



Moving Infrastructure Forward

Q1 2026 Earnings Conference Call

May 1, 2026

ARCOSA

FORWARD LOOKING STATEMENTS

Some statements in this presentation, which are not historical facts, are “forward-looking statements” as defined by the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements about Arcosa’s estimates, expectations, beliefs, intentions or strategies for the future. Arcosa uses the words “anticipates,” “assumes,” “believes,” “estimates,” “expects,” “intends,” “forecasts,” “may,” “will,” “should,” “guidance,” “outlook,” “strategy,” “plans,” “goal,” and similar expressions to identify these forward-looking statements. Forward-looking statements speak only as of the date of this presentation, and Arcosa expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained herein, except as required by federal securities laws. Forward-looking statements are based on management’s current views and assumptions and involve risks and uncertainties that could cause actual results to differ materially from historical experience or our present expectations, including but not limited to assumptions, risks and uncertainties regarding the failure to achieve the expected benefits of acquisitions or divestitures; market conditions and customer demand for Arcosa’s business products and services; the impact of Arcosa's level of indebtedness; the cyclical nature of, and seasonal or weather impact on, the industries in which Arcosa competes; competition and other competitive factors; governmental and regulatory factors; changing technologies; availability of growth opportunities; market recovery; ability to improve margins; the impact of inflation and costs of materials; impacts from the Inflation Reduction Act and One Big Beautiful Bill Act; the delivery or satisfaction of any backlog or firm orders; the impact of pandemics on Arcosa’s business; the impact of tariffs; and Arcosa’s ability to execute its long-term strategy, and such forward-looking statements are not guarantees of future performance. For further discussion of such risks and uncertainties, see “Risk Factors” and the “Forward-Looking Statements” section of “Management's Discussion and Analysis of Financial Condition and Results of Operations” in Arcosa's Form 10-K for the year ended December 31, 2025 and as may be revised and updated by Arcosa's Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

NON-GAAP FINANCIAL MEASURES

This presentation contains financial measures that have not been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”). Reconciliations of non-GAAP financial measures to the closest GAAP measure are provided in the Appendix.

Q1 2026 Performance Reflects Operational Strength and Disciplined Execution in our Streamlined Portfolio¹



First quarter Adjusted EBITDA growth of 10% and 100 basis points of margin improvement



In-line performance in Construction Products despite seasonal headwinds



Completed sale of barge business on April 1st, a significant strategic milestone



Record revenue, Adjusted EBITDA margin and backlog in utility structures



Aggregates pricing up 2% and volume increase of 4% generate 7% cash unit profitability expansion



Enhanced balance sheet strength and financial flexibility

Focused Growth Strategy Anchors Disciplined and Confident 2026 Outlook

Barge Divestiture is Further Step in Strategic Transformation

- Completed transaction to sell the barge business for \$450 million in cash
- Significantly reduces portfolio complexity and cyclicalities, while raising overall margin profile
- Centrally focused on two segments, Construction Products and Engineered Structures
- Net proceeds to support investments in core growth platforms and debt reduction

2026 Guidance for Continuing Operations

- Increased mid-point of full year 2026 guidance range. Now expect:
 - Revenues up 6% year-over-year
 - Adjusted EBITDA up 11% year-over-year
- Reflects first quarter outperformance in utility structures and increased confidence for the balance of the year

Construction Products

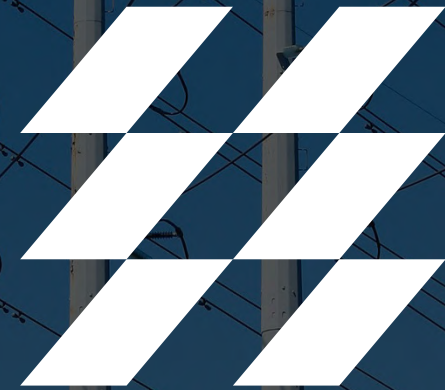
Strong geographic footprint and a product portfolio positioned to support long-term US construction activity.



Aggregates | Specialty Materials |
Asphalt | Construction Site Support

Engineered Structures

Serves a broad spectrum of US power and infrastructure markets.



Utility Structures | Traffic
Structures | Lighting Poles |
Telecom Poles | Wind Towers



Strategic Update

OUR VISION

Strategic Simplification Unlocks a Stronger, More Focused Arcosa

The **barge divestiture** is the latest in a series of actions taken to streamline our portfolio and transform Arcosa. As a result, we have a **strong foundation** from which to execute, with key growth platforms **well-positioned** to deliver continued shareholder value creation.

GROW

in attractive markets where we can achieve sustainable competitive advantages

REDUCE

the complexity and cyclical nature of the overall business

IMPROVE

long-term returns on invested capital

INTEGRATE

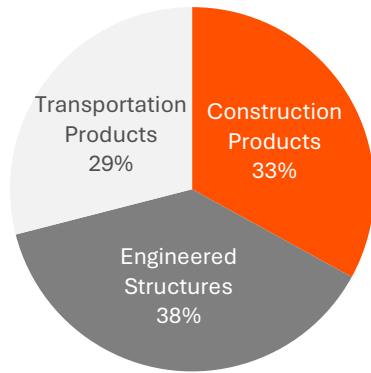
sustainability initiatives into our long-term strategy

Significant Advancement of Strategic Transformation

Focused on growth in Construction Products and Engineered Structures

2018

% Adjusted EBITDA, **excluding** corporate costs



CONSOLIDATED ADJUSTED EBITDA & MARGIN

\$187M | 12.8%

Key Acquisitions

Construction Products



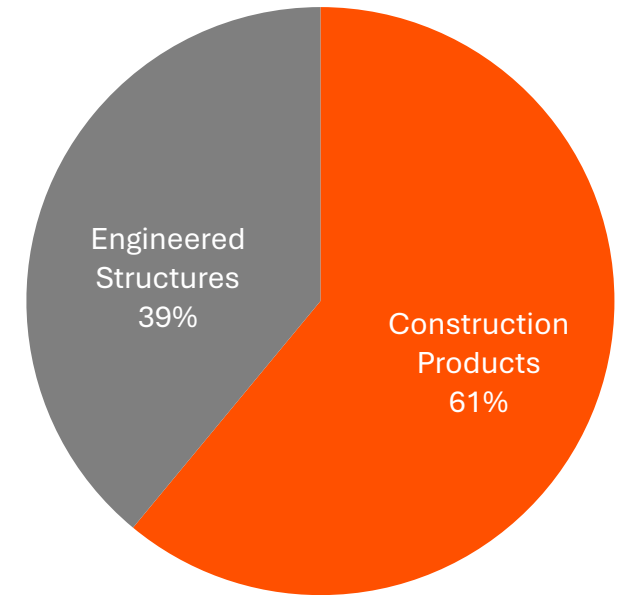
Engineered Structures



Divestitures



LTM 3/31/2026¹



CONSOLIDATED ADJUSTED EBITDA & MARGIN

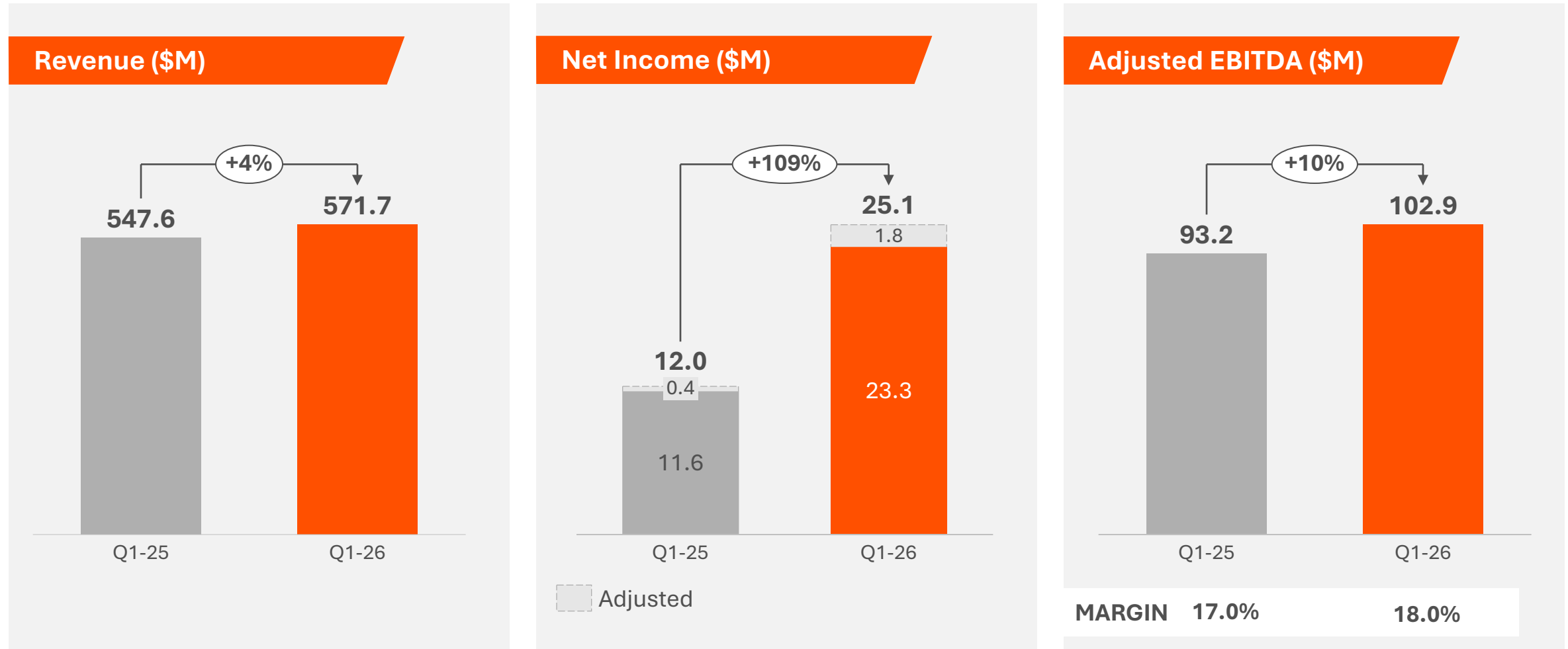
\$520M | 20.6%



Building on Momentum in Q1 2026

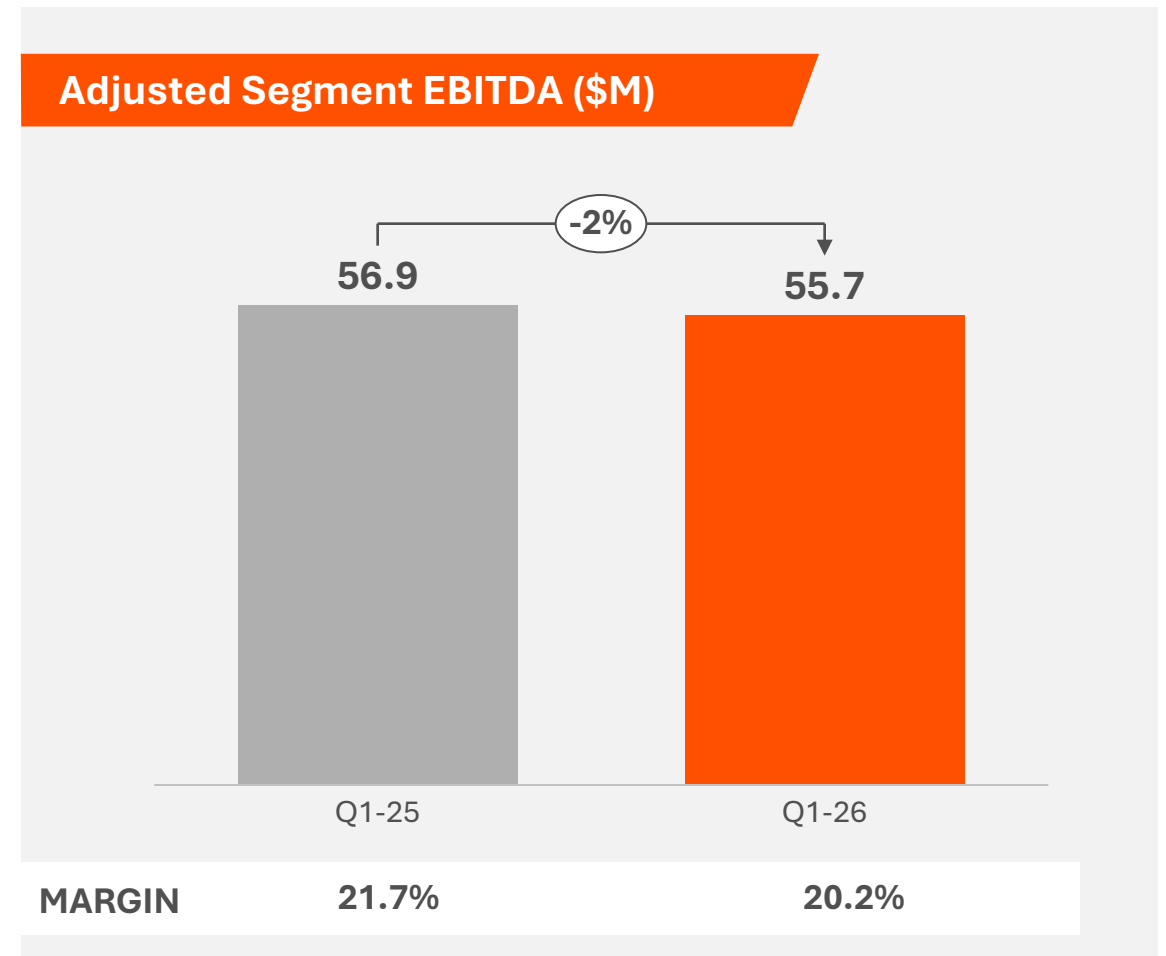
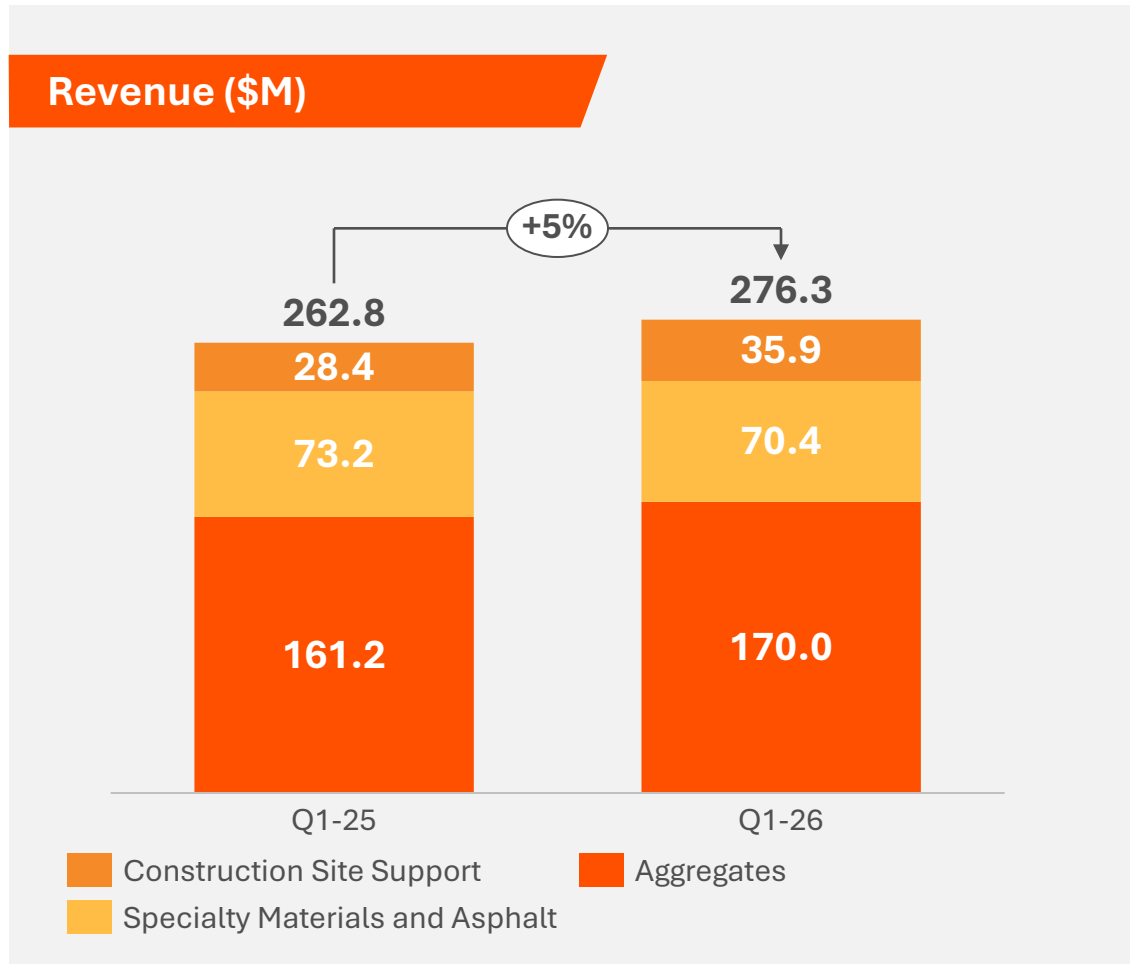
Q1 2026 Continuing Operations Results

Strong first quarter performance led by double-digit top-line growth and margin expansion in utility structures



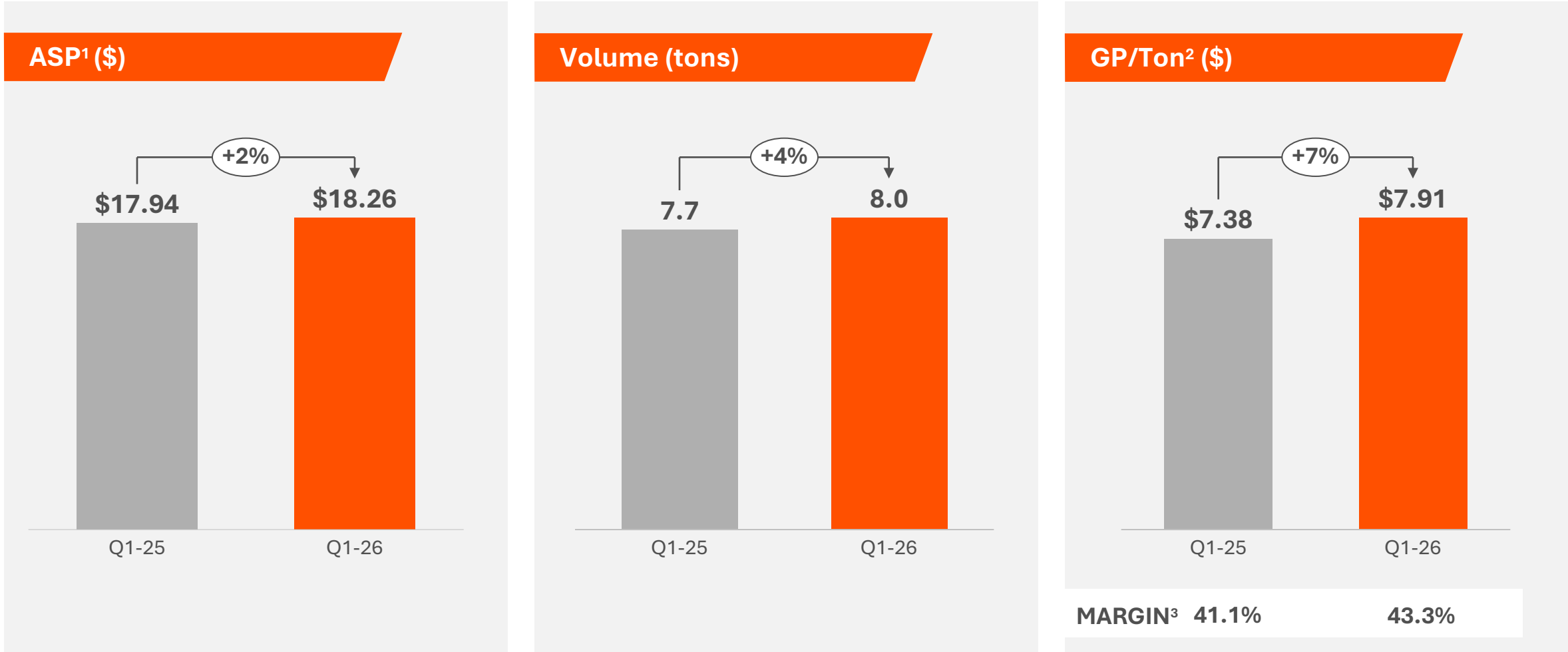
Q1 2026 Construction Products Results

Performance in-line with expectations overcoming severe winter weather in the northeast



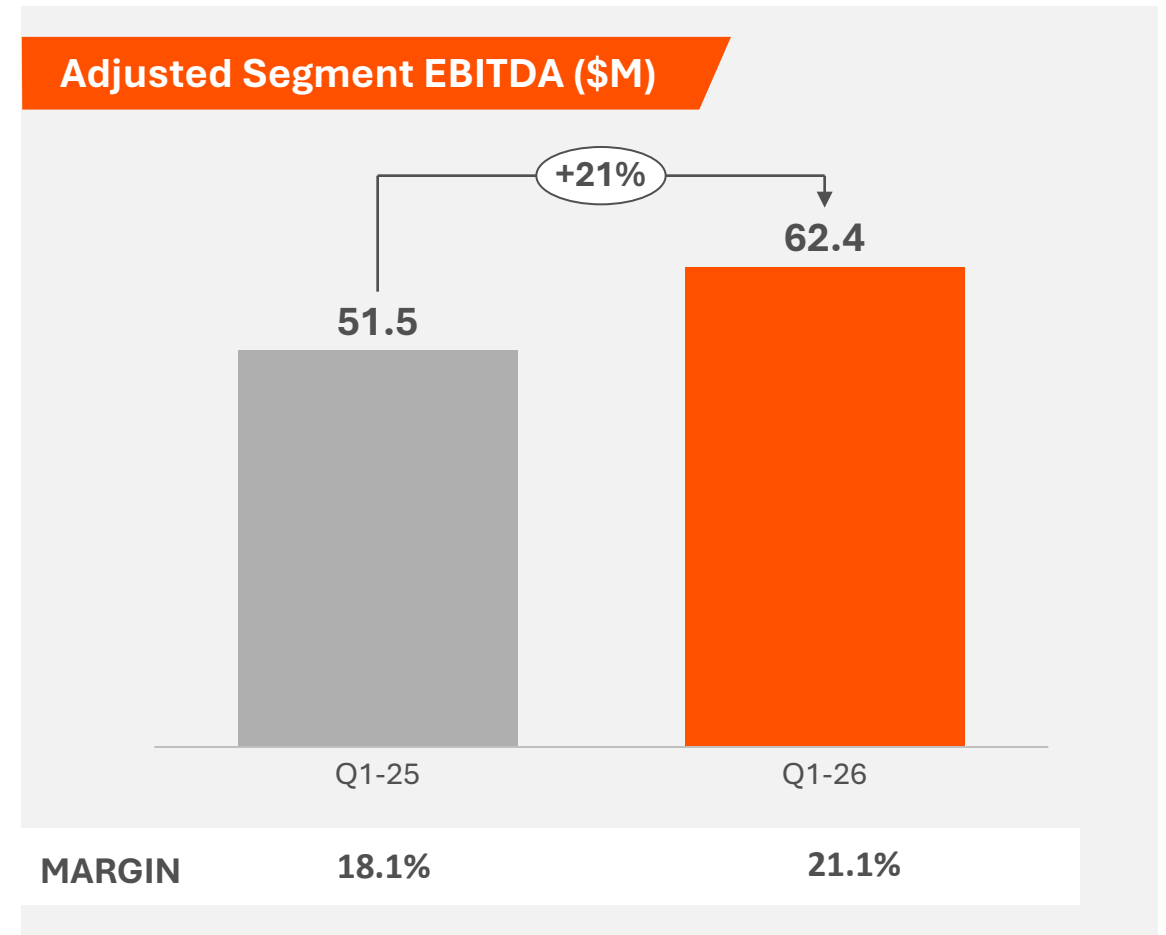
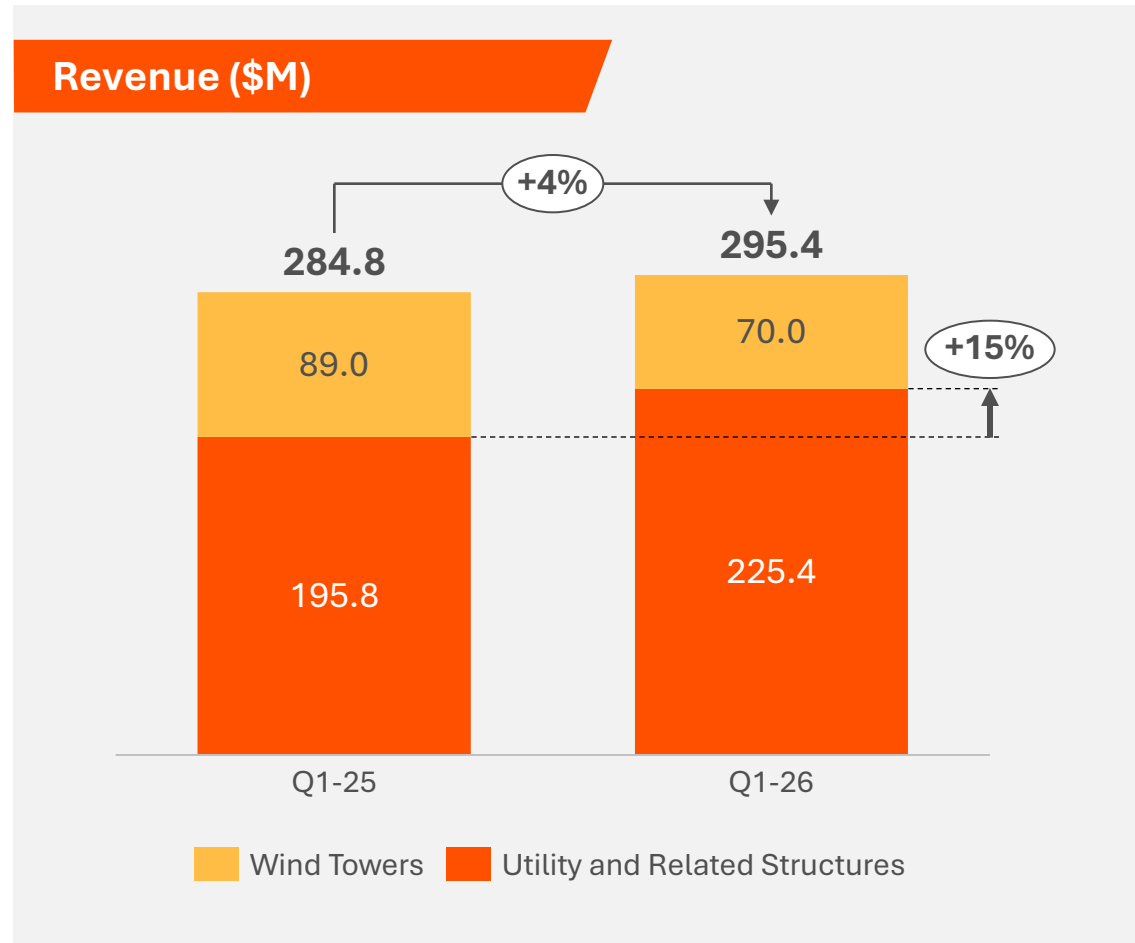
Aggregates Unit Metrics

Unit profitability expansion outpaced pricing growth despite seasonal low point for the business

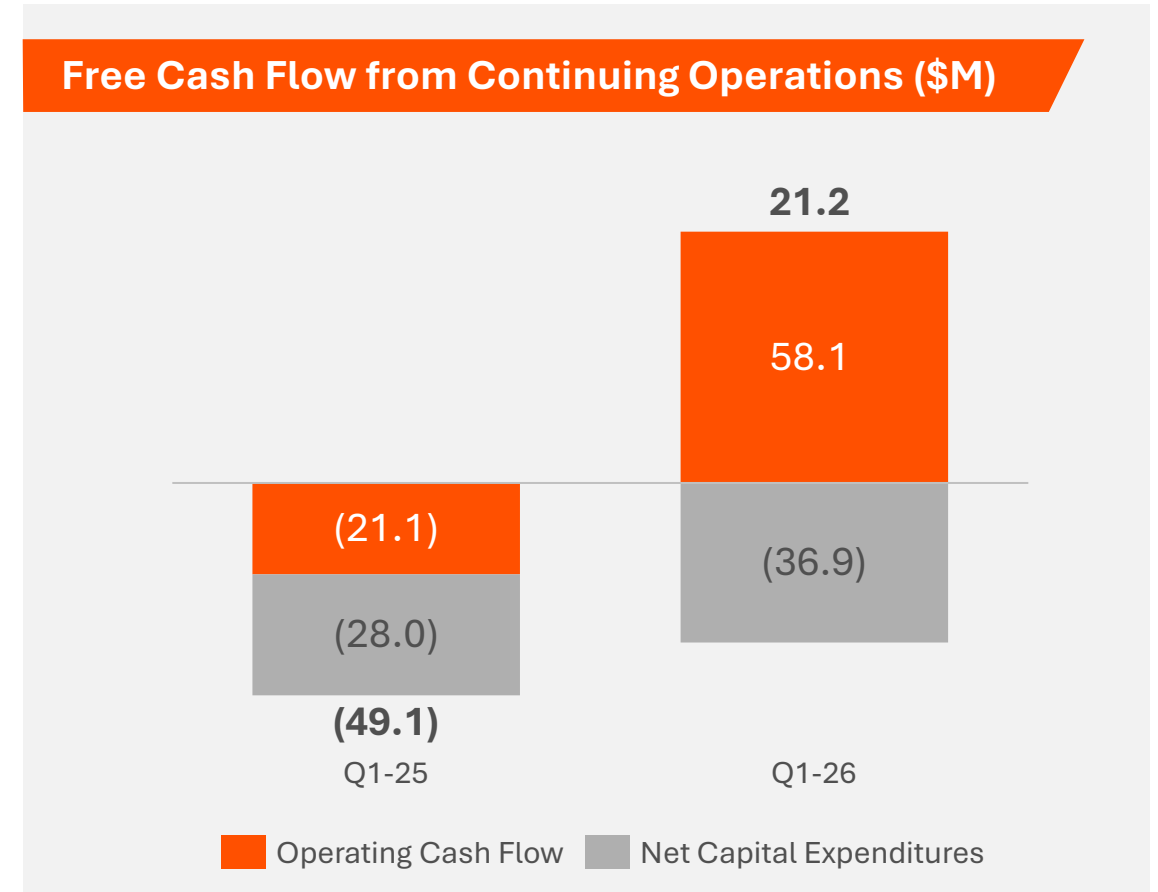
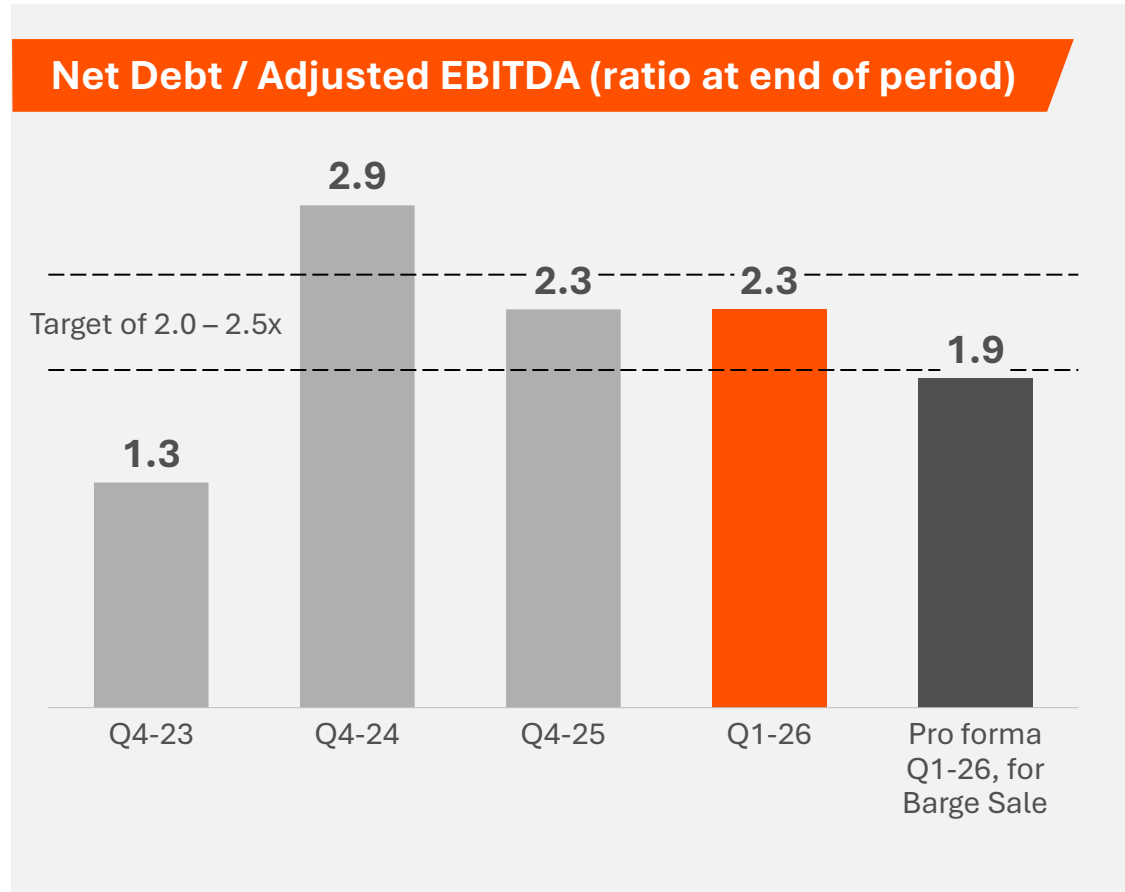


Q1 2026 Engineered Structures Results

Record quarterly results in utility structures, more than compensating for expected decline in wind towers



Strong Cash Generation Enables Rapid Deleveraging and Financial Flexibility

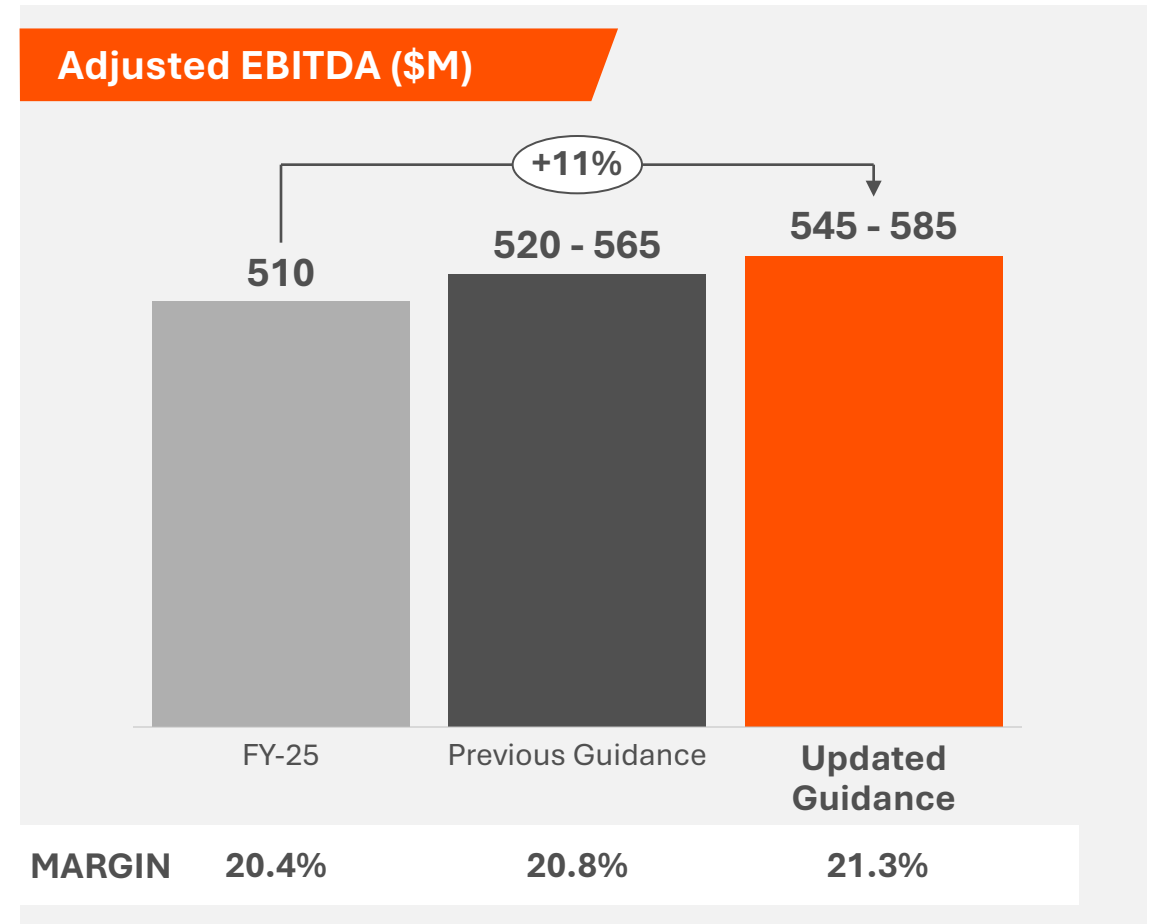
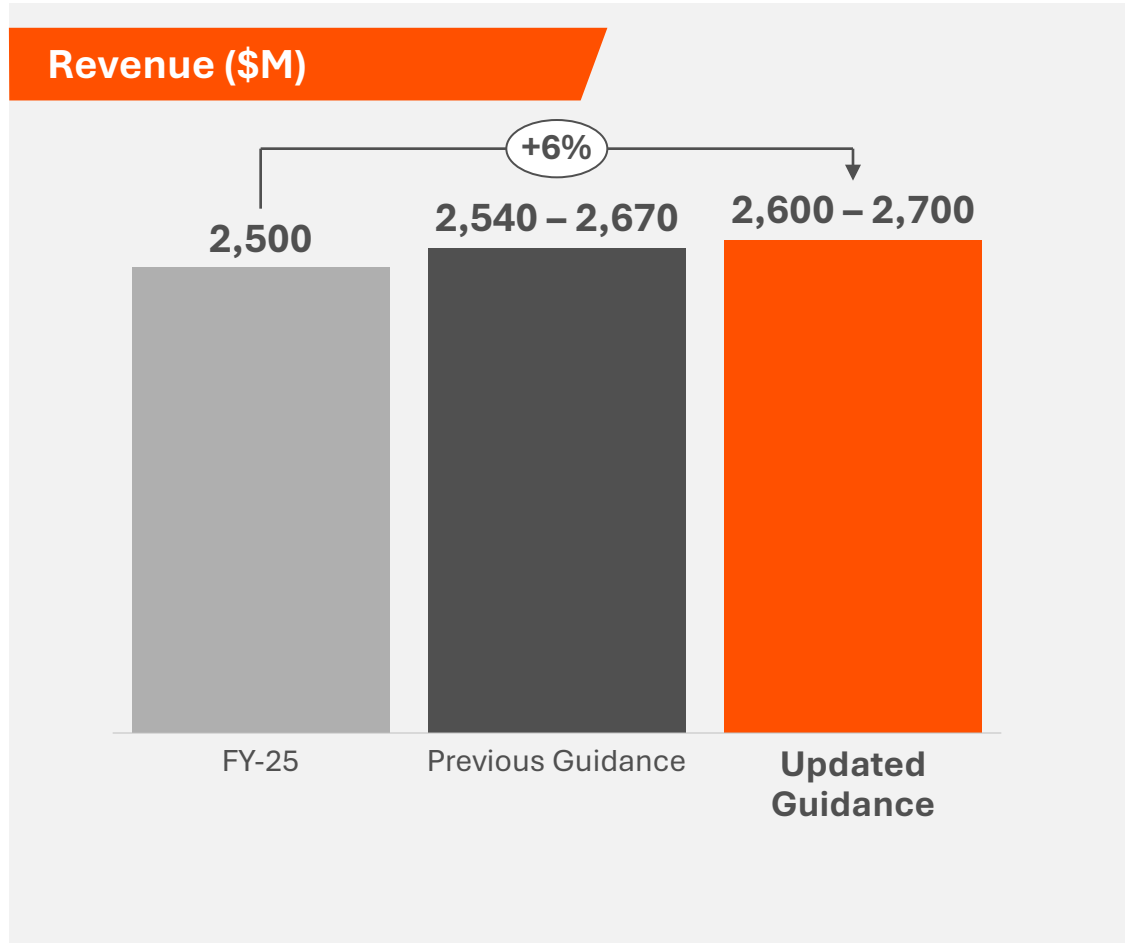




2026 Outlook

Guidance Update — Continuing Operations

Raised revenue and Adjusted EBITDA guidance due to first quarter outperformance in utility structures and increased confidence in the remainder of the year



Market Outlook

CONSTRUCTION PRODUCTS

- Expect **mid-single digit aggregates pricing growth and low-single digit volume improvement** for 2026
- **Infrastructure spending supported by** federal funding from IIJA and healthy state DOT budgets
- \$350B of IIJA funds for highways and bridges through 2026 – **~52% has been spent**¹
- Private non-residential positively impacted by **data centers, reshoring, power generation, and LNG projects**
- Timing of interest rate reductions and macro uncertainty are slowing recovery in residential and commercial
- Proactively addressing higher oil-related input costs

ENGINEERED STRUCTURES

- **Strong backlog** for utility and related structures, **up 28% YTD**, driven by grid-hardening, replacing aging infrastructure, and connecting renewables to the grid
- **Additional demand catalysts** from expansion of data centers and rise in electricity consumption
- Conversion of our idled Illinois wind tower facility is **tracking ahead of schedule** and is expected to begin delivering utility structures by the end of the second quarter
- Wind volumes are expected to step down in 2026 with a return to 2025 levels in 2027 based on current backlog
- Impact of recent Section 232 steel tariff expected to be immaterial



Appendix

Guidance Summary

REVENUE

Full year 2026 range of \$2.6B to \$2.7B for continuing operations, compared to previous range of \$2.54B to \$2.67B
2025 full year revenue for continuing operations was \$2.5B

ADJUSTED EBITDA

Full year 2026 range of \$545M to \$585M for continuing operations, compared to previous range of \$520M to \$565M
2025 full year Adjusted EBITDA for continuing operations was \$510M

TAX RATE

Full year 2026 effective tax rate for continuing operations of ~16% to 18%

CAPITAL EXPENDITURES

Full year 2026 capex of \$215M to \$240M, including \$70M to \$80M for growth projects

OTHER

Full year net interest expense of \$79M to \$81M

Full year 2026 depreciation, depletion and amortization expense of \$225M to \$235M

Non-GAAP Measures

Refer to slides that follow for accompanying reconciliations

“**EBITDA**” is defined as net income plus interest, taxes, depreciation, depletion, and amortization. “**Adjusted EBITDA**” is defined as EBITDA adjusted for certain items that are not reflective of the normal earnings of our business. GAAP does not define EBITDA or Adjusted EBITDA and they should not be considered as alternatives to earnings measures defined by GAAP, including net income. We use Adjusted EBITDA to assess the operating performance of our consolidated business, as a metric for incentive-based compensation, as a measure within our lending arrangements, and as a basis for strategic planning and forecasting as we believe that it closely correlates to long-term shareholder value. As a widely used metric by analysts, investors, and competitors in our industry, we believe Adjusted EBITDA also assists investors in comparing a company's performance on a consistent basis without regard to depreciation, depletion, amortization, and other items which can vary significantly depending on many factors.

“**Adjusted EBITDA Margin**” is defined as Adjusted EBITDA divided by Revenues.

GAAP does not define “**Adjusted Net Income**” and it should not be considered as an alternative to earnings measures defined by GAAP, including net income. We use this metric to assess the operating performance of our consolidated business. We adjust net income for certain items that are not reflective of the normal operations of our business to provide investors with what we believe is a more consistent comparison of earnings performance from period to period.

“**Segment EBITDA**” is defined as segment operating profit plus depreciation, depletion, and amortization. “**Adjusted Segment EBITDA**” is defined as Segment EBITDA adjusted for certain items that are not reflective of the normal earnings of our business. GAAP does not define Segment EBITDA or Adjusted Segment EBITDA and they should not be considered as alternatives to earnings measures defined by GAAP, including segment operating profit. We use Adjusted Segment EBITDA to assess the operating performance of our businesses, as a metric for incentive-based compensation, and as a basis for strategic planning and forecasting as we believe that it closely correlates to long-term shareholder value. As a widely used metric by analysts, investors, and competitors in our industry we believe Adjusted Segment EBITDA also assists investors in comparing a company's performance on a consistent basis without regard to depreciation, depletion, amortization, and other items, which can vary significantly depending on many factors. “**Adjusted Segment EBITDA Margin**” is defined as Adjusted Segment EBITDA divided by Revenues.

“**Aggregates Freight-Adjusted Revenues**” is defined as aggregates revenues less freight and delivery, which are pass-through activities, and other revenues, which are largely service related. We use this metric to calculate “**Aggregates Freight-Adjusted Average Sales Price**”, which is Aggregates Freight-Adjusted Revenues divided by shipments. “**Aggregates Adjusted Cash Gross Profit**” is defined as aggregates gross profit plus depreciation, depletion, and amortization and adjusted for certain items that are not reflective of the normal earnings of our business. “**Aggregates Adjusted Cash Gross Profit Per Ton**” is Aggregates Adjusted Cash Gross Profit divided by shipments. GAAP does not define these metrics and they should not be considered as alternatives to earnings measures defined by GAAP, including aggregates revenues and aggregates gross profit. We believe that this presentation is consistent with our competitors. These metrics are used by analysts and investors in comparing a company's performance on a consistent basis.

GAAP does not define “**Net Debt**” and it should not be considered as an alternative to cash flow or liquidity measures defined by GAAP. The Company uses Net Debt, which it defines as total debt minus cash and cash equivalents to determine the extent to which the Company's outstanding debt obligations would be satisfied by its cash and cash equivalents on hand. The Company also uses “**Net Debt to Adjusted EBITDA**”, which it defines as Net Debt divided by Adjusted EBITDA for the trailing twelve months as a metric of its current leverage position. We present this metric for the convenience of investors who use such metrics in their analysis and for shareholders who need to understand the metrics we use to assess performance and monitor our cash and liquidity positions.

GAAP does not define “**Free Cash Flow**” and it should not be considered as an alternative to cash flow measures defined by GAAP, including cash flow from operating activities. We define Free Cash Flow as cash provided by operating activities less capital expenditures net of the proceeds from the disposition of property, plant, equipment, and other assets. We use this metric to assess the liquidity of our consolidated business. We present this metric for the convenience of investors who use such metrics in their analysis and for shareholders who need to understand the metrics we use to assess performance and monitor our cash and liquidity positions.

Reconciliation of Adjusted EBITDA and Adjusted Net Income

(\$'s in millions)

(unaudited)

	Three Months Ended March 31,		Full Year 2026 Guidance ⁽¹⁾	
	2026	2025	Low	High
Income from continuing operations	\$ 23.3	\$ 11.6	\$ 200.4	\$ 218.6
Add:				
Interest expense, net	22.4	26.5	79.0	81.0
Provision for income taxes	1.3	2.8	38.2	48.0
Depreciation, depletion, and amortization expense ⁽²⁾	53.5	51.7	225.0	235.0
EBITDA from continuing operations	100.5	92.6	542.6	582.6
Add (less):				
Gain on sale of businesses	—	(0.3)	—	—
Impact of acquisition and divestiture-related expenses ⁽³⁾	2.3	0.8	2.3	2.3
Other, net expense	0.1	0.1	0.1	0.1
Adjusted EBITDA from continuing operations	\$ 102.9	\$ 93.2	\$ 545.0	\$ 585.0
Adjusted EBITDA Margin from continuing operations	18.0 %	17.0 %	21.0 %	21.7 %

	Three Months Ended March 31,	
	2026	2025
Income from continuing operations	\$ 23.3	\$ 11.6
Gain on sale of businesses, net of tax	—	(0.2)
Impact of acquisition and divestiture-related expenses, net of tax ⁽³⁾	1.8	0.6
Adjusted Net Income from continuing operations	\$ 25.1	\$ 12.0

⁽¹⁾ The Company's full year revenue and Adjusted EBITDA guidance is for continuing operations and excludes the financial results of the barge business and any potential impact of the gain expected to be recognized on the sale

⁽²⁾ Includes the impact of the fair value markup of acquired long-lived assets.

⁽³⁾ Expenses associated with acquisitions and divestitures, including the cost impact of the fair value markup of acquired inventory, advisory and professional fees, integration, separation, and other transaction costs.

Reconciliation of Adjusted Segment EBITDA

(\$'s in millions)

(unaudited)

	Three Months Ended March 31,		Year Ended December 31,		Twelve Months Ended March 31,
	2026	2025	2018	2025	2026
Construction Products					
Operating Profit	\$ 14.9	\$ 18.3	\$ 50.4	\$ 189.7	\$ 186.3
Add: Depreciation, depletion, and amortization expense ⁽¹⁾	40.4	38.6	21.9	164.7	166.5
Segment EBITDA	55.3	56.9	72.3	354.4	352.8
Add: Impact of acquisition and divestiture-related expenses ⁽²⁾	0.4	—	0.8	—	0.4
Add: Impairment charge	—	—	—	1.6	1.6
Adjusted Segment EBITDA	\$ 55.7	\$ 56.9	\$ 73.1	\$ 356.0	\$ 354.8
Adjusted Segment EBITDA Margin	20.2 %	21.7 %	25.0 %	27.2 %	26.8 %
Engineered Structures					
Operating Profit	\$ 49.8	\$ 38.8	\$ 28.6	\$ 169.0	\$ 180.0
Add: Depreciation and amortization expense ⁽¹⁾	12.6	12.7	29.7	49.1	49.0
Segment EBITDA	62.4	51.5	58.3	218.1	229.0
Add: Impairment charge	—	—	23.2	—	—
Adjusted Segment EBITDA	\$ 62.4	\$ 51.5	\$ 81.5	\$ 218.1	\$ 229.0
Adjusted Segment EBITDA Margin	21.1 %	18.1 %	10.4 %	18.3 %	19.1 %
Transportation Products⁽³⁾					
Operating Profit	\$ —	\$ —	\$ 48.4	\$ —	\$ —
Add: Depreciation and amortization expense	—	—	15.5	—	—
Segment EBITDA	—	—	63.9	—	—
Adjusted Segment EBITDA	\$ —	\$ —	\$ 63.9	\$ —	\$ —
Adjusted Segment EBITDA Margin			16.3 %		
Operating Loss - Corporate	\$ (17.6)	\$ (16.1)	\$ (32.5)	\$ (82.4)	\$ (83.9)
Add: Impact of acquisition and divestiture-related expenses - Corporate ⁽²⁾	1.9	0.8	—	2.1	3.2
Add: (Gain) loss on sale of business	—	(0.3)	—	14.7	15.0
Add: Corporate depreciation expense	0.5	0.4	0.5	1.7	1.8
Adjusted EBITDA from continuing operations	\$ 102.9	\$ 93.2	\$ 186.5	\$ 510.2	\$ 519.9

⁽¹⁾ Includes the impact of the fair value markup of acquired long-lived assets.

⁽²⁾ Expenses associated with acquisitions and divestitures, including the cost impact of the fair value markup of acquired inventory, advisory and professional fees, integration, separation, and other transaction costs.

⁽³⁾ For 2025 and 2026, the financial results of the barge business are included in discontinued operations and Transportation Products is no longer a reportable segment.

Reconciliation of Aggregates Metrics

(\$'s in millions, except per ton amounts)

(unaudited)

	Three Months Ended March 31,	
	2026	2025
Aggregates		
Aggregates revenues	\$ 174.5	\$ 165.3
Less: Freight revenues and other revenues	(28.4)	(27.2)
Aggregates Freight-Adjusted Revenues	\$ 146.1	\$ 138.1
Aggregates gross profit	39.5	34.7
Add: Depreciation, depletion, and amortization	23.4	22.1
Add: Impact of acquisition and divestiture-related expenses	0.4	—
Aggregates Adjusted Cash Gross Profit	\$ 63.3	\$ 56.8
Adjusted Cash Gross Profit Margin	43.3 %	41.1 %
Aggregates shipments - tons	8.0	7.7
Aggregates Freight-Adjusted Average Sales Price	\$ 18.26	\$ 17.94
Aggregates Adjusted Cash Gross Profit per Ton	\$ 7.91	\$ 7.38

Reconciliation of Net Debt to Adjusted EBITDA and Free Cash Flow

(\$'s in millions)

(unaudited)

	As of					
	December 31, 2023	December 31, 2024 ⁽¹⁾	December 31, 2025	March 31, 2026	April 1 Barge Divestiture ⁽²⁾	March 31, 2026 Pro Forma
Total debt excluding debt issuance costs	\$ 573.1	\$ 1,707.1	\$ 1,538.4	\$ 1,536.0	\$ (83.0)	\$ 1,453.0
Cash and cash equivalents	104.8	187.3	214.6	153.2	287.0	440.2
Net Debt	\$ 468.3	\$ 1,519.8	\$ 1,323.8	\$ 1,382.8	\$ (370.0)	\$ 1,012.8
Adjusted EBITDA (trailing twelve months)	\$ 367.6	\$ 515.2	\$ 583.3	\$ 594.7	\$ (74.8)	\$ 519.9
Net Debt to Adjusted EBITDA	1.3	2.9	2.3	2.3		1.9

	Three Months Ended March 31,	
	2026	2025
Cash provided (required) by operating activities – continuing operations	\$ 58.1	\$ (21.1)
Capital expenditures	(43.5)	(33.0)
Proceeds from disposition of property and other assets	6.6	5.0
Free Cash Flow	\$ 21.2	\$ (49.1)

⁽¹⁾ These periods include pro forma adjustments to Adjusted EBITDA for acquisitions and divestitures during the period, as previously disclosed.

⁽²⁾ We estimate after-tax net proceeds of \$370 million from sale of the barge business, after deducting closing costs, transaction expenses, and anticipated taxes. In April, we used \$83 million of the proceeds to prepay a portion of the outstanding term loan balance.

How to Find Us

OUR WEBSITE

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