

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 10-Q**

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2024

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-38874

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(Exact name of registrant as specified in its charter)

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Virginia

(State or other jurisdiction of  
incorporation or organization)

54-1232965

(I.R.S. Employer  
Identification No.)

112 West King Street, Strasburg, Virginia  
(Address of principal executive offices)

22657  
(Zip Code)

( 540 ) 465-9121  
(Registrant's telephone number, including area code)

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Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading symbol(s)</u>	<u>Name of each exchange on which registered</u>
Common stock, par value \$1.25 per share	FXNC	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of November 8, 2024, 8,970,321 shares of common stock, par value \$1.25 per share, of the registrant were outstanding.

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**PART I – FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**FIRST NATIONAL CORPORATION**

**Consolidated Balance Sheets**

(in thousands, except share and per share data)

	(unaudited) September 30, 2024	December 31, 2023*
<b>Assets</b>		
Cash and due from banks	\$ 18,197	\$ 17,194
Interest-bearing deposits in banks	108,319	69,967
Cash and cash equivalents	\$ 126,516	\$ 87,161
Securities available for sale, at fair value	146,013	152,857
Securities held to maturity, at amortized cost (net of allowance for credit losses, 2024, \$ 104; 2023, \$107)	121,425	148,244
Restricted securities, at cost	2,112	2,078
Loans, net of allowance for credit losses, 2024, \$ 12,704; 2023, \$11,974	982,016	957,456
Other real estate owned, net of valuation allowance	57	—
Premises and equipment, net	22,960	22,142
Accrued interest receivable	4,794	4,655
Bank owned life insurance	24,992	24,902
Goodwill	3,030	3,030
Core deposit intangibles, net	104	117
Other assets	16,697	16,653
<b>Total assets</b>	<b>\$ 1,450,716</b>	<b>\$ 1,419,295</b>
<b>Liabilities and Shareholders' Equity</b>		
<b>Liabilities</b>		
Deposits:		
Noninterest-bearing demand deposits	\$ 383,400	\$ 379,208
Savings and interest-bearing demand deposits	663,925	662,169
Time deposits	205,930	192,349
<b>Total deposits</b>	<b>\$ 1,253,255</b>	<b>\$ 1,233,726</b>
Other borrowings	50,000	50,000
Subordinated debt, net of issuance cost	4,999	4,997
Junior subordinated debt	9,279	9,279
Accrued interest payable and other liabilities	8,068	5,022
<b>Total liabilities</b>	<b>\$ 1,325,601</b>	<b>\$ 1,303,024</b>
Commitments and contingencies		
<b>Shareholders' Equity</b>		
Preferred stock, par value \$1.25 per share; authorized 1,000,000 shares; none issued and outstanding	\$ —	\$ —
Common stock, par value \$1.25 per share; authorized 8,000,000 shares; issued and outstanding, 2024, 6,296,705 shares; 2023, 6,263,102 shares	7,871	7,829
Surplus	33,409	32,950
Retained earnings	99,270	94,198
Accumulated other comprehensive loss, net	( 15,435)	( 18,706)
<b>Total shareholders' equity</b>	<b>\$ 125,115</b>	<b>\$ 116,271</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 1,450,716</b>	<b>\$ 1,419,295</b>

\*Derived from audited consolidated financial statements.

See *Notes to Consolidated Financial Statements*

**FIRST NATIONAL CORPORATION**  
**Consolidated Statements of Income (Unaudited)**  
*(in thousands, except per share data)*

	Three Months Ended		Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
<b>Interest and Dividend Income</b>				
Interest and fees on loans	\$ 14,479	\$ 12,640	\$ 41,967	\$ 36,038
Interest on deposits in banks	1,538	338	4,405	1,441
Interest and dividends on securities:				
Taxable interest	1,091	1,323	3,449	3,968
Tax-exempt interest	303	304	914	917
Dividends	33	26	98	81
Total interest and dividend income	\$ 17,444	\$ 14,631	\$ 50,833	\$ 42,445
<b>Interest Expense</b>				
Interest on deposits	\$ 4,958	\$ 3,810	\$ 14,549	\$ 9,428
Interest on subordinated debt	69	69	207	207
Interest on junior subordinated debt	68	69	202	203
Interest on other borrowings	600	—	1,782	3
Total interest expense	\$ 5,695	\$ 3,948	\$ 16,740	\$ 9,841
Net interest income	\$ 11,749	\$ 10,683	\$ 34,093	\$ 32,604
Provision for credit losses	1,700	100	3,100	200
Net interest income after provision for credit losses	\$ 10,049	\$ 10,583	\$ 30,993	\$ 32,404
<b>Noninterest Income</b>				
Service charges on deposit accounts	\$ 675	\$ 733	\$ 1,941	\$ 2,062
ATM and check card fees	934	976	2,513	2,624
Wealth management fees	952	811	2,714	2,336
Fees for other customer services	276	122	649	538
Brokered mortgage fees	92	38	162	73
Income from bank owned life insurance	191	175	491	459
Net gains on securities available for sale	39	—	39	—
Other operating income	44	198	1,427	623
Total noninterest income	\$ 3,203	\$ 3,053	\$ 9,936	\$ 8,715
<b>Noninterest Expense</b>				
Salaries and employee benefits	\$ 5,927	\$ 5,505	\$ 17,637	\$ 16,040
Occupancy	585	534	1,668	1,586
Equipment	726	598	2,008	1,756
Marketing	262	204	730	720
Supplies	123	128	354	423
Legal and professional fees	596	439	2,172	1,204
ATM and check card expense	394	440	1,123	1,265
FDIC assessment	195	161	575	479
Bank franchise tax	262	262	785	778
Data processing expense	290	266	699	720
Amortization expense	4	5	13	14
Other real estate owned, net	10	15	10	(201)
Net losses (gain) on disposal of premises and equipment	2	—	51	(3)
Other operating expense	1,083	1,227	3,180	3,361
Total noninterest expense	\$ 10,459	\$ 9,784	\$ 31,005	\$ 28,142

See Notes to Consolidated Financial Statements

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**FIRST NATIONAL CORPORATION**  
**Consolidated Statements of Income (Unaudited)**  
(Continued)  
(in thousands, except per share data)

	Three Months Ended		Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Income before income taxes	\$ 2,793	\$ 3,852	\$ 9,924	\$ 12,977
Income tax expense	545	731	2,025	2,502
<b>Net income</b>	<b>\$ 2,248</b>	<b>\$ 3,121</b>	<b>\$ 7,899</b>	<b>\$ 10,475</b>
<b>Earnings per common share</b>				
Basic	\$ 0.36	\$ 0.50	\$ 1.26	\$ 1.67
Diluted	\$ 0.36	\$ 0.50	\$ 1.26	\$ 1.67

*See Notes to Consolidated Financial Statements*

**FIRST NATIONAL CORPORATION**  
**Consolidated Statements of Comprehensive Income (Unaudited)**  
*(in thousands)*

	Three Months Ended		Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Net income	\$ 2,248	\$ 3,121	\$ 7,899	\$ 10,475
Other comprehensive income (loss), net of tax,				
Unrealized holding gains (losses) on available for sale securities, net of tax \$980 and (\$1,080) for the three months and \$ 706 and (\$925) for the nine months ended September 30, 2024 and 2023, respectively	3,687	( 4,063)	2,652	( 3,480)
Amortization of unrealized holding losses on available-for-sale securities transferred to held to maturity, net of tax of \$66 and \$86 for the three months and \$210 and \$258 for the nine months ended September 30, 2024 and 2023, respectively	248	323	791	972
Change in fair value of cash flow hedges, net of tax (\$87) and \$113 for the three months and (\$47) and \$82 for the nine months ended September 30, 2024 and 2023, respectively	( 328)	424	( 172)	304
Total other comprehensive income (loss)	3,607	( 3,316)	3,271	( 2,204)
Total comprehensive income	<u>\$ 5,855</u>	<u>\$ ( 195)</u>	<u>\$ 11,170</u>	<u>\$ 8,271</u>

*See Notes to Consolidated Financial Statements*

**FIRST NATIONAL CORPORATION**  
**Consolidated Statements of Cash Flows (Unaudited)**  
*(in thousands)*

	Nine Months Ended	
	September 30, 2024	September 30, 2023
<b>Cash Flows from Operating Activities</b>		
Net income	\$ 7,899	\$ 10,475
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of premises and equipment	1,294	1,195
Amortization of core deposit intangibles	13	14
Amortization of debt issuance costs	2	2
Provision for credit losses on loans	3,146	166
(Recovery) of credit losses on securities held to maturity	( 3)	( 2)
(Recovery) provision for credit losses on unfunded commitments	( 42)	36
Net (gain) on sale of other real estate owned	—	( 233)
Increase in cash value of bank owned life insurance	( 491)	( 459)
Accretion of discounts and amortization of premiums on securities, net	661	746
Accretion of premium on time deposits	( 47)	( 68)
Accretion of certain acquisition-related loan discounts, net	( 288)	( 510)
Stock-based compensation	466	681
Excess tax benefits on stock-based compensation	1	4
Loss (gain) on disposal of premises and equipment, net	51	( 3)
Deferred income tax expense	90	323
Changes in assets and liabilities:		
(Increase) decrease in interest receivable	( 139)	41
(Increase) in other assets	( 1,223)	( 284)
Increase (decrease) in accrued interest payable and other liabilities	3,088	( 814)
Net cash provided by operating activities	<u>\$ 14,478</u>	<u>\$ 11,310</u>
<b>Cash Flows from Investing Activities</b>		
Proceeds from maturities, calls, and principal payments of securities available for sale	\$ 9,587	\$ 9,623
Proceeds from maturities, calls, and principal payments of securities held to maturity	27,777	6,359
Purchases of restricted securities	( 34)	( 274)
Purchases of securities held to maturity	—	( 2,092)
Net redemption of restricted securities	—	105
Purchase of premises and equipment	( 2,163)	( 682)
Proceeds from sale of premises and equipment	—	3
Proceeds from sale of other real estate owned	—	417
Proceeds from cash value of bank owned life insurance	401	256
Net (increase) in loans	( 27,474)	( 32,368)
Net cash provided by (used in) investing activities	<u>\$ 8,094</u>	<u>\$ ( 18,653)</u>

*See Notes to Consolidated Financial Statements*

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**FIRST NATIONAL CORPORATION**  
**Consolidated Statements of Cash Flows (Unaudited)**  
(Continued)  
(in thousands)

	Nine Months Ended	
	September 30, 2024	September 30, 2023
<b>Cash Flows from Financing Activities</b>		
Net increase (decrease) in demand deposits and savings accounts	\$ 5,948	\$ ( 53,729)
Net increase in time deposits	13,628	47,638
Cash dividends paid on common stock, net of reinvestment	( 2,695)	( 2,699)
Repurchase of common stock, stock incentive plan	( 98)	( 114)
Repurchase of common stock, stock repurchase plan	—	( 568)
Net cash provided by (used in) financing activities	\$ 16,783	\$ ( 9,472)
Increase in cash and cash equivalents	\$ 39,355	\$ ( 16,815)
<b>Cash and Cash Equivalents</b>		
Beginning	\$ 87,161	\$ 66,914
Ending	<u>\$ 126,516</u>	<u>\$ 50,099</u>
<b>Supplemental Disclosures of Cash Flow Information</b>		
Cash payments for:		
Interest	\$ 10,889	\$ 9,405
Income taxes	\$ 1,880	\$ 2,726
<b>Supplemental Disclosures of Noncash Investing and Financing Activities</b>		
Unrealized gains (losses) on securities available for sale	\$ 3,358	\$ ( 4,405)
Amortization of unrealized losses on securities transferred from available for sale to held to maturity	\$ 1,001	\$ —
Change in fair value of cash flow hedges	\$ 218	\$ 386
Transfer from loans to other real estate owned	\$ 56	\$ —
Issuance of common stock, dividend reinvestment plan	\$ 133	\$ 120

*See Notes to Consolidated Financial Statements*

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**FIRST NATIONAL CORPORATION**  
**Consolidated Statements of Changes in Shareholders' Equity (Unaudited)**  
*(in thousands, except share and per share data)*

	Common Stock	Surplus	Retained Earnings	Accumulated Other Comprehensive (Loss)	Total
<b>Balance, June 30, 2023</b>	\$ 7,813	\$ 32,601	\$ 93,805	\$ (21,359)	\$ 112,860
Net income	—	—	3,121	—	3,121
Other comprehensive loss	—	—	—	(3,316)	(3,316)
Cash dividends on common stock (\$0.15 per share)	—	—	(938)	—	(938)
Stock-based compensation	—	274	—	—	274
Issuance of 2,295 shares of common stock, dividend reinvestment plan	3	37	—	—	40
Repurchase of 6,495 shares of common stock, stock incentive plan	15	(15)	—	—	—
Repurchase of 3,674 shares of common stock, stock repurchase plan	(5)	(57)	—	—	(62)
<b>Balance, September 30, 2023</b>	<b>\$ 7,826</b>	<b>\$ 32,840</b>	<b>\$ 95,988</b>	<b>\$ (24,675)</b>	<b>\$ 111,979</b>
	Common Stock	Surplus	Retained Earnings	Accumulated Other Comprehensive (Loss)	Total
<b>Balance, June 30, 2024</b>	<b>\$ 7,851</b>	<b>\$ 33,116</b>	<b>\$ 97,966</b>	<b>\$ (19,042)</b>	<b>\$ 119,891</b>
Net income	—	—	2,248	—	2,248
Other comprehensive income	—	—	—	3,607	3,607
Cash dividends on common stock (\$0.15 per share)	—	—	(944)	—	(944)
Stock-based compensation	—	264	—	—	264
Issuance of 2,798 shares common stock, dividend reinvestment plan	4	45	—	—	49
Issuance of 500 shares common stock, stock incentive plan	16	(16)	—	—	—
<b>Balance, September 30, 2024</b>	<b>\$ 7,871</b>	<b>\$ 33,409</b>	<b>\$ 99,270</b>	<b>\$ (15,435)</b>	<b>\$ 125,115</b>

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**FIRST NATIONAL CORPORATION**

**Consolidated Statements of Changes in Shareholders' Equity (Unaudited)**

(Continued)

(in thousands, except share and per share data)

	Common Stock	Surplus	Retained Earnings	Accumulated Other Comprehensive (Loss)	Total
<b>Balance, December 31, 2022</b>	\$ 7,831	\$ 32,716	\$ 90,284	\$ (22,471)	\$ 108,360
Adoption of new accounting standard (ASU 2016-13)	—	—	(1,952)	—	(1,952)
Net income	—	—	10,475	—	10,475
Other comprehensive income	—	—	—	(2,204)	(2,204)
Cash dividends on common stock (\$0.45 per share)	—	—	(2,819)	—	(2,819)
Stock-based compensation	—	681	—	—	681
Issuance of 7,047 shares common stock, dividend reinvestment plan	9	111	—	—	120
Issuance of 33,002 shares common stock, stock incentive plan	41	(41)	—	—	—
Repurchase of 6,495 shares common stock, stock incentive plan	(8)	(106)	—	—	(114)
Repurchase of 37,532 shares common stock, stock repurchase plan	(47)	(521)	—	—	(568)
<b>Balance, September 30, 2023</b>	<b>\$ 7,826</b>	<b>\$ 32,840</b>	<b>\$ 95,988</b>	<b>\$ (24,675)</b>	<b>\$ 111,979</b>

	Common Stock	Surplus	Retained Earnings	Accumulated Other Comprehensive (Loss)	Total
<b>Balance, December 31, 2023</b>	<b>\$ 7,829</b>	<b>\$ 32,950</b>	<b>\$ 94,198</b>	<b>\$ (18,706)</b>	<b>\$ 116,271</b>
Net income	—	—	7,899	—	7,899
Other comprehensive loss	—	—	—	3,271	3,271
Cash dividends on common stock (\$0.45 per share)	—	—	(2,827)	—	(2,827)
Stock-based compensation	—	466	—	—	466
Issuance of 7,858 shares common stock, dividend reinvestment plan	10	123	—	—	133
Issuance of 17,262 shares common stock, stock incentive plan	38	(38)	—	—	—
Repurchase of 5,019 shares common stock, stock incentive plan	(6)	(92)	—	—	(98)
<b>Balance, September 30, 2024</b>	<b>\$ 7,871</b>	<b>\$ 33,409</b>	<b>\$ 99,270</b>	<b>\$ (15,435)</b>	<b>\$ 125,115</b>

See Notes to Consolidated Financial Statements

**Note 1. General****Basis of Presentation**

The accompanying unaudited consolidated financial statements of First National Corporation (the Company) and its subsidiary, First Bank (the Bank), have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and in accordance with guidance provided by the Securities and Exchange Commission (SEC). Accordingly, they do not include all of the information and footnotes required by GAAP for annual year-end financial statements. All significant intercompany balances and transactions have been eliminated. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments and reclassifications of a normal and recurring nature considered necessary to present fairly the financial positions at September 30, 2024 and December 31, 2023, the statements of income and comprehensive income for the nine months ended September 30, 2024 and 2023, the cash flows for the nine months ended September 30, 2024 and 2023, and the changes in shareholders' equity for the three and nine months ended September 30, 2024 and 2023. The statements should be read in conjunction with the consolidated financial statements and related notes included in the Annual Report on Form 10-K for the year ended December 31, 2023. Operating results for the nine months ended September 30, 2024 are not necessarily indicative of the results that may be expected for the year ending December 31, 2024. Certain items in the prior period financial statements have been reclassified to conform to the current presentation. These reclassifications had no effect on prior year net income or shareholders' equity.

**Significant Accounting Policies and Estimates**

Application of the principles of GAAP and practices within the banking industry requires management to make estimates, assumptions, and judgements that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions, and judgements are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements may reflect different estimates, assumptions and judgements. Certain policies inherently rely more extensively on the use of estimates, assumptions, and judgements and as such may have a greater possibility of producing results that could be materially different than originally reported. Material estimates that are particularly susceptible to significant changes in the near term include estimates related to the determination of the allowance for credit losses.

The Company's significant accounting policies followed in the preparation of the unaudited consolidated financial statements are disclosed in Note 1 of the audited financial statements and notes for the year ended December 31, 2023 and are contained in the Company's 2023 Annual Report on Form 10-K.

**Business Combination**

On October 1, 2024, the Company completed the acquisition of Touchstone Bankshares, Inc. (Touchstone) with and into the Company (the Merger). Immediately following the Merger, Touchstone Bank, the wholly owned subsidiary of Touchstone, was merged with and into First Bank. In connection with the transactions, the Company issued 2,673,640 shares of its common stock to Touchstone's shareholders. The financial position and results of operations of Touchstone are not reflected in the Company's financial statements as of September 30, 2024. As of September 30, 2024, Touchstone reported total assets of \$660.8 million, gross loans of \$ 492.4 million, and total deposits of \$ 559.1 million.

Following the Merger, the former branches of Touchstone Bank assumed in the Merger continue to operate in Virginia as Touchstone Bank, a division of First Bank, and, in North Carolina, as Touchstone Bank, a division of First Bank, Strasburg, Virginia, until the systems integration is completed in February 2025. With the addition of Touchstone, the Company had approximately \$ 2.1 billion in assets, \$ 1.5 billion in loans and \$ 1.8 billion in deposits on a combined pro-forma basis as of September 30, 2024. The combined company delivers banking services through thirty-three branch offices in Virginia and North Carolina and three loan production offices, in addition to a wide array of online banking services. During the third quarter of 2024, the Company incurred pre-tax merger costs totaling \$ 219 thousand. The Company estimates that it will incur additional pre-tax merger related expenses of approximately \$11.5 million during the fourth quarter of 2024 and first quarter of 2025.

**Recent Accounting Pronouncements**

In March 2024, the Financial Accounting Standards Board (FASB) issued ASU 2024-01, "Compensation – Stock Compensation (Topic 718): Scope Application of Profits Interest and Similar Awards". This ASU provides an illustrative example intended to demonstrate how entities that account for profits interest and similar awards would determine whether a profits interest award should be accounted for in accordance with Topic 718. This ASU is effective for annual periods beginning after December 15, 2024, and interim periods within those annual periods. Early adoption is permitted. If an entity adopts the amendments in an interim period, it must adopt them as of the beginning of the annual period that includes that interim period. Transition can be done either retrospectively or prospectively. The Company does not expect the adoption of ASU 2024-01 to have a material impact on its (consolidated) financial statements.

In March 2024, the FASB issued ASU 2024-02, "Codification Improvements – Amendments to Remove References to the Concepts Statements". This ASU contains amendments to the Codification that remove references to various Concepts Statements. In most instances, the references are extraneous and not required to understand or apply the guidance. In other instances, the references were used in prior Statements to provide guidance in certain topical areas. This ASU is effective for fiscal years beginning after December 15, 2024. Early adoption is permitted. The amendments should be applied prospectively to all new transactions recognized on or after the date that the entity first applies the amendments or retrospectively to the beginning of the earliest comparative period presented in which the amendments were first applied. If an entity adopts the amendments retrospectively, it should adjust the opening balance of retained earnings as of the beginning of the earliest comparative period presented. The Company does not expect the adoption of ASU 2024-02 to have a material impact on its (consolidated) financial statements.

In November 2024, the Financial Accounting Standards Board (FASB) issued ASU 2024-03, "Income Statement—Reporting Comprehensive Income—Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses." ASU 2024-03 requires public companies to disclose, in the notes to the financial statements, specific information about certain costs and expenses at each interim and annual reporting period. This includes disclosing amounts related to employee compensation, depreciation, and intangible asset amortization. In addition, public companies will need to provide qualitative description of the amounts remaining in relevant expense captions that are not separately disaggregated quantitatively. ASU 2024-03 is effective for public business entities for annual reporting periods beginning after December 15, 2026, and interim reporting periods beginning after December 15, 2027. Implementation of ASU 2024-03 may be applied prospectively or retrospectively. The Company does not expect the adoption of ASU 2024-03 to have a material impact on its (consolidated) financial statements.

**Notes to Consolidated Financial Statements (Unaudited)**

In December 2023, the FASB issued ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures." The amendments in this ASU require an entity to disclose specific categories in the rate reconciliation and provide additional information for reconciling items that meet a quantitative threshold, which is greater than five percent of the amount computed by multiplying pretax income by the entity's applicable statutory rate, on an annual basis. Additionally, the amendments in this ASU require an entity to disclose the amount of income taxes paid (net of refunds received) disaggregated by federal, state, and foreign taxes and the amount of income taxes paid (net of refunds received) disaggregated by individual jurisdictions that are equal to or greater than five percent of total income taxes paid (net of refunds received). Lastly, the amendments in this ASU require an entity to disclose income (or loss) from continuing operations before income tax expense (or benefit) disaggregated between domestic and foreign and income tax expense (or benefit) from continuing operations disaggregated by federal, state, and foreign. This ASU is effective for annual periods beginning after December 15, 2024. Early adoption is permitted. The amendments should be applied on a prospective basis; however, retrospective application is permitted. The Company does not expect the adoption of ASU 2023-09 to have a material impact on its (consolidated) financial statements.

**Note 2. Securities**

The Company invests in U.S. Treasury securities, U.S. agency and mortgage-backed securities, obligations of state and political subdivisions, and corporate debt securities. Amortized costs, gross unrealized gains and losses, allowance for credit losses, and fair values of debt securities at September 30, 2024 and December 31, 2023 were as follows (in thousands):

	September 30, 2024					
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value	Allowance for Credit Losses	
<b>Securities available for sale:</b>						
U.S. Treasury securities	\$ 12,481	\$ —	\$ ( 652)	\$ 11,829	\$ —	
U.S. agency and mortgage-backed securities	87,739	57	( 9,641)	78,155	—	
Obligations of states and political subdivisions	63,036	8	( 7,015)	56,029	—	
<b>Total securities available for sale</b>	<b>\$ 163,256</b>	<b>\$ 65</b>	<b>\$ ( 17,308)</b>	<b>\$ 146,013</b>	<b>\$ —</b>	
<b>Securities held to maturity:</b>						
U.S. Treasury securities	\$ 19,535	\$ —	\$ ( 60)	\$ 19,475	\$ —	
U.S. agency and mortgage-backed securities	88,342	—	( 6,509)	81,833	—	
Obligations of states and political subdivisions	10,653	108	( 799)	9,962	( 1)	
Corporate debt securities	2,999	—	( 450)	2,549	( 103)	
<b>Total securities held to maturity</b>	<b>\$ 121,529</b>	<b>\$ 108</b>	<b>\$ ( 7,818)</b>	<b>\$ 113,819</b>	<b>\$ ( 104)</b>	
<b>Total securities</b>	<b>\$ 284,785</b>	<b>\$ 173</b>	<b>\$ ( 25,126)</b>	<b>\$ 259,832</b>	<b>\$ ( 104)</b>	

	December 31, 2023					
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value	Allowance for Credit Losses	
<b>Securities available for sale:</b>						
U.S. Treasury securities	\$ 12,476	\$ —	\$ ( 1,026)	\$ 11,450	\$ —	
U.S. agency and mortgage-backed securities	96,937	55	( 12,192)	84,800	—	
Obligations of states and political subdivisions	64,045	6	( 7,444)	56,607	—	
<b>Total securities available for sale</b>	<b>\$ 173,458</b>	<b>\$ 61</b>	<b>\$ ( 20,662)</b>	<b>\$ 152,857</b>	<b>\$ —</b>	
<b>Securities held to maturity:</b>						
U.S. Treasury securities	\$ 39,085	\$ —	\$ ( 389)	\$ 38,696	\$ —	
U.S. agency and mortgage-backed securities	94,617	—	( 8,992)	85,625	—	
Obligations of states and political subdivisions	11,649	107	( 943)	10,813	—	
Corporate debt securities	3,000	—	( 520)	2,480	( 107)	
<b>Total securities held to maturity</b>	<b>\$ 148,351</b>	<b>\$ 107</b>	<b>\$ ( 10,844)</b>	<b>\$ 137,614</b>	<b>\$ ( 107)</b>	
<b>Total securities</b>	<b>\$ 321,809</b>	<b>\$ 168</b>	<b>\$ ( 31,506)</b>	<b>\$ 290,471</b>	<b>\$ ( 107)</b>	

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**Notes to Consolidated Financial Statements (Unaudited)**

Information pertaining to available for sale securities with gross unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous loss position is as follows (in thousands):

	September 30, 2024					
	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized (Loss)	Fair Value	Unrealized (Loss)	Fair Value	Unrealized (Loss)
<b>Securities available for sale:</b>						
U.S. Treasury securities	\$ —	\$ —	\$ 11,829	\$ (652)	\$ 11,829	\$ (652)
U.S. agency and mortgage-backed securities	617	(5)	73,033	(9,636)	73,650	(9,641)
Obligations of states and political subdivisions	2,984	(138)	48,529	(6,877)	51,513	(7,015)
<b>Total securities available for sale</b>	<b>\$ 3,601</b>	<b>\$ (143)</b>	<b>\$ 133,391</b>	<b>\$ (17,165)</b>	<b>\$ 136,992</b>	<b>\$ (17,308)</b>

  

	December 31, 2023					
	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized (Loss)	Fair Value	Unrealized (Loss)	Fair Value	Unrealized (Loss)
<b>Securities available for sale:</b>						
U.S. Treasury securities	\$ —	\$ —	\$ 11,450	\$ (1,026)	\$ 11,450	\$ (1,026)
U.S. agency and mortgage-backed securities	1,281	(29)	78,800	(12,163)	80,081	(12,192)
Obligations of states and political subdivisions	4,469	(215)	47,004	(7,229)	51,473	(7,444)
<b>Total securities available for sale</b>	<b>\$ 5,750</b>	<b>\$ (244)</b>	<b>\$ 137,254</b>	<b>\$ (20,418)</b>	<b>\$ 143,004</b>	<b>\$ (20,662)</b>

The tables above provide information about available for sale securities that have been in an unrealized loss position for less than twelve consecutive months and securities that have been in an unrealized loss position for twelve consecutive months or more. Management evaluates securities to determine whether the impairment is due to credit-related factors or noncredit-related factors at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the extent to which the fair value is less than cost, the financial condition and near-term prospects of the issuer, and the intent and ability of the Company to retain its investment in the security for a period of time sufficient to allow for any anticipated recovery in fair value. Presently, the Company does not intend to sell any of these securities, does not expect to be required to sell these securities, and expects to recover the entire amortized cost of all the securities.

Accrued interest receivable on securities available for sale and securities held to maturity totaled \$ 727 thousand and \$ 528 thousand, respectively, at September 30, 2024. Accrued interest on debt securities is included in accrued interest receivable on the Company's consolidated balance sheets.

At September 30, 2024, there were three out of three available for sale U.S. Treasury securities, 88 out of 108 U.S. agency and mortgage-backed available for sale securities, and 87 out of 97 obligations of states and political subdivisions available for sale in an unrealized loss position. One hundred percent of the Company's investment portfolio was considered investment grade. The weighted-average re-pricing term of the portfolio was 5.7 years at September 30, 2024. One hundred percent of the Company's investment portfolio was considered investment grade at September 30, 2024. The weighted-average re-pricing term of the portfolio was 5.9 years at December 31, 2023. The unrealized losses at September 30, 2024 in the U.S. Treasury securities portfolio, U.S. agency and mortgage-backed securities portfolio, and obligations of states and political subdivisions portfolio were related to changes in market interest rates and not credit concerns of the issuers.

On September 1, 2022, the Bank transferred 24 securities designated as available for sale with a combined book value of \$ 82.2 million, market value of \$ 74.4 million, and unrealized loss of \$ 7.8 million, to securities designated held to maturity. The unrealized loss is being amortized monthly over the life of the securities with an increase to the carrying value of securities and a decrease to the related accumulated other comprehensive loss, which is included in the shareholders' equity section of the Company's balance sheet. The amortization of the unrealized loss on the transferred securities totaled \$ 1.0 million for the first nine months of 2024. The securities selected for transfer had larger potential decreases in their fair market values in higher interest rate environments than most of the other securities in the available for sale portfolio and included U.S. Treasury, agency, municipal and commercial mortgage-backed securities. The securities were transferred to mitigate the potential unfavorable impact that higher market interest rates may have on the carrying value of the securities and on the related accumulated other comprehensive loss.

The amortized cost and fair value of securities at September 30, 2024 by contractual maturity are shown below (in thousands). Expected maturities of mortgage-backed securities will differ from contractual maturities because borrowers may have the right to prepay obligations with or without call or prepayment penalties.

	Available for Sale		Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due within one year	\$ 1,131	\$ 1,121	\$ 10,173	\$ 10,148
Due after one year through five years	33,108	31,555	27,942	26,912
Due after five years through ten years	28,340	25,846	12,309	11,588
Due after ten years	100,677	87,491	71,106	65,172
	<b>\$ 163,256</b>	<b>\$ 146,013</b>	<b>\$ 121,530</b>	<b>\$ 113,820</b>

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**Notes to Consolidated Financial Statements (Unaudited)**

Federal Home Loan Bank, Federal Reserve Bank, and Community Bankers' Bank stock are generally viewed as long-term investments and as restricted securities, which are carried at cost, because there is a minimal market for the stock. Therefore, when evaluating restricted securities for impairment, their value is based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value.

The composition of restricted securities at September 30, 2024 and December 31, 2023 was as follows (in thousands):

	September 30, 2024	December 31, 2023
Federal Home Loan Bank stock	\$ 999	\$ 965
Federal Reserve Bank stock	981	981
Community Bankers' Bank stock	132	132
	<u>\$ 2,112</u>	<u>\$ 2,078</u>

The Company also holds limited partnership investments in Small Business Investment Companies (SBICs), which are included in other assets in the Consolidated Balance Sheets. The limited partnership investments are measured as equity investments without readily determinable fair values at their cost, less any impairment. The amounts included in other assets for the limited partnership investments were \$ 642 thousand at September 30, 2024 and December 31, 2023

**Credit Quality Indicators & Allowance for Credit Losses - HTM**

The Company monitors the credit quality of the debt securities held to maturity through the use of credit ratings from Moody's, S&P, and Egan-Jones. The Company monitors the credit ratings on a quarterly basis. The following table summarizes the amortized cost of debt securities held to maturity at September 30, 2024 and December 31, 2023, aggregated by credit quality indicators.

	U.S. Treasury securities	U.S. agency and mortgage-backed securities	Obligations of states and political subdivisions	Corporate debt securities	Total Held to Maturity Securities
<b>September 30, 2024</b>					
Aaa	\$ 19,535	\$ 23,113	\$ 2,492	\$ —	\$ 45,140
Aa1 / Aa2 / Aa3	—	—	8,161	—	8,161
Baa1 / Baa2 / Baa3	—	—	—	3,000	3,000
Not rated - Agency <sup>(1)</sup>	—	65,229	—	—	65,229
Total	<u>\$ 19,535</u>	<u>\$ 88,342</u>	<u>\$ 10,653</u>	<u>\$ 3,000</u>	<u>\$ 121,530</u>
<b>December 31, 2023</b>					
Aaa	\$ 39,085	\$ 22,936	\$ 2,807	\$ —	\$ 64,828
Aa1 / Aa2 / Aa3	—	—	8,842	—	8,842
Baa1 / Baa2 / Baa3	—	—	—	3,000	3,000
Not rated - Agency <sup>(1)</sup>	—	71,681	—	—	71,681
Total	<u>\$ 39,085</u>	<u>\$ 94,617</u>	<u>\$ 11,649</u>	<u>\$ 3,000</u>	<u>\$ 148,351</u>

(1) Generally considered not to have credit risk given the implied governmental guarantees associated with these agencies.

The following tables summarize the change in the allowance for credit losses on held to maturity securities for the nine months ended September 30, 2024 and for the year ended December 31, 2023.

	U.S. Treasury securities	U.S. agency and mortgage-backed securities	Obligations of states and political subdivisions	Corporate debt securities	Total Held to Maturity Securities
Balance, December 31, 2023	\$ —	\$ —	\$ 1	\$ 107	\$ 107
Provision for credit losses	—	—	1	(4)	(3)
Charge-offs of securities	—	—	—	—	—
Recoveries	—	—	—	—	—
Balance, September 30, 2024	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 1</u>	<u>\$ 103</u>	<u>\$ 104</u>

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**Notes to Consolidated Financial Statements (Unaudited)**

	U.S. Treasury securities	U.S. agency and mortgage-backed securities	Obligations of states and political subdivisions	Corporate debt securities	Total Held to Maturity Securities
Balance, December 31, 2022	\$ —	\$ —	\$ —	\$ —	\$ —
Adjustment for adoption of ASU 2016-13	—	—	—	134	134
Provision for credit losses	—	—	—	10	10
Charge-offs of securities	—	—	—	—	—
Recoveries	—	—	—	(37)	(37)
Balance, December 31, 2023	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 107</u>	<u>\$ 107</u>

At September 30, 2024, the Company had no securities held-to-maturity that were past due 30 days or more as to principal and interest payments. The Company had no securities held-to-maturity classified as nonaccrual as of September 30, 2024.

**Note 3. Loans**

Loans at September 30, 2024 and December 31, 2023 are summarized as follows (in thousands):

	September 30, 2024	December 31, 2023
Real estate loans:		
Construction and land development	\$ 61,446	\$ 52,680
Secured by 1-4 family residential	351,004	344,369
Other real estate loans	449,746	447,272
Commercial and industrial loans	114,823	113,074
Consumer and other loans	17,701	12,035
Total loans	\$ 994,720	\$ 969,430
Allowance for credit losses	(12,704)	(11,974)
Loans, net	<u>\$ 982,016</u>	<u>\$ 957,456</u>

Net deferred loan fees included in the above loan categories were \$ 1.2 million and \$ 1.1 million at September 30, 2024 and December 31, 2023, respectively. Unamortized premiums on loans purchased from a third-party loan originator are included in the commercial and industrial loan categories and totaled \$ 6.9 million as of September 30, 2024 and \$ 7.9 million as of December 31, 2023. Consumer and other loans included \$ 253 thousand and \$ 222 thousand of demand deposit overdrafts at September 30, 2024 and December 31, 2023, respectively.

Loans acquired in business combinations are recorded in the Consolidated Balance Sheets at fair value at the acquisition date under the acquisition method of accounting. The principal balance of purchased loans is included in the allowance for credit losses calculation. The remaining net discount on purchased loans at September 30, 2024 was \$ 1.7 million. The outstanding principal balance and the carrying amount at September 30, 2024 and December 31, 2023 of loans acquired in business combinations were as follows:

	September 30, 2024	December 31, 2023
(Dollars in thousands)	Acquired Loans- Non-Purchased Credit Deteriorated	Acquired Loans- Non-Purchased Credit Deteriorated
Outstanding principal balance	\$ 148,591	\$ 164,028
Carrying amount		
Real estate loans:		
Construction and land development	\$ 7,214	\$ 7,851
Secured by 1-4 family residential	33,310	36,290
Other real estate loans	89,086	94,882
Commercial and industrial loans	14,291	19,611
Consumer and other loans	3,036	3,451
Total acquired loans	<u>\$ 146,937</u>	<u>\$ 162,085</u>

Risk characteristics of each loan portfolio class that are considered by the Company include:

- 1-4 family residential mortgage loans carry risks associated with the continued creditworthiness of the borrower and changes in the value of the collateral.
- Real estate construction and land development loans carry risks that the project may not be finished according to schedule, the project may not be finished according to budget, and the value of the collateral may, at any point in time, be less than the principal amount of the loan. Construction loans also bear the risk that the general contractor, who may or may not be a loan customer, may be unable to finish the construction project as planned because of financial pressure or other factors unrelated to the project.
- Other real estate loans carry risks associated with the successful operation of a business or a real estate project, in addition to other risks associated with the ownership of real estate, because repayment of these loans may be dependent upon the profitability and cash flows of the business or project.

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**Notes to Consolidated Financial Statements (Unaudited)**

- Commercial and industrial loans carry risks associated with the successful operation of a business because repayment of these loans may be dependent upon the profitability and cash flows of the business. In addition, there is risk associated with the value of collateral other than real estate which may depreciate over time and cannot be appraised with as much reliability. Commercial and industrial loans also include purchased loans which could have been originated outside of the Company's market area.
- Consumer and other loans carry risks associated with the continued creditworthiness of the borrower and the value of the collateral, if any. Consumer loans are typically either unsecured or secured by rapidly depreciating assets such as automobiles. They are also likely to be immediately and adversely affected by job loss, divorce, illness, personal bankruptcy, or other changes in circumstances. Consumer and other loans also include purchased consumer loans which could have been originated outside of the Company's market area. Other loans included in this category include loans to states and political subdivisions.

The following tables provide a summary of loan classes and an aging of past due loans as of September 30, 2024 and December 31, 2023 (in thousands):

September 30, 2024									
	30-59 Days Past Due	60-89 Days Past Due	> 90 Days Past Due	Total Past Due	Current	Total Loans	Non-accrual Loans	90 Days or More Past Due and Accruing	
<b>Real estate loans:</b>									
Construction and land development	\$ —	\$ 183	\$ 34	\$ 217	\$ 61,229	\$ 61,446	\$ 34	\$ —	
Secured by 1-4 family residential	791	462	336	1,589	349,415	351,004	840	—	
Other real estate loans	—	—	—	—	449,746	449,746	—	—	
Commercial and industrial	583	700	2,453	3,736	111,087	114,823	5,055	—	
Consumer and other loans	3	—	—	3	17,698	17,701	—	—	
<b>Total</b>	<b>\$ 1,377</b>	<b>\$ 1,345</b>	<b>\$ 2,823</b>	<b>\$ 5,545</b>	<b>\$ 989,175</b>	<b>\$ 994,720</b>	<b>\$ 5,929</b>	<b>\$ —</b>	
December 31, 2023									
	30-59 Days Past Due	60-89 Days Past Due	> 90 Days Past Due	Total Past Due	Current	Total Loans	Non-accrual Loans	90 Days or More Past Due and Accruing	
<b>Real estate loans:</b>									
Construction and land development	\$ 183	\$ 4	\$ 38	\$ 225	\$ 52,455	\$ 52,680	\$ 38	\$ —	
Secured by 1-4 family residential	1,364	350	392	2,106	342,263	344,369	495	245	
Other real estate loans	—	—	82	82	447,190	447,272	—	82	
Commercial and industrial	252	316	197	765	112,309	113,074	6,230	197	
Consumer and other loans	33	—	—	33	12,002	12,035	—	—	
<b>Total</b>	<b>\$ 1,832</b>	<b>\$ 670</b>	<b>\$ 709</b>	<b>\$ 3,211</b>	<b>\$ 966,219</b>	<b>\$ 969,430</b>	<b>\$ 6,763</b>	<b>\$ 524</b>	

**Credit Quality Indicators**

As part of the ongoing monitoring of the credit quality of the Company's loan portfolio, management tracks certain credit quality indicators including trends related to the risk grading of specified classes of loans. The Company utilizes a risk grading matrix to assign a rating to each of its loans. The loan ratings are summarized into the following categories: pass, special mention, substandard, doubtful, and loss. Pass rated loans include all risk rated credits other than those included in special mention, substandard, or doubtful. Loans classified as loss are charged-off. Loan officers assign risk grades to loans at origination and as renewals arise. The Bank's Credit Administration department reviews risk grades for accuracy on a quarterly basis and as credit issues arise. In addition, a certain amount of loans are reviewed each year through the Company's internal and external loan review process. A description of the general characteristics of the loan grading categories is as follows:

**Pass** – Loans classified as pass exhibit acceptable operating trends, balance sheet trends, and liquidity. Sufficient cash flow exists to service the loan. All obligations have been paid by the borrower as agreed.

**Special Mention** – Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or the Bank's credit position at some future date.

**Substandard** – Loans classified as substandard are inadequately protected by the current net worth and payment capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

**Doubtful** – Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The Company considers all doubtful loans to be impaired and places the loan on non-accrual status.

**Loss** – Loans classified as loss are considered uncollectable and of such little value that their continuance as bankable assets is not warranted.

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**Notes to Consolidated Financial Statements (Unaudited)**

The following table presents the Company's recorded investment in loans by credit quality indicators by year of origination as of September 30, 2024 and December 31, 2023 (in thousands).

	September 30, 2024								Total
	Term Loans by Year of Origination								
	2024	2023	2022	2021	2020	Prior	Revolving		
<b>Construction and land development</b>									
Pass	\$ 1,209	\$ 1,506	\$ 1,852	\$ 4,208	\$ 3,279	\$ 3,802	\$ 45,556	\$ 61,412	
Special Mention	—	—	—	—	—	—	—	—	
Substandard	—	—	—	—	—	34	—	—	34
Doubtful	—	—	—	—	—	—	—	—	—
<b>Total construction and land development</b>	<b>\$ 1,209</b>	<b>\$ 1,506</b>	<b>\$ 1,852</b>	<b>\$ 4,208</b>	<b>\$ 3,279</b>	<b>\$ 3,836</b>	<b>\$ 45,556</b>	<b>\$ 61,446</b>	
<b>Current period gross write-offs</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 4</b>	<b>\$ 4</b>	
<b>Secured by 1-4 family residential</b>									
Pass	\$ 13,862	\$ 37,050	\$ 63,785	\$ 57,173	\$ 36,277	\$ 88,076	\$ 53,668	\$ 349,891	
Special Mention	—	—	—	—	—	—	—	—	
Substandard	—	33	148	323	—	609	—	—	1,113
Doubtful	—	—	—	—	—	—	—	—	—
<b>Total secured by 1-4 family residential</b>	<b>\$ 13,862</b>	<b>\$ 37,083</b>	<b>\$ 63,933</b>	<b>\$ 57,496</b>	<b>\$ 36,277</b>	<b>\$ 88,685</b>	<b>\$ 53,668</b>	<b>\$ 351,004</b>	
<b>Current period gross write-offs</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 10</b>	<b>\$ 10</b>	
<b>Other real estate loans</b>									
Pass	\$ 25,612	\$ 50,956	\$ 92,811	\$ 89,387	\$ 34,916	\$ 143,370	\$ 12,694	\$ 449,746	
Special Mention	—	—	—	—	—	—	—	—	
Substandard	—	—	—	—	—	—	—	—	—
Doubtful	—	—	—	—	—	—	—	—	—
<b>Total other real estate loans</b>	<b>\$ 25,612</b>	<b>\$ 50,956</b>	<b>\$ 92,811</b>	<b>\$ 89,387</b>	<b>\$ 34,916</b>	<b>\$ 143,370</b>	<b>\$ 12,694</b>	<b>\$ 449,746</b>	
<b>Current period gross write-offs</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	
<b>Commercial and industrial</b>									
Pass	\$ 15,325	\$ 20,474	\$ 19,327	\$ 18,705	\$ 2,159	\$ 8,942	\$ 22,883	\$ 107,815	
Special Mention	—	—	7	—	—	509	—	—	516
Substandard	886	609	3,762	773	—	462	—	—	6,492
Doubtful	—	—	—	—	—	—	—	—	—
<b>Total commercial and industrial</b>	<b>\$ 16,211</b>	<b>\$ 21,083</b>	<b>\$ 23,096</b>	<b>\$ 19,478</b>	<b>\$ 2,159</b>	<b>\$ 9,913</b>	<b>\$ 22,883</b>	<b>\$ 114,823</b>	
<b>Current period gross write-offs</b>	<b>\$ 101</b>	<b>\$ 892</b>	<b>\$ 435</b>	<b>\$ 907</b>	<b>\$ 20</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 2,355</b>	
<b>Consumer and other loans</b>									
Pass	\$ 3,857	\$ 1,758	\$ 690	\$ 34	\$ 1,270	\$ 1,793	\$ 8,299	\$ 17,701	
Special Mention	—	—	—	—	—	—	—	—	
Substandard	—	—	—	—	—	—	—	—	—
Doubtful	—	—	—	—	—	—	—	—	—
<b>Total consumer and other loans</b>	<b>\$ 3,857</b>	<b>\$ 1,758</b>	<b>\$ 690</b>	<b>\$ 34</b>	<b>\$ 1,270</b>	<b>\$ 1,793</b>	<b>\$ 8,299</b>	<b>\$ 17,701</b>	
<b>Current period gross write-offs</b>	<b>\$ 190</b>	<b>\$ 29</b>	<b>\$ 9</b>	<b>\$ 3</b>	<b>\$ 1</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 232</b>	

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**Notes to Consolidated Financial Statements (Unaudited)**

	December 31, 2023									
	Term Loans by Year of Origination									
	2023	2022	2021	2020	2019	Prior	Revolving	Total		
Construction and land development										
Pass	\$ 2,477	\$ 2,925	\$ 4,350	\$ 3,450	\$ 2,085	\$ 2,859	\$ 34,496	\$ 52,642		
Special Mention	—	—	—	—	—	—	—	—		
Substandard	—	—	—	—	—	38	—	38		
Doubtful	—	—	—	—	—	—	—	—		
Total construction and land development	\$ 2,477	\$ 2,925	\$ 4,350	\$ 3,450	\$ 2,085	\$ 2,897	\$ 34,496	\$ 52,680		
Current period gross write-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —		
Secured by 1-4 family residential										
Pass	\$ 43,029	\$ 77,196	\$ 64,063	\$ 41,192	\$ 31,509	\$ 76,295	\$ 10,303	\$ 343,587		
Special Mention	—	—	—	—	—	—	—	—		
Substandard	—	98	19	—	—	665	—	782		
Doubtful	—	—	—	—	—	—	—	—		
Total secured by 1-4 family residential	\$ 43,029	\$ 77,294	\$ 64,082	\$ 41,192	\$ 31,509	\$ 76,960	\$ 10,303	\$ 344,369		
Current period gross write-offs	\$ —	\$ 59	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 59		
Other real estate loans										
Pass	\$ 51,560	\$ 94,666	\$ 90,089	\$ 41,186	\$ 36,747	\$ 122,755	\$ 10,269	\$ 447,272		
Special Mention	—	—	—	—	—	—	—	—		
Substandard	—	—	—	—	—	—	—	—		
Doubtful	—	—	—	—	—	—	—	—		
Total other real estate loans	\$ 51,560	\$ 94,666	\$ 90,089	\$ 41,186	\$ 36,747	\$ 122,755	\$ 10,269	\$ 447,272		
Current period gross write-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 34	\$ —	\$ 34		
Commercial and industrial										
Pass	\$ 22,086	\$ 26,755	\$ 20,352	\$ 4,102	\$ 4,448	\$ 8,276	\$ 20,825	\$ 106,844		
Special Mention	—	—	—	—	—	—	—	—		
Substandard	58	3,757	1,453	—	167	795	—	6,230		
Doubtful	—	—	—	—	—	—	—	—		
Total commercial and industrial	\$ 22,144	\$ 30,512	\$ 21,805	\$ 4,102	\$ 4,615	\$ 9,071	\$ 20,825	\$ 113,074		
Current period gross write-offs	\$ 315	\$ 1,121	\$ 1,139	\$ 624	\$ —	\$ 253	\$ —	\$ 3,452		
Consumer and other loans										
Pass	\$ 3,021	\$ 1,203	\$ 311	\$ 1,471	\$ 2,172	\$ 14	\$ 3,843	\$ 12,035		
Special Mention	—	—	—	—	—	—	—	—		
Substandard	—	—	—	—	—	—	—	—		
Doubtful	—	—	—	—	—	—	—	—		
Total consumer and other loans	\$ 3,021	\$ 1,203	\$ 311	\$ 1,471	\$ 2,172	\$ 14	\$ 3,843	\$ 12,035		
Current period gross write-offs	\$ 366	\$ 57	\$ 4	\$ 15	\$ 3	\$ 3	\$ —	\$ 448		

**Notes to Consolidated Financial Statements (Unaudited)**

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**Note 4. Allowance for Credit Losses**

The following tables present, as of and during the periods ended September 30, 2024, December 31, 2023 and September 30, 2023, the activity in the Allowance for Credit Losses on Loans (ACLL) (previously Allowance for Loan Losses) by portfolio, and information about individually evaluated and collectively evaluated loans (in thousands):

	September 30, 2024						
	Construction and Land Development	Secured by 1-4 Family Residential	Other Real Estate	Commercial and Industrial	Consumer and Other Loans	Total	
<b>Allowance for credit losses:</b>							
Beginning Balance, December 31, 2023	\$ 312	\$ 3,159	\$ 4,698	\$ 3,706	\$ 99	\$ 11,974	
Charge-offs	( 4)	( 10)	—	( 2,355)	( 232)	( 2,601)	
Recoveries	—	8	2	67	108	185	
Provision for (recovery of) credit losses on loans	83	( 313)	422	2,805	149	3,146	
Ending Balance, September 30, 2024	\$ 391	\$ 2,844	\$ 5,122	\$ 4,223	\$ 124	\$ 12,704	
Ending Balance:							
Individually evaluated	—	—	—	3,377	—	3,377	
Collectively evaluated	391	2,844	5,122	846	124	9,327	
<b>Loans:</b>							
Ending Balance	\$ 61,446	\$ 351,004	\$ 449,746	\$ 114,823	\$ 17,701	\$ 994,720	
Individually evaluated	34	836	—	5,123	—	5,993	
Collectively evaluated	61,412	350,168	449,746	109,700	17,701	988,727	

	December 31, 2023						
	Construction and Land Development	Secured by 1-4 Family Residential	Other Real Estate	Commercial and Industrial	Consumer and Other Loans	Total	
<b>Allowance for credit losses:</b>							
Beginning Balance, December 31, 2022	\$ 546	\$ 1,108	\$ 3,609	\$ 1,874	\$ 309	\$ 7,446	
Adjustment to allowance for adoption of ASU 2016-13	( 313)	1,409	1,702	( 387)	( 225)	2,186	
Charge-offs	—	( 59)	( 34)	( 3,452)	( 448)	( 3,993)	
Recoveries	—	47	14	145	212	418	
Provision for (recovery of) credit losses on loans	79	654	( 593)	5,526	251	5,917	
Ending Balance, December 31, 2023	\$ 312	\$ 3,159	\$ 4,698	\$ 3,706	\$ 99	\$ 11,974	
Ending Balance:							
Individually evaluated for impairment	—	—	—	2,705	—	2,705	
Collectively evaluated for impairment	312	3,159	4,698	1,001	99	9,269	
<b>Loans:</b>							
Ending Balance	\$ 52,680	\$ 344,369	\$ 447,272	\$ 113,074	\$ 12,035	\$ 969,430	
Individually evaluated for impairment	38	495	—	6,230	—	6,763	
Collectively evaluated for impairment	52,642	343,874	447,272	106,844	12,035	962,667	

**Notes to Consolidated Financial Statements (Unaudited)**

	September 30, 2023						
	Construction and Land Development	Secured by 1-4 Family Residential	Other Real Estate	Commercial and Industrial	Consumer and Other Loans	Total	
<b>Allowance for credit losses:</b>							
Beginning Balance, December 31, 2022	\$ 546	\$ 1,108	\$ 3,609	\$ 1,874	\$ 309	\$ 7,446	
Adjustment to allowance for adoption of ASU 2016-13	( 313)	1,409	1,702	( 387)	( 225)	2,186	
Charge-offs	—	—	—	( 877)	( 351)	( 1,228)	
Recoveries	1	13	13	145	154	326	
Provision for (recovery of) credit losses on loans	68	( 97)	( 179)	165	209	166	
Ending Balance, September 30, 2023	\$ 302	\$ 2,433	\$ 5,145	\$ 920	\$ 96	\$ 8,896	
Ending Balance:							
Individually evaluated for impairment	—	—	—	307	—	307	
Collectively evaluated for impairment	302	2,433	5,145	613	96	8,589	
<b>Loans:</b>							
Ending Balance	\$ 50,405	\$ 340,773	\$ 433,177	\$ 117,130	\$ 11,014	952,499	
Individually evaluated for impairment	39	546	67	2,464	—	3,116	
Collectively evaluated for impairment	50,366	340,227	433,110	114,666	11,014	949,383	

**Nonaccrual loans**

The following is a summary of the Company's nonaccrual loans by major categories for the periods indicated (in thousands):

	September 30, 2024			December 31, 2023		
	Nonaccrual Loans with No Allowance	Nonaccrual loans with an Allowance	Total Nonaccrual Loans	Nonaccrual Loans with No Allowance	Nonaccrual loans with an Allowance	Total Nonaccrual Loans
<b>Real estate loans:</b>						
Construction and land development	\$ 34	\$ —	\$ 34	\$ 38	\$ —	\$ 38
Secured by 1-4 family residential	840	—	840	495	—	495
Other real estate loans	—	—	—	—	—	—
Commercial and industrial	1,678	3,377	5,055	—	6,230	6,230
<b>Total</b>	<b>\$ 2,552</b>	<b>\$ 3,377</b>	<b>\$ 5,929</b>	<b>\$ 533</b>	<b>\$ 6,230</b>	<b>\$ 6,763</b>

**Notes to Consolidated Financial Statements (Unaudited)****Collateral-Dependent Loans**

The Company may determine that an individual loan exhibits unique risk characteristics which differentiate it from other loans within our loan pools. In such cases, the loans are evaluated for expected credit losses on an individual basis and excluded from the collective evaluation. Specific allocations of the allowance for credit losses are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk grade of the loan and economic conditions affecting the borrower's industry, among other things. A loan is considered to be collateral dependent when, based upon management's assessment, the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral. In such cases, expected credit losses are based on the fair value of the collateral at the measurement date, adjusted for estimated selling costs if satisfaction of the loan depends on the sale of the collateral. The Company reevaluates the fair value of collateral supporting collateral dependent loans on a quarterly basis. The fair value of real estate collateral supporting collateral dependent loans is evaluated by appraisal services using a methodology that is consistent with the Uniform Standards of Professional Appraisal Practice. The underlying collateral can vary based upon the type of loan. The following provides more detail about the types of collateral that secure collateral dependent loans:

- Commercial real estate loans can be secured by either owner occupied commercial real estate or non-owner occupied investment commercial real estate. Typically, owner occupied commercial real estate loans are secured by office buildings, warehouses, manufacturing facilities and other commercial and industrial properties occupied by operating companies. Non-owner occupied commercial real estate loans are generally secured by office buildings and complexes, retail facilities, multifamily complexes, land under development, industrial properties, as well as other commercial or industrial real estate.
- Residential real estate loans are typically secured by first mortgages, and in some cases could be secured by a second mortgage.
- Home equity lines of credit are generally secured by second mortgages on residential real estate property.
- Consumer loans are generally secured by automobiles, motorcycles, recreational vehicles and other personal property. Some consumer loans are unsecured and have no underlying collateral.

The following table presents the amortized cost of collateral-dependent loans (in thousands):

(Dollars in thousands)	September 30, 2024			December 31, 2023			Total Collateral-Dependent Loans
	Real Estate Secured	Non-Real Estate Secured	Total Collateral-Dependent Loans	Real Estate Secured	Non-Real Estate Secured		
<b>Real estate loans:</b>							
Construction and land development	\$ 34	\$ —	\$ 34	\$ 38	\$ —	\$ 38	38
Secured by 1-4 family residential	840	—	840	495	—	—	495
Other real estate loans	—	—	—	—	—	—	—
Commercial and industrial	—	—	—	—	—	—	—
<b>Total</b>	<b>\$ 874</b>	<b>\$ —</b>	<b>\$ 874</b>	<b>\$ 533</b>	<b>\$ —</b>	<b>\$ 533</b>	<b>533</b>

At September 30, 2024 and December 31, 2023 there were no allowance for credit losses on collateral-dependent loans.

**Notes to Consolidated Financial Statements (Unaudited)****Modifications Made to Borrowers Experiencing Financial Difficulty**

The allowance for credit losses incorporates an estimate of lifetime expected credit losses and is recorded on each asset upon asset origination or acquisition. The starting point for the estimate of the allowance for credit losses is historical loss information, which includes losses from modifications of receivables to borrowers experiencing financial difficulty. The Company uses a probability of default/loss given default model to determine the allowance for credit losses. An assessment of whether a borrower is experiencing financial difficulty is made on the date of a modification.

Because the effect of most modifications made to borrowers experiencing financial difficulty is already included in the allowance for credit losses because of the measurement methodologies used to estimate the allowance, a change to the allowance for credit losses is generally not recorded upon modification. Occasionally, the Company modifies loans by providing principal forgiveness on certain of its real estate loans. When principal forgiveness is provided, the amortized cost basis of the asset is written off against the allowance for credit losses. The amount of the principal forgiveness is deemed to be uncollectible; therefore, that portion of the loan is written off, resulting in a reduction of the amortized cost basis and a corresponding adjustment to the allowance for credit losses.

In some cases, the Company will modify a certain loan by providing multiple types of concessions. Typically, one type of concession, such as a term extension, is granted initially. If the borrower continues to experience financial difficulty, another concession, such as principal forgiveness, may be granted. For the real estate loans included in the "combination" columns below, multiple types of modifications have been made on the same loan within the current reporting period. The combination is at least two of the following: a term extension, principal forgiveness, and interest rate reduction.

The following table shows the amortized cost basis as of September 30, 2024 of the loans modified to borrowers experiencing financial difficulty, disaggregated by class of loan and type of concession granted and describes the financial effect of the modifications made:

(Dollars in thousands)	Amortized Cost Basis	Payment deferral		Financial Effect
		% of Total Loan	Type	
Real estate loans:				
Construction and land development	\$ —		0.00%	
Secured by 1-4 family residential	—		0.00%	
Other real estate loans	—		0.00%	
Commercial and industrial	1,682		0.17%	Payment deferral of three months
Total	\$ 1,682		0.17%	

(Dollars in thousands)	Amortized Cost Basis	Interest Rate Reduction		Financial Effect
		% of Total Loan	Type	
Real estate loans:				
Construction and land development	\$ —		0.00%	
Secured by 1-4 family residential	—		0.00%	
Other real estate loans	—		0.00%	
Commercial and industrial	380		0.01%	Interest rate reduced by up to 4%
Total	\$ 380		0.01%	

During the year ended December 31, 2023, there were no loans modified due to borrowers experiencing financial difficulty.

Upon the Company's determination that a modified loan (or portion of a loan) has subsequently been deemed uncollectible, the loan (or a portion of the loan) is written off. Therefore, the amortized cost basis of the loan is reduced by the uncollectible amount and the allowance for credit losses is adjusted by the same amount. For the nine months ended September 30, 2024 and 2023, there were no payment defaults of modified loans that were modified during the previous twelve months. At September 30, 2024 the allowance for credit losses on modified loans was \$1.2 million. At December 31, 2023 there was no allowance for credit losses on modified loans.

**Unfunded Commitments**

The Company maintains a separate reserve for credit losses on off-balance-sheet credit exposures, including unfunded loan commitments, which is included in other liabilities on the consolidated balance sheet. The reserve for credit losses on off-balance-sheet credit exposures is adjusted as a provision for credit losses in the income statement. The estimate includes consideration of the likelihood that funding will occur and an estimate of expected credit losses on commitments expected to be funded over its estimated life, utilizing the same models and approaches for the Company's other loan portfolio segments described in Note 1, as these unfunded commitments share similar risk characteristics as its loan portfolio segments. The Company has identified the unfunded portion of certain lines of credit as unconditionally cancellable credit exposures, meaning the Company can cancel the unfunded commitment at any time. No credit loss estimate is reported for off-balance-sheet credit exposures that are unconditionally cancellable by the Company or for undrawn amounts under such arrangements that may be drawn prior to the cancellation of the arrangement.

For the nine months ended September 30, 2024 and 2023 the Company recorded a \$ 42 thousand recovery and a \$ 36 thousand provision for credit losses for unfunded commitments, respectively. The allowance for credit losses on off-balance sheet exposures was \$ 371 and \$ 189 thousand at September 30, 2024 and 2023, respectively.

**Notes to Consolidated Financial Statements (Unaudited)****Note 5. Earnings per Common Share**

Basic earnings per common share represents income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per common share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance.

The following table presents the computation of basic and diluted earnings per share for the three and nine months ended September 30, 2024 and 2023 (dollars in thousands, except per share data):

	Three Months Ended		Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
(Numerator):				
Net income	\$ 2,248	\$ 3,121	\$ 7,899	\$ 10,475
(Denominator):				
Weighted average shares outstanding – basic	6,287,997	6,256,663	6,278,668	6,266,707
Potentially dilutive common shares – restricted stock units	15,285	14,688	13,107	9,795
Weighted average shares outstanding – diluted	6,303,282	6,271,351	6,291,775	6,276,502
Income per common share				
Basic	\$ 0.36	\$ 0.50	\$ 1.26	\$ 1.67
Diluted	\$ 0.36	\$ 0.50	\$ 1.26	\$ 1.67

There were no antidilutive shares of common stock for the three and nine months ended September 30, 2024. Restricted stock units for 603 shares of common stock were not considered in computing diluted earnings per share for the three and nine months ended September 30, 2023 because they were antidilutive.

**Note 6. Fair Value Measurements****Determination of Fair Value**

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with the "Fair Value Measurement and Disclosures" topic of FASB ASC, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The fair value guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

**Fair Value Hierarchy**

In accordance with this guidance, the Company groups its assets and liabilities generally measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Level 1 -	Valuation is based on quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities generally include debt and equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.
Level 2 -	Valuation is based on inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. The valuation may be based on quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the asset or liability.
Level 3 -	Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires a significant management judgment or estimation.

An instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

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The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a recurring basis in the financial statements:

Securities available for sale

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2).

Derivative asset/liability - cash flow hedges

Cash flow hedges are recorded at fair value on a recurring basis. The fair value of the Company's cash flow hedges is determined by a third party vendor using the discounted cash flow method (Level 2).

The following tables present the balances of assets measured at fair value on a recurring basis as of September 30, 2024 and December 31, 2023 (in thousands).

Description	Balance as of September 30, 2024	Fair Value Measurements at September 30, 2024			
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Assets:					
Securities available for sale					
U.S. Treasury securities	\$ 11,829	\$ —	\$ 11,829	\$ —	
U.S. agency and mortgage-backed securities	78,155	—	78,155	—	
Obligations of states and political subdivisions	56,029	—	56,029	—	
Total securities available for sale	\$ 146,013	\$ —	\$ 146,013	\$ —	
Derivatives - cash flow hedges	2,270	—	2,270	—	
Total assets	\$ 148,283	\$ —	\$ 148,283	\$ —	

Description	Balance as of December 31, 2023	Fair Value Measurements at December 31, 2023			
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Assets:					
Securities available for sale					
U.S. Treasury securities	\$ 11,450	\$ —	\$ 11,450	\$ —	
U.S. agency and mortgage-backed securities	84,800	—	84,800	—	
Obligations of states and political subdivisions	56,607	—	56,607	—	
Total securities available for sale	\$ 152,857	\$ —	\$ 152,857	\$ —	
Derivatives - cash flow hedges	2,488	—	2,488	—	
Total assets	\$ 155,345	\$ —	\$ 155,345	\$ —	

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a nonrecurring basis in the financial statements:

Collateral Dependent Loans with an ACLL

In accordance with ASC 326, the Company may determine that an individual loan exhibits unique risk characteristics which differentiate it from other loans within our loan pools. In such cases, the loans are evaluated for expected credit losses on an individual basis and excluded from the collective evaluation. Specific allocations of the allowance for credit losses are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk grade of the loan and economic conditions affecting the borrower's industry, among other things. A loan is considered to be collateral dependent when, based upon management's assessment, the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral. In such cases, expected credit losses are based on the fair value of the collateral at the measurement date, adjusted for estimated selling costs if satisfaction of the loan depends on the sale of the collateral. We reevaluate the fair value of collateral supporting collateral dependent loans on a quarterly basis. The fair value of real estate collateral supporting collateral dependent loans is evaluated by appraisal services using a methodology that is consistent with the Uniform Standards of Professional Appraisal Practice. There was a no allowance for credit losses on collateral dependent loans at September 30, 2024 and December 31, 2023.

Other Real Estate Owned

Certain assets such as OREO are measured at fair value less cost to sell. Valuation of OREO is determined using current appraisals from independent parties, a Level 2 input. If current appraisals cannot be obtained prior to reporting dates, or if declines in value are identified after a recent appraisal is received, appraisal values are discounted, resulting in Level 3 estimates. If the Company markets the property with a realtor, estimated selling costs reduce the fair value, resulting in a valuation based on Level 3 inputs.

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**Notes to Consolidated Financial Statements (Unaudited)**

The following tables summarize the Company's assets that were measured at fair value on a nonrecurring basis during the periods (dollars in thousands):

Description	Balance as of September 30, 2024	Fair Value Measurements at September 30, 2024		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Collateral dependent loans	\$ 874	\$ —	\$ —	\$ 874

Description	Balance as of December 31, 2023	Fair Value Measurements at December 31, 2023		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Collateral dependent loans	\$ 533	\$ —	\$ —	\$ 533

Quantitative information about Level 3 Fair Value Measurements for September 30, 2024				
	Fair Value	Valuation Technique	Unobservable Input	Range (Weighted Average) (1)
Collateral dependent loans	\$ 874	Present value of cash flows	Discount rate	6.50%

Quantitative information about Level 3 Fair Value Measurements for December 31, 2023				
	Fair Value	Valuation Technique	Unobservable Input	Range (Weighted Average) (1)
Collateral dependent loans	\$ 533	Present value of cash flows	Discount rate	6.50%

(1) Unobservable inputs were weighted by the relative fair value of the instruments.

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**Notes to Consolidated Financial Statements (Unaudited)**

Accounting guidance requires disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis. The carrying values and estimated fair values of the Company's financial instruments at September 30, 2024 and December 31, 2023 are as follows (in thousands):

	Fair Value Measurements at September 30, 2024 Using					
	Carrying Amount	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2		Significant Unobservable Inputs Level 3	Fair Value
<b>Financial Assets</b>						
Cash and interest-bearing deposits in banks	\$ 126,516	\$ 126,516	\$ —	\$ —	\$ —	\$ 126,516
Securities available for sale	146,013	—	146,013	—	—	146,013
Securities held to maturity	121,425	—	113,715	—	—	113,715
Restricted securities	2,112	—	2,112	—	—	2,112
Loans, net	982,016	—	—	951,542	951,542	951,542
Bank owned life insurance	24,992	—	24,992	—	—	24,992
Accrued interest receivable	4,794	—	4,794	—	—	4,794
Derivatives - cash flow hedges	2,270	—	2,270	—	—	2,270
<b>Financial Liabilities</b>						
Deposits	\$ 1,253,255	\$ —	1,047,325	204,521	\$ 1,251,846	
Other borrowings	50,000	—	—	50,016	50,016	
Subordinated debt	4,999	—	—	5,430	5,430	
Junior subordinated debt	9,279	—	—	9,314	9,314	
Accrued interest payable	937	—	937	—	—	937

	Fair Value Measurements at December 31, 2023 Using					
	Carrying Amount	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2		Significant Unobservable Inputs Level 3	Fair Value
<b>Financial Assets</b>						
Cash and interest-bearing deposits in banks	\$ 87,161	\$ 87,161	\$ —	\$ —	\$ —	\$ 87,161
Securities available for sale	152,857	—	152,857	—	—	152,857
Securities held to maturity	148,244	—	137,507	—	—	137,507
Restricted securities	2,078	—	2,078	—	—	2,078
Loans, net	957,456	—	—	919,266	919,266	919,266
Bank owned life insurance	24,902	—	24,902	—	—	24,902
Accrued interest receivable	4,655	—	4,655	—	—	4,655
Derivatives - cash flow hedges	2,488	—	2,488	—	—	2,488
<b>Financial Liabilities</b>						
Deposits	\$ 1,233,726	\$ —	\$ 1,041,377	\$ 189,354	\$ 1,230,731	
Other borrowings	50,000	—	—	49,987	49,987	
Subordinated debt	4,997	—	—	5,412	5,412	
Junior subordinated debt	9,279	—	—	8,493	8,493	
Accrued interest payable	764	—	764	—	—	764

**Notes to Consolidated Financial Statements (Unaudited)**

The Company assumes interest rate risk (the risk that general interest rate levels will change) as a result of its normal operations. As a result, the fair values of the Company's financial instruments will change when interest rate levels change and that change may be either favorable or unfavorable to the Company. Management attempts to match maturities of assets and liabilities to the extent believed necessary to minimize interest rate risk. However, borrowers with fixed rate obligations are less likely to prepay in a rising rate environment and more likely to prepay in a falling rate environment. Conversely, depositors who are receiving fixed rates are more likely to withdraw funds before maturity in a rising rate environment and less likely to do so in a falling rate environment. Management monitors rates and maturities of assets and liabilities and attempts to minimize interest rate risk by adjusting terms of new loans and deposits and by investing in securities with terms that mitigate the Company's overall interest rate risk.

**Note 7. Stock Compensation Plans**

On May 10, 2023, the Company's shareholders approved the First National Corporation 2023 Stock Incentive Plan, which replaced the 2014 Stock Incentive Plan and makes available up to 325,000 shares of common stock for the granting of stock options, restricted stock awards, restricted stock units, stock appreciation rights, and other stock-based awards. Beginning on May 11, 2023, new equity awards granted by the Company are from the 2023 Stock Incentive Plan and not from the 2014 Stock Incentive Plan. Awards are made at the discretion of the Board of Directors and compensation cost equal to the fair value of the award is recognized over the vesting period.

**Stock Awards**

Whenever the Company deems it appropriate to grant a stock award, the recipient receives a specified number of unrestricted shares of employer stock. Stock awards may be made by the Company at its discretion without cash consideration and may be granted as settlement of a performance-based compensation award.

Compensation expense related to stock awards totaled \$ 227 thousand for the three and nine months ended September 30, 2024. Compensation expense related to stock awards totaled \$ 202 and \$ 402 thousand for the three and nine months ended September 30, 2023.

**Restricted Stock Units**

Restricted stock units are an award of units that correspond in number and value to a specified number of shares of employer stock which the recipient receives according to a vesting plan and distribution schedule after achieving required performance milestones or upon remaining with the employer for a particular length of time. Each restricted stock unit that vests entitles the recipient to receive one share of common stock on a specified issuance date.

During the first quarter of 2024, 13,412 restricted stock units were granted to employees, with 4,475 units vesting on February 15, 2024, and 8,937 units subject to a two year vesting schedule with one half of the units vesting each year. The recipient does not have any stockholder rights, including voting, dividend, or liquidation rights, with respect to the shares underlying awarded restricted stock units until vesting has occurred and the recipient becomes the record holder of those shares. The unvested restricted stock units will vest on the established schedule if the employees remain employed by the Company on future vesting dates.

A summary of the activity for the Company's restricted stock units for the period indicated is presented in the following table:

	Nine Months Ended September 30, 2024		
	Shares	Weighted Average Grant Date Fair Value	
Unvested, beginning of year	41,507	\$ 18.47	
Granted	13,412	19.06	
Vested	( 16,762)	19.39	
Forfeited	( 1,956)	—	
Unvested, end of period	36,201	\$ 18.12	

At September 30, 2024, based on restricted stock unit awards outstanding at that time, the total unrecognized pre-tax compensation expense related to unvested restricted stock unit awards was \$ 366 thousand. This expense is expected to be recognized through 2028. Compensation expense related to restricted stock unit awards recognized for the three months ended September 30, 2024 and 2023 totaled \$ 38 thousand and \$ 72 thousand, respectively. Compensation expense related to restricted stock unit awards recognized for the nine months ended September 30, 2024 and 2023 totaled \$ 240 thousand and \$ 279 thousand, respectively.

**Notes to Consolidated Financial Statements (Unaudited)**

**Note 8. Accumulated Other Comprehensive (Loss)**

Changes in each component of accumulated other comprehensive (loss) were as follows (in thousands):

	Net Unrealized Gains (Losses) on Securities	Change in Fair Value of Cash Flow Hedges	Accumulated Other Comprehensive (Loss)
<b>Balance at June 30, 2023</b>	\$ (23,355)	\$ 1,996	\$ (21,359)
Unrealized holding losses (net of tax, (\$1,080))	(4,063)	—	(4,063)
Amortization of unrealized holding losses on available-for-sale securities transferred to held to maturity (net of tax of \$86)	323	—	323
Change in fair value of cash flow hedge (net of tax, \$ 113)	—	424	424
Change during period	(3,740)	424	(3,316)
<b>Balance at September 30, 2023</b>	<u>\$ (27,095)</u>	<u>\$ 2,420</u>	<u>\$ (24,675)</u>
<b>Balance at June 30, 2024</b>	\$ (21,163)	\$ 2,121	\$ (19,042)
Unrealized holding gains (net of tax, \$ 980)	3,687	—	3,687
Amortization of unrealized holding losses on available-for-sale securities transferred to held to maturity (net of tax of \$66)	248	—	248
Change in fair value of cash flow hedge (net of tax, (\$87))	—	(328)	(328)
Change during period	3,935	(328)	3,607
<b>Balance at September 30, 2024</b>	<u>\$ (17,228)</u>	<u>\$ 1,793</u>	<u>\$ (15,435)</u>
	Net Unrealized Gains (Losses) on Securities	Change in Fair Value of Cash Flow Hedges	Accumulated Other Comprehensive (Loss)
<b>Balance at December 31, 2022</b>	\$ (24,587)	\$ 2,116	\$ (22,471)
Unrealized holding losses (net of tax, (\$925))	(3,480)	—	(3,480)
Amortization of unrealized holding losses on available-for-sale securities transferred to held to maturity (net of tax of \$258)	972	—	972
Change in fair value of cash flow hedge (net of tax, \$ 82)	—	304	304
Change during period	(2,508)	304	(2,204)
<b>Balance at September 30, 2023</b>	<u>\$ (27,095)</u>	<u>\$ 2,420</u>	<u>\$ (24,675)</u>
<b>Balance at December 31, 2023</b>	\$ (20,671)	\$ 1,965	\$ (18,706)
Unrealized holding losses (net of tax, \$ 706)	2,652	—	2,652
Amortization of unrealized holding losses on available-for-sale securities transferred to held to maturity (net of tax of \$210)	791	—	791
Change in fair value of cash flow hedge (net of tax, (\$ 47))	—	(172)	(172)
Change during period	3,443	(172)	3,271
<b>Balance at September 30, 2024</b>	<u>\$ (17,228)</u>	<u>\$ 1,793</u>	<u>\$ (15,435)</u>

**Note 9. Revenue Recognition**

Most revenue associated with financial instruments, including interest income, loan origination fees, and credit card fees, is outside the scope of ASC topic 606. Gains and losses on investment securities, derivatives, financial guarantees, and sales of financial instruments are similarly excluded from the scope. The guidance is applicable to noninterest revenue streams such as service charges on deposit accounts, ATM and check card fees, wealth management fees, and fees for other customer services. Noninterest revenue streams within the scope of Topic 606 are discussed below.

**Service charges on deposit accounts**

Service charges on deposit accounts consist of monthly service fees, overdraft and nonsufficient funds fees, and other deposit account related fees. The Company's performance obligation for monthly service fees is generally satisfied, and the related revenue recognized, over the period in which the service is provided. Payment for service charges on deposit accounts is primarily received immediately or in the following month through a direct charge to customers' accounts. Overdraft and nonsufficient funds fees and other deposit account related fees are transactional based, and therefore, the Company's performance obligation is satisfied, and related revenue recognized, at a point in time.

**ATM and check card fees**

ATM fees are primarily generated when a Company cardholder uses a non-Company ATM or a non-Company cardholder uses a Company ATM. ATM fees are transactional based, and therefore, the Company's performance obligation is satisfied, and related revenue recognized, at a point in time. Check card fees are primarily comprised of interchange fee income. Interchange fees are earned whenever the Company's debit cards are processed through card payment networks, such as Visa. The Company's performance obligation for interchange fee income is largely satisfied, and related revenue recognized, when the services are rendered or upon completion. Payment is typically received immediately or in the following month.

**Wealth management fees**

Wealth management fees are primarily comprised of fees earned from the management and administration of trusts and other customer assets. The Company's performance obligation is generally satisfied over time and the resulting fees are primarily recognized monthly, based upon the month-end market value of the assets under management and the applicable fee rate. Payment is generally received a few days after month-end through a direct charge to customers' accounts. Estate management fees are based upon the size of the estate. Revenue for estate management fees are recorded periodically, according to a fee schedule, and are based on the services that have been provided.

**Brokered mortgage fees**

Brokered mortgage fees are comprised of loan fee income earned from generating loans in the secondary market. Brokered mortgage fee income is recognized at loan closing.

**Fees for other customer services**

Fees for other customer services include fees for brokered loans, check ordering charges, merchant services income, safe deposit box rental fees, and other service charges. Check ordering charges are transactional based, and therefore, the Company's performance obligation is satisfied, and related revenue recognized, at a point in time. Merchant services income mainly represent fees charged to merchants to process their debit and credit card transactions. The Company's performance obligation for merchant services income is largely satisfied, and related revenue recognized, when the services are rendered or upon completion. Payment is typically received immediately or in the following month. Safe deposit box rental fees are charged to the customer on an annual basis and recognized upon receipt of payment. The Company determined that since rentals and renewals occur fairly consistently over time, revenue is recognized on a basis consistent with the duration of the performance obligation.

The following table presents noninterest income, segregated by revenue streams in-scope and out-of-scope of Accounting Standards Codification Topic 606, for the three and nine months ended September 30, 2024 and 2023 (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
<b>Noninterest Income</b>				
Service charges on deposit accounts	\$ 675	\$ 733	\$ 1,941	\$ 2,062
ATM and check card fees	934	976	2,513	2,624
Wealth management fees	952	811	2,714	2,336
Brokered mortgage fees	92	38	162	73
Income from bank owned life insurance	276	175	649	459
Fees for other customer services	—	122	—	538
Noninterest income (in-scope of Topic 606)	\$ 2,929	\$ 2,855	\$ 7,979	\$ 8,092
Noninterest income (out-of-scope of Topic 606)	274	198	1,957	623
<b>Total noninterest income</b>	<b>\$ 3,203</b>	<b>\$ 3,053</b>	<b>\$ 9,936</b>	<b>\$ 8,715</b>

**Notes to Consolidated Financial Statements (Unaudited)****Note 10. Derivative Financial Instruments**

On April 21, 2020, the Company entered into two interest rate swap agreements related to its outstanding junior subordinated debt. One swap agreement was related to the Company's junior subordinated debt with a redemption date of June 17, 2034, which became effective on March 17, 2020. The notional amount of the interest rate swap was \$ 5.0 million and terminates on June 17, 2034. Under the terms of the agreement, the Company pays interest quarterly at a fixed rate of 0.79 % and receives interest quarterly at a variable rate of the three-month term secured overnight finance rate (SOFR). The variable rate resets on each interest payment date. The other swap agreement was related to the Company's junior subordinated debt with a redemption date of October 1, 2036, which became effective on April 1, 2020. The notional amount of the interest rate swap was \$ 4.0 million and terminates on October 1, 2036. Under the terms of the agreement, the Company pays interest quarterly at a fixed rate of 0.82 % and receives interest quarterly at a variable rate of the three-month term SOFR. The variable rate resets on each interest payment date.

The Company entered into interest rate swaps to reduce interest rate risk and to manage interest expense. By entering into these agreements, the Company converted variable rate debt into fixed rate debt. Alternatively, the Company may enter into interest rate swap agreements to convert fixed rate debt into variable rate debt. Interest differentials paid or received under interest rate swap agreements are reflected as adjustments to interest expense. The Company designated the interest rate swaps as hedging instruments in qualifying cash flow hedges. Changes in fair value of these designated hedging instruments is reported as a component of other comprehensive (loss) income. Interest rate swaps designated as cash flow hedges are expected to be highly effective in offsetting the effect of changes in interest rates on the amount of variable rate interest payments, and the Company assesses the effectiveness of each hedging relationship quarterly. If the Company determines that a cash flow hedge is no longer highly effective, future changes in the fair value of the hedging instrument would be reported as earnings. As of September 30, 2024, the Company has designated cash flow hedges to manage its exposure to variability in cash flows on certain variable rate borrowings for periods that end between June 2034 and October 2036. The notional amounts of the interest rate swaps were not exchanged and do not represent exposure to credit loss. In the event of default by a counterparty, the risk in these transactions is the cost of replacing the agreements at current market rates.

All interest rate swaps were entered into with counterparties that met the Company's credit standards and the agreements contain collateral provisions protecting the at-risk party. The Company believes that the credit risk inherent in these derivative contracts is not significant.

Unrealized gains or losses recorded in other comprehensive (loss) income related to cash flow hedges are reclassified into earnings in the same period(s) during which the hedged interest payments affect earnings. When a designated hedging instrument is terminated and the hedged interest payments remain probable of occurring, any remaining unrecognized gain or loss in other comprehensive (loss) income is reclassified into earnings in the period(s) during which the forecasted interest payments affect earnings. Amounts reclassified into earnings and interest receivable or payable under designated interest rate swaps are reported in interest expense. The Company does not expect any unrealized losses related to cash flow hedges to be reclassified into earnings in the next twelve months.

The following table summarizes key elements of the Company's derivative instruments at September 30, 2024 and December 31, 2023 (in thousands):

	September 30, 2024				
	Notional Amount	Assets	Liabilities	Collateral Pledged(1)	
<b>Cash Flow Hedges</b>					
Interest rate swap contracts	\$ 9,000	\$ 2,270	\$ —	\$ —	—
	December 31, 2023				
	Notional Amount	Assets	Liabilities	Collateral Pledged(1)	
<b>Cash Flow Hedges</b>					
Interest rate swap contracts	\$ 9,000	\$ 2,488	\$ —	\$ —	—

(1) Collateral pledged may be comprised of cash or securities.

**Note 11. Acquisition**

On October 1, 2024, the Company completed the acquisition of Touchstone with and into the Company. Immediately following the Merger, Touchstone Bank, the wholly owned subsidiary of Touchstone, was merged with and into First Bank. The acquisition will be accounted for as a business combination under ASC 805, Business Combinations. Under acquisition accounting, assets acquired and liabilities assumed are recorded at their acquisition date fair values, and any excess of the purchase price over the aggregate fair value of the net assets acquired is recognized as goodwill.

Pursuant to the terms of the Merger, each outstanding share of Touchstone common stock and preferred stock (on an as-converted, one-for-one basis, which shares of preferred stock converted automatically to common stock at the effective time of the Merger) received 0.8122 shares of the Company's common stock. In connection with the transactions, the Company issued 2,673,640 shares of its common stock to Touchstone's shareholders. The financial position and results of operations of Touchstone are not reflected in the Company's financial statements as of September 30, 2024. As of September 30, 2024, Touchstone reported total assets of \$ 660.8 million, gross loans of \$ 492.4 million, and total deposits of \$ 559.1 million.

Following the Merger, the former branches of Touchstone Bank assumed in the Merger continue to operate in Virginia as Touchstone Bank, a division of First Bank, and, in North Carolina, as Touchstone Bank, a division of First Bank, Strasburg, Virginia, until the systems integration is completed in February 2025. With the addition of Touchstone, the Company had approximately \$ 2.1 billion in assets, \$ 1.5 billion in loans and \$ 1.8 billion in deposits on a combined pro-forma basis as of September 30, 2024. The combined company delivers banking services through thirty-three branch offices in Virginia and North Carolina and three loan production offices, in addition to a wide array of online banking services. The Company incurred pre-tax merger costs totaling \$ 219 thousand for the three months ending September 30, 2024, and \$ 790 thousand for the nine-months ending September 30, 2024.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **Cautionary Statement Regarding Forward-Looking Statements**

First National Corporation (the Company) makes forward-looking statements in this Form 10-Q that are subject to risks and uncertainties. These forward-looking statements include, but are not limited to, statements regarding profitability, liquidity, adequacy of capital, allowance for credit losses, interest rate sensitivity, market risk, growth strategy, and the impact of the Company's acquisition (the Merger) of Touchstone Bankshares, Inc. (Touchstone), including the expected levels of merger related expenses to be incurred by the Company, the expected benefits of the Merger, and the potential impact of the Merger on the Company's and First Bank's (the Bank) liquidity and capital levels, as well as certain financial and other goals. The words "believes," "expects," "may," "will," "should," "projects," "contemplates," "anticipates," "forecasts," "intends," or other similar words or terms are intended to identify forward-looking statements. These forward-looking statements are subject to significant uncertainties because they are based upon or are affected by factors including:

- the ability of the Company and the Bank to realize the anticipated benefits of the Merger, and to successfully integrate Touchstone's systems and processes into the Company's systems and processes;
- expected revenue synergies and cost savings from the Merger that may not be fully realized or realized within the expected time frame;
- revenues following the Merger that may be lower than expected;
- general business conditions, as well as conditions within the financial markets;
- general economic conditions, including unemployment levels, inflation and slowdowns in economic growth;
- the Company's branch and market expansions, technology initiatives and other strategic initiatives;
- the impact of competition from banks and non-banks, including financial technology companies (Fintech);
- the composition of the loan and deposit portfolio, including the types of accounts and customers, may change, which could impact the amount of net interest income and noninterest income in future periods, including revenue from service charges on deposits;
- limited availability of financing or inability to raise capital;
- reliance on third parties for key services;
- the Company's credit standards and its on-going credit assessment processes might not protect it from significant credit losses;
- the quality of the loan portfolio and the value of the collateral securing those loans;
- prepayments of loans and securities could materially impact earnings through a reduction in interest income and fees on loans and interest income on securities;
- demand for loan products;
- deposit flows;
- the level of net charge-offs on loans and the adequacy of the allowance for credit losses;
- the concentration in loans secured by real estate may adversely affect earnings due to changes in the real estate markets;
- the value of securities held in the Company's investment portfolio;
- legislative or regulatory changes or actions, including the effects of changes in tax laws;
- changes in accounting principles, policies and guidelines and elections made by the Company thereunder;
- cyber threats, attacks or events;
- the ability to maintain adequate liquidity by retaining deposit customers and secondary funding sources, especially if the Company's or the industry's reputation were to become damaged;
- monetary and fiscal policies of the U.S. Government, including policies of the U.S. Department of the Treasury and the Federal Reserve Board, and the effect of those policies on interest rates and business in the Company's markets;
- changes in interest rates could have a negative impact on the value of the Company's securities portfolio and its net interest income and an unfavorable impact on the Company's customers' ability to repay loans;
- geopolitical conditions, including acts or threats of terrorism, international hostilities, or actions taken by the U.S. or other governments in response to acts or threats of terrorism and/or military conflicts, which could impact business and economic conditions in the U.S. and abroad; and
- other factors identified in Item 1A. Risk Factors of the Company's Form 10-K for the year ending December 31, 2023 and in this Form 10-Q.

Because of these and other uncertainties, actual results may be materially different from the results indicated by these forward-looking statements. In addition, past results of operations do not necessarily indicate future results. The following discussion and analysis of the financial condition at September 30, 2024 and statements of income of the Company for the three and nine months ended September 30, 2024 and 2023 should be read in conjunction with the consolidated financial statements and related notes included in Part I, Item 1, of this Form 10-Q and in Part II, Item 8, of the Form 10-K for the period ending December 31, 2023. The statements of income for the nine months ended September 30, 2024 may not be indicative of the results to be achieved for the year.

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### **Executive Overview**

#### The Company

First National Corporation (the Company) is the bank holding company of:

- First Bank (the Bank). The Bank owns:
  - First Bank Financial Services, Inc.
  - Bank of Fincastle Services, Inc.
  - ESF, LLC
  - Shen-Valley Land Holdings, LLC
- First National (VA) Statutory Trust II (Trust II)
- First National (VA) Statutory Trust III (Trust III and, together with Trust II, the Trusts)

First Bank Financial Services, Inc. owns an interest in an entity that provides title insurance services. Bank of Fincastle Services, Inc. is no longer an active operating entity. Shen-Valley Land Holdings, LLC and ESF, LLC were formed to hold other real estate owned and future office sites. The Trusts were formed for the purpose of issuing redeemable capital securities, commonly known as trust preferred securities and are not included in the Company's consolidated financial statements in accordance with authoritative accounting guidance because management has determined that the Trusts qualify as variable interest entities.

#### Products, Services, Customers and Locations

The Bank offers loan, deposit, and wealth management products and services. Loan products and services include consumer loans, residential mortgages, home equity loans, and commercial loans. Deposit products and services include checking accounts, treasury management solutions, savings accounts, money market accounts, certificates of deposit, and individual retirement accounts. Wealth management services include estate planning, investment management of assets, trustee under an agreement, trustee under a will, individual retirement accounts, and estate settlement. Customers include small and medium-sized businesses, individuals, estates, local governmental entities, and non-profit organizations. As of September 30, 2024, the Bank's office locations were well-positioned in attractive markets along the Interstate 81, Interstate 66, and Interstate 64 corridors in the Shenandoah Valley, the Roanoke Valley, central regions of Virginia, and the city of Richmond. Within these markets, there are diverse types of industry including medical and professional services, manufacturing, retail, warehousing, Federal and local government, hospitality, and higher education. The Bank's products and services are delivered through 20 bank branch offices, a loan production office and customer service centers in two retirement villages. For the location and general character of each of these offices, see Item 2 of the Company's Form 10-K for the year ended December 31, 2023. Many of the Bank's services are also delivered through the Bank's mobile banking platform, its website, [www.fbvirginia.com](http://www.fbvirginia.com), and a network of ATMs located throughout its market area. On October 1, 2024, the Company completed the acquisition of Touchstone with and into the Company, which expanded office locations in the greater Richmond market area, southside of Virginia, and northern North Carolina.

#### Revenue Sources and Expense Factors

The primary source of revenue is from net interest income earned by the Bank. Net interest income is the difference between interest income and interest expense and typically represents between 70% and 80% of the Company's total revenue. Interest income is determined by the amount of interest-earning assets outstanding during the period and the interest rates earned on those assets. The Bank's interest expense is a function of the amount of interest-bearing liabilities outstanding during the period and the interest rates paid. In addition to net interest income, noninterest income is the other source of revenue for the Company. Noninterest income is derived primarily from service charges on deposits, fee income from wealth management services, and ATM and check card fees.

Primary expense categories are salaries and employee benefits, which comprised 57% of noninterest expenses for the nine months ended September 30, 2024, followed by other operating expense, which comprised 10% of noninterest expenses. The provision for credit losses is also typically a primary expense of the Bank. The provision is determined by factors that include net charge-offs, asset quality, economic conditions, and loan growth. Changing economic conditions caused by inflation, recession, unemployment, or other factors beyond the Company's control have a direct correlation with asset quality, net charge-offs, and ultimately the required provision for credit losses.

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### Acquisition of Touchstone Bankshares, Inc.

On October 1, 2024, the Company completed the acquisition of Touchstone with and into the Company. Immediately following the Merger, Touchstone Bank, the wholly owned subsidiary of Touchstone, was merged with and into First Bank. In connection with the transactions, the Company issued 2,673,640 shares of its common stock to Touchstone's shareholders. The financial position and results of operations of Touchstone are not reflected in the Company's financial statements as of September 30, 2024. As of September 30, 2024, Touchstone reported total assets of \$660.8 million, gross loans of \$492.4 million, and total deposits of \$559.1 million.

Following the Merger, the former branches of Touchstone Bank assumed in the Merger continue to operate in Virginia as Touchstone Bank, a division of First Bank, and, in North Carolina, as Touchstone Bank, a division of First Bank, Strasburg, Virginia, until the systems integration is completed in February 2025. With the addition of Touchstone, the Company would have had approximately \$2.1 billion in assets, \$1.5 billion in loans and \$1.8 billion in deposits on a combined pro-forma basis as of September 30, 2024. The combined company delivers banking services through thirty-three branch offices in Virginia and North Carolina and three loan production offices, in addition to a wide array of online banking services. The Company incurred pre-tax merger costs totaling \$219 thousand for the three months ending September 30, 2024, and \$790 thousand for the nine-months ending September 30, 2024. The Company estimates that it will incur additional pre-tax merger related expenses of approximately \$11.5 million during the fourth quarter of 2024 and first quarter of 2025.

### Overview of Quarterly Financial Performance

#### **Comparing the Three-Month Periods Ending September 30, 2024 and September 30, 2023**

Net income decreased \$873 thousand to \$2.2 million, or \$0.36 per diluted share, for the three months ended September 30, 2024, compared to \$3.1 million, or \$0.50 per diluted share, for the same period in 2023. Return on average assets was 0.62% and return on average equity was 7.28% for the third quarter of 2024, compared to 0.91% and 10.96%, respectively, for the same period in 2023.

The \$873 thousand decrease in net income resulted from a \$1.6 million increase in the provision for credit losses, and a \$675 thousand increase in noninterest expense. These increases were partially offset by a \$1.1 million increase in net interest income, a \$150 thousand increase in noninterest income, and a \$186 thousand decrease in income tax expense.

Net interest income increased by \$1.1 million as total interest income increased by \$2.8 million and was partially offset by a \$1.7 million increase in total interest expense. Net interest income was positively impacted by a \$99.4 million, or 8%, increase in average earning assets and an 8-basis point increase in the net interest margin to 3.43%.

Provision for credit losses increased by \$1.6 million. For the third quarter of 2024, provision for credit losses totaled \$1.7 million and was comprised of a \$1.7 million provision for credit losses on loans, which was partially offset by a \$17 thousand recovery of credit losses on unfunded commitments, and a \$5 thousand recovery of credit losses on securities held-to-maturity. For the same period of 2023, the provision for credit losses totaled \$100 thousand.

Noninterest income increased by \$150 thousand in the third quarter of 2024 from increases in fees for other customer services and wealth management fees. The increases were partially offset by a decrease in other operating income.

Noninterest expenses increased by \$675 thousand and were primarily attributable to a \$422 thousand increase in salaries and employee benefits, a \$157 thousand increase in legal and professional expense and a \$128 thousand increase in equipment expense. Merger costs related to the acquisition of Touchstone totaled \$219 thousand during the third quarter of 2024, and \$138 thousand of those merger costs were included in legal and professional fees.

#### **Comparing the Nine-Month Periods Ending September 30, 2024 and September 30, 2023**

Net income decreased \$2.6 million to \$7.9 million, or \$1.26 per diluted share, for the nine months ended September 30, 2024, compared to \$10.5 million, or \$1.67 per diluted share, for the same period in 2023. Return on average assets was 0.73% and return on average equity was 8.84% for the nine months ended September 30, 2024, compared to 1.03% and 12.57%, respectively, for the same period in 2023.

The \$2.6 million decrease in net income resulted from \$2.8 million increase in total noninterest expense and a \$2.9 million increase in provision for credit losses, which were partially offset by a \$1.2 million increase in total noninterest income, a \$1.5 million increase in net interest income, and a \$477 thousand decrease in income tax expense.

Net interest income increased \$1.5 million from a \$8.4 million increase in total interest income, which was partially offset by a \$6.9 million increase in total interest expense. Net interest income was positively impacted by an \$88.5 million, or 7%, increase in average earning assets, which was partially offset by an 8-basis point decrease in the net interest margin to 3.36%.

Provision for credit losses increased by \$2.9 million. For the nine months ended September 30, 2024, provision for credit losses totaled \$3.1 million and was comprised of a \$3.1 million provision for credit losses on loans, which was partially offset by a \$42 thousand recovery of credit losses on unfunded commitments, and a \$3 thousand recovery of credit losses on securities held-to-maturity. For the same period of 2023, the provision for credit losses totaled \$200 thousand.

Noninterest income increased by \$1.2 million primarily from a \$378 thousand increase in wealth management fees and a \$804 thousand increase in other operating income. The increase in other operating income was attributable to a recovery from a loan that was acquired through a business combination in 2021. The increases were partially offset by decreases in service charges on deposits, ATM and check card fees, and fees for other customer services.

Noninterest expenses increased by \$2.9 million and were primarily attributable to a \$1.6 million increase in salaries and employee benefits, a \$968 thousand increase in legal and professional expense, and a \$252 thousand increase in equipment expense. Merger costs related to the acquisition of Touchstone totaled \$790 thousand during the nine-month period ended September 30, 2024, and \$700 thousand of those merger costs were included in legal and professional fees.

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### Non-GAAP Financial Measures

This report refers to the efficiency ratio, which is computed by dividing noninterest expense, excluding amortization of intangibles, net gains (loss) on disposal of premises and equipment, other real estate owned (income) expense, net, and merger related expenses, by the sum of net interest income on a tax-equivalent basis and noninterest income. This is a non-GAAP financial measure that the Company believes provides investors with important information regarding operational efficiency. Such information is not prepared in accordance with GAAP and should not be construed as such. Management believes, however, such financial information is meaningful to the reader in understanding operating performance, but cautions that such information not be viewed as a substitute for GAAP. The methodology for determining this measurement may differ among companies. The Company, in referring to its net income, is referring to income under GAAP. The components of the efficiency ratio calculation are summarized in the following table (dollars in thousands).

	Efficiency Ratio			
	Three Months Ended		Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Noninterest expense	\$ 10,459	\$ 9,784	\$ 31,005	\$ 28,142
Add: other real estate owned income (expense), net	(10)	(15)	(10)	201
Subtract: amortization of intangibles	(4)	(5)	(13)	(14)
Subtract/Add: loss (gain) on disposal of premises and equipment, net	(2)	—	(51)	—
Subtract: merger related expenses	(219)	—	(790)	—
	\$ 10,224	\$ 9,764	\$ 30,141	\$ 28,329
Tax-equivalent net interest income	\$ 11,842	\$ 10,764	\$ 34,360	\$ 32,848
Noninterest income	3,203	3,053	9,936	8,715
	\$ 15,045	\$ 13,817	\$ 44,296	\$ 41,563
Efficiency ratio	67.95%	70.67%	68.04%	68.16%

This report also refers to net interest margin, which is calculated by dividing tax equivalent net interest income by total average earning assets. Because a portion of interest income earned by the Company is nontaxable, the tax equivalent net interest income is considered in the calculation of this ratio. Tax equivalent net interest income is calculated by adding the tax benefit realized from interest income that is nontaxable to total interest income then subtracting total interest expense. The tax rate utilized in calculating the tax benefit for both 2024 and 2023 is 21%. The reconciliation of tax equivalent net interest income, which is not a measurement under GAAP, to net interest income, is reflected in the table below (in thousands).

	Reconciliation of Net Interest Income to Tax-Equivalent Net Interest Income			
	Three Months Ended		Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
GAAP measures:				
Interest income – loans	\$ 14,479	\$ 12,640	\$ 41,967	\$ 36,038
Interest income – investments and other	2,965	1,991	8,866	6,407
Interest expense – deposits	(4,958)	(3,810)	(14,549)	(9,428)
Interest expense – subordinated debt	(69)	(69)	(207)	(207)
Interest expense – junior subordinated debt	(68)	(69)	(202)	(203)
Interest expense – other borrowings	(600)	—	(1,782)	(3)
Total net interest income	\$ 11,749	\$ 10,683	\$ 34,093	\$ 32,604
Non-GAAP measures:				
Tax benefit realized on non-taxable interest income – loans	\$ 12	\$ —	\$ 25	---
Tax benefit realized on non-taxable interest income – municipal securities	81	81	242	244
Total tax benefit realized on non-taxable interest income	\$ 93	\$ 81	\$ 267	\$ 244
Total tax-equivalent net interest income	\$ 11,842	\$ 10,764	\$ 34,360	\$ 32,848

	Net Interest Margin			
	Three Months Ended		Nine Months Ended	
	September 30, 2024	September 30, 2023	September 30, 2024	September 30, 2023
Tax-equivalent net interest income	\$ 11,842	\$ 10,764	\$ 34,360	\$ 32,848
Average earnings assets	\$ 1,374,566	\$ 1,275,111	\$ 1,366,639	\$ 1,278,135
Net Interest Margin	3.43%	3.35%	3.36%	3.44%

### Critical Accounting Policies

The Company's consolidated financial statements are prepared in accordance with GAAP. The financial information contained within our statements is, to a significant extent, based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value obtained when earning income, recognizing an expense, recovering an asset or relieving a liability. Although the economics of the Company's transactions may not change, the timing of events that would impact the transactions could change.

Critical accounting policies are most important to the portrayal of the Company's financial condition or results of operations and require management's most difficult, subjective, and complex judgments about matters that are inherently uncertain. If conditions occur that differ from our assumptions, depending upon the severity of such differences, the Company's financial condition or results of operations may be materially impacted. The Company evaluates its critical accounting estimates and assumptions on an ongoing basis and updates them as needed. The Company provides additional information on its critical accounting policies and estimates under "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies" in its 2023 Form 10-K and in Note 1 "Significant Accounting Policies and Estimates" in Part I, Item 1 of this Quarterly Report.

### Lending Policies

There have been no material changes in the Company's lending policies disclosed in the Annual Report on Form 10-K for the year ended December 31, 2023.

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### **Results of Operations**

#### General

Net interest income represents the primary source of earnings for the Company. Net interest income equals the amount by which interest income on interest-earning assets, predominantly loans and securities, exceeds interest expense on interest-bearing liabilities, including deposits, other borrowings, subordinated debt, and junior subordinated debt. Changes in the volume and mix of interest-earning assets and interest-bearing liabilities, as well as their respective yields and rates, are the components that impact the level of net interest income. The net interest margin is calculated by dividing tax-equivalent net interest income by average earning assets. The provision for credit losses, noninterest income, and noninterest expense are the other components that determine net income. Noninterest income and expense primarily consist of income from service charges on deposit accounts, revenue from wealth management services, ATM and check card income, revenue from other customer services, income from bank owned life insurance, and general and administrative expenses.

#### Net Income

##### *Three Month Period Ended September 30, 2024*

Net income decreased \$873 thousand to \$2.2 million, or \$0.36 per diluted share, for the three months ended September 30, 2024, compared to \$3.1 million, or \$0.50 per diluted share, for the same period in 2023. Return on average assets was 0.62% and return on average equity was 7.28% for the third quarter of 2024, compared to 0.91% and 10.96%, respectively, for the same period in 2023.

The \$873 thousand decrease in net income resulted primarily from a \$1.6 million increase in the provision for credit losses and a \$675 thousand increase in noninterest expense. These increases were partially offset by a \$1.1 million increase in net interest income, a \$150 thousand increase in noninterest income, and a \$186 thousand decrease in income tax expense. Merger-related costs totaling \$219 thousand were included in noninterest expense.

##### *Nine Month Period Ended September 30, 2024*

Net income decreased \$2.6 million to \$7.9 million, or \$1.26 per diluted share, for the nine months ended September 30, 2024, compared to \$10.5 million, or \$1.67 per diluted share, for the same period in 2023. Return on average assets was 0.73% and return on average equity was 8.84% for the nine months ended September 30, 2024, compared to 1.03% and 12.57%, respectively, for the same period in 2023.

The \$2.6 million decrease in net income resulted from a \$2.8 million increase in total noninterest expense and a \$2.9 million increase in provision for credit losses, which were partially offset by a \$1.2 million increase in total noninterest income, a \$1.5 million increase in net interest income, and a \$477 thousand decrease in income tax expense. Merger-related costs totaling \$790 thousand were included in noninterest expense.

#### Net Interest Income

##### *Three Month Period Ended September 30, 2024*

Net interest income increased \$1.1 million, or 10%, to \$11.7 million for the third quarter of 2024 compared to the same period in the prior year. Total interest income increased by \$2.8 million, which was partially offset by interest expense, which increased by \$1.7 million. Net interest income was positively impacted by an 8-basis point increase in the net interest margin and a \$99.4 million, or 8%, increase in average earning assets.

The increase in total interest income was attributable to a \$1.8 million, or 15%, increase in interest income and fees on loans and an \$1.2 million increase in interest income on interest-bearing deposits in banks. The increase in interest income on loans was attributable to a 50-basis point increase in yield and a 5% increase in average balances compared to the same period in the prior year. The increase in interest income on interest-bearing deposits in other banks was attributable to a \$88.9 million increase in average balances compared to the same period in the prior year.

The increase in total interest expense was attributable to a \$1.1 million increase in interest expense on deposits and a \$600 thousand increase in interest expense on other borrowings. The higher interest expense on deposits resulted from a 46-basis point increase in the cost of interest-bearing deposits and a 4% increase in average interest-bearing deposit balances. The increase in the cost of deposits was impacted by an increase in rates paid on deposits and a change in the composition of the deposit portfolio as lower cost deposit balances decreased, while higher cost deposit balances increased. The higher interest expense on other borrowings resulted from a \$50.0 million increase in the average balance of borrowings from the Federal Reserve Bank through its Bank Term Funding Program.

The net interest margin was 3.43% for the third quarter of 2024 compared to 3.35% for the same period in the prior year as the increase in the yield on earning assets exceeded the increase in the cost of funds. When compared to the linked second quarter of 2024, the net interest margin increased by 3-basis points as the yield on earning assets continued to increase at a similar pace as in prior quarters, while the increase in the cost of funds slowed when compared to prior quarterly periods. In December 2023, the Bank borrowed \$50.0 million from the Federal Reserve Bank through its Bank Term Funding Program and invested the proceeds in interest-bearing deposit in other banks, which increased net interest income. Although net interest income increased by approximately \$80 thousand for the third quarter of 2024 because of the transaction, it negatively impacted net interest margin by 11-basis points in the third quarter of 2024.

##### *Nine Month Period Ended September 30, 2024*

Net interest income increased \$1.5 million, or 5%, to \$34.1 million for the third quarter of 2024 compared to the same period in the prior year. Total interest income increased by \$8.4 million and was partially offset by interest expense, which increased by \$6.9 million. Net interest income was negatively impacted by an 8-basis point decrease in the net interest margin, which was partially offset by a \$88.5 million, or 13.8%, increase in average earning assets.

The increase in total interest income was attributable to a \$5.9 million, or 16%, increase in interest income and fees on loans and a \$2.9 million increase in interest income on interest-bearing deposits in banks. The increase in interest income on loans was attributable to a 52-basis point increase in yield and an 11% increase in average balance. The increase in interest income on interest-bearing deposits in other banks was attributable to a 47-basis point increase in yield and a \$69.7 million increase in average balance.

The increase in total interest expense was attributable to a \$5.1 million increase in interest expense on deposits and a \$1.8 million increase in interest expense on other borrowings. The higher interest expense on deposits resulted from a 72-basis point increase in the cost of interest-bearing deposits and a 9% increase in average interest-bearing deposit balances. The increase in the cost of deposits was impacted by an increase in rates paid on deposits and a change in the composition of the deposit portfolio as lower cost deposit balances decreased, while higher cost deposit balances increased. The higher interest expense on other borrowings resulted from a \$49.9 million increase in average balances.

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The net interest margin was 3.36% for the nine months ended September 30, 2024, compared to 3.44% for the same period in the prior year as the increase in the cost of funds exceeded the increase in yield on earning assets. Although the net interest margin for the nine months ended September 30, 2024 was 8-basis points lower than the same period one year ago, the net interest margin has increased in recent quarterly periods. In December 2023, the Bank borrowed \$50.0 million from the Federal Reserve Bank through its Bank Term Funding Program and invested the proceeds in interest-bearing deposit in other banks, which increased net interest income. Although net interest income increased, the transaction negatively impacted net interest margin by 11-basis points for the nine months ended September 30, 2024. The net interest margin has increased in recent quarterly periods as the rising cost of funds has been offset by an increase in earning asset yields.

The following tables show interest income on earning assets and related average yields as well as interest expense on interest-bearing liabilities and related average rates paid for the periods indicated (dollars in thousands):

**Average Balances, Income and Expenses, Yields and Rates (Taxable Equivalent Basis)**

	Three Months Ended					
	September 30, 2024			September 30, 2023		
	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate
<b>Assets</b>						
Securities:						
Taxable	\$ 214,190	\$ 1,091	2.03%	\$ 251,623	\$ 1,323	2.09%
Tax-exempt (1)	53,302	384	2.86%	53,238	384	2.87%
Restricted	2,112	33	6.21%	1,904	27	5.57%
Total securities	\$ 269,604	\$ 1,508	2.30%	\$ 306,765	\$ 1,734	2.24%
Loans: (2)						
Taxable	\$ 987,892	\$ 14,430	5.81%	\$ 943,452	\$ 12,640	5.31%
Tax-exempt (1)	3,291	61	7.33%	—	—	—
Total loans	\$ 991,183	\$ 14,491	5.82%	\$ 943,452	\$ 12,640	5.31%
Federal funds sold	—	—	0.00%	—	—	—
Interest-bearing deposits with other institutions	113,779	1,538	5.38%	24,894	338	5.39%
Total earning assets	\$ 1,374,566	\$ 17,537	5.08%	\$ 1,275,111	\$ 14,712	4.58%
Less: allowance for credit losses on loans	(12,151)			(8,847)		
Total non-earning assets	86,849			88,914		
Total assets	<u>\$ 1,449,264</u>			<u>\$ 1,355,178</u>		
<b>Liabilities and Shareholders' Equity</b>						
Interest bearing deposits:						
Checking	\$ 236,346	\$ 1,101	1.85%	\$ 264,193	\$ 1,194	1.79%
Regular savings	139,009	38	0.11%	163,550	49	0.12%
Money market accounts	283,771	2,097	2.94%	223,121	1,348	2.40%
Time deposits	205,253	1,722	3.34%	180,729	1,219	2.68%
Total interest-bearing deposits	\$ 864,379	\$ 4,958	2.28%	\$ 831,593	\$ 3,810	1.82%
Federal funds purchased	—	—	0.00%	—	—	0.00%
Subordinated debt	4,998	69	5.51%	4,996	69	5.50%
Junior subordinated debt	9,279	68	2.89%	9,279	69	2.95%
Other borrowings	50,000	600	4.77%	—	—	0.00%
Total interest-bearing liabilities	\$ 928,656	\$ 5,695	2.44%	\$ 845,868	\$ 3,948	1.85%
Non-interest bearing liabilities						
Demand deposits	389,771			391,342		
Other liabilities	7,955			4,909		
Total liabilities	<u>\$ 1,326,382</u>			<u>\$ 1,242,119</u>		
Shareholders' equity	122,882			113,059		
Total liabilities and Shareholders' equity	<u>\$ 1,449,264</u>			<u>\$ 1,355,178</u>		
Net interest income		<u>\$ 11,842</u>			<u>\$ 10,764</u>	
Interest rate spread			2.64%			2.73%
Cost of funds			1.72%			1.27%
Interest expense as a percent of average earning assets			1.65%			1.23%
Net interest margin			3.43%			3.35%

(1) Income and yields are reported on a taxable-equivalent basis assuming a federal tax rate of 21%. The tax-equivalent adjustment was \$93 and \$81 thousand for the three months ended September 30, 2024 and 2023, respectively.

(2) Loans on non-accrual status are reflected in the balances.

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	Nine Months Ended					
	September 30, 2024			September 30, 2023		
	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate
<b>Assets</b>						
Securities:						
Taxable	\$ 221,092	\$ 3,449	2.08%	\$ 255,648	\$ 3,968	2.08%
Tax-exempt (1)	53,536	1,157	2.89%	54,134	1,161	2.87%
Restricted	2,103	98	6.23%	1,871	81	5.82%
Total securities	\$ 276,731	\$ 4,704	2.27%	\$ 311,653	\$ 5,210	2.24%
Loans: (2)						
Taxable	\$ 979,608	\$ 41,873	5.71%	\$ 927,525	\$ 36,038	5.19%
Tax-exempt (1)	1,679	118	9.38%	—	—	0.00%
Total loans	\$ 981,287	\$ 41,991	5.72%	\$ 927,525	\$ 36,038	5.19%
Federal funds sold	3	—	5.49%	—	—	0.00%
Interest-bearing deposits with other institutions	108,618	4,405	5.42%	38,957	1,441	4.95%
Total earning assets	\$ 1,366,639	\$ 51,100	4.99%	\$ 1,278,135	\$ 42,689	4.47%
Less: allowance for credit losses on loans	(12,240)			(9,054)		
Total non-earning assets	87,597			90,669		
Total assets	<u>\$ 1,441,996</u>			<u>\$ 1,359,750</u>		
<b>Liabilities and Shareholders' Equity</b>						
Interest bearing deposits:						
Checking	\$ 248,237	\$ 3,555	1.91%	\$ 270,076	\$ 3,253	1.61%
Regular savings	143,495	121	0.11%	178,924	165	0.12%
Money market accounts	273,161	5,945	2.91%	215,468	3,380	2.10%
Time deposits	201,040	4,928	3.27%	163,647	2,630	2.15%
Total interest-bearing deposits	\$ 865,933	\$ 14,549	2.24%	\$ 828,115	\$ 9,428	1.52%
Federal funds purchased	1	—	0.00%	2	—	0.00%
Subordinated debt	4,998	207	5.55%	4,997	207	5.56%
Junior subordinated debt	9,279	202	2.90%	9,279	203	2.91%
Other borrowings	50,000	1,782	4.76%	73	3	4.91%
Total interest-bearing liabilities	\$ 930,211	\$ 16,740	2.40%	\$ 842,466	\$ 9,841	1.56%
Non-interest bearing liabilities						
Demand deposits	385,869			401,162		
Other liabilities	6,582			4,633		
Total liabilities	\$ 1,322,662			\$ 1,248,261		
Shareholders' equity	119,335			111,489		
Total liabilities and Shareholders' equity	<u>\$ 1,441,997</u>			<u>\$ 1,359,750</u>		
Net interest income		<u>\$ 34,360</u>			<u>\$ 32,848</u>	
Interest rate spread			2.59%			2.90%
Cost of funds			1.70%			1.06%
Interest expense as a percent of average earning assets			1.64%			1.03%
Net interest margin			3.36%			3.44%

(1) Income and yields are reported on a taxable-equivalent basis assuming a federal tax rate of 21%. The tax-equivalent adjustment was \$267 and \$244 thousand for the nine months ended September 30, 2024 and 2023, respectively.

(2) Loans on non-accrual status are reflected in the balances.

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### Provision for Credit Losses

#### *Three-Month Period Ended September 30, 2024*

The provision for credit losses totaled \$1.7 million for the three-month period ended September 30, 2024, compared to \$100 thousand for the same period of the prior year. The provision was comprised of a \$1.7 million provision for credit losses on loans, which was partially offset by a \$5 thousand recovery of credit losses on held-to-maturity securities and a \$17 thousand recovery of credit losses on unfunded commitments. The provision for credit losses on loans resulted primarily from increases in the specific reserves on loans during the third quarter and an increase in the general reserve component of the allowance during the period, which resulted from an increase in projected losses from a higher projected unemployment rate on September 30, 2024 compared to one year ago.

#### *Nine-Month Period Ended September 30, 2024*

The provision for credit losses totaled \$3.1 million for the nine-month period of 2024, compared to \$200 thousand for the same period of the prior year. The provision was comprised of a \$3.1 million provision for credit losses on loans, which was partially offset by a \$3 thousand recovery for credit losses on held-to-maturity securities and a \$42 thousand recovery of credit losses on unfunded commitments. The provision for credit losses on loans resulted primarily from an increase in specific reserves on loans and an increase in the general reserve component of the allowance during the period that resulted from an increase in projected losses from a higher projected unemployment rate on September 30, 2024 compared to one year ago.

### Noninterest Income

#### *Three-Month Period Ended September 30, 2024*

Noninterest income increased \$150 thousand, or 5%, to \$3.2 million for the third quarter of 2024, compared to the same period of 2023. The increase resulted primarily from increases in wealth management fees of \$141 thousand and fees for other customer services of \$154 thousand. The increases were offset by a decrease in other operating income of \$154 thousand.

#### *Nine-Month Period Ended September 30, 2024*

Total noninterest income increased \$1.2 million, or 14%, to \$9.9 million for the nine months ended September 30, 2024, compared to the same period of 2023. The increase resulted from an increase in other operating income and wealth management fees. Other operating income increased primarily from a recovery on a loan that was acquired through a business combination in a prior year. Wealth management fees increased \$378 thousand primarily from an increase in assets under management and from higher market values.

### Noninterest Expense

#### *Three-Month Period Ended September 30, 2024*

Noninterest expenses increased \$675 thousand, or 7%, to \$10.5 million for the three-month period ended September 30, 2024, compared to the same period one year ago. The increase was primarily attributable to a \$422 thousand, or 8%, increase in salaries and employee benefits, a \$157 thousand, or 36%, increase in legal and professional fees, a \$128 thousand, or 21%, increase in equipment expense, and a \$58 thousand, or 28%, increase in marketing expense. Salaries and employee benefits increased primarily from an increase in the number of employees. Legal and professional fees increased from wealth management advisory expense and legal fees from merger related expenses. Merger related costs totaled \$219 thousand for the third quarter of 2024.

#### *Nine-Month Period Ended September 30, 2024*

Noninterest expenses increased \$2.9 million or 10%, to \$31.0 million for the nine-month period ended September 30, 2024, compared to the same period one year ago. The increase was primarily attributable to a \$1.6 million, or 10%, increase in salaries and employee benefits and a \$968 thousand, or 80%, increase in legal and professional fees and a \$252 thousand, or 14%, increase in legal and professional fees. Salaries and employee benefits increased primarily from an increase in the number of employees. Legal and professional fees increased from wealth management advisory expense and legal fees from merger related expenses. Merger related costs totaled \$790 thousand for the nine-month period ended September 30, 2024.

### Income Taxes

#### *Three-Month Period Ended September 30, 2024*

Income tax expense decreased \$186 thousand for the third quarter of 2024, compared to the same period one year ago. The effective tax rate for the third quarter of 2024 was 19.5% compared to 19.0% for the same period in 2023. The increased effective tax rate for 2024 was the result of higher non-deductible expenses and lower nontaxable income in 2024 compared to 2023. The Company's income tax expense differed from the amount of income tax determined by applying the U.S. federal income tax rate to pretax income for the three months ended September 30, 2024, and 2023. The difference was a result of net permanent tax deductions, primarily comprised of tax-exempt interest income, and income from bank owned life insurance. A more detailed discussion of the Company's tax calculation is contained in Note 11 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

#### *Nine-Month Period Ended September 30, 2024*

Income tax expense decreased \$477 thousand, or 19%, for the first nine months of 2024 compared with the same period in 2023. The effective tax rate for the first nine months of 2024 was 20.4% compared with 19.3% for the same period in 2023. Like the three-month period ended September 30, 2024, the increased effective tax rate for 2024 was the result of lower nontaxable income in 2024 compared to 2023 and non-deductible merger expenses.

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### **Financial Condition**

#### General

Assets totaled \$1.5 billion at September 30, 2024, which was an increase of \$31.4 million or 2% (annualized) from December 31, 2023. The asset composition changed during the first nine months of the year as interest-bearing deposits in banks increased by \$38.4 million and loans, net of the allowance for credit losses, increased by \$24.5 million, while total securities decreased by \$33.4 million.

Total liabilities increased by \$22.6 million during the nine-month period ended September 30, 2024, primarily from a \$19.5 million or 2% (annualized) increase in total deposits from December 31, 2023. Composition of deposits as of September 30, 2024 did not change significantly as noninterest-bearing deposits, savings and interest-bearing deposits, and time deposits increased \$4.2 million, \$1.8 million, and \$13.6 million, respectively from December 31, 2023.

Total shareholders' equity increased by \$8.8 million during the first nine months of 2024, primarily from a \$5.1 million increase in retained earnings and a \$3.3 million decrease in accumulated other comprehensive loss. The decrease in accumulated other comprehensive loss was attributable to lower unrealized losses in the available-for-sale securities portfolio. Retained earnings increased as \$7.9 million of net income was partially offset by \$2.2 million of cash dividends on common stock. The Bank's capital ratios continued to exceed the minimum capital requirements for regulatory purposes.

#### Loans

Loans totaled \$994.7 million at September 30, 2024, which was a \$25.3 million or 3% (annualized) increase from December 31, 2023, and a \$42.6 million, or 4%, increase over September 30, 2024. The growth in loans over the periods did not have a significant impact on the composition of the loan portfolio. The loan portfolio was primarily comprised of loans secured by one-to-four family residential real estate, loans secured by commercial real estate, and commercial and industrial loans, which totaled 35%, 45%, and 12% of the loan portfolio, respectively, at September 30, 2024.

The loan portfolio includes loans that were acquired through business combinations and loans that were purchased through a third-party loan originator. Loans acquired through business combinations included unamortized discounts, net of unamortized premiums totaling \$1.7 million and \$1.9 million, as of September 30, 2024 and December 31, 2023, respectively. Loans purchased from a third-party that originated and serviced loans to health care professionals totaled \$20.8 million as of September 30, 2024, which included unamortized premiums totaling \$6.5 million, compared to loans totaling \$24.6 million as of December 31, 2023, which included unamortized premiums totaling \$7.9 million.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances less the allowance for credit losses and any deferred fees or costs on originated loans. Interest income is accrued and credited to income based on the unpaid principal balance. Loan origination fees, net of certain origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method. Interest income includes amortization of purchase premiums and discounts, recognized over the life of the loans.

A loan's past due status is based on the contractual due date of the most delinquent payment due. Loans are generally placed on non-accrual status when the collection of principal or interest is 90 days or more past due, or earlier, if collection is uncertain based on an evaluation of the net realizable value of the collateral and the financial strength of the borrower. Loans greater than 90 days past due may remain on accrual status if management determines it has adequate collateral to cover the principal and interest. There were no loans greater than 90 days past due and still accruing at September 30, 2024 compared to \$370 thousand for the same period in 2023. For those loans that are carried on non-accrual status, payments are first applied to principal outstanding. A loan may be returned to accrual status if the borrower has demonstrated a sustained period of repayment performance in accordance with the contractual terms of the loan and there is reasonable assurance the borrower will continue to make payments as agreed. These policies are applied consistently across the loan portfolio.

All interest accrued but not collected for loans that are placed on non-accrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. When a loan is returned to accrual status, interest income is recognized based on the new effective yield to maturity of the loan.

Any unsecured loan that is deemed uncollectible is charged-off in full. Any secured loan that is considered by management to be uncollectible is partially charged-off and carried at the fair value of the collateral less estimated selling costs. This charge-off policy applies to all loan segments.

#### Asset Quality

Management classifies non-performing assets as non-accrual loans and OREO. Non-performing assets totaled \$6.0 million and \$6.8 million at September 30, 2024 and December 31, 2023, representing approximately 0.41% and 0.48% of total assets, respectively. Nonaccrual loans totaled \$5.9 million and \$6.8 million at September 30, 2024 and December 31, 2023, respectively. There was \$56 thousand of OREO at September 30, 2024. There was no OREO at December 31, 2023. OREO represents real property taken by the Bank when its customers do not meet the contractual obligation of their loans, either through foreclosure or through a deed in lieu thereof from the borrower and properties originally acquired for, or used in bank operations, but no longer intended to be used for that purpose. OREO is recorded at the lower of cost or fair value, less estimated selling costs, and is marketed by the Bank through brokerage channels. The Bank did not have any consumer mortgage loans secured by real estate properties for which formal foreclosure proceedings were in process as of September 30, 2024.

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On September 30, 2024 commercial and industrial loans and residential real estate loans comprised 85% and 14% of non-performing assets, respectively. Non-performing assets could increase due to other loans identified by management as potential problem loans. Other potential problem loans are defined as performing loans that possess certain risks, including the borrower's ability to pay and the collateral value securing the loan, that management has identified that may result in the loans not being repaid in accordance with their terms. Other potential problem loans totaled \$2.2 million and \$287 thousand at September 30, 2024 and December 31, 2023, respectively. The amount of other potential problem loans in future periods may be dependent on economic conditions and other factors influencing a customers' ability to meet their debt requirements.

The Company purchased commercial and industrial loans between October 2021 and October 2023 from a third-party finance company that originated and serviced loans to health care professionals. The finance company operated a program that historically provided credit support to the Company through, among other things, the repurchase of their loans and unamortized loan premiums when loans did not pay according to the loan agreements. On September 30, 2024, loans purchased from the finance company totaled \$20.8 million, which was comprised of \$14.3 million of loan balances and unamortized premiums totaling \$6.5 million. As of September 30, 2024, \$2.9 million of these loans were non-accrual including premiums totaling \$970 thousand and thus were individually evaluated. Specific reserves on these individually evaluated loans totaled \$2.1 million and were included in the Company's allowance for credit losses on loans. The remaining \$17.9 million of loans with premiums totaling \$4.4 million were considered performing and were included in the calculation of the general reserve component of the allowance for credit losses. Premiums are amortized over the life of the loans using the effective interest method. On September 30, 2024, there was a total of 163 loans purchased from the finance company included in the Company's loan portfolio with a weighted average maturity of 6.9 years.

Management believes, based upon its review and analysis, that the Bank has sufficient reserves to cover losses inherent within the loan portfolio. For each period presented, the provision for credit losses charged to expense was based on management's judgment after taking into consideration all factors connected with the collectability of the existing portfolio. Management considers economic conditions, historical losses, past due percentages, internally generated loan quality reports, and other relevant factors when evaluating the loan portfolio. There can be no assurance, however, that an additional provision for credit losses will not be required in the future, including as a result of changes in the qualitative factors underlying management's estimates and judgments, changes in accounting standards, adverse developments in the economy, on a national basis or in the Company's market area, loan growth, or changes in the circumstances of particular borrowers. For further discussion regarding the allowance for credit losses, see "Critical Accounting Policies" above.

## Securities

The securities portfolio plays a primary role in the management of the Company's interest rate sensitivity and serves as a source of liquidity. The portfolio is used as needed to meet collateral requirements, such as those related to secure public deposits and balances with the Reserve Bank. The investment portfolio consists of held to maturity, available for sale, and restricted securities. Securities are classified as available for sale or held to maturity based on the Company's investment strategy and management's assessment of the intent and ability to hold the securities until maturity. Management determines the appropriate classification of securities at the time of purchase. If management has the intent and the Company has the ability at the time of purchase to hold the investment securities to maturity, they are classified as investment securities held to maturity and are stated at amortized cost, adjusted for amortization of premiums and accretion of discounts using the interest method. Investment securities which the Company may not hold to maturity are classified as investment securities available for sale, as management has the intent and ability to hold such investment securities for an indefinite period of time, but not necessarily to maturity. Securities available for sale may be sold in response to changes in market interest rates, changes in prepayment risk, increases in loan demand, general liquidity needs and other similar factors and are carried at estimated fair value with any unrealized gain (or loss) in the value of the investment reported within the stockholders' equity. Restricted securities, including Federal Home Loan Bank, Federal Reserve Bank, and Community Bankers' Bank stock, are generally viewed as long-term investments because there is minimal market for the stock and are carried at cost.

On September 30, 2024 securities totaled \$269.6 million, a decrease of \$33.6 million, or 11% annualized, from \$303.2 million at December 31, 2023. Investment securities are comprised of U.S. Treasury securities, U.S. agency and mortgage-backed securities, obligations of state and political subdivisions, corporate debt securities, and restricted securities. As of September 30, 2024, neither the Company nor the Bank held any derivative financial instruments in their respective investment security portfolios. Gross unrealized gains in the available for sale portfolio totaled \$65 thousand and \$61 thousand at September 30, 2024 and December 31, 2023, respectively. Gross unrealized losses in the available for sale portfolio totaled \$17.3 million and \$20.7 million at September 30, 2024 and December 31, 2023, respectively. Gross unrealized gains in the held to maturity portfolio totaled \$108 thousand and \$107 thousand at September 30, 2024 and December 31, 2023, respectively. Gross unrealized losses in the held to maturity portfolio totaled \$7.8 million and \$10.8 million at September 30, 2024 and December 31, 2023, respectively. The change in the unrealized gains and losses of investment securities from December 31, 2023 to September 30, 2024 was related to changes in market interest rates and was not related to credit concerns of the issuers.

On September 1, 2022, the Bank transferred 24 securities designated as available for sale with a combined book value of \$82.2 million, market value of \$74.4 million, and an unrealized loss of \$7.8 million, to securities designated held to maturity. The unrealized loss is being amortized monthly over the life of the securities with an increase to the carrying value of securities and a decrease to the related accumulated other comprehensive loss, which is included in the shareholders' equity section of the Company's balance sheet. The amortization of the unrealized loss on the transferred securities totaled \$1.0 million, or \$791 thousand net of tax, for the first nine months of 2024. Securities designated as held to maturity are carried on the balance sheet at amortized cost, while securities designated as available for sale are carried at fair market value.

## Deposits

Deposits totaled \$1.3 billion on September 30, 2024, which was a \$20 million increase from December 31, 2023, and a \$18.1 million, or 1%, increase from September 30, 2023. Noninterest-bearing deposits, savings and interest-bearing deposits, and time deposits, totaled 31%, 53%, and 16%, of total deposits, respectively on September 30, 2024, compared to 31%, 54%, and 15% on December 31, 2023, and 33%, 52%, and 15%, on September 30, 2023. The composition of the deposit portfolio remained largely consistent with the prior period.

## Liquidity

Liquidity sources available to the Bank, including interest-bearing deposits in banks, unpledged securities available for sale, at fair value, unpledged securities held-to-maturity, at par, eligible to be pledged to the Federal Reserve Bank through its Bank Term Funding Program, and available lines of credit totaled \$499.1 million on September 30, 2024 and \$532.1 million on September 30, 2023.

The Bank maintains liquidity to fund loan growth and to meet potential demand from deposit customers, including potential volatile deposits. The estimated amount of uninsured customer deposits totaled \$400.1 on September 30, 2024, \$368.2 million on December 31, 2023, and \$346.9 million on September 30, 2023. Excluding municipal deposits, the estimated amount of uninsured customer deposits totaled \$322.6 on September 30, 2024, \$293.7 million on December 31, 2023, and \$268.4 million on September 30, 2023.

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Capital Resources

The adequacy of the Company's capital is reviewed by management on an ongoing basis with reference to the size, composition, and quality of the Company's asset and liability levels and consistent with regulatory requirements and industry standards. Management seeks to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and absorb potential losses. The Company meets eligibility criteria of a small bank holding company in accordance with the Federal Reserve Board's Small Bank Holding Company Policy Statement and is not obligated to report consolidated regulatory capital.

The Bank is subject to capital rules adopted by federal bank regulators that implemented the Basel III regulatory capital reforms adopted by the Basel Committee on Banking Supervision (the Basel Committee), and certain changes required by the Dodd-Frank Act.

The minimum capital level requirements applicable to the Bank under the final rules are as follows: a common equity Tier 1 capital ratio of 4.5%; a Tier 1 capital ratio of 6%; a total capital ratio of 8%; and a Tier 1 leverage ratio of 4% for all institutions. There is also a capital conservation buffer, which is 2.5% above the regulatory minimum capital requirements. If capital levels fall below the required minimum ratios plus the buffer, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses. These limitations establish a maximum percentage of eligible retained income that could be utilized for such actions. This results in the following minimum capital ratios required to exceed the buffer: a common equity Tier 1 capital ratio of 7.0%, a Tier 1 capital ratio of 8.5%, and a total capital ratio of 10.5%. Management believes, as of September 30, 2024 and December 31, 2023, that the Bank met all capital adequacy requirements to which it is subject, including the capital conservation buffer.

The following table shows the Bank's regulatory capital ratios at September 30, 2024:

	Minimum Capital Requirement	First Bank
Total capital to risk-weighted assets	8.00%	14.26%
Tier 1 capital to risk-weighted assets	6.00%	13.01%
Common equity Tier 1 capital to risk-weighted assets	4.50%	13.01%
Tier 1 capital to average assets	4.00%	9.26%
Capital conservation buffer ratio(1)	6.26%	

(1) Calculated by subtracting the regulatory minimum capital ratio requirements from the Company's actual ratio for Common equity Tier 1, Tier 1, and Total risk based capital. The lowest of the three measures represents the Bank's capital conservation buffer ratio.

The prompt corrective action framework is designed to place restrictions on insured depository institutions if their capital levels begin to show signs of weakness. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions are required to meet the following capital level requirements in order to qualify as "well capitalized:" a common equity Tier 1 capital ratio of 6.5%; a Tier 1 capital ratio of 8%; a total capital ratio of 10%; and a Tier 1 leverage ratio of 5%. The Bank met the requirements to qualify as "well capitalized" as of September 30, 2024 and December 31, 2023.

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### Contractual Obligations

There have been no material changes outside the ordinary course of business to the contractual obligations disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

### Off-Balance Sheet Arrangements

The Company, through the Bank, is a party to credit related financial instruments with risk not reflected in the consolidated financial statements in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The Bank's exposure to credit loss is represented by the contractual amount of these commitments. The Bank follows the same credit policies in making commitments as it does for on-balance sheet instruments.

Commitments to extend credit, which amounted to \$212.9 million at September 30, 2024, and \$171.9 million at September 30, 2023, are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Bank, is based on management's credit evaluation of the customer.

Unfunded commitments under commercial lines of credit, revolving credit lines, and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines of credit are collateralized as deemed necessary and may or may not be drawn upon to the total extent to which the Bank is committed.

Commercial and standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those letters of credit are primarily issued to support public and private borrowing arrangements. Essentially all letters of credit issued have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank generally holds collateral supporting those commitments if deemed necessary. At September 30, 2024 and December 31, 2023, the Bank had \$15.3 million and \$17.6 million in outstanding standby letters of credit, respectively.

On April 21, 2020, the Company entered into interest rate swap agreements related to its outstanding junior subordinated debt. The Company uses derivatives to manage exposure to interest rate risk through the use of interest rate swaps. Interest rate swaps involve the exchange of fixed and variable rate interest payments between two parties, based on a common notional principal amount and maturity date with no exchange of underlying principal amounts.

The interest rate swaps qualified and are designated as cash flow hedges. The Company's cash flow hedges effectively modify the Company's exposure to interest rate risk by converting variable rates of interest on \$9.0 million of the Company's junior subordinated debt to fixed rates of interest. The cash flow hedges end and the junior subordinated debt matures between June 2034 and October 2036. The cash flow hedges' total notional amount is \$9.0 million. At September 30, 2024, the cash flow hedges had a fair value of \$2.3 million, which is recorded in other assets. The net gain/loss on the cash flow hedges is recognized as a component of other comprehensive (loss) income and reclassified into earnings in the same period(s) during which the hedged transactions affect earnings. The Company's derivative financial instruments are described more fully in Note 10 to the Consolidated Financial Statements.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Not required.

### **Item 4. Controls and Procedures**

The Company maintains disclosure controls and procedures that are designed to provide assurance that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods required by the SEC and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. An evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of September 30, 2024 was carried out under the supervision and with the participation of management, including the Company's Chief Executive Officer and Chief Financial Officer. Based on and as of the date of such evaluation, the aforementioned officers concluded that the Company's disclosure controls and procedures were effective.

The Company's management is also responsible for establishing and maintaining adequate internal control over financial reporting. There were no changes in the Company's internal control over financial reporting identified in connection with the evaluation of it that occurred during the Company's last fiscal quarter that materially affected, or are reasonably likely to materially affect, internal control over financial reporting.

## PART II – OTHER INFORMATION

### Item 1. Legal Proceedings

There are no material pending legal proceedings, other than ordinary routine litigation incidental to the Company's business, to which the Company is a party or to which the property of the Company is subject.

### Item 1A. Risk Factors

Except for the following risks related to the acquisition of Touchstone, there were no material changes to the Company's risk factors as disclosed in its Annual Report on Form 10-K for the year ended December 31, 2023.

#### **Risks Related to the Acquisition of Touchstone**

##### **Combining Touchstone into the Company may be more difficult, costly or time-consuming than we expect.**

The success of the Merger will depend, in part, on the Company's ability to realize the anticipated benefits and cost savings from combining the business of Touchstone into the business of the Company without materially disrupting the existing customer relationships of Touchstone or the Company. If the Company is not able to achieve these objectives, the anticipated benefits and cost savings of the Merger may not be realized fully, or at all, or may take longer to realize than expected.

The success of the Merger will depend, in part, on the Company's ability to successfully combine the businesses of the Company and Touchstone. To realize these anticipated benefits, the Company will integrate Touchstone's business into its own. The integration process in the Merger could result in the disruption of ongoing business, inconsistencies in standards, controls, procedures, and policies that affect adversely the Company's ability to maintain relationships with customers and employees or achieve the anticipated benefits of the Merger. If the Company experiences difficulties with the integration process, the anticipated benefits of the Merger may not be realized, fully or at all, or may take longer to realize than expected. As with any merger of financial institutions, there also may be disruptions that cause the Company to lose customers or cause customers to withdraw their deposits from Touchstone or the Bank, or other unintended consequences that could have a material adverse effect on the Company's results of operations or financial condition after the Merger. These integration matters could have an adverse effect on the Company for an indeterminate period after consummation of the Merger.

##### **The Company may not be able to effectively integrate the operations of Touchstone into the Bank.**

The future operating performance of the Company and the Bank will depend, in part, on the success of the merger of Touchstone with and into the Bank. The success of the subsidiary bank merger will, in turn, depend on a number of factors, including the Company's ability to (i) integrate the operations and branches of Touchstone and the Bank, (ii) retain the deposits and customers of Touchstone and the Bank, (iii) control the incremental increase in noninterest expense arising from the Merger in a manner that enables the combined bank to improve its overall operating efficiencies, and (iv) retain and integrate the appropriate personnel of Touchstone into the operations of the Bank, and reduce overlapping bank personnel. The integration of Touchstone and the Bank will require the dedication of the time and resources of the Bank's management and may temporarily distract management's attention from the day-to-day business of the Bank. If the Bank is unable to successfully integrate Touchstone, the Bank may not be able to realize expected operating efficiencies and eliminate redundant costs.

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**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None

**Item 3. Defaults upon Senior Securities**

None

**Item 4. Mine Safety Disclosures**

None

**Item 5. Other Information**

During the three months ended September 30, 2024, none of our directors or officers (as defined in Rule 16a-1(f) of the Exchange Act) adopted or terminated any Rule 10b5-1 trading arrangement or non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408 of Regulation S-K).

**Item 6. Exhibits**

The following documents are attached hereto as Exhibits:

- 3.1 [Articles of Amendment to Article of Incorporation of First National Corporation](#)
- 3.2 [Bylaws of First National Corporation \(incorporated herein by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed with the SEC on October 1, 2024.\)](#)
- 31.1 [Certification of Chief Executive Officer, Section 302 Certification.](#)
- 31.2 [Certification of Chief Financial Officer, Section 302 Certification.](#)
- 32.1 [Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350.](#)
- 32.2 [Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350.](#)
- 101 The following materials from First National Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2024 formatted in Inline eXtensible Business Reporting Language (XBRL): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Comprehensive Income (iv) Consolidated Statements of Cash Flows, (v) Consolidated Statements of Shareholders' Equity, and (vi) Notes to Consolidated Financial Statements.
- 104 The cover page from First National Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2024, formatted in Inline XBRL (included with Exhibit 101).

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**FIRST NATIONAL CORPORATION**  
(Registrant)

/s/ Scott C. Harvard  
Scott C. Harvard  
President and Chief Executive Officer

November 14, 2024  
Date

/s/ M. Shane Bell  
M. Shane Bell  
Executive Vice President and Chief Financial Officer

November 14, 2024  
Date

**ARTICLES OF AMENDMENT  
TO THE  
AMENDED AND RESTATED  
ARTICLES OF INCORPORATION  
OF  
FIRST NATIONAL CORPORATION**

The undersigned, on behalf of the corporation set forth below, pursuant to Title 13.1, Chapter 9, Article 11 of the Code of Virginia, states as follows:

**I.**

The name of the corporation is First National Corporation (the "Corporation").

**II.**

Article III of the Amended and Restated Articles of Incorporation is amended to read as follows:

3. The aggregate number of shares of stock which the Corporation shall have the authority to issue and the par value per share is as follows:

Class	Number of Shares	Par Value
Common Stock	16,000,000	\$1.25
Preferred Stock	1,000,000	\$1.25

All other Articles and provisions of the Amended and Restated Articles of Incorporation shall remain in full force and effect.

**III.**

The foregoing amendment was adopted by the Board of Directors of the Corporation on March 25, 2024.

**IV.**

This amendment was proposed by the Board of Directors of the Corporation and submitted to the shareholders of the Corporation at a meeting of the shareholders held on August 29, 2024 in accordance with the provisions of Title 13.1, Chapter 9 of the Code of Virginia, and:

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The designation, number of outstanding shares, and number of votes entitled to be cast by each voting group entitled to vote separately on the amendment were:

Designation	Number of Outstanding Shares	Number of Votes Entitled to be Cast
Common Stock		

the total number of votes cast for and against the amendment by each voting group entitled to vote separately on the amendment was:

Voting Group	Total Votes FOR	Total Votes AGAINST
Common Stock		

The number of votes cast for the amendment by the voting group was sufficient for approval by the voting group.

*(Signature to follow)*

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This amendment is executed in the name of the Corporation on September 3, 2024 and is to be effective when filed.

FIRST NATIONAL CORPORATION

By: \_\_\_\_\_  
Name: M. Shane Bell  
Its: Executive Vice President and Chief Financial  
Officer  
Entity ID: 02390086

*[Signature Page to Articles of Amendment of First National Corporation]*

CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
SECTION 302 CERTIFICATION

I, Scott C. Harvard, certify that:

1. I have reviewed this quarterly report on Form 10-Q of First National Corporation for the period ended September 30, 2024;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

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November 14, 2024

Date

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/s/ Scott C. Harvard

Scott C. Harvard

President and Chief Executive Officer

**CERTIFICATION OF CHIEF FINANCIAL OFFICER  
SECTION 302 CERTIFICATION**

I, M. Shane Bell, certify that:

1. I have reviewed this quarterly report on Form 10-Q of First National Corporation for the period ended September 30, 2024;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 14, 2024

Date

*/s/* M. Shane Bell

M. Shane Bell

Executive Vice President and Chief Financial Officer

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350**

In connection with the Form 10-Q of First National Corporation for the period ended September 30, 2024, I, Scott C. Harvard, President and Chief Executive Officer of First National Corporation, hereby certify pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge and belief:

- (1) such Form 10-Q for the period ended September 30, 2024, fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in such Form 10-Q for the period ended September 30, 2024, fairly presents, in all material respects, the financial condition and results of operations of First National Corporation.

November 14, 2024  
\_\_\_\_\_  
Date

*/s/* Scott C. Harvard  
\_\_\_\_\_  
Scott C. Harvard  
President and Chief Executive Officer

**CERTIFICATION OF CHIEF FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350**

In connection with the Form 10-Q of First National Corporation for the period ended September 30, 2024, I, M. Shane Bell, Executive Vice President and Chief Financial Officer of First National Corporation, hereby certify pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge and belief:

- (1) such Form 10-Q for the period ended September 30, 2024, fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in such Form 10-Q for the period ended September 30, 2024, fairly presents, in all material respects, the financial condition and results of operations of First National Corporation.

November 14, 2024  
\_\_\_\_\_  
Date

/s/ M. Shane Bell  
\_\_\_\_\_  
M. Shane Bell  
Executive Vice President and Chief Financial Officer