

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 28, 2024

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____
Commission file number 1-4482

ARROW ELECTRONICS, INC.
(Exact name of registrant as specified in its charter)

New York

(State or other jurisdiction of
incorporation or organization)

11-1806155

(I.R.S. Employer
Identification Number)

**9151 East Panorama Circle
Centennial CO**

(Address of principal executive offices)

80112

(Zip Code)

(303) 824-4000

(Registrant's telephone number, including area code)

No Changes

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of the exchange on which registered
Common Stock, \$1 par value	ARW	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

There were 52,590,368 shares of Common Stock outstanding as of October 24, 2024.

ARROW ELECTRONICS, INC.

Table of Contents

Part I.	Financial Information	
Item 1.	Financial Statements	
	Consolidated Statements of Operations	4
	Consolidated Statements of Comprehensive Income	5
	Consolidated Balance Sheets	6
	Consolidated Statements of Cash Flows	7
	Consolidated Statements of Equity	8
	Notes to Consolidated Financial Statements	10
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	29
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	42
Item 4.	Controls and Procedures	42
Part II.	Other Information	
Item 1.	Legal Proceedings	43
Item 1A.	Risk Factors	43
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	43
Item 5.	Other Information	43
Item 6.	Exhibits	44
	Signature	45

ARROW ELECTRONICS, INC.

Glossary of Selected Abbreviated Terms*

Abbreviated Term	Defined Term
AFC	Arrow Electronics Funding Corporation
ASU	Accounting Standard Update
CODM	Chief Operating Decision Maker
CTA	Foreign Currency Translation Adjustment
ECS	Enterprise Computing Solutions
EMEA	Europe, the Middle East, and Africa
EMS	Electronics Manufacturing Services
FASB	Financial Accounting Standards Board
GAAP	Generally Accepted Accounting Principles
MSPs	Managed Service Providers
OEMs	Original Equipment Manufacturers
SOFR	Secured Overnight Financing Rate
U.S. or United States	United States of America
VARs	Value-Added Resellers

* Terms used, but not defined, within the body of the Form 10-Q are defined in this Glossary.

PART I. FINANCIAL INFORMATION**Item 1. Financial Statements**

ARROW ELECTRONICS, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands except per share data)
(Unaudited)

	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Sales	\$ 6,823,319	\$ 8,007,019	\$ 20,640,447	\$ 25,257,963
Cost of sales	6,038,491	7,027,422	18,151,349	22,098,495
Gross profit	<u>784,828</u>	<u>979,597</u>	<u>2,489,098</u>	<u>3,159,468</u>
Operating expenses:				
Selling, general, and administrative	534,508	563,150	1,670,429	1,822,783
Depreciation and amortization	40,592	45,005	123,356	137,948
Restructuring, integration, and other	34,466	31,359	121,859	44,252
	<u>609,566</u>	<u>639,514</u>	<u>1,915,644</u>	<u>2,004,983</u>
Operating income	<u>175,262</u>	<u>340,083</u>	<u>573,454</u>	<u>1,154,485</u>
Equity in earnings of affiliated companies	1,002	1,392	1,912	4,373
Gain (loss) on investments, net	3,757	(6,159)	(760)	4,649
Loss on extinguishment of debt	—	—	(1,657)	—
Employee benefit plan expense, net	(979)	(854)	(2,892)	(2,510)
Interest and other financing expense, net	(62,947)	(82,180)	(209,442)	(246,672)
Income before income taxes	<u>116,095</u>	<u>252,282</u>	<u>360,615</u>	<u>914,325</u>
Provision for income taxes	<u>15,198</u>	<u>52,241</u>	<u>66,996</u>	<u>201,168</u>
Consolidated net income	<u>100,897</u>	<u>200,041</u>	<u>293,619</u>	<u>713,157</u>
Noncontrolling interests	330	1,382	753	4,189
Net income attributable to shareholders	<u>\$ 100,567</u>	<u>\$ 198,659</u>	<u>\$ 292,866</u>	<u>\$ 708,968</u>
Net income per share:				
Basic	\$ 1.90	\$ 3.57	\$ 5.48	\$ 12.43
Diluted	<u>\$ 1.88</u>	<u>\$ 3.53</u>	<u>\$ 5.42</u>	<u>\$ 12.28</u>
Weighted-average shares outstanding:				
Basic	53,010	55,597	53,476	57,021
Diluted	53,475	56,298	53,999	57,715

See accompanying notes.

ARROW ELECTRONICS, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(In thousands)
(Unaudited)

	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Consolidated net income	\$ 100,897	\$ 200,041	\$ 293,619	\$ 713,157
Other comprehensive income (loss):				
Foreign currency translation adjustment and other, net of taxes	170,874	(108,846)	47,183	(98,904)
(Loss) gain on foreign exchange contracts designated as net investment hedges, net of taxes	(6,422)	4,077	(1,446)	(399)
(Loss) gain on interest rate swaps designated as cash flow hedges, net of taxes	(1,026)	519	(723)	2,257
Employee benefit plan items, net of taxes	(317)	(261)	(910)	(831)
Other comprehensive income (loss)	<u>163,109</u>	<u>(104,511)</u>	<u>44,104</u>	<u>(97,877)</u>
Comprehensive income	264,006	95,530	337,723	615,280
Less: Comprehensive income attributable to noncontrolling interests	2,233	85	1,278	3,360
Comprehensive income attributable to shareholders	<u>\$ 261,773</u>	<u>\$ 95,445</u>	<u>\$ 336,445</u>	<u>\$ 611,920</u>

See accompanying notes.

[Table of Contents](#)

ARROW ELECTRONICS, INC.
CONSOLIDATED BALANCE SHEETS
(In thousands except par value)
(Unaudited)

	September 28, 2024	December 31, 2023
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 248,000	\$ 218,053
Accounts receivable, net	11,726,601	12,238,073
Inventories	4,529,655	5,187,225
Other current assets	1,022,620	684,126
Total current assets	<u>17,526,876</u>	<u>18,327,477</u>
Property, plant, and equipment, at cost:		
Land	5,691	5,691
Buildings and improvements	193,315	195,579
Machinery and equipment	<u>1,648,708</u>	<u>1,632,606</u>
Less: Accumulated depreciation and amortization	<u>(1,354,179)</u>	<u>(1,303,136)</u>
Property, plant, and equipment, net	<u>493,535</u>	<u>530,740</u>
Investments in affiliated companies	61,506	62,741
Intangible assets, net	105,313	127,440
Goodwill	2,084,160	2,050,426
Other assets	663,259	627,344
Total assets	<u>\$ 20,934,649</u>	<u>\$ 21,726,168</u>
LIABILITIES AND EQUITY		
Current liabilities:		
Accounts payable	\$ 9,392,389	\$ 10,070,015
Accrued expenses	1,668,633	1,463,915
Short-term borrowings, including current portion of long-term debt	<u>909,826</u>	<u>1,653,954</u>
Total current liabilities	<u>11,970,848</u>	<u>13,187,884</u>
Long-term debt	2,363,241	2,153,553
Other liabilities	564,483	507,424
Contingencies (Note L)		
Equity:		
Shareholders' equity:		
Common stock, par value \$1:		
Authorized - 160,000 shares in both 2024 and 2023		
Issued - 58,059 and 57,691 shares in 2024 and 2023, respectively	58,059	57,691
Capital in excess of par value	582,572	553,340
Treasury stock (5,472 and 3,880 shares in 2024 and 2023, respectively), at cost	<u>(506,157)</u>	<u>(297,745)</u>
Retained earnings	6,083,083	5,790,217
Accumulated other comprehensive loss	<u>(254,460)</u>	<u>(298,039)</u>
Total shareholders' equity	<u>5,963,097</u>	<u>5,805,464</u>
Noncontrolling interests	72,980	71,843
Total equity	<u>6,036,077</u>	<u>5,877,307</u>
Total liabilities and equity	<u>\$ 20,934,649</u>	<u>\$ 21,726,168</u>

See accompanying notes.

ARROW ELECTRONICS, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

	Nine Months Ended	
	September 28, 2024	September 30, 2023
Cash flows from operating activities:		
Consolidated net income	\$ 293,619	\$ 713,157
Adjustments to reconcile consolidated net income to net cash provided by operations:		
Depreciation and amortization	123,356	137,948
Amortization of stock-based compensation	30,187	34,868
Equity in earnings of affiliated companies	(1,912)	(4,373)
Deferred income taxes	(20,287)	(53,038)
Loss on extinguishment of debt	1,657	—
Loss (gain) on investments, net	1,077	(4,649)
Other	4,194	4,078
Change in assets and liabilities, net of effects of acquired businesses:		
Accounts receivable, net	512,394	1,585,521
Inventories	662,685	(525,020)
Accounts payable	(687,015)	(1,355,777)
Accrued expenses	189,537	(88,348)
Other assets and liabilities	(305,543)	(25,660)
Net cash provided by operating activities	803,949	418,707
Cash flows from investing activities:		
Acquisition of property, plant, and equipment	(70,155)	(57,775)
Other	17,129	10,962
Net cash used for investing activities	(53,026)	(46,813)
Cash flows from financing activities:		
Change in short-term and other borrowings	(595,069)	802,032
Proceeds from (repayments of) long-term bank borrowings, net	60,158	(566,734)
Net proceeds from note offering	989,564	496,268
Redemption of notes	(1,000,000)	(300,000)
Proceeds from exercise of stock options	5,353	16,824
Repurchases of common stock	(214,352)	(719,708)
Settlement of forward-starting interest rate swap	—	56,711
Other	(1,040)	(142)
Net cash used for financing activities	(755,386)	(214,749)
Effect of exchange rate changes on cash	34,410	(766)
Net increase in cash and cash equivalents	29,947	156,379
Cash and cash equivalents at beginning of period	218,053	176,915
Cash and cash equivalents at end of period	\$ 248,000	\$ 333,294

See accompanying notes.

ARROW ELECTRONICS, INC.
CONSOLIDATED STATEMENTS OF EQUITY
(In thousands)
(Unaudited)

	Common Stock at Par Value	Capital in Excess of Par Value	Treasury Stock	Retained Earnings	Other Comprehensive Loss	Accumulated Noncontrolling Interests	Total
Balance at December 31, 2023	\$ 57,691	\$ 553,340	\$(297,745)	\$5,790,217	\$ (298,039)	\$ 71,843	\$5,877,307
Consolidated net income (loss)	—	—	—	83,601	—	(503)	83,098
Other comprehensive loss	—	—	—	—	(94,091)	(1,148)	(95,239)
Amortization of stock-based compensation	—	13,447	—	—	—	—	13,447
Shares issued for stock-based compensation awards	264	(1,621)	4,286	—	—	—	2,929
Repurchases of common stock	—	—	(112,204)	—	—	—	(112,204)
Balance at March 30, 2024	\$ 57,955	\$ 565,166	\$(405,663)	\$5,873,818	\$ (392,130)	\$ 70,192	\$5,769,338
Consolidated net income	—	—	—	108,698	—	926	109,624
Other comprehensive loss	—	—	—	—	(23,536)	(230)	(23,766)
Amortization of stock-based compensation	—	8,253	—	—	—	—	8,253
Shares issued for stock-based compensation awards	91	1,111	637	—	—	—	1,839
Repurchases of common stock	—	—	(51,097)	—	—	—	(51,097)
Distributions	—	—	—	—	—	(141)	(141)
Balance at June 29, 2024	\$ 58,046	\$ 574,530	\$(456,123)	\$5,982,516	\$ (415,666)	\$ 70,747	\$5,814,050
Consolidated net income	—	—	—	100,567	—	330	100,897
Other comprehensive income	—	—	—	—	161,206	1,903	163,109
Amortization of stock-based compensation	—	8,487	—	—	—	—	8,487
Shares issued for stock-based compensation awards	13	(445)	1,017	—	—	—	585
Repurchases of common stock	—	—	(51,051)	—	—	—	(51,051)
Balance at September 28, 2024	\$ 58,059	\$ 582,572	\$(506,157)	\$6,083,083	\$ (254,460)	\$ 72,980	\$6,036,077

[Table of Contents](#)

	Common Stock at Par Value	Capital in Excess of Par Value	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Loss	Noncontrolling Interests	Total
Balance at December 31, 2022	\$ 125,424	\$ 1,208,708	(\$4,637,345)	\$9,214,832	\$ (365,262)	\$ 64,996	\$5,611,353
Consolidated net income	—	—	—	273,750	—	1,575	275,325
Other comprehensive income	—	—	—	—	3,794	3,077	6,871
Amortization of stock-based compensation	—	19,497	—	—	—	—	19,497
Shares issued for stock-based compensation awards	—	(25,071)	31,005	—	—	—	5,934
Repurchases of common stock	—	—	(318,800)	—	—	—	(318,800)
Balance at April 1, 2023	\$ 125,424	\$ 1,203,134	(\$4,925,140)	\$9,488,582	\$ (361,468)	\$ 69,648	\$5,600,180
Consolidated net income	—	—	—	236,559	—	1,232	237,791
Other comprehensive income (loss)	—	—	—	—	2,372	(2,609)	(237)
Amortization of stock-based compensation	—	8,852	—	—	—	—	8,852
Shares issued for stock-based compensation awards	—	(8,922)	19,369	—	—	—	10,447
Repurchases of common stock	—	—	(202,417)	—	—	—	(202,417)
Distributions	—	—	—	—	—	(142)	(142)
Balance at July 1, 2023	\$ 125,424	\$ 1,203,064	(\$5,108,188)	\$9,725,141	\$ (359,096)	\$ 68,129	\$5,654,474
Consolidated net income	—	—	—	198,659	—	1,382	200,041
Other comprehensive loss	—	—	—	—	(103,214)	(1,297)	(104,511)
Amortization of stock-based compensation	—	6,519	—	—	—	—	6,519
Shares issued for stock-based compensation awards	—	(3,795)	4,238	—	—	—	443
Repurchases of common stock	—	—	(203,491)	—	—	—	(203,491)
Balance at September 30, 2023	\$ 125,424	\$ 1,205,788	(\$5,307,441)	\$9,923,800	\$ (462,310)	\$ 68,214	\$5,553,475

See accompanying notes.

[Table of Contents](#)

[Index to Notes](#)

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Index to Notes

	Page
<u>Note A. Basis of Presentation</u>	11
<u>Note B. Impact of Recently Issued Accounting Standards</u>	11
<u>Note C. Goodwill and Intangible Assets</u>	12
<u>Note D. Investments in Affiliated Companies</u>	13
<u>Note E. Accounts Receivable</u>	13
<u>Note F. Supplier Finance Programs</u>	15
<u>Note G. Debt</u>	16
<u>Note H. Financial Instruments Measured at Fair Value</u>	18
<u>Note I. Restructuring, Integration, and Other</u>	21
<u>Note J. Net Income per Share</u>	23
<u>Note K. Shareholders' Equity</u>	24
<u>Note L. Contingencies</u>	25
<u>Note M. Segment and Geographic Information</u>	26

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Note A – Basis of Presentation

The accompanying consolidated financial statements of Arrow Electronics, Inc. (the “company”) were prepared in accordance with GAAP and reflect all adjustments of a normal recurring nature, which are, in the opinion of management, necessary for a fair presentation of the consolidated financial position and results of operations at, and for the periods presented. The consolidated results of operations for the interim periods are not necessarily indicative of results for the full year.

These consolidated financial statements do not include all of the information or notes necessary for a complete presentation and, accordingly, should be read in conjunction with the company's audited consolidated financial statements and accompanying notes for the year ended December 31, 2023, as filed in the company's Annual Report on Form 10-K.

Quarter End

The company operates on a quarterly calendar that closes on the Saturday closest to the end of the calendar quarter, except for the fourth quarter, which closes on December 31, 2024.

Reclassification

Certain prior period amounts were reclassified to conform to the current period presentation. These reclassifications did not have a material impact on previously reported amounts.

Note B – Impact of Recently Issued Accounting Standards

In December 2023, the FASB issued ASU No. 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*. Upon adoption of this ASU, the company will disclose specific new categories in its income tax rate reconciliation and provide additional information for reconciling items above a quantitative threshold. The company will also disclose the amount of income taxes paid disaggregated by federal, state, and foreign taxes, and also disaggregated by individual jurisdictions in which income taxes paid were above a threshold. The company expects these amendments will first be applied in the company's annual report on Form 10-K for the fiscal year ending December 31, 2025, on a prospective basis.

In November 2023, the FASB issued ASU No. 2023-07, *Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures*. Upon adoption of this ASU, the company will disclose significant segment expenses, the title and position of the CODM, and an explanation of how the reported measure of segment profit or loss is used by the CODM to assess segment performance and make resource allocation decisions. These amendments will first be applied in the company's annual report on Form 10-K for the fiscal year ending December 31, 2024, and will be applied retrospectively for all prior periods presented in the financial statements.

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Note C – Goodwill and Intangible Assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. The company tests goodwill and other indefinite-lived intangible assets for impairment annually as of the first day of the fourth quarter, or more frequently if indicators of potential impairment exist.

Goodwill of companies acquired, allocated to the company's reportable segments, is as follows:

(thousands)	Global Components	Global ECS	Total
Balance as of December 31, 2023 (a)	\$ 875,194	\$ 1,175,232	\$ 2,050,426
Acquisitions	18,501	—	18,501
Foreign currency translation adjustment	1,041	14,192	15,233
Balance as of September 28, 2024 (a)	<u>\$ 894,736</u>	<u>\$ 1,189,424</u>	<u>\$ 2,084,160</u>

(a) The total carrying value of goodwill as of September 28, 2024 and December 31, 2023, in the table above is reflected net of \$1.6 billion of accumulated impairment charges, of which \$1.3 billion was recorded in the global components reportable segment and \$301.9 million was recorded in the global ECS reportable segment.

Intangible assets, net, are comprised of the following as of September 28, 2024:

(thousands)	Gross Carrying Amount	Accumulated Amortization	Net
Customer relationships	\$ 255,731	\$ (168,228)	\$ 87,503
Amortizable trade name	74,002	(56,192)	17,810
	<u>\$ 329,733</u>	<u>\$ (224,420)</u>	<u>\$ 105,313</u>

Intangible assets, net, are comprised of the following as of December 31, 2023:

(thousands)	Gross Carrying Amount	Accumulated Amortization	Net
Customer relationships	\$ 258,337	\$ (156,141)	\$ 102,196
Amortizable trade name	73,811	(48,567)	25,244
	<u>\$ 332,148</u>	<u>\$ (204,708)</u>	<u>\$ 127,440</u>

During the third quarter of 2024 and 2023, the company recorded amortization expense related to identifiable intangible assets of \$7.3 million and \$7.9 million, respectively. During the first nine months of 2024 and 2023, amortization expense related to identifiable intangible assets was \$22.3 million and \$23.8 million, respectively.

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Note D – Investments in Affiliated Companies

The company owns a 50% interest in two joint ventures with Marubun Corporation (collectively "Marubun/Arrow") and a 50% interest in one other joint venture. These investments are accounted for using the equity method.

The following table presents the company's investment in affiliated companies:

	September 28, 2024	December 31, 2023
(thousands)		
Marubun/Arrow	\$ 47,414	\$ 50,779
Other	14,092	11,962
	<u>\$ 61,506</u>	<u>\$ 62,741</u>

The equity in earnings of affiliated companies consists of the following:

	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
(thousands)				
Marubun/Arrow	\$ 528	\$ 978	\$ 614	\$ 2,946
Other	474	414	1,298	1,427
	<u>\$ 1,002</u>	<u>\$ 1,392</u>	<u>\$ 1,912</u>	<u>\$ 4,373</u>

Under the terms of various joint venture agreements, the company is required to pay its pro-rata share of the third-party debt of the joint ventures in the event that the joint ventures are unable to meet their obligations. There were no outstanding borrowings under the third-party debt agreements of the joint ventures as of September 28, 2024 and December 31, 2023.

Note E – Accounts Receivable

Accounts receivable, net, consists of the following:

	September 28, 2024	December 31, 2023
(thousands)		
Accounts receivable	\$ 11,829,666	\$ 12,384,553
Allowance for credit losses	(103,065)	(146,480)
Accounts receivable, net	<u>\$ 11,726,601</u>	<u>\$ 12,238,073</u>

The following table is a rollforward for the company's allowance for credit losses:

	Nine Months Ended	
	September 28, 2024	September 30, 2023
(thousands)		
Balance at beginning of period	\$ 146,480	\$ 93,397
(Credited) charged to income	(16,866)	64,701
Translation adjustments	(102)	(575)
Write-offs	(26,447)	(13,579)
Balance at end of period	<u>\$ 103,065</u>	<u>\$ 143,944</u>

The company monitors the current credit condition of its customers in estimating the expected credit losses and has not experienced significant changes in customers' payment trends or significant deterioration in customers' credit risk as of

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

September 28, 2024. The change in amounts charged to income for the allowance for credit losses relates primarily to charges of \$25.4 million recorded during the first nine months of 2023 related to one customer within the global ECS reportable segment, of which \$20.0 million was subsequently reversed upon recovery during the second quarter of 2024.

EMEA Asset Securitization

The company has an EMEA asset securitization program under which it continuously sells its interest in designated pools of trade accounts receivable of certain of its subsidiaries in the EMEA region at a discount to a special purpose entity, which in turn sells certain of the receivables to unaffiliated financial institutions and conduits administered by such unaffiliated financial institutions ("unaffiliated financial institutions") on a monthly basis. The company may sell up to €600.0 million under the EMEA asset securitization program, which matures in December 2025, subject to extension in accordance with its terms. The program is conducted through Arrow EMEA Funding Corp B.V., an entity structured to be bankruptcy remote. The company is deemed the primary beneficiary of Arrow EMEA Funding Corp B.V. as the company has both the power to direct the activities that most significantly impact the entity's economic performance and the obligation to absorb losses or the right to receive the benefits that could potentially be significant to the entity from the transfer of the trade accounts receivable into the special purpose entity. Accordingly, Arrow EMEA Funding Corp B.V. is included in the company's consolidated financial statements.

Sales of accounts receivable to unaffiliated financial institutions under the EMEA asset securitization program:

(thousands)	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
EMEA asset securitization, sales of accounts receivable	\$ 437,052	\$ 815,812	\$ 1,454,711	\$ 2,486,022

Receivables sold to unaffiliated financial institutions under the program are excluded from "Accounts receivable, net" on the company's consolidated balance sheets, and cash receipts are reflected in the "Cash provided by operating activities" section of the consolidated statements of cash flows. The purchase price is paid in cash when the receivables are sold. Certain unsold receivables held by Arrow EMEA Funding Corp B.V. are pledged as collateral to unaffiliated financial institutions. These unsold receivables are included in "Accounts receivable, net" on the company's consolidated balance sheets.

The company continues servicing the receivables which were sold and in exchange receives a servicing fee under the program. The company does not record a servicing asset or liability on the company's consolidated balance sheets as the company estimates that the fee it receives to service these receivables approximates the fair market compensation to provide the servicing activities.

Other amounts related to the EMEA asset securitization program are set forth below:

(thousands)	September 28, 2024		December 31, 2023	
	\$ 348,324	\$ 529,266	\$ 618,086	\$ 805,788
Receivables sold to unaffiliated financial institutions that were uncollected				
Collateralized accounts receivable held by Arrow EMEA funding Corp B.V.				

Any accounts receivable held by Arrow EMEA Funding Corp B.V. would likely not be available to other creditors of the company in the event of bankruptcy or insolvency proceedings if there are outstanding balances under the EMEA asset securitization program. The assets of the special purpose entity cannot be used by the company for general corporate purposes. Additionally, the financial obligations of Arrow EMEA Funding Corp B.V. to the unaffiliated financial

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

institutions under the program are limited to the assets it owns and there is no recourse to Arrow Electronics, Inc. for receivables that are uncollectible as a result of an account debtor's insolvency or inability to pay.

The EMEA asset securitization program includes terms and conditions that limit the incurrence of additional borrowings and require that certain financial ratios be maintained at designated levels. As of September 28, 2024, the company was in compliance with all such financial covenants. As of September 28, 2024, and the date of issuance of the financial statements in this Quarterly Report on Form 10-Q, the company was out of compliance with certain operational covenants in its EMEA asset securitization program due to an administrative error. As a result, the participating banks have the right to declare the occurrence of an early amortization event, which would result in the cessation of further amounts being sold under the program. All participating banks have agreed to waivers and the parties are in the process of formalizing an amendment to the program which would return the company to compliance.

Factoring

In the normal course of business, certain of the company's subsidiaries have factoring agreements to sell, with limited or no recourse, selected trade accounts receivable to financial institutions and accounts for these transactions as sales of the related receivables. The receivables are excluded from "Accounts receivable, net" on the company's consolidated balance sheets and cash receipts are reflected as "Cash provided by operating activities" on the consolidated statements of cash flows. The company typically does not retain financial or legal interests in these receivables. Factoring fees for the sales of accounts receivables are included in "Interest and other financing expense, net" in the consolidated statements of operations. The company continues servicing the receivables which were sold.

Sales of trade accounts receivable under the company's factoring programs:

(thousands)	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Sales of accounts receivable under the factoring programs	\$ 238,388	\$ 341,096	\$ 686,309	\$ 1,141,533

Other amounts under the company's factoring programs:

(thousands)	September 28, December 31,	
	2024	2023
Receivables sold under the factoring programs that were uncollected	\$ 183,210	\$ 375,940

Note F – Supplier Finance Programs

At the request of certain of the company's suppliers, the company has entered into agreements ("supplier finance programs") with third-party finance providers, which facilitate the participating suppliers' ability to sell their receivables from the company to the third-party financial institutions, at the sole discretion of the suppliers. For agreeing to participate in these programs, the company seeks to secure improved standard payment terms with its suppliers. The company is not involved in negotiating terms of the arrangements between its suppliers and the financial institutions and has no economic interest in a supplier's decision to enter into these agreements, or sell receivables from the company. The company's rights and obligations to its suppliers, including amounts due, are not impacted by suppliers' decisions to sell amounts under the arrangements. However, the company agrees to make all payments to the third-party financial institutions, and the company's right to offset balances due from suppliers against payment obligations is restricted by the agreements for those payment obligations that have been sold by suppliers. As of September 28, 2024, and December 31, 2023, the company had \$734.2 million and \$1.1 billion, respectively, in obligations outstanding under these programs included in "Accounts

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

payable" on the company's consolidated balance sheets and all activity related to the obligations is presented within operating activities on the consolidated statements of cash flows.

Note G – Debt

Short-term borrowings, including current portion of long-term debt, consist of the following:

(thousands)	September 28, 2024	December 31, 2023
3.25% notes, due September 2024	\$ —	\$ 499,224
4.00% notes, due April 2025	349,618	—
Commercial paper	539,191	1,121,882
Other short-term borrowings	21,017	32,848
	<u>909,826</u>	<u>1,653,954</u>

The company has \$500.0 million in uncommitted lines of credit. There were no outstanding borrowings under the uncommitted lines of credit at September 28, 2024 and December 31, 2023. These borrowings were provided on a short-term basis and their maturity was agreed upon between the company and the lender. The uncommitted lines of credit had a weighted-average effective interest rate of 5.77% and 5.83% at September 28, 2024 and December 31, 2023, respectively.

The company has a commercial paper program, and the maximum aggregate balance of commercial paper outstanding may not exceed the borrowing capacity of \$1.2 billion. Amounts outstanding under the commercial paper program are backstopped by available commitments under the company's revolving credit facility. The company had \$539.2 million in outstanding borrowings under this program at September 28, 2024 and \$1.1 billion in outstanding borrowings at December 31, 2023. The commercial paper program had an effective interest rate of 5.25% and 5.90% at September 28, 2024 and December 31, 2023, respectively.

Long-term debt consists of the following:

(thousands)	September 28, 2024	December 31, 2023
North American asset securitization program	\$ 251,000	\$ 198,000
4.00% notes, due 2025	—	349,061
6.125% notes, due 2026	—	497,661
7.50% senior debentures, due 2027	110,246	110,184
3.875% notes, due 2028	497,603	497,098
5.15% notes, due 2029	494,983	—
2.95% notes, due 2032	495,440	495,039
5.875% notes, due 2034	494,878	—
Other obligations with various interest rates and due dates	19,091	6,510
	<u>2,363,241</u>	<u>2,153,553</u>

The 7.50% senior debentures are not redeemable prior to their maturity. All other notes may be called at the option of the company subject to "make whole" clauses.

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

The estimated fair market value of long-term debt, using quoted market prices, is as follows:

(thousands)	September 28, 2024	December 31, 2023
4.00% notes, due 2025	\$ —	\$ 343,500
6.125% notes, due 2026	—	502,000
7.50% senior debentures, due 2027	117,500	117,000
3.875% notes, due 2028	489,500	475,000
5.15% notes, due 2029	509,500	—
2.95% notes, due 2032	440,000	425,000
5.875% notes, due 2034	520,000	—

The carrying amount of the company's other short-term borrowings, 4.00% notes, due April 2025, North American asset securitization program, commercial paper, and other obligations approximate their fair value.

The company has a \$2.0 billion revolving credit facility maturing in September 2026. The facility may be used by the company for general corporate purposes including working capital in the ordinary course of business, letters of credit, repayment, prepayment or purchase of long-term indebtedness, acquisitions, and as support for the company's commercial paper program, as applicable. Interest on borrowings under the revolving credit facility is calculated using a base rate or SOFR, plus a spread (1.08% at September 28, 2024), which is based on the company's credit ratings, plus a credit spread adjustment of 0.10% or a weighted-average effective interest rate of 6.45% at September 28, 2024. The facility fee, which is based on the company's credit ratings, was 0.175% of the total borrowing capacity at September 28, 2024. The company had no outstanding borrowings under the revolving credit facility at September 28, 2024 and December 31, 2023, respectively.

The company has a North American asset securitization program collateralized by accounts receivable of certain of its subsidiaries. The company may borrow up to \$1.5 billion under the program. In September 2024, the company amended its North American asset securitization program to extend its maturity from September 2025 to September 2027, among other things. The program is conducted through AFC, a wholly-owned, bankruptcy remote subsidiary. The North American asset securitization program does not qualify for sale treatment. Accordingly, the accounts receivable and related debt obligation remain on the company's consolidated balance sheets. Interest on borrowings is calculated using a base rate plus a spread (0.40% at September 28, 2024) plus a credit spread adjustment of 0.10% or an effective interest rate of 5.34% at September 28, 2024. The facility fee is 0.40% of the total borrowing capacity.

The company had \$251.0 million and \$198.0 million in outstanding borrowings under the North American asset securitization program at September 28, 2024 and December 31, 2023, respectively, which was included in "Long-term debt" on the company's consolidated balance sheets. Total collateralized accounts receivable of approximately \$2.5 billion and \$2.7 billion were held by AFC and were included in "Accounts receivable, net" on the company's consolidated balance sheets at September 28, 2024 and December 31, 2023, respectively. Any accounts receivable held by AFC would likely not be available to other creditors of the company in the event of bankruptcy or insolvency proceedings of the company before repayment of any outstanding borrowings under the North American asset securitization program.

Both the revolving credit facility and North American asset securitization program include terms and conditions that limit the incurrence of additional borrowings and require that certain financial ratios be maintained at designated levels. As of September 28, 2024, the company was in compliance with all such financial covenants.

During the third quarter of 2024, the company completed the sale of \$ 500.0 million principal amount of 5.15% notes, due 2029. The net proceeds of the offering of \$494.9 million were used for general corporate purposes and to repay the \$ 500.0 million principal amount of its 3.25% notes, due September 2024, which were redeemed at maturity.

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

During the second quarter of 2024, the company completed the sale of \$ 500.0 million principal amount of 5.875% notes, due 2034. The net proceeds of the offering of \$494.7 million were used for general corporate purposes and to repay the \$500.0 million principal amount of its 6.125% notes, due 2026, which were redeemed in April 2024.

Interest and dividend income of \$10.3 million and \$44.6 million for the third quarter and first nine months of 2024, respectively, and \$16.9 million and \$47.6 million for the third quarter and first nine months of 2023, respectively, were recorded in "Interest and other financing expense, net" within the company's consolidated statements of operations.

Note H – Financial Instruments Measured at Fair Value

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The company utilizes a fair value hierarchy, which maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value. The fair value hierarchy has three levels of inputs that may be used to measure fair value:

- Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2 Quoted prices in markets that are not active; or other inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3 Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

The following table presents assets measured at fair value on a recurring basis at September 28, 2024:

(thousands)	Balance Sheet Location	Level 1	Level 2	Level 3	Total
Cash equivalents (a)	Cash and cash equivalents	\$ 10,777	\$ —	\$ —	\$ 10,777
Equity investments (b)	Other assets	46,741	—	—	46,741
Foreign exchange contracts designated as net investment hedges	Other assets / other current assets	—	40,040	—	40,040
		<u>\$ 57,518</u>	<u>\$ 40,040</u>	<u>\$ —</u>	<u>\$ 97,558</u>

The following table presents assets (liabilities) measured at fair value on a recurring basis at December 31, 2023:

(thousands)	Balance Sheet Location	Level 1	Level 2	Level 3	Total
Cash equivalents (a)	Cash and cash equivalents	\$ 8,729	\$ —	\$ —	\$ 8,729
Equity investments (b)	Other assets	57,625	—	—	57,625
Interest rate swap designated as fair value hedge	Other liabilities	—	(454)	—	(454)
Foreign exchange contracts designated as net investment hedges	Other assets / other current assets	—	47,245	—	47,245
		<u>\$ 66,354</u>	<u>\$ 46,791</u>	<u>\$ —</u>	<u>\$ 113,145</u>

- (a) Cash equivalents include highly liquid investments with an original maturity of less than three months.
- (b) The company has an approximately 9% equity ownership interest in Marubun Corporation and a portfolio of mutual funds with quoted market prices. The company recorded unrealized gains (losses) of \$1.6 million and (\$8.5) million for the third quarter and first nine months of 2024, respectively, on equity securities held at the end of the quarter. The company recorded unrealized (losses) gains of (\$4.2) million and \$1.6 million for the third quarter and first nine months of 2023, respectively, on equity securities held at the end of the quarter.

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Assets and liabilities that are measured at fair value on a nonrecurring basis relate primarily to goodwill and identifiable intangible assets (refer to Note C). The company tests these assets for impairment if indicators of potential impairment exist or at least annually if indefinite-lived.

Derivative Instruments

The company uses various financial instruments, including derivative instruments, for purposes other than trading. Certain derivative instruments are designated at inception as hedges and assessed for effectiveness both at inception and on an ongoing basis. Derivative instruments not designated as hedges are carried at fair value on the consolidated balance sheets with changes in fair value recognized in earnings.

Interest Rate Swaps

The company manages the risk of variability in interest rates of future expected debt issuances by entering into various forward-starting interest rate swaps, designated as cash flow hedges. Changes in fair value of interest rate swaps designated as cash flow hedges are recorded in the shareholders' equity section in the company's consolidated balance sheets in "Accumulated other comprehensive loss" and will be reclassified into income over the life of the anticipated debt issuance or in the period the hedged forecasted cash flows are deemed no longer probable to occur. Reclassified gains and losses are recorded within the line item "Interest and other financing expense, net" in the consolidated statements of operations. The fair value of interest rate swaps are estimated using a discounted cash flow analysis on the expected cash flows of each derivative using observable inputs, including interest rate curves and credit spreads.

In June 2023, the company terminated its outstanding forward-starting interest rate swaps and received a cash payment of \$56.7 million, which was reported in the "Cash flows from financing activities" section of the consolidated statements of cash flows. In April 2024, the forecasted bond issuance occurred, and the \$56.7 million gain will be amortized to "Interest and other financing expense, net" in the company's consolidated statement of operations over the 10-year life of the bond.

The company occasionally enters into interest rate swap transactions, designated as fair value hedges, that convert certain fixed-rate debt to variable-rate debt in order to manage its targeted mix of fixed- and floating-rate debt. For qualifying interest rate fair value hedges, gains or losses on derivatives are included in "Interest and other financing expense, net" in the consolidated statements of operations. The change in fair value of the hedged item attributable to the risk being hedged is reported as an adjustment to its carrying value and is also included in "Interest and other financing expense, net".

As of December 31, 2023, the company had one outstanding interest rate swap designated as a fair value hedge of its 6.125% notes due in March 2026, the terms of which were as follows:

Trade Date	Maturity Date	Notional Amount (thousands)	Interest Rate due from Counterparty	Interest Rate due to Counterparty
February 2023	March 2026	\$ 500,000	6.125%	SOFR+0.508%

The counterparty to the interest rate swap had the option to cancel the swaps after one year, without penalty. In March 2024, the counterparty cancelled the swap and the company de-designated the fair value hedging relationship.

Foreign Exchange Contracts

The company's foreign currency exposure relates primarily to international transactions where the currency collected from customers can be different from the currency used to purchase the product. The company's exposures to such transactions are denominated primarily in the following currencies: Euro, Indian Rupee, and Israeli New Shekel. The company enters into foreign exchange forward, option, or swap contracts (collectively, the "foreign exchange contracts") to facilitate the

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

hedging of foreign currency exposures resulting from inventory purchases and sales and mitigate the impact of changes in foreign currency exchange rates related to these transactions. Foreign exchange contracts generally have terms of no more than six months. The company does not enter into foreign exchange contracts for trading purposes. The risk of loss on a foreign exchange contract is the risk of nonperformance by the counterparties, which the company minimizes by limiting its counterparties to major financial institutions. The fair value of the foreign exchange contracts is estimated using foreign currency spot rates and forward rates quotes by third-party financial institutions. The notional amount of the foreign exchange contracts inclusive of foreign exchange contracts designated as a net investment hedge at September 28, 2024 and December 31, 2023 was \$1.1 billion and \$1.0 billion, respectively.

Gains and losses related to non-designated foreign currency exchange contracts are recorded in "Cost of sales" on the company's consolidated statements of operations. Gains and losses related to foreign currency exchange contracts designated as cash flow hedges are recorded in "Cost of sales," "Selling, general, and administrative," and "Interest and other financing expense, net" based upon the nature of the underlying hedged transaction, on the company's consolidated statements of operations. Gains or losses on these contracts are deferred and recognized when the underlying future purchase or sale is recognized or when the corresponding asset or liability is revalued, and were not material to the financial statements for the periods presented.

The following foreign exchange contracts were designated as net investment hedges, hedging a portion of the company's net investments in subsidiaries with Euro-denominated net assets:

Maturity Date	Notional Amount (thousands)	
	September 28, 2024	December 31, 2023
September 2024	EUR —	EUR 50,000
April 2025	EUR 100,000	EUR 100,000
January 2028	EUR 100,000	EUR 100,000
Total	EUR 200,000	EUR 250,000

The change in the fair value of derivatives designated as net investment hedges are recorded in CTA within "Accumulated other comprehensive loss" on the company's consolidated balance sheets. Amounts excluded from the assessment of hedge effectiveness are included in "Interest and other financing expense, net" on the company's consolidated statements of operations.

During the third quarter of 2024, a foreign exchange contract designated as a net investment hedge matured and the company received \$10.6 million, which is reported in the "Cash flows from investing activities" section of the consolidated statements of cash flows.

During the first quarter of 2023, a foreign exchange contract designated as a net investment hedge matured and the company received \$10.7 million, which is reported in the "Cash flows from investing activities" section of the consolidated statements of cash flows.

[Table of Contents](#)[Index to Notes](#)

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

The effects of derivative instruments on the company's consolidated statements of operations and other comprehensive income are as follows:

(thousands)	Income Statement Line	Quarter Ended		Nine Months Ended	
		September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Gain (Loss) Recognized in Income					
Foreign exchange contracts, net investment hedge (a)	Interest Expense	\$ 1,722	\$ 1,804	\$ 5,330	\$ 5,656
Interest rate swaps, cash flow hedge	Interest Expense	449	(683)	51	(2,199)
Interest rate swap, fair value hedge (b)	Interest Expense	—	(247)	454	(2,043)
Total		\$ 2,171	\$ 874	\$ 5,835	\$ 1,414
Gain (Loss) Recognized in Other Comprehensive Income (Loss) before reclassifications, net of tax					
Foreign exchange contracts, net investment hedge (c)		\$ (5,110)	\$ 5,448	\$ 2,610	\$ 3,902
Interest rate swaps, cash flow hedge		(684)	—	(684)	585
Total		\$ (5,794)	\$ 5,448	\$ 1,926	\$ 4,487

- (a) Represents derivative amounts excluded from the assessment of effectiveness for the net investment hedges reclassified from CTA to "Interest and other financing expenses, net".
- (b) The cumulative amount of fair value hedging adjustments to the carrying value of hedged debt instruments totaled a loss of \$0.4 million for the first nine months of 2024, and a gain of \$0.2 million and \$1.1 million for the third quarter and first nine months of 2023, respectively. During the first quarter of 2024, the fair value hedge was terminated.
- (c) Includes derivative losses of \$3.5 million and \$2.1 million for the third quarter and first nine months of 2024, respectively, and \$0.9 million and \$1.0 million for the third quarter and first nine months of 2023, respectively, which were excluded from the assessment of effectiveness for the net investment hedges and recognized in other comprehensive income (loss), net of tax.

Other

The carrying amount of "cash and cash equivalents", "accounts receivable, net", and "accounts payable" approximate their fair value due to the short maturities of these financial instruments.

Note I – Restructuring, Integration, and Other

Restructuring initiatives and integration costs are due to the company's continued efforts to lower costs, drive operational efficiency, integrate acquired businesses, and the consolidation of certain operations, as necessary.

The following table presents the components of the restructuring, integration, and other:

(thousands)		Quarter Ended		Nine Months Ended	
		September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Restructuring and integration charges		\$ 741	\$ 1,528	\$ 841	\$ 9,869
Other charges		33,725	29,831	121,018	34,383

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

On October 31, 2024, in response to evolving business needs and as part of an initiative to optimize operating expenses, the company announced a multi-year restructuring plan (the "Operating Expense Efficiency Plan" or "the Plan"). The Plan is designed to improve operational efficiency through the following measures: (i) reorganizing and consolidating certain areas of the company's operations to centralize functions and streamline resources, with a focus on more cost-efficient regions; (ii) enhancing warehouse and logistics operations; (iii) investing in information technology to support automation and process improvements; (iv) consolidating the company's global real estate footprint; (v) reducing third-party spending; and (vi) winding down certain non-core businesses that are not aligned with the company's strategic objectives. Under the Plan, the company expects to incur pre-tax restructuring charges of approximately \$185.0 million, consisting of approximately \$110.0 million of employee severance and other personnel cash expenditures; approximately \$ 50.0 million of non-cash asset impairments, accelerated depreciation and inventory write-downs related to the wind-down of certain business operations; and approximately \$25.0 million of other related cash expenditures. The company expects to substantially complete the Plan by the end of fiscal year 2026, subject to, among other things, local legal and consultation requirements.

The estimate of the charges that the company expects to incur in connection with the Plan, and the timing thereof, are subject to a number of assumptions, including local legal requirements in various jurisdictions, and actual amounts may differ materially from estimates. In addition, the company may incur other charges not currently contemplated due to unanticipated events that may occur, including in connection with the implementation of the Plan.

Other Charges

For the third quarter and the first nine months of 2024, other charges included the following:

- charges of \$20.3 million and \$80.8 million for the third quarter and the first nine months of 2024, respectively, related to the termination of personnel as a part of operating expense reduction initiatives not related to exit or disposal activities. As of September 28, 2024, the accrued liabilities related to the operating expense reduction initiatives totaled \$45.8 million and substantially all accrued amounts are expected to be spent in cash within one year;
- consulting costs of \$11.2 million and \$25.3 million for the third quarter and the first nine months of 2024, respectively, related to ongoing cost reduction initiatives; and
- charges of \$0.3 million and \$6.8 million related to early lease terminations and related asset impairments.

For the third quarter and first nine months of 2023, other charges include \$ 20.9 million and \$23.3 million, respectively, related to an increase in environmental liabilities (Refer to the heading "Environmental matters" in Note L).

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Note J – Net Income per Share

Basic net income per share is computed by dividing net income attributable to shareholders by the weighted-average number of common shares outstanding for the period. Diluted net income per share reflects the potential dilution that would occur if securities or other contracts to issue common stock were exercised or converted into common stock. The dilutive effect of equity awards is calculated using the treasury stock method.

The following table presents the computation of net income per share on a basic and diluted basis:

(thousands except per share data)	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Net income attributable to shareholders	\$ 100,567	\$ 198,659	\$ 292,866	\$ 708,968
Weighted-average shares outstanding - basic	53,010	55,597	53,476	57,021
Net effect of various dilutive stock-based compensation awards	465	701	523	694
Weighted-average shares outstanding - diluted	53,475	56,298	53,999	57,715
Net income per share:				
Basic	\$ 1.90	\$ 3.57	\$ 5.48	\$ 12.43
Diluted (a)	\$ 1.88	\$ 3.53	\$ 5.42	\$ 12.28
(a) Equity awards excluded from diluted net income per share as their effect would have been anti-dilutive	-	-	21	43

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Note K – Shareholders' Equity

Accumulated Other Comprehensive Income (Loss)

The following table presents the changes in Accumulated other comprehensive income (loss), excluding noncontrolling interests:

(thousands)	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Foreign Currency Translation Adjustment and Other:				
Other comprehensive income (loss) before reclassifications	\$ 168,947	\$ (107,891)	\$ 46,708	\$ (98,801)
(a) Amounts reclassified into income	24	342	(50)	726
Unrealized Gain on Foreign Exchange Contracts				
Designated as Net Investment Hedges, Net:				
Other comprehensive (loss) income before reclassifications	(5,110)	5,448	2,610	3,902
(b) Amounts reclassified into income	(1,312)	(1,371)	(4,056)	(4,301)
Unrealized Gain on Interest Rate Swaps Designated as Cash Flow Hedges, Net:				
Other comprehensive (loss) income before reclassifications	(684)	—	(684)	585
(b) Amounts reclassified into income	(342)	519	(39)	1,672
Employee Benefit Plan Items, Net:				
Amounts reclassified into income	(317)	(261)	(910)	(831)
Net change in Accumulated other comprehensive income (loss)	\$ 161,206	\$ (103,214)	\$ 43,579	\$ (97,048)

(a) Foreign currency translation adjustment includes intra-entity foreign currency transactions that are of a long-term investment nature of \$12.2 million and \$3.2 million for the third quarter and first nine months of 2024, and (\$21.0) million and \$7.1 million for the third quarter and first nine months of 2023, respectively.

(b) For additional information related to net investment hedges and interest rate swaps refer to Note H.

Common Stock Outstanding Activity

The following tables set forth the activity in the number of shares outstanding:

(thousands)	Common Stock Issued	Treasury Stock	Common Stock Outstanding
	57,691	3,880	53,811
Common stock outstanding at December 31, 2023	57,691	3,880	53,811
Shares issued for stock-based compensation awards	264	(57)	321
Repurchases of common stock	—	902	(902)
Common stock outstanding at March 30, 2024	57,955	4,725	53,230
Shares issued for stock-based compensation awards	91	(9)	100
Repurchases of common stock	—	385	(385)
Common stock outstanding at June 29, 2024	58,046	5,101	52,945
Shares issued for stock-based compensation awards	13	(11)	24
Repurchases of common stock	—	382	(382)
Common stock outstanding at September 28, 2024	58,059	5,472	52,587

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

(thousands)	Common Stock Issued	Treasury Stock	Common Stock Outstanding
Common stock outstanding at December 31, 2022	125,424	66,175	59,249
Shares issued for stock-based compensation awards	—	(313)	313
Repurchases of common stock	—	2,564	(2,564)
Common stock outstanding at April 1, 2023	125,424	68,426	56,998
Shares issued for stock-based compensation awards	—	(264)	264
Repurchases of common stock	—	1,600	(1,600)
Common stock outstanding at July 1, 2023	125,424	69,762	55,662
Shares issued for stock-based compensation awards	—	(45)	45
Repurchases of common stock	—	1,552	(1,552)
Common stock outstanding at September 30, 2023	125,424	71,269	54,155

During the year ended December 31, 2023, the company retired 67.7 million shares of treasury stock. Refer to Note 10 "Shareholders' Equity" in the company's Annual Report on Form 10-K for the year ended December 31, 2023.

Share-Repurchase Program

The following table shows the company's share-repurchase program as of September 28, 2024:

Share-Repurchase Details by Month of Board Approval (thousands)	Dollar Value Approved for Repurchase	Dollar Value of Shares Repurchased	Approximate Dollar Value of Shares that May Yet be Purchased Under the Program
	\$	\$	\$
September 2022	600,000	600,000	—
January 2023	1,000,000	625,443	374,557
Total	\$ 1,600,000	\$ 1,225,443	\$ 374,557

The company repurchased 0.4 million shares and 1.6 million shares of its common stock for \$50.0 million and \$200.0 million in the third quarter and first nine months of 2024, respectively, under the company's share-repurchase program, excluding excise taxes. During the first nine months of 2024, the company accrued \$1.6 million of excise tax, which is recorded within "Treasury stock" on the company's consolidated balance sheets and reduces the share-repurchase authorization, as the excise tax is a part of the overall cost of acquiring treasury shares. As of September 28, 2024, approximately \$374.6 million remained available for repurchase under the share-repurchase program. The company's share-repurchase program does not have an expiration date.

Note L – Contingencies

Environmental Matters

The Company has accrued liabilities of \$25.0 million for ongoing environmental remediation efforts at sites in Huntsville, Alabama (the "Huntsville site") and Norco, California (the "Norco site") at which contaminated soil and groundwater was identified. The contamination related to activities of certain subsidiaries which ended prior to 2000. Remediation efforts began in 2015 and 2003 at the Huntsville site and Norco site, respectively, and are progressing under action plans monitored by local environmental agencies.

Costs are recorded for environmental matters when it is probable that a liability has been incurred and the amount of the liability can be reasonably estimated. Environmental liabilities are included in "Accrued expenses" and "Other liabilities"

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

on the company's consolidated balance sheets. The company has determined that there is no amount within the environmental liability ranges discussed below, that is a better estimate than any other amount, and therefore has recorded the accruals at the minimum amount of the ranges. The liabilities were estimated based on current costs and are not discounted. Environmental costs related to these matters include remediation, project management, regulatory oversight, and investigative and feasibility study activities.

To date, the company has spent approximately \$ 9.0 million and \$85.5 million related to environmental costs at the Huntsville site and the Norco site, respectively. The subsequent environmental costs at the Huntsville site are estimated to be between \$5.3 million and \$17.0 million and at the Norco site they are estimated to be between \$ 19.7 million and \$35.9 million.

The company expects the liabilities associated with such ongoing remediation to be resolved over an extended period of time with current estimates extending beyond 2040. The accruals for environmental liabilities are adjusted periodically as facts and circumstances change, assessment and remediation efforts progress, or as additional technical or legal information becomes available. Environmental liabilities are difficult to assess and estimate due to various unknown factors such as the timing and extent of remediation, the efficacy and long-term costs of remediation, improvements in remediation technologies, orders by administrative agencies, and the extent to which environmental laws and regulations may change in the future. Accordingly, the company cannot presently estimate the ultimate potential costs related to either of the two sites.

During the third quarter and first nine months of 2023, the company recorded charges of \$ 20.9 million and \$23.3 million, respectively, related to increases in the environmental liabilities for the Huntsville and Norco sites. These costs are included in "Restructuring, integration, and other" on the company's consolidated statements of operations.

To date, the company has recovered approximately \$ 47.3 million from certain insurance carriers relating to environmental clean-up matters at these sites and continues to pursue additional recoveries from one insurer related solely to the Huntsville site. The company has not recorded a receivable for any potential future insurance recoveries.

It is reasonably possible that the company will need to adjust the liabilities noted above to reflect the effects of new or additional information, to the extent that such information impacts the costs, timing or duration of the required actions. Future changes in estimates of the costs, timing or duration of the required actions could have a material adverse effect on the company's consolidated financial position, results of operations or cash flows.

Other

During the third quarter of 2023, the company received \$ 62.2 million in settlement funds in connection with claims filed against certain manufacturers of aluminum, tantalum, and film capacitors who allegedly colluded to fix the price of capacitors from 2001 through 2014. These amounts were recorded as a reduction to "Selling, general, and administrative" in the company's consolidated statements of operations.

From time to time, in the normal course of business, the company may become liable with respect to other pending and threatened litigation, environmental, regulatory, labor, product, and tax matters. While such matters are subject to inherent uncertainties, it is not currently anticipated that any such matters will materially impact the company's consolidated financial position, liquidity, or results of operations.

Note M – Segment and Geographic Information

The company is a global provider of products, services, and solutions to industrial and commercial users of electronic components and enterprise computing solutions. The company has one of the world's broadest portfolios of product

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

offerings available from leading electronic components and enterprise computing solutions suppliers, coupled with a range of services, solutions and tools that enables its suppliers to distribute their technologies and help its industrial and commercial customers to source, build upon, and leverage these technologies to grow their businesses, reduce their time to market, and enhance their overall competitiveness. The company is a trusted partner in a complex value chain and is uniquely positioned through its electronics components and IT content portfolios to increase value for stakeholders.

The company has two reportable segments, the global components business and the global ECS business. The company's global components business, enabled by a comprehensive range of value-added capabilities and services, markets, and distributes electronic components to OEMs and EMS providers. The company's global ECS business is a leading value-added provider of comprehensive computing solutions and services. The global ECS portfolio of computing solutions includes datacenter, cloud, security, and analytics solutions. Global ECS brings broad market access, extensive supplier relationships, scale, and resources to help its VARs and MSPs meet the needs of their end-users.

As a result of the company's philosophy of maximizing operating efficiencies through the centralization of certain functions, operating income for the reportable segments excludes unallocated corporate overhead costs, depreciation on corporate fixed assets, and restructuring, integration, and other costs, as they are not attributable to the individual reportable segments and are included in the corporate line item.

Sales, by reportable segment by geographic area, are as follows:

(thousands)	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Sales:				
Components:				
Americas	\$ 1,638,459	\$ 1,869,934	\$ 4,807,991	\$ 6,169,949
EMEA	1,289,786	1,987,423	4,385,787	6,387,047
Asia/Pacific	2,017,814	2,387,835	5,975,729	7,226,871
Global components	<u>\$ 4,946,059</u>	<u>\$ 6,245,192</u>	<u>\$ 15,169,507</u>	<u>\$ 19,783,867</u>
ECS:				
Americas	\$ 1,033,115	\$ 1,015,924	\$ 2,904,933	\$ 3,014,544
EMEA	844,145	745,903	2,566,007	2,459,552
Global ECS	<u>\$ 1,877,260</u>	<u>\$ 1,761,827</u>	<u>\$ 5,470,940</u>	<u>\$ 5,474,096</u>
Consolidated	<u>\$ 6,823,319</u>	<u>\$ 8,007,019</u>	<u>\$ 20,640,447</u>	<u>\$ 25,257,963</u>

ARROW ELECTRONICS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Operating income (loss), by reportable segment, are as follows:

(thousands)	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Operating income (loss):				
Global components (a)	\$ 188,600	\$ 379,053	\$ 624,363	\$ 1,177,906
Global ECS (b)	75,614	54,624	249,654	221,951
Corporate (c)	(88,952)	(93,594)	(300,563)	(245,372)
Consolidated	\$ 175,262	\$ 340,083	\$ 573,454	\$ 1,154,485

- (a) Global components operating income includes a reversal of \$1.9 million and charges of \$10.2 million in inventory write downs related to the wind down of a business for the third quarter and first nine months of 2024. Global components operating income includes \$62.2 million in settlement charges recorded as a reduction to operating expense for the third quarter and first nine months of 2023. Refer to Note L for additional information.
- (b) For the third quarter and first nine months of 2023, global ECS operating income includes charges of \$21.9 million and \$25.4 million, respectively, to increase the allowance for credit losses related to one customer. For the first nine months of 2024, global ECS operating income includes a reversal of \$20.0 million for aged receivables that were collected, related to the same customer, which was taken during the second quarter of 2024.
- (c) Corporate operating loss includes restructuring, integration, and other charges of \$34.5 million and \$121.9 million for the third quarter and first nine months of 2024, respectively, and \$31.4 million and \$44.3 million for the third quarter and first nine months of 2023, respectively. Refer to Note I.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Information Relating to Forward-Looking Statements

This report includes "forward-looking statements," as the term is defined under the federal securities laws. Forward-looking statements are those statements which are not statements of historical fact. These forward-looking statements can be identified by forward-looking words such as "expects," "anticipates," "intends," "plans," "may," "will," "believes," "seeks," "estimates," and similar expressions. These forward-looking statements are subject to numerous assumptions, risks, and uncertainties, which could cause actual results or facts to differ materially from such statements for a variety of reasons, including, but not limited to: incurrence of additional charges not currently contemplated and failure to realize contemplated cost savings due to unanticipated events that may occur, including in connection with the implementation of our restructuring plan; unfavorable economic conditions; disruptions or inefficiencies in the supply chain; political instability and changes; impacts of military conflict and sanctions; industry conditions; changes in product supply, pricing and customer demand; competition; other vagaries in the global components and the global ECS markets; deteriorating economic conditions, including economic recession, inflation, tax rates, foreign currency exchange rates, or the availability of capital; the effects of natural or man-made catastrophic events; changes in relationships with key suppliers; increased profit margin pressure; changes in legal and regulatory matters; non-compliance with certain regulations, such as export, antitrust, and anti-corruption laws; foreign tax and other loss contingencies; breaches of security or privacy of business information and information system failures, including related to current or future implementations, integrations and upgrades; outbreaks, epidemics, pandemics, or public health crises; restructuring activities and impacts thereof; and the company's ability to generate positive cash flow. For a further discussion of these and other factors that could cause the company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in this Quarterly Report on Form 10-Q and the company's most recent Annual Report on Form 10-K, as well as in other filings the company makes with the Securities and Exchange Commission. Shareholders and other readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. The company undertakes no obligation to update publicly or revise any of the forward-looking statements.

Certain Non-GAAP Financial Information

In addition to disclosing financial results that are determined in accordance with GAAP, the company also discloses certain non-GAAP financial information in the sections below captioned "Sales", "Gross Profit", "Operating Expenses", "Operating Income", "Income Tax", and "Net Income Attributable to Shareholders". Refer to these sections below for reconciliations of non-GAAP financial measures to the most directly comparable reported GAAP financial measures. Non-GAAP financial information includes the following:

- Non-GAAP sales (referred to as "sales on a constant currency basis") exclude the impact of changes in foreign currencies by retranslating prior period results at current period foreign exchange rates.
- Non-GAAP gross profit excludes inventory write downs (reversals) related to the wind down of a business within the global components reportable segment ("impact of wind down to inventory") and impact of changes in foreign currencies.
- Non-GAAP operating expenses exclude identifiable intangible asset amortization, restructuring, integration, and other, and the impact of changes in foreign currencies.
- Non-GAAP operating income excludes identifiable intangible asset amortization, restructuring, integration, and other, and impact of wind down to inventory.
- Non-GAAP effective tax rate and non-GAAP net income attributable to shareholders exclude identifiable intangible asset amortization, restructuring, integration, and other, impact of wind down to inventory, loss on extinguishment of debt, gain (loss) on investments, net, and the impact of certain tax legislation changes.

Management believes that providing this additional information is useful to the reader to better assess and understand the company's operating performance and future prospects in the same manner as management, especially when comparing results with previous periods. Management typically monitors the business as adjusted for these items, in addition to GAAP results, to understand and compare operating results across accounting periods, for internal budgeting purposes, for short-term and long-term operating plans, and to evaluate the company's financial performance. However, analysis of results on a non-GAAP basis should be used as a complement to, and in conjunction with, data presented in accordance with GAAP. For a discussion of what is included within "Restructuring, integration, and other" and "Gain (loss) on investments, net" refer to the similarly captioned sections of this item below.

Overview

The company is a global provider of products, services, and solutions to industrial and commercial users of electronic components and enterprise computing solutions. The company has one of the world's broadest portfolios of product offerings available from leading electronic components and enterprise computing solutions suppliers, coupled with a range of services, solutions and tools that enables its suppliers to distribute their technologies and help its industrial and commercial customers to source, build upon, and leverage these technologies to grow their businesses, reduce their time to market, and enhance their overall competitiveness. The company is a trusted partner in a complex value chain and is uniquely positioned through its electronics components and IT content portfolios to increase value for stakeholders. The company has two reportable segments, the global components reportable segment and the global ECS reportable segment. The company's global components reportable segment, enabled by a comprehensive range of value-added capabilities and services, markets and distributes electronic components to OEMs and EMS providers. The company's global ECS reportable segment is a leading value-added provider of comprehensive computing solutions and services. Its portfolio of computing solutions includes datacenter, cloud, security, and analytics solutions. Global ECS brings broad market access, extensive supplier relationships, scale, and resources to help its VARs and MSPs meet the needs of their end-users. For the third quarter of 2024, approximately 72% and 28% of the company's sales were from the global components reportable segment and the global ECS reportable segment, respectively.

The company's strategic initiatives include the following:

- Offering a variety of value-added services in the global components reportable segment, including demand creation, design, engineering, global marketing and integration services to promote the future sale of suppliers' products, which generally lead to longer and more profitable relationships with its suppliers and customers.
- Providing global supply chain service offerings such as procurement, logistics, warehousing, and insights from data analytics within the global components reportable segment.
- Enabling customer cloud solutions through the global ECS reportable segments' cloud marketplace and management platform, ArrowSphere, which helps VARs and MSPs to manage, differentiate, and scale their cloud businesses while providing the business intelligence that IT solution providers need to drive growth.

The company's long-term financial objectives are to grow sales faster than the market, increase the markets served, grow profits faster than sales, generate earnings per share growth in excess of competitors' earnings per share growth and market expectations, grow earnings per share at a rate that provides the capital necessary to support the company's business strategy, allocate and deploy capital effectively so that return on invested capital exceeds the company's cost of capital, and increase return on invested capital. To achieve its objectives, the company seeks to capture significant opportunities to grow across products, markets, and geographies. To supplement its organic growth strategy, the company continually evaluates strategic acquisitions to broaden its product and value-added service offerings, increase its market penetration, and expand its geographic reach. The company also seeks to lower operating costs to improve profitability.

Executive Summary

(millions except per share data)	Quarter Ended		Nine Months Ended		
	September 28, 2024	September 30, 2023	Change	September 28, 2024	September 30, 2023
	2024	2023	2024	2023	Change
Consolidated sales	\$ 6,823	\$ 8,007	(14.8)%	\$ 20,640	\$ 25,258
Global components sales	4,946	6,245	(20.8)%	15,170	19,784
Global ECS sales	1,877	1,762	6.6 %	5,471	5,474
Gross profit margin	11.5 %	12.2 %	(70)bps	12.1 %	12.5 %
Non-GAAP gross profit margin	11.5 %	12.2 %	(70)bps	12.1 %	12.5 %
Operating income	175	340	(48.5)%	573	1,154
Operating income margin	2.6 %	4.2 %	(160)bps	2.8 %	4.6 %
Non-GAAP operating income	215	379	(43.3)%	728	1,222
Non-GAAP operating income margin	3.2 %	4.7 %	(150)bps	3.5 %	4.8 %
Net income attributable to shareholders	101	199	(49.4)%	293	709
Earnings per share attributable to shareholders - diluted	1.88	3.53	(46.7)%	5.42	12.28
Non-GAAP net income attributable to shareholders	128	233	(45.3)%	410	757
Non-GAAP earnings per share attributable to shareholders - diluted	\$ 2.38	\$ 4.14	(42.5)%	\$ 7.59	\$ 13.12

Business environment and other trends:

- During the third quarter and the first nine months of 2024, the global components reportable segment continued to experience a cyclical downturn characterized by elevated customer inventory levels, and a challenging global macroeconomic environment, contributing to lower demand for the company's products. These trends could continue throughout 2024 and the duration and severity of the current downturn remain uncertain.
- Within the company's global ECS reportable segment, in certain periods, changes in the mix of sales of IT solutions can impact the proportion of the company's revenue that is recorded on a net basis compared to a gross basis. This is driven by the company's responsibilities in the sale of various IT solutions, which is based on terms and conditions in place with its partners. These changes can increase or decrease sales during a period without a corresponding change in gross profit. Refer to Note 1 "Summary of Significant Accounting Policies" in the company's Annual Report on Form 10-K for the year ended December 31, 2023.
- On October 31, 2024, the company announced a multi-year restructuring plan to reduce costs and improve efficiencies. Refer to "Restructuring, Integration, and Other" section below.

Results of Operations

Sales by reportable segment

Following is an analysis of the company's sales by reportable segment:

(millions)	Quarter Ended		Change	Nine Months Ended		Change
	September 28, 2024	September 30, 2023		September 28, 2024	September 30, 2023	
Consolidated sales, as reported	\$ 6,823	\$ 8,007	(14.8)%	\$ 20,640	\$ 25,258	(18.3)%
Impact of changes in foreign currencies	—	37	—	—	(6)	—
Consolidated sales, constant currency	\$ 6,823	\$ 8,044	(15.2)%	\$ 20,640	\$ 25,252	(18.3)%
Global components sales, as reported	\$ 4,946	\$ 6,245	(20.8)%	\$ 15,170	\$ 19,784	(23.3)%
Impact of changes in foreign currencies	—	25	—	—	(24)	—
Global components sales, constant currency	\$ 4,946	\$ 6,270	(21.1)%	\$ 15,170	\$ 19,760	(23.2)%
Global ECS sales, as reported	\$ 1,877	\$ 1,762	6.5 %	\$ 5,471	\$ 5,474	(0.1)%
Impact of changes in foreign currencies	—	12	—	—	18	—
Global ECS sales, constant currency	\$ 1,877	\$ 1,774	5.8 %	\$ 5,471	\$ 5,492	(0.4)%

The sum of the components for sales, as reported, and sales on a constant currency basis may not agree to totals, as presented, due to rounding.

Reportable segment sales by geographic region

Following is an analysis of the company's reportable segment sales by geographic region:

(millions)	Quarter Ended			Nine Months Ended		
	September 28, 2024		September 30, 2023	September 28, 2024		September 30, 2023
	Sales	% of Sales	Sales	% of Sales	Sales	% of Sales
Americas components sales	\$ 1,638	24.0 %	\$ 1,870	23.4 %	\$ 4,808	23.3 %
EMEA components sales	1,290	18.9 %	1,987	24.8 %	4,386	21.3 %
Asia/Pacific components sales	2,018	29.6 %	2,388	29.8 %	5,976	28.9 %
Global components sales	\$ 4,946	72.5 %	\$ 6,245	78.0 %	\$ 15,170	73.5 %
Americas ECS sales	\$ 1,033	15.1 %	\$ 1,016	12.7 %	\$ 2,905	14.1 %
EMEA ECS sales	844	12.4 %	746	9.3 %	2,566	12.4 %
Global ECS sales	\$ 1,877	27.5 %	\$ 1,762	22.0 %	\$ 5,471	26.5 %
Consolidated sales	\$ 6,823	100.0 %	\$ 8,007	100.0 %	\$ 20,640	100.0 %
				(14.8)%	\$ 25,258	100.0 %
				(18.3)%	\$ 25,252	(18.3)%

The sum of the components for sales by geographic region and consolidated sales may not agree to totals, as presented, due to rounding.

During the third quarter and the first nine months of 2024, the global components reportable segment continued to experience a cyclical downturn characterized by elevated customer inventory levels, and a challenging global macroeconomic environment, contributing to lower demand for the company's products. The decrease in sales compared to the year-earlier periods was primarily due to the following impacts:

[Table of Contents](#)

- sales declines in the Americas region primarily due to decreased demand for most major verticals, particularly industrial and communications;
- sales declines in the EMEA region primarily due to decreased demand for industrial and transportation verticals;
- sales declines in the Asia/Pacific region primarily due to decreased demand for industrial and networking & communications verticals.

Within the global ECS reportable segment, growth in the EMEA region for the third quarter and first nine months of 2024, relative to the year-earlier periods, is primarily due to increased demand for business applications, infrastructure applications, and compute. During the third quarter of 2024, sales in the Americas region were driven by relative strength in the public sector and for cloud-related solutions, largely offset by softness in data storage, cyber security and data intelligence. During the first nine months of 2024, sales in the Americas region decreased primarily due to decreased demand for storage and security.

Substantially all of the company's sales are made on an order-by-order basis, rather than through long-term sales contracts. As such, the nature of the company's business does not provide for the visibility of material forward-looking information from its customers and suppliers beyond a few months.

Gross Profit

Following is an analysis of the company's consolidated gross profit:

(millions)	Quarter Ended			Change	Nine Months Ended		
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023	Change		
Gross profit, as reported	\$ 785	\$ 980	(19.9)%	\$ 2,489	\$ 3,159	(21.2)%	
Impact of wind down to inventory	(2)	—		10	—		
Impact of changes in foreign currencies	—	4		—	(3)		
Non-GAAP gross profit	\$ 783	\$ 983	(20.4)%	\$ 2,499	\$ 3,157	(20.8)%	
Gross profit as a percentage of sales, as reported	11.5 %	12.2 %	(70) bps	12.1 %	12.5 %	(40) bps	
Non-GAAP gross profit as a percentage of sales	11.5 %	12.2 %	(70) bps	12.1 %	12.5 %	(40) bps	

The sum of the components for non-GAAP gross profit may not agree to totals, as presented, due to rounding.

The decrease in gross profit related primarily to declining demand and gross profit margins for the third quarter and the first nine months of 2024.

- Global components gross profit margins decreased during the third quarter and the first nine months of 2024, compared with the year-earlier periods, due to product mix shifting toward lower margin products and regional mix shifting more towards the Asia/Pacific region. Global components supply chain services offerings continued to have a positive impact on gross margins.
- Global ECS gross profit margins decreased during the third quarter and the first nine months of 2024, compared with the year-earlier periods, due to softer margins in the Americas region as the company works to optimize the customer mix and supplier line card to better serve the mid-market.

Operating Expenses

Following is an analysis of the company's consolidated operating expenses:

(millions)	Quarter Ended			Change	Nine Months Ended		
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023	Change		
Operating expenses, as reported	\$ 610	\$ 640	(4.7)%	\$ 1,916	\$ 2,005	(4.5)%	
Identifiable intangible asset amortization	(7)	(8)		(22)	(24)		
Restructuring, integration, and other	(34)	(31)		(122)	(44)		
Impact of changes in foreign currencies	—	2		—	(1)		
Non-GAAP operating expenses	\$ 568	\$ 602	(5.7)%	\$ 1,771	\$ 1,936	(8.5)%	
Operating expenses as a percentage of sales	8.9 %	8.0 %	90 bps	9.3 %	7.9 %	140 bps	
Non-GAAP operating expenses as a percentage of sales, constant currency	8.3 %	7.5 %	80 bps	8.6 %	7.7 %	90 bps	

The sum of the components for non-GAAP operating expenses may not agree to totals, as presented, due to rounding.

Operating expenses decreased by \$29.9 million for the third quarter of 2024 compared to the year-earlier period primarily due to the following:

- a decrease of \$50.5 million in charges taken for allowance for credit losses;
- a decrease of \$26.4 million in employee related costs, primarily due to cost reduction initiatives and lower sales incentives; partially offset by
- an increase of \$62.2 million due to a legal settlement benefit recognized in connection with certain legal matters in 2023 with no similar items recorded in 2024.

Operating expenses decreased by \$89.3 million for the first nine months of 2024 compared to the year-earlier period primarily due to the following:

- a decrease of \$93.0 million in employee related costs, primarily due to cost reduction initiatives and lower sales incentives;
- a decrease of \$86.8 million in charges taken for allowance for credit losses; partially offset by
- an increase of \$77.6 million due to higher restructuring, integration and other charges (see discussion below); and
- an increase of \$62.2 million due to a legal settlement benefit recognized in connection with certain legal matters in 2023 with no similar items recorded in 2024.

The changes discussed above related to the allowance for credit losses include charges of \$21.9 million and \$25.4 million recorded during the third quarter and first nine months of 2023, respectively, related to one customer in the global ECS reportable segment, of which \$20.0 million was subsequently reversed upon recovery during the second quarter of 2024.

Restructuring, Integration, and Other

Restructuring initiatives and integration costs are due to the company's continued efforts to lower costs, drive operational efficiency, integrate acquired businesses, and consolidate certain operations, as necessary. The company recorded restructuring, integration, and other charges as follows:

(millions)	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Restructuring and integration charges	\$ 1	\$ 2	\$ 1	\$ 10
Other charges	34	30	121	34
Total	\$ 35	\$ 31	\$ 122	\$ 44

The sum of the components for restructuring, integration, and other may not agree to totals, as presented, due to rounding.

On October 31, 2024, in response to evolving business needs and as part of an initiative to optimize operating expenses, the company announced a multi-year restructuring plan (the "Operating Expense Efficiency Plan" or "the Plan"). The Plan is designed to improve operational efficiency through the following measures: (i) reorganizing and consolidating certain areas of the company's operations to centralize functions and streamline resources, with a focus on more cost-efficient regions; (ii) enhancing warehouse and logistics operations; (iii) investing in information technology to support automation and process improvements; (iv) consolidating the company's global real estate footprint; (v) reducing third-party spending; and (vi) winding down certain non-core businesses that are not aligned with the company's strategic objectives. Under the Plan, the company expects to incur pre-tax restructuring charges of approximately \$185.0 million, consisting of approximately \$110.0 million of employee severance and other personnel cash expenditures; approximately \$50.0 million of non-cash asset impairments, accelerated depreciation and inventory write-downs related to the wind-down of certain business operations; and approximately \$25.0 million of other related cash expenditures. The company expects to substantially complete the Plan by the end of fiscal year 2026, subject to, among other things, local legal and consultation requirements.

As a result of the Plan, the company expects to reduce annual operating expenses by approximately \$90.0 million to \$100.0 million by the end of fiscal year 2026.

The estimate of the charges that the company expects to incur in connection with the Plan, and the timing thereof, are subject to a number of assumptions, including local legal requirements in various jurisdictions, and actual amounts may differ materially from estimates. In addition, the company may incur other charges not currently contemplated due to unanticipated events that may occur, including in connection with the implementation of the Plan.

Other Charges

For the third quarter and the first nine months of 2024, other charges included the following:

- charges of \$20.3 million and \$80.8 million for the third quarter and the first nine months of 2024, respectively, related to the termination of personnel as a part of operating expense reduction initiatives not related to exit or disposal activities;
- consulting costs of \$11.2 million and \$25.3 million for the third quarter and the first nine months of 2024, respectively, related to ongoing cost reduction initiatives; and
- charges of \$0.3 million and \$6.8 million related to early lease terminations and related asset impairments.

For the third quarter and first nine months of 2023, other charges include \$20.9 million and \$23.3 million, respectively, related to an increase in environmental liabilities (refer to the heading "Environmental Matters" in Note L "Contingencies" of the Notes to Consolidated Financial Statements).

[Table of Contents](#)

Operating Income

Following is an analysis of the company's consolidated operating income, and operating income for the company's two reportable segments:

(millions)	Quarter Ended			Change	Nine Months Ended			Change
	September 28, 2024	September 30, 2023			September 28, 2024	September 30, 2023		
Consolidated operating income, as reported	\$ 175	\$ 340	(48.5)%	\$ 573	\$ 1,154	(50.3)%		
Identifiable intangible asset amortization	7	8		22	24			
Restructuring, integration, and other	34	31		122	44			
Impact of wind down to inventory	(2)	—		10	—			
Non-GAAP consolidated operating income	\$ 215	\$ 379	(43.3)%	\$ 728	\$ 1,222	(40.5)%		
Consolidated operating income as a percentage of sales	2.6 %	4.2 %	(160) bps	2.8 %	4.6 %	(180) bps		
Non-GAAP consolidated operating income as a percentage of sales	3.2 %	4.7 %	(150) bps	3.5 %	4.8 %	(130) bps		
Global components operating income, as reported	\$ 189	\$ 379	(50.2)%	\$ 624	\$ 1,178	(47.0)%		
Identifiable intangible asset amortization	6	7		19	20			
Impact of wind down to inventory	(2)	—		10	—			
Non-GAAP global components operating income	\$ 193	\$ 386	(50.0)%	\$ 654	\$ 1,198	(45.4)%		
Global components operating income as a percentage of sales	3.8 %	6.1 %	(230) bps	4.1 %	6.0 %	(190) bps		
Non-GAAP global components operating income as a percentage of sales	3.9 %	6.2 %	(230) bps	4.3 %	6.1 %	(180) bps		
Global ECS operating income, as reported	\$ 76	\$ 55	38.4 %	\$ 250	\$ 222	12.5 %		
Identifiable intangible asset amortization	1	1		3	4			
Non-GAAP global ECS operating income	\$ 77	\$ 56	37.3 %	\$ 253	\$ 226	12.1 %		
Global ECS operating income as a percentage of sales	4.0 %	3.1 %	90 bps	4.6 %	4.1 %	50 bps		
Non-GAAP global ECS operating income as a percentage of sales	4.1 %	3.2 %	90 bps	4.6 %	4.1 %	50 bps		

The sum of the components of consolidated operating income do not agree to totals, as presented, because unallocated corporate amounts are not included in the table above. Refer to Note M "Segment and Geographic Information" of the Notes to the Consolidated Financial Statements for further discussion.

[Table of Contents](#)

The decrease in consolidated operating income as a percentage of sales for the third quarter and the first nine months of 2024 relates primarily to the changes in sales, gross profit margins and operating expenses discussed above.

The decrease in operating income as a percentage of sales in the global components reportable segment for the third quarter and first nine months of 2024 relates primarily to lower sales, lower gross margins, and higher operating expenses as a percentage of sales. Higher operating expenses as a percentage of sales, when compared to the year earlier period, were partially due to \$62.2 million in legal settlements recorded as a decrease to operating expense in third quarter of 2023 with no similar items recorded in 2024.

The increase in operating income as a percentage of sales in the global ECS reportable segment related primarily to a decrease in charges taken for the allowance for credit losses of \$20.4 million and \$48.1 million, respectively, primarily related to charges of \$21.9 million and \$25.4 million, recorded during the third quarter and first nine months of 2023, respectively, related to one customer, of which \$20.0 million was subsequently reversed upon recovery for aged receivables that were collected during the second quarter of 2024.

Gain (Loss) on Investments, Net

(millions)	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Gain (loss) on investments, net	\$ 4	\$ (6)	\$ (1)	\$ 5

Gain (loss) on investments, net is primarily related to the changes in fair value of assets related to the Arrow SERP pension plan, which consist primarily of life insurance policies and mutual fund assets, as well as changes in the fair value of the company's investment in Marubun Corporation, refer to Note H "Financial Instruments Measured at Fair Value" of the Notes to the Consolidated Financial Statements.

Interest and Other Financing Expense, Net

The company recorded net interest and other financing expense as follows:

(millions)	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Interest and other financing expense, net	\$ (63)	\$ (82)	\$ (209)	\$ (247)

The decreases in interest and other financing expenses, net for the third quarter and first nine months of 2024 compared to the year-earlier periods were primarily related to lower average daily borrowings on floating rate credit facilities. Refer to the section below titled "Liquidity and Capital Resources" for more information on changes in borrowings.

Income Tax

Income taxes for the interim periods presented have been included in the accompanying consolidated financial statements on the basis of an estimated annual effective tax rate. The determination of the consolidated provision for income taxes requires management to make certain judgments and estimates. Changes in the estimated level of annual pre-tax earnings, tax laws, and changes resulting from tax audits can affect the overall effective income tax rate, which impacts the level of income tax expense and net income. Judgments and estimates related to the company's projections and assumptions are inherently uncertain, therefore, actual results could differ from projections.

[Table of Contents](#)

Following is an analysis of the company's consolidated effective income tax rate:

	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Effective income tax rate	13.1 %	20.7 %	18.6 %	22.0 %
Identifiable intangible asset amortization	0.6 %	0.1 %	0.3 %	0.1 %
Restructuring, integration, and other	2.7 %	0.3 %	1.6 %	0.1 %
(Gain) loss on investments, net	(0.3)%	0.1 %	— %	— %
Impact of wind down to inventory	(0.1)%	— %	0.1 %	— %
Impact of tax legislation changes	— %	— %	— %	(0.1)%
Non-GAAP effective income tax rate	15.9 %	21.2 %	20.6 %	22.1 %

The sum of the components for non-GAAP effective income tax rate may not agree to totals, as presented, due to rounding.

The company's effective tax rate deviates from the statutory U.S. federal income tax rate mainly due to the mix of foreign taxing jurisdictions in which the company operates and where its foreign subsidiaries generate taxable income, among other things. The decrease in the effective tax rate for the third quarter and the first nine months of 2024, compared to the year-earlier periods, is primarily driven by the level of taxable income and mix of tax jurisdictions where earnings are generated, decreases to uncertain tax positions, including a favorable tax audit settlement, taxation of stock-based compensation, and tax law changes.

Net Income Attributable to Shareholders

Following is an analysis of the company's consolidated net income attributable to shareholders:

(millions)	Quarter Ended		Nine Months Ended	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
Net income attributable to shareholders, as reported	\$ 101	\$ 199	\$ 293	\$ 709
Identifiable intangible asset amortization*	7	8	22	23
Restructuring, integration, and other	34	31	122	44
(Gain) loss on investments, net	(4)	6	1	(5)
Impact of wind down to inventory	(2)	—	10	—
Loss on extinguishment of debt	—	—	2	—
Tax effect of adjustments above	(9)	(11)	(39)	(15)
Impact of tax legislation changes	—	—	—	1
Non-GAAP net income attributable to shareholders	\$ 128	\$ 233	\$ 410	\$ 757

The sum of the components for non-GAAP net income attributable to shareholders may not agree to totals, as presented, due to rounding.

* Identifiable intangible asset amortization excludes amortization attributable to the noncontrolling interest.

The decrease in net income attributable to shareholders in the third quarter and the first nine months of 2024 compared to the year-earlier periods, relates primarily to changes in sales, gross margins, interest and other financing expenses, net and income tax as discussed above.

Liquidity and Capital Resources

Management believes that the company's current cash availability, its current borrowing capacity under its revolving credit facility and asset securitization programs, and its expected ability to generate future operating cash flows are sufficient to meet its projected cash flow needs for the next 12 months and the foreseeable future. The company's current committed and undrawn liquidity stands at over \$2.7 billion in addition to \$248.0 million of cash on hand at September 28, 2024. The company also may issue debt or equity securities in the future and management believes the company will have adequate access to the capital markets, if needed. The company continually evaluates its liquidity requirements and would seek to amend its existing borrowing capacity or access the financial markets as deemed necessary.

[Table of Contents](#)

The company's principal sources of liquidity are existing cash and cash equivalents, cash generated from operations and cash provided by its revolving credit facilities and debt. The company's principal uses of liquidity include cash used in operations, investments to grow working capital, scheduled interest and principal payments on its borrowings, and the return of cash to shareholders through share repurchases.

The following table presents selected financial information related to liquidity:

(millions)	September 28, 2024	December 31, 2023	Change
Working capital	\$ 6,864	\$ 7,355	\$ (491)
Cash and cash equivalents	248	218	30
Short-term debt	910	1,654	744
Long-term debt	2,363	2,154	(209)

Working Capital

The company maintains a significant investment in working capital which the company defines as accounts receivable, net, plus inventories less accounts payable. The change in working capital during the first nine months of 2024 was primarily attributable to decreases in inventory.

Working capital as a percentage of sales, which is defined as working capital divided by annualized quarterly sales, increased to 25.1% for the third quarter of 2024, compared to 23.0% in the year-earlier period. The increase was primarily due to lower sales.

Cash and Cash Equivalents

Cash equivalents consist of highly liquid investments, which are readily convertible into cash, with original maturities of three months or less. At September 28, 2024 and December 31, 2023, the company had cash and cash equivalents of \$248.0 million and \$218.1 million, respectively, of which \$200.1 million and \$160.0 million, respectively, were held outside the United States.

The company has \$5.3 billion of undistributed earnings of its foreign subsidiaries which it deems indefinitely reinvested, and recognizes that it may be subject to additional foreign taxes and U.S. state income taxes, if it reverses its indefinite reinvestment assertion on these foreign earnings. The company also has \$2.2 billion of foreign earnings that are not deemed permanently reinvested and are available for distribution in future periods as of September 28, 2024.

Revolving Credit Facilities and Debt

The following tables summarize the company's credit facilities:

(millions)	Borrowing Capacity	Outstanding Borrowings	
		September 28, 2024	December 31, 2023
North American asset securitization program	\$ 1,500	\$ 251	\$ 198
Revolving credit facility	2,000	—	—
Commercial paper program (a)	1,200	539	1,122
Uncommitted lines of credit	500	—	—

(a) Amounts outstanding under the commercial paper program are backstopped by available commitments under the company's revolving credit facility.

[Table of Contents](#)

(millions)	Average Daily Balance Outstanding		Effective Interest Rate	
	Nine Months Ended		September 28, 2024 September 30, 2023	
	September 28, 2024	September 30, 2023	September 28, 2024	September 30, 2023
North American asset securitization program	\$ 603	\$ 1,161	5.34 %	5.82 %
Revolving credit facility	4	173	6.45 %	6.42 %
Commercial paper program	526	717	5.25 %	5.95 %
Uncommitted lines of credit	282	144	5.77 %	6.42 %

The company also has an EMEA asset securitization program under which it continuously sells its interest in designated pools of trade accounts receivable of certain of its subsidiaries in the EMEA region. Receivables sold under the program are excluded from "Accounts receivable, net" and no corresponding liability is recorded on the company's consolidated balance sheets. During the first nine months of 2024 and 2023, the average daily balance outstanding under the EMEA asset securitization program was \$408.9 million and \$644.6 million, respectively.

As of September 28, 2024, and the date of issuance of the financial statements in this Quarterly Report on Form 10-Q, the company was out of compliance with certain operational covenants in its EMEA asset securitization program due to an administrative error. As a result, the participating banks have the right to declare the occurrence of an early amortization event, which would result in the cessation of further amounts being sold under the program. All participating banks have agreed to waivers and the parties are in the process of formalizing an amendment to the program which would return the company to compliance. Refer to Note E "Accounts Receivable" of the Notes to the Consolidated Financial Statements for further discussion.

The following table summarizes recent events impacting the company's capital resources:

(millions)	Activity	Date	Notional Amount
3.25% notes, due September 2024	Repaid	September 2024	\$ 500
5.15% notes, due August 2029	Issued	August 2024	\$ 500
5.875% notes, due April 2034	Issued	April 2024	\$ 500
6.125% notes, due March 2026	Repaid	April 2024	\$ 500
Uncommitted lines of credit	Increase in Capacity	May 2023	\$ 300
4.50% notes, due March 2023	Repaid	March 2023	\$ 300
6.125% notes, due March 2026	Issued	March 2023	\$ 500

Refer to Note G "Debt" of the Notes to the Consolidated Financial Statements for further discussion of the company's short-term and long-term debt and available financing.

Cash Flows

The following table summarizes the company's cash flows by category for the periods presented:

(millions)	Nine Months Ended		
	September 28, 2024	September 30, 2023	Change
Net cash provided by operating activities	\$ 804	\$ 419	\$ 385
Net cash used for investing activities	(53)	(47)	(6)
Net cash used for financing activities	(755)	(215)	(541)

Cash Flows from Operating Activities

The net amount of cash provided by the company's operating activities during the first nine months of 2024 and 2023 was \$803.9 million and \$418.7 million, respectively. The change in cash provided by operating activities during 2024, compared to the year-earlier period, relates primarily to the company's historical counter-cyclical cash flow as the company generates cash flow in periods of lower demand due to reduced investments in working capital.

[Table of Contents](#)

Cash Flows from Investing Activities

The net amount of cash used for investing activities during the first nine months of 2024 and 2023 was \$53.0 million and \$46.8 million, respectively.

Cash Flows from Financing Activities

The net amount of cash used for financing activities was \$755.4 million during the first nine months of 2024 compared to \$214.7 million used for financing activities in the year-earlier period. The change in cash used for financing activities relates primarily to the repayment of debt and lower share repurchases during 2024.

Capital Expenditures

Capital expenditures for the third quarter of 2024 and 2023 were \$70.2 million and \$57.8 million, respectively. The company expects capital expenditures to be approximately \$100.0 million for the fiscal year 2024.

Share-Repurchase Program

The company repurchased 1.6 million shares of its common stock for \$200.0 million and 5.7 million shares of its common stock for \$700.9 million in the first nine months of 2024 and 2023, respectively, under its share-repurchase program, excluding excise taxes. As of September 28, 2024, approximately \$374.6 million remained available for repurchase under the share-repurchase program. The share-repurchase authorization does not have an expiration date and the pace of the repurchase activity will depend on factors such as the company's working capital needs, cash requirements for acquisitions, debt repayment obligations or repurchases of debt, share price, and economic and market conditions. The share-repurchase program may be accelerated, suspended, delayed, or discontinued at any time subject to the approval of the company's Board of Directors.

Contractual Obligations

The company has contractual obligations for short-term and long-term debt, interest on short-term and long-term debt, purchase obligations, operating leases, and other sources and uses of capital that are summarized in the sections titled "Contractual Obligations" and "Additional Capital Requirements and Sources" in Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations in the company's Annual Report on Form 10-K for the year ended December 31, 2023.

Refer to the section above titled "Revolving Credit Facilities and Debt" for updates to the company's short-term and long-term debt obligations. Refer to the section above titled "Restructuring, Integration, and Other" for updates related to discussion of planned restructuring costs. Refer to Note H "Financial Instruments Measured at Fair Value" of the Notes to Consolidated Financial Statements for further discussion on hedging activities. As of September 28, 2024, there were no other material changes to the contractual obligations of the company.

Critical Accounting Estimates

The company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the company to make significant estimates and judgments that affect the reported amounts of assets, liabilities, revenues, and expenses and related disclosure of contingent assets and liabilities. The company evaluates its estimates on an ongoing basis. The company bases its estimates on historical experience and on various other assumptions that are believed reasonable under the circumstances; the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

There have been no significant changes to the company's critical accounting estimates for the first nine months of 2024. Refer to the section titled "Critical Accounting Estimates" in Part II, Item 7, Management's Discussion and Analysis of

Financial Condition and Results of Operations, in the company's Annual Report on Form 10-K for the year ended December 31, 2023.

Impact of Recently Issued Accounting Standards

See Note B "Impact of Recently Issued Accounting Standards" of the Notes to Consolidated Financial Statements for a full description of recent accounting pronouncements, including the anticipated dates of adoption and the effects on the company's consolidated financial position and results of operations.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There were no material changes in market risk for changes in foreign currency exchange rates and interest rates for the first nine months of 2024, from the information provided in Part II, Item 7A – Quantitative and Qualitative Disclosures About Market Risk in the company's Annual Report on Form 10-K for the year ended December 31, 2023.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

The company's management, under the supervision and with the participation of the company's Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of the company's disclosure controls and procedures as of September 28, 2024 (the "Evaluation"). Based upon the Evaluation, the company's Chief Executive Officer and Chief Financial Officer concluded that the company's disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended) were effective as of September 28, 2024.

Changes in Internal Control over Financial Reporting

There were no changes in the company's internal control over financial reporting during the company's most recent fiscal quarter that materially affected, or are reasonably likely to materially affect, the company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The information set forth under the heading "Environmental Matters" in Note L "Contingencies" in Notes to Consolidated Financial Statements in Item 1 Part I of this Report, is incorporated herein by reference.

Item 1A. Risk Factors

There have been no material changes to the company's risk factors from those discussed in Part I, Item 1A - Risk Factors in the company's Annual Report on Form 10-K for the year ended December 31, 2023.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table shows the share-repurchase activity for the quarter ended September 28, 2024:

(thousands except share and per share data)	Total Number of Shares Purchased	Average Price Paid per Share (a)	Total Number of Shares Purchased as Part of Publicly Announced Program	Approximate Dollar Value of Shares that May Yet be Purchased Under the Programs (b)
June 30 through July 27, 2024	—	\$ —	—	\$ 425,032
July 28 through August 24, 2024	107,394	132.02	107,394	410,854
August 25 through September 28, 2024	269,234	133.05	269,234	374,557
Total	376,628		376,628	

(a) Average price paid per share excludes 1% excise tax on stock repurchases.

(b) The company's share-repurchase program does not have an expiration date. As of September 28, 2024, the total authorized dollar value of shares available for repurchase was \$1.6 billion of which \$1.2 billion has been utilized, and the \$374.6 million in the table represents the remaining amount available for repurchase under the program.

Item 5. Other Information

Trading Arrangements

During the quarter ended September 28, 2024, none of the company's directors or officers adopted, amended, or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as those terms are defined in Regulation S-K, Item 408.

Item 6. Exhibits

Exhibit Number	Exhibit
4(a)	Second Supplemental Indenture, dated as of August 21, 2024, by and between the Company and U.S. Bank Trust Company, National Association, as Trustee (incorporated by reference to Exhibit 4.2 to the company's Current Report on Form 8-K dated August 21, 2024, Commission file no. 1-4482).
10(a)	Amendment No. 35, dated as of September 10, 2024, to the transfer and Administration Agreement dated March 21, 2001 (incorporated by reference to Exhibit 10.1 to the company's Current Report on Form 8-K dated September 10, 2024, Commission file no. 1-4482).
31(i)(A)*	Certification of Chief Executive Officer pursuant to Rule 13A-14(a)/15d-14(a) of the Securities and Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31(i)(B)*	Certification of Chief Financial Officer pursuant to Rule 13A-14(a)/15d-14(a) of the Securities and Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32(i)**	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32(ii)**	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101*	Inline XBRL Document Set for the consolidated financial statements and accompanying notes in Part I, Item 1, "Financial Statements" of this Quarterly Report on Form 10-Q.
104*	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

* : Filed herewith.

** : Furnished herewith.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ARROW ELECTRONICS, INC.

Date: October 31, 2024

By: /s/ Rajesh K. Agrawal
Rajesh K. Agrawal
Senior Vice President and Chief Financial Officer
(Duly Authorized Officer and Principal Financial Officer)

/s/ Yun Cho
Yun Cho
Vice President, Corporate Controller, and Chief Accounting
Officer
(Principal Accounting Officer)

Arrow Electronics, Inc.
Certification of Chief Executive Officer Pursuant to Section 302 of the
Sarbanes-Oxley Act of 2002

I, Sean J. Kerins, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Arrow Electronics, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 31, 2024

By: /s/ Sean J. Kerins

Sean J. Kerins
President and Chief Executive Officer

Arrow Electronics, Inc.
Certification of Chief Financial Officer Pursuant to Section 302 of the
Sarbanes-Oxley Act of 2002

I, Rajesh K. Agrawal, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Arrow Electronics, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 31, 2024

By: /s/ Rajesh K. Agrawal
Rajesh K. Agrawal
Senior Vice President and Chief Financial Officer

Arrow Electronics, Inc.

**Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant
to Section 906 of the Sarbanes-Oxley Act of 2002 ("Section 906")**

In connection with the Quarterly Report on Form 10-Q of Arrow Electronics, Inc. (the "company") for the quarter ended September 28, 2024 (the "Report"), I, Sean J. Kerins, President and Chief Executive Officer of the company, certify, pursuant to the requirements of Section 906, that, to the best of my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the company.

Date: October 31, 2024

By: /s/ Sean J. Kerins

Sean J. Kerins
President and Chief Executive Officer

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the company and will be retained by the company and furnished to the Securities and Exchange Commission or its staff upon request.

Arrow Electronics, Inc.

**Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to
Section 906 of the Sarbanes-Oxley Act of 2002 ("Section 906")**

In connection with the Quarterly Report on Form 10-Q of Arrow Electronics, Inc. (the "company") for the quarter ended September 28, 2024 (the "Report"), I, Rajesh K. Agrawal, Senior Vice President and Chief Financial Officer of the company, certify, pursuant to the requirements of Section 906, that, to the best of my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the company.

Date: October 31, 2024

By: /s/ Rajesh K. Agrawal

Rajesh K. Agrawal

Senior Vice President and Chief Financial Officer

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the company and will be retained by the company and furnished to the Securities and Exchange Commission or its staff upon request.
