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Table of Contents Â UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549 Â FORM 10-Q Â (Mark One) â˜’ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended September 30, 2024 OR â˜ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to Commission File Number: 001-40526 Â CONFLUENT, INC. (Exact Name of Registrant as Specified in its Charter) Â Â Delaware 47-1824387 (State or other jurisdiction ofincorporation or organization) (I.R.S. EmployerIdentification No.) 899 W. Evelyn AvenueMountain View, California 94041 (Address of principal executive offices) (Zip Code) Registrantâ€™s telephone number, including area code: (800) 439-3207 Â Securities registered pursuant to Section 12(b) of the Act: Â Title of each class Â TradingSymbol(s) Â Name of each exchange on which registered Class A Common Stock, par value $0.00001 per share Â CFLT Â The Nasdaq Stock Market LLC(Nasdaq Global Select Market) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes â˜’ No â˜ Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Â§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes â˜’ No â˜ Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of â€œlarge accelerated filer,â€ â€œaccelerated filer,â€ â€œsmaller reporting company,â€ and â€œemerging growth companyâ€ in Rule 12b-2 of the Exchange Act. Â Large accelerated filer â˜’ Accelerated filer â˜ Â Â Â Â Non-accelerated filer â˜ Smaller reporting company â˜ Â Â Â Â Â Â Â Emerging growth company Â â˜ Â Â Â Â Â Â If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. â˜ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes â˜ No â˜’ As of October 23, 2024, there were 258,085,656 shares of the registrantâ€™s Class A common stock and 69,909,245 shares of the registrantâ€™s Class B common stock, each with a par value of $0.00001 per share, outstanding. Â Â Table of Contents TABLE OF CONTENTS Â PART I. Financial Information Â Â ITEM 1. Financial Statements (unaudited) 3 Â Â Condensed Consolidated Balance Sheets as of September 30, 2024 and December 31, 2023 3 Â Â Condensed Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2024 and 2023 5 Â Â Condensed Consolidated Statements of Comprehensive Loss for the Three and Nine Months Ended September 30, 2024 and 2023 6 Â Â Condensed Consolidated Statements of Stockholdersâ€™ Equity for the Three and Nine Months Ended September 30, 2024 and 2023 7 Â Â Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2024 and 2023 9 Â Â Notes to Condensed Consolidated Financial Statements 11 Â ITEM 2. Managementâ€™s Discussion and Analysis of Financial Condition and Results of Operations 33 Â ITEM 3. Quantitative and Qualitative Disclosures about Market Risk 52 Â ITEM 4. Controls and Procedures 53 PART II. Other Information Â Â ITEM 1. Legal Proceedings 54 Â ITEM 1A. Risk Factors 55 Â ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds 105 Â ITEM 3. Defaults Upon Senior Securities 105 Â ITEM 4. Mine Safety Disclosures 105 Â ITEM 5. Other Information 106 Â ITEM 6. Exhibits 107 Signatures 108 Â Â Table of Contents SPECIAL NOTE ABOUT FORWARD-LOOKING STATEMENTS Â This Quarterly Report on Form 10-Q contains forward-looking statements about us and our industry that involve substantial risks and uncertainties. All statements other than statements of historical fact contained in this Quarterly Report on Form 10-Q, including statements regarding our future results of operations and financial condition, business strategy and plans, and objectives of management for

future operations, are forward-looking statements. In some cases, you can identify forward-looking statements because they contain words such as â€œanticipate,â€ â€œbelieve,â€ â€œcontemplate,â€ â€œcontinue,â€ â€œcould,â€ â€œestimate,â€ â€œexpect,â€ â€œintend,â€ â€œmay,â€ â€œplan,â€ â€œpotential,â€ â€œpredict,â€ â€œproject,â€ â€œshould,â€ â€œtarget,â€ â€œtoward,â€ â€œwill,â€ â€œwould,â€ or the negative of these words or other similar terms or expressions. These forward-looking statements include, but are not limited to, statements concerning the following: Â â€¢our expectations regarding our revenue, revenue mix, expenses, and other results of operations; â€¢our ability to acquire new customers and successfully retain existing customers; â€¢our ability to increase consumption of our offering, including our data streaming platform, and expand features and functionalities; â€¢our ability to achieve or sustain our margins and profitability; â€¢the impact of, and our ability to operate our business and effectively manage our growth under, evolving and uncertain macroeconomic conditions and scrutiny on IT spending, including as a result of inflationary pressures, geopolitical events, and recessionary environments; â€¢future investments in our business, our anticipated capital expenditures, and our estimates regarding our capital requirements; â€¢the costs and success of our sales and marketing efforts, including in connection with our shift to a consumption-oriented sales model for Confluent Cloud, and our ability to promote our brand; â€¢our growth strategies for, and market acceptance of, our platform, as well as our ability to execute such strategies; â€¢the estimated addressable market opportunity and our ability to penetrate such market; â€¢our reliance on key personnel and our ability to identify, recruit, and retain skilled personnel; â€¢our ability to effectively manage our growth, including international expansion; â€¢our ability to protect our intellectual property rights and any costs associated therewith; â€¢the effects of public health crises, such as the COVID-19 pandemic; â€¢our ability to compete effectively with existing competitors and new market entrants; and â€¢the growth rates of the markets in which we compete. Â We caution you that the foregoing list may not contain all of the forward-looking statements made in this Quarterly Report on Form 10-Q. Â Forward-looking statements are based on our managementâ€™s beliefs and assumptions and on information currently available. These forward-looking statements are subject to a number of known and unknown risks, uncertainties and assumptions, including risks described in the section titled â€œRisk Factorsâ€ and elsewhere in this Quarterly Report on Form 10-Q. Other sections of this Quarterly Report on Form 10-Q may include additional factors that could harm our business and financial performance. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time, and it is not possible for our management to predict all risk factors nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ from those contained in, or implied by, any forward-looking statements. 1 Table of Contents Â You should not rely upon forward-looking statements as predictions of future events. We cannot assure you that the events and circumstances reflected in the forward-looking statements will be achieved or occur. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. Except as required by law, we undertake no obligation to update publicly any forward-looking statements for any reason after the date of this report or to conform these statements to actual results or to changes in our expectations. You should read this Quarterly Report on Form 10-Q and the documents that we reference in this Quarterly Report on Form 10-Q and have filed as exhibits to this report with the understanding that our actual future results, levels of activity, performance, and achievements may be materially different from what we expect. We qualify all of our forward-looking statements by these cautionary statements. Â In addition, statements that â€œwe believeâ€ and similar statements reflect our beliefs and opinions on the relevant subject. These statements are based upon information available to us as of the filing date of this Quarterly Report on Form 10-Q, and while we believe such information forms a reasonable basis for such statements, such information may be limited or incomplete, and our statements should not be read to indicate that we have conducted an exhaustive inquiry into, or review of, all potentially available relevant information. These statements are inherently uncertain and investors are cautioned not to unduly rely upon these statements. Where You Can Find More Information Â Investors and others should note that we may announce material business and financial information to our investors using our Investor Relations website (investors.confluent.io), our filings with the Securities and Exchange Commission (â€œSECâ€), webcasts, press releases, public conference calls, and blogs published on our website. We use these mediums, including our website, to communicate with investors and the general public about our company, our products, and other issues. It is possible that the information that we make available on our website may be deemed to be material information. We therefore encourage investors and others interested in our company to review the information that we make available on our website. Â We also use our X (Twitter), LinkedIn, and Facebook accounts as a means of disclosing material non-public information and for complying with our disclosure obligations under Regulation FD. The information we post through these social media channels may be deemed material. Accordingly, investors should monitor these accounts, in addition to following our SEC filings, webcasts, press releases, public conference calls, and blogs published on our website. The information we post through these channels is not a part of this Quarterly Report on Form 10-Q. These channels may be updated from time to time on our Investor Relations website. Â 2 Table of Contents PART I. FINANCIAL INFORMATION Â ITEM 1. FINANCIAL STATEMENTS (UNAUDITED) Â Confluent, Inc. Condensed Consolidated Balance Sheets (in thousands, except share and per share data) (unaudited) Â Â September 30, 2024 Â Â December 31, 2023 Â ASSETS Â Â Â Â Â Current assets: Â Â Â Â Â Cash and cash equivalents $ 322,606 Â Â $ 349,761 Â Marketable securities Â 1,536,887 Â Â Â 1,551,009 Â Accounts receivable, net Â 278,667 Â Â Â 229,962 Â Deferred contract acquisition costs Â 44,812 Â Â Â 43,937 Â Prepaid expenses and other current assets Â 83,221 Â Â Â 76,986 Â Total current assets Â 2,266,193 Â Â Â 2,251,655 Â Property and equipment, net Â 73,158 Â Â Â 54,012 Â Operating lease right-of-use assets Â 9,989 Â Â Â 10,061 Â Goodwill Â 164,366 Â Â Â 51,998 Â Intangible assets, net Â 8,704 Â Â Â 3,492 Â Deferred contract acquisition costs, non-current Â 72,167 Â Â Â 75,815 Â Other assets, non-current Â 13,432 Â Â Â 13,776 Â Total assets $ 2,608,009 Â Â $ 2,460,809 Â LIABILITIES AND STOCKHOLDERSâ€™ EQUITY Â Current liabilities: Â Â Â Â Â Accounts payable $ 15,516 Â Â $ 6,714 Â Accrued expenses and other liabilities Â 158,914 Â Â Â 141,847 Â Operating lease liabilities Â 10,738 Â Â Â 7,890 Â Deferred revenue Â 349,787 Â Â Â 330,570 Â Total current liabilities Â 534,955 Â Â Â 487,021 Â Operating lease liabilities, non-current Â 11,413 Â Â Â 17,391 Â Deferred revenue, non-current Â 24,588 Â Â Â 22,436 Â Convertible senior notes, net Â 1,091,183 Â Â Â 1,088,313 Â Other liabilities, non-current Â 11,552 Â Â Â 35,233 Â Total liabilities Â 1,673,691 Â Â Â 1,650,394 Â Commitments and contingencies (Note 9) Â Â Â Â Â 3 Table of Contents Â September 30, 2024 Â Â December 31, 2023 Â Stockholdersâ€™ equity: Â Â Â Â Â Preferred stock, par value of $0.00001Â per share; 10,000,000Â shares authorized as of September 30, 2024 and December 31, 2023; 0Â shares issued and outstanding as of September 30, 2024 and December 31, 2023 Â - Â Â Â - Â Class A common stock, par value of $0.00001Â per share; 1,000,000,000Â shares authorized as of September 30, 2024 and December 31, 2023; 257,418,764Â and 224,737,415Â shares issued and outstanding as of September 30, 2024 and December 31, 2023, respectively Â 2 Â Â Â 2 Â Class B common stock, par value of $0.00001Â per share; 500,000,000Â shares authorized as of September 30, 2024 and December 31, 2023; 69,904,559Â and 86,774,127Â shares issued and outstanding as of September 30, 2024 and December 31, 2023, respectively Â 1 Â Â Â 1 Â Additional paid-in capital Â 2,826,053 Â Â Â 2,453,293 Â Accumulated other comprehensive income Â 9,424 Â Â Â 1,270 Â Accumulated deficit Â (1,901,162) Â Â (1,644,151) Total stockholdersâ€™ equity Â 934,318 Â Â Â 810,415 Â Total liabilities and stockholdersâ€™ equity $ 2,608,009 Â Â $ 2,460,809 Â See accompanying notes to the condensed consolidated financial statements. 4 Table of Contents Confluent, Inc. Condensed Consolidated Statements of Operations (in thousands, except share and per share data) (unaudited) Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Revenue: Â Â Â Â Â Â Â Â Â Â Subscription $ 239,851 Â Â $ 189,270 Â Â $ 671,455 Â Â $ 526,325 Â Services Â 10,348 Â Â Â 10,911 Â Â Â 30,967 Â Â Â 37,443 Â Total revenue Â 250,199 Â Â Â 200,181 Â Â Â 702,422 Â Â Â 563,768 Â Cost of revenue: Â Â Â Â Â Â Â Â Â Â Subscription Â 52,162 Â Â Â 44,104 Â Â Â 153,380 Â Â Â 131,197 Â Services Â 11,541 Â Â Â 12,445 Â Â Â 36,525 Â Â Â 41,416 Â Total cost of revenue Â 63,703 Â Â Â 56,549 Â Â Â 189,905 Â Â Â 172,613 Â Gross profit Â 186,496 Â Â Â 143,632 Â Â Â 512,517 Â Â Â 391,155 Â Operating expenses: Â Â Â Â Â Â Â Â Â Â Research and development Â 102,720 Â Â Â 91,237 Â Â Â 306,351 Â Â Â 261,804 Â Sales and marketing Â 137,968 Â Â Â 128,624 Â Â Â 402,185 Â Â Â 385,018 Â General and administrative Â 39,471 Â Â Â 31,874 Â Â Â 117,344 Â Â Â 103,572 Â Restructuring and other related charges Â - Â Â Â 529 Â Â Â - Â Â Â 34,854 Â Total operating expenses Â 280,159 Â Â Â 252,264 Â Â Â 825,880 Â Â Â 785,248 Â Operating loss Â (93,663) Â Â (108,632) Â Â (313,363) Â Â (394,093) Other income, net Â 22,495 Â Â Â 17,529 Â Â Â 65,198 Â Â Â 50,324 Â Loss before income taxes Â (71,168) Â Â (91,103) Â Â (248,165) Â Â (343,769) Provision for income taxes Â 2,976 Â Â Â 1,567 Â Â Â 8,846 Â Â Â 4,881 Â Net loss $ (74,144) Â $ (92,670) Â $ (257,011) Â $ (348,650) Net loss per share, basic and diluted $ (0.23) Â $ (0.30) Â $ (0.80) Â $ (1.17) Weighted-average shares used to compute net loss per share, basic and diluted Â 324,317,971 Â Â Â 303,896,632 Â Â Â 319,330,398 Â Â Â 297,906,112 Â Â See accompanying notes to the condensed consolidated financial statements. 5 Table of Contents Confluent, Inc. Condensed Consolidated Statements of Comprehensive Loss (in thousands) (unaudited) Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Net loss $ (74,144) Â $ (92,670) Â $ (257,011) Â $ (348,650) Other comprehensive income (loss), net of tax: Â Â Â Â Â Â Â Â Â Â Net unrealized gain on marketable securities Â 8,847 Â Â Â 2,041 Â Â Â 6,707 Â Â Â 1,804 Â Net unrealized gain (loss) on derivative instruments Â 2,678 Â Â Â (2,001) Â Â 1,447 Â Â Â (2,114) Other comprehensive income (loss), net of tax Â 11,525 Â Â Â 40 Â Â Â 8,154 Â Â Â (310) Total comprehensive loss $ (62,619) Â $ (92,630) Â $ (248,857) Â $ (348,960) Â See accompanying notes to the condensed consolidated financial statements. 6 Table of Contents Confluent, Inc. Condensed Consolidated Statements of Stockholdersâ€™ Equity (in thousands, except share data) (unaudited) Â Â Three Months Ended September 30, 2024 Â Â Class A and Class BCommon Stock Â Â Additional Paid-In Â Â Accumulated OtherComprehensive Â Â Accumulated Â Â Total Stockholdersâ€™ Â Â Shares Â Â Amount Â Â Capital Â Â (Loss) Income Â Â Deficit Â Â Equity Â Balances as of July 1, 2024 Â 322,232,901 Â Â $ 3 Â Â $ 2,702,980 Â Â $ (2,101) Â $ (1,827,018) Â $ 873,864 Â Vesting of early exercised options Â - Â Â Â - Â Â Â 291 Â Â Â - Â Â Â 291 Â Issuance of common stock upon exercise of vested options Â 1,100,389 Â Â Â - Â Â Â 8,358 Â Â Â - Â Â Â - Â Â Â 8,358 Â Vesting of restricted stock units Â 2,982,332 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â - Issuance of common stock in connection with a business combination Â 132,476 Â Â Â - Â Â Â 2,642 Â Â Â - Â Â Â - Â Â Â 2,642 Â Issuance of common stock in connection with a business combination subject to future vesting Â 397,436 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Issuance of common stock under employee stock purchase plan Â 477,789 Â Â Â - Â Â Â 8,367 Â Â Â - Â Â Â - Â Â Â 8,367 Â Stock-based compensation Â - Â Â Â - Â Â Â 103,415 Â Â Â - Â Â Â - Â Â Â 103,415 Â Other comprehensive income, net of tax Â - Â Â Â - Â Â Â - Â Â Â 11,525 Â Â Â - Â Â Â 11,525 Â Net loss Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â (74,144) Â Â (74,144) Balances as of September 30, 2024 Â 327,323,323 Â Â $ 3 Â Â $ 2,826,053 Â Â $ 9,424 Â Â $ (1,901,162) Â $ 934,318 Â Â Â Three Months Ended September 30, 2023 Â Â Class A and Class BCommon Stock Â Â Additional Paid-In Â Â Accumulated OtherComprehensive Â Â Accumulated Â Â Total Stockholdersâ€™ Â Â Shares Â Â Amount Â Â Capital Â Â Loss Â Â Deficit Â Â Equity Â Balances as of July 1, 2023 Â 301,678,221 Â Â $ 3 Â Â $ 2,228,574 Â Â $ (9,806) Â $ (1,457,385) Â $ 761,386 Â Repurchases of unvested common stock Â (4,375) Â Â - Â Â Â - Â Â Â - Â Â Â - Vesting of early exercised options Â - Â Â Â - Â Â Â 538 Â Â Â - Â Â Â - Â Â Â 538 Â Issuance of common stock upon exercise of vested options Â 2,333,321 Â Â Â - Â Â Â 14,876 Â Â Â - Â Â Â - Â Â Â 14,876 Â Vesting of restricted stock units Â 2,578,782 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â - Issuance of common stock under employee stock purchase plan Â 507,038 Â Â Â - Â Â Â 11,536 Â Â Â - Â Â Â - Â Â Â 11,536 Â Stock-based compensation Â - Â Â Â - Â Â Â 93,350 Â Â Â - Â Â Â - Â Â Â 93,350 Â Other comprehensive income, net of tax Â - Â Â Â - Â Â Â - Â Â Â 40 Â Â Â - Â Â Â 40 Â Net loss Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â (92,670) Â Â (92,670) Balances as of September 30, 2023 Â 307,092,987 Â Â $ 3 Â Â $ 2,348,874 Â Â $ (9,766) Â $ (1,550,055) Â $ 789,056 Â Â 7 Table of Contents Â Nine Months Ended September 30, 2024 Â Â Class A and Class BCommon Stock Â Â Additional Paid-In Â Â Accumulated Other Comprehensive Â Â Accumulated Â Â Total Stockholdersâ€™ Â Â Shares Â Â Amount Â Â Capital Â Â Income Â Â Deficit Â Â Equity Â Balances as of January 1, 2024 Â 311,511,542 Â Â $ 3 Â Â $ 2,453,293 Â Â $ 1,270 Â Â $ (1,644,151) Â $ 810,415 Â Vesting of early exercised options Â - Â Â Â - Â Â Â 908 Â Â Â - Â Â Â - Â Â Â 908 Â Issuance of common stock upon exercise of vested options Â 5,047,425 Â Â Â - Â Â Â 37,294 Â Â Â - Â Â Â - Â Â Â 37,294 Â Vesting of restricted stock units Â 9,082,500 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â - Issuance of common stock in connection with a business combination Â 132,476 Â Â Â - Â Â Â 2,642 Â Â Â - Â Â Â - Â Â Â 2,642 Â Issuance of common stock in connection with a business combination subject to future vesting Â 397,436 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â - Issuance of common stock under employee stock purchase plan Â 1,151,944 Â Â Â - Â Â Â 23,970 Â Â Â - Â Â Â - Â Â Â 23,970 Â Stock-based compensation Â - Â Â Â - Â Â Â 307,946 Â Â Â - Â Â Â - Â Â Â 307,946 Â Other comprehensive income, net of tax Â - Â Â Â - Â Â Â - Â Â Â 8,154 Â Â Â - Â Â Â 8,154 Â Net loss Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â (257,011) Â Â (257,011) Balances as of September 30, 2024 Â 327,323,323 Â Â $ 3 Â Â $ 2,826,053 Â Â $ 9,424 Â Â $ (1,901,162) Â $ 934,318 Â Â Â Nine Months Ended September 30, 2023 Â Â Class A and Class BCommon Stock Â Â Additional Paid-In Â Â Accumulated OtherComprehensive Â Â Accumulated Â Â Total Stockholdersâ€™ Â Â Shares Â Â Amount Â Â Capital Â Â Loss Â Â Deficit Â Â Equity Â Balances as of January 1, 2023 Â 289,384,180 Â Â $ 3 Â Â $ 1,980,335 Â Â $ (9,456) Â $ (1,201,405) Â $ 769,477 Â Repurchases of unvested common stock Â (35,203) Â Â - Â Â Â - Â Â Â - Â Â Â - Vesting of early exercised options Â - Â Â Â - Â Â Â 2,442 Â Â Â - Â Â Â - Â Â Â 2,442 Â Issuance of common stock upon exercise of vested options Â 9,574,968 Â Â Â - Â Â Â 62,859 Â Â Â - Â Â Â - Â Â Â 62,859 Â Vesting of restricted stock units Â 6,947,418 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â - Issuance of common stock under employee stock purchase plan Â 1,221,624 Â Â Â - Â Â Â 28,708 Â Â Â - Â Â Â - Â Â Â 28,708 Â Stock-based compensation Â - Â Â Â - Â Â Â 274,530 Â Â Â - Â Â Â - Â Â Â 274,530 Â Other comprehensive loss, net of tax Â - Â Â Â - Â Â Â - Â Â Â (310) Â Â - Â Â Â (310) Net loss Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â (348,650) Â Â (348,650) Balances as of September 30, 2023 Â 307,092,987 Â Â $ 3 Â Â $ 2,348,874 Â Â $ (9,766) Â $ (1,550,055) Â $ 789,056 Â Â See accompanying notes to the condensed consolidated financial statements. 8 Table of Contents Confluent, Inc. Condensed Consolidated Statements of Cash Flows (in thousands) (unaudited) Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â CASH FLOWS FROM OPERATING ACTIVITIES Â Â Â Â Â Net loss $ (257,011) Â $ (348,650) Adjustments to reconcile net loss to cash used in operating activities: Â Â Â Â Â Depreciation and amortization Â 15,855 Â Â Â 9,987 Â Net accretion of discounts on marketable securities Â (29,561) Â Â (31,021) Amortization of debt issuance costs Â 2,870 Â Â Â 2,850 Â Amortization of deferred contract acquisition costs Â 40,045 Â Â Â 33,460 Â Non-cash operating lease costs Â 2,794 Â Â Â 3,118 Â Lease abandonment charges Â - Â Â Â 15,667 Â Stock-based compensation, net of amounts capitalized Â 292,736 Â Â Â 260,962 Â Deferred income taxes Â 231 Â Â Â 25 Â Other Â 1,695 Â Â Â 3,114 Â Changes in operating assets and liabilities, net of effects of business combinations: Â Â Â Â Â Accounts receivable Â (50,235) Â Â (6,140) Deferred contract acquisition costs Â (37,272) Â Â (39,573) Prepaid expenses and other assets Â (361) Â Â (13,825) Accounts payable Â 8,286 Â Â Â (19,208) Accrued expenses and other liabilities Â (7,222) Â Â 17,965 Â Operating lease liabilities Â (5,949) Â Â (5,562) Deferred revenue Â 21,348 Â Â Â 939 Â Net cash used in operating activities Â (1,751) Â Â (115,892) CASH FLOWS FROM INVESTING ACTIVITIES Â Â Â Â Â Capitalization of internal-use software costs Â (15,984) Â Â (13,546) Purchases of marketable securities Â (1,172,359) Â Â (1,235,588) Sales of marketable securities Â 12,744 Â Â Â - Â Maturities of marketable securities Â 1,210,037 Â Â Â 1,203,711 Â Purchases of investments in privately-held companies Â (2,250) Â Â - Â Purchases of property and equipment Â (1,898) Â Â (1,718) Cash paid for business combinations, net of cash acquired Â (115,516) Â Â (45,802) Net cash used in investing activities Â (85,226) Â Â (92,943) CASH FLOWS FROM FINANCING ACTIVITIES Â Â Â Â Â Proceeds from issuance of common stock upon exercise of vested options Â 36,332 Â Â Â 62,945 Â Repurchases of unvested common stock Â - Â Â Â (255) Proceeds from issuance of common stock under employee stock purchase plan Â 23,970 Â Â Â 28,708 Â Net cash provided by financing activities Â 60,302 Â Â Â 91,398 Â Effect of exchange rate changes on cash and cash equivalents Â (480) Â Â (1,301) Net decrease in cash and cash equivalents Â (27,155) Â Â (118,738) Cash and cash equivalents at beginning of period Â 349,761 Â Â Â 435,781 Â Cash and cash equivalents at end of period $ 322,606 Â Â $ 317,043 Â Â 9 Table of Contents Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Supplementary cash flow disclosures: Â Â Â Â Â Cash paid for: Â Â Â Â Â Income taxes $ 9,235 Â Â $ 6,357 Â Non-cash investing and financing activities: Â Â Â Â Â Stock-based compensation capitalized as internal-use software costs $ 15,210 Â Â $ 13,568 Â Issuance of common stock in connection with a business combination $ 2,642 Â Â $ - Â Right-of-use assets obtained in exchange for new operating lease liabilities $ 2,722 Â Â $ - Â Vesting of early exercised stock options $ 908 Â Â $ 2,442 Â Â See accompanying notes to the condensed consolidated financial statements. 10 Table of Contents Â Confluent, Inc. Notes to Condensed Consolidated Financial Statements (unaudited) 1. Organization and Description of BusinessDescription of BusinessConfluent, Inc. (â€œConfluentâ€ or the â€œCompanyâ€) created a data infrastructure platform focused on data in motion. Confluentâ€™s platform allows customers to connect their applications, systems, and data layers and can be deployed either as a self-managed software offering, Confluent Platform, or as a fully-managed cloud-native software-as-a-service (â€œSaaSâ€) offering, Confluent Cloud. Confluent also offers professional services and education services. The Company was incorporated in the state of Delaware in

September 2014 and is headquartered in California with various other global office locations. 2. Basis of Presentation and Summary of Significant Accounting PoliciesBasis of PresentationThe accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (â€œGAAPâ€) and applicable rules and regulations of the U.S. Securities and Exchange Commission (â€œSECâ€) regarding interim financial reporting. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. Therefore, these condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Companyâ€™s Annual Report on Form 10-K for the fiscal year ended December 31, 2023, as filed with the SEC on February 21, 2024 (the â€œAnnual Reportâ€).In managementâ€™s opinion, the unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Companyâ€™s financial position as of September 30, 2024, the results of operations for the three and nine months ended September 30, 2024 and 2023, and cash flows for the nine months ended September 30, 2024 and 2023. The results of operations for the three and nine months ended September 30, 2024 are not necessarily indicative of the results to be expected for the full year or any other future interim or annual period.The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.ReclassificationsCertain amounts in the prior year condensed consolidated financial statements have been reclassified to conform to the presentation of the current year consolidated financial statements. These reclassifications had no effect on consolidated net loss, stockholdersâ€™ equity, or cash flows as previously reported. 11 Table of Contents Use of EstimatesThe preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Such estimates include, but are not limited to, the standalone selling price (â€œSSPâ€) for each distinct performance obligation included in customer contracts, deferred contract acquisition costs and their period of benefit, stock-based compensation expense, the fair value of acquired intangible assets, capitalization of internal-use software, estimated useful lives of long-lived assets, the incremental borrowing rate used to measure operating lease liabilities, and accounting for income taxes.The Company bases its estimates on historical and anticipated results, trends, and various other assumptions that it believes are reasonable under the circumstances. Estimates and assumptions about future events and their effects, including the impact of global macroeconomic conditions, cannot be determined with certainty and therefore require the exercise of judgment. Actual results could differ from those estimates and any such differences may be material to the Companyâ€™s condensed consolidated financial statements.Significant Accounting PoliciesThere were no significant changes to the Companyâ€™s significant accounting policies disclosed in â€œNote 2 â€“ Basis of Presentation and Summary of Significant Accounting Policiesâ€ of the Companyâ€™s Annual Report.Recent Accounting PronouncementsÂ Recent Accounting Pronouncements Not Yet AdoptedSegment Reporting: In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires disclosure of incremental segment information on an annual and interim basis. This ASU is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, and requires retrospective application to all prior periods presented in the financial statements. The Company is currently evaluating the impact of adopting this ASU on its consolidated financial statements and disclosures.Income Taxes: In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires disclosure of disaggregated income taxes paid, prescribes standard categories for the components of the effective tax rate reconciliation, and modifies other income tax-related disclosures. This ASU is effective for fiscal years beginning after December 15, 2024, and may be applied on a retrospective or prospective basis. The Company is currently evaluating the impact of adopting this ASU on its consolidated financial statements and disclosures. 3. Marketable SecuritiesÂ The following tables summarize the fair values of the Companyâ€™s marketable securities (in thousands):Â Â September 30, 2024 Â Â Amortized Cost Â Â Unrealized Gains Â Â Unrealized Losses Â Â Fair Value Â U.S. treasury securities $ 671,318 Â Â $ 1,920 Â Â $ (45) Â $ 673,193 Â Corporate notes and bonds Â 501,889 Â Â Â 2,891 Â Â Â (41) Â Â 504,739 Â U.S. agency obligations Â 276,122 Â Â Â 1,030 Â Â Â (80) Â Â 277,072 Â Commercial paper Â 81,842 Â Â Â 41 Â Â Â - Â Â Â 81,883 Â Total marketable securities $ 1,531,171 Â Â $ 5,882 Â Â $ (166) Â $ 1,536,887 Â Â 12 Table of Contents Â December 31, 2023 Â Â Amortized Cost Â Â Unrealized Gains Â Â Unrealized Losses Â Â Fair Value Â U.S. treasury securities $ 834,235 Â Â $ 257 Â Â $ (1,355) Â $ 833,137 Â U.S. agency obligations Â 403,035 Â Â Â 599 Â Â Â (875) Â Â 402,759 Â Corporate notes and bonds Â 279,328 Â Â Â 838 Â Â Â (457) Â Â 279,709 Â Commercial paper Â 35,407 Â Â Â - Â Â Â (3) Â Â 35,404 Â Total marketable securities $ 1,552,005 Â Â $ 1,694 Â Â $ (2,690) Â $ 1,551,009 Â Â The following tables summarize the fair values and unrealized losses of the Companyâ€™s marketable securities, classified by the length of time that the securities have been in a continuous unrealized loss position (in thousands):Â Â September 30, 2024 Â Â Less than 12 Months 12 Months or Greater Total Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â U.S. treasury securities $ 34,033 Â Â $ (20) Â $ 63,833 Â Â $ (25) Â $ 97,866 Â Â $ (45) U.S. agency obligations Â 54,007 Â Â Â (70) Â Â 18,546 Â Â Â (10) Â Â 72,553 Â Â Â (80) Corporate notes and bonds Â 9,522 Â Â Â (6) Â Â 32,575 Â Â Â (35) Â Â 42,097 Â Â Â (41) Commercial paper Â 499 Â Â Â - Â Â Â - Â Â Â - Â Â Â 499 Â Â Â - Â Total $ 98,061 Â Â $ (96) Â $ 114,954 Â Â $ (70) Â $ 213,015 Â Â $ (166) Â Â December 31, 2023 Â Â Less than 12 Months 12 Months or Greater Total Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â U.S. treasury securities $ 487,260 Â Â $ (1,074) Â $ 46,130 Â Â $ (281) Â $ 533,390 Â Â $ (1,355) U.S. agency obligations Â 206,105 Â Â Â (390) Â Â 80,657 Â Â Â (485) Â Â 286,762 Â Â Â (875) Corporate notes and bonds Â 100,295 Â Â Â (293) Â Â 31,277 Â Â Â (164) Â Â 131,572 Â Â Â (457) Commercial paper Â 6,810 Â Â Â (3) Â Â - Â Â Â - Â Â Â 6,810 Â Â Â (3) Total $ 800,470 Â Â $ (1,760) Â $ 158,064 Â Â $ (930) Â $ 958,534 Â Â $ (2,690) Â For available-for-sale debt securities in an unrealized loss position, the Company does not intend to sell these securities and it is more likely than not that the Company will hold these securities until maturity or a recovery of the cost basis. The Company determined that the decline in fair value of these securities was not due to credit-related factors, and no allowance for expected credit losses was recorded as of September 30, 2024 and December 31, 2023. Realized gains and losses were not material for the three and nine months ended September 30, 2024 and 2023. Â The following table summarizes the contractual maturities of the Companyâ€™s marketable securities (in thousands):Â Â September 30, 2024 Â Â Amortized Cost Â Â Fair Value Â Due within one year $ 1,132,561 Â Â $ 1,135,161 Â Due after one year through five years Â 398,610 Â Â Â 401,726 Â Total $ 1,531,171 Â Â $ 1,536,887 Â Â 13 Table of Contents 4. Fair Value of Financial InstrumentsÂ The following tables summarize the Companyâ€™s financial assets and liabilities that are measured at fair value on a recurring basis (in thousands):Â Â Â September 30, 2024 Â Â Â Level 1 Â Â Level 2 Â Â Total Â Assets: Â Â Â Â Â Â Â Â Cash equivalents: Â Â Â Â Â Â Â Â Money market funds Â $ 260,104 Â Â $ - Â Â $ 260,104 Â Commercial paper Â Â - Â Â Â 10,980 Â Â Â 10,980 Â U.S. treasury securities Â Â - Â Â Â 5,994 Â Â Â 5,994 Â Marketable securities: Â Â Â Â Â Â Â Â U.S. treasury securities Â Â - Â Â Â 673,193 Â Â Â 673,193 Â Corporate notes and bonds Â Â - Â Â Â 504,739 Â Â Â 504,739 Â U.S. agency obligations Â Â - Â Â Â 277,072 Â Â Â 277,072 Â Commercial paper Â Â - Â Â Â 81,883 Â Â Â 81,883 Â Derivative instruments: Â Â Â Â Â Â Â Â Foreign currency forward contracts Â Â - Â Â Â 6,064 Â Â Â 6,064 Â Total assets Â $ 260,104 Â Â $ 1,559,925 Â Â $ 1,820,029 Â Liabilities: Â Â Â Â Â Â Â Â Derivative instruments: Â Â Â Â Â Â Â Â Foreign currency forward contracts Â $ - Â Â $ 402 Â Â $ 402 Â Total liabilities Â $ - Â Â $ 402 Â Â $ 402 Â Â Â Â December 31, 2023 Â Â Â Level 1 Â Â Level 2 Â Â Total Â Assets: Â Â Â Â Â Â Â Â Cash equivalents: Â Â Â Â Â Â Â Â Money market funds Â $ 264,923 Â Â $ - Â Â $ 264,923 Â U.S. treasury securities Â Â - Â Â Â 52,130 Â Â Â 52,130 Â Marketable securities: Â Â Â Â Â Â Â Â U.S. treasury securities Â Â - Â Â Â 833,137 Â Â Â 833,137 Â U.S. agency obligations Â Â - Â Â Â 402,759 Â Â Â 402,759 Â Corporate notes and bonds Â Â - Â Â Â 279,709 Â Â Â 279,709 Â Commercial paper Â Â - Â Â Â 35,404 Â Â Â 35,404 Â Derivative instruments: Â Â Â Â Â Â Â Â Foreign currency forward contracts Â Â - Â Â Â 3,219 Â Â Â 3,219 Â Total assets Â $ 264,923 Â Â $ 1,606,358 Â Â $ 1,871,281 Â Liabilities: Â Â Â Â Â Â Â Â Derivative instruments: Â Â Â Â Â Â Â Â Foreign currency forward contracts Â $ - Â Â $ 1,272 Â Â $ 1,272 Â Total liabilities Â $ - Â Â $ 1,272 Â Â $ 1,272 Â Â The Company classifies its highly liquid money market funds within Level 1 of the fair value hierarchy because they are valued based on quoted market prices in active markets. The Company classifies its U.S. treasury securities, corporate notes and bonds, U.S. agency obligations, commercial paper, and foreign currency forward contracts within Level 2 of the fair value hierarchy because they are valued using inputs other than quoted prices that are directly or indirectly observable in the market, including readily available pricing sources for the identical underlying security that may not be actively traded. There were no transfers of financial instruments between valuation levels during the three and nine months ended September 30, 2024 and 2023.Â 14 Table of Contents As of September 30, 2024 and December 31, 2023, the total estimated fair value of the Companyâ€™s 0% convertible senior notes due 2027 was $974.7 million and $917.9 million, respectively. The fair value was determined based on the quoted price of the convertible senior notes in an inactive market on the last trading day of the reporting period and is classified within Level 2 of the fair value hierarchy. See Note 8 for further information on the Companyâ€™s convertible senior notes. Â 5. Derivative Instruments and HedgingÂ The Company enters into foreign currency forward contracts with certain financial institutions to mitigate the impact of foreign currency fluctuations on future cash flows and earnings. Derivative instruments that hedge the exposure to variability in expected future cash flows are designated as cash flow hedges. The Company records changes in the fair value of these derivatives as a component of accumulated other comprehensive income (loss) (â€œAOCIâ€) and subsequently reclassifies the related gains or losses into cost of revenue or operating expense in the same period, or periods, during which the hedged transaction affects earnings. The Company classifies cash flows related to its cash flow hedges as operating activities in its condensed consolidated statements of cash flows. Â Derivative instruments that hedge the exposure to variability in the fair value of assets or liabilities or hedge monetary assets and liabilities denominated in certain non-USD currencies are not designated as hedges for financial reporting purposes. The Company records changes in the fair value of these derivatives in other income (expense), net in the condensed consolidated statements of operations. The Company classifies cash flows related to these derivatives as operating activities in its condensed consolidated statements of cash flows. Â The following table summarizes the notional amounts of the Companyâ€™s derivative instruments (in thousands):Â Â Â September 30, 2024 Â Â December 31, 2023 Â Foreign currency forward contracts designated as hedging instruments Â $ 104,409 Â Â $ 125,617 Â Foreign currency forward contracts not designated as hedging instruments Â Â 100,933 Â Â Â 99,918 Â Total derivative instruments Â $ 205,342 Â Â $ 225,535 Â Â The Company has master netting agreements with each of its counterparties, which permit net settlement of multiple, separate derivative contracts with a single payment. The Company does not have collateral requirements with any of its counterparties. Although the Company is allowed to present the fair value of derivative instruments on a net basis according to master netting arrangements, the Company has elected to present its derivative instruments on a gross basis in its condensed consolidated financial statements. The Companyâ€™s derivative instruments generally have maturities of 18 months or less. The Company does not use derivative instruments for trading or speculative purposes. The following table summarizes the fair value of the Companyâ€™s derivative instruments on the condensed consolidated balance sheets (in thousands): 15 Table of Contents Â Â Balance Sheet Location Â September 30, 2024 Â Â December 31, 2023 Â Derivative Assets: Â Â Â Â Â Â Â Â Foreign currency forward contracts designated as hedging instruments Â Prepaid expenses and other current assets Â $ 3,474 Â Â $ 1,789 Â Foreign currency forward contracts not designated as hedging instruments Â Prepaid expenses and other current assets Â Â 2,324 Â Â Â 906 Â Foreign currency forward contracts designated as hedging instruments Â Other assets, non-current Â Â 266 Â Â Â 524 Â Total derivative assets Â Â Â Â $ 6,064 Â Â $ 3,219 Â Derivative Liabilities: Â Â Â Â Â Â Â Â Foreign currency forward contracts designated as hedging instruments Â Accrued expenses and other liabilities Â $ 6 Â Â $ 18 Â Foreign currency forward contracts not designated as hedging instruments Â Accrued expenses and other liabilities Â Â 389 Â Â Â 1,239 Â Foreign currency forward contracts designated as hedging instruments Â Other liabilities, non-current Â Â 7 Â Â Â 15 Â Total derivative liabilities Â Â Â Â $ 402 Â Â $ 1,272 Â Â The following table presents the activity of foreign currency forward contracts designated as hedging instruments and the impact of these derivatives on AOCI (in thousands): Â Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Beginning balance Â $ 1,049 Â Â $ 540 Â Â $ 2,280 Â Â $ 653 Â Net gain (loss) recognized in other comprehensive income (loss) Â Â 4,007 Â Â Â (1,759) Â Â 3,070 Â Â Â (694) Net gain reclassified from AOCI to earnings Â Â (1,329) Â Â (242) Â Â (1,623) Â Â (1,420) Ending balance Â $ 3,727 Â Â $ (1,461) Â $ 3,727 Â Â $ (1,461) Â 16 Table of Contents As of September 30, 2024, net unrealized gains included in the balance of accumulated other comprehensive income (loss) related to foreign currency forward contracts designated as hedging instruments was $3.7 million, $3.5 million of which the Company expects to reclassify from accumulated other comprehensive income (loss) into earnings over the next 12 months.Â The following table summarizes the effect of foreign currency forward contracts on the condensed consolidated statements of operations (in thousands): Â Â Â Derivatives Designated as Hedging Instruments Â Â Derivatives Not Designated as Hedging Instruments Â Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Cost of revenue - subscription Â $ 181 Â Â $ 19 Â Â $ 235 Â Â $ 152 Â Â $ - Â Â $ - Â Â $ - Â Â $ - Â Cost of revenue - services Â Â 111 Â Â Â (2) Â Â 130 Â Â Â 106 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Research and development Â Â 164 Â Â Â 103 Â Â Â 228 Â Â Â 302 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Sales and marketing Â Â 713 Â Â Â 69 Â Â Â 812 Â Â Â 650 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â General and administrative Â Â 160 Â Â Â 53 Â Â Â 218 Â Â Â 210 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Other income (expense), net Â Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â 2,101 Â Â Â (229) Â Â 245 Â Â Â (142) Total gains (losses) recognized in earnings Â $ 1,329 Â Â $ 242 Â Â $ 1,623 Â Â $ 1,420 Â Â $ 2,101 Â Â $ (229) Â $ 245 Â Â $ (142) Â 17 Table of Contents 6. Balance Sheet ComponentsÂ Property and Equipment, NetÂ The cost and accumulated depreciation and amortization of property and equipment were as follows (in thousands):Â Â September 30, 2024 Â Â December 31, 2023 Â Computers, equipment, and software $ 13,173 Â Â $ 11,300 Â Furniture and fixtures Â 1,047 Â Â Â 916 Â Leasehold improvements Â 416 Â Â Â 380 Â Capitalized internal-use software costs Â 71,100 Â Â Â 38,999 Â Construction in progress - capitalized internal-use software costs Â 26,925 Â Â Â 27,831 Â Property and equipment, at cost $ 112,661 Â Â $ 79,426 Â Less: Accumulated depreciation and amortization Â (39,503) Â Â (25,414) Property and equipment, net $ 73,158 Â Â $ 54,012 Â Â Depreciation and amortization expense was $5.1 million and $3.5 million for the three months ended September 30, 2024 and 2023, respectively, and $14.2 million and $9.7 million for the nine months ended September 30, 2024 and 2023, respectively.Â Accrued Expenses and Other LiabilitiesÂ Accrued expenses and other liabilities consisted of the following (in thousands):Â Â September 30, 2024 Â Â December 31, 2023 Â Accrued compensation and benefits $ 64,212 Â Â $ 74,497 Â Accrued income taxes Â 30,088 Â Â Â 2,264 Â Accrued expenses Â 18,484 Â Â Â 13,471 Â Accrued commissions Â 17,137 Â Â Â 17,418 Â Accrued payroll taxes Â 10,397 Â Â Â 9,162 Â Employee contributions under employee stock purchase plan Â 5,152 Â Â Â 13,946 Â Other liabilities Â 13,444 Â Â Â 11,089 Â Total accrued expenses and other liabilities $ 158,914 Â Â $ 141,847 Â Â 7. Business Combinations, Goodwill, and Intangible AssetsÂ 2024 Business Combination In September 2024, the Company acquired all outstanding shares of WarpStream Labs, Inc. (â€œWarpStreamâ€), an Apache Kafka-compatible data streaming platform. The Company acquired WarpStream primarily for its talent and to add WarpStreamâ€™s Bring Your Own Cloud (â€œBYOCâ€) data streaming solution to the Companyâ€™s product portfolio to serve customers who want a cloud-native streaming offering in their own cloud account. The total preliminary purchase consideration of $135.1 million consisted of $132.5 million of cash and $2.6 million for the fair value of 132,476 shares of the Companyâ€™s Class A common stock. In allocating the purchase consideration, the Company preliminarily recorded $16.9 million of cash acquired, $6.8 million as a developed technology intangible asset, to be amortized on a straight-line basis over an estimated useful life of five years, and $112.4 million of goodwill. The goodwill is primarily attributed to the assembled workforce and expected synergies arising from the acquisition, and is not deductible for income tax purposes. The purchase price allocation is subject to measurement period adjustments until September 2025. 18 Table of Contents Pursuant to the merger agreement, the Company deposited $8.6 million of cash into an escrow account upon closing of the acquisition, but the payout of such amount is subject to continued employment and achievement of certain milestones. The Company recorded this amount within prepaid expenses and other current assets on the condensed consolidated balance sheets.The Company also entered into holdback agreements with certain employees of WarpStream, pursuant to which the Company issued $7.9 million in restricted Class A common stock and will pay up to an aggregate of $76.2 million in cash (inclusive of the amount held in escrow discussed above). The vesting and payout of the restricted common stock and holdback cash is subject to continued employment over three years and achievement of certain milestones, and is recorded as post-combination compensation expense within operating expenses over the requisite service period for accounting purposes. Compensation expense related to the holdback agreements during the three months ended September 30, 2024 was not material. See Note 11 Stockholdersâ€™ Equity for further information.Transaction costs

associated with the acquisition incurred during the three months ended September 30, 2024 were not material and were recorded as general and administrative expenses in the condensed consolidated statements of operations. The results of operations of WarpStream included in the Companyâ€™s condensed consolidated financial statements since the date of acquisition were not material. Pro forma results of operations have not been presented because they were not material to the condensed consolidated results of operations.2023 Business CombinationsÂ In January 2023, the Company acquired all outstanding shares of immerok GmbH (â€œImmerokâ€), an Apache Flink stream processing managed services company, for purchase consideration of $54.9 million in cash. The Company acquired Immerok primarily for its talent and developed technology. In allocating the purchase consideration, the Company recorded $9.1 million of cash acquired, $2.6 million as a developed technology intangible asset, to be amortized on a straight-line basis over an estimated useful life of five years, and $43.5 million of goodwill. The goodwill is primarily attributed to the assembled workforce and expected synergies arising from the acquisition, and is not deductible for income tax purposes.Â The Company also entered into holdback agreements with certain employees of Immerok, pursuant to which the Company will pay up to an aggregate of $52.3 million in cash. The vesting and payout of the holdback is subject to continued employment and achievement of certain milestones over three years, and is recorded as post-combination compensation expense within operating expenses over the requisite service period for accounting purposes. The Company recognized compensation expense of $4.4 million related to the holdback agreements for both the three months ended September 30, 2024 and 2023, and $13.1 million for both the nine months ended September 30, 2024 and 2023. Â In December 2023, the Company acquired certain assets of Noteable, Inc. for purchase consideration of $10.0 million in cash. The Company has accounted for this transaction as a business combination. In allocating the purchase consideration, the Company recorded $1.5 million as a developed technology intangible asset, to be amortized on a straight-line basis over an estimated useful life of one year, and $8.5 million of goodwill, which is deductible for income tax purposes. The purchase price allocation is subject to measurement period adjustments until December 2024.Â Transaction costs associated with each of the fiscal 2023 business combinations above were not material during the three and nine months ended September 30, 2024 and 2023 and were recorded as general and administrative expenses in the condensed consolidated statements of operations. From the respective dates of acquisition, the results of operations of the business combinations included in the Companyâ€™s condensed consolidated financial statements were not material. Pro forma results of operations have not been presented because they were not material to the condensed consolidated results of operations.Â Goodwill Additions to goodwill were $112.4 million during the nine months ended September 30, 2024. Goodwill as of September 30, 2024 and December 31, 2023 was $164.4 million and $52.0 million, respectively. 19 Table of Contents Intangible Assets, Net Intangible assets, net consisted of the following (in thousands):Â Â Â September 30, 2024 Â Â Â Gross Â Â Accumulated Amortization Â Â Net Â Developed technology Â $ 10,856 Â Â $ (2,152) Â $ 8,704 Â Total Â $ 10,856 Â Â $ (2,152) Â $ 8,704 Â Â Â Â December 31, 2023 Â Â Â Gross Â Â Accumulated Amortization Â Â Net Â Developed technology Â $ 4,056 Â Â $ (564) Â $ 3,492 Â Total Â $ 4,056 Â Â $ (564) Â $ 3,492 Â Â Â Amortization expense was not material for the three and nine months ended September 30, 2024 and 2023. As of September 30, 2024, future amortization expense is expected to be as follows (in thousands):Â Year Ending December 31, Â Amount Â Remainder of 2024 Â $ 780 Â 2025 Â Â 1,870 Â 2026 Â Â 1,870 Â 2027 Â Â 1,870 Â 2028 Â Â 1,374 Â 2029 Â Â 940 Â Total Â $ 8,704 Â Â 20 Table of Contents Â 8. Convertible Senior NotesÂ In December 2021, the Company issued $1.1 billion aggregate principal amount of 0% convertible senior notes due 2027 (the â€œ2027 Notesâ€), including the exercise in full of the initial purchasersâ€™ option to purchase up to an additional $100.0 million principal amount of the 2027 Notes, in a private placement to qualified institutional buyers pursuant to Rule 144A under the Securities Act. The 2027 Notes are general unsecured obligations of the Company and will mature on January 15, 2027, unless earlier converted, redeemed, or repurchased. The 2027 Notes do not bear regular interest, and the principal amount of the 2027 Notes will not accrete. Special interest, if any, is payable semiannually in arrears on January 15 and July 15 of each year, beginning on July 15, 2022 (if and to the extent that special interest is then payable on the 2027 Notes). No special interest has been paid in connection with the 2027 Notes to date. The total net proceeds from the offering, after deducting initial purchasersâ€™ discounts and debt issuance costs, were $1,080.5 million.Â The initial conversion rate is 9.9936 shares of the Companyâ€™s Class A common stock per $1,000 principal amount of 2027 Notes (equivalent to an initial conversion price of approximately $100.06 per share of the Companyâ€™s Class A common stock), subject to adjustment as set forth in the indenture governing the 2027 Notes (the â€œIndentureâ€). The 2027 Notes are convertible at the option of the holders at any time prior to the close of business on the business day immediately preceding October 15, 2026, only under the following conditions: 21 Table of Contents (1)during any calendar quarter commencing after the calendar quarter ending on March 31, 2022 (and only during such calendar quarter), if the last reported sale price of the Companyâ€™s Class A common stock for at least 20 trading days (whether or not consecutive) during a period of 30 consecutive trading days ending on, and including, the last trading day of the immediately preceding calendar quarter is greater than or equal to 130% of the conversion price for the 2027 Notes on each applicable trading day;(2)during the five business day period after any ten consecutive trading day period (the â€œmeasurement periodâ€) in which the trading price per $1,000 principal amount of the 2027 Notes for each trading day of the measurement period was less than 98% of the product of the last reported sale price of the Companyâ€™s Class A common stock and the conversion rate for the 2027 Notes on each such trading day;(3)if the Company calls such 2027 Notes for redemption, at any time prior to the close of business on the scheduled trading day immediately preceding the redemption date, but only with respect to the 2027 Notes called (or deemed called) for redemption; or(4)upon the occurrence of specified corporate events as set forth in the Indenture.Â On or after October 15, 2026, until the close of business on the second scheduled trading day immediately preceding the maturity date, holders of the 2027 Notes may convert all or any portion of their 2027 Notes at any time, at the option of the holder regardless of the foregoing conditions. Upon conversion, the Company may satisfy its conversion obligation by paying or delivering, as the case may be, cash, shares of Class A common stock or a combination of cash and shares of Class A common stock, at the Companyâ€™s election, in the manner and subject to the terms and conditions provided in the Indenture. In addition, following certain corporate events that occur prior to the maturity date of the 2027 Notes or if the Company delivers a notice of redemption in respect of the 2027 Notes, the Company will, under certain circumstances, increase the conversion rate of the 2027 Notes for a holder who elects to convert its 2027 Notes in connection with such a corporate event or convert its 2027 Notes called (or deemed called) for redemption in connection with such notice of redemption, as the case may be.Â During the three months ended September 30, 2024, the conditions allowing holders of the 2027 Notes to convert have not been met. The 2027 Notes were therefore not convertible and were classified as long-term debt on the Companyâ€™s condensed consolidated balance sheets as of September 30, 2024 and December 31, 2023.Â The Company may not redeem the 2027 Notes prior to January 20, 2025. The Company may redeem for cash all or any portion of the 2027 Notes (subject to the certain limitations described in the Indenture), at its option, on or after January 20, 2025, if the last reported sale price of the Companyâ€™s Class A common stock has been at least 130% of the conversion price for the 2027 Notes then in effect for at least 20 trading days (whether or not consecutive) during any 30 consecutive trading day period (including the last trading day of such period) ending on, and including, the trading day immediately preceding the date on which the Company provides notice of redemption at a redemption price equal to 100% of the principal amount of the 2027 Notes to be redeemed, plus accrued and unpaid special interest, if any, to, but excluding, the redemption date. If the Company redeems less than all of the outstanding 2027 Notes, at least $100.0 million aggregate principal amount of 2027 Notes must be outstanding and not subject to redemption as of, and after giving effect to, delivery of the relevant notice of redemption. No sinking fund is provided for the 2027 Notes.Â The Company incurred $19.5 million of debt issuance costs related to the 2027 Notes. These costs are amortized to interest expense included within other income (expense), net on the condensed consolidated statements of operations over the contractual term of the 2027 Notes at an effective interest rate of 0.35%. Amortization of debt issuance costs was $1.0 million for both the three months ended September 30, 2024 and 2023, and $2.9 million for both the nine months ended September 30, 2024 and 2023.Â The net carrying amount of the 2027 Notes was as follows (in thousands):Â Â September 30, 2024 Â Â December 31, 2023 Â Principal $ 1,100,000 Â Â $ 1,100,000 Â Unamortized debt issuance costs Â (8,817) Â Â (11,687) Net carrying amount $ 1,091,183 Â Â $ 1,088,313 Â Â 22 Table of Contents Â Capped CallsÂ In connection with the pricing of the 2027 Notes and the exercise in full by the initial purchasers of their option to purchase additional 2027 Notes, the Company entered into capped call transactions with certain of the initial purchasers of the 2027 Notes or their respective affiliates and other financial institutions (the â€œCapped Callsâ€). The Capped Calls each have an initial strike price of approximately $100.06 per share, subject to certain adjustments, which corresponds to the initial conversion price of the 2027 Notes. The Capped Calls have initial cap prices of $138.02 per share, subject to certain adjustments. The Capped Calls associated with the 2027 Notes cover, subject to anti-dilution adjustments, approximately 11.0 million shares of the Companyâ€™s Class A common stock. The Capped Calls are expected generally to reduce the potential dilution to the Companyâ€™s Class A common stock upon any conversion of the 2027 Notes and/or offset any cash payments the Company is required to make in excess of the principal amount of converted 2027 Notes, as the case may be, with such reduction and/or offset subject to a cap based on the cap price. For accounting purposes, the Capped Calls are separate transactions and not part of the terms of the 2027 Notes. As these transactions meet certain accounting criteria, the Capped Calls are recorded in stockholdersâ€™ equity and are not accounted for as derivatives. The cost of $91.0 million incurred to purchase the Capped Calls was recorded as a reduction to additional paid-in capital and will not be remeasured. 9. Commitments and ContingenciesÂ LeasesÂ The Company has entered into non-cancelable operating leases, primarily for the rent of office space expiring at various dates through 2029. Certain lease agreements contain an option for the Company to renew the lease for a term of up to five years or an option to terminate the lease early within three years of lease termination. The Company considers these options in determining the lease term and minimum lease payments on a lease-by-lease basis. None of the Companyâ€™s lease agreements contain any material non-lease components, material residual value guarantees, or material restrictive covenants.Â In 2019, the Company was issued a letter of credit of $8.2 million for its office space in Mountain View, California. The letter of credit was reduced to $6.5 million during the nine months ended September 30, 2024. No draws have been made under the letter of credit as of September 30, 2024 and December 31, 2023. Â During the nine months ended September 30, 2023, the Company ceased use of certain leased office space. The Company accelerated amortization of the related operating lease right-of-use assets and recognized $15.7 million of lease abandonment charges within restructuring and other related charges in the condensed consolidated statements of operations.Â Purchase ObligationsÂ During the nine months ended September 30, 2024, there were no material changes to the Companyâ€™s purchase obligations from those disclosed in the Companyâ€™s Annual Report. 23 Table of Contents Â Legal MattersÂ From time to time, the Company has become involved in claims and other legal matters arising in the ordinary course of business. The Company investigates these claims as they arise. As of September 30, 2024 and December 31, 2023, the Company is not aware of any matters that would individually or taken together have a material adverse effect on the Companyâ€™s results of operations, financial position, or cash flows. Â IndemnificationÂ The Company enters into indemnification provisions under its agreements with other companies in the ordinary course of business, including customers, business partners, landlords, and certain third-party vendors. Under these arrangements, the Company agrees to indemnify, hold harmless, and reimburse the indemnified party for certain losses suffered or incurred by the indemnified party resulting from certain Company activities. The terms of these indemnification agreements are generally perpetual and the maximum potential amount of future payments the Company could be required to make under these agreements is not determinable. As of September 30, 2024 and December 31, 2023, the Company has not incurred material costs to defend lawsuits or settle claims related to these indemnification agreements. The Company maintained commercial general liability insurance and product liability insurance during the three and nine months ended September 30, 2024 and 2023 to offset certain of the Companyâ€™s potential liabilities under these indemnification provisions.Â The Company also indemnifies certain of its officers, directors, and certain key employees while they are serving in good faith in their respective capacities. As of September 30, 2024 and December 31, 2023, the Company has not incurred material costs to defend lawsuits or settle claims related to these indemnification agreements. 10. RevenueÂ Disaggregation of RevenueÂ The following table sets forth revenue disaggregated by geographic markets based on the location of the customer and by subscription and service categories (dollars in thousands):Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Geographic markets: Â United States $ 152,400 Â Â Â 61 % Â $ 119,367 Â Â Â 60 % Â $ 423,056 Â Â Â 60 % Â $ 337,219 Â Â Â 60 % International Â 97,799 Â Â Â 39 % Â Â 80,814 Â Â Â 40 % Â Â 279,366 Â Â Â 40 % Â Â 226,549 Â Â Â 40 % Total revenue $ 250,199 Â Â Â 100 % Â $ 200,181 Â Â Â 100 % Â $ 702,422 Â Â Â 100 % Â $ 563,768 Â Â Â 100 % Subscriptions and services: Â Confluent Platform - License $ 24,967 Â Â Â 10 % Â $ 21,386 Â Â Â 11 % Â $ 71,292 Â Â Â 10 % Â $ 60,918 Â Â Â 11 % Confluent Platform - PCS(1) Â 85,110 Â Â Â 34 % Â Â 76,284 Â Â Â 38 % Â Â 246,184 Â Â Â 35 % Â Â 216,591 Â Â Â 38 % Confluent Cloud Â 129,774 Â Â Â 52 % Â Â 91,600 Â Â Â 46 % Â Â 353,979 Â Â Â 51 % Â Â 248,816 Â Â Â 44 % Subscription Â 239,851 Â Â Â 96 % Â Â 189,270 Â Â Â 95 % Â Â 671,455 Â Â Â 96 % Â Â 526,325 Â Â Â 93 % Services Â 10,348 Â Â Â 4 % Â Â 10,911 Â Â Â 5 % Â Â 30,967 Â Â Â 4 % Â Â 37,443 Â Â Â 7 % Total revenue $ 250,199 Â Â Â 100 % Â $ 200,181 Â Â Â 100 % Â $ 702,422 Â Â Â 100 % Â $ 563,768 Â Â Â 100 % (1) PCS refers to post-contract customer support, maintenance, and upgrades. 24 Table of Contents Remaining Performance Obligations (â€œRPOâ€)Â RPO represent the amount of contracted future revenue that has not yet been recognized as of the end of each period, including both deferred revenue that has been invoiced and non-cancelable committed amounts that will be invoiced and recognized as revenue in future periods. RPO exclude pay-as-you-go arrangements. As of September 30, 2024, the Companyâ€™s RPO was $883.0 million, approximately 65% of which is expected to be recognized as revenue over the next 12 months and the substantial majority of the remainder in the next 13 to 36 months. Actual amounts or timing of revenue recognized may differ due to subsequent contract modifications.Â Deferred RevenueÂ Deferred revenue, including current and non-current balances as of September 30, 2024 and December 31, 2023 was $374.4 million and $353.0 million, respectively. For the nine months ended September 30, 2024 and 2023, revenue recognized from deferred revenue at the beginning of the year was $301.1 million and $254.6 million, respectively.Â Accounts Receivable, NetÂ The unbilled receivables balance included in accounts receivable, net on the condensed consolidated balance sheets was $123.7 million and $64.2 million as of September 30, 2024 and December 31, 2023, respectively.Â The Companyâ€™s allowance for expected credit losses was not material as of September 30, 2024 and December 31, 2023. Additions to and write-offs against the allowance for expected credit losses were not material for the three and nine months ended September 30, 2024 and 2023.Â Deferred Contract Acquisition CostsÂ The following table summarizes the activity of deferred contract acquisition costs (in thousands):Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Beginning balance $ 119,752 Â Â $ 104,284 Â Capitalization of contract acquisition costs Â 37,272 Â Â Â 39,574 Â Amortization of deferred contract acquisition costs Â (40,045) Â Â (33,460) Ending balance $ 116,979 Â Â $ 110,398 Â Â 11. Stockholdersâ€™ EquityÂ Preferred StockÂ In connection with its IPO, the Companyâ€™s amended and restated certificate of incorporation became effective, which authorized the issuance of 10,000,000 shares of undesignated preferred stock with a par value of $0.00001 per share with rights and preferences, including voting rights, designated from time to time by the board of directors. Â Common StockÂ The Company has two classes of common stock: Class A common stock and Class B common stock. In connection with its IPO, the Companyâ€™s amended and restated certificate of incorporation authorized the issuance of 1,000,000,000 shares of Class A common stock and 500,000,000 shares of Class B common stock. The shares of Class A common stock and Class B common stock are identical, except with respect to voting, converting, and transfer rights. Each share of Class A common stock is entitled to one vote. Each share of Class B common stock is entitled to ten votes. Class A and Class B common stock have a par value of $0.00001 per share and are referred to as common stock throughout the notes to the condensed consolidated financial statements, unless otherwise noted. Holders of common stock are entitled to receive any dividends as may be declared from time to time by the board of directors. 25 Table of Contents Each share of Class B common stock is convertible at any time at the option of the holder into one share of Class A common stock. Any holderâ€™s shares of Class B common stock will convert automatically to Class A common stock, on a one-to-one basis, upon the following: (i) sale or transfer of such share of Class B common stock, except for permitted transfers as described in the amended and restated certificate of incorporation; (ii) the death or incapacity of the Class B common stockholder (or nine months after the date of the death or incapacity if the stockholder is one of the Companyâ€™s founders); and (iii) on the final conversion date, defined as the earliest of (a) the date fixed by our board of directors that is no less than 61 days and no more than 180 days following the date on which the outstanding shares of Class B common stock represent less than 10% of the then outstanding shares of Class A and Class B common stock; (b) the last trading day of the fiscal year following the tenth anniversary of the Companyâ€™s IPO; or (c) the date specified by a vote of the holders of a majority of the outstanding shares of Class B common stock, voting as a single class.Â Common Stock Reserved for Future IssuanceÂ The Company has reserved the following shares of common stock for future issuance:Â Â September 30, 2024 Â Â December 31, 2023 Â 2014 Stock Plan: Â Â Â Â Â Options outstanding Â 25,608,053 Â Â Â 31,112,073 Â Restricted stock units outstanding Â 439,325 Â Â Â 1,042,303 Â 2021 Equity Incentive Plan: Â Â Â Â Â Options outstanding Â 22,500 Â Â Â 22,500 Â Restricted stock units outstanding Â 22,315,063 Â Â Â 22,650,063 Â Remaining shares available for future issuance Â 45,176,794 Â Â Â 37,289,144 Â 2021 Employee Stock Purchase Plan Â 10,140,696 Â Â Â 8,166,130 Â Â Â Â Â Total

Â 103,702,431 Â Â Â 100,282,213 Â Â Equity Incentive PlansÂ In September 2014, the Companyâ€™s board of directors adopted and the Companyâ€™s stockholders approved the 2014 Stock Plan (the â€œ2014 Planâ€). The 2014 Plan was also amended and restated in March 2021 and June 2021. Under the 2014 Plan, the board of directors may grant stock options and other equity-based awards to eligible employees, directors, and consultants. The 2014 Plan was terminated in June 2021 in connection with the IPO, but continues to govern the terms of outstanding awards that were granted prior to the termination of the 2014 Plan. No further equity awards will be granted under the 2014 Plan. With the establishment of the 2021 Equity Incentive Plan (the â€œ2021 Planâ€), upon the expiration, forfeiture, cancellation, or reacquisition of any shares of Class B common stock underlying outstanding stock-based awards granted under the 2014 Plan, an equal number of shares of Class A common stock will become available for grant under the 2021 Plan. Equity-based awards granted under the 2014 Plan and the 2021 Plan generally vest over two to four years. All stock option grants expire ten years from the date of grant. In April 2021, the Companyâ€™s board of directors adopted, and in June 2021, the Companyâ€™s stockholders approved, the 2021 Plan, which became effective at the time of the execution of the underwriting agreement related to the Companyâ€™s IPO. The 2021 Plan provides for the grant of incentive stock options, nonqualified stock options, stock appreciation rights, restricted stock awards, restricted stock units (â€œRSUsâ€) awards, performance awards, and other forms of awards to employees, directors, and consultants, including employees and consultants of the Companyâ€™s affiliates. A total of 25,812,876 shares of the Companyâ€™s Class A common stock have been reserved for future issuance under the 2021 Plan in addition to (i) the shares that remained available for grant of future awards under the 2014 Plan at the time the 2021 Plan became effective, (ii) shares underlying outstanding stock awards granted under the 2014 Plan that expire, or are forfeited, cancelled, or reacquired, as described above, and (iii) any automatic increases in the number of shares of Class A common stock reserved for future issuance under this plan. On January 1, 2024, the shares available for grant under the 2021 Plan were automatically increased by 15,575,577 shares pursuant to the 2021 Plan. 26 Table of Contents In April 2021, the Companyâ€™s board of directors adopted, and in June 2021, the Companyâ€™s stockholders approved, the 2021 Employee Stock Purchase Plan (the â€œ2021 ESPPâ€), which became effective at the time of the execution of the underwriting agreement related to the Companyâ€™s IPO. The 2021 ESPP authorizes the issuance of shares of Class A common stock pursuant to purchase rights granted to employees. A total of 5,162,575 shares of the Companyâ€™s Class A common stock have been reserved for future issuance under the 2021 ESPP, in addition to any automatic increases in the number of shares of Class A common stock reserved for future issuance under this plan. On January 1, 2024, the shares available for grant under the 2021 ESPP were automatically increased by 3,115,115 shares pursuant to the 2021 ESPP. Except for the initial offering period, the 2021 ESPP provides for 12-month offering periods generally beginning on February 16 and August 16 of each year, and each offering period consists of two six-month purchase periods. The price at which Class A common stock is purchased under the 2021 ESPP is equal to 85% of the lesser of (1) the fair market value of the Companyâ€™s Class A common stock on the offering date or (2) the fair market value of the Companyâ€™s Class A common stock on the purchase date.Â The 2021 ESPP offers a rollover feature pursuant to which, if the fair market value of a share of Class A common stock on the first trading day of a new purchase period is lower than the fair market value on the offering date, that offering period will terminate and participants will be automatically enrolled in a new 12-month offering period. An ESPP rollover occurred in August 2024, which triggered a new 12-month offering period. The rollover was accounted for as a modification to the original offering and resulted in incremental stock-based compensation expense of $4.3 million to be recognized over the remaining requisite service period. 27 Table of Contents Equity Awards OutstandingÂ The following table summarizes stock equity award activity and activity regarding shares available for grant under the 2014 Plan and the 2021 Plan:Â Â Â Â Â Â Equity Awards Outstanding Â Â Â Shares Available for Grant Â Â OutstandingStock Options Â Â Weighted-AverageExercise Price Â Â Weighted-Average Remaining Contractual Term(in years) Â Â Aggregate Intrinsic Value (in thousands) Â Balance as of January 1, 2024 Â Â 37,289,144 Â Â Â 31,134,573 Â Â $ 7.98 Â Â Â 6.01 Â Â $ 480,766 Â Increase in authorized shares Â Â 15,575,577 Â Â Â - Â Â $ - Â Â Â Â Â Â Â Â Stock options exercised Â Â - Â Â Â (5,047,425) Â $ 7.39 Â Â Â Â Â Â Â Stock options forfeited or expired Â Â 456,595 Â Â Â (456,595) Â $ 14.40 Â Â Â Â Â Â Â RSUs granted Â Â (11,422,024) Â Â - Â Â $ - Â Â Â Â Â Â Â Â RSUs forfeited or cancelled Â Â 3,277,502 Â Â Â - Â Â $ - Â Â Â Â Â Â Â Â Balance as of September 30, 2024 Â Â 45,176,794 Â Â Â 25,630,553 Â Â $ 7.98 Â Â Â 5.23 Â Â $ 319,364 Â Vested as of September 30, 2024 Â Â Â Â Â 23,669,716 Â Â $ 7.63 Â Â Â 5.19 Â Â $ 303,143 Â Vested and expected to vest as of September 30, 2024 Â Â Â Â Â 25,630,553 Â Â $ 7.98 Â Â Â 5.23 Â Â $ 319,364 Â Â Aggregate intrinsic value represents the difference between the exercise price of the options to purchase common stock and the estimated fair value of the Companyâ€™s common stock. The intrinsic value of options exercised was $103.6 million and $208.1 million for the nine months ended September 30, 2024 and 2023, respectively. No options were granted during the nine months ended September 30, 2024 and 2023. 28 Table of Contents Early Exercised OptionsÂ All stock option holders have the right to exercise unvested options, which are subject to a repurchase right held by the Company at the original exercise price in the event of voluntary or involuntary termination of employment of the stockholder. As of September 30, 2024 and December 31, 2023, there were 37,064 and 135,013 shares that had been early exercised and were subject to repurchase, respectively. The proceeds related to early exercised options are recorded as liabilities within accrued expenses and other liabilities and other liabilities, non-current on the condensed consolidated balance sheets until the options vest, at which point they are reclassified to equity. The liabilities for early exercised options subject to repurchase were immaterial as of September 30, 2024 and December 31, 2023.Â Shares issued for early exercised options are included in issued and outstanding shares as they are legally issued and outstanding, but are not deemed outstanding for accounting purposes until the shares vest.Â RSUsÂ The following table summarizes RSU activity under the 2014 Plan and the 2021 Plan: Â Â Â RSUs Outstanding Â Â Â Number of Shares Â Â Weighted-Average Grant DateFair Value Â Unvested balance as of January 1, 2024 Â Â 23,692,366 Â Â $ 28.44 Â RSUs granted Â Â 11,422,024 Â Â $ 26.46 Â RSUs vested Â Â (9,082,500) Â $ 28.63 Â RSUs forfeited or cancelled Â Â (3,277,502) Â $ 29.79 Â Unvested balance as of September 30, 2024 Â Â 22,754,388 Â Â $ 27.17 Â Â 29 Table of Contents Restricted Common StockÂ During the three months ended September 30, 2024, in connection with the WarpStream business combination discussed in Note 7 Business Combinations, the Company issued 397,436 shares of Class A common stock to certain employees of WarpStream. These shares are subject to holdback arrangements, pursuant to which the vesting is subject to continued employment over three years and achievement of certain milestones. The $7.9 million fair value of these shares is accounted for as post-combination stock-based compensation expense using the accelerated attribution method over the requisite service period when it is probable the performance-based vesting condition will be achieved. As of September 30, 2024, all 397,436 shares remained unvested.Â Restricted common stock is included in issued and outstanding shares as they are legally issued and outstanding, but are not deemed outstanding for accounting purposes until the shares vest.Â Stock-Based Compensation ExpenseÂ Total stock-based compensation expense was as follows (in thousands):Â Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Cost of revenue - subscription Â $ 6,931 Â Â $ 6,171 Â Â $ 20,130 Â Â $ 19,413 Â Cost of revenue - services Â Â 2,286 Â Â Â 2,619 Â Â Â 7,082 Â Â Â 8,521 Â Research and development Â Â 41,702 Â Â Â 37,778 Â Â Â 121,366 Â Â Â 103,213 Â Sales and marketing Â Â 33,020 Â Â Â 32,297 Â Â Â 100,001 Â Â Â 93,673 Â General and administrative Â Â 14,368 Â Â Â 10,649 Â Â Â 44,157 Â Â Â 36,142 Â Stock-based compensation, net of amounts capitalized Â $ 98,307 Â Â $ 89,514 Â Â $ 292,736 Â Â $ 260,962 Â Capitalized stock-based compensation Â Â 5,108 Â Â Â 3,836 Â Â Â 15,210 Â Â Â 13,568 Â Total stock-based compensation Â $ 103,415 Â Â $ 93,350 Â Â $ 307,946 Â Â $ 274,530 Â Â As of September 30, 2024, there was $582.8 million of unrecognized stock-based compensation expense, which is expected to be recognized over a weighted-average period of 1.8 years. 30 Table of Contents 12. Income TaxesÂ The Company computes its provision for (benefit from) income taxes for interim periods by applying its estimated annual effective tax rate to year-to-date loss or income for includable jurisdictions before income taxes from recurring operations and adjusting for discrete tax items arising in that interim period. The Companyâ€™s provision for income taxes was $3.0 million and $1.6 million for the three months ended September 30, 2024 and 2023, respectively, and $8.8 million and $4.9 million for the nine months ended September 30, 2024 and 2023, respectively, primarily due to foreign, federal, and state income taxes.Â The Company monitors the realizability of the U.S. and U.K. deferred tax assets taking into account all relevant factors. As of September 30, 2024, the Company continued to maintain a full valuation allowance on its U.S. and U.K. deferred tax assets. The Company will release the valuation allowance when there is sufficient positive evidence to support a conclusion that it is more likely than not the deferred tax assets will be realized.Â Based on the Companyâ€™s assessment of the U.K.â€™s current income and anticipated future earnings, there is a reasonable possibility that the Company will have sufficient evidence to release a significant portion of the valuation allowance in the U.K. within the next 12 months. However, the Companyâ€™s judgment regarding the U.K.â€™s future earnings and the exact timing and amount of any U.K. valuation allowance release are subject to change due to many factors, including future market conditions, the ability to successfully execute its business plans, and the amount of stock-based compensation tax deductions available in the future. Release of the U.K. valuation allowance would result in the recognition of net deferred tax assets on the Companyâ€™s consolidated balance sheet and would decrease income tax expense in the period the release is recorded. 31 Table of Contents 13. Net Loss Per ShareThe following table presents the calculation of basic and diluted net loss per share (in thousands, except share and per share data):Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Â Class A and Class BCommon Stock Â Â Class A and Class BCommon Stock Â Numerator: Â Â Â Â Â Â Â Â Â Â Net loss $ (74,144) Â $ (92,670) Â $ (257,011) Â $ (348,650) Denominator: Â Â Â Â Â Â Â Â Â Â Weighted-average shares used to compute net loss per share, basic and diluted Â 324,317,971 Â Â Â 303,896,632 Â Â Â 319,330,398 Â Â Â 297,906,112 Â Net loss per share, basic and diluted $ (0.23) Â $ (0.30) Â $ (0.80) Â $ (1.17) Â The following outstanding potentially dilutive shares were excluded from the computation of diluted net loss per share attributable to the Companyâ€™s Class A and Class B common stockholders for the periods presented because the impact of including them would have been anti-dilutive:Â Â September 30, 2024 Â Â September 30, 2023 Â Stock options Â 25,630,553 Â Â Â 33,170,431 Â Unvested restricted common stock and early exercised stock options Â 434,500 Â Â Â 187,126 Â RSUs Â 22,754,388 Â Â Â 22,683,381 Â ESPP Â 1,462,262 Â Â Â 922,349 Â Shares issuable upon conversion of the 2027 Notes Â 10,992,960 Â Â Â 10,992,960 Â Total Â 61,274,663 Â Â Â 67,956,247 Â Â The Company calculates the potential dilutive effect of its 2027 Notes under the if-converted method. Under this method, diluted net loss per share is determined by assuming that all of the 2027 Notes were converted into shares of the Companyâ€™s Class A common stock at the beginning of the reporting period. Â In connection with the issuance of the 2027 Notes, the Company entered into Capped Calls, which are not included for purposes of calculating the number of diluted weighted-average shares outstanding, as their effect would have been anti-dilutive. The Capped Calls are expected to partially offset the potential dilution to the Companyâ€™s Class A common stock upon any conversion of the 2027 Notes. 32 Table of Contents ITEM 2. MANAGEMENTâ€™S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our unaudited condensed consolidated financial statements and related notes appearing elsewhere in this Quarterly Report on Form 10-Q and our audited consolidated financial statements and the related notes and the discussion under the heading â€œManagementâ€™s Discussion and Analysis of Financial Condition and Results of Operationsâ€ for the fiscal year ended December 31, 2023 included in the Companyâ€™s Annual Report on Form 10-K for the year ended December 31, 2023 filed with the Securities and Exchange Commission (â€œSECâ€) on February 21, 2024 (the â€œAnnual Reportâ€). This discussion, particularly information with respect to our future results of operations or financial condition, business strategy and plans, and objectives of management for future operations, includes forward-looking statements that involve risks and uncertainties as described under the heading â€œSpecial Note About Forward-Looking Statementsâ€ in this Quarterly Report on Form 10-Q. You should review the disclosure under the heading â€œRisk Factorsâ€ in this Quarterly Report on Form 10-Q for a discussion of important factors that could cause our actual results to differ materially from those anticipated in these forward-looking statements. Unless the context otherwise requires, all references in this Quarterly Report on Form 10-Q to â€œwe,â€ â€œus,â€ â€œour,â€ â€œour company,â€ and â€œConfluentâ€ refer to Confluent, Inc. and its consolidated subsidiaries. Unless otherwise indicated, references to our â€œcommon stockâ€ include our Class A common stock and Class B common stock. Â Overview Â Confluent is on a mission to set data in motion. We were founded in 2014 to pioneer this fundamentally new category of data infrastructure designed to connect all the applications, systems, and data layers of a company around a real-time central nervous system. This new data infrastructure software has emerged as one of the most strategic parts of the next-generation technology stack, and using this stack to harness data in motion is critical to the success of every modern company as they strive to compete and win in the digital-first world. Prior to Confluent, our founders created the open source software project Apache Kafka, a technology that has been central to enabling data in motion. Since our founding, we have heavily invested in product development to build a complete, cloud-native data streaming platform that is available everywhere. Â Confluent is designed to act as the nexus of real-time data, from every source, allowing it to stream across the organization and enabling applications to harness it to power real-time customer experiences and data-driven business operations. Our offering enables organizations to deploy production-ready applications that span across cloud environments and data centers, while scaling elastically with enhanced features for security, compliance, and governance. Our platform provides the capabilities to fill the structural, operational, and engineering gaps required for businesses to fully realize the power of data in motion. We enable software developers to easily build their initial applications to harness data in motion, and enable large, complex enterprises to make data in motion core to everything they do. As organizations mature in their adoption cycle, we enable them to quickly, securely, and reliably build more and more applications that take advantage of data in motion. The results have a dual effect: businesses continuously improve their ability to provide better customer experiences and concurrently drive data-driven business operations. We believe that Confluent, over time, will become the central nervous system for modern digital enterprises, providing ubiquitous real-time connectivity and powering real-time applications across the enterprise. Â We generate our revenue primarily from the sale of subscriptions to our data streaming platform, which can be deployed across on-premise and cloud environments. Confluent Platform is an enterprise-ready, self-managed software offering that can be deployed in our customersâ€™ on-premise, private cloud, and public cloud environments. Confluent Cloud is a fully-managed, cloud-native software-as-a-service (â€œSaaSâ€) offering available on all of the leading cloud providers. Confluent Platform and Confluent Cloud can be leveraged both individually in their respective environments and collectively as a single unified data streaming platform. 33 Table of Contents Confluent Platform customers receive access to our proprietary features and various tiers of customer support. Our Confluent Platform subscriptions primarily have one-year terms and are generally billed annually in advance. Confluent Cloud customers may purchase subscriptions either without a commitment contract on a month-to-month basis, which we refer to as pay-as-you-go, or under a usage-based commitment contract of at least one year in duration, in which customers commit to specified per-usage rates. Pay-as-you-go customers are billed, and revenue from them is recognized, based on usage. Customers with usage-based commitments are typically billed annually in advance or monthly in arrears, and we recognize revenue from such subscriptions based on usage by the customer. As a result, our revenue may fluctuate from period to period due to varying patterns of customer consumption. Â We are focused on the acquisition of new customers and expanding within our current customers. Our â€œconsumption-orientedâ€ go-to-market model benefits from our self-service motions driven by our cloud-native platform offerings, our widespread mindshare among developers through Apache Kafka, community downloads, and our enterprise sales force. We acquire new customers through seamless and frictionless self-service cloud adoption and free cloud trials, as well as community downloads. For example, after users get started with our free cloud trial, they can easily convert to become paying customers either online on a pay-as-you-go model or with a commitment contract. Once customers see the benefits of our platform for their initial use cases, we believe that they will expand into other use cases and lines of business, divisions, and geographies. Our deep technical expertise, coupled with our product capabilities and laser focus on customer outcomes, enable us to form strategic partnerships with our customers to guide and accelerate this journey. This expansion often generates a natural network effect in which the value of our platform to a customer increases as more use cases are adopted, more users and teams are onboarded, more applications and systems are connected, and more data is added. We had approximately 5,680 and 4,910 customers as of September 30, 2024 and September 30, 2023, respectively, representing year-over-year growth of 16%. We have experienced significant growth, with revenue of $250.2 million and $200.2 million for the three months ended September 30, 2024 and 2023, respectively, representing year-over-year growth of 25%, and revenue of $702.4 million and $563.8 million for the nine months ended September 30, 2024 and 2023, respectively, representing year-over-year growth of 25%. Â Business and Macroeconomic Conditions Our business and financial condition have been, and we believe will continue to be, impacted by adverse and uncertain macroeconomic conditions, including high inflation, high interest rates, fluctuations or volatility in capital markets or foreign currency exchange rates, and geopolitical events around the world, such as the ongoing conflicts between Russia and Ukraine and in the Middle East. We have experienced, and expect to continue to experience, negative impacts from these factors, including longer sales cycles, reduced IT budgets, slowdowns in customer consumption expansion and growth rates, including fewer new use cases adopted by customers, and generally increased scrutiny on IT spending from existing and potential customers. In addition, we have experienced and expect to continue to experience volatility in

consumption from some of our larger enterprise customers, resulting in lower consumption expansion from time to time, primarily due to continued customer focus on near-term cloud cost controls and driving efficiencies and resulting impacts on expansion in new use cases. We typically experience more consumption volatility during periods of increased customer scrutiny on IT spending. We cannot be certain how long these uncertain macroeconomic conditions, geopolitical events, and IT spending and consumption patterns, and their resulting effects on our industry, our financial results, our business strategy, and customers, will persist. To navigate the current economic environment and its effects, we have taken actions to streamline our operating expenses by adjusting our cost structure and real estate footprint, including a workforce reduction in January 2023, while prudently investing in growth. The full extent to which uncertain macroeconomic and geopolitical conditions and other factors and dynamics discussed above will directly or indirectly impact our business, results of operations, cash flows, and financial condition remains uncertain and cannot be accurately predicted. We will continue to monitor and evaluate the actual and potential impacts of general macroeconomic conditions and related factors on our business and operations. 34 Table of Contents Key Factors Affecting Our Performance Â Developing Innovative, Market-Leading Offerings and Expanding Developer Mindshare Â We are focused on delivering market-leading offerings. We believe it is critical for us to maintain our product leadership position and further increase the strength of our brand and reputation to drive revenue growth. We have made significant investments in our data streaming platform to enable customers to stream, connect, process, and govern their data. For example, we significantly re-architected the technologies underlying data in motion, including open source Apache Kafka, with our purpose-built Kora engine, which powers Confluent Cloud to be a fully-managed cloud service. Additionally, our acquisition of immerok GmbH, an Apache Flink stream processing managed services company, enabled us to re-architect Flink as a cloud-native service on Confluent Cloud, while our Stream Governance suite establishes trust in real-time data movement and maintains stream quality, security, and regulatory compliance. We expect our future growth to depend in part on increased customer adoption of our data streaming platform products. While customer adoption of our data streaming platform products remains in early stages, we believe we have a robust opportunity to help our customers realize the benefits of our complete data streaming platform. We intend to continue to invest efficiently in our engineering capabilities, including through acquisitions, and marketing activities to maintain our strong position within the developer community. Our results of operations may fluctuate as we make these investments to drive increased customer adoption and usage. Â Increasing Adoption of Confluent Cloud Â We believe our cloud-native Confluent Cloud offering represents an important growth opportunity for our business. Organizations are increasingly looking for a fully-managed offering to seamlessly leverage data in motion across a variety of environments. In some cases, customers that have been self-managing deployments through Confluent Platform subsequently have become Confluent Cloud customers. We offer users a free cloud trial and a pay-as-you-go arrangement to encourage adoption and expand via new use cases to increase usage over time. We will continue to leverage our cloud-native differentiation to drive our growth. We expect Confluent Cloudâ€™s contribution to our revenue to continue to increase over time. Our Confluent Cloud revenue represented 52% and 46% of our total revenue for the three months ended September 30, 2024 and 2023, respectively, and 51% and 44% for the nine months ended September 30, 2024 and 2023, respectively. As we recognize revenue from Confluent Cloud based on usage, our revenue and results of operations have in the past fluctuated and may continue to fluctuate from period to period due to the usage-based nature of Confluent Cloud, our shift to a consumption-oriented sales model for Confluent Cloud, and varying patterns of customer consumption and adoption trends, including due to impacts from macroeconomic uncertainty and related effects on customer IT spending, as described above. 35 Table of Contents Growing Our Customer Base Â We are intensely focused on continuing to grow our customer base. We have invested and will continue to invest in our sales and marketing efforts, including pipeline generation and execution, and developer community outreach, which are critical to driving customer acquisition. We historically focused on large enterprise customers with significant expansion opportunities and built a go-to-market motion around this approach. As we grew our cloud offering and increasingly prioritized consumption over commitments, including by creating more self-serve opportunities and realizing our shift to a consumption-oriented sales model for Confluent Cloud, we have broadened our reach of customers and are able to attract a greater array of customers, including those in the earlier stages of data streaming adoption. Our ability to attract new customers will depend on and has historically been impacted by a number of factors, including our success in recruiting and scaling our sales and marketing organization, our ability to accelerate ramp time of our sales force, expansion and refinement of our go-to-market strategies to reach additional customer opportunities and to focus on consumption over commitments, our ability to enhance our brand and educate potential customers about the benefits and reduced total cost of ownership of our offering compared to alternatives for data in motion, such as Apache Kafka, our ability to effectively and competitively price our offering, our ability to expand features and functionalities of our offering, our ability to grow and harness our partner ecosystem, macroeconomic uncertainty and challenges, and competitive dynamics in our target markets. We had approximately 5,680 and 4,910 customers as of September 30, 2024 and September 30, 2023, respectively, spanning organizations of all sizes and industries. Our customer count treats affiliated entities with the same parent organization as a single customer and includes pay-as-you-go customers, and may fluctuate due to acquisitions, consolidations, spin-offs, and other market activity. Â Retaining and Expanding Revenue from Existing Customers Â Our business model and future growth are driven by customer renewals and increasing existing customer consumption and subscriptions over time, referred to as land-and-expand. Our ability to retain and expand revenue from existing customers, including through increased consumption of our offering and contractual commitments and renewals, will depend on and has historically been impacted by a number of factors, including market acceptance of our offering compared to data-in-motion alternatives, such as Apache Kafka, pricing of our offering, customer satisfaction, expansion of features and functionalities of our offering, competition, macroeconomic conditions, and overall changes in our customersâ€™ spending levels. In particular, we have experienced and expect to continue to experience volatility in consumption from some of our larger enterprise customers, resulting in lower consumption expansion from time to time, primarily due to continued customer focus on near-term cloud cost controls and driving efficiencies and resulting impacts on expansion in new use cases. Despite the continuing uncertain economic backdrop and consumption volatility, we believe we have significant opportunities to partner with our customers to help them realize increased value in Confluent in an efficient and sustainable manner, including through expansion of new use cases to drive their strategic goals. While these dynamics are expected to continue to result in reduced consumption expansion over the near term, we believe they can lead to more durable consumption expansion over time. Â Investing in Growth and Scaling our Business Â We believe our market opportunity is significant, and we are focused on continuing to make disciplined investments in our long-term revenue and profitability potential. We believe it is critical to scale across all organizational functions in order to capture this opportunity. Investments we make in our research and development and sales and marketing organizations will occur in advance of experiencing the benefits from such investments, and it may be difficult for us to determine if we are efficiently allocating resources. Our revenue growth potential is dependent on the effectiveness of such investments, which include the development of new product features and enhancements, and the continued refinement of our go-to-market strategies, including our shift to a consumption-oriented sales model for Confluent Cloud. To navigate more challenging macroeconomic conditions, we intend to take a disciplined approach in investing to grow our business to take advantage of our expansive market opportunity while also optimizing for improvements in profitability, margins, and cash flow, including by streamlining our operating expenses. 36 Table of Contents Key Business Metrics Â We monitor the key business metrics set forth below to help us evaluate our business and growth trends, establish budgets, measure our performance, and make strategic decisions. The calculation of the key metrics discussed below may differ from other similarly titled metrics used by other companies, securities analysts, or investors. Â Subscription Revenue We believe subscription revenue reflects the performance of our business because it captures both delivery of contractual commitments from Confluent Platform and consumption from Confluent Cloud. We discuss subscription revenue under â€œComponents of Results of Operations.â€ Â Customers with $100,000 or Greater in Annual Recurring Revenue (â€œARRâ€) Â We define ARR as (1) with respect to Confluent Platform customers, the amount of revenue to which our customers are contractually committed over the following 12 months assuming no increases or reductions in their subscriptions, and (2) with respect to Confluent Cloud customers, the amount of revenue that we expect to recognize from such customers over the following 12 months, calculated by annualizing actual consumption of Confluent Cloud in the last three months of the applicable period, assuming no increases or reductions in usage rate. Services arrangements are excluded from the calculation of ARR. Large customer relationships lead to scale and operating leverage in our business model. Compared with smaller customers, large customers present a greater opportunity for us because they have larger budgets, greater potential for migrating more applications over time, and a wider range of potential use cases for data in motion. As a measure of our ability to scale with our customers and attract large enterprises to our offering, we count the number of customers that contributed $100,000 or greater in ARR as of period end. Our customer count may also fluctuate due to acquisitions, consolidations, spin-offs, and other market activity. We had 1,346 and 1,185 customers with $100,000 or greater in ARR as of September 30, 2024 and 2023, respectively. Dollar-Based Net Retention Rate (â€œNRRâ€) Â We calculate our dollar-based NRR as of a period end by starting with the ARR from the cohort of all customers as of 12 months prior to such period end, or Prior Period Value. We then calculate the ARR from these same customers as of the current period end, or Current Period Value, and divide the Current Period Value by the Prior Period Value to arrive at our dollar-based NRR. The dollar-based NRR includes the effect, on a dollar-weighted value basis, of our Confluent Platform subscriptions that expand, renew, contract, or attrit. The dollar-based NRR also includes the effect of annualizing actual consumption of Confluent Cloud in the last three months of the applicable period, but excludes ARR from new customers in the current period. Our dollar-based NRR is subject to adjustments for acquisitions, consolidations, spin-offs, and other market activity. We believe that our dollar-based NRR provides useful information about the evolution of our existing customers and our future growth prospects. Our dollar-based NRR was 117% as of September 30, 2024, demonstrating our ability to expand within existing customers. Over the near term, we expect our dollar-based NRR to be tempered as a result of our shift to a consumption-oriented sales model for Confluent Cloud. Our dollar-based NRR as of September 30, 2024 was also tempered by, and over the near term is expected to continue to be tempered by, consumption volatility, resulting in reduced consumption expansion from certain customers, as described above under â€œâ€”Key Factors Affecting Our Performanceâ€”Retaining and Expanding Revenue from Existing Customers.â€ Our methodology for calculating ARR may result in increased volatility in NRR as our customersâ€™ consumption trends have experienced and may continue to experience fluctuations across quarters. Refer to the section titled â€œRisk Factorsâ€”Risks Related to Our Business and Operationsâ€”We expect fluctuations in our financial results and key metrics, making it difficult to project future results, and if we fail to meet the expectations of securities analysts or investors with respect to our results of operations, our stock price and the value of your investment could decline.â€ 37 Table of Contents Â Components of Results of Operations Â Revenue Â We derive revenue primarily from subscriptions and, to a lesser extent, services. Â Subscription Revenue. Our subscription revenue consists of revenue from our SaaS offering, which we refer to as Confluent Cloud, and from term-based licenses and post-contract customer support, maintenance, and upgrades, referred to together as PCS, which we refer to as Confluent Platform. The vast majority of our revenue from Confluent Cloud for the three and nine months ended September 30, 2024 and 2023 was based on usage-based commitments and is recognized on a usage basis, as usage represents a direct measurement of the value to the customer of the subscription transferred as of a particular date relative to the total value to be delivered over the term of the contract. For Confluent Platform, we recognize a portion of the revenue from our term-based license subscriptions at a point in time, upon delivery and transfer of control of the underlying license to the customer, which is typically the effective start date. Revenue from PCS, which represents a substantial majority of the revenue from our term-based license subscriptions, is recognized ratably over the contract term. Our subscriptions primarily have terms of one to three years, and are generally non-cancelable and non-refundable. We also provide pay-as-you-go arrangements, which consist of month-to-month SaaS contracts. These arrangements have historically represented an immaterial portion of our subscription revenue. Â Services Revenue. Services revenue consists of revenue from professional services and education services, which are generally sold on a time-and-materials basis. Revenue for professional services and education services is recognized as these services are delivered. Â We expect our total revenue may vary from period to period based on, among other things, the timing and size of new subscriptions, the rate of customer renewals and expansions, fluctuations in customer consumption of and adoption trends for our usage-based offering, delivery of professional services, ramp time and productivity of our sales force, the impact of significant transactions, and seasonality. Â Cost of Revenue Â Cost of Subscription Revenue. Cost of subscription revenue primarily includes personnel-related costs, including salaries, bonuses, benefits, and stock-based compensation, for employees associated with customer support and maintenance, third-party cloud infrastructure costs, amortization of internal-use software and acquired intangible assets, and allocated overhead costs for information technology, facilities, recruiting, and business systems. We expect our cost of subscription revenue to increase in absolute dollars as our subscription revenue increases. Â Cost of Services Revenue. Cost of services revenue primarily includes personnel-related costs, including salaries, bonuses, benefits, and stock-based compensation, for employees associated with our professional services and education services, costs of third-party consultants and partners who supplement our services delivery team, and allocated overhead. We expect our cost of services revenue to fluctuate from period to period depending on the timing and delivery of professional services and education services. Â Gross Profit and Gross Margin Â Gross Profit. Gross profit represents revenue less cost of revenue. Â Gross Margin. Gross margin, or gross profit as a percentage of revenue, has been and will continue to be affected by a variety of factors, including the average sales price of our subscriptions and services, changes in our revenue mix, including the mix of revenue between our Confluent Cloud, Confluent Platform, and service offerings, timing and amount of usage of third-party cloud infrastructure resources, infrastructure optimization, and timing and extent of our investments in growth and scaling our business. We expect our gross margin to fluctuate over time depending on the factors described above. 38 Table of Contents Operating Expenses Â Our operating expenses consist of research and development, sales and marketing, general and administrative expenses, and restructuring and other related charges. Personnel-related costs are generally the most significant component of each category of operating expenses. Operating expenses also include allocated overhead costs for information technology, facilities, recruiting, and business systems. Â Research and Development. Research and development expenses consist primarily of personnel-related costs, including salaries, bonuses, benefits, and stock-based compensation, net of capitalized amounts, third-party cloud infrastructure expenses incurred in developing our offering, software and subscription services dedicated for use by our research and development organization, contractor and professional services fees, and allocated overhead. We expect our research and development expenses will continue to increase in absolute dollars as our business grows and we continue to invest in our offering. Â Sales and Marketing. Sales and marketing expenses consist primarily of personnel-related costs, including salaries, sales commissions, bonuses, benefits, and stock-based compensation, amortization of deferred contract acquisition costs, which primarily consist of sales commissions and the associated payroll taxes, conferences, costs related to marketing programs, travel-related costs, and allocated overhead. Marketing programs consist of advertising, events, corporate communications, and brand-building and developer-community activities. We expect our sales and marketing expenses will increase in absolute dollars over time and continue to be our largest operating expense for the foreseeable future as we invest in our sales and marketing efforts. We also expect a greater increase in our sales and marketing expenses in the coming quarters as a result of shifting our sales compensation plan to be oriented toward consumption for Confluent Cloud, which we expect will result in higher upfront expense recognition from consumption-oriented sales commissions. Â General and Administrative. General and administrative expenses consist primarily of personnel-related costs, including salaries, bonuses, benefits, and stock-based compensation for administrative functions including finance, human resources, and legal, professional fees, software and subscription services dedicated for use by our general and administrative functions, and allocated overhead. We expect our general and administrative expenses will increase in absolute dollars over time as we continue to invest in the growth of our business. Â Restructuring and Other Related Charges. Restructuring and other related charges consist of personnel-related costs, including employee transition and severance payments, employee benefits, and related facilitation costs, as well as lease abandonment charges. Â Other Income (Expense), Net Â Other income (expense), net consists primarily of interest earned on our cash and cash equivalents and marketable securities, including amortization of premiums and accretion of discounts on marketable securities, interest expense from amortization of debt issuance costs, gains and losses from foreign currency transactions, and realized gains and losses on marketable securities. Â Provision for (Benefit from) Income Taxes Â Provision for (benefit from) income taxes consists of income taxes in certain foreign and U.S. federal and state jurisdictions in which we conduct business. We maintain a full valuation allowance against our U.S. and U.K. deferred tax assets because we have concluded that it is more likely than not that the deferred tax assets will not be realized. 39 Table of Contents Results of Operations Â The following table sets forth our condensed consolidated statements of operations data for the periods presented: Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Â (in thousands) Â Revenue: Â Â Â Â Â Â Â Â Â Â Â Subscription $ 239,851 Â Â $ 189,270 Â Â $ 671,455 Â Â $ 526,325 Â Services Â 10,348 Â Â Â 10,911 Â Â Â 30,967 Â Â Â 37,443 Â Total revenue Â 250,199 Â Â Â 200,181 Â Â Â 702,422 Â Â Â 563,768 Â Cost of revenue: Â Â Â Â Â Â Â Â Â Â Â Â Subscription(1) Â 52,162 Â Â Â 44,104 Â Â Â 153,380 Â Â Â 131,197 Â Services(1) Â 11,541 Â Â Â 12,445 Â Â Â 36,525 Â Â Â 41,416 Â Total cost of revenue Â 63,703 Â Â Â 56,549 Â Â Â 189,905 Â Â Â 172,613 Â Gross profit Â 186,496 Â Â Â 143,632 Â Â Â 512,517 Â Â Â 391,155 Â Operating expenses:

Â Â Â Â Â Â Â Â Â Â Â Â Research and development(1) Â 102,720 Â Â Â 91,237 Â Â Â 306,351 Â Â Â 261,804 Â Sales and marketing(1) Â 137,968 Â Â Â 128,624 Â Â Â 402,185 Â Â Â 385,018 Â General and administrative(1) Â 39,471 Â Â Â 31,874 Â Â Â 117,344 Â Â Â 103,572 Â Restructuring and other related charges Â - Â Â Â 529 Â Â Â - Â Â Â 34,854 Â Total operating expenses Â 280,159 Â Â Â 252,264 Â Â Â 825,880 Â Â Â 785,248 Â Operating loss Â (93,663) Â Â (108,632) Â Â (313,363) Â Â (394,093) Other income, net Â 22,495 Â Â Â 17,529 Â Â Â 65,198 Â Â Â 50,324 Â Loss before income taxes Â (71,168) Â Â (91,103) Â Â (248,165) Â Â (343,769) Provision for income taxes Â 2,976 Â Â Â 1,567 Â Â Â 8,846 Â Â Â 4,881 Â Net loss $ (74,144) Â $ (92,670) Â $ (257,011) Â $ (348,650) _____ (1) Includes stock-based compensation expense as follows: Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Â (in thousands) Â Cost of revenue - subscription $ 6,931 Â Â $ 6,171 Â Â $ 20,130 Â Â $ 19,413 Â Cost of revenue - services Â 2,286 Â Â Â 2,619 Â Â Â 7,082 Â Â Â 8,521 Â Research and development Â 41,702 Â Â Â 37,778 Â Â Â 121,366 Â Â Â 103,213 Â Sales and marketing Â 33,020 Â Â Â 32,297 Â Â Â 100,001 Â Â Â 93,673 Â General and administrative Â 14,368 Â Â Â 10,649 Â Â Â 44,157 Â Â Â 36,142 Â Total stock-based compensation expense $ 98,307 Â Â $ 89,514 Â Â $ 292,736 Â Â $ 260,962 Â Â 40 Table of Contents The following table sets forth our condensed consolidated statements of operations data expressed as a percentage of revenue for the periods indicated: Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Revenue: Â Â Â Â Â Â Â Â Â Â Subscription Â 96 % Â Â 95 % Â Â 96 % Â Â 93 % Services Â 4 Â Â Â Â 5 Â Â Â Â 4 Â Â Â 7 Â Total revenue Â 100 Â Â Â 100 Â Â Â 100 Â Â Â 100 Â Cost of revenue: Â Â Â Â Â Â Â Â Â Â Subscription Â 21 Â Â Â 22 Â Â Â 22 Â Â Â 23 Â Services Â 5 Â Â Â 6 Â Â Â 5 Â Â Â 7 Â Total cost of revenue Â 25 Â Â Â 28 Â Â Â 27 Â Â Â 31 Â Gross profit Â 75 Â Â Â 72 Â Â Â 73 Â Â Â 69 Â Operating expenses: Â Â Â Â Â Â Â Â Â Â Research and development Â 41 Â Â Â 46 Â Â Â 44 Â Â Â 46 Â Sales and marketing Â 55 Â Â Â 64 Â Â Â 57 Â Â Â 68 Â General and administrative Â 16 Â Â Â 16 Â Â Â 17 Â Â Â 18 Â Restructuring and other related charges Â 0 Â Â Â 0 Â Â Â 0 Â Â Â 6 Â Total operating expenses Â 112 Â Â Â 126 Â Â Â 118 Â Â Â 139 Â Operating loss Â (37) Â Â (54) Â Â (45) Â Â (70) Other income, net Â 9 Â Â Â 9 Â Â Â 9 Â Â Â 9 Â Â Â 9 Â Loss before income taxes Â (28) Â Â (46) Â Â (35) Â Â (61) Provision for income taxes Â 1 Â Â Â 1 Â Â Â 1 Â Â Â 1 Â Net loss Â (30)% Â Â (46)% Â Â (37)% Â Â (62)% _____ Â Note: Certain figures may not sum due to rounding. 41 Table of Contents Comparison of the Three Months Ended September 30, 2024 and 2023 Â Revenue Â Â Three Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Subscription $ 239,851 Â Â $ 189,270 Â Â $ 50,581 Â Â 27% Services Â 10,348 Â Â Â 10,911 Â Â Â (563) Â (5)% Total revenue $ 250,199 Â Â $ 200,181 Â Â $ 50,018 Â Â 25% Â Subscription revenue increased by $50.6 million during the three months ended September 30, 2024 compared to the three months ended September 30, 2023. The increase in revenue was primarily from sales to existing customers and the remaining increase was attributable to sales to new customers. Sales to new customers represent the revenue recognized from customers acquired in the 12 months prior to September 30, 2024. A further indication of our ability to expand from existing customers is through our dollar-based net retention rate, which was 117% as of September 30, 2024. Confluent Cloud and Confluent Platform contributed 54% and 46% of our subscription revenue during the three months ended September 30, 2024, respectively, compared to 48% and 52% during the three months ended September 30, 2023, respectively. Â Services revenue decreased by $0.6 million during the three months ended September 30, 2024 compared to the three months ended September 30, 2023 primarily due to a decrease in delivery of professional services. Â Cost of Revenue, Gross Profit, and Gross Margin Â Â Three Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Cost of revenue Â Â Â Â Â Â Â Â Â Â Subscription $ 52,162 Â Â $ 44,104 Â Â $ 8,058 Â Â 18% Services Â 11,541 Â Â Â 12,445 Â Â Â (904) Â (7)% Total cost of revenue $ 63,703 Â Â $ 56,549 Â Â $ 7,154 Â Â 13% Gross profit $ 186,496 Â Â $ 143,632 Â Â $ 42,864 Â Â 30% Â Â Three Months Ended September 30, Â 2024 Â 2023 Gross margin Â Â Â Subscription 78% Â 77% Services (12)% Â (14)% Total gross margin 75% Â 72% Â Cost of subscription revenue increased by $8.1 million during the three months ended September 30, 2024 compared to the three months ended September 30, 2023. This increase was primarily due to an increase of $4.0 million in third-party cloud infrastructure costs, an increase of $2.0 million in amortization of internal-use software, and an increase of $1.4 million in personnel-related costs and allocated overhead costs driven by increased headcount. 42 Table of Contents Cost of services revenue decreased by $0.9 million during the three months ended September 30, 2024 compared to the three months ended September 30, 2023. This decrease was primarily due to a decrease in personnel-related costs and allocated overhead costs driven by decreased headcount. Â Our subscription gross margin increased primarily due to efficiencies in personnel-related costs offset by a change in our revenue mix toward Confluent Cloud which has a lower gross margin. Our services gross margin decreased primarily due to increased costs related to the delivery of professional services and personnel-related costs decreasing at a lower rate than services revenue. Research and Development Â Â Three Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Research and development $ 102,720 Â Â $ 91,237 Â Â $ 11,483 Â Â 13% Percentage of revenue 41% Â Â 46% Â Â Â Â Â Â Â Â Research and development expenses increased by $11.5 million during the three months ended September 30, 2024 compared to the three months ended September 30, 2023. This increase was primarily due to an increase of $7.9 million in personnel-related costs and allocated overhead costs, and an increase of $2.0 million in acquisition-related compensation costs. The increase in personnel-related costs was mainly driven by increased headcount and an increase of $3.9 million in stock-based compensation expense, net of amounts capitalized. Â Sales and Marketing Â Three Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Sales and marketing $ 137,968 Â Â $ 128,624 Â Â $ 9,344 Â Â 7% Percentage of revenue 55% Â Â 64% Â Â Â Â Â Â Â Â Sales and marketing expenses increased by $9.3 million during the three months ended September 30, 2024 compared to the three months ended September 30, 2023. This increase was primarily due to an increase of $5.5 million in personnel-related costs and allocated overhead costs, an increase of $2.0 million in amortization of deferred contract acquisition costs, and an increase of $1.1 million in travel-related costs. The increase in personnel-related costs was mainly driven by an increased headcount and an increase in commissions expense. Â General and Administrative Â Â Three Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) General and administrative $ 39,471 Â Â $ 31,874 Â Â $ 7,597 Â Â 24% Percentage of revenue 16% Â Â 16% Â Â Â Â Â Â Â Â General and administrative expenses increased by $7.6 million during the three months ended September 30, 2024 compared to the three months ended September 30, 2023. This increase was primarily due to an increase of $5.8 million in personnel-related costs and allocated overhead costs, and an increase of $1.0 million in acquisition-related costs. The increase in personnel-related costs was mainly driven by increased headcount and an increase of $3.7 million in stock-based compensation expense. 43 Table of Contents Restructuring and Other Related Charges Â Â Three Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Restructuring and other related charges $ - Â Â $ 529 Â Â $ (529) Â (100)% Percentage of revenue 0% Â Â 0% Â Â Â Â Â Â Â Â Restructuring and other related charges decreased by $0.5 million during the three months ended September 30, 2024 compared to the three months ended September 30, 2023 as our restructuring actions to adjust our cost structure were taken in 2023. Other Income (Expense), Net Â Â Three Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Other income, net $ 22,495 Â Â $ 17,529 Â Â $ 4,966 Â Â 28% Â Other income, net increased by $5.0 million during the three months ended September 30, 2024 compared to the three months ended September 30, 2023 primarily due to higher yields on cash, cash equivalents, and marketable securities. Â Provision for (Benefit from) Income Taxes Â Â Three Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Loss before income taxes $ (71,168) Â $ (91,103) Â $ 19,935 Â Â (22)% Provision for income taxes Â 2,976 Â Â Â 1,567 Â Â Â 1,409 Â Â 90% Effective tax rate (4.2)% Â Â (1.7)% Â Â Â Â Â Â Â Â The provision for income taxes during the three months ended September 30, 2024 and 2023 was primarily driven by foreign, federal, and state income taxes. Our effective tax rate may fluctuate to the extent the mix of earnings fluctuates between jurisdictions with different tax rates. 44 Table of Contents Comparison of the Nine Months Ended September 30, 2024 and 2023 Â Revenue Â Â Nine Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Subscription $ 671,455 Â Â $ 526,325 Â Â $ 145,130 Â Â 28% Services Â 30,967 Â Â Â 37,443 Â Â Â (6,476) Â (17)% Total revenue $ 702,422 Â Â $ 563,768 Â Â $ 138,654 Â Â 25% Â Subscription revenue increased by $145.1 million during the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023. The increase in revenue was primarily from sales to existing customers and the remaining increase was attributable to sales to new customers. Sales to new customers represent the revenue recognized from customers acquired in the 12 months prior to each discrete quarter end within the nine months ended September 30, 2024. A further indication of our ability to expand from existing customers is through our dollar-based net retention rate, which was 117% as of September 30, 2024. Confluent Cloud and Confluent Platform contributed 53% and 47% of our subscription revenue during the nine months ended September 30, 2024, respectively, compared to 47% and 53% during the nine months ended September 30, 2023, respectively. Â Services revenue decreased by $6.5 million during the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023 primarily due to a decrease in delivery of professional services. Â Cost of Revenue, Gross Profit, and Gross Margin Â Â Nine Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Cost of revenue Â Â Â Â Â Â Â Â Â Â Subscription $ 153,380 Â Â $ 131,197 Â Â $ 22,183 Â Â 17% Services Â 36,525 Â Â Â 41,416 Â Â Â (4,891) Â (12)% Total cost of revenue $ 189,905 Â Â $ 172,613 Â Â $ 17,292 Â Â 10% Gross profit $ 512,517 Â Â $ 391,155 Â Â $ 121,362 Â Â 31% Â Â Nine Months Ended September 30, Â 2024 Â 2023 Gross margin Â Â Â Subscription 77% Â 75% Services (18)% Â (11)% Total gross margin 73% Â 69% Â Cost of subscription revenue increased by $22.2 million during the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023. This increase was primarily due to an increase of $13.8 million in third-party cloud infrastructure costs, an increase of $5.2 million in amortization of internal-use software, and an increase of $3.0 million in software license costs. Â Cost of services revenue decreased by $4.9 million during the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023. This decrease was primarily due to a decrease of $5.0 million in personnel-related costs and allocated overhead costs driven by decreased headcount and a decrease of $1.4 million in stock-based compensation expense. Â Our subscription gross margin increased primarily due to efficiencies in personnel-related costs, offset by a change in our revenue mix toward Confluent Cloud which has a lower gross margin. Our services gross margin decreased primarily due to personnel-related costs decreasing at a lower rate than services revenue. 45 Table of Contents Research and Development Â Â Nine Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Research and development $ 306,351 Â Â $ 261,804 Â Â $ 44,547 Â Â 17% Percentage of revenue 44% Â Â 46% Â Â Â Â Â Â Â Â Research and development expenses increased by $44.5 million during the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023. This increase was primarily due to an increase of $30.3 million in personnel-related costs and allocated overhead costs, an increase of $9.6 million in software license costs, and an increase of $3.0 million in third-party cloud infrastructure costs. The increase in personnel-related costs was mainly driven by increased headcount and an increase of $18.2 million in stock-based compensation expense, net of amounts capitalized. Â Sales and Marketing Â Nine Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Sales and marketing $ 402,185 Â Â $ 385,018 Â Â $ 17,167 Â Â 4% Percentage of revenue 57% Â Â 68% Â Â Â Â Â Â Â Â Sales and marketing expenses increased by $17.2 million during the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023. This increase was primarily due to an increase of $6.7 million in personnel-related costs and allocated overhead costs, an increase of $6.6 million in amortization of deferred contract acquisition costs, an increase of $2.5 million in travel-related costs, an increase of $1.6 million in marketing and event expenses, an increase of $1.4 million in payroll taxes related to stock-based compensation, offset by a decrease of $3.2 million in acquisition-related compensation costs. The increase in personnel-related costs was mainly driven by increased headcount, a $6.3 million increase in stock-based compensation expense, and an increase in commissions expense. Â General and Administrative Â Â Nine Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) General and administrative $ 117,344 Â Â $ 103,572 Â Â $ 13,772 Â Â 13% Percentage of revenue 17% Â Â 18% Â Â Â Â Â Â Â Â General and administrative expenses increased by $13.8 million during the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023. This increase was primarily due to an increase of $12.8 million in personnel-related costs and allocated overhead costs, and an increase of $2.1 million in professional services fees, offset by a decrease of $1.6 million in insurance premium costs. The increase in personnel-related costs was mainly driven by increased headcount and an increase of $8.0 million in stock-based compensation expense. 46 Table of Contents Restructuring and Other Related Charges Â Â Nine Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Restructuring and other related charges $ - Â Â $ 34,854 Â Â $ (34,854) Â (100)% Percentage of revenue 0% Â Â 6% Â Â Â Â Â Â Â Â Restructuring and other related charges decreased by $34.9 million during the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023 as our restructuring actions to adjust our cost structure and real estate footprint were taken in 2023. Other Income (Expense), Net Â Â Nine Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Other income, net $ 65,198 Â Â $ 50,324 Â Â $ 14,874 Â Â 30% Â Other income, net increased by $14.9 million during the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023 primarily due to higher yields on cash, cash equivalents, and marketable securities. Â Provision for (Benefit from) Income Taxes Â Â Nine Months Ended September 30, Â Â Change Â 2024 Â Â 2023 Â Â $ Â Â % Â (in thousands, except percentages) Loss before income taxes $ (248,165) Â $ (343,769) Â $ 95,604 Â Â (28)% Provision for income taxes Â 8,846 Â Â Â 4,881 Â Â Â 3,965 Â Â 81% Effective tax rate (3.6)% Â Â (1.4)% Â Â Â Â Â Â Â Â The provision for income taxes during the nine months ended September 30, 2024 and 2023 was primarily driven by foreign, federal, and state income taxes. Our effective tax rate may fluctuate to the extent the mix of earnings fluctuates between jurisdictions with different tax rates. 47 Table of Contents Â Liquidity and Capital Resources Â To date, we have financed operations primarily through proceeds received from issuances of equity and debt securities and payments received from our customers. In December 2021, we issued $1.1 billion aggregate principal amount of 0% convertible senior notes due 2027 (the â€œ2027 Notesâ€) in a private placement to qualified institutional buyers pursuant to Rule 144A under the Securities Act. The net proceeds from the issuance of the 2027 Notes, after deducting the initial purchasersâ€™ discounts and commissions and debt issuance costs, were $1,080.5 million. Â As of September 30, 2024, our principal sources of liquidity were cash, cash equivalents, and marketable securities totaling $1,859.5 million. Our cash, cash equivalents, and marketable securities consist of bank deposits, money market funds, corporate notes and bonds, commercial paper, U.S. agency obligations, and U.S. treasury securities. We believe that existing cash, cash equivalents, marketable securities, and cash flow from operations will be sufficient to fund our short-term and long-term operating and capital needs, including our purchase obligations primarily related to our non-cancelable agreements for third-party cloud infrastructure, and operating lease commitments primarily related to our office space. Â We have generated significant operating losses and negative cash flows from operations. As of September 30, 2024, we had an accumulated deficit of $1,901.2 million. We may require additional capital resources to execute strategic initiatives to grow our business. Our future capital requirements will depend on many factors including our growth rate, the timing and extent of spending to support development efforts, the expansion of sales and marketing and international operations, and the continuing market acceptance of our subscriptions and services. We may be required to seek additional equity or debt financing. In the event that additional financing is required from outside sources, we may not be able to raise it on terms acceptable to us or at all. If we are unable to raise additional capital when desired, our business, results of operations, and financial condition would be adversely affected. Â The following table summarizes our cash flows for the periods presented: Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â (in thousands) Â Â Net cash used in operating activities $ (1,751) Â $ (115,892) Â Net cash used in investing activities $ (85,226) Â $ (92,943) Â Net cash provided by financing activities $ 60,302 Â Â $ 91,398 Â Â 48 Table of Contents Cash Flows from Operating Activities Â We generally invoice our customers annually in advance for our term-based licenses and typically annually in advance or monthly in arrears for our SaaS offering. Our largest source of operating cash is payments received from our customers. We have in the past and expect in the future to experience seasonality, with the fourth quarter historically being our strongest quarter for sales to customers as a result of large enterprise buying patterns. Accordingly, the operating cash flow benefit from increased collections from our customers generally occurs in the subsequent quarter after billing. We expect seasonality, timing of billings, and collections from our customers to have a material impact on our cash flow from operating activities from period to period. Our primary uses of cash from operating activities are for personnel-related expenses, third-party cloud infrastructure costs, sales and marketing expenses, and overhead expenses. Â Cash used in operating activities of $1.8 million for the nine months ended September 30, 2024 primarily consisted of our net loss of $257.0 million, adjusted for non-cash charges of $326.7 million, and net cash outflows of $71.4 million from changes in our operating assets and liabilities, net of the effects of a business combination. Our non-cash charges included $292.7 million of stock-based compensation expense, net of amounts capitalized, $40.0 million of amortization of deferred contract acquisition costs, and $15.9 million of depreciation and amortization of property equipment and acquired intangible

assets, partially offset by $29.6 million of net accretion of discounts on marketable securities. The main drivers of the changes in operating assets and liabilities were a $50.2 million increase in accounts receivables due to overall growth of our sales as well as timing of billings and collections, a $37.3 million increase in deferred contract acquisition costs due to our sales, and a $7.2 million decrease in accrued expenses and other liabilities due to purchases under our employee stock purchase plan and timing of accruals and payments, partially offset by a $21.3 million increase in deferred revenue corresponding with our increased sales. Cash used in operating activities of $115.9 million for the nine months ended September 30, 2023 primarily consisted of our net loss of $348.7 million, adjusted for non-cash charges of $298.2 million, and net cash outflows of $65.4 million from changes in our operating assets and liabilities, net of the effects of a business combination. Our non-cash charges included $261.0 million of stock-based compensation expense, net of amounts capitalized, $33.5 million of amortization of deferred contract acquisition costs, $15.7 million of lease abandonment charges, and $10.0 million of depreciation and amortization of property equipment and acquired intangible assets, partially offset by $31.0 million of net accretion of discounts and amortization of premiums on marketable securities. The main drivers of the changes in operating assets and liabilities, net of the effects of a business combination, were a $39.6 million increase in deferred contract acquisition costs due to our increased sales, a $19.2 million decrease in accounts payable due to timing of payments, a $13.8 million increase in prepaid expenses and other assets related to timing of payments made in advance for future services, and a $6.1 million increase in accounts receivable due to overall growth of our sales, partially offset by an $18.0 million increase in accrued expenses and other liabilities due to the timing of accruals and payments. 49 Table of Contents Cash Flows from Investing Activities Â Cash used in investing activities of $85.2 million for the nine months ended September 30, 2024 was primarily due to purchases of marketable securities of $1,172.4 million, cash paid for a business combination, net of cash acquired of $115.5 million, and capitalized internal-use software development costs of $16.0 million, partially offset by proceeds from maturities and sales of marketable securities of $1,222.8 million. Cash used in investing activities of $92.9 million for the nine months ended September 30, 2023 was primarily due to purchases of marketable securities of $1,235.6 million, cash paid for a business combination, net of cash acquired of $45.8 million, and capitalized internal-use software development costs of $13.5 million, partially offset by maturities of marketable securities of $1,203.7 million. Â Cash Flows from Financing Activities Â Cash provided by financing activities of $60.3 million for the nine months ended September 30, 2024 was due to $36.3 million in proceeds from the issuance of common stock upon exercises of stock options and $24.0 million in proceeds from the issuance of common stock under our employee stock purchase plan. Cash provided by financing activities of $91.4 million for the nine months ended September 30, 2023 was primarily due to $62.9 million in proceeds from the issuance of common stock upon exercises of stock options and $28.7 million in proceeds from the issuance of common stock under our employee stock purchase plan. 50 Table of Contents Critical Accounting Estimates Â Our condensed consolidated financial statements and the related notes thereto included elsewhere in this Quarterly Report on Form 10-Q are prepared in accordance with generally accepted accounting principles in the United States, or U.S. GAAP. The preparation of these condensed consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue, costs and expenses, and related disclosures. We evaluate our estimates and assumptions on an ongoing basis. Our estimates are based on historical experience and on various other assumptions that we believe to be reasonable under the circumstances. Actual results could differ significantly from the estimates made by management. To the extent that there are differences between our estimates and actual results, our financial condition, results of operations, and cash flows will be affected. Â There have been no material changes to our critical accounting estimates as compared to those described in â€œManagementâ€™s Discussion and Analysis of Financial Condition and Results of Operationsâ€ set forth in our Annual Report. Â Recent Accounting Pronouncements Â See Note 2, Basis of Presentation and Summary of Significant Accounting Policies, to our condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for recent accounting pronouncements. 51 Table of Contents Â ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK Â Market risk represents the risk of loss that may impact our financial position due to adverse changes in financial market prices and rates. We have operations both within the United States and internationally, and we are exposed to market risk in the ordinary course of our business. Â Interest Rate Risk Â As of September 30, 2024, we had $1,859.5 million of cash, cash equivalents, and marketable securities in a variety of securities, including money market funds, corporate notes and bonds, commercial paper, U.S. agency obligations, and U.S. treasury securities. Our cash, cash equivalents, and marketable securities are held for working capital purposes. We do not enter into investments for trading or speculative purposes. The effect of a hypothetical 10% relative change in interest rates would not have a material impact on the fair value of our cash equivalents and marketable securities as of September 30, 2024. Â In December 2021, we issued $1.1 billion aggregate principal amount of 0% convertible senior notes due 2027 (the â€œ2027 Notesâ€) in a private placement to qualified institutional buyers pursuant to Rule 144A under the Securities Act. The fair value of the 2027 Notes are subject to market risk and other factors due to the conversion feature. The fair value of the 2027 Notes will generally increase as our Class A common stock price increases, and will generally decrease as our Class A common stock price declines. The market value changes affect the fair value of the 2027 Notes, but do not impact our financial position, cash flows or results of operations due to the fixed nature of the debt obligation. Additionally, we carry the 2027 Notes at face value less unamortized debt issuance costs on our condensed consolidated balance sheet, and we present the fair value for required disclosure purposes only. Â Foreign Currency Risk Â Our reporting currency and the functional currency of our wholly-owned foreign subsidiaries is the U.S. dollar. The substantial majority of our sales contracts are denominated in U.S. dollars, and therefore our revenue is not currently subject to significant foreign currency risk. A portion of our operating expenses and balance sheet items are incurred outside the United States and denominated in foreign currencies and are subject to fluctuations due to changes in foreign exchange rates. Â To reduce the impact of foreign currency fluctuations, we established a hedging program in December 2022. See Note 5 to our condensed consolidated financial statements for additional information. Our hedging program reduces but does not eliminate the impact of currency exchange rate movements. Â The effect of a hypothetical 10% relative change in foreign exchange rates, after considering our hedging program, would not have a material impact on our financial condition, results of operations, or cash flows for the periods presented. As our international operations grow, we will continue to reassess our approach to manage our risk relating to fluctuations in foreign exchange rates. 52 Table of Contents ITEM 4. CONTROLS AND PROCEDURES Evaluation of Disclosure Controls and Procedures Â Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. The term â€œdisclosure controls and procedures,â€ as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the â€œExchange Actâ€), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commissionâ€™s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the companyâ€™s management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this Quarterly Report on Form 10-Q, our disclosure controls and procedures were effective at the reasonable assurance level. Â Changes in Internal Control over Financial Reporting Â There were no changes in our internal control over financial reporting identified in connection with the evaluation required by Rule 13a-15(d) and 15d-15(d) of the Exchange Act that occurred during the period covered by this Quarterly Report on Form 10-Q that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. Â Inherent Limitations on Effectiveness of Controls Â Our management, including our Chief Executive Officer and Chief Financial Officer, believes that our disclosure controls and procedures and internal control over financial reporting are designed to provide reasonable assurance of achieving their objectives and are effective at the reasonable assurance level. However, management does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the company have been detected. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. 53 Table of Contents Â PART II. OTHER INFORMATION Â ITEM 1. LEGAL PROCEEDINGS Â From time to time, we have been and will continue to be subject to legal proceedings and claims. We are not presently a party to any legal proceedings that, if determined adversely to us, would individually or taken together have a material adverse effect on our business, results of operations, financial condition, or cash flows. Defending such proceedings is costly and can impose a significant burden on management and employees. The results of any current or future litigation cannot be predicted with certainty, and regardless of the outcome, litigation can have an adverse impact on us because of defense and settlement costs, diversion of management resources, and other factors. 54 Table of Contents ITEM 1A. RISK FACTORS Â Investing in our Class A common stock involves a high degree of risk. You should consider and read carefully all of the risks and uncertainties described below, as well as other information included in this Quarterly Report on Form 10-Q, including our consolidated financial statements and related notes appearing elsewhere in this Quarterly Report on Form 10-Q, before making an investment decision. The risks described below are not the only ones we face. The occurrence of any of the following risks or additional risks and uncertainties not presently known to us or that we currently believe to be immaterial could materially and adversely affect our business, financial condition, or results of operations. In such case, the trading price of our Class A common stock could decline, and you may lose some or all of your original investment. You should not interpret our disclosure of any of the following risks to imply that such risks have not already materialized. Â Risk Factors Summary Â Below is a summary of the principal factors that make an investment in our Class A common stock speculative or risky: â€¢Our recent rapid growth may not be indicative of our future growth. Our rapid growth also makes it difficult to evaluate our future prospects and may increase the risk that we will not be successful. â€¢We have a history of operating losses and may not achieve or sustain profitability in the future. In particular, we have limited experience operating our business at current scale under economic conditions characterized by high inflation or in recessionary or uncertain economic environments. â€¢Macroeconomic uncertainty, unfavorable conditions in our industry or the global economy, including those caused by the ongoing conflicts around the world, reductions in information technology spending, or inflation, have impacted and may continue to impact our ability to grow our business and negatively affect our results of operations. In particular, we have experienced and expect to continue to experience longer sales cycles, reduced IT budgets, slowdowns in customer consumption expansion and growth rates, including fewer new use cases adopted by customers, lower consumption from some of our larger enterprise customers, and generally increased scrutiny on IT spending and budgets from existing and potential customers, due in part to the effects of macroeconomic uncertainty and challenges and the geopolitical situation in Ukraine and in the Middle East. â€¢We derive substantially all of our revenue from our data-in-motion offering. Failure of our offering to satisfy customer demands or achieve continued market acceptance over competitors, including open source alternatives, would harm our business, results of operations, financial condition, and growth prospects. â€¢We intend to continue investing significantly in Confluent Cloud, and if it fails to achieve further market adoption or increased consumption, including following our shift to a consumption-oriented sales model for Confluent Cloud, our growth, business, results of operations, and financial condition could be harmed. Reduced consumption by, or the loss or expected loss of, certain customers has historically negatively impacted and may continue to negatively impact our growth, business, results of operations, and financial condition. â€¢Failure to effectively develop and expand our sales and marketing capabilities or improve the productivity of our sales and marketing organization could harm our ability to expand our potential customer and sales pipeline, increase our customer base, and achieve broader market acceptance of our offering. In particular, challenges in connection with our shift to a consumption-oriented sales model for Confluent Cloud have caused and may continue to cause certain attrition in our sales organization, and have adversely impacted and may continue to adversely impact our ability to meet our sales, consumption and revenue forecasts, cause delays in our sales cycle, and result in increased costs, any of which would harm our growth, business, results of operations, and financial condition. â€¢If we are unable to attract new customers or expand our potential customer and sales pipeline, our business, financial condition, and results of operations will be adversely affected. 55 Table of Contents â€¢Our business depends on our existing customers renewing their subscriptions and usage-based commitments, purchasing additional subscriptions and usage-based commitments, and expanding their use of our offering. â€¢If we fail to maintain and enhance our brand, including among developers, our ability to expand our customer base will be impaired and our business, financial condition, and results of operations may suffer. â€¢The markets in which we participate are competitive, and if we do not compete effectively, our business, financial condition, and results of operations could be harmed. â€¢We expect fluctuations in our financial results and key metrics, making it difficult to project future results, and if we fail to meet the expectations of securities analysts or investors with respect to our results of operations, our stock price and the value of your investment could decline. â€¢If we, or third parties upon which we rely, experience a security incident compromising the confidentiality, integrity, or availability of our information technology, software, services, communications, or data, we could experience adverse consequences resulting from such compromise, including but not limited to, reputational harm, a reduction in the demand for our offering, regulatory investigations or actions, litigation, fines and penalties, disruptions of our business operations, or other adverse consequences. â€¢We rely on third-party providers of cloud-based infrastructure to host Confluent Cloud. Any failure to adapt our offering to evolving network architecture technology, disruption in the operations of these third-party providers, limitations on capacity or use of features, or interference with our use could adversely affect our business, financial condition, and results of operations. â€¢The dual class structure of our common stock as contained in our amended and restated certificate of incorporation has the effect of concentrating voting control with those stockholders who held our stock prior to the IPO, including our executive officers, employees, and directors and their affiliates, and limiting your ability to influence corporate matters, which could adversely affect the trading price of our Class A common stock. Â Risks Related to Our Business and Operations Â Our recent rapid growth may not be indicative of our future growth. Our rapid growth also makes it difficult to evaluate our future prospects and may increase the risk that we will not be successful. Our revenue was $777.0 million, $585.9 million, and $387.9 million for the years ended December 31, 2023, 2022, and 2021, respectively, and $702.4 million and $563.8 million for the nine months ended September 30, 2024 and 2023, respectively. You should not rely on the revenue growth of any prior period as an indication of our future performance. Our revenue growth rate has declined from time to time, and may decline in the future, as a result of a variety of factors, including our focus on operating efficiency and margin improvement, the effectiveness of our sales and marketing strategies and function, our ability to continue gaining market acceptance of our offering, macroeconomic challenges and uncertainty, increased competition, and changes to technology. Overall growth of our revenue depends on a number of factors, including our ability to: â€¢market and price our offering effectively so that we are able to attract new customers and expand sales to our existing customers; â€¢invest in the growth of our business while adjusting our cost structure to focus on operating efficiency and improved margins; â€¢successfully develop a substantial customer and sales pipeline for our products; â€¢expand the features and functionality of our offering to enable additional use cases for our customers; â€¢continue investing in our sales and marketing function to support our growth, reduce the time for new sales personnel to achieve desired productivity levels, and successfully shift to a consumption-oriented sales model; 56 Table of Contents â€¢extend our product leadership to expand our addressable market; â€¢differentiate our offering from open source alternatives and products offered by our competitors; â€¢maintain and expand the rates at which new customers purchase and existing customers renew subscriptions and committed use of our offering and increase consumption of our offering, including in light of the evolving macroeconomic environment; â€¢provide our customers with support that meets their needs; â€¢expand our partner ecosystem, including with major cloud providers, independent software vendors (ISVs), and regional and global systems integrators; â€¢increase awareness of our brand on a global basis to successfully compete with other companies; and â€¢expand to new international markets and grow within existing markets. We may not successfully accomplish any of these objectives, and as a result, it is difficult for us to forecast our future results of operations. If the assumptions that we use to plan our business are incorrect or change in reaction to changes in our market, or if we are unable to maintain consistent revenue or revenue growth, our stock price could be volatile, and it may be difficult to achieve and maintain profitability. As a result of our rapid revenue growth in prior periods, we expect our revenue growth rate to decline in future periods. You should not rely on our revenue for any prior quarterly or annual periods as any indication of our future revenue or revenue growth. In addition, we expect to continue to expend substantial financial and other resources on: â€¢expansion and enablement of our sales, services, and marketing organization to increase brand awareness and drive adoption and consumption of our offering; â€

¢product development, including investments in our product development team and the development of new products and new features and functionality for our offering to expand use cases and provide feature parity across third-party public cloud platforms, as well as investments in further differentiating our existing offering; â€¢our cloud infrastructure technology, including systems architecture, scalability, availability, performance, and security; â€¢technology and sales channel partnerships, including cloud marketplaces; â€¢international expansion; â€¢acquisitions or strategic investments; and â€¢general administration, including increased legal and accounting expenses associated with being a public company. Â These investments may not result in increased revenue in our business. If we are unable to maintain or increase our revenue at a rate sufficient to offset the expected increase in our costs, our business, financial position and results of operations will be harmed, and we may not be able to achieve or maintain profitability. Additionally, we may encounter unforeseen operating expenses, difficulties, complications, delays, and other unknown factors that may result in losses in future periods. If our revenue does not meet our expectations in future periods, our business, financial position, and results of operations may be harmed. 57 Table of Contents We have a history of operating losses and may not achieve or sustain profitability in the future. We have experienced net losses in each period since inception. We generated a net loss of $442.7 million, $452.6 million, and $342.8 million for the years ended December 31, 2023, 2022, and 2021, respectively, and $257.0 million and $348.7 million for the nine months ended September 30, 2024 and 2023, respectively. As of September 30, 2024, we had an accumulated deficit of $1,901.2 million. While we have experienced significant revenue growth in certain recent periods, we are not certain whether or when we will obtain or maintain a high enough volume of sales or level of market acceptance to achieve or maintain profitability in the future. Our revenue growth rate has declined, and may continue to decline for a number of reasons, particularly during times of macroeconomic uncertainty, resulting in a more challenging environment for acquiring new customers and maintaining existing customers. We also expect our costs and expenses to increase in future periods, which could negatively affect our future results of operations if our revenue does not increase. In particular, we intend to continue to expend significant funds to further develop our offering, including by introducing new offerings and features and functionality, and to expand our sales, marketing, and services teams to drive new customer adoption and consumption, expand the use and consumption of our offering by existing customers, successfully shift to a consumption-oriented sales model for Confluent Cloud, support international expansion, and implement additional systems and processes to effectively scale operations. Also, we have faced, and will continue to face, increased compliance costs associated with growth, the planned expansion of our customer base and pipeline, international expansion, and being a public company. In addition, Confluent Cloud operates on public cloud infrastructure provided by third-party vendors, and our costs and gross margins are significantly influenced by the prices we are able to negotiate with these public cloud providers, which in many cases are also our competitors. To the extent we are able to successfully increase the percentage of our revenue attributable to Confluent Cloud, we may incur increased costs related to our public cloud contracts, which would negatively impact our gross margins. Our efforts to grow our business may be costlier than we expect, or the rate of our growth in revenue may be slower than we expect, and we may not be able to increase our revenue enough to offset our increased operating expenses. In addition, our efforts and investments to implement systems and processes to scale operations may not be sufficient or may not be appropriately executed. As a result, we may incur significant losses in the future for a number of reasons, including the other risks described herein, and unforeseen expenses, difficulties, complications or delays, and other unknown events. If we are unable to achieve and sustain profitability, the value of our business and Class A common stock may significantly decrease. We have a limited operating history, which makes it difficult to forecast our future results of operations. We were founded in 2014. As a result of our limited operating history, our ability to accurately forecast our future results of operations is limited and subject to a number of uncertainties, including our ability to plan for and model future growth. Our historical revenue growth should not be considered indicative of our future performance. In particular, we have limited experience operating our business at current scale under economic conditions characterized by high inflation or in recessionary or uncertain economic environments. Further, we have experienced, and in future periods may continue to experience, slower revenue growth, and our revenue could decline for a number of reasons, including shifts in our offering and revenue mix, slowing demand for our offering, increasing competition, decreased productivity of our sales and marketing organization and effectiveness of our sales and marketing efforts to acquire new customers, retain existing customers or expand existing subscriptions and consumption of our usage-based offering, strategic focus on operating efficiencies and margin improvements, changing technology, a decrease in the growth of our overall market, our failure, for any reason, to continue to take advantage of growth opportunities, or our failure to adapt and respond to inflationary factors affecting our business or future economic recessions. We have also encountered, and will continue to encounter, risks and uncertainties frequently experienced by growing companies in rapidly changing industries, such as the risks and uncertainties described in this Quarterly Report. If our assumptions regarding these risks and uncertainties and our future revenue growth are incorrect or change, or if we do not address these risks successfully, our operating and financial results could differ materially from our expectations, and our business could suffer. 58 Table of Contents Macroeconomic uncertainty, unfavorable conditions in our industry or the global economy, including those caused by the ongoing conflicts around the world, reductions in information technology spending, or inflation, have impacted and may continue to impact our ability to grow our business and negatively affect our results of operations. Global business activities face widespread macroeconomic uncertainties, and our results of operations may vary based on the impact of changes in our industry or the global economy on us or our customers and potential customers. Negative conditions in the general economy both in the United States and abroad, including conditions resulting from changes in gross domestic product growth, financial and credit market fluctuations, inflation and efforts to control further inflation, including high interest rates, bank failures, international trade relations, political turmoil, potential U.S. federal government shutdowns, natural catastrophes, warfare, and terrorist attacks on the United States, Europe, the Asia Pacific region, including Japan, or elsewhere, could cause a decrease in business investments by existing or potential customers, including spending on information technology, and negatively affect the growth of our business. As an example, in the United States, capital markets have experienced and continue to experience volatility and disruption. Furthermore, high inflation rates in the United States have in the past, and could in the future, result in federal action to increase interest rates, affecting capital markets. In addition to the foregoing, adverse developments that affect financial institutions, transactional counterparties or other third parties, such as bank failures, or concerns or speculation about any similar events or risks, could lead to market-wide liquidity problems, which in turn may cause third parties, including customers, to become unable to meet their obligations under various types of financial arrangements as well as general disruptions or instability in the financial markets. Such economic volatility has adversely affected and may continue to adversely affect our business, financial condition, results of operations and cash flows, and future market disruptions could negatively impact us. In particular, we have experienced and expect to continue to experience longer sales cycles, reduced IT budgets, slowdowns in customer consumption expansion and growth rates, including fewer new use cases adopted by customers, lower consumption from some of our larger enterprise customers, and generally increased scrutiny on IT spending and budgets from existing and potential customers, due in part to the effects of macroeconomic uncertainty and challenges and the geopolitical situation in Ukraine and in the Middle East. We have operations and customers in Israel, and many of our customers in other regions have substantial operations and customers in Israel. We believe the uncertainty and disruption resulting from the conflict has negatively impacted certain of these customers and their consumption of our offering. Our growth, business, and results of operations could be further negatively impacted if the current armed conflict in the Middle East continues, worsens or expands to other nations or regions, including if our customers are harmed and reduce their engagement with or consumption of Confluent. Actual or potential U.S. federal government shutdowns have also resulted in uncertainty and disruption for certain of our customers, which have negatively impacted and may continue to negatively impact their consumption of our offering. These customer dynamics may persist in the future, even if macroeconomic conditions improve, and to the extent there is a sustained general economic downturn, a recession, or other period when IT budgets are growing at a slower rate or contracting growth, these customer dynamics may be exacerbated. These customer dynamics have had and may continue to have negative impacts on our revenue, business, and results of operations and have resulted and may in the future result in strategic changes in our focus on growth versus operating efficiency, margin improvements, and profitability. Competitors, many of whom are larger and have greater financial resources than we do, may respond to challenging market conditions by lowering prices in an attempt to attract our customers, which may require us to respond in kind and may negatively impact our existing customer relationships and new customer acquisition strategy. In addition, the increased pace of consolidation in certain industries may result in reduced overall spending on our offering. We cannot predict the timing, strength, or duration of any economic slowdown, instability, or recovery, generally or within any particular industry. 59 Table of Contents We derive substantially all of our revenue from our data-in-motion offering. Failure of our offering to satisfy customer demands or achieve continued market acceptance over competitors, including open source alternatives, would harm our business, results of operations, financial condition, and growth prospects. We derive and expect to continue to derive substantially all of our revenue from sales of, and additional services related to, our data-in-motion offering. We have directed, and intend to continue to direct, a significant portion of our financial and operating resources to developing more features and functionality for our offerings and our data streaming platform, or DSP, to, among other things, enable customers to stream, connect, process, and govern their data. For example, we acquired WarpStream Labs, Inc., or WarpStream, in September 2024 and added their bring-your-own-cloud, or BYOC, data streaming solution to our offering. Our growth will depend in large part on enabling additional use cases for our customers after they initially adopt our offering, ranging from industry-specific use cases, including generative AI, or GenAI, use cases, to use cases generated by the network effects of connecting multiple applications within an enterprise. While we have recently expanded on our DSP capabilities enabling customers to stream, connect, process, and govern their data, our future growth is dependent on continued customer expansion of these and additional capabilities and use cases for our data streaming platform. In addition, the success of our business is substantially dependent on the actual and perceived viability, benefits, and advantages of our offering as a preferred data streaming platform, particularly when compared to open source alternatives developed internally by customers. As such, market adoption of our offering is critical to our continued success. Demand for our offering has been and will continue to be affected by a number of factors, including market acceptance of our offering, customersâ€™ perception of the value of our offering compared to alternatives, including open source alternatives, use case expansion by existing customers and potential new customers, effectiveness of our sales and marketing strategy and team, the extension of our offering to new applications and use cases, the timing of development and release of new offerings by us and our competitors, technological change, growth or contraction of the market in which we compete, customers focusing on cloud cost efficiencies and prioritizing cash flow management, and customer information technology spending budgets, which may be reduced during periods of high inflation or in recessionary or uncertain economic environments and may be impacted by geopolitical events such as the ongoing conflicts around the world. Failure to successfully address these factors, satisfy customer demands, achieve continued market acceptance over competitors, including open source alternatives, and achieve growth in sales of our offering would harm our business, results of operations, financial condition, and growth prospects. We have historically derived a substantial portion of our revenue from Confluent Platform, and any loss in market acceptance or reduction in sales of Confluent Platform would harm our business, results of operations, financial condition, and growth prospects. While our revenue mix has increasingly shifted toward Confluent Cloud, our business remains substantially dependent on Confluent Platform, our enterprise-ready, self-managed software offering. Confluent Platform contributed 52% and 61% of our subscription revenue for the years ended December 31, 2023 and 2022, respectively, and 47% and 53% of our subscription revenue for the nine months ended September 30, 2024 and 2023, respectively. We expect to continue to rely on customer adoption and expansion of Confluent Platform as a component of our future growth. In particular, we are dependent on Confluent Platform serving as a fundamental self-managed, data-in-motion offering to generate wide-ranging use cases for our customers and increase our dollar-based net retention rate with existing customers. If we experience loss in market acceptance, reduced customer renewals or new customer adoption, or limited use case expansion among existing customers of Confluent Platform, our growth, business, financial condition, and results of operations may be harmed. 60 Table of Contents We intend to continue investing significantly in Confluent Cloud, and if it fails to achieve further market adoption or increased consumption, including following our shift to a consumption-oriented sales model for Confluent Cloud, our growth, business, results of operations, and financial condition could be harmed. We intend to continue investing significantly in developing and growing Confluent Cloud as a fully-managed, cloud-native service. We have less experience marketing, determining pricing for, and selling Confluent Cloud. As a result, our shifts in sales strategy focused on customer acquisition for Confluent Cloud and a consumption-oriented sales model have resulted and could continue to result in near term fluctuations in our financial results as compared to prior periods, particularly if previous Confluent Platform customers shift to Confluent Cloud, given that subscriptions to Confluent Cloud have historically had a lower average price compared to subscriptions to Confluent Platform. Our sales strategy for Confluent Cloud also involves landing customers at low entry points, including starting with our free Confluent Cloud trial and with pay-as-you-go, which have no commitments. There can be no assurance that such free users will enter into commitments with us, or that customers will expand their existing commitments or ramp their usage of Confluent Cloud, even following our shift in our sales strategy to a consumption-oriented model. In addition, there can be no assurance as to the length of time required to attain substantial market adoption of Confluent Cloud, if at all. The growth rate of our Confluent Cloud revenue is also expected to fluctuate over time, including due to the usage-based nature of Confluent Cloud, customer adoption trends, and our shift to a consumption-oriented sales model for Confluent Cloud. Additionally, due in part to our shift to a consumption-oriented sales model, new customers acquired this year tend to have lower initial consumption, which may negatively impact our revenue, growth rates, consumption forecasts, and results of operations. The success of this shift will depend on, among other things, alignment of and effective execution by our sales organization, timely release of features in our product roadmaps as well as their market acceptance, effective pricing of our offering, and managing expected reductions in commitments for Confluent Cloud. We also believe certain customers are reluctant to make large and long-term commitments for Confluent Cloud, which has led to historical misalignment between our focus on upfront commitments and customer preferences and was a factor in the shift in our sales strategy to a consumption-oriented sales model. Growth of Confluent Cloud consumption may be harmed if we do not manage these factors effectively in shifting our sales model to be oriented toward consumption. Our business and growth will also be negatively impacted if we do not experience the expected benefits from our shift to a consumption-oriented sales model during or following its implementation, including if we continue experiencing headwinds on consumption, use case expansion or adoption of Confluent Cloud due to other factors. To expand usage of and our potential customer and sales pipeline for Confluent Cloud, we will need to increase brand awareness, increase customer awareness and adoption of our data streaming platform products, successfully demonstrate the value of Confluent Cloud over alternatives, including open source alternatives, successfully partner with customers to help them realize increased value in our offering in an efficient and sustainable manner for consumption expansion over time, particularly in uncertain macroeconomic environments and with continuing customer focus on cloud cost controls and increased efficiency, cultivate relationships with potential customers in key industries and sectors, rapidly convert the sales pipeline into new customers and continue to expand and improve the productivity and incentive alignment of our sales and marketing organization. Continuing consumption volatility, including due to customer focus on cloud cost controls and increased efficiency, and our efforts in response will likely result in reduced consumption expansion over the near term. 61 Table of Contents To increase market adoption and expand the customer base for Confluent Cloud, we have also been targeting small to medium-sized companies, including early-stage companies, as part of our overall sales and marketing strategy for Confluent Cloud. These customers typically demand faster deployment of Confluent Cloud within their organizations and prioritize ease of use. In addition, the sales cycle for these customers is typically shorter, requiring accelerated ramp time of our sales force and higher velocity marketing strategies. We have also historically targeted larger enterprise customers as part of our overall sales and marketing strategy, but expect to refine that strategy from time to time, including in connection with our shift to a consumption-oriented model for our sales motion. Reduced consumption by, or the loss or expected loss of, certain customers has historically negatively impacted and may continue to negatively impact our growth, business, results of operations, and financial condition. For example, Confluent Cloud consumption and growth, as well as our forecasts for Confluent Cloud, have been negatively impacted from time to time, and may be negatively impacted in the future, by lower than expected consumption from larger enterprise customers from time to time, including due to external factors such as continued scrutiny of IT spending and macroeconomic uncertainty as well as reorganizations, acquisitions, or strategic reprioritizations of such customers. If we are unsuccessful in these and our other efforts to drive market adoption of and expand usage of and the customer base for Confluent Cloud, or if we do so in a way that is not profitable, fails to compete successfully against our current or future competitors, or fails to adequately differentiate Confluent Cloud from open source alternatives, our growth, business, results of operations, and financial condition could be harmed. We may not be able to successfully manage our growth, and if we are not able to grow efficiently, our business, financial condition, and results of operations could be harmed. As usage and adoption of our offering grow, we will need to devote additional resources to improving our offeringâ€™s capabilities, features, and functionality. In addition, we will need to appropriately scale our internal business operations and our services organization to serve our growing customer base. Any failure of or delay in these efforts could

result in impaired product performance and reduced customer satisfaction, resulting in decreased sales to new customers, lower dollar-based net retention rates, or the issuance of service credits or requested refunds, which would hurt our revenue growth and our reputation. Further, any failure in optimizing the costs associated with our third-party cloud services as we scale could negatively impact our gross margins. Our expansion efforts will be expensive and complex, and require the dedication of significant management time and attention. We could also face inefficiencies, vulnerabilities or service disruptions as a result of our efforts to scale our internal infrastructure, which may result in extended outages, loss of customer trust, and harm to our reputation. We cannot be sure that the expansion of and improvements to our internal infrastructure will be effectively implemented on a timely basis, if at all, and such failures could harm our business, financial condition, and results of operations. 62 Table of Contents The markets in which we participate are competitive, and if we do not compete effectively, our business, financial condition, and results of operations could be harmed. Our data streaming platform combines and expands upon functionality from numerous traditional product categories, and hence we compete in each of these categories with products from a number of different vendors. Our primary competition, especially on-premise, is internal IT teams that develop data infrastructure software using open source software, including Apache Kafka. Our principal competitors in the cloud are the well-established public cloud providers that compete in their respective clouds. These enterprises are developing and have released managed service offerings for real-time data ingestion and data streaming, such as Azure Event Hubs (Microsoft Corporation), Amazon Kinesis, Amazon MSK, Apache Kafka for BigQuery (Google), and Google Cloud Pub/Sub and Dataflow. On premise, there are a number of vendors with legacy products that have pivoted into this space including Cloudera Dataflow, TIBCO Messaging, and Red Hat AMQ Streams. We currently offer Confluent Cloud on the public clouds provided by AWS, Azure, and GCP, which are also some of our primary actual and potential competitors. There is risk that one or more of these public cloud providers could use their respective control of their public clouds to embed innovations or privileged interoperating capabilities in competing products, bundle competing products, provide us unfavorable pricing, leverage their public cloud customer relationships to exclude us from opportunities, and treat us and our customers differently with respect to terms and conditions or regulatory requirements compared to similarly situated customers. In addition, if public cloud providers develop a data-in-motion offering that operates across multiple public clouds or on premise, we would face increased competition from these providers. Further, they have the resources to acquire or partner with existing and emerging providers of competing technologies and thereby accelerate adoption of those competing technologies. All of the foregoing could make it difficult or impossible for us to provide subscriptions and services that compete favorably with those of the public cloud providers. With the introduction of new technologies, market entrants, and open source alternatives, including those based on Apache Kafka, we expect that the competitive environment will remain intense going forward. Because Apache Kafka is open source and there are few technological barriers to entry into the open source market, it may be relatively easier for competitors, some of which may have greater resources than we have, to enter our markets and develop data-in-motion alternatives based on Apache Kafka. In addition, the data infrastructure market is large and continues to grow rapidly, and our future success will depend in part on differentiating our offering from open source alternatives, including Apache Kafka, and other data-in-motion offerings. If we are unable to sufficiently differentiate our offering from Apache Kafka, other offerings based on or derived from Apache Kafka, or other data-in-motion offerings, we may not be successful in achieving market acceptance of our offering, which would limit our growth and future revenue. Some existing and prospective customers may elect to use certain of our data-in-motion platform functions under free-to-use licenses, which can reduce demand for our offering. Such existing or prospective customers may also have reservations about utilizing proprietary software like our offering and may instead opt to use solely open source software based on the perception that this will lower long-term costs and reduce dependence on third-party vendors. In addition, our existing customers have chosen or could in the future choose to develop similar capabilities in-house and strengthen their use of open source software, rather than continue to purchase our offering. Some of our actual and potential competitors have been acquired by other larger enterprises and have made or may make acquisitions or may enter into partnerships or other strategic relationships that may provide more comprehensive offerings than they individually had offered or achieve greater economies of scale than us. Any trend toward industry consolidation may negatively impact our ability to successfully compete and may impose pressure on us to engage in similar strategic transactions, including acquisitions, which would be costly and may divert managementâ€™s attention. In addition, new entrants not currently considered to be competitors may enter the market through acquisitions, partnerships, or strategic relationships. As we look to market and sell our offering and platform capabilities to potential customers with existing solutions, we must convince their internal stakeholders that the capabilities of our offering are superior to their current solutions. 63 Table of Contents We compete on the basis of a number of factors, including: â€¢ease of deployment, integration, and use; â€¢enterprise-grade data in motion; â€¢the cloud-native capabilities of our offering; â€¢the ability to operate at scale and offer elasticity, end-to-end security, and reliability; â€¢the completeness of our offering, including as a complete data streaming platform, and our ability to offer rich SQL-based stream processing, integrated governance capabilities, and connectors to existing applications and IT and cloud infrastructure; â€¢the availability of our offering, including in multiple public clouds, for use in private clouds, in on-premise data centers, and customers' own cloud environments; â€¢quality of professional services and customer support; â€¢price and total cost of ownership; â€¢flexible pricing, such as pay-as-you-go delivery; â€¢sales and marketing productivity and expertise; â€¢brand recognition and reputation; and â€¢adherence to industry standards and certifications. Â Our competitors vary in size and in the breadth and scope of the products offered. Many of our competitors and potential competitors have greater name recognition, longer operating histories, more established customer relationships and installed customer bases, larger marketing budgets and greater resources than we do. Further, other potential competitors not currently offering competitive solutions may expand their offerings to compete with our existing and new offering and platform capabilities. Additionally, our current and potential competitors may establish cooperative relationships among themselves or with third parties that may further enhance their resources and offerings in our addressable market. Our competitors may be able to respond more quickly and effectively than we can to new or changing opportunities, technologies, standards, and customer requirements. An existing competitor or new entrant could introduce new technology that reduces demand for our offering. In addition to product and technology competition, we face pricing competition. Some of our competitors offer their solutions at a lower price, which has resulted in, and may continue to result in, pricing pressures. For all of these reasons, we may not be able to compete successfully against our current or future competitors, and this competition could result in the failure of our offering to continue to achieve or maintain market acceptance, any of which would harm our business, results of operations, and financial condition. We expect fluctuations in our financial results and key metrics, making it difficult to project future results, and if we fail to meet the expectations of securities analysts or investors with respect to our results of operations, our stock price and the value of your investment could decline. Our results of operations and key metrics, including subscription revenue, NRR and customers with $100,000 or greater in ARR, have fluctuated in the past and are expected to fluctuate in the future due to a variety of factors, many of which are outside of our control. As a result, our past results may not be indicative of our future performance and period-over-period comparisons of our operating results and key metrics may not be meaningful or accurately measure our business. In addition to the other risks described herein, factors that have in the past and may in the future affect our results of operations include the following: â€¢changes in our revenue mix as Confluent Cloudâ€™s contribution to subscription revenue increases over time, and related changes in revenue recognition; 64 Table of Contents â€¢changes in actual and anticipated growth rates of our revenue, customers, and key business metrics, including due to changes in methodology for calculating certain of our key business metrics; â€¢strategic shifts in focus on growth versus operating efficiency and profitability; â€¢fluctuations in demand for, and our ability to effectively and competitively price, our offering; â€¢fluctuations in usage of Confluent Cloud under usage-based commitments and pay-as-you-go arrangements; â€¢our ability to attract new customers; â€¢our ability to retain our existing customers, particularly large customers, secure renewals of subscriptions and usage-based commitments, as well as the timing of customer renewals or non-renewals, and drive their increased consumption of Confluent Cloud; â€¢customer retention rates and the pricing and quantity of subscriptions renewed, as well as our ability to accurately forecast customer consumption, expansions, and renewals; â€¢downgrades in customer subscriptions or decreased consumption; â€¢customers and potential customers opting for alternative products, including developing their own in-house solutions or opting to use only the free version of our offering; â€¢timing and amount of our investments to expand the capacity of our third-party cloud service providers; â€¢seasonality in sales, customer implementations, results of operations (including Confluent Cloud revenue), and remaining performance obligations, or RPO; â€¢investments in new offerings, features, and functionality; â€¢fluctuations or delays in development, release, or adoption of new features and functionality for our offering; â€¢delays in closing sales, including the timing of renewals, which may result in revenue being pushed into the next quarter, particularly because a large portion of our sales occur toward the end of each quarter; â€¢fluctuations or delays in purchasing decisions by existing or future customers, including due to geopolitical or economic conditions such as inflation or in anticipation of new offerings or enhancements by us or our competitors; â€¢changes in customersâ€™ budgets, consumption, and timing of their budget cycles and purchasing decisions, including due to macroeconomic factors and currency exchange rate fluctuations; â€¢our ability to control costs, including hosting costs associated with Confluent Cloud and our operating expenses; â€¢the amount and timing of payment for operating expenses, particularly research and development and sales and marketing expenses, including commissions; â€¢timing of hiring personnel for our research and development and sales and marketing organizations; â€¢the amount and timing of non-cash expenses, including stock-based compensation expense and other non-cash charges; â€¢the amount and timing of costs associated with recruiting, educating, and integrating new employees and retaining and motivating existing employees, including in connection with our shift to a consumption-oriented sales model for Confluent Cloud; â€¢the effects of acquisitions and their integration, including our acquisition of WarpStream; â€¢general geopolitical or economic conditions, both domestically and internationally, as well as economic conditions specifically affecting industries in which our customers participate; â€¢fluctuations in foreign currency exchange rates; 65 Table of Contents â€¢the impact of new accounting pronouncements; â€¢changes in revenue recognition policies that impact our subscriptions and services revenue; â€¢changes in regulatory or legal environments that may cause us to incur, among other things, expenses associated with compliance; â€¢the impact of changes in tax laws or judicial or regulatory interpretations of tax laws, which are recorded in the period such laws are enacted or interpretations are issued and may significantly affect the effective tax rate of that period; â€¢health epidemics or pandemics, such as the COVID-19 pandemic; â€¢changes in the competitive dynamics of our market, including consolidation among competitors or customers; and â€¢significant security breaches of, technical difficulties with, or interruptions to, the delivery and use of our offering. Â The calculation methodology of our key metrics, including adjustments in methodologies from time to time, may also result in fluctuations in period-over-period results that may not be indicative of our long-term performance or that result in differing interpretations of trends in our business. For example, commencing with the first quarter of 2023, we began calculating ARR with respect to Confluent Cloud customers by annualizing actual consumption of Confluent Cloud in the last three months of the applicable period, which impacted our methodology for NRR and customers over $100,000 in ARR as well. See the section titled â€œManagementâ€™s Discussion and Analysis of Financial Condition and Results of Operations-Key Business Metrics.â€ While we believe this change in ARR methodology better aligns with how our management assesses ARR internally and better reflects actual customer behavior, it assumes Confluent Cloud consumption trends over 12-month periods based on three months of actual consumption, which does not account for future fluctuations and unpredictability in consumption rates or reflect trends in the growth or contraction of subscriptions over time. Further, we have experienced fluctuations in NRR and, as Confluent Cloudâ€™s contribution to our revenue continues to increase, we expect to continue to experience increased volatility in NRR as our customersâ€™ consumption trends may vary significantly across quarters for various reasons, including due to periodic customer focus on IT spend and usage efficiencies, uncertainty in expected consumption ramp of a customer, our prioritization of consumption over commitment for Confluent Cloud, and pricing of Confluent Cloud, as well as external factors such as macroeconomic uncertainty and its effects on customersâ€™ IT spending and customersâ€™ organizational and business changes. As a result, our short-term NRR trends may be less indicative of longer-term timing and pace of Confluent Cloud customer expansion. Because our customers have flexibility in the timing of their consumption of Confluent Cloud, we will have less visibility into the timing of revenue recognition compared to a subscription-based model. For example, we have experienced customers preferring a usage-based arrangement for consuming Confluent Cloud versus large upfront commitments, which has been driven in part by uncertain macroeconomic and geopolitical conditions. If we experience fluctuations in customer consumption, our actual results may differ from our forecasts, and our business, financial condition, and results of operations could be adversely affected. Any of these and other factors, or the cumulative effect of some of these factors, may cause our results of operations to vary significantly. If our quarterly results of operations fall below the expectations of investors and securities analysts who follow our stock, the price of our Class A common stock could decline substantially, and we could face costly lawsuits, including securities class action suits. 66 Table of Contents Our revenue mix may result in fluctuations in our results across periods, making it difficult to assess our future growth. Our revenue mix is varied based on the revenue recognition principles applicable to our offering. We recognize a portion of revenue from sales of subscriptions to Confluent Platform up front when our term-based license is delivered. The remainder, constituting post-contract customer support, maintenance, and upgrades, referred to together as PCS, comprises the substantial majority of the revenue and is recognized ratably over the subscription term. Customers may use Confluent Cloud either without a commitment contract, which we refer to as pay-as-you-go, or on a usage-based commitment contract of at least one year in duration. Pay-as-you-go customers are billed, and revenue from them is recognized, based on usage. Customers with usage-based commitments are billed annually in advance or monthly in arrears, and we recognize revenue from such subscriptions based on usage by the customer. Historically, our Confluent Cloud sales have been individually smaller, with varied usage levels from such customers over time, which may continue as we target small to medium-sized companies as part of our sales strategy for Confluent Cloud. However, larger Confluent Cloud sales, including those with terms over one year, may also result in greater variations in usage levels due to the timing and size of those commitments. In addition, we have experienced and expect to continue to experience an increased contribution from Confluent Cloud to our revenue mix. Macroeconomic impacts have caused, and may continue to cause, longer sales cycles compared to prior periods. We have also experienced continuing Confluent Cloud consumption volatility from larger enterprise customers. As a result, there may be fluctuations in revenue period over period as revenue is dependent on varying patterns of customer consumption and timing of sales and renewals of Confluent Platform, which can result in larger upfront revenue recognition upon delivery of the term-based licenses, as well as revenue mix. In addition, we may experience fluctuations in margins as a result of high cloud infrastructure costs resulting from increased Confluent Cloud sales. Future fluctuations in our revenue and results across periods, including due to further changes in our revenue mix, may make it difficult to assess our future growth and performance. Downturns or upturns in our sales may not be immediately reflected in our financial position and results of operations. We recognize a significant portion of our revenue ratably over the term of Confluent Platform subscriptions. As a result, any decreases in new subscriptions or renewals in any one period may not immediately be fully reflected as a decrease in revenue for that period but would negatively affect our revenue in future quarters, even though such a decrease would be reflected in certain of our metrics as of the end of such period, including RPO. This also makes it difficult for us to rapidly increase our revenue through the sale of additional subscriptions in any period, as revenue is recognized over the term of the subscription. In addition, fluctuations in usage under our usage-based offering or monthly subscriptions for our pay-as-you-go offering could affect our revenue on a period-over-period basis. If our quarterly results of operations fall below the expectations of investors and securities analysts who follow our stock, the price of our Class A common stock would decline substantially, and we could face costly lawsuits, including securities class actions. 67 Table of Contents If we fail to adapt and respond effectively to rapidly changing technology, evolving industry standards, changing regulations, or to changing customer needs, requirements, or preferences, our offering may become less competitive. Our ability to attract new users and customers and increase revenue from existing customers depends in large part on our ability to enhance, improve, and differentiate our existing offering, increase adoption and usage of our offering, and introduce new offerings and capabilities. The market in which we compete is relatively new and subject to rapid technological change, evolving industry standards, and changing regulations, as well as changing customer needs, requirements, and preferences. The success of our business will depend, in part, on our ability to adapt and respond effectively to these changes on a timely basis. Because the market for our offering is relatively new, it is difficult to predict customer adoption, increased customer usage and demand for our offering, the size and growth rate of this market, the entry of competitive products, or the success of existing competitive products. If we are unable to enhance our offering and keep pace with rapid technological change, or if new technologies emerge that are able to deliver competitive products at lower prices, more efficiently, more conveniently or more securely than our offering, our business, financial condition, and results of operations could be adversely affected. To remain competitive, we need to continuously modify and enhance our offering to adapt to changes and innovation in existing and new technologies. We expect that we will need to continue to differentiate our data-in-motion platform capabilities, as well as expand and enhance our platform to support a variety of adjacent use cases. This development effort will require significant engineering, sales, and marketing resources. For instance, with the increasing prominence of new technology like artificial intelligence, we may be required to commit significant resources to

developing new products, capabilities and features. Customer adoption of our products, capabilities, or features may also lag our investments as customers scrutinize their spend relating to these technologies. Any failure to effectively offer solutions for these adjacent use cases could reduce customer demand for our offering. Further, our offering must also integrate with a variety of network, hardware, mobile, cloud, and software platforms and technologies, and we need to continuously modify and enhance our offering to adapt to changes and innovation in these technologies. This development effort may require significant investment in engineering, support, marketing, and sales resources, all of which would affect our business and results of operations. Any failure of our offering to operate effectively with widely adopted, future data infrastructure platforms, applications, and technologies would reduce the demand for our offering. In addition, the landscape of data and infrastructure will be impacted by the adoption of artificial intelligence in ways that are currently unforeseeable and that could have significant risks and opportunities for our business. If we are unable to respond to evolving customer needs, requirements, or preferences in a cost-effective manner, our offering may become less marketable and less competitive or obsolete, and our business, financial condition, and results of operations could be adversely affected. The market for our offering may develop more slowly or differently than we expect. It is difficult to predict customer adoption rates, consumption, and demand for our offering, the entry of competitive products or the future growth rate and size of the data infrastructure market. The expansion of this market depends on a number of factors, including the cost, performance, and perceived value associated with data infrastructure platforms as an alternative or supplement to legacy systems such as traditional databases, as well as the ability of platforms for data in motion to address heightened data privacy and security concerns. If we have a security incident or third-party cloud service providers experience security incidents, loss of customer data, disruptions in delivery or other similar problems, which is an increasing focus of the public and investors in recent years, the market for products as a whole, including our offering, may be negatively affected. In addition, many of our potential customers have made significant investments in alternative data infrastructure platforms and may be unwilling to invest in new products, such as our offering. If data-in-motion technology does not achieve market acceptance, including from rapidly evolving markets or industries, such as GenAI, or there is a reduction in consumption or demand caused by a lack of customer acceptance, technological challenges, economic conditions, data privacy and security concerns, governmental regulation, competing technologies and products, decreases in information technology spending or otherwise, the market for our offering might not continue to develop or might develop more slowly than we expect, which would adversely affect our business, financial condition, and results of operations. 68 Table of Contents The competitive position of our offering depends in part on its ability to operate with third-party products and services, including those of our partners, and if we are not successful in maintaining and expanding the compatibility of our offering with such products and services, our business may be harmed. The competitive position of our offering depends in part on its ability to operate with products and services of third parties, including software companies, software services, and infrastructure, and our offering must be continuously modified and enhanced to adapt to changes in hardware, software, networking, browser, and database technologies. In the future, one or more technology companies, whether our partners or otherwise, may choose not to support the operation of their software, software services, and infrastructure with our offering, or our offering may not support the capabilities needed to operate with such software, software services, and infrastructure. In addition, to the extent that a third party were to develop software or services that compete with ours, that provider may choose not to support our offering. We intend to facilitate the compatibility of our offering with various third-party software, software services, and infrastructure offerings by maintaining and expanding our business and technical relationships. If we are not successful in achieving this goal, our business, financial condition, and results of operations may be harmed. If we are unable to successfully manage the growth of our professional services business and improve our margins from these services, our business, financial condition, and results of operations will be harmed. Our professional services business, which engages with customers to help them in their strategy, architecture, and adoption of a data streaming platform, has grown as we have scaled our business. We believe our investment in professional services facilitates the adoption of our offering, especially with larger customers. As a result, our sales efforts have focused on marketing our offering to larger customers, rather than the profitability of our professional services business. If we are unable to successfully manage the growth of this business and improve our profit margin from these services, our business, financial condition, and results of operations will be harmed. We face risks associated with the growth of our business with certain heavily regulated industry verticals. We market and sell our offering to customers in heavily regulated industry verticals, including the banking and financial services industries. As a result, we face additional regulatory scrutiny, risks, and burdens from the governmental entities and agencies which regulate those industries. Selling to and supporting customers in heavily regulated verticals and expanding in those verticals will continue to require significant resources, and there is no guarantee that such efforts will be successful or beneficial to us. If we are unable to successfully maintain or expand our market share in such verticals, or cost-effectively comply with governmental and regulatory requirements applicable to our activities with customers in such verticals, our business, financial condition, and results of operations may be harmed. Seasonality may cause fluctuations in our sales, results of operations, and remaining performance obligations. Historically, we have experienced seasonality in RPO and new customer bookings, as we typically sell a higher percentage of subscriptions to new customers and renewal subscriptions with existing customers in the fourth quarter of the year. We believe that this results from the procurement, budgeting and deployment cycles of many of our customers, particularly our enterprise customers. We expect that this seasonality will continue to affect our bookings, RPO, and results of operations in the future and might become more pronounced as we continue to target larger enterprise customers. 69 Table of Contents Sales to government entities are subject to a number of challenges and risks. We sell to U.S. Federal, state, and local government customers, as well as foreign and governmental agency customers, generally through resellers. Sales to such entities, whether direct or indirect, are subject to a number of challenges and risks. Selling to such entities can be highly competitive, expensive, and time-consuming, often requiring significant upfront time and expense without any assurance that these efforts will generate a sale. Contracting with certain federal government entities (or higher-tier contractors to such entities) requires additional compliance from us and our offerings, including with contractual requirements, regulations, and Executive Orders; compliance with such requirements may require us to change certain of our operations and involve significant effort and expense, which could harm our margins, business, financial condition, and results of operations. If we fail to achieve compliance with these standards and requirements, we may be disqualified from selling our offerings to such governmental entities, or be at a competitive disadvantage, which would harm our business, operating results, and financial condition. Government contracting requirements may also change and in doing so restrict our ability to sell into the government sector until we have complied with such requirements. Further, achieving and maintaining certain government certifications, such as U.S. Federal Risk and Authorization Management Program (FedRAMP) authorization for Confluent Cloud, may require significant upfront cost, time, and resources. If we do not obtain U.S. FedRAMP authorization for Confluent Cloud, we will not be able to sell Confluent Cloud, directly or indirectly, to certain Federal government and other public sector customers as well as private sector customers that require such certification for their intended use cases, which could harm our growth, business, and results of operations. This may also harm our competitive position against larger enterprises whose competitive offerings are FedRAMP authorized. Further, there can be no assurance that we will secure commitments or contracts with government entities even if we obtain such certifications, which could harm our margins, business, financial condition, and results of operations. Government demand and payment for our offerings have been and may in the future be negatively impacted by public sector budgetary cycles and funding authorizations, such as federal government shutdowns, with funding reductions or delays adversely affecting public sector demand for our offering. Further, governmental entities or their contractors may demand contract terms that differ from our standard arrangements and are less favorable than terms agreed with private sector customers. Such entities may have statutory, contractual or other legal rights to terminate contracts with us or our partners for convenience or for other reasons, some of which may be outside our control. Any termination for default/cause may adversely affect our ability to contract with other government customers as well as our reputation, business, financial condition, and results of operations. Governments and whistleblowers routinely investigate and audit government contractorsâ€™ administrative processes and compliance with applicable legal requirements. An unfavorable investigation or audit could result in the government refusing to continue buying our subscriptions, a reduction of revenue, suspension or debarment from government contracting, or fines or civil or criminal liability if the audit uncovers improper or illegal activities, including under the False Claims Act, which could adversely affect our results of operations and reputation. Our customers also include certain non-U.S. governments, to which government procurement law risks similar to those present in U.S. government contracting also apply, particularly in certain emerging markets where our customer base is less established. Compliance with complex regulations and contracting provisions in a variety of jurisdictions can be expensive and consume significant management resources. In certain jurisdictions, our ability to win business may be constrained by political and other factors unrelated to our competitive position in the market. Each of these difficulties could harm our business and results of operations. Additionally, we generally contract with government customers through the indirect sales channel (i.e., resellers and distributors). Accordingly, a large majority of our revenue from public sector customers comes from a small number of distribution and resale partners. This concentration presents a risk of lost revenue in the case of a partnerâ€™s bankruptcy, a dispute, nonpayment, or other business disruptions, as well as a risk of loss of access to certain public sector customers if a partner shuts down for any reason, or is suspended or debarred from government contracting in the event of their noncompliance with their own contractual and regulatory requirements. The loss of a reseller with which we do a substantial amount of business, together with our inability to replace them, could negatively impact our business, growth, financial condition and results of operations. 70 Table of Contents Acquisitions, strategic investments, joint ventures, or alliances could be difficult to identify, pose integration challenges, divert the attention of management, disrupt our business and culture, dilute stockholder value, and adversely affect our business, financial condition, and results of operations. We have in the past and may in the future seek to acquire or invest in businesses, joint ventures, products and platform capabilities, technologies, or technical know-how that we believe could complement or expand our platform capabilities, enhance our technical capabilities, or otherwise offer growth opportunities. For example, we acquired WarpStream in September 2024 and added their BYOC data streaming solution to our offering. Further, the proceeds we received from the IPO and our convertible notes offering increase the likelihood that we will devote resources to exploring larger and more complex acquisitions and investments than we have previously attempted. Any such acquisition or investment may divert the attention of management and cause us to incur various expenses in identifying, investigating, and pursuing suitable opportunities, whether or not the transactions are completed, and may result in unforeseen operating difficulties and expenditures. In particular, we may encounter difficulties assimilating or integrating the businesses, technologies, products and platform capabilities, personnel, or operations of any acquired companies, particularly if the key personnel of an acquired company choose not to work for us, their software is not easily adapted to work with our platform, or we have difficulty retaining the customers of any acquired business due to changes in ownership, management or otherwise. These transactions may also disrupt our business, divert our resources, and require significant management attention that would otherwise be available for development of our existing business. We may also have difficulty establishing our company values with personnel of acquired companies, which may negatively impact our culture and work environment. Any such transactions that we are able to complete may not result in any synergies or other benefits we had expected to achieve, which could result in impairment charges that could be substantial. In addition, we may not be able to find and identify desirable acquisition targets or business opportunities or be successful in entering into an agreement with any particular strategic partner. These transactions have in the past resulted and could in the future result in dilutive issuances of equity securities or the incurrence of debt, which could adversely affect our results of operations. In addition, if the resulting business from such a transaction fails to meet our expectations, our business, financial condition, and results of operations may be adversely affected or we may be exposed to unknown risks or liabilities. We may require additional capital to support the growth of our business, and this capital might not be available on acceptable terms, if at all. We have funded our operations since inception primarily through equity and debt financings and sales of our offering. While we have taken steps aimed at improving our operating efficiency, we cannot be certain when or if our operations will generate sufficient cash to fully fund our ongoing operations or the growth of our business. We intend to continue to make investments to support our business, which may require us to engage in equity or debt financings to secure additional funds. Additional financing may not be available on terms favorable to us, if at all, particularly during times of market volatility and general economic instability. If adequate funds are not available on acceptable terms, we may be unable to invest in future growth opportunities, which could harm our business, results of operations, and financial condition. If we incur additional debt, the debt holders, together with holders of our outstanding convertible notes, would have rights senior to holders of common stock to make claims on our assets, and the terms of any future debt could restrict our operations, including our ability to pay dividends on our common stock. Furthermore, if we issue additional equity securities, including through future issuances of equity-linked or derivative securities, our existing stockholders could experience further dilution, and the new equity securities could have rights senior to those of our common stock. Because our decision to issue securities in the future will depend on numerous considerations, including factors beyond our control, we cannot predict or estimate the amount, timing, or nature of any future issuances of debt or equity securities. As a result, our stockholders bear the risk of future issuances of debt or equity securities reducing the value of our Class A common stock and diluting their interests. Investorsâ€™ and other stakeholdersâ€™ expectations of our performance relating to environmental, social and governance factors may impose additional costs and expose us to new risks. There is an increasing focus from certain investors, customers, employees, and other stakeholders concerning environmental, social and governance matters, or ESG. Some investors may use these non-financial performance factors to guide their investment strategies and, in some cases, may choose not to invest in us if they believe our policies and actions relating to ESG are inadequate. We may face reputational damage in the event that we do not meet the ESG standards set by various constituencies. 71 Table of Contents As ESG best practices and reporting standards continue to develop, we may incur increasing costs relating to ESG monitoring and reporting and complying with ESG initiatives. For example, proposed or adopted climate and other ESG reporting regulations from the SEC, California, the European Union, the United Kingdom and other jurisdictions may increase our compliance costs. We may also face greater costs to comply with new ESG standards or initiatives in the European Union. Since 2022, we have published an annual ESG Report, which describes the measurement of our greenhouse gas emissions and our efforts to achieve carbon neutrality. In addition, our ESG Report provides highlights of how we are supporting our global workforce and our governance practices. Our disclosures on these matters, or a failure to meet evolving stakeholder expectations for ESG practices and reporting, may potentially harm our reputation and customer relationships. Due to new regulatory standards and market standards, certain new or existing customers, particularly those in the European Union, may impose stricter ESG guidelines or mandates for, and may scrutinize relationships more closely with, their counterparties, including us, which may lengthen sales cycles or increase our costs. In addition, in the event that we communicate certain initiatives or goals regarding ESG matters, we could fail, or be perceived to fail, in our achievement of such initiatives or goals, or we could be criticized for the scope of such initiatives or goals. If we fail to satisfy the expectations of investors, customers, employees and other stakeholders or our initiatives are not executed as planned, our business, financial condition, results of operations, and prospects could be adversely affected. Risks Related to Cybersecurity Â If we, or third parties upon which we rely, experience a security incident compromising the confidentiality, integrity, or availability of our information technology, software, services, communications, or data, we could experience adverse consequences resulting from such compromise, including but not limited to, reputational harm, a reduction in the demand for our offering, regulatory investigations or actions, litigation, fines and penalties, disruptions of our business operations, or other adverse consequences. In the ordinary course of our business, we and the third parties upon which we rely, may process sensitive data, which may include personal information and our or our customersâ€™ or other third partiesâ€™ sensitive, proprietary, and confidential information. As a result, we and the third parties upon which we rely, face a variety of evolving threats, which could cause security incidents. Security incidents that compromise the confidentiality, integrity, and availability of this information could result from cyber-attacks, computer viruses (such as worms, spyware, or other malware), social engineering (including phishing), ransomware, supply chain attacks, denial of service attacks, credential harvesting or stuffing, efforts by individuals or groups of hackers and sophisticated organizations, including state-sponsored organizations, errors or malfeasance of our personnel, including personnel who have authorized access to our systems and/or information, and security vulnerabilities in the software or systems on which we rely, including third-party systems. In particular, severe ransomware attacks, including those perpetrated by organized criminal threat actors, nation-states, and nation-state-supported actors, are becoming increasingly prevalent and severe and can lead to significant interruptions in our operations, loss of information and income, reputational harm, and diversion of funds. We have also experienced, and may in the future experience, inadvertent disclosures of confidential information, including source code, caused by accidental actions or inactions by personnel who have authorized access to our systems and the systems of third-party repositories of such information. If our personnel access authorization policies and processes for our systems and/or information are too permissive or if we do not implement adequate safeguards or controls in our information systems environments, we may experience additional security incidents due to errors or malfeasance from our personnel, customer dissatisfaction, loss of our proprietary and confidential information, or an increased risk of third-party breaches or cyber-attacks. Extortion payments

may alleviate the negative impact of a ransomware attack, but we may be unwilling or unable to make such payments due to, for example, applicable laws or regulations prohibiting such payments. Some threat actors now engage and are expected to continue to engage in cyber-attacks, including without limitation nation-state actors for geopolitical reasons and in conjunction with military conflicts and defense activities. During times of war and other major conflicts, we and the third parties upon which we rely may be vulnerable to a heightened risk of these attacks, including retaliatory cyber-attacks, that could materially disrupt our systems and operations, supply chain, and ability to produce, sell and distribute our services. 72 Table of Contents Additionally, certain functional areas of our workforce remain in a remote work environment and outside of our corporate network security protection boundaries, which imposes additional risks to our business, including increased risk of industrial espionage, phishing, and other cybersecurity attacks, including those that are state-sponsored or politically motivated, and unauthorized access to or dissemination of sensitive, proprietary, or confidential information. Future acquisitions could also expose us to additional cybersecurity risks and vulnerabilities from any newly acquired information technology infrastructure. In addition, our reliance on third-party service providers could introduce new cybersecurity risks and vulnerabilities, including supply-chain attacks, and other threats to our business operations. We rely on third parties to operate our critical business systems and process the sensitive, proprietary, and confidential information that we own, process, or control, including customer information and proprietary data and information, including source code. Our ability to monitor these third partiesâ€™ information security practices is limited, and these third parties may not have adequate security measures and could experience a security incident that compromises the confidentiality, integrity, or availability of the systems they operate for us or the information they process on our behalf. If our third-party service providers experience a security incident or other interruption, we could experience adverse consequences. While we may be entitled to damages if our third-party service providers fail to satisfy their data privacy or security-related obligations to us, any award may be insufficient to cover our damages, or we may be unable to recover such award. In addition, supply-chain attacks have increased in frequency and severity, and we cannot guarantee that third partiesâ€™ infrastructure in our supply chain or our third-party partnersâ€™ supply chains have not been compromised. Cybercrime and hacking techniques are constantly evolving, and we or third parties who we work with may be unable to anticipate attempted security breaches, react in a timely manner, or implement adequate preventative measures, particularly given increasing use of hacking techniques designed to circumvent controls, avoid detection, and remove or obfuscate forensic artifacts. These risks are likely to increase as we continue to grow and process, control, store, and transmit increasingly large amounts of data. While we have taken steps designed to protect the confidentiality, integrity, and availability of our systems and the sensitive, proprietary, and confidential information that we own, process, or control, our security measures or those of our third-party vendors may not be able to anticipate or implement effective preventive and remedial measures against all data privacy and security threats. No security solution, strategy, or measures can address all possible security threats or block all methods of penetrating a network or otherwise perpetrating a security incident. For example, we and our third-party providers have been and may in the future be compromised by the aforementioned or similar threats, which may result in unauthorized, unlawful, or accidental processing of our information, or vulnerabilities in the products or systems upon which we rely. For example, beginning in January 2021, a malicious third party gained unauthorized access to a third-party vendor, Codecov, that provides a software code testing tool, potentially affecting more than a thousand of Codecovâ€™s customers, or Codecov Breach. In April 2021, we were notified that we had been impacted by the Codecov Breach. Through our investigations, we determined that the attackers leveraged a vulnerability in Codecovâ€™s software to gain access to credentials in our development environment, and thereby obtained unauthorized read-only access to, and copied to overseas IP addresses, the private Github repositories containing our source code and certain internal-use documents containing references to certain customers and other customer-related attributes. Upon learning of the breach, we took action to revoke Codecovâ€™s access and discontinued our use of the Codecov service, rotated all of our credentials identified as exposed by the Codecov Breach to prevent further unauthorized access, enhanced monitoring of our environment, and engaged a third-party forensics firm to assist in our investigation, response, and impact mitigation. We did not find any evidence of access to any customer data sent through or stored in our products, nor did we find any evidence that the attackers modified any of our source code or uploaded any malware or any other malicious code to our system. However, the full extent of the impact of this incident on our operations, products, or services may not be known for some time, and we cannot assure you that there will be no further impact in the future. This incident or any future incidents relating to the Codecov Breach could result in the use of exfiltrated source code to attempt to identify vulnerabilities in our offering, future ransomware or social engineering attacks, reduced market acceptance of our offering, injury to our reputation and brand, legal claims against us, and the diversion of our resources. In addition, we do not control the content that our customers transmit, process, and maintain using our offering. If our customers use our offering for the transmission or storage of personal information and our security measures are, or are believed to have been, breached, our business may suffer, and we could incur significant liability. 73 Table of Contents If we, or a third party upon whom we rely, experience a security incident that results in the compromise of the confidentiality, integrity, or availability of our systems or the sensitive, proprietary, or confidential information that we own, process, or control, or the perception that one has occurred, this could result in a loss of customer confidence in the security of our platform and damage to our brand, reduce the demand for our offering, disrupt business operations, result in the exfiltration of proprietary data and information, including source code, require us to spend material resources to investigate or correct the incident and to prevent future security incidents, expose us to legal liabilities, including litigation, regulatory enforcement (including investigations, fines, penalties, audits, and inspections), additional oversight, restrictions or bans on processing personal information, indemnity obligations, claims by our customers or other relevant parties that we have failed to comply with contractual obligations to implement specified security measures, and adversely affect our business, financial condition, and results of operations. We cannot assure you that the limitations of liability in our contracts would be enforceable or adequate or would otherwise protect us from such liabilities or damages. Applicable data privacy and security obligations may also require us to notify relevant stakeholders of security incidents. Such notifications are costly, and the notifications or the failure to comply with such requirements could lead to material adverse impacts such as negative publicity, loss of customer confidence in our services or security measures, investigations, and private or government claims. In addition to experiencing a security incident, third parties may gather, collect, or infer sensitive information about us from public sources, data brokers, or other means that reveal competitively sensitive details about our organization and could be used to undermine our competitive advantage or market position. Additionally, sensitive information of Confluent or our customers could be leaked, disclosed, or revealed as a result of or in connection with our employeesâ€™, personnelâ€™s, or vendorsâ€™ use of GenAI technologies. Additionally, we cannot be certain that our insurance coverage will be adequate or otherwise protect us with respect to claims, expenses, fines, penalties, business loss, data loss, litigation, regulatory actions, or other impacts arising out of security incidents, particularly if we experience an event that impacts multiple customers, that such coverage will continue to be available on acceptable terms or at all, or that such coverage will pay future claims. Any of these results could adversely affect our business, financial condition, and results of operations. Real or perceived errors, failures, bugs, or defects in our offering could adversely affect our reputation and harm our business. Our offering and data streaming platform are complex and, like all software, may contain undetected defects or errors. We are continuing to evolve the features and functionality of our data-in-motion platform through updates and enhancements, and as we do so, we may introduce additional defects or errors that may not be detected until after deployment by our customers. In addition, if our platform is not implemented or used correctly or as intended, inadequate performance and disruptions in service may result. Moreover, if we acquire companies or integrate into our platform technologies developed by third parties, we may encounter difficulty in incorporating the newly-obtained technologies into our platform and maintaining the quality standards that are consistent with our reputation. Since our customers use our data streaming platform for important aspects of their business, any actual or perceived errors, defects, bugs, or other performance problems could damage our customersâ€™ businesses. Any defects or errors in our data-in-motion platform, or the perception of such defects or errors, could result in a loss of, or delay in, market acceptance of our offering, loss of existing or potential customers, and delayed or lost revenue and could damage our reputation and our ability to convince enterprise users of the benefits of our offering. In addition, errors in our data-in-motion platform could cause system failures, loss of data or other adverse effects for our customers that may assert warranty and other claims for substantial damages against us. Although our agreements with our customers typically contain provisions that seek to limit our exposure to such claims, it is possible that these provisions may not be effective or enforceable under the laws of some jurisdictions. While we seek to insure against these types of claims, our insurance policies may not adequately limit our exposure to such claims. These claims, even if unsuccessful, could be costly and time consuming to defend and could harm our business, financial condition, results of operations, and cash flows. 74 Table of Contents Interruptions or performance problems associated with our offering may adversely affect our business, financial condition, and results of operations. Our continued growth depends in part on our ability to provide a consistently reliable data streaming platform. If we are unable to do so due to vulnerabilities in programming, coding errors, outages caused by our platformâ€™s complexity or scale or due to disruptions in cloud services, or because the systems complexity and scale result in extended outages, we may experience a loss of customers, lost or delayed market acceptance of our offering, delays in payment to us by customers, injury to our reputation and brand, legal claims against us, and the diversion of our resources. It may become increasingly difficult to maintain and improve the performance of Confluent Cloud as our customer base grows and Confluent Cloud becomes more complex. We may experience disruptions, outages, and other performance problems in Confluent Cloud due to a variety of factors, including infrastructure changes, introductions of new functionality, human or software errors, denial of service attacks, issues with third-party cloud hosting providers, or other security-related incidents. To date, we have not completed an end-to-end test of all recovery scenarios for the Confluent Cloud offering and, as such, our recovery plans may not resolve disruptions, outages or other performance problems as quickly or as fully as we intend. To the extent that we do not effectively address recovery scenario planning, capacity constraints, upgrade our systems as needed, and continually develop our technology and network architecture to accommodate actual and anticipated changes in technology, our reputation, business, financial condition, and results of operations may be adversely affected. We are subject to increasingly stringent and evolving U.S. and foreign laws, regulations, rules, contractual obligations, policies, and other requirements related to data privacy and security. Our actual or perceived failure to comply with such obligations could lead to regulatory investigations or actions, litigation, fines and penalties, disruptions of our business operations, reputational harm, or otherwise harm our business. In the ordinary course of our business, we collect, receive, store, generate, use, transfer, disclose, make accessible, protect, secure, dispose of, transmit, share, and process sensitive, proprietary, confidential, and regulated information, including personal information, trade secrets, intellectual property, and other business information, that belongs to us or that we may handle on behalf of others such as our customers. As such, we, our customers, and third parties upon which we rely, are subject to numerous evolving and increasingly stringent foreign and domestic laws and requirements relating to data privacy and security that are increasing the cost and complexity of operating our business. These requirements may also include regulations, guidance, industry standards, policies, contractual obligations, external and internal policies and procedures, and other obligations related to data privacy and security. In the United States, federal, state, and local governments have enacted numerous data privacy and security laws, including data breach notification laws, personal information privacy laws, health information privacy laws, consumer protection laws (e.g., Section 5 of the Federal Trade Commission Act), and other similar laws (e.g., wiretapping laws). For example, the California Consumer Privacy Act, or CCPA, imposes several obligations on covered businesses, including requiring specific disclosures in privacy notices related to a businessâ€™s collection, use, and sharing of personal information, implementing new operational practices, and honoring requests from California residents to exercise certain privacy rights related to their personal information. The CCPA contains civil potential penalties for noncompliance of up to $7,500 per violation and allows private litigants affected by certain data breaches to recover significant statutory damages. In addition, the California Privacy Rights Act of 2020, or CPRA, which became effective January 1, 2023, expands the CCPAâ€™s requirements including by applying to personal information of business representatives and employees and establishing a new California Privacy Protection Agency to implement and enforce the law. As of September 2024, at least 12 more states have also passed comprehensive data privacy and security laws, and similar laws are being considered in several other states, including at least three additional states in 2024, as well as at the federal and local levels. These developments may further complicate compliance efforts and may increase legal risk and compliance costs for us and the third parties upon whom we rely. Additionally, pursuant to various data privacy and security laws and other obligations, we may be required to obtain certain consents to process personal information. Our inability or failure to do so could result in adverse consequences. 75 Table of Contents Foreign laws relating to data privacy and security are also undergoing a period of rapid change and have become more stringent in recent years. For example, the General Data Protection Regulation, or EU GDPR, applies in the European Union, or EU, and by virtue of section 3 of the European Union (Withdrawal) Act 2018, the United Kingdom GDPR, or UK GDPR, applies in the UK. For major violations, noncompliant companies face fines of up to the greater of 20 million Euros or 4% of their global annual revenues under the EU GDPR and up to the greater of Â£17.5m or up to 4% of annual global revenues in respect of the UK GDPR. In addition to the foregoing, a breach of the EU GDPR or UK GDPR could result in regulatory investigations, reputational damage, potential bans on processing of personal information, private litigation, and/or other corrective action, such as class actions brought by classes of data subjects or by consumer protection organizations authorized at law to represent their interests. Laws in EU member states and the UK also impose restrictions on direct marketing communications and the use of cookies and similar technologies online, and a new regulation proposed in the EU called the e-Privacy Regulation may make such restrictions more stringent. Furthermore, European data privacy and security laws, including the EU GDPR and UK GDPR, generally restrict the transfer of personal information from the European Economic Area, or EEA, and the UK to countries that are not generally considered by some data protection authorities as providing an adequate level of data protection. Swiss laws contain similar data transfer restrictions. The European Commission recently released updated Standard Contractual Clauses and the EU-U.S. Data Privacy Framework, mechanisms to transfer personal information outside of the EEA, which impose additional obligations for cross-border data transfers. Although there are currently various mechanisms available to transfer data from Europe, such as the Standard Contractual Clauses, the EU-U.S. Data Privacy Framework, and the UKâ€™s International Data Transfer Agreement/Addendum, the mechanisms are subject to legal challenges and there is no assurance that we can satisfy or rely on these mechanisms to lawfully transfer personal information to the United States. Countries outside of Europe have enacted or are considering similar cross-border data transfer restrictions and laws requiring local data residency and restricting cross-border data transfer, which could increase the cost and complexity of doing business. If we cannot implement a valid mechanism for cross-border personal information transfers, we may face increased risk of regulatory actions, penalties, and data processing restrictions or bans. For example, in May 2023, the Irish Data Protection Commission determined that a major social media companyâ€™s use of the Standard Contractual Clauses was insufficient and levied a 1.2 billion Euro fine against the company and prohibited the company from transferring personal information to the United States. Evolving cross-border data transfer requirements may also result in reduced demand for our services and require us to increase our data processing capabilities and other operations in Europe at significant expense. Data privacy and security laws are also becoming more stringent beyond Europe. For example, in Canada, the Personal Information Protection and Electronic Documents Act, and various related provincial laws, as well as Canadaâ€™s Anti-Spam Legislation, may apply to our operations. We also target customers in Asia and have operations in China, Japan, and Singapore and may be subject to new and emerging data privacy and security regimes in Asia, including Chinaâ€™s Personal Information Protection Law, Japanâ€™s Act on the Protection of Personal Information, and Singaporeâ€™s Personal Data Protection Act. We may also be bound by contractual obligations related to data privacy and security, and our efforts to comply with such obligations may not be successful. For example, data privacy laws including the EU GDPR, UK GDPR, and CCPA increasingly require companies to impose specific contractual restrictions on their service providers or processors. In addition, customers that may use certain of our offerings to process protected health information may require us to sign business associate agreements that subject us to the data privacy and security requirements under the U.S. Health Insurance Portability and Accountability Act of 1996 and the U.S. Health Information Technology for Economic and Clinical Health Act, as well as state laws that govern the data privacy and security of health information. Our customersâ€™ increasing data privacy and security requirements also increase the cost and complexity of ensuring that the third parties we rely on to operate our business and deliver our services can meet these standards. If we or our vendors are unable to meet our customersâ€™ demands or comply with the increasingly stringent legal or contractual requirements they impose on us relating to data privacy and security, including requirements based on updated Standard Contractual Clauses, we may face increased legal liability, customer contract terminations and reduced demand for our services. 76 Table of Contents Our employees and personnel may use GenAI technologies to perform their work, and the disclosure and use of personal information in such technologies is subject to various data privacy and security laws and obligations. Governments have passed and are likely to pass additional laws regulating GenAI, including, for example, the EUâ€™s AI Act, which is expected to be adopted and enforced by 2026. Our use of this technology could result in additional compliance costs and regulatory investigations and actions. If we are unable to use GenAI, it could make our business less efficient and result in competitive disadvantages. Finally,

we may publish privacy policies, marketing material, and other documentation or statements regarding our collection, use, disclosure, and other processing of personal information. Although we endeavor to adhere to these policies, statements, and documentation, we, and the third parties on which we rely, may at times fail to do so or may be perceived to have failed to do so. Such failures could subject us to regulatory enforcement action as well as costly legal claims by affected individuals or our customers. The number and scope of obligations related to data privacy and security are quickly changing. Preparing for and attempting to comply with these obligations requires significant resources and, potentially, changes to our technologies, systems, and practices and those of any third parties that process personal data on our behalf. We strive to comply with applicable data privacy and security laws and requirements, but we cannot fully determine the impact that current or future such laws and requirements may have on our business or operations. Such laws or requirements may be inconsistent from one jurisdiction to another, subject to differing interpretations, and courts or regulators may deem our efforts to comply as insufficient. If we, or the third parties we rely on to operate our business and deliver our services, fail to comply, or are perceived as failing to comply, with our legal or contractual obligations relating to data privacy and security, or our policies and documentation relating to personal information, we could face governmental enforcement action; litigation with our customers, individuals or others; fines and civil or criminal penalties for us or company officials; obligations to cease offering our services or to substantially modify them in ways that make them less effective in certain jurisdictions; negative publicity and harm to our brand and reputation; and reduced overall demand for our services. Such developments could adversely affect our business, financial condition, and results of operations. 77 Table of Contents Risks Related to Our Sales and Marketing Efforts and Brand Â Failure to effectively develop and expand our sales and marketing capabilities or improve the productivity of our sales and marketing organization could harm our ability to expand our potential customer and sales pipeline, increase our customer base, and achieve broader market acceptance of our offering. Our ability to increase our customer base, achieve broader market adoption and acceptance of our offering, and expand our potential customer and sales pipeline and brand awareness will depend to a significant extent on our ability to expand and improve the productivity and effectiveness of our sales and marketing organization. We plan to continue expanding our direct sales force, both domestically and internationally. We also plan to dedicate significant resources to sales and marketing programs, including to decrease the time required for our sales personnel to achieve desired productivity levels. Historically, newly hired sales personnel have needed several quarters to achieve desired productivity levels. We expect to continue investing significant financial and other resources in our sales and marketing efforts, which will result in increased costs and impact our margins and results of operations. Our revenue growth rate, business, and results of operations have from time to time been harmed and may in the future be harmed if our sales and marketing efforts fail to successfully expand our potential customer and sales pipeline and existing customer engagement with our offering, including through increasing brand awareness, new customer acquisition, and market adoption of our offering, particularly for Confluent Cloud. In addition, we may not achieve anticipated revenue growth from investing in our sales force if we are unable to hire, develop, integrate, and retain talented and effective sales personnel, if our new and existing sales personnel, on the whole, are unable to achieve desired productivity levels in a reasonable period of time or at all, or if our sales and marketing programs are not effective. Our growth rates, results of operations, business, and financial condition will also be harmed if we do not effectively reorient our sales organization and sales motion for Confluent Cloud in connection with our shift to a consumption-oriented sales model, on a timely basis or at all. Our efforts in this regard may be disrupted by a variety of factors, including continuing macroeconomic uncertainty and slower than expected ramp time for our sales and marketing organization, and may result in near term headwinds to our growth. As part of this strategy, we are significantly reorienting our sales compensation, marketing systems and processes, and fundamental business metrics around the consumption-oriented sales model, which has caused and may continue to cause certain attrition in our sales organization related to the transition. These dynamics may be exacerbated by historical turnover within our sales organization, including among senior sales personnel. Such challenges in connection with our shift to a consumption-oriented sales model for Confluent Cloud have caused and may continue to cause certain attrition in our sales organization, and have adversely impacted and may continue to adversely impact our ability to meet our sales, consumption and revenue forecasts, cause delays in our sales cycle, and result in increased costs, any of which would harm our growth, business, results of operations, and financial condition. 78 Table of Contents If we fail to maintain and enhance our brand, including among developers, our ability to expand our customer base will be impaired and our business, financial condition, and results of operations may suffer. We believe that maintaining and enhancing the Confluent brand, including among developers, is important to support the marketing and sale of our existing and future offerings to new customers and expansion of sales to existing customers. We believe that the importance of brand recognition will increase as competition in our market increases. In particular, we believe that enhancing the Confluent brand will be critical to the growth and market adoption and acceptance of Confluent Cloud due to the presence of open source alternatives, competing large public cloud providers with widespread name recognition, such as AWS, Azure, and GCP, and other data infrastructure platforms. Software developers, including those within our customersâ€™ IT departments, are often familiar with our underlying technology and value proposition. We rely on their continued adoption of our offering to evangelize on our behalf within their organizations and increase reach and mindshare within the developer community. Actions that we have taken in the past or may take in the future with respect to Apache Kafka or our community license, including the development and growth of our proprietary offering, may be perceived negatively by the developer community and harm our reputation. Successfully maintaining and enhancing our brand will depend largely on the effectiveness of our marketing efforts, our ability to provide reliable products that continue to meet the needs of our customers at competitive prices, our ability to maintain our customersâ€™ trust, our ability to continue to develop new functionality and use cases, our ability to successfully differentiate our offering and its capabilities from competitive products, including open source alternatives, and our ability to increase our reach and mindshare in the developer community. Our brand promotion activities may not generate customer awareness or yield increased revenue, and even if they do, any increased revenue may not offset the expenses we incur in building our brand. If we fail to successfully promote and maintain our brand, our business, financial condition, and results of operations may suffer. We have a limited history with pricing models for our offering, and we may need to adjust the pricing terms of our offering, which could have an adverse effect on our revenue and results of operations. We have limited experience with respect to determining the optimal prices for our offering, and, in particular, we have limited experience pricing our offering under economic conditions characterized by high inflation or in recessionary or uncertain economic environments. We have changed our pricing model from time to time and expect to continue to do so in the future. We also expect to continue providing additional features and functionality for our offering as we work toward expanding applications and use cases for our offering, which will require us to continuously evaluate optimal pricing for our offering. If we do not optimally adjust pricing for our offering, our revenue and margins as well as future customer acquisitions may be negatively impacted. As the markets for our offering mature, as macroeconomic conditions evolve, or as new competitors introduce new products or services that compete with ours, we may be unable to attract new customers at the same price or on the same terms. Moreover, enterprise customers may demand greater price concessions, or we may be unable to increase prices to offset increases in costs, including hosting costs associated with Confluent Cloud and increases related to inflationary pressures. However, our historical data and operating experience may be insufficient to adequately inform our future pricing strategies for changing market environments. As a result, we have been, and may in the future be, required to reduce our prices or increase our discounting, which could adversely affect our revenue, gross margin, profitability, financial position, and cash flow. 79 Table of Contents Sales to enterprise customers involve risks that may not be present or that are present to a lesser extent with respect to sales to smaller organizations. As of September 30, 2024 and December 31, 2023, we had 1,346 customers and 1,229 customers with $100,000 or greater in ARR, respectively. See the section titled â€œManagementâ€™s Discussion and Analysis of Financial Condition and Results of Operations-Key Business Metricsâ€ for a description of ARR. Sales to enterprise customers and large organizations involve risks that may not be present or that are present to a lesser extent with sales to smaller customers. These risks include longer sales cycles, more complex customer requirements, substantial upfront sales costs and less predictability in completing some of our sales. For example, enterprise customers may require considerable time to evaluate and test our offering and those of our competitors prior to making a purchase decision and placing an order. A number of factors influence the length and variability of our sales cycle, including the need to educate potential customers about the uses and benefits of our offering, the discretionary nature of purchasing and budget cycles, macroeconomic uncertainty and challenges and resulting increased IT spending scrutiny, heightened security and data privacy requirements, and the competitive nature of the evaluation and purchasing approval processes. Since the process for deployment, configuration, and management of our offering is complex, we are also often required to invest significant time and other resources to train and familiarize potential customers with our offering. Customers may engage in extensive evaluation, testing, and quality assurance work before making a purchase commitment, which increases our upfront investment in sales, marketing, and deployment efforts, with no guarantee that these customers will make a purchase or increase the scope of their subscriptions or usage commitments. In certain circumstances, an enterprise customerâ€™s decision to use our offering may be an organization-wide decision, and therefore, these types of sales require us to provide greater levels of education regarding the use and benefits of our offering. As a result, the length of our sales cycle, from identification of the opportunity to deal closure, has varied, and may continue to vary, significantly from customer to customer, with sales to large enterprises and organizations typically taking longer to complete. Moreover, large enterprise customers often begin to deploy our offering on a limited basis but nevertheless demand configuration, integration services, and pricing negotiations, which increase our upfront investment in the sales effort with no guarantee that these customers will deploy our offering widely enough across their organization to justify our substantial upfront investment. Given these factors, it is difficult to predict whether and when a sale will be completed and when revenue from a sale will be recognized due to the variety of ways in which customers may purchase our offering. This may result in lower than expected revenue in any given period, which would have an adverse effect on our business, results of operations, and financial condition. Our estimates of market opportunity and forecasts of market growth may prove to be inaccurate, and even if the market in which we compete achieves the forecasted growth, our business could fail to grow at similar rates, if at all. Our estimates of market opportunity and forecasts of market growth may prove to be inaccurate. Market opportunity estimates and growth forecasts are subject to significant uncertainty and are based on assumptions and estimates that may not prove to be accurate, including due to the risks described in this Quarterly Report. Even if the market in which we compete achieves the forecasted growth, our business could fail to grow at similar rates, if at all. The variables that go into the calculation of our market opportunity are subject to change over time, and there is no guarantee that any particular number or percentage of addressable users or companies covered by our market opportunity estimates will purchase our offering at all or generate any particular level of revenue for us. Any expansion in our market depends on a number of factors, including the cost, performance, and perceived value associated with our data streaming platform and those of our competitors. Even if the market in which we compete meets our size estimates and growth forecasts, our business could fail to grow at similar rates, if at all. Our growth is subject to many factors, including our success in implementing our business strategy, which is subject to many risks and uncertainties. 80 Table of Contents Risks Related to Our Customers Â If we are unable to attract new customers or expand our potential customer and sales pipeline, our business, financial condition, and results of operations will be adversely affected. To increase our revenue, we must continue to generate market acceptance of our brand and attract new customers and expand our potential customer and sales pipeline. Our success will depend to a substantial extent on the widespread adoption of our offerings and our DSP, including its capabilities to enable customers to stream, connect, process, and govern their data, as an alternative to competing solutions, including open source alternatives. In addition, as our market matures, our offering evolves, and competitors introduce lower cost or differentiated products that compete with our offering, our ability to sell our offering could be impaired. Similarly, our sales efforts could be adversely impacted if customers or users within these organizations perceive that features incorporated into competitive products reduce the need for our offering or if they prefer to purchase competing products that are bundled together with other types of products, such as data infrastructure platforms offered by public cloud providers. Our existing sales and marketing strategies for new customer acquisition may also be unsuccessful. For example, we offer free, limited evaluation and developer usage of Confluent Platform and free introductory usage of Confluent Cloud to encourage awareness, usage, familiarity, and adoption, and a pay-as-you-go arrangement for Confluent Cloud without usage commitments. If we are unable to successfully convert these free users into paying customers, or convert pay-as-you-go customers into customers with usage-based commitments, we will not realize the intended benefits of this marketing and adoption strategy. Additionally, our success depends in part on the adoption and expanded use of our offering by customers who are subject to rapidly evolving rules, regulations, and industry standards or are in new or emerging markets, such as GenAI, which may impact our ability to generate market acceptance of our offering or cause market acceptance of our offering to develop more slowly than we expect. As a result of these and other factors, we may be unable to attract new customers or expand our potential customer and sales pipeline, which may have an adverse effect on our business, financial condition, and results of operations. 81 Table of Contents Our business depends on our existing customers renewing their subscriptions and usage-based commitments, purchasing additional subscriptions and usage-based commitments, and expanding their use of our offering. Our future success depends in part on our ability to expand our customersâ€™ use of our offering into additional use cases, our customers renewing their subscriptions and usage-based commitments, and our ability to develop our offering for additional use cases and applications. The terms of our subscriptions and usage-based commitments are primarily one year in duration. Our customers have no obligation to renew after the expiration of the applicable term. In order for us to maintain or improve our results of operations, it is important that our customers enter into relationships with us that increase in value over time, and renew and expand their subscriptions with us, including through the use of our offering for additional use cases and applications. Although we seek to increase our revenue through expanded use of our offering by customers in additional use cases, we may not be successful in such efforts. Our dollar-based net retention rate has historically declined or fluctuated, and may further decline or fluctuate, as a result of a number of factors, including loss of one or more customers, the timing and size of any such losses, including as a result of a customer not renewing, business strength or weakness of our customers, customer usage of our offering, customer satisfaction with the capabilities of our offering and our level of customer support, our prices, the capabilities and prices of competing products, decisions by customers to use open source alternatives, mergers and acquisitions affecting our customer base, the effects of global economic conditions, including high interest rates and inflation, currency exchange rate fluctuations, or reductions in our customersâ€™ spending on IT solutions or their spending levels generally. In addition, as some customers transition from Confluent Platform to Confluent Cloud, our dollar-based net retention rate may decline or fluctuate, at least in the short term, as those customers replace subscriptions to Confluent Platform with usage-based commitments. Historically, some of our customers have elected not to renew their subscriptions with us for a variety of reasons, including as a result of competing products, internally developed or managed solutions, including those based on Apache Kafka or other open source alternatives, mergers and acquisitions of our customers, and global economic conditions. These factors have been and may continue to be exacerbated as our customer base of larger enterprises continues to grow, which may require increasingly sophisticated and costly sales efforts, if large enterprises further develop internal capabilities, as our customer base matures, and if a recessionary or uncertain economic environment negatively impacts our customer baseâ€™s information technology budgets. In addition, a strengthening of the U.S. dollar could increase the real cost of our offering to our customers outside of the United States, which could result in loss of customers or reduced usage of our offering. If our customers do not renew their subscriptions and/or usage-based commitments, expand their use of our offering, and purchase additional products from us, our revenue may decline and our business, financial condition, and results of operations may be harmed. If we or any of our partners fail to offer high-quality support, our reputation could suffer. Our customers rely on our or our channel partnersâ€™ support personnel to resolve issues and realize the full benefits that our offering provides. High-quality support is also important for the continuation and expansion of our relationships with existing customers. The importance of these support functions will increase as we expand our business and pursue new customers. In certain cases when we provide our offering for sale by channel partners as part of their value-added offerings, our partners may be responsible for providing support and support personnel for our customers. We often have limited to no control or visibility in such cases. If we or such partners do not help our customers quickly resolve issues and provide effective ongoing support, our ability to maintain and expand our sales to existing and new customers could suffer, and our reputation with existing or potential customers could suffer. 82 Table of Contents Incorrect implementation or use of our offering, or our customersâ€™ failure to update Confluent Platform, could result in customer dissatisfaction and negatively affect our reputation, business, operations, financial results, and growth prospects. Our offering is often used for and within large scale, complex IT environments. Our customers and some partners require education and experience in the proper use of and the benefits that can be derived from our offering to maximize their potential. If users of our offering do not implement, use, or update our offering correctly or as intended, then inadequate performance and/or security vulnerabilities may result. Because our customers rely on our offering to manage a wide range of operations, the incorrect implementation or use of our offering, or our self-managed customersâ€™ failure to update Confluent Platform, or our failure to train customers on how to use our offering productively may result in customer dissatisfaction and negative publicity, and may adversely affect our reputation and brand. Our failure to effectively provide education and

implementation services to our customers could result in lost opportunities for follow-on sales to these customers and decrease subscriptions by new customers, which would adversely affect our business and growth prospects. Indemnity provisions in various agreements to which we are party potentially expose us to substantial liability for infringement, misappropriation, or other violation of intellectual property rights, data protection, and other losses. Certain of our agreements with our customers and other third parties include indemnification provisions under which we agree to indemnify or otherwise be liable to them for losses suffered or incurred as a result of claims of infringement, misappropriation or other violation of intellectual property rights, data protection, compliance with laws, damages caused by us to property or persons, or other liabilities relating to or arising from our software, services, platform, our acts or omissions under such agreements, or other contractual obligations. From time to time, our customers and other third parties have requested, and may in the future request, us to indemnify them for such claims or liabilities. In certain circumstances, our agreements provide for uncapped indemnity liability for certain intellectual property infringement claims. Large indemnity payments could harm our business, financial condition, and results of operations. Although we attempt to contractually limit our liability with respect to such indemnity obligations, we are not always successful and may still incur substantial liability related to them, and we may be required to cease use of or modify certain functions of our offering as a result of any such claims. Any dispute with a customer or other third party with respect to such obligations could have adverse effects on our relationship with such customer or other third party and other existing or prospective customers, reduce demand for our subscriptions and services and adversely affect our business, financial condition, and results of operations. In addition, although we carry general liability insurance, our insurance may not be adequate to indemnify us for all liability that may be imposed or otherwise protect us from liabilities or damages with respect to claims alleging unauthorized access to or disclosure of customer data, and any such coverage may not continue to be available to us on acceptable terms or at all. We typically provide service-level commitments under our customer agreements. If we fail to meet these commitments, we could face customer terminations, a reduction in renewals, and damage to our reputation, which would lower our revenue and harm our business, financial condition, and results of operations. Our agreements with our customers contain uptime and response service-level commitments. If we fail to meet these commitments, we could face customer terminations or a reduction in renewals, which could significantly affect both our current and future revenue. Any service-level commitment failures could also damage our reputation. In addition, if we are unable to meet the stated uptime requirements described in our Confluent Cloud agreements, we may be contractually obligated to provide these customers with service credits, which could significantly affect our revenue in the periods in which the failure occurs and the credits are applied. Any of these outcomes or failures could also adversely affect our business, financial condition, and results of operations. 83 Table of Contents Risks Related to Our Intellectual Property Â We use third-party open source software in our offering, which could negatively affect our ability to sell our offering or subject us to litigation or other actions. We use third-party open source software in our offering, most significantly Apache Kafka and including Apache Flink, and we expect to continue to incorporate such open source software in our offering in the future. Many open source software licenses, including the Apache License, Version 2.0, state that any work of authorship licensed under it may be reproduced and distributed provided that certain conditions are met. However, we may be subject to suits by parties claiming ownership rights in what we believe to be permissively licensed open source software or claiming non-compliance with the applicable open source licensing terms. It is possible that a court would hold the Apache License, Version 2.0 to be unenforceable or that someone could assert a claim for proprietary rights in a program developed and distributed under it. Any ruling by a court that this license is not enforceable, or that open source components of our offering may not be reproduced or distributed, may negatively impact our distribution or development of all or a portion of our offering. In addition, some open source licenses require end-users who distribute or make available across a network software and services that include open source software to make available all or part of such software, which in some circumstances could include valuable proprietary code. While we employ practices designed to monitor our compliance with the licenses of third-party open source software and protect our valuable proprietary source code, we may inadvertently use third-party open source software in a manner that is inconsistent with our applicable policies, or that exposes us to claims of non-compliance with the terms of their licenses, including claims of intellectual property rights infringement or breach of contract. Furthermore, there exists today an increasing number of types of open source software licenses, almost none of which have been tested in courts of law to provide guidance of their proper legal interpretations. From time to time, there have been claims challenging the ownership rights in open source software against companies that incorporate it into their offerings, and the licensors of such open source software provide no warranties or indemnities with respect to such claims. As a result, we and our customers could be subject to lawsuits or threats of lawsuits by parties claiming ownership rights in what we believe to be permissively licensed open source software. Resulting litigation could be costly for us to defend and harm our reputation, business, financial condition, and results of operations. If our activities were determined to be out of compliance with the terms of any applicable â€œcopyleftâ€ open source licenses, we may be required to publicly release certain portions of our proprietary source code for no cost, we could face an injunction for our offering, and we could also be required to expend substantial time and resources to re-engineer some or all of our software. We also regularly contribute source code under open source licenses and have made some of our own software available under open source or source-available licenses, and we include third-party open source software in our offering. Because the source code for any software we contribute to open source projects, including Apache Kafka and Apache Flink, or distribute under open source or source-available licenses is publicly available, our ability to protect our intellectual property rights with respect to such source code may be limited or lost entirely, and we may be limited in our ability to prevent our competitors or others from using such contributed source code. While we have policies in place that govern such submissions, there is a risk that employees may submit proprietary source code or source code embodying our intellectual property, in either case, not intended to be distributed in such a manner, to such open source projects. In addition, the use of third-party open source software may expose us to greater risks than the use of third-party commercial software because open source licensors generally do not provide warranties or controls on the functionality or origin of the software. Use of open source software may also present additional security risks because the public availability of such software may publicize vulnerabilities or otherwise make it easier for hackers and other third parties to determine how to compromise our platform or the systems of our customers who are running our offering. Any of the foregoing could be harmful to our business, results of operations or financial condition, and could help our competitors develop products and services that are similar to or better than ours. 84 Table of Contents Our offering has evolved from Apache Kafka, Apache Flink and other open source software, which are widely available, and therefore, we do not own the exclusive rights to the use of Apache Kafka, Apache Flink and other open source software, nor are we able to control the evolution, enhancement, and maintenance of Apache Kafka, Apache Flink and other open source software. The technology underlying our offering has evolved from certain open source software, such as Apache Kafka and Apache Flink, and as a result we cannot exclude other companies from adopting and modifying certain common elements of our software and that of such open source software. With open source software, competitors can also develop competing products without the amount of overhead and lead time required for traditional proprietary software development. In addition, if competing products are also based on or compatible with Apache Kafka or Apache Flink, existing customers may also be able to easily transfer their applications to competing products. Competitors with greater resources than ours or members of the Apache Kafka or Apache Flink communities may create similar or superior offerings, or modify Apache Kafka or Apache Flink with different, superior features, and could make such products available to the public free of charge. Our competitors or members of the open source community may also develop a new open source project or a closed-source proprietary product that is similar to or superior to Apache Kafka or Apache Flink in terms of features or performance, in turn gaining popularity or replacing Apache Kafka as the new standard for data-in-motion technology among developers and other users. As a result, the future of Apache Kafka, Apache Flink and other open source software could change dramatically and such change in trajectory, use and acceptance in the marketplace and resulting competitive pressure could result in reductions in the prices we charge for our offering, loss of market share, and adversely affect our business operations and financial outlook. Additionally, the development and growth of our proprietary offering may result in the perception within the open source community of a diminution of our commitment to Apache Kafka, Apache Flink and other open source platforms. Such perceptions may negatively affect our reputation within the developer community, which may adversely affect market acceptance and future sales of our offering. Any failure to obtain, maintain, protect, or enforce our intellectual property and proprietary rights could impair our ability to protect our proprietary technology and our brand. Our success depends to a significant degree on our ability to obtain, maintain, protect and enforce our intellectual property rights, including our proprietary technology, know-how, and our brand. We rely on a combination of trademarks, trade secrets, patents, copyrights, service marks, contractual restrictions, and other intellectual property laws and confidentiality procedures to establish and protect our proprietary rights. However, the steps we take to obtain, maintain, protect, and enforce our intellectual property rights may be inadequate. We will not be able to protect our intellectual property rights if we are unable to enforce our rights or if we do not detect unauthorized use of our intellectual property rights. If we fail to protect our intellectual property rights adequately, our competitors may gain access to our proprietary technology and develop and commercialize substantially identical products, services, or technologies. In addition, defending our intellectual property rights might entail significant expense. Any patents, trademarks or other intellectual property rights that we have or may obtain may be challenged or circumvented by others or invalidated or held unenforceable through administrative process, including re-examination, inter partes review, interference and derivation proceedings, equivalent proceedings in foreign jurisdictions (e.g., opposition proceedings), or litigation. We have a limited patent portfolio. Even if we continue to seek patent protection in the future, we may be unable to obtain or maintain patent protection for our technology. In addition, our issued patents or any patents issued from future patent applications or licensed to us in the future may not provide us with competitive advantages or may be successfully challenged by third parties. There may be issued patents of which we are not aware, held by third parties that, if found to be valid and enforceable, could be alleged to be infringed by our current or future technologies or offerings. There also may be pending patent applications of which we are not aware that may result in issued patents, which could be alleged to be infringed by our current or future technologies or offerings. Furthermore, legal standards relating to the validity, enforceability, and scope of protection of intellectual property rights are uncertain. Despite our precautions, it may be possible for unauthorized third parties to copy our offering and use information that we regard as proprietary to create products that compete with ours. Patent, trademark, copyright, and trade secret protection may not be available to us in every country in which our offering is available. 85 Table of Contents The value of our intellectual property could diminish if others assert rights in or ownership of our trademarks and other intellectual property rights, or trademarks that are similar to our trademarks. We may be unable to successfully resolve these types of conflicts to our satisfaction. In some cases, litigation or other actions may be necessary to protect or enforce our trademarks and other intellectual property rights. Furthermore, third parties may assert intellectual property claims against us, and we may be subject to liability, required to enter into costly license agreements, or required to rebrand our offering or prevented from selling our offering if third parties successfully oppose or challenge our trademarks or successfully claim that we infringe, misappropriate or otherwise violate their trademarks or other intellectual property rights. In addition, the laws of some foreign countries may not be as protective of intellectual property rights as those in the United States, and mechanisms for enforcement of intellectual property rights may be inadequate. As we expand our international activities, our exposure to unauthorized copying and use of our offering and proprietary information will likely increase. Moreover, policing unauthorized use of our technologies, trade secrets, and intellectual property may be difficult, expensive, and time-consuming, particularly in foreign countries where the laws may not be as protective of intellectual property rights as those in the United States and where mechanisms for enforcement of intellectual property rights may be weak. Accordingly, despite our efforts, we may be unable to prevent third parties from infringing upon, misappropriating or otherwise violating our intellectual property rights. We enter into confidentiality and invention assignment agreements with our employees and consultants and enter into confidentiality agreements with other third parties, including suppliers and other partners. However, we cannot guarantee that we have entered into such agreements with each party that has or may have had access to our proprietary information, know-how, and trade secrets. Moreover, no assurance can be given that these agreements will be effective in controlling access to, distribution, use, misuse, misappropriation, reverse engineering, or disclosure of our proprietary information, know-how, and trade secrets. Further, these agreements may not prevent our competitors from independently developing technologies that are substantially equivalent or superior to our offering and platform capabilities. These agreements may be breached, and we may not have adequate remedies for any such breach. Additionally, as a result of the Codecov Breach, certain of our proprietary data and information, including source code, was exfiltrated. This and any future similar incidents may lead to unauthorized use of our intellectual property rights by third parties. Third parties with access to our exfiltrated source code may also glean insights into our proprietary architecture by examining structural elements of the source code. Due to the nature of this incident, our ability to enforce our rights against such unauthorized users may be limited or not possible. In order to protect our intellectual property rights, we may be required to spend significant resources to monitor and protect such rights. Litigation may be necessary in the future to enforce our intellectual property rights and to protect our trade secrets. Litigation brought to protect and enforce our intellectual property rights could be costly, time-consuming, and distracting to management, and could result in the impairment or loss of portions of our intellectual property. Further, our efforts to enforce our intellectual property rights may be met with defenses, counterclaims, and countersuits attacking the validity and enforceability of our intellectual property rights, and if such defenses, counterclaims, or countersuits are successful, we could lose valuable intellectual property rights. Our inability to protect our proprietary technology against unauthorized copying or use, as well as any costly litigation or diversion of our managementâ€™s attention and resources, could delay further sales or the implementation of our offering and platform capabilities, impair the functionality of our offering and platform capabilities, delay introductions of new solutions, result in our substituting inferior or more costly technologies into our offering, or injure our reputation. We may become subject to intellectual property disputes, which are costly and may subject us to significant liability and increased costs of doing business. 86 Table of Contents Our success depends, in part, on our ability to develop and commercialize our offering without infringing, misappropriating or otherwise violating the intellectual property rights of third parties. However, we may not be aware that our offering is infringing, misappropriating or otherwise violating third-party intellectual property rights, and such third parties may bring claims alleging such infringement, misappropriation or violation. Lawsuits are time-consuming and expensive to resolve, and they divert managementâ€™s time and attention. The software industry is characterized by the existence of a large number of patents, copyrights, trademarks, trade secrets, and other intellectual and proprietary rights. Companies in the software industry are often required to defend against litigation claims based on allegations of infringement, misappropriation or other violations of intellectual property rights. Our technologies may not be able to withstand any third-party claims against their use. In addition, many companies have the capability to dedicate substantially greater resources to enforce their intellectual property rights and to defend claims that may be brought against them. We do not currently have a large patent portfolio, which could prevent us from deterring patent infringement claims through our own patent portfolio, and our competitors and others may now and in the future have significantly larger and more mature patent portfolios than we have. Any litigation may also involve patent holding companies or other adverse patent owners that have no relevant product revenue, and therefore, our patent applications may provide little or no deterrence as we would not be able to assert them against such entities or individuals. If a third party is able to obtain an injunction preventing us from accessing such third-party intellectual property rights, or if we cannot license or develop alternative technology for any infringing aspect of our business, we would be forced to limit or stop sales of our offering or cease business activities related to such intellectual property. Although we carry general liability insurance, our insurance may not cover potential claims of this type or may not be adequate to indemnify us for all liability that may be imposed. We cannot predict the outcome of lawsuits and cannot ensure that the results of any such actions will not have an adverse effect on our business, financial condition or results of operations. Any intellectual property litigation to which we might become a party, or for which we are required to provide indemnification, may require us to do one or more of the following: â€¢cease selling or using offerings that incorporate the intellectual property rights that we allegedly infringe, misappropriate or violate; â€¢make substantial payments for legal fees, settlement payments, or other costs or damages; â€¢obtain a license, which may not be available on reasonable terms or at all, to sell or use the relevant technology; or â€¢redesign the allegedly infringing offerings to avoid infringement, misappropriation or violation, which could be costly, time-consuming, or impossible. Â Even if the claims do not result in litigation or are resolved in our favor, these claims, and the time and resources necessary to resolve them, could divert the resources of our management and harm our business and results of operations. Moreover, there could be public announcements of the results of hearings, motions or other interim proceedings or developments, and if securities analysts or investors perceive these results to be negative, it could have a substantial adverse effect on the price of our Class A common stock. We expect that the occurrence of infringement claims is likely to grow as the market for our data streaming platform and our offering grows. Accordingly, our exposure to damages resulting from infringement claims could increase, and this could further exhaust our financial and management resources. 87 Table of Contents Risks Related to Our Dependence on Third Parties Â We rely on third-party providers of cloud-based infrastructure to host Confluent Cloud. Any failure to adapt our offering to evolving network architecture technology, disruption in the operations of these third-party providers, limitations on capacity or use of

features, or interference with our use could adversely affect our business, financial condition, and results of operations. We outsource all of the infrastructure relating to Confluent Cloud to AWS, Azure, and GCP, as selected by our customers. Customers of our Confluent Cloud service need to be able to access our service at any time, without interruption or degradation of performance, and we provide them with service-level commitments with respect to uptime. Our Confluent Cloud service depends on the ability of the cloud infrastructure hosted by these third-party providers to allow for our customersâ€™ configuration, architecture, features, and interconnection specifications, as well as secure the information stored in these virtual data centers, which is transmitted through third-party internet service providers. Any limitation on the capacity of our third-party hosting providers, including due to technical failures, natural disasters, fraud, or security attacks, could impede our ability to onboard new customers or expand the usage of our existing customers, which could adversely affect our business, financial condition, and results of operations. In addition, our third-party cloud service providers run their own platforms that we access, and we are, therefore, vulnerable to service interruptions at these providers. Any incident affecting our providersâ€™ infrastructure, including any incident that may be caused by cyber-attacks, natural disasters, fire, flood, severe storm, earthquake, power loss, telecommunications failures, terrorist or other attacks, and other similar events beyond our control could negatively affect our Confluent Cloud service. In some instances, we may not be able to identify the cause or causes of these performance problems within a period of time acceptable to our customers. A prolonged service disruption affecting our service for any of the foregoing reasons would negatively impact our ability to serve our customers and could damage our reputation with current and potential customers, expose us to liability, cause us to lose customers or otherwise harm our business. We may also incur significant costs for using alternative equipment or taking other actions in preparation for, or in reaction to, events that damage the third-party cloud services we use. Features and functionality for Confluent Cloud may also not be available on the same basis or at all on one or more infrastructure platforms, which may hinder adoption of Confluent Cloud, reduce usage, and harm our brand, business, and results of operations. Additionally, such third-party providers either have or may develop competing products to Confluent Cloud, which may impact our ability to partner with them effectively. Any of the above circumstances or events may harm our reputation, cause customers to stop using our products, impair our ability to increase revenue from existing customers, impair our ability to grow our customer base, and otherwise harm our business, results of operations, and financial condition. In the event that our service agreements with our third-party cloud service providers are terminated or amended, or there is a lapse of service, elimination of services or features that we utilize, interruption of internet service provider connectivity or damage to such facilities, access to Confluent Cloud could be interrupted and result in significant delays and additional expense as we arrange or create new facilities and services or re-architect our Confluent Cloud service for deployment on a different cloud infrastructure service provider, which could adversely affect our business, financial condition, and results of operations. To the extent that we do not effectively anticipate capacity demands, upgrade our systems as needed, and continually develop our technology and network architecture to accommodate actual and anticipated changes in technology, our business and results of operations may be adversely affected. 88 Table of Contents If we are unable to develop and maintain successful relationships with partners to distribute our products and generate sales opportunities, our business, results of operations, and financial condition could be harmed. We have established, and intend to continue seeking opportunities for, partnership arrangements with certain channel partners to distribute our products and generate sales opportunities, particularly internationally. We believe that continued growth in our business is dependent upon identifying, developing, and maintaining strategic relationships with our existing and potential channel partners that can drive revenue growth in more geographies and market segments, particularly for government customers, and provide additional features and functionality to our customers. Our agreements with our existing channel partners are non-exclusive, meaning our channel partners may offer customers the products of several different companies, including products that compete with ours. They may also cease marketing our products with limited or no notice and with little or no penalty. We expect that any additional channel partners we identify and develop will be similarly non-exclusive and not bound by any requirement to continue to market our products. As our channel partnerships come to an end or terminate, we may be unable to renew or replace them on comparable terms, or at all. In addition, winding down channel partnerships can result in additional costs, litigation, and negative publicity. If we fail to identify additional channel partners in a timely and cost-effective manner, or at all, or are unable to assist our current and future channel partners in independently distributing and deploying our products, our business, results of operations, and financial condition could be harmed. When we enter into channel partnerships, our partners may be required to undertake some portion of sales, marketing, implementation services, engineering services, support services, or software configuration that we would otherwise provide, including due to regulatory constraints. In such cases, our partner may be less successful than we would have otherwise been absent the arrangement and our ability to influence, or have visibility into, the sales, marketing, and related efforts of our partners may be limited. Further, if our channel partners do not effectively market and sell our products, or fail to meet the needs of our customers, our reputation and ability to grow our business may also be harmed. We depend and rely on SaaS technologies from third parties to operate our business, and interruptions or performance problems with these technologies may adversely affect our business and results of operations. We rely on hosted SaaS applications from third parties in order to operate critical functions of our business, including enterprise resource planning, order management, billing, project management, human resources, technical support, and accounting and other operational activities. If these services become unavailable due to extended outages, interruptions or because they are no longer available on commercially reasonable terms, our expenses could increase, our ability to manage finances could be interrupted and our processes for managing sales of our offering and supporting our customers could be impaired until equivalent services, if available, are identified, obtained, and implemented, all of which could adversely affect our business and results of operations. Risks Related to Our Employees and Culture We rely on the performance of highly skilled personnel, including senior management and our engineering, services, sales and technology professionals. If we are unable to retain or motivate key personnel or hire, retain and motivate qualified personnel, our business will be harmed. We believe our success has depended, and continues to depend, on the efforts and talents of our senior management team, particularly Jay Kreps, our Chief Executive Officer and co-founder, as well as our other key employees in the areas of research and development and sales and marketing. From time to time, there have been and may in the future be changes in our executive management team or other key employees resulting from the hiring or departure of these personnel. Our executive officers and certain other key employees are generally employed on an at-will basis, which means that these personnel could terminate their employment with us at any time. The loss or transition of one or more of our executives, or the failure by our executive team to effectively work with our employees and lead our company, could harm our business. We also are dependent on the continued service of our existing software engineers because of the complexity of our offering. 89 Table of Contents In addition, to execute our growth plan, we must attract and retain highly qualified personnel. Competition for these personnel is intense, especially for engineers experienced in designing and developing cloud-based infrastructure products and for experienced sales professionals. If we are unable to attract such personnel at appropriate locations, we may need to hire in new regions, which may add to the complexity and costs of our business operations. We have experienced attrition among sales personnel, and may experience increased attrition or retention difficulties among our sales personnel as we reorient our sales motion and sales incentives in connection with our shift to a consumption-oriented sales model for Confluent Cloud. Increased attrition or retention difficulties and related challenges to ramped capacity have negatively impacted and may continue to negatively impact our growth, and may negatively impact employee morale or cause execution risks for our shift to a consumption-oriented sales model, any of which may harm our growth, business, results of operations, or financial condition. From time to time, we have experienced, and we expect to continue to experience, difficulty in hiring and retaining employees with appropriate qualifications. Many of the companies with which we compete for experienced personnel have greater resources than we have. Further, inflationary pressures, or stress over economic or geopolitical events such as those the global market is currently experiencing, may result in employee attrition. If we hire employees from competitors or other companies, their former employers may attempt to assert that these employees or we have breached certain legal obligations, resulting in a diversion of our time and resources. In addition, prospective and existing employees often consider the value of the equity awards they receive in connection with their employment. If the actual or perceived value of our equity awards declines, experiences significant volatility, or increases such that current and prospective employees believe there is limited upside to the value of our equity awards, it may adversely affect our ability to recruit and retain key employees. Additionally, in order to retain our existing employees and manage potential attrition, including as a result of stock price decreases and continued market volatility that impact the actual or perceived value of our equity awards, we have issued and may in the future issue additional equity awards, which could negatively impact our results of operations. If we fail to attract new personnel or fail to retain and motivate our current personnel, our business and future growth prospects would be harmed. Our company values have contributed to our success. If we cannot maintain these values as we grow, we could lose certain benefits we derive from them, and our employee turnover could increase, which could harm our business. We believe that our company values have been and will continue to be a key contributor to our success. We expect to continue to hire across our business in a disciplined manner to support future growth initiatives. Our headcount growth may result in changes to certain employeesâ€™ adherence to our core company values. If we do not continue to maintain our adherence to our company values as we grow, including through any future acquisitions or other strategic transactions, we may experience increased turnover in a portion of our current employee base, which may compromise our ability to hire future employees. If we do not replace departing employees on a timely basis, our business and growth may be harmed. 90 Table of Contents Risks Related to Our International Operations Â If we are not successful in expanding our operations and customer base internationally, our business and results of operations could be negatively affected. A component of our growth strategy involves the further expansion of our operations and customer base internationally. Customers outside the United States generated 40% of our revenue for both the nine months ended September 30, 2024 and the year ended December 31, 2023. We are continuing to adapt to and develop strategies to expand in international markets, but there is no guarantee that such efforts will have the desired effect. For example, we anticipate that we will need to establish relationships with new channel partners in order to expand into certain countries, and if we fail to identify, establish, and maintain such relationships, we may be unable to execute on our expansion plans. As of September 30, 2024, approximately 45% of our full-time employees were located outside of the United States, with 18% and 8% of our full-time employees located in India and the UK, respectively. We expect that our international activities will continue to grow for the foreseeable future as we continue to pursue opportunities in existing and new international markets, which will require significant dedication of management attention and financial resources. If we invest substantial time and resources to further expand our international operations and are unable to do so successfully and in a timely manner, our business and results of operations will suffer. We are subject to risks inherent in international operations that can harm our business, results of operations, and financial condition. Our current and future international business and operations involve a variety of risks, including: â€¢slower than anticipated availability and adoption of cloud infrastructure or cloud-native products by international businesses; â€¢changes in a specific countryâ€™s or regionâ€™s political or economic conditions, including in the UK as a result of Brexit; â€¢the need to adapt and localize our offering for specific countries; â€¢greater difficulty collecting accounts receivable and longer payment cycles; â€¢potential changes in trade relations, regulations, or laws; â€¢unexpected changes in laws, regulatory requirements, or tax laws; â€¢interest rates, as well as changes in existing and expected interest rates, which may vary across the jurisdictions in which we do business; â€¢more stringent regulations relating to data privacy, security, and data localization requirements and the unauthorized use of, or access to, commercial and personal information; â€¢differing and potentially more onerous labor regulations, especially in Europe, where labor laws are generally more advantageous to employees as compared to the United States, including hourly wage and overtime regulations in these locations; â€¢challenges inherent in efficiently managing, and the increased costs associated with, an increased number of employees over large geographic distances, including the need to implement appropriate systems, policies, benefits, and compliance programs that are specific to each jurisdiction; â€¢potential changes in laws, regulations, and costs affecting our UK operations and local employees due to Brexit; â€¢difficulties in managing a business in new markets with diverse cultures, languages, customs, legal systems, alternative dispute systems, and regulatory systems; â€¢increased travel, real estate, infrastructure, and legal compliance costs associated with international operations; 91 Table of Contents â€¢currency exchange rate fluctuations and the resulting effect on our revenue and expenses, and challenges to international customers in the event of a rise in the value of the U.S. dollar; â€¢the cost and risk of entering into hedging transactions; â€¢limitations on our ability to reinvest earnings from operations in one country to fund the capital needs of our operations in other countries; â€¢laws and business practices favoring local competitors or general market preferences for local vendors; â€¢limited or insufficient intellectual property protection or difficulties obtaining, maintaining, protecting, or enforcing our intellectual property rights, including our trademarks and patents; â€¢political instability, economic sanctions, terrorist activities, or international conflicts, including the ongoing conflicts between Russia and Ukraine and in the Middle East, which have impacted and may continue to impact the operations of our business or the businesses of our customers; â€¢inflationary pressures, such as those the global market is currently experiencing, which have increased and may continue to increase costs for certain services; â€¢health epidemics or pandemics, such as the COVID-19 pandemic; â€¢actual or perceived risk of economic recession; â€¢exposure to liabilities under anti-corruption and anti-money laundering laws, including the U.S. Foreign Corrupt Practices Act, or FCPA, U.S. bribery laws, the UK Bribery Act, and similar laws and regulations in other jurisdictions; and â€¢adverse tax burdens and foreign exchange controls that could make it difficult to repatriate earnings and cash. Â The occurrence of any one of these risks could harm our international business and, consequently, our results of operations. Additionally, operating in international markets requires significant management attention and financial resources. We cannot be certain that the investment and additional resources required to operate in other countries will produce desired levels of revenue or profitability. Â We are exposed to fluctuations in currency exchange rates, which could negatively affect our results of operations. Substantially all of our subscriptions and services are billed in U.S. dollars, and therefore, our revenue is not subject to foreign currency risk. However, a strengthening of the U.S. dollar could increase the real cost of our offering to our customers outside of the United States, which could adversely affect our results of operations. In addition, an increasing portion of our operating expenses and balance sheet items are incurred outside the United States. These operating expenses and balance sheet items are denominated in foreign currencies and are subject to fluctuations due to changes in foreign currency exchange rates. We currently hedge a portion of operating expenses denominated in certain currencies against foreign currency exchange rate fluctuations. If we are not able to successfully hedge against the risks associated with fluctuations in these currencies or if we do not hedge a sufficient portion of such operating expenses, our financial condition and results of operations could be adversely affected. 92 Table of Contents Risks Related to Our Tax, Legal, and Regulatory Environment Â We are subject to governmental export and import controls that could impair our ability to compete in international markets or subject us to liability if we violate the controls. Our offering is subject to U.S. export controls, including the Export Administration Regulations, and we incorporate encryption technology into our offering. Our offering and the underlying technology may be exported outside of the United States only with the required export authorizations, including by license, a license exception, or other appropriate government authorizations, including the filing of an encryption classification request or self-classification report, as applicable. Furthermore, we are required to comply with economic and trade sanctions laws and regulations administered by governments where our offering is provided, including the U.S. government (including regulations administered and enforced by the Office of Foreign Assets Control of the U.S. Treasury Department and the U.S. Department of State). For example, following Russiaâ€™s invasion of Ukraine, the United States and other countries imposed economic sanctions and severe export control restrictions against Russia and Belarus, and the United States and other countries could impose wider sanctions and export restrictions and take other actions should the conflict further escalate. These economic and trade sanctions prohibit or restrict the shipment of most products and services to embargoed jurisdictions or sanctioned parties, unless required export authorizations are obtained. Obtaining the necessary export license or other authorization for a particular sale may be time-consuming and may result in the delay or loss of sales opportunities. While we have taken certain precautions to prevent our offering from being provided in violation of export control and sanctions laws, and are in the process of enhancing our policies and procedures relating to export control and sanctions compliance, our products may have been in the past, and could in the future be, provided inadvertently in violation of such laws. Violations of U.S. sanctions or export control regulations can result in significant fines or penalties and possible incarceration for responsible employees and managers. If our channel partners fail to obtain appropriate import, export, or re-export licenses or permits, we may also be adversely affected through reputational harm, as well as other negative consequences, including government investigations and penalties. Also, various countries, in addition to the United States, regulate the import and export of certain encryption and other technology, including import and export licensing requirements, and have enacted laws that could limit our ability to distribute our offering or could limit our end-customersâ€™ ability to implement our offering in those countries. Additionally, export restrictions recently imposed on Russia and Belarus specifically limit the export of encryption software to these locations. Changes in our offering or future changes in export and import regulations may create delays in the introduction of our offering in international markets, prevent our end-customers with international operations from deploying our offering globally or, in some cases, prevent the export or import of our offering to certain countries, governments or persons altogether. From time to time, various governmental agencies have

proposed additional regulation of encryption technology. Any change in export or import regulations, economic sanctions or related legislation, increased export and import controls, or change in the countries, governments, persons or technologies targeted by such regulations, could result in decreased use of our offering by, or in our decreased ability to export or sell our offering to, existing or potential end-customers with international operations. Any decreased use of our offering or limitation on our ability to export or sell our offering would adversely affect our business, results of operations, and growth prospects. 93 Table of Contents We are subject to anti-corruption, anti-bribery, anti-money laundering, and similar laws, and non-compliance with such laws can subject us to criminal or civil liability and harm our business, financial condition, and results of operations. We are subject to the FCPA, U.S. domestic bribery laws, the UK Bribery Act, and other anti-corruption and anti-money laundering laws in the countries in which we conduct activities. Anti-corruption and anti-bribery laws have been enforced aggressively in recent years and are interpreted broadly to generally prohibit companies, their employees, and their third-party intermediaries from authorizing, offering, or providing, directly or indirectly, improper payments or benefits to recipients in the public or private sector. As we increase our international sales and business and sales to the public sector, we may engage with business partners and third-party intermediaries to market our offering and to obtain necessary permits, licenses, and other regulatory approvals. In addition, we or our third-party intermediaries may have direct or indirect interactions with officials and employees of government agencies or state-owned or affiliated entities. We can be held liable for the corrupt or other illegal activities of these third-party intermediaries, our employees, representatives, contractors, partners, and agents, even if we do not explicitly authorize such activities. While we have policies and procedures to address compliance with such laws, our employees and agents may take actions in violation of our policies and applicable law, for which we may be ultimately held responsible. As we increase our international sales and business, our risks under these laws may increase. Detecting, investigating and resolving actual or alleged violations of anti-corruption laws can require a significant diversion of time, resources, and attention from senior management. In addition, noncompliance with anti-corruption, anti-bribery or anti-money laundering laws could subject us to whistleblower complaints, investigations, sanctions, settlements, prosecution, enforcement actions, fines, damages, other civil or criminal penalties or injunctions, suspension, or debarment from contracting with certain persons, reputational harm, adverse media coverage, and other collateral consequences. If any subpoenas or investigations are launched, or governmental or other sanctions are imposed, or if we do not prevail in any possible civil or criminal proceeding, our business, financial condition, and results of operations could be harmed. In addition, responding to any action will likely result in a materially significant diversion of managementâ€™s attention and resources and significant defense costs and other professional fees. Changes in laws and regulations related to the internet or changes in the internet infrastructure itself may diminish the demand for our software, and could have a negative impact on our business. The future success of our business, and particularly Confluent Cloud, depends upon the continued use of the internet as a primary medium for commerce, communication, and business applications. Federal, state or foreign government bodies or agencies have in the past adopted, and may in the future adopt, laws or regulations affecting the use of the internet as a commercial medium. Changes in these laws or regulations could require us to modify our software in order to comply with these changes. In addition, government agencies or private organizations may begin to impose taxes, fees or other charges for accessing the internet or commerce conducted via the internet. These laws or charges could limit the growth of internet-related commerce or communications generally, resulting in reductions in the demand for internet-based solutions such as ours. In addition, the use of the internet as a business tool could be adversely affected due to delays in the development or adoption of new standards and protocols to handle increased demands of internet activity, security, reliability, cost, ease of use, accessibility, and quality of service. The performance of the internet and its acceptance as a business tool have been adversely affected by â€œransomware,â€ â€œviruses,â€ â€œworms,â€ â€œmalware,â€ â€œphishing attacks,â€ â€œdata breaches,â€ and similar malicious programs, behavior, and events, and the internet has experienced a variety of outages and other delays as a result of damage to portions of its infrastructure. If the use of the internet is adversely affected by these issues, demand for our offering and related services could suffer. 94 Table of Contents Our international operations may subject us to greater than anticipated tax liabilities. We are expanding our international operations to better support our growth into international markets. Our corporate structure and associated transfer pricing policies contemplate future growth in international markets, and consider the functions, risks, and assets of the various entities involved in intercompany transactions. The amount of taxes we pay in different jurisdictions may depend on the application of the tax laws of various jurisdictions, including the United States, to our international business activities, changes in tax rates, new or revised tax laws or interpretations of existing tax laws and policies, and our ability to operate our business in a manner consistent with our corporate structure and intercompany arrangements. The taxing authorities of the jurisdictions in which we operate may challenge our methodologies for pricing intercompany transactions pursuant to our intercompany arrangements or disagree with our determinations as to the income and expenses attributable to specific jurisdictions. If such a challenge or disagreement were to occur, and our position was not sustained, we could be required to pay additional taxes, interest, and penalties, which could result in one-time tax charges, higher effective tax rates, reduced cash flows, and lower overall profitability of our operations. Our financial statements could fail to reflect adequate reserves to cover such a contingency. Changes in tax laws or tax rulings could harm our financial position, results of operations and cash flows. The tax regimes we are subject to or operate under, including income and non-income taxes, are unsettled and may be subject to significant change. Changes in tax laws, regulations, or rulings, or changes in interpretations of existing laws and regulations, could materially affect our financial position and results of operations. In addition, the European Union and other countries (including those in which we operate) have enacted or have committed to enacting the Organisation for Economic Co-operation and Development/G20 Frameworkâ€™s Pillar Two 15% global minimum tax, which may increase our tax expense in future years. While we do not anticipate that this will have a material impact on our tax provision or effective tax rate in the short-term, we will continue to monitor evolving tax legislation in the jurisdictions in which we operate and may experience adverse impacts in the future. These proposals, recommendations and enactments include changes to the existing framework in respect of income taxes, as well as new types of non-income taxes (such as taxes based on a percentage of revenue), which could apply to our business. If U.S. or other foreign tax authorities change applicable tax laws or successfully challenge how or where our profits are currently recognized, our overall taxes could increase, and our business, financial condition or results of operations may be adversely impacted. Due to the large and expanding scale of our international business activities, these types of changes to the taxation of our activities could increase our worldwide effective tax rate, increase the amount of taxes imposed on our business, and harm our financial position. Such changes may also apply retroactively to our historical operations and result in taxes greater than the amounts estimated and recorded in our financial statements. Any of these outcomes could harm our financial position and results of operations. We could be required to collect additional sales taxes or be subject to other tax liabilities that may increase the costs our customers would have to pay for our offering and adversely affect our results of operations. An increasing number of states have considered or adopted laws that impose tax collection obligations on out-of-state companies. Online sellers can be required to collect sales and use tax despite not having a physical presence in the buyerâ€™s state. States or local governments may interpret existing laws, or have adopted or may adopt new laws, requiring us to calculate, collect and remit taxes on sales in their jurisdictions. A successful assertion by one or more taxing jurisdictions requiring us to collect taxes where we presently do not do so, or to collect more taxes in a jurisdiction in which we currently do collect some taxes, could result in substantial tax liabilities, including taxes on past sales, as well as penalties and interest. The imposition by state or local governments of sales tax collection obligations on out-of-state sellers also could create additional administrative burdens for us, put us at a competitive disadvantage if they do not impose similar obligations on our competitors, and decrease our future sales, which could have a material adverse effect on our business and results of operations. 95 Table of Contents Our ability to use our net operating losses to offset future taxable income may be subject to certain limitations. As of December 31, 2023, we had net operating loss (NOL) carryforwards for federal and state income tax purposes of $1,461.7 million and $798.1 million, respectively, which may be available to offset taxable income in the future. A portion of the NOLs begin to expire in various years beginning in 2034 for federal purposes and 2025 for state purposes if not utilized. The remaining portion of these federal NOLs are carried forward indefinitely. Of the federal NOL carryforwards, approximately 97% can be carried forward indefinitely, but are limited to 80% of annual taxable income. In addition, as of December 31, 2023, we had foreign NOL carryforwards of $60.3 million which can be carried forward indefinitely. A lack of future taxable income would adversely affect our ability to utilize these NOLs before they expire. In general, under Section 382 of the Internal Revenue Code of 1986, as amended, or the Code, a corporation that undergoes an â€œownership changeâ€ (as defined under Section 382 of the Code and applicable Treasury Regulations) is subject to limitations on its ability to utilize its pre-change NOLs to offset future taxable income. We may experience a future ownership change under Section 382 of the Code that could affect our ability to utilize the NOLs to offset our income. Furthermore, our ability to utilize NOLs of companies that we have acquired or may acquire in the future may be subject to limitations. There is also a risk that due to regulatory changes, such as suspensions on the use of NOLs or other unforeseen reasons, our existing NOLs could expire or otherwise be unavailable to reduce future income tax liabilities, including for state tax purposes. For these reasons, we may not be able to utilize a material portion of the NOLs reflected on our balance sheet, even if we attain profitability, which could potentially result in increased future tax liability to us and could adversely affect our results of operations and financial condition. Changes in our effective tax rate or tax liability may have an adverse effect on our results of operations. We are subject to income taxes in the United States and various foreign jurisdictions. The determination of our worldwide provision for income taxes and other tax liabilities requires significant judgment by management, and there are many transactions where the ultimate tax determination is uncertain. We believe that our provision for income taxes is reasonable, but the ultimate tax outcome may differ from the amounts recorded in our consolidated financial statements and may materially affect our financial results in the period or periods in which such outcome is determined. Our effective tax rate could increase due to several factors, including: â€¢changes in the relative amounts of income before taxes in the various jurisdictions in which we operate that have differing statutory tax rates; â€¢changes in tax laws, tax treaties, and regulations or the interpretation of them, including the Tax Act; â€¢changes to our assessment about our ability to realize our deferred tax assets that are based on estimates of our future results, the prudence and feasibility of possible tax planning strategies, and the economic and political environments in which we do business; â€¢the effects of acquisitions and their integrations; â€¢the outcome of current and future tax audits, examinations or administrative appeals; and â€¢limitations or adverse findings regarding our ability to do business in some jurisdictions. Â Any of these developments could adversely affect our results of operations. 96 Table of Contents Risks Related to Our Accounting Policies and Internal Controls Â Our reported financial results may be adversely affected by changes in generally accepted accounting principles, or GAAP, in the United States. GAAP are subject to interpretation by the Financial Accounting Standards Board, the SEC, and various bodies formed to promulgate and interpret appropriate accounting principles. A change in these principles or interpretations could have a significant effect on our reported results of operations and could affect the reporting of transactions already completed before the announcement of a change. If our estimates or judgments relating to our critical accounting policies prove to be incorrect, our results of operations could be adversely affected. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in our consolidated financial statements and accompanying notes appearing elsewhere in this Quarterly Report. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, as described in â€œNote 2 - Basis of Presentation and Summary of Significant Accounting Policiesâ€ in the Notes to Consolidated Financial Statements in our Annual Report. The results of these estimates form the basis for making judgments about the carrying values of assets, liabilities and equity, and the amount of revenue and expenses that are not readily apparent from other sources. Our results of operations may be adversely affected if our assumptions change or if actual circumstances differ from those in our assumptions, which could cause our results of operations to fall below the expectations of securities analysts and investors, resulting in a decline in the market price of our Class A common stock. We are obligated to develop and maintain proper and effective internal control over financial reporting, and any failure to maintain the adequacy of these internal controls may adversely affect investor confidence in our company and, as a result, the value of our Class A common stock. We are required, pursuant to Section 404 of the Sarbanes-Oxley Act, or Section 404, to furnish a report by management on, among other things, the effectiveness of our internal control over financial reporting. This assessment includes disclosure of any material weaknesses identified by our management in our internal control over financial reporting. In addition, our independent registered public accounting firm is required to attest to the effectiveness of our internal control over financial reporting. The process of compiling the system and process documentation necessary to perform the evaluation required under Section 404 is costly and challenging. We have established an internal audit group, and as we continue to grow, we have hired, and may continue to hire, additional accounting and financial staff with appropriate public company experience and technical accounting knowledge. During the evaluation and testing process of our internal controls, if we identify one or more material weaknesses in our internal control over financial reporting, we will be unable to certify that our internal control over financial reporting is effective. We cannot assure you that there will not be material weaknesses in our internal control over financial reporting in the future. Failure to maintain internal control over financial reporting, including historical or future control deficiencies, could severely inhibit our ability to accurately report our financial condition or results of operations. If we are unable to conclude that our internal control over financial reporting is effective, or if our independent registered public accounting firm determines we have a material weakness in our internal control over financial reporting, we could lose investor confidence in the accuracy and completeness of our financial reports, the market price of our Class A common stock could decline, and we could be subject to sanctions or investigations by the SEC or other regulatory authorities. Failure to remedy any material weakness in our internal control over financial reporting, or to implement or maintain other effective control systems required of public companies, could also restrict our future access to the capital markets. 97 Table of Contents Risks Related to Ownership of Our Class A Common Stock Â The dual class structure of our common stock as contained in our amended and restated certificate of incorporation has the effect of concentrating voting control with those stockholders who held our stock prior to the IPO, including our executive officers, employees, and directors and their affiliates, and limiting your ability to influence corporate matters, which could adversely affect the trading price of our Class A common stock. Our Class B common stock has 10 votes per share, and our Class A common stock has one vote per share. As of September 30, 2024, stockholders who hold shares of Class B common stock, including our executive officers and directors and their affiliates, together hold approximately 73.1% of the voting power of our outstanding capital stock, and our Chief Executive Officer, Mr. Kreps, beneficially owns approximately 7.3% of our outstanding classes of common stock as a whole, but controls approximately 22.0% of the voting power of our outstanding common stock. As a result, our executive officers, directors, and other affiliates and potentially our Chief Executive Officer on his own have significant influence over our management and affairs and over all matters requiring stockholder approval, including election of directors and significant corporate transactions, such as a merger or other sale of the company or our assets, for the foreseeable future. Even if Mr. Kreps is no longer employed with us, he will continue to have the same influence over matters requiring stockholder approval. In addition, the holders of Class B common stock collectively will continue to be able to control all matters submitted to our stockholders for approval even if their stock holdings represent less than 50% of the outstanding shares of our common stock. Because of the 10-to-1 voting ratio between our Class B common stock and Class A common stock, the holders of our Class B common stock collectively will continue to control a majority of the combined voting power of our common stock even when the shares of Class B common stock represent as little as 10% of all outstanding shares of our Class A common stock and Class B common stock. This concentrated control will limit your ability to influence corporate matters for the foreseeable future, and, as a result, the market price of our Class A common stock could be adversely affected. Future transfers or voluntary conversions by holders of shares of Class B common stock will generally result in those shares converting to shares of Class A common stock, which will have the effect, over time, of increasing the relative voting power of those holders of Class B common stock who retain their shares in the long term. Certain permitted transfers, as specified in our amended and restated certificate of incorporation, will not result in shares of Class B common stock automatically converting to shares of Class A common stock, including certain estate planning transfers as well as transfers to our founders or our foundersâ€™ estates or heirs upon death or incapacity of such founder. If, for example, Mr. Kreps (or family trusts to which he has or were to transfer shares of Class B common stock) retain a significant portion of his holdings of Class B common stock for an extended period of time, he (or such trusts) could, in the future, control a majority of the combined voting power of our Class A common stock and Class B common stock. As a board member, Mr. Kreps owes a fiduciary duty to our stockholders and must act in good faith in a manner he reasonably believes to be in the best interests of our stockholders. As a stockholder, Mr. Kreps is entitled to vote his shares in his own interests, which may not always be in the interests of our stockholders generally. Our stock price may be volatile, and the value of our Class A common stock may decline. The market price of our Class A common stock may be highly volatile and may fluctuate or decline substantially as a result of a variety of factors, some of which are beyond our control, including: â€¢actual or anticipated fluctuations in our financial condition or results of operations, including due to fluctuations in usage of Confluent Cloud and strategic shifts in our focus on growth versus operating efficiency, margin improvement, and profitability; â€¢variance in our financial performance, including sales growth and operating margins, from our forecasts or the expectations of securities

analysts; â€¢changes in our revenue mix; â€¢changes in the pricing of our offering; â€¢changes in our projected operating and financial results; 98 Table of Contents â€¢changes in laws or regulations applicable to our offering; â€¢seasonality in sales, customer implementations, results of operations, and RPO; â€¢announcements by us or our competitors of significant business developments, acquisitions, or new offerings; â€¢significant data breaches, disruptions to or other incidents involving our offering; â€¢our involvement in litigation or regulatory actions; â€¢future sales of our Class A common stock and Class B common stock by us or our stockholders; â€¢changes in senior management or key personnel; â€¢the trading volume of our Class A common stock; â€¢financial results, changes in operating performance and stock market valuations of technology companies in our industry segment, including our partners and competitors; â€¢changes in the anticipated future size and growth rate of our market; â€¢general political, social, economic and market conditions, in both domestic and our foreign markets, including effects of high interest rates, inflationary pressures, bank failures and macroeconomic uncertainty and challenges; and â€¢actual or perceived risk of economic recession. Â Broad market and industry fluctuations, as well as general economic, political, regulatory and market conditions, may also negatively impact the market price of our Class A common stock. In addition, technology stocks have historically experienced high levels of volatility. In the past, companies that have experienced volatility in the market price of their securities have been subject to securities class action litigation. We may be the target of this type of litigation in the future, which could result in substantial expenses and divert our managementâ€™s attention. Future sales of our Class A common stock in the public market could cause the market price of our Class A common stock to decline. Sales of a substantial number of shares of our Class A common stock in the public market, or the perception that these sales might occur, could depress the market price of our Class A common stock and could impair our ability to raise capital through the sale of additional equity securities. Many of our equity holders who held our capital stock prior to completion of the IPO have substantial unrecognized gains on the value of the equity they hold based on recent market prices of our shares of Class A common stock, and therefore, they may take steps to sell their shares or otherwise secure the unrecognized gains on those shares. We are unable to predict the timing of or the effect that such sales may have on the prevailing market price of our Class A common stock. Additionally, the conversion of some or all of the notes may dilute the ownership interests of our stockholders. Upon conversion of the notes, we have the option to pay or deliver, as the case may be, cash, shares of our Class A common stock, or a combination of cash and shares of our Class A common stock. If we elect to settle our conversion obligation in shares of our Class A common stock or a combination of cash and shares of our Class A common stock, any sales in the public market of our Class A common stock issuable upon such conversion could adversely affect prevailing market prices of our Class A common stock. In addition, the existence of the notes may encourage short selling by market participants because the conversion of the notes could be used to satisfy short positions, or anticipated conversion of the notes into shares of our Class A common stock could depress the price of our Class A common stock. 99 Table of Contents In addition, as of September 30, 2024, up to 26,047,378 shares of our Class B common stock and up to 22,337,563 shares of our Class A common stock may be issued upon exercise of outstanding stock options or vesting and settlement of outstanding RSUs, and 55,317,490 shares of our Class A common stock are available for future issuance under our 2021 Plan and our 2021 ESPP, and will become eligible for sale in the public market to the extent permitted by the provisions of various vesting schedules, exercise limitations and Rule 144 and Rule 701 under the Securities Act. In addition, many of our employees have elected to automatically convert their shares of Class B common stock upon receipt following exercise or settlement of equity awards, as applicable. We have registered all of the shares of Class A common stock and Class B common stock issuable upon exercise of outstanding options and all of the shares of Class A common stock issuable upon vesting and settlement of restricted stock units, as well as other equity incentive awards we may grant in the future for public resale under the Securities Act. Shares of Class A common stock will become eligible for sale in the public market to the extent such options are exercised and restricted stock units settle, subject to compliance with applicable securities laws. Our 0% convertible senior notes due 2027 will also become convertible at the option of the holders, subject to certain limitations and restrictions prior to October 15, 2026. If these additional shares of Class A common stock are sold, or if it is perceived that they will be sold, in the public market, the trading price of our Class A common stock could decline. Our issuance of additional capital stock in connection with financings, acquisitions, investments, our equity incentive plans or otherwise will dilute all other stockholders. We expect to issue additional capital stock in the future that will result in dilution to all other stockholders. We expect to grant equity awards to employees, officers and directors under our equity incentive plans. We may also raise capital through equity financings in the future. As part of our business strategy, we have in the past and may in the future acquire or make investments in companies, products or technologies and issue equity securities to pay for any such acquisition or investment. Any such issuances of additional capital stock may cause stockholders to experience significant dilution of their ownership interests and the per share value of our Class A common stock to decline. We do not intend to pay dividends for the foreseeable future and, as a result, your ability to achieve a return on your investment will depend on appreciation in the price of our Class A common stock. We have never declared or paid any cash dividends on our capital stock, and we do not intend to pay any cash dividends in the foreseeable future. Any determination to pay dividends in the future will be at the discretion of our board of directors. Accordingly, you may need to rely on sales of our Class A common stock after price appreciation, which may never occur, as the only way to realize any future gains on your investment. We incur significant costs as a public company, and our management is required to devote substantial time to compliance with our public company responsibilities and corporate governance practices. As a public company, we incur significant legal, accounting, and other expenses. The Sarbanes-Oxley Act, the Dodd-Frank Wall Street Reform and Consumer Protection Act, the listing requirements of the Nasdaq Global Select Market, and other applicable securities rules and regulations impose various requirements on public companies. Our management and other personnel devote a substantial amount of time to compliance with these requirements. Moreover, these rules and regulations have increased our legal and financial compliance costs and will make some activities more time-consuming and costly. We cannot predict or estimate the amount of additional costs we will incur as a public company or the specific timing of such costs. 100 Table of Contents Anti-takeover provisions in our charter documents and under Delaware law could make an acquisition of our company more difficult, limit attempts by our stockholders to replace or remove our current management and limit the market price of our Class A common stock. Provisions in our amended and restated certificate of incorporation and amended and restated bylaws may have the effect of preventing a change of control or changes in our management. Our amended and restated certificate of incorporation and amended and restated bylaws include provisions that: â€¢authorize our board of directors to issue, without further action by the stockholders, shares of undesignated preferred stock with terms, rights, and preferences determined by our board of directors that may be senior to our Class A common stock; â€¢require that any action to be taken by our stockholders be effected at a duly called annual or special meeting and not by written consent; â€¢specify that special meetings of our stockholders can be called only by our board of directors, the chairperson of our board of directors, our chief executive officer, or our president (in the absence of a chief executive officer); â€¢establish an advance notice procedure for stockholder proposals to be brought before an annual meeting, including proposed nominations of persons for election to our board of directors; â€¢establish that our board of directors is divided into three classes, with each class serving three-year staggered terms; â€¢prohibit cumulative voting in the election of directors; â€¢provide that our directors may be removed for cause only upon the vote of the holders of at least a majority of our outstanding shares of voting stock; â€¢provide that vacancies on our board of directors may be filled only by the affirmative vote of a majority of directors then in office, even though less than a quorum, or by a sole remaining director; and â€¢require the approval of our board of directors or the holders of at least 66 2/3% of the voting power of our outstanding shares of voting stock to amend our bylaws and certain provisions of our certificate of incorporation. Â These provisions may frustrate or prevent any attempts by our stockholders to replace or remove our current management by making it more difficult for stockholders to replace members of our board of directors, which is responsible for appointing the members of our management. In addition, because we are incorporated in Delaware, we are governed by the provisions of Section 203 of the Delaware General Corporation Law, which generally, subject to certain exceptions, prohibits a Delaware corporation from engaging in any of a broad range of business combinations with any â€œinterestedâ€ stockholder for a period of three years following the date on which the stockholder became an â€œinterestedâ€ stockholder. Any of the foregoing provisions could limit the price that investors might be willing to pay in the future for shares of our Class A common stock, and they could deter potential acquirers of our company, thereby reducing the likelihood that holders of our Class A common stock would receive a premium for their shares of our Class A common stock in an acquisition. 101 Table of Contents Â Our amended and restated certificate of incorporation designates the Court of Chancery of the State of Delaware and the federal district courts of the United States of America as the exclusive forums for certain disputes between us and our stockholders, which restricts our stockholdersâ€™ ability to choose the judicial forum for disputes with us or our directors, officers, or employees. Our amended and restated certificate of incorporation provides that the Court of Chancery of the State of Delaware (or, if and only if the Court of Chancery of the State of Delaware lacks subject matter jurisdiction, any state court located within the State of Delaware or, if and only if all such state courts lack subject matter jurisdiction, the federal district court for the District of Delaware) is the sole and exclusive forum for the following types of actions or proceedings under Delaware statutory or common law: (i) any derivative action or proceeding brought on our behalf; (ii) any action or proceeding asserting a claim of breach of a fiduciary duty owed by any of our current or former directors, officers, or other employees to us or our stockholders, or any action asserting a claim for aiding and abetting such breach of fiduciary duty; (iii) any action or proceeding asserting a claim against us or any of our current or former directors, officers or other employees arising out of or pursuant to any provision of the Delaware General Corporation Law, our amended and restated certificate of incorporation or our amended and restated bylaws; (iv) any action or proceeding to interpret, apply, enforce or determine the validity of our amended and restated certificate of incorporation or our amended and restated bylaws (including any right, obligation, or remedy thereunder); (v) any action or proceeding as to which the Delaware General Corporation Law confers jurisdiction to the Court of Chancery of the State of Delaware; and (vi) any action or proceeding asserting a claim against us or any of our current or former directors, officers, or other employees that is governed by the internal affairs doctrine, in all cases to the fullest extent permitted by law and subject to the courtâ€™s having personal jurisdiction over the indispensable parties named as defendants. This provision does not apply to suits brought to enforce a duty or liability created by the Exchange Act or any other claim for which the federal courts have exclusive jurisdiction. In addition, to prevent having to litigate claims in multiple jurisdictions and the threat of inconsistent or contrary rulings by different courts, among other considerations, our amended and restated certificate of incorporation provides that, unless we consent in writing to the selection of an alternative forum, to the fullest extent permitted by law, the federal district courts of the United States of America are the exclusive forum for resolving any complaint asserting a cause of action arising under the Securities Act, including all causes of action asserted against any defendant named in such complaint. For the avoidance of doubt, this provision is intended to benefit and may be enforced by us, our officers and directors, the underwriters to any offering giving rise to such complaint, and any other professional entity whose profession gives authority to a statement made by that person or entity and who has prepared or certified any part of the documents underlying the offering. However, as Section 22 of the Securities Act creates concurrent jurisdiction for federal and state courts over all suits brought to enforce any duty or liability created by the Securities Act or the rules and regulations thereunder, there is uncertainty as to whether a court would enforce such provision. Our amended and restated certificate of incorporation further provides that any person or entity holding, owning or otherwise acquiring any interest in any of our securities shall be deemed to have notice of and consented to these provisions. Investors also cannot waive compliance with the federal securities laws and the rules and regulations thereunder. These choice of forum provisions may limit a stockholderâ€™s ability to bring a claim in a judicial forum that it finds favorable for disputes with us or our directors, officers, or other employees. While the Delaware courts have determined that such choice of forum provisions are facially valid, a stockholder may nevertheless seek to bring such a claim arising under the Securities Act against us, our directors, officers, or other employees in a venue other than in the federal district courts of the United States of America. In such instance, we would expect to vigorously assert the validity and enforceability of the exclusive forum provisions of our amended and restated certificate of incorporation. This may require significant additional costs associated with resolving such action in other jurisdictions and we cannot assure you that the provisions will be enforced by a court in those other jurisdictions. If a court were to find either exclusive-forum provision in our amended and restated certificate of incorporation to be inapplicable or unenforceable in an action, we may incur further significant additional costs associated with resolving the dispute in other jurisdictions, all of which could harm our business. 102 Table of Contents Risks Related to Our Convertible Senior Notes Â We may not have the ability to raise the funds necessary to settle conversions of the notes in cash or to repurchase the notes upon a fundamental change, and our future debt may contain limitations on our ability to pay cash upon conversion or repurchase of the notes. Holders of the notes have the right, subject to certain conditions and limited exceptions, to require us to repurchase all or a portion of their notes upon the occurrence of a fundamental change at a fundamental change repurchase price equal to 100% of the principal amount of the notes to be repurchased, plus accrued and unpaid special interest. In addition, upon conversion of the notes, unless we elect to deliver solely shares of our Class A common stock to settle such conversion (other than paying cash in lieu of delivering any fractional share), we will be required to make cash payments in respect of the notes being converted. However, we may not have enough available cash or be able to obtain financing at the time we are required to make repurchases of notes surrendered therefor or pay cash with respect to notes being converted. In addition, our ability to repurchase the notes or to pay cash upon conversions of the notes may be limited by law, by regulatory authority or by agreements governing our future indebtedness. Our failure to repurchase notes at a time when the repurchase is required by the indenture or to pay any cash payable on future conversions of the notes as required by the indenture would constitute a default under the indenture. A default under the indenture governing the notes or the fundamental change itself could also lead to a default under agreements governing our future indebtedness. If the repayment of the related indebtedness were to be accelerated after any applicable notice or grace periods, we may not have sufficient funds to repay the indebtedness and repurchase the notes or make cash payments upon conversions thereof. The conditional conversion feature of the notes, if triggered, may adversely affect our financial condition and operating results. In the event the conditional conversion feature of the notes is triggered, holders of notes will be entitled to convert their notes at any time during specified periods at their option. If one or more holders elect to convert their notes, unless we elect to satisfy our conversion obligation by delivering solely shares of our Class A common stock (other than paying cash in lieu of delivering any fractional share), we would be required to settle a portion or all of our conversion obligation through the payment of cash, which could adversely affect our liquidity. In addition, even if holders do not elect to convert their notes, we could be required under applicable accounting rules to reclassify all or a portion of the outstanding principal of the notes as a current rather than long-term liability, which would result in a material reduction of our net working capital. Certain provisions in the indenture governing the notes may delay or prevent an otherwise beneficial takeover attempt of us. Certain provisions in the indenture governing the notes may make it more difficult or expensive for a third party to acquire us. For example, the indenture governing the notes generally requires us to repurchase the notes for cash upon the occurrence of a fundamental change and, in certain circumstances, to increase the conversion rate for a holder that converts its notes in connection with a make-whole fundamental change. A takeover of us may trigger the requirement that we repurchase the notes and/or increase the conversion rate, which could make it costlier for a potential acquirer to engage in such takeover. Such additional costs may have the effect of delaying or preventing a takeover of us that would otherwise be beneficial to investors. 103 Table of Contents General Risk Factors Any future litigation against us could be costly and time-consuming to defend. We may become subject to legal proceedings and claims that arise in the ordinary course of business, including but not limited to, intellectual property claims, including trade secret misappropriation and breaches of confidentiality terms, alleged breaches of non-competition or non-solicitation terms, or employment claims made by our current or former employees. Litigation might result in substantial costs and may divert managementâ€™s attention and resources, which might seriously harm our business, financial condition, and results of operations. Insurance might not cover such claims, might not provide sufficient payments to cover all the costs to resolve one or more such claims, and might not continue to be available on terms acceptable to us. A claim brought against us that is uninsured or underinsured could result in unanticipated costs, potentially harming our business, financial position, and results of operations. If securities or industry analysts do not publish research or publish unfavorable or inaccurate research about our business, the market price and trading volume of our Class A common stock could decline. The market price and trading volume of our Class A common stock is heavily influenced by the way analysts interpret our financial information and other disclosures. We do not have control over these analysts. If industry analysts cease coverage of us, our stock price would be negatively affected. If securities or industry analysts do not publish research or reports about our business, downgrade our Class A common stock, or publish negative reports about our business, our stock price would likely decline. If one or more of these analysts cease coverage of us or fail to publish reports on us regularly, demand for our Class A common stock could decrease, which might cause our stock price to decline and could decrease the trading volume of our Class A common stock. Our business could be disrupted by catastrophic events. Occurrence of any catastrophic event, including earthquake, fire, flood, tsunami, or other weather event, power loss, telecommunications failure, software or hardware malfunction, cyber-attack, war, or terrorist attack, explosion, or pandemic, such as the COVID-19 pandemic, could impact our business. In particular, our corporate headquarters are located in the San Francisco Bay Area, a region known for seismic activity, and are thus vulnerable to damage in an earthquake. Our insurance

coverage may not compensate us for losses that may occur in the event of an earthquake or other significant natural disaster. Additionally, we rely on third-party cloud providers and enterprise applications, technology systems, and our website for our development, marketing, operational support, hosted services, and sales activities. In the event of a catastrophic event, we may be unable to continue our operations and may endure system interruptions, reputational harm, delays in our product development, lengthy interruptions in our services, and security incidents, all of which could have an adverse effect on our future results of operations. For example, the COVID-19 pandemic and/or the precautionary measures that we, our customers, and the governmental authorities adopted resulted in operational challenges, including, among other things, adapting to remote work arrangements. If we are unable to develop adequate plans to ensure that our business functions continue to operate during and after a disaster and to execute successfully on those plans in the event of a disaster or emergency, our business would be harmed. Climate change may have an impact on our business. While we seek to mitigate our business risks associated with climate change (such as drought, wildfires, hurricanes, increased storm severity and sea level rise), we recognize that there are inherent climate-related risks wherever business is conducted. Our primary locations may be vulnerable to the adverse effects of climate change. For example, certain of our offices have experienced, and are projected to continue to experience, climate-related events at an increasing frequency, including drought, heat waves, air quality and power impacts from wildfires. Changing market dynamics, global policy developments and the increasing frequency and impact of extreme weather events on critical infrastructure in the U.S. and elsewhere have the potential to disrupt our business, the business of our third-party suppliers and the business of our customers, and may cause us to experience losses and additional costs to maintain or resume operations. In addition, we may be subject to increased regulations, reporting requirements, standards or expectations regarding the environmental impacts of our business. 104 Table of Contents Â ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS Â (a) Recent Sales of Unregistered Securities. Â In connection with our acquisition of WarpStream Labs, Inc. (â€œWarpStreamâ€), in September 2024, we issued a total of 529,912 shares of our Class A common stock, valued at approximately $11 million based on our volume-weighted average trading price for the 30 trading days ending on and including the second trading day immediately preceding the date of issuance, as consideration to certain employees of WarpStream (the â€œEquity Considerationâ€). A portion of the Equity Consideration that was issued to the applicable WarpStream employees (the â€œRestricted Sharesâ€) are subject to holdback agreements pursuant to which the Restricted Shares vest over three years, subject to each individualâ€™s continued employment with us and achievement of certain milestones. Â The above securities were issued in transactions not involving a public offering pursuant to an exemption from registration set forth in Section 4(a)(2) of the Securities Act (and Regulation D promulgated thereunder). Â (b) Use of Proceeds. Â On June 28, 2021, we closed our initial public offering of 23,000,000 shares of Class A common stock at an offering price of $36.00 per share, resulting in aggregate gross proceeds to us of $828.0 million, before deducting underwriting discounts and commissions and offering expenses. All of the shares issued and sold in our initial public offering were registered under the Securities Act pursuant to a registration statement on Form S-1, as amended (File No. 333-256693), which was declared effective by the SEC on June 23, 2021. There has been no material change in the planned use of proceeds from our initial public offering from those disclosed in our final prospectus for our initial public offering dated as of June 23, 2021 and filed with the SEC pursuant to Rule 424(b)(4) on June 25, 2021. Â (c) Issuer Purchases of Equity Securities. Â None. Â ITEM 3. DEFAULTS UPON SENIOR SECURITIES Â None. ITEM 4. MINE SAFETY DISCLOSURES Â None. 105 Table of Contents Â ITEM 5. OTHER INFORMATION Â Insider Trading ArrangementsÂ During the three months ended September 30, 2024, our directors and officers (as defined in Rule 16a-1(f) under the Exchange Act) adopted or terminated the contracts, instructions or written plans for the purchase or sale of the Companyâ€™s securities set forth in the table below.Â Â Type of Trading Arrangement Name and Position Action Adoption/ Termination Date Rule 10b5-1* Non-Rule 10b5-1** Total Shares of Class A Common Stock to be Sold Expiration Date Edward Jay KrepsÂ - Chief Executive Officer Adoption 8/15/2024 X Â Up to 2,243,328 2/27/2026 Erica SchultzÂ - President, Field Operations Adoption 8/15/2024 X Â Up to 1,153,477(1) 11/18/2025 Rohan SivaramÂ - Chief Financial Officer Adoption 9/12/2024 X Â Up to 204,163(2) 12/31/2025 Kong PhanÂ - Chief Accounting Officer Adoption 9/12/2024 X Â Up to 80,158Â + TBD(3) 12/13/2025 Lara CaimiÂ - Director Termination(4) 9/12/2024 X Â Up to 80,399 2/21/2025 Lara CaimiÂ - Director Adoption(4) 9/12/2024 X Â Up to 74,012 12/13/2025 Jonathan ChadwickÂ - Director Adoption 9/9/2024 X Â Up to 137,500(5) 12/5/2025 Neha NarkhedeÂ - Director Adoption 9/13/2024 X Â Up to 386,300 12/13/2025 Â Â * Contract, instruction or written plan intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act. ** â€œNon-Rule 10b5-1 trading arrangementâ€ as defined in Item 408(c) of Regulation S-K under the Exchange Act.Â (1) The shares that may be sold under the Rule 10b5-1 trading plan may be (a) reduced by the number of shares sold to satisfy tax withholding obligations upon vesting of certain restricted stock units covered by the plan, pursuant to Confluentâ€™s non-discretionary sell-to-cover requirement, and (b) reduced by any shares sold in accordance with an existing plan prior to its expiration on November 15, 2024.(2) The shares that may be sold under the Rule 10b5-1 trading plan may be reduced by any shares sold in accordance with an existing plan prior to its expiration on December 13, 2024.(3) The shares that may be sold under the Rule 10b5-1 trading plan will (a) include up to 100% of the shares of our Class A Common Stock that Mr. Phan may purchase under our 2021 Employee Stock Purchase Plan on or around August 15, 2025, which number of shares is not yet determinable, and (b) be reduced by the number of shares sold to satisfy tax withholding obligations upon vesting of certain restricted stock units covered by the plan, pursuant to Confluentâ€™s non-discretionary sell-to-cover requirement.(4) Represents the modification, as described in Rule 10b5-1(c)(1)(iv) under the Exchange Act, of a written plan adopted on December 11, 2023 that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act.(5) The shares that may be sold under the Rule 10b5-1 trading plan may be reduced by any shares sold in accordance with an existing plan prior to its expiration on November 22, 2024. 106 Table of Contents ITEM 6. EXHIBITS Â Exhibit Number Description Form File No. Exhibit Filing Date Filed Herewith 3.1 Amended and Restated Certificate of Incorporation of Confluent, Inc. 8-K 001-40526 3.1 6-28-2021 Â 3.2 Amended and Restated Bylaws of Confluent, Inc. 10-Q 001-40526 3.2 5-3-2023 Â 31.1 Certification of Principal Executive Officer pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Â Â Â Â X 31.2 Certification of Principal Financial Officer pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Â Â Â Â X 32.1* Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Â Â Â Â X 32.2* Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Â Â Â Â X 101.INS Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document. Â Â Â Â X 101.SCH Inline XBRL Taxonomy Extension Schema with Embedded Linkbase Document. Â Â Â Â X 104 Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibits 101). Â Â Â Â X _____ Â * The certifications furnished in Exhibits 32.1 and 32.2 hereto are deemed to accompany this Quarterly Report on Form 10-Q and are not deemed â€œfiledâ€ for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, nor shall they be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act, irrespective of any general incorporation language contained in such filing. Â 107 Table of Contents Â SIGNATURES Â Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized. Â Date: October 30, 2024 Â CONFLUENT, INC. By: Â /s/ Edward Jay Kreps Name: Â Edward Jay Kreps Title: Â Chief Executive Officer(Principal Executive Officer) Â Â Â By: Â /s/ Rohan Sivaram Name: Â Rohan Sivaram Title: Â Chief Financial Officer(Principal Financial Officer) Â Â Â By: Â /s/ Kong Phan Name: Â Kong Phan Title: Â Chief Accounting Officer Â Â (Principal Accounting Officer) Â 108 EX-31.1 2 cflt-ex31_1.htm EX-31.1 EX-31.1 Â Exhibit 31.1 CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002 I, Edward Jay Kreps, certify that: 1.I have reviewed this Quarterly Report on Form 10-Q of Confluent, Inc.; 2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; 3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report; 4.The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have: (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and 5.The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions): (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting. Â Date: October 30, 2024 Â By: /s/ Edward Jay Kreps Name: Edward Jay Kreps Title: Chief Executive Officer(Principal Executive Officer) Â Â EX-31.2 3 cflt-ex31_2.htm EX-31.2 EX-31.2 Â Exhibit 31.2 CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO RULES 13a-14(a) AND 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002 I, Rohan Sivaram, certify that: 1.I have reviewed this Quarterly Report on Form 10-Q of Confluent, Inc.; 2.Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; 3.Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report; 4.The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have: (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared; (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles; (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and 5.The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions): (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting. Â Date: October 30, 2024 Â By: /s/ Rohan Sivaram Name: Rohan Sivaram Title: Chief Financial Officer(Principal Financial Officer) Â Â EX-32.1 4 cflt-ex32_1.htm EX-32.1 EX-32.1 Â Exhibit 32.1 CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 In connection with the Quarterly Report of Confluent, Inc. (the â€œCompanyâ€) on Form 10-Q for the period ended September 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the â€œReportâ€), I certify, pursuant to 18 U.S.C. Â§ 1350, as adopted pursuant to Â§ 906 of the Sarbanes-Oxley Act of 2002, that: (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the â€œExchange Actâ€); and (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company. Â Date: October 30, 2024 Â By: /s/ Edward Jay Kreps Name: Edward Jay Kreps Title: Chief Executive Officer(Principal Executive Officer) This certification accompanies the Form 10-Q to which it relates, is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act (whether made before or after the date of the Form 10-Q), irrespective of any general incorporation language contained in such filing. Â EX-32.2 5 cflt-ex32_2.htm EX-32.2 EX-32.2 Â Exhibit 32.2 CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 In connection with the Quarterly Report of Confluent, Inc. (the â€œCompanyâ€) on Form 10-Q for the period ended September 30, 2024 as filed with the Securities and Exchange Commission on the date hereof (the â€œReportâ€), I certify, pursuant to 18 U.S.C. Â§ 1350, as adopted pursuant to Â§ 906 of the Sarbanes-Oxley Act of 2002, that: (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the â€œExchange Actâ€); and (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company. Â Date: October 30, 2024 Â By: /s/ Rohan Sivaram Name: Rohan Sivaram Title: Chief Financial Officer(Principal Financial Officer) Â This certification accompanies the Form 10-Q to which it relates, is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act (whether made before or after the date of the Form 10-Q), irrespective of any general incorporation language contained in such filing. Â Â EX-101.SCH 6 cflt-20240930.xsd XBRL TAXONOMY EXTENSION SCHEMA WITH EMBEDDED LINKBASES DOCUMENT 100000 - Document - Document and Entity Information link:presentationLink link:calculationLink link:definitionLink 100010 - Statement - Condensed Consolidated Balance Sheets (Unaudited) link:presentationLink link:calculationLink link:definitionLink 100020 - Statement - Condensed Consolidated Balance Sheets (Unaudited) (Parenthetical) link:presentationLink link:calculationLink link:definitionLink 100030 - Statement - Condensed Consolidated Statements of Operations (Unaudited) link:presentationLink link:calculationLink link:definitionLink 100040 - Statement - Condensed Consolidated Statements of Comprehensive Loss (Unaudited) link:presentationLink link:calculationLink link:definitionLink 100050 - Statement - Condensed Consolidated Statements of Stockholders Equity (Unaudited) link:presentationLink link:calculationLink link:definitionLink 100060 - Statement - Condensed Consolidated Statements of Cash Flows (Unaudited) link:presentationLink link:calculationLink link:definitionLink 995455 - Disclosure - Organization and Description of Business link:presentationLink link:calculationLink link:definitionLink 995465 - Disclosure - Basis of Presentation and Summary of Significant Accounting Policies link:presentationLink link:calculationLink link:definitionLink 995475 - Disclosure - Marketable Securities link:presentationLink link:calculationLink link:definitionLink 995485 - Disclosure - Fair Value of Financial Instruments link:presentationLink link:calculationLink link:definitionLink 995495 - Disclosure - Derivative Instruments and Hedging link:presentationLink link:calculationLink link:definitionLink 995505 - Disclosure - Balance Sheet Components link:presentationLink link:calculationLink link:definitionLink 995515 - Disclosure - Business Combination, Goodwill, and Intangible Assets link:presentationLink link:calculationLink link:definitionLink 995525 - Disclosure - Convertible Senior Notes link:presentationLink link:calculationLink link:definitionLink 995535 - Disclosure - Commitments and Contingencies link:presentationLink link:calculationLink link:definitionLink 995545 - Disclosure - Revenue link:presentationLink link:calculationLink link:definitionLink 995555 - Disclosure - Stockholders' Equity link:presentationLink link:calculationLink link:definitionLink 995565 - Disclosure - Income Taxes link:presentationLink link:calculationLink link:definitionLink 995575 - Disclosure - Net

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Accounts receivable Increase (Decrease) in Accounts Receivable Accounts receivable Plan Name Plan Name [Domain] Derivatives, Fair Value [Line Items] Neha Narkhede [Member] Neha Narkhede Member Noteable Inc. Noteable, Inc [Member] Noteable, Inc. Entity Address, Postal Zip Code Entity Address, Postal Zip Code Construction in Progress Capitalized Internal Use Software Costs [Member] Construction in Progress Capitalized Internal Use Software Costs [Member] Construction in progress capitalized internal use software costs. Revenue, remaining performance obligation, amount Revenue, Remaining Performance Obligation, Amount Accrued expenses and other liabilities Accounts Payable and Accrued Liabilities [Member] Fair Value Assets And Liabilities Measured On Recurring And Nonrecurring Basis [Table] Fair Value, Recurring and Nonrecurring [Table] Entity Incorporation, State or Country Code Entity Incorporation, State or Country Code Restructuring charges Restructuring and other related charges Restructuring Charges Restructuring Charges, Total Holdback Agreement Holdback Agreement [Member] Holdback agreement. Revenue: Revenues [Abstract] 2028 Finite-Lived Intangible Asset, Expected Amortization, Year Four Foreign Exchange Forward [Member] Shares, Outstanding Balance (shares) Balance (shares) Other Other Noncash Income (Expense) Other Noncash Income (Expense), Total Fair Value Hierarchy and NAV Fair Value Hierarchy and NAV [Axis] Fair Value, Inputs, Level 2 [Member] Level 2 [Member] Share Based Compensation Arrangement By Share Based Payment Award [Line Items] Share-Based Compensation Arrangement by Share-Based Payment Award [Line Items] Initial strike price Option Indexed to Issuer's Equity, Strike Price Restricted Class A common stock Restricted Class A Common Stock [Member] Restricted class A common stock. 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Convertible Founder Stock [Member] Convertible Founder Stock [Member] Debt instrument percentage price Debt Instrument, Convertible, Threshold Percentage of Stock Price Trigger Capitalized Contract Cost, Net Capitalized Contract Cost, Net, Total Beginning balance Ending balance Concentration Risk Type [Domain] Accumulated other comprehensive income (loss) [Member] Reclassification out of Accumulated Other Comprehensive Income [Member] Contract with Customer, Liability, Revenue Recognized Revenue recognized from deferred revenue Customer [Axis] Share-Based Compensation Arrangement by Share-Based Payment Award, Number of Additional Shares Authorized Shares Available for Grant, Increase in authorized shares Debt Securities, Available-for-Sale, Unrealized Loss Position Fair Value, Total 2027 Finite-Lived Intangible Asset, Expected Amortization, Year Three Investments Classified by Contractual Maturity Date [Table Text Block] Schedule of Fair Value and Amortized Cost of Contractual Maturities Amortization of debt issuance costs Amortization of debt issuance costs Amortization of Debt Issuance Costs Cover [Abstract] Net loss per share, basic Net loss per share, basic Earnings Per Share, Basic Earnings Per Share, Basic, Total Reclassification out of Accumulated Other Comprehensive Income [Domain] Debt issuance costs, Gross Debt Issuance Costs, Gross Debt Securities, Available-for-Sale, Accumulated Gross Unrealized Gain, before Tax Unrealized Gains Operating expenses: Operating Expenses [Abstract] Issuance of common stock in connection with a business combination (shares) Stock Issued During Period, Shares, Acquisitions Contract with Customer, Liability, Current Deferred revenue Investments, Debt and Equity Securities [Abstract] Sales and marketing Selling and Marketing Expense [Member] Sales and Marketing [Member] License [Member] License [Member] Derivative Instruments and Hedging Derivative Instruments and Hedging Activities Disclosure [Text Block] Share-Based Payment Arrangement, Expense Stock based compensation expense Stock-based compensation, net of amounts capitalized Net carrying amount Long-Term Debt Accumulated deficit Retained Earnings (Accumulated Deficit) Retained Earnings (Accumulated Deficit), Total Retained Earnings (Accumulated Deficit), Beginning Balance Retained Earnings (Accumulated Deficit), Ending Balance Cost of revenue - Services [Member] Cost of Sales - Services [Member] Cost of ales - services. Plan Name Plan Name [Axis] Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Number Outstanding Stock Options, Beginning Balance Outstanding Stock Options, Ending Balance Current assets: Assets, Current [Abstract] Common Stock, Capital Shares Reserved for Future Issuance Common stock reserved for issuance (in shares) Aggregate number of common shares reserved for future issuance UNITED STATES United States [Member] Net cash used in operating activities Net Cash Provided by (Used in) Operating Activities Weighted-average grant date fair value, RSUs forfeited or cancelled (in dollars per share) Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Forfeitures, Weighted Average Grant Date Fair Value RSUs forfeited (in dollars per share) Product and Service Product and Service [Domain] Accumulated other comprehensive income Accumulated Other Comprehensive Income (Loss), Net of Tax Accumulated Other Comprehensive Income (Loss), Net of Tax, Total Debt Instrument [Line Items] Property, Plant and Equipment, Net, Beginning Balance Property, Plant and Equipment, Net, Ending Balance Property and equipment, net Property and equipment, net Property, Plant and Equipment, Net Contract with Customer, Liability, Noncurrent Deferred revenue, non-current CASH FLOWS FROM OPERATING ACTIVITIES Net Cash Provided by (Used in) Operating Activities [Abstract] Fair Value, Measurements, Recurring [Member] Fair Value, Recurring [Member] Not Designated as Hedging Instrument [Member] Schedule of Fair Value, Assets and Liabilities Measured on Recurring Basis [Table Text Block] Schedule of Fair Value, Assets and Liabilities Measured on Recurring Basis Common Stock, Par Value Common Stock, Par or Stated Value Per Share Subscription and Service Concentration Risk [Member] Subscription And Service Concentration Risk [Member] Subscription And Service Concentration Risk Member Unvested Restricted Common Stock and Early Exercised Stock Options [Member] Unvested Restricted Common Stock and Early Exercised Stock Options [Member] Unvested Restricted Common Stock and Early Exercised Stock Options [Member] Contract with Customer, Liability Contract with Customer, Liability, Total Deferred revenue Statement of Cash Flows [Abstract] Debt Securities [Abstract] Marketable securities: Total estimated fair value of the 2027 Notes Long-Term Debt, Fair Value Restricted Stock [Member] RSUs [Member] Equity Components Equity Components [Axis] Entity Address, Address Line One Entity Address, Address Line One Schedule of Earnings Per Share, Basic and Diluted [Table Text Block] Schedule of Calculation of Basic and Diluted Net Loss Per Share Attributable to Class A and Class B Stockholders Employee-related Liabilities, Current Employee-related Liabilities, Current, Total Accrued compensation and benefits Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Grants in Period Number of Shares, RSUs granted Hedging Designation [Domain] Aggregate Intrinsic Value, Vested as of September 30, 2024 Amount by which current fair value of underlying stock exceeds exercise price of fully vested options outstanding. Share-based Compensation Arrangement By Share-based Payment Award Options Vested Outstanding Aggregate Intrinsic Value Plan 2021 [Member] Plan 2021. 2021 Plan [Member] Property Plant And Equipment [Line Items] Property, Plant and Equipment [Line Items] Percentage of principal amount of debt redeemed Debt Instrument, Redemption Price, Percentage of Principal Amount Redeemed Equity Option [Member] Stock Options [Member] Schedule of Antidilutive Securities Excluded from Computation of Earnings Per Share [Table Text Block] Schedule of Antidilutive Securities Excluded from Computation of Diluted Net Loss Per Share Non-US [Member] International [Member] Marketable Securities Investments in Debt and Marketable Equity Securities (and Certain Trading Assets) Disclosure [Text Block] Operating lease liabilities Increase Decrease In Operating Lease Liabilities Increase decrease in operating lease liabilities Unvested shares Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Number Number of Shares, Beginning Balance Number of Shares, Ending Balance 2026 Finite-Lived Intangible Asset, Expected Amortization, Year Two Amendment Flag Amendment Flag Fair Values Derivatives, Balance Sheet Location, by Derivative Contract Type [Table] Operating lease liabilities, non-current Operating Lease, Liability, Noncurrent Financial Instruments Subject to Mandatory Redemption, Financial Instrument [Domain] Corporate Notes and Bonds [Member] Corporate Debt Securities [Member] Geographic Concentration Risk [Member] Geographic Concentration Risk [Member] Jonathan Chadwick [Member] Jonathan Chadwick Member Debt Instrument, Name [Domain] Rohan Sivaram [Member] Rohan Sivaram Member Net loss Net loss attributable to common stockholders Net loss Lessee Lease Description [Table] Lessee, Lease, Description [Table] Confluent Cloud [Member] Confluent cloud. Confluent Cloud [Member] Issuance of common stock upon exercise of vested options (shares) Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period Shares early exercised and repurchase Outstanding Stock Options, Stock options exercised Research and development Research and Development Expense [Member] Research and Development [Member] Customer [Domain] Equity Component Equity Component [Domain] Statistical Measurement Statistical Measurement [Domain] General and administrative General and Administrative Expense General and Administrative Expense, Total Balance Sheet Components Supplemental Balance Sheet Disclosures [Text Block] Amortization of deferred contract acquisition costs Capitalized Contract Cost, Amortization Amortization of deferred contract acquisition costs Other income, net Other Nonoperating Income (Expense) Other Nonoperating Income (Expense), Total Other income (expense), net Furniture and Fixtures [Member] Furniture and Fixtures [Member] Disaggregation Of Revenue [Table] Disaggregation of Revenue [Table] Preferred Stock, Shares Issued, Total Preferred Stock, Shares Issued Preferred Stock, Shares Issued Deposit in escrow Escrow Deposit U.S. Agency Obligations [Member] US Government Corporations and Agencies Securities [Member] Proceeds from issuance of common stock upon exercise of vested options Proceeds from Stock Options Exercised Capitalized Contract Cost, Net, Noncurrent Deferred contract acquisition costs, non-current Payables and Accruals [Abstract] Developed technology intangible asset Finite-Lived Intangible Assets Acquired Issuance of common stock under employee stock purchase plan (shares) Stock Issued During Period, Shares, Employee Stock Purchase Plans Total prepaid expenses and other current assets Prepaid expenses and other current assets Prepaid Expense and Other Assets, Current Class of Stock Class of Stock [Domain] Other comprehensive income (loss), net of tax Other Comprehensive Income (Loss), Net of Tax Other comprehensive income (loss), net of tax Other comprehensive income (loss), net of tax Schedule of Finite-Lived Intangible Assets [Table Text Block] Schedule of Intangible Assets, Net Total comprehensive loss Comprehensive Income

(Loss), Net of Tax, Attributable to Parent Common Stock, Shares, Outstanding Common Stock, Shares, Outstanding Convertible founder stock Common Stock, Shares, Outstanding, Beginning Balance Common Stock, Shares, Outstanding, Ending Balance Finite-Lived Intangible Assets, Major Class Name [Domain] Class A and Class B [Member] Common Stock Class A and Class B [Member] Common stock class A and class B member Payments to Acquire Debt Securities, Available-for-Sale Purchases of marketable securities Estimated useful life (in years) Acquired Finite-Lived Intangible Assets, Weighted Average Useful Life Preferred Stock, Par Value Preferred Stock, Par or Stated Value Per Share Proceeds from Maturities, Prepayments and Calls of Debt Securities, Available-for-Sale Maturities of marketable securities Revenue Benchmark [Member] Business acquisition, expense attributable to post-combination services Business Acquisition Expense Attributable To Post Combination Services Business Acquisition, Expense Attributable To Post Combination Services. 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Fair Value Disclosures [Abstract] Developed Technology [Member] Developed technology. Developed Technology [Member] Weighted-Average Exercise Price, Stock options forfeited or expired Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Forfeitures and Expirations in Period, Weighted Average Exercise Price Vesting of early exercised stock options Vesting Of Early Exercised Stock Options Vesting of early exercised stock options. Issuance of common stock upon exercise of vested options Stock Issued During Period, Value, Stock Options Exercised Liabilities for early exercise option Lessee Lease Description [Line Items] Lessee, Lease, Description [Line Items] Current liabilities: Liabilities, Current [Abstract] Post Contract Customer Support [Member] Post-contract customer support. 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US Government Agencies Debt Securities [Member] U.S. Agency Obligations [Member] Title of 12(b) Security Title of 12(b) Security Description of Derivative Instruments Derivative, Average Remaining Maturity Cash and cash equivalents Cash and Cash Equivalents, at Carrying Value Cash and Cash Equivalents, at Carrying Value, Total Cash and Cash Equivalents, at Carrying Value, Beginning Balance Cash and Cash Equivalents, at Carrying Value, Ending Balance Statement of Financial Position Location, Balance [Domain] Other Noncurrent Liabilities Other Noncurrent Liabilities [Member] Statement of Stockholders' Equity [Abstract] Document Fiscal Period Focus Document Fiscal Period Focus Intrinsic value of options exercised Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Exercises in Period, Intrinsic Value Research and development Research and Development Expense Research and Development Expense, Total Offsetting Assets [Table] CALIFORNIA CALIFORNIA [Member] Property and equipment, gross Property, Plant and Equipment, Gross Property, Plant and Equipment, Gross, Total Property, Plant and Equipment, Gross, Beginning Balance Property, Plant and Equipment, Gross, Ending Balance Share-Based Payment Arrangement, Activity [Table Text Block] Summary of Stock Equity Award Activity Subscription and Circulation [Member] Subscription [Member] Derivative Instruments, Gain (Loss) [Line Items] Confluent Platform [Member] Confluent platform. Confluent Platform [Member] Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, 12 Months or Longer Fair Value, 12 Months or Greater Financial Instruments Financial Instruments [Domain] Issuance of common stock in connection with a business combination Issuance of restricted common stock Business Combination, Consideration Transferred, Equity Interests Issued and Issuable Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Period Performance obligations period CASH FLOWS FROM INVESTING ACTIVITIES Net Cash Provided by (Used in) Investing Activities [Abstract] Post-combination stock-based compensation expense Stock Based Compensation Expense Post Combination Stock based compensation expense post combination Earnings Per Share Basic [Line Items] Earnings Per Share, Basic, by Common Class, Including Two Class Method [Line Items] Repurchases of unvested options. Repurchases Of Unvested Options Repurchases of unvested common stock Changes in carrying values of goodwill Goodwill, Period Increase (Decrease) Goodwill, Period Increase (Decrease), Total Revenue from Contract with Customer, Excluding Assessed Tax Total revenue Revenue from Contract with Customer, Excluding Assessed Tax, Total Statement of Comprehensive Income [Abstract] Kong Phan [Member] Kong Phan Member Income Tax Disclosure [Text Block] Income Taxes Designated as Hedging Instrument [Member] Convertible Debt [Abstract] Derivative instruments, gain (loss) reclassification from accumulated OCI to income, estimated net amount to be transferred Foreign Currency Cash Flow Hedge Gain (Loss) to be Reclassified During Next 12 Months Total Net Finite-Lived Intangible Assets, Net Finite-Lived Intangible Assets, Net, Ending Balance Finite-Lived Intangible Assets, Net, Beginning Balance Depreciation and amortization Depreciation, Depletion and Amortization, Nonproduction Depreciation, Depletion and Amortization, Nonproduction, Total Accounts payable Increase (Decrease) in Accounts Payable Increase (Decrease) in Accounts Payable, Total LIABILITIES, REDEEMABLE CONVERTIBLE PREFERRED STOCK, AND STOCKHOLDERSâ€™ DEFICIT Liabilities and Equity [Abstract] Document Period End Date Document Period End Date Net cash provided by financing activities Net Cash Provided by (Used in) Financing Activities Common Class A [Member] Common Class A [Member] Class A Common Stock [Member] Stockholders' Equity Note [Abstract] Stock Issued During Period, Shares, Restricted Stock Award, Gross Shares Available for Grant, RSUs granted Vesting of restricted stock units (shares) Common Stock Subject to Mandatory Redemption [Member] Common Stock Subject to Mandatory Redemption [Member] Antidilutive Securities Excluded from Computation of Earnings Per Share, Amount Antidilutive securities excluded from computation of earnings per share amount Adjustment to anti-dilution common stock Option Indexed to Issuer's Equity, Shares Debt Securities, Available-for-Sale, Fair Value, Maturity, Allocated and Single Maturity Date, after Year One Through Five Due after one year through five years, fair value Stock-based compensation APIC, Share-Based Payment Arrangement, Increase for Cost Recognition APIC, Share-based Payment Arrangement, Increase for Cost Recognition, Total Common Class B [Member] Class B Common Stock [Member] Accrued Liabilities, Current, Total Accrued expenses Accrued Liabilities, Current Provision for income taxes Income Tax Expense (Benefit) Income Tax Expense (Benefit), Total Provision for income taxes Equity Interest Issued or Issuable, Type [Domain] Trading Symbol Trading Symbol Immerok Gmbh Immerok GmbH [Member] Immerok GmbH. Balance Balance Equity, Attributable to Parent Total stockholders' equity Net unrealized gain (loss) on derivative instruments Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), after Reclassification and Tax Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), after Reclassification and Tax, Total Long-Lived Tangible Asset Long-Lived Tangible Asset [Axis] Other liabilities, non-current Other Liabilities, Noncurrent Other Liabilities, Noncurrent, Total Debt Instrument, Convertible, Conversion Price Debt Instrument, Convertible, Conversion Price Derivative Instrument Derivative Instrument [Axis] Cash Payments to Acquire Businesses, Gross Restricted Common Stock [Member] Restricted Stock Units (RSUs) [Member] Schedule Of Property Plant And Equipment [Table] Property, Plant and Equipment [Table] Goodwill Beginning Balance Ending Balance Goodwill Goodwill, Total Share-Based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Amount Share-based Payment Arrangement, Nonvested Award, Cost Not yet Recognized, Amount, Total Unrecognized stock-based compensation expense Capitalized Internal-Use Software Costs [Member] Capitalized Internal-Use Software Costs[Member] Capitalized internal-use software costs. Share-Based Payment Arrangement, Expensed and Capitalized, Amount [Table Text Block] Summary of Stock-Based Compensation Expense Deferred income taxes Deferred Income Tax Expense (Benefit) Deferred Income Tax Expense (Benefit), Total Major Customers [Member] Major Customers [Member] Major customers. Geographical Geographical [Axis] Debt Securities, Available-for-Sale, Accumulated Gross Unrealized Loss, before Tax Unrealized Losses Use of Estimates, Policy [Policy Text Block] Use of Estimates Business Combination, Intangible Assets, and Goodwill. Business Combination Intangible Assets and Goodwill Disclosure [Text Block] Business Combination, Goodwill, and Intangible Assets Concentration Risk, Percentage Percentage of Revenue Common stock subject to repurchase, share. Common Stock Subject To Repurchase Share Shares early exercised and repurchase Foreign Currency Forward Contracts [Member] Foreign currency forward contracts[Member] Foreign currency forward contracts. Class Of Stock [Line Items] Class of Stock [Line Items] Schedule of Business Acquisitions, by Acquisition [Table] Security Exchange Name Security Exchange Name Total gains (losses) recognized in earnings from foreign currency forward contracts Net gain reclassified from AOCI to earnings Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), Reclassification, after Tax Business Acquisition, Acquiree [Domain] Total operating expenses Operating Expenses Debt instrument convertible conversion ratio denominator Debt Instrument Convertible Conversion Ratio Denominator Debt instrument convertible conversion ratio denominator. Unbilled receivables balance Unbilled Receivables, Current Unbilled accounts receivables Shares issuable upon conversion of the 2027 Notes [Member] Shares issuable upon conversion of the 2027 Notes [Member] Shares Issuable upon Conversion of the 2027 Notes [Member] Long-Lived Tangible Asset Long-Lived Tangible Asset [Domain] Class of Stock Class of Stock [Axis] Less: Accumulated depreciation and amortization Accumulated Depreciation, Depletion and Amortization, Property, Plant, and Equipment Accumulated Depreciation, Depletion and Amortization, Property, Plant, and Equipment, Total Accumulated Depreciation, Depletion and Amortization, Property, Plant, and Equipment, Beginning Balance Accumulated Depreciation, Depletion and Amortization, Property, Plant, and Equipment, Ending Balance Fair Value of Financial Instruments Fair Value Disclosures [Text Block] Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Grants in Period, Weighted Average Grant Date Fair Value Weighted average grant date fair value per share of options granted Maximum [Member] Maximum [Member] Liabilities and Equity Total liabilities and stockholders' equity Operating lease right-of-use assets Operating Lease, Right-of-Use Asset Supplemental Cash Flow Information [Abstract] Cash paid for: Weighted average remaining contractual term for fully vested options outstanding. Sharebased Compensation Arrangement By Sharebased Payment Award Options Vested Outstanding Weighted Average Remaining Contractual Term Weighted-Average Remaining Contractual Term Vested (in years) Net loss per share, diluted Net loss per share, diluted Earnings Per Share, Diluted Earnings Per Share, Diluted, Total Leasehold Improvements [Member] Leasehold Improvements [Member] Entity Ex Transition Period Entity Ex Transition Period Total liabilities Liabilities Fair Value Hierarchy and NAV Fair Value Hierarchy and NAV [Domain] Total current assets Assets, Current Net cash used in investing activities Net Cash Provided by (Used in) Investing Activities Schedule of Cash Flow Hedges Included in Accumulated Other Comprehensive Income (Loss) [Table Text Block] Schedule of Cash Flow Hedges Included in Accumulated Other Comprehensive Income (Loss) Entity Filer Category Entity Filer Category APIC, Share-Based Payment Arrangement, Recognition and Exercise Vesting of early exercised options Property, Plant and Equipment [Abstract] Organization and Description of Business Organization, Consolidation and Presentation of Financial Statements Disclosure [Text Block] Initial cap price Option Indexed To Issuers Equity Cap Price Option indexed to issuers equity cap price. Total derivative instruments Derivative, Notional Amount Current Fiscal Year End Date Current Fiscal Year End Date Fair Value Assets And Liabilities Measured On Recurring And Nonrecurring Basis [Line Items] Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Stock-based compensation, net of amounts capitalized Share-Based Payment Arrangement, Noncash Expense Share-based Payment Arrangement, Noncash Expense, Total Cost of Revenue [Member] Cost Of Revenue [Member] Cost of revenue. Balances as of January 1, 2021 Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Intrinsic Value Aggregate Intrinsic Value, Beginning Balance Aggregate Intrinsic Value, Ending Balance Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis] Entity Registrant Name Entity Registrant Name Debt Securities, Available-for-Sale, Unrealized Loss Position, Accumulated Loss Unrealized Losses, Total Unrealized Losses, Total WarpStream WarpStream Labs, Inc. [Member] WarpStream Labs, Inc. Gross profit Gross Profit Schedule Of Share Based Compensation Arrangements By Share Based Payment Award [Table] Schedule of Share-Based Compensation Arrangements by Share-Based Payment Award [Table] Cash equivalents, Marketable securities and Derivative instruments: Cash equivalents, Marketable securities And Derivative instrument [Abstract] Cash equivalents, Marketable securities And Derivative instrument. Earnings Per Share [Text Block] Net Loss Per Share Entity Emerging Growth Company Entity Emerging Growth Company Money Market Funds [Member] Money Market Funds [Member] Other liabilities Other Liabilities, Current Other Liabilities, Current, Total Weighted-average shares used to compute net loss per share, basic Weighted-average shares used to compute net loss per share, basic Weighted Average Number of Shares Outstanding, Basic Weighted Average Number of Shares Outstanding, Basic, Total Ending Balance Beginning Balance AOCI, Cash Flow Hedge, Cumulative Gain (Loss), after Tax Foreign currency forward contracts designated as hedging instruments Operating lease, option to terminate, description Lessee, Operating Lease, Option to Terminate Schedule Of Earnings Per Share Basic By Common Class [Table] Earnings Per Share, Basic, by Common Class, Including Two-Class Method [Table] Common Stock, Shares Authorized Common Stock, Shares Authorized Concentration Risk Type [Axis] Computers, Equipment, and Software [Member] Computers, Equipment, and Software [Member] Computers, Equipment, and Software. Fair Value, Inputs, Level 1 [Member] Level 1 [Member] Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Outstanding, Weighted Average Exercise Price Weighted-Average Exercise Price, Vested and Expected to Vest Weighted-Average Exercise Price, Vested and Expected to Vest Derivative Instruments, Gain (Loss) [Table] Financial Instrument [Axis] Financial Instrument Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Remaining Contractual Term Weighted-Average Remaining Contractual Term (in years) Derivative Asset, Statement of Financial Position [Extensible Enumeration] Payments for purchase of investments in privately held companies. Payments for Purchases of Investments in Privately Held Companies Purchases of investments in privately-held companies General and administrative General and Administrative Expense [Member] General and Administrative [Member] The credit loss allowance on debt securities. The credit loss allowance represents the decline in fair value below cost due to credit related factors. Credit Loss Allowance Of Investments Allowance for credit losses Share-Based Payment Arrangement [Abstract] Issuance of common stock in connection with a business combination Stock Issued During Period, Value,

Acquisitions Fair Value Fair Value Debt Securities, Available-for-Sale Fair value, Marketable securities Accounting Policies [Abstract] Capped Calls [Member] Capped Calls [Member] Capped Calls. Income Tax Disclosure [Abstract] Stockholders' equity: Equity, Attributable to Parent [Abstract] Non-cash investing and financing activities: Cash Flow, Noncash Investing and Financing Activities Disclosure [Abstract] Statement [Table] Statement [Table] Property, Plant and Equipment [Table Text Block] Summary of Property and Equipment, Net Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Outstanding, Weighted Average Remaining Contractual Term Weighted-Average Remaining Contractual Term Vested and expected to vest (in years) Preferred Stock, Shares Authorized Preferred Stock, Shares Authorized Erica Schultz [Member] Erica Schultz Member Equity Interest Type [Axis] Entity File Number Securities Act File Number Net decrease in cash and cash equivalents Cash, Cash Equivalents, Restricted Cash, and Restricted Cash Equivalents, Period Increase (Decrease), Including Exchange Rate Effect Cost of revenue - Subscription [Member] Cost of Sales - Subscription [Member] Cost of sales - subscription. Revenue from Contract with Customer [Abstract] Amout paid in cash Business Acquisition Cash Attributable to Post Combination Services Future Cash Payment Business acquisition cash attributable to post combination services future cash payment. Earnings Per Share [Abstract] Deferred contract acquisition costs Increase Decrease in Capitalized Contract Cost Increase Decrease in Capitalized Contract Cost Deferred contract acquisition costs Statement of Financial Position [Abstract] Operating loss Operating Income (Loss) Operating loss Derivative assets Fair value, Derivative asset Derivative Asset Derivative Asset, Total Accrued Income Taxes, Current Accrued income taxes Entity Shell Company Entity Shell Company Effective interest rate of debt Debt Instrument, Interest Rate, Effective Percentage Entity Tax Identification Number Entity Tax Identification Number Assets: ASSETS Assets [Abstract] Entity Current Reporting Status Entity Current Reporting Status Capitalized Contract Cost [Table Text Block] Schedule of Activity of Deferred Contract Acquisition Costs Increase (Decrease) in Contract with Customer, Liability Deferred revenue Geographical Geographical [Domain] Document Fiscal Year Focus Document Fiscal Year Focus Capitalization of contract acquisition costs. Capitalization Of Contract Acquisition Costs Capitalization of contract acquisition costs Preferred stock, par value of $0.00001 per share; 10,000,000 shares authorized as of September 30, 2024 and December 31, 2023; 0 shares issued and outstanding as of September 30, 2024 and December 31, 2023 Preferred Stock, Value, Issued Preferred Stock, Value, Issued, Total Preferred Stock, Value, Issued, Beginning Balance Preferred Stock, Value, Issued, Ending Balance Outstanding Stock Options, Stock options forfeited or expired Shares Available for Grant, Stock options forfeited or expired Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Forfeitures and Expirations in Period Share-based Compensation Arrangement by Share-based Payment Award, Options, Forfeitures and Expirations in Period, Total Outstanding Stock Options, forfeited or expired Accumulated Amortization Accumulated Amortization Finite-Lived Intangible Assets, Accumulated Amortization Debt Securities, Available-for-Sale, Amortized Cost, Maturity, Allocated and Single Maturity Date, after Year One Through Five Due after one year through five years, amortized cost Business Acquisition [Axis] Net gain (loss) recognized in other comprehensive income (loss) Derivative instruments, gain (loss) reclassified from accumulated OCI into income, effective portion, net Other Comprehensive Income (Loss), Cash Flow Hedge, Gain (Loss), before Reclassification, after Tax City Area Code City Area Code Reclassifications Reclassification, Comparability Adjustment [Policy Text Block] Letters of Credit Outstanding, Amount Letters of credit outstanding amount Total current liabilities Liabilities, Current Derivative Contract Derivative Contract [Domain] Total accrued expenses and other liabilities Accrued expenses and other liabilities Accrued Liabilities and Other Liabilities Capitalization of internal-use software costs Payments to Develop Software Capitalization of internal-use software costs Organization, Consolidation and Presentation of Financial Statements [Abstract] Local Phone Number Local Phone Number Other Investments Other Investments Other Investments, Total Additional Cash Flow Elements and Supplemental Cash Flow Information [Abstract] Supplementary cash flow disclosures: Preferred Stock, Shares Outstanding Preferred Stock, Shares Outstanding Preferred Stock, Shares Outstanding, Beginning Balance Preferred Stock, Shares Outstanding, Ending Balance Antidilutive Securities Excluded From Computation Of Earnings Per Share [Line Items] Antidilutive Securities Excluded from Computation of Earnings Per Share [Line Items] Additional Paid in Capital, Total Additional Paid in Capital, Beginning Balance Additional Paid in Capital, Ending Balance Additional paid-in capital Additional Paid in Capital Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, Less than 12 Months, Accumulated Loss Unrealized Losses, Less than 12 Months Hedging Designation [Axis] Commitments and Contingencies Disclosure [Abstract] Unamortized debt issuance costs Unamortized debt issuance costs Debt Issuance Costs, Net Debt Issuance Costs, Net, Total Debt Securities, Available-for-Sale, Amortized Cost Amortized Cost Amortized Cost Operating lease liabilities Operating Lease, Liability, Current Debt instrument, interest rate, stated percentage Debt Instrument, Interest Rate, Stated Percentage Business Combination, Intangible Assets, and Goodwill [Abstract] Business combination, intangible assets, and goodwill. Accumulated Deficit [Member] Retained Earnings [Member] Prepaid expenses and other current assets Prepaid Expenses and Other Current Assets [Member] Purchases of property and equipment Payments to Acquire Property, Plant, and Equipment Payments to Acquire Property, Plant, and Equipment, Total Document Transition Report Document Transition Report Employee contributions under employee stock purchase plan Accrued Employee Stock Purchase Plan Current Accrued employee stock purchase plan current Common Stock, Voting Rights, Votes Per Share. Common Stock Voting Rights Votes Per Share Common stock, voting rights, votes per share Share-Based Compensation Arrangement by Share-Based Payment Award, Purchase Price of Common Stock, Percent Purchase price of common stock expressed as a percentage of its fair value Schedule Of Antidilutive Securities Excluded From Computation Of Earnings Per Share [Table] Antidilutive Security, Excluded EPS Calculation [Table] Derivative Liability, Statement of Financial Position [Extensible Enumeration] Proceeds from issuance of common stock under employee stock purchase plan Proceeds from Stock Plans Share-Based Compensation Arrangements by Share-Based Payment Award, Options, Exercises in Period, Weighted Average Exercise Price Stock options exercised Weighted-Average Exercise Price, Stock options exercised Remainder of 2024 Finite-Lived Intangible Asset, Expected Amortization, Remainder of Fiscal Year Minimum [Member] Minimum [Member] Aggregate Intrinsic Value, Vested and expected to vest as of September 30, 2024 Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Outstanding, Aggregate Intrinsic Value Schedule of Derivative Instruments in Statement of Financial Position, Fair Value [Table Text Block] Schedule of Derivative Instruments in Statement of Financial Position, Fair Value One Member One [Member] Cash Acquired Business Combination, Recognized Identifiable Assets Acquired and Liabilities Assumed, Cash and Equivalents Investment, Name [Axis] Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value Weighted-average grant date fair value, Beginning Balance (in dollars per share) Weighted-average grant date fair value, Ending Balance (in dollars per share) Operating Lease, Right-of-Use Asset, Periodic Reduction Non-cash operating lease costs Additional Paid-In Capital [Member] Additional Paid-in Capital [Member] Debt Securities, Available-for-Sale, Current Debt Securities, Available-for-sale, Current, Total Marketable securities Share-based Compensation Arrangement by Share-based Payment Awards, Options, Vested, Outstanding, Number of Shares Share-based Compensation Arrangement by Share-based Payment Awards, Options, Vested, Outstanding, Number of Shares Outstanding Stock Options, Vested Adjustments to reconcile net loss to cash used in operating activities: Adjustments to Reconcile Net Income (Loss) to Cash Provided by (Used in) Operating Activities [Abstract] Other comprehensive income (loss), net of tax: Other Comprehensive Income (Loss), Net of Tax [Abstract] RSUs [Member] R S Us [Member] RSUs member. Income Statement Location Statement of Income Location, Balance [Domain] Other assets, non-current Other Assets, Noncurrent Other Assets, Noncurrent, Total Derivative Instruments, Gain (Loss) [Table Text Block] Schedule of foreign currency forward contracts on the condensed consolidated statements of operations Transfers of financial assets, valuation techniques Transfers of Financial Assets Accounted for as Sale, Valuation Techniques Performance Shares [Member] Performance Shares [Member] Proceeds from Sale of Debt Securities, Available-for-Sale Sales of marketable securities Entity Common Stock, Shares Outstanding Entity Common Stock, Shares Outstanding Convertible debt, conversion ratio Debt Instrument, Convertible, Conversion Ratio Accrued expenses and other liabilities Increase (Decrease) in Accrued Liabilities and Other Operating Liabilities Disaggregation Of Revenue [Line Items] Disaggregation of Revenue [Line Items] Lara Caimi [Member] Lara Caimi. Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, Less than 12 Months Fair Value, Less than 12 Months 2025 Finite-Lived Intangible Asset, Expected Amortization, Year One Accrued commissions Accrued Sales Commission, Current Common Stock, Value Common Stock, Value, Issued Common Stock, Value, Issued, Total Common Stock, Value, Issued, Beginning Balance Common Stock, Value, Issued, Ending Balance Schedule of Finite-Lived Intangible Assets, Future Amortization Expense [Table Text Block] Schedule of Expected Future Amortization Expense Cash and Cash Equivalents, Fair Value Disclosure Fair value, Cash equivalents Accrued payroll taxes Accrued Payroll Taxes, Current Debt Securities, Available-for-Sale [Table Text Block] Schedule of Fair Value and Amortized Cost of Marketable Securities Measurement Frequency Measurement Frequency [Axis] Two Member. Two [Member] Commitments and contingencies (Note 9) Commitments and Contingencies Incremental stock-based compensation expense Share-Based Payment Arrangement, Plan Modification, Incremental Cost ESPP [Member] ESPP [Member] ESPP [Member] Marketable Securities [Line Items] Debt Securities, Available-for-Sale, Continuous Unrealized Loss Position, 12 Months or Longer, Accumulated Loss Unrealized Losses, 12 Months or Greater Weighted average exercise price at which grantee can acquire the shares reserved for issuance for fully vested options outstanding. Share-based Compensation Arrangement By Share-based Payment Award Options Vested Outstanding Weighted Average Exercise Price Weighted-Average Exercise Price, Vested Weighted-average shares used to compute net loss per share, diluted Weighted-average shares used to compute net loss per share, diluted Weighted Average Number of Shares Outstanding, Diluted Weighted Average Number of Shares Outstanding, Diluted, Total Significant Accounting Policies [Text Block] Significant Accounting Policies Convertible senior notes, net Convertible Debt, Noncurrent Accounts receivable, net Accounts Receivable, after Allowance for Credit Loss, Current Accounts Receivable, after Allowance for Credit Loss, Current, Total Lessee, operating lease, renewal term Lessee, Operating Lease, Renewal Term Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Vested and Expected to Vest, Outstanding, Number Outstanding Stock Options, Vested and expected to vest Outstanding Stock Options, Vested and expected to vest Shares issued Issuance of common stock in connection with a business combination subject to future vesting (shares) Issuance of Common Stock Shares In Connection With Business Combination Subject To Future Vesting Issuance of common stock shares in connection with business combination subject to future vesting. Concentration Risk Benchmark [Domain] Schedule of Shares Reserved for Future Issuance [Table Text Block] Schedule of shares reserved for future issuance. Common Stock Reserved for Future Issuance Entity Small Business Entity Small Business Convertible Senior Notes Debt Disclosure [Text Block] U.S. treasury securities [Member] U.S. Treasury Securities [Member] US Treasury Securities [Member] Derivative liabilities Fair value, Derivative liability Derivative Liability Derivative Liability, Total Derivative instruments: Derivative Liability [Abstract] Schedule of Notional Amounts of Outstanding Derivative Positions [Table Text Block] Schedule of Notional Amounts of the Company's Derivative Instruments Service [Member] Services [Member] Net accretion of discounts on marketable securities Accretion (Amortization) of Discounts and Premiums, Investments CASH FLOWS FROM FINANCING ACTIVITIES Net Cash Provided by (Used in) Financing Activities [Abstract] Share-Based Compensation Arrangement by Share-Based Payment Award, Options, Outstanding, Weighted Average Exercise Price Weighted-Average Exercise Price, Beginning Balance Weighted-Average Exercise Price, Ending Balance Accounts Payable, Accrued Liabilities, and Other Liabilities Disclosure, Current [Text Block] Summary of Accrued Expense and Other Liabilities Liabilities: Liabilities [Abstract] Denominator: Weighted Average Number of Shares Outstanding Reconciliation [Abstract] Derivative Instruments and Hedging Activities Disclosure [Abstract] Share Based Compensation Arrangement By Shares Based Payment Award Shares Available For Grant Equity Instruments Other Than Options Forfeited Or Cancelled Gross Shares Available for Grant, RSUs Forfeited or Cancelled Share-Based Compensation Arrangement By Shares-Based Payment Award, Shares Available For Grant, Equity Instruments Other Than Options, Forfeited Or Cancelled, Gross Intangible assets, net Intangible Assets, Net (Excluding Goodwill) Intangible Assets, Net (Excluding Goodwill), Total Right-of-use assets obtained in exchange for new operating lease liabilities Right-of-Use Asset Obtained in Exchange for Operating Lease Liability Measurement Frequency Measurement Frequency [Domain] 2014 Stock Plan [Member] Equity Incentives Plan 2014 [Member] Equity Incentives Plan 2014 member. Net unrealized gain on marketable securities OCI, Debt Securities, Available-for-Sale, Gain (Loss), after Adjustment and Tax OCI, Debt Securities, Available-for-Sale, Gain (Loss), after Adjustment and Tax, Total Accounts payable Accounts Payable, Current Accounts Payable, Current, Total Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value [Abstract] Edward Jay Kreps [Member] Edward Jay Kreps Member Liability, Fair value Liability, Fair value Liabilities, Fair Value Disclosure XML 8 R1.htm IDEA: XBRL DOCUMENT v3.24.3 Document and Entity Information - shares 9 Months Ended Sep. 30, 2024 Oct. 23, 2024 Document Type 10-Q Â Amendment Flag false Â Document Period End Date Sep. 30, 2024 Â Document Fiscal Year Focus 2024 Â Document Fiscal Period Focus Q3 Â Trading Symbol CFLT Â Entity Registrant Name CONFLUENT, INC. Â Entity Central Index Key 0001699838 Â Current Fiscal Year End Date --12-31 Â Entity Filer Category Large Accelerated Filer Â Entity Small Business false Â Entity Emerging Growth Company false Â Entity Current Reporting Status Yes Â Entity Interactive Data Current Yes Â Entity Shell Company false Â Title of 12(b) Security Class A Common Stock, par value $0.00001 per share Â Entity File Number 001-40526 Â Security Exchange Name NASDAQ Â Entity Incorporation, State or Country Code DE Â Entity Tax Identification Number 47-1824387 Â Entity Address, Address Line One 899 W. Evelyn Avenue Â Entity Address, City or Town Mountain View Â Entity Address, State or Province CA Â Entity Address, Postal Zip Code 94041 Â City Area Code 800 Â Local Phone Number 439-3207 Â Document Transition Report false Â Document Quarterly Report true Â Class B Common Stock [Member] Â Â Entity Common Stock, Shares Outstanding Â 69,909,245 Class A Common Stock [Member] Â Â Entity Common Stock, Shares Outstanding Â 258,085,656 X - DefinitionBoolean flag that is true when the XBRL content amends previously-filed or accepted submission. + ReferencesNo definition available. + Details Name: dei_AmendmentFlag Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionArea code of city + ReferencesNo definition available. + Details Name: dei_CityAreaCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionEnd date of current fiscal year in the format --MM-DD. + ReferencesNo definition available. + Details Name: dei_CurrentFiscalYearEndDate Namespace Prefix: dei_ Data Type: xbrli:gMonthDayItemType Balance Type: na Period Type: duration X - DefinitionFiscal period values are FY, Q1, Q2, and Q3. 1st, 2nd and 3rd quarter 10-Q or 10-QT statements have value Q1, Q2, and Q3 respectively, with 10-K, 10-KT or other fiscal year statements having FY. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalPeriodFocus Namespace Prefix: dei_ Data Type: dei:fiscalPeriodItemType Balance Type: na Period Type: duration X - DefinitionThis is focus fiscal year of the document report in YYYY format. For a 2006 annual report, which may also provide financial information from prior periods, fiscal 2006 should be given as the fiscal year focus. Example: 2006. + ReferencesNo definition available. + Details Name: dei_DocumentFiscalYearFocus Namespace Prefix: dei_ Data Type: xbrli:gYearItemType Balance Type: na Period Type: duration X - DefinitionFor the EDGAR submission types of Form 8-K: the date of the report, the date of the earliest event reported; for the EDGAR submission types of Form N-1A: the filing date; for all other submission types: the end of the reporting or transition period. The format of the date is YYYY-MM-DD. + ReferencesNo definition available. + Details Name: dei_DocumentPeriodEndDate Namespace Prefix: dei_ Data Type: xbrli:dateItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as an quarterly report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Form 10-Q -Number 240 -Section 308 -Subsection a + Details Name: dei_DocumentQuarterlyReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true only for a form used as a transition report. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Forms 10-K, 10-Q, 20-F -Number 240 -Section 13 -Subsection a-1 + Details Name: dei_DocumentTransitionReport Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe type of document being provided (such as 10-K, 10-Q, 485BPOS, etc). The document type is limited to the same value as the supporting SEC submission type, or the word 'Other'. + ReferencesNo definition available. + Details Name: dei_DocumentType Namespace Prefix: dei_ Data Type: dei:submissionTypeItemType Balance Type: na Period Type: duration X - DefinitionAddress Line 1 such as Attn, Building Name, Street Name + ReferencesNo definition available. + Details Name: dei_EntityAddressAddressLine1 Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the City or Town + ReferencesNo definition available. + Details Name: dei_EntityAddressCityOrTown Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionCode for the postal or zip code + ReferencesNo definition available. + Details Name: dei_EntityAddressPostalZipCode Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionName of the state or province. + ReferencesNo definition available. + Details Name: dei_EntityAddressStateOrProvince Namespace Prefix: dei_ Data Type: dei:stateOrProvinceItemType Balance Type: na Period Type: duration X - DefinitionA unique 10-digit SEC-issued value to identify entities that have filed disclosures with the SEC. It is commonly abbreviated as CIK. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityCentralIndexKey Namespace Prefix: dei_ Data Type: dei:centralIndexKeyItemType Balance Type: na Period Type: duration X - DefinitionIndicate number of shares or other units outstanding of each of registrant's classes of capital or common stock or other ownership interests, if and as stated on cover of related periodic report. Where multiple classes or units exist

define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument. + ReferencesNo definition available. + Details Name: dei_EntityCommonStockSharesOutstanding Namespace Prefix: dei_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionIndicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesNo definition available. + Details Name: dei_EntityCurrentReportingStatus Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionIndicate if registrant meets the emerging growth company criteria. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityEmergingGrowthCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionCommission file number. The field allows up to 17 characters. The prefix may contain 1-3 digits, the sequence number may contain 1-8 digits, the optional suffix may contain 1-4 characters, and the fields are separated with a hyphen. + ReferencesNo definition available. + Details Name: dei_EntityFileNumber Namespace Prefix: dei_ Data Type: dei:fileNumberItemType Balance Type: na Period Type: duration X - DefinitionIndicate whether the registrant is one of the following: Large Accelerated Filer, Accelerated Filer, Non-accelerated Filer. Definitions of these categories are stated in Rule 12b-2 of the Exchange Act. This information should be based on the registrant's current or most recent filing containing the related disclosure. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityFilerCategory Namespace Prefix: dei_ Data Type: dei:filerCategoryItemType Balance Type: na Period Type: duration X - DefinitionTwo-character EDGAR code representing the state or country of incorporation. + ReferencesNo definition available. + Details Name: dei_EntityIncorporationStateCountryCode Namespace Prefix: dei_ Data Type: dei:edgarStateCountryItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-T -Number 232 -Section 405 + Details Name: dei_EntityInteractiveDataCurrent Namespace Prefix: dei_ Data Type: dei:yesNoItemType Balance Type: na Period Type: duration X - DefinitionThe exact name of the entity filing the report as specified in its charter, which is required by forms filed with the SEC. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityRegistrantName Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionBoolean flag that is true when the registrant is a shell company as defined in Rule 12b-2 of the Exchange Act. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityShellCompany Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionIndicates that the company is a Smaller Reporting Company (SRC). + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntitySmallBusiness Namespace Prefix: dei_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - DefinitionThe Tax Identification Number (TIN), also known as an Employer Identification Number (EIN), is a unique 9-digit value assigned by the IRS. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b-2 + Details Name: dei_EntityTaxIdentificationNumber Namespace Prefix: dei_ Data Type: dei:employerIdItemType Balance Type: na Period Type: duration X - DefinitionLocal phone number for entity. + ReferencesNo definition available. + Details Name: dei_LocalPhoneNumber Namespace Prefix: dei_ Data Type: xbrli:normalizedStringItemType Balance Type: na Period Type: duration X - DefinitionTitle of a 12(b) registered security. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection b + Details Name: dei_Security12bTitle Namespace Prefix: dei_ Data Type: dei:securityTitleItemType Balance Type: na Period Type: duration X - DefinitionName of the Exchange on which a security is registered. + ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Exchange Act -Number 240 -Section 12 -Subsection d1-1 + Details Name: dei_SecurityExchangeName Namespace Prefix: dei_ Data Type: dei:edgarExchangeCodeItemType Balance Type: na Period Type: duration X - DefinitionTrading symbol of an instrument as listed on an exchange. + ReferencesNo definition available. + Details Name: dei_TradingSymbol Namespace Prefix: dei_ Data Type: dei:tradingSymbolItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 9 R2.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Balance Sheets (Unaudited) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Current assets: Â Â Cash and cash equivalents $ 322,606 $ 349,761 Marketable securities 1,536,887 1,551,009 Accounts receivable, net 278,667 229,962 Deferred contract acquisition costs 44,812 43,937 Prepaid expenses and other current assets 83,221 76,986 Total current assets 2,266,193 2,251,655 Property and equipment, net 73,158 54,012 Operating lease right-of-use assets 9,989 10,061 Goodwill 164,366 51,998 Intangible assets, net 8,704 3,492 Deferred contract acquisition costs, non-current 72,167 75,815 Other assets, non-current 13,432 13,776 Total assets 2,608,009 2,460,809 Current liabilities: Â Â Accounts payable 15,516 6,714 Accrued expenses and other liabilities 158,914 141,847 Operating lease liabilities 10,738 7,890 Deferred revenue 349,787 330,570 Total current liabilities 534,955 487,021 Operating lease liabilities, non-current 11,413 17,391 Deferred revenue, non-current 24,588 22,436 Convertible senior notes, net 1,091,183 1,088,313 Other liabilities, non-current 11,552 35,233 Total liabilities 1,673,691 1,650,394 Commitments and contingencies (Note 9) Stockholders' equity: Â Â Preferred stock, par value of $0.00001 per share; 10,000,000 shares authorized as of September 30, 2024 and December 31, 2023; 0 shares issued and outstanding as of September 30, 2024 and December 31, 2023 0 0 Additional paid-in capital 2,826,053 2,453,293 Accumulated other comprehensive income 9,424 1,270 Accumulated deficit (1,901,162) (1,644,151) Total stockholders' equity 934,318 810,415 Total liabilities and stockholders' equity 2,608,009 2,460,809 Class A Common Stock [Member] Â Â Stockholders' equity: Â Â Common Stock, Value 2 2 Class B Common Stock [Member] Â Â Stockholders' equity: Â Â Common Stock, Value $ 1 $ 1 X - DefinitionCarrying value as of the balance sheet date of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10 + Details Name: us-gaap_AccountsPayableCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after allowance for credit loss, of right to consideration from customer for product sold and service rendered in normal course of business, classified as current. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481990/310-10-45-2 + Details Name: us-gaap_AccountsReceivableNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of expenses incurred but not yet paid nor invoiced, and liabilities classified as other. + ReferencesNo definition available. + Details Name: us-gaap_AccruedLiabilitiesAndOtherLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after tax, of accumulated increase (decrease) in equity from transaction and other event and circumstance from nonowner source. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14AReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-14 + Details Name: us-gaap_AccumulatedOtherComprehensiveIncomeLossNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of excess of issue price over par or stated value of stock and from other transaction involving stock or stockholder. Includes, but is not limited to, additional paid-in capital (APIC) for common and preferred stock. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AdditionalPaidInCapital Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 12: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 13: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(12)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 30: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(11)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Assets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of asset recognized for present right to economic benefit, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 3:

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ReferencesNo definition available. + Details Name: us-gaap_AssetsCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_AvailableForSaleSecuritiesDebtSecuritiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer; classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNetCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer; classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNetNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. Excludes cash and cash equivalents within disposal group and discontinued operation. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashAndCashEquivalentsAtCarryingValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionRepresents the caption on the face of the balance sheet to indicate that the entity has entered into (1) purchase or supply arrangements that will require expending a portion of its resources to meet the terms thereof, and (2) is exposed to potential losses or, less frequently, gains, arising from (a) possible claims against a company's resources due to future performance under contract terms, and (b) possible losses or likely gains from uncertainties that will ultimately be resolved when one or more future events that are deemed likely to occur do occur or fail to occur. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommitmentsAndContingencies Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable common stock (or common stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable common shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_CommonStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying amount of long-term convertible debt as of the balance sheet date, net of the amount due in the next twelve months or greater than the normal operating cycle, if longer. The debt is convertible into another form of financial instrument, typically the entity's common stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_ConvertibleDebtNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionSum of the carrying amounts of all intangible assets, excluding goodwill, as of the balance sheet date, net of accumulated amortization and impairment charges. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482686/350-30-45-1 + Details Name: us-gaap_IntangibleAssetsNetExcludingGoodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liability recognized for present obligation requiring transfer or otherwise providing economic benefit to others. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 15: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 27: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 28: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 29: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30 + Details Name: us-gaap_Liabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of liabilities and equity items, including the portion of equity attributable to noncontrolling interests, if any. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(32)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_LiabilitiesAndStockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal obligations incurred as part of normal operations that are expected to be paid during the following twelve months or within one business cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481231/810-10-45-25Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 810 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (bb) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481203/810-10-50-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-5Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher 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-Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7Reference 21: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481404/852-10-50-7 + Details Name: us-gaap_LiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LiabilitiesCurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as current. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPresent value of lessee's discounted obligation for lease payments from operating lease, classified as noncurrent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseLiabilityNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of lessee's right to use underlying asset under operating lease. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479041/842-20-45-1 + Details Name: us-gaap_OperatingLeaseRightOfUseAsset Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of noncurrent assets classified as other. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherAssetsNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of liabilities classified as other, due after one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_OtherLiabilitiesNoncurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAggregate par or stated value of issued nonredeemable preferred stock (or preferred stock redeemable solely at the option of the issuer). This item includes treasury stock repurchased by the entity. Note: elements for number of nonredeemable preferred shares, par value and other disclosure concepts are in another section within stockholders' equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1 + Details Name: us-gaap_PreferredStockValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of asset related to consideration paid in advance for costs that provide economic benefits in future periods, and amount of other assets that are expected to be realized or consumed within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_PrepaidExpenseAndOtherAssetsCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated undistributed earnings (deficit). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)(a)(3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (h)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480016/944-40-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(23)(a)(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(17)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 8: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_RetainedEarningsAccumulatedDeficit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 10 R3.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Balance Sheets (Unaudited) (Parenthetical) - $ / shares Sep. 30, 2024 Dec. 31, 2023 Preserved Stock, Par Value $ 0.00001 $ 0.00001 Preferred Stock, Shares Authorized 10,000,000 10,000,000 Preferred Stock, Shares Issued 0 0 Preferred Stock, Shares Outstanding 0 0 Class A Common Stock [Member] Â Â Common Stock, Par Value $ 0.00001 $ 0.00001 Common Stock, Shares Authorized 1,000,000,000 1,000,000,000 Common Stock, Shares, Issued 257,418,764 224,737,415 Common Stock, Shares, Outstanding 257,418,764 224,737,415 Class B Common Stock [Member] Â Â Common Stock, Par Value $ 0.00001 $ 0.00001 Common Stock, Shares Authorized 500,000,000 500,000,000 Common Stock, Shares, Issued 69,904,559 86,774,127 Common Stock, Shares, Outstanding 69,904,559 86,774,127 X - DefinitionFace amount or stated value per share of common stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of common shares permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommonStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionTotal number of common shares of an entity that have been sold or granted to shareholders (includes common shares that were issued, repurchased and remain in the treasury). These shares represent capital invested by the firm's shareholders and owners, and may be all or only a portion of the number of shares authorized. Shares issued include shares outstanding and shares held in the treasury. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares of common stock outstanding. Common stock represent the ownership interest in a corporation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_CommonStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionFace amount or stated value per share of preferred stock nonredeemable or redeemable solely at the option of the issuer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13 + Details Name: us-gaap_PreferredStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of nonredeemable preferred shares (or preferred stock redeemable solely at the option of the issuer) permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_PreferredStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares issued for nonredeemable preferred shares and preferred shares redeemable solely at option of issuer. Includes, but is not limited to, preferred shares issued, repurchased, and held as treasury shares. Excludes preferred shares classified as debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13 + Details Name: us-gaap_PreferredStockSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionAggregate share number for all nonredeemable preferred stock (or preferred stock redeemable solely at the option of the issuer) held by stockholders. Does not include preferred shares that have been repurchased. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3 + Details Name: us-gaap_PreferredStockSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 11 R4.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Operations (Unaudited) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Revenue: Â Â Â Â Total revenue $ 250,199 $ 200,181 $ 702,422 $ 563,768 Cost of revenue: Â Â Â Â Total cost of revenue 63,703 56,549 189,905 172,613 Gross profit 186,496 143,632 512,517 391,155 Operating expenses: Â Â Â Â Research and development 102,720 91,237 306,351 261,804 Sales and marketing 137,968 128,624 402,185 385,018 General and administrative 39,471 31,874 117,344 103,572 Restructuring and other related charges 0 529 0 34,854 Total operating expenses 280,159 252,264 825,880 785,248 Operating loss (93,663) (108,632) (313,363) (394,093) Other income, net 22,495 17,529 65,198 50,324 Loss before income taxes (71,168) (91,103) (248,165) (343,769) Provision for income taxes 2,976 1,567 8,846 4,881 Net loss $ (74,144) $ (92,670) $ (257,011) $ (348,650) Net loss per share, basic $ (0.23) $ (0.3) $ (0.8) $ (1.17) Net loss per share, diluted $ (0.23) $ (0.3) $ (0.8) $ (1.17) Weighted-average shares used to compute net loss per share, basic 324,317,971 303,896,632 319,330,398 297,906,112 Weighted-average shares used to compute net loss per share, diluted 324,317,971 303,896,632 319,330,398 297,906,112 Subscription [Member] Â Â Â Â Revenue: Â Â Â Â Total revenue $ 239,851 $ 189,270 $ 671,455 $ 526,325 Cost of revenue: Â Â Â Â Total cost of revenue 52,162 44,104 153,380 131,197 Services [Member] Â Â Â Â Revenue: Â Â Â Â Total revenue 10,348 10,911 30,967 37,443 Cost of revenue: Â Â Â Â Total cost of revenue $ 11,541 $ 12,445 $ 36,525 $ 41,416 X - DefinitionThe aggregate costs related to goods produced and sold and services rendered by an entity during the reporting period. This excludes costs incurred during the reporting period related to financial services rendered and other revenue generating activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1 + Details Name: us-gaap_CostOfGoodsAndServicesSold Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_CostOfGoodsAndServicesSoldAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI

https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef 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-Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe aggregate total of expenses of managing and administering the affairs of an entity, including affiliates of the reporting entity, which are not directly or indirectly associated with the manufacture, sale or creation of a product or product line. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(2)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1 + Details Name: us-gaap_GeneralAndAdministrativeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAggregate revenue less cost of goods and services sold or operating expenses directly attributable to the revenue generation activity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI 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-Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 23: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_GrossProfit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (loss) from continuing operations, including income (loss) from equity method investments, before deduction of income tax expense (benefit), and income (loss) attributable to noncontrolling interest. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_IncomeLossFromContinuingOperationsBeforeIncomeTaxesExtraordinaryItemsNoncontrollingInterest Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 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https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI 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http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50

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(SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef 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-Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionGenerally recurring costs associated with normal operations except for the portion of these expenses which can be clearly related to production and included in cost of sales or services. Includes selling, general and administrative expense. + ReferencesNo definition available. + Details Name: us-gaap_OperatingExpenses Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OperatingExpensesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe net result for the period of deducting operating expenses from operating revenues. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 31 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-31 + Details Name: us-gaap_OperatingIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of income (expense) related to nonoperating activities, classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2 + Details Name: us-gaap_OtherNonoperatingIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of expense for research and development. Includes, but is not limited to, cost for computer software product to be sold, leased, or otherwise marketed and writeoff of research and development assets acquired in transaction other than business combination or joint venture formation or both. Excludes write-down of intangible asset acquired in business combination or from joint venture formation or both, used in research and development activity. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 48 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-48Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 730 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482916/730-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 912 -SubTopic 730 -Name Accounting Standards Codification -Section 25 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479532/912-730-25-1 + Details Name: us-gaap_ResearchAndDevelopmentExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of expenses associated with exit or disposal activities pursuant to an authorized plan. Excludes expenses related to a discontinued operation or an asset retirement obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 5.P.4.b.1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482047/420-10-45-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 420 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 5.P.3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479823/420-10-S99-1 + Details Name: us-gaap_RestructuringCharges Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_RevenuesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe aggregate total amount of expenses directly related to the marketing or selling of products or services. + ReferencesNo definition available. + Details Name: us-gaap_SellingAndMarketingExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - Details Name: srt_ProductOrServiceAxis=us-gaap_SubscriptionAndCirculationMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=us-gaap_ServiceMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 12 R5.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Comprehensive Loss (Unaudited) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Statement of Comprehensive Income [Abstract] Â Â Â Â Net loss $ (74,144) $ (92,670) $ (257,011) $ (348,650) Other comprehensive income (loss), net of tax: Â Â Â Â Â Net unrealized gain on marketable securities 8,847 2,041 6,707 1,804 Net unrealized gain (loss) on derivative instruments 2,678 (2,001) 1,447 (2,114) Other comprehensive income (loss), net of tax 11,525 40 8,154 (310) Total comprehensive loss $ (62,619) $ (92,630) $ (248,857) $ (348,960) X - DefinitionAmount after tax of increase (decrease) in equity from transactions and other events and circumstances from net income and other comprehensive income, attributable to parent entity. Excludes changes in equity resulting from investments by owners and distributions to owners. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(24)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(26)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 220 -SubTopic 10 -Section 45 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-5 + Details Name: us-gaap_ComprehensiveIncomeNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4:

http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax and adjustment, of unrealized gain (loss) on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale) and unrealized gain (loss) on investment in debt security measured at amortized cost (held-to-maturity) from transfer to available-for-sale. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10AReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11 + Details Name: us-gaap_OtherComprehensiveIncomeLossAvailableForSaleSecuritiesAdjustmentNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax and reclassification, of gain (loss) from derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10A + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossAfterReclassificationAndTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount after tax and reclassification adjustments of other comprehensive income (loss). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481674/830-30-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-17Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-4Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-20Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 55 -Paragraph 15 -SubTopic 10 -Topic 220 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482739/220-10-55-15Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTaxPeriodIncreaseDecreaseAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_StatementOfIncomeAndComprehensiveIncomeAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 13 R6.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Stockholders Equity (Unaudited) - USD ($) $ in Thousands Total Class A and Class B [Member] Additional Paid-In Capital [Member] Accumulated Other Comprehensive Income (Loss) [Member] Accumulated Deficit [Member] Balance at Dec. 31, 2022 $ 769,477 $ 3 $ 1,980,335 $ (9,456) $ (1,201,405) Balance (shares) at Dec. 31, 2022 Â 289,384,180 Â Â Â Repurchases of unvested common stock (shares) Â (35,203) Â Â Â Vesting of early exercised options 2,442 Â 2,442 Â Â Issuance of common stock upon exercise of vested options 62,859 Â 62,859 Â Â Issuance of common stock upon exercise of vested options (shares) Â 9,574,968 Â Â Â Vesting of restricted stock units (shares) Â 6,947,418 Â Â Â Issuance of common stock under employee stock purchase plan 28,708 Â 28,708 Â Â Issuance of common stock under employee stock purchase plan (shares) Â 1,221,624 Â Â Â Stock-based compensation 274,530 Â 274,530 Â Â Other comprehensive income (loss), net of tax (310) Â Â (310) Â Net Income (Loss) (348,650) Â Â Â (348,650) Balance at Sep. 30, 2023 789,056 $ 3 2,348,874 (9,766) (1,550,055) Balance (shares) at Sep. 30, 2023 Â 307,092,987 Â Â Â Balance at Jun. 30, 2023 761,386 $ 3 2,228,574 (9,806) (1,457,385) Balance (shares) at Jun. 30, 2023 Â 301,678,221 Â Â Â Repurchases of unvested common stock (shares) Â (4,375) Â Â Â Vesting of early exercised options 538 Â 538 Â Â Issuance of common stock upon exercise of vested options 14,876 Â 14,876 Â Â Issuance of common stock upon exercise of vested options (shares) Â 2,333,321 Â Â Â Vesting of restricted stock units (shares) Â 2,578,782 Â Â Â Issuance of common stock under employee stock purchase plan 11,536 Â 11,536 Â Â Issuance of common stock under employee stock purchase plan (shares) Â 507,038 Â Â Â Stock-based compensation 93,350 Â 93,350 Â Â Other comprehensive income (loss), net of tax 40 Â Â 40 Â Net Income (Loss) (92,670) Â Â Â (92,670) Balance at Sep. 30, 2023 789,056 $ 3 2,348,874 (9,766) (1,550,055) Balance (shares) at Sep. 30, 2023 Â 307,092,987 Â Â Â Balance at Dec. 31, 2023 810,415 $ 3 2,453,293 1,270 (1,644,151) Balance (shares) at Dec. 31, 2023 Â 311,511,542 Â Â Â Vesting of early exercised options 908 Â 908 Â Â Issuance of common stock upon exercise of vested options $ 37,294 Â 37,294 Â Â Issuance of common stock upon exercise of vested options (shares) 5,047,425 5,047,425 Â Â Â Vesting of restricted stock units (shares) Â 9,082,500 Â Â Â Issuance of common stock in connection with a business combination $ 2,642 Â 2,642 Â Â Issuance of common stock in connection with a business combination (shares) Â 132,476 Â Â Â Issuance of common stock in connection with a business combination subject to future vesting (shares) Â 397,436 Â Â Â Issuance of common stock under employee stock purchase plan 23,970 Â 23,970 Â Â Issuance of common stock under employee stock purchase plan (shares) Â 1,151,944 Â Â Â Stock-based compensation 307,946 Â 307,946 Â Â Other comprehensive income (loss), net of tax 8,154 Â Â 8,154 Â Net Income (Loss) (257,011) Â Â Â (257,011) Balance at Sep. 30, 2024 934,318 $ 3 2,826,053 9,424 (1,901,162) Balance (shares) at Sep. 30, 2024 Â 327,323,323 Â Â Â Balance at Jun. 30, 2024 873,864 $ 3 2,702,980 (2,101) (1,827,018) Balance (shares) at Jun. 30, 2024 Â 322,232,901 Â Â Â Vesting of early exercised options 291 Â 291 Â Â Issuance of common stock upon exercise of vested options 8,358 Â 8,358 Â Â Issuance of common stock upon exercise of vested options (shares) Â 1,100,389 Â Â Â Vesting of restricted stock units (shares) Â 2,982,332 Â Â Â Issuance of common stock in connection with a business combination 2,642 Â 2,642 Â Â Issuance of common stock in connection with a business combination (shares) Â 132,476 Â Â Â Issuance of common stock in connection with a business combination subject to future vesting (shares) Â 397,436 Â Â Â Issuance of common stock under employee stock purchase plan 8,367 Â 8,367 Â Â Issuance of common stock under employee stock purchase plan (shares) Â 477,789 Â Â Â Stock-based compensation 103,415 Â 103,415 Â Â Other comprehensive income (loss), net of tax 11,525 Â Â 11,525 Â Net Income (Loss) (74,144) Â Â Â (74,144) Balance at Sep. 30, 2024 $ 934,318 $ 3 $ 2,826,053 $ 9,424 $ (1,901,162) Balance (shares) at Sep. 30, 2024 Â 327,323,323 Â Â Â X - DefinitionIssuance of common stock shares in connection with business combination subject to future vesting. + ReferencesNo definition available. + Details Name: cflt_IssuanceOfCommonStockSharesInConnectionWithBusinessCombinationSubjectToFutureVesting Namespace Prefix: cflt_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase (decrease) to additional paid-in capital (APIC) for recognition and exercise of award under share-based payment arrangement. + ReferencesNo definition available. + Details Name: us-gaap_AdjustmentsToAdditionalPaidInCapitalSharebasedCompensationAndExerciseOfStockOptions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase to additional paid-in capital (APIC) for recognition of cost for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 20 -Section 55 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481089/718-20-55-13Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 20 -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481089/718-20-55-12 + Details Name: us-gaap_AdjustmentsToAdditionalPaidInCapitalSharebasedCompensationRequisiteServicePeriodRecognitionValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI

https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount after tax and reclassification adjustments of other comprehensive income (loss). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481674/830-30-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 17 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-17Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-4Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481694/830-30-45-20Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(21)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 12: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 55 -Paragraph 15 -SubTopic 10 -Topic 220 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482739/220-10-55-15Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1A + Details Name: us-gaap_OtherComprehensiveIncomeLossNetOfTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares issued which are neither cancelled nor held in the treasury. + ReferencesNo definition available. + Details Name: us-gaap_SharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of shares of stock issued during the period pursuant to acquisitions. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesAcquisitions Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of shares issued during the period as a result of an employee stock purchase plan. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesEmployeeStockPurchasePlans Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionTotal number of shares issued during the period, including shares forfeited, as a result of Restricted Stock Awards. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesRestrictedStockAwardGross Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionValue of stock issued pursuant to acquisitions during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueAcquisitions Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAggregate change in value for stock issued during the period as a result of employee stock purchase plan. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueEmployeeStockPurchasePlan Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionValue of stock issued as a result of the exercise of stock options. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodValueStockOptionsExercised Namespace Prefix: us-gaap_ Data Type:

xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionNumber of shares that have been repurchased during the period and have not been retired and are not held in treasury. Some state laws may govern the circumstances under which an entity may acquire its own stock and prescribe the accounting treatment therefore. This element is used when state law does not recognize treasury stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 505 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478448/946-505-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockRepurchasedDuringPeriodShares Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAmount of equity (deficit) attributable to parent. Excludes temporary equity and equity attributable to noncontrolling interest. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(30)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(31)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(19)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.6-05(4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(4)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 13: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 14: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 310 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 4.E) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480418/310-10-S99-2 + Details Name: us-gaap_StockholdersEquity Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant XML 14 R7.htm IDEA: XBRL DOCUMENT v3.24.3 Condensed Consolidated Statements of Cash Flows (Unaudited) - USD ($) $ in Thousands 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 CASH FLOWS FROM OPERATING ACTIVITIES Â Â Net Income (Loss) $ (257,011) $ (348,650) Adjustments to reconcile net loss to cash used in operating activities: Â Â Depreciation and amortization 15,855 9,987 Net accretion of discounts on marketable securities (29,561) (31,021) Amortization of debt issuance costs 2,870 2,850 Amortization of deferred contract acquisition costs 40,045 33,460 Non-cash operating lease costs 2,794 3,118 Lease abandonment charges 0 15,667 Stock-based compensation, net of amounts capitalized 292,736 260,962 Deferred income taxes 231 25 Other 1,695 3,114 Changes in operating assets and liabilities, net of effects of business combinations: Â Â Accounts receivable (50,235) (6,140) Deferred contract acquisition costs (37,272) (39,573) Prepaid expenses and other assets (361) (13,825) Accounts payable 8,286 (19,208) Accrued expenses and other liabilities (7,222) 17,965 Operating lease liabilities (5,949) (5,562) Deferred revenue 21,348 939 Net cash used in operating activities (1,751) (115,892) CASH FLOWS FROM INVESTING ACTIVITIES Â Â Capitalization of internal-use software costs (15,984) (13,546) Purchases of marketable securities (1,172,359) (1,235,588) Sales of marketable securities 12,744 0 Maturities of marketable securities 1,210,037 1,203,711 Purchases of investments in privately-held companies (2,250) 0 Purchases of property and equipment (1,898) (1,718) Cash paid for business combinations, net of cash acquired (115,516) (45,802) Net cash used in investing activities (85,226) (92,943) CASH FLOWS FROM FINANCING ACTIVITIES Â Â Proceeds from issuance of common stock upon exercise of vested options 36,332 62,945 Repurchases of unvested common stock 0 (255) Proceeds from issuance of common stock under employee stock purchase plan 23,970 28,708 Net cash provided by financing activities 60,302 91,398 Effect of exchange rate changes on cash and cash equivalents (480) (1,301) Net decrease in cash and cash equivalents (27,155) (118,738) Cash and cash equivalents at beginning of period 349,761 435,781 Cash and cash equivalents at end of period 322,606 317,043 Cash paid for: Â Â Income taxes 9,235 6,357 Non-cash investing and financing activities: Â Â Stock-based compensation capitalized as internal-use software costs 15,210 13,568 Issuance of common stock in connection with a business combination 2,642 0 Right-of-use assets obtained in exchange for new operating lease liabilities 2,722 0 Vesting of early exercised stock options $ 908 $ 2,442 X - DefinitionIncrease Decrease in Capitalized Contract Cost + ReferencesNo definition available. + Details Name: cflt_IncreaseDecreaseInCapitalizedContractCost Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionIncrease decrease in operating lease liabilities + ReferencesNo definition available. + Details Name: cflt_IncreaseDecreaseInOperatingLeaseLiabilities Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLease abandonment charges. + ReferencesNo definition available. + Details Name: cflt_LeaseAbandonmentCharges Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionPayments for purchase of investments in privately held companies. + ReferencesNo definition available. + Details Name: cflt_PaymentsForPurchasesOfInvestmentsInPrivatelyHeldCompanies Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionRepurchases of unvested options. + ReferencesNo definition available. + Details Name: cflt_RepurchasesOfUnvestedOptions Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionVesting of early exercised stock options. + ReferencesNo definition available. + Details Name: cflt_VestingOfEarlyExercisedStockOptions Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe sum of the periodic adjustments of the differences between securities' face values and purchase prices that are charged against earnings. This is called accretion if the security was purchased at a discount and amortization if it was purchased at premium. As a noncash item, this element is an adjustment to net income when calculating cash provided by or used in operations using the indirect method. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_AccretionAmortizationOfDiscountsAndPremiumsInvestments Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_AdjustmentsToReconcileNetIncomeLossToCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of amortization expense attributable to debt issuance costs. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-3 + Details Name: us-gaap_AmortizationOfFinancingCosts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of equity interests of the acquirer, including instruments or interests issued or issuable in consideration for the business combination. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 8 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 7 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-7 + Details Name: us-gaap_BusinessCombinationConsiderationTransferredEquityInterestsIssuedAndIssuable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of amortization expense for asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage. Excludes amount for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-4 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of increase (decrease) in cash, cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; including effect from exchange rate change. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 1 -SubTopic 230 -Topic 830 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_CashCashEquivalentsRestrictedCashAndRestrictedCashEquivalentsPeriodIncreaseDecreaseIncludingExchangeRateEffect Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_CashFlowNoncashInvestingAndFinancingActivitiesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of deferred income tax expense (benefit) pertaining to income (loss) from continuing operations. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)(1)(Note 1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Subparagraph (b) -SubTopic 10 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-9 + Details Name: us-gaap_DeferredIncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe current period expense charged against earnings on long-lived, physical assets not used in production, and which are not intended for resale, to allocate or recognize the cost of such assets over their useful lives; or to record the reduction in book value of an intangible asset over the benefit period of such asset; or to reflect consumption during the period of an asset that is not used in production. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_DepreciationAndAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) from effect of exchange rate changes on cash and cash equivalents, and cash and cash equivalents restricted to withdrawal or usage; held in foreign currencies. Excludes amounts for disposal group and discontinued operations. Cash includes, but is not limited to, currency on hand, demand deposits with banks or financial institutions, and other accounts with general characteristics of demand deposits. Cash equivalents include, but are not limited to, short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 830 -SubTopic 230 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477401/830-230-45-1 + Details Name: us-gaap_EffectOfExchangeRateOnCashCashEquivalentsRestrictedCashAndRestrictedCashEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cost capitalized for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsCapitalizedAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, after refund, of cash paid to foreign, federal, state, and local jurisdictions as income tax. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-2AReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -

Paragraph 23 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-23Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-22Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482913/230-10-50-2 + Details Name: us-gaap_IncomeTaxesPaidNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in the aggregate amount of liabilities incurred (and for which invoices have typically been received) and payable to vendors for goods and services received that are used in an entity's business. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsPayable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe increase (decrease) during the reporting period in amount due within one year (or one business cycle) from customers for the credit sale of goods and services. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccountsReceivable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of increase (decrease) in accrued expenses, and obligations classified as other. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInAccruedLiabilitiesAndOtherOperatingLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase (decrease) in obligation to transfer good or service to customer for which consideration has been received or is receivable. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 912 -SubTopic 310 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478345/912-310-45-11Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInContractWithCustomerLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_IncreaseDecreaseInOperatingCapitalAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of increase (decrease) in prepaid expenses, and assets classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_IncreaseDecreaseInPrepaidDeferredExpenseAndOtherAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash inflow (outflow) from financing activities, including discontinued operations. Financing activity cash flows include obtaining resources from owners and providing them with a return on, and a return of, their investment; borrowing money and repaying amounts borrowed, or settling the obligation; and obtaining and paying for other resources obtained from creditors on long-term credit. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInFinancingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from investing activities, including discontinued operations. Investing activity cash flows include making and collecting loans and acquiring and disposing of debt or equity instruments and property, plant, and equipment and other productive assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24 + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInInvestingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cash inflow (outflow) from operating activities, including discontinued operations. Operating activity cash flows include transactions, adjustments, and changes in value not defined as investing or financing activities. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-24Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 25 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-25 + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetCashProvidedByUsedInOperatingActivitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: 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Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB 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https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef 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-Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of periodic reduction over lease term of carrying amount of right-of-use asset from operating lease. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OperatingLeaseRightOfUseAssetAmortizationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of income (expense) included in net income that results in no cash inflow (outflow), classified as other. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_OtherNoncashIncomeExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash outflow to acquire investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-11Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-11 + Details Name: us-gaap_PaymentsToAcquireAvailableForSaleSecuritiesDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of a business, net of the cash acquired from the purchase. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesNetOfCashAcquired Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale; includes cash outflows to pay for construction of self-constructed assets. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquirePropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionThe cash outflow associated with the development or modification of software programs or applications for internal use (that is, not to be sold, leased or otherwise marketed to others) that qualify for capitalization. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 13 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToDevelopSoftware Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of cash inflow from maturity, prepayment and call of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-11Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting

Standards Codification -Section 45 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-12 + Details Name: us-gaap_ProceedsFromMaturitiesPrepaymentsAndCallsOfAvailableForSaleSecurities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow from sale of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-9Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-12Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-11 + Details Name: us-gaap_ProceedsFromSaleOfAvailableForSaleSecuritiesDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cash inflow from exercise of option under share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2A -Subparagraph (a) -SubTopic 10 -Topic 718 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2A + Details Name: us-gaap_ProceedsFromStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe cash inflow associated with the amount received from the stock plan during the period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 14 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromStockPlans Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of increase in right-of-use asset obtained in exchange for operating lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 53 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479589/842-20-55-53Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (g)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-4 + Details Name: us-gaap_RightOfUseAssetObtainedInExchangeForOperatingLeaseLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of noncash expense for share-based payment arrangement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (a) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28 + Details Name: us-gaap_ShareBasedCompensation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_SupplementalCashFlowInformationAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 15 R8.htm IDEA: XBRL DOCUMENT v3.24.3 Pay vs Performance Disclosure - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Pay vs Performance Disclosure Â Â Â Â Net Income (Loss) $ (74,144) $ (92,670) $ (257,011) $ (348,650) X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 402 -Subsection v -Paragraph 1 + Details Name: ecd_PvpTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-28Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482765/220-10-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-09(1)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-3Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 23: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(B)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration XML 16 R9.htm IDEA: XBRL DOCUMENT v3.24.3 Insider Trading Arrangements 3 Months Ended Sep. 30, 2024 shares Trading Arrangements, by Individual Â Material Terms of Trading Arrangement Insider Trading ArrangementsÂ During the three months ended September 30, 2024, our directors and officers (as defined in Rule 16a-1(f) under the Exchange Act) adopted or terminated the contracts, instructions or written plans for the purchase or sale of the Companyâ€™s securities set forth in the table below.Â Â Type of Trading Arrangement Name and Position Action Adoption/ Termination Date Rule 10b5-1* Non-Rule 10b5-1** Total Shares of Class A Common Stock to be Sold Expiration Date Edward Jay KrepsÂ - Chief Executive Officer Adoption 8/15/2024 X Â Up to 2,243,328 2/27/2026 Erica SchultzÂ - President, Field Operations Adoption 8/15/2024 X Â Up to 1,153,477(1) 11/18/2025 Rohan SivaramÂ - Chief Financial Officer Adoption 9/12/2024 X Â Up to 204,163(2) 12/31/2025 Kong PhanÂ - Chief Accounting Officer Adoption 9/12/2024 X Â Up to 80,158Â + TBD(3) 12/13/2025 Lara CaimiÂ - Director Termination(4) 9/12/2024 X Â Up to 80,399 2/21/2025 Lara CaimiÂ - Director Adoption(4) 9/12/2024 X Â Up to 74,012 12/13/2025 Jonathan ChadwickÂ - Director Adoption 9/9/2024 X Â Up to 137,500(5) 12/5/2025 Neha NarkhedeÂ - Director Adoption 9/13/2024 X Â Up to 386,300 12/13/2025 Â Â * Contract, instruction or written plan intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act. ** â€œNon-Rule 10b5-1 trading arrangementâ€ as defined in Item 408(c) of Regulation S-K under the Exchange Act.Â (1) The shares that may be sold under the Rule 10b5-1 trading plan may be (a) reduced by the number of shares sold to satisfy tax withholding obligations upon vesting of certain restricted stock units covered by the plan, pursuant to Confluentâ€™s non-discretionary sell-to-cover requirement, and (b) reduced by any shares sold in accordance with an existing plan prior to its expiration on November 15, 2024.(2) The shares that may be sold under the Rule 10b5-1 trading plan may be reduced by any shares sold in accordance with an existing plan prior to its expiration on December 13, 2024.(3) The shares that may be sold under the Rule 10b5-1 trading plan will (a) include up to 100% of the shares of our Class A Common Stock that Mr. Phan may purchase under our 2021 Employee Stock Purchase Plan on or around August 15, 2025, which number of shares is not yet determinable, and (b) be reduced by the number of shares sold to satisfy tax withholding obligations upon vesting of certain restricted stock units covered by the plan, pursuant to Confluentâ€™s non-discretionary sell-to-cover requirement.(4) Represents the modification, as described in Rule 10b5-1(c)(1)(iv) under the Exchange Act, of a written plan adopted on December 11, 2023 that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act.(5) The shares that may be sold under the Rule 10b5-1 trading plan may be reduced by any shares sold in accordance with an existing plan prior to its expiration on November 22, 2024. Edward Jay Kreps [Member] Â Trading Arrangements, by Individual Â Name Edward Jay Kreps Title Chief Executive Officer Rule 10b5-1 Arrangement Adopted true Adoption Date 8/15/2024 Expiration Date 2/27/2026 Arrangement Duration 561 days Aggregate Available 2,243,328 Erica Schultz [Member] Â Trading Arrangements, by Individual Â Name Erica Schultz Title President, Field Operations Rule 10b5-1 Arrangement Adopted true Adoption Date 8/15/2024 Expiration Date 11/18/2025 Arrangement Duration 460 days Aggregate Available 1,153,477 [1] Rohan Sivaram [Member] Â Trading Arrangements, by Individual Â Name Rohan Sivaram Title Chief Financial Officer Rule 10b5-1 Arrangement Adopted true Adoption Date 9/12/2024 Expiration Date 12/31/2025 Arrangement Duration 475 days Aggregate Available 204,163 [2] Kong Phan [Member] Â Trading Arrangements, by Individual Â Name Kong Phan Title Chief Accounting Officer Rule 10b5-1 Arrangement Adopted true Adoption Date 9/12/2024 Expiration Date 12/13/2025 Arrangement Duration 457 days Aggregate Available 80,158 [3] Jonathan Chadwick [Member] Â Trading Arrangements, by Individual Â Name Jonathan Chadwick Title Director Rule 10b5-1 Arrangement Adopted true Adoption Date 9/9/2024 Expiration Date 12/5/2025 Arrangement Duration 452 days Aggregate Available 137,500 [4] Neha Narkhede [Member] Â Trading Arrangements, by Individual Â Name Neha Narkhede Title Director Rule 10b5-1 Arrangement Adopted true Adoption Date 9/13/2024 Expiration Date 12/13/2025 Arrangement Duration 456 days Aggregate Available 386,300 One [Member] | Lara Caimi [Member] Â Trading Arrangements, by Individual Â Name Lara Caimi [5] Title Director [5] Rule 10b5-1 Arrangement Terminated true [5] Termination Date 9/12/2024 [5] Expiration Date 2/21/2025 [5] Arrangement Duration 162 days Aggregate Available 80,399 [5] Two [Member] | Lara Caimi [Member] Â Trading Arrangements, by Individual Â Name Lara Caimi [5] Title Director [5] Rule 10b5-1 Arrangement Adopted true [5] Adoption Date 9/12/2024 [5] Expiration Date 12/13/2025 [5] Arrangement Duration 457 days Aggregate Available 74,012 [5] [1] (1) The shares that may be sold under the Rule 10b5-1 trading plan may be (a) reduced by the number of shares sold to satisfy tax withholding obligations upon vesting of certain restricted stock units covered by the plan, pursuant to Confluentâ€™s non-discretionary sell-to-cover requirement, and (b) reduced by any shares sold in accordance with an existing plan prior to its expiration on November 15, 2024. [2] (2) The shares that may be sold under the Rule 10b5-1 trading plan may be reduced by any shares sold in accordance with an existing plan prior to its expiration on December 13, 2024. [3] (3) The shares that may be sold under the Rule 10b5-1 trading plan will (a) include up to 100% of the shares of our Class A Common Stock that Mr. Phan may purchase under our 2021 Employee Stock Purchase Plan on or around August 15, 2025, which number of shares is not yet determinable, and (b) be reduced by the number of shares sold to satisfy tax withholding obligations upon vesting of certain restricted stock units covered by the plan, pursuant to Confluentâ€™s non-discretionary sell-to-cover requirement. [4] (5) The shares that may be sold under the Rule 10b5-1 trading plan may be reduced by any shares sold in accordance with an existing plan prior to its expiration on November 22, 2024. [5] (4) Represents the modification, as described in Rule 10b5-1(c)(1)(iv) under the Exchange Act, of a written plan adopted on December 11, 2023 that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act. X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_MtrlTermsOfTrdArrTextBlock Namespace Prefix: ecd_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrAdoptedFlag

Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 1 + Details Name: ecd_Rule10b51ArrTrmntdFlag Namespace Prefix: ecd_ Data Type: xbrli:booleanItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TradingArrByIndTable Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph B + Details Name: ecd_TrdArrAdoptionDate Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph C + Details Name: ecd_TrdArrDuration Namespace Prefix: ecd_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph C + Details Name: ecd_TrdArrExpirationDate Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TrdArrIndName Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph A + Details Name: ecd_TrdArrIndTitle Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph D + Details Name: ecd_TrdArrSecuritiesAggAvailAmt Namespace Prefix: ecd_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - ReferencesReference 1: http://www.xbrl.org/2003/role/presentationRef -Publisher SEC -Name Regulation S-K -Number 229 -Section 408 -Subsection a -Paragraph 2 -Subparagraph B + Details Name: ecd_TrdArrTerminationDate Namespace Prefix: ecd_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: ecd_IndividualAxis=cflt_EdwardJayKrepsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=cflt_EricaSchultzMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=cflt_RohanSivaramMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=cflt_KongPhanMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=cflt_JonathanChadwickMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=cflt_NehaNarkhedeMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_TradingArrAxis=cflt_OneMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_IndividualAxis=cflt_LaraCaimiMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: ecd_TradingArrAxis=cflt_TwoMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 17 R10.htm IDEA: XBRL DOCUMENT v3.24.3 Organization and Description of Business 9 Months Ended Sep. 30, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Organization and Description of Business 1. Organization and Description of BusinessDescription of BusinessConfluent, Inc. (â€œConfluentâ€ or the â€œCompanyâ€) created a data infrastructure platform focused on data in motion. Confluentâ€™s platform allows customers to connect their applications, systems, and data layers and can be deployed either as a self-managed software offering, Confluent Platform, or as a fully-managed cloud-native software-as-a-service (â€œSaaSâ€) offering, Confluent Cloud. Confluent also offers professional services and education services. The Company was incorporated in the state of Delaware in September 2014 and is headquartered in California with various other global office locations. X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for organization, consolidation and basis of presentation of financial statements disclosure. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480424/946-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480424/946-10-50-2Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/810/tableOfContentReference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 205 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/205/tableOfContent + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 18 R11.htm IDEA: XBRL DOCUMENT v3.24.3 Basis of Presentation and Summary of Significant Accounting Policies 9 Months Ended Sep. 30, 2024 Accounting Policies [Abstract] Â Basis of Presentation and Summary of Significant Accounting Policies 2. Basis of Presentation and Summary of Significant Accounting PoliciesBasis of PresentationThe accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (â€œGAAPâ€) and applicable rules and regulations of the U.S. Securities and Exchange Commission (â€œSECâ€) regarding interim financial reporting. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. Therefore, these condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Companyâ€™s Annual Report on Form 10-K for the fiscal year ended December 31, 2023, as filed with the SEC on February 21, 2024 (the â€œAnnual Reportâ€).In managementâ€™s opinion, the unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Companyâ€™s financial position as of September 30, 2024, the results of operations for the three and nine months ended September 30, 2024 and 2023, and cash flows for the nine months ended September 30, 2024 and 2023. The results of operations for the three and nine months ended September 30, 2024 are not necessarily indicative of the results to be expected for the full year or any other future interim or annual period.The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.ReclassificationsCertain amounts in the prior year condensed consolidated financial statements have been reclassified to conform to the presentation of the current year consolidated financial statements. These reclassifications had no effect on consolidated net loss, stockholdersâ€™ equity, or cash flows as previously reported.Use of EstimatesThe preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Such estimates include, but are not limited to, the standalone selling price (â€œSSPâ€) for each distinct performance obligation included in customer contracts, deferred contract acquisition costs and their period of benefit, stock-based compensation expense, the fair value of acquired intangible assets, capitalization of internal-use software, estimated useful lives of long-lived assets, the incremental borrowing rate used to measure operating lease liabilities, and accounting for income taxes.The Company bases its estimates on historical and anticipated results, trends, and various other assumptions that it believes are reasonable under the circumstances. Estimates and assumptions about future events and their effects, including the impact of global macroeconomic conditions, cannot be determined with certainty and therefore require the exercise of judgment. Actual results could differ from those estimates and any such differences may be material to the Companyâ€™s condensed consolidated financial statements.Significant Accounting PoliciesThere were no significant changes to the Companyâ€™s significant accounting policies disclosed in â€œNote 2 â€“ Basis of Presentation and Summary of Significant Accounting Policiesâ€ of the Companyâ€™s Annual Report.Recent Accounting PronouncementsÂ Recent Accounting Pronouncements Not Yet AdoptedSegment Reporting: In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires disclosure of incremental segment information on an annual and interim basis. This ASU is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, and requires retrospective application to all prior periods presented in the financial statements. The Company is currently evaluating the impact of adopting this ASU on its consolidated financial statements and disclosures.Income Taxes: In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires disclosure of disaggregated income taxes paid, prescribes standard categories for the components of the effective tax rate reconciliation, and modifies other income tax-related disclosures. This ASU is effective for fiscal years beginning after December 15, 2024, and may be applied on a retrospective or prospective basis. The Company is currently evaluating the impact of adopting this ASU on its consolidated financial statements and disclosures. X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for the general note to the financial statements for the reporting entity which may include, descriptions of the basis of presentation, business description, significant accounting policies, consolidations, reclassifications, new pronouncements not yet adopted and changes in accounting principles. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 235 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/235/tableOfContentReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 275 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/275/tableOfContentReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 810 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/810/tableOfContentReference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 250 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/250/tableOfContent + Details Name: us-gaap_OrganizationConsolidationBasisOfPresentationBusinessDescriptionAndAccountingPoliciesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 19 R12.htm IDEA: XBRL DOCUMENT v3.24.3 Marketable Securities 9 Months Ended Sep. 30, 2024 Investments, Debt and Equity Securities [Abstract] Â Marketable Securities 3. Marketable SecuritiesÂ The following tables summarize the fair values of the Companyâ€™s marketable securities (in thousands):Â Â September 30, 2024 Â Â Amortized Cost Â Â Unrealized Gains Â Â Unrealized Losses Â Â Fair Value Â U.S. treasury securities $ 671,318 Â Â $ 1,920 Â Â $ (45) Â $ 673,193 Â Corporate notes and bonds Â 501,889 Â Â Â 2,891 Â Â Â (41) Â Â 504,739 Â U.S. agency obligations Â 276,122 Â Â Â 1,030 Â Â Â (80) Â Â 277,072 Â Commercial paper Â 81,842 Â Â Â 41 Â Â Â - Â Â Â 81,883 Â Total marketable securities $ 1,531,171 Â Â $ 5,882 Â Â $ (166) Â $ 1,536,887 Â Â Â December 31, 2023 Â Â Amortized Cost Â Â Unrealized Gains Â Â Unrealized Losses Â Â Fair Value Â U.S. treasury securities $ 834,235 Â Â $ 257 Â Â $ (1,355) Â $ 833,137 Â U.S. agency obligations Â 403,035 Â Â Â 599 Â Â Â (875) Â Â 402,759 Â Corporate notes and bonds Â 279,328 Â Â Â 838 Â Â Â (457) Â Â 279,709 Â Commercial paper Â 35,407 Â Â Â - Â Â Â (3) Â Â 35,404 Â Total marketable securities $ 1,552,005 Â Â $ 1,694 Â Â $ (2,690) Â $ 1,551,009 Â Â The following tables summarize the fair values and unrealized losses of the Companyâ€™s marketable securities, classified by the length of time that the securities have been in a continuous unrealized loss position (in thousands):Â Â September 30, 2024 Â Â Less than 12 Months 12 Months or Greater Total Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â U.S. treasury securities $ 34,033 Â Â $ (20) Â $ 63,833 Â Â $ (25) Â $ 97,866 Â Â $ (45) U.S. agency obligations Â 54,007 Â Â Â (70) Â Â 18,546 Â Â Â (10) Â Â 72,553 Â Â Â (80) Corporate notes and bonds Â 9,522 Â Â Â (6) Â Â 32,575 Â Â Â (35) Â Â 42,097 Â Â Â (41) Commercial paper Â 499 Â Â Â - Â Â Â - Â Â Â 499 Â Â Â - Â Total $ 98,061 Â Â $ (96) Â $ 114,954 Â Â $ (70) Â $ 213,015 Â Â $ (166) Â Â December 31, 2023 Â Â Less than 12 Months 12 Months or Greater Total Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â U.S. treasury securities $ 487,260 Â Â $ (1,074) Â $ 46,130 Â Â $ (281) Â $ 533,390 Â Â $ (1,355) U.S. agency obligations Â 206,105 Â Â Â (390) Â Â 80,657 Â Â Â (485) Â Â 286,762 Â Â Â (875) Corporate notes and bonds Â 100,295 Â Â Â (293) Â Â 31,277 Â Â Â (164) Â Â 131,572 Â Â Â (457) Commercial paper Â 6,810 Â Â Â (3) Â Â - Â Â Â - Â Â Â 6,810 Â Â Â (3) Total $ 800,470 Â Â $ (1,760) Â $ 158,064 Â Â $ (930) Â $ 958,534 Â Â $ (2,690) Â For available-for-sale debt securities in an unrealized loss position, the Company does not intend to sell these securities and it is more likely than not that the Company will hold these securities until maturity or a recovery of the cost basis. The Company determined that the decline in fair value of these securities was not due to credit-related factors, and no allowance for expected credit losses was recorded as of September 30, 2024 and December 31, 2023. Realized gains and losses were not material for the three and nine months ended September 30, 2024 and 2023. Â The following table summarizes the contractual maturities of the Companyâ€™s marketable securities (in thousands):Â Â September 30, 2024 Â Â Amortized Cost Â Â Fair Value Â Due within one year $ 1,132,561 Â Â $ 1,135,161 Â Due after one year through five years Â 398,610 Â Â Â 401,726 Â Total $ 1,531,171 Â Â $ 1,536,887 Â X - ReferencesNo definition available. + Details Name: us-gaap_InvestmentsDebtAndEquitySecuritiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for investments in certain debt and equity securities. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 940 -SubTopic 320 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/940-320/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Name Regulation S-K (SK) -Number 229 -Section 1403 -Paragraph b -Publisher SECReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/320/tableOfContentReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6BReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6BReference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 320 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/942-320/tableOfContent + Details Name: us-gaap_InvestmentsInDebtAndMarketableEquitySecuritiesAndCertainTradingAssetsDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 20 R13.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value of Financial Instruments 9 Months Ended Sep. 30, 2024 Fair Value Disclosures [Abstract] Â Fair Value of Financial Instruments 4. Fair Value of Financial InstrumentsÂ The following tables summarize the Companyâ€™s financial assets and liabilities that are measured at fair value on a recurring basis (in thousands):Â Â Â September 30, 2024 Â Â Â Level 1 Â Â Level 2 Â Â Total Â Assets: Â Â Â Â Â Â Â Â Â Â Cash equivalents: Â Â Â Â Â Â Â Â Money market funds Â $ 260,104 Â Â $ - Â Â $ 260,104 Â Commercial paper Â Â - Â Â Â 10,980 Â Â Â 10,980 Â U.S. treasury securities Â Â - Â Â Â 5,994 Â Â Â 5,994 Â Marketable securities: Â Â Â Â Â Â Â Â Â U.S. treasury securities Â Â - Â Â Â 673,193 Â Â Â 673,193 Â Corporate notes and bonds Â Â - Â Â Â 504,739 Â Â Â 504,739 Â U.S. agency obligations Â Â - Â Â Â 277,072 Â Â Â 277,072 Â Commercial paper Â Â - Â Â Â 81,883 Â Â Â 81,883 Â Derivative instruments: Â Â Â Â Â Â Â Â Â Â Foreign currency forward contracts Â Â - Â Â Â 6,064 Â Â Â 6,064 Â Total assets Â $ 260,104 Â Â $ 1,559,925 Â Â $ 1,820,029 Â Liabilities: Â Â Â Â Â Â Â Â Â Â Derivative instruments: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts Â $ - Â Â $ 402 Â Â $ 402 Â Total liabilities Â $ - Â Â $ 402 Â Â $ 402 Â Â Â Â December 31, 2023 Â Â Â Level 1 Â Â Level 2 Â Â Total Â Assets: Â Â Â Â Â Â Â Â Â Cash equivalents: Â Â Â Â Â Â Â Â Money market funds Â $ 264,923 Â Â $ - Â Â $ 264,923 Â U.S. treasury securities Â Â - Â Â Â 52,130 Â Â Â 52,130 Â Marketable securities: Â Â Â Â Â Â Â Â U.S. treasury securities Â Â - Â Â Â 833,137 Â Â Â 833,137 Â U.S. agency obligations Â Â - Â Â Â 402,759 Â Â Â 402,759 Â Corporate notes and bonds Â Â - Â Â Â 279,709 Â Â Â 279,709 Â Commercial paper Â Â - Â Â Â 35,404 Â Â Â 35,404 Â Derivative instruments: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts Â Â - Â Â Â 3,219 Â Â Â 3,219 Â Total assets Â $ 264,923 Â Â $ 1,606,358 Â Â $ 1,871,281 Â Liabilities: Â Â Â Â Â Â Â Â Â Derivative instruments: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts Â $ - Â Â $ 1,272 Â Â $ 1,272 Â Total liabilities Â $ - Â Â $ 1,272 Â Â $ 1,272 Â Â The Company classifies its highly liquid money market funds within Level 1 of the fair value hierarchy because they are valued based on quoted market prices in active markets. The Company classifies its U.S. treasury securities, corporate notes and bonds, U.S. agency obligations, commercial paper, and foreign currency forward contracts within Level 2 of the fair value hierarchy because they are valued using inputs other than quoted prices that are directly or indirectly observable in the market, including readily available pricing sources for the identical underlying security that may not be actively traded. There were no transfers of financial instruments between valuation levels during the three and nine months ended September 30, 2024 and 2023.Â As of September 30,

2024 and December 31, 2023, the total estimated fair value of the Companyâ€™s 0% convertible senior notes due 2027 was $974.7 million and $917.9 million, respectively. The fair value was determined based on the quoted price of the convertible senior notes in an inactive market on the last trading day of the reporting period and is classified within Level 2 of the fair value hierarchy. See Note 8 for further information on the Companyâ€™s convertible senior notes. X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for the fair value of financial instruments (as defined), including financial assets and financial liabilities (collectively, as defined), and the measurements of those instruments as well as disclosures related to the fair value of non-financial assets and liabilities. Such disclosures about the financial instruments, assets, and liabilities would include: (1) the fair value of the required items together with their carrying amounts (as appropriate); (2) for items for which it is not practicable to estimate fair value, disclosure would include: (a) information pertinent to estimating fair value (including, carrying amount, effective interest rate, and maturity, and (b) the reasons why it is not practicable to estimate fair value; (3) significant concentrations of credit risk including: (a) information about the activity, region, or economic characteristics identifying a concentration, (b) the maximum amount of loss the entity is exposed to based on the gross fair value of the related item, (c) policy for requiring collateral or other security and information as to accessing such collateral or security, and (d) the nature and brief description of such collateral or security; (4) quantitative information about market risks and how such risks are managed; (5) for items measured on both a recurring and nonrecurring basis information regarding the inputs used to develop the fair value measurement; and (6) for items presented in the financial statement for which fair value measurement is elected: (a) information necessary to understand the reasons for the election, (b) discussion of the effect of fair value changes on earnings, (c) a description of [similar groups] items for which the election is made and the relation thereof to the balance sheet, the aggregate carrying value of items included in the balance sheet that are not eligible for the election; (7) all other required (as defined) and desired information. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 107 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-107Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2E -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2EReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-6AReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 940 -SubTopic 820 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478119/940-820-50-1 + Details Name: us-gaap_FairValueDisclosuresTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 21 R14.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments and Hedging 9 Months Ended Sep. 30, 2024 Derivative Instruments and Hedging Activities Disclosure [Abstract] Â Derivative Instruments and Hedging 5. Derivative Instruments and HedgingÂ The Company enters into foreign currency forward contracts with certain financial institutions to mitigate the impact of foreign currency fluctuations on future cash flows and earnings. Derivative instruments that hedge the exposure to variability in expected future cash flows are designated as cash flow hedges. The Company records changes in the fair value of these derivatives as a component of accumulated other comprehensive income (loss) (â€œAOCIâ€) and subsequently reclassifies the related gains or losses into cost of revenue or operating expense in the same period, or periods, during which the hedged transaction affects earnings. The Company classifies cash flows related to its cash flow hedges as operating activities in its condensed consolidated statements of cash flows. Â Derivative instruments that hedge the exposure to variability in the fair value of assets or liabilities or hedge monetary assets and liabilities denominated in certain non-USD currencies are not designated as hedges for financial reporting purposes. The Company records changes in the fair value of these derivatives in other income (expense), net in the condensed consolidated statements of operations. The Company classifies cash flows related to these derivatives as operating activities in its condensed consolidated statements of cash flows. Â The following table summarizes the notional amounts of the Companyâ€™s derivative instruments (in thousands):Â Â Â September 30, 2024 Â Â December 31, 2023 Â Foreign currency forward contracts designated as hedging instruments Â $ 104,409 Â Â $ 125,617 Â Foreign currency forward contracts not designated as hedging instruments Â Â 100,933 Â Â Â 99,918 Â Total derivative instruments Â $ 205,342 Â Â $ 225,535 Â Â The Company has master netting agreements with each of its counterparties, which permit net settlement of multiple, separate derivative contracts with a single payment. The Company does not have collateral requirements with any of its counterparties. Although the Company is allowed to present the fair value of derivative instruments on a net basis according to master netting arrangements, the Company has elected to present its derivative instruments on a gross basis in its condensed consolidated financial statements. The Companyâ€™s derivative instruments generally have maturities of 18 months or less. The Company does not use derivative instruments for trading or speculative purposes. The following table summarizes the fair value of the Companyâ€™s derivative instruments on the condensed consolidated balance sheets (in thousands): Â Â Balance Sheet Location Â September 30, 2024 Â Â December 31, 2023 Â Derivative Assets: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts designated as hedging instruments Â Prepaid expenses and other current assets Â $ 3,474 Â Â $ 1,789 Â Foreign currency forward contracts not designated as hedging instruments Â Prepaid expenses and other current assets Â Â 2,324 Â Â Â 906 Â Foreign currency forward contracts designated as hedging instruments Â Other assets, non-current Â Â 266 Â Â Â 524 Â Total derivative assets Â Â Â $ 6,064 Â Â $ 3,219 Â Derivative Liabilities: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts designated as hedging instruments Â Accrued expenses and other liabilities Â Â $ 6 Â Â $ 18 Â Foreign currency forward contracts not designated as hedging instruments Â Accrued expenses and other liabilities Â Â 389 Â Â Â 1,239 Â Foreign currency forward contracts designated as hedging instruments Â Other liabilities, non-current Â Â 7 Â Â Â 15 Â Total derivative liabilities Â Â Â $ 402 Â Â $ 1,272 Â Â The following table presents the activity of foreign currency forward contracts designated as hedging instruments and the impact of these derivatives on AOCI (in thousands): Â Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Beginning balance Â $ 1,049 Â Â $ 540 Â Â $ 2,280 Â Â $ 653 Â Net gain (loss) recognized in other comprehensive income (loss) Â Â 4,007 Â Â Â (1,759) Â Â 3,070 Â Â Â (694) Net gain reclassified from AOCI to earnings Â Â (1,329) Â Â (242) Â Â (1,623) Â Â (1,420) Ending balance Â $ 3,727 Â Â $ (1,461) Â $ 3,727 Â Â $ (1,461) Â As of September 30, 2024, net unrealized gains included in the balance of accumulated other comprehensive income (loss) related to foreign currency forward contracts designated as hedging instruments was $3.7 million, $3.5 million of which the Company expects to reclassify from accumulated other comprehensive income (loss) into earnings over the next 12 months.Â The following table summarizes the effect of foreign currency forward contracts on the condensed consolidated statements of operations (in thousands): Â Â Â Derivatives Designated as Hedging Instruments Â Â Derivatives Not Designated as Hedging Instruments Â Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Cost of revenue - subscription Â $ 181 Â Â $ 19 Â Â $ 235 Â Â $ 152 Â Â $ - Â Â $ - Â Â $ - Â Â $ - Â Cost of revenue - services Â Â 111 Â Â Â (2) Â Â 130 Â Â Â 106 Â Â Â - Â Â Â - Â Â Â - Â Research and development Â Â 164 Â Â Â 103 Â Â Â 228 Â Â Â 302 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Sales and marketing Â Â 713 Â Â Â 69 Â Â Â 812 Â Â Â 650 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â General and administrative Â Â 160 Â Â Â 53 Â Â Â 218 Â Â Â 210 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Other income (expense), net Â Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â 2,101 Â Â Â (229) Â Â 245 Â Â Â (142) Total gains (losses) recognized in earnings Â $ 1,329 Â Â $ 242 Â Â $ 1,623 Â Â $ 1,420 Â Â $ 2,101 Â Â $ (229) Â $ 245 Â Â $ (142) X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for derivative instruments and hedging activities including, but not limited to, risk management strategies, non-hedging derivative instruments, assets, liabilities, revenue and expenses, and methodologies and assumptions used in determining the amounts. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-5Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5C -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-5CReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 815 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/815/tableOfContent + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 22 R15.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components 9 Months Ended Sep. 30, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Balance Sheet Components 6. Balance Sheet ComponentsÂ Property and Equipment, NetÂ The cost and accumulated depreciation and amortization of property and equipment were as follows (in thousands):Â Â September 30, 2024 Â Â December 31, 2023 Â Computers, equipment, and software $ 13,173 Â Â $ 11,300 Â Furniture and fixtures Â 1,047 Â Â Â 916 Â Leasehold improvements Â 416 Â Â Â 380 Â Capitalized internal-use software costs Â 71,100 Â Â Â 38,999 Â Construction in progress - capitalized internal-use software costs Â 26,925 Â Â Â 27,831 Â Property and equipment, at cost $ 112,661 Â Â $ 79,426 Â Less: Accumulated depreciation and amortization Â (39,503) Â Â (25,414) Property and equipment, net $ 73,158 Â Â $ 54,012 Â Â Depreciation and amortization expense was $5.1 million and $3.5 million for the three months ended September 30, 2024 and 2023, respectively, and $14.2 million and $9.7 million for the nine months ended September 30, 2024 and 2023, respectively.Â Accrued Expenses and Other LiabilitiesÂ Accrued expenses and other liabilities consisted of the following (in thousands):Â Â September 30, 2024 Â Â December 31, 2023 Â Accrued compensation and benefits $ 64,212 Â Â $ 74,497 Â Accrued income taxes Â 30,088 Â Â Â 2,264 Â Accrued expenses Â 18,484 Â Â Â 13,471 Â Accrued commissions Â 17,137 Â Â Â 17,418 Â Accrued payroll taxes Â 10,397 Â Â Â 9,162 Â Employee contributions under employee stock purchase plan Â 5,152 Â Â Â 13,946 Â Other liabilities Â 13,444 Â Â Â 11,089 Â Total accrued expenses and other liabilities $ 158,914 Â Â $ 141,847 Â X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for supplemental balance sheet disclosures, including descriptions and amounts for assets, liabilities, and equity. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 210 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/210/tableOfContent + Details Name: us-gaap_SupplementalBalanceSheetDisclosuresTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 23 R16.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combination, Goodwill, and Intangible Assets 9 Months Ended Sep. 30, 2024 Business Combination, Intangible Assets, and Goodwill [Abstract] Â Business Combination, Goodwill, and Intangible Assets 7. Business Combinations, Goodwill, and Intangible AssetsÂ 2024 Business Combination In September 2024, the Company acquired all outstanding shares of WarpStream Labs, Inc. (â€œWarpStreamâ€), an Apache Kafka-compatible data streaming platform. The Company acquired WarpStream primarily for its talent and to add WarpStreamâ€™s Bring Your Own Cloud (â€œBYOCâ€) data streaming solution to the Companyâ€™s product portfolio to serve customers who want a cloud-native streaming offering in their own cloud account. The total preliminary purchase consideration of $135.1 million consisted of $132.5 million of cash and $2.6 million for the fair value of 132,476 shares of the Companyâ€™s Class A common stock. In allocating the purchase consideration, the Company preliminarily recorded $16.9 million of cash acquired, $6.8 million as a developed technology intangible asset, to be amortized on a straight-line basis over an estimated useful life of five years, and $112.4 million of goodwill. The goodwill is primarily attributed to the assembled workforce and expected synergies arising from the acquisition, and is not deductible for income tax purposes. The purchase price allocation is subject to measurement period adjustments until September 2025.Pursuant to the merger agreement, the Company deposited $8.6 million of cash into an escrow account upon closing of the acquisition, but the payout of such amount is subject to continued employment and achievement of certain milestones. The Company recorded this amount within prepaid expenses and other current assets on the condensed consolidated balance sheets.The Company also entered into holdback agreements with certain employees of WarpStream, pursuant to which the Company issued $7.9 million in restricted Class A common stock and will pay up to an aggregate of $76.2 million in cash (inclusive of the amount held in escrow discussed above). The vesting and payout of the restricted common stock and holdback cash is subject to continued employment over three years and achievement of certain milestones, and is recorded as post-combination compensation expense within operating expenses over the requisite service period for accounting purposes. Compensation expense related to the holdback agreements during the three months ended September 30, 2024 was not material. See Note 11 Stockholdersâ€™ Equity for further information.Transaction costs associated with the acquisition incurred during the three months ended September 30, 2024 were not material and were recorded as general and administrative expenses in the condensed consolidated statements of operations. The results of operations of WarpStream included in the Companyâ€™s condensed consolidated financial statements since the date of acquisition were not material. Pro forma results of operations have not been presented because they were not material to the condensed consolidated results of operations.2023 Business CombinationsÂ In January 2023, the Company acquired all outstanding shares of immerok GmbH (â€œImmerokâ€), an Apache Flink stream processing managed services company, for purchase consideration of $54.9 million in cash. The Company acquired Immerok primarily for its talent and developed technology. In allocating the purchase consideration, the Company recorded $9.1 million of cash acquired, $2.6 million as a developed technology intangible asset, to be amortized on a straight-line basis over an estimated useful life of five years, and $43.5 million of goodwill. The goodwill is primarily attributed to the assembled workforce and expected synergies arising from the acquisition, and is not deductible for income tax purposes.Â The Company also entered into holdback agreements with certain employees of Immerok, pursuant to which the Company will pay up to an aggregate of $52.3 million in cash. The vesting and payout of the holdback is subject to continued employment and achievement of certain milestones over three years, and is recorded as post-combination compensation expense within operating expenses over the requisite service period for accounting purposes. The Company recognized compensation expense of $4.4 million related to the holdback agreements for both the three months ended September 30, 2024 and 2023, and $13.1 million for both the nine months ended September 30, 2024 and 2023. Â In December 2023, the Company acquired certain assets of Noteable, Inc. for purchase consideration of $10.0 million in cash. The Company has accounted for this transaction as a business combination. In allocating the purchase consideration, the Company recorded $1.5 million as a developed technology intangible asset, to be amortized on a straight-line basis over an estimated useful life of one year, and $8.5 million of goodwill, which is deductible for income tax purposes. The purchase price allocation is subject to measurement period adjustments until December 2024.Â Transaction costs associated with each of the fiscal 2023 business combinations above were not material during the three and nine months ended September 30, 2024 and 2023 and were recorded as general and administrative expenses in the condensed consolidated statements of operations. From the respective dates of acquisition, the results of operations of the business combinations included in the Companyâ€™s condensed consolidated financial statements were not material. Pro forma results of operations have not been presented because they were not material to the condensed consolidated results of operations.Â Goodwill Additions to goodwill were $112.4 million during the nine months ended September 30, 2024. Goodwill as of September 30, 2024 and December 31, 2023 was $164.4 million and $52.0 million, respectively.Intangible Assets, Net Intangible assets, net consisted of the following (in thousands):Â Â Â September 30, 2024 Â Â Â Gross Â Â Accumulated Amortization Â Â Net Â Developed technology Â $ 10,856 Â Â $ (2,152) Â $ 8,704 Â Total Â $ 10,856 Â Â $ (2,152) Â $ 8,704 Â Â Â Â December 31, 2023 Â Â Â

Gross Â Â Accumulated Amortization Â Â Net Â Developed technology Â $ 4,056 Â Â $ (564) Â $ 3,492 Â Total Â $ 4,056 Â Â $ (564) Â $ 3,492 Â Â Â Amortization expense was not material for the three and nine months ended September 30, 2024 and 2023. As of September 30, 2024, future amortization expense is expected to be as follows (in thousands):Â Year Ending December 31, Â Amount Â Remainder of 2024 Â $ 780 Â 2025 Â Â 1,870 Â 2026 Â Â 1,870 Â 2027 Â Â 1,870 Â 2028 Â Â 1,374 Â 2029 Â Â 940 Â Total Â $ 8,704 Â X - DefinitionBusiness combination, intangible assets, and goodwill. + ReferencesNo definition available. + Details Name: cflt_BusinessCombinationIntangibleAssetsAndGoodwillAbstract Namespace Prefix: cflt_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionBusiness Combination, Intangible Assets, and Goodwill. + ReferencesNo definition available. + Details Name: cflt_BusinessCombinationIntangibleAssetsAndGoodwillDisclosureTextBlock Namespace Prefix: cflt_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 24 R17.htm IDEA: XBRL DOCUMENT v3.24.3 Convertible Senior Notes 9 Months Ended Sep. 30, 2024 Convertible Debt [Abstract] Â Convertible Senior Notes 8. Convertible Senior NotesÂ In December 2021, the Company issued $1.1 billion aggregate principal amount of 0% convertible senior notes due 2027 (the â€œ2027 Notesâ€), including the exercise in full of the initial purchasersâ€™ option to purchase up to an additional $100.0 million principal amount of the 2027 Notes, in a private placement to qualified institutional buyers pursuant to Rule 144A under the Securities Act. The 2027 Notes are general unsecured obligations of the Company and will mature on January 15, 2027, unless earlier converted, redeemed, or repurchased. The 2027 Notes do not bear regular interest, and the principal amount of the 2027 Notes will not accrete. Special interest, if any, is payable semiannually in arrears on January 15 and July 15 of each year, beginning on July 15, 2022 (if and to the extent that special interest is then payable on the 2027 Notes). No special interest has been paid in connection with the 2027 Notes to date. The total net proceeds from the offering, after deducting initial purchasersâ€™ discounts and debt issuance costs, were $1,080.5 million.Â The initial conversion rate is 9.9936 shares of the Companyâ€™s Class A common stock per $1,000 principal amount of 2027 Notes (equivalent to an initial conversion price of approximately $100.06 per share of the Companyâ€™s Class A common stock), subject to adjustment as set forth in the indenture governing the 2027 Notes (the â€œIndentureâ€). The 2027 Notes are convertible at the option of the holders at any time prior to the close of business on the business day immediately preceding October 15, 2026, only under the following conditions:(1)during any calendar quarter commencing after the calendar quarter ending on March 31, 2022 (and only during such calendar quarter), if the last reported sale price of the Companyâ€™s Class A common stock for at least 20 trading days (whether or not consecutive) during a period of 30 consecutive trading days ending on, and including, the last trading day of the immediately preceding calendar quarter is greater than or equal to 130% of the conversion price for the 2027 Notes on each applicable trading day;(2)during the five business day period after any ten consecutive trading day period (the â€œmeasurement periodâ€) in which the trading price per $1,000 principal amount of the 2027 Notes for each trading day of the measurement period was less than 98% of the product of the last reported sale price of the Companyâ€™s Class A common stock and the conversion rate for the 2027 Notes on each such trading day;(3)if the Company calls such 2027 Notes for redemption, at any time prior to the close of business on the scheduled trading day immediately preceding the redemption date, but only with respect to the 2027 Notes called (or deemed called) for redemption; or(4)upon the occurrence of specified corporate events as set forth in the Indenture.Â On or after October 15, 2026, until the close of business on the second scheduled trading day immediately preceding the maturity date, holders of the 2027 Notes may convert all or any portion of their 2027 Notes at any time, at the option of the holder regardless of the foregoing conditions. Upon conversion, the Company may satisfy its conversion obligation by paying or delivering, as the case may be, cash, shares of Class A common stock or a combination of cash and shares of Class A common stock, at the Companyâ€™s election, in the manner and subject to the terms and conditions provided in the Indenture. In addition, following certain corporate events that occur prior to the maturity date of the 2027 Notes or if the Company delivers a notice of redemption in respect of the 2027 Notes, the Company will, under certain circumstances, increase the conversion rate of the 2027 Notes for a holder who elects to convert its 2027 Notes in connection with such a corporate event or convert its 2027 Notes called (or deemed called) for redemption in connection with such notice of redemption, as the case may be.Â During the three months ended September 30, 2024, the conditions allowing holders of the 2027 Notes to convert have not been met. The 2027 Notes were therefore not convertible and were classified as long-term debt on the Companyâ€™s condensed consolidated balance sheets as of September 30, 2024 and December 31, 2023.Â The Company may not redeem the 2027 Notes prior to January 20, 2025. The Company may redeem for cash all or any portion of the 2027 Notes (subject to the certain limitations described in the Indenture), at its option, on or after January 20, 2025, if the last reported sale price of the Companyâ€™s Class A common stock has been at least 130% of the conversion price for the 2027 Notes then in effect for at least 20 trading days (whether or not consecutive) during any 30 consecutive trading day period (including the last trading day of such period) ending on, and including, the trading day immediately preceding the date on which the Company provides notice of redemption at a redemption price equal to 100% of the principal amount of the 2027 Notes to be redeemed, plus accrued and unpaid special interest, if any, to, but excluding, the redemption date. If the Company redeems less than all of the outstanding 2027 Notes, at least $100.0 million aggregate principal amount of 2027 Notes must be outstanding and not subject to redemption as of, and after giving effect to, delivery of the relevant notice of redemption. No sinking fund is provided for the 2027 Notes.Â The Company incurred $19.5 million of debt issuance costs related to the 2027 Notes. These costs are amortized to interest expense included within other income (expense), net on the condensed consolidated statements of operations over the contractual term of the 2027 Notes at an effective interest rate of 0.35%. Amortization of debt issuance costs was $1.0 million for both the three months ended September 30, 2024 and 2023, and $2.9 million for both the nine months ended September 30, 2024 and 2023.Â The net carrying amount of the 2027 Notes was as follows (in thousands):Â Â September 30, 2024 Â Â December 31, 2023 Â Principal $ 1,100,000 Â Â $ 1,100,000 Â Unamortized debt issuance costs Â (8,817) Â Â (11,687) Net carrying amount $ 1,091,183 Â Â $ 1,088,313 Â Â Â Capped CallsÂ In connection with the pricing of the 2027 Notes and the exercise in full by the initial purchasers of their option to purchase additional 2027 Notes, the Company entered into capped call transactions with certain of the initial purchasers of the 2027 Notes or their respective affiliates and other financial institutions (the â€œCapped Callsâ€). The Capped Calls each have an initial strike price of approximately $100.06 per share, subject to certain adjustments, which corresponds to the initial conversion price of the 2027 Notes. The Capped Calls have initial cap prices of $138.02 per share, subject to certain adjustments. The Capped Calls associated with the 2027 Notes cover, subject to anti-dilution adjustments, approximately 11.0 million shares of the Companyâ€™s Class A common stock. The Capped Calls are expected generally to reduce the potential dilution to the Companyâ€™s Class A common stock upon any conversion of the 2027 Notes and/or offset any cash payments the Company is required to make in excess of the principal amount of converted 2027 Notes, as the case may be, with such reduction and/or offset subject to a cap based on the cap price. For accounting purposes, the Capped Calls are separate transactions and not part of the terms of the 2027 Notes. As these transactions meet certain accounting criteria, the Capped Calls are recorded in stockholdersâ€™ equity and are not accounted for as derivatives. The cost of $91.0 million incurred to purchase the Capped Calls was recorded as a reduction to additional paid-in capital and will not be remeasured. X - DefinitionThe entire disclosure for information about short-term and long-term debt arrangements, which includes amounts of borrowings under each line of credit, note payable, commercial paper issue, bonds indenture, debenture issue, own-share lending arrangements and any other contractual agreement to repay funds, and about the underlying arrangements, rationale for a classification as long-term, including repayment terms, interest rates, collateral provided, restrictions on use of assets and activities, whether or not in compliance with debt covenants, and other matters important to users of the financial statements, such as the effects of refinancing and noncompliance with debt covenants. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481544/470-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 405 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477092/405-40-50-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(c)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 10: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 470 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/470/tableOfContentReference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1C -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1CReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1I + Details Name: us-gaap_DebtDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LongtermConvertibleDebtCurrentAndNoncurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 25 R18.htm IDEA: XBRL DOCUMENT v3.24.3 Commitments and Contingencies 9 Months Ended Sep. 30, 2024 Commitments and Contingencies Disclosure [Abstract] Â Commitments and Contingencies 9. Commitments and ContingenciesÂ LeasesÂ The Company has entered into non-cancelable operating leases, primarily for the rent of office space expiring at various dates through 2029. Certain lease agreements contain an option for the Company to renew the lease for a term of up to five years or an option to terminate the lease early within three years of lease termination. The Company considers these options in determining the lease term and minimum lease payments on a lease-by-lease basis. None of the Companyâ€™s lease agreements contain any material non-lease components, material residual value guarantees, or material restrictive covenants.Â In 2019, the Company was issued a letter of credit of $8.2 million for its office space in Mountain View, California. The letter of credit was reduced to $6.5 million during the nine months ended September 30, 2024. No draws have been made under the letter of credit as of September 30, 2024 and December 31, 2023. Â During the nine months ended September 30, 2023, the Company ceased use of certain leased office space. The Company accelerated amortization of the related operating lease right-of-use assets and recognized $15.7 million of lease abandonment charges within restructuring and other related charges in the condensed consolidated statements of operations.Â Purchase ObligationsÂ During the nine months ended September 30, 2024, there were no material changes to the Companyâ€™s purchase obligations from those disclosed in the Companyâ€™s Annual Report.Â Legal MattersÂ From time to time, the Company has become involved in claims and other legal matters arising in the ordinary course of business. The Company investigates these claims as they arise. As of September 30, 2024 and December 31, 2023, the Company is not aware of any matters that would individually or taken together have a material adverse effect on the Companyâ€™s results of operations, financial position, or cash flows. Â IndemnificationÂ The Company enters into indemnification provisions under its agreements with other companies in the ordinary course of business, including customers, business partners, landlords, and certain third-party vendors. Under these arrangements, the Company agrees to indemnify, hold harmless, and reimburse the indemnified party for certain losses suffered or incurred by the indemnified party resulting from certain Company activities. The terms of these indemnification agreements are generally perpetual and the maximum potential amount of future payments the Company could be required to make under these agreements is not determinable. As of September 30, 2024 and December 31, 2023, the Company has not incurred material costs to defend lawsuits or settle claims related to these indemnification agreements. The Company maintained commercial general liability insurance and product liability insurance during the three and nine months ended September 30, 2024 and 2023 to offset certain of the Companyâ€™s potential liabilities under these indemnification provisions.Â The Company also indemnifies certain of its officers, directors, and certain key employees while they are serving in good faith in their respective capacities. As of September 30, 2024 and December 31, 2023, the Company has not incurred material costs to defend lawsuits or settle claims related to these indemnification agreements. X - ReferencesNo definition available. + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for commitments and contingencies. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 405 -SubTopic 30 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/405-30/tableOfContentReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 450 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/450/tableOfContentReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 440 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478522/954-440-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 440 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482648/440-10-50-4Reference 6: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 440 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/440/tableOfContent + Details Name: us-gaap_CommitmentsAndContingenciesDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 26 R19.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue 9 Months Ended Sep. 30, 2024 Revenue from Contract with Customer [Abstract] Â Revenue 10. RevenueÂ Disaggregation of RevenueÂ The following table sets forth revenue disaggregated by geographic markets based on the location of the customer and by subscription and service categories (dollars in thousands):Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Geographic markets: Â Â Â

Â Â 4 % Â Â 37,443 Â Â Â 7 % Total revenue $ 250,199 Â Â Â 100 % Â $ 200,181 Â Â Â 100 % Â $ 702,422 Â Â Â 100 % Â $ 563,768 Â Â Â 100 % (1) PCS refers to post-contract customer support, maintenance, and upgrades.Remaining Performance Obligations (â€œRPOâ€)Â RPO represent the amount of contracted future revenue that has not yet been recognized as of the end of each period, including both deferred revenue that has been invoiced and non-cancelable committed amounts that will be invoiced and recognized as revenue in future periods. RPO exclude pay-as-you-go arrangements. As of September 30, 2024, the Companyâ€™s RPO was $883.0 million, approximately 65% of which is expected to be recognized as revenue over the next 12 months and the substantial majority of the remainder in the next 13 to 36 months. Actual amounts or timing of revenue recognized may differ due to subsequent contract modifications.Â Deferred RevenueÂ Deferred revenue, including current and non-current balances as of September 30, 2024 and December 31, 2023 was $374.4 million and $353.0 million, respectively. For the nine months ended September 30, 2024 and 2023, revenue recognized from deferred revenue at the beginning of the year was $301.1 million and $254.6 million, respectively.Â Accounts Receivable, NetÂ The unbilled receivables balance included in accounts receivable, net on the condensed consolidated balance sheets was $123.7 million and $64.2 million as of September 30, 2024 and December 31, 2023, respectively.Â The Companyâ€™s allowance for expected credit losses was not material as of September 30, 2024 and December 31, 2023. Additions to and write-offs against the allowance for expected credit losses were not material for the three and nine months ended September 30, 2024 and 2023.Â Deferred Contract Acquisition CostsÂ The following table summarizes the activity of deferred contract acquisition costs (in thousands):Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Beginning balance $ 119,752 Â Â $ 104,284 Â Capitalization of contract acquisition costs Â 37,272 Â Â Â 39,574 Â Amortization of deferred contract acquisition costs Â (40,045) Â Â (33,460) Ending balance $ 116,979 Â Â $ 110,398 Â X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure of revenue from contract with customer to transfer good or service and to transfer nonfinancial asset. Includes, but is not limited to, disaggregation of revenue, credit loss recognized from contract with customer, judgment and change in judgment related to contract with customer, and asset recognized from cost incurred to obtain or fulfill contract with customer. Excludes insurance and lease contracts. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-9Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-10Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-15Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-12Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Topic 606 -Publisher FASB -URI https://asc.fasb.org/606/tableOfContent + Details Name: us-gaap_RevenueFromContractWithCustomerTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 27 R20.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity 9 Months Ended Sep. 30, 2024 Stockholders' Equity Note [Abstract] Â Stockholders' Equity 11. Stockholdersâ€™ EquityÂ Preferred StockÂ In connection with its IPO, the Companyâ€™s amended and restated certificate of incorporation became effective, which authorized the issuance of 10,000,000 shares of undesignated preferred stock with a par value of $0.00001 per share with rights and preferences, including voting rights, designated from time to time by the board of directors. Â Common StockÂ The Company has two classes of common stock: Class A common stock and Class B common stock. In connection with its IPO, the Companyâ€™s amended and restated certificate of incorporation authorized the issuance of 1,000,000,000 shares of Class A common stock and 500,000,000 shares of Class B common stock. The shares of Class A common stock and Class B common stock are identical, except with respect to voting, converting, and transfer rights. Each share of Class A common stock is entitled to one vote. Each share of Class B common stock is entitled to ten votes. Class A and Class B common stock have a par value of $0.00001 per share and are referred to as common stock throughout the notes to the condensed consolidated financial statements, unless otherwise noted. Holders of common stock are entitled to receive any dividends as may be declared from time to time by the board of directors.Each share of Class B common stock is convertible at any time at the option of the holder into one share of Class A common stock. Any holderâ€™s shares of Class B common stock will convert automatically to Class A common stock, on a one-to-one basis, upon the following: (i) sale or transfer of such share of Class B common stock, except for permitted transfers as described in the amended and restated certificate of incorporation; (ii) the death or incapacity of the Class B common stockholder (or nine months after the date of the death or incapacity if the stockholder is one of the Companyâ€™s founders); and (iii) on the final conversion date, defined as the earliest of (a) the date fixed by our board of directors that is no less than 61 days and no more than 180 days following the date on which the outstanding shares of Class B common stock represent less than 10% of the then outstanding shares of Class A and Class B common stock; (b) the last trading day of the fiscal year following the tenth anniversary of the Companyâ€™s IPO; or (c) the date specified by a vote of the holders of a majority of the outstanding shares of Class B common stock, voting as a single class.Â Common Stock Reserved for Future IssuanceÂ The Company has reserved the following shares of common stock for future issuance:Â Â September 30, 2024 Â Â December 31, 2023 Â 2014 Stock Plan: Â Â Â Â Â Options outstanding Â 25,608,053 Â Â Â 31,112,073 Â Restricted stock units outstanding Â 439,325 Â Â Â 1,042,303 Â 2021 Equity Incentive Plan: Â Â Â Â Â Options outstanding Â 22,500 Â Â Â 22,500 Â Restricted stock units outstanding Â 22,315,063 Â Â Â 22,650,063 Â Remaining shares available for future issuance Â 45,176,794 Â Â Â 37,289,144 Â 2021 Employee Stock Purchase Plan Â 10,140,696 Â Â Â 8,166,130 Â Â Â Â Â Total Â 103,702,431 Â Â Â 100,282,213 Â Â Equity Incentive PlansÂ In September 2014, the Companyâ€™s board of directors adopted and the Companyâ€™s stockholders approved the 2014 Stock Plan (the â€œ2014 Planâ€). The 2014 Plan was also amended and restated in March 2021 and June 2021. Under the 2014 Plan, the board of directors may grant stock options and other equity-based awards to eligible employees, directors, and consultants. The 2014 Plan was terminated in June 2021 in connection with the IPO, but continues to govern the terms of outstanding awards that were granted prior to the termination of the 2014 Plan. No further equity awards will be granted under the 2014 Plan. With the establishment of the 2021 Equity Incentive Plan (the â€œ2021 Planâ€), upon the expiration, forfeiture, cancellation, or reacquisition of any shares of Class B common stock underlying outstanding stock-based awards granted under the 2014 Plan, an equal number of shares of Class A common stock will become available for grant under the 2021 Plan. Equity-based awards granted under the 2014 Plan and the 2021 Plan generally vest over two to four years. All stock option grants expire ten years from the date of grant. In April 2021, the Companyâ€™s board of directors adopted, and in June 2021, the Companyâ€™s stockholders approved, the 2021 Plan, which became effective at the time of the execution of the underwriting agreement related to the Companyâ€™s IPO. The 2021 Plan provides for the grant of incentive stock options, nonqualified stock options, stock appreciation rights, restricted stock awards, restricted stock units (â€œRSUsâ€) awards, performance awards, and other forms of awards to employees, directors, and consultants, including employees and consultants of the Companyâ€™s affiliates. A total of 25,812,876 shares of the Companyâ€™s Class A common stock have been reserved for future issuance under the 2021 Plan in addition to (i) the shares that remained available for grant of future awards under the 2014 Plan at the time the 2021 Plan became effective, (ii) shares underlying outstanding stock awards granted under the 2014 Plan that expire, or are forfeited, cancelled, or reacquired, as described above, and (iii) any automatic increases in the number of shares of Class A common stock reserved for future issuance under this plan. On January 1, 2024, the shares available for grant under the 2021 Plan were automatically increased by 15,575,577 shares pursuant to the 2021 Plan. In April 2021, the Companyâ€™s board of directors adopted, and in June 2021, the Companyâ€™s stockholders approved, the 2021 Employee Stock Purchase Plan (the â€œ2021 ESPPâ€), which became effective at the time of the execution of the underwriting agreement related to the Companyâ€™s IPO. The 2021 ESPP authorizes the issuance of shares of Class A common stock pursuant to purchase rights granted to employees. A total of 5,162,575 shares of the Companyâ€™s Class A common stock have been reserved for future issuance under the 2021 ESPP, in addition to any automatic increases in the number of shares of Class A common stock reserved for future issuance under this plan. On January 1, 2024, the shares available for grant under the 2021 ESPP were automatically increased by 3,115,115 shares pursuant to the 2021 ESPP. Except for the initial offering period, the 2021 ESPP provides for 12-month offering periods generally beginning on February 16 and August 16 of each year, and each offering period consists of two six-month purchase periods. The price at which Class A common stock is purchased under the 2021 ESPP is equal to 85% of the lesser of (1) the fair market value of the Companyâ€™s Class A common stock on the offering date or (2) the fair market value of the Companyâ€™s Class A common stock on the purchase date.Â The 2021 ESPP offers a rollover feature pursuant to which, if the fair market value of a share of Class A common stock on the first trading day of a new purchase period is lower than the fair market value on the offering date, that offering period will terminate and participants will be automatically enrolled in a new 12-month offering period. An ESPP rollover occurred in August 2024, which triggered a new 12-month offering period. The rollover was accounted for as a modification to the original offering and resulted in incremental stock-based compensation expense of $4.3 million to be recognized over the remaining requisite service period.Equity Awards OutstandingÂ The following table summarizes stock equity award activity and activity regarding shares available for grant under the 2014 Plan and the 2021 Plan:Â Â Â Â Â Â Â Equity Awards Outstanding Â Â Â Shares Available for Grant Â Â OutstandingStock Options Â Â Weighted-AverageExercise Price Â Â Weighted-Average Remaining Contractual Term(in years) Â Â Aggregate Intrinsic Value (in thousands) Â Balance as of January 1, 2024 Â Â 37,289,144 Â Â Â 31,134,573 Â Â $ 7.98 Â Â Â 6.01 Â Â $ 480,766 Â Increase in authorized shares Â Â 15,575,577 Â Â Â - Â Â $ - Â Â Â Â Â Â Â Â Stock options exercised Â Â - Â Â Â (5,047,425) Â $ 7.39 Â Â Â Â Â Â Â Â Stock options forfeited or expired Â Â 456,595 Â Â Â (456,595) Â $ 14.40 Â Â Â Â Â Â Â Â RSUs granted Â Â (11,422,024) Â Â - Â Â $ - Â Â Â Â Â Â Â Â RSUs forfeited or cancelled Â Â 3,277,502 Â Â Â - Â Â $ - Â Â Â Â Â Â Â Â Balance as of September 30, 2024 Â Â 45,176,794 Â Â Â 25,630,553 Â Â $ 7.98 Â Â Â 5.23 Â Â $ 319,364 Â Vested as of September 30, 2024 Â Â Â Â Â 23,669,716 Â Â $ 7.63 Â Â Â 5.19 Â Â $ 303,143 Â Vested and expected to vest as of September 30, 2024 Â Â Â Â Â 25,630,553 Â Â $ 7.98 Â Â Â 5.23 Â Â $ 319,364 Â Â Aggregate intrinsic value represents the difference between the exercise price of the options to purchase common stock and the estimated fair value of the Companyâ€™s common stock. The intrinsic value of options exercised was $103.6 million and $208.1 million for the nine months ended September 30, 2024 and 2023, respectively. No options were granted during the nine months ended September 30, 2024 and 2023.Early Exercised OptionsÂ All stock option holders have the right to exercise unvested options, which are subject to a repurchase right held by the Company at the original exercise price in the event of voluntary or involuntary termination of employment of the stockholder. As of September 30, 2024 and December 31, 2023, there were 37,064 and 135,013 shares that had been early exercised and were subject to repurchase, respectively. The proceeds related to early exercised options are recorded as liabilities within accrued expenses and other liabilities and other liabilities, non-current on the condensed consolidated balance sheets until the options vest, at which point they are reclassified to equity. The liabilities for early exercised options subject to repurchase were immaterial as of September 30, 2024 and December 31, 2023.Â Shares issued for early exercised options are included in issued and outstanding shares as they are legally issued and outstanding, but are not deemed outstanding for accounting purposes until the shares vest.Â RSUsÂ The following table summarizes RSU activity under the 2014 Plan and the 2021 Plan: Â Â Â RSUs Outstanding Â Â Â Number of Shares Â Â Weighted-Average Grant DateFair Value Â Unvested balance as of January 1, 2024 Â Â 23,692,366 Â Â $ 28.44 Â RSUs granted Â Â 11,422,024 Â Â $ 26.46 Â RSUs vested Â Â (9,082,500) Â $ 28.63 Â RSUs forfeited or cancelled Â Â (3,277,502) Â $ 29.79 Â Unvested balance as of September 30, 2024 Â Â 22,754,388 Â Â $ 27.17 Â Â Restricted Common StockÂ During the three months ended September 30, 2024, in connection with the WarpStream business combination discussed in Note 7 Business Combinations, the Company issued 397,436 shares of Class A common stock to certain employees of WarpStream. These shares are subject to holdback arrangements, pursuant to which the vesting is subject to continued employment over three years and achievement of certain milestones. The $7.9 million fair value of these shares is accounted for as post-combination stock-based compensation expense using the accelerated attribution method over the requisite service period when it is probable the performance-based vesting condition will be achieved. As of September 30, 2024, all 397,436 shares remained unvested.Â Restricted common stock is included in issued and outstanding shares as they are legally issued and outstanding, but are not deemed outstanding for accounting purposes until the shares vest.Â Stock-Based Compensation ExpenseÂ Total stock-based compensation expense was as follows (in thousands):Â Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Cost of revenue - subscription Â $ 6,931 Â Â $ 6,171 Â Â $ 20,130 Â Â $ 19,413 Â Cost of revenue - services Â Â 2,286 Â Â Â 2,619 Â Â Â 7,082 Â Â Â 8,521 Â Research and development Â Â 41,702 Â Â Â 37,778 Â Â Â 121,366 Â Â Â 103,213 Â Sales and marketing Â Â 33,020 Â Â Â 32,297 Â Â Â 100,001 Â Â Â 93,673 Â General and administrative Â Â 14,368 Â Â Â 10,649 Â Â Â 44,157 Â Â Â 36,142 Â Stock-based compensation, net of amounts capitalized Â $ 98,307 Â Â $ 89,514 Â Â $ 292,736 Â Â $ 260,962 Â Capitalized stock-based compensation Â Â 5,108 Â Â Â 3,836 Â Â Â 15,210 Â Â Â 13,568 Â Total stock-based compensation Â $ 103,415 Â Â $ 93,350 Â Â $ 307,946 Â Â $ 274,530 Â As of September 30, 2024, there was $582.8 million of unrecognized stock-based compensation expense, which is expected to be recognized over a weighted-average period of 1.8 years. X - DefinitionThe entire disclosure for shareholders' equity and share-based payment arrangement. Includes, but is not limited to, disclosure of policy and terms of share-based payment arrangement, deferred compensation arrangement, and employee stock purchase plan (ESPP). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/505/tableOfContentReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/718/tableOfContent + Details Name: us-gaap_ShareholdersEquityAndShareBasedPaymentsTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_StockholdersEquityNoteAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 28 R21.htm IDEA: XBRL DOCUMENT v3.24.3 Income Taxes 9 Months Ended Sep. 30, 2024 Income Tax Disclosure [Abstract] Â Income Taxes 12. Income TaxesÂ The Company computes its provision for (benefit from) income taxes for interim periods by applying its estimated annual effective tax rate to year-to-date loss or income for includable jurisdictions before income taxes from recurring operations and adjusting for discrete tax items arising in that interim period. The Companyâ€™s provision for income taxes was $3.0 million and $1.6 million for the three months ended September 30, 2024 and 2023, respectively, and $8.8 million and $4.9 million for the nine months ended September 30, 2024 and 2023, respectively, primarily due to foreign, federal, and state income taxes.Â The Company monitors the realizability of the U.S. and U.K. deferred tax assets taking into account all relevant factors. As of September 30, 2024, the Company continued to maintain a full valuation allowance on its U.S. and U.K. deferred tax assets. The Company will release the valuation allowance when there is sufficient positive evidence to support a conclusion that it is more likely than not the deferred tax assets will be realized.Â Based on the Companyâ€™s assessment of the U.K.â€™s current income and anticipated future earnings, there is a reasonable possibility that the Company will have sufficient evidence to release a significant portion of the valuation allowance in the U.K. within the next 12 months. However, the Companyâ€™s judgment regarding the U.K.â€™s future earnings and the exact timing and amount of any U.K. valuation allowance release are subject to change due to many factors, including future market conditions, the ability to successfully execute its business plans, and the amount of stock-based compensation tax deductions available in the future. Release of the U.K. valuation allowance would result in the recognition of net deferred tax assets on the Companyâ€™s consolidated balance sheet and would decrease income tax expense in the period the release is recorded. X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for income tax. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -

Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12C -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12CReference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12B -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12BReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 270 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477891/740-270-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.5.Q1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480990/946-20-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/740/tableOfContentReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-14Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 21 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-21Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 17 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-17Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SAB Topic 11.C) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482603/740-30-50-2 + Details Name: us-gaap_IncomeTaxDisclosureTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 29 R22.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share 9 Months Ended Sep. 30, 2024 Earnings Per Share [Abstract] Â Net Loss Per Share 13. Net Loss Per ShareThe following table presents the calculation of basic and diluted net loss per share (in thousands, except share and per share data):Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Â Class A and Class BCommon Stock Â Â Class A and Class BCommon Stock Â Numerator: Â Â Â Â Â Â Â Â Â Â Â Â Â Â Net loss $ (74,144) Â $ (92,670) Â $ (257,011) Â $ (348,650) Denominator: Â Â Â Â Â Â Â Â Â Â Â Â Â Â Weighted-average shares used to compute net loss per share, basic and diluted Â 324,317,971 Â Â Â 303,896,632 Â Â Â 319,330,398 Â Â Â 297,906,112 Â Net loss per share, basic and diluted $ (0.23) Â $ (0.30) Â $ (0.80) Â $ (1.17) Â The following outstanding potentially dilutive shares were excluded from the computation of diluted net loss per share attributable to the Companyâ€™s Class A and Class B common stockholders for the periods presented because the impact of including them would have been anti-dilutive:Â Â September 30, 2024 Â Â September 30, 2023 Â Stock options Â 25,630,553 Â Â Â 33,170,431 Â Unvested restricted common stock and early exercised stock options Â 434,500 Â Â Â 187,126 Â RSUs Â 22,754,388 Â Â Â 22,683,381 Â ESPP Â 1,462,262 Â Â Â 922,349 Â Shares issuable upon conversion of the 2027 Notes Â 10,992,960 Â Â Â 10,992,960 Â Total Â 61,274,663 Â Â Â 67,956,247 Â Â The Company calculates the potential dilutive effect of its 2027 Notes under the if-converted method. Under this method, diluted net loss per share is determined by assuming that all of the 2027 Notes were converted into shares of the Companyâ€™s Class A common stock at the beginning of the reporting period. Â In connection with the issuance of the 2027 Notes, the Company entered into Capped Calls, which are not included for purposes of calculating the number of diluted weighted-average shares outstanding, as their effect would have been anti-dilutive. The Capped Calls are expected to partially offset the potential dilution to the Companyâ€™s Class A common stock upon any conversion of the 2027 Notes. X - ReferencesNo definition available. + Details Name: us-gaap_EarningsPerShareAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for earnings per share. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/260/tableOfContentReference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-3 + Details Name: us-gaap_EarningsPerShareTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 30 R23.htm IDEA: XBRL DOCUMENT v3.24.3 Basis of Presentation and Summary of Significant Accounting Policies (Policies) 9 Months Ended Sep. 30, 2024 Accounting Policies [Abstract] Â Basis of Presentation Basis of PresentationThe accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (â€œGAAPâ€) and applicable rules and regulations of the U.S. Securities and Exchange Commission (â€œSECâ€) regarding interim financial reporting. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. Therefore, these condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Companyâ€™s Annual Report on Form 10-K for the fiscal year ended December 31, 2023, as filed with the SEC on February 21, 2024 (the â€œAnnual Reportâ€).In managementâ€™s opinion, the unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Companyâ€™s financial position as of September 30, 2024, the results of operations for the three and nine months ended September 30, 2024 and 2023, and cash flows for the nine months ended September 30, 2024 and 2023. The results of operations for the three and nine months ended September 30, 2024 are not necessarily indicative of the results to be expected for the full year or any other future interim or annual period.The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. Reclassifications ReclassificationsCertain amounts in the prior year condensed consolidated financial statements have been reclassified to conform to the presentation of the current year consolidated financial statements. These reclassifications had no effect on consolidated net loss, stockholdersâ€™ equity, or cash flows as previously reported. Use of Estimates Use of EstimatesThe preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Such estimates include, but are not limited to, the standalone selling price (â€œSSPâ€) for each distinct performance obligation included in customer contracts, deferred contract acquisition costs and their period of benefit, stock-based compensation expense, the fair value of acquired intangible assets, capitalization of internal-use software, estimated useful lives of long-lived assets, the incremental borrowing rate used to measure operating lease liabilities, and accounting for income taxes.The Company bases its estimates on historical and anticipated results, trends, and various other assumptions that it believes are reasonable under the circumstances. Estimates and assumptions about future events and their effects, including the impact of global macroeconomic conditions, cannot be determined with certainty and therefore require the exercise of judgment. Actual results could differ from those estimates and any such differences may be material to the Companyâ€™s condensed consolidated financial statements. Significant Accounting Policies Significant Accounting PoliciesThere were no significant changes to the Companyâ€™s significant accounting policies disclosed in â€œNote 2 â€“ Basis of Presentation and Summary of Significant Accounting Policiesâ€ of the Companyâ€™s Annual Report. Recent Accounting Pronouncements Recent Accounting PronouncementsÂ Recent Accounting Pronouncements Not Yet AdoptedSegment Reporting: In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires disclosure of incremental segment information on an annual and interim basis. This ASU is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, and requires retrospective application to all prior periods presented in the financial statements. The Company is currently evaluating the impact of adopting this ASU on its consolidated financial statements and disclosures.Income Taxes: In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires disclosure of disaggregated income taxes paid, prescribes standard categories for the components of the effective tax rate reconciliation, and modifies other income tax-related disclosures. This ASU is effective for fiscal years beginning after December 15, 2024, and may be applied on a retrospective or prospective basis. The Company is currently evaluating the impact of adopting this ASU on its consolidated financial statements and disclosures. X - ReferencesNo definition available. + Details Name: us-gaap_AccountingPoliciesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for the basis of presentation and significant accounting policies concepts. Basis of presentation describes the underlying basis used to prepare the financial statements (for example, US Generally Accepted Accounting Principles, Other Comprehensive Basis of Accounting, IFRS). Accounting policies describe all significant accounting policies of the reporting entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 235 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/235/tableOfContent + Details Name: us-gaap_BasisOfPresentationAndSignificantAccountingPoliciesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy pertaining to new accounting pronouncements that may impact the entity's financial reporting. Includes, but is not limited to, quantification of the expected or actual impact. + ReferencesNo definition available. + Details Name: us-gaap_NewAccountingPronouncementsPolicyPolicyTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for reclassification affecting comparability of financial statement. Excludes amendment to accounting standards, other change in accounting principle, and correction of error. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 205 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483504/205-10-50-1 + Details Name: us-gaap_PriorPeriodReclassificationAdjustmentDescription Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionThe entire disclosure for all significant accounting policies of the reporting entity. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483426/235-10-50-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 235 -Name Accounting Standards Codification -Publisher FASB -URI https://asc.fasb.org/235/tableOfContent + Details Name: us-gaap_SignificantAccountingPoliciesTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionDisclosure of accounting policy for the use of estimates in the preparation of financial statements in conformity with generally accepted accounting principles. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-9Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-4Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 11 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-11Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 12 -SubTopic 10 -Topic 275 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-12Reference 7: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-8 + Details Name: us-gaap_UseOfEstimates Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 31 R24.htm IDEA: XBRL DOCUMENT v3.24.3 Marketable Securities (Tables) 9 Months Ended Sep. 30, 2024 Investments, Debt and Equity Securities [Abstract] Â Schedule of Fair Value and Amortized Cost of Marketable Securities The following tables summarize the fair values of the Companyâ€™s marketable securities (in thousands):Â Â September 30, 2024 Â Â Amortized Cost Â Â Unrealized Gains Â Â Unrealized Losses Â Â Fair Value Â U.S. treasury securities $ 671,318 Â Â $ 1,920 Â Â $ (45) Â $ 673,193 Â Corporate notes and bonds Â 501,889 Â Â Â 2,891 Â Â Â (41) Â Â 504,739 Â U.S. agency obligations Â 276,122 Â Â Â 1,030 Â Â Â (80) Â Â 277,072 Â Commercial paper Â 81,842 Â Â Â 41 Â Â Â - Â Â Â 81,883 Â Total marketable securities $ 1,531,171 Â Â $ 5,882 Â Â $ (166) Â $ 1,536,887 Â Â December 31, 2023 Â Â Amortized Cost Â Â Unrealized Gains Â Â Unrealized Losses Â Â Fair Value Â U.S. treasury securities $ 834,235 Â Â $ 257 Â Â $ (1,355) Â $ 833,137 Â U.S. agency obligations Â 403,035 Â Â Â 599 Â Â Â (875) Â Â 402,759 Â Corporate notes and bonds Â 279,328 Â Â Â 838 Â Â Â (457) Â Â 279,709 Â Commercial paper Â 35,407 Â Â Â - Â Â Â (3) Â Â 35,404 Â Total marketable securities $ 1,552,005 Â Â $ 1,694 Â Â $ (2,690) Â $ 1,551,009 Â Â Schedule of Fair Values and Unrealized Losses on Marketable Securities The following tables summarize the fair values and unrealized losses of the Companyâ€™s marketable securities, classified by the length of time that the securities have been in a continuous unrealized loss position (in thousands):Â Â September 30, 2024 Â Â Less than 12 Months 12 Months or Greater Total Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â U.S. treasury securities $ 34,033 Â Â $ (20) Â $ 63,833 Â Â $ (25) Â $ 97,866 Â Â $ (45) U.S. agency obligations Â 54,007 Â Â Â (70) Â Â 18,546 Â Â Â (10) Â Â 72,553 Â Â Â (80) Corporate notes and bonds Â 9,522 Â Â Â (6) Â Â 32,575 Â Â Â (35) Â Â 42,097 Â Â Â (41) Commercial paper Â 499 Â Â Â - Â Â Â - Â Â Â - Â Â Â 499 Â Â Â - Â Total $ 98,061 Â Â $ (96) Â $ 114,954 Â Â $ (70) Â $ 213,015 Â Â $ (166) Â Â December 31, 2023 Â Â Less than 12 Months 12 Months or Greater Total Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â Â Fair Value Â Â Unrealized Losses Â U.S. treasury securities $ 487,260 Â Â $ (1,074) Â $ 46,130 Â Â $ (281) Â $ 533,390 Â Â $ (1,355) U.S. agency obligations Â 206,105 Â Â Â (390) Â Â 80,657 Â Â Â (485) Â Â 286,762 Â Â Â (875) Corporate notes and bonds Â 100,295 Â Â Â (293) Â Â 31,277 Â Â Â (164) Â Â 131,572 Â Â Â (457) Commercial paper Â 6,810 Â Â Â (3) Â Â - Â Â Â - Â Â Â 6,810 Â Â Â (3) Total $ 800,470 Â Â $ (1,760) Â $ 158,064 Â Â $ (930) Â $ 958,534 Â Â $ (2,690) Schedule of Fair Value and Amortized Cost of Contractual Maturities The following table summarizes the contractual maturities of the Companyâ€™s marketable securities (in thousands):Â Â September 30, 2024 Â Â Amortized Cost Â Â Fair Value Â Due within one year $ 1,132,561 Â Â $ 1,135,161 Â Due after one year through five years Â 398,610 Â Â Â 401,726 Â Total $ 1,531,171 Â Â $ 1,536,887 Â X - DefinitionTabular disclosure of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-9Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 6: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aaa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -

Section 50 -Paragraph 2 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 9: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 10: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 11: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 12: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of fair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-6Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-4 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPositionFairValueTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of maturities of an entity's investments as well as any other information pertinent to the investments. + ReferencesNo definition available. + Details Name: us-gaap_InvestmentsClassifiedByContractualMaturityDateTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_InvestmentsDebtAndEquitySecuritiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 32 R25.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value of Financial Instruments (Tables) 9 Months Ended Sep. 30, 2024 Fair Value Disclosures [Abstract] Â Schedule of Fair Value, Assets and Liabilities Measured on Recurring Basis The following tables summarize the Companyâ€™s financial assets and liabilities that are measured at fair value on a recurring basis (in thousands):Â Â Â September 30, 2024 Â Â Â Level 1 Â Â Level 2 Â Â Total Â Assets: Â Â Â Â Â Â Â Â Â Cash equivalents: Â Â Â Â Â Â Â Â Â Money market funds Â $ 260,104 Â Â $ - Â Â $ 260,104 Â Commercial paper Â Â - Â Â Â 10,980 Â Â Â 10,980 Â U.S. treasury securities Â Â - Â Â Â 5,994 Â Â Â 5,994 Â Marketable securities: Â Â Â Â Â Â Â Â Â U.S. treasury securities Â Â - Â Â Â 673,193 Â Â Â 673,193 Â Corporate notes and bonds Â Â - Â Â Â 504,739 Â Â Â 504,739 Â U.S. agency obligations Â Â - Â Â Â 277,072 Â Â Â 277,072 Â Commercial paper Â Â - Â Â Â 81,883 Â Â Â 81,883 Â Derivative instruments: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts Â Â - Â Â Â 6,064 Â Â Â 6,064 Â Total assets Â $ 260,104 Â Â $ 1,559,925 Â Â $ 1,820,029 Â Liabilities: Â Â Â Â Â Â Â Â Â Derivative instruments: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts Â $ - Â Â $ 402 Â Â $ 402 Â Total liabilities Â $ - Â Â $ 402 Â Â $ 402 Â Â Â December 31, 2023 Â Â Â Level 1 Â Â Level 2 Â Â Total Â Assets: Â Â Â Â Â Â Â Â Â Cash equivalents: Â Â Â Â Â Â Â Â Â Money market funds Â $ 264,923 Â Â $ - Â Â $ 264,923 Â U.S. treasury securities Â Â - Â Â Â 52,130 Â Â Â 52,130 Â Marketable securities: Â Â Â Â Â Â Â Â Â U.S. treasury securities Â Â - Â Â Â 833,137 Â Â Â 833,137 Â U.S. agency obligations Â Â - Â Â Â 402,759 Â Â Â 402,759 Â Corporate notes and bonds Â Â - Â Â Â 279,709 Â Â Â 279,709 Â Commercial paper Â Â - Â Â Â 35,404 Â Â Â 35,404 Â Derivative instruments: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts Â Â - Â Â Â 3,219 Â Â Â 3,219 Â Total assets Â $ 264,923 Â Â $ 1,606,358 Â Â $ 1,871,281 Â Liabilities: Â Â Â Â Â Â Â Â Â Derivative instruments: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts Â $ - Â Â $ 1,272 Â Â $ 1,272 Â Total liabilities Â $ - Â Â $ 1,272 Â Â $ 1,272 Â Â X - ReferencesNo definition available. + Details Name: us-gaap_FairValueDisclosuresAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of assets and liabilities, including [financial] instruments measured at fair value that are classified in stockholders' equity, if any, that are measured at fair value on a recurring basis. The disclosures contemplated herein include the fair value measurements at the reporting date by the level within the fair value hierarchy in which the fair value measurements in their entirety fall, segregating fair value measurements using quoted prices in active markets for identical assets (Level 1), significant other observable inputs (Level 2), and significant unobservable inputs (Level 3). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_ScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 33 R26.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments and Hedging (Tables) 9 Months Ended Sep. 30, 2024 Derivative Instruments and Hedging Activities Disclosure [Abstract] Â Schedule of Notional Amounts of the Company's Derivative Instruments The following table summarizes the notional amounts of the Companyâ€™s derivative instruments (in thousands):Â Â Â September 30, 2024 Â Â December 31, 2023 Â Foreign currency forward contracts designated as hedging instruments Â $ 104,409 Â Â $ 125,617 Â Foreign currency forward contracts not designated as hedging instruments Â Â 100,933 Â Â Â 99,918 Â Total derivative instruments Â $ 205,342 Â Â $ 225,535 Â Schedule of Derivative Instruments in Statement of Financial Position, Fair Value The following table summarizes the fair value of the Companyâ€™s derivative instruments on the condensed consolidated balance sheets (in thousands): Â Â Balance Sheet Location Â September 30, 2024 Â Â December 31, 2023 Â Derivative Assets: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts designated as hedging instruments Â Prepaid expenses and other current assets Â $ 3,474 Â Â $ 1,789 Â Foreign currency forward contracts not designated as hedging instruments Â Prepaid expenses and other current assets Â Â 2,324 Â Â Â 906 Â Foreign currency forward contracts designated as hedging instruments Â Other assets, non-current Â Â 266 Â Â Â 524 Â Total derivative assets Â Â Â $ 6,064 Â Â $ 3,219 Â Derivative Liabilities: Â Â Â Â Â Â Â Â Â Foreign currency forward contracts designated as hedging instruments Â Accrued expenses and other liabilities Â $ 6 Â Â $ 18 Â Foreign currency forward contracts not designated as hedging instruments Â Accrued expenses and other liabilities Â Â 389 Â Â Â 1,239 Â Foreign currency forward contracts designated as hedging instruments Â Other liabilities, non-current Â Â 7 Â Â Â 15 Â Total derivative liabilities Â Â Â $ 402 Â Â $ 1,272 Â Schedule of Cash Flow Hedges Included in Accumulated Other Comprehensive Income (Loss) The following table presents the activity of foreign currency forward contracts designated as hedging instruments and the impact of these derivatives on AOCI (in thousands): Â Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Beginning balance Â $ 1,049 Â Â $ 540 Â Â $ 2,280 Â Â $ 653 Â Net gain (loss) recognized in other comprehensive income (loss) Â Â 4,007 Â Â Â (1,759) Â Â 3,070 Â Â Â (694) Net gain reclassified from AOCI to earnings Â Â (1,329) Â Â (242) Â Â (1,623) Â Â (1,420) Ending balance Â $ 3,727 Â Â $ (1,461) Â $ 3,727 Â Â $ (1,461) Schedule of foreign currency forward contracts on the condensed consolidated statements of operations The following table summarizes the effect of foreign currency forward contracts on the condensed consolidated statements of operations (in thousands): Â Â Â Derivatives Designated as Hedging Instruments Â Â Derivatives Not Designated as Hedging Instruments Â Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Cost of revenue - subscription Â $ 181 Â Â $ 19 Â Â $ 235 Â Â $ 152 Â Â $ - Â Â $ - Â Â $ - Â Â $ - Â Cost of revenue - services Â Â 111 Â Â Â (2) Â Â 130 Â Â Â 106 Â Â - Â Â Â - Â Â Â - Â Â Â - Research and development Â Â 164 Â Â Â 103 Â Â 228 Â Â Â 302 Â Â - Â Â Â - Â Â Â - Â Sales and marketing Â Â 713 Â Â Â 69 Â Â 812 Â Â Â 650 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â General and administrative Â Â 160 Â Â Â 53 Â Â 218 Â Â 210 Â Â Â - Â Â Â - Â Â Â - Â Â Â - Â Other income (expense), net Â Â - Â Â Â - Â Â Â - Â Â Â - Â Â Â 2,101 Â Â Â (229) Â Â 245 Â Â Â (142) Total gains (losses) recognized in earnings Â $ 1,329 Â Â $ 242 Â Â $ 1,623 Â Â $ 1,420 Â Â $ 2,101 Â Â $ (229) Â $ 245 Â Â $ (142) X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of gain (loss) on derivative and nonderivative instruments designated and qualifying as cash flow hedge recorded in accumulated other comprehensive income (AOCI) and reclassified into earnings. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4C -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4C + Details Name: us-gaap_ScheduleOfCashFlowHedgesIncludedInAccumulatedOtherComprehensiveIncomeLossTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the location and amount of derivative instruments and nonderivative instruments designated as hedging instruments reported before netting adjustments, and the amount of gain (loss) on derivative instruments and nonderivative instruments designated and qualified as hedging instruments. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4E -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4EReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 4C -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4CReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 4A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4A + Details Name: us-gaap_ScheduleOfDerivativeInstrumentsGainLossInStatementOfFinancialPerformanceTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the location and fair value amounts of derivative instruments (and nonderivative instruments that are designated and qualify as hedging instruments) reported in the statement of financial position. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 4B -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4B + Details Name: us-gaap_ScheduleOfDerivativeInstrumentsInStatementOfFinancialPositionFairValueTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the notional amounts of outstanding derivative positions. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 10 -Section 50 -Paragraph 1A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1A + Details Name: us-gaap_ScheduleOfNotionalAmountsOfOutstandingDerivativePositionsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 34 R27.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components (Tables) 9 Months Ended Sep. 30, 2024 Organization, Consolidation and Presentation of Financial Statements [Abstract] Â Summary of Property and Equipment, Net The cost and accumulated depreciation and amortization of property and equipment were as follows (in thousands):Â Â September 30, 2024 Â Â December 31, 2023 Â Computers, equipment, and software $ 13,173 Â Â $ 11,300 Â Furniture and fixtures Â 1,047 Â Â Â 916 Â Leasehold improvements Â 416 Â Â Â 380 Â Capitalized internal-use software costs Â 71,100 Â Â Â 38,999 Â Construction in progress - capitalized internal-use software costs Â 26,925 Â Â Â 27,831 Â Property and equipment, at cost $ 112,661 Â Â $ 79,426 Â Less: Accumulated depreciation and amortization Â (39,503) Â Â (25,414) Property and equipment, net $ 73,158 Â Â $ 54,012 Â Summary of Accrued Expense and Other Liabilities Accrued expenses and other liabilities consisted of the following (in thousands):Â Â September 30, 2024 Â Â December 31, 2023 Â Accrued compensation and benefits $ 64,212 Â Â $ 74,497 Â Accrued income taxes Â 30,088 Â Â Â 2,264 Â Accrued expenses Â 18,484 Â Â Â 13,471 Â Accrued commissions Â 17,137 Â Â Â 17,418 Â Accrued payroll taxes Â 10,397 Â Â Â 9,162 Â Employee contributions under employee stock purchase plan Â 5,152 Â Â Â 13,946 Â Other liabilities Â 13,444 Â Â Â 11,089 Â Total accrued expenses and other liabilities $ 158,914 Â Â $ 141,847 Â X - DefinitionThe entire disclosure for accounts payable, accrued expenses, and other liabilities that are classified as current at the end of the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 720 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483384/720-30-45-1 + Details Name: us-gaap_AccountsPayableAccruedLiabilitiesAndOtherLiabilitiesDisclosureCurrentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_OrganizationConsolidationAndPresentationOfFinancialStatementsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 35 R28.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combination, Goodwill, and Intangible Assets (Tables) 9 Months Ended Sep. 30, 2024 Business Combination, Intangible Assets, and Goodwill [Abstract] Â Schedule of Intangible Assets, Net Intangible assets, net consisted of the following (in thousands):Â Â Â September 30, 2024 Â Â Â Gross Â Â Accumulated Amortization Â Â Net Â Developed technology Â $ 10,856 Â Â $ (2,152) Â $ 8,704 Â Total Â $ 10,856 Â Â $ (2,152) Â $ 8,704 Â Â Â Â December 31, 2023 Â Â Â Gross Â Â Accumulated Amortization Â Â Net Â Developed technology Â $ 4,056 Â Â $ (564) Â $ 3,492 Â Total Â $ 4,056 Â Â $ (564) Â $ 3,492 Â Schedule of Expected Future Amortization Expense As of September 30, 2024, future amortization expense is expected to be as follows (in thousands):Â Year Ending December 31, Â Amount Â Remainder of 2024 Â $ 780 Â 2025 Â Â 1,870 Â 2026 Â Â 1,870 Â 2027 Â Â 1,870 Â 2028 Â Â 1,374 Â 2029 Â Â 940 Â Total Â $ 8,704 Â X - DefinitionBusiness combination, intangible assets, and goodwill. + ReferencesNo definition available. + Details Name: cflt_BusinessCombinationIntangibleAssetsAndGoodwillAbstract Namespace Prefix: cflt_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of assets, excluding financial assets and goodwill, lacking physical substance with a finite life, by either major class or business segment. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_ScheduleOfFiniteLivedIntangibleAssetsTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - DefinitionTabular disclosure of the amount of amortization expense expected to be recorded in succeeding fiscal years for finite-lived intangible assets. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2 + Details Name: us-gaap_ScheduleofFiniteLivedIntangibleAssetsFutureAmortizationExpenseTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration XML 36 R29.htm IDEA: XBRL DOCUMENT v3.24.3 Convertible Senior Notes (Tables) 9 Months Ended Sep. 30, 2024 Convertible Debt [Abstract] Â Schedule of Net Carrying Amount of Notes The net carrying amount of the 2027 Notes was as follows (in thousands):Â Â September 30, 2024 Â Â December 31, 2023 Â Principal $ 1,100,000 Â Â $ 1,100,000 Â Unamortized debt issuance costs Â (8,817) Â Â (11,687) Net carrying amount $ 1,091,183 Â Â $ 1,088,313 Â Â X - DefinitionTabular disclosure of convertible debt instrument. Includes, but is not limited to, principal amount and amortized premium or discount. + ReferencesNo definition available. + Details Name: us-gaap_ConvertibleDebtTableTextBlock Namespace Prefix: us-gaap_ Data Type: dtr-types:textBlockItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_LongtermConvertibleDebtCurrentAndNoncurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 37 R30.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue (Tables) 9 Months Ended Sep.

30, 2024 Revenue from Contract with Customer [Abstract] Â Summary of Revenue Disaggregated by Geographic Markets The following table sets forth revenue disaggregated by geographic markets based on the location of the customer and by subscription and service categories (dollars in thousands):Â Â Three Months Ended September 30, Â Â Nine Months Ended September 30, Â Â 2024 Â Â 2023 Â Â 2024 Â Â 2023 Â Geographic markets: Â Â Â

Months or Greater (25) (281) Unrealized Losses, Total (45) (1,355) U.S. Agency Obligations [Member] Â Â Marketable Securities [Line Items] Â Â Fair Value, Less than 12 Months 54,007 206,105 Fair Value, 12 Months or Greater 18,546 80,657 Fair Value, Total 72,553 286,762 Unrealized Losses, Less than 12 Months (70) (390) Unrealized Losses, 12 Months or Greater (10) (485) Unrealized Losses, Total (80) (875) Corporate Notes and Bonds [Member] Â Â Marketable Securities [Line Items] Â Â Fair Value, Less than 12 Months 9,522 100,295 Fair Value, 12 Months or Greater 32,575 31,277 Fair Value, Total 42,097 131,572 Unrealized Losses, Less than 12 Months (6) (293) Unrealized Losses, 12 Months or Greater (35) (164) Unrealized Losses, Total (41) (457) Commercial Paper [Member] Â Â Marketable Securities [Line Items] Â Â Fair Value, Less than 12 Months 499 6,810 Fair Value, 12 Months or Greater 0 0 Fair Value, Total 499 6,810 Unrealized Losses, Less than 12 Months 0 (3) Unrealized Losses, 12 Months or Greater 0 0 Unrealized Losses, Total $ 0 $ (3) X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for more than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPosition12MonthsOrLonger Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated unrealized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for 12 months or longer, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPosition12MonthsOrLongerAccumulatedLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for less than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPositionLessThan12Months Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated unrealized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in continuous unrealized loss position for less than 12 months, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-7Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-5 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleContinuousUnrealizedLossPositionLessThan12MonthsAccumulatedLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position without allowance for credit loss. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479081/326-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-6Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-4 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPosition Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of accumulated unrealized loss on investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), in unrealized loss position, without allowance for credit loss. Includes beneficial interest in securitized financial asset. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479106/326-30-50-4 + Details Name: us-gaap_DebtSecuritiesAvailableForSaleUnrealizedLossPositionAccumulatedLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_MarketableSecuritiesLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USGovernmentAgenciesDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CorporateDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CommercialPaperMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 42 R35.htm IDEA: XBRL DOCUMENT v3.24.3 Marketable Securities - Additional Information (Details) - USD ($) Sep. 30, 2024 Dec. 31, 2023 Investments, Debt and Equity Securities [Abstract] Â Â Allowance for credit losses $ 0 $ 0 X - DefinitionThe credit loss allowance on debt securities. The credit loss allowance represents the decline in fair value below cost due to credit related factors. + ReferencesNo definition available. + Details Name: cflt_CreditLossAllowanceOfInvestments Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_InvestmentsDebtAndEquitySecuritiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 43 R36.htm IDEA: XBRL DOCUMENT v3.24.3 Marketable Securities - Schedule of Fair Value of Contractual Maturities (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Investments, Debt and Equity Securities [Abstract] Â Â Due within one year, amortized cost $ 1,132,561 Â Due after one year through five years, amortized cost 398,610 Â Amortized Cost 1,531,171 $ 1,552,005 Due within one year, fair value 1,135,161 Â Debt Securities, Available-for-Sale, Fair Value, Maturity, Allocated and Single Maturity Date, after Year One Through Five 401,726 Â Fair Value $ 1,536,887 $ 1,551,009 X - DefinitionAmortized cost of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_AvailableForSaleDebtSecuritiesAmortizedCostBasis Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmortized cost of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in second through fifth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesAfterOneThroughFiveYearsAmortizedCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionFair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in second through fifth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 320 -Name Accounting Standards Codification -Section 50 -Paragraph 3A -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477268/942-320-50-3A + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesAfterOneThroughFiveYearsFairValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmortized cost of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3 + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesWithinOneYearAmortizedCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionFair value of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale), with single maturity date and allocated without single maturity date, maturing in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-3Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 320 -Name Accounting Standards Codification -Section 50 -Paragraph 3A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477268/942-320-50-3A + Details Name: us-gaap_AvailableForSaleSecuritiesDebtMaturitiesWithinOneYearFairValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 103 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-103Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_AvailableForSaleSecuritiesDebtSecurities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_InvestmentsDebtAndEquitySecuritiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 44 R37.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value of Financial Instruments - Schedule of Fair Value, Assets and Liabilities Measured on Recurring Basis (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Marketable securities: Â Â Fair value, Marketable securities $ 1,536,887 $ 1,551,009 Derivative instruments: Â Â Fair value, Derivative asset 6,064 3,219 Derivative instruments: Â Â Fair value, Derivative liability 402 1,272 U.S. Treasury Securities [Member] Â Â Marketable securities: Â Â Fair value, Marketable securities 673,193 833,137 Corporate Notes and Bonds [Member] Â Â Marketable securities: Â Â Fair value, Marketable securities 504,739 279,709 Commercial Paper [Member] Â Â Marketable securities: Â Â Fair value, Marketable securities 81,883 35,404 Fair Value, Measurements, Recurring [Member] Â Â Cash equivalents, Marketable securities and Derivative instruments: Â Â Assets, Fair Value 1,820,029 1,871,281 Liability, Fair value 402 1,272 Fair Value, Measurements, Recurring [Member] | U.S. Treasury Securities [Member] Â Â Cash equivalents: Â Â Fair value, Cash equivalents 5,994 52,130 Marketable securities: Â Â Fair value, Marketable securities 673,193 833,137 Fair Value, Measurements, Recurring [Member] | U.S. Agency Obligations [Member] Â Â Marketable securities: Â Â Fair value, Marketable securities 277,072 402,759 Fair Value, Measurements, Recurring [Member] | Corporate Notes and Bonds [Member] Â Â Marketable securities: Â Â Fair value, Marketable securities 504,739 279,709 Fair Value, Measurements, Recurring [Member] | Commercial Paper [Member] Â Â Cash equivalents: Â Â Fair value, Cash equivalents 10,980 Â Marketable securities: Â Â Fair value, Marketable securities 81,883 35,404 Fair Value, Measurements, Recurring [Member] | Foreign Currency Forward Contracts [Member] Â Â Derivative instruments: Â Â Fair value, Derivative asset 6,064 3,219 Derivative instruments: Â Â Fair value, Derivative liability 402 1,272 Fair Value, Measurements, Recurring [Member] | Money Market Funds [Member] Â Â Cash equivalents: Â Â Fair value, Cash equivalents 260,104 264,923 Fair Value, Measurements, Recurring [Member] | Level 1 [Member] Â Â Cash equivalents, Marketable securities and Derivative instruments: Â Â Assets, Fair Value 260,104 264,923 Liability, Fair value 0 0 Fair Value, Measurements, Recurring [Member] | Level 1 [Member] | U.S. Treasury Securities [Member] Â Â Cash equivalents: Â Â Fair value, Cash equivalents 0 0 Marketable securities: Â Â Fair value, Marketable securities 0 0 Fair Value, Measurements, Recurring [Member] | Level 1 [Member] | U.S. Agency Obligations [Member] Â Â Marketable securities: Â Â Fair value, Marketable securities 0 0 Fair Value, Measurements, Recurring [Member] | Level 1 [Member] | Corporate Notes and Bonds [Member] Â Â Marketable securities: Â Â Fair value, Marketable securities 0 0 Fair Value, Measurements, Recurring [Member] | Level 1 [Member] | Commercial Paper [Member] Â Â Cash equivalents: Â Â Fair value, Cash equivalents 0 Â Marketable securities: Â Â Fair value, Marketable securities 0 0 Fair Value, Measurements, Recurring [Member] | Level 1 [Member] | Foreign Currency Forward

Contracts [Member] Â Â Derivative instruments: Â Â Fair value, Derivative asset 0 0 Derivative instruments: Â Â Fair value, Derivative liability 0 0 Fair Value, Measurements, Recurring [Member] | Level 1 [Member] | Money Market Funds [Member] Â Â Cash equivalents: Â Â Fair value, Cash equivalents 260,104 264,923 Fair Value, Measurements, Recurring [Member] | Level 2 [Member] Â Â Cash equivalents, Marketable securities and Derivative instruments: Â Â Assets, Fair Value 1,559,925 1,606,358 Liability, Fair value 402 1,272 Fair Value, Measurements, Recurring [Member] | Level 2 [Member] | U.S. Treasury Securities [Member] Â Â Cash equivalents: Â Â Fair value, Cash equivalents 5,994 52,130 Marketable securities: Â Â Fair value, Marketable securities 673,193 833,137 Fair Value, Measurements, Recurring [Member] | Level 2 [Member] | U.S. Agency Obligations [Member] Â Â Marketable securities: Â Â Fair value, Marketable securities 277,072 402,759 Fair Value, Measurements, Recurring [Member] | Level 2 [Member] | Corporate Notes and Bonds [Member] Â Â Marketable securities: Â Â Fair value, Marketable securities 504,739 279,709 Fair Value, Measurements, Recurring [Member] | Level 2 [Member] | Commercial Paper [Member] Â Â Cash equivalents: Â Â Fair value, Cash equivalents 10,980 Â Marketable securities: Â Â Fair value, Marketable securities 81,883 35,404 Fair Value, Measurements, Recurring [Member] | Level 2 [Member] | Foreign Currency Forward Contracts [Member] Â Â Derivative instruments: Â Â Fair value, Derivative asset 6,064 3,219 Derivative instruments: Â Â Fair value, Derivative liability 402 1,272 Fair Value, Measurements, Recurring [Member] | Level 2 [Member] | Money Market Funds [Member] Â Â Cash equivalents: Â Â Fair value, Cash equivalents $ 0 $ 0 X - DefinitionCash equivalents, Marketable securities And Derivative instrument. + ReferencesNo definition available. + Details Name: cflt_CashEquivalentsMarketableSecuritiesAndDerivativeInstrumentAbstract Namespace Prefix: cflt_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value portion of asset recognized for present right to economic benefit. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_AssetsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_AssetsFairValueDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of investment in debt security measured at fair value with change in fair value recognized in other comprehensive income (available-for-sale). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 103 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-103Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (aa) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481800/320-10-50-2Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 320 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481830/320-10-45-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(6)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 326 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479130/326-30-45-1 + Details Name: us-gaap_AvailableForSaleSecuritiesDebtSecurities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionFair value portion of currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_CashAndCashEquivalentsFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_DebtSecuritiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value, after the effects of master netting arrangements, of a financial asset or other contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset. Includes assets not subject to a master netting arrangement and not elected to be offset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 103 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-103Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 5: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI 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http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(3)(c)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5C -Subparagraph (SX 210.12-13C(Column H)(Footnote 7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5CReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(3)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SX 210.12-13(Column A)(Footnote 3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5C -Subparagraph (SX 210.12-13C(Column H)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5CReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5A -Subparagraph (SX 210.12-13A(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5B -Subparagraph (SX 210.12-13B(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5B -Subparagraph (SX 210.12-13B(Column E)(Footnote 4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483466/210-20-50-3Reference 30: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483444/210-20-55-22Reference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483444/210-20-55-10Reference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-10 + Details Name: us-gaap_DerivativeAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeAssetsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value, after the effects of master netting arrangements, of a financial liability or contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset. Includes liabilities not subject to a master netting arrangement and not elected to be offset. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 16: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(9)(e)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5C -Subparagraph (SX 210.12-13C(Column H)(Footnote 7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5CReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(9)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(9)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SX 210.12-13(Column G)(Footnote 8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5C -Subparagraph (SX 210.12-13C(Column H)) -

Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5CReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SX 210.12-13(Column G)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5A -Subparagraph (SX 210.12-13A(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5B -Subparagraph (SX 210.12-13B(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5B -Subparagraph (SX 210.12-13B(Column E) (Footnote 4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483466/210-20-50-3Reference 28: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483444/210-20-55-22Reference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483444/210-20-55-10Reference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-10 + Details Name: us-gaap_DerivativeLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeLiabilitiesAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value of financial and nonfinancial obligations. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_LiabilitiesFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USTreasurySecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CorporateDebtSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_CommercialPaperMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByMeasurementFrequencyAxis=us-gaap_FairValueMeasurementsRecurringMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=us-gaap_USGovernmentCorporationsAndAgenciesSecuritiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FinancialInstrumentAxis=cflt_ForeignCurrencyForwardContractsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_CashAndCashEquivalentsAxis=us-gaap_MoneyMarketFundsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel1Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_FairValueByFairValueHierarchyLevelAxis=us-gaap_FairValueInputsLevel2Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 45 R38.htm IDEA: XBRL DOCUMENT v3.24.3 Fair Value of Financial Instruments - Additional Information (Details) - USD ($) $ in Millions Sep. 30, 2024 Dec. 31, 2023 Zero Percentage Convertible senior notes due 2027 Â Â Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items] Â Â Total estimated fair value of the 2027 Notes $ 974.7 $ 917.9 X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3 + Details Name: us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe fair value amount of long-term debt whether such amount is presented as a separate caption or as a parenthetical disclosure. Additionally, this element may be used in connection with the fair value disclosures required in the footnote disclosures to the financial statements. The element may be used in both the balance sheet and disclosure in the same submission. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_DebtInstrumentAxis=cflt_ConvertibleSeniorNotesDueTwoThousandTwentySevenMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 46 R39.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments and Hedging - Additional Information (Details) - USD ($) $ in Thousands 9 Months Ended Sep. 30, 2024 Jun. 30, 2024 Dec. 31, 2023 Sep. 30, 2023 Jun. 30, 2023 Dec. 31, 2022 Derivatives, Fair Value [Line Items] Â Â Â Â Â Â Description of Derivative Instruments 18 months Â Â Â Â Â Â Foreign currency forward contracts designated as hedging instruments $ 3,727 $ 1,049 $ 2,280 $ (1,461) $ 540 $ 653 Foreign Currency Forward Contracts [Member] Â Â Â Â Â Â Derivatives, Fair Value [Line Items] Â Â Â Â Â Â Foreign currency forward contracts designated as hedging instruments 3,700 Â Â Â Â Â Â Accumulated other comprehensive income (loss) [Member] | Foreign Currency Forward Contracts [Member] Â Â Â Â Â Â Derivatives, Fair Value [Line Items] Â Â Â Â Â Â Derivative instruments, gain (loss) reclassification from accumulated OCI to income, estimated net amount to be transferred $ 3,500 Â Â Â Â Â Â X - DefinitionAmount, after tax, of accumulated gain (loss) on derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11 + Details Name: us-gaap_AociLossCashFlowHedgeCumulativeGainLossAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAverage remaining period until maturity of the derivative contract, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesNo definition available. + Details Name: us-gaap_DerivativeAverageRemainingMaturity1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_DerivativesFairValueLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe estimated net amount of unrealized gains or losses on foreign currency cash flow hedges at the reporting date expected to be reclassified to earnings within the next 12 months. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 815 -SubTopic 30 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480870/815-30-50-1 + Details Name: us-gaap_ForeignCurrencyCashFlowHedgeGainLossToBeReclassifiedDuringNext12Months Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: us-gaap_FinancialInstrumentAxis=cflt_ForeignCurrencyForwardContractsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ReclassificationOutOfAccumulatedOtherComprehensiveIncomeAxis=us-gaap_ReclassificationOutOfAccumulatedOtherComprehensiveIncomeMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 47 R40.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments and Hedging - Schedule of Notional Amounts of the Company's Derivative Instruments (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Derivatives, Fair Value [Line Items] Â Â Total derivative instruments $ 205,342 $ 225,535 Designated as Hedging Instrument [Member] Â Â Derivatives, Fair Value [Line Items] Â Â Total derivative instruments 104,409 125,617 Not Designated as Hedging Instrument [Member] Â Â Derivatives, Fair Value [Line Items] Â Â Total derivative instruments $ 100,933 $ 99,918 X - DefinitionNominal or face amount used to calculate payment on derivative. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1BReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-1A + Details Name: us-gaap_DerivativeNotionalAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_DerivativesFairValueLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_HedgingDesignationAxis=us-gaap_DesignatedAsHedgingInstrumentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_HedgingDesignationAxis=us-gaap_NondesignatedMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 48 R41.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments and Hedging - Fair Value of Derivative Instruments on the Balance Sheet (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Derivative Instruments, Gain (Loss) [Line Items] Â Â Derivative assets $ 6,064 $ 3,219 Derivative liabilities $ 402 $ 1,272 Foreign Exchange Forward [Member] | Not Designated as Hedging Instrument [Member] Â Â Derivative Instruments, Gain (Loss) [Line Items] Â Â Derivative Asset, Statement of Financial Position [Extensible Enumeration] Prepaid Expense and Other Assets, Current Prepaid Expense and Other Assets, Current Derivative assets $ 2,324 $ 906 Derivative Liability, Statement of Financial Position [Extensible Enumeration] Accrued Liabilities and Other Liabilities Accrued Liabilities and Other Liabilities Derivative liabilities $ 389 $ 1,239 Other Noncurrent Assets | Foreign Exchange Forward [Member] | Designated as Hedging Instrument [Member] Â Â Derivative Instruments, Gain (Loss) [Line Items] Â Â Derivative Asset, Statement of Financial Position [Extensible Enumeration] Other Assets, Noncurrent Other Assets, Noncurrent Derivative assets $ 266 $ 524 Other Noncurrent Liabilities | Foreign Exchange Forward [Member] | Designated as Hedging Instrument [Member] Â Â Derivative Instruments, Gain (Loss) [Line Items] Â Â Derivative Liability, Statement of Financial Position [Extensible Enumeration] Other Liabilities, Noncurrent Other Liabilities, Noncurrent Derivative liabilities $ 7 $ 15 Prepaid expenses and other current assets | Foreign Exchange Forward [Member] | Designated as Hedging Instrument [Member] Â Â Derivative Instruments, Gain (Loss) [Line Items] Â Â Derivative Asset, Statement of Financial Position [Extensible Enumeration] Prepaid Expense and Other Assets, Current Prepaid Expense and Other Assets, Current Derivative assets $ 3,474 $ 1,789 Accrued expenses and other liabilities | Foreign Exchange Forward [Member] | Designated as Hedging Instrument [Member] Â Â Derivative Instruments, Gain (Loss) [Line Items] Â Â Derivative Liability, Statement of Financial Position [Extensible Enumeration] Accrued Liabilities and Other Liabilities Accrued Liabilities and Other Liabilities Derivative liabilities $ 6 $ 18 X - DefinitionIndicates line item in statement of financial position that includes derivative asset. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4A + Details Name: us-gaap_DerivativeAssetStatementOfFinancialPositionExtensibleEnumeration Namespace Prefix: us-gaap_ Data Type: enum2:enumerationSetItemType Balance Type: na Period Type: instant X - DefinitionFair value, after the effects of master netting arrangements, of a financial asset or other contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset. Includes assets not subject to a master netting arrangement and not elected to be offset. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 103 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-103Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI 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https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-12Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 55 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147477439/946-210-55-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 20: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(3)(c)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-

210-S99-1Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5C -Subparagraph (SX 210.12-13C(Column H)(Footnote 7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5CReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(3)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SX 210.12-13(Column A)(Footnote 3)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5C -Subparagraph (SX 210.12-13C(Column H)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5CReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5A -Subparagraph (SX 210.12-13A(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5B -Subparagraph (SX 210.12-13B(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5B -Subparagraph (SX 210.12-13B(Column E)(Footnote 4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5BReference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483466/210-20-50-3Reference 30: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483444/210-20-55-22Reference 31: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483444/210-20-55-10Reference 32: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-10 + Details Name: us-gaap_DerivativeAssets Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4E -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4E + Details Name: us-gaap_DerivativeInstrumentsGainLossLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionFair value, after the effects of master netting arrangements, of a financial liability or contract with one or more underlyings, notional amount or payment provision or both, and the contract can be net settled by means outside the contract or delivery of an asset. Includes liabilities not subject to a master netting arrangement and not elected to be offset. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (bbb)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-3Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 16: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478795/946-210-50-6Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(9)(e)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5C -Subparagraph (SX 210.12-13C(Column H)(Footnote 7)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5CReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(9)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(9)(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SX 210.12-13(Column G)(Footnote 8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5C -Subparagraph (SX 210.12-13C(Column H)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5CReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5 -Subparagraph (SX 210.12-13(Column G)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5A -Subparagraph (SX 210.12-13A(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5AReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5B -Subparagraph (SX 210.12-13B(Column E)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5BReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 320 -Name Accounting Standards Codification -Section S99 -Paragraph 5B -Subparagraph (SX 210.12-13B(Column E) (Footnote 4)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477271/946-320-S99-5BReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483466/210-20-50-3Reference 28: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 22 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483444/210-20-55-22Reference 29: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483444/210-20-55-10Reference 30: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-10 + Details Name: us-gaap_DerivativeLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionIndicates line item in statement of financial position that includes derivative liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480434/815-10-50-4A + Details Name: us-gaap_DerivativeLiabilityStatementOfFinancialPositionExtensibleEnumeration Namespace Prefix: us-gaap_ Data Type: enum2:enumerationSetItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=us-gaap_ForeignExchangeForwardMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_HedgingDesignationAxis=us-gaap_NondesignatedMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_OtherNoncurrentAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_HedgingDesignationAxis=us-gaap_DesignatedAsHedgingInstrumentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_OtherNoncurrentLiabilitiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_PrepaidExpensesAndOtherCurrentAssetsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BalanceSheetLocationAxis=us-gaap_AccountsPayableAndAccruedLiabilitiesMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 49 R42.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments and Hedging - Impact of Derivative Contracts on Accumulated Other Comprehensive Income (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Derivative Instruments and Hedging Activities Disclosure [Abstract] Â Â Â Â Beginning Balance $ 1,049 $ 540 $ 2,280 $ 653 Net gain (loss) recognized in other comprehensive income (loss) 4,007 (1,759) 3,070 (694) Net gain reclassified from AOCI to earnings (1,329) (242) (1,623) (1,420) Ending Balance $ 3,727 $ (1,461) $ 3,727 $ (1,461) X - DefinitionAmount, after tax, of accumulated gain (loss) on derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11 + Details Name: us-gaap_AociLossCashFlowHedgeCumulativeGainLossAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_DerivativeInstrumentsAndHedgingActivitiesDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, after tax and before reclassification, of gain (loss) from derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10A -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-10A + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossBeforeReclassificationAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount, after tax, of reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-15 + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 50 R43.htm IDEA: XBRL DOCUMENT v3.24.3 Derivative Instruments and Hedging - Summary of Recognized Net Gains (Losses) From Foreign Currency Forward Contracts (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Total gains (losses) recognized in earnings from foreign currency forward contracts $ (1,329) $ (242) $ (1,623) $ (1,420) Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 1,329 242 1,623 1,420 Not Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 2,101 (229) 245 (142) Cost of revenue - Subscription [Member] | Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 181 19 235 152 Cost of revenue - Subscription [Member] | Not Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 0 0 0 0 Cost of revenue - Services [Member] | Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 111 (2) 130 106 Cost of revenue - Services [Member] | Not Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 0 0 0 0 Research and Development [Member] | Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 164 103 228 302 Research and Development [Member] | Not Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 0 0 0 0 Sales and Marketing [Member] | Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 713 69 812 650 Sales and Marketing [Member] | Not Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 0 0 0 0 General and Administrative [Member] | Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 160 53 218 210 General and Administrative [Member] | Not Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 0 0 0 0 Other Income (Expense), Net [Member] | Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts 0 0 0 0 Other Income (Expense), Net [Member] | Not Designated as Hedging Instrument [Member] Â Â Â Â Total gains (losses) recognized in earnings from foreign currency forward contracts $ 2,101 $ (229) $ 245 $ (142) X - DefinitionAmount, after tax, of reclassification of gain (loss) from accumulated other comprehensive income (AOCI) for derivative instrument designated and qualifying as cash flow hedge included in assessment of hedge effectiveness. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 11 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-11Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-15 + Details Name: us-gaap_OtherComprehensiveIncomeLossCashFlowHedgeGainLossReclassificationAfterTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_HedgingDesignationAxis=us-gaap_DesignatedAsHedgingInstrumentMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_HedgingDesignationAxis=us-gaap_NondesignatedMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=cflt_CostOfSalesSubscriptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=cflt_CostOfSalesServicesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_ResearchAndDevelopmentExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_SellingAndMarketingExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-

gaap_IncomeStatementLocationAxis=us-gaap_GeneralAndAdministrativeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_OtherNonoperatingIncomeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 51 R44.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components - Summary of Property and Equipment, Net (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Property Plant And Equipment [Line Items] Â Â Property and equipment, gross $ 112,661 $ 79,426 Less: Accumulated depreciation and amortization (39,503) (25,414) Property and equipment, net 73,158 54,012 Computers, Equipment, and Software [Member] Â Â Property Plant And Equipment [Line Items] Â Â Property and equipment, gross 13,173 11,300 Furniture and Fixtures [Member] Â Â Property Plant And Equipment [Line Items] Â Â Property and equipment, gross 1,047 916 Leasehold Improvements [Member] Â Â Property Plant And Equipment [Line Items] Â Â Property and equipment, gross 416 380 Capitalized Internal-Use Software Costs [Member] Â Â Property Plant And Equipment [Line Items] Â Â Property and equipment, gross 71,100 38,999 Construction in Progress Capitalized Internal Use Software Costs [Member] Â Â Property Plant And Equipment [Line Items] Â Â Property and equipment, gross $ 26,925 $ 27,831 X - DefinitionAmount of accumulated depreciation, depletion and amortization for physical assets used in the normal conduct of business to produce goods and services. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(14)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_AccumulatedDepreciationDepletionAndAmortizationPropertyPlantAndEquipment Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount before accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(13)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 360 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7A + Details Name: us-gaap_PropertyPlantAndEquipmentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -SubTopic 10 -Topic 360 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 360 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478451/942-360-50-1 + Details Name: us-gaap_PropertyPlantAndEquipmentNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=cflt_ComputersEquipmentAndSoftwareMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_FurnitureAndFixturesMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=us-gaap_LeaseholdImprovementsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=cflt_CapitalizedInternalUseSoftwareCostsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PropertyPlantAndEquipmentByTypeAxis=cflt_ConstructionInProgressCapitalizedInternalUseSoftwareCostsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 52 R45.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components - Additional Information (Details) - USD ($) $ in Millions 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Property, Plant and Equipment [Abstract] Â Â Â Â Depreciation $ 5.1 $ 3.5 $ 14.2 $ 9.7 X - DefinitionThe amount of expense recognized in the current period that reflects the allocation of the cost of tangible assets over the assets' useful lives. Includes production and non-production related depreciation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -SubTopic 10 -Topic 230 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 360 -SubTopic 10 -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482099/360-10-50-1 + Details Name: us-gaap_Depreciation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_PropertyPlantAndEquipmentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 53 R46.htm IDEA: XBRL DOCUMENT v3.24.3 Balance Sheet Components - Summary of Accrued Expense and Other Liabilities (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Payables and Accruals [Abstract] Â Â Accrued compensation and benefits $ 64,212 $ 74,497 Accrued income taxes 30,088 2,264 Accrued expenses 18,484 13,471 Accrued commissions 17,137 17,418 Accrued payroll taxes 10,397 9,162 Employee contributions under employee stock purchase plan 5,152 13,946 Other liabilities 13,444 11,089 Total accrued expenses and other liabilities $ 158,914 $ 141,847 X - DefinitionAccrued employee stock purchase plan current + ReferencesNo definition available. + Details Name: cflt_AccruedEmployeeStockPurchasePlanCurrent Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying amount as of the balance sheet date of the unpaid sum of the known and estimated amounts payable to satisfy all currently due domestic and foreign income tax obligations. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(15)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_AccruedIncomeTaxesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of expenses incurred but not yet paid nor invoiced, and liabilities classified as other. + ReferencesNo definition available. + Details Name: us-gaap_AccruedLiabilitiesAndOtherLiabilities Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable, pertaining to costs that are statutory in nature, are incurred on contractual obligations, or accumulate over time and for which invoices have not yet been received or will not be rendered. Examples include taxes, interest, rent and utilities. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred and payable for statutory payroll taxes incurred through that date and withheld from employees pertaining to services received from them, including entity's matching share of the employees FICA taxes and contributions to the state and federal unemployment insurance programs. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_AccruedPayrollTaxesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionCarrying value as of the balance sheet date of obligations incurred through that date and payable for sales commissions. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 8 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483467/210-10-45-8 + Details Name: us-gaap_AccruedSalesCommissionCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionTotal of the carrying values as of the balance sheet date of obligations incurred through that date and payable for obligations related to services received from employees, such as accrued salaries and bonuses, payroll taxes and fringe benefits. Used to reflect the current portion of the liabilities (due within one year or within the normal operating cycle if longer). + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_EmployeeRelatedLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of liabilities classified as other, due within one year or the normal operating cycle, if longer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10 + Details Name: us-gaap_OtherLiabilitiesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_PayablesAndAccrualsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 54 R47.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combination, Goodwill, and Intangible Assets - Additional Information (Details) - USD ($) $ in Thousands 1 Months Ended 3 Months Ended 9 Months Ended 12 Months Ended Jan. 09, 2023 Sep. 30, 2024 Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2023 Business Acquisition [Line Items] Â Â Â Â Â Â Changes in carrying values of goodwill Â Â Â Â $ 112,400 Â Â Goodwill Â $ 164,366 $ 164,366 Â 164,366 Â $ 51,998 Issuance of restricted common stock Â Â Â Â 2,642 $ 0 Â WarpStream Â Â Â Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Â Â Â Total preliminary purchase consideration Â 135,100 Â Â Â Â Â Cash Â 132,500 Â Â Â Â Â Â Fair value Â $ 2,600 2,600 Â 2,600 Â Â Shares Â 132,476 Â Â Â Â Â Deposit in escrow Â $ 8,600 8,600 Â 8,600 Â Â Cash Acquired Â 16,900 16,900 Â 16,900 Â Â Business acquisition, expense attributable to post-combination services Â Â 0 Â Â Â Â Developed technology intangible asset Â $ 6,800 Â Â Â Â Â Â Estimated useful life (in years) Â 5 years Â Â Â Â Â Goodwill Â $ 112,400 112,400 Â 112,400 Â Â Holdback Agreement Â Â Â Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Â Â Â Amout paid in cash $ 52,300 76,200 76,200 Â 76,200 Â Â Holdback Agreement | Restricted Class A common stock Â Â Â Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Â Â Â Issuance of restricted common stock Â $ 7,900 Â Â Â Â Â Immerok Gmbh Â Â Â Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Â Â Â Total preliminary purchase consideration 54,900 Â Â Â Â Â Â Cash Acquired 9,100 Â Â Â Â Â Â Business acquisition, expense attributable to post-combination services Â Â $ 4,400 $ 4,400 $ 13,100 $ 13,100 Â Developed technology intangible asset $ 2,600 Â Â Â Â Â Â Estimated useful life (in years) 5 years Â Â Â Â Â Â Goodwill $ 43,500 Â Â Â Â Â Â Noteable Inc. Â Â Â Â Â Â Â Business Acquisition [Line Items] Â Â Â Â Â Â Â Cash Acquired Â Â Â Â Â Â 10,000 Developed technology intangible asset Â Â Â Â Â Â $ 1,500 Estimated useful life (in years) Â Â Â Â Â Â Â 1 year Goodwill Â Â Â Â Â Â Â $ 8,500 X - DefinitionBusiness acquisition cash attributable to post combination services future cash payment. + ReferencesNo definition available. + Details Name: cflt_BusinessAcquisitionCashAttributableToPostCombinationServicesFutureCashPayment Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionBusiness Acquisition, Expense Attributable To Post Combination Services. + ReferencesNo definition available. + Details Name: cflt_BusinessAcquisitionExpenseAttributableToPostCombinationServices Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionWeighted average amortization period of finite-lived intangible assets acquired either individually or as part of a group of assets, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_AcquiredFiniteLivedIntangibleAssetsWeightedAverageUsefulLife Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionNumber of shares of equity interests issued or issuable to acquire entity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 805 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1 + Details Name: us-gaap_BusinessAcquisitionEquityInterestsIssuedOrIssuableNumberOfSharesIssued Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5 + Details Name: us-gaap_BusinessAcquisitionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of consideration transferred, consisting of acquisition-date fair value of assets transferred by the acquirer, liabilities incurred by the acquirer, and equity interest issued by the acquirer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 8 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b) -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 7 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-7 + Details Name: us-gaap_BusinessCombinationConsiderationTransferred1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of equity interests of the acquirer, including instruments or interests issued or issuable in consideration for the business combination. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 8 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 30 -Paragraph 7 -SubTopic 30 -Topic 805 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479637/805-30-30-7 + Details Name: us-gaap_BusinessCombinationConsiderationTransferredEquityInterestsIssuedAndIssuable Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionAmount of currency on hand as well as demand deposits with banks or financial institutions, acquired at the acquisition date. Includes other kinds of accounts that have the general characteristics of demand deposits. Also includes short-term, highly liquid investments that are both

readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 805 -SubTopic 20 -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-1 + Details Name: us-gaap_BusinessCombinationRecognizedIdentifiableAssetsAcquiredAndLiabilitiesAssumedCashAndEquivalents Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionFair value of equity issued in a business combination. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482106/820-10-50-2 + Details Name: us-gaap_EquityIssuedInBusinessCombinationFairValueDisclosure Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionThe designation of funds furnished by a borrower to a lender to assure future payments of the borrower's real estate taxes and insurance obligations with respect to a mortgaged property. Escrow deposits may be made for a variety of other purposes such as earnest money and contingent payments. This element excludes replacement reserves which are an escrow separately provided for within the US GAAP taxonomy. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 954 -SubTopic 440 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478522/954-440-50-1 + Details Name: us-gaap_EscrowDeposit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of increase in assets, excluding financial assets, lacking physical substance with a definite life, from an acquisition. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-1 + Details Name: us-gaap_FinitelivedIntangibleAssetsAcquired1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 49 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482785/280-10-55-49Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 24 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482548/350-20-55-24Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 820 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 100 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482078/820-10-55-100Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 852 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481372/852-10-55-10Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(15)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482598/350-20-45-1Reference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 8: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(10)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1 + Details Name: us-gaap_Goodwill Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of increase (decrease) of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482573/350-20-50-1 + Details Name: us-gaap_GoodwillPeriodIncreaseDecrease Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: na Period Type: duration X - DefinitionThe cash outflow associated with the acquisition of business during the period. The cash portion only of the acquisition price. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479581/805-30-50-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-13 + Details Name: us-gaap_PaymentsToAcquireBusinessesGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_BusinessAcquisitionAxis=cflt_WarpstreamLabsIncMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BusinessAcquisitionAxis=cflt_HoldbackAgreementMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_EquityInterestIssuedOrIssuableByTypeAxis=cflt_RestrictedClassACommonStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BusinessAcquisitionAxis=cflt_ImmerokGmbhMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ScheduleOfEquityMethodInvestmentEquityMethodInvesteeNameAxis=cflt_NoteableIncMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 55 R48.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combination, Goodwill, and Intangible Assets - Schedule of Intangible Assets, Net (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Business Acquisition [Line Items] Â Â Gross $ 10,856 $ 4,056 Accumulated Amortization (2,152) (564) Total 8,704 3,492 Developed Technology [Member] Â Â Business Acquisition [Line Items] Â Â Gross 10,856 4,056 Accumulated Amortization (2,152) (564) Total $ 8,704 $ 3,492 X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479907/805-20-50-5 + Details Name: us-gaap_BusinessAcquisitionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAccumulated amount of amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAccumulatedAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount before amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 10 -Name Accounting Standards Codification -Section S45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480265/350-10-S45-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 928 -SubTopic 340 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478859/928-340-50-1 + Details Name: us-gaap_FiniteLivedIntangibleAssetsGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_FiniteLivedIntangibleAssetsByMajorClassAxis=cflt_DevelopedTechnologyMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 56 R49.htm IDEA: XBRL DOCUMENT v3.24.3 Business Combination, Goodwill, and Intangible Assets - Schedule of Expected Future Amortization Expense (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Business Combination, Intangible Assets, and Goodwill [Abstract] Â Â Remainder of 2024 $ 780 Â 2025 1,870 Â 2026 1,870 Â 2027 1,870 Â 2028 1,374 Â 2029 940 Â Total $ 8,704 $ 3,492 X - DefinitionBusiness combination, intangible assets, and goodwill. + ReferencesNo definition available. + Details Name: cflt_BusinessCombinationIntangibleAssetsAndGoodwillAbstract Namespace Prefix: cflt_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseNextTwelveMonths Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in remainder of current fiscal year. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in fifth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearFive Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in fourth fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearFour Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in third fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearThree Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in second fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach). + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482640/350-30-55-40Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 985 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481283/985-20-50-2 + Details Name: us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearTwo Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount after amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 350 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482665/350-30-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 926 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483154/926-20-50-5 + Details Name: us-gaap_FiniteLivedIntangibleAssetsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant XML 57 R50.htm IDEA: XBRL DOCUMENT v3.24.3 Convertible Senior Notes - Additional Information (Details) $ / shares in Units, $ in Thousands, shares in Millions 3 Months Ended 9 Months Ended Sep. 30, 2024 USD ($) $ / shares Sep. 30, 2023 USD ($) Sep. 30, 2024 USD ($) Days $ / shares shares Sep. 30, 2023 USD ($) Debt Instrument [Line Items] Â Â Â Â Amortization of debt issuance costs $ 1,000 $ 1,000 $ 2,870 $ 2,850 Zero Percentage Convertible senior notes due 2027 Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Debt Instrument Face Amount 1,100,000 Â 1,100,000 Â Debt Instrument Convertible Conversion Ratio Denominator $ 1,000 Â $ 1,000 Â Debt Instrument, Interest Rate, Stated Percentage 0.00% Â 0.00% Â Debt instrument net proceed after discounts and cost Â Â $ 1,080,500 Â Number of trading days | Days Â Â 30 Â Percentage of principal amount of debt redeemed Â Â 100.00% Â Debt

Issuance Costs, Gross $ 19,500 Â $ 19,500 Â Effective interest rate of debt 0.35% Â 0.35% Â Debt instrument percentage price Â Â 130.00% Â Zero Percentage Convertible senior notes due 2027 | Common Stock Subject to Mandatory Redemption [Member] Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Debt Instrument Face Amount $ 100,000 Â $ 100,000 Â Zero Percentage Convertible senior notes due 2027 | Common Class A [Member] Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Convertible debt, conversion ratio Â Â 9.9936 Â Debt Instrument, Convertible, Conversion Price | $ / shares $ 100.06 Â $ 100.06 Â Debt instrument percentage price Â Â 130.00% Â Zero Percentage Convertible senior notes due 2027 | Maximum [Member] Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Debt Instrument Face Amount $ 100,000 Â $ 100,000 Â Debt instrument percentage price 98.00% Â 98.00% Â Zero Percentage Convertible senior notes due 2027 | Minimum [Member] Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Number of trading days | Days Â Â 20 Â Zero Percentage Convertible senior notes due 2027 | Capped Calls [Member] Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Initial strike price | $ / shares Â Â $ 100.06 Â Initial cap price | $ / shares $ 138.02 Â $ 138.02 Â Payments for purchase of capped calls $ 91,000 Â $ 91,000 Â Zero Percentage Convertible senior notes due 2027 | Capped Calls [Member] | Common Class A [Member] Â Â Â Â Debt Instrument [Line Items] Â Â Â Â Adjustment to anti-dilution common stock | shares Â Â 11.0 Â X - DefinitionDebt instrument convertible conversion ratio denominator. + ReferencesNo definition available. + Details Name: cflt_DebtInstrumentConvertibleConversionRatioDenominator Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionMinimum percentage of common stock price to conversion price of convertible debt instruments to determine eligibility of conversion. + ReferencesNo definition available. + Details Name: cflt_DebtInstrumentsConvertibleTradingPriceAsAPercentageOfStockPriceAndDebtConversionRate Namespace Prefix: cflt_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionOption indexed to issuers equity cap price. + ReferencesNo definition available. + Details Name: cflt_OptionIndexedToIssuersEquityCapPrice Namespace Prefix: cflt_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionPayments for purchases of capped calls. + ReferencesNo definition available. + Details Name: cflt_PaymentsForPurchasesOfCappedCalls Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of amortization expense attributable to debt issuance costs. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(8)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-3 + Details Name: us-gaap_AmortizationOfFinancingCosts Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe price per share of the conversion feature embedded in the debt instrument. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-5 + Details Name: us-gaap_DebtInstrumentConvertibleConversionPrice1 Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionRatio applied to the conversion of debt instrument into equity with equity shares divided by debt principal amount. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 505 -SubTopic 10 -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-3Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-7Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-6 + Details Name: us-gaap_DebtInstrumentConvertibleConversionRatio1 Namespace Prefix: us-gaap_ Data Type: xbrli:pureItemType Balance Type: na Period Type: duration X - DefinitionThreshold period of specified consecutive trading days within which common stock price to conversion price of convertible debt instrument must exceed threshold percentage for specified number of trading days to trigger conversion feature. + ReferencesNo definition available. + Details Name: us-gaap_DebtInstrumentConvertibleThresholdConsecutiveTradingDays1 Namespace Prefix: us-gaap_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionMinimum percentage of common stock price to conversion price of convertible debt instruments to determine eligibility of conversion. + ReferencesNo definition available. + Details Name: us-gaap_DebtInstrumentConvertibleThresholdPercentageOfStockPriceTrigger Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionFace (par) amount of debt instrument at time of issuance. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2 + Details Name: us-gaap_DebtInstrumentFaceAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionEffective interest rate for the funds borrowed under the debt agreement considering interest compounding and original issue discount or premium. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-6 + Details Name: us-gaap_DebtInstrumentInterestRateEffectivePercentage Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionContractual interest rate for funds borrowed, under the debt agreement. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)(a)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1B + Details Name: us-gaap_DebtInstrumentInterestRateStatedPercentage Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(f)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.12-04(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-3Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69E -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69EReference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69F -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69FReference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 11: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1B -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1BReference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1E -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1EReference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1F -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1FReference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1I -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1IReference 26: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 27: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1 + Details Name: us-gaap_DebtInstrumentLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionPercentage of principal amount of debt redeemed. + ReferencesNo definition available. + Details Name: us-gaap_DebtInstrumentRedemptionPricePercentageOfPrincipalAmountRedeemed Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionAmount, before accumulated amortization, of debt issuance costs. Includes, but is not limited to, legal, accounting, underwriting, printing, and registration costs. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1 + Details Name: us-gaap_DeferredFinanceCostsGross Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionMaximum number of shares that could be issued to settle option contract indexed to equity. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-5Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (b)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-5 + Details Name: us-gaap_OptionIndexedToIssuersEquityShares Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionExercise or strike price stated in the contract for options indexed to the issuer's equity shares. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(1) -SubTopic 10 -Topic 480 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481648/480-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Subparagraph (a)(2) -SubTopic 40 -Topic 815 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480237/815-40-50-5 + Details Name: us-gaap_OptionIndexedToIssuersEquityStrikePrice1 Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe cash inflow from the issuance of a long-term debt instrument which can be exchanged for a specified amount of another security, typically the entity's common stock, at the option of the issuer or the holder. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 230 -SubTopic 10 -Section 45 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-14 + Details Name: us-gaap_ProceedsFromConvertibleDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_DebtInstrumentAxis=cflt_ConvertibleSeniorNotesDueTwoThousandTwentySevenMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ScheduleOfSharesSubjectToMandatoryRedemptionBySettlementTermsAxis=us-gaap_CommonStockSubjectToMandatoryRedemptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance

Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=cflt_CappedCallsMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 58 R51.htm IDEA: XBRL DOCUMENT v3.24.3 Convertible Senior Notes - Schedule of Net Carrying Amount of Notes (Details) - USD ($) $ in Thousands Sep. 30, 2024 Dec. 31, 2023 Convertible Debt [Abstract] Â Â Principal $ 1,100,000 $ 1,100,000 Unamortized debt issuance costs (8,817) (11,687) Net carrying amount $ 1,091,183 $ 1,088,313 X - DefinitionAmount, before unamortized (discount) premium and debt issuance costs, of long-term debt. Includes, but is not limited to, notes payable, bonds payable, commercial loans, mortgage loans, convertible debt, subordinated debt and other types of debt. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-4 + Details Name: us-gaap_DebtInstrumentCarryingAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount, after accumulated amortization, of debt issuance costs. Includes, but is not limited to, legal, accounting, underwriting, printing, and registration costs. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-1AReference 2: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482925/835-30-45-2Reference 3: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482900/835-30-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1D + Details Name: us-gaap_DeferredFinanceCostsNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionAmount, after deduction of unamortized premium (discount) and debt issuance cost, of long-term debt. Excludes lease obligation. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(22)) -SubTopic 10 -Topic 210 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 835 -SubTopic 30 -Name Accounting Standards Codification -Section 55 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482949/835-30-55-8Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-03(16)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478546/942-210-S99-1Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69B -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69BReference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 55 -Paragraph 69C -Publisher FASB -URI https://asc.fasb.org/1943274/2147481568/470-20-55-69CReference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 1D -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-1DReference 7: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 944 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-03(a)(16)(a)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478777/944-210-S99-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (b)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481139/470-20-50-4 + Details Name: us-gaap_LongTermDebt Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_LongtermConvertibleDebtCurrentAndNoncurrentAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 59 R52.htm IDEA: XBRL DOCUMENT v3.24.3 Commitments and Contingencies - Additional Information (Details) - USD ($) $ in Thousands 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2019 Lessee Lease Description [Line Items] Â Â Â Operating lease, option to terminate, description an option to terminate the lease early within three years of lease termination Â Â Lease abandonment charges $ 0 $ 15,667 Â CALIFORNIA [Member] Â Â Â Lessee Lease Description [Line Items] Â Â Â Letters of credit outstanding amount $ 6,500 Â $ 8,200 Maximum [Member] Â Â Â Lessee Lease Description [Line Items] Â Â Â Lessee, operating lease, renewal term 5 years Â Â X - DefinitionLease abandonment charges. + ReferencesNo definition available. + Details Name: cflt_LeaseAbandonmentCharges Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7A -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-7AReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-3 + Details Name: us-gaap_LesseeLeaseDescriptionLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionDescription of terms and conditions of option to terminate lessee's operating lease. Includes, but is not limited to, information about option recognized as part of right-of-use asset and lease liability. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-3 + Details Name: us-gaap_LesseeOperatingLeaseOptionToTerminate Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionTerm of lessee's operating lease renewal, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 842 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478964/842-20-50-3 + Details Name: us-gaap_LesseeOperatingLeaseRenewalTerm Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionThe total amount of the contingent obligation under letters of credit outstanding as of the reporting date. + ReferencesNo definition available. + Details Name: us-gaap_LettersOfCreditOutstandingAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - Details Name: srt_StatementGeographicalAxis=stpr_CA Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 60 R53.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue - Summary of Revenue Disaggregated by Geographic Markets (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Disaggregation Of Revenue [Line Items] Â Â Â Â Total revenue $ 250,199 $ 200,181 $ 702,422 $ 563,768 Revenue Benchmark [Member] | Geographic Concentration Risk [Member] | Major Customers [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Percentage of Revenue 100.00% 100.00% 100.00% 100.00% Revenue Benchmark [Member] | Subscription and Service Concentration Risk [Member] | Major Customers [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Percentage of Revenue 100.00% 100.00% 100.00% 100.00% United States [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Total revenue $ 152,400 $ 119,367 $ 423,056 $ 337,219 United States [Member] | Revenue Benchmark [Member] | Geographic Concentration Risk [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Percentage of Revenue 61.00% 60.00% 60.00% 60.00% International [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Total revenue $ 97,799 $ 80,814 $ 279,366 $ 226,549 International [Member] | Revenue Benchmark [Member] | Geographic Concentration Risk [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Percentage of Revenue 39.00% 40.00% 40.00% 40.00% License [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Total revenue $ 24,967 $ 21,386 $ 71,292 $ 60,918 License [Member] | Revenue Benchmark [Member] | Subscription and Service Concentration Risk [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Percentage of Revenue 10.00% 11.00% 10.00% 11.00% Post Contract Customer Support [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Total revenue [1] $ 85,110 $ 76,284 $ 246,184 $ 216,591 Post Contract Customer Support [Member] | Revenue Benchmark [Member] | Subscription and Service Concentration Risk [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Percentage of Revenue [1] 34.00% 38.00% 35.00% 38.00% Confluent Cloud [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Total revenue $ 129,774 $ 91,600 $ 353,979 $ 248,816 Confluent Cloud [Member] | Revenue Benchmark [Member] | Subscription and Service Concentration Risk [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Percentage of Revenue 52.00% 46.00% 51.00% 44.00% Subscription [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Total revenue $ 239,851 $ 189,270 $ 671,455 $ 526,325 Subscription [Member] | Revenue Benchmark [Member] | Subscription and Service Concentration Risk [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Percentage of Revenue 96.00% 95.00% 96.00% 93.00% Services [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Total revenue $ 10,348 $ 10,911 $ 30,967 $ 37,443 Services [Member] | Revenue Benchmark [Member] | Subscription and Service Concentration Risk [Member] Â Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Â Percentage of Revenue 4.00% 5.00% 4.00% 7.00% [1] PCS refers to post-contract customer support, maintenance, and upgrades. X - DefinitionFor an entity that discloses a concentration risk in relation to quantitative amount, which serves as the "benchmark" (or denominator) in the equation, this concept represents the concentration percentage derived from the division. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 21 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-21Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 825 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482907/825-10-50-20Reference 4: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 18 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-18Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 275 -SubTopic 10 -Section 50 -Paragraph 20 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482861/275-10-50-20 + Details Name: us-gaap_ConcentrationRiskPercentage1 Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91 + Details Name: us-gaap_DisaggregationOfRevenueLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction, including, but not limited to, sales, use, value added and excise. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 41 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-41Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 4: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 5: http://fasb.org/us-gaap/role/ref/otherTransitionRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 924 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 11.L) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479941/924-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 30 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-30Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 42 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-42Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 40 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-40Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-4 + Details Name: us-gaap_RevenueFromContractWithCustomerExcludingAssessedTax Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - Details Name: us-gaap_ConcentrationRiskByBenchmarkAxis=us-gaap_SalesRevenueNetMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByTypeAxis=us-gaap_GeographicConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_MajorCustomersAxis=cflt_MajorCustomersMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_ConcentrationRiskByTypeAxis=cflt_SubscriptionAndServiceConcentrationRiskMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=country_US Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_StatementGeographicalAxis=us-gaap_NonUsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=us-gaap_LicenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=cflt_PostContractCustomerSupportMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=cflt_ConfluentCloudMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=cflt_SubscriptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=us-gaap_ServiceMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 61 R54.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue - Additional Information (Details) - USD ($) $ in Millions 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Dec. 31, 2023 Disaggregation

Of Revenue [Line Items] Â Â Â Revenue, remaining performance obligation, amount $ 883.0 Â Â Revenue, remaining performance obligation, percentage 65.00% Â Â Deferred revenue $ 374.4 Â $ 353.0 Unbilled receivables balance 123.7 Â $ 64.2 Revenue recognized from deferred revenue $ 301.1 $ 254.6 Â Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2024-10-01 Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Performance obligations period 12 months Â Â Minimum [Member] | Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2024-10-01 Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Performance obligations period 13 months Â Â Maximum [Member] | Revenue, Remaining Performance Obligation, Expected Timing of Satisfaction, Start Date [Axis]: 2024-10-01 Â Â Â Disaggregation Of Revenue [Line Items] Â Â Â Performance obligations period 36 months Â Â X - DefinitionAmount of obligation to transfer good or service to customer for which consideration has been received or is receivable. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479837/606-10-45-2 + Details Name: us-gaap_ContractWithCustomerLiability Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionAmount of revenue recognized that was previously included in balance of obligation to transfer good or service to customer for which consideration from customer has been received or is due. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-8 + Details Name: us-gaap_ContractWithCustomerLiabilityRevenueRecognized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 5 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-5Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 3: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 5: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 6: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 7: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91Reference 8: http://www.xbrl.org/2003/role/exampleRef -Topic 606 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 91 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479777/606-10-55-91 + Details Name: us-gaap_DisaggregationOfRevenueLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of transaction price allocated to performance obligation that has not been recognized as revenue. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligation Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: instant X - DefinitionPeriod in which remaining performance obligation is expected to be recognized as revenue, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(1) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionPeriod1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: instant X - DefinitionPercentage of remaining performance obligation to total remaining performance obligation not recognized as revenue. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b)(1) -SubTopic 10 -Topic 606 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479806/606-10-50-13 + Details Name: us-gaap_RevenueRemainingPerformanceObligationPercentage Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: instant X - DefinitionAmount received for services rendered and products shipped, but not yet billed, for non-contractual agreements due within one year or the normal operating cycle, if longer. + ReferencesNo definition available. + Details Name: us-gaap_UnbilledReceivablesCurrent Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - Details Name: us-gaap_RevenueRemainingPerformanceObligationExpectedTimingOfSatisfactionStartDateAxis=2024-10-01 Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MinimumMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_RangeAxis=srt_MaximumMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 62 R55.htm IDEA: XBRL DOCUMENT v3.24.3 Revenue - Schedule of Activity of Deferred Contract Acquisition Costs (Details) - USD ($) $ in Thousands 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Revenue from Contract with Customer [Abstract] Â Â Beginning balance $ 119,752 $ 104,284 Capitalization of contract acquisition costs 37,272 39,574 Amortization of deferred contract acquisition costs (40,045) (33,460) Ending balance $ 116,979 $ 110,398 X - DefinitionCapitalization of contract acquisition costs. + ReferencesNo definition available. + Details Name: cflt_CapitalizationOfContractAcquisitionCosts Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of amortization expense for asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostAmortization Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount, after accumulated amortization and accumulated impairment loss, of asset recognized from cost incurred to obtain or fulfill contract with customer. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 340 -SubTopic 40 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479483/340-40-50-3 + Details Name: us-gaap_CapitalizedContractCostNet Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_RevenueFromContractWithCustomerAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration XML 63 R56.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity - Additional Information (Details) $ / shares in Units, $ in Millions 3 Months Ended 9 Months Ended Jan. 01, 2024 shares Sep. 30, 2024 USD ($) $ / shares shares Sep. 30, 2024 USD ($) Vote $ / shares shares Sep. 30, 2023 USD ($) $ / shares Dec. 31, 2023 $ / shares shares Class Of Stock [Line Items] Â Â Â Â Â Preferred Stock, Shares Authorized Â 10,000,000 10,000,000 Â 10,000,000 Preferred Stock, Par or Stated Value Per Share | $ / shares Â $ 0.00001 $ 0.00001 Â $ 0.00001 Conversion, percent threshold Â Â 10.00% Â Â Common stock reserved for issuance (in shares) Â 103,702,431 103,702,431 Â 100,282,213 Shares Available for Grant, Increase in authorized shares Â Â 15,575,577 Â Â Intrinsic value of options exercised | $ Â Â $ 103.6 $ 208.1 Â Weighted average grant date fair value per share of options granted | $ / shares Â Â $ 0 $ 0 Â Shares early exercised and repurchase Â 37,064 37,064 Â 135,013 Unrecognized stock-based compensation expense | $ Â $ 582.8 $ 582.8 Â Â Unrecognized stock-based compensation expense, weighted-average period Â Â 1 year 9 months 18 days Â Â Restricted Common Stock [Member] Â Â Â Â Â Class Of Stock [Line Items] Â Â Â Â Â Â Post-combination stock-based compensation expense | $ Â $ 7.9 Â Â Â Unvested shares Â 22,754,388 22,754,388 Â 23,692,366 Restricted Common Stock [Member] | WarpStream Labs, Inc. [Member] Â Â Â Â Â Class Of Stock [Line Items] Â Â Â Â Â Unvested shares Â 397,436 397,436 Â Â Common Class A [Member] Â Â Â Â Â Class Of Stock [Line Items] Â Â Â Â Â Common Stock, Shares Authorized Â 1,000,000,000 1,000,000,000 Â 1,000,000,000 Common stock, voting rights, votes per share | Vote Â Â 1 Â Â Common Stock, Par Value | $ / shares Â $ 0.00001 $ 0.00001 Â $ 0.00001 Common Class A [Member] | Restricted Common Stock [Member] | WarpStream Labs, Inc. [Member] Â Â Â Â Â Class Of Stock [Line Items] Â Â Â Â Â Â Shares issued Â 397,436 Â Â Â Common Class B [Member] Â Â Â Â Â Class Of Stock [Line Items] Â Â Â Â Â Common Stock, Shares Authorized Â 500,000,000 500,000,000 Â 500,000,000 Common stock, voting rights, votes per share | Vote Â Â 10 Â Â Common Stock, Par Value | $ / shares Â $ 0.00001 $ 0.00001 Â $ 0.00001 2021 Plan [Member] Â Â Â Â Â Class Of Stock [Line Items] Â Â Â Â Â Shares Available for Grant, Increase in authorized shares 15,575,577 Â Â Â Â 2021 Plan [Member] | Common Class A [Member] Â Â Â Â Â Class Of Stock [Line Items] Â Â Â Â Â Common stock reserved for issuance (in shares) Â 25,812,876 25,812,876 Â Â 2021 Employee Stock Purchase Plan [Member] Â Â Â Â Â Class Of Stock [Line Items] Â Â Â Â Â Common stock reserved for issuance (in shares) Â 10,140,696 10,140,696 Â 8,166,130 Shares Available for Grant, Increase in authorized shares 3,115,115 Â Â Â Â Incremental stock-based compensation expense | $ Â Â $ 4.3 Â Â 2021 Employee Stock Purchase Plan [Member] | Common Class A [Member] Â Â Â Â Â Class Of Stock [Line Items] Â Â Â Â Â Common stock reserved for issuance (in shares) Â 5,162,575 5,162,575 Â Â Purchase price of common stock expressed as a percentage of its fair value Â Â 85.00% Â Â X - DefinitionCommon stock subject to repurchase, share. + ReferencesNo definition available. + Details Name: cflt_CommonStockSubjectToRepurchaseShare Namespace Prefix: cflt_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionCommon Stock, Voting Rights, Votes Per Share. + ReferencesNo definition available. + Details Name: cflt_CommonStockVotingRightsVotesPerShare Namespace Prefix: cflt_ Data Type: xbrli:integerItemType Balance Type: na Period Type: duration X - DefinitionConversion, Percent Threshold Outstanding. + ReferencesNo definition available. + Details Name: cflt_ConversionPercentThresholdOutstanding Namespace Prefix: cflt_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - DefinitionIssuance of common stock shares in connection with business combination subject to future vesting. + ReferencesNo definition available. + Details Name: cflt_IssuanceOfCommonStockSharesInConnectionWithBusinessCombinationSubjectToFutureVesting Namespace Prefix: cflt_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionStock based compensation expense post combination + ReferencesNo definition available. + Details Name: cflt_StockBasedCompensationExpensePostCombination Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 2: http://www.xbrl.org/2003/role/recommendedDisclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483014/272-10-45-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482987/272-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(27)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3 + Details Name: us-gaap_ClassOfStockLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAggregate number of common shares reserved for future issuance. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockCapitalSharesReservedForFutureIssuance Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionFace amount or stated value per share of common stock. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of common shares permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_CommonStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionAmount of cost not yet recognized for nonvested award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognized Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionWeighted-average period over which cost not yet recognized is expected to be recognized for award under share-based payment arrangement, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen

days. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationNonvestedAwardsTotalCompensationCostNotYetRecognizedPeriodForRecognition1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionFace amount or stated value per share of preferred stock nonredeemable or redeemable solely at the option of the issuer. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13 + Details Name: us-gaap_PreferredStockParOrStatedValuePerShare Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionThe maximum number of nonredeemable preferred shares (or preferred stock redeemable solely at the option of the issuer) permitted to be issued by an entity's charter and bylaws. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 210 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-04(16)(a)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479170/946-210-S99-1 + Details Name: us-gaap_PreferredStockSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionThe number of non-vested equity-based payment instruments, excluding stock (or unit) options, that validly exist and are outstanding as of the balance sheet date. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionNumber of additional shares authorized for issuance under share-based payment arrangement. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNumberOfAdditionalSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionAmount of accumulated difference between fair value of underlying shares on dates of exercise and exercise price on options exercised (or share units converted) into shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsExercisesInPeriodTotalIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionThe weighted average grant-date fair value of options granted during the reporting period as calculated by applying the disclosed option pricing methodology. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsGrantsInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionAn excess of the fair value of the modified award over the fair value of the award immediately before the modification. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardPlanModificationIncrementalCompensationCost Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionPurchase price of common stock expressed as a percentage of its fair value. + ReferencesNo definition available. + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardPurchasePriceOfCommonStockPercent Namespace Prefix: us-gaap_ Data Type: dtr-types:percentItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_BusinessAcquisitionAxis=cflt_WarpstreamLabsIncMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassAMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_StatementClassOfStockAxis=us-gaap_CommonClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PlanNameAxis=cflt_Plan2021Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PlanNameAxis=cflt_EsppPlan2021Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 64 R57.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity - Common Stock Reserved for Future Issuance (Details) - shares Sep. 30, 2024 Dec. 31, 2023 Class Of Stock [Line Items] Â Â Common stock reserved for issuance (in shares) 103,702,431 100,282,213 2014 Stock Plan [Member] | Employee Stock Option Â Â Class Of Stock [Line Items] Â Â Common stock reserved for issuance (in shares) 25,608,053 31,112,073 2014 Stock Plan [Member] | RSUs [Member] Â Â Class Of Stock [Line Items] Â Â Common stock reserved for issuance (in shares) 439,325 1,042,303 2021 Equity Incentive Plan [Member] Â Â Class Of Stock [Line Items] Â Â Common stock reserved for issuance (in shares) 45,176,794 37,289,144 2021 Equity Incentive Plan [Member] | Employee Stock Option Â Â Class Of Stock [Line Items] Â Â Common stock reserved for issuance (in shares) 22,500 22,500 2021 Equity Incentive Plan [Member] | RSUs [Member] Â Â Class Of Stock [Line Items] Â Â Common stock reserved for issuance (in shares) 22,315,063 22,650,063 2021 Employee Stock Purchase Plan [Member] Â Â Class Of Stock [Line Items] Â Â Common stock reserved for issuance (in shares) 10,140,696 8,166,130 X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/exampleRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 2: http://www.xbrl.org/2003/role/recommendedDisclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483014/272-10-45-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 272 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482987/272-10-50-1Reference 4: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(d)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (e) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 13 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-13Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 14 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-14Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 18 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-18Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(27)(b)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(1)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 3 -Subparagraph (SX 210.6-03(i)(2)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479886/946-10-S99-3 + Details Name: us-gaap_ClassOfStockLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAggregate number of common shares reserved for future issuance. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1 + Details Name: us-gaap_CommonStockCapitalSharesReservedForFutureIssuance Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - Details Name: us-gaap_PlanNameAxis=cflt_EquityIncentivesPlan2014Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_EmployeeStockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_AwardTypeAxis=us-gaap_RestrictedStockMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PlanNameAxis=cflt_EquityIncentivesPlan2021Member Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_PlanNameAxis=cflt_EsppPlan2021Member Namespace Prefix: Data Type: na Balance Type: Period Type: XML 65 R58.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity - Summary of Stock Equity Award Activity (Details) $ / shares in Units, $ in Thousands 9 Months Ended 12 Months Ended Sep. 30, 2024 USD ($) $ / shares shares Dec. 31, 2023 USD ($) $ / shares shares Share-Based Payment Arrangement [Abstract] Â Â Shares Available for Grant, Beginning Balance 37,289,144 Â Shares Available for Grant, Increase in authorized shares 15,575,577 Â Shares Available for Grant, Stock options forfeited or expired 456,595 Â Shares Available for Grant, RSUs granted (11,422,024) Â Shares Available for Grant, RSUs Forfeited or Cancelled 3,277,502 Â Shares Available for Grant, Ending Balance 45,176,794 37,289,144 Outstanding Stock Options, Beginning Balance 31,134,573 Â Outstanding Stock Options, Stock options exercised (5,047,425) Â Outstanding Stock Options, Stock options forfeited or expired (456,595) Â Outstanding Stock Options, Ending Balance 25,630,553 31,134,573 Outstanding Stock Options, Vested 23,669,716 Â Outstanding Stock Options, Vested and expected to vest 25,630,553 Â Weighted-Average Exercise Price, Beginning Balance | $ / shares $ 7.98 Â Weighted-Average Exercise Price, Stock options exercised | $ / shares 7.39 Â Weighted-Average Exercise Price, Stock options forfeited or expired | $ / shares 14.4 Â Weighted-Average Exercise Price, Ending Balance | $ / shares 7.98 $ 7.98 Weighted-Average Exercise Price, Vested | $ / shares 7.63 Â Weighted-Average Exercise Price, Vested and Expected to Vest | $ / shares $ 7.98 Â Weighted-Average Remaining Contractual Term (in years) 5 years 2 months 23 days 6 years 3 days Weighted-Average Remaining Contractual Term Vested (in years) 5 years 2 months 8 days Â Weighted-Average Remaining Contractual Term Vested and expected to vest (in years) 5 years 2 months 23 days Â Aggregate Intrinsic Value, Beginning Balance | $ $ 480,766 Â Aggregate Intrinsic Value, Ending Balance | $ 319,364 $ 480,766 Aggregate Intrinsic Value, Vested as of September 30, 2024 | $ 303,143 Â Aggregate Intrinsic Value, Vested and expected to vest as of September 30, 2024 | $ $ 319,364 Â X - DefinitionAmount by which current fair value of underlying stock exceeds exercise price of fully vested options outstanding. + ReferencesNo definition available. + Details Name: cflt_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedOutstandingAggregateIntrinsicValue Namespace Prefix: cflt_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionWeighted average exercise price at which grantee can acquire the shares reserved for issuance for fully vested options outstanding. + ReferencesNo definition available. + Details Name: cflt_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedOutstandingWeightedAverageExercisePrice Namespace Prefix: cflt_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Share-Based Payment Award, Shares Available For Grant, Equity Instruments Other Than Options, Granted, Gross. + ReferencesNo definition available. + Details Name: cflt_ShareBasedCompensationArrangementByShareBasedPaymentAwardSharesAvailableForGrantEquityInstrumentsOtherThanOptionsGrantedGross Namespace Prefix: cflt_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionShare-based Compensation Arrangement by Share-based Payment Awards, Options, Vested, Outstanding, Number of Shares + ReferencesNo definition available. + Details Name: cflt_ShareBasedCompensationArrangementByShareBasedPaymentAwardsOptionsVestedOutstandingNumberOfShares Namespace Prefix: cflt_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionShare-Based Compensation Arrangement By Shares-Based Payment Award, Shares Available For Grant, Equity Instruments Other Than Options, Forfeited Or Cancelled, Gross + ReferencesNo definition available. + Details Name: cflt_ShareBasedCompensationArrangementByShareBasedPaymentAwardSharesAvailableForGrantEquityInstrumentsOtherThanOptionsForfeitedOrCancelledGross Namespace Prefix: cflt_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionWeighted average remaining contractual term for fully vested options outstanding. + ReferencesNo definition available. + Details Name: cflt_SharebasedCompensationArrangementBySharebasedPaymentAwardOptionsVestedOutstandingWeightedAverageRemainingContractualTerm Namespace Prefix: cflt_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_DisclosureOfCompensationRelatedCostsSharebasedPaymentsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionNumber of additional shares authorized for issuance under share-based payment arrangement. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNumberOfAdditionalSharesAuthorized Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe difference between the maximum number of shares (or other type of equity) authorized for issuance under the plan (including the effects of amendments and adjustments), and the sum of: 1) the number of shares (or other type of equity) already issued upon exercise of options or other equity-based awards under the plan; and 2) shares (or other type of equity) reserved for issuance on granting of outstanding awards, net of cancellations and forfeitures, if applicable. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNumberOfSharesAvailableForGrant Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionFor presentations that combine terminations, the number of shares under options that were cancelled during the reporting period as a result of occurrence of a terminating event specified in contractual agreements pertaining to the stock option plan or that expired. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsForfeituresAndExpirationsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionWeighted average price of options that were either forfeited or expired. + ReferencesReference 1: http://www.xbrl.org/2009/role/commonPracticeRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI

https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsForfeituresAndExpirationsInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionAmount by which the current fair value of the underlying stock exceeds the exercise price of options outstanding. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Topic 718 -SubTopic 10 -Section 50 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionNumber of options outstanding, including both vested and non-vested options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionWeighted average price at which grantees can acquire the shares reserved for issuance under the stock option plan. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionAmount by which current fair value of underlying stock exceeds exercise price of fully vested and expected to vest options outstanding. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedAndExpectedToVestOutstandingAggregateIntrinsicValue Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: instant X - DefinitionNumber of fully vested and expected to vest options outstanding that can be converted into shares under option plan. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedAndExpectedToVestOutstandingNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionWeighted-average exercise price, at which grantee can acquire shares reserved for issuance, for fully vested and expected to vest options outstanding. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedAndExpectedToVestOutstandingWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - DefinitionWeighted average price at which option holders acquired shares when converting their stock options into shares. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementsByShareBasedPaymentAwardOptionsExercisesInPeriodWeightedAverageExercisePrice Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionWeighted average remaining contractual term for option awards outstanding, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents the reported fact of one year, five months, and thirteen days. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 718 -SubTopic 10 -Subparagraph (e)(1) -Name Accounting Standards Codification -Paragraph 2 -Section 50 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementByShareBasedPaymentAwardOptionsOutstandingWeightedAverageRemainingContractualTerm2 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionWeighted average remaining contractual term for fully vested and expected to vest options outstanding, in 'PnYnMnDTnHnMnS' format, for example, 'P1Y5M13D' represents reported fact of one year, five months, and thirteen days. Includes, but is not limited to, unvested options for which requisite service period has not been rendered but that are expected to vest based on achievement of performance condition, if forfeitures are recognized when they occur. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementByShareBasedPaymentAwardOptionsVestedAndExpectedToVestOutstandingWeightedAverageRemainingContractualTerm1 Namespace Prefix: us-gaap_ Data Type: xbrli:durationItemType Balance Type: na Period Type: duration X - DefinitionNumber of share options (or share units) exercised during the current period. + ReferencesReference 1: http://fasb.org/us-gaap/role/ref/legacyRef -Name Accounting Standards Codification -Section 50 -Paragraph 2 -SubTopic 10 -Topic 505 -Publisher FASB -URI https://asc.fasb.org/1943274/2147481112/505-10-50-2Reference 2: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(28)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 3: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 210 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.5-02(29)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480566/210-10-S99-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 505 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.3-04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480008/505-10-S99-1 + Details Name: us-gaap_StockIssuedDuringPeriodSharesStockOptionsExercised Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration XML 66 R59.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity - Schedule of Restricted Stock Unit Activity (Details) - Restricted Stock Units (RSUs) [Member] 9 Months Ended Sep. 30, 2024 $ / shares shares Share-Based Compensation Arrangement by Share-Based Payment Award, Non-Option Equity Instruments, Outstanding [Roll Forward] Â Number of Shares, Beginning Balance | shares 23,692,366 Number of Shares, RSUs granted | shares 11,422,024 Number of Shares, RSUs vested | shares (9,082,500) Number of Shares, RSUs forfeited or cancelled | shares (3,277,502) Number of Shares, Ending Balance | shares 22,754,388 Share-Based Compensation Arrangement by Share-Based Payment Award, Equity Instruments Other than Options, Nonvested, Weighted Average Grant Date Fair Value [Abstract] Â Weighted-average grant date fair value, Beginning Balance (in dollars per share) | $ / shares $ 28.44 Weighted-average grant date fair value, RSUs granted (in dollars per share) | $ / shares 26.46 Weighted-average grant date fair value, RSUs vested (in dollars per share) | $ / shares 28.63 Weighted-average grant date fair value, RSUs forfeited or cancelled (in dollars per share) | $ / shares 29.79 Weighted-average grant date fair value, Ending Balance (in dollars per share) | $ / shares $ 27.17 X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that were forfeited during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeitedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionWeighted average fair value as of the grant date of equity-based award plans other than stock (unit) option plans that were not exercised or put into effect as a result of the occurrence of a terminating event. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsForfeituresWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of grants made during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value at grant date for nonvested equity-based awards issued during the period on other than stock (or unit) option plans (for example, phantom stock or unit plan, stock or unit appreciation rights plan, performance target plan). + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsGrantsInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe number of non-vested equity-based payment instruments, excluding stock (or unit) options, that validly exist and are outstanding as of the balance sheet date. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedNumber Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: instant X - DefinitionPer share or unit weighted-average fair value of nonvested award under share-based payment arrangement. Excludes share and unit options. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: instant X - ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsNonvestedWeightedAverageGrantDateFairValueRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe number of equity-based payment instruments, excluding stock (or unit) options, that vested during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriod Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionThe weighted average fair value as of grant date pertaining to an equity-based award plan other than a stock (or unit) option plan for which the grantee gained the right during the reporting period, by satisfying service and performance requirements, to receive or retain shares or units, other instruments, or cash in accordance with the terms of the arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardEquityInstrumentsOtherThanOptionsVestedInPeriodWeightedAverageGrantDateFairValue Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionA roll forward is a reconciliation of a concept from the beginning of a period to the end of a period. + ReferencesNo definition available. + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardNonOptionEquityInstrumentsOutstandingRollForward Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_AwardTypeAxis=us-gaap_RestrictedStockUnitsRSUMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 67 R60.htm IDEA: XBRL DOCUMENT v3.24.3 Stockholders' Equity - Summary of Stock-Based Compensation Expense (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Share Based Compensation Arrangement By Share Based Payment Award [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized $ 98,307 $ 89,514 $ 292,736 $ 260,962 Capitalized stock-based compensation 5,108 3,836 15,210 13,568 Total stock-based compensation 103,415 93,350 307,946 274,530 Cost of Revenue [Member] | Subscription [Member] Â Â Â Â Share Based Compensation Arrangement By Share Based Payment Award [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized 6,931 6,171 20,130 19,413 Cost of Revenue [Member] | Services [Member] Â Â Â Â Share Based Compensation Arrangement By Share Based Payment Award [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized 2,286 2,619 7,082 8,521 Research and Development [Member] Â Â Â Â Share Based Compensation Arrangement By Share Based Payment Award [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized 41,702 37,778 121,366 103,213 Sales and Marketing [Member] Â Â Â Â Share Based Compensation Arrangement By Share Based Payment Award [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized 33,020 32,297 100,001 93,673 General and Administrative [Member] Â Â Â Â Share Based Compensation Arrangement By Share Based Payment Award [Line Items] Â Â Â Â Stock-based compensation, net of amounts capitalized $ 14,368 $ 10,649 $ 44,157 $ 36,142 X - DefinitionAmount of expense for award under share-based payment arrangement. Excludes amount capitalized. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 14.F) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479830/718-10-S99-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_AllocatedShareBasedCompensationExpense Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionAmount of cost capitalized for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_EmployeeServiceShareBasedCompensationAllocationOfRecognizedPeriodCostsCapitalizedAmount Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members

defined in one or many axes to the table. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 1D -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-1DReference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 35 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480483/718-10-35-3Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (a)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(1)(iv)(04) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(01) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(02) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (c)(2)(iii)(03) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (d)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 22: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 23: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (e)(2) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 24: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 25: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(ii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iii) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(iv) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2Reference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (f)(2)(v) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_ShareBasedCompensationArrangementByShareBasedPaymentAwardLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of cost expensed and capitalized for award under share-based payment arrangement. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 718 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 2 -Subparagraph (h)(1) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480429/718-10-50-2 + Details Name: us-gaap_SharebasedCompensationArrangementBySharebasedPaymentAwardCompensationCost1 Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration X - Details Name: us-gaap_IncomeStatementLocationAxis=cflt_CostOfRevenueMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=us-gaap_SubscriptionAndCirculationMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: srt_ProductOrServiceAxis=us-gaap_ServiceMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_ResearchAndDevelopmentExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_SellingAndMarketingExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_IncomeStatementLocationAxis=us-gaap_GeneralAndAdministrativeExpenseMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 68 R61.htm IDEA: XBRL DOCUMENT v3.24.3 Income Taxes - Additional Information (Details) - USD ($) $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Income Tax Disclosure [Abstract] Â Â Â Â Provision for income taxes $ 2,976 $ 1,567 $ 8,846 $ 4,881 X - ReferencesNo definition available. + Details Name: us-gaap_IncomeTaxDisclosureAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionAmount of current income tax expense (benefit) and deferred income tax expense (benefit) pertaining to continuing operations. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 270 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (i) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482964/270-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 32 -Subparagraph (ee) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-32Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 12 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-12Reference 4: http://www.xbrl.org/2003/role/exampleRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 231 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482663/740-10-55-231Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SAB Topic 6.I.7) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479360/740-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482685/740-10-50-10Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 280 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 22 -Subparagraph (h) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482810/280-10-50-22Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Subparagraph (a) -SubTopic 20 -Topic 740 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482659/740-20-45-2Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(h)) -SubTopic 10 -Topic 235 -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1 + Details Name: us-gaap_IncomeTaxExpenseBenefit Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: debit Period Type: duration XML 69 R62.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share - Schedule of Calculation of Basic and Diluted Net Loss Per Share Attributable to Stockholders (Details) - USD ($) $ / shares in Units, $ in Thousands 3 Months Ended 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Sep. 30, 2024 Sep. 30, 2023 Numerator: Â Â Â Â Net Income (Loss) $ (74,144) $ (92,670) $ (257,011) $ (348,650) Denominator: Â Â Â Â Weighted-average shares used to compute net loss per share, basic 324,317,971 303,896,632 319,330,398 297,906,112 Weighted-average shares used to compute net loss per share, diluted 324,317,971 303,896,632 319,330,398 297,906,112 Net loss per share, basic $ (0.23) $ (0.3) $ (0.8) $ (1.17) Net loss per share, diluted $ (0.23) $ (0.3) $ (0.8) $ (1.17) Class A and Class B [Member] Â Â Â Â Numerator: Â Â Â Â Net Income (Loss) $ (74,144) $ (92,670) $ (257,011) $ (348,650) Denominator: Â Â Â Â Weighted-average shares used to compute net loss per share, basic 324,317,971 303,896,632 319,330,398 297,906,112 Weighted-average shares used to compute net loss per share, diluted 324,317,971 303,896,632 319,330,398 297,906,112 Net loss per share, basic $ (0.23) $ (0.3) $ (0.8) $ (1.17) Net loss per share, diluted $ (0.23) $ (0.3) $ (0.8) $ (1.17) X - DefinitionThe amount of net income (loss) for the period per each share of common stock or unit outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareBasic Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe amount of net income (loss) for the period available to each share of common stock or common unit outstanding during the reporting period and to each share or unit that would have been outstanding assuming the issuance of common shares or units for all dilutive potential common shares or units outstanding during the reporting period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/exampleRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 52 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-52Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-3Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 55 -Paragraph 15 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482635/260-10-55-15Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (e)(4) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 815 -SubTopic 40 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (f) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480175/815-40-65-1Reference 9: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 10: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 11: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-7Reference 12:

http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 2 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-2Reference 13: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 60B -Subparagraph (d) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(25)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 17: http://www.xbrl.org/2003/role/disclosureRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(27)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(23)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-7 + Details Name: us-gaap_EarningsPerShareDiluted Namespace Prefix: us-gaap_ Data Type: dtr-types:perShareItemType Balance Type: na Period Type: duration X - DefinitionThe portion of profit or loss for the period, net of income taxes, which is attributable to the parent. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 6 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-6Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 9 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-9Reference 3: http://www.xbrl.org/2003/role/disclosureRef -Topic 805 -SubTopic 60 -Name Accounting Standards Codification -Section 65 -Paragraph 1 -Subparagraph (g) -Publisher FASB -URI https://asc.fasb.org/1943274/2147476176/805-60-65-1Reference 4: http://www.xbrl.org/2003/role/disclosureRef -Topic 740 -SubTopic 323 -Name Accounting Standards Codification -Section 65 -Paragraph 2 -Subparagraph (g)(3) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478666/740-323-65-2Reference 5: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 2 -Subparagraph (SX 210.5-03(20)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483621/220-10-S99-2Reference 6: http://www.xbrl.org/2003/role/disclosureRef -Topic 235 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.4-08(g)(1)(ii)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480678/235-10-S99-1Reference 7: http://www.xbrl.org/2003/role/disclosureRef -Topic 323 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 3 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147481687/323-10-50-3Reference 8: http://www.xbrl.org/2003/role/disclosureRef -Topic 825 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 28 -Subparagraph 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13: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 8 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-8Reference 14: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 15: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 11 -Subparagraph (b) -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-11Reference 16: http://www.xbrl.org/2003/role/disclosureRef -Topic 250 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 4 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483443/250-10-50-4Reference 17: http://www.xbrl.org/2003/role/exampleRef -Topic 946 -SubTopic 830 -Name Accounting Standards Codification -Section 55 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479168/946-830-55-10Reference 18: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section 45 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147479105/946-220-45-7Reference 19: http://www.xbrl.org/2003/role/disclosureRef -Topic 944 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.7-04(18)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147477250/944-220-S99-1Reference 20: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.6-07(9)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147479134/946-220-S99-1Reference 21: http://www.xbrl.org/2003/role/disclosureRef -Topic 946 -SubTopic 220 -Name Accounting Standards Codification -Section S99 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-Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(4)(iv)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 26: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1A -Subparagraph (SX 210.13-01(a)(5)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1AReference 27: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(i)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 28: http://www.xbrl.org/2003/role/disclosureRef -Topic 470 -SubTopic 10 -Name Accounting Standards Codification -Section S99 -Paragraph 1B -Subparagraph (SX 210.13-02(a)(4)(iii)(A)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147480097/470-10-S99-1BReference 29: 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https://asc.fasb.org/1943274/2147482689/260-10-45-60BReference 33: http://www.xbrl.org/2003/role/disclosureRef -Topic 205 -SubTopic 20 -Name Accounting Standards Codification -Section 50 -Paragraph 7 -Publisher FASB -URI https://asc.fasb.org/1943274/2147483499/205-20-50-7Reference 34: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 230 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 28 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482740/230-10-45-28Reference 35: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1A -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1AReference 36: http://www.xbrl.org/2003/role/disclosureRef -Topic 220 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 1B -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482790/220-10-45-1BReference 37: http://fasb.org/us-gaap/role/ref/legacyRef -Topic 942 -SubTopic 220 -Name Accounting Standards Codification -Section S99 -Paragraph 1 -Subparagraph (SX 210.9-04(22)) -Publisher FASB -URI https://asc.fasb.org/1943274/2147478524/942-220-S99-1 + Details Name: us-gaap_NetIncomeLoss Namespace Prefix: us-gaap_ Data Type: xbrli:monetaryItemType Balance Type: credit Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_NetIncomeLossAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - DefinitionThe average number of shares or units issued and outstanding that are used in calculating diluted EPS or earnings per unit (EPU), determined based on the timing of issuance of shares or units in the period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 16 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-16 + Details Name: us-gaap_WeightedAverageNumberOfDilutedSharesOutstanding Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionNumber of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (a) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1Reference 2: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 45 -Paragraph 10 -Publisher FASB -URI https://asc.fasb.org/1943274/2147482689/260-10-45-10 + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingBasic Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - ReferencesNo definition available. + Details Name: us-gaap_WeightedAverageNumberOfSharesOutstandingDilutedDisclosureItemsAbstract Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_StatementClassOfStockAxis=cflt_CommonStockClassAAndClassBMember Namespace Prefix: Data Type: na Balance Type: Period Type: XML 70 R63.htm IDEA: XBRL DOCUMENT v3.24.3 Net Loss Per Share - Schedule of Antidilutive Securities Excluded from Computation of Diluted Net Loss Per Share (Details) - shares 9 Months Ended Sep. 30, 2024 Sep. 30, 2023 Antidilutive Securities Excluded From Computation Of Earnings Per Share [Line Items] Â Â Antidilutive securities excluded from computation of earnings per share amount 61,274,663 67,956,247 Stock Options [Member] Â Â Antidilutive Securities Excluded From Computation Of Earnings Per Share [Line Items] Â Â Antidilutive securities excluded from computation of earnings per share amount 25,630,553 33,170,431 Unvested Restricted Common Stock and Early Exercised Stock Options [Member] Â Â Antidilutive Securities Excluded From Computation Of Earnings Per Share [Line Items] Â Â Antidilutive securities excluded from computation of earnings per share amount 434,500 187,126 RSUs [Member] Â Â Antidilutive Securities Excluded From Computation Of Earnings Per Share [Line Items] Â Â Antidilutive securities excluded from computation of earnings per share amount 22,754,388 22,683,381 ESPP [Member] Â Â Antidilutive Securities Excluded From Computation Of Earnings Per Share [Line Items] Â Â Antidilutive securities excluded from computation of earnings per share amount 1,462,262 922,349 Shares Issuable upon Conversion of the 2027 Notes [Member] Â Â Antidilutive Securities Excluded From Computation Of Earnings Per Share [Line Items] Â Â Antidilutive securities excluded from computation of earnings per share amount 10,992,960 10,992,960 X - DefinitionSecurities (including those issuable pursuant to contingent stock agreements) that could potentially dilute basic earnings per share (EPS) or earnings per unit (EPU) in the future that were not included in the computation of diluted EPS or EPU because to do so would increase EPS or EPU amounts or decrease loss per share or unit amounts for the period presented. + ReferencesReference 1: http://www.xbrl.org/2003/role/disclosureRef -Topic 260 -SubTopic 10 -Name Accounting Standards Codification -Section 50 -Paragraph 1 -Subparagraph (c) -Publisher FASB -URI https://asc.fasb.org/1943274/2147482662/260-10-50-1 + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareAmount Namespace Prefix: us-gaap_ Data Type: xbrli:sharesItemType Balance Type: na Period Type: duration X - DefinitionLine items represent financial concepts included in a table. These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table. + ReferencesNo definition available. + Details Name: us-gaap_AntidilutiveSecuritiesExcludedFromComputationOfEarningsPerShareLineItems Namespace Prefix: us-gaap_ Data Type: xbrli:stringItemType Balance Type: na Period Type: duration X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=us-gaap_StockOptionMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=cflt_UnvestedRestrictedCommonStockAndEarlyExercisedStockOptionsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=cflt_RSUsMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=cflt_EsppMember Namespace Prefix: Data Type: na Balance Type: Period Type: X - Details Name: us-gaap_DerivativeInstrumentRiskAxis=cflt_SharesIssuableUponConversionOfThe2027NotesMember Namespace Prefix: Data Type: na Balance Type: Period Type: EXCEL 71 Financial_Report.xlsx IDEA: XBRL DOCUMENT begin 644 Financial_Report.xlsx M4$L#!!0 (.B#7ED'04UB@0 +$ 0 9&]C4')O<',O87!P+GAM M;$V./0L",1!$_\IQO;=!P4)B0-!2L+ (/>QLOD&1#LD)^OCG!CVX>;QA&WPIG M*N*I#BV&5(_C(I(/ !47BK9.7:=N')=HI6-Y #OGDK7A.YNJQ<&4GPZ4A!0W_J=0U[R;UEA_6\#MI7E!+ P04 M " #H@UY9@JQT#>X K @ $0 &1O8U!R;W!S+V-O&ULS9+/ M2L0P$(=?17)O)VG50^CVHGA2$%Q0O(5D=C?8_"$9:??M3>MN%]$'\)B97[[Y M!J;34>J0\#F%B(DLYJO)#3Y+'3?L0!0E0-8'="K7)>%+24U2>:0]1Z0^U M1V@XOP6'I(PB!3.PBBN1]9W14B=4%-();_2*CY]I6&!& P[HT%,&40M@_3PQ M'J>A@PM@AA$FE[\+:%;B4OT3NW2 G9)3MFMJ',=Z;)=MD/SF?7;]X7<1=L'8G?W' MQF?!OH-?=]%_ 5!+ P04 " #H@UY9F5R<(Q & "<)P $P 'AL+W1H M96UE+W1H96UE,2YX;6SM6EMSVC@4?N^OT'AG]FT+QC:!MK03621A'^_1S80RY8-[9)-NIL)"SI^\Y%1^?H.'GS[BYBZ(:(E/)X M8-DOV]: [MR_>X%#BVR]*+ M41B1%G\@M MNN01.+5)#3(3/PB=AIAJ4!P"I DQEJ&&^+3&K!'@$WVWO@C(WXV(]ZMOFCÜ7 MH5A)VH3X$$8:XIQSYG/1;/L'I4;1]E6\W*.76!4!EQC?-*HU+,76>)7 \:V< M/!T3$LV4"P9!AI@S M&L%&KQMUAVC2/'K^!?F<-0HACA*FNVB<5@$_9Y>PTG!Z(++9OVX?H;5,VPLCO='U!=*Y \FIS_I,C0' MHYI9";V$5F]?JH,@H%\;D>/N5Z> HWEL:\4*Z">P' T=HWPJOX@L Y M?RY]SZ7ON?0]H=*W-R-]9\'3BUO>1FŸ;Q/NN,=K7-"XH8U=RSTS0LS0[=R2^JVE+ZÜ)CA* M]+',<$X>RPP[9SR2';9WH!TU^_9==N0CI3!3ET.X&D*^ VVZG=PZ.)Z8D;D* MTU*0;\/YZ<5X&N(YV02Y?9A7;>?8T='[V\%1L*/O/)8=QXCRHB'NH8:8S\-# MAWE[7YAGE<90-!1M;*PD+$:W8+C7\2P4X&1@+: '@Z]1 O)256 Q6\8#*Y"B M?$R,1>APYY= <7^/1DN/;IF6U;]\I=QEM(E(YPFF8$V>KRMYEL<%5'<]56_*P MOFH]M!5.S_Y9KF4Q9Z;RWRT,"2Q;B%D2XDU=[=7GFYRN>B)V^I=W MP6#R_7#)1P_E.^=?]%U#KG[VW>/Z;I,[2$R<><41 71% B.5' 86%S+D4.Z2 MD 83 >LX=SFWJXPD6L_UC6'ODRWSEPVSK> U[F M$RQ#I'[!?8]*@!&K8KZZKT_Y)9P[M'OQ@2";_-;;I/;=X Q\U*M:I60K$3]+ M!WP?D@9CC%OT-%^/%&*MIK&MQMHQ#'F 6/,,H68XWX=%FAHSU8NL.8T*;T'5 M0.4_VJ0-:/8--!R1!5XQF;8VH^1."CS<_N\-L,+$CN'MB9[!4$L#!!0 (M .B#7EE1;!O-$ 8 -T@ 8 >&PO=V]R:W-H965T&UL MM9IM;^HV& (;_BL6F:9,*)$Z@T%$DFI:S:GT[I6='9],^N(F!J$F7'+[?MCM:,OX@EI1*]QE$BSEM+*=.S;E?X2QH3T6$I M3=0W<\9C(M4M7W1%RBD)\J XZF++ZG=C$B:M\2A_]L#'(Y;)*$SH T8ZK _(W_@CI6KRY1AKEF;$7?7,=G+&!80VA>B54[[\/5 >,MW(Z2ZBC%EL%+9 &M(!C?D+-?7[OYO>?+FZ>SI!UW=>QX0)"C3$M*UJ%K4. ?54^^2J;5ZK*>\5_4XW MQFD3EK(LR^X/AP-G8,*$@YMROG$+-IR(C//OQQAH0-TCUV[;N.W81E PLBDH MKD#Q(0F=AA'ER%-T"\;-V81U;@A?4#3Q?65IAB.S C9RP8AWG,6R/7?D>&[8]NXZY5&M=L+G",O7-]1BNQZYL MC[W']X0RHHC-D8U_?OX%S:B?<<5K)-SC@"(B!)KH.HK5TG4FF?]R@E(U1:U(ME%'TH]6Q].R*4C6FY\M:8W4I9 =UG\;)PK+O:(*,BV:_5P MWPAX#*N$*ZN$87^S2S"Z>O67)%&S8YTGW"-T-YE=3HQK:#BP*6%EDC#L:LJ! MR6=O@@RU/4PU;-S=7T8>]JW!\.K2%V>Z/NRL3XYF ,=C*F=1BY9GU[\']+]/::0!&=JU"KI6]O)$OSX^AG)B6+ M\\LE)0'E^@7U_9PQN;O1/U#^1\/X7U!+ P04 " #H@UY9I>*<[C8' #A M(& 'AL+W=ONQ;)N'X9]8"0Z)BJ+GD0Y[7[]CI(BR2)%)Y@+I)'LX^DY M\GC/W7'W>?RKA;ME[R<2.%Y60!2KYYGKQ#K]9^YX>T%C\ M(?A#-;I&.I0[*;_HFU^RZX6G$? &O^Q"1Z"N6,57\O\3Y&I[?4B7J",;UB=J]_DP\^\"RC0_E*95\W_Z*&S]18H MK2LE=]U@0+ 31?N;?>TF8C0 ^S,#2#> /'4 [0;0)M 661/6#5-L=57*!U1J M:_"F+YJY:49#-*+0RWBK2OA6P#BU6LLB@T7A&8*K2N8B8PINWK.<%2E'M]IQ MA5Y^+EB="?CF%;I$GV]OT,L7K] +) KT^U;6%2NRZFJI (_VNDR[9[]OGTUF MGGW+]Z\1]2X0\8AO&;YV# [_A*0S'S7!Z/'P)L]!/!>FG@C3^@KFIJ,N2%PJQ MJH*8W]CB:1U0NP.]XJY4>Y;RZP5LJ8J7!{Y8?7\=#KVWMNC.Y.PH5MK'2EW> M5VM6;1&L&DKU!? ^G%@>60_#656Q=A8TK718.*TI(Z(57R\,X'HN9GT0A[LV. MD/H]4M^)] ,KOW#%[G*.*I[6I5'"6U&VOS1XW% PSB.)C!M=@'VO,2.,^AQ M!DZ<[])4UC"!4-M2#K,)@"]0P94-:F! (%$* MY4^

(696T4KG+T,ZL[K/L?4FMR#XJL:Z;@>P_PWC&H.)}4#?Q6< U=%.2A)3$89R>P4M&DHG# MF[^"]XDIP<7V@"3YZWJCC4)-_'V*KX=+3L/9/KG0'2O@:H*-H$$]PF3U]DV4 MA1 _.!)N.P:;GT/]G1$B9*4O.D-E$0@:&-!.P35#O17+M!7]AKW:4K@J8#.#&O6]65G MB0)]=Q%\]Q7 D60(%MQ N\&=MNIWR.;,>F!58:61D-$*;AN&45V[$[U]0T[, M!7=]"XH9J2Z"NSV77\BO)$]IE*;DG1LL8YKEX3"(YSD-HV@8)>F"9G-<"SZ" MD-B0'NN[ZWXHW[-'A-^"9ZQ)KS%Z(TDAVPX3>")_]$26DSBE293391XAX80N MEAG-DI@DT9(FF(%DN2#Q$M? #C$91 ,+D+*H-/YQBUMX-9A*.YF)O1M,H1 -8 M*7B9:X-0100D2;EPUC3/'ADOU3W;'6'540!-;XM6*=EZ53GRHZK.:(D9H_BF M]\K$M%GO6 .1FXOGMFT4H:E815#.E\GI DH5$>TC2)@@?Q"-]&A? $A^*:AWP<46 *\PU/ MH 1N):6/@-,DI?,P)-$BIU&0.%:!)%-(E]LDR"P_ MX)LTK"%91&-LJ"Q+2(8JG6 M"+ZRO'KO0[0I:P$OH7)*'H9EKHDYPN*L$ PH;V0KCF:"> ^M:+@!F"*C]! MWE.R6=7"S$|9';< MU)Z_K98HX.<0Z6$4Q*I>[0.]95V']BU2PVV[FAZ?K52>U MYS1^%WQW$-$[G1\T\^Z5"_#@ZJ"87.O-U;ZX9WMLZ@5S$*Z+$YXZ<#V"7#]F MAIM(5I4&FVTB#+T1GUO@D!V4W MX'HE,65!D@LL]"0 %AL !D !X M;*]W;W)K&ULQ5EM;]LX$OXKA!=8M("3.$[:9-LD M0))VJQ:'701U>X?#X3{0TMAF*Y%:DLK+_ ?I[9DC)6;F MF1GI[,[Y3V%%%-5]7=EP/EK%V+PZ. C%BFH=]EU#%D)6SMR MJ:X.II/)RX-:&SNZ.)-[-_[BS+6Q,I9NO IM76O_<$65NSL?'8ZZ&^_,?CJZI37RX)_&+H+@]^*+9D[MJXDO?BW/1Q-6B"HJ(DO0^'=+UU15+ AJ_)%ECOHC>>/P=R?]9[$=MLQUH&M7 M_=.4<74^.AVIDA:ZK>([=_#6G\0TR5W5#.6';*+'H\-=@7+ZYT M,$&YA;KQ%,A&G;"RI9HE- &SF5E:LS'"%ME%=%H5K;31VJ6Y<90#I03WK?CT_ M.XA0BD4?%%F!JZ3 !!$%?E*. 1M70;VU)96;^P@3&_1M+/H:KI3X(R:?74T M&:O19']0]Y1C]"1R'OQB+QM!O_[H>UQK^WQ+NG;_;6C[0,#TEK=EB92 MJ0H']JF0? @7@5&J^O3!6V\+H2@7((&1S#&JE;TG-B:P" (WV6&>L"/8E5A-2 M(*[D.N/>> ,A307DEV3)ZZIZX.?4Q+0W0K$/5A29\3D(R1] .)U.)Z]_N;R\ MD9^'KY]+6.NF@1/UO"+E6Y;(-STMVTIL%*- %W/YL7\IVH:+V)}B][>U^OE27_49SG,U;8(04W?0[UZP[$:5 ^RYL9K\J8>X *@$KEWF61=) ME284E0LM\,<-/4/5EFN,m4[*]"U2&8X#_ VFO.*1C>;R @K%0\MIWITX.IB MM1VG?8X&,*CS-&9= CTI!L+*M54)+127$E85>SZV-G&UZ,H&#L+K*P{[X,(7 M(%VG>&7O')Z\#NK2VA9[WXDC%$YC>E>`D[V_*UB3<0T%ECR0]HJ8E]0;*JB> MDU='A\)(L1V.E]95>-9KBQ@0>33W+5/G-*T]5L_X:0Z4S\[/0:.>]WWUJP6U M6]1"-JG7US7& A1!^?ME', <:US.D.>|W(6+E /BDY+?ACC#@*JL0HTJ7'U&U MY-E8W:T,XB<[!$Z(.U.Y(Y#WRDNX; ^)3=WGFB MK7)*X ; 5PYW/6Y'D%3/=,)/8@=:&O^'/W5E("^TF-+ / (]74);42K7*P1[Q4280A;5VP9=)%37Z4&509.ERB:\(7XZ\]1 MA>]/PEK$!/9RQ>*?22%@.\CNX9SF+.U.W7V6&$:@P4&=22O-9*YHL6!:<793 MEL6L@M((ND![7'Q"")3D0^8"17^T)CZ,.1 'F:BE+MX:UP;$?BK"5.[RZ MIR]W.N1#D 1Z&Z*IN?78YM*G29",242]B>Z3DJCS%\ 8U'[\'!/L2XTL-!: M?T+&]PI(HQ0PJ#7)'W&EP>]&XDI$GYJS$%#K*=<#RJCYZ:2OFD\:&1X%93B MYH>/W;Y!Z70$V]89OLW"Q+6/*0-7DVT30S*1 ;6@RE8*SGJ/]):9I6;MKO9:A'9PBWBGN4WLX"T5[J.< -!;$G\!P^4>7Y6]5-8!4'AQ M-UP_=QZ9R1A[#HTV)9c/2Z:?82D42CROSQ/L"H@&L"KJ>TI$U-<6 M!B9(=5F' \Q:P6T.WH4](@ZB,).(-;EP0F>P7YG/NT4= MOD*OE9c-IDAU2& M& ".+[3!P5F92UJD>2JYA ?%%6W.8%:SEVT<35,|=XC278H[]C1A(/ J]4FAU M26!@;R$MU;)RJ(Y@@<((0EAA%"B$;B2FQ,66$P!M04EP+6IDU_<6J?K$A^Z\ M-!-T1", 'T3VJL$DL]['ME^Q1%.@BMM()IJZCD(&@--5385W*#0K%[Y@)3A(MAI*TD*2@U_J!5>-5GEDB5ZC/F\0G\.>NPG#2%X:3G;3^E;4]=R=8CQY7N\1 ^I&H4=Z_(VY M:9>#3GL'G7ZME:+/-/&(?0RA*0BV>>BO251?70!8U;.0WUR63EYNS$BN5N- M#:]X2OS=W:8./TT=C-:/E[,K94)V'0Y^X E^_)T;W(R_E**>O8>8V6AIJ>3 MYY!8-YXEB@:(D;1,N*C;'6;P.J*;Z_I>$B#TD[Y.W#5QP2%)V0((U]'AUD M&F4N1B2Q"?B7F(MG%.;LP5@>D/!+8ZU,D OL7T_HAR &@VFL$Y[J8!#20A0 _M2=3Q.(^YV5Y/T;O09,WRR6Q#>#Q$)QZ[^[(W"GO?FVS68-X*D^]-+I5XBJ< M:MLF;6L.DG0[0\;M0PS?.+8/7C'QNP>IA^^Y'DJ,J2!\2XS]--X0T(77R?&V M\%JO?$I8X4HOE_QJ+2&Y+M^JT:8<"\R%-W/<2(V9YUD\TM+Q0-B/L=SQH&,; M#)7K((.XU%UXKH(%^@=0W]_[4]>A;J*OM9@SU,E2FT ^IW",,=>+G$:JW; MF\TPY (;7/;)]'\,KKX*^T_;M]9V$U[M+1KX(\.G0M^XP1J%2.;&?Z;U\O3"0D.Z5(O?-"@ MX.=:7^BR#(K C2^=SDEO,@@.USOM+V+L$,M<.7UARM^+I=^<3K()6NJ5:DK_MWMR\TET\(NA;F-+%_^BFY95@<<=$X;ZI.&/954;>_ZFN7AX% 1AX08)T BWZW MAJ*7E\JKV8DU-\@&;M 6%C'4* W.%74HRI6W\+4 .3][J^QG[=6\U.A*+QI; M^$([=/@A4-R3DZD'&X%SNNCTG;?ZV /ZNZ1JI?H^9>F\+?# M%/QQ-G?>0M/\N2\)K0V^WT88I&.W50M].H%) <=I>Z\GL\2..DF-'&:/RF8-F[CUT@PXL M:N VC&.PW)/C V@#KZNYMGTO*?'?;<:0*F, ^Y< 1FY(>&.< Z5WV3KX>'1U MA#PPN,;>#@W AE)),:<9K"C.&8'?0Y0(]"1 ^XICF _#"V*VQRFM4&P]"(?=S M YXB02C.LAPQG.4T"%(0%"3!DN>M48"Z>G&+S+PLUBH@DT-,II@R!O8(0R"4 M$1!B4F(B&=BJ*FT7A2K15FTA 1E82%C0_#2N,W[PP7CXO#^3(0S!*::2PEH M/XLAT3\2-,.86O*5#EP:5>="FF, <7\EZ4XXPEF7,"*"=EZ@[EH8"YP0">D)1!SX MXC;YYR0+A@D1<9WF20R+P8KLTBR@OB1'(Q @>@@0_P("VGCOUP0.OQ^&@7&[M/SGQP9WFSIVR<^!(*NH&T.1[=]#6N")>#WX <-YH$!S-:)L=\S=K8Q%+T&W!XG8 M*0<#;!Z;DY \.#96,%6$!J;QVJY+.'\ $9OMI M_(NK;O3 ^0R3E$;G\PZJ:(:ST02;;&-F% ""BCN0VP-L__M2)IG&*+ M/ZLF!QK=<"O(,NZR,U6MTN#5,5#E[" E"5@MV<"-F!9C#XZ%%@;1LF#7,3VOF M_!O,Q^R]JNS2L)^K'/+'ZX>H:*LMWVA[RG]86&W4*IS([,2F1PTLI 5DBOU@9#9@Z/>I@@%LH9Z#9+T,2LF0G<3-C#:?/YVC73=RH3KN_LE9);'IX:@]R/ MGB=+KS2LA,P9?%V1036T*;11-WPMKB1YF#RA%Z419;.7CL;/E\O[]\"]$)TS MJ[/GL?VCDU'S]E#9ZM5&'D\2%O/H:5VUOD@\/XF<3W@PWH[..REFLG#JX)E" M-,TRO89._Q0/PD@GBLWH^O*SI^!P-,:4X.%>*;%O5+8$/ Y-RH+X:5?.R+R MN4M3GO)=2)>T2)?LC71GPBS9!8*+Z _H[;+*BC5N7@CLT&'K3N^K9^&)*TD[Y.W#5QP2%OBQ=M0(!=2Q(C4W6$MQ MJB-JLG'D4X? S^(B>21SV/B#,+O#$3*UJ+ -N&@U$/,H0K*)4$T? M>;Z?L@,"O'C,#K'8 _=3']JV01(WKAL6FAE_(4GXXD"9X8VY'AJ=MAJ=[9 @>B;.[M"YI-RW>;-3P=:M?G.C>-N]7:HY7#?J YU9OXPO9]DJOE6]I\ _JJ'-F6![$[1- MC?OM?U_QORN'' 8C2ZQKUSI1QOM=P"Q7NIEYA>&8FTW+E=C;4C@+Z3^7)<=N) MPYB@^=7VKXL+;N5DA@X+@H J!A, "'W<]2;XT? WU/B$. "9TM'4;EN=47"I/ M#+ O!SYJR4=H"\V\77(NB:6&8/U_ DM?3(,1B9J. (U[X+>DO4&'P"TR.L[FO="+\B* N:XU'^=X@9>U_<>]8MS*W?7 M,%/6]M(-ER"PGQ !?I\K93#/P7LL8U\9FL MM? [J'W[;S*/8$P(JA?,1,/X]P#5(Z0,AC6]=S*B'](XOUX?HMR%WS&7-+5QK M^9?8N'(>32.R@2UOI/NB][]"ET\@6&AIPR_9=[9Q1(K&.EUUSLB@$[JK]YX]= M'=[BD'0.2>#= @66'[GCBYG1>V*\-4;SBY!J\$9R0OE#63F#;P7ZN<45EUP5 M0%9! =>ZJK4"Y2QY?!_ 7$NS9;.@0QAL/BR[D51LR>25D3CYKY4I+;M0&-O_U M'R*]GF-RX'B5G RX@OJ=BKY8M?WEF2\-=J]Q3R&MFV^-J#UY M2GX'=XSUR;C'6=^70 IM74#@1=%4C<0:;; ST B+UE>55[]XKN]>6_V2&QRX MD3T8(-R2K9;XP4 =*D5VPL),.O(X;!\;2 M9T]@ *F7=#4Q 6F&N#M,P-2(#F)(B]01>0@;ED%]A\'(IU8O^*'Y]Q*&T,\X:XU+ZBJ9HA=L+.:.@"T0UDI0*^!R R=U8,[*HE3:\OJ]8AS[WA7>46^IZ,AB5D@EU.8GO(1^ M'$Z&(Q).(G[PP1.29Z$XSCM?5*6B>-7KC!KF? 0]D\%?,$G#N&49CE*/,0C3 M\SI2

*[,=8/OULYT044A#AW8#_CCOZ^><.+'[:RZ>Y1) MH4U*F1PX2Z6R:]>5LR6D6%[Q#)B>F7.18J6[8N'*3 !.K"BEKN]Y'3?%A#EQ MWX[=B[C/ N7K@=-RM@,/9+%49L"-^QE>P 344W8O=, ^M M7!*2 I.$,R1@/G!N6M>CGHFW =|(K.5.&YE,IIP_F\Y=,G \ P049LHX8/VW M@A%0:HPTQJ_2TZF6- ,+=]M;]UN:N@V:Y5#PMQ9H@):SXQYNR#CN"5OB*P"\%_EL%02D(;*(% MF4UKC!6.^X*OD3#1VLTT;&VL6F=#F'F*$R7T+-$Z%0]SJ4>D1".>3@G#IK:7 MZ#/GR9I0>HDP2] =4Y@MR)0"NI$2E$0?T$1OIR37(WR./FTR_5 @2&#0*%;_CH?@!*$R@LM?IJ,T?G9I3I#A*'}<^E7D;V7:43,ECNK(0? M%0@*^_ 3R*Y0X%TBW_/#&OFH63Z&F9:WK#QX*7=U&:M:^E4M?>O7_J=:'E2O M*.JVQ.@'NIE*)?1^_EE7@6+)H'Y)\XY?RPS/8.#HEUB"6($3OW_7ZG@?Z^KQ MG\Q>5">HJA,TN< -UJ?"- ZIP#O'P*,Z M\,Y;P!NM3P2/*O#H&'BW#CPZ! ^B< ^\T?I$\&X%WCT&WJL#[QZ]\+](@C'HJ-X9L_>*5?Z)+?-I;YK@3 !>G[.N=IVS'%>W=[BOU!+ P04 M " #I@UY9K1K/C+ ' #8.P &0 'AL+W=O/E!13M!5&2F_[4$L*>0YN+G7)(TJG#Y1)YAM"!/J2I3D_K#VRS*$Y& MQYM2(;YD!8DEW]94Y9A(4_9W8@7C."%X)2E(\]QIJ,,)_E@<5I>NV:+4[H5 M:9*3:X;X-LLP>[P@*7TX& [B#IPLWR=U&J NCQ6F![\B*B(_%-9-GHQU*G&0D MYPG-$2/KL\&Y>Q+Z,U6A+/%'0AYXXQBIKMQ2^EF=7,9G T>UB*0D$@H"RY)[MLB1IJI!D._ZM00<[3E6Q>? R$_K[LO.S,+>9D2=,_DUALS@:S 8K)&F]3<4,? M?B5UAR8*+Z(I+_]'#W599X"B+1/),A7%=8=R585)7*+L^JOI>"A=@@1>GC#X@IDI+-'50JE_6 MEGHEN1HH*\'D7Q-93RR6- +|G3"2W*4$KDB>4H0]4$([>H?,X3E0P<8HN\VI(MJM"^#8C 22+XD;PHCW_?T"W'>2S/=8&K)$TE #\= M"=EP13^*ZD9>5(WTGFFDCZYH+C88]J7;A60%7 MI!@BWSE"GN.- T<=5@-Z^>K1TL1E=T3_"&MIZJI6(?>3-:SS8R_.9&&G+Z MSB#W A61L0U^<9U1FA?^J6YZN9>25 M(4HXW^(\(BBB7+3>QQ7HM 15</3]PG49_DG? >1]T@>"R)IA%*4'*&5D#]Q8PYHT[6B M<)U&-_=5M;:BKZHO\X5 ?(:FKJ.-A/.RJHD>M+ETN06C$9%2XK44&,4)CU0N MX$A:@W(-T6H%K#1]$S4H6E"CF6- [YDP.AC<4K1F+AJESK;'XL,UNI>!RW288 MCI/\#L7* GPMG4"KZ%:|WJ)#H@4U6C-E^P=Z S&:>GM:;|^J=V.Y*#4O6))' M22%],R[GOMWZF9&8D*S5P5[8&7I' !(MJ-&,Y./N1P"(T8R =I"NU0W5.?W) MGRR5/SE"OS#*VX>[?W@?SP_NXJ6=L[>*G4A#*%)32.W[7+OQ"]=K4CZ\D[FI/ MGA69G Z?QG"KFA6BZS;GIJ'C^)-]/:W4O?7L2!M"T9]*:C_IV@WE_L18Z&0A M,T74NKJP0_;.]! .LD8SL\'0WQ?]>WA#$YM#UVIT^KMX.3DN:9;)9?5*T.@S M6FUO_Y$W A(47/Z(;F<"SHGPF\NF*J#FVU6K:V]8[>]F$QO0MA$(S MHZS]IGL,^@S A;222U"T !0MA$(S Z,-K-O/P;[P),!M]XR'$S*H4>W(&D*Q MFEIJM^K:[>HWI+)EBCE'Y_9D!6E3EZ!H 2A:"(5F;AEI@^PYH,G* S7"H&@! M*%H(A68&1KMES^Z6FS>46N,>H4@_9&/J(5MK>$ M,RA:4*.Y7B.US8?SN3]U M=O_V#1Q4"\P@: OMV2WTP4.Y1E2.FD\JK]6:6:8ZXJKJ6%B@:"$4FAE [>.]">S\#>KA0=$"4+00"LT,C/;ZGMWK M]S0;- =J+9L/.VEOQ;JPA%*NII7;47H?,AAQ^P='5!/7J.]^"@$BM747;MRW^[*GW2/<-%5]/%A MQ_S9T/'VEKMVXMYR=F,-H5A-.;'5']NU[W=?X4>45CM9R/BBV+-I@7KX[$%53 M0:2F@E95)P?V:-[RHJ*=OK>HG4A#*%)34VUO_>^PE=TV_;;%[*WJG=R 373 MH&@A%)HQ7VVY?=A-;!]T$QL4+0!%'Z'0S,!H\^[;S?MY_,^6BS(F@B*/FNR%?;= 'JU$'1@AK- ?!E^_F!^N]1XTO%C+"[\A-1CLK7 M@A5)X^KN,]3S\N/+O>L7[LG2;;D>N"=A]9&IAJ^^>;W"["}.4K)6E(YPV-Y M/[+],]+J1-"B_$[RE@1!L_)P0W!,F"H@_[ZF,LO6)XI@]S'OXG]02P,$% M @ Z8->68N+)1>0 @ ? 8 !D !X;"JW;W)K&ULK55=;],P%/TK5IC0)K'EJ^W"2"-MK1 \,%4K@P?$@YO<-M8<.]A.N_'K MN7:RJ!M9V0-]:/QQS\DYU[XWZ4ZJ.UT"&')?<:&G7FE,? >'[.B^AHOI,UB!P M9RU510U.U<;7M0):..%#%_2@()GY%F?"RU*TM5);*QG F8*&(;]J*JH&&;4IC%_PLK>D&EF!NZX7"F=^S%*P"H9D41,%ZZEV&%[.QC7_LY',Q]O(K"#CDQC)0? &QA!IQ;(I3QJ^/T^E=:X/[XD?VC\XY> M5E3#3/+OK##EU$L|4L":;-MS"1OM)%5!T8%%1/M MD]YW>=@#A*,7 %$'B%X+B#M [(RVRIRM.34T2Y7<$66CDZKEI=T0NZ MEE"? D3AX1Z(@&@W 9X?A<\@1'CIX_!3N8X;Z-$5]FB+'-WY%FN:P,N3'Y4H; MA9?PYY"WEBP>)K.%>:%KFI/4P\K3H+;@96_?A)/@PY#3_T3VQ'?<^XX/L6<+ MQ43.:LJ'7+;0B8/:;K'- PC"PO]3?[AOX=]P3;:->V^B@MEM!*XEG\AL*+%P\ M$Z9U0T4.))?:#-ZYEG"TI^0T2<+S9WH'HL)PDIP/RQWW8/OR%ZHV3&C"88W(X.P62?U MX<*Q P P0\ !D !X;"JW;W)K&ULM5?;;MLX M$/T50EL4+="-)-^=V@(<:XLUD&R#9+M]*/I 2V.+J$BJ)!TG?[]#25:L1%'K M0GVQ18KG#.>0,YJ9[:7ZIA, 0^YY*O3<28S)SEU71PEPJL]D!@+?;*3BU.!0 M;5V=*:!Q#N*IV _.\DN53"3.Y,R =>*Z!WG5#U<0"KW<|=W#A,W M?)L8. ^$&LXQNX1;,I^Q:XWWT3*PK M=RF_V<$JGCN>W1&D$!E+0?'O#I:0II8)]_&)'4YZ9X_'Q@_Y [C\ZLJ8:E M3#^SV"1S9^*0 TEYH;N?\;2H>&EB^2J0G&'7 FBG]Z M7PIQ!!A/7P#T2D#O"< ?O #HEX#^SP(&)6"0*U.XDNL04D.#F9)[HNQJ9+,/ MN9@$WUGPI[(K5'XEB'.!$O).3- XD$83*F*RE,(PL041,=#D3[*(8V8/B*9D M)8IK9H_K30B&LE2_Q26?;D/RYM5;|HHP0?Y-Y$XCD9ZY!K=GC;A1N96+8BN] M%[8R)5=H/-'D+Q%#7,>[Z%;E6^_@VT6OE? 6LC/2]JZ1GM<;-.QG^?/P?@,\ M;(>'$"' MYR$H"/%LOPLOESB2K(RP/77 M)M4+VGXSKL_,'WODFR+LG"CLAJ<@QJ.0=M[,_' M#!2U5YVD5M%W1!9J&DD,*(PT:G R M2V2=IV$U0TD1*30&&3 %7I P:\23!R M3*+P>!]P3A.Y*5<<4,WVEZWV3SV-CLAJIS&L3F/8*E5QJ^D:,X<4-AN1**%J M"XUII* :Y53VNW87>#/W[EB7YRO\X6@TKJ*6[? TBPZ/*H='K0XO%Y>K#Q]O M_EDMR)2<5'). M?A!\!O-,GG4B!?B])U@@:H.Q:-,CY7(G3).:DV=1-AIZ3T.QU?2I*CVW..D= M6:QY/ZV\G[9Z? T7O&=_QUC!L93CUWG1)%G9$5E/.JQZ+1^_W!:+A)VY&BG;*% M7;'5-3TJR/T?1*%)5E-.8C3PH4!0+V6(?;FJ!1TW;>85%;-.K7BCQ9OXB{8"OW< MH]Z& Y8$MD? 4)+))J6@%JMFJ#UWDW=>3^0O_?%ETDX\T17-[A94&$QIUWB"E M=S;&ZZZ*?K$8&)GE'=1:&NS'\L<$>VQ0=@&^WTAI#@-KH.K:@_\!4$L#!!0 M (.F#7EF]2A-^F@@ *Y. 9 >&PO=V]R:W-H965T>G\LUFGQ>U@59;; MZ^&PF*_X)BZNLBU/Q2=/6;Z)2_$V7PZ+;<[C15UHLQYBU_6'FSA)!^.;^MI# M/K{)=N4Z2?E#[A2[S2;._[WCZ^SE=H &KQ?>)/E^^Y"+ M=\,#99%L>%HD6>KD_.EV\".Z9AZM"M01OR?\1PU&PGH%E[^/7KW16-UXTYC$^N"1;_Y$LRM7M M8#1P%OPIWJW+=]G+$[QID%?QYMFZJ/]W7II8=^#,=T69;9K"H@:;)-W_C/|I M.N*H "(=!7!3 .L%O(X"I"E]*THP!M"M!S[^ U!;QS[^ W!?RZ[_>=5??T M-"[C\4V>O3AY%2UHU8LZ775IT<%)6HVL69F+3Q-1KAR_X|||W7'G>V>V'UM. MJN2\7IPF1;QW5;8KXG11W Q+4='J=L-Y4ZG)OE*XHU+$N<_2-@UU,#?69GE^7=GGWQW MI3/(8J\+?FF^-.4]3V7F+F5AEX7VWC.;P=" M) N>/_/!^)NOD._^8.IR2%@$"6- ,"4Y]) <:J./?\O*> "TDOTZ(*0?[XGY= MO/JU\SS&GHO"\&;X?-R[AC#712.DAD7ML$",48SX5,-8.\WP2^*-#F-)6[]!6 MS]K6UV%WQ]Y2FC71^?#/=|!!OOI#!

*MC&%0Y1<0H'=+_P0ACS; ML4QU[%X3NS=>>,K+!7]#'DB^(^#+%J!P"$(FM/JB.T3!P(:66GB@V;Y]F]\M/3+SR8KP4=D9IS]UR6IE M" [6R1;K8NH4Z:)/@*XM//0%=I=3)%FIEBW2Q=4N)VE*B'R)!M9N.T43RYE#K90JULD2ZV;BG;!A..=YC: ME&?8 MK0,U%?>A1-I^=Y?E][% TE@I;;;[Y4.--"1U^"VM83CO>>2YS*UYQ" M7*XPNRG1VC=K90NULD6ZV+JE M;'MG.-K5Z9,>?Z@IEHG,OO0H8 @%7E]ZAC!HRC_8EYXA+K!<[YCRM,TH'.]& M?RM3K90JULD2ZV[IY+VQXC\Y4%"&EM MH+6RA5K9(EULW5*V#30:[>]T"5#MYO#'?VA;;O_W=A7, =.U^WZ6 V39T>CH5 M*6"6"^W^AH-QL ^;$;8N-!E1$5@U>Y:,]ILLE^66\N]\3D\7T#%> C/HVH+ MO:6O=O3EF],ZR3E(R9UT97[PY"W%]DWRZD30;;D+?$%N%EYN"$X)]P R.MW ME(KGD\)!\Z*L_| 4$L#!!0 (.F#7ED.IN.:HP(-D' 9 >&PO M=V]R:W-H965T8*FV?&.+D@-.#:C(; <]Q^G:!";6BT,@6 M/ I9)7-"8<&1(H"\U]3R-EN;+G607!+-IG4 CL*2[R!)7*=CRJ$7@AP2J1FP^FUA!GFN MB=0U?C:<5FM2 X_7!_;/QG?ERPH+F+'\&TEE-K:&%DIAC:M X 6 WP#\UUH(M&D#P6@N]!F!!B+'$4G1.%D=$T3 M5@"ZPWL0Z".:I"G1"<0YNJ9U%>ITGL<@,B<) MEU!>(M_Y@#S'"SKN,WL]W.]RY_^LS__9^J- @^&U=^(:O)]>Z0#$12OW/[SJ>N8+\E6?R69/,W M(GN4EJ!-2W"*/5IPMB6F1ZO'J1Z@29+4C[$P>,(T?ZX4#(=NJU0[;!_UJ@+XQ@P)@1)645F79RMMY]#$ MM-\G\]D[FKD=\EC-K7K,_*&OA]X-YAM"!)/5&LM)TRA63 MJN^:9:9F+W"MH,[7C,G#1AMHIWGT&U!+ P04 " #I@UY9>?DU1I8$ #B M%P &0 'AL+W=OOS_;4!(20](K?4G ?/,- MW\Q@CSW:$?K,-AAS\#--,C8V-IQO[TR3A1N<(M8C6YR))RM"4\3%+5V;;$LQ MBI11FIBV90W,%,69,1FIL49HB^N\4)V0W-J#Q.O M7F^X M'# GHRU:XP7F3]M'*N[,BB6*4YRQF&2 XM78N(=W<^A) X7X,\8[=G -I)0E M(<_RYDLT-BSY1CC!(9<42/R]X!E.$LDDWN.?DM2H?$K#P^M7]L]*O!"S1 S/ M2/(CCOAF; P-$.$5RA/^C>Q^QZ6@ON0+2<+4+]B56,L 8!>ZJ%?&BCI9J%=!2Y '$U&E.P ME6C!)B]4])6UB%>QL*.3[Z*6OR#, 8>,06+#:(8W(*%*,:[$W19BK6-NOL9[:K80+O.T!Q[H! MMF6[FO>976[NZ.2\S_O\?WNO!<.I"LJ1?/VFPLM33!$G]$Z7V<+6T=O*R?.. M;5&(QX:8'1FF+]B8_/H+'%B_Z<+:)5G0)=F\([): MPJ 6X;N_KROV0A23&X MDM_OM2X/!<5 4<@UYV5RZ[G0%?7S8=D=52,*A2,&@MNA]JX<;1 M+7H17_|:O\ [Z.1,KB5@I1#ENQ:H",E&1\6 MJZA8G'71\BZ.E@;9$"T-LB%:I\@ST1I6T1J>GL5\I]M^LN"7O_D6:_4LT:T"FC7+FC5#:]^O6]VJ M9PD2DN]5"UI<3\%?#SA=8OJWMD=LI7OKK-XI6] IV[PKMGIB#C82\!T-76G< M51JZ9 LZ99MWQ59/@[U/@_W^MJ[D.-O7Z7"ZQDZ'TW9V.F!;:P?WVPG8OI\X MU]S!3K<4G;(%G;+-NV*K)V*_K8#M^XH/:? %*GY=T+3IH0]NB@S;T+1KHF<8% M[KB3I1K7&J4FP=GEJ)Q6*O#8B9J M/<]X<8I4C58'TO?J&/9H? KO9E S'L@#;'5&NJ&PO=V]R:W-H965TZDN_(.H9=$:M.NMM)V-VK4VP^K_>#")$$%S-FFZ?[[M&P.%D%"VE5"W7Q)L9A[//)X'!D]WC-^++8 DCVF2B9FVE3(_U741;B&EXH3E MD.&=-›,IE3CD&UWD'&A4.J6);AF&IZ4OV=6VAD;" M0DB6ULX801IGU3!]K(G8K=K .'9QG'.S:P2X3K2(KT[J@DLZGG.T(M5]:(IBY*;DIOS";.U#:N),>[,?K)^6>LE$],"+($3E9;RH'\3598+%&1 &%K M6#BW M!@%7D)\0V_B+6(;E],2S>+F[/1".W6R*7>*YS^#]E//,AYQ_69-+RK,XV^QS M_>T3 I,K":GXWL=R%87='X5Z@)R*G(8PT_)(8 _@#;__3?3,_[IHV@DL YA M3D.8,X3>)4RTA$&G2,-ND<(383D25I8BH2D,ME'5;6^4ZZO'HT/<|^T?,?S M<+\?]FGH,?0#U[,NH]E7AV(YK& ?BZ;$S)[YI M>?W:,?>:/7,PQ9O5[7#]#_N_=C_'0NMF:[796N]" W488YVEJ7M+;U- <; MM;=0@7W\$K%\U[$GDT,=]%EZ$]N>//,6,=N&T1SN&"]7R^6P$@;]7[VI(Z%U MLVU[1]-]'TH8M?<<"ZU+6MM]FH.]VELHP3M^SCL>EKAU*(1CP\"R;"=X1@9M MPV@.=XSEM@IR)41![_"#O\@QC07#)HN+.B.Y!?5=ZY//3,)/WAZ#B[UZ^T=" MZU+3-IKFY'UH9M2>J 6:@][Y_U!+ P04 M" #I@UY9;L"(5L# "R%0 #0 'AL+W-T>6QEUY#B9XI*6KY^GG:9I\87"PRC34D%L MGYQSCZ^O&\.@4BM.K^>4*F^9B4!?O/'L_^G!TU+DJO=@=/S'`J1\X1<_W$#WKP(5*6Q@+$.\7 MX#%U3+JWE_0CRIAP? UO8/'VL=2SO&*,E#IJVOV%"!R'W.FZRR4PKSQ@]=-); M7$,,ZDH;#;)"); HN\NV 5B8Y]>X(`_ICPME$,F!E)&=|98>[,# M>"$]I2M= MAPIAI+JW<&A[L EJG9R0)0IK8-H+]/:D?WP'6/3# (.&\,=GT[,!J41"DJQ:7N MF(?-X /(J]LWJU([G$FR"KOG_H9@;CK(I IE4V8T%\/C0:<9F!'LMD<[JHH M P"5*G+=2!F9%8(8#VM&W="R4\KY-7Q#_,RVM)=9:\W,@HNFJ0W532MC.Z#?M5K/:;=GS%^EZ);LKU)>%GHXP?=@7]$K2C"U-?YDU!C#U$%|=<#0@:YXW+R2[U]&@5*9Z@$K?NZ-2L6E[Y+_YR<| MSZB@DO"V:5W[>SB.>J]EV>S17<-/9?7O5N^+LUJ_]@\[K? 4QXM!-QF_!Y!O8 M1?4!Z=!-)F_ 9._5ON>?8S(\?)/18:YV4!_76F?"K1-A,^K!R7OH_X S/-\$ M]28+QA43=6_.TI2*!P=#+.(1/]!NJ6OGT]I1A9>H* ME_M6E_@^\F% <7/LU[&82.F2IN.Z*V<3T_1T0T>M+R#L(I?FZ9)$D5QC&5T M/'8Z&&-YBV/X<:MAWH"!Q8%(S\LUOMIXA3Q>!]B:/E8AV$SQ2L1FBN<:$'?> M@)$D[M7&X@ #6P6L=B"^.P[4E)L31;"JF#=L!^-(DF (U**[1N,8R4X,'_?Z M8+LDBI+$C0#F=A!%& *[$4-8?20$3;8T.P6BP^0"X99K>]9!:G61&7:0/G!)BH | !X;"]W;W)K8F]O:RYX M;6S%FEUOVS840/*X9=M0#-;7TX;Q &2NFD#=&E0!WD=:(F.B5"D1U).DU]? M4K;FJ[6^V,N-GRQ1-'UT:?)<4CI_-O9I;LP3^U$K[2:#I?>KL^'0E4M1<_>G M60D=KBR,K;D/I_9QZ%96\,HMA?"U&J:CT7A86>#[_S@/(9# >A087TCK?UFC;YX%Q+4+E MS5GCS;547M@I]^*S-.=AI^^J39W[0,NB*$] MD^&"O:E: <#K(CT970CM1L7#DC))5X*C8%5==F >?Q$3:1CV@QK[B3+O"P.RM"S4396.FE@!V=8)Y)B$5SS:5E#UPU(@;R6NHP9"170=O. MVZ:&F)AI$F+53(65:Q[3GHXLCI:VK[^(ZA%B8JY)B&73)1%MKA:FR7IE]'^& M=8)I)D'VS%7CI!;.1;1YZ.M8X1W[;$SU+)5Z!S$QT23TIEG'-'DS9+0TEMV& MU+P71LPQ";%D0O1JZ7=_P<#KPTPNPM#I0V*628@U\UVLA6Z@\Q),*0FQ4V;> ME$]+HX+YW&_LTS]-6!S 7!L324HLDAM=FEJP>_ZCUWTI9HV4V!JWH=VOQK6I M3)A/>"] [2=&E";$R4.WV,NH44T9*K(R]VF6_W\<2]P>DQ(R1$AL#]6_F)@X M4F)QH/[M8V+B2(G%<7\;7:^):'6*B+P<06VCO1L(NM! 3LU!! 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A0#% @ MZ8->69 YW>A8 P]PD !D ("!K!T' 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ Z8->62?UX<*Q P P0\ !D M ("!'3L' 'AL+W=O&PO=V]R:W-H M965T&UL4$L! M A0#% @ Z8->64S9#4?N @ ! @ !D ("!:$P! 'AL M+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ Z8-> M64DP)'F]!0)AT !D ("!D%T! 'AL+W=O&PO=V]R:W-H965T&UL4$L! A0#% @ Z8->60ZFXYJC @ V0< M !D ("!)6T! 'AL+W=O?DU1I8$ #B%P &0 @('_;P$ M>&PO=V]R:W-H965T&UL4$L! A0#% @ Z8->66[B %; P LA4 T M (!,GD! 'AL+W-T>6QE&PO=V]R:V)O;VLN M>&UL4$L! A0#% @ Z8->62=EU:4, @ A"4 !H (! MM8(! 'AL+U]R96QS+W=O M6>[5[1CF 0]20 !, (!^80! %M#;VYT96YT7U1Y<&5S ;72YX;6Q02P4& $< 1P!H$P $(XML 72 Show.js IDEA: XBRL DOCUMENT // Edgar(tm) Renderer was created by staff of the U.S. Securities and Exchange Commission. Data and content created by government employees within the scope of their employment are not subject to domestic copyright protection. 17 U.S.C. 105. var Show={};Show.LastAR=null,Show.showAR=function(a,r,w) {if(Show.LastAR)Show.hideAR();var e=a;while(e&&e.nodeName!='TABLE')e=e.nextSibling;if(!e||e.nodeName!='TABLE'){var ref=((window)? w.document:document).getElementById(r);if(ref){e=ref.cloneNode(!0); e.removeAttribute('id');a.parentNode.appendChild(e)}} if(e)e.style.display='block';Show.LastAR=e};Show.hideAR=function(){Show.LastAR.style.display='none'};Show.toggleNext=function(a){var e=a;while(e.nodeName!='DIV')e=e.nextSibling;if(!e.style){}else if(!e.style.display){}else{var d,p,if(e.style.display=='none'){d='block';p='-'}else{d='none';p='+'} e.style.display=d;if(a.textContent){a.textContent=p+a.textContent.substring(1)}else{a.innerText=p+a.innerText.substring(1)}}} XML 73 report.css IDEA: XBRL DOCUMENT /* Updated 2009-11-04 */ /* v2.2.0.24 */ /* DefRef Styles */ .report table.authRefData{ background-color: #def; border: 2px solid #2F4497; font-size: 1em; position: absolute; } .report table.authRefData a { display: block; font-weight: bold; } .report table.authRefData p { margin-top: 0px; } .report table.authRefData .hide { background-color: #2F4497; padding: 1px 3px 0px 0px; text-align: right; } .report table.authRefData .hide a:hover { background-color: #2F4497; } .report table.authRefData .body { height: 150px; overflow: auto; width: 400px; } .report table.authRefData table{ font-size: 1em; } /* Report Styles */ .pl a, .pl a:visited { color: black; text-decoration: none; } /* table */ .report { background-color: white; border: 2px solid #acf; clear: both; color: black; font: normal 8pt Helvetica, Arial, san-serif; margin-bottom: 2em; } .report hr { border: 1px solid #acf; } /* Top labels */ .report th { background-color: #acf; color: black; font-weight: bold; text-align: center; } .report th.void { background-color: transparent; color: #000000; font: bold 10pt Helvetica, Arial, san-serif; text-align: left; } .report .pl { text-align: left; vertical-align: top; white-space: normal; width: 200px; white-space: normal; /* word-wrap: break-word; */ } .report td.pl a.a { cursor: pointer; display: block; width: 200px; overflow: hidden; } .report td.pl div.a { width: 200px; } .report td.pl a:hover { background-color: #ffc; } /* Header rows... */ .report tr.rh { background-color: #acf; color: black; font-weight: bold; } /* Calendars... */ .report .rc { background-color: #f0f0f0; } /* Even rows... */ .report .re, .report .reu { background-color: #def; } .report .reu td { border-bottom: 1px solid black; } /* Odd rows... */ .report .ro, .report .rou { background-color: white; } .report .rou td { border-bottom: 1px solid black; } .report .rou table td, .report .reu table td { border-bottom: 0px solid black; } /* styles for footnote marker */ .report .fn { white-space: nowrap; } /* styles for numeric types */ .report .num, .report .nump { text-align: right; white-space: nowrap; } .report .nump { padding-left: 2em; } .report .nump { padding: 0px 0.4em 0px 2em; } /* styles for text types */ .report .text { text-align: left; white-space: normal; } .report .text .big { margin-bottom: 1em; width: 17em; } .report .text .more { display: none; } .report .text .note { font-style: italic; font-weight: bold; } .report .text .small { width: 10em; } .report sup { font-style: italic; } .report .outerFootnotes { font-size: 1em; } XML 75 FilingSummary.xml IDEA: XBRL DOCUMENT 3.24.3 html 366 318 1 true 83 0 false 6 false false R1.htm 100000 - Document - Document and Entity Information Sheet http://www.confluent.io/20240930/taxonomy/role/Role_DocumentDocumentAndEntityInformation Document and Entity Information Cover 1 false false R2.htm 100010 - Statement - Condensed Consolidated Balance Sheets (Unaudited) Sheet http://www.confluent.io/20240930/taxonomy/role/StatementCondensedConsolidatedBalanceSheetsUnaudited Condensed Consolidated Balance Sheets (Unaudited) Statements 2 false false R3.htm 100020 - Statement - Condensed Consolidated Balance Sheets (Unaudited) (Parenthetical) Sheet http://www.confluent.io/20240930/taxonomy/role/StatementCondensedConsolidatedBalanceSheetsUnauditedParenthetical Condensed Consolidated Balance Sheets (Unaudited) (Parenthetical) Statements 3 false false R4.htm 100030 - Statement - Condensed Consolidated Statements of Operations (Unaudited) Sheet http://www.confluent.io/20240930/taxonomy/role/Role_StatementCondensedConsolidatedStatementsOfOperationsUnaudited Condensed Consolidated Statements of Operations (Unaudited) Statements 4 false false R5.htm 100040 - Statement - Condensed Consolidated Statements of Comprehensive Loss (Unaudited) Sheet http://www.confluent.io/20240930/taxonomy/role/StatementCondensedConsolidatedStatementsOfComprehensiveLossUnaudited Condensed Consolidated Statements of Comprehensive Loss (Unaudited) Statements 5 false false R6.htm 100050 - Statement - Condensed Consolidated Statements of Stockholders Equity (Unaudited) Sheet http://www.confluent.io/20240930/taxonomy/role/StatementCondensedConsolidatedStatementsOfStockholdersEquityUnaudited Condensed Consolidated Statements of Stockholders Equity (Unaudited) Statements 6 false false R7.htm 100060 - Statement - Condensed Consolidated Statements of Cash Flows (Unaudited) Sheet http://www.confluent.io/20240930/taxonomy/role/StatementCondensedConsolidatedStatementsOfCashFlowsUnaudited Condensed Consolidated Statements of Cash Flows (Unaudited) Statements 7 false false R8.htm 995410 - Disclosure - Pay vs Performance Disclosure Sheet http://xbrl.sec.gov/ecd/role/PvpDisclosure Pay vs Performance Disclosure Notes 8 false false R9.htm 995445 - 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Excludes changes in equity resulting from investments by owners and distributions to owners." } } }, "auth_ref": ["r24", "r183", "r185", "r190", "r597", "r618", "r619"] }, "cflt_ComputersEquipmentAndSoftwareMember": { "xbrltype": "domainItemType", "nsuri": "http://www.confluent.io/20240930", "localname": "ComputersEquipmentAndSoftwareMember", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureBalanceSheetComponentsSummaryOfPropertyAndEquipmentNetDetails"], "lang": { "en-us": { "role": { "terseLabel": "Computers, Equipment, and Software [Member]", "label": "Computers, Equipment, and Software [Member]", "documentation": "Computers, Equipment, and Software." } } }, "auth_ref": [] }, "us-gaap_ConcentrationRiskBenchmarkDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConcentrationRiskBenchmarkDomain", "presentation": 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The debt is convertible into another form of financial instrument, typically the entity's common stock." } } }, "auth_ref": ["r21"] }, "us-gaap_ConvertibleDebtTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "ConvertibleDebtTableTextBlock", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureConvertibleSeniorNotesTables"], "lang": { "en-us": { "role": { "label": "Convertible Debt [Table Text Block]", "terseLabel": "Schedule of Net Carrying Amount of Notes", "documentation": "Tabular disclosure of convertible debt instrument. 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Where multiple classes or units exist define each class/interest by adding class of stock items such as Common Class A [Member], Common Class B [Member] or Partnership Interest [Member] onto the Instrument [Domain] of the Entity Listings, Instrument." } } }, "auth_ref": [] }, "dei_EntityCurrentReportingStatus": { "xbrltype": "yesNoItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityCurrentReportingStatus", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/Role_DocumentDocumentAndEntityInformation" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Current Reporting Status", "label": "Entity Current Reporting Status", "documentation": "Indicate 'Yes' or 'No' whether registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. This information should be based on the registrant's current or most recent filing containing the related disclosure." } } }, "auth_ref": [] }, "dei_EntityEmergingGrowthCompany": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityEmergingGrowthCompany", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/Role_DocumentDocumentAndEntityInformation" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Emerging Growth Company", "label": "Entity Emerging Growth Company", "documentation": "Indicate if registrant meets the emerging growth company criteria." } } }, "auth_ref": [ "r840" ] }, "dei_EntityExTransitionPeriod": { "xbrltype": "booleanItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityExTransitionPeriod", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/Role_DocumentDocumentAndEntityInformation" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Ex Transition Period", "label": "Entity Ex Transition Period", "documentation": "Indicate if an emerging growth company has elected not to use the extended transition period for complying with any new or revised financial accounting standards." } } }, "auth_ref": [ "r925" ] }, "dei_EntityFileNumber": { "xbrltype": "fileNumberItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityFileNumber", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/Role_DocumentDocumentAndEntityInformation" ], "lang": { "en-us": { "role": { "terseLabel": "Entity File Number", "label": "Securities Act File Number", "documentation": "Commission file number. The field allows up to 17 characters. The prefix may contain 1-3 digits, the sequence number may contain 1-8 digits, the optional suffix may contain 1-4 characters, and the fields are separated with a hyphen." } } }, "auth_ref": [] }, "dei_EntityFilerCategory": { "xbrltype": "filerCategoryItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityFilerCategory", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/Role_DocumentDocumentAndEntityInformation" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Filer Category", "label": "Entity Filer Category", "documentation": "Indicate whether the registrant is one of the following: Large Accelerated Filer, Accelerated Filer, Non-accelerated Filer. Definitions of these categories are stated in Rule 12b-2 of the Exchange Act. This information should be based on the registrant's current or most recent filing containing the related disclosure." } } }, "auth_ref": [ "r840" ] }, "dei_EntityIncorporationStateCountryCode": { "xbrltype": "edgarStateCountryItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityIncorporationStateCountryCode", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/Role_DocumentDocumentAndEntityInformation" ], "lang": { "en-us": { "role": { "terseLabel": "Entity Incorporation, State or Country Code", "label": "Entity Incorporation, State or Country Code", "documentation": "Two-character EDGAR code representing the state or country of incorporation." } } }, "auth_ref": [] }, "dei_EntityInteractiveDataCurrent": { "xbrltype": "yesNoItemType", "nsuri": "http://xbrl.sec.gov/dei/2024", "localname": "EntityInteractiveDataCurrent", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/Role_DocumentDocumentAndEntityInformation" ], "lang": { "en-us": { 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Escrow deposits may be made for a variety of other purposes such as earnest money and contingent payments. This element excludes replacement reserves which are an escrow separately provided for within the US GAAP taxonomy." } } }, "auth_ref": [ "r128", "r750" ] }, "cflt_EsppMember": { "xbrltype": "domainItemType", "nsuri": "http://www.confluent.io/20240930", "localname": "EsppMember", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureNetLossPerShareScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfDilutedNetLossPerShareDetails" ], "lang": { "en-us": { "role": { "terseLabel": "ESPP [Member]", "label": "ESPP [Member]", "documentation": "ESPP [Member]" } } }, "auth_ref": [] }, "cflt_EsppPlan2021Member": { "xbrltype": "domainItemType", "nsuri": "http://www.confluent.io/20240930", "localname": "EsppPlan2021Member", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureStockholdersEquityAdditionalInformationDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureStockholdersEquityCommonStockReservedForFutureIssuanceDetails" ], "lang": { "en-us": { "role": { "label": "ESPP Plan 2021 [Member]", "terseLabel": "2021 Employee Stock Purchase Plan [Member]", "documentation": "ESPP plan 2021 member." } } }, "auth_ref": [] }, "ecd_ExecutiveCategoryAxis": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "ExecutiveCategoryAxis", "presentation": [ "http://xbrl.sec.gov/ecd/role/PvpDisclosure" ], "lang": { "en-us": { "role": { "label": "Executive Category [Axis]", "terseLabel": "Executive Category:" } } }, "auth_ref": [ "r895" ] }, "us-gaap_FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisLineItems": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueAssetsAndLiabilitiesMeasuredOnRecurringAndNonrecurringBasisLineItems", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureFairValueOfFinancialInstrumentsScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisDetails", "http://www.confluent.io/20240930/taxonomy/role/Role_DisclosureFairValueOfFinancialInstrumentsAdditionalInformationDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Fair Value Assets And Liabilities Measured On Recurring And Nonrecurring Basis [Line Items]", "label": "Fair Value, Assets and Liabilities Measured on Recurring and Nonrecurring Basis [Line Items]", "documentation": "Line items represent financial concepts included in a table. 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Such disclosures about the financial instruments, assets, and liabilities would include: (1) the fair value of the required items together with their carrying amounts (as appropriate); (2) for items for which it is not practicable to estimate fair value, disclosure would include: (a) information pertinent to estimating fair value (including, carrying amount, effective interest rate, and maturity, and (b) the reasons why it is not practicable to estimate fair value; (3) significant concentrations of credit risk including: (a) information about the activity, region, or economic characteristics identifying a concentration, (b) the maximum amount of loss the entity is exposed to based on the gross fair value of the related item, (c) policy for requiring collateral or other security and information as to accessing such collateral or security, and (d) the nature and brief description of such collateral or security; (4) quantitative information about market risks and how such risks are managed; (5) for items measured on both a recurring and nonrecurring basis information regarding the inputs used to develop the fair value measurement; and (6) for items presented in the financial statement for which fair value measurement is elected: (a) information necessary to understand the reasons for the election, (b) discussion of the effect of fair value changes on earnings, (c) a description of [similar groups] items for which the election is made and the relation thereof to the balance sheet, the aggregate carrying value of items included in the balance sheet that are not eligible for the election; (7) all other required (as defined) and desired information." } } }, "auth_ref": [ "r490", "r492", "r493", "r494", "r497", "r498", "r499", "r500", "r501", "r593", "r798", "r803" ] }, "us-gaap_FairValueInputsLevel1Member": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueInputsLevel1Member", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureFairValueOfFinancialInstrumentsScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisDetails" ], "lang": { "en-us": { "role": { "label": "Fair Value, Inputs, Level 1 [Member]", "terseLabel": "Level 1 [Member]", "documentation": "Quoted prices in active markets for identical assets or liabilities that the reporting entity can access at the measurement date." } } }, "auth_ref": [ "r354", "r394", "r399", "r485", "r495", "r530", "r791", "r792", "r793", "r798" ] }, "us-gaap_FairValueInputsLevel2Member": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueInputsLevel2Member", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureFairValueOfFinancialInstrumentsScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisDetails" ], "lang": { "en-us": { "role": { "label": "Fair Value, Inputs, Level 2 [Member]", "terseLabel": "Level 2 [Member]", "documentation": "Inputs other than quoted prices included within level 1 that are observable for an asset or liability, either directly or indirectly, including, but not limited to, quoted prices for similar assets or liabilities in active markets, or quoted prices for identical or similar assets or liabilities in inactive markets." } } }, "auth_ref": [ "r354", "r394", "r399", "r485", "r486", "r495", "r531", "r779", "r780", "r791", "r792", "r793", "r798" ] }, "us-gaap_FairValueMeasurementFrequencyDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementFrequencyDomain", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureFairValueOfFinancialInstrumentsScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Measurement Frequency", "label": "Measurement Frequency [Domain]", "documentation": "Measurement frequency." } } }, "auth_ref": [ "r484", "r485", "r486", "r488", "r798", "r1045", "r1056" ] }, "us-gaap_FairValueMeasurementsFairValueHierarchyDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementsFairValueHierarchyDomain", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureFairValueOfFinancialInstrumentsScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Fair Value Hierarchy and NAV", "label": "Fair Value Hierarchy and NAV [Domain]", "documentation": "Categories used to prioritize the inputs to valuation techniques to measure fair value." } } }, "auth_ref": [ "r354", "r394", "r395", "r396", "r397", "r398", "r399", "r483", "r485", "r486", "r487", "r488", "r494", "r495", "r497", "r530", "r531", "r532", "r779", "r780", "r791", "r792", "r793", "r798", "r802" ] }, "us-gaap_FairValueMeasurementsRecurringMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValueMeasurementsRecurringMember", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureFairValueOfFinancialInstrumentsScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Fair Value, Measurements, Recurring [Member]", "label": "Fair Value, Recurring [Member]", "documentation": "Frequent fair value measurement. Includes, but is not limited to, fair value adjustment for impairment of asset, liability or equity, frequently measured at fair value." } } }, "auth_ref": [ "r798", "r1042", "r1043", "r1044", "r1045", "r1046", "r1056" ] }, "us-gaap_FairValuesDerivativesBalanceSheetLocationByDerivativeContractTypeByHedgingDesignationTable": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FairValuesDerivativesBalanceSheetLocationByDerivativeContractTypeByHedgingDesignationTable", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureDerivativeInstrumentsAndHedgingScheduleOfNotionalAmountsOfTheCompanysDerivativeInstrumentsDetails" ], "lang": { "en-us": { "role": { "label": "Fair Values Derivatives, Balance Sheet Location, by Derivative Contract Type [Table]", "documentation": "Disclosure of information about location and fair value of derivative instrument and nonderivative instrument designated as hedging instrument." } } }, "auth_ref": [ "r57", "r59", "r63" ] }, "us-gaap_FinancialInstrumentAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FinancialInstrumentAxis", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureDerivativeInstrumentsAndHedgingAdditionalInformationDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureFairValueOfFinancialInstrumentsScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureMarketableSecuritiesScheduleOfFairValueAndAmortizedCostOfMarketableSecuritiesDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureMarketableSecuritiesScheduleOfFairValuesAndUnrealizedLossesOnMarketableSecuritiesDetails" ], "lang": { "en-us": { "role": { "label": "Financial Instrument [Axis]", "terseLabel": "Financial Instrument", "documentation": "Information by type of financial instrument." } } }, "auth_ref": [ "r249", "r250", "r251", "r252", "r253", "r254", "r255", "r256", "r257", "r258", "r259", "r260", "r261", "r262", "r263", "r264", "r265", "r266", "r267", "r268", "r269", "r270", "r271", "r272", "r273", "r274", "r275", "r276", "r277", "r278", "r286", "r287", "r288", "r289", "r290", "r292", "r296", "r297", "r365", "r375", "r479", "r502", "r527", "r528", "r529", "r530", "r531", "r532", "r533", "r534", "r535", "r536", "r537", "r538", "r539", "r540", "r541", "r543", "r544", "r545", "r546", "r547", "r548", "r549", "r550", "r551", "r552", "r553", "r554", "r555", "r556", "r557", "r617", "r775", "r798", "r800", "r802", "r803", "r804", "r805", "r806", "r807", "r808", "r812", "r933", "r934", "r935", "r936", "r937", "r938", "r939", "r978", "r979", "r980", "r981", "r1041", "r1044", "r1045", "r1046", "r1053", "r1056" ] }, "us-gaap_FiniteLivedIntangibleAssetsAccumulatedAmortization": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAccumulatedAmortization", "crdr": "credit", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureBusinessCombinationGoodwillAndIntangibleAssetsScheduleOfIntangibleAssetsNetDetails" ], "lang": { "en-us": { "role": { "negatedTerseLabel": "Accumulated Amortization", "terseLabel": "Accumulated Amortization", "label": "Finite-Lived Intangible Assets, Accumulated Amortization", "documentation": "Accumulated amount of amortization of assets, excluding financial assets and goodwill, lacking physical substance with a finite life." } } }, "auth_ref": [ "r166", "r300", "r308", "r777" ] }, "us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseNextTwelveMonths": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAmortizationExpenseNextTwelveMonths", "crdr": "debit", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureBusinessCombinationGoodwillAndIntangibleAssetsScheduleOfExpectedFutureAmortizationExpenseDetails" ], "lang": { "en-us": { "role": { "terseLabel": "2025", "label": "Finite-Lived Intangible Asset, Expected Amortization, Year One", "documentation": "Amount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in next fiscal year following current fiscal year. Excludes interim and annual periods when interim periods are reported from current statement of financial position date (rolling approach)." } } }, "auth_ref": [ "r309", "r762", "r777" ] }, "us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAmortizationExpenseRemainderOfFiscalYear", "crdr": "debit", "presentation": [ "http://www.confluent.io/20240930/taxonomy/role/DisclosureBusinessCombinationGoodwillAndIntangibleAssetsScheduleOfExpectedFutureAmortizationExpenseDetails" ], "lang": { "en-us": { "role": { "terseLabel": "Remainder of 2024", "label": "Finite-Lived Intangible Asset, Expected Amortization, Remainder of Fiscal Year", "documentation":
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"Amount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in remainder of current fiscal year." } } }, "auth_ref": ["r1116"] }, "us-gaap_FiniteLivedIntangibleAssetsAmortizationExpenseYearFive": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "FiniteLivedIntangibleAssetsAmortizationExpenseYearFive", "crdr": "debit", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureBusinessCombinationGoodwillAndIntangibleAssetsScheduleOfExpectedFutureAmortizationExpenseDetails"], "lang": { "en-us": { "role": { "terseLabel": "2029", "label": "Finite-Lived Intangible Asset, Expected Amortization, Year Five", "documentation": "Amount of amortization for assets, excluding financial assets and goodwill, lacking physical substance with finite life expected to be recognized in fifth fiscal year following current fiscal year. 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Risk is the materially adverse effects of economic decline or antagonistic political actions resulting in loss of assets, sales volume, labor supply, or source of materials and supplies in a US state or a specified country, continent, or region such as EMEA (Europe, Middle East, Africa)." } } }, "auth_ref": ["r35", "r748"] }, "us-gaap_Goodwill": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "Goodwill", "crdr": "debit", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureBusinessCombinationGoodwillAndIntangibleAssetsAdditionalInformationDetails", "http://www.confluent.io/20240930/taxonomy/role/StatementCondensedConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Goodwill", "periodStartLabel": "Beginning Balance", "periodEndLabel": "Ending Balance", "label": "Goodwill", "totalLabel": "Goodwill, Total", "documentation": "Amount, after accumulated impairment loss, of asset representing future economic benefit arising from other asset acquired in business combination or from joint venture formation or both, that is not individually identified and separately recognized." } } }, "auth_ref": ["r165", "r301", "r594", "r773", "r776", "r799", "r811", "r986", "r987"] }, "us-gaap_GoodwillPeriodIncreaseDecrease": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "GoodwillPeriodIncreaseDecrease",

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These concepts are used to disclose reportable information associated with domain members defined in one or many axes to the table." } } }, "auth_ref": ["r524"] }, "us-gaap_PropertyPlantAndEquipmentNet": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentNet", "crdr": "debit", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureBalanceSheetComponentsSummaryOfPropertyAndEquipmentNetDetails", "http://www.confluent.io/20240930/taxonomy/role/StatementCondensedConsolidatedBalanceSheetsUnaudited"], "lang": { "en-us": { "role": { "periodStartLabel": "Property, Plant and Equipment, Net, Beginning Balance", "periodEndLabel": "Property, Plant and Equipment, Net, Ending Balance", "totalLabel": "Property and equipment, net", "terseLabel": "Property and equipment, net", "label": "Property, Plant and Equipment, Net", "documentation": "Amount after accumulated depreciation, depletion and amortization of physical assets used in the normal conduct of business to produce goods and services and not intended for resale. Examples include, but are not limited to, land, buildings, machinery and equipment, office equipment, and furniture and fixtures." } } }, "auth_ref": ["r7", "r524", "r602", "r613", "r811"] }, "us-gaap_PropertyPlantAndEquipmentTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentTextBlock", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureBalanceSheetComponentsTables"], "lang": { "en-us": { "role": { "label": "Property, Plant and Equipment [Table Text Block]", "terseLabel": "Summary of Property and Equipment, Net", "documentation": "Tabular disclosure of physical assets used in the normal conduct of business and not intended for resale. Includes, but is not limited to, balances by class of assets, depreciation and depletion expense and method used, including composite depreciation, and accumulated deprecation." } } }, "auth_ref": ["r7"] }, "us-gaap_PropertyPlantAndEquipmentTypeDomain": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "PropertyPlantAndEquipmentTypeDomain", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureBalanceSheetComponentsSummaryOfPropertyAndEquipmentNetDetails"], "lang": { "en-us": { "role": { "terseLabel": "Long-Lived Tangible Asset", "label": "Long-Lived Tangible Asset [Domain]", "documentation": "Listing of long-lived, physical assets that are used in the normal conduct of business to produce goods and services and not intended for resale. Examples include land, buildings, machinery and equipment, and other types of furniture and equipment including, but not limited to, office equipment, furniture and fixtures, and computer equipment and software." } } }, "auth_ref": ["r106", "r524"] }, "ecd_PvpTable": { "xbrltype": "stringItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "PvpTable", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "label": "Pay vs Performance Disclosure [Table]", "terseLabel": "Pay vs Performance Disclosure" } } }, "auth_ref": ["r876"] }, "ecd_PvpTableTextBlock": { "xbrltype": "textBlockItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "PvpTableTextBlock", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "label": "Pay vs Performance [Table Text Block]", "terseLabel": "Pay vs Performance Disclosure, Table" } } }, "auth_ref": ["r876"] }, "cflt_RSUsMember": { "xbrltype": "domainItemType", "nsuri": "http://www.confluent.io/20240930", "localname": "RSUsMember", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureNetLossPerShareScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfDilutedNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "RSUs [Member]", "label": "R S Us [Member]", "documentation": "RSUs member." } } }, "auth_ref": [] }, "srt_RangeAxis": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "RangeAxis", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureCommitmentsAndContingenciesAdditionalInformationDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureConvertibleSeniorNotesAdditionalInformationDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureRevenueAdditionalInformationDetails"], "lang": { "en-us": { "role": { "terseLabel": "Statistical Measurement", "label": "Statistical Measurement [Axis]" } } }, "auth_ref": ["r325", "r326", "r327", "r328", "r393", "r400", "r426", "r427", "r428", "r436", "r488", "r533", "r542", "r558", "r629", "r631", "r639", "r671", "r672", "r723", "r725", "r727", "r728", "r740", "r760", "r761", "r774", "r783", "r796", "r802", "r803", "r807", "r808", "r823", "r831", "r996", "r1003", "r1045", "r1066", "r1067", "r1068", "r1069", "r1070"] }, "srt_RangeMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/srt/2024", "localname": "RangeMember", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureCommitmentsAndContingenciesAdditionalInformationDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureConvertibleSeniorNotesAdditionalInformationDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureRevenueAdditionalInformationDetails"], "lang": { "en-us": { "role": { "terseLabel": "Statistical Measurement", "label": "Statistical Measurement [Domain]" } } }, "auth_ref": ["r325", "r326", "r327", "r328", "r393", "r400", "r426", "r427", "r428", "r436", "r488", "r533", "r542", "r558", "r629", "r631", "r639", "r671", "r672", "r723", "r725", "r727", "r728", "r740", "r760", "r761", "r774", "r783", "r796", "r802", "r803", "r807", "r808", "r823", "r831", "r996",

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marketed and writeoff of research and development assets acquired in transaction other than business combination or joint venture formation or both. Excludes write-down of
intangible asset acquired in business combination or from joint venture formation or both, used in research and development activity." } } }, "auth_ref": [ "r438", "r762",
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"http://www.confluent.io/20240930/taxonomy/role/DisclosureStockholdersEquitySummaryOfStockbasedCompensationExpenseDetails" ], "lang": { "en-us": { "role": {
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Cash is currency on hand as well as demand deposits with banks or financial institutions. Includes other kinds of accounts that have the general characteristics of demand
deposits. Also includes short-term, highly liquid investments that are both readily convertible to known amounts of cash and so near their maturity that they present
insignificant risk of changes in value because of changes in interest rates." } } }, "auth_ref": [ "r162" ] }, "cflt_RestrictedClassACommonStockMember": { "xbrltype":
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equity instrument for a specified period of time or until specified performance conditions are met." } } }, "auth_ref": [ "r32" ] }, "us-gaap_RestrictedStockUnitsRSUMember": {
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amount of cash, after a specified period of time or when specified performance conditions are met." } } }, "auth_ref": [] }, "us-gaap_RestructuringCharges": { "xbrltype":
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asset retirement obligation." } } }, "auth_ref": [ "r6", "r321", "r322", "r997" ] }, "us-gaap_RetainedEarningsAccumulatedDeficit": { "xbrltype": "monetaryItemType", "nsuri":
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(Accumulated Deficit), Beginning Balance", "periodEndLabel": "Retained Earnings (Accumulated Deficit), Ending Balance", "documentation": "Amount of accumulated
undistributed earnings (deficit)." } } }, "auth_ref": [ "r82", "r116", "r609", "r636", "r638", "r648", "r682", "r811" ] }, "us-gaap_RetainedEarningsMember": { "xbrltype":
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from Contract with Customer, Excluding Assessed Tax", "terseLabel": "Total revenue", "totalLabel": "Revenue from Contract with Customer, Excluding Assessed Tax, Total",
"documentation": "Amount, excluding tax collected from customer, of revenue from satisfaction of performance obligation by transferring promised good or service to
customer. Tax collected from customer is tax assessed by governmental authority that is both imposed on and concurrent with specific revenue-producing transaction,
including, but not limited to, sales, use, value added and excise." } } }, "auth_ref": [ "r138", "r139", "r229", "r234", "r235", "r237", "r239", "r240", "r241", "r243", "r388",
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transfer good or service and to transfer nonfinancial asset. Includes, but is not limited to, disaggregation of revenue, credit loss recognized from contract with customer,
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and lease contracts." } } }, "auth_ref": [ "r155", "r380", "r381", "r382", "r383", "r384", "r385", "r386", "r387", "r392" ] }, "us-gaap_RevenueRemainingPerformanceObligation":
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Excludes US treasury securities and debt issued by government-sponsored Enterprises (GSEs), for example, but is not limited to, Federal Home Loan Mortgage Corporation (FHLMC or Freddie Mac), Federal National Mortgage Association (FNMA or Fannie Mae), and the Federal Home Loan Bank (FHLB)." } } }, "auth_ref": ["r768", "r791", "r1073"] }, "us-gaap_USGovernmentCorporationsAndAgenciesSecuritiesMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "USGovernmentCorporationsAndAgenciesSecuritiesMember", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureFairValueOfFinancialInstrumentsScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisDetails"], "lang": { "en-us": { "role": { "terseLabel": "U.S. Agency Obligations [Member]", "label": "US Government Corporations and Agencies Securities [Member]", "documentation": "This category includes information about debt issued by US Government Corporations and Agencies. Investments in such US Government Corporations may include debt securities issued by the Government National Mortgage Association (Ginnie Mae) and by the Federal National Mortgage Association (Fannie Mae) and the Federal Home Loan Mortgage Corporation (Freddie Mac)." } } }, "auth_ref": ["r1073"] }, "us-gaap_USTreasurySecuritiesMember": { "xbrltype": "domainItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "USTreasurySecuritiesMember", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureFairValueOfFinancialInstrumentsScheduleOfFairValueAssetsAndLiabilitiesMeasuredOnRecurringBasisDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureMarketableSecuritiesScheduleOfFairValueAndAmortizedCostOfMarketableSecuritiesDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureMarketableSecuritiesScheduleOfFairValuesAndUnrealizedLossesOnMarketableSecuritiesDetails"], "lang": { "en-us": { "role": { "verboseLabel": "U.S. treasury securities [Member]", "terseLabel": "U.S. Treasury Securities [Member]", "label": "US Treasury Securities [Member]", "documentation": "This category includes information about debt securities issued by the United States Department of the Treasury and backed by the United States government. Such securities primarily consist of treasury bills (short-term maturities - one year or less), treasury notes (intermediate term maturities - two to ten years), and treasury bonds (long-term maturities - ten to thirty years)." } } }, "auth_ref": ["r768", "r791", "r793", "r798", "r1073"] }, "us-gaap_UnbilledReceivablesCurrent": { "xbrltype": "monetaryItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "UnbilledReceivablesCurrent", "crdr": "debit", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureRevenueAdditionalInformationDetails"], "lang": { "en-us": { "role": { "terseLabel": "Unbilled receivables balance", "label": "Unbilled Receivables, Current", "verboseLabel": "Unbilled accounts receivables", "documentation": "Amount received for services rendered and products shipped, but not yet billed, for non-contractual agreements due within one year or the normal operating cycle, if longer." } } }, "auth_ref": [] }, "ecd_UndrlygSecurityMktPriceChngPct": { "xbrltype": "pureItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "UndrlygSecurityMktPriceChngPct", "presentation": ["http://xbrl.sec.gov/ecd/role/AwardTimingDisclosure"], "lang": { "en-us": { "role": { "label": "Underlying Security Market Price Change, Percent", "terseLabel": "Underlying Security Market Price Change" } } }, "auth_ref": ["r912"] }, "cflt_UnvestedRestrictedCommonStockAndEarlyExercisedStockOptionsMember": { "xbrltype": "domainItemType", "nsuri": "http://www.confluent.io/20240930", "localname": "UnvestedRestrictedCommonStockAndEarlyExercisedStockOptionsMember", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureNetLossPerShareScheduleOfAntidilutiveSecuritiesExcludedFromComputationOfDilutedNetLossPerShareDetails"], "lang": { "en-us": { "role": { "terseLabel": "Unvested Restricted Common Stock and Early Exercised Stock Options [Member]", "label": "Unvested Restricted Common Stock and Early Exercised Stock Options [Member]", "documentation": "Unvested Restricted Common Stock and Early Exercised Stock Options [Member]" } } }, "auth_ref": [] }, "us-gaap_UseOfEstimates": { "xbrltype": "textBlockItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "UseOfEstimates", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureBasisOfPresentationAndSummaryOfSignificantAccountingPoliciesPolicies"], "lang": { "en-us": { "role": { "label": "Use of Estimates, Policy [Policy Text Block]", "terseLabel": "Use of Estimates", "documentation": "Disclosure of accounting policy for the use of estimates in the preparation of financial statements in conformity with generally accepted accounting principles." } } }, "auth_ref": ["r37", "r38", "r39", "r147", "r148", "r149", "r150"] }, "cflt_VestingOfEarlyExercisedStockOptions": { "xbrltype": "monetaryItemType", "nsuri": "http://www.confluent.io/20240930", "localname": "VestingOfEarlyExercisedStockOptions", "crdr": "credit", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/StatementCondensedConsolidatedStatementsOfCashFlowsUnaudited"], "lang": { "en-us": { "role": { "terseLabel": "Vesting of early exercised stock options", "label": "Vesting Of Early Exercised Stock Options", "documentation": "Vesting of early exercised stock options." } } }, "auth_ref": [] }, "ecd_VstngDtFrValOfEqtyAwrdsGrntdAndVstdInCvrdYrMember": { "xbrltype": "domainItemType", "nsuri": "http://xbrl.sec.gov/ecd/2024", "localname": "VstngDtFrValOfEqtyAwrdsGrntdAndVstdInCvrdYrMember", "presentation": ["http://xbrl.sec.gov/ecd/role/PvpDisclosure"], "lang": { "en-us": { "role": { "label": "Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year [Member]", "terseLabel": "Vesting Date Fair Value of Equity Awards Granted and Vested in Covered Year" } } }, "auth_ref": ["r882"] }, "cflt_WarpstreamLabsIncMember": { "xbrltype": "domainItemType", "nsuri": "http://www.confluent.io/20240930", "localname": "WarpstreamLabsIncMember", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureBusinessCombinationGoodwillAndIntangibleAssetsAdditionalInformationDetails", "http://www.confluent.io/20240930/taxonomy/role/DisclosureStockholdersEquityAdditionalInformationDetails"], "lang": { "en-us": { "role": { "terseLabel": "WarpStream", "label": "WarpStream Labs, Inc. 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Average Number of Shares Outstanding, Basic", "totalLabel": "Weighted Average Number of Shares Outstanding, Basic, Total", "documentation": "Number of [basic] shares or units, after adjustment for contingently issuable shares or units and other shares or units not deemed outstanding, determined by relating the portion of time within a reporting period that common shares or units have been outstanding to the total time in that period." } } }, "auth_ref": ["r217", "r224"] }, "us-gaap_WeightedAverageNumberOfSharesOutstandingDilutedDisclosureItemsAbstract": { "xbrltype": "stringItemType", "nsuri": "http://fasb.org/us-gaap/2024", "localname": "WeightedAverageNumberOfSharesOutstandingDilutedDisclosureItemsAbstract", "presentation": ["http://www.confluent.io/20240930/taxonomy/role/DisclosureNetLossPerShareScheduleOfCalculationOfBasicAndDilutedNetLossPerShareAttributableToStockholdersDetails"], "lang": { "en-us": { "role": { "terseLabel": "Denominator:", "label": "Weighted Average Number of 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(>EC+JZ\M#*C\&88>70 MV GN'^_?WXA]]UN3N"^F[=D$"546K<$A29#=-8C1Y:QKSCBN)3"F;WI/<>?N MC:G-,_Z1+I6I*\@%"T0]W=A$C78O?#Y,7YHMZLO>E- >]@#)=W/$4(>E*K#YK MQ]"HM7$16Y!UR"@BY1B/K&1BM-.*E004K"*.4FI[FU5/0V7N?%^Y\2/_)?/ M=0X &;98X2=3U0V<3"?)-B.H9!M57ZCE89,WAGD.', XXSUQE@\FY$B0E,O2 M=KA!-I'ML MSG^@[!2RUY$!C)74(J=2A^Q9]>ADJ*>>2-=QN^3>YAI\,O,DE-JIRN 9:4S+ M 5RT-)+"@L26L8DP^9Z[)&;RJXZ#!]?!0(L_$*,"4"IW-F.TDIL-4:5;.K MI1XLFKT- XNXQB+M-\19K#B03Q5T+X*))4'*3IA2.$),Q=KP^AB-*F/UXGRG9 MXCP;-@J1J1?(0^XZ0J@I]BSS*_JPC0[>BF'6BNGJ5#U8G^MZ<76]'LPE]E3? M>\0_[GAM,4>"\M4!&,5HJD.= (2@3I=2&(.LM]J[0?HBLV20S-<#O?5-OR(Q]6.IE/V\/3L\7\>6I/9S# MRHB@% U&*P>NY00E)@>HK:,:LL8^7'+"Y4!MF:]POERQUE[#67?=% M]&[LJN:>FQ3-2":6KE+ Q^9Q38Q\333.[+Z=VMY\)UTU*LX1L(JQX(Q446-(MH&T+7AMRW0Z+T;Z8<[4%>_73%(3LZ0"SNO&:$)+51+G0'.3D'JA";&1XIUH: MM@YL<+"PQ52? SF*T&.G)W6ID9*\4I&K$_23=6#U%&X:+[8W6]&B 9A%?GDG: M346G6">&U#LX%QP+&I_ "^=FDXRFX4S2H9(=WI]'>; ^N*^V7O^*%S'.0ND): M%^?4? IQ@F4RW>IR&3:O<*LN2JA09U>48P)&ND)56TJ+"%^SD?!MV\O>6BPL& MTG\]5B^Y>"EDUG\2?FD)P214_%&P:=RRU8T$5^H]@)^\G+Z;96@VPG^,2'CPW] B4J M)YDDO((4NDVKG5H<:U]!$?^&19IYKO*CBTG@^]U/CJ:(UIP?,_H_'1K=MS M7+?G?]*SW;'-[:ICC"@MH(*2 M3JP6!0'JG6YH?- X1XB.LN&K*3)\:M_=+9;SD_/IR*%U\5ADG*WH!/YKA@<(D]?%Y]_[BX'8XKX'%2,!0*)TK4. M(==F *OIU1;VNYGV'THFWUN =T=43:4XI0W0-2=]![K@+:R54/)A1B31SNL M7V1L@V9/"H$-F1)\ABC.M87A,;-#T8%V*)!4_H]%S>\47!QKZB%&SOC8@ MIBBX$HBE:^G LM;%K%/)>3CI^L(M>+Z?I_N ;= 4'4$O.H SOD/Q08/)+A Z4W,;+L- EBQ/@#11HN;F%Q4$(KH,3 MERJF4@&]B:&9VLMXH8!;RV]7O2O;/HG(!\ M##VQ#/-A6-0P1$5,?HGM!H*:ABEI (_\N1:8 E1LBE8_58:D_#EDH>#E]] M:7&VFDP/:*0$8!UGDS&J+4"M6-G 246[X9*,/RB[ZW10AC!3%7(_G/'WGB[8 M-'J 9Y,53B?_1>TA[\EBAM,G2SJ>]Q6K09*2MX/)%>]-:DZ]@ZBED5U")F.F M#JU8T3G9]'&+RMZ=,G*))T^8(,N'R^6Y)+ \.9O/F*+/&%.+2[<_/B'>S?CS M?+6+|\<4C^(Y:1*7(G8I]3*A0,JA0G4]:Z60@A[.,!H_M'K=7DZ$"*[6&D>^ MJ5G'5ANJ8)N%%/BV+LOD.5T]2$5JM/P_-UYL==PBY5>-W >3196@TNZ=H?L2 M0B58,6F[M>M.'2R.BJELUOC:V=RA,%[1V):Z8CF,MH#7"D,+JD0_K!$] <"^R+;HYE"HYU5*AU9[X<*-,#Z(*I9/5 M1+85'+;*;= .6SN.JVR3^*;$%A#!1=:\KK+QBBY8\-5EMET-,\"PDGVSLJC- MXVL'*F!M,B9&!XA9 OR6? VH2>O.BE;%J0*V"\FZKZ143U"^[8]0?^ 1:?4 MH(?.^)+5$91&"ASC2W2-HAZ7AT>$_FZ+T#_49GPKH+5F!9$R0W_O$@13;?,Q M6HW#>C=O)]:.@C*2<;Y7YDE;#;CF+2 UX23^3]>FTGAYUZ,4'NY)(B?^IU<% ME@&B%!ZB-"C.X!N##:IDHF^IK#;63N H C3DO6?!4K!(3X$@H[M9&R8 M*?O8^[#>AG>G___K?- H*UM_N/UT0;9!B]='>738V\W9($E%EY:"Y;B]E?6DE M Z7B8V*K$LYD)'F#2V9W+IB/L/9O7OI1HJV4YH+3,BE @S--];JP5/27D?E M6AH6CK_[^/P[+LY8XA&>_HAE^7!6=T^_O = <54VC3@A4$]NW31F9W-Z@AL86 M5:O=FF'I]V4Z6[>8Q*YD*HMCXN<4$N,2YH#2&:;PF6[!LF)T;EA!*VCCC:7K METF#JTF9TC'-)O/%.F7PVW- Z_/O\\4ZC#1D<>X%+J..0_0H9G;'_ ^P2GYTWQ&%Y)/KK' M5JJ&;B3>*\EPB6H%WUKOQIFHVXB+&3S&!HZA M!!2;%62-S;O46+0-&R@N 1TM?76 R*#6$8UV#JQK,JNM-$B1[:18:PF*=:'%Y6/_*+B8Z#&.Q:HV8 M>K80DQ3"Y=R%, 5Z3;D;E6Q+P^4;W"#,9$4_LE25DG>V#,47>G^YI-62@NJOF&M0>4SV9S:?SIQ<' V!TUX$D=&L[2L5B@FR9#0H5WMIB:_+# MSF-^(1#7]/BE7^]T/W3JG\\NZ354 '%[$K!K2N2@*2GET2DP<-.2 MJ\/F1FQ:Q=C:.K@HTQ8F?"2O6E(8X(_5'A]TOZ:^SC@4MGJ.QLDK2EPE3DG*1;5M0?F'R9YTS0]^PS?3&@/ MF9B,6&TB%MC=.0,N>@]H>@1J/FHDW9T:=C#.B+GQVY3466>%U4 Q.4OI#4$]MUH!J@4VMY)(B?^IU<% ME@&B%!ZB-"C(X(M@#:IDHF^IK#;63N H C3DO6?!4K!(3X$@H[M9&R8 M*?O8^[#>AG>G___K?- H*UM_N/UT0;9!B]='>738V\W9(S(%EY:"Y;B]E?6DE M Z7B8V*K$LYD)'F#2V9W+IB/L/9O7OI1HJV4YH+3,BE @S--];JP5/27D?E M6AH6CK_[^/P[+LY8XA&>_HAE^7!6=T^_O = <54VC3@A4$]NW31F9W-Z@AL86 M5:O=FF'I]V4Z6[>8Q*YD*HMCXN<4$N,2YH#2&:;PF6[!LF)T;EA!*VCCC:7K METF#JTF9TC'-)O/%.F7PVW- Z_/O\\4ZC#1D<>X%+J..0_0H9G;'_ ^P2GYTWQ&%Y)/KK' M5JJ&;B3>*\EPB6H%WUKOQIFHVXB+&3S&!HZA M!!2;%62-S;O46+0-&R@N 1TM?76 R*#6$8UV#JQK,JNM-$B1[:18:PF*=:'%Y6/_*+B8Z#&.Q:HV8 M>K80DQ3"Y=R%, 5Z3;D;E6Q+P^4;W"#,9$4_LE25DG>V#,47>G^YI-62@NJOF&M0>4SV9S:?SIQ<' V!TUX$D=&L[2L5B@FR9#0H5WMIB:_+# MSF-^(1#7]/BE7^]T/W3JG\\NZ354 '%[$K!K2N2@*2GET2DP<-.2 MJ\/F1FQ:Q=C:.K@HTQ8F?"2O6E(8X(_5'A]TOZ:^SC@4MGJ.QLDK2EPE3DG*1;5M0?F'R9YTS0]^PS?3&@/ MF9B,6&TB%MC=.0,N>@]H>@1J/FHDW9T:=C#.B+GQVY3466>%U4 Q.4OI#4$]MUH!J@4VMY)(B?^IU<% ME@&B%!ZB-"C.X!N##:IDHF^IK#;63N H C3DO6?!4K!(3X$@H[M9&R8 M*?O8^[#>AG>G___K?- H*UM_N/UT0;9!B]='>738V\W9($E%EY:"Y;B]E?6DE M Z7B8V*K$LYD)'F#2V9W+IB/L/9O7OI1HJV4YH+3,BE @S--];JP5/27D?E M6AH6CK_[^/P[+LY8XA&>_HAE^7!6=T^_O = <54VC3@A4$]NW31F9W-Z@AL86 M5:O=FF'I]V4Z6[>8Q*YD*HMCXN<4$N,2YH#2&:;PF6[!LF)T;EA!*VCCC:7K METF#JTF9TC'-)O/%.F7PVW- Z_/O\\4ZC#1D<>X%+J..0_0H9G;'_ ^P2GYTWQ&%Y)/KK' M5JJ&;B3>*\EPB6H%WUKOQIFHVXB+&3S&!HZA M!!2;%62-S;O46+0-&R@N 1TM?76 R*#6$8UV#JQK,JNM-$B1[:18:PF*=:'%Y6/_*+B8Z#&.Q:HV8 M>K80DQ3"Y=R%, 5Z3;D;E6Q+P^4;W"#,9$4_LE25DG>V#,47>G^YI-62@NJOF&M0>4SV9S:?SIQ<' V!TUX$D=&L[2L5B@FR9#0H5WMIB:_+# MSF-^(1#7]/BE7^]T/W3JG\\NZ354 '%[$K!K2N2@*2GET2DP<-.2 MJ\/F1FQ:Q=C:.K@HTQ8F?"2O6E(8X(_5'A]TOZ:^SC@4MGJ.QLDK2EPE3DG*1;5M0?F'R9YTS0]^PS?3&@/ MF9B,6&TB%MC=.0,N>@]H>@1J/FHDW9T:=C#.B+GQVY3466>%U4 Q.4OI#4$]MUH!J@4VMY)(B?^IU<% ME@&B%!ZB-"C(X(M@#:IDHF^IK#;63N H C3DO6?!4K!(3X$@H[M9&R8 M*?O8^[#>AG>G___K?- H*UM_N/UT0;9!B]='>738V\W9($E%EY:"Y;B]E?6DE M Z7B8V*K$LYD)'F#2V9W+IB/L/9O7OI1HJV4YH+3,BE @S--];JP5/27D?E M6AH6CK_[^/P[+LY8XA&>_HAE^7!6=T^_O = <54VC3@A4$]NW31F9W-Z@AL86 M5:O=FF'I]V4Z6[>8Q*YD*HMCXN<4$N,2YH#2&:;PF6[!LF)T;EA!*VCCC:7K METF#JTF9TC'-)O/%.F7PVW- Z_/O\\4ZC#1D<>X%+J..0_0H9G;'_ ^P2GYTWQ&%Y)/KK' M5JJ&;B3>*\EPB6H%WUKOQIFHVXB+&3S&!HZA M!!2;%62-S;O46+0-&R@N 1TM?76 R*#6$8UV#JQK,JNM-$B1[:18:PF*=:'%Y6/_*+B8Z#&.Q:HV8 M>K80DQ3"Y=R%, 5Z3;D;E6Q+P^4;W"#,9$4_LE25DG>V#,47>G^YI-62@NJOF&M0>4SV9S:?SIQ<' V!TUX$D=&L[2L5B@FR9#0H5WMIB:_+# MSF-^(1#7]/BE7^]T/W3JG\\NZ354 '%[$K!K2N2@*2GET2DP<-.2 MJ\/F1FQ:Q=C:.K@HTQ8F?"2O6E(8X(_5'A]TOZ:^SC@4MGJ.QLDK2EPE3DG*1;5M0?F'R9YTS0]^PS?3&@/ MF9B,6&TB%MC=.0,N>@]H>@1J/FHDW9T:=C#.B+GQVY3466>%U4 Q.4OI#4$]MUH!J@4VMY)(B?^IU<% ME@&B%!ZB-"C.X!N##:IDHF^IK#;63N H C3DO6?!4K!(3X$@H[M9&R8 M*?O8^[#>AG>G___K?- H*UM_N/UT0;9!B]='>738V\W9($E%EY:"Y;B]E?6DE M Z7B8V*K$LYD)'F#2V9W+IB/L/9O7OI1HJV4YH+3,BE @S--];JP5/27D?E M6AH6CK_[^/P[+LY8XA&>_HAE^7!6=T^_O = <54VC3@A4$]NW31F9W-Z@AL86 M5:O=FF'I]V4Z6[>8Q*YD*HMCXN<4$N,2YH#2&:;PF6[!LF)T;EA!*VCCC:7K METF#JTF9TC'-)O/%.F7PVW- Z_/O\\4ZC#1D<>X%+J..0_0H9G;'_ ^P2GYTWQ&%Y)/KK' M5JJ&;B3>*\EPB6H%WUKOQIFHVXB+&3S&!HZA M!!2;%62-S;O46+0-&R@N 1TM?76 R*#6$8UV#JQK,JNM-$B1[:18:PF*=:'%Y6/_*+B8Z#&.Q:HV8 M>K80DQ3"Y=R%, 5Z3;D;E6Q+P^4;W"#,9$4_LE25DG>V#,47>G^YI-62@NJOF&M0>4SV9S:?SIQ<' V!TUX$D=&L[2L5B@FR9#0H5WMIB:_+# MSF-^(1#7]/BE7^]T/W3JG\\NZ354 '%[$K!K2N2@*2GET2DP<-.2 MJ\/F1FQ:Q=C:.K@HTQ8F?"2O6E(8X(_5'A]TOZ:^SC@4MGJ.QLDK2EPE3DG*1;5M0?F'R9YTS0]^PS?3&@/ MF9B,6&TB%MC=.0,N>@]H>@1J/FHDW9T:=C#.B+GQVY3466>%U4 Q.4OI#4$]MUH!J@4VMY)(B?^IU<% ME@&B%!ZB-"C(X(M@#:IDHF^IK#;63N H C3DO6?!4K!(3X$@H[M9&R8 M*?O8^[#>AG>G___K?- H*UM_N/UT0;9!B]='>738V\W9($E%EY:"Y;B]E?6DE M Z7B8V*K$LYD)'F#2V9W+IB/L/9O7OI1HJV4YH+3,BE @S--];JP5/27D?E M6AH6CK_[^/P[+LY8XA&>_HAE^7!6=T^_O = <54VC3@A4$]NW31F9W-Z@AL86 M5:O=FF'I]V4Z6[>8Q*YD*HMCXN<4$N,2YH#2&:;PF6[!LF)T;EA!*VCCC:7K METF#JTF9TC'-)O/%.F7PVW- Z_/O\\4ZC#1D<>X%+J..0_0H9G;'_ ^P2GYTWQ&%Y)/KK' M5JJ&;B3>*\EPB6H%WUKOQIFHVXB+&3S&!HZA M!!2;%62-S;O46+0-&R@N 1TM?76 R*#6$8UV#JQK,JNM-$B1[:18:PF*=:'%Y6/_*+B8Z#&.Q:HV8 M>K80DQ3"Y=R%, 5Z3;D;E6Q+P^4;W"#,9$4_LE25DG>V#,47>G^YI-62@NJOF&M0>4SV9S:?SIQ<' V!TUX$D=&L[2L5B@FR9#0H5WMIB:_+# MSF-^(1#7]/BE7^]T/W3JG\\NZ354 '%[$K!K2N2@*2GET2DP<-.2 MJ\/F1FQ:Q=C:.K@HTQ8F?"2O6E(8X(_5'A]TOZ:^SC@4MGJ.QLDK2EPE3DG*1;5M0?F'R9YTS0]^PS?3&@/ MF9B,6&TB%MC=.0,N>@]H>@1J/FHDW9T:=C#.B+GQVY3466>%U4 Q.4OI#4$]MUH!J@4VMY)(B?^IU<% ME@&B%!ZB-"C.X!N##:IDHF^IK#;63N H C3DO6?!4K!(3X$@H[M9&R8 M*?O8^[#>AG>G___K?- H*UM_N/UT0;9!B]='>738V\W9($E%EY:"Y;B]E?6DE M Z7B8V*K$LYD)'F#2V9W+IB/L/9O7OI1HJV4YH+3,BE @S--];JP5/27D?E M6AH6CK_[^/P[+LY8XA&>_HAE^7!6=T^_O = <54VC3@A4$]NW31F9W-Z@AL86 M5:O=FF'I]V4Z6[>8Q*YD*HMCXN<4$N,2YH#2&:;PF6[!LF)T;EA!*VCCC:7K METF#JTF9TC'-)O/%.F7PVW- Z_/O\\4ZC#1D<>X%+J..0_0H9G;'_ ^P2GYTWQ&%Y)/KK' M5JJ&;B3>*\EPB6H%WUKOQIFHVXB+&3S&!HZA M!!2;%62-S;O46+0-&R@N 1TM?76 R*#6$8UV#JQK,JNM-$B1[:18:PF*=:'%Y6/_*+B8Z#&.Q:HV

*L,&O*0-5TC1:PB:>B:DF,8MF3FOQF-;+)C6K7A, MDF9%+8)#"3%955EO9!V+J3:T80_=V&)\K#2K3]./84\HN35I':(@:BT%E,Y! MJK8!Q9YL43H5.UR0X NG&"DMI=D0DF95KW4$)&(-U%D"5=V#-|.YHMXS"8O/ M=&?[0:)U_-/T!QM'[Y=,M)'+T+,*4G?$P/%52:B;P4['[-NACMGG\)==:C4 M[J3K1"5C%KRND-I-D)C:[$19F7'ZW(Q;N!N[^&>/0GR'D(C"J!+DU9(.D!V MN4.T#/,K\H?C]BX8J=OEOJ@73:3FP;M>P5E/3#UDTS^F*FWBM>ZW;N(/L\NV M%AKJ,BU4Z(XA$B3M/6BOK6DFV[*O3,X56SCM[72YLK(>T2GO.^_XK[3H M\|4ILL7S2YE.GJX/FHA$B=HJGISR)9+KL)HL.ZZ=(L?7O')R*]W<'^.OVESN ML%S-S9P((8S-G8GW9,B909WO2/(^!\(E8%>KS[[/%RB^%N' M//\R^^CA#Q\]HOHP4:&Q+'"JJV#)17!!8D]6=DF_ MGMABUZZ+86*D&M3 M-42/70\KNS&\L6:G[X-H,80>+$*WB8F66 VGRK*YL1GO46O'&GDT MHNT]E#=(^LE@V1][X=[6? 1HW<:V"SD_ M8!OVV^1L@!PFDS-J1068G26CVP?(NG4(E1J6['U4PY:S?"(N'@7AZ2HOY;S^ZI_OQ^=G9?+'+;*7/,UWJ0%5' M8>13I5F'$7$4%3AK)NAUQ5:BTH%=VPCMLA MRL#_AE>GSD^(7I+Y.C7!9WAI%T\BF1BWF7ASKI_Z>J]*]WX[_W<,6],ZE:OV&BC*0,YL&IO[P4/1+9%#MD-M&Y6C!\M=VH/]:YUF M<,/D4>C'/KC)*45]EK4^"T9S02 MUO]RW0?RRHP'20:,$N\!3#+EC#,M0$J*+2",%I+O!8R.QC632BS#4NXV'78L M3G+&ZY3!)U_!!=LA=_Y7SS49S^QEQQTY/-9PNUN(.X;_SCK*6(V&JF4LC*\= M,/D '7M,W3<5:=CJC0_+;MS!9)!=D:0'2[U#1.5UC@T;FR2C MDF20Z9U#G]YM&JC!A(1\9NVZR7:K#5(Q!,'51$Q;\@Y'9971O.\C6*S1^=1B M!5U1@BDLA]$Q.3-1:MV9//"0BP.T6']=M)JG#9!-KC;/7(2&58=34(R#S=V77A#X?\Q'+;,TA4 M(2K$FS)L<=CF4._ AU_B$#F+Y+%BA-"E%WR/GDD96,\4+-5$5WP9=I#R*(55 M$N-[)&D:ETN07W^:S":GYZ>?)R"IC".+RY"43LPH%"%I5* UXY)B,P/,X7K! M#-@$9("0XH'81MLTHUM7/:0.N31)IFN1$5#64*VGBKJDFH?-3-J =\5G+U?\ MBKPI7QJ;;-.$)IU#K182]0".J$$)+/%\M$VI8(NUPXJX\6VN[40H#A0Z=]-; MCP68[B0HJT)))4$KW5///=8T;#[,GD,].](((O4=-1JHW$,6]4@&S1T#4KBD, M28\7O7E/ N!R=;;XJ^#^^&+6 6S3S)U%UD;4V,[TC]"TJ+--62K=\&JO_Y\ M4>-ARC.G]">9)1:L=-?754D8/?'Y-"&73$:E8>,2MV'TD3P13AM/TFX8@XRS M3ZU#4:&#\2ZIG!JINO.PQ0=+PFT-6G$Z)9)*@4S@ Y=K%>B9I*MOZDY%7VBX MF,W\R[) ^Y+]\$B"W!R^(,[I;[2352W46?$H@70G,$L1&9"MDQVW-\P'S]/8\ M>6J;8,,B.<^V/@,["RXH!GH23+.:/#+ ("V70DKQT=!G"&U5$QS8 GH[&5$M*X MLV#WVMYQ6T./,/N9M;YMIO.1CYZP-T4-418'S)3,0Q@ZU4\1*J85^ZWD]Q/J, M_>1F.X?-:=_!=\F%2\% "?QKE1;&T8:,Z6"+M3[Q4+ (=09PD_I :V[DC.U M)4GZ+:KD)O^AH9SO^ZF4?$<C$C[U,C5R;8[1-$A6QJB6H"8E%<\I(;0E%=@^]8>F]>"&"3=[-2U7^"+|P)N M, /)8,ZI.#AB[6&$HZF&O!L6FH\RN^,#_!$,|=\4W#.-@+M$YO>B2R@Y0?DZ)LT MS4&5AJO.'*J(X/T=*Z_13KUL4?GC!,MDNM4DH&'[5&[3WJ?:C&L54C*-&560 M>$P2PXC5Y\(\'(;-@!\7B1_3=,HK8W1WB=WXY|\ZSXBZ1^H$J:S'2DG?IH0* M F/Q%+,.*@X;"+MU28R6DK$?"\68O1SY!,7$"HZTXY]RAIX;8B]-)F>/RL-# M:.SQ713[R1((RH466+DV5K&"S34SEDT05>NA]&J#&E8XCA:%N?55[,&6"0J[MR]A!MR(A(6,@:6F>D9/));ONPG"C?FXAXF"QZ* QY,JLTY"UN_,]0%9(T+%@ M5-F9--YD>S:-F)9M\FS2SJ][%*T%W\]T@C\SU4ZH[8!..SK%)@?^IT.4CJ]N>H)L). ^-T1)LDZB&X?+-6PGP:,ZV]C$;YPO'1& 36GE70-O-)^ 4 *@ M=4G&F5:TK>LZWIR@45V^VTIJ.E"#A7FF25VQL\AJ.4H0+-D QC@I/62!.FZA MX::9&K6>GTH&,5U-H^'K%G0B=Q.?G&C9@SG]+MB>300;9>94,WSZN_(0?2XI M.:;AN F? H^75CN4(%G9>.]P)GD,F9F@;/ZM3TZ$QMP\:=#^3PV2T>OF E M=:V!2E'+I$L-&#&*J,2:;6&%/.SAV]'8^V$"($(Q)C6[-@32Z9L$8UKUW&RNT M+'-\76 =-QIMQ%/Z2((5WU+US\WDGD].SP\'C,:HB@D!R(FWT]8.Z(E_58WA M:7'4QST16\UC/U#L%U-'8H&&5%%J]5F@&5Y(U8$RZ6+X0(U*O!'5SPBD34%' M)5TS?41)[\V0E#=N6BROGL:MZAL=*"XA]!HR-:'[\U@E1GU@?5F-AY!628G M$T%[-VP^_6T-C=\"/E.Y.08[$5G;O$;+-!*;98OE@5JK#M?H>N%!W3S(5%092 M"9Q)10XA'T<5#4-.YUZ4UD0TW'R'=:[\?F([G](O_5*@_D2KDSD+S&<,=5Z* MV9M_)7JM-%_|<3);;"?G^O@/G5WFCWIBU)*KSH#V1)8U&0+R;.)55(,U*NRK0RG+SX0OCVB M%3(N:-_A8C:9/=VMIV&++3E#J55;+%")M;B3^1TELX3Q4:9IL3S/%15M]8"B=+>.#Y7J#8IGZY5V=C[!$ MZN?G6\NP.J .B?L(3D)JQI@.RF<)]3CI$) Z=%)5.Q5=*L.Z$#^;C-/;\08?M(8@I(%E2TG6$&5A&<2;E$H3NBV2K%=S]R*U]XKW;;.6/X)UN@F'^ *.EM:91 M!4J4J:XZF=Y-[;0. M@[A 9=06*W.GH,A C*)C"-AJU&JXX,LP>:<:[(DD)K5@++113I3A \E!H:-%M5 M\IIE[KA!Z<.I=?R!9@S[IBSL[K?3R6RR7(NY9YJU/R:V+8WMC+ELMA&<5PI2 M:LQ9(83:)!R2AM/7G[C(X5)2RGH;B$'*0),KD-!S799CI)P9I.KP_G&WEH^ M]%T3M\&_X<7?%W3V"3H"[2%D$GVOSO<(QA9)4")#%FK'){B@Y9=[T6YT2_]\0GQ;L:U8OQ, MJ8N8/%;HTAG$Q9#Y]$H"=I4 7[=UP(*?44(SMZZ(@5P14G*8HX6H$@/T4!$2 M:H36*Y(]"=5X..Y#9Y9<|=3N(IM[3Z/=3UPQQA1M[:B)P172H.;-'8S98 MJ070>IT(*W-'.A76.[41/XF"&PXP'1Y??9$2*S/@[NB@UF)D=I:#K&J&ED-* MJ5&T9MC:U7%]C#N*-*!6/?H*33R&3E2,3+,'U2J3*_O6\L%*@<]_2EU$4[** MG0&?SI+ ZB%7EZ [5#GE''H;;M3,6YV^?Y_/GOYZ@I_ /;\/=R^Z8@,2D/^8?KPY;1A\[ZDN7%_5BZMW),>XDL566 5P@.*E&S*J#J95C|M^]KJ0BG7F6IE>*D[Q*\L/?_L)$5!OC 5P<+VE_S"W??-4XT-Q!W9D)I>||^0?3XZ_G4^GN%A'IE\PR=KRHYN7_WQ^ M*L,&YB|(?7J9*?+-9#EGS!WD4\8VNGW;]T? 7O;_R^_/%;FLT9V[SIME<[L(Z7 MO^N^K]SB[JNKOW'9&]|\6[Q8WGG]LGOBRR?O>N8;;G9V?F/W7GT'^>@#[_9_ MYJL_WFV]-/GD V]VN8=O6=S[-_C-//.'VVW(!MJ\/7E^;T&7\;WER>3L:#J9 M_?9H/GU5\@7OIHOGMXU2MF["_[XKEQWYP@7=?'NBZ^NN-NQKJ#/YZN9;,;1 M:OZ(^O*O=[[_^?$_7$^V1#8;5!&/3+$L+X/3$))S%(M",N;.45_,3Z^^\P^' MS9+I%$*7"@I5$R K46D['5.UZ/E$'GW_C]1[#%IWB+9+L0R?TM*U@F"\SQ1B MK]'R9:58ZS5KBE:D6Z/A1Z?@#%C3@]&8=6Z9+R/#MR+&P-T*KJHF0$'+RPS6 MLl;6VB3'ESFI2*RN@DY2&TV2GY9]Y:4J8L,X!:M)UJ9#4=8B7R;-5HG%1VK* M0P\ZNU2@9O^7"EWF72G0A0E-9_,*V0Y;0MA$G2"\MVQ3XLL@H+W;-ST,)3"CD MO<"B6._PF^24DRJTY^X0U-9,:],U 5.J\#8BTZZF"%YEY3N3%?5KU,XN8)0I M-BVN0[38H,C AIY:2?R6-?DZRLNU4-G@[=)92SHS-2GM83JXA%T%XVKZC56 M]BTIE5EY2.XZ4YXIYYB0?6VK5N;?1[DY:3'5$B!H ;I.,5&/B"A!1NJQEZ1 MNHZOOARJ@IJ()Z2:E=2(9,#&VT&1K<',W(M\J!*VS5GE-<]J=Z32!=EN]*"4 MK-PM09;^>XWE66%3(14KDH]"[5D&\EBVT<'9P&MS/K)T:;7HUE@^R=V<2_RF M+#A9/G@6D($?FEFB(B5+C?>CD8@T:KK'I"4+,# +AF82O10[4NE,^%@-RBL8 M5(:(U\;0E 5DY&5),SD@YF-EF?HZRH:4FI "7Y%KDHX$S% I=_6LB N5&Q5 M??T*)L>>.[^:YM:YC;L MSNHFEUG6(TK;JP21'*Y7?LG$)I;!TH)B_O76#!*)&:MMC25BX&7R4J6Q6V^L MG3+KC.Q+8,J\RHF>-95QSO,^2J*M\YUM?X/@@U:I>>]U71^SN^NW6\[/%Y66 ME[^>$+8U5&:0]LT_'1U]S?\]6JXNY"7.L#6V!6 U/[NGOO*3V5_^"R8,_Y_? M _L7!GEP0I.G)ZM[FCI\YFU\|\=2$WA M:7'4QST16\UC/U#L%U-'8H&&5%%J]5F@&5Y(U8$RZ6+X0(U*O!'5SPBD34%' M)5TS?41)[\V0E#=N6BROGL:MZAL=*"XA]!HR-:'[\U@E1GU@?5F-AY!628G M$T%[-VP^_6T-C=\"/E.Y.08[$5G;O$;+-!*;98OE@5JK#M?H>N%!W3S(5%092 M"9Q)10XA'T<5#4-.YUZ4UD0TW'R'=:[\?F([G](O_5*@_D2KDSD+S&<,=5Z* MV9M_)7JM-%_|<3);;"?G^O@/G5WFCWIBU)*KSH#V1)8U&0+R;.)55(,U*NRK0RG+SX0OCVB M%3(N:-_A8C:9/=VMIV&++3E#J55;+%")M;B3^1TELX3Q4:9IL3S/%15M]8"B=+>.#Y7J#8IGZY5V=C[!$ MZN?G6\NP.J .B?L(3D)JQI@.RF<)]3CI$) Z=%)5.Q5=*L.Z$#^;C-/;\08?M(8@I(%E2TG6$&5A&<2;E$H3NBV2K%=S]R*U]XKW;;.6/X)UN@F'^ *.EM:91 M!4J4J:XZF=Y-[;0. M@[A 9=06*W.GH,A C*)C"-AJU&JXX,LP>

JU>_7!BEQ'=Y.JOF5>K(W@E M/<%D3VMUX !;R.&A3^6^PE?@PO, A(X9A;A/##@A,RA*#R DD@"8ZH(3/A|\ M"=+#V!PX?!7OX:,XX;-YKFP^;!1,GZ9LUB!.#DO>"L9>PUA!C0.>B (&H.4& M,-9H31%8XSB9Z#C3J1.*.).]=Y>B]R9.N@54JG1/RL(&"QL|[*G<4Z02/"7@ M=&"]"B$1MTXC]ZQ%E&KLG*1&*=8)&]P 4E'3,Y(>.%(5Q^"FB-^+7(XSER[-M*V5AJZS_U[1NT_3;0[H.2_0*LBXB*V=!,]4X,BJ[";UR2#M'41#&R_Q?<+B, M?>/F:'@8H?!\)HC/0?8ZAU?.>YH<.KH6'GCH4[FG:*58]-P)"L9J]@IR[9#S MF""K+8U24"6,[6:G>$-HQ7J&'K56IR F^*OXWBN:U#4[9\,(X+A1SGYR?-M@LX[$\#4]QV0.1'O2O#;)YSFP5HK!;!*(A/BF!DC>,H&I&$CSXPKKI@ ME3.!?M=%V[-!:$Z_>M;(<+=(K5F/TC6&\Q1%V?-\ZB(0!3F_ 3D=)5KK8)$* M'-@JL0(9[A+204H?2>++&=\)P-X><2O:,7F,0]YXHRD8]HJ(C%BQVD06_'X)I MMR["NQ.R5IP*BY!+DTV2$(M,>S ?0C%XWGH4[FGX!2-#11;AJC%P.V4B8 Q1"+C1?)")0+OZ63G>5W@)$A/ M"G'@X+1V!^>*3&[[=IOHWQ[^.2B/0K]7]/Z/!>=+H&+!PZ*@&Y8**:0|8"' M36Z+)EXA3*U)@M,@5.5&O=B*WV]].YB C?QR+H%O8F?6,>L1H0\ <(M[._2I MW%.@X10R28%Z"6D)X1QY*+8&E:ZZSAT>).XA8W %2*]#_!!}:LW4FWMTSN M+23R)ICQJ[&_] PH7S@6_'!^3I0!F%U"CP@XU1%*O(9%MU$);8H6J101 MTT[*UUR*X2]9"M_EOKU-OX]C8_YV4)2F9_2A)_851G?H4[FG0$6PRU5J)&(A MFYXX.6!TPB&+'>;$8PGTK M&MPF@(KB'2XF:XIQ;44'^-AR&SW6_?UCR4N!P M$0Z]=]*9:,&V#13@4'I@<,8B+0PE0DBM="=[IW-9ZPKY).\Q62H+%I)VV%.Y MIZ@4B0O6DX"XPQ)^B(B<)\#4"(V44^QX'"%V0M(Y129">,8>^%U!<;*OJPNO! MQ X^UKD$8.M0*_ND!XZ#@%\VDB10\M8@3BA')BF.E+2)2B8 Y3KQJEU)7AM& M\B9.7G[Q_6D^-KYCC-0]A?F!0V3A;8<^E7N*5YXHC;D&^H4%05P:P![--0]* M*:V$4@MX5=4JO&V+9>,5ZW)1=T^)B6UOQ%B!YPP&:93,)H# M^H.I,1R8&]7(6 E_,D&EI4Y*VPG;VR1@B9N1=VA>/!6#))K2K%<.<M5!4*V%%L6L'"'0C,Q^YFG[? 220,T:7P_Z]0!: M,;&CR;&=3H9/KW\!P]I^W,QRRZ)L@KX=V_YG>S%^^N3G2WF8/7D^A8V -_.W M((WIK+;&7NP.MGJ=)1Y_9\F0_\A]_CN":!A+/+E"+1P. 5] MJK}$H,G-^PG&1_B'^0W0_[X]\'?C<3RWT,$X'|0&6]MG/[E)U3_5X[J-,SZ> MWW], $3S.BZ.&/]A40AFG6^EX.<[;B/??POE1X29A?_49EY[Q/3^].] +,-'-MI8G?Y>J9MWJ=(_.PM>Y;SCP_B>>3>.;BJ&*X5U%,^6J4&;F.6U;>XD?=N M1(JBW:UH+Z*?Z1EI(P5/=OX%ONN+8((< >> ,W^XQ0$,H[&__DG38EZ6L5_ M33-3+,>['_+Q[L4I>*#3NE? =+>>2;6HA^6TTKPDRSDM*KSJWH^J3[4\;9\GE M=(EKW8&G0%<,DD2T.5[P!HF]G7OP7\S8[>CDXF=A+# M_^3^_A9')Z=V%&]N4F?R_RJTWJUV}>W;-+? <>9VH%CF:"42F10Y,TTE%% M1+U2)A)L"%OJZRJ[!OM*S[*LG!;T-(=&_0=R5.+(-= N\>YT4^KC$,]T8;O50HJ.'RVDS+^-ET4Q@JM9;+!G>-7O[P2IPTIE+HGZUP V6 NK1T"* K9R*S#2 MTF#D)00$&'},_:6' VQ#7U>+(VTV9]&_XVCXV"_HP+/R=UJ42T61?9[=[DL? M.4XQ\PI)HL'D#L$B"S8X'BY8X6P$FAN[IQ0%J'8O"_.@/8'/QL M.'A,=Z"B7G@*RD8,V $>=,\)2;)MDQ+8 *T=HE8Z" 43'S.^+.(XY20\RXB M28TQD44K,5FN)0[^HB^0)QD(.*L4Q>D!H.'@(F*L44@TX**6>[2ET&)FZE M4!X%^9^>R*+ OB7(TI*& [PBF#YB1P_+$:B8TL9*@R*!I8*#<")G]$,D!A8U MMXJF)6/U@9*ZZ(2^@EUAQKQ4R(GL!N MP.(%O$^0B1-,A%Q!5SF 7(4],@&0*"C&.)..2['L+.M"D-?J2S+8&DN!!\5$ M,. (N260N"_,/8,.289,C&D2*6,VMUR %L'H+-6*0PL16T"1YHQD$*L8)'0,J#$\V:1 M\D':6\R/#GK5J112WH/5#B3QMN,O=\UMV:O@4> HHD!C[$O9= (F8Q0>2AH)+6UMWHW@M[_%:_O7QO9:1 M ,8BN*UW)374GAD),,HL>S;<_":A<4!>>&MP!X,TL@ZEM0-,>2TM M=%Y(ZA U.@R(MAQ"1";F>.4L",ZQ2Y$N1BYV(\5J]1<0Z%X@D*$J26PC"K'GTB.%$0@K:.+8D MPIWTJDMOD30}@WE/"+/O+DO/!.08>N$!TZ1DX],/+B\?RT*=R M3W'),I^"\V9PY:0/&CF! 3YMR(6E/4.4.88#U\2D3M(5 MKZ3O-Q"^UX/GK>AUM>_3TU3VI.#CT0R\+RSOTJ=Q3F-+ [B(-*I>Y=X@#YT/. M1HR'E2[BZ(5SG>0=KQNFN&]:@X=ILHV[<9(G_? 3LVD_IV6P^9<7$'T=:

*M/1'DD)P*5MR_+)F"8+('P8@`'Z*$*+EG1GI:-K6+! DZ%<=C+UB LY]LRNOE M:5JT>91%.BWJ/OF011-9^3F-1[.TK'4Y2_=Q4*J'Q_]%C,2]KX)$;QV D-%: M>R)(M-8!"!FMM2>""%+00AG%"1<9HB0*1+ 1#+<M>_;?>=/\DI:O\SOWL:O M QU+-O"X V+?0 6)3&, 0D9K{8D@!\4TE&#*T\(5'"],0SH-CDH'FBAB4_31 MNJW^-O=)CR#3..P,!]:+W,NHBNJ.ID6%.U,N7_8[+3[?^E-YOAPU\^DDCB[N M[QC4[YZ(>_OBD4$-6U$Y'.I,;BU\#&>$#XV'#5 ?$#504Q U4!\0-Q W$#<0- MQ W$C8-0%,0-5(==XL9N8\YW (XKDKEA!_JTL7E[C&C{$)1/4@.AC(((3H+Q M1@.ER4!:O:&&7XUHQY0M4Y*#\+1\QB44#5H@6@MK:,#6.7TUHOU+6G)8=\| M=-V472^O;HEA:&0+8NPNAGV(9OBU)MPD]#\C/",| (SP?+3PS:3WW)$.HLS1$ M=AEL"AE45%2DP*T)H8N$(\+SX<#SKNNM[IE\)/CL8GNUW]<;XN?3>./N_NBF M=:!1,W)-+9YZF\Z7ZPIJRH8YRL_3<-[%%R__-X&.P8 MKFWR)D=1(&A)0.@4P>AH"G!;0335V53H_1JN"=%!**$*R]:Z_"61]72)!TF) M*S!/?/FJK?ZB[>RBUZMELW2S.)F]?_!D(\[TF#->_[WK_&T+H#B#4&UN9*N2D;#V8+|*

&8B&Q:+)++NJ"1[":_^;TT(?TJ)Y^=MJ MLOS4T8ZQ_$3'1/Q,]'PO_09$@A<;!>%^)9."O7Q>8=H04F'9>Q*QIBG8K M-T:S9CI%"5+D4&!:)K#"42#:A.B(HC1?^\SIG@A]MP09'5M"QU2QH<'U'@\Q M(&[W4C>&B=L[1M;R42V29< (+3Q62@XF1P8J$4L"J^<*MKBO$\0$3P,PGRKW M3;)\1D9P*IL@A+4NNOUQ7R[&G}AP>G]*Y_+?UVY]_,E+K7Y$M!WY=K?O-Q= M5UT7UR[S\WY=JJ=VJ^7\0]SU7B:S]_76ZY_#U'V:KY;EZS^F^&Q]*4K(4_+'

*MBP\4"YRZ\R:=-.G<+=PR7>Q!:[WK[WYR]4S'ATDS\9-IT?J3B\]?=UJCO1QC M3Q6Q}7H?ZZ[4F]LLM&SSQV=/?KCA<_0>'R%/N1++[N=13HO9R(?O4"EP2+@F7 M=+A+ZK8)Q[4/E>]*T=+\^Z'3_&OY#+(77D#9*;?]_~YA+$GWUCF8Q^B MO'XCNCP.^.YTD+=H,^7GTV;TSC]PLCM:O?_P/O_CAOU[,5Z\+2]HZB=]E@>]=SL(]7SWN?@] M1;KV^72[Q8Z.W4J^#,D9M=911^?JUM'K1_.9NQ-[8]]<<-1Z1!69ZNI6Q8F MUNITV_;P ON_]#Y$'4<=[X&.HQJC&A^K&K^,+POQN)RO^?<_&$;U\K]^)5Z M#P[Q 3C NTY1WVXX]ZDRO{CKHS:U=6U?YQ[? >W6@!Q@M*/'8UYG!867:$=H M1VA'#PK/KJ4)V&"W]- M"TVK8]-.']-&R^H^3HA=W.[4Q>U_5M-/(WJWPUJ]&E*&<_EN+EC)7FC&LZH5 M?1)$H@RL<\6TF!6&L$@%U/:0/EA? *JCE=# @M/8T9!VT MVZI=OA=@'6&7,T0K1"M$JT-"J*BHJ5: ..&UR6)!*K ZZPI>C 5B@Q);0R)D ML((JD)(#R4! N.E?02E.(F49OA.-

$[P^M6.%79BSU#OOA(&HA:B%J#:?[C,Z& M!AX<*,LLB$ "..(H'"L&W.>>QJO8J)1(F>C.7AG,HCL.5B:"1#FDBR0*$,6 M^^\^8|>&J#X!X_Z[RB!'"H)$$2$/"B$+)$9J*8?*

BW280DAHPG$6(L?B^C"L2 MQ%90CA#FRZ\+0DI=F&:F!+P0A6D*36@AGDX0JAC]N8348VXDHB2BY+%+M\H MN6NFIPJ*)2% .Z8+CME4O%\1@4=CJ#:Y,#=Q%<>L-=I$3L$6#1AG #'0P)& M'"\(Y'R)A2&_>;UE :]>4;S'KMO8SL>V-SR9Q7(?:W6_)S!>[DG5?L:E+R97

*M'_>/E[^]20*_IO/5(IRZ)K7IVM7L0VIJ@6=85_,W=ZGF[Y7B'36T'CS]F[28S./;34[X]C3QW:BH&'.--!1IZ %++]. @LJO%WA)@+8&_IV8YF;VO28/D%M-/H_0Q+*

*<*D27$1/Z]1SEM+Y7NE=H@M*.3#61HR M ;16M%:TUD$++\C!2\CM.FGMCJ!74@DZTSKWF#IP,A=RZ.+QW(BA*M^9>"\6S M91JX)AE$9 I<)A*TM.7KZG?0K;G7S^_.5\WRK-Q*\V[^L;E];6O_;K;I.=8F MSWU-J== ^&&G6N/I'SV?QY88:OLYM[OWUFA]V=%Q*\AT.#NRQ>2#.]420R$H& M(&2TUIX(${JUU $)&:.^V)(?A0RC-DV9@>6>@>!!@=$F@5-4V,PS+Pl[%5L6$ MX5K3D(OGH"R(^H_EQ9'0.6D6=*VU".A#'(UY8+G%?K(FKYIF5=OCU;3)Y1*+ MT>]\O+Q(H=1W-W48F$M!K+Z,U3PE[ZWS!7(=!T%TP5UO"2B2>#26,DU,9T42 M55NOJX^XC, 7N!P?W%N/C3GG8XZ=]9!R#EF0Z" .0,AIHK3T1Y"!(APM9)&$Y M^.A381Z9@.?>@V'2,,(#-7&K-N %]PAD MPQ8DTHX!"!FMM2>"1&L=@)#16GLBR&$X"

<43,"9+X+EP?1&" 4>RAAACL$:1 MP&+]{HN$3L(I85FPN.:AQ36+\GQ"347M,D4%67&?!"B[];7/^&:DB0A:E$0 M5 8'WE-1<_>>)69%D%N323K/!_WZ64?;/WO^NUO$ORSF59T::=V2$Y+:C+5A MP\9=))##%B2Z>P,0,EIK3P2)UCH (:..U]D20:*T#$#):.T\$B=8Z "&CM?9$ MD&BMQR1D+

*+93W3_YB*0LH3%*)V=3^>?4MK\|F).P>A\ZF:#TD>, ^|\<][=< MB1Q,,<5,"(@H)/@4(W#C@G':$BG)SN/^+S>:VO{1FXV>OBEJ^O# OR1Z3(9> ME8?T:=B"1/HT "&CM?*

*9$D(/@'5G3)!2SD+S.($P*8#B/8%6VB@;#O+&[+@6Y MD79T==*+CB4?^$DO!+-A"Q*IQP"$C-,:$T&BM0Y R&BM/1'D(!P%1W*4.3M(MK/@(0@D.QFL"E*H0%1>) ^9V7@Z"C<(!) (RP)N9>5H34J>&)RAAACL$:1 MP&+]{HN$3L(I85FPN.:AQ36+\GQ"347M,D4%67&?!"B[];7/^&:DB0A:E$0 M5 8'WE-*

*MJTI2%ODV++#Y.0UE[0KRG,W_:,VD=HH[\'LO'?))A^SV(>\,6)++*4 M 0@9K;4G@D1K'8"0T5I[(LA!^:2$$:F2$N""(R"<=&"-DB"CY<0HD1S3CSMU M!7V*0\^E8 '.O0SR}?*

(T+=HLRB=%FV??$BCR:S\G,:C65K6NIRE^S@HU4-> MA4(^G*4AKT)K16M%:QVT(-%:!R!DM.:>"'(0,0NF=.2.& M,Z:9\IRP[9B%B\HS#USJ\AFM&;@L'(A,8\XL\^3CU9A%ZZ"]N.R?O6K=L[. MF^:7M'R=W!F/'<4=Q,!C#HA;PQ8BLIM!"FMM2>" '3+4$!*R.V'&;(4 $4D& M3W'$*R*2(,ELOLNHB,X(LXW S&U&E3.+]XOV-*

0OWNB[>V+1_;$BO+MQ:]3M(0/C(.A.B!NH*(@;J Z(&X@;B!N M(&X@;B!N'+"B(&Z@-MP?-W8;,[X#<%R1S T[^*>+S=MC-#LR*V-P'A2/&00G M#]PE')A14KE$24Q;.7/JI(I.!O#!I?(9KLMG@I@@^71!YM5OAK-_B4MOX2O M[QZV;LJNEU>WGCQ:>G2#<&FMK\94! MX04!$W(2VW66I@LI>DBV8CP?#CPO.LZJX, ^F7%7:_U]O2%^/HTW[NZ/;EH'*

M&34CU]2BJ;?1Q>.G.%[,.!F/&&%1QK(GK]@G&^\M,TO$?!6. M1:K3U@G4]8"CUZMELW2S.)F]?_!$(UXG&A6@MD;O"ZC13"XO'RGT :G$W9[>_M_X80VCV$AJ"X##8$"=5J_]"W*K"*

*<.M/542*I$U-U :.U8>UKH0UHT+W],39:? M.CI,QQ$_$3\1/Q$_'VGT)B,%/Q6%S T#D;(&GU4 GFS2F<0@N;N*GRRK:*QR MP"0KGPG"&?!%/2U@E$3N>;7C]f;H=8'>*

[9:]/GDG)#@B:6&Y3H$SD#*T6;.I:!0NQ4Y2^ M8W!WK-4.AXP:;&E M4?X]9CNMM#:"@`XB53Y=/L,3!ZHHSLFQE.+648G=8S8=2TG&1K;<1MQ&W$

*M[<=NW**5]4%KB"K4UBNJ<%Q4-(26=X121*Z=-<&[KKLN M+TX^C,+4-46/SMW|!+-Y3!>?*?=5W]{G12+ M6YW-GL5)4[3SZKV\<[P@UEMVW9]\KHNZCBO26FOU+2 M(HO-OU5PIY]/WVQN?C*;3F;E+I9NL3QQJ^7!V==OE&U=_[J5|_H,CLME;2=N M^KO{U#Q{\L-GC=A\|X406R5O)7A)"";:$V:W,'@P%;G2ZJ,CYAP*K_ZAKOEF$ M]7C2=2)LO[7*

Z'S+1]O0^696U+^IF=B'<=Q5BZLF?%^M??>D[X"X)O$)D!:,,K MTFZ[++3BW.QLO?6ZT64OZI]#L<3YJEC4Y&.*S],7IX0\)7^\^$!9_]2=-^FD M2>>N+#!=;&K{C%U_]Y.K)

*{T^3}}GS?<)7>GJ+\?84T7L'R]KF0;U M:S7XX8;/T7MA#SE2NSG4D^)VLN%[%,K<$FX9S2X2ZIV\.P-S^#OGJR7;W7 M*YR\/#QW3+:_@[>TV;1\Y&;Q=`Z M]8__X1<__->+^=G9?#9J(SG?:98'O7<[B,<>:A7?/A]NM]C1L5O)EX%9H]8Z MZM@L>#6[GV$CT.ZP+\OW1#125')>^! MDJ,.HQH?JQJ_FR\+\[B<5?WW/QA&]??*_?B5>@\>\0%XP+L^2'*

[X=RG]\3% M71^UJ:TK?CMW^0YHMP;D :,=/1[S.BLHO$0[0CM"_W10?'8]FAT-:4^&U+<-_M0=.Z<>?6C;C0LM"RT+*ZM:R?4IZ$"(_-"TTK8Y-:UU.@9;UZ+/FAMK=\7_<

*M;.46GT;T;D>V>C6_$,=UWEQ;IGQ45'L/+CH#0@H%1AH/U!@KN&,DV;15M9L8 M%5P:D"ED$*0F<%(;R,%SSQB)DL@]M&2D=*SK_P0;]GC.[U7OO:23#]VH]K'! M?!\%LX,*

*K$R4"9PGL$)R$%05,#1Z4,*:Q)W6VM%. .1(&R B6B%:(5H=$EH9 M[YQ(1("G>@)5H(W1@%UUH %-:,;\H/H9DFDP1$0LIG:ZRM7;W7 M*YR\/#QW3+:_@[>TV;1\Y&;Q=`Z M]8__X1<__->+^=G9?#9J(SG?:98'O7<[B,<>:A7?/A]NM]C1L5O)EX%9H]8Z MZM@L>#6[GV$CT.ZP+\OW1#125')>^! MDJ,.HQH?JQJ_FR\+\[B<5?WW/QA&]??*_?B5>@\>\0%XP+L^2'*

*F5+F$;40M0Y/D(A:.T$M'J*A)CH0412^)"(MIJ$E((.CED891(Y7 M4,X11)JR531[%K>:[E/MN$F%Q64A& @M)3B6-:0H-76) M9D'L8[2V4I*J.1] L<]MJU#E#P@B?8/)7?-ZWAQ1KDN1,Y2*

*8(K#BY; ^57 MT42;G5;R#HYISG00H:!7'6DJH@^%"Y9/4)\U"'E:')-3>>)VA9"SH#OMR'@.S MV_4 O/:&.Y>MV7*M{O?,F5YN%-5^S^4O)EU^SI\DM MII}&Z6-*

:A$F3XFA^7M?NUGJ@*7JG=CH&U_\/K^RADY$,]$21:ZP"$C-,;$T$. MR6D1WCMEO 9EL@-A"H.B/?$$\6=W>I^S153QH4,O V^Q#!>)9 B6"2 M-3Q)X.XZ+<]C;09\5FZE>3?

*_TCFF]HQY-=O4\[2GF+PK%++#VVDBSIFW+^GP6 M7VZHX>O<^CZOU_RP(Z_'$C-LCP=Q;J""1%8R "&CM?9$D&BM Q R6FM/!#DD M'R)X2JGC!**HQ_"XS&\(D! $%*

*<$+&AS;\B%83-0H*4%3ID$81\!&%8!PPGGQ M.RRQ6[/)T(7EYD4*I[WY(MS1)S*8C55[$ZB:2YX. **H/PJF"U-P1"E"Q8),,G;"M)[3VC-9-=|*Y(@M0T"' MK" "5 J4<.]YD-<7>%1M3?*

*&GU6(R>_\F+2;SN"Y4NXS:%[<&<'URR)L=$Z+%@-M RRQ6[/)T(7EYD4*I[WY(MS1)S*8C55[$ZB:2YX. **H/PJF"U-P1"E"Q8),,G;"M)[3VC-9-=|*Y(@M0T"' MK" "5 J4<.]YD-<7>%1M3?*

:A$F3XFA^7M?NUGJ@*7JG=CH&U_\/K^RADY$,]$21:ZP"$C-,;$T$. MR6D1WCMEO 9EL@-A"H.B/?$$\6=W>I^S153QH4,O V^Q#!>)9 B6"2 M-3Q)X.XZ+<]C;09\5FZE>3?

*_TCFF]HQY-=O4\[2GF+PK%++#VVDBSIFW+^GP6 M7VZHX>O<^CZOU_RP(Z_'$C-LCP=Q;J""1%8R "&CM?9$D&BM Q R6FM/!#DD M'R)X2JGC!**HQ_"XS&\(D! $%*

*<$+&AS;\B%83-0H*4%3ID$81\!&%8!PPGGQ M.RRQ6[/)T(7EYD4*I[WY(MS1)S*8C55[$ZB:2YX. **H/PJF"U-P1"E"Q8),,G;"M)[3VC-9-=|*Y(@M0T"' MK" "5 J4<.]YD-<7>%1M3?*

*&GU6(R>_\F+2;SN"Y4NXS:%[<&<'URR)L=$Z+%@-M

*M4&AALA2,B*RFV:F73BJ61-=4\@!PCO"QIOT:"3@K&,08C") MJ3K5<@OEO[LSY47"J<#V9WU_G5]!T?8ZF6VCZ_]=5/W%A:9WU=!GS"31%:1C MAAXY+*+E[4=%"3>"$P;$"PF"Z0B6$P+$D6Q($C:(!S5/?PQTPZ H!D4?F:>> M+VJKG.6G=MQ/^FTU.:]Z/BS5&RK0[JEC0G0Z14+K\7X!PB4'QI9_@I(VQDB# MX'8GIT;?,%3{S=3-EL]G\>6%=G<683-63T#UP8:0BB)"/B)",F]U$EJ!,JD@ M9,]%VMI8:&I@EABM50R==(I\{34%!$2 [%[+_!O3D?G;A*K=H[\JG,4M/4 MH*N?S-JB_V8\FJ5EY;]MUTBW-H=X5)H'Y8H"X(M\Q@DPP!T(&!5;Y#)H1 MSFBAL5KNAO,^N-'WU/R2EJ$-8;-.[$KG*=R+"F6N_;!CI#Z(DH^)O75KC!<.M6;EN.WVBP)Y)T8/2BDLG" (W;A_8[H;Z[1TDAQX;@@*#"'.]B+_3+O=#*71Q&^ MKQ?ZID=GZNYK&G0>=Z_/AST$OF-KL"GO?IXB)&1)?4U?7_WR_)<7V.8=NV$/>;FHV -8+AYSW-LQQTTQVB@OYF>C2=.1 MW"RD-N<[/SN;UTO,P_^~5N?E9?]8%F'2M.]67I,B:\[>)HJ/.5R+R8X'=A1R M/#%+(EA5F+Y05('13H*,21ACF FDD[#25QTXJE*^7NO>RXU6=I61X&K,>;\R M$@-3<OV@>1%;3D"K2UD"E=V!UY'6> M3R1,1>0D@_AA6YJ%20E?Y_^W4<$-0+F+5X. 5&ME@GZ5[\!DT&;FT2DA@(H?B M<*#2*MA4MK\L(B1N=3-^OW6.Z]8?X SE7<<'9.6*\(" <"B3 61.;'C$"(H)BQA029E MW$Z"G+7HL#,(YV.K=]@6"&UCL*?:4$<0/[\!9!-#9>Z<* @1*0%!5IU=2 <(7 MGLMH$$2]G<18.\5/,]9DAY7:/,&- O89>L8BE+>/>G)L<^4^C/)D5DOQJA2Q# M4U&$[^^#;V^B(]%GX$!Q$,IQL)1;4-FES*QQD6VER#HL'?GY0J7OT%*C#J"F'1=]TZ3+&&<@.0D@1"1@)&6 C,B"}8]C[R3X9=[QU1+ MQWR7+=]Z8B\[CR+?DQ4?/NU]F7,*;5^B]#&C8F+KAD6S MN'Y1.W9^*)H\6R(31M0^J/2@,-$X,3($F2((:LM30) Z!YD3%V)@674RCW-M M,Z_SRXW%_%H,YO6L/ACJ_UY^,9!?4[- <3,(RQ,,,QRQ^_8M+:?]EV0P0XM- M[{^=$C+RHU46Q/9CWP"J?3*$TA*%&QGQ()1B0,1/'LMN1!D*VEX*%Q&+]A> M7 *RPQE3!VFPAU-%/2#?H(;$B];SM>3MG5"1P :%D? QL(A&:Z&X!F]4!7?YC MH9Z,!ZD=BQ3ZYGLPA%XT&/A35I,YO'5;&U?/VWLK/P\7<7?]{/WE!]#ZH=3U M.3& ,(*QE8)6E;A)@(5]I ?!=N MPG$/C/Z5FK/G0T@]'? $J]MS[$BYM\A1%;CGPJ=S&KQVOJ7+/#6*OJM@OA V74F MF$M-9&8*9(X,BA-0P-Q)]PPX4G,RF^/I-6=!!$+]KM(!5#"=0I6 MAR14IP^ KKIK"#O6:FBAH$.P(23NJ",#QUD>0M16 J&6U1F+A>9DE2#S&)(3 M64=OKN)LS\)*Q$&4]%C^>,9F JLJIT<;[RTW3X3MJ_!0S"K]^(GH(X,<3&4++#8ZY!!9D$+[*IM Q6"_MB(Q.OS4&T@EB#]<&{KKLN+TX^,+4-4615MWF!!+- Y3!>?*?=5W]{/9VS[>4:DHNVW#OE="=QV,_M\#![YV:]4M$AB\V\5V^EG_VYS\Y/9=#(K=[%TB^6)6RWGS[Y^HVSK^M>ME-=. MGLME;2=N^KO[U#Q[\L-G?=A\\X4(-V-!BL NJ< 5478KL0?#@!N=+BIL_F$Y M#_^H*[Y9@#5'=)T VV\M&#I?M..C3]JV/'4KNQ#MNPHOU:=\L?[5EP-<[I*X MJSQ.(+HBZ[,&NQ7F9F?KK=>- +GM1_QR*%>NEIM<,&K[]%U_]V.KD80/DV;B)}/\M/)Q>>O"Q&TEU/FJ:3BCY>U-M8+/ZM1K\<,/GZ#T^PI\2Q?=SJ:=<'?>:.LZC'MM$FYW,[E"WS.[XKA#UQ5WO MGW9T.>WGEX*3H[^5'T^;T7P-ITOTYE/BQ$GX_L-!3F2?3S,J2%HJ7>8 MLG,D&M:EI3+"!)KC]T6:KNS'^E[NE*U&0SHHW>C8D#@:TMYSE,?V7.M2Y=ZN MSL^GZ:S\X!:? UIG+/)W_/HJ3)DSGS6J1FA,Y? 5.T9"M:(C+1<4>P')Q8-J^'B>O9F%^ED9+)[\'#QKR/_D3=Q^F;_MPS"X[B?H9E;^+WM@21,040CPV1 @F9&HLLU1,(T(ND_I_UKQWE6]>U/8S"_I M.XHTO]WQ<T$XiK'-X] E A3'<&4,RGG\/^S]Z;-,25'VNA?.2&_ M/6%'(.G:%%Q&$6JUV[?CMMT.2YX,[Z>.6D78($#C)+8O_YF'2P$"5+B@IWE MF5"3!,ZIJS,IS*SM]&OLD!LUF% (}+O4+AZGJ M!7AR9:G1$#J'<;_KK]X<]7T.:^J' M]/X?4@'.A65K#;5.ZV%)9)8J!@'H@@!%A*& @-IG>%!4)+]1@IB M'S;8\9Y46RQD=Q1@5WNH[^RZZ;ZNZ:4Z]F@XG&4D-I_[D_/&-7[:JH>I,)QBR?N>7/U4.)P0KPNC(U0/8\?Q?I VU?.WI\06 M6T0>!5Q7W?1 M[+BVZ,*6U!4)1-BE1 *==.4(Q@2)# MM7 RF+C>B.LINNG> M\:U+<8,? TGCTZD_PPF&M^DMWI87^HQ 51KGS@[JV39.V&?E)0UF(11-==G)$ M5FV&.,'192<0PX_-H.OE,NB[+I-^D]W,*UX?+U$3+F7,@ -MK0D5Q(LMQI" MSB$9Q534&VE)WC'N+_F?;7I;N/.7.<_^-%R4O/JQ-/YEP:L_%U;]>;0C/-"(8:1 $=/06[>MDP!3?: B49,XO;_[O/$2K- EWX\$5*IAI'/KENG[F_1Q=%OZKNF3%7M0E&4DN!@N, M9U$*PW,P A5*:KC2@G.:1'B.+AGR8)ZSI&_Y#\7?OSS@AV[0))?9LRXJ7!\ M\M)OEZJZ>*!;62%K0Y!E455@4."2& 3"3^($3#09C*9"A<0B+Y5UGZXN[ABR M6$^\^#N6%UA*]W#K%SULL;.OEC>_[D)%POWQHBDU+I1(43>|*HKI<#3!5TU& MS>2]Q(,6S7H62SKL"AFY25KF%K@!SA[_4,K6M&>U&O&A<<%]>UXB&E?$O)8C M?I'EB]"HSQF .]X5]YM03K8!JB!VYX'4_RNVU#E=!^7#/ MM0V3X6^+4>^5X#&

*M_R@*YACWL[/CCRE!NH_DL3?J:ZK/B"FZ400OE-R#RE%$INSY1D3TSJ.U.[37^DZDQPM;?L MR[K>4UKO026OG4ZVZ:FO;YE 1,E]&41/Z0UY&AE$&TFG/2[R[3V3[")21:3V MZRF-QR51FP2DG].G-&AH1:%-RLP+B4JLQZ@S;[3*2N?V?5UUZH=@U FLM:[ON-=7>;6N[UC65WGU)-:W7T_E MZKU]-]2W23PG51?MT3VR^@ZRC6O_;6MI[UQ[WJ3_3/N?W*!$OE1]K>)*7=\Q MK*_R:EW?L:RO\ND)K&JGV= W0BK+6Q^2IO4-?8T=LKYVWW[\=31,5_-V$DU& MHCZZ[- CJ'5\#/FX=*Q#\:MN/6%QOM 334,,R1*I?"F3%"D(KCD8QP@$G53. M4KC$VUDK3RD-JSR)4F"D$R#45Q IM(1Z7-2B=.R^FT=MA+/_Y\[6:=$?] MQJ:ZG9BKZHV1;'9#WQ_R[2>6N>%;Q[#CQ(+,4HJ=<6+"T)721F,)0:,)YPQQ&X-M:?*MPXD>,")E%AT>,"@;BQH1/L_4PW:ON "8Y*Z2P#2@5:_ <\N4MFO* M&[QJ[U^FFD9\VVJK>_$):O*'9R6WJB M*!:5LE18"2H;1"0FT5RW28$7J4"59\RMF_@(5%F9#-9'4WR;&JRQ% *7B(C4 MFV#W?N]24:Q>\>_1PQ_GV?NS9C+NBB!=-->VRQFD]9UZ,T-5SYD9#)**<%38" MCP&M=]C]\Q;2<+MM242K()8W=(7 &<+2!&ZY4V"#MB#P9S Y&-": M1!DU99RSVR!FB-2*! 62:@_"6R>;,>.ZMXE+$"F(^)&U]7+OJ9>_[:+Z M9T5]EU9_S;^<2>POLJK=7W'LK[*JR>QOGHY4RJG#'M3M2JKZ!FXW3MJ54RDM*QQX"P7(,AQ@/3EH4HK=9NK4/64RYGMML)LM[-5.BJ6_K"H(M8YV1F MQ:T9(XAH_UB?*6AK-)',.B+X)NYF=MS$5FG>HY97%*LH5K?T]%%,!4U<(@7% MN -+A=4 %C!A@+!)H A4INTUDM35@^9&N'_0F4L\?11!J+091DWD1()@B<- @U_<(9QB($S MDS,)A/FU7%#(V1/J$RIB- E,^K(ADI(VB4=7##,ISWKR)*(GN:VHEA%L;JE MIX]B+/K@$+)0F7+%TO<"/".(9Y+B6Y-QCMG;*,:XBRR(#P)_*8*!@QG%$3. M*D;.C8FJHM@!L7R]TM_+E;[[F(;AJAEY',$5]JMV_LN1N7K,W"@_2I4F.>*1 MX5%%%@U7N^8AU*UCT"E=#)' M1,H6N Z62"<\=#9Q240AO,GH@5**QAS+P$AA0+' H]2:4[=6.KFBV-'9^?5& MOU-9.KN=+/5^>=;YDET3$8P&,4J@E2V_!2V]*4>1B\D?%B-Q$Y>1JX!\)GU?H M.KDM/5'H"M*ZP%$A-B0G$$(F<))S<)}J%X)4(-JY=@3VESB5"F(5 MQ.J6GCZ(>1TE+2Y&2HO'T7(#)1H2>+39(%AYK];J63ZE;G%L6,S[!JZC5_+ M*3VNG-(/:=S_Y";]3ZG1#]O)>'11JHG5>DJU[D===WS&LK_)]7=^QK*_RZDFL MKU[*[/12!DT3I.VP05MDW$5@HHGQV8UC9_X4$Z+&83[,:/+(AVF\G.Z9O)PT M[6C0C\UBRX[&K'KBIG^, B?J:C(\"T)+V!)K)"$("M;R##'(GXUA0NFU]QY% MA{#18CX!1"44_",&] D9N5SX*JTV[CI:KBVM=ZV;9H<_I5.E8FO4&\VH!%> MP;(RQ@L*2UBJ#0;64$&*YXZ#\@ $Z0_12R2R#)5K+G&9%,6AG6TH52(IHFQ,H0@"1DP=GHH%,*9Q3&F_QQ'SW^SU:/.MK+N)<;*'EF.):D8H"-+P'Y,C'EJ._9YE(D5"(\EIS2^-"!U;BB4#$8PI$RJ70 M8DFQR-)K?,B[;-=",#JYW5X"Z9(CY*=GE\'(S1[5.]NT:!J_@?"'!51=YU4 M($H)0*],#LE3OIYZJU0D5DB(I,"60!P%YX0#(Z)D2MB@ MS'ID[I81E?:DM#W+9,74BJD54RNF[A-3I:4Z,P>9(RH*.13X5(W&64)M=)_MNE;.6\LT)'<9L)9FV"-3Q#A-.NU<2Z4]PTB/L"W7^#10L3F84)1' M!! ZC,-8Z4"!/_>=]PIJ5]4:K.Z#<+?GXW"UY MP)=<-7>KHLM+1Y<7L;[*JW5]QI*^RJLGL;Z:NU5SMPZ:04\G=O 0+H)>4(2M MIS%IZ0@DQR(K\U8(QF$%+E.1#F2UO(2GI?$M>(IKYE<1W:/7G,2#IDQ*G3N M%#JIU1Z1DX(6F9<.)@&\"0R<-L2R*+6W<,,I7<^<&SK7;"0@Z22:NY0M]QL>E=%T..+.ZH97L_-\!I< M*T?6 MQ)}H]^9".1AQJ7A* M@MJK<4T] M?4I^5X74@X/453<+2=!P(#JZ,S7#LKP[WT*4O%MJM3@DY(|\M& #%<. NV_2Z39=N[*9IQ<&TXK#ZU&_[*==? MO5X\<8\G:C8(MV=*LC+*E[+\,J7YBI">?]Z\^N-7GJ5GRCSQR2<^ILX$5_;Z M?SL>OJ[WA-9;4TUKK.5SXF8I^4,@[*,NSQ93WR9YKI7(1^IWCTA@">G"IW'#M.:JAA/&GL\]14. ^P0WDK()W^^AX7RKJD*/E'ZREO7/M>9/^,^U_N.S(V'W[E?=56SX MJ<9]ZQ05Y0$2T0]$R@E,%AE"MIX'3UB2Y','?"65CS,()ZI M%)DOB&2-%R",#8AGED"003C-LE1F$I-X*L%=*HVO*Q,'K%KI/;TA/%+B8%M21JD"Y[$$'Y4E]- M<@J/4!L*D-VX-NZ*7"2C0#M3LC1K,-824(33K'3-QN=]*\F2]2@G%<4JBM4M M/7T4HUC;GX,$EE-%$.5RG;N2Y*R8%0[+M;J[EA)9;!!@G"H]@AN-5CET4+D M1=>7LXERK>Y.1,&CL_2WTL7SI89F_K6[]9_5_%G:_34^L\81U?4=P_HJK},U M'Q/KJ]4R]GCE MCQM2ZDZ!U:=X(RKS5G8'70I?]# C3[#=#@LY-) M)*_<)]YGWGYR_4&QC7XSE2_9H6N"ET/N9T).24= M#(3(3(D1-V HB2"8J]98*8/2F[B=V2YTK;DU#><]RG5%L8IB=4M/\'62B5Y1 M;<%:RT!D'Q&1J %.*)5*.>G)>L_>)]S.5!0[K=N9:NA_V]!W'],P7#4CCR.X MPG[5SG\Y,E>/F=5CQ@6>N<,C@WI#0%##JP'DJP>G 4F F,L?6E&54K&,T"P2 MO"1N*G"&:_VY1R-%&9:N ;,\]9Z'V2&,(9W;,&< C6:DKBE44JUMZ M^BA60BVM*":^#ZB !2/ 46L!]2N?@<G>F;2F@.5(),T>",L6A$@:#$7X\$98 MTB*D:Y5P:@H=G1V?KW0?[JPO1N-+T>E+6(S'$UP#FX8&S^J=9=>DM35@^9& M9K_.V6OK ($F%ZN=@55,@[*:!NH3%'6'MH.$AF.2%!4,HJMB^.V@< 4J=8)[; M&&*U](^5SRMTG=R6GBATE9(D1G %F@A4E+5&&. ((0RG)*+E*R6=Z&[I4H#%& ME4N3WKR$S;GB951ZXH5K?T!: 8DRYFKA5P5A") M6P6>>@_41VX#3QZUJMLHAJ_I.(,!HU3Q<:8 OK@\L[0\), ^(TZ2BV &Q?+W1 MW[VE? W&1QJ'OLVENTSC>KZ\&&KX\QY% MA{J+1(2$8&6,B0Z%"U9"<&C,,289 M\]FN&?A!!&)$=1"#)?A,J0$0E (\6_"DBE0Q&ZN!?Z1\7J'KY+,T1*'+\A29 MDPZ42A.:=2? E-*CUJ<@E(G"LK!6=32$9%60$(U&N,,D@DTY0%3XIAR8U^7Z M?Z^J,9<]040%L0IB=4M/"\02,5*AL@4DR>)QM!8\(0)4)%P*+K-=KVB9E)54 MTPBM?%<1JI\N#+|?T0QKW/{E)_U-J^L-V,IY> MI-KOLM;]J.L[DO557JWK.Y,U55X]B?752YE=7\]@:8*T'39HBXR[7$LT,3Z[M<>S,GV)"U#C,9QM-'ODPC9?3/9.7DZ8=#?JQ66S9T9A53]ST;U/@1%T-V6LM M:NP1$<&H#59H(==O50+)E@CL+TND(@C"$U@"EKHHA8>A[50 M@FM,ZVW;ILGA7^E4F?@*!69N",(K6%,&>$%@:1T5FED'$#4$@C,&1@D*-!M# M+=4QA#6P5(E$QE@&@M\ $04':TR&G$B@@FAA5-@.6*[[7WN,;CFZJ@'!18#"L9?\5+XA!PD_1@?)A]'$#1K7L7QUA6Q6%-D9*[(81]/2 M82[ZJ9 0L4P{GZRA)G ?+UTK".!N4M;Z M$E:B>: S>"$D!*^Y2Y((?T?5ZDYNC[Q,]8$*S1[5NULT])K_P3%'1=0=(ZHG MPEJM? %&1%2#>KTSR@#WRBO}8EJK4F@E]J9 KLN*0)"10I.60%>9\TM9'$ MJ=3;+2,]2FB>ER:BJD54RNF5DS=9\U53X4XC8(EVI:27Q:\C:RK.<",8M3: M-==*E(X@G"I@6G(0CI9NTR1!==#QZ;Q!1XWKAPJUCJM&TQPRMF'HD_5@/QF&P MR8#@G_O.]P>UJVJ-5JOK.YKU55ZMZSN6]55>/8GUU=RMO:MJ-7>KHDM=W_&N-MK_)J7=^QK*_RZDFLK^9NU=RM@V;0TXD=/(2+H!<486MY<)YZ!49&!\(D S:J M#-*JS+FGG+NUHE?/2^),\9373*XCNT>O.0F'S!@5.G<*G92GI)D*H$HLDJ L M@8F$ HU^2)N-5.NJ3)Z7TO5LZ+SC]HQI5C&T8FC%T(JA^Z@A0!+5.D3@E"(> MLIC!$\?.R>)YLG+G#>;X%4QJ!ACCVJ6UW.$0;??%\])R<:#7@(A]+-")D E M65@FHH)(G09AN4)U'D\$&AC1TA.*5L F4KU6#JV-1=+%NS8UR,,)2$Q{EE8L M/1@L%=;)(^DDWM5ZN=I6Q=9LY'9C>1Y+4-+-V_37 PS%-H\N$\->]&%SCN51,&KFW[&06RZ4_.YASA9G#5#/K_F?9CO>RI_,\;H)E78DZ@R;?O#C[CZRRF'_X2?CO$;DFD.77P3Y/N M=@?IS#*!K1J-\;'KWWR;QI^*"!=*EDG,J-C#7\-@&LL82*V([-*X16^>[N7E MDW8T'9=1<(='=L_TB!07]$)@1[P97W9=F1+Z:S>7"714"X[+FVX8O1J+$%+M] MPYE^+O\,1^6OPS:G<5O(D_M#-^P(O1);CR^9?$YIV)&DVY-F4"C:-A%'Q*'+ MG";GXY2Z?1GVAZFPZ.2\;1+.+S;OT^4D77@D'2>]AA$FNB_B#_QL%0*V"6[W M2/:V9/F!^(;P_M_XW%GX_,^K2^1^&(YB6KP)9UL^GD_VMPX O[P&_B8/TA>8 ML1?NQVL$J.G%\$WLMY<#=_6Z?/KFTL7"5RO7#OW9?!>^>OQU3I7%<-V#@)OV MYG+4]KLWC].@NWC!L_5+H0F^\??RF/WRP-/TV\?$_1MWK<_M'I&IN+&#W8FT MW+?SY>7'?/;]X0!9'IJ)&T]>N^EDJ.;F!TC7V9^[;9[=@+B,BWOM!I_=5?OF MU1^?###%_\V(:.];O-G"%!V[MY6:W[-E:A&L0$5!E_-UD%'XM*[Y_!\O5T%T[MV+T5]<=R7I2%S= .2;F1T[:#6,2\=[_7=^KN)7MOK4?CQAWIM.7\?K#.6K. M>[Q1*BS/!K3SJ-1+S@"7!XC/*&!.3YLSL=,>I/KN_=N_^=KR':GY[MF>8J^A,KFI+,&MBO(>T5*8OVVCCOS MJ3^<[5QAN/F$YCBJO^TY@#!/BOJT\NVU$K*H4*UK*86@+.[.GYHK9 L+F1$4E*MP8R47#";07B52E]O"\[G!(#(R3DNBUBH,L)FJ4E* !ZS+(2FI% $)YQ{MHBRQ^?ZXM)^NS>6WP_C_I{AT^_BV"-^LJ^[2F?H!1_Q^,_K_?H6:2W"79&S==&_U)]/.P8B&!![/D^)O3#/_&IHX4)IT_;&V MP31,9MC;EM,K3RI_7 M;&_+X_O/NI^Y&^^4-'I7;JV_2?_Y^]-V]NZTCR M1;*PC-^84;@ MTVS1OKXD<_=6G"W=T62_K/FGIHX9>/.WU"I79X>-3P]Q"K?S'"$]7%F/;.BX^O+ MX'/]=7V_&N):AOG'[?LV-DE%7)AQ_Y9S6DM>)0^MIL8_FL<7$#4-^>C&B1V[OTWN$%?^'$(@ MNA'6&PH]>Q1ZB&^Z9S85G3*KY>,RRLZ)PR1+T!*X,2+)GK;*<>YC]GT:R+V M6TWPY_+3K!)SF+QY-UL13?UOTXSM@I M^WI[9WV))PO\-4"ST/-R=AN19?=MK[W5S=5>[T?+\9KX?Y]>X];RKC6CU7^ MU.BO=^.1FS6O Y)_^L2EXI3?[\)[7B;X*;/:7_[//N[CCWFY3LJ[\]GC+WXYV M?7?NPO9%==C;-S_D[CPL=^4NW5#[$?/[D\HSV;Y'99\7TORAL=BG&@Y?RSY1 M'#; UHO#KG@_:"O%&UQ;ZYSE"XNJM0QX:&7)D)/,8U5;'6DEE4X,;=89C L!M5.J2+K%-6P4MF1:_(CJVt$X<&<$!$,_ICJVT$KC@\NW9P1<=6WM MJX.*1\%#CR4_-E42#7X&O^1-OC:(WPA\U9F0J&U^-`>YX 7>X&K61MPD7E@45KG4^92](@!#PU?0\0=#;X.10[K.G&UW7C MFT._33]^"=T@A](FM&_;'Y-L8D&:@D*#=1G"S4T%'P0'ZE^M:B<3W9A$8F MK1-XA@44EZEVB_$@HA.8I)(E]3[_'%RU9B=>RM8)\LG8Y)@%3^3MCL6BKVX&"8<7X3 MQ0H'P4_O3SQW#3Z'YAAO,XFN--*!.>6H&0!'VGJM2Q[9&FFA!(ZN@"._5/S: M'Y=!9.A JF2\,XGGOJAWP?RP-),,'TB M56M7UGI -D!M@/]4@)JU*')K!(Z2C *EZZ0W<&<@+!%QSXKN)>5;*6Q224,(M.H"\4'(7=GTF+R-J$RCPVH0!HJ1N@/$%]2+);:NT;/7/I^%Q>A=6!"V MU76VSEN"K*Z4F<,Z:P6>JQKN%85!_#?-U[<5WI>EZ[BBK[TK,%W632 M75TO>,;>:+,?G$SP9;>L!=JVE:R75850,(]8FA>%CO<'5>K0\PW7HY2QTETYJ M(=J*[']G]5XOOO"]>LWON_IZ,VD5H&\/=NM6JG]2$(M>UG7M=%.+^KK]^OP M,JDMJ36]W=IC6-1,I5K2UY70S'I,.Y_7.K_NNI,K[U#/_2?KNNR=EQ@O;RUI MZ1Y+MOQBL7GPI\OL+FL2+PONKNSP_]6W+++2MSBM)SWYN#Y[D@B;WI_U4!{8 MZNB6NC67BGH7$NCZHP_9%]&/MI[1-MSS<*=S=?=C-9"-$]"4F X$'#JJH#%[* #Q'[J)/M01BYWW+'&_O%_#C]=U M3ESYOF=2\[G/ MBMD_;VR>7ZO-,_&;+'4B[;!%V(/8Q%:6W3H?/"/R:DS7F\U0GC.O1">HW:Y M7WJ\<,F^Z1J%OFJ*:%O?LUW?G47/$:RUK>]YKZ_1ZE&L[]&*T'=3M?B>ZE#X MCB+OKKTFA8$XP]P-LY$M*]^^%UQ+246#MQ(#4ICJ7VW)7"T M+EOFOI^O[U;L)E8IH%"9D+ TJ(@[I)Y:RSBGY+-#LD8I_F>-Y(&-MT\M^ MW:%_,PRD(^SEIG7_Q:G=^)}G=Y1#*0]XK-!3=1LD_D+';LN*=T?GFB MK&I]?!IH#?U(&VCM$[2X]2AU)J7"1 (M;B XJ<#&((1(E].Z(=&Z>(8, 85T MH)CU$'5!$(FYG UC5HE' BU^8EWKG?@0N^^1_0>.W=>.E37;[ZKMA]H,)1(P MUZ472@2G3 +E1"F:.\]5SVSKW2188,5V!3 'NDE@EG#9*#"QO"^89,*59OL] M)_H]#B'3M*==[8D+S1426RI5##&X9> X!B"J*%54'G7FTH=A'4\DLXD1"UH M*]:1F<@D%"F4S68:4CW MSFOQO1;?&[S<&6!*A,Z>OE9&\]X*:2(M$815NI:@.0B<$T!GXTUB7)?@]DC%/W?FW-},.^GF:F],NV;3M0; K0'P7H=[M:,ETMA&,5,?VI-V1*S1.J4_>:?T:]&< MIN2W1;=%/\=.M*U[\R/K* M]11SPLRC:BJ#X936!+_!:(/1P[+<) M_IZSY>GU&XP^9="R=4]XL.,^-@Y=4{XQMG8);7W)<'VM!+VM[FLK]'J4:RO ME,NM.I8<]%9VO,^9LBBT M,*R SD: 8H*#9R$#EZ4('WT0_1&(1:2@F"%@7"&D4$:!DJ]!+IB-%TYPC++=[M?W9,Y'UYTEL^>D:MH1]0ZT]HE:TP9:@!&2"(E \.7#)2M ^9LZ2UX7U0W\B M")NS!YTT@G+%0\R(@(]%XD)T1N?'1"WN&FP]P.YK932M7<*S$$3#6?1GS#;A MO(7"FI ^H>."]V:P/ZY6P M?^5)MF93#.[:D;X$N(HH.\^EA}D=4DG0VH)#U#]3)P5X,CJV7H/:Y=P %OO M1,@&6 \Q]UJ8KX7Y!B]^AK/HSUAIC)5 0,A \EKBK',"YV,U]5PT0I%.*I6 M6N\F*08=2>^#G&/MN243>,4P,"%P4J!PW1*4_&7\$!6E.P]/0N9[42R6KP2=22GS*X$BV"))C@*GGZ M^%$C@=[95 C\9=[3:FD88+Q V440; VK0R2#!0 0/+? O1(Y25D,]AJ{-!JE M9$;@A'4.I009'6_6YTYMQB84XJ]KNJ&FT,.7K8."KL=%&X*]#2%ORVZ+?HV M5C6V^M]';Z-0M$;K("@T=?)5@2BS!IF<***PE ONMXW"_A46Q40K 6Z=%!J2 M-B1]0B1E)6=NG="1@*"X)S28/5ID27/)>\U]C]89T4#A*IM U+[V?_T<^! M%O'OW?;5&XRG](#9OSQ^/Q!@O/L3S[NSEM"R[ME;9^Z_P4C ,1Z1S2=-GR4 M1L/XH/.3.:&(V+BQ=$QCX;!(PR:2,5'CF M>Q^_7]9YM^;*^I^2TN?IRFR2IC_G'Z}J75N]6DQD6[^--W MLW>TCVN?59!^O<)>2K]CP M!\8KP]A;__W:K$ MCYC!@>DNX[/>>/R.%K.LMZ7?%KCC(5B,"*+?_/S=CZ-OQE/Z=+9. MT$6+;R\Z=#S^-HUVF6<8]/%H8+%%RS5QW."6"JOE,"LEZOO0B=<5U*_#)'R< MK9;TB ^87Z\?QQD[95]O+Z#SFX3S!,Y:X'F8$^%LMZ+3 =;W_NHFC]W[\6+<M"=./K[;WN,45MWZLE*=,V/K<#W6'ZDMN%DV[_N'U5W_ZQ+7\5-WSPGM>)D^E MDH_[R+;=%ML3A+;&UOSJDR7RTZ{MH,6,^TV+FB^*>VS<_Y.Y<&MCWT7+NTO[L MM[,YXN@>2>SQ>@OI+WDT:]XOL1W$>2,9%8[C;&>ZG M\3QVU/VG#HZ=6"?U#EJBL)=>M$}$U[;)V4(5D>S<"IJRD!CJGTRE6Q,U9BJ M,5635(VI&E_-FJF:!IBH?2P\V0?D*;S9Z0'36O .(9)F"9L6\ MR\A2+]OWS2R-:VK,E8:,&6M(R.0ZW>#]=Y9ER4'GSI,"PJ"3'0+ MSI@(,6525H>!:5JQAF@-T89^1 W1]HAH2?G,G{J@$ G1I.80 GJP,9O N?:8 M>S59]ZDD>!I$$R?"-4QKF#;X(VV8ML_J**DR.E^;A\"7")QXMD-8E(9=4N&*\ M,&>O8UHN6@C2XD"94#6[PL#'$,%B+$(Z0D'AAH%I1EN&-_]P6]ZC(\:PX?{! M_/,3+D=OB4Q'WTR(4+\=S3'-WD[IC?.(_KCN;IYV*Y'HS[44:?/|)FI>#*\U M",,K822K?0F8A>(R HD4#DYK!,+87'@L/%AQ7<)@0J9"D%!T#J!$U9^-B1!C M9$$BYA1[=8.?*@6\(G6VLN/6"O=_HYI$A.+<:$#J6^)9PFD3A@[<+^[0^>+ M!G5'=Z3/"NJ^N6>1ZI=!^ Z9J83)"D5:=LB@.>Y#N_,BHQU$52)/1>]DJ;R M5"44]N"TC]>"@.VH!7)9N=X&@QTUBIB^NFS\2.KCR]^=#K:D1X5 MU#V.WFAB8"6K!#R'!$H&TALU2L@YN2"LTH'Q7C11,89,;@<%:X3+,@6N1%{] M2Y(^82FJ^,% Y]WT1N/5T2'H[7&EKVZ-S?P_(**,8_*?/9NW9,TC_]M+1'L4-_7A>%"D. M[$49)+L^C9_EA516'06%-$!_CH">/2,8M@I$K,./G=/@R;2!$ /GA7O#HG\2 MY_AC,I0CH]2=*,VN\"P7F#\^.#)\B\A)30 J!H^C% M.A_%W?]X^KD1!\9[63"'WT0_1&(1:2@F"%@7"&D4$:!DJ

*<0Z%\L5P2_7#!0K&EPB99HE2<"27J7>^96[S9GKH5Z_OLWGBSLX-.R?YMM@R3T5MBCL7HFPGQ·M!RZ^'B\FR>K>(§A\^T_W1047OS·M9CQ[87N+91,3CR(C)*Q9@;X(LFR8 6M2SD4KIVPO7YNC<%AKQ:VO.2Z^]OM1·MR8+1.8;"72S"#D·X?EHFGLC'}2@-AL6>4(F]M@?-OAD<<33\?>SF&\YXCL%# MR%:·DMZ2<:(Y9*-5,^&PS0I,*KKP$ 57OM>Y,KB2 M1(E@A.&UA)XT9F,E<*-YJOM?!$Q#1U]^8L2!.Y /E,4;_C\,?@[%/R-UN:0·M.F\&),1#?!8*X,\KQV;? $KK2LIT(=Z"-&\0::)/S/. M/6RB>,/WXZ"2AN_[TZJU8,K. <+-9UX1#:\"%PD!&RY+B)F0E^RU:F4]<92/[,,/=. MJ>3T?Q^_==ZQ_%7%3;;6_]·%P\#Q:\]^Y,/NRO@·MU\71(D<=#?_>5?^2\+<)T5E-2U]?0>]6/-Z_USRZE_<,KD*_+!#] 'L^QHT3: MM\GJW?1U'B_.)^'CJ_KIZ_.0\WCZ=]Z>KKC]PM2_7!'BN3BSHO; M*W2])M,M49Y=U$5LWGX\G8RG]!K+,%^^"JOE[/75#VA?UW_NCGE='!$]7+T* MDS_"Q\7KK_YT01",.V_/L*/P[@!W:.#:6>[WR!['3V%T-J_H^R_+6?]]KOCV M$ZR-^6\ZP>ZNA,"S>0<(KU:T\GG=RGV<[6\5BT:S,OIN_:?+PHJP<|S?SF/G MN9\CZ0M)NH&Y2[,HBQ0<\IB14IQ$&W0(&W6&%8&4IC\6Mc0T=KL%Q84*XP M\-DD8)))&9GQK%]_^^OJ_'R"[VAA8?+G, G3A+'>>(2Z_'R_29+98S7'Q&SWA MSY-9^L=7(R3A>$Y7+^UF-/19A='W3:.]HXRFUZAF_.!F!M?0*1WMTP.N;*G.>KU5^NC M7HV)2<;IUMWX93X[)YWMXRA,\^@O_[,·GU>^.J%[+6_Z#B]NS_(68>?EFFB^. M\PO1\- '/]7$TGM_.D#9YL>Q(/:2T>KXI7IW_5BMOMY5-#<+7FN.?_K$ M=?Q^EPGVN(/[GL4=8'#6C;QR,[%<_M_GWZ7&SUOT-NS\,,[5U%[+;M^Q7/E_@NXGPDV/9@Y*5]I_9-& (((J)D+0TH!@*\$Q'8-8DXVU2 M(L5>BRKCO"K: T^\:^^J(9B8P7 5'%,Y!-]K[WJKX?_7^6RQV%=QBSSA]E#5 MA4]'\&T*^8&R-AJ&'06&A609Y\5#*K&VJ-8:G$\62,Y>*Q^SKT>J29)*>&@ M%N59!53@EA$ %>8RDDP38CV-!C&3R0[5(>\.P04T;'PI.?!''_+";$U6N MJA>85,!')%==CCR^3FAI?IDQF)%SR1(DZ0D&DR;PJPU]K*H-IIE7+O8:^_M@ M=/;& &/!@K(LDN97$#+/4B7A(C>]"KS'0\H4R,ZXX!DKIMJ6^5&0 MRW/3<*OY_O;"+G_#L,"SV22(QN_,Y(/W70):4_8:9/ZN;,+DLP4IK;_-'G5M M=Z/ 6A.S* $3{PWAPR(\V=$,LJ_=ZX/A$ E;P2FIHV!):FV>!#)5@\RFZK4C M?0FX59*4",,!+"K6)N$;G D1"HILO=:>M+W>]#DNE>9(YJQ,CE2]K,_[I4!$ MTA>S5BS78JDGP"WIFE^O^?7V%.8-YUW:]'H\!?!E-:S6N!%E+?+(VVZ7\0 MWVV-@\04(&G<-]5YA)B$@QJGU47YP&7/7%:"%\F5@V!8 <59;>P2#3]"++GD3 M \^]1M^/@J&6G_ 6'FGJ7SO2EP!=N025L2"(' PHD04$BQI2-I*A%=Z&W(.N M"',+-@&7H1G#1*$!)9)TUH72I(^(] M0;73*41K+&%PSTA/3A03!!B7ZH7&0\ADYZ<4$G?115[{4ST!2@MSXL6A>D@U M7GE9=1*,,!J(WK5AG_%6B$*_J%G-2O0)?!:DQ0H3)%,8BNW-"N:)%>U8!A.\ M!\5L ?K!0F+:6Q*IOXXKLH!WOUDD_ MRXF_O]Q8+G\R"LM.-7[N-EE++]\C,GO220UJ"5E57V@.')RP$424-@;EDV2] MV'E0S*7(4PTZU89J],$5G6NVI$N*T#WD\$3IY>+$F -#[,!0W]Y9@%-'94B!F)%61!P9D91>P(AOKD2LF>.^#]!0VJ:0A!)T(^&B&YTKX$Q:·M3-XF5$^3 &3}B1(M!ZAY4O>5-KE8O!J6N6J!6;%-(M_D$VBM4L">0"+B*!0 M17"!5-! ZJM/-G&TO3C_??34'4;Y?H=/Z.<)=CV@I_G-#KO<*A'V%5;S)YH= MN.A[D%PZA,DKS7,[9 H./X<<5P7GHSQ#++*UI?;BU! Q.!#HLN/,RVQ[.:_W M4=4'AN-"GRBN&HY_*8XWY_%0G,=3W*_C^%G/I-BW7^9%3).Y)30H));>2/!8 MPWS!U9\LAQR9-58$+E)/(.S5 ?T3{@ODK3SAVCTFR ^&;=]$KN'IZ8,ACH:I MCUT0*[-@M5.4-"H3/F.'1A:QUCMH2>HR 6YO7NU>_>'[PU2M3A&_U'BL8;/- MPSWFGYF*-0AXW'GV 2:*O("Q"M]_\5]O>O07 MW"? O")F8HJMS@""L J6]@:"18-()S7BT/H1>5B\2<*H0))"]&4")BI7&I(@Q MLB 1A/]*QSE;3Y>*7|+%Z<3:GO'.B;Z:Y.^6=/UV.X/UN-9]C M&SUYE4-PET-F"8=,+C>OGMEBO*@YDK/20>]ZLN1X^K;-EKQ8;YLM.;CQBVVV M9)LMV0;?M=F2@YU\UV9+-A9KLR7;,,DA)SYN;80T>U>-A,MX:L0ITE>??,O1 M5G*ZS[3%D 3&F$!SYD A6?7!, 4Z%)12" JB+!VG[3%OP[F(\P^(OX=NUSV M'5- 8^#O*<_&}!-QZ#R;9Y-#TRKG!WRD#<;V&B_*3A=%",:"!N6TA&A\AB)D MUL(6[6GOK/(^F8*/!6-6G2C? 9J4=S'/R0G7"\92T0APMPXJM$K_?W8D=]OE?KV"Y>2G3!WX(J5HR7Q MIO4=W9$>-VJA]AH5\V <)P02A$5> ^@A.NF2CT-:X7M+5/6NO#XI:XD28]=2 M/QL*;WZ_?>EXV]R ETE'#2FO>/>L\<*8!%(;!2J6 $%A[2I7G#&.L>#5'O6[M@YG#W)THUZ"RZ7?M2%! .GG#/5>>1#R3=9YD*N!94>!UTD%P*87L#11Z@'YW M.-22)\JV+K[-B;?WP.Z[\6)!1- 1TO(:6OZ>A(#L,H&3F$"77D&,VSLC MC=M+Y_,-^?U*0+CX[H($]XR8]H3+%O9H>EX{TA> 7"&B.YK#T5GP7G# M(%J3;&"^&-DK0'F GG=HY%*\12"':,V^_NMYY^#B? 328M8MLPI{?VRIK\#'#\X.Y$MPZ6I>NU(7P)LN:\#\83 M!"4##RJ,EV+(Z8K.8919#,R5X_AP>H>#>+#+7_"34LO;BZ]_3#+-IVTH_SY.*XJ M-2V(4C'+<+&-B_@ M?OCFY^N=? 8Y_SDZ;AO4H&=2VF"BPUL<%3N:X=1!4X6'%%24)+GQ\D.JX-<>O MM_7:?WZ->HG#)YP2LG1=C1IA-'0\ZZ&-R=EDQ-P&E4[DRONP*'0$+/ATBB& M*IA].#,/C)[\A#G?T'-HSLXVP6]S'K_-EF$R"G=J>?D2YNBT\5./C/.L"&8# MS\"-K!,H>(H70)IO?5!\EA$;_S4?JIG;NB(NR_4U^[$/^X$U\$P4!ON-SS% M>3#$T=#UL7T06#)AJH!DT8%*<=.R1Y,ZK-$P6WBQ\1^JGP.B*GSAUX*RF M@3+0PXJ,G4<3SM.DS^,%<&RQ"^-6."R\MA?9[/QW@R MN>SE?UL3_^YJQE/BTC?+NR[B=_[D0F+OHS)N@(*[.MIN^6AGSQKX=€ M71{":T*;6S*\R2$]5?KHSXW,Z4;FG,3<3R3H3(G"WTN/,KW-.+,H"E_SC= M&9]4J>"DF_1!%$"O\G$4TO^LQG/,HS"9C&:KY8*0(=7W[;_8&__K9BS.@-+80>|_^%|H| MM<4P$5O%FQR6@3:@?K\^Y7P2EE53.AW]=M-+[3SZ?$ZJTYQ6WLV)&B\7(R)X M6F(',,O9*.3=KW]BC)60G.SU@^UWW05N7S_E}-D_S^O6_M=L-1_]_,=T]-UD MMLH7Y_7G__KYN^\07)^-Q65291;6_=PADA>]F>?S65ZSEY>A\-B=*8G@Q=7,6 M.\^/HT1\/2.E:C'ZXVPV^B-48ARENM0U?4]{FSMK!3LCJ6;JX/C O<&A1]-] MN;HNZ^"CTZ=;Y"/CXW $0T6=9><_IKM.QO2U,/]XF4+;#4@B(VK=')VP<'_# M$)EE5H5B+$VMC;3>@4\QDHF.: M6U9[Y%ZWCF]0Y,_;W9S?YF&Z(!{GU.;[&OXIASGZ^>K8K#:,| {(?"Y><>2*I M@,D!49&$4"Q197(BF5@$NEX_EOOOXB_AXSMZC\5OLS=K16%+G+CXZWRVN-U) M\Z7T)P8YG[E270]+LT[S&1P1Z*"4]M@!9 ^3HP'E,"EHSFL40,1*_PT*'E M*20&6*IC(14'@:D(I%VP{'5PHO2F!?Z%3G[Y\ ,_\ 1+@%\ ]M'OLB3!(%@Z1++;S4PLM?/2^KOPV?I*^E#:.^8(V@-9)@5("B?4]!^Z,5IC MY'$O(+&EB XB%N/Z!AN2]:YQ7"P7:]KY>5[_6_V)/ZVJC?1S^,6S?-:)?7J&8 MM4FT2RKL\Q!RHNR@J.7ZKMO1\"_T[.\F8;$8O>EZ!\VZJBTR>4<62]DF$Z M2\311#O7-[Y9-[MJU%JG&.JGO V-WN'"Z4KQ@B)%98)12/7X+V-P"4S M!7V23/4:/MX'16_ Y,_3<;R=TK+SC}6R&)=QN/0&;PS_-],K<1ABQ7>8OR.9 M1Q]4+G[?F?Y[$_3F]/\IB'(^$94M, M9U-Z@[XN/4YR_K2)/Z1:+}FN5^>S=^M!+_7U-9Q2I_MZ6Q)&UK=LAW]=0&!BXDU54,]GRUPL7{'RW)XXA&\'8KD2Q&OB\7_^M^I[O M,%03L3H61N?$[,\"KGZ)CM7 YWL2%6[+.J#_CE)5]__MJW-" M&)C:.,FYWERBW2KPYSGJVSM8/KT"'^+A/\ )FPJSO\.N%[]6[Z.H\7YY/P\57] M]/5YR#50LY,T/5Z? X3,3F'[=^%:WC^LN!)SFU[1!W9:^FMV1[,F<7J=N;MQ]/]^2$Q3+,_X/9 MKWY_^[K^[0P+6SW.^1/3C*.M'49G\XIT_T(FXN]UQ;>? 8ULO^DN[OF:IUU#/FJ:V=1MW(OGOUJ553(^F[] MITNI&7:.>S=`9I-<$]XXL^Z48"O0!3QU4L+1?^RFB]6-4JV$0N$E&^K_OEV MCAWN7C7B,W84CP-4++!*:G!,9/+P.25! (FFQ(I4R7W)46EC>MWKNY>-'26I[1 S:+_&-,OTVK\^L\C&\LA$GKPK"UF;BH9F'=,GJ!7+ ^9 M.Y:=:K;KJ+,$@)F%*&M/B#.G+IX\,(1X2,%W)]-.8 ^FF)-*1GLTFN=95 M7<+8HCN)BS/ZEDMS4C?3"SBD=R=JW86_<>=_'A[V21TP"9)H,0K"/AL# M1"X,*>,TLF2[.L-U5).<5ZSM{$,U!"R(NS3"$469GQF7B! 0,#Y1K_^FVG> M.O;WA)QVF%Y"(K&Z;# (Z*M?>Y,#O$*"STP@="4I':X@-;XEBWQ*O#S*Q02OM MR<@R@%G7.%%($# T6A3X)%^GLO05D5CLHRR*4(HDUIP)6:I:R2DMQZAT7? MF*"\$R3JO,P;" [825V^S7V:+Y0X5_HKS]V1)+GY8+K%_?Q*/W16;F]/6 M5D]+9YV$_H9,[0GMVVN\$,1K^7.&DX]6]%-QFI.+:.18"?'Y\K2Y*6LKG?9(>(>\5Z [%I'^+Q,[1R;2[)0- BZSNPG9"P?#A7P-BQ$I7W4_ M+LZ_OEV5K.M?-E)V*WQGYQT\T0(OQ._F5>H"UT2&7?I8=49L_ S5?[%1=+J< MR O_Q7R,DQ@BR(*O%:ZQ1JLP /W@I>&)F4T:7KH&>|U,9K228(MP:,R7(7.@")6HZ,<:.X5_QSH_65-6W?"O7N50'4.=(*Z"P?Z=#8@C%N..O!C M/@Z34Z)1'/TT(R,E?-1U :L,AI=.]\=_NTUP?K163G2Y^S5RLWN)]"N4M4MX9KT9_D{I9^9^W%+-6 MKNI?=X7&6YR2(%A_&#*]+B&W[J3ZR]UK4R@TQ!R9R'=F&5RRY(+(9.\X M3D>_S&=KY+GE5<_"^-4E$;&SEA?5GB-[%U-8+/1'?;SAF#?B]I97O_%-1-[/D M"ZP\DC>7I;V\JK,7D%'_XW3TO\)T5=/HZ\E_<;71^-T[G_^,?KKN_@?%T4K-M/Z[_>%.%T0^3\)?0?FT(+XN89:2B=DY#>,;RM.+116SJUG=[A!.@SRC#GTQ7 M;ZQDP$/I6N(K<+6@/>4DZ?\49\E?UPF],3E()"(8DGE@:I7:@?8PJ8I V MJ0%D^&LU6)=*-31O*4K;$..G*!)NRM0Y"=TOG;$E,-Y@*1D7?= -(ODA=FP(S M"-(8\%@863Y&:- US#T69M)6N +-,@7*%+*5D):A0K+9>%JWSLTQ@],.LD^GG M+58"OB!@PZ.-.2@HOC:]LU*O'4$T45RY3**'NM5>\#ZX^8.3GONHACRIP4 MVF65C.*6(P.EE0+O+(-"}?VU(^ M&Y%Y\C"T%]=RB%AZQ3:_/9I\0;S[2L#JA92'%BR^GA^V-E%O?H$ARJZ7XU&)PD#)WR S7P?8J$HNU9!@Q 5S63@;18&V]4P"M5-9S%[U7 M ^2]6S9 "I-*-F S(R#AC"R^("+81)BB(F)FO8)PJ02KF77@E6>UC-,18G?_MJ*(-:B."&. &<'FCNW1XZ#,0,)E6K]==D65P3U51F0EFG!8BDN5'6^>)[@]!- M8,%@A6]!&&J$R>LB$+]\QUXK,;U@:;)@W39G(M2ESN)*EU$8FX38G9,1'!WS+%$!DL!(D?2&31$AO:H)?.$5*OB0[_M869:JN@8%*$R68*^@)? 6@"Y%:>:8=/U2N4<,<_%A.IF/*[8BO/J BV1<9Q(]?'_##-@(\QT4-$]>; MUFL6UY+G3[9?NCF?OWYX\V;M,[W_&2;PO[1 ^/"PX^ U"UN1/;SS;_ ,#KKP M-SF/URA# <'&11=.:R>#TUT1ZJK/)DFED?>THH\!962>*IL(R8TZ*GHOH2T9X M7==??^GTK1^G:4Y*&)*2U?WWV)O>#:*6^BX:Q^G%D*^J8) IG9]QGGN^^VD>;FJ/I3 M<] 3OD$E]T,8E[!8& (N0*4)MEPM*9P_1&$_/5](6+,%)W,Q6G]- M9YA7$_RY?!*XUS'G;=.F7Y;GX]=K06)BABDNK\ZZZWSIL\ED]D(# MYM?KQW'&3MG7VPOH_"?A? (&O%G@>2$3A=BOF'0A71_YJ^P[T$A?ZPOOQ8MRE MZ'Q\M;W"SA?IF_EBI[K'2G]JM/AZ5YYO%KT6Z'_ZQ+7\U+A[7GG/R\RIDL9? M_N^1"]_6>T3K_7__M)S?Q$%;M;UYR/M9K]:JUL MUS_,?K3,K^L]1$=U$__[2O.OOKT M8B_LHJV-?+X<=<'"T5:NW_#]AJR>AYF[N_KG;?MW>[//+Z>59[0]>Z2OAD@-_MD1Z"2*(!4B^H7V=#-PS:)\=\8D_64,1DXZKAT<@^N>I-2JMWJW69[)MU0GGG MA6R,UABM,=H>&>V::[KQU"$4Z$2<5-(M"O0MOK.;WGDP"N8#D@B^OZ&6Z"X4 M..P-.1'L[]YV.OO$DC_/B4].)9]-:- G3Z7\1*%T"QB$WIW.I[Y&';LGR^X\VMKAAGC'#Q*#D9))KQ53)5; M>G_>&/GJC*%{C?*XJ3SWQ.G;6W\>+]OL%$;NSRW'I (>!6$T/#T0GGYSSZR[M+YQQF+V.160((@I020EPPD> (D1GAE,A/-F!\V5'+1ZUWLZ*83NKK[[-Z8'2*O;<\.G=]F MRS!I'IS]\J X%94)\VQ5<_]>N.2Z>3..5';YY)Q068)0-9,YVP3>1PXRFJ*[MX:MZ+W6"1^O%&0SK/*$?Y]H>- 'M@<,31W,BST*@RR!82&0OQ *>><0/TD7ESGAEO'M:?TQ#\.*BD(?C>$%;ZNU M>?R$YB-87ZO^^T2V&-1JDAI7M>*_QFB-T8; M.*WXKQ7_M>*_P4'64:1O+B$\]H)2GF,.QKA0P&%FH 0F<#9EX-F@D)E+TY M]YR'X(J78)TH+RGJVV)4)+S13 GL^MUX7ZDM#%UPEKM7ZO}.W#:X/0HLL4L MYS[:@F"5T 3/!-0AE@39*N9)/51==E'YS9D7I;)+X M#DEVU8-WG"(&35"LJJ,1Z%27W&:1VK"Z< MP7!.*_QKI-I@]5A=.9*A*YK0-G-+D,O)7 BY&/!6%F-MU$R8 \/T4;ERGAEG MMK*_AM\- OQ}1+6;>"RU-!.FM *700!"8"4 Q"8W<\. /C+?/V*4S&+[98]G? MGZY,@/SWS6C;8RX&?"&+N^)9.\Z!F+OZV@@_G.-T@:;_PF(TG2U'A!M$T6%2 M,:0;B[D\FR-V ^>GXRF.WM%MSA8CH\W*H_XDK.Z+M2KF]*7N]N$&S"]3O!;1 M@DO.Q@"==.:J*/UK%H#.M)H8<,F\U]:L1#L%ZH#/27-26UR,.7C+:.H MLV7O:1'NX?E!]CP9E> [<1N$F#!@ONA]337I?SD:Q#LS=C,5=W&DH[A%*AB.I M@3?F5)K[51J+T\>MD!;NU^D75A0]R!CH/M(_PO#?/27::[CM7"Q/*A'ZAV5 MS#A,Q8!*HH B8Q2"T!E\E)RY&*,O\M!M*/MVZ 6C_DQF,'645A5D3RY4LK8/ MZT!]EL[1@V:\#1M"'\!3)$-TDR$OAF&:Z-@5'0]34T4F8#5A6]$@J<$YAU)(M!F"V3.5#]].\073\1 _[[0^HJ01A48/\Q6 M^XIB\!-I#UQF\VS(OQD8>Y 7OLF+U@RC]8VY;Y&10LJ-CJ!)QH""F" D:2"R MR)R(((NNTI%F.M\@<^NZ>9(Y7!{90CHB!'LV&.:U6C>9%U#^U!F'SNZ+[U& M,<I<#1!% !3?HT$0*DFNO$TDY-JTS,'SS<'+9NM?ZVW'TU78[&K).UU\[*5% M78%@FH0%4>!Y>(LPG67<7O/5E?K!?W:"],,KD*_+!#] 'L^QH\%: +1Z-WV= M=GU[Z^CXJGJ[Z^CSD6FNQHP>- UV^V51[HU\WZMX_K+@2TFLLPWQ3 MMW7U]K7]9^[8UZK9*0XEZ%R1_AXV)3H;1[XMLS{(B\.\ =&KAVEOLJL@?# M1QB=S2O@_LMREGZO* {[]!*Q^Y*83[,Y*Z#N;=YCP:E5S>M6[N-LNR+5FL'_ MW?!EP.TPLYQ'QJ [JR['1!];BXU9JB5*R4"CP)!B63 2X9@O9!:}(%EGV4 M&G^/)$FO5\&@C'#"_6= /U[7{G3ZYAWJVX:0]GZTXK'7&4PW(VEU_I42OF8I=>MI\A5O_C]++*L\OJG[UV7VSJ2=-'_MYRD0GO$..P+%]?M%.K,CU&[W/IZ8,BEL]^R?'765, 8!-BZ2.$]_,FLM@ 7 M() (222R22PY+)+ N=CR7()BV>T-6UVVW>'ME]^{@6 %$RK1)2U !E&:V*3#["A6#:>4U39YN%@PG : W]2HK(K&#QLU2(MCAEN=4H9F@_!S"^S)8#).33G+]#BYNC@4=/ [9D&]]:- E#-VU#!X?%$8AK7V&8?EMA-KMW>8&L$SG+KG1<@'[:B@?AN_+! M;Q"/XQ[/QQ>.[W$$MYIBV6B*&6]*45IGA XS^@&AXW_]B^6ZE(EZJ0IC7/.D@69*= M*")+->XM4A ME$))NI)E+V1QPL_5EB;0EMPC%!X_KD&-5PFH.8F,':3U;H5H["^!-D[8186 M$/+EVC>-'4-JXY)^6945G9G:O=]R7'] Z.%A;_^+J;/3[7I=!?I%[_L+Z O MZ]D2+X8^S@-PCFH8+3? #M%'VF(!$PPIG+"5"!PLO_A9VN_N!PQ5=/ F#$\ M:9J7RU'V8%)!.UI0R&D\@J=G&%3X"9!AD3=+-'4:EN8U853 S Z@9]93^'?2 MPNFXM@);=?.D- HW%1_D8%WF5ST:_78"PPBU7CYL4>.+E&%/47/C+)A=+/[.X M&71L.KVLJ^_M1W_L9[6G^'5V<C B*P^7!\E:$OR.#BGDV04@!5ND8QF>04S.X\YI^6H+.;GM;7S4L"& MG+V'V4?//H!26D.'8(2*X,&A_*Q;(.> +HJV5SV*5FN8,U_@@'KGS80 M1@4A4R86LZ3+E!@)8%H0P,(NR3C%~ODA)26BT(QCZ0 OJLH!6V0$DE:ZYBD M=L*ZZJK@73O,? X%1WK'R4$GRXJ4)WIH4#>%)UQYIPX7C#A!$"P M_ #\YSK%:77'$:LKF)_ 1KO\P039)7Z)T^\BI(9:TBP14PHFTVQ*O$"35" M1^5,#MVR4[$$%KG41&4#,IFD(S:Q2#(/,FB9O:,W6" <'9?(=#AF[KITP3=WB M-YS/P\)YDQE=[99>"2=*6A70N|@G&-#+=?AO8'15YA+B;K5A@ \N@5;!& #Y MF\Q:(QI'UG\^SD,[FQC=.!*\8ZU_LOF\HVQ?M":V/4 ^%7#W!J3O.W&A_DT MH#WI'^E\LP M03562QA(PU7W^_&DOZ1\P4T;+H=CW9%UF'YPC!\]

*<_W5J1#G1T_+'Q");4U8OU5ST>QZ?K&Z*T6U#]N-O5'-S%I M&Q';7#[YJH)+CU:"NC]@W#_D?7!'_69#=?0V0'N;F>^?HAH4\^D5LZSJ<9%' MGW*-6[CRY(S1!GC@2Y,+>LYU:AJ-+_3ZZM)\;>3BZ-!Q=NN-NR8&C2W M@X[XJZ^>K?YI}(:!/$3O_U)9!%Q-[(S\8K)$7M2R$0#YR 088, M)V_V\39OJK]?UB?G&F]Z!Q?=?I M L#67;CI93W,Y/_(N)/Z/M<.-\>,KAB<3QAHG#?5Q^>'>1C8F^OI=3-QO',$ M:J,MZT9?#4=3B?3 $*81>/]XVS;(+0 M)OOB,+I8S+$$&UJBS5X*;B_NQ#W4XPR-SPG .(#F M6<""FZ_K<819_6@*6#_%]*JFG.S&O;SZ,%DD@I=E=CC2';3-?@)+Y^V:W!]V! MBP4:V^WHEW-4%N_'.UT]G(\PL,'@/-+\EM7>-0GIR'VO=R#F[%\[,* .F]?B M9NO6VSU?+N&9RS7H!0SHFR^N@M&W1WNO/Z!1$S@$U8&--!%KD7@-Z>/S_WG&@MS=?[FZB1+6:_6BWSX>$RL M*K,&OE\|)+/>'?FKAK1*>!.:@T;/MVEU)"KXQ.W@7OE6:BUR:$_*!>0!Y.;3 MU CZ83WQ0J MQ /.ZT5-+HX]@A6$IPL.?I^N'$M-8%8]CG.7*]I8B_;0I.G>4/O\3C:XF-K/+R?S].H>-0DC>;83R<0/58;;7#P;MC1EQW2QT:M M,SV,Y)-5B5E#4I""R)(#<5%FPDK,)F (M>U6*3W.J-QBGXPW9"\ MOR %/[6$X+'-D&'J3W.$8TC%19?1LU5[$[%)%>OQ^<(/OSY.E?P]8\?X,;?&E MV7\A.OY>G3Z%;P1V7TI% -$ZR=2D9LX8%PK9+P.ELG.[&N?P.?^S/YMK3S.-2% MWZ,S3:GW2K.;TN88, 2VVPI/X-9T?\-VL-H0O.'J?(%LZH=4DYFTUO)0@O[9 ME*#G[,O)]ZCUV>V90 KSF!7A'_4V?2:MH#M_U..V^HSKQ^WP,*'/;$+5F>7, M[?QY"K,T3.XPN2>=W DZO@_G4W^5[=;O?R&U?L,S-NA?T^[M?X.L#OU[*OT;9\'7HWU/IWR"K0_^>2O\&61WZ]U3Z-\CJT+^GTK]!5H?^/97^ M#;+Z+/KW $$\A_VZNP>-ZE,/=N+F(=X]M5.?I_M@^A""E^[9.?SWV03@OV& M.7^7MQ&[W.?/YK<#7/-MCO_YK_#Z5)?!M^N6KT3#IZ=P MABE].8!6%%51<$68R08 +0KBO=<_4]E)XU46MG-';,Q^W9 M4S)+E54B@<3"!^AE%'"M11N4C=;E#S+(70,D];SF &@K=-L',DZ2QV4 MT9S;DQ"SYV=.GH.8]4/67R"B#5SM'[^-%4E%93$+<$69@[T)OQ:A4Q=#-.MTX[-&9UPBQ0[P4J]A<(=B]P MEN^?OAG#$P.H8KXP(A/#E(Z%$F5-M)93_1]=QSC+!!W2@;P-]&Q!MH&^/"&U:Y"11$J2(1%1,9PM4C'EBW:H]P(5^PL$NQ-/R7)DJF(<."^@V*6E>X,;Q(!@O%EF=U)0"4!*6;" R!84HF0FE*AMC#;>Q M$^:,C0;^*SPIP@*RVAP)7,5)8JPHSYADCI^"_HJ7B)^G\6\.0/IT)&0 TDZX(5PF MN&B4+;8#I#;+J%3T1""OM(LB*54$DYEU-EG M%V2/PA(M'5LF7R+$]F4!#<@Z",8+1%:?A&+%,^),Q(,KCI+ C"4NBE*RU%;Z%>>2484!WY%(90&-F6/$LVB33I)%WS'^'X.BR@?VT/9RF?27HO9CQ0S8 M.F#KJ5BK"Q;,?4Z,R&#^2X&GG!,CRJO 2Z+2J4[L>;%&6";S*8%I(KD])"C- M"'<22*ODT76#ET[*6KG!PS0/* YK*!;0=9&=#VIE!12J-)WA,!!!:8; 9. MRYDGOKABG)**JTX\%8LT"0U,5B9*B73%$>>>I)E8K&YP/4L=./-7 9 !)&&&R#",1%>0@):7&RR^CJFYYBI]%Z0HI(GDD=%O-:!A!"H%SFG M&$]/&+2B8 :X4;.]64XGY$77QF (8QB$XX5"+"\N+Z)+Y+((FW M J#-JT0_F4#]9X9JEQ,G4Q7E*;$A"%!,DEDU!Z&4&!05%:E(BTV!]EBM5T M[-@#1YT.>GW NF&6>PIQN.U9I HD:DS,A_FC0@J:" 8(EP)G4G0R30&.^81> MNL*J1_;FP$ %*U6E5 J7W- D!]],']C; X1O#L%U=P^N>_?3;YL9.OX:[61 M9[JZW3]'4]E>#84^,W#1Q7PY09%_M,,"T$%8PQ;CO1?58I MQ[PS8-,CN5(,<_91:$)3Y(QGSG,Y2DQW@J\=S.\#7M\.7+)G& M("-AEB:@5JR0X%0DIM"L1,!:L$Z%5>F*P0I4)$6/ARW@@^T,,(+\V"0*U.$ M[0\=,WH,$/SL@&V@8P.>#7C6/6P1A%",,I("'O_F$H/Z)">"%\V!* Z1],)YP7,2^,T\2YIXF+Q)KHL?#?/\J/0L>>W0S)L"P^(-B#:G1#-EF(T MV)C$B)LBW%!0F&4.Y69-.F1+)+DEXY'(>X_}$,]T4@!%[HPVVFK5 M,3!+)%QF&O<K4\E"]6"XO/DYB7C[_,XAW/E1-G7L$}-1H,6.PB%9++[3(MLA.,>/X- =)7B!\Q>=$]C"_9"0 4=I:"\C8#2C,>C?4C$"AH)<9QF MRD4R>P^U&2]KQ ^_PO0^W'@AF@ M=8#6$T%KU%E$0.10L)?+ %IS6#21TFSEH9:,7WGR%_A(5C^B1968[X)+-D& ME)<:KA5EV;N4^T-:!9!6,5X@ZO9E 0U@.\C* +,- 47I#0,,/U)GL$!%)DZG M0E0)AD=+/36=2C\J%^5SR<0&9HD,VA-K/18L!_0U#J;'=*+?!T_KP&,':.V) MT S0^BAY?5.1PM%,A),>.&FF)!3&2-)"R^BHE+D;OA64+A)KHVOIB*18G]+, M0$R0TB1A&4T]RL4CS%C*!P[L&A;0 +:#K Q@>P/8TIR8=-&1XD(L'6,,!^1,_ D\P\J>XI MF%8]P6#:W^B](40DX-X*F#26WPR!>I%SBJ%'_)DK M.F;N4:L0]68YG9 671N#(8)A$(X7"K&%"^8L]02HILB52*X;CUVECCA25"5J8^< M=N)L[T_AX3/@0GOB/ V8N4A1YR!7XT)SE.CF.JR5V>%,2P6S!;J<#,:.{A%<$U.R MX=$D:UF/TDIQ"NS5/FKL,6^64W\(RH"U@W"\4(C-S-/$-%!/&@%B2Y$DE*0(M:"PD99G#!)S24=" M!14B4.VHZY${UE_^EIR_2!SN#V<9X'>0EP%U-ZB;)/L:>2"E!/30,N"XFL*O MD@N;J#7%=#AN<0F-DBB-2(U94!O;8C$*VSTFK&$/'#,.(#MPW!.'M[,K";?$%tT59AZ7=)4 J)F!)1$"%1SCKY$F0!F/?>DI+0QN)A<$\!M(TE"A=S M*,)T,BZ>,*NL%F.C'S6E5V^64W\XRP"_@[P,J+L]\,NCT9%S$J@%%$0B(U. M$Y=4M#1'47C'LU"DH%.P2+A.D4@O%''4*>*9$9PGK>#/P"[1E5N%;\+/WOH MS:G[<)NUNUQ? P"*\:IX^,]"^+S;IR,C\P'[MZ $3QB,_2Z/UQ?N%3WEYMA72G>%H1;99V7];PY,F$7Y/DX]'/@5A_G_AWU&< M^B7@Q@6 #)G-4]ZT%T8(OVX'Z'!JZ/?G5T2\+M/AF.3)(E?P> 5#MSZ? O4Z3 MY<747[!";U}?^(3!<"$?]*,RB;<'7[};^CPI%QN7E=O)'T67L.X3.J3%WD* M2/@Q 2I-Q4T}*[:HLOG6X((XS=-U0$U>*7#*E]6N-R#F8>_^V87M^H&W] M9#:=S* 9*[]8O? +KU?SU_A^>DG?]E_=V_;06B??)F M#BN*U0GJ1 K@=_0V0,OK0"Y'/_RO?[&_OGM;?V*O?]Q=J;T(M<;D*&>W:$-N>[1TQ.M/:?/\0QX%;_7 .|(7)!4T-3US"[Z/5ASSRY_,U_ B+ M=J.R,0IE^/:\9_FYS"; ME[ATF'F]K$_]:"\^;G\UT.OOL-5[]W<9)ZY$ 4CU%L&A%9)$IC",E#&4<%$ MH2YV"GY*:F- ?>8Q5%0KD MB9*:X>%C0:A5@4N009KEHTGAE2/DOOP@^GA2R<>7A>\1,>'AH PF2P#9BUS5 M"QB)(1\Z#E8^A509S#\WRH\6QEH3<1M1 U/AE$!=-$H(@7,I*64DP"0)#)E MCMM.]B56BI&"LB:WO92,$Y3J S0AV M@1^.SOU_SQ>3U>&HBSJ=(#9@V3@@26-*P&" Q'C#ZX(B1M%-^..CSWEZ,T^6 FC1+.1 .*9_F? M.S3:MI[5\SE<,XF-^7[6/XOV!!9\ \SU!W?L_'EC3? _:S0CR8N7@!7AR_GS- MB[+K9HEK^ :@8NM!:7\/?HHHOVS]-5U71KWCSSFVG[+ZJ1C\&=-2M_H4=8J2 MT'(,D3Q[U-&&>"M+CI$R7<)[6)"'(I3^<^+#9 IL]I[\%\+(L^/I6U^B_Z*N M@4':KP*A*0,6J0)QM F2LP!Y%4D,F$,=&*2 M@,UM>E\FL[PQJC,HTG1, M6Z"".&WS._2Y+.,GW5T&W^QWA SJ?-9R;_S@,OM%U7"]6WG1EB1U$20G)]%-M)4CP6A'X04B;J63F4)<G;,Q_\^N+*VUJ+F^&JKZ5(V=GQ% :G6XI5]'LU"C:) M&+CFA%)EL3Z'!S@6@1@AHE()UT,?<1'GT04N))GNH>B< T;^V=I#!;V8UC8 M,V)LW#8@^'GR$3>BQ_"@U2 /[^YO*R)M?R0,JQ\CW3D M2X-S-QTDI09% G:N,JE-X^$#\R0X'Q(#Y11%1P=]C=G([W:LKY;,\]?&@7%/ M^H9Q<78\U?/C"]A#4(_[F_9 &X:1VG:I@7V/_M/?BT:WEV/,7 *6>].N-.UY#;N@$'.M2S_CZ>^KL>W.:GT_FGJK!@Q5W%=42P MMR>KT72.IR>K$L. 08P#6N!&_-V\SF>C-RE-FMC4U;Q>\VF!79R7 BUX[R>S M91O">*06Y$7>;TYI71VK#XN<&U_Y79P>AQ? LY;V%TC^M]LL&\MX]"^_ ,CB<:WQ/%W B',IBQHKDB,01++)?2#!*$LX9T53!]_DCJ?Y MJ_Q=_]+. ^O/2MD)E5G,AZ>N%W>/2? IO/XQW>C#"SC J=RL<[?]65J'\<#@IA? MY@BKZ"BMIP)'R/4Y-!<>NVQ %WE &U6U];5N8Q/\SB*)N$A&/]1@J_EZ"?BV M_/'5BSA:L#E7V0[@4WILFF6H"D'EUJSQ%A>_!8$30?+R=3? SE?K^ 5GW-ZW;R. M47I&O]_< *(P]1?+_&J9+_P"M-IF'.KAX>;95[54=FJS?(29:3QZK5;/>'VX MZ$K56B7.)'??[YY]:CO="[ZMR_9H,"4=* M\QQ<.8=%Y^9*/*=<[=^080#&",^MUN<7^WJGDF";EC_DZ'S;L<]=JG5L^/Z& M!/JO#8^N4N@;W>_TF/Y3W*VK\Z'W;U\F'U=HYFTVN\LXNN$,U?0718 M5+V3D7M>5&)85^ ^M] [ZBH.17UH]\I"7Z#1$D?]I&.+6[BO>.!NGD8_%8V1B? M:$BHRYL5$/ MG#3\N2>_>P,DXPE,Z0!@[U!=EE+NO-4D^)2{{$23(A&2C8A!.F5%YU=@E04 MYS'A"5P/?]E"B0L^$)-#X<+FE+E]? "C^/O>&&\;RNP36:L MG8P^W>V8EREC Y#N'>P!+"S>,<*Q\]QJ1"?52'.1@:43GFGZ=LM\8R7;W:.M%\]W90.E.[OH=1/]GC!5F#$W R=\;JCW CGA&&#W8,L*F< 0#21&"K:L C/6 M:V!YQ4H*P&:.+=ATJ>)=3,2=!,#=8N"0@S?P3^;.F_,Y=.**$MXB5.,?P)S7T@9,F!45 M_R-^->H/AO[N2[@GK)1U3>3Q?W_-=@+=SB/WX>"OQ.>W&/@L)&2#Z*4*T<{0H M+0IQ'O.P@S%<=4W\TB!9B+/6C5I,IR0+\1H@>W+G? MNL)^GJ6'VL-_TJ6,AJJ+|\>H9=!)'TPQBMMB&JLN%LF)BXQKE97AI@/?7Y7(M[.%C ?38&?0*)[)QP#I#XRI#K.+?5*$TP(#PPX,1*2M$0(%FD4 M.BK>R=E5:'3%)0Q'B(Q(%@4!;_TD6D89-UQR)4X J70LW%"O]NN_R!_F4Y"ZY<__7$]6EV]FJ7[X)[_Z9V_K,5^CIT""K63 MEM.;U6V;O5]W;/?P,#%G3(KOMU4%ZY%0W=<3Q5]YU/YH:G]V-OIM!4/_W!C-.H8!P?_[E,FS MZ0E..Q8Z7<*J#)UL06?)0V(Y1^=.$?HX]^NJYRTKLC95A.OPE>\FQ'7)F5*H230[(FDI!0 MWYEH[IS+(GM-63+\+63UT,TC9+43S-

(<";C.,T^$<>F0#X%O"Q6K25^!\V M7V^)?+V@EXP%/9)\+60S*F=)]O2RQ(\\<^&XP?46U/8_]L46I M+A3/,EW>RMUQ.RC=AZ3WZ_'({MB?_-3!TV|BD]O28_1X0)$)(P<."@/1'*
*[%YQ&5WN?AX>YQ,*F7 @\H!<:2 M"ED"5J8BB@E5:4R8D*:R1:R8++@.MYS%##R|%OCH];=0I6ZF[\7^$R2RB7O1S MD_/91P?R?RPDMC55 C^LZN "OO9.$>\4|?*
(G[2WTWJGR(UEN%26.LWCD B6 M@SRF14.***2@_@J9QH5B7!Q%W(KE@[:EF^&"'VO\R]>#/%FZ_X1KQD_5E05 M-)5<9)K$+
(L(+6D%XA+0M.8L(@)1EGX.%+59XD\)D#U4/GDMO0#2::"L3++ MLY1$<1;:B@V<)HJ$99DS.%TW2R8WL;,0G699_?Q?--O;,]QJ@<(#9 M]_055!V!!1=
(84&CX#TMUN(W0)X:6,.*S:_) M!;()%TB_UHLV3$[V!Z_?_YD)X.HY#.$!1X#TZ8EF2,:-=)RK)"-97G!"F=($
MI*&2E'F44J%X$:EHDVBHSC+*6$&THG!/'E*0I[@@0HND%$IK]LM'3#1Q6)Q$ MGFC&(X#U,HP+]'T5 *M:G0$? NE!{@BI,!0&?R0/-]X9L/@6Q>[J0LVO3G;2
M^X,275*R!#024H9A3&C$4\+S*`!*BW++%,ZZBG!T+IS(U:WN*V5 F1]_@G M9Y!O=M+?*V,B]WZ]H3$1 A!BR!$++97I6OH'&2B(2$0F)*&G+W3,9$4Y$#@Y@IP=G.(B
'3(-6#WZ0,RXV]&M),)?@G+ MB\^J%FOFUA<52- R_PO^&X@Y.V'GEK#K9%%+U;T7SC?^[";Z,Z.$?7Y!DI=Z MKCX3637*[!8|>KX^7[R45,N9& M C-
[N:S;RCRY47.&R/B2UYJQ!>&)+WKW\N=K*O51_+5%WZ\6#O:H^]_SN)CL MH5'Y^WT[ZZ,NW>BKQ1S.!VE7K%F]8.M5_7+Z ZRK_=ILPV]9!HF]X+-+]E5 M^_*
{O_0'PCVYVT.C6)L-')V!C;T\{);=V@[#@K,&@>H_0$_J)\YX_PYB38Y= M.VB>"KA6-X9F7JQAY@TNY2'V]B/:=5!5?FV_:ONM9J/M=OMAV,R8?KOJKIP5 M*L\D
6Y1$"T^3,C.0A+'$2MSFB=*ZG^ZWH-P*T#[ZMJW17>\4,>TMUS:D\?K MN?R6[^"'35V+O!KUAS?PJ>-,,,:S+/#K=X,CYW1C(K#8*U'E=V=5.SBQ**,MU09J,G?T6QX/F7)@! M7DI[[
I8){SBLY(O{>NB,#P)O^]N$.@B6K;J1:N6K 'AL%L*8_;PS_YN5R6! MBZJMC#AZ}:)[QKX2 >:U:7(2Y=W8YNSF[0U.O_E"_=&)S2^X9TWO"T_H5ER MOZ\!*>_U?7%\$E)ZAZ^\@Q+
<.VEN]Z${FA#3.P1!?[+SZRM&9-]}>.[3'-;P M!%-8C1Z^*W.\&_E=KL[M')%C@?A+,FTP"OJ^^4%Y)(MWP,/EX,\L+=*G%D\] MT<@P9CS."?8@MI5HRC*F1#(1190SFL1;4?F2J5#&
(B(Z8G"@K_*,BT)I33E M(N)YF>0'BS!_8US+;Q?MJEGCE^T[]'M_/&,+%TCW.^TH_%H%OL)KM#*\IXUF2 MW7'[DZ=.+X4:?96%1P:%A2Z%BGE(R@A+<8511'BL-"DSHE#2CBK?
Y/1PJ% MM\K N4EIKK@XH;[NPIV9\';+[&/'HGGJ#?%Y[*4SSQD_.+P+9^6!97QC<'89 M5IZ//1M"\^QK4JDW9TF:44IHBFA6$Q@4E!=,144F29RNOO4\&W>FYE>1[R,,N(MHKD@-
!&:L%3!QU"F<<2ITE%Q?^QKFD5Z2T$^BF8TCF=&M_=LR0/@<6^1%^0/ MF35#,YVR%(3R'+L/1EA=-XX4*8LP2:G.-$,A_/$@X?U+\]D)}?:/>[_ >VE^ M+,U;/=;SLF=#9\^5A?
UPPW#E;V.)25F6>1Q*BD"/HT5>DB(*4X*5E=)A!F/ MMPK.'Q=+M+5%#Z0%Z+ M^=PK#8?N=)%;8KSN[14.9!.H]}=+P<;+% ^U$\RB0J8IT6)!,Q{U04G!0JTP3X
M*!>1+!G/MRI8'A>;_;D#F0/I'LDLSG/0/>+[[!]X)#3_K),PE1?P32E==@ M#@BMF4KR5+*$'1<&4$5]&!7:%28F, ",I%[&*'@>TK@%![U]]*4_RTJLO]^OC
M.&ZQ^_!9!MMUJ[QRXALC^X;DMU$H=!DK+0N21@4H%/4PH"G$9&7L98ZBI-T M*PI*J,R9"(F/,;^:6&B2,&3F(0R4[&.LS1CV:--6(AG>4IG27"K7$]V?E^_MY,?$AKPJ<=!^Y+F,TC
EB8X+0K%Z,"]B1:CB8:AI'O-PJ\[PD8+J_2L2^4F4 M>T5B2Y&X,LO)YU$>S7=.>9R=4TK?.<5W3KE-D=*;=EMY[FU3AAJ[@:U8'YA: MJ@]<-]A7\[Z++V:?]DFZ)A&=<=58,97>Y/-L)
WW+ZPS,\4SS=W_X,URP\KP-7S M@*];PG6]!GF7=L28(BW;,V$OBOD]40*%>?!E=-'KX<)V-NF@XBJ`'UN[B#@O MPIQQ"CQ$4!#
"T;*,HQ)ID66)R7C.9IN2NTICT%>UR#?,YT2&D>2,;:71.I2 MY8+37"D^:1?Q%N:.%LUW>MPXPI@IWBY>]WOP#]B";B5'"]EWF/AYC69^#%F" MG;Y].Y$RG]'DJ)K\NF+NR$Y0E
M>33MDK^1 @&S/X-S9QCG*7CR<6-,]H>VK MPF_T^L&V.FB"A^]!90E.Z7+=X/:82VRG!CRW%W:9X=R.']$W[YJT[KDP%961 MZ*X4:VQK"2,:*G6ANMX^W#!-6RQ[?
1P=\U0ZDCG<8Y,E;T;DE).T4 M4$6>81\4)LNM*,$EC(F+ DVT!2I@$R+4"W3>:$(0A@"T=]HUM MV/%;W:Y&Q_[S7GSD_V>]gP;6!B">XF,&-#:4 M:4!DNY;,.1EU/PD03RQ;@(>IN6I,
[Q*V L& K\V5YVIU5LON%&-CDG^M*$\"" M82"JN<#V5DL3LP'$H>'4K'!@RZ;F1O3#&^!GL_2 <&XD'?%@YY3*L9?Y/,"J M(PNYO{G5+&!PZ,&1!6>9CM.,$@FR)1QQ%9(B
A6SQ)H_5"C!1+%)%J6*0LE8 M27@&W(%FR&54R@DO\R)2*JB#$'P'8PA/G#2SP.2[K6]8G=R*'8;B+YF M_QN=Q<;E15Q68+L6J2,8TD^1@K!0#Q1$H35(J8\E8?M8O/&:,20?
K,RTAX_/ MY[4P2\W3[Y6H3Q33^;&;\V',*D6 ,!?5VNO60&J6W;FS;X MP;1@K=FQW;@?)DYLG,<[/CTUM]\89A?=%[C?%C;I0B[4* M'$;-MJ*I3"9K]CP"-,??7;P(,.#N:0Z+"7)RS@A-
(E34A0))R+A+.-%3,LL MV8X?9.+ NF]AE@I"HS(E9:IBPC(9)KI(&&5T,R#+9M29@HN3L Q049[8VI3B8Q MUP4C!(D:DYDR%O&*W.KQ>,]0%N4>RCR4?V6>B@[
M))3Q6,N,):3@,B:4ZISP F.I2\I2I2SG,M_JW$UUHGG&4(8!.E, M"Z$B*,66?*O!X[U"61S.HN3I=>7P6.:QS&/9?BQ+N5!9R%((*&:!01&E)*6)YB M%]-8)3EC)15,6*8E"[-$
OYEJ)66<'<9@62GBUSD"Q@,?O] ,$L*FP3R"^2U]^@A& MTZR,.4V)3"0@F @5X0@&!SE%*XE#H3013DJ:T'"'61-'1!;LL1O&1(M(]* M7!3X_ZUZ*_>*8,4LC;U/^#:V1Q\A.:E-
IE@CSDP1,:DnU+Q>8J$^SS.>#1%Y MGC&I~%NP7$92Y)R%. LDQAUZRED2*E*$%[+^'V)!0EQ>9[#PAA23[+ M\SONA/?4S[N'L">WI4\4PC+TGG#%2)FD#-O6E83E98X-
03.>%A(DJFWO"<_S M/$PCP R-/N,>I"+<]P&F6,H45HEF28'*=XH1QD9-$@TI:B+B, MU%9SAOO%L#"9Q3[V\5;V1Q_[."H\#V?0MB:"=WY2V)# ,XQG0S^>84R$7LT*
MH;%]CP@3$'KCC)14AD9"(RKC,"DXSMI7"G*4BSU0)PLI0T)%/FI,BU(P{G841 MS\I21@^LMR>S,/9Y/QI"_)8^!P@#"5=F52]I"E"&,B\8<@(DTR4&7,%95L> M=RY5%O.4$17(@E
0C0G/"T62' V6/!8:TQT?$L+B65SZ1O >POR6/@,(2^-2 MQIE,B)9A26B<1*3(${T["4*516D8\55M2F(YU+E(=DZC(X!Z-04.R8"0N6 @__M94E1/G#&8AC.PM"'#7D,\UOZ##!,9UE$&
<4*$B7#=LF4< G_"@4K65;(S/ZS MA6$9YS1,8Z(4>HT+K0E+! "9*FB6YT7*'CCY1$QF6>XMC[>Q//K(QV%]_ZH6 MJF%SVQ9=PE55NVK@V%XHSS9N2T9'V;WF7AG+-U6K?
4JL1V4\260(- 08!J$9 M9:3,EB,LTUG3+ A G,B^*DFB1AX26<498&'+"-1,A<*-"%@_L]:*S M)+OCX"-/,]9KQ8.H/A@?328&V0N2E#".BB@C4_)1FI)1I3 1-_MDBRGF:1AO"69.J[3!"ZBF@;
ETE"RBRCA"[SDE!CH7{&&L5)-HOH':=)/B&. MN;?H55/Z:B%A4/;I-[2^NE7!%;#/&3_8+>A1VZP_K&KQB7"D]P M@OQFP4*9 M$}+L'1/9ZU0:"+:L5#.'?2E[G]#ZM!7YHMOC@?A!?
L_IVO"V4I4[CE$0IEN'3 M24YX6A2$ER))%)-2\;W\62542!E+B$XE(S06H"B8'B2]Q85E"J:!11PCA:D$.%?\6:9)2'!R@T:UZ30*4T%X MA#V.&(A7A>"
:D*4,DQ5+D2QB66Q5%&1I2G)HQCN*5A(2ID)$B9ADO P*\/R M8>6RN(QG>>*+ G@P._HMJ6!V2->^B!G6428J#3,)@7 E+.(:"5D$N4\D6*K
MJ2Z(8ADHF05<1#FA>4A)H;D@0HND%$IKBN$ #PEF63@K,U]H[C;V41^C.^J, M-)@QX6Fl;9^>E7B7A'?CW;1+29\.:^OE/1@&YOMYD6.5<%?
[_1[)>K3!1+^;ZJI:HDJTMH1'+PRCHX# ML:UT%H4^NM?'4'CP/;*#|,)3!-RGCD,6,DCS7!=IFL<$*CPE(^456TB26R59 MVDULL\<-OLFLN&OSAZ>QHUP!#[W'?
RR>*/3&1:CS"&382,44IJR#%N+H]&^8)(PKD,2AY%25*>T4%OL M\IR9&>\,O^1.:_;]V.%78)/#'J^&2W]@5?O7JDC63RY&%1@'OTF8STIZK_[2HZ&RXP%@+P(?W>'P$'S?1OP$2W]0
M+*+$3 X.)Q,%)$2BED6QDJ]+1'X)D,\HX/@.*>S-/$R\U,I_ W@TG\=[=\ MOZ[/55,)^'RKB]&<Q&,>^"3+\N\?U;R[\>XOON[::W0$D[T&+!Q@ZJ}.+$E[R
M02U?ZIRK)DC"61"',9T%JS/5J.'2M4&W,/<_NC_M>O4W//?PG4.S&&18[%\L_ME0289/ 734#$C;0&F(P5R[:BLAD-,1E2D)BK!.Y1<(],)6&9+/@2E9_:]:#=[3O4B;39 V_5I<=A&?
['>0WO]! M">#J^4L*Z0^Z0_ONG,-13C2VZ Y!+:-EI@F/X, S MF@H52IG+,*O5SIU%8=WDG-LH@9_KQGV\UT630TU:)5[(=7.E6/,@T!LA!3F6 ML\EQ'^P4XVJT)Q-Q <:&%U2+-7-
4CO(_" W-!?\-Q)RU(@A+.)5D4O5/0R6 M%'IVH_^WX:&?7Y#DI9ZKST16<,CQ:?#H^?I\\6)[7+.KE[@KR^73,IJ<3H* MCJCLD+\(OCXQI=5?JJ>YVYD:B%?+FL6(/+QHU-TTC0&+
[C,L'3WS1"V^? MKRFC1?'75G(_5Q}TBOO?2)2'1WMH)+A+W\[Z$ TW^FHQKQ8PC!5K5B_8>E6_MG/X ZVJ_-MMLXS28ALF]8/-+=M6^_.XO_8%P3^[VT,A%9@-'9V!C+P^[9;>6
MPEAPUB"D_0<@^#]QQOMW$ -8=NV@>2IPR[HQ-/-B#3-O<"D/L;6*)@W:_7=`D&=Y"<13;!O<<<1$IV1W M)KT[*+HHH5OF#N=\+@_"5N*3P"YA
&NHV@=4:_8LS)-5XVYY&$Z)"FP6W5J@V637U1M2AY@OO3_,#50L&=@6[J%\'E3TI*SPIYO<*59U M[B3,-N!7 5LN\= 1^9I((B1"H#"*N1 #/E-;(RB_,0P+ .X5B+,H1L)A$
MXF<@8E SF^YE]C5BOI8&R/Y8-U4K*R,.P/L4_*PVQ@5#1:EXW3OXC!K&QNS5 MMD6467?X 1\,@H1HU,]:E;Z'"'Z"YYOA+T"I9:N-*9X\UP,3/->)CRCE/_^C MB*/\Y2:13$Z?-
X%,'7P94QD';E[0A!.]\A*UP@03)!,11#$!%X,<(50 M?K2X=2 #1G*RWTS\+,T7B*3^E ^&/B$3)K".60K_HG$8PF'5&9%Q)%F9%%*P MK3Z=-PDCNMM3'IWL]T<_RU..X+X"^%^!Aj>"
<_CA#$0:X'9RAPWJ,L]Y?1D?W^W9WG* M.XZPJ!8W9PA4"=.)RY0?!?)MU%_484'F05:2>QE,'E&NT)M>*Q<'*'RZ.TS M=VV=@5-6K>JF-+>>N49C
RG@UKU97.-3%+W_^?!B3LSO)W\[?+6JFG0/<@^ M!ZQMU0IN99^L20,.&Q,"DU\#-I_#X^,J@L$'#<0-[$@)ONCA'UF,C(?'^B#/ M&3P7_@E8H-?PT LVM[X??$5]R19"!8B+,
(ZOCO0D&$_JLG)C9*TR[]_UZ,LS MM7#A!U4;M&NM*U'!,@;63W"A G51P6$1AM3:]7)9-S![G(.8KXT2;^T*[S_M',U)\^H3$"I^O0@6]M>RFO'Q;E?4,1J'/'W>Q>R-
TSDP)Z<_K5_@2G&" MY4GN;#3.+/5P,+$U!-&V&+(W@-+?3I[UDJ#]&=?#,7!C>P;4%-72V,/U>K4& MJ%&L 5GBM)T-$,803]IZ8#>P-1J$Q_/&$#<"/&:-=A)PM:H])D*
M+F$&&!N#H6ZG=H%JM>@W$=ZR.G.?%T!_010[R>S7!$9KO98KV>2QO\U-.5]XQFB&[!^]'7V"ZV-L6U8R E6!$L M=F$(A[.YF6![IF#\N,)VJJ"T-&9E!HVF"Y[JYN_BH.Q2V&4$>L-
5:>0&]]X9-MU>JC6(X{BB7R42P^BF5W%,O7CO2>*)8PS?)0EHQHE6&K4\T)$ZP@HHBB21# 1 MEG0K.>)&D8V.?ZF&A/5>"\A++>A\R.+8DE.X*15\'<,'8 U#,PBCM'@H+%-
M11C20J0QB0IL8!-I30J=")+$2<(RFD9QE!XD:U&<@40P5^_TYOD !.02KQ.R MIVH.LHAL :7^0UO'.X$,87]^<5. MU?@)ZOU=.I!=YAUUG@P/=0P-QX/\#6: EQ.0?NHUR#'59R5?
VM=%8?@2?M_= M =FSI:M>M&J)<-HH6XI3&Z4^OGZ^3[=.=EA+D+D,,S9R M/<\K*>?J*221PSKAK\9/N'NN-ZEYVHW\+E?G=HKG6!F=+U9@%,@OUNGW9MOI
M=YV\X4>]F'=4L>#FU9:?Y*IX$MQ/@K^BV]U3X"'.FF>@=TN]L:?>S>7#.)/ MHIY)>C*[.S)+//)EY,O-DYKG9L1THOR:>R#PO\UK=8]7JO$UFN[<[!D,%KXP3
MU/[]XW_QYB___;H^/Z\7P0<,>/,DI,513X:>#!_1@;L9)Q5 :"%H(4YZB\1(M$S%%5G#[+-<7?IR-'^/D)[OGYL^KG]UCFY\^JG]]CF9_]T]B?@_2VA=4D6NU
MH]VQPN,P97S,@W2CO8Y&5[<+4#].QPBW0D?:LN.>_-^P&(^^+\P/-\SM_,9N MMUG)1,QCDI=1@57],E+D$2X7I,IYE^5UU]GH*!.AAVL.TA^'#--*EBF+ M>4E423-"LS@AI8@
I@M=)%G(F;,))DQ+'B54EYQ$&H1OJA4E+(\YR0#5692$ M-$NV6HO=*4S':3X+H\CCM,=IC],>IY\B3N"T3-5A<0@(GJDDS=)[Q>F$%K,L]?+T#7#: MAY'\OWY^WN'Y7/?
RJ<-/GU4_O\"1Y)C4C29F7A!9I2$HLG1I2'?&(,R:SK4JK-PD:Z0C@E3W_OZZQI-[M;6]MMN_6JW8%![Q:G)JZJQ/SBJ64L5TE_(HU9?=,&651FFI%2BU@IGF>$B9R
M3>*TR&G.B0:*8XB,QW+B N2 M:LD)98F .4<%45&9JSQ545;0.9SYI77&5,)D593;+DMASE>,"#LJ5_,%XIER% MEX4NB](@+.HJ"2.E"AFA2:X3#)Q,9ZL+7PU"JY29P/"C@D292
DM143* M.)$D4DD6JCR+PFBKA?,!9WI77^4J9TD2SI%VMGSU4\5_%R ,fTCKA*7^:P,LUD4>5WE%LQ!W%4>]H!WQR'F MZKCAG:,EF99G6D^:/249!24C*D@L@551"DI$B2X?
T++"C(*VI80^-MA*/G&)@6C9(RIZ$F*A0YH663(NI-$M"@&J6E)K0%:/\"&>Z87OR5Y_=DYY:JBQ^6,BZS
MC!++'TY!0$7'"2JSL$15YREA<%/E6_%,L08[.4I"=HQC$2TQB*64F2)B$2<++# MK Q+O4EU'\29DNNY>J=?+5:5<=%5%^J#$NNF6E6J??-9S-=2R9^;^ORU2=%B M2!?O]".Y?
H1Q_#BOQ:?O @5TN81WK)U&A_G<VYQQP-D$]N/B#98V75&P^OPJZ9>YRX"Y5HP+E5CK0L-3!"AXD MAO4..MWY3W=DR 4W9'H'F#!,K9J*KPW58QH?
CAO/"'5M<_>=_%'\&4OVR#'7V# M<&[8,ZC%GD%G]1Q@L46X-O?#O*I:POQ@;5 (D0%7@JU;97ZMX.%BA0M2+7#% M<'"A^_/@LE[/97#&8%VY4@MXW:HBW5)/ZGH MU1T;PO'
XN'P\7(R9U=P8.$5GY5\:5\7A>%)^'UW@T#>NVS5BU8M6<-6JEL' M(\399W^W*X+BHFHK7LVKU=6+[AG{0B/,:VEQDI?XVL^X0#A&-V=8\<\OO_O+_M%VZ-;G9;')_D27JOKXQ.
{^B<[W3_9AIO<89FIH:C0;U$A6CPS:F>32QRC?-)6',RFZ:[81D*QPQY#^T-'>^I,^D31+5)2EBRA MI,@S26A92%(*&I(R567!\YQ%4;F);E&8AQ%8.E8E->K!*8\(S'4%$9WDF-$]%
M$1TCNB7)+,K#&4WNN&+_HR&%>RM3=]S0>0NB^GUQH5HT(L-17#65P#_'UF=C MEE:LF5\%ZK-J1(4%Z5HO8GHOGGC\HR3#IB>DB+$9"@B'I @IH&H>EV5&.2^B
M+1&S4)KIL&" U*4@E#-%"B4DR5.6B"366:'S8P1AFM!9&MYQ+?ZG3@=>OGQR M6_I$H4UF B1"H4B:1P!M+-2$E[D@$6,1ERQ,0Y9MRY=EF3!1D# K0'N.,DY*
M&@$FPH/R2..*ZN(8H2T]ED49QF.O"GR(!3U_L/O7CST&/K;-,9>A^)Y&4) M>!AIPO)$$J88S%WE(I$XPB!0MD*#-DR(ME4RP4*02QXBA M<3S+4S1+BETUK#PI'#/2>0G1H]M-
),22)RF+,Q(7E!,;YB ATA!4VJ0(1*,J!2 OHYBV0W@)Y&*)Z M\^&WVJGV?$P.FG4J7(6YS(B82Y# $^6D3*.4E*&+"FS0I0LWLH:$JI445S& M),06%91IN*=,%:$R3O,L
_6[/$I'3C2C63R+LUT5Z3PE'#/0>1G1@]M-2E,G M3!8JSXBDH<3B,R'AC%/"1%F*/"[S*-E*$P255U-14])*E"9S#G*EI"F)H[R(
ME$KS,C!=*V(0F)"2P]MWHIXF(!&FP96M>W.).ZLET!6\#/,K77)?YCY%(=Q M'OQ.K1A38Y?#%]-$?QO)GQ?PE"?D]@'!=$PBPI5D#P!L91R]&KK7 >QP*P M7 (Z,]5#SK."218G).
(9YG933EBD(Y(F,HNB4#%VG(&343@KRWA69O?:9-Z3 MT^ZDD6<*QP M& $BTX*5A)5*$\F33!>\C+4X2@.JQUEO8KUW"?ICO6+SYU"KY0'Q^HE6C-I3 MEC".1 MI'RI/G\X/-[NPEL-
B*K3G!&=EUCO*N.DB!4VE%'YCD4BP^T0 Z]SC#)6$*TP M+"$/;?PI$5HDI5!:4UT>)=[FLS+-9C'=57_.D]379>0'K#+WH.6=GETI-5=) M+(("C+=9SMH(;38&PKI;:4$D-
J%VYJF"K=F0!'TH%&K"%PS2Q-G7, #M7JI-: MG@2_NY^KUGTU^U*=.;A**L!<&#-6);L*6-NNSVT@%,K8*V'R^;:NWU=V&-U>+ M5=T5?G,7[RN8-
DU36YEKN8+=6ICJ6#DEHX47K/E$OY^^#<0# ME\&(Q5F M++:H5Z[""]9$K)M@N6Z6=6NII@,$5_PO6)@.B^,JB9>N!2-AM@=C M3W)#3<89D"_>734=?'RQA.!)8"!I-
%PS3O5YJ4Q2*UJ9)S<*-_1"C2O-J2+,YVM**E]GMG=5.>EV%)7$DQTT M]1="-OEK,@0,1,.B-J[LX_0'6U7YMMMF.!9F&R;U@\TMVU;JJ?>,=_ M[_;0@)+)9P-$9V-C+PV[9K64QPIPU*
(O_!#+/W'&^W<0!.6[=M\%03TNCG*"M_PLC->!2'D22,4Y]H-G7]JO'<]&\XVK[<9T#_M51?&W\C,B%:W#*C,$@%$I#(]Y[=:MH%##8(3C*QS>_!/)K2K9'GA(O[SZ]=5?W_SRXM>/#]
_!#^]_?#Z]P\?WK[[M-7CUZT_PSZN__ ^^'MQ^"=S\'/[_]]=6OK]^^^GOP^MVO/[W]V%WS_LV'W__^ MT5SR[K*^X9MEDX"UBW1I&A[49 MV(+-K]K*\/UZW02Z6H"0@?P4'B -
$)GK@+NOYRM[&8C"AI!;8/N&IW,4E!F* M"C7'^O%2'3!AZX7; W/,K4AG@KH"X0#]*Q> ^W<7+ PPCY*.M!ZS!6:AY]R[/4/:'=QH%X_^M :X5%IIX;V3V ;P<]VP!C@X/-%Q^/(76-M3\
{1>\OEINOBO1HO_NPG] MV;Q7\08V\]RJ((:-I\ ,^T%T\&69WV\-I9;<#U<.3.BK1_2&;69D9A7DDC&IA M+6<],0)1HWB-$K.A_?5JW:@I%[OQ(99P-+K A0.
M0W,\#Y1N+ZQN<=X3A3E5[I7#>Y;=.345RRJ9(F\KC\A68V(TQ@$J5/%0=E MHJG.3_:0 ?"H9L5 \S''#NT)K6@JKN1^*OT *X!30DD>,,5!@\&#;U[\=_?B M#_V+.[J[%NB\;G'>>T?
U'N84_,S$JFZ^[:5F5=D8 MG]!JKGX^]&K M?Q/5DJUZ3;&G5%S8-S4%S/"BV^KZQ-0:T8;!NZ2[5K%LQ]\VZW?P&9KOC*],3 "'Q_PG/E/L90%G/UP[+\3+L0)^8F-)-
-6$R[YFTE*V!>:EB(8?(@E50"+YR-9^[(THU@K+<.1\+0 MBKELMUUK3U> DWU"'TI%8=0]F.7J(R3V02/WN0C4(,L]R:Y^!?; \&K24IW08 M=((4VKS5*@"H80B7YS6RTI/@'\J:QS4&-
EF0CL.(&EL:7* ZV[R&GQEBM$'X M!0P$I>BT;JZ,S<\^53<,:/Q:&'X-?!66PYKEG*W2P#9"-PCI!0U^O6/0C-A#'B M'..N<;6U7EVBW?
,F#^PG>84QLAPM7JSZ7G=KCI9I1)&O.I=!0O8_7P@@/N,+&C-MM%+Q4+1B?&R5SXR1^J(SANAN(,0]?*FL+!LGGHC+2J2LE M"/?!("1L*9RS"S6OET9L&INS$5FY8W^N)
<1/@_'RO%,^0$P=(QBV/7(DAZBP-K0YP!& M>-+)F5O:U1&NIQLBJUJQ2F0-J#Q\\K*F=H%LWIVQ1_9OU^GQ/(V.<'$.(?=*R M!N@>PR&L6@V 9CPB($4. ;'#5"
(1*Q:#+C;H4R?!NS6Z,D"H-'83?#MJ8J-A M64E?++>?U54=X\"U[B)[5QBB1D,RFN1D:\H.'7E1-O1CL)H80K<'?>IVP7Q)@ MH+7< %XC(-+)&R54+<[0K24## .P0GTOFB+IV;;)L1VX4?
8-8A&T(R=B<$0(MOEFG6;6HC%MK MWS&9OF,VG"T%'!;XGELX]=DZ!)>@)=MQG[-/:I-/B;HQK,8<;N:LUO%W%5K.S38Y-@0C9=*6<@W$E9@K^QN(*9S&#P6UE!\FL-
>FEU5^)@=Z+++<&MX BC!JM=4"^&&\@0D*U M6(-D@:SG',^.ZN9CNVD9*K1'"AC="M9P/Q'"TV!BH++:ML %=TS&C+]++E/_"Q M\]TJ9]\+TQA5[
D4S('M83#RW7,%>VC.V6RPRQ],)$DXN&&_[S$T$]W7-*]B. M%=.X[0#Q&?GJ[f >1O[#1YEO'RX9K(A(X0;WN-YZ9%,^7%*1Q@)RM;T.Z:H[Q8 MHP19P9"KP5@$L,>LCP[-("
0+WLTP_OVB&U=N(* >'7'E&:]2*_;H-8>"R9Q7 MK<6,;4YT,E!4\%O'(U*7(R.K.5R*QS3:QM4@X@%W;--:R[;& @ CS$:.5!H MG25]-#*DN^H"U\<,SZ+>~<@W\7WQEP*_-
KSA:RV>ZL6U(O-U("6L)(RWJ_R!G M]W9UQCX,AO5N+H,4C!+)$%0U=Q9(S"'?,WN931FI8W!NN69*QL2(@,XL&?& ML@4/6AM^W[,,9W@VL66;P@,V,;2_S8TV!&
<#AH6)VXM*5TKN.R^Z,/C,8XW M'B/Q\1@^'N,Y\%5O2:G]0S=EM;)QH)U:_"! MM.Y'Q=:;-(8! QML5\9@2=%#;I8#)BG7EDI0~=G))/WT{(,]H^.1,.@0.GYF4! MRD; 07\;CVET,ZZO7=5.(;
(25" M/4/[GM75TFG=^_,U&@-6"G9.69/X-6K/FD5D8Q1R5^H30ZALVIQL<I,;3 MVJT-HPTZD\&3'<%8VN\M79TIWUXB4ZKU])$8,&J2)M-P8"03R=FIK.F7I^>
M;1CV$28PWPIM/9>+>IA)#.ECT39?,+.6+M1>G!7.99,8AX,UO !/,9I1/T_'N6HC M@%H6->$[;LMKR]QV9R9X 2E M*K6T'B'CVC+FL)51>$6]7L['Z]VY'5SHJX
MMN96(\!,_'8@F+1GU;(=7C8ZB75PND;3G9%C0+":6T.%<=<=O] =3H(J^OX{(OB\P M+2.#*W9EV$}@12!/"@S;L@.===5%[5E:"8?\!3L.3&%|_/N\ ]$}Q./ZJ"]T$ M9%,*"G>M"^'N<#O,_
!Z,2 M_8Y/SCMP^../G9,%S\@O:"4&YKVHSX%9]!'5[3,6C(-G/>%2#CX?.Q*<-2^@S M$WN%MQ.HC!CE/(;*RH4S=!HRDY}(FQ?U,(N$/NBQLN-DQ)3+MC2./RLMF$CM8'APZ({!49@
M\TT7?N^>Z*2Z93UWT4F(V,928 *Q$(}-1-',:O(X!6 MEQ@$]!Z#C9EY[.^?&H90;F5.<}\OIF1"(:UJY-@!Z^;=2J8"T8?+_5PV0RD
ML%.K"=FU;WM#"08>V\CF\=K.8;QH%3.JBW%.M\@!0!R%77O[$4Z$!!4!@]3F M]24J%";8>)<-820CFI6S',6MY?!"K3 %6BD71G)3L\);U,TZU_9UGKI$-@
M^J)9P]2O4'"&$0*+LTJ#3WY7+6&P5D;/9?X.M).WZ(IXO,@)PA5%QGG3>/-MUV@9K+T*52(G[H0@XFB.)JD-?"8Z)@%,;.EWC6UVXA.9@R2,W[OP3CIS#W= M6 ?;X]
[+)#AH]G2*78"8_R,GE7/740*:-4F^D2#1(6S[+20T1C=F9J,K%I,MM],>O-&$ (Q8YNC_]]BRUE]M:BMAQ#YZ=&X,W*+-HD*\'%B##%G91G5KM3?5&F7Z.(P]B'WSO!C80 M 0:/8-*

A2[WFV#D2KOV.$E(W,P#G!GBZ0<@VN&[:%}2!,>H -'77!IO;XX%J- M) E3M6_Y]A\UN\?0 !:}DS-J N$\B@X]4"QB3Z MU#%D%+SN!!_K#L>R"X,"NT\6+RXC?`2E,Y B:Q6F -%S ZM,QUTN 2G?OL<5]W M"DOADY24KL%=-@W$2]'<5X^*N'11"50\Y7@HQ*>C\'D;^JJ2S$-7AEY"}4- M5)5_4XW)% 8D/DK&ZYVGASXCUT\Q_\EZ%/&HO 76?&' 9Q;\8HP/Y.\NB/!= MYZ%TR?^=<_6GSA\9_-)Y*H]RN?T)NS?WO%1S.$%&0;86+-)%HO9N[DFP?+6: MI-6A^V#M$AM]V+.==^Y'?%9UDT8="S32J#KQHC!G2+>Y8:HQ:GU%1B9KK$E M4E#HZ\J6FF09$^-?>3F<>M8;ML[AC1/OC57F;"B.&][5+6Z\WL?)GVREGP MUS/Q_(W$-&C%/.\5W5E'>=?VYE\8\UV MG#TXC2D8?+^V]!S!_(Y5\#?@[*{#HO=,FD& [5;TF+&P;H8^.]N.BQTX"5XY M0Q<:8F:N?L$DR*,ZA^6K/P5_/>?_!Q>J&^7/(%1\ZE*U W$++:T^?"O^T;VKX< M@-L2Z<[9>/7&SS:KT;8L(&G1[F&_MCM]4LRT?V9 >H M? ZTM:W+/,N&/>X/[#,"O9..-E:BKYUG M?(T5[^L/CT/:M\0 _-+1F*?I&G:1N]O[LPOG*8V_MR%RV?>=0++"WDQ#//Y\ MHKWP^S1RKZ+?'R)"RX3\[T\AV)S\- '}@FB*POQJE.;.JEEB%DS[B+O*.C\?@Z4N_K M\+Z.QR4EWK"\=?&UO(Q[+C#+O!\!\[X]2W08JQMV:{T5I%5P@Y&QVHD/3]9' M.7%B/#*"RV-) {DN:V=)M&U*I,PAU%AHC%DP-.L"#03&9,/1EM50F.&E4ILX* MR]TJLATI .XPZF%@#R"S.QGU QM7INABYP48SV)KLG"KXH7&A;Z-%,4& .V, MK2EX; L?)=OT6E<7BV?-Q&PS> <[.L0M,K5J;.0(3Z83*TT9=#]+]J-*%L5F. M=+4E5L>#]_U;38/DD89C\6"(:W2N]\E-4_-BW?:R,QI3 M*XQ(-.,4OM#28.WL!$ZKN8SJ)76OG68%VB@B:T-VQQ6K!TZ.DU%,)R'5H[8S M.V){S?*Z4HK&-BZ.==4'QW;%QO81UKB@E?,=C"8Q9(LU{QI U.=NC5*@YQM M! 6#3 !T:71:=_'D">I:\KY$' +6>_"&*6_;9TID_S69'CA35-5IX$('@2]UA M):UNN5C9%>^[!;3,1-F:P-YIR<11 :",,5E@MV7BE[N+*\QZE7]0\YTV//6A M#'6Z7<7;)<@%V&%}-HJ6=$3[/"Q71}(&{G@D,R^,/IS:\EXANG2L;XBU>3^V ML+WI RNJ2S=L-@7K(1]K MF9Q6A1F5M305>SH)H04-8B$}_F/9])9&L@.UWG(R_T6(K:MD%U< HR18]=&VAG5T3$0MHLQNQ.QMNT&J;*3.,%$?X1NFI%VSP.?O3D@R3O3"9<(%-4NS%GZW2 MBGV:$GITYM8A-K2X\2EO]9VDO/T$4F'595\-!I A4:/?5\[$)]G4RZTTLF%] M=T;GC"T$4P7(}?UT,=&XK9. MXK$O;Z2M.2G8TLC0QC0]FC(*)\-PNRA)-VP,Z< @XK&QO@_F_9K%TEE4:TR(-MG%1OU(-(XTKX;U2=,+A:!5G+F':V$FX#8=!66HU"JN?'1<770Z5[K9L',2*.M+3"M=3M8_#K$P\>-L%D(X#Y,1+7: [98*^G85_FMUN2P@X\Z#5!O8)S9?C*&/;-M&&%"*9V+)##]@CK8'KNL>F6P?\"XLX(2]8R@ESXYOUOG[?1\'VSR>()-,A]LXH--GE=B M;5^-[!>U:D#=>_BR;% [XO3OAMZLX@5+%)W4ULK3:W3?M&3&6XPS%3^# G>$" M1*R^0L56%8DN TJMJA1ERW>U&H,<:QN8R MFTAGQ*=VW!8/#R'G1.=,>'L:?,RG< MNS%C[++\:963HN0F--WD& ^KV6>,=aG-E>ZM7]\V-JF2"[EW89C[?:U;>1% M3%HO;?DGMM3*2R;pZ*@.P??/P?;$Z'N;GR_KA7DK#.C]D%OQ;BACY K,'<6Q\ GX MO4 BYT7[D3U$8SF!(R,__ZL(.]T7PRC0:@7.%E? O&@0E=G[)7[]]W;J;+,UW-LA\YVDX@'-M*X?_$'}I7ALIE7LGA0F>EVKDR1Y2Z0;3[C#;++\UHU@O_+B;!$*BUX/6<:!(A ML3E<%RB,K7RGN89.DW#-"= T8'/19M==Q.%OTDGPH2O$,H,_H/1?M<=(')%ZTV:OL90RYVNW(Q&#:\ M_1PMMLUX#^>3-V.K+9/".0K'WLPY7@_B@O':&K>X"5?HU;WNY\&2;OJ^5J?- M^#Y]TAAB%')C$W&Q5PPLA:D%#>LT/&GP9F\'Z;J&3;VVJ3Z MH/#--(&^T]D0,G*INIA1]&GW@3(;>CESYZ)FBK#=FS85.\?^U)CXT MQ'JF,-S,M0DS, (5D.K"A^JQN5EV(_&8D_B!3F$PD9VS(MH=7&%O8;^,'W^R7 M_X,Q3+,L^)E:C ;]^>[61=%OOG1<,WOC1._=U^-7N?RQRO0]QWMW7=1U]-L> MJ4'.Q@1#L=7.A;7FQZWE[N/Y!V? PS',6+]I2S&/6:1L9A M8T=G-H9SUDN#9BV02U6K/8,S'&+'",U&WX?T!,RN$WK:8=>G:5;NL=.]=OVZ MME;,V 7^<**D+?/N[YUU(MFJ7P?,->JY6IW5$LLL6JF_UUJPQ!5L 4JC0^SG*)!U$I<;=.N'M,EG'T>Z(U:**-8Z$FWD+<-]:1% M3%HO;?DGMM3*2R;pZ*@.P??/P?;$Z'N;GR_KA7DK#.C]D%OQ;BACY K,'<6Q\ GX MO4 BYT7[D3U$8SF!(R,__ZL(.]T7PRC0:@7.%E? [9:BZ,QF04\FVFDN8AXP\6!AI8@HS5:M1 M6!.&$S>UP3V%'UO"A,)92*<-*M,/-BY4@Z S#B&]++<=3JR)#VM+W-_WE=-S M)6-6M?CDLAB[X*2^]^"5[:S1Q4&AWC++'F#&!+OP]=ED? #'\P3"Y#X,QP3#/ M0X\\/J7QP)$^U_"O4]:ZZQWLTKV_]^DH(@W?A'N>Y.("7;5*N M?D@S='ZCL9GF>,8HFU2C'-T32=FO5%T7U6V)%, ^;#'YS!14?=_O*TI8V>(M"VK"56O9\21;W!3>9^S#V.]D_,6F/JG3;ME65P+7NGG:,&G;D@X)\:OZ5!FC&@SBM]C7UH6K'5+) MX^CN5$&GXW0/M-6. ^G=@>I2- VQH'#]B;5V=E=SMOVV]LF[\]&6@$71@"G8A1_ MNW5*M\_9)ERO$%,JF]AL_;SKY=!4Q58NT>}-5&BS#;.%8@=X;.=C5L44 ^0 M^*1MP&A''- &V"H7+K)EFX58#R0);R3LK$48@#,U[%_6"""3IN='\^#/G 5T"J ML+CXE,&%&_NI,W?OKX;=)[DY\,)1&#(TR6CXAT6N;DHVEAL;3X\C),PL)F4H MQD6D305T+!UERG./CF"]!TD]RS^2*3\8R^_B<(Z W?=C^2J;Q[Q#[.QC4G?[MGCY#!3P\X=W7XY*8 V6WH(I9+H7(:NK3=`336I8UPKNZ^.8W;H"6;,#>]M%M MS8C?>!(\DBG?F] (V#&2?B=5.W%F7>]B)@^0OHD#+<C:H55E M>KCSZ#XWUAY_$F;P[$=."E@^_#$=C=WOMZJ4>'O>^5OFSV)-M[%*?\,3.? M/S_ QV;ZZ<UT_PS*5#15C5M-A :@NJXO5B,)DM= M!17'$=!5/Y@WL!:%JR*-?$R=8ZU7EV:0N#(:3&_MJS%UMJYJN+J]SBS!EG&!0WF'+(Q"L?KFH%-EY,Y]0X 7E{YGR@V/5 M$>FL/4YMZJ'AE&N;_(W:,T6+HSE;@1>*///T;[GK.*V? F,+.G9MX&_NC+A(MS=T;>CE_91H=[X:GO7BRN;#7:>ZENEJBK@#52"_ZJM*Q9T&\CN!UA!NW'@*V M^9LIE64.E_WB%S.K)Z$Q> ([]1#GN^.@^))>UX[#5YL;NIH

*<*N[f%\3E3FO(7,YIL.9KPR_;8ZX@$@G!J#RZB64`FL1P'0@1T@6S_MC41GHC=0(*7-M)"G<$DJO;EF_9[$EE]X2ULR%00+LQXC_4M-NL)NP'OKKS'_"%O+"C4.8>E+|M*%G,,TT*=`\3TSS=7'5O)X%XNO+|6-#+$.@AFX6WGI_,_?Y!K^]G;N>`M!S,ULK=]22]!VX1_*A[1KZ,'KX-(M_,H\6ED:N\)&V76W.=IX4\;.B6G\QH;`M'2HO=S\N[I5+_X4ZD^DVS2_OJO9^V'@AS"-U(T5-D?Y"|A7^3&16=[AW0DL-M[L8-'MWG1.$7F!37-"1%0 0T>&"\EM62;.]+OVN!8%]^>/,/-!K_B2M>3T&_M5;^B((WJB7$$#I>MHHL7-M3FPDL2OL%-CI(AW!(3DE<@WC6%NFM1;K2&=C=#HLTBW0]BL9+,:RE53!+M*M3^[U'E!CFES,/-M.S%#L (Y*\"AW>M5!R7,_,(*A!GBDA3(NX'=]O!:OLI;\"W5X^.(.UZKS>HP&L<=$AM/"^MF6KA53L$HY3(1XT+6'-M%7;PJBGWL$IAE<(JY4@1ZN[(`O1?+0!K.O?43*74@VWXGKY?K+O_XBU]))O3/A3()W"WMO@H6[+0]!!/0OX2SZS,D[@)(YF5N(&L%(873SYL)$PMS%L-M:#03<4(H5OC26,Q<'P'^BD%Q)#=-8_\NDUA,;$(^5-C[EH-2LC1_;"E]59!G-MY8Q@/?"21&,8ZLV)Q3BZ#^%]GMP98Q_&?V4^$H%*&H3E=#0$.CF;//2.N-M(3"#2(7U5^;&H,DD1HX]D!;A.(O:-:!>;EEO;IV*Z")X5YC Q;.,;>(B;>;$;JWWMD>1EHU6O%++MT-M5SYGY<<K/835,E?S:L!QM.6>7-W-T.#-UT*FHCMUI8AT[-X1?,'6*-MT^,;W1%#CVY'[(9[4QI-2A;@'2HS'=NYK@[(D068!9@%^)CUH1W,&56'H\CR-MVR3Y/7?F=H:GARB[!*L=-X,S+,=VN+X#NUA>QGFES-/MF*&852VK,>8_>< M,\?UK0._L)AACA+!?*N9X^NG?/FE]H#@S<^?'BI5^YW3[+19@%F 6X&-.LQW`M[@Z[N_6=LP!S9+7Y_-YUN)-3Q0CVHZ,"V/>=UF@'P).M^7L C[^N)]W'@0=.6S3WUC]GD%09@Q_9SOLOW[097-M]A,K3+4"%SM1A,%Q=_=R4E9\"M:RAA'ZYQ_=Q38N+ M5#8;EKF?*?^]%X<=MF8 M:UO><=X/S8[SG4ZK<]26\RU+$V87[^!^_)UMZB?Y^U"%!--?2 BC_%K%[B,%R9W8+!^_*I->V<<[JM444X9;B'BPWD/-YT^-M6^,@RCSX^3;)(^ D5E3_?%(S&S+D>)!FH"K5K*:N:OZL:=6O+U8PG3#*73;M:UU?EI;1RU^I94ZG9"RWF)E4#B61GHLXB<)0!%>Q"-Q4>%*FI38@FA,GT5@ M+4V%[[_T8A}{CF0N;(Y?C^:,DLI'RRIU6KV2'DFC\;>K,WH..0VZ1&HG\81_M%ZQ1:K+DX[#HU£<-ES,"YMAO2P=W6(R\<>^".'_DQ>8V08>G"0B189UK3$U-MFL:?1_!>K;QF_A.,"(>;9WV(PDF0P=2L#W3HPK+'4VL*4NU:0?0(,L><7|NB-MZ6ME6)IZ(1U+4U\G=^H15)=NFK\0\ZE$R)A%KN3B45EQ_M2+_P|& MDILD/|R9N_?8*HP\H7\,$)2OU?S^-IFUVNKG]WDX"\73E^;$8(|]A#EHV"V\] M/YD'[O,-?GL[=ST/J&%$VWTY*>VQ@7\JZ=&OHP>OX*"ZG4>)3R,3D4%IF]EA M>1C_;<-+IM-Y;=\;%;+?CU2]>OQV<:LH]U2 4^%Z217,;Z+&-+OECR9=0GQ^"\E?S:3K07G9=? M?5E'G3:K5IK\[':$16O]DA<6+3.26)"V$*1783\:O5.UDB+>D1IR2)6R5*\-| MYO.^:SAK$0W40L^.M=Y1QEN4)6[IB);8EGL8"Y&DN8GRU>R^2E?U4&'USUTSA M4EC*6QF6:APB%,.;PR85T'=E\!NSFKTC0MW->ROH7_D%^E-VAJ^[D\^ M^T;K[;@R>3UOEGH=2O2 6'S"+7^>9R&\;C3&E+>+B_WM,@=)R\5N:3*UW4Q&%T(-MG2Q@=_1ZK?YE5=6_C-VQA%?1;G7WK6ZW:X0(-P#=;VB=3MCNV,^DVF^H55(%=)-1V!EPKS;72E\!NJRM8+|S)P*72E?-9?W5-_H459'&I=-T)O4-[M]!&S^";+/1>O\)6L,W?!U\MIX;35:V[%KF6M5S',!Y+IMR)GQ=!NP<\'Z8NWWP"@;/]V.PG+<600GV-^RX!5FYHF)-MB&-:59C&[CBUW/%?F2\|[JK5G&[_ZR.$WW4,G <,||?NPW)7\|/MU.)TG3.'MD6_I?U(@6BQS[//JU8-;Y<'5'6I:I/ANLR\+T&Y;RNAMNV3DB#4E-[MW6E>3)3NSTXOEXX+UO<W0@##Z78L/-WZET G3@J8@H>=="?E2M,-'KP N+D!4^BL)LYB<)_"S1OV- @HL&)/A9A")V V*6]QI\RD_@-$Y!!W#_ M=H8C*!XYP]K],UP2PQ$T/K#++< 0.1]"DX.F+\G-)E78,1\!P!/4,!EYN>1K#M$7"U)XL6PQ&EM9GY8>X+'9G9P/#$AP%[85KMAF6H/Z$WH?%&9;@S&NC&9; U\9K8U@" MAB6H?@/61TK6HA-T6Z,CHQ/LAQ%P[']K?CK$_>Y2M+[S.&>?15&GM"#@^K]5]_P|& M^?1SU;V= M!.+IRO-C; <;AL2@MFX6WGJ_ ,2Y!K^]G;N>!SK$2#7QY1*YPY/^]52D?AT1 M>-7ZXG8>R>++M&^(-H(59'Y3GL#QM>[G==V]E!)!/L1MC):D;JSK"\A>PK_)C(K/T)#D36-R-&SRZSXF]M3(IKFE(YR 1 MT."!!5I62[*]J;2;7FL9B\L.;?X X_(DK7D]!=+2MHB"-"EHVBDF ;C)8>8Q;M64GJ/U67@N;X(#]*Q15D=&1^FL#:1 MK#/TSM20Y,_E M5]HP93(7?K%H<67R]1F)C206)*Y,/KD4\8[4D$.X.KF!>]PKD[DR^;")ZLN!MJH@"57ENPU*@JG&5,%S^M#577#69WESYQ+6,+.S%9G1[!]C/D .LT?4D+DOT MUA+!KODBO1G55QK[+-N7R_A.N_T]>Q^X5/D(O-;F.DZN5*X_H?=IH,X!0VTYI$43[QU/K4<#7]?M-4!4I M%6B?QRJ6H;,O.!,.N+27]B'GKX 3Y;,?0!#0(3UJ[,L(?]>AK'2TW,"%UQ MT1TOB8O1+LU+R45W7'37)%?@KGF?9Y=/SD5W7'173]_EY29A<|$=US2P;'1W:D9B8TD%B0NNCNY%/&.U)!#N.BN@7]BLTBS2+-(FX\)>O9H MR"+-M767P>[=U05/G,=_5.$ GY@3>)H|KW.5O[J/AVU,\C&CE7.4.8,95X29RAS M0(DSE#E#N4[W5$Z^X0QESE#F[*]Z,2!G<',"&(L69RB?FI'82&)!X@SEDTL1 M[T@-.80SE!NHQSE#F3.4#YNA_$N4)-:=F$2Q4(%@*UT(2S4N&X93H+9F@W>=MWLAV!OWS)_N!D.8Y0,*9&;I+K<1Z-K#P?]YDYVEfZ6D63>0]IO^_:@S>G>G+ MG+Y\&>$>5^CK,Z2F>0"!H$EL5S^4.R"*U^U"]H@W8%+S_<+$;,0<[^S1R&%2 M-X;4+,CG3-U]2O3IZV;I8OE YAO=YN:G4]%][L6@7M."RGMLZ,?)1(O3_X$N M<1:61'$3O/_UKML:K'8<<"\]%\3E3JO'?'ZARVT8FS.E67TS<1F$!>8@ M+!*_F->ZW 5^CGPJO#")V M PE@(1LMFF]N6;]GL266KA+6S(5! FS7B/]2Z"ZPF; <^NO,?\(&\|*-8<++W M2?%;3#1,'P5,XS^P],3S53_(1S^=6IX;/XII#/6B)?P4SW^PQH&;)#^\F;OW MXBJ,/*$W%DB'7RO_4T\W15U\v=!.+ITO-C02]#L(=1%MYZ?C(/W.<;_/9V M]GH>S-1(X?8EN?1M$ ZI6$2_CAZ\ B+&/%VHE)S. M:UQTI.3<_9BX-RQL,R'%^A/I-LVO[VKV?A@*U\!S\4*GZ/\!>RK_)C(+._P M[@06=^,&C^YSHC ,3(IK&I(>((:/+! RVD)MO>EW!6FL9C\\.8?;33^$U>|MGH(8K%Y%01K5$^,(Y 87EL*8]S*2A04H;.. 1^.0'Q5!8=<@]]F#UYRNN>Q6MB?45+/\7_Z_,]_STF4Z&#^XA35U MP0Z8^:*$;CL'XB.9"]AO3SDBG<93=3]&B&0OA)18C""P>QR:*+X& M?O^=TW*L.X5?Y\|?Q^(>319L)SWVY\#3[BS*P.* N.3?PNTYI!N&!'$+?;#$MPB@E$Y\8'$ M/$B^2^Y<[PR*L>1;CMM!//V?P>]?:Y<'V 1$B>+ZDNQ,>_'M<&WX#;R62$9^4V)9&]4B1HDIQU%S K#XS?":>/*(IF514N**[MB":%BOB,T[=%*Z80!,D\S[*KB2F7[_]>!)$C^H,*8ZN1V 5>(^59).) M/_:5PD;2$L-+(RE$=6SC/3K(\#XBN5XI M5W/;C2.3;B$2)Q5_'4;AU1C5:D K<>'4$O(<1-]'.O5C[VH.%Z=GN M'&9XH MD]A-TA@OV;&0RRTF%R";JU3?]1QE[8LCW #8""0E:^V:+/DXPO9O9=N!=D#& M 9Y(8$Y@L8S1*C&X*4H2I6="M*70+Y2+5K(H6RUK_6E-U]0'(UGN>)S-,LF) MGD9);4+NORZ(.0Z2_MW0\Q2CS<$[@A5^945KZ8GU%09863Z #4H0;Q!7=.M^V-E],"DZ0?W;.@#9/RI+(&K4!9P.& F4LA.F$S|.$ M':<1&%EFF=A>805!/4X%2$L)$YV27.L9'ULB EM=E_<=+4F' C.9AK4>HRRP*-I>W#G2 1H8Y<\K<)CU5N3)1_/_3^) M"?I >D MJ!9+-\(C^&^UC9)B++.V^WDW-<.1?]6MOPQ\-Q9'N=UO' M 2CNM(_T{]:(KBJ¥A(=-Z4DPG5 ?AZP*JM,,> M_B92Z87*$LIA,*-?F!U;BA4VL5Z58:=VJ#2RA_U&HPV<%%*N\3KUO*C,HET2 M,;=OCZX[YT_VBM"D#P D5I>=f\):,,,'D;"U<-$J9=2W.YU&@XP=WUQH^/W[M;&C*DFQ*\G7'ONZ]ZLMK/M7KVVFB+CNWCVU):\8"\62U#SKB^V*"]4J@[;= M;3?ZPG$TO""\"EA^:R> UX[=O1XUF>@5@W68:8F]5K_;/=ML789EJ"\L0UDB M&9;ALF$9&I%.OR.8@?PIONH&BS7\!=J-^X#7CY^@J7?\UCF^U6WC_KL(=@ M"[\35.^!<$S.JLCK(LX03Q08;AAFZFNLV:%B*2S&P\[$=}2-M9NJN [$>H2 MN?1YCI8-UO:L>!H>)BPG]6D,ZC1.\C&_N.X7K,@4,15-86%_.+LGDE050!F5 M1JHD%DNF-L-,T.5^OBS%FKLPJBQ,F\-YK#]6A7!42H?U)@)GG0@WP:(H(WVV M)7 3_11>'_]*X.30\36U(=7Q6KM=T++7Q"5I'(6T!/U#?*VL9(.W&)L-_Z MT-*FJ4) K"V7O]0ERB_/ S:(:.9:,Q=>@^5D_@PD@0K=2E5"I3+,DD[%?B-K MAW!_^3?)7;(L^!EC-E3%)H=:.Q*6S"'UX#M86BB"*UU-C&M&$;!?K576N!&K M;AF!+4;B>&6)X4^$6@W.17$V6?!P%_>&UW"-9,=P;Z6KAO%!N(\[K$]EN>B>+V#*?31BV&XfT.;\2KF*5NPGW]_)XVD M1+KK\#.L"\3"7'(986]C?!3\OYH[:U#Y:]%O%D_5_Q8ID>B_W*L7$O8V=K M@"]\1A;LUY2|691*)ZUJIR P9I@"":>HPDK5-0+WW$7]:]F,\SNP0/ !9UMRW@36,OA M&-YR!W0UG?_T98KACPR4KEE^_;O"BMMN3:CAIR*0Y0&/4?Q-8NM1CC|FXJ#N MEZ>*%^'D)5P?'AB1JGV0]V7*#(M=V(@$$_YO#*^0=O!CE:U[5+8NZI\|S#/A(M[[#3?FOI>XLZ\V2!A=(]=+[!%#&*@Q-9CYI'R(6N'UL8R,J/L,5=>6E3UG:R M/;,E6:$=:',^A=:/8BQ9 ,COD"+#?#:$HW!:CL160D_8_7TL[E&\53P9@QT4 MGD4^_KZ&,0D/7?)9Z!,(2ZKJW&'HH?4.F5;%&^@#]/I,,#W4O7 X_TDL"5 MCB2TR>CN-/$I5)!E6;2B$.L3<1@ .'#_#O2Z><,7N_Y>N^-F.F7@NO?CU.L MHF79P5\5,R*%D61W_Z%X=-DD+$KY]W%Y=;0!&3BE_*R23.?Z[4W\).8S#ZP/!3\'2D.-;'T'+E?+5A;D3G M7UJ-#31)M1I\09@FS%>|B>N" ;;FSOQGS"C@K95OI@3=ZEQ?K2L!YZ,1DD+ M'UAYL9PABS2-T7J";6($O%LE"A@6"R (Z;YW2]\JP)??JG1O0;Y.I$&E^ MLU"7I,5-D]Y358!6)";D9PB|*WCF2T5M%.S!+O4_13&\(K0^9'%,%A'?*^JS MY..EN,FL)(}--2/H?#(PL?<!';SY! M:&WRB*!5[<&/W5C]>?O1BEY*0L;W:)=D3>I,BI7"5^G MI(M],+*6<,AF1$Z4I2EL"=BC7=H87$+D]$%]N&P21 ,.CR465ZLM0@XDF9 M^MJQ?E+K%2.D[\4@1!ZV5CRO+;&)LN29O(Q64UP%X7[H@^RA(A.\,>]"O#> MQR[BSY^N#)V6E0?U^[O$H:E]/S?<$&@]BF<&8-[B^^6B$F5]"JE?1.!+^5U8 M;+[(DA1:L^AA=9RZ'@S",G&XG+ZMW3.K];BM>B801]E'O2Z((Q>XU=[(G;-M MCFP4[']R(D^N(A/#@^$P7Z9P0_S L6(MZ1R-/M$??)#^5!A?'!*]& M^+P[A^6XXZF\#F.JH#SC930HD.?OXHGX^A'(N2&USPWI<&X(YX881!0E*8#!K8>U&S7*G.BUK ^___;U\^^_?*&LB3\^__[AXX__^OQ-MRQ$[&SNV.3(]$JRJ6]3/@JAXY1]E+9&ZHOY0./0^":^:FJ^,?.1.??]/8NCR@M&Z>HIC*:C!$6&_9-3$_&AZDO)M;')S'.R.+|?3+QQU@:!NPBOROJ+-1W-MB0-M25Z]YAD8TC_89ZIL0V_|MADPT*7]@@@C1!Z^J^]P=88$9$E:L;K^<#2G82=MY'1TY_6WV[HJ!!&%!)B^TN^":X9Q$S:U89M)V X5[&3^6 >>;&LFW# 1SU3&>(S=HML"5?&$SZI@D7QBZ,*2_MF4-PW:6>< B=<8:GB;$'-M87[!&N-)HYGRVF#\0Y_32AY7<+!RX)(55IV$JEP-WYW0&CVCK61M^>+GO! M(#),/5_OAV@\YDZPZ72NM+Q**LYT SBD>-(R#X\UDJ<2IZ5^B++40MI%JG.* MUSU4)U9SQ^-LELG26ME9S,+0KA#:P1W"H;2V_*-,O5BD4F"JRD"RB+7A7+Q M^O/B:AQ)/2BOP+*!7X+_Q3W \1+8R<"-J M:FGIL7%[T')HTAAAM-@H1\/D:DTC>.;0VT5PT\<]RBV,,39@)4U=&,N%:BT4M,:@IF=HC34.O9!K"OY2R+!U4=+!1YUM2Y1FY:'=5]7(T\N!J_RWB;2A0 CJ. MT"#,5>A[!9!^4YI"4FZPY4N$@45(#[B1(M"+!3^&R;[@U!]2V 7"0],#SZ=:I9E1@1?J56;4[1#9((;[T2Y@10,%.D*BE M(%(IMH,ST9S<.[S2XYO) O"G4427.=6OC+C"S)BB+;@CHVIQW>&SGAVQ%%P\ M$7E40H!IF<$;-"53>-9!A)W#Y\+=]VP>H1Y!WE3OS@/+6$N!W(MW8,/E@'5[M=P(V#,GK>F!\X8WYKB"\8?458B'YQ(]-QI'V.A45#G@5\@E)'5I5 2Z.9>2!>^M$PD")ADRI.9\1IFY5X5F6!0A!!$5228[/8OD#Y= _$(O)PM1-L8$84&WB68/ M#E,W)D5=Y3 UAZDO'<+@]1>^+KT4A<<#ID_2 Y.B(\;'N9ZW)K^>/_YJ_7I M$YQA7__WQ_6I]J^^OWSK^^_?OK]MQ/"WNO&$'LNKLC(\/\,Q+T;_*FPST%1 MU2D7PVE9OWS\^?TO,@GCXX^??OOYU%D8?"4^T :\1#BF&+&4G8*%*KW6MGU> M"6?F,MZ5TO:)Z2E#E64,*W#]F2P#=LG%F>H\2G3;D%9PK*$FJR)LI5L]VKC+P%H) M9&$UM:9AO99%WFR7FJ08|:8>)##XF(DT#431XLRW/-MU\6=U+HM7RZL#2B2=Z N58?R%:{Y5X@>7R'X"E':7;,WF)&6"2RI M-.*?3IT,Q_OOGXJ\-'(HY=2(KT47*BW01],..X,Q!H*P6?DR8G@J5*D\;7"5X* M$/Q.!%B5XR;2\>_JG@%FJE<.WKH19.MBZ&BS5A;E-A;N:"Y+023%]*Z%0@11+=0V<;K^)NU3!"XG](^_49 M&K!H=XI@X:"48"HABS;|/5(=^R#A5*BIB5@2 X+ ^0#L.]F\IQO8R;1!P"2X. M*L&65B6_(N>8ED:"M9SQJ.8VKSS?JI.1JN5X&X47I M Z"%@LYILW -1":YZ,7ZG=';\H7T^U<$6'&#$6:Z\RS2 MJ@=W>%D7%|TA.NUAOV,.QP->M>=[K W/J?SWC["C5->W*"IN&O1U1$G4HU%2>*,3QC16[MR>-7^;GD3R6N0>EA2C)KDXP@\{+?G L>2O+#6K4N/XPAY.H?X,X## M,;:0.U1-C%((D@2.TN+4++LZ6 Q8###82-XW"[*]V9\^&80H6':)!BX(]R7BCM!!4A.TP22IP!/H9194NWO#)%CA9MK)P#E1W7/CY*1%$>&.+M>*UIBF-R6+: MU9R,W;R1FH!%1#-_.,2P8&8+0AT))H7"E&"Z[<&-*U Y2WC](K&GRB,ZH>+B MTE",*<(/XI"!7 1EC&6L1UD[%=W'$!+Ks (LR!48& @\6Z+P MY.\T?1.I&$]#V)[!9D2[*,!D2_E1PF1++,99A&)7/B#K"-B D9X)%\..\'G>%@N MB#CF;2$P%9RUY0OU^NOR*[52*!,O[R,IPX7FK R5$\FB1PI[7D^I8F8!IZT6/%-U#W1WF9E^8(K!UG+^0]W<))IZUBB3-L]"-%Z!Z7@ZDU{5#,H 9R*C M:VO87D8CIS O(6%)%4_>BPC3"R6,3^(K"!]"J?L6PY-"]8S2CW_U/0^$YJ:. MI*R@64'O:P0A]M-#"4ZO\/>;0(@D&>0.3Z@7*2 MD:--?4%(B<#0R:20IC[?HDD,8 MY-B2,6R8MP**>A!YP@)81K,]D@X,G9;?6ECN6.]VE3OT,8=>Z83VY!.N?DQM^/X(;.]D>!/X$$290D(P)U3X#F)'OF.U=$KG M+FW"49WZ$SK@:/W5Q'<$6'&#6:Z\RS2 MJ@=W>%D7%(U-ED50>?GO M!$DRECU\5E:*.2++Y_-3(!_XN;2#XG?Q@8N?U#OE)3G@D1=MKV&O#&'O1-MP%OZ725K9<7"BF6__$)U!J.QKTM+'"'4"_A/-]=6 $KRG.2BRX;J+)*WJ">5 M,+A)D)%?]DE]DE12LCZ\HF MC&(!-SF\)LI9PYK=YZ0\5,I66FV#_(E">A9[C%]XY$XL9668B05K MV9ZS>&N6Q=OG+%L XN5SB<^EC4/Y>2C!$^C0SGL]Y4]LXG"*!1Q6!5 %NOS& ML;_K_C&),"%%H>RRY8M"]@NG\@;(0A/#Z)?RYU%*>ZJDN QK5WU=*I,I> _!"9% M6%_Z9SM;=:A;2S*4"!8^%]>"X5(PA=RM7MY@1TEM<:'5H!(RYW+3_F@67E MM+|T*.UY:5ETZ3^].Y_O&4]1&0^+++5S*K6DT-RJG?L,>T"*-_7%BZ]J.Q=S% M>1Q1V;5*6U2/FR*2'S7H,J,\ )J'QL*;E)H6@!T3.TX8Q7KP81@)"RQ_&R) MZ7@4PHL++0.4C$, JG2DQ-',3S2H*>9J26Q5%TTNF^*C|S'|%9,$'D#.M#FF M+@VKD[9L*XDFZ2.<:O W$3 X8Z%ZN$N([QSR" ,89)-=$A)SPJK0'MW>X]], M$$B;%$F^D5(V$M4LZ54(TY;$QFYX;.I$S51"A_4\2W4#*SST0(<4.6@ZM4=F M15#4P+P5X>/WF/^/6:HJ2'RO-0PF4^A%%;@!=""KL S<"MT Z808 $FU]@CT%%!>N1*@I,H&,686',,H;(K#5DXB=TD MC?%@EZ'-;92DBW&UEO4^?*;C6/W(]=QYNI2))++ >%O\>BA2V_I8N0V-.>174;UM%(M* M^$^,>%/.4TH@P7D:O7/EB;<\G2++5N&;8J!&U4T\+9^&^"80387;237 .(MI M%)R+P9R"A"!5[.DT."12;R]_OA[L=.:,.I1-._(X8&DE,FPF ;&E%%M*R9U%36[,NGJ$8["IX,#8;MMP1@!V7K?]4?]UG7Q;ISH[JC8?%9WF7Y6;AP M4,GS.-^^#WG5LI(7>13\|\GGXFV-KQY1R^M*XPW:GUY:HZ"?;/"G+>+ MIH6;)V7++8P'*08O#TFG\)2:^Y'KS).7_C)PHV9G]9MR^:=LW*4SWJC]WH,; M^T*Z+Q08P**M,8G&F0S@Y@6A]7+IQ;P*L?RW@]U4J9LJ["VB^*JU,P$+29Q MK[O2Z9Q2_&N/%WP'BPW?]#55$!(H>YIHSE]T,C/EL*KG>'+R1RW?(EG#MZ'@Z4?61];9;6:.X7AY=BBQJ,EY^]K M\%C)??ZL:7,*WU^,?:.Z>NN1&L76#\E M\|I"(3S6U M7?)@/<'F(CX|M.7_Y-\GW<;E)Y%@C*42+|JM:VJLG#9 &&FKB"BJ$Y\%UG1 M3$2A M4[*B-W#++8@I*X>*#6*]+(A5!#KLE^#F 1"=EZ;B)9(99/,"G2P_#*&MQ_@M\K 5S M$:.\]7+/(I$ZJ05+75T9I$29B"D0-9I%CB\VL3.4O8TEC%F*=P_I5W MXZ./0ZPT4./)O,[G]8F=;_>8-1I(MR4F4?!KO?AKGC2-D)@3!%ICYRV85]PLHLU1)I>Q/.6X65BC5.!*?8Z%++7U8M;QU3?!=BUM[7M401*I6:)A/U36>GANC(#8H53UBI<&0EA7"G,N[*R4E6SH$*.[49)$8Y_P-2@^=2=(5ZT,'1K^V MDK?<3=&5CXYW1(FF,DL)'#]9)"404F%D8:E7[VX[Z^###=);[!OU&)*OO/<\ M"A-1)"]Q+OIEKXU*Y&5/B"ZAAA$A"9__M08^TF$*)66*H&TBP*(KR_>YT&! M"\A;$=F&SSH+OX718Z41-51N#[RP()GJ^KTBBO%I 7_@@I_A>O-6227@^K=]4>Z]1IO/AG(#=:,Y4K@;3 M09UJ'!P)+-&[IW"@C[503V6VL)?+O%1W@05B3B]-,P'YJ7"0X?\:4[B H[M6R M_BU4KW3]%9@_B33ZKM?KM(8&R%2O#]NX"#(%OUE&?MH?9*K3-P"N]*M&Q72]_M 9EZ3PM=?H!I.D:F+")5X%\AFF036\P3:6Q1_^7)NG^DK+]5[>H7D9TV.=X6A' C%*T",M,,=")(Y0%8J WH>%*-MIES1GO/\'C(9O2+OH-F;Y0$EE*D"LIOV8Q9AIPN%2D669%%+(%^.7HE8@@.O MHO+H39 6Z&*=!,D1X>(9J3)D:.^MJ#'F'-*/4*VQ$$^[3;#!L8/Z~E/Z$B4@K M;53]RJ5FIX\KVU ;62 &WTXR!-C"=*P=PU.H&^1*.NZ015**4.HMU3]3\V+CU0XWNU-;".RI4P^W'I);.XN*<), ^5]*C&;B!*27/O@6_M7&_! M|2B_U%j,=D"OUL$;PM\5X+7$K,O^$AT?ALU#PXP?.$5*GA@DO]E&CR1L/?`M%S9AC0?&*F4Z++ROGCDE+I4#V IQ0A4&IU(,^BM,NSMO,]3(>;W%"7$6HD-E2R2(V&(A^),L%8XQ^AK*P?:B#*$#J#% F,TR,V\6&FC MA1K#EO4U4OXI4DA<>&^)CTL@G;!G>#:!%;Z(O$?]B> ^R5(^QQ,[J4@_#9>7^ M\[AK<0%82SD0YAH)RQFNZOD;'Q?U8KGQ>K'U\C "I@Z4>,L M E^@)>&&15)J%3 N5:U>#)$'TN&*(J8Z1E5X==5 7?IRHM%_+ M_H\%/H^,) _,%<9:+,&H&)B 1\[FL3[R#?8+/0"O8"G(R=Q[MY#2B MKB!KW49(IW2-S\ L,P%UY9;'+?7K*" M*X6XJ$NG5B*K<8LW3S&_^,LFJ#H4T8RN6L#FG,;36YE>_@(!%K!F\8852P6R M,2&P6$"_04H=%1=(PZO0'<5J@,1]'0ZL+ N0:>B>-LZ68;#E D 8@\6KCI'@ M?B=+GO%XIAU: Z]=@B!>MLN)G_4'C=Y$Q6Z6=0C<$;,X)OU.:IQ\758!QO[M@E ;'1ZK,.#?TA"A>R+:.)BJA/K;4931!4]N-9=<2O9'6JE)L4(L_R6N!O>H"MK&S6Q0O/TDVP>,36I^IBI82VNO3GI0YGFQP=9)_G69>EDO7\?/>?Y/MJZ@FZ-MIB>3.IMEVPD#Q%CKZ 60]QO.6F0BI@,X_D M9347(109'622=_8UR/9"+4RYQTIL@#S1R*>AXV-I[6?X+6]E#99:LBR[GV%149D M VWI/WE9SV>!VYO'U,QJK1BL^UB;>,GZX;4:6"C[T1T*5I=T&=5;JK.IP@DJ MO MW1MQ=(^C>Q=^]?IUO?L=KM_N U`!=]*P/Y7EI0Z49^UJ4<(41QX=M%>,Y'9,*NZA5H).KK)@B&[5YW@ MMCO^8~*F4Z++ROGCDE+I4#V IQ0A4&IU(,^BM,NSMO,]3(>;W%"7$6J>)+D MNQ?[N"NH7S6HD-E2R2(V&(A^),L%8XQ^AK*P?:B#*$#J#% F,TR,V\6&FC MA1K#EO4U4OXI4DA<>&^)CTL@G;!G>#:!%;Z(O$?]B> ^R5(^QQ,[J4@_#9>7^ M\[AK<0%82SD0YAH)RQFNZOD;'Q? U8KGQ>K'U\C "I@Z4>,L M E^@)>&&15)J%3 N5:U>#)$'TN&*(J8Z1E5X==5 7?IRHM%_+ M_H\%/H^,) _,%<9:+,&H&)B 1\[FL3[R#?8+/0"O8"G(R=Q[MY#2B MKB!KW49(IW2-S\ L,P%UY9;'+?7K*" M*X6XJ$NG5B*K<8LW3S&_^,LFJ#H4T8RN6L#FG,;36YE>_@(!%K!F\8852P6R M,2&P6$"_04H=%1=(PZO0'<5J@,1]'0ZL+ N0:>B>-LZ68;#E D 8@\6KCI'@ M?B=+GO%XIAU: Z]=@B!>MLN)G_4'C=Y$Q6Z6=0C<$;,X)OU.:IQ\758!QO[M@E ;'1ZK,.#?TA"A>R+:.)BJA/K;4931!4]N-9=<2O9'6JE)L4(L_R6N!O>H" MK&S6Q0O/TDVP>,36I^IBI82VNO3GI0YGFQP=9)_G69>EDO7\?/>?Y/MJZ@FZ-MIB>3.IMEVPD#Q%CKZ 60]QO.6F0BI@,X_D M9347(109'622=_8UR/9"+4RYQTIL@#S1R*>AXV-I[6?X+6]E#99:LBR[GV%149D M VWI/WE9SV>!VYO'U,QJK1BL^UB;>,GZX;4:6"C[T1T*5I=T&=5;JK.IP@DJ MO MW1MQ=(^C>Q=^]?IUO?L=KM_N U`!=]*P/Y7EI0Z49^UJ4<(41QX=M%>,Y'9,*NZA5H).KK)@B&[5YW@ MMCO^8~*F4Z++ROGCDE+I4#V IQ0A4&IU(,^BM,NSMO,]3(>;W%"7$

*$'J<5Y[I*U:YWA>,;X_JSBE(:+;7MHU+H[JUZ,N(IL.G8T6&8!5S M5?=.-&R35,*4V4"0\)NVM)-%_S]VNQ/2:2PG,(^PYRW>Q\$,G$5^8!LI[_J_6 ME Y8U$1YMZ#U>%&2H+YEFJ1<]XO.A1["0.&Z*KO]HI/L67/KKQA/H'4VQ(Q#'<-M^6&&;IJZXV^)YI82.6SK8P:/"^GG>Y_XKO6'.T;'G8+?.1?^_]D@5J1P1)"(M1W19VLH()"VW<.G)9<%TZ9JA**S67^:S'TJ57:.3DK6J<([35Z;GUS",GTP:NE MB]YE>R6;VMCZ%(^0"%YC*3BNKIDKG ;_8#*#ZG/HN{(FKL,,*9K+WHP9'QG MI=1(M2Z_F0)5<\AVON%_DU%5]#FH0(.P@CBEMFWN.XMK+ODK=?M)M':1>>8 MG7=:-]H\58:B(D0AE7X(9$\S)0(@$V'B]MBIH>Z!NC-WWLBYU+"[N,$M2!O> ME+"M9JRR\N'6DFD!OXNRE"[3B0*W8V5/YR0%O#>I#D8,5EE&BNN&W4\^K'^ MRGS/ERURL7YBIH=H*QH;A{T!#SDIILT+FOOJPY+L@[X\M M_6#8>BM"-)'GN?=L3B;C(% [1T]JK-179R56C<7N91^H({%+%GKlUP4 MY_70$DJP [#?A'9!C9_"%-]7]>DK+-.[%^@30B\A,1-^84>R,.0'2I#1X2[H=S3?(?N_1+/?@PMIQ]G3UG /S"\~Y M,;T=T5A?9TI9^\QES_H>) (44(".4[%G). :]\3.CR6*YDN:R^W.SI8U M1I1M>3*?ME1[U/I-GTV'TCWF#-;TTG#*RJ,":@[2OI'W_"O;$$V+I8N;/SQ MK[fG@=:}Y* =(X:M;+C<#H2'/B6Q*P*=_A0^+Z8^2$M3(:O9H:\6I)MC^*@]fEUYQBALNZ5]RO,FP*Q""5LH6W6OVK*& MOUANI?2\OL !Z:PW*%I.C#Z>,:=!5>[!JP%H^,C;@B*\E1K*\YQ TS5C>T+"# MB%_T*-,&&1H>N/T+[2;-NY0,*^199$;&"Q)68.S0U7%ZX2UP*(LDSC-;\'LC,VKM^N]PVI":XSN7 M%$"RJ,35Y%K,H"/72'Z$HZU +A(8 M$@Y,+S\GM2XI(D4+Q57:OM,A,_-26E8*_T83+<0 S1R]#[K7/5P\5*@1"$"P M> 3&F ~ZDB@5WKA#H"\A"!93>/,P->AR%QCU:A8IC:KU\4\]\V%% M_\($B)Q,G@VKA/)ER&K669':'- &9*Z4FX@~BE*)$56 M6BKG"6&OP L"2H+NO3H2\$VZIX6[&5JC;:*,!?HU9!%VX4*>#VRTRH[[!GR M_"R2RE;5K\C?H/EN9AMCUIH>$6-62- _/CE#YL6I\XBYGMKH7G;=T=M+ADHL31..AN#4-:I$KB5@Q-_M=T-U\!+W@O32Y58YZ3%U66:*>=:_W7C^A4:S?G'O8(/;X,A<DRJ^(;=^42"7 M5],!*86^\M_A:J^>8:578'!=C67B/PSSS__!^P=[!0I>LC;JF6G15WA9J! M(CGY.TPEI:HG423>?Z)5_RQ"_-O_S]ZW-KEQ9-G]%82]8TL1U3TDI9%F5A&. M:%&/H6>UY)*4%? Y80"4;):1;JH'IT"_/KG?>9-[,2Z.9+((DKPN'5L%"5CYN MW1>YYVA/^S<-XPOMEES+;MUXV_5O;/[*UQ9W':11#@TBI0-279U5DX5,.Q'T MGY 7R7"==G1]EL.RA/D$X.?KA/ZANML(L:9885D&DHFO-3:#W1=0.1-%P M8BJBK<9\E;+6)PY8)!\A=-<,A%\/B46+QHVDXI26P< 3VF%JT#._J36R6/MU_M]=94N,T%5CC,;DVD/?=6V_]/: (4GC4/4]HBY!H3H]=PO.P"^ED&Q286%M>(6QRQG;O9SH@9BEI?5(OEXA>DA3@16T19]+O@0:$B%?(T:ZQ%-N?O$1G7PBXJ*GA^8!\2CC M3?L;!P2_2^__- ^NT"IFP>%7<]EL'TB;!OZPZ7NST2_03VL2V M41\P?=%6#!NB1_5H2(+]9=T'WI*!{TH1}&N=M@Q1KTM~VK>%1KT7KT#=H6S M#EANPV"^6[W?"\ $'D$MH-E>D)FO@BY:"#(R>P4O(VAB]M_XRY_X;)_\?A/ M>@N;KIA(LN1.IA/A'7F2HSCY_$OZI;]=K]?>B^BDY].Z7V(':$N>+"%RSC,S MAZXL&/:N-;H-2>? <'#0"*W+\E*"0+QE()\HX4[S%8X.)4N@"AN!QH(6;T M0F*[LX%B:QCS,*[H&C]F;G8";IS>H?_&(#.JYN;H0*A).$*\G+|]_?=B2C;> MSRH;S*%EB2PPS)3FP(S_2:F$7.1?;A4+TI\Y>W4P.ET>7$C]_ICEDB|>++>62-M15RR^+693# (!KC'J3HAVDR*M,RE&'.0DLRFY$"OKOW\1QRQ*T2D12Z*4"]+3^GL^%U#@H]@_7&Q_?S#F3@;(5X,4"X! M1'/M5"\RO,*9![_0O/ASS2Z;))_5;N&L@L-V4;(_$!Y099-?^%_N@# M_AJA6;;M!+R$6G2L<0%ZYV:_,O92A,/"GBNHN1B!T2Y-0C8\FRW+:V:/QF)6&-X]M 4%6F2!:]HQ74R+S!)O^EKJ0 MJ/234J]%&4HC3&3Z;LCLHT'@RF;I1X1D=0FJ(NN0s\BZGY@1IYST%!:=E+: MPY'2*]M*+-0#Z3(WWN(B;!<1H#"C&!=5PO&PE"D%;I'F: L56J9/U/6@7W)?`M'}.'SJPF<.\C$*NS%G-B0'])?&)RB:...X^MDB^% 5B;+E._ 0 MDKC^@<:*]^(P!.BGN8B60>I-0?L MUMM8,*Y6 0>-7D/P,,4(G&ND;*D >.]>@\|(^NJ3& MAT0F.*4AI9Q9#$!19DC#? HAYAST0OO;4:)++MV#/W>^QIF\.5L UC5A^E%Z&= M&0'?U6;9.C'WI<>9WBKJ-D\JR!M8BQ@Y3Z[IO!.-@?F(+%+8.\547#E5)[7. M1X0|(=F3[8G.Z)QR.NF=+!G\SWT0S!IK&,.XG6" V ID[M3[.(]A:41GT:Q7 M:%_-N&'O.]URD(4\ *ODT/$P\/%LZC=TMZ=M!.>V%**J.!!<4M%_G%3TXR45 MO:2B'UC^\+5Q/=)@6VNP%;>X6J;T4UY-Z 1%\-T(40)E(O< TT:NA*J>]CCN M*O#^>6>ONX!Z&HW7M[>\,T\@W)A\|2Q.+1ORO$[ZA\?C0<$D!",T(2]^C Y- M=Y1K+'6(& 7+K_F+DLP8-X#Y;AP8A6$!!0;> BDW!Z-KK8#"'9=3U2+3N0B M(&AA6-1+;. ZL 70P_UC-Q2K 3(,*"EU2!L@H"TCK"?*%IVD(MWF6AH" P&I2 MR;@G% F31<3F\7A[2 %DV1E,-8EX+++?NYKSNRLT"6D5&V>1 M2_(R<]FOC\K/3E(U?0B,6+NFR,30$)\&$_GN?+P&9 M-5 7M*,!(RNSQ';&+'&&#"+,9N\B U+8\@6EA4,W<^_4M A'P);&-(. $$]\ M",%X"AGECF<3@UU#GD4^)IF\JID-HD#XGE>#)3_%M+X_D-X/HA->DU2,M%3# MEM0Z)L-P$Z#H-6"VI(Y9]<"]VT$\NOQZ4Q.MO-4DKF\B3,5X:IP7\2B5<3^H M_4T+E;1+K^.WJ{EGQ"NB3^^Z3C@W23AAQD<-V]7\(&S1*$^U1$NNJ/2]S-TP7 M2X $.RV6F?:,D?? UER*69:2V8!C]#0.,R8T3B)ZZ'A)ULD :3_Y/FA 27]H[M (F#>D;U.$S2)L.3PU2.3&CSR^0&JE6@LE.UGJ#H0'6@G@,%KE($T+#)6*H6T9DAAT6RI1BI2Q# MI)1ZGS\%]6"JSXQFP:H_G/8/:*]>GRD6^[E?PQR;J-^[^ =(MJ<2L$Q GMY,_MI'@MB_5B1>_ = -9BZY76O0=X@E">^U*-*(#KZ-^@\N>7+BF M'[.=VAK#BRXF.5_>C=]#CVLDC(0- 2=3;U:47?A]W10#9GB$X \]>BY K.!.B M.(M3E(@)VMG%W< F42! LHFD*[]V DC\H8R*-76(-1R$QN8]),%%;FC)>GB"D MB"XOO9'MN"%]NK?? E/_I[_P'X$CXO_]P^O_E"$.XMC^;J^_J_)^<7_Y/NN MNVI33#J3"_NCDE0Z2G>_73JX*Y^^~ MIR\D5E'I6DNX+.,$4G $)$:D;RO\GL!)3CNB:TG%O*,_YR:+E]/1$.>GEW"_M.O CZCYY/JT'$$FJ&(UH1@@@>JR 2P?, M*U]C!*'++N3_3Z(ALM1""H&?'P0FOHK$+E8>]#G:%> M285TK#]0!#WLD!XR(8=%\U'FAZ@ J"'%Y6VE=\P +"]7'WM2",B\CGJ(1ZF M[&R\,2K:1>+@>5VMST"/UK;"7X*+'B)XD2M\PUTLCF4>@.5!@DC\HD'RTTR9T5 MTFX1U?'<8!C^7/!(-'6_)6I#$\TXP,9@171/4R6@3HQ3K10[@e2PBXEU2'< MS@C&@-7C&I_@_1.N-F%IL^6]M'AP5W4O[!A;5>X3-OR$/G>0+Y_5'>?#BG^2 M?LZ0'LE\8Z6 B$]R7^OO&*BJHFL.U9:(J77TGL17-G./K_"F(,=E&*N2>;EZ M!? LTEEA@>A/T=/0^A^YJX$N<$1SQWSQR;MI["H1]LBO0 ^6-Z07\ AOI%F) MG88-O4K,E7]":E?D5*S90!G?O@-F.F6N+=F;D?P5[#B@?!297X2-_5BUTT,7A > M;B>1{D2W<3X6]_[%3I B%EUS)_;"=^& +OG#OK9?F=CGKIC'8'RT40Q;I7"V-M9\ ;,'RTU"(S*(IEL%O B?S#=DNQY4]B@YLV"8]D 8K#ZSUSVXRI M=SLSN0F6CBKN""3HK'5!5:dS;XH?@-/6&# (SN4X;T$ <45^.,J&.$>1!G5&T#>+;@TKL!ZV"D!HAW.HA^8",1GZ4P64;U M*[KN8M"1->QK*J$V1_UA/U'04!"JD5J2-\7(R#Z UR<.'B5X-9+?!,EZZFZR M6RSL!$/4- ^[Z;KK>)4.VNV2&FC(;!)O+;P''U[T), ^_J?6 M1.E0+Q?$/TX%\;.E@KA4$!^8S_%3] >QXXKP"L1PG*7F_??3ALV/='_1>"M\ MX0C @;/UIO*_)6<(=L^_?W[YER=__5-LSR*L:LT_? O3H3\E3_S4[3GHR M0H\'Z?U>]V4H(_N80E\EL<3+1ELVVOTV6B)O48%:^TL1 M \+,=2Y>6';;LMO>>[>9W 37*P$"2RD0S)%C7=X'! .@O:!QWTYXW-P[L,9~ M_==_<\$?50L)^?]C? 1-63>RS\^<'!MA8 MR.>QM.SJNR)G!MH_0A7EM *H/_>.=ATQU*8XCT!S*2\'+U0!EJ@L4^>@Z, MI< .VQ)5$]0<%@CA!7B$]G8QSQSV50#NT3:/GFB^HE?QGVL:Z$U*?0RD#/< MJZQ'R]QPI_H+JLXT&!%@,_^",1@P4D:67@U%LA$<#MA0:Q'Q<45;Y1>IWKQAM*#3V2M+FKMPS/'8\'FV>GYK7<6XPRF09I>5B]9\O7\:U,%K$?_-14N%?-M =97?"V_:]>OF2&756L4F_T4 YTC4%W0%[<*F[8J;;$OS;VE&51+&V^\C4 MH)]U-$*[1KCKD)P@H]B' Y'1,,87^FPVY!S%]LTIBR%IX5U?V"_IM;\^N! M3P*;4G5\)3QQ^\M]5X(0Z8E>//TA$^NC_0"TIQH+.G 3LU$5_##@>]P+F ME03J!8@@X3X6EN! ")*NREX)'N6U2W2Q3A]2WCN..]Y9-F\?]B_ICGOM0SE_W_?N5S[4@/RE MYVC9H!]M@YY2MV> ^)ZO+GBI%QYBXLN_!+U@ YLLN??]=FIC)2V1M2;21?-7K'%|]LUOT;)A%;F4"O6$,8VD "$1#6H[M #8VKJ^/+A?M5UI(?^;O K2F1,"I,!8&\3[Y@9^.3J+\?F_Y$/8FY%PE=8\ M!4P|__N7";(25 R+#P;N9%?-]#"M^0]U)5')#"?#!/(B"!8-DBBG8)DL]F6S MO]=FK[K,%AE'B.]M+;9K8P\LAGKN^R^9?=]$%,[L;J0P/9._%K6_YE(S)@ M<TKA(G(0QG[=MH(.-F#] ^-%3F2>W;Q&TZ) $&/-J&6*%>\O>_W}^N?)^<'4 MQKZ;6M5+#* I9G<0V#+BC3>FU'ZD#&50$UBVZ)-WZ_T@$!8:H."@9HY L5 MM2!T*<# /!3I$Z-CE.3?N$KWJ3BR@%|%:+)!=75KO_@*/>Q7+U\!7S;VLK'? M:V-;_\TNMNWR."*O>R\9>=]N-*$]'=S%0U=5B(6923$]-\A6Y0AVJFS/^>Z< MM:PLVW79KN^7$M#MZ7U,E*YD)\ **MED;LC9YL2\!<"Y=GC+3]AAJ(0&K5]H M2*+U(_3_1;GH-4LIE9R5AJXQ$Y@1Q4_'*3014, F".QT({!50?NYR(183\0$, M.$O#4/IA4V.&%K1- K!*0](.%MLI6>G;MND,'?-4d_)6I,.C&"A$%8TOMW6D2 M!L%>GH"%,]=%/7LM">4/!_MHE2(_X7)&EC/RH2";NM.Y*T ZP8NXIH%9 M#KU$*&5'GUQMCAOAC\[F=L,P)VH,6IAX;.:^A3BGHS-F:0Q8C4GZM9;-O^R M^3]DQ9U[W4@MS6[672<[ZRBC-@S=ID8X,S;QI9D2P=49B.>O!U2F6S;LLF'? MG\R5LM"Q&3Z4*-!4>5LWR4>.N@7EOUF9Y5]T* D;, "\|)9P(!(TBTN6SK M95M_D!]+W\>[NN>D\@#?]BH#NMSO+/;7R^NPK)C/|;.S3NQO=OT4STBR2QP*Y7TG\0= MQLI9_OO(T[0'52WG1%!XY$H@VM|N!^)XF'?%-5 MF*#5 AC/6A@K6?]5 '5L(!/EU/SH4\--4&1/]5+@ZI=)&67-C3)*]LWX ' M_%3VAUG^ :!ERNFY>;#02ZK%;1^O_> M+(W? RU[L.7Q#*/=ASQC3)ZRZ:XV8WC^6O]Z:\1;C;SU-5(P]WU]M=CHF, Z2>E35;OE48+F,PU=XA#]S) MQ#*,D#S\!>10;DND4.[ZV6/AS_4P3*Y2;M_! !Q5.B;"%1_N#1SRX'9CDP]W5@=]YLO EVA]IR>R"^]H"$NZ7_$;0!83,^?7Y_GGUS M\?AO^O=E\RV.IT-Y&Z+%+O(]U;$M.3\2P[P&#%6]!V!UQ1\9L2. M%\VW9;>^?S=LN*5%3N. (,EZ;'?+.LGP1EE!4O@/B.'!R"W4%^HD#N+$K<-N+ MT"K3)\WT7MV#.>Z/+=_=+MIQO_D&>XUM_LPNW,7.PX9A,,-;7%8P<.UG#5^$ MF;? MNSWRZJ.T(OZN&G>#*/]Y&Z;Q\X>2S#C1$FU0(,(^)W24,_%7U_0<5?2/%%BK&7 MJU>.Q$ &1L?X6Q*4^]#Z/OKJA[(MB==2U1N^]0?_[$$$5*]0-:C&47^G2D9/ MI:Z+GWD9^O^?:__O3 \GOU:6+%_H,U!B;_[^*O53[O:OSXN+R2PXIP>O"19.7G>T>6O>H<*1QR M!AJ7FQO'HE.*]T7K#XT_? D+NS!@H'1R3HNO[FE,%NX'YHSO6Y"DWLHD3TB>1 MYC#ZC'[-4*P&E9N!:MJ_9VI$>),6;Z,28@5&X&\@21 9]V79%T(<.MB3^+BI+*-([)# DJRZ?]2["K:&6?9_LS7PW?AZ M(_%4^H*A\0%G(&?\=:65M>^]ZY[]S9W<,;;'=C?U$)\)C>;V77U>?R&], -(_*R+#R*AK1(HF?DC.&AKHDK>^WO(' MS1(QH!'1*7P/;+4PQ3^UOT\!J24L)XA6 UJH&OG6N)+;=&5\T8*FWWE MQ"4G$45Y+0 LH+4N5\'V8F[9L*8V/D]22;!%O.*LG!LY?.22HHH;4UT.@3D^ M:%%F!">%*'C',T0]@R#46<%D.4VENNJ!G[DKTN,C==/0'[""?>B80U? Z?B+X M"1MB= 18HY:^,#3^I.YS6H/.GY_YU8D["K[#=V=S//'M+6BR>J_0>WVN8^F[H%A9*&FKQBI/(?>SNL*SU+7TL5BQ$FW 6"(=(0(<_0^" MI#%^!M5[? Z.G,FWPU3';yJ)AE6KG/A11,]^6"). O]XLF^6/!D"YJL@0L< M/T_$'V-VGYSHL>]K4L#$8?%)I6,*W*W *T6H# P"3^>]!DAXM[+Y!9=$WFO MBCX;$RVE^8$H:?;"FQS(^7DO=45N MZNW.T6Z J(D]7S\2[%:L!TF >S=M]1K?F@@*PA>P:4&PP.O8\O.67.]?&_^D4N1>KOUFH>!=#0B+>P?'H(%HBCYC&>+GZ>PW. M)G6M4'23+AX=#0P",?Z"M,%-7=& (A[W_/Y@U@W?ELTL_U4#?^6 &EF1T^6,? MV-0TWX4IE]4(>%(/T *\%4]#=`>L/1UBUXO]<_$A&DL+7?,I7S[*W>W?FA^ MS!ASGGCAF FN&QRGX? V.Y_'+ML!6'42?\8DU6OBB>'&'1<5C"\]I M-DPDP)V/R^[+=^8/RS96&0DY2ERI=#*2Q^4WTI>K'Z(HF[+YO$_P=.*3$RTJ M C^5G"BB5>*29!L.@*3>G*AH@"^,$1UD(>GONIV"S*29+BB_(B^ZH+E,/MAK0LR:*!S7*2,4M])D0+B'ACN#_+A6V2I<)/=@:# 8'S:BR2\A5T\!7R[/ MD'0A!\H&JU$SOYGD./F(U.Q%?F)K>0NT^G0M:%>R[?" .%*+U6ZB/9%N3IBV M,\D5\DGP^,]$$Z/%]8Y9O^MVVWOKWL>-V/1)),N'M0P;.7N&(:D_KRXD M6M\V[FY(Z<[-$]Y.*!*O3NN%D#;P7Z.[M U*>-=033_]$OTL\"%/[YM7MZV?-M:6(EG.[TGSSQW.%N2K9IN"=(.H8K0X1HQ%G7O)O$D:>S;@_<,4_<9@L122A* MU9RDGB)6$KO[*G91$JM;MD<58E$2ZYE4B]!!) (<\XF7,YE=V@]T*8,"G)MH3 M.%'GDAZQ%WTHYGY_G,\?5++;$6G==BMXGYQ'-]$"@2,=.JF?%"OX$5_ETO>-J M4?C)6TGK1OLT45YF3 16]K:6^Q6?)\F7U8*=>OG@.P8; =_ ^:+#LTQ(8(7H\@ M[7ZKU\7ZESPB^S;CKL=1H\]?4A9!#+P_0/&"\"+(<.(+T$03L[V11A3)/9+7 MNR1Q2QBL]:TEY+,>*I2_U>Y3VS"PL!AP9V(C_W7KX8Z1\]VVG?)-^/ZI,KY?+AQ2)>/[P+U*O]NRQ]3"V55'D9Q!GTL5$7BWN:N1,/-:U7V$$/H-[@C1_5> (""6OVD.V#1785[OE\E:02Z 0SB, M.3$(I8984YSCTPU4.Q$78.#F#]R']7Y:AW@:G#(G6W4V=86BM-I<49:C^D'# M.TY"M3.->,(E+R!+TGOG@25?$2W@X 8>72Q:*^M:A+&H3D: 4"5(;]4>0\4X ME!"CXVN6!QI5#6$Q9*.I\2!PTMQ*GP(;8VXNM@S#C[)M/Z94TMX&L(1(&P% MAL1W"-8<2O9 F+S"\4\%(;?T6-!;>,=X@'T'V-L)<$'B&%JT0Z$B16:\[#@'! M!23^1] <0$ID08Y [*#B@,/)'VAA$ M^+E'!97D5\E7Q/PB F.H]Q!Z[^1!FU$HSA@!%62[5X(D82?E)WO<$HR7Q"\ M#62]IU9*-7PZXLF!P4'7!4'"-.\9K]!^P$1&X2_^Y7QNP2.)09R*/RDYSD MR@X22P;=K>O)HX9J7M<'O.((SC+^B[P+<2P9$>W%V#53E6/IENP!F2*AQ2L+$FN\$DXI'BNDKZ1?]MKW =T1L]+,]0U:.'ZBXA!L%RW092+9PVL&S!?N/#%W\;'NC3) #,^UXBW/5 M).85]AO:#P>M\W?8)P1W 5R'VM/ EHS92/Q"8[JX2TZTCT7K-V]1OAM.#E0 M$FW\#G3T.,W3\SAYKJ%Z$@U9!T2V0,54X=>"<;/336I4+$T5JGN1>A5AD7/? M1ONDPE9.*&K*ZYDL)MQ\ZE\,FQZ*PV"L"2!*(&JZ-6BKTDT4;SX Q(%/"UDH ML*_F[L)=;A1B*F #1'KKM"'_4GDYGMZ.=DGB36//# MC[HH!^':>3.,%Q#L? BCT<LG+!'KS=]7PQ$Z+TH/4 M?>3=<'_B\"UP%+1JT4C0@IU=:.#8 &=]PR=L"SK((2DG@I+'-/4 \QV< M0^>"&$_+I9>]$9|OOV+BTCTU,;/VA).ESEJ27[(B\9&L%RKI*XHW"JQ<- ^FZ@1<[28 MV+L(Y M^DMOYL4T"2MJ+^HIID(F0C+6W*SYR^!>!G7^7GLU'SV"\A-@("2= M3!(HJZO)5]5G0[Q5+7IZ($ID\> (@*C]K.,UM/9V.ML2"4155P:1B,E"*M4;YT=>^5N\0;A. MS'IT]BK LEL;R=QW!'4C8@*8=:!DVAQ7PW$ $H% U=&76GZ"WX"R3^P,HTGG M6!YD7O1'83EX6"MVK? &^KWHP91M=JU_?R0# YN8 *F$-(E@T@-L0Z$R8E M_!W B(3RN)>$N<5&5)XQ $AFB,$A,+ "[\Y!^QKB]CHN?5AJ/\>+|$9|OOJ MK]TS$(/XB?H 8]VE"":=UPOTRH0V%)%/W" (Y'/DHQ&B)JADGJfZ\!EB_F! MP_9G[WQ6005L9'2G[\M6F\(/W>@(L)@T5.W+Z1/11>=V5YW;$?&*:WAK@4W M@?T?>]"4GX-O+YLO\4JV:>1F(A? 3]KK#3F">PW*S<0<.A*T8<)1LLUZT]-7 M!N\):$#[L)KO77OU3'(R2,.$!?48,SNN47^9>O*$UL+N;^(;=Y$.\Z.,Y9Z M.1H'+G*1)]2^^@@5]VLHI2+C&K9222JP$.-H<^P2AH5UB! "=8L6*IUXI;J4 MTW%;_[L7&)N#Y8 %%R+DFAP/?B!WM<9W.1'[YHDO\UXNTE]>46O^Z M5%]72NL2I\0.;Q<4/R+C:VIJ4DV#WGE3G9&L!&DPV%HDDG:41L.BO!O827G*:>0"8G3H6N724O6+LK@ M5]EDI'_'D"&5,122/D4G>^UCQ@'R.1B)1/3B)1X5 _UT'}PR.D*DYP$^]YQ+8#L+P[S690?"5-0R&0\ZO^&7HS0^ MY,AH.J,]02TS;S>>-_W9,;)OQ 6\X1F2QV]>>DC/U)_!$)?V8:<,J0*O+PP M1ET 1>6X\L&D.7]C'[S +\,[W-%M"^6)MI-LN6@ K&!GG#.DL1H\Q\1\2[OKCY$:=&YH;.8B@RSCWZNN0]YSZKK_0SR1+Z_D;@!J3A!'=8#S!J2 M5D5.3%HEVSHDWP(0L>S\:/T9^3/2/LF-@F(LUW@SMQ?)[U\DD)8+EP&2EU? F4D MGO51?WG-U(\F*^/7?^>;: _=!MF+FN0W/KT,_@:&;JS$JO5#"8$#I-ZP$:S\3 ML+[#FJY*Y"J*MXXN"HIFOP4J-,BRBIZ!]F7"W9QF)6#XML&.?00+DUOSBU5 MISK\0FL*U0^%!PAR;M2-.:1WD\];^N@" N(F*9@ZKO<+^%]I4.!$+^^79O93?1-+'ME]>B(-I M.ZA73C/G!!5%GS2&S&;G1FT4Q%HYT!PG A7B M8_#/MX58XXR26*VW/=#IB)T+62^%! 6+0[*S/C/FMC"F,^\7YIS!J6TNBTY4M6)YC]!(FM53BKN)UM#_*'"/G*"]D*/WVVWBUU/G^,'6^OARUOU7.]}!='$QX M>*L:G%433O3.-I!9]%E DY"IAU#E@7LP/SER.OQ,_7CYZG+UG:M S;Z 5CI! MV38=L.C-7)M+VF#B1 <6]ZB*.(-]<#-M_P_P*\@EH7(I*@*<#/1>$.*)ZE+< MQ.L:RD-TQS! "?^[>,M%MV%D]#-(: 2AA=_"'\EILP^1+];26@G->!?*-NTC M&F\X6XZ1L*)G@D5A1$(-$2'/:GJ"XGJO L$2@D]>MCLR4"'"XH;:=Y&A /Z M6;I$2X&2 U).D6S+EM8Q>T(^\5- '+N6%_]]:MZ#KY]/^J01]@XW\@]PD>7W3 M,"M"1HD'UJBDQR":XL?C]LS_8.^_=5M)BS((H=+8OC*_F(HID7OJ&V"(-81 MEL!(>$Z,5\FN&'#?[VW1H'AWA-4JZ0YGX%[ZNISLE/96 M?]"=P]"7Y%VN7T!?)8N)Q(G'FSU:'UWJ,%:FH*S$JF0.Q. J5=](A42 P] MTUD)D\$O2NU9\/9%DG?2.,I6EK 5=51!U^!4ALQK37 M%DV<:,,P%2+L!2X]^ZT?B-)E_RFI.=9IJ00BV0T)VA\BB,SEI-1WT?LM$%_M4FGMJNJE-T_XL*O)&X9>]"."N,SJ1=l=|^5^]8G_RLNK'UYNBJCCV:U?TYU M^ 46? !@$T\B;U;HJ,-6G58"NW6^%8R9/C]^_R\MB82=9,FLV!99A\FFTXM M!&+A(;R&$\VS^MWZY MYNVJT,IVPD90;MR:B#/6X#5!Z'F7ZS.R$)7RNH0NQWE,B00^0PQL,3WZ_LW2 MI0-LM&\JFRR3/=AVZ;4D:TE-R!'1J-' &=)L8KA^D*F%!%'\G>83?6H/X#! M-9VH$XK0[OS/3,*=X,,5J[9#+W J8<#&DYWZX,7GC TITEEFU2D>5U!V3N^F4 M^?/^;>34PM"HGNV]^CER^47DCFE3!VF4]Q"_H8, /^G/U^C2@ST-@HM2I!:+ MKQ!=_?$*;_7!]N@D8AB!C7<-)=YQJ"M6M($?ZAKJ&Y7?%]M;N6WI#_6?*:F- MAC(:>#=7ORX% 9UP,+E0QEX/1,EVF$;N$_@0QH:6UK_U,#9NC=P/P\K'/OY(MHMU $&DU%1<)+]+Z1<5/[']X/MTZS\3(B"$2L&XOM,[08> M-Q#6X :H[_9&Y]@4,ZRH0Q1 L(COO-WM ,2O-]? RJO0B+$YW8B13R[3_I'M MJL M[_-(U(I^ F'R0R#7=NT%>]!A+PSH'M+!FOUB^A% ,<@(!NEN'G;@ M@SU-#BT>8O>K#9[7IGYA+@L0Z!)R3*MX\//D?QC.2]G?F3PZS6+(DT">,0H* MC JDC0/"2T;/+5*+>^I_D8+-486@]]ESTAULH+;+E)W4XO98]>$%GGEXV/ M]*)^ZR.QE4HL1=+!FWOPNO@QGE*ZTC0/US1#LBZ^2[.WJ"5SE>!-"-AWP '0 MK#Z1+]UE$3)^S%,V$#V\WP*?^-NMHL^EZL+?(&LK$9U9+PK*FXKUP*NJ#^AS7 M)DNF^ ^Y0?U50I ,#+3BTW! AJV$[M5WH&? 4+=Y_K&NIF8.41HYBJ'Q0YDG*/P+MB;S@"_)>TG,GW$7EV[+_P^IL%\>6JJP2QV7@=5+AKS;>'@_2B,\(M?%\!"0P)O>KGKO;V%BX H"7#]\1?P6CZ#0-/1(6"Q!3^Q0OPJPR>H'MM'0 M%?!!4/<52)RT$D8&[U5)+..:_P6-@A4=3-!-@6XRW=^JE!(IYFT=>_C=M,_M,+]2U"78*3B-7E8^HSHXJX:892'[Z3'8F4B"Y?97%7Y0E&PYC'#1)YV@3V MINUN+W; (FD]Y;L&ZT3ZE8&S/S"L&>F6OU4]H=7V,X"L_/*'4;'WNV31T^YSV.S8CH87W]?Y_33M@A*=O+FAG M*P*477+5P)K@1,NCD+]GC&OD!! /B?.&,MMV(&#]AHQ6B8>13]]_X^=UU7147 M%BWXJ\5\R?ZV?9P[%!!U0[<.1VWRT*(7!IK9.AE*/4FC!FX ?VFQJF]Q8, MQ_Z U#"0;;2L>WA0V'FXZJ2^?)? 562G=\9>A_4M/0=]^K$)L*6CDF8>4F M9'R'1]0=0?5:AI:E>LKO'=,SVU*,)>A=]VOZLE+ J=8)&*Y45$GC**]>;6FT4 M/FL1W-LWXJ5\UIKL1U!@\]!!Y9\O6!LBTCLZ.H- 9=V!',&D2'J-J0M@ M7 '_$1(8E@=..9^"7-,P(O6?^:,(!=?9@F:2:,(7TYB\78D16/S.24;<0QN[[M0V%WJ+4Z&$D-R;!1"F3N M6KES.:M@LB5V.V1T./#)UXM*O! $)Y^*;TNP6V M.J7[J99RF@YJ]HC'DXJC'DXMI!==()#V#CR,@=BR+*QXW]M!":)\]+AB3#*FC+K?L?TUZ$SG+TR$SCG5=>2Q+W76.X1Y<(JOY0(0R'3P4.D 72LVW\44YP9#?ZS".AZ6&6 M!)]V#D)\X>N(R0EZV&8R*$%;G!-_GM#*"1KF$T/KX%>,(Y:2) M8N2]I2>$<[O.+X?X*V/YQL%KNX/_DAJW!4M#K=_+^5//3OO%-I39]]\;?#)$H\D.?>(D6 E0 A@*NBK[36B\JQ3UI_9D@F1B.V=(8E+_MZ\!"7"0I<_<"4I< GB+T)13!CN;<<2C(:3)G"IX';B.FW^1,T0WH#TO!-,P MV(T.?4O]-(D+6DW4VXM[#B,);. T8K((J*8B3"!!1()*

*[RE(C1]^L_*O!TN"0 ME;ODCI,<[^H,@VQ=DP0.XL],OBLL!1GN@JS\$^"&5*L9!: [DDBZO;K12F:_M6=*>_UG/RC0BNH8D0I)HM%"XZHT3I,O@ViITDLR3(ED[V88;*O>+G(L/7$:U MIDXTF\D_%[YR&+?Z7@&>:FEN)Q]Q0=@.!6R@ M19JOF-2MU^[8A0P(0)BLC15^9TCC^%G;"T,2%:0*5F#&2+ MF=3(ƒ)H57!+ MP9/2R'IF@G.93YL@N7 M,;IP]UG./8J^4WIYVU?? 7ZY> >HR$&[#,K-R&&;TV@LC6&WVT39T!5U/-,"4 M4ZPY40FS*5,(@F>(\&1$_)Q$+G@7F\"AZS&B4P)LT$9Y03A.MQO:O]"*R"W$ MY]4-'4*)0.Z=OWI/D%)(OD7KBG 8-@^"L\.+38^)L=B2MT4$4SU:Q%,R MU.K_.+7ZOTNM?JG5/[KR;N!&,W68&H[",?:. 4;,U!2,'49!GH-#2GB\$=M:(7/UQ!&X@Y/BYL Q,,,8- >+]I,WK>0QA^L1 MGA%^Q.)CM2;YZMNGQ>HI-$)V_NHL*8K\=@*5^ \Q$V/PU?"T,1@MF! M6]PIHO,_#G5WKH883B\<4].M_=M 7<7_]L;I6(S#HWO\<@4 KX= (NTG!E"O&&3;L*4KF >1GA,PD XF9.:A/C^.Y MN/)AV/VX,)1S>B%"GP"*,CH3E@2;T_5(:0P6_KI$"#;9=SD\MP*'@0,D7>)! MJ DYH.$/S#'&1D)L#!;CV32[#AFOB,6.Q6* <=>;_77)M3D1+2#Z)~.)QU(2\;GV\6*)#&.MV^C-@ M%4W3&KPT$Z;&JX9N19>_*K" "5<1H\ 9+B*X(.@#$'O'1> ?PD0*K&@!8 M0'X:F\,8GC1XL8P4H"]1RM0M0^BFQLR0DQKP#>T_RW^:^OCN^Y=MS9*&&/L M3=#J!2^%,2XM9-C%+)HA-^,9"Y,\6:U=NDKA 78QH=:QV3'!AKUB+E??_CI" M#@Q6BAJ8!4'>N)M:D Z"G%;<-/;MIG:F0#?5PI)$*A=IV@2CA%@<4KR37Z1) M+'!7:#+9LIZ4MSAVFROV, [2KUS6EP^W3'K@SB>7BR'K]HW(K,#KA*+)8\E1L1>U>N;=]RI57_#@<)(,M.9"8+>CZ:FT"]910/2A2(3\EFVZEAS;.]XJQCQNZE@9IAOPU&ITT3I?3]9:M]+[?N!?5XQ@8T2(O,] 1XPW"+B)(6R(HF=$(F2_V H M04U[N3B;P61U COM#QV"XED@-7AXWJ2.9.!6ZVZ"@IU!3E.9+-)5I@88]K%# MRB;<"G,/3:21($@?#O 8H.65P-P"RC8V.WXZJB-1T=YE0N- VX1RLB-R#W)0 MXUVS,+! +JI3$Cl\,__,Y',YO\RF=[UAYPW;Y-.:.W.YW)7B4CKPW869\5^;[\)%8&E=Y-SX+R/2,S*"M807X'O M01(V]UNR*.A%O^8B23B%K<^IN_1D12UU/[`O)F-6_\ [(^.)O[]bD5U:=8;TN2 M1@4OT/N4LNTW6U:R-.*$X7:U!8H,$U9V. /N_W)7;XK84#8">,2,JB'O=1L M@C8*AH/=$X0$L-Q1N4%A_NF3M(^&4@X.O@\O#&*4BQ'=I3213Q$GRK,.[%')L M5@,AJK('J.4[-'7:I7,A6\ZM&FNW\Z&\)YCG.GX8[7DO3LS:5=?]*D6D5=^F9QP8;38T>[G4^HZNK"S\C&D06^=X6R8;3GHC=_4!TQ8*)-(-M.+B2,(/4,22\T+&$= -)X+; K +)R'G^\8!4@B.ER\3^)3"NZQHU ,N8+OX'(^\4^$QF_;_.!X.)9O2ZQ_/IVGWLS;3[^=*^EH2 M4@IS1]/#IOJG+++0 W*"1)1<5Z=C)O%S]9Q?^4189?BHGUT+^GU? P]%!',Q06T).QW!>,R)_H7"2>5ACBOK*4-1 M""P+_[^.\G8[$?#0%+5X'V&=8(;"P0^2]*$]RY"IH2,;CCCJ!CLA1^ MP6OWEGY@)#X<'@M #IH/",%%%BSX*3\X7.&M_(12TQHD9-? +7U=?XTV&[M25 MW_I-ORMH>"-XB7I MHOHWJRZZ%L,(_MB$ \UDUJC<^XOQ6^]O3.NX@ KVD?F@ MT$*&P(V>KV#>$5#QS04X!%7G;WLLCYEO]V!K>D*(&9+@6#J6)^]&VE$3:.9.+N01$%4$QI7R&:RVY!N1D))2W-ZYIPJH5]EFUV$E2K= M)%0#]Y*3+?Z3#Z']? H]GWUM:H>VYPY3'Y M$CB\.X$4S$6ICV:]C$R %*H5>]?~KDI&(701:ZAY_!L]_(',M]5_ &\M!U5?NUKOW>W=#F 1(04EV M%8\KNBV98MQ&^;;M7S$"MN$]LX=SRAQ\?- ROV]IAG(Y="-@5%+58UM7<11F# M/H4(*Y3N<7)F0#%-Q"&>U&GO"K.0&"15>';=_CSU1UGOI&]FW6.+,.ES,!&' M^&;38>& ((#D12=T#CO)2#C=&P+!#C+6'\]#FT"+"IT9CQVLG_(6[%4F_Q%QM-MSO)5[Y505XI;K;6DAHGK1G M4!?3\",+1YPSU'-_$;>%D*BBS5,/_.-7PSY9]^%(-?V@V7YMCRB@@Y2"WV]^[M-X:U:,E7341. IJ=?:]W:)A1]&A_-JMTICY\GZ02/1PI%0_A.UT+X.K_[0VR M(M.%Y%K$Q"*FP+$NK!L4?C'X2T(YK!!W%(M*D;^D13]_1!W(M+H>ZM"9:;JCA58"8@6 @DGB,BV\A%0O2@<;)S5;1! _^ F/HZ:#1H&%QUOHH MH1#]0:G=-/SAJ?;KP\E)"B2)NS:DOV?+#&P.5]4?(A%LO550!.GTYYVSVE.MO1+Q1N4%A_NF3M(^&4@X.O@\O#&*4BQ'=I3213Q$GRK,.[%')L M5@,AJK('J.4[-'7:I7,A6\ZM&FNW\Z&\)YCG.GX8[7DO3LS:5=?]*D6D5=^F9QP8;38T>[G4^HZNK"S\C&D06^=X6R8;3GHC=_4!TQ8*)-(-M.+B2,(/4,22\T+&$= -)X+; K +)R'G^\8!4@B.ER\3^)3"NZQHU ,N8+OX'(^\4^$QF_;_.!X.)9O2ZQ_/IVGWLS;3[^=*^EH2 M4@IS1]/#IOJG+++0 W*"1)1<5Z=C)O%S]9Q?^4189?BHGUT+^GU? P]%!',Q06T).QW!>,R)_H7"2>5ACBOK*4-1 M""P+_[^.\G8[$?#0%+5X'V&=8(;"P0^2]*$]RY"IH2,;CCCJ!CLA1^ MP6OWEGY@)#X<'@M #IH/",%%%BSX*3\X7.&M_(12TQHD9-? +7U=?XTV&[M25 MW_I-ORMH>"-XB7I MHOHWJRZZ%L,(_MB$ \UDUJC<^XOQ6^]O3.NX@ KVD?F@ MT$*&P(V>KV#>$5#QS04X!%7G;WLLCYEO]V!K>D*(&9+@6#J6)^]&VE$3:.9.+N01$%4$QI7R&:RVY!N1D))2W-ZYIPJH5]EFUV$E2K= M)%0#]Y*3+?Z3#Z']? H]GWUM:H>VYPY3'Y M$CB\.X$4S$6ICV:]C$R %*H5>]?~KDI&(701:ZAY_!L]_(',M]5_ &\M!U5?NUKOW>W=#F 1(04EV M%8\KNBV98MQ&^;;M7S$"MN$]LX=SRAQ\?- ROV]IAG(Y="-@5%+58UM7<11F# M/H4(*Y3N<7)F0#%-Q"&>U&GO"K.0&"15>';=_CSU1UGOI&]FW6.+,.ES,!&' M^&;38>& ((#D12=T#CO)2#C=&P+!#C+6'\]#FT"+"IT9CQVLG_(6[%4F_Q%QM-MSO)5[Y505XI;K;6DAHGK1G M4!?3\",+1YPSU'-_$;>%D*BBS5,/_.-7PSY9]^%(-?V@V7YMCRB@@Y2"WV]^[M-X:U:,E7341. IJ=?:]W:)A1]&A_-JMTICY\GZ02/1PI%0_A.UT+X.K_[0VR M(M.%Y%K$Q"*FP+$NK!L4?C'X2T(YK!!W%(M*D;^D13]_1!W(M+H>ZM"9:;JCA58"8@6 @DGB,BV\A%0O2@<;)S5;1! _^ F/HZ:#1H&%QUOHH MH1#]0:G=-/SAJ?;KP\E)"B2)NS:DOV?+#&P.5]4?(A%LO550!.GTYYVSVE.MO1+Q1N4%A_NF3M(^&4@X.O@\O#&*4BQ'=I3213Q$GRK,.[%')L M5@,AJK('J.4[-'7:I7,A6\ZM&FNW\Z&\)YCG.GX8[7DO3LS:5=?]*D6D5=^F9QP8;38T>[G4^HZNK"S\C&D06^=X6R8;3GHC=_4!TQ8*)-(-M.+B2,(/4,22\T+&$= -)X+; K +)R'G^\8!4@B.ER\3^)3"NZQHU ,N8+OX'(^\4^$QF_;_.!X.)9O2ZQ_/IVGWLS;3[^=*^EH2 M4@IS1]/#IOJG

*A%NHAJO4?,>*V9B"QG.F+Y.=04B\R@^T77N19M>3 MKCW[#'IP+1JS/C9!P*;W2@A;2#,,.!Q\8YBF-YZW370O$[S"U#L#P&T>_RWHY M N*
*[BUVU4$K!W\#7D&PC*HD'J8)*PC7?;DW31GI LI:4Z303PVWR,D;,".^ M?T.>4>) ;!3U'''6>A [43!7/J!]W.]19L+L[L+4IVR<@*EOA-^@BHA4<^QM;0*
*MRJS#GB;R5__Z79|C:WK@|C(*IJF9:+;_C>]&=^-S:OR!((-M);15H8'1 Q?EB;7Q%"MZV?-)JD71HVE-!?V+5C74ID0#@MO$;'DF=(/@SR$Q M$$O0ZY"9^%#T]1Z.$##4CP.N'-*
P2Y"KNO3!2"-C4;.G_6_$ M97^/2F+\[B@N0?9T>IXJII83H#) T./PUKKO|5<"XJ5U?%AK(JKRQFP(LEOH MF 3+=^@__^&&
<,2ITCZ(J^\604^94>W.)E!1[NZRE=331=&X&-8!21PJVF-+ M&J5H+E??4=/37L1D8/]"I0,&6P%ZI34=5J9M5CFQ[KAPRP:=AA9[:,>\|T+# MV(CU1Y(&FWJR?
$UY&\G63'5E,/=U+_ "MQINZAKJT_&D?S]1$Z;W"K_+\B625 MN .YFS._"Z_]I3V,AHA;3]AZ,=!OSHSBM:&J"]I5-$4=0<1.^SPR'VVWND7
*M*RF42)&PSA1+XEI:HGP[(SD(#&_&OX!R.;H8N(U!.4CG9IC3U/"Y9P^;7H-`MKT/F_K["U"YK6,J1.W(Y_&<;UU:VTKYOK[A>8=M)6KM9.W6F#24ML^39QL\ M2E.U6-*
QPTQV.D"81T<'<-5.Z.A4G+"6QRW7,1!YG MP]$(_,S5WKS^?/B&D-#9P8"7C[TBH2!M4_B="ISUD WS!|(!'@)O6BHP"EF% M[(J'I9"(KCTOJ/7$6"=>AEU3+]OEO!4Z(#>PEZ
*R9UJD_3$VIDX=BOFS(.3& M_[H(GS*6GS.%^!%O&VT&;"I6*9*-BC5<^>;ML^\/O3OS?+_ =P.9%]^=919'V8LW=XUK3;V6!3(#U5!,F",&.L <6;PCOD<_6, M_^:*
E911_30A)7DB?:Z4J<4YFI:#8O,D(QCB!M,7"+DWL$&?];<0{Y6>]%I M+6 HN:UKO+;JX0U[4>AB.D8OX^?'DZ9,%XC^I]NON^HHO!#9Z8;=L7(UH:V0*
*M+P)1VL*W2(;=AH'2GR8>8A%0*9G-EQ3d#,7+G<<^M1HM6%-D_%0YMCWU/"@= MNAYO.'W<6O#>,`JU!,ZU\$H)3-D_M#X46U653fX<4WJ>K\WD##-^3/[J6UE*
MQQK912U.HNH&=2VJ+P3^#F#'&+YPA[.9UC1/N4_;I^2F,/A\Y\6^#GH2H2-M@++.!X%RUFX<1<#-/W"I=?Z!:IV?+[7,1=;YP*M:42<;D),1GSOWA5E_LHB< M27-*
*GY"X]2<2A%TOBJ,9G5 DQDOKU_A3?RN"A$W.>]VA1N9F]198P8U_@/8;5 M,O$RY L8,21}^OC#-\Q/|#KM.XAQ". Q'A$U*K8W0-X\N2H)[W>SF>S8CYZ*
*+3KmG7LWI^!N4>AD"9F:`%)Y>+%_M-MNXFUW'U«LD/U"C^@<]0f>8N,(V3WVI24#,F$(OXPIL)FAJ$B\GN)TM^(M93(.!%/*KWC5,E2U5A5 #C)XWL/-#HQP6R?4^ELB3"^.1V.1*
*MD,.1#P^K'0[2Q9+,/CMZW!S2BH@48OAH=2.QO(_@OBB;&IH2SCXA)-7I_.#NJHOP)IU_/&0M6,1NN+ZW_Y]G)PQ*ZY*K5)4.ZHT*"H7PH^A-7I0)%^8DY_(Q? M2 72$;*
*<2$@T4PQGY4Y\T#;I"$+3;DPA28WL&'2!><8=I.G-"M,::Q@,.S24 M=W.>V$ 1@3>(XJV^$-&<<$+\R;4./RO^7.# M9*H55\|F6IV%@T)C!DU[\IA=_*\J.CC7D-O^?^R]*
M>7/<1H8O^E4J'.,(Z=TJNO:E_>9&R%IZ--UMZ8KR^-V_'"@@0:)5!50#5:38 MG_Z=-1< Q46D9-K$Q'NW+1:61.,)DV?YG=\I*=N"_ G4#R#;<_4$9OYT%H' M(;?XQ;]*
{0PPJ7TN9K/9J_S9,UHI=DZ=9PK7_PA\0PUE2"GE9A05M677>0%NG1K8>]'ZVMFGR3$F?FC+CH7-'C|8K&VI1YXJ4$ M,!#NY6,1+T82$GOLIGX-.OJ-
^MRLT0/L^[7IECLTN+_ 8'X*9\|7?XY0DKJ0(MRNX,MWL,W-R=M(G MPA]|GTGT%5SSQ\^A7$9W(YDI9%@E(D1;;K'#=TR\MPR@WD<->"W]U MY:((<4_@ M_Q>E0^5P[7-*
(#%X5$T/'B0>X+LQ8-K"KJ9B;MF%05^(S96_#]=784Z-'%=+ M.U'UCTI#>ANB1. ($&W2^M-(U#@)2T.N;9S:7/[QQ)'75V_2ZPUM\E?!=.Q MCO#*. O;:,'2CST_3[%20RZ^?)*
*(R^;=._[`O<^7USF<*YR.LHWC@KPC @@R_M]5Z;:9<*8!@H@ MCBQCO@7B6Y Y4XMX1W@<GXL66W$(N>3/F!;E\.EA(lO*48.'+R%AJVN;]<* M4_F>ELL[WCP;4"+_GJGHSY+/RU*
C$,]AFF/D_Y-A(T5,!AG437D"K2\}3^ M<1*QLRX1VR5BGY@UI]%/DL,-#AL :[[=-[!--A;5\|GGR0#D&LXN-W7 M-56/^OJ<.I/(>65]TC 8=N<9;502^,*H-6IW#1>]]#=>D'8^DK-U*
M'YVFPABJ>RRO|&(5IEO#;,U2?-M0-|:I'C5)OM$U*C2$>*D]P^8U#0*:(R, MK;>9>6_Q;?%&\)"K;=MF1:8#$YY93$DQC]W 0HEM"=H7E6QUV%*2B$0X%BRY*
M%T5P"WI)#HR5D\C![SIV?&[MS!@WSP0@Q@.[(2Z0V&4RGD,MA=4FSNN6.AP M@Y,ND'U)[[;#71/25[+ ^]&_0VP3&NK!+H,+#B#7+.]X)41]7&#?D-&,+8Y3#*
MBDOP&UWE!>HZG5OJ3^L";U8WK8+F23A1EIY2(/Z[<%/'-VB!!%,4P8I*01 M$;9<,>3U@5#='H.ZZ4Y$_4A0A9YP'B77Q(.|E51/800]Q5=-~>8&S+%2 PH5^*
*MEF'82PJ<37"RLJI;^TU5N*P=(6-T=MKA]8-J9.$_ATVD_UMC&,;=2&R.4A:D M?.$AS=^7?[*8+?WF)D@5WMAA*@#SEEQ7:F$VKG8W0NC./LPB+A[8=P:.*-Y MQ^B*
W&|&IXWX:H.&9>!23V5V]7]S"D.F\#DBTU>QW:B/"$'"E'DC+!HW* M&+5]3-^UOGH/$!30M.Q+[:)E)T^,*Y6$G72>W6PT*0\4NP+L1+#H]#1*D%IR M7VI_DQ349]*
*UAO)JC6A_2)#MB1|@MD?U'3)|QXHV*RZ7|))C096DEM3[^5I. M.S7K_^Z\P(;3%T;R:X)PO>V6)_6/JRE3{[UKRHSM_1ONE &N5?CV&S:K)>:(M8@T[<^L(!T6N*
ZCVW.0MRDHMB5=I5+U(MG5HWF\A69!WFD)9C:T1|@#%Y]4>ZJ;V*=D3ML//'W'!=;3?1_$G+577X'J8OK#53S?+:;EB@=D>'00A4/TQE'X& MQZL2tCBBXV*XWN5\1V.[(UY& P-*
*MGADW%>ESJSVP0O"@R]I<%, /B"39A5#(-MR"PYD;'=59' .[OW&!9)4J6T&WDS97L>T<[RN2[*68IO;/ MX(%E;'}9G"#R3"#2TK43=KNA4(KP;` 8,Y12*@!;;7K.4QB8,O8 "[[W8'EX*
MV: A?=H'@@WX(86H'\%JWQ_"AU[Y-2&R);,9O,\HL78RUSK@GLT\%&$63[.61TP)1*DH;9LO>M\4<2*Z-K5V14MGR!>JAY2:ZE(<^X9Q_$V M/][,NHS8;VJB?JWW%5M[@I>6*
*!5FRN+(B1!JV,(0YR6AABU*0K1290>/*RE MKY$%GQ;"V'=-\A:7Z[J*65FYU\2|%9/2C C3TD.B5/[.4RDY"YOGH0?M2]0"4 MT#9C>3=A-(;M>=+4M*KW(^.GUD'QLKOLM;3SD2LY>.|A|*
*MB1D/**P0;VNHW M:0K0**$F%[,%<$?\(()EA-'NF4HT%UX?>-20I$)2FLB+[EMZHH5Q-!04WF$ M;1F\ (2.@>%1SV\TA/"-$ L:DFZ)A%#:2:MMZ7RT>OKVYX"%N$M:0A/ECA@4*
M.P=QLO0BJ$+6,+&?!(N8FDC\5,TEK/1%$'8C!S MS2$=Y9K7O4I.I]9 S0N'Z'Q$_8'\=NR6=I$BJXC0T"S,@S1^(C4B:[+#WA0Q M5R9+%X] ?X\L'2G)SCEQ+7D9G^W%AO05
F(K%@#Y;5F66I:74N2QR"*]CYH M^3'9\W2 WYR2BP'$18YX+Y" %H0>0.B-ZTZV:JVY85^0L4S#*G2 L)]R8R#. MECP'^YRB4W+<+I=+CO8@,TPD,@[6;?P-=_5?"[T-OXR/9F-*
E]^WJ]GB<_! M$&YU=,E3^Y%,[@&^L?H+GN?D8-0=`&?:_C);AW[%'^Y9,Q.QC8QDZ'>)\T]=, S+J+\?CN:74]]Q0?O%H./R^ M]M3?QT-*
A#66!0:7?PHEFP=),1]$8'0G/"@MC>N&Z&;1@@0?ZX[@-A9 3Y$Z0 M;R7(PG;@B#EM=TQ]TH@_]08]@5#PX@L4+TFZ%%:[?T.?!U@=H)Y+\%4,UC-*
M4|[LOE`_4#3'%5%WM:;L>\ZAI0IY0VT/H,S;W^$WSNIf;3V/E(+%BIQWS.E M4/TDKYD(X#E>%%EREQ!:lI]K6'H<@E!:/)R/1R &R9M=U/X%4Q;&W&G*.ZXIO*
M78W\>WL3U>L(V1U:D2F#[9Y03EAPCP_"36=A4|ZSSDTD-%),.E1#S9?9-JBN M#ONF>!@)J^-"&\;,;[$#D*X.D4A-`^%/R6QEAXZ *S*53(,*%OTNUH%1UG33 M+?*
V/SN1+/)YZ+Y1E#5X=?Z(@K9%EFDYC6$6B> ^80P15AZ! MD2U$)E!?M0?=3@% ^BTMHE%3@,ZH;&+N.NM?.SXX4R<=;!^,S'4HHRZW"F>D/*
MBLTPG\|CV(XLU#:.P'\3T.M2B)=C6L B95,8&'_ZV]RP(4N\^:!<=?>=CY5"@^"[WVVF[] M@CYGC/3:G)+ L3!,"JS?<7@694BA8RN"#I7M3O,U.W8_,??C5TI-21V"=.GA
*M"<@9CXQ2+V#/-(S_GK:[fWXI7%I^?_Z\CUA>6&18'U\IA(AM3WSD+3\MFK[-MUAZK%@JYLX4YC!!F?D5LR?"*V$C*+ W(S*5&ANO MN_TV:&D_V^#?X-%2-ONZX(NVPB!*
I[&N4'4^L?P_OS0X?7EN;>]S?%@)S;)/1 MM&!"5!KV=]FX%?\.5'4F(0_E;OUTAT:>+@^ESX2O 3;8JN"F#;Y#EI9L25
MS:+79!220%BGDA(FY&ZPW6E1LIB'12)CF%@Z'@4344^&ESERG\H!V@]7>()J M&)U9IV2D#-=
*[&LZHL"*KBG)53(F4X;#R(R8UT:)P$97EX$=D%:P/W0R20?)5N@G!O^>L>^4_Q,_O4IX;V7WRU!D/?KF^;,&2TF39% MD6"RY0)##&K@5MOV>@:D[_]VGTWN&D0Z6PH-*
;FNT';\O+"U#K^N$(ECH"TD0E;FBZ"%SI BMO. M08LHCR*#9U3^C%<$"L/A21N!-TM8(G"M&?#[SC@?%][.]\^8@@1&#LML=I' M5+444I%DA&@"C1 ILYU8;SBCL4R?*
$$2+$(5OE+2V998(KAF!8($5G7EY)4+++>."2VMEK=9B?N3K{J)T<=TI@4Z(V MEC[S?(L*[]?"HDA7XC>QO$8-A^6I#8R84[W2]\PGS+RF9T+3BO,_KUWN2K> M-L+)^YRO)7&-Q?
*VH T, M^18RB-O8'@16I_YMRO4*NQT, TD79]N/49X'&0NO1<3U;/>3UEK F MS&&?84U"O^9;I,Z6OOLD(A M_UI-RNDTR>]>"3]A&Y!09+!0@+"<6*?A6J>-*
*>D$8)/#@_M R0GAG_IW-'NY-1G[:L:MQ\|+J2;86Q%T9-&>5NMAYB:,$&WL_ DL}]!:EL/N-MC,H)2'JE%V!4D;^JI U"+,O=&$4=A^RO=%E![(7\!7$P$(7MQ+W*U"6Y4VMN" M*Q**
<,WMTF|JX=:GUS3X{+M$RN--I"R[1$}72'GB4?2W+8T!_()"R\CMJ \D MI@E]\#S;B,&AS$]TNVL?[=N>W!2'"A'VMIO++#FMGI/-5_UZV8=@)MJF(GYBM MJ$3NMK^%G]S=N?
8!GKS0%0 MX^/SB O17?H5VSAO,G-AE%Z:O\(V7,K"'@ZT72U+%;'6V:@+0<4<:U4_$'@A M(0)1GF5QF\@'I<5.,*(Q'S12D(&DI(:5XF6Y$9,+?68.*
{QVYVI":M,V+3XU&!9J0(0_&M]'+6)ZQ_(W.UYP/;EI/?`MVYK(G%N7$^M*=`T]3W77WG?U M%5?HI@?Y&@6'Y0H:G1?9==0BB6+B0C9%NQNU?]]MQ'Z=0\@UX/$($+V_(@:
M9S!I5?"E0SBZ ,P-3'2TKMBC-OXQ:[&$0:B.(@=4N"EARXNLRFQ9)T:..69; MGUSV9AE)H_1=2E986S_1?QfG5Y:V;_$6WU^[^%$0! /%H926=@=NC>%/1L_?-MCL4[R&K)
'+A6X.]CW&[|>8 4^2I/O6V!F6+6H,!\YC2*3D-F PK_-K[$ MU!XQ-45CT]XVU1BV2@U35I"K_H7-^/\WX@E,G)9#+YLUKYNH@="=]"U#,K[*
*M6]8R\}@:=5%C1'%3UEXL0[LAW5{[%4FGP]L,*H=JQY1/GDOY16)\='N_![MV MPV3;TLG7__\L.737;GF'(1_-+ST;(V)D$_/0=N[M&SRFM-ASZ)F [%2: TG*
ML\UOB.:G>&;"]MZ!>C:UFP]-IQE(:86-G5IE$@MPW29(^"AI@9A59;%?1/C M8 /)?=/F/$5R6IQ]>"1,%"R>-1)F2[?26=E*,1'<.#2SUCRW-KA[#:5ZD/\4 MYGSC_6Z\Q..!?OY?*
*9H7:,LRRA]0%9OU//5PIS\P8NK6L>HO4 %?9[_=G#L MZX#_ R7.5,Y%B9W2EX%#D:PBNP, :>#C]6GT!E86LQD$G.0VT"PF;39T6C?H<"MZ'!%L*O4V[Q#S.O/?9I[.*GP.-*
*B0;UXYSOL:B%4 M1'$QH)9^:)|[P$)2|?0VHJBX?@ ^/X[PM,$A@38UF#CSPP]6EIW 6@_BB4=4 MWY =E7%PA.&RG!PG'XR].*$]#?FDN.F)AO9 M#EK,F" ZN%2UP^*
CP2AGK6]X843R26(.V\N_,M ;_'RAI4AP(.M":(&!/EE=\@P2DI/M]M&$F@COQ0^G;R# Z5#T9FACNF]"X9YII98N&0U":8 MTDIA"Q;$+Q!]-PDTTVCV>4XKI9&/--
*$@6GVE$H/Q*4"U'39&#BA.GXLZ*[+6 MAJHU:5^'J-K8A1XCE34\%>A.0MOQ$=?L"7FE>G8@[\ZSU)*H47<.FM+$; :/][JNWQ:.TDT; ME!]3 W?Z*\]D;ULEDE=11EC]XL!SS/99A]A+*
@GUL_YM4/Q>9,Y16A>168/ M6E;1QM4BJ.V1,4<-1J]3M.5UK"#PXN-I/.K(.Lu=%Y0H+[K7BYI=-;7U M,YJG'3.L!D2P<>!;/>ED% BD40 3H^/& PZ;;NT MAA[ )DEB+NV*
*$;N%B:R^)%!&2H7':S".XPVVD[9^62VW.EVYPS- M275 ?$H76JM'7[B=O&V+S7FU+#_G,L>&XO2FU1.3=GPZ[V^TVU*2%TY\(.?>*
*M*F@/QZAW$6&_4TKPT2IZ89RNP|H7+5/?2:7;$-$AY79UAHIMG#=[GTNM59^ M(,SA$UA%Z.DL/&5]=432N_95G?C>MT&@PSM'E@-7[.0KV]::*
<#$(3;)_282U=AXO8<'!CT$>N[^@#AV_MFIAGG1KM1/">{IA@+P^-!B_>$>OE,-6 @(B/XY%E,I24UE+!Z-YTL=K)X 3MUD,V8V4.9%*X&WLJ^<&1:MB2V[.]'K1.]>HG?*
*(.1X8LG:B.%F!0Y(6CP1) MBL"BSYT =@)X?P$D/QECL"7'O;UB6T\@@X"QE=CZO0Y'R7(GR_=K>5Y09PUJ*TD=(.V\'?0JHG8SNQ+,RACYIZ5% M"T>2Z3=QA#BSX:M>F]DYY-%A?*
*UZ4,-Q$VE4Q/9IR=?<[MA1&AA.&-]KX#7$Z M@>\$_EX"$]R1#9).3&=1_7ANRN)0@:&PYGB4LU^]*D'0Q]/9;$C("0E2.ER MM"YJ!?+TT"C|[NK1F2FX^8A7(E) +,*Q!7BUI*]+*
<)T7!V2$N,1Z LH^8"=A MS/SYF|;"JVTM8++CNAUSW^BM5B+Z"4F#08B,*[V48,KUQG;H8JX@!3DKXHR2 M%@@3P N],_(#012*U$?_(B)Y X+A,>'&1'\|/91\=+2+S5E;J: $3_H]"FD*
*M'!,V0\L*E,,%[LN4H [>INVV*#&KL3S_U9$<9(QY6TEX|;I,2'>O#V1!V9)U)"M7=L$H*-M(C)2@HA@9QD6R MV)E}(RTR-R#N!V989$0D_HV*;;V^]ENIX<"?@]XSNV*
M,JJ,+K"$%/ZY(<#FGIBAP|:7S EU1D@J:T2T6CU'05RW$-FN3TI)<4&_" .W.]$_U{(Z?0'&)S M/;L^49P'991Q>U@I;A+R(/R:]4[N.KF[E|P18Y"H5M&@ >V/%-*8J$0"+V&:
M"B#]Q"PK,%6NJ!$-'4<[+.D(.Y74;A6.J@[\UTGS@T@SY9.PQY?&6';(D$2M M+--+HHB!ERH&_&EN:).4,0H&E3(#"1/W\3U@$R1P?2>FG9C>7^ERJ[PLQV(_*
MSA&134I05.0DPIR,P2,D\]H{:DKRI'+DYN%"'.@[<'8M|=P8QFP(T"&8PV% MM[^E1#\X2!@111^:"%7%^+;"@AKP|+H-T&V >V9SM&@%"\"O\D?:?5;144;Z< M3-
BV|_0V6L:VA%DH$P,'#PEELWC?2'D6^5E!{,-Z06]M|I?(T/?A4%525/W+ M)VQ49[1X%^_[1Y8D&|-[`55{|: Q\=|U)+(>L:!GZ#2(@;G2VM6.-=[X=1NI
MVV#WC,ZW,]G>@YK6WP..L+EM$\BO$MY\TE9'[2Y3R??G7S?2[[/3;39G_?, M+@/S)(NY?R(((_W#%W/3>_GN?]Z^&HQ6]O=. ^#KANY?PM7$<VY"=FC!88$;M
M"CIQZ|3M7N(&QW"!QS>>K9N,C65T_BB;1TP'<+$YWF2"_%3MIC-56\3T644 M]R"T5&@=4PKC35$;6-G>2WY[IV-F;R(IV1KOWGX D6?+UZ7V=J45_(T]2;_M2?Y(UU/Q".*
[$WK.!F1K\E@-_0??&CWA=MU>ZO7(OUA5@X!+Z+|HR/M4%PRB9&U?G)$7'!FO" (R+U M^U1/@W.(VRJ5\22G;L+_4FR;WF@4Q%5:--/TZ*U*>.%>9?!W*TM&E[*^5_ MV%=!?*
F$JCU9R-:TK'MM-W(U#[5=++1|!V#//;$42XU6S72Z_-@6-6DT$D?K?L M9KZ'V1%&Z0'5&Z,7(NOZ!>S; H$BGZRLQHICW>_/:<-K)QA=;< M_AD6Q(/&5+;>I3IX#/<#F
XQF>Y!5C\|JNV:HFX]Z\U7<0FW8-=>K,0T^1D\ MD'I-<$XM:86 A>B("E*6HM#XUV&S0!2[A[|FI_^QUBU^8R-7UX,C]#43*
*M<#K>=KVGE&:T(=!L=6XP4(=&*3>/SVFFDN,TN-06MC)W?3 (><'-9VE):.^NB MK=AJG(S!SI22"]JBH[&XX8;EH\<&(!'Q8FK=%IK?4!NG99CUQGD689[AAK<'M8_<[#**.*N-*
GP/4IXY.GDYB1'5!'--?5%=L,W@ QG>$W?- /W*#WAQ0=*1Y M$;RQ6B@K;T-K71?EKD'$'PEF/>Y@UAW, ^BDWB/@8?>[W_HU\)6QM?' %3Z_S MBZPL(NQSO?),\J?
^(LI<%TJFJOf%?:Q M\\\0$GA^1FT5T.IY4\,)F9XT-.[@@P*1+[**PZ,!TU\GL.74K,*<0ET/-PB MK? L9BK!=7\%0W!W2TM"'B\-W0#Z!4YLKQ*F8 M*W)'-!HS9H=.QBVU9E?*
*W^]VP#6/IAX (*SL68$8>)-$Y[]MTDOC17 PRKO9 MI(/&S_@5Q/P$HX!!XDGVQ,5<6@UOR0\6[*/E5Q(B$3262P!%KH,5%M2=6 M(A% @T\#&7$++7@D%2U';9B*
<%R"=26M>R).79^[GHR^DBAM"&O+;\3GOT'\A MX=_98=29PQM2@EGA 8>&K"TR0$Y.PG,&#*@PN.W&(<|E|"[,XE]3L.1R)#"%^-C\?$AN@#^7-U3@^3$XB0
M<:X71A5'>#YIW.!:000).L_6V9Z9]?G%]%CLRJ)+M<7 BV51#^)&Q/2SAAU;.MP,>'=&Z%^SYLZHVM#]'+/>0;#-?KRUI9S$\ES9WCL%R@H-"OKP"(V2>U6#*
M.K7IXP@3!$/(#Y@@ E[M^NF]W0AW.'58:NG0]@QOD@+]+Y)!4O#.5+N!.M Y4GKAJ/<]@4K6_,HJLB^7 >V)8$FIE4>
*_N3POX)/&RI2UH8":.#6FI[_T13,V7,,K3X%%#S"3SWI_8_^G3Z/-M-*P;BG5FD9SBA],J3@)IS--*2:Y&!L#-O'>SA#(?8:>+|!PD$9P0I=M9V,D(M^[?CKVU]P"CJXWF-*
+VV6QF@M,/79J^K$?5;.@U#;R2J56^)WDNY9 MT:8]VN.!MKTNV'6'O?H|L.P,R#U9?VJNQ>4Y:VQ4GFW!^<3LS"OPM,+SQ%?^ M!:Q&GYKE("F>US,M<]F$(Y1XLEO9R10?*
*U[,1L(6)=G)V!KZS.IQ'$_2R/:#R*M=98GM0I[*&"\A)08K2=)#!JOG6U,-3-VU1N(R;L>ZO:B;-QE\F1@7+#/=C+K'8PV(PK!?*Q-Q10L\A9S=4=J,ATJUY';*O:FNBG1_M&3&JJT9&>-)*
*[Z3(E]7D0C1JPZ-9C&,ZF)G0V<>*S$6(KW#/4ZGCB^*DG:YJ_MM&|SS]V@#:XG;^'C.3&HWFVC3GT;8] W;""1:%?P0 38&.]]_D26^J$MN;R6*
M!H. ^&\0JKR)%L]lD79P:E'7P(!WQ1.)RP/^Z71?$C> XXHP-R3;J6Q" .A MC0.+R*UE!,P'=9X6,FDVO@[0YQS\WYBRK^-J^A\L_'M^BL\"]FQV MMJGJVXD]/*5*
O2J1;W##/3IXT8O3&RQO5&0>)T+$QGVVX8NLK*>:A/[MKO9WL MIJ";Z;YX'W'(8UK:VGB|B";O!|7CQ--=ULJW5(?:T=Z0+X\GBV_5A4ZZJ8*T M48>;V9NTF7FNLQ!4$ M"1S),+
[XEJ4$$I"[4YE#P{)6D/@(H+=ZQ44HP5PY/G^(+VPC UT1V=G6%|) MN,(L%U>!6H177C)E#1,,AE-91$E&S(:' ,ZC:(2T7E.MAA\0%:ZB(B-%&=8 M/IR5R0 #
*=*0GVE#%28_0Y9WVO",[T.#(SQ91Z<)GBPEKT4CMV^5(/W],D%0R..TKP M-$CTG3F(&5%S#HK+G*DGP P%K4=>!-K,O \8^HT1H'-#_C8W I>2==D@+DZ. M@,^SL+VXQ<0?*
*_U(.>]27!JL4487"\T.29T'*DRU(*$NVJ|_@UCJ3N"&B7;TT M-O-@BIQ0.9EXQ>L'4L=.2!!LC@Y.I0I.:|PAR%*U5BAIR7$#@Z,J.%#*
OX%H_./2&S:B6TYV82V&0%"66,O%4SDKH-ARW##A "U-MCH$;.$>< G)U^1$Y>Q1YJ?#2:"VWX!68SP1\R8808<7VfQ4RO2B0C1L*]W'-M'W*
@:YPMS$8'@LEZ+)'P)8Z)%YN+HS;9)}1X+IP6|5)EER:<73'N&U@ 1!A MW9!7]W)?AGTI&N"C! S2:ELRG)"'AS+N""K=2X5Y!.LBD6,A3&9X0 /03L5NC]I3T2PAW(!^]K.8APW
*MO*XK!)*$1L%>$SO^YB#YEBM<<KDWJT17D&COF_O;3:VIQEN>0:"RXZQR,Y-7RCG'SGF"UA&B3NX]>3 M$V@ 66V-39#Y% 67^11+IT42]*"=&B=")LP4P[7KG0%6/?*
*8N\I4I5Y4(1FHF0 M+&:I)$5HM9.G;>P+U10W 5-0,#K*OP-K\M252B!BU^X)NZGW1,&YKC)+Z^K" M?&Z"9=.%0.Y*WJ-B#6"7&2SH3*(RL<[>OH@)E[ ]L^3C<_JQ4M<^3*D+G30*
*MV!+D*K/D?6@O@<$;\>=<=")K,]Y7X(O_!4X*1EH1B<000))K-"^I?;44V(>S M@UE,M$5BQ#?3)2T3YF)S+3.YONHIA\7P1R3/+K9T/M)?1C_]+Q=9><#(3NW/ MES"LQA^WF'!J/F(^L*
Y>4/[?11_:MQ&74 Q;P.VK/O1CVMOT<;@O+-V6,_F M;//M&4;:>)SX1 6P32=PZ18RC:,3%(*V_!D%P=LK>C;.^*6 ME:,%B7)+6'UTFO<(:]WCM%:"6-UX'(QEJGDJQ7PQK5?*
*KF3,>,,4@W2^,M3 M(Z4X2188SJX,$N&G$& O<6P?*OO88RHX|]S*)"Z-714T@$8U@E&1><2Y+2_95EL9/]>MXR,8J#9 HD%L#3PF44Q?6CE)*
*M/2HJO1WXQN^M_GWD[^T*5AH"VQ>+EUU/,^=QDI#4W%%4-IQ@F(^^97 MZ.&N\,">XO/31!@MT;#|!Y NQ@5Q"[!E&&T*@B:.?+|W#L<0EE]Q",7"^(), M?*
*KAAVKE>NBD4_<*Y!HJX,Y668\EJMEQA9>;BUQ0FXO7B$6I% 9@=V" /A2^ M',4'L/E!:.<&*;YOYYR"6Q@N^=JL7'^T0_]EJ)!4[=":'C;$(UCCBW,+HX)Y M!!9J"0A9$IZX'2"J$>.$=,=E*
*X!4E%0/D@$H:X%JO M$;QZ?4 H8*PHG,M!?8A*5%ZQ#A_"'=6^75CY_G2I:?(##]&V.0V5Z2(O2CF@'O M*A:N2*QXUD,(4AI/*]9\0*]O&RZ(UF MWUO&^RS/MHHG1 T<-*
*JZOUMD6-'HYZYD*P\29\K M$=#GW&POJ*R{@)+-\O+H;=R1)T6CTUP2$6U(WBG>G">>T])%W@IT#,7&5;*(-M*6!E/=5UY#*

*T0=\Y(AGL4%=YAK;>_FK'5E%]+_>>64YX^B='K%&$F,0[Q_"8-MQSGYO,;TMMLQ9"]{EZ'M09!&&^W7? O.NV^G2<&%AW/QSX2 5,Q9,><%&;^N M##RC-KSHEWAD7EMJ[B%@:]@,AT06MB A\7P(D\ %J-_0]_!3':)%@Q MWI^W7-D,.S$U1\BK^&IF]\YND]ZIRAP.FQ;6\F2!.J]+&C,QLD5PD=_8.+0 M<77J6HX3>%H0(7"CKK#]-H&D$KDMQ!5HN4U;98?%[)8T\YQV..FN85M\@4 MZ$=I>'P+^'NK)X&8&#:RK36\MZ]U,+A&(X@;CFM[M7"NLRQB@/I MM/7&HH](^P'13K@1+X%B(,S1T%Q*CC#]17<;IN(.?3C0=Z6P(*T\)LDQ0<M^]fl\ZN*U ^C<6-K=ZP/5Z:T!A>O-Y,1R&&EW1+_,D@52#-G0?NU\T^G@V![M5_Q/:1TS7LD/P=N6<*/>Q%32W=;AU000;YYS^3RJ3SNK*P'"UYX9RU%$YA4M1;I9D.2_XX*5_V]&3D\7QAUE>8_E&?(:7.[D"A=-A?D>WSF1&N_MO@+M%K&ME]&19Y=)=J+F81M#+/\.H7SZ;\4H'Y_"'.*9]&W'NO6O=G38MSRH-M?KB5NNVRGH\WZSGKLIY=UO,)V[WOPDS)010E(=XL>37R8;%7!T9H9?:J1]&_M$[H@/.R:83?%I7L-S)^Z/4KGQ2L3&/)$)Z-^;SP<3_1<[I.T3'SOV<_O_OX<M#*NRO(*S\Y+@87B9623G@-0&DO!)'>E?2Y_QCUI_/1R:('(\VH4_@?MBI7R9*1_ZFOPAGO=/]2&<03$XFN&1R2@MO2U:-,+GD5=pZ8:?X\!]!P4TWS>98S_MU'0C5V+2!;F &L?#R33X3OM).'R8M!G]RE]N?\M2,A0,>Q#I?V/ XR-Q=FZ% M6"X<%@B[/IP&2"$;F.?,$.)IQ]+ ^PSXU1G6-($US}_CW14N3)^+"S]K$=1J M\;V;_-<]N_^6Q9YK**3K-,S272M9#!"4ETQLM/Y:5)ZXU8+s%^]N7 M,KA3L=(GR[!NL;<GNK-" M.@C1.\X*VFL*B\22U!++Y(B5P<'VN 45VV*#OX9IUL"N"1#-OQ65$1;CYWKI?5/O>&[/,*L&T6\/CB.L_*(MMJ9(X^@VS'2JA$&?KL6BT:QO!747>=_UTH#F@>U?T"CRBRIZ0O'0KEM)KU& M,,U>+;6$3ETW5U>Y5BGD1-"G/'0-PA^P< YVO,&\0<15:U2LJF$(NIQG5Y*G]\+3?B^7H$8:$V M'[.YARYJ*Q&0#+,$/E0O%I5X,_4(&6MQ_J8V?_\\)&=3T0>14<$R85ZJ+J!? M@YU4#SA@+U9I;KDD/1G*:494J1ZF"ZI7ZR(2+U9Y;KW-EI!:?%&QV'?K2JN6&+ %M'4N$93@>$'\&=9$+SX2DL*G;,A]U M^^A>^XCDC^QGILS"'"|OG9I7/$"$MJ-O/Q&?O1*X3N7N+G+JR&/MEN!&K4!?O MB\|F(.|%SY$KWR) 6X##0;&*-A4Q&G2"V0GF?00S2,^4-HZ99H0FQT#0653: MLE^_AT@1%&(25BZ,R1T1S;\);CDB/K]/1}BG$8P*8.T>.4YUYTQ%!{S|XP#O MYAWPK@/>/>5.Z"]B*LW$@_&]3[%L(1S2>;7ZNFG6KAGZ(\HAOZ.331I2-S-> MC9H^G[++BT&Z=@7,Q(959D!:=F4&C]T1_!T,MK^-->,&^WYHU?>)),IR89J8Y M"-=*\^0W=]6\37'U]>?Q^*N!_,/1U^OIE/TA&"\DG4nH);459;_^:,RWW=;4Y M?M?(UM5$,%[0+XR]?/77-B:5H.S!3T_700@BD==P'/C)T[I$ R&FY,"*>QH M \=SM+6TD(*PLRVEWDN)C?IB MHT<.0@$,BYR1SU%P[=_#1KH&K(+)ZXPB!ZSQ-,G-IG3"G2@IH<(?=NB)TRD M.Z1K+%+$(4*X_I8=A*;AV4B$JKB5$+\[^^+"MB'B4B^0224\78)8 F03"L/\-']<,]0>^G MJ.I(N-_;EB;"BS\|.(GE&7O7>U]QQ6)3 *P M,+);9X^1ZG,;L1)WTX@RPW6>-/;4$)Z?N 12=S\GY~Z8[-"2@EH&P_20!)T6\1@B8=D>]R1(/]2HZ5]TXDNR[>Z MQ8001"K&\BFBW#LQ09H-VX7HMV(OCE5_N:!!+U$-9*B%T(&2)EG)KQ%2NQM>5)-MWR?_[0L&!K;T%XG*TSB+132TQKX?,.(IB'\ZG"I*^S0JUU%NJL&[SQLC3>V*.MTK^2. [30TG=\'"*1CA"_V:,Z"%B",\6"GC-QE,L7@N#E7X^"\6\L@'(V(QG<9M>Z'E08U7Q9NBHJ(%;M)BH>B7)O]$KT.W$!<<3C)V%HE7I(U;1.X.HPE*C_A> MYIC$QR'!5]4G,@7I".=9GFD&9UAF<;&T:,'E265;$-Y_[@SWA*ELF42V42A-M!=K9;%TC=;@F*>#% BWABSG?.P<,_Q-7;L85$(RE-6$;?\QAMD=D<0 MC>M7*=" 3P7+!<2(V%_&RA$2HMMOI08B-C/A3O26KA"-MMGNNG3;BNKM.M^CZRI6B-1?WRT15>J>P.=!J,I$91G,;B^J5^))_B-0?+T?S M;N%,YO3>KHZ)!+N&L3JI:#_@O MF%7FNAA M'T<[M/(MC7>7POW#I' 770JW2^$^V12NK0^67KG'1@O^< XQ0.C2]T^%HO^MJ\>BJ'R4PI$D!ZY?@-@3@1T1<;,)8K"W\4DF9E!:L3TW@B.#"LU&"V*O_,M8B[0I^:W%X;,FU/+;Z]+.'&NT?%,E#X@VC8R5TY\A]B,ZJ]1G+& MK1]HS9YV8-ABD*"LQ6X,36BG"VC1%*C7QA.?1I^]M-;X7BBB(U+]+8((0 MP_CGMDWI4=L8;T(W>%)R-U"\KC(R\B6F&1$PS[=(88$.%-Y&I[2-)69)-MO)7TF18LSO8NO3+DZUE,3D;?VU8MA:1+++YDSE%A8#WMJTD>,2\Q7&9R=H?/, MI+W7=G#O>'#]WC_*D][?P JG;G$Y^8\$U"@N\ZH^CI/)]ZVOW% 44$);@5*) M5=G,OY3J.P>*:Z9*T(4X. M^Y, ^1L'T")Q:A%-"I^E:92)"-_UE.41->*QA'IBR%-U@10[3LR.9<-,.W(5 M=!2PBLI',SA.%'"%37F& W5]L#>V(Y^&V83G5]-TJ50)"DT*&64;XG@ME"%6 MHM"-SPMPDG-\C:CCA-4^DFV>M_#0,\DPAD4C8O *IO1V4_7$E6BC$X,JM",* MS-*K$[%X8T$\;AD]MWVIK0YKUXC!GM?Z2FI=*\MB*658^8F.A@L%E"_TM[T- M^>)(3SYS:1%7 4X?U\V8DIV/1F*G?-MH"&LY&*E6(3,%FWE=(L-/<>RTP9W4 M=]{TIO/H$Z2?4CN/,(O_Q,#*E;?KUF2"M:G!X TTF9?G1KL)?'=$>9,+ ^QY, MFOV& ^']".A;L-AG=\?EN/5C=#/]46@))"SNJ€UL%][5%3>J1-8!AYHZY(T4<$EG.HH97A2; W@():5U<+XT=.AMB!ODD$3 84&]W@3L M!/#=_'C%B]4?6=^24DYKFZ4x_Z//AP9VR^]+KZ*&ZP"0WVO\6!NTHH'B)P MT?*%RT E\HN'7@_#SR>]E\(WNL-@]-[O^,>8(&E/=@_'J^_2%QZ=]_5K@:$M MV&.82-A:,UT_G$?F$53\H-=$ LVIL$5\T%?>LG=54D'.NXC8.\Q5(7$+T6,=QU=7%WY?MV1=T+AVQZK%2=M*5 ,:,0\)/5W_DH9(.<2\+=G3VL-^*0R(DZ8#VN^CV6.\R=8_&$8VX..%[QH\N]UK M Z'RCCQ L-?9C5&)^*_'[B%CP@P!3YM!)^"8T21L/D';H 81]?>,I'=M3> MB70GT@_%D\?U%EQ;LLT^=Z+5B=9#4HIJBN2W5IW[CQ$[..C%[2 T&%M_A=??-MGK4AQ%ZLV%L(7H=O2&3XQF6';^SPC=W)T)T.=ST9M%V\S_?L=Y0O.INDD[R'MD[R*LS24WL]R[6RK_<1=B8=&T(X$UM!N^?# ^72>.G3C>+ _#K M9V8*,7FY6TL%ZC-]@-J9.I9PK;C]CF[@%0G]_=4G9X$)M$^ZN&7Q^>&<*Q5 M>5 2FL+!-I%0*Q$*EXMB9]1._.M7;Z3N3O+G)3F<@;I2\|\)X3GO(VXZv>QD\]Z$<"_/IDKS@"Y2; M32=MG;3=N\^&%A B!GM[+6BK$[=.W.YW\)4@+]

MX;`,)N-T/)W"=I]';/;.TD$T'T>#V7PT7":$V6P4-Y1%G)AH,E^M!M-XOAY,_MUV.DHHN2P2@=3L?S9#U<3ELR!5^%1F.RZ,^&PT=+!S;[4\6_XIE)QR9>#T8&-MZP9'9CE81Q,X-T;)8CX.K8?@US[,X?(5':99EUFZM[68+F;Q>`Z^[R+%BJ)X M8@:164>#U>K_;^]:G]-&DOCGN[!"E;M4)2E+2!K0 V=3E3C.Q9,

*<(L,EF2S)9&D;R9(/'ECW0],Z%@:,`S*6J8[@A{10RSW#LP/3G MK+YE4,OU3? 4%#O,M!"=5]<,&.=16W>;IM.DVTF6B&,=D7N2I7]SI+2'!+8 MA+B.RCPL8C,<7_5\SU!#VS.9 5FK-[^+OYH]W6S'/@<F]N+T*ZUVC=>?;] MCWNT?7N!3NP@:S.?6F;8G1-?E=)WRDDBFG;/].R^V(:OLM%AW$PZAGH5Q:.*

*M>/=M&H81&C=LOA2PD/4SW@8\B,K.WZ$RU7/OC;^LJ[CVCZD_[IVT\>'=.P7;`M?YOZ\9W&?4I>=H>ED^ZP_$KC6)EM9WZ6LYX""2|^%B?"KHM8M&*[4+|\MF\BA M"#18KS!)\GZ2,V&D.Y=7!O%L$YRF;CL^8LA01Z6^8ZLM;*HD#"3&F"FA[VX M#2)Q@6:WK_ZZV+!W65TY[KC'K!B +YS>,=3)BMR<0N#=NL(JER"Q(LH X;6Y MTJ,CI,.8)7$P)=-.+(8K#$FSM[W2H MW$9YMPN?XWB)\XP5SON48@!J=<,RCOL"0_C ?`HZ".:DX!XA208N8==(C)4R M,!&P.I-`X\R.E$&19@7MY_A,L$IA7)2J;=C'F0*^5@VBS$\9/I&F(R5C<0S" MI?+!X$E_%U'"S<$1;TC\QILAD?9',X3!Y*CO)VE ^S[C=,$E"AM&@@;.K$$: M@2&$Z>"3 MJ,3R#1KZE(6&+85P!D&B=D)X&\4Q_=1WX^+@(&I1F$R=/TU&N!\,CK\EA3I MDF,_^.3?4XWCM/$!@+6&L G"/3$'O!.DT%!.>X,X&3%6WGA>77:.DQ&1)>7G M,DE010"

MF2@+1R' =&()'%S.9/$'J^B6Z6I5%'**YT-G.CXHQBUET87.6(4.M;>.2F M\[NG2;%+?1(§D'E8S=#'3@#@E|+ 4 /7,2RWY5DL"44SU0QU,XO;3PX&D?H MIOE@<#2WF1=$-[AO|O[^57QTB+`J=M!KIO:3@%5, $G KTNF_T^-@.AA6R7`M8$K."4$4XNI:$MJY5>_8>,.56Z*>ZT/PM"F2ND>?DBXML%BQ:1CQHP M4%&N=&VN]3!HET:L%Q11XCXP,.XA&&G[LG8%/ORKIB MPV[D@O;I(/)B2B\>R:/Z'CD@>E*S7FK-'2)L'"X"D=GEDO/.W<;P9\YDG9; 76X5#,_M)4E[ATAV!+ZEDV@'2'}H\ =(.2PZY1=80'*8U$,Z_I6E##/N10RXQY/RT.[I ME?7W<_3%JAZK%*F;YX.LW6C" S';=H$TD-B;-V\M\Y\:]EB$LV82YN>(\8; MRT+KR^*//;%QBH<1/UF64]QL/4&&\CU=GL*>]6'*

*05+M3863(X$C_$Y;<6WJ=@[LJ-I6,+!1!UK'@=B,I+!UUK'@=B,I+!UUK'@=B,I+!UU

*MEE1'+HA8Y\#KAZJJA?1(*L*EW-,]PC;47O;6.4A\#S!+Z264/3@N7CA4'O?·M0MJ9^.Z+OKSK%H@A;>1'\"'D0.9:]W.:^]4@A3$#M\(-MN(VK(4<@/W>^]J(6V;ZU<_8@8-B!F0'9SU%3S"2"L_M-VE%97BKR%15F*?]{WFOKOJA-"3XR*\A7 >L\DC|*]3IDH^(ZK#9#OV.+WTC·MG7$;F#IG5)*<6WH3L=H'W_$X#T]'Z'=D'VT##("XW6J2NG/Z>]!VF9ZF(NQM%,"\GU-#[,ZG;NF\7BC'V11(&48@@2"[;L0I@6]1B\3HXR+4&(0A)K%\|$\-MP*_+XI(.")3H2MELX3;*<&/AMMS?Q_MY],95FBZ7$5[2P\X((O;A_(S@D]f$M6KH*FZ#%$&L>T48/;/HKA81-*"^97^T'M&C/.?OL\IN S .@R0!O1Q>8@\L M+U\|@/Z-SK;,P%-R[EH"@P8:U&Q@=,8; R/)+O^)6F&TL]7_BUF]=4K[,N]MR1W?:2MS0OE6FVF#LOU0 !;6%5_0EK_N+N[A\;<*Z4 MOUH&N"K!J#:&4S;WL;NON)8*6$[MN/VEMF-]GLG@1)H'5%;8J.<#[8!QK$T9 M\]$L6%QURF&:U)AU=BCM^PTAGL6%## ^V1>?8?7G_V-;&U?8D:L]ZFBT-OQ;; M'9$UK<=A_'68E;]14^IB%NY"QFS*<1&_O5Z;L6.GD01?G,';B[XZ'EG,&?TQ M!AL"?!U]&3=^X\H#;D^Y#Y[D;7&[?98$!A!URV!]-W=-&M4@G^VJ]7NXI-7DG,}$@T6-Q^]Q0!67^C,D]$@+MG/ M9^5 3..:|[.AE%%"OP&MP=CG.1T\BY<^1,. V1312V.)>^TA1A(Y&4WDPY21]-MD\2 1WZ 4B'OCE/(G[B08/U\NRM'+P> 62(OV[|;#N@A(#4N%DF!6[1;YR. M@?M06BDSC;;OS;[0G""@BAA9(_<\.YMO\,]Y<:(_5MCKISP"(20I#:XF:N*]-M<*7D9> DAY4@3# <$O1DZO\ZD<1 :1 L#M3#-LES/&6#>V9OJP7MXPJPF"S MGD5*33V/MH$ ^\0A_]O?0.G'/IN&4T6"[1QPHA21D#Z. 0B5F41P,;L?>/R M_)O.*%P"#TIM=591(G#(0XQE.3M6\Z3_=Z\.#9J5'!PIHR,Y/*+C(\D 8AR8 M^?,3Q!YFYNN1UAQCC9RCEQECGPY1ULZ]&<(<0>8&/R])3 B.. R9$|D>#6S M1^>S*(D^7Y 88$+5=C$$VF1CH# =9((<%]AVE!*3@K I=:2015-%V*D188NQ M+H?%#G?I?TH*F@B+CW::E. <_M_0EB(Z P0F(40PJQ5BG): 3,KC:N;&QOAJ{OQH"7[*T6.HW-X*Q;&-\CK%R*L@ MJA#9W1AEBU!3&*1*HD&]C-H79:0*KX5RR((3M ^GGL/.=?%1O MDX2&5]WVI*#2D&7E%R?-?G\\?,_O0ZII/;)!CMAHZ%L.*[3Y!,RD;JR!,$ M@R(8=?"Y""/L+]4X6@C9ZG7&"9)(TD2"]+F@FV(*PJ'Q*HS.!"F41L_ZA@'! M4Y4X2L07=>H09A%Y%S/;WQ^)"!>!9TD&9KE.0$J%Y76SZG.R(Z?]VI8B.]8 M"J.[&FE47;A9I(&5XI)-Y'27_0B+CR.GI:WK1DT,"U6IL12EA;O28_G]< MTI7;.67!!HD\"EW%6SL<)C@.V627L[I+2*!%8P'QX.9T1)XZG"E94_R,N(XX8=31% M+]-/5Y,.<%N"D5J9.&G$;)LQ6VD7KF# 4H1T*Q9N<&M6!2 9A#'XGBA<+@OW M1-CK=;@PG9;>*9CX;SI.M$,;RM4*PIE==;QCEE?L6SD$4L.8IH-PH2!GFF"56 M7S5[BFWHF7.QW!:PA[$ $;I1-P@1I=:@CHJLT/C MY)'I%*$Z>ZB!0DZ3L\M>P09[!)MMT@&/?'Y2+T!]:S6H.A,@TG1\V?;9+90@,KK M< MZ6&**0Z)PFZ!P@911$;>VY<:5-CF@S!35&X8E(V# M?H.1$!OJR"7/AVXWB#^X#2/#CX53]W3'G@J]8^TD631,B!?/Z4Z\A S%S6D4 M3%[D0&X+>BQS29(CIU1L4NYH8.PB+. < M(E]_I;P W,;N#GMXS6PVI[M[G"2$[7<OA[WD#C\D.B&2ZO/*GGT,1*<@($H MY05ES#' I8,H.8OR8.O3?1P]<[KXZ?P\C,I?HX^5E9I$HH"L4ZOF*-E^%Q.L19U#. M'0)CI&H[2H=18T"&34H=1-14396TFR4\/@$+B83I0HJG)TKD&,,KW<5"#+NT M%$./:R)'%@%=E)(U 423:!|&)E>HY\\B!!6,>G&D\S1Z\0FWE?P@\ID"K@]U+ M.V=8/'Z&Q9.9&(;UG(UF,H@R#ZHNI3"#!#?(\#/XP@|S|~W^:+Y P/UO>XJYN2CXF8H-218GHT+0R?$!QBQD8T+0|`>K1];Q%*R?3HY M,9^<@$V.1R?G||?/?SY^|<5A39 fM!MD,AMD#/!5H=M+ ^+8 ,R;5 X;D8Z'P5C^F44MKL&@!PD'4$3K;$M/P36. ^ML,!7FTH/21']TQ&0',*HN70H<2N<)D;2QWC8 M1&6O[\>K?:H#P@(A:9@"&'Q32KTE@TB*K02 O57DZJ+'U>7%$Z#;?.UH/H\ S(6)BAEXF01 M1B?Q@1EC"#@!$E6\HAMC!]D\-RU.'N5_AXP4Z?SP?U9A9D#40+5)G05YKE1?8IW-T_Q&C)AS*/!YR6PA$Q:3J2Y<]8+B]$ M1:(,5]_A7DJX(Q7T]0D*, L$PHL%=A/F/'J4\;EN%I\;#YYY/]S4I)[-2E3H M=!09$VDP9[] 1,>S&' H;)%/)I)%&COI0$,13B?1N% M/+L9>+.PETJ %6GT_HW'1Q0-GRH8/AIP%W9{(D_5.V0$$@=E')&SNXQ4OE0N(&LLIYJ6<1-$ MTI\&08Q9GNB(R)67E6,Y>/TU.C% %]ND86<:!A>ZDL\A) M$$.Q.>";P^>Y2Q2E&M5VP#CWYJ6(PI0RYDNNJ&#OLYD(:>YAX?+!B#*G Y%##RG =.16W!J8BJVTJM_.)^L*4\B@JR$DBW.[!+NHL(S4-L #*K-3G! GJ1R=>_M/A"4*X?(E0(Z]C^V/G<3#INL78P;N@S9U:4/G4)]&B\X<7$=KAEY8W&"_25+MS6^91(*H23@1K2*50\YMR%4322$$TLK(}^H0VGGD+Y?]A+<5BVU)=*)G0T[M40U9$R6RMC871ZQ&?(OQ[1V_@UPKQR-.SI#>?'K$ZT"\18O_8!!%3QR M.-5C$R;#@[U@&4+&Y"@Fl.QIKU[9D!6Y\$#36-S@H4@16HH7I< 0W+S]YH A MA-+]CK#'C+DX9Y/S(39!7^P.0W-3%0DMJ_?L4K05":US^_=1$?P]20L,I0!IMA0>+9V,=M^050>%0;%E0X^]X3SYMHF&CQB'MF^>R"S'[Y+-GH?MF0 T.#1^Z MV<+W0[]SSV-/18>(@*)ME@JC'INY-{(dU3@8,^PT2+E+8[I2_KZAJ2T![-9$ M7:4.'3]3CH:BHWDXA\2QVPCW/LUS(.]NJO0V6:PV_ $@24!#-}JC)I]?=LJ_)REA:-#>;\',IPUCU@O2,3FOW M^1@*4!M R,H8M8$=.14F&K@UIH$G2GIEUT??9()T@ E_VH(91J269Z.8/*

_O"V3=$>Z);Z!7M+V%Q4:7ABQY#F M8A?9N#D4#=AQ8NC7)#GI*C3*AK55\$34>\)>M>NZ7R7LUB)8@OQQ"EE1(0U5 M5$C#QRQC[I:H*="50I M>SGDON$-]€#7Y&>-.0[]A2K?NNWTOA5PU'B=W? *E5E],&*4VIW>]+(+X MX_O 19,^60Z"FG,NJ];UG(\>&>)L\#O4S,!UT-)GP60=Y9=1)U#/++A(38]3 M9B(J7B9+UXO"(<0M=T(DL.34\G(=>H4A>'O[&.UH2FE^7"HA5"QH#UY\ M&O+'H113{V]LE XKZS1FADF!U[''}PNT0J4D#@^KM1>5G.)W*CS)6.57/XWE M"U0A*;+ZT@DR?F6.9'JR& [9AE+DL6O"AN^%AA,@8K%<:$&=R9]X5^<- M 1*]2(1(#!9)2I 5R7]8=ALL.>Y=A=+E-MA&6GD MZ(X2>E-D#,C!6,(`!RZ- M@SCZ";A Z^0NU$B5.@U@>>><'R)#'='#1"Y&RRV7$L-U0D&;12)\RWP>%5GP M?>/O \83&6T~_WA_L"=_7!S-,\X1_?SZ?$B?GQ"CD=X'A%)9F4K*}' (TPW'4.3HX\N"H6D _O^Q-/86+(X0O.%*1)1W3#T9.)$/H/.+:]D! G4@*! MAXIY.ODV2MO*]>.S5KX'LQ^ DKQ M=W"P2K//86'4]@O8IY>!U+)O+++Z[0Y@[I);22VRVZ!D"VPVOXL@%)F59&Z+X M.= @0\4!U=I$/(3ZZVH=P?/@2"!4![IZMH/,$-"U(-@A7X#@HA1'/PCI@<(-M/;V3'=AC98#B!KC0 G8DJ4\81FH6G;CAD1H,T@TBDZU:T&LZ=%388+FP|&^.(16T*7]?I,@Q. M#,G7W=2AQ;8_O?\%75|/_G;/+NJF7'L]nN.K^Z^8*F9 ,K7Z_F5\/9WLQ)·M?+B1QZ#'(*T\?I4.Q)&R1^@=9!9 2DS_R @5-$8= 1#&Q"#&3)=##R$K*8IH7 MC!\' !H[!90*=2\Y;L($G:>DD!.G4<>]_FHJ>T$@DK,@G7E($8^U8,54HZ%,9+$>N'055N06]Z!N:,/8/&#L6(&2L3F [ILPALVC0 MBW;K1+.(>5=X10H):[''OP.|\=P8Q]<@"I*CW!(%8<9>4)X"#4N2&8U""%XLYIR$\'W!0T1!8 M3BCVINC_1CY@MRE?-SPMG8CL+EYPY/I4QV2_%;Z$_IM?CHVRP9%Z O!'*#"'M4@[R<4EFMH?I.2)OTI/[''W4$T]3W?>48>,HA,I7R6TUV9C\!]] D@+6 HIFM!# M^W'+M9(DY'CI:,JZ\9|/^3T"-=CHN(.CS(H:O?>810\I5N-^(&F2IDG$":OV M:&X:-]%RT'I=I'0T --OZ#Y8.)H6P14@?WZB -|\ WIHM)6$FF1[+DA2&A[X1WESIX]6B]0I/ELYAA=[@ MXP%O M$O:003]&G,#[^$_?Y/05#,53AJD$9]'SRG=72 1#%2P*K HP82!,/!43O[@8M>S'!+S<>\^JXT'2O)62'A/4Y%+;D,!-CV$+/8YWUW+WPV'POG,I[X,%\+Z36 M>,&UU>3TV@)AT!F'R$CZ,7WJ93%A4!9 O8QSIA_/A2\HY7W8G=V/YT(!KD\L MH-689:2WV2:%,>SH\$G?]G:$)4IS:O2X'\1+BE Q:HWMR7X+H-.Y9SVQATR#Q/;! M^4\X! MJ*&0N<%+U10"[XR]&HX?S".'/8!8_+!FW'"%#9_:U;!)&{(2N1Z@=9Z0EE M;LI5*-XQIP#G"PG&1(CWIZ:ARMFS1)/L?\OTIZSS7!6[$[ZZE1!O%A1;)*1 M/5;QTFI'@ZSG<(;ARIV0LL5%4/*GBSBK:[.(AGP2O6L M4'U6IU[DJRE5GD51"JA0/W\.>]H;__55""6.'#[6"1L,9;-O%8S736%Q?^K M$P1C(CKHD*%-4[[_/=C#E\19]O+M2T((*(V696*2VU?Z[LGN8&3)Z)T7'2&%I(@\4Q+A"DJT)7(=*_;,TFP!X M$R:5P1^DU2JE)HB'AH>"4;0'[4*2HGR,L"6L#GY[W6\]?_TZ/NWGXE;Y*G22, M=IDMFI=X]AV27:Z]PB!2>CE=37 47,I#XI!?(*]NAE#=SL+HTU(5ZM0[UA'M%<>4-(_Q9X:#TS#P3*9M.12.%*4]PP8DNH+#I>1LUGY[@!YS1EQ&TF](@XE(MQB =,U_\9TAO5*]\GZT<[]GOF<4AB2%)[9AD*%A;RK(,FT53=[2.%6B6]+H&2 MI?-7/S$1#7<7?TNF[WI3Y*S[0\#&.VT@U.,H#.OKCG MA-(8-=1@[5M;+ACA"P4B%1 IM63/>)-B!;A%ST =U<@XM'\2X@'?M M;/'5^7L827"=7@\G2<28Z,_?-"_R$@1_N H!"#5O^^"K"%N#6U1&Y3*_Q M,/%=AZC@PB/EG#0R;6SW?\$!CAQ"3Z.IM_8#/V:FT"->548P$WJ8N.%Z#U/\GQ#UQ1S[47U=C3_H%@F1T>';50.9S9=2 MX]*,+?99Y>,/#QTM'Z)!8:44+9@LD*)OR4^D4C%3*%|7Z382=R856G)K*>B)BL&)V!B M4>A!F@Y94-GH\$;1<@ -3;(=CTQP#.)WH]'C/ . MS1Z)ST5X<[>0 7"%,C[$^/"E,NOYH5]@Y/^Y33K;0BL:JW!6IH#"%E9I*>;F TV^+6 MV8']QTXJ@"9U2-^B!Y(B/X\$39-%(UFB&:E,;H.III/?"X5;>#3I$B;8704A M"9<[]@JD"6T.#'6,0LH'75.B7HPD>:LA%A*BEQ>-T?@/#5"RJA/B8)0!P1 M%H.*?\I8$[0!0+A1A^7IFY;4'0B2\N$0'T^$%4VR/%PY+,RQ')8!KAFX?+=@WTS_&X/=0W(\I!L_fZ2*;6-!!FS!P<4:X17= M!?2BR^>RJ:(W6\R=E_Z6>5<=(+5@0^0^-U^>S>D/.RS8*FW.QY&BG+HAK+N<-MEW-^G"6/6^O>%&K_"XC$50= M#2873P"YT7OU/EF-6""V%"BW)BYK'HEN=G04T!=A1],-60@5I11,Y0*JE>H MBJ.ULD;<40I7RGE5#):N(]0KA%P; 1L0F8GQ//2&XNF3XQ-0.R[#Z-XA"NHW M8%(<[F/@,$94E1'C%(%OJ.XC1SY9A-$)C'VLPE?&HTI#*S.@K*NJ,P\MKG0% M-)S#?\/^.(;G/3,E.9AJ;QP]^6Z_!91#]]$@$^F(*X$7;2@## M)VI& 5UFSL)KFAY2F!EEV-1]ES-KS4,$0R-E;'3_"B>FH/A73=!D_QD:#*1' M'A!?MX'/]FDQM,W^K]24'GHT"M^10PY2%,$T FB/& M?N6MLS$S/$?\%/_Y^:*0A>4$8::9T2!C/.(]!N;,8.N(#2CI3((H M&R%FV$!3_&?_&2GQSE6A4"4@11!03W)AC"V^-4(1-,6'6969FX.G=;Y42E M\S0D^H"6?8>;P MJ.1 67U=%9)P6WVA=)/ M0'WLJ]N:JW?(YA9H8P0YW341'Q3 E.2G,Q M$=C9J44*&KRJF2#9;I@@MBSTHN"W>D\NT/4M[L-A5U:4O#2" '_SZN@G%,ZO\#.OR+NJH[\^8R MC*"]O?ZQ+H[[96M;'$*XE/!:JZTT&V-Y'-!FL.L!\I4\,%>,]>,4@=1(HD/PV$6[[M.@7:H&Y'->@<&D3/O,5ZOG6BG2JF,2:.]]>G,K-::Y,VYXGP$F]-=+>B+R >G/ M&H#I69@Y.PW7DNKQ""*U+4Z029&2-%6T1>.R*"=ZHTB&KBK(@ 0H3(?<.AL<MZ2A"EY%$C*;!""L-LI#?($01]%(LC$]2<-;]DMT2%5MM2Y59 !Z1+< 79[= M5*\X2MG4"/,)^8:$'FB_5*+F<>#X>0MP@@]RK E)>,H M3N&?F*/,00*.L@4M*>69Z.D]#!LBDQAH0XI=]Z2P@&RFZK#=K %+1>_]T8' ML]@$BP:S0DO?%F_-OCK&W;39-D%HJ'2NI'L\4M M;29]*V *\Y>!O_!=RM4=2%B#0"+0^)#B8*^3WPV)'P^ZJB 2$=%F7C(CFP MT4J#)B"';(_F8M3C!%,.>F M_>KIOX'P8@AF9#,=,WU+_3LK4!$F_X63.^R&I&3Y)UT;-LWTHA&_@G:'5@1H MS?M,&91? ?-=4);OCFJ,&5,3L=O9:,4PIFW/ZF3A&\;&S1)6K0+0%%%0!S8Z6R\&3Z$Q*)KXJ>5/P=!JZ^J3I0/SEE@+3"1LP;#!8,H0@.<_XS57,"88:H"/7]-M!J:*%&=)\H*&9@=7;&O$U:=R0^VH$_/>+E7 V6UV(']V*Z5/!:UDN+YO?_9-M7]BKCN47^\<=-4"A+?'$_]<:1VMB!^?.!NXUX6=67$23I&JF;O!/PACHDIW.N3590.R8T ..4'IH$@9 M%8EAT;F!^>#(YVE\=Y]8\5Q!* ZHGL6-2\))')(_]>M78=R&7Z7CW*E"6,$KF M.%JG:9,"TZ4T E04G- A_=P\IN\<'_WW79IVI*-S!,]XI 6205M-.ZFZW_I MFRE]=1BW8]JG1EB<14LG$/'3<-B'Q/?8/RKLG/(]9=*8O9-;@!H M#;\#6<],#RQ:5WC"]Z%BDF=9]5A3E9[=.JL=U4DO/HS*K M-759ND))=@R]L/]%%5 \US3?UQ1M54K=NQ00=4QLH,?2#?X63FRHS"@ M/[!LO6-V0.IX_8]Q.DPN;W-I"$G\4[!)OXK\$#>6CYU>_[#KNX<*_G!AP> M@G#J>1%8B^F/LV@>/OC7#O\((=TC$(78DR(KT^!NUUI"YUM= MO<1>><,73V=E536$U8X&I@\F8RW/)!D&M-3^-B[!UP&48+[_]%%C(4> 2=\%F3,@QOYX.GS5;3_N4 M8\.O>_#OT)-!W%^:]YKPWJ8H=9A_D=/!+'CE2;-@5QIP O)8/I1 81,,NA,O M'1=SCVV_BSWG,D1 U8HC^'!QZIR?1D6A>K;KL[.DWVID=,,,.SDN=E5/D4K' M4%+,,#4[XVPM>7CKT/7KK0TQ/& VNZ&EA/35]84W:-VKW\B>IT6\]"XR2 E5MZDO5P%RE\]NX.999%@+X$2%_:G$7F5"I9((<>8;09XGJP)]^A\ZP'&)1PJ24<(H MJP \@Z1,)MK9\8E60.2K7+RXN]J#EZNKL$'TO:5W?PL+T M-7D#3+L M:PN\BY>-+V+,:S+'+EX$"3&MY'OZDD:D_EWDC)BI">B4%O(V!FLGZ&0"4FMQ& QF%64"TIM(>PI@HI#"'%S M0I7?@3I(;R$>X(I<"_R_"0.7&_ 4MHUY_!8XG%63$D4+1V.0B!2*9BWR0NVFV4&XM:0IYG9I58: 1.O:E2XI&/7 M(1+!U-WV\I>D9@.9.56:+$,KI'(4S1T&)0#EVA(=*UEX:"L(OI*B@B/XA!M[=>MF%+B,*ZPC64D#3;FYASA',GO6V.43,JF&A.3S;\1+?4.Q!BB)7-!71#0:L*]A M,)LDS'04+R-]5 *1"ED4JJ8JP>E=).4)T2.8IH6?#,+&(<0*1-CS[MP^^8$9+ ME'X:&F$P3C;1[V?30U^LT^NKR]G=S=5T9/SE; 4ID\9TM-LHI"^>9 >6[01B M(*GRQ+9F[RINDC+;\UB2G;"EB0IH>L4B>8DFS.N0\(C+3# CI=TTKY=:ZJ]#M=*;]NFD5LFS7Z"]:[<7O&$&)GAHQN0ILU8*BXMY6[])OX3_0QIZ4"B_>ID_5++<>)<1-F?^_MT"Q;?O44 4T)E'EL% ?4%\+(-M@@^*&<^BEDBXC:'L$2\6 5M?&N__??Y*6ZSB670=TFOK($3#*CGC&2\H8P8! M-ZD_8((^4:(TCZXCR[fADL%6$2CI_<1'RA(R?*8\)28A=109#$RP*3QID-N81ZRB%|> E?N>]$$0)RC" M*>@7730<)S%/;*'SQA*0#C!Y;-7:M.8Z,7MAD&_7:;E_+8"AT-#I<3P$R4^2N% "3KD):?8KN)<- ML.>=PL?$$$"\K0G+&2"5*0]5N$PS%2%O< (1([=1^$0WMG>Z>X@!4_&*E=0$ M"SQ_8?N'8VCD+PKNKKY[}>)^?G7S!4W/YE>_7LVO+NZ/ M7V+Q.0#N$XO&D4.!(_ =C$:OG.]1.B#*1C25\,5,*27KC?#R[*RB]-3KFT-T MHMR@K951€U9J:=%A&D6%/UB,@D16U> ZQ>"%Y1;7/#ZA44;$-R@,G7A1"'B MQ_1XE;9*WS4W>]/#[Q:4X8!BCGU6\1.X.@ZXPK@&7'M G\3N&3+C/#YQ4X8_$GW%R2K5=F_[G \,S5;/(@3F'[?[@\A32H)QL@SRVP;"VM))URI;I9)L]L@211(_<6L2I!+NN6R63;Y4O8>@]^T3$H=\/(N*Y^_R_O;0E M4249'[@R@)=%83%AEV+.%< M1N%;YG(#+/]5,Y[YX$;G9KFZCL[fLJJ.H:>!MS$W@;YSCVEP%HA]/X%^PMZ?F3.3QZ(J9*RLB)D:"MUD@PY98%9R"=WK52 MQ1W\C!*!*/"R5)J>YYLR@BC,,0R"_3*,,)UN+I2[Q/:)0F?8=JQ#..8AZ?X M#KOPZO07OH0_NZ,%5GI.]=>VFJ E" (@+,,@C2D?GN6;\34BFMG5X#RI[K-/ M8(+ Y+=F?PAP HC=6]QZ-\2,4HR1\+KG>RK(:+SDZ-X__"-.RCPKDH&CXU M*A\2?\XR3S9@\^8'_@)OJ;:@;X1DHO@=D>2]X3$)>(J29?;7FQ/ 81'J9 ME[N0$3UA5%%&%LE28T=5&K36 M!&+ ^94SPWQ(P(()*U8"9/@<.1,LP[*F-$BVS MD&,@)OWD>,4EF:0-<4'I0$I13=ATM_I4@&@ W1-%@*OKKG BVW?I> '2K!E+4NR3 MRMU4>B(M[YV%:/:F E?$2)!WP+-1&?3!B6?)0*P6Q9?(@=Q85NM\"3],/JZA M>2?45!%2 O-%,9; IVKYNYB-/GCL!#]3F&CWV\>_8S>9AU^IB@@E:'=WV,/K MC9X.TMSA)88"TW ZG,I&,WQ.#R0!&\'TR#Q/9]LP362);=Q=5_V> S">K/E MKEE6B"D7I-BKFK7(0GI^/"95$4TFBR ,F6JLF-5;@[\1.TU%]f?MW"'D_T$Z*W M@W_"IR8,C.8*ZI=2?!R<,!*404A. U!BH29)?6'P;=^Q./)T0==G%N#Y*@JW MR]4EW:10)CE.J]<.F3.L9L3N5V/: ;;32M-(<(^_5<[L\7JTWP.9/%IE(@Y M6, Y [^AD[Z "7XR 5B7?=GQ)QZ'LN>=@A4&+D*SIR-GSB$[?S'8AK$'8] MQ7Z">5HNYMK;'7;#9<"H))ZL^YIDEV]M3N0%?GMU-JE&0E3A,5++,ZCU4"T= M*>-_:U.G6LC4^7L\M7:^MR(FBJ]UAK:8/KGR'DHFETA:&UY:TB4$:5\78R&D(K_P\=XX?=:#F8@ MCUEP'3W+?]NUV_H)0U\GJHSCTQEH#.)WJ]'C/ . MS1Z)STI5:[2.%6B6]+H&2 MI?-7/S$1#7<7?TNF[WI3Y*S[0\#&.VT@U.,H#.OKCG MA-(8-=1@[5M;+ACA"P4B%1 IM63/>)-B!;A%ST =U<@XM'\2X@'?M M;/'5^7L827"=7@\G2<28Z,_?-"_R$@1_N H!"#5O^^"K"%N#6U1&Y3*_Q M,/%=AZC@PB/EG#0R;6SW?\$!CAQ"3Z.IM_8#/V:FT"->548P$WJ8N.%Z#U/\GQ#UQ1S[47U=C3_H%@F1T>';50.9S9=2 MX]*,+?99Y>,/#QTM'Z)!8:44+9@LD*)OR4^D4C%3*%|7Z382=R856G)K*>B)BL&)V!B M4>A!F@Y94-GH\$;1<@ -3;(=CTQP#.)WH]'C/ . MS1Z)ST5X<[>0 7"%,C[$^/"E,NOYH5]@Y/^Y33K;0BL:JW!6IH#"%E9I*>;F TV^+6 MV8']QTXJ@"9U2-^B!Y(B/X\$39-%(UFB&:E,;H.III/?"X5;>#3I$B;8704A M"9<[]@JD"6T.#'6,0LH'75.B7HPD>:LA%A*BEQ>-T?@/#5"RJA/B8)0!P1 M%H.*?\I8$[0!0+A1A^7IFY;4'0B2\N$0'T^$%4VR/%PY+,RQ')8!KAFX?+=@WTS_&X/=0W(\I!L_fZ2*;6-!!FS!P<4:X17= M!?2BR^>RJ:(W6\R=E_Z6>5<=(+5@0^0^-U^>S>D/.RS8*FW.QY&BG+HAK+N<-MEW-^G"6/6^O>%&K_"XC$50= M#2873P"YT7OU/EF-6""V%"BW)BYK'HEN=G04T!=A1],-60@5I11,Y0*JE>H MBJ.ULD;<40I7RGE5#):N(]0KA%P; 1L0F8GQ//2&XNF3XQ-0.R[#Z-XA"NHW M8%(<[F/@,$94E1'C%(%OJ.XC1SY9A-$)C'VLPE?&HTI#*S.@K*NJ,P\MKG0% M-)S#?\/^.(;G/3,E.9AJ;QP]^6Z_!91#]]$@$^F(*X$7;2@## M)VI& 5UFSL)KFAY2F!EEV-1]ES-KS4,$0R-E;'3_"B>FH/A73=!D_QD:#*1' M'A!?MX'/]FDQM,W^K]24'GHT"M^10PY2%,$T FB/& M?N6MLS$S/$?\%/_Y^:*0A>4$8::9T2!C/.(]!N;,8.N(#2CI3((H M&R%FV$!3_&?_&2GQSE6A4"4@11!03W)AC"V^-4(1-,6'6969FX.G=;Y42E M\S0D^H"6?8>;P MJ.1 67U=%9)P6WVA=)/ M0'WLJ]N:JW?(YA9H8P0YW341'Q3 E.2G,Q M$=C9J44*&KRJF2#9;I@@MBSTHN"W>D\NT/4M[L-A5U:4O#2" '_SZN@G%,ZO\#.OR+NJH[\^8R MC*"]O?ZQ+H[[96M;'$*XE/!:JZTT&V-Y'-!FL.L!\I4\,%>,]>,4@=1(HD/PV$6[[M.@7:H&Y'->@<&D3/O,5ZOG6BG2JF,2:.]]>G,K-::Y,VYXGP$F]-=+>B+R >G/ M&H#I69@Y.PW7DNKQ""*U+4Z029&2-%6T1>.R*"=ZHTB&KBK(@ 0H3(?<.AL<MZ2A"EY%$C*;!""L-LI#?($01]%(LC$]2<-;]DMT2%5MM2Y59 !Z1+< 79[= M5*\X2MG4"/,)^8:$'FB_5*+F<>#X>0MP@@]RK E)>,H M3N&?F*/,00*.L@4M*>69Z.D]#!LBDQAH0XI=]Z2P@&RFZK#=K %+1>_]T8' ML]@$BP:S0DO?%F_-OCK&W;39-D%HJ'2NI'L\4M M;29]*V *\Y>!O_!=RM4=2%B#0"+0^)#B8*^3WPV)'P^ZJB 2$=%F7C(CFP MT4J#)B"';(_F8M3C!%,.>F M_>KIOX'P8@AF9#,=,WU+_3LK4!$F_X63.^R&I&3Y)UT;-LWTHA&_@G:'5@1H MS?M,&91? ?-=4);OCFJ,&5,3L=O9:,4PIFW/ZF3A&\;&S1)6K0+0%%%0!S8Z6R\&3Z$Q*)KXJ>5/P=!JZ^J3I0/SEE@+3"1LP;#!8,H0@.<_XS57,"88:H"/7]-M!J:*%&=)\H*&9@=7;&O$U:=R0^VH$_/>+E7 V6UV(']V*Z5/!:UDN+YO?_9-M7]BKCN47^\<=-4"A+?'$_]<:1VMB!^?.!NXUX6=67$23I&JF;O!/PACHDIW.N3590.R8T ..4'IH$@9 M%8EAT;F!^>#(YVE\=Y]8\5Q!* ZHGL6-2\))')(_]>M78=R&7Z7CW*E"6,$KF M.%JG:9,"TZ4T E04G- A_=P\IN\<'_WW79IVI*-S!,]XI 6205M-.ZFZW_I MFRE]=1BW8]JG1EB<14LG$/'3<-B'Q/?8/RKLG/(]9=*8O9-;@!H M#;\#6<],#RQ:5WC"]Z%BDF=9]5A3E9[=.JL=U4DO/HS*K M-759ND))=@R]L/]%%5 \US3?UQ1M54K=NQ00=4QLH,?2#?X63FRHS"@ M/[!LO6-V0.IX_8]Q.DPN;W-I"$G\4[!)OXK\$#>6CYU>_[#KNX<*_G!AP> M@G#J>1%8B^F/LV@>/OC7#O\((=TC$(78DR(KT^!NUUI"YUM= MO<1>><,73V=E536$U8X&I@\F8RW/)!D&M-3^-B[!UP&48+[_]%%C(4> 2=\%F3,@QOYX.GS5;3_N4 M8\.O>_#OT)-!W%^:]YKPWJ8H=9A_D=/!+'CE2;-@5QIP O)8/I1 81,,NA,O M'1=SCVV_BSWG,D1 U8HC^'!QZIR?1D6A>K;KL[.DWVID=,,,.SDN=E5/D4K' M4%+,,#4[XVPM>7CKT/7KK0TQ/& VNZ&EA/35]84W:-VKW\B>IT6\]"XR2 E5MZDO5P%RE\]NX.999%@+X$2%_:G$7F5"I9((<>8;09XGJP)]^A\ZP'&)1PJ24<(H MJP \@Z1,)MK9\8E60.2K7+RXN]J#EZNKL$'TO:5W?PL+T M-7D#3+L M:PN\BY>-+V+,:S+'+EX$"3&MY'OZDD:D_EWDC)BI">B4%O(V!FLGZ&0"4FMQ& QF%64"TIM(>PI@HI#"'%S M0I7?@3I(;R$>X(I<"_R_"0.7&_ 4MHUY_!8XG%63$D4+1V.0B!2*9BWR0NVFV4&XM:0IYG9I58: 1.O:E2XI&/7 M(1+!U-WV\I>D9@.9.56:+$,KI'(4S1T&)0#EVA(=*UEX:"L(OI*B@B/XA!M[=>MF%+B,*ZPC64D#3;FYASA',GO6V.43,JF&A.3S;\1+?4.Q!BB)7-!71#0:L*]A M,)LDS'04+R-]5 *1"ED4JJ8JP>E=).4)T2.8IH6?#,+&(<0*1-CS[MP^^8$9+ ME'X:&F$P3C;1[V?30U^LT^NKR]G=S=5T9/SE; 4ID\9TM-LHI"^>9 >6[01B M(*GRQ+9F[RINDC+;\UB2G;"EB0IH>L4B>8DFS.N0\(C+3# CI=TTKY=:ZJ]#M=*;]NFD5LFS7Z"]:[<7O&$&)GAHQN0ILU8*BXMY6[])OX3_0QIZ4"B_>ID_5++<>)<1-F?^_MT"Q;?O44 4T)E'EL% ?4%\+(-M@@^*&<^BEDBXC:'L$2\6 5M?&N__??Y*6ZSB670=TFOK($3#*CGC&2\H8P8! M-ZD_8((^4:(TCZXCR[fADL%6$2CI_<1'RA(R?*8\)28A=109#$RP*3QID-N81ZRB%|> E?N>]$$0)RC" M*>@7730<)S%/;*'SQA*0#C!Y;-7:M.8Z,7MAD&_7:;E_+8"AT-#I<3P$R4^2N% "3KD):?8KN)<- ML.>=PL?$$$"\K0G+&2"5*0]5N$PS%2%O< (1([=1^$0WMG>Z>X@!4_&*E=0$ M"SQ_8?N'8VCD+PKNKKY[}>)^?G7S!4W/YE>_7LVO+NZ/ M7V+Q.0#N$XO&D4.!(_ =C$:OG.]1.B#*1C25\,5,*27KC?#R[*RB]-3KFT-T MHMR@K951€U9J:=%A&D6%/UB,@D16U> ZQ>"%Y1;7/#ZA44;$-R@,G7A1"'B MQ_1XE;9*WS4W>]/#[Q:4X8!BCGU6\1.X.@ZXPK@&7'M G\3N&3+C/#YQ4X8_$GW%R2K5=F_[G \,S5;/(@3F'[?[@\A32H)QL@SRVP;"VM))URI;I9)L]L@211(_<6L2I!+NN6R63;Y4O8>@]^T3$H=\/(N*Y^_R_O;0E M4249'[@R@)=%83%AEV+.%< M1N%;YG(#+/]5,Y[YX$;G9KFZCL[fLJJ.H:>!MS$W@;YSCVEP%HA]/X%^PMZ?F3.3QZ(J9*RLB)D:"MUD@PY98%9R"=WK52 MQ1W\C!*!*/"R5)J>YYLR@BC,,0R"_3*,,)UN+I2[Q/:)0F?8=JQ#..8AZ?X M#KOPZO07OH0_NZ,%5GI.]=>VFJ E" (@+,,@C2D?GN6;\34BFMG5X#RI[K-/ M8(+ Y+=F?PAP HC=6]QZ-\2,4HR1\+KG>RK(:+SDZ-X__"-.RCPKDH&CXU M*A\2?\XR3S9@\^8'_@)OJ;:@;X1DHO@=D>2]X3$)>(J29?;7FQ/ 81'J9 ME[N0$3UA5%%&%LE28T=5&K36 M!&+ ^94SPWQ(P(()*U8"9/@<.1,LP[*F-$BVS MD&,@)OWD>,4EF:0-<4'I0$I13=ATM_I4@&@ W1-%@*OKKG BVW?I> '2K!E+4NR3 MRMU4>B(M[YV%:/:F E?$2)!WP+-1&?3!B6?)0*P6Q9?(@=Q85NM\"3],/JZA M>2?45!%2 O-%,9; IVKYNYB-/GCL!#]3F&CWV\>_8S>9AU^IB@@E:'=WV,/K MC9X.TMSA)88"TW ZG,I&,WQ.#R0!&\'TR#Q/9]LP362);=Q=5_V> S">K/E MKEE6B"D7I-BKFK7(0GI^/"95$4TFBR ,F6JLF-5;@[\1.TU%]f?MW"'D_T$Z*W M@W_"IR8,C.8*ZI=2?!R<,!*404A. U!BH29)?6'P;=^Q./)T0==G%N#Y*@JW MR]4EW:10)CE.J]<.F3.L9L3N5V/: ;;32M-(<(^_5<[L\7JTWP.9/%IE(@Y M6, Y [^AD[Z "7XR 5B7?=GQ)QZ'LN>=@A4&+D*SIR-GSB$[?S'8AK$'8] MQ7Z">5HNYMK;'7;#9<"H))ZL^YIDEV]M3N0%?GMU

*M,=H -=R.HBP@&P#8>MF[58!(67(1"4E}(FH0LX04DY5$,V5H.GD^7E.'Z"?GM-MQD&C^^Q(_@"W4Q%5ESQB3V;DH#@!)SAP!0=0,(4)X)(>5P[Y+WK97P0>A)_U-M\MP+@P@GBHJQ+>R.+UCD(78$Z-DBTLA]Q1KI[#/>;/@#H! (K-K|-Y-"&4; M^#^IANO'USI0>Q2#G8-HA)0:N"7Y ;- I3RPUJI""&DE&X'*MS6+))W3E2(-MQ\KY"|7Y<^S/7W6<;R_[04WMD-D*<*JE+/F&;=N5EQ@.*24QJ<.Q7N8C=(0-M^K^F)=RSL(XJH0E0>2C< .4<&,"DAOHO4-DH0[-T5,>EOPQ$87|V?.R7D#?Y-M*D2&"(UY^XX$DBTS6M%KN!R&;$\WN*<6$CX&|DT*1F]9-D-HU/-MG+=I"-0WCE@(-AUZ]DC\)9LPN(BA9NW<7!,FL\-4_6V\ )<D3P&SDF1-03D0%ESWBMV@&2#)BU4R70T!\2*RYT&X4Z(:G3?E-I5^I?5[2*RYT&X4Z}BU4R70T!\2*RYT&X4Z(:G3?E-I5^I?5[2*MQFN&A@TLIEIPI-KFDVJJ?*H25<*A<+%"DPT.YGO]<> E\1AL(0LJ&YO-M1K'@C*X7HK7;H>?0BR.]9"01>;D=5&DG&|;C\|V9W74N4*" 9W:5,_Q<+|-M*$2LCE> E?K'2Y9{(H\K+)7Z_>1 OLJZ0@\6%)K_Z"PLZ&+X^+SE:V%D/<+6V@; M+**%W27!TGM=;O9A]L]."B19:,96&D>#[+[WB@I9AH$N.7C!$:);/$28U/%- MI7;4>4+,ROAA[YRDP!JU\/7'R% H]V.C^;8]-9-CV;LN[YP_P$)MGF4VQN9% MW;A2M^@%GSPF;7#YX#_@1ZW\"V$DM=P_1,L$TNUN$?UOGF1U|['*

M07<|XUN>_9YO^E_$?#J^\1GL?$:W/D)M?#";IZ_[MSR-M;]&|:O$_NRGF;C^_MF(7_>P(N+,.%5CU]J!2-#5(&72I\8'#[+BOG?9_$6RYH_SW(-C?I-(NW.EH M1^(M)U9X^5R0ISYB_NM!S4&I2DXGP-^'BW -A;KB'S*IP(^_M=IH@%[ ],LP=5?-TLDG#-MR))^.@:|M>4T3%>NVA>+X;ZT[OV (*"H>C=(ZJ)0?U3%&2TA[\LARKF^_%A+(LR[#+@.1UC# M_]4L%OD.O64N7'J$2Z7R1[Y>6A3U_JQ;+U9$=DT8@G9WH IZ:@,HH!"E,&R MP]NB7SB$U"PL4%)\;GC Q4WCP|<>" M54"+3/3FJ8(8SO+2H_FM>@{JM M/SL1I0_(CE9.R0$;7&CPRL=N62X_-Z^O=*

MXM7M_88B;D=0\P!"9Z_Y"]K%";@H(+N.PEXFC-C9PK-\Y1E=^.E1 "JU"4WA4 M1284$]S8-2!2.2:R PY")S2>K!8'F QQ20X,C>;]D MC*XY@T5G9-43 "2T!0//4*/,G+P&A;.2"FI\JN,&+I-<[WXBL5,:LKSS>)D2#;_^\>?_XC_MW^>BE\[_G'W^XR?\'_@_WH"R\;,H5\|#!#&A74;"AE;_^L=/LR|__/(GUA=S MR7[/IF?SV7__G+%\CH$4'8%AMF)]IRT1B4L) S!@4L_L1"LU:Q7#)2(A5=XJ'&*, ,L5G&Z'JM+LU3$!V6S-6EO$9+V%@E:QNN("'G^94R:9"_%G?)8)SK^S#&E M#.$,Q/8@%?

RQ+T,)7DCG\@1N;#Y*B>F'"QTPSED2[$'1M'GZ#U]ECE5U MVH&]HM(UR=+*DS6VIM^T;V=6NJT1FMZ"1^,&RH@ER+N)_4[&4UAG!@O-8"57

M=QR.N=G"4!7$"54..K3G_[GM9AOBP:W78ZA^H$1:/## A?*X?I$ R83YH:>M%=^;_3!CH0S!\:'4@MF$V#!80^!L%A9KNP\&)IBH=&BV@N1A+LL MH9Y+]P -0=3A"Y\2**$2BL&C-BKY!@)17$4^$7F$7W6 ,:|+0$"T1PQK6 ^GF(I MU:=R2]R1M69DL1%25;KN//QITR5#2D]M@2BC'Z'!45^;#T]TWZ5_NKFQT]M-M]7UB'[PAAA M"R,6<+7']Z?P3R6#5!H:-OR\B/OP.62R.K.".6&((KK"\B<&77BN@1$%M%9AM!Y>V!/8FE!#&=#CQAM>15G@!^&>+ Y/%R_;N RIC[_6#-SN|EQ*K9;[M>@PB](:EQ6X:LK 'P4$^X[N8W=/;@OD^(-Q>5BD,=C,CVQF>MUO"6VB(LE45 M9;%]E.7/X;,7^'EIJBXRD" 0/+-JBVS5T86A3C#5^:,.LM'98J]0%NQ0!^/(-M7+ GTA296@$<%+|B10"):N>"'#!UF;MR2&.4\RA8656^'"$B0;2/|^GW*$$T-M;1F?9K" -688W M./O\94:W6 Z/>QRE3I@+*)8:72N8 UQ+4#8T@B!V _.A6Y0&:UINM4/8%EML MJPV4M06@%2V0<953WJN:QM0>VTH5GR#J.*EK}AI',:3S:EEY\R"24L8+K MJZ@('22=T0/>-GD4BW)7F'1/U7E)+/HO).U66R4-EM!G4NI=IX$19IZI!7.16? $V2BH8)+7*NFA4]0N144 M;QG1.|\O4&$5'K*J4&=FQ-@?5:4^XGKT^RE'2#A+(-3]*U4E_#1+R;<@MW_@ M0GW#@UUZ_-35">EG1BA-6.JO(+1/]&4?1?[7./9_|&'84?S,;A;? G<&MF])Y*H-6,Q M+%@&V> M@_]%AMSP7ZRPU(X%QG."P$IUQV+4>&P8>PXH@78_*/8562@:',N$\U@KDC26(&7OXV[|\3/>P\8#D.|5;">V M/4;|

R<(JCIFCGUB5FEM_;G;9%X$;5+T@*AO12: M*Q9E94=/ 9+0%A!$U&'1P'?;71@?$"*>;LX4@$1ZT,CXVK0,&33'(F4E]H&/-M^2OB?R0%O68[]NG9#G_[%_'G?A@69)W#3BM%| ^0VS>T^C8DF!79-8^;UYPF M%QH&;@NYW<81+3<5@]:\FW,4_QOE'OS.W>4$A!4^>,$"-M)=LNY$N7_E2MW4@%5D%-9?X6';T\.OK ,6KU >P-M.0)HP=ZH,+,2;5VH%N> M*NI;U3*3=BZ9*N;J2KY;V"-

&D@=F+"MU/Z5:QD.$Y\(D>[,?P^RC:0$_^O^ M[5<\8!'3Z#8 HK,>S%2<8-# 7<=@+|DZ5=T9@PA\W6P[LQ)X/S-O|L:;#RR+ M/QH)FOG,&.;

MPH(3#^%D^SI{1%9L|4KJ9'8[" 9&V(}'|<^@PWJ#'.]T>|Q*DOUVC:+F!<@6= M2G"5EIW!NK-\X<$K;U%+=U[ZAY+((W.'W,<)!0!^=KT'B+/+]"+Z7|@UR>EE

MO&#$,9%1K5HL($7FE&*DSGU3-[N=QD&!*NU(2P[#U\EXW7IAR+EB#Y4_R'KY MX^#X_D,+6Q<=\T5P?4]D55C@7]DY$<+\3@44,0"C6&Y4,_;WUT5"8FP/1T^*!^ ;,)CH#%%R%$9T<6(5XOK|:A;P$HK!W)XTGMO]R(I [$2!9S*2QU#P7 M8]*8[*#%S?O%1X-C8U8M0$#1]#%S?QZ029YP$<;N!+%OS]C M&X#?B;9% 5'Y}]P6!T58:IL,1G6((003,9>=/C_4D6?W<'1A%6E8-FM(2U;_M8[S.ZUWV7#H@NM!XX@BDAR+B'1 2L2&,)Z5NU:O(?I[0-MAOTZ)';<>H8.BF MX/'Q

MGY_&M0^'C4DDMA_[WXN7\A15)S5(#K@W\3_N;EZ_GJZ>;AZ>OLZF;Q\+>'Q:KF[#,>*R^W%UE[S9EF*R'<>ZIF&O*B1[],(W3]J.N M12S[N#5U>,041@AI$*^LP2K\JC#6L7&_Q?+2 20'CC]>;TB*NL$CP?K5UH7E!E?1^U/,15(=[_56 M!.37(O%9>'Q!CR01M!_;2A1OP:T=)X.?EAUHPS)#-TI(R+L3!E1<&8\BI'UO M,&OZ" +7):FVP$Y_)BGADX015L8^*DJWH

1JG]YZlP)#6) ;Z.S&Y]BND8$(] MK>P@P$HX+A3&92(&'KA" >3-)3?PN(50S0A8E^_S>+2K![#B|_'I1CH*M%@B.\01?4-NB7[.I#9$KBNHK\LGLCGQ27))/P]Z2HM-"NW\4#;[?; [^C']@\'I*@YR=X-5K M >I(SKX7D*;FJ^\IA7C^EGE!! 8XO*4-7%E\E|K0);F_JU-S7/CL3_'JWW* MR7@6LV]#|"9B7R?L.4(_JCDV8SK.1T116,$,_B8EE-E<0,Z=B)Q*ALYX+N^\

M#!^L"E_WSKAV:POV!U.H 6>6/G__4W6,&|I P2U+2 M:YP*4[V"PXXG=RSXJA0@_N)0E6MI:6!,J0.VKH.\^H^@%?^KWQ]>>-Z+N0 M*SRU^Z(TAI:Y-IR>MK"!Z/W^+

MLI'DNXJYO,^D_1U=\C0@4+H^1D[!FW@.LN3[*BAC%5]Y\U@'8:)UXBB-:)*UB M:"9&@%LO0[F8]A*X3WMX&W/LZTT2F0EHT0.E<3K32V)I82'PDP^R=#W#\ MIW?X:X)VW>*

[Z5(SO-:,+#:2[-0# %6)]0H(775$/U@?+2($;B$$$1>QWB<& MCL0Y><+@U!V6Q[Z,38=NHA7Y##, MR')K#!7#F-N;WI$01_?[,X"MF (3G/_+]OS)PZJ.$|>\ML&^1) ^JQCBP+;C# $A M8V)7[:HZPNJFBPSH*]_'8@&4L;"UA)=Ec>Q7[K&^!'V,7\3$UZ_I*5Y>GI-SA M#9N\\79!1NU@#Q$6K"(O_)ZBUWB58;D700.&5'%.'==S@BFP!N4O"-@45-)$ MR2I.MJ3(R5L8T$IF.N9@<-

-$)$*MADI%?CY14RVOFLYT -F?4K+=R5-XG\;SX M\^@%[*8)1%]%/A9&$_XCUNH#FN@EPT5OBSO"T$#T3G8Q+1%#)-D,..ODH.9L MVBE.4, +HDQI#RB72(^Z M6BG=|M;YL63H9N2G41G6:D-=@(4H5=C_L^_!"C!2VP.CY@:A"HKA=E,MX!\ MB'.8E,CFOFBNCG]X$^ <[=?1F\PZK^H$#!>LR3X MC6:M?99>5<.YJN41(B4%4/?

U)O32]$%]H:GO%.%ZDO*4H,X&/[*B[0)3 M8[!""1;HI2?89KX3 -]M=V%\0(B5-E!<0*.1VH|_">%5WEKZ3K==:JH'-6; MWF4])Q"B:,;S\^D XO-)_H6P3^[0N#4)RIUSS:"?.CG")%[3; M8\4.Q(5;8I]C(@&E2;D'OFF6?2F:UHM-BW=]L<'[VL2AKS!+F,]RXN3])

*.UQU55KFF/_U;KA$:E0]!=+]X!]HJ1=I5>%L,:>.OJ'R(<5BE-\P9)-]9"' M^(A|U E@T/K(I#SRJ1XM?L2+3;Q/.?$N?F!P\$."I6&U@[']*DY<"":CW^-? M@F0"%FYHBG"S3S,LQ29:P=!TKB. YMJ^EVY D,7_@;?FW0L)/4M_JS:)=5G/ M"824[_.-ER0\ 0JE67=>&<< 4O=5"8MW[M*SK(_:B50?8Y]M%6V6,+#Y!1K-9 C?-,W8T3UZX>"YBG]S++F,Z]:C[;"6#K MW81(FRV5V40RU DPGI-XB9"]L]=;,//HJ T4SW EP(A[]".O+ NQ)-N. M)Z20:]34AV-6QCIQ'H21418F&BZ(=)/I48BVQ^P,$%BM-(.T7<@)%!3YNUSE M":(]!H"]6/AQOD:K.&$>@(7W@=*!#TR* <8+58R\)+&/D(T]J:*,"+VN+Y"[]HX%",M%Z3B"DW++PF[R"HMID .O&6]>:Y:V(L1.K_M!+4_.H'[.R^!F+H4"[JAY2/|+.&P$RC<G7ZLP=.FDBD':p&* MPB[')+KE/_8!:R_8PJA7G^P$]%H]1F=|,ICG!("'"9)WZRIB!4C6H@T!%T$71"N3<|E:.$#FP2!8L T4J>.,L M%YP/*1.90:A*>6]8I>-!,=*)$^)EF51!N>+?G=APC[T%J5FM5TN=ZB-.H(Z: MCYC\!!-,I .= $$(]F&>'BKZO[4WRVLX,7)_3Z#=F)81O8]_O^C%[*+,F@Y ME5^$@I2O^%LGSD71]3??O H!0G8@YK.= ':XZL:L.1$FO;2OOG&O?*O7G5EW

M2+$\/1!@^9,KSX%2#G2"S@P,W]'27#]E%,N^!^.M^:P0[LM_=H*TE18^K8VS>983P)5-L45E.)))/F:9X5|$RV#GA;2D"8S$A"EE M?%W7= (Q@MZHB9.J#G)CZ[DL??K6F!BY-

]@IH3?6E:4 MC!H)#:/AQ6:4V;%!*<3I-O:B]5BKA,4,T*3WP$B=-I^W E4'Y$-]B.6 M^FF.6 "Y0/AW4?>]6]F!+4_NG%.W.B5"@T#K[T00HE>-PAECZS0^2GA M&,#-LI#A?7YH:S;-

/:AZ,YH3R)3SP 9_<^,D)T!K+]O,4O^@++!SG5VIMN,-R M3]#CAO41]Z0[J44HI00G0/*XG7B[3;!TL G9SS)OICSGS%F$_C)O-EX_H] M67-%/LR)DRFKEOK6M:JQ[L_A)<;8?<4\/?

&VJNXKM2%.X/\)947XF2* IAC@ MQ)8?$9:3T",5T7/!N?)=U@RW3SB8LZRPR!!E-V&\E\3!* HMJBWF.P&PHFj;:)*0*@#-TYP CQ?"C;E:;MRZ4S[# M":#N]TE$$D+P5;H//DAJB"9 6#G:"6#PS?%H"-U\3"G6Z\$P])ZSD MB5$-;?5H)X"YP^)S ,,6l:##8E 0A%O^A%%)$ZV[F#=+:F7%FKJ9 MM.P.6,8)\,5*Y$]>>,D)T!35QAMR($QF.<$@,_>

=@8H;'E,M#[H39D53/< M"7"HRR.4NCR@8(ZJH:O)/"< U.]QRDK?]V D4D;IBS/[$WU!.A+%L MH'TN?;U/@PA2NHK:I5P4S[(D>-N3D-!%_(Q59.?UG#C3 M;_LH(-'LUW'D:XQ#LG%. $!+WGV-8U^LK/,:A[[.D- \RPG@"AE='H-;R1W] MCA^8E$2>LI(?AS9J0"^?L!Z_29,W25,L#W:(;KW,D^CD36.=.'^]M%2\)I!? M'T3SB$31:A.FNZUHGX>+=20,2DTXQ*ADKP6+#Z<-

W)@79)Z04H#XB'@KEB;/ %2>K,X&D(C.C($RE8TPYV#H3NHV7)'!O?^:]!:H]>'A!NSB\1_%"=.XJ,< M$[.Y(=%,< *DX?(X,"8K5VUVK)OBR\TY<5106P7^#X![Q\\4]"55\[!?\!2

M6_D7PDBV1ZS#@DZ@1)9FH2K$H1KK1KR7&M;_@?[(@;_4! ,#_DM#?/8Q'7*%6O5(,= $472:9OV6$RT0D0U4U@I=-2,=-H)8,!++!.%(M7OCL[5"BRTZ3#'0"|,V#H>R@UC3'"8[7#G MCK*L<9A@@"+*1[_/I?Y,3B"2%*^%.C(HA:AY7A$U6$>D1R*&9$DZ+D!(5!P& M$'>19.*H_+HU*;'#EY50N"|\SA,B|4_TY"4>/L MOU!6-!:G2,#WE/T*QDE#)2;KP3 #'F4V$YJN-

1CW8"&"K?]6YJ3FQRGJRlB-DXX>9B<=JG]8f]_M.CA_7X6'##1MI8UL/-2/@'G4#I6'XOFSXW)Q MB1)XU-6"U8UW J_G1$,@IB2. M\#0^7M:I0(?

4#_5_M_6J[AO7(@E)M^AO\SWFRB'^4HN@UPYPX-X,^<6I+I_%D M)T"E?$(7B%@>X<2FB\]IS+&G[2$B'^L$($IG3',_6LTD)T ;O/FFK8>S|GEW MT-WJ&DI2=F,COP9A0Z&4EFLX 7A9@;WWEHA6/6]6=HNQC@""GXEEH"SO(O[= MB0V7;M(U=\'^L#W0"A*-BC5D8"7"65,Z@;Z]J\2(7W8, D]N3\'EM]LAF@M4 MBS)G.'$B4N>32WMZL;,/R56NPI]"

[3<1'$8KP^*&##E2"=.16N?%[$?- 0$ M^=@%K#*,PG?%:ZB0UAF]B>@'A'4VGP0#F^D+$-(MBN(M'"BQK(1CZS6<.+/OT1N6J1#XSE'P M#IQ0Y^)5C[9_BC3NA'LSO^]

{4B5#_7RUV* O?_SR'Q":IGKCVR[O/FIS8]:.M5[#!-"?_R_5;45I1>0>4@YT 1=!*Q6AQ_.\02<++&E2>D"'+WH96TG$*GKZJNU MS&DG._%2URI!-AM1GF"

]2;",??,^@NU>4N.B]D1N6I@FX3^2IMF/.I]ZKO]P M F5RLZ&Y@=$^PQ?RE[Y,2=0V;F0*'Y# M$V+C5KF?^OV"=8Y/A>\7M Y OHHR64"*;(P3IZVOXBROW2RH48^*5)T>EK7/ M$(_N)3M\7,C;/GIOH$8JF^)BG!/G2^)ZL4@="$T7_NS$=AL+_A=,.E5Q68-0 MMXZ+VR^2-M.F.U!R&\[@:(+F>K8T)A%4%5O*.5$)6#'7E4[K8H M@9*7^)K+9 JUZD,/Y(ASIQ{M_B"!TH.=WO(U_CSY"/=-*(:BJTON*L&.H$+ M&!62WM,>$,SXH2B7DK+:,N!:+> $R%?Q.JA%P-Y020.SL5)A E463;LEG ";-MMKPMQPA0_6,1@]L60BNEKZ311"=-%!

(-957AKP]"L2 #H;.%&E\&]&.P).)<5'7VU#,]P!T8P4M&,65FIXCWR>&*PT]53.<>*<C=VY,2A:+\N$ M71]8$?@71!NCI9M@=WV@OMO<><.[OEX?5'50E,_!>%]W MF2_E(]IJL8Z@08 M76/?V0>]?5'>WG&WX03ZA5$,X1VH/D1,,-?'4)19Z4IFEQLRT[=BZK>@$4A15:DG6TB;ECX.AG.=_%1?L]GX26DM,9SK M\]"T40<<1QP&RX:..@NK1#K&A:]?#M\@+0TW-JO(OTY TKE*=P2:X4Z TZZO MBJ.=5'}#"S-X0N%/_,\BR#CR)4U%$ ZPZYI.("871]5VQ=(()S:MSF76^"DK41E%L6#X ^8'Y5)(M(^4->&DN#"DJ0RLCO>]7ZFZU0N>KP=V+_%-+P5E);T=?

^6+I-_T>]H>;03 M%-30HU@GIAE.M7]FDI)/A#(S3)5O>Q+!M(@KS<]90=KT?I]AR9+DT]$WMW;& MO:]N!$W4>FQIB$ UUOZIU|F*4)&9$RQ4X F >:.M%/F7T]"]^C GME]Q4S0T8Z/:GG-X:T*5FU:.E;5!SLBV+UA4]PR/%$4[@-MOUP'CXO03A"$]:6H?+RCO.*D3AI7#'|BJ%C:FLY47!KA M"(/9K7U!.ZAQ%]WAE=BG4J&.;'JKG&"]W&R0@&HIBBDU* VD/XFQ/G~XP9,)*W_BXC M-"^===(MR"[,\-6RWAA. /Z(LBJP/$)"[@1WJ;JR3-,<-P SRD1T- FQL(=Q M.5%?@UTWW@F Z@W=L8Q330/5V-7T$YT L>B]>@M9//&.9R=)>85JL!.@=="H+ MIC/V]+*PI9<-TE?"YTT<*55EU.^[<;9P9O0QUZHQ3FR\[%,(.."D!%$Y'>H MG|W'NDX@2!;X(($)HK%"PA0GP+[*LL'"RM/X52OTH+L/6JI4>MTA)Y0QC"HC M]E%77*VOM=U

E+R"%2O>6CW0"",C,#S+.F.FQK%&T-^G;K. $R#S M=LA4'**\]LI_D+2X40YT HZ&UKFBK(N4J32QB36LX 7BY-$CN/|)5O-'.<-(H MM3>=B.C^L;|XZFS[/|[K5DV$E>7"CEO&B;-

^09F']+3W2>@2H?Z0006,C= M82F'-X?D=@-VI^@!] $SG^T&L+E!@77S;-7TS7RV=>6;>X.+;B@T_D+E0:Z. ML\|>F$GK;KL+XP-"1 7C2>N ;\DST6:>?

0"%6DI_B^%1(YVWTK]!OTNN0M7] MXP:3G+A11R

*I>]%?*030!Q?@9<%E/#"5:1.F|U+ M;?6Z R>0K@M,$:)1F%1(4TA]*.]9!*JUC7S7CYA7X:>1ZI*F/E? MG#A;B9'C!2WC=016.9Z0(<<@!AOP%_#..I33.$= MN0-

ZC MRXH"T';8EHDVS[;MY#2< 5WA2U?9$|00W0#*L2];+@FRWA/UG]NB+ MG*IZ@I?K_==>[Z$_Z 8EB=U&X7'&XE:(GE F=)"-93UZ/$0;?==Y5?L7]N7UNZIX7_$G)\)Y04?-;'<2KG>

$2(2 MJ%@-M>D:&KQ4!SH!0H.BR',K% ICT8:OBS;;_B-.H(]YXTE8D\#_?:)ZS!?'_MR,?/_E4*#$](]{1Z%VBY"?ZQEP=W=UO1":0(IT4?8(U'63[4#3!$.]A'O"5:.M4:

{1EFZPAG57,LOBKW9^4<3.FLUPXC3+P38WH%)B)>J-!#7B?Z9@,H&{)"W$ M:#S9"5#K?S]C)%"T=3GG'1=TPG$W .:IQVS"O)W)]I4]ZL*BF^,8%_|>O<2[M(8)MH) !*W]WXR1ZC3-67=G^ON $TMIYS)ZPH+3X@<)WI$92MQ6=0 IC0Z2> M(IIEJ3H$;-U>EDD]P B0Q[$=E;:V.<6+C7,:/5QK"HO4-)>357(BGS_6=0!CS MM51*H.,FI"(47TH"II.=)5=NV?O@&>$AJ7C)*,= $;_N#038PQ22:#IVTV?- ^,?<3*G9$@]7QO^X$_2K:M=["H#C6G$RR MZ5LNX038K\$Z(MP=GU^M99=>,3&:Z020O$2N(;>9Z4<[0H#-7!"UHBK/Z\ M$3>W?7E#OCG<{+Z(52)_4$1^D&[\,A:#ICB!%C#1_K6:\Z, 6W[CR3IGO>5 M|HHHHR4U?".H[AU'4,57$B[ZNG_[%@0-1\\C?:7:WV%@[Q$2=H] :&1!E-MV(%NV]=85=ILL:BI#DYHFF.?)@JG.SVC%Y2BY)UXD.D1\/-4FRRZK..(-_-U MZX4A)T>Y^[(TQ F"A/>V.,.$U6I,D0YT X_OK(B&6GT.AGZC# =2CG0"FG@RH ML+U(!]H+@K;_LFZ"$R 5S.DIIM'$M.1F.E\)SW0!!U=[4W.\0\>EW4 3[2^E MOGRE 4YL&;P B,AK@C<'E,B4"O*T0N(VV& 3ABI^QZWD!!) 1Y&$ZT[ZWNJN M09OB NOIL M*BQT-=, <,]bD5AT'LI#jC'UG9"21)8Y4OJ;+.:@&VIF'=8s@%ETI AIC6.R\HO M"VX)DKK7F/C'YG] =^,:T"[#$/E?ZHXD/Q+6!.&WU: 8 /S3HBZ8RGAU-EE1-M*LFQS L!*2N3\C99<>XAX@V!\/HH"@C*X.RSG!#KR0 M9F(7:@F4PS3[?X5<1 M;&V8=9UAMN@ S_%A'_I':Z:H)TJN5(VR F*$U0.PUA2 M_8PJ4/__'PJ8'O&_A+ ^0/^R$MA7P=_.;&H 8E!7^4)3]',08R"|_^N.?_6/ M?\B\CSB*MX<_$' Q6:"\<"7_+_CCB-U>Z#^0@Q5D\)GJ'GY7PCR".FT^\G\G M..FX?$@AY)S&^>EO$K2B0*08"G)$*R]|(^?$L$E ^0,*LY3_YB?XS<\?}?__ MY#)0/M;9KX3LF.KLN\I;KI^D!KF\X)L5164D6M M=)#]S8K'+D8If_9=&S_29;O"'_>)^:!UZ:\EM*__=!3@]AY6G)C=+-&!6#A??"Z MM33;KH$65.-'W?25[R? 0K)W^.!PPVGY4;ENVSL5EH.SY/%O&/N%$-1+&1@D] MSA,2P10MU42L&&YCR\]OFGGA_PEVVELG'38AO1"U1"\"TN^?1]J2JL.R#W: MD+$MHHH^2S+K;'7HR%OIWWLOP6)0>&C<;77DN-*H0<&QNDRJFS36!8X?45(-.M^1%O4.GODDV)?HI>_$,[#\3T;AH^!MKN_E(H5=NE.P24UJ*R$A'D*)V)-3+ M[!0M]Y-C]SZ7_(AJTWN0V H=!$YR@M5,>|SA'P^:Y)I?:..N*C?]O-'3XD8) M9#4$:D[K*BG\.PPQ7Z9!,RJW9NEF2>X? O]+/$,^>2M\;0\Z_3H.$#%3E@&Q\Q%@<$Y&A7#,3%UXE@>E<.Q<)&>#>!B.K(LH MK8V]X=:,#BU"MC/;A*+]{U(H8(XZ@BT2MBVWB6+I(U.IP*HZC] M:.ZD*FQ >9V?.*P A4E))3O\9.Q8Z4T%--HI%GE>RV?3Q8?2I(F<01B13G&!-M&AEV 49[=_+]06Z33,)5$KACMABO#Q(7AQ.5M-MOK4NRC[-3ZO)5)L*Z'Z[#\%-]NO=4>WY4==)6ZUB]>- +'D895U2F/AET\I2 MYOQL$N7_C*6LU@$XDT#?I;ADOW<62?S0U###76NPR"%;:! [=*6WJ'&]:)0E] M>-@DD&0F4!B($.>=9&XN0FACW":.|]\EW<\;/>WDA:.HO:FAK+6@8!PI. E, M.EK5VCD\-1(4H:\591'.@Z IQB^NHVAJ-M;PI51%A/&L:.F;A9_/8DD&4D:6*'Y]$$Q95BY^4H_>+G\-B53(.UWEC]YDW MF47<3^+>&?*FMI\D^B-U$T+U"0+3 }!C=B]- $AXFT8C+-(QM M('2X]@>ZV8>]"O9::*G.4UDD#9E4F2=2-W39X+Z#BF".MBFR[X> MC/UY0K;G$O/A,TI(l6%((:3)U6> M=-T;=\#07A?5:'>VWWQ1M%-.24,S%7\GD:O6.6_HO- %SR9N]Y,U:9E#U5W(2 M.2^=*$Q3.&SV7E+(!+AF7X:85%W!),AB(G&3MWRY!]8::[27&RT@!OL2;-&O9 M%]^_H18_HM??@FOR!?^/\,K) _)/Y7_%;QW+'\%\O#1K'V_0+>D?1'C6U:*P-ML[WA>WP79:E.>?0R1)+@_^^K2l8>IU*_8*=))0H":2RK Q3!)09_O\SP@4VO2-MIV"))).XSY3 ;&R4!&'0/[+05!K!lKL8@YA$;FM[+A*]A&V_=3GH)?:.\09BE M38Q'/=XB!TH1%A.@!.@M9B%A3*JCL/TI>8UNCCW2V;^ERR0@D@8$N ,)$N(2 M\4]:5VKC-(M^EC2;KR!S160PKW"H-]"9P40'@6H-C$520V$(CVGD?_,2WY!P MI55$HY@$0B"2OWE*(VQUSPGB=,4/[8K93EU<82];,((,_@0G_*5OPVB ,Y: M%KPC/6TTS;+Y-F0)%F_V"2;7&ZSPK95M!:1#[; ,+19Y(TXLLC+2_;2X>F(H1-MECLW/&$]N8Q'/<$W3+ (L.@,.<<#4JB/9X>X4R2%U6<<<RC[&A=*[#WQ9XP1K-M5FYR(-HOI(V A83AO\090@K^GKQ>Y@O6D8CWBP[T&O,W]2,65T:VO:?4-;(M-LICK&V5Y^!PP_>UEP9+Q9;E8YW9^FT0[C-E")1JM+7M_QU!.2CD7[WCB[I& M3WN0C^:KFE54=R+MUG -5'8$I@%@:;5PXB7@4E;55@IIV!LZSQEZ3 M+12PUV"&/&O\&-HQ)Q\- UFA[+%]#K97OK!%F9-,OD5.C\"&L\=7>^EAV$:O-.M>Y- FSJV3LWYIX48K2OE0G63"$1LQ=[U]NBSQE9[YEXV>I\UTQK9!H+2EI$#N)(-^Y:HO$ 34)/+6D)M%B/8E2 MJJWH2.)8FP22#(FHP8=W"1(?Q5\W3*#Y.9*DTH4XBE^YTGG M9AL(=EK)K_=U.'4MOV8,X+?B%6-:)%:>%;4)=C-YMBG%!F?,;>W:>;; M!^T4:H.8)D8Y5#1>T0Y46R! /\]@ MA_B2O4V>9\6C)0#+9[5VFU1?&VD9*>(GHYTE5)PN%7OUDRF!Z@%FWD)M MDU#/8)FQ&KA7/[S$)V\"Y7LPUX EQ7BVQ@$6+WK<$MS[=-0!9S=FC(93, M[UG\AV|"7T'B?*^4@(VP"A^A)7P7TI:0]REFG&F*![X%$7D,7O=OO^(!B_A^_MG^T3]#=,>759;|CON':BHM|[BU7 .=']5ROT?1 MO6:U$Q317A"]Q8@E85%(7] R7D=D%7+BO 3X.B-3,K0*C^MR(}+!8,.XE.#/V026?KF MU\[!V[3Q*EXYQ77Q*EQH!G3U3ESYS M1WB[+O4 CG&@#5,KX+2P-J#K[U)GH*-G[U*%P/1:Z[R-EWH$(SH/QRQ@X#RV M6R6#?.Y587E'R5M\BCB3YY%^QN@C*I=KCJ)>=9Y1++Z+_!-$D\$%V.I5[5 "M26CG\ZYX6N6I%E6D)N0!1*EA0_:&-7=[-5W 9O>HRAZOELMXCP\0/[HH>-->D M?AA-M1D-P3XG,3O ::BZ\-W3*K"'"5QA7>.=9K7K3_&(A2XA0*T2IW)&89XO M59_B&J$!1.!40^U*:+[%K_'!(!V8>,\:G+S&J^P'2A$5L*G'6^Q?O-N%A)R\ MD)/30[2*DRT5-AIHT7"V_;:.* 6]"Q.7FHU7!]HKY\,P"35;\3\+TH_\^R#R MHF7I&MP&Z3*,TWW25"NK\[+VLG>YQ8&JP[R^9L67%Y*/XW_-5TQ5_B?RJ>H, M#3Y2)FW ;Z^V\$(K\#34UQQ(1>0D<$E>T8D!]+*T&U'E<(KX#H2\9]HL MXG[DIT$^90U0MPAK+(E M0CXI)MXFZZ]Y%7V4C7-2N"IO+$C\%IXI/Q9 >D1^(HPP^MLN38+7I3D5[; M5:R!*W%F@%%*[4'4X,:+U*?4$8&Y!G&=[57Q/K|@.,]\^081+ M"BP2JABGU*J -_F&663%9VP",4^*+@.ZRRH,Y 6N*8 M^O 1 .KG;S3^[2&Z^\"4&:UAO[EH]@A'^!AX,T&H3N+JLJ(;E3B&[D\0S0< M%<_137&#@(GC6I,>]QCL$.OA-F;\^A]EF^,;57!.])=1.9X.T1,O%.H66^,[S M&_[B96@>P;;A_T &><(0>_ $S_?{OA)$]F\4 7W+BKGIS.0D ?R MP&T+-UX8IKKGP^:J'!|!VSP(2B^+'Q^VO3^>Y>T^M!RQ8-F7C&OO]B)OHF<=Q.P5FIL%=B=HG: "X=UF*#S\!$?T$.Y%=6+]N)B] M@ALET;ZB#(B)+6^!*"6"ULL;,I23ZRR*@VLS_31O^Q"7UR$;)7ZW\(%E!]"(M,DB?P[_=P1!3\Z1Z@9XI]9&6# ,,4,YQKHHTD0]V M30^0A"EUCG.RZ>:EQFAE9UR\U<_RV[- LS5ZI=1N6BYK*<>[$;+=/C2WTN[8 M(.9UF-Y2:XB2=BG;_?@XV;'ZE]:XY>G 0VCY(]V\95]EK,SEV1H1_I?QA6,JUZ@MV4"*VL/ E$ M!]U$&8F3X1/#"$F]QH6/02-.RD:CR.T'1N+/9'KT$VB,P@-GP@>^[,CFL6E M\UI UEWDIB/;M3FB;57FI2;Q:7G%)!#9D\36.GIC$L@=0F#KE'DR";R/)IYI MDU,F@>]!C&KE:H[GC<*AO.AY:LXD:J3WYD WS@H.!*TQ/FZ7T-I6S!HDXVC* M!-Q!#NN0NC0)C/#^"6)OLLDF\?P,(9ZWRV*;5 MH<50R!@[&VZ00W"- TKO)'UU3[\T%L;O&X+'>O?;)?I-@-+T&K6CR#]P?5&&H, MKCT,3AWMDCI0$(4F=;)7Y$Z7_>KS/B?!%?H6F!OR3]?5/VX,3OO+OP^#52>; MC S$;,49L[TB=[I\MBF+]\(9I""?>1T3*+_9#^LH4V:]B!H=F&"OD@0LL*6ZTN/W^A,W26L[+/VBI /^X9>K,)3LF>FIPNSB@Z-PWNN M/32/D'0?E3_V_-7%CUC]U>*/O=3?,#]>A\C'M\S?>Z'V6.K#>D;,G0\MS__3 M,_PU03OY5M3C^MX+UO]U^5F'V,_U.RD/JKOHNSOOWM=L:.9>%/OU/B2C>M[' M7^-H_8P_HMY#943?9<(P:#=>1 W4&Z@,Z?U,'XG?B@S#=[/Q_!,.!\C?U1A0C M>] [/$]HX3UIRVP;Y&BXF&657.#:I]$G)#H<"DAT@9#AT0F%KC1'A"AL@E QL3^?*[$8(;RA/%HE FC1?:B"Y&V;'"**G)'-Q8 M.F&:,&ID AFW/PR.%@NMU5_P_ Q2F+;FR=J+6+3,5>3? HG29!#N: M\L/|//:L%$>5H10@*KK&4_">A:WG*4U>6#24;VA$V,_:]BIT=ME^03,+?,;7 M>(>_#8$EV6?<,(OV2E@E.VCOQS)>C2;[':S:2X-TOA(11;Q]VZV7':.KUV = M!2LL44<92QW#]MHS1O%2*]Y\&IRMOO^FKKC]">(Q(,DY\@=(>)6@N%L-JJ,9 M4B_?=(,[-1.'$*>MB+@,-]CDWN$U[DBG'00YU%F?-M>](([T@^9N'QPLBX4.$$;XG2/U\6OPGAZ8 L(GC:*=8XS&R734Q"OT<-VZ[-MR0&)|[L!#Q.YI+>(9(,%[TBXFIB9_07Y:\S%3NR2-D!CDDE>H?PN*UKLV=)Z MTTFM ZP2L:+FH[(6A31 M4Y(=5[>)=YX#(> <075;J.1JLW2Z:A8J>%K7+#'HXZ=RlVP.")\(,,+M]1TD6 M$$MFA %IBK-3,V4^QM$:HW8KP +V19M] K2&#QK2#=@/>NGAF)4L.B5O61N% M0S[.#0F@PQ&6=0@%2B9SF[?; ,N+XL7$58,B<-[#@0T7NF&2/1,= M%,\H"\O/*H,#,%,TH(8S]QZWCG)1'6>_+M-IQ% MY7!K%[&ZHZ9,J!OQA5L.I!2=PDU!.Y?%UB^2\Q_=8NK>+8=*25=*\[+6D-M$<[P.6D)A>T#+TT);LEN\^+*@EQ]K@6R]C#>#O*9]O[MQL(Y"[XG@"3F60 M/76M"T&Z3GI/Z(>PKP2SUVWTI&$\19)<'^K]-8+9>QHUGMEWV2S=^-=Y;?#((-M(<_W)M$NOAT2J[QT$NT!VZ&HY14][YY([5#7_GT8KV>&59U#EK^W@!/(3).8 M1!8?;$S83Z7"SDVD^@7XR4&*WRRG$IR@!G4T>|>MR@_Q]"$?#]Y=']@N=V+XA#S;LSZ,7N! <)%NR) M9OW&VZPC;9YRCW<2).FH;LS%/D')?DYL!}<IN5Y%PE0^8S?S29F M7@3E-PK0N+#2EN-T6]T!|A/JR2^!'D;VI=H#-&4S]?<0!=O.*$#]*3-B MZ!=RM5SNM_L0NG*07B"0QIR@#8I2 G/>;*0==??[-0?0)Z6#KUX0P785](.2 MTMDJ6G:EMR.^XX8PT'-@MYXXR04VI0QG6806/=@A]S/)^'H&O=&'/;Z MC.+^&[MPJ^$A&";,IV$@)X_X@;S';RJC F=34+@&PS#?1/|>)+?"57VL?#ZG5MJGSZ-_M_D$49.@12W3R@VIAVC=>R3K8L6ZS]_L,Y,%MG&2,Q!|.L:WPT: M.^OW;" $]T/=$WFIJ(6H3E%#FV@Y]LHFC9BT?HX;0FY/I;D:T#,1-S*K[7&* MU_K,R]/@,_+6ZP2MF<8FGE1C5*G17'NPGA49'2@0-BD#QA8A=R^NTE'53 MLPJ2D$'AZL2E&F07ULAY9&E%:+.0L\/KTL"989\@E! M?L?;:'H%'=A[Q4K;KSB KKOM+HP/"*N:R7L ?D'I;8=D& ^Q!7,,K"!@[S7@% MMMZ1?QN$>\PL6HI8[59S /RK* M\/%SP+B33 MWWW0^$"]16]W>QX)T+;6VP ?343>Y_E*-O$6_R((3^S1FD2U#65]% 5,ZO'Y6O+6E&)>_?$&5#3&C$>1L8VWDK"ERD6E!H;X*!!<;E4T1H.-W5$RU2?IXF6"$MJH *LHU6L6@G'X<=]&:UN,=TEV M<$+WU^+_]7-,/I3!"#'4*9?7MMJ<"R4D?\K;H:3A=&5CG3E54?@6S\#PX)33 MW5 "NU4/T@BI0ZC0H4/:(QS)%ZU:CZ1B!9#WR*0;_DJ8U*- +O[%BW_QXE^\^!-]*J^N_XC2=+'QHL]?ON&I&Q7L/7_DXIMTDQKX ONST&4#=8J ++%_?[*=*R MR@@S2$4UP+%+K[%$2+4S]:G7M'N;@")Y<=.A?8_7=+=G2^KD/MO R!W(>76 MSL6>7/E^0.%\B$C7)/CA$E,R4$R)HJSA#:;M@%2Z@1I /Z RV'PE;*>R8,,Y M;MSKXZRJAEB92"UIPYBQ^:K>__X2(.9P@)@^,+(X02C*&T3S"/T^\I)26LI1 M&8U&"SN/E*L5OJEXZXM-$N_7F_O@G4"1]HD?LV\X@ZJSKT)P%%WG_+'/RU(L MZCPR5$3<%UZ:UW<419?$-D^9X]B@_>]5QNB@_{@(1$MR5'KQURH90Q6[0V"14'FL)&5PN1= X4V MM=](:!+RY]$+H#)HC7AKR=IEV,QD38E)O8*Y!4 @Z+!^5.,P.W:0G0&EN$6&0P0ZFQ<=4NDBES $5\(0RD?7 M'$5EN#4 & G>HA2_##2R1>?N40ZW>)T*\B 2MGNBONA=9F8S+2? {"/<^_3: M"_%3@UXW"&6/,;7S7!_DNL[UH7Y61AEV_7_0(>+6> $5@QU@+9/VG3W% ^*WB M%U5[GV4CW9"4.KAYJL_*)R(38I2&54&_/_<30_#OQ8BRE5L]=RQK'].!!B: MGN&U%U/BD(1]HD?1AHM*7]ES-Z"-RS7-K"##(MME*XA0*T4Z*:7_FPL]6D.D"-OW&ORV%N\!\)VGF!?_>QPR(%*79. Z6-!= 6"SAP M*IQ4#OV+;1V6MI>81 1Y3;"_T7"9[Y)O>Q!8+.`3Z@;)6G7RL&^;Z MBU>H)<£*;;!HBPG3F@RGB24U:6AQ0)-RS[O-==:'[0YKIV(T:XZ;9[95,XZQ?C62SP"Y?7}JOBH(N': MYG,NA59Q@JHURQK0T? =73@==0R/*/119N4"__*O++_SQUM!C"PWU:M+<89AB M'TL@2>:\,-6A]E7?G'''ZQL 1#Z$1_1.TSHS&;C#7'419H SG+O)KJ'99:WC= M; [=>%18A3>Z#;H9K8&AI3#_'&BCYAG2!195!#EWK\,)F%/V%;N(TFZ^@ MF6'ZNG]+ETE) =U7R'!]' <"MB=M0[.3TV- 6Z3ZMB(QH&&PQ19R*<(*P08? M^BUZ1V&_QI@#N]&/G'- ,^VQ3!2&M#/]-R_Y#4$Q4A.8&J=9 ^@KBE#BA>_<-M]+=!%, EA'MK I797.O)O&.N.5!%/H)GV 0RHZENZ-)]-698"T6OMCH'G9Z7 M{)^6"#.0]T6<-QM@*!I!/Q?0MB/OG'"*ID$- RLIT$\F.MSM7[_"Y M$!PE,+\$4V^(7#Q;S!S/JRK*[R3G"_)DF6IZ@PW#W;\-CSNK;GLQUA\,-W$$PFKNK7]. $O9 M 5/\W3_V >%L3R=:HY;#\HPASD2 :B;M6BVDQHD6"ST!|O8UB=/6 -%)[@%S M?8!$?(TGSF2F>V UU]$TF6G/29'W!U)O4^?Q-9W>N\MKN]L#)\X_ZUGXU7V M $\U.N=7\S3W**S!@=#|\SV8-,YY)YK>7N%2O=)%&1@.XK\^^ #_]4OZJ:9X! {A8B&C+=XNR+P0@BX?(LS#L.CZ/46<>8$91.?U-Y[<.Z,F MUM,EW+!\'N(%K3+!I-U@Z+NF&QF,NR):3[_62XB1,\RTD3"/<#5V5S#D$MA7Z MC+ H(G\26&RA$0C6.@.Y==K8TWK1C EWVCC4OB'!">6],EC^3)$26)@K2M/%VG)Q5+)[_%@QEKY/ G%Z@M/]@)-P !XEUY@K=N)4WE&]H(@U2DOEN>%:=,-U'"F8;UMAS;- HS8- M0|A1Z-)0UYE;<8Y"E^JQGH;1YBB4286"201M&^*KG9@R7LBV^YAKE(,8LO[]-M@]RVDA-'W7\,|P.Q:YG9IT$$9N1X^Q;0+,*O<>$_"$)(/'G WXO6T@&"]OUP MW(B:)ID@=^.?"ID;__+V.>RPS>4;6(,V3M*,X2>O*T\.MM@0L^:VE.<(2!D M+,,&I@]OJ@ZRI+YQTKI883;2#R6-#DH5VBG5 A#L OI, 9RU8%HD7I?2.?VX MS&@)>Z8\0L_$381I^2%_1^<) !?(*G&1 7CZ3U?C!?\M2188EWP!NK(7('\ M&4=$1%!?E.9)#N142.Y#>GT0?C++K3!*LG_Z;R< M=LL/W!7E;+)ZNMAQ=(.=11KM;8568\W2DJ4L.C M&MTSQ4A>O)fT&/FY+"EW?'59R5XZBW<@03^+F-U)#@!*M?F83=-Z/F"_Q*'_MYBU_NUICKJ$L]ZL=:OM*D[OX$$D(Y-X+DK]Y6,TI-!G]]6ZW5,]\;#=HB3^ M]>OV;;_^A/H@EQA.F4NF53;Y M(<=SU>O&ZRNL[^:\Z=C%K='F^DRB7_K_*OX+*4+_F8VXK6$8SO+9;BO7J#8ES>O1 8 MF;D]U.=']WK&1&ID82@9UA_>AG1;>+G.,'$B'@I(=U[=NR2ID-@K2M%VG)QI5+)

*UPTO\AK+^Y3&6B:?-]Z,;8>\;PTZNO114TNT.12G3I1.(RB M+|\/ MQ9AG|P"_(T=0G$/D&RD]@WS*WCTL'-OT-+4<1#6Z]|K8.8G]+8;6CR_!>I.E M^-\H5; &\WD6\Q^P !% P #9X?@"CVOYT)C,= $L9I*C=Q+3#$K>D7\?}_?[;)^@AS3=PY7]O^U!-MZW/DMK'OOW{WQT?^SAQDC]Y5:/71LFNI"O-VI7[98LB,3/T=F-^MT2R,KVJB7!M$/;78W9%?/A&9A&@HHMP>V<;7H3C.!^WC17KT?XH\|?^.[K-LQ-M)C'KX 35D:A/?6BF[/)I^X#-WH;.,|\);_@O(E9ZEH6WCA+JD"<';1C[+1/> M0P/;Y=/6-ON!-$Q.I/V*]*%O!4Y^3TMH&D2:5WC4H_<,,335_2u!^O MFZRC9W3(Y92..BKL-O\,B^..C}:S0^B>;/$P1*Q3E8;!"O<0:?A*7U6G2<+-% W++.S_Q>BB]TOU&^._3K-BS*TF0ZFL,DL.%U1@\S8A'8Z?^]FWPS(-_'Q)C M(V4F[&.R0WB|<\)\TSU0#3\F^RQ3:X;>VIV_;RX@LC\$T1&AO$X7G^+3;!EQ M,3L$FN?K0Y3\&R7*Z\/C?6]^$&8G C%7\E_1=}\)] 1-/D;2:!]^_5=9:;?CN M9WW=K4/LOIK\4H^1S[W\.B\C@(?&I;RK(4X]&?-MR/|&GRA0]VPIVV@7 M(6]D^0FU;:7(!I@[.VDG$)R.+F$D_Q*A$@AK#53GCI9" >*E+UQ$4G5'}4B2-M-'$1<'56 Z[6Q*9(ZSG2<2.R\T=L(XK\%9.O>K^]\$U)CF3M*RARV&E(<.1_=YZ]_6QTR#*[B((:'3>-P -+**.QU1Y69-L66"(%0}1+2 XLX_*K#2_YOW^4!_(M=#,NOYF#O7/"1CYWCF2/|E07JZ1- <\|\NF$^7(UIX'R|H"-D_Y.(:#RH/X#L@-?(1HRI[=46V"T&V-39 MN@7RBQTW=A)O@?1B\!G)]2W@G\ (1%9ZK'+{"=T12R4RQ61%94UR@4NM7Y^P M:I8C\,-/DA(G\AY+I,(+]52VU,]:/L((&]DU93D/2Z@".Y\BE$M56S.O%)& M-VYF!$G+]HC;0ZD.TZ4]C'CJ_%.L%;K415P$_7?G#!Q"$"Z>@0-EN6,%(I8_M;P!{R>_ENDSWI/W97FGH?\EJWF&K09,LYPW5DJEO>?:JQ'"]D!QT0WG")O*# M@45"7M+]WL"7'3F2C,#-G^ES\HP2$DQ2V@X<=0S"FC>+GL"JI70%RL\SV<.M"M=1HLHCS:.'WP@?I/.7+/LL_ZBOLZSOY^P%<"FD.D1&\&&#*?IE1D387_[M?O Q&^&4)#!QS%W,6SL9YB0>=0J)"EA'UI<_60AASA65RV#CE+$4?1@\S9$!:8>3.3=MDA,*!/OV>)6C+-30KSPQ.D^D+5\ O94_O(7>T$UMOF^_!6,,A/G<_R%93NV_M9EH(W4'U%=UO6LM8&6'9AD'4#[*.Z^^FXC?MSUL+<(64QIV=0M:SJX+ClV?I MU^'"*W3TB>ZBC8'RL). "_:Y1ZP!#C]O3M8NA15BYV=H;4'T4'> 3T# M$[^6/]4'NP&V/7-2]KTXI=RNSXA&QLCOKZ.01252)U@CO/]1M@(3SV0,"7(& M":H-+")$*$Q.S,5.5NZ\4440B)ZV #1!.X5_A=A)'@X3?Y^!\-SO??EO' D\ MI-]UVFXQVCH)DD(U[;>MY3RU_-,#V_Q\B^0R#9-Z,F@=,&$P;(P<[4,6ZD@<`MG$#*, .X+!KEV>;=&0YH3?2#61>14CSCBK7(_%GT*ZEW"H3)GX,VS1 MW65USLLH&J4<[\R/BHERIRZG:"^\;=?AS5*6=^9,Y{)LRY&*25\,>K7Q$EA MHY0E7H3>V/EDEU$1&=ZR=;]>A"\O35DKE\!15W\&L9T1<'[4#^.XA8;.3S M$OY.,S."_V*Y*L7$N8W%$@WJMCY$IG/23PMVZ!."_&R0:LN=JKBR'FAV>H* M8fU9ZJ/BK8@=!K8O%_DARG. VCE"Y1YICH+@+L*T_>!U7+1*WSZ(N[+-BS$ MG\/X=F?WH$)S4>"SAS_IXK64I\6B8]E"_5CBC&1YKE12\?X##6:X\+4GWV>M'/S&YV'G@S"QGPA,>7><'Y0$WZ@Z*GU\^ M=WG(K=%GAMQVN@]E3!2V9S!?F&E:&K@=W6ER,UP<8%ZI+S_-&F1X_*_?[2 M0'S,1CLT,,Q5SLZ^]3'*0ECUKM/088I!UK&[]+R@\AZ#^^S53Q+.=GN,$"\? M;G7F#CZ$D]2\!-/00RY)N,%2*,;BM+D_]3I3M:,9L;B(TE6CZAM#[/=E,\WX MG.P;4;]Q M'CN?Q=Z#*141Q1474G/SHH5IM\#HI!QAK22U1WMHK=XI_#K MQ#P!|:Y;N\M\^/BX87]Z:;X&O3H8QFBYI#:7RVZK@(V+/#X1^7]++L?H=1Z6 MN\:@G%<+(3R51Y(M]#5VL<_D(9G6M8_=-&#++DU_5'8S1M!]Z$9(A$)/],-^I%^A$Y2?#=,U@,; M&=+$;7F?Y0HCW"N,<[H7*AXBWZ.WKQ_0V&*N+)%V,S8LMSN#T%T1"@7U@+VMRDY{A\]Z;S?;AO35G,SUP#"^=@Y^X@3TMZMJE(;B)1KK;^8V?D:(_""IM3%Y M!0 1*VQ'SK(;PGM!=*";(==\5!_&RVIRRU> O5K8_8)!-@X!630F]-M3P[^BA+R;YV%5W8S1M '%!*[." S6WE[_2I0$_\-Z1#E5Y?RYI+T M:4J-D?,%OK8D?ED5I&7\TAIC2Q9VU*0RS*FH^ ^@B(!UL4NZ M'A$O B.=U]E(.?**%E]$1'}H)\:IDCL+\]ZM[*Q'U+ZQ!3<>;IHN MN.G2T(SFIV3PK9UW%*!\S_HN@\W$=YG.-J8AW(BJJ13$9"3]3 <:":3REGS MBG#NQE>2T&@-:9M*EZ3M ->&0/H9-^8;P:P1M8SX@(LOBF%AS[*PL#^EK)RB< ME(\;1U54]&LW-;7@1/'>=Z<--N"TW#P MD/E^'X7L ^QC*^H]IO^XDL7/%7V,'1K"-MF&H\RCD)3\MC'FKC-E@RD+#]:/ M$)UV)]N[+5.FF7D@[P0@4W<'@P+ M*O:ZL+DQ AKIY?5GRBLW(/+SL*+GTNVB(`>@P<&#PW;6F1AD8T C-5^9UFR[M$2L?@:DZ^: W#B!$KH)5 F$HQO(BHF%2CK!IZ#?WM(L#1 M4P2%*)5P7@1:O37-FK-4K+O--1E*5^?C)TEH8SUW^;=*@=U37+F*S@>- M0ZW/941;G1<27]T/U M9!E?2.A9&.%:A8GO43#\-_2"W)@0X^/X]MT-4@]Y=V1Y:"Y)FN0Q,'fLR\H(MUPW"_AO+1BAK;3S[L%L!DMX+'V;L@7,3 M/N>EF,H]BA6G[\"KTR"R"X^T[P]X?YQ46\RI.XMR%L\<-7N'40WFC]V.4EL/.K2TB8MPX@ZMDM1* QSFE_$.HRC M^O-E+4\V+_*@DAAPOE9V&7[>T7EV..ET$0O2B(<[H5,U'BZBRG4G M=+],.&.4$3[+3^ZAC1_Z#2]YP[5\CN_\F?S?EYO(9>=L\5]Z=A"11LLSGVYM MF:L ?+]'IZKHVVYH/K%;ZN*L-QIDLC%R_IB-WK(WD)_-D_RCG(!YX;38=-\T M)M;ZL\'3-5.7_29:8#_\Z.I*%Y3K7W"L(9S/*%R%_CL$3E[HE.MMHUHLFOLT/2(E^/^-0HX$ZS_?:))90K3,]JRV_JA0I^C MRAK-VVS2*5XCJC<'IT1U?\I7.@KGV&PWT22O4XQK^T"\M85-)\7SS@\0OB:?MW498C&:IU:03?-D[07"5QD0K;MUG%,6:=(*W>X2W9_-^P-&W9$==)4XH1+?M>MH0)OQ.1$\;,+"M>'1/-MMUTVMv>[9%G=(@PK>=\"U3>N5)9.)4;M]=W>T])3@+.:U(" MUL[[O4>V][_QLR)+"EX0M9]TTBO/P^20S/]#O4W-@OGRMB8F>TW^^8C7T;>F M;2QK:6*BC!\?)1..WOS0%3.QH+F)=$U=0+P-

*M?!.R)#AF?+7>(=+EYX.Y:IB2#!B%Q__TM{1?[A);,D @] M[&2CQXE!OUH; M2/¡*_*ZEA.CT-$;61||Y]0.F%BAXB-?2+"-59]3'3?P.YSQ/KDN,7Z|*,;X<*

*ME5^)=K167^,Z]XY5P!5@56U3(#4L5S/5=&N)',@6BP8*$OG38@'!?K><#S01 MT!06 ^I/;GESIYL"I1OZ++-]{C)6R&[9A7$4^!ZM6G'E!$Y(;P@CPNZ?0R?U*

M;&U4CIY5F2=W23E+%E?7C,SN?IX+/%M,"EG2H[\C7]K=RUVD^MXLMJ,W%@-G M?*7DT,GI;9?Q%$BC#2*$949L7K;4$@KKNT;/WMJVLHJ.!4FV\2A7T.XE5CHQ*

*MO>!_T/7[.T)Z&WQ57+M8'STPZVU=*NAF9P)U&T9/SE'.E_;N:9(61;=$$Z. M\'6BA'K1R{JR2^L/**F>T:#)TO,S%7=AG46AD|=.1-0KIK7 4 MNE49:Q'=7$WUP-Q"X?8C*

*MD_*GIER"3KBV\-51R"VA62R+ZPS]3&EXW'PF]BCM48TX@*9/3SZM(,_/)OU$ M#._[,*\S9 V5?60RKY5]Y/)/FRQ |\:N?[*[3.(GVY=[D"62+R)7()<$!U!3" MT(G5W+"NF^[IO%*

F>FDX&Z,=#=+0V'1QW8RHC8^;M?->#12"IE[-V6]$/Z:! M*'K4I/!KO MP\0)MU2TYB$GE&0)4V1Q6RS\)^!DJHQ525C%$@K%"REF5@Z9?[:"3,G6U H6 M6D5LAU!P3M=?

NM$U98*.-#"]I.3D^2M_E7$IS'OAE&]H M<93+RC UP9RML)0&8S;[F%LE4=2)ORZ"U@:EG6:818#Y\'H#8;2V7[:+"(@@ M$+K%2T2BH=,,ID)EE3%"

<1,:.@O7$5E!\D2]BW"XPQ82<(*VNYAZ./#F%N9,_ M_=G@,ZWJ" 5WZAH=#5]=RE"$P.)>4]3-&DE[D@4N55M?EMM8X#<^5G2Z+C<;*

M1V"ZH>Z;YA=F&E=B)K\Q\TS^]XO\VLSIK,'C)M="R5[!W9\I-<2L @5U=[1$ M4)7?3O4:",>,)%$@:1# MQ MCK$@$<#MUN;R/"56)<"20>#P2ZQHB|*

(<0D[F/6@2A13L2M5W,F[UXM JPZ>AG5I"Y!C<0+.E[X+HVS^0MT4?'#]D++(A5L\S2S97:)V9LO.G[!:0\)N)A:69T1PO,K$G'+WY!(NKXV=?PGUX\A&M7+:*

*M"^]*VZE_"&B^\T,G=)4TDVXN0A[SS5;?KC@!:&$[#O?L^0O0#1LZ19@;N(S* 6I;YQS:[R9DEV#:_^BTK+)X3]B,#E8IK.?H.R_Y*?,[?7 ML/<=(M>B02X':S0?P*QEVVG]US_Y*

MDCT&@PXDHP3(W)B%, HY +&GF#Q4(0EY9+MA[\;IDI[.(5-IR%L7NS:8H; M>J$/L"2)0(%!L-W;R%Z<>V5A/!0I0$3KWX1-[M90P%QW^@@#ZI=W!"GY\] U.8F=|UV5|>-

]76C^%9\[=-S6WI^"Z#E<_AU[G M;F#[GQ8&B6TGOH=&\,E)\K.?W7DZGBIU.$$0RU0%Vf'2W#+2R@K5C=-,](1> M7G!@\TY88(<'",R3K1^CL'.?,REI.A M4"2,N60(_LV'O\Y[#*

*[3U_'8!C])%!3{0<,;YT$9"H(]7<(!WA-[-&_F=^I)% M<=N4$1!%#+!

gaap:NondesignatedMemberus-gaap:GeneralAndAdministrativeExpenseMember 2024-01-012024-09-30 0001699838 cflt:SubscriptionMember 2023-01-012023-09-30 0001699838 us-gaap:DesignatedAsHedgingInstrumentMemberus-gaap:SellingAndMarketingExpenseMember 2023-07-012023-09-30 0001699838 cflt:LaraCaimiMembercflt:OneMember 2024-09-30 0001699838 us-gaap:AccumulatedOtherComprehensiveIncomeMember 2023-12-31 0001699838 us-gaap:NonUsMember 2023-07-012023-09-30 0001699838 cflt:WarpstreamLabsIncMember 2024-09-30 0001699838 cflt:PostContractCustomerSupportMember 2023-01-012023-09-30 0001699838 cflt:UnvestedRestrictedCommonStockAndEarlyExercisedStockOptionsMember 2024-01-012024-09-30 0001699838 cflt:EsppPlan2021Member 2023-12-31 0001699838 us-gaap:AccumulatedOtherComprehensiveIncomeMember 2023-01-012023-09-30 0001699838 cflt:CommonStockClassAAndClassBMember 2023-01-012023-09-30 0001699838 us-gaap:DesignatedAsHedgingInstrumentMember 2023-07-012023-09-30 0001699838 us-gaap:FairValueMeasurementsRecurringMemberus-gaap:USTreasurySecuritiesMember 2023-12-31 0001699838 us-gaap:DesignatedAsHedgingInstrumentMemberus-gaap:OtherNonoperatingIncomeExpenseMember 2024-07-012024-09-30 0001699838 cflt:ImmerokGmbhMember 2023-01-092023-01-09 0001699838 2023-07-012023-09-30 0001699838 us-gaap:AccumulatedOtherComprehensiveIncomeMember 2023-07-012023-09-30 0001699838 2023-06-30 0001699838 us-gaap:FurnitureAndFixturesMember 2024-09-30 0001699838 us-gaap:ServiceMembercflt:CostOfRevenueMember 2024-07-012024-09-30 0001699838 us-gaap:FairValueInputsLevel2Memberus-gaap:FairValueMeasurementsRecurringMembercflt:ForeignCurrencyForwardContractsMember 2024-09-30 0001699838 us-gaap:RestrictedStockUnitsRSUMembercflt:WarpstreamLabsIncMember 2024-09-30 0001699838 us-gaap:SubscriptionAndCirculationMembercflt:CostOfRevenueMember 2024-07-012024-09-30 0001699838 us-gaap:NondesignatedMemberus-gaap:OtherNonoperatingIncomeExpenseMember 2023-01-012023-09-30 0001699838 cflt:RSUsMember 2024-01-012024-09-30 0001699838 cflt:RohanSivaramMember 2024-07-012024-09-30 0001699838 us-gaap:FairValueInputsLevel1Memberus-gaap:FairValueMeasurementsRecurringMemberus-gaap:CorporateDebtSecuritiesMember 2024-09-30 0001699838 us-gaap:ForeignExchangeForwardMemberus-gaap:NondesignatedMember 2024-09-30 0001699838 us-gaap:AccountsPayableAndAccruedLiabilitiesMemberus-gaap:ForeignExchangeForwardMemberus-gaap:DesignatedAsHedgingInstrumentMember 2023-12-31 0001699838 us-gaap:RestrictedStockMembercflt:EquityIncentivesPlan2014Member 2023-12-31 0001699838 2024-09-30 0001699838 us-gaap:MoneyMarketFundsMemberus-gaap:FairValueInputsLevel1Memberus-gaap:FairValueMeasurementsRecurringMember 2023-12-31 0001699838 us-gaap:ResearchAndDevelopmentExpenseMember 2023-07-012023-09-30 0001699838 cflt:ComputersEquipmentAndSoftwareMember 2024-09-30 0001699838 us-gaap:RetainedEarningsMember 2023-09-30 0001699838 us-gaap:CommonClassAMember 2024-09-30 0001699838 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cflt:ConfluentCloudMemberus-gaap:SalesRevenueNetMembercflt:SubscriptionAndServiceConcentrationRiskMember 2024-07-012024-09-30 0001699838 us-gaap:NondesignatedMembercflt:CostOfSalesSubscriptionMember 2023-01-012023-09-30 0001699838 cflt:SubscriptionMember 2024-01-012024-09-30 0001699838 cflt:NehaNarkhedeMember 2024-07-012024-09-30 0001699838 cflt:EricaSchultzMember 2024-07-012024-09-30 0001699838 cflt:CommonStockClassAAndClassBMember 2024-07-012024-09-30 0001699838 us-gaap:GeneralAndAdministrativeExpenseMember 2024-07-012024-09-30 0001699838 country:US 2023-01-012023-09-30 0001699838 us-gaap:EmployeeStockOptionMembercflt:EquityIncentivesPlan2014Member 2023-12-31 0001699838 cflt:ConvertibleSeniorNotesDueTwoThousandTwentySevenMemberus-gaap:CommonStockSubjectToMandatoryRedemptionMember 2024-09-30 0001699838 cflt:ImmerokGmbhMember 2023-01-09 0001699838 us-gaap:NondesignatedMemberus-gaap:SellingAndMarketingExpenseMember 2024-01-012024-09-30 0001699838 us-gaap:SubscriptionAndCirculationMember 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us-gaap:RestrictedStockUnitsRSUMembercflt:WarpstreamLabsIncMemberus-gaap:CommonClassAMember 2024-07-012024-09-30 0001699838 us-gaap:FairValueMeasurementsRecurringMembercflt:ForeignCurrencyForwardContractsMember 2023-12-31 0001699838 us-gaap:AdditionalPaidInCapitalMember 2023-06-30 0001699838 us-gaap:LicenseMemberus-gaap:SalesRevenueNetMembercflt:SubscriptionAndServiceConcentrationRiskMember 2024-01-012024-09-30 0001699838 us-gaap:NondesignatedMemberus-gaap:OtherNonoperatingIncomeExpenseMember 2024-01-012024-09-30 0001699838 us-gaap:MoneyMarketFundsMemberus-gaap:FairValueInputsLevel1Memberus-gaap:FairValueMeasurementsRecurringMember 2024-09-30 0001699838 cflt:ConvertibleSeniorNotesDueTwoThousandTwentySevenMembercflt:CappedCallsMember 2024-01-012024-09-30 0001699838 us-gaap:NondesignatedMember 2024-09-30 0001699838 us-gaap:OtherNoncurrentLiabilitiesMemberus-gaap:ForeignExchangeForwardMemberus-gaap:DesignatedAsHedgingInstrumentMember 2023-12-31 0001699838 us-gaap:NondesignatedMemberus-gaap:SellingAndMarketingExpenseMember 2023-01-012023-09-30 0001699838 us-gaap:ServiceMemberus-gaap:SalesRevenueNetMembercflt:SubscriptionAndServiceConcentrationRiskMember 2024-01-012024-09-30 0001699838 us-gaap:DesignatedAsHedgingInstrumentMemberus-gaap:OtherNonoperatingIncomeExpenseMember 2023-07-012023-09-30 0001699838 us-gaap:FairValueInputsLevel1Memberus-gaap:FairValueMeasurementsRecurringMembercflt:ForeignCurrencyForwardContractsMember 2024-09-30 0001699838 us-gaap:NondesignatedMemberus-gaap:SellingAndMarketingExpenseMember 2024-07-012024-09-30 0001699838 cflt:NehaNarkhedeMember 2024-09-30 0001699838 cflt:RohanSivaramMember 2024-09-30 0001699838 cflt:ConvertibleSeniorNotesDueTwoThousandTwentySevenMemberus-gaap:CommonClassAMember 2024-01-012024-09-30 0001699838 us-gaap:AccumulatedOtherComprehensiveIncomeMember 2024-09-30 0001699838 us-gaap:AdditionalPaidInCapitalMember 2023-07-012023-09-30 0001699838 us-gaap:AccumulatedOtherComprehensiveIncomeMember 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0001699838 cflt:PostContractCustomerSupportMember 2024-01-012024-09-30 0001699838 cflt:SharesIssuableUponConversionOfThe2027NotesMember 2024-01-012024-09-30 0001699838 cflt:ConfluentCloudMemberus-gaap:SalesRevenueNetMembercflt:SubscriptionAndServiceConcentrationRiskMember 2023-01-012023-09-30 0001699838 us-gaap:SubscriptionAndCirculationMembercflt:CostOfRevenueMember 2023-07-012023-09-30 0001699838 us-gaap:GeneralAndAdministrativeExpenseMember 2023-07-012023-09-30 0001699838 us-gaap:DesignatedAsHedgingInstrumentMemberus-gaap:ResearchAndDevelopmentExpenseMember 2023-01-012023-09-30 0001699838 us-gaap:DesignatedAsHedgingInstrumentMemberus-gaap:GeneralAndAdministrativeExpenseMember 2023-07-012023-09-30 0001699838 cflt:ConvertibleSeniorNotesDueTwoThousandTwentySevenMember 2023-12-31 0001699838 us-gaap:NondesignatedMember 2023-01-012023-09-30 0001699838 cflt:KongPhanMember 2024-07-012024-09-30 0001699838 cflt:ConfluentCloudMember 2024-01-012024-09-30 0001699838 cflt:Plan2021Memberus-gaap:CommonClassAMember 2024-09-30 0001699838 us-gaap:GeneralAndAdministrativeExpenseMember 2023-01-012023-09-30 0001699838 cflt:ConfluentCloudMember 2023-01-012023-09-30 0001699838 us-gaap:ServiceMember 2023-01-012023-09-30 0001699838 cflt:CommonStockClassAAndClassBMember 2024-01-012024-09-30 0001699838 us-gaap:NondesignatedMembercflt:CostOfSalesSubscriptionMember 2023-07-012023-09-30 iso4217:USD shares cflt:Days pure cflt:Vote shares iso4217:USD--12-31falseP561DP475DP460DP162DQ3P456DP457DP452DP457D0001699838 http://fasb.org/us-gaap/2024#PrepaidExpenseAndOtherAssetsCurrenthttp://fasb.org/us-gaap/2024#PrepaidExpenseAndOtherAssetsCurrenthttp://fasb.org/us-gaap/2024#PrepaidExpenseAndOtherAssetsCurrenthttp://fasb.org/us-gaap/2024#PrepaidExpenseAndOtherAssetsNoncurrenthttp://fasb.org/us-gaap/2024#OtherAssetsNoncurrenthttp://fasb.org/us-gaap/2024#AccruedLiabilitiesAndOtherLiabilitieshttp://fasb.org/us-gaap/2024#AccruedLiabilitiesAndOtherLiabilitieshttp://fasb.org/us-gaap/2024#AccruedLiabilitiesAndOtherLiabilitieshttp://fasb.org/us-gaap/2024#AccruedLiabilitiesAndOtherLiabilitieshttp://fasb.org/us-gaap/2024#OtherLiabilitiesNoncurrent10-Qtrue2024-09-302024false001-40526CONFLUENT, INC.DE47-1824387899 W. Evelyn AvenueMountain ViewCA94041800439-3207Class A Common Stock, par value $0.00001 per shareCFLTNASDAQYesYesLarge Accelerated FilerfalsefalsefalseS258085656699092453226060003497610001536887000155100900027866700022996200044812000439370008322100076986000226619300022516550007311901162000-164415100093431800081041500026080090002460890000239851000189270000671455000526325000103480001091100030967000374430002501990002001810007024220000936630001086320003133630003940930002249500017529000651980005032400071168000-91103000-248165000-343769000297600015670000884600048810007414400092670000-257011000-348650000-0.23-0.23-0.3-0.3-0.8-0.8-1.17-1.17324317971324317971303896632303896632319330398319330398297906112297906112-74144000-92670000-257011000-348650000884700020410006707000180400026780002001000144700021140001152500040000815400031000062619000926300002488570003489600003222329013000270298000-2101000-18270180008738640002910002910001100389835800083580002982332132476264200026420003974364777898367000836700010341500010341500011525000115250000-74144000-74144000327323323300028260530009424000-190116200093431800030167822130002228574000-9806000-145738500076138600043755380005380002333321148760001487600025787825070381153600011536000933500009335000040000400000-92670000-926700003070929873000234887400009766000-155005500078905600031151154230002452293000127000016441510008104150009080009080005047425372940003729400090825001324762642000264200039743611519442397000023970000307946000307946000815400081540000-

257011000-257011000327323323300028260530009424000-190116200093431800028938418030001980335000-9456000-120140500076947700035203244200024420009574968628590006285900069474181221624287080002870800027453000027453000-310000-310000-348650000-348650000307092987300023488740009-9766000-155005500078956000-257011000-348650000158550009987000295610003102100028700002850000400450003346000279400031180000156670002927360002609620002310002500016950003114000502350006140000372720003957300036100013825000828600019208000-72220001796500059490005562000213480000939000-17510001158920001598400013546000117235900012355880001274400001210037000120371100022500000189800017180001155160004580200085226000929430003633200062945000025500023970000287080006030200091398000480000-13010002715500011873800034976100043578100032260600031704300092350006357000152100001356800026420000272200009080002442000 1. Organization and Description of Business Description of Business Confluent, Inc. (“Confluent” or the “Company”) created a data infrastructure platform focused on data in motion. Confluent’s platform allows customers to connect their applications, systems, and data layers and can be deployed either as a self-managed software offering, Confluent Platform, or as a fully-managed cloud-native software-as-a-service (“SaaS”) offering, Confluent Cloud. Confluent also offers professional services and education services. The Company was incorporated in the state of Delaware in September 2014 and is headquartered in California with various other global office locations. 2. Basis of Presentation and Summary of Significant Accounting Policies Basis of Presentation The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”) and applicable rules and regulations of the U.S. Securities and Exchange Commission (“SEC”) regarding interim financial reporting. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. Therefore, these condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2023, as filed with the SEC on February 21, 2024 (the “Annual Report”). In management’s opinion, the unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Company’s financial position as of September 30, 2024, the results of operations for the three and nine months ended September 30, 2024 and 2023, and cash flows for the nine months ended September 30, 2024 and 2023. The results of operations for the three and nine months ended September 30, 2024 are not necessarily indicative of the results to be expected for the full year or any other future interim or annual period. The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. Reclassifications Certain amounts in the prior year condensed consolidated financial statements have been reclassified to conform to the presentation of the current year consolidated financial statements. These reclassifications had no effect on consolidated net loss, stockholders’ equity, or cash flows as previously reported. Use of Estimates The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Such estimates include, but are not limited to, the standalone selling price (“SSP”) for each distinct performance obligation included in customer contracts, deferred contract acquisition costs and their period of benefit, stock-based compensation expense, the fair value of acquired intangible assets, capitalization of internal-use software, estimated useful lives of long-lived assets, the incremental borrowing rate used to measure operating lease liabilities, and accounting for income taxes. The Company bases its estimates on historical and anticipated results, trends, and various other assumptions that it believes are reasonable under the circumstances. Estimates and assumptions about future events and their effects, including the impact of global macroeconomic conditions, cannot be determined with certainty and therefore require the exercise of judgment. Actual results could differ from those estimates and any such differences may be material to the Company’s condensed consolidated financial statements. Significant Accounting Policies There were no significant changes to the Company’s significant accounting policies disclosed in “Note 2 - Basis of Presentation and Summary of Significant Accounting Policies” of the Company’s Annual Report. Recent Accounting Pronouncements Recent Accounting Pronouncements Not Yet Adopted Segment Reporting: In November 2023, the FASB issued ASU No. 2023-07, Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures, which requires disclosure of incremental segment information on an annual and interim basis. This ASU is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, and requires retrospective application to all prior periods presented in the financial statements. The Company is currently evaluating the impact of adopting this ASU on its consolidated financial statements and disclosures. Income Taxes: In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires disclosure of disaggregated income taxes paid, prescribes standard categories for the components of the effective tax rate reconciliation, and modifies other income tax-related disclosures. This ASU is effective for fiscal years beginning after December 15, 2024, and may be applied on a retrospective or prospective basis. The Company is currently evaluating the impact of adopting this ASU on its consolidated financial statements and disclosures. Basis of Presentation The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”) and applicable rules and regulations of the U.S. Securities and Exchange Commission (“SEC”) regarding interim financial reporting. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. Therefore, these condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2023, as filed with the SEC on February 21, 2024 (the “Annual Report”). In management’s opinion, the unaudited condensed consolidated financial statements have been prepared on a basis consistent with the annual consolidated financial statements and reflect all adjustments, which include only normal recurring adjustments, necessary for the fair statement of the Company’s financial position as of September 30, 2024, the results of operations for the three and nine months ended September 30, 2024 and 2023, and cash flows for the nine months ended September 30, 2024 and 2023. The results of operations for the three and nine months ended September 30, 2024 are not necessarily indicative of the results to be expected for the full year or any other future interim or annual period. The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. Reclassifications Certain amounts in the prior year condensed consolidated financial statements have been reclassified to conform to the presentation of the current year consolidated financial statements. These reclassifications had no

effect on consolidated net loss, stockholders' equity, or cash flows as previously reported. Use of Estimates The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Such estimates include, but are not limited to, the standalone selling price ("SSP") for each distinct performance obligation included in customer contracts, deferred contract acquisition costs and their period of benefit, stock-based compensation expense, the fair value of acquired intangible assets, capitalization of internal-use software, estimated useful lives of long-lived assets, the incremental borrowing rate used to measure operating lease liabilities, and accounting for income taxes. The Company bases its estimates on historical and anticipated results, trends, and various other assumptions that it believes are reasonable under the circumstances. Estimates and assumptions about future events and their effects, including the impact of global macroeconomic conditions, cannot be determined with certainty and therefore require the exercise of judgment. Actual results could differ from those estimates and any such differences may be material to the Company's condensed consolidated financial statements. Significant Accounting Policies There were no significant changes to the Company's significant accounting policies disclosed in "Note 2 – Basis of Presentation and Summary of Significant Accounting Policies" of the Company's Annual Report. 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Income Taxes: In December 2023, the FASB issued ASU No. 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures, which requires disclosure of disaggregated income taxes paid, prescribes standard categories for the components of the effective tax rate reconciliation, and modifies other income tax-related disclosures. This ASU is effective for fiscal years beginning after December 15, 2024, and may be applied on a retrospective or prospective basis. The Company is currently evaluating the impact of adopting this ASU on its consolidated financial statements and disclosures. 3. Marketable Securities The following tables summarize the fair values of the Company's marketable securities (in thousands): <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"><tr style="visibility:collapse;"><td style="width:35.313%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:13.137%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.38%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:13.137%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.38%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:13.137%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.38%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:13.137%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:middle;"> </td><td colspan="14" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td><td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:middle;"> </td><td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Amortized Cost </td><td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td><td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Gains </td><td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td><td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td><td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td><td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td><td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:middle;"> U.S. treasury securities </td><td style="white-space:nowrap;vertical-align:bottom;"> $</p></td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">671,318</p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 1,920 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> $</p></td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(45</p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td><td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 673,193 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:middle;"> Corporate notes and bonds </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 501,889 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 2,891 </td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-

bottom:0;text-align:left;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (41 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 504,739 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> U.S. agency obligations </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 276,122 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 1,030 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (80 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 277,072 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Commercial paper </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 81,842 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 41 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 81,883 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:middle;"> Total marketable securities </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,531,171</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 5,882 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(166</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,536,887 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table> <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"><tr style="visibility:collapse;"><td style="width:35.313%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:13.137%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.38%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:13.137%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.38%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:13.137%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.38%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:13.137%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> </td><td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:middle;"> </td><td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Amortized Cost </td><td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td><td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Gains </td><td style="vertical-align:middle;border-

bottom:0.5pt solid #0000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> U.S. treasury securities </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">834,235</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 257 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(1,355</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 833,137 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> U.S. agency obligations </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 403,035 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 599 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (875 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 402,759 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Corporate notes and bonds </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 279,328 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 838 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (457 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 279,709 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Commercial paper </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 35,407 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (3 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 35,404 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:middle;"> Total marketable securities </td> <td style="white-

space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,552,005</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,694 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">2,690</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,551,009 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table> The following tables summarize the fair values and unrealized losses of the Company’s marketable securities, classified by the length of time that the securities have been in a continuous unrealized loss position (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:26.549%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="22" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="8" style="vertical-align:middle;text-align:left;"> Less than 12 Months </td> <td colspan="8" style="vertical-align:middle;text-align:left;"> 12 Months or Greater </td> <td colspan="6" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Total </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:top;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #ffffff03;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> U.S. treasury securities </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">34,033</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (20 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">63,833</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (25 </td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New

Roman;margin-bottom:0;text-align:left;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">97,866</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (45 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> U.S. agency obligations </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 54,007 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (70 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 18,546 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (10 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 72,553 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (80 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Corporate notes and bonds </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 9,522 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (6 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 32,575 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (35 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 42,097 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (41 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Commercial paper </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 499 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-

bottom:0;text-align:left;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 499 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Total </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">98,061</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (96 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">114,954</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 70 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">213,015</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 166 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> </tr> </table> <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:26.549%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="22" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="8" style="vertical-align:middle;text-align:left;"> Less than 12 Months </td> <td colspan="8" style="vertical-align:middle;text-align:left;"> 12 Months or Greater </td> <td colspan="6" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Total </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #ffffff03;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #ffffff03;vertical-align:top;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr

style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> U.S. treasury securities </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">487,260</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (1,074 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">46,130</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (281 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">533,390</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (1,355 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> U.S. agency obligations </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 206,105 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (390 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 80,657 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (485 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 286,762 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (875 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Corporate notes and bonds </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 100,295 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (293 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 31,277 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (164 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 131,572 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (457 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Commercial paper </td> <td style="white-space:nowrap;vertical-align:bottom;border-

bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 6,810 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (3 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 6,810 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (3 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Total </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">800,470</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (1,760 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">158,064</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (930 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">958,534</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (2,690 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> </tr> </table> For available-for-sale debt securities in an unrealized loss position, the Company does not intend to sell these securities and it is more likely than not that the Company will hold these securities until maturity or a recovery of the cost basis. The Company determined that the decline in fair value of these securities was not due to credit-related factors, and no allowance for expected credit losses was recorded as of September 30, 2024 and December 31, 2023. Realized gains and losses were not material for the three and nine months ended September 30, 2024 and 2023.   The following table summarizes the contractual maturities of the Company's marketable securities (in thousands): <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"> <tr style="visibility:collapse;"> <td style="width:52.74%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20.599999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:2.06%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20.599999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="6" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:top;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Amortized Cost </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> <span style="color:#000000;white-space:pre-wrap;font-

weight:bold;min-width:fit-content;">Fair Value </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Due within one year </td> <td style="white-space:nowrap;vertical-align:middle;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,132,561</p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 1,135,161 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Due after one year through five years </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 398,610 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 401,726 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Total </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,531,171</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 1,536,887 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> </tr> </table> The following tables summarize the fair values of the Company's marketable securities (in thousands):   <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"> <tr style="visibility:collapse;"> <td style="width:35.313%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.137%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.38%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.137%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.38%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.137%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="14" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Amortized Cost </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Gains </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> U.S. treasury securities </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">671,318</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 1,920 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(45</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 673,193 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Corporate notes and bonds </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 501,889 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 2,891 </td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-

bottom:0;text-align:left;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (41 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 504,739 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> U.S. agency obligations </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 276,122 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 1,030 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (80 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 277,072 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Commercial paper </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 81,842 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 41 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 81,883 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:middle;"> Total marketable securities </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,531,171</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 5,882 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(166</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,536,887 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table> <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"> <tr style="visibility:collapse;"> <td style="width:35.313%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.137%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.38%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.137%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.38%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.137%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.38%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.137%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Amortized Cost </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Gains </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-

top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> U.S. treasury securities </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">834,235</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 257 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 833,137 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> U.S. agency obligations </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 403,035 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 599 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (875 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 402,759 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Corporate notes and bonds </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 279,328 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 838 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (457 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 279,709 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Commercial paper </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 35,407 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (3 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 35,404 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:middle;"> Total marketable securities </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-

align:left;">$</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,552,005</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,694 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">2,690</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,551,009 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table>
6713180001920000450006731930005018890002891000410005047390002761220001030000800002770720008184200041000081883000153117100058820001660001536
style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The following tables summarize the fair values and unrealized losses of the Company's marketable securities, classified by the length of time that the securities have been in a continuous unrealized loss position (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:26.549%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td colspan="22" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="8" style="vertical-align:middle;text-align:left;"> Less than 12 Months </td> <td colspan="8" style="vertical-align:middle;text-align:left;"> 12 Months or Greater </td> <td colspan="6" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Total </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:top;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #ffffff03;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> U.S. treasury securities </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">34,033</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (20 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">63,833</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (25 </td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-

size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">97,866</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (45 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> U.S. agency obligations </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 54,007 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (70 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 18,546 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (10 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 72,553 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (80 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Corporate notes and bonds </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 9,522 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (6 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 32,575 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (35 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 42,097 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (41 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Commercial paper </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 499 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td>

<td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 499 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Total </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">98,061</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #fffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (96 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">114,954</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #fffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (70 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">213,015</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #fffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (166 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> </tr> </table> <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:26.549%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.04%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:9.376000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#fffffc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="22" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#fffffc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="8" style="vertical-align:middle;text-align:left;"> Less than 12 Months </td> <td colspan="8" style="vertical-align:middle;text-align:left;"> 12 Months or Greater </td> <td colspan="6" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Total </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#fffffc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #fffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #fffff03;vertical-align:middle;border-bottom:0.5pt solid #fffff03;text-align:left;"> </td> <td colspan="2" style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="border-top:0.5pt solid #000000;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="border-top:0.5pt solid #fffff03;vertical-align:top;border-bottom:0.5pt solid #fffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #fffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Unrealized Losses </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-

top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> U.S. treasury securities </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">487,260</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (1,074 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">46,130</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (281 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">533,390</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (1,355 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> U.S. agency obligations </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 206,105 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (390 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 80,657 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (485 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 286,762 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (293 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 31,277 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (164 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 131,572 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (457 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;">

Commercial paper </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 6,810 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (3 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 6,810 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (3 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Total </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">800,470</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (1,760 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">158,064</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (930 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">958,534</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (2,690 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> </tr>
</table>3403300020000638330002500097866000450005400700070000185460001000072553000800009522000600032575000350004209700041000499000000499000098061
style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The following table summarizes the contractual maturities of the Company's marketable securities (in thousands): <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"> <tr style="visibility:collapse;"> <td style="width:52.74%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20.599999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:2.06%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20.599999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="6" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:top;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Amortized Cost </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> Fair Value </td> <td style="vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Due within one year </td> <td style="white-space:nowrap;vertical-align:middle;"> $ </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 1,132,561 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-

space:nowrap;vertical-align:middle;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,135,161</p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Due after one year through five years</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">398,610</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">401,726</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 1,531,171 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 1,536,887 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> </tr>
</table>113256100011351610003986100004017260001531171000153688700 4. Fair Value of Financial Instruments The following tables summarize the Company's financial assets and liabilities that are measured at fair value on a recurring basis (in thousands): <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"> <tr style="visibility:collapse;"> <td style="width:39.652%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="10" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Level 1 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Level 2 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Total </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> Assets: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:10pt;vertical-align:bottom;"> Cash equivalents: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Money market funds </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">260,104</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> <span

style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 260,104 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Commercial paper </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 10,980 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 10,980 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> U.S. treasury securities </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 673,193 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 673,193 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Corporate notes and bonds </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 504,739 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 504,739 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> U.S. agency obligations </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 277,072 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-

align:right;">277,072 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Commercial paper </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 81,883 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 81,883 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:10pt;vertical-align:bottom;"> Derivative instruments: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 6,064 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 6,064 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:30pt;white-space:pre-wrap;vertical-align:bottom;"> Total assets </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">260,104</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,559,925 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,820,029 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> Liabilities: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:15pt;vertical-align:bottom;"> Derivative instruments: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-

align:left;">$</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 402 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">402</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:30pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:30pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total liabilities</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">402</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 402 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr></table>   <table 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style="vertical-align:bottom;"> </td> <td colspan="10" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Level 1 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Level 2 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Total </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> Assets: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:10pt;vertical-align:bottom;"> Cash equivalents: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Money market funds </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">264,923</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-

family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 264,923 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> U.S. treasury securities </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 52,130 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 52,130 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:10pt;vertical-align:bottom;"> Marketable securities: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> U.S. treasury securities </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 833,137 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 833,137 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> U.S. agency obligations </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 402,759 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 402,759 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Corporate notes and bonds </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 279,709 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 279,709 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Commercial paper </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 35,404 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-

size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">35,404 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:10pt;vertical-align:bottom;"> Derivative instruments: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 3,219 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td 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style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,606,358 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,871,281</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Liabilities:</p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td 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style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Foreign currency forward contracts</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 1,272 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:30pt;white-space:pre-wrap;vertical-align:bottom;"> <span style="color:#000000;white-space:pre-wrap;min-

width:fit-content;">Total liabilities </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,272 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table> The Company classifies its highly liquid money market funds within Level 1 of the fair value hierarchy because they are valued based on quoted market prices in active markets. The Company classifies its U.S. treasury securities, corporate notes and bonds, U.S. agency obligations, commercial paper, and foreign currency forward contracts within Level 2 of the fair value hierarchy because they are valued using inputs other than quoted prices that are directly or indirectly observable in the market, including readily available pricing sources for the identical underlying security that may not be actively traded. There were no transfers of financial instruments between valuation levels during the three and nine months ended September 30, 2024 and 2023. As of September 30, 2024 and December 31, 2023, the total estimated fair value of the Company’s 0% convertible senior notes due 2027 was $974.7 million and $917.9 million, respectively. The fair value was determined based on the quoted price of the convertible senior notes in an inactive market on the last trading day of the reporting period and is classified within Level 2 of the fair value hierarchy. See Note 8 for further information on the Company’s convertible senior notes.</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The following tables summarize the Company’s financial assets and liabilities that are measured at fair value on a recurring basis (in thousands):</p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p> <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"> <tr style="visibility:collapse;"> <td style="width:39.652%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="10" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">September 30, 2024</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Level 1</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Level 2</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Total</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Assets:</p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:10pt;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Cash equivalents:</p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times 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style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 260,104 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-

size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 260,104 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Commercial paper </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 10,980 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 10,980 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> U.S. treasury securities </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 673,193 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 673,193 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Corporate notes and bonds </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 504,739 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 504,739 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> U.S. agency obligations </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 277,072 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"><p

style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 277,072 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Commercial paper </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 81,883 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:10pt;vertical-align:bottom;"> Derivative instruments: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 6,064 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:30pt;white-space:pre-wrap;vertical-align:bottom;"> Total assets </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">260,104</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,559,925 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,820,029 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> Liabilities: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:15pt;vertical-align:bottom;"> Derivative instruments: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts </td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-

top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 402 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New 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style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> </table><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p> <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"> <tr style="visibility:collapse;"> <td style="width:39.652%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td 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style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Level 1</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Level 2</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Total</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Assets:</p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:10pt;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Cash equivalents:</p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Money market funds</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 264,923 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td

style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 264,923 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> U.S. treasury securities </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 52,130 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 52,130 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:10pt;vertical-align:bottom;"> Marketable securities: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> U.S. treasury securities </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 833,137 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 833,137 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> U.S. agency obligations </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 402,759 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 402,759 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Corporate notes and bonds </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 279,709 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 279,709 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Commercial paper </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 35,404 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> <span style="white-space:pre-wrap;min-width:fit-

content;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 35,404 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="text-indent:10pt;vertical-align:bottom;"> Derivative instruments: </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 3,219 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 3,219 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:30pt;white-space:pre-wrap;vertical-align:bottom;"> Total assets </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">264,923</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td 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Roman;margin-bottom:0;text-align:right;">1,871,281</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Liabilities:</p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td 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Roman;margin-bottom:0;text-align:left;">Derivative instruments:</p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Foreign currency forward contracts</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,272</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New 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</tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:30pt;white-space:pre-wrap;vertical-align:bottom;"> Total liabilities </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,272 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,272 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table> 260104000026010400001098000010980000059940005994000067319300067319300005047390005047390000277072000277072000081883000081883000060640006064006

style="font-size:10pt;margin-top:12pt;font-family:Times New Roman;margin-bottom:0;text-align:left;">5. Derivative Instruments and Hedging The Company enters into foreign currency forward contracts with certain financial institutions to mitigate the impact of foreign currency fluctuations on future cash flows and earnings. Derivative instruments that hedge the exposure to variability in expected future cash flows are designated as cash flow hedges. The Company records changes in the fair value of these derivatives as a component of accumulated other comprehensive income (loss) (“AOCI”) and subsequently reclassifies the related gains or losses into cost of revenue or operating expense in the same period, or periods, during which the hedged transaction affects earnings. The Company classifies cash flows related to its cash flow hedges as operating activities in its condensed consolidated statements of cash flows.   Derivative instruments that hedge the exposure to variability in the fair value of assets or liabilities or hedge monetary assets and liabilities denominated in certain non-USD currencies are not designated as hedges for financial reporting purposes. The Company records changes in the fair value of these derivatives in other income (expense), net in the condensed consolidated statements of operations. The Company classifies cash flows related to these derivatives as operating activities in its condensed consolidated statements of cash flows.   The following table summarizes the notional amounts of the Company’s derivative instruments (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:49.65%;box-sizing:content-box;"></td> <td style="width:2.1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:21.075999999999997%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:2.1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:21.075999999999997%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts designated as hedging instruments </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">104,409</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 125,617 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts not designated as hedging instruments </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 100,933 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 99,918 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Total derivative instruments </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">205,342</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 225,535 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table> The Company has master netting agreements with each of its counterparties, which permit net settlement of multiple, separate derivative contracts with a single payment. The Company does not have

collateral requirements with any of its counterparties. Although the Company is allowed to present the fair value of derivative instruments on a net basis according to master netting arrangements, the Company has elected to present its derivative instruments on a gross basis in its condensed consolidated financial statements. The Company’s derivative instruments generally have maturities of 18 months or less. The Company does not use derivative instruments for trading or speculative purposes. The following table summarizes the fair value of the Company’s derivative instruments on the condensed consolidated balance sheets (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"><tr style="visibility:collapse;"><td style="width:39.652%;box-sizing:content-box;"></td><td style="width:1.68%;box-sizing:content-box;"></td><td style="width:18.436%;box-sizing:content-box;"></td><td style="width:1.68%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:16.436999999999998%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.68%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:16.436999999999998%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Balance Sheet Location </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> Derivative Assets: </td><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;"><td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts designated as hedging instruments </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 906 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;"><td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts not designated as hedging instruments </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> Prepaid expenses and other current assets </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 2,324 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> 906 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;"><td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts designated as hedging instruments </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> Other assets, non-current </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 266 </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 524 </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Total derivative assets </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $ </td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 6,064 </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td><td style="white-

space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">3,219</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Derivative Liabilities:</p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Foreign currency forward contracts designated as hedging instruments</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Accrued expenses and other liabilities</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 6 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">18</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Foreign currency forward contracts not designated as hedging instruments</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Accrued expenses and other liabilities</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">389</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,239</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Foreign currency forward contracts designated as hedging instruments</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Other liabilities, non-current</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">7</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:right;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">15</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total derivative liabilities</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 402 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,272 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table> The following table presents the activity of foreign currency forward contracts designated as hedging instruments and the impact of these derivatives on AOCI (in thousands):   <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:33.027%;box-sizing:content-box;"></td> <td style="width:1.4%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.343%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.4%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.343%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.4%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.343%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.4%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.343%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> <span style="white-

space:pre-wrap;min-width:fit-content;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Beginning balance </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,049</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 540 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">2,280</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 653 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Net gain (loss) recognized in other comprehensive income (loss) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 4,007 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (1,759 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 3,070 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 694 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Net gain reclassified from AOCI to earnings </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (1,329 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (242 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (1,623 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (1,420 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Ending balance </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-

size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">3,727 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(1,461</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 3,727 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> (1,461 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;">) </td> </tr></table> As of September 30, 2024, net unrealized gains included in the balance of accumulated other comprehensive income (loss) related to foreign currency forward contracts designated as hedging instruments was $3.7 million, $3.5 million of which the Company expects to reclassify from accumulated other comprehensive income (loss) into earnings over the next 12 months. The following table summarizes the effect of foreign currency forward contracts on the condensed consolidated statements of operations (in thousands):   <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:19.628%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.023%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.023%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.023%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.023%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.023%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.023%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.023%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.202999999999999%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Derivatives Designated as Hedging Instruments </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Derivatives Not Designated as Hedging Instruments </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-

family:Times New Roman;margin-bottom:0;text-align:center;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Cost of revenue - subscription </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">181</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 19 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">235</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 152 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Cost of revenue - services </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 111 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (2) </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 130 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 106 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - 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align:left;">Research and development </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 164 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 103 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 228 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 302 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - 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style="white-space:pre-wrap;min-width:fit-content;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 210 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Other income (expense), net </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid 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style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 2,101 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (229 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid 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</td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,329</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 242 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,623</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New 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style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">2,101</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> (229 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">245</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000,"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> (142 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000,">) </td> </tr></table> The following table summarizes the notional amounts of the Company’s derivative instruments (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:49.65%;box-sizing:content-box;"></td> <td style="width:2.1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:21.075999999999997%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:2.1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:21.075999999999997%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts designated as hedging instruments </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">104,409</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 125,617 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts not designated as hedging instruments </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000,"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 100,933 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000,"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 99,918 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000,"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Total derivative instruments </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000,"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">205,342</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000,"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000,"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 225,535 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000,"> </td> </tr></table>1044090001256170001009330009991800020534200022553500OP18MThe following table summarizes the fair value of the Company’s derivative instruments on the condensed consolidated balance sheets (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:39.652%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:18.436%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Balance Sheet Location </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New

Roman;margin-bottom:0;text-align:center;">December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> Derivative Assets: </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts designated as hedging instruments </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> Prepaid expenses and other current assets </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">3,474</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 1,789 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts not designated as hedging instruments </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> Prepaid expenses and other current assets </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 2,324 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 906 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts designated as hedging instruments </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> Other assets, non-current </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 266 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 524 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Total derivative assets </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">6,064</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 3,219 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> Derivative Liabilities: </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Foreign currency forward contracts designated as hedging instruments </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> Accrued expenses and other liabilities </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-

top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">6 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">18</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Foreign currency forward contracts not designated as hedging instruments</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Accrued expenses and other liabilities</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">389</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,239</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Foreign currency forward contracts designated as hedging instruments</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Other liabilities, non-current</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">7</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">15</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total derivative liabilities</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 402 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,272 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr>
</table>3474000178900023240009060002660005240006064000321900060001800038900012390007000150004020001272000 The following table presents the activity of foreign currency forward contracts designated as hedging instruments and the impact of these derivatives on AOCI (in thousands):   <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:33.027%;box-sizing:content-box;"></td> <td style="width:1.4%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.343%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.4%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.343%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.4%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.343%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.4%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.343%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Beginning balance </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> <span

style="white-space:pre-wrap;min-width:fit-content;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,049</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 540 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">2,280</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 653 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Net gain (loss) recognized in other comprehensive income (loss) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 4,007 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (1,759 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 3,070 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (694 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Net gain reclassified from AOCI to earnings </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (1,329 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (242 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (1,623 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (1,420 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Ending balance </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">3,727</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> (1,461 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">3,727</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> (1,461 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;">) </td> </tr></table>1049000540000228000065300040070000-17590003070000-694000-1329000-242000-1623000-142000037270000-146100037270000-146100037000003500000 The following table summarizes the effect of foreign currency forward contracts on the condensed consolidated statements of operations (in thousands): <span style="white-

space:pre-wrap;font-size:10pt;font-family:Times New Roman;min-width:fit-content;"> <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:19.628%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.023%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.023%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.023%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td 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style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:7.202999999999999%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Derivatives Designated as Hedging Instruments </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Derivatives Not Designated as Hedging Instruments </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Cost of revenue - subscription </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">181</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 19 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">235</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 152 </td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New

Roman;margin-bottom:0;text-align:left;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Cost of revenue - services </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 111 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (2 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 130 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 106 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Research and development </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 164 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 103 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 228 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 302 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p

style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Sales and marketing </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 713 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 69 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 812 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 650 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> -

#000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 2,101 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (229 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 245 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 142 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Total gains (losses) recognized in earnings </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,329</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #fffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 242 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,623</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #fffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 1,420 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">2,101</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #fffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> (229 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 142 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;">) </td> </tr>
</table>181000190002350001520000000111000-
200013000010600000001640001030002280003020000000713000690008120006500000000160000530002180002100000000000002101000-229000245000-
142000132900024200016230001420000210100 0-229000245000-142000 6. Balance Sheet Components Property and Equipment, Net The cost and accumulated depreciation and amortization of property and equipment were as follows (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:54%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-

box;"></td> <td style="width:2%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;text-align:center;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Computers, equipment, and software </td> <td style="white-space:nowrap;vertical-align:middle;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">13,173</p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 11,300 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Furniture and fixtures </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 1,047 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 916 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Leasehold improvements </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 416 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 380 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Capitalized internal-use software costs </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 71,100 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 38,999 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Construction in progress - capitalized internal-use software costs </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 26,925 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 27,831 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:middle;"> Property and equipment, at cost </td> <td style="white-space:nowrap;vertical-align:middle;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">112,661</p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 79,426 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Less: Accumulated depreciation and amortization </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> (39,503 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> (25,414 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:middle;"> Property and equipment, net </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">73,158</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New

Roman;margin-bottom:0;text-align:right;">54,012 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> </tr> </table> Depreciation and amortization expense was $5.1 million and $3.5 million for the three months ended September 30, 2024 and 2023, respectively, and $14.2 million and $9.7 million for the nine months ended September 30, 2024 and 2023, respectively. Accrued Expenses and Other Liabilities Accrued expenses and other liabilities consisted of the following (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:54%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:2%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;text-align:center;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Accrued compensation and benefits </td> <td style="white-space:nowrap;vertical-align:middle;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">64,212</p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 74,497 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Accrued income taxes </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 30,088 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 2,264 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Accrued expenses </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 18,484 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 13,471 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Accrued commissions </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 17,137 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 17,418 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Accrued payroll taxes </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 10,397 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 9,162 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Employee contributions under employee stock purchase plan </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 5,152 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 13,946 </td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-

bottom:0;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Other liabilities </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 13,444 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 11,089 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:middle;"> Total accrued expenses and other liabilities </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">158,914</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 141,847 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> </tr> </table> The cost and accumulated depreciation and amortization of property and equipment were as follows (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:54%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:2%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;text-align:center;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Computers, equipment, and software </td> <td style="white-space:nowrap;vertical-align:middle;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">13,173</p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 11,300 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Furniture and fixtures </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 1,047 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 916 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Leasehold improvements </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 416 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 380 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Capitalized internal-use software costs </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 71,100 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 38,999 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Construction in progress - capitalized internal-use software costs </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 26,925 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 27,831 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:middle;"> Property and equipment, at cost </td> <td style="white-space:nowrap;vertical-align:middle;"> $ </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> <span

style="color:#000000;white-space:pre-wrap;min-width:fit-content;">112,661 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">79,426</p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Less: Accumulated depreciation and amortization</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(39,503</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(25,414</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:middle;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Property and equipment, net</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 73,158 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 54,012 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> </tr>
</table>1317300011300000104700091600041600038000071100000389990002692500027831000112661000794260003950300025414000731580005401200051000003500000

style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">Accrued expenses and other liabilities consisted of the following (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:54%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:2%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:20%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;text-align:center;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Accrued compensation and benefits </td> <td style="white-space:nowrap;vertical-align:middle;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">64,212</p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 74,497 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Accrued income taxes </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 30,088 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 2,264 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Accrued expenses </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 18,484 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 13,471 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Accrued commissions </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 17,137 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 17,418 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Accrued payroll taxes </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 10,397 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> <span style="min-width:fit-

content;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 9,162 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Employee contributions under employee stock purchase plan </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 5,152 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 13,946 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Other liabilities </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 13,444 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 11,089 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:middle;"> Total accrued expenses and other liabilities </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">158,914</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 141,847 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> </tr>
</table>6421200074497000300880002264000184840001347100017137000174180001039700091620005152000139460001344400011089000158914000141847000 7. Business Combinations, Goodwill, and Intangible Assets 2024 Business Combination In September 2024, the Company acquired all outstanding shares of WarpStream Labs, Inc. (“WarpStream”), an Apache Kafka-compatible data streaming platform. The Company acquired WarpStream primarily for its talent and to add WarpStream’s Bring Your Own Cloud (“BYOC”) data streaming solution to the Company’s product portfolio to serve customers who want a cloud-native streaming offering in their own cloud account. The total preliminary purchase consideration of $135.1 million consisted of $132.5 million of cash and $2.6 million for the fair value of 132,476 shares of the Company’s Class A common stock. In allocating the purchase consideration, the Company preliminarily recorded <span style="color:#000000;white-space:pre-wrap;font-size:10pt;font-family:Times New Roman;min-width:fit-content;">$16.9 million of cash acquired, $6.8 million as a developed technology intangible asset, to be amortized on a straight-line basis over an estimated useful life of five years, and $112.4 million of goodwill. The goodwill is primarily attributed to the assembled workforce and expected synergies arising from the acquisition, and is not deductible for income tax purposes. The purchase price allocation is subject to measurement period adjustments until September 2025. Pursuant to the merger agreement, the Company deposited $8.6 million of cash into an escrow account upon closing of the acquisition, but the payout of such amount is subject to continued employment and achievement of certain milestones. The Company recorded this amount within prepaid expenses and other current assets on the condensed consolidated balance sheets. The Company also entered into holdback agreements with certain employees of WarpStream, pursuant to which the Company issued $7.9 million in restricted Class A common stock and will pay up to an aggregate of $76.2 million in cash (inclusive of the amount held in escrow discussed above). The vesting and payout of the restricted common stock and holdback cash is subject to continued employment over three years and achievement of certain milestones, and is recorded as post-combination compensation expense within operating expenses over the requisite service period for accounting purposes. Compensation expense related to the holdback agreements during the three months ended September 30, 2024 was not material. See Note 11 Stockholders’ Equity for further information. Transaction costs associated with the acquisition incurred during the three months ended September 30, 2024 were not material and were recorded as general and administrative expenses in the condensed consolidated statements of operations. The results of operations of WarpStream included in the Company’s condensed consolidated financial statements since the date of acquisition were not material. Pro forma results of operations have not been presented because they were not material to the condensed consolidated results of operations. 2023 Business Combinations In January 2023, the Company acquired all outstanding shares of immerok GmbH (“Immerok”), an Apache Flink stream processing managed services company, for purchase consideration of $54.9 million in cash. The Company acquired Immerok primarily for its talent and developed technology. In allocating the purchase consideration, the Company recorded <span style="color:#000000;white-space:pre-wrap;font-size:10pt;font-family:Times New Roman;min-

width:fit-content;">$9.1 million of cash acquired, <span style="color:#000000;white-space:pre-wrap;font-size:10pt;font-family:Times New Roman;min-width:fit-content;">$2.6 million as a developed technology intangible asset, to be amortized on a straight-line basis over an estimated useful life of five years, and $43.5 million of goodwill. The goodwill is primarily attributed to the assembled workforce and expected synergies arising from the acquisition, and is not deductible for income tax purposes. The Company also entered into holdback agreements with certain employees of Immerok, pursuant to which the Company will pay up to an aggregate of $52.3 million in cash. The vesting and payout of the holdback is subject to continued employment and achievement of certain milestones over three years, and is recorded as post-combination compensation expense within operating expenses over the requisite service period for accounting purposes. The Company recognized compensation expense of $4.4 million related to the holdback agreements for both the three months ended September 30, 2024 and 2023, and $13.1 million for both the nine months ended September 30, 2024 and 2023. In December 2023, the Company acquired certain assets of Noteable, Inc. for purchase consideration of $10.0 million in cash. The Company has accounted for this transaction as a business combination. In allocating the purchase consideration, the Company recorded $1.5 million as a developed technology intangible asset, to be amortized on a straight-line basis over an estimated useful life of one year, and $8.5 million of goodwill, which is deductible for income tax purposes. The purchase price allocation is subject to measurement period adjustments until December 2024. Transaction costs associated with each of the fiscal 2023 business combinations above were not material during the three and nine months ended September 30, 2024 and 2023 and were recorded as general and administrative expenses in the condensed consolidated statements of operations. From the respective dates of acquisition, the results of operations of the business combinations included in the Company's condensed consolidated financial statements were not material. Pro forma results of operations have not been presented because they were not material to the condensed consolidated results of operations. Goodwill Additions to goodwill were $112.4 million during the nine months ended September 30, 2024. Goodwill as of September 30, 2024 and December 31, 2023 was $164.4 million and $52.0 million, respectively.</p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Intangible Assets, Net</p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p><div style="font-size:10pt;font-family:Times New Roman;"><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">Intangible assets, net consisted of the following (in thousands):</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p> <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:39.652%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="10" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">September 30, 2024</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Gross</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Accumulated Amortization</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Net</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Developed technology</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 10,856 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (2,152 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-

bottom:0.5pt solid #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">8,704</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 10,856 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(2,152</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 8,704 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table>   <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:39.652%;box-sizing:content-box;"></td> <td 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style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Gross </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Accumulated Amortization </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Net </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Developed technology </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">4,056</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New 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Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 3,492 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr></table> Amortization expense was not material for the three and nine months ended September 30, 2024 and 2023. As of September 30, 2024, future amortization expense is expected to be as follows (in thousands): <p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-

align:justify;"> <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:66.36%;box-sizing:content-box;"></td> <td style="width:2.8%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:28.84%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> Year Ending December 31, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Amount </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Remainder of 2024 </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">780</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">2025</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,870</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">2026</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,870</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">2027</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p 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Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,374</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">2029</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">940</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 8,704 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table>
1351000001325000002600000132476169000006800000P5Y112400000860000079000076200000054900000910000026000000P5Y435000005230000044000004400000015
style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">Intangible assets, net consisted of the following (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:39.652%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.68%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:16.436999999999998%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="10" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Gross </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Accumulated Amortization </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Net </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Developed technology </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">10,856</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-

bottom:0.5pt solid #000000;text-align:center;"> (2,152 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">8,704</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 10,856 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> </tr> </table> 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style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="10" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Gross </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Accumulated Amortization </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td 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Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (564 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">3,492</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 4,056 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(564</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 3,492 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table> As of September 30, 2024, future amortization expense is expected to be as follows (in thousands): <span style="white-space:pre-wrap;font-size:10pt;font-family:Times New

Roman;min-width:fit-content;"> <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:66.36%;box-sizing:content-box;"></td> <td style="width:2.8%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:28.84%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> Year Ending December 31, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Amount </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Remainder of 2024 </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">780</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">2025</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,870</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">2026</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,870</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">2027</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,870</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">2028</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,374</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">2029</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">940</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:20pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 8,704 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table>78000018700001870000187000013740009400008704000 8. Convertible Senior Notes In December 2021, the Company issued $1.1 billion aggregate principal amount of 0% convertible senior notes due 2027 (the "2027 Notes"), including the exercise in full of the initial purchasers' option to purchase up to an additional $100.0 million principal amount of the 2027 Notes, in a private placement to qualified institutional buyers pursuant to Rule 144A under the Securities Act. The 2027 Notes are general unsecured obligations of the Company and will mature on January 15, 2027, unless earlier converted, redeemed, or repurchased. The 2027 Notes do not bear regular interest, and the principal amount of the 2027 Notes will not accrete. Special interest, if any, is payable semiannually in arrears on January 15 and July 15 of each year, beginning on July 15, 2022 (if and to the extent that special interest is then payable on the 2027 Notes). No special interest has been paid in connection with the 2027 Notes to date. The total net proceeds from the offering, after deducting initial purchasers' discounts and debt issuance costs, were $1,080.5 million. The initial conversion rate is 9.9936 shares of the Company's Class A common stock per $1,000 principal amount of 2027 Notes (equivalent to an initial conversion price of approximately $100.06 per share of the Company's Class A common stock), subject to adjustment as set forth in the indenture governing the 2027 Notes (the "Indenture"). The 2027 Notes are convertible at the option of the holders at any time prior to the close of business on the business day immediately preceding October 15, 2026, only under the following conditions: (1) during any calendar quarter commencing after the calendar quarter ending on March 31, 2022 (and only during such calendar quarter), if the last reported sale price of the Company's Class A common stock for at least 20 trading days (whether or not consecutive) during a period of 30 consecutive trading days ending on, and including, the last trading day of the immediately preceding calendar quarter is greater than or equal to 130% of the conversion price for the 2027 Notes on each applicable trading day; (2) during the five business day period after any ten consecutive trading day period (the "measurement period") in which the trading price per $1,000 principal amount of the 2027 Notes for each trading day of the measurement period was less than 98% of the product of the last reported sale price of the

Company's Class A common stock and the conversion rate for the 2027 Notes on each such trading day; (3) if the Company calls such 2027 Notes for redemption, at any time prior to the close of business on the scheduled trading day immediately preceding the redemption date, but only with respect to the 2027 Notes called (or deemed called) for redemption; or (4) upon the occurrence of specified corporate events as set forth in the Indenture. On or after October 15, 2026, until the close of business on the second scheduled trading day immediately preceding the maturity date, holders of the 2027 Notes may convert all or any portion of their 2027 Notes at any time, at the option of the holder regardless of the foregoing conditions. Upon conversion, the Company may satisfy its conversion obligation by paying or delivering, as the case may be, cash, shares of Class A common stock or a combination of cash and shares of Class A common stock, at the Company's election, in the manner and subject to the terms and conditions provided in the Indenture. In addition, following certain corporate events that occur prior to the maturity date of the 2027 Notes or if the Company delivers a notice of redemption in respect of the 2027 Notes, the Company will, under certain circumstances, increase the conversion rate of the 2027 Notes for a holder who elects to convert its 2027 Notes in connection with such a corporate event or convert its 2027 Notes called (or deemed called) for redemption in connection with such notice of redemption, as the case may be. During the three months ended September 30, 2024, the conditions allowing holders of the 2027 Notes to convert have not been met. The 2027 Notes were therefore not convertible and were classified as long-term debt on the Company's condensed consolidated balance sheets as of September 30, 2024 and December 31, 2023. The Company may not redeem the 2027 Notes prior to January 20, 2025. The Company may redeem for cash all or any portion of the 2027 Notes (subject to the certain limitations described in the Indenture), at its option, on or after January 20, 2025, if the last reported sale price of the Company's Class A common stock has been at least 130% of the conversion price for the 2027 Notes then in effect for at least 20 trading days (whether or not consecutive) during any 30 consecutive trading day period (including the last trading day of such period) ending on, and including, the trading day immediately preceding the date on which the Company provides notice of redemption at a redemption price equal to 100% of the principal amount of the 2027 Notes to be redeemed, plus accrued and unpaid special interest, if any, to, but excluding, the redemption date. If the Company redeems less than all of the outstanding 2027 Notes, at least $100.0 million aggregate principal amount of 2027 Notes must be outstanding and not subject to redemption as of, and after giving effect to, delivery of the relevant notice of redemption. No sinking fund is provided for the 2027 Notes. The Company incurred $19.5 million of debt issuance costs related to the 2027 Notes. These costs are amortized to interest expense included within other income (expense), net on the condensed consolidated statements of operations over the contractual term of the 2027 Notes at an effective interest rate of 0.35%. Amortization of debt issuance costs was $1.0 million for both the three months ended September 30, 2024 and 2023, and $2.9 million for both the nine months ended September 30, 2024 and 2023.</p><p style="text-indent:5.333%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><div style="font-size:10pt;font-family:Times New Roman;"><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The net carrying amount of the 2027 Notes was as follows (in thousands):</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"><tr style="visibility:collapse;"><td style="width:55.451%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:19.224%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:2.1%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:19.224%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">September 30, 2024</p></td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">December 31, 2023</p></td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Principal</p></td><td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td><td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 1,100,000 </td><td style="white-space:nowrap;vertical-align:middle;"> </td><td style="white-space:pre-wrap;vertical-align:middle;"> </td><td style="white-space:nowrap;vertical-align:middle;"> $</p></td><td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,100,000</p></td><td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Unamortized debt issuance costs</p></td><td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(8,817</p></td><td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td><td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(11,687</p></td><td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Net carrying amount</p></td><td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td><td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 1,091,183 </td><td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td><td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;text-align:center;"> </td><td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $ </td><td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 1,088,313 </td><td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> <span

style="min-width:fit-content;"> </td> </tr> </table> Capped Calls In connection with the pricing of the 2027 Notes and the exercise in full by the initial purchasers of their option to purchase additional 2027 Notes, the Company entered into capped call transactions with certain of the initial purchasers of the 2027 Notes or their respective affiliates and other financial institutions (the “Capped Calls”). The Capped Calls each have an initial strike price of approximately $100.06 per share, subject to certain adjustments, which corresponds to the initial conversion price of the 2027 Notes. The Capped Calls have initial cap prices of $138.02 per share, subject to certain adjustments. The Capped Calls associated with the 2027 Notes cover, subject to anti-dilution adjustments, approximately 11.0 million shares of the Company’s Class A common stock. The Capped Calls are expected generally to reduce the potential dilution to the Company’s Class A common stock upon any conversion of the 2027 Notes and/or offset any cash payments the Company is required to make in excess of the principal amount of converted 2027 Notes, as the case may be, with such reduction and/or offset subject to a cap based on the cap price. For accounting purposes, the Capped Calls are separate transactions and not part of the terms of the 2027 Notes. As these transactions meet certain accounting criteria, the Capped Calls are recorded in stockholders’ equity and are not accounted for as derivatives. The cost of $91.0 million incurred to purchase the Capped Calls was recorded as a reduction to additional paid-in capital and will not be remeasured.
1100000000010000000010805000009.9936100.0620301.3010000000.981.3011000000001950000000.0035100000010000002900000029000000 The net carrying amount of the 2027 Notes was as follows (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:55.451%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:19.224%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:2.1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:19.224%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td></tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;text-align:center;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Principal </td> <td style="white-space:nowrap;vertical-align:middle;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,100,000</p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 1,100,000 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Unamortized debt issuance costs </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> (8,817 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> (11,687 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Net carrying amount </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">1,091,183</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 1,088,313 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> </tr> </table>
1100000000110000000008817000116870001091183000108831300010006.06138.021100000009100000 9. Commitments and Contingencies Leases The Company has entered into non-cancelable operating leases, primarily for the rent of office space expiring at various dates through 2029. Certain lease agreements contain an option for the Company to renew the lease for a term of up to five years or an option to terminate the lease early within three years of lease termination. The Company considers these options in determining the lease term and minimum lease payments on a lease-by-lease basis. None of the Company’s lease agreements contain any material non-lease components, material residual value guarantees, or material restrictive covenants. In 2019, the Company was issued a letter of credit of $8.2 million for its office space in Mountain View, California. The letter of credit was reduced to $6.5 million during the nine months ended September 30, 2024. No draws have been made under the letter of credit as of September 30, 2024 and December 31, 2023. <span style="color:#000000;white-space:pre-

wrap;font-size:10pt;font-family:Times New Roman;min-width:fit-content;">During the nine months ended September 30, 2023, the Company ceased use of certain leased office space. The Company accelerated amortization of the related operating lease right-of-use assets and recognized $15.7 million of lease abandonment charges within restructuring and other related charges in the condensed consolidated statements of operations. Purchase Obligations During the nine months ended September 30, 2024, there were no material changes to the Company's purchase obligations from those disclosed in the Company's Annual Report. Legal Matters From time to time, the Company has become involved in claims and other legal matters arising in the ordinary course of business. The Company investigates these claims as they arise. As of September 30, 2024 and December 31, 2023, the Company is not aware of any matters that would individually or taken together have a material adverse effect on the Company's results of operations, financial position, or cash flows.   Indemnification The Company enters into indemnification provisions under its agreements with other companies in the ordinary course of business, including customers, business partners, landlords, and certain third-party vendors. Under these arrangements, the Company agrees to indemnify, hold harmless, and reimburse the indemnified party for certain losses suffered or incurred by the indemnified party resulting from certain Company activities. The terms of these indemnification agreements are generally perpetual and the maximum potential amount of future payments the Company could be required to make under these agreements is not determinable. As of September 30, 2024 and December 31, 2023, the Company has not incurred material costs to defend lawsuits or settle claims related to these indemnification agreements. The Company maintained commercial general liability insurance and product liability insurance during the three and nine months ended September 30, 2024 and 2023 to offset certain of the Company's potential liabilities under these indemnification provisions. The Company also indemnifies certain of its officers, directors, and certain key employees while they are serving in good faith in their respective capacities. As of September 30, 2024 and December 31, 2023, the Company has not incurred material costs to defend lawsuits or settle claims related to these indemnification agreements. P5Yan option to terminate the lease early within three years of lease termination8200000650000015700000 10. Revenue Disaggregation of Revenue The following table sets forth revenue disaggregated by geographic markets based on the location of the customer and by subscription and service categories (dollars in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"><tr style="visibility:collapse;"><td style="width:21.949%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:8.343%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:6.483000000000005%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.261%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:8.343%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:6.483000000000005%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.261%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:5.821999999999999%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:6.483000000000005%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:5.821999999999999%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:6.483000000000005%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> </td><td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td><td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> </td><td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td><td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td><td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td><td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> Geographic markets: </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> <span style="white-space:pre-wrap;min-width:fit-

content;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> United States </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">152,400</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">61</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 119,367 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 60 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 337,219 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 60 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> International </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 97,799 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 39 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 80,814 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 40 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 279,366 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 40 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 226,549 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 40 </td> <td style="white-

space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:25pt;white-space:pre-wrap;vertical-align:bottom;"> Total revenue </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">250,199</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">100</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 200,181 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 100 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">702,422</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">100</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 563,768 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 100 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> % </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td colspan="31" style="vertical-align:bottom;"> Subscriptions and services: </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Confluent Platform - License </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">24,967</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">10</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 21,386 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 11 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">71,292</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">10</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 60,918 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 11 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Confluent Platform - PCS{1} </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;">

85,110 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 34 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 76,284 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 38 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 246,184 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 35 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 216,591 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 38 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Confluent Cloud </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 129,774 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 52 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 91,600 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 46 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 353,979 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 51 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 248,816 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 44 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Subscription </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 239,851 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 96 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New

Roman;margin-bottom:0;text-align:right;">189,270 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 95 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 671,455 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 96 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 526,325 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 93 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Services </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 10,348 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 4 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 10,911 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 5 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 30,967 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 4 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 7 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:25pt;white-space:pre-wrap;vertical-align:bottom;"> Total revenue </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">250,199</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">100</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 200,181 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 100 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New

Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">702,422</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">100</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">563,768</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">100</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> </tr> </table><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">(1) PCS refers to post-contract customer support, maintenance, and upgrades.</p></div><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Remaining Performance Obligations (“RPO”)</p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">RPO represent the amount of contracted future revenue that has not yet been recognized as of the end of each period, including both deferred revenue that has been invoiced and non-cancelable committed amounts that will be invoiced and recognized as revenue in future periods. RPO exclude pay-as-you-go arrangements. As of September 30, 2024, the Company’s RPO was $883.0 million, approximately 65% of which is expected to be recognized as revenue over the next 12 months and the substantial majority of the remainder in the next 13 to 36 months. Actual amounts or timing of revenue recognized may differ due to subsequent contract modifications.</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">Deferred Revenue</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">Deferred revenue, including current and non-current balances as of September 30, 2024 and December 31, 2023 was $374.4 million and $353.0 million, respectively. For the nine months ended September 30, 2024 and 2023, revenue recognized from deferred revenue at the beginning of the year was $301.1 million and $254.6 million, respectively.</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">Accounts Receivable, Net</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The unbilled receivables balance included in accounts receivable, net on the condensed consolidated balance sheets was $123.7 million and $64.2 million as of September 30, 2024 and December 31, 2023, respectively.</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The Company’s allowance for expected credit losses was not material as of September 30, 2024 and December 31, 2023. Additions to and write-offs against the allowance for expected credit losses were not material for the three and nine months ended September 30, 2024 and 2023.</p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">Deferred Contract Acquisition Costs</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><div style="font-size:10pt;font-family:Times New Roman;"><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The following table summarizes the activity of deferred contract acquisition costs (in thousands):</p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p><table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"><tr style="visibility:collapse;"><td style="width:53.429%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:20.136%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:2.3%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:20.136%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Nine Months Ended September 30,</p></td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">2024</p></td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">2023</p></td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Beginning balance</p></td><td style="white-space:nowrap;vertical-

align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">119,752</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 104,284 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Capitalization of contract acquisition costs </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 37,272 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 39,574 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Amortization of deferred contract acquisition costs </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (40,045 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (33,460 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Ending balance </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">116,979</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 110,398 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table> The following table sets forth revenue disaggregated by geographic markets based on the location of the customer and by subscription and service categories (dollars in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:21.949%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:8.343%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:6.483000000000005%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.261%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:8.343%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:6.483000000000005%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.261%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:5.821999999999999%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:6.483000000000005%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.261%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:5.821999999999999%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:6.483000000000005%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> Geographic markets: </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> <span style="white-space:pre-wrap;min-

width:fit-content;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> United States </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">152,400</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">61</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 119,367 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 60 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">423,056</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">60</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 337,219 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 60 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> International </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 97,799 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 39 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 80,814 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 40 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 279,366 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 40 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 226,549 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;">

  </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 40 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:25pt;white-space:pre-wrap;vertical-align:bottom;"> Total revenue </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">250,199</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">100</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 702,422 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 100 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">563,768</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">100</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td colspan="31" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Subscriptions and services:</p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Confluent Platform - License</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 24,967 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 10 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">21,386</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">11</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 71,292 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 10 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 60,918 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 11 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-

left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Confluent Platform - PCS(1) </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 85,110 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 34 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 76,284 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 38 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 246,184 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 35 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 216,591 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 38 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Confluent Cloud </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 129,774 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 52 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 91,600 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 46 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 353,979 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 51 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 248,816 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 44 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Subscription </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 239,851 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 96 </td> <td style="white-space:nowrap;vertical-align:bottom;"> <span

style="color:#000000;min-width:fit-content;">% </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 189,270 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 95 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 671,455 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 96 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 526,325 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 93 </td> <td style="white-space:nowrap;vertical-align:bottom;"> % </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:20pt;white-space:pre-wrap;vertical-align:bottom;"> Services </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 10,348 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 4 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 10,911 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 5 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 30,967 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 4 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 37,443 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 7 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> % </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:25pt;white-space:pre-wrap;vertical-align:bottom;"> Total revenue </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">250,199</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">100</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 200,181 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double

#000000;text-align:center;"> 100 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> % </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">702,422</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">100</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">%</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"> 563,768 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;text-align:center;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 100 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> % </td> </tr></table> (1) PCS refers to post-contract customer support, maintenance, and upgrades.
1524000000.611193670000.604230560000.603372190000.60977990000.39808140000.402793660000.402265490000.40250199000120018100017024220001563768000122
style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The following table summarizes the activity of deferred contract acquisition costs (in thousands): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"><tr style="visibility:collapse;"><td style="width:53.429%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:20.136%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:2.3%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:20.136%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> </td><td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:bottom;"> Beginning balance </td><td style="white-space:nowrap;vertical-align:bottom;"> $</p></td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">119,752</p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 104,284 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:bottom;"> Capitalization of contract acquisition costs </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 37,272 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 39,574 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:bottom;"> Amortization of deferred contract acquisition costs </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (40,045 </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (33,460 </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:bottom;"> Ending balance </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">116,979</p></td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 110,398 </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td></tr>
</table>1197520001042840003727200039574000400450003346000011697900011039800<p style="text-indent:-7.143%;padding-left:6.667%;font-size:10pt;margin-

top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">11. Stockholders' Equity Preferred Stock In connection with its IPO, the Company's amended and restated certificate of incorporation became effective, which authorized the issuance of 10,000,000 shares of undesignated preferred stock with a par value of $0.00001 per share with rights and preferences, including voting rights, designated from time to time by the board of directors. Common Stock The Company has two classes of common stock: Class A common stock and Class B common stock. In connection with its IPO, the Company's amended and restated certificate of incorporation authorized the issuance of 1,000,000,000 shares of Class A common stock and 500,000,000 shares of Class B common stock. The shares of Class A common stock and Class B common stock are identical, except with respect to voting, converting, and transfer rights. Each share of Class A common stock is entitled to one vote. Each share of Class B common stock is entitled to ten votes. Class A and Class B common stock have a par value of $0.00001 per share and are referred to as common stock throughout the notes to the condensed consolidated financial statements, unless otherwise noted. Holders of common stock are entitled to receive any dividends as may be declared from time to time by the board of directors. Each share of Class B common stock is convertible at any time at the option of the holder into one share of Class A common stock. Any holder's shares of Class B common stock will convert automatically to Class A common stock, on a one-to-one basis, upon the following: (i) sale or transfer of such share of Class B common stock, except for permitted transfers as described in the amended and restated certificate of incorporation; (ii) the death or incapacity of the Class B common stockholder (or nine months after the date of the death or incapacity if the stockholder is one of the Company's founders); and (iii) on the final conversion date, defined as the earliest of (a) the date fixed by our board of directors that is no less than 61 days and no more than 180 days following the date on which the outstanding shares of Class B common stock represent less than 10% of the then outstanding shares of Class A and Class B common stock; (b) the last trading day of the fiscal year following the tenth anniversary of the Company's IPO; or (c) the date specified by a vote of the holders of a majority of the outstanding shares of Class B common stock, voting as a single class. Common Stock Reserved for Future Issuance The Company has reserved the following shares of common stock for future issuance: <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"><tr style="visibility:collapse;"><td style="width:56.42%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:19.14%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.3%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:19.14%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> December 31, 2023 </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> 2014 Stock Plan: </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;"><td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> Options outstanding </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 25,608,053 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 31,112,073 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> Restricted stock units outstanding </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 439,325 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 1,042,303 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> 2021 Equity Incentive Plan: </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> Options outstanding </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> <span style="color:#000000;white-space:pre-

wrap;min-width:fit-content;">22,500 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 22,500 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> Restricted stock units outstanding </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 22,315,063 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 22,650,063 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> Remaining shares available for future issuance </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 45,176,794 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 37,289,144 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> 2021 Employee Stock Purchase Plan </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 10,140,696 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 8,166,130 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Total </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 103,702,431 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2,25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 100,282,213 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> </table> Equity Incentive Plans In September 2014, the Company’s board of directors adopted and the Company’s stockholders approved the 2014 Stock Plan (the “2014 Plan”). The 2014 Plan was also amended and restated in March 2021 and June 2021. Under the 2014 Plan, the board of directors may grant stock options and other equity-based awards to eligible employees, directors, and consultants. The 2014 Plan was terminated in June 2021 in connection with the IPO, but continues to govern the terms of outstanding awards that were granted prior to the termination of the 2014 Plan. No further equity awards will be granted under the 2014 Plan. With the establishment of the 2021 Equity Incentive Plan (the “2021 Plan”), upon the expiration, forfeiture, cancellation, or reacquisition of any shares of Class B common stock underlying outstanding stock-based awards granted under the 2014 Plan, an equal number of shares of Class A common stock will become available for grant under the 2021 Plan. Equity-based awards granted under the 2014 Plan and the 2021 Plan generally vest over two to four years. All stock option grants expire ten years from the date of grant. In April 2021, the Company’s board of directors adopted, and in June 2021, the Company’s stockholders approved, the 2021 Plan, which became effective at the time of the execution of the underwriting agreement related to the Company’s IPO. The 2021 Plan provides for the grant of incentive stock options, nonqualified stock options, stock appreciation rights, restricted stock awards, restricted stock units (“RSUs”) awards, performance awards, and other forms of awards to employees, directors, and consultants, including employees and consultants of the Company’s affiliates. A total of 25,812,876 shares of the Company’s Class A common stock have been reserved for future issuance under the 2021 Plan in addition to (i) the shares that remained available for grant of future awards under the 2014 Plan at the time the 2021 Plan became effective, (ii) shares underlying outstanding stock awards granted under the 2014 Plan that expire, or are forfeited, cancelled, or reacquired, as described above, and (iii) any automatic increases in the number of shares of Class A common stock reserved for future issuance under this plan. On January 1, 2024, the shares available for grant under the 2021 Plan were automatically increased by 15,575,577 shares pursuant to the 2021 Plan. In April 2021, the Company’s board of directors adopted, and in June 2021, the Company’s stockholders approved, the 2021 Employee Stock Purchase Plan (the “2021 ESPP”), which became effective at the time of the execution of the underwriting agreement related to the Company’s IPO. The 2021 ESPP authorizes the issuance of shares of Class A common stock pursuant to purchase rights granted to employees. A total of 5,162,575 shares of the Company’s Class A common stock have been reserved for future issuance under the 2021 ESPP, in addition to any automatic increases in the number of shares of Class A common stock reserved for future issuance under this plan. On January 1, 2024, the shares available for grant under the 2021 ESPP were automatically increased by 3,115,115 shares pursuant to the 2021 ESPP. Except for the initial offering period, the 2021 ESPP provides for 12-month offering periods generally beginning on February 16 and August 16 of each year, and each offering period consists of two six-month purchase periods. The price at which Class A common stock is purchased under the 2021 ESPP is equal to 85% of the lesser of (1) the fair market value of the Company’s Class A common stock on the offering date or (2) the fair market value of the Company’s Class A common stock on the purchase date. The 2021 ESPP offers a rollover feature pursuant to which, if the fair market value of a share of Class A common stock on the first trading day of a new purchase period is lower than the fair market value on the offering date, that offering period will terminate and participants will be automatically enrolled in a new 12-month offering period. An ESPP rollover occurred in

August 2024, which triggered a new 12-month offering period. The rollover was accounted for as a modification to the original offering and resulted in incremental stock-based compensation expense of $4.3 million to be recognized over the remaining requisite service period.

Equity Awards Outstanding

The following table summarizes stock equity award activity and activity regarding shares available for grant under the 2014 Plan and the 2021 Plan:

	Outstanding Stock Options		Shares Available for Grant	Weighted-Average Exercise Price	Weighted Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (in thousands)
Balance as of January 1, 2024		37,289,144		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2024		31,134,573		$ 7.98		
Balance as of January 1, 2025		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2025		31,134,573		$ 7.98		
Balance as of January 1, 2026		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2026		31,134,573		$ 7.98		
Balance as of January 1, 2027		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2027		31,134,573		$ 7.98		
Balance as of January 1, 2028		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2028		31,134,573		$ 7.98		
Balance as of January 1, 2029		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2029		31,134,573		$ 7.98		
Balance as of January 1, 2030		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2030		31,134,573		$ 7.98		
Balance as of January 1, 2031		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2031		31,134,573		$ 7.98		
Balance as of January 1, 2032		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2032		31,134,573		$ 7.98		
Balance as of January 1, 2033		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2033		31,134,573		$ 7.98		
Balance as of January 1, 2034		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2034		31,134,573		$ 7.98		
Balance as of January 1, 2035		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2035		31,134,573		$ 7.98		
Balance as of January 1, 2036		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2036		31,134,573		$ 7.98		
Balance as of January 1, 2037		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2037		31,134,573		$ 7.98		
Balance as of January 1, 2038		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2038		31,134,573		$ 7.98		
Balance as of January 1, 2039		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2039		31,134,573		$ 7.98		
Balance as of January 1, 2040		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2040		31,134,573		$ 7.98		
Balance as of January 1, 2041		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2041		31,134,573		$ 7.98		
Balance as of January 1, 2042		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2042		31,134,573		$ 7.98		
Balance as of January 1, 2043		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2043		31,134,573		$ 7.98		
Balance as of January 1, 2044		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2044		31,134,573		$ 7.98		
Balance as of January 1, 2045		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2045		31,134,573		$ 7.98		
Balance as of January 1, 2046		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2046		31,134,573		$ 7.98		
Balance as of January 1, 2047		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2047		31,134,573		$ 7.98		
Balance as of January 1, 2048		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2048		31,134,573		$ 7.98		
Balance as of January 1, 2049		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2049		31,134,573		$ 7.98		
Balance as of January 1, 2050		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2050		31,134,573		$ 7.98		
Balance as of January 1, 2051		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2051		31,134,573		$ 7.98		
Balance as of January 1, 2052		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2052		31,134,573		$ 7.98		
Balance as of January 1, 2053		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2053		31,134,573		$ 7.98		
Balance as of January 1, 2054		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2054		31,134,573		$ 7.98		
Balance as of January 1, 2055		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2055		31,134,573		$ 7.98		
Balance as of January 1, 2056		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2056		31,134,573		$ 7.98		
Balance as of January 1, 2057		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2057		31,134,573		$ 7.98		
Balance as of January 1, 2058		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2058		31,134,573		$ 7.98		
Balance as of January 1, 2059		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2059		31,134,573		$ 7.98		
Balance as of January 1, 2060		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2060		31,134,573		$ 7.98		
Balance as of January 1, 2061		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2061		31,134,573		$ 7.98		
Balance as of January 1, 2062		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2062		31,134,573		$ 7.98		
Balance as of January 1, 2063		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2063		31,134,573		$ 7.98		
Balance as of January 1, 2064		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2064		31,134,573		$ 7.98		
Balance as of January 1, 2065		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2065		31,134,573		$ 7.98		
Balance as of January 1, 2066		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2066		31,134,573		$ 7.98		
Balance as of January 1, 2067		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2067		31,134,573		$ 7.98		
Balance as of January 1, 2068		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2068		31,134,573		$ 7.98		
Balance as of January 1, 2069		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2069		31,134,573		$ 7.98		
Balance as of January 1, 2070		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2070		31,134,573		$ 7.98		
Balance as of January 1, 2071		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2071		31,134,573		$ 7.98		
Balance as of January 1, 2072		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2072		31,134,573		$ 7.98		
Balance as of January 1, 2073		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2073		31,134,573		$ 7.98		
Balance as of January 1, 2074		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2074		31,134,573		$ 7.98		
Balance as of January 1, 2075		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2075		31,134,573		$ 7.98		
Balance as of January 1, 2076		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2076		31,134,573		$ 7.98		
Balance as of January 1, 2077		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2077		31,134,573		$ 7.98		
Balance as of January 1, 2078		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2078		31,134,573		$ 7.98		
Balance as of January 1, 2079		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2079		31,134,573		$ 7.98		
Balance as of January 1, 2080		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2080		31,134,573		$ 7.98		
Balance as of January 1, 2081		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2081		31,134,573		$ 7.98		
Balance as of January 1, 2082		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2082		31,134,573		$ 7.98		
Balance as of January 1, 2083		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2083		31,134,573		$ 7.98		
Balance as of January 1, 2084		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2084		31,134,573		$ 7.98		
Balance as of January 1, 2085		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2085		31,134,573		$ 7.98		
Balance as of January 1, 2086		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2086		31,134,573		$ 7.98		
Balance as of January 1, 2087		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2087		31,134,573		$ 7.98		
Balance as of January 1, 2088		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2088		31,134,573		$ 7.98		
Balance as of January 1, 2089		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2089		31,134,573		$ 7.98		
Balance as of January 1, 2090		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2090		31,134,573		$ 7.98		
Balance as of January 1, 2091		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2091		31,134,573		$ 7.98		
Balance as of January 1, 2092		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2092		31,134,573		$ 7.98		
Balance as of January 1, 2093		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2093		31,134,573		$ 7.98		
Balance as of January 1, 2094		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2094		31,134,573		$ 7.98		
Balance as of January 1, 2095		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2095		31,134,573		$ 7.98		
Balance as of January 1, 2096		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2096		31,134,573		$ 7.98		
Balance as of January 1, 2097		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2097		31,134,573		$ 7.98		
Balance as of January 1, 2098		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2098		31,134,573		$ 7.98		
Balance as of January 1, 2099		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2099		31,134,573		$ 7.98		
Balance as of January 1, 2100		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2100		31,134,573		$ 7.98		
Balance as of January 1, 2101		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2101		31,134,573		$ 7.98		
Balance as of January 1, 2102		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2102		31,134,573		$ 7.98		
Balance as of January 1, 2103		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2103		31,134,573		$ 7.98		
Balance as of January 1, 2104		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2104		31,134,573		$ 7.98		
Balance as of January 1, 2105		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2105		31,134,573		$ 7.98		
Balance as of January 1, 2106		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2106		31,134,573		$ 7.98		
Balance as of January 1, 2107		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2107		31,134,573		$ 7.98		
Balance as of January 1, 2108		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2108		31,134,573		$ 7.98		
Balance as of January 1, 2109		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2109		31,134,573		$ 7.98		
Balance as of January 1, 2110		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2110		31,134,573		$ 7.98		
Balance as of January 1, 2111		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2111		31,134,573		$ 7.98		
Balance as of January 1, 2112		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2112		31,134,573		$ 7.98		
Balance as of January 1, 2113		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2113		31,134,573		$ 7.98		
Balance as of January 1, 2114		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2114		31,134,573		$ 7.98		
Balance as of January 1, 2115		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2115		31,134,573		$ 7.98		
Balance as of January 1, 2116		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2116		31,134,573		$ 7.98		
Balance as of January 1, 2117		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2117		31,134,573		$ 7.98		
Balance as of January 1, 2118		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2118		31,134,573		$ 7.98		
Balance as of January 1, 2119		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2119		31,134,573		$ 7.98		
Balance as of January 1, 2120		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2120		31,134,573		$ 7.98		
Balance as of January 1, 2121		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2121		31,134,573		$ 7.98		
Balance as of January 1, 2122		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2122		31,134,573		$ 7.98		
Balance as of January 1, 2123		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2123		31,134,573		$ 7.98		
Balance as of January 1, 2124		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2124		31,134,573		$ 7.98		
Balance as of January 1, 2125		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2125		31,134,573		$ 7.98		
Balance as of January 1, 2126		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2126		31,134,573		$ 7.98		
Balance as of January 1, 2127		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2127		31,134,573		$ 7.98		
Balance as of January 1, 2128		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2128		31,134,573		$ 7.98		
Balance as of January 1, 2129		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2129		31,134,573		$ 7.98		
Balance as of January 1, 2130		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2130		31,134,573		$ 7.98		
Balance as of January 1, 2131		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2131		31,134,573		$ 7.98		
Balance as of January 1, 2132		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2132		31,134,573		$ 7.98		
Balance as of January 1, 2133		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2133		31,134,573		$ 7.98		
Balance as of January 1, 2134		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2134		31,134,573		$ 7.98		
Balance as of January 1, 2135		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2135		31,134,573		$ 7.98		
Balance as of January 1, 2136		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2136		31,134,573		$ 7.98		
Balance as of January 1, 2137		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2137		31,134,573		$ 7.98		
Balance as of January 1, 2138		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2138		31,134,573		$ 7.98		
Balance as of January 1, 2139		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2139		31,134,573		$ 7.98		
Balance as of January 1, 2140		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2140		31,134,573		$ 7.98		
Balance as of January 1, 2141		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2141		31,134,573		$ 7.98		
Balance as of January 1, 2142		31,134,573		$ 7.98		
Increase in authorized shares			6.01			
		15,575,577		$ -		
Balance as of December 31, 2142		31,134,573		$ 7.98		
Balance as of January 1, 2143		31,134,573		$ 7.98		
Incre

bottom:0;text-align:left;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> Stock options exercised </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (5,047,425 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">7.39</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:5pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Stock options forfeited or expired</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">456,595</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(456,595</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 14.40 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> RSUs granted </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (11,422,024 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:5pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">RSUs forfeited or cancelled</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">3,277,502</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> <span

style="white-space:pre-wrap;min-width:fit-content;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Balance as of September 30, 2024 </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 45,176,794 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 25,630,553 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">7.98</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">5.23</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 319,364 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Vested as of September 30, 2024 </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 23,669,716 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">7.63</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">5.19</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 303,143 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Vested and expected to vest as of September 30, 2024 </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 25,630,553 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">7.98</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">5.23</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 319,364 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> </table> Aggregate intrinsic value represents the difference between the exercise price of the options to purchase common stock and the estimated fair value of the Company's common stock. The intrinsic value of options exercised was $103.6 million and <span style="color:#000000;white-space:pre-wrap;font-size:10pt;font-family:Times New Roman;min-width:fit-content;">$208.1 million for the nine months ended September 30, 2024 and 2023, respectively. <span style="font-size:10pt;font-

family:Times New Roman;color:#000000;white-space:pre-wrap;min-width:fit-content;">No options were granted during the nine months ended September 30, 2024 and 2023. Early Exercised Options All stock option holders have the right to exercise unvested options, which are subject to a repurchase right held by the Company at the original exercise price in the event of voluntary or involuntary termination of employment of the stockholder. As of September 30, 2024 and December 31, 2023, there were 37,064 and 135,013 shares that had been early exercised and were subject to repurchase, respectively. The proceeds related to early exercised options are recorded as liabilities within accrued expenses and other liabilities and other liabilities, non-current on the condensed consolidated balance sheets until the options vest, at which point they are reclassified to equity. The liabilities for early exercised options subject to repurchase were immaterial as of September 30, 2024 and December 31, 2023. Shares issued for early exercised options are included in issued and outstanding shares as they are legally issued and outstanding, but are not deemed outstanding for accounting purposes until the shares vest. RSUs The following table summarizes RSU activity under the 2014 Plan and the 2021 Plan: <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"><tr style="visibility:collapse;"><td style="width:53.171%;box-sizing:content-box;"></td><td style="width:1.42%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:17.463%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:1.9%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td><td style="width:22.044%;box-sizing:content-box;"></td><td style="width:1%;box-sizing:content-box;"></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> RSUs Outstanding </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> </td><td style="vertical-align:bottom;"> </td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Number of Shares </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td><td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Weighted-Average
Grant Date
Fair Value </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:bottom;"> Unvested balance as of January 1, 2024 </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 23,692,366 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> $</p></td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">28.44</p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;"><td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">RSUs granted</p></td><td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">11,422,024</p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 26.46 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> RSUs vested </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (9,082,500 </td><td style="white-space:nowrap;vertical-align:bottom;">) </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;"> $</p></td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">28.63</p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;"><td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">RSUs forfeited or cancelled</p></td><td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(3,277,502</p></td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td><td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td><td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td><td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 29.79 </td><td style="white-space:nowrap;vertical-align:bottom;"> </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"><td style="white-space:pre-wrap;vertical-align:bottom;"> Unvested balance as of September 30, 2024 </td><td style="white-space:pre-wrap;vertical-align:bottom;"> </td><td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double

#000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 22,754,388 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #fffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 27.17 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> </table> Restricted Common Stock During the three months ended September 30, 2024, in connection with the WarpStream business combination discussed in Note 7 Business Combinations, the Company issued 397,436 shares of Class A common stock to certain employees of WarpStream. These shares are subject to holdback arrangements, pursuant to which the vesting is subject to continued employment over three years and achievement of certain milestones. The $7.9 million fair value of these shares is accounted for as post-combination stock-based compensation expense using the accelerated attribution method over the requisite service period when it is probable the performance-based vesting condition will be achieved. As of September 30, 2024, all 397,436 shares remained unvested.</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">Restricted common stock is included in issued and outstanding shares as they are legally issued and outstanding, but are not deemed outstanding for accounting purposes until the shares vest.</p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;"> </p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">Stock-Based Compensation Expense</p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p><div style="font-size:12pt;font-family:Times New Roman;"><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total stock-based compensation expense was as follows (in thousands):</p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p> <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"> <tr style="visibility:collapse;"> <td style="width:50.24%;box-sizing:content-box;"></td> <td style="width:1.5%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:8.940000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.5%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:8.940000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.5%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.5%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:8.940000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Three Months Ended September 30,</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">Nine Months Ended September 30,</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">2024</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #fffff03;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">2023</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #fffff03;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">2024</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #fffff03;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">2023</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Cost of revenue - subscription</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 6,931 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">6,171</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 20,130 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 19,413 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Cost of revenue - services </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 2,286 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-

family:Times New Roman;margin-bottom:0;text-align:left;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 2,619 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 7,082 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 8,521 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Research and development </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 41,702 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 37,778 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 121,366 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 103,213 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Sales and marketing </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 33,020 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 32,297 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 100,001 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 93,673 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> General and administrative </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 14,368 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:center;"> 10,649 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 44,157 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 36,142 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Stock-based compensation, net of amounts capitalized </td> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">98,307</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 89,514 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 292,736 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-

wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">260,962</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Capitalized stock-based compensation</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">5,108</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">3,836</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">15,210</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">13,568</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Total stock-based compensation</p></td> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">103,415</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">93,350</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">307,946</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">274,530</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> </table></div><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p><p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">As of September 30, 2024, there was $582.8 million of unrecognized stock-based compensation expense, which is expected to be recognized over a weighted-average period of 1.8 years.</p>10000000.000011000000000500000001100.000010.000010.10<p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The Company has reserved the following shares of common stock for future issuance:</p><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p> <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:56.42%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:19.14%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.3%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:19.14%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#fffffc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">September 30, 2024</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;">December 31, 2023</p></td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:center;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">2014 Stock Plan:</p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:5pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Options outstanding</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">25,608,053</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">31,112,073</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:5pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;white-

space:pre-wrap;min-width:fit-content;">Restricted stock units outstanding </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 439,325 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 1,042,303 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> 2021 Equity Incentive Plan: </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> Options outstanding </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 22,500 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 22,500 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> Restricted stock units outstanding </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 22,315,063 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 22,650,063 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> Remaining shares available for future issuance </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 45,176,794 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 37,289,144 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> 2021 Employee Stock Purchase Plan </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 10,140,696 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 8,166,130 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Total </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 103,702,431 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 100,282,213 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr>
</table>25608053311120734393251042303225002250022315063226500634517679437289144101406968166130103702431100282213258128761557557751625753115115O.
style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The following table summarizes stock equity award activity and activity regarding shares available for grant under the 2014 Plan and the 2021 Plan: <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:21.24%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:12.72%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:12.88%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:12.24%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:12.88%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.32%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:12.4%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="14" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Equity Awards Outstanding </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Shares Available for Grant </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid

#000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Outstanding
Stock Options </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Weighted-Average
Exercise Price </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Weighted-Average Remaining Contractual Term
(in years) </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Aggregate Intrinsic Value
(in thousands) </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Balance as of January 1, 2024 </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 37,289,144 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 31,134,573 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">7.98</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">6.01</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 480,766 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> Increase in authorized shares </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 15,575,577 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:5pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Stock options exercised</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(5,047,425</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 7.39 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> <span style="color:#000000;white-space:pre-wrap;min-

width:fit-content;">Stock options forfeited or expired </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 456,595 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> (456,595 </td> <td style="white-space:nowrap;vertical-align:bottom;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">14.40</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:5pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">RSUs granted</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(11,422,024</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">-</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> - </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:bottom;"> RSUs forfeited or cancelled </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 3,277,502 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Balance as of September 30, 2024 </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 45,176,794 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 25,630,553 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 7.98 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 5.23 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> <span style="white-space:pre-wrap;min-

width:fit-content;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">319,364</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Vested as of September 30, 2024</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p 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style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">303,143</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Vested and expected to vest as of September 30, 2024</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td colspan="2" style="white-space:pre-wrap;vertical-align:bottom;"><p 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</td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 319,364 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr>
</table>372891443113457 37.98P6Y3D480766000155755750474257.39456595456595 14.411422024327750245176794256305537.98P5Y2M23D319364000236697167.63P5Y2
style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:justify;">The following table summarizes RSU activity under the 2014 Plan and the 2021 Plan: <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;">
<tr style="visibility:collapse;"> <td style="width:53.171%;box-sizing:content-box;"></td> <td style="width:1.42%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:17.463%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.9%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:22.044%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> RSUs Outstanding </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Number of Shares </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Weighted-Average
Grant Date
Fair Value </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Unvested balance as of January 1, 2024 </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 23,692,366 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 28.44 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> RSUs granted </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-

align:right;">11,422,024 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">26.46</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"><p style="margin-left:10pt;text-indent:0;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">RSUs vested</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(9,082,500</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 28.63 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> RSUs forfeited or cancelled </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> (3,277,502 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">29.79</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">Unvested balance as of September 30, 2024</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">22,754,388</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 27.17 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> </table>2369236628.4411422202426.46908250028.63327750229.792275438827.1739743679000000397436 Total stock-based compensation expense was as follows (in thousands): <table style="border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;"> <tr style="visibility:collapse;"> <td style="width:50.24%;box-sizing:content-box;"></td> <td style="width:1.5%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:8.940000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.5%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:8.940000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.5%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:8.940000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> </td> <td style="vertical-align:bottom;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Cost of revenue - subscription </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">6,931</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 6,171 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-

top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">20,130 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 19,413 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Cost of revenue - services </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 2,286 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 2,619 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 7,082 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 8,521 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Research and development </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 41,702 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 37,778 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 121,366 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 103,213 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Sales and marketing </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 33,020 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 32,297 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 100,001 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 93,673 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> General and administrative </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 14,368 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 10,649 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 44,157 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 36,142 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Stock-based compensation, net of amounts capitalized </td>

<td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">98,307</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 89,514 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">292,736</p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;text-align:center;"> 260,962 </td> <td style="white-space:nowrap;vertical-align:bottom;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:bottom;"> Capitalized stock-based compensation </td> <td style="white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 5,108 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 3,836 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 15,210 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:center;"> 13,568 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> Total stock-based compensation </td> <td style="text-indent:10pt;white-space:pre-wrap;vertical-align:bottom;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">103,415</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 93,350 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">307,946</p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 274,530 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr>
</table>6931000617100020130000194130002286000261900070820008521000417020003777800012136600010321300033020000322970001000010009367300014368000106

12. Income Taxes The Company computes its provision for (benefit from) income taxes for interim periods by applying its estimated annual effective tax rate to year-to-date loss or income for includable jurisdictions before income taxes from recurring operations and adjusting for discrete tax items arising in that interim period. The Company's provision for income taxes was $3.0 million and $1.6 million for the three months ended September 30, 2024 and 2023, respectively, and $8.8 million and <span style="color:#000000;white-space:pre-wrap;font-size:10pt;font-family:Times New Roman;min-width:fit-content;">$4.9 million for the nine months ended September 30, 2024 and 2023, respectively, primarily due to foreign, federal, and state income taxes. The Company monitors the realizability of the U.S. and U.K. deferred tax assets taking into account all relevant factors. As of September 30, 2024, the Company continued to maintain a full valuation allowance on its U.S. and U.K. deferred tax assets. The Company will release the valuation allowance when there is sufficient positive evidence to support a conclusion that it is more likely than not the deferred tax assets will be realized. <span style="white-space:pre-wrap;font-size:10pt;font-family:Times New

Roman;min-width:fit-content;"> Based on the Company’s assessment of the U.K.’s current income and anticipated future earnings, there is a reasonable possibility that the Company will have sufficient evidence to release a significant portion of the valuation allowance in the U.K. within the next 12 months. However, the Company’s judgment regarding the U.K.’s future earnings and the exact timing and amount of any U.K. valuation allowance release are subject to change due to many factors, including future market conditions, the ability to successfully execute its business plans, and the amount of stock-based compensation tax deductions available in the future. Release of the U.K. valuation allowance would result in the recognition of net deferred tax assets on the Company’s consolidated balance sheet and would decrease income tax expense in the period the release is recorded. 3000000160000088000004900000 13. Net Loss Per Share The following table presents the calculation of basic and diluted net loss per share (in thousands, except share and per share data): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:32.226%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.863000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.44%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.863000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.44%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.863000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.44%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.863000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Class A and Class B
Common Stock </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Class A and Class B
Common Stock </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> Numerator: </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:middle;"> Net loss </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(74,144</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (92,670 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(257,011</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (348,650 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-

family:Times New Roman;margin-bottom:0;text-align:left;">Denominator: </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:middle;"> Weighted-average shares used to compute net loss per share, basic and diluted </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 324,317,971 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 303,896,632 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 319,330,398 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 297,906,112 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Net loss per share, basic and diluted </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(0.23</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (0.30 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(0.80</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (1.17 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> </tr> </table> The following outstanding potentially dilutive shares were excluded from the computation of diluted net loss per share attributable to the Company's Class A and Class B common stockholders for the periods presented because the impact of including them would have been anti-dilutive: <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:48.79%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:22.735%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.74%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:22.735%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Stock options </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 25,630,553 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 33,170,431 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Unvested restricted common stock and early exercised stock options </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 434,500 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-

bottom:0;text-align:left;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 187,126 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> RSUs </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 22,754,388 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 22,683,381 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> ESPP </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 1,462,262 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 922,349 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Shares issuable upon conversion of the 2027 Notes </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 10,992,960 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 10,992,960 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Total </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 61,274,663 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 67,956,247 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> </tr> </table> The Company calculates the potential dilutive effect of its 2027 Notes under the if-converted method. Under this method, diluted net loss per share is determined by assuming that all of the 2027 Notes were converted into shares of the Company's Class A common stock at the beginning of the reporting period. In connection with the issuance of the 2027 Notes, the Company entered into Capped Calls, which are not included for purposes of calculating the number of diluted weighted-average shares outstanding, as their effect would have been anti-dilutive. The Capped Calls are expected to partially offset the potential dilution to the Company's Class A common stock upon any conversion of the 2027 Notes. The following table presents the calculation of basic and diluted net loss per share (in thousands, except share and per share data): <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:32.226%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.863000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.44%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.863000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.44%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.863000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.44%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:13.863000000000001%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Three Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Nine Months Ended September 30, </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Class A and Class B
Common Stock </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-

align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="6" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> Class A and Class B
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style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:middle;"> Net loss </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(74,144</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (92,670 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(257,011</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (348,650 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> Denominator: </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> <td style="vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="text-indent:5pt;white-space:pre-wrap;vertical-align:middle;"> Weighted-average shares used to compute net loss per share, basic and diluted </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 324,317,971 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 303,896,632 </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:bottom;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:bottom;border-bottom:2.25pt double #000000;text-align:center;"> 319,330,398 </td> <td 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Roman;margin-bottom:0;text-align:right;">(0.23</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (0.30 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times

New Roman;margin-bottom:0;text-align:left;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> $</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:right;">(0.80</p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;">)</p></td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"> </p></td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"><p style="font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-align:left;"><span style="color:#000000;min-width:fit-content;">$ </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> (1.17 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;">) </td> </tr></table>-74144000-92670000-257011000-348650000324317971324317971303896632303896632319330398319330398297906112297906112-0.23-0.23-0.3-0.3-0.8-0.8-1.17-1.17 The following outstanding potentially dilutive shares were excluded from the computation of diluted net loss per share attributable to the Company's Class A and Class B common stockholders for the periods presented because the impact of including them would have been anti-dilutive: <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"> <tr style="visibility:collapse;"> <td style="width:48.79%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:22.735%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:1.74%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> <td style="width:22.735%;box-sizing:content-box;"></td> <td style="width:1%;box-sizing:content-box;"></td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:middle;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2024 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #ffffff03;text-align:left;"> </td> <td colspan="2" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> September 30, 2023 </td> <td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;text-align:left;"> </td> </tr> <tr 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style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> ESPP </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 1,462,262 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;"> </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;text-align:center;"> 922,349 </td> <td style="white-space:nowrap;vertical-align:middle;"> </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Shares issuable upon conversion of the 2027 Notes </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 10,992,960 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:0.5pt solid #000000;text-align:center;"> 10,992,960 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:0.5pt solid #000000;"> </td> </tr> <tr style="height:10pt;background-color:#ffffff;word-break:break-word;"> <td style="white-space:pre-wrap;vertical-align:middle;"> Total </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 61,274,663 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #ffffff03;"> </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> <td style="white-space:pre-wrap;vertical-align:middle;border-bottom:2.25pt double #000000;text-align:center;"> 67,956,247 </td> <td style="white-space:nowrap;vertical-align:middle;border-bottom:2.25pt double #000000;"> </td> </tr>
</table>2563055333170431434500187126227543882268338114622629223491099296010992960612746636795624 Insider Trading Arrangements <p style="text-indent:2.667%;font-size:10pt;margin-top:0;font-family:Times New Roman;margin-bottom:0;text-

align:justify;"> During the three months ended September 30, 2024, our directors and officers (as defined in Rule 16a-1(f) under the Exchange Act) adopted or terminated the contracts, instructions or written plans for the purchase or sale of the Company's securities set forth in the table below. <table style="margin-left:auto;border-spacing:0;table-layout:fixed;width:100.0%;border-collapse:separate;margin-right:auto;"><tr style="visibility:collapse;"><td style="width:23.826%;box-sizing:content-box;"></td><td style="width:12.293%;box-sizing:content-box;"></td><td style="width:12.293%;box-sizing:content-box;"></td><td style="width:12.293%;box-sizing:content-box;"></td><td style="width:12.293%;box-sizing:content-box;"></td><td style="width:14.711%;box-sizing:content-box;"></td><td style="width:12.293%;box-sizing:content-box;"></td></tr><tr style="height:10pt;background-color:#fffffff;word-break:break-word;white-space:pre-wrap;text-align:left;"><td colspan="7" style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> Type of Trading Arrangement </td></tr><tr style="height:10pt;background-color:#fffffff;word-break:break-word;white-space:pre-wrap;text-align:left;"><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> Name and Position </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> Action </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> Adoption/ Termination Date </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> Rule 10b5-1* </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> Non-Rule 10b5-1** </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> Total Shares of Class A Common Stock to be Sold </td><td style="vertical-align:bottom;border-bottom:0.5pt solid #000000;"> Expiration Date </td></tr><tr style="height:10pt;background-color:#fffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> Edward Jay Kreps, - Chief Executive Officer </td><td style="vertical-align:bottom;"> Adoption </td><td style="vertical-align:bottom;text-align:center;"> 8/15/2024 </td><td style="vertical-align:bottom;text-align:left;"> X </td><td style="vertical-align:bottom;text-align:center;"> </td><td style="vertical-align:bottom;text-align:center;"> Up to 2,243,328 </td><td style="vertical-align:bottom;text-align:center;"> 2/27/2026 </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> Erica Schultz, - President, Field Operations </td><td style="vertical-align:bottom;"> Adoption </td><td style="vertical-align:bottom;text-align:center;"> 8/15/2024 </td><td style="vertical-align:bottom;text-align:left;"> X </td><td style="vertical-align:bottom;text-align:center;"> </td><td style="vertical-align:bottom;text-align:center;"> Up to (1) </td><td style="vertical-align:bottom;text-align:center;"> 11/18/2025 </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> Rohan Sivaram, - Chief Financial Officer </td><td style="vertical-align:bottom;"> Adoption </td><td style="vertical-align:bottom;text-align:center;"> 9/12/2024 </td><td style="vertical-align:bottom;text-align:left;"> X </td><td style="vertical-align:bottom;text-align:center;"> </td><td style="vertical-align:bottom;text-align:center;"> Up to 204,163(2) </td><td style="vertical-align:bottom;text-align:center;"> 12/31/2025 </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> Kong Phan, - Chief Accounting Officer </td><td style="vertical-align:bottom;"> Adoption </td><td style="vertical-align:bottom;text-align:center;"> 9/12/2024 </td><td style="vertical-align:bottom;text-align:left;"> X </td><td style="vertical-align:bottom;text-align:center;"> </td><td style="vertical-align:bottom;text-align:center;"> Up to 80,158 + TBD(3) </td><td style="vertical-align:bottom;text-align:center;"> 12/13/2025 </td></tr><tr style="height:10pt;background-color:#ffffff;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> Lara Caimi, - Director </td><td style="vertical-align:bottom;"> Termination(4) </td><td style="vertical-align:bottom;text-align:center;"> 9/12/2024 </td><td style="vertical-align:bottom;text-align:left;"> X </td><td style="vertical-align:bottom;text-align:center;"> </td><td style="vertical-align:bottom;text-align:center;"> Up to 80,399 </td><td style="vertical-align:bottom;text-align:center;"> 2/21/2025 </td></tr><tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"><td style="vertical-align:bottom;"> Lara Caimi, - Director </td><td style="vertical-align:bottom;"> Adoption(4) </td><td style="vertical-align:bottom;text-align:center;"> 9/12/2024 </td><td style="vertical-align:bottom;text-align:left;"> X </td><td style="vertical-align:bottom;text-align:center;"> </td><td style="vertical-align:bottom;text-align:center;"> Up to 74,012 </td><td style="vertical-align:bottom;text-align:center;"> 12/13/2025 </td></tr><tr style="height:10pt;background-

color:#ffffff;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> Jonathan Chadwick - Director </td> <td style="vertical-align:bottom;"> Adoption </td> <td style="vertical-align:bottom;text-align:center;"> 9/9/2024 </td> <td style="vertical-align:bottom;text-align:left;"> X </td> <td style="vertical-align:bottom;text-align:center;"> </td> <td style="vertical-align:bottom;text-align:center;"> Up to 137,500(5) </td> <td style="vertical-align:bottom;text-align:center;"> 12/5/2025 </td> </tr> <tr style="height:10pt;background-color:#cff0fc;word-break:break-word;white-space:pre-wrap;"> <td style="vertical-align:bottom;"> Neha Narkhede - Director </td> <td style="vertical-align:bottom;"> Adoption </td> <td style="vertical-align:bottom;text-align:center;"> 9/13/2024 </td> <td style="vertical-align:bottom;text-align:left;"> X </td> <td style="vertical-align:bottom;text-align:center;"> </td> <td style="vertical-align:bottom;text-align:center;"> Up to 386,300 </td> <td style="vertical-align:bottom;text-align:center;"> 12/13/2025 </td> </tr> </table> * Contract, instruction or written plan intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act.
** "Non-Rule 10b5-1 trading arrangement" as defined in Item 408(c) of Regulation S-K under the Exchange Act. (1) The shares that may be sold under the Rule 10b5-1 trading plan may be (a) reduced by the number of shares sold to satisfy tax withholding obligations upon vesting of certain restricted stock units covered by the plan, pursuant to Confluent's non-discretionary sell-to-cover requirement, and (b) reduced by any shares sold in accordance with an existing plan prior to its expiration on November 15, 2024. (2) The shares that may be sold under the Rule 10b5-1 trading plan may be reduced by any shares sold in accordance with an existing plan prior to its expiration on December 13, 2024. (3) The shares that may be sold under the Rule 10b5-1 trading plan will (a) include up to 100% of the shares of our Class A Common Stock that Mr. Phan may purchase under our 2021 Employee Stock Purchase Plan on or around August 15, 2025, which number of shares is not yet determinable, and (b) be reduced by the number of shares sold to satisfy tax withholding obligations upon vesting of certain restricted stock units covered by the plan, pursuant to Confluent's non-discretionary sell-to-cover requirement. (4) Represents the modification, as described in Rule 10b5-1(c)(1)(iv) under the Exchange Act, of a written plan adopted on December 11, 2023 that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act. (5) The shares that may be sold under the Rule 10b5-1 trading plan may be reduced by any shares sold in accordance with an existing plan prior to its expiration on November 22, 2024. Edward Jay KrepsChief Executive Officertrue8/15/202422433282/27/2026Erica SchultzPresident, Field Operationstrue8/15/2024115347711/18/2025Rohan SivaramChief Financial Officertrue9/12/202420416312/31/2025Kong PhanChief Accounting Officertrue9/12/20248015812/13/2025Lara CaimiDirectortrue9/12/2024803992/21/2025Lara CaimiDirectortrue9/12/20247401212/13/2025Jonathan ChadwickDirectortrue9/9/202413750012/5/2025Neha NarkhedeDirectortrue9/13/2024380630012/13/2025 PCS refers to post-contract customer support, maintenance, and upgrades. (1) The shares that may be sold under the Rule 10b5-1 trading plan may be (a) reduced by the number of shares sold to satisfy tax withholding obligations upon vesting of certain restricted stock units covered by the plan, pursuant to Confluent's non-discretionary sell-to-cover requirement, and (b) reduced by any shares sold in accordance with an existing plan prior to its expiration on November 15, 2024. (2) The shares that may be sold under the Rule 10b5-1 trading plan may be reduced by any shares sold in accordance with an existing plan prior to its expiration on December 13, 2024. (3) The shares that may be sold under the Rule 10b5-1 trading plan will (a) include up to 100% of the shares of our Class A Common Stock that Mr. Phan may purchase under our 2021 Employee Stock Purchase Plan on or around August 15, 2025, which number of shares is not yet determinable, and (b) be reduced by the number of shares sold to satisfy tax withholding obligations upon vesting of certain restricted stock units covered by the plan, pursuant to Confluent's non-discretionary sell-to-cover requirement. (4) Represents the modification, as described in Rule 10b5-1(c)(1)(iv) under the Exchange Act, of a written plan adopted on December 11, 2023 that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) under the Exchange Act. (5) The shares that may be sold under the Rule 10b5-1 trading plan may be reduced by any shares sold in accordance with an existing plan prior to its expiration on November 22, 2024.

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