



**VONTIER**<sup>TM</sup>

Powering the way the world moves

# Q1 2026 Earnings Presentation

May 7, 2026

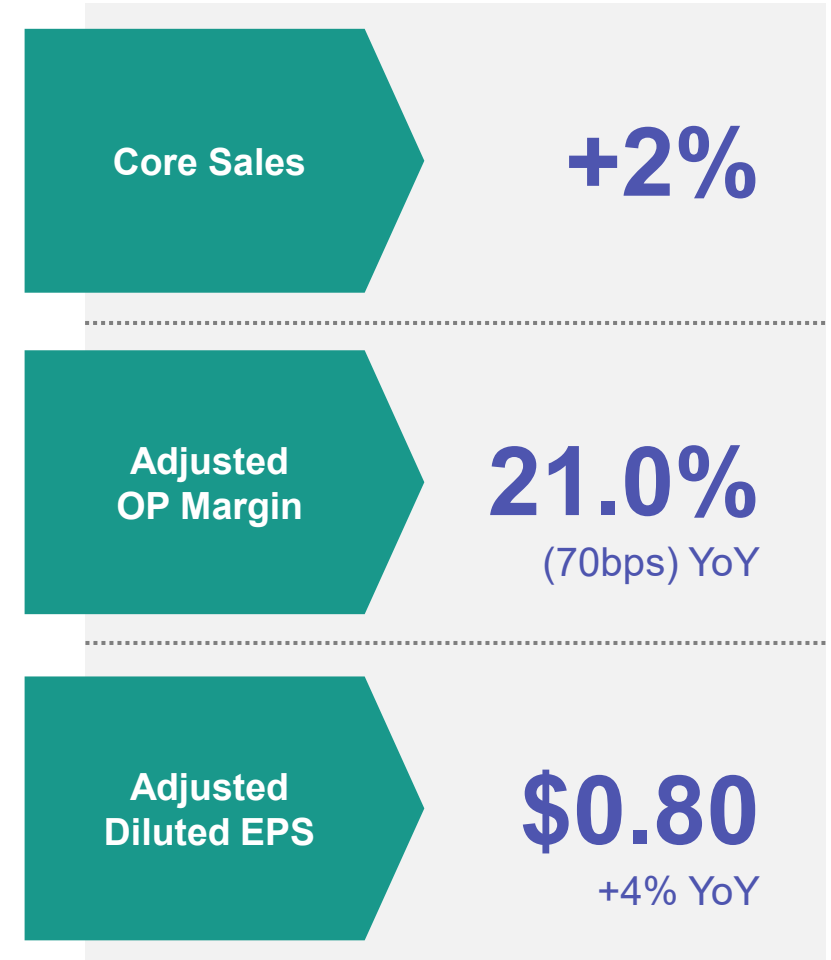
# Safe Harbor and Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the federal securities laws. These statements include, but are not limited to statements regarding Vontier Corporation's (the "Company's") business and acquisition opportunities, anticipated sales growth, anticipated adjusted operating margin expansion, anticipated adjusted net earnings per share, anticipated adjusted cash flow conversion, and anticipated earnings growth, and any other statements identified by their use of words like "anticipate," "expect," "believe," "outlook," "guidance," or "will" or other words of similar meaning. There are a number of important risks and uncertainties that could cause actual results, developments and business decisions to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These risks and uncertainties include, among other things, deterioration of or instability in the economy, the markets we serve, changes in U.S. and international geopolitics, including trade policies, volatility in financial markets, contractions or lower growth rates and cyclicity of markets we serve, competition, changes in industry standards and governmental policies and regulations that may adversely impact demand for our products or our costs, our ability to successfully identify, consummate, integrate and realize the anticipated value of appropriate acquisitions and successfully complete divestitures and other dispositions, our ability to develop and successfully market new products, software, and services and expand into new markets, the potential for improper conduct by our employees, agents or business partners, impact of divestitures, contingent liabilities relating to acquisitions and divestitures, impact of changes to tax laws, our compliance with changes in applicable laws and regulations, risks relating to global economic, political, war or hostility, public health, legal, compliance and business factors, risks relating to potential impairment of goodwill and other intangible assets, currency exchange rates, tax audits and changes in our tax rate and income tax liabilities, the impact of our debt obligations on our operations, litigation and other contingent liabilities including intellectual property and environmental, health and safety matters, our ability to adequately protect our intellectual property rights, risks relating to product, service or software defects, product liability and recalls, risks relating to product manufacturing, our relationships with and the performance of our channel partners, commodity costs and surcharges, our ability to adjust purchases and manufacturing capacity to reflect market conditions, reliance on sole sources of supply, security breaches or other disruptions of our information technology systems, adverse effects of restructuring activities, impact of changes to U.S. GAAP, labor matters, and disruptions relating to man-made and natural disasters. Additional information regarding the factors that may cause actual results to differ materially from these forward-looking statements is available in our SEC filings, including our Annual Report on Form 10-K for the year ended December 31, 2025. These forward-looking statements represent Vontier's beliefs and assumptions only as of the date of this presentation and Vontier does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

# Q1 2026: Executive Summary

Solid start to the year on topline; Reaffirming full-year outlook

- 1 Topline momentum in Convenience Retail end market
- 2 Evidence Connected Mobility strategy and new product adoption are gaining traction
- 3 Disciplined portfolio simplification & capital deployment
- 4 Reaffirming 2026 outlook; Updating for Teletrac sale



Note: See “Non-GAAP Financial Measures” in the appendix.

# Ongoing Portfolio Simplification

Divesting majority stake in Teletrac Navman – expected close in early June

## Portfolio Actions since 2021

### Acquisitions



### Divestitures



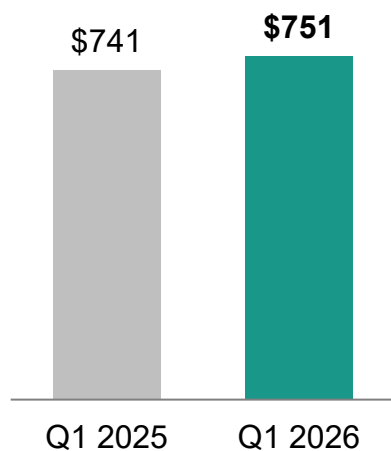
## Teletrac Transaction Details

Cash	\$80M
Seller's Note	\$100M
Seller's Equity	~\$40M*
<i>VNT's retained Equity %</i>	<i>~30%</i>
<b>Total Transaction Value</b>	<b>~\$220M</b>

\*Estimated; Final amount to be determined upon final working capital calculations

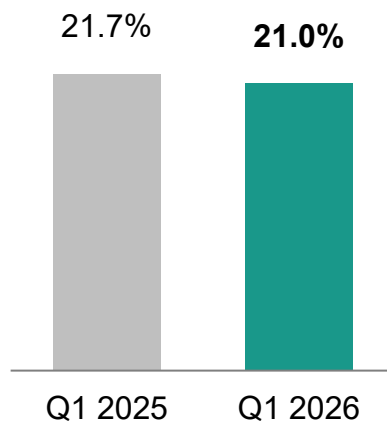
# Q1 2026: Summary Financial Results

## Sales (\$M)



- Total growth: +1.3%
- Core growth: +1.7%
- Net M&A: (2.1%)
- FX: +1.7%

## Adj. Operating Profit Margin (%)



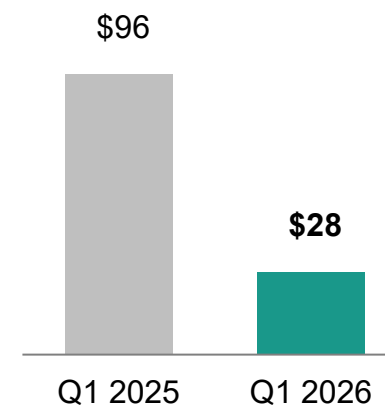
- Timing-related mix headwinds
- Higher R&D costs related to new product launches

## Adj. Diluted Net EPS (\$)



- GAAP Diluted Net EPS of \$0.66
- Adj. Diluted Net EPS +4% YoY

## Adj. Free Cash Flow (\$M)



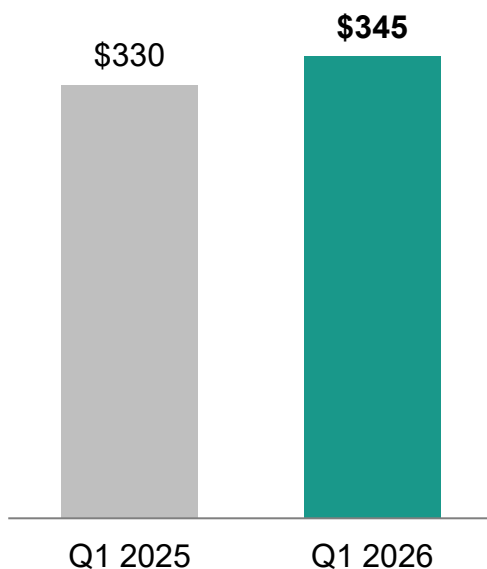
- Adj. FCF conversion of 25%
- YoY headwinds related to timing of bond interest payment (Q1 vs. Q2), additional payroll run and higher incentive compensation

Note: See "Non-GAAP Financial Measures" in the appendix.

# Segment Results: Environmental & Fueling Solutions (EFS)

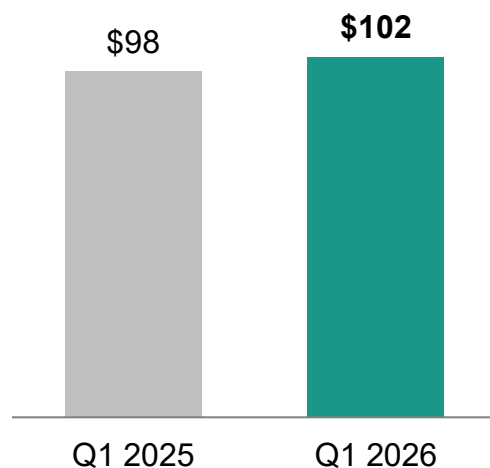
## Sales (\$M)

**Total +4.5%**  
**Core +6.1%**



## Segment Operating Profit (\$M)

**29.6%**  
Flat



## Q1 Highlights

- Strong demand for fueling equipment and aftermarket parts
  - Strength in Global Dispensers led by North American National Accounts
- Segment Operating Profit Margin: Favorable volume leverage and benefits from productivity actions, offset by unfavorable mix

## Segment Commentary

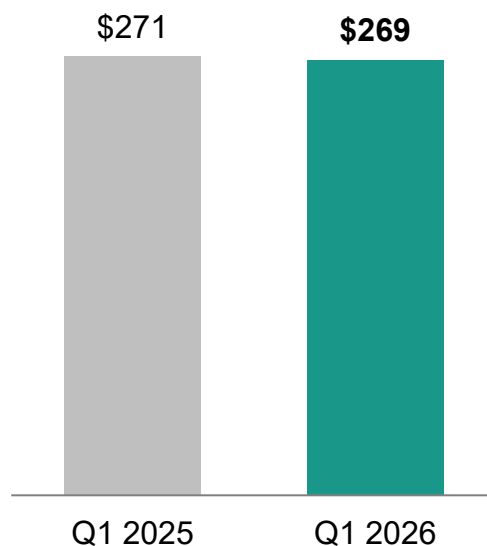
- Capital investments in convenience store site expansion and modernization and ongoing industry consolidation creating new and replacement demand for above/below ground fueling equipment
- Strong secular trends – digitalization, energy expansion & regulation – creating the need for more advanced technologies
- Investment skews toward large national and regional players where we have significant market share

Note: See “Non-GAAP Financial Measures” in the appendix.

# Segment Results: Mobility Technologies (MT)

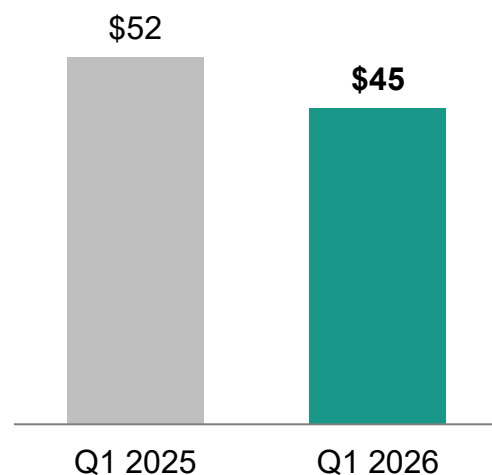
## Sales (\$M)

**Total (0.4)%**  
**Core (1.2)%**



## Segment Operating Profit (\$M)

**16.6%**  
(260bps)



## Q1 Highlights

- Strong demand for payment, media, and in-store technologies
- Difficult prior year comparison at Invenco (Vehicle Identification System)
- Launched new outdoor payment terminal in Q1
- Segment Operating Profit Margin: pressured by unfavorable mix and YoY timing of operating expenses (including R&D for new product roll out)

## Segment Commentary

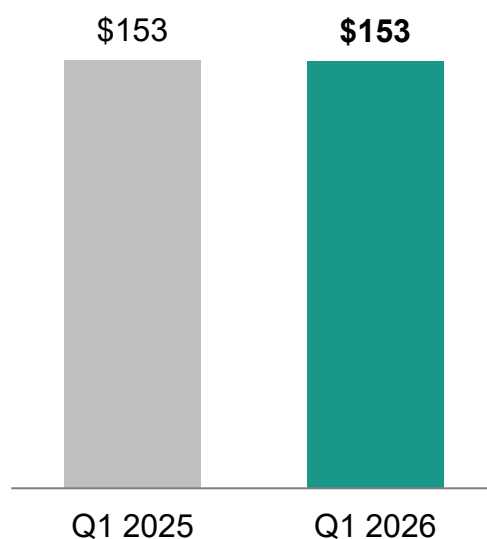
- Capital investments in convenience store site expansion and modernization and ongoing industry consolidation creating demand for advanced technologies to capitalize on evolving consumer preferences
- Accelerating industry adoption of connected, integrated solutions
- Car Wash end market stabilized; Technology refresh and industry consolidation driving demand

Note: See "Non-GAAP Financial Measures" in the appendix.

# Segment Results: Repair Solutions (RS)

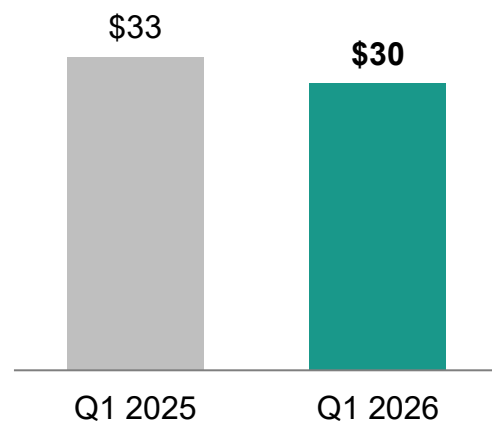
## Sales (\$M)

**Total (0.1)%**  
**Core (0.1)%**



## Segment Operating Profit (\$M)

**19.9%**  
(180bps)



## Q1 Highlights

- Continued progress on growth initiatives
- Focus on productivity and quick payback categories (e.g., carts and diagnostics)
- Segment Operating Profit Margin: impacted by unfavorable product mix (higher mix of lower price point tools) and a discrete reserve for bad debt

## Segment Commentary

- Long term fundamentals intact: Technician employment; aging and increasingly complex car parc, and rising cost of repair
- Agile business model and commitment to new product vitality positively contributed to the quarter

Note: See "Non-GAAP Financial Measures" in the appendix.

# Q1 2026: Balance Sheet & Cash Flow

	Q1 2025	Q1 2026
<b>Free Cash Flow (\$M)</b>		
Cash from Operating Activities	\$110	<b>\$47</b>
Capital Expenditures	(\$18)	<b>(\$22)</b>
Free Cash Flow	\$92	<b>\$25</b>
Adj. Free Cash Flow	\$96	<b>\$28</b>
<b>Debt &amp; Liquidity (\$M)</b>		
Gross Debt	\$2,103	<b>\$1,906</b>
(Less): Cash & Cash Equivalents	(\$334)	<b>(\$234)</b>
Net Debt	\$1,769	<b>\$1,672</b>
Net Leverage Ratio	2.6x	<b>2.4x</b>

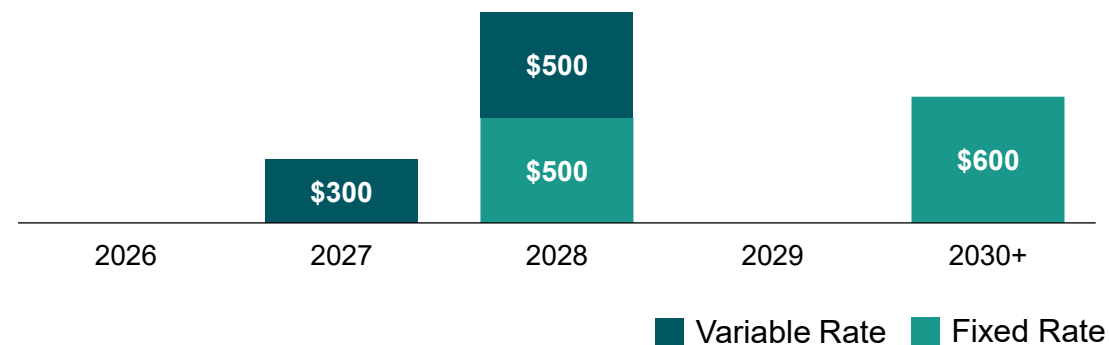
Note: See "Non-GAAP Financial Measures" in the appendix.

## Q1 Capital Deployment

- Healthy balance sheet with strong liquidity
- Adj. FCF impacted by timing of working capital
- Net Leverage Ratio 2.4X; Target ~2.5-3.0X
- Refinanced \$500M bond maturity; Repaid \$200M and issued \$300M 364-day term loan
- Repurchased ~\$70M in shares in Q1 (~1.8M shares)

## Maturity Profile (\$M)

Weighted Average Interest Rate of ~3.6%



# Guidance: Full Year 2026 Guidance

	NO CHANGES		
	Previous Guide	Teletrac Divestiture	FY 2026 Guide
Sales	\$3,100 – \$3,150M	~(\$110M)	\$2,990 – 3,040M
Core Growth (YoY % chg)	~+3% (midpoint)	Negligible	~+3% (midpoint)
Adjusted Operating Profit Margin	~+80bps (midpoint)	+50bps	~+130bps (midpoint)
Adjusted Diluted Net EPS	\$3.35 – \$3.50	(\$0.05)	\$3.35 – \$3.50
Adjusted Free Cash Flow Conversion	~95%		~95%

Note: See “Non-GAAP Financial Measures” in the appendix.

1) Intersegment sales primarily result from solutions developed by the Mobility Technologies segment that are integrated into products sold by the Environmental & Fueling Solutions segment and are eliminated in consolidation.

2) Assumes full year share repurchase of approximately \$140M

## Guide Commentary & Assumptions

### Full Year 2026

- **Sales**
  - Intersegment Sales<sup>1</sup>: ~\$80M
  - FX: ~\$12-15M tailwind
  - Net M&A: ~(\$155M) headwind
- **Other P&L Assumptions**
  - Corporate Expense: ~\$105M
  - Interest Expense: ~\$65M
  - Tax Rate: 21.0% – 21.5%
  - Share Count<sup>2</sup>: ~141.5M
- Assumes Teletrac transaction closes in early June (7-months of results removed)
  - Interest income and lower share count offsets EPS impact

# Guidance: Initiating Q2 2026 Guidance

	Pre-Teletrac Guide	Teletrac Divestiture	Official Guide
Sales	\$745 – 755M	~(\$15M)	\$730 – 740M
Core Growth (YoY % chg)	~(1%) (midpoint)	Negligible	~(1%) (midpoint)
Adjusted Operating Profit Margin	~+60bps (midpoint)	+20bps	~+80bps (midpoint)
Adjusted Diluted Net EPS	\$0.79 to \$0.82	(\$0.01)	\$0.78 to \$0.81

## Guide Commentary & Assumptions

### Q2 2026

- **Sales**
  - Intersegment Sales<sup>1</sup>: ~\$20M
  - FX: ~\$0-2M tailwind
  - Net M&A: ~(\$30M) headwind
- **Other P&L Assumptions**
  - Interest Expense: \$18M
  - Share Count<sup>2</sup>: ~142M
- Assumes Teletrac transaction closes in early June (1-month of results removed)

Note: See “Non-GAAP Financial Measures” in the appendix.

1) Intersegment sales primarily result from solutions developed by the Mobility Technologies segment that are integrated into products sold by the Environmental & Fueling Solutions segment and are eliminated in consolidation.

2) Assumes Q2 share repurchase of approximately \$70M



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# Appendix

# Non-GAAP Financial Measures

This presentation contains references to "core sales growth," "adjusted operating profit," "adjusted operating profit margin," "adjusted net earnings," "adjusted diluted net earnings per share," "free cash flow," "free cash flow conversion," "adjusted free cash flow," "adjusted free cash flow conversion," "EBITDA," "adjusted EBITDA," "net debt", and "net leverage ratio" financial measures which are, in each case, not presented in accordance with generally accepted accounting principles ("GAAP").

- Core sales growth refers to the change in total sales calculated according to GAAP but excluding (1) sales from acquired and certain divested businesses; (2) the impact of currency translation; and (3) certain other items. References to sales attributable to acquisitions or acquired businesses refer to GAAP sales from acquired businesses recorded prior to the first anniversary of the acquisition less the amount of sales attributable to certain divested or exited businesses or product lines not considered discontinued operations. The portion of sales attributable to the impact of currency translation is calculated as the difference between (a) the period-to-period change in sales (excluding sales from acquired businesses) and (b) the period-to-period change in sales, including foreign operations (excluding sales from acquired businesses) after applying the current period foreign exchange rates to the prior year period. The portion of sales attributable to other items is calculated as the impact of those items which are not directly correlated to core sales which do not have an impact on the current or comparable period.
- Adjusted operating profit refers to operating profit calculated in accordance with GAAP, but excluding amortization of acquisition-related intangible assets, costs associated with restructurings including one-time termination benefits and related charges and impairment and other charges associated with facility closure, contract termination and other related activities, and the related impact of certain divested or exited businesses or product lines not considered discontinued operations ("Restructuring- and divestiture-related adjustments"), transaction- and deal-related costs, asbestos-related adjustments associated with certain divested businesses, one-time costs related to the separation, amortization of acquisition-related inventory fair value step-up, gains and losses on sale of property, and other charges which represent charges incurred that are not part of our core operating results ("Other charges"). Adjusted operating profit margin refers to adjusted operating profit divided by GAAP sales.
- Adjusted net earnings refers to net earnings calculated in accordance with GAAP, but excluding on a pretax basis amortization of acquisition-related intangible assets, Restructuring- and divestiture-related adjustments, transaction- and deal-related costs, asbestos-related adjustments associated with certain divested businesses, one-time costs related to the separation, amortization of acquisition-related inventory fair value step-up, gains and losses on sale of property, Other charges, non-cash write-offs of deferred financing costs, gains and losses on sale of businesses and gains and losses on investments, including the tax effect of these adjustments and other tax adjustments. The tax effect of such adjustments was calculated by applying our estimated adjusted effective tax rate to the pretax amount of each adjustment. Adjusted diluted net earnings per share refers to adjusted net earnings divided by the weighted average diluted shares outstanding.
- Free cash flow refers to cash flow from operations calculated according to GAAP but excluding capital expenditures. Free cash flow conversion refers to free cash flow divided by net earnings calculated according to GAAP.
- Adjusted free cash flow refers to free cash flow adjusted for cash received from the sale of property, plant and equipment and cash paid for Restructuring- and divestiture-related adjustments, transaction- and deal-related costs and Other charges. Adjusted free cash flow conversion refers to adjusted free cash flow divided by adjusted net earnings.

# Non-GAAP Financial Measures (continued)

- EBITDA refers to net earnings calculated in accordance with GAAP, excluding interest, taxes, depreciation and amortization of acquisition-related intangible assets. Adjusted EBITDA refers to EBITDA adjusted for Restructuring- and divestiture-related adjustments, transaction- and deal-related costs, asbestos-related adjustments associated with certain divested businesses, one-time costs related to the separation, amortization of acquisition-related inventory fair value step-up, gains and losses on sale of property, Other charges, non-cash write-offs of deferred financing costs, gains and losses on sale of businesses and gains and losses on investments. Net debt refers to total debt minus cash and cash equivalents. Net leverage ratio refers to net debt divided by Adjusted EBITDA.

The Company has not reconciled the forward-looking statements regarding core sales growth, adjusted operating profit margin, adjusted diluted net earnings per share and adjusted free cash flow conversion because both the corresponding GAAP measures and the reconciliation thereto would require the Company to make estimates or assumptions about unknown currency impact, unidentified acquisitions and similar adjustments during the relevant period that could not be determined without unreasonable effort. The historical non-GAAP financial measures should not be considered in isolation or as a substitute for the GAAP financial measures but should instead be read in conjunction with the corresponding GAAP financial measures. The historical non-GAAP financial measures used by the Company in this presentation may be different than similarly-titled non-GAAP measures used by other companies. Further information with respect to and reconciliations of such non-GAAP financial measures to the nearest GAAP financial measure can be found attached to this presentation.

We report our financial results in accordance with GAAP. However, we present certain non-GAAP measures, as described above, which are not recognized financial measures under GAAP, because we believe they assist investors and analysts in comparing our operating performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. Management believes these measures are helpful in highlighting trends in our operating results, while other measures can differ significantly depending on long-term strategic decisions regarding capital structure and allocation, the tax jurisdictions in which companies operate and capital investments and acquisitions.

# Supplemental Reconciliation Data

# Components of Sales Growth

% Change Three Months Ended April 3, 2026 vs. Comparable 2025 Period

	Environmental & Fueling Solutions	Mobility Technologies	Repair Solutions	Total
<b>Total Sales Growth (GAAP)</b>	<b>4.5%</b>	<b>(0.4%)</b>	<b>(0.1%)</b>	<b>1.3%</b>
Core sales growth (Non-GAAP)	6.1%	(1.2%)	(0.1%)	1.7%
Acquisitions and divestitures (Non-GAAP)	(3.5%)	(1.5%)	—%	(2.1%)
Currency exchange rates (Non-GAAP)	1.9%	2.3%	—%	1.7%

# Reconciliation of Operating Profit to Adjusted Operating Profit

<i>\$ in millions</i>	Three Months Ended	
	April 3, 2026	March 28, 2025
<b>Sales (GAAP)</b>	\$ 750.6	\$ 741.1
<b>Operating Profit (GAAP)</b>	\$ 134.8	\$ 130.1
Amortization of acquisition-related intangible assets	17.1	19.6
Restructuring- and divestiture-related adjustments	4.8	10.9
Transaction- and deal-related costs	0.7	0.9
Asbestos-related adjustments	0.2	(0.7)
Other charges	—	(0.2)
<b>Adjusted Operating Profit (Non-GAAP)</b>	\$ 157.6	\$ 160.6
<b>Operating Profit Margin (GAAP)</b>	18.0%	17.6%
<b>Adjusted Operating Profit Margin (Non-GAAP)</b>	21.0%	21.7%

# Reconciliation of Net Earnings to Adjusted Net Earnings

<i>\$ in millions</i>	Three Months Ended	
	April 3, 2026	March 28, 2025
<b>Net Earnings (GAAP)</b>	<b>\$ 94.3</b>	<b>\$ 87.9</b>
Amortization of acquisition-related intangible assets	17.1	19.6
Restructuring- and divestiture-related adjustments	4.8	10.9
Transaction- and deal-related costs	0.7	0.9
Asbestos-related adjustments	0.2	(0.7)
Other charges	0.3	(0.2)
Non-cash write-off of deferred financing costs	—	0.2
(Gain) loss on equity investments	(0.4)	3.6
Tax effect of the Non-GAAP adjustments and other tax adjustments	(3.4)	(7.3)
<b>Adjusted Net Earnings (Non-GAAP)</b>	<b>\$ 113.6</b>	<b>\$ 114.9</b>
Diluted weighted average shares outstanding	142.5	149.5
<b>Diluted Net Earnings per Share (GAAP)</b>	<b>\$ 0.66</b>	<b>\$ 0.59</b>
<b>Adjusted Diluted Net Earnings per Share (Non-GAAP)</b>	<b>\$ 0.80</b>	<b>\$ 0.77</b>

# Reconciliation of Operating Cash Flow to Free Cash Flow and Free Cash Flow Conversion Ratio

<i>\$ in millions</i>	Three Months Ended	
	April 3, 2026	March 28, 2025
<b>Operating Cash Flow (GAAP)</b>	\$ 46.5	\$ 110.4
Less: Purchases of property, plant & equipment (capital expenditures)	(21.7)	(17.7)
<b>Free Cash Flow (Non-GAAP)</b>	\$ 24.8	\$ 92.7
<b>Net Earnings (GAAP)</b>	\$ 94.3	\$ 87.9
<b>Free Cash Flow Conversion (Non-GAAP)</b>	26.3%	105.5%

# Reconciliation of Operating Cash Flow to Adjusted Free Cash Flow and Adjusted Free Cash Flow Conversion Ratio

<i>\$ in millions</i>	Three Months Ended	
	April 3, 2026	March 28, 2025
<b>Operating Cash Flow (GAAP)</b>	<b>\$ 46.5</b>	<b>\$ 110.4</b>
Less: Purchases of property, plant & equipment (capital expenditures)	(21.7)	(17.7)
<b>Free Cash Flow (Non-GAAP)</b>	<b>\$ 24.8</b>	<b>\$ 92.7</b>
Restructuring- and divestiture-related adjustments	2.5	2.1
Transaction- and deal-related costs	0.7	0.8
<b>Adjusted Free Cash Flow (Non-GAAP)</b>	<b>\$ 28.0</b>	<b>\$ 95.6</b>
<b>Adjusted Net Earnings (Non-GAAP)</b>	<b>\$ 113.6</b>	<b>\$ 114.9</b>
<b>Adjusted Free Cash Flow Conversion (Non-GAAP)</b>	<b>24.6%</b>	<b>83.2%</b>

# Net Leverage Ratio and Reconciliation from Net Earnings to EBITDA to Adjusted EBITDA

Total Debt			\$	1,906.0	
Less: Cash				(233.8)	
<b>Net Debt</b>			<b>\$</b>	<b>1,672.2</b>	
Adjusted EBITDA (Non-GAAP)			\$	705.9	
<b>Net Leverage Ratio</b>				<b>2.4</b>	
		<b>Three Months Ended</b>		<b>LTM</b>	
		<b>April 3, 2026</b>		<b>April 3, 2026</b>	
<i>\$ in millions</i>					
<b>Net Earnings (GAAP)</b>		<b>\$</b>	<b>94.3</b>	<b>\$</b>	<b>412.5</b>
Interest expense, net			13.7		58.4
Income tax expense			26.8		105.7
Depreciation and amortization expense			31.9		124.6
<b>EBITDA (Non-GAAP)</b>		<b>\$</b>	<b>166.7</b>	<b>\$</b>	<b>701.2</b>
Restructuring- and divestiture-related adjustments			4.8		11.4
Transaction- and deal-related costs			0.7		3.3
Asbestos-related adjustments			0.2		0.6
Other charges			0.3		(0.9)
Gain on sale of businesses			—		(3.5)
Gain on equity investments			(0.4)		(6.2)
<b>Adjusted EBITDA (Non-GAAP)</b>		<b>\$</b>	<b>172.3</b>	<b>\$</b>	<b>705.9</b>