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# DELTA REPORT

## 10-K

AXP - AMERICAN EXPRESS CO  
10-K - DECEMBER 31, 2023 COMPARED TO 10-K - DECEMBER 31, 2022

The following comparison report has been automatically generated

TOTAL DELTAS	7389
CHANGES	707
DELETIONS	3264
ADDITIONS	3418

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-K

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2022

December 31, 2023

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

OR

Commission File No. 1-7657

AXP\_BlueBoxLogo.jpg

American Express Company

(Exact name of registrant as specified in its charter)

New York

(State or other jurisdiction of incorporation or organization)

200 Vesey Street  
New York, New York

(Address of principal executive offices)

13-4922250

(I.R.S. Employer Identification No.)

10285

(Zip Code)

Registrant's telephone number, including area code: (212) 640-2000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Shares (par value \$0.20 per Share)	AXP	New York Stock Exchange

Securities registered pursuant to section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☐ No ☐

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☐

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes ☐ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐ Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. ☐

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements. ☐

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to § 240.10D-1(b). ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☐

As of June 30, 2022 June 30, 2023, the aggregate market value of the registrant's voting shares held by non-affiliates of the registrant was approximately \$104.0 \$128.1 billion based on the closing sale price as reported on the New York Stock Exchange.

As of February 2, 2023 February 1, 2024, there were 744,192,702 723,869,787 common shares of the registrant outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Part III: Portions of Registrant's Proxy Statement to be filed with the Securities and Exchange Commission in connection with the Annual Meeting of Shareholders to be held on May 2, 2023 May 6, 2024.

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This Annual Report on Form 10-K, including the "Management's Discussion and Analysis of Financial Condition and Results of Operations," contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that are subject to risks and uncertainties. You can identify forward-looking statements by words such as "believe," "expect," "anticipate," "intend," "plan," "aim," "will," "may," "should," "could," "would," "likely," "estimate," "potential," "continue" or other similar expressions. We discuss certain factors that affect our business and operations and that may cause our actual results to differ materially from these forward-looking statements under "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements." You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update publicly or revise any forward-looking statements.

This report includes trademarks, such as American Express®, which are protected under applicable intellectual property laws and are the property of American Express Company or its subsidiaries. This report also contains trademarks, service marks, copyrights and trade names of other companies, which are the property of their respective owners. Solely for convenience, our trademarks and trade names referred to in this report may appear without the ® or ™ symbols, but such references are not intended to indicate, in any way, that we will not assert, to the fullest extent under applicable law, our rights or the right of the applicable licensor to these trademarks and trade names.

Throughout this report the terms "American Express," "we," "our" or "us," refer to American Express Company and its subsidiaries on a consolidated basis, unless stated or the context implies otherwise. The use of the term "partner" or "partnering" in this report does not mean or imply a formal legal partnership, and is not meant in any way to alter the terms of American Express' relationship with any third parties. Refer to the "MD&A — " Glossary of Selected Terminology" under "MD&A" for the definitions of other key terms used in this report.

## PART I

### ITEM 1. BUSINESS

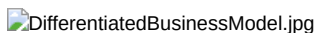
#### Overview

American Express is a globally integrated payments company, providing customers with access to products, insights and experiences that enrich lives and build business success. We are a leader in providing credit and charge cards to consumers, small businesses, mid-sized companies and large corporations around the world. American Express® cards issued by us, as well as by third-party banks and other institutions on the American Express network, can be used by Card Members to charge purchases at the millions of merchants around the world that accept cards bearing our logo.

Our various products and services are offered globally to diverse customer groups through various channels, including mobile and online applications, affiliate marketing, customer referral programs, third-party service providers and business partners, direct mail, telephone, in-house sales teams and direct response advertising.

We were founded in 1850 as a joint stock association and were incorporated in 1965 as a New York corporation. American Express Company and its principal operating subsidiary, American Express Travel Related Services Company, Inc. (TRS), are bank holding companies under the Bank Holding Company Act of 1956, as amended (the BHC Act), subject to supervision and examination by the Board of Governors of the Federal Reserve System (the Federal Reserve).

We principally engage in businesses comprising four reportable operating segments: U.S. Consumer Services (USCS), Commercial Services (CS), International Card Services (ICS) and Global Merchant and Network Services (GMNS). Corporate functions and certain other businesses are included in Corporate & Other. Our businesses function together to form our end-to-end integrated payments platform, which we believe is a differentiator that underpins our business model. For further information about our reportable operating segments, please see "Business Segment Results of Operations" under "MD&A."



#### Our Integrated Payments Platform and Technology

Through our general-purpose card-issuing, merchant-acquiring and card network businesses, we are able to connect participants and provide differentiated value across the commerce path. We maintain direct relationships with both our Card Members (as a card issuer) and merchants (as an acquirer), and we handle all key aspects of those relationships. These relationships create a "closed loop" in that we have which provides us with direct access to information at both ends of the card transaction, which

distinguishes distinguishing our integrated payments platform from the bankcard networks. Through contractual relationships, we also obtain information from third-party card issuers, merchant acquirers, aggregators and processors with whom we do business.

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Our integrated payments platform allows and the systems and infrastructure that underlie it allow us to analyze information on Card Member spending, build models and build algorithms and other use analytical tools that we use to help us underwrite risk, reduce fraud and provide targeted marketing and other information services for merchants and partners and special offers and services to Card Members, all while respecting maintaining our commitment to respect Card Member preferences and protecting protect Card Member and merchant data in compliance with applicable policies and legal requirements. Through contractual relationships, we We also obtain information from third-party card issuers, merchant acquirers, aggregators leverage technology to allow for faster introduction and processors with whom we do business, greater differentiation of products, as well as to develop and improve our service capabilities to continue to deliver a high-quality customer experience.

#### Card Issuing Businesses

Our global proprietary card-issuing businesses are conducted through our USCS, CS and ICS reportable operating segments. We offer a broad set of card products, rewards and services to a diverse consumer and commercial customer base, in the United States and internationally. We acquire and retain high-spending, engaged and creditworthy Card Members by:

- Designing innovative credit, charge and debit card products and features payment and lending solutions that appeal to our target customer base and meet their spending and borrowing needs
- Using incentives to drive spending on our various card products and increase customer engagement, including our Membership Rewards® program, and Amex® Offers programs, cash-back reward features, interest rates offered on deposits and participation in loyalty programs sponsored by our cobrand and other partners
- Providing digital and mobile services and an array of benefits and experiences across card products, such as airport lounge access, dining experiences and other travel and lifestyle benefits
- Creating world-class service experiences by delivering exceptional customer care
- Developing a wide range of partner relationships, including with other corporations and institutions that sponsor certain of our cards under cobrand arrangements and provide benefits and services to our Card Members

Over the last several years, we have focused on broadening the appeal of our products to attract new customers, particularly Millennial and Gen Z customers, as well as expanding our position with small and mid-sized enterprise (SME) customers by providing more ways to help them manage and grow their businesses. We have also introduced new adjacent a number of products that complement our existing card products, such as our business checking and consumer rewards checking account products, our business-to-business (B2B) payment products and other non-card payment and financing products, our Business Blueprint digital cash flow management hub, our Resy restaurant platform and other new digital capabilities, which in part result from our acquisitions of Kabbage, Resy and acompay, capabilities. Additionally, we have evolved our card issuing businesses by bringing together our consumer, SME are focused on driving growth and large commercial issuing activities outside of the United States into a new ICS organization to enable efficiencies internationally, including a greater focus on local priorities, priorities in international jurisdictions. Jurisdictions that represent a significant portion of our billed business outside of the United States include the United Kingdom (UK), the European Union (EU), Australia, Japan, Canada and Mexico.

For the year ended December 31, 2022 December 31, 2023, worldwide billed business (spending on American Express cards issued by us) was \$1,338 billion \$1,460 billion and at December 31, 2022 December 31, 2023, we had 76.7 million 80.2 million proprietary cards-in-force worldwide.

#### Merchant Acquiring Business

Our GMNS reportable operating segment builds and manages relationships with millions of merchants around the world that choose to accept American Express cards. This includes signing new merchants to accept our cards, agreeing on the discount rate (a fee charged to the merchant for accepting our cards) and handling servicing for merchants. We also build and maintain relationships with merchant acquirers, aggregators and processors to manage aspects of our merchant services business. For example, through our OptBlue® merchant-acquiring program, third-party acquirers processors contract directly with small merchants for card acceptance on our network and determine merchant pricing. We continue to grow merchant acceptance of American Express cards around the world and work with merchant partners so that our Card Members are warmly welcomed and encouraged to spend in the millions of places where their American Express cards are accepted. We also seek to drive greater usage of the American Express network by deepening merchant engagement and increasing Card Member awareness through initiatives such as our Shop Small campaigns and deploying new expanding our payment options such as through debit and B2B capabilities.

GMNS also provides fraud-prevention tools, marketing solutions, data analytics and other programs and services to merchants and other partners that leverage the capabilities of our integrated payments platform.

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#### Card Network Business

We operate a payments network through which we establish and maintain relationships with third-party banks and other institutions in approximately 103 110 countries and territories, licensing the American Express brand and extending the reach of our global network. These network partners are licensed to issue local currency American Express-branded cards in their countries and/or serve as the merchant acquirer for local merchants on our network.

For the year ended December 31, 2022 December 31, 2023, worldwide network services processed volume (spending on American Express cards issued by third parties) was \$214.5 billion \$220.5 billion and at December 31, 2022 December 31, 2023, we had 56.5 million 61.0 million cards-in-force issued by third parties worldwide.

### Diverse Customer Base and Global Footprint

Our broad and diverse customer base spans consumers, small businesses, mid-sized companies and large corporations around the world. The following chart provides a summary of our diverse set of customers and broad geographic footprint based on worldwide network volumes:



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### Partners and Relationships

Our integrated payments platform allows us to work with a range of business partners, and our partners in return help drive the scale and relevance of the platform.

There are many examples of how we connect work with partners, with our integrated payments platform, including: issuing cards under cobrand arrangements with other corporations and institutions (e.g., Delta Air Lines (Delta), Marriott International, Hilton Worldwide Holdings and British Airways); offering innovative ways for our Card Members to earn and use points with our merchants (e.g., Pay with Points at Amazon.com); providing greater value to our Card Members (e.g., Amex Offers and statement credits for purchases with partners); expanding merchant acceptance with third-party acquirers and processors (e.g., OptBlue partners); operating through joint ventures in certain jurisdictions (e.g., in China, the Middle East and Switzerland); developing new capabilities and features with our digital partners (e.g., PayPal and i2c); integrating into the supplier payment processes of our business customers (e.g., BILL BillTrust and Versapay) Extend; and extending the platform into enhancing our travel services with American Express leisure benefits and business travel services (e.g., Fine Hotels and Resorts). We also have a significant ownership position in, and extensive commercial arrangements with, Global Business Travel Group, Inc. (GBTG), which provides business travel-related services.

Delta is our largest strategic partner. Our relationships with, and revenues and expenses related to, Delta are significant and represent an important source of value for our Card Members. We issue cards under cobrand arrangements with Delta and the Delta cobrand portfolio represented approximately 10 percent of worldwide network volumes and approximately 21 percent of worldwide Card Member loans as of December 31, 2022 December 31, 2023. The Delta cobrand portfolio generates fee revenue and interest income from Card Members and discount revenue from Delta and other merchants for spending on Delta cobrand cards. The current Delta cobrand agreement runs through the end of 2029 and we expect to continue to make significant investments in this partnership. Among other things, Delta is also a key participant in our Membership Rewards program, provides travel-related benefits and services, including airport lounge access for certain American Express Card Members, accepts American Express cards as a merchant and is a corporate payments customer.

Working with all of our partners, we seek to provide value, choice and unique experiences across our customer base.

### Our Spend-Centric Model and Revenue Mix

Our "spend-centric" business model focuses on generating revenues primarily by driving spending on our cards and secondarily through finance charges and fees. Spending on our cards, which is higher on average on a per-card basis versus our network competitors, offers superior value to merchants in the form of loyal customers and larger transactions. Because of the revenues generated from having high-spending Card Members and the annual card fees we charge on many of our products, we are able to invest in attractive rewards and other benefits for Card Members, as well as targeted marketing and other programs and investments for merchants. This creates incentives for Card Members to spend more on their cards and positively differentiates American Express cards.

We believe our spend-centric model gives us the ability to provide differentiated value to Card Members, merchants and business partners.

### The American Express Brand and Service Excellence

Our brand and its attributes—trust, security and service—are key assets. We invest heavily in managing, marketing, promoting and protecting our brand, including through the delivery of our products and services in a manner consistent with our brand promise. The American Express brand is ranked among the most valuable brands in the world. We place significant importance on trademarks, service marks and patents, and seek to secure our intellectual property rights around the world.

We aim to provide the world's best customer experience every day and our reputation for world-class service has been recognized by numerous awards over the years. Our customer care professionals, travel consultants and partners treat servicing interactions as an opportunity to bring the brand to life for our customers, add meaningful value and deepen relationships.

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## Our Business Strategies

We seek to grow our business by focusing on four strategic imperatives:

First, we aim to expand our leadership in the premium consumer space by continuing to deliver membership benefits that span our customers' everyday spending, borrowing, travel and lifestyle needs, expanding our roster of business partners around the globe and developing a range of experiences that attract high-spending customers.

Second, we seek to build on our strong position in commercial payments by evolving our card value propositions, further differentiating our corporate card and accounts payable expense management solutions and designing innovative products and features, including financing, banking and payment solutions for our business customers.

Third, we are focused on strengthening our global, integrated network by continuing to increase merchant acceptance, providing merchants with fraud protection services, marketing insights and connections to higher-spending Card Members and working with our network partners to offer expanded products and services.

Finally, we want to continue to build on our unique global position, seeking ways to use our differentiated business model and global presence as we progress against our other strategic imperatives.

We previously had as a strategic imperative to make American Express an essential part of our customers' digital lives, which we believe has become embedded in our company and is inherent in the work we do in furtherance of our strategic imperatives.

We also have an Environmental, Social and Governance (ESG) strategy that focuses on three pillars. The Promoting Diversity, Equity Building Financial Confidence pillar seeks to provide responsible, secure and Inclusion (DE&I) pillar supports a diverse, equitable transparent products and inclusive workforce, marketplace services to help people and society, businesses build financial resilience. The Advancing Climate Solutions pillar focuses on enhancing our operations and capabilities to meet customer and community needs in the transition to a low-carbon future. Finally, the Building Financial Confidence Promoting Diversity, Equity and Inclusion (DE&I) pillar seeks to provide responsible, secure supports a diverse, equitable and transparent products inclusive workforce, marketplace and services to help people and businesses build financial resilience, society.

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## Our Colleagues

Our colleagues are integral to executing our business strategies and to our overall success. As of December 31, 2023, we employed approximately 74,600 people, whom we refer to as colleagues, with approximately 26,000 colleagues in the United States and approximately 48,600 colleagues outside the United States. In 2023, we continued to invest in our colleagues, building on a wide range of learning and development opportunities and enhancing our competitive benefits in key areas including holistic health and wellness, total compensation and flexibility.

We are focused on conduct an annual Colleague Experience Survey to better understand our colleagues' needs and overall experience at American Express, and in 2023, 91 percent of colleagues who participated in the survey said they would recommend American Express as a great place to work.

To attract and retain the best talent, we strive to offer a compelling value proposition to our colleagues, which represents the ways in which we support our colleagues in four key areas: (1) our culture; (2) career growth and development; (3) rewards and holistic well-being; and (4) diversity, equity and inclusion.

### Our Culture

Our culture is built on supportive strong relationships, shared values and an inclusive workplace, where colleagues can feel welcome purpose and heard, a commitment to back our customers, communities and are provided with opportunities to grow and thrive. As a result, we believe our colleagues are more engaged, committed, creative and effective in driving results, each other. At the heart of our culture is what we call our Blue Box Values – a set of guiding principles that serve as the foundation for how we operate:

**We Do What's What's Right**

**We Back Our Customers**

**We Make It Great**

**We Respect People**

**We Embrace Diversity**

**We Stand for Equity and Inclusion**

**We Win as A Team**

**We Support Communities**

As of December 31, 2022, we employed approximately 77,300 people, whom we refer to as colleagues, with approximately 26,000 colleagues in the United States Career Growth and approximately 51,300 colleagues outside the United States. We added colleagues in 2022 to support our strong business growth. To attract and retain the best talent, we strive to offer a compelling value proposition to our colleagues, including competitive compensation and leading benefits. Development

We continuously invest in programs, benefits and resources to foster the personal and professional growth of our colleagues. We provide learning start with opportunities in many forms, including tools and guidance for maximizing learning colleagues to learn on the job; cross-border job, build cross-functional skills and cross-business unit assignments; grow in their careers through a defined, collaborative process for performance management. Colleagues have access to a wide variety of resources: career coaching, mentoring, professional networking, and professional networking; rotation opportunities; virtual learning sessions; opportunities, as well as courses on-demand and formal classroom with classroom-style instruction. The health

### Rewards and wellness of Holistic Well-Being

We aim to provide our colleagues continue to be priorities for us with competitive compensation and we leading benefits and take a holistic approach to well-being, providing resources that address the physical, financial and mental health of our colleagues. Throughout 2022, we launched Amex Flex across Our financial well-being program, Smart Saving, provides tools and resources to help colleagues build their knowledge and skills for all life stages. We support our offices, where, depending on role colleagues' physical

health and business needs, well-being through our corporate wellness program, Healthy Living. We also provide resources and support to increase awareness about mental health among our colleagues can through our Healthy Minds Program.

#### *Diversity, Equity and Inclusion*

We continue to work in to build an inclusive and diverse workplace that values our colleagues' voices, rewards teamwork, celebrates different points of view and reflects the office, at home or take a hybrid approach that combines both. This approach is designed to enable us to both broaden diversity of the talent pool from communities in which we can attract candidates and increase colleague retention.

We conduct an annual Colleague Experience Survey to better understand our colleagues' needs and overall experience at American Express and in 2022, 92 percent of colleagues who participated in the survey said they would recommend American Express as a great place to work. Our 2022 annual company scorecard included talent retention, colleague engagement and diversity representation goals. operate. As of December 31, 2022 December 31, 2023, women represented 53.7 53.2 percent of our global workforce and Asian, Black/African American and Hispanic/Latinx people represented 18.7 20.6 percent, 17.9 15.6 percent and 14.2 14.3 percent, respectively, of our U.S. workforce based on preliminary data for our 2022 2023 U.S. EEO-1 submission. As of December 31, 2022 December 31, 2023, 52 50 percent of our Executive Committee were women or from diverse races and ethnic backgrounds (based on self-identified characteristics).

We also regularly review our compensation practices to ensure colleagues in the same job, level and location are compensated fairly regardless of gender globally, and regardless of race and ethnicity in the United States. These reviews consider several factors known to affect compensation, including role, level, tenure, performance and geography. In the instances where a review has found inconsistencies, we have made adjustments. After making these adjustments, we believe we maintained 100 percent pay equity in 2022 2023 for colleagues across genders globally and across races and ethnicities in the United States.

#### **Information About Our Executive Officers**

Set forth below, in alphabetical order, is a list of our executive officers as of February 10, 2023 February 9, 2024, including each executive officer's principal occupation and employment during the past five years and reflecting recent organizational changes. years. None of our executive officers has any family relationship with any other executive officer, and none of our executive officers became an officer pursuant to any arrangement or understanding with any other person. Each executive officer has been elected to serve until the next annual election of officers or until his or her successor is elected and qualified. Each officer's age is indicated by the number in parentheses next to his or her name.

DOUGLAS E. BUCKMINSTER —

Vice Chairman

Mr. Buckminster (62) (63) has been Vice Chairman since April 2021. Prior thereto, he had been Group President, Global Consumer Services Group since February 2018 and President, Global Consumer Services Group from October 2015 to February 2018.

JEFFREY C. CAMPBELL —

Vice Chairman and Chief Financial Officer

Mr. Campbell (62) (63) has been Vice Chairman since April 2021 and 2021. He also served as Chief Financial Officer since (CFO) from August 2013.2013 to August 2023.

HOWARD GROSFIELD —

President, U.S. Consumer Services

Mr. Grosfield (54) (55) has been President, U.S. Consumer Services since May 2022. Prior thereto, he had been Executive Vice President and General Manager of U.S. Consumer Marketing and Global Premium Services since February 2021 and Executive Vice President and General Manager of U.S. Consumer Marketing Services from January 2016 to February 2021.

MONIQUE HERENA —

Chief Colleague Experience Officer

Ms. Herena (51) (52) has been Chief Colleague Experience Officer since April 2019. Ms. Herena joined American Express from BNY Mellon, where she served as the Chief Human Resources Officer and Senior Executive Vice President, Human Resources, Marketing and Communications since 2014.

RAYMOND JOABAR —

Group President, Global Merchant and Network Services

Mr. Joabar (57) (58) has been Group President, Global Merchant and Network Services since April 2021. Prior thereto, he had been President, Global Risk and Compliance and Chief Risk Officer since September 2019. He also served as President of International Consumer Services and Global Travel and Lifestyle Services from February 2018 to September 2019.2019.

CHRISTOPHE Y. LE CAILLEC —

Chief Financial Officer

Mr. Le Caillec (58) has been CFO since August 2023. Prior thereto, he had been Deputy CFO since December 2021 and Head of Corporate Planning since February 2019. He also served as Executive Vice President, Business CFO for the Global Servicing Network Consumer Services Group from February May 2016 to February 2018.2019.

RAFAEL MARQUEZ—MARQUEZ —

President, International Card Services

Mr. Marquez (51) (52) has been President, International Card Services since May 2022. Prior thereto, he had been President, International Consumer Services and Global Loyalty Coalition since September 2019 and Executive Vice President of International Consumer Services Europe, Joint Ventures EMEA and International Member Engagement from November 2015 to September 2019.

ANNA MARRS —

Group President, Commercial Services and Credit & Fraud Risk

Ms. Marrs (49) (50) has been Group President, Commercial Services and Credit & Fraud Risk since April 2021. Prior thereto, she had been President, Commercial Services since September 2018. Ms. Marrs joined American Express from Standard Chartered Bank, where she served as Regional CEO, ASEAN and South Asia since November 2016.

GLENDA MCNEAL —

Chief Partner Officer

Ms. McNeal (63) has been Chief Partner Officer since February 2024. Prior thereto, she had been President, Enterprise Strategic Partnerships since March 2017.

DAVID NIGRO —

Chief Risk Officer

Mr. Nigro (61) (62) has been Chief Risk Officer since April 2021. Prior thereto, he had been Executive Vice President and Chief Credit Officer, Global Consumer Services and Credit and Fraud Risk Capability since April 2018 and Executive Vice President and Chief Credit Officer, U.S. Consumer Card Services since December 2013.2018.

DENISE PICKETT —

President, Global Services Group

Ms. Pickett (57) (58) has been President, Global Services Group since September 2019. Prior thereto, she had been Chief Risk Officer and President, Global Risk, Banking & Compliance since February 2018 and President, U.S. Consumer Services from October 2015 to February 2018.

RAVI RADHAKRISHNAN —

Chief Information Officer

Mr. Radhakrishnan (51) (52) has been Chief Information Officer since January 2022. Mr. Radhakrishnan joined American Express from Wells Fargo & Company, where he served as Chief Information Officer for the Commercial Banking and Corporate & Investment Banking businesses since May 2020. Prior thereto, he had been Chief Information Officer, Wholesale, Wealth & Investment Management and Innovation from May 2019 to May 2020. He also served as Enterprise Chief Information Officer from March 2017 to May 2019.

ELIZABETH RUTLEDGE —

Chief Marketing Officer

Ms. Rutledge (61) (62) has been Chief Marketing Officer since February 2018. Prior thereto, she had been Executive Vice President, Global Advertising & Media since February 2016.

LAUREEN E. SEEGER —

Chief Legal Officer

Ms. Seeger (61) (62) has been Chief Legal Officer since July 2014.

JENNIFER SKYLER —

Chief Corporate Affairs Officer

Ms. Skyler (46) (47) has been Chief Corporate Affairs Officer since October 2019. Ms. Skyler joined American Express from WeWork, where she served as Chief Communications Officer from January 2018 to September 2019. Prior thereto, she had been Global Head of Public Affairs from January 2016 to January 2018.

STEPHEN J. SQUERI —

Chairman and Chief Executive Officer

Mr. Squeri (63) (64) has been Chairman and Chief Executive Officer since February 2018. Prior thereto, he had been Vice Chairman since July 2015.

ANRÉ WILLIAMS —

Group President, Enterprise Services

Mr. Williams (57) (58) has been Group President, Enterprise Services since April 2021. Prior thereto, he had been Group President, Global Merchant and Network Services since February 2018 and President of Global Merchant Services and Loyalty since October 2015. 2018. Mr. Williams also serves as the Chief Executive Officer of American Express National Bank.

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## COMPETITION

We compete in the global payments industry with card networks, issuers and acquirers, paper-based transactions (e.g., cash and checks), bank transfer models (e.g., wire transfers and Automated Clearing House, or ACH), as well as evolving and growing alternative mechanisms, systems and products that leverage new technologies, business models and customer relationships to create payment, financing or banking solutions. The payments industry continues to undergo dynamic changes in response to evolving technologies, consumer habits and merchant needs, some of which have accelerated as a result of the pandemic, such as an increased shift to digital payments.

As a card issuer, we compete with financial institutions that issue general-purpose credit and debit cards. We also encounter competition from cards, as well as businesses that issue private label cards, operate mobile wallets, provide payment services or extend credit. We face intense competition in the premium space and for cobrand relationships, as both card issuer and network competitors have targeted high-spending customers and key business partners with attractive value propositions. We also face competition for partners and other differentiated offerings, such as lounge space in U.S. and global hub airports, airports, restaurant reservation capabilities and other experiential offerings to customers. Our banking products also face strong competition, such as with respect to the rates offered on deposits.

Our global card network competes in the global payments industry with other card networks, including, among others, China UnionPay, Visa, Mastercard, JCB, Discover and Diners Club International (which is owned by Discover). We are the fourth largest general-purpose card network globally based on purchase volume, behind China UnionPay, Visa and Mastercard. In addition to such networks, a range of companies globally, including merchant acquirers, processors and web- and mobile-based payment platforms (e.g., Alipay, PayPal and Venmo), as well as regional payment networks (such as the National Payments Corporation of India), carry out some activities similar to those performed by our GMNS business.

The principal competitive factors that affect the card-issuing, merchant and network businesses include:

- The features, value and quality of the products and services, including customer care, rewards programs, partnerships, travel and lifestyle-related benefits, and digital and mobile services, as well as the costs associated with providing such features and services
- Reputation and brand recognition
- The number, spending characteristics and credit performance of customers
- The quantity, diversity and quality of the establishments where the cards can be used
- The attractiveness of the value proposition to card issuers, merchant acquirers, cardholders, corporate clients and merchants (including the relative cost of using or accepting the products and services, and capabilities such as fraud prevention and data analytics)
- The number and quality of other cards and other forms of payment and financing available to customers
- The success of marketing and promotional campaigns
- The speed of innovation and investment in systems, technologies and product and service offerings

- The nature and quality of expense management tools, electronic payment methods and data capture and reporting capabilities, particularly for business customers
- The security of cardholder, merchant and network partner information

Another aspect of competition is the dynamic and rapid growth of alternative payment and financing mechanisms, systems and products, which include payment facilitators and aggregators, digital payment, open banking and electronic wallet platforms, point-of-sale lenders and buy now, pay later products, real-time settlement and processing systems, financial technology companies, digital currencies developed by both central banks and the private sector, blockchain and similar distributed ledger technologies, prepaid systems and gift cards, and systems linked to customer accounts or that provide payment solutions. Various competitors are integrating more financial services into their product offerings and competitors are seeking to attain the benefits of closed-loop, loyalty and rewards functionalities, such as ours.

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In addition to the discussion in this section, see “Our operating results may materially suffer because of substantial and increasingly intense competition worldwide in the payments industry” in under “Risk Factors” for further discussion of the potential impact of competition on our business, and “Our business is subject to evolving and comprehensive government regulation and supervision, which could materially adversely affect our results of operations and financial condition” and “Legal proceedings regarding provisions in our merchant contracts, including non-discrimination and honor-all-cards provisions, could have a material adverse effect on our business and result in additional litigation and/or arbitrations, changes to our merchant agreements and/or business practices, substantial monetary damages and damage to our reputation and brand” in under “Risk Factors” for a discussion of the potential impact on our ability to compete effectively due to government regulations or if ongoing legal proceedings limit our ability to prevent merchants from engaging in various actions to discriminate against our card products.

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## SUPERVISION AND REGULATION

### Overview

We are subject to evolving and extensive government regulation and supervision in jurisdictions around the world, and the costs of ongoing compliance are substantial. The financial services industry is subject to rigorous scrutiny, high regulatory expectations, a range of regulations and a stringent and unpredictable enforcement environment.

Governmental authorities have focused, and we believe will continue to focus, considerable attention on reviewing compliance by financial services firms and payment systems with laws and regulations, and as a result, we continually work to evolve and improve our risk management framework, governance structures, practices and procedures. Reviews by us and governmental authorities to assess compliance with laws and regulations, as well as our own internal reviews to assess compliance with internal policies, including errors or misconduct by colleagues or third parties or control failures, have resulted in, and are likely to continue to result in, changes to our products, practices and procedures, restitution to our customers and increased costs related to regulatory oversight, supervision and examination. We have also been subject to regulatory actions and may continue to be the subject of such actions, including governmental inquiries, investigations, enforcement proceedings and the imposition of fines or civil money penalties, in the event of noncompliance or alleged noncompliance with laws or regulations. For example, as previously disclosed, we are cooperating with governmental investigations related to certain of our historical sales practices, which are described in more detail in Note 12 to the “Consolidated Financial Statements.” External publicity concerning investigations can increase the scope and scale of those investigations and lead to further regulatory inquiries.

Policymakers around the world continue to propose and adopt new and increasingly complex laws and regulations governing a wide variety of issues that may impact our business or change our operating environment in substantial and unpredictable ways. For example, legislators and regulators in various countries in which we operate have focused on the offering of consumer financial products and the operation of payment networks, resulting in changes to certain practices or pricing of card issuers, merchant acquirers and payment networks, and, in some cases, the establishment of broad and ongoing regulatory oversight regimes.

The following discussion summarizes elements of the extensive regulatory environment in which we operate; it does not purport to be complete or to describe all of the laws or regulations to which we are subject or all possible or proposed changes in laws or regulations that may become applicable to us. See “Operational and Compliance/Legal Risks” under “Risk Factors—Legal, Regulatory and Compliance Risks” Factors” for a discussion of the potential impact legislative that changes in applicable law or regulation, and in their interpretation and application by regulatory changes agencies and other governmental authorities, may have on our business, results of operations and financial condition.

### Banking Regulation

Federal American Express entities are subject to banking regulation in the United States and in certain jurisdictions internationally. U.S. federal and state banking laws, regulations and policies extensively regulate the Company, TRS and our U.S. bank subsidiary, American Express National Bank (AENB). For purposes of this Supervision and Regulation section, the “Company” refers only to American Express Company, a bank holding company, and does not include its subsidiaries. Both the Company and TRS are subject to comprehensive consolidated supervision, regulation and examination by the Federal Reserve and AENB is supervised, regulated and examined by the Office of the Comptroller of the Currency (OCC). The Company and its subsidiaries are also subject to the rulemaking, enforcement and examination authority of the Consumer Financial Protection Bureau

(CFPB). Banking regulators have broad examination and enforcement power, including the power to impose substantial fines, limit dividends and other capital distributions, restrict operations and acquisitions and require divestitures, any of which could compromise our competitive position. Many aspects of our business also are subject to rigorous regulation by other U.S. federal and state regulatory agencies and by non-U.S. government agencies and regulatory bodies. **For example, non-U.S. regulators supervising our international regulated financial institutions use many of the same principles of regulation and supervision that are used by U.S. federal bank regulators.**

#### Activities

The BHC Act generally limits bank holding companies to activities that are considered to be banking activities and certain closely related activities. As noted above, each of the Company and TRS is a bank holding company and each has elected to become a financial holding company, which is authorized to engage in a broader range of financial and related activities. In order to remain eligible for financial holding company status, we must meet certain eligibility requirements. Those requirements include that each of the Company and AENB must be "well capitalized" and "well managed," and AENB must have received at least a "satisfactory" rating on its most recent assessment under the Community Reinvestment Act of 1977 (the CRA). The Company and TRS engage in various activities permissible only for financial holding companies, including, in particular, providing travel agency

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services, acting as a finder and engaging in certain insurance underwriting and agency services. If the Company fails to meet eligibility requirements for financial holding company status, it and its subsidiaries are likely to be barred from engaging in new types of financial activities or making certain types of acquisitions or investments in reliance on its status as a financial holding company, and ultimately could be required to either discontinue the broader range of

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activities permitted to financial holding companies or divest AENB. In addition, the Company and its subsidiaries are prohibited by law from engaging in practices that regulatory authorities deem unsafe or unsound (which such authorities generally interpret broadly) and regulatory authorities have discretion in determining whether new or modified activities can be conducted in a safe and sound manner.

#### Acquisitions and Investments

Applicable federal and state laws place limitations on the ability of persons to invest in or acquire control of us without providing notice to or obtaining the approval of one or more of our regulators. In addition, we are subject to banking laws and regulations that limit our investments and acquisitions and, in some cases, subject them to the prior review and approval of our regulators, including the Federal Reserve and the OCC. Federal banking regulators have broad discretion in evaluating proposed acquisitions and investments that are subject to their prior review or approval.

#### Financial Regulatory Reform Enhanced Prudential Standards

The Company is subject to the U.S. federal bank regulatory agencies' rules that tailor the application of enhanced prudential standards to bank holding companies and depository institutions with \$100 billion or more in total consolidated assets. Under these rules, each **such** bank holding company, as well as its bank subsidiaries, is assigned to one of four categories based on its status as a U.S. global systemically important banking organization and five other risk-based indicators: (i) total assets, (ii) cross-jurisdictional activity, (iii) non-bank assets, (iv) off-balance sheet exposure, and (v) weighted short-term wholesale **funding**.

**funding, with the most stringent requirements applying to Category I firms and the least stringent requirements applying to Category IV firms.** Under these rules, the Company (and its depository institution subsidiary, AENB) is **currently** subject to Category IV standards.

**Because a firm's categorization is determined by, and can change over time dependent upon, how** **However, changes in the firm measures against the risk-based indicator thresholds, we are required to monitor and periodically report levels of these risk-based indicators and there can be no assurance that at the Company will continue could result in changes to be our regulatory tailoring category.** Category III firms include those firms with greater than \$250 billion but less than \$700 billion in total consolidated assets, calculated based on a four-quarter trailing average. Our total consolidated assets were \$251 billion and \$261 billion as of September 30 and December 31, 2023, respectively, and, accordingly, we anticipate becoming a Category **IV** firm in 2024. Category III firms are subject to heightened capital, liquidity and prudential requirements, single-counterparty credit limits and additional stress tests, which in some cases are subject to a transition period following a financial institution becoming a Category III firm. **Moreover, further changes in the future, risk-based indicators described above, such as if we have \$75 billion or more in cross-jurisdictional activity (calculated based on a four-quarter trailing average), could result in us becoming a Category II firm and subject to more stringent capital, liquidity and prudential requirements.** Our cross-jurisdictional activity was \$67 billion as of December 31, 2023, and the four-quarter trailing average was \$60 billion.

#### Capital and Liquidity Regulation

##### Capital Rules

The Company and AENB are required to comply with the applicable capital adequacy rules established by federal banking regulators. These rules are intended to ensure that bank holding companies and depository institutions (collectively, banking organizations) have adequate capital given their level of assets and off-balance sheet obligations. The federal banking regulators' current capital rules (the Capital Rules) implement the Basel Committee on Banking Supervision's **(the Basel Committee)** framework for strengthening international capital regulation, known as Basel III. For additional information regarding our capital ratios, see "Consolidated Capital Resources and Liquidity" under "MD&A."

Under the Capital Rules, banking organizations are required to maintain minimum ratios for Common Equity Tier 1 (CET1 capital), Tier 1 capital (that is, CET1 capital plus additional Tier 1 capital) and Total capital (that is, Tier 1 capital plus Tier 2 capital) to risk-weighted assets. We report our capital adequacy ratios using risk-weighted assets calculated under the standardized approach. As a Category IV firm, we firms such as us and Category III firms are not subject to the advanced approaches capital requirements, requirements, whereas Category II firms are subject to the advanced approaches capital requirements under current capital rules, which introduce additional complexities in the methodologies used to calculate risk-weighted assets for purposes of determining capital adequacy ratios. In December 2017,

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On July 27, 2023, the Basel Committee published standards U.S. federal bank regulatory agencies issued a notice of proposed rulemaking that among other things, would significantly revise U.S. regulatory capital requirements for large banking organizations, including the Company and AENB. The proposed rules would apply a new expanded risk-based approach to calculating risk-based capital ratios, and large banking organizations would be required to calculate their risk-based capital ratios under both (i) the standardized approach and (ii) the expanded risk-based approach and use the lower of the two ratio calculations to determine binding capital constraints under each risk-based capital ratio. The expanded risk-based approach to calculating risk-weighted assets would apply more granular risk-weighting methodologies for credit risk, (including by recalibrating include a new standardized methodology for operational risk, weights include new approaches for calculating market and introducing credit valuation adjustment risk and revise the treatment of equity exposures not subject to market risk capital requirements. The new approach to calculating market risk also would apply to calculations under the standardized approach. The methodology for operational risk would include differential treatment of fee and other non-interest revenues as compared to interest income for purposes of determining operational risk-weighted assets. The proposed rules would also include additional credit risk capital requirements for certain "unconditionally cancellable commitments" such as unused credit card portions of committed lines of credit (e.g., credit cards), and provide would create a new standardized calculation for operational risk capital requirements. In September 2022, federal banking regulators announced that they are reaffirming their commitment proxy methodology to implement enhanced regulatory assign capital requirements to credit exposure on products that align with carry no pre-set spending limits such as charge cards.

Under the standards issued by proposal, the Basel Committee in December 2017 and that they are developing revisions would become effective on July 1, 2025, subject to a joint proposed rule three-year transition period for issuance. If adopted certain provisions, including phasing in the United States use of risk-weighted assets under the expanded risk-based approach. While the U.S. federal bank regulatory agencies have solicited comments on the proposal and the rule may not be adopted as issued by proposed, based on a preliminary analysis, we estimate that the Basel Committee increase in our risk-weighted assets under the expanded risk-based approach as currently proposed could consume the capital buffer between our minimum regulatory requirements and applicable our current CET1 risk-based capital ratio. See below for additional information on our minimum CET1 regulatory requirement and "Consolidated Capital Resources and Liquidity — Capital Strategy" under "MD&A" for additional information on our current CET1 risk-based capital ratio. This estimated impact reflects our current understanding of the proposal, the application to us, our businesses as currently conducted and the new standards are likely to current composition of our balance sheet, and therefore does not reflect the impact of any changes we may make in the future as a result in higher of the expanded risk-based approach or otherwise. The ultimate impact will depend on the final rulemaking, future minimum regulatory requirements as well as management decisions regarding our product constructs, capital requirements for us.

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distributions and target capital levels, and the actual impact of any final rule could materially differ from our current estimate.

In December 2018, federal banking regulators issued a final rule that provides an optional three-year phase-in period for the adverse regulatory capital effects of adopting the Current Expected Credit Loss (CECL) methodology pursuant to new accounting guidance for the recognition of credit losses on certain financial instruments, which became effective January 1, 2020. In August 2020, federal banking regulators issued a final rule that provides an option to delay the estimated impact of the adoption of the CECL methodology on regulatory capital for up to two years, followed by the three-year phase-in period at 25 percent once per year beginning in January 1, 2022. We elected to delay the recognition of \$0.7 billion of impact to reduction in regulatory capital from the adoption of the CECL methodology for two years, followed by the three-year phase-in period. As of January 1, 2023 January 1, 2024, the Company has phased in 50 75 percent of such amount. See "Critical Accounting Estimates" under "MD&A" for additional information on CECL.

The Company and AENB must each maintain CET1 capital, Tier 1 capital and Total capital ratios of at least 4.5 percent, 6.0 percent and 8.0 percent, respectively. On top of these minimum capital ratios, the Company is subject to a dynamic stress capital buffer (SCB) composed entirely of CET1 capital with a floor of 2.5 percent and AENB is subject to a static 2.5 percent capital conservation buffer (CCB). The SCB equals (i) the difference between a bank holding company's starting and minimum projected CET1 capital ratios under the supervisory severely adverse scenario under the Federal Reserve's Reserve's stress tests described below, plus (ii) one year of planned common stock dividends as a percentage of risk-weighted assets.

On August 4, 2022 July 27, 2023, the Federal Reserve confirmed the SCB for the Company of 2.5 percent, which remained unchanged from the level announced in June 2021. August 2022. As a result, the effective minimum ratios for the Company (taking into account the SCB requirement) and AENB (taking into account the CCB requirement) are 7.0 percent, 8.5 percent and 10.5 percent for the CET1 capital, Tier 1 capital and Total capital ratios, respectively. Banking organizations whose ratios of CET1 capital, Tier 1 capital or Total capital to risk-weighted assets are below these effective minimum ratios face constraints on discretionary distributions such as dividends, repurchases and redemptions of capital securities, and executive compensation. A bank holding company's SCB requirement is effective on October 1 of each year and will remain in effect through September 30 of the following year unless it is reset in connection with resubmission of a capital plan, as discussed below.

Category III firms are also subject to (i) if enacted by the Federal Reserve, a CET1 countercyclical capital buffer requirement of up to an additional 2.5 percent and (ii) a minimum supplementary leverage ratio of 3.0 percent that takes into account both on-balance sheet and certain off-balance sheet exposures.

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We are also required to comply with minimum leverage ratio requirements. The leverage ratio is the ratio of a banking organization's Tier 1 capital to its average total consolidated assets (as defined for regulatory purposes). All banking organizations are required to maintain a leverage ratio of at least 4.0 percent.

#### Liquidity Regulation

The Federal Reserve's enhanced prudential standards rule includes heightened liquidity and overall risk management requirements. The rule requires the maintenance of a liquidity buffer, consisting of highly liquid assets, that is sufficient to meet projected net outflows for 30 days over a range of liquidity stress scenarios, and a minimum liquidity coverage ratio (LCR) that measures a firm's high-quality liquid assets to its projected net outflows. **Category IV firms with less than \$50 billion in weighted short-term wholesale funding, such as the Company, are not subject to a specific LCR requirement.**

A second standard provided for in the Basel III liquidity framework, referred to as the net stable funding ratio (NSFR), requires a minimum amount of longer-term funding based on the assets and activities of banking entities. **Under the NSFR rule, As a Category IV firm with less than \$50 billion in weighted short-term wholesale funding, we are not currently subject to a specific LCR or NSFR requirement; however, as described above, we anticipate becoming a Category III firm in 2024. Category III firms and their depository institution subsidiaries are subject to LCR and NSFR requirements but at a reduced level (that is, at 85 percent of the full requirements), unless they have \$75 billion or more in weighted short-term wholesale funding, in which case the full requirements would apply. Category II firms and their depository institution subsidiaries are subject to the full requirements of the LCR and NSFR, as well as a requirement to submit a liquidity monitoring report on a daily (rather than monthly) basis.**

#### Proposed Long-Term Debt Requirements

On August 29, 2023, the U.S. federal bank regulatory agencies issued a notice of proposed rulemaking that, if adopted as proposed, would require covered bank holding companies such as the Company **are not subject to a** issue and maintain minimum amounts of eligible external long-term debt with specific **NSFR requirement** terms for purposes of absorbing losses or recapitalizing the covered bank holding company and its operating subsidiaries. The notice of proposed rulemaking also proposed requiring certain insured depository institutions that have at least \$100 billion in consolidated assets, such as AENB, to maintain minimum amounts of eligible internal long-term debt for purposes of absorbing losses or recapitalizing the insured depository institution.

#### Stress Testing and Capital Planning

Under the Federal Reserve's regulations, the Company is subject to supervisory stress testing requirements that are designed to evaluate whether a bank holding company has sufficient capital on a total consolidated basis to absorb losses and support operations under adverse economic conditions. As part of the Comprehensive Capital Analysis and Review (CCAR), the Federal Reserve uses pro-forma capital positions and ratios under such stress scenarios to determine the size of the SCB for each CCAR participating firm.

**As Because the Company is currently** a Category IV firm, **the Company** it is required to participate in the supervisory stress tests every other year and **was most recently is** subject to the Federal Reserve's supervisory stress tests in **2022, 2024**. The Company is required to develop and submit to the Federal Reserve an annual capital plan on or before April 5 of each year.

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For Category IV firms, **such as the Company**, the portion of the SCB based on the Federal Reserve's Reserve's supervisory stress tests is calculated every other year. During a year in which a Category IV firm does not undergo a supervisory stress test, the firm receives an updated SCB that reflects the **firm's firm's** updated planned common stock dividends. A Category IV firm can elect to participate in the supervisory stress test in an **"off "off year"** and consequently receive an updated SCB.

We may be required to revise and resubmit our capital plan following certain events or developments, such as a significant acquisition or an event that could result in a material change in our risk profile or financial condition. If we are required to resubmit our capital plan, we must receive prior approval from the Federal Reserve for any capital distributions (including common stock dividend payments and share repurchases), other than a capital distribution on a newly issued capital instrument.

**Category III firms are subject to annual supervisory stress tests, with the SCB calculated each year, and must conduct company-run stress tests every other year (commonly referred to as Dodd-Frank Act Stress Tests or "DFASTs"). Category II firms must conduct company-run stress tests on an annual basis rather than every other year.**

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#### Dividends and Other Capital Distributions

The Company and TRS, as well as AENB and the Company's insurance and other regulated subsidiaries, are limited in their ability to pay dividends by statutes, regulations and supervisory policy.

Common stock dividend payments and share repurchases by the Company are subject to the oversight of the Federal Reserve, as described above. The Company will be subject to limitations and restrictions on capital distributions if, among other things, (i) the **Company's Company's** regulatory capital ratios do not satisfy applicable minimum requirements and buffers or (ii) the Company is required to resubmit its capital plan.

In general, federal laws and regulations prohibit, without first obtaining the OCC's approval, AENB from making dividend distributions to TRS, if such distributions are not paid out of available recent earnings or would cause AENB to fail to meet capital adequacy standards. In addition to specific limitations on the dividends AENB can pay to TRS, federal banking regulators have authority to prohibit or limit the payment of a dividend if, in the banking regulator's opinion, payment of a dividend would constitute an unsafe or unsound practice in light of the financial condition of the institution.

#### Prompt Corrective Action

The Federal Deposit Insurance Act (FDIA) requires, among other things, that federal banking regulators take prompt corrective action in respect of depository institutions insured by the FDIC (such as AENB) that do not meet minimum capital requirements. The FDIA establishes five capital categories for FDIC-insured banks: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. The FDIA imposes progressively more restrictive constraints on operations, management and capital distributions, depending on the capital category in which an institution is classified. In order to be considered "well capitalized," AENB must maintain CET1 capital, Tier 1 capital, Total capital and Tier 1 leverage ratios of 6.5 percent, 8.0 percent, 10.0 percent and 5.0 percent, respectively.

Under the FDIA, AENB could be prohibited from accepting brokered deposits (i.e., deposits raised through third-party brokerage networks) or offering interest rates on any deposits significantly higher than the prevailing rate in its normal market area or nationally (depending upon where the deposits are solicited), unless (1) it is well capitalized or (2) it is adequately capitalized and receives a waiver from the FDIC. A portion of our outstanding U.S. retail deposits are considered brokered deposits for bank regulatory purposes. If a federal regulator determines that we are in an unsafe or unsound condition or that we are engaging in unsafe or unsound banking practices, the regulator may reclassify our capital category or otherwise place restrictions on our ability to accept or solicit brokered deposits.

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#### Resolution Planning

Certain bank holding companies are required to submit resolution plans to the Federal Reserve and FDIC providing for the company's strategy for rapid and orderly resolution in the event of its material financial distress or failure. However, Category IV firms such as the Company, are not required to submit a holding company resolution plan, while Category III firms are required to submit a holding company resolution plan every three years.

AENB continues to be required to prepare and provide a separate resolution plan to the FDIC that would enable the FDIC, as receiver, to effectively resolve AENB under the FDIA in the event of failure. Under the FDIC's FDIC's rule and its accompanying June 2021 statement on resolution plans for insured depository institutions, insured depository institutions with \$100 billion or more in assets, such as AENB, are required to submit resolution plans on a three-year cycle. AENB submitted its most recent resolution plan in December 2022, as required.

On August 29, 2023, the FDIC issued a notice of proposed rulemaking that would require insured depository institutions with \$100 billion or more in assets, including AENB, to submit full resolution plans every two years with interim supplements in non-submission years. Under the proposal, resolution plans would be subject to more stringent standards with respect to their assumptions and content, as well as enhanced credibility standards for the FDIC's evaluation of resolution plans and expanded expectations regarding engagement and capabilities testing.

#### Orderly Liquidation Authority

The Company could become subject to the Orderly Liquidation Authority (OLA), a resolution regime under which the Treasury Secretary may appoint the FDIC as receiver to liquidate a systemically important financial institution, if the Company is in danger of default and is determined to present a systemic risk to U.S. financial stability. As under the FDIC resolution model, under the OLA, the FDIC has broad power as receiver. Substantial differences exist, however, between the OLA and the U.S. Bankruptcy Code, including the right of the FDIC under the OLA to disregard the strict priority of creditor claims in limited circumstances, the use of an administrative claims procedure to determine creditor claims (as opposed to the judicial procedure used in bankruptcy proceedings), and the right of the FDIC to transfer claims to a "bridge" entity.

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The FDIC has developed a strategy under OLA, referred to as the "single point of entry" or "SPOE" strategy, under which the FDIC would resolve a failed financial holding company by transferring its assets (including shares of its operating subsidiaries) and, potentially, very limited liabilities to a "bridge" holding company; utilize the resources of the failed financial holding company to recapitalize the operating subsidiaries; and satisfy the claims of unsecured creditors of the failed financial holding company and other claimants in the receivership by delivering securities of one or more new financial companies that would emerge from the bridge holding company. Under this strategy, management of the failed financial holding company would be replaced and its shareholders and creditors would bear the losses resulting from the failure.

#### FDIC Powers upon Insolvency of AENB

If the FDIC is appointed the conservator or receiver of AENB, the FDIC has the power to: (1) transfer any of AENB's assets and liabilities to a new obligor without the approval of AENB's creditors; (2) enforce the terms of AENB's contracts pursuant to their terms; or (3) repudiate or disaffirm any contract or lease to which AENB is a party, the performance of which is determined by the FDIC to be burdensome and the disaffirmation or repudiation of which is determined by the FDIC to promote the orderly administration of AENB. In addition, the claims of holders of U.S. deposit liabilities and certain claims for administrative expenses of the FDIC against AENB would be afforded priority over other general unsecured claims against AENB, including claims of debt holders and depositors in non-U.S. offices, in the liquidation or other resolution of AENB. As a result, regardless of whether the FDIC ever sought to repudiate any debt obligations of AENB, the debt holders and depositors in non-U.S. offices would be treated differently from, and could receive substantially less, if anything, than the depositors in the U.S. offices of AENB.

## Other Banking Regulations

### Source of Strength

The Company is required to act as a source of financial and managerial strength to its U.S. bank subsidiary, AENB, and may be required to commit capital and financial resources to support AENB. Such support may be required at times when, absent this requirement, the Company otherwise might determine not to provide it. Capital loans by the Company to AENB are subordinate in right of payment to deposits and to certain other indebtedness of AENB. In the event of the Company's bankruptcy, any commitment by the Company to a federal banking regulator to maintain the capital of AENB will be assumed by the bankruptcy trustee and entitled to a priority of payment.

### Transactions Between AENB and its Affiliates

Certain transactions (including loans and credit extensions from AENB) between AENB and its affiliates (including the Company, TRS and their other subsidiaries) are subject to quantitative and qualitative limitations, collateral requirements and other restrictions imposed by statute and regulation. Transactions subject to these restrictions are generally required to be made on an arm's-length basis.

### FDIC Deposit Insurance and Insurance Assessments

AENB accepts deposits that are insured by the FDIC up to the applicable limits. Under the FDIA, the FDIC may terminate the insurance of an institution's deposits upon a finding that the institution has engaged in unsafe or unsound practices; is in an unsafe or unsound condition to continue operations; or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC. We do not know of any practice, condition or violation that would lead to termination of deposit insurance at AENB. The FDIC's deposit insurance fund is funded by assessments on insured depository institutions, including AENB, which are subject to adjustment by the FDIC. On November 16, 2023, the FDIC adopted a final rule imposing a special assessment to recover the cost associated with protecting uninsured depositors in connection with the failures of two U.S. banks in March 2023. The special assessment will total approximately \$53 million for us (which amount was recognized as an expense in the fourth quarter of 2023), and will be paid over eight quarterly assessment periods, with the first quarterly assessment period beginning on January 1, 2024.

### Community Reinvestment Act

AENB is subject to the CRA, which imposes affirmative, ongoing obligations on depository institutions to meet the credit needs of their local communities, including low- and moderate-income neighborhoods, consistent with the safe and sound operation of the institution. AENB is currently designated a "limited purpose bank" under CRA regulations. In May October 2023 2022, the U.S. federal banking bank

regulatory agencies issued adopted a joint notice of proposed rulemaking proposing final rule that makes extensive revisions to the CRA regulations, regulatory framework, including with respect to the delineation of assessment areas, the overall evaluation framework and performance standards and metrics, the definition of community development activities "limited purpose bank," which could impact AENB and alter its CRA compliance obligations. Certain provisions of the final rule become effective on April 1, 2024, but the majority of the final rule's operative provisions (including the revisions to the definition of "limited purpose bank") become effective on January 1, 2026, with additional data collection and reporting, reporting requirements becoming effective on January 1, 2027. We are currently evaluating the impact of the final rule but expect that it will increase AENB's obligations and compliance costs.

### Climate Risk Management

The U.S. banking federal bank regulatory agencies have recently increased their focus on climate risk-related supervision. For example, on December 16, 2021 October 24, 2023, the OCC U.S. federal bank regulatory agencies issued for public comment a set of proposed "Principles for Climate-Related Financial Risk Management for Large Banks, Financial Institutions." The principles would apply to OCC-regulated financial institutions with more than \$100 billion in total consolidated assets, like the Company and AENB, and are broadly designed to provide a high-level framework for the safe and sound management of exposures to climate-related financial risks consistent with existing OCC U.S. federal bank regulatory agencies' rules and guidance. The principles outline six key aspects of climate-related financial risk management: governance; policies, procedures and limits; strategic planning; risk management; data, risk measurement and reporting; and scenario analysis. In addition, the principles offer risk assessment guidance for incorporating climate-related financial risks in various traditional risk categories. On March 30, 2022 and December 2, 2022, the FDIC and the Federal Reserve, respectively, also issued for public comment substantially similar sets of draft principles targeted at financial institutions with total consolidated assets of more than \$100 billion subject to their respective supervision, including, with respect to the Federal Reserve, the Company. It is too early to determine what other regulations and policies may be adopted or apply to the Company and AENB and the effect of any such regulations or policies on the Company and AENB.

## Consumer Financial Products Regulation

Our consumer-oriented activities are subject to regulation and supervision in the United States and internationally. In the United States, our marketing, sale and servicing of consumer financial products and our compliance with certain federal consumer financial laws are supervised and examined by the CFPB, which has broad rulemaking and enforcement authority over providers of credit, savings and payment services and products, and authority to prevent "unfair, deceptive or abusive" acts or practices. The CFPB has the authority to write regulations under federal consumer financial protection laws, to enforce those laws and to examine for compliance. It is also authorized to collect fines and require consumer restitution in the event of violations, engage in consumer financial education, track consumer complaints, request data and promote the availability of financial services to underserved consumers and communities. In addition, a number of U.S. states have significant consumer credit protection, disclosure and other laws (in certain cases more stringent than U.S. federal laws). U.S. federal law also regulates abusive debt collection practices, which, along with bankruptcy and debtor relief laws, can affect our ability to collect amounts owed to us or subject us to regulatory scrutiny.

On February 1, 2023, the CFPB issued a proposed rule to lower the safe harbor amount that would be considered, by regulation, to be "reasonable and proportional" to the costs incurred by credit card issuers for late payments. The proposed rule would also eliminate the annual inflation adjustment for such safe harbor amount and prohibit late fee amounts above 25 percent of the **consumer's consumer's** required minimum payment.

On March 30, 2023, the CFPB adopted a final rule requiring covered financial institutions, such as us, to collect and report data to the CFPB regarding certain small business credit applications. Based on our small business credit transaction volume, we will be required to comply with this rule by October 1, 2024, subject to the outcome of litigation over the final rule.

On October 19, 2023, the CFPB issued a proposed rule on personal financial data rights that the CFPB stated would accelerate a shift toward open banking. The proposed rule **proposal, if** would require data providers to provide consumers and consumer-authorized third parties with access to consumers' financial data free of charge and would also impose requirements on authorized third parties, as well as data aggregators that facilitate access to consumers' financial data. If the proposed rule is adopted **is not expected** as proposed, it (and other open banking initiatives) has the potential to **become effective before 2024**. change the competitive landscape, which would present new challenges and opportunities to our business model.

We are also regulated in the United States under the "money transmitter" or "sale of check" laws in effect in most states. In addition, we are required by the laws of many states to comply with unclaimed and abandoned property laws, under which we must pay to states the face amount of any Travelers Cheque or prepaid card that is uncashed or unredeemed after a period of time depending on the type of product. Additionally, we are regulated under insurance laws in the United States and other countries where we offer insurance services.

In countries outside the United States, regulators continue to focus on a number of key areas impacting our card-issuing businesses, particularly consumer protection (such as in the European Union (EU), the United Kingdom and Canada) and responsible lending (such as in Australia, Mexico, New Zealand and Singapore), with increasing importance on and attention to customers and outcomes rather than just ensuring compliance with local rules and regulations. Regulators' expectations of firms in relation to their compliance, risk and control frameworks continue to increase and regulators are placing significant emphasis on a firm's systems and controls relating to the identification and resolution of issues.

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## Payments Regulation

Legislators and regulators in various countries in which we operate have focused on the operation of card networks, including through enforcement actions, legislation and regulations to change certain practices or pricing of card issuers, merchant acquirers and payment networks, and, in some cases, to establish broad **and ongoing** regulatory **oversight** regimes for payment systems.

The EU, Australia, Canada and other jurisdictions have focused on interchange fees (that is, the fee paid by the bankcard merchant acquirer to the card issuer in payment networks like Visa and Mastercard), as well as the rules, contract terms and practices governing merchant card acceptance. Regulation and other governmental actions relating to pricing or practices could affect all networks directly or indirectly, as well as adversely impact consumers and merchants. Among other things, regulation of bankcard fees has negatively impacted and may continue to negatively impact the discount revenue we earn, including as a result of downward pressure on our merchant discount rates from decreases in competitor pricing in connection with caps on interchange fees. In some cases, regulations also extend to certain aspects of our business, such as network and cobrand arrangements or the terms of card acceptance for merchants, and we have exited our network businesses in the EU and Australia as a result of regulation in those jurisdictions, for example. There is uncertainty as to when or how interchange fee caps and other provisions of the EU payments legislation might apply when we work with cobrand partners and agents in the EU. In a ruling issued on February 7, 2018, the EU Court of Justice confirmed the validity of fee capping and other provisions in circumstances where three-party networks issue cards with a cobrand partner or through an agent, although the ruling provided only limited guidance as to when or how the provisions might apply in such circumstances and remains subject to differing interpretations by regulators and participants in cobrand arrangements. On August 29, 2023, the Dutch Trade and Industry Appeals Tribunal referred questions to the EU Court of Justice on the interpretation of the application of the interchange fee caps in connection with an administrative proceeding by the Netherlands Authority for Consumers and Markets regarding our cobrand relationship with KLM Royal Dutch Airlines. Given differing interpretations by regulators and participants in cobrand arrangements, we are subject to regulatory action, penalties and the possibility we will not be able to maintain our existing cobrand and agent relationships in the EU. See "Our business is subject to **evolving and** comprehensive government regulation and supervision, which could materially adversely affect our results of operations and financial condition" under "Risk Factors."

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In various countries, such as certain Member States in the EU, [Australia](#) and [Australia, Canada \(other than in Quebec\)](#), merchants are permitted by law to surcharge card purchases. In addition, the laws of a number of states in the United States that prohibit surcharging have been overturned and certain states have passed or are considering laws to permit surcharging by merchants. [Effective October 6, 2022, merchants in Canada \(other than in Quebec\) are now permitted to surcharge credit card purchases up to a maximum of 2.4 percent as a result of a litigation settlement with Visa and Mastercard.](#) Surcharging is an adverse customer experience and could have a material adverse effect on us, particularly where it only or disproportionately impacts credit card usage or card usage generally, our Card Members or our business. In addition, other steering or differential acceptance practices that are permitted by regulation in some jurisdictions could also have a material adverse effect on us. See “*Surcharging or steering by merchants could materially adversely affect our business and results of operations*” under “Risk Factors.”

In some countries, governments have established regulatory regimes that require international card networks to be locally licensed and/or to localize aspects of their operations. For example, the Reserve Bank of India, which has broad power under the Payment and Settlement Systems Act, 2007 to regulate the membership and operations of card networks, issued a mandate requiring payment systems operators in India to store certain payments data locally. In 2021, it imposed restrictions on American Express Banking Corp. from engaging in certain card issuing activities in India, which were lifted in [August 2022](#) following significant investment in technology, infrastructure and resources to comply with the regulation. The development and enforcement of these and other similar laws, regulations and policies may adversely affect our ability to compete effectively and maintain and extend our global network.

#### **Privacy, Data Protection, Data Governance, Information Security and Cyber Security Cybersecurity**

Regulatory and legislative activity in the areas of privacy, data protection, data governance and information [security](#) and [cyber security cybersecurity](#) continues to increase worldwide. We have established, and continue to maintain, policies and a governance framework to comply with applicable privacy, data protection, data governance and information [security](#) and [cyber security cybersecurity](#) laws and requirements, meet evolving customer and industry expectations and support and enable business innovation and [growth](#). [growth](#); however, our policies and governance framework may be insufficient given the size and complexity of our business and heightened regulatory scrutiny.

Our regulators are increasingly focused on ensuring that our privacy, data protection, data governance and [cyber security-related cybersecurity-related](#) policies and practices are adequate to inform customers of our data collection, use, sharing and/or security practices, to provide them with choices, if required, about how we use and share their information, and to appropriately safeguard their personal information and account access. Regulators are also focused on data management, [technology infrastructure and architecture](#), [technology operations](#), resiliency and business continuity, and third-party risk management policies and practices.

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In the United States, certain of our businesses are subject to the privacy, disclosure and safeguarding provisions of the Gramm-Leach-Bliley Act (GLBA) and its implementing regulations and guidance. Among other things, GLBA imposes certain limitations on our ability to share consumers' nonpublic personal information with nonaffiliated third parties and requires us to develop, implement and maintain a written comprehensive information security program containing safeguards that are appropriate to the size and complexity of our business, the nature and scope of our activities and the sensitivity of customer information that we process. We [also have also expanded privacy rights privacy-related obligations with respect](#) to California residents who are not covered by GLBA, pursuant to the California Consumer Privacy Act of 2018, as amended by the California Privacy Rights Act of 2020. Various regulators [and other U.S. states and territories](#) are considering similar requirements or have adopted laws, rules and regulations pertaining to privacy and/or information [security](#) and [cyber security cybersecurity](#) that may be more stringent and/or expansive than federal requirements.

We are also subject to certain privacy, data protection, data governance and information [security](#) and [cyber security cybersecurity](#) laws in other countries in which we operate (including [countries Member States](#) in the EU, [Australia](#), [Canada](#), [China](#), [Japan](#), [Hong Kong](#), [India](#), [Indonesia](#), [Mexico](#), [Singapore](#), [Thailand](#) and the United Kingdom), some of which are more stringent and/or expansive than those in the United States and some of which may conflict with each other. Some [countries and the EU jurisdictions](#) have instituted or are considering instituting requirements that make it onerous to transfer personal data to other [jurisdictions](#). [Other jurisdictions, and certain countries may](#) require in-country data processing and/or in-country storage of data. Compliance with such laws results in higher technology, administrative and other costs for us, could limit our ability to optimize the use of our closed-loop data, and could require use of local technology services. Some of these laws also require us to provide foreign governments and other third parties broader access to our data and intellectual property. Data breach and operational outage notification laws or regulatory activities to encourage such notifications and regulatory activity and laws around resiliency, business continuity and third-party risk management are also becoming more prevalent in jurisdictions outside the United States in which we operate.

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[In Europe, the The EU General Data Protection Regulation \(GDPR\) imposes and the equivalent UK GDPR impose](#) legal and compliance obligations on companies that process personal data of individuals in the EU and [UK](#), irrespective of the geographical location of the company, with the potential for significant fines for non-compliance (up to 4 percent of total annual worldwide revenue). [The GDPR includes, These laws include,](#) among other things, a requirement for prompt notice of data breaches, in certain circumstances, to affected individuals and supervisory authorities. The UK GDPR mirrors authorities and restrictions on the compliance requirements and fine structure of the GDPR. [In October 2022, an Executive Order was signed that, together with regulations issued by the U.S. Department of Justice, would implement a new data privacy framework for cross border cross-border transfers of EU or UK personal data. We rely on a variety of compliant transfer mechanisms to transfer this personal data, including the use of binding corporate rules and standard contractual clauses. In 2023, the EU and UK regulators approved the EU-U.S. Data Privacy Framework and the UK Data Bridge, enabling easier transfers of EU and UK personal data to participating companies in the United States. We are also subject to certain data protection laws in Member States in the EU, which may be more stringent than the EU GDPR. Our data protection programs have become the subject of heightened scrutiny in certain Member States in the EU and we continue to make changes to our privacy practices and data governance to comply with these requirements.](#)

#### **Anti-Money Laundering, Countering the Financing of Terrorism, Economic Sanctions and Anti-Corruption Compliance**

We are subject to significant supervision and regulation, and an increasingly stringent enforcement environment, with respect to compliance with anti-money laundering (AML), countering the financing of terrorism (CFT), sanctions and anti-corruption laws and regulations. Failure to maintain and implement adequate programs and policies and procedures for AML/CFT, sanctions and anti-corruption compliance could have material financial, legal and reputational consequences.

#### *Anti-Money Laundering and Countering the Financing of Terrorism*

We are subject to a significant number of AML/CFT laws and regulations globally.

In the United States, the majority of AML/CFT requirements are derived from the Currency and Foreign Transactions Reporting Act and the accompanying regulations issued by the U.S. Department of the Treasury (collectively referred to as the Bank Secrecy Act), as amended by the USA PATRIOT Act of 2001 (the Patriot Act). The Anti-Money Laundering Act of 2020 (the AMLA), enacted in January 2021, amended the Bank Secrecy Act and is intended to comprehensively reform and modernize U.S. AML/CFT laws. Many of the statutory provisions in the AMLA will require additional rulemakings, reports and other measures, and the effects impact of which are not known at this time, the AMLA will depend on, among other things, rulemaking and implementation guidance.

In Europe, AML/CFT requirements are largely the result of countries transposing the 5th and 6th EU Anti-Money Laundering Directives (and preceding EU Anti-Money Laundering Directives) into local laws and regulations. Numerous other countries such as Argentina, Australia, Canada, India, Mexico, New Zealand and Russia, have also enacted or proposed new or enhanced AML/CFT legislation and regulations applicable to American Express.

Among other things, these laws and regulations generally require us to establish AML/CFT programs that meet certain standards, including in some instances, expanded reporting, particularly in policies and procedures to collect information from and verify the area identities of our customers, and to monitor for and report suspicious transactions, and enhanced in addition to other information gathering and recordkeeping requirements. Our AML/CFT

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programs have become the subject of heightened scrutiny in some countries, including certain Member States in the EU. Any errors, failures or delays in complying with AML/CFT laws, perceived deficiencies in our AML/CFT programs or association of our business with money laundering, terrorist financing, tax fraud or other illicit activity can give rise to significant supervisory, criminal and civil proceedings and lawsuits, which could result in significant penalties and forfeiture of assets, loss of licenses or restrictions on business activities, or other enforcement actions.

#### *Economic Sanctions*

National governments and international bodies, such as the United Nations and the EU, have imposed economic sanctions against individuals, entities, vessels, governments and countries that endanger their interests or violate international norms of behavior. Sanctions have been used to advance a range of foreign policy goals, including conflict resolution, counterterrorism, counternarcotics and promotion of democracy and human rights, among other national and international interests. Failure to comply with such requirements could subject us to serious legal and reputational consequences, including criminal penalties.

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The United States has imposed economic sanctions that affect transactions with designated foreign countries, nationals and others, involving targeted jurisdictions, parties or activities. The United States prohibits U.S. persons from engaging with individuals and entities identified as "Specially Designated Nationals," such as terrorists and narcotics traffickers, without a license or other authorization. These prohibitions are administered by the U.S. Department of the Treasury's Office of Foreign Assets Control (OFAC). OFAC administers most U.S. sanctions. OFAC regulations prohibit U.S. persons from engaging in financial transactions with or relating to, or other dealings involving, a targeted individual, entity, vessel, government or country without a license or other authorization and require the blocking U.S. persons to block property and property interests of assets in which the individual, entity, vessel, government parties on OFAC's Specially Designated Nationals and Blocked Persons List and entities owned 50 percent or country has an interest, and prohibit transfers of more by one or more Specially Designated Nationals. Blocked property subject to U.S. jurisdiction (including property in the possession or control of U.S. persons) to such individual, entity, vessel, government or country. Blocked assets (e.g., property bank deposits or bank deposits) other financial assets) cannot be paid out, withdrawn, set off or transferred in any manner without a license from OFAC. Regulatory authorities in other international jurisdictions, such as the United Kingdom and Member States in the EU, administer similar programs to U.S. sanction programs.

We maintain a global sanctions compliance program designed to meet the requirements of applicable sanctions regimes.

#### *Anti-Corruption*

We are subject to complex anti-corruption laws and regulations, including the U.S. Foreign Corrupt Practices Act (the FCPA), the UK Bribery Act and other laws that prohibit the making or offering of improper payments. The FCPA makes it illegal to corruptly offer or provide anything of value to foreign government officials, political parties or political party officials for the purpose of obtaining or retaining business or an improper advantage. The FCPA also requires us to strictly comply with certain accounting and internal controls standards. The UK Bribery Act also prohibits commercial bribery and the receipt of a bribe, and makes it a corporate offense to fail to prevent bribery by an associated person, in addition to prohibiting improper payments to foreign government officials. Failure by us or our colleagues, contractors or agents to comply with the FCPA, the UK Bribery Act and other similar laws can expose us and/or individual colleagues to investigation, prosecution and potentially severe criminal and civil penalties.

#### **Compensation Practices**

Our compensation practices are subject to oversight by the Federal Reserve and the OCC. The federal banking regulators' guidance on sound incentive compensation practices sets forth three key principles for incentive compensation arrangements that are designed to help ensure that incentive compensation plans do not encourage imprudent risk-taking and are consistent with the safety and soundness of banking organizations. The three principles provide that a banking organization's incentive compensation arrangements should

(1) provide incentives that appropriately balance risk and financial results in a manner that does not encourage employees to expose their organizations to imprudent risks, (2) be compatible with effective internal controls and risk management and (3) be supported by strong corporate governance, including active and effective oversight by the organization's board of directors. Any deficiencies in our compensation practices that are identified by the banking regulators in connection with their review of our compensation practices may be incorporated into our supervisory ratings, which can affect our ability to make acquisitions or perform other actions. Enforcement actions may be taken against us if our incentive compensation arrangements or related risk-management control or governance processes are determined to pose a risk to our safety and soundness, and we have not taken prompt and effective measures to correct the deficiencies.

The Dodd-Frank Act requires U.S. financial regulators, including the Federal Reserve and the Securities and Exchange Commission (SEC), to adopt rules on incentive-based payment arrangements at specified regulated entities having at least \$1 billion in total assets. In 2016, the federal banking regulators, the SEC, the Federal Housing Finance Agency and the National Credit Union Administration proposed revised rules on incentive-based compensation practices, which have not yet been finalized. If these or other regulations are adopted in a form similar to what has been proposed, they will impose limitations on the manner in which we may structure compensation for our colleagues, which could adversely affect our ability to hire, retain and motivate key colleagues.

In October 2022, the SEC adopted a new rule directing national securities exchanges to require policies mandating, in the case of a restatement of previously issued financial statements, the recovery of excess incentive-based compensation paid to current or former executive officers and requiring listed issuers to disclose any recovery analysis where recovery is triggered by any such restatement.

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## ADDITIONAL INFORMATION

We maintain an Investor Relations website at <http://ir.americanexpress.com>. We make available free of charge, on or through this website, our annual, quarterly and current reports and any amendments to those reports as soon as reasonably practicable following the time they are electronically filed with or furnished to the SEC.

In addition, we routinely post financial and other information, some of which could be material to investors, on our Investor Relations website. Information regarding our corporate sustainability initiatives, including our Environmental, Social and Governance reports, are available on the Corporate Sustainability section of our website at <http://about.americanexpress.com/corporate-sustainability>.

The content of any of our websites referred to in this report is not incorporated by reference into this report or any other report filed with or furnished to the SEC. We have included such website addresses only as inactive textual references and do not intend them to be active links.

You can find certain statistical disclosures required of bank holding companies starting on page A-1, which are incorporated herein by reference.

Our business as a whole has not experienced significant seasonal fluctuations, although network volumes tend to be moderately higher in the fourth quarter than in other quarters. As a result, the amount of Card Member loans and receivables outstanding tend to be moderately higher during that quarter. The average discount rate also tends to be slightly lower during the fourth quarter. Additionally, we have a higher proportion of retail-related billed business in the fourth quarter, due to which on average has a higher level of retail-related billed business, slightly lower merchant discount rate.

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## ITEM 1A. RISK FACTORS

This section highlights certain risks that could affect us and our businesses, broadly categorized as in accordance with the risk types identified in our Enterprise Risk Management (ERM) Framework: "Strategic & Business, Reputational and Competitive Country Risks," "Legal, Regulatory, Operational and Compliance Compliance/Legal Risks" and "Credit, Market, Funding & Liquidity, Credit and Market Model Risks." You should carefully consider each of the following risks and all of the other information set forth in this Annual Report on Form 10-K, including the in "Risk Management" section under "MD&A," which describes our approach to identifying, monitoring and managing the risks we assume in conducting our businesses and provides certain quantitative and qualitative disclosures about market risks. The risks and uncertainties we face are not limited to those described below. Additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also adversely affect our business.

### Strategic & Business, Reputational and Competitive Country Risks

**Business and economic conditions are a major driver of our results of operations and difficult conditions in the business and economic environment may materially adversely affect our business.**

We offer a broad array of products and services to consumers, small businesses, mid-sized companies and large corporations and thus are very dependent upon the level of consumer and business activity and the demand for payment and financing products. Slow economic growth, economic contraction or shifts in broader consumer and business trends significantly impact customer behaviors, including spending on our cards, the ability and willingness of Card Members to borrow and pay amounts owed to us and demand for fee-based products and services.

Factors such as consumer spending and confidence, household income and housing prices, unemployment rates, business investment and inventory levels, bankruptcies, geopolitical instability, (including the ongoing military conflict in Ukraine), public policy decisions, government spending, international trade relationships, interest rates, taxes, inflation and deflation (including the effects of related governmental responses), energy costs, availability of capital and credit and the continuing lingering impacts of the COVID-19 pandemic all affect the economic environment and, ultimately, our profitability. Recently, levels of inflation have been significantly elevated. Sustained Additionally, sustained periods of high inflation may, among other things, increase certain of our expenses and erode consumer purchasing power, confidence and spending. An economic downturn or recession

may result in higher unemployment and lower household income, consumer spending, corporate earnings and business investment, which may negatively impact spending on our cards and demand for our products, and increase delinquencies and write-off rates.

Travel and entertainment (T&E) expenditures, which comprised approximately 25.28 percent of our worldwide billed business during 2022, 2023, for example, are sensitive to business and personal discretionary spending levels and tend to decline during general economic downturns. Likewise, spending by small business and corporate clients, which comprised approximately 45.43 percent of our worldwide billed business during 2022, 2023, depends in part on the economic environment and a favorable climate for continued business investment and new business formation. Increases in delinquencies and write-off rates as a result of increases in bankruptcies, unemployment rates, changes in customer behaviors or otherwise could also have a material adverse effect on our results of operations. The consequences of negative circumstances impacting us or the economic environment generally can be sudden and severe and can impact customer types and geographies in which we operate in very different ways.

***Our business is subject to the effects of geopolitical conditions, weather, natural disasters and other catastrophic events.***

Geopolitical conditions, terrorist attacks, military conflicts, natural disasters, severe weather, widespread health emergencies or pandemics, information or cyber security cybersecurity incidents (including intrusion into or degradation or unavailability of systems or technology by cyberattacks), operational incidents and other catastrophic events can have a material adverse effect on our business. Political and social conditions, including actions aimed at upending geopolitical stability (such as from tensions involving China and the U.S.), fiscal and monetary policies (including developments related to the U.S. federal debt ceiling, budgetary issues and government shutdowns), trade wars and tariffs, labor shortages, prolonged or recurring government shutdowns, regional or domestic hostilities, economic sanctions and the prospect or occurrence of more widespread conflicts could also negatively affect our business, operations and partners, consumer and business spending, including travel patterns and business investment, and demand for credit. Because we derive a portion of our revenues from travel-related spending, our business is sensitive to safety concerns related to travel and tourism, limitations on travel and mobility and health-related risks. In addition, disruptions in air travel and other forms of travel can result in the payment of claims under travel protection products we offer.

The COVID-19 pandemic had and continues to have, widespread, rapidly evolving and unpredictable impacts on global society, economies, financial markets and consumer and business spending, behaviors. The pandemic and resulting containment measures adversely impacted a significant portion of our network volumes. The global macroeconomic outlook continues to remain uncertain due to a variety of factors, including the emergence of new variants, impacts to the labor market, supply chain disruptions and inflation, and the impacts of the pandemic may continue even as the pandemic subsides. The extent to which our business and results of operations could may continue to be adversely affected by the lingering impacts of the pandemic this macroeconomic uncertainty will depend on numerous evolving factors and future developments, including the continued spread and severity of the virus and new variants; the imposition or concern relating to the possible imposition of further containment measures; the availability, distribution, use and effectiveness of treatments and vaccines; the extent and duration of the effect lingering effects on the economy, inflation, consumer confidence and consumer and business spending; and the impact on consumers and businesses as forbearance and government support programs end; end, including the continued stress on businesses due to operational changes and staffing issues; and the extent end of the continued resumption of normal operating conditions moratorium on student loan repayments.

Several military conflicts are taking place across the world (such as the ongoing Russia-Ukraine and customer behaviors.

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Israel-Hamas wars), which may adversely affect our business, and geopolitical tensions may result in additional conflicts or escalate existing conflicts. Following the Russian invasion of Ukraine, we announced that we suspended all business operations in Russia and Belarus and this

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conflict has led to economic uncertainty and market disruptions, including heightened energy prices, and the imposition of financial and economic sanctions and export controls designed to constrain Russia. The conflict in Israel and surrounding areas has also created economic uncertainty and regional instability, including due to the risk of escalation into a wider regional conflict, and resulted in the imposition of sanctions targeting Hamas-affiliated individuals and entities. The broader consequences of this conflict these conflicts remain uncertain, but may include further sanctions, regional instability and geopolitical shifts, increased prevalence and sophistication of cyberattacks, potential retaliatory action by customers or the Russian government against companies such as us, heightened regulatory scrutiny related to sanctions compliance, increased inflation, further increases or fluctuations in commodity and energy prices, decreases in global travel, further disruptions to the global supply chain and the availability of certain natural resources and other adverse effects on macroeconomic conditions.

Hurricanes and other natural disasters have impacted spending and credit performance in the areas affected. Other disasters or catastrophic events in the future, and the impact of such events on certain industries or the overall economy, could have a negative effect on our business, results of operations and infrastructure, including our technology and systems. Climate change may exacerbate certain of these threats, including the frequency and severity of weather-related events. Card Members in California, Florida, New York, Florida, Texas, Georgia and New Jersey account for a significant portion of U.S. consumer and small business billed business and Card Member loans, and our results of operations could be impacted by events or conditions that disproportionately or specifically affect one or more of those states.

***Our operating results may materially suffer because of substantial and increasingly intense competition worldwide in the payments industry.***

The payments industry is highly competitive, and we compete with card networks, issuers and acquirers, paper-based transactions (e.g., cash and checks), bank transfer models (e.g., wire transfers and ACH), as well as evolving and growing alternative payment and financing providers. If we are not able to differentiate ourselves from our competitors, develop compelling value propositions for our customers and/or effectively grow in areas such as mobile and online payments and emerging technologies, we may not be able to compete effectively.

We believe Visa and Mastercard are larger than we are in most countries based on purchase volume. As a result, card issuers and acquirers on the Visa and Mastercard networks may be able to benefit from the dominant position, scale, resources, marketing and pricing of those networks. Our business may also be negatively affected if we are unable to continue increasing merchant acceptance (including by merchants that accept cards on the Visa and Mastercard networks) and perceptions of coverage, or if our Card Members do not experience welcome acceptance of our cards.

Some of our competitors have developed, or may develop, substantially greater financial and other resources than we have and may offer richer value propositions or a wider range of programs and services than we offer or may use more effective strategies to acquire and retain more customers, capture a greater share of spending and borrowings, develop more attractive cobrand card and other partner programs and maintain greater merchant acceptance than we have. Government actions or initiatives may also provide competitors with increased opportunities to derive competitive advantages and may create new competitors, including in some cases a government entity. We may not be able to compete effectively against these threats or respond or adapt to changes in consumer spending and borrowing habits as effectively as our competitors. Costs such as Card Member rewards and Card Member services expenses could continue to increase as we evolve our value propositions, including in response to increased competition.

Spending on our cards could continue to be impacted by increasing consumer usage of credit and debit cards issued on other networks, as well as adoption of alternative payment mechanisms, systems and products. The fragmentation of customer spending to take advantage of different merchant or card incentives or for convenience with technological solutions may continue to increase. Revolving credit balances on our cards could also be impacted by alternative financing providers, such as point-of-sale lenders and buy now, pay later products. To the extent other payment and financing mechanisms, systems and products continue to successfully expand, our discount revenues earned from Card Member spending and our net interest income earned from Card Member borrowing could be negatively impacted. In addition, companies that control access to consumer and merchant payment method choices at the point of sale or through digital wallets, commerce-related experiences, mobile applications or other technologies could choose not to accept, suppress use of, or degrade the experience of using our products or could restrict our access to our customers and transaction data. Such companies could also require payments from us to participate in such digital wallets, experiences or applications or negotiate incentives or pricing concessions, impacting our profitability on transactions.

The competitive value of our closed-loop data and demand for our products and services may also be diminished as traditional and non-traditional competitors use other, new data sources and technologies to derive similar insights and by certain regulations, such as open banking initiatives **that are increasingly being promoted by governments and regulators**, which may result in disintermediating existing financial services providers, steering customers away from our products and services or decreasing our attractiveness to partners.

To the extent we expand into, or further grow in, new business areas and new geographic regions, such as mainland China, we will face competitors with more experience and more established relationships with relevant customers, regulators and industry participants, which could adversely affect our ability to compete. Laws and business practices that favor local competitors, require card transactions to be routed over domestic networks or prohibit or limit foreign ownership of certain businesses could limit our growth in international regions.

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We may face additional compliance and regulatory risks to the extent that we expand into new business areas, and we may need to dedicate more expense, time and resources to comply with regulatory requirements than our competitors, particularly those that are not regulated financial institutions.

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Many of our competitors are subject to different, and in some cases, less stringent, legislative and regulatory regimes, and some may have lower cost structures and more agile business models and systems. More restrictive laws and regulations that do not apply to all of our competitors can put us at a disadvantage, including prohibiting us from engaging in certain transactions, regulating our business practices or adversely affecting our cost structure.

***We face intense competition for partner relationships, which could result in a loss or renegotiation of these arrangements that could have a material adverse impact on our business and results of operations.***

In the ordinary course of our business we enter into different types of contractual arrangements with business partners in a variety of industries. For example, we **have partnered work with partners such as** Delta, Marriott, Hilton and British Airways **as well as many others globally**, to offer cobranded cards for consumers and small businesses, and **through our Membership Rewards program we have partnered with businesses partners** in many industries, including Delta, **and others in the airline industry**, to offer benefits **and rewards** to Card **Member participants, Members**. See "Partners and Relationships" under "Business" for additional information on our business partnerships, including with Delta.

Competition for relationships with key business partners is very intense and there can be no assurance we will be able to grow or maintain these partner relationships or that they will remain as profitable or valued by our customers. Establishing and retaining attractive cobrand card partnerships is particularly competitive among card issuers and networks as these partnerships typically appeal to high-spending loyal customers. All of our cobrand portfolios in the aggregate accounted for approximately **18 21** percent of our worldwide network volumes for the year ended **December 31, 2022** **December 31, 2023**. Card Member loans related to our cobrand portfolios accounted for approximately 36 percent of our worldwide Card Member loans as of **December 31, 2022** **December 31, 2023**.

Cobrand arrangements are entered into for a fixed period, generally ranging from five to ten years, and will terminate in accordance with their terms, including at the end of the fixed period unless extended or renewed at the option of the parties, or upon early termination as a result of an event of default or otherwise. We face the risk that we could lose partner relationships, even after we have invested significant resources in the relationships. **Additionally, partners may make changes to the products and services they offer, which may lower the value of our products, such as the cobranded cards we issue to our customers.** We may also choose to not renew certain cobrand relationships. Network volumes could decline and Card Member attrition could increase, in each case, significantly as a result of the termination of one or more cobrand partnership relationships. In addition, some of our cobrand arrangements provide that, upon expiration or termination, the cobrand partner may purchase or designate a third party to purchase the loans generated with respect to **its program, such cobranded card portfolio**, which could result in the loss of the card accounts and a significant decline in our Card Member loans outstanding.

We regularly seek to extend or renew cobrand arrangements in advance of the end of the contract term and face the risk that existing relationships will be renegotiated with less favorable terms for us or that we may be unable to renegotiate on terms that are acceptable to us, as competition for such relationships continues to increase. We make payments to our cobrand partners, which can be significant, based primarily on the amount of Card Member spending and corresponding rewards earned on such spending and, under certain arrangements, on the number of accounts acquired and retained. The amount we pay to our cobrand partners has increased, particularly in the United States, and may continue to increase as arrangements are renegotiated due to increasingly intense competition for cobrand partners among card issuers and networks.

The loss of exclusivity arrangements with business partners, the loss of the partner relationship altogether (whether by non-renewal at the end of the contract period, such as the end of our relationship with Costco in the United States in 2016, or as the result of a merger, legal or regulatory action or otherwise, such as the withdrawal of American Airlines in 2014 from our Airport Club Access program for Centurion® and Platinum Card® Members) otherwise) or the renegotiation of existing partnerships with terms that are significantly worse for us could have a material adverse impact on our business and results of operations. See “Our business is subject to evolving and comprehensive government regulation and supervision, which could materially adversely affect our results of operations and financial condition” above for information on the uncertainty regarding our cobrand and agent relationships in the EU. In addition, any publicity associated with the loss of any of our key business partners could harm our reputation, making it more difficult to attract and retain Card Members and merchants, and could weaken our negotiating position with our remaining and prospective business partners.

**Arrangements with our business partners represent a significant portion of our business. We are exposed to risks associated with our business partners, including reputational issues, business slowdowns, bankruptcies, liquidations, restructurings and consolidations, and the possible obligation to make payments to our partners.**

Our success is, in many ways, dependent on the success of our partners. From customer acquisition to cobranding arrangements, from participation in our rewards programs to facilitating B2B supplier payments for our corporate clients, we rely on our business partners across many aspects of our company and our arrangements with business partners represent a significant portion of our business. Some of our partners manage certain aspects of our customer relationships, such as our OptBlue partners. To the extent any of our partners fail to effectively promote and support our products, experience a slowdown in their business, operational disruptions, reputational issues or loss of consumer confidence, or are otherwise unable to meet our expectations or those of their other stakeholders, our business may be materially negatively impacted. For example, the operational rights relating to our prepaid reloadable and gift card business are owned by a business partner and the reloadable operations have experienced disruptions and compliance issues that impacted the ability of our prepaid customers to load and use their cards. If such operations are interrupted, suspended, terminated or otherwise experience further issues in the future, it could further negatively impact our customers’

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experience, result in additional costs, litigation and regulatory action, and harm our business and reputation. We also face the risk that existing relationships will be renegotiated with less favorable terms for us or that we may be unable to renegotiate on terms that are acceptable to us. In addition, we may be obligated to make or accelerate payments to certain business partners such as

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cobrand partners upon the occurrence of certain triggering events such as a shortfall in certain performance and revenue levels. If we are not able to effectively manage these triggering events, we could unexpectedly have to make payments to these partners, which could have a negative effect on our financial condition and results of operations. See Note 12 to our the “Consolidated Financial Statements” for additional information on financial commitments related to agreements with certain cobrand partners.

Similarly, we are exposed to risk from bankruptcies, liquidations, insolvencies, financial distress, restructurings, consolidations, operational outages, cyber security cybersecurity incidents and other similar events that may occur in any industry representing a significant portion of our network volumes, which could negatively impact particular card products and services (and volumes generally) and our financial condition and results of operations. We have previously and may in the future pre-purchase loyalty points from certain of our cobrand partners, the value of which may diminish to the extent such partners cease operations or such points become less desirable to our customers. We could also be materially impacted if we were obligated or elected to reimburse Card Members for products and services purchased from merchants that have ceased operations or stopped accepting our cards. For example, we are exposed to credit risk in the airline industry to the extent we protect Card Members against non-delivery of purchases, such as where we have remitted payment to an airline for a Card Member purchase of tickets that have not yet been used or “flown.” If we are unable to collect the amount from the airline, we may bear the loss for the amount credited to the Card Member. At December 31, 2022 December 31, 2023, our best estimate of the maximum amount of billed business for purchases that had yet to be delivered by, or could be charged back to, merchants was \$31.1 billion \$35.3 billion. This amount assumes all such merchants worldwide cease operations and thus are no longer available to deliver such purchases or to accept such chargebacks, and that all such billed business results in claims-in-full by Card Members. Such a maximum amount has not been indicative of our actual loss exposure in the past and we have not experienced significant losses related to these exposures to date; however, our historical experience may not be representative in the current environment given the current global economic, financial and geopolitical conditions. See Note 12 to the “Consolidated Financial Statements” for additional information regarding this exposure.

For additional information relating to operational risks of our business partners, see “We rely on third-party providers for acquiring and servicing customers, technology, platforms and other services integral to the operations of our businesses. These third parties may act in ways that could materially harm our business” below and for the general risks related to the airline industry, see “Risk Management—Management — Institutional Credit Risk—Risk — Exposure to the Airline and Travel Industry” under “MD&A.”

**We face continued intense competitive pressure that may materially impact the prices we charge for accepting our cards for payment, as well as the risk of losing merchant relationships, which could have a material adverse impact on our business and results of operations.**

We face pressure from competitors that primarily rely on sources of revenue other than discount revenue or have lower costs that can make their pricing for card acceptance more attractive. Merchants, business partners and third-party merchant acquirers and aggregators are also able to negotiate incentives, pricing concessions and other favorable contractual provisions from us as a condition to accepting our cards, being cobrand partners, offering benefits to our Card Members or signing merchants on our behalf. As merchants become even larger (such as the largest tech companies), we may have to increase the amount of incentives and/or concessions we provide to them. We also face the risk of losing a merchant relationship that could materially adversely affect our network volumes, ability to retain current Card Members and attract new Card Members and therefore, our business and results of operations.

Our average merchant discount rate has rates have been impacted by regulatory changes affecting competitor pricing in certain international countries and may in the future be impacted by pricing regulation. We have also experienced erosion of our average merchant discount rate rates as we increase merchant acceptance. We may not be successful in significantly expanding merchant acceptance or offsetting rate erosion with volumes at new merchants. In addition, the regulatory environment and differentiated payment models

and technologies from non-traditional players in the alternative payments space could pose challenges to our traditional payment model and adversely impact our **average** merchant discount **rate, rates**. Some merchants, including large tech companies and other large merchants, continue to invest in their own payment and financing solutions, such as proprietary-branded mobile wallets, using both traditional and new technology platforms. If merchants are able to drive broad consumer adoption and usage, it could adversely impact our **average** merchant discount **rate rates** and network and loan volumes.

A continuing priority of ours is to drive greater and differentiated value to our merchants that, if not successful, could negatively impact our discount revenue and financial results. We may not succeed in maintaining merchant discount rates or offsetting the impact of declining merchant discount rates, for the reasons discussed above and others, which could materially and adversely affect our revenues and profitability, and therefore our ability to invest in innovation and in value-added services for merchants, business partners and Card Members.

***Surcharging or steering by merchants could materially adversely affect our business and results of operations.***

In certain countries, such as Australia, **Canada (other than in Quebec)** and certain Member States in the EU, and in certain states in the United States, merchants are **expressly** permitted by law to surcharge certain card **purchases and, as a result of a litigation settlement, surcharging of credit card purchases is permitted by merchants in certain jurisdictions in Canada, purchases**. In jurisdictions allowing surcharging, we have seen merchant surcharging on American Express cards in certain merchant categories, and in some cases, either the surcharge is greater than that applied to Visa and Mastercard cards or Visa and Mastercard cards are not surcharged at all (practices that are known as differential surcharging), even though there are many cards issued on competing networks that have an equal or greater cost of acceptance for the merchant.

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We also encounter merchants that accept our cards, but tell their customers that they prefer to accept another type of payment or otherwise seek to suppress use of our cards or certain of our cards, which could become more prevalent with the existence of debit cards on the American Express network. Our Card Members value the ability to use their cards where and when they want to, and we, therefore, take steps to meet our Card Members' expectations and to protect the American Express brand by prohibiting discrimination through provisions in our merchant contracts, including non-discrimination and honor-all-cards provisions, subject to local legal requirements. We have increasingly relied on merchant acquirers, aggregators and processors to manage certain aspects of our merchant relationships. When we work with such third parties, we are dependent on them to promote and support the acceptance and usage of our cards, but they may have business interests, strategies or goals that are inconsistent with ours.

New products, such as debit cards on the American Express network, could fail to gain market acceptance and American Express cards could become less desirable to consumers and businesses generally due to surcharging, steering or other forms of discrimination, which could result in a decrease in cards-in-force, coverage and transaction volumes. The impact could vary depending on such factors as: the industry or manner in which a surcharge is levied; how Card Members are surcharged or steered to other card products or payment forms at the point of sale; the ease and speed of implementation for merchants, merchant acquirers, aggregators, processors or other merchant service providers, including as a result of new or emerging technologies; the size and recurrence of the underlying charges; and whether and to what extent these actions are applied to other forms of payment, including whether it varies depending on the type of card (e.g., credit or debit), product, network, acquirer or issuer. Discrimination against American Express cards could have a material adverse effect on our business, financial condition and results of operations, particularly where it only or disproportionately impacts credit card usage or card usage generally, our Card Members or our business.

***We may not be successful in our efforts to promote card usage or attract new Card Members, including through marketing and promotion, merchant acceptance and Card Member rewards and services, or to effectively control the costs of such investments, both of which may materially impact our profitability.***

Revenue growth is dependent on increasing consumer and business spending on our cards, growing loan balances and increasing fee revenue. We have been investing in a number of growth initiatives, including to attract new Card Members, retain existing Card Members and capture a greater share of customers' total spending and borrowings. There can be no assurance that our investments will continue to be effective, particularly as consumer and business behaviors continue to change. In addition, if we develop new products or offers that attract customers looking for short-term incentives rather than incentivize long-term loyalty, Card Member attrition and costs could increase. Increasing spending on our cards also depends on our continued expansion of merchant acceptance of our cards. If we are unable to continue growing merchant acceptance and perceptions of coverage or merchants decide to no longer accept American Express cards, our business could suffer. Expanding our service offerings, adding customer acquisition channels and forming new partnerships or renewing current partnerships could have higher costs than our current arrangements, fail to resonate with customers, adversely impact our **average** merchant discount **rate rates** or dilute our brand.

Another way we invest in customer value is through our Membership Rewards program, as well as other Card Member benefits. Any significant change in, or failure by management to reasonably estimate, actual redemptions of Membership Rewards points and associated redemption costs could adversely affect our profitability. We rely on third parties for certain redemption options and may not be able to continue to offer such redemption options in the future, which could diminish the value of the program for our Card Members. Our two largest redemption partners are Amazon and Delta. In addition, many credit card issuers have instituted rewards and cobrand programs and **may introduce programs other benefits** and services that are similar to **or ours and may be more attractive than ours. Our attractive. An** inability to differentiate our products and services could materially adversely affect us.

We may not be able to cost-effectively manage and expand Card Member benefits, including containing the growth of marketing, promotion, rewards and Card Member services expenses in the future. If such expenses increase beyond our expectations, we will need to find ways to offset the financial impact by increasing other areas of revenues such as fee-based revenues, decreasing operating expenses or other investments in our business, or both. We may not succeed in doing so, particularly in the current competitive and regulatory environment. In addition, increased costs as a result of inflation, colleague retention and recruitment, supply chain issues and shortages of materials such as chips for our cards may require that we reduce investments in other areas.

***Our brand and reputation are key assets of our Company, and our business may be materially affected by how we are perceived in the marketplace.***

Our brand and its attributes are key assets, and we believe our continued success depends on our ability to preserve, grow and realize the benefits of the value of our brand. Our ability to attract and retain consumer and small business Card Members and corporate clients is highly dependent upon the external perceptions of our level of service, trustworthiness, business practices, privacy and data protection, management, workplace culture, merchant acceptance, financial condition, response to political and social issues or catastrophic events **(including our response to the COVID-19 pandemic and natural disasters)** and other subjective qualities. Negative perceptions or publicity regarding these

matters — even if related to seemingly isolated incidents and whether or not factually correct—could erode trust and confidence and damage our reputation among existing and potential Card Members, corporate clients, merchants and partners, which could make it difficult for us to attract new customers and

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maintain existing ones. Negative public opinion could result from actual or alleged conduct in any number of activities or circumstances, including card practices, regulatory compliance, the use and protection of

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customer information, conduct by our colleagues and policy engagement, including activities of the American Express Company Political Action Committee, and from actions taken by regulators or others in response thereto. Discussion about such matters in social media channels can also cause rapid, widespread reputational harm to our brand.

Our brand and reputation may also be harmed by actions taken by third parties that are outside our control. For example, any shortcoming of or controversy related to a third-party service provider, business partner, merchant acquirer or network partner may be attributed by Card Members and merchants to us, thus damaging our reputation and brand value. Our brand may also be negatively impacted by acceptance of American Express cards by merchants in certain industries, when American Express cards are used for payment for legal, but controversial, products and services or any government inquiries or legislative scrutiny related to card acceptance or usage. The lack of acceptance, suppression of card usage or surcharging by merchants can also negatively impact perceptions of our brand and our products, lower overall transaction volume and increase the attractiveness of other payment products or systems. Adverse developments with respect to our industry, including the creation and implementation of new merchant categories codes, may also negatively impact our reputation, or result in greater regulatory or legislative scrutiny or litigation against us. Furthermore, as a corporation with headquarters and operations located in the United States and a brand name referring to the United States, a negative perception of the United States arising from its political or other positions could harm the perception of our company and our brand. These risks to our brand and reputation, as well as other risks described in this Risk Factors section, are heightened by the increasing sophistication and availability of artificial intelligence technology that can assist with the creation of deepfakes and increase the velocity of distribution of disinformation. Although we monitor developments for areas of potential risk to our reputation and brand, negative perceptions or publicity could materially and adversely affect our business volumes, revenues and profitability.

We publicly share certain information about our ESG initiatives. We may face increased scrutiny related to these activities from governments, regulators, the media, investors, colleagues, customers and other stakeholders, including from parties that oppose ESG initiatives. Responding to ESG considerations and the implementation of our ESG goals and initiatives, involves risk which could result in litigation and uncertainties, requires investments and depends on other adverse consequences. There can be no assurance that we will achieve our ESG goals, which depend in part on third-party performance or data that is outside of our control. There can be no assurance that we will achieve our ESG goals and initiatives control, or that any such achievements will have the desired results. Further, our ESG goals and the methodologies for reporting may change over time and we may be subject to new legal and regulatory requirements related to ESG matters. Our failure or perceived failure to achieve progress in these areas on a timely basis, if at all, or inaccurate perceptions or misrepresentations of our ESG goals and initiatives could impact our reputation, colleague hiring and retention and public perceptions of our business.

A major information or cyber security incident or an increase in fraudulent activity could lead to reputational damage to our brand and material legal, regulatory and financial exposure, and could reduce the use and acceptance of our products and services.

We and third parties collect, process, transfer, host, store, analyze, retain, provide access to and dispose of account information, payment transaction information, and certain types of personally identifiable and other information pertaining to our customers and colleagues in connection with our cards and other products and in the normal course of our business.

Global financial institutions like us, as well as our customers, colleagues, regulators, service providers and other third parties, have experienced a significant increase in information and cyber security risk in recent years and will likely continue to be the target of increasingly sophisticated cyberattacks, including computer viruses, malicious or destructive code, ransomware, social engineering attacks (including phishing, impersonation and identity takeover attempts), corporate espionage, hacking, website defacement, denial-of-service attacks, exploitation of vulnerabilities and other attacks and similar disruptions from the misconfiguration or unauthorized use of or access to computer systems. These threats can arise from external parties, as well as insiders who knowingly or unknowingly engage in or enable malicious cyber activities. There are a number of motivations for cyber threat actors, including criminal activities such as fraud, identity theft and ransom, corporate or nation-state espionage, political agendas, public embarrassment with the intent to cause financial or reputational harm, intent to disrupt information technology systems and supply chains, and to expose and exploit potential security and privacy vulnerabilities in corporate systems and websites. Cyber threats, including attacks from state sponsored or nation-state actors, can increase during periods of diplomatic or armed conflict, such as the ongoing conflict in Ukraine.

Our networks and systems are subject to constant attempts to disrupt our business operations and capture, destroy, manipulate or expose various types of information relating to corporate trade secrets, customer information, including Card Member, travel and loyalty program data, colleague information and other sensitive business information, including acquisition activity, non-public financial results and intellectual property. For example, we and other U.S. financial services providers have been the target of distributed denial-of-service attacks from sophisticated third parties. We develop and maintain systems and processes aimed at detecting and preventing information and cyber security incidents and fraudulent activity, which require significant investment, maintenance and ongoing monitoring and updating as technologies and regulatory requirements change, new vulnerabilities and exploits are discovered and as efforts to overcome security measures become more sophisticated. In addition, we maintain cyber crisis response procedures and regularly test our procedures to remain prepared and reduce the risk of harm to our business operations, customers and third parties in the event of an information or cyber security incident.

Despite our efforts and the efforts of third parties that process, transmit or store our data and data of our customers and colleagues or support our operations, such as service providers, merchants and regulators, the possibility of information, operational and cyber security incidents, malicious social engineering, corporate espionage, fraudulent or other malicious activities and human error or malfeasance cannot be eliminated entirely and will evolve as new and emerging technology is

deployed, including the increasing use of personal mobile and computing devices and communications platforms that are outside of our network and control environments. For example, we are aware that certain of our third-party vendors have been the victims of ransomware and other cyberattacks, in some instances affecting our data or the services they provide to us. In addition, new products and services, such as checking accounts and non-card lending, may lead to an increase in the number or types of cyber attacks and our exposure to fraud and other malfeasance. Risks associated with such incidents and activities include theft of funds and other monetary loss, disruption of our operations and the unauthorized disclosure, release, gathering, monitoring, misuse, modification, loss or destruction of confidential, proprietary, trade secret or other information (including account data information). An incident may not be detected until well after it occurs and the severity and potential impact may not be fully known for a substantial period of time after it has been discovered. Our ability to address incidents may also depend on the timing and nature of assistance that may be provided from relevant governmental or law enforcement agencies.

Information, operational or cyber security incidents, fraudulent activity and other actual or perceived failures to maintain confidentiality, integrity, availability of services, privacy and/or security has led to increased regulatory scrutiny and may lead to regulatory investigations and intervention (such as mandatory card reissuance), consent decrees, increased litigation (including class action litigation), response costs (including notification and remediation costs), fines, negative assessments of us and our subsidiaries by banking regulators and rating agencies, reputational and financial damage to our brand, negative impacts to our partner relationships, and reduced usage of our products and services, all of which could have a material adverse impact on our business. The disclosure of sensitive company information could also undermine our competitive advantage and divert management attention and resources.

Successful cyberattacks, data breaches, disruptions or other incidents related to the actual or perceived failures to maintain confidentiality, integrity, privacy and/or security at other large financial institutions, large retailers, travel and hospitality companies, government agencies or other market participants, whether or not we are impacted, could lead to a general loss of customer confidence that could negatively affect us, including harming the market perception of the effectiveness of our security measures or harming the reputation of the financial system in general, which could result in reduced use of our products and services. Such events could also result in legislation and additional regulatory requirements. Although we maintain cyber insurance, there can be no assurance that liabilities or losses we may incur will be covered under such policies or that the amount of insurance will be adequate.

***The uninterrupted operation of our information systems is critical to our success and a significant disruption could have a material adverse effect on our business and results of operations.***

Our information technology systems and those of our third parties upon which we rely, including our transaction authorization, clearing and settlement systems, and data centers, have experienced in limited instances and may continue to experience service disruptions or degradation, which may result from technology malfunction, sudden increases in processing or other volumes, natural disasters and weather events, fires, accidents, technology change management issues, power outages, internet outages, telecommunications failures, fraud, denial-of-service, ransomware and other cyberattacks, inadequate infrastructure in lesser-developed markets, technology capacity management issues, terrorism, computer viruses, vulnerabilities in hardware or software, physical or electronic break-ins, or similar events. Service disruptions or degradations can prevent access to our online services and account information, compromise or limit access to company or customer data, impede or prevent transaction processing and financial reporting, disrupt ordinary business operations, result in contractual penalties or obligations, trigger regulatory reporting obligations, and lead to regulatory investigations and fines, increased regulatory oversight, and litigation (including class action litigation). Any such service disruption or degradation could adversely affect the perception of the reliability of our products and services and materially adversely affect our overall business, reputation and results of operations.

***We rely on third-party providers for acquiring and servicing customers, technology, platforms and other services integral to the operations of our businesses. These third parties may act in ways that could materially harm our business.***

We rely on third-party service providers, cobrand partners, merchants, affiliate marketing firms, processors, aggregators, network partners and other third parties for services that are integral to our operations and are subject to the risk that activities of such third parties may adversely affect our business. As outsourcing, specialization of functions, third-party digital services and technology innovation within the payments industry increase (including with respect to mobile technologies, tokenization, big data, artificial intelligence and cloud-based solutions), more third parties are involved in processing card transactions, handling our data and supporting our operations. For example, we rely on third parties for the timely transmission of accurate information across our global network, card acquisition and provision of services to our customers.

We have experienced in certain limited circumstances and may continue to experience disruptions or other events at our third parties or our third parties' service providers, including their failure to fulfill their obligations and the information, cyber security and operational incidents described above. Such disruptions could interrupt or compromise the quality of our services to customers, impact the confidentiality, integrity, availability and security of our data, lead to fraudulent transactions on our cards or other products, impact our business, cause brand or reputational damage, and lead to costs associated with responding to such a disruption, including notification and remediation costs, costs to switch vendors or move operations in house, regulatory investigations and fines and increased regulatory oversight and litigation. Third parties could also cease providing data to us or use our data in a way that was not authorized or diminishes the value of our closed loop.

The management and oversight of multiple third parties increases our operational complexity and governance challenges and decreases our control. A failure to exercise adequate oversight over third parties, including compliance with service level agreements or regulatory or legal requirements, could result in regulatory actions, fines, litigation, sanctions or economic and reputational harm to us. In addition, we may not be able to effectively monitor or mitigate operational risks relating to our third-party providers' service providers. We are also exposed to the risk that a service disruption at a service provider common to our third parties could impede their ability to provide services to us. Notwithstanding any attempts to diversify our reliance on third parties, in certain cases there may be limited alternatives or high costs for diversification, and we also may not be able to effectively mitigate operational risks relating to the service providers of our third-party providers.

***If we are not able to successfully invest successfully in, and compete at the leading edge of, with respect to, technological developments and new products and services across all our businesses, our revenue and profitability could be materially adversely affected.***

Our industry is subject to rapid and significant technological changes. In order to compete in our industry, we need to continue to invest in technology across all areas of our business, including in transaction processing, data management and analytics, machine learning and artificial intelligence, customer interactions and communications, open banking and alternative payment and financing mechanisms, authentication technologies and digital identification, tokenization, real-time settlement and risk management and compliance systems. Incorporating new technologies into our products and services, including developing the appropriate governance and controls consistent with regulatory expectations, requires substantial expenditures and takes considerable time, and ultimately may not be successful. We expect that new technologies in the payments industry will continue to emerge, and these new technologies may be superior to, or render obsolete, our existing technology.

The process of developing new products and services, enhancing existing products and services and adapting to technological changes and evolving industry standards is complex, costly and uncertain, and any failure by us to anticipate customers' changing needs and emerging technological trends accurately could significantly impede our ability to compete effectively. **Consumer Adoption by consumers, merchants and merchant adoption other service providers** is a key competitive factor and our competitors may develop products, platforms or technologies that become more widely adopted than ours. In addition, we may underestimate the resources needed and **overestimate** our ability to develop new products and services, particularly beyond our traditional card products and travel-related services. **The use of artificial intelligence and machine learning technologies, including generative artificial intelligence, has increased rapidly with increasing complexity and changes in the nature of the technology.** Our use of artificial intelligence and machine learning is subject to **various risks including the use of personal information, flaws in our models or datasets that may result in biased or inaccurate results, ethical considerations regarding artificial intelligence, and our ability to safely deploy and implement governance and controls for artificial intelligence systems.** Additionally, laws and regulations related to automated decision making, artificial intelligence and machine learning are still evolving and there is uncertainty as to new laws and regulations that will be adopted and the application of **existing laws and regulations, which may restrict or impose burdensome and costly requirements on our ability to use artificial intelligence and machine learning.** Adverse consequences of these risks related to **flaws in our algorithms artificial intelligence and datasets that may be insufficient or contain biased information. These deficiencies machine learning** could undermine the decisions, predictions or analysis such technologies produce **subjecting and subject** us to competitive harm, legal liability, **heightened regulatory scrutiny** and brand or reputational harm.

Our ability to adopt new technologies may be inhibited by the emergence of industry-wide standards, a changing legislative and regulatory environment, an inability to develop appropriate governance and controls, a lack of internal product and engineering expertise, resistance to change from Card Members, **merchants or merchants, service providers,** lack of appropriate change management processes or the complexity of our systems. In addition, our adoption of new technologies and our introduction of new products and services may expose us to new or enhanced risks, particularly in areas where we have less experience or our existing governance and control systems may be insufficient, which could require us to make substantial expenditures or subject us to legal liability, **heightened regulatory scrutiny** and brand or reputational harm.

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***We may not be successful in realizing the benefits associated with our acquisitions, strategic alliances, joint ventures and investment activity, and our business and reputation could be materially adversely affected.***

We have acquired a number of businesses and have made a number of strategic investments, and continue to evaluate potential transactions. There is no assurance that we will be able to successfully identify suitable candidates, value potential investment or acquisition opportunities accurately, negotiate acceptable terms for those opportunities, or complete proposed acquisitions and investments. The process of integrating an acquired company, business or technology could create unforeseen operating difficulties and expenditures, including in integrating systems and personnel or further developing the acquired business or technology, result in unanticipated liabilities, including legal claims, violations of laws, commercial disputes and information security vulnerabilities or breaches (including from not integrating the acquired company, business or technology quickly or appropriately, from activities that occurred prior to the acquisition, **from inadequate systems or controls of the acquired company,** and from exposure to third party relationships of the acquired company or business or new laws and regulations), and harm our business generally. It may take us longer than expected to fully realize the anticipated benefits of these transactions, and those benefits may ultimately be smaller than anticipated or may not be realized at all, which could materially adversely affect our business and operating results, including as a result of write-downs of goodwill and other intangible assets.

Joint ventures, including our joint **venture ventures** in China **and Switzerland,** and minority investments in companies such as GBTG inherently involve a lesser degree of control over business operations, thereby potentially increasing the financial, legal, operational and/or compliance risks associated with the joint venture or minority investment, including as a result of being subject to different laws or regulations. Joint ventures and other partnerships or minority investments operating in foreign jurisdictions may also face risks from adverse regulatory actions, which could adversely affect their operations or our investment. In addition, we may be dependent on joint venture partners, controlling shareholders or management who may have business interests, strategies or goals that are inconsistent with ours and we have been and may in the future be involved in litigation with our joint venture partners and other shareholders and parties related to the joint ventures and investments. **During the second quarter of 2022, GBTG became a publicly traded company following the completion of a business combination between American Express Global Business Travel and Apollo Strategic Growth Capital.** We have extensive commercial arrangements with GBTG, including, among other things, a long-term trademark license agreement pursuant to which GBTG uses the American Express

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brand, **GBTG's GBTG's** support of our partnerships, GBTG negotiations with travel suppliers on our behalf and a strategic relationship between GBTG and our Commercial Services business. Business decisions or other actions or omissions of a joint venture partner, other shareholders or management of our joint ventures and companies in which we have minority investments may adversely affect the value of our investment, result in litigation or regulatory action against us and otherwise damage our reputation and brand. In addition, trade secrets and other proprietary information we may provide to a joint venture may become available to third parties beyond our control. The ability to enforce intellectual property and contractual rights to prevent disclosure of our trade secrets and other proprietary information may be limited in certain jurisdictions.

**We** Additionally, from time to time we may **also face risks with** decide to divest certain businesses or assets. These divestitures may involve significant uncertainty and execution complexity, which may cause us not to achieve our strategic objectives, realize expected cost savings or obtain other **types of strategic transactions, such as benefits from the sale to InComm of the operations relating to our prepaid reloadable divestiture and gift card business.** The reloadable operations have experienced disruptions in the past, impacting the

ability of our prepaid customers to load and use their cards. If such operations are interrupted, suspended or terminated in the future, it could further negatively impact our customers' experience, may result in additional costs, litigation and regulatory action, and unexpected losses of colleagues or harm our business and reputation.

**Our success is dependent on maintaining a culture of integrity and respect, the resilience of our colleagues through changes in the working environment, and upon our executive officers and other key personnel, and misconduct by or loss of personnel could materially adversely affect our business.**

We rely upon our personnel not only for business success, but also to act with integrity and promote a culture of respect. To the extent our colleagues behave in a manner that does not comport with our company's values, the consequences to our brand, and reputation could be severe and could negatively affect our financial condition and results of operations. Our colleagues have had to adapt to rapidly changing conditions customers or other partners. Further, during the pandemic and pendency of a divestiture, we may be subject to risks such as that the related return transaction may not close or the business to office arrangements, be divested may decline, and if we are unable to continue addressing the safety, health and productivity of our colleagues, as well as their expectations regarding workplace flexibility, our business could suffer. The changing nature of the office environment, such as return to office arrangements and the prevalence of remote and hybrid working, may result in increased costs and present operational and workplace culture challenges that may also adversely affect our business.

The market for qualified individuals with diverse perspectives and reflecting the diversity of our communities a divestiture is highly competitive, with elevated levels of turnover in recent years, and not completed, we may not be able to attract find another acquiror on similar terms.

#### Operational and Compliance/Legal Risks

**We may not be able to effectively manage the operational and compliance risks to which we are exposed.**

We consider operational risk to be the risk of loss due to, among other things, inadequate or failed processes, people or information systems, or impacts from the external environment (e.g., natural disasters). Operational risk includes, among others, the risk that error or misconduct could result in a material financial misstatement, a failure to monitor a third party's compliance with regulatory or legal requirements, a failure to adequately monitor and control access to, or use of, data in our systems we grant to third parties or a failure to satisfy our obligations to our customers with respect to our products and services. As processes or organizations are changed or become more complex, we grow in size, new products and services are introduced, such as new lending features, debit products, checking accounts and digital collectibles, or we become subject to more stringent or complicated regulatory requirements, we may not identify or address new operational risks. Through human error, fraud or malfeasance, conduct risk can result in harm to customers, legal liability, fines, sanctions, customer remediation and brand damage.

Compliance risk arises from violations of, or failure to conform or comply with, laws, rules, regulations, internal policies and procedures and ethical standards. We need to continually update and enhance our control environment to address operational and compliance risks. Operational and compliance failures, deficiencies in our control environment or an inability to maintain high standards of business conduct can expose us to reputational and legal risks as well as fines, civil money penalties or payment of damages and can lead to diminished business opportunities and diminished ability to expand key operations.

**A major information or cybersecurity incident or an increase in fraudulent activity could lead to reputational damage to our brand and material legal, regulatory and financial exposure, and could reduce the use and acceptance of our products and services.**

We and third parties collect, process, transfer, host, store, analyze, retain, provide access to and dispose of account information, payment transaction information, and certain types of personally identifiable and other information pertaining to our customers and colleagues in connection with our cards and other products and in the normal course of our business.

Global financial institutions like us, as well as our customers, colleagues, regulators, service providers and other third parties, have experienced a significant increase in information security and cybersecurity risk in recent years and will likely continue to be the target of increasingly sophisticated cyberattacks, including computer viruses, malicious or destructive code, ransomware, social engineering attacks (including phishing, impersonation and identity takeover attempts), artificial intelligence-assisted deepfake attacks and disinformation campaigns, corporate espionage, hacking, website defacement, denial-of-service attacks, exploitation of vulnerabilities and other attacks and similar disruptions from the misconfiguration or unauthorized use of or access to computer systems. These threats can arise from external parties, as well as insiders who knowingly or unknowingly engage in or enable malicious cyber activities. There are a number of motivations for cyber threat actors, including criminal activities such individuals, as fraud, identity theft and ransom, corporate or nation-state espionage, political agendas, public embarrassment with the intent to cause financial or reputational harm, intent to disrupt information technology systems and supply chains, and to expose and exploit potential security and privacy vulnerabilities in corporate systems and websites. Cyber threat actors have increasingly demonstrated advanced capabilities, including the rapid integration of new technology such as advanced forms of artificial intelligence and quantum computing. Cyber threats, including attacks from state sponsored or nation-state actors, can increase during periods of diplomatic or armed conflict, such as the ongoing Russia-Ukraine and Israel-Hamas wars.

Our networks and systems are subject to constant attempts to disrupt our business operations and capture, destroy, manipulate or expose various types of information relating to corporate trade secrets, customer information, including Card Member, travel and loyalty program data, colleague information and other sensitive business information, including acquisition activity, non-public financial results and intellectual property. For example, we and other U.S. financial services providers have been the target of distributed denial-of-service attacks. We develop and maintain systems and processes aimed at detecting and preventing information security and cybersecurity incidents and fraudulent activity, which require significant investment, maintenance and ongoing monitoring and updating as technologies and regulatory requirements change, new vulnerabilities and exploits are discovered and as efforts to overcome security measures become more sophisticated. In addition, we maintain cyber crisis response procedures and regularly test our procedures to remain prepared and reduce the risk of harm to our business operations, customers and third parties in the event of an information or cybersecurity incident.

Despite our efforts and the efforts of third parties that process, transmit or store our data and data of our customers and colleagues or support our operations, such as service providers, merchants and regulators, the possibility of information, operational and cybersecurity incidents, malicious social engineering, password mismanagement, corporate espionage, fraudulent or other malicious activities and human error or malfeasance cannot be eliminated entirely and will evolve as new and emerging technology is deployed, including quantum computing and the increasing use of platforms that are outside of our network and control environments. For example, we are aware that certain of our third-party service providers have been the victims of ransomware and other cyberattacks, in some instances that affected our data or the services they provide to us. In addition, new products and services, such as checking accounts and non-card lending, may lead to an increase in the number or types of cyber attacks and our exposure to fraud and other malfeasance.

Risks associated with such incidents and activities include theft of funds and other monetary loss, disruption of our operations and the unauthorized disclosure, release, gathering, monitoring, misuse, modification, loss or destruction of confidential, proprietary, trade secret or other information (including account data information). An incident may not be detected until well after it occurs and the severity and potential impact may not be fully known for a substantial period of time after it has been discovered. Our ability to address incidents may also depend on the timing and nature of assistance that may be provided from relevant governmental or law enforcement agencies.

Information, operational or cybersecurity incidents, fraudulent activity and other actual or perceived failures to maintain confidentiality, integrity, availability of services, privacy and/or security has led to increased regulatory scrutiny and may lead to regulatory investigations and intervention (such as mandatory card reissuance), consent decrees, increased litigation (including class action litigation), response costs (including notification and remediation costs), fines, negative assessments of us and our subsidiaries by banking regulators and rating agencies, reputational and financial damage to our brand, negative impacts to our partner relationships, and reduced usage of our products and services, all of which could have a material adverse impact on our business. The disclosure of sensitive company information could also undermine our competitive advantage and divert management attention and resources.

Successful cyberattacks, data breaches, disruptions or other incidents related to the actual or perceived failures to maintain confidentiality, integrity, data availability, privacy and/or security at other large financial institutions, large retailers, travel and hospitality companies, government agencies or other market participants, whether or not we are impacted, could lead to a general loss of customer confidence that could negatively affect us, including harming the market perception of the effectiveness of our security measures or harming the reputation of the financial system in general, which could result in reduced use of our products and services. Such events could also result in legislation and additional regulatory requirements. Although we maintain cyber insurance, there can be no assurance that liabilities or losses we may incur will be covered under such policies or that the amount of insurance will be adequate.

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***The uninterrupted operation of our information systems is critical to our success and a significant disruption could have a material adverse effect on our business and results of operations.***

Our information technology systems and those of our third parties upon which we rely, including our transaction authorization, clearing and settlement systems, and data centers, have experienced and may continue to experience increased costs related to compensation service disruptions or degradation, which may result from technology malfunction, sudden increases in processing or other volumes, natural disasters and weather events, fires, accidents, technology change management issues, power outages, internet outages, telecommunications failures, fraud, denial-of-service, ransomware and other benefits necessary cyberattacks, inadequate infrastructure in lesser-developed markets, technology capacity management issues, terrorism, computer viruses, vulnerabilities in hardware or software, physical or electronic break-ins, or similar events. Service disruptions or degradations can prevent access to attract our online services and retain qualified personnel. Changes account information, compromise or limit access to company or customer data, impede or prevent transaction processing, communications to customers and financial reporting, disrupt ordinary business operations, result in immigration contractual penalties or obligations, trigger regulatory reporting obligations, and work permit laws lead to regulatory investigations and regulations fines, increased regulatory oversight, and litigation (including class action litigation). Any such service disruption or degradation could adversely affect the administration or enforcement perception of such laws or regulations or other changes in the legal or regulatory environment can also impair our ability to attract and retain qualified personnel, or to employ colleagues in the location(s) reliability of our choice. Our compensation practices are subject to review products and oversight by the Federal Reserve services and the compensation practices of AENB are subject to review and oversight by the OCC. This regulatory review and oversight could further affect our ability to attract and retain our executive officers and other key personnel. Our inability to attract and retain highly skilled, motivated and diverse personnel could materially adversely affect our overall business, reputation and our culture, results of operations.

Our operations, business, customers and partners could be materially adversely affected by climate change.

***There are increasing and rapidly evolving concerns over the risks of climate change and related environmental sustainability matters. The physical risks of climate change include rising average global temperatures, rising sea levels and an increase in the frequency and severity of extreme weather events and natural disasters. Such events and disasters could disrupt our operations or the operations of customers or third parties on which we rely and could result in market volatility or negatively impact our customers' spending behaviors or ability to pay outstanding loans. Additionally, we may face risks related to the transition to a low-carbon economy. Changes in consumer preferences, travel patterns and legal requirements could increase expenses or otherwise adversely impact our business, our customers and partners. We and other parties in our value chain are expected to be subject to additional climate and other environmental-related obligations arising from legislation and regulation in the United States and abroad. For example, banking regulators and other governmental authorities and stakeholders are increasingly focused on the issue of climate risk at financial institutions, and several of the U.S. federal bank regulatory agencies have issued proposals for principles designed to provide a framework for the management of climate-related risks. Disclosure of additional climate-related information by companies has also begun to be mandated by legislation and regulators, even as the availability and quality of such information remains limited. We could also be required to change our business and management practices and experience increased expenses resulting from strategic planning, litigation and changes to our technology, operations, products and services, as well as reputational harm as a result of negative public sentiment, regulatory scrutiny and reduced stakeholder confidence, due to our response to climate change and our efforts relating to the Advancing Climate Solutions pillar of our ESG strategy. Our risk management framework may not be effective in identifying, measuring and controlling our exposure to climate-related risks, particularly given that the timing, nature and severity of the impacts of climate change may not be predictable.***

**Legal, Regulatory and Compliance Risks**

Our business is subject to evolving and comprehensive government regulation and supervision, which could materially adversely affect our results of operations and financial condition.

We are subject to evolving and comprehensive government regulation and supervision in jurisdictions around the world, which significantly affects our business and requires continual enhancement of our compliance efforts. Supervision efforts and the enforcement of existing laws and regulations impact the scope and profitability of our existing business activities, limit our ability to pursue certain business opportunities and adopt new technologies, compromise our competitive position, and affect our relationships

with Card Members, partners, merchants, service providers and other third parties. New laws or regulations could similarly affect our business, increase our the costs and complexity of doing business, impact what we are able to charge for, or offer in connection with, our products and services, impose conflicting obligations, and require us to change certain of our business practices and invest significant management attention and resources, all of which could adversely affect our results of operations and financial condition. Legislators and regulators around the world are aware of each other's approaches to the regulation of the financial services industry. Consequently, a development in one country, state or region may influence regulatory approaches in another.

In preparation for the completion of Brexit, numerous EU laws and regulations were separately adopted into UK domestic legislation in order to ensure continuity. However, the UK plans to evaluate the extent to which these EU-legacy laws and regulations should change going forward and has already indicated some areas where it may take a different approach from the EU. To the extent that different regulatory systems impose overlapping or inconsistent requirements on the conduct of our business, we face complexity and additional costs in our compliance efforts, as well as potential regulatory enforcement actions and penalties.

If we fail to satisfy regulatory requirements or maintain our financial holding company status, our financial condition and results of operations could be adversely affected, and we may be restricted in our ability to take certain capital actions (such as declaring dividends or repurchasing outstanding shares) or engage in certain business activities or acquisitions, which could compromise our competitive position. Additionally, our banking regulators have wide discretion in the examination and the enforcement of applicable banking statutes and regulations and may restrict our ability to engage in certain business activities or acquisitions or require us to maintain more capital. In response to recent bank failures and stress in the banking sector, legislators and regulators have increased their scrutiny of financial institutions and are proposing new measures and regulations, including those related to capital levels, liquidity standards, deposit concentrations and risk management practices, as well as increased deposit assessments. As we continue to grow, we expect to become subject to heightened regulatory expectations and more stringent regulatory requirements, such as becoming a Category III or Category II firm for purposes of the U.S. federal bank regulatory agencies' enhanced prudential standards, which may increase our compliance costs and adversely affect our business.

Legislators and regulators continue to focus on the operation of card networks, including interchange fees paid to card issuers in payment networks such as Visa and Mastercard, network routing practices and the fees merchants are charged to accept cards. Even where we are not directly regulated, regulation of bankcard fees significantly negatively impacts the discount revenue derived from our business, including as a result of downward pressure on our discount rate from decreases in competitor pricing in connection with caps on interchange fees. In some cases, regulations also extend, or may extend, to certain aspects of our business, such as network and cobrand arrangements, new products or services we may offer, or the terms of card acceptance for merchants, including terms relating to non-discrimination and honor-all-cards. For example, we have exited our network licensing businesses in the EU and Australia as a result of regulation in those jurisdictions. In addition, there is uncertainty as to when or how interchange fee caps and other provisions of payments legislation might apply when we work with cobrand partners and agents in the EU. In a ruling issued on February 7, 2018, the EU Court of Justice confirmed the validity of the application of the fee caps capping and other provisions in circumstances where three-party networks issue cards with a cobrand partner or through an agent, although the ruling provided only limited guidance as to when or how the provisions might apply in such circumstances and remains subject to differing interpretations by regulators and participants in cobrand arrangements. As a result, On August 29, 2023, the Dutch Trade and Industry Appeals Tribunal referred questions to the EU Court of Justice on the interpretation of the application of the interchange fee caps in connection with an administrative proceeding by the Netherlands Authority for Consumers and Markets regarding our cobrand relationship with KLM Royal Dutch Airlines. Given differing interpretations by regulators and participants in cobrand arrangements, we are subject to regulatory action, penalties and the possibility we will not be able to maintain our existing cobrand and agent relationships in the EU. Legislators and regulators have also increased their focus on limiting fees associated with card and banking products, such as the recent proposed rule by the CFPB related to credit card fees for late payments, which could negatively impact our fee revenue.

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Legislators and regulators also continue to focus on consumer protection, including product design and pricing constructs, account management and security, credit bureau reporting, disclosure rules, marketing and debt collection practices. Any new requirements or increased enforcement of existing requirements may result in increased scrutiny of our pricing, underwriting and account management practices, the imposition of fines and customer remediation, higher compliance costs, restrictions on our ability to issue cards, appropriately price for the value of our products or partner with other financial institutions and otherwise result in changes to our business practices, which could materially and adversely impact our revenue growth and profitability.

We are subject to certain provisions of the Bank Secrecy Act, as amended by the Patriot Act significant supervision and the AMLA, regulation with regard respect to maintaining effective compliance with AML/CFT programs. Similar AML/CFT requirements apply under the laws of most jurisdictions where we operate, and sanctions regimes in numerous jurisdictions. As regulators increase their focus in this area, these areas, new technologies such as digital currencies develop, and near real-time money movement solutions are adopted, we introduce new products like checking accounts and geopolitical tensions increase, we face increased costs related to oversight, supervision and potential fines. Our AML/CFT programs have become the subject of heightened scrutiny in some countries, including certain Member States in the EU. Any errors, failures or delays in complying with AML/CFT and sanctions laws, perceived deficiencies in our AML/CFT related compliance programs or association of our business with money laundering, terrorist financing, tax fraud or other illicit activities or sanctioned persons, entities, governments or countries can give rise to significant supervisory, criminal and civil proceedings and lawsuits, which could result in significant penalties and forfeiture of assets, loss of licenses or restrictions on business activities, or other enforcement actions, and our reputation may suffer due to our customers' association with certain countries, persons or entities or the existence of any such transactions.

Various regulatory agencies and legislatures are also considering regulations and legislation covering identity theft, account management guidelines, credit bureau reporting, disclosure rules, security and marketing that would impact us directly, in part due to increased scrutiny of our underwriting and account management standards. Any new requirements may restrict our ability to issue cards or partner with other financial institutions, which could adversely affect our revenue growth.

See "Supervision and Regulation" under "Business" for more information about certain laws and regulations to which we are subject and their impact on us.

Litigation and regulatory actions could subject us to significant fines, penalties, judgments and/or requirements resulting in significantly increased expenses, damage to our reputation and/or a material adverse effect on our business, business and results of operations.

At any given time, we are involved in a number of legal proceedings, including class action lawsuits, lawsuits, mass arbitrations and similar actions. Many of these actions have included include claims for substantial compensatory or punitive damages, damages and require us to incur significant costs for legal representation, arbitration fees or other legal or related services. While we have historically relied on our arbitration clause in agreements with customers to limit our exposure to class action litigation, there can be no assurance

that we will continue to be successful in enforcing our arbitration clause in the future, including as a result of possible regulation that would require that our consumer arbitration clause not apply to cases filed in court as class actions, and claims of the type we previously arbitrated could be subject to the complexities, risks and costs associated with class action cases. The continued focus of merchants on issues relating to the acceptance of various forms of payment may lead to additional litigation and other

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legal actions. Given the inherent uncertainties involved in litigation, and the very large or indeterminate damages sought in some matters asserted against us, there is significant uncertainty as to the ultimate liability we may incur from litigation.

We are also involved at any given time with governmental and regulatory inquiries, investigations and proceedings. Regulatory action could subject us to significant fines, penalties or other requirements resulting in Card Member reimbursements, increased expenses, limitations or conditions on our business activities, and damage to our reputation and our brand, all of which could adversely affect our results of operations and financial condition. We expect that financial institutions, such as us, will continue to face significant regulatory scrutiny, with regulators taking formal enforcement actions against financial institutions in addition to addressing supervisory concerns through non-public supervisory actions or findings, which could involve restrictions on our activities, among other limitations, that could adversely affect our business. In addition, a violation of law or regulation by another financial institution could give rise to an investigation by regulators and other governmental agencies of the same or similar practices by us. Further, a single event may give rise to numerous and overlapping investigations and proceedings. External publicity concerning investigations can increase the scope and scale of investigations and lead to further regulatory inquiries.

We are also involved at any given time with governmental and regulatory inquiries, investigations and proceedings. Regulatory scrutiny has continued to increase in a number of areas, and regulatory action could subject us to significant fines, penalties or other requirements resulting in Card Member reimbursements, increased expenses, limitations or conditions on our business activities, and damage to our reputation and our brand, all of which could materially adversely affect our business and results of operations. For example, as previously disclosed and described in May 2020, more detail in Note 12 to the "Consolidated Financial Statements," we began responding are cooperating with governmental investigations related to a review by the OCC and the Department of Justice (DOJ) Civil Division regarding our historical sales practices relating and have already paid a civil money penalty pursuant to sales a settlement with the OCC with respect to small business customers in the United States. In January 2021, we received a grand jury subpoena from the United States Attorney's Office for the Eastern District its investigation. Other investigations of New York (EDNY) regarding these our historical sales practices issues, as well as a Civil Investigative Demand from the CFPB pertaining to its investigation into sales practices related to consumers. In January 2023, the CFPB notified us that its investigation was completed and that it does not intend to recommend an enforcement action be taken against us at this time. The OCC, DOJ and EDNY reviews and investigations are ongoing and could result in enforcement actions or other regulatory proceedings against us seeking fines or other remedial actions. We are cooperating with all inquiries. We continue to review and enhance our processes and controls related to our sales practices and business conduct generally, take disciplinary and remedial actions where appropriate, and provide information regarding our reviews to our regulators, including the Federal Reserve, ongoing.

We also face an increased risk of litigation and governmental and regulatory scrutiny as a result of the effects of the pandemic on market and economic conditions, such as a renewed focus on fair lending laws, and actions governmental authorities take in response to those conditions, and in connection with our ESG-related disclosures and initiatives.

**Legal proceedings regarding provisions in our merchant contracts, including non-discrimination and honor-all-cards provisions, could have a material adverse effect on our business and result in additional litigation and/or arbitrations, changes to our merchant agreements and/or business practices, substantial monetary damages and damage to our reputation and brand.**

We are, and have been in the past, a defendant in a number of actions, including legal proceedings and proposed class actions, challenging certain provisions of our card acceptance agreements. See Note 12 to the "Consolidated Financial Statements" for a description of certain outstanding legal proceedings.

An adverse outcome in these proceedings could have a material adverse effect on our business and results of operations, require us to change our merchant agreements in a way that could expose our cards to increased merchant steering and other forms of discrimination that could impair the Card Member experience, result in additional litigation and/or arbitrations, impose substantial monetary damages and damage our reputation and brand. Even if we were not required to change our merchant agreements,

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changes in Visa's and Mastercard's policies or practices as a result of legal proceedings, lawsuit settlements or regulatory actions pending against them could result in changes to our business practices and materially and adversely impact our profitability.

**We rely on third-party providers for acquiring and servicing customers, technology, platforms and other services integral to the operations of our businesses. These third parties may act in ways that could materially harm our business.**

We rely on third-party service providers, cobrand partners, merchants, affiliate marketing firms, processors, aggregators, network partners and other third parties for services that are integral to our operations and are subject to capital adequacy the risk that activities of such third parties may adversely affect our business. As outsourcing, specialization of functions, third-party digital services and liquidity rules, and if we fail to meet these rules, our business would be materially adversely affected.

Failure to meet current or future capital or liquidity requirements could compromise our competitive position and could result in restrictions imposed by technology innovation within the Federal Reserve, or the OCC payments industry increase (including with respect to AENB, mobile technologies, tokenization, big data, artificial intelligence and cloud-based solutions), more third parties are involved in processing card transactions, handling our data and supporting our operations. For example, we rely on third parties for the timely transmission of accurate information across our global network, card acquisition and provision of services to our customers.

We have experienced in certain limited circumstances and may continue to experience disruptions or other events at our third parties or our third parties' service providers, including limiting their failure to fulfill their obligations and the information, cybersecurity and operational incidents described above. Such disruptions could interrupt or compromise the quality of our ability services to pay dividends, repurchase customers, impact the confidentiality, integrity, availability and security of our capital stock, invest in data, lead to fraudulent transactions on our cards or other products, impact our business, expand cause brand or reputational damage, and lead to costs associated with responding to such a disruption, including notification and remediation costs, costs to switch service providers or move operations in house, regulatory investigations and fines and increased regulatory oversight and litigation. Third parties may also act in other ways that are inconsistent with our business interests or engage contrary to our strategic or technological initiatives, such as ceasing to provide data to us or using our data in acquisitions. Some elements a way that was not authorized or diminishes the value of the capital transaction data we receive through our integrated payments platform.

The management and liquidity regimes are not yet final oversight of an increasing number of third parties increases our operational complexity and certain developments could significantly impact the requirements applicable governance challenges and decreases our control. Additionally, third-party oversight and practices related to financial institutions. For example, if the 2017 Basel Committee revisions third parties such as outsourcing have become subject to the standardized approach for credit risk and operational risk capital requirements are adopted heightened regulatory scrutiny both in the United States and applicable internationally. A failure to us, we are likely exercise adequate oversight over third parties, including compliance with service level agreements or regulatory or legal requirements, could result in regulatory actions, fines, litigation, sanctions or economic and reputational harm to be required to hold significantly more capital. us. In addition, it we may not be able to effectively monitor or mitigate operational risks relating to our third-party providers' service providers. We are also exposed to the risk that a service disruption at a service provider common to our third parties could impede their ability to provide services to us. Notwithstanding any attempts to diversify our reliance on third parties, in certain cases there may be necessary limited alternatives or high costs for us diversification, and we also may not be able to hold additional capital because effectively mitigate operational risks relating to the service providers of an increase our third-party providers.

**Our success is dependent on maintaining a culture of integrity and respect, the resilience of our colleagues through changes in the SCB requirement based on working environment, and upon our executive officers and other key personnel, and misconduct by or loss of personnel could materially adversely affect our business.**

We rely upon our colleagues not only for business success, but also to act with integrity and promote a culture of respect. To the extent our colleagues behave in a manner that does not comport with our company's values, the consequences to our brand and reputation could be severe and could negatively affect our financial condition and results from a supervisory stress test.

Compliance with capital adequacy of operations. The changing nature of the office environment, such as changes in the prevalence of remote and liquidity rules requires a material investment of resources. An inability to meet regulatory hybrid working and expectations regarding our compliance with applicable capital adequacy such arrangements, may result in increased costs and liquidity rules present operational and workplace culture challenges and difficulties in attracting, developing and retaining personnel that may also negatively impact adversely affect our business.

The market for qualified, highly motivated individuals with diverse perspectives and reflecting the assessment diversity of us our communities is highly competitive, with elevated levels of turnover in recent years, and we may not be able to attract and retain such individuals. We have and may continue to experience increased costs related to compensation and other benefits necessary to attract and retain such individuals, however the compensation and benefits we offer may still be viewed as less favorable than that offered by our U.S. bank subsidiary by federal banking regulators.

For more information on capital adequacy requirements, see "Capital competitors. Changes in immigration and Liquidity Regulation" under "Supervision work permit laws and Regulation."

**We regulations or the administration or enforcement of such laws or regulations or other changes in the legal or regulatory environment can also impair our ability to attract and retain qualified personnel, or to employ colleagues in the location(s) of our choice. Our compensation practices are subject to restrictions that limit review and oversight by the Federal Reserve and the compensation practices of AENB are subject to review and oversight by the OCC. This regulatory review and oversight could further affect our ability to pay dividends attract and repurchase retain our capital stock. executive officers and other key personnel. Our subsidiaries are also subject inability to restrictions that limit their ability to pay dividends to us, which may attract, develop and retain highly skilled, motivated and diverse personnel could materially adversely affect our liquidity, business and our culture.**

We are limited in our ability to pay dividends and repurchase capital stock by our regulators, who have broad authority to prohibit any action that would be considered an unsafe or unsound banking practice. We are subject to a requirement to submit capital plans to the Federal Reserve for review that include, among other things, projected dividend payments and repurchases of capital stock. As part of the capital planning and stress testing process, our proposed capital actions are assessed against our ability to satisfy applicable capital requirements in the event of a stressed market environment. If we fail to satisfy applicable capital requirements, including the stress capital buffer, our ability to undertake capital actions may be restricted.

Our ability to declare or pay dividends on, or to purchase, redeem or otherwise acquire, shares of our common stock will be prohibited, subject to certain exceptions, in the event that we do not declare and pay in full dividends for the last preceding dividend period of our preferred stock.

American Express Company relies on dividends from its subsidiaries for liquidity, and such dividends may be limited by law, regulation or supervisory policy. For example, our U.S. bank subsidiary, AENB, is subject to various statutory and regulatory limitations on its declaration and payment of dividends. These limitations may hinder our ability to access funds we may need to make payments on our obligations, make dividend payments on outstanding American Express Company capital stock or otherwise achieve strategic objectives.

Any future reduction or elimination of our common stock dividend or share repurchase program could adversely affect the market price of our common stock and market perceptions of American Express. For more information on bank holding company and depository institution dividend restrictions, see "Stress Testing and Capital Planning" and "Dividends and Other Capital Distributions" under "Supervision and Regulation," as well as "Consolidated Capital Resources and Liquidity—Dividends and Share Repurchases" under "MD&A" and Note 22 to our "Consolidated Financial Statements."

**Regulation in the areas of privacy, data protection, data governance, resiliency, data transfer, third party oversight, account access, artificial intelligence and machine learning and information security and cyber security cybersecurity could increase our costs and affect or limit our business opportunities and how we collect and/or use personal information.**

Legislators and regulators in the United States and other countries in which we operate are increasingly adopting or revising privacy, data protection, data governance, resiliency, data transfer, third party oversight, account access, artificial intelligence and machine learning and information security and cyber security cybersecurity laws, including data localization, authentication and notification laws. As such laws are interpreted and applied (in some cases, with significant differences or conflicting requirements across

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jurisdictions), compliance and technology costs will continue to increase, particularly in the context of ensuring that adequate data governance, data management, data protection, incident management, resiliency, third party management, data transfer, security controls, and account access mechanisms and controls related to artificial intelligence and machine learning are in place.

Compliance with current or future privacy, data protection, data governance, resiliency, data transfer, third party oversight, account access, artificial intelligence and machine learning and information security and cyber security cybersecurity laws could significantly impact our collection, use, sharing, retention and safeguarding of consumer and/or colleague information and could restrict our ability to fully maximize our closed-loop capability or provide certain products and services or work with certain service providers, which could materially and adversely affect our profitability. Our failure to comply with such laws or to maintain sufficient governance and control structures could result in potentially significant regulatory and/or governmental investigations and/or actions, litigation, fines, sanctions, ongoing regulatory monitoring, customer attrition, decreases in the use or acceptance of our cards and damage to our reputation and our brand. In recent years, there has been increasing regulatory enforcement and litigation activity in the areas of privacy, data protection and information security and cyber security cybersecurity in the United States, the EU and various other countries in which we operate, operate and our data protection and governance programs have become the subject of heightened scrutiny.

For more information on regulatory and legislative activity in this area, see "Privacy," "Supervision and Regulation — Privacy," Data Protection, Data Governance, Information Security and Cyber Security" Cybersecurity" under "Supervision and Regulation: "Business."

**We may not be able to effectively manage the operational and compliance risks to which we are exposed.**

We consider operational risk to be the risk of loss due to, among other things, inadequate or failed processes, people or information systems, or impacts from the external environment (e.g., natural disasters). Operational risk includes, among others, the risk that error or misconduct could result in a material financial misstatement, a failure to monitor a third party's compliance with regulatory or legal requirements, or a failure to adequately monitor and control access to, or use of, data in our systems we grant to third parties. As processes or organizations are changed, or new products and services are introduced, such as new lending features, debit products and checking accounts, we may not fully appreciate or identify new operational risks that may arise from such changes. Through human error, fraud or malfeasance, conduct risk can result in harm to customers, legal liability, fines, sanctions, customer remediation and brand damage.

Compliance risk arises from violations of, or failure to conform or comply with, laws, rules, regulations, internal policies and procedures, and ethical standards. We need to continually update and enhance our control environment to address operational and compliance risks. Operational and compliance failures, deficiencies in our control environment or an inability to maintain an ethical workplace and high standards of business conduct can expose us to reputational and legal risks as well as fines, civil money penalties or payment of damages and can lead to diminished business opportunities and diminished ability to expand key operations.

**If we are not able to protect our intellectual property, or successfully defend against any infringement or misappropriation assertions brought against us, our revenue and profitability could be negatively affected.**

We rely on a variety of measures to protect our intellectual property and control access to, and distribution of, our trade secrets and other proprietary information. These measures may not prevent infringement of our intellectual property rights or

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misappropriation of our proprietary information and a resulting loss of competitive advantage. The ability to enforce intellectual property rights to prevent disclosure of our trade secrets and other proprietary information may be limited in certain jurisdictions. In addition, competitors or other third parties may allege that our products, systems, processes or technologies infringe on their intellectual property rights. Given the complex, rapidly changing and competitive technological and business environments in which we operate, and the potential risks and uncertainties of intellectual property-related litigation, a future assertion of an infringement or misappropriation claim against us could cause us to lose significant revenues, incur significant defense, license, royalty or technology development expenses, and/or pay significant monetary damages.

**Tax legislative initiatives or assessments could adversely affect our results of operations and financial condition.**

We are subject to income and other taxes in the United States and in various foreign jurisdictions. The laws and regulations related to tax matters are extremely complex and subject to varying interpretations. Although management believes our positions are reasonable, we are subject to audit by the Internal Revenue Service in the United States and by tax authorities in all the jurisdictions in which we conduct business operations. We are being challenged in a number of countries regarding our application of value-added taxes (VAT) to certain transactions. While we believe we comply with all applicable VAT and other tax laws, rules and regulations in the relevant jurisdictions, the tax authorities may determine that we owe additional taxes or apply existing laws and regulations more broadly, which could result in a significant increase in liabilities for taxes and interest in excess of accrued liabilities.

New tax legislation could be enacted Legislative action or inaction in the countries in which we have operations, operations could increase our effective tax rate. For example, new guidelines issued by the Organization for Economic Cooperation and Development (OECD) would will impact how multinational enterprises (MNEs) are taxed on their global profits. In particular, the OECD's guidelines on a global minimum tax of 15 percent could will impact the effective tax rate for many MNEs. A number of Several countries including the Member States in the EU, have adopted, or plan are beginning to adopt, implement these minimum tax guidelines, starting with effectiveness commencing in 2024, which and if all OECD member countries were to implement these minimum tax guidelines in their current form, we expect that it would impact result in a significant increase to our effective tax rate

when the rules become effective. rate. In addition to legislative changes, actions by tax authorities, including an increase in tax audit activity, could have an adverse impact on our tax liabilities.

Jurisdictions may also make changes related to the tax treatment of card transactions, such as imposing taxes on Card Member rewards, which could decrease the value we provide to customers and adversely impact our business.

***Our operations, business, customers and partners could be adversely affected by climate change.***

There are increasing and rapidly evolving concerns over the risks of climate change and related environmental sustainability matters. We face physical risks related to climate change, including rising average global temperatures, rising sea levels and an increase in the frequency and severity of extreme weather events and natural disasters. Such events and disasters could disrupt our operations or the operations of customers or third parties on which we rely and could result in market volatility or negatively impact our customers' spending behaviors or ability to pay outstanding loans. Additionally, we may face risks related to the transition to a low-carbon economy. Changes in consumer preferences, travel patterns and legal requirements could impact our revenues or expenses or otherwise adversely affect our business, our customers and partners. We and other parties in our value chain are expected to be subject to additional climate and other environmental-related obligations arising from legislation and regulation in the United States and abroad, including those that may impose inconsistent or conflicting requirements. Banking regulators and other governmental authorities and stakeholders are increasingly focused on the issue of climate risk at financial institutions, and several of the U.S. federal bank regulatory agencies have issued principles designed to provide a framework for the management of climate-related risks. Legislators and regulators have begun to mandate, or are considering mandating,

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disclosure of additional climate-related information by companies, even as the availability and quality of such information remains limited. We could also be required to change our business and management practices and experience increased expenses resulting from strategic planning, litigation and changes to our technology, operations, products and services, as well as reputational harm as a result of negative public sentiment, regulatory scrutiny and reduced stakeholder confidence, due to our response to climate change and our efforts relating to the Advancing Climate Solutions pillar of our ESG strategy. Our risk management framework may not be effective in identifying, measuring and controlling our exposure to climate-related risks, particularly given that the timing, nature and severity of the impacts of climate change may not be predictable.

**Market, Funding & Liquidity, Credit Liquidity and Market Model Risks**

***Our risk management policies and procedures, including our use of models to manage risk, may not be effective.***

Our risk management framework seeks to identify and mitigate risk and appropriately balance risk and return. Although we have devoted significant resources to develop our risk management policies and procedures and expect to continue to do so in the future, these policies and procedures, as well as our risk management techniques, such as our hedging strategies, may not be fully effective. There may also be risks that exist, or develop in the future, that we have not appropriately identified or mitigated. As regulations, technology and competition continue to evolve, our risk management framework may not always keep sufficient pace with those changes. If our risk management framework does not effectively identify or mitigate our risks, we could suffer unexpected losses and could be materially adversely affected.

Management of our risks in some cases depends upon the use of analytical and/or forecasting models. Although we have a governance framework for model development and independent model validation, the modeling methodology or key assumptions could be erroneous or the models could be misused. In addition, issues with the quality or effectiveness of our data aggregation and validation procedures, as well as the quality and integrity of data inputs, could result in ineffective or inaccurate model outputs and reports. For example, models based on historical data sets might not be accurate predictors of future outcomes, such as because of changes in the credit profile of our Card Members, and they may not be able to predict future outcomes. Our models also may not be able to function properly in the current geopolitical and macroeconomic environment given the lack of recent precedent. The CECL methodology requires measurement of expected credit losses for the estimated life of certain financial instruments, not only based on historical experience and current conditions, but also by including forecasts incorporating forward-looking information. If our business decisions or estimates for credit losses are based on incorrect or misused models and assumptions or we fail to manage data inputs effectively and to aggregate or analyze data in an accurate and timely manner, our results of operations and financial condition may be materially adversely affected.

***We are exposed to credit risk and trends that affect Card Member spending and the ability of customers and partners to pay us, which could have a material adverse effect on our results of operations and financial condition.***

We are exposed to both individual credit risk, principally from consumer and small business Card Member loans and receivables, and institutional credit risk, principally from corporate Card Member loans and receivables, merchants, network partners, loyalty coalition partners and treasury and investment counterparties. Third parties may default on their obligations to us due to bankruptcy, lack of liquidity, operational failure or other reasons. General economic factors, such as gross domestic product, unemployment, inflation and interest rates, may result in greater delinquencies that lead to greater credit losses. A customer's ability and willingness to repay us can be negatively impacted not only by economic, market, political and social conditions but also by a customer's other payment obligations, and increasing leverage can result in a higher risk that customers will default or become delinquent in their obligations to us.

We rely principally on the customer's creditworthiness for repayment of loans or receivables and therefore often have no other recourse for collection. Our ability to assess creditworthiness may be impaired as a result of changes in our underwriting practices or if the criteria or models we use to manage our credit risk prove inaccurate in predicting future losses, which could have a negative impact on our results of operations. This may be exacerbated to the extent information we have historically relied upon to make credit decisions does not accurately portray a customer's creditworthiness, including as a result of the

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current high rates of inflation and economic slowdown. Further, our pricing strategies, particularly for new lending features and non-card lending products, may not offset the negative impact on profitability caused by increases in delinquencies and losses; thus any material increases in delinquencies and losses beyond our current estimates could have a material adverse impact on us. Although we make estimates to provide for credit losses in our outstanding portfolio of loans and receivables, these estimates may not be accurate. In addition, the information we use in managing our credit risk may be inaccurate or incomplete.

We have experienced higher delinquency and write-off rates for the year ended **December 31, 2022** **December 31, 2023**, as compared to the year ended **December 31, 2021** **December 31, 2022**, and such rates are expected to continue to increase. Rising delinquencies and rising rates of bankruptcy are often precursors of future write-offs and may require us to increase our reserve for credit losses. Higher write-off rates and the resulting increase in our reserves for credit losses adversely affect our profitability and the performance of our securitizations, and may increase our cost of funds.

Although we regularly review our credit exposure to specific clients and counterparties and to specific industries, countries and regions that we believe may present credit concerns, default risk may arise from events or circumstances that are difficult to foresee or detect, such as fraud. In addition, our ability to manage credit risk or collect amounts owed to us may be adversely affected by legal or regulatory changes (such as restrictions on collections or changes in bankruptcy laws, minimum payment regulations and re-age guidance). Increased credit risk, whether resulting from underestimating the credit losses inherent in our

portfolio of loans and receivables, deteriorating economic conditions (particularly in the United States where, for example, U.S. Card Members were responsible for approximately 87 percent of our total Card Member loans outstanding as of **December 31, 2022** **December 31, 2023**), increases in the level of loan balances, changes in our mix of business or otherwise, could require us to increase our provisions for losses and could have a material adverse effect on our results of operations and financial condition.

**Interest rate changes could materially adversely affect our earnings.**

Our interest expense was approximately **\$2.8 billion** **\$6.8 billion** for the year ended **December 31, 2022** **December 31, 2023**. If the rate of interest we pay on our borrowings increases more or decreases less than the rate of interest we earn on our loans, our net interest yield, and consequently our net interest income, could decrease. **As of December 31, 2022, a hypothetical immediate 100 basis point increase in market interest rates would have a detrimental impact on our annual net interest income of approximately \$141 million.** We expect the rates we pay on our deposits will change as benchmark interest rates change. For example, the Federal Reserve and other central banks have recently raised interest rates in response to heightened inflationary pressures. In addition, interest rate changes may affect customer behavior, such as impacting the loan balances Card Members carry on their credit cards or their ability to make payments as higher interest rates lead to higher payment requirements, further impacting our results of operations. For a further discussion of our interest rate risk, see "Risk Management — Market Risk Management Process" under "MD&A."

**We are subject to capital adequacy and liquidity rules, and if we fail to meet these rules, our business would be materially adversely affected.**

Failure to meet current or future capital or liquidity requirements could compromise our competitive position and could result in restrictions imposed by the Federal Reserve, or the OCC with respect to AENB, including limiting our ability to pay dividends, repurchase our capital stock, invest in our business, expand our business or engage in acquisitions. Some elements of the capital and liquidity regimes are not yet final and certain developments could significantly impact the requirements applicable to financial institutions. For example, if the capital rule proposal by the U.S. federal bank regulatory agencies is adopted as proposed, it would result in significantly higher regulatory capital requirements for us, as discussed in "Supervision and Regulation — Capital and Liquidity Regulation" under "Business". The U.S. federal bank regulatory agencies have also issued a proposed rule that would require us and AENB to issue and/or maintain minimum amounts of eligible long-term debt with specific terms. In addition, it may be necessary for us to hold additional capital because of an increase in the SCB requirement based on results from a supervisory stress test.

Compliance with capital adequacy and liquidity rules requires a material investment of resources. An inability to meet regulatory expectations regarding our compliance with applicable capital adequacy and liquidity rules may also negatively impact the assessment of us and AENB by federal banking regulators. Additionally, changes in our regulatory tailoring category, such as becoming a Category III or Category II firm, would subject us to more stringent capital and liquidity requirements.

For more information on capital adequacy requirements, see "Supervision and Regulation — Capital and Liquidity Regulation" under "Business."

**We are subject to restrictions that limit our ability to pay dividends and repurchase our capital stock. Our subsidiaries are also subject to restrictions that limit their ability to pay dividends to us, which may adversely affect our liquidity.**

We are limited in our ability to pay dividends and repurchase capital stock by our regulators, who have broad authority to prohibit any action that would be considered an unsafe or unsound banking practice. We are subject to a requirement to submit capital plans to the Federal Reserve for review that include, among other things, projected dividend payments and repurchases of capital stock. As part of the capital planning and stress testing process, our proposed capital actions are assessed against our ability to satisfy applicable capital requirements in the event of a stressed market environment. If we fail to satisfy applicable capital requirements, including the stress capital buffer, our ability to undertake capital actions may be restricted.

Our ability to declare or pay dividends on, or to purchase, redeem or otherwise acquire, shares of our common stock will be prohibited, subject to certain exceptions, in the event that we do not declare and pay in full dividends for the last preceding dividend period of our preferred stock.

We rely on dividends from our subsidiaries for liquidity, and such dividends may be limited by law, regulation or supervisory policy. For example, AENB is subject to various statutory and regulatory limitations on its declaration and payment of dividends. These limitations may hinder our ability to access funds we may need to make payments on our obligations, make dividend payments or otherwise achieve strategic objectives.

Any future reduction or elimination of our common stock dividend or share repurchase program could adversely affect the market price of our common stock and market perceptions of American Express. For more information on bank holding company and depository institution dividend restrictions, see "Supervision and Regulation — Stress Testing and Capital Planning" and "— Dividends and Other Capital Distributions" under "Business," as well as "Consolidated Capital Resources and Liquidity — Dividends and Share Repurchases" under "MD&A" and Note 22 to the "Consolidated Financial Statements."

**Adverse market conditions may significantly affect our access to, and cost of, capital and ability to meet liquidity needs.**

Our ability to obtain financing in the debt capital markets for unsecured term debt and asset securitizations is dependent on financial market conditions. Disruptions, uncertainty or volatility across the financial markets, as well as adverse developments affecting our competitors and the financial industry generally, could negatively impact market liquidity and

limit our access to funding required to operate our business. Such market conditions may also limit our ability to replace, in a timely manner,

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maturing liabilities, satisfy regulatory capital requirements and access the funding necessary to grow our business. In some circumstances, we may incur an unattractive cost to raise capital, which could decrease profitability and significantly reduce financial flexibility. Additional factors affecting the extent to which we may securitize loans and receivables in the future include the overall credit quality of our loans and receivables, the costs of securitizing our loans and receivables, the demand for credit card asset-backed securities and the legal, regulatory, accounting or tax rules affecting securitization transactions and asset-backed securities, generally. Our liquidity and cost of funds would also be adversely affected by the occurrence of events that could result in the early amortization of our existing securitization transactions. For a further discussion of our liquidity and funding needs, see "Consolidated Capital Resources and Liquidity" under "MD&A."

**Any reduction in our credit ratings could increase the cost of our funding from, and restrict our access to, the capital markets and have a material adverse effect on our results of operations and financial condition.**

Ratings of our long-term and short-term debt and deposits are based on a number of factors, including financial strength, as well as factors not within our control, including conditions affecting the financial services industry, and the macroeconomic environment. Our ratings could be downgraded at any time and without any notice by any of the rating agencies, which could, among other things, adversely limit our access to the capital markets and adversely affect the cost and other terms upon which we are able to obtain funding. Our ability to raise funding through the securitization market also depends, in part, on the credit ratings of the securities we issue from our securitization trusts. If we are not able to satisfy rating agency requirements to confirm the ratings of our asset-backed securities, it could limit our ability to access the securitization markets.

**Adverse currency fluctuations and foreign exchange controls could decrease earnings we receive from our international operations and impact our capital.**

During 2022, 2023, approximately 22 percent of our total revenues net of interest expense were generated from activities outside the United States. We are exposed to foreign exchange risk from our international operations, and accordingly the revenue we generate outside the United States is subject to unpredictable fluctuations if the values of other currencies change relative to the U.S. dollar, which could have a material adverse effect on our results of operations.

Foreign exchange regulations or capital controls might restrict or prohibit the conversion of other currencies into U.S. dollars or our ability to transfer them. Political and economic conditions in other countries could also cause fluctuations in the values of their currencies, such as the devaluation of the Argentinian peso, and impact the availability of foreign exchange for the payment to us by the local card issuer for obligations arising out of local Card Members' spending outside

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such country and for the payment by Card Members who are billed in a currency other than their local currency. Substantial and sudden devaluation of local Card Members' currency can also affect their ability to make payments to the local issuer of the card in connection with spending outside the local country. The occurrence of any of these circumstances could further impact our results of operations.

**An inability to accept or maintain deposits due to market demand or regulatory constraints could materially adversely affect our liquidity position and our ability to fund our business.**

Our U.S. bank subsidiary, AENB, accepts deposits and uses the proceeds as a source of funding, with our direct retail deposits becoming a larger proportion of our funding over time. We continue to face strong competition with regard to deposits, and pricing and product changes may adversely affect our ability to attract and retain cost-effective deposit balances. To the extent we offer higher interest rates to attract or maintain deposits, our funding costs will be adversely impacted. Additionally, a decrease in confidence in the soundness of us or in the banking sector more broadly, such as following the occurrence of bank failures, or in the level of insurance available on deposits may cause rapid deposit withdrawals or an unwillingness to maintain deposits with us, which could materially adversely affect us and our ability to fund our business. The use of social media and similar channels has the potential to intensify and accelerate such a decrease in confidence in soundness.

Our ability to obtain deposit funding and offer competitive interest rates on deposits is also dependent on AENB's capital levels. The FDIA's brokered deposit provisions and related FDIC rules in certain circumstances prohibit banks from accepting or renewing brokered deposits and apply other restrictions, such as a cap on interest rates that can be paid. Additionally, our regulators can adjust applicable capital requirements at any time and have authority to place limitations on our deposit businesses. An inability to attract or maintain deposits in the future could materially adversely affect our ability to fund our business.

**The value of our investments may be adversely impacted by economic, political or market conditions.**

Market risk includes the loss in value of portfolios and financial instruments due to adverse changes in market variables, which could negatively impact our financial condition. We have experienced realized and unrealized losses in our Amex Ventures equity investments and may experience further losses in the future. As of December 31, 2022 December 31, 2023, we held approximately \$4.6 billion \$2.2 billion of investment securities, primarily consisting of debt securities, and equity investments, including certain equity method investments, totaling approximately \$2.0 billion. Negative market conditions, changes in valuations or increases in default rates or bankruptcies with respect to these investments, due to economic conditions, business performance or otherwise, could have a material adverse impact on the value of our investments, potentially resulting in impairment charges. Defaults, threats of defaults or economic disruptions, even in countries or territories in which we do not have material investment exposure, conduct business or have operations, could adversely affect us.

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## ITEM 1B. UNRESOLVED STAFF COMMENTS

Not applicable.

## ITEM 1C.CYBERSECURITY

We maintain an information security and cybersecurity program and a cybersecurity governance framework that are designed to protect our information systems against operational risks related to cybersecurity.

### Cybersecurity Risk Management and Strategy

We define information security and cybersecurity risk as the risk that the confidentiality, integrity or availability of our information and information systems are impacted by unauthorized or unintended access, use, disclosure, disruption, modification or destruction. Information security and cybersecurity risk is an operational risk that is measured and managed as part of our operational risk framework. Operational risk is incorporated into our comprehensive Enterprise Risk Management (ERM) program, which we use to identify, aggregate, monitor, report and manage risks. For more information on our ERM program, see "Risk Management" under "MD&A."

Our Technology Risk and Information Security (TRIS) program, which is our enterprise information security and cybersecurity program incorporated in our ERM program and led by our Chief Information Security Officer (CISO), is designed to (i) ensure the security, confidentiality, integrity and availability of our information and information systems; (ii) protect against any anticipated threats or hazards to the security, confidentiality, integrity or availability of such information and information systems; and (iii) protect against unauthorized access to or use of such information or information systems that could result in substantial harm or inconvenience to us, our colleagues or our customers. The TRIS program is built upon a foundation of advanced security technology, employs a highly trained team of experts and is designed to operate in alignment with global regulatory requirements. The program deploys multiple layers of controls, including embedding security into our technology investments, designed to identify, protect, detect, respond to and recover from information security and cybersecurity incidents. Those controls are measured and monitored by a combination of subject matter experts and a security operations center with integrated cyber detection, response and recovery capabilities. The TRIS program includes our Enterprise Incident Response Program, which manages information security incidents involving compromises of sensitive information, and our Cyber Crisis Response Plan, which provides a documented framework for handling high-severity security incidents and facilitates coordination across multiple parts of the Company to manage response efforts. We also routinely perform simulations and drills at both a technical and management level, and our colleagues receive annual cybersecurity awareness training.

In addition, we incorporate reviews by our Internal Audit Group and external expertise in our TRIS program, including an independent third-party assessment of our cybersecurity measures and controls and a third-party cyber maturity assessment of our TRIS program against the Cyber Risk Institute Profile standards for the financial sector. We also invest in threat intelligence, collaborate with our peers in areas of threat intelligence, vulnerability management, incident response and drills, and are active participants in industry and government forums.

Cybersecurity risks related to third parties are managed as part of our Third Party Management Policy, which sets forth the procurement, risk management and contracting framework for managing third-party relationships commensurate with their risk and complexity. Our Third Party Lifecycle Management (TLM) program sets guidelines for identifying, measuring, monitoring, and reporting the risks associated with third parties through the life cycle of the relationships, which includes planning, due diligence and third-party selection, contracting, ongoing monitoring and termination. Our TLM program includes the identification of third parties with risks related to information security. Third parties that access, process, collect, share, create, store, transmit or destroy our information or have access to our systems may have additional security requirements depending on the levels of risk, such as enhanced risk assessments and monitoring, and additional contractual controls.

While we do not believe that our business strategy, results of operations or financial condition have been materially adversely affected by any cybersecurity incidents, cybersecurity threats are pervasive and, similar to other global financial institutions, we, as well as our customers, colleagues, regulators, service providers and other third parties, have experienced a significant increase in information security and cybersecurity risk in recent years and will likely continue to be the target of cyber attacks. We continue to assess the risks and changes in the cyber environment, invest in enhancements to our cybersecurity capabilities, and engage in industry and government forums to promote advancements in our cybersecurity capabilities, as well as the broader financial services cybersecurity ecosystem. For more information on risks to us from cybersecurity threats, see "A major information or cybersecurity incident or an increase in fraudulent activity could lead to reputational damage to our brand and material legal, regulatory and financial exposure, and could reduce the use and acceptance of our products and services." under "Risk Factors."

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### Cybersecurity Governance

Under our cybersecurity governance framework, our Board and our Risk Committee are primarily responsible for overseeing and governing the development, implementation and maintenance of our TRIS program, with the Board designating our Risk Committee to provide oversight and governance of technology and cybersecurity risks. Our Board receives an update on cybersecurity at least once a year from our CISO or their designee. Our Risk Committee receives reports on cybersecurity at least twice a year, including in at least one joint meeting with our Audit and Compliance Committee, and our Board and these committees all receive ad hoc updates as needed. In addition, our Risk Committee annually approves our TRIS program.

We have multiple internal management committees that are responsible for the oversight of cybersecurity risk. Our Operational Risk Management Committee (ORMC), chaired by our Chief Operational Risk Officer, provides oversight and governance for our information security risk management activities, including those related to cybersecurity. This includes efforts to identify, measure, manage, monitor and report information security risks associated with our information and information systems and potential impacts to the American Express brand. The ORMC escalates risks to our Enterprise Risk Management Committee (ERMC), chaired by our Chief Risk Officer, or our Board based on the escalation criteria

provided in our enterprise-wide risk appetite framework. Members of management with cybersecurity oversight responsibilities are informed about cybersecurity risks and incidents through a number of channels, including periodic and annual reports, with the annual report also provided to our Risk Committee, the ORMC and ERM.

Our CISO leads the strategy, engineering and operations of cybersecurity across the Company and is responsible for providing annual updates to our Board, the ERM and the ORMC on our TRIS program, as well as ad hoc updates on information security and cybersecurity matters. Our current CISO has held a series of roles in telecommunications, networking and information security at American Express, including promotion to the CISO role in 2013 and the addition of responsibility for technology risk management in 2023. Prior to joining American Express, our current CISO served in a variety of technology leadership roles at a public pharmaceutical and biotechnology company for 14 years. Our CISO reports to the Chief Information Officer, information about whom is included in "Information About Our Executive Officers" under "Business."

For more information on our risk governance structure, see "Risk Management — Governance" and "Risk Management —Operational Risk Management Process" under "MD&A."

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## ITEM 2. PROPERTIES

Our principal executive offices are in a 2.2 million square foot building located in lower Manhattan on land leased from the Battery Park City Authority for a term expiring in 2069. We have an approximately 49 percent ownership interest in the building and an affiliate of Brookfield Financial Properties owns the remaining approximately 51 percent interest in the building. We also lease space in the building from Brookfield's affiliate.

Other owned or leased principal locations include American Express offices in Phoenix, Arizona, Sunrise, Florida, Gurgaon and Bangalore, India, Manila, Philippines, Brighton, England, Manila, Philippines, Tokyo, Japan, Kuala Lumpur, Malaysia, Rome, Italy and Sydney, Australia; the American Express data centers in Phoenix, Arizona and Greensboro, North Carolina; the headquarters for AENB in Sandy, Utah; the headquarters for American Express Services Europe Limited in London, England; the headquarters for American Express Europe, S.A. in Madrid, Spain; the headquarters for Amex Bank of Canada and Amex Canada Inc. in Toronto, Ontario, Canada; and the headquarters for American Express Bank (Mexico) S.A. Institucion de Banca Multiple and American Express Company (Mexico) S.A. de C.V. in Mexico City, Mexico. We also lease and operate multiple travel lounges as a benefit for our Card Members, including in major U.S. and global hub airports.

## ITEM 3. LEGAL PROCEEDINGS

Refer to Note 12 to our the "Consolidated Financial Statements," which is incorporated herein by reference.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

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## PART II

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

- (a) Our common stock trades principally on The New York Stock Exchange under the trading symbol AXP. As of December 31, 2022 December 31, 2023, we had 18,060 17,300 common shareholders of record. You can find dividend information concerning our common stock in our the Consolidated Statements of Shareholders' Shareholders' Equity in our the "Consolidated Financial Statements." For information on dividend restrictions, see "Dividends Supervision and Regulation — Dividends and Other Capital Distributions" under "Supervision and Regulation" "Business" and Note 22 to our the "Consolidated Financial Statements." You can find information on securities authorized for issuance under our equity compensation plans under the caption "Executive Compensation — Equity Compensation Plans" to be contained in our definitive 2023 2024 proxy statement for our Annual Meeting of Shareholders, which is scheduled to be held on May 2, 2023 May 6, 2024. The information to be found under such caption is incorporated herein by reference. Our definitive 2023 2024 proxy statement for our Annual Meeting of Shareholders is expected to be filed with the SEC in March 2023 2024 (and, in any event, not later than 120 days after the close of our most recently completed fiscal year).

### Stock Performance Graph

The information contained in this Stock Performance Graph section shall not be deemed to be "soliciting material" or "filed" or incorporated by reference in future filings with the SEC, or subject to the liabilities of Section 18 of the Exchange Act, except to the extent that we specifically incorporate it by reference into a document filed under the Securities Act or the Exchange Act.

The following graph compares the cumulative total shareholder return on our common shares with the total return on the S&P 500 Index and the S&P Financial Index for the last five years. It shows the growth of a \$100 investment on **December 31, 2017** **December 31, 2018**, including the reinvestment of all dividends.

Item 5 Table.jpg

Year-end Data	Year-end Data	2017	2018	2019	2020	2021	2022	Year-end Data	2018	2019	2020	2021	2022	2023
American Express	American Express	\$100.00	\$97.37	\$129.04	\$127.55	\$174.60	\$159.71							
S&P 500 Index	S&P 500 Index	\$100.00	\$95.61	\$125.70	\$148.81	\$191.48	\$156.77							
S&P Financial Index	S&P Financial Index	\$100.00	\$86.96	\$114.87	\$112.85	\$152.20	\$136.11							

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- (b) Not applicable.
- (c) Issuer Purchases of Securities

The table below sets forth the information with respect to purchases of our common stock made by or on behalf of us during the **quarter three months ended December 31, 2022** **December 31, 2023**.

Total Number of Shares Purchased	Average Price Paid Per Share		Total
		October 1-31, <b>2022</b> 2023	
		Repurchase program <sup>(a)</sup>	
		Employee transactions <sup>(b)</sup>	
		November 1-30, <b>2022</b> 2023	
		Repurchase program <sup>(a)</sup>	3.
		Employee transactions <sup>(b)</sup>	
		December 1-31, <b>2022</b> 2023	
		Repurchase program <sup>(a)</sup>	
		Employee transactions <sup>(b)</sup>	
		Total	
		Repurchase program <sup>(a)</sup>	4.
		Employee transactions <sup>(b)</sup>	

- (a) On **September 23, 2019** **March 8, 2023**, the Board of Directors authorized the repurchase of up to 120 million common shares from time to time, subject to market conditions and in accordance with Consolidated "Consolidated Capital Resources and Liquidity" under "MD&A" for additional information regarding share repurchases.
- (b) Includes: (i) shares surrendered by holders of employee stock options who exercised options (granted under our incentive compensation plans) in satisfaction of the exercise price and/or tax withholding obligations that occur upon vesting and release of restricted shares. Our incentive compensation plans provide that the value of the shares delivered or attested to, or withheld, be based
- (c) The average price paid per share does not reflect costs and taxes associated with the purchase of shares.
- (d) Share purchases under publicly announced programs are made pursuant to open market purchases, 10b5-1 plans **intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the** repurchase programs or any combination of such methods as market conditions warrant and at prices we deem appropriate.

ITEM 6. [RESERVED]

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ITEM 7. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OP

EXECUTIVE OVERVIEW

BUSINESS INTRODUCTION

We are a globally integrated payments company with four reportable operating segments: U.S. Consumer Services (USCS), Commercial Services (CS), Internatic  
businesses and operations are included in Corporate & Other.

Our range of products and services includes:

- Credit card, charge card, banking and other payment and financing products
- Merchant acquisition and processing, servicing and settlement, and point-of-sale marketing and information products and services for merchants
- Network services
- Other fee services, including fraud prevention services and the design and operation of customer loyalty programs
- Expense management products and services
- Travel and lifestyle services

Our various products and services are offered globally to diverse customer groups, including consumers, small businesses, mid-sized companies and large corpo  
affiliate marketing, customer referral programs, third-party service providers and business partners, direct mail, telephone, in-house sales teams and direct respor

The following types of revenue are generated from our various products and services:

- Discount revenue, our largest revenue source, represents the amount we earn and retain from the merchant payable for facilitating transactions between Car  
our cards as payment, or merchant discount, varies with, among other factors, the industry in which the merchant conducts business, the merchant’s overall *A*  
of submission of transactions and, in certain instances, the geographic scope for the card acceptance agreement between the merchant and us (e.g., local or  
merchant discount, and additional fees may be charged such as a variable fee for “non-swiped” card transactions or for transactions using cards issued outsid
- Interest income, principally represents interest earned on outstanding loan balances;
- Net card fees, represent revenue earned from annual card membership fees, which vary based on the type of card and the number of cards for each account
- Service fees and other revenue, primarily represent service fees earned from merchants and other customers, travel commissions and fees, Card Member de  
we have significant influence; and
- Processed revenue, primarily represents revenues related to network partnership agreements, comprising royalties, fees and amounts earned for facilitating t

Refer to the “Glossary of Selected Terminology” **below** for the definitions of certain key terms and related information appearing within this Form 10-K.

NON-GAAP MEASURES

We prepare our Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States of America (GAAP). Howeve  
financial measures may differ from the calculations of similarly titled measures by other companies.

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TABLE 1: SUMMARY OF FINANCIAL PERFORMANCE

Years Ended	Years Ended						Years Ended December 31,
December	December				Change	Change	
31,	31,						
(Millions,	(Millions,						
except	except						
percentages,	percentages,						
per share	per share						(Millions, except percentages, per share amounts and where indicated)
amounts and	amounts and						
where	where						
indicated)	indicated)	2022	2021	2020	2022 vs. 2021	2021 vs. 2020	
Selected	Selected						
Income	Income						
Statement	Statement						
Data	Data						

Total revenues net of interest expense	Total revenues net of interest expense	\$ 52,862	\$ 42,380	\$ 36,087	\$ 10,482	25 %	\$ 6,293	17 %	
Total revenues net of interest expense									
Total revenues net of interest expense									
Provisions for credit losses	Provisions for credit losses	2,182	(1,419)	4,730	3,601	#	(6,149)	#	Provisions for credit losses
Expenses		41,095	33,110	27,061	7,985	24	6,049	22	
Total expenses									
Pretax income	Pretax income	9,585	10,689	4,296	(1,104)	(10)	6,393	#	
Income tax provision	Income tax provision	2,071	2,629	1,161	(558)	(21)	1,468	#	
Net income	Net income	7,514	8,060	3,135	(546)	(7)	4,925	#	
Earnings per common share — diluted (a)	Earnings per common share — diluted (a)	\$ 9.85	\$ 10.02	\$ 3.77	\$ (0.17)	(2)%	\$ 6.25	#	Earnings per common share — diluted (a)
Common Share Statistics (b)									
Cash dividends declared per common share		\$ 2.08	\$ 1.72	\$ 1.72	\$ 0.36	21 %	\$ —	— %	
Average common shares outstanding:									
Basic		751	789	805	(38)	(5)%	(16)	(2)%	
Diluted		752	790	806	(38)	(5)%	(16)	(2)%	
Selected Metrics and Ratios									
Network volumes (Billions)		\$ 1,552.8	\$ 1,284.2	\$ 1,037.8	\$ 269	21 %	\$ 246	24 %	
Return on average equity (c)		32.3	% 33.7	% 14.2	%				
Net interest income divided by average Card Member loans		10.4	% 10.2	% 10.7	%				
Net interest yield on average Card Member loans (d)		10.6	% 10.7	% 11.5	%				
Effective tax rate		21.6	% 24.6	% 27.0	%				
Common Equity Tier 1		10.3	% 10.5	% 13.5	%				
Selected Balance Sheet Data									
Selected Balance Sheet Data									
Selected Balance Sheet Data									
Cash and cash equivalents									
Cash and cash equivalents									

Cash and cash equivalents	Cash and cash equivalents	\$	33,914	\$	22,028	\$	32,965	\$	11,886	54 %	\$(10,937)	(33)%			\$	46,596
Card Member receivables	Card Member receivables		57,613		53,645		43,701		3,968	7	9,944	23				
Card Member loans	Card Member loans		107,964		88,562		73,373		19,402	22	15,189	21				
Customer deposits	Customer deposits		110,239		84,382		86,875		25,857	31	(2,493)	(3)				
Long-term debt	Long-term debt	\$	42,573	\$	38,675	\$	42,952	\$	3,898	10 %	\$(4,277)	(10)%	Long-term debt			\$
Common Share Statistics <sup>(b)</sup>																
Common Share Statistics <sup>(b)</sup>																
Common Share Statistics <sup>(b)</sup>																
Common Share Statistics <sup>(b)</sup>																
Cash dividends declared per common share																
Cash dividends declared per common share																
Cash dividends declared per common share																
Average common shares outstanding:																
Basic																
Basic																
Basic																
Diluted																
Selected Metrics and Ratios																
Selected Metrics and Ratios																
Selected Metrics and Ratios																
Selected Metrics and Ratios																
Network volumes <i>(Billions)</i>																
Network volumes <i>(Billions)</i>																
Network volumes <i>(Billions)</i>																
Billed business <i>(Billions)</i>																
Billed business <i>(Billions)</i>																
Card Member loans and receivables																
Net write-off rate — principal, interest and fees <sup>(c)</sup>																
Net write-off rate — principal, interest and fees <sup>(c)</sup>																

Net write-off rate — principal, interest and fees <sup>(c)</sup>	
Net write-off rate — principal only - consumer and small business <sup>(c)(d)</sup>	
Net write-off rate — principal only - consumer and small business <sup>(c)(d)</sup>	
Net write-off rate — principal only - consumer and small business <sup>(c)(d)</sup>	
30+ days past due as a % of total - consumer and small business <sup>(e)</sup>	
30+ days past due as a % of total - consumer and small business <sup>(e)</sup>	
30+ days past due as a % of total - consumer and small business <sup>(e)</sup>	
Effective tax rate	
Effective tax rate	
Effective tax rate	
Return on average equity <sup>(f)</sup>	
Return on average equity <sup>(f)</sup>	
Return on average equity <sup>(f)</sup>	
Common Equity Tier 1	
Common Equity Tier 1	
Common Equity Tier 1	

# Denotes a variance of 100 percent or more

# Denotes a variance of 100 percent or more

# Denotes a variance of 100 percent or more

- (a) Represents net income, less (i) earnings allocated to participating share awards of \$57 million \$64 million, \$56 million \$57 million and \$20 million \$56 million for the years ended December 31, 2022 million \$71 million for the years ended December 31, 2022 December 31, 2023, 2021 2022 and 2020, 2021, respectively, and (iii) equity-related adjustments of \$16 million related to the redemption of preferred shares and earnings per common share (EPS), respectively.
- (b) Our common stock trades principally on The New York Stock Exchange under the trading symbol AXP.
- (c) We present a net write-off rate based on principal losses only (i.e., excluding interest and/or fees) to be consistent with industry convention. In addition, as our practice is to include uncollectible interest on principal losses only, a net write-off rate based on principal losses only is not available for corporate receivables due to system constraints.
- (e) For corporate receivables, delinquency data is tracked based on days past billing status rather than days past due. Refer to Table 12 for 90+ days past billing metrics for corporate receivables.
- (f) Return on average equity (ROE) is calculated by dividing (i) net income for the period by (ii) average shareholders' equity for the period.
- (d) Net interest yield on average Card Member loans reflects adjusted net interest income divided by average Card Member loans, computed on an annualized basis. Adjusted net interest income and average Card Member loans.

BUSINESS ENVIRONMENT

Our results for the year demonstrate that reflect the engagement and loyalty of our customers, the success of the investments we have made to refresh and expand our growth strategy, is working along with the strength of our premium customer base and our differentiated business is in an even stronger position today than before.

Our investments in product innovation, technology, people and our brand has led to increased generational relevance model, drove net income of \$8.4 billion, or \$ customers and expanded merchant acceptance.

For 2022, we reported net income of \$7.5 billion, or \$9.85 per share, compared with net income of \$8.1 billion, or \$10.02 per share, a year ago. The reduction in r year compared with sizeable credit reserve releases and significant net gains in our Amex Ventures strategic investment portfolio in the prior year.

Worldwide network volumes for the year increased 21 percent compared to the prior year (24 percent on an FX-adjusted basis<sup>1</sup>). Billed business, which represent year-over-year (25 year-over-year. Billed business growth was particularly strong in the first quarter, in part reflecting the negative impacts of the Omicron variant i percent year-over-year. T&E spend grew by 19 percent on an FX-adjusted a full-year basis<sup>1</sup>), demonstrating reflecting ongoing demand from our continued ability growth slowed sequentially in the fourth quarter. USCS billed business grew by 24 10 percent year-over-year, reflecting continued strength in spending trends with billed business in our Commercial Services segment grew by 21 17 percent year-over-year, driven by continued growth in spend across all regions and customer i modest growth from U.S. small SME Card Members and mid-sized enterprise customers, as well as continued steady recovery in spending by our decelerating gr on an FX-adjusted basis<sup>1</sup>), driven by a strong recovery in spend across both consumer and commercial customers. T&E spending momentum remained strong th the large pandemic recovery growth rates experienced earlier in the year. Inflation was a modest contributor to our strong billed business growth, while the contin negative impact on our international billings.

Total revenues net of interest expense increased 25 14 percent year-over-year, (27 percent on an FX-adjusted basis<sup>1</sup>), reflecting strong growth in all our revenue l percent year-over-year, driven primarily by the momentum in our Card Member spending volumes throughout 2022. line. Net card fees increased 17 20 percent ye and Card Member retention, remained high, demonstrating the impact as well as our cycle of investments we have made in our premium value propositions. produ related revenues. Net interest income increased 28 33 percent versus the prior year, primarily driven by reflecting growth in Card Member loans. While our revolvir full year, rising rates did have a modest negative impact on net interest income towards the end of the year.

Card Member loans increased 22 percent year-over-year, with the majority of growth coming from existing Card Members and was driven by ongoing strong grow versus the steep phase of recovery. prior year.

Total loans and Card Member receivables increased 13 percent year-over-year, as our Card Members continue to spend and rebuild balances. Provisions for cred reflecting a reserve build of \$617 million compared with a reserve release of \$2.5 billion the growth in the prior year, total loans and are expected to increase in 20 year, these metrics remain strong, remained best-in-class, supported by the our premium nature of our global customer base, our strong focus on risk managemer

<sup>1</sup> The foreign currency adjusted information assumes a constant exchange rate between the periods being compared for purposes of currency translation into U.S. dollars (i.e., assumes the foreign excha FX-adjusted revenues is a non GAAP measure. We believe the presentation of information on a foreign currency adjusted basis is helpful to investors by making it easier to compare our performance in t

## disciplined growth strategy.

Card Member rewards, Card Member services and Business development expenses are generally correlated to volumes or are variable based on usage and incr travel-related benefits. Card Member rewards Marketing expense growth was also driven by a larger proportion of billed business in categories that earn incremer momentum and accelerate new card acquisitions. Operating expenses increased 24 decreased 4 percent year-over-year, primarily driven by net losses in the curr levels of spend on customer acquisition. Operating expenses increased 8 percent year-over-year, primarily driven by higher compensation expense and technolog made. growth. We remain focused on driving marketing and operating expense efficiencies, while continuing to invest increase investments in our growth strategy.

During the year, we returned \$4.9 billion of maintained our capital to ratios within our shareholders through common share repurchases and dividend payments, w and returned \$5.3 billion of capital to our shareholders in the form of share repurchases and common stock dividends. We plan to continue to return to shareholde sheet growth. We also expect to increase the regular quarterly dividend on common shares outstanding by 15 17 percent beginning with the first quarter 2023 202 strong balance sheet.

On January 16, 2024, we announced that we signed an agreement to sell fraud prevention solutions provider Accertify Inc., a wholly owned subsidiary we acquire conditions and is expected to close in the second quarter of 2024. Upon closing, we expect to recognize a sizeable pre-tax gain, which will be recorded as a redui

Our performance continues to give us confidence in our business model and our strategy, and while we recognize the uncertainty of the geopolitical and macroeco profitable long-term growth.

See "Supervision and Regulation" in under "Business" for information on legislative and regulatory changes that could have a material adverse effect on our result for information on potential impacts of economic, macroeconomic, geopolitical and competitive conditions and certain litigation and regulatory matters on our busir

## CONSOLIDATED RESULTS OF OPERATIONS

The discussions in the "Consolidated Results of Operations" and "Business Segment Results of Operations" provide commentary on the variances for the year ended presented in the accompanying tables. For a discussion of the financial condition and results of operations for 2021, 2022 compared to 2020, 2021, please refer to our Annual Report on Form 10-K for the year ended December 31, 2021, December 31, 2022, filed with the SEC on February 11, 2022, February 10, 2023.

Beginning in the first quarter of 2022, we made reporting presentation changes to our Consolidated Statements of Income to separately present revenues earned Processed revenue. The remaining balances from Other fees and commissions and Other revenue were combined as Service fees and other revenue. We also d Prior period amounts presented herein have been recast to conform to the current period presentation; there was no impact to Total non-interest revenues or Total

**TABLE 2: TOTAL REVENUES NET OF INTEREST EXPENSE SUMMARY**

Years Ended December 31, (Millions, except percentages)	Years Ended December 31, (Millions, except percentages)				Change 2022 vs. 2021	Change 2021 vs. 2020	Years Ended December 31, (Millions, except percentages)			
		2022	2021	2020				2023		2022
Discount revenue	Discount revenue	\$30,739	\$24,563	\$19,435	\$ 6,176	25 %	\$5,128	\$ 33,416	\$	\$ 30,739
Net card fees	Net card fees	6,070	5,195	4,664	875	17	531			
Service fees and other revenue	Service fees and other revenue	4,521	3,316	2,702	1,205	36	614			
Processed revenue	Processed revenue	1,637	1,556	1,301	81	5	255			
Total non-interest revenues	Total non-interest revenues	42,967	34,630	28,102	8,337	24	6,528			
Total interest income	Total interest income	12,658	9,033	10,083	3,625	40	(1,050)			
Total interest expense	Total interest expense	2,763	1,283	2,098	1,480	#	(815)	6,849	2,763	2,763
Net interest income	Net interest income	9,895	7,750	7,985	2,145	28	(235)			
<b>Total revenues net of interest expense</b>	<b>Total revenues net of interest expense</b>	<b>\$52,862</b>	<b>\$42,380</b>	<b>\$36,087</b>	<b>\$10,482</b>	<b>25 %</b>	<b>\$6,293</b>	<b>\$ 60,515</b>	<b>\$</b>	<b>\$ 52,862</b>

# Denotes a variance of 100 percent or more

### TOTAL REVENUES NET OF INTEREST EXPENSE

Discount revenue increased, primarily driven by an increase in billed business of 239 percent. See Tables 5 and 6 for more details on billed business performance.

Net card fees increased, primarily driven by growth in our premium card portfolios. See Table 5 for more details on proprietary cards-in-force and average fee per

Service fees and other revenue increased, primarily driven by foreign exchange related revenues associated with Card Member cross-currency spending higher than offset by a non-cash gain related to an increase in GBTG's total equity book value in the prior year.

Processed revenue increased, primarily driven by an increase in processed network partner volumes, partially offset by a decrease in volumes associated with the details on processed volume performance.

Interest income increased, primarily driven by higher average Card Member interest rates and growth in revolving loan balances and interest rates. balances.

Interest expense increased, primarily driven by higher interest rates paid on deposits and debt outstanding. customer deposits.

TABLE 3: PROVISIONS FOR CREDIT LOSSES SUMMARY

Years Ended December 31, (Millions, except percentages)	Years Ended December 31, (Millions, except percentages)					Change	Change	Years Ended December 31, (Millions, except percentages)				
		2022	2021	2020	2022 vs. 2021	2021 vs. 2020			2023		2022	
Card Member loans	Card Member loans											
Net write-offs	Net write-offs	\$1,066	\$ 879	\$2,170	\$ 187	21 %	\$(1,291)	(59)%				
Net write-offs	Net write-offs								\$ 2,486		\$ 1,066	
Reserve build (release) (a)	Reserve build (release) (a)	448	(2,034)	1,283	2,482	#	(3,317)	#	1,353	448	448	(2,034)
Total	Total	1,514	(1,155)	3,453	2,669	#	(4,608)	#	3,839	1,514	1,514	(1,155)
Card Member receivables	Card Member receivables											
Net write-offs	Net write-offs	462	129	881	333	#	(752)	(85)				
Reserve build (release) (a)	Reserve build (release) (a)	165	(202)	134	367	#	(336)	#				
Net write-offs	Net write-offs								937		462	
Reserve (release) build (a)	Reserve (release) build (a)								(57)		165	
Total	Total	627	(73)	1,015	700	#	(1,088)	#	880	627	627	(73)
Other loans (b)	Other loans (b)	22	21	111	1	5	(90)	(81)				
Net write-offs — Other loans (b)	Net write-offs — Other loans (b)											
Net write-offs — Other loans (b)	Net write-offs — Other loans (b)											
Net write-offs — Other receivables (c)	Net write-offs — Other receivables (c)	15	33	27	(18)	(55)	6	22				
Reserve build (release) — Other loans (a)(b)	Reserve build (release) — Other loans (a)(b)	7	(185)	66	192	#	(251)	#	67	7	7	(185)
Reserve (release) build — Other receivables (a)(c)	Reserve (release) build — Other receivables (a)(c)	(3)	(60)	58	57	95	(118)	#				

Reserve build (release) — Other receivables													
(a)(c)													
Total	Total	41	(191)	262	232	#	(453)	#	Total	204	41	41	(15)
Total provisions for credit losses	Total provisions for credit losses	\$2,182	\$(1,419)	\$4,730	\$3,601	# %	\$(6,149)	# %	Total provisions for credit losses	\$ 4,923	\$	\$ 2,182	\$

# Denotes a variance of 100 percent or more

(a) Refer to the "Glossary of Selected Terminology" below for a definition of reserve build (release).

(b) Relates to Other loans of \$5.4 billion \$7.1 billion, \$2.9 billion \$5.4 billion and \$2.9 billion less reserves of \$59 million \$126 million, \$52 million \$59 million and \$238 million \$52 million, as of December

(c) Relates to Other receivables included in Other assets on the Consolidated Balance Sheets of \$3.1 billion \$3.7 billion, \$2.7 billion \$3.1 billion and \$3.0 billion \$2.7 billion, less reserves of \$22 million \$

## PROVISIONS FOR CREDIT LOSSES

Card Member loans and receivables provisions provision for credit losses increased, primarily due to higher net write-offs and a higher reserve builds build in the c delinquencies. The reserve build in the prior year was primarily driven by an increase in loans outstanding, higher delinquencies and deterioration in the macroeco

Card Member receivables provision for credit losses increased, primarily due to higher net write-offs, partially offset by a reserve release in the current year versus increases in loans and receivables outstanding, higher lower delinquencies, and changes in macroeconomic forecasts, partially offset by the release of COVID-19 prior year were due to improved portfolio quality was primarily driven by higher delinquencies and macroeconomic forecasts, partially offset by increases an increa

Other provisions for credit losses increased, primarily due to higher net write-offs and a net higher reserve build in the current year, versus a reserve release in the outstanding. The reserve build in the prior year was primarily driven by an increase in non-card loans outstanding, partially offset by improved credit performance.

Refer to Note 3 to the "Consolidated Financial Statements" for further information regarding our reserves for credit losses.

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TABLE 4: EXPENSES SUMMARY

Years Ended December 31,										Years Ended December 31,						
December 31,	December 31,	Change				Change										
(Millions, except percentages)	(Millions, except percentages)	2022	2021	2020	2022 vs. 2021	2021 vs. 2020	(Millions, except percentages)				2023					
Card Member rewards	Card Member rewards	\$14,002	\$11,007	\$ 8,041	\$2,995	27 %	\$2,966	37 %	Card Member rewards				\$	15,367	\$	\$
Business development	Business development	4,943	3,762	3,051	1,181	31	711	23								
Card Member services	Card Member services	2,959	1,993	1,230	966	48	763	62								
Marketing	Marketing	5,458	5,291	3,696	167	3	1,595	43								
Salaries and employee benefits	Salaries and employee benefits	7,252	6,240	5,718	1,012	16	522	9								
Other, net	Other, net	6,481	4,817	5,325	1,664	35	(508)	(10)								
Total expenses	Total expenses	\$41,095	\$33,110	\$27,061	\$7,985	24 %	\$6,049	22 %	Total expenses				\$	45,079	\$	\$

## EXPENSES

Card Member rewards expense increased, primarily driven by increases in Membership Rewards and cash back rewards expenses, collectively, of \$2.0 billion, \$6 business. The increase in Membership Rewards expense was also driven by a larger proportion of spend in categories that earn incremental higher levels of reward categories. expected redemption behaviors associated with certain products.

The Membership Rewards Ultimate Redemption Rate (URR) for current program participants was 96 percent (rounded down) at both **December 31, 2022** and **December 31, 2021**. Business development expense increased, primarily due to increased partner payments and client incentives, both of which were driven by higher **contractual rates**. Card Member services expense increased, primarily due to higher usage of travel-related benefits. Marketing expense increased, **decreased**, primarily due to business investments to drive growth momentum and accelerate new card **reflecting lower levels of spend**. Salaries and employee benefits expense increased, primarily driven by higher compensation costs reflecting an increase **the continued investment** in our colleagues and **deferred compensation**. Other, **net** expenses increased, primarily driven by **higher technology costs, foreign exchange losses related to the devaluation of the Argentine peso, a reserve at the end of the year**, and **"Supervision and Regulation — Other Banking Regulations" under "Business", all of which were partially offset by lower net losses on Amex Ventures investments**.

#### INCOME TAXES

The effective tax rate was **20.3 percent and 21.6 percent for 2023** and 24.6 percent for 2022, and 2021, respectively. The reduction in the effective tax rate primarily for the current year related to the resolution of prior-year tax items. The tax rates in both years reflected the level of pretax income in relation to recurring permanent tax adjustments.

**46.47**

**TABLE 5: SELECTED CARD-RELATED STATISTICAL INFORMATION**

Years Ended December 31,	Years Ended December 31,	Change			Change		2021 vs. 2020	2022 vs. 2021	2023
		2022	2021	2020	2022 vs. 2021	2021 vs. 2020			
Network volumes (billions)	Network volumes (billions)	\$ 1,552.8	\$ 1,284.2	\$ 1,037.8	21 %	24 %			\$ 1,680.1
Billed business volumes	Billed business volumes	\$ 1,338.3	\$ 1,089.8	\$ 870.7	23 %	25 %			
Processed volumes	Processed volumes	\$ 214.5	\$ 194.4	\$ 167.1	10 %	16 %			
Cards-in-force (millions)	Cards-in-force (millions)	133.3	121.7	112.0	10 %	9 %			
Proprietary cards-in-force	Proprietary cards-in-force	76.7	71.4	68.9	7 %	4 %			
Basic cards-in-force (millions)	Basic cards-in-force (millions)	111.5	100.7	91.3	11 %	10 %			
Proprietary basic cards-in-force	Proprietary basic cards-in-force	59.1	54.7	52.7	8 %	4 %			
Average proprietary basic Card Member spending (dollars)	Average proprietary basic Card Member spending (dollars)	\$ 23,496	\$ 20,392	\$ 16,352	15 %	25 %			
Average discount rate	Average discount rate	2.34 %	2.30 %	2.28 %					
Average fee per card (dollars)(a)	Average fee per card (dollars)(a)	\$ 82	\$ 74	\$ 67	11 %	10 %			\$ 92

Discount  
revenue as  
a % of Billed  
business

(a) Average fee per card is computed on an annualized basis based on proprietary Net card fees divided by average proprietary total cards-in-force.

**TABLE 6: NETWORK VOLUMES-RELATED STATISTICAL INFORMATION**

		2022		2021					
		Percentage Increase (Decrease)		Assuming No Changes in FX Rates(a)		Percentage Increase (Decrease)		Assuming No Changes in FX Rates(a)	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	
		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)		Percentage Increase (Decrease)	
		2023		2022		2021		2020	
		Year over Year		Year over Year		Year over Year		Year over Year	

T&E spend  
(28% and  
25% of billed  
business for  
2023 and  
2022,  
respectively)  
  
Airline  
spend (7%  
and 6% of  
billed  
business for  
2023 and  
2022,  
respectively)

Airline spend (7% and 6% of billed business for 2023 and 2022,  
respectively)

23 %

(a) The foreign currency adjusted information assumes a constant exchange rate between the periods being compared for purposes of currency translation **conversion** into U.S. dollars (i.e., assumes the  
compared).

47.48

TABLE 7: SELECTED CREDIT-RELATED STATISTICAL INFORMATION

As of or for the Years Ended December 31,  (Millions, except percentages and where indicated)	As of or for the Years Ended December 31,  (Millions, except percentages and where indicated)	Change					As of or for the Years Ended December 31,
		2022	2021	2020	2022 vs. 2021	2021 vs. 2020	(Millions, except percentages and where indicated)
<b>Card Member loans and receivables:</b>							
Net write-off rate — principal, interest and fees (a)							
Net write-off rate — principal, interest and fees (a)							
Net write-off rate — principal, interest and fees (a)							
Net write-off rate — principal only - consumer and small business (a)(b)							
Net write-off rate — principal only - consumer and small business (a)(b)							
Net write-off rate — principal only - consumer and small business (a)(b)							
30+ days past due as a % of total - consumer and small business (c)							
30+ days past due as a % of total - consumer and small business (c)							

30+ days past due as a %									
of total - consumer and									
small business (c)									
Card Member loans:									
Card Member loans:									
Card	Card								
Member	Member								
loans:	loans:								
Card	Card								
Member	Member								
loans	loans								
(billions)	(billions)	\$108.0	\$ 88.6	\$ 73.4	22 %	21 %			
Card Member loans									
(billions)									
Card Member loans									
(billions)									
							\$ 126.0	\$ 1	
Credit loss	Credit loss								
reserves:	reserves:								
Beginning balance									
Beginning balance									
Beginning	Beginning								
balance	balance	\$3,305	\$5,344	\$4,027	(38)	33			
Provisions	Provisions								
—	—								
principal,	principal,								
interest	interest								
and fees	and fees	1,514	(1,155)	3,453	#	#	3,839	1,514	1
Net write-	Net write-								
offs —	offs —								
principal	principal								
less	less								
recoveries	recoveries	(837)	(672)	(1,795)	25	(63)			
Net write-	Net write-								
offs —	offs —								
interest	interest								
and fees	and fees								
less	less								
recoveries	recoveries	(229)	(207)	(375)	11	(45)			
Other (a)		(6)	(5)	34	(20)	#			
Other (a)									
18									
Ending	Ending								
balance	balance	\$3,747	\$3,305	\$5,344	13	(38)			
% of loans	% of loans	3.5 %	3.7 %	7.3 %					
% of past	% of past								
due	due	348 %	555 %	727 %					
% of past due									
% of past due									
Average	Average								
loans	loans								
(billions)	(billions)	\$ 95.4	\$ 76.1	\$ 74.6	25	2			
Net write-off rate —									
principal, interest and fees									
(b)		1.1 %	1.2 %	2.9 %					
Net write-off rate —									
principal only (b)									
		0.9 %	0.9 %	2.4 %					
Average loans (billions)									

Average loans (billions)									
Net write-off									
rate —									
principal,									
interest and									
fees (a)									
Net write-off rate —									
principal only (a)									
Net write-off rate —									
principal only (a)									
Net write-off rate —									
principal only (a)									
30+ days past due as a %									
of total									
30+ days past due as a %									
of total									
30+ days	30+ days								
past due as	past due as								
a % of total	a % of total	1.0 %	0.7 %	1.0 %					
Card	Card								
Member	Member								
receivables: receivables:									
Card Member									
receivables:									
Card Member									
receivables:									
Card Member receivables									
(billions)									
Card Member receivables									
(billions)									
Card	Card								
Member	Member								
receivables	receivables								
(billions)	(billions)	\$ 57.6	\$ 53.6	\$ 43.7	7	23			
Credit loss	Credit loss								
reserves:	reserves:								
Beginning	Beginning								
balance	balance	\$ 64	\$ 267	\$ 126	(76)	#			
Beginning balance									
Beginning balance									
								\$ 229	\$
Provisions	Provisions								
— principal	— principal								
and fees	and fees	627	(73)	1,015	#	#	Provisions — principal and fees	880	627
Net write-offs — principal									
and fees less recoveries									
(c)		(462)	(129)	(881)	#	(85)			
Other (a)		—	(1)	7	#	#			
Net write-									
offs —									
principal									
and fees									
								Net write-offs — principal and fees less recoveries (e)	
less									
recoveries									
(e)								(937)	
Other (d)							Other (d)	2	
Ending	Ending						Ending balance		
balance	balance	\$ 229	\$ 64	\$ 267	# %	(76) %	\$ 174	\$	\$
% of	% of								
receivables	receivables	0.4 %	0.1 %	0.6 %					



(Millions, except percentages and where indicated)

Net interest income	Net interest income	\$ 9,895	\$7,750	\$7,985
---------------------	---------------------	----------	---------	---------

Exclude: Exclude:

Interest expense not attributable to our Card Member loan portfolio (a)

Interest expense not attributable to our Card Member loan portfolio (a)

Interest expense not attributable to our Card Member loan portfolio (a)	Interest expense not attributable to our Card Member loan portfolio (a)	1,268	738	1,295
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Interest income not attributable to our Card Member loan portfolio (b)	Interest income not attributable to our Card Member loan portfolio (b)	(1,023)	(379)	(668)
--	--	---------	-------	-------

Adjusted net interest income (c)	Adjusted net interest income (c)	\$10,140	\$8,109	\$8,612
----------------------------------	----------------------------------	----------	---------	---------

Average Card Member loans (billions)	Average Card Member loans (billions)	\$ 95.4	\$ 76.0	\$ 74.6
--------------------------------------	--------------------------------------	---------	---------	---------

Net interest income divided by average Card Member loans (c)	Net interest income divided by average Card Member loans (c)	10.4 %	10.2 %	10.7 %	Net interest income divided by average Card Member loans (c)
--	--	--------	--------	--------	--

Net interest yield on average Card Member loans (c)	Net interest yield on average Card Member loans (c)	10.6 %	10.7 %	11.5 %	Net interest yield on average Card Member loans (c)
---	---	--------	--------	--------	---

- (a) Primarily represents interest expense attributable to maintaining our corporate liquidity pool and funding Card Member receivables.
- (b) Primarily represents interest income attributable to Other loans, interest-bearing deposits and the fixed income investment portfolios.
- (c) Adjusted net interest income and net interest yield on average Card Member loans are non-GAAP measures. Refer to the "Glossary of Selected Terminology" below for the definitions of these terms. Member loan portfolio and is a component of net interest yield on average Card Member loans, which provides a measure of profitability of our Card Member loan portfolio. Net interest yield on average Card Member loans, computed on an annualized basis, a GAAP measure, includes elements of total interest income and total interest expense that are not attributable to

## BUSINESS SEGMENT RESULTS OF OPERATIONS

We consider a combination of factors when evaluating the composition of our reportable operating segments, including the results reviewed by the chief operating channels, geographic considerations (primarily United States versus outside the United States) and regulatory considerations. Refer to Note 24 to the "Consolidated Financial Statements" for additional information.

Effective for the third quarter as of 2022, we realigned our reportable segments to reflect organizational changes announced during the second quarter of 2022. **Previously, certain revenues were previously reported within the new reportable operating USCS segment, are now reported within both USCS and CS segments, which are: USCS, CS, ICS and GMNS.** Refer to Note 24 to the "Consolidated Financial Statements" for additional information. **allocated based on customer usage.**

Results of the reportable operating segments generally treat each segment as a stand-alone business. The management reporting process that derives these results is described below.

### TOTAL REVENUES NET OF INTEREST EXPENSE

We allocate discount revenue and certain other revenues among segments using a transfer pricing methodology. Within the USCS, CS and ICS segments, discount revenue is allocated to the USCS segment; within the GMNS segment, discount revenue generally reflects the network and acquirer component of the overall discount revenue being allocated.

Net card fees, processed revenue and certain other revenues are directly attributable to the segment in which they are reported.

Interest and fees on loans and certain investment income is directly attributable to the segment in which it is reported. Interest expense represents an allocated full amount.

### PROVISIONS FOR CREDIT LOSSES

The provisions for credit losses are directly attributable to the segment in which they are reported.

### EXPENSES

Card Member rewards and Card Member services expenses are included in each segment based on the actual expenses incurred. Business development and M&A expenses are primarily allocated to the segments based on the relative levels of revenue.

Salaries and employee benefits and other expenses reflect both costs incurred directly within each segment, as well as allocated expenses. The allocated expenses include servicing groups, and overhead expenses. Service costs are allocated based on activities directly attributable to the segment, and overhead expenses are allocated based on employee benefits and other expenses, allocated costs remain relatively consistent from period to period. Increases in expenses year-over-year driven by allocated costs to servicing organizations and the growth in business volume within our operating segments.

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## U.S. CONSUMER SERVICES

TABLE 9: USCS SELECTED INCOME STATEMENT DATA

Years Ended December 31,	Years Ended December 31,								Years Ended December 31,				
31,	31,				Change	Change							
(Millions, except percentages)	(Millions, except percentages)	2022	2021	2020	2022 vs. 2021	2021 vs. 2020			(Millions, except percentages)	2023	2022	2021	2020
Revenues	Revenues												
Non-interest revenues	Non-interest revenues												
Non-interest revenues	Non-interest revenues												
Non-interest revenues	Non-interest revenues												
revenues	revenues	\$16,440	\$12,989	\$10,125	\$3,451	27 %	\$2,864	28 %	\$ 18,464	\$ 16,440	\$ 14,440	\$ 12,989	\$ 10,125
Interest income	Interest income	8,457	6,328	7,009	2,129	34	(681)	(10)					
Interest expense	Interest expense	983	395	787	588	#	(392)	(50)	Interest expense	2,684	983	983	983
Net interest income	Net interest income	7,474	5,933	6,222	1,541	26	(289)	(5)					

# Denotes a variance of 100 percent or more

**TOTAL REVENUES NET OF INTEREST EXPENSE**

Discount revenue increased 2510 percent, primarily driven by an increase in U.S. consumer billed business of 24 percent. business. See Tables 5, 6 and 10 for more information.

Net card fees increased 2421 percent, primarily driven by growth in our premium card portfolios.

Total revenues net of interest expense increased in 2021 compared to 2020, primarily driven by higher Discount revenue, reflecting billed business interest rates and interest expense increased, primarily driven by decreased Net interest income, primarily reflecting lower revolving Card Member loan balances, a higher cost of funds and higher interest expense on Card Member loans.

Card Member loans and receivables provisions provision for credit losses increased, primarily due to higher net write-offs and a higher reserve builds build in the c delinquencies. The reserve releases build in the prior year. The reserve builds in the current year were primarily was driven by an increase in loans outstanding, hi pandemic-driven reserves for reserves.

Provisions for credit losses decreased in 2021 compared to 2020, primarily driven by reserve releases in 2021, versus reserve builds in 2020.

## EXPENSES

Total expenses increased, primarily driven by higher Card Member rewards expense, Business development expense, and Card Member services expense.

Card Member rewards expense increased, primarily driven by higher billed business and business. The increase was also driven by a larger proportion of spend in higher mix of redemptions changes in travel-related categories. expected redemption behaviors associated with certain products.

Business development expense increased, primarily due to increased partner payments driven by higher contractual rates and billed business.

Card Member services expense increased, primarily driven by due to higher usage of travel-related benefits.

Marketing expense increased, primarily due to business investments to drive growth momentum and accelerate new card decreased, reflecting lower levels of spend.

Salaries and employee benefits and other expenses increased, primarily due to higher compensation an increase in allocated service costs, and higher service costs.

Total expenses increased partially offset by the change in 2021 compared to 2020, primarily driven by higher customer engagement and marketing expenses, reflecting of TLS servicing costs described above.

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TABLE 10: USCS SELECTED STATISTICAL INFORMATION

As of or for the Years Ended December 31, (Millions, except percentages and where indicated)	As of or for the Years Ended December 31, (Millions, except percentages and where indicated)	Change						As of or for the Years Ended December 31, (Millions, except percentages and where indicated)
		2022	2021	2020	2022 vs. 2021	2021 vs. 2020		
Billed business (billions)	Billed business (billions)	\$ 553.0	\$ 444.2	\$ 337.6	24 %	32 %	Billed business (billions)	\$
Proprietary cards-in- force	Proprietary cards-in- force	41.7	39.0	37.7	7	3		
Proprietary basic cards- in-force	Proprietary basic cards- in-force	29.2	27.3	26.6	7	3		
Average proprietary basic Card Member spending (dollars)	Average proprietary basic Card Member spending (dollars)	\$ 19,514	\$ 16,498	\$ 12,641	18	31		
Total segment assets (billions)	Total segment assets (billions)	\$ 94.4	\$ 76.5	\$ 65.0	23	18		
Card Member loans:	Card Member loans:							
Total loans (billions)	Total loans (billions)	\$ 72.7	\$ 59.8	\$ 51.4	22	16		
Total loans (billions)	Total loans (billions)							
Total loans (billions)	Total loans (billions)							

Average loans (billions)	Average loans (billions)	\$	63.7	\$	52.0	\$	53.0	23	(2)
Net write-off rate — principal, interest and fees (a)	Net write-off rate — principal, interest and fees (a)	1.1	%	1.1	%	2.9	%		
Net write-off rate — principal only (a)	Net write-off rate — principal only (a)	0.9	%	0.8	%	2.4	%		

Net write-off rate — principal only (a)

Net write-off rate — principal only (a)

30+ days past due as a % of total

30+ days past due as a % of total

30+ days past due as a % of total	30+ days past due as a % of total	1.0	%	0.7	%	1.0	%
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Calculation of Net Interest Yield on Average Card Member Loans:

Calculation of Net Interest Yield on Average Card Member Loans:

Calculation of Net Interest Yield on Average Card Member Loans:

Net interest income

Net interest income	Net interest income	\$	7,474	\$	5,933	\$	6,222
---------------------	---------------------	----	-------	----	-------	----	-------

Exclude:

Exclude:

Interest expense not attributable to our Card Member loan portfolio (b)

Interest expense not attributable to our Card Member loan portfolio (b)

Interest expense not attributable to our Card Member loan portfolio (b)	Interest expense not attributable to our Card Member loan portfolio (b)	139		158		288	
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Interest income not attributable to our Card Member loan portfolio (c)	Interest income not attributable to our Card Member loan portfolio (c)	(228)	(110)	(189)
--	--	-------	-------	-------

Interest income not attributable to our Card Member loan portfolio (c)

Interest income not attributable to our Card Member loan portfolio (c)

Adjusted net interest income (d)

Adjusted net interest income (d)

Adjusted net interest income (d)	Adjusted net interest income (d)	\$ 7,385	\$ 5,981	\$ 6,321
----------------------------------	----------------------------------	----------	----------	----------

Average Card Member loans (billions)

Average Card Member loans (billions)

Average Card Member loans (billions)

Net interest income divided by average Card Member loans (d)

Net interest income divided by average Card Member loans (d)

Net interest income divided by average Card Member loans (d)	Net interest income divided by average Card Member loans (d)	11.7	% 11.4	% 11.7	%
--	--	------	--------	--------	---

Net interest yield on average Card Member loans (d)

Net interest yield on average Card Member loans (d)





Total revenues net of interest **Interest** expense increased, in 2021 compared to 2020, primarily driven by increased Discount revenue, reflecting billed business growth and Card Member loan balances. **funds**.

#### PROVISIONS FOR CREDIT LOSSES

Card Member loans provision for credit losses increased, primarily due to **higher net write-offs** and a **higher** reserve build in the current year, versus a reserve release in the prior year due to **higher delinquencies**. **The reserve build in the prior year was driven by an increase in loans outstanding**, higher delinquencies and changes in macroeconomic forecasts. The current year was driven by improved portfolio quality and macroeconomic forecasts, partially offset by an increase in loans outstanding.

Card Member receivables provision for credit losses increased, primarily due to **higher net write-offs**, partially offset by a reserve build **release** in the current year versus the prior year due to **delinquencies** and higher net write-offs **a decrease** in the current year. **receivables outstanding**. The reserve build in the current **prior** year was primarily driven by improved portfolio quality and macroeconomic forecasts, partially offset by an increase in receivables outstanding.

Provisions for credit losses decreased in 2021 compared to 2020, primarily driven by reserve releases in 2021, versus reserve builds in 2020.

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#### EXPENSES

Total expenses increased, primarily driven by **higher Operating expenses** and Card Member rewards expense and Business development **services** expense.

Card Member rewards expense increased, primarily driven by higher billed business as well as a larger proportion of spend in categories that earn incremental high redemption rates. **changes** in travel-related categories. **expected redemption behaviors associated with certain products**.

Business development expense increased, primarily due to increased client incentive **partner** payments, **primarily** driven by higher billed business.

Card Member services expense increased, primarily driven by **due to** higher usage of travel-related benefits.

Marketing expense increased, primarily due to business investments to drive growth momentum and accelerate new card **decreased**, reflecting lower levels of spend.

Salaries and employee benefits and other expenses increased, primarily due to higher compensation **an increase in allocated service** costs, and higher service costs.

Total expenses increased in 2021 compared to 2020, primarily driven by higher customer engagement and marketing expenses, reflecting higher volume.

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TABLE 12: CS SELECTED STATISTICAL INFORMATION

As of or for the Years Ended December 31, (Millions, except percentages and where indicated)	As of or for the Years Ended December 31, (Millions, except percentages and where indicated)				Change	Change	As of or for the Years Ended December 31, (Millions, except percentages and where indicated)	
		2022	2021	2020	2022 vs. 2021	2021 vs. 2020		
Billed business (billions)	Billed business (billions)	\$ 499.5	\$ 411.6	\$ 340.0	21 %	21 %	Billed business (billions)	\$
Proprietary cards-in-force	Proprietary cards-in-force	14.9	13.4	12.5	11	7		
Average Card Member spending (dollars)	Average Card Member spending (dollars)	\$ 35,202	\$ 32,042	\$ 27,045	10	18		

Total segment assets (billions)	Total segment assets (billions)	\$ 51.4	\$ 44.5	\$ 34.9	16	28
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Card Member loans:	Card Member loans:					
Total loans (billions)	Total loans (billions)	\$ 21.4	\$ 17.0	\$ 12.8	26	33

Total loans (billions)

Total loans (billions)

Average loans (billions)	Average loans (billions)	\$ 19.3	\$ 14.4	\$ 12.5	34	15
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Net write-off rate — principal, interest and fees <sup>(a)</sup>	Net write-off rate — principal, interest and fees <sup>(a)</sup>	0.8	% 0.8	% 2.4	%
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Net write-off rate — principal only <sup>(a)</sup>	Net write-off rate — principal only <sup>(a)</sup>	0.7	% 0.6	% 2.1	%
--	--	-----	-------	-------	---

Net write-off rate — principal only<sup>(a)</sup>

Net write-off rate — principal only<sup>(a)</sup>

30+ days past due as a % of total

30+ days past due as a % of total

30+ days past due as a % of total	30+ days past due as a % of total	0.9	% 0.5	% 0.7	%
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Calculation of Net Interest Yield on Average Card Member Loans:

Calculation of Net Interest Yield on Average Card Member Loans:

Calculation of Net Interest Yield on Average Card Member Loans:

Calculation of Net Interest Yield on Average Card Member Loans:

Net interest income

Net interest income

Net interest income	Net interest income	\$ 1,373	\$ 1,078	\$ 1,024
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Exclude:

Exclude:

Exclude:

Interest expense not attributable to our Card Member loan portfolio <sup>(b)</sup>					
Interest expense not attributable to our Card Member loan portfolio <sup>(b)</sup>					
Interest expense not attributable to our Card Member loan portfolio <sup>(b)</sup>	Interest expense not attributable to our Card Member loan portfolio <sup>(b)</sup>	430	251	377	
Interest income not attributable to our Card Member loan portfolio <sup>(c)</sup>					
Interest income not attributable to our Card Member loan portfolio <sup>(c)</sup>	Interest income not attributable to our Card Member loan portfolio <sup>(c)</sup>	(89)	(76)	(166)	
Adjusted net interest income <sup>(d)</sup>					
Adjusted net interest income <sup>(d)</sup>					
Adjusted net interest income <sup>(d)</sup>	Adjusted net interest income <sup>(d)</sup>	\$ 1,714	\$ 1,253	\$ 1,235	
Average Card Member loans (billions)					
Average Card Member loans (billions)	Average Card Member loans (billions)	\$ 19.3	\$ 14.4	\$ 12.5	
Average Card Member loans (billions)					
Average Card Member loans (billions)					
Net interest income divided by average Card Member loans <sup>(d)</sup>					
Net interest income divided by average Card Member loans <sup>(d)</sup>					
Net interest income divided by average Card Member loans <sup>(d)</sup>					
Net interest income divided by average Card Member loans <sup>(d)</sup>	Net interest income divided by average Card Member loans <sup>(d)</sup>	7.1	% 7.5	% 8.2	%

[illegible]

90+ days past billing as

a % of total<sup>(e)</sup> - corporate

- (a) Refer to Table 7 footnote (b) (a).
- (b) Refer to Table 8 footnote (a).
- (c) Refer to Table 8 footnote (b).
- (d) Refer to Table 8 footnote (c).
- (e) For corporate receivables, delinquency data is tracked based on days past billing status rather than days past due. A Card Member account is considered 90 days past billing if payment has not been received 90 days past billing. For corporate receivables, becoming 90 days past billing, the associated Card Member receivable balance is classified as 90 days past billing. Corporate receivables delinquency data for periods other than 90+ days past billing

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## INTERNATIONAL CARD SERVICES

TABLE 13: ICS SELECTED INCOME STATEMENT DATA

Years Ended		Years Ended				Change		Change		Years Ended December 31,	
December	December										
31,	31,										
(Millions, except percentages)	(Millions, except percentages)	2022	2021	2020	2022 vs. 2021	2021 vs. 2020				2023	2022
Revenues	Revenues										
Non-interest revenues											
Non-interest revenues											
Non-interest revenues	Non-interest revenues	\$8,262	\$6,761	\$5,877	\$1,501	22 %	\$ 884	15 %		\$ 9,472	\$ 8,262
Interest income	Interest income	1,453	1,116	1,244	337	30	(128)	(10)			
Interest expense	Interest expense	654	442	379	212	48	63	17			
Net interest income	Net interest income	799	674	865	125	19	(191)	(22)			
Total revenues net of interest expense	Total revenues net of interest expense	9,061	7,435	6,742	1,626	22	693	10			
Provisions for credit losses	Provisions for credit losses	584	(43)	734	627	#	(777)	#		727	584
Total revenues net of interest expense after provisions for credit losses	Total revenues net of interest expense after provisions for credit losses	8,477	7,478	6,008	999	13	1,470	24			(43)
Expenses											
Card Member rewards, business development, Card Member services and marketing											



## EXPENSES

Total expenses increased, primarily driven by higher Card Member rewards expense and Business development Card Member services expense.

Card Member rewards expense increased, primarily driven by higher billed business as well as a larger proportion of spend in categories that earn incremental re

Business development expense increased, decreased, primarily driven by a prior-year charge related to revenue allocated to a joint venture partner, for certain ca

Card Member services expense increased, primarily driven by higher usage of travel-related benefits.

Marketing expense decreased, but was flat when adjusted for changes in foreign exchange rates. reflecting lower levels of spending on customer acquisitions.

Salaries and employee benefits and other expenses increased, primarily due to higher an increase in allocated service costs, partially offset by lower compensatic

Total expenses increased in 2021 compared to 2020, primarily driven by higher customer engagement and marketing expenses, reflecting high

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TABLE 14: ICS SELECTED STATISTICAL INFORMATION

As of or for the Years Ended December 31, (Millions, except percentages and where indicated)	As of or for the Years Ended December 31, (Millions, except percentages and where indicated)				Change 2022 vs. 2021	Change 2021 vs. 2020	As of or for the Years Ended December 31, (Millions, except percentages and where indicated)
Billed business (billions)	Billed business (billions)	\$ 281.6	\$ 228.2	\$ 187.5	23 %	22 %	Billed business (billions)
Proprietary cards-in- force	Proprietary cards-in- force	20.1	19.0	18.7	6	2	
Proprietary basic cards- in-force	Proprietary basic cards- in-force	14.9	13.9	13.6	7	2	
Average proprietary basic Card Member spending (dollars)	Average proprietary basic Card Member spending (dollars)	\$ 19,519	\$ 16,689	\$ 13,429	17	24	
Total segment assets (billions)	Total segment assets (billions)	\$ 36.9	\$ 32.6	\$ 28.2	13	16	
Card Member loans - consumer and small business:	Card Member loans - consumer and small business:						
Total loans (billions)	Total loans (billions)	\$ 13.8	\$ 11.6	\$ 9.2	19	26	
Total loans (billions)							
Total loans (billions)							

Average loans (billions)	Average loans (billions)	\$	12.3	\$	9.6	\$	9.0	28	7
Net write-off rate — principal, interest and fees <sup>(a)</sup>	Net write-off rate — principal, interest and fees <sup>(a)</sup>	1.4	%	2.1	%	3.7	%		
Net write-off rate — principal only <sup>(a)</sup>	Net write-off rate — principal only <sup>(a)</sup>	1.2	%	1.6	%	3.0	%		

Net write-off rate — principal only <sup>(a)</sup>	
Net write-off rate — principal only <sup>(a)</sup>	
30+ days past due as a % of total	
30+ days past due as a % of total	

30+ days past due as a % of total	30+ days past due as a % of total	1.2	%	0.8	%	1.7	%
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Calculation of Net Interest Yield on Average Card Member Loans:	Calculation of Net Interest Yield on Average Card Member Loans:
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Calculation of Net Interest Yield on Average Card Member Loans:	
Calculation of Net Interest Yield on Average Card Member Loans:	
Net interest income	
Net interest income	

Net interest income	Net interest income	\$	799	\$	674	\$	865
Exclude:	Exclude:						

Exclude:	
Exclude:	
Interest expense not attributable to our Card Member loan portfolio <sup>(b)</sup>	
Interest expense not attributable to our Card Member loan portfolio <sup>(b)</sup>	

Interest expense not attributable to our Card Member loan portfolio <sup>(b)</sup>	Interest expense not attributable to our Card Member loan portfolio <sup>(b)</sup>	270	211	205
Interest income not attributable to our Card Member loan portfolio <sup>(c)</sup>	Interest income not attributable to our Card Member loan portfolio <sup>(c)</sup>	(28)	(11)	(17)

Interest income not attributable to our Card Member loan portfolio<sup>(c)</sup>

Interest income not attributable to our Card Member loan portfolio<sup>(c)</sup>

Adjusted net interest income<sup>(d)</sup>

Adjusted net interest income<sup>(d)</sup>

Adjusted net interest income <sup>(d)</sup>	Adjusted net interest income <sup>(d)</sup>	\$ 1,041	\$ 874	\$ 1,053
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Average Card Member loans (billions)

Average Card Member loans (billions)

Average Card Member loans (billions)

Net interest income divided by average Card Member loans<sup>(d)</sup>

Net interest income divided by average Card Member loans<sup>(d)</sup>

Net interest income divided by average Card Member loans <sup>(d)</sup>	Net interest income divided by average Card Member loans <sup>(d)</sup>	6.5	%	7.0	%	9.6	%
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Net interest yield on average Card Member loans<sup>(d)</sup>

Net interest yield on average Card Member loans <sup>(d)</sup>	Net interest yield on average Card Member loans <sup>(d)</sup>	8.4	%	9.1	%	11.7	%
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Net interest yield on  
average Card Member  
loans<sup>(d)</sup>

Net interest yield on  
average Card Member  
loans<sup>(d)</sup>

Card      Card  
Member    Member  
receivables:    receivables:

Card Member receivables:

Card Member receivables:

Total receivables  
(billions)

Total receivables  
(billions)

Total      Total  
receivables    receivables  
(billions)    (billions)

\$    16.4    \$    14.3    \$    12.7    15 %    13 %

\$    19.4

Net write-  
off rate —  
principal  
and fees<sup>(e)</sup>  
(f)

Net write-  
off rate —  
principal  
and fees<sup>(e)</sup>  
(f)

1.3    %    0.6    %    3.0    %

Net write-  
off rate —  
principal  
only<sup>(a)</sup> -  
consumer  
and small  
business

Net write-  
off rate —  
principal  
only<sup>(a)</sup> -  
consumer  
and small  
business

1.4    %    0.8    %    2.2    %

Net write-off rate —  
principal only<sup>(a)</sup> -  
consumer and small  
business

Net write-off rate —  
principal only<sup>(a)</sup> -  
consumer and small  
business

30+ days past due as a  
% of total - consumer  
and small business

30+ days past due as a  
% of total - consumer  
and small business

30+ days  
past due as  
a % of total  
- consumer  
and small  
business

30+ days  
past due as  
a % of total  
- consumer  
and small  
business

1.3    %    0.7    %    0.8    %

90+ days  
past billing  
as a % of  
total<sup>(e)</sup> -  
corporate

90+ days  
past billing  
as a % of  
total<sup>(e)</sup> -  
corporate

0.5    %    0.3    %    1.1    %

90+ days past billing as  
a % of total<sup>(e)</sup> - corporate

90+ days past billing as  
a % of total<sup>(e)</sup> - corporate

(a) Refer to Table 7 footnote (b) (a).

(b) Refer to Table 8 footnote (a).

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Business development, Card Member services and marketing									
Business development, Card Member services and marketing									
Salaries and employee benefits and other operating expenses									
Total expenses	Total expenses	3,514	3,292	2,928	222	7	364	12	
Pretax segment income	Pretax segment income	2,954	1,874	1,294	1,080	58	580	45	
Network volumes (billions)	Network volumes (billions)	1,552.8	1,284.2	1,037.8	\$ 269	21	\$ 246	24	
Total segment assets (billions)	Total segment assets (billions)	\$ 20.0	\$ 15.4	\$ 14.1		30 %	9 %	Total segment assets (billions)	\$ 23.7

# Denotes a variance of 100 percent or more

GMNS operates a global payments network that processes and settles card transactions, acquires merchants and provides multi-channel marketing programs and relationships with third-party card issuers (including our network partnership agreements in China), merchant acquirers and a prepaid reloadable and gift card pro

### TOTAL REVENUES NET OF INTEREST EXPENSE

Non-interest revenues increased across all revenue categories, primarily driven by higher Discount revenue and Service fees and other revenues.

Discount revenue increased 247 percent, primarily driven by an increase in billed business. See Tables 5 and 6 for more details on billed business performance.

Service fees and other revenue increased 2814 percent, primarily due to higher foreign currency-related revenue. exchange related revenues associated with Cai

Processed revenue increased 146 percent, primarily driven by higher processed volumes.

GMNS receives an interest expense credit relating to internal transfer pricing due to its merchant payables. Net interest income increased, primarily due to a higher interest rates.

Total revenues net of interest expense increased in 2021 compared to 2020, primarily driven by higher Discount revenue, reflecting higher billed business, and int payables related to year-over-year billed business growth.

### EXPENSES

Total expenses increased, primarily driven by higher Salaries and employee benefits expense, reflecting higher compensation costs, as well as higher Operating

Business development expense increased, primarily resulting from due to increased partner payments driven by higher network volumes.

Total expenses Marketing expense increased, in 2021 compared to 2020, primarily driven by higher Business development levels of spending on merchant engag

Salaries and employee benefits and other expenses reflecting increased, partner payments, driven by primarily due to a reserve associated with a merchant expo spend on initiatives to support merchant engagement. compensation costs.

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### CORPORATE & OTHER

Corporate functions and certain other businesses are included in Corporate & Other.

Corporate & Other pretax loss was \$2.4 billion and \$2.2 billion in 2023 and \$1.0 billion in 2022, and 2021, respectively. The increase in the pretax loss was primar contribution to the American Express Foundation, all of which were partially offset by lower net losses on Amex Ventures investments in the current year, as comp and higher compensation costs in the current year. investments.

CONSOLIDATED CAPITAL RESOURCES AND LIQUIDITY

Our balance sheet management objectives are to maintain:

- A solid and flexible equity capital profile;
- A broad, deep and diverse set of funding sources to finance our assets and meet operating requirements; and
- Liquidity programs that enable us to continuously meet expected future financing obligations and business requirements for at least a twelve-month period in economic conditions. variety of adverse circumstances.

We continue to see volatility in the capital markets due to a variety of factors and manage our balance sheet to reflect evolving circumstances.

CAPITAL STRATEGY

We believe capital allocated to growing businesses with a return on risk-adjusted equity in excess of our costs will generate shareholder value. Our objective is to employees, colleagues, to maintain a strong balance sheet, provide flexibility to support future business growth and distribute excess capital to shareholders through

The level and composition of our consolidated capital position are determined through our Internal Capital Adequacy Assessment Process, which takes into account regulators and shareholders, among others. As a bank holding company, we are subject to regulatory requirements administered by the U.S. federal banking bank measures of assets, liabilities and certain off-balance sheet items. Failure to maintain minimum regulatory capital levels at American Express or our U.S. bank subsidiaries banking regulators with oversight of American Express or AENB to take actions that could limit our business operations.

We seek to maintain capital levels and ratios in excess of the our minimum regulatory requirements, specifically within a 10 to 11 percent target range for American

We maintain certain flexibility to shift capital across our businesses as appropriate. For example, we may infuse additional capital into subsidiaries to maintain capital and liquidity positions at the American Express parent company level or at our subsidiaries.

We report our capital ratios using the Basel III capital definitions and the Basel III standardized approach for calculating risk-weighted assets.

On July 27, 2023, the U.S. federal bank regulatory agencies issued a notice of proposed rulemaking that would significantly revise U.S. regulatory capital requirements — Capital and Liquidity Regulation” under “Business” for more information.

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The following table presents our regulatory risk-based capital and leverage ratios and those of AENB, as of December 31, 2022 December 31, 2023:

TABLE 16: REGULATORY RISK-BASED CAPITAL AND LEVERAGE RATIOS

Risk-Based Capital	
Common Equity Tier 1	
American Express Company	
American Express National Bank	
Tier 1	
American Express Company	
American Express National Bank	
Total	
American Express Company	
American Express National Bank	
Tier 1 Leverage	
American Express Company	
American Express National Bank	

(a) Represents Basel III minimum requirements and applicable regulatory buffers as defined by the federal banking regulators, which includes the stress capital buffer (SCB) for American Express Company and Regulation” “Business” and Note 22 to our the “Consolidated Financial Statements” for additional information.

The following table presents American Express Company's Company's regulatory risk-based capital and risk-weighted assets as of December 31, 2022 December 31, 2023:

TABLE 17: REGULATORY RISK-BASED CAPITAL COMPONENTS AND RISK-WEIGHTED ASSETS

American Express Company  
(\$ in Billions)

Risk-Based Capital

Common Equity Tier 1  
Tier 1 Capital  
Tier 2 Capital  
Total Capital

Risk-Weighted Assets

Average Total Assets to calculate the Tier 1 Leverage Ratio

The following are definitions for our regulatory risk-based capital ratios and leverage ratio, which are calculated as per standard regulatory guidance:

*Risk-Weighted Assets* — Assets are weighted for risk according to a formula used by the Federal Reserve to conform to capital adequacy guidelines. On- and off-balance sheet exposures comprise a minimal part of the total risk-weighted assets.

*Common Equity Tier 1 Risk-Based Capital Ratio* — Calculated as CET1 capital, divided by risk-weighted assets. CET1 capital is common shareholders' equity, at Current Expected Credit Loss (CECL) final rules, as described below.

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*Tier 1 Risk-Based Capital Ratio* — Calculated as Tier 1 capital, divided by risk-weighted assets. Tier 1 capital is the sum of CET1 capital, preferred shares and the minimum requirement for the Tier 1 risk-based capital ratio is 1.5 percent higher than the minimum for the CET1 risk-based capital ratio. We have \$1.6 billion of preferred shares. See Note 16 to the "Consolidated Financial Statements" for additional information on our preferred shares.

*Total Risk-Based Capital Ratio* — Calculated as the sum of Tier 1 capital and Tier 2 capital, divided by risk-weighted assets. Tier 2 capital is the sum of the reserve assets), and \$870 million \$1,250 million of eligible subordinated notes, adjusted for capital held by insurance subsidiaries. The \$870 million \$1,250 million of eligible debt issued in May 2022 and the \$120 million remaining Tier 2 capital credit for the \$600 million subordinated debt issued in December 2014. 2022.

*Tier 1 Leverage Ratio* — Calculated by dividing Tier 1 capital by our average total consolidated assets for the most recent quarter.

We elected to delay the recognition of \$0.7 billion of impact to reduction in regulatory capital from the adoption of the CECL methodology for two years, followed by banking regulators (the CECL final rules). As of January 1, 2023 January 1, 2024, we have phased in 50 75 percent of such amount. Refer to "Capital Supervision Regulation" "Business" for additional details.

As a Category IV firm, we participated We continue to include accumulated other comprehensive income (loss) in regulatory capital.

We were not subject to the Federal Reserve's Reserve's supervisory stress tests in 2022. 2023 and will be participating in the Federal Reserve's supervisory stress tests in 2023, the Federal Reserve confirmed our SCB of 2.5 percent, which resulted in a minimum CET1 ratio of 7 percent, effective October 1, 2022 October 1, 2023 to.

DIVIDENDS AND SHARE REPURCHASES

We return capital to common shareholders through dividends and share repurchases. The share repurchases reduce common shares outstanding and generally improve our return on equity.

During the year ended December 31, 2022 December 31, 2023, we returned \$4.9 billion \$5.3 billion to our shareholders in the form of common stock dividends of shares at an average price of \$168.14 \$161.21 in 2022. 2023. These dividend and share repurchase amounts collectively represent approximately 64 62 percent of common shares outstanding.

We plan to increase the regular quarterly dividend on our common shares outstanding by approximately 15 17 percent, from 52 60 cents to 60 70 cents per share, beginning in 2024.

In addition, during the year ended December 31, 2022 December 31, 2023, we paid \$57 million \$58 million in dividends on non-cumulative perpetual preferred shares.

Our decisions on capital distributions depend on various factors, including: our capital levels and regulatory capital requirements; regulatory guidance or restrictions; the Federal Reserve's authorization of our capital plan; and the supervisory stress test process. We may conduct share repurchases through a variety of methods, including open market purchases, tender offers, the Exchange Act, privately negotiated transactions (including employee benefit plans) or other purchases, including block trades, accelerated share repurchases or share repurchases under a repurchase program.

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FUNDING STRATEGY

Our principal funding objective is to maintain broad and well-diversified funding sources to allow us to finance our global businesses and to maintain a strong liquidity position. We have a funding policy covering American Express Company and all of our subsidiaries.

Our global proprietary card-issuing businesses generate significant assets in both domestic and international Card Member lending and receivable activities. Our Card Member loans are funded by the cash flows of our Card Member receivables and therefore fund the merchant payments during the period Card Member loans are outstanding and our business activities.

We aim to satisfy these financing needs with a diverse set of funding sources. The diversity of funding sources by type of instrument, by tenor and by investor base helps us achieve diversity and cost efficiency in our funding sources by maintaining scale and market relevance in deposits, unsecured debt and asset securitizations, and other funding sources.

We expect the balance of our unsecured debt to continue to grow. In particular, we are focused on continuing to grow our direct deposits to continue to grow our retail deposit program as a funding source.

Our funding plan is primarily driven by the size and mix of business asset growth, our liquidity position and choice of funding sources, as well as cash requirements for capital expenditures and other payments. In executing our funding plan, we aim to maintain a balanced debt maturity profile with an appropriate mix of short-term and long-term refinancing requirements.

FUNDING PROGRAMS AND ACTIVITIES

We had the following customer deposits and consolidated debt outstanding as of December 31:

TABLE 18: SUMMARY OF CUSTOMER DEPOSITS AND CONSOLIDATED DEBT

(Billions)	(Billions)	2022	2021 (Billions)
Customer deposits	Customer deposits	\$110.2	\$84.4
Short-term borrowings	Short-term borrowings	1.3	2.2
Long-term debt	Long-term debt	42.6	38.7
Total customer deposits and debt	Total customer deposits and debt	\$154.1	\$125.3

We may redeem from time to time certain debt securities prior to the original contractual maturity dates in accordance with the optional redemption provisions of the applicable debt securities.

Our funding plan for the full year 2023 2024 includes, among other sources, approximately \$6.0 billion \$4.0 billion to \$10.0 billion \$8.0 billion of unsecured term debt. Our funding activities can vary from our plans due to various factors, such as future business growth, the impact of global economic, political and other events on markets and receivables, and the performance of loans and receivables previously sold in securitization transactions. Many of these factors are beyond our control.

Our equity capital and funding strategies are designed, among other things, to maintain appropriate and stable unsecured debt ratings from the major credit rating agencies. Our asset securitization activities are rated separately.

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TABLE 19: UNSECURED DEBT RATINGS

American Express Entity	
American Express Company	Long Term
	Short Term
	Outlook
American Express Travel Related Services Company, Inc.	Long Term
	Short Term
	Outlook
American Express National Bank	Long Term
	Short Term
	Outlook
American Express Credit Corporation	Long Term
	Short Term
	Outlook

These ratings are not a recommendation to buy or hold any of our securities and they may be revised or revoked at any time at the sole discretion of the rating agency. Downgrades in the ratings of our unsecured debt or asset securitization program securities could result in higher funding costs, as well as higher fees related to borrowing in the unsecured debt and asset securitization capital markets. We believe our funding mix, including the proportion of U.S. retail deposits insured by the Federal Deposit Insurance Corporation, supports our funding capacity and costs.

On August 29, 2023, the U.S. federal bank regulatory agencies issued a notice of proposed rulemaking that would require covered bank holding companies such as AENB to issue and maintain minimum amounts of eligible internal long-term debt. See “Supervision and Regulation — Capital Requirements” for more information.

DEPOSIT PROGRAMS

We offer deposits within our U.S. bank subsidiary, AENB. These funds are currently insured up to an amount that is at least \$250,000 per account holder through deposit funding and offer competitive interest rates is dependent on, among other factors, the capital level of AENB. Direct retail deposits offered by AENB is our primary business checking and consumer rewards checking account products available directly to consumers. As of December 31, 2023, our direct retail deposits are offered through third-party distribution channels as needed to meet our overall funding objectives. CDs carry stated maturities while high-yield savings account, checking accounts, to reduce concentration and refinancing risk.

As of December 31, 2022 December 31, 2023, we had \$110.2 billion \$129.1 billion in deposits. Refer to Note 7 to the “Consolidated Financial Statements” for a further description of our deposit programs. The following table sets forth the average interest rate we paid on different types of deposits during the years ended December 31, 2023, 2022 and 2021. Changes in interest rates offered for retail deposits.

TABLE 20: AVERAGE INTEREST RATES PAID ON DEPOSITS

	2023			
(Millions, except percentages)	Average Balance	Interest Expense	Average Interest Rate	A
Savings and transaction accounts	\$ 86,102	\$ 3,357	3.9 %	\$
Certificates of deposit:				
Direct	4,407	159	3.6	
Third-party (brokered)	13,945	518	3.7	
Sweep accounts — Third-party (brokered)	15,676	824	5.3	
Total U.S. retail interest-bearing deposits	\$ 120,130	\$ 4,858	4.0 %	\$

SHORT-TERM FUNDING PROGRAMS

Short-term borrowings, such as commercial paper, are defined as any debt with an original maturity of twelve months or less, as well as interest-bearing overdrafts and seasonal variations in receivables balances. The amount of short-term borrowings issued in the future will depend on our funding strategy, our needs and market conditions. Refer to Note 8 to the “Consolidated Financial Statements” for a further description of these borrowings.

LONG-TERM DEBT AND ASSET SECURITIZATION PROGRAMS

As of December 31, 2022 December 31, 2023, we had \$42.6 billion \$47.9 billion in long-term debt outstanding, including unsecured debt and asset-backed securities. Refer to Note 9 to the “Consolidated Financial Statements” for a further description of our long-term debt obligations.

We periodically securitize Card Member loans and receivables arising from our U.S. card business, as the securitization market provides us with cost-effective funding. These securitizations are structured as trusts which in turn issues securities collateralized by the transferred assets to third-party investors. The proceeds from issuance are distributed to us, through our wholly owned subsidiary. Refer to Note 10 to the “Consolidated Financial Statements” for a further description of our asset securitizations.

TABLE 20: 21: DEBT ISSUANCES

(Billions)

American Express Company:

Fixed Rate Senior Notes (weighted-average coupon rate (coupon of 3.60% 4.90%)  
Floating Rate Senior Notes (compounded SOFR<sub>(a)</sub> plus weighted-average spread of 83 103 basis points)  
Fixed-to-Floating Rate Senior Notes (4.42% (weighted-average coupon of 5.54% during the fixed rate period and compounded SOFR<sub>(a)</sub> plus 1.76% weighted-average spread of 137 basis points during the floating rate period)  
Fixed-to-Floating Rate Subordinated Notes (4.989% coupon (coupon of 5.63% during the fixed rate period and compounded SOFR<sub>(a)</sub> plus 2.255% spread of 193 basis points during the floating rate period)

American Express Credit Account Master Trust:

Fixed Rate Class A Certificates (weighted-average coupon of 3.51% 5.02%)

Total

(a) Secured overnight financing rate (SOFR).

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LIQUIDITY MANAGEMENT

Our liquidity objective is to maintain access to a diverse set of on- and off-balance sheet liquidity sources. We seek to maintain liquidity sources in amounts sufficient to meet our needs for a period of 12 months in the under a variety of adverse circumstances. These include, but are not limited to, an event where we are unable to raise new funds under our regular

Our liquidity management strategy includes a number of elements, including, but not limited to:

- Maintaining diversified funding sources (refer to the “Funding Strategy” section above for more details);
- Maintaining unencumbered liquid assets and off-balance sheet liquidity sources;
- Projecting cash inflows and outflows under a variety of economic and market scenarios; and
- Establishing clear objectives for liquidity risk management, including compliance with regulatory requirements.

We seek to maintain access to a diverse set of on-balance sheet and off-balance sheet liquidity sources, including cash and other liquid assets, secured borrowings, and AENB, we also hold collateral eligible for use at the Federal Reserve’s discount window.

The amount and type of liquidity resources we maintain can vary over time, based upon the results of stress scenarios required under the Dodd-Frank Wall Street Reform and Consumer Protection Act, as well as other factors. Scenarios becoming a Category III firm in 2024 and thus being subject to the regulatory requirements under LCR and NSFR rules. We consider other factors in determining operations, growth in our businesses, potential acquisitions or dispositions, the cost and availability of alternative liquidity sources and credit rating agency guidelines and requirements.

As of December 31, 2023 and 2022, we had \$46.6 billion and \$33.9 billion in Cash and cash equivalents, respectively. Refer to “Cash Flows” below for a discussion of our liquidity resources. Our liquidity resources have historically been less than the interest expense on the sources of funding for these balances. The From time to time, including during 2023, environment, our funding composition and the amount of liquidity resources we maintain, the level of future net interest income or costs depends on the amount of our investments and their investment yields. will vary.

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Securitized Borrowing Capacity

As of December 31, 2022 December 31, 2023, we maintained our committed, revolving, secured borrowing facility, with a maturity date of July 15, 2024 July 15, 2024 Issuance Trust II (the Charge Trust). We also maintained our committed, revolving, secured borrowing facility, with a maturity date of September 16, 2024 September 16, 2024 American Express Credit Account Master Trust (the Lending Trust). Both These facilities enhance our contingent funding resources and are also used in the ordinary course of our business. needs. As of December 31, 2022 December 31, 2023, no amounts were drawn on the Charge Trust facility or the Lending Trust facility.

Federal Reserve Discount Window

As an insured depository institution, AENB may borrow from the Federal Reserve Bank of San Francisco, subject to the amount of qualifying collateral that it may provide for secured borrowings made through the discount window. Whether specific assets will be considered qualifying collateral and the amount that may be borrowed will depend on the amount of qualifying collateral and the amount that may be borrowed.

As of December 31, 2022, we had approximately \$102.8 billion in U.S. credit card loans and charge card receivables that could be sold over time through our secondary market conditions and eligibility criteria.

In addition to the secured borrowing facilities described above, as of December 31, 2022, we maintained a committed syndicated bank credit facility with a maturity date of October 20, 2026, and increased the maximum borrowing capacity from \$3.5 billion with a maturity date of October 15, 2024 to \$4.0 billion. The availability of the facility is subject to certain restrictions in relation to either accessing the facility or distributing capital to common shareholders in the event our CET1 risk-based capital ratio falls between 4.0% and 4.5% under the facility, nor is it dependent on our credit rating. As of December 31, 2022, we were in compliance with the covenants contained in the facility, and the facility is available to us for use in the ordinary course of business to fund working capital needs. Any undrawn portion of this facility could serve to fund our contingent funding resources and is also used in the ordinary course of business to fund working capital needs.

In addition to cash and other liquid assets and the secured borrowing facilities and committed bank credit facility described above, as an insured depository institution, we have credit card loans and charge card receivables that it pledged.

## Off-balance Sheet Arrangements

We have certain off-balance sheet obligations that include guarantees, indemnifications and certain Card Member and partner arrangements that may have a material impact on our financial position, results of operations and cash flows. For more information on these obligations, refer to Note 12, Note 15 and Note 23 to the "Consolidated Financial Statements."

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The following table summarizes our cash flow activity, followed by a discussion of the major drivers impacting operating, investing and financing cash flows for the

(Billions)	(Billions)	2022	2021	2020	(Billions)
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## Cash Flows from Operating Activities

Our cash flows from operating activities primarily include net income adjusted for (i) non-cash items included in net income, such as provisions for credit losses, and (ii) changes in the balances of operating assets and liabilities, which can vary significantly in the normal course of business due to the amount and timing of payments.



There are several internal management committees, including the Enterprise Risk Management Committee (ERMC), chaired by our Chief Risk Officer. The ERMC oversees and risk appetite. It maintains the enterprise-wide risk appetite framework and monitors compliance with limits and escalations defined in it. The ERMC also oversees significant compliance matters, and provides guidance on the steps to monitor, control and report major risks. In addition, the Asset Liability Committee, chaired by our Chief Financial Officer, oversees asset/liability activities in accordance with our policies and in compliance with applicable regulatory requirements.

As defined in the ERM policy, we follow the “three lines of defense” approach to risk management. The first line of defense comprises functions and management. The Chief Risk Officer and within regulated entities, are part of the second line of defense. The global risk oversight team oversees the policies, strategies, frameworks, models, process line of defense is managing risks. Our Internal Audit Group constitutes the third line of defense and provides independent assessments and effective challenge of

#### CREDIT RISK MANAGEMENT PROCESS

We define credit risk as loss due to default or changes in the credit quality of a customer, obligor or security. Our credit risks are divided into two broad categories: individual or institutional credit risk exposures of significant importance are supported by dedicated risk management teams, each led by a Chief Credit Officer.

##### Individual Credit Risk

Individual credit risk arises from consumer and small business charge cards, credit cards, and term loans. These portfolios consist of millions of customers across the United States, driven by our brand, premium customer servicing, product features and risk management capabilities, which span underwriting, customer management and collection. Credit risk is a key driver of domestic product (GDP) growth.

The business unit leaders and their Chief Credit Officers take the lead in managing the credit risk process. These Chief Credit Officers are guided by the Individual Credit Risk Management Policy. The ICRC ensures compliance with ERMC guidelines and procedures and escalates to the ERMC as appropriate.

Credit risk management is supported by sophisticated proprietary scoring and decision-making models that use up-to-date information on prospects and customer behavior. The decision logic for customer interactions to better serve our customers.

##### Institutional Credit Risk

Institutional credit risk arises principally within our CS, ICS and GMNS businesses, as well as investment and liquidity management activities. Unlike individual credit risk, institutional credit risk is driven by economic conditions and by client-specific events. The absence of large losses in any given year or over several years is not necessarily representative of the level of risk.

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Similar to individual credit risk, business units taking institutional credit risks are supported by Chief Credit Officers. These officers are guided by the Institutional Credit Risk Management Policy and for providing guidance to the credit officers of each business unit with substantial institutional credit risk exposures. The committee, the Institutional Credit Risk Committee, oversees the implementation of the underwriting standards and contractual rights for risk mitigation, monitors risk exposures, and determines risk mitigation actions. The IRMC escalates them to the ERMC as appropriate. At the same time, the IRMC provides guidance to the business unit risk management teams to optimize risk-adjusted returns.

##### Exposure to the Airline and Travel Industry

We have multiple important cobrand, rewards, merchant acceptance and corporate payments arrangements with airlines. The ERM program evaluates the risks posed by global airlines, and the travel industry more broadly, including cruise lines, travel agencies and tour operators. Our largest airline partner is Delta, and this relationship is a key driver of redemption, merchant acceptance, travel and corporate payments. See “We face intense competition for partner relationships, which could result in a loss or renewal of our arrangements” under “Risk Factors” for additional information.

##### Debt Exposure

As part of our ongoing risk management process, we monitor our financial exposure to both sovereign and non-sovereign customers and counterparties, and measure the focus area for monitoring is credit deterioration due to weaknesses in economic and fiscal profiles. We evaluate countries based on the market assessment of the deemed high risk. As of December 31, 2022 and December 31, 2023, we considered our gross credit exposures to government entities, financial institutions and corporate entities.

#### OPERATIONAL RISK MANAGEMENT PROCESS

We consider operational risk to be the risk of loss due to, among other things, inadequate or failed processes, people or information systems, or impacts from the external environment. Operational risk is inherent in all business activities and can impact an organization through direct or indirect financial loss, brand damage, customer dissatisfaction, and reputational harm.

To appropriately measure and manage operational risk, we have implemented a comprehensive operational risk framework that is defined in the Operational Risk Management Policy. The Operational Risk Officer, coordinates with all control groups on effective risk assessments and controls. It also oversees the preventive, responsive and mitigation measures.

We use the operational risk framework to identify, measure, monitor and report inherent and emerging operational risks. This framework, supervised by the Operational Risk Officer, includes (a) key risk indicators, and (b) process and entity-level risk assessments.

The framework requires includes programs established for risk management activities related to processes and the assessment launch of new products and service events, (b) related control enhancements and (c) reporting of key trends and escalation of risks. Outcomes from the operational risk framework are discussed and plan incorporated within our accountability to correct any defect, remediate customers, and enhance controls and testing to mitigate future issues. The impact is a compensation.

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## Information Security and Cyber Security Cybersecurity

We define information security and cyber security cybersecurity risk as the risk that a security incident could impact the confidentiality, integrity or availability of An information. unintended access, use, disclosure, modification or destruction.

Our Technology Risk and Information Security (TRIS) program, which is our enterprise information security and cyber security cybersecurity program, is designed information systems from against any anticipated threats or hazards to the security, confidentiality, integrity or availability of such information; and (iii) protect against harm or destruction. inconvenience to us, our colleagues or our customers. The program is built upon a foundation of advanced security technology, employs a well Cybersecurity Framework. This consists of is designed to operate in alignment with global regulatory requirements. The TRIS program includes controls designed continue to assess the risks and changes in the cyber environment, invest in enhancements to cyber security our cybersecurity capabilities and engage in industry services cyber security cybersecurity ecosystem.

See "Cybersecurity" and "A major information or cyber security cybersecurity incident or an increase in fraudulent activity could lead to reputational damage to our services" services" under "Risk Factors" for additional information.

## Information Technology

We define information technology risk as the risk that events or circumstances could compromise the processing, stability, capacity, performance, or resilience of i

We manage information technology risk through our policies, procedures, governance structure, and control framework to preserve the confidentiality, integrity, an

See "The uninterrupted operation of our information systems is critical to our success and a significant disruption could have a material adverse effect on our bus

## Privacy

We define privacy risk as the risk of financial loss, reputational damage, or regulatory or legal action resulting from decisions related to the violation of applicable l apply to the processing of personal data.

The Global Privacy Policy, which establishes the privacy framework and defines the American Express Data Protection & Privacy Principles, which governs the w. Chaired by the Chief Privacy Officer, the Privacy Risk Management Committee, a sub-committee of the ORMC, provides oversight and governance for our privacy

## Data Management and Governance

We define data management and governance risk as the risk of financial, reputational, and/or regulatory impacts due to inadequate data governance and/or data throughout its lifecycle.

Our Enterprise Data Governance Policy establishes the framework for defining in-scope critical data and the requirements for managing such data effectively thro

Chaired by the Chief Data Officer, our Enterprise Data Committee, a sub-committee of the ERM, provides governance and oversight for our enterprise-wide dat

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## Third Party Risk

We define third party risk as the risk that relationships with third parties (including their significant subcontractors) create unexpected outcomes and deviations fro and the ERM. It sets forth the procurement, risk management, and contracting framework for managing third-party relationships commensurate with their risk an reporting the risk associated with third parties through the life cycle of the relationships, which includes planning, due diligence and third-party selection, contracti

## Conduct Risk

We define conduct risk as the risk that colleagues, intentionally or unintentionally, fail to fulfill their responsibilities to American Express, our customers, colleagues regulations. Conduct issues also have the potential to increase several other risk types, including reputational risk, which may undermine the integrity and trust up

The Conduct Risk Management Policy is approved by the ERM. It establishes the governance framework for conduct risk across the Company. The policy requi of conduct issues. It also provides guidance on consequence management for any substantiated cases of misconduct. The Conduct Risk Committee oversees co

COMPLIANCE RISK MANAGEMENT PROCESS

We define compliance risk as the risk of legal or reputational harm, fines, monetary penalties and payment of damages or other forms of sanction as a result of not meeting regulatory standards.

We view our ability to effectively mitigate compliance risk as an important aspect of our business model. Our Global Compliance and Ethics organization is responsible for our compliance program, we seek to manage and mitigate compliance risk by assessing, controlling, monitoring, measuring and reporting the legal and regulatory risks to which we are exposed. We are responsible for identifying, evaluating, managing, and escalating compliance risks. The CRMC has a dual reporting relationship directly to both the ERM and the Board of Directors.

We have a comprehensive Anti-Money Laundering program that monitors and reports suspicious activity to the appropriate government authorities. The program is managed by the Audit Group reviews the processes for practices consistent with regulatory guidance.

REPUTATIONAL RISK MANAGEMENT PROCESS

We define reputational risk as the risk that negative stakeholder reaction to our products, services, client and partner relationships, business activities and policies could result in a decline in revenue or investment, talent attrition, litigation, or government or regulatory scrutiny.

We view protecting our reputation for excellent customer service, trust, security and high integrity as core to our vision of providing the world’s best customer experience.

Our business leaders are responsible for considering the reputational risk implications of business activities and strategies and ensuring the relevant subject matter is properly reflected in the scope of appropriate subordinate risk policies and committees and properly reflected in all decisions escalated to the ERM.

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MARKET RISK MANAGEMENT PROCESS

We define market risk as the risk to earnings or asset and liability values resulting from movements in market prices. Our market risk exposures include (i) interest rate risk (including interest rate investment securities) and the interest rates on our liabilities (such as debt and deposits) and (ii) foreign exchange risk related to transactions, funding, investments and foreign currency assets and liabilities.

Our risk policies establish the framework that guides and governs market risk management, including quantitative limits and escalation triggers. These policies are approved by the Board of Directors.

Market risk is managed by the Market Risk Management Committee. The Market Risk Oversight Officer provides an independent risk assessment and oversight to ensure compliance with associated regulatory requirements. Market risk management is also guided and governed by policies covering the use of derivative financial instruments.

Interest Rate Risk

We analyze a variety of interest rate scenarios to inform us of the potential impacts from interest rate changes on earnings and the value of assets, liabilities and the proportion of our total funding provided by variable and fixed-rate debt and deposits compared to our Card Member loans and receivables. Interest rate swaps are used to hedge interest rate risk. For further discussion of our derivative financial instruments, see the “Consolidated Financial Statements” for further discussion of our derivative financial instruments.

As of December 31, 2022, a hypothetical, immediate 100 basis point increase in market interest rates would have a detrimental impact on our earnings. We estimate that a 100 basis point increase in market interest rates would reduce our net interest income by approximately \$276 million over the following twelve-month time horizon considering forecasted business growth and anticipated future market interest rates by 100 basis points. Our current net interest income sensitivity analysis shows higher interest rate sensitive assets and liabilities that reprice within the twelve-month horizon generally reprice by the same magnitude, subject to applicable interest rate caps and floors. Deposits reprice at lower magnitudes than benchmark rate movements, and the magnitude of this repricing in turn depends on, among other factors, the repricing of deposits in the industry and within our own portfolio. Actual changes in our net interest income will depend on many factors, and therefore may differ from our estimated risk to capital.

TABLE 23: SENSITIVITY ANALYSIS OF INTEREST RATE CHANGES ON ANNUAL NET INTEREST INCOME AS OF DECEMBER 31, 2023

(Millions)	Instantaneous Parallel Rate	
	+200bps	+100bps
	\$ (276)	\$ (105)

(a) Negative values represent a reduction in net interest income.

We use economic value of equity to inform us of the potential impacts from interest rate changes on the net present value of our assets and liabilities under a variety of interest rate scenarios and does not incorporate projected changes in our balance sheet. Key assumptions used in this calculation include the term structure of interest rates, as well as the timing of cash flows, and are calculated under multiple interest rate scenarios, including baseline and immediate upward and immediate downward interest rate shocks, to assess its sensitivity to interest rate changes. The level of this sensitivity is managed within board-approved risk limits.

Foreign Exchange Risk

Foreign exchange exposures arise in four principal ways: (1) Card Member spending in currencies that are not the billing currency, (2) cross-currency transactions, (3) foreign currency-denominated assets and liabilities of subsidiaries, and (4) revenues generated and expenses incurred in foreign currencies, which impact earnings.

These foreign exchange risks are managed primarily by entering into foreign exchange spot transactions or hedged with foreign exchange forward contracts when the exposure is known or anticipated. As of December 31, 2022, foreign currency derivative instruments with total notional amounts of \$1.1 billion were outstanding.

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The actual impact of interest rate and foreign exchange rate changes will depend on, among other factors, the timing of rate changes, the extent to which different portions of our businesses are exposed to interest rate and foreign exchange risk, and the effectiveness of our hedging activities and changes in the volume and mix of our businesses.

We define funding and liquidity risk as our inability to meet our ongoing financial and business obligations at a reasonable cost as they become due.

Our Board-approved Liquidity Risk Policy establishes the framework that guides and governs liquidity risk management.

Funding and liquidity risk is managed by the Funding and Liquidity Committee. To manage this risk, we seek to maintain access to a diverse set of cash, readily-expected future financing obligations for at least a twelve-month period in the under a variety of adverse circumstances. These include, but are not limited to, an economic conditions. We consider the trade-offs between maintaining too much liquidity, which can be costly and limit financial flexibility, and having inadequate li

Funding and liquidity risk is managed at an aggregate consolidated level as well as at certain subsidiaries in order to ensure that sufficient and accessible liquidity positions and financing requirements, approves funding plans designed to satisfy those requirements under normal and stressed conditions, establishes guideline

Our liquidity risk management processes are designed in alignment with regulatory guidelines. As discussed in more detail under “Supervision and Regulation — Category III firm in 2024 under U.S. federal bank regulatory agencies’ rules that tailor the application of enhanced prudential standards, which would result in heightened

We define model risk as the risk of adverse consequences, such as financial loss, poor business and strategic decision making, damage to our reputation or customer

The Enterprise-Wide Model Risk Policy establishes the comprehensive framework for governing model risk. This policy is approved by the ERM. The comprehensive validation, model risk reporting and change management capabilities that seek to minimize erroneous model methodology, outputs, and misuse. We also assess and, in addition, we utilize artificial intelligence and machine learning (AI/ML) models for a variety of business use cases. We perform extensive reviews and testing to

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We define strategic and business risk as the risk related to our inability to achieve our business objectives due to poor strategic decisions, including decisions related to our products and services.

Strategic decisions are reviewed and approved by business leaders and various committees and must be aligned with company policies. We seek to manage strategic risks over business goals. Existing product performance is reviewed periodically by committees and business leaders. Mergers, acquisitions and divestitures can only be completed after review and oversight leaders provided to the Chief Risk Officer and approval by either the Chief Risk Officer or appropriate risk committees. All new and material change in risk must be reviewed by risk committees.

We define country risk as the risk that economic, social, and/or political conditions and events in a country present. They might adversely impact us, primarily as a

We manage country risk as part of the normal course of business. Policies and procedures establish country risk escalation thresholds to control and limit exposure.

Environmental, social and governance (ESG) risks, with an emphasis on climate-related risk, are currently identified as an “emerging risk” within our risk governance framework. These risks include extensive changes pertaining to policy, legal, technology, market and reputational risks, and (2) risks related to the physical impacts of climate change, typically categorized as acute physical risks (e.g., hurricanes, droughts, floods) and chronic physical risks which are longer-term shifts in climate patterns (e.g., sea level rise, chronic heat waves). Such transition and physical risks are

Climate-related risk is interconnected and overarching across all risk types as it may manifest as credit risk, operational risk, market risk, liquidity risk or other risk. The Group is currently performing a risk identification process for climate-related risk to determine the meaningfulness and measurability of the risk. Furthermore, ESG risks, with an em

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## CRITICAL ACCOUNTING ESTIMATES

Refer to Note 1 to the "Consolidated Financial Statements" for a summary of our significant accounting policies. Certain of our accounting policies requiring significant

### RESERVES FOR CARD MEMBER CREDIT LOSSES

Reserves for Card Member credit losses represent our best estimate of the expected credit losses in our outstanding portfolio of Card Member loans and receivables. We estimate lifetime expected credit losses by incorporating historical loss experience, as well as current and future economic conditions over a reasonable and supportable period.

In estimating expected credit losses, we use a combination of statistically based models and analysis of the results produced by these models to determine the quantitative components. The qualitative components entail a significant amount of judgment. The primary areas of judgment used in measuring the quantitative components of our reserves relate to the methodology to incorporate current and future economic conditions. We use these models and assumptions, combined with historical loss experience, to determine expected credit losses for the R&S Period. The qualitative component is intended to capture expected losses that may not have been fully captured in the quantitative component due to portfolio characteristics and trends, which consequentially may increase or decrease the reserves for Card Member credit losses.

The R&S Period, which is approximately three years, represents the maximum time-period beyond the balance sheet date over which we can reasonably estimate expected credit losses under current economic conditions. Card Member loan products do not have a contractual term and balances can revolve if minimum required payments are made, causing some balances to immediately revert to long-term average loss rates. Card Member receivable products are contractually required to be paid in full; therefore, we have assumed that all balances will be paid in full.

Within the R&S Period, our models use past loss experience and current and future economic conditions to estimate the probability of default, exposure at default and expected credit losses. Card Member payments to the reporting period balances when determining the exposure at default. The nature of revolving loan products inherently includes a revolving nature where payments are either partially or entirely attributable to the existing balance at the end of the reporting period. Using historical customer behavior and other factors, we estimate the expected credit losses. We then allocate a portion of the payment to the estimated higher minimum payment amount due because of any future spend. Any remaining balance is allocated to the estimated credit losses.

CECL requires that the R&S Period include an assumption about current and future economic conditions. We incorporate multiple macroeconomic scenarios provided by management and reviewed each period and weighted to reflect management's judgment about uncertainty surrounding these scenarios. These macroeconomic scenarios are used to estimate expected credit losses.

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#### Macroeconomic Sensitivity

To demonstrate the sensitivity of estimated credit losses to the macroeconomic scenarios, we compared our modeled estimates under a baseline scenario to that under a pessimistic downside scenario. Change in weighting from the baseline scenario to the pessimistic downside scenario, the estimated credit losses increased by approximately \$120 million to \$160 million.

The modeled estimates under these scenarios were influenced by the duration, severity and timing of changes in economic variables within each scenario and the timing of changes in the estimated credit losses. It is difficult to estimate how potential changes in specific factors might affect the estimated credit losses, and current results may not be indicative of future results.

In addition, this sensitivity analysis relates only to the modeled credit loss estimates under two scenarios without considering management's judgment on the relative impact of changes in the balance sheet date, or any potential changes in other adjustments to the quantitative reserve component or the impact of management judgment for the qualitative component. The analysis is hypothetical and are not intended to estimate or reflect our expectations of any changes in the overall reserves for credit losses due to changes in the macroeconomic scenarios.

Refer to Note 3 to the "Consolidated Financial Statements" for further information on the range of macroeconomic scenario key variables used, in conjunction with the macroeconomic scenarios.

The process of estimating these reserves requires a high degree of judgment. To the extent our expected credit loss models are not indicative of future performance, our provisions for credit losses in any period may differ from actual results.

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### LIABILITY FOR MEMBERSHIP REWARDS

The Membership Rewards program is our largest card-based rewards program. Card Members can earn points for purchases charged on their enrolled card products at participating merchants in particular industry categories. Membership Rewards points are redeemable for a broad variety of rewards, including, but not limited to, travel, shopping and other experiences. Card Member may earn. Membership Rewards expense is driven by charge volume on enrolled cards, customer participation in the program and contractual arrangements.

We record a Membership Rewards liability that represents our best estimate of the cost of points earned that are expected to be redeemed by Card Members in the future. We estimate the Membership Rewards liability by determining the URR and the weighted average cost of points. Refer to Note 3 to the "Consolidated Financial Statements" for additional information.

The URR assumption is used to estimate the number of points earned by current enrollees that will ultimately be redeemed in future periods. We use statistical analysis of card product type, enrollment tenure, card spend levels and credit attributes. The WAC per point assumption is used to estimate future redemption costs and is based on historical redemption rates.

program changes. The WAC per point assumption is derived from 12 months of redemptions and is adjusted as appropriate for certain changes in redemption costs. We periodically evaluate our liability estimation process and assumptions based on developments **changes** in redemption patterns, cost per point redeemed, partly **changes in redemption options and mix of proprietary cards-in-force**.

The process of estimating the Membership Rewards liability includes a high degree of judgment. Actual redemptions and associated redemption costs could differ. Changes in the Membership Rewards URR and WAC per point have the effect of either increasing or decreasing the liability through the current period Membership Rewards current enrollees as of the end of the reporting period. As of **December 31, 2022** **December 31, 2023**, an increase in the estimated URR of current enrollees of 25 **million** **\$179 million**. Similarly, an increase in the WAC per point of 1 basis point would increase the Membership Rewards liability and corresponding rewards expense.

#### GOODWILL RECOVERABILITY

Goodwill represents the excess of acquisition cost of an acquired business over the fair value of assets acquired and liabilities assumed. Goodwill is not amortized. Changes in the business climate, that would more likely than not reduce the fair value of the reporting unit below its carrying value. Our methodology for conducting impairment testing includes qualitative and quantitative assessments. We have the option to initially perform an assessment of qualitative factors in order to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount, taking into account industry and market considerations, cost factors, overall financial performance of the reporting unit and other company and reporting unit-specific events. If we determine that an impairment exists, we perform the impairment evaluation using a more detailed quantitative assessment. We could also directly perform this quantitative assessment for any reporting unit, bypassing the qualitative assessment.

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Our methodology for conducting the quantitative goodwill impairment testing is fundamentally based on the measurement of fair value for our reporting units, which we use the market approach (discounted cash flows) and market approach (market multiples) in estimating the fair value of our reporting units.

When preparing discounted cash flow models under the income approach, we estimate future cash flows using the reporting unit's internal multi-year forecast, and economic conditions. To discount these cash flows we use our expected cost of equity, determined using a capital asset pricing model. When using the market multiples approach, we use our reporting units' operating results. The judgment in estimating forecasted cash flows, discount rates and market comparables is significant, and imprecision could be expected. We could be exposed to an increased risk of goodwill impairment if future operating results or macroeconomic conditions differ significantly from management's current expectations.

#### INCOME TAXES

We are subject to the income tax laws of the United States, its states and municipalities and those of the foreign jurisdictions in which we operate. These tax laws require us to establish a provision for income tax expense, we must make judgments about the application of inherently complex tax laws.

##### Unrecognized Tax Benefits

We establish a liability for unrecognized tax benefits, which are the differences between a tax position taken or expected to be taken in a tax return and the benefit recognized. In establishing a liability for an unrecognized tax benefit, assumptions may be made in determining whether, and the extent to which, a tax position should be sustained based on its technical merits. The amount of tax benefit recognized is the largest benefit that we believe is more likely than not to be realized on a balance sheet basis, as appropriate.

Tax benefits ultimately realized can differ from amounts previously recognized due to uncertainties, with any such differences generally impacting the provision for income taxes. *Deferred Tax Asset Realization*

Deferred tax assets and liabilities are determined based on the differences between the financial statement and tax bases of assets and liabilities using the enacted tax rates. Since deferred taxes measure the future tax effects of items recognized in the Consolidated Financial Statements, certain estimates and assumptions are required to be made. In making this assessment, we analyze and estimate the impact of future taxable income, reversing temporary differences and available tax planning strategies. Changes in facts or circumstances can lead to changes in the ultimate realization of deferred tax assets due to uncertainties.

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#### OTHER MATTERS

As previously disclosed, we identified during an internal review that over time certain current and former U.S. Card Members with multiple cards were identified in the fourth quarter of 2022, which resulted in an immaterial impact to our Consolidated Financial Statements for the year ended December 31, 2022.

#### RECENTLY ISSUED **ADOPTED** AND **ADOPTED** **ISSUED** ACCOUNTING STANDARDS

Refer to the Recently Issued **Adopted** and **Adopted** **Issued** Accounting Standards section of Note 1 to the "Consolidated Financial Statements."

#### GLOSSARY OF SELECTED TERMINOLOGY

*Adjusted net interest income* — A non-GAAP measure that represents net interest income attributable to our Card Member loans (which includes, on a GAAP basis, interest income on our Card Member loans).

*Airline-related volume* **Airline spend** — Represents spend at airlines as a merchant, which is included within T&E-related volume. **&E spend**.

*Allocated service costs* — Represents salaries and benefits associated with our technology and customer servicing groups, allocated based on activities directly related to our operating segments based on their relative levels of revenue and Card Member loans and receivables.

*Asset securitizations* — Asset securitization involves the transfer and sale of loans or receivables to a special-purpose entity created for the securitization activity, the transferred loans and receivables. The trust uses the proceeds from the sale of such securities to pay the purchase price for the transferred loans or receivables and the securities issued by the Trusts are reported as liabilities on our Consolidated Balance Sheets.

*Average discount rate* — This calculation is generally designed to reflect the average pricing at all merchants accepting American Express cards and represents the average discount rate on parties on our behalf, net of amounts retained by such third parties. The average discount rate, together with billed business, drive our discount revenue.

*Billed business* (Card Member spending) — Represents transaction volumes (including cash advances) on payment products issued by American Express.

*Capital ratios* — Represents the minimum standards established by regulatory agencies as a measure to determine whether the regulated entity has sufficient capital under "Consolidated Capital Resources and Liquidity" **Liquidity — Capital Strategy** above for further related definitions under Basel III.

*Card Member* — The individual holder of an issued American Express-branded card.

*Card Member loans* — Represents revolve-eligible transactions on our card products, as well as any interest charges and associated card-related fees.

*Card Member receivables* — Represents transactions on our card products and card related fees that need to be paid in full on or before the Card Member's Merit date.

*Cards-in-force* — Represents the number of cards that are issued and outstanding by American Express (proprietary cards-in-force) and cards issued and outstanding by network partners that had no out-of-store spending activity during the prior twelve months. *Basic cards-in-force* excludes supplemental cards issued on consumer credit cards.

*Charge cards* — Represents cards that generally carry no pre-set spending limits and are primarily designed as a method of payment and not as a means of financing. Charge Card Members must pay the full amount of balances billed each month. *Pay Over Time and Plan It*, that allow Card Members to pay for eligible purchases with interest over time.

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*Cobrand cards* — Cards **Represents cards** issued under cobrand agreements with selected commercial partners. Pursuant to the cobrand agreements, we make corresponding rewards earned on such spending and, under certain arrangements, on the number of accounts acquired and retained. The partner is then liable for the cost of the rewards.

*Credit cards* — Represents cards that have a range of revolving payment terms, structured payment features (e.g. Plan It), grace periods, and rate and fee structures.

*Discount revenue* — Discount revenue represents **Represents** the amount we earn and retain from the merchant payable for facilitating transactions between Card Members and merchants.

*Goods and & Services (G&S)-related volume* **spend** — Includes spend in merchant categories other than T&E-related merchant categories, which includes B2B and B2C spend.

*Interest expense* — Includes interest incurred primarily to fund Card Member loans and receivables, general corporate purposes and liquidity needs. Interest expense includes (i) debt, which primarily relates to interest expense on our long-term financing and short-term borrowings, (e.g., commercial paper), and (ii) interest on deposits with banks and other. Interest expense also includes interest on our long-term debt.

*Interest income* — Includes (i) interest on loans, (ii) interest and dividends on investment securities and (iii) interest income on deposits with banks and other.

*Interest on loans* — Assessed using the average daily balance method for Card Member loans. Unless the loan is classified as non-accrual, interest is recognized on the outstanding balance is paid or written off.

*Interest and dividends on investment securities* — Primarily relates to our performing fixed-income securities. Interest income is recognized using the effective interest method. Interest income is recognized on the outstanding balance of the related investment security throughout its term. Amounts are recognized until securities are in default or written off.

*Interest income on deposits with banks and other* — Primarily relates to the placement of cash in excess of near-term funding requirements in interest-bearing time deposits.

*Loyalty coalitions* — Programs that enable consumers to earn rewards points and use them to save on purchases from a variety of participating merchants through our loyalty platform. We earn revenue from operating the loyalty platform and by providing marketing support.

*Net card fees* — Represents the card membership fees earned during the period recognized as revenue over the covered card membership period (typically one year).

*Net interest yield on average Card Member loans* — A non-GAAP measure that is computed by dividing adjusted net interest income by average Card Member loans outstanding. Net interest income is calculated after provision for credit losses and are thus not included in the net interest yield calculation.

*Net write-off rate — principal only* — Represents the amount of proprietary consumer or small business Card Member loans or receivables written off, consisting of principal, interest and fees, divided by the average Card Member loans or receivables outstanding during the period.

*Net write-off rate — principal, interest and fees* — Includes, in the calculation of the net write-off rate, amounts for interest and fees in addition to principal for Card Member loans or receivables.

*Network volumes* — Represents the total of billed business and processed volumes.

*Operating expenses* — Represents salaries and employee benefits, professional services, data processing and equipment, and other expenses.

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*Processed revenue* — Represents revenues related to network partnership agreements, comprising royalties, fees and amounts earned for facilitating transaction facilitated by American Express.

*Processed volumes* — Represents transaction volumes (including cash advances) on cards issued under network partnership agreements with banks and other i

*Reserve build (release)* — Represents the portion of the provisions for credit losses for the period related to increasing or decreasing reserves for credit losses as portfolios. Reserve build represents the amount by which the provision for credit losses exceeds net write-offs, while reserve release represents the amount by wh

*T&E-related volume &E spend* — Represents spend on travel and entertainment, which primarily includes airline, cruise, lodging and dining merchant categories.

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## CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This report includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, which are subject to risks and uncertain performance, among other matters, contain words such as “believe,” “expect,” “anticipate,” “intend,” “plan,” “aim,” “will,” “may,” “should,” “could,” “would,” “likely,” “t forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update or revise any forward-looking stateme limited to, the following:

- our ability to grow earnings per share in the future, which will depend in part on revenue growth, credit performance and the effective tax rate remaining consi (including our brand, value propositions, customers, colleagues, marketing, technology and coverage), controlling operating expenses, effectively managing ri identified in the subsequent paragraphs as well as the following: fiscal and monetary policies and macroeconomic conditions, such as recession risks, change supply chain issues, energy costs and the continued effects of the pandemic; fiscal and monetary policies; geopolitical instability, including the ongoing militan of any future contingencies, including, but not limited to, restructurings, investment gains or losses, impairments, changes in reserves, legal costs and settleme investment gains or losses, restructurings, impairments and changes in reserves; issues impacting brand perceptions and our reputation; impacts related to n litigation, which could affect the profitability of our business activities, limit our ability to pursue business opportunities, require changes to business practices c
- our ability to grow revenues net of interest expense and the sustainability of our future growth, which could be impacted by, among other things, the factors id not being consistent with expectations, including T&E spend growing slower than expected, further slowing in spend by U.S. small and mid-sized enterprise o spending volumes; the strengthening of the U.S. dollar beyond expectations; changes in foreign currency exchange rates; an inability to address competitive p our differentiated business model, attract customers across generations and services age cohorts, including Millennial and Gen Z customers and implement s merchant network; the continued effects of the COVID-19 pandemic, including the spread and severity end of the virus, moratorium on student loan repaymen containment measures and the lingering impacts on customer behaviors, spending and travel patterns, any one of which could further exacerbate the effects c by a greater or lesser amount than expected;
- net card fees not performing consistently with expectations, which could be impacted by, among other things, a deterioration in macroeconomic conditions imp Member acquisition activity; activity and demand for our fee-based products; and our inability to address competitive pressures, develop attractive premium ve continuing to innovate with respect to our products;
- net interest income, the effects of changes in interest rates and the growth rate of loans and Card Member receivables outstanding, and the portion of which i behavior and financial strength of Card Members and their actual spending, borrowing and paydown patterns; our ability to effectively manage risk and enhan or liabilities differently than expected; changes in capital and credit market conditions and the availability and cost of capital; credit actions, including line size expectations; our deposit levels or the interest rates we offer on deposits changing from current expectations; and the effectiveness of our strategies to captur
- future credit performance, the level of future delinquency, reserve and write-off rates and the amount and timing of future reserve builds and releases, which v and willingness of Card Members to pay amounts owed to us; changes in consumer behavior that affect loan and receivable balances (such as paydown and programs and the performance of accounts as they exit from such programs; collections capabilities and recoveries of previously written-off loans and receiva debt collections efforts and encouraging or requiring extensions, modifications or forbearance;
- the actual amount we spend on marketing in the future, which will be based in part on continued changes in the macroeconomic and competitive environment in revenue; the effectiveness of management's investment optimization process, management's identification and assessment of attractive investment opport

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Members and prospective customers to advertising and customer acquisition initiatives and our ability to balance expense control and investments in the busi

- the actual amount to be spent on Card Member rewards and services and business development, and the relationship of these variable customer engagemer behavior as it relates to their spending patterns (including the level of spend in bonus categories), the redemption of rewards and offers (including travel rede

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related to reward point redemptions; higher-than-expected customer remediation expenses; inflation; further enhancements to product benefits to make them renegotiated contractual obligations with business partners; and the pace and cost of the expansion of our global lounge collection;

- the actual amount we spend on marketing in the future, which will be based in part on continued changes in the macroeconomic and competitive environment of management's investment optimization process; management's identification and assessment of attractive investment opportunities; management's ability prospective customers to advertising and customer acquisition initiatives; our ability to realize marketing efficiencies and balance expense control and investm
- our ability to control operating expenses, including relative to future revenue growth, and the actual amount we spend on operating expenses in the future, wh respect to an increased colleague headcount; talent; a persistent inflationary environment; our ability to realize operational efficiencies, including through auto development, sales force, premium servicing and digital capabilities depending on overall business performance; our ability to innovate efficient channels of c restructuring activity; supply chain issues; fraud costs; information security or compliance expenses or and consulting, legal and other professional services fe and related expenses; expenses, including the completion of our sale of Accertify Inc.; information or cyber security cybersecurity incidents; the payment of ci performance of Amex Ventures and other of our investments; impairments of goodwill or other assets; and the impact of changes in foreign currency exchange
- our tax rate not remaining consistent with expectations, which could be impacted by, among other things, further changes in tax laws and regulation (or relatei geographic mix of income, unfavorable tax audits and other unanticipated tax items;
- changes affecting our plans regarding the return of capital to shareholders, including increasing the level of our dividend, which will depend on factors such as rulemakings and guidance from the Federal Reserve; Reserve and other banking regulators, including changes to regulatory capital requirements, such as fin financial condition; our credit ratings and rating agency considerations; required Company approvals; and the economic environment and market conditions ir
- changes affecting the expected timing for closing the sale of Accertify Inc., the amount of the potential gain we recognize upon the closing and the portion of s consultation requirements, the execution of ancillary agreements, the cost and availability of financing for the purchaser to fund the transaction and the potent strategies and business initiatives;
- changes in the substantial and increasing worldwide competition in the payments industry, including competitive pressure that may materially impact the price new and existing cobrand relationships, competition with respect to new products, services and technologies, competition from new and non-traditional comp
- our ability to expand our leadership in the premium consumer space, which will be impacted in part by competition, brand perceptions (including perceptions r that appeal to Card Members and new customers, offer attractive services and rewards programs and build greater customer loyalty, which will depend in par development, Card Member acquisition efforts and enrollment processes, including through digital channels, continuing to realize the benefits from strategic p
- our ability to build on our leadership in commercial payments, which will depend in part on competition, the willingness and ability of companies to use credit a financing needs, perceived or actual difficulties and costs related to setting up card-based B2B payment platforms, our ability to offer attractive value propositi build out a multi-product digital ecosystem to integrate our broad product set, which is dependent on our continued investment in capabilities, features, funcio
- our ability to expand merchant coverage globally and our success, as well as the success of OptBlue merchant acquirers processors and network partners, in to merchants and merchant acquirers for card acceptance, the awareness and willingness of Card

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Members to use American Express cards at merchants, scaling marketing and expanding programs to increase card usage, identifying new-to-plastic industri coverage in priority international cities and countries and key industry verticals, and executing on our plans in China and for continued technological developm

- our ability to stay on the leading edge of technology successfully invest in and compete with respect to technological developments and digital payment and tr developing new features in the Amex app and enhancing our digital channels, building partnerships and executing programs with other companies, effectively needs, and supporting the

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use of our products as a means of payment through online and mobile channels, all of which will be impacted by investment levels, new product innovation ar

- our ability to grow internationally, which could be impacted by regulation and business practices, such as those capping interchange or other fees, mandating businesses; our inability to tailor products and services to make them attractive to local customers; competitors with more scale, local experience and establis

- acquiring Card Members and/or merchants; political or economic instability or regional hostilities, including as a result of the war in Ukraine and related geopolitical events; and competitors with more scale and experience and more established relationships with relevant customers, regulators and industry participants;
- a failure in or breach of our operational or security systems, processes or infrastructure, or those of third parties, including as a result of cyberattacks, which could result in the loss of Card Members' data, the loss of acceptance of American Express cards and lead to regulatory scrutiny, litigation, remediation and response costs, and reputational harm;
- changes in capital and credit market conditions, which may significantly affect our ability to meet our liquidity needs and expectations regarding capital ratios;
- our funding plan being implemented in a manner inconsistent with current expectations, which will depend on various factors such as future business growth, changes, our ability to securitize and sell loans and receivables and the performance of loans and receivables previously sold in securitization transactions;
- our ability to implement our ESG strategies and initiatives, which depend in part on the amount and efficacy of our investments in product innovations, market preferences and behaviors; and the cost and availability of solutions for a low carbon economy;
- legal and regulatory developments, which could affect the profitability of our business activities; limit our ability to pursue business opportunities or conduct business with Card Members, partners, merchants and other third parties, including our ability to continue certain cobrand relationships in the EU; exert further pressure on the market for our services; result in regulatory oversight and compliance, litigation-related settlements, judgments or expenses, restitution to Card Members or the imposition of fines or civil monetary penalties; or result in harm to the American Express brand;
- changes in the financial condition and creditworthiness of our business partners, such as bankruptcies, restructurings or consolidations, including of cobrand partners and financial institutions that we rely on for routine funding and liquidity, which could materially affect our financial condition or results of operations; and
- factors beyond our control such as a global economic and business conditions, consumer and business spending generally, unemployment rates, geopolitical events, future waves of COVID-19 cases, the severity and contagiousness of new variants, adverse developments affecting third parties, including other financial institutions, telecommunications, health pandemics, terrorism and other catastrophic events, any of which could significantly affect demand for and spending on American Express services, results of operations or disrupt our global network systems and ability to process transactions.

A further description of these uncertainties and other risks can be found in "Risk Factors" above and our other reports filed with the SEC.

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## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Refer to "Risk Management" under "MD&A" for quantitative and qualitative disclosures about market risk.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Our management is responsible for establishing and maintaining adequate internal control over financial reporting.

Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with the accounting principles generally accepted in the United States of America (GAAP), and includes those policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect our transactions and dispositions of assets;
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP and that our assets are safeguarded;
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness of internal control over financial reporting are subject to the risk that the degree of compliance with the policies or procedures may deteriorate.

Our management assessed the effectiveness of our internal control over financial reporting as of December 31, 2022 and December 31, 2023. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control — Integrated Framework (2013).

Based on management's assessment and those criteria, we conclude that, as of December 31, 2022 and December 31, 2023, our internal control over financial reporting was effective.

PricewaterhouseCoopers LLP, our independent registered public accounting firm, has issued an audit report appearing on the following page on the effectiveness of our internal control over financial reporting.

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

### To the Board of Directors and Shareholders of American Express Company

#### *Opinions on the Financial Statements and Internal Control over Financial Reporting*

We have audited the accompanying consolidated balance sheets of American Express Company and its subsidiaries (the "Company") as of **December 31, 2022** and **December 31, 2023**, the consolidated statements of income, equity and of cash flows for each of the three years in the period ended **December 31, 2022** and **December 31, 2023**, including the related notes (collectively, the "financial statements"), and the Company's internal control over financial reporting as of **December 31, 2022** and **December 31, 2023**, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of **December 31, 2022** and **December 31, 2023** in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the Company's internal control over financial reporting as of **December 31, 2022** and **December 31, 2023**, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the COSO.

#### *Change in Accounting Principle*

As discussed in Note 1 to the consolidated financial statements, the Company changed the manner in which it accounts for credit losses on certain financial instruments.

#### *Basis for Opinions*

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for providing information that is the basis for the Report on Internal Control Over Financial Reporting. Our responsibility is to express opinions on the Company's consolidated financial statements and on the Company's internal control over financial reporting based on our audits. We are a member firm of the American Institute of Certified Public Accountants (AICPA) and the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the rules of the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and to perform procedures to respond to those risks. Our audits also included evaluating the design and operating effectiveness of internal control over financial reporting. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that the results of our audits support our opinions.

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#### *Definition and Limitations of Internal Control over Financial Reporting*

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and events that are necessary for the preparation of financial statements; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could result in a material misstatement of the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness of internal control over financial reporting to future periods are subject to the risk that the degree of compliance with the policies or procedures may deteriorate.

#### *Critical Audit Matters*

The critical audit matters communicated below are matters arising from the current period audit of the consolidated financial statements that were communicated to the audit committee of the Company. These matters relate to the consolidated financial statements and (i) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not constitute a separate opinion on the critical audit matters or on the accounts or disclosures to which they relate.

#### *Reserves for Credit Losses on Card Member Loans*

As described in Note 3 to the consolidated financial statements, reserves for credit losses on Card Member loans represent management's estimate of the expected credit losses on Card Member loans as of **December 31, 2022** and **December 31, 2023**. Management estimates lifetime expected credit losses on Card Member loans was **\$3.7 billion** and **\$5.1 billion** as of **December 31, 2022** and **December 31, 2023**. Management estimates lifetime expected credit losses and supportable period (R&S Period) beyond the balance sheet date. As disclosed by management, in estimating expected credit losses, management uses a combination of qualitative and quantitative components of the Company's reserves relate to the determination of the appropriate R&S Period, the modeling of the probability of default and recovery of these models and assumptions, combined with historical loss experience, to determine the reserve rates that are applied to the outstanding loan balances to produce current and future economic conditions to estimate the probability of default, exposure at default and expected recoveries to estimate net losses at default. Beyond the R&S Period, management also estimates the likelihood and magnitude of recovery of previously written off loans considering how long ago the loan was written off and future economic conditions. Management also estimates the likelihood and magnitude of recovery of previously written off loans considering how long ago the loan was written off and future economic conditions. The qualitative reserves address possible limitations in the quantitative methods and the economic assumptions. The qualitative reserves address possible limitations in the quantitative methods and the economic assumptions. The qualitative reserves address possible limitations in the quantitative methods and the economic assumptions. The qualitative reserves address possible limitations in the quantitative methods and the economic assumptions.

The principal considerations for our determination that performing procedures relating to the reserves for credit losses on Card Member loans is a critical audit matter were (i) the significant judgment by management, which in turn led to a high degree of auditor judgment, subjectivity and effort in performing procedures and evaluating audit evidence relating to the reserves for credit losses on Card Member loans, and (ii) the audit effort involved the use of professionals with specialized skill and knowledge.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures also included, among others, testing management's process for estimating the reserves for credit losses on Card Member loans: (i) evaluating the reasonableness of certain qualitative reserves and significant assumptions used to estimate the reserves. Professionals v

were used to assist in evaluating the appropriateness of management's methodology and the reasonableness of certain qualitative reserves and certain significant inputs. Period.

#### *Membership Rewards Liability*

As described in Note 9 to the consolidated financial statements, the Membership Rewards liability represents management's estimate of the cost of Membership Rewards liability. **\$13.7 billion** as of **December 31, 2022** **December 31, 2023**. The weighted average cost (WAC) per point and the Ultimate Redemption Rate (URR) are key assumptions used to estimate the number of points earned that will ultimately be redeemed in future periods. Management uses statistical and actuarial models to estimate the URR based on historical data. The point assumption is derived from 12 months of redemptions and is adjusted as appropriate for certain changes in redemption costs that are not representative of future periods.

The principal considerations for our determination that performing procedures relating to the Membership Rewards liability is a critical audit matter are (i) the estimation uncertainty and effort in performing procedures and evaluating the audit evidence relating to the models, significant inputs and assumptions used by management to estimate the liability.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the consolidated financial statements. These procedures also included, among others, (i) testing the completeness and accuracy of significant inputs, (ii) the involvement of professionals with specialized skill and knowledge to assist in developing an independent estimate of the liability and (iii) comparing our independently calculated Membership Rewards liability to management's estimate.

/s/ PricewaterhouseCoopers LLP

New York, New York

February 10, 2023 **9, 2024**

We have served as the Company's auditor since 2005.

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### CONSOLIDATED STATEMENTS OF INCOME

Year Ended December 31 (Millions, except per share amounts)	Year Ended December 31 (Millions, except per share amounts)	2022	2021	2020	Year Ended December 31 (Millions, except per share amounts)
Revenues	Revenues				
Non-interest revenues	Non-interest revenues				
Non-interest revenues					
Non-interest revenues					

Discount revenue				
Discount revenue				
Discount revenue	Discount revenue	\$30,739	\$24,563	\$19,435
Net card fees	Net card fees	6,070	5,195	4,664
Service fees and other revenue	Service fees and other revenue	4,521	3,316	2,702
Processed revenue	Processed revenue	1,637	1,556	1,301
Total non-interest revenues	Total non-interest revenues	42,967	34,630	28,102
Interest income				
Interest on loans	Interest on loans	11,967	8,850	9,779
Interest on loans				
Interest and dividends on investment securities	Interest and dividends on investment securities	96	83	127
Deposits with banks and other	Deposits with banks and other	595	100	177
Total interest income	Total interest income	12,658	9,033	10,083
Interest expense				
Deposits				
Deposits	Deposits	1,527	458	943
Long-term debt and other	Long-term debt and other	1,236	825	1,155
Total interest expense	Total interest expense	2,763	1,283	2,098
Net interest income	Net interest income	9,895	7,750	7,985
Total revenues net of interest expense	Total revenues net of interest expense	52,862	42,380	36,087
Provisions for credit losses				
Card Member receivables	Card Member receivables	627	(73)	1,015
Card Member receivables				
Card Member receivables				

Card Member loans	Card Member loans	1,514	(1,155)	3,453
Other	Other	41	(191)	262
Total provisions for credit losses	Total provisions for credit losses	2,182	(1,419)	4,730
Total revenues net of interest expense after provisions for credit losses	Total revenues net of interest expense after provisions for credit losses	50,680	43,799	31,357
<b>Expenses</b>	<b>Expenses</b>			
Card Member rewards	Card Member rewards			
Card Member rewards	Card Member rewards			
Card Member rewards	Card Member rewards	14,002	11,007	8,041
Business development	Business development	4,943	3,762	3,051
Card Member services	Card Member services	2,959	1,993	1,230
Marketing	Marketing	5,458	5,291	3,696
Salaries and employee benefits	Salaries and employee benefits	7,252	6,240	5,718
Other, net	Other, net	6,481	4,817	5,325
Total expenses	Total expenses	41,095	33,110	27,061
Pretax income	Pretax income	9,585	10,689	4,296
Income tax provision	Income tax provision	2,071	2,629	1,161
Net income	Net income	\$ 7,514	\$ 8,060	\$ 3,135
<b>Earnings per Common Share — (Note 21)(a)</b>	<b>Earnings per Common Share — (Note 21)(a)</b>			
Basic	Basic	\$ 9.86	\$ 10.04	\$ 3.77
Basic	Basic			
Diluted	Diluted	\$ 9.85	\$ 10.02	\$ 3.77
Average common shares outstanding for earnings per common share:	Average common shares outstanding for earnings per common share:			
Basic	Basic	751	789	805
Basic	Basic			
Diluted	Diluted	752	790	806

(a) Represents net income less (i) earnings allocated to participating share awards of \$57 million \$64 million, \$56 million \$57 million and \$20 million \$56 million for the years ended December 31, 2022 1 million \$71 million for the years ended December 31, 2022 December 31, 2023, 2021 2022 and 2020, 2021, respectively, and (iii) equity-related adjustments of \$16 million related to the redemption c

See Notes to Consolidated Financial Statements

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CONSOLIDATED STATEMENTS OF COMPREHEN

Year Ended December 31 (Millions)
Net income
Other comprehensive (loss) income:
Net unrealized debt securities (losses) gains, net of tax
Foreign currency translation adjustments, net of hedges and tax
Net unrealized pension and other postretirement benefits, net of tax
Other comprehensive (loss) income
Comprehensive income

See Notes to Consolidated Financial Statements

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CONSOLIDATED BALANCE SHEET

December 31 (Millions, except share data)
Assets
Cash and cash equivalents
Cash and due from banks (includes restricted cash of consolidated variable interest entities: 2022, \$5; 2021, \$11)
Interest-bearing deposits in other banks (includes securities purchased under resale agreements: 2022, \$318; 2021, \$463)
Short-term investment securities (includes restricted investments of consolidated variable interest entities: 2022, \$54; 2021, \$32)
Total cash and cash equivalents
Card Member receivables (includes gross receivables available to settle obligations of a consolidated variable interest entity: 2022, \$5,193; 2021, \$5,175), less reserves for credit losses: 2022, \$229; 2021, \$229
Card Member loans (includes gross loans available to settle obligations of a consolidated variable interest entity: 2022, \$28,461; 2021, \$26,587), less reserves for credit losses: 2022, \$3,747; 2021, \$3,747
Other loans, less reserves for credit losses: 2022, \$59; 2021, \$52
Investment securities
Premises and equipment, less accumulated depreciation and amortization: 2022, \$9,850; 2021, \$8,602
Other assets, less reserves for credit losses: 2022, \$22; 2021, \$25
Total assets
Liabilities and Shareholders' Equity
Liabilities
Customer deposits
Accounts payable
Short-term borrowings
Long-term debt (includes debt issued by consolidated variable interest entities: 2022, \$12,662; 2021, \$13,803)
Other liabilities
Total liabilities
Contingencies and Commitments (Note 12)
Shareholders' Equity
Preferred shares, \$1.6625 par value, authorized 20 million shares; issued and outstanding 1,600 shares as of December 31, 2022 and 2021 (Note 16)

Common shares, \$0.20 par value, authorized 3.6 billion shares; issued and outstanding 743 million shares as of December 31, 2022 and 761 million shares as of December 31, 2021

Additional paid-in capital

Retained earnings

Accumulated other comprehensive income (loss)

Total shareholders' equity

Total liabilities and shareholders' equity

Year Ended December 31 (Millions)

Net income

Other comprehensive income (loss):

Net unrealized debt securities gains (losses), net of tax

Foreign currency translation adjustments, net of hedges and tax

Net unrealized pension and other postretirement benefits, net of tax

Other comprehensive income (loss)

Comprehensive income

See Notes to Consolidated Financial Statements

CONSOLIDATED STATEMENTS OF CASH FLOWS

Years Ended December 31 (Millions)

**Cash Flows from Operating Activities**

Net income

Adjustments to reconcile net income to net cash provided by operating activities:

Provisions for credit losses

Depreciation and amortization

Stock-based compensation

Deferred taxes

Other items (a)

Originations of loans held-for-sale

Proceeds from sales of loans held-for-sale

Changes in operating assets and liabilities, net of effects of acquisitions and dispositions:

Other assets

Accounts payable & other liabilities

Net cash provided by operating activities

**Cash Flows from Investing Activities**

Sale of investment securities

Maturities and redemptions of investment securities

Purchase of investments

Net (increase) decrease in Card Member loans and receivables, and other loans

Purchase of premises and equipment, net of sales: 2022, \$1; 2021, \$88; 2020, \$1

Acquisitions/dispositions, net of cash acquired

Other investing activities

Net cash (used in) provided by investing activities

**Cash Flows from Financing Activities**

Net increase (decrease) in customer deposits

Net (decrease) increase in short-term borrowings

Proceeds from long-term debt
Payments of long-term debt
Issuance of American Express preferred shares
Redemption of American Express preferred shares
Issuance of American Express common shares
Repurchase of American Express common shares and other
Dividends paid
Net cash provided by (used in) financing activities
Effect of foreign currency exchange rates on cash and cash equivalents
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of year
Cash and cash equivalents at end of year
<b>Supplemental cash flow information</b>
<b>Cash and cash equivalents reconciliation</b>
Cash and cash equivalents per Consolidated Balance Sheets
Restricted balances included in Cash and cash equivalents
Total cash and cash equivalents, excluding restricted balances
(a) Includes net gains and losses on fair value hedges, net gains and losses on Amex Ventures investments and changes in equity method investments.
December 31 <i>(Millions, except share data)</i>
<b>Assets</b>
Cash and cash equivalents
Cash and due from banks (includes restricted cash of consolidated variable interest entities: 2023, nil; 2022, \$5)
Interest-bearing deposits in other banks (includes securities purchased under resale agreements: 2023, nil; 2022, \$318)
Short-term investment securities (includes restricted investments of consolidated variable interest entities: 2023, \$66; 2022, \$54)
Total cash and cash equivalents (includes restricted cash: 2023, \$514; 2022, \$544)
Card Member receivables (includes gross receivables available to settle obligations of a consolidated variable interest entity: 2023, \$4,587; 2022, \$5,193), less reserves for credit losses: 2023, \$1
Card Member loans (includes gross loans available to settle obligations of a consolidated variable interest entity: 2023, \$28,590; 2022, \$28,461), less reserves for credit losses: 2023, \$5,118; 2022
Other loans, less reserves for credit losses: 2023, \$126; 2022, \$59
Investment securities
Premises and equipment, less accumulated depreciation and amortization: 2023, \$9,911; 2022, \$9,850
Other assets, less reserves for credit losses: 2023, \$27; 2022, \$22
Total assets
<b>Liabilities and Shareholders' Equity</b>
<b>Liabilities</b>
Customer deposits
Accounts payable
Short-term borrowings
Long-term debt (includes debt issued by consolidated variable interest entities: 2023, \$13,426; 2022, \$12,662)
Other liabilities
Total liabilities
<b>Contingencies and Commitments (Note 12)</b>
<b>Shareholders' Equity</b>
Preferred shares, \$1.66 <sup>2/3</sup> par value, authorized 20 million shares; issued and outstanding 1,600 shares as of December 31, 2023 and 2022 (Note 16)
Common shares, \$0.20 par value, authorized 3.6 billion shares; issued and outstanding 723 million shares as of December 31, 2023 and 743 million shares as of December 31, 2022
Additional paid-in capital
Retained earnings
Accumulated other comprehensive income (loss)
Total shareholders' equity
Total liabilities and shareholders' equity

See Notes to Consolidated Financial Statements

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' E

<i>(Millions, except per share amounts)</i>		Total	Preferred Sha
<b>Balances as of December 31, 2019</b>	\$	23,071	\$
Cumulative effect of change in accounting principle - Reserve for Credit Losses (a)		(882)	
Net income		3,135	
Other comprehensive loss		(158)	
Repurchase of common shares		(875)	
Other changes, primarily employee plans		164	
Cash dividends declared preferred Series B, \$45,807.57 per share		(34)	
Cash dividends declared preferred Series C, \$52,919.91 per share		(45)	
Cash dividends declared common, \$1.72 per share		(1,392)	
<b>Balances as of December 31, 2020</b>		22,984	
Net income		8,060	
Other comprehensive loss		(50)	
Preferred shares issued		1,584	
Redemption of preferred shares		(1,600)	
Repurchase of common shares		(7,598)	
Other changes, primarily employee plans		227	
Cash dividends declared preferred Series B, \$36,419.41 per share		(27)	
Cash dividends declared preferred Series C, \$26,317.47 per share		(23)	
Cash dividends declared preferred Series D, \$13,213.89 per share		(21)	
Cash dividends declared common, \$1.72 per share		(1,359)	
<b>Balances as of December 31, 2021</b>		22,177	
Net income		7,514	
Other comprehensive loss		(265)	
Repurchase of common shares		(3,332)	
Other changes, primarily employee plans		242	
Cash dividends declared preferred Series D, \$35,993.05 per share		(57)	
Cash dividends declared common, \$2.08 per share		(1,568)	
<b>Balances as of December 31, 2022</b>	\$	24,711	\$

Years Ended December 31 *(Millions)*

## Cash Flows from Operating Activities

Net income
Adjustments to reconcile net income to net cash provided by operating activities:
Provisions for credit losses
Depreciation and amortization
Stock-based compensation
Deferred taxes
Other items <sup>(a)</sup>
Originations of loans held-for-sale
Proceeds from sales of loans held-for-sale
Changes in operating assets and liabilities, net of effects of acquisitions and dispositions:

Other assets
Accounts payable & other liabilities
Net cash provided by operating activities
<b>Cash Flows from Investing Activities</b>
Sale of investments
Maturities and redemptions of investments
Purchase of investments
Net increase in Card Member loans and receivables, and other loans <sup>(a)</sup>
Purchase of premises and equipment, net of sales: 2023, \$2; 2022, \$1; 2021, \$88
Net (Acquisitions)/dispositions, net of cash acquired
Net cash used in investing activities
<b>Cash Flows from Financing Activities</b>
Net increase (decrease) in customer deposits
Net (decrease) increase in short-term borrowings <sup>(a)</sup>
Proceeds from long-term debt
Payments of long-term debt
Issuance of American Express preferred shares
Redemption of American Express preferred shares
Issuance of American Express common shares
Repurchase of American Express common shares and other
Dividends paid
Net cash provided by (used in) financing activities
Effect of foreign currency exchange rates on cash and cash equivalents
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of year
Cash and cash equivalents at end of year

(a) Represents \$1,170 million, Includes gains and losses on fair value hedges, losses on tax credit investments, net gains and losses on Amex Ventures investments and changes in equity method inve

(b) Excludes an increase of tax of \$288 million, \$117 million related to the impact as of January 1, 2020 of adopting the Current Expected Credit Loss (CECL) methodology non-cash activity during 2023

Net income taxes paid during 2023, 2022 and 2021 were \$3.3 billion, \$3.0 billion and \$1.6 billion, respectively, and interest paid primarily related to Debt and Customer deposits for the recognition of cred

See Notes to Consolidated Financial Statements

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## CONSOLIDATED STATEMENTS OF SHAREHOLD

(Millions, except per share amounts)	Total	Preferred S
<b>Balances as of December 31, 2020</b>	\$ 22,984	\$
Net income	8,060	
Other comprehensive loss	(50)	
Preferred shares issued	1,584	
Redemption of preferred shares	(1,600)	
Repurchase of common shares	(7,598)	
Other changes, primarily employee plans	227	
Cash dividends declared preferred Series B, \$36,419.41 per share	(27)	
Cash dividends declared preferred Series C, \$26,317.47 per share	(23)	
Cash dividends declared preferred Series D, \$13,213.89 per share	(21)	

Cash dividends declared common, \$1.72 per share	(1,359)	
<b>Balances as of December 31, 2021</b>	<b>22,177</b>	
Net income	7,514	
Other comprehensive loss	(265)	
Repurchase of common shares	(3,332)	
Other changes, primarily employee plans	242	
Cash dividends declared preferred Series D, \$35,993.05 per share	(57)	
Cash dividends declared common, \$2.08 per share	(1,568)	
<b>Balances as of December 31, 2022</b>	<b>24,711</b>	
Net income	<b>8,374</b>	
Other comprehensive income	<b>138</b>	
Repurchase of common shares	<b>(3,519)</b>	
Other changes, primarily employee plans	<b>181</b>	
Cash dividends declared preferred Series D, \$35,993.05 per share	<b>(58)</b>	
Cash dividends declared common, \$2.40 per share	<b>(1,770)</b>	
<b>Balances as of December 31, 2023</b>	<b>\$ 28,057</b>	<b>\$</b>

See Notes to Consolidated Financial Statements

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1

### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### THE COMPANY

We are a globally integrated payments company, providing customers with access to products, insights and experiences that enrich lives and build business success offered to consumers and businesses around the world. Our various products and services are offered globally to diverse customer groups, including consumers, channels, including mobile and online applications, affiliate marketing, customer referral programs, third-party service providers and business partners, direct mail

Refer to Note 24 for additional discussion of the products and services that comprise each segment. Corporate functions and certain other businesses and operations

#### PRINCIPLES OF CONSOLIDATION

The Consolidated Financial Statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). Significant

We consolidate entities in which we hold a "controlling financial interest." For voting interest entities, we are considered to hold a controlling financial interest when the determination of which is based on the amount and characteristics of the entity's equity, we are considered to hold a controlling financial interest when we are activities that most significantly impact that VIE's economic performance, and (2) the obligation to absorb the losses of, or the right to receive the benefits from, the

Entities in which our voting interest in common equity does not provide it with control, but allows us to exert significant influence over operating and financial decisions below the level of significant influence, including investments that we make in non-public companies in the ordinary course of business. Such investments are initially identical or similar instruments of the same company or if they are determined to be impaired. See Note 4 for the accounting policy for our marketable equity securities

#### FOREIGN CURRENCY

Transactions conducted in currencies other than the applicable functional currency of an entity are converted to the functional currency at the exchange rate on the end rates. The resulting transaction gains and losses are recorded in Other, net expenses in the Consolidated Statements of Income.

For subsidiaries where the functional currency is not the U.S. dollar, the monetary assets and liabilities and results of operations are translated for consolidation purposes. The resulting translation adjustments, along with any related qualifying hedge and tax effects, are included in accumulated other comprehensive income and are reclassified to earnings upon the sale or substantial liquidation of investments in foreign operations.

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## AMOUNTS BASED ON ESTIMATES AND ASSUMPTIONS

Accounting estimates are an integral part of the Consolidated Financial Statements. These estimates are based, in part, on management's assumptions concerning the realizability of receivables, Membership Rewards liability, goodwill and income taxes. These accounting estimates reflect the best judgment of management, but are subject to change.

## INCOME STATEMENT

Revenue is recognized when obligations under the terms of a contract with our customers are satisfied. We are not required to disclose revenue that is expected to be recognized in future periods related to contracts with variable consideration (e.g., discount revenue). Non-interest revenue expected to be recognized in future periods related to all other contracts with customers is disclosed below.

### Discount Revenue

Discount revenue represents the amount we earn and retain from the merchant payable for facilitating transactions between Card Members and merchants on payment card discount, varies with, among other factors, the industry in which the merchant conducts business, the merchant's overall American Express-related transaction volume, the geographic scope of the card acceptance agreement between the merchant and us (e.g., local or global) and the transaction amount. Discount revenue is recognized at the time the Card Member transaction occurs.

Card acceptance agreements, which include the agreed-upon terms for charging the merchant discount fee, vary in duration. Our contracts with small- and mid-sized merchants typically range from three to seven years in duration. Our fixed-period agreements may include auto-renewal features, which may allow the existing agreements to be renewed at the end of the contract term, often on a daily basis, including through the processing of Card Member transactions and the availability of our payment card network.

In cases where the merchant acquirer is a third party, (which is the case, for example, under our OptBlue program, or with certain of our network partners), we record the merchant acquirer and is recorded as discount revenue at the time the Card Member transaction occurs.

### Net Card Fees

Net card fees represent revenue earned from annual card membership fees, which vary based on the type of card and the number of cards for each account. The revenue is recognized on a straight-line basis over the twelve-month card membership period as Net card fees in the Consolidated Statements of Income and are therefore recorded as liabilities on the Consolidated Balance Sheets.

### Service Fees and Other Revenue

Service fees and other revenue includes service fees earned from merchants and other customers and travel commissions and fees, which are generally recognized when the service is provided. Service fees and other revenue also includes income (losses) from our investments in equity securities and other investments. Service fees and other revenue is recognized in the period when they are charged to the Card Member. In addition, Service fees and other revenue includes income (losses) from our investments in equity securities and other investments.

### Processed Revenue

Processed revenue primarily represents revenues related to network partnership agreements, comprising royalties, fees and amounts earned for facilitating transactions between merchants and our third-party merchant acquirers on behalf of our network card issuing partners. The amount of fees charged for accepting American Express-branded cards is recorded as processed revenue at the time the Card Member transaction occurs. Our network card issuing partners receive an issuer rate that is individually negotiated between the same customer, after which any additional issuer rate is recorded as expense in Business development. Processed revenue also includes fees related to other network partnership agreements.

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### Contra-revenue

Payments made pursuant to contractual arrangements with our merchants, network partners and other customers are classified as contra-revenue, except where they are recorded as expense.

### Interest Income

Interest on Card Member loans is assessed using the average daily balance method. Unless the loan is classified as non-accrual, interest is recognized based on the outstanding balance is paid, or written off.

Interest and dividends on investment securities primarily relate to our performing fixed-income securities. Interest income is recognized as earned using the effective interest rate. Dividend income is recognized on the investment security's outstanding balance. Amounts are recognized until securities are in default or when it becomes probable that the investment will not be recovered.

Interest on deposits with banks and other is recognized as earned, and primarily relates to the placement of cash, in excess of near-term funding requirements, in overnight deposits.

### Interest Expense

Interest expense includes interest incurred primarily to fund Card Member loans and receivables, general corporate purposes and liquidity needs, and is recognized when the liability is incurred. Interest expense on deposits taken from customers and institutions and (ii) debt, which primarily relates to interest expense on our long-term debt and short-term borrowings.

### Card Member Rewards

We issue credit, charge and credit debit cards that allow Card Members to participate in various rewards programs (e.g., Membership Rewards, cash back and co-branded cards). For Membership Rewards and cash back, we record a liability that represents the rewards that are expected to be redeemed, as well as, for Membership Rewards, we record a liability for Card Member spending on cobrand cards, and make associated payments to our cobrand partners. The partner is liable for providing rewards to the Card Member.

enrollment levels, attrition, the volume of points earned and redeemed, and the associated redemption costs. Changes in the Card Member rewards liabilities during the period are recorded in the Consolidated Statement of Income.

#### Business Development

Business development expense includes payments to our cobrand partners, corporate client incentive payments earned on achievement of pre-set targets and commissions on new card issuances.

#### Card Member Services

Card Member services expense represents costs incurred in providing our Card Members with various value-added benefits and services, which are generally expensed as incurred.

#### Marketing

Marketing expense includes costs incurred in the development and initial placement of advertising, which are expensed in the period in which the advertising first appears.

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### BALANCE SHEET

#### Cash and Cash Equivalents

Cash and cash equivalents include cash and amounts due from banks, interest-bearing bank balances, including securities purchased under resale agreements, and amounts related to Card Member credit balances as well as upcoming debt maturities of consolidated VIEs.

#### Goodwill

Goodwill represents the excess of the acquisition cost of an acquired business over the fair value of assets acquired and liabilities assumed. We allocate goodwill to the reporting unit or units that are expected to benefit from the acquisition. Goodwill is tested for impairment at least annually, or more frequently if events or circumstances indicate that an impairment test may be necessary.

Prior to completing the annual assessment of goodwill for impairment, we perform a recoverability test of certain long-lived assets. We evaluate whether the carrying amount of the reporting unit would more likely than not reduce the fair value of one or more of our reporting units below its carrying value. Prior to the fourth quarter of 2023, we changed our approach for goodwill impairment is considered a change in accounting principle, which we believe is preferable as the new date better aligns with our long-term planning and related valuation estimates that would have been used as of each November 1 of the prior reporting periods without the use of hindsight. As such, we prospective applied the new date to our goodwill impairment testing. We did not delay, accelerate or avoid a potential impairment we also perform a recoverability test of certain long-lived assets. charge.

We have the option to perform a qualitative assessment of goodwill impairment to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount, including goodwill. If the carrying amount exceeds the reporting unit's fair value, then an impairment is indicated.

This qualitative assessment entails the evaluation of factors such as economic conditions, industry and market considerations, cost factors, overall financial performance, and other relevant factors. If, based on this assessment, it is more likely than not that the fair value of a reporting unit is less than its carrying amount, we then perform the impairment evaluation using the quantitative assessment.

The quantitative assessment compares the fair value of a reporting unit with its carrying amount, including goodwill. If the carrying amount exceeds the reporting unit's fair value, then an impairment is indicated.

When measuring the fair value of our reporting units in the quantitative assessment, we use widely accepted valuation techniques, applying a combination of the income and market models under the income approach, we use internal forecasts to estimate future cash flows expected to be generated by the reporting units. To discount these cash flows, we use a discount rate that appropriately reflect the risks and uncertainties in the financial markets generally and specifically in our internally-developed forecasts. When using market data, we adjust the market data to our reporting units' operating results.

For the years ended December 31, 2022 and 2021, December 31, 2023, we performed a qualitative assessment of goodwill for each reporting unit in accordance with the change in goodwill impairment testing date. As of both testing dates, we determined that it was more likely than not that the fair values of each reporting unit were greater than their carrying amounts, including goodwill.

In addition, during the year ended December 31, 2022, we performed a quantitative goodwill impairment assessment for those reporting units which were impacted by the realignment of our operating segments. See Note 24 for further information on the realignment of our operating segments.

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#### Premises and Equipment

Premises and equipment, including leasehold improvements, are carried at cost less accumulated depreciation. Costs incurred during construction are capitalized and depreciated over the estimated useful lives of the assets, which range from 3 to 10 years for equipment, furniture and building improvements, and from 40 to 50 years for premises.

Certain costs associated with the acquisition or development of internal-use software are also capitalized and recorded in Premises and equipment. Once the software is ready for use, the costs are amortized over their estimated useful life, generally 5 years. We review these assets for impairment using the same impairment methodology used for our intangible assets.

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Leasehold improvements are depreciated using the straight-line method over the lesser of the remaining term of the leased facility, or the economic life of the improvements when incurred and amortize the restoration assets over the lease term.

Leases

We have operating leases worldwide for facilities and equipment, which, for those leases with terms greater than 12 months, are recorded as lease-related assets recognized at the lease commencement date at amounts equal to the respective lease liabilities, adjusted for prepaid lease payments, initial direct costs and lease incentives, less our incremental borrowing rate as of the lease commencement date or upon modification of the lease. Operating lease expense is recognized on a straight-line basis over the lease term.

OTHER SIGNIFICANT ACCOUNTING POLICIES

The following table identifies our other significant accounting policies, along with the related Note.

Significant Accounting Policy	Note Number
Loans and Card Member Receivables	Note 2
Reserves for Credit Losses	Note 3
Investment Securities	Note 4
Asset Securitizations	Note 5
Legal Contingencies	Note 12
Derivative Financial Instruments and Hedging Activities	Note 13
Fair Value Measurements	Note 14
Guarantees	Note 15
Income Taxes	Note 20

CLASSIFICATION OF VARIOUS ITEMS

Certain reclassifications of prior period amounts have been made to conform to the current period presentation.

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RECENTLY ISSUED, ADOPTED AND ADOPTED, ISSUED ACCOUNTING STANDARDS

In March 2022, the Financial Accounting Standards Board issued **Effective January 1, 2023, we adopted** new accounting guidance on troubled debt restructuring on a prospective basis. The amendments eliminate new guidance eliminated the existing TDR guidance for those entities that have adopted Update ASU 2016-13, Financial Instruments—Credit Losses, which requires the use of the current expected credit loss (CECL) model and enhance enhanced disclosure requirements for loan modifications and write-offs. Beginning with the quarter ending March 31, 2023, the implementation of the new guidance will not have a material impact to our Consolidated Financial Statements.

Effective January 1, 2020, we adopted the new credit reserving methodology, applicable to certain financial instruments, known as the Current Expected Credit Loss (CECL) model, which was recorded under a modified retrospective transition with an offset to the opening balance of retained earnings. Refer to Note 32 for further information.

In March 2023, the Financial Accounting Standards Board issued updated accounting guidance to allow the proportional amortization method (PAM) to be applied to LIHTC investments. In January 2021, we early adopted the updated guidance with respect to other qualifying investments in the fourth quarter of 2023. The impact of the updated guidance is not expected to be material on a prospective basis.

In November 2023, the Financial Accounting Standards Board issued updated accounting guidance for Segment Reporting, effective January 1, 2024, with early adoption permitted. Significant expense categories and amounts are those regularly provided to the chief operating decision maker (CODM) and included in the measure of segment profit or loss. We are required to include an explanation of how management estimates reserves our CODM uses the reported measure(s) of segment profit or loss in assessing segment performance. The updated guidance is not expected to have a material impact to our Consolidated Financial Statements beginning January 1, 2024, and for interim periods beginning January 1, 2025.

In December 2023, the Financial Accounting Standards Board issued updated accounting guidance on Disclosures for Income Taxes, effective January 1, 2025, which requires the disclosure of the income tax rate reconciliation using both percentages and reporting currency amounts, with additional qualitative explanations of individually significant items.

We are required to disclose the amount of income taxes paid (net of refunds received) disaggregated by jurisdictional categories (federal (national), state and foreign). We are required to disclose this information in our Consolidated Financial Statements.

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## NOTE 2

### LOANS AND CARD MEMBER RECEIVABLES

Our lending and charge payment card products that we offer to consumer, small business and corporate customers result in the generation of Card Member loans.

#### CARD MEMBER AND OTHER LOANS

Card Member loans are generally recorded at the time a Card Member enters into a point-of-sale transaction with a merchant and represent revolve-eligible transactions. Outstanding revolving loans are required to make a minimum monthly payment, and the balances that Card Members choose to revolve are subject to finance charges that are revised over time based on new information about Card Members and in accordance with applicable regulations and the respective product's terms and conditions.

Card Member loans are presented on the Consolidated Balance Sheets net of reserves for credit losses (refer to Note 3), and include principal and any related accrued interest, and establish reserves for interest that we believe will not be collected.

Other loans are recorded at the time any extension of credit is provided to consumer and commercial customers for non-card financing products. These loans have established monthly payments over the term of the loan. Non-card financing products are not associated with a Card Member agreement, and instead are governed by separate credit losses and include principal and any related accrued interest and fees.

Card Member and Other loans as of **December 31, 2022**, **December 31, 2023** and **2021**, **2022** consisted of:

(Millions)	(Millions)	2022	2021 (Millions)
Consumer	Consumer		
(a)	(a)	\$ 84,964	\$70,467
Small	Small		
Business	Business	22,947	18,040
Corporate	Corporate	53	55
Card	Card		
Member	Member		
loans	loans	107,964	88,562
Less:	Less:		
Reserves	Reserves		
for credit	for credit		
losses	losses	3,747	3,305
Card	Card		
Member	Member		
loans, net	loans, net	\$104,217	\$85,257
Other	Other		
loans, net	loans, net		
(b)	(b)	\$ 5,357	\$ 2,859

- (a) Includes approximately **\$28.5** **\$28.6 billion** and **\$26.6 billion** **\$28.5 billion** of gross Card Member loans available to settle obligations of a consolidated VIE as of **December 31, 2022**, **December 31, 2023** and **2021**, **2022**, respectively.
- (b) Other loans represent consumer and commercial non-card financing products, and Small Business Administration Paycheck Protection Program (PPP) loans. There were \$7 million and \$36 million of PPP loans as of **December 31, 2022**, **December 31, 2023** and **2021**, **2022**, respectively.

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#### CARD MEMBER RECEIVABLES

Card Member receivables are recorded at the time a Card Member enters into a point-of-sale transaction with a merchant and represent amounts due on our card. Charge Card Members generally must pay the full amount billed each month. Card Member receivable balances are presented on the Consolidated Balance Sheet net of reserves for credit losses (refer to Note 3).

Card Member receivables as of **December 31, 2022**, **December 31, 2023** and **2021**, **2022** consisted of:

(Millions)	(Millions)	2022	2021 (Millions)
Consumer	Consumer	\$22,885	\$22,392

Small Business	Small Business	19,629	17,977
Corporate <sup>(a)</sup>	Corporate <sup>(a)</sup>	15,099	13,276
Card Member receivables	Card Member receivables	57,613	53,645
Less: Reserves for credit losses	Less: Reserves for credit losses	229	64
Card Member receivables, net	Card Member receivables, net	\$57,384	\$53,581

(a) Includes \$4.6 billion and \$5.2 billion of gross Card Member receivables available to settle obligations of a consolidated VIE as of both December 31, 2022 December 31, 2023 and 2021. 2022, resp

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## CARD MEMBER LOANS AND RECEIVABLES AGING

Generally, a Card Member account is considered past due if payment due is not received within 30 days after the billing statement date. The following table prese

2022 (Millions)		30-59 Days Past Due				Total
		Current	Due	Due	Due	
2023 (Millions)						
		2023 (Millions)				
		Current	Past Due	Past Due	Past Due	
			30-59 Days	60-89 Days	90+ Days	
Card Member Loans:	Card Member Loans:					
Consumer	Consumer					
Consumer	Consumer					
Consumer	Consumer	\$84,102	\$281	\$198	\$383	\$84,964
Small Business	Small Business	22,731	81	49	86	22,947
Corporate <sup>(a)</sup>	Corporate <sup>(a)</sup>	(b)	(b)	(b)	—	53
Card Member Receivables:	Card Member Receivables:					
Consumer	Consumer	22,634	83	56	112	22,885
Consumer	Consumer					
Consumer	Consumer					
Small Business	Small Business	\$19,330	\$120	\$ 69	\$110	\$19,629
Corporate <sup>(a)</sup>	Corporate <sup>(a)</sup>	(b)	(b)	(b)	\$ 85	\$15,099
2021 (Millions)		30-59 Days Past Due				Total
		Current	Due	Due	Due	
2022 (Millions)						
		2022 (Millions)				
		Current				

Card Member	Card Member						
Loans:	Loans:						
Consumer							
Consumer							
Consumer	Consumer	\$69,960	\$158	\$112	\$237	\$70,467	
Small	Small						
Business	Business	17,950	34	19	37	18,040	
Corporate <sup>(a)</sup>	Corporate <sup>(a)</sup>	(b)	(b)	(b)	—	55	

Card Member	Card Member						
Receivables:	Receivables:						
Consumer	Consumer	22,279	41	24	48	22,392	
Consumer							
Consumer							
Small	Small						
Business	Business	\$17,846	\$ 59	\$ 28	\$ 44	\$17,977	
Corporate <sup>(a)</sup>	Corporate <sup>(a)</sup>	(b)	(b)	(b)	\$ 42	\$13,276	

- (a) For corporate accounts, delinquency data is tracked based on days past billing status rather than days past due. A Card Member account is considered 90 days past billing if payment has not been becoming 90 days past billing, the associated Card Member loan or receivable balance is classified as 90 days past billing. These amounts are shown above as 90+ Days Past Due for presentation
- (b) Delinquency data for periods other than 90+ days past billing is not available due to system constraints. Therefore, such data has not been utilized for risk management purposes. The balances that
- (c) Our policy is generally to accrue interest through the date of write-off (typically 180 days past due). We establish reserves for interest that we believe will not be collected.
- (d) Non-accrual loans primarily include certain loans placed with outside collection agencies for which we have ceased accruing interest.

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## CREDIT QUALITY INDICATORS FOR CARD MEMBER LOANS AND RECEIVABLES

The following tables present the key credit quality indicators as of or for the years ended December 31:

2022				2021			
Net Write-Off Rate				Net Write-Off Rate			
			30+				30+
			Days				Days
			Past				Past
			Due				Due
Principal, Interest & % of			as a	Principal, Interest & % of			as a
Principal			% of	Principal			% of
Only <sup>(a)</sup>	Fees <sup>(a)</sup>	Total		Only <sup>(a)</sup>	Fees <sup>(a)</sup>	Total	
2023							
Net Write-Off Rate							
Principal							
Only <sup>(a)</sup>							
Principal							
Only <sup>(a)</sup>							
Principal				Principal, Interest &			
Only <sup>(a)</sup>				Fees <sup>(a)</sup>			

Consumer									
Consumer	Consumer	0.9 %	1.2 %	1.0 %	0.9 %	1.3 %	0.7 %	1.8 %	2.2 %
Small	Small								
Business	Business	0.7 %	0.8 %	0.9 %	0.6 %	0.8 %	0.5 %	1.7 %	1.9 %
Card									
Member									
Receivables: Receivables:									
Consumer	Consumer	0.8 %	0.9 %	1.1 %	0.3 %	0.4 %	0.5 %		
Consumer									
Consumer								1.5 %	1.6 %
Small	Small								
Business	Business	1.1 %	1.2 %	1.5 %	0.3 %	0.4 %	0.7 %	2.2 %	2.4 %
Corporate (a)									
		(b)	0.4 %	(c)	(b)	— %	(c)		
Corporate									
Corporate								(b)	0.6 %

- (a) We present a net write-off rate based on principal losses only (i.e., excluding interest and/or fees) to be consistent with industry convention. In addition, as our practice is to include uncollectible interest on principal losses only, net write-off rate based on principal losses only is not available due to system constraints.
- (c) For corporate receivables, delinquency data is tracked based on days past billing status rather than days past due. Delinquency data for periods other than 90+ days past billing is not available due to system constraints.
- (d) The net write-off rate for the year ended December 31, 2021 includes a \$37 million partial recovery in Card Member receivables related to a corporate client bankruptcy, which had resulted in a write-off of \$37 million.

Refer to Note 3 for additional indicators, including external environmental qualitative factors, management considers in its evaluation process for reserves for credit losses.

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## LOANS AND RECEIVABLES RESTRUCTURINGS FOR BORROWERS EXPERIENCING FINANCIAL DIFFICULTY

Effective January 1, 2023, we prospectively adopted the new guidance that eliminated the recognition and measurement of TDRs. Following the adoption of the new accounting guidance for loan refinancing and restructuring to determine whether such loan modification should be accounted for as a new loan or homogeneous investment in the existing loan, we will be unable to collect all amounts due according to the original contractual terms. Borrowers experiencing financial difficulty are generally accounted for as non-accrual loans.

We consider impaired offer several types of loans and receivables modification programs to include (i) loans over 90 days past due still accruing interest, (ii) non-accrual loans, and (iii) loans with delinquency fees.

In instances where the customer is experiencing financial difficulty, we may modify through various financial relief programs to provide temporary or permanent financial relief. We have classified loans and receivables in these modification programs as TDRs and continue to classify customer accounts as TDRs.

Such modifications to the loans and receivables primarily include (i) temporary interest rate reductions (possibly reducing interest rates to as low as zero percent, customer on a fixed payment plan not to exceed 60 months and (iii) suspending delinquency fees until the customer exits the modification program. Upon successful exit from the modification program, suspended until the customer successfully exits from the modification program. As of December 31, 2023, we had \$83 million of unused credit available to borrowers under modification agreement with the customer, loans and/or receivables may revert back to the original contractual terms (including the contractual interest rate where applicable) in accordance with the modification agreement or (ii) when the customer defaults out of the modification program.

The following table provides information relating to loans and receivables modifications for borrowers experiencing financial difficulty during the year ended December 31, 2023.

		Account Balances	
2023 (Millions)		(Millions) (a)	
<b>Interest Rate Reduction</b>			
Card Member Loans			
Consumer	\$	1,572	
Small Business		550	
Corporate		—	
<b>Term Extension</b>			
Card Member Receivables			
Consumer		346	
Small Business		543	

Corporate		13
Other Loans		23
<b>Interest Rate Reduction and Term Extension</b>		
Other Loans	\$	42
Total	\$	3,089

- (a) Represents the outstanding balances as of December 31, 2023 of all modifications deemed TDRs are measured individually and incorporate a discounted cash flow model. All changes undertaken in 2023. The outstanding balances include principal, fees and accrued interest on loans and principal and fees on receivables. Modifications did not reduce the principal balance.
- (b) For Card Member loans, there have been no payment term extensions.
- (c) We do not offer interest rate reduction programs for Card Member receivables as the receivables are included within provisions for credit losses. non-interest bearing.

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The following table provides information with respect to loans and receivables modified on or after January 1, 2023 that subsequently defaulted in the period presented in the modification program.

Account Balance (Millions) (a)	
<b>Card Member Loans</b>	
Consumer	\$
Small Business	
Corporate	
<b>Card Member Receivables</b>	
Consumer	
Small Business	
Corporate	
<b>Other Loans</b>	
Total	\$

- (a) Represents the outstanding balances as of December 31, 2023 of all modifications undertaken on or after January 1, 2023 and subsequently defaulted in the past year. The outstanding balance included principal, fees and accrued interest on loans and principal and fees on receivables.
- (b) For Card Member loans, there have been no payment term extensions.
- (c) We do not offer interest rate reduction programs for Card Member receivables as the receivables are non-interest bearing.

The following table provides information relating to the performance of loans and receivables that were modified on or after January 1, 2023.

Account Balances (Millions) (a)	
<b>Card Member Loans</b>	
Consumer	\$
Small Business	
Corporate	
<b>Card Member Receivables:</b>	
Consumer	
Small Business	
Corporate	
<b>Other Loans</b>	
Total	\$

- (a) Represents the outstanding balances as of December 31, 2023 of all modifications undertaken on or after January 1, 2023 for loans and receivables that remain in modification programs as of, or through, December 31, 2023.

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# **TROUBLED DEBT RESTRUCTURING DISCLOSURES PRIOR TO ADOPTION OF THE NEW LOAN MODIFICATION GUIDANCE**

Prior to adoption of the new loan modification guidance, we accounted for a modification to the contractual terms of a loan that resulted in granting a concession to be accounted for under the historical TDR accounting until the loan is entirely paid off or written off.

The following tables provide additional information with respect to our impaired loans and receivables as of December 31, 2022, 2021 and 2020: 2021:

		As of December 31, 2022						
		Accounts Classified as a TDR (c)						
		As of December 31, 2022						
		Accounts Classified as a TDR (c)						
		Over 90 days Past Due & Accruing Interest (a)	Non-Accruals (b)	In Program (d)	Out of Program (e)	Total Impaired Balance	Reserve for Credit Losses - TDRs	
2022 (Millions)	2022 (Millions)	(a)	(b)	(d)	Program (e)	Balance	TDRs	
<b>Card Member Loans:</b>								
2022 (Millions)								
2022 (Millions)								
<b>Card Member Loans</b>								
Consumer								
Consumer								
Consumer	Consumer	\$ 252	\$ 155	\$ 781	\$ 1,098	\$ 2,286	\$ 335	
Small Business	Small Business	54	34	267	380	735	108	
Corporate	Corporate	—	—	—	—	—	—	
<b>Card Member Receivables:</b>								
<b>Card Member Receivables</b>								
Consumer								
Consumer								
Consumer	Consumer	—	—	257	179	436	20	
Small Business	Small Business	—	—	403	402	805	40	
Corporate	Corporate	—	—	6	7	13	1	
<b>Other Loans (f)</b>		3	2	19	2	26	—	
<b>Other Loans</b>								
Total	Total	\$ 309	\$ 191	\$ 1,733	\$ 2,068	\$ 4,301	\$ 504	

2021 (Millions) Over 90 days Past Due & Accruing Interest (a) Non-Accruals (b)

<b>Card Member Loans:</b>			
Consumer	\$	149	\$ 82
Small Business		19	14
Corporate		—	—
<b>Card Member Receivables:</b>			
Consumer		—	—
Small Business		—	—
Corporate		—	—
<b>Other Loans <sup>(f)</sup></b>		<b>1</b>	<b>—</b>
<b>Total</b>	<b>\$</b>	<b>169</b>	<b>\$ 96</b>

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As of December 31, 2020						
Accounts Classified						
as a TDR (c)						
Over 90				Reserve		
days				for		
Past				Total		
Due &				Credit		
Accruing	Non-	In		Total	Impaired	Losses -
Interest	Accruals	Program	Out of	Program(e)	Balance	TDRs
2020 (Millions)	(a)	(b)	(d)	(e)		

**Card Member Loans:**

As of December 31, 2021									
Accounts Classified as a TDR <sup>(c)</sup>									
2021 (Millions)									
2021 (Millions)									
2021 (Millions)	Over 90 days Past Due & Accruing Interest <sup>(a)</sup>								
Card Member Loans									
Consumer									
Consumer									
Consumer	Consumer	\$	203	\$	146	\$	1,586	\$	248
Small	Small								
Business	Business		21		29		478		67
Corporate	Corporate		—		—		—		—
Card Member Receivables:									
Card Member Receivables									
Consumer									
Consumer									
Consumer	Consumer		—		—		240		34
Small	Small								
Business	Business		—		—		516		73

Corporate	Corporate	—	—	18	2	20	3
Other Loans <sup>(f)</sup>		2	1	248	6	257	80
Other Loans							
Total	Total	\$ 226	\$ 176	\$ 3,086	\$ 430	\$ 3,918	\$ 1,346

- (a) Our policy is generally to accrue interest through the date of write-off (typically 180 days past due). We establish reserves for interest that we believe will not be collected. Amounts presented exclude
- (b) Non-accrual loans not in modification programs primarily include certain loans placed with outside collection agencies for which we have ceased accruing interest. Amounts presented exclude loans
- (c) Accounts classified as a TDR include \$48 million, and \$41 million and \$32 million that are were over 90 days past due and accruing interest and \$17 million, and \$19 million and \$11 million that are
- (d) In Program TDRs include accounts that are currently enrolled in a modification program.
- (e) Out of Program TDRs include \$1,922 million, and \$1,621 million and \$316 million of accounts that have successfully completed a modification program and \$146 million, and \$143 million and \$114
- (f) Other loans primarily represent consumer and commercial non-card financing products.

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## LOANS AND RECEIVABLES MODIFIED AS TDRs PRIOR TO ADOPTION OF THE NEW LOAN MODIFICATION GUIDANCE

The following tables provide additional information with respect to loans and receivables that were modified as TDRs during the years ended December 31:

### 2022

#### Troubled Debt Restructurings:

Card Member Loans

Card Member Receivables

Other Loans <sup>(d)</sup>

Total

### December 31, 2022 and 2021:

2021						Average			
						Average	Payment		
						Interest	Term		
	Number of	Account	Interest	Term		Rate	Extensions		
	Accounts	(millions)	Reduction	(# of					
	(thousands)	(a)	(% points)	months)					
2021						2022	Number of		
2022						2022	Accounts (Thousands)		
Troubled Debt Restructurings:		Troubled Debt Restructurings:							
Card Member Loans									
Card Member Loans									
Card Member Loans	Card Member Loans	112	\$ 789	13	(b)	149	\$	\$ 1,002	
Card Member Receivables	Card Member Receivables	21	437	(c)	18	Card Member Receivables	27	900	
Other Loans (d)	Other Loans (d)	4	\$ 13	3	16	Other Loans (d)	4	\$	
Total	Total	137	\$ 1,239						
2020						Average			
						Average	Payment		
						Interest	Term		
	Number of	Account	Interest	Term		Rate	Extensions		
	Accounts	(millions)	Reduction	(# of					
	(thousands)	(a)	(% points)	months)					
2020						2021	Number of		
2021						2021	Accounts (Thousands)		

Troubled Debt Restructurings:		Troubled Debt Restructurings:							
Card Member Loans		Card Member Loans							
Card Member Loans	Card Member Loans	272	\$ 2,347	14	(b)	112		\$	\$ 789
Card Member Receivables	Card Member Receivables	47	1,202	(c)	19	Card Member Receivables	21	437	
Other Loans (d)	Other Loans (d)	9	\$ 345	3	16	Other Loans (d)	4	\$	\$
Total	Total	328	\$ 3,894						

- (a) Represents the outstanding balance immediately prior to modification. The outstanding balance includes principal, fees and accrued interest on loans and principal and fees on receivables. Modification of terms of debt.
- (b) For Card Member loans, there have been no payment term extensions.
- (c) We do not offer interest rate reduction programs for Card Member receivables as the receivables are non-interest bearing.
- (d) Other loans primarily represent consumer and commercial non-card financing products.

## LOANS AND RECEIVABLES MODIFIED AND SUBSEQUENTLY DEFAULTED PRIOR TO ADJUSTMENT

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The following tables provide information with respect to loans and receivables modified as TDRs that subsequently defaulted within twelve months of modification program.

### 2022

#### Troubled Debt Restructurings That Subsequently Defaulted:

Card Member Loans

Card Member Receivables

Other Loans (d)

#### Total

	Aggregated Outstanding Balances	Number of Accounts (thousands)	Upon Default (millions) (a)
2021			

### 2022

#### Troubled Debt Restructurings That Subsequently Defaulted:

Card Member Loans

Card Member Loans

Card Member Loans	Card Member Loans	24	\$ 174
Card Member Receivables	Card Member Receivables	5	56
Other Loans	Other Loans	3	9
(b)	(b)	3	9
Total	Total	32	\$ 239

			Aggregated Outstanding Balances	
		Number of Accounts (thousands)	Upon Default (millions) <sup>(a)</sup>	
2020				
2021				
<b>Troubled Debt Restructurings That Subsequently Defaulted:</b>	<b>Troubled Debt Restructurings That Subsequently Defaulted:</b>			
Card Member Loans	Card Member Loans			
Card Member Loans	Card Member Loans	17	\$ 127	
Card Member Receivables	Card Member Receivables	3	55	
Other Loans	Other Loans			
(b)	(b)	3	6	
<b>Total</b>	<b>Total</b>	<b>23</b>	<b>\$ 188</b>	

(a) The outstanding balances upon default include principal, fees and accrued interest on loans, and principal and fees on receivables.

(b) Other loans primarily represent consumer and commercial non-card financing products.

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### NOTE 3

## RESERVES FOR CREDIT LOSSES

Reserves for credit losses represent our best estimate of the expected credit losses in our outstanding portfolio of Card Member loans and receivables as of the balance sheet date, based on our historical loss experience, as well as current and future economic conditions over a reasonable and supportable period (R&S Period), which is approximately three years. We estimate expected credit losses by applying a reserve rate that is applied to the outstanding loan or receivable balance to produce a reserve for expected credit losses.

We use a combination of statistically-based models that incorporate current and future economic conditions throughout the R&S Period. The process of estimating expected credit losses involves the estimation of recoveries for each month of the R&S Period. Beyond the R&S Period, we estimate expected credit losses by immediately reverting to long-term average loss rates.

- PD models are used to estimate the likelihood an account will be written-off.
- EAD models are used to estimate the balance of an account at the time of write-off. This includes balances less expected repayments based on historical data. These models are complex and involve assumptions regarding the relationship between future spend and payment behaviors.
- Recovery models are used to estimate amounts that are expected to be received from Card Members after default occurs, typically as a result of collection efforts, which are influenced by macroeconomic conditions.

We also estimate the likelihood and magnitude of recovery of previously written off accounts considering how long ago the account was written off and future economic conditions. We consider the impact of account characteristics on expected losses. This history includes the performance of loans and receivables over the economic cycle and consider the impact of account characteristics on expected losses.

Future economic conditions that are incorporated over the R&S Period include multiple macroeconomic scenarios provided to us by an independent third party. Management generally with a consistent initial distribution. At times, due to macroeconomic uncertainty and volatility, management may apply judgment and assign different probabilities to different scenarios contain certain variables, including unemployment rates and real gross domestic product (GDP), that are significant to our models.

We also evaluate whether to include qualitative reserves to cover losses that are expected but, in our assessment, may not be adequately represented in the quantitative models. We address possible limitations within the models or factors not included within the models, such as external conditions, emerging portfolio trends, the nature and size of the portfolio, and other factors.

Lifetime losses for most of our loans and receivables are evaluated at an appropriate level of granularity, including assessment on a pooled basis where financial characteristics, delinquency status, tenure of balance outstanding, amongst others. Credit losses on accrued interest are measured and presented as part of Reserves for Credit Losses in our Statements of Income, rather than reversing interest income. Separate models are used for accounts deemed a troubled debt restructuring, which are measured in accordance with ASC 310-39.

Loans and receivable balances are written off when we consider amounts to be uncollectible, which is generally determined by the number of days past due and in accordance with our policy. Loans and receivables in bankruptcy or owed by deceased individuals are generally written off upon notification.

The following table reflects the range of macroeconomic scenario key variables used, in conjunction with other inputs, to calculate reserves for credit losses:

	U.S. GDP Growth			
	U.S. Unemployment Rate		(Contraction) <sup>(a)</sup>	
	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021
	2022	31, 2021	31, 2022	31, 2021
Fourth quarter of 2022	4%	4% - 9%	(0.1)%	2% - 1%
First quarter of 2023	3% - 6%	3% - 9%	5% - (1)%	3% - 1%
U.S. Unemployment Rate				
U.S. Unemployment Rate				
U.S. Unemployment Rate				
December 31, 2023				
Fourth quarter of 2023	3% - 8%	3% - 7%	6% - 0.2%	4% - 3%
First quarter of 2024				
Fourth quarter of 2024	3% - 7%	4% - 6%	3% - 2%	3%
Fourth quarter of 2025				

(a) Real GDP quarter over quarter percentage change seasonally adjusted to annualized rates.

#### CHANGES IN CARD MEMBER LOANS RESERVE FOR CREDIT LOSSES

Card Member loans reserve for credit losses increased for the year ended December 31, 2023, primarily driven by an increase in loans outstanding and higher delinquency rates. Card Member loans reserve for credit losses increased for the year ended December 31, 2022, primarily driven by an increase in loans outstanding, higher delinquency rates and reserves.

Card Member loans reserve for credit losses decreased for the year ended December 31, 2021, primarily due to improved portfolio quality and macroeconomic factors.

The following table presents changes in the Card Member loans reserve for credit losses for the years ended December 31:

(Millions)	(Millions)	2022	2021	2020 (Millions)
Beginning Balance	Beginning Balance	\$3,305	\$5,344	\$4,027
Provisions <sup>(a)</sup>	Provisions <sup>(a)</sup>	1,514	(1,155)	3,453
Net write-offs <sup>(b)</sup>	Net write-offs <sup>(b)</sup>			
Principal	Principal	(837)	(672)	(1,795)
Interest and fees	Interest and fees	(229)	(207)	(375)
Other <sup>(c)</sup>	Other <sup>(c)</sup>	(6)	(5)	34

Ending	Ending			
Balance	Balance	<b>\$3,747</b>	\$3,305	\$5,344

- (a) Provisions for principal, interest and fee reserve components. Provisions for credit losses includes reserve build (release) and replenishment for net write-offs.
- (b) Principal write-offs are presented less recoveries of **\$539 million** **\$537 million**, **\$657 million** **\$539 million** and **\$568 million** **\$657 million** for the years ended **December 31, 2022** **December 31, 2023**, **2021** **December 31, 2022**, **2021** **December 31, 2022**, **2021** **December 31, 2022**, and **2020**, respectively.
- (c) Primarily includes foreign currency translation adjustments of **\$18 million** for the year ended **December 31, 2023**, and **\$(6)** million for both the years ended **December 31, 2022** and **2021**, and **\$35 million** for the year ended **December 31, 2020**.

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## CHANGES IN CARD MEMBER RECEIVABLES RESERVE FOR CREDIT LOSSES

Card Member receivables reserve for credit losses **decreased** for the year ended **December 31, 2023**, primarily driven by lower delinquencies, partially offset by a

**Card Member receivables reserve for credit losses** increased for the year ended **December 31, 2022**, primarily driven by higher delinquencies and growth in receivables

Card Member receivables reserve for credit losses decreased for the year ended **December 31, 2021**, primarily due to improved portfolio quality and macroeconomic conditions, resulting in fewer nonperforming receivables outstanding.

The following table presents changes in the Card Member receivables reserve for credit losses for the years ended **December 31**:

(Millions)	(Millions)	2022	2021	2020	(Millions)
Beginning	Beginning				
Balance	Balance	<b>\$ 64</b>	\$267	\$ 126	
Provisions	Provisions				
(a)	(a)	<b>627</b>	(73)	1,015	
Net write-offs	Net write-offs				
(b)	(b)	<b>(462)</b>	(129)	(881)	
Other	Other	<b>—</b>	(1)	7	
(c)	(c)				
Ending	Ending				
Balance	Balance	<b>\$229</b>	\$ 64	\$ 267	

- (a) Provisions for principal and fee reserve components. Provisions for credit losses includes reserve build (release) and replenishment for net write-offs.
- (b) Net write-offs are presented less recoveries of **\$257 million** **\$297 million**, **\$378 million** **\$257 million** and **\$386 million** **\$378 million** for the years ended **December 31, 2022** **December 31, 2023**, **2021** **December 31, 2022**, **2021** **December 31, 2022**, **2021** **December 31, 2022**, and **2020**, respectively.
- (c) Primarily includes foreign currency translation adjustments of **\$1 million**, **\$2 million**, and **\$(1)** million and **\$5 million** for the years ended **December 31, 2022** **December 31, 2023**, **2021** **2022** and **2020**.

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## NOTE 4

### INVESTMENT SECURITIES

Investment securities principally include available-for-sale debt securities carried at fair value on the Consolidated Balance Sheets. The methodology for estimating the fair value of debt securities in an unrealized loss position. When estimating a security's probability of default and the recovery rate, we assess the security's credit indicators, including the security's credit rating, and record a reserve for the estimated credit loss through the Consolidated Statements of Income in Other income (loss). Unrealized gains and losses are recorded in the Consolidated Statements of Comprehensive Income, net of tax. We had accrued interest on our available-for-sale debt securities totaling **\$5 million** on the Consolidated Balance Sheets.

Investment securities also include equity securities carried at fair value on the Consolidated Balance Sheets with unrealized gains and losses recorded in the Consolidated Statements of Comprehensive Income. Realized gains and losses are recognized upon disposition of the securities using the specific identification method and recorded in the Consolidated Statements of Comprehensive Income. Refer to Note 14 for a description of our methodology for determining the fair value of investment securities.

The following is a summary of investment securities as of **December 31**:

2022	2021
2023	

Description of Securities (Millions)	Description of Securities (Millions)	Gross			Estimated Fair Value	Gross			Estimated Fair Value	Description of Securities (Millions)	Cost
		Cost	Unrealized Gains	Unrealized Losses		Cost	Unrealized Gains	Unrealized Losses			
Available-for-sale debt securities:	Available-for-sale debt securities:										
State and municipal obligations											
State and municipal obligations											
State and municipal obligations	State and municipal obligations	\$ 64	\$ —	\$ (10)	\$ 54	\$ 106	\$ 5	\$ —	\$ 111		
U.S. Government agency obligations	U.S. Government agency obligations	5	—	—	5	6	—	—	6		
U.S. Government treasury obligations	U.S. Government treasury obligations	3,859	—	(73)	3,786	1,680	25	(1)	1,704		
Mortgage-backed securities (a)	Mortgage-backed securities (a)	13	—	—	13	17	1	—	18		
Foreign government bonds and obligations	Foreign government bonds and obligations	633	—	(1)	632	630	—	—	630		
Other (b)	Other (b)	47	—	—	47	43	—	—	43		
Equity securities (c)	Equity securities (c)	50	—	(9)	41	66	17	(4)	79		
Equity securities (c)(d)											
Total	Total	\$4,671	\$ —	\$ (93)	\$ 4,578	\$2,548	\$ 48	\$ (5)	\$ 2,591		

- (a) Represents mortgage-backed securities guaranteed by Fannie Mae, Freddie Mac or Ginnie Mae.
- (b) Represents investments in debt securities issued by Community Development Financial Institutions. Investments as of December 31, 2021 also include corporate debt securities.
- (c) Equity securities comprise investments in common stock, exchange-traded funds and mutual funds.
- (d) During the third quarter of 2023, certain equity securities were reclassified from Other assets to Investment securities following the completion of transactions pursuant to which the issuers of the securities were acquired. The gross unrealized gain and loss amounts include net unrealized gains of \$37 million that were recognized prior to such transactions.

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The following table provides information about our available-for-sale debt securities with gross unrealized losses and the length of time that individual securities have been in a loss position.

		2022				2021					
		Less than 12 months		12 months or more		Less than 12 months		12 months or more			
		2023									
		Less than 12 months									
Description	Description	Gross		Gross		Gross		Gross			
of Securities	of Securities	Estimated	Unrealized	Estimated	Unrealized	Estimated	Unrealized	Estimated	Unrealized		
(Millions)	(Millions)	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses	Description of Securities (Millions)	Gross Unrealized

State and municipal obligations	State and municipal obligations	\$ 52	\$ (10)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
U.S. Government treasury obligations	U.S. Government treasury obligations	3,710	(72)	52	(1)	477	(1)	—	—
Mortgage-backed securities									
Foreign government bonds and obligations	Foreign government bonds and obligations	549	(1)	—	—	—	—	—	—
Total	Total	\$ 4,311	\$ (83)	\$ 52	\$ (1)	\$ 477	\$ (1)	\$ —	\$ —

The gross unrealized losses on our available-for-sale debt securities are primarily attributable to an increase in the current benchmark interest rate. Overall, for the periods presented, it is more likely than not that we will not be required to sell the securities before recovery of the unrealized losses and (iii) we expect that the contractual principal and interest payments will be received in full. The following table summarizes the gross unrealized losses for available-for-sale debt securities by ratio of fair value to amortized cost as of December 31, 2022.

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The following table summarizes the gross unrealized losses for available-for-sale debt securities by ratio of fair value to amortized cost as of December 31, 2022.

		Less than 12 months			12 months or more			Total			
		Less than 12 months			12 months or more			Total			
Ratio of Fair Value to Amortized Cost	Ratio of Fair Value to Amortized Cost	Number of Securities	Estimated Fair Value	Gross Unrealized Losses	Number of Securities	Estimated Fair Value	Gross Unrealized Losses	Number of Securities	Estimated Fair Value	Gross Unrealized Losses	Ratio of Fair Value to Amortized Cost (Dollars in millions)
2023:											
90%–100%											
90%–100%											
90%–100%											
Less than 90%											
Total as of December 31, 2023											
2022:	2022:										
90%–100%											
90%–100%											
90%–100%											
Less than 90%											
Total as of December 31, 2022	Total as of December 31, 2022										
2021:											
90%–100%											
Less than 90%											

Total as of December

31, 2021 5 \$ 477 \$ (1) — \$ — \$ — 5 \$ 477 \$ (1)

Weighted average yields and contractual maturities for available-for-sale debt securities with stated maturities as of **December 31, 2022** December 31, 2023 were

(Millions)	(Millions)		Due within 1 year		Due after 1 year but within 5 years		Due
(Millions)							
(Millions)							
State and municipal obligations (a)							
State and municipal obligations (a)							
State and municipal	State and municipal						
obligations (a)	obligations (a)	\$	—		\$	—	\$
U.S. Government	U.S. Government						
agency obligations (a)	agency obligations (a)		—			—	
U.S. Government agency obligations (a)							
U.S. Government agency obligations (a)							
U.S. Government treasury obligations							
U.S. Government treasury obligations							
U.S. Government	U.S. Government						
treasury obligations	treasury obligations		2,668			1,109	
Mortgage-backed	Mortgage-backed						
securities (a)(b)	securities (a)(b)		—			—	
Mortgage-backed securities (a)(b)							
Mortgage-backed securities (a)(b)							
Foreign government bonds and obligations							
Foreign government bonds and obligations							
Foreign government	Foreign government						
bonds and obligations	bonds and obligations		631			1	
Other (c)	Other (c)		—			42	
Other (c)							
Other (c)							
Total Estimated Fair Value							
Total Estimated Fair Value							
Total Estimated Fair	Total Estimated Fair						
Value	Value	\$	3,299		\$	1,152	\$
Total Cost	Total Cost	\$	3,348		\$	1,177	\$
Total Cost							
Total Cost							
Weighted average yield	Weighted average yield						
(d)	(d)		2.63	%		3.19	%
Weighted average yield (d)							
Weighted average yield (d)							

- (a) The expected payments on state and municipal obligations, U.S. Government agency obligations and mortgage-backed securities may not coincide with their contractual maturities because the issuers may prepay principal.
- (b) Represents mortgage-backed securities guaranteed by Fannie Mae, Freddie Mac or Ginnie Mae.
- (c) Represents investments in debt securities issued by Community Development Financial Institutions.
- (d) Average yields for investment securities have been calculated using the effective yield on the date of purchase. Yields on tax-exempt investment securities have been computed on a tax-equivalent basis.

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## NOTE 5

ASSET SECURITIZATIONS

We periodically securitize Card Member loans and receivables arising from our card businesses through the transfer of those assets to securitization trusts, Amer and together with the Lending Trust, the Trusts). The Trusts then issue debt securities collateralized by the transferred assets to third-party investors.

The Trusts are considered VIEs as they have insufficient equity at risk to finance their activities, which are to issue debt securities that are collateralized by the un perform the servicing and key decision making for the Trusts, and therefore have the power to direct the activities that most significantly impact the Trusts' econor the variable interests in both Trusts, with the exception of the debt securities issued to third-party investors. Our ownership of variable interests in the Lending Tru 2021, 2022, respectively, and in the Charge Trust was \$5.2 billion \$4.6 billion and \$3.2 billion \$5.2 billion as of December 31, 2022 December 31, 2023 and 2021, 2022, respectively. These amounts relate to collections of Card Member loans and receivables to be used by the Trusts to fund future expenses to absorb losses, which could be significant to both the Lending Trust and the Charge Trust. Based on these considerations, we are the primary beneficiary of the Tr

The debt securities issued by the Trusts are non-recourse to us. The securitized Card Member loans and receivables held by the Lending Trust and the Charge T securitization transactions (refer to Note 2). The long-term debt of each Trust is payable only out of collections on their respective underlying securitized assets (re

Restricted cash and cash equivalents held by the Lending Trust was \$59 million \$66 million and \$42 million \$59 million as of December 31, 2022 December 31, 2023 and 2021, respectively. 2022. These amounts relate to collections of Card Member loans and receivables to be used by the Trusts to fund future expenses

Under the respective terms of the Lending Trust and the Charge Trust agreements, the occurrence of certain triggering events associated with the performance of a scenario, early amortization of debt securities. During the years ended December 31, 2022 December 31, 2023 and 2021, 2022, no such triggering events occurred

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NOTE 6

OTHER ASSETS

The following is a summary of Other assets as of December 31:

(Millions)	(Millions)	2022	2021	(Millions)
Goodwill	Goodwill	\$ 3,786	\$ 3,804	
Other	Other			
intangible	intangible			
assets, at	assets, at			
amortized	amortized			
cost	cost	146	201	
Other (a)	Other (a)	13,757	13,239	
Total	Total	\$17,689	\$17,244	

(a) Primarily includes net deferred tax assets, other receivables net of reserves, investments in non-consolidated entities, prepaid assets, tax credit investments and right-of-use lease assets.

GOODWILL

The changes in the carrying amount of goodwill reported in our reportable operating segments were as follows:

(Millions)	(Millions)	USCS	CS	ICS	GMNS	Total (Millions)	USCS
Balance as of December							
31, 2020		\$ 369	\$ 2,124	\$ 799	\$ 560	\$ 3,852	
Acquisitions		—	—	—	—	—	
Dispositions		—	—	(3)	—	(3)	
Other (a)		(1)	(1)	(43)	—	(45)	
Balance as of December	Balance as of December						
31, 2021	31, 2021	\$ 368	\$ 2,123	\$ 753	\$ 560	\$ 3,804	
Acquisitions	Acquisitions	13	—	—	—	13	
Dispositions	Dispositions	—	—	—	—	—	
Other (a)	Other (a)	(2)	(1)	(28)	—	(31)	

Balance as of December 31, 2022	Balance as of December 31, 2022					
		\$ 379	\$2,122	\$ 725	\$ 560	\$3,786
Acquisitions						
Dispositions						
Other <sup>(a)</sup>						
Balance as of December 31, 2023						

(a) Primarily includes foreign currency translation.

During the year ended December 31, 2022, we performed a quantitative goodwill impairment assessment for those reporting units which were impacted by the re impairment losses were \$221 million as of both December 31, 2022 December 31, 2023 and 2021, 2022.

## OTHER INTANGIBLE ASSETS

Intangible assets are amortized on a straight-line basis over their estimated useful lives of 1 to 22 years. We review long-lived assets and asset groups, including recoverable. An impairment is recognized if the carrying amount is not recoverable and exceeds the asset or asset group's fair value.

The gross carrying amount for other intangible assets as of December 31, 2022 December 31, 2023 and 2021, 2022 was \$720 million \$717 million and \$733 million respectively.

Amortization expense was \$51 million \$49 million, \$57 million \$51 million and \$54 million \$57 million for the years ended December 31, 2022 December 31, 2023, 31, 2022 December 31, 2023, amortization expense is expected to be \$49 million in 2023, \$44 million in 2024, \$20 million \$21 million in 2025, \$10 million \$11 milli

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## TAX CREDIT INVESTMENTS

We account for our qualified affordable housing (QAH) investments using the proportional amortization method (PAM), which we elected to implement on January development, and small businesses that foster economic growth in underserved areas and support compliance with the equity method Community Reinvestment, through the realization of accounting. income tax credits and other income tax benefits.

As of December 31, 2022 December 31, 2023 and 2021, 2022, we had \$1,207 million \$1,369 million and \$1,124 million \$1,207 million in tax credit investments, referred to as Qualified Affordable Housing investments) and other qualifying investments. We account for such tax credit investments using the Proportional Amc and \$1,084 million, respectively, related to QAH in the fourth quarter of 2023 for other qualifying investments. Included in QAH

As of December 31, 2023 and 2022, \$1,126 million and \$1,042 million of our tax credit investments, as of December 31, 2022 and 2021, we had \$980 million and interest.

As of December 31, 2022 December 31, 2023, we committed to provide funding related to certain of these QAH our tax credit investments, which is expected to b liabilities, of which \$222 million \$409 million specifically related to unconsolidated VIEs.

In addition, as of December 31, 2022 December 31, 2023, we had contractual off-balance sheet obligations to provide additional funding up to \$13 million \$3 milli between 2023 2024 and 2036, 2034.

During

The following table presents tax credit investment expenses and associated income tax credits and other income tax benefits for the years ended December 31, 2

(Millions)

Proportional amortization recognized in tax provision

Equity method expenses recognized in Other, net expenses

Income tax credits and Other income tax benefits <sup>(a)</sup> recognized in tax provision

(a) Other income tax benefits are a result of \$161 million and \$226 million, respectively, with associated tax deductible expenses generated by our tax credit investments.

Income tax credits of \$141 million and \$135 million, respectively, in Income other income tax provision. During the year ended December 31, 2020 we recognized credits of \$129 million, credit investments are also recognized in Income tax provision. the Consolidated Statements of Cash Flows in the Operating activities sect

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NOTE 7

CUSTOMER DEPOSITS

As of December 31, customer deposits were categorized as interest-bearing or non-interest-bearing as follows:

(Millions)	(Millions)	2022	2021	(Millions)
U.S.:	U.S.:			
Interest-bearing	Interest-bearing	\$109,119	\$83,304	
Non-interest-bearing (includes Card Member credit balances of: 2022, \$605; 2021, \$527)		663	553	
Interest-bearing				
Interest-bearing				
Non-interest-bearing (includes Card Member credit balances of: 2023, \$495; 2022, \$605)				
Non-U.S.:	Non-U.S.:			
Interest-bearing	Interest-bearing	15	18	
Non-interest-bearing (includes Card Member credit balances of: 2022, \$439; 2021, \$503)		442	507	
Interest-bearing				
Interest-bearing				
Non-interest-bearing (includes Card Member credit balances of: 2023, \$426; 2022, \$439)				
Total customer deposits	Total customer deposits	\$110,239	\$84,382	

Customer deposits by deposit type as of December 31 were as follows:

(Millions)	(Millions)	2022	2021	(Millions)
U.S. retail deposits:				
Savings and transaction accounts				
Savings and transaction accounts				

Savings and transaction accounts	Savings and transaction accounts		
		\$ 76,731	\$66,142
Certificates of deposit:	Certificates of deposit:		
Direct	Direct	2,765	1,415
Direct	Direct		
Third-party (brokered)	Third-party (brokered)	13,331	3,095
Sweep accounts	Sweep accounts		
—Third-party (brokered)	—Third-party (brokered)	16,297	12,658
Sweep accounts — Third-party (brokered)	Sweep accounts — Third-party (brokered)		
Total U.S. retail deposits	Total U.S. retail deposits		
Other deposits	Other deposits	71	42
Card Member credit balances	Card Member credit balances	1,044	1,030
Card Member credit balances	Card Member credit balances		
Card Member credit balances	Card Member credit balances		
Total customer deposits	Total customer deposits	\$110,239	\$84,382

The scheduled maturities of certificates of deposit as of **December 31, 2022** **December 31, 2023** were as follows:

		After								
		5								
(Millions)	(Millions)	2023	2024	2025	2026	2027	years	Total	(Millions)	
Certificates of deposit		\$5,790	\$6,554	\$2,939	\$27	\$786	\$ —	\$16,096		
Certificates of deposit										
(a)										

(a) Includes \$6 million of non-U.S. direct certificates of deposit as of December 31, 2023.

As of December 31, **December 31, 2023** and **2022**, certificates of deposit in denominations of \$250,000 that met or more, in **exceeded the aggregate, insured limit**

(Millions)	
U.S.	
Non-U.S.	
Total	

## NOTE 8

## DEBT

## SHORT-TERM BORROWINGS

Our short-term borrowings outstanding, defined as borrowings with original contractual maturity dates of less than one year, as of December 31 were as follows:

		2022		2021			
		2023					
(Millions, except percentages)	(Millions, except percentages)	Outstanding Balance	Year-End Stated Interest Rate on Debt (a)	Outstanding Balance	Year-End Stated Interest Rate on Debt (a)	Outstanding Balance	
Short-term borrowings (b)	Short-term borrowings	\$ 1,348	0.94 %	\$ 2,243	0.58 %		
Short-term borrowings (b)							
Short-term borrowings (b)						\$ 1,293	
Total	Total	\$ 1,348	0.94 %	\$ 2,243	0.58 %	Total	1,293

(a) For floating-rate issuances, the stated interest rates are weighted based on the outstanding principal balances and interest rates in effect as of December 31, 2022, December 31, 2023 and 2021. 20

(b) Includes borrowings from banks and book overdrafts with banks, which represents negative cash balances for accounts with an associated overdraft facility, due to timing differences arising in the or We

As of December 31, 2023, we maintained a three-year committed, revolving, secured borrowing facility, that with a maturity date of September 15, 2026, which giv time through September 16, 2024. Trust. This facility enhances our contingent funding resources and is also used in the ordinary course of business to fund worki certain of our subsidiaries maintained total committed lines of credit of \$186 million \$185 million and \$145 million \$186 million as of December 31, 2022 December and \$7.2 million were drawn on these committed lines, respectively.

We paid \$12.0 million and \$7.8 million in fees to maintain the secured borrowing facility in both 2023 and 2022, and 2021, respectively. The committed facility does dependent on our credit rating.

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## LONG-TERM DEBT

Our long-term debt outstanding, defined as debt with original contractual maturity dates of one year or greater, as of December 31 was as follows:

		2022		2021			
		2023					
(Millions, except percentages)	(Millions, except percentages)	Original Contractual Maturity Dates	Outstanding Balance (a)	Year-End Interest Rate on Swaps (b)	Year-End Interest Rate with Swaps (b)	Original Contractual Maturity Dates	Outstanding Balance (a)
American Express Company (Parent Company only)	American Express Company (Parent Company only)						
Fixed Rate Senior Notes							
Fixed Rate Senior Notes							
Fixed Rate Senior Notes	Fixed Rate Senior Notes	2023 -					
2042	2042	\$ 23,813	3.34 %	4.00 %	\$ 18,324	3.02 %	2.03 %
Floating Rate Senior Notes	Floating Rate Senior Notes	2023 -					
2026	2026	3,000	4.78	—	3,300	0.69	—

Fixed-to- Floating Rate Senior Notes	Fixed-to- Floating Rate Senior Notes	2033	1,250	4.42	—	—	—	—
Fixed Rate Subordinated Notes	Fixed Rate Subordinated Notes	2024	574	3.63	5.46	599	3.63	1.38
Fixed-to- Floating Rate Subordinated Notes	Fixed-to- Floating Rate Subordinated Notes	2033	750	4.99	—	—	—	—
<b>American Express Credit Corporation</b>								
Fixed Rate Senior Notes	Fixed Rate Senior Notes	2027	328	3.30	—	2,078	2.80	1.32
Floating Rate Senior Notes	Floating Rate Senior Notes		—	—	—	300	0.87	—
Fixed Rate Senior Notes								
Fixed Rate Senior Notes								
Lending Trust								
Lending Trust								
Lending Trust	Lending Trust	2023 -						
Fixed Rate Senior Notes	Fixed Rate Senior Notes	2025	10,499	2.81	—	8,199	2.01	1.82
Fixed Rate Senior Notes								
Fixed Rate Senior Notes								
Floating Rate Senior Notes	Floating Rate Senior Notes	2023	2,125	4.67	—	3,325	0.49	—
Fixed Rate Subordinated Notes	Fixed Rate Subordinated Notes		—	—	—	212	2.72	—
Floating Rate Subordinated Notes	Floating Rate Subordinated Notes	2023	61	4.89	—	79	0.68	—
Charge Trust								
Floating Rate Conduit Borrowings	Floating Rate Conduit Borrowings		—	—	—	2,000	0.40	—
Floating Rate Subordinated Notes								
Floating Rate Subordinated Notes								
Other								
Other								
Other								
Finance Leases								
Finance Leases								
Finance Leases	Finance Leases	2023 -						
		2024	3	5.76	—	14	5.49	—
Floating Rate Borrowings	Floating Rate Borrowings	2023 -						
		2025	254	0.41	— %	297	0.42	— %
Unamortized Underwriting Fees								
			(84)			(52)		
Total Long- Term Debt	Total Long- Term Debt		\$ 42,573	3.42 %		\$ 38,675	2.22 %	

Floating Rate Borrowings	2024 - 2026	238
--------------------------	-------------	-----

(a) The outstanding balances include (i) unamortized discount, (ii) the impact of movements in exchange rates on foreign currency denominated debt and (iii) the impact of fair value hedge accounting treatment of fair value hedges.

(b) For floating-rate issuances, the stated interest rate on debt is weighted based on the outstanding principal balances and interest rates in effect as of **December 31, 2022**, **December 31, 2023** and **2024**.

(c) Interest rates with swaps are only presented when swaps are in place to hedge the underlying debt. The interest rates with swaps are weighted based on the outstanding principal balances and the

Aggregate annual maturities on long-term debt obligations (based on contractual maturity or anticipated redemption dates) as of December 31, 2022 December 31, 2021

Other	
Other	—
	\$

Unamortized	Unamortized	
Underwriting	Underwriting	
Fees	Fees	(84)
Unamortized	Unamortized	
Discount	Discount	
and	and	
Premium	Premium	(522)
Impacts due	Impacts due	
to Fair Value	to Fair Value	
Hedge	Hedge	
Accounting	Accounting	(236)
Total Long-	Total Long-	
Term Debt	Term Debt	\$ 42,573

We maintained a committed syndicated bank credit facility of \$3.5 billion \$4.0 billion as of December 31, 2022 December 31, 2023 and 2021, \$3.5 billion as of December 31, 2024 October 30, 2026, and the availability of the facility is subject to compliance with certain covenants, principally our maintenance of a minimum Common Equity Ratio. We are not permitted to distribute capital to common shareholders in the event our CET1 risk-based capital ratio falls between 4.5 percent and 6.5 percent. As of December 31, 2022 December 31, 2023 and 2021, our CET1 risk-based capital ratio was 10.5 percent, 10.5 percent and 10.5 percent, respectively.

Additionally, we maintained a three-year committed, revolving, secured borrowing facility that gives us the right to sell up to \$3.0 billion face amount of eligible not

We paid \$14.1 million, \$20.2 million and \$15.7 million, \$14.1 million in fees to maintain these lines in 2022, 2023 and 2021, 2022, respectively. These committed facilities are not dependent on our credit rating.

We paid total interest, primarily related to short- and long-term debt, corresponding interest rate swaps and customer deposits, of \$2.2 billion, \$6.4 billion, \$2.2 billion, and \$2.2 billion for the years ended December 31, 2019, 2018, 2017, and 2016, respectively.

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## NOTE 9

### OTHER LIABILITIES

The following is a summary of Other liabilities as of December 31:

(Millions)	(Millions)	2022	2021	(Millions)
Membership Rewards liability	Membership Rewards liability	\$12,789	\$11,398	
Book overdraft balances (a)				
Deferred card and other fees, net	Deferred card and other fees, net	3,027	2,516	
Employee-related liabilities (a)	Employee-related liabilities (a)			
(b)	(b)	2,530	2,528	
Card Member rebate and reward accruals (b)	Card Member rebate and reward accruals (b)			
(c)	(c)	2,126	1,809	
Income tax liability (c) (d)	Income tax liability (c) (d)	1,651	1,576	
Other (d) (e)	Other (d) (e)	15,227	10,670	
Total	Total	\$37,350	\$30,497	

(a) Primarily includes negative cash balances for accounts without an associated overdraft facility, due to timing differences arising in the ordinary course of business.

(b) Includes employee benefit plan obligations and incentive compensation.

(b) (c) Card Member rebate and reward accruals include payments to third-party reward partners and cash-back rewards.

(c) (d) Includes repatriation tax liability of \$998 million and \$1,012 million as of both December 31, 2022 and December 31, 2021, respectively, which represents our remaining obligation under foreign subsidiaries, the net position for current federal, state and non-U.S. income tax liabilities and deferred tax liabilities for foreign jurisdictions.

(d) (e) Primarily includes negative cash balances for accounts without an associated overdraft credit facility, prepaid products and Travelers Cheques, and other prepaid products, lease liabilities, derivative and dividends payable.

### MEMBERSHIP REWARDS

The Membership Rewards program allows enrolled Card Members to earn points that can be redeemed for a broad variety of rewards including, but not limited to management's best estimate of the cost of points earned that are expected to be redeemed by Card Members in the future. The weighted average cost (WAC) statistical and actuarial models to estimate the URR based on redemption trends, card product type, enrollment tenure, card spend levels and credit attributes. The in redemption costs that are not representative of future cost expectations and expected developments in redemption patterns.

The expense for Membership Rewards points is included in Card Member rewards expense. We periodically evaluate our liability estimation process and assumptions. developments in redemption patterns, which may be impacted by product refreshes, changes in redemption options and mix of proprietary cards-in-force.

### DEFERRED CARD AND OTHER FEES, NET

The carrying amount of deferred card and other fees, net of deferred direct acquisition costs and reserves for membership cancellations, as of December 31, 2022

(Millions)	(Millions)	2022	2021	(Millions)
Deferred card and other fees (a)	Deferred card and other fees (a)	\$3,380	\$2,838	
Deferred direct acquisition costs	Deferred direct acquisition costs	(173)	(169)	

Reserves for membership cancellations	Reserves for membership cancellations		
		(180)	(153)
Deferred card and other fees, net	Deferred card and other fees, net	\$3,027	\$2,516

(a) Includes deferred fees for Membership Rewards program participants.

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## NOTE 10

### STOCK-BASED COMPENSATION

#### STOCK OPTION AND AWARD PROGRAMS

Under our 2016 Incentive Compensation Plan (amended and restated effective May 5, 2020) and previously under our 2007 Incentive Compensation Plan, (collectively, the "Plans") we may award equity-based compensation to our employees, directors, and consultants, or to our participating subsidiaries. These awards may be in the form of stock options, or in the form of restricted stock units or awards of restricted stock.

For our Incentive Compensation Plans, there were a total of 9 million 7 million, 12 million 9 million and 14 million 12 million common shares unissued and available for future awards under the Plans as of December 31, 2022, December 31, 2023, and December 31, 2024, respectively.

Stock-based compensation expense recognized in Salaries and employee benefits in the Consolidated Statements of Income was \$373 million \$450 million, \$373 million \$450 million, and \$373 million \$450 million in those respective periods.

A summary of our stock option activity and RSU activity as of December 31, 2022, December 31, 2023, and corresponding changes during the periods ended December 31, 2022, December 31, 2023, and December 31, 2024 is as follows:

	Stock Options		Service-Based RSUs		Service and Performance-Based RSUs			Stock Options	
	Weighted-Average Exercise		Weighted-Average Grant		Weighted-Average Grant				
	Shares	Price	Shares	Price	Shares	Price			
	(Shares in thousands)	Shares	Price	Shares	Price	Shares			
Outstanding as of December 31, 2021	3,104	\$ 93.33	1,875	\$ 117.36	3,741	\$ 114.22			
(Numbers in thousands)	(Numbers in thousands)						Number		Weighted-Average Exercise Price
Outstanding as of December 31, 2022									
Granted	Granted	1,168	154.57	798	174.48	1,064	163.60		
Options exercised/RSUs exercised/RSUs vested	Options exercised/RSUs exercised/RSUs vested	(638)	88.81	(751)	113.19	(1,097)	89.58		
Forfeited	Forfeited	—	—	(134)	139.77	(236)	137.42		
Expired	Expired	—	—	—	—	—	—		
Outstanding as of December 31, 2022		3,634	113.80	1,788	\$ 142.92	3,472	\$ 135.57		
Options vested and expected to vest as of December 31, 2022		3,607	113.54						
Options exercisable as of December 31, 2022		1,699	\$ 80.57						

Outstanding as  
of December  
31, 2023

Options vested  
and expected to  
vest as of  
December 31,  
2023

Options exercisable as of  
December 31, 2023

Options exercisable as of  
December 31, 2023

Options exercisable as of  
December 31, 2023

Stock-based compensation expense is generally recognized ratably based on the grant-date fair value of the awards, net of expected forfeitures, over the vesting defined in each award agreement or the date an individual **the colleague** will become eligible to retire. Retirement eligibility is dependent upon age and/or years of

STOCK OPTIONS

Each stock option has an exercise price equal to the market price of our common stock on the date of grant. **grant date**. Stock options generally vest on the third a

The fair value of options without market conditions is estimated on the **grant** date of grant using a Black-Scholes-Merton option-pricing model. The following weight

		2022	2021	2020	
2023					
Dividend	Dividend				Dividend yield
yield	yield	1.0 %	1.5 %	1.4 %	
Expected	Expected				Expected volatility <sup>(a)</sup>
volatility <sup>(a)</sup>	volatility <sup>(a)</sup>	31 %	31 %	20 %	
Risk-free	Risk-free				Risk-free interest rate
interest	interest				
rate	rate	1.7 %	0.8 %	1.6 %	
Expected	Expected				Expected life of stock option (in years) <sup>(b)</sup>
life of	life of				
stock	stock				
option (in	option (in				
years) <sup>(b)</sup>	years) <sup>(b)</sup>	7.1	7.2	7.1	
Weighted-	Weighted-				
average	average				
fair value	fair value				
per option	per option	\$ 55.30	\$32.38	\$25.83	

(a) The expected volatility is based on both weighted historical and implied volatilities of our common stock price.

(b) The expected life of stock options was determined using both historical data and expectations of option exercise behavior.

Certain executives were awarded a grant of stock options on October 31, 2022 that vest, subject to achieving performance and market conditions. These options applicable anniversary, and have a contractual term of seven years. The fair value was estimated at the

grant date using a Monte Carlo valuation model assuming a dividend yield of 1.4 percent, expected volatility (based on both weighted historical

and implied volatilities of our common stock price) of 34 percent, risk-free rate of 3.9 percent and an expected life of seven years, resulting in a fair value of \$50.1

The weighted-average remaining contractual life and the aggregate intrinsic value (the amount by which the fair value of our stock price exceeds the exercise price) as of December 31, 2022, 2021, and 2020, were as follows:

		Vested and Expected		Outstanding Exercisable to Vest	
		Outstanding			
Weighted-average remaining contractual life (in years)	Weighted-average remaining contractual life (in years)	5.6	3.6	5.6	Weighted-average remaining contractual life (in years)
Aggregate intrinsic value (millions)	Aggregate intrinsic value (millions)	\$ 131	\$ 114	\$ 131	

As of December 31, 2022, 2021, and 2020, there was \$46 million, \$32 million, and \$28 million of total unrecognized compensation cost related to unvested options, which will be recognized over the remaining contractual term of the options. For stock options that were exercised during 2023, 2022, 2021, and 2020, the intrinsic value, based upon the fair value of our stock price at the date the options were exercised, was \$56 million, \$28 million, \$64 million, and \$44 million during those respective years. The intrinsic value of the options exercised was \$9 million, \$4 million, \$9 million, and \$14 million in 2023, 2022, 2021, and 2020, respectively.

RESTRICTED STOCK UNITS/AWARDS

We grant RSUs that contain either a) service conditions or b) both service and performance conditions. RSUs containing only service conditions generally vest ratably over a three-year period. RSUs containing both service and performance conditions generally vest on the third anniversary of the grant date, and the number of shares earned depends upon the achievement of certain performance goals. RSU holders receive dividend equivalents or dividends.

Performance-based RSUs include a relative total shareholder return (r-TSR) modifier so that our actual shareholder return relative to a comparable peer group is measured. The fair value of RSUs that do not include the r-TSR modifier, including those that contain only service conditions, is measured using our stock price on the grant date and the Black-Scholes valuation model with the following weighted-average assumptions in 2022, 2021, and 2020:

Expected volatility <sup>(a)</sup>
Risk-free interest rate
Remaining performance period (in years)
(a) The expected volatility is based on the historical volatility of our common stock price, the historical correlations of our common stock price with that of each of the companies in the performance peer group, and the following assumptions used in 2023, 2022 and 2021 were:
Expected volatility
Risk-free interest rate
Remaining performance period (in years)

As of December 31, 2022, 2021, and 2020, there was \$247 million, \$258 million, and \$258 million of total unrecognized compensation cost related to non-vested RSUs, which will be recognized over the remaining contractual term of the RSUs. The weighted-average grant date fair value of RSUs granted in 2023, 2022, and 2021 was \$163.88, \$168.26, and \$168.26, respectively. For RSUs vested during 2023, 2022, 2021, and 2020, the total fair value, based upon our stock price at the date the RSUs vested, was \$323 million, \$389 million, and \$389 million, respectively.

LIABILITY-BASED AWARDS

Other incentive awards can be settled with cash or equity shares at our discretion and final approval from the Compensation and Benefits Committee. Cash paid upon vesting of these awards is determined at the grant date of grant and remeasured quarterly as part of compensation expense over the vesting period.

## RETIREMENT PLANS

We sponsor defined contribution retirement plans, the principal plan being the Retirement Savings Plan (RSP), a 401(k) savings plan with a profit-sharing component for most employees in the United States. The total expense for all defined contribution retirement plans globally was \$259 million, \$380 million, \$259 million and \$269 million for the years ended December 31, 2023, 2022, 2021 and 2020, respectively.

Our primary defined benefit pension plans that cover certain employees in the United States and United Kingdom are closed to new entrants and existing participants. In the United States, certain employees are covered by non-qualified local retirement plans, some of which are funded, while other employees receive payments at the time of retirement or termination under applicable labor laws or other arrangements. In the United Kingdom, certain employees are covered by postretirement benefit plans that provide health care and life insurance to certain retired U.S. employees. **colleagues in the United States.** For these plans, the total expense was \$1.1 million in 2023, \$1.0 million in 2022, and \$0.9 million in 2021, respectively.

We recognize the funded status of our defined benefit pension plans and other postretirement benefit plans, measured as the difference between the fair value of 2022 December 31, 2023 and 2021, 2022, the unfunded status related to the defined benefit pension plans and other postretirement benefit plans was \$278 million.

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## CONTINGENCIES AND COMMITMENTS

In the ordinary course of business, we and our subsidiaries are subject to various pending and potential legal actions, arbitration proceedings, claims, investigations and regulatory proceedings, including but not limited to, actions and proceedings relating to our compliance with laws and regulations (collectively, legal proceedings).

Based on our current knowledge, and taking into consideration our litigation-related liabilities, we do not believe we are a party to, nor are any of our properties threatened by, any litigation that would have a material adverse effect on our liquidity. However, in light of the uncertainties involved in such matters, including the fact that some pending legal proceedings are at preliminary stages or seek a judgment that could have a material impact on our results of operations. Certain legal proceedings involving us or our subsidiaries are described below.

On February 25, 2020, we were named as a defendant in a case filed in the Superior Court of California, Los Angeles County, captioned Laurelwood Cleaners LLC from enforcing its anti-steering and non-discrimination provisions and from requiring merchants “to offer the service of Amex-card acceptance for free.” The case is

On January 29, 2019, we were named in a putative class action brought in the United States District Court for the Eastern District of New York, captioned Anthony plaintiffs are holders of MasterCard, Visa and/or Discover credit and/or debit cards (but not American Express cards) and allege they paid higher prices as a result of laws of various states. Plaintiffs seek unspecified damages and other forms of relief. The court dismissed plaintiffs' federal antitrust claim, numerous state antitrust protection claims, the court certified classes for (i) holders of Visa and MasterCard debit cards in plaintiffs' complaint arise under the antitrust laws of 11 eight states and an annual fee in two states and Washington, D.C. We have appealed the consumer protection laws of six states, court's class certification decisions.

On March 8, 2016, plaintiffs B&R Supermarket, Inc. d/b/a Milam's Market and Grove Liquors LLC, on behalf of themselves and others, filed a suit, captioned B&R Antitrust Act, California's Cartwright Act and unjust enrichment in the United States District Court for the Northern District of California, against American Express defendants, through EMVCo, conspired to shift liability for fraudulent, faulty and otherwise rejected consumer credit card transactions from themselves to merchant complainant was filed on July 15, 2016. On September 30, 2016, the court denied our motion to dismiss as to claims brought by merchants who do not accept American Express. On August 28, 2020, the court granted plaintiffs' plaintiffs' motion for class certification.

In July 2004, we were named as a defendant in a putative class action filed in the Southern District of New York and subsequently transferred to the Eastern District of New York. The complaint alleges that we entered into an antitrust tying arrangement between certain of our charge cards and credit cards in violation of various state and federal laws. The plaintiffs in this action seek injunctive and monetary relief.

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In 2006, Mawarid Investments Limited filed a request for confidential arbitration under the 1998 London Court of International Arbitration Rules in connection with **Services Company, Inc.** relating to a joint venture between the parties, Amex (Middle East) BSC(c) (AEME). In 2008, the tribunal rendered a partial award, including that the majority of the airlines located in the Middle East region had been properly allocated to AEME since its inception in 1992. In September 2021, the tribunal rendered a further partial award clarifying the 2021 partial award and the discount rate that should apply to transactions through non-physical channels. A final award is now expected in 2023.

In May 2020, we began responding to a review by the Office of the Comptroller of the Currency (OCC) and the Department of Justice (DOJ) Civil Division regarding a grand jury subpoena from the United States Attorney's Office for the Eastern District of New York (EDNY) regarding these sales practices issues, as well as a C practices related to consumers. We have also been made aware of a related investigation by the New York Department of Financial Services (NYDFS).

In January 2023, the CFPB notified us that its investigation was completed and that it does not intend to recommend an enforcement action be taken against us a U.S. small business card customers that occurred between 2015 and 2017. The OCC, DOJ, EDNY and EDNY reviews and NYDFS investigations are ongoing, ar actions. We we are cooperating with all inquiries.

We are being challenged in a number of countries regarding our application of value-added taxes (VAT) to certain of our international transactions, which are in va laws, rules and regulations in the relevant jurisdictions, the tax authorities may determine that we owe additional VAT. In certain jurisdictions where we are contest

Our legal proceedings range from cases brought by a single plaintiff to class actions with millions of putative class members to governmental proceedings. These contract, application of tax laws, antitrust and consumer protection claims), some of which present novel factual allegations and/or unique legal theories. While so early stages of the legal process. Even when the amount of damages claimed against us are stated, the claimed amount may be exaggerated and/or unsupported information and legal issues to enable us to estimate an amount of loss or a range of possible loss, while other matters have progressed sufficiently such that we

We have accrued for certain of our outstanding legal proceedings. An accrual is recorded when it is both (a) probable that a loss has occurred and (b) the amount evaluate, on a quarterly basis, developments in legal proceedings that could cause an increase or decrease in the amount of the accrual that has been previously

For those disclosed legal proceedings where a loss is reasonably possible in future periods, whether in excess of a recorded accrual for legal or tax contingencies range is zero to \$200 million \$400 million in excess of any accruals related to those matters. This range represents management's estimate based on currently av proceedings evolve, we may need to increase our range of possible loss or recorded accruals. In addition, it is possible that significantly increased merchant steel of the disclosed merchant cases could have a material adverse effect on our business and results of operations.

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COMMITMENTS

Total lease expense includes rent expenses, adjustments for rent concessions, rent escalations and leasehold improvement allowances and is recognized on a st 2022 and 2021 was \$164 million, \$188 million and 2020 was \$188 million, \$161 million and \$177 million, respectively.

Lease liabilities are recognized at the present value of the contractual fixed lease payments, discounted using our incremental borrowing rate as of the lease com 2023, the weighted average remaining lease term was 19 years and the weighted average rate used to discount lease commitments was 3 percent.

The following represents the maturities of our outstanding lease commitments as of December 31, 2022 December 31, 2023:

(Millions)	(Millions)	(Millions)
2023		\$ 157
2024	2024	144
2025	2025	121
2026	2026	105
2027	2027	93
2028		
Thereafter	Thereafter	892
Total	Total	
Outstanding	Outstanding	
Fixed Lease	Fixed Lease	
Payments	Payments	\$1,512
Less:	Less:	
Amount	Amount	
representing	representing	
interest	interest	\$ (539)
Lease	Lease	
Liabilities	Liabilities	\$ 973

As of December 31, 2022 December 31, 2023, we had approximately \$2.0 billion \$14.0 billion in financial commitments outstanding related to agreements with ce agreement, generally ranging from five to ten years. Such Generally, such commitments are designed to be satisfied by the payment we make to such cobrand pa Card Members. In the event these payments do not fully satisfy the commitment, we generally pay the cobrand partner up to the amount of the commitment in ex

Our U.S. bank subsidiary, AENB, is a member of the Federal Reserve System (the Federal Reserve) and is therefore required to subscribe to a certain amount of 31, 2023 and 2022, AENB held shares with a carrying value of \$132 million, with the remaining half subject to call by the Federal Reserve District Bank Board, the

## NOTE 13

## DERIVATIVES AND HEDGING ACTIVITIES

We use derivative financial instruments to manage exposures to various market risks. These instruments derive their value from an underlying variable or multiple variables. These instruments enable end users to increase, reduce or alter exposure to various market risks and, for that reason, are an integral component of our risk management strategy.

Market risk is the risk to earnings or asset and liability values resulting from movements in market prices. Our market risk exposures include:

- Interest rate risk due to changes in the relationship between the interest rates on our assets (such as loans, receivables and investment securities) and the interest rates on our liabilities.
- Foreign exchange risk related to transactions, funding, investments and earnings in currencies other than the U.S. dollar.

We centrally monitor market risks using market risk limits and escalation triggers as defined in our Asset/Liability Management Policy. Our market exposures are measured and managed on a consolidated basis.

Interest rate risk primarily arises through the funding of Card Member receivables and fixed-rate loans with variable-rate borrowings, as well as through the risk to earnings from changes in the overnight indexed swap rate. Interest rate exposure within our charge card and fixed-rate lending products is managed by varying the proportion of fixed-rate and variable-rate debt. In addition, interest rate swaps are used from time to time to economically convert fixed-rate debt obligations to variable-rate obligations, or to convert variable-rate debt obligations to fixed-rate obligations, among other factors.

Foreign exchange exposures arise in four principal ways: (1) Card Member spending in currencies that are not the billing currency, (2) cross-currency transaction processing, (3) expenses incurred in foreign currencies, which impact earnings, and (4) revenues generated and expenses incurred in foreign currencies, which impact earnings. Our foreign exchange risk is managed primarily by centrally monitoring foreign exchange exposures and, when appropriate, using derivatives such as foreign exchange forwards.

Derivatives may give rise to counterparty credit risk, which is the risk that a derivative counterparty will default on, or otherwise be unable to perform pursuant to, its obligations under the derivative contracts. We estimate the fair value of derivatives at the end of each reporting period, taking into account the cost of contracts on the measurement date, as well as estimating the maximum potential future exposure of the contracts over the next 12 months, considering such contracts to be pre-approved by us and rated as investment grade, and counterparty risk exposures are centrally monitored.

A majority of our derivative assets and liabilities as of December 31, 2022, December 31, 2023 and 2021, 2022 are subject to master netting agreements with our derivative counterparties on a net basis in the Consolidated Balance Sheets. To further mitigate counterparty credit risk, we exercise our rights under executed credit support agreements. These agreements require that, in the event the fair value change in the net derivatives position between the two parties exceeds certain dollar amount, the net derivatives position is collateralized to the full amount of the fair value of the contracts.

In relation to our credit risk, certain of our bilateral derivative agreements include provisions that allow our counterparties to terminate the relevant agreement in the event of a credit rating downgrade. As of December 31, 2022, December 31, 2023, these derivatives were not in a material net liability position and we had no material risk exposure to any individual derivative counterparty. As of December 31, 2022, December 31, 2023 and 2021, 2022, no credit risk adjustment to the derivative portfolio was required.

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Our derivatives are carried at fair value on the Consolidated Balance Sheets. The accounting for changes in fair value depends on the instruments' intended use and the classification of the derivatives. For more information on the accounting for derivatives, see Note 12, "Fair Value Measurements."

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The following table summarizes the total fair value, excluding interest accruals, of derivative assets and liabilities as of December 31:

		Other					
		Other Assets		Liabilities			
		Fair Value		Fair Value			
		Other		Assets		Fair	
		Value		Value		Value	
(Millions)	(Millions)	2022	2021	2022	2021	(Millions)	Other Assets Fair Value
						2023	2022

Derivatives designated as hedging instruments: Derivatives designated as hedging instruments:

Fair value hedges -  
Interest rate contracts (a)  
Fair value hedges -  
Interest rate contracts (a)

Fair value hedges - Interest rate contracts (a)	Fair value hedges - Interest rate contracts (a)				
		\$	—	\$204	\$211
					\$—
Net investment hedges - Foreign exchange contracts	Net investment hedges - Foreign exchange contracts	350	219	251	54

Total derivatives designated as hedging instruments	Total derivatives designated as hedging instruments	350	423	462	54
---	---	-----	-----	-----	----

Derivatives not designated as hedging instruments: Foreign exchange contracts and other	Derivatives not designated as hedging instruments: Foreign exchange contracts and other	171	167	339	85
---	---	-----	-----	-----	----

Foreign exchange contracts and other  
Foreign exchange contracts and other

Total derivatives, gross	Total derivatives, gross	521	590	801	139
Derivative asset and derivative liability netting (b)	Derivative asset and derivative liability netting (b)	(257)	(93)	(257)	(93)
Cash collateral netting (c)	Cash collateral netting (c)	(11)	(204)	(212)	(4)
Total derivatives, net	Total derivatives, net	\$253	\$293	\$332	\$42

(a) For our centrally cleared derivatives, variation margin payments are legally characterized as settlement payments as opposed to collateral.

(b) Represents the amount of netting of derivative assets and derivative liabilities executed with the same counterparty under an enforceable master netting arrangement.

(c) Represents the offsetting of the fair value of bilateral interest rate contracts and certain foreign exchange contracts with the right to cash collateral held from the counterparty or cash collateral posted

We posted \$8 million \$175 million and \$11 million \$8 million as of December 31, 2022 December 31, 2023 and 2021, 2022, respectively, as initial margin on our ce and are not netted against the derivative balances.

#### DERIVATIVE FINANCIAL INSTRUMENTS THAT QUALIFY FOR HEDGE ACCOUNTING

Derivatives executed for hedge accounting purposes are documented and designated as such when we enter into the contracts. In accordance with our risk management policy, we evaluate the effectiveness of the hedge accounting relationship and on a quarterly basis, whether derivatives designated as hedges are highly effective in offsetting the fair value of the hedged item. If it is determined that a derivative is not highly effective as a hedge, we will discontinue the application of hedge accounting.

FAIR VALUE HEDGES

A fair value hedge involves a derivative designated to hedge our exposure to future changes in the fair value of an asset or a liability, or an identified portion thereof.

Interest Rate Contracts

We are exposed to interest rate risk associated with our fixed-rate debt obligations. At the time of issuance, certain fixed-rate long-term debt obligations are designated as hedges of the floating interest rate. We had \$8.1 billion, \$11.7 billion and \$12.9 billion of fixed-rate debt obligations designated in fair value hedging relationships as of December 31, 2023, 2022 and 2021, respectively.

Gains or losses on the fair value hedging instrument principally offset the losses or gains on the hedged item attributable to the hedged risk. The changes in the fair value of the hedged item are primarily due to credit spreads at inception of the hedging relationship that are not reflected in the fair value of the hedging instrument.

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The following table presents the gains and losses recognized in Interest expense on the Consolidated Statements of Income associated with the fair value hedges:

		Gains (losses)				
		Gains (losses)				
(Millions)	(Millions)	2022	2021	2020	(Millions)	2023
Fixed-rate	Fixed-rate					
long-term	long-term					
debt	debt	\$473	\$385	\$(405)		
Derivatives	Derivatives					
designated	designated					
as hedging	as hedging					
instruments	instruments	(476)	(385)	409		
Total	Total	\$ (3)	\$ —	\$ 4		

The carrying values of the hedged liabilities, recorded within Long-term debt on the Consolidated Balance Sheets, were \$7.8 billion, \$11.7 billion and \$13.1 billion as of December 31, 2023, 2022 and 2021, respectively. The fair value hedging adjustments of \$53 million and \$(236) million and \$237 million for the respective periods.

We recognized in Interest expense on Long-term debt a net decrease, increase of \$57 million, \$189 million for the year ended December 31, 2022, December 31, 2021 and 2020, respectively. These were primarily related to the net settlements including interest accruals on our interest rate derivatives designated as fair value hedges.

NET INVESTMENT HEDGES

A net investment hedge is used to hedge future changes in currency exposure of a net investment in a foreign operation. We primarily designate foreign currency derivatives to hedge the net investment in our non-U.S. subsidiaries. We had notional amounts of approximately \$12.5 billion, \$14.1 billion and \$12.6 billion of foreign currency derivatives designated as hedges of the net investment in our non-U.S. subsidiaries as of December 31, 2023, 2022 and 2021, respectively. The changes in the fair value of the derivatives and the related underlying foreign currency exchange rates were a loss of \$640 million and gains of \$237 million for the years ended December 31, 2023, 2022 and 2021, respectively. Net investment hedge reclassifications out of AOCI into the Consolidated Statements of Income were not significant for the years ended December 31, 2023, 2022 and 2021, respectively.

DERIVATIVES NOT DESIGNATED AS HEDGES

We have derivatives that act as economic hedges, but are not designated as such for hedge accounting purposes. Foreign currency transactions from time to time involve the use of derivatives. These hedges generally mature within one year. Foreign currency contracts involve the purchase and sale of designated currencies at an agreed upon rate for settlement.

The changes in the fair value of derivatives that are not designated as hedges are intended to offset the related foreign exchange gains or losses of the underlying foreign currency exchange rates. The changes in the fair value of the derivatives and the related underlying foreign currency exchange rates were a loss of \$10 million for the years ended December 31, 2023, 2022 and 2021, respectively. The changes in the fair value of the derivatives and the related underlying foreign currency exchange rates were a loss of \$10 million for the years ended December 31, 2023, 2022 and 2021, respectively, that are recognized in Other, net expenses in the Consolidated Statements of Income.

In 2022, we recorded an embedded derivative with a notional amount of \$78 million, related to seller earnout shares granted to us upon the completion of a business combination between Business Travel, Group, and Apollo Strategic Growth Capital. This Capital (C) Ordinary Shares of GBT JerseyCo Limited had a notional amount of \$78 million as of December 31, 2022. The changes in the fair value of the embedded derivative resulted in gains of \$9 million and a loss of \$9 million for the years ended December 31, 2023, 2022 and 2021, respectively. The changes in the fair value of the embedded derivative resulted in gains of \$9 million and a loss of \$9 million for the years ended December 31, 2023, 2022 and 2021, respectively.

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NOTE 14

FAIR VALUES

Fair value is defined as the price that would be required to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

GAAP provides for a three-level hierarchy of inputs to valuation techniques used to measure fair value, defined as follows:

- Level 1 — Inputs that are quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity can access.
- Level 2 — Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in markets that are not active;
  - Inputs other than quoted prices that are observable for the asset or liability; and
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 — Inputs that are unobservable and reflect our own estimates about the estimates market participants would use in pricing the asset or liability based on the best available information (including our own estimates of expected cash flows).

We monitor the market conditions and evaluate the fair value hierarchy levels at least quarterly. For the years ended December 31, 2022, December 31, 2023 and

FINANCIAL ASSETS AND FINANCIAL LIABILITIES CARRIED AT FAIR VALUE

The following table summarizes our financial assets and financial liabilities measured at fair value on a recurring basis, categorized by GAAP's fair value hierarchy.

		2022				2021							
		2023											
		Level			Level			Level			Level		
(Millions)	(Millions)	Total	1	2	3	Total	1	2	3	(Millions)	Total	Level 1	Level 2
Assets:													
Investment securities:	Investment securities:												
(a)	(a)												
Investment securities: (a)													
Investment securities: (a)													
Equity securities													
Equity securities													
Equity securities	Equity securities	\$ 41	\$ 40	\$ 1	\$ —	\$ 79	\$ 78	\$ 1	\$ —				
Debt securities	Debt securities	4,537	—	4,490	47	2,512	—	2,480	32				
Derivatives, Derivatives,													
gross (a)(b)	gross (a)(b)	521	—	494	27	590	—	590	—				
Total Assets	Total Assets	5,099	40	4,985	74	3,181	78	3,071	32				
Liabilities: Liabilities:													
Derivatives, Derivatives,													
gross (a)	gross (a)	801	—	801	—	139	—	139	—				
Derivatives, gross (a)													
Derivatives, gross (a)													
Total Liabilities	Total Liabilities	\$ 801	\$ —	\$ 801	\$ —	\$ 139	\$ —	\$ 139	\$ —				

- (a) Refer to Note 4 for the fair values of investment securities and to Note 13 for the fair values of derivative assets and liabilities, on a further disaggregated basis.
- (b) Level 3 fair value reflects an embedded derivative. Management reviews and applies judgment to the valuation of the embedded derivative that is performed by an independent third party using a Monte Carlo simulation model. For additional information about this embedded derivative, see Note 13.

VALUATION TECHNIQUES USED IN THE FAIR VALUE MEASUREMENT OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES CARRIED AT FAIR VALUE

For the financial assets and liabilities measured at fair value on a recurring basis (categorized in the valuation hierarchy table above), we apply the following valuation techniques:

Investment Securities

When available, quoted prices of identical investment securities in active markets are used to estimate fair value. Such investment securities are classified within Level 1 of the fair value hierarchy. When quoted prices of identical investment securities in active markets are not available, the fair values for our investment securities are obtained primarily from pricing services. When pricing services vary depending on the type of security being priced but are typically benchmark yields, benchmark security prices, credit spreads, prepayment speeds, and other market data, we apply any adjustments to the pricing models used. In addition, we did not apply any adjustments to prices received from the pricing services.

We reaffirm our understanding of the valuation techniques used by our pricing services at least annually. In addition, we corroborate the prices provided by our pricing services between different pricing sources, we evaluate such discrepancies to ensure that the prices used for our valuation represent the fair value of the underlying investment securities.

Within Level 3 of the fair value hierarchy are our holdings of debt securities issued by Community Development Financial Institutions. We take the carrying value of these securities as their fair value, that there are indicators that the contractual cash flows will not be received in full.

Derivative Financial Instruments

The fair value of our Level 2 derivative financial instruments is estimated by using third-party pricing models, where the inputs to those models are readily observable market data for derivatives as described below. We reaffirm our understanding of the valuation techniques at least annually and validate the valuation output on a quarterly basis.

The fair value of our interest rate swaps is determined based on a discounted cash flow method using the following significant inputs: the contractual terms of the swaps, the underlying economic factors of the currency in which the cash flows are denominated, and discount rates consistent with the underlying economic factors of the currency in which the cash flows are denominated.

The fair value of foreign exchange forward contracts is determined based on a discounted cash flow method using the following significant inputs: the contractual terms of the forward contracts, the underlying economic factors of the currency in which the cash flows are denominated, and discount rates consistent with the underlying economic factors of the currency in which the cash flows are denominated.

Our Level 3 derivative financial instrument represents an embedded derivative in the form of seller earnout shares granted to us following the completion of our Strategic Growth Capital. [GBT JerseyCo Limited](#). The fair valuation is performed by an independent third party using a Monte Carlo Simulation technique that models the annual expected volatility of the common stock over the expected term, annual risk-neutral rate of return over the contractual term and dividend yield, which is further adjusted for credit valuation adjustments. Credit valuation adjustments are necessary when the market parameters, such as a benchmark curve, used to value derivatives are not indicative of our credit quality to the current exposure. Refer to Note 13 for additional information on derivative financial instruments.

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FINANCIAL ASSETS AND FINANCIAL LIABILITIES CARRIED AT OTHER THAN FAIR VALUE

The following table summarizes the estimated fair values of our financial assets and financial liabilities that are measured at amortized cost, and not required to be measured at fair value. These financial instruments are estimates based upon the market conditions and perceived risks as of [December 31, 2022](#), [December 31, 2023](#) and [2021, 2022](#), and American Express is estimated by aggregating the amounts presented.

		Corresponding Fair Value Amount					
		Carrying	Level	Level	Level		
2022 (Billions)		Value	Total	1	2	3	
2023 (Billions)						2023 (Billions)	
Financial	Financial					Carrying	
Assets:	Assets:					Value	Total
Financial assets	Financial assets						
for which	for which						
carrying values	carrying values						
equal or	equal or						
approximate fair	approximate fair						
value	value						
Financial assets for which carrying							
values equal or							
approximate fair value							

Financial assets for which carrying values equal or approximate fair value						
Cash and cash equivalents <sup>(a)</sup>						
Cash and cash equivalents <sup>(a)</sup>						
Cash and cash equivalents <sup>(a)</sup>	Cash and cash equivalents <sup>(a)</sup>	\$ 34	\$34	\$32	\$ 2	\$—
Other financial assets <sup>(b)</sup>	Other financial assets <sup>(b)</sup>	60	60	—	60	—
Financial assets carried at other than fair value	Financial assets carried at other than fair value					
Card Member and Other loans, less reserves <sup>(c)</sup>	Card Member and Other loans, less reserves <sup>(c)</sup>	110	113	—	—	113
Card Member and Other loans, less reserves <sup>(c)</sup>	Card Member and Other loans, less reserves <sup>(c)</sup>					
Financial Liabilities:	Financial Liabilities:					
Financial liabilities for which carrying values equal or approximate fair value	Financial liabilities for which carrying values equal or approximate fair value					
Financial liabilities carried at other than fair value	Financial liabilities carried at other than fair value					
Certificates of deposit <sup>(d)</sup>	Certificates of deposit <sup>(d)</sup>	16	16	—	16	—
Certificates of deposit <sup>(d)</sup>	Certificates of deposit <sup>(d)</sup>					
Long-term debt <sup>(e)</sup>	Long-term debt <sup>(e)</sup>	\$ 43	\$42	\$—	\$42	\$—
Corresponding Fair Value Amount						
Carrying Value		Level 1	Level 2	Level 3		
2021 (Billions)		Total	1	2	3	
2022 (Billions)						
2022 (Billions)						
Financial Assets:	Financial Assets:					

Financial assets for which carrying values equal or approximate fair value	Financial assets for which carrying values equal or approximate fair value					
Financial assets for which carrying values equal or approximate fair value	Financial assets for which carrying values equal or approximate fair value					
Cash and cash equivalents <sup>(a)</sup>	Cash and cash equivalents <sup>(a)</sup>					
Cash and cash equivalents <sup>(a)</sup>	Cash and cash equivalents <sup>(a)</sup>	\$ 22	\$22	\$20	\$ 2	\$—
Other financial assets <sup>(b)</sup>	Other financial assets <sup>(b)</sup>	56	56	—	56	—
Financial assets carried at other than fair value	Financial assets carried at other than fair value					
Card Member and Other loans, less reserves <sup>(c)</sup>	Card Member and Other loans, less reserves <sup>(c)</sup>	88	91	—	—	91
Card Member and Other loans, less reserves <sup>(c)</sup>	Card Member and Other loans, less reserves <sup>(c)</sup>					
Card Member and Other loans, less reserves <sup>(c)</sup>	Card Member and Other loans, less reserves <sup>(c)</sup>					
Financial Liabilities:	Financial Liabilities:					
Financial Liabilities:	Financial Liabilities:					
Financial liabilities for which carrying values equal or approximate fair value	Financial liabilities for which carrying values equal or approximate fair value					
Financial liabilities for which carrying values equal or approximate fair value	Financial liabilities for which carrying values equal or approximate fair value					
Financial liabilities for which carrying values equal or approximate fair value	Financial liabilities for which carrying values equal or approximate fair value					
Financial liabilities carried at other than fair value	Financial liabilities carried at other than fair value					
Certificates of deposit <sup>(d)</sup>	Certificates of deposit <sup>(d)</sup>	5	5	—	5	—
Certificates of deposit <sup>(d)</sup>	Certificates of deposit <sup>(d)</sup>					
Certificates of deposit <sup>(d)</sup>	Certificates of deposit <sup>(d)</sup>					

Long-term debt(c)	Long-term debt(c)	\$	39	\$40	\$—	\$40	\$—
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- (a) Level 2 fair value amounts reflect time deposits and short-term investments.
- (b) Balances include Card Member receivables (including fair values of Card Member receivables of \$5.2 billion \$4.6 billion and 5.2 billion held by a consolidated VIE as of both December 31, 2022 Dec
- (c) Balances include amounts held by a consolidated VIE for which the fair values of Card Member loans were \$28.4 billion \$28.6 billion and \$26.7 billion \$28.4 billion as of December 31, 2022 Decemb  
December 31, 2022 December 31, 2023 and 2021, 2022, respectively.
- (d) Presented as a component of Customer deposits on the Consolidated Balance Sheets.

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## VALUATION TECHNIQUES USED IN THE FAIR VALUE MEASUREMENT OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES CARRIED AT OTHER THAN FAIR VALUE

For the financial assets and liabilities that are not required to be carried at fair value on a recurring basis (categorized in the valuation hierarchy table), we apply the following techniques:

### Financial Assets For Which Carrying Values Equal Or Approximate Fair Value

Financial assets for which carrying values equal or approximate fair value include cash and cash equivalents, Card Member receivables, accrued interest and certain other assets that have no defined maturity or have a market-based interest rate.

### Financial Assets Carried At Other Than Fair Value

#### Card Member and Other loans, less reserves

Card Member and Other loans are recorded at historical cost, less reserves, on the Consolidated Balance Sheets. In estimating the fair value for our loans, we use observable pricing inputs thereof, we use various inputs to estimate fair value. Such inputs include projected income, discount rates and forecasted write-offs. The fair value of loans is determined by discounting the future cash flows of each instrument at rates currently observed in publicly-traded debt markets for debt of similar terms and maturities.

### Financial Liabilities For Which Carrying Values Equal Or Approximate Fair Value

Financial liabilities for which carrying values equal or approximate fair value include accrued interest, customer deposits (excluding certificates of deposit, which are carried at fair value), borrowings and certain other liabilities for which the carrying values approximate fair value because they are short term in duration, have no defined maturity or have a market-based interest rate.

### Financial Liabilities Carried At Other Than Fair Value

#### Certificates of Deposit

Certificates of deposit (CDs) are recorded at their historical issuance cost on the Consolidated Balance Sheets. Fair value is estimated using a discounted cash flow model based on current market rates for CDs within similar markets.

#### Long-term Debt

Long-term debt is recorded at historical issuance cost on the Consolidated Balance Sheets adjusted for (i) unamortized discount and unamortized fees, (ii) the impact of interest rate swaps accounting on certain fixed-rate notes that have been swapped to floating rate through the use of interest rate swaps. The fair value of our long-term debt is measured by discounting the future cash flows of each instrument at rates currently observed in publicly-traded debt markets for debt of similar terms and maturities. In determining an appropriate interest rate, we use market interest rates and adjust those rates for necessary risks, including our own credit risk. In determining an appropriate interest rate, we use interest rates currently offered to us for similar debt instruments of comparable maturities.

## NONRECURRING FAIR VALUE MEASUREMENTS

We have certain assets that are subject to measurement at fair value on a nonrecurring basis. For these assets, measurement at fair value in periods subsequent to the initial measurement is required. We have equity investments without readily determinable fair values.

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We estimate the Level 3 fair value of equity investments without readily determinable fair values, which include investments in our Amex Ventures portfolio, based on observable market data. In addition, impairments on such investments are recorded to account for the difference between the estimated fair value and carrying value of the investments based on current market conditions and the economic and regulatory environment. When an impairment triggering event occurs, the fair value measurement is generally derived by performing a discounted cash flow analysis using market interest rates and adjusting those rates for necessary risks, including our own credit risk. The fair value of impaired investments represents a Level 3 fair value measurement.

The carrying value of equity investments without readily determinable fair values totaled \$1.0 billion \$0.9 billion and \$1.3 billion \$1.0 billion as of December 31, 2023, 2022, and 2021, respectively, represented a nonrecurring Level 3 fair value measurement for certain of our equity investments. These amounts are included within Other assets on the Consolidated Balance Sheets.

We recorded unrealized gains of \$94 \$18 million, \$729 million \$94 million and \$113 million \$729 million for the years ended December 31, 2022 December 31, 2022 million \$388 million and \$20 million \$2 million for the years ended December 31, 2022 December 31, 2023, 2022 and 2021, respectively. Unrealized gains and 202 accounting guidance on the recognition and measurement of financial assets and financial liabilities on January 1, 2018, cumulative unrealized gains for equity in 31, 2022 December 31, 2023 and 2021, 2022, respectively, and cumulative unrealized losses representing impairments were \$394 million \$431 million and \$10 mi

In addition, we also have certain equity investments measured at fair value using the net asset value practical expedient. Such investments were immaterial as of

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NOTE 15

GUARANTEES

The maximum potential undiscounted future payments and related liability resulting from guarantees and indemnifications provided by us in the ordinary course of respectively, as of December 31, 2022 and \$1 billion and \$24 million, respectively, as of December 31, 2021, all of which were primarily related to our real estate ;

To date, we have not experienced any significant losses related to guarantees or indemnifications. Our recognition of these instruments is at fair value. In addition

NOTE 16

COMMON AND PREFERRED SHARES

The following table shows authorized shares and provides a reconciliation of common shares issued and outstanding for the years ended December 31:

(Millions, except where indicated)	(Millions, except where indicated)	2022	2021	2020	(Millions, except where indicated)
Common shares authorized	Common shares authorized				
(billions) (a)	(billions) (a)	3.6	3.6	3.6	
Shares issued and outstanding at beginning of year	Shares issued and outstanding at beginning of year				
		761	805	810	
Repurchases of common shares	Repurchases of common shares				
		(20)	(46)	(7)	
Other, primarily stock option exercises and restricted stock awards granted		2	2	2	
Net shares issued for RSUs and stock option exercises (b)					
Shares issued and outstanding as of December 31	Shares issued and outstanding as of December 31				
		743	761	805	

(a) Of the common shares authorized but unissued as of December 31, 2022 December 31, 2023, approximately 18 million 16 million shares are reserved for issuance under employee stock and empl  
(b) Shares issued for RSUs are reported net of shares withheld for tax withholding obligations.

On **September 23, 2019** **March 8, 2023**, the Board of Directors authorized the repurchase of up to 120 million common shares from time to time, subject to market on **September 23, 2019**. During **2023, 2022** and does not have an expiration date. During **2022, 2021**, and **2020**, we repurchased **22 million common shares** with cost basis of \$7.6 billion, and 7 million common shares with a cost basis of \$0.9 billion, respectively. The cost basis includes **excise tax and** commissions paid of **2020, 2021**, respectively. As of **December 31, 2022** **December 31, 2023**, we had approximately **36 million** **99 million** common shares remaining under the Board of

Common shares are generally retired by us upon repurchase (except for **2.3 million**, 2.4 million shares held as treasury shares as of December 31, 2022 and 2.5 million shares as of December 31, 2023, respectively); retired common shares and treasury shares are excluded from the shares outstanding in the table above. The treasury shares, with a cost basis of \$0.9 billion as of December 31, 2023, **2021** 2022 and **2020, 2021**, respectively, are included as a reduction to Additional paid-in capital in Shareholders' equity on the Consolidated Balance Sheet.

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PREFERRED SHARES

The Board of Directors may authorize the issuance of up to 20 million preferred shares at a par value of \$1.66<sup>2/3</sup> per share without further shareholder approval. As of **December 31, 2022** **December 31, 2023**:

Issuance date	
Securities issued	
Dividend rate per annum	3.55% through September 2023
Dividend payment date	
Earliest redemption date	
Aggregate liquidation preference	
Carrying value <sup>(a)</sup>	

(a) Carrying value, presented in the Statements of Shareholders' **Shareholders'** Equity, represents the issuance proceeds, net of underwriting fees and offering costs.

In the event of the voluntary or involuntary liquidation, dissolution or winding up of the Company, the preferred shares then outstanding take precedence over our common shares. We may redeem the outstanding series of preferred shares at \$1 million per preferred share (equivalent to \$1,000 per depositary share) plus any dividends in arrears as of the redemption date, or in whole, but not in part, within 90 days of certain bank regulatory changes.

In 2021, we paid \$1.6 billion to redeem in full the previously outstanding Series B and Series C preferred shares. The difference between the redemption value and the carrying value was \$0.4 billion, which was available to common shareholders for the year ended December 31, 2021.

There were no warrants issued and outstanding as of December 31, 2022, 2021 and 2020.

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NOTE 17

CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

AOI is a balance sheet item in Shareholders' equity on the Consolidated Balance Sheets. It is comprised of items that have not been recognized in earnings but are recognized in the Consolidated Balance Sheets. Changes in AOI for the years ended December 31 were as follows:

		Net							
		Foreign	Unrealized						
		Net	Pension						
		Translation	and Other						
		Adjustment							
		Gains	Gains	Postretirement	Accumulated				
		(Losses)	(Losses),	Benefit	Other				
(Millions),	(Millions),	on Debt	Net of	Gains	Comprehensive				
net of tax	net of tax	Securities	Hedges <sup>(a)</sup>	(Losses)	Income (Loss)	(Millions), net of tax		Net Unrealized Gains (Losses) on Debt	Securities
Balances as of									
December 31, 2019	\$	33	\$ (2,189)	\$ (581)	\$ (2,737)				

<b>Balances</b>					
<b>as of</b>					
<b>December</b>					
<b>31, 2020</b>					
Net	Net				
change	change	32	(40)	(150)	(158)
<b>Balances as of</b>					
<b>December 31, 2020</b>					
		65	(2,229)	(731)	(2,895)
<b>Net change</b>					
Net	Net				
change	change	(42)	(163)	155	(50)
<b>Balances</b>					
<b>as of</b>					
<b>December</b>					
<b>31, 2021</b>					
		23	(2,392)	(576)	(2,945)
<b>Net change</b>					
<b>Net change</b>					
Net	Net				
change	change	(87)	(230)	52	(265)
<b>Balances</b>					
<b>as of</b>					
<b>December</b>					
<b>31, 2022</b>					
		\$ (64)	\$ (2,622)	\$ (524)	\$ (3,210)
<b>Net change</b>					
<b>Net change</b>					
<b>Net change</b>					
<b>Balances</b>					
<b>as of</b>					
<b>December</b>					
<b>31, 2023</b>					

(a) Refer to Note 13 for additional information on hedging activity.

The following table shows the tax impact for the years ended December 31 for the changes in each component of AOCI presented above:

		Tax expense			
		(benefit)			
(Millions)		(Millions)		2023	2022
Net					
unrealized					
gains (losses)					
on debt					
securities					
		Tax expense			
		(benefit)			
(Millions)		2022	2021	2020	
Net unrealized (losses) gains					
on debt securities		\$(27)	\$(13)	\$ 9	
Foreign currency translation					
adjustment, net of hedges					
Foreign currency translation					
adjustment, net of hedges					
Foreign	Foreign				
currency	currency				
translation	translation				
adjustment,	adjustment,				
net of hedges	net of hedges	75	51	(62)	

Pension and other postretirement benefits	Pension and other postretirement benefits	27	52	(28)
Total tax impact	Total tax impact	\$ 75	\$ 90	\$(81)

Reclassifications out of AOCI into the Consolidated Statements of Income, net of taxes, were not significant for the years ended December 31, 2022 December 31, 2021

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## NOTE 18

### SERVICE FEES AND OTHER REVENUE AND OTHER EXPENSES

The following is a detail of Service fees and other revenue for the years ended December 31:

(Millions)	(Millions)	2022	2021	2020	(Millions)
Service fees	Service fees	\$1,444	\$1,385	\$1,280	
Foreign currency-related revenue	Foreign currency-related revenue	1,202	624	517	
Delinquency fees	Delinquency fees	809	637	772	
Travel commissions and fees	Travel commissions and fees	507	244	102	
Other fees and revenues	Other fees and revenues	559	426	31	
Total Service fees and other revenue	Total Service fees and other revenue	\$4,521	\$3,316	\$2,702	

The following is a detail of Other expenses for the years ended December 31:

(Millions)	(Millions)	2022	2021	2020	(Millions)
Data processing and equipment	Data processing and equipment	\$2,606	\$2,431	\$2,334	
Professional services	Professional services	2,074	1,958	1,789	
Net unrealized and realized losses (gains) on Amex Ventures investments	Net unrealized and realized losses (gains) on Amex Ventures investments	302	(767)	(152)	

Net				
unrealized				
and realized				
losses				
(gains) on				
Amex				
Ventures				
investments				
(a)				
Other	Other	1,499	1,195	1,354
Total	Total			
Other	Other			
expenses	expenses	\$6,481	\$4,817	\$5,325

(a) Refer to Note 14 for further information regarding Amex Ventures investments accounted for as equity investments without readily determinable fair values.

## NOTE 19

### RESTRUCTURING

We periodically initiate restructuring programs to support new business strategies and to enhance our overall effectiveness and efficiency. efficiency and to support with these programs, we will typically incur severance and other exit costs.

We had \$135 million \$216 million, \$67 million \$135 million and \$197 million \$67 million accrued in total restructuring reserves as of December 31, 2022 December charges, net of revisions to existing reserves, was \$179 million, \$142 million, and \$(10) million and \$125 million for the years ended December 31, 2022 December our Consolidated Statements of Income. The cumulative expense cost relating to the restructuring programs initiated in 2023 or in prior years that were in progress and 2022 was \$270 million, the majority of which has been reflected within Corporate & Other. that were still in progress during 2023. Cumulative amounts were n

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## NOTE 20

### INCOME TAXES

The components of income tax expense for the years ended December 31 included in the Consolidated Statements of Income were as follows:

(Millions)	(Millions)	2022	2021	2020	(Millions)
Current	Current				
income tax	income tax				
expense:	expense:				
U.S. federal					
U.S. federal					
U.S.	U.S.				
federal	federal	\$2,445	\$1,656	\$1,122	
U.S. state	U.S. state				
and local	and local	339	351	339	
Non-U.S.	Non-U.S.	476	328	639	
Total	Total				
current	current				
income	income				
tax	tax				
expense	expense	3,260	2,335	2,100	
Deferred	Deferred				
income tax	income tax				
(benefit)	(benefit)				
expense:	expense:				
U.S.	U.S.				
federal	federal	(763)	231	(931)	

U.S. federal				
U.S. federal				
U.S. state and local	U.S. state and local	(117)	22	(119)
Non-U.S.	Non-U.S.	(309)	41	111
Total deferred income tax (benefit) expense	Total deferred income tax (benefit) expense	(1,189)	294	(939)
Total income tax expense	Total income tax expense	\$2,071	\$2,629	\$1,161
A reconciliation of the U.S. federal statutory rate of 21 percent as of December 31, 2022, December 31, 2023, 2021, 2022 and 2020, 2021, to our actual income tax				
		2022	2021	2020
U.S. statutory federal income tax rate	U.S. statutory federal income tax rate	21.0 %	21.0 %	21.0 %
(Decrease) increase in taxes resulting from:	(Decrease) increase in taxes resulting from:			
Tax credits and tax-exempt income (a)	Tax credits and tax-exempt income	(0.9)	(0.1)	(4.1)
Tax credits and tax-exempt income	Tax credits and tax-exempt income			
Tax credits and tax-exempt income	Tax credits and tax-exempt income			
Tax credits and tax-exempt income	Tax credits and tax-exempt income			
State and local income taxes, net of federal benefit	State and local income taxes, net of federal benefit	3.1	3.0	3.7
Non-U.S. subsidiaries' earnings	Non-U.S. subsidiaries' earnings	(0.1)	1.1	2.4
Non-U.S. subsidiaries' earnings (a)	Non-U.S. subsidiaries' earnings			
Tax settlements and lapse of statute of limitations	Tax settlements and lapse of statute of limitations	(2.1)	(0.3)	(1.6)
Valuation allowances	Valuation allowances	(0.1)	—	4.0
Valuation allowances	Valuation allowances			
Valuation allowances	Valuation allowances			
Other	Other	0.7	(0.1)	1.6
Actual tax rates	Actual tax rates	21.6 %	24.6 %	27.0 %
(a) Includes In certain jurisdictions outside the implementation United States, we benefit from agreements that temporarily lower our income tax expense. The impact of PAM related these agreements v				
We record a deferred income tax (benefit) provision when there are differences between assets and liabilities measured for financial reporting and for income tax using the tax rates and laws that will be in effect when such differences are expected to reverse.				
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The significant components of deferred tax assets and liabilities as of December 31 are reflected in the following table:

(Millions)	(Millions)	2022	2021 (Millions)
Deferred tax assets:	Deferred tax assets:		
Reserves not yet deducted for tax purposes	Reserves not yet deducted for tax purposes	\$4,052	\$3,637
Reserves not yet deducted for tax purposes			
Reserves not yet deducted for tax purposes			
Employee compensation and benefits	Employee compensation and benefits	353	359
Net operating loss and tax credit carryforwards	Net operating loss and tax credit carryforwards	411	398
Capitalized developed software			
Other	Other	776	809
Gross deferred tax assets	Gross deferred tax assets	5,592	5,203
Valuation allowance	Valuation allowance	(537)	(472)
Deferred tax assets after valuation allowance	Deferred tax assets after valuation allowance	5,055	4,731
Deferred tax liabilities:	Deferred tax liabilities:		
Intangibles and fixed assets			
Intangibles and fixed assets			
Intangibles and fixed assets	Intangibles and fixed assets	671	1,320
Deferred revenue	Deferred revenue	126	189
Deferred interest	Deferred interest	118	133
Investment in joint ventures	Investment in joint ventures	17	183
Other	Other	618	521
Gross deferred tax liabilities	Gross deferred tax liabilities	1,550	2,346
Net deferred tax assets	Net deferred tax assets	\$3,505	\$2,385

The net operating loss and tax credit carryforward balance as of **December 31, 2022** **December 31, 2023**, shown in the table above, is related to pre-tax U.S. federal and foreign tax credit (FTC) carryforwards of \$121 million. **\$132 million**. If not utilized, certain U.S. federal and non-U.S. NOL carryforwards will expire between **2020** 2030 and **2032**, 2034.

A valuation allowance is established when management determines that it is more likely than not that all or some portion of the benefit of the deferred tax assets, state NOLs, and FTC carryforwards.

Accumulated earnings of certain non-U.S. subsidiaries, which totaled approximately \$1.1 billion as of **December 31, 2022** **December 31, 2023**, are intended to be earnings intended to be permanently reinvested outside the U.S. Accordingly, state income and foreign withholding taxes, which would have aggregated to approximately \$1.1 billion, are not provided for.

Net income taxes paid by us during **2023**, 2022 2021 and **2020**, 2021, were approximately **\$3.0 billion** **\$3.3 billion**, **\$1.6 billion** **\$3.0 billion** and **\$2.2 billion** **\$1.6 billion**.

We are subject to the income tax laws of the United States, its states and municipalities and those of the foreign jurisdictions in which we operate. These tax laws inherent complexities, we must make judgments in assessing the likelihood that a tax position will be sustained upon examination by the taxing authorities based on the facts, circumstances and information available at the reporting date. The amount of benefit recognized for tax positions is based on the amount of benefit that we expect to realize upon settlement with the taxing authority given the facts, circumstances and information available at the reporting date. We adjust the amount of benefit recognized for tax positions based on the amount of benefit that we expect to realize upon settlement with the taxing authority given the facts, circumstances and information available at the reporting date.

We are under continuous examination by the Internal Revenue Service (IRS) and tax authorities in other countries and states in which we have significant business operations. We are currently under examination by the IRS for the 2017 and 2018 tax years.

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The following table presents changes in unrecognized tax benefits:

(Millions)	(Millions)	2022	2021	2020 (Millions)
Balance, January 1	Balance, January 1	\$1,024	\$ 790	\$726
Increases:	Increases:			
Current year tax positions	Current year tax positions	119	64	57
Current year tax positions related to prior years	Current year tax positions related to prior years	30	225	105
Effects of foreign currency translations	Effects of foreign currency translations	—	—	—
Decreases:	Decreases:			
Decreases:	Decreases:			
Tax positions related to prior years	Tax positions related to prior years	(30)	(14)	(24)
Settlements with tax authorities	Settlements with tax authorities	(74)	(15)	(15)
Lapse of statute of limitations	Lapse of statute of limitations	(104)	(17)	(58)
Effects of foreign currency translations	Effects of foreign currency translations	(3)	(9)	(1)

Balance,	Balance,
December 31	December 31
\$ 962	\$1,024 \$790

Included in the unrecognized tax benefits of \$1.0 billion \$0.9 billion, \$1.0 billion and \$0.8 billion \$1.0 billion for December 31, 2022 December 31, 2023, 2021 2022 million, respectively, that, if recognized, would favorably affect the effective tax rate in a future period.

We believe it is reasonably possible that our unrecognized tax benefits could decrease within the next twelve months by as much as \$150 million \$117 million, pri include unrecognized tax benefits relating to the deductibility of certain expenses or losses and the attribution of taxable income to a particular jurisdiction or jurisc amounts that, if recognized, would impact the effective tax rate in a future period.

Interest and penalties relating to unrecognized tax benefits are reported in the income tax provision. For the years ended December 31, 2022 December 31, 2023 million \$40 million, respectively, in expenses for interest and penalties.

We had approximately \$410 million and \$380 million accrued for the payment of interest and penalties as of both December 31, 2022 December 31, 2023 and 20

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NOTE 21

EARNINGS PER COMMON SHARE (EPS)

The computations of basic and diluted EPS for the years ended December 31 were as follows:

(Millions, except per share amounts)					(Millions, except per share amounts)
		2022	2021	2020	
<b>Numerator:</b>	<b>Numerator:</b>				
Basic and diluted:	Basic and diluted:				
Basic and diluted:					
Net income					
Net income					
Net income	Net income	\$7,514	\$8,060	\$3,135	
Preferred dividends	Preferred dividends	(57)	(71)	(79)	
Equity-related adjustments	Equity-related adjustments				
(a)	(a)	—	(16)	—	
Net income available to common shareholders	Net income available to common shareholders	7,457	7,973	3,056	
Earnings allocated to participating share awards (b)	Earnings allocated to participating share awards (b)	(57)	(56)	(20)	
Net income attributable to common shareholders	Net income attributable to common shareholders	\$7,400	\$7,917	\$3,036	
<b>Denominator:</b>	<b>Denominator:</b>				
(b)	(b)				
Basic: Weighted-average common stock	Basic: Weighted-average common stock	751	789	805	
Basic: Weighted-average common stock					
Basic: Weighted-average common stock					

Add:	Add:			
Weighted-	Weighted-			
average stock	average stock			
options <sup>(c)</sup>	options <sup>(c)</sup>	1	1	1
Diluted	Diluted	752	790	806
Basic EPS	Basic EPS	\$ 9.86	\$10.04	\$ 3.77
Diluted EPS	Diluted EPS	\$ 9.85	\$10.02	\$ 3.77

- (a) Represents the difference between the redemption value and carrying value of the Series C and Series B preferred shares, which were redeemed on September 15, 2021 and November 15, 2021, respectively.
- (b) Our unvested restricted stock awards, which include the right to receive non-forfeitable dividends or dividend equivalents, are considered participating securities. Calculations of EPS under the two-class method are based on the assumption that dividends are paid to all participating securities. The related participating securities are similarly excluded from the denominator.
- (c) The dilutive effect of unexercised stock options excludes from the computation of EPS 0.39 million 1.38 million, 0.01 million 0.39 million and 0.53 million 0.01 million of options for the years ended December 31, 2022, December 31, 2023 and 2021, 2022, respectively.

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## NOTE 22

### REGULATORY MATTERS AND CAPITAL ADEQUACY

We are supervised and regulated by the Board of Governors of the Federal Reserve System (the Federal Reserve) and are subject to the Federal Reserve's requirements. American Express National Bank (AENB), AENB, is subject to supervision and regulation, including regulatory capital and leverage requirements, by the OCC.

Under the risk-based capital guidelines of the Federal Reserve, we are required to maintain minimum ratios of CET1, Tier 1 and Total (Tier 1 plus Tier 2) capital to assets.

Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional, discretionary actions by regulators, that, if undertaken, could have a negative effect on our business operations.

As of December 31, 2022, December 31, 2023 and 2021, 2022, we met all capital requirements to which we were subject and maintained regulatory capital ratios in excess of the minimum requirements.

The following table presents the regulatory capital ratios:

(Millions, except percentages)	(Millions, except percentages)	CET 1 capital	Tier 1 capital	Total capital
(Millions, except percentages)				
(Millions, except percentages)				
December 31, 2023: <sup>(a)</sup>				
December 31, 2023: <sup>(a)</sup>				
December 31, 2023: <sup>(a)</sup>				
American Express Company				
American Express Company				
American Express Company				
American Express National Bank				
American Express National Bank				
American Express National Bank				
December 31, 2022: <sup>(a)</sup>				
December 31, 2022: <sup>(a)</sup>				
December 31, 2022: <sup>(a)</sup>	December 31, 2022: <sup>(a)</sup>			
American Express Company	American Express Company	\$ 20,030	\$ 21,627	\$ 24,926
American Express National Bank		\$ 14,820	\$ 14,820	\$ 17,273
December 31, 2021: <sup>(a)</sup>				
American Express Company				
American Express Company	American Express Company	\$ 17,554	\$ 19,186	\$ 21,506

American Express National Bank	American Express National Bank	\$	13,085	\$	13,085	\$	15,283
American Express National Bank	American Express National Bank						
Well-capitalized ratios <sup>(b)</sup>	Well-capitalized ratios <sup>(b)</sup>						
Well-capitalized ratios <sup>(b)</sup>	Well-capitalized ratios <sup>(b)</sup>						
American Express Company	American Express Company						
American Express National Bank	American Express National Bank						
American Express National Bank	American Express National Bank						
Minimum capital ratios <sup>(c)</sup>	Minimum capital ratios <sup>(c)</sup>						
Minimum capital ratios <sup>(c)</sup>	Minimum capital ratios <sup>(c)</sup>						
Effective Minimum <sup>(d)</sup>	Effective Minimum <sup>(d)</sup>						
Effective Minimum <sup>(d)</sup>	Effective Minimum <sup>(d)</sup>						
American Express Company	American Express Company						
American Express Company	American Express Company						
American Express National Bank	American Express National Bank						
American Express National Bank	American Express National Bank						

- (a) Capital ratios reported using Basel III capital definitions and risk-weighted assets using the Basel III standardized approach.
- (b) Represents requirements for bank holding companies and banking subsidiaries to be considered "well capitalized" pursuant to regulations issued under the Federal Reserve Regulation Y and the Federal Reserve Regulation Z. The Company to be considered "well capitalized."
- (c) As defined by the regulations issued by the Federal Reserve and OCC.
- (d) Represents Basel III minimum capital requirement and applicable regulatory buffers as defined by the federal banking regulators, which includes the stress capital buffer for American Express Company.

#### RESTRICTED NET ASSETS OF SUBSIDIARIES

Certain of our subsidiaries are subject to restrictions on the transfer of net assets under debt agreements and regulatory requirements. These restrictions have no impact on our consolidated financial statements. Procedures exist to transfer net assets between the Company and its subsidiaries, while ensuring compliance with the various contractual and regulatory constraints. The amount of net assets that have been transferred was approximately **\$12.0 billion** at December 31, 2023, and **\$13.6 billion** at December 31, 2022.

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#### BANK HOLDING COMPANY DIVIDEND RESTRICTIONS

We are limited in our ability to pay dividends by the Federal Reserve, which could prohibit a dividend that would be considered an unsafe or unsound banking practice. Dividends may only be paid out of net income available to common shareholders generated over the past year, and only if prospective earnings retention is consistent with applicable regulatory requirements. Bank holding companies are required by statute to be a source of strength to their insured depository institution subsidiaries and should not maintain dividend levels that would impair their ability to do so. We may be subject to limitations and restrictions on our dividends, if, among other things, (i) our regulatory capital ratios do not satisfy applicable regulatory requirements, or (ii) our subsidiaries are not in compliance with applicable regulatory requirements.

#### BANK DIVIDEND RESTRICTIONS

In the year ended **December 31, 2022** **December 31, 2023**, AENB paid dividends from retained earnings to its parent of **\$4.6 billion** **\$3.6 billion**. AENB is limited in banking laws prohibit, without first obtaining regulatory approval, insured depository institutions, such as AENB, from making dividend distributions if such distributions would cause AENB's risk-based capital ratios to fall below applicable minimum regulatory requirements and applicable buffers, it will face graduated constraints on dividend distributions. If AENB's risk-based capital ratios do not satisfy minimum regulatory requirements and applicable buffers, it will face graduated constraints on dividend distributions. In addition, AENB's banking regulator's opinion, payment of a dividend would constitute an unsafe or unsound banking practice in light of the financial condition of the bank.

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NOTE 23

SIGNIFICANT CREDIT CONCENTRATIONS

Concentrations of credit risk exist when changes in economic, industry or geographic factors similarly affect groups of counterparties whose aggregate credit exposure is significant to the company's credit risk. Concentrations of credit risk exist when changes in economic, industry or geographic factors similarly affect groups of counterparties whose aggregate credit exposure is significant to the company's credit risk.

The following table details our maximum credit exposure of the on-balance sheet assets by category as of December 31:

(Billions)	(Billions)	2022	2021 (Billions)
Individuals:	Individuals:		
(a)	(a)	\$156	\$131
United States	United States	129	108
Outside the United States (b)	Outside the United States (b)	27	23
Institutions:	Institutions:		
Financial services (c)	Financial services (c)	36	24
Financial services (c)	Financial services (c)		
Other (d)	Other (d)	17	15
Federal Reserve Bank			
U.S. Government and agencies (e)	U.S. Government and agencies (e)	4	2
Total on-balance sheet	Total on-balance sheet	\$213	\$172

- (a) Primarily reflects loans and receivables from global consumer and small business Card Members, which are governed by individual credit risk management.
- (b) The geographic regions with the largest concentration outside the United States include the United Kingdom, Japan, the European Union, Australia, Canada and Mexico.
- (c) Represents banks, broker-dealers, insurance companies and savings and loan associations, which are governed by institutional credit risk management.
- (d) Primarily reflects loans and receivables from global corporate Card Members, which are governed by institutional credit risk management.
- (e) Represent debt obligations of the U.S. Government and its agencies, states and municipalities and government-sponsored entities. Risk management for these balances is governed by our Asset and Liability Management Committee.

As of **December 31, 2022** **December 31, 2023** and **2021, 2022**, our most significant concentration of credit risk was with individuals. These amounts are generally based on the applicant's financial history and ability and willingness to repay. We also consider credit performance by customer tenure, industry and geographic location in making credit decisions.

As of December 31, 2022 and 2021, **December 31, 2023**, we had approximately \$350 billion and \$327 billion **\$398 billion** of unused credit available to customers, respectively. We had approximately \$350 billion of unused credit, primarily available to customers as part of established lending product agreements, of which approximately \$100 billion represent potential future cash requirements, as a significant portion of this unused credit will likely not be drawn. Our charge **Card** card products generally have a maximum credit limit of \$100,000.

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NOTE 24

REPORTABLE OPERATING SEGMENTS AND GEOGRAPHIC OPERATIONS

REPORTABLE OPERATING SEGMENTS

We consider a combination of factors when evaluating the composition of our reportable operating segments, including the results reviewed by the chief operating channels, geographic considerations (primarily United States versus outside the United States), and regulatory environment considerations.

Effective for the first quarter of 2022, we updated the methodology used to allocate certain revenues; prior period amounts have been recast to conform to current

Effective for the third quarter of 2022, we realigned our reportable segments to reflect organizational changes announced during the second quarter of 2022. Prior

The following is a brief description of the primary business activities of our four new reportable operating segments:

- U.S. Consumer Services (USCS), which issues a wide range of proprietary consumer cards and provides services to U.S. consumers, including travel and life
- Commercial Services (CS), which issues a wide range of proprietary corporate and small business cards and provides services to U.S. businesses, including and provides services to select global corporate clients.
- International Card Services (ICS), which issues a wide range of proprietary consumer, small business and corporate cards outside the United States. ICS also joint ventures and our loyalty coalition businesses.
- Global Merchant and Network Services (GMNS), which operates a global payments network that processes and settles card transactions, acquires merchant integrated network. GMNS manages our partnership relationships with third-party card issuers (including our network partnership agreements in China), merc extending the reach of the global network.

Corporate functions and certain other businesses and operations are included in Corporate & Other.

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The following table presents certain selected financial information for our reportable operating segments and Corporate & Other as of or for the years ended Dec

<div>(Millions, except where indicated)</div>	<div>(Millions, except where indicated)</div>								
		USCS	CS	ICS	GMNS	Corporate & Other <sup>(a)</sup>	Consolidated	(Millions, except where indicated)	
2023									
Total non-interest revenues									
Total non-interest revenues									
Total non-interest revenues									
Revenue from contracts with customers <sup>(b)</sup>									
Interest income									
Interest expense									
Total revenues net of interest expense									

Pretax income (loss)									
Total assets (billions)									

2022 2022

Total non-interest revenues									
Total non-interest revenues									

Total non- interest revenues	Total non- interest revenues	\$16,440	\$12,196	\$8,262	\$6,123	\$	(54)	\$	42,967
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Revenue from contracts with customers (b)	Revenue from contracts with customers (b)	12,478	10,844	5,301	5,603		(7)		34,219
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Interest income	Interest income	8,457	2,070	1,453	23		655		12,658
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Interest expense	Interest expense	983	697	654	(329)		758		2,763
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Total revenues net of interest expense	Total revenues net of interest expense	23,914	13,569	9,061	6,475		(157)		52,862
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Pretax income (loss)	Pretax income (loss)	5,400	2,880	578	2,954		(2,227)		9,585
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Total assets (billions)	Total assets (billions)	\$ 94	\$ 51	\$ 37	\$ 20	\$	26	\$	228
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2021 2021

Total non- interest revenues	Total non- interest revenues	\$12,989	\$ 9,833	\$6,761	\$5,021	\$	26	\$	34,630
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Revenue from contracts with customers (b)		9,823	8,659	4,368	4,694		172		27,716
Interest income		6,328	1,408	1,116	16		165		9,033
Interest expense		395	330	442	(92)		208		1,283

Total revenues net of interest expense		18,922	10,911	7,435	5,129		(17)		42,380
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Pretax income (loss)		5,958	2,936	929	1,874		(1,008)		10,689
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Total assets (billions)		\$ 77	\$ 45	\$ 33	\$ 15	\$	19	\$	189
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2020

Total non-interest revenues									
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Total non- interest revenues	Total non- interest revenues	\$10,125	\$ 8,210	\$5,877	\$4,209	\$	(319)	\$	28,102
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Revenue from contracts with customers (b)	Revenue from contracts with customers (b)	7,261	7,123	3,663	3,948		(21)		21,974
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Interest income	Interest income	7,009	1,532	1,244	18	280	10,083
Interest expense	Interest expense	787	508	379	(82)	506	2,098
Total revenues net of interest expense	Total revenues net of interest expense	16,347	9,234	6,742	4,309	(545)	36,087
Pretax income (loss)	Pretax income (loss)	3,103	1,013	521	1,294	(1,635)	4,296
Total assets (billions)	Total assets (billions)	\$ 65	\$ 35	\$ 28	\$ 14	\$ 49	\$ 191

(a) Corporate & Other includes adjustments and eliminations for intersegment activity.

(b) Includes discount revenue, certain service fees and other revenue and processed revenues from customers.

#### Total Revenues Net of Interest Expense

We allocate discount revenue and certain other revenues among segments using a transfer pricing methodology. Within the USCS, CS and ICS segments, discount revenue generally reflects the network and acquirer component of the overall discount revenue being allocated.

Net card fees, processed revenue and certain other revenues are directly attributable to the segment in which they are reported.

Interest and fees on loans and certain investment income is directly attributable to the segment in which it is reported. Interest expense represents an allocated fu

#### Provisions for Credit Losses

The provisions for credit losses are directly attributable to the segment in which they are reported.

#### Expenses

Card Member rewards and Card Member services expenses are included in each segment based on the actual expenses incurred. Business development and M primarily allocated to the segments based on the relative levels of revenue.

Salaries and employee benefits and other expenses reflect both costs incurred directly within each segment, as well as allocated expenses. The allocated expenses servicing groups, and overhead expenses. Service costs are allocated based on activities directly attributable to the segment, and overhead expenses are allocat

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## GEOGRAPHIC OPERATIONS

The following table presents our total revenues net of interest expense and pretax income (loss) from continuing operations in different geographic regions based.

Effective for the first quarter of 2022, we changed the way in which we allocate certain overhead expenses by geographic region. As a result, pr current period presentation; there was no impact at a consolidated level.

		United States				Other					
(Millions)	(Millions)	States	EMEA <sup>(a)</sup>	APAC <sup>(a)</sup>	LACC <sup>(a)</sup>	Unallocated <sup>(a)</sup>	Consolidated	(Millions)		United States	EMEA <sup>(a)</sup>
2023											
Total revenues net of interest expense											
Total revenues net of interest expense											
Total revenues net of interest expense											
Pretax income (loss) from continuing operations											
2022	2022										

Total revenues net of interest expense									
Total revenues net of interest expense									
Total revenues net of interest expense	Total revenues net of interest expense	\$41,396	\$4,871	\$3,835	\$2,917	\$	(157)	\$	52,862
Pretax income (loss) from continuing operations	Pretax income (loss) from continuing operations	10,383	550	376	500		(2,224)		9,585
2021									
Total revenues net of interest expense	Total revenues net of interest expense	\$33,103	\$3,643	\$3,418	\$2,238	\$	(22)	\$	42,380
Pretax income (loss) from continuing operations	Pretax income (loss) from continuing operations	10,325	460	420	494		(1,010)		10,689
2020									
Total revenues net of interest expense									
Total revenues net of interest expense	Total revenues net of interest expense	\$28,263	\$3,087	\$3,271	\$2,019	\$	(553)	\$	36,087
Pretax income (loss) from continuing operations	Pretax income (loss) from continuing operations	5,422	187	328	273		(1,914)		4,296

- (a) EMEA represents Europe, the Middle East and Africa; APAC represents Asia Pacific, Australia and New Zealand; and LACC represents Latin America, Canada and the Caribbean.
- (b) Other Unallocated includes net costs which are not directly allocated to specific geographic regions, including costs related to the net negative interest spread on excess liquidity funding and executi

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NOTE 25

PARENT COMPANY

PARENT COMPANY – CONDENSED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

Years Ended December 31 (Millions)	Years Ended December 31 (Millions)	2022	2021	2020	Years Ended December 31 (Millions)
Revenues	Revenues				
Non-interest revenues	Non-interest revenues				
Non-interest revenues					
Non-interest revenues					

Other				
Other				
Other	Other	\$ 388	\$ 343	\$ 480
Total non-interest revenues	Total non-interest revenues	388	343	480
Interest income	Interest income	614	96	228
Interest expense	Interest expense	857	482	630
Total revenues net of interest expense	Total revenues net of interest expense	145	(43)	78
<b>Expenses</b>	<b>Expenses</b>			
Salaries and employee benefits	Salaries and employee benefits	408	359	333
Salaries and employee benefits				
Other	Other	372	346	562
Total expenses	Total expenses	780	705	895
Pretax loss		(635)	(748)	(817)
Loss before income tax and equity in net income of subsidiaries				
Income tax benefit	Income tax benefit	(244)	(248)	(236)
Net loss before equity in net income of subsidiaries and affiliates		(391)	(500)	(581)
Equity in net income of subsidiaries and affiliates	Equity in net income of subsidiaries and affiliates	7,905	8,560	3,716
<b>Net income</b>	<b>Net income</b>	<b>\$7,514</b>	<b>\$8,060</b>	<b>\$3,135</b>
Net unrealized pension and other postretirement benefits, net of tax	Net unrealized pension and other postretirement benefits, net of tax	10	151	(91)
Other comprehensive income, net	Other comprehensive income, net	(275)	(201)	(67)
Other comprehensive income (loss), net				
<b>Comprehensive income</b>	<b>Comprehensive income</b>	<b>\$7,249</b>	<b>\$8,010</b>	<b>\$2,977</b>

#### PARENT COMPANY – CONDENSED BALANCE SHEETS

As of December 31 (Millions)

#### Assets

Cash and cash equivalents

Equity in net assets of subsidiaries and affiliates

Loans to subsidiaries and affiliates

Due from subsidiaries and affiliates

Other assets

Total assets

**Liabilities and Shareholders' Equity**

**Liabilities**

Accounts payable and other liabilities

Due to subsidiaries and affiliates

Debt with subsidiaries and affiliates

Long-term debt

Total liabilities

**Shareholders' Equity**

Total shareholders' equity

Total liabilities and shareholders' equity

As of December 31 (Millions)

**Assets**

Cash and cash equivalents

Equity in net assets of subsidiaries and affiliates

Loans to subsidiaries and affiliates

Due from subsidiaries and affiliates

Other assets

Total assets

**Liabilities and Shareholders' Equity**

**Liabilities**

Accounts payable and other liabilities

Due to subsidiaries and affiliates

Long-term debt

Total liabilities

**Shareholders' Equity**

Total shareholders' equity

Total liabilities and shareholders' equity

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**PARENT COMPANY – CONDENSED STATEMENTS OF CASH FLOWS**

Years Ended	Years Ended				
December 31	December 31				
(Millions)	(Millions)	2022	2021	2020	Years Ended December 31 (Millions)

Cash Flows	Cash Flows
from	from
Operating	Operating
Activities	Activities

Net income	Net income	\$7,514	\$ 8,060	\$ 3,135
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Net income

Net income

Adjustments to reconcile net income to cash provided by operating activities:	Adjustments to reconcile net income to cash provided by operating activities:			
Equity in net income of subsidiaries and affiliates	Equity in net income of subsidiaries and affiliates			
Equity in net income of subsidiaries and affiliates	Equity in net income of subsidiaries and affiliates	(7,905)	(8,560)	(3,716)
Dividends received from subsidiaries and affiliates	Dividends received from subsidiaries and affiliates	5,549	9,102	2,679
Other operating activities, primarily with subsidiaries and affiliates	Other operating activities, primarily with subsidiaries and affiliates	160	(305)	732
Net cash provided by operating activities	Net cash provided by operating activities	5,318	8,297	2,830
<b>Cash Flows from Investing Activities</b>	<b>Cash Flows from Investing Activities</b>			
(Increase) decrease in loans to subsidiaries and affiliates	(Increase) decrease in loans to subsidiaries and affiliates	(4,850)	(176)	11,434
Net increase in loans to subsidiaries and affiliates	Net increase in loans to subsidiaries and affiliates			
Net increase in loans to subsidiaries and affiliates	Net increase in loans to subsidiaries and affiliates			
Net increase in loans to subsidiaries and affiliates	Net increase in loans to subsidiaries and affiliates			
Investments in subsidiaries and affiliates	Investments in subsidiaries and affiliates	(1)	(60)	(52)
Other investing activities	Other investing activities	—	—	74
Net cash (used in) provided by investing activities	Net cash (used in) provided by investing activities	(4,851)	(236)	11,456
Net cash used in investing activities	Net cash used in investing activities			
Net cash used in investing activities	Net cash used in investing activities			

Net cash used in investing activities				
<b>Cash Flows from Financing Activities</b>	<b>Cash Flows from Financing Activities</b>			
Net decrease in short-term debt from subsidiaries and affiliates				
Net decrease in short-term debt from subsidiaries and affiliates	Net decrease in short-term debt from subsidiaries and affiliates			
		(136)	(2,636)	(3,289)
Proceeds from long-term debt	Proceeds from long-term debt	13,202	3,000	—
Payments of long-term debt	Payments of long-term debt	(5,675)	(5,000)	(2,000)
Issuance of American Express preferred shares	Issuance of American Express preferred shares	—	1,584	—
Redemption of American Express preferred shares	Redemption of American Express preferred shares	—	(1,600)	—
Issuance of American Express common shares	Issuance of American Express common shares	56	64	44
Repurchase of American Express common shares and other	Repurchase of American Express common shares and other	(3,502)	(7,652)	(1,029)
Dividends paid	Dividends paid	(1,565)	(1,448)	(1,474)
Net cash provided by (used in) financing activities	Net cash provided by (used in) financing activities	2,380	(13,688)	(7,748)
Net cash (used in) provided by financing activities				
Net increase (decrease) in cash and cash equivalents	Net increase (decrease) in cash and cash equivalents	2,847	(5,627)	6,538
Cash and cash equivalents at beginning of year	Cash and cash equivalents at beginning of year	5,341	10,968	4,430

Cash and cash equivalents at end of year	Cash and cash equivalents at end of year	\$8,188	\$ 5,341	\$10,968
--	--	---------	----------	----------

Supplemental cash flow information

Years Ended December 31	Years Ended December 31			
(Millions)	(Millions)	2022	2021	2020
Years Ended December 31				
(Millions)				
Years Ended December 31				
(Millions)				

Non-Cash Investing Activities	Non-Cash Investing Activities			
Loans to subsidiaries and affiliates	Loans to subsidiaries and affiliates	\$ —	\$(1,787)	\$(4,971)
Loans to subsidiaries and affiliates				
Loans to subsidiaries and affiliates				

Non-Cash Financing Activities	Non-Cash Financing Activities			
Short-term debts from subsidiaries and affiliates		—	—	4,971
Proceeds from long-term debt	Proceeds from long-term debt	\$ —	\$ 1,787	\$ —
Proceeds from long-term debt				
Proceeds from long-term debt				

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ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL D

Not applicable.

ITEM 9A. CONTROLS AND PROCEDURES

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and p amended (the Exchange Act)) as of the end of the period covered by this report. Based on such evaluation, our Chief Executive Officer and Chief Financial Office ensure that the information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported wi our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Ac internal control over financial reporting.

"Management's Report on Internal Control over Financial Reporting," which sets forth management's evaluation of internal control over financial reporting, and the reporting as of December 31, 2022 December 31, 2023 are set forth in "Financial Statements and Supplementary Data."

ITEM 9B. OTHER INFORMATION

Not applicable. Rule 10b5-1 Trading Plans

During the three months ended December 31, 2023, none of our directors or officers (as defined in Rule 16a-1(f) under the Exchange Act) adopted or terminated defense conditions of Rule 10b5-1(c) under the Exchange Act or any "non-Rule 10b5-1 trading arrangement" as defined in Item 408(c) of Regulation S-K.

## ITEM 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS

Not applicable.

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## PART III

## ITEMS 10, 11, 12 and 13. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE; EXECUTIVE COMPENSATION; AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS; CERTAIN RELATIONSHIPS AND TRANSACTIONS

We expect to file with the SEC in March 2023 2024 (and, in any event, not later than 120 days after the close of our last fiscal year), a definitive proxy statement, which involves the election of directors. The following information to be included in such proxy statement is incorporated herein by reference:

- Information included under the caption "Corporate Governance at American Express — Our Corporate Governance Framework — Our Board's Independence"
- Information included under the caption "Corporate Governance at American Express — Our Board Committees — Board Committee Responsibilities"
- Information included under the caption "Corporate Governance at American Express — Our Corporate Governance Framework — Director Attendance"
- Information included under the caption "Corporate Governance at American Express — Compensation of Directors"
- Information included under the caption "Stock Ownership Information"
- Information included under the caption "Corporate Governance at American Express — Item 1 — Election of Directors for a Term of One Year"
- Information included under the caption "Executive Compensation" (other than information included under the subcaption "Pay versus Performance")
- Information under the caption "Corporate Governance at American Express — Certain Relationships and Transactions"
- Information under the caption "Delinquent Section 16(a) Reports"

In addition, the information regarding executive officers called for by Item 401(b) of Regulation S-K may be found under the caption "Information About Our Executive Officers."

We have adopted a set of Corporate Governance Principles, which together with the charters of the four standing committees of the Board of Directors (Audit and Finance, Compensation and Nominations, and Governance and Ethics) and the Code of Business Conduct for the Members of the Board of Directors, provide the framework for our governance. Our Code of Conduct (which applies not only to our Chief Executive Officer, Chief Financial Officer and Controller, but also to all our other colleagues) and the Code of Business Conduct for our Directors are available on our Investor Relations website at <http://ir.americanexpress.com>. We also intend to disclose any amendments to our Code of Conduct, or waivers of our Code of Conduct, on our Investor Relations website through our main website at [www.americanexpress.com](http://www.americanexpress.com) by clicking on the "Investor Relations" link, which is located at the bottom of our website. You can also obtain free copies of these materials by writing to our Corporate Secretary at our headquarters.

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## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information set forth under the heading "Item 2 — Ratification of Appointment of Independent Registered Public Accounting Firm — PricewaterhouseCoopers LLP" in our proxy statement for the 2023 Annual Meeting of Shareholders to be held May 2, 2023 May 6, 2024, is incorporated herein by reference.

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## PART IV

ITEM 15. EXHIBIT AND FINANCIAL STATEMENT SCHEDULES

(a)

1. Financial Statements:

See the "Index to Consolidated Financial Statements" under "Financial Statements and Supplementary Data."

2. Financial Statement Schedules:

All schedules are omitted since the required information is either not applicable, not deemed material, or shown in the Consolidated Financial Statement.

3. Exhibits:

The following exhibits are filed as part of this report. The exhibit numbers preceded by an asterisk (\*) indicate exhibits electronically filed herewith. All exhibits 10.1 through 10.32 10.27 are management contracts or compensatory plans or arrangements.

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3.1	<a href="#">Company's <u>Company's Amended and Restated Certificate of Incorporation</u>, as amended through April 20, 2022 (incorporated by 1-7657) for the quarter ended March 31, 2022).</a>
3.2	<a href="#">Company's <u>Company's By-Laws</u>, as amended through October 19, 2022 (incorporated by reference to Exhibit 3.1 of the Company's 10-K (Commission File No. 1-7657) for the year ended December 31, 2022).</a>
4.1	The instruments defining the rights of holders of long-term debt securities of the Company and its subsidiaries are omitted pursuant to these instruments to the SEC upon request.
4.2	<a href="#">Description of American Express Company's securities registered pursuant to Section 12 of the Securities Exchange Act of 1934 (Commission File No. 1-7657) for the year ended December 31, 2020).</a>
* 10.1	<a href="#">American Express Company Deferred Compensation Plan for Directors and Advisors, as amended and restated effective January 1, 2022 (Commission File No. 1-7657) for the year ended December 31, 2022).</a>
10.2	<a href="#">American Express Company 2007 Pay-for-Performance Deferral Program Document (incorporated by reference to Exhibit 10.1 of the Company's 10-K (Commission File No. 1-7657) for the year ended December 31, 2006 (filed November 22, 2006)).</a>
10.3	<a href="#">Description of amendments to 1994–2006 Pay-for-Performance Deferral Programs (incorporated by reference to Exhibit 10.13 of the Company's 10-K (Commission File No. 1-7657) for the year ended December 31, 2006).</a>
10.4	<a href="#">American Express Company 2006 Pay-for-Performance Deferral Program Guide (incorporated by reference to Exhibit 10.1 of the Company's 10-K (Commission File No. 1-7657) for the year ended December 31, 2005 (filed November 23, 2005)).</a>
10.5	<a href="#">American Express Company 2005 Pay-for-Performance Deferral Program Guide (incorporated by reference to Exhibit 10.10 of the Company's 10-K (Commission File No. 1-7657) for the year ended December 31, 2004).</a>
10.6	<a href="#">Description of American Express Company Pay-for-Performance Deferral Program (incorporated by reference to Exhibit 10.2 of the Company's 10-K (Commission File No. 1-7657) for the year ended December 31, 2004 (filed January 28, 2005)).</a>
10.7	<a href="#">Amendment to the Pre-2008 Nonqualified Deferred Compensation Plans of American Express Company (incorporated by reference to Exhibit 10.8 of the Company's 10-K (Commission File No. 1-7657) for the year ended December 31, 2008).</a>
10.8	10.8

10.9	<a href="#">Certificate of Amendment of the American Express Company Retirement Plan for Non-Employee Directors dated March 21, 1991 (Commission File No. 1-7657) for the year ended December 31, 1995).</a>
10.10	American Express Key Executive Life Insurance Plan, as amended (incorporated by reference to Exhibit 10.12 of the Company's 10-K (Commission File No. 1-7657) for the year ended December 31, 1991).
10.11 10.9	<a href="#">Amendment to American Express Company Key Executive Life Insurance Plan (incorporated by reference to Exhibit 10.3 of the Company's 10-K (Commission File No. 1-7657) for the year ended December 31, 1994).</a>

10.1210.10 [Amendment to American Express Company Key Executive Life Insurance Plan, effective as of January 22, 2007 \(incorporated by reference to Exhibit 10.22 of the Company's Company's Annual Report on Form 10-K \(Commission File No. 1-7657\) for the year ended December 31, 2006\).](#)

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10.1310.11	<a href="#">Amendment to American Express Company Key Executive Life Insurance Plan, effective as of January 1, 2011 (incorporated by reference to Commission File No. 1-7657) for the year ended December 31, 2010).</a>
10.12	10.14
10.13	10.15
10.16	American Express Company Salary/Bonus Deferral Plan (incorporated by reference to Exhibit 10.20 of the Company's <a href="#">Company's Annual Report on Form 10-K (Commission File No. 1-7657) for the year ended December 31, 1988</a> ).
10.1710.14	<a href="#">Amendment to American Express Company Salary/Bonus Deferral Plan (incorporated by reference to Exhibit 10.4 of the Company's Annual Report on Form 10-K (Commission File No. 1-7657) for the year ended December 31, 1994).</a>
10.1810.15	<a href="#">American Express Senior Executive Severance Plan, as amended and restated effective May 1, 2018 (incorporated by reference to Commission File No. 1-7657) for the quarter ended June 30, 2018).</a>
10.1910.16	<a href="#">Amendments of (i) the American Express Salary/Bonus Deferral Plan and (ii) the American Express Key Executive Life Insurance Plan (incorporated by reference to Exhibit 10.20 of the Company's Annual Report on Form 10-K (Commission File No. 1-7657) for the year ended December 31, 1997).</a>
* 10.2010.17	<a href="#">Twelfth Amendment and Restatement of the American Express Retirement Restoration Plan (f/k/a Supplemental Retirement Plan) (incorporated by reference to Exhibit 10.20 of the Company's Annual Report on Form 10-K (Commission File No. 1-7657) for the year ended December 31, 2022).</a>
10.2110.18	<a href="#">American Express Company 2003 Share Equivalent Unit Plan for Directors, as amended and restated, effective January 1, 2015 (incorporated by reference to Exhibit 10.20 of the Company's Annual Report on Form 10-K (Commission File No. 1-7657) for the year ended December 31, 2015).</a>
* 10.22	<a href="#">Description of Compensation Payable to Non-Management Directors, effective January 1, 2022 effective January 1, 2022 (incorporated by reference to Exhibit 10.20 of the Company's Annual Report on Form 10-K (Commission File No. 1-7657) for the year ended December 31, 2022).</a>
* 10.19	
10.2310.20	<a href="#">American Express Company 2007 Incentive Compensation Plan (incorporated by reference to Exhibit 10.1 of the Company's Annual Report on Form 10-K (Commission File No. 1-7657) for the year ended December 31, 2007).</a>
10.2410.21	<a href="#">American Express Company 2007 Incentive Compensation Plan Master Agreement (as amended and restated effective January 23, 2012 (incorporated by reference to Exhibit 10.1 of the Company's Annual Report on Form 10-K (Commission File No. 1-7657) for the year ended December 31, 2012).</a>
10.2510.22	<a href="#">Form of nonqualified stock option award agreement for executive officers under the American Express Company 2007 Incentive Compensation Plan (incorporated by reference to Exhibit 10.43 of the Company's Annual Report on Form 10-K (Commission File No. 1-7657) for the year ended December 31, 2012).</a>
10.2610.23	<a href="#">American Express Company 2016 Incentive Compensation Plan (as amended and restated effective May 5, 2020) (incorporated by reference to Exhibit 10.1 of the Company's Annual Report on Form 10-K (Commission File No. 1-7657) for the year ended December 31, 2020).</a>

- \* 10.2710.24 [Form of nonqualified stock option award agreement for executive officers under the American Express Company 2016 Incentive Company's Annual Report on Form 10-K \(Commission File No. 1-7657\) for the year ended December 31, 2016\).](#)
- \* 10.2810.25 [Form of restricted stock unit unit/restricted stock award agreement for executive officers under the American Express Company of the Company's Annual Report on Form 10-K \(Commission File No. 1-7657\) for the year ended December 31, 2016\).](#)

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- 10.2910.26 [Form of award agreement for executive officers in connection with Performance Grant awards \(a/k/a Executive Annual Incentive \(incorporated by reference to Exhibit 10.43 of the Company's Company's Annual Report on Form 10-K \(Commission File No. 1-](#)
- 10.30 [Amendment to the Form of nonqualified stock option award agreement and Form of restricted stock unit award for executive off 2020\) \(incorporated by reference to Exhibit 10.41 of the Company's Annual Report on Form 10-K \(Commission File No. 1-7657](#)
- \* 10.31 [Amendment to the Form of restricted stock unit award agreement and Form of nonqualified stock option award agreement for e February 1, 2023\).](#)
- 10.3210.27 [Form of notice agreement in connection with Annual Incentive Awards under the American Express Company 2016 Incentive C \(Commission File No. 1-7657\) for the year ended December 31, 2019\).](#)
- 10.3310.28 [Restated Letter Agreement, dated May 6, 2019, between American Express Company and Berkshire Hathaway Inc., on behalf Form 8-K \(Commission File No. 1-7657\), dated May 6, 2019 \(filed May 6, 2019\)\).](#)
- 10.3410.29 [Time Sharing Agreement, dated February 13, 2018, by and between American Express Travel Related Services Company, Inc. 10-K \(Commission File No. 1-7657\) for the year ended December 31, 2017\).](#)
- 10.3510.30 [Amendment No. 1, dated March 29, 2019, to the Time Sharing Agreement, dated February 13, 2018, by and between American Company's Company's Quarterly Report on Form 10-Q \(Commission File No. 1-7657\) for the quarter ended March 31, 2019\).](#)
- 10.3610.31 [Amendment No. 2, dated July 26, 2019, to the Time Sharing Agreement, dated February 13, 2018, by and between American f Company's Company's Quarterly Report on Form 10-Q \(Commission File No. 1-7657\) for the quarter ended September 30, 201](#)
- 10.3710.32 [Amendment No. 3, dated December 15, 2020, to the Time Sharing Agreement, dated February 13, 2018, by and between Ame the Company's Company's Annual Report on Form 10-K \(Commission File No. 1-7657\) for the year ended December 31, 2020](#)
- 10.3810.33 [Amendment No. 4, dated December 28, 2021, to the Time Sharing Agreement, dated February 13, 2018, by and between Ame the Company's Company's Annual Report on Form Form 10-K \(Commission File No. 1-7657\) for the year ended December 31,](#)
- 10.3910.34 [Amendment No. 5, dated July 27, 2022, July 27, 2022, to the Time Sharing Agreement, dated February 13, 2018, by and betwe 10.1 of the Company's Company's Quarterly Report on Form 10-Q \(Commission \(Commission File No. 1-7657\) for the quarter e](#)
- \* 21 [Subsidiaries of the Company.](#)

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- \* 23 [Consent of PricewaterhouseCoopers LLP.](#)
- \* 31.1 [Certification of Stephen J. Squeri, Chief Executive Officer, pursuant to Rule 13a-14\(a\), promulgated under the Securities Exch](#)
- \* 31.2 [Certification of Jeffrey C. Campbell, Christophe Y. Le Caillec, Chief Financial Officer, pursuant to Rule 13a-14\(a\), promulgated i](#)
- \* 32.1 [Certification of Stephen J. Squeri, Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section](#)

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* 32.2	<a href="#">Certification of Jeffrey C. Campbell, Christophe Y. Le Caillec, Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as ad</a>
* 97	<a href="#">American Express Company Policy for the Recovery of Erroneously Awarded Compensation.</a>
* 101.INS	XBRL Instance Document – The instance document does not appear in the interactive data file because its XBRL tags are emt
* 101.SCH	XBRL Taxonomy Extension Schema Document
* 101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
* 101.LAB	XBRL Taxonomy Extension Label Linkbase Document
* 101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
* 101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
* 104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)

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ITEM 16. FORM 10-K SUMMARY

Not applicable.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf b

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February 10, 20239, 2024

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Company and in

/s/ STEPHEN J. SQUERI

Stephen J. Squeri

Chairman, Chief Executive Officer and Director

/s/ CHRISTOPHE Y. LE CAILLEC

Jeffrey C. Campbell

Vice Chairman and

Christophe Y. Le Caillec

Chief Financial Officer

/s/ JESSICA LIEBERMAN QUINN

Jessica Lieberman Quinn

Executive Vice President and Corporate Controller

(Principal Accounting Officer)

/s/ THOMAS J. BALTIMORE, JR.

Thomas J. Baltimore, Jr.

Director

/s/ CHARLENE BARSHEFSKY

Charlene Barshefsky

Director

/s/ JOHN J. BRENNAN

John J. Brennan

Director

/s/ PETER CHERNIN

Peter Chernin

Director

/s/ WALTER J. CLAYTON III

Walter J. Clayton III

Director

/s/ RALPH DE LA VEGA

Ralph de la Vega

Director

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February 10, 20239, 2024

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STATISTICAL DISCLOSURE BY BANK HOL

The accompanying supplemental information should be read in conjunction with the "MD&A", &A," "Consolidated Financial Statements" and notes thereto.

**Distribution of Assets, Liabilities, and Shareholders' Equity; Interest Rates and Interest Differential**

The following tables provide a summary of our consolidated average balances including major categories of interest-earning assets and interest-bearing liabilities segregated between U.S. and non-U.S. offices. Assets, liabilities, interest income and interest expense are attributed to the United States and outside the United

2022	2021	2020
2023		

Years Ended December 31, (Millions, except percentages)	Years Ended December 31, (Millions, except percentages)	Average			Average			Average			Years Ended December 31, (Millions, except percentages)	Average Balance (a)
		Balance	Interest	Average	Balance	Interest	Average	Balance	Interest	Average		
		(a)	Income	Yield	(a)	Income	Yield	(a)	Income	Yield		
<b>Interest-earning assets</b>												
<b>Interest-earning assets</b>												
Interest-bearing deposits in other banks	Interest-bearing deposits in other banks											
Interest-bearing deposits in other banks	Interest-bearing deposits in other banks											
U.S.	U.S.											
U.S.	U.S.											
U.S.	U.S.	\$ 22,022	\$ 462	2.1 %	\$ 25,583	\$ 34	0.1 %	\$ 31,446	\$ 100	0.3 %	\$ 34,327	\$
Non-U.S.	Non-U.S.											
U.S.	U.S.	2,005	95	4.7	2,291	54	2.4	2,367	51	2.2		
Federal funds sold and securities purchased under agreements to resell	Federal funds sold and securities purchased under agreements to resell											
Non-U.S.	Non-U.S.											
Non-U.S.	Non-U.S.											
Non-U.S.	Non-U.S.	381	29	7.6	196	10	5.1	184	11	6.0		
Short-term investment securities	Short-term investment securities											
U.S.	U.S.	580	7	1.2	360	—	—	658	7	1.1		
Non-U.S.	Non-U.S.	93	2	2.2	106	—	—	97	1	1.0		
Card Member loans (b)												
U.S.	U.S.											
U.S.	U.S.	82,991	10,215	12.3	66,436	7,553	11.4	65,559	8,196	12.5		
Non-U.S.	Non-U.S.	12,378	1,423	11.5	9,614	1,086	11.3	9,018	1,196	13.3		
Other loans (b)												
Card Member and other loans	Card Member and other loans											
U.S.	U.S.											
U.S.	U.S.	3,819	310	8.1	2,341	181	7.7	4,078	342	8.4		
Non-U.S.	Non-U.S.	264	19	7.2	126	30	23.8	139	45	32.4		
Taxable investment securities (c)												
Taxable investment securities (b)	Taxable investment securities (b)											
Taxable investment securities (b)	Taxable investment securities (b)											

Taxable investment securities (b)										
U.S.										
U.S.										
U.S.	U.S.	3,196	67	2.1	13,765	62	0.5	14,002	100	0.7
Non-	Non-									
U.S.	U.S.	648	23	3.5	634	16	2.5	612	21	3.4
Non-taxable investment securities (c)										
Non-taxable investment securities (b)										
U.S.	U.S.	29	2	9.8	87	3	4.7	128	5	5.1
Other assets (d)										
U.S.										
U.S.										
Other assets (c)										
Primarily	Primarily									
U.S.	U.S.	10	4	n.m.	16	4	n.m.	38	8	n.m.
Total interest-earning assets (e)										
		\$128,416	\$12,658	9.9 %	\$121,555	\$9,033	7.4 %	\$128,326	\$10,083	7.9 %
Primarily U.S.										
Primarily U.S.										
Total interest-earning assets										
(d)										
Total interest-earning assets (d)										\$ 161,801
U.S.	U.S.	\$112,647	\$11,067		\$108,588	\$7,837		\$115,909	\$ 8,758	
Non-	Non-									
U.S.	U.S.	\$ 15,769	\$ 1,591		\$ 12,967	\$1,196		\$ 12,417	\$ 1,325	
Non-U.S.										
Non-U.S.										
n.m. Denotes rates determined to not be meaningful.										
(a) Averages based on month-end balances.										
(b) Average non-accrual loans were included in the average U.S Card Member loan balances in amounts of \$121 million for both 2022 and 2021, and \$275 million for 2020. Average other loan balance determine the average yield on loans.										
(c) Average yields for both taxable and non-taxable investment securities have been calculated using amortized cost balances and do not include changes in fair value recorded in other comprehensive 2023, 2022 2021 and 2020, 2021.										
(d) (c) Amounts include (i) average equity securities balances, which are included in investment securities on the Consolidated Balance Sheets, and (ii) the associated income.										
(e) (d) The average yield on total interest-earning assets is adjusted for the impacts of the items mentioned in footnote (c) (b).										
Years Ended December 31, (Millions, except percentages)	Years Ended December 31, (Millions, except percentages)	2022 Average Balance (a)	2021 Average Balance (a)	2020 Average Balance (a)	Years Ended December 31, (Millions, except percentages)					2023 Average Balance
Non-interest-earning assets	Non-interest-earning assets									

Cash and due from banks	Cash and due from banks			
Cash and due from banks				
Cash and due from banks				
U.S.				
U.S.				
U.S.	U.S.	\$ 2,794	\$ 2,729	\$ 2,205
Non-U.S.	Non-U.S.			
U.S.	U.S.	742	868	823
Card Member receivables, net	Card Member receivables, net			
U.S.	U.S.	34,527	30,039	27,414
U.S.				
U.S.				
Non-U.S.	Non-U.S.	19,973	16,632	16,009
Reserves for credit losses on Card Member and other loans	Reserves for credit losses on Card Member and other loans			
U.S.	U.S.	(2,972)	(3,964)	(4,682)
U.S.				
U.S.				
Non-U.S.	Non-U.S.	(272)	(369)	(526)
Other assets (ii)	Other assets (ii)			
U.S.				
U.S.				
U.S.	U.S.	16,621	16,589	14,680
Non-U.S.	Non-U.S.			
U.S.	U.S.	5,650	5,514	5,830
Total non-interest-earning assets	Total non-interest-earning assets	77,063	68,038	61,753
U.S.	U.S.	50,970	45,393	39,617
Non-U.S.	Non-U.S.	26,093	22,645	22,136
Total assets	Total assets	205,479	189,593	190,079
U.S.	U.S.	163,617	153,981	155,526
Non-U.S.	Non-U.S.	\$41,862	\$35,612	\$34,553
Percentage of total average assets attributable to non-U.S. activities	Percentage of total average assets attributable to non-U.S. activities	20.4 %	18.8 %	18.2 %

Percentage of total average assets attributable to non-U.S. activities

2022				2021				2020				2019			
2023												2018			
Years Ended December 31, (Millions, except percentages)	Years Ended December 31, (Millions, except percentages)	Average Balance <sup>(a)</sup>	Interest Expense	Average Rate	Average Balance <sup>(a)</sup>	Interest Expense	Average Rate	Average Balance <sup>(a)</sup>	Interest Expense	Average Rate	Years Ended December 31, (Millions, except percentages)	Average Balance <sup>(a)</sup>	Interest Expense	Average Rate	
Interest-bearing liabilities															
Customer deposits	Customer deposits														
U.S.	U.S.														
Savings		\$ 85,198	\$ 1,245	1.5 %	\$ 78,084	\$ 314	0.4 %	\$ 69,796	\$ 697	1.0 %					
Time		9,356	254	2.7	6,092	139	2.3	9,898	237	2.4					
Demand		1,300	23	1.8	692	2	0.3	752	5	0.7					
U.S.															
U.S.															
Savings and transaction accounts															
Savings and transaction accounts															
Savings and transaction accounts												\$ 86,102	\$ 3,357	3.9 %	
Certificates of deposit															
Sweep accounts															
Non-U.S.	Non-U.S.														
Time		6	—	—	8	—	—	11	1	9.1					
Other deposits		11	5	45.5	11	3	27.3	11	3	27.3					
Certificates of deposit and other deposits															
Certificates of deposit and other deposits															
Certificates of deposit and other deposits															
Short-term borrowings	Short-term borrowings														
U.S.															
U.S.															
U.S.	U.S.	8	—	—	3	—	—	769	18	2.3					
Non-U.S.	Non-U.S.	1,894	19	1.0	1,983	12	0.6	2,017	11	0.5					



(a) Averages based on month-end balances.

(b) Interest expense primarily reflects interest on long-term financing and interest incurred on derivative instruments in qualifying hedging relationships on the hedged debt instruments.

- (c) U.S. non-interest-bearing Customer deposits include average Card Member credit balances of **\$502 million** **\$474 million**, **\$502 million** and **\$470 million** for **2023**, **2022** and **\$742 million** for 2022, 2021, and 2020, respectively.
- (d) Net average yield on interest-earning assets is defined as net interest income divided by average total interest-earning assets as adjusted for the items mentioned in footnote (c) from the table on A-

#### Changes in Net Interest Income – Volume and Rate Analysis <sup>(a)</sup>

The following table presents the amount of changes in interest income and interest expense due to changes in both average volume and average rate. Major category changes have been allocated between the average volume and average rate variances on a consistent basis based upon the respective percentage of change.

		2022 Versus 2021			2021 Versus 2020					
		Increase (Decrease)			Increase (Decrease)					
		due to change in:			due to change in:					
		2023 Versus 2022								
		Increase (Decrease)								
		due to								
		change in:								
Years Ended December 31, (Millions)										
Years Ended December 31, (Millions)										
Years Ended December 31, (Millions)	Years Ended December 31, (Millions)	Average Volume <sup>(b)</sup>	Average Rate <sup>(c)</sup>	Net Change	Average Volume <sup>(b)</sup>	Average Rate <sup>(c)</sup>	Net Change	Average Volume <sup>(b)</sup>	Average Rate <sup>(c)</sup>	Net Change
<b>Interest-earning assets</b>										
Interest-bearing deposits in other banks										
Interest-bearing deposits in other banks										
Interest-bearing deposits in other banks										
U.S.										
U.S.										
U.S.	U.S.	\$ (5)	\$ 433	\$ 428	\$ (19)	\$ (47)	\$ (66)			
Non-U.S.	Non-U.S.	(7)	48	41	(2)	5	3			
Federal funds sold and securities purchased under agreements to resell										
Federal funds and securities purchased under agreements to resell										
Non-U.S.										
Non-U.S.										
Short-term investment securities										
Short-term investment securities										

U.S.	U.S.	—	7	7	(3)	(4)	(7)
Non-U.S.		—	2	2	—	(1)	(1)
Card Member loans							
U.S.							
U.S.	U.S.	1,882	780	2,662	110	(753)	(643)
Non-U.S.	Non-U.S.	312	25	337	79	(189)	(110)
Other loans							
Card Member and Other loans							
U.S.							
U.S.							
U.S.	U.S.	114	15	129	(146)	(15)	(161)
Non-U.S.	Non-U.S.	33	(44)	(11)	(4)	(11)	(15)
Taxable investment securities	Taxable investment securities						
Taxable investment securities							
U.S.							
U.S.							
U.S.	U.S.	(47)	52	5	(1)	(37)	(38)
Non-U.S.	Non-U.S.	—	7	7	1	(6)	(5)
Non-taxable investment securities	Non-taxable investment securities						
U.S.	U.S.	(2)	1	(1)	(2)	—	(2)
U.S.							
U.S.							
Other assets							
Primarily U.S.							
Primarily U.S.							
Primarily U.S.							
Primarily U.S.	U.S.	(2)	2	—	(5)	1	(4)
Change in interest income							
Change in interest income	Change in interest income	\$ 2,287	\$ 1,338	\$ 3,625	\$ 9	\$ (1,059)	\$ (1,050)
Interest-bearing liabilities							
Interest-bearing liabilities							
Customer deposits	Customer deposits						
Customer deposits							
U.S.							
Savings		\$ 29	\$ 902	\$ 931	\$ 83	\$ (466)	\$ (383)
Time		74	41	115	(91)	(7)	(98)
Demand		2	19	21	—	(3)	(3)
U.S.							
U.S.							
Savings and transaction accounts							

Savings and transaction accounts							
Savings and transaction accounts							
Certificates of deposit							
Sweep accounts							
Non-U.S.	Non-U.S.						
Time		—	—	—	—	(1)	(1)
Other deposits		—	2	2	—	—	—
Certificates of deposit & Other deposits							
Certificates of deposit & Other deposits							
Certificates of deposit & Other deposits							
Short-term borrowings	Short-term borrowings						
U.S.							
U.S.							
U.S.	U.S.	—	—	—	(18)	—	(18)
Non-U.S.	Non-U.S.	(1)	8	7	—	1	1
	Long-term						
Long-term debt and other	debt and other						
U.S.	U.S.	25	364	389	(243)	(72)	(315)
U.S.							
U.S.							
Non-U.S.	Non-U.S.	(1)	16	15	—	2	2
	Change						
Change in interest expense	in interest expense	128	1,352	1,480	(269)	(546)	(815)
	Change						
Change in net interest income	in net interest income	\$ 2,159	\$ (14)	\$ 2,145	\$ 278	\$ (513)	\$ (235)

(a) Refer to footnotes from "Distribution of Assets, Liabilities and Shareholders' Equity" for additional information.

(b) Represents the change in volume multiplied by the prior year rate.

(c) Represents the sum of the change in rate multiplied by the prior year volume and the change in rate multiplied by the change in volume.

#### Weighted average yields and contractual maturities for available-for-sale debt securities with stated maturities

The following table presents weighted average yields by contractual maturities for available-for-sale debt securities with stated maturities as of **December 31, 202**

Weighted average yield <sup>(a)</sup>							
Weighted average yield <sup>(a)</sup>							
Weighted average yield <sup>(a)</sup>	Weighted average yield <sup>(a)</sup>			Due within 1 year		Due after 1 year but within 5 years	
State and municipal obligations	State and municipal obligations			—	%	—	%
State and municipal obligations							
State and municipal obligations							
U.S. Government agency obligations							
U.S. Government agency obligations							

U.S. Government agency obligations	U.S. Government agency obligations	—	—
U.S. Government treasury obligations	U.S. Government treasury obligations	2.03	3.22
U.S. Government treasury obligations			
U.S. Government treasury obligations			
Mortgage-backed securities			
Mortgage-backed securities			
Mortgage-backed securities	Mortgage-backed securities	—	—
Foreign government bonds and obligations	Foreign government bonds and obligations	5.25	4.20
Foreign government bonds and obligations			
Foreign government bonds and obligations			
Other			
Other			
Other	Other	—	%
		2.51	%

(a) Weighted average yields for investment securities have been calculated using the effective yield on the date of purchase. Yields on tax-exempt investment securities have been computed on a tax-exempt basis.

### Maturities and Sensitivities to Changes in Interest Rates

The following table presents contractual maturities of loans and Card Member receivables by customer type, and distribution between fixed and floating interest rates.

December 31, (Millions)	December 31, (Millions)	2022					December 31, (Millions)
		Within 1 year (a)					Within 1 year
<b>Loans</b>							
				After			
		Within 1 year (a)	1-5 years (b) (c)	5-15 years (c)	15 years (c)	Total	
<b>Loans</b>							
Consumer							
Consumer							
Consumer	Consumer	\$ 84,645	\$ 319	\$ —	\$ —	\$ 84,964	
Small Business	Small Business	22,858	89	—	—	22,947	
Corporate	Corporate	53	—	—	—	53	
Other	Other	1,000	4,289	104	23	5,416	
<b>Total loans</b>	<b>Total loans</b>	<b>\$ 108,556</b>	<b>\$ 4,697</b>	<b>\$ 104</b>	<b>\$ 23</b>	<b>\$ 113,380</b>	
<b>Loans due after one year at fixed interest rates</b>							
<b>Loans due after one year at fixed interest rates</b>							
Consumer							
Consumer							
Consumer	Consumer	\$ 319	\$ —	\$ —	\$ —	\$ 319	
Small Business	Small Business	89	—	—	—	89	
Other	Other	4,177	5	23	—	4,205	

Other							
Other							
Loans due after one year at variable interest rates	Loans due after one year at variable interest rates						
Other							
Other							
Other	Other		112	99	—		211
Total loans	Total loans		\$4,697	\$ 104	\$ 23	\$	4,824
Card Member receivables	Card Member receivables						
Card Member receivables							
Card Member receivables							
Consumer							
Consumer							
Consumer	Consumer	\$	22,814	\$ 71	\$ —	\$ —	\$ 22,885
Small Business	Small Business		19,494	135	—	—	19,629
Corporate	Corporate		15,099	—	—	—	15,099
Total Card Member receivables	Total Card Member receivables	\$	57,407	\$ 206	\$ —	\$ —	\$ 57,613
(a) Card Member loans have no stated maturity and are therefore included in the due within one year category. However, many of our Card Members will revolve their balances, which may extend their upon receipt of Card Member statements and have no stated interest rate and are therefore included in the due within one year category.							
(b) Card Member loans and receivables due after one year represent Troubled Debt Restructurings (TDRs). modification programs offered to Card Members experiencing financial difficulties are offered							
(c) Other loans due after one year primarily represents installment loans.							

### Credit Quality Indicators for Loans and Card Member Receivables

The following table summarizes the ratio of all loans and Card Member receivables categories.

Years Ended December 31, (Millions, except percentages and where indicated)	Years Ended December 31, (Millions, except percentages and where indicated)	2022	2021	Years Ended December 31, (Millions, except percentages and where indicated)
Card Member loans	Card Member loans			
Consumer	Consumer			
Consumer				
Net write-offs — principal less recoveries				
Net write-offs — principal less recoveries				
Net write- offs — principal less recoveries	Net write- offs — principal less recoveries	\$ 692	\$ 576	

Net write-offs — interest and fees less recoveries	Net write-offs — interest and fees less recoveries	\$ 203	\$ 190	
Average consumer loans (billions) (a)	Average consumer loans (billions) (a)	\$ 74.8	\$ 61.0	
Principal only net write-offs / average consumer loans outstanding (b)	Principal only net write-offs / average consumer loans outstanding (b)	0.9 %	0.9 %	Principal only net write-offs / average consumer loans outstanding (b)
Principal, interest and fees net write-offs / average consumer loans outstanding (b)	Principal, interest and fees net write-offs / average consumer loans outstanding (b)	1.2 %	1.3 %	Principal, interest and fees net write-offs / average consumer loans outstanding (b)
<b>Small Business</b>	<b>Small Business</b>			
Net write-offs — principal less recoveries	Net write-offs — principal less recoveries	\$ 145	\$ 96	
Net write-offs — principal less recoveries	Net write-offs — principal less recoveries			
Net write-offs — interest and fees less recoveries	Net write-offs — interest and fees less recoveries	\$ 26	\$ 17	
Average small business loans (billions) (a)	Average small business loans (billions) (a)	\$ 20.5	\$ 15.0	
Principal only net write-offs / average small business loans outstanding (b)	Principal only net write-offs / average small business loans outstanding (b)	0.7 %	0.6 %	Principal only net write-offs / average small business loans outstanding (b)

Principal, interest and fees net write-offs / average small business loans outstanding	Principal, interest and fees net write-offs / average small business loans outstanding			
(b)	(b)	0.8 %	0.8 %	Principal, interest and fees net write-offs / average small business loans outstanding (b)

Other loans Other loans

Other loans

Other loans

Net write-offs

Net write-offs

Net write- offs	Net write- offs	\$ 22	\$ 21	
Average	Average			
Other loans	Other loans			
(billions) (a)	(billions) (a)	\$ 4.1	\$ 2.5	

Net write- offs/average other loans outstanding	Net write- offs/average other loans outstanding			
(b)	(b)	0.5 %	0.9 %	Net write-offs/average other loans outstanding (b)

Card Member receivables Card Member receivables

Card Member receivables

Card Member receivables

Consumer Consumer

Consumer

Consumer

Net write-offs — principal  
less recoveries  
Net write-offs — principal  
less recoveries

Net write- offs — principal less recoveries	Net write- offs — principal less recoveries	\$ 177	\$ 63	
Net write- offs — fees less recoveries	Net write- offs — fees less recoveries	\$ 15	\$ 11	
Average consumer receivables (billions) (a)	Average consumer receivables (billions) (a)	\$ 21.3	\$ 19.2	

Principal only net write-offs / average consumer receivables outstanding	Principal only net write-offs / average consumer receivables outstanding			
(b)	(b)	0.8 %	0.3 %	Principal only net write-offs / average consumer receivables outstanding (b)

Principal and fees net write-offs / average consumer receivables outstanding	Principal and fees net write-offs / average consumer receivables outstanding			
(b)	(b)	0.9 %	0.4 %	Principal and fees net write-offs / average consumer receivables outstanding (b)

<b>Small Business</b>	<b>Small Business</b>			
Net write-offs — principal less recoveries	Net write-offs — principal less recoveries	\$ 198	\$ 46	

Net write-offs — principal less recoveries	
Net write-offs — principal less recoveries	

Net write-offs — fees less recoveries	Net write-offs — fees less recoveries	\$ 17	\$ 11
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Average small business receivables (billions) (a)	Average small business receivables (billions) (a)	\$ 18.6	\$ 15.8
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Principal only net write-offs / average small business receivables outstanding	Principal only net write-offs / average small business receivables outstanding			
(b)	(b)	1.1 %	0.3 %	Principal only net write-offs / average small business receivables outstanding (b)

Principal and fees net write-offs / average small business receivables outstanding	Principal and fees net write-offs / average small business receivables outstanding			
(b)	(b)	1.2 %	0.4 %	Principal and fees net write-offs / average small business receivables outstanding (b)

<b>Corporate</b>	<b>Corporate</b>
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Net write-offs — principal and fees less recoveries	Net write-offs — principal and fees less recoveries	\$	55	\$	(2)
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Net write-offs — principal and fees less recoveries

Net write-offs — principal and fees less recoveries

Average corporate receivables (billions) (a)	Average corporate receivables (billions) (a)	\$	14.7	\$	11.8
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Principal and fees net write-offs / average corporate receivables outstanding (b)	Principal and fees net write-offs / average corporate receivables outstanding (b)	0.4 %	— %
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Principal and fees net write-offs / average corporate receivables outstanding (b)

Reserve for credit losses

Reserve for credit losses

Reserve for credit losses	Reserve for credit losses	\$4,035	\$3,421
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Non-accrual loans (c)	Non-accrual loans (c)	\$	191	\$	96
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Reserve for credit losses as a percentage of total loans and Card Member receivables (d)	Reserve for credit losses as a percentage of total loans and Card Member receivables (d)	2.4 %	2.4 %
--	--	-------	-------

Reserve for credit losses as a percentage of total loans and Card Member receivables (d)

Non-accrual loans as a percentage of total loans (e)	Non-accrual loans as a percentage of total loans (e)	0.2 %	0.1 %
--	--	-------	-------

Non-accrual loans as a percentage of total loans (e)

Reserve for credit losses as a percentage of non-accrual loans (e)	Reserve for credit losses as a percentage of non-accrual loans (e)	1994.3 %	3476.3 %
--	--	----------	----------

Reserve for credit losses as a percentage of non-accrual loans (e)

(a) Averages are based on month-end balances for the periods presented.

(b) The net write-off rate presented is on a worldwide basis and is based on principal losses only (i.e., excluding interest and/or fees) to be consistent with industry convention. In addition, as our practice also presented.

(c) Non-accrual loans not in modification programs primarily include certain loans placed with outside collection agencies for which we have ceased accruing interest. Amounts presented exclude income by higher legal placements.

(d) Refer to "Maturities and Sensitivities to Changes in Interest Rates" for total outstanding balance of loans and Card Member receivables.

(e) Refer to "Allocation of reserve for credit losses" for reserve related to Card Member loans and other loans.

#### Allocation of Reserve for Credit Losses

The following table shows the reserve for credit losses allocated to Card Member loans, Card Member receivables and Other loans.

December 31, (Millions, except percentages)	December 31, (Millions, except percentages)	2022		2021		December 31, (Millions, except percentages)
Reserve for credit losses at end of year applicable to	Reserve for credit losses at end of year applicable to	Amount	Percentage (a)	Amount	Percentage (a)	Reserve for credit losses at end of year applicable to
Card Member loans	Card Member loans	\$3,747	93 %	\$3,305	97 %	
Card Member receivables	Card Member receivables	229	6	64	2	
Other loans	Other loans	59	1	52	1	
<b>Total Reserve for credit losses</b>	<b>Total Reserve for credit losses</b>	<b>\$4,035</b>	<b>100 %</b>	<b>\$3,421</b>	<b>100 %</b>	<b>Total Reserve for credit losses</b>

(a) Percentage of reserve for credit losses on Card Member loans, Card Member receivables and Other loans to the total reserve.

#### Uninsured Time Certificates Customer Deposits

Our U.S. deposits are insured up to \$250,000 per account holder through the FDIC. Our non-U.S. deposits are insured as per regulatory rules in the respective jurisdictions, of which approximately \$11.3 billion and \$12.2 billion, respectively, were uninsured.

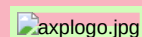
The following table presents the amount of uninsured time certificates of deposit issued by us in our U.S. and non-U.S. offices, further segregated by time remaining calculated proportionately as a percentage of total deposits for each category of deposits held as of the reporting date.

By remaining maturity as of December 31, 2022									
By remaining maturity as of December 31, 2023									
(Millions)	(Millions)	or less	3 months	6 months	12 months	Over 12 months	Total	(Millions)	
U.S. (a)	U.S. (a)	\$ 45	\$ 56	\$ 177	\$ 170	\$ 448			
Non U.S.	Non U.S.	\$ 1	\$ 1	\$ 3	\$ —	\$ 5			

(a) We offer deposits within our U.S. bank subsidiary, AENB. These funds are currently insured up to \$250,000 per account holder through the FDIC.

(b) Includes time deposits in certain of our Non-U.S. offices that exceed the insurance limit as defined by the regulatory rules in individual markets.

A-8



AMERICAN EXPRESS COMPANY

AMERICAN EXPRESS NATIONAL BANK 2016 INCENTIVE

## DEFERRED COMPENSATION PLAN FOR DIRECTORS AND ADVISORS [ ] GLOBAL M

(As amended This [ ] Nonqualified Stock Option Award Agreement sets forth the terms and restated effective January 1, 2023)

### **Section 1. Effective Date**

The original effective date conditions of this Deferred Compensation Plan for Directors and Advisors (this "Plan") was October 1, 1973. This Plan will be restated and is hereby amended to be effective January 1, 2023.

### **Section 2. Eligibility**

Any Director or Advisor to the Board of Directors of Nonqualified Stock Options granted by American Express Company (the "Company") pursuant to this Plan shall be eligible to participate in the Plan. The terms used herein have the meanings given such terms herein or by Appendix A.

Additional specific terms of a Participant's Option under this Agreement are set forth in the Participant's Award Communication, which shall constitute a part of the Plan.

For Options granted in special situations (such as grants to newly hired or promoted Participants), the vesting and/or performance requirements shall be determined by the Committee. In the event of a merger, acquisition, or other corporate transaction, the vesting and/or performance requirements shall be determined by the Committee. The Committee may, in its discretion, convert or accelerate the vesting of the Number of Shares in effect under this Plan prior to the vesting date. References to the Number of Shares shall refer to the Company and any Director of AENB, American Express Centurion Bank and American Express Bank.

### **Section 3. Administration**

The Nominating and Governance Committee (the "Committee") portion of the Board Number of Directors shall administer this Plan. The Committee shall establish rules and prescribe any forms for the administration of this Plan. The Committee may delegate its authority under this Plan to such persons as it may determine, subject to such terms and limitations as the Committee may impose.

### **Section 4. Deferral Elections**

A Director may elect for any calendar year to defer receipt of 50% or 100% of the compensation payable to the Director for service as a Director or Advisor. A deferral election with respect to the compensation earned in a particular calendar year shall be made no later than the end of the preceding calendar year. If a Director makes a deferral election, the Director's compensation for that calendar year shall be deferred and the Director shall not receive cash compensation for that calendar year. If a Director makes a deferral election, the Director's compensation for that calendar year shall be deferred and the Director shall not receive cash compensation for that calendar year. If a Director makes a deferral election, the Director's compensation for that calendar year shall be deferred and the Director shall not receive cash compensation for that calendar year. If a Director makes a deferral election, the Director's compensation for that calendar year shall be deferred and the Director shall not receive cash compensation for that calendar year.

If the Director's irrevocable deferral election is received by the Administrator prior to their initial election or appointment as a Director, it will be effective as of the date of their initial election or appointment as a Director. If the Director's irrevocable deferral election is received by the Administrator within 30 days after the date of their initial election or appointment as a Director, it will be effective as of the date of their initial election or appointment as a Director. If the Director's irrevocable deferral election is received by the Administrator after 30 days after the date of their initial election or appointment as a Director, it will be effective as of and apply to their compensation earned on or after January 1 of the calendar year following the calendar year in which they were elected or appointed as a Director.

Unless the Administrator provides otherwise prior to the start of a subsequent calendar year, a Director's deferral election for a calendar year shall be effective for the calendar year in which the election is made and for the subsequent calendar year.

### **Section 5. Director Class Year Accounts**

Compensation deferred by a Director will be credited to bookkeeping accounts established under this Plan. The compensation deferred by a Director for calendar year 2015 and each calendar year thereafter shall be credited to separate accounts for each such calendar year. For purposes of this Plan, the compensation deferred by a Director for calendar year 2015 shall be referred to as the Director's "Pre-2015 Class Year Account" and the account established for the compensation deferred by a Director for calendar year 2016 shall be referred to as the Director's "2016 Class Year Account". The compensation deferred by a Director for a calendar year may be referred to individually as a "Class Year Account," and collectively as the "Class Year Accounts" of the Director.

The compensation deferred by a Director will be credited to his or her accounts effective as of the last day of the calendar quarter to which such compensation is attributable (as determined in Section 10(a) below) during a calendar quarter for which the Director has deferred all or a portion of his or her compensation, any compensation shall be credited to the Director's account effective as of such Payment Event Date.

### **Section 6. Investment Options**

Amounts held in a Director's Class Year Accounts will be credited and debited with earnings and losses based on the hypothetical investment option available to the Director. The investment option for a Director's Class Year Accounts shall be an option with credits based on a rate linked to 120% of the applicable fair market value of the Company's common stock (the "Share Equivalent Option"), each as more completely described below.

At the time that a Director makes an election to defer receipt of his or her compensation for a calendar year pursuant to Section 4, the Director may elect the following ways: (i) 100% to the AFR-Based Option; (ii) 100% to the Share Equivalent Option; or (iii) 50% to the AFR-Based Option and 50% to the Share Equivalent Option, in the proportions as allowed by the Committee for such calendar year.

Unless the Administrator provides otherwise prior to the start of a subsequent calendar year, a Director's Investment Options election for a calendar year shall be the same as the Director's Investment Options election prior to such subsequent calendar year.

**(a) AFR-Based Option**

- (A) Amounts for which a Director has chosen the AFR-Based Option shall be credited with interest at a rate equal to 120% of the rate of interest applicable under Section 1274(d) of the Code (the "AFR") (e.g., amounts that are credited during 2016 shall be credited at a rate equal to the rate of interest applicable under such other frequency specified by the Administrator for such purpose from time to time).
- (B) For purposes of Section 10 below, the amounts for which a Director has elected the AFR-Based Option that are payable shall be valued as of the applicable Payment Event Date.

**(b) Share Equivalent Option**

- (A) Amounts for which a Director has chosen the Share Equivalent Option will be converted hypothetically into a number of Shares determined by dividing the amount of deferred compensation in each calendar quarter for which the Director has chosen the Share Equivalent Option by the value \$0.20 per share (the "Common Stock"), for the last fifteen (15) trading days of such calendar quarter; provided, that the amount of compensation deferred by the Director for the calendar quarter in which the Payment Event Date occurs will be converted into a number of Shares, chosen the Share Equivalent Option, by the average of the closing prices of the Common Stock for the fifteen (15) trading days immediately preceding the applicable Payment Event Date.
- (B) On the date on which the Company pays a dividend on the Common Stock, dividend equivalents in the form of additional Shares shall be credited to each such Class Year Account on the shareholder record date applicable to such dividend payment, divided by the closing price of the Common Stock on the dividend payment date, multiplied by (ii) the number of SEUs credited to each such Class Year Account on the shareholder record date applicable to such dividend payment.
- (C) In the event of any change in the outstanding Common Stock by reasons of any stock split, stock dividend, split up, sale of shares, a sale by the Company of all or part of its assets, any distribution to the shareholders other than a normal cash dividend, the number of Shares credited to each such Class Year Account shall be automatically adjusted on the same basis so that the proportionate interest of the Director shall be the same as if no such change had occurred.
- (D) For purposes of Section 10 below, the SEUs payable to a Director on a Payment Event Date will be valued by multiplying the amount of SEUs payable by the average of the closing prices of the Common Stock for the fifteen (15) trading days immediately preceding the applicable Payment Event Date.

The Administrator may in his or her discretion allow a Director to change the Investment Options for an existing Class Year Account at any time after the Administrator prescribes.

**Section 7. Credits to Class Year SEU Award Accounts for SEU Plan Awards**

A number of SEUs equal to the number of Share Equivalent Units, if any, awarded to a Director during a calendar year under the American Express Company's "Share Equivalent Plan" for calendar year 2015 and subsequent calendar years, will be credited to a bookkeeping account established under this Plan for such Director's calendar year. For calendar year 2015 and each calendar year thereafter shall be credited to separate accounts for each such calendar year, and such separate accounts shall be referred to as the Director's "Class Year SEU Award Account." For example, the account established for the Director's SEUs attributable to awards of Share Equivalent Units under the SEU Plan for 2015 shall be referred to as the Director's "2015 Class Year SEU Award Account," and the account established for the Director's SEUs attributable to awards of Share Equivalent Units under the SEU Plan for calendar year 2016 shall be referred to as the Director's "2016 Class Year SEU Award Account," and collectively as the "Class Year SEU Award Accounts."

If a Director has a Pre-2015 Class Year Account for the compensation deferred by the Director attributable to calendar years prior to 2015, then the SEUs credited to such existing Pre-2015 Class Year Account and treated as SEUs under the Share Equivalent Option, and adjusted and paid in the same manner as the SEUs credited to a Class Year Account under the Share Equivalent Option, and adjusted and paid in the same manner as the SEUs credited to a Class Year Account under the Share Equivalent Option.

The SEUs to be credited pursuant to this Section 7 for calendar year 2015 and each calendar year thereafter shall be credited to a Class Year SEU Award Account and valued and paid in the same manner as the SEUs credited to a Class Year Account under the Share Equivalent Option.

The Administrator may in his or her discretion allow a Director to change the Investment Options for an existing Class Year SEU Award Account at any time after the Administrator prescribes.

**Section 8. Payment Elections**

- (a) A Director who is newly elected to the Board of Directors of the Company or AENB may make an irrevocable payment election, which will be binding on the individual is elected to such Board of Directors, as to the time and form of payment of such Class Year Account and Class Year SEU Award Account.
- (A) Time of Payment. Either:
  - i. upon the Director's separation from service; or
  - ii. on a specified anniversary following the Director's separation from service, but not later than the tenth (10th) anniversary of the Director's separation from service.
- (B) Form of Payment. In cash, in either:

- To the extent permissible under Section 409A, a Director who is newly elected to the Board of Directors of the Company or AENB shall be eligible to receive a bonus payment from the SEU Award Account for the year in which the individual is elected to such Board of Directors, within thirty (30) days after his or her election to the Board of Directors, if the individual is an individual who has been nominated for election to the Board of Directors of the Company or AENB during a calendar year to make such election, and if the individual is so elected to such Board of Directors).

The payment election (or default payment election) under this Section 8(a) for a calendar year shall apply to both a Director's Class

A Director shall make the payment election provided by this Section 8(b) for his or her Class Year Account and Class Year SEU Award.

Unless the Administrator provides otherwise prior to the start of a subsequent calendar year, a Director's actual (or default) payment to his or her Class Year Account and Class Year SEU Award Account for each subsequent calendar year thereafter unless and until the SEU Award Account prior to the subsequent calendar year.

The payment election (or default payment election) under this Section 8(b) for a subsequent calendar year shall apply to both a Dire

(c) A Director may change an existing (or default) payment election in effect for a Class Year Account and Class Year SEU Award Account for

- (A) does not take effect for twelve (12) months following the date such subsequent election becomes effective;
- (B) specifies a new permissible payment date (or a new permissible payment commencement date in the case of annual commencement date in the case of installment payments); and
- (C) the new payment date (or a new payment commencement date in the case of annual installment payments) is no later than the date of the subsequent election.

Any change to a Director's existing payment election (or default payment election) for a calendar year shall apply to both his or her C

(d) Upon a Director's separation from service, the Director's payment election in effect on such date for each of the Director's Class Year Award Account and Class Year SEU Award Account, respectively, for purposes of Section 10 below.

In the event that a Director dies prior to receipt of any or all of the amounts payable to him or her pursuant to this Plan, except as otherwise provided herein, the SEU Award Accounts shall be paid to the legal representative of the Director's estate pursuant to Section 10 below.

The Administrator may allow Directors to designate a beneficiary or beneficiaries to receive payment of their respective Class Year Accounts and Class Year SEU Award Accounts. The Administrator shall establish the procedures for any such beneficiary designations. In the event that the Administrator allows Directors to make such beneficiary designations, then in the event of the death of a Director, any amounts credited to such deceased Director's Class Year Accounts and Class Year SEU Award Accounts shall be paid to the designated beneficiary or beneficiaries named in the beneficiary designation (instead of to the legal representative of the Director's estate). Any payments under this Section 9 shall be paid in a lump sum.

**Section 10. Time and Amount of Payment**

(a) **Time of Payment.** A Director's Class Year Accounts and Class Year SEU Award Accounts will each be paid (or commence to be paid in the event of death or disability) at the time of the first meeting of the Board of Directors following the end of the applicable Class Year Account or Class Year SEU Award Account, as elected by the Director or otherwise provided by this Plan.

With respect to each Class Year Account and Class Year SEU Award Account, "Payment Event Date" shall mean the date of the Dividend Payment made to the Class Year Account or Class Year SEU Award Account, or the date of the first Dividend Payment made to the Class Year Account or Class Year SEU Award Account, whichever is applicable to such Class Year Account or Class Year SEU Award Account, but in no event later than the tenth (10th) anniversary thereof, whichever is applicable to such Class Year Account or Class Year SEU Award Account.

Payment of a Class Year Account or Class Year SEU Award Account shall be made in a lump sum or a specified number of installments (including Section 8(c)), or if payment is made as a result of the death of a Director, in a lump sum as provided by Section 9.

In the case of a Class Year Account or Class Year SEU Award Account payable in installment payments, each anniversary of the initial Payment Event Date.

A payment to be made **vest** on a given Payment Event **Vesting** Date, will be made or commenced as soon as administratively practicable (Section 409A).

(b) Amount of Payment. The amount to be paid for a Class Year Account or Class Year SEU Award Account on a Payment Event Date will be the amount of the account balance on the Payment Event Date. No interest, dividend equivalents or other earnings will be credited on amounts payable on a given Payment Event Date or received by the Director.

If the Director elects to receive payment of a Class Year Account or a Class Year SEU Award Account in a specified number of annual payments, the number of payments shall be the number of payments necessary to give effect to the number of remaining installment payments and the balance of the Class Year Account or Class Year SEU Award Account.

Year Account or Class Year SEU Award Account pursuant to Section 6 and this Section 10. (As an example, if a Director chooses to account; the payment for the second year shall be 1/3 of the value of the account; the payment for the third year shall be 1/2 of the value of the account.)

In the case of a Class Year Account or Class Year SEU Award Account payable in installment payments, the Class Year Account or SEU Award Account shall be payable in equal installments over the period of the installment. **intent thereof.**

**Section 11.1. Director's Rights Unsecured**

The right of any Director to receive future payments under the provisions of this Plan shall be an unsecured, contractual claim against the general assets of the Company or separate fund or to make any segregation of assets for the payment of any amounts under this Plan.

Participants may not sell, transfer, assign, pledge, levy, attach, encumber or alienate any amounts payable under this Plan.

**Section 12.Statement of Account**

The Company will provide or make available to each Director a statement of account that will confirm the Director's Class Year Account and Class Year SEU Award Account as determined by the Administrator. The Administrator may provide for such statement of accounts to be in writing (including electronic format) or by other means.

**Section 13.Amendment**

This Plan may be amended at any time and from time to time by the Board of Directors of the Company; provided, however, that the Board of Directors shall not amend the Plan in a manner that (a) results in a violation of Section 409A, or (b) result in a violation of Section 409A.

**Section 14.Termination**

This Plan shall terminate upon the adoption of a resolution of the Board of Directors terminating this Plan. The termination of this Plan shall not affect the right of any Director to receive future payments under the provisions of this Plan and the balances of each Class Year Account and Class Year SEU Award Account shall continue to become due and payable in accordance with the terms of the Plan or election (or default payment election) applicable to such Class Year Account and Class Year SEU Award Account; provided, however, if the Board of Directors terminates this Plan, the Class Year Account and Class Year SEU Award Accounts may be accelerated upon the termination of this Plan to the extent permissible under and in accordance with the terms of the Plan.

**Section 15.Section 409A**

This Plan and the benefits provided thereunder, including SEUs credited pursuant to Section 7, are intended to comply with the requirements of Section 409A of the Internal Revenue Code and shall be administered and interpreted consistent with such intention and the American Express Section 409A Compliance Policy.

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TWELFTH AMENDMENT AND RESTATED  
OF THE  
AMERICAN EXPRESS  
RETIREMENT RESTORATION PLAN  
(formerly known as the Supplemental Retirement Plan)  
(As amended and restated effective as of January 1, 2024)

ARTICLE 1  
HISTORY AND EFFECTIVE DATE

Section 1.1 History **Vesting**.

(a) On November 26, 1973 **Vesting Date**, Subject to Section 1(b), the Board of Directors (the "Board") of American Express Company (the "Company") adopted the American Express Retirement Plan (the "Plan") to supplement retirement benefits provided under the American Express Retirement Plan at the time of termination of service for compensated individuals.

(b) On July 1, 1994, the Board authorized and directed the amendment and restatement of the Plan pursuant to the pr and renamed the American Express Company Supplemental Retirement Plan. The Plan was subsequently amended through Decemb

(c) On July 25, 2005, the Board amended and restated the Plan (immediately prior to such amendment and restaten Participants who were in "pay status" as of January 1, 2005 continue to have the payment of their Supplemental Benefits governec calendar year 2006 and thereafter, payments other than monthly annuity payments which would have been made on April 1 of any ye as of January 1, 2005 are governed from and after such date by the terms of the Plan, as amended and restated, and as further amen January 1, 2005 if he or she was entitled to benefits under the Plan as of January 1, 2005, with payments scheduled to begin on or bef

(d) Effective as of October 1, 2005, Ameriprise Financial, Inc. ("AFI") ceased to be a participating employer in Amex' transferred to new plans established by AFI in a transaction that complied with Section 414(l) of the Internal Revenue Code of 1986, a the Plan covering AFI participants were similarly transferred, and active and retired AFI participants and AFI beneficiaries ceased parti

(e) Generally effective July 1, 2007, benefit accruals under the American Express Retirement Plan, as amended (the "E

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as of July 1, 2007, Amex adopted certain changes to the American Express Incentive Savings Plan, as amended, and renamed such p

(f) On January 22, 2007, the Board amended and restated the Plan, generally effective July 1, 2007, to reflect the ch and to rename the Plan the American Express Supplemental Retirement Plan.

(g) On November 19, 2007, the Compensation and Benefits Committee (the "CBC") approved the First Amendment t employees of American Express Bank who would be transferring to the buyer in the sale transaction.

(h) In November 2007, the Employee Benefits Administration Committee ("EBAC"), pursuant to the authority delegated thereto. On November 19, 2007, the CBC approved an amendment to the Plan to provide for accelerated vesting of ROE interest Executive Vice President of Human Resources, pursuant to the authority delegated to him, approved the amendment and restatement

(i) Effective March 29, 2008, the Senior Vice President of Human Resources, Global Compensation & Benefits, purs make certain changes related to the acquisition of GE Corporate Payment Services.

(j) On July 15, 2008, the Vice President of Global Benefits, pursuant to the authority delegated to him, amended Section

(k) The Plan was amended and restated, effective January 1, 2009, by the Vice President of Global Benefits, pursua to make the changes necessary or advisable for compliance with Section 409A of the Code and the treasury regulations and other offic

(l) The Plan was amended and restated, effective March 30, 2009, by the Senior Vice President Global Compensa contributions and certain Company conversion contributions for the pay period commencing March 30, 2009 through the pay period e commencing March 30, 2009 through the pay period ending on January 3, 2010, for purposes of determining a Participant's "Compens

(m) The Plan was amended and restated, effective December 1, 2009, by the Vice President of Global Benefits, pursua

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class of employees eligible to receive SRP-RSP benefits, and (ii) to remove PG Awards as compensation eligible for elective deferrals.

(n) The Plan was amended and restated, effective January 1, 2011 except as otherwise stated, by the Senior Vice F require Participants to defer salary or bonus in order to receive Company Matching Contributions that cannot be provided under the

connection with a Change in Control, to make changes with respect to the Plan's investment crediting process, to alter certain procedures of the Plan.

(o) On May 4, 2012, the EBAC Administrative Delegate, pursuant to the authority delegated to her by Section 1.3 of the Plan, amended the Plan to add a new Section 4.2(b)(ii) to clarify eligibility for the Deferral Plan benefits attributable to years prior to 2011 and governed by earlier deferral plans maintained by the Company that have been terminated.

(p) Generally effective January 1, 2012, the Senior Vice President Global Compensation & Benefits, pursuant to the authority delegated to her by the Plan, amended the Plan to add a new Section 4.2(b)(iii) to clarify eligibility for the first year of eligibility payment timing elections for Company Matching Contributions, Company Conversion Contributions and Company Voluntary Contributions.

(q) Generally effective January 1, 2013, the Senior Vice President Global Compensation & Benefits, pursuant to the authority delegated to her by the Plan, amended the Plan to add a new Section 4.2(b)(iv) to clarify how Incentive Pay is calculated, Section 4.2(b)(i) to clarify eligibility based on having an Account from a prior Plan Year, Sections 5.3(c)(i)(A) and 8.2(c)(i)(A) and 8.2(c)(ii) to clarify the payment of benefits to a Participant who experiences a Separation from Service and is later re-employed by the Company under similar circumstances.

(r) Generally effective January 1, 2013, the Senior Vice President Global Compensation & Benefits, pursuant to the authority delegated to her by the Plan, amended the Plan to add a new Section 4.2(b)(v) to clarify the exclusion of non-qualified deferred compensation, Section 2.1(y) to revise the definition of Incentive Pay and Schedule B to remove the reference to the Plan's investment crediting process.

(s) Effective August 8, 2013, the Senior Vice President of Human Resources, Global Compensation & Benefits, pursuant to the authority delegated to her by the Plan, amended the Plan to add a new Section 4.2(b)(vi) regarding the termination of the Plan with respect to Participants who were employees of American Express Publishing Corporation in accordance with the requirements of Treasury Regulation Section 1.409A-3(j)(4)(ix)(B).

(t) Effective September 26, 2013, the Senior Vice President Global Compensation & Benefits, pursuant to the authority delegated to her by the Plan, amended the Plan to add a new Section 4.2(b)(vii) to clarify the de minimis lump sum payments.

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(u) Effective January 1, 2014, the Senior Vice President, Global Compensation & Benefits, pursuant to the authority delegated to her by the Plan, amended the Plan to add a new Section 4.2(b)(viii) to clarify the earlier deadline for annual deferrals of the third Friday of December preceding the applicable Plan Year and to add Schedule E regarding the Global Business Travel business.

(v) Generally effective January 1, 2017, the Senior Vice President, Global Total Rewards and Learning, pursuant to the authority delegated to her by the Plan, amended the Plan to add a new Section 4.2(b)(ix) to revise the definition of Incentive Pay, Section 2.1(pp) to omit the definition of RSP Match Percentage, Section 5.2(b)(iii) to revise the definition of Supplemental Election, and Sections 5.4(a)(iii)(A) and 6.2(b) to provide rules on eligibility for open enrollment and special enrollment.

(w) Effective December 17, 2018, the Executive Vice President, Global Total Rewards and Medical, pursuant to the authority delegated to her by the Plan, amended the Plan to add a new Section 4.2(b)(x) for revised Department of Labor regulations addressing claims procedures for disability-related benefits.

(x) Effective January 1, 2020, EBAC, pursuant to the authority given to it by the Plan, interpreted the Plan to impose a deadline for annual deferrals of the December 15 preceding the applicable Plan Year, or if December 15 is on a weekend, the following Monday.

(y) Effective September 10, 2020, EBAC, pursuant to the authority given to it by the Plan, imposed an eligibility requirement for the Plan's investment crediting process.

(z) Effective December 9, 2021, the Executive Vice President, Colleague Total Rewards & Well-being, pursuant to the authority delegated to her by the Plan, amended the Plan to add a new Section 4.2(b)(xi) to revise the definition of Base Salary, Section 2.1(y) to revise the definition of Incentive Pay, Section 5.2(b)(ii) to revise the terms of Company Fixed Rate Contributions, Section 5.4(d) to clarify that a former Employee who again becomes a Participant after being a former Participant had made a one-time modification for benefits earned prior to Separation from Service, and Schedule B to remove the reference to the Plan's investment crediting process.

(aa) The Plan was amended and restated, effective January 1, 2023, by the Executive Vice President, Colleague Total Rewards & Well-being, pursuant to the authority delegated to her by the Plan, to incorporate all prior amendments and EBAC interpretations and to make certain ministerial revisions.

(bb) The Plan has remained in effect since its adoption and has been construed and operated as a "top-hat plan" under the Plan.

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Employee Retirement Income Security Act of 1974, as amended ("ERISA"), and Section 2520.104-23 of the United States Department

**Section 1.2 Effective Date.** Except as expressly provided otherwise herein, the Plan as amended and restated hereby is intended interpretation of pre-existing plan terms and are effective as of the date that the relevant original provision was added to the P

**Section 1.3 Transition Rules.**

(a) Supplemental Benefits. Each Participant's accrued benefit under the Prior SRP Plan as of December 31, 2004 ("G 409A of the Code and Notice 2005-1. Grandfathered Supplemental Benefits are governed by and administered in accordance with i Benefits may not materially modify the rights, terms or conditions of the Prior SRP Plan.

(b) Deferral Benefits. Deferral Benefits have been provided under the Deferral Plan, which for Plan Years ending on r Pay-for-Performance Deferral Programs and any other similar non-qualified plans for the deferral of compensation available in such 2008, is this Plan. The Deferral Benefits that were earned and vested prior to January 1, 2005 (the "Grandfathered Deferral Ber Grandfathered Deferral Benefits were administered in accordance with Article 7 of this Plan. Finally, such amendments also provided Control under the terms of the Prior Deferral Plan shall be credited at the AFR, as defined herein. All other benefits have been govern Effective January 1, 2011, the Formerly Grandfathered Deferral Benefits lost their Grandfathered Benefits status and were distrib remaining Grandfathered Deferral Benefits attributable to Degrandfathered Participants) shall continue to be Grandfathered Deferral B

(c) For convenience of reference, the details regarding the form and timing of payment of Grandfathered Supplement set forth on an Appendix to this Plan document, which may be updated or clarified by the Administrator from time to time (provided t timing provided for by this Section, the Prior SRP Plan and the Prior Deferral Plan, as applicable).

**Section 1.4 Modification of Certain Grandfathered Benefits.**

(a) Effective January 1, 2011, the Formerly Grandfathered Deferral Benefits of each Degrandfathered Participant which

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2016 shall be payable in a lump sum on March 1, 2012 unless otherwise elected pursuant to Section 1.4(b). Formerly Grandfathered under the Interest Credit Method through December 31, 2011, provided, however, that if a Participant becomes an Executive Officer, AFR (except to the extent earnings in excess of the AFR have been paid out prior to the Participant's becoming an Executive Office Benefits shall be credited with earnings at the AFR.

(b) On or before December 31, 2010, each Degrandfathered Participant could elect to have his or her formerly Grand installments, and (i) on a specified date (which must be a January 1 or July 1) that is no earlier than July 1, 2017 (or as soon thereafter earlier than July 1, 2017), and in the case of a Participant who elected installment payments, payment will continue as of each subseq in no event later than 90 days); provided that a Degrandfathered Participant who elects to be paid at Retirement or who elects a spe Deferral Benefits paid as of the later of (i) July 1, 2017 or (ii) the January 1 or July 1 which is at least six months following his or her Se than 90 days), provided that in the case of an election of installment payments, payment will commence as of the later of July 1, 2017 1 thereafter (or as soon thereafter as administratively feasible, but in no event later than 90 days). If a Participant dies before payme Deferral Benefits. In any event, such subsequent election shall not become effective until January 1, 2012. If a Degrandfathered Par credited with earnings under the Interest Credit Method through December 31, 2011, provided, however, that if a Participant becomes shall not exceed the AFR (except to the extent earnings in excess of the AFR have been paid out prior to the Participant's becoming a Investment Method as of January 1, 2012.

**ARTICLE 2  
DEFINITIONS**

**Section 2.1 Definitions.** As used in the Plan, the following terms have the meanings indicated below:

- (a) “Account” means, with respect to a Participant, his or her Deferral Account and Supplemental Account, collectively.

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(b) “Administrator” means the Employee Benefits Administration Committee, including any individual(s) to whom the committee or individual(s) authorized to act as the Administrator by the Committee.

(c) “Affiliate” means any corporation or other trade or business under common control with Amex, as further defined in the Plan.

(d) “AFR” means 120% of the applicable federal long-term rate for December of the prior Plan Year, as prescribed under the Plan.

(e) “Automatic New Participant Supplemental Election” means the irrevocable Supplemental Election made by the Company for Supplemental Benefits pursuant to Section 5.4(a)(iii).

(f) “Band 50 Determination Date” means, for each Plan Year, the date in the prior Plan Year selected by the Administrator as the Band 50 or above.

(g) “Base Salary” means Total Pay as defined in the RSP, but excluding Incentive Pay and non-qualified deferred compensation, but by way of clarification not being intended to prevent Deferral Benefits from being taken from the Plan under this plan are calculated as provided herein).

(h) “Beneficiary” means the individual or entity designated by a Participant in accordance with procedures established in the Plan of the Participant's death.

(i) “Benefits” means, with respect to a Participant, his or her Deferral Benefits and Supplemental Benefits, collectively.

(j) “Code” means the Internal Revenue Code of 1986, as amended.

(k) “Committee” means the Compensation and Benefits Committee of the Board, or such successor committee as may be designated by the Board.

(l) “Company” means Amex, any of its subsidiaries and any Affiliates which have become participating employers in a Company Plan.

(m) “Deferral Account” means, with respect to a Participant for a given Plan Year, the book reserve account established for the Participant.

(n) “Deferral Benefits” means, with respect to a Participant, the benefits credited under the Plan with respect to amounts of compensation that have been paid in cash, as adjusted for earnings and losses pursuant to the terms of the Plan.

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(o) “Deferral Benefits Eligibility Date” shall be determined in accordance with the rules set forth in Section 6.2.

(p) “Deferral Election” means, with respect to a given Plan Year, an election made by an eligible Employee with respect to the Plan.

(q) “Deferral Plan” means:

(i) for Plan Years ending on or before December 31, 2007, the American Express Salary Deferral Plan, the American Express Salary Deferral Plan, the American Express Salary Deferral Plan, and any successor plan; and

(ii) for Plan Years beginning on or after January 1, 2008, the elective account balance non-qualified deferred compensation plan, as determined by the Administrator, in its sole discretion.

- (r) "Degrandfathered Participant" means a Participant who had Grandfathered Deferral Benefits immediately prior to October 27, 2010 and (ii) not scheduled to be Retirement Eligible by December 31, 2013. By way of clarification
- (s) "Disability" has the meaning given such term by Section 409A. Whether a Participant has a Disability shall be determined
- (t) "Employee" means an elected or appointed officer of the Company or any other individual whom the Administrator determines to be an employee of the Company regardless of whether the use of such term is subsequently determined to be erroneous.
- (u) "Exchange Act" means the Securities Exchange Act of 1934, as amended.
- (v) "Executive Officer" means an employee in Band 99 as of October 27, 2010; provided, however, that if a person becomes an Executive Officer for purposes of Section 7.3 as of the date he becomes a Band 99 employee.
- (w) "Former GE Employees" means those Participants who were hired directly pursuant to the requirements of the American Express Company Capital Financial Inc., General Electric Company, American Express Travel Related Services Company, Inc. and American Express Bank
- (x) "Formerly Grandfathered Deferral Benefits" means Benefits which were Grandfathered Deferral Benefits as of October 27, 2010 and attributable to Degrandfathered Participants. As of January 1, 2011, Formerly Grandfathered Deferral Benefits attributable to Degrandfathered Participants shall

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Participants shall no longer be Grandfathered Deferral Benefits governed by the Prior Deferral Plan, but rather shall become benefits subject to the Plan for the Number of such date (as amended from time to time).

- (y) "Incentive Pay" means Total Pay as defined in Shares on the RSP that is overtime, an annual incentive cash award or bonus (including amounts contributed as Deferral Benefits when Company contributions under this Plan are calculated as provided herein). The Commission shall determine the purposes of the Plan; provided, however, that no such designation may impact the amounts to be deferred under a Deferral Election (ii) specified in such inclusion or exclusion action. Vesting Date.

- (z) "(b) Insiders" means Participants who are or may be required to file reports under Section 16(a) of the Exchange Act.
- (aa) "Investment Committee" shall mean the Retirement Savings Plan Investment Committee.
- (bb) "Minimum Schedule Rate" means, for a calendar year, the "Below ROE Target Range" rate for such calendar year.
- (cc) "Moody's A Rate" means, for a calendar year, the average corporate bond yield rate for such calendar year, as announced by Moody's.
- (dd) "Non-Executive Officer" means a Participant who is not an Executive Officer or a Retiree.
- (ee) "Participant" means an Employee who accrues benefits under the Plan.
- (ff) "Plan Year" means,
  - (i) for Supplemental Benefits under Article 5, the calendar year with reference to which benefits are determined under the Plan;
  - (ii) for Deferral Benefits under Article 6, the specified calendar year.
- (gg) "Policy" means the American Express Company Continued Employment Arbitration Policy and Employment Arbitration Policy.
- (hh) "Post-2010 Deferral Benefits" means Deferral Benefits (representing dollars deferred pursuant to a Participant's Deferral Election) earned by the Participant in 2011 and subsequent Plan Years.
- (ii) "Pre-2011 Deferral Benefits" means Deferral Benefits (representing dollars deferred pursuant to a Participant's Deferral Election) earned by the Participant prior to 2011.

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under the Plan) which are attributable to compensation earned by the Participant in 2010 and prior Plan Years (regardless of when a Plan Year ends) and Plan Years ending on or before December 31, 2007 are not governed by the payment rules set forth in Article 8 of this document but by the rules set forth in Article 9 of this document. This reference may be reflected on an Appendix to this document.

(jj) "Qualified Retirement Plan" means the RP and/or the RSP, as the context may imply.

(kk) "Retiree" means a Participant who, as of October 27, 2010, was not an Executive Officer, and (i) who as of October 27, 2010, was not a Participant in a separation agreement as of October 27, 2010 and will be Retirement Eligible on or before the last day of the separation period. By way of example, a Participant of Ameriprise Financial, Inc. pursuant to a written agreement that such person would be permitted to remain in the Plan and be treated as a Participant.

(ll) "Retirement" means a voluntary Separation from Service by a Participant who is Retirement Eligible on the date of Separation from Service.

(mm) "Retirement Eligible" means, with respect to a Participant, he or she is age 55 or older with ten or more actual or constructive years of service honored for this purpose only if granted by the time the Participant becomes a Participant.

(nn) "RP-Related Account" means, with respect to a Participant, the book reserve account established by the Company for the Participant.

(oo) "RSP-Related Account" means, with respect to a Participant, the book reserve account established by the Company for the Participant.

(pp) [intentionally omitted]

(qq) "Schedule Rate" means, for a calendar year, the applicable rate for such calendar year determined under the metric set forth in the Plan.

(rr) "Section 401(a)(17) Limitation" refers to the limitation on the dollar amount of Compensation which may be taken in a calendar year.

(ss) "Section 409A" means Section 409A of the Code, together with the treasury regulations and other official interpretations of the Code.

(tt) "Section 409A Policy" means the American Express Section 409A Compliance Policy, as amended from time to time.

(uu) "Section 415 Limitations" refers to the limitations on benefits for defined benefit pension plans and defined contribution plans.

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(vv) "Separation from Service" has the meaning given such term by Section 409A. Whether a Participant has a Separation from Service shall be determined by the Administrator.

(ww) "Severance Plan" means, collectively, (i) the American Express Senior Executive Severance Plan, effective January 1, 1987, as amended and restated from time to time, (ii) the American Express Severance Pay Plan, effective January 1, 1987, as amended and restated from time to time, and (iii) the American Express Supplemental Unemployment Benefit Plan effective as of August 1, 2014, as amended from time to time.

(xx) "Stock Fund" means the RSP Stock Fund.

(yy) "Supplemental Account" means, with respect to a Participant, his or her RP-Related Account and RSP-Related Account.

(zz) "Supplemental Benefits" means, with respect to a Participant, the benefits under his or her Supplemental Account.

(aaa) "Supplemental Distribution" means a distribution to a Participant from his or her Supplemental Account.

(bbb) "Supplemental Election" means the election made by a Participant, or in the case of an Automatic New Participant, the election made by the Administrator, under Section 5.4.

(ccc) "Trust" means the trust established by Amex pursuant to Section 9.2(a), which is intended to be classified for federal income tax purposes as a trust under Chapter 1, Subtitle A of the Code.

(ddd) "Unforeseeable Emergency" means a severe financial hardship of the Participant resulting from (i) an illness or accident of the Participant, (ii) a loss of the Participant's property due to casualty under Section 152 of the Code, without regard to paragraphs (b)(1), (b)(2) and (d)(1)(B) thereof, (iii) a loss of the Participant's property due to casualty beyond the control of the Participant, all as determined by the Administrator based on the relevant facts and circumstances and in accordance with the Plan.

**Section 2.2 Qualified Plan Definitions.** Capitalized terms not otherwise defined in the Plan shall have the same meaning set forth in the Plan.

**Section 2.3 Gender and Number.** All pronouns and any variations thereof shall be deemed to refer to the masculine, feminine or neuter gender, as the context admits, the singular shall include the plural, and the plural shall include the singular.

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## ARTICLE 3 ADMINISTRATION

**Section 3.1 Administrator.** The Plan shall be administered by the Administrator.

**Section 3.2 Authority Requirement.** Except as otherwise provided by Section 3, Section 4 or Section 5, the Committee shall have the authority to administer the Plan, and such interpretation and construction thereof and actions taken thereunder shall be binding on all persons for the purpose of administering the Plan, and the Committee shall have power in its discretion to cause such equitable adjustments to be made to correct for such errors as it considers appropriate in the administration of the Plan, and its decisions shall be conclusive and binding upon all Participants and Beneficiaries. The Administrator, in its discretion, may delegate its authority and responsibilities to such persons as it deems appropriate, and such authority and responsibilities are delegated, to the extent of such delegation. **Vesting Date.**

## ARTICLE 4 ELIGIBILITY

**Section 4.1 Eligibility.** Participation in this Plan shall be limited to Employees who meet the requirements of Section 4.2, and no Employee shall be eligible to participate in the Plan on a case-by-case basis, Employees or categories of Employees who shall not be eligible to participate in all or any portion of this Plan, and the Administrator shall have the authority to require that the Plan be a "top-hat" plan for purposes of ERISA. Unless the Administrator determines otherwise, Employees must be Employees of the Company.

**Section 4.2 Participation.** To become a Participant in the Plan, an Employee must satisfy Section 4.1 and:

- (a) be a participant under a Qualified Retirement Plan maintained by the Company. Participation by an Employee in a plan that is not a Qualified Retirement Plan shall not be applicable under such Qualified Retirement Plan; and
- (b) for the relevant Plan Year:
  - (i) have an Account under the Plan from a prior Plan Year (provided that, solely for purposes of determining eligibility, an Employee who has previously declined a previous offer to participate in the Plan shall be treated as having an Account balance); or
  - (ii) receive Total Pay (as defined under the RSP, without regard to the Section 401(a)(17) Limitation) in excess of the Section 415 Limitation.

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(iii) be employed in Band 50 or above as of the Band 50 Determination Date in the prior Plan Year (provided that an Employee who was not employed in Band 50 or above as of the Band 50 Determination Date and not already a Participant eligible for open enrollment may be permitted by the Administrator (in its discretion) to participate in open enrollment for the coming Plan Year); or

- (iv) accrue benefits under a Qualified Retirement Plan in excess of the Section 415 Limitation.

## ARTICLE 5 SUPPLEMENTAL BENEFITS

**Section 5.1 Benefits Under the RP.** If a Participant is a participant under the RP, other than a terminated participant, the follows:

(a) **"Compensation" for RP Credits.** For purposes of RP credits under this Section 5.1, "**Compensation**" has the meaning different items as Compensation for purposes of this Section 5.1. Effective with the 2003 performance year (which awards were granted include the value of restricted stock awards granted to certain Participants in lieu of cash supplemental Annual Incentive Awards.

(b) **Contribution Credits.** There shall be credited to a Participant's RP-Related Account for each Plan Year, in accordance have been credited to a Participant's Defined Benefit Account Balance under the RP for the Plan Year if the Plan's definition of Compensation been required to defer the receipt of any Compensation pursuant to a Deferral Plan, over (y) the actual Contribution Credits credited to shall **Employment will** be made to a Participant's RP-Related Account pursuant to this Section 5.1(b) for any pay period ending on or after

(c) **Benefits Formula.** The formula of the benefits for a Plan Year under this Section 5.1 shall be determined by the Administrator

(d) **Additional Years of Service.**

(i) Certain Participants, as determined by the Company in its sole discretion, may be deemed to have rendered conditions as the Company may impose upon such benefits by special agreement with such Participant (in the event of a conflict with Participant's RP-Related Account equal to the excess, if any of: (x) the total cumulative Contribution Credits that would have been credited additional Years of Service under the

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RP, over (y) the actual total cumulative Contribution Credits credited to the Participant's RP-Related Account under this Section 5.1 **Company or one of its Affiliates (regardless of the reason for such benefits under termination and whether or not later found to be invalid or providing services or the terms of the special Participant's employment or service agreement, with each such Participant, such amount the RP-Related Account established for Participant's Award Communication or the Participant in accordance with Section 5.3 under plan situated Participants. Unless otherwise Participant's Notice Agreement, or determined by the Administrator or agreed in a special agreement five-year vesting, and such amounts shall be forfeited by the Participant if the Participant's service with the Company terminates for a been rendered to the Company by such Participant.**

(ii) For each Participant with a special agreement described in Section 5.1(d)(i) who has not accrued five Years of Service as of July 1, 2007, if the RP had remained in effect through December 31, 2007, and the Participant were an active participant in the RP through such date. Regarding credit under this Section 5.1 for the 2008 Plan Year or later.

**Section 5.2 Benefits in Excess of Limits Under the RSP.** If a Participant is a participant in the RSP, other than a terminated participant determined as follows:

(i) **Definition.** For purposes of RSP credits under this Section 5.2, "**Compensation**" has the meaning given the different items as Compensation for purposes of this Section 5.2. Effective July 1, 2007, "Compensation" for purposes of RSP credits under lieu of cash Annual Incentive Awards, subject to the limitation set forth in Section 5.2(a)(ii).

(ii) **Limitation.** "Compensation" of a Participant who is in Band 50 or above for purposes of RSP credits under 1 granted to certain Participants in lieu of cash Annual Incentive Awards) in excess of one times his or her Base Salary. For purposes of each Plan Year (or, if the Participant was not employed as an Eligible Employee on January 1, the date the Participant becomes or is rehired as an Eligible Employee within the same Plan Year, the application of this rule shall be determined by pay band as of the date as to which the Participant had met all the prerequisites for receipt) prior to rehire). In addition, Incentive Pay subject to this limitation earned.

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contributions under this Plan are calculated, or in which the Participant is otherwise described in this paragraph.

(ii) In the case of a Participant who first is paid Compensation with respect to which Company contributions are calculated, or in which the Participant is otherwise described in this paragraph, who is not in Band 50 or above, has a 30 day election period under Article 6 expiring later than December 31st of the Participant's first calendar year of enrollment process in lieu of special enrollment, or in the case of a new Participant who is not in Band 50 or above, who is not permitted to make an initial Supplemental Election shall not be effective with respect to Company contributions calculated based on Compensation paid to the Participant with respect to which Company contributions are calculated, or in which the Participant is otherwise described in this paragraph.

(iii) For the avoidance of doubt, solely for the purposes of determining which Supplemental Benefits could be calculated is considered for purposes of this subsection to have such Supplemental Benefits to be credited to the Participant's Account. For example, a Participant's failure to satisfy the service requirement or make contributions, shall not impact the duration of the Automatic New Participant Supplemental Election.

(B) Instead, with respect to Company contributions not covered by the Participant's Supplemental Election, the Participant (or his or her beneficiary, in the event of the Participant's death) to receive his or her Supplemental Benefits attributable to such contributions within six months following the earliest of his or her Separation from Service or the date of Disability or death, as applicable (or as soon as administratively feasible).

(C) Company contributions that are not subject to the Automatic New Participant Supplemental Election under Section 5.4(a)(iii)(A) above shall be subject to a Participant's initial Supplemental Election.

(D) With respect to an Employee who was a former Participant and again becomes a Participant after rehire, the provisions of this Section shall apply to the Company Matching Contributions, Company Conversion Contributions and Company Profit-Sharing Contributions (or any other contributions that may be made by the Company) from the date of initial participation eligibility.

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(iv) Participants who have previously made both a Supplemental Election and a modification to such Supplemental Election shall not be subject to the Automatic New Participant Supplemental Election. However, any Participant who was not in pay status (as defined in Section 1.1(c)) on January 1, 2005 and who was not receiving payments from the Plan shall not have any reduction in the amounts otherwise payable hereunder (notwithstanding Section V(D)(1)).

(b) A Participant may elect to receive his or her Supplemental Benefits that are not covered by the Automatic New Participant Supplemental Election for a period of five, ten or 15 consecutive calendar years. Except as provided in Section 5.4(d), a Participant may not modify his or her initial Supplemental Election. The rules of the Automatic New Participant Supplemental Election shall apply to the payment of all Supplemental Benefits under the Plan and the Prior SRP Plan that are not covered by the Automatic New Participant Supplemental Election (as defined in Section 5.4(a)(iii)(A)). A Participant's reemployment after Separation from Service shall not affect benefits attributable to periods prior to his or her Separation from Service. A Participant's initial Supplemental Election and initial Supplemental Election with respect to post-reemployment benefits.

(c) If a Participant fails to make a valid, timely Supplemental Election in accordance with Section 5.4(a) and the rules of the Automatic New Participant Supplemental Election, the Participant shall not be eligible to receive his or her Supplemental Benefits that are not covered by the Automatic New Participant Supplemental Election following the earliest of his or her Separation from Service or the date of Disability or death, as applicable (or as soon as administratively feasible).

(d) A Participant who has not previously modified an initial Supplemental Election may make a one-time modification to his or her Supplemental Election under the Plan that are not covered by the Automatic New Participant Supplemental Election. To be effective, such a modification shall be made within the time period prescribed; provided, however, that the modification must comply with Section 409A, including the requirements regarding: (i) a minimum period of 12 months after it is made. A Participant may not change the payment method of his or her Supplemental Benefits. A Participant who was a former Participant and again becomes a Participant after being rehired by the Company following his or her Separation from Service shall not be subject to such Participant's initial Supplemental Election made following his or her rehire date, regardless of whether the Participant had also made a Supplemental Election. The Automatic New Participant Supplemental Election cannot be modified.

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## ARTICLE 6

### ELECTIVE DEFERRALS

**Section 6.1 Notification.** Employees eligible to participate in the Plan for a Plan Year with respect to Deferral Benefits will be notified by the Company of their individual eligibility to participate, and such individual does not meet the requirements of Section 4.2 or such individual's participation would cause the individual to be ineligible under the Plan, then such individual shall be deemed ineligible to participate in the Plan for that Plan Year. Any election made by such ineligible individual shall be null and void and of no effect to the extent it purports to elect to defer contributions to the Plan.

**Section 6.2 Participation.** An eligible Employee for a Plan Year who was a Participant in the prior Plan Year as of the Band 50 cutoff date in the prior Plan Year, or who otherwise becomes employed in Band 50 or above or first becomes eligible while in Band 50 or above prior to the Band 50 cutoff date in the prior Plan Year, shall become a Participant in the Plan with respect to Deferral Benefits for such Plan Year by making a Deferral Election in accordance with the Deferral Election procedures set forth in the Plan. The first Deferral Election for a Plan Year shall be January 1. In addition to the foregoing, the following special rules apply to the extent permitted by Section 6.3:

(a) In the case of an Employee who is not already a Participant in the Plan, the Employee shall be considered eligible for enrollment in the Plan if the Employee is an eligible employee who was in Band 50 or above but not eligible for a Qualified Retirement Plan, as of the date the Employee (while still in the Plan) elects to enroll in the Plan within 30 days of such date. Such Employee's Deferral Benefits Eligibility Date shall be the first payroll period beginning after the date of such election. The Plan shall not impose procedures regarding coordination of special enrollment and open enrollment opportunities for Employees who would otherwise become eligible for enrollment in the Plan. The Plan shall not impose limits on the availability of special enrollment in appropriate circumstances.

(b) In the case of an Employee who is not already a Participant in the Plan and is not employed in Band 50 or above, the

(i) An Employee who was not otherwise eligible to participate in Deferral Benefits for a Plan Year and first satisfied the Section 401(a)(17) Limitation will become eligible to participate in Deferral Benefits under the Plan effective January 1, 2025, and will be able to participate in the Plan's open enrollment period.

(ii) An Employee who was not otherwise eligible to participate in Deferral Benefits for a Plan Year and first salary exceeding the Section 401(a)(17) Limitation will become eligible to participate in Deferral Benefits under the Plan as of the first pay period

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Plan Year (the first day of such pay period being the Deferral Benefits Eligibility Date), and may make an election in advance of such date.

(iii) By way of clarification, an Employee does not have a special enrollment right merely because he or she ex

(iv) By way of clarification, the date an Employee exceeds the Section 401(a)(17) Limit is determined based on the date the Employee is excluded from Supplemental Benefits calculations because the Participant had not yet completed the service requirement for Company.

(c) Except as expressly permitted under this Section, mid-year elections are not allowed. A mid-year election may not be made if it would violate the requirements of Section 6.3, and must be filed by the deadline established by the Administrator. All Deferral Elections will become irrevocable by the Administrator.

**Section 6.3 Newly Eligible Employees.** To the extent permissible under Section 409A and Section 6.2, Employees who become newly eligible to participate in the Plan for the Plan Year in accordance with Section 6.2. In the case of an Employee who had previously been eligible to participate in the Plan for the Plan Year in accordance with Section 6.2, that Employee may be treated as newly eligible to participate in the Plan for the Plan Year in accordance with Section 6.2.

(a) The Employee had received payment of all amounts under the Plan's Deferral Account and any other elective account-balance plan, disregarding for this purpose any right to delay payment; or

(b) The Employee had ceased to be eligible to participate in Deferral Benefits under the Plan and all other elective account-balance plan at any time during the 24-month period ending on the date the Employee again became eligible to participate in the Plan or other elective account-balance plan), regardless of whether the Employee has received payments of amounts in the Plan or other elective account-balance plan).

## Section 6.4 Deferrable Compensation.

(a) Eligible Compensation.

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(i) An eligible Employee for a Plan Year may elect to defer a specified amount from one or more of the following items:

- (A) the Employee's Base Salary to be paid during that Plan Year; and
- (B) the Employee's Incentive Pay to be paid in the second Plan Year to commence after the election is filed at the start of the Plan Year following the Plan Year in which the Deferral Election is filed).

(ii) Notwithstanding Section 6.4(a)(i), an Employee who becomes eligible to participate in the Plan with respect to Incentive Pay described in Section 6.3 may only elect to defer a specified amount from one or more of the following items:

- (A) the Employee's Base Salary for the Plan Year of the Deferral Election which is paid for payroll periods during the Plan Year;
- (B) a portion of the Employee's Incentive Pay to be paid in the following Plan Year, calculated by multiplying the Employee's Incentive Pay by a percentage to be determined by dividing the number of days remaining in the calendar year as of the Employee's Deferral Election by the number of days in the performance period measured from the date of hire.

(b) Maximum Deferral. The Administrator shall impose the following limits on Deferral Benefits, provided that the Administrator approves no later than the day before the date a Deferral Election becomes effective.

(i) The Administrator shall limit the amount that may be deferred from (A) Base Salary to be paid in the following Plan Year to the Participant's Base Salary rate in effect as of the December 31st of the Plan Year during which the Deferral Election is filed (or with respect to Incentive Pay, shall limit the amount that may be deferred from Base Salary paid in such Plan Year and Incentive Pay paid in the Plan Year in which the Participant is hired into or a promotion to Band 50 or above (or a transfer to eligible status while in Band 50), 100 percent of the Employee's Base Salary to be paid in the Plan Year in which the Employee becomes eligible to participate in the Plan by reason of exceeding the Section 401(a)(17) Limitation, 100 percent of the Employee's Base Salary to be paid in the Plan Year in which the Employee becomes eligible to so participate pursuant to Section 6.2(b)). The Administrator shall calculate this limit by (X) subtracting the percentage of the Employee's Base Salary to be paid in the Plan Year in which the Employee becomes eligible to so participate pursuant to Section 6.2(b)) from the percentage obtained under clause (X), and (Z) limiting the Incentive Pay Deferral Benefits for the second following (or, in the case, of a Participant who is hired into or a promotion to Band 50 or above (or a transfer to eligible status while in Band 50), 100 percent of the Employee's Base Salary to be paid in the Plan Year in which the Employee becomes eligible to so participate pursuant to Section 6.2(b)).

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following) Plan Year to the dollar amount obtained under clause (Y). By way of clarification, a Participant's actual Base Salary Deferral Limit on Incentive Pay in the second following (or in the case of mid-year enrollment, the following) Plan Year.

(ii) All Deferral Elections shall be limited to the amount of any payment otherwise payable in cash, net of applicable taxes.

(iii) The Administrator may, in its discretion, impose further limits on the amount or percentage that can be deferred from the Plan Year in which the Deferral Election takes effect. Unless and until the Administrator decides otherwise, the maximum percentage of the Employee's Base Salary to be paid in the Plan Year in which the Employee becomes eligible to so participate pursuant to Section 6.2(b)) shall be the maximum percentage of the Employee's Base Salary to be paid in the Plan Year in which the Employee becomes eligible to so participate pursuant to Section 6.2(b)).

(c) Computation of Deferral Amounts. The Administrator may specify that Deferral Elections must be made as a percentage of the Employee's Base Salary to be paid in the Plan Year in which the Employee becomes eligible to so participate pursuant to Section 6.2(b)), or in some other reasonable fashion. The Administrator may permit the use of multiple methods of calculating Deferral Elections. A Deferral Election shall apply only to the extent that the Employee is paid amounts in excess of the Section 401(a)(17) Limitation.

**Section 6.5 Deferral Benefits Election.**

(a) Time of Deferral Election. An eligible Employee for a Plan Year who wants to participate in the Plan with respect to Incentive Pay before the December 15 of the preceding Plan Year, or if December 15 is on a weekend, the following Monday, or as of such other date as the Administrator may determine.

provided, however, that an Employee permitted under Section 6.2 to make a mid-year Deferral Election for the Plan Year in which he or she makes such election (or by such earlier deadline as may be established by the Administrator).

(b) Form of Deferral Election. A Deferral Election for a Plan Year shall be made in the manner and by the deadlines prescribed in the Plan.

(c) Contents of Deferral Election. In his or her Deferral Election for a Plan Year, the Employee shall specify:

(i) the items of his or her compensation eligible for deferral under Section 6.4(a) that the Employee wishes to defer; and the amount of such deferral, which shall not exceed the maximum amount of deferral permitted by Section 6.4(b) and any administrative limits imposed on elections made for such Plan Year;

(ii) in the case of an Employee in Band 50 or above as of the Band 50 Determination Date in the prior Plan Year, whether the Employee wishes to participate in open enrollment for the following Plan Year on account of such hire or promotion into Band 50).

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(A) the time when his or her Deferral Benefits for such Plan Year shall be paid, which shall be either (A) the time of the Plan Year at the time of the election; and

(B) the form of payment of his or her Deferral Benefits for the Plan Year, which shall be (A) a lump sum, or

In the event that an Employee's Deferral Election pursuant to Section 6.5(a) and Section 6.5(b), does not specify both a valid time and form of payment, such Employee shall be deemed to have elected a lump-sum payment as of the January 1 or July 1 that is at least six months before the end of the Plan Year (or any event no later than 90 days).

By way of clarification, an Employee who is not in Band 50 or above as of the Band 50 Determination Date for the prior Plan Year. Instead, the Supplemental Election (without regard to the Automatic New Participant Supplemental Election) made pursuant to the Plan shall apply to a Participant who is enrolled as a result of being hired into or promoted to Band 50 (or transferring to eligible status while in Band 50 or above) for the following Plan Year as a Band 50 or above Employee.

(d) Withholding of Amounts Deferred. For each Plan Year, the Base Salary portion of a Participant's Deferral Election shall be withheld at the time the Incentive Pay is or otherwise would be paid to the Participant.

**Section 6.6 Crediting of Deferred Amounts.** The Administrator shall establish and maintain a Deferral Account with respect to each Participant's Deferral Election established for the Participant at such times and in such manner as may be determined by the Administrator. The Administrator shall credit such amounts to the Deferral Account and shall not be responsible for any losses in accordance with Article 7.

## ARTICLE 7 EARNINGS

**Section 7.1 RP-Related Account.** For each Participant, the RP-Related Account established pursuant to Section 5.1 shall be credited with earnings annually, under procedures and at times determined by the Administrator and consistently applied for similarly situated Participants. Such earnings shall be credited to the RP-Related Account (or administratively feasible) as Imputed Earnings Credits are computed under the RP for each Plan Year.

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**Section 7.2 RSP-Related Account.** A Participant's RSP-Related Account shall be credited with earnings under the Hypothetical Rollover Account.

**Section 7.3 Deferral Accounts.**



deemed to have selected a default account selected by the Administrator (which shall be deemed to be the subaccount representing different fund). Notwithstanding the foregoing, the Administrator may, in its sole discretion, provide that one or more investment funds the RSP, shall not be available for designation under the Plan.

(d) The subaccounts shall be valued subject to such reasonable rules and procedures as the Administrator may adopt designated were invested at similar times and in manners, subject to administrative convenience, as amounts are invested, and subject

**Section 7.5 Interest Method.** With respect to Deferral Accounts governed by the Interest Method:

(a) Under the Interest Method, a Participant's Deferral Account for a Plan Year shall be credited with interest equivalent established under the Plan.

(b) The amounts in such Deferral Account shall vest as follows:

(i) *Principal.* The principal amount of a Participant's Deferral Account for a Plan Year shall be 100 percent vested

(ii) *Earnings.* Until January 1, 2011, with respect to amounts credited with earnings under the Interest Method, the Minimum Schedule Rate for the calendar year shall be 100 percent vested as such earnings are accrued and credited, and the portion applicable Schedule Rate in excess of the Minimum Schedule Rate for the calendar year, if any, shall become vested on the date that and thereafter as such earnings are accrued and credited. Effective December 31, 2010, all earnings amounts under the Interest Method

**Section 7.6 Special Restrictions.**

(a) The provisions of this Section 7.6 shall apply to Insiders. Such provisions shall apply during all periods that such Participants are required to report transactions pursuant to Rule 16a-2(b) (or its successor) under the Exchange Act. This Section 7.6 shall apply to Insiders. For purposes of the foregoing, the effective date of this Section 7.6 shall be the date the Participant becomes an Insider. At such time as this Section 7.6 expires, this Section 7.6 shall cease to be applicable to such Participant.

(b) Notwithstanding anything in the Plan to the contrary, (i) except as set forth below, credits to the Account of an Insider

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performance of the Stock Fund, (ii) credits made to the Account of an Insider at any time may not be transferred to a subaccount that and credits to a subaccount of an Insider that reflects the performance of the Stock Fund (which credits could only have been made changed, other than (A) pursuant to the Participant's payment election or the rules governing distribution in the event of the Participant that a delay in the normal payment schedule occur only to the extent required by securities rules, as permitted by Section 409A) or (B)

(c) It is intended that the crediting of amounts to the accounts of Insiders that represents the performance of the Stock Fund. The Administrator shall, with respect to Insiders, administer and interpret all Plan provisions in a manner consistent with such exemption

ARTICLE 8  
PAYMENT OF BENEFITS

**Section 8.1 Supplemental Account Payments (Other than Payments Due to Death or Disability).**

(a) By way of clarification, the rules set forth in this Section shall be applied separately to the portion of the Participant's remainder of the Participant's Supplemental Benefits that is not covered by the Automatic New Participant Supplemental Election, Supplemental Election. Subject to Section 8.1(b), payment of Supplemental Benefits shall be made as follows: (i) if the governing Election calls for annual installment payments, they shall begin on July 1 of the calendar year following the Participant's Separation from the Company, or as soon thereafter as administratively feasible, but in no event later than 90 days, and shall continue on each July 1 (or as soon thereafter as administratively

Participant who has experienced a Separation from Service and is to receive or has begun receiving payments as set forth above, shall receive such payments upon Separation from Service, even if later re-employed by the Company.

(b) If a Participant has made the one-time modification to his or her initial Supplemental Election pursuant to Section 5.1, then payment of such Participant's Supplemental Benefits (to the extent governed by the

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amended Election) pursuant to Section 8.1(a) shall be made, or commence in the case of annual installments, on the date that is five years after the date of the Participant's Separation from Service, or the date of the Participant's Automatic New Participant Supplemental Election, whichever is later, to Section 8.1(a). The rehire of a Participant during this intervening period will not affect the payment schedule. The Automatic New Participant Supplemental Election will not be subject to any five-year delay.

(c) If a Participant has elected annual installment payments, each annual installment payment shall be determined by dividing the total Supplemental Benefits by the number of installments (e.g., if the Participant elected five installments, the first annual installment payment would be the remaining amount of the Participant's Supplemental Benefits multiplied by 1/5, the second annual installment payment would be the remaining amount of the Participant's Supplemental Benefits multiplied by 4/5, and so on).

(d) The payment of Supplemental Benefits to a Participant under this Section 8.1 shall be limited to a Participant's vested portion of the Supplemental Benefits. If a Participant's vested portion of the Supplemental Benefits is less than the total Supplemental Benefits, the Participant's vested portion shall be determined under the vesting provisions of the Qualified Retirement Plans.

#### **Section 8.2 Deferral Account Payments (Other than Payments Due to Death or Disability).**

(a) Generally Applicable Rules for Payment to Participants. With respect to Post-2010 Deferral Benefits, payments shall be made to a Participant who was eligible to make a special payment election with respect to such Deferral Benefits pursuant to Section 6.5, in which case the Deferral Benefits not payable on account of death or Disability will be paid in accordance with Section 8.2(b)(i) or Section 8.2(c)(i), as applicable.

(b) Specified Date Elections for Employees in Band 50 or Above. If a Participant designated a specified date as the time of payment of the Deferral Benefits, and the Participant has not had a Separation from Service, died or incurred a Disability as of the specified date, then payment of the Deferral Benefits shall be made on such specified date.

(i) In the case of Pre-2011 Deferral Benefits, (A) if the Participant elected a lump-sum payment of some or all of such Deferral Benefits, payment shall be made on such specified date (or if the Participant designated March 15 or September 15 as the specified date, payment shall be made on such specified date), or as soon thereafter as administratively feasible, but in no event later than 90 days) thereafter for the period selected by the Participant. If a Participant who is to receive or has begun receiving payments as set forth above, shall receive such payments upon Separation from Service, even if later re-employed by the Company.

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but in no event later than 90 days) thereafter for the period selected by the Participant. If a Participant who is to receive or has begun receiving payments as set forth above, shall receive such payments upon Separation from Service, even if later re-employed by the Company.

(ii) In the case of Post-2010 Deferral Benefits, (A) if the Participant elected a lump-sum payment of some or all of such Deferral Benefits, payment shall be made on such specified date (or if the Participant designated March 15 or September 15 as the specified date, payment shall be made on such specified date), or as soon thereafter as administratively feasible, but in no event later than 90 days) thereafter for the period selected by the Participant. If a Participant who is to receive or has begun receiving payments as set forth above, shall receive such payments upon Separation from Service, even if later re-employed by the Company.

(c) Separation from Service for Employees in Band 50 or Above. If a Participant has a Separation from Service for any date as the time when some or all Deferral Benefits are to be paid, then Deferral Benefits subject to a Deferral Election that specifies the

(i) In the case of Pre-2011 Deferral Benefits:

(A) If a Participant is Retirement Eligible at the time of his or her Separation from Service, then payment of some or all Deferral Benefits, payment of such Deferral Benefits shall be made on the first March 15 or September 15 which is at least six months following the Participant's Separation from Service from the Company, or as soon thereafter as administratively feasible, but in no event later than 90 days; and (B) if the Participant elected annual installment payments of some or all Deferral Benefits, payment of such Deferral Benefits shall be made on the first January 1 or July 1 which is at least six months following the Participant's Separation from Service from the Company, or as soon thereafter as administratively feasible, but in no event later than 90 days) thereafter for the period selected by the Participant. A Participant who has experienced a Separation from Service, even if later re-employed by the Company, shall continue receiving any remaining payments according to the terms in effect on the date of his or her Separation from Service.

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(B) If a Participant is not Retirement Eligible at the time of his or her Separation from Service, then regarding payment of some or all Deferral Benefits, payment of such Deferral Benefits shall be made on the first March 15 or September 15 which is at least six months following the Participant's Separation from Service from the Company, or as soon thereafter as administratively feasible, but in no event later than 90 days; and (B) if the Participant elected annual installment payments of some or all Deferral Benefits, payment of such Deferral Benefits shall be made on the first January 1 or July 1 which is at least six months following the Participant's Separation from Service from the Company, or as soon thereafter as administratively feasible, but in no event later than 90 days) thereafter for the period selected by the Participant. A Participant who has experienced a Separation from Service, even if later re-employed by the Company, shall continue receiving any remaining payments according to the terms in effect on the date of his or her Separation from Service.

(ii) In the case of Post-2010 Deferral Benefits, upon Separation from Service, payment of the Participant's Deferral Benefits, payment of such Deferral Benefits shall be made on the first January 1 or July 1 which is at least six months following the Participant's Separation from Service from the Company, or as soon thereafter as administratively feasible, but in no event later than 90 days; and (B) if the Participant elected annual installment payments of some or all Deferral Benefits, payment of such Deferral Benefits shall be made on the first January 1 or July 1 which is at least six months following the Participant's Separation from Service from the Company, or as soon thereafter as administratively feasible, but in no event later than 90 days) thereafter for the period selected by the Participant. A Participant who has experienced a Separation from Service, even if later re-employed by the Company, shall continue receiving any remaining payments according to the terms in effect on the date of his or her Separation from Service.

(d) Calculation of Installments. If a Participant will receive payment of some or all Deferral Benefits in annual installments, the first annual installment payment would be the amount of the Participant's Deferral Account in five installments, the first annual installment payment would be the amount of the Participant's Deferral Account multiplied by 1/4, etc.).

(e) Payment Limited to Vested Amount. The payment of a Participant's Deferral Account for a Plan Year under this Section shall be limited to the amount of the Participant's Deferral Account for that Plan Year. Any non-vested portion of amounts credited to a Participant hereunder shall be forfeited.

**Section 8.3 Designation of Beneficiaries.** A Participant may separately designate a Beneficiary or Beneficiaries entitled to receive payment of the Participant's Deferral Account upon the Participant's death. A Participant may revoke or modify a designation of a Beneficiary or Beneficiaries at any time by notifying the Administrator in such form as the Administrator may prescribe. A Participant's Beneficiary designation shall be deemed automatically revoked in the event of the death of the Beneficiary or Beneficiaries. If a Participant's Beneficiary designation is in effect at the time Benefits payable under the relevant Account become due, the Beneficiary of such Account shall be deemed to be the Beneficiary of such Account.

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Effective for Participants who die on or after January 1, 2013, if a Participant has designated his or her spouse as his or her Beneficiary, in the event of the Participant's divorce, without prejudice, however, to any rights the former spouse may be granted pursuant to a domestic relations agreement, the benefit shall be paid as if the former spouse had pre-deceased the Participant. A Participant who wishes the former spouse to be the Beneficiary of the Participant's Deferral Account, the Participant must notify the Administrator of the Participant's election by the date of divorce. These rules will also apply in the event a beneficiary is permitted to designate a beneficiary and becomes divorced. If a Participant who is a divorced person will be liable for payment made to a named beneficiary prior to the date that the Plan is notified that such person is a divorced person.

#### **Section 8.4 Death.**

(a) Supplemental Account. Upon a Participant's death, payment of the Participant's Supplemental Account shall be made to the Participant's Beneficiary or Beneficiaries as a single lump-sum payment on the first January 1 or July 1 which is at least six months following the Participant's death, or as soon thereafter as administratively feasible, but in no event later than 90 days. If a Participant dies while still actively employed by the Company, the payment of his or her Supplemental Account shall be made on the first January 1 or July 1 which is at least six months following the Participant's death, or as soon thereafter as administratively feasible, but in no event later than 90 days. By way of clarification, if a Participant dies after Separation from Service but before the January 1 or July 1 (or other payment date) that is six months after the Separation from Service, payment in a lump sum shall be made to the beneficiary on the originally scheduled date. To the extent however, that the Participant's payment had not yet commenced, any remaining installment payments shall be made to the Participant's Beneficiary or Beneficiaries as a single lump-sum payment on the first January 1 or July 1 which is at least six months following the Participant's death, or as soon thereafter as administratively feasible, but in no event later than 90 days.

(b) Deferral Account. Upon a Participant's death, payment of the Participant's Deferral Account shall be made to the Participant's Beneficiary or Beneficiaries as a single lump-sum payment on the first January 1 or July 1 which is at least six months following the Participant's death, or as soon thereafter as administratively feasible, but in no event later than 90 days.

(i) With respect to Pre-2011 Deferral Benefits, if a Participant dies while still actively employed by the Company, the payment of his or her Deferral Benefits shall be made on the first January 1 or July 1 which is at least six months following the Participant's death, or as soon thereafter as administratively feasible, but in no event later than 90 days. If a Participant dies after Separation from Service but before the January 1 or July 1 (or other payment date) that is six months after the Separation from Service, payment in a lump sum shall be made to the beneficiary on the originally scheduled date. To the extent however, that the Participant's payment had not yet commenced, any remaining installment payments shall be made to the Participant's Beneficiary or Beneficiaries as a single lump-sum payment on the first January 1 or July 1 which is at least six months following the Participant's death, or as soon thereafter as administratively feasible, but in no event later than 90 days.

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soon thereafter as administratively feasible, but in no event later than 90 days. By way of clarification, if a Participant dies after Separation from Service but before the January 1 or July 1 (or other payment date) that is six months after the Separation from Service, payment in a lump sum shall be made to the beneficiary on the originally scheduled date. To the extent however, that the Participant's payment had not yet commenced, any remaining installment payments shall be made to the Participant's Beneficiary or Beneficiaries as a single lump-sum payment on the first January 1 or July 1 which is at least six months following the Participant's death, or as soon thereafter as administratively feasible, but in no event later than 90 days.

(ii) With respect to Post-2010 Deferral Benefits, if a Participant dies while still actively employed by the Company, the payment of his or her Deferral Benefits shall be made on the first January 1 or July 1 which is at least six months following the Participant's death, or as soon thereafter as administratively feasible, but in no event later than 90 days. If a Participant dies after Separation from Service but before the January 1 or July 1 (or other payment date) that is six months after the Separation from Service, payment in a lump sum shall be made to the beneficiary on the originally scheduled date. To the extent however, that the Participant's payment had not yet commenced, any remaining installment payments shall be made to the Participant's Beneficiary or Beneficiaries as a single lump-sum payment on the first January 1 or July 1 which is at least six months following the Participant's death, or as soon thereafter as administratively feasible, but in no event later than 90 days.

#### **Section 8.5 Disability.**

(a) Supplemental Account. By way of clarification, the rules set forth in this Section shall be applied separately to the Supplemental Account and the remainder of the Participant's Supplemental Benefits that is not covered by the Automatic New Participant Supplemental Election. In the event of the Disability of a Participant, payment of the Participant's Supplemental Account, payment shall be made on the first January 1 or July 1 which is at least six months following the Participant's date of Disability, or as soon thereafter as administratively feasible, but in no event later than 90 days; and (ii) if the governing Election calls for annual installment payments of his or her Supplemental Account, payment shall be made on the first January 1 or July 1 which is at least six months following the Participant's date of Disability, or as soon thereafter as administratively feasible, but in no event later than 90 days, and shall continue on each July 1 (or as soon thereafter as administratively feasible, but in no event later than 90 days).

(b) Deferral Accounts. In the event of the Disability of a Participant, payment of the Participant's Deferral Benefits shall be made on the first January 1 or July 1 which is at least six months following the Participant's date of Disability, or as soon thereafter as administratively feasible, but in no event later than 90 days.

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(i) With respect to Pre-2011 Deferral Benefits, (A) if the Participant elected a lump-sum payment of some or all of his or her Deferral Benefits, the payment shall be made on the first January 1 or July 1 which is at least six months following the Participant's date of Disability, or as soon thereafter as administratively feasible, but in no event later than 90 days; and (B) if the Participant elected installment payments of his or her Deferral Benefits, the payment shall be made on the first March 15 or September 15 which is at least six months following the Participant's date of Disability, or as soon thereafter as administratively feasible, but in no event later than 90 days.





performance of the Stock Fund, it shall thereafter reflect the performance of the Stable Value Fund.

(B) Notwithstanding Section 7.4(c), in the event that any time after a Change in Control either (A) the RS there are no investment funds available under the RSP (or successor qualified investment savings plan) to which a Participant may di thereafter be credited with earnings of at least the AFR.

(ii) Deferral Accounts.

(A) If earnings are credited to all or part of a Deferral Account under the Interest Method, notwithstanding less than the Moody's A Rate for the year of the Change in Control and any year thereafter during which the Interest Method applies, p Schedule Rate shall be no greater than the AFR if Amex's (or its successor's) ROE is Below Target Range.

(B) If earnings are credited to all or part of a Deferral Account under the Hypothetical Investment Method Related Account under Section 9.2(b)(i).

(C) If a Participant who is eligible to receive lump-sum separation pay under the Severance Plan expected Participant would have become Retirement Eligible during the serial separation period for which the Participant would have been eligil immediately become 100 percent vested in the earnings on his or her Deferral Account under Section 7.5(b)(i) as if the Participant were

(c) Golden Parachute Excise Taxes.

(i) In the event that any payment or benefit received or to be received by a Participant hereunder in connect collectively as the "Payments") will be subject to the excise tax referred to in Section 4999 of the Code (the "Excise Tax"), then the P Excise Tax but only if (a) the net amount of all Total Payments (as hereinafter defined), as so reduced (and after subtracting the net greater than or equal to (b) the net amount of such Total Payments without any such reduction (but after subtracting the net amount Excise Tax to which the Participant would be subject in respect of such unreduced Total Payments; provided, however, that the Partic reduction in the Payments hereunder.

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(ii) For purposes of determining whether the Payments will be subject to the Excise Tax, the amount of such received or to be received by the Participant in connection with such Change in Control or the termination of such Participant's employ Company, any Person whose actions result in such Change in Control, or any Person affiliated with the Company or such Person (c 280G(b)(2) of the Code) unless, in the opinion of the accounting firm which was, immediately prior to the Change in Control, the Co serving as independent auditors, designated by the Committee (the "Firm"), such payments or benefits (in whole or in part) do not con Code; (B) no portion of the Total Payments the receipt or enjoyment of which the Participant shall have waived at such time and in suc taken into account; (C) all "excess parachute payments" within the meaning of Section 280G(b)(2) of the Code shall be treated as sub in part) represent reasonable compensation for services actually rendered (within the meaning of Section 280G(g)(4)(B) of the Code) ir reasonable compensation, or are otherwise not subject to the Excise Tax; and (D) the value of any non-cash benefits or any deferr 280G(d)(3) and (4) of the Code and regulations or other guidance thereunder. For purposes of determining whether any Payments in r highest marginal rate of federal income taxation (and state and local income taxes at the highest marginal rate of taxation in the state a could be obtained from deduction of such state and local taxes) in the calendar year in which the Payments are made. The Firm will be

(iii) As soon as practicable following a Change in Control, but in no event later than 30 days thereafter, the Comj written statement setting forth the manner in which the Total Payments in respect of such Participant were calculated and the basis for

from the Firm or other advisors or consultants (and any such opinions or advice which are in writing shall be attached to the statement)

## ARTICLE 10 CLAIMS PROCEDURES

### Section 10.1 Claim.

- (a) A claimant who believes that he or she is being denied Benefits to which he or she is entitled under the Plan or who

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written request for such Benefits or written description of the claim (as applicable) with the Administrator, setting forth his or her claim for

(b) No action may be commenced against any Plan party after the earliest to occur of the following dates: the date the cause of action accrued. For purposes of this Article 10, a cause of action is considered to have accrued when the person bringing the claim clearly repudiated the claim or legal position which is the subject of the action, regardless of whether such person has filed a claim in a court of process.

- (c) Any person requesting Benefits or wishing to assert a claim must exhaust all remedies under the Plan's claims procedure.

### Section 10.2 Claim Decision.

(a) Except as otherwise provided by Section 10.2(b), 3, Section 4 or Section 5 or a Participant's Award Communication, a claim filed under Section 10.1 within 90 days of receipt, unless it determines to extend such reply period for an additional 90 days for reasons Participant's Option.

(ii) *Payment of Exercise Price.* At the time of exercise of the Participant's Option, a Participant must pay the Exercise Price by which following methods or any combination thereof: (A) paying in cash in United States dollars (which may be in the Administrator's written explanation, using language calculated to be understood check); (B) tendering shares owned by the claimant, setting forth:

- (i) Participant which have a Fair Market Value equal to the specific reason or reasons for such denial;
- (ii) the specific reference to relevant provisions of the Plan on which such denial is based;
- (iii) a description of any additional material or information necessary Exercise Price for the claimant to perfect necessary;
- (iv) appropriate information as to the steps to be taken (C) if the claimant wishes to submit the claim for review, if necessary;
- (v) the time limits for requesting a review under Section 10.3 and for review under Section 10.4; and
- (vi) the claimant's right to bring an action under Section 502 of ERISA (subject to Section 10.5) if the claim is denied.

(b) If the claim is a claim that requires a determination regarding whether a Participant is disabled to be made for purposes of the Plan, the Administrator or the Plan for purposes other than a benefit determination under the Plan, the Administrator will respond to the claim within 30 days, and may utilize up to two 30-day extension periods, in each case to the extent that the Administrator determines that circumstances beyond its control make it necessary to do so.

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determines that special circumstances require an extension and so informs the claimant). If additional information is needed, the dead the information (or the date that the claimant actually provides the information, if earlier). In the event of such a claim denial, in addition

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above, the Administrator shall provide (i) a discussion of the decision, including an explanation of the basis for disagreeing with or not the claimant and vocational professionals who evaluated the claimant, the views of medical or vocational experts whose advice was whether the advice was relied upon by the Administrator in denying the claim, and a determination of disability by the Social Security protocol or other similar criterion relied upon during the claims process or a statement that no such internal rules, guidelines, proto exclusion or limit was imposed, the Administrator will provide an explanation aspect of the scientific Option or clinical judgment for the that such an explanation will be provided free of charge upon request.

(c) All decisions on review shall be final and shall bind all parties concerned to the maximum extent permitted by law.

**Section 10.5 Arbitration.** Notwithstanding anything herein to the contrary, and except with respect to a claim which requires Participant consents to binding arbitration of such claim) or any other claim as to which mandatory arbitration is prohibited by law ar Article 10, the Administrator or a claimant will have the right to compel binding arbitration with respect to any claim involving the Plan. If the claimant attempts to bring outside the claims process, but the Plan requires the claimant to exhaust his or her administrative remedy the process and procedure shall be governed by the terms and conditions of the Policy, to the extent such Policy is consistent with arbitrated on a class action basis or on bases involving claims brought in a representative capacity on behalf of any other similarly situated Beneficiary, as well as any other person with a claim involving the Plan, waive the right to act on a representative basis with respect to any class action; provided, however, that this Section is not intended to, and does not, waive or invalidate any statutory rights or remedy arbitration pursuant to the terms of this clause, such a remedy may, if required by law to be available in the claimant's situation without arbitrator will be bound by the substantive terms of the Plan and ERISA (including, underlying shares, including, but not limited to, the Plan interpretations grant, vesting or exercise of the Administrator unless Option, the subsequent sale of any shares acquired pursuant are arbitrary and capricious).

**Section 10.6 Burden under no obligation to structure the terms of Proof.** Notwithstanding anything herein the grant or any aspect any particular tax result. Further, if the Participant is subject to Tax-Related Items in more than one jurisdiction, the extent a claimant claim based upon facts not contained in the Plan's records, such person shall Employer (or former employer, as applicable) may be rec

Prior to the relevant taxable or tax withholding event, as applicable, the Participant agrees to make adequate arrangements Items. In this regard, the Company and/or the Employer, or their respective agents, at their discretion, may satisfy, or allow the Participant the avoidance of doubt, following:

- (1) if a person claims entitlement to Benefits based permitted by the Committee, surrendering shares then issuable upon (including but not limited to claims with respect to Base Salary, Incentive Pay, or Compensation for RSP-Related A provide satisfactory affirmative evidence of such service or compensation. The Administrator shall have the sole and

**Section 10.7 Administrator's Sole Authority (2)** . Notwithstanding Section 3.2 or any other provision if permitted by the have appropriate number of shares otherwise issuable to the sole Participant upon the exercise of the Option and the Committee shall have neither any authority with respect to such matters, nor Company a sufficient portion of the matters. sale proceeds.

ARTICLE 11  
AMENDMENT & TERMINATION

**Section 11.1 Plan Amendment.** The Committee Company and/or its delegate may, at any time, amend or terminate the Plan for any Participant or any Beneficiary receiving Benefit payments at the time the Plan is amended or terminated. Notwithstanding the foregoing, the Plan shall not be amended or terminated in a manner which would result in a violation of Section 409A. In particular, amendments Employer (with no entitlement to the definitions of Base Salary shall not be made in a manner which would result in an impermissible alteration to an existing Deferral Election.

The Company or the Employer may withhold or account for Tax-Related Items by considering applicable statutory with the Participant's jurisdiction. If Tax-Related Items are withheld in excess of the Participant's actual tax liability, any over-withheld amount would result in a violation of Section 409A. In particular, amendments Employer (with no entitlement to the definitions of Base Salary shall not be made in a manner which would result in an impermissible alteration to an existing Deferral Election.

**Section 11.2 Effect of Plan Termination.** refund from the local tax authorities. If the Plan obligation for Tax-Related Items is not satisfied, the Participant Account hereunder. Following Plan termination, Participants' Accounts shall be paid at such time and in such form as provided. The Committee may, in its discretion, determine to distribute the then existing Account balances of Participants and Beneficiaries under the Plan; provided, however, that the authority granted to the Committee under this Section 11.2 shall be implemented in compliance with applicable law.

ARTICLE 12  
GENERAL PROVISIONS

**Section 12.1 Unfunded Status.** Nothing in the Plan shall create, or be construed to create, a trust of any kind or fiduciary relationship between the Company and any Participant or Beneficiary. Any funds deferred under the provisions of the Plan shall be construed for all purposes as a part of the general funds of the Company and shall be subject to the claims of the Company and its creditors.

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of any unsecured general creditor. The Company may, but need not, purchase any securities or instruments as a means of hedging its position.

**Section 12.2 Non-Transferable.** The right of any Participant, or other person, to the payment of deferred compensation under the Plan shall not be assignable, and no portion of the deferred compensation shall be subject to attachment, garnishment, or distribution.

**Section 12.3 No Right to Continued Employment.** Participation in the Plan shall not be construed as conferring upon the Participant any right to continued employment with the Company. The Company expressly reserves the right to dismiss any employee at any time without liability for the effect such dismissal might have on the Participant's participation in the Plan.

**Section 12.4 Plan Benefits Not Compensation Under Employee Benefit Plans.** Any deferred compensation payable under the Plan for tax purposes, the Participant will be deemed to have been issued the full number of shares subject to the exercised Option, notwithstanding the fact that the Participant may not be entitled to exercise the Option under Tax-Related Items.

Finally, the Participant agrees to pay to the Company or the Employer any plan amount of Tax-Related Items that the Company or Employer may be required to pay to the IRS under applicable law.

**Section 12.5 Compliance with Section 409A.** The Plan is intended to comply with Section 409A, and shall be interpreted accordingly. If the terms of the Plan fail to qualify for exemption from or to satisfy the requirements of Section 409A, the Plan Employer may be operated in a manner which adheres as closely as possible to the requirements of Section 409A. In such circumstances, the Plan will be administered in withhold or account for as a manner which adheres as closely as possible to the requirements of Section 409A.

**Section 12.6 No Guarantee of Tax Consequences.**

(a) The Company makes no representations or warranties and assumes no responsibility as to the tax consequences of the Plan or any such Participant's Beneficiary. Further, payment by the Company to the Participant (or to a Participant's Beneficiary or to the Administrator at the time of the Participant's death, shall be binding on all interested parties and persons, including the Participant and the Company, and shall not be subject to challenge by the Participant or any Beneficiary, officers and employees from all claims, demands, actions or causes of action of every kind arising out of or on account result of the Plan.

(iv) **Documentation.** The Participant must provide the Company with any forms, documents or unknown, other information required by the Company to administer the Plan.

(v) **No Fractional Shares.** The Option may not be exercised for himself or herself, his or her heirs, executors, a

(b) **No person connected**(vi) **Compliance with Laws.** As provided by Paragraph 18(e) of the Plan, legal couns will be in compliance with the Plan in any capacity, including, but not limited Securities Act and applicable United States federal, state, to the Securities Act of any shares to be issued hereunder or to effect similar compliance under any state or local laws.

(b) **Issuance of Shares.**

(i) **Issuance.** Subject to Section 2(b)(ii) and Section 2(b)(iii), the Company and its directors, officers, agents a exercise of the Participant's Option as soon as administratively practicable following such exercise. If the Participant has elected purs Federal, state and local income, estate and gift tax treatment, will sell shares from the exercise of the Option to pay the Exercise Pr shares from the exercise of the Option issued to the Participant shall be applicable reduced by the number of shares used to any amo may be made by crediting the shares to or an account for the benefit of a the Participant or Beneficiary under the Plan, or that by such the Plan.

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(c) Any agreement executed pursuant to the Plan shall be deemed to include the above provision of this Section 12.6.

**Section 12.7 Limitations on Liability.** Neither the establishment of the Plan nor any modification thereof, nor the creation giving to any Participant or other person any legal or equitable right against the Company, or any officer or employer thereof except a any Participant's Account from loss or depreciation, whether caused by poor investment performance of a deemed investment or the i reason. In no event shall the Company or any successor, employee, officer, director or stockholder of the Company, be liable to any instruments implementing its provisions (except that the Company shall make benefit payments in accordance with the terms of the P consequences with respect to the Plan, or any credit or distribution hereunder.

**Section 12.8 Severability.** If any provision of the Plan is held to be illegal or void, such illegality or invalidity shall not affect enforced as if said illegal or invalid provision had never been inserted herein.

**Section 12.9 Captions.** The headings and captions herein are provided for reference and convenience only, shall not be cons

**Section 12.10 Governing Law.** The Plan shall be construed in accordance with and governed permissible manner chosen by principles of conflict of laws.

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SCHEDULE A

DEFERRAL ACCOUNT SCHEDULE

Under the Interest Method, the Schedule Rate used to determine the earnings credited on a Participant's Deferral Accounts for such calendar year and its "ROE Target Range" for such calendar year:

Amex's ROE	Schedule Rate
Below ROE Target Range	Maximum
Within ROE Target Range	
Above ROE Target Range	

Amounts credited under this Schedule are subject to any caps imposed by Article 7 of the Plan, including the limitation of amounts credited to a Participant's Deferral Account based on Amex's "ROE" for a calendar year means Amex's consolidated annual return on equity for such calendar year, as reported by Amex, in its sole discretion.

Amex's " (ii) *ROE Target Range Satisfaction of Tax-Related Items*". It shall be a condition to the Company's obligation to the Participant, Employer, or their respective agents, upon their demand, in accordance with Paragraph 18(f) of the Plan, such amount as may be determined by the Company, in its sole discretion, without any obligation to withhold any Tax-Related Items.

(iii) *Compliance with Laws*. If the Company, in effect on January 1st its sole discretion, determines that the listing of the Company's shares under local or foreign law of any shares to be issued pursuant to the Option is necessary or desirable, issuance of such calendar year. shares

Except as otherwise provided (iv) *No Shareholder Rights until Issuance*. As provided by Section 9.2(b) Paragraph 18(c) of the Plan, the Company may, by shares from the Committee, prospectively or retrospectively, in its sole discretion, without prior notice to or consent of Participants or

SCHEDULE B

RESERVED

SCHEDULE C

Pursuant to Section 1.3 **exercise** of the Plan, this Schedule C sets forth in greater detail the payment timing rules applicable to De maintained by the Company that a **Participant** have been consolidated into **issued to** the Plan.

Nothing herein alters **Participant**, the timing or form of **Participant shall have no rights as** a payment from the timing or form applicab control. This Schedule C is intended to be used for administrative purposes only, and may be updated or clarified from time to time by Schedule C can alter the time or form of a benefit payment or otherwise have any impact not permitted by Section 409A **shareholder** of Payment dates are approximate; payment may be made within 90 days of the identified payment date in accordance with the Treasury

#### Pre-2008 Deferral Plans

Some pre-2008 plans include money that was earned and vested as of December 31, 2004 and has been treated as "grandfathered grandfathered, as is interest for years prior to 1999, and interest in the 1999-2004 years to the extent that the Participant was Retirement not Retirement Eligible by December 31, 2004 is never considered grandfathered, regardless of whether it exceeded the minimum in the case of an employee who receives severance payments from the Company.

References to "termination of employment" or similar concepts refer to "Separation from Service" for non-grandfathered benefits. For g The rules governing these benefits are NOT reflected in Article 8 of the Plan, which addresses only Deferral Plan benefits from 20 **Benefits**").

#### **If a Participant elected to be paid at a specified date or as of retirement + X years (X could be up to 10)**

- o If the Participant elected a specified date AND is still active on the specified date, the Participant will be paid according of retirement + X years):
  - ¶ If lump sum elected, paid in a lump sum on the first March 15/September 15 on/following the elected date.

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¶ If installments elected, payments begin on the first March 15/September 15 on/following elected date, with subsec

- ¶ If termination occurs during payment, and the Participant is **not** Retirement Eligible: upon termination, t months following termination.
- o If the Participant is Retirement Eligible at the time of termination, the Participant will be paid according to elections:
  - ¶ If lump sum elected, paid in a lump sum on the first March 15/September 15 on/following the specified date (even
    - ¶ Participant elected to be paid on March 15, 2015. The Participant terminates employment on January 1,
    - ¶ Participant elected to be paid five years after retirement. The Participant retires in 2013 and is Retirement
  - ¶ If installments elected, payments begin on the first March 15/September 15 on/following elected date (even if late
  - ¶ **Commencement could be AFTER retirement. (This is different from the rule for current Deferral Plan benefits.)**
- o If a Participant was **not** Retirement Eligible upon termination, and terminates from employment **before** the specified c following termination.
- o If the Participant is going out on severance, see Severance Flow Chart and follow questions. **Severance may dela amounts, since it may delay deemed termination of employment.**

#### **¶ If the Participant elected to be paid at retirement**

- o If the Participant is Retirement Eligible upon termination, the Participant will be paid according to elections:
  - ¶ If lump sum elected, paid in a lump sum on the first March 15/September 15 that is at least 6 months following ret

If installments elected, payments begin on the first March 15/September 15 that is at least 6 months following termination.

- o If not Retirement Eligible upon termination, paid in a lump sum on the first March 15/September 15 that is at least 6 months following termination.
- o If the Participant is going out on severance, see Severance Flow Chart and follow questions. **Severance may delay deemed termination of employment, since it may delay deemed termination of employment.**

**If the Participant leaves the Company as a result of Disability**

- o The Participant will be paid according to elections.
- o If lump sum elected, paid in a lump sum on the first March 15/September 15 that is at least 6 months following date of termination.
- o If installments elected, payments begin on the first March 15/September 15 that is at least 6 months following date of termination.

**If the Participant dies before payments begin or before receiving all installments**

- o The balance of the Participant's account will be paid as a lump sum to the Participant's designated beneficiary on the date of death.

2008-2010 Plans

These plans do not include any "grandfathered" money and are subject to Section 409A of the Code in their entirety. The rules governing these plans are set forth in the plan documents. These plans do not include any "grandfathered" money and are subject to Section 409A of the Code in their entirety. The rules governing these plans are set forth in the plan documents.

**If the Participant elected to be paid on a specified date**

- o If the Participant does not separate from service prior to the specified date, the Participant will be paid according to elections.
  - If lump sum elected, paid in a lump sum on the first March 15/September 15 on/following the elected date.
  - If installments elected, payments begin on the first March 15/September 15 on/following elected date; subsequent payments will be made on the same schedule.
- o If Separation from Service occurs during payment, and the Participant is not Retirement Eligible upon Separation from Service, the Participant will be paid according to elections.
  - If lump sum elected, paid in a lump sum on the first March 15/Sept 15 that is at least 6 months following Separation from Service. If the Participant is Retirement Eligible upon Separation from Service, the Participant will be paid according to elections.

Retirement Eligible upon Separation from Service, installments continue on schedule.

- o If the Participant separates from service before the specified date and is Retirement Eligible upon Separation from Service, the Participant will be paid according to elections.
  - If lump sum elected, paid in a lump sum on the first March 15/September 15 that is six months following Separation from Service.
  - If installments elected, payments begin on the first March 15/September 15 that is six months following Separation from Service.
- o **Note that payment will NOT be delayed until the specified date, in contrast to the pre-2008 rule.**
- o If the Participant is not Retirement Eligible upon Separation from Service, and separates from service prior to the specified date, the Participant will be paid according to elections.
  - If lump sum elected, paid in a lump sum on the first March 15/September 15 that is six months following termination.
  - If installments elected, payments begin on the first March 15/September 15 that is six months following termination.

- o Severance status will NOT affect payment of benefits from these years; no benefits are grandfathered and hence severance

**if the Participant elected to be paid at retirement**

- o If the Participant is Retirement Eligible upon Separation from Service, the Participant is paid according to elections:
  - if lump sum elected, paid in a lump sum on the first March 15/September 15 that is at least 6 months following Separation
  - if installments elected, payments begin on the first March 15/September 15, that is at least 6 months following Separation
- o If the Participant is not Retirement Eligible upon Separation from Service, paid in a lump sum on the first March 15/September 15
- o Severance status will not affect payment of benefits from these years; none of them are grandfathered and hence severance

**if the Participant dies or is Disabled, the usual death/Disability benefit rules for Pre-2011 Deferral Benefits apply**

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Special Rule for Degrandfathered Participants' Degrandfathered Benefits Under Section 1.3 of the Plan

These rules apply to grandfathered principal only. Interest for the relevant years was never grandfathered, and hence is not applicable for Pre-2008 Deferral Plan benefits.

**if the Participant did NOT Make an election regarding grandfathered benefits**

- o The Participant will be paid in a lump sum in March of 2012.

**if the Participant elected a specified date and that specified date occurs prior to Participant's Separation from Service**

- o Specified date could not be earlier than July 2017.
- o If the Participant elected a lump sum, the Participant will be paid in a lump sum on the January 1 or July 1 that is the specified date, and subsequent installments will be paid on each January 1 or July 1 (the same as the specified date)
- o If the Participant separates from service after the specified date but during the payment period, payments continue as if the Participant had not separated

**if the Participant elected a specified date but separates from service prior to that date OR if the Participant elected to be paid in a lump sum**

- o If the Participant elected lump sum, paid in a lump sum on the later of July 1, 2017 or the first January 1 or July 1 that is on or after the specified date
- o If the Participant elected installments, the first installment is paid on the later of July 1, 2017 or the July 1 of the calendar year beginning on or after the specified date

**if the Participant dies, the usual death benefit rules for Post-2010 Deferral Benefits apply**

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SCHEDULE D

The Plan is hereby irrevocably terminated, effective as of and contingent on the closing of the transactions described in the Purchase Agreement, solely with respect to the Participants in the Plan who are employees of American Express Company. On the Termination Date, all crediting of Plan accounts of Publishing Participants shall cease. Each Publishing Participant's remaining accrued and unpaid benefits shall be paid to the Participant on the Termination Date.

Section 1.409A-3(j)(4)(ix)(B) and on a date within twelve months of the Termination Date. The benefit to be paid to each Publishing Participant shall be paid only in a manner that complies with the requirements of Section 409A of the Internal Revenue Code of 1986, as amended.

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## SCHEDULE E

### American Express Global Business Travel

Effective upon the establishment of the proposed joint venture involving the Global Business Travel business (as it may be defined in the documents governing the Business), participation by individuals who are Participants in this Plan and who as of or after the establishment of the Business are or become Business Employees. The documents governing the Business obligate the Business to provide such individuals with benefits comparable to those offered by the Plan. Pursuant to Schedule E and other provisions of the Plan, this Schedule shall control for Business Employees; provided, however, that nothing in this Schedule shall be construed to limit the date this Schedule becomes applicable to a Participant, or the Participant's other rights and obligations with respect to such benefits.

## ARTICLE 1

### CONTINUED PARTICIPATION

**Section 1.1 Eligibility to Participate.** A Business Employee may continue to participate in this Plan during such period as the Business determines. A Business Employee will receive benefits comparable to those offered by the Company.

(a) In order to participate, the Business Employee must have been a Participant in the Plan prior to the establishment of the Business (or, if later, the date the employee became a Business Employee) (in either case, the Business Employee's date of hire or Transition Date and must either have enrolled in the Plan prior to the Transition Date or after the Transition Date but prior to the date this Schedule becomes applicable to a Participant, or the Participant's other rights and obligations with respect to such benefits. **such shares.**

(b) The Administrator retains the discretion to decline to permit continued participation by any Business Employee, so long as the Business Employee is not a Participant in the Plan.

(c) Participation under this Schedule is intended to be limited to a select group of management or highly compensated employees of the Business.

**Section 1.2 Termination of Participation Option Exercise Outside United States.** A Business Employee's ability to continue to make contributions to the Plan shall terminate on the date the Business Employee exercises an option to purchase shares of the Business outside the United States.

(a) The date the Business Employee has a Separation from Service from the Business (or such later date as is required by the Plan), participation under paragraph (b) below may resume participation in accordance with the terms of the Plan, this Schedule 2(a)(ii) and Section 1.2.

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(b) The later of the following dates (which dates and hence the applicable time of termination of participation may be determined by the Administrator):

(i) The end of the period during which comparable benefits are required under the documents governing the Business.

(ii) The date cessation of contributions is permissible under Section 409A.

**Section 1.3 Change of Status.** An individual who was a Business Employee but who again becomes an Employee of the Business shall be deemed to be a Business Employee for purposes of this Schedule, provided that this change in status will not invalidate any elections filed as to the Plan.

## ARTICLE 2

### CONTRIBUTIONS

**Section 2.1 Deferral Benefits.** Deferral Benefits will be deducted from each participating Business Employee's Base Salary and Incentive Pay, as defined in the following rules:

(a) The term "Base Salary" shall be deemed to include amounts paid by the Business that correspond on the relevant date to the participant's base salary as determined in compliance with applicable law.

(b) The term "Incentive Pay" shall be deemed to include amounts paid by the Business that correspond on the relevant date to the participant's incentive pay as determined in compliance with applicable law.

(c) For purposes of determining whether any Deferral Election that takes effect after the Participant reaches the Section 401(k) plan shall apply and vesting will not be accelerated unless otherwise required by law.

(d) A Business Employee's Deferral Elections filed prior to the individual's becoming a Business Employee shall not be required to file a new Deferral Election after his or her participation ceases in accordance with Article 1 of this Schedule (without prejudice to the participant's right to file appropriate Deferral Elections upon qualifying to do so again).

**Section 2.2 Supplemental Benefits.** Supplemental Benefits may be allocated to a Business Employee's RSP-Related Account in the foregoing, Amex is expressly authorized to take into account amounts paid by the Business when calculating Supplemental Benefits.

**Section 2.3 No Duplication.** Nothing herein entitles any Business Employee or other person to duplicative benefits.

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**Section 2.4 Funding of Benefits.** Benefits under the Plan shall at all times be unfunded obligations of the Company, without prejudice to the Company's right to make contributions to the Plan with such payments as may be agreed between the Company and the Business from time to time. No such agreement may give preference to the general creditors of the Business, and any amounts paid to the Company (or any rabbi trust established under the Plan) shall be subject to the claims of the general creditors of the Business to the extent necessary to preserve the unfunded nature of the Plan.

#### ARTICLE 3 VESTING

Vesting of benefits shall be determined in the same fashion as if employment with the Business were employment with the Company. Vesting shall be accelerated under the RSP with respect to Business Employees; provided, however, that with respect to Company contributions under the Business' 401(k) plan shall apply and vesting will not be accelerated.

#### ARTICLE 4 EARNINGS

Credits to a Participant's Deferral Account and RSP-Related Account with respect to benefits earned while a Business Employee shall be determined in the same fashion as if employment with the Business were employment with the Company.

#### ARTICLE 5 PAYMENT OF BENEFITS

**Section 5.1 Normal Time and Form of Payment.** The time and form of payment for a Business Employee shall be determined in the same fashion as if employment with the Business were employment with the Company, unless other arrangements are made by the Business. A Participant who separates from service with the Business shall be deemed to have separated from service with the Company, unless the Participant is rehired by the Business (as expressly modified by this Schedule E, if applicable to the Participant upon rehire).

**Section 5.2 Separation from Service.** Once a Participant becomes a Business Employee, the occurrence of a Separation from Service shall be determined in the same fashion as if employment with the Business were employment with the Company, using the 80 percent common ownership standard) as the Service Rules may require alteration of the definition of "service recipient," the application of the Separation from Service rules shall be adjusted as necessary to reflect such alteration.

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Section 409A.) If the Participant subsequently again becomes an Employee of the Company, benefits attributable to the Participant's r Service, but benefits attributable to periods during and prior to the Participant's employment as a Business Employee shall continue to

**Section 5.3 Beneficiaries.** A Participant's designation of a Beneficiary will not be affected merely because the Participant becomes a E

## ARTICLE 6 MISCELLANEOUS

**Section 6.1 Reservation of Rights.** The Committee reserves the right to amend or terminate this Schedule or any other part of t compliance with Section 409A.

**Section 6.2 Scope of Schedule.** Nothing in this Schedule gives any Business Employee or any other individual a right to payment t by or remain in the employ of the Company, the Business or any affiliate of either. Nothing in the Plan or this Schedule is intende Business.

**Section 6.3 Construction.** The Administrator shall have the right authority to construe, interpret exclude one or more methods for Related Items associated with the same extent as Option in countries outside the rest of the Plan, and to decide any claims arising fr Plan and shall at all times be interpreted in a manner compliant with Section 409A.

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## DESCRIPTION OF COMPENSATION PAYABLE TO NON-M

Upon the recommendation of the Nominating and Governance Committee of the Board of Directors of American Express Comp non-management director of the Board in respect of his/her service on the Board effective January 1, 2022:

- an annual retainer of \$110,000; provided that this amount shall be reduced by \$20,000 if the Director does not attend at least 75% of the me
- a grant of Share Equivalent Units having a value of \$220,000 to be awarded under the 2003 Share Equivalent Unit Plan for Directors upon t
- an annual retainer of \$40,000 for the chairs of the Audit and Compliance Committee and the Risk Committee, and an annual retainer of \$30 Responsibility Committee;
- an annual retainer of \$20,000 for each member of the Audit and Compliance Committee and the Risk Committee, and an annual retainer of Public Responsibility Committee;
- an annual lead director fee of \$100,000 (delivered as \$25,000 in cash and \$75,000 in Share Equivalent Units); and
- reimbursement of customary expenses for attending Board, committee, and shareholder meetings.

AMENDMENT  
TO  
RESTRICTED STOCK UNIT AWARD AGREEMENT  
AND  
NONQUALIFIED STOCK OPTION AWARD AGREEMENT

**I. Amendment to Restricted Stock Unit Award Agreement (Band 99) United States.**

Section 2, Section 3 and Section 6(c) of the Restricted Stock Unit Award Agreement (Band 99) are hereby amended and restated.

**Section 2.3. Death or Disability.** (For Options Granted before February 1, 2023)

(a) **Death** **Vesting**. Notwithstanding anything in this Agreement to the contrary, (i) if a Participant ceases Employment by reason of death, or (ii) if a Participant ceases Employment by reason of **Option, and the Option has not expired and has not vested**, the Participant dies before the Vesting Date, then the Participant's Award **Option shall immediately vest and become exercisable for the Number of Shares that would have been earned if the Participant had remained employed through the Vesting Date**, and the Participant's Award shall no longer be subject to the vesting conditions set forth in Section 1(b) or Section 3(b).

(b) **Exercise**. For If at the avoidance of doubt, if a Participant's death or Disability, the Participant's Option has not been exercised by the time of the Participant's death, the Participant's beneficiary or any person who acquires the right to exercise the Option by bequest or inheritance shall continue pursuant to Section 3, this Section 2(a) shall not apply.

(b) **Disability**. Notwithstanding anything in this Agreement to the contrary, if a Participant ceases Employment by reason of death, the Participant's Award shall continue and vest on the Vesting Date for the number of Earned Shares determined under Section 1(c), without regard to the vesting conditions set forth in Section 1(b) or Section 1(c).

**Section 3. Retirement.**

(a) **Participants Outside European Union and United Kingdom**. If a Participant's home base country is outside the European Union or the United Kingdom, the Participant's Award shall continue and vest on the Vesting Date for the number of Earned Shares determined under Section 1(c), without regard to the vesting conditions set forth in Section 1(b) or Section 1(c); and (B) if a Participant's Award shall continue and vest on the Vesting Date for the number of Earned Shares determined under Section 1(c), without regard to the vesting conditions set forth in Section 1(b) or Section 1(c).

(b) **Participants Within European Union or United Kingdom**. If a Participant's home base country is in the European Union or the United Kingdom, the Participant's Award shall continue and vest on the Vesting Date for the number of Earned Shares determined under Section 1(c), without regard to the vesting conditions set forth in Section 1(b) or Section 1(c).

**Section 6. Payment.**

(c) **Retirement**. Subject to Section 6(f), Section 6(h) and Section 6(i), the Company shall issue to a Participant the number of shares withheld or cancelled to satisfy withholding obligations for Tax-Related Items pursuant to Section 6(i), (i) must be satisfied by the Participant after Retirement and before the Vesting Date).

**II. Amendment to Nonqualified Stock Option Award Agreement (Band 99)**

Section 3(a) and Section 4(a) of the Nonqualified Stock Option Award Agreement (Band 99) are hereby amended and restated.

**Section 3. Death or Disability.** (For Options Granted on or after February 1, 2023)

(a) Vesting.

(i) *Death.* Notwithstanding anything in this Agreement to the contrary, (i) if a Participant ceases Employment has not expired and has not vested, or (ii) if a Participant ceased Employment by reason of the Participant's Retirement before the Vesting Date while holding the Option, and the Option has not expired and has not vested, then the Participant's Option shall immediately vest and no longer be subject to the vesting conditions set forth in Section 1(b) or Section 1(c), and the Option may be exercised as to any or all of the Number of Shares as to which the Option did not continue pursuant to Section 1(c).

(ii) *Disability.* Notwithstanding anything in this Agreement to the contrary, if a Participant ceases Employment before the Vesting Date and has not expired and has not vested, then the Participant's Option shall immediately vest and become exercisable for the Number of Shares as to which the Option did not continue pursuant to Section 1(c), and the Option may be exercised as to any or all of the Number of Shares, as described in Section 1(c).

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(b) Exercise. If at the time of a Participant's death or Disability, the Participant's Option has not been fully exercised for the entire Number of Shares (or any person who acquires the right to exercise the Option by bequest or inheritance or by reason of the Participant's death) may, at any time after the Expiration Date, exercise the Option as to any number of shares, which, when added to the number of shares as to which the Option was exercised prior to the Participant's death or Disability, must be satisfied at the time of such exercise.

**Section 4. Retirement.**

(a) Vesting. (For Options Granted before February 1, 2023)

(i) *Participants Outside European Union and United Kingdom.* If a Participant's home base country is outside the European Union and the United Kingdom, and the date of Early Retirement is more than one year after the Date of Grant, then the Participant's Option shall continue and become exercisable on the Vesting Date, without regard to the vesting condition set forth in Section 1(b), but subject to the attainment of the performance requirement of Section 1(c).

(ii) *Participants Within European Union.* If a Participant's home base country is in the European Union, then if the date of EU/UK Retirement is more than one year after the Date of Grant, the Participant's Option shall continue and become exercisable on the Vesting Date, without regard to the vesting condition set forth in Section 1(b), but subject to the attainment of the performance requirement of Section 1(c).

(iii) *Forfeiture and Cancellation.* If a Participant ceases Employment by reason of the Participant's Retirement, the Participant's Option shall be forfeited and cancelled by the Company.

(a) Vesting. (For Options Granted on or after February 1, 2023)

(i) *Participants Outside Select European Countries.* If a Participant's home base country is outside of the European Union and the date of Early Retirement is more than one year after the Date of Grant, then the Participant's Option shall continue and become exercisable on the Vesting Date, without regard to the vesting condition set forth in Section 1(b), but subject to the attainment of the performance requirement of Section 1(c).

(ii) *Participants Within Select European Countries.* If a Participant's home base country is one of the countries in the European Union, then if the date of Select European Country Retirement is more than one year after the Date of Grant, the Participant's Option shall continue and become exercisable on the Vesting Date, without regard to the vesting condition set forth in Section 1(b), but subject to the attainment of the performance requirement of Section 1(c).

(iii) *Forfeiture and Cancellation.* If a Participant ceases Employment by reason of the Participant's Retirement, the Participant's Option shall be forfeited and cancelled by the Company.

(b) **Exercise.** If at the time of a Participant's Retirement, the Participant's vested Option has not been fully exercised by the Expiration Date, exercise the Option as to any number of shares, which, when added to the number of shares as to which the Option is exercisable, must be satisfied at the time of such exercise.

#### **Section 5. Change in Control.**

(a) **Vesting.** Notwithstanding anything in this Agreement to the contrary, but subject to Appendix B, which could negate the Defined Termination of a Participant before

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the Vesting Date, the Participant's Option shall immediately vest and become exercisable on the date of the Defined Termination for a period of 12 months following the date of the Defined Termination, and/or (ii) the portion of the performance period under Section 1(c) elapsed as of the date of the Defined Termination, subject to the vesting conditions set forth in Section 1(b) or Section 1(c).

(b) **Exercise.** In the event of a Defined Termination of a Participant within two years following a Change in Control, exercise the Option as to any number of shares, which, when added to the number of shares as to which the Option is exercisable, must be satisfied at the time of such exercise. The requirements of Section 2 (other than Section 2(a)(i)) must be satisfied at the time of such exercise.

**Section 6. Other Termination.** Unless the Committee determines otherwise, then except as otherwise provided by Section 1, if the Participant's Employment terminates, the Participant's Option, whether vested or unvested, shall be immediately forfeited and cancelled by the Committee.

#### **Section 7. Additional Terms.**

(a) **No Assignment.** As provided by Paragraph 18(d) of the Plan, except as otherwise determined by the Committee, the Participant shall not assign, in whole or in part, or otherwise dispose of the Participant's Option (or the shares underlying such Option) or the Participant's rights under the Option (at the Participant's death), including, but not limited to, by execution, levy, garnishment, attachment, pledge, bankruptcy or in any other manner, except as may be permitted in writing only by the Participant. If a Participant or anyone claiming under or through the Participant attempts to violate this Section 7(a), the Participant's Option shall be immediately forfeited and cancelled by the Committee.

(b) **Transfer to Immediate Family Members.** If a Participant is subject to U.S. taxation, then after any waiting period for the transfer, the Participant may transfer all or a portion of the Participant's Option on an irrevocable basis to an Immediate Family Member of the Participant who is subject to U.S. taxation.

(i) the transfer must be for a minimum of 1,000 shares;

(ii) no further transfer by the transferee is permitted (except to the transferee's estate upon the death of the transferor);

(iii) the exercise of the Option by the transferee requires full payment of all Tax-Related Items by the Participant or the transferee;

(iv) the exercise of the Option by the transferee is subject to the Participant's continuous Employment from the date of the Agreement, the satisfaction of the performance vesting requirement set forth in Section 1(c), the terms of the Plan, the terms of the Participant's Option and the Appendices hereto.

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(c) **No Assumption or Substitution Required.** In the event that the Company or any of its Affiliates is a participant in a transaction that requires the assumption or substitution of a Participant's Option, the Company or its Affiliates shall be obligated to cause any other participant in such transaction to assume a Participant's Option or to substitute a new stock option for the Participant's Option.

(d) **Detrimental Conduct.** A Participant's Option is subject to the provisions of Appendix D and the Consent to Detrimental Conduct. The Company will determine, in its sole discretion, the terms and conditions of the Option and the proceeds from the exercise of the Option. The Company may issue instructions, on the Participant's behalf, to any brokerage firm and/or third party administrator engaged to transfer or otherwise return such Shares and/or other amounts to the Company upon the Company's enforcement of this Section 7(d).

(e) **Clawback.** Notwithstanding anything in the Plan, this Agreement or any Award Communication to the contrary, the Company will determine, in its sole discretion, the terms and conditions of the Option and the proceeds from the exercise of the Option. The Company may issue instructions, on the Participant's behalf, to any brokerage firm and/or third party administrator engaged by the Company to hold any Shares and other amounts acquired pursuant to the Option upon the Company's enforcement of this Section 7(e).

(f) **FDIA Limitations.** As provided by Paragraph 4(f)(i) of the Plan, notwithstanding any other provision of the Plan, this Agreement and the Option are subject to and conditioned upon their compliance with 12 USC Section 1828(k) and any regulations promulgated thereunder.

## **Section 8. Miscellaneous.**

(a) **Incorporation of Plan and Award Communication.** The Option is subject to the Plan, the Award Communication and the Award Agreement, each of which is incorporated into this Agreement by reference and made a part hereof.

(b) **Administration, Interpretation, Etc.** Any action taken or decision made by the Company, the Board or the Committee under the Plan, this Agreement or a Participant's Award Communication shall lie within its sole and absolute discretion, as the case may be, and shall not be subject to review or challenge by the Participant or through the Participant. By receipt of the Participant's Option or other benefit under the Plan, the Participant and each person claiming to be a Participant ratifies, and consents to, any action taken under the Plan, this Agreement or the Participant's Award Communication, by the Company, the Board or the Committee.

(c) **Correction.** The Committee may rescind, without further notice to a Participant, any Option or portion thereof issued by the Company.

(d) **Amendment.**

(i) The terms of a Participant's Option (including terms under this Agreement or the Participant's Award Communication) may be amended by the Committee, in its sole discretion, provided, however, that (A) no such amendment shall adversely affect in a material way the rights of the Participant under the Option and (B) the Committee may not amend or delete Section 5 or Section A1(f) in a manner that is detrimental to the Participant without the approval of the Committee.

(ii) The Chief Colleague Experience Officer (or his or her delegate) may amend, revise or make any changes to the Plan, this Agreement or the Participant's Award Communication, by the Company, the Board or the Committee pursuant to Section 8(d)(i).

(e) **Dilution and Other Adjustments.**

(i) As provided by Paragraph 15(a) of the Plan, in the event of any change in the outstanding shares of the Company (including a stock split, stock dividend, split-up, split-off, spin-off, recapitalization, merger, consolidation, rights offering, reorganization, combination, or other extraordinary transaction), the Committee shall, to the extent deemed appropriate by the Committee, have the power to provide for the adjustment of the Exercise Price of the Option or other terms of the Award Communications of outstanding Options as may be determined to be appropriate by the Committee.

(ii) As provided by Paragraph 15(b) of the Plan, in the event of any merger, consolidation or similar transaction involving the Company in which the holders of shares of the Company receive securities and/or other property (or the parent of the surviving entity) in such transaction, the Committee shall, to the extent deemed appropriate by the Committee, have the power to provide for the adjustment of the Exercise Price of the Option or other terms of the Award Communications of outstanding Options as may be determined to be appropriate by the Committee.

(iii) As provided by Paragraph 15(c) of the Plan, in the event of (A) a dissolution or liquidation of the Company or (B) a merger, consolidation or similar transaction involving the Company in which the holders of shares of the Company receive securities and/or other property (or the parent of the surviving entity), the Committee shall, to the extent deemed appropriate by the Committee, have the power to provide for the adjustment of the Exercise Price of the Option or other terms of the Award Communications of outstanding Options as may be determined to be appropriate by the Committee.

entity) and, incident thereto, make an equitable adjustment as determined by the Committee in the number of shares subject to the C the exchange of the Option;

provided, however, that in the event that the acquirer does not agree to the assumption or substitution of the Option in the foregoing cancel, effective immediately prior to the occurrence of such event, the Option (whether or not then vested), and, in full consideration equal to the value, as determined by the Committee of such Option, provided that such value shall be equal to the excess of (A) the va as a result of such event over (B) the exercise price of such Option and that no change to the original timing of payment will be made to

(f) Beneficiary Designation. As provided by Paragraph 17 of the Plan, a Participant may, in a manner determined by t such Participant may be entitled under the Participant's Option in the event of such Participant's death. If a Participant does not desig payable under the Participant's Option, such payment will be made to the legal representatives of the Participant's estate, which will I question as to the legal right of a Participant's beneficiary to receive a distribution under the Participant's Option, the Committee in Participant's estate, in which event the Company, the Board and the Committee will have no further liability to anyone with respect to si

(g) Governing Law and Venue. As provided by Paragraph 18(n) of the Plan, the validity, construction, interpretation, i to the Option issued under this Agreement, shall be governed by the substantive laws, but not the choice of law rules, of the State c parties hereby submit to and consent to the exclusive jurisdiction of the State of New York, and agree that such litigation shall be co District of New York, where this grant is made and/or to be performed.

(h) Section 409A. Options are intended to be exempt from Section 409A, and the Plan, this Agreement and the Award Notwithstanding the foregoing, the Company makes no representations that the Options or the vesting and payments provided by this Affiliate be liable for all or any portion of any taxes, penalties, interest or other expenses that may be incurred by a Participant on accou

(i) Other Options. Notwithstanding any other provision of this Agreement, the Company, in its sole discretion, may i which stock options shall be subject to the terms of such other agreement or writing specified by the Company as applicable thereto.

(j) Appendix E and Appendix F. Notwithstanding any provisions in this Agreement, for all Participants outside the U Appendix E, as well as any country-specific terms and conditions for the Participant's country set forth in Appendix F. Moreover, if th Participant relocates to one of the countries included in Appendix F, the additional

terms and conditions for such country will apply to him or her, to the extent the Company determines that the application of such terms F constitute part of this Agreement.

\* \* \* \* \*

APPENDIX A

DEFINITIONS

**Section A1. Definitions.** As used in the Agreement, the Appendices and the Award Communication, the following terms will have the respective meanings given such capitalized terms in the Agreement, the Appendices or the Award Communication will have the respective meanings given such capitalized terms in the Agreement, the Appendices or the Award Communication.

- (a) "409A Policy," means the Company's Section 409A Compliance Policy, as amended and restated from time to time.
- (b) "Affiliate" has the meaning given such term by Paragraph 3(b) of the Plan, which states that unless the Committee determines otherwise, an Affiliate is any person who owns or controls, directly or indirectly, an interest of 50% or more, as determined by the Committee in its discretion.
- (c) "Agreement" means the [ ] Global Nonqualified Stock Option Award Agreement, including the Appendices.
- (d) "Award Communication" for a Participant and the Participant's Option means, collectively, the Participant's year-end bonus letter (or any other written or electronic communication by or on behalf of the Company to the Participant regarding the particular Award Communication), and any other written or electronic communication by or on behalf of the Company to the Participant regarding the particular Award Communication.
- (e) "Board" means the Board of Directors of the Company.
- (f) "Change in Control" means the happening of any of the following:
  - (i) Any individual, entity or group (within the meaning of Section 13(d)(3) or 14(d)(2) of the Exchange Act (the "Exchange Act") of 25% or more of either (i) the then outstanding common shares of the Company (the "Outstanding Company Common Shares"); provided, however, that such beneficial ownership is determined as of the date of the acquisition of securities: (A) any acquisition directly from the Company; (B) any acquisition by the Company or any corporation, partnership, employee benefit plan (or related trust) sponsored or maintained by the Company or any Subsidiary; (D) any acquisition by an individual, entity or group that is permitted to, and actually does, report its beneficial ownership on Schedule 13-G (or any successor schedule), then, for purposes of this subsection, such individual, entity or group becomes required to or does so report, beneficial ownership of all of the Outstanding Company Common Stock and Common Shares of any corporation pursuant to a reorganization, merger or consolidation if, following such reorganization, merger or consolidation, the result of the acquisition of Outstanding Company Common Shares or Outstanding Company Voting Securities by the Company, and any additional Outstanding Company Common Shares or Outstanding Company Voting Securities which increases the percentage of the Outstanding Company Common Shares or Outstanding Company Voting Securities owned by the Subject Person, then a Change in Control shall then be deemed to have occurred; or

individual, entity or group that is permitted to, and actually does, report its beneficial ownership on Schedule 13-G (or any successor schedule), then, for purposes of this subsection, such individual, entity or group becomes required to or does so report, beneficial ownership of all of the Outstanding Company Common Stock and Common Shares of any corporation pursuant to a reorganization, merger or consolidation if, following such reorganization, merger or consolidation, the result of the acquisition of Outstanding Company Common Shares or Outstanding Company Voting Securities by the Company, and any additional Outstanding Company Common Shares or Outstanding Company Voting Securities which increases the percentage of the Outstanding Company Common Shares or Outstanding Company Voting Securities owned by the Subject Person, then a Change in Control shall then be deemed to have occurred; or

(ii) Individuals who, as of the date hereof, constitute the Board (the “Incumbent Board”) cease for any reason subsequent to the date hereof whose election, or nomination for election by the Company’s shareholders, was approved by a vote of such individual were a member of the Incumbent Board, but excluding, for this purpose, any such individual whose initial assumption of solicitation of proxies or consents by or on behalf of a Person other than the Board, including by reason of agreement intended to avoid

(iii) The consummation of a reorganization, merger, statutory share exchange, consolidation, or similar corporate transaction (a “Business Combination”), in each case, unless, following such Business Combination, (A) the Outstanding Company Common Shares and the Outstanding Company Voting Securities represent (either by remaining outstanding or being converted into voting securities of the resulting or surviving entity or any parent thereof) the then-outstanding voting securities entitled to vote generally in the election of directors, as the case may be, of the corporation resulting from such transaction, owns the Company or all or substantially all of the Company’s assets either directly or through one or more subsidiaries, (B) the Company, a Subsidiary or such corporation resulting from such Business Combination or any parent or subsidiary thereof, and any Person owning more than 10% of the Outstanding Company Common Shares or Outstanding Company Voting Securities, as the case may be) beneficially own the

corporation resulting from such Business Combination (or any parent thereof) or the combined voting power of the then outstanding voting securities of such corporation (or any parent thereof) entitled to vote generally in the election of directors is then beneficially owned by the owners, respectively, of the Outstanding Company Common Shares and Outstanding Company Voting Securities immediately prior to such sale, lease, exchange or other disposition of such Outstanding Company Common Shares and Outstanding Company Voting Securities, (C) the Company or a Subsidiary or of such corporation or a subsidiary thereof and any Person owning, directly or indirectly, 25% or more of the Outstanding Company Common Shares or Outstanding Company Voting Securities, as the case may be, own at least a majority of the common stock of such corporation (or any parent thereof) and the combined voting power of the then outstanding voting securities of such corporation (or any parent thereof) were members of the Incumbent Board, or

(iv) The consummation of the sale, lease, exchange or other disposition of all or substantially all of the assets of the Company (or any parent thereof) with respect to which following such sale, lease, exchange or other disposition (A) more than 50% of, respectively, the then outstanding voting securities of such corporation (or any parent thereof) entitled to vote generally in the election of directors is then beneficially owned by the owners, respectively, of the Outstanding Company Common Shares and Outstanding Company Voting Securities immediately prior to such sale, lease, exchange or other disposition of such Outstanding Company Common Shares and Outstanding Company Voting Securities, (B) the Company or a Subsidiary or of such corporation or a subsidiary thereof and any Person owning, directly or indirectly, 25% or more of the Outstanding Company Common Shares or Outstanding Company Voting Securities, as the case may be, own at least a majority of the common stock of such corporation (or any parent thereof) and the combined voting power of the then outstanding voting securities of such corporation (or any parent thereof) were members of the Incumbent Board, or

(v) Approval by the shareholders of the Company of a complete liquidation or dissolution of the Company.

(g) “Clawback Requirements” means one or more of the following: (i) any clawback requirements imposed under applicable law, the Securities Exchange Act and Section 303A.14 of the NYSE Listed Company Manual; (ii) the American Express Company Incentive Compensation Policy for the Recovery of Erroneously Awarded Compensation (as amended or restated from time to time, the “Recovery Policy”); and

(h) “Code” means the U.S. Internal Revenue Code of 1986, as amended and restated from time to time, and includes the Regulations thereunder.

(i) “Committee” means the Compensation and Benefits Committee of the Board. To the extent that the Committee has delegated its authority to a subcommittee, the subcommittee with respect to a matter for which the Committee has delegated its authority shall include the officers and employees to whom the subcommittee has delegated its authority.

- (j) "Company" means American Express Company.
- (k) "Consent to Detrimental Conduct Provisions" with respect to a Participant means the "Consent to the Application" document, and any successor thereto, executed by the Participant.
- (l) "Constructive Termination" has the meaning given such term by the Senior Executive Severance Plan, which generally states that "Constructive Termination" occurs if the Participant's Employment by the Participant as a result of Good Reason within two years after a Change in Control, and that "Good Reason" generally means (i) a material reduction in the Participant's base salary (except for similar across the board changes affecting all similarly situated employees), (ii) the requirement that the Participant be based in a new location, in each case from that in effect immediately prior to the Change in Control, (iii) the requirement that the Participant be based in a new location, in each case from that in effect immediately prior to the Change in Control and which location is more than 35 miles from the Participant's residence, (iii) the assignment to the Participant of a new position, (iv) a significant reduction in the Participant's position, duties, or responsibilities from those in effect prior to the Change in Control; and the Participant must notify the Company within 30 days after the occurrence of the event giving rise to a Good Reason and the Company shall have a Good Reason shall exist on account of the remedied event.
- (m) [ ]
- (n) "Date of Grant" for an Option means the date specified by the applicable Award Communication.
- (o) "Defined Termination" has the meaning given such term by the Senior Executive Severance Plan, which states that "Defined Termination" occurs as a result of either an Involuntary Termination or a Constructive Termination.
- (p) "Disability" has the meaning given such term by Paragraph 12 of the Plan, which generally states that a Participant is disabled if the Participant determines that the physical or mental condition of the Participant was such at that time as would entitle the Participant to payment of disability benefits under the Company's disability benefit plan, or if the Participant is not eligible for benefits under any long-term disability benefit plan, the Committee determines that the Participant is disabled under the disability benefit plan of the Company if the Participant were eligible thereunder.
- (q) "Early Retirement" with respect to a Participant means the termination of the Participant's Employment at a time when the Participant is eligible for retirement arrangements with the Company or applicable Affiliates and the Participant is age 55 or older, but younger than age 62.
- (r) "Employment" means employment with the Company or an Affiliate, or engagement in Related Employment.
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- (s) "EU/UK Retirement" with respect to a Participant means the termination of the Participant's Employment at a time when the Participant is eligible for retirement arrangements with the Company or applicable Affiliates.
- (t) "Exchange" has the meaning given such term by Paragraph 2(a) of the Plan, which states that "Exchange" means the New York Stock Exchange or any other national securities exchange on which the Company's securities are traded.
- (u) "Exchange Act" means the U.S. Securities Exchange Act of 1934, as amended and restated from time to time.
- (v) "Exercise Price" for an Option means, unless an Award Communication provides otherwise, as provided by Paragraph 2(b) of the Plan, the price as reported by the Exchange on such date.
- (w) "Expiration Date" means the 10-year anniversary of the Date of Grant or such other expiration date specified by an Award Communication.
- (x) "Fair Market Value" of a Company share on a given date shall be the closing price of a Company share reported on the day immediately prior to the given date, on the last previous day prior to the given date on which such closing price was reported on the New York Stock Exchange or any other national securities exchange on which the Company's securities are traded, or if the Company is not listed on any such exchange, the closing price of the Company's securities on the last day prior to the given date on which such closing price was reported on the Plan and applicable law.
- (y) "Full Retirement" with respect to a Participant means the termination of the Participant's Employment at a time when the Participant is eligible for retirement arrangements with the Company or applicable Affiliates and the Participant is age 62 or older.

(z) "Immediate Family Member" of a Participant means the Participant's children, grandchildren, stepchildren, daughter, or adoptive relationships comparable to the foregoing; certain household members (excluding employees or tenants); and trusts or partnerships in which the Participant has a beneficial interest in such trust or partnership). The foregoing definition of Immediate Family Member is intended to follow the definition of Immediate Family Member in the Company's accounting policy to earnings, and the Company is authorized to interpret and administer the definition in accordance with accounting and other interpretive guidance.

(aa) "Involuntary Termination" has the meaning given such term by the Senior Executive Severance Plan, which generally means the termination of a Participant's Employment for reasons other than Good Cause within two years after a Change in Control, and that "Good Cause" generally means (i) the Participant's failure to adequately perform substantially all of the duties of the Participant's Employment; (ii) the Participant's willful engagement in conduct that is detrimental to the Company or its companies and other trades or businesses, monetarily or otherwise; or (iii) the Participant's conviction of a felony.

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(ab) "LTIA Overview" for a Participant's Option means the overview, program, summary, guide or similar document prepared by the Company. New LTIA Overviews are provided each year describing the Options granted to employees in specified Band levels as part of the Company's annual compensation review process.

(ac) "Notice Agreement" with respect to a Participant means the "Notice Agreement" or similar document, and any such document, in effect at the time of the Participant's termination of Employment.

(ad) "Number of Shares" for an Option means the number of shares subject to such Option, as specified in the applicable LTIA Overview.

(ae) "Option" means a Nonqualified Stock Option granted by the Company to a Participant pursuant to the Plan, the Agreement, or any successor plan or agreement.

(af) "Participant" means an employee to whom an Option has been granted pursuant to the Plan and the Agreement, or any successor plan or agreement, and includes any person who is a Participant under Section 3(a)(i) of the Agreement.

(ag) "Plan" means the Company's 2016 Incentive Compensation Plan, as amended and restated from time to time, or any successor plan or agreement.

(ah) "Related Employment" has the meaning given such term by Paragraph 14 of the Plan, which generally states that an individual is engaged in Related Employment if the individual is engaged in employment or performance of services for an employer that is neither the Company nor an Affiliate, provided that (a) such employment or performance of services is substantially similar to the individual's employment or performance of services with the Company; (b) the individual was engaged in Employment; and (c) such employment or performance of services is, in the discretion of the Company, Related Employment.

(ai) "Retirement" means Early Retirement, Full Retirement or Select European Country Retirement.

(aj) "Section 409A" means Section 409A of the Code.

(ak) "Securities Act" means the U.S. Securities Act of 1933, as amended and restated from time to time.

(al) "Select European Country Retirement" with respect to a Participant means the termination of the Participant's Employment (or the termination of the Participant's Employment under applicable retirement arrangements) with the Company or applicable Affiliates.

(am) "Senior Executive Severance Plan" means the Company's Senior Executive Severance Plan, as amended and restated from time to time, or any successor plan or agreement.

(an) "Separation from Service" has the meaning given such term by Section 409A (and as determined in accordance with the applicable plan or agreement) and means the termination of an employee's employment by an employer if the employee dies, retires, or otherwise has a termination of his or her employment with such employer. Whether a Separation from Service has occurred shall be determined by the Company in its discretion, and the Company may determine that no further action is required.

services would be performed after a certain date or that the level of bona fide services the employee would perform after such date was not less than the level of bona fide services performed over the immediately preceding 36-month period.

- (ao) "shares" refers to the shares of the Company's common stock, par value of \$.20 per share, or the shares of any of its subsidiaries.
- (ap) "Tax-Related Items" means any income tax, social insurance, payroll tax, fringe benefits tax, payment on account of taxes, or any other tax liability of a Participant.
- (aq) "Vesting Date" of an Option means the vesting date specified in the Award Communication for such Option.

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AMERICAN EXPRESS COMPANY  
2016 INCENTIVE COMPENSATION PLAN

[ ] GLOBAL NONQUALIFIED STOCK OPTION AWARD

APPENDIX B

SECTION 280G TERMS & PROCEDURES

**Section B1. "Best Net" Limitation.** In the event that any payment or benefit received or to be received by a Participant under the Plan (collectively, the "Payments"), will be subject to the excise tax referred to in Section 4999 of the Code (the "Excise Tax"), then the Participant shall be entitled to a refund of the Excise Tax but only if (A) the net amount of all payments and benefits received or to be received by a Participant in connection with the Plan, the terms of the Agreement or any other plan, arrangement or agreement with the Company, any Person whose actions result in such reduction (and after subtracting the net amount of federal, state and local income and employment taxes on such reduced Total Payments) (but after subtracting the net amount of federal, state and local income and employment taxes on such Total Payments and benefits); provided, however, that the Participant may elect in writing to have other components of his or her Total Payments reduced by the amount of the Excise Tax.

**Section B2. Calculations.** For purposes of determining whether the Payments will be subject to the Excise Tax, the amount of the Payments shall be treated as "parachute payments" (within the meaning of Section 280G(b)(2) of the Code) unless, in the opinion of the accounting firm that firm refuses to serve, by another qualified firm, whether or not serving as independent auditors, designated by the Committee, including by reason of Section 280G(b)(2)(A) or Section 280G(b)(4)(A) of the Code; (ii) no portion of the Total Payments the receipt of which constitute a "payment" within the meaning of Section 280G(b) of the Code shall be taken into account; (iii) all "excess parachute payments" shall be subject to the Excise Tax unless, in the opinion of the Firm, such excess parachute payments (in whole or in part) represent reasonable compensation for the Participant's services as an officer or director of the Company (within the meaning of Section 280G(b)(3) of the Code) allocable to such reasonable compensation, or are otherwise determined to be a reasonable benefit or compensation for the Participant. The amount of such reasonable compensation or benefit shall be determined by the Firm in accordance with the principles of Section 280G(d)(3) and Section 280G(d)(4) of the Code. The Participant shall be deemed to pay federal income tax at the highest marginal rate of federal income taxation (and state and local income taxes) on the amount of the Payments.

the state and locality of such Participant's residence, net of the maximum reduction in federal income taxes which could be obtained from the Firm will be paid reasonable compensation by the Company for its services.

**Section B3. Notice of Adjustment.** As soon as practicable following a Change in Control, but in no event later than 30 days after the date of the Change in Control, the Company shall reduce the Total Payments to the Participant to the extent that the Total Payments would exceed the Total Payments that the Participant would have received had the Company not received from the Firm or other advisors or consultants (and any such opinions or advice which are in writing shall be

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AMERICAN EXPRESS COMPANY  
2016 INCENTIVE COMPENSATION

[ ] GLOBAL NONQUALIFIED STOCK OPTION AWARD

APPENDIX C  
COUNTRY-SPECIFIC AWARD PROVISIONS

**Section C1. Countries Where Select European Retirement Applies.**

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AMERICAN EXPRESS COMPANY  
2016 INCENTIVE COMPENSATION

[ ] GLOBAL NONQUALIFIED STOCK OPTION AWARD

APPENDIX D  
DETRIMENTAL CONDUCT PROVISIONS

(For Options Granted before January 2, 2016)

**Section D1. Detrimental Conduct.** If a current or former employee of, or other individual that provides or has provided services to, the Company or its Affiliates (as defined in Section D7(b) below) previously issued to such Employee may be canceled, rescinded or otherwise restricted and the Company may, at its discretion, terminate the employment of the Employee under the terms of Section D2. For purposes of this Appendix D, "Detrimental Conduct" means the prohibited conduct described in Section D1.

(a) Noncompete. For a one-year period after the last day of active employment if the Employee is a Band 70 or above or 60 employee, and during the Employee's employment with the Company or its Affiliates, the Employee shall not be employed by, or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates, for certain lines of business, departments or job functions by establishing a specific standard and/or by name as set forth in the Company's

(i) all Competitors derived from the column titled "Standard Competitors" on the Competitor List for the line(s) of Business, Department or Job Function" column (e.g., Global Merchant Services and Loyalty, Global Commercial Payments, Consumer Services, etc.) managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates

(ii) the Entities (as defined in Section D7(c) below) listed on the Competitor List under the column titled "Business Unit Wide Competitors" on the Competitor List under the "Line of Business, Department or Job Function" column), the Employee provided services to, supported or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates. If any line(s) of business, department(s) or job function(s) the Employee provided services to, supported or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates is not listed on the Competitor List then, with respect to such line(s) of business, department(s) or job function(s) the Employee provided services to, supported or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates, the Employee shall not be employed by, or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates, for an Entity's line(s) of business or department(s) that competes with those line(s) of business department(s) or job function(s) and (2) the Employee shall not be employed by, or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates, for line(s) of business, department(s) or job function(s) the Employee provided services to, supported or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates.

managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates, the Employee shall not be employed by, or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates, for line(s) of business, department(s) or job function(s) the Employee provided services to, supported or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates. With respect to Business Unit Wide Competitors, the Employee agrees not to be employed by, or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates, for department or job function. The Company can revise the Competitor List, including the format of the Competitor List, at its discretion at any time. A copy of the current Competitor List will be available through Human Resources and/or the Company's intranet. Notwithstanding anything to the contrary herein, this Section D1(b) shall not be applicable to any truthful statement required by any legal proceeding.

(b) Nondenigration. For a one-year period after the Employee's last day of active employment (the "Restricted Period") the Employee shall not, at his or her direction may not denigrate the Company or its Affiliates or the Company's or its Affiliates' employees to the media or financial analysts or (ii) discuss the Company or its Affiliates with the media or financial analysts. This Section D1(b) shall not be applicable to any truthful statement required by any legal proceeding.

(c) Nonsolicitation of Employees. During the Restricted Period, the Employee may not employ or solicit for employment any person employed by the Company or its Affiliates. The Employee may not advise or recommend to any other person that he or she employ or solicit for employment, any person employed by the Company or its Affiliates. This Section D1(c) shall not be applicable to any truthful statement required by any legal proceeding.

(d) Nonsolicitation of Customers. During the Restricted Period, the Employee may not directly or indirectly solicit or entice any person or partner of the Company or its Affiliates for the purpose of engaging in any business transactions of the nature performed or controlled by the Company or its Affiliates. The Employee shall not, during the Restricted Period, disclose to any person or partner of the Company or its Affiliates any confidential information or trade secrets of the Company or its Affiliates that the Employee personally serviced while employed by the Company or its Affiliates or Entities the Employee acquired material information from the Company or its Affiliates or Entities.

(e) Misconduct. During his or her employment with the Company or its Affiliates, the Employee may not engage in any conduct that is prohibited by the Company's Code of Conduct. Appendix D, "Misconduct" is (i) material violation of the American Express Company Code of Conduct, (ii) criminal activity, (iii) gross negligence, (iv) fraud, (v) sexual harassment, (vi) discrimination, (vii) violation of applicable laws and regulations, (viii) violation of applicable policies and procedures, (ix) violation of applicable ethical standards, (x) violation of applicable industry standards, (xi) violation of applicable regulatory requirements, (xii) violation of applicable contractual obligations, (xiii) violation of applicable intellectual property rights, (xiv) violation of applicable data privacy laws and regulations, (xv) violation of applicable security policies and procedures, (xvi) violation of applicable information security policies and procedures, (xvii) violation of applicable information security standards, (xviii) violation of applicable information security requirements, (xix) violation of applicable information security controls, (xx) violation of applicable information security measures, (xxi) violation of applicable information security practices, (xxii) violation of applicable information security procedures, (xxiii) violation of applicable information security policies, (xxiv) violation of applicable information security standards, (xxv) violation of applicable information security requirements, (xxvi) violation of applicable information security controls, (xxvii) violation of applicable information security measures, (xxviii) violation of applicable information security practices, (xxix) violation of applicable information security procedures, (xxx) violation of applicable information security policies.

(f) Confidential Information. During his or her employment with the Company or its Affiliates and after his or her employment with the Company or its Affiliates, the Employee shall not, directly or indirectly, disclose confidential information or trade secrets of the Company, its Affiliates and their businesses, including, but not limited to, information relating to the Company's or its Affiliates' products, services, business plans, financial information, customer lists, supplier lists, employee lists, marketing strategies, sales strategies, competitive strategies, proprietary information, trade secrets, confidential information, or other data not available to the public.

Neither this Section D1(f) nor anything else in this Appendix D (i) prohibits an Employee from making reports of possible violations of the rules of Section 21F of the Exchange Act, Section 806 of the Sarbanes-Oxley Act of 2002, or of any other whistleblower protection provisions of any such report; provided that, an Employee is not authorized to disclose communications with counsel that were made for the purpose of product or similar privilege. Furthermore, an Employee shall not be held criminally or civilly liable under any federal or state trade secret law, as a government official, either directly or indirectly, or to an attorney, in each case, solely for the purpose of reporting or investigating a suspected securities law violation, if any such filings are made under seal.

(g) **Other Detrimental Conduct.** During the Restricted Period, the Employee may not take any actions that the Company or the Company will request an Employee to cease and desist or rectify the conduct prior to seeking any legal remedies under this Appendix D. Section D1(g) shall not be applied to conduct that is otherwise permitted by Section D1(a) through Section D1(f). For example, if an Employee is terminated under Section D1(a), the Company will not claim that employment with that Entity violates Section D1(g). Notwithstanding anything in this Appendix D, this Section D1(g) shall be applicable to an Employee from and after his or her last day of active employment, if his or her active employment terminates for any reason.

## **Section D2. Remedies.**

### **(a) Repayment of Financial Gain.**

(i) If an Employee fails to comply with the requirements of Section D1(a) through Section D1(g), the Company shall, at its option, (1) require the Employee to repay (as defined in Section D7(a) below) of any gain realized on Stock Options that the Employee exercised, as of the date exercised, (2) the Number of Awards granted under the Plan and (3) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restriction is terminated pursuant to an award of Restricted Stock or Restricted Stock Units or other Award, during the 24-month period preceding the Employee's termination.

(ii) If an Employee fails to comply with the requirements of Section D1(a) through Section D1(g), the Employee may not be entitled to this Section D2, and the Company shall be entitled, to the extent and in the manner permitted by the 409A Policy, to set-off the amount of the Award from the Company or its Affiliates.

(b) **Other Remedies.** The remedy provided pursuant to Section D2(a) shall be without prejudice to the Company's right to pursue any other remedies available to it.

Appendix D and shall be in addition to whatever other remedies the Company may have, at law or equity, for violation of the terms of this Appendix D.

**Section D3. Compensation Band Changes.** If the Company changes its current system of classifying employees in compensation bands, it may mean the compensation level(s) and management tiers in the new or revised system that, in the Company's discretion, most closely approximates the compensation level(s) and management tiers in the old system.

**Section D4. Involuntary Terminations.** This Appendix D will not apply to employees of the Company or its Affiliates who are terminated for cause as determined by the Company (excluding terminations covered by Section D1(e)).

**Section D5. Court Modification.** If any term of this Appendix D is determined by a court of competent jurisdiction not to be enforceable, to the extent possible under applicable law and such court shall reform such term to make it enforceable. If a court does not recognize the Company's right of Competitors with respect to an Award will be those Competitors listed as of the date of grant of such Award.

**Section D6. Waivers.** The failure of the Company to enforce at any time any term of this Appendix D shall not be construed as a waiver of the Company's right to enforce any term of this Appendix D. Appendix D will only be effective if reduced to writing and signed by both the Employee and the Chief Executive Officer of the Company.

**Section D7. Definitions.** As used in this Appendix D, the following terms will have the respective meanings set forth below.

(a) **"Amount"** means the gross amount, before deduction of applicable taxes or other amounts, and includes the gross dividend equivalents paid to the Employee on awards of Restricted Stock or Restricted Stock Units.

- (b) "Award" means a Portfolio Grant Award, Restricted Stock, Restricted Stock Unit, Stock Option, Executive AIA or other Award.
- (c) "Entity" or "Entities" mean any corporation, partnership, association, joint venture, trust, government, governmental entity or other organization.
- (d) "Executive AIA" means an annual cash bonus award to an Employee in Band 99 under the Plan.
- (e) "Number" means the total number of shares of stock, before reduction for the payment of applicable taxes or other deductions, of Restricted Stock or Restricted Stock Units.
- (f) "Portfolio Grant Award" means a portfolio grant award issued under the Plan.
- (g) "Restricted Stock," "Restricted Stock Unit" and "Stock Option" have the respective meanings given such terms in the Plan.

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## AMERICAN EXPRESS COMPANY 2016 INCENTIVE COMPENSATION PLAN

☐ GLOBAL NONQUALIFIED STOCK OPTION AWARD PLAN

### APPENDIX D

#### DETRIMENTAL CONDUCT PROVISIONS

(For Options Granted on or after January 1, 2016)

**Section D1. Detrimental Conduct.** If a current or former employee of, or other individual that provides or has provided services to, the Company (as defined in Section D7(b) below) previously issued to such Employee may be canceled, rescinded or otherwise restricted and the Company may take such action as it deems appropriate under the terms of Section D2. For purposes of this Appendix D, "Detrimental Conduct" means the prohibited conduct described in Section D2.

(a) Noncompete. For a one-year period after the last day of active employment if the Employee is a Band 70 or above employee, and during the Employee's employment with the Company or its Affiliates, the Employee shall not be employed by, provide services to, or act as a consultant for, or establish a specific standard and/or by listing the names of Entities (as defined in Section D7(c) below) on the Company's Competitor List, or whether the listed Entities apply more narrowly, such as to employ or act as a consultant for, Competitors are defined as either Business Unit Wide Competitors or Standard Competitors:

- Business Unit Wide Competitor – if an Entity is designated as a Business Unit Wide Competitor on the Competitor List, the Employee shall not be employed by, provide services to or acting as a consultant for any line of business of that Entity in any capacity.
- Standard Competitor – the prohibition against being employed by, providing advice to or acting as a consultant for, or establishing a specific standard and/or by listing the names of Entities (as defined in Section D7(c) below) on the Company's Competitor List, or whether the listed Entities apply more narrowly, such as to employ or act as a consultant for, Competitor that compete(s) with the line(s) of business, department(s) or job function(s) of the Company that the Employee's active employment with the Company or its Affiliates terminates.

If the Competitor List does not delineate an Entity as a Standard Competitor, the Entity will be considered a Business Unit Wide Competitor. If the Competitor List does not delineate an Entity as a Standard Competitor, the Entity will be considered a Business Unit Wide Competitor, an Employee's personal list of Competitors will be the sum of:



(a) Repayment of Financial Gain.

(i) If an Employee fails to comply with the requirements of Section D1(a) through Section D1(g), the Company defined in Section D7(a) below) of any gain realized on Stock Options that the Employee exercised, as of the date exercised, (2) the Plan and (3) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of Restricted Stock or Restricted Stock Units or other Award, during the 24-month period preceding the Employee's last day of active employment.

(ii) If an Employee fails to comply with the requirements of Section D1(a) through Section D1(g), the Employee may be required to repay to the Company, at the discretion of the Company, the amount of the gain realized on the Award under this Section D2, and the Company shall be entitled, to the extent and in the manner permitted by the 409A Policy, to

set-off the amount of any such repayment obligation against any amount owed, from any source, to the Employee by the Company or its Affiliates.

(b) Other Remedies. The remedy provided pursuant to Section D2(a) shall be without prejudice to the Company's right to pursue any other remedies the Company may have, at law or equity, for violation of the terms of this Appendix D.

**Section D3. Compensation Band Changes.** If the Company changes its current system of classifying employees in compensation bands, such change shall be construed to mean the compensation level(s) and management tiers in the new or revised system that, in the Company's discretion, may be appropriate.

**Section D4. Involuntary Terminations.** This Appendix D will not apply to employees of the Company or its Affiliates who are terminated for cause as determined by the Company (excluding terminations covered by Section D1(e)).

**Section D5. Court Modification.** If any term of this Appendix D is determined by a court of competent jurisdiction not to be enforceable, to the extent possible under applicable law and such court shall reform such term to make it enforceable. If a court does not recognize the Company's definition of Competitors with respect to an Award will be those Competitors listed as of the date of grant of such Award.

**Section D6. Waivers.** The failure of the Company to enforce at any time any term of this Appendix D shall not be construed as a waiver. Appendix D will only be effective if reduced to writing and signed by both the Employee and the Chief Executive Officer of the Company.

**Section D7. Definitions.** As used in this Appendix D, the following terms will have the respective meanings set forth below.

(a) "Amount" means the gross amount, before deduction of applicable taxes or other amounts, and includes the gross amount of the Award to the Employee on awards of Restricted Stock or Restricted Stock Units.

(b) "Award" means a Restricted Stock, Restricted Stock Unit, Stock Option, Executive AIA or other award issued under the Plan.

(c) "Entity" or "Entities" mean any corporation, partnership, association, joint venture, trust, government, governmental entity or other organization.

(d) "Executive AIA" means an annual cash bonus award to an Employee in Band 99 under the Plan.

(e) "Number" means the total number of shares of stock, before reduction for the payment of applicable taxes or other amounts, of Restricted Stock or Restricted Stock Units.

(f) "Restricted Stock," "Restricted Stock Unit" and "Stock Option" have the respective meanings given such terms in the

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AMERICAN EXPRESS COMPAN  
2016 INCENTIVE COMPENSATION

[ ] GLOBAL NONQUALIFIED STOCK OPTION AW  
APPENDIX E  
TERMS AND CONDITIONS FOR NON-U.S. F

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AMERICAN EXPRESS COMPAN  
2016 INCENTIVE COMPENSATION

[ ] GLOBAL NONQUALIFIED STOCK OPTION AW  
APPENDIX F  
COUNTRY-SPECIFIC TERMS AND CON

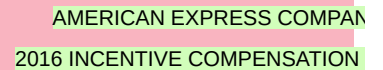
Capitalized terms used herein have the meanings given such terms herein or by Appendix A.

Terms and Conditions

This Appendix F includes additional terms and conditions that govern the Option if the Participant resides and/or works in one which the Participant is currently residing and/or working (or the Participant is considered as such for local law purposes) or if the discretion, determine the extent to which the terms and conditions herein will be applicable to the Participant. For purposes of clarification part of the Agreement.

[ ]

\* \* \* \* \*



This [ ] Global Restricted Stock Unit/Restricted Stock Award Agreement sets forth the terms and conditions of the Restricted 2016 Incentive Compensation Plan to select employees in Band 99 during [ ]. Capitalized terms used herein have the meanings given :

For Awards granted in special situations (such as grants to newly hired or promoted Participants), the vesting and/or Performance Period applicable to the Participant's Award may vary from the terms set forth in this Agreement, as specified in the Participant's Award Communication. If the Award Communication provides for vesting of the Number of Shares in installments, references to the Vesting Date shall mean the first Vesting Date, and the Number of Shares that vest on a given Vesting Date, as applicable, and each installment will be treated separately under this Agreement.

(a) Vesting Date. Subject to Section 1(b), Section 1(c) and the other terms of this Agreement, a Participant's Award shall

For purposes of the Award, the Participant's Employment will be considered terminated as of the date the Participant is no longer termination and whether or not later found to be invalid or in breach of employment laws in the jurisdiction where the Participant is emp

(c) **Performance Requirement.** Except as otherwise provided by Section 2 or Section 4, or by the Participant's Award Agreement (or any successor agreement), the vesting of a Participant's Award is subject to and conditioned upon: (i) the Company achieving at least the level of performance as set forth on Schedule A, (ii) the Committee determining the RSU Payout Percentage pursuant to Schedule A based on the level of performance as set forth on Schedule A, (iii) the Committee determining the number of Earned Shares based on the RSU Payout Percentage, and (iv) the Committee approving the vesting and payment of the Earned Shares. (Notwithstanding any other provision of this Agreement, if the Earned Shares do not exceed the Award's Number of Shares in the event of above-target performance.) Notwithstanding any other provision of this Agreement, if the Participant fails to meet the performance requirements set forth in Section 2 or Section 4, the Participant's Award will be forfeited.



Performance Requirement attained as of the date of the Defined Termination, and/or (ii) the portion of the Performance Period elapsed prior to the Defined Termination is less than 50%. If the Award does not continue, the Award shall no longer be subject to the vesting conditions set forth in Section 1(b) or Section 1(c).

**Section 5. Other Termination.** Unless the Committee determines otherwise, then except as otherwise provided by Section 4, if the Participant's Employment terminates for any reason before the Vesting Date, the Participant's Award shall be immediately forfeited and cancelled by the Company.

**Section 6. Terms Applicable Only to Restricted Stock Units.**

(a) **Payment.**

(i) **Generally.** Subject to Section 6(b), Section 8(a) and Section 8(b), and except as otherwise provided by Section 4, at the end of the calendar year in which the Vesting Date occurs, the Company shall issue to a Participant the number of Earned Shares from the Restricted Stock Units that are not cancelled to satisfy withholding obligations for Tax-Related Items pursuant to Section 4(a)(i) 8(b).

(ii) **Death or Disability.** Subject to Section 4(a)(ii) 6(b), Section 8(a) and Section 8(b), as soon as practical (but not later than 90 days after the death or disability), the Company shall issue to the Participant the number of Earned Shares from the vesting of the Participant's Restricted Stock Units pursuant to Section 2(b) and Section 8(b). In the case of death, the issuance of shares is subject to the Company receiving required documentation from the Participant's estate.

(iii) **Retirement.** Subject to Section 6(b), Section 8(a) and Section 8(b), the Company shall issue to a Participant the number of Earned Shares from the vesting of the Participant's Restricted Stock Units pursuant to Section 3, less the number of any shares withheld or cancelled to satisfy withholding obligations for Tax-Related Items pursuant to Section 4(a)(i) 8(b) in the event of the death of the Participant after Retirement and before the Vesting Date).

(iv) **Change in Control.** Subject to Section 6(b), Section 8(a) and Section 8(b), the Company shall issue to a Participant the number of Earned Shares from the vesting of the Participant's Restricted Stock Units pursuant to Section 4 and after the application of Appendix B, less the number of any shares withheld or cancelled to satisfy withholding obligations for Tax-Related Items pursuant to Section 4(a)(i) 8(b).

(A) if the Change in Control qualifies as a Section 409A Change Event, then the shares shall be issued to the Participant within five days thereafter; or

(B) if the Change in Control does not qualify as a Section 409A Change Event, then the shares shall be issued to the Participant within 30 days thereafter.

(v) **Issuance.** The issuance of shares pursuant to this Section 6 may be made by crediting the shares to an account in the name of the Participant or to the Participant's estate, at the Company's sole discretion. As provided by

Paragraph 18(e) of the Plan, legal counsel for the Company must be satisfied at the time of the issuance of the shares that such issuance complies with applicable local and foreign laws, and the Company shall be under no obligation to effect the registration pursuant to the Securities Act of any shares issued.

(b) **Documentation.** The Participant must provide the Company with any forms, documents or other information reasonably requested by the Company to effect the issuance of shares.

(c) **No Shareholder Rights.** Until the shares from the payment of Restricted Stock Units to a Participant have been issued, the Participant, and any transferee of the Participant, shall not be entitled to vote such shares or to receive any dividend or other distribution paid on such shares.

(d) **Dividend Equivalents.** Prior to the vesting or forfeiture of the Participant's Restricted Stock Units, there shall be accrued dividend equivalents on the Restricted Stock Units based on the dividend equivalents on the underlying shares. In the event of the vesting and payment of the Restricted Stock Units, the dividend equivalents accrued on the Restricted Stock Units shall be paid at the time that the Earned Shares are issued to the Participant. In the event of the forfeiture or cancellation of the Restricted Stock Units, the dividend equivalents accrued on the Restricted Stock Units shall also be forfeited. For Restricted Stock Units granted to a Participant in a special situation (such as a Change in Control), the Company may provide for different terms, treatment and/or payment of any dividend equivalents on the Participant's Restricted Stock Units.

**Section 7. Terms Applicable Only to Restricted Stock.**

(a) Grant of Restricted Stock instead of Restricted Stock Units. The Company may grant an Award of Restricted Stock (which may have a tax advantage to the Participant or the Company). Participants located in one of the countries listed in Section C2 of Appendix C have the same terms of Awards of Restricted Stock generally are the same as those of Restricted Stock Units, except that the provisions of this Section C2 apply to Restricted Stock and Restricted Stock Units in light of the differences from the time when the shares underlying the Award are issued.

(b) Issuance of Shares upon Grant. Subject to the terms of the Plan, Section 7(c) and the other terms of this Agreement, the Company shall, at its sole discretion, deliver to the Participant the Number of Shares for such Award either by means of an uncertificated book entry position maintained by the Company or by such other permissible manner chosen by the Company, in its sole discretion. The number of shares issued to the Participant shall be reduced by the number of shares withheld for the Participant's withholding obligations for Tax-Related Items pursuant to Section 8(b), if any.

(c) Restrictions on Transfers. Except as otherwise determined by the Committee, the shares from a Participant's Award shall not be sold, transferred, assigned, pledged or otherwise disposed of before such shares have vested pursuant to this Agreement and the Participant's Award Communication, and shall be held in escrow by the Company.

escrow by the Company until such time. If a Participant attempts to violate this Section 7(c), such attempted violation shall be null and void, and the Company shall have the right to terminate the Participant's participation in the Plan and to remove the Participant from the Plan by the Company.

(d) Documentation. The transfer of shares to a Participant upon the grant of an Award of Restricted Stock and the documents or other information reasonably required by the Company.

(e) **Shareholder Rights.** As provided by Paragraph 7(f) of the Plan, a Participant to whom an Award of Restricted Stock is made shall be entitled to the same shareholder rights and privileges as shall be enjoyed by the holders of the underlying the Participant's Award of Restricted Stock as of the date such shares are issued to the Participant pursuant to Section 7(b).

(f) **Dividends.** As a shareholder with respect to the shares underlying an Award of Restricted Stock, on and after the such shares pursuant to this Agreement, a Participant to whom an Award of Restricted Stock has been made shall be entitled to receive Related Items that the Company determines are required to be withheld therefrom. A Participant's Award Communication may provide Stock.

(g) Vesting. Subject to the terms and conditions of this Agreement, including Section 8(b), and a Participant's Award Shares shall no longer be subject to the restrictions on transfer of Section 7(c). In the event that the number of Earned Shares under Award Communication, then subject to Section 6(b), Section 8(a) and Section 8(b), the Company shall issue to the Participant the excess

## Section 8. Additional Terms Applicable to All Awards.

(a) Compliance with Laws. If the Company, in its sole discretion, determines that the listing upon any securities exchange of shares to be issued pursuant to an Award is necessary or desirable, issuance of such shares shall not be made in shares until such list

(b) **Responsibility for Taxes.** The Participant acknowledges that, regardless of any action taken by the Company or, if applicable, the former employer, the Participant remains the Participant's responsibility and may exceed the amount, if any, actually withheld by the Company or the Employer. The Participant agrees to take all actions and undertakings regarding the treatment of any Tax-Related Items in connection with any aspect of the Award or the underlying shares, including but not limited to: (i) do not commit to and are under no obligation to make any election or determination; and (ii) do not commit to and are under no obligation to assume any liability for Tax-Related Items or achieve any particular tax result. Further, if the Participant is subject to Tax-Related Items from the Award, the Participant shall remain responsible for such items as a private individual, and not as a former employee, as

applicable) may be required to withhold or account for Tax-Related Items in more than one jurisdiction.

Prior to the relevant taxable or tax withholding event, as applicable, the Participant agrees to make adequate arrangements with the Company and/or the Employer, or their respective agents, at their discretion, may satisfy, or allow the Participant to satisfy, the withholding requirements.

- (i) withholding from the Participant's wages or other cash compensation payable to the Participant by the Company;
- (ii) withholding or cancelling a number of shares subject to the Award with a Fair Market Value sufficient to cover the tax liability;
- (iii) authorizing a third party to sell, on behalf of the Participant, the appropriate number of shares subject to the Award, with the sale proceeds; or
- (iv) any other method deemed by the Company to comply with applicable law.

The Company and/or the Employer have the right and option, but not the obligation, to treat the Participant's failure to provide the required information as a failure to satisfy all or a portion of the tax withholding pursuant to Section 8(b)(ii) above.

The Company or the Employer may withhold or account for Tax-Related Items by considering applicable statutory withholding rates in the jurisdiction. If Tax-Related Items are withheld in excess of the Participant's actual tax liability, any over-withheld amount may be refunded to the Participant, or, if not refunded, the Participant may seek a refund from the local tax authorities. If the obligation for Tax-Related Items is satisfied by the Company or the Employer, the Participant shall be entitled to have been issued the full number of Earned Shares subject to the Award, notwithstanding that a number of the shares is held back for tax purposes.

Finally, the Participant agrees to pay to the Company or the Employer any amount of Tax-Related Items that the Company or the Employer is unable to satisfy by the means previously described.

(c) **No Assignment.** As provided by Paragraph 7(b) and Paragraph 18(d) of the Plan, except as otherwise determined by the Company, the Participant shall not assign, hypothecate, encumber in whole or in part, or otherwise dispose of the Participant's Award (or the shares underlying such Award) prior to the distribution in the event of the Participant's death), including, but not limited to, by execution, levy, garnishment, attachment, pledge, or otherwise. Any attempt to violate this Section 8(c), such attempted violation shall be null and void and without effect.

(d) **No Assumption or Substitution Required.** In the event that the Company or any of its Affiliates is a participant in a transaction that requires the assumption of an Award, the Company shall be obligated to cause any other participant in such transaction to assume a Participant's Award or to substitute a new award for the Award.

(e) **Detrimental Conduct.** A Participant's Award is subject to the provisions of Appendix D and the Consent to Detrimental Conduct. The Company will determine, in its sole discretion, the terms on which the Company may issue instructions, on the Participant's behalf, to any brokerage firm and/or third party administrator engaged by the Company to hold any Shares and other amounts acquired pursuant to the Award, to otherwise return such Shares and/or other amounts to the Company upon the Company's enforcement of this Section 8(e).

(f) **Clawback.** Notwithstanding anything in the Plan, this Agreement or any Award Communication to the contrary, the Participant shall be subject to the reduction, cancellation, repayment, forfeiture or recoupment in accordance with the Clawback Requirements. The Company will determine, in its sole discretion, the terms on which and the process by which the Participant must repay any amount pursuant to the Clawback Requirements, as applicable, as well as the terms on which and the process by which the Participant must repay any amount pursuant to the Clawback Requirements, as applicable, as well as the terms on which and the process by which the Participant must repay any amount pursuant to the Clawback Requirements, as applicable.

(g) **FDIA Limitations.** As provided by Paragraph 4(f)(i) of the Plan, notwithstanding any other provision of the Plan, the Award and the Shares underlying the Award are subject to and conditioned upon their compliance with 12 USC Section 1828(k) and any regulations promulgated thereunder.

## **Section 9. Miscellaneous.**

(a) Incorporation of Plan and Award Communication. The Award is subject to the Plan, the Award Communication and into this Agreement by reference and made a part hereof.

(b) Administration, Interpretation, Etc. Any action taken or decision made by the Company, the Board or the Committee under the Plan, this Agreement or a Participant's Award Communication shall lie within its sole and absolute discretion, as the case may be. By receipt of the Participant's Award or other benefit under the Plan, the Participant and each person claiming to be a Participant, jointly and severally, shall be deemed to have read, understood, accepted, agreed to and consented to, any action taken under the Plan, this Agreement or the Participant's Award Communication, by the Company.

(c) Correction. The Committee may rescind, without further notice to a Participant, any Award or portion thereof issue

(d) Amendment.

(i) The terms of a Participant's Award (including terms under this Agreement or the Participant's Award Commencement Agreement) may be amended or modified by the Company at any time, in whole or in part, if the Company deems necessary or appropriate; provided, however, that (A) no such amendment shall adversely affect in a material way the Participant's right to receive the Award, and (B) the Company may not amend or delete Section 4 or Section A1(g) in a manner that is detrimental to the Participant without the Participant's written consent.

(ii) The Chief Colleague Experience Officer (or his or her delegate) may amend, revise or make any changes to the plan of action pursuant to Section 9(d)(i).

(e) Dilution and Other Adjustments.

(i) As provided by Paragraph 15(a) of the Plan, in the event of any change in the outstanding shares of the Company resulting from a split-up, split-off, spin-off, recapitalization, merger, consolidation, rights offering, reorganization, combination, or other corporate transaction, the Company shall make appropriate adjustments to the number of shares of the Company underlying the Awards held by the holders other than a normal cash dividend, partial or complete liquidation of the Company or other extraordinary corporate transaction. The Company shall also make appropriate adjustments to the number of shares of the Company underlying the Awards held by the holders of the Awards in the event of a forward Communications of outstanding Awards as may be determined to be appropriate by the Committee, and such adjustments shall be made in accordance with the provisions of Paragraph 15(a) of the Plan.

(ii) As provided by Paragraph 15(b) of the Plan, in the event of any merger, consolidation or similar transaction surviving entity (or the parent of the surviving entity) in such transaction, the Committee shall, to the extent deemed appropriate, amend the Plan to reflect such transaction so that it pertains and applies to the securities which a holder of the number of shares subject to such

(iii) As provided by Paragraph 15(c) of the Plan, in the event of (A) a dissolution or liquidation of the Company or a similar transaction involving the Company in which the holders of shares of the Company receive securities and/or other consideration (collectively, "Consideration"), the Committee shall, to the extent deemed appropriate by the Committee, have the power to provide for the Award of Consideration to the holder of the number of shares of the Company subject to such Award would have received in such event. If the Company is unable to make such Award, the Committee shall have the power to make an equitable adjustment as determined by the Committee in the number of shares subject to the Award; provided, however, that in the event that the acquirer does not agree to the assumption or substitution of the Award, the Committee shall have the power to cancel, effective immediately prior to the occurrence of such event, the Award (whether or not then vested).

such cancellation, pay to the Participant an amount in cash, for each share subject to such Award, equal to the value, as determined by



**Section A1. Definitions.** As used in the Agreement, the Appendices, Schedule A and the Award Communication, the following

(a) "409A Policy." means the Company's Section 409A Compliance Policy, as amended and restated from time to time

(b) "Affiliate" has the meaning given such term by Paragraph 3(b) of the Plan, which states that unless the Committee

(c) “Agreement” means the [ ] Global Restricted Stock Unit/Restricted Stock Award Agreement, including the Appendix

(d) "Award" means the Restricted Stock Units or the Restricted Stock granted by the Company to a Participant pursuant to the Plan.

(e) "Award Communication" for a Participant and the Participant's Award means, collectively, the Participant's ye

(f) “Board” means the Board of Directors of the Company.

(g) “Change in Control” means the happening of any of the following:

(i) Any individual, entity or group (within the meaning of Section 13(d)(3) or 14(d)(2) of the Exchange Act)

(C) any acquisition by any employee benefit plan (or related trust) sponsored or maintained by the Company or any Subsidiary; (D) any acquisition by any corporation pursuant to a reorganization, merger or consolidation if, following such reorganization, the Company or any Subsidiary is a party to the transaction; (E) any acquisition by an individual, entity or group that is permitted to, and actually does, report its beneficial ownership of the Company's Voting Securities on Schedule 13D (or any successor schedule), then, for purposes of this section, the date on which such individual, entity or group becomes required to or does so report, beneficial ownership of all of the Outstanding Company Voting Securities; or (F) any acquisition by any corporation pursuant to a reorganization, merger or consolidation if, following such reorganization, the Company or any Subsidiary is a party to the transaction. Notwithstanding the foregoing, a Change in Control shall not be deemed to occur solely because any Person (the "Subject Person") acquires beneficial ownership of the Outstanding Company Voting Securities as a result of the acquisition of Outstanding Company Common Shares or Outstanding Company Voting Securities, increases the proportional number of shares beneficially owned by the Subject Person in the Company (as a result of the acquisition of Outstanding Company Common Shares or Outstanding Company Voting Securities) or becomes the beneficial owner of any additional Outstanding Company Common Shares or Outstanding Company Voting Securities, if the Subject Person, at the time of such acquisition, already beneficially owned the same number of Outstanding Company Voting Securities beneficially owned by the Subject Person, then a Change in Control shall then be deemed to have occurred; or

(ii) Individuals who, as of the date hereof, constitute the Board (the "Incumbent Board") cease for any r

- (iii) The consummation of a reorganization, merger, statutory share exchange, consolidation, or similar

subsidiary thereof, and any Person beneficially owning, immediately prior to such Business Combination, directly or indirectly, 25% or more of the then outstanding shares of common stock of the corporation (or any parent thereof) beneficially owns, directly or indirectly, 25% or more of, respectively, the then outstanding shares of common stock of the corporation (or any parent thereof) entitled to vote generally in the election of directors, and (C) at least a majority of the members of the board of directors of such corporation (or any parent thereof) were members of the Incumbent Board at the time of the execution of the initial agreement or action.

(iv) The consummation of the sale, lease, exchange or other disposition of all or substantially all of the assets of the corporation with respect to which following such sale, lease, exchange or other disposition (A) more than 50% of, respectively, the then outstanding voting securities of such corporation (or any parent thereof) entitled to vote generally in the election of directors is then beneficially owned, respectively, by the beneficial owners, respectively, of the Outstanding Company Common Shares and Outstanding Company Voting Securities immediately prior to such sale, lease, exchange or other disposition of such Outstanding Company Common Shares and Outstanding Company Voting Securities, and any employee benefit plan (or related trust) of the Company or a Subsidiary or of such corporation or a subsidiary thereof and (B) more than 50% of the Outstanding Company Common Shares or Outstanding Company Voting Securities, as the case may be, are owned, directly or indirectly, 25% or more of the Outstanding Company Common Shares or Outstanding Company Voting Securities, as the case may be, by the beneficial owners, respectively, of the Outstanding Company Common Shares and Outstanding Company Voting Securities, as the case may be, and (C) at least a majority of the members of the board of directors of such corporation (or any parent thereof) were members of the Incumbent Board at the time of the execution of the initial agreement or action.

(v) Approval by the shareholders of the Company of a complete liquidation or dissolution of the Company.

(h) "Clawback Requirements" means one or more of the following: (i) any clawback requirements imposed under applicable law, the Securities Exchange Act and Section 303A.14 of the NYSE Listed Company Manual; (ii) the American Express Company Incentive Compensation Policy for the Recovery of Erroneously Awarded Compensation (as amended or restated from time to time, the "Recovery Policy"); and (iii) any other clawback requirements.

(i) "Code" means the U.S. Internal Revenue Code of 1986, as amended and restated from time to time, and includes the Regulations thereunder.

(j) "Committee" means the Compensation and Benefits Committee of the Board. To the extent that the Committee has delegated its authority to a subcommittee, the subcommittee shall be deemed to be the Committee.

employees of the Company, references to the Committee with respect to a matter for which the Committee has delegated its authority to a subcommittee, the subcommittee shall be deemed to be the Committee.

(k) "Company" means American Express Company.

(l) "Consent to Detrimental Conduct Provisions" with respect to a Participant means the "Consent to the Application of the Plan" document, and any successor thereto, executed by the Participant.

(m) "Constructive Termination" has the meaning given such term by the Senior Executive Severance Plan, which generally means the termination of Employment by the Participant as a result of Good Reason within two years after a Change in Control, and that "Good Reason" generally means (i) a material reduction in the Participant's base salary (except for similar across the board changes affecting all similarly situated employees), (ii) the requirement that the Participant be based at a location more than 35 miles from the Participant's residence, (iii) the assignment to the Participant of a significant reduction in the Participant's position, duties, or responsibilities from those in effect prior to the Change in Control; and (iv) a significant reduction in the Participant's position, duties, or responsibilities from those in effect prior to the Change in Control; and the Participant must notify the Company within 30 days after the occurrence of the event giving rise to a Good Reason and the Company shall have a Good Reason shall exist on account of the remedied event.

(n) "Date of Grant" for an Award means the date specified by the applicable Award Communication.

(o) "Defined Termination" has the meaning given such term by the Senior Executive Severance Plan, which states that that occurs as a result of either an Involuntary Termination or a Constructive Termination.

(p) "Disability" of a Participant for purposes of Restricted Stock has the meaning given such term by Paragraph 12 Employment by reason of "Disability" if the Committee determines that the physical or mental condition of the Participant was such at disability benefit plan of the Company covering the Participant, or, if the Participant is not eligible for benefits under any long-term disability benefit plan of the Company if the Participant were eligible thereunder. "Disability" generally provides that "Disability" of a Participant means either (i) the Participant is unable to engage in any substantial gainful activity in death or can be expected to last for a continuous period of not less than 12 months, or (ii) the Participant is, by reason of any medical

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result in death or can be expected to last for a continuous period of not less than 12 months, receiving income replacement benefits from the Participant's employer.

(q) "Early Retirement" with respect to a Participant means the termination of the Participant's Employment at a time retirement arrangements) with the Company or applicable Affiliates and the Participant is age 55 or older, but younger than age 62.

(r) "Employment" means employment with the Company or an Affiliate, or engagement in Related Employment.

(s) "EU/UK Retirement" with respect to a Participant means the termination of the Participant's Employment at a time retirement arrangements) with the Company or applicable Affiliates.

(t) "Exchange" has the meaning given such term by Paragraph 2(a) of the Plan, which states that "Exchange" means traded.

(u) "Exchange Act" means the U.S. Securities Exchange Act of 1934, as amended and restated from time to time.

(v) "Fair Market Value" of a Company share on a given date shall be the closing price of a Company share reported price on the day immediately prior to the given date, on the last previous day prior to the given date on which such closing price was reported Plan and applicable law.

(w) "Full Retirement" with respect to a Participant means the termination of the Participant's Employment at a time retirement arrangements) with the Company or applicable Affiliates and the Participant is age 62 or older.

(x) "Involuntary Termination" has the meaning given such term by the Senior Executive Severance Plan, which generally Participant's Employment for reasons other than Good Cause within two years after a Change in Control, and that "Good Cause" generally adequately perform substantially all of the duties of the Participant's Employment; (ii) the Participant's willful engagement in conduct with companies and other trades or businesses, monetarily or otherwise; or (iii) the Participant's conviction of a felony.

(y) "LTIA Overview" for a Participant's Award means the overview, program, summary, guide or similar document provided new LTIA Overviews are provided each year describing the Awards granted to employees in specified Band levels as part of the Compensation

- (z) "Notice Agreement" with respect to a Participant means the "Notice Agreement" or similar document, and any such
- (aa) "Number of Shares" for an Award means the number of shares subject to such Award, as specified in the applicat
- (ab) "Participant" means an employee to whom an Award has been granted pursuant to the Plan and the Agreement, to receive payment of the employee's Award by bequest or inheritance or by reason of the employee's death.
- (ac) "Performance Period" for an Award means the performance period established by the Committee and set forth in
- (ad) "Performance Requirement" for an Award means the performance objectives established by the Committee and s
- (ae) "Plan" means the Company's 2016 Incentive Compensation Plan, as amended and restated from time to time, or
- (af) "Related Employment" has the meaning given such term by Paragraph 14 of the Plan, which generally states t individual for an employer that is neither the Company nor an Affiliate, provided that (a) such employment or performance of services undertaking such employment or performance of services, the individual was engaged in Employment; and (c) such employment or p its discretion, as Related Employment.
- (ag) "Restricted Stock" means an Award that is an issuance of shares to a Participant that are subject to vesting condit
- (ah) "Restricted Stock Unit" means an Award that is a promise to issue shares to a Participant in the future if the applic
- (ai) "Retirement" means Early Retirement, Full Retirement or Select European Country Retirement.
- (aj) "RSU Payout Percentage" means the "RSU Payout Percentage" determined pursuant to Schedule A.
- (ak) "Section 409A" means Section 409A of the Code.
- (al) "Section 409A Change Event" means a "change in ownership," a "change in effective control" or a "change in Section 409A generally states that (i) a "change in ownership" of a company means that any one person, or more than one person person or group, constitutes more than 50% of the total fair market value or total voting power of the stock of the company; (ii) a "cha as a group, acquires (or has acquired during the 12-month period ending on the date of the most recent acquisition by such person or p

of the stock of the company, or (B) a majority of members of the company's board of directors is replaced during any 12-month pe company's board of directors before the date of the appointment or election; and (iii) a "change in ownership of a substantial portion acquires (or has acquired during the 12-month period ending on the date of the most recent acquisition by such person or persons) as gross fair market value of all of the assets of the company immediately before such acquisition or acquisitions).

- (am) "Securities Act" means the U.S. Securities Act of 1933, as amended and restated from time to time.
- (an) "Select European Country Retirement" with respect to a Participant means the termination of the Participant's E under applicable retirement arrangements) with the Company or applicable Affiliates.
- (ao) "Senior Executive Severance Plan" means the Company's Senior Executive Severance Plan, as amended and res
- (ap) "Separation from Service" has the meaning given such term by Section 409A (and as determined in accordance v employer if the employee dies, retires, or otherwise has a termination of his or her employment with such employer. Whether a Separ that the employer and employee reasonably anticipated that no further services would be performed after a certain date or that the lev more than 20% of the average level of bona fide services performed over the immediately preceding 36-month period.
- (aq) "shares" refers to the shares of the Company's common stock, par value of \$.20 per share, or the shares of any of

(ar) "Tax-Related Items" means any income tax, social insurance, payroll tax, fringe benefits tax, payment on account of Participant.

(as) "Vesting Date" of an Award means the vesting date specified in the Award Communication for such Award. (For Performance Period.)

\* \* \* \* \*

AMERICAN EXPRESS COMPANY  
2016 INCENTIVE COMPENSATION PLAN

☐ GLOBAL RESTRICTED STOCK UNIT/RESTRICTED STOCK

APPENDIX B  
SECTION 280G TERMS & PROCEDURES

**Section B1. "Best Net" Limitation.** In the event that any payment or benefit received or to be received by a Participant under the Plan (collectively, the "Payments"), will be subject to the excise tax referred to in Section 4999 of the Code (the "Excise Tax"), then the Participant shall be deemed to have elected to have the Excise Tax but only if (A) the net amount of all payments and benefits received or to be received by a Participant in connection with the terms of the Agreement or any other plan, arrangement or agreement with the Company, any Person whose actions result in such reduction (and after subtracting the net amount of federal, state and local income and employment taxes on such reduced Total Payments); provided, however, that the Participant may elect in writing to have other components of his or her Total Payments reduced

**Section B2. Calculations.** For purposes of determining whether the Payments will be subject to the Excise Tax, the amount shall be treated as "parachute payments" (within the meaning of Section 280G(b)(2) of the Code) unless, in the opinion of the accountants, if that firm refuses to serve, by another qualified firm, whether or not serving as independent auditors, designated by the Committee including by reason of Section 280G(b)(2)(A) or Section 280G(b)(4)(A) of the Code; (ii) no portion of the Total Payments the receipt constitute a "payment" within the meaning of Section 280G(b) of the Code shall be taken into account; (iii) all "excess parachute payments" shall be subject to the Excise Tax unless, in the opinion of the Firm, such excess parachute payments (in whole or in part) represent reasonable compensation for the Base Amount (within the meaning of Section 280G(b)(3) of the Code) allocable to such reasonable compensation, or are otherwise benefit shall be determined by the Firm in accordance with the principles of Section 280G(d)(3) and Section 280G(d)(4) of the Code. A Participant shall be deemed to pay federal income tax at the highest marginal rate of federal income taxation (and state and local income taxes which could be obtained from deduction of such state and local taxes) in the calendar year in which the Payments are made.

income taxes which could be obtained from deduction of such state and local taxes) in the calendar year in which the Payments are made.

\* \* \* \* \*

## COUNTRY-SPECIFIC AWARD PROVI

[ ]

[ ]

\* \* \* \* \*

## DETRIMENTAL CONDUCT PROVIS

REFINITIV 

(a) Noncompete. For a one-year period after the last day of active employment if the Employee is a Band 70 or above or 60 employee, and during the Employee's employment with the Company or its Affiliates, the Employee shall not be employed by, establish a specific standard and/or by listing the names of Entities (as defined in Section D7(c) below) on the Company's Competitor List, business, departments and job functions and/or in all locations, or whether the listed Entities apply more narrowly, such as to employ Competitors are defined as either Business Unit Wide Competitors or Standard Competitors:

- Business Unit Wide Competitor – if an Entity is designated as a Business Unit Wide Competitor on the Competitor List to or acting as a consultant for any line of business of that Entity in any capacity.
- Standard Competitor – the prohibition against being employed by, providing advice to or acting as a consultant for a Competitor that compete(s) with the line(s) of business, department(s) or job function(s) of the Company that the employee's active employment with the Company or its Affiliates terminates.

If the Competitor List does not delineate an Entity as a Standard Competitor, the Entity will be considered a Business Unit Wide Competitor, an Employee's personal list of Competitors will be the sum of:

- (i) all Competitors delineated as "Standard Competitors" on the Competitor List for the particular line(s) of business

the Employee provided services to or managed during the two-year period preceding the date the Employee's active employment with the Company or its Affiliates terminates.

- (ii) the Entities delineated on the Competitor List as "Business Unit Wide Competitors" applicable to the line(s) of business of the Employee during the two-year period preceding the date his or her active employment with the Company or its Affiliates terminates.

The Company can revise the Competitor List, including the format of the Competitor List, at its discretion at any time and from time to time. The Competitor List will be available through Human Resources and/or the Company's intranet. Notwithstanding anything in this Appendix D, this Section D1(b) shall not be applicable to any truthful statement required by any legal proceeding.

(b) Nondenigration. For a one-year period after the Employee's last day of active employment (the "Restricted Period") at his or her direction may not denigrate the Company or its Affiliates or the Company's or its Affiliates' employees to the media or financial analysts or (ii) discuss the Company or its Affiliates with the media or financial analysts. This Section D1(b) shall not be applicable to any truthful statement required by any legal proceeding.

(c) Nonsolicitation of Employees. During the Restricted Period, the Employee may not employ or solicit for employment any person employed by the Company or its Affiliates. The Employee may not advise or recommend to any other person that he or she employ or solicit for employment, any person employed by the Company or its Affiliates. This Section D1(c) shall not be applicable to any truthful statement required by any legal proceeding.

(d) Nonsolicitation of Customers. During the Restricted Period, the Employee may not directly or indirectly solicit or entice any customer, client, supplier, vendor, or partner of the Company or its Affiliates for the purpose of engaging in any business transactions of the nature performed or controlled by the Company or its Affiliates. This Section D1(d) shall not be applicable to any truthful statement required by any legal proceeding.

(e) Misconduct. During his or her employment with the Company or its Affiliates, the Employee may not engage in any activity that is a material violation of the American Express Company Code of Conduct, (ii) criminal activity, (iii) gross negligence, or (iv) any other activity that is a material violation of the American Express Company Code of Conduct.

(f) Confidential Information. During his or her employment with the Company or its Affiliates and after his or her employment with the Company or its Affiliates terminates, the Employee shall not disclose confidential information or trade secrets of the Company, its Affiliates and their businesses, including, but not limited to, information regarding the Company's or its Affiliates' current or potential new products or markets and other data not available to the public.

Neither this Section D1(f) nor anything else in this Appendix D (i) prohibits an Employee from making reports of possible violations or rules of Section 21F of the Exchange Act, Section 806 of the Sarbanes-Oxley Act of 2002, or of any other whistleblower protection provisions of any such report; provided that, an Employee is not authorized to disclose communications with counsel that were made for the purpose of product or similar privilege. Furthermore, an Employee shall not be held criminally or civilly liable under any federal or state trade secret law, as a government official, either directly or indirectly, or to an attorney, in each case, solely for the purpose of reporting or investigating a suspected securities law violation, if the disclosures are made under seal.

(g) **Other Detrimental Conduct.** During the Restricted Period, the Employee may not take any actions that the Company will request an Employee to cease and desist or rectify the conduct prior to seeking any legal remedies under this Appendix D. Section D1(g) shall not be applied to conduct that is otherwise permitted by Section D1(a) through Section D1(f). For example, if an Employee is terminated under Section D1(a), the Company will not claim that employment with that Entity violates Section D1(g). Notwithstanding anything in this Appendix D, the restrictions in Sections D1(b), D1(c), D1(d), D1(f) and D1(g) apply regardless of whether the Employee is employed by, provided by, or for the Company.

The restrictions in Sections D1(b), D1(c), D1(d), D1(f) and D1(g) apply regardless of whether the Employee is employed by, provided by, or for the Company.

## **Section D2. Remedies.**

### (a) **Repayment of Financial Gain.**

(i) If an Employee fails to comply with the requirements of Section D1(a) through Section D1(g), the Company shall be entitled, to the extent and in the manner permitted by the 409A Policy, to set-off the amount of any gain realized on Stock Options that the Employee exercised, as of the date exercised, (2) the amount of the Restricted Stock or Restricted Stock Units or other Award, during the 24-month period preceding the Employee's last day of active employment, (3) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of the Award), and (4) the Plan and (5) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of the Award), during the 24-month period preceding the Employee's last day of active employment.

(ii) If an Employee fails to comply with the requirements of Section D1(a) through Section D1(g), the Employee shall be entitled, to the extent and in the manner permitted by the 409A Policy, to set-off the amount of any gain realized on Stock Options that the Employee exercised, as of the date exercised, (2) the amount of the Restricted Stock or Restricted Stock Units or other Award, during the 24-month period preceding the Employee's last day of active employment, (3) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of the Award), and (4) the Plan and (5) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of the Award), during the 24-month period preceding the Employee's last day of active employment.

(b) **Other Remedies.** The remedy provided pursuant to Section D2(a) shall be without prejudice to the Company's right to pursue any other remedies the Company may have, at law or equity, for violation of the terms of this Appendix D.

**Section D3. Compensation Band Changes.** If the Company changes its current system of classifying employees in compensation bands, as construed to mean the compensation level(s) and management tiers in the new or revised system that, in the Company's discretion, may be applied to the Employee, the Company shall be entitled, to the extent and in the manner permitted by the 409A Policy, to set-off the amount of any gain realized on Stock Options that the Employee exercised, as of the date exercised, (2) the amount of the Restricted Stock or Restricted Stock Units or other Award, during the 24-month period preceding the Employee's last day of active employment, (3) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of the Award), and (4) the Plan and (5) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of the Award), during the 24-month period preceding the Employee's last day of active employment.

**Section D4. Involuntary Terminations.** This Appendix D will not apply to employees of the Company or its Affiliates who are terminated by the Company (excluding terminations covered by Section D1(e)).

**Section D5. Court Modification.** If any term of this Appendix D is determined by a court of competent jurisdiction not to be enforceable, to the extent possible under applicable law and such court shall reform such term to make it enforceable. If a court does not recognize the Company's right to set-off the amount of any gain realized on Stock Options that the Employee exercised, as of the date exercised, (2) the amount of the Restricted Stock or Restricted Stock Units or other Award, during the 24-month period preceding the Employee's last day of active employment, (3) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of the Award), and (4) the Plan and (5) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of the Award), during the 24-month period preceding the Employee's last day of active employment, the Company shall be entitled, to the extent and in the manner permitted by the 409A Policy, to set-off the amount of any gain realized on Stock Options that the Employee exercised, as of the date exercised, (2) the amount of the Restricted Stock or Restricted Stock Units or other Award, during the 24-month period preceding the Employee's last day of active employment, (3) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of the Award), and (4) the Plan and (5) the Number (as that term is defined in Section D7(e) below) of shares of stock whose restrictions lapsed (or the value of the Award), during the 24-month period preceding the Employee's last day of active employment.

**Section D6. Waivers.** The failure of the Company to enforce at any time any term of this Appendix D shall not be construed as a waiver of the Company's right to enforce any term of this Appendix D. This Appendix D will only be effective if reduced to writing and signed by both the Employee and the Chief Executive Officer of the Company.

**Section D7. Definitions.** As used in this Appendix D, the following terms will have the respective meanings set forth below.

- (a) "Amount" means the gross amount, before deduction of applicable taxes or other amounts, and includes the gross amount payable to the Employee on awards of Restricted Stock or Restricted Stock Units.
- (b) "Award" means a Restricted Stock, Restricted Stock Unit, Stock Option, Executive AIA or other award issued under the Plan.
- (c) "Entity" or "Entities" mean any corporation, partnership, association, joint venture, trust, government, governmental entity or other organization.
- (d) "Executive AIA" means an annual cash bonus award to an Employee in Band 99 under the Plan.
- (e) "Number" means the total number of shares of stock, before reduction for the payment of applicable taxes or other amounts, of Restricted Stock or Restricted Stock Units.
- (f) "Restricted Stock," "Restricted Stock Unit" and "Stock Option" have the respective meanings given such terms in the Plan.

\* \* \* \* \*

AMERICAN EXPRESS COMPANY  
2016 INCENTIVE COMPENSATION PLAN

[ ] GLOBAL RESTRICTED STOCK UNIT/RESTRICTED STOCK UNIT

APPENDIX E  
TERMS AND CONDITIONS FOR NON-U.S. EMPLOYEES

\* \* \* \* \*

AMERICAN EXPRESS COMPANY  
2016 INCENTIVE COMPENSATION PLAN

[ ] GLOBAL RESTRICTED STOCK UNIT/RESTRICTED STOCK UNIT

APPENDIX F  
COUNTRY-SPECIFIC TERMS AND CONDITIONS

Capitalized terms used herein have the meanings given such terms herein or by Appendix A.

Terms and Conditions

This Appendix F includes additional terms and conditions that govern the Award if the Participant resides and/or works in one of the countries in which the Participant is currently residing and/or working (or the Participant is considered as such for local law purposes) or if the Participant, at the discretion, determine the extent to which the terms and conditions herein will be applicable to the Participant. For purposes of clarification, this Appendix F is part of the Agreement.

[ ]

\* \* \* \* \*

AMERICAN EXPRESS COMPANY  
2016 INCENTIVE COMPENSATION

[ ] GLOBAL RESTRICTED STOCK UNIT/RESTRICTED STOCK AWARD  
SCHEDULE A  
PERFORMANCE REQUIREMENTS

**Performance Requirements:**

[ ]

**Performance Period:**

[ ]

**Earned Shares:**

[ ]

**RSU Payout Percentage:**

[ ]

**Definitions:**

[ ]

\* \* \* \* \*

Unless otherwise indicated by an asterisk (\*), all of the voting securities of these subsidiaries are directly or indirectly owned by the reg

## Name

American Express Company

56th Street AXP Campus LLC

American Express Bank LLC

American Express Banking Corp.

American Express Travel Related Services Company, Inc.

Accertify, Inc.

AE Innovation Labs Holdings, LLC

American Express Innovation Laboratories Limited

American Express Bank (Mexico) S.A. Institucion de Banca Multiple

American Express Bank Services, S.A. de C.V.

American Express Company (Mexico) S.A. de C.V.

American Express Insurance Services, Agente de Seguros, S.A. de C.V.

American Express Credit Corporation

American Express Credit Mexico, LLC

American Express Netherlands B.V.

American Express Overseas Credit Corporation Limited

AEOCC Funding Australia Limited

AEOCC Management Company Limited

American Express Overseas Credit Corporation N.V.

American Express Netherlands B.V.

Credco Receivables Corp.

American Express International (NZ), Inc.

American Express Kabbage Inc.

Kabbage Payments, LLC

American Express Limited

American Express (Malaysia) SDN. BHD.

American Express European Holdings B.V.

American Express Holdings G.K.

American Express International, Inc.

AE Exposure Management Limited

American Express (India) Private Limited

American Express Business Solutions (India) Private Limited

American Express (Thai) Company Limited

American Express Asia Network Consulting (Beijing) Limited Company

- American Express Business Solutions (India) Private Limited
- American Express (Thai) Company Limited
- American Express Asia Network Consulting (Beijing) Limited Company
- American Express Continental, LLC
  - American Express Australia Limited
    - Centurion Finance Limited
  - American Express Dutch Capital, LLC
  - American Express Holdings Limited
    - American Express Services Europe Limited
      - American Express de Espana, S.A. (Sociedad Unipersonal)
        - Amex Asesores de Seguros, S.A. (Sociedad Unipersonal)
      - American Express Europe, S.A.
      - American Express Italia S.r.l.
    - American Express UK Pension Plan Trustees Limited
  - American Express Travel Holdings Netherlands B.V.
    - American Express, Holland Holdings B.V.
    - American Express, spol. s r.o.
  - Amex Funding Management (Europe) Limited
    - Loyalty Partner GmbH
      - Loyalty Partner Holdings B.V.
        - PAYBACK Italia S.r.l.
        - Payback Mexico S. de R.L. de C.V.
      - Loyalty Partner Solutions GmbH
      - Payback GmbH
        - Loyalty Partner Polska Sp. z o.o.
        - PAYBACK Austria GmbH
  - Amex Funding Management Holdings Limited
    - Amex (Middle East) B.S.C. (closed)\*
      - American Express Saudi Arabia (C) JSC\*
      - Amex Al Omania LLC\*
        - AMEX (Middle East) QFC LLC \*LLC\*
      - Amex Egypt Company Limited Liability Company\*
  - Amex Global Holdings C.V.
  - Amex NL Holdings 99, LLC
    - American Express Holdings Netherlands CV
- American Express Group Services Limited

- American Express Holdings 2 Limited
  - American Express Europe LLC
- American Express International (Taiwan), Inc.
- American Express International Holdings, LLC
  - American Express Argentina S.A.
  - American Express Holdings (France) SAS

				American Express France SAS
				American Express Canada Holdings B.V.
				American Express Holding AB
				Amex Agenzia Assicurativa S.r.l.
				Amex Canada Inc.
				American Express Carte France SA
				American Express Japan Co., Ltd.
				American Express Payment Services Limited
				American Express Payments Europe, S.L.U.
				American Express Services India Private Limited
				American Express Swiss Holdings GmbH
				Swisscard AECS GmbH*
				American Express TLS HK Limited
				American Express Travel Holdings Netherlands Cooperatief U.A.
				Amex General Insurance Agency, Inc.
				Pocket Concierge Inc.
				American Express Netherlands Holdings B.V.
				American Express Brasil Assessoria Empresarial Ltda.
				American Express Nigeria Limited
				PT American Express Indonesia
				American Express Marketing & Development Corp.
				American Express MFP, Inc.
				American Express National Bank
				American Express Receivables Financing Corporation III LLC
				American Express Prepaid Card Management Corporation
				American Express Receivables Financing Corporation II
				American Express Receivables Financing Corporation VIII LLC
				American Express Ventures SBIC GP, LLC
				American Express Ventures SBIC, L.P.
				Amex Bank of Canada
				Amex Services, Inc.
				Angel Acquisition LLC
				Asesorias e Inversiones American Express Chile Limitada
				AXP Insurance Master Trust
				Cavendish Holdings, Inc.
				Express (Hangzhou) Technology Services Company Limited*
				LoungeBuddy, Inc.
				Mez Mobile, Inc.
				Nipendo Ltd.
				Nipendo Inc.
				Resy Network, Inc.
				Travellers Cheque Associates Limited
				American Express Bank LLC
				AMEX Assurance Company
				AAC Statutory Trust

LoungeBuddy, Inc.  
 Mez Mobile, Inc.  
 Resy Network, Inc.  
     Resy Network Limited  
     Resy Network Pty Ltd  
 Travellers Cheque Associates Limited  
 AMEX Assurance Company  
     AAC Statutory Trust  
 Amexco Insurance Company  
 Rexport, Inc.

#### CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (No. 33-53801, 033-53801, 333-1427) of American Express Company of our report dated February 10, 2023 February 9, 2024 relating to the consolidated financial statements of American Express Company.

/s/ PricewaterhouseCoopers LLP  
 New York, New York  
 February 10, 2023 9, 2024

#### CERTIFICATION

I, Stephen J. Squeri, certify that:

1. I have reviewed this annual report on Form 10-K of American Express Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material aspects the financial condition, results of operations, and cash flows of the registrant for the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, and we are responsible for ensuring that such disclosure controls and procedures are operated effectively to ensure that material information relating to the registrant is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, and we are responsible for ensuring that such internal control over financial reporting is operated effectively to ensure the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions a by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which a financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's

Date: February 10, 2023 February 9, 2024

#### CERTIFICATION

I, Jeffrey C. Campbell, Christophe Y. Le Caillec, certify that:

1. I have reviewed this annual report on Form 10-K of American Express Company;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material aspects the financial condition, results of operations, and cash flows of the registrant for the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, which, to the best of our knowledge and belief, will ensure that information required to be disclosed by the registrant in its reports is recorded, processed, summarized and reported within the time periods specified in the applicable SEC rules and regulations;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, which, to the best of our knowledge and belief, will ensure that information required to be disclosed by the registrant in its reports is recorded, processed, summarized and reported within the time periods specified in the applicable SEC rules and regulations;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fiscal year that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's

Date: February 10, 2023 February 9, 2024

/s/ Jeffrey C. Campbell **Christophe Y. Le Caillec**  
Jeffrey C. Campbell **Christophe Y. Le Caillec**  
Chief Financial Officer

Certification Pursuant to  
18 U.S.C. Section 1350,  
as Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act

In connection with the Annual Report on Form 10-K of American Express Company (the "Company") for the fiscal year ended **December 31, 2023** hereof (the "Report"), Stephen J. Squeri, as Chief Executive Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Stephen J. Squeri  
Name: Stephen J. Squeri  
Title: Chief Executive Officer  
Date: **February 10, 2023** **February 9, 2024**

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act, and is not intended to be used for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to any filing under the Securities Act of 1933, as amended, or the Exchange Act except to the extent that this Exhibit 32.1 is expressly and specifically intended to be so used.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company for the period required by the Sarbanes-Oxley Act.

Certification Pursuant to  
18 U.S.C. Section 1350,  
as Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act

In connection with the Annual Report on Form 10-K of American Express Company (the "Company") for the fiscal year ended **December 31, 2023** hereof (the "Report"), Jeffrey C. Campbell, **Christophe Y. Le Caillec**, as Chief Financial Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Jeffrey C. Campbell **Christophe Y. Le Caillec**  
Name: Jeffrey C. Campbell **Christophe Y. Le Caillec**  
Title: Chief Financial Officer  
Date: **February 10, 2023** **February 9, 2024**

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act, and is not intended to be used for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to any filing under the Securities Act of 1933, as amended, or the Exchange Act except to the extent that this Exhibit 32.1 is expressly and specifically intended to be so used.

any filing under the Securities Act of 1933, as amended, or the Exchange Act except to the extent that this Exhibit 32.2 is expressly and  
A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company.

AMERICAN EXPRESS COMPANY  
POLICY FOR THE RECOVERY  
OF ERRONEOUSLY AWARDED COMPENSATION

## 1. Purpose

The purpose of this American Express Company (the “Company”) Policy for the Recovery of Erroneously Awarded Compensation is to provide for the recovery of Erroneously Awarded Compensation in the event that the Company is required to prepare an Accounting Restatement. This Policy is intended to be construed and interpreted in accordance with such intent.

## 2. Definitions

For purposes of this Policy, the following capitalized terms shall have their respective meanings set forth below:

- (a) “Accounting Restatement” means an accounting restatement (i) due to the material noncompliance of the Company with the requirements of the Securities Act of 1933, as amended, or the Exchange Act of 1934, as amended, that requires the Company to restate its financial statements to correct an error in previously issued financial statements that is material to the previously issued financial statements (a “Restatement”), but would result in a material misstatement if the error were not corrected in the current period or left uncorrected in the current period;
- (b) “Board” means the Board of Directors of the Company;
- (c) “Committee” means the Compensation and Benefits Committee of the Board, or any other committee designated by the Board consisting of independent directors serving on the Board;
- (d) “Covered Executive” means an individual who is or was designated by the Company as an “executive officer” in any performance period for the affected Incentive-Based Compensation (whether or not such individual is an Executive Officer or remains an Executive Officer under this Policy);
- (e) “Erroneously Awarded Compensation” means the amount of Incentive-Based Compensation Received by a Covered Executive that has been Received by the Covered Executive had it been determined based on the restated amounts, computed without regard to any taxes, and (i) during the applicable Recovery Period, (ii) on or after October 2, 2023, (iii) after the Covered Executive began service as an Executive Officer on an exchange or a national securities association;
- (f) “Exchange” means the New York Stock Exchange.

- (g) “Exchange Act” means the Securities Exchange Act of 1934, as amended, and the rules and regulations promulgated thereunder.

(h) **"Financial Reporting Measure"** means a measure that is determined and presented in accordance with the accounting principles applied wholly or in part from such measures. Financial Reporting Measure shall also include the Company's stock price and total shareholder return as reported in the Company's financial statements or included in a filing with the SEC.

(i) **"Incentive-Based Compensation"** means any compensation that is granted, earned, or vested based wholly or in part on the achievement of specified performance goals.

(j) **"Received"** with respect to Incentive-Based Compensation means when the Incentive-Based Compensation is delivered to the Covered Executive, even if the payment or grant of the Incentive-Based Compensation is subject to both a Financial Reporting Measure vesting condition and a service-based vesting condition shall be considered Received when the Covered Executive continues to be subject to the service-based vesting condition.

(k) **"Recovery Period"** means the three completed fiscal years of the Company that immediately precede the Restatement, or if the Restatement occurs within nine months within or immediately following those three completed fiscal years.

(l) **"Recovery Rules"** means Section 10D of the Exchange Act and any applicable rules or standards adopted by the SEC or any applicable rules or standards adopted by the Exchange pursuant to Rule 10D-1 under the Exchange Act (including Section 303A.14 of the NYSE Listed Company Manual).

(m) **"Restatement Date"** means the earlier of (i) the date that the Board, a committee of the Board, or the officer or officer authorized by the Board reasonably should have concluded, that the Company is required to prepare an Accounting Restatement, and (ii) the date a court, regulatory agency, or other authority determines that the Company is required to prepare an Accounting Restatement.

(n) **"SEC"** means the Securities and Exchange Commission.

### **3. Recovery of Erroneously Awarded Compensation**

(a) In the event of an Accounting Restatement, the Committee must reasonably promptly determine the amount of Erroneously Awarded Compensation based on the Accounting Restatement, and shall promptly provide each affected Covered Executive with a written notice stating the amount of Erroneously Awarded Compensation applicable.

(b) Each Covered Executive must comply with any request or demand for repayment or return promptly (and not later than 90 days) after the date of the written notice.

(c) The Company's obligation to recover Erroneously Awarded Compensation pursuant to this Policy is not dependent on whether the Covered Executive's Erroneously Awarded Compensation is required without regard to whether any misconduct occurred or a Covered Executive's responsibility for the Erroneously Awarded Compensation.

(d) The Committee shall have broad discretion to determine the appropriate means of recovery of Erroneously Awarded Compensation.

(e) To the extent that a Covered Executive fails to repay any or all Erroneously Awarded Compensation to the Company, the Company may, in its reasonable and appropriate discretion, promptly recover such Erroneously Awarded Compensation from the Covered Executive, and the Covered Executive shall be responsible for the costs incurred (including legal fees) by the Company in seeking to recover such Erroneously Awarded Compensation.

(f) Any action by the Company to recover Erroneously Awarded Compensation under this Policy from a Covered Executive shall not constitute a "good reason" for resignation or serve as a basis for a claim of "constructive termination" or "involuntary termination" under the Company's employment agreement or any award agreements or any other plan or arrangement, or (ii) constitute a breach by the Company of any contract or agreement to which the Covered Executive is a party.

### **4. Determination of Erroneously Awarded Compensation**

(a) The amount of Erroneously Awarded Compensation shall be determined by the Committee based on the particular facts and circumstances, and may, in its discretion, engage, on behalf of the Company, any third-party advisors it deems advisable in order to perform any calculations contained in the Accounting Restatement.

(b) For Incentive-Based Compensation based on stock price or total shareholder return, where the amount of Erroneously Awarded Compensation is based on the Accounting Restatement, the Committee shall determine the amount of Erroneously Awarded Compensation based on a reasonable estimate of the amount of Incentive-Based Compensation that would have been paid to the Covered Executive had the Accounting Restatement not been required.

upon which the Incentive-Based Compensation was received. The Company must maintain documentation of the determination of that

## **5. Exemption**

Notwithstanding Section 3, recovery of Erroneously Awarded Compensation shall not be required to the extent that the Committee conditions:

(a) The direct expense paid to a third party to assist in enforcing this Policy would exceed the amount to be recovered. Compensation based on expense of enforcement, the Company must make a reasonable attempt to recover such Erroneously Awarded Compensation from the Exchange.

(b) Recovery would likely cause an otherwise tax-qualified retirement plan, under which benefits are broadly available under the Internal Revenue Code of 1986, as amended, and the regulations thereunder.

## **6. Prohibition on Indemnification**

The Company and its subsidiaries are prohibited from (a) indemnifying any Executive Officer against (i) the loss of Erroneously Awarded Compensation or of its rights under this Policy, and (b) paying or reimbursing the premiums on any insurance policy protecting against the recovery of Erroneously Awarded Compensation. No agreement that exempts any Incentive-based Compensation from the application of this Policy or that waives the Company's right to recover Erroneously Awarded Compensation (whether entered into before, on or after October 2, 2023).

## **7. Administration**

This Policy shall be administered by the Committee in accordance with the Recovery Rules. The Committee is authorized to interpret and administer this Policy. Any determination made by the Committee shall be binding on all persons. In the event any provision of this Policy is found to be unenforceable, the remainder of the Policy shall remain in full force and effect. The Policy shall be applied to the maximum extent permitted by applicable law and shall automatically be deemed amended in a manner consistent with its intent.

## **8. Acknowledgement and Acceptance**

The Company may require an Executive Officer to sign and return to the Company the Acknowledgement and Acceptance Form and comply with this Policy; provided, however, that this Policy shall apply to, and be enforceable against, any Executive Officer who signs the Acknowledgement and Acceptance Form.

## **9. Miscellaneous**

(a) Amendment and Termination. The Committee may amend this Policy from time to time in its discretion and shall be bound by the Recovery Rules or any federal securities law, SEC rule or Exchange rule. The Committee may terminate this Policy at any time. The Policy shall be effective if such amendment or termination would (after taking into account

any actions taken by the Company contemporaneously with such amendment or termination) cause the Company to violate any federal securities laws or any applicable regulatory requirements of the Securities and Exchange Commission or any other federal or state association on which the Company's securities are listed. Furthermore, unless otherwise determined by the Committee or as otherwise required by applicable law, any change in the Recovery Rules.

(b) Other Recovery Rights. The Committee intends that this Policy will be applied to the fullest extent permitted by applicable law. Any other agreement entered into on or after October 2, 2023 shall, as a condition to the grant of any benefit thereunder, require an Executive Officer to accept continuing employment on terms that include compliance with this Policy, to the extent of its otherwise applicable provisions. If an Executive Officer's employment or service with the Company and its subsidiaries shall continue to be bound by the terms of this Policy with respect to Incentive-Based Compensation, and not in lieu of, any other remedies or rights of recovery that may be available to the Company or its subsidiaries under applicable law, including, but not limited to, any Consent to the Application of Forfeiture Remedies available to the Company and its subsidiaries. To the extent that the application of this Policy would provide for recovery of Incentive-Based Compensation under the Sarbanes-Oxley Act of 2002 or other recovery obligations or policies, the amount that the relevant Executive Officer has already reimbursed the Company shall be at its sole discretion. Nothing in this Policy precludes the Company from implementing any additional clawback, recovery or recoupment provisions. This Policy shall not preclude the Company or its subsidiaries from taking any other action to enforce any Executive Officer's obligations to the Company or its subsidiaries or any other remedies that may be available to the Company or its subsidiaries with respect to any Executive Officer.

(c) Successors. This Policy shall be binding and enforceable against all Executive Officers and their beneficiaries, heirs, assigns, and personal representatives.

\* \* \* \* \*

*Adopted by the Compensation and Benefits Committee on October 4, 2023.*

AMERICAN EXPRESS COMPANY  
POLICY FOR THE RECOVERY  
OF ERRONEOUSLY AWARDED COMPENSATION  
ACKNOWLEDGEMENT AND ACCEPTANCE

By signing below, you acknowledge and confirm that you have received and reviewed a copy of the American Express Company Policy for the Recovery of Erroneously Awarded Compensation, but not otherwise defined in this Acknowledgement and Acceptance Form shall have the meanings ascribed to such terms in the Policy Requirements of Section 954 of the Dodd-Frank Act" form that you previously signed, if any.

By signing below, you are acknowledging and agreeing that you are subject to the terms of the Policy and that you will repay to the Company the amount of any Incentive-Based Compensation required to repay under the Policy. You understand that this obligation applies to awards of Incentive-Based Compensation issued to you under the Incentive Plan (each, as amended from time to time and including any successor plan thereto), whether in the past, present and future, including restricted stock units, performance stock, performance stock units, and annual incentive awards.

By signing this Acknowledgement and Acceptance Form, you:

- acknowledge and agree that you are and will continue to be subject to the Policy and that the Policy will apply both during and after your employment with the Company;
- agree to abide by the terms of the Policy, including, without limitation, by promptly returning to the Company any Erroneously Awarded Compensation;
- acknowledge and agree to reimburse the Company for any and all expenses reasonably incurred by the Company in seeking to recover any or all Erroneously Awarded Compensation to the Company when due;
- acknowledge and agree that the Company may, to the greatest extent permitted by applicable law, reduce any amount that you are entitled to receive from the Company if and to the extent such amount has not been returned to the Company prior to the date that the subsequent amount becomes payable.

- acknowledge and agree that neither the Policy nor this Acknowledgement and Acceptance Form replaces or in any way modifies the "Provisions to Incentive Compensation Plan Awards" (also known as the detrimental conduct agreement) signed by you, c

terms of a Company plan, award agreement or communication applicable to you; and

- acknowledge and agree that any action by the Company to recover Erroneously Awarded Compensation under this Policy constitute "good reason" for resignation or serve as a basis for a claim of "constructive termination" or "involuntary termination" with you, any award agreements or any other plan or arrangement, or (ii) constitute a breach by the Company of any con

Signature

Print Name

Date

[Signature Page to Acknowledgement and Acceptance Form to the American Express Company]

#### DISCLAIMER

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