

REFINITIV

# DELTA REPORT

## 10-Q

HPE - HEWLETT PACKARD ENTERPRIS  
10-Q - APRIL 30, 2024 COMPARED TO 10-Q - JANUARY 31, 2024

The following comparison report has been automatically generated

TOTAL DELTAS	1358
CHANGES	247
DELETIONS	502
ADDITIONS	609



**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549  
**FORM 10-Q**

(Mark One)



**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: **January 31, April 30, 2024**

Or



**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission file number 001-37483

**HEWLETT PACKARD ENTERPRISE COMPANY**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**47-3298624**

(I.R.S. employer  
identification no.)

**1701 East Mossy Oaks Road, Spring, Texas**

(Address of principal executive offices)

**77389**

(Zip code)

**(678) 259-9860**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Exchange Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.01 per share	HPE	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act") during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer", "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares of Hewlett Packard Enterprise Company common stock outstanding as of **February 27, 2024** **May 28, 2024** was **1,300 million** **1,299,673,270** shares, par value \$0.01.



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## Forward-Looking Statements

This Quarterly Report on Form 10-Q, including "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 2 of Part I, contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve risks, uncertainties, and assumptions. If the risks or uncertainties ever materialize or the assumptions prove incorrect, the results of Hewlett Packard Enterprise Company and its consolidated subsidiaries ("Hewlett Packard Enterprise") may differ materially from those expressed or implied by such forward-looking statements and assumptions. The words "believe", "expect", "anticipate", "guide", "optimistic", "intend", "aim", "will", "estimates", "may", "could", "should" and similar expressions are intended to identify such forward-looking statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to any anticipated financial or operational benefits associated with the recent segment realignment; any projections, estimations, or expectations of addressable markets and their sizes, revenue (including annualized revenue run-rate), margins, expenses (including stock-based compensation expenses), investments, effective tax rates, interest rates, the impact of tax law changes and related guidance and regulations, net earnings, net earnings per share, cash flows, liquidity and capital resources, inventory, goodwill, impairment charges, hedges and derivatives and related offsets, order backlog, benefit plan funding, deferred tax assets, share repurchases, currency exchange rates, repayments of debts including our asset-backed debt securities, or other financial items; recent amendments to accounting guidance and any potential impacts on our financial reporting therefrom; any projections or estimations of future orders, including as-a-service orders; any statements of the plans, strategies, and objectives of management for future operations, as well as the execution and consummation of corporate transactions or contemplated acquisitions (including but not limited to our proposed acquisition of Juniper Networks, Inc.) and dispositions (including but not limited to the disposition of H3C shares and the receipt of proceeds therefrom), research and development expenditures, and any resulting benefit, cost savings, charges, or revenue or profitability improvements; any statements concerning the expected development, performance, market share, or competitive performance relating to products or services; any statements concerning technological and market trends, the pace of technological innovation, and adoption of new technologies, including artificial intelligence and products and services offered by Hewlett Packard Enterprise; any statements regarding current or future macroeconomic trends or events and the impacts of those trends and events on Hewlett Packard Enterprise and our financial performance, including but not limited to supply chain, demand for our products and services, and access to liquidity, and our actions to mitigate such impacts on our business; the scope and duration of outbreaks, epidemics, pandemics, or public health crises, and the ongoing conflicts between Russia and Ukraine and in the Middle East, and the relationship between China and the U.S., and our actions in response thereto, and their impacts on our business, operations, liquidity and capital resources, employees, customers, partners, supply chain, financial results, and the world economy; any statements regarding future regulatory trends and the resulting legal and reputational exposure, including but not limited to those relating to environmental, social, governance, cybersecurity, data privacy, and governance issues; artificial intelligence issues, among others; any statements regarding pending investigations, claims, or disputes; any statements of expectation or belief, including those relating to future guidance and the financial performance of Hewlett Packard Enterprise; and any statements of assumptions underlying any of the foregoing. Risks, uncertainties, and assumptions include the need to address the many challenges facing Hewlett Packard Enterprise's businesses; the competitive pressures faced by Hewlett Packard Enterprise's businesses; risks associated with executing Hewlett Packard Enterprise's strategy; the impact of macroeconomic and geopolitical trends and events, including but not limited to supply chain constraints, the use and development of artificial intelligence, the inflationary environment, the ongoing conflicts between Russia and Ukraine and in the Middle East, and the relationship between China and the U.S.; the need to effectively manage third-party suppliers and distribute Hewlett Packard Enterprise's products and services; the protection of Hewlett Packard Enterprise's intellectual property assets, including intellectual property licensed from third parties and intellectual property shared with its former parent; risks associated with Hewlett Packard Enterprise's international operations (including from public health crises, such as pandemics or epidemics, and geopolitical events, such as those mentioned above); the development and transition of new products and services and the enhancement of existing products and services to meet customer needs and respond to emerging technological trends (including the desirability of a unified hybrid-cloud offering); the execution of Hewlett Packard Enterprise's transformation and mix shift of its portfolio of offerings; the execution and performance of contracts by Hewlett Packard Enterprise and its suppliers, customers, clients, and partners, including any impact thereon resulting from macroeconomic or geopolitical events, such as those mentioned above, the prospect of a shutdown of the U.S. federal government; the hiring and retention of key employees; the execution, integration, consummation, and other risks associated with business combination, disposition, and investment transactions, including but not limited to the risks associated with the disposition of H3C shares and the receipt of proceeds therefrom and completion of our proposed acquisition of Juniper Networks, Inc. and our ability to integrate



and implement our plans, forecasts, and other expectations with respect to the consolidated business; the impact of changes to privacy, cybersecurity, environmental, global trade, and other governmental regulations; changes in our product, lease, intellectual property, or real estate portfolio; the payment or non-payment of a dividend for any period; the efficacy of using non-GAAP, rather than GAAP, financial measures in business projections and planning; the judgments required in connection with determining revenue recognition; impact of company policies and related compliance; utility of segment realignments; allowances for recovery of receivables and warranty obligations; provisions for, and resolution of, pending investigations, claims, and disputes; the impacts of tax law changes and related guidance or regulations; and other risks that are described herein, including but not limited to the items discussed in "Risk

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"Risk Factors" in Item 1A of Part I of the Annual Report on Form 10-K for the fiscal year ended October 31, 2023 and that are otherwise described or updated from time to time in Hewlett Packard

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Enterprise's Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and in other filings made with the Securities and Exchange Commission. Hewlett Packard Enterprise assumes no obligation and does not intend to update these forward-looking statements, except as required by applicable law.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES  
Condensed Consolidated Statements of Earnings

(Unaudited)				
	For the three months ended April 30,		For the six months ended April 30,	
	2024	2023	2024	2023
	In millions, except per share amounts		In millions, except per share amounts	
Net Revenue:				
Products				
Products				
Products				
Services				
Services				
Services				
Financing income				
Financing income				
Financing income				
Total net revenue				
Total net revenue				
Total net revenue				
Costs and Expenses:				
Costs and Expenses:				
Costs and Expenses:				
Cost of products				
Cost of products				
Cost of products				
Cost of services				
Cost of services				
Cost of services				
Financing cost				
Financing cost				
Financing cost				
Research and development				
Research and development				
Research and development				
Selling, general and administrative				
Selling, general and administrative				
Selling, general and administrative				
Amortization of intangible assets				
Amortization of intangible assets				
Amortization of intangible assets				
Transformation costs				
Transformation costs				
Transformation costs				
Disaster charges				
Disaster charges				
Disaster charges				
Acquisition, disposition and other related charges				



Acquisition, disposition and other related charges
Acquisition, disposition and other related charges
Total costs and expenses
Total costs and expenses
Total costs and expenses
Earnings from operations
Earnings from operations
Earnings from operations
Interest and other, net
Interest and other, net
Interest and other, net
Earnings from equity interests
Earnings from equity interests
Earnings from equity interests
Earnings before provision for taxes
Earnings before provision for taxes
Earnings before provision for taxes
Provision for taxes
Provision for taxes
Provision for taxes
Net earnings
Net earnings
Net earnings
Net Earnings Per Share:
Net Earnings Per Share:
Net Earnings Per Share:
Basic
Basic
Basic
Diluted
Diluted
Diluted
Weighted-average Shares Used to Compute Net Earnings Per Share:
Weighted-average Shares Used to Compute Net Earnings Per Share:
Weighted-average Shares Used to Compute Net Earnings Per Share:
Basic
Basic
Basic
Diluted
Diluted
Diluted

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Condensed Consolidated Statements of Comprehensive Income

(Unaudited)

For the three months ended January 31,



	2024		2023	
	In millions			
Net earnings	\$	387	\$	501
Other Comprehensive Loss Before Taxes				
Change in Net Unrealized Gains on Available-for-sale Securities:				
Net unrealized gains arising during the period		6		5
		6		5
Change in Net Unrealized Losses on Cash Flow Hedges:				
Net unrealized losses arising during the period		(204)		(518)
Net losses reclassified into earnings		114		247
		(90)		(271)
Change in Unrealized Components of Defined Benefit Plans:				
Amortization of net actuarial loss and prior service benefit		34		35
		34		35
Change in Cumulative Translation Adjustment		13		20
Other Comprehensive Loss Before Taxes		(37)		(211)
Benefit for Taxes		13		53
Other Comprehensive Loss, Net of Taxes		(24)		(158)
Comprehensive Income	\$	363	\$	343

	For the three months ended April 30,		For the six months ended April 30,	
	2024	2023	2024	2023
	In millions			
Net earnings	\$	314	\$	418
Other Comprehensive Income (Loss) Before Taxes			\$	701
Change in Net Unrealized (Losses) Gains on Available-for-sale Securities:				\$
Net unrealized (losses) gains arising during the period		(3)		—
		(3)		3
Change in Net Unrealized Gains (Losses) on Cash Flow Hedges:				
Net unrealized gains (losses) arising during the period		169		18
Net (gains) losses reclassified into earnings		(115)		(35)
		54		(500)
		57		286
		(36)		(214)
Change in Unrealized Components of Defined Benefit Plans:				
Net unrealized losses arising during the period		(1)		—
Amortization of net actuarial loss and prior service benefit		34		(1)
Curtailments, settlements and other		1		—
		34		71
		36		71
Change in Cumulative Translation Adjustment		(21)		(8)
Other Comprehensive Income (Loss) Before Taxes		64		27
(Provision) Benefit for Taxes		(14)		(1)
Other Comprehensive Income (Loss), Net of Taxes		50		39
Comprehensive Income	\$	364	\$	727
		496		839

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

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#### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES



# Condensed Consolidated Balance Sheets

	As of		As of		
	January	October	April 30,	October 31,	
	31, 2024	31, 2023	2024	2023	
	(Unaudited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)
	In millions, except		In millions, except		
	par value		par value and shares		
ASSETS	ASSETS		ASSETS		
Current Assets:	Current Assets:		Current Assets:		
Cash and cash equivalents					
Accounts receivable, net of allowances					
Financing receivables, net of allowances					
Inventory					
Other current assets					
Other current assets					
Other current assets					
Total current assets					
Property, plant and equipment, net					
Long-term financing receivables and other assets					
Investments in equity interests					
Goodwill					
Intangible assets					
Total assets					
LIABILITIES AND STOCKHOLDERS' EQUITY	LIABILITIES AND STOCKHOLDERS' EQUITY		LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities:	Current Liabilities:		Current Liabilities:		
Notes payable and short-term borrowings					
Accounts payable					
Employee compensation and benefits					
Taxes on earnings					
Deferred revenue					
Accrued restructuring					
Other accrued liabilities					
Total current liabilities					
Long-term debt					
Other non-current liabilities					
Commitments and Contingencies	Commitments and Contingencies		Commitments and Contingencies		
Stockholders' Equity	Stockholders' Equity		Stockholders' Equity		
HPE Stockholders' Equity:	HPE Stockholders' Equity:		HPE Stockholders' Equity:		
Common stock, \$0.01 par value (9,600 shares authorized; 1,300 and 1,283 shares issued and outstanding as of January 31, 2024 and October 31, 2023, respectively)					
Common stock, \$0.01 par value (9,600 shares authorized; 1,300 and 1,283 shares issued and outstanding as of January 31, 2024 and October 31, 2023, respectively)					
Common stock, \$0.01 par value (9,600 shares authorized; 1,300 and 1,283 shares issued and outstanding as of January 31, 2024 and October 31, 2023, respectively)					
Common stock, \$0.01 par value (9,600,000,000 shares authorized; 1,297,930,792 and 1,282,630,405 shares issued and outstanding as of April 30, 2024 and October 31, 2023, respectively)					
Common stock, \$0.01 par value (9,600,000,000 shares authorized; 1,297,930,792 and 1,282,630,405 shares issued and outstanding as of April 30, 2024 and October 31, 2023, respectively)					



Common stock, \$0.01 par value (9,600,000,000 shares authorized; 1,297,930,792 and 1,282,630,405 shares issued and outstanding as of April 30, 2024 and October 31, 2023, respectively)

Additional paid-in capital

Accumulated deficit

Accumulated other comprehensive loss

Total HPE stockholders' equity

Non-controlling interests

Total stockholders' equity

Total liabilities and stockholders' equity

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Condensed Consolidated Statements of Cash Flows (Unaudited)

		For the three months ended January 31,		For the six months ended April 30,	
		2024	2023	2024	2023
		In millions		In millions	
Cash Flows from Operating Activities:	Cash Flows from Operating Activities:			Cash Flows from Operating Activities:	
Net earnings					
Adjustments to Reconcile Net Earnings to Net Cash Provided by (Used in) Operating Activities:					
Adjustments to Reconcile Net Earnings to Net Cash Provided by Operating Activities:					
Depreciation and amortization					
Stock-based compensation expense					
Stock-based compensation expense					
Stock-based compensation expense					
Provision for inventory and credit losses					
Restructuring charges					
Deferred taxes on earnings					
Earnings from equity interests					
Other, net					
Other, net					
Other, net					
Changes in Operating Assets and Liabilities, Net of Acquisitions:					
Accounts receivable					
Accounts receivable					
Accounts receivable					
Financing receivables					
Inventory					
Accounts payable					
Taxes on earnings					
Restructuring					
Other assets and liabilities					
Net cash provided by (used in) operating activities					
Net cash provided by operating activities					
Cash Flows from Investing Activities:	Cash Flows from Investing Activities:			Cash Flows from Investing Activities:	
Investment in property, plant and equipment					



Proceeds from sale of property, plant and equipment		
Purchases of investments		
Proceeds from maturities and sales of investments		
Financial collateral posted		
Financial collateral received		
Payments made in connection with business acquisitions, net of cash acquired		
Net cash used in investing activities		
Cash Flows from Financing Activities:	Cash Flows from Financing Activities:	Cash Flows from Financing Activities:
Short-term borrowings with original maturities less than 90 days, net		
Proceeds from debt, net of issuance costs		
Payment of debt		
Net payments related to stock-based award activities		
Net payments related to stock-based award activities		
Cash settlement for derivative hedging debt		
Net payments related to stock-based award activities		
Repurchase of common stock		
Cash dividends paid to non-controlling interests, net of contributions		
Cash dividends paid to shareholders		
Net cash provided by financing activities		
Net cash (used in) provided by financing activities		
Effect of exchange rate changes on cash, cash equivalents, and restricted cash		
Decrease in cash, cash equivalents and restricted cash		
Cash, cash equivalents and restricted cash at beginning of period		
Cash, cash equivalents and restricted cash at end of period		

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

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**HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**  
**Condensed Consolidated Statements of Stockholders' Equity (Unaudited)**

Common Stock									
<u>For the three months ended January 31, 2024</u>									
<u>For the three months ended January 31, 2024</u>									
	Number of Shares	Par Value	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Equity Attributable to the Company	Non- controlling Interests	Total Equity	
<u>For the three months ended January 31, 2024</u>									
<u>For the three months ended April 30, 2024</u>									
<u>For the three months ended April 30, 2024</u>									
	Number of Shares	Par Value	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Equity Attributable to the Company	Non- controlling Interests	Total Equity	
<u>For the three months ended April 30, 2024</u>									
In millions, except number of shares in thousands						In millions, except number of shares in thousands			
Balance as of October 31, 2023									
Balance as of January 31, 2024									
Net earnings									



Other comprehensive loss
Other comprehensive gain
Comprehensive income
Stock-based compensation expense
Tax withholding related to vesting of employee stock plans
Issuance of common stock in connection with employee stock plans and other
Repurchases of common stock
Cash dividends declared (\$0.13 per share)
Balance as of January 31, 2024
Balance as of January 31, 2024
Balance as of January 31, 2024
Balance as of April 30, 2024
Balance as of April 30, 2024
Balance as of April 30, 2024

For the six months ended April 30, 2024	Common Stock								
					Accumulated	Equity			
	Number of Shares	Par Value	Additional Paid- in Capital	Accumulated Deficit	Other	Attributable	Non- controlling Interests	Total Equity	
					Comprehensive Loss	to the Company			
In millions, except number of shares in thousands									
Balance as of October 31, 2023	1,282,630	\$ 13	\$ 28,199	\$ (3,946)	\$ (3,084)	\$ 21,182	\$ 56	\$ 21,238	
Net earnings				701		701	6	707	
Other comprehensive gain					26	26		26	
Comprehensive income						727	6	733	
Stock-based compensation expense			261			261		261	
Tax withholding related to vesting of employee stock plans			(126)			(126)		(126)	
Issuance of common stock in connection with employee stock plans and other	18,162		24			24		24	
Repurchases of common stock	(2,861)		(50)			(50)		(50)	
Cash dividends declared (\$0.26 per share)				(338)		(338)	(8)	(346)	
Balance as of April 30, 2024	1,297,931	\$ 13	\$ 28,308	\$ (3,583)	\$ (3,058)	\$ 21,680	\$ 54	\$ 21,734	

	Common Stock								
	Number of Shares	Par Value	Additional Paid- in Capital	Accumulated Deficit	Accumulated Other	Equity	Non- controlling Interests	Total Equity	
					Comprehensive Loss	Attributable to the Company			
For the three months ended January 31, 2023	In millions, except number of shares in thousands								
Balance as of October 31, 2022	1,281,037	\$ 13	\$ 28,299	\$ (5,350)	\$ (3,098)	\$ 19,864	\$ 45	\$ 19,909	
Net earnings				501		501	7	508	
Other comprehensive loss					(158)	(158)		(158)	
Comprehensive income						343	7	350	
Stock-based compensation expense			140			140		140	
Tax withholding related to vesting of employee stock plans			(134)			(134)		(134)	
Issuance of common stock in connection with employee stock plans and other	20,352		24	—		24		24	
Repurchases of common stock	(4,505)		(70)			(70)		(70)	
Cash dividends declared (\$0.12 per share)				(156)		(156)		(156)	
Balance as of January 31, 2023	1,296,884	\$ 13	\$ 28,259	\$ (5,005)	\$ (3,256)	\$ 20,011	\$ 52	\$ 20,063	



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	Common Stock								
	Number of Shares	Par Value	Additional Paid- in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Equity Attributable to the Company	Non- controlling Interests	Total Equity	
For the three months ended April 30, 2023	In millions, except number of shares in thousands								
Balance as of January 31, 2023	1,296,884	\$ 13	\$ 28,259	\$ (5,005)	\$ (3,256)	\$ 20,011	\$ 52	\$ 20,063	
Net earnings				418		418	3	421	
Other comprehensive gain					78	78		78	
Comprehensive income						496	3	499	
Stock-based compensation expense			126			126		126	
Tax withholding related to vesting of employee stock plans			(6)			(6)		(6)	
Issuance of common stock in connection with employee stock plans and other	1,783		2	(1)		1		1	
Repurchases of common stock	(7,164)		(107)			(107)		(107)	
Cash dividends declared (\$0.12 per share)				(155)		(155)		(155)	
Balance as of April 30, 2023	1,291,503	\$ 13	\$ 28,274	\$ (4,743)	\$ (3,178)	\$ 20,366	\$ 55	\$ 20,421	

	Common Stock								
	Number of Shares	Par Value	Additional Paid- in Capital	Accumulated Deficit	Accumulated Other Comprehensive	Equity Attributable to the	Non-	Total Equity	
					Loss	Company	controlling Interests		
<u>For the six months ended April 30, 2023</u>									
	In millions, except number of shares in thousands								
Balance as of October 31, 2022	1,281,037	\$ 13	\$ 28,299	\$ (5,350)	\$ (3,098)	\$ 19,864	\$ 45	\$ 19,909	
Net earnings				919		919	10	929	
Other comprehensive loss					(80)	(80)		(80)	
Comprehensive income						839	10	849	
Stock-based compensation expense			266			266		266	
Tax withholding related to vesting of employee stock plans			(140)			(140)		(140)	
Issuance of common stock in connection with employee stock plans and other	22,135		26	(1)		25		25	
Repurchases of common stock	(11,669)		(177)			(177)		(177)	
Cash dividends declared (\$0.24 per share)				(311)		(311)		(311)	
Balance as of April 30, 2023	1,291,503	\$ 13	\$ 28,274	\$ (4,743)	\$ (3,178)	\$ 20,366	\$ 55	\$ 20,421	

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements

(Unaudited)

#### Note 1: Overview and Summary of Significant Accounting Policies

##### Background

Hewlett Packard Enterprise Company ("Hewlett Packard Enterprise," "HPE," or the "Company") is a global technology leader focused on developing intelligent solutions that allow customers to capture, analyze and act upon data seamlessly from edge-to-cloud. Hewlett Packard Enterprise enables customers to accelerate business outcomes by driving



new business models, creating new customer and employee experiences, and increasing operational efficiency today and into the future. Hewlett Packard Enterprise's customers range from small- and medium-sized businesses to large global enterprises and governmental entities.

#### *Basis of Presentation and Consolidation*

The Condensed Consolidated Financial Statements of the Company were prepared in accordance with United States ("U.S.") Generally Accepted Accounting Principles ("GAAP"). The Company's unaudited Condensed Consolidated Financial Statements include the accounts of the Company and all subsidiaries and affiliates in which the Company has a controlling financial interest or is the primary beneficiary. All intercompany transactions and accounts within the consolidated businesses of the Company have been eliminated. In the opinion of management, the accompanying unaudited Condensed Consolidated Financial Statements of Hewlett Packard Enterprise contain all adjustments, including normal recurring adjustments, necessary to present fairly the Company's financial position as of **January 31, 2024**, **April 30, 2024** and October 31, 2023, its results of operations for the three **and six** months ended **January 31, 2024**, **April 30, 2024** and 2023, its cash flows for the **three six** months ended **January 31, 2024**, **April 30, 2024** and 2023, and its statements of stockholders' equity for the three **and six** months ended **January 31, 2024**, **April 30, 2024** and 2023.

The results of operations and the cash flows for the three **and six** months ended **January 31, 2024**, **April 30, 2024** are not necessarily indicative of the results to be expected for the full year. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2023, as filed with the U.S. Securities and Exchange Commission ("SEC") on December 22, 2023.

#### *Segment Realignment*

As previously disclosed, effective as of the beginning of the first quarter of fiscal 2024, in order to align the segment financial reporting more closely with its business structure, the Company established two new reportable segments, Hybrid Cloud and Server. Hybrid Cloud includes the historical Storage segment, HPE GreenLake Flex Solutions (which provides flexible as-a-service IT infrastructure through the HPE GreenLake edge-to-cloud platform and was previously reported under the Compute and the High Performance Computing & Artificial Intelligence ("HPC & AI") segments), Private Cloud, and Software (previously reported under the Corporate Investments and Other segment). The Server segment combines the previously separately reported Compute and HPC & AI segments, with adjustments for certain product lines that are now reported in Hybrid Cloud. Additionally, certain products and services previously reported in the financial results for the HPC & AI segment were moved to be reported in the Hybrid Cloud segment, and the Athonet business and certain components of the Communications and Media Solutions ("CMS") business, both previously reported in the financial results for Corporate Investments and Other, moved to be reported in the Intelligent Edge segment.

As a result, the Company's new organizational structure consists of the following segments: (i) Server; (ii) Hybrid Cloud; (iii) Intelligent Edge; (iv) Financial Services; and (v) Corporate Investments and Other. The Company **is began** reporting under this re-aligned segment structure beginning with the results of the first quarter of fiscal 2024 included in **the Quarterly Report on Form 10-Q for the fiscal quarter ended January 31, 2024, and continues to report under this Quarterly Report segment structure.**

The Company has reflected these changes to its segment information retrospectively to the earliest period presented, which primarily resulted in the realignment of net revenue and operating profit for each of the segments as described above. These changes had no impact on Hewlett Packard Enterprise's previously reported consolidated net revenue, net earnings, net earnings per share ("EPS") or total assets.

#### *Significant Accounting Policies*

There have been no changes to the Company's significant accounting policies described in Part II, Item 8, Note 1, "Overview and Summary of Significant Accounting Policies," of the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2023.

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### **HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

#### *Recently Adopted Accounting Pronouncements*

In September 2022, FASB issued guidance to enhance the transparency of supplier finance programs. The amendments require the disclosure of sufficient information about the program to allow a user of the financial statements to understand the program's nature, activity during the period, changes from period to period and potential magnitude. The Company adopted this guidance in the first quarter of fiscal 2024 except for the disclosure on the roll forward information, which is effective for fiscal 2025. The Company enters into supplier financing arrangements with external financial institutions. Under these arrangements, suppliers can choose to settle outstanding payment obligations at a discount. The Company holds no economic interest in suppliers' participation, nor does it provide guarantees or pledge assets under these arrangements. Invoices are settled with the financial institutions based on the original supplier payment terms. These arrangements do not alter the Company's rights and obligations towards suppliers, including scheduled payment terms. Liabilities associated with the funded participation in these arrangements, as presented within Accounts Payable on the Condensed Consolidated Balance Sheets, amounted to **\$387 million**, **\$365 million**, and \$295 million as of **January 31, 2024**, **April 30, 2024** and October 31, 2023, respectively.

#### *Recently Enacted Accounting Pronouncements*

Although there are new accounting pronouncements issued by the Financial Accounting Standards Board ("FASB") that the Company will adopt, as applicable, the Company does not believe any of these accounting pronouncements will have a material impact on its Condensed Consolidated Financial Statements.

In December 2023, the FASB issued guidance to provide disaggregated income tax disclosures on the rate reconciliation and income taxes paid. The Company is required to adopt the guidance in the first quarter of fiscal 2026, though early adoption is permitted. The Company is currently evaluating the impact of this amendment on its Condensed Consolidated Financial Statements.

In November 2023, the FASB issued guidance to improve the disclosures about a public entity's reportable segments and address requests from investors for additional, more detailed information about a reportable segment's expenses. The Company **is required to will** adopt **the this** guidance **in the first quarter of fiscal 2025, though early adoption is permitted, for its annual period ending October 31, 2025 and all interim periods thereafter.** The Company **is currently evaluating does not expect the impact adoption of this amendment guidance to have a significant impact** on its Condensed Consolidated Financial Statements.



In March 2023, the FASB issued a guidance which amends certain provisions of ASC 842 that apply to arrangements between related parties under common control. It requires that leasehold improvements associated with common control leases be amortized by the lessee over the useful life of the leasehold improvements to the common control group as long as the lessee controls the use of the underlying asset through a lease. In addition, leasehold improvements associated with common control leases should be accounted for as a transfer between entities under common control through an adjustment to equity if, and when, the lessee no longer controls the use of the underlying asset. The Company is required to adopt the guidance in the first quarter of fiscal 2025, though early adoption is permitted. The Company is currently evaluating the impact of this amendment on its Condensed Consolidated Financial Statements.

## Note 2: Segment Information

Hewlett Packard Enterprise's operations are organized into five segments for financial reporting purposes: Server, Hybrid Cloud, Intelligent Edge, Financial Services ("FS"), and Corporate Investments and Other. Hewlett Packard Enterprise's organizational structure is based on a number of factors that the Chief Operating Decision Maker ("CODM"), who is the Chief Executive Officer, uses to evaluate, view, and run the Company's business operations, which include, but are not limited to, customer base and homogeneity of products, services and technology. The five segments are based on this organizational structure and information reviewed by Hewlett Packard Enterprise's management to evaluate segment results. Effective as of the beginning of the first quarter of fiscal 2024, in order to align the Company's segment financial reporting more closely with its current business structure, the Company realigned ~~its~~ its reportable segments, see Note 1, "Overview and Summary of Significant Accounting Policies" to the Condensed Consolidated Financial Statements for additional information. A summary description of each segment follows:

**Server** consists of general-purpose servers for multi-workload computing and workload-optimized servers to deliver the best performance and value for demanding applications, and integrated systems comprised of software and hardware designed to address High-Performance Computing and Supercomputing (including exascale applications), Artificial Intelligence ("AI"), Data Analytics, and Transaction Processing workloads for government and commercial customers globally. This portfolio of products includes our secure and versatile HPE ProLiant Rack and Tower servers; HPE Synergy, a composable infrastructure for traditional and cloud-native applications; HPE Scale Up Servers product lines for critical applications, including large

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

enterprise software applications and data analytics platforms; HPE Edgeline servers; HPE Cray EX; HPE Cray XD (formerly known as HPE Apollo); and HPE NonStop. Server offerings also include operational and support services sold with systems and as standalone services.

**Hybrid Cloud** offers a wide variety of cloud-native and hybrid solutions across storage, private cloud and the infrastructure software-as-a-service space. Storage includes data storage and data management offerings with the HPE Alletra Storage portfolio; unstructured data solutions and analytics for AI; data protection and archiving; and storage networking. It

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

also includes AIOps-driven intelligence with HPE InfoSight and HPE CloudPhysics. In private cloud, our HPE GreenLake offerings include new cloud-native offerings and capabilities for virtual machines, containers, and bare metal; a full suite of private cloud offerings that enable customers to self-manage or choose a fully managed experience; and a portfolio of world-class AI infrastructure delivered as-a-service. This segment also provides self-service private cloud on-demand with HPE GreenLake for Private Cloud Business Edition. Infrastructure software includes monitoring and observability for day two operations and beyond through our acquisition of OpsRamp and unified data access through our HPE Ezmeral Data Fabric and analytics suite, which helps move and transform data for use in AI and other applications. Hybrid Cloud segment also includes data lifecycle management and protection through our suite of offerings, including Zerto Disaster Recovery.

**Intelligent Edge** offers wired and wireless local area networks, campus, branch, and data center switching, software-defined wide-area-networks, private and public cellular network software, network security, and associated services that enable secure connectivity for businesses of any size. The HPE Aruba Networking product portfolio includes hardware products such as Wi-Fi access points, switches, and gateways. The HPE Aruba Networking software and services portfolio includes cloud-based management, network management, network access control, software-defined wide-area networking, network security, analytics and assurance, location services software, private and public cellular core software, and professional and support services, as well as as-a-service and consumption models through the HPE GreenLake edge-to-cloud platform for the Intelligent Edge portfolio of products. Intelligent Edge offerings are consolidated in the edge service platform, which takes a cloud-native approach that provides customers with a unified framework to meet their connectivity, security, and financial needs across campus, branch, data center, and remote worker environments.

**Financial Services** provides flexible investment solutions, such as leasing, financing, IT consumption, utility programs, and asset management services for customers that facilitate unique technology deployment models and the acquisition of complete IT solutions, including hardware, software, and services from Hewlett Packard Enterprise and others. FS also supports financial solutions for on-premise flexible consumption models, such as the HPE GreenLake edge-to-cloud platform.

**Corporate Investments and Other** includes the Advisory and Professional Services ("A & PS") business, which primarily offers consultative-led services, HPE and partner technology expertise and advice, implementation services as well as complex solution engagement capabilities; CMS, which primarily offers software and related services to the telecommunications industry; and Hewlett Packard Labs, which is responsible for research and development.



Segment Policy

Hewlett Packard Enterprise does not allocate to its segments certain operating expenses, which it manages at the corporate level. These unallocated operating costs include certain corporate costs and eliminations, stock-based compensation expense, amortization of intangible assets, transformation costs, disaster recovery/charges, and acquisition, disposition and other related charges. Total assets by segment are not presented as that information is not used to allocate resources or assess performance at the segment level and is not reviewed by our CODM.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES  
Notes to Condensed Consolidated Financial Statements (Continued)  
(Unaudited)

Segment Operating Results

Segment net revenue and operating results were as follows:

	Server	Hybrid Cloud	Intelligent Edge	Financial Services	Corporate Investments and Other	Total	Server	Hybrid Cloud	Intelligent Edge	Financial Services	Corporate Investments and Other
In millions											
Three months ended January 31, 2024:											
Three months ended April 30, 2024:											
Net revenue											
Intersegment net revenue											
Total segment net revenue											
Segment earnings (loss) from operations											
Three months ended January 31, 2023:											
Three months ended April 30, 2023:											
Net revenue											
Intersegment net revenue											
Total segment net revenue											
Segment earnings (loss) from operations											
Six months ended April 30, 2024:											
Six months ended April 30, 2024:											
Six months ended April 30, 2024:											
Net revenue											



Net revenue  
Net revenue  
Intersegment  
net revenue  
Total  
segment net  
revenue  
Segment  
earnings (loss)  
from operations  
Six months  
ended April 30,  
2023:  
Net revenue  
Net revenue  
Net revenue  
Intersegment  
net revenue  
Total  
segment net  
revenue  
Segment  
earnings (loss)  
from operations

The reconciliation of segment operating results to Condensed Consolidated Statements of Earnings was as follows:

	For the three months ended January 31,	
	2024	2023
	In millions	
Net Revenue:		
Total segments	\$ 6,912	\$ 7,992
Eliminations of intersegment net revenue	(157)	(183)
Total consolidated net revenue	\$ 6,755	\$ 7,809
Earnings Before Taxes:		
Total segment earnings from operations	\$ 847	\$ 1,026
Unallocated corporate costs and eliminations	(72)	(108)
Stock-based compensation expense	(141)	(140)
Amortization of intangible assets	(71)	(73)
Transformation costs	(20)	(102)
Disaster recovery (charges)	25	(1)
Acquisition, disposition and other related charges	(43)	(11)
Interest and other, net	(88)	(26)
Earnings from equity interests	46	58
Total earnings before provision for taxes	\$ 483	\$ 623

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

The reconciliation of segment operating results to Condensed Consolidated Statements of Earnings was as follows:







Transformation programs are comprised of the Cost Optimization and Prioritization Plan and the HPE Next Plan. During the third quarter of fiscal 2020, the Company launched the Cost Optimization and Prioritization Plan, which focuses on realigning the workforce to areas of growth, real estate strategies, and simplifying and evolving our product portfolio strategy. The transformation costs predominantly related to labor restructuring, non-labor restructuring, IT investments, design and execution charges and real estate initiatives. The primary elements of the Cost Optimization and Prioritization Plan have been substantially completed by the end of fiscal 2023.

During the third quarter of fiscal 2017, the Company launched the HPE Next Plan to put in place a purpose-built company designed to compete and win in the markets where it participates. Through this program, the Company has been simplifying the operating model, and streamlining its offerings, business processes and business systems to improve its strategy execution. The primary elements of the HPE Next Plan have been substantially completed by the end of fiscal 2023.

#### Cost Optimization and Prioritization Plan

The components of transformation costs relating to the Cost Optimization and Prioritization Plan were as follows:

	For the three months ended January 31,	
	2024	2023
	In millions	
Program management	\$ 1	\$ 1
IT costs	4	8
Restructuring charges	8	71
Total	\$ 13	\$ 80

#### HPE Next Plan

The components of transformation costs relating to HPE Next Plan were as follows:

	For the three months ended January 31,	
	2024	2023
	In millions	
IT costs	9	21
Restructuring (credits) charges	(1)	1
Total	\$ 8	\$ 22

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

#### Cost Optimization and Prioritization Plan

The components of transformation costs relating to the Cost Optimization and Prioritization Plan were as follows:

	For the three months ended April 30,		For the six months ended April 30,	
	2024	2023	2024	2023
	In millions			
Program management	\$ 1	\$ 1	\$ 2	\$ 2
IT costs	3	8	7	16
Restructuring charges	10	18	18	89
Total	\$ 14	\$ 27	\$ 27	\$ 107

#### HPE Next Plan

The components of transformation costs relating to HPE Next Plan were as follows:

	For the three months ended April 30,		For the six months ended April 30,	
	2024	2023	2024	2023
	In millions			
IT costs	\$ 19	\$ 28	\$ 28	\$ 49
Restructuring charges	1	5	—	6
Other	—	1	—	1
Total	\$ 20	\$ 34	\$ 28	\$ 56



## Restructuring Plan

Restructuring activities related to the Company's employees and infrastructure under the Cost Optimization and Prioritization Plan and HPE Next Plan are presented in the table below:

Cost Optimization and Prioritization Plan			Cost Optimization and Prioritization Plan			HPE Next Plan	Cost Optimization and Prioritization Plan			HPE Next Plan
Employee Severance	Employee Severance		Infrastructure and other	Employee Severance	Infrastructure and other		Employee Severance	Infrastructure and other	Employee Severance	Infrastructure and other

In millions

Liability as of October 31, 2023

Charges (credits)

Cash payments

Non-cash items

Liability as of January 31, 2024

Total costs incurred to date, as of January 31, 2024

Total expected costs to be incurred as of January 31, 2024

Liability as of April 30, 2024

Total costs incurred to date, as of April 30, 2024

Total expected costs to be incurred as of April 30, 2024

The current restructuring liability related to the transformation programs, reported in the Condensed Consolidated Balance Sheets as of January 31, 2024 April 30, 2024 and October 31, 2023, was \$121 million \$97 million and \$180 million, respectively, in accrued Accrued restructuring, and \$20 million \$19 million and \$22 million, respectively, in Other accrued liabilities. The non-current restructuring liability related to the transformation programs, reported in Other non-current liabilities in the Condensed Consolidated Balance Sheets as of January 31, 2024 April 30, 2024 and October 31, 2023, was \$102 million \$91 million and \$110 million, respectively.

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

#### Note 4: Retirement Benefit Plans

The Company's net pension benefit cost for defined benefit plans recognized in the Condensed Consolidated Statements of Earnings was as follows:

	For the three months ended April 30,		For the six months ended April 30,	
	2024	2023	2024	2023
	In millions		In millions	
Service cost				
Interest cost <sup>(1)</sup>				
Interest cost <sup>(1)</sup>				
Interest cost <sup>(1)</sup>				
Expected return on plan assets <sup>(1)</sup>				
Expected return on plan assets <sup>(1)</sup>				
Expected return on plan assets <sup>(1)</sup>				
Amortization and Deferrals <sup>(1)</sup> :	Amortization and Deferrals <sup>(1)</sup> :		Amortization and Deferrals <sup>(1)</sup> :	
Amortization and Deferrals <sup>(1)</sup> :				
Amortization and Deferrals <sup>(1)</sup> :				
Actuarial loss				
Actuarial loss				
Actuarial loss				
Prior service benefit				
Prior service benefit				



Prior service benefit
Net periodic benefit cost
Net periodic benefit cost
Net periodic benefit cost
Settlement loss and special termination benefits <sup>(1)</sup>
Settlement loss and special termination benefits <sup>(1)</sup>
Settlement loss and special termination benefits <sup>(1)</sup>
Total net benefit cost
Total net benefit cost
Total net benefit cost

(1) These non-service components were included in Interest and other, net in the Condensed Consolidated Statements of Earnings.

## Note 5: Taxes on Earnings

### Provision for Taxes

For the three months ended **January 31, 2024** **April 30, 2024** and 2023, the Company recorded income tax expense of **\$96** **\$131** million and **\$122 million** **\$104 million**, respectively, which reflects an effective tax rate of **19.9%** **29.4%** and **19.6%** **19.9%**, respectively. **The** For the six months ended April 30, 2024 and 2023, the Company recorded income tax expense of \$227 million and \$226 million, respectively, which reflects an effective tax rate **generally differs** of 24.5% and 19.7%, respectively. For the three and six months ended April 30, 2024, the effective tax rate differed from the U.S. federal statutory rate of 21% due to the geographic mix of forecasted earnings and net unfavorable permanent differences from U.S. income tax on non-U.S. earnings. For the three and six months ended April 30, 2023, the effective tax rate differed from the U.S. federal statutory rate of 21% due to favorable tax rates associated with certain earnings from the Company's operations in lower tax jurisdictions throughout the world but **are is** also impacted by discrete tax adjustments during each fiscal period.

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

For the three and six months ended **January 31, 2024** **April 30, 2024**, the Company recorded immaterial net income tax **charges** **benefits** related to various items discrete to the period.

For the three and six months ended **January 31, 2023** **April 30, 2023**, the Company recorded **\$11** **\$14** million and \$25 million, respectively of net income tax benefits related to various items discrete to the period. **The** For the three months ended April 30, 2023, this amount primarily included **\$22 million** **\$14 million** of net income tax benefits related to transformation costs, and acquisition, disposition and other related charges. For the six months ended April 30, 2023, this amount primarily included \$36 million of net income tax benefits related to transformation costs, and acquisition, disposition and other related charges and **\$13 million** **\$13 million** of net excess tax benefits related to stock-based compensation, partially offset by **\$23 million** **\$23 million** of net income tax charges related to tax audit settlements and changes in uncertain tax positions.

### Uncertain Tax Positions

As of **January 31, 2024** **April 30, 2024** and October 31, 2023, the amount of unrecognized tax benefits was **\$674** **\$661** million and \$672 million, respectively, of which up to **\$372** **\$357** million and \$354 million, respectively, would affect the Company's effective tax rate if realized as of their respective periods.

For tax liabilities pertaining to unrecognized tax benefits, the Company recognizes interest income from favorable settlements and interest expense and penalties in Provision for taxes in the Condensed Consolidated Statements of Earnings. As of **January 31, 2024** **April 30, 2024** and October 31, 2023, the Company had accrued \$57 million and \$56 million, respectively, for interest and penalties in the Condensed Consolidated Balance Sheets.

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

The Company engages in continuous discussion and negotiation with tax authorities regarding tax matters in various jurisdictions. The Company is no longer subject to U.S. federal tax audits for years prior to 2017. The **IRS Internal Revenue Service ("IRS")** is conducting audits of the Company's fiscal 2017 through 2022 U.S. federal income tax returns. During the fourth quarter of fiscal 2023, the IRS issued notices of proposed adjustments ("NOPAs") for 2017, 2018, and 2019 relating to HPE's intercompany transfer pricing. During the **first quarter of fiscal quarter, 2024**, the IRS issued a Revenue Agent Report ("RAR") finalizing their position on the NOPAs for the same issues and same fiscal years. The IRS is seeking to increase taxable income across the three fiscal years by \$904 million. As of the balance sheet date, HPE has sufficient tax credit carryforwards to offset any incremental tax liability from the adjustments in the RAR. However, HPE disagrees with the IRS' adjustments and believes the positions taken on its tax returns are more likely than not to prevail on technical merits, and the Company will defend these positions through the IRS administrative processes, as necessary. **Discussions with the IRS are ongoing, but as of April 30, 2024 there have been no substantive updates in the process.** Accordingly, no changes have been made to the Company's reserves for uncertain tax positions as of **January 31,**



2024 April 30, 2024 relating to the IRS' adjustments. With respect to major state and foreign tax jurisdictions, the Company is no longer subject to tax authority examinations for years prior to 2005. Additionally, it is reasonably possible that certain foreign and state tax issues may be concluded in the next 12 months, including issues involving resolution of certain intercompany transactions and other matters; accordingly, the Company believes it is reasonably possible that its existing unrecognized tax benefits for these matters may be reduced by an amount up to \$8 million \$9 million within the next 12 months.

#### Deferred Tax Assets and Liabilities

Deferred tax assets and liabilities included in the Condensed Consolidated Balance Sheets were as follows:

	As of		As of	
	January 31, 2024	October 31, 2023	April 30, 2024	October 31, 2023
	In millions		In millions	
Deferred tax assets				
Deferred tax liabilities				
Deferred tax assets net of deferred tax liabilities				

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

#### Note 6: Balance Sheet Details

##### Cash, Cash Equivalents and Restricted Cash

	As of	
	January 31, 2024	October 31, 2023
	April 30, 2024	October 31, 2023
	In millions	
Cash and cash equivalents		
Restricted cash <sup>(1)</sup>		
Total		

(1) The Company included restricted cash in Other current assets in the accompanying Condensed Consolidated Balance Sheets.

##### Inventory

	As of	
	January 31, 2024	October 31, 2023
	In millions	
Purchased parts and fabricated assemblies	\$ 4,733	\$ 2,940
Finished goods	1,316	1,667
Total	\$ 6,049	\$ 4,607

##### Property, Plant and Equipment, net

	As of	
	January 31, 2024	October 31, 2023
	In millions	
Land	\$ 66	\$ 66
Buildings and leasehold improvements	1,547	1,521
Machinery and equipment, including equipment held for lease	10,564	10,382
Gross property, plant and equipment	12,177	11,969
Accumulated depreciation	(6,180)	(5,980)
Property, plant and equipment, net	\$ 5,997	\$ 5,989

##### Warranties

The Company's aggregate product warranty liabilities and changes for the three months ended January 31, 2024, and the fiscal year ended October 31, 2023 were as follows:

	As of



	January 31, 2024	October 31, 2023
	In millions	
Balance at beginning of period	\$ 318	\$ 360
Charges	38	184
Adjustments related to pre-existing warranties	2	(18)
Settlements made	(46)	(208)
Balance at end of period	<u>\$ 312</u>	<u>\$ 318</u>

#### Contract Balances

The Company's contract balances consist of contract assets, contract liabilities, and costs to obtain a contract with a customer.

	As of	
	April 30, 2024	October 31, 2023
	In millions	
Purchased parts and fabricated assemblies	\$ 4,956	\$ 2,940
Finished goods	2,370	1,667
Total	<u>\$ 7,326</u>	<u>\$ 4,607</u>

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

#### Property, Plant and Equipment, net

	As of	
	April 30, 2024	October 31, 2023
	In millions	
Land	\$ 66	\$ 66
Buildings and leasehold improvements	1,557	1,521
Machinery and equipment, including equipment held for lease	10,443	10,382
Gross property, plant and equipment	12,066	11,969
Accumulated depreciation	(6,249)	(5,980)
Property, plant and equipment, net	<u>\$ 5,817</u>	<u>\$ 5,989</u>

#### Warranties

The Company's aggregate product warranty liabilities and changes for the six months ended April 30, 2024, and the fiscal year ended October 31, 2023 were as follows:

	As of	
	April 30, 2024	October 31, 2023
	In millions	
Balance at beginning of period	\$ 318	\$ 360
Charges	77	184
Adjustments related to pre-existing warranties	(6)	(18)
Settlements made	(94)	(208)
Balance at end of period	<u>\$ 295</u>	<u>\$ 318</u>

#### Contract Balances

The Company's contract balances consist of contract assets, contract liabilities, and costs to obtain a contract with a customer.

#### Contract Assets

A summary of accounts receivable, net, including unbilled receivables was as follows:

	January 31, 2024	October 31, 2023
--	------------------	------------------



	April 30, 2024	October 31, 2023
	In millions	
Accounts receivable		
Unbilled receivables		
Allowances		
Total		

The allowances for credit losses related to accounts receivable and changes for the **three six** months ended **January 31, 2024** **April 30, 2024**, and the fiscal year ended October 31, 2023 were as follows:

	As of	As of	
	January 31, 2024	October 31, 2023	April 30, 2024
	In millions	In millions	October 31, 2023
Balance at beginning of period			
Provision for credit losses			
Adjustments to existing allowances, including write offs			
Balance at end of period			

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

#### Sale of Trade Receivables

The Company has third-party revolving short-term financing arrangements intended to facilitate the working capital requirements of certain customers. For the **three and six** months ended **January 31, 2024** **April 30, 2024**, the Company sold \$0.8 billion and **for \$1.6 billion of trade receivables, respectively**. For the fiscal year ended October 31, 2023, the Company sold \$4.1 billion of trade receivables. The Company recorded an obligation of \$50 million and \$80 million within Notes payable and short-term borrowings in its Condensed Consolidated Balance Sheets as of **January 31, 2024** **April 30, 2024** and October 31, 2023, respectively, related to the trade receivables sold and collected from the third-party for which the revenue recognition was deferred.

#### Contract Liabilities and Remaining Performance Obligations

**As Contract liabilities consist of January 31, 2024 and October 31, 2023, current deferred revenue and customer deposits. A summary of \$3.7 billion and \$3.6 billion, respectively, contract liabilities were recorded in Deferred revenue, and non-current deferred revenue of \$3.4 billion and \$3.3 billion, respectively, were recorded in Other non-current liabilities in the Condensed Consolidated Balance Sheets. as follows:**

		As of	
		April 30, 2024	October 31, 2023
	Location	In millions	
Customer deposits	Other accrued liabilities	\$ 739	\$ 392
Customer deposits - non-current	Other non-current liabilities	87	144
Total customer deposits		\$ 826	\$ 536
Deferred revenue	Deferred revenue	\$ 3,783	\$ 3,658
Deferred revenue - non-current	Other non-current liabilities	3,496	3,281
Total deferred revenue		\$ 7,279	\$ 6,939

For the **three six** months ended **January 31, 2024** **April 30, 2024**, approximately **\$1.3** **\$2.3** billion of revenue was recognized relating to contract liabilities recorded as of October 31, 2023.

Revenue allocated to remaining performance obligations represents contract work that has not yet been performed and does not include contracts where the customer is not committed. Remaining performance obligations estimates are subject to change and are affected by several factors, including contract terminations, changes in the scope of contracts, adjustments for revenue that has not materialized and adjustments for currency. As of **January 31, 2024** **April 30, 2024**, the aggregate amount of **remaining performance obligations, or deferred revenue, was \$7.1 billion \$7.3 billion**. The Company expects to recognize approximately **45%** **31%** of this balance over fiscal 2024 with the remainder to be recognized thereafter. The Company receives payments in advance of completion of its contractual obligations, these payments are considered customer deposits. As customer acceptance milestones are met, the Company will recognize revenue and reduce the amount of contract liabilities. As of April 30, 2024, the aggregate amount of customer deposits was \$826 million. The Company expects to recognize \$739 million over the next twelve months and the remaining balance thereafter.

#### Costs to Obtain a Contract



As of **January 31, 2024** **April 30, 2024**, the current and non-current portions of the capitalized costs to obtain a contract were **\$87 million** **\$88 million** and **\$138 million** **\$137 million**, respectively. As of October 31, 2023, the current and non-current portions of the capitalized costs to obtain a contract were \$86 million and \$138 million, respectively. The current and non-current portions of the capitalized costs to obtain a contract were included in Other current assets, and Long-term financing receivables and other assets, respectively, in the Condensed Consolidated Balance Sheets. For the three **and six** months ended **January 31, 2024 and 2023**, **April 30, 2024** the Company amortized \$26 million and **\$22 million** **\$52 million** respectively, of capitalized costs to obtain a contract. For the three and six months ended April 30, 2023 the Company amortized \$23 million and **\$45 million** respectively, of capitalized costs to obtain a contract. The amortized capitalized costs to obtain a contract are included in Selling, general and administrative expense in the Condensed Consolidated Statements of Earnings.

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

#### Note 7: Accounting for Leases as a Lessor

Financing receivables represent sales-type and direct-financing leases of the Company and third-party products. These receivables typically have terms ranging from two to five years and are usually collateralized by a security interest in the underlying assets. Financing receivables also include billed receivables from operating leases. The allowance for credit losses represents future expected credit losses over the life of the receivables based on past experience, current information and forward-looking economic considerations. The components of financing receivables were as follows:

	As of		As of
	January 31, 2024	October 31, 2023	April 30, 2024
	In millions		In millions
Minimum lease payments receivable			
Unguaranteed residual value			
Unearned income			
Financing receivables, gross			
Allowance for credit losses			
Financing receivables, net			
Less: current portion			
Amounts due after one year, net			

#### Sale of Financing Receivables

The Company enters into arrangements to transfer the contractual payments due under certain financing receivables to third party financial institutions. For the **three six** months ended **January 31, 2024** **April 30, 2024** and the fiscal year ended October 31, 2023, the Company sold **\$23** **\$41** million and \$237 million of financing receivables, respectively.

#### Credit Quality Indicators

Due to the homogeneous nature of its leasing transactions, the Company manages its financing receivables on an aggregate basis when assessing and monitoring credit risk. Credit risk is generally diversified due to the large number of entities comprising the Company's customer base and their dispersion across many different industries and geographic regions. The Company evaluates the credit quality of an obligor at lease inception and monitors that credit quality over the term of a transaction. The Company assigns risk ratings to each lease based on the creditworthiness of the obligor and other variables that augment or mitigate the inherent credit risk of a particular transaction and periodically updates the risk ratings when there is a change in the underlying credit quality. Such variables include the underlying value and liquidity of the collateral, the essential use of the equipment, the term of the lease, and the inclusion of credit enhancements, such as guarantees, letters of credit or security deposits.

The credit risk profile of gross financing receivables, based on internal risk ratings as of **January 31, 2024** **April 30, 2024**, presented on amortized cost basis by year of origination was as follows:

	As of January 31, 2024		As of April 30, 2024
		Risk Rating	
	Low	Low	Moderate
		High	Low
		Moderate	High
Fiscal Year	Fiscal Year	In millions	Fiscal Year
		In millions	
2024			
2023			
2022			
2021			
2020 and prior			
Total			



**HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**  
**Notes to Condensed Consolidated Financial Statements (Continued)**  
**(Unaudited)**

The credit risk profile of gross financing receivables, based on internal risk ratings as of October 31, 2023, presented on amortized cost basis by year of origination was as follows:

Fiscal Year	As of October 31, 2023		
	Risk Rating		
	Low	Moderate	High
	In millions		
2023	\$ 2,100	\$ 1,196	\$ 31
2022	1,681	1,052	51
2021	868	645	57
2020	336	285	35
2019 and prior	155	223	99
Total	\$ 5,140	\$ 3,401	\$ 273

Accounts rated low risk typically have the equivalent of a Standard & Poor's rating of BBB– or higher, while accounts rated moderate risk generally have the equivalent of BB+ or lower. The Company classifies accounts as high risk when it considers the financing receivable to be impaired or when management believes there is a significant near-term risk of impairment. The credit quality indicators do not reflect any mitigation actions taken to transfer credit risk to third parties.

*Allowance for Credit Losses*

The allowance for credit losses for financing receivables as of **January 31, 2024**, **April 30, 2024** and October 31, 2023 and the respective changes for the **three** and twelve months then ended were as follows:

	As of	As of	
	January 31, 2024	October 31, 2023	October 31, 2023
	In millions	In millions	
Balance at beginning of period			
Provision for credit losses			
Provision for credit losses			
Provision for credit losses			
Write-offs			
Write-offs			
Write-offs			
Balance at end of period			

*Non-Accrual and Past-Due Financing Receivables*

The following table summarizes the aging and non-accrual status of gross financing receivables:

	As of	As of	
	January 31, 2024	October 31, 2023	October 31, 2023
	In millions	In millions	
Billed: <sup>(1)</sup>	Billed: <sup>(1)</sup>	Billed: <sup>(1)</sup>	
Current 1-30 days			
Past due 31-60 days			
Past due 61-90 days			
Past due > 90 days			
Unbilled sales-type and direct-financing lease receivables			
Total gross financing receivables			
Gross financing receivables on non-accrual status <sup>(2)</sup>			
Gross financing receivables 90 days past due and still accruing interest <sup>(2)</sup>			



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## Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

[illegible]

The Company has issued asset-backed debt securities under a fixed-term securitization program to private investors. The asset-backed debt securities are collateralized by the U.S. fixed-term financing receivables and leased equipment in the offering, which is held by a Special Purpose Entity ("SPE"). The SPE meets the definition of a Variable Interest Entity ("VIE") and is consolidated, along with the associated debt, into the Condensed Consolidated Financial Statements as the Company is the primary beneficiary of the VIE. The SPE is a bankruptcy-remote legal entity with separate assets and liabilities. The purpose of the SPE is to facilitate the funding of customer receivables and leased equipment in the capital markets.

The following table presents the assets and liabilities held by the consolidated VIE as of January 31, 2024, April 30, 2024 and October 31, 2023, which are included in the Condensed Consolidated Balance Sheets. The assets in the table below include those that can be used to settle the obligations of the VIE. Additionally, general creditors do not have recourse to the assets of the VIE.

		As of			
		January 31, 2024	October 31, 2023	April 30, 2024	October 31, 2023
Assets held by VIE:	Assets held by VIE:	In millions	Assets held by VIE:	In millions	
Other current assets					
Financing receivables					



Short-term
Short-term
Short-term
Long-term
Property, plant and equipment, net
Liabilities held by VIE:
Notes payable and short-term borrowings, net of unamortized debt issuance costs
Notes payable and short-term borrowings, net of unamortized debt issuance costs
Notes payable and short-term borrowings, net of unamortized debt issuance costs
Long-term debt, net of unamortized debt issuance costs

For the ~~three~~ six months ended ~~January 31, 2024~~ April 30, 2024, financing receivables and leased equipment transferred via securitization through the SPE were \$0.6 billion and \$0.3 billion, respectively. For the fiscal year ended October 31, 2023, financing receivables and leased equipment transferred via securitization through the SPE were \$0.8 billion and \$0.7 billion, respectively.

#### Note 8: Acquisitions

*Pending Merger with Juniper Networks, Inc.*

On January 9, 2024, the Company entered into a definitive merger agreement under which HPE will acquire Juniper Networks, Inc. ("Juniper Networks") in an all-cash transaction for \$40.00 per share, representing an equity value of approximately \$14 billion. The transaction was unanimously approved by the boards of directors of both companies. The transaction is expected to be funded based on financing commitments for \$14 billion in term loans. Such financing will ultimately be replaced, in part, with a combination of new debt, mandatory convertible preferred securities, and cash on the

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

balance sheet. On April 2, 2024, Juniper Networks shareholders approved the transaction. The closing of the transaction remains subject to receipt of regulatory approvals ~~approval~~ of the transaction by Juniper Networks shareholders, and satisfaction of other customary closing conditions.

#### Note 9: Goodwill

Goodwill is tested for impairment at the reporting unit level. As of ~~January 31, 2024~~ April 30, 2024, the Company's reporting units are consistent with the reportable segments identified in Note 2, "Segment Information", with the exception of Server and Corporate Investments and Other. The Server segment contains two reporting units, Compute and HPC & AI. The Corporate Investments and Other segment contains two reporting units, A & PS and CMS. The following table represents the carrying value of goodwill, by reportable segment as of ~~January 31, 2024~~ April 30, 2024 and October 31, 2023.

	Server	Hybrid Cloud	Intelligent Edge	Financial Services	Corporate Investments and Other	Total
	In millions					
Balance as of October 31, 2023 and January 31, 2024	\$ 10,220	\$ 4,716	\$ 2,908	\$ 144	\$ —	\$ 17,988

	Server	Hybrid Cloud	Intelligent Edge	Financial Services	Corporate Investments and Other	Total
	In millions					
Balance as of October 31, 2023	\$ 10,220	\$ 4,716	\$ 2,908	\$ 144	\$ —	\$ 17,988
Goodwill adjustments	—	(1)	1	—	—	—
Balance as of April 30, 2024	\$ 10,220	\$ 4,715	\$ 2,909	\$ 144	\$ —	\$ 17,988

Goodwill is tested annually for impairment, as of the first day of the fourth quarter, at the reporting unit level. As a result of the realignment, the Company performed an interim quantitative goodwill impairment test for all of its reporting units as of November 1, 2023, which did not result in any goodwill impairment charges. There has been no change to the accumulated impairment loss from the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2023. The fair value of all reporting units continued to exceed the carrying amount of their net assets. The excess of fair value over carrying amount for our reporting units ranged from approximately 4% to 184% of the respective carrying amounts. In order to evaluate the sensitivity of the estimated fair value of our reporting units in the goodwill impairment test, the Company applied a 10% decrease to the fair value



of each reporting unit. Based on the results of this hypothetical 10% decrease, all of the reporting units had an excess of fair value over carrying value with the exception of the Compute and HPC & AI reporting units.

The Compute reporting unit has goodwill of \$8.2 billion as of January 31, 2024 April 30, 2024, and excess of fair value over carrying value of 4% as of the interim test date. The Compute business is cyclical in nature. Over the last several years, digital transformation drove increased investment to modernize infrastructure. However, in the current macroeconomic and inflationary environment, customers have slowed their investments resulting in lower server demand and competitive pricing. These dynamics are further compounded by higher supply chain costs. During this cycle, the Compute business continues to focus on capturing market share while maintaining operating margin. If the global macroeconomic or geopolitical conditions worsen, projected revenue growth rates or operating margins decline, weighted average cost of capital increases, or if the Company has significant or sustained decline in its stock price, it is possible its estimates about the Compute reporting unit's ability to successfully address the current challenges may change, which could result in the carrying value of the Compute reporting unit exceeding its estimated fair value and potential impairment charges.

The HPC & AI reporting unit has goodwill of \$2.0 billion as of January 31, 2024 April 30, 2024, and excess of fair value over carrying value of 4% as of the interim test date. The HPC & AI business continues to face challenges related to supply chain constraints of key components and other operational challenges impacting our ability to achieve certain customer acceptance milestones required for revenue recognition and resulting cost increases associated with fulfilling contracts over longer than originally anticipated timelines. We currently believe these challenges will be successfully addressed as the supply chain constraints continue to improve. If the global macroeconomic or geopolitical conditions worsen, projected revenue growth rates or operating margins decline, weighted average cost of capital increases, or if the Company has significant or sustained decline in its stock price, it is possible its estimates about the HPC & AI reporting unit's ability to successfully address the current challenges may change, which could result in the carrying value of the HPC & AI reporting unit exceeding its estimated fair value and potential impairment charges.

**Note 10: Fair Value**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES  
Notes to Condensed Consolidated Financial Statements (Continued)  
(Unaudited)

The Company uses valuation techniques that are based upon observable and unobservable inputs. Observable inputs are developed using market data such as publicly available information and reflect the assumptions market participants would use, while unobservable inputs are developed using the best information available about the assumptions market participants would use.

The following table presents the Company's assets and liabilities that are measured at fair value on a recurring basis:

	As of January 31, 2024				As of October 31, 2023				As of April 30, 2024			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Remaining Inputs (Level 2)	Significant Other Unobservable Remaining Inputs (Level 3)	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Remaining Inputs (Level 2)		Significant Other Unobservable Remaining Inputs (Level 3)	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Signif Other Observ Remaining In (Level 2)	
	In millions								In millions			
Assets	Assets					Assets						
Cash Equivalents and Investments:												
Time deposits												
Money market funds												
Equity investments												
Foreign bonds												
Other debt securities (1)												
Derivative Instruments:	Derivative Instruments:				Derivative Instruments:							
Foreign exchange contracts												
Foreign exchange contracts												



Foreign exchange contracts			
Other derivatives			
Total assets			
Liabilities	Liabilities		Liabilities
Derivative Instruments:	Derivative Instruments:		Derivative Instruments:
Interest rate contracts			
Foreign exchange contracts			
Other derivatives			
Total liabilities			

(1) (1) Available-for-sale debt securities with carrying values that approximate fair value.

Other Fair Value Disclosures

Short-Term and Long-Term Debt: As of January 31, 2024 April 30, 2024 and October 31, 2023, the estimated fair value of the Company's short-term and long-term debt was \$13.0 billion \$11.3 billion and \$12.2 billion, respectively. As of January 31, 2024 April 30, 2024 and October 31, 2023, the carrying value of the Company's short-term and long-term debt was \$12.8 billion \$11.3 billion and \$12.4 billion, respectively. If measured at fair value in the Condensed Consolidated Balance Sheets, short-term and long-term debt would be classified in Level 2 of the fair value hierarchy.

Other Financial Instruments: For the balance of the Company's financial instruments, primarily accounts receivable, accounts payable and financial liabilities included in other accrued liabilities, the carrying amounts approximate fair value due to their short short-term nature. If measured at fair value in the Condensed Consolidated Balance Sheets, these other financial instruments would be classified in Level 2 or Level 3 of the fair value hierarchy.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

Non-Recurring Fair Value Measurements

Equity Investments without Readily Determinable Fair Value: Equity investments are recorded at cost and measured at fair value when they are deemed to be impaired or when there is an adjustment from observable price changes. For the three six

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

months ended January 31, 2024 April 30, 2024, the Company recognized a \$7 million an unrealized net loss of \$7 million on these investments. For the three and six months ended January 31, 2023 April 30, 2023, the Company recognized an unrealized net gain of \$4 million and an unrealized net loss of \$6 million, respectively, on these investments. For the six months ended April 30, 2023, this included an impairment of \$10 million on these investments. million. If measured at fair value in the Condensed Consolidated Balance Sheets, these would generally be classified in Level 3 of the fair value hierarchy. For investments still held as of January 31, 2024 April 30, 2024, the cumulative upward adjustments for observable price changes was \$39 million and cumulative downward adjustments for observable price changes and impairments was \$84 million. Refer to Note 11 "Financial Instruments," for further information about equity investments.

Non-Financial Assets: The Company's non-financial assets, such as intangible assets, goodwill, and property, plant and equipment, are recorded at cost. The Company records right-of-use assets based on the lease liability, adjusted for lease prepayments, lease incentives received, and the lessee's initial direct costs. Fair value adjustments are made to these non-financial assets in the period an impairment charge is recognized.



Note 11: Financial Instruments

Cash Equivalents and Available-for-Sale Debt Investments

Cash equivalents and available-for-sale debt investments were as follows:

		As of January 31, 2024			As of October 31, 2023			As of April 30, 2024			As of October 31, 2023		
		Cost	Gross Unrealized Gains	Fair Value	Cost	Gross Unrealized Gains (Losses)	Fair Value	Cost	Gross Unrealized Gains (Losses)	Fair Value	Cost	Gross Unrealized Gains (Losses)	Fair Value
		In millions			In millions			In millions			In millions		
Cash	Cash												
Equivalents:	Equivalents:												
Time deposits													
Money market funds													
Total cash equivalents													
Available-for-sale Debt Investments:	Available-for-sale Debt Investments:												
Foreign bonds													
Foreign bonds													
Foreign bonds													
Other debt securities													
Total available-for-sale debt investments													
Total cash equivalents and available-for-sale debt investments													

As of January 31, 2024 April 30, 2024 and October 31, 2023, the carrying amount of cash equivalents approximated fair value due to the short period of time to maturity. Time deposits were primarily issued by institutions outside of the U.S. as of January 31, 2024 April 30, 2024 and October 31, 2023. The estimated fair value of the available-for-sale debt investments may not be representative of values that will be realized in the future.

Contractual maturities of investments in available-for-sale debt securities were as follows:

		As of January 31, 2024		As of April 30, 2024	
Due in one to five years					
Due in one to five years					
Due in more than five years					
Due in one to five years					
Due in more than five years					
Due in more than five years					
Due in more than five years					
Total					
Total					
Total					



Equity Investments

Non-marketable equity investments in privately held companies are included in Long-term financing receivables and other assets in the Condensed Consolidated Balance Sheets. These non-marketable equity investments are carried either at fair

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

value or under the measurement alternative. Measurement alternative equity investments are recorded at cost and measured at fair value when they are deemed to be impaired or when there is an adjustment from observable price changes.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

The carrying amount of those non-marketable equity investments accounted for under the fair value option was \$81 million and \$135 million as of January 31, 2024 April 30, 2024 and October 31, 2023, respectively. For the three six months ended January 31, 2024 April 30, 2024, the Company recorded recognized an unrealized loss of \$54 million on these investments. The For the three and six months ended April 30, 2023, the Company did not recognize any recorded an unrealized gains or losses gain of \$3 million on these equity investments during the three months ended January 31, 2023. investments. This amount is reflected in Interest and other, net in the Condensed Consolidated Statements of Earnings.

The carrying amount of those non-marketable equity investments accounted for under the measurement alternative was \$154 \$159 million and \$145 million as of January 31, 2024 April 30, 2024 and October 31, 2023, respectively. For the three six months ended January 31, 2024 April 30, 2024 the Company recognized a \$7 million an unrealized net loss of \$7 million on these investments. For the three and six months ended January 31, 2023 April 30, 2023, the Company recognized an unrealized net gain of \$4 million and an unrealized net loss of \$6 million, respectively, on these investments. For the six months ended April 30, 2023, this included an impairment of \$10 million on these investments. million. These amounts are reflected in Interest and other, net in the Condensed Consolidated Statements of Earnings.

Fair Value of Derivative Instruments in the Condensed Consolidated Balance Sheets

The gross notional and fair value of derivative instruments in the Condensed Consolidated Balance Sheets were as follows:

		As of January 31, 2024					As of October 31, 2023					As of April 30, 2024					As of October 31, 2023				
		Fair Value					Fair Value					Fair Value					Fair Value				
		Outstanding	Other	Long-Term	Long-Term		Outstanding	Other	Long-Term	Long-Term		Outstanding	Other	Long-Term	Long-Term		Outstanding	Other	Long-Term	Long-Term	
		Gross	Current	and Other	Accrued	Other	Gross	Current	and Other	Accrued	Other	Gross	Current	and Other	Accrued	Other	Gross	Current	and Other	Accrued	Other
		Notional	Assets	Assets	Liabilities	Liabilities	Notional	Assets	Assets	Liabilities	Liabilities	Notional	Assets	Assets	Liabilities	Liabilities	Notional	Assets	Assets	Liabilities	Liabilities
		In millions										In millions									
Derivatives	Derivatives																				
Designated	Designated																				
as Hedging	as Hedging																				
Instruments	Instruments																				
Fair Value	Fair Value																				
Hedges:	Hedges:																				
Interest																					
rate																					
contracts																					
Cash Flow	Cash Flow																				
Hedges:	Hedges:																				
Foreign																					
currency																					
contracts																					

Net Investment Hedges:



Net Investment Hedges:

Net Investment Hedges:

Foreign currency contracts
Foreign currency contracts
Foreign currency contracts

Total  
derivatives  
designated  
as hedging  
instruments

Derivatives Not Designated as Hedging Instruments	Derivatives Not Designated as Hedging Instruments			Derivatives Not Designated as Hedging Instruments			
---	---	--	--	---	--	--	--

Foreign currency contracts  
Other derivatives

Total  
derivatives  
not  
designated  
as hedging  
instruments  
Total  
derivatives

Offsetting of Derivative Instruments

The Company recognizes all derivative instruments on a gross basis in the Condensed Consolidated Balance Sheets. The Company's derivative instruments are subject to master netting arrangements and collateral security arrangements. The Company does not offset the fair value of its derivative instruments against the fair value of cash collateral posted under collateral security agreements. The information related to the potential effect of the Company's use of the master netting agreements and collateral security agreements were as follows:

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES  
Notes to Condensed Consolidated Financial Statements (Continued)  
(Unaudited)

As of January 31, 2024					As of April 30, 2024						
In the Condensed Consolidated Balance Sheets					In the Condensed Consolidated Balance Sheets						
(i)	(ii)	(iii) = (i)–(ii)	(iv)	(v)	(vi) = (iii)–(iv)–(v)	(i)	(ii)	(iii) = (i)–(ii)	(iv)	(v)	(vi) = (iii)–(iv)–(v)
Gross Amounts Not Offset					Gross Amounts Not Offset						
Gross Amount Recognized	Gross Amount Offset	Net Amount Presented	Derivatives	Financial Collateral	Net Amount	Gross Amount Recognized	Gross Amount Offset	Net Amount Presented	Derivatives	Financial Collateral	Net Amount
In millions					In millions						



Derivative assets

Derivative liabilities	Derivative liabilities	\$	281	\$	—	\$	281	\$	192	\$	95	(2) (2)	N/A
------------------------	------------------------	----	-----	----	---	----	-----	----	-----	----	----	---------	-----

As of October 31, 2023

	In the Condensed Consolidated Balance Sheets											
	(i)		(ii)		(iii) = (i)–(ii)		(iv)		(v)		(vi) = (iii)–(iv)–(v)	
							Gross Amounts Not Offset					
	Gross		Gross		Net Amount				Financial			
	Amount		Amount		Presented				Collateral			
	Recognized		Offset				Derivatives				Net Amount	
	In millions											
Derivative assets	\$	464	\$	—	\$	464	\$	196	\$	207 <sup>(1)</sup>	\$	61
Derivative liabilities	\$	305	\$	—	\$	305	\$	196	\$	103 <sup>(2)</sup>	\$	6



Foreign exchange contracts
Derivatives in Net Investment Hedging Relationship:
Derivatives in Net Investment Hedging Relationship:
Derivatives in Net Investment Hedging Relationship:
Foreign exchange contracts
Foreign exchange contracts
Foreign exchange contracts
Total
Total
Total

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**HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**

**Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

As of **January 31, 2024** **April 30, 2024**, the Company expects to reclassify an estimated net accumulated other comprehensive **loss** **gain** of approximately **\$8** **\$40** million, net of taxes, to earnings in the next twelve months along with the earnings effects of the related forecasted transactions associated with cash flow hedges.

*Effect of Derivative Instruments on the Condensed Consolidated Statements of Earnings*

The following table represents the pre-tax effect of derivative instruments on total amounts of income and expense line items presented in the Condensed Consolidated Statements of Earnings in which the effects of fair value hedges and derivatives not designated as hedging instruments are recorded:

			Gains (Losses) Recognized in Income		Gains (Losses) Recognized in Income				
			Gains (Losses) Recognized in Income						
			Gains (Losses) Recognized in Income						
			For the three months ended January 31,						
			2024						
			2024						
			For the three months ended April 30,		For the six months ended April 30,				
			2024	2024	2023	2024	2023		
			Net Revenue	Net Revenue	Interest and Other, net	Net Revenue	Interest and Other, net	Net Revenue	Interest and Other, net
			Net Revenue						
			Net Revenue						
			In millions						
			In millions						
			In millions		In millions				
Total net revenue and interest and other, net									
Total net revenue and interest and other, net									
Total net revenue and interest and other, net									

Gains (Losses) on Derivatives in Fair Value Hedging Relationships:

Gains (Losses) on Derivatives in Fair Value Hedging Relationships:

Gains (Losses) on Derivatives in Fair Value Hedging Relationships:

Interest Rate Contracts
Hedged items
Hedged items
Hedged items

Gains (Losses) on Derivatives in Fair Value Hedging Relationships:



Derivatives designated as hedging instruments	
Derivatives designated as hedging instruments	
Derivatives designated as hedging instruments	
Gains (Losses) on Derivatives in Cash Flow Hedging Relationships:	
Gains (Losses) on Derivatives in Cash Flow Hedging Relationships:	
	Gains (Losses) on Derivatives in Cash Flow Hedging Relationships:
Gains (Losses) on Derivatives in Cash Flow Hedging Relationships:	
Foreign Exchange Contracts	
Amount of gains (losses) reclassified from accumulated other comprehensive income into income	
Amount of gains (losses) reclassified from accumulated other comprehensive income into income	
Amount of gains (losses) reclassified from accumulated other comprehensive income into income	
Gains (Losses) on Derivatives not Designated as Hedging Instruments:	
Gains (Losses) on Derivatives not Designated as Hedging Instruments:	
Gains (Losses) on Derivatives not Designated as Hedging Instruments:	
Foreign exchange contracts	
Other derivatives	
Other derivatives	
Other derivatives	
Total gains (losses)	
Total gains (losses)	
Total gains (losses)	

Note 12: Borrowings

Notes Payable, Short-Term Borrowings and Long-Term Debt

Notes payable, short-term borrowings, including the current portion of long-term debt, and long-terms debt were as follows:

	As of
	As of
	As of
	January 31, 2024
	January 31, 2024
	January 31, 2024
	April 30, 2024
	April 30, 2024
	April 30, 2024
	In millions
	In millions
	In millions
Current portion of long-term debt <sup>(1)</sup>	
Current portion of long-term debt <sup>(1)</sup>	
Current portion of long-term debt <sup>(1)</sup>	
Commercial paper	
Commercial paper	
Commercial paper	
Notes payable to banks, lines of credit and other	
Notes payable to banks, lines of credit and other	
Notes payable to banks, lines of credit and other	
Total notes payable and short-term borrowings	
Total notes payable and short-term borrowings	



Total notes payable and short-term borrowings

Long-term debt
Long-term debt
Long-term debt
Total
Total
Total

(1) As of January 31, 2024 April 30, 2024, the Current portion of long-term debt, net of discount and issuance costs, included \$1.5 \$1.4 billion associated with the asset-backed debt securities issued by the Company.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

Asset-backed Debt Securities Unsecured Senior Notes

In January April 2024, the Company issued \$796 million repaid \$1.0 billion of asset-backed debt securities in six tranches at a weighted average price of 99.99% and a weighted average interest rate of 5.476%, payable monthly from February 2024 with a stated final 1.45% Senior Notes on their original maturity date of November 2031. date.

Commercial Paper

Hewlett Packard Enterprise maintains two commercial paper programs, collectively "the Parent Programs", and a wholly-owned subsidiary maintains a third program. The commercial paper program in the U.S. provides for the issuance of U.S. dollar-denominated commercial paper up to a maximum aggregate principal amount of \$4.75 billion. The commercial paper program outside the U.S. provides for the issuance of commercial paper denominated in U.S. dollars, euros, or British pounds up to a maximum aggregate principal amount of \$3.0 billion or the equivalent in those alternative currencies. The combined aggregate principal amount of commercial paper outstanding under those two programs at any one time cannot exceed the \$4.75 billion as authorized by Hewlett Packard Enterprise's Board of Directors. In addition, the Hewlett Packard Enterprise subsidiary's euro Commercial Paper/Certificate of Deposit Program provides for the issuance of commercial paper in various currencies of up to a maximum aggregate principal amount of \$1.0 billion. As of January 31, 2024 April 30, 2024 and October 31, 2023, no borrowings were outstanding under the Parent Programs. As of January 31, 2024 April 30, 2024 and October 31, 2023, \$674 million \$646 million and \$679 million, respectively, were outstanding under the subsidiary's program.

Revolving Credit Facility

The Company maintains a senior unsecured revolving credit facility that was entered into in December 2021 with an aggregate lending commitment of \$4.75 billion for a period of five years. As of January 31, 2024 April 30, 2024 and October 31, 2023, no borrowings were outstanding under this credit facility.

Uncommitted Credit Facility

The Company maintains an uncommitted short-term advance facility with Societe Generale that was entered into in September 2023 with a principal amount of up to \$500 million for a period of five years. As of January 31, 2024 April 30, 2024 and October 31, 2023, no borrowings were outstanding under this credit facility.

Juniper Acquisition Committed Financing

In connection with HPE's signing a definitive agreement to acquire Juniper Networks in January 2024, HPE obtained a commitment from Citigroup Global Markets Inc., JPMorgan Chase Bank, N.A. and Mizuho Bank, Ltd. for a \$14 \$14.0 billion senior unsecured delayed draw term loan facility, comprised of an \$11 \$11.0 billion 364-day tranche and a \$3 \$3.0 billion three-year tranche, subject to customary conditions. As of January 31, 2024 April 30, 2024, no borrowings were outstanding and HPE paid \$42 million of financing fees.

Note 13: Stockholders' Equity

The components of accumulated other comprehensive loss, net of taxes as of January 31, 2024 April 30, 2024, and changes for the three six months ended January 31, 2024 April 30, 2024 were as follows:

	Net unrealized gains on available-for-sale securities	Net unrealized gains (losses) on cash flow hedges	Unrealized components of defined benefit plans	Cumulative translation adjustment	Accumulated other comprehensive loss	Net unrealized gains on available-for-sale securities	Net unrealized gains (losses) on cash flow hedges	Unrealized components of defined benefit plans	Cumulative translation adjustment	Accumulated other comprehensive loss
	In millions			In millions						

Balance at beginning of period

Other comprehensive income (loss) before reclassifications

Other comprehensive income (loss) before reclassifications



Other comprehensive income (loss) before reclassifications
Reclassifications of losses into earnings
Reclassifications of (gains) losses into earnings
Tax benefit (provision)
Balance at end of period

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

The components of accumulated other comprehensive loss, net of taxes as of January 31, 2023 April 30, 2023, and changes for the three six months ended January 31, 2023 April 30, 2023 were as follows:

	Net unrealized gains (losses) on available-for-sale securities	Net unrealized gains (losses) on cash flow hedges	Unrealized components of defined benefit plans	Cumulative translation adjustment	Accumulated other comprehensive loss	Net unrealized gains (losses) on available-for-sale securities	Net unrealized gains (losses) on cash flow hedges	Unrealized components of defined benefit plans	Cumulative translation adjustment	Accumulated other comprehensive loss
	In millions					In millions				
Balance at beginning of period										
Other comprehensive income (loss) before reclassifications										
Other comprehensive income (loss) before reclassifications										
Other comprehensive income (loss) before reclassifications										
Reclassifications of losses into earnings										
Tax benefit (provision)										
Balance at end of period										

Share Repurchase Program

For the three six months ended January 31, 2024 April 30, 2024, the Company repurchased and settled 2.8 million shares under its share repurchase program through open market repurchases, which included 0.2 million shares that were unsettled open market repurchases under its share repurchase program as of October 31, 2023. The Additionally, as of April 30, 2024, the Company did not repurchase or settle any additional shares during had unsettled open market repurchases of 0.3 million shares. Shares repurchased for the three six months ended January 31, 2024 April 30, 2024 were recorded as a \$50 million reduction to stockholders' equity. As of January 31, 2024 April 30, 2024, the Company had a remaining authorization of approximately \$1.0 \$0.9 billion for future share repurchases.

Note 14: Net Earnings Per Share

The Company calculates basic net earnings per share ("EPS") using net earnings and the weighted-average number of shares outstanding during the reporting period. Diluted net EPS includes the weighted-average dilutive effect of outstanding restricted stock units, stock options, and performance-based awards.

The reconciliations of the numerators and denominators of each of the basic and diluted net EPS calculations were as follows:

	For the three months ended April 30,		For the six months ended April 30,	
	2024	2023	2024	2023
	In millions, except per share amounts		In millions, except per share amounts	
Numerator:				
Net earnings				
Net earnings				
Net earnings				
Denominator:				
Denominator:				



Denominator:									
Weighted-average shares used to compute basic net EPS									
Weighted-average shares used to compute basic net EPS									
Weighted-average shares used to compute basic net EPS	1,311	1,304	1,304	1,306	1,306	1,301	1,301		
Dilutive effect of employee stock plans									
Dilutive effect of employee stock plans									
Dilutive effect of employee stock plans									
Weighted-average shares used to compute diluted net EPS	1,325	1,318	1,318	1,320	1,320	1,317	1,317		
Weighted-average shares used to compute diluted net EPS									
Weighted-average shares used to compute diluted net EPS									
Net Earnings per Share:									
Net Earnings per Share:									
Net Earnings per Share:									
Basic									
Basic									
Basic									
Diluted									
Diluted									
Diluted									
Anti-dilutive weighted-average stock awards <sup>(1)</sup>									
Anti-dilutive weighted-average stock awards <sup>(1)</sup>									
Anti-dilutive weighted-average stock awards <sup>(1)</sup>									

(1) The Company excludes shares potentially issuable under employee stock plans that could dilute basic net EPS in the future from the calculation of diluted net earnings per share, as their effect, if included, would have been anti-dilutive for the periods presented.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

Note 15: Litigation, Contingencies, and Commitments

Litigation

Hewlett Packard Enterprise is The Company and certain of its subsidiaries are involved in various lawsuits, claims, investigations and proceedings including those consisting of intellectual property, commercial, securities, employment, employee benefits, and environmental matters, which

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

arise in the ordinary course of business. In addition, as part of the Separation and Distribution Agreement (the "Separation and Distribution Agreement") entered into in connection with Hewlett Packard Enterprise's HPE's spin-off from HP Inc. (formerly known as "Hewlett-Packard Company") (the "Separation"), Hewlett Packard Enterprise HPE and HP Inc. agreed to cooperate with each other in managing certain existing litigation related to both parties' businesses. The Separation and Distribution Agreement included provisions that allocate liability and financial responsibility for pending litigation involving the parties, as well as provide for cross-indemnification of the parties against liabilities to one party arising out of liabilities allocated to the other party. The Separation and Distribution Agreement also included provisions that assign to the parties responsibility for managing pending and



future litigation related to the general corporate matters of HP Inc. arising prior to the Separation. **Hewlett Packard Enterprise HPE** records a liability when it believes that it is both probable that a liability has been incurred and the amount of loss can be reasonably estimated. Significant judgment is required to determine both the probability of having incurred a liability and the estimated amount of the liability. **Hewlett Packard Enterprise HPE** reviews these matters at least quarterly and adjusts these liabilities to reflect the impact of negotiations, settlements, rulings, advice of legal counsel, and other updated information and events pertaining to a particular matter. Litigation is inherently unpredictable. However, **Hewlett Packard Enterprise HPE** believes it has valid defenses with respect to legal matters pending against us. Nevertheless, cash flows or results of operations could be materially affected in any particular period by the resolution of one or more of these contingencies. **Hewlett Packard Enterprise HPE** believes it has recorded adequate provisions for any such matters and, as of **January 31, 2024** **April 30, 2024**, it was not reasonably possible that a material loss had been incurred in connection with such matters in excess of the amounts recognized in its financial statements.

#### *Litigation, Proceedings, and Investigations*

***Ross and Rogus v. Hewlett Packard Enterprise Company.*** On November 8, 2018, a putative class action complaint was filed in the Superior Court of California, County of Santa Clara alleging that HPE pays its California-based female employees “systemically lower compensation” than HPE pays male employees performing substantially similar work. The complaint alleges various California state law claims, including California’s Equal Pay Act, Fair Employment and Housing Act, and Unfair Competition Law, and seeks certification of a California-only class of female employees employed in certain “Covered Positions.” The parties subsequently reached an agreement to resolve this class action. The terms of the settlement are reflected in Plaintiff’s Motion for Preliminary Approval of Class Action Settlement and Certification of Settlement Class, which was filed with the Court on September 26, 2022. On November 3, 2022, the Court granted Plaintiff’s motion and preliminarily approved the terms of the class settlement, which defines the settlement class as all “[w]omen actively employed in California by Defendant at any point from November 1, 2015, through the date of Preliminary Approval” who were employed in a covered job code. The settlement class excludes certain individuals, including those who previously executed an arbitration agreement with HPE or an agreement that resulted in a release or waiver of claims. On April 28, 2023, the Court granted Plaintiffs’ Motion for Final Approval of the Class Action Settlement and Certification of the Settlement Class. On February 6, 2024, the Court entered final judgment, approving the settlement and dismissing the action.

***India Directorate of Revenue Intelligence Proceedings.*** On April 30 and May 10, 2010, the India Directorate of Revenue Intelligence (the “DRI”) issued notices to Hewlett-Packard India Sales Private Ltd (“HP India”), a subsidiary of HP Inc., seven HP India employees and one former HP India employee alleging that HP India underpaid customs duties while importing products and spare parts into India and seeking to recover an aggregate of approximately \$370 million, plus penalties.

On April 11, 2012, the Bangalore Commissioner of Customs issued an order on the products-related notices affirming duties and penalties against HP India and the named individuals for approximately \$386 million. On April 20, 2012, the Commissioner issued an order on the spare parts-related notice affirming duties and penalties against HP India and certain of the named individuals for approximately \$17 million.

HP India filed appeals of the Commissioner’s orders before the Customs Tribunal. The Customs Department filed cross-appeals before the Customs Tribunal. On October 27, 2014, the Customs Tribunal commenced hearings on the cross-appeals of the Commissioner’s orders. The Customs Tribunal rejected HP India’s request to return the matter to the Commissioner on procedural grounds. The hearings before the Customs Tribunal were subsequently delayed, have been postponed on several occasions since 2014, and have not yet been rescheduled.

***ECT Proceedings.*** In January 2011, the postal service of Brazil, Empresa Brasileira de Correios e Telégrafos (“ECT”), notified a former subsidiary of HP Inc. in Brazil (“HP Brazil”) that it had initiated administrative proceedings to consider

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### **HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

whether to suspend HP Brazil’s right to bid and contract with ECT related to alleged improprieties in the bidding and contracting processes whereby employees of HP Brazil and employees of several other companies allegedly coordinated their

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### **HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

bids and fixed results for three ECT contracts in 2007 and 2008. In late July 2011, ECT notified HP Brazil it had decided to apply the penalties against HP Brazil and suspend HP Brazil’s right to bid and contract with ECT for five years, based upon the evidence before it. In August 2011, HP Brazil appealed ECT’s decision. In April 2013, ECT rejected HP Brazil’s appeal, and the administrative proceedings were closed with the penalties against HP Brazil remaining in place. In parallel, in September 2011, HP Brazil filed a civil action against ECT seeking to have ECT’s decision revoked. HP Brazil also requested an injunction suspending the application of the penalties until a final ruling on the merits of the case, which was denied. HP Brazil appealed the denial of its request for injunctive relief to the intermediate appellate court, which issued a preliminary ruling denying the request for injunctive relief but reducing the length of the sanctions from five to two years. HP Brazil appealed that decision and, in December 2011, obtained a ruling staying enforcement of ECT’s sanctions until a final ruling on the merits of the case. HP Brazil expects a resolution of the decision on the merits to take several years.

***Forsyth, et al. vs. HP Inc. and Hewlett Packard Enterprise.*** This purported class and collective action was filed on August 18, 2016 in the United States District Court for the Northern District of California, against HP Inc. and **Hewlett Packard Enterprise HPE** (collectively, “Defendants”) alleging Defendants violated the Federal Age Discrimination in Employment Act (“ADEA”), the California Fair Employment and Housing Act, California public policy and the California Business and Professions Code by terminating older workers and replacing them with younger workers. Plaintiffs seek to certify a nationwide collective action under the ADEA comprised of individuals aged 40 years and older who had their



employment terminated by an HP entity pursuant to a work force reduction ("WFR") plan. Plaintiffs also seek to certify a class under California law consisting of all persons 40 years or older employed by Defendants in the state of California and terminated pursuant to a WFR plan on or after August 18, 2012. On April 14, 2021, Plaintiffs' Motion for Conditional Class Certification was granted. The conditionally certified collective action consists of all individuals who had their employment terminated by Defendants pursuant to a WFR Plan on or after November 1, 2015, and who were 40 years or older at the time of such termination. The collective action excludes all individuals who signed a Waiver and General Release Agreement or an Agreement to Arbitrate Claims. The parties have reached an agreement to resolve this matter. Plaintiffs filed a Motion for Preliminary Approval of the Class Action and Collective Action Settlement on September 21, 2023. On November 3, 2023, the Court issued an order granting preliminary approval to the Class Action and Collective Action Settlement. **The On March 29, 2024, the Court has scheduled granted Final Approval to the settlement following a Fairness Hearing to address on the parties' Motion for Final Approval Approval. The Court has set a November 15, 2024 deadline for March 28, 2024, the filing of a post-distribution accounting statement.**

**Q3 Networking Litigation.** On September 21 and September 22, 2020, Q3 Networking LLC filed complaints against HPE, Aruba Networks, Commscope and Netgear in the United States District Court for the District of Delaware and the United States International Trade Commission ("ITC"). Both complaints allege infringement of four patents, and the ITC complaint defines the "accused products" as "routers, access points, controllers, network management servers, other networking products, and hardware and software components thereof." The ITC action was instituted on October 23, 2020. The District of Delaware action has been stayed pending resolution of the ITC action. On December 7, 2021, the Administrative Law Judge issued his initial determination finding no violation of section 337 of the Tariff Act. On May 3, 2022, the ITC issued its Notice of Final Determination, affirming the initial determination and terminating the investigation. On June 18, 2022, Q3 Networking filed a petition for review of the ITC ruling with the United States Court of Appeals for the Federal Circuit. **On May 10, 2024, the United States Court of Appeals for the Federal Circuit affirmed the ITC's ruling in favor of HPE and Aruba Networks.**

**R2 Semiconductor Patent Litigation.** In November 2022, R2 Semiconductor, Inc. ("R2") filed a lawsuit in the Dusseldorf Regional Court in Germany against Intel Deutschland GmbH, Hewlett-Packard GmbH, and other Intel customers. R2 asserts that one European patent is infringed by certain Intel processors and the HPE products that contain those Intel processors.

On February 7, 2024, the Dusseldorf Regional Court ruled in R2's favor, issuing an injunction that, if enforced by R2, would prevent the sale in Germany of any products with infringing Intel processors, and require **HPE Hewlett-Packard GmbH** to correspond with its direct customers in Germany requesting return of the products with infringing Intel processors. The injunction would remain in place unless the ruling is overturned on appeal, the patent is invalidated by the German Federal Patent Court, or the matter is resolved by the parties. On February 8, 2024, **HPE Hewlett-Packard GmbH** filed an appeal and request for a stay of the **judgement judgment** pending appeal.

Intel is indemnifying HPE pursuant to the terms of the parties' agreement regarding patent

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### **HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

indemnification. Given the procedural posture and nature of the case, HPE is currently unable to make a reasonable estimate of the potential loss or range of losses, if any, that may arise from this lawsuit and that would not be indemnifiable by Intel.

*Shared Litigation with HP Inc., DXC Technology Company and Micro Focus International plc*

As part of the Separation and Distribution Agreements between **Hewlett Packard Enterprise HPE** and HP Inc., **Hewlett Packard Enterprise HPE** and DXC **Technology Company ("DXC")**, and **Hewlett Packard Enterprise HPE** and Seattle SpinCo ("**Micro Focus**")

, the parties to each agreement agreed to cooperate with each other in managing certain existing litigation related to both parties' businesses. The Separation and Distribution

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### **HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

Agreements also included provisions that assign to the parties responsibility for managing pending and future litigation related to the general corporate matters of HP Inc. (in the case of the separation of **Hewlett Packard Enterprise HPE** from HP Inc.) or **Hewlett Packard Enterprise HPE** (in the case of the separation of DXC from **Hewlett Packard Enterprise HPE** and the separation of **Seattle SpinCo Micro Focus** from **Hewlett Packard Enterprise HPE**), in each case arising prior to the applicable separation.

## *Environmental*

The Company's operations and products are or may in the future become subject to various federal, state, local, and foreign laws and regulations concerning the environment, including laws addressing the discharge of pollutants into the air and water; **supply chain due diligence; sustainability, environment, and emissions-related reporting**; the management, movement, and disposal of hazardous substances and wastes; the clean-up of contaminated sites; product safety and compliance; the energy consumption of products, services, and operations; and the operational or financial responsibility for recycling, treatment, and disposal of those products. This includes legislation that makes producers of electrical goods, including servers and networking equipment, **responsible for repairability requirements or** financially responsible for specified collection, recycling, treatment, and disposal of past and future covered products (sometimes referred to as "product take-back legislation"). The Company could incur substantial costs, its products could be restricted from entering certain jurisdictions, and it could face other sanctions, if it were to violate or become liable under environmental laws, including those related to addressing climate change and other environmental related issues, or if its products become non-compliant with such environmental laws. The Company's potential exposure includes impacts on revenue, fines and civil or criminal sanctions, third-party property damage or personal injury claims and clean-up costs. The amount and timing of costs to comply with environmental laws are difficult to predict.



In particular, the Company may become a party to, or otherwise involved in, proceedings brought by U.S. or state environmental agencies under the Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA"), known as "Superfund," or other federal, state or foreign laws and regulations addressing the clean-up of contaminated sites, and may become a party to, or otherwise involved in, proceedings brought by private parties for contribution towards clean-up costs. The Company is also contractually obligated to make financial contributions to address actions related to certain environmental liabilities, both ongoing and arising in the future, pursuant to its Separation and Distribution Agreement with HP Inc.

#### **Guarantees**

In the ordinary course of business, the Company may issue performance guarantees to certain of its clients, customers, and other parties pursuant to which the Company has guaranteed the performance obligations of third parties. Some of those guarantees may be backed by standby letters of credit or surety bonds. In general, the Company would be obligated to perform over the term of the guarantee in the event a specified triggering event occurs as defined by the guarantee. The Company believes the likelihood of having to perform under a material guarantee is remote.

The Company has entered into service contracts with certain of its clients that are supported by financing arrangements. If a service contract is terminated as a result of the Company's non-performance under the contract or failure to comply with the terms of the financing arrangement, the Company could, under certain circumstances, be required to acquire certain assets related to the service contract. The Company believes the likelihood of having to acquire a material amount of assets under these arrangements is remote.

#### **Indemnifications**

In the ordinary course of business, the Company enters into contractual arrangements under which the Company may agree to indemnify a third party to such arrangement from any losses incurred relating to the services they perform on behalf of the Company or for losses arising from certain events as defined within the particular contract, which may include, for example, litigation or claims relating to past performance. The Company also provides indemnifications to certain vendors and customers against claims of IP infringement made by third parties arising from the use by such vendors and customers of the Company's

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### **HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

software products and support services and certain other matters. Some indemnifications may not be subject to maximum loss clauses. Historically, payments made related to these indemnifications have been immaterial.

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### **HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**

#### **Notes to Condensed Consolidated Financial Statements (Continued)**

**(Unaudited)**

#### **Note 16: Equity Method Investments**

Pursuant to the Shareholders' Agreement among the Company's relevant subsidiaries, Unisplendour International Technology Limited ("UNIS"), and H3C Technologies Co., Limited ("H3C") dated as of May 1, 2016, as amended from time to time, and most recently on October 28, 2022, the Company delivered a notice to UNIS on December 30, 2022, to exercise its right to put to UNIS, for cash consideration, all of the H3C shares held by the Company, which represent 49% of the total issued share capital of H3C. On May 26, 2023, the Company's relevant subsidiaries entered into a Put Share Purchase Agreement with UNIS, whereby UNIS has agreed to purchase all of the H3C shares held by the Company, through its subsidiaries. On May 24, 2024, the Company's relevant subsidiaries entered into (i) an Amended and Restated Put Share Purchase Agreement with UNIS, whereby its relevant subsidiaries shall sell to UNIS 30% of the total issued share capital of H3C for total pre-tax cash consideration of \$3.5 billion, approximately \$2.1 billion by August 31, 2024 (the "Sale Transaction"), and (ii) an Agreement on Subsequent Arrangements with UNIS, whereby upon closing of the Sale Transaction, the Company's relevant subsidiary shall have a put option to sell to UNIS and UNIS shall have a call option to purchase from the Company's relevant subsidiary 19% of the total issued share capital of H3C for pre-tax cash consideration of approximately \$1.4 billion between the 16<sup>th</sup> month and until the 36<sup>th</sup> month after the Sale Transaction. The transactions referenced in clauses (i) and (ii) above, taken together, revise the arrangements governing the aforementioned sale of all of the H3C shares held by the Company, through its subsidiaries and are subject to certain grace periods and regulatory approvals.

#### **Note 17: Subsequent Event**

On May 23, 2024, HPE announced plans to divest the Company's Communications Technology Group ("CTG") business to HCLTech. CTG is included in our Communications and Media Solutions business, which is reported in the Corporate Investments and Other segment. This divestiture includes the platform-based software solutions portions of the CTG portfolio, including systems integration, network applications, data intelligence, and the business support systems groups. The disposition remains is subject to obtaining required regulatory approvals and completion satisfaction of certain conditions necessary for closing, other customary closing conditions.



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

For purposes of this Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") section, we use the terms "Hewlett Packard Enterprise", "HPE", the "Company", "we", "us" and "our" to refer to Hewlett Packard Enterprise Company.

We intend the discussion of our financial condition and results of operations that follows to provide information that will assist the reader in understanding our Condensed Consolidated Financial Statements, changes in certain key items in these financial statements from period-to-period and the primary factors that accounted for these changes, as well as how certain accounting principles, policies, and estimates affect our Condensed Consolidated Financial Statements. This discussion should be read in conjunction with our Condensed Consolidated Financial Statements and the related notes that appear elsewhere in this document.

The financial discussion and analysis in the following MD&A compares the three and six months ended January 31, 2024 April 30, 2024 to the comparable prior-year period and where appropriate, as of January 31, 2024 April 30, 2024, unless otherwise noted.

This MD&A is organized as follows:

- *Trends and Uncertainties.* A discussion of material events and uncertainties known to management, such as the mixed macroeconomic environment of supply chain constraints (though easing), uneven demand across our portfolio, increased demand for and adoption of new technologies, conservative customer spending environment, inflationary trend and persistent inflation, foreign exchange pressures, and recent tax developments, developments, and pending merger with Juniper Networks, Inc.
- *Executive Overview.* A discussion of our business and a summary of our financial performance and other highlights, including non-GAAP financial measures, affecting the Company in order to provide context to the remainder of the MD&A.
- *Results of Operations.* A discussion of the results of operations at the consolidated level is followed by a discussion of the results of operations at the segment level.
- *Critical Accounting Policies and Estimates.* A discussion of accounting policies and estimates that we believe are important to understanding the assumptions and judgments incorporated in our reported financial results.
- *Liquidity and Capital Resources.* An analysis of changes in our cash flows, financial condition, liquidity, and cash requirements and commitments.
- *GAAP to non-GAAP Reconciliations.* Each non-GAAP financial measure has been reconciled to the most directly comparable GAAP financial measure therein. This section also includes a discussion of the use, usefulness and economic substance of the non-GAAP financial measures, along with a discussion of material limitations, and compensation for those limitations, associated with the use of non-GAAP financial measures.

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

#### TRENDS AND UNCERTAINTIES

**The dynamics** During the first six months of fiscal 2024, the effects of the evolving macroeconomic environment on demand persisted and certain significant developments impacted the environment in which we have experienced throughout fiscal 2023 continue. operate. Such developments, and their impact on our operations, were as follows:

**Technological Advancements:** We have seen supply chain constraints continue to ease (though challenges still remain) observed market trends and demand soften (of customers of various segments and sizes) gravitating towards AI, hybrid cloud, edge computing, data security capabilities, and related offerings. The volume of data at the edge continues to grow, driven by the proliferation of more devices. The need for a unified cloud experience everywhere has grown, as well, in order to manage the growth of data at the edge. With the abundance of data, there are opportunities to develop AI tools with powerful computational abilities to extract insights and value from the captured data. We expect these market dynamics and trends to continue in the longer term.

**Macroeconomic Uncertainty:** The effect of the evolving macroeconomic environment continued to impact industry-wide demand, as customers take longer to work through prior orders and have been adopting a more conservative approach to discretionary IT spending. This has resulted in demand softening unevenly across our portfolio and geographies, (as a result of the aforementioned improving supply chain conditions and as customers have been taking longer than anticipated to digest their prior larger orders). We have observed, and expect to continue seeing, customers of various segments and sizes pursue new technologies, such as AI. As noted above, we have continued to see elongated sales cycles, as customers work through prior orders and adopt a more conservative approach to spending in a mixed macroeconomic environment. This has been particularly true of for certain of our hardware businesses, offerings, as customers have focused investments on modernizing infrastructure, such as migrating to cloud-based offerings, including our own. We expect such mixed macroeconomic environment to continue to limit our revenue growth in the near term.

**As referenced above, mild Supply Chain:** We have seen supply chain constraints for certain components, including graphics processing units, ease (though challenges still remain). Mild improvements to industry-wide supply constraints have helped to ease certain supply chain challenges we encountered in the recent past, including the increased availability of supply and lower material and logistics costs. Material cost trends are dependent on the strength or weakness of actual end-user demand and supply dynamics, which will continue to evolve and ultimately impact the translation of the cost environment to our pricing actions and, consequently, our operating results. Logistics costs continued to decrease from previously elevated levels as a result of declines in both expedited shipments and overall rate costs in the freight network. We have experienced, and expect to continue experiencing, rising input component costs, principally driven by inflation. While we have been able to pass on such increased costs to customers, the pricing environment has been, and we believe will continue to remain, competitive, which may impact our financial results. We plan to mitigate the impact of these dynamics through continued



disciplined cost management. Furthermore, during fiscal 2024, we have been experiencing higher-than-normal inventory levels, primarily due to longer cycle times for us to deliver (and/or for customers to accept) certain AI-related orders; we expect this trend to continue.

**Additionally, we** *Recurring Revenue and Consumption Models:* We continue to strengthen our core server and storage-oriented offerings and expand our offerings on the HPE GreenLake edge-to-cloud platform, to deliver our entire portfolio as-a-service ("aaS") and become the edge-to-cloud company for our customers and partners. We expect that such flexible consumption model will continue to strengthen our customer relationships and contribute to growth in recurring revenue.

*Foreign Currency Exposure:* We have a large global presence, with more than half of our revenue generated outside of the U.S. As a result, our financial results can be, and particularly in recent periods have been, impacted by fluctuations in foreign currency exchange rates. Furthermore, inflationary pressures persist, keeping not only material We utilize a comprehensive hedging strategy intended to mitigate the impact of foreign currency volatility over time, and logistics costs, but also labor costs, somewhat elevated compared we adjust pricing when possible to pre-COVID-19 pandemic levels. Also, the impacts of trade protection measures, including increases in tariffs and trade barriers, changes in government policies and international trade arrangements, geopolitical volatility (including ongoing conflict in the Middle East), and global macroeconomic challenges (including the relationship between China and the U.S.), may impact our ability to conduct business in some non-U.S. markets. We expect the unfavorable further minimize foreign exchange effects, inflationary trend, and the aforementioned international challenges to continue in the longer term. currency impacts.

#### *Recent Tax Developments*

*Developments:* The Organisation for Economic Co-operation and Development ("OECD"), an international association of 38 countries including the United States, has proposed changes to numerous long-standing tax principles, namely, its Pillar Two framework, which imposes a global minimum corporate tax rate of 15%. To date, 29 countries have enacted portions, or all, of the OECD proposal and a further 23 countries have drafted, or have announced an intent to draft, legislation enacting the proposed rules. Where enacted, the rules begin to be effective for us in fiscal 2025. Under US GAAP, the OECD Pillar Two rules are considered an alternative minimum tax and therefore deferred taxes would not be recognized or adjusted for the estimated effects of the future minimum tax. As a result, no impact to our fiscal 2024 results is expected. The adoption and effective dates of these rules may vary by country and could increase tax complexity and uncertainty and may adversely affect our provision for income taxes.

#### *Other Trends and Uncertainties*

We have observed market trends *Uncertainties:* The impacts of trade protection measures, including increases in tariffs and demand gravitating towards AI, hybrid cloud, trade barriers, changes in government policies and edge computing, and data security capabilities, and related offerings. The volume of data at international trade arrangements, geopolitical volatility (including the edge continues to grow, driven by the proliferation of more devices, which has led to the need for enhanced security at the edge, as well. The need for a unified cloud experience everywhere has grown, as well, in order to manage the growth of data at the edge. With the abundance of data, there are opportunities to develop AI tools with powerful computational abilities to extract insights and value from the captured data. We expect these market dynamics and trends to continue ongoing conflict in the longer term.

Observing Middle East), and global macroeconomic challenges (including the relationship between China and the U.S.), may impact our operations, financial performance, and ability to conduct business in some non-U.S. markets. We monitor and seek to mitigate these dynamics, we have accelerated our investment and innovation efforts in these areas that we see as critical risks with adjustments to our long-term strategy manufacturing, supply chain, and growth, including in pivoting our go-to-market motion and sales function. At the same time, we continue to strengthen our core compute and storage-oriented offerings and expand our offerings on the HPE GreenLake edge-to-cloud platform, to deliver our entire portfolio as-a-service ("aaS") and become the edge-to-cloud company for our customers and partners. Furthermore, as noted elsewhere in this report, effective November 1, 2023, we have realigned our financial reporting segments to align with these key market trends. It is uncertain whether we will successfully execute this shift in strategic focus, realize the anticipated benefits of doing so, or capture the anticipated shares of the AI, hybrid cloud, and edge markets. distribution networks.

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

*Pending Merger with Juniper Networks, Inc:* On January 9, 2024, we entered into a definitive Agreement and Plan of Merger (the "Merger Agreement") under which we will acquire Juniper Networks, Inc. ("Juniper Networks") in an all-cash transaction for \$40.00 per share (the "Merger"), representing an equity value of approximately \$14 billion. The transaction is expected to be funded based on financing commitments for \$14 billion in term loans. Such financing will ultimately be replaced, in part, with a combination of new debt, mandatory convertible preferred securities, and cash on the balance sheet. On April 2, 2024, Juniper Networks shareholders approved the transaction. The closing of the transaction remains subject to receipt of regulatory approvals and satisfaction of other customary closing conditions.

For further information about the Merger, refer to Note 8, "Acquisitions" in Item 1 of Part I of this Quarterly Report, and for further discussion about the risks related to the Merger, see the section titled "Risk Factors" in Item 1A of Part II of the Quarterly Report on Form 10-Q for the fiscal quarter ended January 31, 2024.

The foregoing summary of the Merger, the adoption of the Merger Agreement, and the transactions contemplated thereby does not purport to be complete and is subject to, and qualified in its entirety by, the full text of the Merger Agreement, which is filed as Exhibit 2.1 to our Current Report on Form 8-K filed with the Securities and Exchange Commission on January 10, 2024.

#### EXECUTIVE OVERVIEW

We are a global technology leader focused on developing intelligent solutions that allow customers to capture, analyze, and act upon data seamlessly from edge-to-cloud. We enable customers to accelerate business outcomes by driving new business models, creating new customer and employee experiences, and increasing operational efficiency today and into the future. Our customers range from small-and-medium size businesses to large global enterprises and governmental entities. Our legacy dates to a partnership founded in 1939 by William R. Hewlett and David Packard, and we strive every day to uphold and enhance that legacy through our dedication to providing innovative technological solutions to our customers.











Each non-GAAP financial measure has been reconciled to the most directly comparable GAAP financial measure herein. Please refer to the section "GAAP to non-GAAP Reconciliations" included in this MD&A for these reconciliations, a discussion of the use, usefulness and economic substance of the non-GAAP financial measures, along with a discussion of material limitations, and compensation for those limitations, associated with the use of non-GAAP financial measures.

ARR represents the annualized revenue of all net HPE GreenLake edge-to-cloud platform services revenue, related financial services revenue (which includes rental income from operating leases and interest income from finance leases), and software-as-a-service, software consumption revenue, and other aAS offerings, recognized during a quarter and multiplied by four. We believe that ARR is a metric that allows management to better understand and highlight the potential future performance of our aAS business. We also believe ARR provides investors with greater transparency to our financial information and of the performance metric used in our financial and operational decision making and allows investors to see our results “through the eyes of management.” We use ARR as a performance metric. ARR should be viewed independently of net revenue and is not intended to be combined with it.



ARR does not have any standardized definition and is therefore unlikely to be comparable to similarly titled measures presented by other companies. ARR is not a forecast and the active contracts at the end of a reporting period used in calculating ARR may or may not be extended or renewed by our customers.

The following presents our ARR calculated as of January 31, 2024 April 30, 2024 and 2023:

	As of January 31,		As of April 30,	
	2024	2024	2023	2023
	Dollars in millions			
ARR				
Year-over-year growth rate				
Year-over-year growth rate				
Year-over-year growth rate	42%	26%	37%	35%

The 42% 37% year-over year increase in ARR was primarily due to growth in our Hybrid Cloud and Intelligent Edge segments, which was due to an expanding customer installed base, an expanded range of HPE GreenLake Flex Solutions, and Intelligent Edge aaS activity.

#### Dividends

Returning capital to our shareholders remains an important part of our capital allocation framework, which also consists of strategic investments. During the first quarter of fiscal 2024, we paid a quarterly dividend of \$0.13 per share to our shareholders. On February 29, 2024, we declared a regular cash dividend of \$0.13 per share on our common stock, payable on or about April 12, 2024, to our shareholders of record as of the close of business on March 15, 2024. As of January 31, 2024, we had a remaining authorization of approximately \$1.0 billion for future share repurchases.

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

Returning capital to our shareholders remains an important part of our capital allocation framework, which also consists of strategic investments. During the second quarter of fiscal 2024, we paid a quarterly dividend of \$0.13 per share to our shareholders. On June 4, 2024, we declared a regular cash dividend of \$0.13 per share on our common stock, payable on or about July 18, 2024, to our shareholders of record as of the close of business on June 19, 2024. As of April 30, 2024, we had a remaining authorization of approximately \$0.9 billion for future share repurchases.

#### RESULTS OF OPERATIONS

Revenue from our international operations has historically represented, and we expect will continue to represent, a majority of our overall net revenue. As a result, our revenue growth has been impacted, and we expect will continue to be impacted, by fluctuations in foreign currency exchange rates. In order to provide a framework for assessing performance excluding the impact of foreign currency fluctuations, we present the year-over-year percentage change in revenue on a constant currency basis, which assumes no change in foreign currency exchange rates from the prior-year period and does not adjust for any repricing or demand impacts from changes in foreign currency exchange rates. This change in revenue on a constant currency basis is calculated as the quotient of (a) current year revenue converted to U.S. dollars using the prior-year period's foreign currency exchange rates divided by (b) the prior-year period revenue. This information is provided so that revenue can be viewed without the effect of fluctuations in foreign currency exchange rates, which is consistent with how management evaluates our revenue results and trends. This constant currency disclosure is provided in addition to, and not as a substitute for, the year-over-year percentage change in revenue on a GAAP basis. Other companies may calculate and define similarly labeled items differently, which may limit the usefulness of this measure for comparative purposes.

Results of operations in dollars and as a percentage of net revenue were as follows:

	For the three months ended January 31,			
	2024		2023	
	Dollars	% of Revenue	Dollars	% of Revenue
	Dollars in millions			
Net revenue	\$ 6,755	100.0 %	\$ 7,809	100.0 %
Cost of sales	4,298	63.6	5,151	66.0
Gross profit	2,457	36.4	2,658	34.0
Research and development	582	8.6	623	8.0
Selling, general and administrative	1,216	18.0	1,257	16.1
Amortization of intangible assets	71	1.1	73	0.9
Transformation costs	20	0.3	102	1.3
Disaster charges	—	—	1	—
Acquisition, disposition and other related charges	43	0.6	11	0.1
Earnings from operations	525	7.8	591	7.6
Interest and other, net	(88)	(1.3)	(26)	(0.3)



Earnings from equity interests	46	0.7	58	0.7
Earnings before provision for taxes	483	7.2	623	8.0
Provision for taxes	(96)	(1.5)	(122)	(1.6)
Net earnings	\$ 387	5.7 %	\$ 501	6.4 %

**Three months ended January 31, 2024 compared with the three months ended January 31, 2023**

**Net revenue**

For the three months ended January 31, 2024, total net revenue of \$6.8 billion represented a decrease of \$1.1 billion, or 13.5% (decreased 13.8% on a constant currency basis). U.S. net revenue decreased by \$591 million, or 20.5% to \$2.3 billion, and net revenue from outside of the U.S. decreased by \$463 million, or 9.4%, to \$4.5 billion.

	For the three months ended April 30,				For the six months ended April 30,			
	2024		2023		2024		2023	
	Dollars	% of Revenue	Dollars	% of Revenue	Dollars	% of Revenue	Dollars	% of Revenue
	Dollars in millions							
Net revenue	\$ 7,204	100.0 %	\$ 6,973	100.0 %	\$ 13,959	100.0 %	\$ 14,782	100.0 %
Cost of sales	4,828	67.0	4,461	64.0	9,126	65.4	9,612	65.0
Gross profit	2,376	33.0	2,512	36.0	4,833	34.6	5,170	35.0
Research and development	590	8.2	570	8.2	1,172	8.4	1,193	8.1
Selling, general and administrative	1,215	16.9	1,269	18.2	2,431	17.4	2,526	17.1
Amortization of intangible assets	67	0.9	71	0.9	138	1.0	144	1.0
Transformation costs	33	0.5	60	0.9	53	0.4	162	1.1
Disaster charges	—	—	3	—	—	—	4	—
Acquisition, disposition and other related charges	46	0.6	19	0.3	89	0.6	30	0.2
Earnings from operations	425	5.9	520	7.5	950	6.8	1,111	7.5
Interest and other, net	(22)	(0.3)	(47)	(0.7)	(110)	(0.8)	(73)	(0.5)
Earnings from equity interests	42	0.6	49	0.7	88	0.6	107	0.7
Earnings before provision for taxes	445	6.2	522	7.5	928	6.6	1,145	7.7
Provision for taxes	(131)	(1.8)	(104)	(1.5)	(227)	(1.6)	(226)	(1.5)
Net earnings	\$ 314	4.4 %	\$ 418	6.0 %	\$ 701	5.0 %	\$ 919	6.2 %

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**HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**

**Management's Discussion and Analysis of  
Financial Condition and Results of Operations (Continued)**

**Three and six months ended April 30, 2024 compared with the three and six months ended April 30, 2023**

**Net revenue**

For the three months ended April 30, 2024, total net revenue of \$7.2 billion represented an increase of \$231 million, or 3.3% (increased 3.5% on a constant currency basis). U.S. net revenue increased by \$189 million, or 7.9%, to \$2.6 billion, and net revenue from outside of the U.S. increased by \$42 million, or 0.9%, to \$4.6 billion.

For the six months ended April 30, 2024, total net revenue of \$14.0 billion represented a decrease of \$823 million, or 5.6% (decreased 5.7% on a constant currency basis). U.S. net revenue decreased by \$402 million, or 7.6%, to \$4.9 billion, and net revenue from outside of the U.S. decreased by \$421 million, or 4.4%, to \$9.1 billion.

The components of the weighted net revenue change by segment were as follows:



	For the three months ended January 31, 2024
	Percentage Points
Server	(12.6)
Hybrid Cloud	(1.7)
Intelligent Edge	0.4
Financial Services	—
Corporate Investments and Other	0.1
Total segment	(13.8)
Elimination of intersegment net revenue and other	0.3
Total HPE	(13.5)

	For the three months ended April 30, 2024	For the six months ended April 30, 2024
	Percentage Points	
Server	8.3	(2.8)
Hybrid Cloud	(1.6)	(1.7)
Intelligent Edge	(3.7)	(1.5)
Financial Services	0.1	0.1
Corporate Investments and Other	0.1	0.1
Total segment	3.2	(5.8)
Elimination of intersegment net revenue and other	0.1	0.2
Total HPE	3.3	(5.6)

Three months ended January 31, 2024 April 30, 2024 compared with three months ended January 31, 2023 April 30, 2023

From a segment perspective, the primary factors contributing to the change in total net revenue are summarized as follows:

- Server net revenue increased \$580 million, or 17.6%, primarily due to higher AUPs
- Hybrid Cloud net revenue decreased \$115 million, or 8.4%, primarily due to lower AUPs
- Intelligent Edge net revenue decreased \$258 million, or 19.2%, primarily due to lower volume and product mix effect
- Financial Services net revenue increased \$9 million, or 1.0%, primarily due to higher finance income
- Corporate Investments and Other net revenue increased \$10 million, or 4.1%, primarily due to revenue growth from Advisory and Professional Services ("A&PS")

Six months ended April 30, 2024 compared with six months ended April 30, 2023

From a segment perspective, the primary factors contributing to the change in total net revenue are summarized as follows:

- Server net revenue decreased \$980 million, \$400 million, or 22.6% 5.3%, primarily due to a decline in server lower unit volume and lower AUPs
- Hybrid Cloud net revenue decreased \$136 million \$251 million, or 9.8% 9.1%, primarily due to lower AUPs
- Intelligent Edge net revenue increased \$32 million decreased \$226 million, or 2.7% 9.0%, primarily due to higher service revenue lower volume and product mix effect
- Financial Services net revenue was flat increased \$9 million, or 0.5%, primarily due to higher finance income
- Corporate Investments and Other net revenue was relatively flat increased \$14 million, or 2.9%, primarily due to revenue growth from A&PS

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

Please refer to the section "Segment Information" further below for a discussion of our results of operations for each reportable segment.

#### Gross profit

For the three and six months ended January 31, 2024 April 30, 2024, the total gross profit margin of 36.4% 33.0% and 34.6%, respectively, represents an increase a decrease of 2.4 3.0 and 0.4 percentage points, respectively, as compared to the respective prior year period. periods. The increase decrease for the three months ended April 30, 2024, was due to favorable higher mix of lower margin products and services revenue mix in the Intelligent Edge segment, higher revenue from support services, and Server segments, partially offset by cost recoveries in connection with our exit from Russia and Belarus, and lower supply chain costs. The increase Belarus. For the six months ended April 30, 2024, the change in gross profit margin was moderated by lower AUPs in the Server segment. relatively flat.

#### Operating expenses



#### Research and development ("R&D")

For the three months ended **January 31, 2024** April 30, 2024, R&D expense increased by \$20 million, or 3.5%. The increase was primarily due to higher employee costs driven by higher planned investments in R&D, which contributed 3.8 percentage points to the change.

For the six months ended April 30, 2024, R&D expense decreased by **\$41 million** \$21 million, or **6.6%** 1.8%. The decrease was primarily due to lower costs as a result of higher grants for R&D received in the current period by 1.1 percentage points and lower employee costs, partially offset by higher planned investments in R&D, which contributed **5.0** 0.8 percentage points to the change.

#### Selling, general and administrative ("SG&A")

For the three months ended **January 31, 2024** April 30, 2024, SG&A expense decreased by **\$41 million** \$54 million, or **3.3%** 4.3%, primarily due to lower employee costs, and lower consulting costs travel and marketing expenses, which contributed **2.4** 2.1 and **1.7** 1.3 percentage points, respectively, to the change. **The decrease was partially offset**

For the six months ended April 30, 2024, SG&A expense decreased by **higher** \$95 million, or 3.8%, primarily due to lower employee costs by 2.3 percentage points, lower consulting costs and lower marketing expenses, expenses, both of which contributed 0.7 percentage points to the change.

#### Transformation programs and costs

Our transformation programs consist of the Cost Optimization and Prioritization Plan (launched in 2020) and the HPE Next Plan (launched in 2017).

For the three and six months ended **January 31, 2024** April 30, 2024, transformation costs decreased by **\$82 million** \$27 million, or **80.4%** 45.0%, and \$109 million, or 67.3%, respectively, due to lower charges incurred in the current period as the primary elements of these plans have been substantially completed by the end of fiscal 2023. For a further discussion, refer to Note 3, "Transformation Programs" to the Condensed Consolidated Financial Statements in Item 1 of Part I.

#### Acquisition, disposition and other related charges

For the three and six months ended April 30, 2024, acquisition, disposition and other related charges increased by \$27 million or 142.1%, and \$59 million, or 196.7%, respectively, primarily due to costs incurred in relation to the pending acquisition of Juniper Networks.

#### Interest and other, net

For the three months ended April 30, 2024, interest and other, net expense decreased by \$25 million, primarily due to a gain from the sale of certain investments.

For the six months ended April 30, 2024, interest and other, net expense increased by \$37 million, primarily due to increase in loss on equity investments and unfavorable currency fluctuations. The increase was partially offset by a decrease in net interest expense and gain from the sale of certain investments.

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

#### Acquisition, disposition and other related charges

For the three months ended January 31, 2024, acquisition, disposition and other related charges increased by \$32 million or 290.9%, primarily due to costs incurred in relation to the pending acquisition of Juniper Networks, Inc. ("Juniper Networks").

#### Interest and other, net

For the three months ended January 31, 2024, interest and other, net expense increased by \$62 million, primarily due to increase in loss on equity investments.

#### Earnings from equity interests

Earnings from equity interests primarily represents our 49% interest in H3C Technologies Co., Limited ("H3C") and the amortization of our basis difference. For the three and six months ended **January 31, 2024** April 30, 2024, earnings from equity interests decreased by **\$12 million** \$7 million and **\$19 million** primarily due to lower net income earned by H3C partially offset by lower amortization expense from basis difference in the current period.

#### Provision for taxes

For the three months ended **January 31, 2024** April 30, 2024 and 2023, we recorded income tax expense of **\$96 million** \$131 million and **\$122 million** \$104 million, respectively, which reflects an effective tax rate of **19.9%** 29.4% and **19.6%** 19.9%, respectively. **Our** For the six months ended April 30, 2024 and 2023, we recorded income tax expense of \$227 million and \$226 million, respectively, which reflect an effective tax rate **generally differs** of 24.5% and 19.7%, respectively. For the three and six months ended April 30, 2024, our effective tax rate differed from the U.S. federal statutory rate of 21% due to our geographic mix of forecasted earnings and net unfavorable permanent differences from U.S. income tax on non-U.S. earnings. For the three and six months ended April 30, 2023, our effective tax rate differed from the U.S. federal statutory rate of 21% due to favorable tax rates associated with certain earnings from our operations in lower tax jurisdictions throughout the world but **are is** also impacted by discrete tax adjustments during each fiscal period.

For further discussion, refer to Note 5, "Taxes on Earnings" to the Condensed Consolidated Financial Statements in Item 1 of Part I.

#### Segment Information

Hewlett Packard Enterprise's organizational structure is based on a number of factors that the Chief Operating Decision Maker, who is the Chief Executive Officer ("CEO"), uses to evaluate, view, and run our business operations, which include, but are not limited to, customer base and homogeneity of products and technology. The segments are based on this organizational structure and information reviewed by Hewlett Packard Enterprise's management to evaluate segment results.



### Segment Results

		Compared to the prior year period													
		HPE Consolidated		Server		Hybrid Cloud		Intelligent Edge		Financial Services		Corporate Investments and Other		HPE Consolidated	
		HPE Consolidated		Server		Hybrid Cloud		Intelligent Edge		Financial Services		Corporate Investments and Other		HPE Consolidated	
		Dollars in millions						Dollars in millions							
Net revenue <sup>(1)</sup>	Net revenue <sup>(1)</sup>	\$	6,755	\$	3,352	\$	1,248	\$	1,201	\$	873	\$	238	Net revenue <sup>(1)</sup>	\$ 7,204
Year-over-year change %	Year-over-year change %	(13.5)	%	(22.6)	%	(9.8)	%	2.7	%	—	%	1.7	%	Year-over-year change %	3.3
Earnings (loss) from operations <sup>(2)</sup>	Earnings (loss) from operations as a % of net revenue	7.8	%	11.4	%	3.8	%	29.4	%	8.5	%	(4.2)	%	Earnings (loss) from operations as a % of net revenue	5.9
Year-over-year change percentage points	Year-over-year change percentage points	0.2	pts	(4.3)	pts	(2.0)	pts	10.0	pts	1.3	pts	5.2	pts	Year-over-year change percentage points	(1.6)

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Management's Discussion and Analysis of  
Financial Condition and Results of Operations (Continued)

	Corporate Investments and						
	HPE Consolidated	Server	Hybrid Cloud	Intelligent Edge	Financial Services	Other	
	Dollars in millions						
Net revenue <sup>(1)</sup>	\$ 13,959	\$ 7,219	\$ 2,504	\$ 2,287	\$ 1,740	\$ 490	
Year-over-year change %	(5.6) %	(5.3) %	(9.1) %	(9.0) %	0.5 %	2.9 %	
Earnings (loss) from operations <sup>(2)</sup>	\$ 950	\$ 809	\$ 57	\$ 590	\$ 155	\$ (19)	
Earnings (loss) from operations as a % of net revenue	6.8 %	11.2 %	2.3 %	25.8 %	8.9 %	(3.9) %	
Year-over-year change percentage points	(0.7) pts	(3.9) pts	(1.5) pts	3.6 pts	0.9 pts	4.7 pts	

- (1) HPE consolidated net revenue excludes intersegment net revenue. Segment net revenues include intersegment net revenue.
- (2) Segment earnings (loss) from operations exclude certain unallocated corporate costs and eliminations, stock-based compensation expense, amortization of intangible assets, transformation costs, disaster recovery charges, and acquisition, disposition and other related charges.



## Server

		For the three months ended April 30,				For the six months ended April 30,			
		2024	2023		% Change	2024	2023		% Change
		Dollars in millions				Dollars in millions			
Net revenue	Net revenue	\$ 3,867	\$ 3,287	17.6	17.6 %	\$ 7,219	\$ 7,619	(5.3)	(5.3) %
Earnings from operations	Earnings from operations	\$ 426	\$ 473	(9.9)	(9.9) %	\$ 809	\$ 1,151	(29.7)	(29.7) %
Earnings from operations	Earnings from operations								
Earnings from operations as a % of net revenue	Earnings from operations as a % of net revenue								
Earnings from operations as a % of net revenue	Earnings from operations as a % of net revenue								
Earnings from operations as a % of net revenue	Earnings from operations as a % of net revenue								

Three months ended January 31, 2024 April 30, 2024 compared with three months ended January 31, 2023 April 30, 2023

Server net revenue decreased increased by \$980 million \$580 million, or 22.6% (decreased 22.7% 17.6% (increased 17.9% on a constant currency basis), primarily due to a \$961 million \$586 million, or 27.8% 24.3%, decrease increase in product revenue. The decline increase in product revenue was primarily due to lower server higher net AUPs of \$366 million, or 15.2%, and an increase in net unit volume of \$739 million \$218 million, or 21.3%, as customers absorbed prior orders and decrease in AUPs of \$138 million, or 4.0% resulting from competitive pricing measures. Services net revenue decreased by \$19 million, or 2.2%, due to lower contract volume, 9.0%.

Server earnings from operations as a percentage of net revenue decreased 4.3 3.4 percentage points due to an increase in costs of products and services and as a percentage of net revenue, moderated by a decrease in operating expenses as a percentage of net revenue. The increase in costs of products and services as a percentage of net revenue was primarily due to higher mix of lower AUPs margin products and services revenue, partially offset by favorable mix of higher-margin revenues and lower employee supply chain costs. The increase decrease in operating expenses as a percentage of net revenue was primarily due to the scale of the net revenue decline relative to the decrease in lower total operating expenses driven as a result of cost containment measures.

Six months ended April 30, 2024 compared with six months ended April 30, 2023

Server net revenue decreased by \$400 million, or 5.3% (decreased 5.2% on a constant currency basis), primarily due to a \$375 million, or 6.4%, decrease in product revenue. The decrease in product revenue was primarily due to lower net unit volume of \$595 million, or 10.1%, as customers absorbed prior orders. This decrease was partially offset by higher net AUPs of \$216 million, or 3.7%.

Server earnings from operations as a percentage of net revenue decreased 3.9 percentage points due to an increase in costs of products and services as a percentage of net revenue, moderated by a decrease in operating expenses as a percentage of net revenue. The increase in costs of products and services as a percentage of net revenue was primarily due to higher mix of lower margin products and services revenue, partially offset by lower supply chain and employee costs. The decrease in operating expenses as a percentage of net revenue was primarily due to lower total operating expenses as a result of cost containment measures.

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

## Hybrid Cloud

		For the three months ended April 30,				For the six months ended April 30,			
		2024	2023		% Change	2024	2023		% Change
		Dollars in millions				Dollars in millions			
Net revenue	Net revenue	\$ 1,256	\$ 1,371	(8.4)	(8.4) %	\$ 2,504	\$ 2,755	(9.1)	(9.1) %
Earnings from operations	Earnings from operations	\$ 10	\$ 26	(61.5)	(61.5) %	\$ 57	\$ 106	(46.2)	(46.2) %
Earnings from operations	Earnings from operations								



Earnings from operations
Earnings from operations as a % of net revenue
Earnings from operations as a % of net revenue
Earnings from operations as a % of net revenue

Three months ended January 31, 2024 April 30, 2024 compared with three months ended January 31, 2023 April 30, 2023

Hybrid Cloud net revenue decreased by \$136 million \$115 million, or 9.8% 8.4% (decreased 10.0% 8.5% on a constant currency basis), primarily due to a decrease in AUPs, partially offset by an increase in unit volume. Hybrid Cloud product revenue decreased by \$173 million \$171 million, or 20.1% 20.5%, primarily due to a decrease in AUPs of \$154 million \$267 million, or 18% 32.0%, partially offset by a unit volume increase of \$86 million or 10.4%, both of which were led by private cloud and storage products. Hybrid Cloud services revenue increased by \$37 million \$56 million, or 7.0% 10.4%, primarily due to a unit volume increase of \$60 million \$72 million, or 11.5% 13.5%, led by private cloud and infrastructure software-as-a-service ("SaaS"). This increase was partially offset by lower AUPs of \$25 million \$18 million, or 4.7% 3.3%.

Hybrid Cloud earnings from operations as a percentage of net revenue decreased 2.0 1.1 percentage points primarily due to an increase in operating expenses as a percentage of net revenue moderated by a decrease in cost of products and services as a percentage of net revenue. The increase in operating expenses as a percentage of net revenue was primarily due to the scale of net revenue decline and the related impact of fixed overhead costs. The decrease in cost of products and services as a percentage of net revenue was primarily due to higher margin GreenLake Flex Solutions deals upsides and increase in storage subscription revenue, and upsides to revenue from infrastructure SaaS. SaaS revenues. This was moderated by a decrease in AUPs for storage products.

Six months ended April 30, 2024 compared with six months ended April 30, 2023

Hybrid Cloud net revenue decreased by \$251 million, or 9.1%, (decreased 9.3% on a constant currency basis), primarily due to a decrease in AUPs, partially offset by an increase in unit volume. Hybrid Cloud product revenue decreased by \$344 million, or 20.3%, primarily due to a decrease in AUPs of \$421 million, or 24.9%, led by storage and private cloud products, partially offset by a unit volume increase of \$66 million or 3.9%, led by storage products. Hybrid Cloud services revenue increased by \$93 million, or 8.7%, primarily due to a unit volume increase of \$132 million, or 12.4%, led by private cloud and infrastructure software-as-a-service ("SaaS"). This increase was partially offset by lower AUPs of \$43 million, or 4.0%.

Hybrid Cloud earnings from operations as a percentage of net revenue decreased 1.5 percentage points due to an increase in operating expenses as a percentage of net revenue, moderated by a decrease in cost of products and services as a percentage of net revenue. The increase in operating expenses as a percentage of net revenue was primarily due to the scale of net revenue decline and the related impact of fixed overhead costs. The decrease in cost of products and services as a percentage of net revenue was primarily due to higher margin GreenLake Flex Solutions deals and increase in storage subscription and infrastructure SaaS revenues. This was moderated by a decrease in AUPs for storage products.

#### Intelligent Edge

	For the three months ended April 30,			For the six months ended April 30,		
	2024	2023	% Change	2024	2023	% Change
	Dollars in millions					
Net revenue	\$ 1,086	\$ 1,344	(19.2)%	\$ 2,287	\$ 2,513	(9.0)%
Earnings from operations	\$ 237	\$ 332	(28.6)%	\$ 590	\$ 559	5.5 %
Earnings from operations as a % of net revenue	21.8 %	24.7 %		25.8 %	22.2 %	

Three months ended April 30, 2024 compared with three months ended April 30, 2023

Intelligent Edge net revenue decreased by \$258 million, or 19.2% (decreased 19.1% on a constant currency basis). Product revenue decreased by \$309 million, or 28.0%, led by lower volume and product mix effect of \$259 million, or 23.5%, and lower AUPs of \$51 million, or 4.6%. The product revenue decrease was primarily led by switching products and wireless local area network products due to softened demand. Services net revenue increased \$51 million, or 21.3%, primarily led by attached support service and our aaS offerings.

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

#### Intelligent Edge

	For the three months ended January 31,		
	2024	2023	% Change
	Dollars in millions		
Net revenue	\$ 1,201	\$ 1,169	2.7 %
Earnings from operations	\$ 353	\$ 227	55.5 %
Earnings from operations as a % of net revenue	29.4 %	19.4 %	



earnings from operations as a percentage of net revenue decreased 2.9 percentage points primarily due to an increase in operating expenses as a percentage of net revenue, partially offset by a decrease in cost of products and services as a percentage of net revenue. The decrease in cost of product and services as a percentage of net revenue was primarily due to favorable revenue mix and lower supply chain costs. Operating expenses as a percentage of net revenue increased primarily due to higher employee costs related to acquisitions.

Three Six months ended January 31, 2024 April 30, 2024 compared with three six months ended January 31, 2023 April 30, 2023

Intelligent Edge net revenue increased decreased by \$32 million \$226 million, or 2.7% (increased 2.3% 9.0% (decreased 9.2% on a constant currency basis). Services net revenue increased \$56 million, or 24.9%, primarily led by attached support service and our aaS offerings. Product revenue decreased by \$24 million \$333 million, or 2.5% 16.3%, led by lower volume and product mix effect of \$132 million \$391 million, or 14.0% 19.1%, moderated by higher AUPs of \$101 million \$50 million, or 10.7% 2.4%, and favorable currency fluctuations of \$7 million \$8 million. The product revenue decrease was primarily led by wireless local area network products and switching products due to softened demand, partially offset demand. Services net revenue increased \$107 million, or 23.0%, primarily led by an increase in switching products, attached support service and our aaS offerings.

Intelligent Edge earnings from operations as a percentage of net revenue increased 10.0 3.6 percentage points primarily due to decreases in cost of products and services as a percentage of net revenue, and partially offset by an increase in operating expenses as a percentage of net revenue. The decrease in cost of product and services as a percentage of net revenue was primarily due to favorable revenue mix and lower supply chain costs. Operating expenses as a percentage of net revenue decreased increased primarily due to lower higher employee costs, costs related to acquisitions.

#### Financial Services

		For the three months ended January 31,															
		For the three months ended January 31,															
		For the three months ended January 31,															
		For the three months ended April 30,						For the six months ended April 30,									
		2024			2023			% Change			2024			2023			% Change
		Dollars in millions						Dollars in millions									
Net revenue	Net revenue	\$	867	\$	858	1.0	1.0	%	\$	1,740	\$	1,731	0.5	0.5	%		
Earnings from operations	Earnings from operations	\$	81	\$	76	6.6	6.6	%	\$	155	\$	139	11.5	11.5	%		
Earnings from operations																	
Earnings from operations																	
Earnings from operations as a % of net revenue																	
Earnings from operations as a % of net revenue																	
Earnings from operations as a % of net revenue																	



six months ended April 30, 2024, was primarily due to lower financing of third-party product and services, partially offset by higher financing of HPE product sales and services, partially offset by favorable currency fluctuations. services.

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

#### Portfolio Assets and Ratios

The portfolio assets and ratios derived from the segment balance sheets for FS were as follows:

	As of			As of		
	January 31, 2024		October 31, 2023	April 30, 2024		October 31, 2023
	Dollars in millions			Dollars in millions		
Financing receivables, gross						
Net equipment under operating leases						
Capitalized profit on intercompany equipment transactions <sup>(1)</sup>						
Intercompany leases <sup>(1)</sup>						
Gross portfolio assets						
Allowance for credit losses <sup>(2)</sup>						
Operating lease equipment reserve						
Total reserves						
Net portfolio assets						
Reserve coverage	Reserve coverage	1.6 %	1.6 %	Reserve coverage	1.6 %	1.6 %
Debt-to-equity ratio <sup>(3)</sup>	Debt-to-equity ratio <sup>(3)</sup>	7.0x	7.0x	Debt-to-equity ratio <sup>(3)</sup>	7.0x	7.0x

(1) Intercompany activity is eliminated in consolidation.

(2) Allowance for credit losses for financing receivables includes both the short- and long-term portions.

(3) Debt benefiting FS consists of intercompany equity that is treated as debt for segment reporting purposes, intercompany debt, and borrowing- and funding-related activity associated with FS and its subsidiaries. Debt benefiting FS totaled \$11.7 billion \$11.5 billion and \$11.6 billion as of January 31, 2024 April 30, 2024 and October 31, 2023, respectively, and was determined by applying an assumed debt-to-equity ratio, which management believes to be comparable to that of other similar financing companies. FS equity as of both January 31, 2024 at April 30, 2024 and October 31, 2023 was \$1.7 billion, \$1.6 billion and \$1.7 billion, respectively.

As of January 31, 2024 April 30, 2024 and October 31, 2023, FS net cash and cash equivalents balances were approximately \$772 million \$552 million and \$700 million, respectively.

Net portfolio assets as of January 31, 2024 April 30, 2024 increased 1.2% 0.7% from October 31, 2023. The increase generally resulted from favorable currency fluctuations.

FS bad debt expense includes charges to general reserves, specific reserves, and write-offs for sales-type, direct-financing, and operating leases. For the three and six months ended January 31, 2024 and 2023, April 30, 2024, FS recorded net bad debt expense of \$12 million \$10 million and \$19 million \$22 million, respectively. For the three and six months ended April 30, 2023, FS recorded net bad debt expense of \$11 million and \$30 million, respectively.

#### Corporate Investments and Other

		For the three months ended April 30,				For the six months ended April 30,			
		2024	2023	% Change		2024	2023	% Change	
		Dollars in millions				Dollars in millions			
Net revenue	Net revenue	\$252	\$ 242	4.1	4.1 %	\$ 490	\$ 476	2.9	2.9 %
Loss from operations	Loss from operations	\$ (9)	\$ (19)	52.6	52.6 %	\$ (19)	\$ (41)	53.7	53.7 %
Loss from operations									
Loss from operations									
Loss from operations as a % of net revenue									
Loss from operations as a % of net revenue									
Loss from operations as a % of net revenue									

Three months ended January 31, 2024 April 30, 2024 compared with three months ended January 31, 2023 April 30, 2023



Corporate Investments and Other net revenue remained relatively flat, increased by \$10 million, or 4.1% (increased 7.9% on a constant currency basis), primarily due to revenue growth from A&PS, partially offset by unfavorable currency fluctuations.

Corporate Investments and Other loss from operations as a percentage of net revenue decreased by 5.2 4.3 percentage points primarily due to decreases in cost of services as a percentage the scale of net revenue resulting from our cost containment measures while cost of operating expenses as a percentage of net revenue remained relatively flat, growth.

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

Six months ended April 30, 2024 compared with six months ended April 30, 2023

Corporate Investments and Other net revenue increased by \$14 million, or 2.9% (increased 4.6% on a constant currency basis), primarily due to revenue growth from A&PS, partially offset by unfavorable currency fluctuations.

Corporate Investments and Other loss from operations as a percentage of net revenue decreased by 4.7 percentage points primarily due to decreases in cost of services as a percentage of net revenue resulting from our cost containment measures, while operating expenses as a percentage of net revenue increased due to higher total operating expenses.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our Condensed Consolidated Financial Statements are prepared in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"), which requires us to make estimates, judgments, and assumptions that affect the reported amounts of assets, liabilities, net revenue, and expenses, and the disclosure of contingent liabilities. An accounting policy is deemed to be critical if the nature of the estimate or assumption it incorporates is subject to a material level of judgment related to matters that are highly uncertain, and changes in those estimates and assumptions are reasonably likely to materially impact our Condensed Consolidated Financial Statements.

Estimates and judgments are based on historical experience, forecasted events, and various other assumptions that we believe to be reasonable under the circumstances. Estimates and judgments may vary under different assumptions or conditions. We evaluate our estimates and judgments on an ongoing basis. Accounting policies that are critical in the portrayal of our financial condition and results of operations and require management's most difficult, subjective, or complex judgements judgments include revenue recognition, taxes on earnings, business combinations, impairment assessment of goodwill and intangible assets, and contingencies.

As of January 31, 2024 April 30, 2024, there have been no significant changes to our critical accounting estimates since our Annual Report on Form 10-K for the fiscal year ended October 31, 2023.

#### LIQUIDITY AND CAPITAL RESOURCES

##### Current Overview

We use cash generated by operations as our primary source of liquidity. We believe that internally generated cash flows will be generally sufficient to support our operating businesses, capital expenditures, product development initiatives, and disposal activities including legal settlements, restructuring activities, transformation costs, indemnifications, maturing debt, interest payments, and income tax payments, in addition to any future investments, share repurchases, and shareholder dividend payments. We expect to supplement this short-term liquidity, if necessary, by accessing the capital markets, issuing commercial paper, and borrowing under credit facilities made available by various domestic and foreign financial institutions. However, our access to capital markets may be constrained and our cost of borrowing may increase under certain business, market, and economic conditions. We anticipate that the funds made available, including committed debt funding related to the pending merger with Juniper Networks and anticipated proceeds from the sale of H3C shares held by us, and cash generated from operations, along with our access to capital markets, will be sufficient to meet our liquidity requirements for at least the next twelve months and for the foreseeable future thereafter. Our liquidity is subject to various risks including the risks identified in the section entitled "Risk Factors" in Item 1A of Part II and market risks identified in the section entitled "Quantitative and Qualitative Disclosures about Market Risk" in Item 3 of Part I.

Our cash balances are held in numerous locations throughout the world, with a substantial amount held outside the U.S. as of January 31, 2024 April 30, 2024. We utilize a variety of planning and financing strategies in an effort to ensure that our worldwide cash is available when and where it is needed.

Amounts held outside of the U.S. are generally utilized to support our non-U.S. liquidity needs. Repatriations of amounts held outside the U.S. generally will not be taxable from a U.S. federal tax perspective, but may be subject to state income or foreign withholding tax. Where local restrictions prevent an efficient intercompany transfer of funds, our intent is to keep cash balances outside of the U.S. and to meet liquidity needs through ongoing cash flows, external borrowings, or both. We do not expect restrictions or potential taxes incurred on repatriation of amounts held outside of the U.S. to have a material effect on our overall liquidity, financial condition, or results of operations.

In connection with the share repurchase program previously authorized by our Board of Directors, during the first three months of fiscal 2024, we repurchased and settled an aggregate amount of \$3 million in relation to shares that were unsettled open market repurchases as of October 31, 2023. We did not repurchase or settle any additional shares \$48 million, during the three first six months ended January 31, 2024, of fiscal 2024. As of January 31, 2024 April 30, 2024, we had a remaining

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## HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)



authorization of approximately \$1.0 billion \$0.9 billion for future share repurchases. For more information on our share repurchase program, refer to the section entitled "Unregistered Sales of Equity Securities and Use of Proceeds" in Item 2 of Part II.

On January 9, 2024, we entered into a definitive merger agreement Agreement and Plan of Merger under which HPE will acquire Juniper Networks in an all-cash transaction for \$40.00 per share, representing an equity value of approximately \$14 billion. The transaction was unanimously approved by the boards of directors of both companies. The transaction is expected to be funded based on financing commitments for \$14 billion in term loans. Such financing will ultimately be replaced, in part, with a combination of

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Management's Discussion and Analysis of  
Financial Condition and Results of Operations (Continued)

new debt, mandatory convertible preferred securities, and cash on the balance sheet. On April 2, 2024, Juniper Networks shareholders approved the transaction. The closing of the transaction remains subject to receipt of regulatory approvals approval of the transaction by Juniper Networks shareholders, and satisfaction of other customary closing conditions.

Pursuant to the Shareholders' Agreement among our relevant subsidiaries, Unisplendour International Technology Limited ("UNIS"), and H3C dated as of May 1, 2016, as amended from time to time, and most recently on October 28, 2022, we delivered a notice to UNIS on December 30, 2022, to exercise our right to put to UNIS, for cash consideration, all of the H3C shares held by us, which represent 49% of the total issued share capital of H3C. On May 26, 2023, our relevant subsidiaries entered into a Put Share Purchase Agreement with UNIS, whereby UNIS has agreed to purchase all of the H3C shares held by us, through our subsidiaries. On May 24, 2024, our relevant subsidiaries entered into (i) an Amended and Restated Put Share Purchase Agreement with UNIS, whereby our relevant subsidiaries shall sell to UNIS 30% of the total issued share capital of H3C for a total pre-tax cash consideration of \$3.5 billion. We intend approximately \$2.1 billion by August 31, 2024 (the "Sale Transaction"), and (ii) an Agreement on Subsequent Arrangements with UNIS, whereby upon closing of the Sale Transaction, our relevant subsidiary shall have a put option to consider sell to UNIS and UNIS shall have a range call option to purchase from our relevant subsidiary 19% of allocation activities, the total issued share capital of H3C for pre-tax cash consideration of approximately \$1.4 billion between the 16<sup>th</sup> month and until the 36<sup>th</sup> month after the Sale Transaction. The transactions referenced in line with clauses (i) and (ii) above, taken together, revise the arrangements governing the aforementioned sale of all of the H3C shares held by us, through our practice of pursuing a balanced, returns-based approach for capital allocation decisions, including but not limited to organic subsidiaries and strategic investments, return of capital to shareholders, repayment and/or redemption of outstanding debt, and general corporate purposes. The disposition remains are subject to obtaining required certain grace periods and regulatory approvals and completion of certain conditions necessary for closing approvals.

Liquidity

Our cash, cash equivalents, restricted cash, total debt, and available borrowing resources were as follows:

	As of	
	January 31, 2024	October 31, 2023
	April 30, 2024	October 31, 2023
In millions		
Cash, cash equivalents and restricted cash		
Total debt		
Available borrowing resources <sup>(1)</sup>		
Commercial paper programs <sup>(2)</sup>		
Uncommitted lines of credit <sup>(3)</sup>		

- (1) Excludes the financing commitment for the Juniper Networks acquisition. The maximum aggregate commitment under this facility is \$14.0 billion, however, no balances were outstanding under this facility as of January 31, 2024 April 30, 2024.
- (2) The maximum aggregate borrowing amount of the commercial paper programs and revolving credit facility is \$5.75 billion.
- (3) The maximum aggregate capacity under the uncommitted lines of credit is \$1.98 billion \$1.63 billion of which \$0.4 billion was primarily utilized towards issuances of bank guarantees.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Management's Discussion and Analysis of  
Financial Condition and Results of Operations (Continued)

The following tables represent the way in which management reviews cash flows:

	For the three months ended January 31,		For the six months ended April 30,	
	2024	2023	2024	2023
In millions				
Net cash provided by (used in) operating activities				



Net cash provided by operating activities
Net cash used in investing activities
Net cash provided by financing activities
Net cash (used in) provided by financing activities
Effect of exchange rate changes on cash, cash equivalents, and restricted cash
Net decrease in cash, cash equivalents and restricted cash
Free cash flow

Operating Activities

For the **three six** months ended **January 31, 2024****April 30, 2024**, net cash provided by operating activities increased by **\$893 million****\$1.1 billion**, as compared to the corresponding period in fiscal 2023. The increase was primarily due to favorable working capital and favorable impacts from financing receivables. The increase was moderated by **favorable hedging positions**, **higher cash payouts for variable compensation and unfavorable impacts from other assets and liabilities**, as compared to the prior-year period.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations (Continued)

Our working capital metrics and cash conversion impacts were as follows:

	January 31, 2024	October 31, 2023	Change	January 31, 2023	October 31, 2022	Change	Y/Y Change	April 30, 2024	October 31, 2023	Change	April 30, 2023	October 31, 2022	Change	Y/Y Change
Days of sales outstanding in accounts receivable ("DSO")														
Days of supply in inventory ("DOS")														
Days of purchases outstanding in accounts payable ("DPO")														
Cash conversion cycle														

The cash conversion cycle is the sum of DSO and DOS less DPO. Items which may cause the cash conversion cycle in a particular period to differ include, but are not limited to, changes in business mix, changes in payment terms (including extended payment terms to customers or from suppliers), early or late invoice payments from customers or to suppliers, the extent of receivables factoring, seasonal trends, the timing of the revenue recognition and inventory purchases within the period, the impact of commodity costs, and acquisition activity.

DSO measures the average number of days our receivables are outstanding. DSO is calculated by dividing ending accounts receivable, net of allowance for doubtful accounts, by a 90-day average of net revenue. Compared to the corresponding three-month period in fiscal 2023, **the increase in DSO in the current period was primarily due to unfavorable billings linearity and lower early collections. remained flat.**

DOS measures the average number of days from procurement to sale of our products. DOS is calculated by dividing ending inventory by a 90-day average of cost of goods sold. Compared to the corresponding three-month period in fiscal 2023, the increase in DOS in the current period was primarily due to higher inventory levels caused by strategic purchases of key components and higher ending inventory pending customer acceptances.

DPO measures the average number of days our accounts payable balances are outstanding. DPO is calculated by dividing ending accounts payable by a 90-day average of cost of goods sold. Compared to the corresponding three-month period in fiscal 2023, the increase in DPO in the current period was primarily due to higher inventory purchases, and lower vendor payments during the current period.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

Management's Discussion and Analysis of

Financial Condition and Results of Operations (Continued)

Investing Activities

For the **three six** months ended **January 31, 2024****April 30, 2024**, net cash used in investing activities decreased by **\$497 million****\$1.1 billion**, as compared to the corresponding period in fiscal 2023. The decrease was primarily due to lower cash utilized in net financial collateral activities of **\$406 million, as compared to \$0.4 billion and the prior-year period. period containing higher net payments made in connection with business acquisitions of \$0.4 billion.**

Financing Activities

For the **three six** months ended **January 31, 2024****April 30, 2024**, net cash **provided by used in** financing activities increased by **\$44 million****\$1.8 billion**, as compared to the corresponding period in fiscal 2023. This was primarily due to lower **repayments of debt of \$146 million, lower share repurchases of \$70 million, offset by lower** proceeds from debt,



net of issuance costs and short-term borrowings of ~~\$164 million~~ \$2.2 billion, offset by lower repayments of debt of \$0.2 billion and lower share repurchases of \$0.1 billion, as compared to the prior-year period.

#### Free Cash Flow

Free cash flow ("FCF") represents cash flow from operations less net capital expenditures (investments in property, plant and equipment ("PP&E") less proceeds from the sale of PP&E), and adjusted for the effect of exchange rate fluctuations on cash, cash equivalents, and restricted cash. For the ~~three six~~ months ended ~~January 31, 2024~~ April 30, 2024, FCF increased by ~~\$0.8 billion~~ \$1.2 billion, as compared to the corresponding period in fiscal 2023. This was primarily due to higher cash provided by operations, as compared to the prior-year period. For more information on our FCF, refer to the section entitled "GAAP to non-GAAP Reconciliations" included in this MD&A.

For more information on the impact of operating assets and liabilities to our cash flows, see Note 6, "Balance Sheet Details" to the Condensed Consolidated Financial Statements in Item 1 of Part I.

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

#### Capital Resources

We maintain debt levels that we establish through consideration of several factors, including cash flow expectations, cash requirements for operations, investment plans (including acquisitions), share repurchase activities, our cost of capital, and targeted capital structure. We maintain a revolving credit facility and two commercial paper programs, "the Parent Programs", and a wholly-owned subsidiary maintains a third program. There have been no changes to our commercial paper programs and revolving credit facility since October 31, 2023.

In December 2023, we filed a shelf registration statement with the Securities and Exchange Commission that allows us to sell, at any time and from time to time, in one or more offerings, debt securities, preferred stock, common stock, warrants, depository shares, purchase contracts, guarantees or units consisting of any of these securities.

Significant funding and liquidity activities for the ~~three six~~ months ended ~~January 31, 2024~~ April 30, 2024 were as follows:

#### Debt Issuances

- In January 2024, we issued \$796 million of asset-backed debt securities in six tranches with a weighted average interest rate of 5.476% and final maturity date of November 2031.

#### Debt Repayments:

- In April 2024, the Company repaid \$1.0 billion of 1.45% Senior Notes on their original maturity date.
- During the six months ended April 30, 2024, we repaid \$834 million of the outstanding asset-backed debt securities.

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

#### Cash Requirements and Commitments

##### Contractual Obligations

Other than the previously mentioned ~~repayment of unsecured senior notes and~~ issuance ~~and redemption~~ of asset-backed debt securities, our contractual obligations have not changed materially outside of the normal course of business since October 31, 2023. For further information see "Cash Requirements and Commitments" in Item 7 of Part II of our Annual Report on Form 10-K for the fiscal year ended October 31, 2023.

##### Retirement Benefit Plan Funding

For the remainder of fiscal 2024, we anticipate making contributions of approximately ~~\$131 million~~ \$93 million to our non-U.S. pension plans. Our policy is to fund our pension plans so that we meet at least the minimum contribution requirements, as established by various authorities including local government and tax authorities.

##### Restructuring Plans

As of ~~January 31, 2024~~ April 30, 2024, we expect to make future cash payments of approximately ~~\$260~~ \$210 million in connection with our approved restructuring plans, which includes ~~\$150~~ \$60 million expected to be paid through the remainder of fiscal 2024 and ~~\$110~~ \$150 million expected to be paid thereafter. For more information on our restructuring activities, see Note 3, "Transformation Programs" to the Condensed Consolidated Financial Statements in Item 1 of Part I.

##### Uncertain Tax Positions

As of ~~January 31, 2024~~ April 30, 2024, we had approximately ~~\$243~~ \$241 million of recorded liabilities and related interest and penalties pertaining to uncertain tax positions. These liabilities and related interest and penalties include \$2 million expected to be paid within one year. For the remaining amount, we are unable to make a reasonable estimate as to when cash settlement with the tax authorities might occur due to the uncertainties related to these tax matters. Payments of these obligations would result from settlements with taxing authorities. For more information on our uncertain tax positions, see Note 5, "Taxes on Earnings" to the Condensed Consolidated Financial Statements in Item 1 of Part I.



Off-Balance Sheet Arrangements

As part of our ongoing business, we have not participated in transactions that generate material relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

We have third-party revolving short-term financing arrangements intended to facilitate the working capital requirements of certain customers. For more information on our third-party revolving short-term financing arrangements, see Note 6, "Balance Sheet Details", to the Condensed Consolidated Financial Statements in Item 1 of Part I.

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES  
Management's Discussion and Analysis of  
Financial Condition and Results of Operations (Continued)

GAAP to non-GAAP Reconciliations

The following tables provide a reconciliation of each non-GAAP financial measure to the most directly comparable GAAP financial measure for the periods presented:

Reconciliation of GAAP gross profit and gross profit margin to non-GAAP gross profit and gross profit margin.

	For the three months ended January 31,
	For the three months ended January 31,
	For the three months ended January 31,
	For the three months ended April 30,
	For the three months ended April 30,
	For the three months ended April 30,
	2024
	2024
	2024
GAAP net revenue	Dollars
	Dollars
	Dollars
	Dollars in millions
	Dollars in millions
	Dollars in millions
GAAP net revenue	
GAAP net revenue	
GAAP net revenue	
GAAP cost of sales	
GAAP cost of sales	
GAAP cost of sales	
GAAP gross profit	
GAAP gross profit	
GAAP gross profit	
Non-GAAP adjustments	
Non-GAAP adjustments	
Non-GAAP adjustments	
Stock-based compensation expense	
Stock-based compensation expense	
Stock-based compensation expense	
Disaster (recovery) charges	
Disaster (recovery) charges	
Disaster (recovery) charges	
Disaster recovery	
Disaster recovery	
Disaster recovery	



Non-GAAP gross profit  
Non-GAAP gross profit  
Non-GAAP gross profit

Reconciliation of GAAP earnings from operations and operating profit margin to non-GAAP earnings from operations and operating profit margin.

	For the three months ended January 31,
	For the three months ended January 31,
	For the three months ended January 31,
	For the three months ended April 30,
	For the three months ended April 30,
	For the three months ended April 30,
	2024
	2024
	2024
	Dollars
	Dollars
	Dollars
	Dollars in millions
	Dollars in millions
	Dollars in millions

GAAP earnings from operations  
GAAP earnings from operations  
GAAP earnings from operations

Non-GAAP Adjustments:  
Non-GAAP Adjustments:  
Non-GAAP Adjustments:

Amortization of intangible assets  
Amortization of intangible assets  
Amortization of intangible assets  
Transformation costs  
Transformation costs  
Transformation costs  
Disaster (recovery) charges  
Disaster (recovery) charges  
Disaster (recovery) charges  
Stock-based compensation expense  
Stock-based compensation expense  
Stock-based compensation expense  
Acquisition, disposition and other related charges  
Acquisition, disposition and other related charges  
Acquisition, disposition and other related charges

Non-GAAP earnings from operations  
Non-GAAP earnings from operations  
Non-GAAP earnings from operations

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HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES  
Management's Discussion and Analysis of  
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Reconciliation of GAAP net earnings and diluted net earnings per share to non-GAAP net earnings and diluted net earnings per share.

For the three months ended January 31,
--



	For the three months ended January 31,								
	For the three months ended January 31,								
	For the three months ended April 30,		For the six months ended April 30,						
	2024	2024	2023	2024	2023				
	2024								
	2024								
	Dollars								
	Dollars								
		Diluted Net Earnings per	Diluted Net Earnings per	Diluted Net Earnings per	Diluted Net Earnings per				
Dollars	Dollars	Share	Dollars	Share	Dollars	Share	Dollars	Share	
Dollars in millions									
Dollars in millions									
Dollars in millions									

GAAP net earnings
Non-GAAP Adjustments:
Non-GAAP Adjustments:
Non-GAAP Adjustments:
Amortization of intangible assets
Amortization of intangible assets
Amortization of intangible assets
Transformation costs
Transformation costs
Transformation costs
Disaster (recovery) charges
Disaster (recovery) charges
Disaster (recovery) charges
Stock-based compensation expense
Stock-based compensation expense
Stock-based compensation expense
Acquisition, disposition and other related charges
Acquisition, disposition and other related charges
Acquisition, disposition and other related charges
Earnings from equity interests <sup>(1)</sup>
Earnings from equity interests <sup>(1)</sup>
Earnings from equity interests <sup>(1)</sup>
Loss on equity investments, net
Loss on equity investments, net
Loss on equity investments, net
Other adjustments <sup>(2)</sup>
Other adjustments <sup>(2)</sup>
Other adjustments <sup>(2)</sup>
Adjustments for taxes
Adjustments for taxes
Adjustments for taxes
Non-GAAP net earnings
Non-GAAP net earnings
Non-GAAP net earnings

(1) For the three and six months ended January 31, 2024 April 30, 2024, includes the equity in earnings from H3C equity method investment and both all periods include the amortization of the basis difference in our investment.



(2) Other adjustments includes non-service net periodic benefit cost and tax indemnification and other adjustments.

**Reconciliation of net cash provided by operating activities to free cash flow.**

	For the three months ended January 31,			For the three months ended January 31,			For the three months ended January 31,		
	2024			2024			2024		
				For the three months ended April 30,			For the six months ended April 30,		
	2024			2024			2023		
	In millions						In millions		
	In millions								
	In millions								
Net cash provided by (used in) operating activities									
Net cash provided by operating activities									
Investment in property, plant and equipment									
Investment in property, plant and equipment									
Investment in property, plant and equipment									
Proceeds from sale of property, plant and equipment									
Proceeds from sale of property, plant and equipment									
Proceeds from sale of property, plant and equipment									
Effect of exchange rate changes on cash, cash equivalents, and restricted cash									
Effect of exchange rate changes on cash, cash equivalents, and restricted cash									
Effect of exchange rate changes on cash, cash equivalents, and restricted cash									
Free cash flow									
Free cash flow									
Free cash flow									

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**HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**  
**Management's Discussion and Analysis of**  
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*Use of Non-GAAP Financial Measures*

The non-GAAP financial measures presented are net revenue on a constant currency basis (including at the business segment level), non-GAAP gross profit, non-GAAP gross profit margin, non-GAAP earnings from operations, non-GAAP operating profit margin (non-GAAP earnings from operations as a percentage of net revenue), non-GAAP income tax rate, non-GAAP net earnings, non-GAAP diluted net earnings per share, and FCF. These non-GAAP financial measures are not computed in accordance with, or as an alternative to, generally accepted accounting principles in the United States. The GAAP measure most directly comparable to net revenue on a constant currency basis is net revenue. The GAAP measure most directly comparable to non-GAAP gross profit is gross profit. The GAAP measure most directly comparable to non-GAAP gross profit margin is gross profit margin. The GAAP measure most directly comparable to non-GAAP earnings from operations is earnings from operations. The GAAP measure most directly comparable to non-GAAP operating profit margin (non-GAAP earnings from operations as a percentage of net revenue) is operating profit margin (earnings from operations as a percentage of net revenue). The GAAP measure most directly comparable to non-GAAP income tax rate is income tax rate. The GAAP measure most directly comparable to non-GAAP net earnings is net earnings. The GAAP measure most directly comparable to non-GAAP diluted net earnings per share is diluted net earnings per share. The GAAP measure most directly comparable to FCF is cash flow from operations.

We believe that providing the non-GAAP measures stated above, in addition to the related GAAP measures provides greater transparency to the information used in our financial and operational decision making and allows the reader of our Condensed Consolidated Financial Statements to see our financial results "through the eyes" of management. We further believe that providing this information provides investors with a supplemental view to understand our historical and prospective operating performance and to evaluate the efficacy of the methodology and information used by management to evaluate and measure such performance. Disclosure of these non-GAAP financial measures also facilitates comparisons of our operating performance with the performance of other companies in the same industry that supplement their GAAP results with non-GAAP financial measures that may be calculated in a similar manner.

*Economic Substance of non-GAAP Financial Measures*

Net revenue on a constant currency basis assumes no change to the foreign exchange rate utilized in the comparable prior-year period. This measure assists investors with evaluating our past and future performance, without the impact of foreign exchange rates, as more than half of our revenue is generated outside of the U.S.

We believe that excluding the items mentioned below from the non-GAAP financial measures provides a supplemental view to management and our investors of our consolidated financial performance and presents the financial results of the business without costs that we do not believe to be reflective of our ongoing operating results. Exclusion



of these items can have a material impact on the equivalent GAAP measure and cash flows thus limiting their use as analytic tools. See "Compensation for Limitations With Use of Non-GAAP Financial Measures" section below for further information.

Non-GAAP gross profit and non-GAAP gross profit margin are defined to exclude charges related to the stock-based compensation expense, and disaster (recovery) charges. See below for the reasons management excludes each item:

- Stock-based compensation expense consists of equity awards granted based on the estimated fair value of those awards at grant date. Although stock-based compensation is a key incentive offered to our employees, we exclude these charges for the purpose of calculating these non-GAAP measures, primarily because they are non-cash expenses and our internal benchmarking analyses evidence that many industry participants and peers present non-GAAP financial measures excluding stock-based compensation expense.
- Disaster (recovery) charges are primarily related to the exit of our businesses in Russia and Belarus, and include credit losses of financing and trade receivables, employee severance and abandoned assets. Disaster charges also include direct costs or recovery of these costs related to COVID-19 as a result of Hewlett Packard Enterprise-hosted, co-hosted, or sponsored event cancellations and subsequent shift to a virtual format. We exclude Disaster (recovery) charges from these non-GAAP measures as the specific charges are non-recurring charges and not indicative of the operational performance of our business.

Non-GAAP earnings from operations and non-GAAP operating profit margin consist of earnings from operations or earnings from operations as a percentage of net revenue excluding the items mentioned above and charges relating to the amortization of intangible assets, transformation costs and acquisition, disposition and other related charges. In addition to the items previously explained above, management excludes these items for the following reasons:

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### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)

- We incur charges relating to the amortization of intangible assets and exclude these charges for purposes of calculating these non-GAAP measures. Such charges are significantly impacted by the timing and magnitude of our acquisitions. We exclude these charges for the purpose of calculating these non-GAAP measures, primarily because they are non-cash expenses and our internal benchmarking analyses evidence that many industry participants and peers present non-GAAP financial measures excluding intangible asset amortization. Although this does not directly affect our cash position, the loss in value of intangible assets over time can have a material impact on the equivalent GAAP earnings measure.
- Transformation costs represent net costs related to the (i) HPE Next Plan and (ii) Cost Optimization and Prioritization Plan and include restructuring charges, program design and execution costs, costs incurred to transform our IT infrastructure, net gains from the sale of real estate and any impairment charges on real estate identified as part of the initiatives. We exclude these costs as they are discrete costs related to two specific transformation programs that were announced in 2017 and 2020, respectively, as multi-year programs necessary to transform the business and IT infrastructure following material divestiture transactions in 2017 and in response to COVID-19 and an evolving product portfolio in fiscal 2020. The HPE Next Plan and Cost Optimization and Prioritization Plan are substantially complete. The exclusion of the transformation program costs from our non-GAAP financial measures as stated above is to provide a supplemental measure of our operating results that does not include material HPE Next Plan and Cost Optimization and Prioritization Plan costs as we do not believe such costs to be reflective of our ongoing operating cost structure. Further as our transformation costs for these plans have materially fluctuated since 2017, have been materially declining since 2021 and we do not expect these costs to be material. We believe non-GAAP measures excluding these costs are useful to management and investors for comparing operating performance across multiple periods.
- We incur costs related to our acquisition, disposition and other related charges. The charges are direct expenses, such as professional fees and retention costs, most of which are treated as non-cash or non-capitalized expenses. For the first quarter of 2024, three and six months ended April 30, 2024, these charges were driven by costs associated with the pending acquisition of Juniper Networks, in addition to prior acquisitions of Axis and Athonet. For the first quarter of 2023, three and six months ended April 30, 2023, these charges were driven by acquisitions of Axis, Zerto and Determined AI. Athonet. Charges may also include expenses associated with disposal activities including legal and arbitration settlements in connection with certain dispositions. We consider these acquisitions and divestitures to be discrete events. We exclude these costs as these expenses are inconsistent in amount and frequency and are significantly impacted by the timing and nature of our acquisitions and divestitures. In addition, our internal benchmarking analyses evidence that many industry participants and peers present non-GAAP financial measures excluding these charges.

Non-GAAP net earnings and non-GAAP diluted net earnings per share consist of net earnings or diluted net earnings per share excluding those same charges mentioned above, as well as other items such as earnings from equity interests, gain or loss on equity investments, other adjustments, and adjustments for taxes. The Adjustments for taxes line item includes certain income tax valuation allowances and separation taxes, the impact of tax reform, structural rate adjustment, excess tax benefit from stock-based compensation, and adjustments for additional taxes or tax benefits associated with each non-GAAP item. In addition to the items previously explained, management excludes these items for the following reasons:

- For the first fiscal quarter of 2024 three and six months ended April 30, 2024 and prospectively, the adjustment to earnings from equity interests includes the equity in earnings from the H3C investment. In connection with the planned divestiture of the H3C investment, we stopped reporting H3C earnings in our non-GAAP results as we no longer receive dividends from this investment due to the Put Share Purchase Agreement described in Note 16 "Equity Method Investments" to the Condensed Consolidated Financial Statements in Item 1 of Part I. Both All periods presented include the amortization of the basis difference in our investment. For the first fiscal quarter of 2023, six months ended April 30, 2023, this adjustment also included our portion of intangible asset impairment charges from H3C. We believe that eliminating these amounts for purposes of calculating non-GAAP financial measures facilitates the evaluation of our current operating performance.
- We exclude gains and losses (including impairments) on our non-marketable equity investments because we do not believe they are reflective of normal continuing business operations. These adjustments are reflected in Interest and other, net in the Condensed Consolidated Statements of Earnings. We believe eliminating these adjustments for the purposes of calculating non-GAAP measures facilitates the evaluation of our current operating performance.
- We utilize a structural long-term projected non-GAAP income tax rate in order to provide consistency across the interim reporting periods and to eliminate the effects of items not directly related to our operating structure that can vary in size and frequency. When projecting this long-term rate, we evaluated a three-year financial projection.



The projected rate assumes no incremental acquisitions in the three-year projection period and considers other factors

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**HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES**

**Management's Discussion and Analysis of  
Financial Condition and Results of Operations (Continued)**

including our expected tax structure, our tax positions in various jurisdictions and current impacts from key legislation implemented in major jurisdictions where we operate. For fiscal 2024, we will use a projected non-GAAP income tax rate of 15%, which reflects currently available information as well as other factors and assumptions. The non-GAAP income tax rate could be subject to change for a variety of reasons, including the rapidly evolving global tax environment, significant changes in our geographic earnings mix including due to acquisition activity, or other changes to our strategy or business operations. We will re-evaluate its long-term rate as appropriate. For fiscal 2023, we had a non-GAAP tax rate of 14%. We believe that making these adjustments for purposes of calculating non-GAAP measures, facilitates a supplemental evaluation of our current operating performance and comparisons to past operating results.

FCF is defined as cash flow from operations, less net capital expenditures (investments in PP&E less proceeds from the sale of PP&E), and adjusted for the effect of exchange rate fluctuations on cash, cash equivalents, and restricted cash. FCF does not represent the total increase or decrease in cash for the period. Our management and investors can use FCF for the purpose of determining the amount of cash available for investment in our businesses, repurchasing stock and other purposes as well as evaluating our historical and prospective liquidity.

*Compensation for Limitations With Use of Non-GAAP Financial Measures*

These non-GAAP financial measures have limitations as analytical tools, and these measures should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP. Some of the limitations in relying on these non-GAAP financial measures are that they can have a material impact on the equivalent GAAP earnings measures and cash flows, they may be calculated differently by other companies (limiting the usefulness of those measures for comparative purposes) and may not reflect the full economic effect of the loss in value of certain assets.

We compensate for these limitations on the use of non-GAAP financial measures by relying primarily on our GAAP results and using non-GAAP financial measures only as a supplement. We also provide a reconciliation of each non-GAAP financial measure to its most directly comparable GAAP financial measure for this quarter and prior periods, and we encourage investors to review those reconciliations carefully.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

For quantitative and qualitative disclosures about market risk affecting HPE, see "Quantitative and Qualitative Disclosures About Market Risk" in Item 7A of Part II of our Annual Report on Form 10-K for the fiscal year ended October 31, 2023. There have been no material changes in our market risk exposures since October 31, 2023.

**Item 4. Controls and Procedures.**

*Evaluation of Disclosure Controls and Procedures*

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act as of the end of the period covered by this report (the "Evaluation Date"). Based on this evaluation, our principal executive officer and principal financial officer concluded as of the Evaluation Date that our disclosure controls and procedures were effective such that the information related to the Company, including our consolidated subsidiaries, required to be disclosed in our SEC reports (i) is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (ii) is accumulated and communicated to the Company's management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

*Changes in Internal Control Over Financial Reporting*

There were no changes to our internal control over financial reporting during the quarter ended **January 31, 2024** **April 30, 2024**, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings.**

Information with respect to this item may be found in Note 15, "Litigation, Contingencies, and Commitments".

**Item 1A. Risk Factors.**

Our operations and financial results are subject to various risks and uncertainties, including those described in Part I, Item 1A, "Risk Factors" in our Annual Report on Form 10-K for the fiscal period ended October 31, 2023, which could adversely affect our business, financial condition, results of operations, cash flows, and the trading price of our common stock, including certain risks, which have been modified as follows:

***If we cannot successfully execute The revenue and profitability of our go-to-market strategy, including offering operations have historically varied, which makes our entire portfolio as-a-Service, our business, operating future financial results and financial performance may suffer.***

***less predictable.***



Our long-term strategy revenue, gross margin, and profit vary among our diverse products and services, customer groups, and geographic markets and therefore, will likely be different in future periods than our historical results. Our revenue depends on the overall demand for our products and services, which is focused on leveraging difficult to accurately predict, varies from time to time, may be uneven across our portfolio of hardware, software, offerings, and services is subject to industry-wide or broader macroeconomic market dynamics (such as we deliver global edge-to-cloud platform as-a-service to help customers accelerate outcomes by unlocking value from the persistent inflationary environment and industry-wide softening of network demand), all of their data, everywhere. We provide our entire portfolio through a range of subscription and consumption-based, pay-per-use, and aaS offerings. We will also continue to provide our hardware and software in a capital expenditure and license-based model, giving our customers choices in consuming HPE products and services. Furthermore, subject to our anticipated consummation of the acquisition of Juniper Networks (the "Merger"), we will seek to offer secure, unified cloud- and AI-native networking to enhance innovation across edge to cloud. To successfully execute on these strategic pillars, we must continue to improve cost structure, align sales coverage with strategic goals, improve channel execution and strengthen our capabilities in our areas of strategic focus, while continuing to pursue new product innovation that builds on our strategic capabilities in areas such as edge computing, hybrid cloud, artificial intelligence, data center networking, network security and high-performance compute. We must make sufficient long-term investments in strategic growth areas, such as developing, obtaining, and protecting appropriate intellectual property, and commit or transition significant R&D and other resources before knowing whether our projections will reasonably reflect customer demand for our solutions. Should such efforts fail to produce actionable insights, or our offerings not perform as designed or promised, our business results and financial condition may be adversely affected. Furthermore, such incremental capital requirements may negatively impact cash flows in the near term and may require us to dedicate additional resources, including sales and marketing costs.

The process of improving our HPE GreenLake edge-to-cloud platform's aaS solutions and enhancing existing hardware, software, and cloud-based solutions is complex, costly, and uncertain, and any failure by us to anticipate customers' changing needs and emerging technological trends accurately, to invest sufficiently in strategic growth areas, or to otherwise successfully execute this strategy could significantly harm our market share, results of operations, and financial performance.

Having developed a cloud platform product in HPE GreenLake, we must be able to continue to scale quickly, while also managing costs and preserving margins, which means accurately forecasting volumes, mixes of products, and configurations that meet customer requirements, which we may not succeed at doing. Our HPE GreenLake edge-to-cloud platform faces competition from peer companies with their own cloud platform offerings, and any delay in the development, production, or marketing of a new product, service or solution, including new features of the HPE GreenLake edge-to-cloud platform, could result in our offerings being late to reach the market, which could further harm our competitive position. In addition, should we successfully consummate the Merger, the process of integrating and streamlining our two companies' offerings or developing new solutions based on our respective technological portfolios may be complex, costly, time-consuming, and uncertain, and failure by us to successfully do so could adversely impact our future results of operations and financial performance. Furthermore, we anticipate needing to continually adapt our go-to-market structure with new sales and marketing approaches, to better align with aaS business models. Changing our go-to-market structure may affect employee compensation models and ultimately our ability to retain employees. There is no assurance that we will be able to implement these adjustments in a timely or cost-effective manner, or that we will be able to realize all or any of the expected benefits from them.

Our HPE GreenLake solutions generally are multiyear agreements, which result in recurring revenue streams over the term of the arrangement. As customer demand for our aaS offerings increases, we will experience differences in the timing of revenue recognition between our traditional offerings (for which revenue is generally recognized at the time of delivery) and our aaS offerings (for which revenue is generally recognized ratably over the term of the arrangement). As such, our financial results and growth depend, in part, on customers continuing to purchase our services and solutions over the contract life on the agreed terms. Additionally, the transition to this business model also means that our historical results, especially those from before the transition, may not be indicative of future results, which may adversely affect our ability to accurately forecast our future operating results. Further, these contracts allow customers to take actions, such as requesting rate reductions, reducing the use of our services and solutions or terminating a contract early, which may adversely affect our recurring revenue and profitability. Our aaS offerings also could subject us to increased risk of liability related to the provision of services as well as operational, technical, legal, regulatory, or other costs.

**System security risks, data protection incidents, cyberattacks and systems integration issues could disrupt our internal operations or IT services provided to customers, and any such disruption could reduce our revenue, increase our expenses, damage our reputation, and adversely affect our stock price.**

As a leading technology firm, we are exposed to attacks from criminals, nation state actors, malicious insiders, and activist hackers (collectively, "malicious parties") who have at times been able to circumvent or bypass our cyber security measures. Although some of these attacks have caused disruptions or exposure of information, so far, these attacks have not resulted in material negative impacts to HPE, nor have any of HPE's consumers, customers, or employees informed HPE that these attacks resulted in material harm to them. While we investigate and remediate incidents, there can be no assurance that we will do so comprehensively or that the threat actor will not identify alternative means of intrusion or opportunities to otherwise utilize the information it accessed to adversely affect our business or results of operations. It is also possible that incidents may embolden other malicious actors to perpetrate future attacks that may result in material misappropriation, system disruptions or shutdowns, malicious alteration, or destruction of our confidential or personal information or that of third parties. Further, there has been an increase in the frequency and sophistication of such attacks, and we expect these activities to continue to increase. Malicious parties may also be able to develop and deploy viruses, worms, ransomware, and other malicious software programs that attack our products or otherwise exploit any security vulnerabilities of our products, including within our cloud-based environments and offerings, such that we may be unable to anticipate such malicious parties' techniques, implement adequate preventative measures, or remediate any intrusion on a timely or effective basis even if our security measures are appropriate, reasonable, and comply with applicable legal requirements. Further, cyber-attacks or incidents have in the past gone, adversely impacted, and could may again in the future go, undetected in adversely impact, our environments for a period business and financial condition. Additionally, customer acceptances of time. For example, as previously disclosed in our Form 8-K filed with delivered orders and the Securities and Exchange Commission on January 24, 2024, we learned in December 2023 that, beginning in May 2023, a nation-state-associated threat actor gained unauthorized access to and exfiltrated data from HPE's cloud-based email and SharePoint environments. This incident may result in harm to our reputation and customer relationships, and there timing thereof can be no assurance that the threat actor will not utilize the information accessed uneven across our portfolio and can impact our ability to adversely affect our business or results of operations. Given our broad and diverse network environment, resource limitations, and operational constraints, we recognize revenue. Such variables have in the past failed, and may in the future fail, to patch certain security vulnerabilities in time to prevent successful disruptions of negatively impacted our infrastructure or expose information. Furthermore, it is possible that we may, in the future, discover additional impacts of any incident we had or have experienced and may have believed to have been remediated.



Malicious parties may compromise our manufacturing supply chain and the systems or networks of other third parties on whom we rely, and as such, may embed malicious software or hardware in our products, thereby compromising our customers. Geopolitical tensions or conflicts, such as the ongoing conflicts between Russia and Ukraine or in the Middle East, may heighten the risk of such cyberattacks or exacerbate system vulnerabilities, considering our continued hybrid work

environment and our globally dispersed operations, employees, contractors, suppliers, developers, partners, and other third parties. In addition, sophisticated hardware and operating system software and applications that we produce, procure from third parties, or integrate from third parties, including those of companies we have acquired, may contain defects in design or manufacture, including flaws that could unexpectedly interfere with the operation of the system. The costs associated with cybersecurity tools and infrastructure and fierce competition for scarce cybersecurity and IT talent have at times limited, and may in the future limit, our ability to efficiently identify, eliminate, or remediate cyber or other security vulnerabilities or problems or enact changes to minimize the attack surface of our network. Furthermore, our efforts to address these problems may not be successful and could result in interruptions, delays, cessation of service, and loss of existing or potential customers, any of which may impede our sales, manufacturing, distribution or other critical functions. Additional impacts from cybersecurity incidents could include remediation costs to our customers, suppliers, or distributors, such as liability for stolen assets or information, repairs of system damage, and incentives for continued business; lost revenue resulting from the unauthorized use of proprietary information or the failure to retain or attract business partners following an incident; increased insurance premiums; and damage to our competitiveness, stock price, and long-term shareholder value.

We manage and store various proprietary information, intellectual property, and sensitive or confidential data relating to our business. In addition, our business may process, store, and transmit customer data, including commercially sensitive and personal data, subject to the European General Data Protection Regulation, United Kingdom General Data Protection Regulation, and various state and foreign privacy laws, such as the California Consumer Privacy Act of 2018, California Privacy Rights Act, the Colorado Privacy Act, the Connecticut Data Privacy Act, and the Utah Consumer Privacy Act, which give new data privacy rights to their residents and impose significant obligations related to the handling of personal data. With our business increasingly providing aaS offerings, malicious parties could target such services, potentially resulting in an increased risk of compromise of customer data and regulatory exposure. Incidents involving our cyber or physical security measures or the accidental loss, inadvertent disclosure, or unapproved dissemination of proprietary information, intellectual property, or sensitive, confidential, or personal data about us, our clients, or our customers, including the potential loss or disclosure of such data as a result of fraud or other forms of deception, could expose us, our customers, or the individuals affected to a risk of loss or misuse of this information; result in regulatory fines, litigation, and potential liability for us; damage our brand and reputation; or otherwise harm our business. We also could lose existing or potential customers of services or other IT solutions or incur significant expenses in connection with our customers' system failures or any actual or perceived security vulnerabilities in our products and services. In addition, the cost and operational consequences of managing an incident and implementing further data protection measures could be significant.

Additionally, we have at times experienced, and may experience, other security issues that are not the results of any action or attack from malicious parties, whether due to employee or insider error or malfeasance, system errors or vulnerabilities in our or other parties' systems. Portions of our IT infrastructure also have experienced, and may experience, interruptions, delays, or cessations of service or produce errors in connection with systems integration or migration work that takes place from time to time. As our IT environment continues to evolve, we may not be successful in adopting or implementing new systems and transitioning data, which could cause business disruptions and be more expensive, time-consuming, disruptive, and resource intensive. Furthermore, our data centers depend on predictable and reliable energy and networking capabilities, the cost or availability of which could be adversely affected or disrupted by a variety of factors, including but not limited to the effects of climate change. Such disruptions could adversely impact our ability to fulfill orders and respond to customer requests and interrupt other processes. Delayed sales, lower margins, or lost customers resulting from these events could reduce our revenue, increase our expenses, and adversely affect our reputation and stock price.

While we seek to identify and remediate vulnerabilities in our products, services, IT systems, controls, and software that could be exploited by any malicious parties, we may not be aware of all such vulnerabilities, and we have at times failed, and may fail, to anticipate, detect, identify, and/or remediate such vulnerabilities before they are exploited. There is no guarantee that a series of issues may not be determined to be material in the aggregate at a future date even if they may not be material individually at the time of their occurrence.

***Failure to complete the Merger with Juniper Networks may adversely affect our business and our stock price.***

Consummation of the Merger is subject to the satisfaction or waiver of certain conditions, including but not limited to (i) the adoption of the Agreement and Plan of Merger (the "Merger Agreement"), by and among Juniper Networks, HPE and Jasmine Acquisition Sub, Inc., a Delaware corporation and a wholly owned subsidiary of HPE ("Merger Sub"), by Juniper Networks' stockholders; (ii) the absence of any injunction, order or law preventing, prohibiting or making illegal the consummation of the Merger; (iii) the expiration or termination of the waiting period (or extension thereof) under the Hart-Scott-Rodino Antitrust Improvement Act of 1976, as amended, and the receipt of all other required approvals, consents or clearances under specified foreign antitrust laws and foreign investment laws without imposition of a Burdensome Condition

(as defined in the Merger Agreement); and (iv) in the case of the obligations of HPE and Merger Sub to effect the Merger, the absence of a material adverse effect with respect to Juniper Networks that is continuing as of the closing. There can be no assurance that these or other closing conditions will be satisfied in a timely manner or at all. Any delay in completing the Merger could cause us not to realize some or all of the anticipated benefits when expected, if at all. If the Merger is not completed, our stock price could be impacted to the extent it reflects an assumption that we will complete the Merger, and additionally, we may suffer other consequences that could adversely affect our business, results of operations, and stock price, including incurring significant acquisition costs that we would be unable to recover, negative publicity, and a negative impression of us in the investment community. Furthermore, under certain specified circumstances, including the termination of the Merger Agreement by either us or Juniper Networks because certain required regulatory clearances are not obtained or the terms of the Merger Agreement are materially breached by us, upon termination we would be required to pay Juniper Networks a termination fee of \$815 million.

***Failure to realize the benefits expected from the Merger with Juniper Networks could adversely affect our business or our stock price.***



There can be no assurance that we will realize any of the significant benefits that we expect to result from the Merger, or realize them within the anticipated timeframe. Achieving these benefits will depend, in part, on our ability to integrate Juniper Networks' business successfully and efficiently. The challenges involved in this integration, which will be complex and time-consuming, include the following:

- preserving customer and other important relationships of Juniper Networks and attracting new business and operational relationships;
- integrating financial forecasting and controls, procedures and reporting cycles;
- consolidating and integrating corporate, information technology, finance and administrative infrastructures;
- coordinating sales and marketing efforts to effectively position our capabilities;
- coordinating and integrating operations, including in countries in which we have not previously operated; and
- integrating employees and related human capital management systems and benefits, maintaining employee morale and retaining key employees.

If we do not successfully manage these issues and the other challenges inherent in integrating an acquired business, then we may not achieve the anticipated benefits of the Merger on our anticipated timeframe or at all, and our revenue, expenses, operating results, financial condition and stock price could be materially adversely affected. The successful integration of Juniper Networks will require significant management attention both before and after the completion of the Merger with Juniper Networks, and may divert the attention of management from our business and operational issues.

***In order to be successful, we must attract, retain, train, motivate, develop, and transition key employees, and failure to do so could seriously harm us.***

In order to be successful, we must attract, retain, train, motivate, develop, and transition qualified executives and other key employees, including those in managerial, technical, development, sales, marketing, and IT support positions. In order to attract and retain executives and other key employees in a competitive marketplace, we must provide a competitive compensation package, including cash and equity-based compensation. These are particularly important considering our recent segment realignment, as we shift our growth strategy to capture the market opportunity presented by hybrid cloud. Certain equity-based incentive awards for certain executives contain conditions relating to our stock price performance and our long-term financial performance, that make the future value of those awards uncertain. If the anticipated value of such equity-based incentive awards does not materialize, if our equity-based compensation otherwise ceases to be viewed as a valuable benefit, if our total compensation package is not viewed as being competitive, or if we do not obtain the stockholder approval needed to continue granting equity-based incentive awards in the amounts we believe are necessary, our ability to attract, retain, and motivate executives and key employees could be weakened.

Our failure to successfully hire executives and key employees or the loss of any executives and key employees could have a significant impact on our operations and our ability to execute our strategy. Further, changes in our management team may be disruptive to our business, and any failure to successfully transition and assimilate key new hires or promoted employees could adversely affect our business and results of operations. As competition for highly skilled employees in our industry has grown increasingly intense, we have experienced, and may in the future experience, higher than anticipated levels of employee attrition, which has resulted in increased costs to hire new employees with the desired skills and may do so again in the future. In addition, significant Delays or prolonged turnover reductions in discretionary IT spending by our customers or revised hiring priorities may negatively impact our operations potential customers have had, and culture, as well as our ability to successfully maintain our processes and procedures, including due to the loss of historical,

technical, and other expertise. These risks to attracting and retaining the necessary talent may be exacerbated by recent labor constraints and inflationary pressures on employee wages and benefits. Further, integration of employees and businesses as a result of our acquisitions, including the Merger, may present challenges, which could negatively affect our ability to retain and recruit personnel who are essential to our future success.

***Due to the international nature of our business, political or economic changes and the laws and regulatory regimes applying to international transactions or other factors could harm our future revenue, costs and expenses, and financial condition.***

Our business and financial performance depend significantly on worldwide economic conditions and the demand for technology hardware, software, and services in, and continued access to, the markets in which we compete. Economic weakness and uncertainty and constrained spending on network and enterprise infrastructure have in the past adversely affected the demand for our products, services, and solutions. These future could have resulted in increased expenses due to higher allowances for doubtful accounts and potential goodwill and asset impairment charges, and made it more difficult for us to manage inventory and make accurate forecasts of revenue, gross margin, cash flows, and expenses, and may have such effects again in the future. Such factors, including how long such conditions may persist, among others, may negatively impact the evenness or volume of a material adverse effect on demand for our products and services, potentially resulting which could result in impacts similar to those mentioned above, though the precise extent of such impacts cannot be accurately predicted.

Economic weakness a significant decline in revenue. For example, we have seen demand soften unevenly across our portfolio and uncertainty could cause our expenses to vary materially from our expectations. Any financial turmoil affecting the banking system geographies, which may continue, as certain customers and financial markets, or any significant financial services institution failures could negatively impact our treasury operations, as the financial condition of such parties may deteriorate rapidly and without notice in times of market volatility and disruption. Interest and other expenses have varied, and could continue to vary, materially from expectations depending on changes in interest rates, borrowing costs, currency exchange rates, costs of hedging activities and the fair value of derivative instruments. It is difficult to predict the impact of such events on us, our third-party partners, our customers, or economic markets more broadly, which sectors have been and will continue taking longer than anticipated to be highly dependent upon the actions of governments and businesses in response to macroeconomic events, and the effectiveness of those actions. Such actions have impacted, and may further impact our ability, desire, or the timing of seeking funding for various investment opportunities. Economic downturns also may lead to restructuring actions and associated expenses. Further, reduced U.S. federal government spending may limit demand for our products, services, and solutions from organizations that receive funding from the U.S. government, and could negatively affect macroeconomic conditions in the United States, which could further reduce demand for our products, services, and solutions.

Our business and financial performance also could be adversely affected by changes in U.S. trade policy, U.S. export controls and sanctions, and U.S. regulations concerning imports, as well as international laws and regulations relating to global trade. Current U.S. government trade policy includes the imposition of tariffs on certain foreign



goods, including information and communication technology products. These measures have materially increased costs for certain goods imported into the United States. As a result, our business has in the past been impacted by forced material price increases, which in turn resulted in price increases for our offerings, which subsequently limited demand or reduced margins for our offerings, all of which may impact us again from time to time in the future. Additionally, U.S. trading partners may adopt their own trade policies making it more difficult or costly for us to export our products to those countries. Similarly, changes in regulations relating to exports have led to export delays and could in the future prevent us from exporting products to certain locations or customers entirely, which have digested prior large orders. In addition, revenue declines in some instances impacted, and could in the future impact, our financial performance. In addition, changes in requirements relating to making foreign direct investments could increase our cost of doing business in certain jurisdictions, prevent us from shipping products to particular countries or markets, affect our ability to obtain favorable terms for components, increase our operating costs or lead to penalties or restrictions.

Sales outside the United States constituted approximately 64% of our net businesses may affect revenue in fiscal 2023. As such, our future business other businesses as we may lose cross-selling opportunities. Overall gross margins and financial performance could suffer due to a variety of international factors profitability in addition to those otherwise already disclosed, including: any given period are dependent partially on the product, service, customer, and geographic mix reflected in that period's net revenue.

- ongoing uncertainties as a result of instability or changes in geopolitical conditions, including military or political conflicts, such as those caused by the ongoing conflicts between Russia and Ukraine or in the Middle East (the potential escalation or geographic expansion of which could heighten other risks identified in this report), or Furthermore, the relationship between China and the U.S. (which, and any subsequent action that may be taken by either country, may significantly vary the results our operations and financial performance from that region. There has been, and there could among other things, impact be additional, uncertainty surrounding the enforceability of certain contracts or contract obligations, as well as the timing and form of certain payments);
- inflationary pressures, which have increased (though easing slightly), and may continue to increase, costs for materials, supplies, and services; payments from China.

adverse Competition, lawsuits, investigations, increases in component and manufacturing costs that we are unable to pass on to our customers, component supply disruptions, and other risks affecting our businesses may have a significant impact on our overall gross margin and profitability. Variations in our fixed cost structure and gross margins across business units and product portfolios have from time to time led to, and may lead to significant operating profit volatility on a quarterly or uncertain macroeconomic conditions, including a changing interest rate environment and fears of a potential global economic downturn or recession, which have at times annual basis in the past slowed customer demand for future. In addition, newer geographic market opportunities may be relatively less profitable due to our products investments associated with entering those markets and services, local pricing pressures, and we may do so again have difficulty establishing and maintaining the operating infrastructure necessary to support the high growth rate associated with some of those markets. Additionally, we may enter new markets or grow in the future;

- network security, privacy, and data sovereignty concerns, which could make foreign customers reluctant to purchase products and services from U.S.-based technology companies;
- longer collection cycles and financial instability among customers, which could impact our ability to collect on accounts receivable and consequently recognize revenue;
- local labor conditions and regulations, including local labor issues faced by specific suppliers and OEMs, or changes to immigration and labor law policies lower margin markets through acquisitions, which may adversely impact also cause our access gross margin to technical vary. Market trends, industry shifts, competitive pressures, commoditization of products, increased component or shipping costs, regulatory impacts, and professional talent;
- managing our geographically dispersed workforce, which has necessitated, other factors have from time to time resulted in, and may in the future require, incurring costs result in, reductions in revenue or pressure on gross margins of certain segments in a given period, which may lead to promote seamless workforce connectivity and to comply with changing laws, regulations and workers' rights councils across multiple jurisdictions;
- differing technology standards or customer requirements, which have required us to incur additional development and production costs to modify or adapt our offerings, and may do so again in the future;
- local content and manufacturing requirements, which have impacted, and could further impact, our ability to sell into those markets;
- difficulties associated with repatriating earnings in restricted countries, and changes in tax laws, which introduces uncertainty adjustments to our results of operations and financial performance; and
- fluctuations in freight costs, limitations on shipping and receiving capacity, and other disruptions in operations. Moreover, our efforts to address the transportation and shipping infrastructure at important geographic points of exit and entry for challenges facing our products and shipments, which have from time to time adversely impacted, and any of which could in the future adversely impact, our results of operations and ability to meet customer demand.

Certain of the factors described above have, in the past, disrupted the operations of, and adversely impacted our product and component manufacturing and key suppliers, customers, or vendors located outside of the United States, and could do so again in the future. For example, we rely on suppliers in Asia for product assembly and manufacture, the operations of whom are subject to local labor laws and other requirements. Any loss of or limitations on their output or their inability to operate could have an adverse effect on our ability to timely deliver our products and services, which would in turn negatively impact our financial performance.

Further, the ongoing conflict between Russia and Ukraine and the trade sanctions imposed by the U.S., the European Union (the "EU"), and other countries in response have negatively impacted business and financial performance in that region. HPE is proceeding with the exit of our remaining business in Russia and Belarus as planned; however, we cannot provide any assurance that such exit will be efficient or uninterrupted, which may negatively impact our operational expenses.

We implement policies, procedures, and training designed to facilitate compliance with anti-corruption laws around the world, including the U.S. Foreign Corrupt Practices Act and the U.K. Bribery Act. But in many foreign countries, particularly in those with developing economies, people may engage in business practices prohibited by anti-corruption laws. Our employees and third parties with whom we work may take actions in violation of our policies, and those actions could have an adverse effect on our business and reputation.



**Adverse developments affecting our liquidity, capital position, borrowing costs, and access to capital markets could adversely impact our business, financial condition, and results of operations.**

We currently maintain investment grade credit ratings with Moody's Investors Service, Standard & Poor's Ratings Services, and Fitch Ratings Services. Despite these investment grade credit ratings at this time, we may experience downgrades in our credit ratings, including but not limited to for reasons in connection with the substantial amount of debt we expect to incur or assume in connection with the Merger. Any such downgrades could increase the cost level of borrowing under any indebtedness variability in our financial results because the rate at which we may incur, jeopardize our ability to incur debt on terms acceptable to us, reduce market capacity for our commercial paper, or require the posting of additional collateral under our derivative contracts. Additionally, increased borrowing costs, including those arising from a credit rating downgrade, can potentially reduce the competitiveness of our financing business. There can be no assurance that we will be able to maintain our credit ratings, realize the benefits from those efforts may vary from period to period. Further, the costs associated with cybersecurity events or data privacy breaches and any additional actual or anticipated changes or downgrades in our credit ratings, including any announcement that our ratings their remediation are under review for a downgrade, may have a negative impact on our liquidity, capital position, and access to capital markets.

In addition, volatility and disruption in the financial sector and capital markets and other events negatively affecting macroeconomic conditions or contributing to the instability or volatility thereof, such as rising interest rates, have from time to time in the past impacted, and may in the future impact, our liquidity, capital position, and access to capital markets. Our total liquidity depends in part on the availability of funds under the revolving credit facility and our other financing agreements. The failure of any lender's ability to fund future draws on our revolving credit facility or our other financing arrangements could reduce the amount of cash we have available for operations and additional capital for future needs. The future effects of such events are unknown and difficult to predict at this time, and could adversely affect us, our customers, financial institutions, transactional counterparties, or others with which we do business, which may in turn have adverse impacts on our current and/or projected business operations, financial condition, and our results of operations.

Further, our obligation to consummate the Merger is not subject to a financing condition, and as such, may be subject to events beyond our control, such as the timing of receipt of regulatory approvals. This may require us to raise debt in market conditions or on terms that are less favorable than anticipated, with less flexibility to address funding needs through an alternative mechanism.

**Our debt obligations may adversely affect our business and our ability to meet our obligations and pay dividends.**

In addition to our current total carrying debt, we may also incur additional indebtedness in the future, including a substantial amount in order to consummate the Merger. This collective amount of debt could have important adverse consequences to us and our investors, including requiring a substantial portion of our cash flow from operations to make principal and interest payments; making it more difficult to satisfy other obligations; increasing the risk of a future credit ratings downgrade of our debt, which could increase future debt costs and limit the future availability of debt financing; increasing our vulnerability to general adverse economic and industry conditions; reducing the cash flows available to fund capital expenditures and other corporate purposes and to grow our business; limiting our flexibility in planning for, or reacting to, changes in our business and industry; and limiting our ability to borrow additional funds as needed or take advantage of business opportunities as they arise, pay cash dividends or repurchase our common stock.

Recent quantitative tightening by the U.S. Federal Reserve, along with other central banks around the world, have affected, and may continue to affect, our short-term ability to incur debt at reasonable prices, or our desire to incur debt at all. To the extent that we incur additional indebtedness, the risks described above could increase, including requiring additional expected cash flows from operations to service our debt. In addition, our actual cash requirements to operate our business in the future may be greater than expected. Our cash flow from operations may not be sufficient to service our outstanding debt or to repay our outstanding debt as it becomes due, and we may not be able to borrow money, sell assets, or otherwise raise funds on acceptable terms, or at all, to service or refinance our debt.

**Our business is subject to various federal, state, local and foreign laws and regulations that could result in costs or other sanctions that adversely affect our business and results of operations.**

We are subject to various federal, state, local, and foreign laws and regulations. Laws and regulations may change in ways that will require us to modify our business model and objectives or affect our returns on investments by restricting existing activities and products, subjecting them to escalating costs or prohibiting them outright. For example, as a result of laws and regulations concerning the environment, we face increasing complexity related to product design, safety and compliance; the use of regulated, hazardous, and scarce materials; the management, movement and disposal of hazardous substances and waste; the associated energy consumption and efficiency related to operations and the use of products, services, and solutions; the discharge of pollutants into the air and water; the transportation and shipping of products and other materials; supply chain due diligence, and climate change, emissions and sustainability-related regulations and reporting requirements; the use of AI capabilities in our offerings; and the reuse, recycling and/or disposal of products and their components at end-of-use or useful life and associated operational or financial responsibility, as we adjust to new and future requirements relating to our transition to a more circular economy. A significant portion of our hardware revenues come from international sales. Any changes to current environmental legal requirements, such as the EU's Restriction of Hazardous Substances Directive, the EU's Waste Electrical and Electronic Equipment Directive, China's Administrative Measure on the Control of Pollution Caused by Electronic Information Products, the EU's Ecodesign Directive and product-specific implementing measures (including Lot 9 on servers and online data storage products), the evolving EU and US right to repair legal landscape, and India's regulation on e-waste collection and recycling, among others, may increase our cost of doing business internationally and impact our hardware revenues from the EU, U.S., China, India and/or other countries proposing or adopting similar environmental legal requirements. In addition, other ESG-related laws, regulations, treaties, and similar initiatives and programs are being proposed, adopted, and implemented throughout the world (including, but not limited to the EU Corporate Sustainability Reporting Directive, the EU Taxonomy, and the proposed EU Corporate Sustainability Due Diligence Directive). If we were to violate or

can vary.

become liable under environmental or certain ESG-related laws or if our products become non-compliant with such laws or market access requirements, it could result in loss of market access or limit offerings in those markets or our customers may refuse to purchase our products, and we could incur costs or face other sanctions, such as restrictions on our products entering certain jurisdictions, fines, and/or civil or criminal sanctions. Environmental regulations may also impact the availability and cost of energy or emissions related to energy consumption which may increase our cost of manufacturing and/or the cost of powering and cooling owned IT infrastructures.



In addition, our business is subject to an ever-growing number of laws addressing privacy and information security. In particular, we face an increasingly complex regulatory environment as we adjust to new and future requirements relating to the security of our offerings. The increase in aaS offerings may also be impacted by data localization and international data transfer requirements under various privacy laws, including those arising from the Schrems II ruling in Europe. If we were to violate or become liable under laws or regulations associated with privacy or security, we could incur substantial costs or be exposed to potential regulatory fines, civil or criminal sanctions, third-party claims, and reputational damage. We have received inquiries, and may be subject to demands, claims, lawsuits, regulatory investigations, and additional inquiries (including those from U.S. or foreign governmental authorities), relating to cybersecurity and data incidents that we have experienced or may in the future experience.

Jurisdictions in which we have significant operations and assets, such as the U.S., China, India, and the E.U., each have exercised and continue to exercise significant influence over many aspects of their domestic economies including, but not limited to fair competition, tax practices, anti-corruption, anti-trust, price controls and international trade, which have had and may continue to have an adverse effect on our business operations and financial condition.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

### Recent Sales of Unregistered Securities

There were no unregistered sales of equity securities during the period covered by this report.

### Issuer Purchases of Equity Securities

Period	Total Number of Shares Purchased and Settled	Average Price Paid per Share	Total Number of Shares Purchased and Settled as Part of Publicly Announced Plans or Programs		Approximate Dollar Value of Shares that May Yet Be Purchased under the Plans or Programs
			In thousands, except per share amounts		
Month 1 (November 2023)	179	\$ 15.32	179	\$	961,779
Month 2 (December 2023)	—	—	—		961,779
Month 3 (January 2024)	—	—	—	\$	961,779
Total	179	\$ 15.32	179		

Period	Total Number of Shares Purchased and Settled as Part of Publicly Announced Plans or Programs		Approximate Dollar Value of Shares that May Yet Be Purchased under the Plans or Programs	
	Total Number of Shares Purchased and Settled	Average Price Paid per Share		
	In thousands, except per share amounts			
Month 1 (February 2024)	—	\$ —	—	\$ 961,779
Month 2 (March 2024)	—	—	—	961,779
Month 3 (April 2024)	2,596	17.51	2,596	\$ 916,335
Total	2,596	\$ 17.51	2,596	

As of January 31, 2024 April 30, 2024, the Company had a remaining authorization of approximately \$1.0 \$0.9 billion for future share repurchases.

## Item 5. Other Information

### Trading Plans

During the fiscal quarter ended January 31, 2024 April 30, 2024, none of the following trading plans were adopted or terminated by our directors or officers, adopted or terminated as applicable:



Name & Title	Date of Adoption /	Character of Trading Arrangement <sup>(1)</sup>	Aggregate Number of Shares of	Duration of Plan <sup>(2)</sup>
	Termination		Common Stock to be Purchased/Sold	
			Pursuant to Trading Arrangement	
Gerri Gold	Adopted	Rule 10b5-1	Up to 100,060	June 14, 2024-March 6, 2025
EVP, President and CEO, HPE Financial Services	March 11, 2024	Trading Arrangement	shares to be sold	
Kirt Karros	Adopted	Rule 10b5-1	Up to 128,163	June 11, 2024-March 7, 2025
SVP, Treasurer and FP&A	March 12, 2024	Trading Arrangement	shares to be sold	
Neil MacDonald	Adopted	Rule 10b5-1	Up to 372,626	June 10, 2024-May 30, 2025
EVP, General Manager, Compute and HPC & AI	March 12, 2024	Trading Arrangement	shares to be sold	
Kristin Major	Adopted	Rule 10b5-1	Up to 80,784	December 10, 2024-March 31, 2025
EVP, Chief People Officer	March 8, 2024	Trading Arrangement	shares to be sold	
Antonio Neri	Adopted	Rule 10b5-1	Up to 365,945	June 10, 2024-September 6, 2024
President and Chief Executive Officer	March 11, 2024	Trading Arrangement	shares to be sold	
Fidelma Russo	Adopted	Rule 10b5-1	Up to 352,886	October 1, 2024-June 6, 2025
EVP, General Manager, Hybrid Cloud and Chief Technology Officer	March 11, 2024	Trading Arrangement	shares to be sold	
John Schultz	Adopted	Rule 10b5-1	Up to 262,818	December 11, 2024-December 11, 2025
EVP, Chief Operating and Legal Officer	March 12, 2024	Trading Arrangement	shares to be sold	

- (1) Each trading arrangement marked as a "Rule 10b5-1 trading arrangement" or a "non-Rule 10b5-1 Trading Arrangement" is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c), as amended (the "Rule").
- (2) Each trading arrangement marked as those terms are defined a "Rule 10b5-1 Trading Arrangement" only permits transactions after the indicated duration start date and, in Regulation S-K, Item 408, any case, upon expiration of the applicable mandatory cooling-off period under the Rule, and until the earlier of the indicated duration end date or completion of all sales contemplated in the Rule 10b5-1 Trading Arrangement.

#### Exchange Act Section 13(r) Disclosure

The following disclosure is being made under Section 13(r) of the Exchange Act:

On March 2, 2021, the U.S. Secretary of State designated the Russian Federal Security Service ("FSB") as a party subject to the provisions of U.S. Executive Order No. 13382 issued in 2005 ("Executive Order 13382"). On the same day, the U.S. Department of the Treasury's Office of Foreign Assets Control ("OFAC") updated General License 1B ("General License 1B") which generally authorizes U.S. companies to engage in certain licensing, permitting, certification, notification, and related transactions with the FSB as may be required for the importation, distribution, or use of information technology products in the Russian Federation. Our local Russian subsidiary ("HPE Russia") may be required to engage with the FSB as a licensing authority and to file documents. There are no gross revenues or net profits directly associated with any such dealings by HPE with the FSB and all such dealings are explicitly authorized by General License 1B. We plan to continue these activities as required to support our orderly and managed wind down of our Russia operations.

On April 15, 2021, the U.S. Government issued an executive order on Blocking Property with Respect to Specified Harmful Foreign Activities of the Government of the Russian Federation ("Executive Order 14024"), implementing additional U.S. sanctions against the Russian government and against Russian actors that threaten U.S. interests, including certain technology companies that support the Russian Intelligence Service. The U.S. Secretary of the Treasury designated Pozitiv Tekhnologzhi, AO ("Positive Technologies") under Executive Order 14024 and Executive Order 13382. HPE Russia had dealings with Positive Technologies prior to its designation. Following the sanctions designation, HPE Russia immediately initiated procedures to terminate its relationship with Positive Technologies. HPE does not plan to engage in any further transactions with this entity, except wind down activities that are authorized by OFAC going forward. HPE Russia continues to have blocked property associated with Positive Technologies. No action will be taken unless and until a license is received from OFAC authorizing collection of the property. There are no identifiable gross revenues or net profits associated with HPE's activities related to Positive Technologies for this reporting period.

For a summary of our revenue recognition policies, see "Revenue Recognition" described in Note 1, "Overview and Summary of Significant Accounting Policies" to the Consolidated Financial Statements in Item 8 of Part II of our Annual Report on Form 10-K for the fiscal year ended October 31, 2023.

#### Item 6. Exhibits.

The Exhibit Index beginning on page 63 of this report sets forth a list of exhibits.

#### HEWLETT PACKARD ENTERPRISE COMPANY AND SUBSIDIARIES

#### EXHIBIT INDEX



Exhibit Number	Exhibit Description	Form	File No.	Exhibit(s)	Filing Date
2.1	<a href="#">Separation and Distribution Agreement, dated as of October 31, 2015, by and among Hewlett-Packard Company, Hewlett Packard Enterprise Company and the Other Parties Thereto</a>	8-K	001-37483	2.1	November 5, 2015
2.2	<a href="#">Transition Services Agreement, dated as of November 1, 2015, by and between Hewlett-Packard Company and Hewlett Packard Enterprise Company</a>	8-K	001-37483	2.2	November 5, 2015
2.3	<a href="#">Employee Matters Agreement, dated as of October 31, 2015, by and between Hewlett-Packard Company and Hewlett Packard Enterprise Company</a>	8-K	001-37483	2.4	November 5, 2015
2.4	<a href="#">Real Estate Matters Agreement, dated as of October 31, 2015, by and between Hewlett-Packard Company and Hewlett Packard Enterprise Company</a>	8-K	001-37483	2.5	November 5, 2015
2.5	<a href="#">Master Commercial Agreement, dated as of November 1, 2015, by and between Hewlett-Packard Company and Hewlett Packard Enterprise Company</a>	8-K	001-37483	2.6	November 5, 2015
2.6	<a href="#">Information Technology Service Agreement, dated as of November 1, 2015, by and between Hewlett-Packard Company and HP Enterprise Services, LLC</a>	8-K	001-37483	2.7	November 5, 2015
2.7	<a href="#">Agreement and Plan of Merger, dated as of May 24, 2016, by and among Hewlett Packard Enterprise Company, Everett SpinCo, Inc., Computer Sciences Corporation, and Everett Merger Sub, Inc.</a>	8-K	001-37483	2.1	May 26, 2016
2.8	<a href="#">Separation and Distribution Agreement, dated as of May 24, 2016, by and between Hewlett Packard Enterprise Company and Everett SpinCo, Inc.</a>	8-K	001-37483	2.2	May 26, 2016
2.9	<a href="#">Agreement and Plan of Merger, dated as of September 7, 2016, by and among Hewlett Packard Enterprise Company, Seattle SpinCo, Inc., Micro Focus International plc, Seattle Holdings, Inc. and Seattle MergerSub, Inc.</a>	8-K	001-37483	2.1	September 7, 2016
2.10	<a href="#">Separation and Distribution Agreement, dated as of September 7, 2016, by and between Hewlett Packard Enterprise Company and Seattle SpinCo, Inc.</a>	8-K	001-37483	2.2	September 7, 2016
2.11	<a href="#">Employee Matters Agreement, dated as of September 7, 2016, by and between Hewlett Packard Enterprise Company, Seattle SpinCo, Inc. and Micro Focus International plc</a>	8-K	001-37483	2.3	September 7, 2016
2.12	<a href="#">First Amendment to the Agreement and Plan of Merger, dated as of November 2, 2016, by and among Hewlett Packard Enterprise Company, Everett SpinCo, Inc., New Everett Merger Sub Inc., Computer Sciences Corporation, and Everett Merger Sub, Inc.</a>	8-K	001-37483	2.1	November 2, 2016
2.13	<a href="#">First Amendment to the Separation and Distribution Agreement, dated as of November 2, 2016, by and between Hewlett Packard Enterprise Company and Everett SpinCo, Inc.</a>	8-K	001-37483	2.2	November 2, 2016
2.14	<a href="#">Agreement and Plan of Merger, dated as of March 6, 2017, by and among Hewlett Packard Enterprise Company, Nebraska Merger Sub, Inc., and Nimble Storage, Inc.</a>	8-K	001-37483	99.1	March 7, 2017
2.15	<a href="#">Tender and Support Agreement, dated as of March 6, 2017, by and among Hewlett Packard Enterprise Company, Nebraska Merger Sub, Inc. and each of the persons set forth on Schedule A thereto</a>	8-K	001-37483	99.2	March 7, 2017
2.16	<a href="#">Employee Matters Agreement, dated March 31, 2017, by and between Hewlett Packard Enterprise Company, Everett SpinCo, Inc., and Computer Sciences Corporation.</a>	8-K	001-38033	2.1	April 6, 2017
2.17	<a href="#">Tax Matters Agreement, dated March 31, 2017, by and among Hewlett Packard Enterprise Company, Everett SpinCo, Inc., and Computer Sciences Corporation</a>	8-K	001-38033	2.2	April 6, 2017
2.16	<a href="#">Employee Matters Agreement, dated March 31, 2017, by and between Hewlett Packard Enterprise Company, Everett SpinCo, Inc., and Computer Sciences Corporation.</a>	8-K	001-38033	2.1	April 6, 2017
2.17	<a href="#">Tax Matters Agreement, dated March 31, 2017, by and among Hewlett Packard Enterprise Company, Everett SpinCo, Inc., and Computer Sciences Corporation</a>	8-K	001-38033	2.2	April 6, 2017



2.18	2.18	<a href="#">IP Matters Agreement, dated March 31, 2017, by and between Hewlett Packard Enterprise Company, Hewlett Packard Enterprise Development LP, and Everett SpinCo, Inc.</a>	8-K	001-38033	2.3	April 6, 2017	2.18	<a href="#">IP Matters Agreement, dated March 31, 2017, by and between Hewlett Packard Enterprise Company, Hewlett Packard Enterprise Development LP, and Everett SpinCo, Inc.</a>	8-K	001-38033	2.3	April 6, 2017
2.19	2.19	<a href="#">Transition Services Agreement, dated March 31, 2017, by and between Hewlett Packard Enterprise Company and Everett SpinCo, Inc.</a>	8-K	001-38033	2.4	April 6, 2017	2.19	<a href="#">Transition Services Agreement, dated March 31, 2017, by and between Hewlett Packard Enterprise Company and Everett SpinCo, Inc.</a>	8-K	001-38033	2.4	April 6, 2017
2.20	2.20	<a href="#">Real Estate Matters Agreement, dated March 31, 2017, by and between Hewlett Packard Enterprise Company and Everett SpinCo, Inc.</a>	8-K	001-38033	2.5	April 6, 2017	2.20	<a href="#">Real Estate Matters Agreement, dated March 31, 2017, by and between Hewlett Packard Enterprise Company and Everett SpinCo, Inc.</a>	8-K	001-38033	2.5	April 6, 2017
2.21	2.21	<a href="#">Fourth Amendment to the Separation and Distribution Agreement, dated March 31, 2017, by and between Hewlett Packard Enterprise Company and Everett SpinCo, Inc.</a>	8-K	001-38033	2.6	April 6, 2017	2.21	<a href="#">Fourth Amendment to the Separation and Distribution Agreement, dated March 31, 2017, by and between Hewlett Packard Enterprise Company and Everett SpinCo, Inc.</a>	8-K	001-38033	2.6	April 6, 2017
2.22	2.22	<a href="#">Tax Matters Agreement, dated September 1, 2017, by and among Hewlett Packard Enterprise Company, Seattle SpinCo, Inc., and Micro Focus International plc</a>	8-K	001-37483	2.1	September 1, 2017	2.22	<a href="#">Tax Matters Agreement, dated September 1, 2017, by and among Hewlett Packard Enterprise Company, Seattle SpinCo, Inc., and Micro Focus International plc</a>	8-K	001-37483	2.1	September 1, 2017
2.23	2.23	<a href="#">Intellectual Property Matters Agreement, dated September 1, 2017, by and between Hewlett Packard Enterprise Company, Hewlett Packard Enterprise Development LP, and Seattle SpinCo, Inc.</a>	8-K	001-37483	2.2	September 1, 2017	2.23	<a href="#">Intellectual Property Matters Agreement, dated September 1, 2017, by and between Hewlett Packard Enterprise Company, Hewlett Packard Enterprise Development LP, and Seattle SpinCo, Inc.</a>	8-K	001-37483	2.2	September 1, 2017
2.24	2.24	<a href="#">Transition Services Agreement, dated September 1, 2017, by and between Hewlett Packard Enterprise Company and Seattle SpinCo, Inc.</a>	8-K	001-37483	2.3	September 1, 2017	2.24	<a href="#">Transition Services Agreement, dated September 1, 2017, by and between Hewlett Packard Enterprise Company and Seattle SpinCo, Inc.</a>	8-K	001-37483	2.3	September 1, 2017
2.25	2.25	<a href="#">Real Estate Matters Agreement, dated September 1, 2017, by and between Hewlett Packard Enterprise Company and Seattle SpinCo, Inc.</a>	8-K	001-37483	2.4	September 1, 2017	2.25	<a href="#">Real Estate Matters Agreement, dated September 1, 2017, by and between Hewlett Packard Enterprise Company and Seattle SpinCo, Inc.</a>	8-K	001-37483	2.4	September 1, 2017
2.26	2.26	<a href="#">Agreement and Plan of Merger, dated as of May 16, 2019, by and among Hewlett Packard Enterprise Company, Canopy Merger Sub, Inc., and Cray Inc.</a>	8-K	001-37483	2.1	May 17, 2019	2.26	<a href="#">Agreement and Plan of Merger, dated as of May 16, 2019, by and among Hewlett Packard Enterprise Company, Canopy Merger Sub, Inc., and Cray Inc.</a>	8-K	001-37483	2.1	May 17, 2019
2.27	2.27	<a href="#">Agreement and Plan of Merger, dated as of July 11, 2020, by and among Hewlett Packard Enterprise Company, Santorini Merger Sub, Inc., Silver Peak Systems, Inc., and certain other parties thereto</a>	8-K	001-37483	2.1	July 13, 2020	2.27	<a href="#">Agreement and Plan of Merger, dated as of July 11, 2020, by and among Hewlett Packard Enterprise Company, Santorini Merger Sub, Inc., Silver Peak Systems, Inc., and certain other parties thereto</a>	8-K	001-37483	2.1	July 13, 2020
2.28	2.28	<a href="#">Agreement and Plan of Merger, dated as of January 9, 2024, by and among Juniper Networks, Inc., Hewlett Packard Enterprise Company, and Jasmine Acquisition Sub, Inc. (certain schedules and exhibits omitted pursuant to Regulation S-K Item 601(a)(5)).</a>	8-K	001-37483	2.1	January 10, 2024	2.28	<a href="#">Agreement and Plan of Merger, dated as of January 9, 2024, by and among Juniper Networks, Inc., Hewlett Packard Enterprise Company, and Jasmine Acquisition Sub, Inc. (certain schedules and exhibits omitted pursuant to Regulation S-K Item 601(a)(5)).</a>	8-K	001-37483	2.1	January 10, 2024
3.1	3.1	<a href="#">Registrant's Amended and Restated Certificate of Incorporation</a>	8-K	001-37483	3.1	November 5, 2015	3.1	<a href="#">Registrant's Amended and Restated Certificate of Incorporation</a>	8-K	001-37483	3.1	November 5, 2015
3.2	3.2	<a href="#">Registrant's Second Amended and Restated Bylaws effective September 27, 2023</a>	8-K	001-37483	3.1	September 28, 2023	3.2	<a href="#">Registrant's Second Amended and Restated Bylaws effective September 27, 2023</a>	8-K	001-37483	3.1	September 28, 2023
3.3	3.3	<a href="#">Certificate of Designation of Series A Junior Participating Redeemable Preferred Stock of Hewlett Packard Enterprise Company</a>	8-K	001-37483	3.1	March 20, 2017	3.3	<a href="#">Certificate of Designation of Series A Junior Participating Redeemable Preferred Stock of Hewlett Packard Enterprise Company</a>	8-K	001-37483	3.1	March 20, 2017
3.4	3.4	<a href="#">Certificate of Designation of Series B Junior Participating Redeemable Preferred Stock of Hewlett Packard Enterprise Company</a>	8-K	001-37483	3.2	March 20, 2017	3.4	<a href="#">Certificate of Designation of Series B Junior Participating Redeemable Preferred Stock of Hewlett Packard Enterprise Company</a>	8-K	001-37483	3.2	March 20, 2017



4.1	<a href="#">Indenture, dated as of October 9, 2015, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee</a>	8-K 001-37483	4.1	October 13, 2015
3.5	<a href="#">Registrant's Certificate of Amendment of the Amended and Restated Certificate of Incorporation</a>	8-K 001-37483	3.1	April 12, 2024
3.6	<a href="#">Registrant's Restated Certificate of Incorporation</a>	8-K 001-37483	3.2	April 12, 2024

4.1	<a href="#">Indenture, dated as of October 9, 2015, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee</a>	8-K 001-37483	4.1	October 13, 2015
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4.2	4.2	<a href="#">Fifth Supplemental Indenture, dated as of October 9, 2015, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 4.900% notes due 2025</a>	8-K 001-37483	4.6	October 13, 2015	4.2	<a href="#">Fifth Supplemental Indenture, dated as of October 9, 2015, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 4.900% notes due 2025</a>	8-K 001-37483	4.6	October 13, 2015
4.3	4.3	<a href="#">Sixth Supplemental Indenture, dated as of October 9, 2015, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 6.200% notes due 2035</a>	8-K 001-37483	4.7	October 13, 2015	4.3	<a href="#">Sixth Supplemental Indenture, dated as of October 9, 2015, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 6.200% notes due 2035</a>	8-K 001-37483	4.7	October 13, 2015
4.4	4.4	<a href="#">Seventh Supplemental Indenture, dated as of October 9, 2015, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 6.350% notes due 2045</a>	8-K 001-37483	4.8	October 13, 2015	4.4	<a href="#">Seventh Supplemental Indenture, dated as of October 9, 2015, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 6.350% notes due 2045</a>	8-K 001-37483	4.8	October 13, 2015
4.5	4.5	<a href="#">Seventeenth Supplemental Indenture, dated as of July 17, 2020, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 1.450% notes due 2024</a>	8-K 001-37483	4.2	July 17, 2020	4.5	<a href="#">Seventeenth Supplemental Indenture, dated as of July 17, 2020, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 1.450% notes due 2024</a>	8-K 001-37483	4.2	July 17, 2020
4.6	4.6	<a href="#">Eighteenth Supplemental Indenture, dated as of July 17, 2020, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 1.750% notes due 2026</a>	8-K 001-37483	4.3	July 17, 2020	4.6	<a href="#">Eighteenth Supplemental Indenture, dated as of July 17, 2020, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 1.750% notes due 2026</a>	8-K 001-37483	4.3	July 17, 2020
4.7	4.7	<a href="#">Nineteenth Supplemental Indenture, dated as of March 21, 2023, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 5.900% notes due 2024</a>	8-K 001-37483	4.2	March 21, 2023	4.7	<a href="#">Nineteenth Supplemental Indenture, dated as of March 21, 2023, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 5.900% notes due 2024</a>	8-K 001-37483	4.2	March 21, 2023



4.8	4.8	<a href="#">Twentieth Supplemental Indenture, dated as of March 21, 2023, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 6.102% notes due 2026</a>	8-K	001-37483	4.3	March 21, 2023	4.8	<a href="#">Twentieth Supplemental Indenture, dated as of March 21, 2023, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 6.102% notes due 2026</a>	8-K	001-37483	4.3	March 21, 2023
4.9	4.9	<a href="#">Twenty-First Supplemental Indenture, dated as of June 14, 2023, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 5.250% notes due 2028</a>	8-K	001-37483	4.3	June 14, 2023	4.9	<a href="#">Twenty-First Supplemental Indenture, dated as of June 14, 2023, between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee, relating to Hewlett Packard Enterprise Company's 5.250% notes due 2028</a>	8-K	001-37483	4.3	June 14, 2023
4.10	4.10	<a href="#">Registration Rights Agreement, dated as of October 9, 2015, by and among Hewlett Packard Enterprise Company, Hewlett-Packard Company, and the representatives of the initial purchasers of the Notes</a>	8-K	001-37483	4.12	October 13, 2015	4.10	<a href="#">Registration Rights Agreement, dated as of October 9, 2015, by and among Hewlett Packard Enterprise Company, Hewlett-Packard Company, and the representatives of the initial purchasers of the Notes</a>	8-K	001-37483	4.12	October 13, 2015
4.11	4.11	<a href="#">Form of Subordinated Indenture between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee</a>	S-3ASR	333-222102	4.5	December 15, 2017	4.11	<a href="#">Form of Subordinated Indenture between Hewlett Packard Enterprise Company and The Bank of New York Mellon Trust Company, N.A., as Trustee</a>	S-3ASR	333-222102	4.5	December 15, 2017
4.12	4.12	<a href="#">Description of the Registrant's Securities Registered Pursuant to Section 12 of the Securities Exchange Act of 1934</a>	10-K	001-37483	4.12	December 22, 2023	4.12	<a href="#">Description of the Registrant's Securities Registered Pursuant to Section 12 of the Securities Exchange Act of 1934</a>	10-K	001-37483	4.12	December 22, 2023
10.1	10.1	<a href="#">Hewlett Packard Enterprise Company 2015 Stock Incentive Plan (amended and restated January 25, 2017)*</a>	8-K	001-37483	10.1	January 30, 2017	10.1	<a href="#">Hewlett Packard Enterprise Company 2015 Stock Incentive Plan (amended and restated January 25, 2017)*</a>	8-K	001-37483	10.1	January 30, 2017
10.2	10.2	<a href="#">Hewlett Packard Enterprise Company 2021 Stock Incentive Plan*</a>	S-8	333-255839	4.4	May 6, 2021	10.2	<a href="#">Hewlett Packard Enterprise Company 2021 Stock Incentive Plan*</a>	S-8	333-255839	4.4	May 6, 2021
10.3	10.3	<a href="#">Amendment No. 1 to the Hewlett Packard Enterprise Company 2021 Stock Incentive Plan*</a>	S-8	333-265378	4.7	June 2, 2022	10.3	<a href="#">Amendment No. 1 to the Hewlett Packard Enterprise Company 2021 Stock Incentive Plan*</a>	S-8	333-265378	4.7	June 2, 2022
10.4	10.4	<a href="#">Amendment No. 2 to the Hewlett Packard Enterprise Company 2021 Stock Incentive Plan*</a>	8-K	001-37483	10.1	April 6, 2023	10.4	<a href="#">Amendment No. 2 to the Hewlett Packard Enterprise Company 2021 Stock Incentive Plan*</a>	8-K	001-37483	10.1	April 6, 2023
10.5	10.5	<a href="#">Hewlett Packard Enterprise Severance and Long-Term Incentive Change in Control Plan for Executive Officers*</a>	10-12B/A	001-37483	10.4	September 28, 2015						

10.5	10.5	<a href="#">Amendment No. 3 to the Hewlett Packard Enterprise Company 2021 Stock Incentive Plan*</a>	8-K	001-37483	10.1	April 12, 2024						
10.6	10.6	<a href="#">Hewlett Packard Enterprise Grandfathered Executive Deferred Compensation Plan*</a>	S-8	333-207679	4.4	October 30, 2015	10.6	<a href="#">Hewlett Packard Enterprise Severance and Long-Term Incentive Change in Control Plan for Executive Officers*</a>	10-12B/A	001-37483	10.4	September 28, 2015
10.7	10.7	<a href="#">Form of Non-Qualified Stock Option Grant Agreement*</a>	8-K	001-37483	10.4	November 5, 2015	10.7	<a href="#">Hewlett Packard Enterprise Grandfathered Executive Deferred Compensation Plan*</a>	S-8	333-207679	4.4	October 30, 2015
10.8	10.8	<a href="#">Form of Performance-Contingent Non-Qualified Stock Option Grant Agreement*</a>	8-K	001-37483	10.8	November 5, 2015	10.8	<a href="#">Form of Non-Qualified Stock Option Grant Agreement*</a>	8-K	001-37483	10.4	November 5, 2015



10.9	10.9	<a href="#">Form of Performance-Adjusted Restricted Stock Units Grant Agreement, as amended and restated effective January 1, 2016*</a>	10-Q	001-37483	10.15	March 10, 2016	10.9	<a href="#">Form of Performance-Contingent Non-Qualified Stock Option Grant Agreement*</a>	8-K	001-37483	10.8	November 5, 2015
10.10	10.10	<a href="#">Description of Amendment to Equity Awards (incorporated by reference to Item 5.02 of the 8-K filed on May 26, 2016)*</a>	8-K	001-37483	10.1	May 26, 2016	10.10	<a href="#">Form of Performance-Adjusted Restricted Stock Units Grant Agreement, as amended and restated effective January 1, 2016*</a>	10-Q	001-37483	10.15	March 10, 2016
10.11	10.11	<a href="#">Niara, Inc. 2013 Equity Incentive Plan*</a>	S-8	333-216481	4.3	March 6, 2017	10.11	<a href="#">Description of Amendment to Equity Awards (incorporated by reference to Item 5.02 of the 8-K filed on May 26, 2016)*</a>	8-K	001-37483	10.1	May 26, 2016
10.12	10.12	<a href="#">SimpliVity Corporation 2009 Stock Plan*</a>	S-8	333-217438	4.3	April 24, 2017	10.12	<a href="#">Niara, Inc. 2013 Equity Incentive Plan*</a>	S-8	333-216481	4.3	March 6, 2017
10.13	10.13	<a href="#">Silicon Graphics International Corp. 2005 Equity Incentive Plan, as amended*</a>	10-K	000-51333	10.3	September 10, 2012	10.13	<a href="#">SimpliVity Corporation 2009 Stock Plan*</a>	S-8	333-217438	4.3	April 24, 2017
10.14	10.14	<a href="#">Cloud Technology Partners, Inc. 2011 Equity Incentive Plan*</a>	S-8	333-221254	4.3	November 1, 2017	10.14	<a href="#">Silicon Graphics International Corp. 2005 Equity Incentive Plan, as amended*</a>	10-K	000-51333	10.3	September 10, 2012
10.15	10.15	<a href="#">Amendment to the Cloud Technology Partners, Inc. 2011 Equity Incentive Plan*</a>	S-8	333-221254	4.4	November 1, 2017	10.15	<a href="#">Cloud Technology Partners, Inc. 2011 Equity Incentive Plan*</a>	S-8	333-221254	4.3	November 1, 2017
10.16	10.16	<a href="#">Plexxi Inc. 2011 Stock Plan*</a>	S-8	333-226181	4.3	July 16, 2018	10.16	<a href="#">Amendment to the Cloud Technology Partners, Inc. 2011 Equity Incentive Plan*</a>	S-8	333-221254	4.4	November 1, 2017
10.17	10.17	<a href="#">Hewlett Packard Enterprise Company 2015 Employee Stock Purchase Plan (as amended and restated on July 18, 2018, effective as of October 8, 2015)</a>	10-Q	001-37483	10.29	September 4, 2018	10.17	<a href="#">Plexxi Inc. 2011 Stock Plan*</a>	S-8	333-226181	4.3	July 16, 2018
10.18	10.18	<a href="#">Form of Restricted Stock Units Grant Agreement</a>	10-Q	001-37483	10.30	September 4, 2018	10.18	<a href="#">Hewlett Packard Enterprise Company 2015 Employee Stock Purchase Plan (as amended and restated on July 18, 2018, effective as of October 8, 2015)</a>	10-Q	001-37483	10.29	September 4, 2018
10.19	10.19	<a href="#">Hewlett Packard Enterprise Executive Deferred Compensation Plan (as amended and restated December 1, 2018)*</a>	10-K	001-37483	10.27	December 12, 2018	10.19	<a href="#">Form of Restricted Stock Units Grant Agreement</a>	10-Q	001-37483	10.30	September 4, 2018
10.20	10.20	<a href="#">First Amendment to the Hewlett Packard Enterprise Company Severance and Long-Term Incentive Change in Control Plan for Executive Officers*</a>	10-K	001-37483	10.29	December 12, 2018	10.20	<a href="#">Hewlett Packard Enterprise Executive Deferred Compensation Plan (as amended and restated December 1, 2018)*</a>	10-K	001-37483	10.27	December 12, 2018
10.21	10.21	<a href="#">BlueData Software Inc. 2012 Stock Incentive Plan*</a>	S-8	333-229449	4.3	January 31, 2019	10.21	<a href="#">First Amendment to the Hewlett Packard Enterprise Company Severance and Long-Term Incentive Change in Control Plan for Executive Officers*</a>	10-K	001-37483	10.29	December 12, 2018
10.22	10.22	<a href="#">Cray Inc. 2013 Equity Incentive Plan (as amended and restated June 11, 2019)*</a>	S-8	333-234033	4.3	October 1, 2019	10.22	<a href="#">BlueData Software Inc. 2012 Stock Incentive Plan*</a>	S-8	333-229449	4.3	January 31, 2019



10.23	10.23	<a href="#">Termination and Mutual Release Agreement dated as of October 30, 2019 by and between HP Inc. and Hewlett Packard Enterprise Company.</a>	10-K	001-37483	10.31	December 13, 2019	10.23	<a href="#">Cray Inc. 2013 Equity Incentive Plan (as amended and restated June 11, 2019)*</a>	S-8	333-234033	4.3	October 1, 2019
10.24	10.24	<a href="#">Aircraft Time Sharing Agreement, dated as of December 13, 2019, between Hewlett Packard Enterprise and Antonio Neri*</a>	10-Q	001-37483	10.32	March 9, 2020	10.24	<a href="#">Termination and Mutual Release Agreement dated as of October 30, 2019 by and between HP Inc. and Hewlett Packard Enterprise Company</a>	10-K	001-37483	10.31	December 13, 2019
10.25	10.25	<a href="#">Silver Peak Systems, Inc. (fka Cheyenne Networks, Inc.) 2004 Stock Plan, as amended*</a>	S-8	333-249731	4.3	October 29, 2020	10.25	<a href="#">Aircraft Time Sharing Agreement, dated as of December 13, 2019, between Hewlett Packard Enterprise and Antonio Neri*</a>	10-Q	001-37483	10.32	March 9, 2020
10.26	10.26	<a href="#">Silver Peak Systems, Inc. 2014 Equity Incentive Plan, as amended*</a>	S-8	333-249731	4.4	October 29, 2020	10.26	<a href="#">Silver Peak Systems, Inc. (fka Cheyenne Networks, Inc.) 2004 Stock Plan, as amended*</a>	S-8	333-249731	4.3	October 29, 2020
10.27	10.27	<a href="#">2021 Stock Incentive Plan – Form of Restricted Stock Units Grant Agreement*</a>	10-K	001-37483	10.30	December 10, 2021	10.27	<a href="#">Silver Peak Systems, Inc. 2014 Equity Incentive Plan, as amended*</a>	S-8	333-249731	4.4	October 29, 2020
10.28	10.28	<a href="#">2021 Stock Incentive Plan – Form of Performance-Adjusted Restricted Stock Units Grant Agreement*</a>	10-K	001-37483	10.31	December 10, 2021	10.28	<a href="#">2021 Stock Incentive Plan – Form of Restricted Stock Units Grant Agreement*</a>	10-K	001-37483	10.30	December 10, 2021
10.29	10.29	<a href="#">Five-Year Credit Agreement dated as of December 10, 2021 among Hewlett Packard Enterprise Company, the Lenders Party Hereto, JPMorgan Chase Bank, N.A., as Administrative Processing Agent and Co-Administrative Agent and Citibank, N.A., as Co-Administrative Agent</a>	10-Q	001-37483	10.33	March 3, 2022	10.29	<a href="#">2021 Stock Incentive Plan – Form of Performance-Adjusted Restricted Stock Units Grant Agreement*</a>	10-K	001-37483	10.31	December 10, 2021
10.30		<a href="#">2021 Stock Incentive Plan - Form of Performance-Adjusted Restricted Stock Units Grant Agreement (for grants beginning December 2022)*</a>	10-K	001-37483	10.31	December 8, 2022						

10.30		<a href="#">Five-Year Credit Agreement dated as of December 10, 2021 among Hewlett Packard Enterprise Company, the Lenders Party Hereto, JPMorgan Chase Bank, N.A., as Administrative Processing Agent and Co-Administrative Agent and Citibank, N.A., as Co-Administrative Agent</a>	10-Q	001-37483	10.33	March 3, 2022						
10.31	10.31	<a href="#">2021 Stock Incentive Plan - Form of Non-Employee Director Restricted Stock Units Grant Agreement (for grants beginning April 2023)*</a>	10-Q	001-37483	10.32	June 2, 2023	10.31	<a href="#">2021 Stock Incentive Plan - Form of Performance-Adjusted Restricted Stock Units Grant Agreement (for grants beginning December 2022)*</a>	10-K	001-37483	10.31	December 8, 2022
10.32	10.32	<a href="#">OpsRamp, Inc. 2014 Equity Incentive Plan*</a>	10-Q	001-37483	10.33	June 2, 2023	10.32	<a href="#">2021 Stock Incentive Plan - Form of Non-Employee Director Restricted Stock Units Grant Agreement (for grants beginning April 2023)*</a>	10-Q	001-37483	10.32	June 2, 2023
10.33	10.33	<a href="#">Put Share Purchase Agreement, dated May 26, 2023, among H3C Holdings Limited, Izar Holding Co., and Unisplendour International Technology Limited (portions omitted pursuant to Regulation S-K Item 601(b)(10)(iv)).</a>	10-Q	001-37483	10.34	June 2, 2023	10.33	<a href="#">OpsRamp, Inc. 2014 Equity Incentive Plan*</a>	10-Q	001-37483	10.33	June 2, 2023



10.34	10.34	<a href="#">2021 Stock Incentive Plan - Form of Restricted Stock Units Grant Agreement (for grants beginning December 2023)*</a>	10-K	001-37483	10.34	December 22, 2023	10.34	<a href="#">Put Share Purchase Agreement, dated May 26, 2023, among H3C Holdings Limited, Izar Holding Co., and Unisplendour International Technology Limited (portions omitted pursuant to Regulation S-K Item 601(b)(10)(iv)).</a>	10-Q	001-37483	10.34	June 2, 2023
10.35	10.35	<a href="#">2021 Stock Incentive Plan - Form of Performance-Adjusted Restricted Stock Units Grant Agreement (for grants beginning December 2023)*</a>	10-K	001-37483	10.35	December 22, 2023	10.35	<a href="#">2021 Stock Incentive Plan - Form of Restricted Stock Units Grant Agreement (for grants beginning December 2023)*</a>	10-K	001-37483	10.34	December 22, 2023
10.36		<a href="#">2021 Stock Incentive Plan - Form of Performance-Adjusted Restricted Stock Units Grant Agreement (for grants beginning December 2023)*</a>	10-K	001-37483	10.35	December 22, 2023						

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\* Indicates management contract or compensation plan, contract or arrangement

‡ Filed herewith

† Furnished herewith

The registrant agrees to furnish to the Commission supplementally upon request a copy of any instrument with respect to long-term debt not filed herewith as to which the total amount of securities authorized thereunder does not exceed 10% of the total assets of the registrant and its subsidiaries on a consolidated basis.

SIGNATURE



Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HEWLETT PACKARD ENTERPRISE COMPANY

/s/ Marie Myers

Marie Myers  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial Officer and Authorized  
Signatory)

Date: March 5, 2024 June 5, 2024

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Exhibit 31.1

### CERTIFICATION

I, Antonio F. Neri, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Hewlett Packard Enterprise Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 5, 2024 June 5, 2024

/s/ ANTONIO F. NERI

Antonio F. Neri  
President and Chief Executive Officer  
(Principal Executive Officer)



# CERTIFICATION

I, Marie Myers, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Hewlett Packard Enterprise Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: **March 5, 2024** **June 5, 2024**

/s/ Marie Myers

Marie Myers  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, Antonio F. Neri, the Chief Executive Officer, and Marie Myers, the Chief Financial Officer, of Hewlett Packard Enterprise Company hereby certify that, to their knowledge:

1. The Quarterly Report on Form 10-Q of Hewlett Packard Enterprise Company for the fiscal **year quarter** ended **January 31, 2024** **April 30, 2024**, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Hewlett Packard Enterprise Company.

**March** **June 5, 2024**



By: /s/ Antonio F. Neri  
Antonio F. Neri  
*President and Chief Executive Officer*  
*(Principal Executive Officer)*

By: /s/ Marie Myers  
Marie Myers  
*Executive Vice President and*  
*Chief Financial Officer*  
*(Principal Financial Officer)*

A signed original of this written statement required by Section 906 has been provided to Hewlett Packard Enterprise Company and will be retained by Hewlett Packard Enterprise Company and furnished to the Securities and Exchange Commission or its staff upon request.



#### DISCLAIMER

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