REFINITIV

DELTA REPORT

10-Q

UHAL.B - U-HAUL HOLDING CO /NV/

10-Q - JUNE 30, 2023 COMPARED TO 10-Q - DECEMBER 31, 2022

The following comparison report has been automatically generated

TOTAL DELTAS	1782
CHANGES	397
DELETIONS	736
ADDITIONS	649

REFINITIV

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended December 31, 2022 June 30, 2023

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THESECURITIES EXCHANGE ACT OF 1934.

For the transition period from __________________ to __________________

Commission File Number 001-11255

State or other jurisdiction of incorporation or organization	Registrant, State of Incorporation, Address and Telephone Number	I.R.S. Employer Identification No.
Nevada	**U-Haul Holding Company** (A Nevada Corporation) 5555 Kietzke Lane Suite 100 Reno , Nevada 89511 Telephone (775) 688-6300	88-0106815

AMERCO N/A

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, $0.25 par value	UHAL	NYSE New York Stock Exchange
Series N Non-Voting Common Stock, $0.001 par value	UHAL.B	NYSE
		New York Stock Exchange

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company,” company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated Filer ☒ Accelerated filer Filer ☐

Non-accelerated filer Filer ☐ Smaller reporting company Reporting Company ☐

Emerging growth company Growth Company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

19,607,788 shares of Common Stock, $0.25 par value, were outstanding as of February 4, 2023 at August 4, 2023.

176,470,092 shares of Series N Non-Voting Common Stock, $0.001 par value, were outstanding as of February 4, 2023 at August 4, 2023.

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PART PART I FINANCIAL FINANCIAL INFORMATION

Item 1. Financial Statements

U-HAUL HOLDING COMPANY

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

	December 31, 2022	March 31, 2022	June 30, 2023	March 31, 2023
	(Unaudited)		(Unaudited)	
	(In thousands, except share data)		(In thousands, except share data)	
ASSETS				
Cash and cash equivalents	$ 2,510,619	$ 2,704,137	$ 2,377,124	$ 2,060,524
Reinsurance recoverables and trade receivables, net	208,182	229,343	206,663	189,498
Inventories and parts, net	150,140	158,888	164,884	151,474
Prepaid expenses	228,260	236,915	232,039	241,711
Investments, fixed maturities and marketable equities	2,723,201	2,893,399	2,469,512	2,770,394
Investments, other	518,455	543,755	620,140	575,540
Deferred policy acquisition costs, net	159,924	103,828	123,596	128,463
Other assets	57,272	60,409	60,821	51,052
Right of use assets - financing, net	504,640	620,824	420,496	474,765
Right of use assets - operating, net	63,856	74,382	59,496	58,917
Related party assets	75,549	47,851	43,102	48,308
	7,200,098	7,673,731	6,777,873	6,750,646
Property, plant and equipment, at cost:				
Land	1,504,507	1,283,142	1,555,326	1,537,206
Buildings and improvements	6,728,424	5,974,639	7,364,517	7,088,810
Furniture and equipment	898,468	846,132	942,036	928,241
Rental trailers and other rental equipment	784,394	615,679	866,916	827,696
Rental trucks	5,167,168	4,638,814	5,594,132	5,278,340
	15,082,961	13,358,406	16,322,927	15,660,293
Less: Accumulated depreciation	(4,166,731)	(3,732,556)	(4,486,766)	(4,310,205)
Total property, plant and equipment, net	10,916,230	9,625,850	11,836,161	11,350,088
Total assets	$ 18,116,328	$ 17,299,581	$ 18,614,034	$ 18,100,734
LIABILITIES AND STOCKHOLDERS' EQUITY				
Liabilities:				
Accounts payable and accrued expenses	$ 703,412	$ 677,785	$ 778,605	$ 761,039
Notes, loans and finance leases payable, net	6,200,397	6,022,497	6,287,231	6,108,042
Operating lease liabilities	63,402	74,197	58,808	58,373
Policy benefits and losses, claims and loss expenses payable	980,200	978,254	878,436	880,202
Liabilities from investment contracts	2,396,702	2,336,238	2,384,330	2,398,884
Other policyholders' funds and liabilities	12,579	10,812	12,218	8,232
Deferred income	45,222	49,157	64,790	52,282
Deferred income taxes, net	1,301,037	1,265,358	1,371,859	1,329,489
Total liabilities	11,702,951	11,414,298	11,836,277	11,596,543
Commitments and contingencies (notes 4, 8, 9 and 10)				
Commitments and contingencies (notes 4 and 9)				
Stockholders' equity:				
Series preferred stock, with or without par value, 50,000,000 shares authorized:				

Series A preferred stock, with no par value, 6,100,000 shares authorized;				
6,100,000 shares issued and none outstanding as of December 31 and March 31, 2022	–	–		
6,100,000 shares issued and none outstanding			–	–
Series B preferred stock, with no par value, 100,000 shares authorized; none				
issued and outstanding as of December 31 and March 31, 2022	–	–		
issued and outstanding			–	–
Serial common stock, with or without par value, 250,000,000 shares authorized:				
Serial common stock of $ 0.25 par value, 10,000,000 shares authorized;				
none issued and outstanding as of December 31 and March 31, 2022	–	–		
Common stock, with $ 0.25 par value, 250,000,000 shares authorized:				
Common stock of $ 0.25 par value, 250,000,000 shares authorized; 41,985,700				
issued and 19,607,788 outstanding as of December 31 and March 31, 2022	10,497	10,497		
Series N Non-Voting Common Stock, with $ 0.001 par value, 250,000,000 shares authorized				
Serial common stock of $0.25 par value, 10,000,000 shares authorized;				
none issued and outstanding			–	–
Common stock, with $0.25 par value, 250,000,000 shares authorized:				
Common stock of $0.25 par value, 250,000,000 shares authorized; 41,985,700				
issued and 19,607,788 outstanding			10,497	10,497
Series N Non-Voting Common Stock, with $0.001 par value, 250,000,000 shares authorized				
176,470,092 issued and outstanding as of December 31, 2022	176	–		
Series N Non-Voting Common Stock, with $0.001 par value, 250,000,000 shares authorized;				
176,470,092 shares issued and outstanding			176	176
Additional paid-in capital	453,643	453,819	453,643	453,643
Accumulated other comprehensive income (loss)	(284,116)	46,384		
Accumulated other comprehensive loss			(261,836)	(285,623)
Retained earnings	6,910,827	6,052,233	7,252,927	7,003,148
Cost of common stock in treasury, net (22,377,912 shares as of December 31 and March 31, 2022)	(525,653)	(525,653)		
Cost of preferred stock in treasury, net (6,100,000 shares as of December 31 and March 31, 2022)	(151,997)	(151,997)		
Cost of common stock in treasury, net (22,377,912 shares)			(525,653)	(525,653)
Cost of preferred stock in treasury, net (6,100,000 shares)			(151,997)	(151,997)
Total stockholders' equity	6,413,377	5,885,283	6,777,757	6,504,191
Total liabilities and stockholders' equity	$ 18,116,328	$ 17,299,581	$ 18,614,034	$ 18,100,734

The accompanying notes are an integral part of these condensed consolidated financial statements.

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U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	Quarter Ended December 31,		Quarter Ended June 30,	
	2022	2021	2023	2022
	(Unaudited)		(Unaudited)	
	(In thousands, except share and per share amounts)		(In thousands, except share and per share amounts)	
Revenues:				
Self-moving equipment rentals	$ 898,819	$ 975,552	$ 999,206	$ 1,090,775
Self-storage revenues	190,483	159,424	198,961	173,177
Self-moving and self-storage products and service sales	74,851	75,402	100,872	109,351
Property management fees	10,080	9,651	9,177	9,139

Life insurance premiums	24,399	27,010	23,131	25,781
Property and casualty insurance premiums	26,852	25,618	20,322	19,972
Net investment and interest income	52,294	31,184	64,592	33,573
Other revenue	97,558	100,495	124,047	136,072
Total revenues	1,375,336	1,404,336	1,540,308	1,597,840
Costs and expenses:				
Operating expenses	733,469	658,095	763,241	733,167
Commission expenses	95,980	105,155	106,927	118,493
Cost of sales	54,616	57,042	70,675	79,671
Benefits and losses	41,372	47,266	45,344	39,757
Amortization of deferred policy acquisition costs	6,979	7,947	8,045	7,672
Lease expense	7,792	7,394	7,583	7,475
Depreciation, net of gains on disposal of $70,506 and $71,582, respectively	113,866	103,736		
Depreciation, net of gains on disposal ($55,661 and $64,348, respectively)			137,814	113,796
Net losses on disposal of real estate	859	977	1,021	2,307
Total costs and expenses	1,054,933	987,612	1,140,650	1,102,338
Earnings from operations	320,403	416,724	399,658	495,502
Other components of net periodic benefit costs	(304)	(280)	(365)	(304)
Interest expense	(59,041)	(44,042)	(60,598)	(49,799)
Fees on early extinguishment of debt	(50)	(956)		
Pretax earnings	261,008	371,446	338,695	445,399
Income tax expense	(61,764)	(89,980)	(81,857)	(107,054)
Earnings available to common stockholders	$ 199,244	$ 281,466		
Net earnings available to common stockholders			$ 256,838	$ 338,345
Basic and diluted earnings per share of Common Stock	$ 0.98	$ 1.89	$ 1.27	$ 2.18
Weighted average shares outstanding of Common Stock: Basic and diluted	19,607,788	19,607,788	19,607,788	19,607,788
Basic and diluted earnings per share of Series N Non-Voting Common Stock	$ 1.02	$ 1.39	1.31	1.68
Weighted average shares outstanding of Series N Non-Voting Common Stock: Basic and diluted	176,470,092	176,470,092	176,470,092	176,470,092

Related party revenues for the third first quarter of fiscal 2023 2024 and 2022, 2023, net of eliminations, were $10.1 million $9.2 million and $9.7 million $9.1 million, respectively.

Related party costs and expenses for the third first quarter of fiscal 2023 2024 and 2022, 2023, net of eliminations, were $20.6 million $23.7 million and $21.7 million $25.5 million, respectively.

Please see Note 10, Related Party Transactions, of the Notes to Condensed Consolidated Financial Statements for more information on the related party revenues and costs and expenses.

The accompanying notes are an integral part of these condensed consolidated financial statements.

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	Nine Months Ended December 31,	
	2022	**2021**
	(Unaudited)	
	(In thousands, except share and per share amounts)	
Revenues:		
Self-moving equipment rentals	$ 3,151,619	$ 3,189,990
Self-storage revenues	549,246	450,302
Self-moving and self-storage products and service sales	281,066	272,478
Property management fees	28,496	26,847

Life insurance premiums	75,636	84,628
Property and casualty insurance premiums	72,542	64,986
Net investment and interest income	116,376	102,963
Other revenue	401,059	349,252
Total revenues	4,676,040	4,541,446
Costs and expenses:		
Operating expenses	2,278,230	1,968,698
Commission expenses	339,814	346,200
Cost of sales	206,912	193,448
Benefits and losses	122,835	139,194
Amortization of deferred policy acquisition costs	21,623	23,520
Lease expense	22,951	22,482
Depreciation, net of gains on disposal of $199,196 and $157,980, respectively	344,980	361,201
Net (gains) losses on disposal of real estate	5,038	(2,930)
Total costs and expenses	3,342,383	3,051,813
Earnings from operations	1,333,657	1,489,633
Other components of net periodic benefit costs	(912)	(840)
Interest expense	(166,033)	(122,765)
Fees on early extinguishment of debt	(1,009)	(956)
Pretax earnings	1,165,703	1,365,072
Income tax expense	(280,442)	(328,533)
Earnings available to common stockholders	$ 885,261	$ 1,036,539
Basic and diluted earnings per share of Common Stock	$ 5.38	$ 6.64
Weighted average shares outstanding of Common Stock: Basic and diluted	19,607,788	19,607,788
Basic and diluted earnings per share of Series N Non-Voting Common Stock	$ 4.42	$ 5.14
Weighted average shares outstanding of Series N Non-Voting Common Stock: Basic and diluted	176,470,092	176,470,092

Related party revenues for the first nine months of fiscal 2023 and 2022, net of eliminations, were $28.5 million and $26.8 million, respectively.

Related party costs and expenses for the first nine months of fiscal 2023 and 2022, net of eliminations, were $73.1 million and $72.3 million, respectively.

Please see Note 10, Related Party Transactions, of the Notes to Condensed Consolidated Financial Statements for more information on the related party revenues and costs and expenses.

The accompanying notes are an integral part of these condensed consolidated financial statements.

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

Quarter Ended December 31, 2022	Pre-tax	Tax	Net
		(Unaudited)	
		(In thousands)	
Comprehensive income:			
Net earnings	$ 261,008	$ (61,764)	$ 199,244
Other comprehensive income (loss):			
Foreign currency translation	(215)	–	(215)
Unrealized net loss on investments	(116,073)	24,523	(91,550)
Change in fair value of cash flow hedges	153	(38)	115
Amounts reclassified into earnings on hedging activities	(455)	110	(345)

Total other comprehensive income (loss)	(116,590)	24,595	(91,995)
Total comprehensive income	$ 144,418	$ (37,169)	$ 107,249

Quarter Ended December 31, 2021	Pre-tax	Tax	Net
		(Unaudited)	
		(In thousands)	
Comprehensive income:			
Net earnings	$ 371,446	$ (89,980)	$ 281,466
Other comprehensive income (loss):			
Foreign currency translation	112	–	112
Unrealized net loss on investments	(15,187)	3,195	(11,992)
Change in fair value of cash flow hedges	235	(57)	178
Amounts reclassified into earnings on hedging activities	1,007	(248)	759
Total other comprehensive income (loss)	(13,833)	2,890	(10,943)
Total comprehensive income	$ 357,613	$ (87,090)	$ 270,523

Quarter Ended June 30, 2023	Pre-tax	Tax	Net
		(Unaudited)	
		(In thousands)	
Comprehensive income:			
Net earnings	$ 338,695	$ (81,857)	$ 256,838
Other comprehensive income (loss):			
Foreign currency translation	469	–	469
Unrealized net gain on investments	25,543	(5,199)	20,344
Change in fair value of cash flow hedges	5,093	(1,251)	3,842
Amounts reclassified into earnings on hedging activities	(1,150)	282	(868)
Total other comprehensive income (loss)	29,955	(6,168)	23,787
Total comprehensive income	$ 368,650	$ (88,025)	$ 280,625
	+		

	Nine Months Ended December 31, 2022 Pre-tax	Tax	Net	Quarter Ended June 30, 2022 Pre-tax	Tax	Net
		(Unaudited)			(Unaudited)	
		(In thousands)			(In thousands)	
Comprehensive income:						
Net earnings	$ 1,165,703	$ (280,442)	$ 885,261	$ 445,399	$ (107,054)	$ 338,345
Other comprehensive income (loss):						
Foreign currency translation	(757)	–	(757)	197	–	197
Unrealized net loss on investments	(426,955)	90,579	(336,376)	(173,046)	36,664	(136,382)
Change in fair value of cash flow hedges	8,659	(2,127)	6,532	170	(42)	128
Amounts reclassified into earnings on hedging activities	134	(33)	101	566	(139)	427
Total other comprehensive income (loss)	(418,919)	88,419	(330,500)	(172,113)	36,483	(135,630)
Total comprehensive income	$ 746,784	$ (192,023)	$ 554,761	$ 273,286	$ (70,571)	$ 202,715

Nine Months Ended December 31, 2021	Pre-tax	Tax	Net
		(Unaudited)	
		(In thousands)	
Comprehensive income:			

Net earnings	$	1,365,072	$	(328,533)	$ 1,036,539
Other comprehensive income (loss):					
Foreign currency translation		(2,288)		–	(2,288)
Unrealized net loss on investments		(55,113)		11,476	(43,637)
Change in fair value of cash flow hedges		93		(22)	71
Amounts reclassified into earnings on hedging activities		2,997		(736)	2,261
Total other comprehensive income (loss)		(54,311)		10,718	(43,593)
Total comprehensive income	$	1,310,761	$	(317,815)	$ 992,946

The accompanying notes are an integral part of these condensed consolidated financial statements.

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

	Common Stock	Series N Non-Voting Common Stock	Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Less: Treasury Common Stock	Less: Treasury Preferred Stock	Total Stockholders' Equity	Common Stock	Series N Non-Voting Common Stock	Additional Paid-In Capital	Accumulated Other Comprehensive Loss	Retained Earnings	Less: Treasury Common Stock
				(Unaudited) (In thousands)								(Unaudited) (In thousands)		
Balance as of September 30, 2022	$ 10,497	$ –	$ 453,819	$ (192,121)	$ 6,718,642	$ (525,653)	$ (151,997)	$ 6,313,187						
Common stock dividend	–	176	(176)	–	–	–	–	–						
Balance as of March 31, 2023									$ 10,497	$ 176	$ 453,643	$ (285,623)	$ 7,003,148	$ (525,653)
Foreign currency translation									–	–	–	469	–	–
Unrealized net gain on investments, net of tax									–	–	–	20,344	–	–
Change in fair value of cash flow hedges, net of tax									–	–	–	3,842	–	–
Amounts reclassified into earnings on hedging activities									–	–	–	(868)	–	–

Net earnings									–	–	–	–	256,838	–
Series N Non-Voting Common Stock dividends: ($0.04 per share for fiscal 2024)									–	–	–	–	(7,059)	–
Net activity									–	–	–	23,787	249,779	–
Balance as of June 30, 2023									$ 10,497	$ 176	$ 453,643	$ (261,836)	$ 7,252,927	$ (525,653)
Balance as of March 31, 2022									$ 10,497	$ –	$ 453,819	$ (4,992)	$ 6,112,401	$ (525,653)
Foreign currency translation	–	–	–	(215)	–	–	–	(215)	–	–	–	197	–	–
Unrealized net loss on investments, net of tax	–	–	–	(91,550)	–	–	–	(91,550)	–	–	–	(136,382)	–	–
Change in fair value of cash flow hedges, net of tax	–	–	–	115	–	–	–	115	–	–	–	128	–	–
Amounts reclassified into earnings on hedging activities	–	–	–	(345)	–	–	–	(345)	–	–	–	427	–	–
Net earnings	–	–	–	–	199,244	–	–	199,244	–	–	–	–	338,345	–
Series N Non-Voting Common Stock dividends: ($0.04 per share)	–	–	–	–	(7,059)	–	–	(7,059)						
Common stock dividends: ($0.50 per share for fiscal 2023)									–	–	–	–	(9,804)	–
Net activity	–	176	(176)	(91,995)	192,185	–	–	100,190	–	–	–	(135,630)	328,541	–

Balance as of December 31, 2022	$ 10,497	$ 176	$ 453,643	$ (284,116)	$ 6,910,827	$ (525,653)	$ (151,997)	$ 6,413,377
Balance as of September 30, 2021	$ 10,497	$ –	$ 453,819	$ 74,207	$ 5,693,824	$ (525,653)	$ (151,997)	$ 5,554,697
Foreign currency translation	–	–	–	112	–	–	–	112
Unrealized net loss on investments, net of tax	–	–	–	(11,992)	–	–	–	(11,992)
Change in fair value of cash flow hedges, net of tax	–	–	–	178	–	–	–	178
Amounts reclassified into earnings on hedging activities	–	–	–	759	–	–	–	759
Net earnings	–	–	–	–	281,466	–	–	281,466
Common Stock dividends: ($0.50 per share)	–	–	–	–	(9,804)	–	–	(9,804)
Net activity	–	–	–	(10,943)	271,662	–	–	260,719
Balance as of December 31, 2021	$ 10,497	$ –	$ 453,819	$ 63,264	$ 5,965,486	$ (525,653)	$ (151,997)	$ 5,815,416
Balance as of June 30, 2022	$ 10,497	$ –	$ 453,819	$ (140,622)	$ 6,440,942	$ (525,653)		

The accompanying notes are an integral part of these condensed consolidated financial statements.

U-HAUL HOLDING COMPANY AND CONSOLIDATED AND CONSOLIDATED SUBSIDIARIES

CONDENSED CONSOLIDATED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY CASH FLOWS

	Common Stock	Series N Non-Voting Common Stock	Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Less: Treasury Common Stock	Less: Treasury Preferred Stock	Total Stockholders' Equity
	(Unaudited) (In thousands)							
Balance as of March 31, 2022	$ 10,497	$ –	$ 453,819	$ 46,384	$ 6,052,233	$ (525,653)	$ (151,997)	$ 5,885,283
Common stock dividend	–	176	(176)	–	–	–	–	–
Foreign currency translation	–	–	–	(757)	–	–	–	(757)
Unrealized net loss on investments, net of tax	–	–	–	(336,376)	–	–	–	(336,376)
Change in fair value of cash flow hedges, net of tax	–	–	–	6,532	–	–	–	6,532
Amounts reclassified into earnings on hedging activities	–	–	–	101	–	–	–	101
Net earnings	–	–	–	–	885,261	–	–	885,261
Common Stock dividends: ($1.00 per share)	–	–	–	–	(19,608)	–	–	(19,608)
Series N Non-Voting Common Stock dividends: ($0.04 per share)	–	–	–	–	(7,059)	–	–	(7,059)
Net activity	–	176	(176)	(330,500)	858,594	–	–	528,094
Balance as of December 31, 2022	$ 10,497	$ 176	$ 453,643	$ (284,116)	$ 6,910,827	$ (525,653)	$ (151,997)	$ 6,413,377
Balance as of March 31, 2021	$ 10,497	$ –	$ 453,819	$ 106,857	$ 4,958,359	$ (525,653)	$ (151,997)	$ 4,851,882
Foreign currency translation	–	–	–	(2,288)	–	–	–	(2,288)
Unrealized net loss on investments, net of tax	–	–	–	(43,637)	–	–	–	(43,637)
Change in fair value of cash flow hedges, net of tax	–	–	–	71	–	–	–	71
Amounts reclassified into earnings on hedging activities	–	–	–	2,261	–	–	–	2,261
Net earnings	–	–	–	–	1,036,539	–	–	1,036,539
Common Stock dividends: ($1.50 per share)	–	–	–	–	(29,412)	–	–	(29,412)
Net activity	–	–	–	(43,593)	1,007,127	–	–	963,534
Balance as of December 31, 2021	$ 10,497	$ –	$ 453,819	$ 63,264	$ 5,965,486	$ (525,653)	$ (151,997)	$ 5,815,416

	Quarter Ended June 30, 2023	2022
	(Unaudited) (In thousands)	
Cash flows from operating activities:		
Net earnings	$ 256,838	$ 338,345
Adjustments to reconcile net earnings to cash provided by operations:		
Depreciation	193,475	178,144
Amortization of deferred policy acquisition costs	8,045	7,672
Amortization of premiums and accretion of discounts related to investments, net	4,394	4,929
Amortization of debt issuance costs	1,456	1,473
Interest credited to policyholders	17,538	15,157
Provision for allowance (recoveries) for losses on trade receivables, net	592	(6,151)
Provision for allowance (recoveries) for inventories and parts reserves	(327)	4,646
Net gains on disposal of personal property	(55,661)	(64,348)
Net losses on disposal of real estate	1,021	2,307
Net (gains) losses on sales of investments	(1,914)	268
Net (gains) losses on equity investments	(2,429)	1,551
Deferred income taxes	34,108	63,493
Net change in other operating assets and liabilities:		
Reinsurance recoverables and trade receivables	(17,435)	15,894
Inventories and parts	(13,068)	(10,347)

Prepaid expenses	9,870	4,935
Capitalization of deferred policy acquisition costs	(3,177)	(7,398)
Other assets and right-of-use assets operations, net	(9,957)	1,935
Related party assets	3,132	484
Accounts payable and accrued expenses and operations lease liabilities	33,112	74,676
Policy benefits and losses, claims and loss expenses payable	(12,098)	6,043
Other policyholders' funds and liabilities	3,986	1,187
Deferred income	11,999	14,448
Related party liabilities	2,197	2,028
Net cash provided by operating activities	465,697	651,371
Cash flows from investing activities:		
Escrow deposits	(361)	4,789
Purchases of:		
Property, plant and equipment	(773,577)	(646,137)
Short term investments	(9,957)	(22,017)
Fixed maturities investments	(3,251)	(36,488)
Equity securities	(242)	(1,366)
Real estate	(415)	–
Mortgage loans	(52,450)	(42,561)
Proceeds from sales and paydowns of:		
Property, plant and equipment	193,455	159,180
Short term investments	11,745	18,073
Fixed maturities investments	336,859	55,808
Equity securities	236	362
Preferred stock	913	–
Mortgage loans	8,377	32,345
Net cash used by investing activities	(288,668)	(478,012)
Cash flows from financing activities:		
Borrowings from credit facilities	445,493	393,264
Principal repayments on credit facilities	(232,824)	(145,369)
Payment of debt issuance costs	(2,688)	(1,069)
Finance lease payments	(34,168)	(34,982)
Securitization deposits	79	–
Common stock dividends paid	–	(9,804)
Series N Non-Voting Common Stock dividends paid	(7,059)	–
Investment contract deposits	51,239	85,767
Investment contract withdrawals	(83,331)	(62,911)
Net cash provided by financing activities	136,741	224,896
Effects of exchange rate on cash	2,830	(4,121)
Increase in cash and cash equivalents	316,600	394,134
Cash and cash equivalents at the beginning of period	2,060,524	2,704,137
Cash and cash equivalents at the end of period	$ 2,377,124	$ 3,098,271

The accompanying notes are an integral part of these condensed consolidated financial statements. statements

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Months Ended December 31,	
	2022	2021
	(Unaudited)	
	(In thousands)	
Cash flows from operating activities:		
Net earnings	$ 885,261	$ 1,036,539
Adjustments to reconcile net earnings to cash provided by operations:		
Depreciation	544,176	519,181
Amortization of deferred policy acquisition costs	21,623	23,520
Amortization of premiums and accretion of discounts related to investments, net	15,232	14,486
Amortization of debt issuance costs	5,694	4,200
Interest credited to policyholders	39,048	47,181
Provision for allowance (recoveries) for losses on trade receivables, net	(4,617)	1,243
Provision for allowance for inventories and parts reserves	6,991	9,799
Net gains on disposal of personal property	(199,196)	(157,980)
Net (gains) losses on disposal of real estate	5,038	(2,930)
Net (gains) losses on sales of investments	8,695	(3,495)
Net (gains) losses on equity investments	10,906	(3,695)
Deferred income taxes, net	121,707	130,760
Net change in other operating assets and liabilities:		
Reinsurance recoverables and trade receivables	25,853	(7,371)
Inventories and parts	1,682	(70,796)
Prepaid expenses	7,867	257,591
Capitalization of deferred policy acquisition costs	(20,406)	(25,703)
Other assets	2,683	1,178
Related party assets	(26,775)	(18,683)
Accounts payable and accrued expenses	62,430	33,258
Policy benefits and losses, claims and loss expenses payable	3,490	6,411
Other policyholders' funds and liabilities	1,767	(2,810)
Deferred income	(2,168)	(526)
Related party liabilities	(1,301)	(2,207)
Net cash provided by operating activities	1,515,680	1,789,151
Cash flows from investing activities:		
Escrow deposits	159	5,695
Purchases of:		
Property, plant and equipment	(2,076,424)	(1,652,984)
Short term investments	(49,801)	(31,074)
Fixed maturities investments	(491,431)	(448,283)
Equity securities	(4,828)	(1,380)
Preferred stock	–	(8,000)
Real estate	(7,854)	(190)
Mortgage loans	(148,017)	(131,633)
Proceeds from sales and paydowns of:		
Property, plant and equipment	533,595	483,783
Short term investments	67,062	20,669
Fixed maturities investments	148,290	284,347

Equity securities	1,187	2,026
Preferred stock	–	2,000
Mortgage loans	156,292	28,064
Net cash used by investing activities	(1,871,770)	(1,446,960)
Cash flows from financing activities:		
Borrowings from credit facilities	975,966	1,202,412
Principal repayments on credit facilities	(695,321)	(333,419)
Payment of debt issuance costs	(4,962)	(8,006)
Finance lease payments	(95,290)	(129,150)
Securitization deposits	137	–
Common Stock dividend paid	(19,608)	(29,412)
Series N Non-Voting Common Stock dividends paid	(7,059)	–
Investment contract deposits	258,157	271,657
Investment contract withdrawals	(236,742)	(177,777)
Net cash provided by financing activities	175,278	796,305
Effects of exchange rate on cash	(12,706)	(5,046)
Increase (decrease) in cash and cash equivalents	(193,518)	1,133,450
Cash and cash equivalents at the beginning of period	2,704,137	1,194,012
Cash and cash equivalents at the end of period	$ 2,510,619	$ 2,327,462

The accompanying notes are an integral part of these condensed consolidated financial statements.

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS –

1.Basis of Presentation

U-Haul Holding Company, a Nevada corporation formerly known as AMERCO ("U-Haul Holding Company"), has a third first fiscal quarter that ends on the 31st 30th of December June for each year that is referenced. Our insurance company subsidiaries have a third first quarter that ends on the 30 31 th st of September March for each year that is referenced. They have been consolidated on that basis. Our insurance companies' financial reporting processes conform to calendar year reporting as required by state insurance departments. Management believes that consolidating their calendar year into our fiscal year financial statements does not materially affect the presentation of consolidated financial position or consolidated results of operations. We disclose material events, if any, occurring during the intervening period. Consequently, all references to our insurance subsidiaries' years 2022 2023 and 2021 2022 correspond to fiscal 2023 2024 and 2022 2023 for U-Haul Holding Company.

Accounts denominated in non-U.S. currencies have been translated into U.S. dollars.

The condensed consolidated balance sheet as of December 31, 2022, June 30, 2023 and the related condensed consolidated statements of operations, comprehensive income (loss), stockholders' equity for the third quarter and first nine months of fiscal 2023 and 2022 and cash flows for the first nine months quarter of fiscal 2023 2024 and 2022 2023 are unaudited.

In our opinion, all adjustments necessary for the fair presentation of such condensed consolidated financial statements have been included. Such adjustments consist only of normal recurring items. Interim results are not necessarily indicative of results for a full year. The information in this Quarterly Report on Form 10-Q ("Quarterly Report") should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended March 31, 2022 March 31, 2023.

Intercompany accounts and transactions have been eliminated.

Description of Legal Entities

U-Haul Holding Company is the holding company for:

U-Haul International, Inc. ("U-Haul");

Amerco Real Estate Company ("Real Estate");

Repwest Insurance Company ("Repwest"); and

Oxford Life Insurance Company ("Oxford").

Unless the context otherwise requires, the terms "Company," "we," "us" or "our" refer to U-Haul Holding Company and all of its legal subsidiaries.

Description of Operating Segments

U-Haul Holding Company has three (3) reportable segments. They are Moving and Storage, Property and Casualty Insurance and Life Insurance.

The Moving and Storage operating segment ("Moving and Storage") includes U-Haul Holding Company, U-Haul and Real Estate and the wholly owned subsidiaries of U-Haul and Real Estate. Operations consist of the rental of trucks and trailers, sales of moving supplies, sales of towing accessories, sales of propane, and the rental of fixed and portable moving and storage units to the "do-it-yourself" mover and management of self-storage properties owned by others. Operations are conducted under the registered trade name U-Haul ® throughout the United States and Canada.

The Property and Casualty Insurance operating segment ("Property and Casualty Insurance") includes Repwest and its wholly owned subsidiaries and ARCOA Risk Retention Group ("ARCOA"). Property and Casualty Insurance provides loss adjusting and claims handling for U-Haul®through regional offices in the United States and Canada. Property and Casualty Insurance also underwrites components of the Safemove®, Safetow®, Safemove Plus®, Safestor®and Safestor Mobile®protection packages to U-Haul customers. The business plan for Property and Casualty Insurance includes offering property and casualty insurance products in other U-Haul-related programs. ARCOA is a group captive insurer owned by us and our wholly owned subsidiaries whose purpose is to provide insurance products related to our moving and storage business.

The Life Insurance operating segment ("Life Insurance") includes Oxford and its wholly owned subsidiaries. Life Insurance provides life and health insurance products primarily to the senior market through the direct writing and reinsuring of life insurance, Medicare supplement and annuity policies.

***Accounting Policy Updates**:*

The following accounting policies were updated since the filing of our Annual Report on Form 10-K for the fiscal year ended March 31, 2023 due to the adoption of Accounting Standards Update ("ASU") 2018-12, *Financial Services - Insurance (Topic 944): Targeted Improvements to the Accounting for Long-Duration Contracts* (ASU 2018-12). Please refer to Note 18,

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Accounting Pronouncements for additional information on the financial statement impacts related to the adoption of this standard.

Deferred Policy Acquisition Costs

Certain costs of acquiring new insurance business are deferred and recorded as an asset. These costs are capitalized on a grouped contract basis and amortized over the expected term of the related contracts, and are essential for the acquisition of new insurance business. Deferred acquisition costs (DAC) are directly related to the successful issuance of an insurance contract, and primarily include sales commissions, policy issue costs, direct to consumer advertising costs, and underwriting costs. Additionally, DAC includes the value of business acquired (VOBA), which are the costs of acquiring blocks of insurance from other companies or through the acquisition of other companies. These costs represent the difference between the fair value of the contractual insurance assets acquired and liabilities assumed, compared against the assets and liabilities for insurance contracts that the Company issues or holds measured in accordance with GAAP.

DAC is amortized on a constant-level basis over the expected term of the grouped contracts, with the related expense included in amortization of deferred acquisition costs. The in-force metric used to compute the DAC amortization rate is premium deposit in-force for deferred annuities, policy count in-force for health insurance, and face amount in-force for life insurance. The assumptions used to amortize acquisition costs include mortality, morbidity, and persistency. These assumptions are reviewed at least annually and revised in conjunction with any change in the future policy benefit assumptions. The effect of changes in the assumptions are recognized over the remaining expected contract term as a revision of future amortization amounts.

Policy Benefits and Losses, Claims and Loss Expenses Payable

The liability for future policy benefits for traditional and limited-payment long duration life and health products comprises approximately 91% of the total liability for future policy benefits. The liability is determined each reporting period based on the net level premium method. This method requires the liability for future policy benefits be calculated as the present value of estimated future policyholder benefits and the related termination expenses, less the present value of estimated future net premiums to be collected from policyholders. Net level premiums reflect a recomputed net premium ratio[1] using actual experience since the issue date or the Transition Date, and expected future experience. The liability is accrued as premium revenue is recognized and adjusted for differences between actual and expected experience. Long-duration insurance contracts issued by the Company are grouped into cohorts based on the contract issue year, distribution channel, legal entity and product type.

Both the present value of expected future benefit payments and the present value of expected future net premiums are based primarily on assumptions of discount rates, mortality, morbidity, lapse, and persistency. Each quarter, the Company remeasures its liability for future policy benefits using current discount rates with the effect of the change recognized in Other Comprehensive Income, a component of shareholders' equity. In addition, the Company recognizes a liability remeasurement gain or using original discount rates, and relating to actual experience under the net premium calculation, as compared to the prior reporting period assumptions.

The Company reviews, and updates as necessary, its cash flow assumptions (mortality, morbidity, lapses and persistency) used to calculate the change in the liability for future policy benefits at least annually. These cash flow assumptions are reviewed at the same time every year, or more frequently, if suggested by experience. If cash flow assumptions are changed, the net premium ratio is recalculated from the original issue date, or the Transition Date, using actual experience and projected future cash flows. When the expected future net premiums exceed the expected future gross premiums, or the present value of future policyholder benefits exceeds the present value of expected future gross premiums, the liability for future policy benefits is adjusted with changes recognized in policyholder benefits. The cash flow assumptions do not include an adjustment for adverse deviation. Mortality tables used for individual life insurance include various industry tables and reflect modifications based on Company experience. Morbidity assumptions for individual health are based on Company experience and industry data. Lapse and persistency assumptions are based on Company experience.

The liability for future policy benefits is discounted as noted above, using a current upper-medium grade fixed-income instrument yield that reflects the duration characteristics of the liability for future policy benefits. The methodology for determining current discount rates consists of constructing a discount rate curve intended to be reflective of the currency and tenor of the insurance liability cash flows. The methodology is designed to prioritize observable inputs based on market data available in the local debt markets denominated in the same currency as the policies. For the discount rates applicable to tenors for which the single-A debt market is not liquid or there is little or no observable market data, the Company will use estimation techniques consistent with the fair value guidance in ASC 820. We further accrete interest as a component of policyholder benefits using the original discount rate that is locked-in during the year of contract issuance. The original discount rates (or the locked-in discount rates) are used for interest accretion purposes and for the determination of net premiums, whereas the current discount rates are used for purposes of valuing the liability.

The liability for future policy benefits for annuity and interest sensitive life-type products is represented by policy account value. For limited-payment contracts, a deferred profit liability is also recorded, with changes recognized in income over the life of the contract in proportion to the amount of insurance in-force.

2. Earnings per Share

We calculate earnings per share using the two-class method in accordance with Accounting Standards Codification ("ASC") Topic 260, *Earnings Per Share* . The two-class method allocates the undistributed earnings available to common stockholders to the Company's outstanding common stock, $ 0.25 par value (the "Voting Common Stock") and the Series N Non-Voting Common Stock, $ 0.001 par value (the "Non-Voting Common Stock") based on each share's percentage of total weighted average shares outstanding. The Voting Common Stock and Non-Voting Common Stock are allocated 10 % and 90 %, respectively, of our undistributed earnings available to common stockholders. This represents earnings available to common stockholders less the dividends declared for both the Voting Common Stock and Non-Voting Common Stock.

Our undistributed earnings per share is calculated by taking the undistributed earnings available to common stockholders and dividing this number by the weighted average shares outstanding for the respective stock. If there was a dividend declared for that period, the dividend per share is added to the undistributed earnings per share to calculate the basic and diluted earnings per share. The process is used for both Voting Common Stock and Non-Voting Common Stock.

The calculation of basic and diluted earnings per share for the quarters ended June 30, 2023 and 2022 for our Voting Common Stock and Non-Voting Common Stock were as follows:

	For the Quarters Ended June 30, 2023	2022
	(Unaudited) (In thousands, except share and per share amounts)	
Weighted average shares outstanding of Voting Common Stock	19,607,788	19,607,788
Total weighted average shares outstanding for Voting Common Stock and Non-Voting Common Stock	196,077,880	196,077,880
Percent of weighted average shares outstanding of Voting Common Stock	10%	10%
Net earnings available to common stockholders	$ 256,838	$ 338,345
Voting Common Stock dividends declared	–	(9,804)
Non-Voting Common Stock dividends declared	(7,059)	–
Undistributed earnings available to common stockholders	$ 249,779	$ 328,541

Undistributed earnings available to common stockholders allocated to Voting Common Stock	$	24,978	$	32,854
Undistributed earnings per share of Voting Common Stock	$	1.27	$	1.68
Dividends declared per share of Voting Common Stock	$	–	$	0.50
Basic and diluted earnings per share of Voting Common Stock	$	1.27	$	2.18
Weighted average shares outstanding of Non-Voting Common Stock		176,470,092		176,470,092
Total weighted average shares outstanding for Voting Common Stock and Non-Voting Common Stock		196,077,880		196,077,880
Percent of weighted average shares outstanding of Non-Voting Common Stock		90%		90%
Net earnings available to common stockholders	$	256,838	$	338,345
Voting Common Stock dividends declared		–		(9,804)
Non-Voting Common Stock dividends declared		(7,059)		–
Undistributed earnings available to common stockholders	$	249,779	$	328,541
Undistributed earnings available to common stockholders allocated to Non-Voting Common Stock	$	224,801	$	295,687
Undistributed earnings per share of Non-Voting Common Stock	$	1.27	$	1.68
Dividends declared per share of Non-Voting Common Stock	$	0.04	$	–
Basic and diluted earnings per share of Non-Voting Common Stock	$	1.31	$	1.68

The calculation of basic and diluted earnings per share for the quarter and nine months ended December 31, 2022 and 2021 for our Voting Common Stock and Non-Voting Common Stock were as follows:

		For the Quarter Ended December 31,		
		2022		2021
		(Unaudited) (In thousands, except share and per share amounts)		
Weighted average shares outstanding of Voting Common Stock		19,607,788		19,607,788
Total weighted average shares outstanding for Voting Common Stock and Non-Voting Common Stock		196,077,880		196,077,880
Percent of weighted average shares outstanding of Voting Common Stock		10%		10%
Net earnings available to common stockholders	$	199,244	$	281,466
Voting Common Stock dividends declared		–		(9,804)
Non-Voting Common Stock dividends declared		(7,059)		–
Undistributed earnings available to common stockholders	$	192,185	$	271,662
Undistributed earnings available to common stockholders allocated to Voting Common Stock	$	19,219	$	27,166
Undistributed earnings per share of Voting Common Stock	$	0.98	$	1.39
Dividends declared per share of Voting Common Stock	$	–	$	0.50
Basic and diluted earnings per share of Voting Common Stock	$	0.98	$	1.89
Weighted average shares outstanding of Non-Voting Common Stock		176,470,092		176,470,092

Total weighted average shares outstanding for Voting Common Stock and Non-Voting Common Stock		196,077,880		196,077,880
Percent of weighted average shares outstanding of Non-Voting Common Stock		90%		90%
Net earnings available to common stockholders	$	199,244	$	281,466
Voting Common Stock dividends declared		–		(9,804)
Non-Voting Common Stock dividends declared		(7,059)		–
Undistributed earnings available to common stockholders	$	192,185	$	271,662
Undistributed earnings available to common stockholders allocated to Non-Voting Common Stock	$	172,967	$	244,496
Undistributed earnings per share of Non-Voting Common Stock	$	0.98	$	1.39
Dividends declared per share of Non-Voting Common Stock	$	0.04	$	–
Basic and diluted earnings per share of Non-Voting Common Stock	$	1.02	$	1.39

	For the Nine Months Ended			
	December 31,			
		2022		2021
	(Unaudited)			
	(In thousands, except share and per share amounts)			
Weighted average shares outstanding of Voting Common Stock		19,607,788		19,607,788
Total weighted average shares outstanding for Voting Common Stock and Non-Voting Common Stock		196,077,880		196,077,880
Percent of weighted average shares outstanding of Voting Common Stock		10%		10%
Net earnings available to common stockholders	$	885,261	$	1,036,539
Voting Common Stock dividends declared		(19,608)		(29,412)
Non-Voting Common Stock dividends declared		(7,059)		–
Undistributed earnings available to common stockholders	$	858,594	$	1,007,127
Undistributed earnings available to common stockholders allocated to Voting Common Stock	$	85,859	$	100,713
Undistributed earnings per share of Voting Common Stock	$	4.38	$	5.14
Dividends declared per share of Voting Common Stock	$	1.00	$	1.50
Basic and diluted earnings per share of Voting Common Stock	$	5.38	$	6.64
Weighted average shares outstanding of Non-Voting Common Stock		176,470,092		176,470,092
Total weighted average shares outstanding for Voting Common Stock and Non-Voting Common Stock		196,077,880		196,077,880
Percent of weighted average shares outstanding of Non-Voting Common Stock		90%		90%
Net earnings available to common stockholders	$	885,261	$	1,036,539
Voting Common Stock dividends declared		(19,608)		(29,412)
Non-Voting Common Stock dividends declared		(7,059)		–
Undistributed earnings available to common stockholders	$	858,594	$	1,007,127
Undistributed earnings available to common stockholders allocated to Non-Voting Common Stock	$	772,735	$	906,414
Undistributed earnings per share of Non-Voting Common Stock	$	4.38	$	5.14

Dividends declared per share of Non-Voting Common Stock	$ 0.04	$ –
Basic and diluted earnings per share of Non-Voting Common Stock	$ 4.42	$ 5.14

Please see note 7, Stockholders' Equity, of the Notes to Condensed Consolidated Financial Statements for more information on the Non-Voting Common Stock.

3. Investments

Expected maturities may differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

We deposit bonds with insurance regulatory authorities to meet statutory requirements. The adjusted cost of bonds on deposit with insurance regulatory authorities was $21.4 million $ 21.4 million and $27.1 million $ 23.4 million as of December 31, 2022 March 31, 2023 and March 31, 2022 December 31, 2022, respectively.

Available-for-Sale Investments

Available-for-sale investments as of December 31, 2022 June 30, 2023 were as follows:

	Cost Amortized	Unrealized Gains Gross	Unrealized Losses More than 12 Months Gross	Unrealized Losses Less than 12 Months Gross	Allowance for Expected Credit Losses	Market Value Estimated	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses More than 12 Months	Gross Unrealized Losses Less than 12 Months	Allowance for Expected Credit Losses	Fair Market Value
	(Unaudited) (In thousands)						(Unaudited) (In thousands)					
U.S. treasury securities and government obligations	$ 353,331	$ 582	$ (3,844)	$ (7,761)	$ –	$ 342,308	$ 128,050	$ 391	$ (7,620)	$ (1,973)	$ –	$ 118,848
U.S. government agency mortgage-backed securities	34,920	58	(6,263)	(602)	–	28,113	33,769	55	(6,810)	(62)	–	26,952
Obligations of states and political subdivisions	164,547	503	(3,458)	(10,609)	–	150,983	159,833	1,060	(6,024)	(2,788)	–	152,081
Corporate securities	2,060,503	790	(39,556)	(210,257)	(2,243)	1,809,237	1,987,107	2,253	(147,453)	(39,283)	(1,646)	1,800,978
Mortgage-backed securities	375,819	30	–	(42,962)	–	332,887	359,413	83	(47,653)	(3,476)	–	308,367
	$ 2,989,120	$ 1,963	$ (53,121)	$ (272,191)	$ (2,243)	$ 2,663,528	$ 2,668,172	$ 3,842	$ (215,560)	$ (47,582)	$ (1,646)	$ 2,407,226

Available-for-sale investments as of March 31, 2022 March 31, 2023 were as follows:

	Cost Amortized	Unrealized Gains Gross	Unrealized Losses More than 12 Months Gross	Unrealized Losses Less than 12 Months Gross	Allowance for Expected Credit Losses	Market Value Estimated	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses More than 12 Months	Gross Unrealized Losses Less than 12 Months	Allowance for Expected Credit Losses	Fair Market Value
	(In thousands)						(In thousands)					
U.S. treasury securities and government obligations	$ 128,078	$ 7,984	$ –	$ (969)	$ –	$ 135,093	$ 353,189	$ 3,061	$ (7,639)	$ (3,935)	$ –	$ 344,676
U.S. government agency mortgage-backed securities	44,678	280	(42)	(3,111)	–	41,805	34,126	40	(6,707)	(228)	–	27,231
Obligations of states and political subdivisions	178,040	15,450	–	(508)	–	192,982	161,960	649	(4,014)	(8,090)	–	150,505
Corporate securities	1,989,212	138,909	(402)	(6,604)	(60)	2,121,055	2,086,432	1,491	(60,224)	(156,365)	(2,101)	1,869,233
Mortgage-backed securities	324,029	7,671	(1)	(1,542)	–	330,157	370,880	78	(40,359)	(13,207)	–	317,392
	$ 2,664,037	$ 170,294	$ (445)	$ (12,734)	$ (60)	$ 2,821,092	$ 3,006,587	$ 5,319	$ (118,943)	$ (181,825)	$ (2,101)	$ 2,709,037

We sold available-for-sale securities with a fair value of $ 147.6 million 113.0 million and $54.1 million during the first nine months quarter of fiscal 2024 and fiscal 2023, and $ 352.3 million for the full year of fiscal 2022. respectively. The gross realized gains on these sales totaled $ 1.1 million $0.9 million and $0.3 million during the first nine months quarter of fiscal 2024 and fiscal 2023, and $ 9.5 million for the full year of fiscal 2022. respectively.The gross realized losses on these sales totaled $ 0.5 million $0.5 million and $0.1 million during the first nine months quarter of fiscal 2024 and fiscal 2023, and $ 1.4 million for respectively. In the full year first quarter of fiscal 2022. 2024 we received $ 225.0 million from the Moving and Storage Treasuries that matured.

For available-for-sale debt securities in an unrealized loss position, we first assess whether the security is below investment grade.For securities that are below investment grade, we evaluate whether the decline in fair value has resulted from credit losses or other factors such as the interest rate environment. Declines in value due to credit quality are recognized as an allowance. In making this assessment, management considers the extent to which fair value is less than amortized cost, any changes to the rating of the security by a rating agency, and adverse market conditions specifically related to the security, among other factors.If this assessment indicates that a credit loss exists, cumulative default rates based on ratings are used to determine the potential cost of default, by year.The present value of these potential costs is then compared to the amortized cost of the security to determine the credit loss, limited by the amount that the fair value is less than the amortized cost basis.

Declines in fair value that have not been recorded through an allowance for credit losses, such as declines due to changes in market interest rates, are recorded through accumulated other comprehensive income, net of applicable taxes. If we intend to sell a security, or it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis, the security is written down to its fair value and the write down is charged against the allowance for

credit losses, with any incremental impairment reported in earnings. Reversals of the allowance for credit losses are permitted and should not exceed the allowance amount initially recognized.

Changes in the allowance for credit losses are recorded as provision for (or reversal of) credit loss expense. There was a ($ 0.5) million and a $17 thousand net impairment charge recorded in the first quarter ended June 30, 2023 and 2023, respectively.

Expected maturities may differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

The adjusted cost and estimated market value of available-for-sale investments by contractual maturity were as follows:

	June 30, 2023		March 31, 2023	
	Cost Amortized	Fair Value	Cost Amortized	Fair Value
	(Unaudited)			
	(In thousands)			
Due in one year or less	$ 134,115	$ 130,997	$ 354,875	$ 354,184
Due after one year through five years	734,777	698,857	754,175	717,552
Due after five years through ten years	699,066	637,939	736,089	665,708
Due after ten years	740,801	631,066	790,568	654,201
	2,308,759	2,098,859	2,635,707	2,391,645
Mortgage-backed securities	359,413	308,367	370,880	317,392
	$ 2,668,172	$ 2,407,226	$ 3,006,587	$ 2,709,037

Equity investments of common stock and non-redeemable preferred stock were as follows:

	June 30, 2023		March 31, 2023	
	Cost Amortized	Fair Value	Cost Amortized	Fair Value
	(Unaudited)			
	(In thousands)			
Common stocks	$ 29,613	$ 41,730	$ 29,577	$ 39,375
Non-redeemable preferred stocks	25,144	20,556	26,054	21,982
	$ 54,757	$ 62,286	$ 55,631	$ 61,357

Investments, other

The carrying value of the other investments was as follows:

	June 30, 2023	March 31, 2023
	(Unaudited)	
	(In thousands)	
Mortgage loans, net	$ 510,307	$ 466,531
Short-term investments	13,490	15,921
Real estate	72,257	72,178
Policy loans	10,852	10,921
Other equity investments	13,234	9,989
	$ 620,140	$ 575,540

Changes in the allowance for credit losses are recorded as provision for (or reversal of) credit loss expense. There was a $ 2.2 million 4. Notes, Loans and Finance Leases Payable, net impairment charge recorded in the first nine months ended December 31, 2022.

The adjusted cost and estimated market value of available-for-sale investments by contractual maturity were as follows:

	December 31, 2022		March 31, 2022	
	Cost Amortized	Market Value Estimated	Cost Amortized	Market Value Estimated
	(Unaudited)			
	(In thousands)			
Due in one year or less	$ 333,984	$ 333,803	$ 97,969	$ 99,432
Due after one year through five years	602,861	575,794	541,840	570,135
Due after five years through ten years	756,691	674,055	704,295	765,073
Due after ten years	919,765	746,989	995,904	1,056,295
	2,613,301	2,330,641	2,340,008	2,490,935
Mortgage-backed securities	375,819	332,887	324,029	330,157
	$ 2,989,120	$ 2,663,528	$ 2,664,037	$ 2,821,092

As of December 31, 2022 and March 31, 2022, our common stock and non-redeemable preferred stock that are included in Investments, fixed maturities and marketable equities on our balance sheet are stated in the table below. The changes in the fair value of these equity investments are recognized through Net investment and interest income.

Equity investments of common stock and non-redeemable preferred stock were as follows:

	December 31, 2022		March 31, 2022	
	Cost Amortized	Market Value Estimated	Cost Amortized	Market Value Estimated
	(Unaudited)			
	(In thousands)			
Common stocks	$ 29,686	$ 37,619	$ 27,674	$ 46,212
Non-redeemable preferred stocks	26,054	22,054	26,054	26,095
	$ 55,740	$ 59,673	$ 53,728	$ 72,307

Investments, other

The carrying value of the other investments was as follows:

	December 31, 2022	March 31, 2022
	(Unaudited)	
	(In thousands)	
Mortgage loans, net	$ 414,886	$ 423,163
Short-term investments	13,306	30,916
Real estate	71,707	67,824
Policy loans	10,680	10,309
Other equity investments	7,876	11,543
	$ 518,455	$ 543,755

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U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

4. Borrowings

Long-Term Long Term Debt

Long-term Long term debt was as follows:

	2023 Rates	Maturities	December 31, 2022	March 31, 2022
			(Unaudited)	
			(In thousands)	
Real estate loan (amortizing term) (a)	4.29 % - 5.60 %	2027 - 2037	$ 292,617	$ 50,259
Senior mortgages	2.70 % - 5.50 %	2024 - 2042	2,389,419	2,206,268
Real estate loans (revolving credit)	– % - – %	2027	–	535,000
Fleet loans (amortizing term)	1.61 % - 5.68 %	2023 - 2029	123,986	124,651
Fleet loans (revolving credit)	2.36 % - 5.44 %	2025 - 2027	615,000	560,000
Finance leases (rental equipment)	2.16 % - 5.04 %	2023 - 2026	252,102	347,393
Finance liabilities (rental equipment)	1.60 % - 5.98 %	2024 - 2030	1,286,299	949,936
Private placements	2.43 % - 2.88 %	2029 - 2035	1,200,000	1,200,000
Other obligations	1.50 % - 8.00 %	2023 - 2049	77,399	86,206
Notes, loans and finance leases payable			6,236,822	6,059,713
Less: Debt issuance costs			(36,425)	(37,216)
Total notes, loans and finance leases payable, net			$ 6,200,397	$ 6,022,497

(a) Certain loans have interest rate swaps fixing the rates between 2.72% and 2.86% based on current margins.

	Fiscal Year 2024 Interest Rates	Maturities	Weighted Avg Interest Rates (b)	June 30, 2023	March 31, 2023
				(Unaudited)	
				(In thousands)	
Real estate loans (amortizing term) (a)	4.30 % - 6.64 %	2027 - 2037	5.78 %	$ 286,677	$ 289,647
Senior mortgages	2.70 % - 5.50 %	2024 - 2042	4.14 %	2,457,739	2,371,231
Real estate loans (revolving credit)	- % - - %	- - 2027	– %	–	–
Fleet loans (amortizing term)	1.61 % - 5.68 %	2023 - 2029	3.73 %	100,225	111,856
Fleet loans (revolving credit)	2.36 % - 6.50 %	2026 - 2028	5.72 %	590,000	615,000
Finance leases (rental equipment)	2.37 % - 5.01 %	2023 - 2026	3.92 %	189,037	223,205

Finance liabilities (rental equipment)	1.60 % - 6.13 %	2024 - 2031	4.12 %	1,425,854	1,255,763
Private placements	2.43 % - 2.88 %	2029 - 2035	2.65 %	1,200,000	1,200,000
Other obligations	1.50 % - 8.00 %	2023 - 2049	6.06 %	74,250	76,648
Notes, loans and finance leases payable				6,323,782	6,143,350
Less: Debt issuance costs				(36,551)	(35,308)
Total notes, loans and finance leases payable, net				$ 6,287,231	$ 6,108,042

(a) Certain loans have interest rate swaps fixing the rate for the relevant loans between 2.72% and 2.86% based on current margin. The weighted average interest rate calculation for these loans was 4.08% using the swap adjusted interest rate.

(b) Weighted average rates as of June 30, 2023

Real Estate Backed Loans

Real Estate Loans

Certain subsidiaries of Real Estate and U-Haul Company of Florida are borrowers under real estate loans. These loans require monthly or quarterly principal and interest payments, with the unpaid loan balance and accrued and unpaid interest due at maturity. These loans are secured by various properties owned by the borrowers. The interest rates, per the provisions of $ 208.5 million 204.2 million of these loans, are the applicable Secured Overnight Funding Rate ("SOFR") plus the applicable margins and a credit spread adjustment of 0.10 %. As of December 31, 2022 June 30, 2023, the applicable SOFR was between 3.79 5.15 % and 4.12 5.16 % and applicable margin was between 0.65 % and 1.38 %, the sum of which, including the credit spread, was between 4.54 5.90 % and 5.60 6.64 %. The remaining $ 84.2 million 82.5 million of these loans was fixed with an interest rate of 4.29 4.30 %. The default provisions of these real estate loans include non-payment of principal or interest and other standard reporting and change-in-control covenants. We are in compliance with the covenants as of June 30, 2023.

Senior Mortgages

Various subsidiaries of Real Estate and U-Haul are borrowers under certain senior mortgages. The senior mortgages require monthly principal and interest payments. The senior mortgages are secured by certain properties owned by the borrowers. The fixed interest rates, per the provisions of the senior mortgages, range between 2.70% 2.70 % and 5.50%. The weighted average interest rate of these loans as of December 31, 2022 was 4.09%.5.50 %. Certain senior mortgages have an anticipated repayment date and a maturity date. If these senior mortgages are not repaid by the anticipated repayment date, the interest rate on these mortgages would increase from the current fixed rate. We are using the anticipated repayment date for our maturity schedule. Real Estate and U-Haul have provided limited guarantees of the senior mortgages. The default provisions of the senior mortgages include non-payment of principal or interest and other standard reporting and change-in-control covenants. We are in compliance with the covenants as of June 30, 2023. There are limited restrictions regarding our use of the funds.

Real Estate Loan Loans (Revolving Credit)

U-Haul Holding Company is a borrower under a multi-bank syndicated real estate loan. As of December 31, 2022 June 30, 2023, the maximum credit commitment is $ 465.0 million $465.0 million. As of December 31, 2022 June 30, 2023, the full capacity was available to borrow. This loan agreement provides for revolving loans, subject to the terms of the loan agreement. If there was a loan outstanding as of June 30, 2023, the applicable SOFR was 5.10% and applicable margin would be between 1.40% and 1.55% the sum of which would be 6.50% to 6.65% This loan requires monthly interest payments with the unpaid loan balance and accrued and unpaid interest due at maturity. The default provisions of the loan include non-payment of principal or interest and other

standard reporting and change-in-control covenants. We are in compliance with the covenants as of June 30, 2023. There is a 0.30 % fee charged for unused capacity. This loan was amended in October 2022 and the maximum credit limit was increased from $ 150 million to $ 465 million, the maturity extended to October 2027 and LIBOR based rates were replaced with SOFR based rates.

Fleet Loans

Rental Truck Amortizing Loans

The amortizing loans require monthly principal and interest payments, with the unpaid loan balance and accrued and unpaid interest due at maturity. These loans were used to purchase new trucks. The interest rates per the provision of the loan agreements, are carried at fixed rates ranging between 1.61 % and 5.68 %. rates. All of our rental truck amortizing loans are collateralized by the rental equipment purchased. The majority of these loans are funded at 70%, but some may be funded at 100%.

U-Haul Holding Company, and in some cases U-Haul, is guarantor of these loans. The default provisions of these loans include non-payment of principal or interest and other standard reporting and change-in-control covenants. We are in compliance with the covenants as of June 30, 2023. The net book value of the corresponding rental equipment was $226.1million and $ 213.1 million as of June 30, 2023 and March 31, 2023, respectively.

Rental Truck Revolvers

Various subsidiaries of U-Haul entered into three revolving fleet loans with an aggregate borrowing capacity of $ 615.0 million. The aggregate outstanding balance for these revolvers as of December 31, 2022 was $ 615.0 million. The interest rates per the provision of the loan agreements, are SOFR plus the applicable margin and a credit spread adjustment of 0.10 %. As of December 31, 2022 June 30, 2023,SOFR was between 3.70 5.03 % and 4.12 5.16 % and the margin was between 1.15 % and 1.25 %, the sum of which, including the credit spread, was between 4.95 6.28 % and 5.44 6.50 %. Of the $ 615.0 million 590.0 million outstanding, $ 100.0 million was fixed with an interest rate of 2.36 %. Only interest is paid on the loans until the last nine months of the respective loan terms when principal becomes due monthly. The default provisions of the loan include non-payment of principal or interest and other standard reporting and change-in-control covenants. We are in compliance with the covenants as of June 30, 2023. These fleet loans are collateralized by the rental equipment purchased. The net book value of the corresponding rental equipment was $ 735.1 million and $ 822.0 million as of June 30, 2023 and March 31, 2023, respectively.

Finance Leases

The Finance Lease balance represents our sale-leaseback transactions of rental equipment. The agreements are generally seven (7) year terms with interest rates ranging from 2.16 % to 5.04 %. . All of our finance leases are collateralized by our rental fleet. The net book value of the corresponding rental equipment was $ 504.6 million 420.5 million and $ 620.8 million 474.8 million as of December 31, 2022 June 30, 2023 and March 31, 2022 March 31, 2023, respectively. There were no new financing leases as assessed under the new leasing guidance, entered into during the first nine months quarter of fiscal 2023. 2024. The default provisions of the loan include non-payment of principal or interest and other standard reporting and change-in-control covenants. We are in compliance with the covenants as of June 30, 2023.

Finance Liabilities

Finance liabilities represent our rental equipment financing transactions, and we assess if these sale-leaseback transactions qualify as a sale at initiation by determining if a transfer of ownership occurs. We have determined that our equipment sale-leasebacks do not qualify as a sale, as the buyer-lessors do not obtain control of the assets in our ongoing sale-leaseback arrangements. As a result, these sale-leasebacks are accounted for as a financial liability and the leased assets are capitalized at cost. Our finance liabilities have an average term of seven (7) years and interest rates ranging from 1.60% to 5.98%. These finance liabilities are collateralized by the related assets of our rental fleet. The net book value of the corresponding rental equipment was $1,399.5 million $ 1,628.6 million and $1,068.3 million $ 1,499.1 million as of December 31, 2022 June 30, 2023 and March 31, 2022 March 31, 2023, respectively. The default provisions of these loans include non-payment of principal or interest and other standard reporting and change-in-control covenants. We are in compliance with the covenants as of June 30, 2023.

Private Placements

In September 2021, U-Haul Holding Company entered into a note purchase agreement to issue $600.0 million of fixed rate senior unsecured notes in a private placement offering.These notes consist of four tranches each totaling $150.0 million and funded in September 2021.The fixed interest rates range between 2.43% and 2.78% with maturities between 2029 and 2033.Interest is payable semiannually. The default provisions of the loan include non-payment of principal or interest and other standard reporting and change-in-control covenants. We are in compliance with the covenants as of June 30, 2023.

In December 2021, U-Haul Holding Company entered into a note purchase agreement to issue $600.0 million of fixed rate senior unsecured notes in a private placement offering. These notes consist of three tranches each totaling $100.0 million and two tranches each totaling $150.0 million.The fixed interest rates range between 2.55% and 2.88% with maturities between 2030 and 2035.Interest is payable semiannually. The default provisions of the loan include non-payment of principal or interest and other standard reporting and change-in-control covenants. We are in compliance with the covenants as of June 30, 2023.

Private Placements

In September 2021, U-Haul Holding Company entered into a note purchase agreement to issue $ 600.0 million of fixed rate senior unsecured notes in a private placement offering. Other Obligations These notes consist of four tranches each totaling $ 150.0 million and funded in September 2021.The fixed interest rates range between 2.43 % and 2.78 % with maturities between 2029 and 2033 .Interest is payable semiannually.

In December 2021, U-Haul Holding Company entered into a note purchase agreement to issue $ 600.0 million of fixed rate senior unsecured notes in a private placement offering. These notes consist of three tranches each totaling $ 100.0 million and two tranches each totaling $ 150.0 million.The fixed interest rates range between 2.55 % and 2.88 % with maturities between 2030 and 2035 .Interest is payable semiannually.

Other Obligations

In February 2011, U-Haul Holding Company and U.S. Bank Trust Company, NA, as successor in interest to U.S. Bank National Association (the "Trustee"), entered into the U-Haul Investors Club ® Indenture. U-Haul Holding Company and the Trustee entered into this indenture to provide for the issuance of notes by us directly to investors over our proprietary website, uhaulinvestorsclub.com ("U-Notes ® "). The U-Notes ® are secured by various types of collateral, including, but not limited to, certain rental equipment and real estate. U-Notes ® are issued in smaller series that vary as to principal amount, interest rate and maturity. U-Notes ® are obligations of the Company and secured by the associated collateral; they are not guaranteed by any of the Company's affiliates or subsidiaries.

As of December 31, 2022 June 30, 2023, the aggregate outstanding principal balance of the U-Notes ® issued was $ 79.2 million 76.0 million, of which $ 1.8 million 1.7 million is held by our insurance subsidiaries and eliminated in consolidation. Interest rates range between 1.50 % and 8.00 % and maturity dates range between 2023 and 2049 .

Oxford is a member of the Federal Home Loan Bank ("FHLB") and, as such, the FHLB has made deposits with Oxford. As of September 30, 2022, the deposits had an aggregate balance of $ 60.0 million, for which Oxford pays fixed interest rates between 0.69 % and 4.21 % with maturities between March 30, 2023 and September 30, 2027. As of September 30, 2022, available-for-sale investments held with the FHLB totaled $ 88.9 million, of which $ 62.8 million were pledged as collateral to secure the outstanding advances. The balances of these advances are included within Liabilities from investment contracts on the condensed consolidated balance sheets.

Annual Maturities of Notes, Loans and Finance Leases Payable

The annual maturities of our notes, loans and finance leases payable, before debt issuance costs as of December 31, 2022 June 30, 2023 for the next five years and thereafter are as follows:

	Year Ending December 31,						
	2023	2024	2025	2026	2027	Thereafter	Total
	(Unaudited)						
	(In thousands)						
Notes, loans and finance leases payable, secured	$ 517,406	$ 693,638	$ 596,395	$ 861,298	$ 771,004	$ 2,797,081	$ 6,236,822

	Years Ending June 30,						
	2024	2025	2026	2027	2028	Thereafter	Total
	(Unaudited)						
	(In thousands)						
Notes, loans and finance leases payable	$ 635,909	$ 474,221	$ 762,745	$ 766,958	$ 833,278	$ 2,850,671	$ **6,323,782**

Interest on Borrowings

Interest Expense

Components of interest expense include the following:

	Quarter Ended June 30,	
	2023	2022
	(Unaudited)	
	(In thousands)	
Interest expense	$ 64,400	$ 50,405
Capitalized interest	(4,063)	(2,618)
Amortization of transaction costs	1,411	1,446
Interest expense resulting from cash flow hedges	(1,150)	566
Total interest expense	$ 60,598	$ 49,799

Interest paid in cash amounted to $ 55.4 million and $ 41.7 million for the first quarter of fiscal 2023 and 2022, respectively.Interest paid (received) in cash on derivative contracts was ($1.0) million and $0.6 million for the first quarter of fiscal 2024 and 2023, respectively.

Interest Rates

Interest rates and Company borrowings related to our revolving credit facilities were as follows:

	Revolving Credit Activity	
	Quarter Ended June 30,	
	2023	2022
	(Unaudited)	

	(In thousands, except interest rates)			
Weighted average interest rate during the quarter		6.26 %		1.99 %
Interest rate at the end of the quarter		6.41 %		2.29 %
Maximum amount outstanding during the quarter	$	715,000	$	1,095,000
Average amount outstanding during the quarter	$	660,330	$	1,095,000
Facility fees	$	265	$	58

Interest on Borrowings

Interest Expense

Components of interest expense include the following:

	Quarter Ended December 31,			
	2022		2021	
	(Unaudited)			
	(In thousands)			
Interest expense	$	60,978	$	43,850
Capitalized interest		(3,818)		(2,222)
Amortization of transaction costs		2,336		1,407
Interest expense resulting from cash flow hedges		(455)		1,007
Total interest expense	$	59,041	$	44,042

	Nine Months Ended December 31,			
	2022		2021	
	(Unaudited)			
	(In thousands)			
Interest expense	$	168,987	$	122,589
Capitalized interest		(8,684)		(6,974)
Amortization of transaction costs		5,596		4,153
Interest expense resulting from cash flow hedges		134		2,997
Total interest expense	$	166,033	$	122,765

Interest paid in cash, including payments related to derivative contracts, amounted to $ 51.3 million and $ 41.1 million for the third quarter of fiscal 2023 and 2022, respectively, and $ 156.8 million and $ 122.8 million for the first nine months of fiscal 2023 and 2022, respectively.

Interest Rates

Interest rates and Company borrowings related to our revolving credit facilities were as follows:

	Revolving Credit Activity			
	Quarter Ended December 31,			
	2022		2021	
	(Unaudited)			
	(In thousands, except interest rates)			
Weighted average interest rate during the period		4.68 %		1.38 %
Interest rate at the end of the period		5.28 %		1.39 %
Maximum amount outstanding during the period	$	765,000	$	1,085,000
Average amount outstanding during the period	$	710,109	$	1,081,283
Facility fees	$	270	$	66

	Revolving Credit Activity Nine Months Ended December 31,	
	2022	2021
	(Unaudited) (In thousands, except interest rates)	
Weighted average interest rate during the period	3.34 %	1.38 %
Interest rate at the end of the period	5.28 %	1.39 %
Maximum amount outstanding during the period	$ 1,105,000	$ 1,093,000
Average amount outstanding during the period	$ 892,680	$ 1,081,571
Facility fees	$ 439	$ 198

5. Derivatives

We manage exposure to changes in market interest rates. Our use of derivative instruments is limited to highly effective interest rate swaps to hedge the risk of changes in cash flows (future interest payments) attributable to changes in SOFR swap rates with the designated benchmark interest rate being hedged on certain of our SOFR indexed variable rate debt.The interest rate swaps effectively fix our interest payments on certain SOFR indexed variable rate debt through July 2032. We monitor our positions and the credit ratings of our counterparties and do not currently anticipate non-performance by the counterparties. Interest rate swap agreements are not entered into for trading purposes.These fair values are determined using pricing valuation models which include broker quotes for which significant inputs are observable. They include adjustments for counterparty credit quality and other deal-specific factors, where appropriate and are classified as Level 2 in the fair value hierarchy.

The derivative fair values reflected in prepaid expense and accounts payable and accrued expenses in the condensed consolidated balance sheet were as follows:

	Derivatives Fair Values as of		June 30, 2023	March 31, 2023
	December 31, 2022	March 31, 2022	(Unaudited)	
	(Unaudited)		(In thousands)	
	(In thousands)			
Interest rate contracts designated as cash flow hedging instruments:				
Interest rate swaps designated as cash flow hedges:				
Assets	$ 8,206	$ –	$ 9,254	$ 5,311
Liabilities	$ –	$ 587	–	–
Notional amount	$ 208,467	$ 235,000	204,227	206,347

	The Effect of Interest Rate Contracts on the Statements of Operations for the Quarters Ended		The Effect of Interest Rate Contracts on the Statements of Operations for the Quarters Ended	
	December 31, 2022	December 31, 2021	June 30, 2023	June 30, 2022
	(Unaudited) (In thousands)		(Unaudited) (In thousands)	
(Gain) loss recognized in AOCI on interest rate contracts	$ 302	$ (1,242)		
Gain recognized in AOCI on interest rate contracts			$ (3,943)	$ (736)
(Gain) loss reclassified from AOCI into income	$ 455	$ (1,007)	$ (1,150)	$ 566

Gains (Gains) or losses recognized in income on interest rate derivatives are recorded as interest expense in the condensed consolidated statements of operations. During the first nine months quarter of fiscal 2023 2024 and 2022, 2023, we recognized an increase in the fair value of our cash flow hedges of $6.5 million $ 3.8 million and $0.1 million $ 0.1 million, respectively, net of taxes. During the first nine months quarter of fiscal 2023 2024 and 2022, 2023, we reclassified $0.1 million ($ 0.9) million and $2.3 million $ 0.4 million, respectively, from accumulated other comprehensive income (loss) ("AOCI") to interest expense, net of tax. As of December 31, 2022 June 30, 2023, we expect to reclassify $2.3 million $ 4.8 million of net gains losses on interest rate contracts from AOCI to earnings as interest expense over the next twelve months.

We use derivatives to economically hedge our equity market exposure to indexed annuity products sold by our Life Insurance company. These contracts earn a return for the contractholder based on the change in the value of the S&P 500 index between annual index point dates. We buy and sell listed equity and index call options and call option spreads. The credit risk is with the party in which the options are written. The net option price is paid up front and there are no additional cash requirements or additional contingent liabilities. These contracts are held at fair value on our balance sheet. As of March 31, 2023 and December 31, 2022, these derivative hedges had a fair value of $ 7.5 million and $ 4.3 million, with notional amounts of $ 362.4 million and $ 465.7 million, respectively. These derivative instruments are included in Investments, other, other; on the condensed consolidated balance sheets. Net (gains) losses recognized in net investment and interest income for the third quarters of fiscal 2023 and 2022 were $ 1.4 million and $ 0.1 million, respectively and $ 9.2 million and ($ 1.8) million for the first nine months of fiscal 2023 and fiscal 2022, respectively. The fair values of these call options are determined based on quoted market prices from the relevant exchange and are classified as Level 1 in the fair value hierarchy. Net (gains) losses recognized in net investment and interest income for the quarters ended March 31, 2023 and 2022 were ($ 1.5) million and $ 0.6 million, respectively.

		Derivatives Fair Values as of		
		June 30, 2023		March 31, 2023
		(Unaudited)		
		(In thousands)		
Equity market contracts as economic hedging instruments				
Assets	$	7,539	$	4,295
Liabilities	$	–	$	–
Notional amount	$	362,436	$	465,701

		Derivatives Fair Values as of		
		December 31, 2022		March 31, 2022
		(Unaudited)		
		(In thousands)		
Equity market contracts as hedging instruments				
Assets	$	2,181	$	7,474
Liabilities	$	–	$	–
Notional amount	$	456,419	$	416,739

Although the call options are employed to be effective hedges against our policyholder obligations from an economic standpoint, they do not meet the requirements for hedge accounting under generally accepted accounting principles (“GAAP”). Accordingly, the changes in fair value of the call options are recognized each reporting date as a component of net investment and interest income. The change in fair value of the call options include the gains or losses recognized at the expiration of the option term and the changes in fair value for open contracts.

6. Accumulated Other Comprehensive Income (Loss) Loss

A summary of AOCI components, net of tax, were as follows:

	Foreign Currency Translation	Unrealized Net Gains (Losses) on Investments	Fair Market Value of Cash Flow Hedges	Postretirement Benefit Obligation Net Loss	Accumulated Other Comprehensive Income (Loss)	Foreign Currency Translation	Unrealized Net Gains (Losses) on Investments	Fair Market Value of Cash Flow Hedges	Postretirement Benefit Obligation Net Loss	Accumulated Other Comprehensive Loss
	(Unaudited)					(Unaudited)				
	(In thousands)					(In thousands)				
Balance as of March 31, 2022	$ (55,757)	$ 105,027	$ (444)	$ (2,442)	$ 46,384					
Balance as of March 31, 2023						$ (56,539)	$ (232,740)	$ 4,007	$ (351)	$ (285,623)
Foreign currency translation	(757)	–	–	–	(757)	469	–	–	–	469

Unrealized net loss on investments	–	(336,376)	–	–	(336,376)					
Unrealized net gains on investments						–	20,344	–	–	20,344
Change in fair value of cash flow hedges	–	–	6,532	–	6,532	–	–	3,842	–	3,842
Amounts reclassified into earnings on hedging activities	–	–	101	–	101	–	–	(868)	–	(868)
Other comprehensive income (loss)	(757)	(336,376)	6,633	–	(330,500)	469	20,344	2,974	–	23,787
Balance as of December 31, 2022	$ (56,514)	$ (231,349)	$ 6,189	$ (2,442)	$ (284,116)					
Balance as of June 30, 2023						$ (56,070)	$ (212,396)	$ 6,981	$ (351)	$ (261,836)

7. Stockholders' Equity

The following tables list table lists the dividends that have been declared and issued during for the first nine months quarters of fiscal 2023 on our Voting years 2024 and Non-Voting Common Stocks: 2023.

Voting Common Stock Dividends			
Declared Date	Per Share Amount	Record Date	Dividend Date
April 6, 2022	$ 0.50	April 18, 2022	April 29, 2022
August 18, 2022	$ 0.50	September 6, 2022	September 20, 2022

Non-Voting Common Stock Dividends			
Declared Date	Per Share Amount	Record Date	Dividend Date
June 7, 2023	$ 0.04	June 20, 2023	June 30, 2023

Non-Voting Common Stock Dividends			
Declared Date	Per Share Amount	Record Date	Dividend Date
December 7, 2022	$ 0.04	December 19, 2022	December 30, 2022

Common Stock Dividends			
Declared Date	Per Share Amount	Record Date	Dividend Date
April 6, 2022	$ 0.50	April 18, 2022	April 29, 2022

As of December 31, 2022 June 30, 2023, no awards had been issued under the 2016 AMERCO Stock Option Plan.

Background of the Independent Special Committee

The Board of Directors of the Company (the "Board") created an Independent Special Committee (the "Committee") to consider various matters and actions. The Committee retained outside advisors to help examine multiple options aimed at enhancing the marketability and liquidity of the Company's stock. The Committee paid particular attention to actions intended to make stock ownership more inclusive and accessible for retail investors, including team members and customers of the Company. The Committee approved the following actions.

Creation of the Series N Non-Voting Common Stock

Effective October 24, 2022, the Company created a new series of common stock, designated as Non-Voting Common Stock. The Non-Voting Common Stock has a par value of $ 0.001 per share, 250,000,000 shares authorized and trades on the New York Stock Exchange (“NYSE”) under the ticker symbol “UHAL.B”.Shares of the Company’s Voting Common Stock also trade on the NYSE under the ticker symbol ”UHAL.”

9-for-1 Stock Dividend Involving Non-Voting Common Stock

On October 24, 2022, the Company issued shares of the Non-Voting Common Stock through a stock dividend, on a 9-for-1 basis, to then-existing holders of the Company’s Voting Common Stock. The shares of Non-Voting Common Stock were distributed after the close of trading on November 9, 2022, to stockholders of record of Voting Common Stock at the close of business on November 3, 2022. Trading of the 176,470,092 shares of Non-Voting Common Stock began on November 10, 2022.

Dividend Policy for Non-Voting Common Stock

In response to the Committee’s recommendation to consider a dividend policy, the Board adopted a dividend policy for the new Non-Voting Common Stock.

Unless the Board in its sole discretion determines otherwise, it shall be the policy of the Company to declare and pay a quarterly cash dividend on each share of the Company’s Non-Voting Common Stock, in the amount of $ 0.04 per share. This policy commenced in the third quarter of fiscal year 2023.

On December 19, 2022, the Company transferred the listings of both UHAL and UHAL.B to the NYSE from the NASDAQ Global Select Market.

8. Leases

The following tables show the components of our Right-of-Use right-of-use (“ROU“) assets: assets, net:

	As of December 31, 2022			As of June 30, 2023		
	Finance	Operating	Total	Finance	Operating	Total
		(Unaudited)			(Unaudited)	
		(In thousands)			(In thousands)	
Buildings and improvements	$ –	$ 142,748	$ 142,748	$ –	$ 133,248	$ 133,248
Furniture and equipment	14,731	–	14,731	7,109	–	7,109
Rental trailers and other rental equipment	152,867	–	152,867	128,865	–	128,865
Rental trucks	982,119	–	982,119	879,054	–	879,054
Right-of-use assets, gross	1,149,717	142,748	1,292,465	1,015,028	133,248	1,148,276
Less: Accumulated depreciation	(645,077)	(78,892)	(723,969)	(594,532)	(73,770)	(668,302)
Right-of-use assets, net	$ 504,640	$ 63,856	$ 568,496	$ 420,496	$ 59,478	$ 479,974

	As of March 31, 2022			As of March 31, 2023		
	Finance	Operating	Total	Finance	Operating	Total
		(In thousands)			(In thousands)	
Buildings and improvements	$ –	$ 136,444	$ 136,444	$ –	$ 128,221	$ 128,221
Furniture and equipment	14,731	–	14,731	9,687	–	9,687
Rental trailers and other rental equipment	169,514	–	169,514	152,294	–	152,294
Rental trucks	1,114,248	–	1,114,248	949,838	–	949,838
Right-of-use assets, gross	1,298,493	136,444	1,434,937	1,111,819	128,221	1,240,040
Less: Accumulated depreciation	(677,669)	(62,062)	(739,731)	(637,054)	(69,304)	(706,358)
Right-of-use assets, net	$ 620,824	$ 74,382	$ 695,206	$ 474,765	$ 58,917	$ 533,682

As of December 31, 2022 June 30, 2023 and March 31, 2022 March 31, 2023, we had finance lease liabilities for the ROU assets, net of $252.1 million $ 189.0 million and $347.4 million $ 223.2 million, respectively, and operating lease liabilities of $63.4 million $ 58.8 million and $74.2 million $ 58.4 million, respectively.

	Finance leases		Finance leases	
	December 31,	March 31,	June 30,	March 31,

	2022	2022	2023	2023
	(Unaudited)		(Unaudited)	
Weighted average remaining lease term (years)	2	3	2	2
Weighted average discount rate	3.8 %	3.7 %	3.9 %	3.8 %

	Operating leases		Operating leases	
	December 31, 2022	March 31, 2022	June 30, 2023	March 31, 2023
	(Unaudited)		(Unaudited)	
Weighted average remaining lease term (years)	18.0	16.5	20.3	19.2
Weighted average discount rate	4.6 %	4.6 %	4.7 %	4.7 %

For the first nine months quarters ended December 31, 2022 June 30, 2023 and 2021, 2022, cash paid for leases included in our operating cash flow activities were $ 24.0 million 8.9 million and $ 22.6 million 7.9 million, respectively, and our financing cash flow activities were $ 95.3 million 34.2 million and $ 129.2 million 35.0 million, respectively. Non-cash activities of ROU assets in exchange for lease liabilities liablities were $ 5.1 million $5.0 million and $ 3.5 million $2.4 million for the first nine months quarters of fiscal 2024 and 2023, and 2022, respectively.

The components of lease costs, including leases of less than 12 months, were as follows:

	Nine Months Ended		Three Months Ended	
	December 31, 2022	December 31, 2021	June 30, 2023	June 30, 2022
	(Unaudited) (In thousands)		(Unaudited) (In thousands)	
Operating lease costs	$ 24,483	$ 24,018	$ 8,102	$ 7,920
Finance lease cost:				
Amortization of right of use assets	$ 62,782	$ 90,056		
Amortization of right-of-use assets			$ 16,754	$ 22,396
Interest on lease liabilities	8,799	14,290	2,146	3,218
Total finance lease cost	$ 71,581	$ 104,346	$ 18,900	$ 25,614

The short-term lease costs for the first nine months quarters of fiscal 2023 2024 and 2022 2023 were not material.

Maturities of lease liabilities were as follows:

	Finance leases	Operating leases	Finance leases	Operating leases
	(Unaudited)		(Unaudited)	
Year ending December 31,	(In thousands)			
Years ending March 31,			(In thousands)	
2023	$ 121,093	$ 24,511		
2024	85,188	15,398		
2024 (9 months)			$ 75,174	$ 18,686
2025	48,126	5,710	77,194	12,244
2026	12,114	3,579	46,457	5,534
2027	–	3,018	–	4,087
2028			–	3,483
Thereafter	–	57,288	–	62,497

Total lease payments	266,521	109,504	198,825	106,531
Less: imputed interest	(14,419)	(46,102)	(9,788)	(47,723)
Present value of lease liabilities	$ 252,102	$ 63,402	$ 189,037	$ 58,808

9. Contingencies

Cybersecurity Incident

On September 9, 2022, we announced that the Company was made aware of a data security incident involving U-Hauls U-Haul's information technology network. U-Haul detected a compromise of two unique passwords used to access U-Haul customers' customers information. U-Haul took immediate steps to contain the incident and promptly enhanced its security measures to prevent any further unauthorized access. U-Haul retained cybersecurity experts and incident response counsel to investigate the incident and implement additional security safeguards. The investigation determined that between November 5, 2021 and April 8, 2022, the threat actor accessed customer contracts containing customers' names, dates of birth, and driver's license or state identification numbers. None of U-Haul's financial, payment processing or email systems were involved. U-Haul has notified impacted customers and relevant governmental authorities.

Several class action lawsuits related to the incident have been filed against U-Haul. The lawsuits have been consolidated into one action in the U.S. District Court for the District of Arizona and will be vigorously defended by the Company, Company; however the outcome of such lawsuits cannot be predicted or guaranteed with any certainty.

Environmental

Compliance with environmental requirements of federal, state, provincial and local governments may significantly affect Real Estate's business operations. Among other things, these requirements regulate the discharge of materials into the air, land and water and govern the use and disposal of hazardous substances. Real Estate is aware of issues regarding hazardous substances on some of its properties. Real Estate regularly makes capital and operating expenditures to stay in compliance with environmental laws and has put in place a remedial plan at each site where it believes such a plan is necessary.

Based upon the information currently available to Real Estate, compliance with the environmental laws and its share of the costs of investigation and cleanup of known hazardous waste sites are not expected to result in a material adverse effect on the Company's financial position or results of operations.

Other

We are named as a defendant in various other litigation and claims arising out of the normal course of business, including various class actions related to the Company's cybersecurity incident described above. business. In management's opinion, none of these other matters will have a material effect on our financial position and results of operations.

10. Related Party Transactions

As set forth in the Company's Audit Committee Charter and consistent with the NYSE Listed Company Manual, our Audit Committee (the "Audit Committee") reviews and maintains oversight over related party transactions, which are required to be disclosed under the Securities and Exchange Commission ("SEC") rules and regulations and in accordance with GAAP. Accordingly, all such related party transactions are submitted to the Audit Committee for ongoing review and oversight. Our internal processes are designed to ensure that our legal accounting and finance departments identify and monitor potential related party transactions that may require disclosure and Audit Committee oversight.

U-Haul Holding Company has engaged in related party transactions and has continuing related party interests with certain major stockholders, directors and officers of the consolidated group as disclosed below.

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

SAC Holding Corporation and SAC Holding II Corporation (collectively "SAC Holdings") were established in order to acquire and develop self-storage properties. These properties are being managed by us pursuant to management agreements. SAC Holdings, Four SAC Self-Storage Corporation, Five SAC Self-Storage Corporation, Galaxy Investments, L.P. and 2015 SAC Self-Storage, SAC-Self-Storage, LLC are substantially controlled by Blackwater Investments, Inc. ("Blackwater"). Blackwater is wholly owned by Willow Grove Holdings LP, which is owned by Mark V. Shoen (a significant stockholder), and various trusts associated with Edward J. Shoen (our Chairman of the Board, President and a significant stockholder) and Mark V. Shoen.

Related Party Revenue

	Quarter Ended December 31,

		2022		2021
		(Unaudited)		
		(In thousands)		
U-Haul management fee revenue from Blackwater	$	7,170	$	6,972
U-Haul management fee revenue from Mercury		2,910		2,679
	$	10,080	$	9,651

	Nine Months Ended December 31,				Quarter Ended June 30,			
		2022		2021		2023		2022
		(Unaudited)				(Unaudited)		
		(In thousands)				(In thousands)		
U-Haul management fee revenue from Blackwater	$	22,726	$	21,580	$	7,696	$	7,729
U-Haul management fee revenue from Mercury		5,770		5,267		1,481		1,410
	$	28,496	$	26,847	$	9,177	$	9,139

We currently manage the self-storage properties owned or leased by Blackwater and Mercury Partners, L.P. ("Mercury"), pursuant to a standard form of management agreement, under which we receive a management fee of between 4% 4 % and 10% 10 % of the gross receipts plus reimbursement for certain expenses. We received management fees, exclusive of reimbursed expenses, of $24.9 million and $27.1 million $ 8.2 million from the above-mentioned entities during the first nine months quarter of both fiscal 2023 2024 and 2022, respectively.The decrease in management fees received in the first nine months of fiscal 2023 compared with the first nine months of fiscal 2022 was due to a timing difference of the incentive fee of $4.0 million being paid in March of fiscal 2022. 2023. This management fee is consistent with the fee received for other properties we previously managed for third parties. Mark V. Shoen controls the general partner of Mercury. The limited partner interests of Mercury are owned indirectly by James P. Shoen (is the brother of Edward J. Shoen and Mark V. Shoen) and various trusts benefitting Edward J. Shoen and James P. Shoen or their descendants. Mercury holds the option to purchase a portfolio of properties currently leased by Mercury and a U-Haul subsidiary, which option is exercisable in 2024. subsidiary; Mercury has notified W.P. Carey, the lessor, of its intent to purchase the properties.

Related Party Costs and Expenses

	Quarter Ended December 31,			
		2022		2021
		(Unaudited)		
		(In thousands)		
U-Haul lease expenses to Blackwater	$	604	$	604
U-Haul commission expenses to Blackwater		20,016		21,086
	$	20,620	$	21,690

	Nine Months Ended December 31,			
		2022		2021
		(Unaudited)		
		(In thousands)		
U-Haul lease expenses to Blackwater	$	1,812	$	1,841
U-Haul commission expenses to Blackwater		71,283		70,502
	$	73,095	$	72,343

	Quarter Ended June 30,			
		2023		2022
		(Unaudited)		
		(In thousands)		
U-Haul lease expenses to Blackwater	$	604	$	604
U-Haul printing expenses to Blackwater		349		–

U-Haul commission expenses to Blackwater		22,703		24,882
	$	23,656	$	25,486

We lease space for marketing company offices, vehicle repair shops and hitch installation centers from subsidiaries of Blackwater. The terms of the leases are similar to the terms of leases for other properties owned by unrelated parties that are leased to us.

On May 15, 2023, SAC Holdings began providing ancillary and specialty printing services to us. The financial and other terms of the transactions are substantially identical to the terms of additional specialty printing vendors.

As of December 31, 2022 June 30, 2023, subsidiaries of Blackwater acted as independent dealers. The financial and other terms of the dealership contracts are substantially identical to the terms of those with our other independent dealers whereby commissions are paid by us based upon equipment rental revenues.

These agreements with subsidiaries of Blackwater, excluding Dealer Agreements, provided revenues of $ 22.7 million $7.7 million and $ 21.6 million $7.7 million, expenses of $ 1.8 million 0.9 million and $ 1.8 million 0.6 million and cash flows of $ 21.0 million 6.6 million and $ 19.8 million 6.9 million, respectively, during the first nine months quarter of fiscal 2023 2024 and 2022. 2023. Revenues were $ 339.5 million 103.5 million and $ 335.3 million 117.9 million and commission expenses were $ 71.3 million 22.7 million and $ 70.5 million 24.9 million, respectively, related to the Dealer Agreements, during the first nine months quarter of fiscal 2023 2024 and 2022. 2023.

Management determined that we do not have a variable interest pursuant to the variable interest entity model under Accounting Standards Codification ("ASC") 810 – *Consolidation*in the holding entities of Blackwater based upon management agreements which are with the individual operating entities; therefore, we are precluded from consolidating these entities. Blackwater.

Related Party Assets

		December 31, 2022		March 31, 2022
		(Unaudited)		
		(In thousands)		
U-Haul receivable from Blackwater	$	64,055	$	41,364
U-Haul receivable from Mercury		11,961		5,708
Other (a)		(467)		779
	$	75,549	$	47,851

(a) Timing differences for intercompany balances with insurance subsidiaries resulting from the three-month difference in reporting periods .

Related Party Assets

		June 30, 2023		March 31, 2023
		(Unaudited)		
		(In thousands)		
U-Haul receivable from Blackwater	$	41,146	$	42,141
U-Haul receivable from Mercury		6,446		8,402
Other (a)		(4,490)		(2,235)
	$	43,102	$	48,308

(a) Timing differences for intercompany balances with insurance subsidiaries resulting from the three-month difference in reporting periods.

11. Consolidating Financial Information by Industry Segment: Segment

U-Haul Holding Company's three reportable segments are:

- Moving and Storage, comprised of U-Haul Holding Company, U-Haul, and Real Estate and the subsidiaries of U-Haul UHaul and Real Estate,
- Property and Casualty Insurance, comprised of Repwest and its subsidiaries and ARCOA, and
- Life Insurance, comprised of Oxford and its subsidiaries.

Management tracks revenues separately, but does not report any separate measure of the profitability for rental vehicles, rentals of self-storage spaces and sales of products that are required to be classified as a separate operating segment and accordingly does not present these as separate reportable segments. Deferred income taxes are shown as liabilities on the condensed consolidating statements. The information includes elimination entries necessary to consolidate U-Haul Holding Company, the parent, with its subsidiaries. Investments in subsidiaries are accounted for by the parent using the equity method of accounting.

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U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Consolidating balance sheets by industry segment as of December 31, 2022 June 30, 2023 are as follows:

	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Eliminations		U-Haul Holding Company Consolidated
			(Unaudited) (In thousands)			
Assets:						
Cash and cash equivalents	$ 2,429,943	$ 20,505	$ 60,171	$ –		$ 2,510,619
Reinsurance recoverables and trade receivables, net	124,001	51,481	32,700	–		208,182
Inventories and parts, net	150,140	–	–	–		150,140
Prepaid expenses	228,260	–	–	–		228,260
Investments, fixed maturities and marketable equities	225,218	267,338	2,230,645	–		2,723,201
Investments, other	23,330	108,440	386,685	–		518,455
Deferred policy acquisition costs, net	–	–	159,924	–		159,924
Other assets	53,247	507	3,518	–		57,272
Right of use assets - financing, net	504,640	–	–	–		504,640
Right of use assets - operating, net	62,835	977	44	–		63,856
Related party assets	93,719	3,998	12,499	(34,667)	(c)	75,549
	3,895,333	453,246	2,886,186	(34,667)		7,200,098
Investment in subsidiaries	422,549	–	–	(422,549)	(b)	–
Property, plant and equipment, at cost:						
Land	1,504,507	–	–	–		1,504,507
Buildings and improvements	6,728,424	–	–	–		6,728,424
Furniture and equipment	898,468	–	–	–		898,468
Rental trailers and other rental equipment	784,394	–	–	–		784,394
Rental trucks	5,167,168	–	–	–		5,167,168
	15,082,961	–	–	–		15,082,961
Less: Accumulated depreciation	(4,166,731)	–	–	–		(4,166,731)
Total property, plant and equipment, net	10,916,230	–	–	–		10,916,230
Total assets	$ 15,234,112	$ 453,246	$ 2,886,186	$ (457,216)		$ 18,116,328

(a) Balances as of September 30, 2022

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

	Moving & Storage Consolidated		Property & Casualty Insurance (a)		Life Insurance (a)		Eliminations			U-Haul Holding Company Consolidated
					(Unaudited) (In thousands)					
Assets:										
Cash and cash equivalents	$	2,302,380	$	14,038	$	60,706	$	–	$	2,377,124
Reinsurance recoverables and trade receivables, net		125,222		49,051		32,390		–		206,663
Inventories and parts, net		164,884		–		–		–		164,884
Prepaid expenses		232,039		–		–		–		232,039
Investments, fixed maturities and marketable equities		–		274,003		2,195,509		–		2,469,512
Investments, other		23,330		129,392		467,418		–		620,140
Deferred policy acquisition costs, net		–		–		123,596		–		123,596
Other assets		54,916		1,063		4,842		–		60,821
Right of use assets - financing, net		420,496		–		–		–		420,496
Right of use assets - operating, net		58,622		850		24		–		59,496
Related party assets		65,625		2,860		11,945		(37,328) (c)		43,102
		3,447,514		471,257		2,896,430		(37,328)		6,777,873
Investment in subsidiaries		459,095		–		–		(459,095) (b)		–
Property, plant and equipment, at cost:										
Land		1,555,326		–		–		–		1,555,326
Buildings and improvements		7,364,517		–		–		–		7,364,517
Furniture and equipment		942,036		–		–		–		942,036
Rental trailers and other rental equipment		866,916		–		–		–		866,916
Rental trucks		5,594,132		–		–		–		5,594,132
		16,322,927		–		–		–		16,322,927
Less: Accumulated depreciation		(4,486,766)		–		–		–		(4,486,766)
Total property, plant and equipment, net		11,836,161		–		–		–		11,836,161
Total assets	$	15,742,770	$	471,257	$	2,896,430	$	(496,423)	$	18,614,034

(a) Balances as of March 31, 2023

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

Consolidating balance sheets by industry segment as of December 31, 2022, continued:

	Consolidated Moving & Storage	Property & Casualty Insurance (a)	Insurance (a) Life	Eliminations	U-Haul Holding Company Consolidated
			(Unaudited) (In thousands)		
Liabilities:					

	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Eliminations		U-Haul Holding Company Consolidated
Accounts payable and accrued expenses	$ 690,320	$ 5,943	$ 7,149	$ –		$ 703,412
Notes, loans and finance leases payable, net	6,200,397	–	–	–		6,200,397
Operating lease liabilities	62,367	988	47	–		63,402
Policy benefits and losses, claims and loss expenses payable	430,645	156,259	393,296	–		980,200
Liabilities from investment contracts	–	–	2,396,702	–		2,396,702
Other policyholders' funds and liabilities	–	4,154	8,425	–		12,579
Deferred income	45,222	–	–	–		45,222
Deferred income taxes, net	1,372,516	2,012	(73,491)	–		1,301,037
Related party liabilities	24,866	2,567	12,832	(40,265)	(c)	–
Total liabilities	8,826,333	171,923	2,744,960	(40,265)		11,702,951
Stockholders' equity:						
Series preferred stock:						
Series A preferred stock	–	–	–	–		–
Series B preferred stock	–	–	–	–		–
Series A common stock	–	–	–	–		–
Voting Common Stock	10,497	3,301	2,500	(5,801)	(b)	10,497
Non-Voting Common Stock	176	–	–	–		176
Additional paid-in capital	453,853	91,120	26,271	(117,601)	(b)	453,643
Accumulated other comprehensive income (loss)	(289,714)	(17,969)	(219,145)	242,712	(b)	(284,116)
Retained earnings	6,910,617	204,871	331,600	(536,261)	(b)	6,910,827
Cost of common stock in treasury, net	(525,653)	–	–	–		(525,653)
Cost of preferred stock in treasury, net	(151,997)	–	–	–		(151,997)
Total stockholders' equity	6,407,779	281,323	141,226	(416,951)		6,413,377
Total liabilities and stockholders' equity	$ 15,234,112	$ 453,246	$ 2,886,186	$ (457,216)		$ 18,116,328

(a) Balances as of September 30, 2022

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Consolidating balance sheets by industry segment as of March 31, 2022 are as follows: June 30, 2023, continued

	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Eliminations	U-Haul Holding Company Consolidated
Assets:			(In thousands)		
	$	$	$	$	$
Cash and cash equivalents	2,643,213	10,800	50,124	–	2,704,137
Reinsurance recoverables and trade receivables, net	142,895	50,235	36,213	–	229,343
Inventories and parts, net	158,888	–	–	–	158,888
Prepaid expenses	236,915	–	–	–	236,915
Investments, fixed maturities and marketable equities	–	297,488	2,595,911	–	2,893,399
Investments, other	20,653	114,269	408,833	–	543,755
Deferred policy acquisition costs, net	–	–	103,828	–	103,828
Other assets	57,305	371	2,733	–	60,409
Right of use assets - financing, net	620,824	–	–	–	620,824

Right of use assets - operating, net	74,190	93	99	–		74,382
Related party assets	64,611	6,713	16,911	(40,384)	(c)	47,851
	4,019,494	479,969	3,214,652	(40,384)		7,673,731
Investment in subsidiaries	737,073	–	–	(737,073)	(b)	–
Property, plant and equipment, at cost:						
Land	1,283,142	–	–	–		1,283,142
Buildings and improvements	5,974,639	–	–	–		5,974,639
Furniture and equipment	846,132	–	–	–		846,132
Rental trailers and other rental equipment	615,679	–	–	–		615,679
Rental trucks	4,638,814	–	–	–		4,638,814
	13,358,406	–	–	–		13,358,406
Less: Accumulated depreciation	(3,732,556)	–	–	–		(3,732,556)
Total property, plant and equipment, net	9,625,850	–	–	–		9,625,850
Total assets	$ 14,382,417	$ 479,969	$ 3,214,652	$ (777,457)		$ 17,299,581

(a) Balances as of December 31, 2021

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

	Consolidated Moving & Storage	Property & Casualty Insurance (a)	Insurance (a) Life	Eliminations		Consolidated U-Haul Holding Company
			(Unaudited) (In thousands)			
Liabilities:						
Accounts payable and accrued expenses	$ 768,784	$ 3,303	$ 6,518	$ –		$ 778,605
Notes, loans and finance leases payable, net	6,287,231	–	–	–		6,287,231
Operating lease liabilities	57,937	864	7	–		58,808
Policy benefits and losses, claims and loss expenses payable	328,009	148,960	401,467	–		878,436
Liabilities from investment contracts	–	–	2,384,330	–		2,384,330
Other policyholders' funds and liabilities	–	2,435	9,783	–		12,218
Deferred income	64,790	–	–	–		64,790
Deferred income taxes, net	1,437,773	4,776	(70,690)	–		1,371,859
Related party liabilities	26,630	3,199	13,640	(43,469)	(c)	–
Total liabilities	8,971,154	163,537	2,745,055	(43,469)		11,836,277
Stockholders' equity:						
Series preferred stock:						
Series A preferred stock	–	–	–	–		–
Series B preferred stock	–	–	–	–		–
Series A common stock	–	–	–	–		–
Voting Common stock	10,497	3,301	2,500	(5,801)	(b)	10,497
Non-Voting Common stock	176	–	–	–		176
Additional paid-in capital	453,853	91,120	26,271	(117,601)	(b)	453,643
Accumulated other comprehensive income (loss)	(267,977)	(11,043)	(207,495)	224,679	(b)	(261,836)
Retained earnings	7,252,717	224,342	330,099	(554,231)	(b)	7,252,927
Cost of common stock in treasury, net	(525,653)	–	–	–		(525,653)
Cost of preferred stock in treasury, net	(151,997)	–	–	–		(151,997)

Total stockholders' equity	6,771,616	307,720	151,375	(452,954)	6,777,757
Total liabilities and stockholders' equity	$ 15,742,770	$ 471,257	$ 2,896,430	$ (496,423)	$ 18,614,034

(a) Balances as of March 31, 2023

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

Consolidating balance sheets by industry segment as of March 31, 2022, continued: March 31, 2023 are as follows:

	Consolidated Moving & Storage	Property & Casualty Insurance (a)	Insurance (a) Life	Eliminations		U-Haul Holding Company Consolidated
			(In thousands)			
Liabilities:						
Accounts payable and accrued expenses	$ 663,482	$ 3,849	$ 10,454	$ –		$ 677,785
Notes, loans and finance leases payable, net	6,022,497	–	–	–		6,022,497
Operating lease liabilities	73,998	93	106	–		74,197
Policy benefits and losses, claims and loss expenses payable	418,890	160,379	398,985	–		978,254
Liabilities from investment contracts	–	–	2,336,238	–		2,336,238
Other policyholders' funds and liabilities	–	3,521	7,291	–		10,812
Deferred income	49,157	–	–	–		49,157
Deferred income taxes, net	1,244,639	12,803	7,916	–		1,265,358
Related party liabilities	25,668	3,196	12,717	(41,581)	(c)	–
Total liabilities	8,498,331	183,841	2,773,707	(41,581)		11,414,298
Stockholders' equity:						
Series preferred stock:						
Series A preferred stock	–	–	–	–		–
Series B preferred stock	–	–	–	–		–
Series A common stock	–	–	–	–		–
Voting Common stock	10,497	3,301	2,500	(5,801)	(b)	10,497
Additional paid-in capital	454,029	91,120	26,271	(117,601)	(b)	453,819
Accumulated other comprehensive income (loss)	45,187	16,630	87,200	(102,633)	(b)	46,384
Retained earnings	6,052,023	185,077	324,974	(509,841)	(b)	6,052,233
Cost of common stock in treasury, net	(525,653)	–	–	–		(525,653)
Cost of preferred stock in treasury, net	(151,997)	–	–	–		(151,997)
Total stockholders' equity	5,884,086	296,128	440,945	(735,876)		5,885,283
Total liabilities and stockholders' equity	$ 14,382,417	$ 479,969	$ 3,214,652	$ (777,457)		$ 17,299,581

(a) Balances as of December 31, 2021

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Eliminations		U-Haul Holding Company Consolidated
Assets:			(In thousands)			
Cash and cash equivalents	$ 2,034,242	$ 11,276	$ 15,006	$ –		$ 2,060,524
Reinsurance recoverables and trade receivables, net	107,823	48,344	33,331	–		189,498
Inventories and parts, net	151,474	–	–	–		151,474
Prepaid expenses	241,711	–	–	–		241,711
Investments, fixed maturities and marketable equities	227,737	271,156	2,271,501	–		2,770,394
Investments, other	23,314	125,130	427,096	–		575,540
Deferred policy acquisition costs, net	–	–	128,463	–		128,463
Other assets	46,438	730	3,884	–		51,052
Right of use assets - financing, net	474,765	–	–	–		474,765
Right of use assets - operating, net	57,978	914	25	–		58,917
Related party assets	69,144	2,347	12,268	(35,451)	(c)	48,308
	3,434,626	459,897	2,891,574	(35,451)		6,750,646
Investment in subsidiaries	426,779	–	–	(426,779)	(b)	–
Property, plant and equipment, at cost:						
Land	1,537,206	–	–	–		1,537,206
Buildings and improvements	7,088,810	–	–	–		7,088,810
Furniture and equipment	928,241	–	–	–		928,241
Rental trailers and other rental equipment	827,696	–	–	–		827,696
Rental trucks	5,278,340	–	–	–		5,278,340
	15,660,293	–	–	–		15,660,293
Less: Accumulated depreciation	(4,310,205)	–	–	–		(4,310,205)
Total property, plant and equipment, net	11,350,088	–	–	–		11,350,088
Total assets	$ 15,211,493	$ 459,897	$ 2,891,574	$ (462,230)		$ 18,100,734

(a) Balances as of December 31, 2022

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Consolidating statement of operations balance sheets by industry segment for the quarter ended December 31, 2022 are as follows: of March 31, 2023, continued

	Consolidated Moving & Storage	Property & Casualty Insurance (a)	Insurance (a) Life	Eliminations	Consolidated U-Haul Holding Company
			(Unaudited) (In thousands)		
Revenues:					

Self-moving equipment rentals	$ 900,209	$ –	$ –	$ (1,390)	(c)	$ 898,819
Self-storage revenues	190,483	–	–	–		190,483
Self-moving and self-storage products and service sales	74,851	–	–	–		74,851
Property management fees	10,080	–	–	–		10,080
Life insurance premiums	–	–	24,399	–		24,399
Property and casualty insurance premiums	–	26,852	–	–	(c)	26,852
Net investment and interest income	24,450	1,614	27,230	(1,000)	(b)	52,294
Other revenue	96,334	–	1,333	(109)	(b)	97,558
Total revenues	1,296,407	28,466	52,962	(2,499)		1,375,336
Costs and expenses:						
Operating expenses	718,067	11,790	5,109	(1,497)	(b,c)	733,469
Commission expenses	95,980	–	–	–		95,980
Cost of sales	54,616	–	–	–		54,616
Benefits and losses	–	5,737	35,635	–		41,372
Amortization of deferred policy acquisition costs	–	–	6,979	–		6,979
Lease expense	8,302	93	26	(629)	(b)	7,792
Depreciation, net of gains on disposal	113,866	–	–	–		113,866
Net losses on disposal of real estate	859	–	–	–		859
Total costs and expenses	991,690	17,620	47,749	(2,126)		1,054,933
Earnings from operations before equity in earnings of subsidiaries	304,717	10,846	5,213	(373)		320,403
Equity in earnings of subsidiaries	12,699	–	–	(12,699)	(d)	–
Earnings from operations	317,416	10,846	5,213	(13,072)		320,403
Other components of net periodic benefit costs	(304)	–	–	–		(304)
Interest expense	(59,294)	–	(120)	373	(b)	(59,041)
Fees on early extinguishment of debt	(50)	–	–	–		(50)
Pretax earnings	257,768	10,846	5,093	(12,699)		261,008
Income tax expense	(58,524)	(2,167)	(1,073)	–		(61,764)
Earnings available to common stockholders	$ 199,244	$ 8,679	$ 4,020	$ (12,699)		$ 199,244

(a) Balances for the quarter ended September 30, 2022

(b) Eliminate intercompany lease / interest income

(c) Eliminate intercompany premiums

(d) Eliminate equity in earnings of subsidiaries

	Consolidated Moving & Storage	Property & Casualty Insurance (a)	Insurance (a) Life	Eliminations	Consolidated U-Haul Holding Company
			(In thousands)		
Liabilities:					
Accounts payable and accrued expenses	$ 729,679	$ 4,470	$ 26,890	$ –	$ 761,039
Notes, loans and finance leases payable, net	6,108,042	–	–	–	6,108,042
Operating lease liabilities	57,418	928	27	–	58,373
Policy benefits and losses, claims and loss expenses payable	335,227	153,007	391,968	–	880,202
Liabilities from investment contracts	–	–	2,398,884	–	2,398,884
Other policyholders' funds and liabilities	–	2,702	5,530	–	8,232
Deferred income	52,282	–	–	–	52,282
Deferred income taxes, net	1,405,391	1,713	(77,615)	–	1,329,489

Related party liabilities	25,082	2,544	13,644	(41,270)	(c)	–
Total liabilities	8,713,121	165,364	2,759,328	(41,270)		11,596,543
Stockholders' equity:						
Series preferred stock:						
Series A preferred stock	–	–	–	–		–
Series B preferred stock	–	–	–	–		–
Series A common stock	–	–	–	–		–
Voting Common stock	10,497	3,301	2,500	(5,801)	(b)	10,497
Non-Voting Common Stock	176	–	–	–		176
Additional paid-in capital	453,853	91,120	26,271	(117,601)	(b)	453,643
Accumulated other comprehensive income (loss)	(291,442)	(14,720)	(225,904)	246,443	(b)	(285,623)
Retained earnings	7,002,938	214,832	329,379	(544,001)	(b)	7,003,148
Cost of common shares in treasury, net	(525,653)	–	–	–		(525,653)
Cost of preferred shares in treasury, net	(151,997)	–	–	–		(151,997)
Total stockholders' equity	6,498,372	294,533	132,246	(420,960)		6,504,191
Total liabilities and stockholders' equity	$ 15,211,493	$ 459,897	$ 2,891,574	$ (462,230)		$ 18,100,734

(a) Balances as of December 31, 2022

(b) Eliminate investment in subsidiaries

(c) Eliminate intercompany receivables and payables

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Consolidating statements statement of operations by industry segment for the quarter ended December 31, 2021 June 30, 2023 are as follows:

	Consolidated Moving & Storage	Property & Casualty Insurance (a)	Insurance (a) Life	Eliminations		Consolidated U-Haul Holding Company
			(Unaudited)			
			(In thousands)			
Revenues:						
Self-moving equipment rentals	$ 977,052	$ –	$ –	$ (1,500)	(c)	$ 975,552
Self-storage revenues	159,424	–	–	–		159,424
Self-moving and self-storage products and service sales	75,402	–	–	–		75,402
Property management fees	9,651	–	–	–		9,651
Life insurance premiums	–	–	27,010	–		27,010
Property and casualty insurance premiums	–	26,477	–	(859)	(c)	25,618
Net investment and interest income	666	3,343	28,182	(1,007)	(b)	31,184
Other revenue	99,385	–	1,225	(115)	(b)	100,495
Total revenues	1,321,580	29,820	56,417	(3,481)		1,404,336
Costs and expenses:						
Operating expenses	642,900	12,198	5,465	(2,468)	(b,c)	658,095
Commission expenses	105,155	–	–	–		105,155
Cost of sales	57,042	–	–	–		57,042
Benefits and losses	–	7,892	39,374	–		47,266

Amortization of deferred policy acquisition costs	–	–	7,947	–		7,947
Lease expense	7,917	73	28	(624)	(b)	7,394
Depreciation, net of gains on disposal	103,736	–	–	–		103,736
Net losses on disposal of real estate	977	–	–	–		977
Total costs and expenses	917,727	20,163	52,814	(3,092)		987,612
Earnings from operations before equity in earnings of subsidiaries	403,853	9,657	3,603	(389)		416,724
Equity in earnings of subsidiaries	10,403	–	–	(10,403)	(d)	–
Earnings from operations	414,256	9,657	3,603	(10,792)		416,724
Other components of net periodic benefit costs	(280)	–	–	–		(280)
Interest expense	(44,311)	–	(120)	389	(b)	(44,042)
Fees on early extinguishment of debt	(956)	–	–	–		(956)
Pretax earnings	368,709	9,657	3,483	(10,403)		371,446
Income tax expense	(87,243)	(2,027)	(710)	–		(89,980)
Earnings available to common stockholders	$ 281,466	$ 7,630	$ 2,773	$ (10,403)		$ 281,466

(a) Balances for the quarter ended September 30, 2021

(b) Eliminate intercompany lease / interest income

(c) Eliminate intercompany premiums

(d) Eliminate equity in earnings of subsidiaries

	Consolidated Moving & Storage	Property & Casualty Insurance (a)	Insurance (a) Life	Eliminations		Consolidated U-Haul Holding Company
			(Unaudited)			
			(In thousands)			
Revenues:						
Self-moving equipment rentals	$ 1,000,079	$ –	$ –	$ (873)	(c)	$ 999,206
Self-storage revenues	198,961	–	–	–		198,961
Self-moving and self-storage products and service sales	100,872	–	–	–		100,872
Property management fees	9,177	–	–	–		9,177
Life insurance premiums	–	–	23,131	–		23,131
Property and casualty insurance premiums	–	21,047	–	(725)	(c)	20,322
Net investment and interest income	27,295	6,792	31,511	(1,006)	(b)	64,592
Other revenue	123,129	–	1,039	(121)	(b)	124,047
Total revenues	1,459,513	27,839	55,681	(2,725)		1,540,308
Costs and expenses:						
Operating expenses	748,283	11,307	5,366	(1,715)	(b,c)	763,241
Commission expenses	106,927	–	–	–		106,927
Cost of sales	70,675	–	–	–		70,675
Benefits and losses	–	4,458	40,886	–		45,344
Amortization of deferred policy acquisition costs	–	–	8,045	–		8,045
Lease expense	8,102	92	28	(639)	(b)	7,583
Depreciation, net of gains on disposals	137,814	–	–	–		137,814
Net losses on disposal of real estate	1,021	–	–	–		1,021
Total costs and expenses	1,072,822	15,857	54,325	(2,354)		1,140,650
Earnings from operations before equity in earnings of subsidiaries	386,691	11,982	1,356	(371)		399,658

Equity in earnings of subsidiaries	10,230	–	–	(10,230)	(d)	–
Earnings from operations	396,921	11,982	1,356	(10,601)		399,658
Other components of net periodic benefit costs	(365)	–	–	–		(365)
Interest expense	(60,849)	–	(120)	371	(b)	(60,598)
Pretax earnings	335,707	11,982	1,236	(10,230)		338,695
Income tax expense	(78,869)	(2,472)	(516)	–		(81,857)
Net earnings available to common stockholders	$ 256,838	$ 9,510	$ 720	$ (10,230)		$ 256,838

(a) Balances for the quarter ended March 31, 2023

(b) Eliminate intercompany lease / interest income

(c) Eliminate intercompany premiums

(d) Eliminate equity in earnings of subsidiaries

Consolidating statements of operations by industry segment for the nine months quarter ended December 31, 2022 June 30, 2022 are as follows:

	Consolidated Moving & Storage	Property & Casualty Insurance (a)	Insurance (a) Life	Eliminations		Consolidated U-Haul Holding Company
			(Unaudited) (In thousands)			
Revenues:						
Self-moving equipment rentals	$ 3,155,295	$ –	$ –	$ (3,676)	(c)	$ 3,151,619
Self-storage revenues	549,246	–	–	–		549,246
Self-moving and self-storage products and service sales	281,066	–	–	–		281,066
Property management fees	28,496	–	–	–		28,496
Life insurance premiums	–	–	75,636	–		75,636
Property and casualty insurance premiums	–	73,642	–	(1,100)	(c)	72,542
Net investment and interest income	44,467	1,269	73,659	(3,019)	(b)	116,376
Other revenue	398,293	–	3,466	(700)	(b)	401,059
Total revenues	4,456,863	74,911	152,761	(8,495)		4,676,040
Costs and expenses:						
Operating expenses	2,234,359	33,560	15,776	(5,465)	(b,c)	2,278,230
Commission expenses	339,814	–	–	–		339,814
Cost of sales	206,912	–	–	–		206,912
Benefits and losses	–	16,191	106,644	–		122,835
Amortization of deferred policy acquisition costs	–	–	21,623	–		21,623
Lease expense	24,483	277	80	(1,889)	(b)	22,951
Depreciation, net of gains on disposal	344,980	–	–	–		344,980
Net losses on disposal of real estate	5,038	–	–	–		5,038
Total costs and expenses	3,155,586	50,028	144,123	(7,354)		3,342,383
Earnings from operations before equity in earnings of subsidiaries	1,301,277	24,883	8,638	(1,141)		1,333,657
Equity in earnings of subsidiaries	26,420	–	–	(26,420)	(d)	–

Earnings from operations	1,327,697	24,883	8,638	(27,561)		1,333,657
Other components of net periodic benefit costs	(912)	–	–	–		(912)
Interest expense	(166,814)	–	(360)	1,141	(b)	(166,033)
Fees on early extinguishment of debt	(1,009)	–	–	–		(1,009)
Pretax earnings	1,158,962	24,883	8,278	(26,420)		1,165,703
Income tax expense	(273,701)	(5,089)	(1,652)	–		(280,442)
Earnings available to common stockholders	$ 885,261	$ 19,794	$ 6,626	$ (26,420)		$ 885,261

(a) Balances for the nine months ended September 30, 2022

(b) Eliminate intercompany lease / interest income

(c) Eliminate intercompany premiums

(d) Eliminate equity in earnings of subsidiaries

	Consolidated Moving & Storage	Property & Casualty Insurance (a)	Insurance (a) Life	Eliminations		Consolidated U-Haul Holding Company
			(Unaudited) (In thousands)			
Revenues:						
Self-moving equipment rentals	$ 1,091,710	$ –	$ –	$ (935)	(c)	$ 1,090,775
Self-storage revenues	173,177	–	–	–		173,177
Self-moving and self-storage products and service sales	109,351	–	–	–		109,351
Property management fees	9,139	–	–	–		9,139
Life insurance premiums	–	–	25,781	–		25,781
Property and casualty insurance premiums	–	20,830	–	(858)	(c)	19,972
Net investment and interest income	4,940	2,252	27,388	(1,007)	(b)	33,573
Other revenue	135,281	–	934	(143)	(b)	136,072
Total revenues	1,523,598	23,082	54,103	(2,943)		1,597,840
Costs and expenses:						
Operating expenses	719,794	10,194	5,109	(1,930)	(b,c)	733,167
Commission expenses	118,493	–	–	–		118,493
Cost of sales	79,671	–	–	–		79,671
Benefits and losses	–	4,379	35,378	–		39,757
Amortization of deferred policy acquisition costs	–	–	7,672	–		7,672
Lease expense	7,920	158	28	(631)	(b)	7,475
Depreciation, net of gains on disposals	113,796	–	–	–		113,796
Net losses on disposal of real estate	2,307	–	–	–		2,307
Total costs and expenses	1,041,981	14,731	48,187	(2,561)		1,102,338
Earnings from operations before equity in earnings of subsidiaries	481,617	8,351	5,916	(382)		495,502
Equity in earnings of subsidiaries	12,009	–	–	(12,009)	(d)	–
Earnings from operations	493,626	8,351	5,916	(12,391)		495,502
Other components of net periodic benefit costs	(304)	–	–	–		(304)
Interest expense	(50,061)	–	(120)	382	(b)	(49,799)
Pretax earnings	443,261	8,351	5,796	(12,009)		445,399
Income tax expense	(104,916)	(1,755)	(383)	–		(107,054)
Net earnings available to common stockholders	$ 338,345	$ 6,596	$ 5,413	$ (12,009)		$ 338,345

(a) Balances for the quarter ended March 31, 2022

(b) Eliminate intercompany lease / interest income

(c) Eliminate intercompany premiums

(d) Eliminate equity in earnings of subsidiaries

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Consolidating statements of operations by industry segment for the nine months ended December 31, 2021 are as follows:

	Consolidated Moving & Storage	Property & Casualty Insurance (a)	Insurance (a) Life	Eliminations		Consolidated U-Haul Holding Company
			(Unaudited) (In thousands)			
Revenues:						
Self-moving equipment rentals	$ 3,193,594	$ –	$ –	$ (3,604)	(c)	$ 3,189,990
Self-storage revenues	450,302	–	–	–		450,302
Self-moving and self-storage products and service sales	272,478	–	–	–		272,478
Property management fees	26,847	–	–	–		26,847
Life insurance premiums	–	–	84,628	–		84,628
Property and casualty insurance premiums	–	67,277	–	(2,291)	(c)	64,986
Net investment and interest income	2,021	15,538	88,448	(3,044)	(b)	102,963
Other revenue	346,591	–	2,985	(324)	(b)	349,252
Total revenues	4,291,833	82,815	176,061	(9,263)		4,541,446
Costs and expenses:						
Operating expenses	1,927,060	31,779	16,063	(6,204)	(b,c)	1,968,698
Commission expenses	346,200	–	–	–		346,200
Cost of sales	193,448	–	–	–		193,448
Benefits and losses	–	16,679	122,515	–		139,194
Amortization of deferred policy acquisition costs	–	–	23,520	–		23,520
Lease expense	24,018	279	81	(1,896)	(b)	22,482
Depreciation, net of gains on disposal	361,201	–	–	–		361,201
Net gains on disposal of real estate	(2,930)	–	–	–		(2,930)
Total costs and expenses	2,848,997	48,737	162,179	(8,100)		3,051,813
Earnings from operations before equity in earnings of subsidiaries	1,442,836	34,078	13,882	(1,163)		1,489,633
Equity in earnings of subsidiaries	37,811	–	–	(37,811)	(d)	–
Earnings from operations	1,480,647	34,078	13,882	(38,974)		1,489,633
Other components of net periodic benefit costs	(840)	–	–	–		(840)
Interest expense	(123,568)	–	(360)	1,163	(b)	(122,765)
Fees on early extinguishment of debt	(956)	–	–	–		(956)
Pretax earnings	1,355,283	34,078	13,522	(37,811)		1,365,072
Income tax expense	(318,744)	(7,133)	(2,656)	–		(328,533)
Earnings available to common stockholders	$ 1,036,539	$ 26,945	$ 10,866	$ (37,811)		$ 1,036,539

(a) Balances for the nine months ended September 30, 2021

(b) Eliminate intercompany lease / interest income

(c) Eliminate intercompany premiums

(d) Eliminate equity in earnings of subsidiaries

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Consolidating cash flow statements by industry segment for the nine months quarter ended December 31, 2022 June 30, 2023 are as follows:

	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination	U-Haul Holding Company Consolidated	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination	U-Haul Holding Company Consolidated
			(Unaudited)					(Unaudited)		
Cash flows from operating activities:			(In thousands)					(In thousands)		
Net earnings	$ 885,261	$ 19,794	$ 6,626	$ (26,420)	$ 885,261	$ 256,838	$ 9,510	$ 720	$ (10,230)	$ 256,838
Earnings from consolidated entities	(26,420)	–	–	26,420	–	(10,230)	–	–	10,230	–
Adjustments to reconcile net earnings to the cash provided by operations:										
Depreciation	544,176	–	–	–	544,176	193,475	–	–	–	193,475
Amortization of deferred policy acquisition costs	–	–	21,623	–	21,623	–	–	8,045	–	8,045
Amortization of premiums and accretion of discounts related to investments, net	–	1,285	13,947	–	15,232	–	383	4,011	–	4,394
Amortization of debt issuance costs	5,694	–	–	–	5,694	1,456	–	–	–	1,456
Interest credited to policyholders	–	–	39,048	–	39,048	–	–	17,538	–	17,538
Provision for recoveries for losses on trade receivables, net	(4,470)	(147)	–	–	(4,617)					
Provision for allowance (recoveries) for losses on trade receivables, net						631	(39)	–	–	592
Provision for allowance for inventories and parts reserve	6,991	–	–	–	6,991	(327)	–	–	–	(327)
Net gains on disposal of personal property	(199,196)	–	–	–	(199,196)	(55,661)	–	–	–	(55,661)
Net losses on disposal of real estate	5,038	–	–	–	5,038	1,021	–	–	–	1,021
Net (gains) losses on sales of investments	–	(75)	8,770	–	8,695					
Net losses on equity investments	–	10,906	–	–	10,906					
Net gains on sales of investments						–	(34)	(1,880)	–	(1,914)
Net gains on equity investments						–	(2,429)	–	–	(2,429)
Deferred income taxes, net	125,717	(1,594)	(2,416)	–	121,707	32,087	2,085	(64)	–	34,108
Net change in other operating assets and liabilities:										
Reinsurance recoverables and trade receivables	23,092	(752)	3,513	–	25,853	(17,964)	(411)	940	–	(17,435)
Inventories and parts	1,682	–	–	–	1,682	(13,068)	–	–	–	(13,068)
Prepaid expenses	7,867	–	–	–	7,867	9,870	–	–	–	9,870
Capitalization of deferred policy acquisition costs	–	–	(20,406)	–	(20,406)	–	–	(3,177)	–	(3,177)
Other assets	3,291	122	(730)	–	2,683					
Other assets and right-of-use assets - operating, net						(8,769)	(231)	(957)	–	(9,957)
Related party assets	(29,478)	2,703	–	–	(26,775)	3,645	(513)	–	–	3,132
Accounts payable and accrued expenses	61,253	2,096	(919)	–	62,430					
Accounts payable and accrued expenses and operating lease liabilities						52,573	(1,166)	(18,295)	–	33,112
Policy benefits and losses, claims and loss expenses payable	13,299	(4,120)	(5,689)	–	3,490	(7,590)	(4,047)	(461)	–	(12,098)
Other policyholders' funds and liabilities	–	633	1,134	–	1,767	–	(267)	4,253	–	3,986

Deferred income	(4,013)	–	1,845	–	(2,168)	12,441	–	(442)	–	11,999
Related party liabilities	(799)	(617)	115	–	(1,301)	1,547	655	(5)	–	2,197
Net cash provided by operating activities	1,418,985	30,234	66,461	–	1,515,680	451,975	3,496	10,226	–	465,697
Cash flows from investing activities:										
Escrow deposits	159	–	–	–	159	(361)	–	–	–	(361)
Purchases of:										
Property, plant and equipment	(2,079,490)	–	–	3,066	(2,076,424)	(773,577)	–	–	–	(773,577)
Short term investments	–	(49,429)	(372)	–	(49,801)	–	(9,216)	(741)	–	(9,957)
Fixed maturities investments	(224,999)	(42,039)	(224,393)	–	(491,431)	–	(495)	(2,756)	–	(3,251)
Equity securities	–	(3,177)	(1,651)	–	(4,828)	–	(242)	–	–	(242)
Preferred stock	–	–	–	–	–					
Real estate	(2,677)	(4,920)	(257)	–	(7,854)	(16)	–	(399)	–	(415)
Mortgage loans	–	(23,337)	(124,680)	–	(148,017)	–	(7,300)	(45,150)	–	(52,450)
Proceeds from sales and paydowns of:										
Property, plant and equipment	533,595	–	–	–	533,595	193,455	–	–	–	193,455
Short term investments	–	67,062	–	–	67,062	–	11,676	69	–	11,745
Fixed maturities investments	–	17,938	130,352	–	148,290	224,999	3,490	108,370	–	336,859
Equity securities	–	1,181	6	–	1,187	–	236	–	–	236
Real estate	–	–	3,066	(3,066)	–					
Preferred stock						–	913	–	–	913
Mortgage loans	–	16,192	140,100	–	156,292	–	204	8,173	–	8,377
Net cash used by investing activities	$ (1,773,412)	$ (20,529)	$ (77,829)	$ –	$ (1,871,770)					
Net cash (used) provided by investing activities						(355,500)	(734)	67,566	–	(288,668)
			(page 1 of 2)					(page 1 of 2)		

(a) Balance for the period ended September 30, 2022

(a) Balance for the period ended March 31, 2023

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Consolidating cash flow statements by industry segment for the nine months quarter ended December 31, 2022 are as follows: June 30, 2023, continued

	Consolidated Moving & Storage	Insurance (a) Property & Casualty	Insurance (a) Life	Elimination	Consolidated U-Haul Holding Company
			(Unaudited) (In thousands)		
Cash flows from financing activities:					
Borrowings from credit facilities	$ 975,966	$ –	$ –	$ –	$ 975,966
Principal repayments on credit facilities	(695,321)	–	–	–	(695,321)
Payments of debt issuance costs	(4,962)	–	–	–	(4,962)
Finance lease payments	(95,290)	–	–	–	(95,290)
Securitization deposits	137	–	–	–	137
Voting Common Stock dividends paid	(19,608)	–	–	–	(19,608)
Non-Voting Common Stock dividends paid	(7,059)	–	–	–	(7,059)
Investment contract deposits	–	–	258,157	–	258,157
Investment contract withdrawals	–	–	(236,742)	–	(236,742)

Net cash provided by financing activities	153,863	–	21,415	–	175,278
Effects of exchange rate on cash	(12,706)	–	–	–	(12,706)
Increase (decrease) in cash and cash equivalents	(213,270)	9,705	10,047	–	(193,518)
Cash and cash equivalents at beginning of period	2,643,213	10,800	50,124	–	2,704,137
Cash and cash equivalents at end of period	$ 2,429,943	$ 20,505	$ 60,171	$ –	$ 2,510,619

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(a) Balance for the period ended September 30, 2022

	Consolidated Moving & Storage	Casualty Insurance (a) Property &	Insurance (a) Life	Elimination	Consolidated U-Haul Holding Company
			(Unaudited)		
Cash flows from financing activities:			(In thousands)		
Borrowings from credit facilities	445,493	–	–	–	445,493
Principal repayments on credit facilities	(232,824)	–	–	–	(232,824)
Payments of debt issuance costs	(2,688)	–	–	–	(2,688)
Finance lease payments	(34,168)	–	–	–	(34,168)
Securitization deposits	79	–	–	–	79
Series N Non-Voting Common Stock dividends paid	(7,059)	–	–	–	(7,059)
Investment contract deposits	–	–	51,239	–	51,239
Investment contract withdrawals	–	–	(83,331)	–	(83,331)
Net cash provided (used) by financing activities	168,833	–	(32,092)	–	136,741
Effects of exchange rate on cash	2,830	–	–	–	2,830
Increase (decrease) in cash and cash equivalents	268,138	2,762	45,700	–	316,600
Cash and cash equivalents at beginning of period	2,034,242	11,276	15,006	–	2,060,524
Cash and cash equivalents at end of period	$ 2,302,380	$ 14,038	$ 60,706	$ –	$ 2,377,124

(page 2 of 2)

(a) Balance for the period ended March 31, 2023

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Consolidating cash flow statements by industry segment for the nine months quarter ended December 31, 2021 June 30, 2022 are as follows:

	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination	U-Haul Holding Company Consolidated	Moving & Storage Consolidated	Property & Casualty Insurance (a)	Life Insurance (a)	Elimination	U-Haul Holding Company Consolidated
			(Unaudited)					(Unaudited)		
Cash flows from operating activities:			(In thousands)					(In thousands)		
Net earnings	$ 1,036,539	$ 26,945	$ 10,866	$ (37,811)	$ 1,036,539	$ 338,345	$ 6,596	$ 5,413	$ (12,009)	$ 338,345
Earnings from consolidated entities	(37,811)	–	–	37,811	–	(12,009)	–	–	12,009	–

Adjustments to reconcile net earnings to cash provided by operations:										
Depreciation	519,181	–	–	–	519,181	178,144	–	–	–	178,144
Amortization of deferred policy acquisition costs	–	–	23,520	–	23,520	–	–	7,672	–	7,672
Amortization of premiums and accretion of discounts related to investments, net	–	1,326	13,160	–	14,486	–	421	4,508	–	4,929
Amortization of debt issuance costs	4,200	–	–	–	4,200	1,473	–	–	–	1,473
Interest credited to policyholders	–	–	47,181	–	47,181	–	–	15,157	–	15,157
Provision for allowance (recoveries) for losses on trade receivables, net	1,413	(174)	4	–	1,243	(6,075)	(76)	–	–	(6,151)
Provision for allowance for inventories and parts reserve	9,799	–	–	–	9,799	4,646	–	–	–	4,646
Net gains on disposal of personal property	(157,980)	–	–	–	(157,980)	(64,348)	–	–	–	(64,348)
Net gains on disposal of real estate	(2,930)	–	–	–	(2,930)	2,307	–	–	–	2,307
Net gains on sales of investments	–	(223)	(3,272)	–	(3,495)	–	(31)	299	–	268
Net gains on equity investments	–	(3,695)	–	–	(3,695)	–	1,551	–	–	1,551
Deferred income taxes, net	134,541	763	(4,544)	–	130,760					
Deferred income taxes						61,948	127	1,418	–	63,493
Net change in other operating assets and liabilities:										
Reinsurance recoverables and trade receivables	(10,403)	1,567	1,465	–	(7,371)	18,458	(2,107)	(457)	–	15,894
Inventories and parts	(70,796)	–	–	–	(70,796)	(10,347)	–	–	–	(10,347)
Prepaid expenses	257,591	–	–	–	257,591	4,935	–	–	–	4,935
Capitalization of deferred policy acquisition costs	–	–	(25,703)	–	(25,703)	–	–	(7,398)	–	(7,398)
Other assets	1,213	72	(107)	–	1,178					
Other assets and right-of-use assets - operating, net						2,177	(40)	(202)	–	1,935
Related party assets	(17,870)	(813)	–	–	(18,683)	747	(263)	–	–	484
Accounts payable and accrued expenses	30,634	1,659	965	–	33,258					
Accounts payable and accrued expenses and operating lease liabilities						78,549	(549)	(3,324)	–	74,676
Policy benefits and losses, claims and loss expenses payable	1,172	(1,987)	7,226	–	6,411	8,875	(1,237)	(1,595)	–	6,043
Other policyholders' funds and liabilities	–	61	(2,871)	–	(2,810)	–	(159)	1,346	–	1,187
Deferred income	687	–	(1,213)	–	(526)	14,501	–	(53)	–	14,448
Related party liabilities	(267)	(2,414)	474	–	(2,207)	1,251	517	260	–	2,028
Net cash provided by operating activities	1,698,913	23,087	67,151	–	1,789,151	623,577	4,750	23,044	–	651,371
Cash flows from investing activities:										
Escrow deposits	5,695	–	–	–	5,695	4,789	–	–	–	4,789
Purchases of:										
Property, plant and equipment	(1,652,984)	–	–	–	(1,652,984)	(646,137)	–	–	–	(646,137)
Short term investments	–	(31,074)	–	–	(31,074)	–	(21,966)	(51)	–	(22,017)
Fixed maturities investments	–	(7,749)	(440,534)	–	(448,283)	–	(9,839)	(26,649)	–	(36,488)
Equity securities	–	–	(1,380)	–	(1,380)	–	(1,366)	–	–	(1,366)
Preferred stock	–	–	(8,000)	–	(8,000)					
Real estate	(33)	–	(157)	–	(190)					
Mortgage loans	–	(19,132)	(112,501)	–	(131,633)	–	(6,975)	(35,586)	–	(42,561)
Proceeds from sales and paydowns of:										
Property, plant and equipment	483,783	–	–	–	483,783	159,180	–	–	–	159,180
Short term investments	–	20,608	61	–	20,669	–	18,073	–	–	18,073
Fixed maturities investments	–	13,816	270,531	–	284,347	–	6,852	48,956	–	55,808
Equity securities	–	–	2,026	–	2,026	–	362	–	–	362
Preferred stock	–	2,000	–	–	2,000					

Mortgage loans	–	851	27,213	–	28,064	–	8,374	23,971	–	32,345
Net cash used by investing activities	$ (1,163,539)	$ (20,680)	$ (262,741)	$ –	$ (1,446,960)					
Net cash (used) provided by investing activities						(482,168)	(6,485)	10,641	–	(478,012)
			(page 1 of 2)					(page 1 of 2)		

(a) Balance for the period ended September 30, 2021

(a) Balance for the period ended March 31, 2022

Consolidating cash flow statements by industry segment for the nine months quarter ended December 31, 2021 are as follows: June 30, 2022, continued

	Consolidated Moving & Storage	Casualty Insurance (a) Property &	Insurance (a) Life	Elimination	Consolidated U-Haul Holding Company	Consolidated Moving & Storage	Casualty Insurance (a) Property &	Insurance (a) Life	Elimination	Consolidated U-Haul Holding Company
			(Unaudited)					(Unaudited)		
Cash flows from financing activities:			(In thousands)					(In thousands)		
Borrowings from credit facilities	$ 1,202,412	$ –	$ –	$ –	$ 1,202,412	393,264	–	–	–	393,264
Principal repayments on credit facilities	(322,232)	–	(11,187)	–	(333,419)	(145,369)	–	–	–	(145,369)
Payment of debt issuance costs	(8,006)	–	–	–	(8,006)	(1,069)	–	–	–	(1,069)
Finance lease payments	(129,150)	–	–	–	(129,150)	(34,982)	–	–	–	(34,982)
Voting Common Stock dividends paid	(29,412)	–	–	–	(29,412)	(9,804)	–	–	–	(9,804)
Investment contract deposits	–	–	271,657	–	271,657	–	–	85,767	–	85,767
Investment contract withdrawals	–	–	(177,777)	–	(177,777)	–	–	(62,911)	–	(62,911)
Net cash provided by financing activities	713,612	–	82,693	–	796,305	202,040	–	22,856	–	224,896
Effects of exchange rate on cash	(5,046)	–	–	–	(5,046)	(4,121)	–	–	–	(4,121)
Increase (decrease) in cash and cash equivalents	1,243,940	2,407	(112,897)	–	1,133,450	339,328	(1,735)	56,541	–	394,134
Cash and cash equivalents at beginning of period	1,010,275	5,658	178,079	–	1,194,012	2,643,213	10,800	50,124	–	2,704,137
Cash and cash equivalents at end of period	$ 2,254,215	$ 8,065	$ 65,182	$ –	$ 2,327,462	$ 2,982,541	$ 9,065	$ 106,665	$ –	$ 3,098,271
			(page 2 of 2)					(page 2 of 2)		

(a) Balance for the period ended September 30, 2021

(a) Balance for the period ended March 31, 2022

12. Industry Segment and Geographic Area Data

United States	Canada	Consolidated
	(Unaudited)	
	(All amounts are in thousands of U.S. $'s)	

		United States		Canada		Consolidated
Quarter Ended December 31, 2022						
Total revenues	$	1,311,117	$	64,219	$	1,375,336
Depreciation and amortization, net of (gains) on disposal		119,864		1,840		121,704
Interest expense		58,367		674		59,041
Pretax earnings		253,778		7,230		261,008
Income tax expense		59,774		1,990		61,764
Identifiable assets		17,473,785		642,543		18,116,328
Quarter Ended December 31, 2021						
Total revenues	$	1,334,131	$	70,205	$	1,404,336
Depreciation and amortization, net of (gains) on disposal		110,383		2,277		112,660
Interest expense		43,140		902		44,042
Pretax earnings		360,449		10,997		371,446
Income tax expense		87,135		2,845		89,980
Identifiable assets		16,077,571		510,507		16,588,078

		United States		Canada		Consolidated
				(Unaudited)		
				(All amounts are in thousands of U.S. $'s)		
Nine Months Ended December 31, 2022						
Total revenues	$	4,431,570	$	244,470	$	4,676,040
Depreciation and amortization, net of (gains) on disposal		365,585		6,056		371,641
Interest expense		163,792		2,241		166,033
Pretax earnings		1,127,685		38,018		1,165,703
Income tax expense		270,641		9,801		280,442
Identifiable assets		17,473,785		642,543		18,116,328
Nine Months Ended December 31, 2021						
Total revenues	$	4,307,322	$	234,124	$	4,541,446
Depreciation and amortization, net of (gains) on disposal		379,989		1,802		381,791
Interest expense		119,856		2,909		122,765
Pretax earnings		1,320,056		45,016		1,365,072
Income tax expense		317,057		11,476		328,533
Identifiable assets		16,077,571		510,507		16,588,078

		United States		Canada		Consolidated
				(Unaudited)		
				(All amounts are in thousands of U.S. $'s)		
Quarter Ended June 30, 2023						
Total revenues	$	1,461,284	$	79,024	$	1,540,308
Depreciation and amortization, net of gains on disposal		148,313		(1,433)		146,880
Interest expense		59,946		652		60,598
Pretax earnings		327,072		11,623		338,695
Income tax expense		78,595		3,262		81,857
Identifiable assets		17,892,739		721,295		18,614,034
Quarter Ended June 30, 2022						

Total revenues	$ 1,510,386	$ 87,454	$ 1,597,840
Depreciation and amortization, net of gains on disposal	120,986	2,789	123,775
Interest expense	48,948	851	49,799
Pretax earnings	431,881	13,518	445,399
Income tax expense	103,613	3,441	107,054
Identifiable assets	17,202,853	590,958	17,793,811

13. Employee Benefit Plans

The components of the net periodic benefit costs with respect to postretirement benefits were as follows:

	Quarter Ended December 31,	
	2022	2021
	(Unaudited) (In thousands)	
Service cost for benefits earned during the period	$ 332	$ 350
Other components of net periodic benefit costs:		
Interest cost on accumulated postretirement benefit	287	227
Other components	17	53
Total other components of net periodic benefit costs	304	280
Net periodic postretirement benefit cost	$ 636	$ 630

	Nine Months Ended December 31,		Quarter Ended June 30,	
	2022	2021	2023	2022
	(Unaudited) (In thousands)		(Unaudited) (In thousands)	
Service cost for benefits earned during the period	$ 995	$ 1,051	$ 297	$ 332
Other components of net periodic benefit costs:				
Interest cost on accumulated postretirement benefit	861	681	367	287
Other components	51	159	(2)	17
Total other components of net periodic benefit costs	912	840	365	304
Net periodic postretirement benefit cost	$ 1,907	$ 1,891	$ 662	$ 636

14. Fair Value Measurements

Certain assets and liabilities are recorded at fair value on the condensed consolidated balance sheets and are measured and classified based upon a three-tiered approach to valuation. Financial assets and liabilities are recorded at fair value and are classified and disclosed in one of the following three categories:

Level 1 – Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 – Quoted prices for identical or similar financial instruments in markets that are not considered to be active, or similar financial instruments for which all significant inputs are observable, either directly or indirectly, or inputs other than quoted prices that are observable, or inputs that are derived principally from or corroborated by observable market data through correlation or other means; and

Level 3 – Prices or valuations that require inputs that are both significant to the fair value measurement and are unobservable. These reflect management’s assumptions about the assumptions a market participant would use in pricing the asset or liability.

A financial instrument’s level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Fair values of cash equivalents approximate carrying value due to the short period of time to maturity.

Fair values of short-term investments are based on quoted market prices.

Fair values of investments available-for-sale long-term investments, mortgage loans and notes on real estate, and interest rate swap contracts are based on quoted market prices, dealer quotes or discounted cash flows.

Fair values on interest rate swap contracts are based on using pricing valuation models which include broker quotes.

Fair values of long-term investment and mortgage loans and notes on real estate are based on quoted market prices, dealer quotes or discounted cash flows.Fair values of trade receivables approximate their recorded value.

Our financial instruments that are exposed to concentrations of credit risk consist primarily of temporary cash investments, trade receivables, reinsurance recoverables and notes receivable. Limited credit risk exists on trade receivables due to the diversity of our customer base and their dispersion across broad geographic markets. We place our temporary cash investments with financial institutions and limit the amount of credit exposure to any one financial institution.

We have mortgage receivables, which potentially expose us to credit risk. The portfolio of notes is principally collateralized by self-storage facilities and commercial properties. We have not experienced any material losses related to the notes from individual or groups of notes in any particular industry or geographic area. The estimated fair values were determined using the discounted cash flow method and using interest rates currently offered for similar loans to borrowers with similar credit ratings.

Other investments, including short-term investments, are substantially current or bear reasonable interest rates. As a result, the carrying values of these financial instruments approximate fair value.

The carrying values and estimated fair values for the financial instruments stated above and their placement in the fair value hierarchy are as follows:

	Fair Value Hierarchy				
As of December 31, 2022	Carrying Value	Level 1	Level 2	Level 3	Total Estimated Fair Value
	(Unaudited)				
Assets	(In thousands)				
Reinsurance recoverables and trade receivables, net	$ 208,182	$ –	$ –	$ 208,182	$ 208,182
Mortgage loans, net	414,886	–	–	414,886	393,980
Other investments	103,569	–	–	103,569	103,569
Total	$ 726,637	$ –	$ –	$ 726,637	$ 705,731
Liabilities					
Notes, loans and finance leases payable	$ 6,236,822	$ –	$ 6,236,822	$ –	$ 5,813,962
Total	$ 6,236,822	$ –	$ 6,236,822	$ –	$ 5,813,962

	Fair Value Hierarchy					Fair Value Hierarchy				
	Carrying				Total Estimated	Carrying				Total Estimated
As of March 31, 2022	Value	Level 1	Level 2	Level 3	Fair Value					
As of June 30, 2023						Value	Level 1	Level 2	Level 3	Fair Value
	(In thousands)					(Unaudited)				
Assets						(In thousands)				
Reinsurance recoverables and trade receivables, net	$ 229,343	$ –	$ –	$ 229,343	$ 229,343	$ 206,663	$ –	$ –	$ 206,663	$ 206,663
Mortgage loans, net	423,163	–	–	423,163	450,347	510,307	–	–	494,664	494,664
Other investments	120,592	–	–	120,592	120,592	109,833	–	–	109,833	109,833
Total	$ 773,098	$ –	$ –	$ 773,098	$ 800,282	$ 826,803	$ –	$ –	$ 811,160	$ 811,160

Liabilities										
Notes, loans and finance leases payable	$ 6,059,713	$ –	$ 6,059,713	$ –	$ 5,875,781	6,323,782	–	5,743,138	–	5,743,138
Total	$ 6,059,713	$ –	$ 6,059,713	$ –	$ 5,875,781	$ 6,323,782	$ –	$ 5,743,138	$ –	$ 5,743,138

	Fair Value Hierarchy				
As of March 31, 2023	**Carrying Value**	**Level 1**	**Level 2**	**Level 3**	**Total Estimated Fair Value**
	(In thousands)				
Assets					
Reinsurance recoverables and trade receivables, net	$ 189,498	$ –	$ –	$ 189,498	$ 189,498
Mortgage loans, net	466,531	–	–	444,957	444,957
Other investments	109,009	–	–	109,009	109,009
Total	$ 765,038	$ –	$ –	$ 743,464	$ 743,464
Liabilities					
Notes, loans and finance leases payable	6,143,350	–	5,710,735	–	5,710,735
Total	$ 6,143,350	$ –	$ 5,710,735	$ –	$ 5,710,735

The following tables represent the financial assets and liabilities on the condensed consolidated balance sheets as of December 31, 2022 June 30, 2023 and March 31, 2022, March 31, 2023 that are measured at fair value on a recurring basis and the level within the fair value hierarchy.

As of December 31, 2022	**Total**	**Level 1**	**Level 2**	**Level 3**				
As of June 30, 2023					**Total**	**Level 1**	**Level 2**	**Level 3**
	(Unaudited)				(Unaudited)			
Assets	(In thousands)				(In thousands)			
Short-term investments	$ 2,193,606	$ 2,193,606	$ –	$ –	$ 2,055,145	$ 2,053,510	$ 1,635	$ –
Fixed maturities - available for sale	2,663,528	249,161	2,414,275	92	2,407,226	24,549	2,382,618	59
Preferred stock	22,054	22,054	–	–	20,556	20,556	–	–
Common stock	37,619	37,619	–	–	41,730	41,730	–	–
Derivatives	10,388	2,182	8,206	–	16,793	7,539	9,254	–
Total	$ 4,927,195	$ 2,504,622	$ 2,422,481	$ 92	$ 4,541,450	$ 2,147,884	$ 2,393,507	$ 59
Liabilities								
Derivatives	$ –	$ –	$ –	$ –				
Total	$ –	$ –	$ –	$ –				

As of March 31, 2022	**Total**	**Level 1**	**Level 2**	**Level 3**				
As of March 31, 2023					**Total**	**Level 1**	**Level 2**	**Level 3**

	(In thousands)				(In thousands)			
Assets								
Short-term investments	$ 2,482,154	$ 2,482,154	$ –	$ –	$ 1,809,441	$ 1,808,797	$ 644	$ –
Fixed maturities - available for sale	2,821,092	26,914	2,794,086	92	2,709,037	251,832	2,457,146	59
Preferred stock	26,095	26,095	–	–	21,982	21,982	–	–
Common stock	46,212	46,212	–	–	39,375	39,375	–	–
Derivatives	7,474	7,474	–	–	9,606	4,295	5,311	–
Total	$ 5,383,027	$ 2,588,849	$ 2,794,086	$ 92	$ 4,589,441	$ 2,126,281	$ 2,463,101	$ 59
Liabilities								
Derivatives	$ 587	$ –	$ 587	$ –				
Total	$ 587	$ –	$ 587	$ –				

The fair value measurements for our assets using significant unobservable inputs (Level 3) were $ 0.1 million $0.1 million for both December 31, 2022 June 30, 2023 and March 31, 2022 March 31, 2023.

15. Revenue Recognition

Revenue Recognized in Accordance with Topic 606

ASC Topic 606, *Revenue from Contracts with Customers (Topic 606)*, outlines a five-step model for entities to use in accounting for revenue arising from contracts with customers. The standard applies to all contracts with customers except for leases, insurance contracts, financial instruments, certain nonmonetary exchanges and certain guarantees. The standard also requires disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments.

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

We enter into contracts that may include various combinations of products and services, which are generally capable of being distinct and accounted for as separate performance obligations. Revenue is recognized net of amounts collected from customers for taxes, such as sales tax, and remitted to the applicable taxing authorities. We account for a contract under Topic 606 when it has approval and commitment from both parties, the rights of the parties are identified, payment terms are identified, the contract has commercial substance and collectability of consideration is probable. For contracts scoped into this standard, revenue is recognized when (or as) the performance obligations are satisfied by means of transferring goods or services to the customer as applicable to each revenue stream as discussed below. There were no material contract assets or liabilities as of December 31, 2022 June 30, 2023 and March 31, 2022 March 31, 2023.

Sales of self-moving and self-storage related products are recognized at the time that title passes and the customer accepts delivery. The performance obligations identified for this portfolio of contracts include moving and storage product sales, installation services and/or propane sales. Each of these performance obligations has an observable stand-alone selling price. We concluded that the performance obligations identified are satisfied at a point in time. The basis for this conclusion is that the customer does not receive the product/propane or benefit from the installation services until the related performance obligation is satisfied. These products/services being provided have an alternative use as they are not customized and can be sold/provided to any customer. In addition, we only have the right to receive payment once the products have been transferred to the customer or the installation services have been completed. Although product sales have a right of return policy, our estimated obligation for future product returns is not material to the financial statements at this time.

Property management fees are recognized over the period that agreed-upon services are provided. The performance obligation for this portfolio of contracts is property management services, which represents a series of distinct days of service, each of which is comprised of activities that may vary from day to day. However, those tasks are activities to fulfill the property management services and are not separate promises in the contract. We determined that each increment of the promised service is distinct. This is because the customer can benefit from each increment of service on its own and each increment of service is separately identifiable because no day of service significantly modifies or customizes another and no day of service significantly affects either the entity's ability to fulfill another day of service or the benefit to the customer of another day of service. As such, we concluded that the performance obligation is satisfied over time. Additionally, in certain contracts the Company has the ability to earn an incentive fee based on operational results. We measure and recognize the progress toward completion of the performance obligation on a quarterly basis using the most likely amount method to determine an accrual for the incentive fee portion of the compensation received in exchange for the property management service. The variable consideration recognized is subject to constraints due to a range of possible consideration amounts based on actual operational results. The amount accrued in the third first quarter of fiscal 2023 2024 did not have a material effect on our financial statements.

Other revenue consists of numerous services or rentals, of which U-Box contracts and service fees from Moving Help® are the main components. The performance obligations identified for U-Box contracts are fees for rental, storage and shipping of U-Box containers to a specified location, each of which are distinct. A contract may be partially within the scope of Topic 606 and partially within the scope of other topics. The rental and storage obligations in U-Box contracts meet the definition of a lease in Topic 842, while the shipping obligation represents a contract with a customer accounted for under Topic 606. Therefore, we allocate the total transaction price between the performance obligations of storage fees and rental fees and the shipping fees on a standalone selling price basis. U-Box shipping fees are collected once the shipment is in transit. Shipping fees in U-Box contracts are set at the initiation of the contract based on the shipping origin and destination, and the performance obligation is satisfied over

time. U-Box shipping contracts span over a relatively short period of time, and the majority of these contracts begin and end within the same fiscal year. Moving Help®services fees are recognized in accordance with Topic 606. Moving Help®services are generated as we provide a neutral venue for the connection between the service provider and the customer for agreed upon services. We do not control the specified services provided by the service provider before that service is transferred to the customer.

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Revenue Recognized in Accordance with Topic 842

ASC Topic 842, *Leases (Topic 842),*The Company's self-moving equipment rental revenues meet the definition of a lease pursuant to the guidance in Topic 842 because those substitution rights do not provide an economic benefit to the Company that would exceed the cost of exercising the right.Please see Note 8, Leases, of the Notes to the Condensed Consolidated Financial Statements.

Self-moving equipment rentals are recognized over the contract period that trucks and moving equipment are rented. We offer two types of self-moving rental contracts, one-way rentals and in-town rentals, which have varying payment terms. Customer payment is received at the initiation of the contract for one-way rentals which covers an allowable limit for equipment usage. An estimated fee in the form of a deposit is received at the initiation of the contract for in-town rentals, and final payment is received upon the return of the equipment based on actual fees incurred. The contract price is estimated at the initiation of the contract, as there is variable consideration associated with ratable fees incurred based on the number of days the equipment is rented and the number of miles driven. Variable consideration is estimated using the most likely amount method which is based on the intended use of the rental equipment by the customer at the initiation of the contract. Historically, the variability in estimated transaction pricing compared to actual is not significant due to the relatively short duration of rental contracts. Each performance obligation has an observable stand-alone selling price. The input method of passage of time is appropriate as there is a direct relationship between our inputs and the transfer of benefit to the customer over the life of the contract. Self-moving rental contracts span a relatively short period of time, and the majority of these contracts began and ended within the same fiscal year.

Self-storage revenues are recognized as earned over the contract period based upon the number of paid storage contract days.

We lease portions of our operating properties to tenants under agreements that are classified as operating leases. We recognize the total minimum lease payments provided for under the leases on a straight-line basis over the lease term. Generally, under the terms of our leases, the majority of our rental expenses, including common area maintenance, real estate taxes and insurance, are recovered from our customers.

The following table summarizes the minimum lease payments due from our customers and operating property tenants on leases for the next five years and thereafter:

	Year Ending December 31,					
	2023	2024	2025	2026	2027	Thereafter
	(Unaudited) (In thousands)					
Self-moving equipment rentals	$ 5,724	$ –	$ –	$ –	$ –	$ –
Property lease revenues	20,136	12,290	9,403	7,634	5,095	39,749
Total	$ 25,860	$ 12,290	$ 9,403	$ 7,634	$ 5,095	$ 39,749

	Years Ending June 30,					
	2024	2025	2026	2027	2028	Thereafter
	(Unaudited) (In thousands)					
Self-moving equipment rentals	$ 6,947	$ –	$ –	$ –	$ –	$ –
Property lease revenues	21,052	14,626	11,834	8,920	6,235	39,797
Total	$ 27,999	$ 14,626	$ 11,834	$ 8,920	$ 6,235	$ 39,797

The amounts above do not reflect future rental revenue from the renewal or replacement of existing leases.

Revenue Recognized in Accordance with Other Topics

Traditional life and Medicare supplement insurance premiums are recognized as revenue over the premium-paying periods of the contracts when due from the policyholders. For products where premiums are due over a significantly shorter duration than the period over which benefits are provided, such as our

single premium whole life product, premiums are recognized when received and excess profits are deferred and recognized in relation to the insurance in force.

Property and casualty insurance premiums are recognized as revenue over the policy periods. Interest and investment income are recognized as earned.

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

Net investment and interest income has multiple components. Interest income from bonds and mortgage notes are recognized when earned. Dividends on common and preferred stocks are recognized on the ex-dividend dates. Realized gains and losses on the sale or exchange of investments are recognized at the trade date.

In the following tables, table, revenue is disaggregated by timing of revenue recognition:

	Quarter Ended December 31,	
	2022	2021
	(Unaudited) (In thousands)	
Revenues recognized over time:	$ 69,797	$ 73,785
Revenues recognized at a point in time:	92,698	90,763
Total revenues recognized under ASC 606	162,495	164,548
Revenues recognized under ASC 842	1,110,247	1,154,751
Revenues recognized under ASC 944	50,300	53,853
Revenues recognized under ASC 320	52,294	31,184
Total revenues	$ 1,375,336	$ 1,404,336

	Nine Months Ended December 31,		Quarter Ended June 30,	
	2022	2021	2023	2022
	(Unaudited) (In thousands)		(Unaudited) (In thousands)	
Revenues recognized over time:	$ 300,082	$ 261,638	$ 91,315	$ 103,194

Revenues recognized at a point in time:	338,019	322,405	117,593	126,355
Total revenues recognized under ASC 606	638,101	584,043	208,908	229,549
Revenues recognized under ASC 842	3,772,203	3,701,695	1,222,316	1,288,031
Revenues recognized under ASC 944	149,360	152,745	44,492	46,687
Revenues recognized under ASC 320	116,376	102,963	64,592	33,573
Total revenues	$ 4,676,040	$ 4,541,446	$ 1,540,308	$ 1,597,840

In the above tables, table, the revenues recognized over time include property management fees, the shipping fees associated with U-Box container rentals and a portion of other revenues. Revenues recognized at a point in time include self-moving equipment rentals, self-moving and self-storage products and service sales and a portion of other revenues .

We recognized liabilities resulting from contracts with customers for self-moving equipment rentals, self-storage revenues, U-Box revenues and tenant revenues, in which the length of the contract goes beyond the reported period end, although rental periods of the equipment, storage and U-Box contract are generally short-term in nature. The timing of revenue recognition results in liabilities that are reflected in deferred income on the balance sheet.

16. 17. Allowance for Credit Losses

Trade Receivables

Moving and Storage has two (2) primary components of trade receivables, receivables from corporate customers and credit card receivables from customer sales and rental of equipment. For credit card receivables, the Company uses a trailing 13 months average historical chargeback percentage of total credit card receivables to estimate a credit loss reserve. The Company rents equipment to corporate customers in which payment terms are 30 days.

The Company performs ongoing credit evaluations of its customers and assesses each customer’s credit worthiness. In addition, the Company monitors collections and payments from its customers and maintains an allowance based upon applying an expected credit loss rate to receivables based on the historical loss rate from similar high risk high-risk customers adjusted for current conditions, including any specific customer collection issues identified, and forecasts of economic conditions. Delinquent account balances are written off after management has determined that the likelihood of collection is remote.

Management believes that the historical loss information it has compiled is a reasonable base on which to determine expected credit losses for trade receivables because the composition of trade receivables as of that date is consistent with that used in developing the historical credit loss percentages (i.e., the similar risk characteristics of its customers and its lending practices have not changed significantly over time). To adjust the historical loss rates to reflect the effects of these differences in current conditions and forecasted changes, management assigns a rating to each corporate customer which varies depending on the assessment of risk. Management estimated the loss rate at approximately 4 % and 6 % as of December 31, 2022 June 30, 2023 and March 31, 2022, respectively. March 31, 2023. Management developed this estimate based on its knowledge of past experience for which there were similar improvements in the economy. As a result, management applied the applicable credit loss rates to determine the expected credit loss estimate for each aging category. Accordingly, the allowance for expected credit losses as of December 31, 2022, June 30, 2023 and March 31, 2023 was $ 4.0 million. 4.9 million and $ 3.8 million, respectively.

Accrued Interest Receivable

Accrued interest receivables on available for sale securities totaled $ 29.6 million as of September 30, 2022 March 31, 2023 and December 31, 2022 and are excluded from the estimate of credit losses.

As outlined in subtopic 326-20-30-5A, we We have elected not to measure an allowance on accrued interest receivables as our practice is to write off the uncollectible balance in a timely manner. Furthermore, we have elected to write off accrued interest receivables by reversing interest income (in accordance with subtopic 326-20-35-8A). income.

Mortgage loans, net

Loans that management has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are reported at amortized cost. Modeling for the Company‘s Company's mortgage loans is based on inputs most highly correlated to defaults, including loan-to-value, occupancy, and payment history. Historical credit loss experience provides additional support for the estimation of expected credit losses. In assessing the credit losses, the portfolio is reviewed on a collective basis, using loan-specific cash flows to determine the fair value of the collateral in the event of default. Adjustments to this analysis are made to assess loans with a loan-to-value of 65% or greater. These loans are evaluated on an individual basis and loan specific risk characteristics such as occupancy levels, expense, income growth and other relevant available information from internal and external sources relating to past events, current conditions, and reasonable and supportable forecasts.

When management determines that credit losses are expected to occur, an allowance for expected credit losses based on the fair value of the collateral is recorded.

Reinsurance recoverables

Reinsurance recoverables on paid and unpaid benefits was less than 1%1 % of the total assets as of September 30, 2022March 31, 2023 which is immaterial based on historical loss experience and high credit rating of the reinsurers.

Premium receivables

Premium receivables were $4.1 million as of March 31, 2023 and December 31, 2022, respectively in which the credit loss allowance is immaterial based on our ability to cancel the policy if the policyholder does not pay premiums.

The following details the changes in the Company's reserve allowance for credit losses for trade receivables, fixed maturities and investments, other:

	Allowance for Credit Losses			
	Trade Receivables	Investments, Fixed Maturities	Investments, other	Total
	(Unaudited)			
	(in thousands)			
Balance as of March 31, 2022	$ 8,649	$ 60	$ 501	$ 9,210
Provision for (reversal of) credit losses	(4,860)	2,041	16	(2,803)
Write-offs against allowance	–	–	–	–
Recoveries	–	–	–	–
Balance as of March 31, 2023	$ 3,789	$ 2,101	$ 517	$ 6,407
Provision for (reversal of) credit losses	591	(455)	301	437
Write-offs against allowance	–	–	–	–
Recoveries	–	–	–	–
Balance as of June 30, 2023	$ 4,380	$ 1,646	$ 818	$ 6,844

18.Accounting Pronouncements

Adoption of new Accounting Pronouncements

On April 1, 2023, the Company adopted Accounting Standards Update ("ASU") 2018-12, *Targeted Improvements to the Accounting for Long-Duration Contracts*which is applicable to Oxford. The Company used the modified retrospective method applies as the transition date of April 1, 2021.

The updated accounting guidance required changes to the measurement and disclosure of long-duration contracts. For the Company, this includes all life insurance products, annuities, Medicare Supplement products and our long-term care business.Entities will be required to review, and update if there is a change to cash flow assumptions (including morbidity and persistency) at least annually, and to update discount rate assumptions quarterly using an upper-medium grade fixed-income instrument yield. The effect of changes in cash flow assumptions will be recorded in the Company's results of operations and the effect of changes in discount rate assumptions will be recorded in other comprehensive income.

The most significant impact will be the effect of updating the discount rate assumption quarterly to reflect an upper-medium grade fixed-income instrument yield, rather than Oxford Life's expected investment portfolio yield. This will be partially offset by the de-recognition of cumulative adjustments to DAC associated with unrealized gains and losses associated with long-duration contracts. The Company uses a published spot rate curve constructed from "A"-rated U.S. dollar denominated corporate bonds matched to the duration of the corresponding insurance liabilities, to calculate discount rates. The Company will groups its long-duration contracts into calendar year cohorts based on the contract issue date.

DAC and other capitalized costs such as unearned revenue are amortized on a constant level or straight-line basis over the expected term of the contracts. Under ASU 2018-12, the annual amortization of DAC in our Consolidated Statements of Operations will differ from previous trends due to: 1) the requirement to no longer defer renewal commissions until such year as the commissions are actually incurred, 2) the requirement to no longer accrue and amortize interest on our DAC balances, and 3) the modification of the method for amortizing DAC including the updating of assumptions. For business with deferrals of renewal commissions, as is the case with our final expense life insurance policies, the expected amortization rate, as a percentage of premium, for certain blocks of business will no longer be level but will increase over the period of time during which commissions are deferred. The decrease in amortization in the near term will primarily impact our life insurance line of business.

Upon adoption, the Company made adjustments to AOCI for the removal of cumulative adjustments to DAC associated with unrealized gains and losses previously recorded in AOCI. In total, we expect the impact on net earnings, largely from the decrease in amortization, to be immaterial during fiscal 2024, but could become material with a large increase in sales.

Market risk benefits, which are contracts or contract features that provide protection to the policyholder from capital market risk and expose the Company to other-than-nominal capital market risk, are measured at fair value.Market risk benefits are contracts or contract features that guarantee benefits, such as guaranteed life withdrawal benefits, in addition to an account balance which expose insurance companies to other than nominal capital market risk and protect the contract holder from the same risk. Certain contracts or contract features to be identified as market risk benefits were accounted for as embedded derivatives and measured at fair value, while others transitioned to fair value measurement upon the adoption of ASU 2018-12.

Also in consideration of market risk benefits, upon adoption, there were impacts to (1) AOCI for the cumulative effect of changes in theinstrument-specific credit risk between contract issue date and transition date and (2) retained earnings for the difference between fair value and carrying value at the transition date, excluding the changes in the instrument-specific credit risk. The requirement to review, and update if there is a change, cash flow assumptions at least annually is expected to change the pattern of earnings being recognized. Adoption will also significantly expand the Company's disclosures, and will impact systems, processes, and controls. While the requirements of the new guidance represent a material change from existing GAAP, the accounting adoption had no economic impact on the cash flows of our business nor influence our business model of providing basic mortality and longevity protection-oriented products to the underserved senior market. In addition, it did not impact our statutory earnings, statutory capital, nor our capital management philosophies.

The following tables present the effect of the adoption of ASU 2018-12 on selected consolidated balance sheet data for the fiscal years ended March 31, 2023 and 2022.

	Year Ended March 31,	
	2023	**2022**
	(Unaudited) (In thousands)	
Total Assets		
Prior to adoption	$ 18,124,648	$ 17,299,581
Effect of adoption:		
Derecognition of shadow reserves	(25,141)	26,131
Re-measurement due to discount rate	–	–
Other adjustments	1,227	1,471
Subtotal	$ **(23,914)**	$ **27,602**
After adoption	$ 18,100,734	$ 17,327,183

	Year Ended March 31,	
	2023	**2022**
	(Unaudited) (In thousands)	
Total Liabilities		
Prior to adoption	$ 11,596,313	$ 11,347,089
Effect of adoption:		
Derecognition of FIT on shadow reserves	(5,280)	5,488
Re-measurement due to discount rate	(1,626)	87,258
Re-measurement due to discount rate FIT	342	(18,324)
Other adjustments	6,794	8,511
Subtotal	$ **230**	$ **82,933**
After adoption	$ 11,596,543	$ 11,430,022

	Year Ended March 31, 2023	Year Ended March 31, 2022
	(Unaudited) (In thousands)	
Accumulated other comprehensive income (loss)		
Prior to adoption	$ (267,046)	$ 46,384
Effect of adoption:		
Derecognition of shadow reserves	(19,861)	20,644
Re-measurement due to discount rate	1,626	(87,258)
Re-measurement due to discount rate FIT	(342)	18,324
Other adjustments	–	–
Subtotal	$ **(18,577)**	$ **(48,290)**
After adoption	$ (285,623)	$ (1,906)

	Year Ended March 31, 2023	Year Ended March 31, 2022
	(Unaudited) (In thousands)	
Total Stockholders' equity		
Prior to adoption	$ 6,528,335	$ 5,952,492
Effect of adoption:		
Derecognition of shadow reserves and FIT	(19,861)	20,644
Re-measurement due to discount rate and FIT	1,284	(68,934)
Other adjustments	(5,567)	(7,042)
Subtotal	$ **(24,144)**	$ **(55,332)**
After adoption	$ 6,504,191	$ 5,897,160

The following table presents the Company's consolidated balance sheet, both before and after the Transition date.

	April 1, 2021	March 31, 2021
	(Unaudited) (In thousands)	
	$	$
Deferred policy acquisition costs, net	131,187	89,749
Total assets	14,693,044	14,651,606
Policy benefits and losses, claims and loss expenses payable	1,040,951	909,701
Deferred income taxes, net	1,182,123	1,199,280
Total liabilities	9,846,608	9,732,515
Accumulated other comprehensive income	42,319	106,857
Retained earnings	5,017,451	5,025,568
Total stockholders' equity	4,846,436	4,919,091
Total liabilities and stockholders' equity	14,693,044	14,651,606

The impacts from the adoption of ASU 2018-12 on the Company's previously reported results included in these financial statements are as follows:

Condensed Consolidated Balance Sheet

	Year Ended March 31, 2023		
	As previously reported	**Adoption impact**	**As adjusted**
	(Unaudited) (In thousands)		
Deferred policy acquisition costs, net	$ 152,377	(23,914)	$ 128,463
Total assets	18,124,648	(23,914)	18,100,734
Policy benefits and losses, claims and loss expenses payable	875,034	5,168	880,202
Deferred income taxes, net	1,334,427	(4,938)	1,329,489
Total liabilities	11,596,313	230	11,596,543
Accumulated other comprehensive loss	(267,046)	(18,577)	(285,623)
Retained earnings	7,008,715	(5,567)	7,003,148
Total stockholders' equity	6,528,335	(24,144)	6,504,191
Total liabilities and stockholders' equity	18,124,648	(23,914)	18,100,734

Condensed Consolidated Statement of Operations

	Quarter Ended June 30, 2022		
	As previously reported	**Adoption impact**	**As adjusted**
	(Unaudited) (In thousands)		
Benefits and losses	$ 44,100	(4,343)	$ 39,757
Pretax earnings	441,056	4,343	445,399
Net earnings available to common stockholders	334,002	4,343	338,345
Basic and diluted earnings per share of Common Stock	$ 2.15	0.03	$ 2.18
Basic and diluted earnings per share of Non-Voting Common Stock	$ 1.65	0.03	$ 1.68

The following tables present the balances of and changes in deferred acquisition costs, future policy benefits and market risk benefits and balances amortized on a basis consistent with DAC on April 1, 2021 due to the adoption of ASU 2018-12 by Oxford.

Deferred Policy Acquisition Costs	**Payout Annuities**	**Life Insurance**	**Health Insurance**	**Total**
	(Unaudited) (In thousands)			
Balance, end of year March 31, 2021	$ 15,654	$ 64,552	$ 9,543	$ 89,749
Adjustments for removal of related balances in accumulated other comprehensive income	41,438	–	–	41,438
Adjusted balance, beginning of year April 1, 2021	$ 57,092	$ 64,552	$ 9,543	$ 131,187

Future Policy Benefit	Payout Annuities	Life Insurance	Health Insurance	Total
	(Unaudited) (In thousands)			
Balance, end of year March 31, 2021	$ 8,370	$ 310,311	$ 18,341	$ 337,022
Change in discount rate assumptions	2,307	115,978	4,847	123,132
Change in cash flow assumptions, effect of net premiums exceeding gross premiums	–	1,747	–	1,747
Change in cash flow assumptions, effect of decrease of the deferred profit liability	–	2,580	–	2,580
Adjusted balance, beginning of year April 1, 2021	$ 10,677	$ 430,616	$ 23,188	$ 464,481

Market Risk Benefits	Deferred Annuities
	(Unaudited) (In thousands)
Balance, end of year March 31, 2021	$ 7,339
Adjustment for the difference between carrying amount and fair value, except for the difference due to instrument-specific credit risk	3,791
Adjusted balance, beginning of year April 1, 2021	$ 11,130

The following table presents the effect of transition adjustments on stockholders' equity due to the adoption of ASU 2018-12 for Oxford.

	Retained Earnings	Accumulated Other Comprehensive Loss
	(Unaudited) (In thousands)	
Liability for future policy benefits	$ (4,327)	$ (123,132)
Market risk benefits	(3,791)	–
Deferred acquistion costs and related asset balances	–	41,438
Tax effect	–	17,156
Total	$ (8,118)	$ (64,538)

Recent Accounting Pronouncements

In March 2023, the FASB issued ASU 2023-01, *Leases (Topic 842 – Common Control Arrangements* ("ASU 2023-01"). ASU 2023-01, accounting for leasehold improvements, requires a lessee in a common-control lease arrangement to amortize leasehold improvements that it owns over the improvements useful life to the common control group, regardless of the lease term, if the lessee continues to control the use of the underlying asset through a lease. The amendment is effective for fiscal years beginning after December 15, 2023. We are currently in the process of evaluating the impact if any of the adoption of ASU 2023-01 on our financial statements.

19. Deferred Policy Acquisition Costs, Net

Certain costs of acquiring new insurance business are deferred and recorded as an asset. These costs are capitalized on a grouped contract basis and amortized over the expected term of the related contracts, and are essential for the acquisition of new insurance business. Deferred acquisition costs (DAC) are directly related to the successful issuance of an insurance contract, and primarily include sales commissions, policy issue costs, direct to consumer advertising costs, and underwriting costs. Additionally, DAC includes the value of business acquired (VOBA), which are the costs of acquiring blocks of insurance from other companies or through the acquisition of other companies. These costs represent the difference between the fair value of the contractual insurance assets acquired and liabilities assumed, compared against the assets and liabilities for insurance contracts that the Company issues or holds measured in accordance with GAAP.

DAC is amortized on a constant-level basis over the expected term of the grouped contracts, with the related expense included in amortization of deferred acquisition costs. The in-force metric used to compute the DAC amortization rate is premium deposit in-force for deferred annuities, policy count in-force for health insurance, and face amount in-force for life insurance. The assumptions used to amortize acquisition costs include mortality, morbidity, and persistency. These assumptions are reviewed at least annually and revised in conjunction with any change in the future policy benefit assumptions. The effect of changes in the assumptions are recognized over the remaining expected contract term as a revision of future amortization amounts.

The following tables present a rollforward of deferred policy acquisition costs related to long-duration contracts for the three month periods ended June 30, 2023 and 2022.

	Three Months Ended June 30, 2023			
	Payout Annuities	Life Insurance	Health Insurance	Total
	(Unaudited) (In thousands)			
Balance, beginning of year	$ 55,396	$ 66,954	$ 6,113	$ 128,463
Capitalization	1,951	1,166	61	3,178
Amortization Expense	(3,384)	(1,944)	(190)	(5,518)
Other, including Experience Adjustment	(1,632)	(327)	(568)	(2,527)
Balance, end of period	$ 52,331	$ 65,849	$ 5,416	$ 123,596

	Three Months Ended June 30, 2022			
	Payout Annuities	Life Insurance	Health Insurance	Total
	(Unaudited) (In thousands)			
Balance, beginning of year	$ 55,261	$ 67,573	$ 8,596	$ 131,430
Capitalization	4,935	2,340	123	7,398
Amortization Expense	(3,584)	(2,030)	(240)	(5,854)
Other, including Experience Adjustment	(2,362)	852	(308)	(1,818)
Balance, end of period	$ 54,250	$ 68,735	$ 8,171	$ 131,156

20. *Policy Benefits and Losses, Claims and Loss Expenses Payable*

The liability for future policy benefits for traditional and limited-payment long duration life and health products comprises approximately 91% of the total liability for future policy benefits. The liability is determined each reporting period based on the net level premium method. This method requires the liability for future policy benefits be calculated as the present value of estimated future policyholder benefits and the related termination expenses, less the present value of estimated future net premiums to be collected from policyholders. Net level premiums reflect a recomputed net premium ratio[1] using actual experience since the issue date or the Transition Date, and expected future experience. The liability is accrued as premium revenue is recognized and adjusted for differences between actual and expected experience. Long-duration insurance contracts issued by the Company are grouped into cohorts based on the contract issue year, distribution channel, legal entity and product type.

Both the present value of expected future benefit payments and the present value of expected future net premiums are based primarily on assumptions of discount rates, mortality, morbidity, lapse, and persistency. Each quarter, the Company remeasures its liability for future policy benefits using current discount rates with the effect of the change recognized in Other Comprehensive Income, a component of shareholders' equity. In addition, the Company recognizes a liability remeasurement gain or using original discount rates, and relating to actual experience under the net premium calculation, as compared to the prior reporting period assumptions.

The Company reviews, and updates as necessary, its cash flow assumptions (mortality, morbidity, lapses and persistency) used to calculate the change in the liability for future policy benefits at least annually. These cash flow assumptions are reviewed at the same time every year, or more frequently, if suggested by experience. If cash flow assumptions are changed, the net premium ratio is recalculated from the original issue date, or the Transition Date, using actual experience and projected future cash flows. When the expected future net premiums exceed the expected future gross premiums, or the present value of future policyholder benefits exceeds the present value of expected future gross premiums, the liability for future policy benefits is adjusted with changes recognized in policyholder benefits. The cash flow assumptions do not include an adjustment for adverse deviation. Mortality tables used for individual life insurance include various industry tables and reflect modifications based on Company experience. Morbidity assumptions for individual health are based on Company experience and industry data. Lapse and persistency assumptions are based on Company experience.

The liability for future policy benefits is discounted as noted above, using a current upper-medium grade fixed-income instrument yield that reflects the duration characteristics of the liability for future policy benefits. The methodology for determining current discount rates consists of constructing a discount rate curve intended to be reflective of the currency and tenor of the insurance liability cash flows. The methodology is designed to prioritize observable inputs based on market data available in the local debt markets denominated in the same currency as the policies. For the discount rates applicable to tenors for which the single-A debt market is not liquid or there is little or no observable market data, the Company will use estimation techniques consistent with the fair value guidance in ASC 820. We further accrete interest as a component of policyholder benefits using the original discount rate that is locked-in during the year of contract issuance. The original discount rates (or the locked-in discount rates) are used for interest accretion purposes and for the determination of net premiums, whereas the current discount rates are used for purposes of valuing the liability.

The liability for future policy benefits for annuity and interest sensitive life-type products is represented by policy account value. For limited-payment contracts, a deferred profit liability is also recorded, with changes recognized in income over the life of the contract in proportion to the amount of insurance in-force.

The following tables present the balances and changes in the policy benefitsand a reconciliation of the net liability for future policy benefits to the liability for future policy benefits for Oxford.

	Three Months Ended June 30, 2023		
	Life Insurance	Health Insurance	Total
	(Unaudited) (In thousands)		
Present value of expected net premiums			
Balance, beginning of year	$ 223,118	$ 196,569	$ 419,687
Beginning balance at original discount rate	$ 225,071	$ 212,454	$ 437,525
Effect of changes in cash flow assumptions	–	–	–
Effect of actual variances from expected experience	246	1	247
Adjusted beginning of year balance	$ 225,317	$ 212,455	$ 437,772
Issuances	2,353	75	2,428
Interest accrual	2,574	2,112	4,686
Net premium collected	(9,769)	(6,810)	(16,579)
Other	–	–	–
Ending balance at original discount rate	$ 220,475	$ 207,832	$ 428,307
Effect of changes in discount rate assumptions (AOCI)	2,166	(10,807)	(8,641)
Balance, end of period	$ 222,641	$ 197,025	$ 419,666
Present value of expected future policy benefits			

Balance, beginning of year	$	530,983	$	210,054	$	741,037
Beginning balance at original discount rate	$	533,688	$	226,510	$	760,198
Effect of changes in cash flow assumptions		–		–		–
Effect of actual variances from expected experiences		355		2,133		2,488
Adjusted beginning of year balance	$	534,043	$	228,643	$	762,686
Issuances		2,398		75		2,473
Interest accrual		6,534		2,273		8,807
Benefit payments		(14,311)		(8,773)		(23,084)
Other		–		–		–
Ending balance at original discount rate	$	528,664	$	222,218	$	750,882
Effect of changes in discount rate assumptions (AOCI)		10,786		(11,015)		(229)
Balance, end of period	$	539,450	$	211,203	$	750,653
End of period, LFPB net						330,987
Payout annuities and market risk benefits						31,375
Life and annuity ICOS and IBNR / Reinsurance losses payable						28,910
Life DPL / Other life and health						10,195
Oxford end of period balance						401,467
Moving and Storage balance						328,009
Property and Casualty balance						148,960
Policy benefit and losses, claims and loss expense balance, end of period					$	**878,436**

	Three Months Ended June 30, 2023							
		Life Insurance		Health Insurance		Total		
	(Unaudited) (In thousands, except for percentages and weighted average information)							
Expected gross premiums								
Undiscounted balance	$	395,641	$	348,671	$	744,312		
Discounted balance at original discount rate	$	305,166	$	269,458	$	574,624		
Discounted balance at current discount rate	$	307,763	$	257,488	$	565,251		
Expected policy benefits								
Undiscounted balance	$	770,210	$	289,249	$	1,059,459		
Discounted balance at original discount rate	$	528,663	$	222,219	$	750,882		
Discounted balance at current discount rate	$	539,449	$	211,204	$	750,653		
Mortality, lapses and morbidity								
Mortality actual experience		5.29	%	–	%			
Mortality expected experience		4.93	%	–	%			
Lapses actual experience		1.71	%	–	%			
Lapses expected experience		2.64	%	–	%			
Morbidity actual experience		–	%	92.11	%			
Morbidity expected experience		–	%	73.02	%			

Reserve and interest			
Gross premiums	$ 13,414	$ 9,358	$ 22,772
Other premiums			359
Total premiums			$ **23,131**
Interest expense	$ 3,960	$ 161	$ 4,121
Expected future lifetime (persistency) of policies in force (years)	8.2	8.4	
Weighted average original interest rate of the liability for future policy benefits	5.23 %	4.04 %	
Weighted average current interest rate of the liability for future policy benefits	4.87 %	4.68 %	

Premium receivables

	Three Months Ended June 30, 2022		
	Life Insurance	**Health Insurance**	**Total**
		(Unaudited) (In thousands)	
Present value of expected net premiums			
Balance, beginning of year	$ 280,371	$ 280,721	$ 561,092
Beginning balance at original discount rate	$ 242,741	$ 253,297	$ 496,038
Effect of changes in cash flow assumptions	–	–	–
Effect of actual variances from expected experience	(1,949)	(22,834)	(24,783)
Adjusted beginning of year balance	$ 240,792	$ 230,463	$ 471,255
Issuances	14,064	2,451	16,515
Interest accrual	2,818	2,330	5,148
Net premium collected	(10,517)	(7,706)	(18,223)
Other	–	–	–
Ending balance at original discount rate	$ 247,157	$ 227,538	$ 474,695
Effect of changes in discount rate assumptions (AOCI)	20,298	6,510	26,808
Balance, end of period	$ 267,455	$ 234,048	$ 501,503
Present value of expected future policy benefits			
Balance, beginning of year	$ 672,254	$ 299,605	$ 971,859
Beginning balance at original discount rate	$ 552,109	$ 269,157	$ 821,266
Effect of changes in cash flow assumptions	–	–	–
Effect of actual variances from expected experiences	(4,530)	(21,750)	(26,280)
Adjusted beginning of year balance	$ 547,579	$ 247,407	$ 794,986
Issuances	14,064	2,451	16,515
Interest accrual	6,866	2,501	9,367

Benefit payments	(16,734)	(9,258)	(25,992)
Other	–	–	–
Ending balance at original discount rate	$ 551,775	$ 243,101	$ 794,876
Effect of changes in discount rate assumptions (AOCI)	66,399	7,818	74,217
Balance, end of period	$ 618,174	$ 250,919	$ 869,093
End of period, LFPB net			367,590
Payout annuities and market risk benefits			31,685
Life and annuity ICOS and IBNR / Reinsurance losses payable			42,293
Life DPL / Other life and health			11,423
Oxford end of period balance			452,991
Moving and Storage balance			339,155
Property and Casualty balance			159,142
Policy benefit and losses, claims and loss expense balance, end of period			$ **951,288**

Premium receivables were $ 4.0 million as of September 30, 2022, in which the credit loss allowance is immaterial based on our ability 46

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES

NOTES TO CANCEL THE POLICY IF THE POLICYHOLDER DOESN'T PAY PREMIUMS. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

	Three Months Ended June 30, 2022		
	Life Insurance	**Health Insurance**	**Total**
	(Unaudited) (In thousands, except for percentages and weighted average information)		
Expected gross premiums			
Undiscounted balance	$ 446,750	$ 399,813	$ 846,563
Discounted balance at original discount rate	$ 342,588	$ 306,424	$ 649,012
Discounted balance at current discount rate	$ 370,404	$ 317,466	$ 687,870
Expected policy benefits			
Undiscounted balance	$ 816,240	$ 319,046	$ 1,135,286
Discounted balance at original discount rate	$ 551,775	$ 243,102	$ 794,877
Discounted balance at current discount rate	$ 618,174	$ 250,920	$ 869,094
Mortality, lapses and morbidity			
Mortality actual experience	5.72 %	– %	
Mortality expected experience	4.64 %	– %	
Lapses actual experience	2.37 %	– %	
Lapses expected experience	2.53 %	– %	
Morbidity actual experience	– %	82.38 %	
Morbidity expected experience	– %	70.92 %	
Reserve and interest			
Gross premiums	$ 14,526	$ 11,043	$ 25,569
Other premiums			212
Total premiums			$ **25,781**
Interest expense	$ 4,048	$ 171	$ 4,219

Expected future lifetime (persistency) of policies in force (years)	8.6	7.9
Weighted average original interest rate of the liability for future policy benefits	5.40 %	4.11 %
Weighted average current interest rate of the liability for future policy benefits	0.65 %	0.42 %

U-HAUL HOLDING COMPANY AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – (CONTINUED)

The following details tables present the balances and changes in the Company's reserve allowance for credit losses for trade receivables, fixed maturities and investments, other: Liabilities from investment contracts account balances:

		Three Months Ended June 30, 2023
		Deferred Annuities
		(Unaudited)
		(In thousands, except for the average credited rate)
Policyholder contract deposits account balance		
Beginning of year	$	2,398,884
Deposits received		43,944
Surrenders and withdrawals		(64,445)
Benefit payments		(10,813)
Interest credited		16,760
Other		–
End of period	$	2,384,330
Weighted average credited rate		2.79
Cash surrender value	$	2,069,292

		Three Months Ended June 30, 2022
		Deferred Annuities
		(Unaudited)
		(In thousands, except for the average credited rate)
Policyholder contract deposits account balance		
Beginning of year	$	2,336,238
Deposits received		86,136
Surrenders and withdrawals		(53,297)
Benefit payments		(9,468)
Interest credited		14,641
Other		–
End of period	$	2,374,250
Weighted average credited rate		2.47

Cash surrender value	$	2,093,415

	Allowance for Credit Losses			
	Trade Receivables	Investments, Fixed Maturities	Investments, other	Total
	(Unaudited)			
	(In thousands)			
Balance as of March 31, 2021	$ 4,421	$ 1,320	$ 501	$ 6,242
Provision for (reversal of) credit losses	4,228	(1,260)	–	2,968
Write-offs against allowance	–	–	–	–
Recoveries	–	–	–	–
Balance as of March 31, 2022	$ 8,649	$ 60	$ 501	$ 9,210
Provision for (reversal of) credit losses	(4,630)	2,183	5	(2,442)
Write-offs against allowance	–	–	–	–
Recoveries	–	–	–	–
Balance as of December 31, 2022	$ 4,019	2,243	$ 506	$ 6,768

17.Accounting Pronouncements

Recent Accounting Pronouncements

In August 2018, the Financial Accounting Standards Board ("FASB") issued ASU 2018-12, *Targeted Improvements to the Accounting for Long-Duration Contracts* ("ASU 2018-12"). The amendments in this update require insurance companies to annually review and update the assumptions used for measuring the liability under long-duration contracts, such as life insurance, disability income, and annuities. The amendment prescribes standardized liability discount rate, consistency in measurement of market risk benefits, simplified amortization of deferred acquisition costs and enhanced disclosures. The amendments are effective for fiscal years, and interim periods within those fiscal years, beginning after December 31, 2020. In November 2020, FASB issued ASU 2020-11, *Financial Services – Insurance (Topic 944)*, which deferred the effective date of ASU 2018-12 to years beginning after December 15, 2022. We are currently in the process of evaluating the impact of the adoption of ASU 2018-12 on our financial statements; however, the adoption of ASU 2018-12 will impact the statements of operations because the effect of any update to the assumptions we used at the inception of the contracts will be recorded in net income.

From time to time, new accounting pronouncements are issued by the FASB or the SEC that are adopted by us as of the specified effective date. Unless otherwise discussed, these ASUs entail technical corrections to existing guidance or affect guidance related to specialized industries or entities and therefore will have minimal, if any, impact on our financial position or results of operations upon adoption.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

General

We begin Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") with the overall strategy of U-Haul Holding Company, (formally known as AMERCO), followed by a description of, and strategy related to, our operating segments to give the reader an overview of the goals of our businesses and the direction in which our businesses and products are moving. We then discuss our critical accounting policies and estimates that we believe are important to understanding the assumptions and judgments incorporated in our reported financial results. Next, we discuss our results of operations for the third first quarter and first nine months of fiscal 2023, 2024, compared with the third first quarter and first nine months of fiscal 2022, 2023, which is followed by an analysis of liquidity changes in our balance sheets and cash flows, and a discussion of our financial commitments in the sections entitled Liquidity and Capital Resources - Summary and Disclosures about Contractual Obligations and Commercial Commitments. We conclude this MD&A by discussing our current outlook for the remainder of fiscal 2023. 2024.

This MD&A should be read in conjunction with the other sections of this Quarterly Report, including the Notes to Condensed Consolidated Financial Statements. The various sections of this MD&A contain a number of forward-looking statements, as discussed under the caption, Cautionary Statements Regarding Forward-Looking Statements, all of which are based on our current expectations and could be affected by the uncertainties and risks described throughout this filing or in our most recent Annual Report on Form 10-K for the fiscal year ended March 31, 2022 March 31, 2023. Many of these risks and uncertainties are beyond our control and our actual results may differ materially from these forward-looking statements.

U-Haul Holding Company, a Nevada corporation, has a third first fiscal quarter that ends on the 31st 30th of December June for each year that is referenced. Our insurance company subsidiaries have a third first quarter that ends on the 30th 31st of September March for each year that is referenced. They have been consolidated on that basis. Our insurance companies' financial reporting processes conform to calendar year reporting as required by state insurance departments. Management believes that consolidating their calendar year into our fiscal year financial statements does not materially affect the presentation of financial position or results of operations. We disclose material events, if any, occurring during the intervening period. Consequently, all references to our insurance subsidiaries' years 2022 2023 and 2021 2022 correspond to fiscal 2023 2024 and 2022 2023 for U-Haul Holding Company.

Overall Strategy

Our overall strategy is to maintain our leadership position in the United States and Canada "do-it-yourself" moving and storage industry. We accomplish this by providing a seamless and integrated supply chain to the "do-it-yourself" moving and storage market. As part of executing this strategy, we leverage the brand recognition of U-Haul® U-Haul® with our full line of moving and self-storage related products and services and the convenience of our broad geographic presence.

Our primary focus is to provide our customers with a wide selection of moving rental equipment, convenient self-storage rental facilities, portable moving and storage units and related moving and self-storage products and services. We are able to expand our distribution and improve customer service by increasing the amount of moving equipment and storage units and portable moving and storage units available for rent, expanding the number of independent dealers in our network and expanding and taking advantage of our eMove ® capabilities.

Property and Casualty Insurance is focused on providing and administering property and casualty insurance to U-Haul and its customers, its independent dealers and affiliates.

Life Insurance is focused on long term capital growth through direct writing and reinsuring of life insurance, Medicare supplement and annuity products in the senior marketplace.

Description of Operating Segments

U-Haul Holding Company's three reportable segments are:

- Moving and Storage, comprised of U-Haul Holding Company, U-Haul, and Real Estate and the wholly owned subsidiaries of U-Haul and Real Estate;
- Property and Casualty Insurance, comprised of Repwest and its wholly owned subsidiaries and ARCOA; and
- Life Insurance, comprised of Oxford and its wholly owned subsidiaries.

Moving and Storage

Moving and Storage consists of the rental of trucks, trailers, portable moving and storage units, specialty rental items and self-storage spaces primarily to the household mover as well as sales of moving supplies, towing accessories and propane. Operations are conducted under the registered trade name U-Haul ® throughout the United States and Canada.

With respect to our truck, trailer, specialty rental items and self-storage rental business, we are focused on expanding our dealer network, which provides added convenience for our customers and expands the selection and availability of rental equipment to satisfy the needs of our customers.

U-Haul ® branded self-moving related products and services, such as boxes, pads and tape, allow our customers to, among other things, protect their belongings from potential damage during the moving process. We are committed to providing a complete line of products selected with the "do-it-yourself" moving and storage customer in mind.

uhaul.com ® is an online marketplace that connects consumers to our operations as well as independent Moving Help ® service providers and thousands of independent Self-Storage Affiliates. Our network of customer-rated affiliates and service providers furnish pack and load help, cleaning help, self-storage and similar services throughout the United States and Canada. Our goal is to further utilize our web-based technology platform to increase service to consumers and businesses in the moving and storage market.

U-Haul's mobile app, Truck Share 24/7, Skip-the-Counter Self-Storage rentals and Self-checkout for moving supplies provide our customers methods for conducting business with us directly via their mobile devices and also limiting physical exposure.

Since 1945, U-Haul has incorporated sustainable practices into its everyday operations. We believe that our basic business premise of equipment sharing helps reduce greenhouse gas emissions and reduces the inventory of total large capacity vehicles. We continue to look for ways to reduce waste within our business and are dedicated to manufacturing reusable components and recyclable products. We believe that our commitment to sustainability, through our products and services and everyday operations has helped us to reduce our impact on the environment.

Property and Casualty Insurance

Property and Casualty Insurance provides loss adjusting and claims handling for U-Haul through regional offices across the United States and Canada. Property and Casualty Insurance also underwrites components of the Safemove ® , Safetow ® , Safemove Plus ® , Safestor ® and Safestor Mobile ® protection packages to U-Haul customers. We continue to focus on increasing the penetration of these products into the moving and storage market. The business plan for Property and Casualty Insurance includes offering property and casualty insurance products in other U-Haul related programs.

__Life Insurance__

Life Insurance provides life and health insurance products primarily to the senior market through the direct writing and reinsuring of life insurance, Medicare supplement and annuity policies.

Cybersecurity Incident

On September 9, 2022, we announced that the Company was made aware of a data security incident involving U-Hauls U-Haul's information technology network. U-Haul detected a compromise of two unique passwords used to access U-Haul customers' customers information. U-Haul took immediate steps to contain the incident and promptly enhanced its security measures to prevent any further unauthorized access. U-Haul retained cybersecurity experts and incident response counsel to investigate the incident and implement additional security safeguards. The investigation determined that between November 5, 2021 and April 8, 2022, the threat actor accessed customer contracts containing customers' names, dates of birth, and driver's license or state identification numbers. None of U-Haul's financial, payment processing or email systems were involved. U-Haul has notified impacted customers and relevant governmental authorities.

Several class action lawsuits related to the incident have been filed against U-Haul. The lawsuits have been consolidated into one action in the U.S. District Court for the District of Arizona and will be vigorously defended by the Company; however the outcome of such lawsuits cannot be predicted or guaranteed with any certainty.

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Critical Accounting Policies and Estimates

Please refer to our Annual Report on Form 10-K for the fiscal year ended March 31, 2022 March 31, 2023, Item 7.Management's Discussion and Analysis of Financial Condition and Results of Operations.

__Impairment of Investments__

Under the current expected credit loss model, a valuation allowance is recognized in earnings for credit losses. If we intend to sell a debt security, or it is more likely than not that we will be required to sell the security before recovery of its

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amortized cost basis, the debt security is written down to its fair value and the write down is charged against the allowance for credit losses, with any incremental impairment reported inearnings. Reversals of the allowance for credit losses arepermitted and should not exceed the allowance amount initially recognized.

Changes in the allowance for credit losses are recorded as provision for (or reversal of) credit loss expense There was a $2.2 million ($0.5) million net impairment charge associated with this allowance recorded for during the first nine months quarter ended December 31, 2022 June 30, 2023.

Results of Operations

U-Haul Holding Company and Consolidated Entities

__Quarter Ended December 31, 2022 June 30, 2023 compared with the Quarter Ended December 31, 2021 June 30, 2022__

Listed below, on a consolidated basis, are revenues for our major product lines for the third first quarter of fiscal 2023 2024 and the third first quarter of fiscal 2022: 2023:

	Quarter Ended December 31,		Quarter Ended June 30,	
	2022	2021	2023	2022
	(Unaudited) (In thousands)		(Unaudited) (In thousands)	
Self-moving equipment rentals	$ 898,819	$ 975,552	$ 999,206	$ 1,090,775
Self-storage revenues	190,483	159,424	198,961	173,177
Self-moving and self-storage products and service sales	74,851	75,402	100,872	109,351
Property management fees	10,080	9,651	9,177	9,139
Life insurance premiums	24,399	27,010	23,131	25,781
Property and casualty insurance premiums	26,852	25,618	20,322	19,972
Net investment and interest income	52,294	31,184	64,592	33,573
Other revenue	97,558	100,495	124,047	136,072
Consolidated revenue	$ 1,375,336	$ 1,404,336	$ 1,540,308	$ 1,597,840

Self-moving equipment rental revenues decreased $76.7 million $91.6 million during the third first quarter of fiscal 2023, 2024, compared with the third first quarter of fiscal 2022. 2023. Transactions, revenue and revenue for both average miles driven per transaction decreased.These declines were more pronounced in our In-Town and one-way markets decreased. markets. Compared to the same period last year, we increased the number of retail locations, independent dealers, trucks and trailers in the rental fleet.

Self-storage revenues increased $31.1 million $25.8 million during the third first quarter of fiscal 2023, 2024, compared with the third first quarter of fiscal 2022. 2023. The average monthly number of occupied units increased by 12% 9%, or 57,229 44,957 units, during the third first quarter of fiscal 2023 2024 compared with the same period last year. The growth in revenues and square feet rented comes from a combination of occupancy gains at existing locations, the addition of new capacity to the portfolio and from an a 6% improvement in average revenue per occupied foot.Over During the last twelve months, quarter we added approximately 6.2 million 1.1 million new net rentable square feet, with approximately 1.7 million of that coming on during the third quarter of fiscal 2023. feet.

Sales of self-moving and self-storage products and services decreased $0.6 million $8.5 million during the third first quarter of fiscal 2023, 2024, compared with the third first quarter of fiscal 2022 primarily 2023.This was due to a decreased sales of hitches, moving supplies and propane.The decrease in self-moving transactions has negatively affected the sale sales of moving supplies.

Life insurance premiums decreased $2.6 million $2.7 million during the third first quarter of fiscal 2024, compared with the first quarter of fiscal 2023 compared with the third quarter of fiscal 2022 due primarily to decreased sales of single premium life products and policy decrements in Medicare supplement premiums.

Property and casualty insurance premiums increased $0.4 million during the first quarter of fiscal 2024, compared with the first quarter of fiscal 2023 due to an increase in Safestor® sales, which was a reflection of the increased storage rental transactions.

Net investment and interest income increased $31.0 million during the first quarter of fiscal 2024, compared with the first quarter of fiscal 2023. Moving and Storage accounted for $22.4 million of the improvement due to an increase in interest rates on short-term deposits.Changes in the market value of unaffiliated common stocks held in our property and casualty insurance subsidiary accounted for $4.0 million of the increase during the quarter. An increase of $2.1 million realized gains on derivatives used as hedges for our fixed indexed annuities at our life insurance subsidiary also contributed to the increase during the quarter.

Other revenue decreased $12.0 million during the first quarter of fiscal 2024, compared with the first quarter of fiscal 2023, caused primarily by decreases in our U-Box program.

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Property and casualty insurance premiums increased $1.2 million during the third quarter of fiscal 2023, compared with the third quarter of fiscal 2022. A significant portion of Repwest's premiums are from policies sold in conjunction with U-Haul rental transactions. The premium increase corresponded with the increased moving and storage transactions at U-Haul during July, August and September.

Net investment and interest income increased $21.1 million during the third quarter of fiscal 2023, compared with the third quarter of fiscal 2022. Increased yields on government securities were the primary cause of the $23.7 million increase for Moving and Storage.Partially offsetting this increase were changes in the market value of unaffiliated equity stocks held at our Property and Casualty Insurance subsidiary which accounted for a $2.3 million decrease.

Other revenue decreased $2.9 million during the third quarter of fiscal 2023, compared with the third quarter of fiscal 2022, primarily coming from decreased moving transactions within our U-Box® program.

Listed below are revenues and earnings from operations at each of our operating segments for the third first quarter of fiscal 2023 2024 and the third first quarter of fiscal 2022. 2023. The insurance companies' third first quarters ended September 30, 2022 March 31, 2023 and 2021. 2022.

	Quarter Ended December 31,		Quarter Ended June 30,	
	2022	2021	2023	2022
	(Unaudited) (In thousands)		(Unaudited) (In thousands)	
Moving and storage				
	$	$	$	$
Revenues	1,296,407	1,321,580	1,459,513	1,523,598
Earnings from operations before equity in earnings of subsidiaries	304,717	403,853	386,691	481,617
Property and casualty insurance				
Revenues	28,466	29,820	27,839	23,082
Earnings from operations	10,846	9,657	11,982	8,351
Life insurance				
Revenues	52,962	56,417	55,681	54,103
Earnings from operations	5,213	3,603	1,356	5,916
Eliminations				

Revenues	(2,499)	(3,481)	(2,725)	(2,943)
Earnings from operations before equity in earnings of subsidiaries	(373)	(389)	(371)	(382)
Consolidated results				
Revenues	1,375,336	1,404,336	1,540,308	1,597,840
Earnings from operations	320,403	416,724	399,658	495,502

Total costs and expenses increased $67.3 million $38.3 million during the third first quarter of fiscal 2023, 2024, compared with the third first quarter of fiscal 2022. 2023. Operating expenses for Moving and Storage increased $75.2 million $28.5 million. Repair costs associated with the rental fleet experienced a $34.7 million $29.6 million increase during the quarter due to preventative maintenance resulting from accumulated fleet activity combined with the costs associated with preparing trucks for sale.The primary driver behind these increases has been the slower rotation of new equipment into the fleet and older equipment out of the fleet.The addition of new equipment has been affected by delays with our original equipment manufacturers. fleet over the last several years. Other increases included personnel liability and property taxes.Shipping costs building maintenance and professional fees. associated with U-Box transactions decreased.

Depreciation expense associated with our rental fleet increased $8.7 million for the first quarters of fiscal 2024, compared with the first quarter of 2023 due to an increase in the pace of new additions to the fleet.Net gains from the disposal of rental equipment decreased $1.1 million from a decline in $8.7 million as resale values.Depreciation expense associated with our rental fleet was $131.1million and $126.6 million for values have decreased while the third quarter average cost of fiscal 2023 and 2022, respectively. units being sold has increased. Depreciation expense on all other assets, largely from buildings and improvements, increased $4.5 million to $53.2 million $6.7 million. Net losses on the disposal or retirement of land and buildings decreased $1.3 million.Additional detail is available in the following Moving and Storage section.

As a result of the above-mentioned changes in revenues and expenses, earnings from operations decreased $96.3 million to $320.4 million $399.7 million for the third first quarter of fiscal 2023, 2024, compared with $416.7 million $495.5 million for the third first quarter of fiscal 2022. 2023.

Interest expense for the third first quarter of fiscal 2023 2024 was $59.0 million $60.6 million, compared with $44.0 million $49.8 million for the third first quarter of fiscal 2022, 2023, due to an increase in our outstanding debt average cost of $805.5 million in the third quarter of fiscal 2023 compared with the third quarter of fiscal 2022. debt.

Income tax expense was $61.8 million $81.9 million for the third first quarter of fiscal 2023, 2024, compared with $90.0 million $107.1 million for the third first quarter of fiscal 2022. 2023.

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As a result of the above-mentioned items, earnings available to common stockholders were $199.2 million $256.8 million for the third first quarter of fiscal 2023, 2024, compared with $281.5 million $338.3 million for the third first quarter of fiscal 2022. 2023.

Basic and diluted earnings per share of Voting Common Stock par value $0.25 per share (“Voting Common Stock”) for the third first quarter of fiscal 2023 2024 were $0.98, $1.27, compared with $1.89 $2.18 for the third first quarter of fiscal 2022.

2023. The weighted average common shares outstanding basic and diluted for Voting Common Stock were 19,607,788 for both the third first quarter of fiscal 2023 2024 and 2022. 2023.

Basic and diluted earnings per share of Series N Non-Voting Common Stock par value $0.001 per share (“Non-Voting Common Stock”) for the third quarter of fiscal 2023 2024 were $1.02, $1.31, compared with $1.39 $1.68 for the third quarter of fiscal 2022. 2023.

The weighted average shares outstanding basic and diluted for Non-Voting Common Stock were 176,470,092 for both the third quarter of fiscal 2023 2024 and 2022. 2023.

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Moving and Storage

Quarter Ended December 31, 2022 June 30, 2023 compared with the Quarter Ended December 31, 2021 June 30, 2022

Listed below are revenues for our major product lines at Moving and Storage for the third first quarter of fiscal 2023 2024 and the third first quarter of fiscal 2022: 2023:

	Quarter Ended December 31,		Quarter Ended June 30,	
	2022	2021	2023	2022
	(Unaudited)		(Unaudited)	
	(In thousands)		(In thousands)	
	$	$	$	$
Self-moving equipment rentals	900,209	977,052	1,000,079	1,091,710
Self-storage revenues	190,483	159,424	198,961	173,177
Self-moving and self-storage products and service sales	74,851	75,402	100,872	109,351
Property management fees	10,080	9,651	9,177	9,139

Net investment and interest income	24,450	666	27,295	4,940
Other revenue	96,334	99,385	123,129	135,281
Moving and Storage revenue	$ 1,296,407	$ 1,321,580	$ 1,459,513	$ 1,523,598

Self-moving equipment rental revenues decreased $76.8 million $91.6 million during the third first quarter of fiscal 2023, 2024, compared with the third first quarter of fiscal 2022. 2023.Transactions, revenue and revenue for both average miles driven per transaction decreased.These declines were more pronounced in our In-Town and one-way markets decreased. markets. Compared to the same period last year, we increased the number of retail locations, independent dealers, trucks and trailers in the rental fleet.

Self-storage revenues increased $31.1 million $25.8 million during the third first quarter of fiscal 2023, 2024, compared with the third first quarter of fiscal 2022. 2023. The average monthly number of occupied units increased by 12% 9%, or 57,229 44,957 units, during the third first quarter of fiscal 2023 2024 compared with the same period last year. The growth in revenues and square feet rented comes from a combination of occupancy gains at existing locations, the addition of new capacity to the portfolio and from an a 6% improvement in average revenue per occupied foot.Over During the last twelve months, quarter we added approximately 6.2 million 1.1 million new net rentable square feet, with approximately 1.7 million of that coming on during the third quarter of fiscal 2023. feet.

We own and manage self-storage facilities. Self-storage revenues reported in the condensed consolidated financial statements represent Company-owned locations only. Self-storage data for our owned storage locations follows:

	Quarter Ended December 31,	
	2022	2021
	(Unaudited)	
	(In thousands, except occupancy rate)	
Unit count as of December 31	659	582
Square footage as of December 31	55,004	48,836
Average monthly number of units occupied	540	483
Average monthly occupancy rate based on unit count	82.9%	83.6%
Average monthly square footage occupied	46,651	42,239

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	Quarter Ended June 30,	
	2023	2022
	(Unaudited)	
	(In thousands, except occupancy rate)	
Unit count as of June 30	683	620
Square footage as of June 30	57,530	51,845
Average monthly number of units occupied	563	518
Average monthly occupancy rate based on unit count	82.8%	84.5%
End of June occupancy rate based on unit count	83.9%	85.6%
Average monthly square footage occupied	48,627	44,847

Over the last twelve months we added approximately 6.2 million 5.7 million net rentable square feet of new storage to the system. This was a mix of approximately 1.1 million square feet of existing storage locations we acquired and 4.6 million square feet of new development.

Sales of self-moving and self-storage products and services decreased $0.6million $8.5 million during the third first quarter of fiscal 2023, 2024, compared with third the first quarter of fiscal 2022 primarily 2023.This was due to a decreased sales of hitches, moving supplies and propane.The decrease in self-moving transactions has negatively affected the sales of moving supplies.

Net investment and interest income increased $23.8 million $22.4 million during the third first quarter of fiscal 2024, compared with the first quarter of fiscal 2023, compared with the third quarter of fiscal 2022, due to increases an increase in invested cash combined with higher interest rates on these short-term deposits.

Other revenue decreased $3.1 million $12.2 million during the third first quarter of fiscal 2024, compared with the first quarter of fiscal 2023, compared with the third quarter of fiscal 2022 caused primarily coming from decreased moving transactions within by decreases in our U-Box® program.

Total costs and expenses increased $74.0 million $30.8 million during the third first quarter of fiscal 2023, 2024, compared with the third first quarter of fiscal 2022. 2023. Operating expenses increased $75.2 million $28.5 million. Repair costs associated with the rental fleet experienced a $34.7 million $29.6 million increase during the quarter due to preventative maintenance resulting from accumulated fleet activity combined with the costs associated with preparing trucks for sale. The primary driver behind these increases has been the slower rotation of new equipment into the fleet and older equipment out of the fleet. fleet over the last several years. The addition of new equipment has been affected by delays with our original equipment manufacturers. Other increases included personnel liability and property taxes. Shipping costs building maintenance and professional fees. associated with U-Box transactions decreased.

Depreciation expense associated with our rental fleet increased $8.7 million for the first quarters of fiscal 2024, compared with the first quarter of 2023 due to an increase in the pace of new additions to the fleet.Net gains from the disposal of rental equipment decreased $1.1 million from a decline in $8.7 million as resale values.Depreciation expense associated with our rental fleet was $131.1million and $126.6 million for values have decreased while the third quarter average cost of fiscal 2023 and 2022, respectively. units being sold has increased. Depreciation expense on all other assets, largely from buildings and improvements, increased $4.5 million to $53.2 million.

As a result of the above-mentioned changes in revenues and expenses, earnings from operations for Moving and Storage before consolidation of the equity in the earnings of the insurance subsidiaries decreased $99.1 million to $304.7 million for the third quarter of fiscal 2023, compared with $403.9 million for the third quarter of fiscal 2022.

Equity in the earnings of U-Haul Holding Company's insurance subsidiaries was $12.7 million for the third quarter of fiscal 2023, compared with $10.4 million for the third quarter of fiscal 2022.

As a result of the above-mentioned changes in revenues and expenses, earnings from operations decreased to $317.4 million for the third quarter of fiscal 2023, compared with $414.3 million for the third quarter of fiscal 2022.

Property and Casualty Insurance

Quarter Ended September 30, 2022 compared with the Quarter Ended September 30, 2021

Net premiums were $26.9 million and $26.5 million for the third quarters ended September 30, 2022 and 2021, respectively. A significant portion of Repwest's premiums are from policies sold in conjunction with U-Haul rental transactions. The premium increase corresponded with the increased moving and storage transactions at U-Haul during the same period.

Net investment and interest income were $1.6 million and $3.3 million for the third quarters ended September 30, 2022 and 2021, respectively. The main driver for the decrease was in the unaffiliated common stock valuations of $2.3 million.

Net operating expenses were $11.8 million and $12.2 million for the quarters ended September 30, 2022 and 2021, respectively, due to an increase in commissions offset by an increase in loss adjusting fees.

Benefits and losses incurred were $5.7 million and $7.9 million for the third quarters ended September 30, 2022 and 2021, respectively. The decrease was due to favorable loss experience.

As a result of the above-mentioned changes in revenues and expenses, pretax earnings from operations were $10.8 million and $9.7 million for the third quarters ended September 30, 2022 and 2021, respectively.

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Life Insurance

Quarter Ended September 30, 2022 compared with the Quarter Ended September 30, 2021

Net premiums were $24.4 million and $27.0 million for the third quarters ended September 30, 2022 and 2021, respectively. Medicare Supplement premiums decreased $1.6 million from the policy decrements offset by premium rate increases. Life premiums decreased $1.1 million primarily from the decrease in sales of single premium life and final expense.Deferred annuity deposits were $74.1 million or $1.9 million above prior year and are accounted for on the balance sheet as deposits rather than premiums.

Net investment income was $27.2 million and $28.2 million for the third quarters ended September 30, 2022 and 2021, respectively. Net realized losses on derivatives used as economic hedges to fixed indexed annuities was $1.4 million. The change in the provision for expected credit losses resulted in a $0.4 million additional decrease to investment income. This decrease was offset by a $0.8 million increase in net interest income, primarily on bonds and mortgage loans.

Net operating expenses were $5.1 million and $5.5 million for the quarters ended September 30, 2022 and 2021, respectively.The decrease was primarily due to the decrease in administrative expenses.

Benefits and losses incurred were $35.6 million and $39.4 million for the third quarters ended September 30, 2022 and 2021, respectively. Life benefits decreased $2.4 million due to lower death claims related to COVID-19 and lower sales due to premium adjustments that took place in late 2021. Medicare supplement benefits decreased by $0.6 million from the declined policies in force. Interest credited to policyholders decreased $0.8 million due to a reduction in the interest credited rates on equity-indexed annuities driven by market fluctuations.

Amortization of deferred acquisition costs ("DAC"), sales inducement asset ("SIA") and the value of business acquired ("VOBA") was $7.0 million and $7.9 million for the third quarters ended September 30, 2022 and 2021, respectively. The decrease in DAC amortization was primarily on final expense policies from the reduced policy lapses and death benefits.

As a result of the above-mentioned changes in revenues and expenses, pretax earnings from operations were $5.1 million and $3.5 million for the third quarters ended September 30, 2022 and 2021, respectively.

U-Haul Holding Company and Consolidated Entities

Nine Months Ended December 31, 2022 compared with the Nine Months Ended December 31, 2021

Listed below on a consolidated basis are revenues for our major product lines for the first nine months of fiscal 2023 and the first nine months of fiscal 2022:

	Nine Months Ended December 31,	
	2022	2021
	(Unaudited)	
	(In thousands)	
Self-moving equipment rentals	$ 3,151,619	$ 3,189,990
Self-storage revenues	549,246	450,302
Self-moving and self-storage products and service sales	281,066	272,478
Property management fees	28,496	26,847
Life insurance premiums	75,636	84,628
Property and casualty insurance premiums	72,542	64,986
Net investment and interest income	116,376	102,963
Other revenue	401,059	349,252
Consolidated revenue	$ 4,676,040	$ 4,541,446

Self-moving equipment rental revenues decreased $38.4 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022.The decline is primarily from a decrease in one-way transactions.Compared to the same period last year, we increased the number of retail locations, independent dealers, trucks and towing devices in the rental fleet.

Self-storage revenues increased $98.9 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022.The average monthly number of occupied units increased by 15%, or 67,873 units, during the first nine months of fiscal 2023 compared with the same period last year.The growth in revenues and square feet rented comes from a combination of occupancy gains at existing locations, the addition of new capacity to the portfolio and from an improvement in average revenue per occupied foot.Over the last twelve months we added approximately 6.2 million net rentable square feet, or a 13% increase, with approximately 4.6 million of that coming on during the first nine months of fiscal 2023.

Sales of self-moving and self-storage products and services increased $8.6 million for the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022 primarily due to increased hitch and propane sales partially offset by a 1% decrease in the sales of moving supplies.

Life insurance premiums decreased $9.0 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022 due primarily to decreased sales of single premium life products and policy decrements in Medicare supplement premiums.

Property and casualty insurance premiums increased $7.6 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022. A significant portion of Repwest's premiums are from policies sold in conjunction with U-Haul rental transactions. The premium increase corresponded with the increased moving and storage transactions at U-Haul during the same period.

Net investment and interest income increased $13.4 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022. Moving and Storage accounted for a $42.4 million increase due to larger short-term invested cash balances combined with higher yields on the associated government securities.Changes in the market value of unaffiliated common stocks held at our Property and Casualty Insurance subsidiary resulted in a $14.6 million decrease for the nine months.Life Insurance experienced a net loss of $11.1 million on derivatives used as hedges to fixed index annuities.A portion of these derivative losses is offset by declines in interest credited benefits.

Other revenue increased $51.8 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022, primarily coming from increased moving and storage transactions within our U-Box®program.

Listed below are revenues and earnings from operations at each of our operating segments for the first nine months of fiscal 2023 and the first nine months of fiscal 2022. The insurance companies' first nine months ended September 30, 2022 and 2021.

	Nine Months Ended December 31,	
	2022	2021
	(Unaudited)	
	(In thousands)	

Moving and storage		
	$	$
Revenues	4,456,863	4,291,833
Earnings from operations before equity in earnings of subsidiaries	1,301,277	1,442,836
Property and casualty insurance		
Revenues	74,911	82,815
Earnings from operations	24,883	34,078
Life insurance		
Revenues	152,761	176,061
Earnings from operations	8,638	13,882
Eliminations		
Revenues	(8,495)	(9,263)
Earnings from operations before equity in earnings of subsidiaries	(1,141)	(1,163)
Consolidated results		
Revenues	4,676,040	4,541,446
Earnings from operations	1,333,657	1,489,633

Total costs and expenses increased $290.6 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022. Operating expenses for Moving and Storage increased $307.3 million.Repair costs associated with the rental fleet experienced a $100.5 million increase during the first nine months of fiscal 2023 due to preventative maintenance resulting from higher fleet activity combined with the slower rotation of new equipment into the fleet and older equipment out of the fleet.The addition of new equipment has been affected by delays with our original equipment manufacturers.Other increases included personnel, liability costs, utilities, non-rental equipment and building maintenance and shipping associated with U-Box transactions. Net gains from the disposal of rental equipment increased $41.2 million from an increase in resale values.Depreciation expense associated with our rental fleet was $386.9 million and $378.5 million for the first nine months of fiscal 2023 and 2022, respectively.Depreciation expense on all other assets, largely from buildings and improvements, increased $16.6 million to $157.3 million $6.7 million. Net losses on the disposal or retirement of land and buildings increased $8.0 million as the first nine months of fiscal 2022 included a condemnation gain of $4.9 million.

As a result of the above-mentioned changes in revenues and expenses, earnings from operations decreased to $1,333.7 million for the first nine months of fiscal 2023, as compared with $1,489.6 million for the first nine months of fiscal 2022.

Interest expense for the first nine months of fiscal 2023 was $166.0 million, compared with $122.8 million for the first nine months of fiscal 2022, due to an increase in our outstanding debt of $805.5 million in the first nine months of fiscal 2023 compared with the first nine months of fiscal 2022. $1.3 million.

Income tax expense was $280.4 million for the first nine months The components of fiscal 2023, compared with $328.5 million for first nine months depreciation, net of fiscal 2022.

As a result of the above-mentioned items, earnings available to common stockholders were $885.3 million for the first nine months of fiscal 2023, compared with $1,036.5 million for the first nine months of fiscal 2022.

Basic and diluted earnings per share of Voting Common Stock for the first nine months of fiscal 2023 were $5.38, compared with $6.64 for the first nine months of fiscal 2022.

The weighted average shares outstanding basic and diluted for Voting Common Stock were 19,607,788 for both the first nine months of fiscal 2023 and 2022.

Basic and diluted earnings per share of Non-Voting Common Stock for the first nine months of fiscal 2023 were $4.42, compared with $5.14 for the first nine months of fiscal 2022.

The weighted average shares outstanding basic and diluted for Non-Voting Common Stock were 176,470,092 for both the first nine months of fiscal 2023 and 2022.

Moving and Storage

Nine Months Ended December 31, 2022 compared with the Nine Months Ended December 31, 2021

Listed below gains on disposals are revenues for the major product lines at our Moving and Storage operating segment for the first nine months of fiscal 2023 and the first nine months of fiscal 2022:

	Nine Months Ended December 31,	
	2022	**2021**

	(Unaudited)	
	(In thousands)	
	$	$
Self-moving equipment rentals	3,155,295	3,193,594
Self-storage revenues	549,246	450,302
Self-moving and self-storage products and service sales	281,066	272,478
Property management fees	28,496	26,847
Net investment and interest income	44,467	2,021
Other revenue	398,293	346,591
	$	$
Moving and Storage revenue	4,456,863	4,291,833

Self-moving equipment rental revenues decreased $38.3 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022.The decline is primarily from a decrease in one-way transactions.Compared to the same period last year, we increased the number of retail locations, independent dealers, trucks and towing devices in the rental fleet.

Self-storage revenues increased $98.9 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022.The average monthly number of occupied units increased by 15%, or 67,873 units, during the first nine months of fiscal 2023 compared with the same period last year.The growth in revenues and square feet rented comes from a combination of occupancy gains at existing locations, the addition of new capacity to the portfolio and from an improvement in average revenue per occupied foot.Over the last twelve months we added approximately 6.2 million net rentable square feet, or a 13% increase, with approximately 4.6 million of that coming on during the first nine months of fiscal 2023.

We own and manage self-storage facilities. Self-storage revenues reported in the consolidated financial statements represent Company-owned locations only. Self-storage data for our owned storage locations as follows:

	Nine Months Ended December 31,	
	2022	2021
	(Unaudited)	
	(In thousands, except occupancy rate)	
Unit count as of December 31	659	582
Square footage as of December 31	55,004	48,836
Average monthly number of units occupied	533	465
Average monthly occupancy rate based on unit count	84.2%	82.6%
Average monthly square footage occupied	46,012	40,884

Over the last twelve months, we added approximately 6.2 million net rentable square feet of new storage to the system. This was a mix of existing storage locations we acquired and new development.

Sales of self-moving and self-storage products and services increased $8.6 million for the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022 primarily due to increased hitch and propane sales offset by a 1% decrease in sales of moving supplies.

Net investment and interest income increased $42.4 million during the third quarter of fiscal 2023, compared with the third quarter of fiscal 2022, due to increases in invested cash combined with higher interest rates on these short-term deposits.

Other revenue increased $51.7 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022, primarily coming from increased moving and storage transactions within our U-Box® program.

Total costs and expenses increased $306.6 million during the first nine months of fiscal 2023, compared with the first nine months of fiscal 2022. Operating expenses increased $307.3 million. Repair costs associated with the rental fleet experienced a $100.5 million increase during the first nine months of fiscal 2023 due to preventative maintenance resulting from higher fleet activity combined with the slower rotation of new equipment into the fleet and older equipment out of the fleet.The addition of new equipment has been affected by delays with our original equipment manufacturers.Other increases included personnel, liability costs, utilities, non-rental equipment and building maintenance and shipping associated with U-Box transactions. Net gains from the disposal of rental equipment increased $41.2 million from an increase in resale values.Depreciation expense associated with our rental fleet was $386.9 million and $378.5 million for the first nine months of fiscal 2023 and 2022, respectively.Depreciation expense on all other assets, largely from buildings and improvements, increased $16.6 million to $157.3 million. Net losses on the disposal or retirement of land and buildings increased $8.0 million as the first nine months of fiscal 2022 included a condemnation gain of $4.9 million.

	Quarter Ended June 30,

	2023	2022
	(Unaudited)	
	(In thousands)	
Depreciation expense - rental equipment	$ 135,192	$ 126,521
Depreciation expense - non rental equipment	22,302	21,621
Depreciation expense - real estate	35,981	30,002
Total depreciation expense	**$ 193,475**	**$ 178,144**
Gains on disposals of rental equipment	(55,807)	(64,001)
(Gain) loss on disposals of non-rental equipment	146	(347)
Total gains on disposals equipment	**$ (55,661)**	**$ (64,348)**
Depreciation, net of gains on disposals	**$ 137,814**	**$ 113,796**
Losses on disposals of real estate	**$ 1,021**	**$ 2,307**

As a result of the above-mentioned changes in revenues and expenses, earnings from operations for Moving and Storage before consolidation of the equity in the earnings of the insurance subsidiaries decreased to $1,301.3 million $386.7 million for the first nine months quarter of fiscal 2023, 2024, compared with $1,442.8 million $481.6 million for the first nine months quarter of fiscal 2022. 2023.

Equity in the earnings of U-Haul Holding Company's insurance subsidiaries was $26.4 million $10.2 million for the first nine months quarter of fiscal 2023, 2024, compared with $37.8 million $12.0 million for the first nine months quarter of fiscal 2022. 2023.

As a result of the above-mentioned changes in revenues and expenses, earnings from operations decreased to $1,327.7 million $396.9 million for the first nine months quarter of fiscal 2023, 2024, compared with $1,480.6 million $493.6 million for the first nine months quarter of fiscal 2022. 2023.

Property and Casualty Insurance

Nine Months Quarter Ended September 30, 2022 March 31, 2023 compared with the Nine Months Quarter Ended September 30, 2021 March 31, 2022

Net premiums were $73.6 million $21.0 million and $67.3 million $20.8 million for the nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively. A significant portion of Repwest's premiums are from policies sold in conjunction with U-Haul rental transactions. The premium increase corresponded with the increased moving and storage self-storage transactions at U-Haul during the same period.

Net investment and interest income was $1.3 million $6.8 million and $15.5 million $2.3 million for the nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively. The main driver of the change in net investment income was the decrease increase in valuation the market value of unaffiliated common stock of $14.6 million $4.0 million.

Net operating expenses were $33.6 million $11.3 million and $31.8 million $10.2 million for the nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively. The change was due to an increase in commissions.

Benefits and losses incurred were $16.2 million and $16.7 million for the nine months ended September 30, 2022 and 2021, respectively. The decrease was due to favorable loss experience.

As a result of the above-mentioned changes in revenues and expenses, pretax earnings from operations were $24.9 million $12.0 million and $34.1 million $8.4 million for the nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively.

Life Insurance

Nine Months Quarter Ended September 30, 2022 March 31, 2023 compared with the Nine Months Quarter Ended September 30, 2021 March 31, 2022

Net premiums were $75.6 million $23.1 million and $84.6 million $25.8 million for the nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively. Medicare Supplement premiums decreased $5.5 million $1.7 million from the policy decrements offset by premium rate increases. Life premiums decreased $3.6 million $1.1 million primarily from the decrease in sales of single premium life and final expense. Premiums on the remaining lines of business increased $0.1 million. Deferred annuity deposits were $243.1 million or $13.5 million below prior year $43.7 million for the quarter ended March 31, 2023 compared to $85.8 million for the quarter ended March 31, 2022 and are accounted for on the balance sheet as deposits rather than premiums. The decrease in deferred annuity deposits is can be attributed to a result of the competitive industry rates. decrease in policy issuances.

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Net investment and interest income was $73.7 million were $31.5 million and $88.4 million $27.4 million for the nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively. Net realized losses gain on derivatives used as economic hedges to fixed indexed annuities was $11.1 million increased by $2.1 million. The In addition, the change in the provision for expected credit losses resulted in a $3.1 million an additional decrease to increase in investment income. Investment income from fixed maturities decreased $0.9 million from lower investment yields. In addition, of $0.3 million coupled with an increase of $0.1 million in realized gains on fixed maturities decreased by $0.9 million. This was offset by a $1.7 million bonds. The remaining increase in mortgage loans net investment income from gains of $1.5 million was primarily due to the $1.0 million increase in net interest income on maturities bonds and prepayment penalties.Interest income $0.6 million on the remaining invested assets decreased $0.4 million. assets.

Net operating expenses were $5.4 million and $5.1 million for the quarters ended March 31, 2023 and 2022, respectively. The increase was primarily due to an increase in administrative expenses.

Benefits and losses incurred were $106.6 million $40.9 million and $122.5 million $35.4 million for the nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively. Interest credited to policyholders decreased $8.2 million due to a reduction in the interest credited rates on equity - indexed annuities driven by market fluctuations. Life benefits decreased $5.3 million $2.0 million due to lower death claims related to COVID-19 and lower sales due to premium adjustments that took place in late 2021. COVID-19. Medicare supplement benefits decreased by $2.6 million $0.1 million from the declined policies in force. Benefits on The remaining gains were attributable to the annuities increased $0.1 million. impact of reserve changes from the adoption of ASU 2018-12.

Amortization of DAC, SIA deferred acquisition costs (“DAC”), sales inducement asset (“SIA”) and VOBA were $21.6 million the value of business acquired (“VOBA”) was $8.0 million and $23.5 million $7.7 million for the nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively. The decrease increase in life products DAC amortization is from the reduced policy lapses and death benefits. In addition, there was a decrease in DAC amortization on certain fixed indexed and multi-year guaranteed annuities caused by the completion of the amortization period in 2021. Medicare supplement DAC Amortization is also steadily decreasing primarily due to a decline in the in-force. to the increased amortization related to prepayment penalties on mortgage loans.

As a result of the above-mentioned changes in revenues and expenses, pretax earnings from operations were $8.3 million $1.2 million and $13.5 million $5.8 million for the nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively.

Liquidity and Capital Resources

We believe our current capital structure is a positive factor that will enable us to pursue our operational plans and goals and provide us with sufficient liquidity for the foreseeable future. There are many factors that could affect our liquidity, including some of which are beyond our control, and there is no assurance that future cash flows and liquidity resources will be sufficient to meet our outstanding debt obligations and our other future capital needs.

As of December 31, 2022 June 30, 2023, cash and cash equivalents totaled $2,510.6 million $2,377.1 million, compared with $2,704.1 million as of March 31, 2022 $2,060.5 million at March 31, 2023. The assets of our insurance subsidiaries are generally unavailable to fulfill the obligations of non-insurance operations (Moving and Storage). As of December 31, 2022 June 30, 2023 (or as otherwise indicated), cash and cash equivalents, other financial assets (receivables, short-term investments, other investments, fixed maturities, and related party assets) and debt obligations of each operating segment were:

	Moving & Storage	Property & Casualty Insurance (a)	Life Insurance (a)	Moving & Storage	Property & Casualty Insurance (a)	Life Insurance (a)
		(Unaudited)			(Unaudited)	
		(In thousands)			(In thousands)	
Cash and cash equivalents	$ 2,429,943	$ 20,505	$ 60,171	$ 2,302,380	$ 14,038	$ 60,706
Other financial assets	466,268	431,257	2,662,529	214,177	455,306	2,707,262
Debt obligations (b)	6,200,397	–	–	6,323,782	–	–

(a) As of September 30, 2022

(a) As of March 31, 2023

(b) Excludes ($36,551) of debt issuance costs

As of December 31, 2022 June 30, 2023, Moving and Storage had additional cash available under existing credit facilities of $465.0 million $490.0 million.The majority of invested cash at the Moving and Storage segment is held in government money market funds.

Net cash provided by operating activities decreased $273.5 million $185.7 million in the first nine months quarter of fiscal 2023 2024 compared with the first nine months quarter of fiscal 2022. The decrease was primarily 2023 due to reduced net earnings a decrease in operating profits combined with an increase in claims payments at Moving and Storage and timing of $151.3 million and the payment of $78.0 million in federal income tax in fiscal 2023 compared with the receipt of $243 million of federal income tax refunds in fiscal 2022. credit card settlements.

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Net cash used in investing activities increased $424.8 million decreased $189.3 million in the first nine months quarter of fiscal 2023, 2024, compared with the first six months quarter of fiscal 2022. 2023. Purchases of property, plant and equipment, increased $423.4 million. Reinvestment in the rental $127.4 million with fleet was less than our projection due to delays in receiving new equipment from our original equipment manufacturers during the first nine months of fiscal 2023; however, the level of reinvestment in the rental fleet has increased in comparison to the first nine months of fiscal 2022. spending accounting for $103.2 million and real estate $15.7 million. Cash from the sales of property, plant and equipment increased $49.8 million $34.3 million largely due to fleet sales. For our insurance subsidiaries, net cash used provided in investing activities decreased $188.2 million increased $62.7 million due to a decrease in purchases in of fixed maturity investments which was offset and net cash provided by a investing activities for Moving and Storage increased $225.0 million increase in purchases on the redemption of short-term Treasury notes by Moving and Storage. notes.

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Net cash provided by financing activities decreased $621.0 million $88.2 million in the first nine months quarter of fiscal 2023, 2024, as compared with the first nine months quarter of fiscal 2022. 2023. This was due to a combination of increased cash from borrowings of $52.2 million, increased debt payments of $361.9 million $87.5 million, decreased finance lease repayments of $33.9 million $0.8 million, a decrease of $2.7 million in cash from borrowings of $226.4 million dividends paid and a decrease in net annuity deposits from Life Insurance of $72.5 million $54.9 million.

Liquidity and Capital Resources and Requirements of Our Operating Segments

Moving and Storage

To meet the needs of our customers, U-Haul maintains a large fleet of rental equipment. Capital expenditures have primarily consisted of new rental equipment acquisitions and the buyouts of existing fleet from leases. The capital to fund these expenditures has historically been obtained internally from operations and the sale of used equipment and externally from debt and lease financing. U-Haul estimates that during fiscal 2023, 2024 the Company will reinvest in its rental equipment fleet approximately $625 million $820 million, net of equipment sales and excluding any lease buyouts. Through the first nine months quarter of fiscal 2023, 2024, the Company invested, net of sales, approximately $489 million $261 million before any lease buyouts in its rental equipment fleet. Fleet investments in fiscal 2023 2024 and beyond will be dependent upon several factors including the availability of capital, the truck rental environment, the availability of equipment from our original equipment manufacturers and the used-truck sales market. We anticipate that the fiscal 2023 2024 investments will be funded largely through debt financing, external lease financing and cash from operations. Management considers several factors including cost and tax consequences when selecting a method to fund capital expenditures. Our allocation between debt and lease financing can change from year to year based upon financial market conditions which may alter the cost or availability of financing options.

The Company has traditionally financed funded the acquisition of self-storage properties to support U-Haul's growth through debt financing and funds from operations. The Company's plan for the expansion of owned storage properties includes the acquisition of existing self-storage locations from third parties, the acquisition and development of bare land, and the acquisition and redevelopment of existing buildings not currently used for self-storage.For the first nine months quarter of fiscal 2023, 2024, the Company invested $1,003.2 million $293.9 million in real estate acquisitions, new construction and renovation and repair. For fiscal 2023, 2024, the timing of new projects will be dependent upon several factors, including the entitlement process, availability of capital, weather, and the identification and successful acquisition of target properties. properties and the availability of labor and materials.We are likely to maintain a high level of real estate capital expenditures in fiscal 2024. U-Haul's growth plan in self-storage also includes the expansion of the U-Haul Storage Affiliate program, which does not require significant capital.

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Net capital expenditures (purchases of property, plant and equipment less proceeds from the sale of property, plant and equipment and lease proceeds) at moving and storage were $1,545.9 million $580.1 million and $1,169.2 million $487.0 million for the first nine months quarter of fiscal 2023 2024 and 2022, 2023, respectively. The components of our net capital expenditures are provided in the following table:

	Nine Months Ended December 31,		Quarter Ended June 30,	
	2022	2021	2023	2022
	(Unaudited)		(Unaudited)	
	(In thousands)		(In thousands)	
	$	$	$	$
Purchases of rental equipment	1,015,634	808,944	453,940	350,736
Purchases of real estate, construction and renovations	1,003,187	782,725	293,881	278,196

Other capital expenditures	60,669	61,315	25,756	17,205
Gross capital expenditures	2,079,490	1,652,984	773,577	646,137
Less: Sales of property, plant and equipment	(533,595)	(483,783)	(193,455)	(159,180)
Net capital expenditures	$ 1,545,895	$ 1,169,201	$ 580,122	$ 486,957

Moving and Storage continues to hold significant cash and we believe has access to additional liquidity. Management may invest these funds in our existing operations, expand our product lines or pursue external opportunities in the self-moving and storage marketplace, pay dividends, repurchase shares of common stock or reduce existing indebtedness where possible.

Property and Casualty Insurance

State insurance regulations restrict the amount of dividends that can be paid to stockholders of insurance companies. As a result, Property and Casualty Insurance's assets are generally not available to satisfy the claims of U-Haul Holding Company or its legal subsidiaries.

We believe that stockholders' equity at Property and Casualty Insurance remains sufficient, and we do not believe that its ability to pay ordinary dividends to U-Haul Holding Company will be restricted per state regulations.

Property and Casualty Insurance's stockholder's equity was $281.3 million $307.7 million and $296.1 million $294.5 million as of September 30, 2022 March 31, 2023 and December 31, 2021 December 31, 2022, respectively. The decrease change resulted from net earnings of $19.8 million, $9.5 million and a decrease an increase in other comprehensive income of $34.6 million $3.7 million due to the decrease increase in the market value of its investment portfolio. Property and Casualty Insurance does not use debt or equity issues to increase capital and therefore has no direct exposure to capital market

conditions other than through its investment portfolio.

Life Insurance

Life Insurance manages its financial assets to meet policyholder and other obligations, including investment contract withdrawals and deposits. Life Insurance's net deposits withdrawals for the nine months as of September 30, 2022 quarter ended March 31, 2023 were $21.3 million $32.1 million. State insurance regulations restrict the amount of dividends that can be paid to stockholders of insurance companies. As a result, Life Insurance's assets are generally not available to satisfy the claims of U-Haul Holding Company or its legal subsidiaries.

Life Insurance's stockholder's equity was $141.2 million $151.4 million and $440.9 million $132.2 million as of September 30, 2022 March 31, 2023 and December 31, 2021 December 31, 2022, respectively. The decrease change resulted from net earnings of $6.6 million, $0.7 million and a decrease an increase in other comprehensive income of $306.3 million $16.7 million primarily due to the effect of interest rate changes on the fixed maturity portion of the investment portfolio.Outside of its membership in the Federal Home Loan Bank ("FHLB") system, Life Insurance has not historically used debt or equity issues to increase capital and therefore has not had any significant direct exposure to capital market conditions other than through its investment portfolio. As of September 30, 2022 March 31, 2023, Oxford had outstanding deposits of $60.0 million in the FHLB.For a more detailed discussion FHLB with an availability of this deposit, please see Note 4, Borrowings, $ 79.3 million, for which Oxford pays fixed interest rates between 0.49 % and 4.30 % with maturities between March 30, 2024 and September 30, 2027. As of March 31, 2023, available-for-sale investments held with the Notes FHLB totaled $89.6 million, of which $62.8 million were pledged as collateral to Condensed Consolidated Financial Statements. secure the outstanding advances. The balances of these advances are included within Liabilities from investment contracts on the consolidated balance sheets.

Cash Provided from Operating Activities by Operating Segments

Moving and Storage

Net cash provided from operating activities were $1,419.0 million $452.0 million and $1,698.9 million $623.6 million for the first nine months quarter of fiscal 2024 and 2023, and 2022, respectively. The decrease was primarily respectively, due to reduced net earnings a decrease in operating profits combined with an increase in claims payments at Moving and Storage and timing of $151.3 million and the payment of $78.0 million in federal income tax in fiscal 2023 compared with the receipt of $243 million of federal income tax refunds in fiscal 2022. credit card settlements.

Property and Casualty Insurance

Net cash provided by operating activities were $30.2 million $3.5 million and $23.1 million $4.8 million for the first nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively. The increase decrease was the result of changes in intercompany balances and the timing of payables activity.

Property and Casualty Insurance's cash and cash equivalents and short-term investment portfolios amounted to $33.8 million $27.5 million and $41.7 million $27.2 million as of September 30, 2022 March 31, 2023 and December 31, 2021 December 31, 2022, respectively. These balances reflect funds in transition from maturity proceeds to long-term investments. Management believes this level of liquid assets, combined with budgeted cash flow, is adequate to meet foreseeable cash needs. Capital and operating budgets allow Property and Casualty Insurance to schedule cash needs in accordance with investment and underwriting proceeds.

Life Insurance

Net cash provided by operating activities were $66.5 million $10.2 million and $67.2 million $23.0 million for the first nine months quarters ended September 30, 2022 March 31, 2023 and 2021, 2022, respectively. The decrease in operating cash flows was primarily due to a decrease in investment and premium income only partially offset by a decrease in benefits, commissions, and federal income taxes. the timing ofpolicyholder settlements.

In addition to cash flows from operating activities and financing activities, a substantial amount of liquid funds are available through Life Insurance's short-term portfolio and its membership in the FHLB. As of September 30, 2022 March 31, 2023 and December 31, 2022, cash and cash equivalents and short-term investments amounted to $60.2 million $60.7 million and $50.1 million $15.0 million, respectively. Management believes that the overall sources of liquidity are adequate to meet foreseeable cash needs.

Liquidity and Capital Resources - Summary

We believe we have the financial resources needed to meet our business plans, including our working capital needs. We continue to hold significant cash and have access to existing credit facilities and additional liquidity to meet our anticipated capital expenditure requirements for investment in our rental fleet, rental equipment and storage acquisitions and build outs.

As a result of the federal income tax provisions of the Coronavirus Aid, Relief and Economic Security Act, we have filed applicable forms with the Internal Revenue Service to carryback net operating losses.These refund claims total approximately $366 million, of which we have received approximately $243 million and are with the remaining amount reflected in Prepaid prepaid expense. These amounts are expected to provide us additional liquidity whenever received. It is possible future legislation could negatively impact our ability to receive these tax refunds.

Our borrowing strategy has primarily focused on asset-backed financing, rental equipment leases and private placement borrowings limited by the amount of unencumbered assets available. As part of this strategy, we seek to ladder maturities and fix interest rates. While each of these loans typically contains provisions governing the amount that can be borrowed in relation to specific assets, the overall structure is flexible with no limits on overall Company borrowings. Management believes it has adequate liquidity between cash and cash equivalents and unused borrowing capacity in existing credit

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facilities to meet the current and expected needs of the Company over the next several years. As of December 31, 2022 June 30, 2023, we had available borrowing capacity under existing credit facilities of $465.0 million $490.0 million. It While it is possible that circumstances beyond our control could alter the ability of the financial institutions to lend us the unused lines of credit. We credit, we believe that there are additional opportunities for leverage in our existing capital structure. For a more detailed discussion of our long term long-term debt and borrowing capacity, please see Note 4, Borrowings, of the Notes to Condensed Consolidated Financial Statements.

Disclosures about Contractual Obligations and Commercial Commitments

Our estimates as to future contractual obligations have not materially changed from the disclosure included under the subheading Disclosures about Contractual Obligations and Commercial Commitments in Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, of our Annual Report on Form 10-K for the fiscal year ended March 31, 2022 March 31, 2023.

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Fiscal 2023 2024 Outlook

We will continue to focus our attention on increasing transaction volume and improving pricing, product and utilization for self-moving equipment rentals.Maintaining an adequate level of new investment in our truck fleet is an important component of our plan to meet our operational goals and is likely to increase in fiscal 2023.2024. Revenue in the U-Move ® program could be adversely impacted should we fail to execute in any of these areas. Should we be unable to acquire enough new rental equipment to properly rotate our fleet, repair and maintenance costs will continue to increase.Even if we execute our plans, we could see declines in revenues primarily due to unforeseen events including adverse economic conditions or heightened competition that is beyond our control.

With respect to our storage business, we have added new locations and expanded existing locations. In fiscal 2023, 2024, we are actively looking to complete current projects, increase occupancy in our existing portfolio of locations and acquire new locations. New projects and acquisitions will be considered and pursued if they fit our long-term plans and meet our financial objectives. It is likely spending on acquisitions and new development will increase in fiscal 2023. 2024. We will continue to invest capital and resources in the U-Box ® program throughout fiscal 2023. 2024.

Inflationary pressures may challenge our ability to maintain or improve upon our operating margin.

Property and Casualty Insurance will continue to provide loss adjusting and claims handling for U-Haul and underwrite components of the Safemove ® , Safetow ® , Safemove Plus ® , Safestor ® and Safestor Mobile ® protection packages to U-Haul customers.

Life Insurance is pursuing its goal of expanding its presence in the senior market through the sales of its Medicare supplement, life and annuity policies. This strategy includes growing its agency force, expanding its new product offerings, and pursuing business acquisition opportunities.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to financial market risks, including changes in interest rates and currency exchange rates. To mitigate these risks, we may utilize derivative financial instruments, among other strategies. We do not use derivative financial instruments for speculative purposes.

Interest Rate Risk

The exposure to market risk for changes in interest rates relates primarily to our variable rate debt obligations and one variable rate operating lease. We have used interest rate swap agreements and forward swaps to reduce our exposure to changes in interest rates. We enter into these arrangements with counterparties that are significant financial institutions with whom we generally have other financial arrangements. We are exposed to credit risk should these counterparties not be able to perform on their obligations. Following is a summary of our interest rate swap agreements as of December 31, 2022 June 30, 2023:

Notional Amount	Fair Value	Effective Date	Expiration Date	Fixed Rate	Floating Rate
(Unaudited) (In thousands)					
$ 60,967	$ 2,905	7/15/2022	7/15/2032	2.86%	1 Month SOFR
74,000	2,688	8/1/2022	8/1/2026	2.72%	1 Month SOFR
73,500	2,613	8/1/2022	8/31/2026	2.75%	1 Month SOFR

Notional Amount	Fair Value	Effective Date	Expiration Date	Fixed Rate	Floating Rate
(Unaudited) (In thousands)					
$ 59,727	$ 2,987	7/15/2022	7/15/2032	2.86%	1 Month SOFR
72,500	3,195	8/1/2022	8/1/2026	2.72%	1 Month SOFR
72,000	3,072	8/1/2022	8/31/2026	2.75%	1 Month SOFR

As of December 31, 2022 June 30, 2023, we had $823.5 million $694.2 million of variable rate debt obligations. obligations, of this amount, $490.0 million is not fixed through interest rate swaps. If SOFR Secured Overnight Funding Rate ("SOFR") were to increase 100 basis points, the increase in interest expense on the variable rate debt would decrease future earnings and cash flows by $6.2 million $5.9 million annually (after

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consideration of the effect of the above derivative contracts). Certain senior mortgages have an anticipated repayment date and a maturity date. If these senior mortgages are not repaid by the anticipated repayment date, the interest rate on these mortgages would increase from the current fixed rate. We are using the anticipated repayment date for our maturity schedule.

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Additionally, our insurance subsidiaries' fixed income investment portfolios expose us to interest rate risk. This interest rate risk is the price sensitivity of a fixed income security to changes in interest rates. As part of our insurance companies' asset and liability management, actuaries estimate the cash flow patterns of our existing liabilities to determine their duration. These outcomes are compared to the characteristics of the assets that are currently supporting these liabilities assisting management in determining an asset allocation strategy for future investments that management believes will mitigate the overall effect of interest rates.

We use derivatives to hedge our equity market exposure to indexed annuity products sold by our Life Insurance company. These contracts earn a return for the contractholder based on the change in the value of the S&P 500 index between annual index point dates. We buy and sell listed equity and index call options and call option spreads. The credit risk is with the party in which the options are written. The net option price is paid up front and there are no additional cash requirements or additional contingent liabilities. These contracts are held at fair market value on our balance sheet. As of September 30, 2022 March 31, 2023 and December 31, 2021 December 31, 2022, these derivative hedges had a net market value of $2.2 million $7.5 million and $7.5 million $4.3 million, with notional amounts of $456.4 million $362.4 million and $416.7 million $465.7 million, respectively. These derivative instruments are included in Investments, other, on the condensed consolidated balance sheets.

Although the call options are employed to be effective hedges against our policyholder obligations from an economic standpoint, they do not meet the requirements for hedge accounting under GAAP. Accordingly, the call options are marked to fair value on each reporting date with the change in fair value, plus or minus, included as a component of net investment and interest income. The change in fair value of the call options includes the gains or losses recognized at the expiration of the option term and the changes in fair value for open contracts.

Foreign Currency Exchange Rate Risk

The exposure to market risk for changes in foreign currency exchange rates relates primarily to our Canadian business. Approximately 5.2% 5.1% and 5.5% of our revenue was generated in Canada during each of the first nine months quarter of fiscal 2024 and 2023, and 2022. respectively. The result of a 10.0% 10% change in the value of the U.S. dollar relative to the Canadian dollar would not be material to net income. We typically do not hedge any foreign currency risk since the exposure is not considered material.

Cautionary Statements Regarding Forward-Looking Statements

This Quarterly Report contains “forward-looking statements” regarding future events and our future results of operations. We may make additional written or oral forward-looking statements from time to time in filings with the SEC or otherwise. We believe such forward-looking statements are within the meaning of the safe-harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Such statements may include, but are not limited to, the risk associated with COVID-19 or similar events on employees system members or customers; the impact on of the economic environment or on demand of for our products and the cost and availability of debt and capital; estimates of capital expenditures; plans for future operations, products or services, financing needs, plans and strategies; our perceptions of our legal positions and anticipated outcomes of government investigations and pending litigation against us; liquidity and the availability of financial resources to meet our needs, goals and strategies; plans for new business, storage occupancy, growth rate assumptions, pricing, costs, and access to capital and leasing markets; the impact of our compliance with environmental laws and cleanup costs; our beliefs regarding our sustainable sustainability practices; our used vehicle disposition strategy; the sources and availability of funds for our rental equipment and self-storage expansion and replacement strategies and plans; our plan to expand our U-Haul® storage affiliate program; that additional leverage can be supported by our operations and business; the availability of alternative vehicle manufacturers; the availability and economics of electric vehicles for our rental fleet; our estimates of the residual values of our equipment fleet; our plans with respect to off-balance sheet arrangements; our plans to continue to invest in the U-Box® program; the impact of interest rate and foreign currency exchange rate changes on our operations; the sufficiency of our capital resources; the sufficiency of capital of our insurance subsidiaries; inflationary pressures that may challenge our ability to maintain or improve upon our operating margin; and expectations regarding the potential impact to our information technology infrastructure and on our financial performance and business operations of technology, cybersecurity or data security breaches, including any related costs, fines or lawsuits, and our ability to continue ongoing operations and safeguard the integrity of our information technology infrastructure, data, and employee, customer and vendor information, as well as assumptions relating to the foregoing. The words “believe,” “expect,” “anticipate,” “plan,” “may,” “will,” “could,” “estimate,” “project” and similar expressions identify forward-looking statements, which speak only as of the date the statement was made.

Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Factors that could significantly affect results include, without limitation, the degree and nature of our competition; our leverage; general economic conditions; fluctuations in our costs to maintain and update our fleet and facilities; the limited number of manufacturers that supply our rental trucks; our ability to effectively hedge our variable interest rate debt; that we are controlled by a small contingent of stockholders; fluctuations in quarterly results and seasonality; changes in, and our compliance with, government regulations, particularly environmental regulations and regulations relating to motor carrier operations; outcomes of litigation; our reliance on our third party dealer network; liability claims relating to our rental vehicles and equipment; our ability to attract, motivate and retain key employees; reliance on our automated systems and the internet; our credit ratings; our ability to recover under reinsurance arrangements and other factors described in our Annual Report on Form 10-K in Item 1A, Risk Factors, and in this Quarterly Report or the other documents we file with the SEC. The above factors, as well as other statements in this Quarterly Report and in the Notes to Condensed Consolidated Financial Statements, could contribute to or cause such risks or uncertainties, or could cause our stock price to fluctuate dramatically. Consequently, the forward-looking statements should not be regarded as representations or warranties by us that such matters will be realized. We assume no obligation to update or revise any of the forward-looking statements, whether in response to new information, unforeseen events, changed circumstances or otherwise, except as required by law.

Item 4. Controls and Procedures

Attached as exhibits to this Quarterly Report are certifications of our Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”), which are required in accordance with Rule 13a-14 of the Exchange Act. This "Controls and Procedures" section includes information concerning the controls and procedures evaluation referred to in the certifications and it should be read in conjunction with the certifications for a more complete understanding of the topics presented in the section titled Evaluation of Disclosure Controls and Procedures.

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of the CEO and CFO, conducted an evaluation of the effectiveness of the design and operation of our "disclosure controls and procedures" (as such term is defined in the Exchange Act Rules 13a-15(e) and 15d-15(e)) (“Disclosure Controls”) as of the end of the most recently completed fiscal quarter period covered by this Quarterly Report. Our Disclosure Controls are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act, such as this Quarterly Report, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Our Disclosure Controls are also designed to ensure that such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure. Our Based upon the controls evaluation, our CEO and CFO have concluded that as of the end of the period covered by this Quarterly Report, our Disclosure Controls were not effective due to a material weakness in internal control over financial reporting.

An error was identified in the implementation of the accounting for the two-class method of earnings per share associated with the recently issued UHAL.B common stock. The error arose during the preparation of the Form 10-Q and was due to our untimely review of the matter in connection with our financial reporting process, which constitutes a material weakness.

Our remediation process includes, but is not limited to, enhancing the design of controls relevant to the preparation and presentation of financial reporting matters; and evaluating applicable personnel to ensure appropriate knowledge and experience. We believe that these actions will remediate the material weakness. The weakness will not be considered remediated, however, until the applicable controls operate, and management has concluded, through testing, that these controls are operating effectively.

Notwithstanding such material weakness in internal control over financial reporting our management, including our CEO and our CFO, have concluded that our consolidated financial statements present fairly, in all material respects, our financial position, results of our operations and our cash flows for the periods presented in this Quarterly Report, in conformity with GAAP. described below under “Remediation.”

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Inherent Limitations on the Effectiveness of Controls

Our management, including our CEO and CFO, does not expect that our Disclosure Controls or our internal control over financial reporting will prevent or detect all error errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of the effectiveness of our controls to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.

Changes in Internal Control Over Financial Reporting

Other than the material weakness described above, below in “Remediation” and the disclosure of recently adopted controls in “Recently Adopted Internal Controls,” there have not been any changes in our internal control over financial reporting as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f) during the most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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Recently Adopted Internal Controls

During the first quarter of 2023, the Company adopted ASU 2018-12 *Financial Services - Insurance (Topic 944): Targeted Improvements to the Accounting for Long-Duration Contracts (LDTI)*resulting in material changes to certain measurement models and disclosures for periodic results and balances related to long-duration insurance contracts. To address the additional requirements under LDTI, the Company implemented changes to policies and processes for the estimation and disclosure of these periodic results and balances and implented new internal controls over the same.

Remediation

As previously disclosed in Part II, Item 9A of our Annual Report on Form 10-K for the fiscal year ended March 31, 2023, we implemented a plan to address the material weakness related to the accounting for the two-class method of earnings per share associated with the recently issued UHAL.B common stock, including redesigning the related control, conducting relevant training for personnel involved in the process and control functions and enhancing the procedures and control activity documentation.These actions were completed in advance of our year end close process as of March 31, 2023, and the redesigned control operated as planned as part of our March 31, 2023, yearend close process.

In conjunction with our interim period close process as of June 30, 2023, the redesigned control again operated as designed.Therefore, based upon our testing of the redesigned control over these instances, we have concluded that the material weakness related to the calculation of earnings per share using the two-step method associated with the recently issued UHAL.B common stock, has been remediated.

With respect to the material weakness related to general information technology controls, our management, under the oversight of our Audit Committee, has begun evaluating and implementing new controls or redesigning controls to remediate the control deficiencies giving rise to this material weakness.These remediations measures have included assessing and formalizing the design of certain information technology policies, implementing controls and procedures relating to program change management, user access, segregations of duties and cyber security for systems supporting substantially all of the Company’s internal control processes and developing monitoring controls and protocols that will allow us to timely assess the design and the operating effectiveness of the new and redesigned controls. Remediation efforts include the strengthening of password policies, conducting more frequent end-user access reviews, and enhancing the process for timely review of program management changes.

The material weakness related to the general information technology controls will not be considered remediated, until the applicable controls operate for a sufficient period of time and management has concluded, through testing, that these controls are operating effectively. We anticipate that the remediation of this material weakness will be completed during fiscal year 2024. We are committed to continuing to improve our internal control processes, and, as we continue to evaluate and work to improve our internal control over financial reporting, we may take additional measures to address control deficiencies, or we may modify certain of our remediation measures.

PART II OTHER INFORMATION

Item 1. Legal Proceedings

The information regarding our legal proceedings in Note 9, Contingencies, of the Notes to Condensed Consolidated Financial Statements is incorporated by reference herein. herein.

Item 1A. Risk Factors

We refer you are not aware of any material updates to documents the risk factors described in our previously filed by us with the SEC, specifically "Item 1A. Risk Factors" of our most recent annual report Annual Report on Form 10-K for the fiscal year ended March 31, 2022, which identify important risk factors that could materially affect our business, financial condition and future results. We also refer you to the factors and cautionary language set forth in the section entitled "Cautionary Statements Regarding Forward-Looking Statements" in our MD&A of this quarterly report on Form 10-Q. MD&A and the consolidated financial statements and related notes should be read in conjunction with such risks and other factors for a full understanding of our operations and financial conditions. The risks described in our Form 10-K and herein are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

The trading price for our outstanding Voting Common Stock may continue to be volatile and the trading price for our newly distributed Series N Non-Voting Common Stock may also be volatile.

An Independent Special Committee of the Board of Directors authorized the creation of a new Series of Common Stock, designated as Series N Non-Voting Common Stock, par value of $0.001 per share (the "Non-Voting Common Stock"). This series of stock is in addition to our pre-existing class of common stock, $0.25 par value (the "Voting Common Stock"). On November 9, 2022, each holder of our Voting Common Stock as of November 3, 2022 received nine shares of Non-Voting Common Stock for every outstanding share of Voting Common Stock through a stock dividend.

The Non-Voting Common Stock is listed on the New York Stock Exchange, and we cannot predict whether, or to what extent, a liquid trading market will develop long-term for the Non-Voting Common Stock. If a liquid trading market does not develop or if the Non-Voting Common Stock is not attractive to retail investors, including team members and customers of the Company, we may not achieve our objectives in creating this new class.

The trading price of our stock has at times experienced substantial price volatility and may continue to be volatile, including as a result of the distribution of shares of Non-Voting Common Stock. The market prices of our two series of stock and the allocation of value between the two may be volatile and their respective values may decline. The trading price of our Voting Common Stock and Non-Voting Common Stock may fluctuate widely in response to various factors, some of which are beyond our control. These factors include, among others:

- Quarterly variations in our results of operations or those of our competitors.
- Announcements by us or our competitors of acquisitions, new products, significant contracts, commercial relationships, or capital commitments.
- Recommendations by securities analysts or changes in earnings estimates.
- Announcements about our earnings that are not in line with analyst expectations.
- Announcements by our competitors of their earnings that are not in line with analyst expectations.
- Commentary by industry and market professionals about our products, strategies, and other matters affecting our business and results, regardless of its accuracy.
- The volume of shares of Voting Common Stock and Non-Voting Common Stock available for public sale.
- Sales of Voting Common Stock and Non-Voting Common Stock by us or by our stockholders (including sales by our directors, executive officers, and other employees) March 31, 2023.
- Short sales, hedging, and other derivative transactions on shares of our Voting Common Stock and Non-Voting Common Stock.
- The perceived values of Voting Common Stock and Non-Voting Common Stock relative to one another.

A substantial amount of our shares is owned by a small contingent of stockholders.

Willow Grove Holdings LP, directly and through controlled entities ("WGHLP"), owns 9,767,011 shares of Voting Common stock, and together with Edward J. Shoen and Mark V. Shoen, owns 9,803,642 shares (approximately 50.0%) of Voting Common Stock. The general partner of WGHLP controls the voting and disposition decisions with respect to the Voting Common Stock owned by WGHLP, and is managed by Edward J. Shoen (the Chairman of the Board of Directors and Chief Executive Officer of U-Haul Holding Company) and his brother, Mark V. Shoen.Accordingly, Edward J. Shoen and Mark V. Shoen are in a position to significantly influence our business and policies, including the approval of certain significant transactions, the election of the members of our Board and other matters submitted to our stockholders. There can be no assurance that their interests will not conflict with the interests of our other stockholders.

In addition, 855,032 shares (approximately 4.4%) of Voting Common Stock are owned under our ESOP.Each ESOP participant is entitled to vote the shares allocated to himself or herself in their discretion.In the event an ESOP participant does not vote his or her shares, such shares shall be voted by the ESOP trustee, in the ESOP trustee's discretion.

The concentrated voting control of U-Haul Holding Company may limit or severely restrict our stockholders' ability to influence corporate matters and, as a result, we may take actions that our stockholders do not view as beneficial. Further, this concentration of ownership could delay or prevent a change in control or otherwise discourage a potential acquirer from attempting to obtain control of us, which in turn could cause the trading price of our capital stock to decline or prevent our stockholders from realizing a premium over the market price for their capital stock. As a result, the market price of our Voting Common Stock and Non-Voting Common Stock could be adversely affected

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Stock Dividend

The description of the issuance of shares of Non-Voting Common Stock by way of a stock dividend to our shareholders is incorporated herein by reference to Items 3.02 and 8.01 of our Current Report on Form 8-K filed with the SEC on October 24, 2022.

Dividend Policy

The Board has adopted a dividend policy for the Non-Voting Common Stock. Unless the Board in its sole discretion determines otherwise, it shall be the policy of the Company to declare and pay a quarterly cash dividend on each share of the Company's Non-Voting Common Stock, in the amount of $0.04 per share, commencing with the third quarter of fiscal year 2023. Not applicable.

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

Not applicable. During the fiscal quarter ended June 30, 2023, none of our directors or officers adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement", as those terms are defined in Item 408 of Regulation S-K.

Item 6. Exhibits

The following documents are filed as part of this report:

Exhibit Number	Description	Page or Method of Filing
3.1	Amended and Restated Articles of Incorporation of AMERCO U-Haul Holding Company	Incorporated by reference to the U-Haul Holding Company's Current Report on Form 8-K, filed on June 9, 2016, file no. 1-11255
3.2	AMERCO U-Haul Holding Company Certificate of Designation of Series N Non-Voting Common Stock	Incorporated by reference to the U-Haul Holding Company's Registration Statement Current Report on Form 8-A, filed on October 24, 2022, file no. 1-11255
3.3	Restated Bylaws of U-Haul Holding Company	Incorporated by reference to the U-Haul Holding Company's Current Report on Form 8-K filed on December 19, 2022, file no. 1-11255

Exhibit Number	Description	Page or Method of Filing
3.4	Articles of Conversion/Exchange/Merger	Incorporated by reference to the U-Haul Holding Company's Current Report on Form 8-K filed on December 19, 2022, file no. 1-11255
4.1 31.1	Series 22L, 23L, 24L, 25L, 26L, 27L, 28L, 29L, 30L, 31L, 32L and 33L Forty-Seventh Supplemental Indenture and Pledge and Security Agreement dated December 20, 2022, by and between U-Haul Holding Company and U.S Bank Trust Company, National Association as successor in interest to U.S Bank National Association, as trustee	Incorporated by reference to the Company's Current Report on Form 8-K, filed on December 20, 2022 file no. 1-11255.

Exhibit Number	Description	Page or Method of Filing
4.2	Description of Registrant's Securities (Series N Non-Voting Common Stock)	Incorporated by reference to the Company's Registration Statement on Form 8-A filed on October 24, 2022, file no. 1-11255
31.1	Rule 13a-14(a)/15d-14(a) Certificate of Edward J. Shoen, President and Chairman of the Board of U-Haul Holding Company	Filed herewith
31.2	Rule 13a-14(a)/15d-14(a) Certificate of Jason A. Berg, Chief Financial Officer of U-Haul Holding Company	Filed herewith
32.1	Certificate of Edward J. Shoen, President and Chairman of the Board of U-Haul Holding Company pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Furnished herewith
32.2	Certificate of Jason A. Berg, Chief Financial Officer of U-Haul Holding Company pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Furnished herewith
101.INS	Inline XBRL Instance Document	Filed herewith
101.SCH	Inline XBRL Taxonomy Extension Schema	Filed herewith
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase	Filed herewith
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase	Filed herewith
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase	Filed herewith
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase	Filed herewith

104	Cover Page Interactive Data File (Embedded within the Inline XBRL document and included in Exhibit 101)	Filed herewith

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

U-Haul Holding Company

Date: February 8, August 9, 2023	/s/ Edward J. Shoen Edward J. Shoen President and Chairman of the Board (Principal Executive Officer)
Date: February 8, August 9, 2023	/s/ Jason A. Berg Jason A. Berg Chief Financial Officer (Principal Financial Officer)
Date: February 8, 2023 August 9, 2023	/s/ Maria L. Bell Maria L. Bell Chief Accounting Officer (Principal Accounting Officer)

EXHIBIT 31.1

Rule 13a-14(a)/15d-14(a) Certification

I, Edward J. Shoen, certify that:

1. I have reviewed this quarterly report on Form 10-Q of U-Haul Holding Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
    a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
    b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
    c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
    d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
    a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
    b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

/s/ Edward J. Shoen

Edward J. Shoen

President and Chairman of the Board

Date: February 8, 2023 August 9, 2023

EXHIBIT 31.2

Rule 13a-14(a)/15d-14(a) Certification

I, Jason A. Berg, certify that:

1. I have reviewed this quarterly report on Form 10-Q of U-Haul Holding Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
    a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
    b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c. Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d. Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and

5. The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):

   a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and

   b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

/s/ Jason A. Berg

Jason A. Berg

Date: February 8, 2023 August 9, 2023

Chief Financial Officer

EXHIBIT 32.1

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Form 10-Q for the quarter ended December 31, 2022 June 30, 2023 of U-Haul Holding Company (the "Company"), as filed with the Securities and Exchange Commission on February 8, 2023 August 9, 2023 (the "Report"), I, Edward J. Shoen, President and Chairman of the Board of the Company, certify, to the best of my knowledge and belief, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and

2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

U-Haul Holding Company

a Nevada corporation

/s/ Edward J. Shoen

Edward J. Shoen

Date: February 8, 2023 August 9, 2023

President and Chairman of the Board

EXHIBIT 32.2

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Form 10-Q for the quarter ended December 31, 2022 June 30, 2023 of U-Haul Holding Company (the "Company"), as filed with the Securities and Exchange Commission on February 8, 2022 August 9, 2023 (the "Report"), I, Jason A. Berg, Chief Financial Officer of the Company, certify, to the best of my knowledge and belief, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and

2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

U-Haul Holding Company
a Nevada corporation

/s/ Jason A. Berg

Jason A. Berg
Chief Financial Officer

Date: February 8, 2023 August 9, 2023