

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-K

(Mark One)

☒ Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31 , 2023

☐ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-33501

**NORTHRIM BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**Alaska**

(State or other jurisdiction of incorporation or organization)

**92-0175752**

(I.R.S. Employer Identification No.)

**3111 C Street**

**Anchorage , Alaska 99503**

(Address of principal executive offices) (Zip Code)

**( 907 ) 562-0062**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, \$1.00 par value

(Title of Class)

The NASDAQ Stock Market, LLC

(Name of Exchange on Which Listed)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. ☐ Yes ☒ No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. ☐ Yes ☒ No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ☒ Yes ☐ No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). ☒ Yes ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☐ Accelerated Filer ☒ Non-accelerated Filer ☐ (Do not check if a smaller reporting company) Smaller Reporting Company ☐ Emerging Growth Company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 12(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. ☒

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in this filing reflect the correction of an error to previously issued financial statements. ☐

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to § 240.10D-1(b). ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). ☐ Yes ☒ No

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant as of June 30, 2023 (the last business day of the registrant's most recently completed second fiscal quarter) was \$ 212,552,889 .

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date. 5,499,578 shares of Common Stock, \$1.00 par value, as of March 8, 2024.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's Proxy Statement on Schedule 14A, relating to the registrant's annual meeting of shareholders to be held on May 23, 2024, are incorporated by reference into Part III of this Form 10-K.

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## PART I

### Cautionary Note Regarding Forward Looking Statements

*This Annual Report on Form 10-K includes "forward-looking statements", within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, which are not historical facts. These forward-looking statements describe management's expectations about future events and developments such as future operating results, growth in loans and deposits, continued success of Northrim BanCorp Inc.'s style of banking, and the strength of the local economy in which we operate. All statements other than statements of historical fact, including statements regarding industry prospects, and future results of operations or financial position, made in this report are forward-looking. We use words such as "anticipate," "believe," "expect," "intend" and similar expressions in part to help identify forward-looking statements. Forward-looking statements reflect management's current plans and expectations and are inherently uncertain. Our actual results may differ significantly from management's expectations, and those variations may be both material and adverse. Forward-looking statements, are subject to various risks and uncertainties that may cause our actual results to differ materially and adversely from our expectations as indicated in the forward-looking statements. These risks and uncertainties include: potential further increases in interest rates; the value of securities held in our investment portfolio; impact of the results of government initiatives on the regulatory landscape, natural resource extraction industries, and capital markets; the impact of declines in the value of commercial and residential real estate markets, high unemployment rates, inflationary pressures and slowdowns in economic growth; changes in banking regulation or actions by bank regulators, including, the continued availability of the Federal Reserve Bank's Bank Term Funding Program; potential further increases in inflation, supply-chain constraints, and potential geopolitical instability, including the wars in Ukraine and the Middle East; financial stress on borrowers (consumers and businesses) as a result of higher rates or an uncertain economic environment; the general condition of, and changes in, the Alaska economy; our ability to maintain or expand our market share or net interest margin; the sufficiency of our allowance for loan losses and the accuracy of the assumptions or estimates used in preparing our financial statements, including those related to current expected credit losses accounting guidance; our ability to maintain asset quality; our ability to implement our marketing and growth strategies; our ability to identify and address cyber-security risks, including security breaches, "denial of service attacks," "hacking," and identity theft; disease, outbreaks, such as the COVID-19 pandemic, or similar health threats and measures implemented to combat them; and our ability to execute our business plan. Further, actual results may be affected by competition on price and other factors with other financial institutions; customer acceptance of new products and services; the regulatory environment in which we operate; and general trends in the local, regional and national banking industry and economy. In addition, there are risks inherent in the banking industry relating to collectability of loans and changes in interest rates. Many of these risks, as well as other risks that may have a material adverse impact on our operations and business, are identified in Item 1A. Risk Factors, and in our filings with the Securities and Exchange Commission. However, you should be aware that these factors are not an exhaustive list, and you should not assume these are the only factors that may cause our actual results to differ from our expectations. In addition, you should note that we do not intend to update any of the forward-looking statements or the uncertainties that may adversely impact those statements, other than as required by law.*

## ITEM 1. BUSINESS

In this document, please note that references to "we", "our", "us", or the "Company" mean Northrim BanCorp, Inc. and its subsidiaries, unless the context suggests otherwise.

### General

We are a publicly traded bank holding company headquartered in Anchorage, Alaska. The Company's common stock trades on the Nasdaq Global Select Stock Market ("NASDAQ") under the symbol, "NRIM." The Company is regulated by the Board of Governors of the Federal Reserve System. We began banking operations in Anchorage in December 1990, and formed the Company as an Alaska corporation in connection with our reorganization into a holding company structure; that reorganization was completed effective December 31, 2001. The Company has grown to be the third largest commercial bank in Alaska in terms of deposits, with \$2.5 billion in total deposits and \$2.8 billion in total assets at December 31, 2023. Northrim Bank and Residential Mortgage are easily accessible to approximately 90% of the Alaska's population through our geographically dispersed 19 branches and 12 mortgage origination offices.

The Company has three direct wholly-owned subsidiaries:

- Northrim Bank (the "Bank"), a state chartered, full-service commercial bank headquartered in Anchorage, Alaska. The Bank is regulated by the Federal Deposit Insurance Corporation (the "FDIC") and the State of Alaska Department of Commerce, Community and Economic Development, Division of Banking and Securities. The Bank has 19 branch locations in Alaska; eight in Anchorage, one in Wasilla, two in Juneau, two in Fairbanks, one in Ketchikan, one in Sitka, one in Eagle River, one in Nome, one in Soldotna, and one in Kodiak. Additionally, we have a loan production office in Homer. We operate in Washington State through Northrim Funding Services ("NFS"), a factoring business that the Bank started in 2004. We offer a wide array of commercial and consumer loan and deposit products, investment products, and electronic banking services over the Internet;
- Northrim Investment Services Company ("NISC") was formed in November 2002. Through NISC, we own 22% of the total outstanding equity interest in Pacific Wealth Advisors, LLC ("PWA"), an investment advisory, trust, and wealth management business located in Seattle, Washington. PWA is a holding company that owns Pacific Portfolio Consulting, LLC and Pacific Portfolio Trust Company;
- Northrim Statutory Trust 2 ("NST2"), an entity that we formed in December 2005 to facilitate a trust preferred securities offering by the Company.

The Bank has three direct wholly-owned subsidiaries:

- Northrim Capital Investments Co. ("NCIC") is a wholly-owned subsidiary of the Bank, which holds a 100% interest in a residential mortgage holding company, Residential Mortgage Holding Company, LLC, the parent company of Residential Mortgage, LLC (collectively "RML"). RML held a 30% investment in Homestate Mortgage, LLC until it dissolved in 2023.
- Northrim Building, LLC ("NBL") is a wholly-owned subsidiary of the Bank that owns and operates the Company's main office facility at 3111 C Street in Anchorage.
- Northrim Building LO, LLC is a wholly-owned subsidiary of the Bank that owns and operates the Company's community branch facilities at 2270 E. 37th Avenue in Anchorage and 2491 Tongass Avenue in Ketchikan.

## Segments

The Company operates in two primary segments: Community Banking and Home Mortgage Lending. Measures of the revenues, profit or loss, and total assets for each of the Company's segments are included in Part II. Item 8. "Financial Statements and Supplementary Data" of this report, which is incorporated herein by reference.

## Business Strategy

The Company's primary objective is to be Alaska's most trusted financial institution by adding value for our customers, communities, and shareholders. We aspire to be Alaska's premier bank and employer of choice as a leader in financial expertise, products, and services. We value our state, and we are proud to be Alaskan. We embody Alaska's frontier spirit and values, and we support our communities. We have a sincere appreciation for our customers, and we strive to deliver superior customer first service that is reliable, ethical, and secure. We look for growth opportunities for our customers, our institution, and our employees.

Our strategy is one of value-added growth. Management believes that calculated, sustainable organic and inorganic market share growth coupled with good asset quality, an appropriate core deposit and capital base, operational efficiency, diversified sources of other operating income, and improved profitability is the most appropriate means of increasing shareholder value.

Our business strategy emphasizes commercial lending products and services through relationship banking with businesses and professional individuals. Because of our relatively small size, our experienced senior management team can be more involved with serving customers and making credit decisions, all of which are made in Alaska, allowing us to compete more favorably with larger competitors for business lending relationships. Our business strategy also emphasizes the origination of a variety of home mortgage loan products, most of which we sell to the secondary market. We retain servicing for home mortgages that we originate and sell to the Alaska Housing Finance Corporation ("AHFC"). We believe that there is opportunity to increase the Company's loan portfolio, particularly in the commercial portion of the portfolio, in the Company's

current market areas through existing and new customers. In addition to lending products, in many cases commercial customers also require multiple deposit and affiliated services that add franchise value to the Company. We believe that these strategies will continue to benefit the Company in 2024, and we intend to continue to grow our balance sheet through increasing our market share.

The Company's business strategy also stresses the importance of customer deposit relationships to support its lending activities. Our guiding principle is to serve our market areas by operating with a "Superior Customer First Service" philosophy, affording our customers the highest priority in all aspects of our operations. We believe that our adherence to this philosophy has created a strong core deposit franchise that provides a stable, low cost funding source for expanded growth in all of our lending areas. We have devoted significant resources to our treasury management products, including a corporate purchasing card and integrated payables, as well as expansion of electronic services for both personal and business customers, and enhancement of the Company's information security related to providing these services.

In addition to market share growth, a significant aspect of the Company's business strategy is focused on managing the credit quality of our loan portfolio. As the Company continues to grow, management is committed to allocating more resources to the credit management function of the Bank to provide enhanced financial analysis of our largest, most complex loan relationships to further develop our processes for analyzing and managing various concentrations of credit within the overall loan portfolio. Continued success in maintaining the credit quality of our loan portfolio and managing our level of other real estate owned is a significant aspect of the Company's strategy for attaining sustainable, long-term market growth to produce increased shareholder value.

### **Human Capital Resources**

We believe that we provide a high level of customer service. To achieve our objective of providing "Superior Customer First Service", in managing its human capital resources, management emphasizes the hiring and retention of competent and highly motivated employees at all levels of the organization. Management believes that a well-trained and highly motivated core of employees allows maximum personal contact with customers in order to understand and fulfill customer needs and preferences. This "Superior Customer First Service" philosophy is combined with our emphasis on personalized, local decision making. The Company continues to enhance our company-wide employee training program which focuses on Northrim culture, "Superior Customer First Service", general sales and management skills, and various technical areas. All applicants and employees are treated with the same high level of respect regardless of their gender, ethnicity, religion, national origin, age, marital status, political affiliation, sexual orientation, gender identity, disability or protected veteran status. The Company complies with all applicable state and local laws governing nondiscrimination in employment in every location in which the Company operates.

The Company strives to continuously evaluate our human capital policies for improvement and alignment with current best practices. The Company recently added the Juneteenth National Independence Day and Indigenous People's Day to our lineup of paid holidays for employees. Additionally, effective January 1, 2022 the Company enhanced its paid parental leave program for employees following the birth of a child or the placement of a child in connection with an adoption. In the third quarter of 2022, the Company increased base wages for all Community Banking employees below the level of Senior Vice President. This pay increase was done outside of the normal annual salary review process in order to appropriately respond, in a timely manner, to inflationary and competitive wage pressures. Effective January 1, 2023, the Company increased its sick leave benefit from 32 to 40 hours per year and removed the legacy 3-day wait period to use this benefit.

Approximately 47% of the Company's employees are working remotely as of December 31, 2023 either on a full- or part-time basis, including employees that work remotely part-time and work in the office part-time, which we refer to as a "hybrid" work from home arrangement. Like many other entities, the percentage of the Company's work force that works remotely in some fashion increased during the pandemic and is expected to stay approximately consistent with current levels in the future as the Company has adjusted to the new environment. We also offer our employees other flexible work options, such as variable work hours, condensed workweeks and part-time hours. There have been no material impacts to our operations due to the increase in these alternative working arrangements, and we are pleased to provide our employees with more flexibility to accommodate their needs. In addition, Northrim provides for a strong work/life balance, including generous paid time off and paid parental leave.

### **Employee Profile**

We consider our relations with our employees to be highly satisfactory. We had 472 full-time equivalent employees at December 31, 2023. None of our employees are covered by a collective bargaining agreement. Of the 472 full-time equivalent employees, 332 were Community Banking employees and 140 were Home Mortgage Lending employees.

Among the Company's full-time equivalent employees as of December 31, 2023, 66% identify as women and 34% as men. Approximately 34% of the workforce identify as a member of a racial minority, 3% identify as individuals with a disability, and 1% identify as veterans. In executive and senior management positions, 37% identify as women and 63% as men as of December 31, 2023. Approximately 9% of those in executive and senior management positions identify as a member of a racial minority, 6% identify as individuals with a disability, and 6% identify as veterans.

### **Diversity, Equity, and Inclusion**

We strive to ensure a respectful, diverse, and inclusive environment and experience for all of our employees. We support and cultivate an open and respectful environment where everyone can actively contribute, have equal access to opportunities and resources, be themselves, and realize their potential. This is reflected in our policies, which encourage individual values, strengths and protections to provide gender diversity and equality in the workplace and are reinforced through our annual anti-harassment training. As an Equal Opportunity Employer, we emphasize inclusion through hiring and compensation practices and consider a pool of diverse candidates for open positions and internal advancement opportunities and treat all our applicants with the same high level of respect regardless of their gender, ethnicity, religion, national origin, age, marital status, political affiliation, sexual orientation, gender identity, disability or protected veteran status. To address issues related to pay discrimination, we do not ask potential candidates about their current or previous compensation during the hiring process, and we incorporate equal and fair pay reviews into every employment compensation decision. Our annual Affirmative Action Plan continues to focus our diversity, equity, and inclusion efforts on increasing the number of veterans and persons with disabilities in our workforce.

### **Products and Services**

#### **Community Banking**

**Lending Services:** We have an emphasis on commercial and real estate lending. Our loan products include short and medium-term commercial loans, commercial credit lines, construction and real estate loans, and consumer loans. We emphasize providing financial services to small and medium-sized businesses and to individuals. These types of lending products have provided us with market opportunities and generally provide higher net interest margins compared to other types of lending such as consumer lending. However, they also involve greater risks, including greater exposure to changes in local economic conditions.

Additionally, in 2021 and 2020, we originated a significant amount of Paycheck Protection Program ("PPP") loans. The Coronavirus Aid, Relief, and Economic Security ("CARES") Act established several new temporary U.S. Small Business Administration ("SBA") loan programs to assist U.S. small businesses through the COVID-19 pandemic. PPP provided loans to small businesses who were affected by economic conditions as a result of COVID-19 and included loan forgiveness of all or a portion of the loan, subject to certain eligibility requirements and conditions.

Our lending operations are guided by loan policies, approval procedures, and amount limitations. Our loan policies outline the basic policies and procedures by which lending operations are conducted. Generally, the policies address our desired loan types, target markets, underwriting and collateral requirements, terms, interest rate and yield considerations, and compliance with laws and regulations. The policies are reviewed and approved annually by the board of directors of the Bank. Management has processes in place to analyze and manage various concentrations of credit within the overall loan portfolio. The Credit Administration Department monitors the procedures and processes for both the analysis and reporting of problem loans, and also develops strategies to resolve problem loans based on the facts and circumstances for each loan. Additionally, the Credit Administration Department performs a review of the loan portfolio for compliance with loan policy, as well as a review of credit quality. Loan review follows the FDIC sampling guidelines on an annual basis. Finally, our Internal Audit independently reviews loans for regulatory compliance and conformance to the Bank's policies and procedures.

**Purchase of accounts receivable:** We provide short-term working capital to customers primarily in our Alaska markets as well as Washington, Oregon and some other states by purchasing their accounts receivable through NFS. Our purchased receivable activity is guided by policies that outline risk management, documentation, and approval limits. In 2024, we expect NFS to continue to operate in these markets and to continue to contribute to the Company's profitability.

**Deposit Services:** Our deposit services include business and personal noninterest-bearing checking accounts and interest-bearing time deposits, checking accounts, savings accounts, and individual retirement accounts. Our interest-bearing accounts generally earn interest at rates established by management based on competitive market factors and management's desire to increase or decrease certain types or maturities of deposits.

Several of our deposit services and products are:

- A specialized business checking account customized to account activity;
- A money market deposit account;
- A “Jump-Up” certificate of deposit (“CD”) that allows additional deposits with the opportunity to increase the rate to the current market rate for a similar term CD;
- A savings account that is priced like a money market account that allows additional deposits, quarterly withdrawals without penalty, and tailored maturity dates;
- IntraFi® Network Deposits<sup>SM</sup> and business sweep;
- Consumer online banking, mobile app, and mobile deposit;
- Business online banking, business mobile app, and business mobile deposit; and
- Instantly issued debit cards for business and consumer accounts at account opening.

**Other Services:** In addition to our traditional deposit and lending services, we offer our customers several convenience services: Mobile Web and Mobile APP Banking, consumer online account opening, Personal Finance, Online Documents, Consumer Debit Cards, Business Debit Cards, My Rewards for consumer debit cards, retail lockbox services, card controls, Consumer Credit Cards, Business Credit Cards, Corporate Purchase Cards, Integrated Payables, home equity advantage access cards, telebanking, and automated teller services. Other services include personalized checks at account opening, overdraft protection from a savings account, commercial drive-up banking at many locations, automatic transfers and payments, People Pay (a peer-to-peer payment functionality), external transfers, Bill Pay, wire transfers, direct payroll deposit, electronic tax payments, Automated Clearing House origination and receipt, remote deposit capture, account reconciliation and positive pay, merchant services, cash management programs and sweep options to meet the needs of business customers, annuity products, and long term investment portfolios.

**Other Services Provided Through Affiliates:** Our affiliate PWA provides investment advisory, trust, and wealth management services for customers who are primarily located in the Pacific Northwest and Alaska. We plan to continue to leverage these affiliate relationships to strengthen our existing customer base and bring new customers into the Bank.

**Significant Business Concentrations:** No individual or single group of related accounts is considered material in relation to our total assets or total revenues, or to the total assets, deposits or revenues of the Bank, or in relation to our overall business. Based on classification by North American Industry Classification System (“NAICS”), there are no segments that exceed 10% of portfolio loans, except for real estate (see Note 5, Loans and Credit Quality, of the Notes to Consolidated Financial Statements included in Part II. Item 8 of this report for a breakout of real estate loans). The Company has \$465.4 million non-owner occupied commercial real estate loans as of December 31, 2023 of which 17% are office class A or B, 14% are office / warehouse, 14% are retail centers, 10% are hotels, 10% are apartments, 8% are mini warehouse and self-storage, 7% are warehouse, and 20% are other.

In addition to its review of NAICS codes, the Company has also identified concentrations in various industries that may be adversely impacted by a future health pandemic and a decline in oil prices. We estimate that as of December 31, 2023 the Company had \$123.3 million, or 7% of total portfolio loans, in the Healthcare sector; \$100.4 million, or 6% of portfolio loans, in the Tourism sector; \$84.2 million, or 5% in the Accommodations sector; \$75.0 million, or 4% in the Fishing sector; \$72.8 million, or 4% in Retail loans; \$63.4 million, or 4% of portfolio loans, in the Aviation (non-tourism) sector; and \$52.2 million, or 3% in the Restaurants and Breweries sector. Additionally, approximately 39% of our loan portfolio at December 31, 2023 is attributable to 50 large borrowing relationships. Moreover, our business activities are currently focused primarily in the state of Alaska. Consequently, our results of operations and financial condition are dependent upon the general trends in the Alaska economy and, in particular, the residential and commercial real estate markets in Anchorage, Juneau, Fairbanks, the Matanuska-Susitna Valley, the Kenai Peninsula, and to a lesser extent, Ketchikan, Sitka, Kodiak and Nome.



## Home Mortgage Lending

**Lending Services:** The Company originates 1-4 family residential mortgages, the majority of which are located in Alaska, most of which we sell to the secondary market. Residential mortgage choices include several products from AHFC including first-time homebuyer, veteran's and rural community programs; Federal Housing Authority, or "FHA" loans; Veterans Affairs, or "VA" loans; and various conventional mortgages. The Company retains servicing rights on loans sold to AHFC since implementing a loan servicing program in July 2015. The Company also originates loans funded for investment, including adjustable rate mortgages, a second home product, jumbo loans, and extended locks which are retained as consumer loans in the Company's loan portfolio.

## Alaska Economy

Our growth and operations are impacted by the economic conditions of Alaska and the specific markets we serve. Significant changes in the Alaska economy and the markets we serve eventually could have a positive or negative impact on the Company. Alaska is strategically located on the Pacific Rim, within nine hours by air from 95% of the northern hemisphere, and Anchorage is a worldwide air cargo and transportation link between the United States and international business in Asia and Europe. The economy of Alaska is dependent upon natural resource industries. Key sectors of the Alaska economy are the oil industry, government and military spending, and the fishing, mining, tourism, air cargo, transportation, and construction industries, as well as health services.

### *Recent Economic Developments*

The Alaska Department of Labor ("DOL") has reported Alaska's seasonally adjusted unemployment rate in November of 2023 was 4.4% compared to the U.S. rate of 3.7%. The total number of payroll jobs in Alaska, not including uniformed military, increased 1.6% or 5,000 jobs between November of 2022 and November of 2023.

According to the DOL, Health Care had the largest growth in new jobs in Alaska through November compared to the prior year. The sector added 1,300 positions for a year over year growth rate of 3.3%. The Oil & Gas sector had the largest percentage growth rate at 5.6% or 400 new jobs. Leisure and Hospitality added 800 jobs for a 2.6% growth rate. Professional & Business Services and Trade, Transportation & Utilities both added 700 jobs year over year through November of 2023. The Government sector grew by 500 jobs for 0.6% growth due to more federal positions in Alaska, which offset declines in Alaska state government jobs.

Alaska's Gross State Product ("GSP") in the third quarter of 2023, was estimated to be \$67.7 billion in current dollars, according to the Federal Bureau of Economic Analysis ("BEA"). Alaska's inflation adjusted "real" GSP grew 3.6% at annualized rates in the third quarter of 2023, compared to the average U.S. rate of 4.9%. Alaska's real GSP improvement in the third quarter of 2023 was aided by gains in the Transportation & Warehousing and Construction sectors.

The BEA also calculated Alaska's seasonally adjusted personal income at \$52.3 billion in the third quarter of 2023. This was an annualized improvement of 2.2% for Alaska over the second quarter of 2023, compared to the national average of 3.5%.

The monthly average price of Alaska North Slope ("ANS") crude oil was in a range between \$75.64 and \$95.05 in 2023. The Alaska Department of Revenue ("DOR") calculated ANS crude oil production was 479 thousand barrels per day ("bpd") in Alaska's fiscal year ending June 30, 2023. The DOR has forecast production to decline slightly to 470 thousand bpd in Alaska's fiscal year 2024. That number is projected to grow by the DOR to 663 thousand bpd by fiscal year 2033. This is primarily a result of new production coming on line in and around the NPR-A region west of Prudhoe Bay.

According to the Alaska Multiple Listing Services, the average sales price of a single family home in Anchorage rose 5.4% in 2023 to \$481,181, following a 7.6% increase in 2022. This was the sixth consecutive year of price increases.

Average sales prices for single family homes in the Matanuska Susitna Borough rose 4% in 2023 to \$397,858, after increasing 9.9% in 2022. This continues a trend of average price increases for more than a decade in the region. These two markets represent where the vast majority of the Bank's residential lending activity occurs.

However, the Alaska Multiple Listing Services reported a large decrease in the number of units sold in both communities. There were 2,162 housing units sold in Anchorage in 2023, down 24.1% compared to 2,849 in 2022. In the Matanuska Susitna Borough there were 1,632 homes sold in 2023, compared to 2,103 in 2022, a decrease of 22.4%.

A material portion of our loans at December 31, 2023, were secured by real estate located in greater Anchorage, Matanuska-Susitna Valley, Fairbanks, and Southeast Alaska. In 2023, 24% of our revenue was derived from the residential housing market in the form of loan fees and interest on residential construction and land development loans and income from our Home Mortgage Lending segment as compared to 25% and 38% in 2022 and 2021, respectively. Real estate values generally are affected by economic and other conditions in the area where the real estate is located, fluctuations in interest rates, changes in tax and other laws, and other matters outside of our control. A decline in real estate values in the greater Anchorage, Matanuska-Susitna Valley, Fairbanks, and Southeast Alaska areas could significantly reduce the value of the real estate collateral securing our real estate loans and could increase the likelihood of defaults under these loans.

#### *Long Term Economic Factors*

We believe the long-term growth of the Alaska economy will most likely be determined by large scale natural resource development projects. Several multi-billion dollar projects can potentially advance in the moderate-term. Some of these projects include copper, gold and molybdenum production at the proposed Donlin Gold mine and continued exploration in the National Petroleum Reserve Alaska. Two significant oil production projects, Willow and Pikka, have been sanctioned and are under development, however the Willow project still faces legal challenges. Because of their size, we believe each of these projects faces tremendous challenges. We believe various political decisions need to be made by government regulators, issues need to be resolved in the court system, and multi-billion dollar financial commitments need to be made by the private sector if these large natural resource projects are to advance. If none of these projects moves forward in the next ten years, we believe state revenues will continue to decline with falling oil production from older fields on the North Slope of Alaska. We anticipate the decline in state revenues will likely have a negative effect on Alaska's economy.

The oil industry plays a significant role in the economy of Alaska, but revenues for the State of Alaska are less dependent on the oil industry than they have been historically due to the implementation of a percent of market value ("POMV") concept that has balanced and created more certainty in state revenue streams. Part of the POMV concept creates an allocation of a portion of investment earnings to unrestricted revenue instead of restricted revenue. According to the DOR, in 2023 and 2022, investment earnings allocated from the Alaska Permanent Fund under the POMV represented \$3.5 billion, or 49%, and \$3.0 billion, or 43%, respectively, of unrestricted State revenues. As of December 31, 2023, Alaska's Constitutional Budget Reserve was \$2.8 billion and the Alaska Permanent Fund had a balance of \$77.4 billion. Investment revenue generated by the Alaska Permanent Fund is also used to pay an annual dividend to every eligible Alaskan citizen.

Even though we believe that the implementation of the POMV concept is a positive for the state of Alaska's financial well-being, we anticipate that if oil prices drop to lower levels in the longer term it will be a concern for Alaska's long-term economic growth. However, we believe Alaska's economy is less sensitive to oil price volatility within a six- to twelve-month time frame than Alaska's state government budget. While state government revenue from oil royalties is immediately and directly impacted by a drop in oil prices, we believe that the large scale and nature of oil wells in Alaska are such that project commitments that currently exist will most likely not be disrupted by short-term price volatility.

We believe our exposure to the tourism industry diversifies the Company's customer base in the long-term. We believe this helps mitigate the effect that a decline in natural resource industries, specifically the oil industry, in Alaska would have on the Company's operations. Southeast Alaska is the primary destination for cruise ships that visit Alaska. Based on the latest information from Rain Coast Data, approximately one million cruise ship tourists have visited Southeast Alaska annually in recent years, including 1.2 million in 2022, except in 2020 and 2021 due to the COVID-19 pandemic. On December 29, 2023 the Juneau Empire reported that 1.65 million cruise ship passengers visited Alaska in 2023, and the totals for 2024 and 2025 are expected to be similar to 2023.

Alaska's residents are not subject to any state income or state sales taxes. For over 40 years, Alaska residents have received annual distributions payable in October of each year from the Alaska Permanent Fund Corporation, which is supported by royalties from oil production and earnings from its investments. The distribution was \$1,312 per eligible resident in 2023 for an aggregate distribution of approximately \$819.2 million. The Anchorage Economic Development Corporation estimates that, for most Anchorage households, distributions from the Alaska Permanent Fund Corporation exceed other Alaska taxes to which those households are subject.

## Competition

We operate in a highly competitive and concentrated banking environment. We compete not only with other commercial banks, but also with many other financial competitors, including credit unions (including Global Credit Union, formerly Alaska USA Federal Credit Union, one of the nation's largest credit unions), finance companies, mortgage banks and brokers, securities firms, insurance companies, private lenders, and other financial intermediaries, many of which have a state-wide or regional presence, and in some cases, a national presence. Many of our competitors have substantially greater resources and capital than we do and offer products and services that are not offered by us. Our non-bank competitors also generally operate under fewer regulatory constraints, and in the case of credit unions, are not subject to income taxes. Changes in credit union operating practices have effectively eliminated the "common bond" of membership requirement and liberalized their lending authority to include business and real estate loans on par with commercial banks. The differences in resources and regulation may make it harder for us to compete profitably, to reduce the rates that we can earn on loans and investments, to increase the rates we must offer on deposits and other funds, and adversely affect our financial condition and earnings.

As our industry becomes increasingly dependent on and oriented toward technology-driven delivery systems, permitting transactions to be conducted electronically, non-bank institutions are able to attract funds and provide lending and other financial services even without offices located in our primary service area. Some insurance companies and brokerage firms compete for deposits by offering rates that are higher than may be appropriate for the Company in relation to its asset and liability management objectives. However, we offer a wide array of deposit products and services and believe we can compete effectively through relationship based pricing and effective delivery of "Superior Customer First Service". We also compete with full service investment firms for non-bank financial products and services offered by PWA and through retail investment advisory services and annuity investment products that we offer through a third-party vendor.

Currently, there are seven commercial banks operating in Alaska. At June 30, 2023, the date of the most recently available information, from the FDIC, Northrim Bank had approximately a 15% share of the Alaska bank deposits, 19% in the Anchorage area, 22% in Juneau, 19% in Matanuska-Susitna, 15% in Sitka, 12% in Fairbanks, 10% in Ketchikan, 10% in the Kenai Peninsula, 2% in Kodiak, and 8% in Nome.

The following table sets forth market share data for the banks and credit unions having a presence in Alaska as of June 30, 2023, the most recent date for which comparative deposit information is available.

Financial institution	Number of branches	Total deposits (in thousands)	Market share of total bank deposits
Northrim Bank <sup>(1)</sup>	19	\$2,328,743	15.0 %
Wells Fargo Bank Alaska <sup>(1)</sup>	38	6,482,757	41.9 %
First National Bank Alaska <sup>(1)</sup>	27	3,874,988	25.0 %
Key Bank <sup>(1)</sup>	10	1,116,909	7.2 %
First Bank <sup>(1)</sup>	9	741,643	4.8 %
Mt. McKinley Bank <sup>(1)</sup>	5	521,186	3.4 %
Denali State Bank <sup>(1)</sup>	5	420,906	2.7 %
Total bank branches	113	\$15,487,132	100 %

<sup>(1)</sup> FDIC Summary of Deposits as of June 30, 2023.

## Supervision and Regulation

The Company is a bank holding company within the meaning of the Bank Holding Company Act of 1956 (the "BHC Act") registered with and subject to examination by the Board of Governors of the Federal Reserve System (the "FRB"). The Company's bank subsidiary is an Alaska-state chartered commercial bank and is subject to examination, supervision, and regulation by the Alaska Department of Commerce, Community and Economic Development, Division of Banking and Securities (the "Division"). The FDIC insures the Bank's deposits and also examines, supervises, and regulates the Bank. The Company's affiliated investment advisory and wealth management company, Pacific Portfolio Consulting, LLC, is subject to and regulated under the Investment Advisors Act of 1940 and applicable state investment advisor rules and regulations. The Company's affiliated trust company, Pacific Portfolio Trust Company, is regulated as a non-depository trust company under the trust company laws of the State of Washington and is subject to supervision and examination by the Washington State Department of Financial Institutions.

The Company's earnings and activities are affected, among other things, by legislation, by actions of the FRB, the Division, the FDIC and other regulators, by local legislative and administrative bodies, and decisions of courts. These include limitations on the ability of the Bank to pay dividends to the Company, numerous federal and state consumer protection laws imposing requirements on the making, enforcement, and collection of consumer loans, and restrictions on and regulation of the sale of mutual funds and other uninsured investment products to customers.

The Dodd-Frank Act significantly modified and expanded the legal and regulatory requirements imposed on banks and other financial institutions. The Dodd-Frank Act permanently increased the maximum amount of deposit insurance coverage to \$250,000 per depositor and deposit insurance assessments paid by the Bank are now based on the Bank's total assets. Other Dodd-Frank Act changes include: (i) tightened capital requirements for the Bank and the Company; (ii) new requirements on parties engaged in residential mortgage origination, brokerage, lending and securitization; (iii) expanded restrictions on affiliate and insider transactions; (iv) enhanced restrictions on management compensation and related governance procedures; (v) creation of a federal Consumer Financial Protection Bureau (the "CFPB") with broad authority to regulate consumer financial products and services; and (vi) restrictions and prohibitions on the ability of banking entities to engage in proprietary trading and to invest in or have certain relationships with hedge funds and private equity funds.

Bank holding companies, such as the Company, are subject to a variety of restrictions on the activities in which they can engage and the acquisitions they can make. The activities or acquisitions of bank holding companies, such as the Company, that are not financial holding companies, are limited to those which constitute banking, managing or controlling banks or which are closely related activities. A bank holding company is required to obtain the prior approval of the FRB for the acquisition of more than 5% of the outstanding shares of any class of voting securities or substantially all of the assets of any bank or bank holding company. Nonbank acquisitions and activities of a bank holding company are also generally limited to the acquisition of up to 5% of the outstanding shares of any class of voting securities of a company unless the FRB has previously determined that the nonbank activities are closely related to banking, or prior approval is obtained from the FRB.

The Gramm-Leach-Bliley Act (the "GLB Act") also included extensive consumer privacy provisions. These provisions, among other things, limit the ability of banks and other financial institutions to disclose nonpublic consumer information to non-affiliated third parties. The regulations require disclosure of privacy policies and allow consumers to prevent certain personal information from being shared with non-affiliated third parties. The Fair and Accurate Credit Transaction Act ("FACT Act") requires financial institutions to develop and implement an identity theft prevention program to detect, prevent and mitigate identity theft "red flags" to reduce the risk that customer information will be misused to conduct fraudulent financial transactions. As a result of the Dodd-Frank Act, the rule-making authority for the privacy provisions of the GLB Act has been transferred to the CFPB. In addition, the states are permitted to adopt more extensive privacy protections through legislation or regulation.

There are various legal restrictions on the extent to which a bank holding company and certain of its nonbank subsidiaries can borrow or otherwise obtain credit from their banking subsidiaries or engage in certain other transactions with or involving those banking subsidiaries. With certain exceptions, federal law imposes limitations on, and requires collateral for, extensions of credit by insured depository institutions, such as the Bank, to their non-bank affiliates, such as the Company. In addition, new capital rules may affect the Company's ability to pay dividends.

Subject to certain limitations and restrictions, a bank holding company, with prior approval of the FRB, may acquire an out-of-state bank. Banks in states that do not prohibit out-of-state mergers may merge with the approval of the appropriate federal banking agency. A state bank may establish a de novo branch out of state if such branching is permitted by the other state for state banks chartered by such other state.

Among other things, applicable federal and state statutes and regulations which govern a bank's activities relate to minimum capital requirements, required reserves against deposits, investments, loans, legal lending limits, mergers and consolidations, borrowings, issuance of securities, payment of dividends, establishment of branches and other aspects of its operations. The Division and the FDIC also have authority to prohibit banks under their supervision from engaging in what they consider to be unsafe or unsound practices.

There also are certain limitations on the ability of the Company to pay dividends to its shareholders. It is the policy of the FRB that bank holding companies should pay cash dividends on common stock only out of net income available over the past year and only if the prospective rate of earnings retention is consistent with the organization's current and expected future capital needs, asset quality and overall financial condition. The policy provides that bank holding companies should not maintain a level of cash dividends that undermines a bank holding company's ability to serve as a source of strength to its

banking subsidiaries. Additionally, the Alaska Corporations Code generally prohibits the Company from making any distributions to the Company's shareholders unless the amount of the retained earnings of the Company immediately before the distribution equals or exceeds the amount of the proposed distribution. The Alaska Corporations Code also prohibits the Company from making any distribution to the Company's shareholders if the Company or a subsidiary of the Company making the distribution is, or as a result of the distribution would be, likely to be unable to meet its liabilities as they mature. Under Alaska law, the Bank is not permitted to pay or declare a dividend in an amount greater than its undivided profits.

Various federal and state statutory provisions also limit the amount of dividends that subsidiary banks can pay to their holding companies without regulatory approval. The FDIC or the Division could take the position that paying a dividend would constitute an unsafe or unsound banking practice. In addition, recent capital rules may affect the Bank's ability to pay dividends.

Under longstanding FRB policy and under the Dodd-Frank Act, a bank holding company is required to act as a source of financial strength for its subsidiary banks. The Company could be required to commit resources to its subsidiary bank in circumstances where it might not do so, absent such requirement.

Both the Company and the Bank are required to maintain minimum levels of regulatory capital. In July 2013, federal banking regulators (including the FDIC and the FRB) adopted new capital requirement rules (the "Rules"). The Rules apply to both depository institutions (such as the Bank) and their holding companies (such as the Company). The Rules reflect, in part, certain standards initially adopted by the Basel Committee on Banking Supervision in December 2010 (which standards are commonly referred to as "Basel III") as well as requirements contemplated by the Dodd-Frank Act.

The Rules recognize three types, or tiers, of capital: common equity Tier 1 capital, additional Tier 1 capital and Tier 2 capital. Common equity Tier 1 capital generally consists of retained earnings and common stock instruments (subject to certain adjustments), as well as accumulated other comprehensive income ("AOCI"), except to the extent that the Company and the Bank exercise a one-time irrevocable option to exclude certain components of AOCI. Additional Tier 1 capital generally includes noncumulative perpetual preferred stock and related surplus subject to certain adjustments and limitations. Tier 2 capital generally includes certain capital instruments (such as subordinated debt) and portions of the amounts of the allowance for loan and lease losses, subject to certain requirements and deductions. The term "Tier 1 capital" means common equity Tier 1 capital plus additional Tier 1 capital, and the term "total capital" means Tier 1 capital plus Tier 2 capital.

The Rules generally measure an institution's capital using four capital measures or ratios. The common equity Tier 1 capital ratio is the ratio of the institution's common equity Tier 1 capital to its total risk-weighted assets. The Tier 1 capital ratio is the ratio of the institution's total Tier 1 capital to its total risk-weighted assets. The total capital ratio is the ratio of the institution's total capital to its total risk-weighted assets. The leverage ratio is the ratio of the institution's Tier 1 capital to its average total consolidated assets. To determine risk-weighted assets, assets of an institution are generally placed into a risk category and given a percentage weight based on the relative risk of that category. The percentage weights range from 0% to 1,250%. An asset's risk-weighted value will generally be its percentage weight multiplied by the asset's value as determined under generally accepted accounting principles. In addition, certain off-balance-sheet items are converted to balance-sheet credit equivalent amounts, and each amount is then assigned to one of the risk categories. An institution's federal regulator may require the institution to hold more capital than would otherwise be required under the Rules if the regulator determines that the institution's capital requirements under the Rules are not commensurate with the institution's credit, market, operational or other risks.

Both the Company and the Bank are required to have a common equity Tier 1 capital ratio of 4.5% as well as a Tier 1 leverage ratio of 4.0%, a Tier 1 risk-based ratio of 6.0% and a total risk-based ratio of 8.0%. In addition to the preceding requirements, both the Company and the Bank are required to have a "conservation buffer," consisting of common equity Tier 1 capital, which is at least 2.5% above each of the preceding common equity Tier 1 capital ratio, the Tier 1 risk-based ratio and the total risk-based ratio. An institution that does not meet the conservation buffer will be subject to restrictions on certain activities including payment of dividends, stock repurchases and discretionary bonuses to executive officers.

The Rules set forth the manner in which certain capital elements are determined, including but not limited to, requiring certain deductions related to mortgage servicing rights and deferred tax assets. The Rules permit holding companies with less than \$15 billion in total assets as of December 31, 2009 (which includes the Company) to continue to include trust preferred securities issued prior to May 19, 2010 in Tier 1 capital, generally up to 25% of other Tier 1 capital.

The Rules made changes in the methods of calculating certain risk-based assets, which in turn affects the calculation of risk-based ratios. Higher or more sensitive risk weights are assigned to various categories of assets, among which are commercial real estate, credit facilities that finance the acquisition, development or construction of real property, certain

exposures or credits that are 90 days past due or are nonaccrual, foreign exposures, certain corporate exposures, securitization exposures, equity exposures and in certain cases mortgage servicing rights and deferred tax assets. We believe that the current capital levels of the Company and the Bank are in compliance with the standards under the Rules including the conservation buffer.

Following the enactment of certain federal legislation in 2018, the federal banking regulators (including the FDIC and FRB) proposed a rule intended to simplify capital rules for certain community banks and their holding companies, the Community Bank Leverage Ratio ("CBLR"). Qualifying community banking organizations can elect to opt-into the CBLR and be under a new capital requirement rather than the current capital framework. To be eligible to make this election, the community banking organization would have to have less than \$10 billion in assets, have a community bank leverage ratio of at least 9.00% and meet certain other criteria (including limits on off-balance sheet exposures and trading assets and liabilities). The CBLR would generally be the ratio of the organization's total bank equity capital to average assets, subject to certain adjustments. The intent of the CBLR is to simplify but not weaken capital requirements for qualifying community banks. Management has not elected to opt in to these new capital rules.

In addition to the minimum capital standards, the federal banking agencies have issued regulations to implement a system of "prompt corrective action." These regulations apply to the Bank but not the Company. The regulations establish five capital categories; under the Rules, a bank generally is:

"well capitalized" if it has a total risk-based capital ratio of 10.0% or more, a Tier 1 risk-based capital ratio of 8.0% or more, a common equity Tier 1 risk-based ratio of 6.5% or more, and a leverage capital ratio of 5.0% or more, and is not subject to any written agreement, order or capital directive to meet and maintain a specific capital level for any capital measure;

"adequately capitalized" if it has a total risk-based capital ratio of 8.0% or more, a Tier 1 risk-based capital ratio of 6.0% or more, a common equity Tier 1 risk-based ratio of 4.5% or more, and a leverage capital ratio of 4.0% or more;

"undercapitalized" if it has a total risk-based capital ratio less than 8.0%, a Tier 1 risk-based capital ratio less than 6.0%, a common equity risk-based ratio less than 4.5% or a leverage capital ratio less than 4.0%;

"significantly undercapitalized" if it has a total risk-based capital ratio less than 6.0%, a Tier 1 risk-based capital ratio less than 4.0%, a common equity risk-based ratio less than 3.0% or a leverage capital ratio less than 3.0%; and

"critically undercapitalized" if it has a ratio of tangible equity to total assets that is equal to or less than 2.0%.

A bank that, based upon its capital levels, is classified as "well capitalized," "adequately capitalized" or "undercapitalized" may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for a hearing, determines that an unsafe or unsound condition, or an unsafe or unsound practice, warrants such treatment.

At each successive lower capital category, a bank is subject to increasing supervisory restrictions. For example, being "adequately capitalized" rather than "well-capitalized" affects a bank's ability to accept brokered deposits without the prior approval of the FDIC, and may cause greater difficulty obtaining retail deposits. Banks in the "adequately capitalized" classification may have to pay higher interest rates to continue to attract those deposits, and higher deposit insurance rates for those deposits. This status also affects a bank's eligibility for a streamlined review process for acquisition proposals.

Management intends to maintain capital ratios for the Bank in 2024 that exceed the FDIC's requirements for the "well-capitalized" capital requirement classification. The dividends that the Bank pays to the Company will be limited to the extent necessary for the Bank to meet the regulatory requirements of a "well-capitalized" bank.

The Bank is required to file periodic reports with the FDIC and the Division and is subject to periodic examinations and evaluations by those regulatory authorities. These examinations must be conducted every 12 months, except that certain "well-capitalized" banks may be examined every 18 months. The FDIC and the Division may each accept the results of an examination by the other in lieu of conducting an independent examination.

In the liquidation or other resolution of a failed insured depository institution, claims for administrative expenses (including certain employee compensation claims) and deposits are afforded a priority over other general unsecured claims,

including non-deposit claims, and claims of a parent company such as the Company. Such priority creditors would include the FDIC, which succeeds to the position of insured depositors to the extent it has made payments to such depositors.

The Bank is subject to the Community Reinvestment Act of 1977 ("CRA"). The CRA requires that the Bank help meet the credit needs of the communities it serves, including low and moderate income neighborhoods, consistent with the safe and sound operation of the institution. The FDIC assigns one of four possible ratings to the Bank's CRA performance and makes the rating and the examination reports publicly available. The four possible ratings are outstanding, satisfactory, needs to improve and substantial noncompliance. A financial institution's CRA rating can affect an institution's future business. For example, a federal banking agency will take CRA performance into consideration when acting on an institution's application to establish or move a branch, to merge or to acquire assets or assume liabilities of another institution. In its most recent CRA examination, the Bank received a "Satisfactory" rating from the FDIC.

On October 24, 2023, the FDIC, the Office of the Comptroller of the Currency ("OCC"), and the FRB jointly issued a final rule to strengthen and modernize the existing CRA regulations. Under the final rule, the agencies will evaluate a bank's CRA performance based upon the varied activities that it conducts and the communities in which it operates. CRA evaluations and data collection requirements will be tailored based on bank size and type. The Bank would be considered a large bank with assets of greater than \$2 billion under the final rule and therefore will be evaluated under new lending, retail services and products, community development financing, and community development services tests. The final rule includes CRA assessment areas associated with mobile and online banking, and new metrics and benchmarks to assess retail lending performance. In addition, the final rule emphasizes smaller loans and investments that can have a high impact and be more responsive to the needs of low and moderate income communities. The final rule will take effect on April 1, 2024; however, compliance with the majority of the final rule's provisions will not be required until January 1, 2026, and the data reporting requirements of the final rule will not take effect until January 1, 2027.

The Bank is also subject to the Bank Secrecy Act (the "BSA") and other anti-money laundering laws and regulations including the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the "USA PATRIOT Act") and the Anti-Money Laundering Act of 2020 (the "AMLA"). The BSA is intended to require financial institutions to develop policies, procedures, and practices to prevent and deter money laundering. The regulations implementing the BSA require financial institutions to establish risk-based procedures for conducting ongoing customer due diligence and procedures for understanding the nature and purpose of customer relationships for the purpose of developing a customer risk profile. In addition, FinCEN has promulgated customer due diligence and customer identification rules that require banks to identify and verify the identity of the beneficial owners. In addition to complying with the BSA, the Bank is subject to the USA PATRIOT Act. The USA PATRIOT Act is designed to deny terrorists and criminals the ability to obtain access to the United States' financial system and has significant implications for depository institutions, brokers, dealers, and other businesses involved in the transfer of money. The USA PATRIOT Act mandates that financial service companies implement additional policies and procedures and take heightened measures designed to address any or all of the following matters: customer identification programs, money laundering, terrorist financing, identifying and reporting suspicious activities and currency transactions, currency crimes, and cooperation between financial institutions and law enforcement authorities.

Further, on January 1, 2021, Congress passed the National Defense Authorization Act (the "NDAA"), which included the enactment of AMLA, and which enacted the most significant overhaul of the BSA and related anti-money laundering laws since the USA PATRIOT Act. Notable amendments include, among others, significant changes to the collection of beneficial ownership information and the establishment of a beneficial ownership registry, which requires corporate entities to report beneficial ownership information to FinCEN. Many of the amendments require the Department of Treasury and FinCEN to promulgate rules. On September 29, 2022, FinCEN issued a final regulation implementing the BSA amendments included in the NDAA with respect to beneficial ownership reporting. The Bank's policies and procedures are designed to comply with the requirements of the anti-money laundering laws, including the USA PATRIOT ACT.

In July 2023, the Securities and Exchange Commission ("SEC") published adopted final rules relating to risk management, strategy, governance and incident disclosure which are applicable to public companies in preparing disclosures about cybersecurity risks and incidents. These SEC rules, and any other regulatory guidance, are in addition to notification and disclosure requirements under state and federal banking law and regulations.

The federal banking regulators regularly issue new guidance and standards, and update existing guidance and standards, regarding cybersecurity intended to enhance cyber risk management among financial institutions. Financial institutions are expected to comply with such guidance and standards and to accordingly develop appropriate security controls

and risk management processes. If we fail to observe such regulatory guidance or standards, we could be subject to various regulatory sanctions, including financial penalties.

Effective in 2022, the federal banking agencies adopted a Final Rule, that requires banking organizations to notify their primary banking regulator within 36 hours of determining that a "computer-security incident" has materially disrupted or degraded, or is reasonably likely to materially disrupt or degrade, the banking organization's ability to carry out banking operations or deliver banking products and services to a material portion of its customer base, its businesses and operations that would result in material loss, or that would impact the stability of the United States. State regulators have also been increasingly active in implementing privacy and cybersecurity standards and regulations.

Risks and exposures related to cybersecurity attacks, including litigation and enforcement risks, are expected to be elevated for the foreseeable future due to the rapidly evolving nature and sophistication of these threats, as well as due to the expanding use of Internet banking, mobile banking and other technology-based products and services by us and our customers.

A number of other federal and state consumer protection laws extensively govern the Bank's relationship with its customers. These laws include the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Truth in Savings Act, the Electronic Fund Transfer Act, the Expedited Funds Availability Act, the Home Mortgage Disclosure Act, the Fair Housing Act, the Real Estate Settlement Procedures Act, the Fair Debt Collection Practices Act, Telephone Consumer Protection Act, the Service Members Civil Relief Act and these laws' respective state-law counterparts, as well as state and territorial usury laws and laws regarding unfair and deceptive acts and practices. These and other laws subject the Bank to substantial regulatory oversight and, among other things, require disclosures of the cost of credit and terms of deposit accounts, provide substantive consumer rights, prohibit discrimination in credit transactions, regulate the use of credit report information, provide financial privacy protections, prohibit unfair, deceptive and abusive practices, and restrict the Bank's ability to raise interest rates.

The Company is also subject to the information, proxy solicitation, insider trading restrictions and other requirements of the Securities Exchange Act of 1934, as amended (the "Securities Exchange Act of 1934"), including certain requirements under the Sarbanes-Oxley Act of 2002.

#### **Available Information**

The Company's annual report on Form 10-K and quarterly reports on Form 10-Q, as well as its current reports on Form 8-K and proxy statement filings (and all amendments thereto), which are filed with the SEC, are accessible free of charge at our website at <http://www.northrim.com> as soon as reasonably practicable after filing with the SEC. By making this reference to our website, the Company does not intend to incorporate into this report any information contained in the website. The website should not be considered part of this report.

The public may read and copy any materials we file with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. The public may also obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC maintains a website at <http://www.sec.gov> that contains reports, proxy and information statements, and other information regarding issuers, including the Company, that file electronically with the SEC.

#### **ITEM 1A. RISK FACTORS**

The material risks and uncertainties that management believes affect the Company are described below. Before making an investment decision, you should carefully consider the risks and uncertainties described below together with all of the other information included or incorporated by reference in this report. The risks and uncertainties described below are not the only ones facing the Company. Additional risks and uncertainties that management is not aware of or focused on or that management currently deems immaterial may also impair the Company's business operations. This report is qualified in its entirety by these risk factors. If any of the following risks actually occur, the Company's financial condition and results of operations could be materially and adversely affected. If this were to happen, the value of the Company's common stock could decline significantly, and you could lose all or part of your investment.



## **Risk Factors Summary**

An investment in the Company's common stock is subject to risks inherent to the Company's business. Such risks, including those set forth in the summary of material risks in this Part I. Item 1A. should be carefully considered before purchasing our securities.

### **Interest Rate and Inflation Risk Factors**

- Changes in market interest rates could adversely impact the Company.
- The impact of interest rates on our mortgage banking business can have a significant impact on revenues.
- Inflationary pressures and rising prices may affect our results of operations and financial condition.
- Rising interest rates have decreased the value of our held-to-maturity securities portfolio, and we would realize losses if we were required to sell such securities to meet liquidity needs.

### **Operational, Strategic and Business Risk Factors**

- Changes and instability in economic conditions, geopolitical matters and financial markets, including contraction of economic activity, could adversely impact our business, results of operations and financial condition.
- Current economic conditions in the State of Alaska pose challenges for us and could adversely affect our financial condition and results of operations.
- Our concentration of operations in the Anchorage, Matanuska-Susitna Valley, Fairbanks and Southeast areas of Alaska makes us more sensitive to downturns in those areas.
- Our allowance for credit losses may be insufficient.
- We are subject to lending concentration risks.
- Our commercial real estate lending may expose us to increased lending risks.
- Residential mortgage lending is a market sector that experiences significant volatility and is influenced by many factors beyond our control.
- Our information systems or those of our third-party vendors may be subject to an interruption or breach in security, including as a result of cyber-attacks.
- A failure in or breach of the Company's operational systems, information systems, or infrastructure, or those of the Company's third party vendors and other service providers, may result in financial losses, or loss of customers.
- Our business is highly reliant on third party vendors.
- We continually encounter technological change, and we may have fewer resources than many of our competitors to continue to invest in technological improvements.
- Our business, financial condition and results of operations are subject to risk from changes in customer behavior.
- Consumers may decide not to use banks to complete their financial transactions.
- If we do not comply with the agreements governing servicing of loans, if these agreements change materially, or if others allege non-compliance, our business and results of operations may be harmed.
- Certain hedging strategies that we use to manage interest rate risk may be ineffective to offset any adverse changes in the fair value of these assets due to changes in interest rates and market liquidity.
- We may be unable to attract and retain key employees and personnel.
- Our internal controls may be ineffective.
- Liquidity risk could impair our ability to fund operations and jeopardize our financial conditions.
- A failure of a significant number of our borrowers, guarantors and related parties to perform in accordance with the terms of their loans would have an adverse impact on our results of operations.

### **Regulatory, Legislative and Legal Risk Factors**

- We operate in a highly regulated environment and changes of or significant increases in banking or other laws and regulations or governmental fiscal or monetary policies could adversely affect us.
- We face risks related to the adoption of future legislation and potential changes in federal regulatory agency leadership, policies, and priorities.
- Fiscal challenges facing U.S. government could negatively impact financial markets which in turn could have an adverse effect on our financial position or results of operations.
- Non-compliance with the USA PATRIOT Act, Bank Secrecy Act, Anti-Money Laundering Act of 2020, Real Estate Settlement Procedures Act, Truth-in-Lending Act or other laws and regulations could result in fines, sanctions or other adverse consequences.
- Deposit insurance premiums could increase further in the future.

- Recent volatility in the banking sector, triggered by the failures of Silicon Valley Bank, Signature Bank and First Republic Bank, may result in legislative initiatives, agency rulemaking activities, or changes in agency policies and priorities that could subject the Company and the Bank to enhanced government regulation and supervision.
- Climate change and related legislative and regulatory initiatives may result in operational changes and expenditures that could significantly impact our business.

#### **Accounting, Tax and Financial Risk Factors**

- Changes in the federal, state, or local tax laws may negatively impact our financial performance.
- Changes in our accounting policies or in accounting standards could materially affect how we report our financial results.

#### **Stock Ownership Risk Factors**

- Our ability to pay dividends, repurchase our shares, or to repay our indebtedness depends upon liquid assets held by the Company and the results of operations of our subsidiaries and their ability to pay dividends.
- There can be no assurance that the Company will continue to repurchase stock.
- The market price for our common stock may be volatile.
- There may be future sales or other dilution of the Company's equity, which may adversely affect the market price of our common stock.
- The Company's business or the value of its common stock could be negatively affected as a result of actions by activist shareholders.

#### **General Risk Factors**

- Natural disasters and adverse weather could negatively affect real estate property values and Bank operations.
- The soundness of other financial institutions could adversely affect us.
- The financial services business is intensely competitive and our success will depend on our ability to compete effectively.
- We are a community bank and our ability to maintain our reputation is critical to the success of our business and the failure to do so could materially adversely affect our performance.
- Social, political, and economic instability, unrest, and other circumstances beyond our control could adversely affect our business operations.
- Climate change, severe weather, natural disasters, and other external events could significantly impact our business.
- Increasing, complex and evolving regulatory, stakeholder, and other third party expectations on ESG matters could adversely affect our reputation, our access to capital and the market price of our securities.

We attempt to mitigate the foregoing risks. However, if we are unable to effectively manage the impact of these and other risks, our financial condition, results of operations, our ability to make distributions to our shareholders, or the market price of our common stock could be materially impacted.

#### **Interest Rate and Inflation Risks**

##### ***Changes in market interest rates could adversely impact the Company.***

Our earnings and cash flows are largely dependent upon our net interest income. Net interest income is the difference between interest income earned on interest-earning assets such as loans and securities and interest expense paid on interest-bearing liabilities such as deposits and borrowed funds. Interest rates are highly sensitive to many factors that are beyond our control, including general economic conditions, inflationary trends, changes in government spending and debt issuances and policies of various governmental and regulatory agencies and, in particular, the FRB. Changes in monetary policy, including changes in interest rates, could influence not only the interest we receive on loans and investments and the amount of interest we pay on deposits and borrowings, but such changes could also affect (i) our ability to originate loans and obtain deposits; (ii) the fair value of our financial assets and liabilities; and (iii) the average duration of our mortgage portfolio and other interest-earning assets. In January 2022, due to elevated levels of inflation and corresponding pressure to raise interest rates, the FRB announced after several periods of historically low federal funds rates and yields on Treasury notes that it would be slowing the pace of its bond purchasing and increasing the target range for the federal funds rate over time. The FOMC since has increased

the target range eleven times throughout 2022 and 2023. As of December 31, 2023, the target range for the federal funds rate had been increased to 5.25% to 5.50%. It remains uncertain whether the FOMC will further increase the target range for the federal funds rate to attain a monetary policy sufficiently restrictive to return inflation to more normalized levels, begin to reduce the federal funds rate or leave the rate at its current elevated level for a lengthy period of time. Our interest rate spread, net interest margin and net interest income increased during this period of rising interest rates as our interest earning assets generally repriced more quickly than our interest earning liabilities.

If the interest rates paid on deposits and other borrowings increase at a faster rate than the interest rates received on loans and other investments, our net interest income, and therefore earnings, could be adversely affected. Earnings could also be adversely affected if the interest rates received on loans and other investments fall more quickly than the interest rates paid on deposits and other borrowings. The Company's interest rate risk profile is such that, generally, a higher yield curve adds to income while a lower yield curve has a negative impact on earnings. Our most significant interest rate risk may result from timing differences in the maturity and re-pricing characteristics of assets and liabilities, changes in the shape of the yield curve, and the potential exercise of explicit or embedded options.

Although management believes it has implemented effective asset and liability management strategies, including the potential use of derivatives as hedging instruments, to reduce the potential effects of changes in interest rates on our results of operations, any substantial, unexpected, prolonged change in market interest rates could have a material adverse effect on our financial condition and results of operations, and any related economic downturn, especially domestically and in the regions in which we operate, may adversely affect our asset quality, deposit levels, loan demand and results of operations. Also, our interest rate risk modeling techniques and assumptions likely may not fully predict or capture the impact of actual interest rate changes on our balance sheet.

***The impact of interest rates on our mortgage banking business can have a significant impact on revenues .***

Changes in interest rates can impact RML's revenues and net revenues associated with our mortgage activities. A decline in mortgage rates generally increases the demand for mortgage loans as borrowers refinance, but also generally leads to accelerated payoffs. Conversely, in a constant or increasing rate environment, we would expect fewer loans to be refinanced and a decline in payoffs. Although we use models to assess the impact of interest rates on mortgage-related revenues, the estimates of revenues produced by these models are dependent on estimates and assumptions of future loan demand, prepayment speeds and other factors which may differ from actual subsequent experience.

***Inflationary pressures and rising prices may affect our results of operations and financial condition .***

Inflation has continued rising in 2023 at levels not seen for over 40 years. Inflationary pressures are currently expected to continue in 2024. Inflation could lead to increased costs to our customers, making it more difficult for them to repay their loans or other obligations increasing our credit risk. Sustained higher interest rates by the FRB may be needed to tame persistent inflationary price pressures, which could push down asset prices and weaken economic activity. A deterioration in economic conditions in the United States and our regional markets could result in an increase in loan delinquencies and non-performing assets, decreases in loan collateral values and a decrease in demand for our products and services, all of which, in turn, would adversely affect our business, financial condition and results of operations.

***Rising interest rates have decreased the value of our held-to-maturity securities portfolio, and we would realize losses if we were required to sell such securities to meet liquidity needs.***

As a result of inflationary pressures and the resulting rapid increases in interest rates over the last year, the trading value of previously issued government and other fixed income securities has declined significantly. These securities make up a majority of the securities portfolio of most banks in the U.S., including ours, resulting in unrealized losses embedded in the held-to-maturity portion of U.S. banks' securities portfolios. The book value of the Company's held-to-maturity securities portfolio was \$36.8 million at both December 31, 2023 and 2022. Unrealized losses on the held-to-maturities portfolio amounted to \$3.3 million and \$4.1 million at December 31, 2023 and 2022, respectively. The fair value of the Company's held-to-maturity securities portfolio was \$33.4 million and \$32.6 million at December 31, 2023 and 2022, respectively. While we do not currently intend to sell these securities, if we were required to sell such securities to meet liquidity needs, we may incur losses, which could impair our capital, financial condition, and results of operations and, in the event that our other funding sources are insufficient, could require us to raise additional capital. While we have taken actions to maximize our funding sources, there is no guarantee that such actions will be successful or sufficient in the event of sudden liquidity needs.

## **Operational, Strategic and Business Risks**

***Changes and instability in economic conditions, geopolitical matters and financial markets, including a contraction of economic activity, could adversely impact our business, results of operations and financial condition.***

Our success depends, to a certain extent, upon global, domestic and local economic and political conditions, as well as governmental monetary policies. Conditions such as changes in interest rates, money supply, levels of employment and other factors beyond our control may have a negative impact on economic activity. Any contraction of economic activity, including an economic recession, may adversely affect our asset quality, deposit levels and loan demand and, therefore, our earnings. In particular, interest rates are highly sensitive to many factors that are beyond our control, including global, domestic and local economic conditions and the policies of various governmental and regulatory agencies and, specifically, the FRB. Throughout 2022 and 2023, the FOMC raised the target range for the federal funds rate on eleven separate occasions, citing factors including the hardships caused by the ongoing Russia-Ukraine conflict, continued global supply chain disruptions and imbalances, and increased inflationary pressure.

The tightening of the FRB's monetary policies, including repeated and aggressive increases in target range for the federal funds rate as well as the conclusion of the FRB's tapering of asset purchases, together with ongoing economic and geopolitical instability, increases the risk of an economic recession. Although forecasts have varied, many economists are projecting that, while indicators of U.S. economic performance, such as income growth, may be strong and levels of inflation may continue to decrease, the U.S. economy may be flat or experience a modest decrease in gross domestic output in 2024 while inflation is expected to remain elevated relative to historic levels in the coming quarters. Any such downturn in economic output, especially domestically and in the Alaska and other markets in which we operate, may adversely affect our asset quality, deposit levels, loan demand and results of operations.

As a result of the economic and geopolitical factors discussed above, financial institutions also face heightened credit risk, among other forms of risk. Of note, because we have a significant amount of real estate loans, decreases in real estate values could adversely affect the value of property used as collateral, which, in turn, can adversely affect the value of our loan and investment portfolios. Adverse economic developments, specifically including inflation-related impacts, may have a negative effect on the ability of our borrowers to make timely repayments of their loans or to finance future home purchases. According to the Federal Reserve's October 2023 Financial Stability Report, commercial real estate values remained elevated relative to fundamentals, even as prices continued to decline. While commercial real estate values continue to fluctuate, some markets are showing signs of stabilizing prices. However, the outlook for commercial real estate remains dependent on the broader economic environment and, specifically, how major subsectors respond to a rising interest rate environment and higher prices for commodities, goods and services. In any case, credit performance over the medium- and long-term is susceptible to economic and market forces and therefore forecasts remain uncertain; however, some degree of instability in the commercial real estate markets is expected in the coming quarters as loans are refinanced in markets with higher vacancy rates under current economic conditions. Instability and uncertainty in the commercial and residential real estate markets, as well as in the broader commercial and retail credit markets, could have a material adverse effect on our financial condition and results of operations.

***Current economic conditions in the State of Alaska pose challenges for us and could adversely affect our financial condition and results of operations.***

We are operating in an uncertain economic environment. The pandemic caused a global economic slowdown, and while we have seen economic recovery, continuing supply chain issues, fluctuations in oil prices, labor shortages and inflation risk are affecting the continued recovery. In the longer term, relatively low oil prices are expected to negatively impact the overall economy in Alaska on a larger scale as we estimate that one third of the Alaskan economy is related to oil. Financial institutions continue to be affected by changing conditions in the real estate and financial markets, along with an arduous regulatory climate. Continued economic uncertainty and a recessionary or stagnant economy could result in financial stress on the Bank's borrowers, which could adversely affect our business, financial condition and results of operations. Deteriorating conditions in the regional economies of Anchorage, Matanuska-Susitna Valley, Fairbanks, and the Southeast areas of Alaska served by the Company could drive losses beyond that which is provided for in our allowance for credit losses. We may also face the following risks in connection with events:

- Ineffective monetary policy could cause rapid changes in interest rates and asset values that would have a materially adverse impact on our profitability and overall financial condition.
- Market developments and economic stagnation may affect consumer confidence levels and may cause adverse changes in payment patterns, resulting in increased delinquencies and default rates on loans and other credit facilities.
- Regulatory scrutiny of the industry could increase, leading to harsh regulation of our industry that could lead to a higher cost of compliance, limit our ability to pursue business opportunities and increase our exposure to litigation.
- Further erosion in the fiscal condition of the U.S. Treasury could lead to new taxes that would limit the ability of the Company to pursue growth and return profits to shareholders.

If these conditions or similar ones develop, we could experience adverse effects on our financial condition and results of operations.

***Our concentration of operations in the Anchorage, Matanuska-Susitna Valley, Fairbanks and Southeast areas of Alaska makes us more sensitive to downturns in those areas.***

Substantially all of our business is derived from the Anchorage, Matanuska-Susitna Valley, Fairbanks, Southeast, and Kenai Peninsula areas of Alaska. The majority of our lending has been with Alaska businesses and individuals. At December 31, 2023, approximately 72% of loans are secured by real estate and 4% are unsecured. Approximately 24% are for general commercial uses, including professional, retail, and small businesses, and are secured by non-real estate assets. Repayment is expected from the borrowers' cash flow or, secondarily, the collateral. Our exposure to credit loss, if any, is the outstanding amount of the loan if the collateral is proved to be of no value. These areas rely primarily upon the natural resources industries, particularly oil production, as well as tourism and government and U.S. military spending for their economic success. In particular, the oil industry plays a significant role in the Alaskan economy.

Our business is and will remain sensitive to economic factors that relate to these industries and local and regional business conditions. As a result, local or regional economic downturns, or downturns that disproportionately affect one or more of the key industries in regions served by the Company, may have a more pronounced effect upon our business than they might on an institution that is less geographically concentrated. The extent of the future impact of these events on economic and business conditions cannot be predicted; however, prolonged or acute fluctuations could have a material and adverse impact upon our financial condition and results of operation.

***Our allowance for credit losses may be insufficient.***

We maintain allowances for credit losses on loans, securities and off-balance sheet credit exposures. The amount of each allowance account represents management's best estimate of current expected credit losses on these financial instruments considering available information, from internal and external sources, relevant to assessing exposure to credit loss over the contractual term of the instrument. Relevant available information includes historical credit loss experience, current conditions and reasonable and supportable forecasts. As a result, the determination of the appropriate level of the allowance for credit losses inherently involves a high degree of subjectivity and requires us to make significant estimates related to current and expected future credit risks and trends, all of which may undergo material changes. Continuing deterioration in economic conditions affecting borrowers and securities issuers; new information regarding existing loans, credit commitments and securities holdings; natural disasters and risks related to climate change; and identification of additional problem loans, ratings down-grades and other factors, both within and outside of our control, may require an increase in the allowances for credit losses on loans, securities and off-balance sheet credit exposures. In addition, bank regulatory agencies periodically review our allowance for credit losses and may require an increase in credit loss expense or the recognition of further loan charge-offs, based on judgments different than those of management. Furthermore, if any charge-offs related to loans, securities or off-balance sheet credit exposures in future periods exceed our allowances for credit losses on loans, securities or off-balance sheet credit exposures, we will need to recognize additional credit loss expense to increase the applicable allowance. Any increase in the allowance for credit losses on loans, securities and/or off-balance sheet credit exposures will result in a decrease in net income and, possibly, capital, and may have a material adverse effect on our business, financial condition and results of operations.

***We are subject to concentration risks.***

Approximately 72% of the Bank's loan portfolio at December 31, 2023 consisted of loans secured by commercial and residential real estate mostly located in Alaska. Additionally, all of the Company's loans held for sale are secured by residential real estate. A slowdown in the residential sales cycle in our major markets and a constriction in the availability of mortgage financing, would negatively impact residential real estate sales, which would result in customers' inability to repay loans. This would result in an increase in our non-performing assets if more borrowers fail to perform according to loan terms and if we take possession of real estate properties. Additionally, if real estate values decline, the value of real estate collateral securing

our loans could be significantly reduced. If any of these effects continue or become more pronounced, loan losses will increase more than we expect and our financial condition and results of operations would be adversely impacted.

***Our commercial real estate lending may expose us to increased lending risks.***

Approximately 49% of the Bank's loan portfolio at December 31, 2023 consisted of commercial real estate loans. Commercial construction and commercial real estate loans typically involve larger loan balances to single borrowers or groups of related borrowers. Consequently, an adverse development with respect to one commercial loan or one credit relationship exposes us to significantly greater risk of loss compared to an adverse development with respect to a consumer loan. Because payments on loans secured by commercial real estate often depend upon the successful operation and management of the properties and the businesses which operate from within them, repayment of such loans may be affected by factors outside the borrower's control, such as adverse conditions in the real estate market or the economy or changes in government regulation. In recent years, commercial real estate markets have been experiencing substantial growth, and increased competitive pressures have contributed significantly to historically low capitalization rates and rising property values. However, commercial real estate markets have been facing downward pressure since 2022 due in large part to increasing interest rates and declining property values. Accordingly, the federal banking agencies have expressed concerns about weaknesses in the current commercial real estate market and have applied increased regulatory scrutiny to institutions with commercial real estate loan portfolios that are fast growing or large relative to the institutions' total capital. To address supervisory expectations with respect to financial institutions' handling of commercial real estate borrowers who are experiencing financial difficulty, in June of 2023, the federal banking agencies issued an interagency policy statement addressing prudent commercial real estate loan accommodations and workouts. Our failure to adequately implement enhanced risk management policies, procedures and controls could adversely affect our ability to increase this portfolio going forward and could result in an increased rate of delinquencies in, and increased losses from, this portfolio. The credit quality of these loans may also deteriorate more than expected which may result in losses that exceed the estimates that are currently included in our allowance for loan losses, which could adversely affect our financial condition and results of operations.

***Residential mortgage lending is a market sector that experiences significant volatility and is influenced by many factors beyond our control.***

The Company earns revenue from the residential mortgage lending activities primarily in the form of gains on the sale of mortgage loans that we originate and sell to the secondary market. Residential mortgage lending in general has experienced substantial volatility in recent periods primarily due to changes in interest rates and other market forces beyond our control.

Interest rate changes, such as rate increases implemented by the FRB, have in the past, and may in the future, result in lower rate locks and closed loan volume, which may adversely impact the earnings and results of operations of RML. In addition, the recent increase and future increase, as is currently expected, in interest rates has in the past, and may in the future, materially and adversely affect our future loan origination volume and margins.

***Our information systems or those of our third-party vendors may be subject to an interruption or breach in security, including as a result of cyber-attacks.***

The Company's technologies, systems, networks and software, and those of other financial institutions have been, and are likely to continue to be, the target of cybersecurity threats and attacks, which may range from uncoordinated individual attempts to sophisticated and targeted measures directed at us. These cybersecurity threats and attacks may include, but are not limited to, breaches, unauthorized access, misuse, malicious code, computer viruses and denial of service attacks that could result in unauthorized access, misuse, loss or destruction of data (including confidential customer information), account takeovers, unavailability of service or other events. These types of threats may result from human error, fraud or malice on the part of external or internal parties, or from accidental technological failure. Further, to access our products and services our customers may use computers and mobile devices that are beyond our security control systems. The risk of a security breach or disruption, particularly through cyber-attack or cyber intrusion, including by computer hackers, has increased as the number, intensity and sophistication of attempted attacks and intrusions from around the world have increased.

Our business requires the collection and retention of large volumes of customer data, including payment card numbers and other personally identifiable information in various information systems that we maintain and in those maintained by third parties with whom we contract to provide data services. We also maintain important internal company data such as personally identifiable information about our employees and information relating to our operations. The integrity and protection of that customer and company data is important to us. As customer, public, legislative and regulatory expectations and requirements regarding operational and information security have increased, our operations systems and infrastructure must continue to be safeguarded and monitored for potential failures, disruptions and breakdowns.

Our customers and employees have been, and will continue to be, targeted by parties using fraudulent e-mails and other communications in attempts to misappropriate passwords, payment card numbers, bank account information or other personal information or to introduce viruses or other malware through “trojan horse” programs to our customers’ computers. These communications may appear to be legitimate messages sent by the Bank or other businesses, but direct recipients to fake websites operated by the sender of the e-mail or request that the recipient send a password or other confidential information via e-mail or download a program. Despite our efforts to mitigate these threats through product improvements, use of encryption and authentication technology to secure online transmission of confidential consumer information, and customer and employee education, such attempted frauds against us or our merchants and our third-party service providers remain a serious issue. The pervasiveness of cyber security incidents in general and the risks of cyber-crime are complex and continue to evolve. In addition, following COVID-19, we have modified our business practices with a portion of our employees working remotely from their homes. The continuation of these work-from-home measures also introduces additional operational risk, including increased cybersecurity risk. In light of several recent high-profile data breaches at other companies involving customer personal and financial information, we believe the potential impact of a cyber security incident involving the Company, any exposure to consumer losses and the cost of technology investments to improve security could cause customer and/or Bank losses, damage to our brand, and increase our costs.

Although we make significant efforts to maintain the security and integrity of our information systems and have implemented various measures to manage the risk of a security breach or disruption, there can be no assurance that our security efforts and measures will be effective or that attempted security breaches or disruptions would not be successful or damaging. Even the most well-protected information, networks, systems and facilities remain potentially vulnerable because attempted security breaches, particularly cyber-attacks and intrusions, or disruptions will occur in the future, and because the techniques used in such attempts are constantly evolving and generally are not recognized until launched against a target, and in some cases are designed not to be detected and, in fact, may not be detected. Accordingly, we may be unable to anticipate these techniques or to implement adequate security barriers or other preventative measures, and thus it is virtually impossible for us to entirely mitigate this risk. A security breach or other significant disruption could: disrupt the proper functioning of our networks and systems and therefore our operations and/or those of certain of our customers; result in the unauthorized access to, and destruction, loss, theft, misappropriation or release of confidential, sensitive or otherwise valuable information of ours or our customers, including account numbers and other financial information; result in a violation of applicable privacy, data breach and other laws, subjecting the Bank to additional regulatory scrutiny and exposing the Bank to civil litigation, governmental fines and possible financial liability; require significant management attention and resources to remedy the damages that result; or harm our reputation or cause a decrease in the number of customers that choose to do business with us or reduce the level of business that our customers do with us. The occurrence of any such failures, disruptions or security breaches could have a negative impact on our financial condition and results of operations.

***A failure in or breach of the Company's operational systems, information systems, or infrastructure, or those of the Company's third party vendors and other service providers, may result in financial losses, or loss of customers.***

The Company relies heavily on communications and information systems to conduct our business. In addition, we rely on third parties to provide key components of our infrastructure, including the processing of sensitive consumer and business customer data, internet connections, and network access. These types of information and related systems are critical to the operation of our business and essential to our ability to perform day-to-day operations, and, in some cases, are critical to the operations of many of our customers. These third parties with which the Company does business or that facilitate our business activities, including exchanges, financial intermediaries or vendors that provide services or security solutions for our operations, could also be sources of operational and information security risk to us, including breakdowns or failures of their own systems or capacity constraints. Although the Company has implemented safeguards and business continuity plans, our business operations may be adversely affected by significant and widespread disruption to our physical infrastructure or operating systems that support our business and our customers, resulting in financial losses or loss of customers.

***Our business is highly reliant on third party vendors.***

We rely on third parties to provide services that are integral to our operations. These vendors provide services that support our operations, including the storage and processing of sensitive consumer and business customer data. The loss of these vendor relationships, or a failure of these vendors' systems, could disrupt the services we provide to our customers and cause us to incur significant expense in connection with replacing these services.

***We continually encounter technological change, and we may have fewer resources than many of our competitors to continue to invest in technological improvements.***

The financial services industry is undergoing rapid technological changes with frequent introductions of new technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. Our future success will depend, in part, upon our ability to address the needs of our clients by using technology to provide products and services that will satisfy client demands for convenience, as well as to create additional efficiencies in our operations. Many national vendors provide turn-key services to community banks, such as Internet banking and remote deposit capture that allow smaller banks to compete with institutions that have substantially greater resources to invest in technological improvements. We may not be able, however, to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers.

***Our business, financial condition and results of operations are subject to risk from changes in customer behavior.***

Individual, economic, political, industry-specific conditions and other factors outside of our control, such as fuel prices, energy costs, real estate values, inflation, taxes or other factors that affect customer income levels, could alter anticipated customer behavior, including borrowing, repayment, investment and deposit practices. Such a change in these practices could materially adversely affect our ability to anticipate business needs and meet regulatory requirements. Further, difficult economic conditions may negatively affect consumer confidence levels. A decrease in consumer confidence levels would likely aggravate the adverse effects of these difficult market conditions on us, our customers and adversely affect our future loan origination volume and margins.

***Consumers may decide not to use banks to complete their financial transactions.***

Technology and other changes are allowing parties to complete financial transactions through alternative methods that historically have involved banks. For example, consumers can now maintain funds that would have historically been held as bank deposits in brokerage accounts, mutual funds or general-purpose reloadable prepaid cards. Consumers can also complete transactions, such as paying bills and/or transferring funds directly without the assistance of banks. Transactions utilizing digital assets, including cryptocurrencies, stablecoins and other similar assets, have increased substantially over the course of the last several years. Certain characteristics of digital asset transactions, such as the speed with which such transactions can be conducted, the ability to transact without the involvement of regulated intermediaries, the ability to engage in transactions across multiple jurisdictions, and the anonymous nature of the transactions, are appealing to certain consumers notwithstanding the various risks posed by such transactions as illustrated by the current and ongoing market volatility. Accordingly, digital asset service providers, which at present are not subject to the extensive regulation of banking organizations and other financial institutions, have become active competitors for our customers' banking business. The process of eliminating banks as intermediaries, known as "disintermediation," could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. Further, an initiative by the CFPB, as prompted by the current Presidential Administration, to promote "open and decentralized banking" through the proposal of a Personal Financial Data Rights rule designed to facilitate the transfer of customer information at the direction of the customer to other financial institutions could lead to greater competition for products and services among banks and nonbanks alike if a final rule is adopted. The timing of and prospects for any such action are uncertain at this time. The loss of these revenue streams and the lower cost of deposits as a source of funds could have a material adverse effect on our financial condition and results of operations.

***If we do not comply with the agreements governing servicing of loans, if these agreements change materially, or if others allege non-compliance, our business and results of operations may be harmed.***

We have contractual obligations under the servicing agreements pursuant to which we service mortgage loans. Many of our servicing agreements require adherence to general servicing standards, and certain contractual provisions delegate judgment over various servicing matters to us. If the terms of these servicing agreements change, we may sustain higher costs. Our servicing practices, and the judgments that we make in our servicing of loans, could also be questioned by parties to these agreements. We could also become subject to litigation claims seeking damages or other remedies arising from alleged breaches of our servicing agreements.

Additionally, under our loan servicing program we retain servicing rights on mortgage loans originated by RML and sold to AHFC. If we breach any of the representations and warranties in our servicing agreements with AHFC, we may be required to repurchase any loan sold under this program and record a loss upon repurchase and/or bear any subsequent loss on the loan. We may not have any remedies available to us against third parties for such losses, or the remedies might not be as broad as the remedies available to the Alaska Housing Finance Corporation against us.



***Certain hedging strategies that we use to manage interest rate risk may be ineffective to offset any adverse changes in the fair value of these assets due to changes in interest rates and market liquidity.***

We use derivative instruments to economically hedge the interest rate risk in our residential mortgage loan commitments. Our hedging strategies are susceptible to prepayment risk, basis risk, market volatility and changes in the shape of the yield curve, among other factors. In addition, hedging strategies rely on assumptions and projections regarding assets and general market factors. If these assumptions and projections prove to be incorrect or our hedging strategies do not adequately mitigate the impact of changes in interest rates, we may incur losses that would adversely impact our financial condition and results of operations.

***We may be unable to attract and retain key employees and personnel.***

We will be dependent for the foreseeable future on the services of Joseph M. Schierhorn, our Chairman of the Board, President, Chief Executive Officer, and Chief Operating Officer of the Company; Michael Huston, our President of Northrim Bank; Jed W. Ballard, our Executive Vice President and Chief Financial Officer; and Amber Zins, our Executive Vice President and Chief Operating Officer of Northrim Bank. While we maintain keyman life insurance on the lives of Messrs. Schierhorn, Huston, Ballard and Ms. Zins in the amounts of \$2.4 million, \$2 million, \$2 million and \$2 million, respectively, we may not be able to timely replace these key employees with a person of comparable ability and experience should the need to do so arise, causing losses in excess of the insurance proceeds. The unexpected loss of key employees could have a material adverse effect on our business and possibly result in reduced revenues and earnings.

***Our internal controls may be ineffective.***

Management regularly reviews and updates our internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the controls are met. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on our business, results of operations, and financial condition.

***Liquidity risk could impair our ability to fund operations and jeopardize our financial conditions.***

Liquidity is essential to our business. An inability to raise funds through deposits, borrowings and other sources could have a substantial negative effect on our liquidity and severely constrain our financial flexibility. Our primary source of funding is deposits gathered through our network of branch offices. Our access to funding sources in amounts adequate to finance our activities on terms that are acceptable to us could be impaired by factors that affect us specifically or the financial services industry or the economy in general. Factors that could negatively impact our access to liquidity sources include:

- a decrease in the level of our business activity as a result of an economic downturn in the markets in which our loans are concentrated;
- adverse regulatory actions against us; or
- our inability to attract and retain deposits.

Our ability to borrow could be impaired by factors that are not specific to us or our region, such as a disruption in the financial markets or negative views and expectations about the prospects for the financial services industry and unstable credit markets. Our access to deposits can be impacted by the liquidity needs of our customers as a substantial portion of our liabilities are demand while a substantial portion of our assets are loans that cannot be sold in the same timeframe. Historically, we have been able to meet its cash flow needs as necessary. If a sufficiently large number of depositors sought to withdraw their deposits for whatever reason, we may be unable to obtain the necessary funding at favorable term.

***A failure of a significant number of our borrowers, guarantors and related parties to perform in accordance with the terms of their loans would have an adverse impact on our results of operations.***

A source of risk arises from the possibility that losses will be sustained if a significant number of our borrowers, guarantors and related parties fail to perform in accordance with the terms of their loans. We have adopted underwriting and credit monitoring procedures and credit policies, including the establishment and review of our allowance for loan losses, which we believe are appropriate to minimize this risk by assessing the likelihood of nonperformance, tracking loan performance, and diversifying our credit portfolio. These policies and procedures, however, may not prevent unexpected losses that could materially affect our financial condition and results of operations.

## Regulatory, Legislative, Legal and Reputational Risks

***We operate in a highly regulated environment and changes of or significant increases in banking or other laws and regulations or governmental fiscal or monetary policies could adversely affect us.***

We are subject to extensive regulation, supervision and examination by federal and state banking authorities. In addition, as a publicly-traded company, we are subject to regulation by the SEC and NASDAQ. Any change in applicable regulations or federal or state legislation or in policies or interpretations or regulatory approaches to compliance and enforcement, income tax laws and accounting principles could have a substantial impact on us and our operations. Changes in laws and regulations may also increase our expenses by imposing additional fees or taxes or restrictions on our operations. Significant changes in SEC regulations, such as the proposed climate change disclosures and other regulatory initiatives, can dramatically shift resources and costs to ensure adequate compliance. Additional legislation and regulations that could significantly affect our authority and operations may be enacted or adopted in the future, which could have a material adverse effect on our financial condition and results of operations. Failure to appropriately comply with any such laws, regulations or principles could result in sanctions by regulatory agencies or damage to our reputation, all of which could adversely affect our business, financial condition or results of operations.

The Dodd-Frank Act has had a substantial impact on our industry, including the creation of the CFPB with broad powers to regulate consumer financial products such as credit cards and mortgages, the creation of a Financial Stability Oversight Council comprised of the heads of other regulatory agencies, has resulted in new capital requirements from federal banking agencies, placed new limits on electronic debit card interchange fees, and requires banking regulators, the SEC and national stock exchanges to adopt significant new corporate governance and executive compensation reforms. Regulators have significant discretion and authority to prevent or remedy practices that they deem to be unsafe or unsound, or violations of laws or regulations by financial institutions and holding companies in the performance of their supervisory and enforcement duties. The exercise of regulatory authority may have a negative impact on our financial condition and results of operations. Additionally, our business is affected significantly by the fiscal and monetary policies of the U.S. federal government and its agencies, including the FRB.

We cannot accurately predict the full effects of recent or future legislation or the various other governmental, regulatory, monetary and fiscal initiatives which have been and may be enacted on the financial markets and on the Company. The terms and costs of these activities could materially and adversely affect our business, financial condition, results of operations and the trading price of our common stock.

***We face risks related to the adoption of future legislation and potential changes in federal regulatory agency leadership, policies, and priorities.***

Last Congress, Democrats controlled the White House and both Chambers of Congress. As a result, Democrats were able to set the policy agenda both legislatively and in the regulatory agencies that have rulemaking and supervisory authority over the financial services industry generally and the Bank specifically. These dynamics shifted after the 2022 midterm elections. While Democrats retained control of the U.S. Senate, the party has a slim majority of 51 seats. Republicans assumed control of the U.S. House of Representatives, with a slim majority of 222 seats. In consideration of the divided control of Congress, the narrow majorities in each chamber, and the current political environment, the legislative process is expected to be more challenging in the current legislative session.

Although agendas are expected to vary substantially in each chamber, congressional committees with jurisdiction over the banking sector have pursued, and likely will continue to pursue, oversight in a variety of areas, including addressing climate-related risks, promoting diversity and equality within the banking industry and addressing other ESG matters, improving competition in the banking sector and enhancing oversight of bank mergers and acquisitions, and establishing a regulatory framework for digital assets and markets. The prospects for the enactment of major banking reform legislation under the new Congress are unclear at this time.

Moreover, the turnover of the Presidential Administration in 2021 resulted in certain changes in the leadership and senior staffs of the federal banking agencies and the Treasury Department. These changes have impacted the rulemaking, supervision, examination and enforcement priorities and policies of the agencies and likely will continue to do so over the next several years. The potential impact of any changes in agency personnel, policies and priorities on the financial services sector, including the Bank, cannot be predicted at this time.

***Fiscal challenges facing the U.S. government could negatively impact financial markets which in turn could have an adverse effect on our financial position or results of operations.***

Federal budget deficit concerns and the potential for political conflict over legislation to fund U.S. government operations and raise the U.S. government's debt limit may increase the possibility of a default by the U.S. government on its debt obligations, related credit-rating downgrades, or an economic recession in the United States. Many of our investment securities are issued by the U.S. government and government agencies and sponsored entities. As a result of uncertain domestic political conditions, including potential future federal government shutdowns, the possibility of the federal government defaulting on its obligations for a period of time due to debt ceiling limitations or other unresolved political issues, investments in financial instruments issued or guaranteed by the federal government pose liquidity risks. In connection with prior political disputes over U.S. fiscal and budgetary issues leading to the U.S. government shutdown in 2011, S&P lowered its long term sovereign credit rating on the U.S. from AAA to AA+. In 2023, Congress narrowly averted two separate government shutdowns by passing continuing resolutions. In part due to repeated debt-limit political standoffs and last-minute resolutions, in 2023 a rating agency downgraded the U.S. long-term foreign-currency issuer default rating to AA+ from AAA. A further downgrade, or a downgrade by other rating agencies, as well as sovereign debt issues facing the governments of other countries, could have a material adverse impact on financial markets and economic conditions in the U.S. and worldwide.

***Non-compliance with the USA PATRIOT Act, Bank Secrecy Act, Anti-Money Laundering Act of 2020, Real Estate Settlement Procedures Act, Truth-in-Lending Act or other laws and regulations could result in fines, sanctions or other adverse consequences.***

Financial institutions are required under the USA PATRIOT Act and Bank Secrecy Act to develop programs to prevent financial institutions from being used for money-laundering and terrorist activities. Financial institutions are also obligated to file suspicious activity reports with the United States Treasury Department's Office of Financial Crimes Enforcement Network if such activities are detected. These rules also require financial institutions to establish procedures for identifying and verifying the identity of customers seeking to open new financial accounts. Failure or the inability to comply with these regulations could result in fines or penalties, intervention or sanctions by regulators, and costly litigation or expensive additional controls and systems. In recent years, several banking institutions have received large fines for non-compliance with these laws and regulations. In addition, the federal government has in place laws and regulations relating to residential and consumer lending, as well as other activities with customers, that create significant compliance burdens and financial risks. We have developed policies and continue to augment procedures and systems designed to assist in compliance with these laws and regulations; however, it is possible for such safeguards to fail or prove deficient during the implementation phase to avoid non-compliance with such laws.

***Deposit insurance premiums could increase further in the future.***

The FDIC insures deposits at FDIC-insured financial institutions, including the Bank. The FDIC charges insured financial institutions premiums to maintain the Deposit Insurance Fund ("DIF") at a specific level. Historically, unfavorable economic conditions increased bank failures and these additional failures decreased the DIF. In order to restore the DIF to its statutorily mandated minimums the FDIC significantly increased deposit insurance premium rates, including the Bank's. FDIC insurance premiums could increase in the future in response to similar declining economic conditions. More recently, extraordinary growth in insured deposits and losses occasioned by recent bank failures caused the ratio of the DIF to total insured deposits to fall below the current statutory minimum of 1.35%. The FDIC has also established a higher reserve ratio of 2% as a long term goal and the minimum level needed to withstand future financial crises of the magnitude of past crises. The FDIC may continue to increase the assessment rates or impose additional special assessments in the future to restore and then steadily increase the DIF to these statutory target levels. Any increase in the Bank's FDIC premiums could have an adverse effect on its business, financial condition and results of operations.

***Recent volatility in the banking sector, triggered by the failures of Silicon Valley Bank, Signature Bank and First Republic Bank, may result in legislative initiatives, agency rulemaking activities, or changes in agency policies and priorities that could subject the Company and the Bank to enhanced government regulation and supervision.***

The recent high-profile bank failures involving Silicon Valley Bank, Signature Bank and First Republic Bank have generated significant market volatility among publicly traded bank holding companies and, in particular, regional banks like the Company. Investor and customer confidence in the banking sector, particularly with regard to mid-size and larger regional banking organizations, waned in response to the failures of Silicon Valley Bank, Signature Bank and First Republic Bank. Congress and the federal banking agencies have and continue to evaluate the events leading to the failures of Silicon Valley Bank, Signature Bank and First Republic Bank to ascertain possible explanations for these developments. Legislators and the leadership of the federal banking agencies noted that inadequate prudential regulation of regional banking organizations

(generally, institutions with less than \$250 billion in total assets), insufficient supervision of such organizations, poor management and inadequate risk management practices, specifically including interest rate and liquidity risks in consideration of each institution's business model, and substantial uninsured deposit liabilities were causes of the failures.

Further evaluation of recent developments in the banking sector may lead to governmental initiatives intended to prevent future bank failures and stem significant deposit outflows from the banking sector, including (i) legislation aimed at preventing similar future bank runs and failures and stabilizing confidence in the banking sector over the long term, (ii) agency rulemaking to modify and enhance relevant regulatory requirements, specifically with respect to liquidity risk management, deposit concentrations, capital adequacy, stress testing and contingency planning, and safe and sound banking practices, and (iii) enhancement of the agencies' supervision and examination policies and priorities. In fact, in July 2023, the federal banking agencies issued a notice of proposed rulemaking that would substantially revise the regulatory capital framework for banking organizations with total assets of \$100 billion or more and banking organizations with significant trading activity. Among other things, the proposed rule would require all banking organizations with over \$100 billion in assets to include unrecognized gains and losses on available for sale debt securities via the inclusion of accumulated other comprehensive income in capital. In addition, banking organizations with over \$100 billion in assets would be subject to the supplementary leverage ratio and countercyclical capital buffer. The proposed rule, if adopted as proposed, would not apply to the Bank directly based on the Bank's current asset size. The federal banking agencies may also re-evaluate applicable liquidity risk management standards, such as by reconsidering the mix of assets that are deemed to be "high-quality liquid assets" and/or how "high-quality liquid assets" holdings and cash inflows and outflows are tabulated and weighted for liquidity management purposes.

Although we cannot predict with certainty which initiatives may be pursued by lawmakers and agency leadership, nor can we predict the terms and scope of any such initiatives, any of the potential changes referenced above could, among other things, subject us to additional costs, limit the types of financial services and products we may offer, and limit our future growth, any of which could materially and adversely affect our business, results of operations or financial condition.

***Climate change and related legislative and regulatory initiatives may result in operational changes and expenditures that could significantly impact our business.***

The current and anticipated effects of climate change are creating an increasing level of concern for the state of the global environment. As a result, political and social attention to the issue of climate change has increased. In recent years, governments across the world have entered into international agreements or have otherwise acted to attempt to reduce global temperatures, in part by limiting greenhouse gas ("GHG") emissions. The FRB became a member of the Network of Central Banks and Supervisors for Greening the Financial System and, in its Financial Stability Report of November 2020, specifically addressed the implications of climate change for markets, financial exposures, financial institutions, and financial stability. The U.S. Congress, state legislatures and federal and state regulatory agencies have continued to propose and advance numerous legislative and regulatory initiatives seeking to mitigate the effects of climate change, including mandatory substantive and/or disclosure requirements regarding climate change. Such initiatives have been pursued with rigor under the current Presidential Administration. The Financial Stability Oversight Council published a report in 2021 identifying climate-related financial risk as an "emerging threat" to financial stability. The leadership of the federal banking agencies have emphasized that climate-related risks are faced by banking organizations of all types and sizes, specifically including physical and transition risks, and are in the process of enhancing supervisory expectations regarding banks' risk management practices. To that end, on October 24, 2023, the federal banking agencies issued interagency guidance on principles for climate-related financial risk management by large financial institutions. The guidance reiterates the agencies' view that financial institutions are likely to be affected by both the physical risks and transition risks associated with climate change, which can manifest as traditional risks such as credit, market, liquidity, operation, and legal risks. To address these risks, the guidance covers six areas: governance; policies, procedures, and limits; strategic planning; risk management; data, risk management, and reporting; and scenario analysis. The guidance applies only to banking organizations with total consolidated assets of greater than \$100 billion and therefore does not apply to the Bank directly. Additionally, in March 2022, the SEC proposed new climate-related disclosure rules, which if finalized, would require new climate-related disclosures in SEC filings and audited financial statements, including certain climate-related metrics and direct and indirect GHG emissions data, information about climate-related targets and goals, transition plans, if any, and attestation requirements. Disclosure requirements imposed by different regulators may not always be uniform, which may result in increased complexity, and cost, for compliance. Additionally, many of our suppliers and business partners may be subject to similar requirements, which may augment or create additional risks, including risks that may not be known to us.

Although these new guidelines do not apply to a banking organization of our size, as the Company continues to grow and expand the scope of our operations, our regulators generally will expect us to enhance our internal control programs and processes, including with respect to risk management and stress testing under a variety of adverse scenarios and related capital planning. In the event the federal banking agencies were to expand the scope of coverage of the new climate risk guidelines to

institutions of our size or promulgate new regulations or supervisory guidance applicable to the Company, we would expect to experience increased compliance costs and other compliance-related risks.

The above measures may also result in the imposition of taxes and fees, the required purchase of emission credits, and the implementation of significant operational changes, each of which may require the Company to expend significant capital and incur compliance, operating, maintenance and remediation costs. Given the lack of empirical data on the credit and other financial risks posed by climate change, it is impossible to predict how climate change may impact our financial condition and operations; however, as a banking organization, the physical effects of climate change may present certain unique risks to the Company. For example, weather disasters, shifts in local climates and other disruptions related to climate change may adversely affect the value of real properties securing our loans, which could diminish the value of our loan portfolio. Such events may also cause reductions in regional and local economic activity that may have an adverse effect on our customers, which could limit our ability to raise and invest capital in these areas and communities, each of which could have a material adverse effect on our financial condition and results of operations.

In recognition of the risks posed by climate change, as discussed above, the Company has taken a variety of actions to manage its carbon footprint and has sought to engage in sustainable lending and investment activities. However, we cannot guarantee the success of these actions, nor can we make any assurances that our regulators, investors in our securities or other third parties, such as environmental advocacy organizations, will find our efforts to support climate-related initiatives to be sufficient.

## **Accounting, Tax and Financial Risks**

### ***Changes in the federal, state, or local tax laws may negatively impact our financial performance.***

We are subject to changes in tax law that could increase our effective tax rates. These law changes may be retroactive to previous periods and as a result could negatively affect our current and future financial performance. For example, legislation enacted in 2017 resulted in a reduction in our federal corporate tax rate from 35% in 2017 to 21% in 2018, which had a favorable impact on our earnings and capital generation abilities. However, this legislation also enacted limitations on certain deductions, such as the deduction of FDIC deposit insurance premiums, which partially offset the anticipated increase in net earnings from the lower tax rate. Any increase in the corporate tax rate or surcharges that may be adopted by Congress would adversely affect our results of operations in future periods.

In addition, the Bank's customers experienced and likely will continue to experience varying effects from both the individual and business tax provisions of the Tax Act and other future changes in tax law and such effects, whether positive or negative, may have a corresponding impact on our business and the economy as a whole.

Further, on August 16, 2022, the Inflation Reduction Act of 2022 was enacted into law. The legislation imposed a non-deductible 1% excise tax on repurchases of stock by "covered corporations," including the Company. As a result, our results of operations in future periods may be impacted adversely to the extent of any significant stock repurchases by the Company.

### ***Changes in our accounting policies or in accounting standards could materially affect how we report our financial results.***

Our accounting policies are fundamental to understanding our financial results and condition. Some of these policies require the use of estimates and assumptions that may affect the value of our assets or liabilities and financial results. Some of our accounting policies are critical because they require management to make difficult, subjective and complex judgments about matters that are inherently uncertain and because it is likely that materially different amounts would be reported under different conditions or using different assumptions. If such estimates or assumptions underlying our financial statements are incorrect, we may experience material losses.

From time to time, the FASB and the SEC change the financial accounting and reporting standards or the interpretation of those standards that govern the preparation of our external financial statements. These changes are beyond our control, can be hard to predict and could materially impact how we report our results of operations and financial condition. We could be required to apply a new or revised standard retroactively, resulting in our restating prior period financial statements in material amounts.

## Stock Ownership Risk Factors

***Our ability to pay dividends, repurchase our shares, or to repay our indebtedness depends upon liquid assets held by the Company and the results of operations of our subsidiaries and their ability to pay dividends.***

The Company is a separate legal entity from our subsidiaries and does not have significant operations of its own. The availability of dividends from the Bank is limited by the Bank's earnings and capital, as well as various statutes and regulations. Our inability to receive dividends from the Bank could adversely affect our business, financial condition, results of operations and prospects.

Our net income depends primarily upon the Bank's net interest income, which is the income that remains after deducting from total income generated by earning assets the expense attributable to the acquisition of the funds required to support earning assets (primarily interest paid on deposits and borrowings). The amount of interest income is dependent on many factors including the volume of earning assets, the general level of interest rates, the dynamics of changes in interest rates and the levels of nonperforming loans. All of those factors affect the Bank's ability to pay dividends to the Company.

Various statutory provisions restrict the amount of dividends the Bank can pay to us without regulatory approval. Under Alaska law, a bank may not declare or pay a dividend in an amount greater than its net undivided profits then on hand. In addition, the Bank may not pay cash dividends if that payment could reduce the amount of its capital below that necessary to meet the "adequately capitalized" level in accordance with regulatory capital requirements. It is also possible that, depending upon the financial condition of the Bank and other factors, regulatory authorities could conclude that payment of dividends or other payments, including payments to us, is an unsafe or unsound practice and impose restrictions or prohibit such payments. It is the policy of the FRB that bank holding companies should pay cash dividends on common stock only out of net income available over the past year and only if the prospective rate of earnings retention is consistent with the organization's current and expected future capital needs, asset quality and overall financial condition. The policy provides that bank holding companies should not maintain a level of cash dividends that undermines a bank holding company's ability to serve as a source of strength to its banking subsidiaries. If the Bank earnings are not sufficient to make dividend payments to us while maintaining adequate capital levels, then our liquidity may be affected and our stock price may be negatively affected by our inability to pay dividends, which will have an adverse impact on both the Company and our shareholders.

***There can be no assurance that the Company will continue to repurchase stock.***

During 2023, the Company repurchased 208,673 shares of common stock at an average price of \$43.34 per share under its previously announced share repurchase program. On January 26, 2024, the Company announced that its Board of Directors had authorized the repurchase of up to an additional 110,000 shares of common stock.

Whether we continue, and the amount and timing of such stock repurchases is subject to capital availability and periodic determinations by our Board. The Company continues to evaluate the potential impact that regulatory proposals may have on our liquidity and capital management strategies, including Basel III and those required under the Dodd-Frank Act. The actual amount and timing of future share repurchases, if any, will depend on market and economic conditions, applicable SEC rules, federal and state regulatory restrictions, and various other factors, including the recently implemented 1% excise tax on repurchases of stock. In addition, the amount we spend and the number of shares we are able to repurchase under our stock repurchase program may further be affected by a number of other factors, including the stock price and blackout periods in which we are restricted from repurchasing shares. Our stock repurchases may change from time to time, and we cannot provide assurance that we will continue to repurchase stock in any particular amounts or at all. A reduction in or elimination of our stock repurchases could have a negative effect on our stock price.

***The market price for our common stock may be volatile.***

The market price of our common stock could fluctuate substantially in the future in response to a number of factors, including those discussed below. The market price of our common stock has in the past fluctuated significantly. We expect to see additional volatility in the financial markets due to the uncertainty caused by recent high-profile bank failures involving Silicon Valley Bank, Signature Bank and First Republic Bank, disruption in global supply chains, uncertainty over the U.S. government debt ceiling and changing FRB policy. Some additional factors that may cause the price of our common stock to fluctuate include:

- general conditions in the financial markets and real estate markets.

- macro-economic and political conditions in the U. S. and the financial markets generally.
- variations in the operating results of the Company and our competitors.
- events affecting other companies that the market deems comparable to the Company.
- changes in securities analysts' estimates of our future performance and the future performance of our competitors.
- announcements by the Company or our competitors of mergers, acquisitions and strategic partnerships.
- additions or departure of key personnel.
- the presence or absence of short selling of our common stock.
- future sales or other issuances by us of our common stock.

The stock markets in general have experienced substantial price and trading fluctuations. These fluctuations have resulted in volatility in the market prices of securities that often has been unrelated or disproportionate to changes in operating performance. These broad market fluctuations are expected to continue for the near future, and may adversely affect the trading price of our common stock.

***There may be future sales or other dilution of the Company's equity, which may adversely affect the market price of our common stock.***

We are not restricted from issuing additional shares of common stock, preferred stock, or securities that are convertible into or exchangeable for, or that represent the right to receive, common stock or preferred stock. Our Board of Directors has the power, without shareholder approval, to set the terms of any such classes or series of preferred stock that may be issued, including voting rights, dividend rights, and preferences over the common stock with respect to dividends or upon our dissolution, winding up and liquidation and other terms.

The issuance of any additional shares of common or of preferred stock or convertible securities or the exercise of such securities could be substantially dilutive to existing shareholders. We may also elect to use common stock to fund future acquisitions, which will dilute existing shareholders. Holders of our common stock have no preemptive rights that entitle holders to purchase their pro rata share of any offering of shares of any class or series and, therefore, such sales or offerings could result in dilution to our shareholders.

***The Company's business or the value of its common stock could be negatively affected as a result of actions by activist shareholders.***

The Company values constructive input from shareholders, and our Board of Directors and management team are committed to acting in the best interests of all of the Company's shareholders. Activist shareholders who disagree with the composition of the Board of Directors, the Company's strategic direction, or the way the Company is managed may seek to effect change through various strategies that range from private engagement to public filings, proxy contests, efforts to force transactions not supported by the Board of Directors, and litigation. Responding to some of these actions can be costly and time-consuming, may disrupt the Company's operations and divert the attention of the Board of Directors and management. Such activities could interfere with the Company's ability to execute its strategic plan and to attract and retain qualified executive leadership. The perceived uncertainty as to the Company's future direction resulting from activist strategies could also affect the market price and volatility of the Company's common stock.

## **General Risk Factors**

***Natural disasters and adverse weather could negatively affect real estate property values and Bank operations.***

Real estate and real estate property values play an important role for the Bank in several ways. The Bank owns or leases many real estate properties in connection with its operations, located in Anchorage, Juneau, Fairbanks, the Matanuska-Susitna Valley, Kodiak, Ketchikan, Sitka, and the Kenai Peninsula. Real estate is also utilized as collateral for many of our loans. A natural disaster could cause property values to fall, which could require the Bank to record an impairment on its financial statements. A natural disaster could also impact collateral values, which would increase our exposure to loan defaults. Our business operations could also suffer to the extent the Bank cannot utilize its branch network due to a natural disaster or other weather-related damage.

***The soundness of other financial institutions could adversely affect us.***

Our ability to engage in routine funding transactions could be adversely affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a result of trading, clearing, counterparty or other relationships. As a result, defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have led to market-wide liquidity problems and could lead to losses or defaults by us or by other institutions. Many of these transactions expose us to credit risk in the event of default of our counterparty or client. In addition, our credit risk may be exacerbated when the collateral held by us cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the financial instrument exposure. There can be no assurance that any such losses would not materially and adversely affect our results of operations.

***The financial services business is intensely competitive and our success will depend on our ability to compete effectively.***

The financial services business in our market areas is highly competitive. It is becoming increasingly competitive due to changes in regulation, technological advances, and the accelerating pace of consolidation among financial services providers. We face competition both in attracting deposits and in originating loans. We compete for loans principally through the pricing of interest rates and loan fees and the efficiency and quality of services. Increasing levels of competition in the banking and financial services industries may reduce our market share or cause the prices charged for our services to fall. Improvements in technology, communications, and the internet have intensified competition. As a result, our competitive position could be weakened, which could adversely affect our financial condition and results of operations.

***We are a community bank and our ability to maintain our reputation is critical to the success of our business and the failure to do so could materially adversely affect our performance.***

We are a community bank, and our reputation is one of the most valuable components of our business. As such, we strive to conduct our business in a manner that enhances our reputation. This is done, in part, by recruiting, hiring and retaining employees who share our core values of being an integral part of the communities we serve, delivering superior service to our customers and caring about our customers and associates. If our reputation is negatively affected, by the actions of our employees or otherwise, our business and, therefore, our operating results could be materially adversely affected.

***Social, political, and economic instability, unrest, and other circumstances beyond our control could adversely affect our business operations.***

Our business may be adversely affected by social, political, and economic instability, unrest, or disruption in a geographic region in which we operate, regardless of cause, including legal, regulatory, and policy changes by the current presidential administration in the U.S., protests, demonstrations, strikes, riots, civil disturbance, disobedience, insurrection, or social and other political unrest.

Such events may result in restrictions, curfews, or other actions and give rise to significant changes in regional and global economic conditions and cycles, which may adversely affect our financial condition and operations. Government actions in an effort to protect people and property, including curfews and restrictions on business operations, may disrupt operations, harm perceptions of personal well-being, and increase the need for additional expenditures on security resources. In addition, action resulting from such social or political unrest may pose significant risks to our personnel, facilities, and operations. The effect and duration of demonstrations, protests, or other factors is uncertain, and we cannot ensure there will not be further political or social unrest in the future or that there will not be other events that could lead to social, political, and economic disruptions. If such events or disruptions persist for a prolonged period of time, our overall business and results of operations may be adversely affected.

Changes in federal policy, including tax policies, and at regulatory agencies occur over time through policy and personnel changes following elections, which lead to changes involving the level of oversight and focus on certain industries and corporate entities. The nature, timing, and economic and political effects of potential changes to the current legal and regulatory frameworks affecting the financial services industry remain highly uncertain.

***Climate change, severe weather, natural disasters, and other external events could significantly impact our business.***

Severe weather events of increasing strength and frequency due to climate change cannot be predicted and may be exacerbated by global climate change, natural disasters, including volcanic eruptions and earthquakes, and other adverse



external events could have a significant impact on our ability to conduct business or upon third parties who perform operational services for us. In addition, there is continuing uncertainty over demand for oil and gas in part due to consumer demand and regulatory changes from climate change related policies. Such events could affect the stability of our deposit base, impair the ability of borrowers to repay outstanding loans, impair the value of collateral securing loans, cause significant property damage, result in lost revenue, or cause us to incur additional expenses. Although management has established disaster recovery policies and procedures, there can be no assurance of the effectiveness of such policies and procedures, and the occurrence of any such event could have a material adverse effect on our business, financial condition and results of operations.

***Increasing, complex and evolving regulatory, stakeholder, and other third party expectations on ESG matters could adversely affect our reputation, our access to capital and the market price of our securities.***

The Company is subject to a variety of risks arising from ESG matters as governmental and regulatory bodies, investors, customers, employees and other stakeholders and third parties have been increasingly focused on ESG matters. ESG matters include, among other things, climate risk, hiring practices, the diversity of our work force, and racial and social justice issues involving our personnel, customers and third parties with whom we otherwise do business. Risks arising from ESG matters may adversely affect, among other things, our reputation and the market price of our securities.

Further, we may be exposed to negative publicity based on the identity and activities of those to whom we lend and with which we otherwise do business and the public's view of the approach and performance of our customers and business partners with respect to ESG matters. Any such negative publicity could arise from adverse news coverage in traditional media and could also spread through the use of social media platforms. The Company's relationships and reputation with its existing and prospective customers and third parties with which we do business could be damaged if we were to become the subject of any such negative publicity. This, in turn, could have an adverse effect on our ability to attract and retain customers and employees and could have a negative impact on the market price for securities.

Investors have begun to consider the steps taken and resources allocated by financial institutions and other commercial organizations to address ESG matters when making investment and operational decisions. Certain investors are beginning to incorporate the business risks of climate change and the adequacy of companies' responses to the risks posed by climate change and other ESG matters into their investment theses. Additionally, organizations that provide information to investors on corporate governance and related matters have developed ratings processes for evaluating companies on their approach to ESG matters. Unfavorable ratings of the Company may adversely affect investor sentiment towards the Company or the market price of our securities.

Further, as we continue to focus on developing ESG practices, and as investor and other stakeholder expectations, voluntary and regulatory ESG disclosure standards and policies continue to evolve, we have expanded and expect to further expand our public disclosures in these areas. Such disclosures may reflect aspirational goals, targets, and other expectations and assumptions, which are necessarily uncertain and may not be realized. Failure to realize (or timely achieve progress on) such aspirational goals and targets could adversely affect our third party ESG ratings, our reputation or otherwise adversely affect us.

Increased attention to ESG matters also has caused public officials, including certain state attorneys general, treasurers, and legislators, to take various actions to impact the extent to which ESG principles are considered by private investors. For instance, certain states have enacted laws or issued directives designed to penalize financial institutions that the state believes are boycotting certain industries such as the fossil fuel and firearms industries. These developments illustrate that ESG-based investing has become a divisive political issue. Shifts in investing priorities based on ESG principles may result in adverse effects on the market price of our securities to the extent that investors that give significant weight to such principles determine that the Company has not made sufficient progress on ESG matters. Conversely, the market price of our securities may be adversely affected if a government official or agency seeks to limit the Company's business with a certain government entity or initiates an investigation or enforcement action because of what is perceived to be the Company's unwarranted focus on ESG matters.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

## **ITEM 1C. CYBERSECURITY**

### ***Risk Management and Strategy***

The Company continuously monitors its information systems to proactively assess, identify, and manage risks from vulnerabilities and assess cybersecurity threats. The Company's process for identifying and assessing material risks from cybersecurity threats operates alongside the Company's broader overall risk assessment process. The Company's Computer Security Incident Response Team immediately investigates system alerts that may indicate the presence of a cybersecurity threat or incident and escalates information regarding the threat or incident as necessary to address it in a timely manner. The Company also maintains a computer security incident response plan with formalized workflows and playbooks. The computer security incident response plan, among other things, provides for inter-departmental coordination and management of cybersecurity threats or incidents to quickly assess the impact, mitigate risks to information systems, and work to resolve vulnerabilities. We periodically conduct simulation exercises involving employees at various levels of the organization. We also periodically engage external partners to conduct annual audits of our systems, test our systems infrastructure, and suggest improvements. Through these channels and others, we work to proactively identify potential vulnerabilities in our information security system. Senior management meets regularly with the Company's risk-management team and internal and external auditors to evaluate the effectiveness of the Company's systems, controls, and management processes with respect to cybersecurity risks. The results of key assessments are reported in summary to the Board of Directors periodically.

We also recognize that we are exposed to cybersecurity threats associated with our use of third-party service providers. To minimize the risk and vulnerabilities to our own systems stemming from such use, our Cybersecurity Program Manager and other subject matter experts monitor and identify known cybersecurity threats and incidents at third-party service providers on a regular basis. In addition, we strive to minimize cybersecurity risks when we first select or renew a vendor by including cybersecurity risk as part of our overall vendor evaluation and due diligence process. A vendor management policy is in place, which is approved by the Board of Directors annually. The vendor management policy calls for the evaluation of risk for each vendor based upon an assessment of the degree to which their relationship could expose the Company to risk in relation to the Company's reliance on the vendor's promise to perform and to protect customer privacy and based on the vendor's fiscal strength.

The Company provides mandatory initial and annual training thereafter for personnel regarding security awareness as a means to equip the Company's personnel with the understanding of how to properly use and protect the computing resources entrusted to them, and to communicate the Company's information security policies, standards, processes and practices. We also work to educate our customers about the importance and understanding of their role in protecting their identities and the privacy of their information. We consider customer education regarding the use of electronic convenience products to be especially important due to the Bank's increased exposure to loss related to these products if procedures are not followed.

To our knowledge, cybersecurity threats, including as a result of any previous cybersecurity incidents, have not materially affected the Company, including its business strategy, results of operations or financial condition. With regard to the possible impact of future cybersecurity threats or incidents, see Part I. Item 1A, Risk Factors — Operational, Strategic and Business Risks.

### ***Governance***

Management of cybersecurity risk is the responsibility of the full Board of Directors, with additional assistance from the Audit Committee. The Board of Directors also devotes significant time and attention to the oversight of cybersecurity and information security risk and receives an operational risk update that includes a review of cybersecurity and information security risk. As part of its oversight of cybersecurity and informational security risk, on an annual basis, our Board of Directors reviews its Information Security Policy with its appointed Information Security Officer and frequently receives presentations on and discusses cybersecurity and information security risks, industry trends, and best practices from our Chief Information Officer and our Information Security Officer.

At the management level, the Chief Information Officer and Information Security Officer receive regular reports from the Company's systems department, both historical and real-time, about the Company's cybersecurity status. The Company has established written policies and procedures to ensure that significant cybersecurity incidents are immediately investigated, addressed through the coordination of various internal departments, and publicly reported (to the extent required by applicable

law). If management determines a material cybersecurity incident has occurred, the Company's policies require management to promptly inform the Audit Committee with follow-up information to the full Board of Directors.

Under the direction of the Chief Information Officer, the Information Security Officer is responsible for cybersecurity and business continuity, which includes security architecture, security operations, incident response, IT risk and compliance, and security awareness and training. The Information Security Officer has over 40 years of security & risk management experience among other disciplines. The Cybersecurity Program Manager who reports directly to and supports the Information Security Officer in various aspects of cybersecurity and business continuity in the Company is a Certified Information Systems Security Professional (CISSP) and a Certified Information Systems Auditor (CISA). The other members of the Company's information security organization also have extensive cybersecurity, business, and technology experience and hold certifications in their area of expertise.

**ITEM 2. PROPERTIES**

The following sets forth information about our Community Banking branch locations:

<b>Locations</b>	<b>Type</b>	<b>Leased/Owned</b>
Midtown Financial Center: Northrim Headquarters 3111 C Street, Anchorage, AK	Traditional	Land partially leased, partially owned, building owned
SouthSide Financial Center 8730 Old Seward Highway, Anchorage, AK	Traditional	Land leased, building owned
Lake Otis Community Branch 2270 East 37th Avenue, Anchorage, AK	Traditional	Land leased, building owned
Huffman Branch 1501 East Huffman Road, Anchorage, AK	In-store	Leased
Jewel Lake Branch 4000 W. Dimond Boulevard, Suite No. 02, Anchorage, AK	Traditional	Leased
Seventh Avenue Branch 517 West Seventh Avenue, Suite 300, Anchorage, AK	Traditional	Leased
Eastside Community Branch 7905 Creekside Center Drive, Suite 100, Anchorage, AK	Traditional	Leased
West Anchorage Branch 2709 Spenard Road, Anchorage, AK	Traditional	Owned
Eagle River Branch 12812 Old Glenn Highway, Suite C03, Eagle River, AK	Traditional	Leased
Fairbanks West Community Branch 3637 Airport Way, Suite 110, Fairbanks, AK	Traditional	Leased
Fairbanks Financial Center 360 Merhar Avenue, Fairbanks, AK	Traditional	Owned
Wasilla Financial Center 850 E. USA Circle, Suite A, Wasilla, AK	Traditional	Owned
Soldotna Financial Center 44384 Sterling Highway, Suite 101, Soldotna, AK	Traditional	Leased
Juneau Financial Center 2094 Jordan Avenue, Juneau, AK	Traditional	Leased
Juneau Downtown Branch 301 North Franklin Street, Juneau, AK	Traditional	Leased
Sitka Financial Center 315 Lincoln Street, Suite 206, Sitka, AK	Traditional	Leased
Ketchikan Financial Center 2491 Tongass Avenue, Ketchikan, AK	Traditional	Owned
Nome Financial Center 306 W. 5th Avenue, Suite C, Nome, AK	Traditional	Leased
Kodiak Financial Center 2695 Mill Bay Road, Kodiak, AK	Traditional	Owned
Homer Loan Production Office 601 E. Pioneer Avenue, Suite 209, Homer, AK	Loan Production	Leased

The following sets forth information about our Home Mortgage Lending branch locations, operated by RML:

<b>Locations</b>	<b>Leased/Owned</b>
Main Office at Calais 100 Calais Drive, Anchorage, AK	Leased
ReMax/Dynamic Office 3350 Midtown Place, Suite 101, Anchorage, AK	Leased
Fairbanks Office 324 Old Steese Highway, Suite 7, Fairbanks, AK	Leased
Juneau Office 8800 Glacier Highway, #232, Juneau, AK	Leased
Kodiak Office 2695 Mill Bay Road, Kodiak, AK	Leased
Soldotna Office 44384 Sterling Highway, Suite 102, Soldotna, AK	Leased
Wasilla Northrim Branch 850 E USA Circle, Suite B, Wasilla, AK	Leased
Centerpoint Office 3801 Centerpoint Drive, Suite 100, Anchorage, AK	Leased
Glendale Office 17505 N. 79th Avenue, Suite 411, Glendale, AZ	Leased
Meridian Office 2541 E. Gala Street, Suite 200, Meridian, ID	Leased
Portland Office 5933 NE Win Sivers Drive, Suite 205, Office 244, Portland, OR	Leased
Vancouver Office 1706 D Street, Suite A, Vancouver, WA	Leased

### **ITEM 3. LEGAL PROCEEDINGS**

The Company from time to time may be involved with disputes, claims and litigation related to the conduct of its banking business. Management does not expect that the resolution of these matters will have a material effect on the Company's business, financial position, results of operations or cash flows.

### **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock trades on the NASDAQ Global Select Stock Market under the symbol, "NRIM." At March 8, 2024, the number of shareholders of record of our common stock was 206. As many of our shares of common stock are held of record in "street name" by brokers and other institutions on behalf of shareholders, we are unable to estimate the total number of beneficial holders of our common stock represented by these record holders.

#### Repurchase of Securities

The Company repurchased 55,786 shares during the three-month period ended December 31, 2023 at an average price of \$44.90 per share.

Period	Total Number of Shares (or Units) Purchased (a)	Average Price Paid per Shares (or Unit) (b)	Total Number of Shares (or Units) Purchased as Part of the Publicly Announced Plans or Programs (c)	Maximum Number (1) (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs (d)
Month No. 1				
October 1, 2023 - October 31, 2023	22,000	\$40.00	22,000	110,113
Month No. 2				
November 1, 2023 - November 30, 2023	28,854	\$47.42	28,854	81,259
Month No. 3				
December 1, 2023 - December 31, 2023	4,932	\$52.04	4,932	76,327
Total	55,786	\$44.90	55,786	76,327

(1) At December 31, 2023, there were 76,327 shares available for repurchase under the previously announced stock repurchase program. The Company repurchased 208,673 shares in 2023 and 333,724 shares in 2022. On January 26, 2024, the Company announced that its Board of Directors had authorized the repurchase of up to an additional 110,000 shares of common stock. The Company intends to continue to repurchase its stock from time to time depending upon market conditions, but we can make no assurances that we will continue this program.

#### Equity Compensation Plan Information

The following table sets forth information regarding securities authorized for issuance under the Company's equity plans as of December 31, 2023. Additional information regarding the Company's equity plans is presented in Note 21 of the Notes to Consolidated Financial Statements included in Part II. Item 8 of this report.

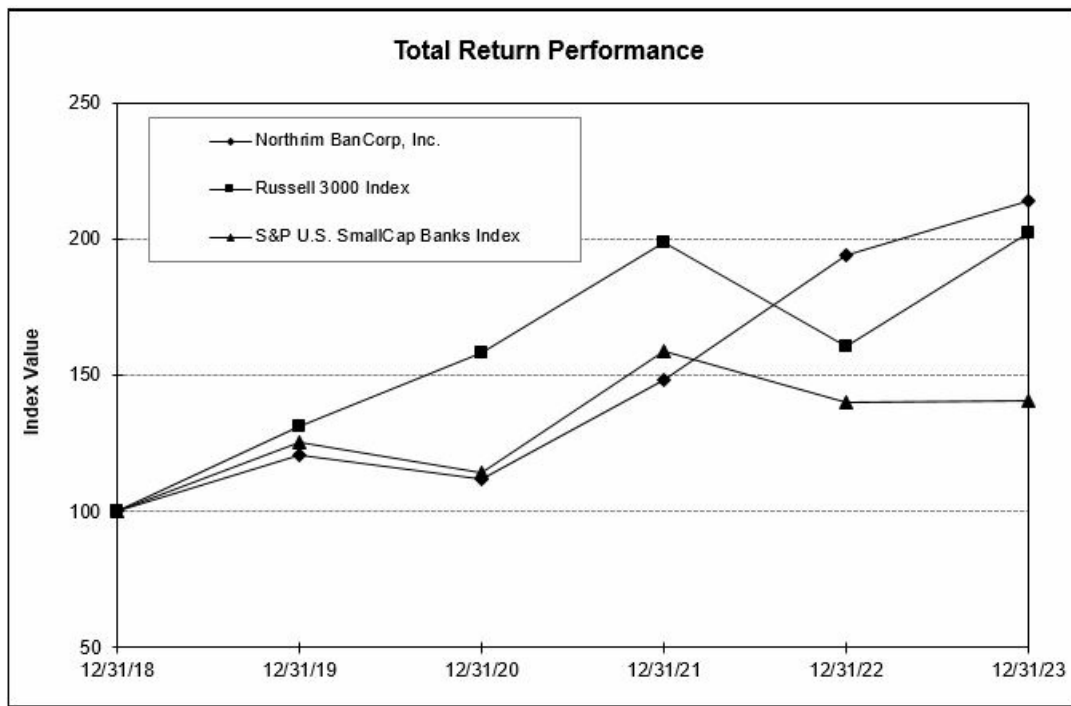
Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))
Equity compensation plans approved by security holders <sup>1</sup>	157,484	\$23.29	218,461
Total	157,484	\$23.29	218,461

<sup>1</sup>Consists of the Company's 2023 Stock Incentive Plan, which replaced the 2020 Stock Incentive Plan (the "2020 Plan")

We do not have any equity compensation plans that have not been approved by our shareholders.

## Stock Performance Graph

The graph shown below depicts the total return to shareholders during the period beginning after December 31, 2018, and ending December 31, 2023. The definition of total return includes appreciation in market value of the stock, as well as the actual cash and stock dividends paid to shareholders. The comparable indices utilized are the Russell 3000 Index, representing approximately 98% of the U.S. equity market, and the S&P U.S. Small Cap Banks Index, comprised of publicly traded banks with a market capitalization between \$58 million to \$20.5 billion and average of \$1.7 billion, which are located in the United States. The graph assumes that the value of the investment in the Company's common stock and each of the two indices was \$100 on December 31, 2018, and that all dividends were reinvested.



Index	Period Ending					
	12/31/18	12/31/19	12/31/20	12/31/21	12/31/22	12/31/23
Northrim BanCorp, Inc.	100.00	120.60	111.94	148.29	193.85	213.99
Russell 3000	100.00	131.02	158.39	199.03	160.80	202.54
S&P U.S. SmallCap Banks	100.00	125.46	113.94	158.62	139.85	140.55

**ITEM 6. [RESERVED]**

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

We have prepared this Management's Discussion and Analysis as an aid to understanding our financial results. It highlights key information as determined by management but may not contain all of the information that is important to you. It should be read in conjunction with the Company's audited consolidated financial statements and the notes thereto included in Part II. Item 8 of this report. Discussions of 2021 items and year-to-year comparisons between 2022 and 2021 that are not included in this Form 10-K can be found in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Part II. Item 7 of our Annual Report on Form 10-K for fiscal year ended December 31, 2022.

This annual report contains forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from those indicated in forward-looking statements. See "Cautionary Note Regarding Forward-Looking Statements."

**Executive Overview**

Net income decreased 17% to \$25.4 million or \$4.49 per diluted share for the year ended December 31, 2023, from \$30.7 million, or \$5.27 per diluted share, for the year ended December 31, 2022. The decrease in net income is primarily the result of a \$3.8 million decrease in net income in the Community Banking segment, as well as a \$1.6 million decrease in net income in the Home Mortgage Lending segment.

Highlights for the year ended December 31, 2023 are as follows:

- Net income in the Community Banking segment decreased 12% or \$3.8 million, to \$27.9 million in 2023 as compared to 2022. This decrease was primarily the result of the following:
  - Loan and deposit growth supported 2023 earnings in the Community Banking segment but were offset by increased other operating expenses in the segment, which increased \$6.8 million to \$70.7 million in 2023 from \$63.9 million in 2022, primarily due to increases in salaries and other personnel expense as the Company continues to expand its branch network into new markets.
  - The provision for credit losses increased in 2023 to a provision of \$3.8 million from a provision of \$1.8 million in 2022 primarily due to higher loan growth in 2023 compared to 2022.
- Net income in the Home Mortgage Lending segment decreased 178%, or \$1.6 million, to a loss of \$2.5 million in 2023 from a loss of \$897,000 in 2022 driven by a decrease in production volume sold to \$376.2 million in 2023 from \$585.5 million in 2022 largely due to the significant increase in interest rates in 2023 as well as the fact that the Company retained \$146.3 million in mortgage loan originations on its balance sheet in 2023 compared to \$34.6 million in 2022.
- The net interest margin increased to 4.14% in 2023 from 3.85% in 2022 mostly due to an increase in average yields on interest earning assets to in 2023 compared to 2022 as a result of higher interest rates. This was only partially offset by an increase in the cost of interest-bearing liabilities.
- Loans increased 19% to \$1.79 billion at December 31, 2023 compared to \$1.50 billion at December 31, 2022, and deposits increased 4% to \$2.49 billion at December 31, 2023 compared to \$2.39 billion at December 31, 2022.
- Nonperforming loans, net of government guarantees, decreased to \$5.0 million at the end of 2023 compared to \$6.4 million at the end of 2022, while total adversely classified loans, net of government guarantees at December 31, 2023 decreased to \$7.1 million from \$7.6 million at December 31, 2022. The Allowance for Credit Losses ("ACL") totaled 0.97% of total portfolio loans at December 31, 2023, compared to 0.92% at December 31, 2022. The ACL as a percentage of total portfolio loans, net of government guarantees was 1.02% at December 31, 2023 compared to 0.99% at December 31, 2022.
- The aggregate cash dividends paid by the Company in 2023 rose 28% to \$13.6 million from \$10.6 million paid in 2022. The Company paid cash dividends of \$2.40 per share in 2023 and \$1.82 per share in 2022.



- The Company repurchased 208,673 shares of its common stock in 2023 at an average price of \$43.34 per share.
- Total shareholders' equity was \$234.7 million as of December 31, 2023, up 4% from the preceding quarter, and up 7% from \$218.6 million a year ago. Shareholders' equity was positively impacted by the fair value of the available for sales securities portfolio which increased \$12.6 million in 2023 and negatively impacted, but to a lesser extent, by the share repurchases totaling \$9.0 million. The Company continued to maintain strong regulatory capital ratios with Tier 1 Capital to Risk Adjusted Assets of 11.43% at December 31, 2023.

#### Trends in Miscellaneous Financial Data <sup>(1)</sup>

	Years Ended December 31,						
	(In thousands, except per share data and shares outstanding amounts)						
	2023	2022	2021	2020	2019	2018	Five Year Compound Growth Rate
	(Unaudited)						
Net interest income	\$103,256	\$95,115	\$80,827	\$70,665	\$64,442	\$61,208	11 %
Provision (benefit) for credit losses	3,842	1,846	(4,099)	2,432	(1,175)	(500)	NM
Other operating income	26,375	34,077	52,263	63,328	37,346	32,167	(4) %
Compensation expense, RML acquisition payments	—	—	—	—	468	—	NM
Other operating expense	94,181	88,852	89,196	89,114	76,370	69,800	6 %
Income before provision for income taxes	31,608	38,494	47,993	42,447	26,125	24,075	6 %
Provision for income taxes	6,214	7,753	10,476	9,559	5,434	4,071	9 %
Net income	\$25,394	\$30,741	\$37,517	\$32,888	\$20,691	\$20,004	5 %
Year End Balance Sheet							
Assets	\$2,807,497	\$2,674,318	\$2,724,719	\$2,121,798	\$1,643,996	\$1,502,988	13 %
Loans	1,789,497	1,501,785	1,413,886	1,444,050	1,043,371	984,346	13 %
Deposits	2,485,055	2,387,211	2,421,631	1,824,981	1,372,351	1,228,088	15 %
Shareholders' equity	234,718	218,629	237,817	221,575	207,117	205,947	3 %
Common shares outstanding	5,513,459	5,700,728	6,014,813	6,251,004	6,558,809	6,883,216	(4) %
Average Balance Sheet							
Assets	\$2,690,347	\$2,641,008	\$2,432,599	\$1,936,047	\$1,555,707	\$1,493,385	12 %
Earning assets	2,492,240	2,469,383	2,260,778	1,758,839	1,386,557	1,346,449	13 %
Loans	1,643,943	1,415,125	1,478,318	1,339,908	1,010,098	971,548	11 %
Deposits	2,364,245	2,354,881	2,125,080	1,638,216	1,276,407	1,227,272	14 %
Shareholders' equity	227,244	224,773	239,214	211,721	208,602	201,022	2 %
Basic common shares outstanding	5,601,471	5,765,088	6,180,801	6,354,687	6,708,622	6,877,573	(4) %
Diluted common shares outstanding	5,661,460	5,829,412	6,249,313	6,431,367	6,808,209	6,981,557	(4) %
Per Common Share Data							
Basic earnings	\$4.53	\$5.33	\$6.07	\$5.18	\$3.08	\$2.91	9 %
Diluted earnings	\$4.49	\$5.27	\$6.00	\$5.11	\$3.04	\$2.86	9 %
Book value per share	\$42.57	\$38.35	\$39.54	\$35.45	\$31.58	\$29.92	7 %
Tangible book value per share <sup>(2)</sup>	\$39.68	\$35.55	\$36.88	\$32.88	\$29.12	\$27.57	8 %
Cash dividends per share	\$2.40	\$1.82	\$1.50	\$1.38	\$1.26	\$1.02	19 %

Years Ended December 31,							
(In thousands, except per share data and shares outstanding amounts)							
	2023	2022	2021	2020	2019	2018	Five Year Compound Growth Rate
<i>(Unaudited)</i>							
<b>Performance Ratios</b>							
Return on average assets	0.94 %	1.16 %	1.54 %	1.70 %	1.33 %	1.34 %	(7) %
Return on average equity	11.17 %	13.68 %	15.68 %	15.53 %	9.92 %	9.95 %	2 %
Equity/assets	8.36 %	8.18 %	8.73 %	10.44 %	12.60 %	13.70 %	(9) %
Tangible common equity/tangible assets <sup>(3)</sup>	7.84 %	7.62 %	8.19 %	9.76 %	11.73 %	12.76 %	(9) %
Net interest margin	4.14 %	3.85 %	3.58 %	4.02 %	4.65 %	4.55 %	(2) %
Net interest margin (tax equivalent) <sup>(4)</sup>	4.21 %	3.89 %	3.60 %	4.05 %	4.70 %	4.60 %	(2) %
Non-interest income/total revenue	20.35 %	26.38 %	39.27 %	47.26 %	36.69 %	34.45 %	(10) %
Efficiency ratio <sup>(5)</sup>	72.64 %	68.76 %	66.99 %	66.47 %	75.43 %	74.68 %	(1) %
Dividend payout ratio	53.59 %	34.17 %	25.02 %	26.66 %	40.79 %	35.08 %	9 %
<b>Asset Quality</b>							
Nonperforming loans, net of government guarantees	\$5,002	\$6,430	\$10,672	\$10,048	\$13,951	\$14,694	(19) %
Nonperforming assets, net of government guarantees	5,810	6,430	15,031	16,289	19,946	22,619	(24) %
Nonperforming loans, net of government guarantees/portfolio loans	0.28 %	0.43 %	0.75 %	0.70 %	1.34 %	1.49 %	(28) %
Net charge-offs (recoveries)/average loans	— %	(0.08)%	0.07 %	0.03 %	(0.07)%	0.15 %	(100) %
Allowance for credit losses/portfolio loans	0.97 %	0.92 %	0.83 %	1.46 %	1.83 %	1.98 %	(13) %
Nonperforming assets, net of government guarantees/assets	0.21 %	0.24 %	0.55 %	0.77 %	1.21 %	1.50 %	(33) %
<b>Other Data</b>							
Effective tax rate <sup>(6)</sup>	20 %	20 %	22 %	23 %	21 %	17 %	3 %
Number of banking offices <sup>(7)</sup>	20	19	18	17	16	16	5 %
Number of employees (FTE) <sup>(8)</sup>	472	469	451	438	431	430	2 %

<sup>1</sup> These unaudited schedules provide selected financial information concerning the Company that should be read in conjunction with Part II Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" of this report.

<sup>2</sup>Tangible book value per share is a non-GAAP ratio defined as shareholders' equity, less intangible assets, divided by common shares outstanding. Management believes that tangible book value is a useful measurement of the value of the Company's equity because it excludes the effect of intangible assets on the Company's equity. See reconciliation to book value per share, the most comparable GAAP measurement below.

<sup>3</sup>Tangible common equity to tangible assets is a non-GAAP ratio that represents total equity less goodwill and intangible assets divided by total assets less goodwill and intangible assets. Management believes this ratio is important as it has received more attention over the past several years from stock analysts and regulators. The most comparable GAAP measure of shareholders' equity to total assets is calculated by dividing total shareholders' equity by total assets. See reconciliation to shareholders' equity to total assets, the most comparable GAAP measurement below.

<sup>4</sup>Tax-equivalent net interest margin is a non-GAAP performance measurement in which interest income on non-taxable investments and loans is presented on a tax-equivalent basis using a combined federal and state statutory rate of 28.43% in 2018 through 2023. Management believes that tax-equivalent net interest margin is a useful financial measure because it enables investors to evaluate net interest margin

excluding tax expense in order to monitor our effectiveness in growing higher interest yielding assets and managing our costs of interest bearing liabilities over time on a fully tax equivalent basis. See reconciliation to net interest margin, the most comparable GAAP measurement below.

<sup>5</sup>In managing our business, we review the efficiency ratio exclusive of intangible asset amortization, which is a non-GAAP performance measurement. Management believes that this is a useful financial measurement because we believe this presentation provides investors with a more accurate picture of our operating efficiency. The efficiency ratio is calculated by dividing other operating expense, exclusive of intangible asset amortization, by the sum of net interest income and other operating income. Other companies may define or calculate this data differently. For additional information see the "Other Operating Expense" section in Part II. Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" of this report. See reconciliation to efficiency ratio, the most comparable GAAP measurement below.

<sup>6</sup>The Company's 2017 results included the impact of the enactment of the Tax Cuts and Jobs Act, which was signed into law on December 22, 2017. The law includes significant changes to the U.S. corporate tax system, including a Federal corporate rate reduction from 35% to 21%. In 2017, the Company applied the newly enacted corporate federal income tax rate of 21%, reducing the value of the Company's net deferred tax asset, resulting in approximately a \$2.7 million increase in tax expense. In 2018, the Company finalized changes related to the reduction in the federal tax rate which resulted in a \$470,000 reduction in tax expense.

<sup>7</sup>Number of banking offices does not include RML locations. 2023 number of banking offices includes 19 full service branches and one loan production office. 2022 number of banking offices includes 18 full service branches and one loan production office. 2021 number of banking offices includes 17 full service branches and one loan production office. 2020 number of banking offices includes 16 full service branches and one loan production office. 2018 number of banking offices includes 15 full service branches and 1 loan production office.

<sup>8</sup>FTE includes 332, 336, 321, 312, 311, and 320 Community Banking employees at the end of 2023, 2022, 2021, 2020, 2019 and 2018, respectively. FTE includes 140, 133, 130, 126, 120, and 110 Home Mortgage Lending employees at the end of 2023, 2022, 2021, 2020, 2019 and 2018, respectively.

#### **Reconciliation of Selected Non-GAAP Financial Data to GAAP Financial Measures**

These unaudited schedules provide selected financial information concerning the Company that should be read in conjunction with "Part II. Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" of this report.

*Reconciliation of total shareholders' equity to tangible common shareholders' equity (Non-GAAP) and total assets to tangible assets:*

(In Thousands)	2023	2022	2021	2020	2019	2018
Total shareholders' equity	\$234,718	\$218,629	\$237,817	\$221,575	\$207,117	\$205,947
Total assets	2,807,497	2,674,318	2,724,719	2,121,798	1,643,996	1,502,988
Total shareholders' equity to total assets ratio	8.36 %	8.18 %	8.73 %	10.44 %	12.60 %	13.70 %

(In Thousands)	2023	2022	2021	2020	2019	2018
Total shareholders' equity	\$234,718	\$218,629	\$237,817	\$221,575	\$207,117	\$205,947
Less: goodwill and other intangible assets, net	15,967	15,984	16,009	16,046	16,094	16,154
Tangible common shareholders' equity	\$218,751	\$202,645	\$221,808	\$205,529	\$191,023	\$189,793
Total assets	\$2,807,497	\$2,674,318	\$2,724,719	\$2,121,798	\$1,643,996	\$1,502,988
Less: goodwill and other intangible assets, net	15,967	15,984	16,009	16,046	16,094	16,154
Tangible assets	\$2,791,530	\$2,658,334	\$2,708,710	\$2,105,752	\$1,627,902	\$1,486,834
Tangible common equity to tangible assets ratio	7.84 %	7.62 %	8.19 %	9.76 %	11.73 %	12.76 %

*Reconciliation of tangible book value per share (Non-GAAP) to book value per share*

(In thousands, except per share data)	2023	2022	2021	2020	2019	2018
Total shareholders' equity	\$234,718	\$218,629	\$237,817	\$221,575	\$207,117	\$205,947
Divided by common shares outstanding	5,513,459	5,700,728	6,014,813	6,251,004	6,558,809	6,883,216
Book value per share	\$42.57	\$38.35	\$39.54	\$35.45	\$31.58	\$29.92

(In thousands, except per share data)	2023	2022	2021	2020	2019	2018
Total shareholders' equity	\$234,718	\$218,629	\$237,817	\$221,575	\$207,117	\$205,947
Less: goodwill and intangible assets, net	15,967	15,984	16,009	16,046	16,094	16,154
Tangible book value	\$218,751	\$202,645	\$221,808	\$205,529	\$191,023	\$189,793
Divided by common shares outstanding	5,513,459	5,700,728	6,014,813	6,251,004	6,558,809	6,883,216
Tangible book value per share	\$39.68	\$35.55	\$36.88	\$32.88	\$29.12	\$27.57

*Reconciliation of tax-equivalent net interest margin (Non-GAAP) to net interest margin*

(In Thousands)	2023	2022	2021	2020	2019	2018
Net interest income <sup>(9)</sup>	\$103,256	\$95,115	\$80,827	\$70,665	\$64,442	\$61,208
Divided by average interest-bearing assets	2,492,240	2,469,383	2,260,778	1,758,839	1,386,557	1,346,449
Net interest margin	4.14 %	3.85 %	3.58 %	4.02 %	4.65 %	4.55 %
(In Thousands)	2023	2022	2021	2020	2019	2018
Net interest income <sup>(9)</sup>	\$103,256	\$95,115	\$80,827	\$70,665	\$64,442	\$61,208
Plus: reduction in tax expense related to						
tax-exempt interest income	1,576	939	489	613	722	726
	\$104,832	\$96,054	\$81,316	\$71,278	\$65,164	\$61,934
Divided by average interest-bearing assets	2,492,240	2,469,383	2,260,778	1,758,839	1,386,557	1,346,449
Tax-equivalent net interest margin	4.21 %	3.89 %	3.60 %	4.05 %	4.70 %	4.60 %

*Reconciliation of efficiency ratio exclusive of intangible asset amortization (non-GAAP) to efficiency ratio.*

(In Thousands)	2023	2022	2021	2020	2019	2018
Net interest income <sup>(9)</sup>	\$103,256	\$95,115	\$80,827	\$70,665	\$64,442	\$61,208
Other operating income	26,375	34,077	52,263	63,328	37,346	32,167
Total revenue	129,631	129,192	133,090	133,993	101,788	93,375
Other operating expense	94,181	88,852	89,196	89,114	76,838	69,800
Less intangible asset amortization	17	25	37	48	60	70
Adjusted other operating expense	\$94,164	\$88,827	\$89,159	\$89,066	\$76,778	\$69,730
Efficiency ratio	72.64 %	68.76 %	66.99 %	66.47 %	75.43 %	74.68 %

<sup>9</sup>Amount represents net interest income before provision for loan losses.

Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied, and are not audited. Although we believe these non-GAAP financial measures are frequently used by stakeholders in the evaluation of the Company, they have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of results as reported under GAAP.

## RESULTS OF OPERATIONS

### Income Statement

#### Net Income

Our results of operations are dependent to a large degree on our net interest income. We also generate other income primarily through mortgage banking income, purchased receivables products, service charges and fees, and bankcard fees. Our operating expenses consist in large part of salaries and other personnel costs, data processing, occupancy, marketing, and professional services expenses. Interest income and cost of funds, or interest expense, and mortgage banking income are affected significantly by general economic conditions, particularly changes in market interest rates, by government policies and the actions of regulatory authorities, and by competition in our markets.

We earned net income of \$25.4 million in 2023, compared to net income of \$30.7 million in 2022. During these periods, net income per diluted share was \$4.49 and \$5.27, respectively. The following sections present discussion of the components that make up net income.

### Net Interest Income / Net Interest Margin

Net interest income is the difference between interest income from loan and investment securities portfolios and interest expense on customer deposits and borrowings. Changes in net interest income result from changes in volume and spread, which in turn affect our margin. For this purpose, volume refers to the average dollar level of interest-earning assets and interest-bearing liabilities, spread refers to the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities, and margin refers to net interest income divided by average interest-earning assets. Changes in net interest income are influenced by yields and the level and relative mix of interest-earning assets and interest-bearing liabilities.

Net interest income in 2023 was \$103.3 million, compared to \$95.1 million in 2022. The increase in 2023 as compared to 2022 was primarily the result of increased interest on loans and investments which was only partially offset by an increase in interest expense on deposits and borrowings. Interest income on loans increased \$25.8 million in 2023 as compared to 2022 due to an increase in interest rates and higher net average interest-earning asset balances. Interest expense increased \$23.5 million in 2023 as compared to the prior year as a result of higher interest rates and higher average interest-bearing deposit balances. During 2023 and 2022, net interest margins were 4.14% and 3.85%, respectively. The increase in net interest margin in 2023 as compared to 2022 is primarily the result of higher yields on earning-assets and higher average portfolio loan balances.

The following table sets forth for the periods indicated information with regard to average balances of assets and liabilities, as well as the total dollar amounts of interest income from interest-earning assets and interest expense on interest-bearing liabilities. Average yields or costs, net interest income, and net interest margin are also presented. Average yields or costs are calculated on a tax-equivalent basis:

Years ended December 31,	2023			2022			2021		
(In Thousands)	Average outstanding balance	Interest income / expense	Average Tax Equivalent Yield / Cost <sup>(6)</sup>	Average outstanding balance	Interest income / expense	Average Tax Equivalent Yield / Cost <sup>(6)</sup>	Average outstanding balance	Interest income / expense	Average Tax Equivalent Yield / Cost <sup>(6)</sup>
Loans <sup>(1),(2)</sup>	\$1,643,943	\$106,025	6.49 %	\$1,415,125	\$80,549	5.71 %	\$1,478,318	\$76,392	5.18 %
Loans held for sale	41,769	2,587	6.19 %	51,537	2,236	4.34 %	101,752	2,849	2.80 %
Taxable long-term investments <sup>(3)</sup>	715,367	18,695	2.73 %	618,782	11,878	1.84 %	369,172	4,918	1.27 %
Interest-bearing deposits in other banks <sup>(4)</sup>	91,161	4,644	5.02 %	383,939	5,665	1.46 %	311,536	447	0.14 %
Total interest-earning assets <sup>(5)</sup>	2,492,240	131,951	5.36 %	2,469,383	100,328	4.10 %	2,260,778	84,606	3.76 %
Noninterest-earning assets	198,107			171,625			171,821		
Total	\$2,690,347			\$2,641,008			\$2,432,599		
Interest-bearing demand	\$809,219	\$13,029	1.61 %	\$701,679	\$2,091	0.30 %	\$575,298	\$484	0.08 %
Savings deposits	278,951	1,300	0.47 %	344,349	563	0.16 %	323,131	499	0.15 %
Money market deposits	250,072	3,200	1.28 %	318,375	785	0.25 %	264,344	418	0.16 %
Time deposits	276,144	8,982	3.25 %	169,931	1,046	0.62 %	178,215	1,676	0.94 %
Total interest-bearing deposits	1,614,386	26,511	1.64 %	1,534,334	4,485	0.29 %	1,340,988	3,077	0.23 %
Borrowings	51,038	2,184	4.24 %	24,623	728	2.92 %	24,993	702	2.79 %
Total interest-bearing liabilities	1,665,424	28,695	1.72 %	1,558,957	5,213	0.33 %	1,365,981	3,779	0.28 %
Noninterest-bearing demand deposits	749,859			820,547			784,092		
Other liabilities	47,820			36,731			43,312		
Equity	227,244			224,773			239,214		
Total	\$2,690,347			\$2,641,008			\$2,432,599		
Net interest income		\$103,256			\$95,115			\$80,827	
Net interest margin			4.21 %			3.89 %			3.60 %
Average portfolio loans to average- earnings assets	65.96 %			57.31 %			65.39 %		
Average portfolio loans to average total deposits	69.53 %			60.09 %			69.57 %		
Average non-interest deposits to average total deposits	31.72 %			34.84 %			36.90 %		
Average interest-earning assets to average interest-bearing liabilities	149.65 %			158.40 %			165.51 %		

<sup>1</sup>Interest income includes loan fees. Loan fees recognized during the period and included in the yield calculation totaled \$4.4 million, \$8.5 million and \$16.2 million for 2023, 2022 and 2021, respectively.

<sup>2</sup>Nonaccrual loans are included with a zero effective yield. Average nonaccrual loans included in the computation of the average loans were \$7.1 million, \$8.6 million, and \$12.3 million in 2023, 2022 and 2021, respectively.

<sup>3</sup>Consists of investment securities available for sale, investment securities held to maturity, marketable equity securities, and investment in Federal Home Loan Bank stock. Taxable long-term investments consist of U.S. treasury and government sponsored entities, corporate bonds, collateral loan obligations, municipal securities, marketable equity securities, and Federal Home Loan Bank stock.

<sup>4</sup>Consists of interest bearing deposits in other banks and domestic CDs.

<sup>5</sup>The Company does not have any fed funds sold or securities purchased with agreements to resell to disclose as part of its total interest-earning assets in the periods presented.

<sup>6</sup>Tax-equivalent yield/costs assume a federal tax rate of 21% and a state tax rate of 7.43% for a combined tax rate of 28.43%.





The following table sets forth the changes in consolidated net interest income attributable to changes in volume and to changes in interest rates. Changes attributable to the combined effect of volume and interest rate have been allocated proportionately to the changes due to volume and the changes due to interest rate:

(In Thousands)	2023 compared to 2022			2022 compared to 2021		
	Increase (decrease) due to			Increase (decrease) due to		
	Volume	Rate	Total	Volume	Rate	Total
<b>Interest Income:</b>						
Loans	\$13,975	\$11,501	\$25,476	(\$3,363)	\$7,520	\$4,157
Loans held for sale	(480)	831	351	(1,772)	1,159	(613)
Taxable long-term investments	2,056	4,761	6,817	4,209	2,751	6,960
Non-taxable long-term investments	—	—	—	—	—	—
Interest-bearing deposits in other banks	(6,833)	5,812	(1,021)	128	5,090	5,218
Total interest income	\$8,718	\$22,905	\$31,623	(\$798)	\$16,520	\$15,722
<b>Interest Expense:</b>						
Interest-bearing demand	\$269	\$10,669	\$10,938	\$80	\$1,527	\$1,607
Savings deposits	(125)	862	737	50	14	64
Money market deposits	(202)	2,617	2,415	58	309	367
Time deposits	1,011	6,925	7,936	(75)	(555)	(630)
Interest-bearing deposits	222	21,804	22,026	309	1,099	1,408
Borrowings	1,027	429	1,456	(10)	36	26
Total interest expense	\$1,249	\$22,233	\$23,482	\$299	\$1,135	\$1,434

#### Provision for Credit Losses

The Company adopted ASU 2016-13, Financial Instruments - Credit Losses, effective January 1, 2021. The provision for credit loss expense is the amount of expense that, based on our judgment, is required to maintain the ACL at an appropriate level under the current expected credit loss methodology ("CECL"). The determination of the amount of the ACL is complex and involves a high degree of judgment and subjectivity. Refer to Note 1 of the notes to Consolidated Financial Statements included in Part II. Item 8 of this report for detailed discussion regarding ACL methodologies for loans, available for sale debt securities, held to maturity securities, loans held for investment, unfunded commitments, and purchased receivables.

The following table presents the major categories of credit loss expense for the periods presented:

(In Thousands)	2023	2022	2021
Credit loss expense on loans held for investment	\$3,394	\$972	(\$3,779)
Credit loss expense on unfunded commitments	448	874	(320)
Credit loss expense on available for sale debt securities	—	—	—
Credit loss expense on held to maturity securities	—	—	—
Credit loss expense on purchased receivables	—	—	—
Total credit loss expense	\$3,842	\$1,846	(\$4,099)

In general the increase in the provision for credit losses in 2023 as compared to 2022 is primarily the result of increased portfolio loans and unfunded commitment balances, and, to a lesser extent, a decrease in management's assumptions for prepayment and curtailment speeds. These increases were only partially offset by a decrease in rate due to improvement in management's forecast of economic factors as of December 31, 2023 compared to December 31, 2022. In general the increase in the provision for credit losses in 2022 as compared to 2021 is primarily the result of increased portfolio loan and unfunded commitment balances, and, to a lesser extent, an increase in projected loss rates. In 2021, there was a reversal of the provision primarily due to a decrease in projected loss rates following the uncertainty of the impacts of the COVID-19 pandemic in 2020.

and the first half of 2021. The ongoing impacts of the CECL methodology will be dependent upon changes in economic conditions and forecasts, as well as loan portfolio composition, quality, and duration.

See the “Loans and Lending Activity” section under “Financial Condition” and Note 5 of the Notes to Consolidated Financial Statements included in Part II, Item 8 of this report for further discussion of these decreases and changes in the Company’s ACL.

## Other Operating Income

The following table details the major components of other operating income for the years ended December 31:

(In Thousands)	2023	\$ Change	% Change	2022	\$ Change	% Change	2021
Other Operating Income							
Mortgage banking income	\$12,763	(\$8,809)	(41) %	\$21,572	(\$20,572)	(49)%	\$42,144
Purchased receivable income	4,482	2,480	124 %	2,002	(257)	(11)%	2,259
Bankcard fees	3,862	165	4 %	3,697	308	9 %	3,389
Service charges on deposit accounts	2,044	433	27 %	1,611	314	24 %	1,297
Commercial servicing revenue	554	(1,074)	(66) %	1,628	1,322	432 %	306
Gain (loss) on marketable equity securities	120	1,239	111 %	(1,119)	(1,018)	(1,008)%	(101)
Keyman insurance proceeds	—	(2,002)	NM	2,002	2,002	NM	—
Gain (loss) on sale of securities	—	—	NM	—	(67)	100 %	67
Other income	2,550	(134)	(5) %	2,684	(218)	(8)%	2,902
Total other operating income	\$26,375	(\$7,702)	(23) %	\$34,077	(\$18,186)	(35)%	\$52,263

## 2023 Compared to 2022

The most significant item contributing to the decrease in other operating income in 2023 was a decrease in mortgage banking income, followed by a decrease in keyman insurance proceeds and commercial servicing revenue. Life insurance proceeds were received in 2022 in connections with the death of the Company’s former Executive Vice President, General Counsel and Corporate Secretary who passed away on November 11, 2021. These decreases were partially offset by increases in purchased receivable income, gain on marketable equity securities, service charges on deposit accounts, and bankcard fees.

Mortgage banking income consists of gross income from the origination and sale of mortgages as well as mortgage loan servicing fees and is the largest component of other operating income at 48% of total other operating income in 2023 and 63% in 2022. Mortgage banking income decreased in 2023 compared to 2022 mainly due to a decrease in mortgage loans originated and sold which decreased to \$376.2 million in 2023 from \$585.5 million in 2022. The overall decrease in mortgage originations sold in 2023 as compared to the prior year is primarily the result of the changes in interest rates during the year that led to decreased activity, as well as the fact that the Company retained \$146.3 million in mortgage loan originations on its balance sheet in 2023 compared to \$34.6 million in 2022.

Commercial servicing revenue decreased in 2023 as compared to 2022 primarily due to a smaller increase in the fair value of commercial servicing rights in 2023 as compared to 2022.

Purchased receivable income increased in 2023 as compared to 2022 due to higher average balances as customers sold receivables to fund their operating cash needs.

Gain on marketable equity securities increased in 2023 as compared to 2022 due to increased fair value on this portfolio.

Bankcard fees and service charges on deposit accounts increased in 2023 due an increase in the number of the Company’s deposit customers which led to higher transaction volume as compared to 2022.

## Other Operating Expense

The following table details the major components of other operating expense for the years ended December 31:

(In Thousands)	2023	\$ Change	% Change	2022	\$ Change	% Change	2021
Other Operating Expense							
Salaries and other personnel expense	\$61,741	\$3,569	6 %	\$58,172	(\$2,240)	(4) %	\$60,412
Data processing expense	9,821	895	10 %	8,926	359	4 %	8,567
Occupancy expense	7,394	479	7 %	6,915	(163)	(2) %	7,078
Professional and outside services	3,128	135	5 %	2,993	192	7 %	2,801
Marketing expense	2,929	182	7 %	2,747	6	— %	2,741
Insurance expense	2,519	465	23 %	2,054	461	29 %	1,593
Intangible asset amortization	17	(8)	(32) %	25	(12)	(32) %	37
OREO (income) expense, net rental income and gains on sale:							
OREO operating expense	16	(618)	(97) %	634	(143)	(18) %	777
Impairment on OREO	123	123	100 %	—	—	NM	—
Rental income on OREO	(4)	544	99 %	(548)	(24)	(5) %	(524)
Losses (gains) on sale of OREO	(929)	(1,343)	324 %	414	1,099	160 %	(685)
Subtotal	(794)	(1,294)	(259) %	500	932	216 %	(432)
Other expenses	7,426	906	14 %	6,520	121	2 %	6,399
Total other operating expense	\$94,181	\$5,329	6 %	\$88,852	(\$344)	— %	\$89,196

## 2023 Compared to 2022

Other operating expense increased by 6% in 2023 as compared to 2022. The largest increase was in salaries and other personnel expense, primarily related to community banking operations, as the Company expanded its branch network into new markets. Data processing expense, occupancy expense, insurance expense, marketing expense and professional and outside services also increased in 2023 compared to 2022 due to the increase in branch locations, increased customer and transaction volume, increased FDIC insurance costs associated with asset growth, and increased legal and investment management fees. These increases were partially offset by decreases in other real estate owned ("OREO") expense. OREO expense decreased in 2023 primarily due to gains on sale of OREO properties as compared to 2022 as subsequent proceeds were received related to a government guarantee on an OREO property sold in December 2022.

## Income Taxes

The provision for income taxes decreased \$1.5 million or 20%, to \$6.2 million in 2023 as compared to 2022. The decrease in 2023 is primarily due to lower pretax income. The Company's effective tax rate decreased to 19.7% in 2023 from 20.1% in 2022, primarily due to an increase in tax exempt income and low income housing tax credits as a percentage of pre-tax income in 2023 compared to 2022.

## FINANCIAL CONDITION

### Investment Securities

The composition of our investment securities portfolio, which includes securities available for sale, held-to-maturity investments, and marketable equity securities, reflects management's investment strategy of maintaining an appropriate level of liquidity while providing a relatively stable source of interest income. The investment securities portfolio also mitigates interest rate and credit risk inherent in the loan portfolio, while providing a vehicle for the investment of available funds, a source of liquidity (by pledging as collateral or through repurchase agreements), and collateral for certain public funds deposits. Investment securities designated as available for sale comprised 93% of the portfolio as of December 31, 2023 and are available to meet liquidity requirements in a contingency situation.

Our investment portfolio consists primarily of government sponsored entity securities, corporate securities, collateralized loan obligations, and municipal securities. Investment securities at December 31, 2023 decreased \$36.7 million, or 5%, to \$687.8 million from \$724.5 million at December 31, 2022. The decrease at December 31, 2023 as compared to December 31, 2022 came from investment maturities and calls that were used to fund growth in portfolio loans. The average maturity of the investment portfolio was approximately 2.8 years at December 31, 2023 as compared to approximately 3.3 years at December 31, 2022. Investment securities may be pledged as collateral to secure public deposits or borrowings. At December 31, 2023 and 2022, \$180.1 million and \$59.3 million in securities were pledged for deposits and borrowings, respectively.

The following tables set forth the composition of our investment portfolio at December 31 for the years indicated:

(In Thousands)	Amortized Cost	Fair Value
Securities Available for Sale:		
2023:		
U.S. Treasury and government sponsored entities	\$587,639	\$564,125
Municipal Securities	820	816
Corporate Bonds	14,014	13,624
Collateralized Loan Obligations	59,795	59,371
Total	\$662,268	\$637,936
2022:		
U.S. Treasury and government sponsored entities	\$634,582	\$595,161
Municipal Securities	820	795
Corporate Bonds	24,281	23,644
Collateralized Loan Obligations	59,434	57,429
Total	\$719,117	\$677,029
2021:		
U.S. Treasury and government sponsored entities	\$345,514	\$341,480
Municipal Securities	820	840
Corporate Bonds	32,721	32,946
Collateralized Loan Obligations	51,431	51,418
Total	\$430,486	\$426,684
Marketable Equity Securities:		
2023:		
Preferred Stock	\$13,595	\$13,152
Total	\$13,595	\$13,152
2022:		
Preferred Stock	\$11,303	\$10,740
Total	\$11,303	\$10,740
2021:		
Preferred Stock	\$7,865	\$8,420
Total	\$7,865	\$8,420
Securities Held to Maturity:		
2023:		
Corporate Bonds	\$36,750	\$33,413
Total	\$36,750	\$33,413
2022:		
Corporate Bonds	\$36,750	\$32,639
Total	\$36,750	\$32,639
2021:		
Corporate Bonds	\$20,000	\$19,164
Total	\$20,000	\$19,164

The following table sets forth the market value, maturities, and weighted average pretax yields of our investment portfolio as of December 31, 2023:

	Maturity				
	Within			Over	
(In Thousands)	1 Year	1-5 Years	5-10 Years	10 Years	Total
Securities Available for Sale:					
U.S. Treasury and government sponsored entities					
Balance	\$160,054	\$404,071	\$—	\$—	\$564,125
Weighted average yield <sup>(1)</sup>	1.14 %	2.05 %	— %	— %	1.79 %
Municipal securities					
Balance	\$816	\$—	\$—	\$—	\$816
Weighted average yield <sup>(1)</sup>	2.12 %	— %	— %	— %	2.12 %
Corporate bonds					
Balance	\$1,997	\$11,627	\$—	\$—	\$13,624
Weighted average yield <sup>(1)</sup>	3.59 %	4.50 %	— %	— %	4.37 %
Collateralized loan obligations					
Balance	\$—	\$—	\$34,102	\$25,269	\$59,371
Weighted average yield <sup>(1)</sup>	— %	— %	6.83 %	7.07 %	6.94 %
Total					
Balance	\$162,867	\$415,698	\$34,102	\$25,269	\$637,936
Weighted average yield <sup>(1)</sup>	1.18 %	2.11 %	6.83 %	7.07 %	2.31 %
Securities Held to Maturity					
Corporate bonds					
Balance	\$—	\$9,637	\$23,776	\$—	\$33,413
Weighted average yield <sup>(1)</sup>	— %	5.50 %	5.01 %	— %	5.15 %
Marketable Equity Securities					
Preferred Stock					
Balance	\$—	\$—	\$—	\$13,153	\$13,153
Weighted average yield <sup>(1)</sup>	— %	— %	— %	6.71 %	6.71 %

<sup>(1)</sup> Weighted average yields have been calculated on an amortized cost basis and not on a tax-equivalent basis.

The Company's investment in marketable equity securities does not have a maturity date but it has been included in the over 10 years column above.

### **Loans and Lending Activities**

All of our loans and credit lines are subject to approval procedures and amount limitations. These limitations apply to the borrower's total outstanding indebtedness and commitments to us, including the indebtedness of any guarantor. Generally, we are permitted to make loans to one borrower of up to 15% of the unimpaired capital and surplus of the Bank. The legal lending limit for the Bank was \$34.5 million at December 31, 2023. At December 31, 2023, the Company had two relationships whose total direct and indirect commitments exceeded \$34.5 million; however, no individual direct relationship exceeded the loans-to-one borrower limitation.

The Company's loans have grown significantly in recent history, in part due to PPP loans, but over the last four years, core loans have also increased significantly. Management attributes higher growth in core loans in 2023 and 2022 to our ability to attract new customers through our outreach to the community. The Company's "Land and Expand" program was designed to increase both loans and deposits as we attract a broader customer base and convert new PPP customers into full banking relationships.

The following table presents growth information for loans and loans excluding PPP loans:

(In Thousands)	Years Ended December 31,						Five Year Compound Growth Rate
	2023	2022	2021	2020	2019	2018	
Loans	\$1,789,497	\$1,501,785	\$1,413,886	\$1,444,050	\$1,043,371	\$984,346	13 %
Less: PPP loans	2,761	7,110	118,229	304,587	—	—	NM
Loans, excluding PPP loans	\$1,786,736	\$1,494,675	\$1,295,657	\$1,139,463	\$1,043,371	\$984,346	13 %
Percent change, Loans excluding PPP loans	20 %	15 %	14 %	9 %	6 %		

The following table sets forth the composition of our loan portfolio by loan segment as of the dates indicated:

(In Thousands)	December 31, 2023		December 31, 2022	
	Dollar Amount	Percent of Total	Dollar Amount	Percent of Total
Commercial & industrial loans	\$411,387	23.0 %	\$358,128	23.8 %
Commercial real estate:				
Owner occupied properties	366,741	20.5 %	349,973	23.3 %
Non-owner occupied and multifamily properties	515,528	28.8 %	482,270	32.2 %
Residential real estate:				
1-4 family residential properties secured by first liens	203,738	11.4 %	73,381	4.9 %
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	33,996	1.9 %	20,259	1.3 %
1-4 family residential construction loans	30,976	1.7 %	44,000	2.9 %
Other construction, land development and raw land loans	148,373	8.3 %	99,182	6.6 %
Obligations of states and political subdivisions in the US	30,407	1.7 %	32,539	2.2 %
Agricultural production, including commercial fishing	41,007	2.3 %	34,099	2.3 %
Consumer loans	6,241	0.3 %	4,335	0.3 %
Other loans	1,103	0.1 %	3,619	0.2 %
Total portfolio loans	\$1,789,497		\$1,501,785	

The following table presents the maturity distribution of our loan portfolio and the rate sensitivity of these loans to changes in interest rates as of December 31, 2023:

(In Thousands)	By Maturity					Loans Over One Year By Rate Sensitivity	
	Within 1 Year	1-5 Years	5-15 Years	Over 15 Years	Total	Fixed Interest Rate	Variable Interest Rate
Commercial & industrial loans	\$85,528	\$195,408	\$130,451	\$—	\$411,387	\$99,478	\$226,381
Commercial real estate	43,705	159,307	602,763	76,494	882,269	233,720	604,844
Residential real estate	32,210	5,916	33,342	197,242	268,710	82,820	153,680
Other construction	61,415	23,665	50,966	12,327	148,373	50,126	36,832
Consumer and other	2,880	10,192	65,677	9	78,758	41,030	34,848
Total	\$225,738	\$394,488	\$883,199	\$286,072	\$1,789,497	\$507,174	\$1,056,585

*Information about industry concentrations:*

Management utilizes the loan segments included in the tables above within the Company's CECL methodology to assess credit risk. These segments are largely determined by type of loan collateral. The Company also separately monitors concentrations in the loan portfolio based on industries, and these industry concentration are discussed below.

The Company defines "direct exposure" to the oil and gas industry as companies that it has identified as significantly reliant upon activity related to the oil and gas industry, such as oil producers or drilling and exploration companies, and companies who provide oilfield services, lodging, equipment rental, transportation, and other logistic services specific to the industry. The Company estimates that \$96.1 million, or approximately 5% of loans as of December 31, 2023 have direct exposure to the oil and gas industry as compared to \$83.4 million, or approximately 6% of loans as of December 31, 2022. The Company's unfunded commitments to borrowers that have direct exposure to the oil and gas industry were \$38.6 million and \$51.8 million at December 31, 2023 and 2022, respectively. The portion of the Company's ACL that related to the loans with direct exposure to the oil and gas industry was estimated at \$884,000 and \$786,000 as of December 31, 2023 and 2022, respectively.

The following table details loan balances by loan segment and class of financing receivable for loans with direct oil and gas exposure as of the dates indicated:

(In Thousands)	December 31, 2023	December 31, 2022
Commercial & industrial loans	\$77,917	\$66,864
Commercial real estate:		
Owner occupied properties	11,410	9,108
Non-owner occupied and multifamily properties	5,434	6,013
Other loans	1,357	1,431
Total loans	\$96,118	\$83,416

The Company monitors other concentrations within the loan portfolio depending on trends in the current and future estimated economic conditions. At December 31, 2023, the Company had \$123.3 million, or 7% of total portfolio loans, in the Healthcare sector; \$100.4 million, or 6% of portfolio loans, in the Tourism sector; \$84.2 million, or 5% in the Accommodations sector; \$75.0 million, or 4% in the Fishing sector; \$72.8 million, or 4% in Retail loans; \$63.4 million, or 4% of portfolio loans, in the Aviation (non-tourism) sector; and \$52.2 million, or 3% in the Restaurants and Breweries sector.

The portion of the Company's ACL that related to the loans with exposure to these industries is estimated at the following amounts as of December 31, 2023:

(In Thousands)	Tourism	Aviation (non-tourism)	Healthcare	Retail	Fishing	Restaurants and Breweries	Accommodations	Total
ACL	\$566	\$543	\$1,009	\$633	\$475	\$386	\$737	\$4,349



## Credit Quality and Nonperforming Assets

The following table sets forth information regarding our nonperforming loans and total nonperforming assets:

	December 31, 2023	December 31, 2022
(In Thousands)		
Nonaccrual loans	\$6,069	\$7,076
Loans 90 days past due and accruing	—	—
Total nonperforming loans	\$6,069	\$7,076
Nonperforming loans guaranteed by government	(1,067)	(646)
Net nonperforming loans	\$5,002	\$6,430
Nonperforming purchased receivables	808	—
Net nonperforming assets	\$5,810	\$6,430
Nonperforming loans, net of government guarantees / portfolio loans	0.28 %	0.43 %
Nonperforming loans, net of government guarantees / portfolio loans, net of government guarantees	0.30 %	0.46 %
Nonperforming assets, net of government guarantees / total assets	0.21 %	0.24 %
Nonperforming assets, net of government guarantees / total assets net of government guarantees	0.21 %	0.25 %
Adversely classified loans, net of government guarantees	\$7,057	\$7,581
Special mention loans, net of government guarantees	\$6,580	\$4,760
Loans 30-89 days past due and accruing, net of government guarantees / portfolio loans	0.03 %	0.01 %
Loans 30-89 days past due and accruing, net of government guarantees / portfolio loans, net of government guarantees	0.03 %	0.01 %
Allowance for credit losses / portfolio loans	0.97 %	0.92 %
Allowance for credit losses / portfolio loans, net of government guarantees	1.02 %	0.99 %
Allowance for credit losses / nonperforming loans, net of government guarantees	345 %	215 %
Gross loan charge-offs for the quarter	\$281	\$—
Gross loan recoveries for the quarter	(\$185)	(\$87)
Net loan (recoveries) charge-offs for the quarter	\$96	(\$87)
Net loan (recoveries) charge-offs year-to-date	(\$38)	(\$1,127)
Net loan (recoveries) charge-offs for the quarter / average loans, for the quarter	0.01 %	(0.01) %
Net loan (recoveries) charge-offs year-to-date / average loans, year-to-date annualized	— %	(0.08) %

The Company's nonperforming assets, net of government guarantees decreased to \$5.8 million at December 31, 2023 as compared to \$6.4 million at December 31, 2022. This decrease was mostly due to principal paydowns on nonaccrual loans which were only partially offset by additions to nonaccrual loans in 2023. There was interest income of \$656,000 and \$2.2 million recognized in net income for 2023 and 2022, respectively, related to interest collected on nonaccrual loans whose principal had been paid down to zero. The Company held a government guarantee related to the OREO property that was sold in December 2022; however, the value of this guarantee was not included in the Company's financial statements in 2022 due to uncertainty as to the total amount that would be received from the guarantee. The Company received proceeds from the guarantee in the third quarter of 2023 which were recorded as a gain on sale of OREO.

The following summarizes OREO activity for the periods indicated:

(In Thousands)	2023	2022	2021
Balance, beginning of the year	\$—	\$5,638	\$7,289
Transfers from loans	273	—	274
Proceeds from the sale of other real estate owned	(1,079)	(5,224)	(2,610)
Gain (loss) on sale of other real estate owned, net	929	(414)	685
Impairment on other real estate owned	(123)	—	—
Balance, end of year	—	—	5,638
Government guarantees	—	—	(1,279)
Balance, end of year, net of government guarantees	\$—	\$—	\$4,359

The Company made a \$1.0 million loan in 2021 to facilitate the sale of OREO in 2021, but did not make any loans to facilitate the sale of OREO in 2022 or 2023. Our underwriting policies and procedures for loans to facilitate the sale of OREO are no different than our standard loan policies and procedures.

At December 31, 2023, management had identified potential problem loans of \$1.9 million as compared to potential problem loans of \$1.6 million at December 31, 2022. Potential problem loans are loans which are currently performing that have developed negative indications that the borrower may not be able to comply with present payment terms and which may later be included in nonaccrual, past due, or impaired loans. The increase in potential problem loans at December 31, 2023 from December 31, 2022 was primarily due to the addition of four new potential problem loans in 2023 that were partially offset by paydowns to existing potential problem loans.

#### Allowance for Credit Losses

The determination of the amount of the ACL is complex and involves a high degree of judgment and subjectivity. Refer to Note 1 of the notes to Consolidated Financial Statements included in Part II. Item 8 of this report for detailed discussion regarding the ACL methodology for loans and unfunded commitments.

The following tables show the allocation of the ACL and the percent of loans in each category to total loans and the ratio of net loan charge-offs to average loans outstanding by loan segment for the years indicated:

(In Thousands)	2023		
	Amount	% of Loans <sup>(1)</sup>	Net loan charge-offs (recoveries) to average loans
Commercial & industrial loans	\$3,438	24 %	(0.03) %
Commercial real estate:			
Owner occupied properties	2,867	20 %	— %
Non-owner occupied and multifamily properties	3,294	29 %	— %
Residential real estate:			
1-4 family residential properties secured by first liens	3,470	11 %	0.04 %
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	551	2 %	(0.08) %
1-4 family residential construction loans	191	2 %	— %
Other construction, land development and raw land loans	3,127	8 %	— %
Obligations of states and political subdivisions in the US	80	2 %	— %
Agricultural production, including commercial fishing	168	2 %	— %
Consumer loans	81	— %	0.39 %
Other loans	3	— %	— %
Total	\$17,270	100 %	— %

<sup>1</sup>Represents percentage of this category of loans to total portfolio loans.

2022

(In Thousands)	Amount	% of Loans <sup>(1)</sup>	Net loan charge-offs
			(recoveries) to average loans
Commercial & industrial loans	\$2,914	25 %	(0.26) %
Commercial real estate:			
Owner occupied properties	3,094	23 %	(0.02) %
Non-owner occupied and multifamily properties	3,615	32 %	— %
Residential real estate:			
1-4 family residential properties secured by first liens	1,413	5 %	(0.01) %
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	389	1 %	(0.19) %
1-4 family residential construction loans	312	3 %	— %
Other construction, land development and raw land loans	1,803	7 %	— %
Obligations of states and political subdivisions in the US	79	2 %	— %
Agricultural production, including commercial fishing	145	2 %	(0.05) %
Consumer loans	68	— %	(0.02) %
Other loans	6	— %	— %
Total	\$13,838	100 %	(0.08) %

<sup>1</sup>Represents percentage of this category of loans to total portfolio loans.

The ACL for loans increased to \$17.3 million at December 31, 2023 compared to \$13.8 million at December 31, 2022 primarily due to an increase in loan balances, net of guarantees, as well as a slight increase in expected future loss rates due to a decrease in management's assumptions about prepayment and curtailment rates. The Company determined that an ACL of \$17.3 million, or 0.97% of portfolio loans, is appropriate as of December 31, 2023 based on our analysis of the current credit quality of the portfolio and forecasted economic conditions. The ongoing impacts of the CECL methodology will be dependent upon changes in economic conditions and forecasts, as well as loan portfolio composition, quality, and duration.

The following table sets forth information regarding changes in the ACL for unfunded commitments for the years indicated:

(In Thousands)	2023	2022	2021
Balance at beginning of period	\$1,970	\$1,096	\$187
Provision for credit losses	448	874	(320)
Balance at end of period	\$2,418	\$1,970	\$1,096

While management believes that it uses the best information available to determine the ACL, unforeseen market conditions and other events could result in an adjustment to the ACL, and net income could be significantly affected if circumstances differed substantially from the assumptions used in making the final determination of the ACL.

#### **Purchased Receivables**

Purchased receivable balances increased at December 31, 2023 to \$36.8 million from \$20.0 million at December 31, 2022, and year-to-date average purchased receivable balances were \$24.8 million and \$7.0 million in 2023 and 2022, respectively. Purchased receivable income was \$4.5 million and \$2.0 million in 2023 and 2022, respectively.

The following table sets forth information regarding changes in the purchased receivable ACL for the years indicated:

(In Thousands)	2023	2022	2021
Balance at beginning of year	\$—	\$—	\$73
Cumulative effect of adopting ASU 2016-13	—	—	(73)
Charge-offs	—	—	—
Recoveries	—	—	—
Charge-offs net of recoveries	—	—	—
Reserve for (recovery from) purchased receivables	—	—	—
Balance at end of year	\$—	\$—	\$—
Ratio of net charge-offs (recoveries) to average purchased receivables during the period	— %	— %	— %

## Deposits

Deposits are our primary source of funds. Total deposits increased 4% to \$2.49 billion at December 31, 2023 from \$2.39 billion at December 31, 2022. Our deposits generally are expected to fluctuate according to the level of our market share, economic conditions, and normal seasonal trends.

The following table sets forth the average balances outstanding and average interest rates for each major category of our deposits, for the periods indicated:

	2023		2022		2021	
(In Thousands)	Average balance	Average rate paid	Average balance	Average rate paid	Average balance	Average rate paid
Interest-bearing demand accounts	\$809,219	1.61 %	\$701,679	0.30 %	\$575,298	0.08 %
Money market accounts	250,072	1.28 %	318,375	0.25 %	264,344	0.16 %
Savings accounts	278,951	0.47 %	344,349	0.16 %	323,131	0.15 %
Certificates of deposit	276,144	3.25 %	169,931	0.62 %	178,215	0.94 %
Total interest-bearing accounts	1,614,386	1.64 %	1,534,334	0.29 %	1,340,988	0.23 %
Noninterest-bearing demand accounts	749,859		820,547		784,092	
Total average deposits	\$2,364,245		\$2,354,881		\$2,125,080	

The Company's mix of deposits continues to contribute to a low cost of funds with balances in transaction accounts representing 87% of total deposits at December 31, 2023 and 92% at December 31, 2022.

The only deposit category with stated maturity dates is certificates of deposit. At December 31, 2023, we had \$331.3 million in certificates of deposit, of which \$268.5 million, or 81%, are scheduled to mature in 2024. The Company's certificates of deposit increased to \$331.3 million during 2023 as compared to \$192.9 million at December 31, 2022. The aggregate amount of certificates of deposit in amounts of \$250,000 or more at December 31, 2023 and 2022, was \$142.1 million and \$77.5 million, respectively. The following table sets forth the amount outstanding of certificates of deposits in amounts of \$250,000 or more by time remaining until maturity and percentage of total deposits as of December 31, 2023:

Time Certificates of Deposits of \$250,000 or More		
(In Thousands)	Amount	Percent of Total Deposits
Amounts maturing in:		
Three months or less	\$17,007	12 %
Over 3 through 6 months	16,576	12 %
Over 6 through 12 months	78,637	55 %
Over 12 months	29,925	21 %
Total	\$142,145	100 %

The Company offers the Certificate of Deposit Account Registry Service® (CDARS®) as a member of Promontory Interfinancial Network, LLC (Network). When a Network member places a deposit using CDARS, that certificate of deposit is divided into amounts under the standard FDIC insurance maximum (\$250,000) and is allocated among member banks, making the large deposit eligible for FDIC insurance. The Company had \$48.1 million CDARS certificates of deposits at December 31, 2023 and \$30.2 million CDARS certificates of deposits at December 31, 2022.

Uninsured deposits totaled \$1.0 billion or 41% of total deposits as of December 31, 2023 compared to \$1.1 billion or 46% of total deposits as of December 31, 2022. As interest rates continued to increase in 2023, Northrim took a proactive, targeted approach to increase deposit rates.

### **Borrowings**

**FHLB:** The Bank is a member of the Federal Home Loan Bank of Des Moines (the "FHLB"). As a member, the Bank is eligible to obtain advances from the FHLB. FHLB advances are dependent on the availability of acceptable collateral such as marketable securities or real estate loans, although all FHLB advances are secured by a blanket pledge of the Company's assets. At December 31, 2023, our maximum borrowing line from the FHLB was approximately 45% of the Bank's assets, subject to the FHLB's collateral requirements. Based on the Company's current collateral pledged to the FHLB, less outstanding advances, the Company's borrowing line is \$348.0 million as of December 31, 2023. The Company has outstanding advances of \$13.7 million and \$14.1 million as of December 31, 2023 and 2022, respectively, which were originated to match fund low income housing projects that qualify for long term fixed interest rates. These advances have original terms of either 18 or 20 years with 30 year amortization periods and fixed interest rates ranging from 1.23% to 3.25%. The Company paid \$330,000 and \$339,000 in interest on these advances in 2023 and 2022, respectively. There were no additional advances outstanding as of December 31, 2023 and 2022, however, the Company had an average short-term advance of \$21.8 million in 2023 compared to an average short-term advance of zero in 2022. The Company took out a \$50.0 million short-term advance in the second quarter of 2023 which was paid off in the fourth quarter of 2023. The Company paid \$1.2 million in interest expense on the short-term advance in 2023.

**Federal Reserve Bank:** The Federal Reserve Bank of San Francisco (the "Federal Reserve Bank") is holding \$60 million of investment securities as collateral to secure advances made through the discount window as of December 31, 2023. There were no discount window advances outstanding at December 31, 2023 or 2022. The Company paid less than \$1,000 in interest in 2023 and 2022 on this agreement. The Federal Reserve Bank is holding \$20 million of investment securities as collateral to secure the Company's ability to take advances through the Federal Reserve Bank's Bank Term Funding Program ("BTFP") as of December 31, 2023. There were no BTFP advances outstanding at December 31, 2023, however, the Company had an average outstanding balance of \$5.0 million in 2023. The Company paid \$241,000 in interest expense on this BTFP advance in 2023.

**Other Short and Long-term Borrowings:** The Company had no short or long-term borrowings outstanding other than the FHLB advances noted above as of December 31, 2023 or 2022.

The Company is subject to provisions under Alaska state law which generally limits the amount of outstanding debt to 35% of total assets or \$975.9 million at December 31, 2023 and \$929.3 million at December 31, 2022.

#### **Junior Subordinated Debentures**

On December 16, 2005, the Company's subsidiary, NST2, issued trust preferred securities in the principal amount of \$10 million. These securities carried an interest rate of 90-day LIBOR plus 1.37% per annum that was initially set at 5.86% adjusted quarterly until the cessation of LIBOR in 2023. As of December 31, 2023, these securities now carry an interest rate of 90-day CME SOFR plus tenor spread adjustment of 0.26% plus 1.37% per annum, adjusted quarterly. The securities have a maturity date of March 15, 2036, and are callable by the Company on or after March 15, 2011. These securities are treated as Tier 1 capital by the Company's regulators for capital adequacy calculations. The interest cost to the Company of these securities was \$692,000 in 2023. At December 31, 2023, the securities had an interest rate of 7.02%. The Company entered into an interest rate swap in the third quarter of 2017 to hedge the variability in cash flows arising out of its junior subordinated debentures, by swapping the cash flows with an interest rate swap which receives floating and pays fixed. The Company has designated this interest rate swap as a hedging instrument. The interest rate swap effectively fixes the Company's interest payments on the \$10 million of junior subordinated debentures held under NST2 at 3.72% through its maturity date. Net of the impact of the interest rate swap, interest expense on these securities was \$379,000 in 2023 and \$379,000 in 2022. The Company also had interest expense of \$21,000 in 2023 and \$9,000 in 2022 on common securities related to junior subordinated debt.

#### **Liquidity and Capital Resources**

The Company is a single bank holding company and its primary ongoing source of liquidity is from dividends received from the Bank. Such dividends arise from the cash flow and earnings of the Bank. Banking regulations and regulatory authorities may limit the amount of, or require the Bank to obtain certain approvals before paying, dividends to the Company. Given that the Bank currently meets and the Bank anticipates that it will continue to meet, all applicable capital adequacy requirements for a "well-capitalized" institution by regulatory standards, the Company expects to continue to receive dividends from the Bank during 2024. Other available sources of liquidity for the bank holding company include the issuance of debt and the issuance of common or preferred stock. As of December 31, 2023, the Company has 10.0 million authorized shares of common stock, of which approximately 5.5 million are issued and outstanding, leaving approximately 4.5 million shares available for issuance. Additionally, the Company has 2.5 million authorized shares of preferred stock available for issuance.

The Bank manages its liquidity through its Asset and Liability Committee. The Bank's primary source of funds are customer deposits. These funds, together with loan repayments, loan sales, maturity of investment securities, borrowed funds, and retained earnings are used to make loans, to acquire securities and other assets, and to fund deposit flows and continuing operations. The primary sources of demands on our liquidity are customer demands for withdrawal of deposits and borrowers' demands that we advance funds against unfunded lending commitments.

The Company had cash and cash equivalents of \$118.5 million, or 4% of total assets at December 31, 2023 compared to \$259.4 million, or 10% of total assets as of December 31, 2022. The decrease in cash and cash equivalents is primarily due to an increase in loans which is only partially offset by an increase in deposits. The Company had cumulative other comprehensive losses, net of tax, of \$16.4 million in 2023, primarily due to unrealized holding losses on available for sale securities due to increases in interest rates. This is a decrease from \$29.1 million in 2022. Management does not believe that liquidation of these securities, which would result in realized losses, will occur prior to maturity of these securities. As of December 31, 2023, the weighted average maturity of available for sale securities is 2.8 years compared to 3.3 years at December 31, 2022. At December 31, 2023, \$162.9 million available for sale securities mature within one year, \$141.3 million mature in 2025, and \$196.3 million mature in 2026. Our total unfunded commitments to fund loans and letters of credit at December 31, 2023 were \$495.6 million. We do not expect that all of these loans are likely to be fully drawn upon at any one time. At December 31, 2023, certificates of deposit totaling \$268.5 million and \$56.8 million, respectively, contractually mature in 2024 and 2025, and may be withdrawn from the Bank. Similar to loans, we do not expect that these maturing certificates of deposit, or other non-maturity deposits, to be withdrawn from the Bank in a manner that will strain liquidity; however, unforeseen future circumstances or events may cause higher than anticipated withdrawal of deposits or draws of unfunded commitments to fund new loans. Management believes that cash requirements to fund future non-deposit liabilities, including operating lease liabilities, other liabilities, or borrowings as of December 31, 2023, are not material to the Company's liquidity position as of December 31, 2023.

The Company has other available sources of liquidity to fund unforeseen liquidity needs. These include borrowings available through our correspondent banking relationships and our credit lines with the Federal Reserve Bank and the FHLB. At December 31, 2023, our liquid assets were \$575.6 million and our funds available for borrowing under our existing lines of credit were \$742.9 million. Additionally, the Company can obtain borrowings under the BTFP as a source of liquidity in order to help assure that banks have the ability to meet the needs of all depositors. The BTFP allows eligible depository institutions to pledge high-quality securities to obtain liquidity and eliminate the need for the financial institution to sell securities quickly in times of stress. Advances are available through the BTFP until March 11, 2024. Given these sources of liquidity and our expectations for customer demands for cash and for our operating cash needs, we believe our sources of liquidity to be sufficient in the foreseeable future.

As shown in the Consolidated Statements of Cash Flows included in Part II. Item 8 of this report, net cash provided by operating activities was \$38.9 million in 2023 and \$78.1 million in 2022, respectively. The primary source of cash provided by operating activities for both periods was positive net income, and in 2022 also included proceeds from the sale of loans held for sale net of proceeds used in originations. In 2023, proceeds from the sale of loans held for sale net of proceeds used in originations decreased as compared to 2022 as refinance and purchase activity slowed. Net cash used by investing activities was \$255.1 million in 2023 primarily due to increases in loans and to a lesser extent, purchases of available for sale and marketable equity securities and an increase in purchased receivables. Net cash used by investing activities was \$405.6 million in 2022 primarily due to purchases of available for sale and held to maturity securities. Financing activities provided cash of \$75.3 million in 2023 and used cash of \$59.0 million in 2022. Financing activities provided cash in 2023 due to increases in deposits that were only partially offset by the payment of cash dividends to shareholders and the repurchase of shares of the Company's common stock. Financing activities used cash in 2022 due to a decrease in deposits as well as payment of cash dividends to shareholders and the repurchase of shares of the Company's common stock.

Throughout our history, the Company has periodically repurchased for cash a portion of its shares of common stock in the open market. The following table presents the amount of common shares repurchased and the weighted average price paid per share for the periods indicated:

Years Ending:	Common Shares Repurchased	Weighted Average Price
2023	208,673	\$43.34
2022	333,724	\$42.42
2021	279,276	\$41.30
2020	327,000	\$30.51
2019	347,676	\$36.15

At December, 31, 2023, there were 76,327 shares available under the previously announced stock repurchase program. However, on January 26, 2024 the Company announced that its Board of Directors authorized the repurchase of up to an additional 110,000 shares of common stock. The Company intends to continue to repurchase our stock from time-to-time depending upon market conditions, but we can make no assurances that we will continue this program or that we will authorize additional shares for repurchase.

The table below shows the cumulative effect the repurchase of common shares since the inception of the Company on diluted earnings per share:

Years Ending:	Diluted EPS as Reported	Diluted EPS without Stock Repurchase
2023	\$4.49	\$3.23
2022	\$5.27	\$3.92
2021	\$6.00	\$4.79
2020	\$5.11	\$4.22
2019	\$3.04	\$2.59

**Regulatory Capital Requirements:** We are subject to minimum capital requirements. Federal banking agencies have adopted regulations establishing minimum requirements for the capital adequacy of banks and bank holding companies. The

requirements address both risk-based capital and leverage capital. We believe as of December 31, 2023, that the Company and the Bank met all applicable capital adequacy requirements for a "well-capitalized" institution by regulatory standards.

The table below illustrates the capital requirements in effect in 2023 for the Company and the Bank and the actual capital ratios for each entity that exceed these requirements. Management intends to maintain capital ratios for the Bank in 2024 exceeding the FDIC's requirements for the "well-capitalized" classification. The capital ratios for the Company exceed those for the Bank primarily because the \$10 million trust preferred securities offering is included in the Company's capital for regulatory purposes, although they are accounted for as a long-term debt in our consolidated financial statements. The trust preferred securities are not accounted for on the Bank's financial statements nor are they included in its capital. As a result, the Company has \$10 million more in regulatory capital than the Bank at December 31, 2023 and 2022, respectively, which explains most of the difference in the capital ratios for the two entities.

December 31, 2023	Minimum Required Capital	Well-Capitalized	Actual Ratio Company	Actual Ratio Bank
Total risk-based capital	8.00%	10.00%	12.35%	10.81%
Tier 1 risk-based capital	6.00%	8.00%	11.43%	9.88%
Common equity tier 1 capital	4.50%	6.50%	10.98%	9.89%
Leverage ratio	4.00%	5.00%	8.72%	7.51%

See Note 22 of the Consolidated Financial Statements included in Part II. Item 8 of this report for a detailed discussion of the capital ratios. The requirements for "well-capitalized" come from the Prompt Correction Action rules. See Part I. Item 1 Supervision and Regulation. These rules apply to the Bank but not to the Company. Under the rules of the Federal Reserve Bank, a bank holding company such as the Company is generally defined to be "well capitalized" if its Tier 1 risk-based capital ratio is 8.0% or more and its total risk-based capital ratio is 10.0% or more.

### Critical Accounting Policies

The SEC defines "critical accounting policies" as those that require application of management's most difficult, subjective or complex judgments as a result of the need to make "critical accounting estimates", which are estimates that involve estimation uncertainty that has had or is reasonably likely to have a material impact on the Company's financial condition or results of operations. Our significant accounting policies are described in Note 1 in the Notes to Consolidated Financial Statements in Part II. Item 8 of this report. Not all of these significant accounting policies require management to make critical accounting estimates. Management believes that the following accounting policies would be considered critical under the SEC's definition. The following discussion is intended to supplement, but not duplicate, information provided in Note 1 in the Notes to Consolidated Financial Statements in Part II. Item 8 of this report for these policies.

**Allowance for Credit Losses Policy:** The Company adopted CECL on January 1, 2021. The Company's Executive Loan Management Committee and Asset Liability Committee are both involved in monitoring various aspects of the Company's ACL methodology. The Company's Audit Committee provides board oversight of the ACL process and reviews and approves the ACL methodology on a quarterly basis.

CECL is not prescriptive in the methodology used to determine the expected credit loss estimate. Therefore, management has flexibility in selecting the methodology. However, the expected credit losses must be estimated over a financial asset's contractual term, adjusted for prepayments, utilizing quantitative and qualitative factors. The estimate of current expected credit losses is based on relevant information about past events, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amounts. Historical loss experience is the starting point for estimating expected credit losses. Adjustments are made to historical loss experience to reflect differences in asset-specific risk characteristics, such as underwriting standards, portfolio mix or asset terms, and differences in economic conditions – both current conditions and reasonable and supportable forecasts. When the Company is not able to make or obtain reasonable and supportable forecasts for the entire life of the financial asset it has estimated expected credit losses for the remaining life after the forecasted period using an approach that reverts to historical credit loss information.

Depending on the nature and size of the pool of financial assets with similar risk characteristics, the Company uses a discounted cash flow ("DCF") method or a weighted average remaining life method to estimate expected credit losses quantitatively. The Company uses a DCF method for eight of its 11 loan pools, which represent 95% of the amortized cost basis



of total loan pools at December 31, 2023. The weighted average remaining life method is used for the remaining three loan pools primarily because loan level data constraints preclude the use of the DCF model.

Under the DCF method, the Company utilizes complex models to obtain reasonable and supportable forecasts to calculate two predictive metrics, the probability of default ("PD") and loss given default ("LGD"). The PD measures the probability that a loan will default within a given time horizon and is an assumption derived from regression models which determine the relationship between historical defaults and certain economic variables. The Company's regression models for PD utilize the Company's actual historical loan level default data. The Company determines a reasonable and supportable forecast and applies that forecast to the regression model to estimate defaults over the forecast period. Management leverages economic projections from a reputable and independent third-party to inform its loss driver forecasts over the Company's four quarter forecast period.

As of December 31, 2023 and 2022, management utilizes and forecasts U.S. unemployment as the sole loss driver for all of the loan pools that utilize the DCF method. The Company's regression models for PD as of these time periods utilize peer historical loan level default data. Peers for this purpose include banks in the United States with total assets between \$1 billion and \$5 billion whose loan portfolios share certain characteristics with the Company's loan portfolio. Peers differ by loan segment; a bank is included in the peer group for each loan segment under the following circumstances:

- The percentage the balance of the loan segment compared to total loans over a five year look back period is within 1.5 standard deviations of the Company's data;
- The percentage of total charge offs for the loan segment over a five year look back period is within 1 standard deviation of the Company's data; and
- The percentage of total charge offs for the loan segment during the recessionary period from the fourth quarter of 2008 to the fourth quarter of 2012 is within 1 standard deviation of the Company's data.

For all periods presented, following the forecast period, the economic variables used to calculate PD revert to a historical average at a constant rate over an eight quarter reversion period. Other assumptions relevant to the discounted cash flow model to derive the quantitative allowance include the LGD, which is the estimate of loss for a defaulted loan, prepayment speeds, and the discount rate applied to future cash flows. The DCF method utilizes the effective interest rate of individual assets to discount the expected credit losses over the contractual term of the loan, adjusted for prepayments. The LGD is the expected loss which would be realized presuming a default has occurred and primarily measures the value of the collateral or other secondary source of repayment related to the collateral.

The Company has identified the following pools of financial assets with similar risk characteristics for measuring expected credit losses under CECL, which are unchanged as of December 31, 2023:

*Commercial & industrial* - Commercial loans are loans for commercial, corporate and business purposes. The Company's commercial business loan portfolio is comprised of loans for a variety of purposes and across a variety of industries. These loans include general commercial and industrial loans, loans to purchase capital equipment, and other business loans for working capital and operational purposes. Commercial loans are generally secured by accounts receivable, inventory and other business assets. Also included in commercial loans are our PPP loans originated during 2020 and 2021. The Company utilizes the DCF method to quantitatively estimate credit losses for this pool.

*Commercial real estate* - This category of loans consists of the following loan types:

*Owner occupied* - This category includes non-farm, non-residential real estate loans for a variety of commercial property types and purposes, including owner occupied commercial real estate loans primarily secured by commercial office or industrial buildings, warehouses or retail buildings where the owner of the building occupies the property. Repayment terms vary considerably, interest rates are fixed or variable, and are structured for full, partial, or no amortization of principal. The Company utilizes the DCF method to quantitatively estimate credit losses for this pool.

*Non-owner occupied and multifamily* - This category includes non-farm, non-residential real estate loans for a variety of commercial property types and purposes, including investment real estate loans that are primarily secured by office and industrial buildings, warehouses or retail buildings where the owner of the building does not occupy the property, non-owner occupied apartment or multifamily residential buildings, and various special purpose properties. Repayment terms vary considerably, interest rates are fixed or variable, and are structured for full, partial, or no amortization of principal. Generally, these types of loans are thought to involve a greater degree of credit risk than owner occupied commercial real estate as they are more sensitive to adverse economic conditions. The Company utilizes the DCF method to quantitatively estimate credit losses for this pool.

*Residential real estate* - This category of loans consists of the following loan types:

*1-4 family residential properties secured by first liens* - This category of loans includes term loans secured by first liens on residential real estate. The Company utilizes the DCF method to quantitatively estimate credit losses for this pool.

*1-4 family residential properties secured by junior liens and revolving credit lines secured by 1-4 family first liens* - This category of loans includes term loans primarily secured by junior liens on residential real estate and revolving credit lines that are secured by first liens on residential real estate. Home equity revolving lines of credit and home equity term loans are included in this group of loans. The Company utilizes the DCF method to quantitatively estimate credit losses for this pool.

*1-4 family residential construction* - This category of loans consists of loans to finance the ground up construction, improvement and/or carrying for sale after the completion of construction of 1-4 family residential properties which will secure the loan. These loans may also be secured by tracts or individual parcels of land on which 1-4 family residential properties are being constructed. The repayment of construction loans is generally dependent upon the successful completion of the improvements by the builder for the end user, or sale of the property to a third-party. The Company utilizes the DCF method to quantitatively estimate credit losses for this pool.

*Other construction, land development, and raw land* - This category of loans consists of loans to finance the ground up construction, improvement and/or carrying for sale after the completion of construction of owner occupied and non-owner occupied commercial properties, and loans secured by raw or improved land. The repayment of construction loans is generally dependent upon the successful completion of the improvements by the builder for the end user, or sale of the property to a third-party. Repayment of land secured loans are dependent upon the successful development and sale of the property, the sale of the land as is, or the outside cash flow of the owners to support the retirement of the debt. The Company utilizes the DCF method to quantitatively estimate credit losses for this pool.

*Agricultural production, including commercial fishing* - These loans are for the purpose of financing agricultural production, including growing and storing of crops, and for the purpose of financing fisheries and forestries, including loans to commercial fishermen. These loans may be secured or unsecured, but any loans for these purposes that are secured by real estate are included in a real estate category. The Company utilizes the weighted average remaining life method to quantitatively estimate credit losses for this pool.

*Consumer* - Loans used for personal use, which may be secured or unsecured, and customer overdrafts. The Company utilizes the DCF method to quantitatively estimate credit losses for this pool.

*Obligations of states and political subdivisions in the US* - This category of loans includes all loans made to states, counties municipalities, school districts, drainage and sewer districts, and Indian tribes in the U.S. These loans maybe be secured by any type of collateral, including real estate. The Company utilizes the weighted average remaining life method to quantitatively estimate credit losses for this pool.

*Other* - This category of loans includes all other loans that cannot properly be reported in one of the preceding categories. The Company utilizes the weighted average remaining life method to quantitatively estimate credit losses for this pool.

In addition to the quantitative portion of the ACL derived using either the DCF or weighted average remaining life method, the Company also considers the effects of the following qualitative factors in its calculation of expected losses in the loan portfolio:

- Lending strategy, policies, and procedures;
- Quality of internal loan review;
- Lending management and staff;
- Trends in underlying collateral values;
- Competition, legal, and regulatory changes;
- Economic and business conditions including fluctuations in the price of Alaska North slope crude oil;
- Inflation and monetary policy in the United States;
- Changes in trends, volume and severity of adversely classified loans, nonaccrual loans, and delinquencies;
- Concentration of credit; and
- Changes in the nature and volume of the loan portfolio.

Management performs a hypothetical sensitivity analysis of our ACL quarterly to understand the impact of a change in a key input on our ACL. As of December 31, 2023, if the four-quarter national unemployment rate forecast had been approximately 7% higher, our ACL for loans would have increased \$420,000, or 2%. As of December 31, 2023, if the four-quarter national unemployment rate forecast had been approximately 50% higher, our ACL for loans would have increased \$3.7 million, or 21%. This sensitivity analysis includes the impact to both the quantitative and qualitative components of our ACL. Changes in quantitative inputs and qualitative loss factors may not occur in the same direction or magnitude across all segments of our loan portfolio and deterioration in some quantitative inputs and qualitative loss factors may offset improvement in others. This sensitivity analysis does not represent a change to our expectations of the economic environment but provides a hypothetical result to assess the sensitivity of the ACL to a change in a key input. This sensitivity analysis does not incorporate changes to management's judgment of qualitative loss factors.

**Valuation of goodwill and other intangibles:** Management performs an impairment analysis for the intangible assets with indefinite lives on an annual basis as of December 31. Additionally, goodwill and other intangible assets with indefinite lives are evaluated on an interim basis when events or circumstances indicate impairment potentially exists. The impairment analysis requires management to make subjective judgments. Events and factors that may significantly affect the estimates include, among others, competitive forces, customer behaviors and attrition, changes in revenue growth trends, cost structures, technology, changes in discount rates and specific industry and market conditions. There can be no assurance that changes in circumstances, estimates or assumptions may result in additional impairment of all, or some portion of, goodwill or other intangible assets. The Company performed its annual goodwill impairment testing at December 31, 2023 and 2022 in accordance with the policy described in Note 1 to the financial statements included in Part II. Item 8 of this report. At December 31, 2023, the Company performed its annual impairment test by performing a qualitative assessment. Significant positive inputs to the qualitative assessment included the Company's increasing net income as compared to historical trends; the Company's increasing market share for deposits in our markets; results of regulatory examinations; peer comparisons of the Company's net interest margin; trends in the Company's cash flows; improvements in the Alaskan economy in 2023; increases in the Company's market share of mortgage originations; and increases in the Company's stock price. Significant negative inputs to the qualitative assessment included the muted pace of growth in the Alaska economy and a decline in home mortgage originations. We believe that the positive inputs to the qualitative assessment noted above outweigh the negative inputs for both of the Company's operating segments, and we therefore concluded that it is more likely than not that the fair value of the Company exceeds its carrying value at December 31, 2023 and that no potential impairment existed at that time.

**Servicing rights:** The Company measures mortgage servicing rights ("MSRs") and commercial servicing rights ("CSRs") at fair value on a recurring basis with changes in fair value going through earnings in the period in which the change occurs. Changes in the fair value of MSRs are recorded in mortgage banking income, and changes in the fair value of CSRs are recorded in commercial servicing revenue. Fair value adjustments encompass market-driven valuation changes and the decrease in value that occurs from the passage of time, which are separately reported. Retained servicing rights are measured at fair value as of the date of sale. Initial and subsequent fair value measurements are determined using a discounted cash flow model. In order to determine the fair value of servicing rights, the present value of expected net future cash flows is estimated. Assumptions used include market discount rates, anticipated prepayment speeds, escrow calculations, delinquency rates and ancillary fee income net of servicing costs.

A sensitivity analysis of our servicing rights was performed as of December 31, 2023. See Note 7 to the financial statements included in Part II. Item 8 of this report for the results of this analysis.

**Other Accounting Policies and Estimates:** The Company evaluates its estimates, including those that materially affect the financial statements and are related to investments, mortgage servicing rights, derivative instruments, fair value measurements, and intangible assets on an on-going basis. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgements about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company's policies related to these estimates can be found in Note 1 in the Notes to Consolidated Financial Statements in Part II. Item 8 of this report.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is defined as the sensitivity of income, expense, fair value measurements, and capital to changes in interest rates, foreign currency rates, commodity prices, and other relevant market rates or prices. The primary market risks that we are exposed to are interest rate and price risks, in addition to risk in the Alaska economy due to our community banking focus. Price risk is the risk to current or future earnings or capital arising from changes in the value of either assets or liabilities that are entered into as part of distributing or managing risk. Interest rate risk is the risk to current or future earnings or capital arising from changes in interest rates. Generally, there are four sources of interest rate risk as described below:

- *Re-pricing Risk*: Generally, re-pricing risk is the risk of adverse consequences from a change in interest rates that arises because of differences in the timing of when those interest rate changes affect an institution's assets and liabilities.
- *Basis Risk*: Basis risk is the risk of adverse consequences resulting from unequal changes in the spread between two or more rates for different instruments with the same maturity.
- *Yield Curve Risk*: Also called yield curve twist risk, yield curve risk is the risk of adverse consequences resulting from unequal changes in the spread between two or more rates for different maturities for the same instrument.
- *Option Risk*: In banking, option risks are known as borrower options to prepay loans and depositor options to make deposits, withdrawals, and early redemptions. Option risk arises whenever bank products give customers the right, but not the obligation, to alter the quantity of the timing of cash flows.

The Company is exposed to price and interest rate risks in the financial instruments and positions we hold. This includes investment securities, loans, loans held for sale, mortgage servicing rights, deposits, borrowings, and derivative financial instruments. Market risks such as foreign currency exchange risk and commodity price risk do not arise in the normal course of the Company's business.

The Company's price and interest rate risks are managed by the Asset and Liability Committee, a management committee that identifies and manages the sensitivity of earnings and capital to changing interest rates to achieve our overall financial objectives. Based on economic conditions, asset quality and various other considerations, the Asset and Liability Committee establishes overall balance sheet management policies as well as tolerance ranges for interest rate sensitivity and manages within these ranges.

A number of measures are used to monitor and manage interest rate risk, including interest sensitivity (gap) analysis and income simulations. An income simulation model is the primary tool used to assess the direction and magnitude of changes in net interest income resulting from changes in interest rates. Key assumptions in the model include loan and deposit volumes and pricing, prepayment speeds on fixed rate assets, and cash flows and maturities of investment securities. These assumptions are inherently uncertain and, as a result, the model cannot precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes, changes in market conditions and management strategies, among other factors.

Although analysis of interest rate gap (the difference between the repricing of interest-earning assets and interest-bearing liabilities during a given period of time) is one standard tool for the measurement of exposure to interest rate risk, we believe that because interest rate gap analysis does not address all factors that can affect earnings performance it should not be used as the primary indicator of exposure to interest rate risk and the related volatility of net interest income in a changing interest rate environment. Interest rate gap analysis is primarily a measure of liquidity based upon the amount of change in principal amounts of assets and liabilities outstanding, as opposed to a measure of changes in the overall net interest margin.

The Company uses derivatives in the Home Mortgage Lending segment, including commitments to originate residential mortgage loans at fixed prices, and it enters into forward delivery contracts to sell mortgage-backed securities to broker/dealers at specific prices and dates in order to hedge the interest rate risk in its residential mortgage loan commitments. The Company does not use derivatives outside of these activities in the Home Mortgage Lending segment to manage our interest rate risk exposures. However, the Company does enter into commercial loan interest rate swap agreements in its Community Banking segment in order to provide commercial loan customers the ability to convert from variable to fixed interest rates. Commercial loan interest rate swap agreements are offset with corresponding swap agreements with a third party swap dealer in order to offset the Company's exposure on the fixed component of the customer's interest rate swap. Additional information regarding the Company's customer interest rate swap program is presented in Note 19 of the Notes to Consolidated Financial Statements included in Part II. Item 8 of this report.

The following table sets forth the estimated maturity or repricing, and the resulting interest rate gap, of our interest-earning assets (which exclude nonaccrual loans and net unearned loan fees) and interest-bearing liabilities at December 31, 2023. The amounts shown below could be significantly affected by external factors such as changes in prepayment assumptions, early withdrawals of deposits, and competition.

(In Thousands)	Estimated maturity or repricing at December 31, 2023			
	Within 1 year	1-5 years	>5 years	Total
<b>Interest -Earning Assets:</b>				
Interest bearing deposits in other banks	\$91,073	\$—	\$—	\$91,073
Investments securities and FHLB Stock	288,435	402,384	—	690,819
Loans	805,033	785,623	201,328	1,791,984
Loans held for sale	31,974	—	—	31,974
<b>Total interest-earning assets</b>	<b>\$1,216,515</b>	<b>\$1,188,007</b>	<b>\$201,328</b>	<b>\$2,605,850</b>
Percent of total interest-earning assets	46.68 %	45.59 %	7.73 %	100.00 %
<b>Interest-Bearing Liabilities:</b>				
Interest-bearing demand accounts	\$927,291	\$—	\$—	\$927,291
Money market accounts	221,492	—	—	221,492
Savings accounts	255,338	—	—	255,338
Certificates of deposit	271,622	58,312	1,317	331,251
Securities sold under repurchase agreements	—	—	—	—
Borrowings	940	3,999	8,736	13,675
Junior subordinated debentures	—	—	10,310	10,310
<b>Total interest-bearing liabilities</b>	<b>\$1,676,683</b>	<b>\$62,311</b>	<b>\$20,363</b>	<b>\$1,759,357</b>
Percent of total interest-bearing liabilities	95.30 %	3.54 %	1.16 %	100.00 %
<b>Interest sensitivity gap</b>	<b>(\$460,168)</b>	<b>\$1,125,696</b>	<b>\$180,965</b>	<b>\$846,493</b>
Cumulative interest sensitivity gap	(\$460,168)	\$665,528	\$846,493	
<b>Cumulative interest sensitivity gap as a percentage</b>				
of total interest-earning assets	(17.7)%	25.5 %	32.5 %	

As stated previously, certain shortcomings, including those described below, are inherent in the method of analysis presented in the foregoing table. For example, although certain assets and liabilities may have similar maturities or periods of repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market interest rates. Additionally, certain assets have features that restrict changes in their interest rates, both on a short-term basis and over the lives of the assets. Further, in the event of a change in market interest rates, prepayment and early withdrawal levels could deviate significantly from those assumed in calculating the tables as can the relationship of rates between different loan and deposit categories. Moreover, the ability of many borrowers to service their adjustable-rate debt may decrease in the event of an increase in market interest rates.

While the analysis above sets forth the estimated maturity or repricing and the resulting interest rate gap of our interest-earning assets and interest-bearing liabilities, the following tables show the estimated impact on net interest income and net income at one and two year time horizons with instantaneous parallel rate shocks of up 100, 200, 300 and 400 basis points and down 100, 200, 300 and 400 basis point. Due to the various assumptions used for this modeling and potential balance sheet strategies management may implement to mitigate interest rate risk, no assurance can be given that projections will reflect actual results.

The following table shows the estimated impact on net interest income under the stated interest rate scenarios:

(In Thousands)	1st Year Change in net interest income from base scenario	Percentage change	2nd Year Change in net interest income from base scenario	Percentage change
Scenario:				
Up 400 basis points	\$11,643	10.09 %	\$27,745	21.21 %
Up 300 basis points	\$8,744	7.58 %	\$20,758	15.87 %
Up 200 basis points	\$5,868	5.08 %	\$13,870	10.61 %
Up 100 basis points	\$3,058	2.65 %	\$7,131	5.45 %
Down 100 basis points	(\$5,095)	(4.41) %	(\$9,737)	(7.44) %
Down 200 basis points	(\$8,180)	(7.09) %	(\$17,345)	(13.26) %
Down 300 basis points	(\$10,690)	(9.26) %	(\$24,512)	(18.74) %
Down 400 basis points	(\$15,418)	(13.36) %	(\$33,230)	(25.41) %

The following table shows the estimated impact on net income under the stated interest rate scenarios. The trends in the estimated impact on net income under the stated interest rate scenarios differ from the table above primarily due to the inclusion of the estimated impact of changes in other operating income and expense related to mortgage banking activities:

(In Thousands)	1st Year Change in net income from base scenario	Percentage change	2nd Year Change in net income from base scenario	Percentage change
Scenario:				
Up 400 basis points	\$4,190	11.49 %	\$16,506	35.68 %
Up 300 basis points	\$3,152	8.64 %	\$12,341	26.68 %
Up 200 basis points	\$2,131	5.85 %	\$8,251	17.84 %
Up 100 basis points	\$1,162	3.19 %	\$4,276	9.24 %
Down 100 basis points	(\$915)	(2.51) %	(\$4,448)	(9.61) %
Down 200 basis points	(\$262)	(0.72) %	(\$7,304)	(15.79) %
Down 300 basis points	\$840	2.30 %	(\$9,799)	(21.18) %
Down 400 basis points	\$211	0.58 %	(\$13,487)	(29.15) %

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The following report, audited consolidated financial statements and the notes thereto are set forth in this Annual Report on Form 10-K on the pages indicated:

<a href="#"><u>Report of Independent Registered Public Accounting Firm ( Moss Adams LLP , Everett, Washington , PCAOB ID: 659 )</u></a>	<a href="#"><u>69</u></a>
<a href="#"><u>Consolidated Balance Sheets at December 31, 2023 and 2022</u></a>	<a href="#"><u>71</u></a>
For the Years Ended December 2023, 2022 and 2021:	
<a href="#"><u>Consolidated Statements of Income</u></a>	<a href="#"><u>72</u></a>
<a href="#"><u>Consolidated Statements of Comprehensive Income</u></a>	<a href="#"><u>73</u></a>
<a href="#"><u>Consolidated Statements of Changes in Shareholders' Equity</u></a>	<a href="#"><u>74</u></a>
<a href="#"><u>Consolidated Statements of Cash Flows</u></a>	<a href="#"><u>75</u></a>
<a href="#"><u>Notes to the Consolidated Financial Statements</u></a>	<a href="#"><u>77</u></a>

## Report of Independent Registered Public Accounting Firm

The Shareholders and the Board of Directors of  
Northrim BanCorp, Inc. and Subsidiaries

### ***Opinions on the Financial Statements and Internal Control over Financial Reporting***

We have audited the accompanying consolidated balance sheets of Northrim BanCorp, Inc. and subsidiaries (the "Company") as of December 31, 2023 and 2022, the related consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for each of the three years in the period ended December 31, 2023, and the related notes (collectively referred to as the "consolidated financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company as of December 31, 2023 and 2022, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2023, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by COSO.

### ***Basis for Opinions***

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's consolidated financial statements and an opinion on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures to respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

### ***Definition and Limitations of Internal Control Over Financial Reporting***

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.



### **Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that (1) relates to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

#### **Allowance for Credit Losses – Loans**

As described in Notes 1 and 5 to the consolidated financial statements, the Company's allowance for credit losses - loans was \$17.2 million at December 31, 2023. The allowance for credit losses – loans is management's best estimate of current expected credit losses in its loan portfolio and is estimated using either a discounted cash flow method or a weighted average remaining life method, depending on the nature and size of the loan pool. The estimate of current expected credit losses is based on relevant information about past events, current conditions, and reasonable and supportable forecasts that affect the collectability of loans. Historical loss experience is the starting point for estimating expected credit losses. In addition to the quantitative portion of the allowance for credit losses – loans derived using either the discounted cash flow method or weighted average remaining life method, the Company also considers the effects of the qualitative factors in its calculation of expected losses in the loan portfolio. The qualitative factor methodology is based on quantitative metrics, but also includes a high degree of subjectivity and changes in any of the metrics could have a significant impact on our calculation of the allowance.

We identified management's estimation and application of the forecast of economic conditions used in the calculation of probabilities of default, and management's qualitative factors used to estimate the expected loss rate in the allowance for credit losses – loans as a critical audit matter.

The forecast of economic conditions component of the allowance for credit losses - loans is used to compare the conditions that existed during the historical period to current conditions and future expectations, and to make adjustments to the historical data accordingly. The qualitative factors are management's best estimate of the adjustments required for additional risk expected in each loan pool. Auditing management's judgments regarding the application of forecasted economic conditions and qualitative adjustments involved significant audit effort, as well as especially challenging and subjective auditor judgment when performing audit procedures and evaluating the results of those procedures.

The primary procedures we performed to address the critical audit matters included:

- Testing the design, implementation, and operating effectiveness of controls relating to management's calculation of the allowance for credit losses – loans, including controls over the reasonableness of forecasted economic conditions related to unemployment and qualitative factors used in the estimation of the expected loss rate;
- Obtaining management's analysis and supporting documentation related to the forecast of economic conditions used to determine the probabilities of default and testing whether forecast of economic conditions and key assumptions used in the calculation of the allowance for credit losses - loans are reasonable and supportable based on the analysis provided by management;
- Evaluating the methodology and the reasonableness of assumptions used by management to estimate the qualitative factors and testing whether these factors were applied to the calculation appropriately;
- Evaluating the relevance and reliability of the data used by management to estimate the forecasted economic conditions and the qualitative factors used in the calculation of the allowance for credit losses – loans;
- Developing an independent expectation of the qualitative adjustments using a combination of internal and external data and comparing the expected balance to the Company's recorded amounts.

/s/ Moss Adams LLP

Everett, Washington  
March 8, 2024

We have served as the Company's auditor since 2010.

**CONSOLIDATED FINANCIAL STATEMENTS**

**NORTHRIM BANCORP, INC.  
Consolidated Balance Sheets  
December 31, 2023 and 2022**

(In Thousands, Except Share Data)	December 31, 2023	December 31, 2022
<b>ASSETS</b>		
Cash and due from banks	\$ 27,457	\$ 27,747
Interest bearing deposits in other banks	91,073	231,603
Investment securities available for sale, at fair value	637,936	677,029
Marketable equity securities	13,153	10,740
Investment securities held to maturity, at amortized cost	36,750	36,750
Investment in Federal Home Loan Bank stock, at cost	2,980	3,816
Loans held for sale	31,974	27,538
Loans	1,789,497	1,501,785
Allowance for credit losses, loans	( 17,270 )	( 13,838 )
Net loans	1,772,227	1,487,947
Purchased receivables, net	36,842	19,994
Mortgage servicing rights, at fair value	19,564	18,635
Premises and equipment, net	40,693	37,821
Operating lease right-of-use assets	9,092	9,868
Goodwill	15,017	15,017
Other intangible assets, net	950	967
Other assets	71,789	68,846
Total assets	\$ 2,807,497	\$ 2,674,318
<b>LIABILITIES</b>		
Deposits:		
Demand	\$ 749,683	\$ 797,434
Interest-bearing demand	927,291	767,686
Savings	255,338	320,917
Money market	221,492	308,317
Certificates of deposit less than \$250,000	189,106	115,330
Certificates of deposit \$250,000 and greater	142,145	77,527
Total deposits	2,485,055	2,387,211
Borrowings	13,675	14,095
Junior subordinated debentures	10,310	10,310
Operating lease liabilities	9,092	9,865
Other liabilities	54,647	34,208
Total liabilities	2,572,779	2,455,689
<b>COMMITMENTS AND CONTINGENCIES (NOTE 18)</b>		
<b>SHAREHOLDERS' EQUITY</b>		
Preferred stock, \$ 1 par value, 2,500,000 shares authorized, none issued or outstanding	—	—
Common stock, \$ 1 par value, 10,000,000 shares authorized, 5,513,459 and 5,700,728 shares issued and outstanding at December 31, 2023 and December 31, 2022, respectively	5,513	5,701
Additional paid-in capital	9,605	17,784
Retained earnings	236,037	224,225
Accumulated other comprehensive (loss), net of tax	( 16,437 )	( 29,081 )
Total shareholders' equity	234,718	218,629
Total liabilities and shareholders' equity	\$ 2,807,497	\$ 2,674,318

See notes to consolidated financial statements

**NORTHRIM BANCORP, INC.**  
**Consolidated Statements of Income**  
**Years Ended December 31, 2023, 2022, and 2021**

(In Thousands, Except Share and Per Share Data)	2023	2022	2021
Interest and Dividend Income			
Interest and fees on loans and loans held for sale	\$ 108,612	\$ 82,785	\$ 79,241
Interest on investment securities available for sale	15,833	9,679	3,339
Dividends on marketable equity securities	766	563	440
Interest on investment securities held to maturity	1,893	1,511	1,037
Dividends on Federal Home Loan Bank stock	203	125	102
Interest on deposits in other banks	4,644	5,665	447
Total Interest Income	131,951	100,328	84,606
Interest Expense			
Interest expense on deposits	26,511	4,485	3,077
Interest expense on borrowings	1,784	339	320
Interest expense on junior subordinated debentures	400	389	382
Total Interest Expense	28,695	5,213	3,779
Net Interest Income	103,256	95,115	80,827
Provision (benefit) for credit losses	3,842	1,846	( 4,099 )
Net Interest Income After Provision (Benefit) for Credit Losses	99,414	93,269	84,926
Other Operating Income			
Mortgage banking income	12,763	21,572	42,144
Purchased receivable income	4,482	2,002	2,259
Bankcard fees	3,862	3,697	3,389
Service charges on deposit accounts	2,044	1,611	1,297
Commercial servicing revenue	554	1,628	306
Unrealized gain (loss) on marketable equity securities	120	( 1,119 )	( 101 )
Keyman insurance proceeds	—	2,002	—
Gain on sale of marketable equity securities, net	—	—	67
Other income	2,550	2,684	2,902
Total Other Operating Income	26,375	34,077	52,263
Other Operating Expense			
Salaries and other personnel expense	61,741	58,172	60,412
Data processing expense	9,821	8,926	8,567
Occupancy expense	7,394	6,915	7,078
Professional and outside services	3,128	2,993	2,801
Marketing expense	2,929	2,747	2,741
Insurance expense	2,519	2,054	1,593
OREO (income) expense, net of rental income and gains on sale	( 794 )	500	( 432 )
Intangible asset amortization expense	17	25	37
Other operating expense	7,426	6,520	6,399
Total Other Operating Expense	94,181	88,852	89,196
Income Before Provision for Income Taxes	31,608	38,494	47,993
Provision for income taxes	6,214	7,753	10,476
Net Income	\$ 25,394	\$ 30,741	\$ 37,517
Earnings Per Share, Basic	\$ 4.53	\$ 5.33	\$ 6.07
Earnings Per Share, Diluted	\$ 4.49	\$ 5.27	\$ 6.00
Weighted Average Shares Outstanding, Basic	5,601,471	5,765,088	6,180,801
Weighted Average Shares Outstanding, Diluted	5,661,460	5,829,412	6,249,313

See notes to consolidated financial statements

**NORTHRIM BANCORP, INC.**  
**Consolidated Statements of Comprehensive Income**  
**Years Ended December 31, 2023, 2022, and 2021**

(In Thousands)	2023	2022	2021
Net income	\$ 25,394	\$ 30,741	\$ 37,517
Other comprehensive income (loss), net of tax:			
Securities available for sale:			
Unrealized holding gains (losses) arising during the period	\$ 17,755	(\$ 38,283 )	(\$ 5,564 )
Derivatives and hedging activities:			
Unrealized holding (losses) gains during the period	( 88 )	2,409	780
Income tax (expense) benefit related to unrealized gains and losses	( 5,023 )	10,199	1,360
Other comprehensive income (loss), net of tax	12,644	( 25,675 )	( 3,424 )
Comprehensive income	\$ 38,038	\$ 5,066	\$ 34,093

See notes to consolidated financial statements

**NORTHRIM BANCORP, INC.**  
**Consolidated Statements of Changes in Shareholders' Equity**  
**Years Ended December 31, 2023, 2022, and 2021**

(In Thousands)	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
	Number of Shares	Par Value				
Balance at January 1, 2021	6,251	\$ 6,251	\$ 41,808	\$ 173,498	\$ 18	\$ 221,575
Cash dividend declared	—	—	—	( 9,369 )	—	( 9,369 )
Stock-based compensation expense	—	—	1,073	—	—	1,073
Exercise of stock options and vesting of restricted stock units, net	43	43	( 464 )	—	—	( 421 )
Repurchase of common stock	( 279 )	( 279 )	( 11,255 )	—	—	( 11,534 )
Other comprehensive (loss), net of tax	—	—	—	—	( 3,424 )	( 3,424 )
Cumulative effect of adoption of ASU 2016-13	—	—	—	2,400	—	2,400
Net income	—	—	—	37,517	—	37,517
Balance at December 31, 2021	6,015	\$ 6,015	\$ 31,162	\$ 204,046	( \$ 3,406 )	\$ 237,817
Cash dividend declared	—	—	—	( 10,562 )	—	( 10,562 )
Stock-based compensation expense	—	—	742	—	—	742
Exercise of stock options and vesting of restricted stock units, net	20	20	( 297 )	—	—	( 277 )
Repurchase of common stock	( 334 )	( 334 )	( 13,823 )	—	—	( 14,157 )
Other comprehensive (loss), net of tax	—	—	—	—	( 25,675 )	( 25,675 )
Net income	—	—	—	30,741	—	30,741
Balance at December 31, 2022	5,701	\$ 5,701	\$ 17,784	\$ 224,225	( \$ 29,081 )	\$ 218,629
Cash dividend declared	—	—	—	( 13,582 )	—	( 13,582 )
Stock-based compensation expense	—	—	937	—	—	937
Exercise of stock options and vesting of restricted stock units, net	21	21	( 281 )	—	—	( 260 )
Repurchase of common stock	( 209 )	( 209 )	( 8,835 )	—	—	( 9,044 )
Other comprehensive income, net of tax	—	—	—	—	12,644	12,644
Net income	—	—	—	25,394	—	25,394
Balance at December 31, 2023	5,513	\$ 5,513	\$ 9,605	\$ 236,037	( \$ 16,437 )	\$ 234,718

See notes to consolidated financial statements

**NORTHTRIM BANCORP, INC.**  
**Consolidated Statements of Cash Flows**  
**Years Ended December 31, 2023, 2022, and 2021**

(In Thousands)	2023	2022	2021
<b>Operating Activities:</b>			
Net income	\$ 25,394	\$ 30,741	\$ 37,517
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:			
Gain on sale of securities, net	—	—	( 67 )
Depreciation and amortization of premises	3,294	3,139	3,276
Amortization of software	1,153	1,164	1,161
Intangible asset amortization	17	25	37
Amortization of investment security premium, net of discount accretion	483	630	529
Unrealized (gain) loss on marketable equity securities	( 120 )	1,119	101
Deferred tax expense (income)	580	2,110	( 1,298 )
Stock-based compensation	937	742	1,073
Deferral of loan fees and amortization, net of costs	( 54 )	( 2,933 )	( 192 )
Provision (benefit) for credit losses	3,842	1,846	( 4,099 )
Additions to home mortgage servicing rights carried at fair value	( 3,616 )	( 4,623 )	( 6,088 )
Change in fair value of home mortgage servicing rights carried at fair value	2,687	( 288 )	3,582
Change in fair value of commercial servicing rights carried at fair value	62	( 809 )	437
Gain on sale of loans	( 7,828 )	( 13,873 )	( 36,436 )
Proceeds from the sale of loans held for sale	379,546	645,518	1,227,150
Origination of loans held for sale	( 376,154 )	( 585,533 )	( 1,118,186 )
(Gain) loss on sale of other real estate owned	( 929 )	414	( 685 )
Impairment on other real estate owned	123	—	—
Net changes in assets and liabilities:			
(Increase) decrease in accrued interest receivable	( 2,021 )	( 3,091 )	1,133
Decrease (increase) in other assets	4,344	5,528	12,739
Increase (decrease) in other liabilities	7,185	( 3,703 )	( 9,695 )
Net Cash Provided by Operating Activities	38,925	78,123	111,989
<b>Investing Activities:</b>			
Investment in securities:			
Purchases of investment securities available for sale	( 26,030 )	( 302,668 )	( 320,501 )
Purchases of marketable equity securities	( 2,297 )	( 3,934 )	( 493 )
Purchases of FHLB stock	( 5,703 )	( 730 )	( 573 )
Purchases of investment securities held to maturity	—	( 16,750 )	( 10,000 )
Proceeds from sales/calls/maturities of securities available for sale	82,398	13,417	135,365
Proceeds from sales of marketable equity securities	—	488	1,084
Proceeds from redemption of FHLB stock	6,539	21	17
(Increase) decrease in purchased receivables, net	( 16,848 )	( 13,007 )	6,935
(Increase) decrease in loans, net	( 287,893 )	( 83,839 )	28,975
Proceeds from sale of other real estate owned	1,079	5,224	2,610
Purchases of software	( 150 )	( 51 )	( 170 )
Purchases of premises and equipment	( 6,166 )	( 3,796 )	( 2,338 )
Net Cash (Used) by Investing Activities	( 255,071 )	( 405,625 )	( 159,089 )
<b>Financing Activities:</b>			
Increase (decrease) in deposits	97,844	( 34,420 )	596,650
Proceeds from borrowings	194,500	—	—
Repayments of borrowings	( 194,920 )	( 413 )	( 309 )
Proceeds from the issuance of common stock	555	586	1,543
Repurchase of common stock	( 9,044 )	( 14,157 )	( 11,534 )
Cash dividends paid	( 13,609 )	( 10,571 )	( 9,388 )
Net Cash Provided (Used) by Financing Activities	75,326	( 58,975 )	576,962
Net Change in Cash and Cash Equivalents	( 140,820 )	( 386,477 )	529,862
Cash and Cash Equivalents at Beginning of Year	250,250	636,727	106,865
Cash and Cash Equivalents at End of Year	109,430	250,250	596,727

Cash and Cash Equivalents at Beginning of Year	259,350	645,827	115,965
Cash and Cash Equivalents at End of Year	\$ 118,530	\$ 259,350	\$ 645,827

Supplemental Information:			
Income taxes paid	\$ 2,032	\$ 2,015	\$ 6,380
Interest paid	\$ 28,547	\$ 5,190	\$ 3,813
Noncash commitments to invest in Low Income Housing Tax Credit Partnerships	\$ 14,273	\$ —	\$ —
Transfer of loans to other real estate owned	\$ 273	\$ —	\$ 274
Loans made to facilitate sales of other real estate owned	\$ —	\$ —	\$ 1,012
Non-cash lease liability arising from obtaining right of use assets	\$ 423	\$ 1,128	\$ 79
Cash dividends declared but not paid	\$ 110	\$ 85	\$ 92
Cumulative effect adjustment to retained earnings	\$ —	\$ —	\$ 2,400

See notes to consolidated financial statements



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1 - Summary of Significant Accounting Policies

**Nature of Operations:** Northrim BanCorp, Inc. (the "Company"), is a publicly traded bank holding company headquartered in Anchorage, Alaska that is primarily engaged in the delivery of business and personal banking services through its wholly-owned banking subsidiary, Northrim Bank ("the Bank"). The Bank also engages in retail mortgage origination services through its wholly-owned subsidiary, Residential Mortgage Holding Company, LLC, the parent company of Residential Mortgage, LLC (collectively "RML"). Additionally, the Bank through its wholly-owned subsidiary, Northrim Funding Services ("NFS"), operates a factoring division in Bellevue, Washington. The Company has an equity investment in Pacific Wealth Advisors, LLC ("PWA") through its wholly owned subsidiary, Northrim Investment Services Company ("NISC"), and the Company had an equity investment in Homestate Mortgage Company, LLC ("Homestate") through RML until its dissolution in 2023.

**Use of Estimates:** The Company prepares its consolidated financial statements in conformity with accounting principles generally accepted in the United States and prevailing practices within the banking industry. The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of income, gains, expenses, and losses during the reporting periods. Actual results could differ from those estimates. Significant estimates include the allowance for credit losses ("ACL"), valuation of goodwill and other intangibles, and valuation of mortgage servicing rights ("MSRs").

**Consolidation:** The Company consolidates affiliates in which we have a controlling interest. The accompanying consolidated financial statements include the accounts of the Company, the Bank, RML, and NISC. Significant intercompany balances have been eliminated in consolidation. As of December 31, 2023, the Company had one wholly-owned business trust subsidiary, Northrim Statutory Trust 2 ("Trust 2"), that was formed to issue trust preferred securities and related common securities of Trust 2. The Company has not consolidated the accounts of Trust 2 in its consolidated financial statements in accordance with U.S. GAAP. As a result, the junior subordinated debentures issued by the Company to Trust 2 are reflected on the Company's consolidated balance sheet as junior subordinated debentures. The Company has determined that PWA and Homestate are not variable interest entities and therefore, the Company does not consolidate the balance sheets and income statements of PWA or Homestate into its financial statements. The Company owns a 22 % interest in PWA and owned a 30 % interest in Homestate prior to its dissolution in 2023, and these investments are accounted for as equity method investments. Results of PWA and Homestate are included in "Other income" in our Consolidated Statements of Income. Investments in low income housing tax credit companies are presented on a one-line basis in the caption "Other assets" in our Consolidated Balance Sheets.

**Operating Segments:** Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker ("CODM"), or decision making group, in deciding how to allocate resources and in assessing performance. The Company uses the "management approach" in determining reportable operating segments. The management approach considers the internal organization and reporting used by the Company's CODM for making operating decisions and assessing performance as the source for determining the Company's reportable segments. Management, including the CODM, review operating results by the revenue of different services. For the year ended December 31, 2023 and 2022, the Company has two operating business lines; Community Banking and Home Mortgage Lending. Information about the Company's operating segments is included in Note 25 of the Notes to the Company's Consolidated Financial Statements included in Part II. Item 8 of this report.

**Reclassifications:** Certain reclassifications have been made to prior year amounts to maintain consistency with the current year with no impact on net income or total shareholders' equity.

**Subsequent Events:** The Company has evaluated events and transactions subsequent to December 31, 2023 for potential recognition or disclosure.

**Cash and Cash Equivalents:** For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, interest-bearing deposits with other banks, federal funds sold, and securities with original maturities of less than 90 days at acquisition.

**Equity Securities:** Marketable equity securities are stated at fair value. Changes in fair value are included in "Unrealized gain (loss) on marketable equity securities" in our Consolidated Statements of Income.

Non-marketable equity securities are accounted for under the equity method of accounting and are included in other assets in our Consolidated Balance Sheets. The Company performs an impairment analysis on its non-marketable equity securities when events or circumstances indicate impairment potentially exists.

**Investment Securities:** Debt securities are classified as available for sale if the Company intends and has the ability to hold those securities for an indefinite period of time, but not necessarily to maturity. Any decision to sell a debt security classified as available for sale would be based on various factors, including significant movements in interest rates, changes in the maturity mix of assets and liabilities, liquidity needs, regulatory capital considerations, and other similar factors. Premiums and discounts are amortized over the life of the related investment security as an adjustment to yield using the effective interest method. Dividend and interest income are recognized when earned.

Securities available for sale are stated at fair value. Realized gains or losses, determined on the basis of the cost of specific securities sold, are included in earnings. Unrealized holding gains or losses are included in other comprehensive income as a separate component of shareholders' equity, net of tax.

Held to maturity securities are stated at cost, adjusted for amortization of premium and accretion of discount on a level-yield basis. The Company has the ability and intent to hold these securities to maturity.

The Company amortizes purchase premiums for callable debt securities to the earliest call date and discounts are accreted over the contractual life.

**Allowance for Credit Losses - Investment Securities:** For available for sale debt securities in an unrealized loss position, the Company evaluates the securities to determine whether the decline in the fair value below the amortized cost basis (impairment) is due to credit-related factors or noncredit-related factors. Any impairment that is not credit related is recognized in other comprehensive income, net of applicable taxes. Credit-related impairment is recognized as an ACL on the balance sheet, limited to the amount by which the amortized cost basis exceeds the fair value, with a corresponding adjustment to earnings. The ACL may be reversed if conditions change. However, if the Company intends to sell an impaired available for sale debt security or more likely than not will be required to sell such a security before recovering its amortized cost basis, the entire impairment amount must be recognized in earnings with a corresponding adjustment to the security's amortized cost basis. Because the security's amortized cost basis is adjusted to fair value, there would be no ACL.

In evaluating available for sale debt securities in unrealized loss positions for impairment and the criteria regarding its intent or requirement to sell such securities, the Company considers the extent to which fair value is less than amortized cost, whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuers' financial condition, among other factors.

Changes in the ACL are recorded as provision for (or reversal of) credit loss expense. Losses are charged against the ACL when management believes the uncollectability of an available for sale debt security is confirmed or when either of the criteria regarding intent or requirement to sell is met.

The ACL on held to maturity securities is estimated on a collective basis by major security type. At December 31, 2023, the Company's held to maturity securities consisted of investments in corporate bonds. Expected credit losses for these securities are estimated using a discounted cash flow ("DCF") methodology which considers historical credit loss information that is adjusted for current conditions and reasonable and supportable forecasts.

Accrued interest receivable is excluded from the estimate of credit losses.

**Federal Home Loan Bank Stock:** The Company's investment in Federal Home Loan Bank of Des Moines ("FHLB") stock is carried at par value because the shares can only be redeemed with the FHLB at par. The Company is required to maintain a minimum level of investment in FHLB stock based on the Company's total Bank assets and outstanding advances. FHLB stock is carried at cost and is subject to recoverability testing at least annually.

**Loans held for sale:** The Company designates loans held for sale as either carried at fair value or the lower of cost or fair value at loan level at origination. Loans held for sale include residential mortgage loans that have been originated for sale in the secondary market. Related gains or losses on the sale of these loans are recognized in mortgage banking income.

**Loans:** Loans are carried at their principal amount outstanding, net of charge-offs, unamortized fees, and direct loan origination costs. Loan origination fees received in excess of direct origination costs are deferred and accreted to interest income using the interest method in accordance with Accounting Standards Codification ("ASC") 310 over the life of the loan. Loan balances are

charged-off to the ACL when management believes that collection of principal is unlikely. Interest income on loans is accrued and recognized on the principal amount outstanding except for loans in a nonaccrual status. All classes of loans are placed on nonaccrual when management believes doubt exists as to the collectability of the interest or principal. Cash payments received on nonaccrual loans are directly applied to the principal balance. Generally, a loan may be returned to accrual status when the delinquent principal and interest is brought current in accordance with the terms of the loan agreement and certain ongoing performance criteria have been met. Loans are reported as past due when installment payments, interest payments, or maturity payments are past due based on contractual terms.

The Company classifies fair value measurements on loans as level 3 valuations in the fair value hierarchy because of their use of unobservable inputs.

**Acquired Loans:** Loans purchased that are of poor credit quality and with more than an insignificant evidence of credit deterioration since their origination or issuance are purchased credit deteriorated ("PCD") loans. PCD assets are recorded at their purchase price plus an ACL estimated at the time of acquisition. Under this approach, there is no provision for credit losses recognized at acquisition; rather, there is a gross-up of the purchase price of the financial asset for the estimate of expected credit losses and a corresponding ACL recorded. Changes in estimates of expected credit losses after acquisition are recognized as provision for credit losses in subsequent periods. In general, interest income recognition for PCD financial assets is consistent with interest income recognition for the similar non-PCD financial asset.

**Allowance for Credit Losses - Loans:** Under the current expected credit loss model ("CECL") adopted by the Company on January 1, 2021, the ACL on loans is a valuation allowance estimated at each balance sheet date that is deducted from the loans' amortized cost basis to present the net amount expected to be collected on the loans.

The Company estimates the ACL on loans based on the underlying assets' amortized cost basis, which is the amount at which the loan is originated or acquired, adjusted for applicable accretion or amortization of premium, discount, and net deferred fees or costs, collection of cash, and charge-offs. In the event that collection of principal becomes uncertain, the Company has policies in place to reverse accrued interest in a timely manner. Therefore, the Company has made a policy election to exclude accrued interest from the measurement of ACL.

Expected credit losses are reflected in the ACL through a provision for or (reversal) of credit loss expense. When the Company deems all or a portion of a financial asset to be uncollectible the appropriate amount is written off and the ACL is reduced by the same amount. The Company applies judgment to determine when a financial asset is deemed uncollectible; however, generally speaking, an asset will be considered uncollectible when management believes that collection of principal is unlikely. Subsequent recoveries, if any, are credited to the ACL when received.

The Company measures expected credit losses of financial assets on a collective (pool) basis, when the financial assets share similar risk characteristics. Depending on the nature and size of the pool of financial assets with similar risk characteristics, the Company uses either a DCF method or a weighted average remaining life method to estimate expected credit losses quantitatively. The weighted average remaining life method uses exposure at default, along with the expected credit losses adjusted for prepayments to calculate the required allowance. The Company utilizes peer historical loss data to estimate credit losses under the weighted average remaining life method. Under the DCF method, the Company utilizes complex models to obtain reasonable and supportable forecasts to calculate two predictive metrics, the probability of default ("PD") and loss given default ("LGD"). Under the DCF method the combination of adjustments for the credit expectations PD and LGD, and timing expectations (prepayment, curtailment, and time to recovery), produces an expected cash flow stream at the instrument level. Instrument effective yield is calculated, net of the impacts of prepayment assumptions, and the instrument expected cash flows are then discounted at that effective yield to produce an instrument-level net present value of expected cash flows ("NPV"). An ACL is established for the difference between the instrument's NPV and amortized cost basis.

In addition to the quantitative portion of the ACL derived using either the DCF or weighted average remaining life method, the Company also considers the effects of the qualitative factors in its calculation of expected losses in the loan portfolio. The qualitative factor methodology is based on quantitative metrics, but also includes a high degree of subjectivity and changes in any of the metrics could have a significant impact on our calculation of the allowance.

Loans that do not share risk characteristics with other loans in the portfolio are individually evaluated for expected credit losses and are not included in the collective evaluation. Loans are identified for individual evaluation during regular credit reviews of the portfolio. A loan is generally identified for individual evaluation when management determines that we will probably not be able to collect all amounts due according to the loan contract, including scheduled interest payments. When we identify a loan for individual evaluation, we measure expected credit losses using DCF, except when the sole remaining source of the repayment for the loan is the liquidation of the collateral. In these cases, we use the current fair value of the

collateral, less selling costs, instead of DCF. The analysis of collateral dependent loans includes external appraisals or in-house evaluations on loans secured by real property, management's assessment of the current market, recent payment history and an evaluation of other sources of repayment. The Company's determination of which method to use is based upon several factors. The Company takes into account compliance with legal and regulatory guidelines, the amount of the loan, the estimated value of the collateral, the location and type of collateral to be valued, and how critical the timing of completion of the analysis is to the assessment of value. Those factors are balanced with the level of internal expertise, internal experience, and market information available, versus external expertise available such as qualified appraisers, brokers, auctioneers, and equipment specialists. The Company uses external appraisals to estimate fair value for projects that are not fully constructed as of the date of valuation. These projects are generally valued as if complete, with an appropriate allowance for cost of completion, including contingencies developed from external sources such as vendors, engineers, and contractors.

If we determine that the value of an individually evaluated loan is less than the recorded investment in the loan, we either recognize an ACL specific to that loan, or charge-off the deficit balance on collateral dependent loans if it is determined that such amount represents a confirmed loss. Subsequent changes in the expected credit losses for loans evaluated individually are included within the provision for credit losses in the same manner in which the expected credit loss initially was recognized or as a reduction in the provision that would otherwise be reported.

The Company's estimate of the ACL reflects losses expected over the remaining contractual life of the assets. The contractual term does not consider extensions, renewals or modifications.

Loans guaranteed by the U.S. government, including Paycheck Protection Program ("PPP") loans The Company actively participated in assisting its customers with applications for loans through the program. Loans funded through the PPP program are fully guaranteed by the U.S. government subject to certain representations and warranties. This guarantee exists at the inception of the loans and throughout the lives of the loans and was not entered into separately and apart from the loans. ASC 326 requires credit enhancements that mitigate credit losses, such as the U.S. government guarantee on PPP loans, to be considered in estimating credit losses. The guarantee is considered "embedded" and, therefore, is considered when estimating credit loss on the PPP loans and other loans guaranteed by the U.S. government. Given that the loans are fully guaranteed by the U.S. government and absent any specific loss information on any of our guaranteed loans, the Company does not carry an ACL on its PPP and other loans guaranteed by the U.S. government.

**Loan Commitments and Allowance for Credit Losses on Off-Balance Sheet Credit Exposures:** The Company enters into various types of transactions that involve financial instruments with off-balance sheet risk, including commitments to extend credit and standby letters of credit issued to meet customer financing needs. We apply the same credit standards to these commitments as in all of our lending activities and include these commitments in our lending risk evaluations. The Company's exposure to credit loss in the event of nonperformance by the other party to commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. Such financial instruments are recorded when they are funded.

The Company records an ACL on off-balance sheet credit exposures, unless the commitments to extend credit are unconditionally cancellable, through a charge to provision for credit loss expense in the Company's consolidated statements of income. The ACL on off-balance sheet credit exposures is estimated by loan segment at each balance sheet date under the current expected credit loss model using the same methodologies as portfolio loans, taking into consideration the likelihood that funding will occur, and is included in other liabilities on the Company's consolidated balance sheets.

**Purchased Receivables and related Allowance for Credit Losses:** The Company purchases accounts receivable from its customers. The purchased receivables are carried at amortized cost, net of an ACL. Management measures expected credit losses on purchased receivables by evaluating each receivable individually. Each quarter, management reviews purchased receivable asset balances compared to assets eligible for advancement of funds in order to determine the exposure to loss for the Company. Exposure is zero when outstanding balances exceed assets eligible for advancement. Management may determine that an ACL is appropriate for individual purchased receivables based on asset specific facts and circumstances. Fees charged to the customer are earned while the balances of the purchases are outstanding, which is typically less than one year. Changes in the ACL are recorded as provision for (or reversal of) credit loss expense.

**Other Real Estate Owned:** Other Real Estate Owned ("OREO") represents properties acquired through foreclosure or its equivalent. Prior to foreclosure, the carrying value is adjusted to the fair value, less cost to sell, of the real estate to be acquired by an adjustment to the ACL for loans. Management's evaluation of fair value is based on appraisals or discounted cash flows of anticipated sales. After foreclosure, any subsequent reduction in the carrying value is charged against earnings. Operating expenses associated with OREO are charged to earnings in the period they are incurred. Operating expenses associated with OREO are recorded net of rental income and gain on sales associated with OREO.

**Premises and Equipment:** Premises and equipment, including leasehold improvements, are stated at cost, less accumulated depreciation and amortization. Depreciation and amortization expense for financial reporting purposes is computed using the straight-line method based upon the shorter of the lease term or the estimated useful lives of the assets that vary according to the asset type and include; furniture and equipment ranging between three and seven years, leasehold improvements ranging between two and 15 years, and buildings at 39 years. Maintenance and repairs are charged to current operations, while renewals and betterments are capitalized. Long-lived assets such as premises and equipment are reviewed for impairment at least annually or whenever events or changes in business circumstances indicate that the remaining useful life may warrant revision, or that the carrying amount of the long-lived asset may not be fully recoverable. If impairment is determined to exist, any related impairment loss is calculated based on fair value. Impairment losses on assets to be disposed of, if any, are based on the estimated proceeds to be received, less costs of disposal.

**Operating Leases:** The Company leases branch locations, corporate office space, and equipment under non-cancelable leases. Leases with an initial term of 12 months or less are not recorded on the balance sheet. The leases contain various provisions for increases in rental rates, based either on changes in the published Consumer Price Index or a predetermined escalation schedule. Substantially all of the leases provide the Company with one or more options to renew, with renewal terms that can extend the lease term from one to ten years or more. The exercise of lease renewal options is at management's sole discretion. The depreciable life of assets and leasehold improvements are limited by the expected lease term, unless there is a transfer of title or purchase option reasonably certain of exercise. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants. In addition to annual impairment reviews, management reviews right-of-use assets anytime a change in circumstances indicates the carrying amount of these assets may not be recoverable.

**Goodwill and Other Intangible Assets:** Intangible assets are comprised of goodwill and other intangibles acquired in business combinations. Goodwill and intangible assets with indefinite useful lives are not amortized. Intangible assets with definite useful lives are amortized to their estimated residual values over their respective useful lives, and are also reviewed for impairment. Amortization of intangible assets is included in other operating expense in the Consolidated Statements of Income. The Company performs a goodwill impairment analysis at each reporting unit on an annual basis. Additionally, the Company performs a goodwill impairment evaluation on an interim basis when events or circumstances indicate impairment potentially exists.

**Low Income Housing Tax Credit Partnerships:** The Company earns a return on its investments in these partnerships in the form of tax credits and deductions that flow through to it as a limited partner. The Company amortizes these investments in tax expense over the period during which tax benefits are received.

**Servicing Rights:** Mortgage servicing rights ("MSRs") and commercial servicing rights ("CSRs") associated with loans originated and sold, where servicing is retained, are measured at fair value and changes in fair value are reported through earnings. Changes in the fair value of servicing rights occur primarily due to the collection/realization of expected cash flows, as well as changes in valuation inputs and assumptions. Under the fair value method, servicing rights are carried on the balance sheet at fair value and the changes in fair value for MSRs are reported in earnings in mortgage banking income and the changes in fair value for CSRs are reported in commercial serving revenue in other operating income in the period in which the change occurs. Fair value measurements are determined using a discounted cash flow model. In order to determine the fair value of servicing rights, the present value of net expected future cash flows is estimated. Assumptions used include market discount rates, anticipated prepayment speeds, escrow calculations, delinquency rates, and ancillary fee income net of servicing costs.

**Other Assets:** Other assets include purchased software and prepaid expenses. Purchased software is carried at amortized cost and is amortized using the straight-line method over its estimated useful life or the term of the agreement. Also included in other assets is the net deferred tax asset, bank owned life insurance carried at cash surrender value, net of premium charges, accrued interest receivable, taxes receivable, and rate lock derivatives.

**Derivatives:** The Company records all derivatives on the Consolidated Balance Sheets at fair value. The accounting for change in the fair value of derivatives depends on the intended use of the derivative, whether the Company has elected to designate the derivative in a hedging relationship and apply hedge accounting, and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. Interest rate swaps that are designated as a cash flow hedge and satisfy the hedge accounting requirements involve the receipt of variable amounts from a counter-party in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. For derivatives which are designed as cash flow hedges and satisfy hedge accounting requirements, the effective portion of changes in the fair value of the derivative is recorded in accumulated other comprehensive income (loss). The fair value of the Company's derivatives is determined using DCF analysis using observable market based inputs. The Company considers all free-standing derivatives not designated in a hedging relationship as economic hedges and recognizes these derivatives as either assets or liabilities in the balance sheet. These assets and liabilities are measured at fair value, and changes in fair value are recorded in earnings. By

using derivatives, the Company is exposed to counterparty credit risk, which is the risk that counterparties to the derivative contracts do not perform as expected. If a counterparty fails to perform, our counterparty credit risk is equal to the amount reported as a derivative asset on our balance sheet, net of cash collateral received. We minimize counterparty credit risk through credit approvals, limits, monitoring procedures, and obtaining collateral, where appropriate. For derivative instruments executed with the same counterparty under a master netting arrangement, we do not offset fair value amounts of interest rate swaps in liability positions with interest rate swaps in asset positions. For further detail, see Note 19 of the notes to the Company's Consolidated Financial Statements included in Part II. Item 8 of this report.

**Transfers or sales of financial assets:** For transfers of entire financial assets or a participating interest in an entire financial asset recorded as sales, we recognize and initially measure at fair value all assets obtained and liabilities incurred. We record a gain or loss in other operating income for the difference between the carrying amount and the fair value of the assets sold. Fair values are based on quoted market prices, quoted market prices for similar assets, or if market prices are not available, then the fair value is estimated using discounted cash flow analysis with assumptions for credit losses, prepayments and discount rates that are corroborated by and verified against market observable data, where possible.

**Revenue Recognition:** The majority of the Company's revenues come from interest income on loans and investment securities, as well as other non-interest income including mortgage banking income, bankcard fees, purchased receivable income, and service charges on deposits. The Company recognizes income in accordance with the applicable accounting guidance for these revenue sources. The Company's revenues that are within the scope of ASC Topic 606 ("Topic 606") are presented within other operating income and include bankcard fees, service charges on deposits, and other non-interest income including merchant services fees, commissions from sales of mutual funds and other investments, safety deposit box rental fees, bank check and other check fees, and other miscellaneous revenue streams.

Bankcard fees are primarily comprised of debit card income and ATM fees. Debit card income is primarily comprised of interchange fees earned whenever the Company's debit cards are processed through card payment networks such as Visa or MasterCard. ATM fees are primarily generated when a Company cardholder uses a non-Company ATM or a non-Company cardholder uses a Company ATM. The Company's performance obligation for bankcard fees are largely satisfied, and related revenue recognized, when the services are rendered or upon completion. Payments are typically received immediately or in the following month.

Service charges on deposit accounts consist of general service fees for monthly account maintenance, activity- or transaction-based fees, and account analysis fees (i.e., net fees earned on analyzed business and public checking accounts), and other deposit account related fees and consist of transaction-based revenue, time-based revenue (service period), item-based revenue or some other individual attribute-based revenue. Revenue is recognized when our performance obligation is completed which is generally monthly for account maintenance services or when a transaction has been completed. Payments for service charges on deposit accounts are primarily received immediately or in the following month through a direct charge to customers' accounts.

Other operating income consists of other recurring revenue streams such as merchant services income, commissions from sales of mutual funds and other investments, safety deposit box rental fees, bank check and other check fees, unrealized gains and losses on marketable securities, and other miscellaneous revenue streams. Merchant services income mainly represents fees charged to merchants to process their debit and credit card transactions, in addition to account management fees. The Company's performance obligation for merchant services income is largely satisfied, and related revenue recognized, when the transactions have been completed. Payment is typically received immediately or in the following month. The Company earns commissions from the sale of mutual funds as periodic service fees (i.e., trailers) from Elliott Cove Capital Management typically based on a percentage of net asset value. Trailer revenue is recorded over time, quarterly, as net asset value is determined. The Company also earns commission income from the sale of annuity products. The Company acts as an intermediary between the Company's customer and Elliott Cove Investment Advisors for these transactions, and commissions from annuity product sales are recorded when the Company's performance obligation is satisfied, which is generally upon the issuance of the annuity policy. The Company does not earn trailer fees on annuity sales. Payment for commissions from sales of mutual funds and other investments and annuity sales is typically received in the following quarter. Other service charges include revenue from safety deposit box rental fees, processing wire transfers, bank check and other check fees, and other services. The Company's performance obligations for these other revenue streams are largely satisfied, and related revenue recognized, when the services are rendered or upon completion. Payments are typically received immediately or in the following month.

Revenue within the contracts with customers guidance is recognized when obligations under the terms of a contract with customers are satisfied. Revenue is measured as the amount of consideration the Company expects to receive in exchange for transferring goods or providing services. When the amount of consideration is variable, the Company will only recognize

revenue to the extent that it is probable that the cumulative amount recognized will not be subject to a significant reversal in the future. Substantially all of the Company's contracts with customers have expected durations of one year or less and payments are typically due when or as the services are rendered or shortly thereafter. When third parties are involved in providing services to customers, the Company recognizes revenue on a gross basis when it has control over those services being provided to the customer; otherwise, revenue is recognized for the net amount of any fee or commission.

**Advertising:** Advertising, promotion, and marketing costs are expensed as incurred. The Company reported total expenses in these areas of \$ 2.9 million, \$ 2.7 million, and \$ 2.7 million for each of the years ending December 31, 2023, 2022, and 2021, respectively.

**Stock Incentive Plans:** The Company has stock-based employee compensation plans as more fully discussed in Note 21, Stock-Based Compensation to the Company's Consolidated Financial Statements included in Part II. Item 8 of this report. Compensation cost is recognized for stock options, restricted stock units, and performance stock units issued to employees based on the fair value of these awards at the date of grant. A Black Scholes model is utilized to estimate the fair value of stock options. The market price for the Company's common stock at the date of grant issued is the fair value of restricted and performance stock awards. The Company recognizes compensation expense over the vesting period of each award. The Company's recognizes forfeitures as they occur.

**Income Taxes:** The Company uses the asset and liability method of accounting for income taxes. Under the asset and liability method, deferred income taxes are recognized for the future consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. Our policy is to recognize interest and penalties on unrecognized tax benefits in "Other operating expense" in the Consolidated Statements of Income.

**Earnings Per Share:** Earnings per share is calculated using the weighted average number of shares and dilutive common stock equivalents outstanding during the period. Stock options and restricted stock units, as described in Note 21 of the notes to the Company's Consolidated Financial Statements included in Part II. Item 8 of this report, are considered to be common stock equivalents. Potentially dilutive shares are excluded from the computation of earnings per share if their effect is anti-dilutive. There were no anti-dilutive shares outstanding related to options to acquire common stock in 2023, 2022, or 2021.

Information used to calculate earnings per share was as follows:

(In Thousands)	2023	2022	2021
Net income	\$ 25,394	\$ 30,741	\$ 37,517
Basic weighted average common shares outstanding	5,601	5,765	6,181
Dilutive effect of potential common shares from awards granted under equity incentive program	60	64	68
Total	5,661	5,829	6,249
Earnings per common share			
Basic	\$ 4.53	\$ 5.33	\$ 6.07
Diluted	\$ 4.49	\$ 5.27	\$ 6.00

**Comprehensive Income:** Comprehensive income consists of net income, net unrealized gains (losses) on securities available for sale after the tax effect, and net unrealized gains (losses) on derivative and hedging activities after the tax effect.

**Concentrations:** Substantially all of the Company's business is derived from the Anchorage, Matanuska-Susitna Valley, Fairbanks, Kenai Peninsula, Kodiak, Nome, and Southeast areas of Alaska. As such, the Company's growth and operations depend upon the economic conditions of Alaska and these specific markets. These areas rely primarily upon the natural resources industries, particularly oil production, as well as tourism, government and U.S. military spending for their economic success. A significant majority of the unrestricted revenues of the Alaska state government are currently funded through various taxes and royalties on the oil industry. The Company's business is and will remain sensitive to economic factors that relate to these industries and local and regional business conditions. As a result, local or regional economic downturns, or downturns that disproportionately affect one or more of the key industries in regions served by the Company, may have a more pronounced effect upon its business than they might on an institution that is less geographically concentrated. The extent of the

future impact of these events on economic and business conditions cannot be predicted; however, prolonged or acute fluctuations could have a material and adverse impact upon the Company's results of operation and financial condition.

At December 31, 2023 and 2022, the Company had \$ 590.7 million and \$ 501.3 million, respectively, in commercial and construction loans. Additionally, the Company continues to have a concentration in large borrowing relationships. At December 31, 2023, 39 % of the Company's loan portfolio is attributable to 50 large borrowing relationships. The Company has additional unfunded commitments to these borrowers of \$ 261.2 million at December 31, 2023.

**Fair Value Measurements:** Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for an asset or liability in an orderly transaction between market participants at the measurement date. GAAP established a fair value hierarchy that prioritizes the use of inputs used in valuation methodologies. In accordance with GAAP, the Company groups its assets and liabilities measured at fair value into the following three levels:

- **Level 1:** Valuation is based upon quoted prices for identical instruments traded in active markets. A quoted market price in an active market provides the most reliable evidence of fair value and is used to measure fair value whenever available. A contractually binding sales price also provides reliable evidence of fair value.
- **Level 2:** Valuation is based upon quoted market prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- **Level 3 :** Valuation is generated from model-based techniques that use significant assumptions not observable in the market, or inputs that require significant management judgment or estimation, some of which may be internally developed.

### Recent Accounting Pronouncements

#### *Accounting pronouncements implemented in 2023*

In March 2022, the Financial Accounting Standards Board ("FASB") issued ASU 2022-02, Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures ("ASU 2022-02"). The amendments in ASU 2022-02 eliminate the accounting guidance for troubled debt restructurings ("TDRs") by creditors while enhancing disclosure requirements for certain loan refinancings and restructurings by creditors when a borrower is experiencing financial difficulty. Specifically, rather than applying the recognition and measurement guidance for TDRs which includes an assessment of whether the creditor has granted a concession, an entity must evaluate whether the modification represents a new loan or a continuation of an existing loan. The amendments enhance existing disclosure requirements and introduce new requirements related to certain modifications of receivables made to borrowers experiencing financial difficulty. Additionally, for public business entities, ASU 2022-02 requires that an entity disclose current-period gross writeoffs by year of origination for financing receivables and net investments in leases within the scope of Subtopic 326-20, Financial Instruments-Credit Losses-Measured at Amortized Cost in the vintage disclosures required by paragraph 326-20-50-6. The Company adopted ASU 2022-02 on January 1, 2023. The Company elected to adopt the updated guidance on TDR recognition and measurement prospectively; therefore the guidance is applied to modifications occurring after the date of adoption. The amendments on TDR disclosures and vintage disclosures must be adopted prospectively. The adoption of ASU 2022-02 did not have a material impact on the Company's consolidated financial position or results of operations.



#### *Accounting pronouncements to be implemented in future periods*

In March 2023, the FASB issued ASU 2023-02, Investments - Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method ("ASU 2023-02"). Under current GAAP, an entity can only elect to apply the proportional amortization method to investments in low income housing tax credit ("LIHTC") structures. The amendments in ASU 2023-02 allow entities to elect to account for equity investments made primarily for the purpose of receiving income tax credits using the proportional amortization method, regardless of the tax credit program through which the investment earns income tax credits, if certain conditions are met. ASU 2023-02 provides amendments to paragraph ASC 323-740-25-1, which sets forth the conditions needed to apply the proportional amortization method. The amendments make certain limited changes to those conditions to clarify their application to a broader group of tax credit investment programs. However, the conditions in substance remain consistent with current GAAP. The amendments in this ASU 2023-02 also eliminate certain LIHTC-specific guidance to align the accounting more closely for LIHTCs with the accounting for other equity investments in tax credit structures and require that the delayed equity contribution guidance in paragraph ASC 323-740-25-3 applies only to tax equity investments accounted for using the proportional amortization method. ASU 2023-02 is effective for the Company for fiscal years beginning after December 15, 2023 and must be applied on either a modified retrospective or a retrospective basis. The Company does not have any equity investments made primarily for the purpose of receiving income tax credits except for LIHTC structures, which it accounts for using the proportional amortization method. The Company does not believe that the adoption of ASU 2023-02 will have a material impact on the Company's consolidated financial statements.

In November 2023, the FASB issued ASU 2023-07, Segment Reporting (Topic 280) - Improvements to Reportable Segment Disclosures ("ASU 2023-07"). Under current GAAP, public entities are required to report a measure of segment profit or loss. The amendments in ASU 2023-07 do not change or remove this requirement, nor does it change how an entity identifies its operating segments. The amendments in ASU 2023-07 improve reportable segment disclosure requirement, primarily through enhanced disclosures about significant segment expenses. ASU 2023-07 is effective for the Company for fiscal years beginning after December 15, 2023 and must be applied on a retrospective basis. The Company does not believe that the adoption of ASU 2023-07 will have a material impact on the Company's consolidated financial statements.

In December 2023, the FASB issued ASU 2023-09, Income Taxes (Topic 740) - Improvements to Income Tax Disclosures ("ASU 2023-09"). The amendments in ASU 2023-09 improve transparency of income tax disclosures related to rate reconciliation and income taxes paid disclosures by requiring consistent categories and greater disaggregation of information in rate reconciliation, and by requiring disclosure of income taxes paid disaggregated by jurisdiction. The amendments in ASU 2023-09 allow investors to better assess, in their capital allocation decisions, how an entity's worldwide operations and related tax risks and tax planning and operations opportunities affect its income tax rate and prospects for future cash flow. ASU 2023-09 is effective for the Company for fiscal years beginning after December 15, 2024 and may be applied on a prospective or retrospective basis. The Company does not believe that the adoption of ASU 2023-09 will have a material impact on the Company's consolidated financial statements.

#### **NOTE 2 – Cash and Due from Banks**

The Company is required to maintain a \$ 300,000 balance with a correspondent bank for outsourced servicing of ATMs at both December 31, 2023 and 2022.

The Company is required to maintain a \$ 100,000 and \$ 30,000 balance with a correspondent bank to collateralize the initial margin and the fair value exposure of one of its interest rate swaps, respectively, at December 31, 2023 and 2022.

**NOTE 3 - Interest Bearing Deposits in Other Banks**

All interest bearing deposits in other banks have a maturity of one year or less. Balances at December 31 for the respective years are as follows:

(In Thousands)	2023	2022
Interest bearing deposits at Federal Reserve Bank	\$ 90,922	\$ 231,186
Interest bearing deposits at FHLB	21	287
Other interest bearing deposits at other institutions	130	130
Total	\$ 91,073	\$ 231,603

**NOTE 4 - Investment Securities***Marketable Equity Securities*

The Company held marketable equity securities with fair values of \$ 13.2 million and \$ 10.7 million at December 31, 2023 and 2022, respectively. The gross realized and unrealized gains (losses) recognized on marketable equity securities in other operating income in the Company's Consolidated Statements of Income for the periods indicated were as follows:

(In Thousands)	2023	2022	2021
Unrealized gain (loss) on marketable equity securities	\$ 120	(\$ 1,119 )	(\$ 101 )
Gain on sale of marketable equity securities, net	—	—	67
Total	\$ 120	(\$ 1,119 )	(\$ 34 )

*Debt securities*

Debt securities have been classified in the financial statements as available for sale or held to maturity. The following table summarizes the amortized cost, estimated fair value, and ACL of debt securities and the corresponding amounts of gross unrealized gains and losses of available for sale securities recognized in accumulated other comprehensive income (loss) and unrecognized gains and losses of held to maturity securities at the periods indicated:

(In Thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Allowance for Credit Losses	Fair Value
December 31, 2023					
Securities available for sale					
U.S. Treasury and government sponsored entities	\$ 587,639	\$ 451	(\$ 23,965 )	\$ —	\$ 564,125
Municipal securities	820	—	( 4 )	—	816
Corporate bonds	14,014	28	( 418 )	—	13,624
Collateralized loan obligations	59,795	12	( 436 )	—	59,371
Total securities available for sale	\$ 662,268	\$ 491	(\$ 24,823 )	\$ —	\$ 637,936
December 31, 2022					
Securities available for sale					
U.S. Treasury and government sponsored entities	\$ 634,582	\$ 1	(\$ 39,422 )	\$ —	\$ 595,161
Municipal securities	820	—	( 25 )	—	795
Corporate bonds	24,281	37	( 674 )	—	23,644
Collateralized loan obligations	59,434	—	( 2,005 )	—	57,429
Total securities available for sale	\$ 719,117	\$ 38	(\$ 42,126 )	\$ —	\$ 677,029

(In Thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2023				
Securities held to maturity				
Corporate bonds	\$ 36,750	\$ —	(\$ 3,337 )	\$ 33,413
Allowance for credit losses	—	—	—	—
Total securities held to maturity, net of ACL	\$ 36,750	\$ —	(\$ 3,337 )	\$ 33,413
December 31, 2022				
Securities held to maturity				
Corporate bonds	\$ 36,750	\$ —	(\$ 4,111 )	\$ 32,639
Allowance for credit losses	—	—	—	—
Total securities held to maturity, net of ACL	\$ 36,750	\$ —	(\$ 4,111 )	\$ 32,639

Gross unrealized losses on investment securities and the fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2023 and 2022, were as follows:

	Less Than 12 Months		More Than 12 Months		Total	
(In Thousands)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
2023						
Securities Available for Sale						
U.S. Treasury and government sponsored entities	\$ 9,997	(\$ 3 )	\$ 528,574	(\$ 23,962 )	\$ 538,571	(\$ 23,965 )
Corporate bonds	—	—	6,599	( 418 )	6,599	( 418 )
Municipal securities	—	—	816	( 4 )	816	( 4 )
Collateralized loan obligations	3,909	( 91 )	43,149	( 345 )	47,058	( 436 )
Total	\$ 13,906	(\$ 94 )	\$ 579,138	(\$ 24,729 )	\$ 593,044	(\$ 24,823 )
2022						
Securities Available for Sale						
U.S. Treasury and government sponsored entities	\$ 282,319	(\$ 8,876 )	\$ 302,840	(\$ 30,546 )	\$ 585,159	(\$ 39,422 )
Municipal securities	795	( 25 )	—	—	795	( 25 )
Corporate bonds	13,216	( 43 )	4,394	( 631 )	17,610	( 674 )
Collateralized loan obligations	22,309	( 632 )	35,120	( 1,373 )	57,429	( 2,005 )
Total	\$ 318,639	(\$ 9,576 )	\$ 342,354	(\$ 32,550 )	\$ 660,993	(\$ 42,126 )

Management evaluates available for sale debt securities in unrealized loss positions to determine whether the impairment is due to credit-related factors or noncredit-related factors. Consideration is given to the extent to which the fair value is less than cost, the financial condition and near-term prospects of the issuer, and the intent and ability of the Company to retain its investment in the security for a period of time sufficient to allow for any anticipated recovery in fair value.

At December 31, 2023 and 2022, there were two and 38 available for sale securities in an unrealized loss position without an ACL, respectively, that have been in a loss position for less than twelve months. There were 72 and 47 available for sale securities without an ACL with unrealized losses at December 31, 2023 and 2022, respectively, that have been at a loss position for more than twelve months. At December 31, 2023 and 2022, there were zero and three held to maturity securities in an unrealized loss position without an ACL, respectively, that have been in a loss position for less than twelve months. At December 31, 2023 and 2022, there were five and two held to maturity securities in an unrealized loss position without an ACL, respectively, that have been in a loss position for more than twelve months. Management does not have the intent to sell any of these securities and believes that it is more likely than not that the Company will not have to sell any such securities before a recovery of cost. The fair value is expected to recover as the securities approach their maturity date or repricing date or if market yields for such investments decline. Accordingly, as of December 31, 2023, management believes that the unrealized

losses detailed in the previous table are due to noncredit-related factors, including changes in interest rates and other market conditions, and therefore no losses have been recognized in the Company's Consolidated Statements of Income.

At December 31, 2023 and 2022, \$ 180.1 million and \$ 59.3 million in securities were pledged for deposits and borrowings, respectively.

The amortized cost and fair values of available for sale and held to maturity debt securities at December 31, 2023, are distributed by contractual maturity as shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

(In Thousands)	Amortized Cost	Fair Value	Weighted Average Yield
U.S. Treasury and government sponsored entities			
Within 1 year	\$ 163,987	\$ 160,054	1.14 %
1-5 years	423,652	404,071	2.05 %
Total	\$ 587,639	\$ 564,125	1.79 %
Corporate bonds			
Within 1 year	\$ 2,000	\$ 1,997	3.59 %
1-5 years	22,014	21,264	4.95 %
5-10 years	26,750	23,776	5.01 %
Total	\$ 50,764	\$ 47,037	4.93 %
Collateralized loan obligations			
5-10 years	\$ 34,301	\$ 34,102	6.83 %
Over 10 years	25,494	25,269	7.07 %
Total	\$ 59,795	\$ 59,371	6.94 %
Municipal securities			
Within 1 year	\$ 820	\$ 816	2.12 %
Total	\$ 820	\$ 816	2.12 %

The proceeds and resulting gains and losses, computed using specific identification, from sales of investment securities for the years ending December 31, 2023, 2022, and 2021, respectively, are as follows:

(In Thousands)	Proceeds	Gross Gains	Gross Losses
2023			
Available for sale securities	\$ —	\$ —	\$ —
2022			
Available for sale securities	\$ —	\$ —	\$ —
2021			
Available for sale securities	\$ —	\$ —	\$ —

A summary of interest income for the years ending December 31, 2023, 2022, and 2021 on available for investment securities is as follows:

(In Thousands)	2023	2022	2021
U.S. Treasury and government sponsored entities	\$ 11,074	\$ 7,030	\$ 2,203
Other	4,741	2,631	1,118
Total taxable interest income	\$ 15,815	\$ 9,661	\$ 3,321
Municipal securities	\$ 18	\$ 18	\$ 18
Total tax-exempt interest income	\$ 18	\$ 18	\$ 18
Total	\$ 15,833	\$ 9,679	\$ 3,339

## NOTE 5 - Loans and Allowance for Credit Losses

### Loans Held for Sale

Loans held for sale are comprised entirely of 1-4 family residential mortgage loans as of December 31, 2023 and 2022.

### Loans Held for Investment

The following table presents amortized cost and unpaid principal balance of loans for the periods indicated:

(In Thousands)	December 31, 2023			December 31, 2022		
	Amortized Cost	Unpaid Principal	Difference	Amortized Cost	Unpaid Principal	Difference
Commercial & industrial loans	\$ 411,387	\$ 413,293	(\$ 1,906 )	\$ 358,128	\$ 359,900	(\$ 1,772 )
Commercial real estate:						
Owner occupied properties	366,741	368,357	( 1,616 )	349,973	351,580	( 1,607 )
Non-owner occupied and multifamily properties	515,528	519,115	( 3,587 )	482,270	486,021	( 3,751 )
Residential real estate:						
1-4 family residential properties secured by first liens	203,738	203,534	204	73,381	73,674	( 293 )
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	33,996	33,783	213	20,259	20,103	156
1-4 family residential construction loans	30,976	31,239	( 263 )	44,000	44,314	( 314 )
Other construction, land development and raw land loans	148,373	149,788	( 1,415 )	99,182	100,075	( 893 )
Obligations of states and political subdivisions in the US	30,407	30,409	( 2 )	32,539	32,540	( 1 )
Agricultural production, including commercial fishing	41,007	41,237	( 230 )	34,099	34,263	( 164 )
Consumer loans	6,241	6,180	61	4,335	4,293	42
Other loans	1,103	1,118	( 15 )	3,619	3,632	( 13 )
Total	1,789,497	1,798,053	( 8,556 )	1,501,785	1,510,395	( 8,610 )
Allowance for credit losses	( 17,270 )			( 13,838 )		
	\$ 1,772,227	\$ 1,798,053	(\$ 8,556 )	\$ 1,487,947	\$ 1,510,395	(\$ 8,610 )

The difference between the amortized cost and unpaid principal balance is primarily net deferred origination fees totaling \$ 8.6 million at both December 31, 2023 and 2022.

Accrued interest on loans, which is excluded from the amortized cost of loans held for investment, totaled \$ 7.4 million and \$ 5.5 million at December 31, 2023 and 2022, respectively, and was included in other assets in the Consolidated Balance Sheets.

Amortized cost in the above table includes \$ 2.8 million and \$ 7.1 million as of December 31, 2023 and 2022, respectively, in PPP loans administered by the U.S. Small Business Administration ("SBA") within the Commercial & industrial loan segment.

At December 31, 2023, approximately 72 % of the Company's loans, excluding PPP loans, are secured by real estate and 4 % are unsecured. Approximately 24 % are for general commercial uses, including professional, retail, and small businesses. Repayment is expected from the borrowers' cash flow or, secondarily, the collateral. The Company's exposure to credit loss, if any, is the outstanding amount of the loan if the collateral is determined to be of no value.

## Allowance for Credit Losses

The activity in the ACL related to loans held for investment for the periods indicated is as follows:

	Beginning Balance	Credit Loss Expense (Benefit)	Charge-offs	Recoveries	Ending Balance
<i>(In Thousands)</i>					
<b>2023</b>					
Commercial & industrial loans	\$ 2,914	\$ 415	(\$ 337 )	\$ 446	\$ 3,438
Commercial real estate:					
Owner occupied properties	3,094	( 227 )	—	—	2,867
Non-owner occupied and multifamily properties	3,615	( 321 )	—	—	3,294
Residential real estate:					
1-4 family residential properties secured by first liens	1,413	2,129	( 72 )	—	3,470
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	389	139	—	23	551
1-4 family residential construction loans	312	( 121 )	—	—	191
Other construction, land development and raw land loans	1,803	1,324	—	—	3,127
Obligations of states and political subdivisions in the US	79	1	—	—	80
Agricultural production, including commercial fishing	145	23	—	—	168
Consumer loans	68	35	( 26 )	4	81
Other loans	6	( 3 )	—	—	3
<b>Total</b>	<b>\$ 13,838</b>	<b>\$ 3,394</b>	<b>(\$ 435 )</b>	<b>\$ 473</b>	<b>\$ 17,270</b>

	Beginning Balance	Credit Loss Expense (Benefit)	Charge-offs	Recoveries	Ending Balance
<i>(In Thousands)</i>					
<b>2022</b>					
Commercial & industrial loans	\$ 3,027	(\$ 1,124 )	(\$ 506 )	\$ 1,517	\$ 2,914
Commercial real estate:					
Owner occupied properties	3,176	( 137 )	—	55	3,094
Non-owner occupied and multifamily properties	2,930	685	—	—	3,615
Residential real estate:					
1-4 family residential properties secured by first liens	439	969	—	5	1,413
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	215	134	—	40	389
1-4 family residential construction loans	120	192	—	—	312
Other construction, land development and raw land loans	1,635	168	—	—	1,803
Obligations of states and political subdivisions in the US	32	47	—	—	79
Agricultural production, including commercial fishing	91	39	—	15	145
Consumer loans	67	—	( 3 )	4	68
Other loans	7	( 1 )	—	—	6
<b>Total</b>	<b>\$ 11,739</b>	<b>\$ 972</b>	<b>(\$ 509 )</b>	<b>\$ 1,636</b>	<b>\$ 13,838</b>

As of December 31, 2023 the ACL increased to \$ 17.3 million, or 0.97 % of portfolio loans and 1.02 % of portfolio loans, net of government guarantees from \$ 13.8 million, or 0.92 % of portfolio loans and 0.99 % of portfolio loans, net of government guarantees at December 31, 2022. The Company primarily uses a DCF method to estimate the ACL for loans and generally does not record an ACL for the government guaranteed portion of loans. The increase in the ACL for loans at December 31, 2023, as compared to December 31, 2022 is primarily due to an increase in non-government guaranteed loan balances as well as a decrease in estimated loan prepayment rates in the DCF model. This was only partially offset by a improvement in the Company's forecasted economic factors as of December 31, 2023 as compared to the forecast at December 31, 2022.

#### Credit Quality Information

As part of the on-going monitoring of the credit quality of the Company's loan portfolio, management utilizes a loan risk grading system called the Asset Quality Rating ("AQR") system to assign a risk classification to each of its loans. The risk classification is a dual rating system that contemplates both probability of default and risk of loss given default. Loans are graded on a scale of 1 to 10 and, loans graded 1 – 6 are considered "pass" grade loans. Loans graded 7 or higher are considered "classified" loans. A description of the general characteristics of the AQR risk classifications are as follows:

Pass grade loans – 1 through 6: The borrower demonstrates sufficient cash flow to fund debt service, including acceptable profit margins, cash flows, liquidity and other balance sheet ratios. Historic and projected performance indicates that the borrower is able to meet obligations under most economic circumstances. The Company has competent management with an acceptable track record. The category does not include loans with undue or unwarranted credit risks that constitute identifiable weaknesses.

#### Classified loans:

Special Mention – 7: A "special mention" credit has weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset at some future date.

Substandard – 8: A "substandard" credit is inadequately protected by the current worth and paying capacity of the obligor or by the collateral pledged, if any. Assets so classified must have a well-defined weakness, or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful – 9: An asset classified "doubtful" has all the weaknesses inherent in one that is classified "substandard-8" with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions, and values, highly questionable and improbable. The loan has substandard characteristics, and available information suggests that it is unlikely that the loan will be repaid in its entirety.

Loss – 10: An asset classified "loss" is considered uncollectible and of such little value that its continuance on the books is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off this basically worthless asset, even though partial recovery may be affected in the future.

The following tables present the Company's portfolio of risk-rated loans by grade and by year of origination. Management considers the guidance in ASC 310-20 when determining whether a modification, extension, or renewal of loan constitutes a current period origination. Generally, current period renewals of credit are re-underwritten at the point of renewal and considered current period originations for purposes of the table below.

December 31, 2023	2023	2022	2021	2020	2019	Prior	Total
<i>(In Thousands)</i>							
Commercial & industrial loans							
Pass	\$ 97,377	\$ 123,874	\$ 58,708	\$ 24,177	\$ 13,990	\$ 44,674	\$ 362,800
Classified	3,319	18,790	16,964	7,032	56	2,426	48,587
Total commercial & industrial loans	\$ 100,696	\$ 142,664	\$ 75,672	\$ 31,209	\$ 14,046	\$ 47,100	\$ 411,387
Commercial real estate:							
Owner occupied properties							
Pass	\$ 40,745	\$ 70,925	\$ 69,316	\$ 82,339	\$ 28,588	\$ 71,930	\$ 363,843
Classified	—	—	—	1,115		1,783	2,898

Total commercial real estate owner occupied properties	\$ 40,745	\$ 70,925	\$ 69,316	\$ 83,454	\$ 28,588	\$ 73,713	\$ 366,741
Non-owner occupied and multifamily properties							
Pass	\$ 59,990	\$ 96,532	\$ 83,277	\$ 67,037	\$ 56,192	\$ 143,619	\$ 506,647
Classified	—	—	—	—	—	8,881	8,881
Total commercial real estate non-owner occupied and multifamily properties	\$ 59,990	\$ 96,532	\$ 83,277	\$ 67,037	\$ 56,192	\$ 152,500	\$ 515,528
Residential real estate:							
1-4 family residential properties secured by first liens							
Pass	\$ 139,829	\$ 47,775	\$ 4,119	\$ 4,070	\$ 2,240	\$ 5,388	\$ 203,421
Classified	224	—	—	—	—	93	317
Total residential real estate 1-4 family residential properties secured by first liens	\$ 140,053	\$ 47,775	\$ 4,119	\$ 4,070	\$ 2,240	\$ 5,481	\$ 203,738
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens							
Pass	\$ 16,145	\$ 5,417	\$ 3,331	\$ 1,906	\$ 2,277	\$ 4,581	\$ 33,657
Classified	—	—	—	—	—	339	339
Total residential real estate 1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	\$ 16,145	\$ 5,417	\$ 3,331	\$ 1,906	\$ 2,277	\$ 4,920	\$ 33,996
1-4 family residential construction loans							
Pass	\$ 16,845	\$ 4,469	\$ —	\$ —	\$ —	\$ 9,553	\$ 30,867
Classified	—	—	—	—	—	109	109
Total residential real estate 1-4 family residential construction loans	\$ 16,845	\$ 4,469	\$ —	\$ —	\$ —	\$ 9,662	\$ 30,976
Other construction, land development and raw land loans							
Pass	\$ 42,615	\$ 58,714	\$ 32,780	\$ 1,982	\$ 1,454	\$ 7,896	\$ 145,441
Classified	—	1,175	—	—	—	1,757	2,932
Total other construction, land development and raw land loans	\$ 42,615	\$ 59,889	\$ 32,780	\$ 1,982	\$ 1,454	\$ 9,653	\$ 148,373
Obligations of states and political subdivisions in the US							
Pass	\$ —	\$ 30,317	\$ —	\$ —	\$ —	\$ 90	\$ 30,407
Classified	—	—	—	—	—	—	—
Total obligations of states and political subdivisions in the US	\$ —	\$ 30,317	\$ —	\$ —	\$ —	\$ 90	\$ 30,407
Agricultural production, including commercial fishing							
Pass	\$ 8,643	\$ 9,649	\$ 17,061	\$ 3,465	\$ 524	\$ 1,665	\$ 41,007
Classified	—	—	—	—	—	—	—
Total agricultural production, including commercial fishing	\$ 8,643	\$ 9,649	\$ 17,061	\$ 3,465	\$ 524	\$ 1,665	\$ 41,007
Consumer loans							
Pass	\$ 3,396	\$ 983	\$ 209	\$ 368	\$ 258	\$ 1,026	\$ 6,240
Classified	1	—	—	—	—	—	1
Total consumer loans	\$ 3,397	\$ 983	\$ 209	\$ 368	\$ 258	\$ 1,026	\$ 6,241
Other loans							
Pass	\$ 160	\$ 77	\$ 135	\$ 592	\$ 138	\$ 1	\$ 1,103
Classified	—	—	—	—	—	—	—
Total other loans	\$ 160	\$ 77	\$ 135	\$ 592	\$ 138	\$ 1	\$ 1,103
Total loans							
Pass	\$ 425,745	\$ 448,732	\$ 268,936	\$ 185,936	\$ 105,661	\$ 290,423	\$ 1,725,433
Classified	3,544	19,965	16,964	8,147	56	15,388	64,064
Total loans	\$ 429,289	\$ 468,697	\$ 285,900	\$ 194,083	\$ 105,717	\$ 305,811	\$ 1,789,497
Total pass loans	\$ 425,745	\$ 448,732	\$ 268,936	\$ 185,936	\$ 105,661	\$ 290,423	\$ 1,725,433



Government guarantees	( 2,792 )	( 8,409 )	( 19,305 )	( 2,295 )	( 12,133 )	( 7,696 )	( 52,630 )
Total pass loans, net of government guarantees	\$ 422,953	\$ 440,323	\$ 249,631	\$ 183,641	\$ 93,528	\$ 282,727	\$ 1,672,803
Total classified loans	\$ 3,544	\$ 19,965	\$ 16,964	\$ 8,147	\$ 56	\$ 15,388	\$ 64,064

Government guarantees	—	( 16,805 )	( 15,268 )	( 7,043 )	—	( 11,311 )	( 50,427 )
Total classified loans, net government guarantees	\$ 3,544	\$ 3,160	\$ 1,696	\$ 1,104	\$ 56	\$ 4,077	\$ 13,637

December 31, 2022	2022	2021	2020	2019	2018	Prior	Total
(In Thousands)							
Commercial & industrial loans							
Pass	\$ 157,555	\$ 86,543	\$ 37,147	\$ 17,881	\$ 9,844	\$ 40,571	\$ 349,541
Classified	137	4,879	397	91	2,737	346	8,587
Total commercial & industrial loans	\$ 157,692	\$ 91,422	\$ 37,544	\$ 17,972	\$ 12,581	\$ 40,917	\$ 358,128
Commercial real estate:							
Owner occupied properties							
Pass	\$ 66,955	\$ 70,777	\$ 90,496	\$ 32,564	\$ 13,233	\$ 69,701	\$ 343,726
Classified	—	—	1,261	—	165	4,821	6,247
Total commercial real estate owner occupied properties	\$ 66,955	\$ 70,777	\$ 91,757	\$ 32,564	\$ 13,398	\$ 74,522	\$ 349,973
Non-owner occupied and multifamily properties							
Pass	\$ 94,412	\$ 82,352	\$ 71,407	\$ 58,033	\$ 16,905	\$ 149,223	\$ 472,332
Classified	—	—	—	274	3	9,661	9,938
Total commercial real estate non-owner occupied and multifamily properties	\$ 94,412	\$ 82,352	\$ 71,407	\$ 58,307	\$ 16,908	\$ 158,884	\$ 482,270
Residential real estate:							
1-4 family residential properties secured by first liens							
Pass	\$ 52,117	\$ 5,088	\$ 6,001	\$ 2,535	\$ 462	\$ 6,968	\$ 73,171
Classified	—	—	—	—	79	131	210
Total residential real estate 1-4 family residential properties secured by first liens	\$ 52,117	\$ 5,088	\$ 6,001	\$ 2,535	\$ 541	\$ 7,099	\$ 73,381
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens							
Pass	\$ 6,992	\$ 3,376	\$ 2,041	\$ 2,763	\$ 2,781	\$ 2,060	\$ 20,013
Classified	—	—	—	—	239	7	246
Total residential real estate 1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	\$ 6,992	\$ 3,376	\$ 2,041	\$ 2,763	\$ 3,020	\$ 2,067	\$ 20,259
1-4 family residential construction loans							
Pass	\$ 26,860	\$ 3,897	\$ 61	\$ —	\$ —	\$ 13,073	\$ 43,891
Classified	—	—	—	—	—	109	109
Total residential real estate 1-4 family residential construction loans	\$ 26,860	\$ 3,897	\$ 61	\$ —	\$ —	\$ 13,182	\$ 44,000
Other construction, land development and raw land loans							
Pass	\$ 38,673	\$ 42,448	\$ 5,740	\$ 1,713	\$ 3,675	\$ 5,112	\$ 97,361
Classified	—	—	—	—	369	1,452	1,821
Total other construction, land development and raw land loans	\$ 38,673	\$ 42,448	\$ 5,740	\$ 1,713	\$ 4,044	\$ 6,564	\$ 99,182
Obligations of states and political subdivisions in the US							
Pass	\$ 32,319	\$ —	\$ —	\$ —	\$ 219	\$ 1	\$ 32,539
Classified	—	—	—	—	—	—	—
Total obligations of states and political subdivisions in the US	\$ 32,319	\$ —	\$ —	\$ —	\$ 219	\$ 1	\$ 32,539
Agricultural production, including commercial fishing							
Pass	\$ 9,748	\$ 17,692	\$ 3,740	\$ 604	\$ 879	\$ 1,436	\$ 34,099
Classified	—	—	—	—	—	—	—
Total agricultural production, including commercial fishing	\$ 9,748	\$ 17,692	\$ 3,740	\$ 604	\$ 879	\$ 1,436	\$ 34,099
Consumer loans							
Pass	\$ 1,513	\$ 363	\$ 481	\$ 345	\$ 235	\$ 1,391	\$ 4,328
Classified	—	—	—	—	—	7	7

Total consumer loans	\$ 1,513	\$ 363	\$ 481	\$ 345	\$ 235	\$ 1,398	\$ 4,335
Other loans							
Pass	\$ 1,291	\$ 330	\$ 1,547	\$ 384	\$ —	\$ 67	\$ 3,619
Classified	—	—	—	—	—	—	—
Total other loans	\$ 1,291	\$ 330	\$ 1,547	\$ 384	\$ —	\$ 67	\$ 3,619
Total loans							
Pass	\$ 488,435	\$ 312,866	\$ 218,661	\$ 116,822	\$ 48,233	\$ 289,603	\$ 1,474,620
Classified	137	4,879	1,658	365	3,592	16,534	27,165
Total loans	\$ 488,572	\$ 317,745	\$ 220,319	\$ 117,187	\$ 51,825	\$ 306,137	\$ 1,501,785
Total pass loans							
Government guarantees	( 25,172 )	( 36,531 )	( 9,751 )	( 12,885 )	( 2,964 )	( 5,314 )	( 92,617 )
Total pass loans, net of government guarantees	\$ 463,263	\$ 276,335	\$ 208,910	\$ 103,937	\$ 45,269	\$ 284,289	\$ 1,382,003
Total classified loans							
Government guarantees	—	( 4,396 )	( 1,135 )	—	—	( 9,293 )	( 14,824 )
Total classified loans, net government guarantees	\$ 137	\$ 483	\$ 523	\$ 365	\$ 3,592	\$ 7,241	\$ 12,341

## Past Due Loans

The following tables present an aging of contractually past due loans as of the periods indicated:

(In Thousands)	30-59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days Past Due	Total Past Due	Current	Total	Greater Than 90 Days Past Due Still Accruing
<u>December 31, 2023</u>							
Commercial & industrial loans	\$ 326	\$ 148	\$ 1,253	\$ 1,727	\$ 409,660	\$ 411,387	\$ —
Commercial real estate:							
Owner occupied properties	—	—	260	260	366,481	366,741	—
Non-owner occupied and multifamily properties	—	—	—	—	515,528	515,528	—
Residential real estate:							
1-4 family residential properties secured by first liens	458	—	224	682	203,056	203,738	—
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	53	—	155	208	33,788	33,996	—
1-4 family residential construction loans	—	—	109	109	30,867	30,976	—
Other construction, land development and raw land loans	—	—	1,545	1,545	146,828	148,373	—
Obligations of states and political subdivisions in the US	—	—	—	—	30,407	30,407	—
Agricultural production, including commercial fishing	—	—	—	—	41,007	41,007	—
Consumer loans	18	1	—	19	6,222	6,241	—
Other loans	—	—	—	—	1,103	1,103	—
Total	\$ 855	\$ 149	\$ 3,546	\$ 4,550	\$ 1,784,947	\$ 1,789,497	\$ —
<u>December 31, 2022</u>							
Commercial & industrial loans	\$ 37	\$ 521	\$ 56	\$ 614	\$ 357,514	\$ 358,128	\$ —
Commercial real estate:							
Owner occupied properties	—	—	798	798	349,175	349,973	—
Non-owner occupied and multifamily properties	—	—	274	274	481,996	482,270	—
Residential real estate:							
1-4 family residential properties secured by first liens	60	79	72	211	73,170	73,381	—
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	112	—	127	239	20,020	20,259	—
1-4 family residential construction loans	—	—	109	109	43,891	44,000	—
Other construction, land development and raw land loans	—	—	1,545	1,545	97,637	99,182	—
Obligations of states and political subdivisions in the US	—	—	—	—	32,539	32,539	—
Agricultural production, including commercial fishing	—	—	—	—	34,099	34,099	—
Consumer loans	6	80	—	86	4,249	4,335	—
Other loans	—	—	—	—	3,619	3,619	—
Total	\$ 215	\$ 680	\$ 2,981	\$ 3,876	\$ 1,497,909	\$ 1,501,785	\$ —

## Nonaccrual Loans

Nonaccrual loans net of government guarantees totaled \$ 5.0 million and \$ 6.4 million at December 31, 2023 and December 31, 2022, respectively. The following table presents loans on nonaccrual status and loans on nonaccrual status for which there was no related ACL:

(In Thousands)	December 31, 2023		December 31, 2022	
	Nonaccrual	Nonaccrual With No ACL	Nonaccrual	Nonaccrual With No ACL
Commercial & industrial loans	\$ 3,655	\$ 3,651	\$ 3,294	\$ 3,287
Commercial real estate:				
Owner occupied properties	271	260	1,457	1,457
Non-owner occupied and multifamily properties	—	—	274	274
Residential real estate:				
1-4 family residential properties secured by first liens	270	224	151	144
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	219	176	246	198
1-4 family residential construction loans	109	109	109	109
Other construction, land development and raw land loans	1,545	1,545	1,545	1,545
Total nonaccrual loans	6,069	5,965	7,076	7,014
Government guarantees on nonaccrual loans	( 1,067 )	( 1,067 )	( 646 )	( 646 )
Net nonaccrual loans	\$ 5,002	\$ 4,898	\$ 6,430	\$ 6,368

Interest income which would have been earned on nonaccrual loans for 2023, 2022, and 2021 amounted to \$ 499,000 , \$ 434,000 , and \$ 744,000 , respectively.

There was \$ 8,000 and \$ 10,000 in interest on nonaccrual loans reversed through interest income in 2023 and 2022, respectively. There was no interest earned on nonaccrual loans with a principal balance during 2023 or 2022. However, the Company recognized interest income of \$ 656,000 , \$ 2.2 million, and \$ 1.6 million in 2023, 2022, and 2021, respectively, related to interest collected on nonaccrual loans whose principal has been paid down to zero.

Loans are classified as collateral dependent when it is probable that the Company will be unable to collect the scheduled payments of principal and interest when due, and repayment is expected to be provided substantially through the sale of the collateral. As of December 31, 2023 and 2022, there are no collateral dependent loans for which foreclosure is probable.

## Loan Modifications

The Company modifies loans to borrowers experiencing financial difficulty as a normal part of our business. These modifications include providing term extensions/modifications, payment modifications, interest rate modifications, or, on rare occasions, principal forgiveness. When principal forgiveness is provided, the amount of forgiveness is charged-off against the ACL. The Company may provide multiple types of concessions on one loan.

As discussed in Note 1, the Company adopted ASU 2022-02 effective January 1, 2023. ASU 2022-02 eliminates the accounting guidance for loans classified as TDRs. TDRs totaled \$ 5.1 million at December 31, 2022.

The following table shows the amortized cost basis of the loans that were both experiencing financial difficulty and modified as of the dates indicated, by class and type of modification. The percentage of the amortized cost basis of loans that were modified to borrowers experiencing financial difficulty as compared to the amortized cost basis of each class of financing receivable is also presented below:

December 31, 2023					
(In Thousands)	Term Modification	Payment Modification	Term and payment modifications	Total Modifications	Percentage of Class of Financing Receivable
Commercial & industrial loans	\$ 956	\$ 1,985	\$ —	\$ 2,941	0.71 %
Commercial real estate:					
Owner occupied properties	—	—	260	260	0.07 %
Residential real estate:					
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	115	—	—	115	0.34 %
1-4 family residential construction loans	109	—	—	109	0.35 %
Other construction, land development and raw land loans	968	—	577	1,545	1.04 %
Total	\$ 2,148	\$ 1,985	\$ 837	\$ 4,970	0.28 %

The Company has no outstanding commitments to the borrowers included in the previous table.

The following table presents the financial effect of the loan modifications presented above to borrowers experiencing financial difficulty for the year ended December 31, 2023:

December 31, 2023			
(In Thousands)	Principal Forgiveness	Weighted-Average Interest Rate Reduction	Weighted-Average Term Extension (months)
Commercial & industrial loans	\$ —	— %	20
Commercial real estate:			
Owner occupied properties	—	— %	5
Residential real estate:			
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	—	— %	5
1-4 family residential construction loans	—	— %	5
Other construction, land development and raw land loans	—	— %	5

The Company monitors the performance of loans that are modified to borrowers experiencing financial difficulty to understand the effectiveness of its modification efforts. The following table presents the payment performance of such loans as of the dates indicated that were modified in the last twelve months:

December 31, 2023				
(In Thousands)	30-59 Days Past Due	60-89 Days Past Due	Greater Than 89 Days Past Due	Total Past Due
Commercial & industrial loans	\$ —	\$ —	\$ 956	\$ 956
Commercial real estate:				
Owner occupied properties	—	—	260	260
Residential real estate:				
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	—	—	115	115
1-4 family residential construction loans	—	—	109	109
Other construction, land development and raw land loans	—	—	1,545	1,545
Total	\$ —	\$ —	\$ 2,985	\$ 2,985

The following table presents the amortized cost basis of loans that had a payment default during 2023 and were modified in the twelve months prior to that default to borrowers experiencing financial difficulty:

(In Thousands)	December 31, 2023	
	Term modification	Term and payment modification
Commercial & industrial loans	\$ 956	\$ —
Commercial real estate:		
Owner occupied properties	—	260
Residential real estate:		
1-4 family residential properties secured by junior liens and revolving secured by 1-4 family first liens	115	—
1-4 family residential construction loans	109	—
Other construction, land development and raw land loans	968	577
Total	\$ 2,148	\$ 837

#### Loans to Related Parties

Certain directors, and companies of which directors are principal owners, and executive officers have loans with the Company. Such transactions are made on substantially the same terms, including interest rates and collateral required, as those prevailing for similar transactions of unrelated parties. An analysis of the loan transactions for the years indicated follows:

(In Thousands)	2023	2022	2021
Balance, beginning of the year	\$ 1,996	\$ 191	\$ 217
Loans made	521	1,886	—
Repayments	122	81	26
Balance, end of year	\$ 2,395	\$ 1,996	\$ 191

The Company had \$ 120,000 of unfunded loan commitments to these directors or their related interests on December 31, 2023 and \$ 110,000 of unfunded loan commitments on December 31, 2022.

#### Pledged Loans

At December 31, 2023, there were no loans pledged as collateral to secure public deposits or available borrowing lines. At December 31, 2022, \$ 44.3 million of loans were pledged as collateral to secure available borrowing lines and there were no loans pledged as collateral to secure public deposits..

#### NOTE 6 - Purchased Receivables

Purchased receivables are carried at their principal amount outstanding, net of an ACL, and have a maturity of less than one year. There are no purchased receivables past due at December 31, 2023 or 2022. Income on purchased receivables is accrued and recognized on the balance outstanding using an effective interest method except when management believes doubt exists as to the collectability of the income or principal. There was one nonperforming purchased receivable with a balance of \$ 808,000 as of December 31, 2023 for which management is not accruing income and no nonperforming purchased receivables as of December 31, 2022.

The following table summarizes the components of net purchased receivables at December 31, for the years indicated:

(In Thousands)	2023	2022
Purchased receivables	\$ 36,842	\$ 19,994
Allowance for credit losses - purchased receivables	—	—
Total	\$ 36,842	\$ 19,994



The following table sets forth information regarding changes in the ACL on purchased receivables for the periods indicated:

(In Thousands)	2023	2022	2021
Balance at beginning of year	\$ —	\$ —	\$ 73
Impact of adopting ASC 326	—	—	( 73 )
Charge-offs	—	—	—
Recoveries	—	—	—
Charge-offs net of recoveries	—	—	—
Benefit for purchased receivables	—	—	—
Balance at end of year	\$ —	\$ —	\$ —

#### NOTE 7 - Servicing Rights

##### *Mortgage servicing rights*

The following table details the activity in the Company's MSR for the year indicated:

(In Thousands)	2023	2022	2021
Balance, beginning of period	\$ 18,635	\$ 13,724	\$ 11,218
Additions for new MSR capitalized	3,616	4,623	6,088
Changes in fair value:			
Due to changes in model inputs of assumptions <sup>(1)</sup>	( 922 )	1,615	( 1,181 )
Other <sup>(2)</sup>	( 1,765 )	( 1,327 )	( 2,401 )
Carrying value, December 31	\$ 19,564	\$ 18,635	\$ 13,724

<sup>(1)</sup> Principally reflects changes in discount rates and prepayment speed assumptions, which are primarily affected by changes in interest rates.

<sup>(2)</sup> Represents changes due to collection/realization of expected cash flows over time.

The following table details information related to our serviced mortgage loan portfolio as of the dates indicated:

(In Thousands)	December 31, 2023	December 31, 2022
Balance of mortgage loans serviced for others	\$ 1,044,516	\$ 898,840
Weighted average rate of note	4.03 %	3.47 %
MSR as a percentage of serviced loans	1.87 %	2.07 %

The Company recognized servicing fees of \$ 3.8 million, \$ 3.3 million, and \$ 2.9 million during 2023, 2022, and 2021, respectively, which includes contractually specified servicing fees and ancillary fees which are included in "Mortgage banking income" as a component of other noninterest income in the Company's Consolidated Statements of Income.

The following table outlines the weighted average key assumptions used in measuring the fair value of MSRs and the sensitivity of the current fair value of MSRs to immediate adverse changes in those assumptions as of the dates indicated. See Note 24 for additional information on key assumptions for MSRs.

(In Thousands)	December 31, 2023	December 31, 2022
Fair value of MSRs	\$ 19,564	\$ 18,635
Expected weighted-average life (in years)	10.23	9.46
Key assumptions:		
Constant prepayment rate <sup>1</sup>	8.48 %	6.64 %
Impact on fair value from 10% adverse change	(\$ 1,754 )	(\$ 518 )
Impact on fair value from 25% adverse change	(\$ 2,552 )	(\$ 1,233 )
Discount rate	10.98 %	11.25 %
Impact on fair value from 100 basis point increase	(\$ 811 )	(\$ 635 )
Impact on fair value from 200 basis point increase	(\$ 1,560 )	(\$ 1,224 )
Cost to service assumptions (\$ per loan)	\$ 82	\$ 91
Impact on fair value from 10% adverse change	(\$ 160 )	(\$ 153 )
Impact on fair value from 25% adverse change	(\$ 401 )	(\$ 382 )

<sup>1</sup>Prepayment speeds are influenced by mortgage interest rates as well as our estimation of drivers of borrower behavior.

These sensitivities in the preceding table are hypothetical and caution should be exercised when relying on this data. Changes in value based on variations in assumptions generally cannot be extrapolated because the relationship of the change in the assumption to the change in the value may not be linear. Also, the effect of a variation in a particular assumption on the value of the MSR held is calculated independently without changing any other assumptions. In reality, changes in one factor may result in changes in others, which might magnify or counteract the sensitivities.

#### Commercial servicing rights

CSRs have a carrying value of \$ 2.2 million and \$ 2.1 million at December 31, 2023 and 2022, respectively, and total commercial loans serviced for others were \$ 282.2 million and \$ 285.3 million at December 31, 2023 and 2022, respectively. Key assumptions used in measuring the fair value of CSRs as of December 31, 2023 and 2022 include an average conditional prepayment rate of 11.76 % and 10.19 % and a discount rate of 9.50 % and 12.00 %, respectively.

#### NOTE 8 - Other Real Estate Owned

At December 31, 2023 and 2022, the Company held zero assets, respectively, as OREO. The following table details net operating (income) expense related to OREO for the years indicated:

(In Thousands)	Years Ended December 31,		
	2023	2022	2021
OREO (income) expense, net rental income and gains on sale:			
OREO operating expense	\$ 16	\$ 634	\$ 777
Impairment on OREO	123	—	—
Rental income on OREO	( 4 )	( 548 )	( 524 )
(Gains)/ losses on sale of OREO	( 929 )	414	( 685 )
Total	(\$ 794 )	\$ 500	(\$ 432 )

**NOTE 9 - Premises and Equipment**

The following summarizes the components of premises and equipment at December 31 for the years indicated:

(In Thousands)	Useful Life	2023	2022
Land		\$ 5,376	\$ 5,376
Furniture and equipment	3 - 7 years	19,088	15,778
Tenant improvements	2 - 15 years	11,300	10,409
Buildings	39 years	41,054	39,333
Total Premises and Equipment		76,818	70,896
Accumulated depreciation and amortization		( 36,125 )	( 33,075 )
Total Premises and Equipment, Net		\$ 40,693	\$ 37,821

Depreciation and amortization expense was \$ 3.3 million, \$ 3.1 million, and \$ 3.3 million for the years ended December 31, 2023, 2022, and 2021, respectively.

**NOTE 10 – Leases**

The Company's lease commitments consist primarily of agreements to lease land and office facilities that it occupies to operate several of its retail branch locations that are classified as operating leases and are recognized on the balance sheet as right-of-use ("ROU") asset and lease liabilities. As of December 31, 2023, the Company has operating lease ROU assets of \$ 9.1 million and operating lease liabilities of \$ 9.1 million. As of December 31, 2022, the Company has operating lease ROU assets of \$ 9.9 million and operating lease liabilities of \$ 9.9 million. The Company does not have any agreements that are classified as finance leases.

The following table presents additional information about the Company's operating leases:

(In Thousands)	2023	2022
<b>Lease Cost</b>		
Operating lease cost <sup>(1)</sup>	\$ 2,818	\$ 2,737
Short term lease cost <sup>(1)</sup>	143	37
Total lease cost	\$ 2,961	\$ 2,774
<b>Other information</b>		
Operating leases - operating cash flows	\$ 2,628	\$ 2,545
Weighted average lease term - operating leases, in years	10.41	10.52
Weighted average discount rate - operating leases	3.55 %	3.30 %
<sup>(1)</sup> Expenses are classified within occupancy expense on the Consolidated Statements of Income.		

The table below reconciles the remaining undiscounted cash flows for the next five years for each twelve-month period presented and the total of the subsequent remaining years to the operating lease liabilities recorded on the balance sheet:

(In Thousands)	Operating Leases
2024	\$ 2,637
2025	2,285
2026	1,130
2027	731
2028	543
Thereafter	3,876
Total minimum lease payments	\$ 11,202
Less: amount of lease payment representing interest	( 2,110 )
Present value of future minimum lease payments	\$ 9,092

#### NOTE 11 - Goodwill and Intangible Assets

A summary of goodwill and intangible assets at December 31, 2023 and 2022, is as follows:

(In Thousands)	2023	2022
Intangible assets:		
Goodwill	\$ 15,017	\$ 15,017
Core deposit intangible	—	17
Trade name intangible	950	950
Total	\$ 15,967	\$ 15,984

The Company performed goodwill impairment testing at December 31, 2023 and December 31, 2022 in accordance with the policy described in Note 1 to the Company's Consolidated Financial Statements included in Part II. Item 8 of this report.

The Company recorded amortization expense of its intangible assets of \$ 17,000 , \$ 25,000 , and \$ 37,000 for the years ended December 31, 2023, 2022, and 2021, respectively. Accumulated amortization for intangible assets was \$ 6.1 million and \$ 6.0 million at December 31, 2023 and 2022, respectively.

**NOTE 12 - Other Assets**

A summary of other assets as of December 31, 2023 and 2022, is as follows:

(In Thousands)	2023	2022
Other assets:		
Investment in Low Income Housing Partnerships	\$ 27,992	\$ 17,289
Interest rate swaps not designated as hedging instruments, at fair value	10,470	12,725
Deferred taxes, net	5,764	11,367
Accrued interest receivable	11,958	9,937
Bank owned life insurance, net	3,837	4,345
Prepaid expenses	2,627	2,358
Commercial servicing rights, at fair value	2,200	2,129
Equity method investments	1,260	1,925
Taxes receivable	1,726	1,749
Software	740	1,741
Interest rate lock commitments	342	440
Other assets	2,873	2,841
<b>Total</b>	<b>\$ 71,789</b>	<b>\$ 68,846</b>

**Low Income Housing Partnerships:** The following table shows the Company's commitments to invest in various LIHTC partnerships. The Company earns a return on its investments in the form of tax credits and deductions that flow through to it as a limited partner in these partnerships. The Company recognized amortization expense of \$ 3.6 million, \$ 3.4 million, and \$ 3.5 million in 2023, 2022, and 2021, respectively. The Company expects to fund its remaining \$ 14.0 million in commitments on these investments through 2038.

(In Thousands)	Date of original commitment	Years over which tax benefits are earned	Original commitment amount	Less: life to date contributions	Remaining commitment amount
USA 57	December 2006	15	3,000	( 3,000 )	—
WNC	December 2012	16	2,500	( 2,500 )	—
R4 - Coronado	March 2013	17	10,729	( 10,654 )	75
R4 - MVV	May 2014	17	8,528	( 8,388 )	140
R4 - PJ33	June 2016	17	6,835	( 6,677 )	158
R4 - Coronado II	July 2019	17	7,302	( 7,047 )	255
R4 - Duke Apartments	November 2019	17	3,985	( 3,768 )	217
R4 - Aspen House	July 2023	17	8,534	( 632 )	7,902
R4 - Old Mat II	July 2023	17	5,739	( 525 )	5,214
<b>Total</b>			<b>\$ 57,152</b>	<b>(\$ 43,191 )</b>	<b>\$ 13,961</b>

#### NOTE 13 - Deposits

**Deposits:** At December 31, 2023, the scheduled maturities of certificates of deposit are as follows:

(In Thousands)	
2024	\$ 268,526
2025	56,842
2026	3,633
2027	139
2028	354
Thereafter	1,757
Total	\$ 331,251

The Company offers IntraFi® Network Deposits<sup>SM</sup> as a member of IntraFi® Network<sup>SM</sup> (Network). When a Network member places a deposit using IntraFi Network Deposits, that certificate of deposit or deposit account is divided into amounts under the standard FDIC insurance maximum (\$250,000) and is allocated among member banks, making the large deposit eligible for FDIC insurance. In addition to customer deposit placement, the IntraFi Network Deposits also allows placement of the Bank's own investment dollars. The Company had \$ 48.1 million in IntraFi Network Deposits certificates of deposits and \$ 333.1 million in IntraFi Network Deposits in deposit accounts at December 31, 2023 and \$ 30.2 million in IntraFi Network Deposits certificates of deposits and \$ 209.0 million in IntraFi Network Deposits in deposit accounts at December 31, 2022.

At December 31, 2023 and 2022, the Company held \$ 3.5 million and \$ 3.8 million, respectively, in deposits for related parties, including directors, executive officers, and their affiliates.

At December 31, 2023 and 2022, the Company reclassified \$ 259,000 and \$ 1.3 million, respectively, in overdrafts from deposits to loans.

#### NOTE 14 - Borrowings

The Company has a maximum line of credit with the FHLB approximating 45 % of eligible assets, however the Company is subject to provisions under Alaska state law, which generally limit the amount of the Bank's outstanding debt to 35 % of total assets or \$ 975.9 million at December 31, 2023 and \$ 929.3 million at December 31, 2022. FHLB advances are subject to collateral criteria that require the Company to pledge assets under a blanket pledge arrangement as collateral for its borrowings from the FHLB. Based on assets currently pledged and advances currently outstanding at December 31, 2023, the Company's available borrowing line is \$ 347.4 million, representing approximately 12 % of total assets. Additional advances of up to 45 % of eligible assets, or \$ 1.25 billion, are dependent on the availability of acceptable collateral such as marketable securities or real estate loans, although all FHLB advances are secured by a blanket pledge of the Company's assets. The Company has outstanding FHLB advances of \$ 13.7 million and \$ 14.1 million as of December 31, 2023 and 2022, respectively, which were originated to match fund low income housing projects that qualify for long-term fixed interest rates. These advances have original terms of either 18 or 20 years with 30 year amortization periods and fixed interest rates ranging from 1.23 % to 3.25 %.

The Federal Reserve Bank is holding \$ 60 million of securities as collateral to secure available borrowing lines through the discount window of \$ 58.3 million at December 31, 2023. There were no discount window advances outstanding at December 31, 2023 and 2022. The Company paid less than \$ 1,000 in interest in 2023 and 2022 on this agreement. The Federal Reserve Bank is holding \$ 20 million of investment securities as collateral to secure the Company's ability to take advances through the Federal Reserve Bank's Bank Term Funding Program ("BTFP") as of December 31, 2023. There were no BTFP advances outstanding at December 31, 2023.

Securities sold under agreements to repurchase were zero for both December 31, 2023 and 2022.

The future principal payments that are required on the Company's borrowings as of December 31, 2023, are as follows:

(In Thousands)	
2023	\$ 431
2024	441
2025	453
2026	462
2027	474
Thereafter	11,414
<b>Total</b>	<b>\$ 13,675</b>

The Company recognized interest expense of \$ 1.8 million, \$ 339,000 , and \$ 320,000 on borrowings and securities sold under repurchase agreements in 2023, 2022, and 2021, respectively. The average interest rates paid on long-term debt in the same periods was 4.24 %, 2.92 %, and 2.90 %, respectively.

#### NOTE 15 - Junior Subordinated Debentures

In December of 2005, the Company formed a wholly-owned Connecticut statutory business trust subsidiary, Northrim Statutory Trust 2 (the "Trust 2"), which issued \$ 10 million of guaranteed undivided beneficial interests in the Company's Junior Subordinated Deferrable Interest Debentures ("Trust Preferred Securities 2"). These debentures qualify as Tier 1 capital under Federal Reserve Board guidelines. All of the common securities of Trust 2 are owned by the Company. The proceeds from the issuance of the common securities and the Trust Preferred Securities 2 were used by Trust 2 to purchase \$ 10.3 million of junior subordinated debentures of the Company. Trust 2 is not consolidated in the Company's financial statements in accordance with GAAP; therefore, the Company has recorded its investment in Trust 2 as an other asset and the subordinated debentures as a liability. The debentures, which represent the sole asset of Trust 2, accrue and pay distributions quarterly at a variable rate of 90 -day CME SOFR plus tenor spread adjustment 0.26 % plus 1.37 % per annum, adjusted quarterly, of the stated liquidation value of \$ 1,000 per capital security as of December 31, 2023. The debentures accrued and paid distributions quarterly at a variable rate of 90 -day LIBOR plus 1.37 % per annum, adjusted quarterly, of the stated liquidation value of \$ 1,000 per capital security through the cessation of LIBOR in 2023. The interest rate on these debentures was 7.02 % at December 31, 2023 compared to 6.14 % at December 31, 2022. The interest cost to the Company on these debentures was \$ 693,000 , \$ 326,000 , and \$ 160,000 in 2023, 2022, and 2021, respectively. The Company has entered into contractual arrangements which, taken collectively, fully and unconditionally guarantee payment of: (i) accrued and unpaid distributions required to be paid on the Trust Preferred Securities 2; (ii) the redemption price with respect to any Trust Preferred Securities 2 called for redemption by Trust 2; and (iii) payments due upon a voluntary or involuntary dissolution, winding up or liquidation of Trust 2. The Trust Preferred Securities 2 are mandatorily redeemable upon maturity of the debentures on March 15, 2036, or upon earlier redemption as provided in the indenture. The Company has the right to redeem the debentures purchased by Trust 2 in whole or in part, on or after March 15, 2011. As specified in the indenture, if the debentures are redeemed prior to maturity, the redemption price will be the principal amount and any accrued but unpaid interest.

**NOTE 16 – Accumulated Other Comprehensive Income (Loss)**

The following table shows changes in accumulated other comprehensive income (loss) by component for the years ended December 31, 2023, 2022, and 2021:

(In Thousands)	Unrealized gains (losses) on securities available for sale	Unrealized gains (losses) on derivatives and hedging	Total
Balance at December 31, 2020	\$ 1,259	(\$ 1,241 )	\$ 18
Other comprehensive income (loss), net of tax expense of \$ 1,360	( 3,982 )	558	( 3,424 )
Balance at December 31, 2021	(\$ 2,723 )	(\$ 683 )	(\$ 3,406 )
Other comprehensive income (loss), net of tax benefit of \$( 10,199 )	( 27,399 )	1,724	( 25,675 )
Balance at December 31, 2022	(\$ 30,122 )	\$ 1,041	(\$ 29,081 )
Other comprehensive income (loss), net of tax expense of \$( 5,023 )	12,707	( 63 )	12,644
Balance at December 31, 2023	(\$ 17,415 )	\$ 978	(\$ 16,437 )

**NOTE 17 - Employee Benefit Plans**

Employees of the Company are eligible to participate in the Company's 401(k) plan immediately upon date of hire. Employees may elect to have a portion of their salary contributed to the 401(k) plan in accordance with Section 401(k) of the Internal Revenue Code of 1986 (the "Code"). The Company provides for a mandatory \$ 1.00 match for each \$1.00 contributed by employees of the Bank up to 5.5 % of the employee's eligible salary. The Company provides for a mandatory \$ 1.00 match for each \$1.00 contributed by employees of RML up to 3 % of the employee's eligible salary. The Bank or RML may increase the matching contribution at the discretion of the Board of Directors. The Company expensed \$ 2.0 million, \$ 2.1 million, and \$ 1.8 million, in 2023, 2022, and 2021, respectively, for 401(k) contributions and included this expense in "Salaries and other personnel expense" in the Consolidated Statements of Income.

On July 1, 1994, the Bank implemented a Supplemental Executive Retirement Plan for executive officers of the Bank whose retirement benefits under the 401(k) plan have been limited under provisions of the Code. Contributions to this plan totaled \$ 350,000 , \$ 264,000 , and \$ 281,000 , in 2023, 2022, and 2021, respectively. These expenses are included in "Salaries and other personnel expense" in the Consolidated Statements of Income. At December 31, 2023 and 2022, the balance of the accrued liability for this plan was included in "Other liabilities" and totaled \$ 2.4 million and \$ 2.1 million, respectively.

RML has established a non-qualified deferred compensation plan ("DCP"), under which RML has agreed to make payment to certain key executives and loan officers, based on contributions made by RML to the plan. Contributions and earnings made to the participant accounts for the DCP are vested over ten years . The Company recorded expenses of \$ 333,000 , \$ 516,000 , and \$ 959,000 in 2023, 2022, and 2021, respectively. RML's recorded obligation under the DCP amounted to \$ 1.9 million and \$ 3.1 million at December 31, 2023 and 2022, respectively, and was included in "Other liabilities".

In February of 2002, the Bank implemented a non-qualified deferred compensation plan in which certain of the executive officers participate. The Bank's net liability under this plan is dependent upon market gains and losses on assets held in the plan. The Bank recognized a decrease in its liability of \$ 10,000 in 2023, a decrease in its liability of \$ 51,000 in 2022, and an increase in its liability of \$ 173,000 in 2021. These changes are included in "Salaries and other personnel expense" in the Consolidated Statements of Income. At both December 31, 2023 and 2022, the balance of the accrued liability for this plan was included in "Other liabilities" and totaled \$ 1.8 million.

In November of 2011, the Bank implemented a Profit Sharing Plan. All employees of the Bank employed on the last day of the calendar year are eligible and will participate in the Profit Sharing Plan. The aggregate amount to be paid to employees under the Profit Sharing Plan is determined using Company-wide performance goals that are established by the Compensation Committee of the Board of Directors. If the performance goals are met for the year, profit sharing for the period



is calculated based on a formula that is also approved by the Compensation Committee each year. The Compensation Committee has complete discretion to designate an employee as ineligible for profit sharing, or to adjust the amount of profit share payments by individual employee or in aggregate. Profit share expense was \$ 2.5 million, \$ 3.8 million, and \$ 4.2 million for 2023, 2022, and 2021, respectively.

At December 31, 2023 and 2022, the Company had accrued \$ 1.6 million and \$ 1.4 million, respectively, related to employee's paid time off benefit. The balance of the accrued liability for this plan was included in "Other liabilities"

#### NOTE 18 - Commitments and Contingencies

**Employee benefit plans:** The Company is self-insured for medical, dental, and vision plan benefits provided to employees. The Company has obtained stop-loss insurance to limit total medical claims in any one year to \$ 200,000 per covered individual. The Company has established a liability for outstanding incurred but unreported claims. While management uses what it believes are pertinent factors in estimating the liability, it is subject to change due to claim experience, type of claims, and rising medical costs.

**Legal proceedings:** The Company from time to time may be involved with disputes, claims, and litigation related to the conduct of its banking business. In the opinion of management, the resolution of these matters will not have a material effect on the Company's financial position, results of operations, or cash flows.

**Financial Instruments with Off-Balance Sheet Risk:** In the ordinary course of business, the Company enters into various types of transactions that involve financial instruments with off-balance sheet risk. These instruments include commitments to extend credit and standby letters of credit and are not reflected in the accompanying balance sheets. These transactions may involve to varying degrees credit and interest rate risk in excess of the amount, if any, recognized in the balance sheets. Certain commitments are collateralized. We apply the same credit standards to these commitments as in all of our lending activities and include these commitments in our lending risk evaluations. Management does not anticipate any loss as a result of these commitments.

The Company's off-balance sheet credit risk exposure is the contractual amount of commitments to extend credit and standby letters of credit. The Company applies the same credit standards to these contracts as it uses in its lending process. The following table presents the off-balance sheet commitments as of December 31, 2023 and December 31, 2022:

(In Thousands)	2023	2022
Off-balance sheet commitments:		
Commitments to extend credit	\$ 445,879	\$ 464,972
Commitments to originate loans held for sale	\$ 22,926	\$ 29,065
Standby letters of credit	\$ 26,794	\$ 3,679

Commitments to extend credit are agreements to lend to customers. These commitments have specified interest rates and generally have fixed expiration dates but may be terminated by the Company if certain conditions of the contract are violated. Our exposure to credit loss under commitments to extend credit is represented by the amount of these commitments. Although currently subject to draw down, many of the commitments do not necessarily represent future cash requirements. Collateral held relating to these commitments varies, but generally includes real estate, inventory, accounts receivable, and equipment.

Mortgage loans sold to investors may be sold with servicing rights released, for which the Company makes only standard legal representations and warranties as to meeting certain underwriting and collateral documentation standards. In the past two years, the Company has had to repurchase eighteen loans due to deficiencies in underwriting or loan documentation and has not realized significant losses related to these loans. Management believes that any liabilities that may result from such recourse provisions are not significant.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Credit risk arises in these transactions from the possibility that a customer may not be able to repay the Company upon default of performance. Collateral held for standby letters of credit is based on an individual evaluation of each customer's creditworthiness.

Total unfunded commitments were \$ 495.6 million and \$ 497.7 million at December 31, 2023 and 2022, respectively. The Company does not expect that all of these commitments are likely to be fully drawn upon at any one time. The Company has an ACL related to these commitments and letters of credit that is recorded in "Other liabilities" on the Consolidated Balance Sheets. The ACL for unfunded commitments was \$ 2.4 million and \$ 2.0 million as of December 31, 2023 and 2022, respectively.

**Capital Expenditures and Commitments:** At December 31, 2023, the Company has \$ 625,000 capital commitments related to new branch construction. There were no other material changes outside of the ordinary course of business to any of our material contractual obligations during 2023.

**Contingencies:** At December 31, 2022, the Company held a government guarantee related to the OREO property that was sold in December 2022, however, the value of this guarantee was not included in the Company's financial statements in 2022 due to uncertainty as to the total amount that will be received from the guarantee. The Company received \$ 929,000 related to this government guarantee in 2023, which was recorded in other operating expense upon receipt. The Company received an additional \$ 392,000 in January 2024. No further proceeds are expected.

## NOTE 19 - Derivatives

### *Interest rate swaps related to community banking activities*

The Company enters into commercial loan interest rate swaps with commercial banking customers which are offset with a corresponding swap agreement with a third party financial institution ("counterparty"). The Company has agreements with its counterparties that contain provisions that provide that if the Company fails to maintain its status as a "well-capitalized" institution, then the counterparty could terminate the derivative positions and the Company would be required to settle its obligations under the agreements. These agreements also require that the Company and the counterparty collateralize any fair value shortfalls that exceed \$ 250,000 with eligible collateral, which includes cash and securities backed with the full faith and credit of the federal government. Similarly, the Company could be required to settle its obligations under the agreement if specific regulatory events occur, such as if the Company were issued a prompt corrective action directive or a cease and desist order, or if certain regulatory ratios fall below specified levels. The Company pledged \$ 566,000 and \$ 553,000 in available for sale securities to collateralize fair value shortfalls on interest rate swap agreements as of December 31, 2023 and 2022, respectively.

The Company had interest rate swaps related to commercial loans with an aggregate notional amount of \$ 218.0 million and \$ 226.2 million at December 31, 2023 and 2022, respectively. At December 31, 2023, the notional amount of interest rate swaps is made up of 20 variable to fixed rate swaps to commercial loan customers totaling \$ 109.0 million, and 20 fixed to variable rate swap with a counterparty totaling \$ 109.0 million. Changes in fair value from these 40 interest rate swaps offset each other in both 2023 and 2022. The Company recognized \$ 61,000 , \$ 157,000 , and \$ 452,000 in fee income related to interest rate swaps in 2023 and 2022, and 2021, respectively. Interest rate swap income is recorded in other operating income on the Consolidated Statements of Income. None of these interest rate swaps are designated as hedging instruments.

The Company has an interest rate swap to hedge the variability in cash flows arising out of its junior subordinated debentures, which is floating rate debt, by swapping the cash flows with an interest rate swap which receives floating and pays fixed. The Company has designated this interest rate swap as a hedging instrument. The interest rate swap effectively fixes the Company's interest payments on the \$ 10.0 million of junior subordinated debentures held under Trust 2 at 3.72 % through its maturity date. The floating rate that the dealer pays was equal to the three month LIBOR plus 1.37 % through September 15, 2023. The floating rate that the dealer pays is now equal to the three month CME SOFR plus tenor spread adjustment 0.26 % plus 1.37 %, which reprices quarterly on the payment date. This rate was 7.02 % as of December 31, 2023. The Company pledged \$ 130,000 in cash to collateralize initial margin and fair value exposure of our counterparty on this interest rate swap as of December 31, 2023 and 2022, respectively. Changes in the fair value of this interest rate swap are reported in other comprehensive income. The unrealized gain on this interest rate swap was \$ 1.4 million and the unrealized loss on this interest rate swap was \$ 1.5 million as of December 31, 2023 and 2022, respectively.

### *Interest rate swaps related to home mortgage lending activities*

The Company also uses derivatives to hedge the risk of changes in the fair values of interest rate lock commitments. The Company enters into commitments to originate residential mortgage loans at specific rates; the value of these commitments are detailed in the table below as "interest rate lock commitments". The Company also hedges the interest rate risk associated with its residential mortgage loan commitments, which are referred to as "retail interest rate contracts" in the table below.

Market risk with respect to commitments to originate loans arises from changes in the value of contractual positions due to changes in interest rates. At December 31, 2023 and 2022, RML had commitments to originate mortgage loans held for sale totaling \$ 22.9 million and \$ 29.1 million, respectively. Changes in the value of RML's interest rate derivatives are recorded in mortgage banking income on the Consolidated Statements of Income. None of these home mortgage lending derivatives are designated as hedging instruments.

The following table presents the fair value of derivatives not designated as hedging instruments as of the dates noted:

(In Thousands)		Asset Derivatives	
		December 31, 2023	December 31, 2022
	Balance Sheet Location	Fair Value	Fair Value
Interest rate swaps	Other assets	\$ 10,470	\$ 12,725
Interest rate lock commitments	Other assets	342	440
Retail interest rate contracts	Other assets	—	—
Total		\$ 10,812	\$ 13,165

(In Thousands)		Liability Derivatives	
		December 31, 2023	December 31, 2022
	Balance Sheet Location	Fair Value	Fair Value
Interest rate swaps	Other liabilities	\$ 10,470	\$ 12,725
Retail interest rate contracts	Other liabilities	13	3
Total		\$ 10,483	\$ 12,728

The following table presents the net gains (losses) of derivatives not designated as hedging instruments as of the dates noted:

(In Thousands)		December 31, 2023	December 31, 2022
	Income Statement Location		
Retail interest rate contracts	Mortgage banking income	\$ 161	\$ 4,335
Interest rate lock commitments	Mortgage banking income	( 92 )	( 866 )
Total		\$ 69	\$ 3,469

Our derivative transactions with counterparties under International Swaps and Derivatives Association master agreements include "right of set-off" provisions. "Right of set-off" provisions are legally enforceable rights to offset recognized amounts and there may be an intention to settle such amounts on a net basis. We do not offset such financial instruments for financial reporting purposes.

The following table summarizes the derivatives that have a right of offset as of December 31, 2023 and 2022:

December 31, 2023	Gross amounts not offset in the Statement of Financial Position					
	Gross amounts of recognized assets and liabilities	Gross amounts offset in the Statement of Financial Position	Net amounts of assets and liabilities presented in the Statement of Financial Position	Financial Instruments	Collateral Posted	Net Amount
(In Thousands)						
<u>Asset Derivatives</u>						
Interest rate swaps	\$ 10,470	\$ —	\$ 10,470	\$ —	\$ —	\$ 10,470
<u>Liability Derivatives</u>						
Interest rate swaps	\$ 10,470	\$ —	\$ 10,470	\$ —	\$ 10,470	\$ —
Retail interest rate contracts	13	—	13	—	—	13
December 31, 2022	Gross amounts not offset in the Statement of Financial Position					
	Gross amounts of recognized assets and liabilities	Gross amounts offset in the Statement of Financial Position	Net amounts of assets and liabilities presented in the Statement of Financial Position	Financial Instruments	Collateral Posted	Net Amount
(In Thousands)						
<u>Asset Derivatives</u>						
Interest rate swaps	\$ 12,725	\$ —	\$ 12,725	\$ —	\$ —	\$ 12,725
Retail interest rate contracts	—	—	—	—	—	—
<u>Liability Derivatives</u>						
Interest rate swaps	\$ 12,725	\$ —	\$ 12,725	\$ —	\$ 12,725	\$ —

#### NOTE 20 - Common Stock

Quarterly cash dividends were paid aggregating to \$ 13.6 million, \$ 10.6 million, and \$ 9.4 million, or \$ 2.40 per share, \$ 1.82 per share, and \$ 1.50 per share, in 2023, 2022, and 2021, respectively. On January 26, 2024, the Company announced that its Board of Directors declared a \$ 0.61 per share cash dividend payable on March 15, 2024, to shareholders of record on March 7, 2024. Federal and State regulations place certain limitations on the payment of dividends by the Company.

#### NOTE 21 - Stock-Based Compensation

The Company adopted the 2023 Stock Incentive Plan ("2023 Plan") following shareholder approval of the 2023 Plan at the 2023 Annual Meeting. Subsequent to the adoption of the 2023 Plan, no additional grants may be issued under the prior plans. The 2023 Plan provides for grants of up to 325,000 shares, which includes any shares subject to stock awards under the Company's previous stock incentive plans.

**Stock Options:** Under the 2020 Stock Incentive Plan and previous plans, certain key employees have been granted the option to purchase set amounts of common stock at the market price on the day the option was granted. Optionees, at their own discretion, may pay cash to cover the cost of exercise, may cover the cost of exercise through the exchange at the then fair value of already owned shares of the Company's stock, or they may cover the cost of exercise through net settlement of a portion of the stock options exercised in satisfaction of the exercise price and applicable tax withholding requirements. The two latter options are referred to as cashless stock option exercises. Options are granted for a 10 -year period and vest on a pro-rata basis over the initial three years from the grant date.

The Company measures the fair value of each stock option at the date of grant using the Black-Scholes option pricing model using assumptions noted in the following table. Expected volatility is based on the historical volatility of the price of the Company's common stock. The Company uses historical data to estimate option exercise and stock option forfeiture rates within the valuation model. The expected term of options granted is determined based on historical experience with similar options and represents the period of time that options granted are expected to be outstanding. The expected dividend yield is based on dividend trends and the market value of the Company's common stock at the time of grant. The risk-free rate for periods within the expected life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

The following assumptions were used to determine the fair value of stock options as of the grant date to determine compensation expense for the years ended December 31, 2023, 2022, and 2021:

Stock Options:	2023	2022	2021
Grant date fair value	NA	NA	\$ 10.27
Expected life of options	NA	NA	8 years
Risk-free interest rate	NA	NA	1.33 %
Dividend yield rate	NA	NA	3.86 %
Price volatility	NA	NA	36.46 %

The following table summarizes stock option activity during 2023:

	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life, in Years
Outstanding at January 1, 2023	120,195	\$ 34.21	
Granted	—	—	
Forfeited	—	—	
Exercised	( 15,585 )	28.54	
Outstanding at December 31, 2023	104,610	\$ 35.06	5.05

At December 31, 2023, 2022, and 2021, there were 100,830 , 106,714 , and 107,553 options exercisable, with weighted average exercise prices of \$ 34.80 , \$ 33.78 , and \$ 32.63 , respectively.

The aggregate intrinsic value of the stock options is the total pretax intrinsic value (i.e., the difference between the Company's closing stock price on December 31, 2023 and the exercise price, times the number of shares) that would have been received by the option holders had all the option holders exercised their options on December 31, 2023. This amount changes based on the fair value of the Company's stock. The total intrinsic value of options outstanding and exercisable as of December 31, 2023, 2022, and 2021 was \$ 2.3 million, \$ 2.2 million, and \$ 1.2 million, respectively. The total intrinsic value of options exercised for the years ended December 31, 2023, 2022, and 2021 was \$ 355,000 , \$ 307,000 , and \$ 969,000 , respectively.

As noted above, the Company allows stock options to be exercised through cash or cashless transactions. In each of 2023, 2022, and 2021 the Company received no cash for cash stock option exercises. In 2023, 2022, and 2021 the Company net settled \$ 445,000 , \$ 475,000 , and \$ 1.4 million respectively, for cashless stock option exercises. The Company withheld \$ 534,000 , \$ 559,000 , and \$ 1.7 million to pay for stock option exercises or income taxes that resulted from the exercise of stock options in 2023, 2022, and 2021, respectively.

For the years ended December 31, 2023, 2022 and 2021, the Company recognized \$ 74,000 , \$ 108,000 , and \$ 173,000 , respectively, in stock option compensation expense. As of December 31, 2023, there was approximately \$ 36,000 of total unrecognized compensation expense related to non-vested options, which is expected to be recognized over the weighted-average vesting period of 0.9 years.

**Restricted Stock Units:** Under the 2023 Plan, the Company grants restricted stock units to certain key employees periodically. Recipients of restricted stock units do not pay any cash consideration to the Company for the shares and receive all dividends with respect to such shares when the shares vest. Restricted stock units cliff vest at the end of a three-year time period.

The following table summarizes restricted stock unit activity during 2023:

	Number of Shares	Weighted Average Grant Date Fair Value	Weighted Average Remaining Contractual Life, in Years
Outstanding at January 1, 2023	38,502	\$ 34.12	
Granted	25,280	45.43	
Dividend equivalents awarded	2,826	—	
Vested	( 21,677 )	28.26	
Forfeited	( 1,903 )	37.53	
Outstanding at December 31, 2023	43,028	\$ 41.32	1.98

The total intrinsic value of restricted stock units vested for the years ended December 31, 2023, 2022, and 2021 was \$ 1.1 million, \$ 1.1 million, and \$ 1.3 million, respectively.

For the years ended December 31, 2023, 2022 and 2021, the Company recognized \$ 751,000 , \$ 634,000 , and \$ 900,000 , respectively, in restricted stock unit compensation expense. As of December 31, 2023, there was approximately \$ 955,000 of total unrecognized compensation expense related to non-vested options, which is expected to be recognized over the weighted-average vesting period of 2.0 years.

**Performance Stock Units:** Under the 2023 Plan and previous plans, the Company grants performance stock units to certain key employees periodically. Recipients of performance stock units do not pay any cash consideration to the Company for the shares and receive all dividends with respect to such shares when the shares vest. Performance stock units cliff vest at the end of a three-year time period if the performance criteria are met.

The following table summarizes performance stock unit activity during 2023:

	Number of Shares	Weighted Average Grant Date Fair Value	Weighted Average Remaining Contractual Life, in Years
Outstanding at January 1, 2023	—	\$ —	
Granted	9,453	45.43	
Dividend equivalents awarded	393	—	
Vested	—	—	
Forfeited	—	—	
Outstanding at December 31, 2023	9,846	\$ 43.62	2.23

The Company recognized \$ 111,000 for the year ended December 31, 2023 in performance stock unit compensation expense and zero for the years ended December 31, 2022 and 2021. As of December 31, 2023, there was approximately \$ 318,000 of total unrecognized compensation expense related to non-vested options, which is expected to be recognized over the weighted-average vesting period of 2.2 years.

## NOTE 22 - Regulatory Matters

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum requirements can initiate certain mandatory, and possibly discretionary, actions by regulators that, if undertaken, could have a direct material effect on a company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgment by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and Bank to maintain minimum amounts and ratios (set forth in the following table) of total capital, Tier 1 capital, and common equity Tier 1 to risk-weighted assets, and of Tier 1 capital to average assets (as defined in the regulations).

The tables below illustrate the capital requirements for the Company and the Bank and the actual capital ratios for each entity that exceed these requirements. The dividends that the Bank pays to the Company are limited to the extent necessary for the Bank to meet the regulatory requirements of a "well-capitalized" bank. The capital ratios for the Company exceed those for the Bank primarily because the \$ 10 million trust preferred securities offerings that the Company completed in the fourth quarter of 2005 are included in the Company's capital for regulatory purposes although they are accounted for as a liability in its financial statements. The trust preferred securities are not included in the Bank's capital ratios.

Northrim BanCorp, Inc. (In Thousands)	Actual		Adequately-Capitalized		Well-Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>As of December 31, 2023:</b>						
Common equity tier 1 capital (to risk-weighted assets)	\$ 235,378	10.98 %	\$ 96,466	≥ 4.5 %	NA	NA
Total Capital (to risk-weighted assets)	\$ 264,775	12.35 %	\$ 171,514	≥ 8 %	NA	NA
Tier I Capital (to risk-weighted assets)	\$ 245,087	11.43 %	\$ 128,655	≥ 6 %	NA	NA
Tier I Capital (to average assets)	\$ 245,087	8.72 %	\$ 112,425	≥ 4 %	NA	NA
<b>As of December 31, 2022:</b>						
Common equity tier 1 capital (to risk-weighted assets)	\$ 231,920	12.29 %	\$ 84,918	≥ 4.5 %	NA	NA
Total Capital (to risk-weighted assets)	\$ 257,425	13.64 %	\$ 150,982	≥ 8 %	NA	NA
Tier I Capital (to risk-weighted assets)	\$ 241,617	12.81 %	\$ 113,170	≥ 6 %	NA	NA
Tier I Capital (to average assets)	\$ 241,617	9.01 %	\$ 107,266	≥ 4 %	NA	NA
Northrim Bank (In Thousands)	Actual		Adequately-Capitalized		Well-Capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>As of December 31, 2023:</b>						
Common equity tier 1 capital (to risk-weighted assets)	\$ 210,179	9.89 %	\$ 95,633	≥ 4.5 %	\$ 138,136	≥ 6.5 %
Total Capital (to risk-weighted assets)	\$ 229,772	10.81 %	\$ 170,044	≥ 8 %	\$ 212,555	≥ 10 %
Tier I Capital (to risk-weighted assets)	\$ 210,084	9.88 %	\$ 127,581	≥ 6 %	\$ 170,109	≥ 8 %
Tier I Capital (to average assets)	\$ 210,084	7.51 %	\$ 111,896	≥ 4 %	\$ 139,870	≥ 5 %
<b>As of December 31, 2022:</b>						
Common equity tier 1 capital (to risk-weighted assets)	\$ 198,034	10.59 %	\$ 84,150	≥ 4.5 %	\$ 121,551	≥ 6.5 %
Total Capital (to risk-weighted assets)	\$ 213,745	11.42 %	\$ 149,734	≥ 8 %	\$ 187,167	≥ 10 %
Tier I Capital (to risk-weighted assets)	\$ 197,937	10.58 %	\$ 112,252	≥ 6 %	\$ 149,669	≥ 8 %
Tier I Capital (to average assets)	\$ 197,937	7.42 %	\$ 106,705	≥ 4 %	\$ 133,381	≥ 5 %

As of the most recent notification from its regulatory agencies, the Bank was categorized as "well-capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's regulatory capital category. Management believes, as of December 31, 2023, that the Company and Bank meets all capital adequacy requirements to which they are subject.

**NOTE 23 - Income Taxes**

Components of the provision for income taxes are as follows:

(In Thousands)	Current Tax Expense (Benefit)	Deferred Expense (Benefit)	Total Expense
2023:			
Federal	\$ 1,120	\$ 388	\$ 1,508
State	944	192	1,136
Amortization of investment in low income housing tax credit partnerships	3,570	—	3,570
Total	\$ 5,634	\$ 580	\$ 6,214
2022:			
Federal	\$ 1,412	\$ 1,412	\$ 2,824
State	860	698	1,558
Amortization of investment in low income housing tax credit partnerships	3,371	—	3,371
Total	\$ 5,643	\$ 2,110	\$ 7,753
2021:			
Federal	\$ 5,090	(\$ 869 )	\$ 4,221
State	3,182	( 429 )	2,753
Amortization of investment in low income housing tax credit partnerships	3,502	—	3,502
Total	\$ 11,774	(\$ 1,298 )	\$ 10,476

The actual expense for 2023, 2022, and 2021, differs from the “expected” tax expense (computed by applying the U.S. Federal Statutory Tax Rate of 21% for the years ended December 31, 2023, 2022 and 2021) as follows:

(In Thousands)	2023	2022	2021
Computed “expected” income tax expense	\$ 6,638	\$ 8,084	\$ 10,079
State income taxes, net	897	1,231	2,175
Tax-exempt interest on investment securities and loans	( 459 )	( 358 )	( 238 )
Amortization of investment in low income housing tax credit partnerships, net	3,192	3,191	3,163
Low income housing tax credits	( 3,627 )	( 3,725 )	( 3,694 )
Other	( 427 )	( 670 )	( 1,009 )
Total	\$ 6,214	\$ 7,753	\$ 10,476



The components of the net deferred tax asset are as follows:

(In Thousands)	2023	2022	2021
<b>Deferred Tax Asset:</b>			
Allowance for loan losses	\$ 5,347	\$ 4,263	\$ 3,126
Loan fees, net of costs	649	778	1,956
Interest income, nonaccrual loans	356	370	482
Deferred compensation	1,674	1,822	1,344
Equity compensation	466	404	406
Operating lease liabilities	2,585	2,805	3,117
Accrued liabilities	941	1,286	1,826
Unrealized loss on available for sale investment securities	7,057	11,976	1,270
Unrealized loss on marketable equity securities	176	178	—
Other	280	285	837
<b>Total Deferred Tax Asset</b>	<b>\$ 19,531</b>	<b>\$ 24,167</b>	<b>\$ 14,364</b>
<b>Deferred Tax Liability:</b>			
Intangible amortization	(\$ 2,746 )	(\$ 1,886 )	(\$ 1,453 )
Mortgage servicing rights	( 6,065 )	( 5,789 )	( 4,172 )
Depreciation and amortization	( 1,463 )	( 1,261 )	( 1,515 )
Operating lease right-of-use assets	( 2,585 )	( 2,806 )	( 3,128 )
Unrealized gain on available for sale investment securities	( 139 )	( 11 )	( 189 )
Unrealized gain on marketable equity securities	( 50 )	( 18 )	( 159 )
Other	( 719 )	( 1,029 )	( 470 )
<b>Total Deferred Tax Liability</b>	<b>(\$ 13,767 )</b>	<b>(\$ 12,800 )</b>	<b>(\$ 11,086 )</b>
<b>Net Deferred Tax Asset</b>	<b>\$ 5,764</b>	<b>\$ 11,367</b>	<b>\$ 3,278</b>

A valuation allowance is provided when it is more likely than not that some portion of the deferred tax asset will not be realized. The primary source of recovery of the deferred tax asset will be future taxable income. Management believes it is more likely than not that the results of future operations will generate sufficient taxable income to realize the deferred tax asset. The deferred tax asset is included in "Other assets" in the Consolidated Balance Sheets.

As of December 31, 2023, the Company had no unrecognized tax benefits.

The tax years subject to examination by federal taxing authorities are the years ending December 31, 2023, 2022, 2021, and 2020. The tax years subject to examination by the State of Alaska are the years ending December 31, 2023, 2022, 2021, 2020, 2019 and 2018.

#### NOTE 24 - Fair Value Measurements

##### *Assets and Liabilities Measured at Fair Value on a Recurring Basis*

*Investment securities available for sale and marketable equity securities:* Fair values are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

*Servicing rights:* MSR and CSR are measured at fair value on a recurring basis. These assets are classified as Level 3 as quoted prices are not available. In order to determine the fair value of MSR and CSR, the present value of net expected future cash flows is estimated. Assumptions used include market discount rates, anticipated prepayment speeds, escrow calculations, delinquency rates, and ancillary fee income net of servicing costs. The model assumptions are also compared to publicly filed information from several large MSR holders, as available.

*Derivative instruments:* The fair value of the interest rate lock commitments are estimated using quoted or published market prices for similar instruments, adjusted for factors such as pull-through rate assumptions based on historical information, where appropriate. The pull-through rate assumptions are considered Level 3 valuation inputs and are significant to the interest rate lock commitment valuation; as such, the interest rate lock commitment derivatives are classified as Level 3. Interest rate contracts are valued in a model, which uses as its basis a discounted cash flow technique incorporating credit valuation adjustments to reflect nonperformance risk in the measurement of fair value. Although the Company has determined that the majority of inputs used to value its interest rate derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of December 31, 2023, the Company has assessed the significance of the impact of these adjustments on the overall valuation of its interest rate positions and has determined that they are not significant to the overall valuation of its interest rate derivatives. As a result, the Company has classified its interest rate derivative valuations in Level 2 of the fair value hierarchy.

*Commitments to extend credit and standby letters of credit :* The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counterparties at the reporting date.

*Assets Subject to Nonrecurring Adjustment to Fair Value:*

The Company is also required to measure certain assets such as equity method investments, goodwill, intangible assets, loans held for sale, impaired loans, and OREO at fair value on a nonrecurring basis in accordance with GAAP. Any nonrecurring adjustments to fair value usually result from the writedown of individual assets.

The Company uses either in-house evaluations or external appraisals to estimate the fair value of OREO and loans individually evaluated for credit losses as of each reporting date. In-house appraisals are considered Level 3 inputs and external appraisals are considered Level 2 inputs. The Company's determination of which method to use is based upon several factors. The Company takes into account compliance with legal and regulatory guidelines, the amount of the loan, the size of the assets, the location and type of property to be valued and how critical the timing of completion of the analysis is to the assessment of value. Those factors are balanced with the level of internal expertise, internal experience and market information available, versus external expertise available such as qualified appraisers, brokers, auctioneers and equipment specialists.

The Company uses external sources to estimate fair value for projects that are not fully constructed as of the date of valuation. These projects are generally valued as if complete, with an appropriate allowance for cost of completion, including contingencies developed from external sources such as vendors, engineers and contractors. The Company believes that recording other real estate owned that is not fully constructed based on as if complete values is more appropriate than recording other real estate owned that is not fully constructed using as is values. We concluded that as-is-complete values are appropriate for these types of projects based on the accounting guidance for capitalization of project costs and subsequent measurement of the value of real estate. GAAP specifically states that estimates and cost allocations must be reviewed at the end of each reporting period and reallocated based on revised estimates. The Company adjusts the carrying value of other real estate owned in accordance with this guidance for increases in estimated cost to complete that exceed the fair value of the real estate at the end of each reporting period.

*Limitations*

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Estimated fair values as of the periods indicated are as follows:

(In Thousands)	December 31, 2023		December 31, 2022	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial assets:</b>				
Level 1 inputs:				
Cash, due from banks and deposits in other banks	\$ 118,530	\$ 118,530	\$ 259,350	\$ 259,350
Investment securities available for sale	310,896	310,896	356,837	356,837
Marketable equity securities	13,153	13,153	10,740	10,740
Level 2 inputs:				
Investment securities available for sale	327,040	327,040	320,192	320,192
Investment in Federal Home Loan Bank Stock	2,980	2,980	3,816	3,816
Loans held for sale	31,974	31,974	27,538	27,538
Accrued interest receivable	11,958	11,958	9,937	9,937
Interest rate swaps	11,836	11,836	14,179	14,179
Level 3 inputs:				
Investment securities held to maturity	36,750	33,413	36,750	32,639
Loans	1,789,497	1,686,362	1,501,785	1,408,350
Purchased receivables, net	36,842	36,842	19,994	19,994
Interest rate lock commitments	342	342	440	440
Mortgage servicing rights	19,564	19,564	18,635	18,635
Commercial servicing rights	2,200	2,200	2,129	2,129
<b>Financial liabilities:</b>				
Level 2 inputs:				
Deposits	\$ 2,485,055	2,482,937	\$ 2,387,211	\$ 2,383,975
Borrowings	13,675	11,872	14,095	12,382
Accrued interest payable	202	202	54	54
Interest rate swaps	10,470	10,470	12,725	12,725
Retail interest rate contracts	13	13	3	3
Level 3 inputs:				
Junior subordinated debentures	10,310	12,030	10,310	11,266

The following table sets forth the balances as of the periods indicated of assets measured at fair value on a recurring basis:

(In Thousands)	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<u>December 31, 2023</u>				
Assets:				
Available for sale securities				
U.S. Treasury and government sponsored entities	\$ 564,125	\$ 300,274	\$ 263,851	\$ —
Municipal securities	816	—	816	—
Corporate bonds	13,624	10,622	3,002	—
Collateralized loan obligations	59,371	—	59,371	—
Total available for sale securities	\$ 637,936	\$ 310,896	\$ 327,040	\$ —
Marketable equity securities	\$ 13,153	\$ 13,153	\$ —	\$ —
Total marketable equity securities	\$ 13,153	\$ 13,153	\$ —	\$ —
Interest rate swaps	\$ 11,836	\$ —	\$ 11,836	\$ —
Interest rate lock commitments	342	—	—	342
Mortgage servicing rights	19,564	—	—	19,564
Commercial servicing rights	2,200	—	—	2,200
Total other assets	\$ 33,942	\$ —	\$ 11,836	\$ 22,106
Liabilities:				
Interest rate swaps	\$ 10,470	\$ —	\$ 10,470	\$ —
Retail interest rate contracts	13	—	13	—
Total other liabilities	\$ 10,483	\$ —	\$ 10,483	\$ —
<u>December 31, 2022</u>				
Assets:				
Available for sale securities				
U.S. Treasury and government sponsored entities	\$ 595,161	\$ 333,193	\$ 261,968	\$ —
Municipal securities	795	—	795	—
Corporate bonds	23,644	23,644	—	—
Collateralized loan obligations	57,429	—	57,429	—
Total available for sale securities	\$ 677,029	\$ 356,837	\$ 320,192	\$ —
Marketable equity securities	\$ 10,740	\$ 10,740	\$ —	\$ —
Total marketable equity securities	\$ 10,740	\$ 10,740	\$ —	\$ —
Interest rate swaps	\$ 14,178	\$ —	\$ 14,178	\$ —
Interest rate lock commitments	440	—	—	440
Mortgage servicing rights	18,635	—	—	18,635
Commercial servicing rights	2,129	—	—	2,129
Total other assets	\$ 35,382	\$ —	\$ 14,178	\$ 21,204
Liabilities:				
Interest rate swaps	\$ 12,725	\$ —	\$ 12,725	\$ —
Total other liabilities	\$ 12,728	\$ —	\$ 12,728	\$ —

The following table provides a reconciliation of the assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring basis during the years ended December 31, 2023 and 2022:

(In Thousands)	Beginning balance	Change included in earnings	Purchases and issuances	Sales and settlements	Ending balance
<u>December 31, 2023</u>					
Interest rate lock commitments	\$ 440	(\$ 989 )	\$ 7,447	(\$ 6,556 )	\$ 342
Mortgage servicing rights	18,635	( 2,687 )	3,616	—	19,564
Commercial servicing rights	2,129	( 62 )	133	—	2,200
Total	\$ 21,204	(\$ 3,738 )	\$ 11,196	(\$ 6,556 )	\$ 22,106
<u>December 31, 2022</u>					
Interest rate lock commitments	\$ 1,387	(\$ 1,515 )	\$ 12,140	(\$ 11,572 )	\$ 440
Mortgage servicing rights	13,724	288	4,623	—	18,635
Commercial servicing rights	1,084	809	236	—	2,129
Total	\$ 16,195	(\$ 418 )	\$ 16,999	(\$ 11,572 )	\$ 21,204

As of and for the years ending December 31, 2023 and 2022, except for certain assets as shown in the following table, no impairment or valuation adjustment was recognized for assets recognized at fair value on a nonrecurring basis. For loans individually measured for credit losses, the Company classifies fair value measurements using observable inputs, such as external appraisals, as Level 2 valuations in the fair value hierarchy, and unobservable inputs, such as in-house evaluations, as Level 3 valuations in the fair value hierarchy.

(In Thousands)	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<u>December 31, 2023</u>				
Loans individually measured for credit losses	\$ —	\$ —	\$ —	\$ —
Other real estate owned	—	—	—	—
Total	\$ —	\$ —	\$ —	\$ —
<u>December 31, 2022</u>				
Loans individually measured for credit losses	\$ —	\$ —	\$ —	\$ —
Other real estate owned	—	—	—	—
Total	\$ —	\$ —	\$ —	\$ —

The following table presents the (gains) losses resulting from nonrecurring fair value adjustments for the periods ended December 31, 2023, 2022 and 2021, respectively:

(In Thousands)	2023	2022	2021
Loans individually measured for credit losses	\$ —	\$ —	(\$ 13 )
Other real estate owned	123	—	—
Total (income) loss from nonrecurring measurements	\$ 123	\$ —	(\$ 13 )

**Assets and Liabilities Measured at Fair Value Using Significant Unobservable Inputs (Level 3)**

The following table provides a description of the valuation technique, unobservable input, and qualitative information about the unobservable inputs for the Company's assets and liabilities classified as Level 3 and measured at fair value on a recurring and nonrecurring basis at December 31, 2023 and 2022:

Financial Instrument	Valuation Technique - Recurring Basis	Unobservable Input	Weighted Average or Rate Range
<u>December 31, 2023</u>			
Interest rate lock commitment	External pricing model	Pull through rate	89.84 %
Mortgage servicing rights	Discounted cash flow	Constant prepayment rate	6.13 % - 25.33 %
		Discount rate	9.50 % - 11.00 %
Commercial servicing rights	Discounted cash flow	Constant prepayment rate	3.99 % - 18.90 %
		Discount rate	9.50 %
<u>December 31, 2022</u>			
Interest rate lock commitment	External pricing model	Pull through rate	93.18 %
Mortgage servicing rights	Discounted cash flow	Constant prepayment rate	6.62 % - 7.43 %
		Discount rate	11.25 %
Commercial servicing rights	Discounted cash flow	Constant prepayment rate	4.19 % - 22.87 %
		Discount rate	12.00 %

**NOTE 25 - Segment Information**

The Company's operations are managed along two operating segments: Community Banking and Home Mortgage Lending. The Community Banking segment's principal business focus is the offering of loan and deposit products to business and consumer customers in its primary market areas. As of December 31, 2023, the Community Banking segment operated 19 branches throughout Alaska. The Home Mortgage Lending segment's principal business focus is the origination and sale of mortgage loans for 1-4 family residential properties.

Summarized financial information for the Company's reportable segments and the reconciliation to the consolidated financial results is shown in the following tables:

December 31, 2023			
(In Thousands)	Community Banking	Home Mortgage Lending	Consolidated
Interest income	\$ 122,258	\$ 9,693	\$ 131,951
Interest expense	26,300	2,395	28,695
Net interest income	95,958	7,298	103,256
Provision for credit losses	3,842	—	3,842
Other operating income	13,612	12,763	26,375
Other operating expense	70,684	23,497	94,181
Income (loss) before provision for income taxes	35,044	( 3,436 )	31,608
Provision for income taxes	7,157	( 943 )	6,214
Net income (loss)	\$ 27,887	( \$ 2,493 )	\$ 25,394
Total assets	\$ 2,539,791	\$ 267,706	\$ 2,807,497
Loans held for sale	\$ —	\$ 31,974	\$ 31,974
December 31, 2022			
(In Thousands)	Community Banking	Home Mortgage Lending	Consolidated
Interest income	\$ 98,078	\$ 2,250	\$ 100,328
Interest expense	5,156	57	5,213
Net interest income	92,922	2,193	95,115
Provision for credit losses	1,846	—	1,846
Other operating income	12,505	21,572	34,077
Other operating expense	63,902	24,950	88,852
Income (loss) before provision for income taxes	39,679	( 1,185 )	38,494
Provision for income taxes	8,041	( 288 )	7,753
Net income (loss)	\$ 31,638	( \$ 897 )	\$ 30,741
Total assets	\$ 2,543,086	\$ 131,232	\$ 2,674,318
Loans held for sale	\$ —	\$ 27,538	\$ 27,538

December 31, 2021

(In Thousands)	Community Banking	Home Mortgage Lending	Consolidated
Interest income	\$ 81,703	\$ 2,903	\$ 84,606
Interest expense	3,623	156	3,779
Net interest income	78,080	2,747	80,827
Benefit for credit losses	( 4,099 )	—	( 4,099 )
Other operating income	10,119	42,144	52,263
Other operating expense	58,647	30,549	89,196
Income before provision for income taxes	33,651	14,342	47,993
Provision for income taxes	6,468	4,008	10,476
Net income	\$ 27,183	\$ 10,334	\$ 37,517
Total assets	\$ 2,596,190	\$ 128,529	\$ 2,724,719
Loans held for sale	\$ —	\$ 73,650	\$ 73,650

#### NOTE 26 - Parent Company Information

Balance Sheets at December 31,	2023	2022
(In Thousands)		
Assets		
Cash and cash equivalents	\$ 19,055	\$ 30,883
Marketable equity securities	13,153	10,740
Investment in Northrim Bank	208,435	184,148
Investment in NISC	1,167	1,245
Investment in NST2	310	310
Taxes receivable, net	1,212	463
Other assets	2,152	1,435
Total Assets	\$ 245,484	\$ 229,224
Liabilities		
Junior subordinated debentures	\$ 10,310	\$ 10,310
Other liabilities	456	285
Total Liabilities	10,766	10,595
Shareholders' Equity		
Common stock	5,513	5,701
Additional paid-in capital	9,605	17,784
Retained earnings	236,037	224,225
Accumulated other comprehensive (loss) income	( 16,437 )	( 29,081 )
Total Shareholders' Equity	234,718	218,629
Total Liabilities and Shareholders' Equity	\$ 245,484	\$ 229,224



Statements of Income for Years Ended:	2023	2022	2021
(In Thousands)			
Income			
Interest income	\$ 1,258	\$ 698	\$ 551
Equity in undistributed earnings from Northrim Bank	26,871	32,853	38,625
Equity in undistributed earnings from NISC	( 22 )	120	66
Gain on sale of marketable equity securities, net	—	—	67
Unrealized gain (loss) on marketable equity securities	120	( 1,119 )	( 101 )
Other income	—	—	151
Total Income	\$ 28,227	\$ 32,552	\$ 39,359
Expense			
Interest expense	400	389	382
Administrative and other expenses	3,357	2,830	2,754
Total Expense	3,757	3,219	3,136
Income Before Benefit from Income Taxes	24,470	29,333	36,223
Benefit from income taxes	( 924 )	( 1,408 )	( 1,294 )
Net Income	\$ 25,394	\$ 30,741	\$ 37,517
Statements of Cash Flows for Years Ended:	2023	2022	2021
(In Thousands)			
Operating Activities:			
Net income	\$ 25,394	\$ 30,741	\$ 37,517
Adjustments to Reconcile Net Income to Net Cash:			
Gain on sale of securities, net	—	—	( 67 )
Equity in undistributed earnings from subsidiaries	( 26,892 )	( 32,732 )	( 38,691 )
Change in fair value marketable equity securities	( 120 )	1,119	101
Stock-based compensation	937	742	1,073
Changes in other assets and liabilities	( 1,380 )	( 1,268 )	( 2,167 )
Net Cash Used from Operating Activities	( 2,061 )	( 1,398 )	( 2,234 )
Investing Activities:			
Purchases of marketable equity securities	( 2,297 )	( 3,934 )	( 493 )
Proceeds from sales/calls/maturities of marketable equity securities	—	488	1,016
Investment in Northrim Bank, NISC & NST2	14,628	24,323	31,894
Net Cash Provided by Investing Activities	12,331	20,877	32,417
Financing Activities:			
Dividends paid to shareholders	( 13,609 )	( 10,571 )	( 9,388 )
Proceeds from issuance of common stock	555	586	1,543
Repurchase of common stock	( 9,044 )	( 14,157 )	( 11,534 )
Net Cash Used from Financing Activities	( 22,098 )	( 24,142 )	( 19,379 )
Net change in Cash and Cash Equivalents	( 11,828 )	( 4,663 )	10,804
Cash and Cash Equivalents at beginning of year	30,883	35,546	24,742
Cash and Cash Equivalents at end of year	\$ 19,055	\$ 30,883	\$ 35,546

## ITEM 9: CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS OF ACCOUNTING AND FINANCIAL DISCLOSURE

None.

### ITEM 9A. CONTROLS AND PROCEDURES

#### *Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures*

As of the end of the period covered by this report, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) under the Securities Exchange Act of 1934). Our principal executive and financial officers supervised and participated in this evaluation. Based on this evaluation, our principal executive and financial officers each concluded that our disclosure controls and procedures were effective in timely alerting them to material information required to be included in our periodic reports to the SEC. The design of any system of controls is based in part upon various assumptions about the likelihood of future events, and there can be no assurance that any of our plans, products, services or procedures will succeed in achieving their intended goals under future conditions.

#### *Changes in Internal Control*

There were no changes in the Company's internal controls over financial reporting (as defined in Rule 13a-15f and 15d-15(f) of the Securities Exchange Act of 1934) that occurred during the period covered by this report that have materially affected, or are likely to materially affect, the Company's internal control over financial reporting.

#### *Management's Report on Internal Control Over Financial Reporting*

Management of the Company is responsible for establishing and maintaining internal control over financial reporting as defined in Rules 13a-15(f) and 15(d)-15(f) of the Securities Exchange Act of 1934. The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes maintaining records that in reasonable detail accurately and fairly reflect our transactions; providing reasonable assurance that transactions are recorded as necessary for preparation of our financial statements; providing reasonable assurance that receipts and expenditures are made in accordance with management authorization; and providing reasonable assurance that unauthorized acquisition, use or disposition of Company assets that could have a material effect on our financial statements would be prevented or detected on a timely basis.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements and can provide only reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2023. In making this assessment management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control – Integrated Framework*.

Based on our assessment and the criteria discussed above, management believes that, as of December 31, 2023, the Company maintained effective internal control over financial reporting.

The Company's independent registered public accounting firm has issued an attestation report on the Company's effectiveness of internal control over financial reporting. This report appears under Part II. Item 8 of this report.

### ITEM 9B. OTHER INFORMATION

(a) None.

(b) During the three months ended December 31, 2023, no director or "officer" of the Company adopted or terminated a "Rule 10b5-1 trading arrangement" or a "non-Rule 10b5-1 trading arrangement," as each term is defined in Item 408(a) of Regulation S-K.

**ITEM 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS.**

Not applicable.

## **PART III**

### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

Information concerning the officers and directors of the Company required to be included in this item is incorporated by reference from the Company's definitive proxy statement for its annual meeting of shareholders to be held in 2024 which will be filed with the Securities and Exchange Commission (the "SEC") within 120 days of our most recently completed fiscal year.

### **ITEM 11. EXECUTIVE COMPENSATION**

Information concerning executive compensation and director compensation and certain matters regarding participation in the Company's compensation committee required by this item is incorporated by reference from the Company's definitive proxy statement for its annual meeting of shareholders to be held in 2024 which will be filed with the SEC within 120 days of our most recently completed fiscal year.

### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Information concerning the security ownership of certain beneficial owners and management required by this item is incorporated by reference from the Company's definitive proxy statement for its annual meeting of shareholders to be held in 2024 which will be filed with the SEC within 120 days of our most recently completed fiscal year.

### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

Information concerning certain relationships and related transactions required by this item is incorporated by reference from the Company's definitive proxy statement for its annual meeting of shareholders to be held in 2024 which will be filed with the SEC within 120 days of our most recently completed fiscal year.

### **ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Information concerning fees paid to our independent auditors required by this item is incorporated by reference from the Company's definitive proxy statement for its annual meeting of shareholders to be held in 2024 which will be filed with the SEC within 120 days of our most recently completed fiscal year.

## PART IV

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

#### Financial Statements

(a) The following documents are filed as part of this Annual Report on Form 10-K:

Consolidated Balance Sheets as of December 31, 2023 and 2022  
Consolidated Statements of Income for the years ended December 31, 2023, 2022, and 2021  
Consolidated Statements of Comprehensive Income for the years ended December 31, 2023, 2022, and 2021  
Consolidated Statements of Changes in Shareholders' Equity for the years ended December 31, 2023, 2022, and 2021  
Consolidated Statements of Cash Flows for the years ended December 31, 2023, 2022, and 2021  
Notes to Consolidated Financial Statements

#### Exhibits

- [3.1 Amended and Restated Articles of Incorporation \(Incorporated by reference to Exhibit 3.1 of the Company's Form 8-A filed with the SEC on January 14, 2002.\)](#)
- [3.2 Articles of Amendment to the Amended and Restated Articles of Incorporation \(Incorporated by reference to Exhibit 3.3 of the Company's Form 10-Q for the quarter ended June 30, 2009, filed with the SEC on August 10, 2009.\)](#)
- [3.3 Bylaws of Northrim Bancorp, Inc. as amended \(Incorporated by reference to Exhibit 3.1 of the Company's Current Report on Form 8-K filed with the SEC on April 16, 2020.\)](#)
- [4.1 Description of Securities \(Incorporated by reference to Exhibit 4.1 of the Company's Form 10-K for the year ended December 31, 2019, filed with the SEC on March 6, 2020.\)](#)
- 4.2 Pursuant to Item 601 (b)(4)(iii)(A) of Regulation S-K, copies of instruments defining rights of holders of long-term debt and preferred securities are not filed. The Company agrees to furnish a copy thereof to the SEC upon request.
- [4.3 Indenture dated as of December 16, 2005 \(Incorporated by reference to Exhibit 4.3 of the Company's Form 10-K for the year ended December 31, 2005, filed with the SEC on March 16, 2006.\)](#)
- [4.4 Form of Junior Subordinated Debt Security due 2036 \(Incorporated by reference to Exhibit 4.4 of the Company's Form 10-K for the year ended December 31, 2005, filed with the SEC on March 16, 2006.\)](#)
- [10.01 Northrim Bancorp, Inc. 2014 Stock Incentive Plan \(Incorporated by reference to Exhibit 4.1 of the Company's Form S-8 filed with the SEC on July 8, 2014.\)](#)
- [10.02 Northrim Bancorp, Inc. 2017 Stock Incentive Plan \(Incorporated by reference to Exhibit 4.1 of the Company's Form S-8 filed with the SEC on June 6, 2017.\)](#)
- [10.03 Northrim Bancorp, Inc. Profit Sharing Plan.](#)
- [10.04 Employment Agreement with Joseph M. Schierhorn dated January 1, 2024 \(Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K, filed on January 2, 2024.\)](#)
- [10.05 Employment Agreement with Jed Ballard dated January 1, 2024 \(Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K, filed on January 2, 2024.\)](#)
- [10.06 Employment Agreement with Michael Huston dated January 1, 2024 \(Incorporated by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K, filed on January 2, 2024.\)](#)

- [10.07 Employment Agreement with Benjamin Craig dated January 1, 2024 \(Incorporated by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K, filed on January 2, 2024.\)](#)
- [10.08 Employment Agreement with Amber Zins dated January 1, 2024 \(Incorporated by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K, filed on January 2, 2024.\)](#)
- [10.09 Supplemental Executive Retirement Plan originally effective as of July 1, 1994, amended effective as of January 6, 2000, January 8, 2004, January 1, 2005, January 1, 2015 and November 30, 2023.](#)
- [10.10 Supplemental Executive Retirement Deferred Compensation Plan originally effective as of February 1, 2002, amended effective as of January 1, 2005 and January 1, 2015 \(Incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed with the SEC on September 2, 2015\).](#)
- [10.11 Northrim BanCorp, Inc. 2020 Stock Incentive Plan \(Incorporated by reference to Exhibit D to the Company's Proxy Statement filed with the SEC on April 27, 2020.\)](#)
- [10.12 Northrim BanCorp, Inc. 2023 Stock Incentive Plan \(Incorporated by reference to Exhibit D to the Company's Proxy Statement filed with the SEC on April 11, 2023.\)](#)
- [10.13 Northrim BanCorp, Inc. 2023 Deferred Compensation Plan \(Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed with the SEC on December 4, 2023.\)](#)
- [21.1 Subsidiaries](#)
- [23.1 Consent of Moss Adams LLP](#)
- [24.1 Power of Attorney](#)
- [31.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)
- [31.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)
- [32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)
- [32.2 Certification of the Chief Financial Officer pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002](#)
- [97 Northrim BanCorp, Inc. Compensation Recovery Policy, Effective December 1, 2023.](#)
- 101.INS      Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
- 101.SCH      Inline XBRL Taxonomy Extension Schema Document
- 101.CAL      Inline XBRL Taxonomy Extension Calculation Linkbase Document
- 101.LAB      Inline XBRL Taxonomy Extension Labels Linkbase Document
- 101.PRE      Inline XBRL Taxonomy Extension Presentation Linkbase Document
- 101.DEF      Inline XBRL Taxonomy Extension Definition Linkbase Document
- 104          The cover page for the Company's Annual Report on 10-K for the year ended December 31, 2023 - formatted in Inline XBRL (included in Exhibit 101)

**ITEM 16.      FORM 10-K SUMMARY**

Not applicable.

**Annual Report on Form 10-K**

Annual Report Under Section 13 of the Securities Exchange Act of 1934 for the fiscal year ended December 31, 2023.

Commission File Number 0-33501

Northrim BanCorp, Inc.

State of Incorporation: Alaska

Employer ID Number: 92-0175752

3111 C Street

Anchorage, Alaska 99503

Telephone Number: (907) 562-0062

Securities Registered Pursuant to Section 12(b) of the Act: None

Securities Registered Pursuant to Section 12(g) of the Act: Common Stock, \$1.00 Par Value

Northrim BanCorp, Inc. has filed all reports required to be filed by Section 13 of the Securities and Exchange Act of 1934 during the preceding 12 months and has been subject to such filing requirements for the past 90 days.

Northrim BanCorp, Inc. has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months.

Northrim BanCorp, Inc. is an accelerated filer within the meaning of Rule 12b-2 promulgated under the Securities Exchange Act.

Northrim BanCorp, Inc. is not a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Northrim BanCorp, Inc. is required to file reports pursuant to Section 13 of the Securities Exchange Act.

Northrim BanCorp, Inc.'s financial statements do not reflect the correction of an error to previously issued financial statements.

Northrim BanCorp, Inc. is not a shell company (as defined in Rule 12b-2 of the Securities Exchange Act).

The aggregate market value of common stock held by non-affiliates of Northrim BanCorp, Inc. at June 30, 2023, was \$212,552,889.

The number of shares of Northrim BanCorp Inc.'s common stock outstanding at March 8, 2024, was 5,499,578.

This Annual Report on Form 10-K incorporates into a single document the requirements of the accounting profession and the SEC. Only those sections of the Annual Report required in the following cross reference index and the information under the caption "Forward Looking Statements" are incorporated into this Form 10-K.

Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on March 8, 2024.

Northrim BanCorp, Inc.

By /s/ Joseph M. Schierhorn  
Joseph M. Schierhorn  
Chairman, President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated, on March 8, 2024.

Principal Executive Officer:

By /s/ Joseph M. Schierhorn  
Joseph M. Schierhorn  
Chairman, President and Chief Executive Officer

Principal Financial Officer and Principal Accounting Officer:

By /s/ Jed W. Ballard  
Jed W. Ballard  
Executive Vice President, Chief Financial Officer

Jed W. Ballard or Joseph M. Schierhorn, pursuant to the power of attorneys filed with this Annual Report on Form 10-K as Exhibit 24.1, has signed this report on March 8, 2024, as attorney-in-fact for the following directors who constitute a majority of the Board of Directors.

Larry S. Cash	Krystal M. Nelson
Anthony J. Drabek	Aaron M. Schutt
Karl L. Hanneman	John C. Swalling
Joseph P. Marushack	Linda C. Thomas
David J. McCambridge	

By /s/ Jed W. Ballard  
Jed W. Ballard  
as Attorney-in-fact  
March 8, 2024



## Investor Information

### *Annual Meeting*

Date: Thursday, May 23, 2024  
Time: 9 a.m. Alaska time  
Location: Live Webcast  
[www.virtualshareholdermeeting.com/NRIM2024](http://www.virtualshareholdermeeting.com/NRIM2024)

### *Stock Symbol*

Northrim BanCorp, Inc.'s stock is traded on the Nasdaq Global Select Stock Market under the symbol, NRIM.

### *Auditor*

Moss Adams LLP

### *Transfer Agent and Registrar*

American Stock Transfer & Trust Company: 1-800-937-5449 [info@amstock.com](mailto:info@amstock.com)

### *Legal Counsel*

Accretive Legal, PLLC

### *Information Requests*

Below are options for obtaining Northrim's investor information:

- Visit our home page, [www.northrim.com](http://www.northrim.com), and click on the "About Northrim" and then "Investor Relations" for stock information and copies of earnings and dividend releases.
- If you would like to have investor information mailed to you, please call our Corporate Secretary at (907) 562-0062.

*Written requests should be mailed to the following address:*

Corporate Secretary  
Northrim Bank  
P.O. Box 241489  
Anchorage, Alaska 99524-1489

Telephone: (907) 562-0062

Fax: (907) 562-1758

Web site: <http://www.northrim.com>

**NORTHRIM BANCORP, INC.****PROFIT SHARING PLAN****1. Purpose of the Plan**

The purpose of the Northrim BanCorp, Inc. Inc. Profit Sharing Plan (the "Plan") is to increase stockholder value and to enhance the ability of Northrim BanCorp, Inc. (the "Company") and its subsidiary, Northrim Bank (the "Bank"), to attract, retain and motivate employees who are expected to contribute to the success of the Company and the Bank and to stimulate the efforts of the employees to contribute to the continued success and growth of the Company and the Bank.

**2. Definitions**

The following terms as used in the Plan shall have the meanings set forth below:

- (a) "Board" means the Board of Directors of the Company.
- (b) "Profit Share" means the cash payment made under the Plan to a Participant for a Performance Period.
- (c) "Profit Share Pool Allocation" means the percentage of the Profit Share Pool allocated to each Participant by the Committee for a Performance Period.
- (d) "Profit Share Pool" means the amount established by the Committee for a Performance Period.
- (e) "Profit Share Target" means the percentage of eligible compensation allocated to each Participant, based on grade, by the Committee for a Performance Period.
- (f) "Committee" means the Compensation Committee of the Board or a subcommittee thereof.
- (g) "Participant" means, as to any Performance Period, any employee of the Company or the Bank who was employed during the Performance Period, unless an employee is expressly excluded from participation by the Committee.
- (h) "Performance Goals" means the goals and measures of Company performance or Bank performance for a Performance Period established by the Committee. The Performance Goals may be based on corporate financial measures on a consolidated basis, Bank basis, or business unit basis (or a combination thereof) as the Committee shall determine in its discretion.
- (i) "Performance Period" means the Company's fiscal year or shorter period selected by the Committee.

**3. Administration**

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- (a) The Plan shall be administered by the Committee. The Committee shall have full power and authority to: (i) designate the length of the Performance Period;
- (ii) designate any employees who will not be Participants for a particular Performance Period; (iii) establish the Profit Share Pool formula for the Performance Period;
- (iv) determine the Performance Goals used in the Profit Share Pool formula for the Performance Period; (v) determine the initial and final Profit Share Allocations for Participants for the Performance Period; (vi) determine the Profit Share payable for the Performance Period, including the effect of the termination of a Participant's employment during the Performance Period; (vii) establish any other terms and conditions of each Profit Share; (viii) construe, interpret and administer the Plan and any agreement or other document in connection with the Plan; (ix) adopt, amend, suspend, waive or rescind such rules as it shall deem necessary or desirable for the administration of the Plan; (x) correct any defect or supply any omission or reconcile any inconsistency in the manner and to the extent that the Committee shall deem desirable to carry it into effect; and (xi) make any other determinations and take any other action that the Committee deems necessary or desirable for the administration of the Plan.
- (b) All designations, determinations, interpretations and other decisions under or with respect to the Plan by the Committee shall be final, conclusive and binding on all persons, including the Company, the Bank and Participants (and their legal representatives and beneficiaries, and any person claiming a benefit or right under the Plan).
- (c) The Committee may in its discretion delegate to officers of the Company or the Bank the authority to take actions on its behalf pursuant to the Plan.

#### **4. Eligibility**

All employees of the Company and the Bank employed on the last day of the Performance Period are eligible and will participate in the Plan during the Performance Period, unless the Committee designates the employee as ineligible, which the Committee may do, in its complete discretion.

#### **5. Profit Share Provisions**

- (a) Annual Designations. Within 120 days following the beginning of each fiscal year, the Committee shall designate (i) one or more Performance Periods for the fiscal year, (ii) assign to each Participant an initial Profit Share Target for each Performance Period based on responsibility level (which assignment may be done by assigning a Profit Share Target to a class or grouping of employees), and (iii) establish the formula for determining the Profit Share Pool for each Performance Period, including the Performance Goal(s) used in the formula.
- (b) Balance Sheet Quality Requirements. In order for there to be a Profit Share Pool for a Performance Period, the Committee must determine that the Company and the Bank (i) meet the regulatory definition of being well capitalized and (ii) that the
-

Company has adversely classified assets to total risk-based capital of 30% or less at the end of the Performance Period. The Committee will make these determinations in its complete discretion.

(c) Profit Share Determinations. If the Committee determines the regulatory requirements in paragraph (b) of this Section have been satisfied, then as soon as reasonably practicable after the end of a Performance Period the Committee will determine:

- (i) The size of the Profit Share Pool; and
- (ii) The Participant's final Profit Share Pool Allocation for the Performance Period, based on the participant's Profit Share Target as adjusted by the Committee for various factors, including (but not limited to) the Participant's Performance Rating Factor. No final Profit Share Pool Allocation shall exceed 10% of the Profit Share Pool for any Performance Period.

Notwithstanding the foregoing (a) the Committee shall have the discretion to eliminate or reduce the Profit Share that otherwise would be payable to a Participant, based on such factors as deemed appropriate by the Committee, and (b) in no event may more than 25% of the Profit Share Pool for the Performance Period be payable in the aggregate to the executive officers of the Company. In applying adjustments, the Committee has complete discretion.

No Profit Share payments will be effective unless they are approved by the Board. Profit Shares under the Plan shall be paid to the Participants in cash in a single lump sum within three and one-half months following the end of the Company's fiscal year in which the Performance Period ends; provided, however, that to the extent a Participant is eligible to participate in the Northrim Bank Deferred Compensation Plan, and has made an election that complies with that plan and Section 409A of the Internal Revenue Code of 1986, as amended, then payment will occur pursuant to that plan and Section 409A.

(d) Termination of Employment. In the event a Participant's employment with the Company terminates for any reason before the last day of the Performance Period, the Participant shall have no further rights under the Plan and shall not be entitled to payment of any Profit Share under the Plan, except a Participant will not forfeit rights under the Plan if the early termination was due to death, disability or retirement. For these purposes "disability" means the Participant is either: (i) Unable to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which can be expected to result in death or can be expected to last for a continuous period of not less than twelve (12) months; or (ii) by reason of any medically determinable physical or mental impairment, which can be expected to result in death or can be expected to last for a continuous period of not less than twelve (12) months, receiving income replacement benefits for a period of not less than three (3) months under an accident or health plan covering employees of the Company. In addition, "retirement" means a termination of employment on or after age 65.

## **6. Amendment and Termination of the Plan**

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The Board may, in its sole discretion, from time to time amend, alter, suspend, discontinue or terminate the Plan; provided, however, that, without the consent of the Participant, no amendment, alteration, suspension, discontinuation or termination of the Plan may materially and adversely affect the rights of such Participant under any Profit Share Allocation granted to the Participant for a Performance Period.

## **7. Generally Applicable Provisions**

(a) No Transferability. No Profit Share granted under the Plan nor any other rights acquired by a Participant under the Plan shall be assignable or transferable by a Participant, other than by a will or the laws of descent and distribution, and no Profit Share under the Plan shall be subject in any manner to anticipation, pledge, encumbrance, charge, garnishment, execution or levy or lien of any kind, whether voluntary or involuntary, and any attempt contrary thereto shall be void.

(b) Designation of Beneficiary. Subject to applicable law, each Participant shall have the right to file with the Company a written designation of one or more beneficiaries who shall be entitled to receive the amount, if any, payable under the Plan pursuant to a Profit Share upon the Participant's death. A Participant may from time to time revoke or change a beneficiary or beneficiaries by filing a new designation with the Company. The last such designation received by the Company shall be controlling; provided, however, that no designation, change or revocation thereof shall be effective unless received by the Company prior to the Participant's death, and in no event shall it be effective as of a date prior to receipt. If no such beneficiary designation is in effect at the time of a Participant's death, or if no designated beneficiary survives the Participant, or if such designation conflicts with law, the payment of the amount, if any, payable pursuant to a Profit Share under the Plan upon the Participant's death shall be made to the Participant's estate by the Committee. If the Committee is in doubt as to the right of any Person to receive any amount, then the Committee may retain such amount, without liability for any interest thereon, until the rights thereto are determined, or the Committee may pay such amount into any court of appropriate jurisdiction or to the estate of the Participant, in which event the Company and the Committee shall have no further liability to any Person with respect to such an amount.

(c) No Right to Profit Share. Nothing in the Plan shall be construed as giving any Participant, employee or other person any right to claim to a Profit Share under the Plan, or to be treated uniformly with other Participants and employees.

(d) Tax Withholding. The Company and the Bank are authorized to withhold from any Profit Share granted or any payment due under the Plan all applicable federal, state and local income, employment and other taxes due with respect to a Profit Share. The Company and the Bank shall also have the right to withhold from other compensation or amounts payable to the Participant the taxes required by law, or to otherwise require the Participant to pay such withholding taxes.

(e) No Right to Employment. Nothing contained in the Plan shall, and no grant of any Profit Share shall be construed to (i) confer upon any Participant any right to continue in

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employment with the Company or the Bank or (ii) interfere in any way with the right of the Company or the Bank to terminate any Participant's employment at any time.

(f) Unfunded Status of Profit Shares Each Profit Share payable under the Plan shall be paid solely from the general assets of the Company or the Bank. The Plan is intended to constitute an "unfunded" plan for incentive compensation, and nothing contained in the Plan shall give any such Participant any rights that are greater than those of a general unsecured creditor of the Company and the Bank.

(g) Governing Law. The validity, interpretation, construction and effect of the Plan and any rules relating to the Plan shall be governed by the laws of the State of Alaska, without regard to provisions governing conflicts of laws.

(h) Severability. If any provision of the Plan shall be held unlawful or otherwise invalid or unenforceable in whole or in part by a court of competent jurisdiction, such provision shall (i) be deemed limited to the extent that such court of competent jurisdiction deems it lawful, valid and/or enforceable and as so limited shall remain in full force and effect, and (ii) not affect any other provision of the Plan or part thereof, each of which shall remain in full force and effect. If the making of any payment or the provision of any other benefit required under the Plan shall be held unlawful or otherwise invalid or unenforceable by a court of competent jurisdiction, such unlawfulness, invalidity or unenforceability shall not prevent any other payment or benefit from being made or provided under the Plan, and if the making of any payment in full or the provision of any other benefit required under the Plan in full would be unlawful or otherwise invalid or unenforceable, then such unlawfulness, invalidity or unenforceability shall not prevent such payment or benefit from being made or provided in part, to the extent that it would not be unlawful, invalid or unenforceable, and the maximum payment or benefit that would not be unlawful, invalid or unenforceable shall be made or provided under the Plan.

(i) Limitation of Liability; Indemnification. The Committee and each member thereof shall be entitled to, in good faith, rely or act upon any report or other information furnished to him or her by any officer or employee of the Company or the Bank, the Company's independent auditors, legal counsel, consultants or any other agents assisting in the administration of the Plan. Members of the Committee, and any officer or employee of the Company or the Bank acting at the direction or on behalf of the Committee, shall not be personally liable for any action or determination taken or made in good faith with respect to the Plan, and shall, to the extent permitted by law, be fully indemnified and protected by the Company with respect to any such action or determination.

Each member of the Committee shall be indemnified and held harmless by the Company against and from any loss, cost, liability or expense that may be imposed upon or reasonably incurred by him or her in connection with or resulting from any claim,

action, suit or proceeding to which he may be made a party or in which he may be involved by reason of any action taken or failure to act under the Plan and against and from any and all amounts paid by him or her in settlement thereof, with the Company's approval, or paid by him

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or her in satisfaction of any judgment in any such action, suit or proceeding against him or her, provided he or she shall give the Company an opportunity, at its own expense, to handle and defend the same before he or her undertakes to handle and defend it on his or her own behalf. The foregoing right of indemnification shall not be exclusive and shall be independent of any other rights of indemnification to which such persons may be entitled under the Company's Certificate of Incorporation or By- laws, by contract, as a matter of law, or otherwise.

(j) Costs and Expenses. The costs and expenses of administering the Plan shall be borne solely by the Company.

(k) Requirements of Law. The Plan and all Profit Shares under the Plan shall be subject to all applicable laws, rules and regulations, and to any required approvals by governmental agencies.

(l) Clawback. Notwithstanding any provision of this Plan to the contrary, in the event that (i) (A) the Company is required to prepare an accounting restatement due to material noncompliance with financial reporting requirements under federal law or (B) a miscalculation is made in the determination of the Profit Share payable to a Participant and (ii) as a result the Profit Share paid to an executive officer of the Company is in excess of the amount that would have been paid under the restatement or if there had been no miscalculation during the three years prior to the restatement or miscalculation, the executive officer will be required to repay to the Company, the excess amount of any Profit Share payable for such three-year period.

(m) Headings. Headings are given to the sections and subsections of the Plan solely as a convenience to facilitate reference. Such headings shall not be deemed in any way material or relevant to the construction or interpretation of the Plan or any provision thereof.

## **8. Effective Date**

The Plan shall be effective as of April 1, 2019.

**NORTHRIM BANK**

**SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN**

Originally Effective as of July 1, 1994

Amended Effective as of January 6, 2000,  
January 8, 2004, January 1, 2005, January 1, 2015 and November 30, 2023

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## NORTHRIM BANK

### SUPPLEMENTAL EXECUTIVE RETIREMENT PLAN

The purpose of this Supplemental Executive Retirement Plan (the "Plan") is to award individuals for their continued commitment to Northrim Bank ("Bank" or the "Company"), and to provide a supplemental retirement benefit, since retirement benefits under Northrim Bank Retirement Plan have been limited in recent years by Congress under the Internal Revenue Code. It is intended that this Plan will assist in retaining and attracting individuals of exceptional ability by providing them with the benefits provided hereunder.

This Plan will be effective as of July 1, 1994.

#### ARTICLE 1 DEFINITIONS

**1.1 Account or Accounts** means the record-keeping accounts maintained hereunder on the books and records of the Company to record Participant's benefits, as well as the increase in value attributable to interest earned thereon, all as described hereafter.

**1.2 Beneficiary** shall mean the individual(s) designated by the Participant on a form provided by the Committee. If no individual is designated, the Beneficiary shall be: (i) the spouse, if the participant is married on the date of death; or if unmarried, the Participant's estate.

**1.3 Code** shall mean the Internal Revenue Code of 1986, as amended from time to time, or any succession thereto.

**1.4 Committee** shall mean the Compensation Committee of the Company's Board of Directors, which shall administer the Plan in accordance with Section 6.7 hereof.

**1.5 Company** shall mean Northrim Bank or any successor corporate entity. The Company may delegate authority necessary to administer the Plan to any person or committee.

**1.6 Early Retirement Date** shall mean the first day of any month between a Participant's 55th and 65th birthdays, provided the Participant has then completed at least 5 years of vesting service under the terms of the Company's Savings Incentive Plan.

**1.7 ERISA** shall mean the Employee Retirement Income Security Act of 1974, as amended, and any regulations issued pursuant thereto.

**1.8 Normal Retirement Date** shall mean the Participant's 65th birthday. No Participant shall be forced to mandatorily retire merely because such Participant attains his or her Normal Retirement Date.

**1.9 Participant** shall initially mean those individuals listed on Exhibit "A" to this Plan. Other individuals may be added from time to time with the consent of the Board of Directors of Northrim Bank.

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**1.10 Plan** shall mean this Supplemental Executive Retirement Plan.

**1.11 Retirement Plan** shall mean the Northrim Bank Defined Benefit Retirement Plan and Trust Agreement as may be amended from time to time.

**1.12 Trust** shall mean the Rabbi Trust Agreement entered into between the Company and the Trustee, as amended from time to time, if adopted by the Board of Directors of the Company.

**1.13 Trust Fund** shall mean the cash and other investments held and administered by the Trustee in accordance with the provisions of the Trust and the Plan.

**1.14 Trustee** shall mean the Committee or any duly appointed additional or successor corporate or independent trustee appointed and acting in accordance with Section 6.6 and Article 6 hereof and the Trust Agreement.

## **ARTICLE 2 ELIGIBILITY AND PARTICIPATION**

Initially, the individuals listed on Exhibit A shall be the only eligible Participants under this Plan. The Company may, in its sole discretion, select other eligible Participants from among a select group of the Company's management or highly compensated employees within the meaning of Sections 201, 301 and 401 of ERISA.

All such additional Participants, when added, shall be listed on Exhibit A to this Plan.

## **ARTICLE 3 PRE-2005 SUPPLEMENTAL RETIREMENT BENEFIT**

**3.1 Pre-2005 Grandfathered Account.** Employer contributions shall be credited to a Participant's respective Accounts in accordance with this Section. Pre-2005 contributions shall be credited to a Pre-2005 Grandfathered Account, and Post-2004 contributions shall be credited to a Post-2004 Account.

**3.2 Amount.** Upon a Participant's attainment of his or her Normal Retirement Date or Early Retirement Date, a supplemental retirement benefit shall be payable under the terms of this Plan. The amount of such payment shall be based on a contribution being credited annually pursuant to the terms of this Plan. Such contributions shall be credited on January 1 to an Account maintained on behalf of the Participant. The Account shall be further credited with interest compounded annually. Interest will be credited for the year, or any portion thereof, as of January 1 based on the Bank's average yield on the Bank's total assets, less a three year rolling average of net loan charge-offs expressed as a percentage of average loans outstanding for the respective periods. The amount payable to the Participant will be the sum of the contribution(s) plus accrued interest credited to such Participant's Account.

The amount of a Participant's annual contribution and such Participant's eligibility date for such contribution shall be attached hereto as Exhibit B. Such exhibits shall be individualized for each Participant and shall be numbered in consecutive order beginning with B-1.

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**3.3 Form of Payment.** The supplemental benefit from this Plan, as determined in Section 3.2, shall be paid-in monthly installments as follows:

(a) A calculation shall be made to convert the account balance payable under Section 3.2 to equal installment payments payable over a period not to exceed fifteen (15) years, in accordance with Participant's election, or if no election is made, the period shall be fifteen (15) years. The conversion shall be based upon the time period selected and the applicable interest rate in effect as of the date of benefit commencement. For purposes of this paragraph, the applicable interest rate will be fifty (50) basis points over the applicable U.S. Treasury Note Rate. The applicable U.S. Treasury Note Rate will be the preceding twelve (12) month average, preceding the commencement of payments, and will be the nearest quoted rate for a maturity representing two-thirds of the installment pay-out period. For example, if the installment period is fifteen (15) years, the applicable U.S. Treasury Note Rate will be the rate for a note whose term is two-thirds of the fifteen (15) year installment period, i.e., a 10-Year U.S. Treasury Note. The applicable interest rate will, therefore, be fifty (50) basis points over the prior average annual rate for a 10-Year U.S. Treasury Note.

(b) Notwithstanding the above, the Participant may elect to receive a lump sum payment of the supplemental benefit under this Plan, as determined in Section 3.2. Such election must be irrevocable and made at least 60 days before the date benefits would commence under Section 3.2 or 3.4.

**3.4 Benefit Commencement.** A Participant's Pre-2005 Supplemental Retirement Benefit shall commence as soon as reasonably practicable following 91 days after the Participant's termination of employment with the Company, provided the Participant has attained Normal Retirement Date or Early Retirement Date.

#### **ARTICLE 4 POST-2004 SUPPLEMENTAL RETIREMENT BENEFIT**

**4.1 Post-2004 Account.** A Participant's Post-2004 Account shall be 100% vested and non-forfeitable at all times and shall become payable to the Participant upon the expiration of the deferral period elected by the Participant's annual election form. An initial election form for his or her Post-2004 Account may provide that the deferral period will end on a specified date or the date he terminates employment.

Any deferral election for his or her Post-2004 Account to a specified future distribution date must be for at least two Plan Years, so that the earliest specified future distribution date that a Participant may elect will be January 1 following two Plan Years of deferral (counting the Participant's initial Plan Year of eligibility if he or she first becomes a Participant on a date after January 1 of a Plan Year).

Notwithstanding the foregoing, a Participant or former Participant may later elect at least 12 months prior to the date on which the Participant deferral period for his or her Post-2004 Account would otherwise have ended to change the specified future distribution date on which

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payments will commence, provided that election changes the specified future distribution date to a date that is at least five (5) years later than the Participant's deferral period for his or her Post-2004 Account would otherwise have ended.

All Participants must elect no later than December 31, 2008 to receive their Post-2004 Account at the end of the Participant's deferral period in a lump sum or in annual installments not to exceed ten (10) years. New Participants after December 31, 2008 must elect at the time they become a Participant to receive their Post-2004 Account at the end of the Participant's deferral period in a lump sum or in annual installments not to exceed ten (10) years. A Participant may later elect at least twelve (12) months prior to the date on which the Participant's deferral period for his or her Post-2004 Account would otherwise have ended to change the form of payment the Participant previously elected to a lump sum payment or a specified number of annual installments not to exceed ten (10) years, provided that election also changes the distribution date of the Participant's Post-2004 Account to a date that is at least five (5) years later than the Participant's deferral period for his or her Post-2004 Account would otherwise have ended.

**4.2 Six Month Payment Delay for Key Employees.** If a Participant is a Key Employee as of the date of his or her Separation from Service (or as of such other date as may be prescribed under Code Section 409A), then in no event shall such Participant's first payment date be less than six (6) months after the date of such Participant's Separation from Service. A "Key Employee" means a "specified employee" as defined pursuant to Code Section 409A and corresponding regulations (that is, an employee described in Code Section 416(i), as may be modified by Code Section 409A). A "Separation from Service" means a termination of services as an employee, independent contractor or consultant that is a "Separation from Service," as defined pursuant to Code Section 409A and corresponding regulations.

**4.3 Code Section 409A.** This Article 4 is intended to comply and shall be interpreted and construed in a manner consistent with the provisions of Code Section 409A, including any rule or regulation promulgated thereunder. The provisions of this Article 4 shall not be deemed applicable to the Pre-2005 Supplemental Retirement Benefits described in Article 3 however, or to constitute a material modification with respect to such "grandfathered" Accounts. In the event that any provision of this Article or Plan would cause an amount deferred hereunder to be subject to tax under the Code prior to the time such amount is paid to a Participant, such provision shall, without the necessity of further action by the Committee, be deemed null and void.

## **ARTICLE 5 SURVIVOR AND DISABILITY BENEFITS**

**5.1 Pre-2005 Grandfathered Account Death Benefit.** If the Participant dies prior to the commencement of such benefits, payments shall commence to the Beneficiary as soon as practicable after the Participant's death in installments over fifteen (15) years determined as provided in Section 3.3(a), unless the Committee elects to accelerate payments without penalty to the Beneficiary. If the Participant dies after commencement of benefits, benefits shall continue over the remaining schedule to the Beneficiary, unless the Committee elects to accelerate such payments without penalty to the Beneficiary.

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**5.2 Post-2004 Account Death or Disability Benefit.** If a Participant dies prior to the commencement of payments from his or her Post-2004 Account, the Participant's Beneficiary shall receive the Participant's Post-2004 Account in the most recent form of payment properly elected by the Participant prior to his or her death in accordance with the terms of this Plan, with payments commencing as soon as reasonably practicable after the Participant's death. If the Participant made no form of payment election, the Participant's Post-2004 Account will be paid to the Beneficiary in ten (10) annual installments, beginning as soon as reasonably practicable after the Participant's death.

If a Participant experiences a Disability prior to the commencement of payments from his or her Post-2004 Account, the Participant shall receive the Participant's Post-2004 Account in the most recent form of payment properly elected by the Participant prior to his or her Disability in accordance with the terms of this Plan, with payments commencing as soon as reasonably practicable after the Participant's Disability. If the Participant made no form of payment election, the Participant's Post-2004 Account will be paid to the Participant in ten (10) annual installments, beginning as soon as reasonably practicable after the Participant's Disability. "Disability" means that a Participant is unable to engage in any substantial gainful activity by reason of any medically determinable physical or mental impairment which can be expected to result in death or can be expected to last for a continuous period of not less than twelve (12) months or is, by reason of any medically determinable physical or mental impairment which can be expected to result in death or can be expected to last for a continuous period of not less than twelve (12) months, receiving income replacement benefits for a period of not less than three (3) months under an accident and health plan covering the Company's employees.

If a Participant dies after payments to the Participant have already commenced and the Participant had elected or was receiving installment payments, the Participant's Beneficiary shall receive the remaining annual installment payments that would otherwise have been paid to the Participant.

This Section 5.2 also applies to former Participants who still have a Post-2004 Account balance at the time of their death.

## **ARTICLE 6 GENERAL PROVISIONS**

**6.1 Right to Amend or Terminate.** The Company may, by written resolution of its Board of Directors, in its sole discretion, terminate, suspend or amend this Plan at any time, in whole or in part. However, no termination, amendment or suspension of the Plan will affect a Participant's or Beneficiary's rights to benefits accrued to the date of amendment, and no amendment shall accelerate benefits to the Participants to the detriment of the Company's creditors.

Notwithstanding the foregoing, any termination of the Plan by the Board of Directors shall be subject to the provisions of Code Section 409A and applicable regulations regarding restrictions on the Board of Directors' right to terminate the Plan and to distribute Post-2004 Accounts.

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**6.2 No Right of Employment.** Nothing contained herein will confer upon any Participant the right to be retained in the service of the Company, nor will it interfere with the right of the Company to discharge or otherwise deal with any Participant without regard to the existence of the Plan.

**6.3 Plan Funding.** Supplemental retirement benefits may be paid either from a Trust Fund established by the Company or from the general or segregated assets of the Company. All Trust Fund assets, as well as non-Trust Fund assets, shall at all times remain subject to the claims of the general creditors of the Company.

**6.4 Unsecured Benefit.** The unpaid balance of any account maintained pursuant to this Plan or Trust is an unsecured, general obligation of the Company. No Participant has ownership rights with respect to any asset of the Company or any Trust Fund by reason of his participation in this Plan or any Trust that may be established hereunder.

**6.5 Reporting.** The Company is not required to render any report or accounting to any Participant until benefits under this Plan are actually paid.

**6.6 Trust Agreement.** If the Company elects to establish a Trust Fund for the payment of supplemental retirement benefits, the Trustee shall receive and hold all contributions to the Trust Fund made by the Company pursuant to the Plan and shall hold, invest, reinvest, and distribute such fund in accordance with the terms and provisions of this Plan and the Trust Agreement. The Company or the Committee may engage the services of qualified, independent investment managers for the purpose of providing some or all of the investment management for this Plan. The Company or the Committee may modify the Trust Agreement from time to time to accomplish the purposes of this Plan and may, with approval, remove any Trustee and select any successor Trustee. No amendment to the Plan, however, will bind the Trustee without its consent.

**6.7 Administration.** The Company designates the Compensation Committee to administer, construe and interpret this Plan. The Committee shall perform administrative duties as required herein, and shall serve for such terms as the Company may designate or until a successor has been appointed or until removed by the Company. No Committee member shall vote on a matter that is related solely to his entitlement to benefits hereunder.

The construction and interpretation by the Committee of any provision of this Plan shall be final, conclusive and binding upon all parties, including the Company and its employees. The Committee has the sole discretion to decide all issues under this Plan and any Trust that may be established hereunder. Any decision of the Committee that is not an abuse of discretion or arbitrary and capricious, shall be upheld by a court of law. The Committee may adopt rules and regulations to assist it in the administration of the Plan. No member of the Committee shall be liable for any act performed or determination made, unless attributable to willful misconduct or lack of good faith. The Company shall hold the Committee and its members harmless and indemnify them from liability unless such liability stems from willful misconduct or lack of good faith. All expenses of administration of the Plan shall be borne by the Company and no part thereof shall be payable by a Participant in this Plan.

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**6.8 No Assignment.** Except as provided below, no rights hereunder are assignable in whole or in part, either by voluntary or involuntary act or by operation of law. Rights hereunder are not subject to anticipation, alienation, sale, transfer, assignment, pledge or encumbrance. Such rights are not subject to the debts, contracts, liabilities, engagements or torts of the Participant or his Beneficiary. Notwithstanding the above, the Participant's and Beneficiary's rights hereunder may be assigned to a trust created under the Participant's Last Will and Testament or similar dispositive instrument.

**6.9 Binding Effect.** This Agreement is binding upon the parties hereto, and their respective heirs, executors, administrators, successors and assigns. This Agreement shall bind the Company, and any successor thereto whether as a result of merger, sale of stock, sale of substantially all the assets, or otherwise.

**6.10 Governing Law.** This Agreement shall be governed by the laws of the State of Alaska except as may be preempted or superseded by federal law. Venue shall be the United States District Court, State of Alaska, at Anchorage.

**6.11 Recoupment.** Each Participant acknowledges and agrees that as a condition to participation in the Plan, the Participant shall comply with the terms of the Company's Compensation Recovery Policy as then in effect to the extent such Compensation Recovery Policy applies to the Plan.

## **ARTICLE 7 DUTIES UPON INSOLVENCY**

**7.1 Duty to Inform.** The Board of Directors and/or the Chief Executive Officer of the Company shall have the duty to inform the Trustee (if a Trust is established) of the Company's bankruptcy or insolvency, as defined in Section 7.3 below.

**7.2 Actions Required.** When informed of the Company's insolvency or bankruptcy by the Board of Directors and/or the Chief Executive Officer, the Trustee shall suspend payments to any Participant or Trust Beneficiary and shall hold assets for the benefit of the Company's general creditors. Furthermore, if the Trustee receives other written allegations from any other source (with proper written documentation supporting the same) of the Company's insolvency, the Trustee shall suspend all such payments and hold the Trust assets for the benefit of the Company's general creditors, and must determine within 30 days whether the Company is in fact insolvent. If the Trustee determines that the Company is not insolvent, the Trustee will resume payments, including any benefits previously suspended. In all cases where the Trustee has actual knowledge of, or has a determination of the Company's insolvency, the Trustee shall deliver trust assets to satisfy claims of the Company's general creditors as directed by a court of competent jurisdiction.

**7.3 Insolvency.** Insolvency shall mean the complete inability of the Company to meet its obligations to the Company's creditors in due course.

**21.1**

**Subsidiary of the Registrant**

Northrim Bank  
Northrim Investment Services Company  
Northrim Statutory Trust 2

**Jurisdiction of Incorporation or Organization**

Alaska  
Alaska  
Connecticut

**Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the Registration Statements on Form S-8 (No. 333-272528, No. 333-238916, No. 333-218530, and No. 333-197299) of Northrim BanCorp, Inc. (the "Company") of our report dated March 8, 2024, relating to the consolidated financial statements and the effectiveness of internal control over financial reporting of the Company, appearing in this Annual Report on Form 10-K for the year ended December 31, 2023.

/s/ Moss Adams LLP

Everett, Washington  
March 8, 2024

**POWER OF ATTORNEY**

The undersigned Director of Northrim BanCorp, Inc. (the "Company") hereby appoints each of Joseph M. Schierhorn and Jed W. Ballard, and each of them, with full power to act alone, as his/her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, in the name and on behalf of the undersigned, and in his/her place and stead, in any and all capacities, to execute the Company's 2023 Annual Report on Form 10-K, including any and all amendments thereto, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he/she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any one of them, or their or his/her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities and Exchange Act of 1934, this Power of Attorney has been signed by the following persons in the capacity indicated on this 8th day of March, 2024.

/s/ Larry S. Cash

Larry S. Cash

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## POWER OF ATTORNEY

The undersigned Director of Northrim BanCorp, Inc. (the "Company") hereby appoints each of Joseph M. Schierhorn and Jed W. Ballard, and each of them, with full power to act alone, as his/her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, in the name and on behalf of the undersigned, and in his/her place and stead, in any and all capacities, to execute the Company's 2023 Annual Report on Form 10-K, including any and all amendments thereto, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he/she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any one of them, or their or his/her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities and Exchange Act of 1934, this Power of Attorney has been signed by the following persons in the capacity indicated on this 29th day of February, 2024.

/s/ Anthony J. Drabek

Anthony J. Drabek

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## POWER OF ATTORNEY

The undersigned Director of Northrim BanCorp, Inc. (the "Company") hereby appoints each of Joseph M. Schierhorn and Jed W. Ballard, and each of them, with full power to act alone, as his/her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, in the name and on behalf of the undersigned, and in his/her place and stead, in any and all capacities, to execute the Company's 2023 Annual Report on Form 10-K, including any and all amendments thereto, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he/she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any one of them, or their or his/her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities and Exchange Act of 1934, this Power of Attorney has been signed by the following persons in the capacity indicated on this 2nd day of March, 2024.

/s/ Karl L. Hanneman

Karl L. Hanneman

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## POWER OF ATTORNEY

The undersigned Director of Northrim BanCorp, Inc. (the "Company") hereby appoints each of Joseph M. Schierhorn and Jed W. Ballard, and each of them, with full power to act alone, as his/her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, in the name and on behalf of the undersigned, and in his/her place and stead, in any and all capacities, to execute the Company's 2023 Annual Report on Form 10-K, including any and all amendments thereto, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he/she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any one of them, or their or his/her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities and Exchange Act of 1934, this Power of Attorney has been signed by the following persons in the capacity indicated on this 4th day of March, 2024.

/s/ Joseph P. Marushack

Joseph P. Marushack

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## POWER OF ATTORNEY

The undersigned Director of Northrim BanCorp, Inc. (the "Company") hereby appoints each of Joseph M. Schierhorn and Jed W. Ballard, and each of them, with full power to act alone, as his/her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, in the name and on behalf of the undersigned, and in his/her place and stead, in any and all capacities, to execute the Company's 2023 Annual Report on Form 10-K, including any and all amendments thereto, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he/she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any one of them, or their or his/her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities and Exchange Act of 1934, this Power of Attorney has been signed by the following persons in the capacity indicated on this 29th day of February, 2024.

/s/ David J. McCambridge

David J. McCambridge

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## POWER OF ATTORNEY

The undersigned Director of Northrim BanCorp, Inc. (the "Company") hereby appoints each of Joseph M. Schierhorn and Jed W. Ballard, and each of them, with full power to act alone, as his/her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, in the name and on behalf of the undersigned, and in his/her place and stead, in any and all capacities, to execute the Company's 2023 Annual Report on Form 10-K, including any and all amendments thereto, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he/she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any one of them, or their or his/her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities and Exchange Act of 1934, this Power of Attorney has been signed by the following persons in the capacity indicated on this 29th day of February, 2024.

/s/ Krystal M. Nelson

Krystal M. Nelson

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## POWER OF ATTORNEY

The undersigned Director of Northrim BanCorp, Inc. (the "Company") hereby appoints each of Joseph M. Schierhorn and Jed W. Ballard, and each of them, with full power to act alone, as his/her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, in the name and on behalf of the undersigned, and in his/her place and stead, in any and all capacities, to execute the Company's 2023 Annual Report on Form 10-K, including any and all amendments thereto, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he/she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any one of them, or their or his/her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities and Exchange Act of 1934, this Power of Attorney has been signed by the following persons in the capacity indicated on this 29th day of February, 2024.

/s/ Aaron M. Schutt

Aaron M. Schutt

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## POWER OF ATTORNEY

The undersigned Director of Northrim BanCorp, Inc. (the "Company") hereby appoints each of Joseph M. Schierhorn and Jed W. Ballard, and each of them, with full power to act alone, as his/her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, in the name and on behalf of the undersigned, and in his/her place and stead, in any and all capacities, to execute the Company's 2023 Annual Report on Form 10-K, including any and all amendments thereto, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he/she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any one of them, or their or his/her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities and Exchange Act of 1934, this Power of Attorney has been signed by the following persons in the capacity indicated on this 29th day of February, 2024.

/s/ John C. Swalling

John C. Swalling

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#### POWER OF ATTORNEY

The undersigned Director of Northrim BanCorp, Inc. (the "Company") hereby appoints each of Joseph M. Schierhorn and Jed W. Ballard, and each of them, with full power to act alone, as his/her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, in the name and on behalf of the undersigned, and in his/her place and stead, in any and all capacities, to execute the Company's 2023 Annual Report on Form 10-K, including any and all amendments thereto, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he/she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any one of them, or their or his/her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities and Exchange Act of 1934, this Power of Attorney has been signed by the following persons in the capacity indicated on this 5th day of March, 2024.

/s/ Linda C. Thomas

Linda C. Thomas

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

I, Joseph M. Schierhorn, certify that:

1. I have reviewed this report on Form 10-K of Northrim BanCorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 8, 2024

/s/ Joseph M. Schierhorn  
Joseph M. Schierhorn  
Chief Executive Officer

**CERTIFICATION OF CHIEF FINANCIAL OFFICER**

I, Jed W. Ballard, certify that:

1. I have reviewed this report on Form 10-K of Northrim BanCorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 8, 2024

/s/ Jed W. Ballard

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Jed W. Ballard

Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the report of Northrim BanCorp, Inc. (the "Company") on Form 10-K for the year ended December 31, 2023, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Joseph M. Schierhorn, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification is being furnished solely to comply with the requirements of 18 U.S.C. Section 1350, and shall not be incorporated by reference into any of the Company's filings under the Securities Act of 1933 or the Securities Exchange Act of 1934, or otherwise be deemed to be filed as part of the Report or under such Acts.

/s/ Joseph M. Schierhorn

Joseph M. Schierhorn

Chief Executive Officer

March 8, 2024

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the report of Northrim Bancorp, Inc. (the "Company") on Form 10-K for the year ended December 31, 2023, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jed W. Ballard, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification is being furnished solely to comply with the requirements of 18 U.S.C. Section 1350, and shall not be incorporated by reference into any of the Company's filings under the Securities Act of 1933 or the Securities Exchange Act of 1934, or otherwise be deemed to be filed as part of the Report or under such Acts.

/s/ Jed W. Ballard

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Jed W. Ballard

Chief Financial Officer

March 8, 2024



## NORTHRIM BANCORP, INC.

## COMPENSATION RECOVERY POLICY

Approved and Adopted by the Board of Directors: November 30, 2023

**I. Introduction.**

In accordance with the applicable rules of The Nasdaq Stock Market LLC (the “**Nasdaq Rules**”), Section 10D and Rule 10D-1 of the Securities Exchange Act of 1934, as amended (the “**Exchange Act**”) (“**Rule 10D-1**”), the Board of Directors (the “**Board**”) of Northrim Bancorp, Inc. (the “**Company**”) has adopted this Compensation Recovery Policy (the “**Policy**”) to provide for the recovery of erroneously awarded Incentive-based Compensation from Executive Officers. All capitalized terms used and not otherwise defined herein shall have the meanings set forth in Section VIII, below.

**II. Recovery of Erroneously Awarded Compensation**

A. In the event of an Accounting Restatement, the Company will reasonably promptly recover the Erroneously Awarded Compensation Received in accordance with Nasdaq Rules and Rule 10D-1 as follows:

1. After an Accounting Restatement, the Compensation Committee (if composed entirely of independent directors, or in the absence of such a committee, a majority of independent directors serving on the Board) (the “**Committee**”) shall determine the amount of any Erroneously Awarded Compensation Received by each Executive Officer and shall promptly notify each Executive Officer with a written notice containing the amount of any Erroneously Awarded Compensation and a demand for repayment or return of such compensation, as applicable.
  - a. For Incentive-based Compensation based on (or derived from) the Company's stock price or total shareholder return, where the amount of Erroneously Awarded Compensation is not subject to mathematical recalculation directly from the information in the applicable Accounting Restatement:
    - i. The amount to be repaid or returned shall be determined by the Committee based on a reasonable estimate of the effect of the Accounting Restatement on the Company's stock price or total shareholder return upon which the Incentive-based Compensation was Received; and
    - ii. The Company shall maintain documentation of the determination of such reasonable estimate and provide the relevant documentation as required to Nasdaq.
  2. The Committee shall have discretion to determine the appropriate means of recovering Erroneously Awarded Compensation based on the particular facts and circumstances. Notwithstanding the foregoing, except as set forth in Section II.B below, in no event may the Company accept an amount that is less than the amount of Erroneously Awarded Compensation in satisfaction of an Executive Officer's obligations hereunder.
  3. To the extent that the Executive Officer has already reimbursed the Company for any Erroneously Awarded Compensation Received under any duplicative recovery obligations established by the Company or applicable law, regulation, rule, policy, order, opinion, interpretation or similar issuance, it shall be appropriate for any such reimbursed
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amount to be credited to the amount of Erroneously Awarded Compensation that is subject to recovery under this Policy.

4. To the extent that an Executive Officer fails to repay all Erroneously Awarded Compensation to the Company when due, the Company shall take all actions reasonable and appropriate to recover such Erroneously Awarded Compensation from the applicable Executive Officer. The applicable Executive Officer shall be required to reimburse the Company for any and all expenses reasonably incurred (including legal fees) by the Company in recovering such Erroneously Awarded Compensation in accordance with the immediately preceding sentence.

**B.** Notwithstanding anything herein to the contrary, the Company shall not be required to take the actions contemplated by Section II.A above if the Committee determines that recovery would be impracticable and any of the following two conditions are met:

1. The Committee has determined that the direct expenses paid to a third party to assist in enforcing the Policy would exceed the amount to be recovered. Before making this determination, the Company must make a reasonable attempt to recover the Erroneously Awarded Compensation, document such attempt(s) and provided such documentation to Nasdaq; or
2. Recovery would likely cause an otherwise tax-qualified retirement plan, under which benefits are broadly available to employees of the Company, to fail to meet the requirements of Section 401(a)(13) or Section 411(a) of the Internal Revenue Code of 1986, as amended, and regulations thereunder.

**III. Disclosure Requirements.** The Company shall file all disclosures with respect to this Policy required by applicable U.S. Securities and Exchange Commission ("**SEC**") filings and rules.

**IV. Prohibition of Indemnification.** The Company shall not be permitted to insure or indemnify any Executive Officer against (i) the loss of any Erroneously Awarded Compensation that is repaid, returned or recovered pursuant to the terms of this Policy, or (ii) any claims relating to the Company's enforcement of its rights under this Policy. Further, the Company shall not enter into any agreement that exempts any Incentive-based Compensation that is granted, paid or awarded to an Executive Officer from the application of this Policy or that waives the Company's right to recovery of any Erroneously Awarded Compensation, and this Policy shall supersede any such agreement (whether entered into before, on or after the Effective Date of this Policy).

**V. Administration and Interpretation.** This Policy shall be administered by the Committee, and any determinations made by the Committee shall be final and binding on all affected individuals.

The Committee is authorized to interpret and construe this Policy and to make all determinations necessary, appropriate, or advisable for the administration of this Policy and for the Company's compliance with Nasdaq Rules, Section 10D, Rule 10D-1 and any other applicable law, regulation, rule or interpretation of the SEC or Nasdaq promulgated or issued in connection therewith.

**VI. Amendment; Termination.** The Committee may amend this Policy from time to time in its discretion and shall amend this Policy as it deems necessary. Notwithstanding anything in this Section VI to the contrary, no amendment or termination of this Policy shall be effective if such amendment or termination would (after taking into account any actions taken by the Company contemporaneously with such amendment or termination) cause the Company to violate any federal securities laws, SEC rule or the Nasdaq Rules.

**VII. Other Recovery Rights.** This Policy shall be binding and enforceable against all Executive Officers and, to the extent required by applicable law or guidance from the SEC or Nasdaq, their

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beneficiaries, heirs, executors, administrators or other legal representatives. The Committee intends that this Policy will be applied to the fullest extent required by applicable law. Any employment agreement, equity award agreement, compensatory plan or any other agreement or arrangement with an Executive Officer shall be deemed to include, as a condition to the grant of any benefit thereunder, an agreement by the Executive Officer to abide by the terms of this Policy. Any right of recovery under this Policy is in addition to, and not in lieu of, any other remedies or rights of recovery that may be available to the Company under any applicable federal or state statute, regulation, rule, policy, order, opinion, interpretation or similar issuance or under any agreement with or policy or plan of the Company or any provision in any employment agreement, equity award agreement, compensatory plan, agreement or other arrangement.

**VIII. Definitions.** For purposes of this Policy, the following capitalized terms shall have the meanings set forth below.

**A. "Accounting Restatement"** means an accounting restatement due to the material noncompliance of the Company with any financial reporting requirement under the securities laws, including any required accounting restatement to correct an error in previously issued financial statements that is material to the previously issued financial statements (a "Big R" restatement), or that would result in a material misstatement if the error were corrected in the current period or left uncorrected in the current period (a "little r" restatement).

**B. "Clawback Eligible Incentive Compensation"** means all Incentive-based Compensation Received by an Executive Officer (i) on or after December 1, 2023, (ii) after beginning service as an Executive Officer, (iii) who served as an Executive Officer at any time during the applicable performance period relating to any Incentive-based Compensation (whether or not such Executive Officer is serving at the time the Erroneously Awarded Compensation is required to be repaid to the Company), (iv) while the Company has a class of securities listed on a national securities exchange or a national securities association, and (v) during the applicable Clawback Period (as defined below).

**C. "Clawback Period"** means, with respect to any Accounting Restatement, the three completed fiscal years of the Company immediately preceding the Restatement Date (as defined below), and if the Company changes its fiscal year, any transition period of less than nine months within or immediately following those three completed fiscal years.

**D. "Erroneously Awarded Compensation"** means, with respect to each Executive Officer in connection with an Accounting Restatement, the amount of Clawback Eligible Incentive Compensation that exceeds the amount of Incentive-based Compensation that otherwise would have been Received had it been determined based on the restated amounts, computed without regard to any taxes paid.

**E. "Executive Officer"** means each individual who is currently or was previously designated as the Company's president, principal financial officer, principal accounting officer (or if there is no such accounting officer, the controller), any vice-president of the Company in charge of a principal business unit, division, or function (such as sales, administration, or finance), any other officer who performs a policy-making function, or any other person who performs similar policy-making functions for the Company. For the avoidance of doubt, the identification of an executive officer for purposes of this Policy shall include: (1) each executive officer who is or was identified pursuant to Item 401(b) of Regulation S-K; and (2) any president or executive vice president of the Company's wholly-owned subsidiary, Northrim Bank.

**F. "Financial Reporting Measures"** means measures that are determined and presented in accordance with the accounting principles used in preparing the Company's financial statements, and any measures that are derived wholly or in part from such measures. Stock price and total shareholder return (and any measures that are derived wholly or in part from stock price or total shareholder return) shall, for purposes of this Policy, be considered Financial Reporting Measures. For the avoidance of doubt, a Financial Reporting Measure need not be presented in the Company's financial statements or included in a filing with the SEC.

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**G. “Incentive-based Compensation”** means any compensation that is granted, earned, or vested based wholly or in part upon the attainment of a Financial Reporting Measure.

**H. “Nasdaq”** means The Nasdaq Stock Market LLC.

**I. “Received”** means, with respect to any Incentive-based Compensation, actual or deemed receipt, and Incentive-based Compensation shall be deemed received in the Company’s fiscal period during which the Financial Reporting Measure specified in the Incentive-based Compensation award is attained, even if the payment or grant of the Incentive-based Compensation to the Executive Officer occurs after the end of that period.

**J. “Restatement Date”** means the earlier to occur of (i) the date the Board, a committee of the Board or the officers of the Company authorized to take such action if Board action is not required, concludes, or reasonably should have concluded, that the Company is required to prepare an Accounting Restatement, or (ii) the date a court, regulator or other legally authorized body directs the Company to prepare an Accounting Restatement.

*Effective as of December 1, 2023.*