2024, fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in such Quarterly Report on Form 10-Q of Sharps Technology, Inc. for the period ended March 31, 2024, fairly presents, in all material respects, the financial condition and results of operations of Sharps Technology, Inc.

*/s/ Robert M. Hayes*

Robert M. Hayes

*Chief Executive Officer (Principal Executive Officer)*

Date: May 14, 2024

A signed original of the certification required by Section 906 has been provided to Sharps Technology, Inc. and will be retained by Sharps Technology, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

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**CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350**

In connection with the accompanying Quarterly Report on Form 10-Q of Sharps Technology, Inc. for the period ended March 31, 2024, I, Andrew R. Crescenzo, Chief Financial Officer of Sharps Technology, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to my knowledge, that:

- (1) Such Quarterly Report on Form 10-Q of Sharps Technology, Inc. for the period ended March 31, 2024, fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in such Quarterly Report on Form 10-Q of Sharps Technology, Inc. for the period ended March 31, 2024, fairly presents, in all material respects, the financial condition and results of operations of Sharps Technology, Inc.

*/s/ Andrew R. Crescenzo*

Andrew R. Crescenzo

*Chief Financial Officer (Principal Financial Officer)*

Date: May 14, 2024

A signed original of the certification required by Section 906 has been provided to Sharps Technology, Inc. and will be retained by Sharps Technology, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

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