

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2024

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: **001-38437**

OP BANCORP

(Exact Name of Registrant as Specified in its Charter)

California

81-3114676

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

**1000 Wilshire Blvd., Suite 500,
Los Angeles, CA**

90017

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: **(213) 892-9999**

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|-----------------------------------|-------------------|---|
| Common Stock, no par value | OPBK | The Nasdaq Global Market |

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | | | |
|-------------------------|-------------------------------------|---------------------------|-------------------------------------|
| Large accelerated filer | <input type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input checked="" type="checkbox"/> | Smaller reporting company | <input checked="" type="checkbox"/> |
| Emerging growth company | <input type="checkbox"/> | | |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of the Registrant's Common Stock as of May 8, 2024 was 14,956,399.

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Introduction

This Quarterly Report on Form 10-Q is filed by OP Bancorp, a California corporation and a registered bank holding company ("Company") with respect to its financial condition, results of operations, and business as of March 31, 2024. The Company's primary business operations are conducted through its wholly owned subsidiary, Open Bank, a California chartered commercial bank ("Bank"), and unless the context requires otherwise, statements about the Company generally are intended to describe the consolidated operations of the Company and the Bank.

Cautionary Note Regarding Forward-Looking Statements

Certain matters set forth herein (including any exhibits hereto) constitute "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder. All statements that are not statements of historical fact are forward-looking, and readers should not construe these statements of assurances of expected or intended results, or of promises that management will take a given course of action or pursue the currently expected strategies and objectives. Forward-looking statements in this report include comments about the Company's current business plans and expectations regarding future operating results, as well as management's statements about expected future events and economic developments, plans, strategies and objectives. All such statements reflect the current intentions, beliefs and expectations of the Company's executive management based on currently available information and current and expected market conditions. Forward-looking statements can sometimes be identified by the use of forward-looking language, such as "likely result in," "expects," "anticipates," "estimates," "forecasts," "projects," "intends to," or may include other similar words or phrases, such as "believes," "plans," "trend," "objective," "continues," "remains," or similar expressions, or future or conditional verbs, such as "will," "would," "should," "could," "may," "might," "can," or similar verbs.

Our forward-looking statements are subject to risks and uncertainties that could cause actual results, performance or achievements to differ materially from those projected or could cause us to change plans or strategies or otherwise to take actions that differ from those we currently expect. These risks and uncertainties, some of which are beyond management's control, include, but are not limited to:

- factors that affect our ability to meet our liquidity needs, particularly our obligations to fund deposit withdrawals and undrawn lines of credit including such conditions as fluctuations in the fair value and liquidity of the securities and loans we hold for sale and our ability to raise additional capital, if necessary, on acceptable or economically efficient terms, or at all;
- our ability to anticipate and respond to technological changes and changes and challenges, including our ability to identify, repel and respond to cyber-security risks, such as data security breaches, "denial of service" attacks, "hacking" and identify theft affecting us or third party vendors or service providers, which risk continue to grow more serious with the rise of artificial intelligence and increasingly sophisticated attacks on our infrastructure, information, and software;
- government, quasi-governmental and extra-governmental actions in response to actual or expected economic, political or social events, such as disease outbreaks, domestic or international terrorism, or war or other hostilities, as such government actions restrict our ability to conduct business or that have the effect of reducing our customers' ability to maintain compliance with their borrowing obligations or that affect their need for deposit liquidity or increased borrowing capacity;
- the effects of recent bank failures and media descriptions thereof, particularly with the impacts of such events on customer confidence in the Bank and the banking system generally, and the further impacts of the current market uncertainties on the value of our common stock; interest rate fluctuations, which could have an adverse effect on our profitability;
- external economic and/or market factors, such as changes in monetary and fiscal policies and laws, including the interest rate policies of the Federal Reserve, inflation or deflation, changes in the demand for loans, and fluctuations in consumer spending, borrowing and savings habits, which may have an adverse impact on our financial condition;
- business and economic conditions, particularly those affecting our primary market areas and customer concentrations;
- management's ability to assess and accurately estimate the risk of losses in our credit portfolio and to establish and maintain adequate reserves to offset those risks;

- economic, market and political factors that affect our borrowers' ability to repay and timely to perform their obligations under their borrowing obligations;
- our ability to effectively execute our strategic plan and manage our growth;
- continued or increasing competition from other financial institutions, credit unions, and non-bank financial services companies, many of which are subject to different regulations than we are;
- liquidity, earnings and other factors that impact the Bank's ability to continue paying dividends to the Company, which would restrict the Company's ability to meet its operating capital needs;
- increased capital requirements imposed by banking regulators, which may require us to raise capital at a time when capital is not available on favorable terms or at all, or may limit our ability to invest in growing our business;
- the effectiveness and operation of the internal controls we maintain to address the risks inherent to the business of banking, including but not limited to our ability to detect promptly any physical security breach, employee misfeasance or malfeasance, data security violation, disclosure controls and procedures, or internal control over financial reporting;
- changes in our management personnel or our inability to retain, motivate and hire qualified management personnel;
- disruptions, security breaches, or other adverse events affecting the third-party vendors who perform several of our critical processing functions;
- the effects of natural disasters, such as earthquakes, drought, pandemic diseases (such as the coronavirus) or extreme weather events, any of which may affect services we use or affect our customers, employees or third parties with which we conduct business; and
- our ability to manage and respond to changes in the foregoing.

The foregoing factors should not be construed as exhaustive and should be read together with the other cautionary statements included in this report. A more thorough discussion of the risks and uncertainties confronting our business is set forth in the section of our Annual Report on Form 10-K entitled "Risk Factors" for the period ended December 31, 2023. Because of these risks and other uncertainties, our actual future results, performance or achievement, or industry results, may be materially different from the results indicated by the forward looking statements in this report. In addition, our past results of operations are not necessarily indicative of our future results. You should read all forward looking statements in the context of the foregoing and should not consider them to be reliable predictions of future events or as assurances of a particular level of performance or intended course of action. Any forward-looking statement speaks only as of the date on which it is made, and we do not undertake any obligation to update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

**OP BANCORP AND SUBSIDIARY
CONSOLIDATED BALANCE SHEETS**

| (\$ in thousands) | March 31, 2024 (unaudited) | December 31, 2023 |
|--|-------------------------------|---------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 139,246 | \$ 91,216 |
| Available-for-sale debt securities, at fair value | 187,225 | 194,250 |
| Other investments | 16,264 | 16,276 |
| Loans held for sale | 16,075 | 1,795 |
| Loans receivable, net of allowance for credit losses of \$22,129 and \$21,993 as of March 31, 2024 and December 31, 2023, respectively | 1,782,858 | 1,743,852 |
| Premises and equipment, net | 4,971 | 5,248 |
| Accrued interest receivable | 8,370 | 8,259 |
| Servicing assets | 11,405 | 11,741 |
| Company owned life insurance | 22,399 | 22,233 |
| Deferred tax assets, net | 13,802 | 13,309 |
| Other real estate owned | 1,237 | — |
| Operating right-of-use assets | 8,864 | 8,497 |
| Other assets | 21,804 | 31,054 |
| Total assets | \$ 2,234,520 | \$ 2,147,730 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Liabilities | | |
| Deposits: | | |
| Noninterest-bearing | \$ 539,396 | \$ 522,751 |
| Interest-bearing: | | |
| Money market and others | 327,718 | 399,018 |
| Time deposits greater than \$250 | 451,497 | 433,892 |
| Other time deposits | 576,800 | 451,897 |
| Total deposits | 1,895,411 | 1,807,558 |
| Federal Home Loan Bank advances | 105,000 | 105,000 |
| Accrued interest payable | 12,270 | 12,628 |
| Operating lease liabilities | 9,614 | 9,341 |
| Other liabilities | 17,500 | 20,577 |
| Total liabilities | 2,039,795 | 1,955,104 |
| Shareholders' equity | | |
| Preferred stock no par value; 10,000,000 shares authorized; no shares issued or outstanding as of March 31, 2024 and December 31, 2023 | — | — |
| Common stock – no par value; 50,000,000 shares authorized as of March 31, 2024 and December 31, 2023; 14,982,555 and 15,000,436 shares issued and outstanding as of March 31, 2024 and December 31, 2023, respectively | 75,957 | 76,280 |
| Additional paid-in capital | 11,240 | 10,942 |
| Retained earnings | 124,280 | 120,855 |
| Accumulated other comprehensive loss | (16,752) | (15,451) |
| Total shareholders' equity | 194,725 | 192,626 |
| Total liabilities and shareholders' equity | \$ 2,234,520 | \$ 2,147,730 |

See accompanying notes to unaudited consolidated financial statements

OP BANCORP AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF INCOME (unaudited)

| (\$ in thousands, except per share data) | Three Months Ended March 31, | |
|---|------------------------------|-----------|
| | 2024 | 2023 |
| INTEREST INCOME | | |
| Interest and fees on loans | \$ 30,142 | \$ 26,011 |
| Interest on available-for-sale debt securities | 1,460 | 1,566 |
| Other interest income | 1,311 | 1,017 |
| Total interest income | 32,913 | 28,594 |
| Interest expense | | |
| Interest on deposits | 15,675 | 10,382 |
| Interest on borrowings | 1,259 | 320 |
| Total interest expense | 16,934 | 10,702 |
| Net interest income | 15,979 | 17,892 |
| Provision for (reversal of) credit losses | 145 | (338) |
| Net interest income after provision for credit losses | 15,834 | 18,230 |
| NONINTEREST INCOME | | |
| Service charges on deposits | 612 | 418 |
| Loan servicing fees, net of amortization | 772 | 846 |
| Gain on sale of loans | 1,703 | 2,570 |
| Other income | 499 | 461 |
| Total noninterest income | 3,586 | 4,295 |
| NONINTEREST EXPENSE | | |
| Salaries and employee benefits | 7,841 | 7,252 |
| Occupancy and equipment | 1,655 | 1,570 |
| Data processing and communication | 487 | 550 |
| Professional fees | 395 | 359 |
| FDIC insurance and regulatory assessments | 374 | 467 |
| Promotion and advertising | 149 | 162 |
| Directors' fees | 157 | 161 |
| Foundation donation and other contributions | 540 | 753 |
| Other expenses | 559 | 634 |
| Total noninterest expense | 12,157 | 11,908 |
| INCOME BEFORE INCOME TAX EXPENSE | 7,263 | 10,617 |
| Income tax expense | 2,037 | 3,083 |
| NET INCOME | \$ 5,226 | \$ 7,534 |
| EARNINGS PER SHARE - BASIC | \$ 0.34 | \$ 0.48 |
| EARNINGS PER SHARE - DILUTED | \$ 0.34 | \$ 0.48 |

See accompanying notes to unaudited consolidated financial statements

OP BANCORP AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

| (\$ in thousands) | Three Months Ended March 31, | |
|--|------------------------------|----------|
| | 2024 | 2023 |
| Net income | \$ 5,226 | \$ 7,534 |
| Other comprehensive (loss) income | | |
| Change in unrealized (loss) gain on available-for-sale debt securities | (1,848) | 3,104 |
| Tax effect | 547 | (919) |
| Total other comprehensive (loss) income | (1,301) | 2,185 |
| Comprehensive income | \$ 3,925 | \$ 9,719 |

See accompanying notes to unaudited consolidated financial statements

CIOP BANCORP AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

| (\$ in thousands, except per share data) | Common Stock | | Additional Paid-in Capital | Retained Earnings | Other Comprehensive Loss | Total Shareholders' Equity |
|--|-----------------------|------------------|----------------------------------|----------------------|--------------------------------|----------------------------------|
| | Shares Outstanding | Amount | | | | |
| Balance at January 1, 2024 | 15,000,436 | \$ 76,280 | \$ 10,942 | \$ 120,855 | \$ (15,451) | \$ 192,626 |
| Net income | — | — | — | 5,226 | — | 5,226 |
| Other comprehensive loss | — | — | — | — | (1,301) | (1,301) |
| Stock issued under stock-based compensation plans, net of forfeiture | 31,816 | 160 | (21) | — | — | 139 |
| Stock-based compensation, net | — | — | 319 | — | — | 319 |
| Repurchase of common stock | (49,697) | (483) | — | — | — | (483) |
| Cash dividends declared (\$0.12 per share) | — | — | — | (1,801) | — | (1,801) |
| Balance at March 31, 2024 | 14,982,555 | \$ 75,957 | \$ 11,240 | \$ 124,280 | \$ (16,752) | \$ 194,725 |
| Balance at January 1, 2023 | 15,270,344 | \$ 79,326 | \$ 9,743 | \$ 105,690 | \$ (17,843) | \$ 176,916 |
| Cumulative effect related to adoption of ASC 326, net of tax | — | — | — | (1,484) | — | (1,484) |
| Adjusted balance at January 1, 2023 | 15,270,344 | 79,326 | 9,743 | 104,206 | (17,843) | 175,432 |
| Net income | — | — | — | 7,534 | — | 7,534 |
| Other comprehensive income | — | — | — | — | 2,185 | 2,185 |
| Stock issued under stock-based compensation plans, net of forfeiture | 93,204 | 720 | (11) | — | — | 709 |
| Stock-based compensation, net | — | — | 324 | — | — | 324 |
| Repurchase of common stock | (76,990) | (571) | — | — | — | (571) |
| Cash dividends declared (\$0.12 per share) | — | — | — | (1,832) | — | (1,832) |
| Balance at March 31, 2023 | 15,286,558 | \$ 79,475 | \$ 10,056 | \$ 109,908 | \$ (15,658) | \$ 183,781 |

See accompanying notes to unaudited consolidated financial statements

OP BANCORP AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF CASH FLOWS

| | Three Months Ended March 31, | |
|--|-------------------------------------|-------------|
| (\$ in thousands) | 2024 | 2023 |
| Cash flows from operating activities | | |
| Net income | \$ 5,226 | \$ 7,534 |
| Adjustments to reconcile net income to net cash and cash equivalents provided by operating activities: | | |
| Provision for (reversal of) credit losses | 145 | (338) |
| Depreciation and amortization of premises and equipment | 367 | 334 |
| Amortization of net premiums on securities | 35 | 72 |
| Amortization of servicing assets | 888 | 961 |
| Accretion of net discounts on loans | (641) | (984) |
| Amortization of low income housing partnerships | 517 | 361 |
| Stock-based compensation, net | 319 | 324 |
| Deferred income taxes | 54 | 1,698 |
| Gain on sale of loans | (1,703) | (2,570) |
| Earnings on company owned life insurance | (166) | (149) |
| Net change in fair value of equity investment with readily determinable fair value | 36 | (54) |
| Origination of loans held for sale | (40,017) | (9,666) |
| Proceeds from sales of loans held for sale | 26,888 | 47,937 |
| Net change in: | | |
| Accrued interest receivable | (111) | (122) |
| Other assets | 8,000 | 443 |
| Accrued interest payable | (358) | 2,980 |
| Other liabilities | (2,633) | (3,715) |
| Net cash from operating activities | (3,154) | 45,046 |
| Cash flows from investing activities | | |
| Net change in loans receivable | (38,510) | (1,080) |
| Proceeds from matured, called, or paid-down securities available for sale | 5,142 | 5,721 |
| Purchase of loans | — | (12,142) |
| Purchase of available-for-sale debt securities | — | (5,647) |
| Purchase of equity investments | (24) | (20) |
| Purchase of premises and equipment, net | (90) | (581) |
| Investments in low-income housing partnerships | (1,042) | (113) |
| Net cash from investing activities | (34,524) | (13,862) |
| Cash flows from financing activities | | |
| Net change in deposits | 87,853 | 19,047 |
| Cash received from stock option exercises | 160 | 720 |
| Proceeds from Federal Home Loan Bank advances | — | 50,000 |
| Repurchase of common stock | (483) | (571) |
| Cash dividend paid on common stock | (1,801) | (1,832) |
| Payments related to tax-withholding for vested restricted stock awards | (21) | (11) |
| Net cash from financing activities | 85,708 | 67,353 |
| Net change in cash and cash equivalents | 48,030 | 98,537 |
| Cash and cash equivalents at beginning of period | 91,216 | 82,972 |

| | | |
|---|------------|------------|
| Cash and cash equivalents at end of period | \$ 139,246 | \$ 181,509 |
| Supplemental cash flow information: | | |
| Cash paid during the period for: | | |
| Interest | \$ 17,292 | \$ 7,722 |
| Supplemental noncash disclosure: | | |
| Initial recognition of right-of-use assets | \$ 871 | \$ 849 |
| Transfer of loan to other real estate owned | 1,237 | — |

See accompanying notes to unaudited consolidated financial statements

OP BANCORP AND SUBSIDIARY
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Business and Basis of Presentation

OP Bancorp ("Company") is a California corporation and bank holding company for Open Bank ("Bank"). The Company commenced operation as a bank holding company on June 1, 2016, and substantially all of its assets, operations and business are owned and conducted through the Bank. The Bank is a California state-chartered and FDIC-insured financial institution, which began its operations on June 10, 2005. Headquartered in downtown Los Angeles, California, OP Bancorp operates primarily in the traditional banking business arena that includes accepting deposits and making loans and investments. OP Bancorp's primary deposit products are demand and time deposits, and the primary lending products are commercial business loans to small to medium sized businesses. OP Bancorp is operating with eleven full-service branches located in California, Washington, Nevada and Texas, and four loan production offices located in California, Georgia, Washington and Colorado.

The accompanying unaudited consolidated financial statements and notes thereto of the Company have been prepared by management in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC") for Form 10-Q and conform to practices within the banking industry and include all of the information and disclosures required by accounting principles generally accepted in the United States of America ("GAAP") for interim financial reporting. The accompanying unaudited consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments), which are necessary for a fair presentation of the financial results for the interim periods presented, including eliminating intercompany transactions and balances. Certain items on the consolidated financial statements and notes for prior years have been reclassified to conform to the 2024 presentation. The results of operations for the interim periods are not necessarily indicative of the results for the full year. These interim unaudited financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023 ("2023 Annual Report on Form 10-K"). Descriptions of our significant accounting policies are included in Note 1. Summary of Significant Accounting Policies in the Notes to consolidated financial statements in the 2023 Annual Report on Form 10-K.

New Accounting Pronouncements Adopted

FASB ASU 2023-02, *Investments - Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method*. This ASU permits reporting entities to elect to account for tax equity investments, regardless of the tax credit program for which the income tax credits are received, using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the income tax credits and other income tax benefits received and recognizes the net amortization and income tax credits and other income tax benefits in the income statement as a component of income tax expense. A reporting entity makes an accounting policy election to apply the proportional amortization method on a tax-credit-program-by-tax-credit-program basis rather than electing to apply the proportional amortization method at the reporting entity level or to individual investments. The Company adopted ASU 2023-02 on January 1, 2024, and the adoption did not have a material impact on its consolidated financial statements.

Recently Issued Accounting Pronouncement under Evaluation

In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*. This ASU amends the disclosure requirements for income taxes, including the requirement for further disaggregation of the income tax rate reconciliation and income taxes paid disclosures. The amendments in this guidance must be applied prospectively, with the option to apply retrospectively. This guidance is effective for fiscal years beginning after December 15, 2024. The Company is currently evaluating the impact of this new standard on its consolidated financial statements and the adoption is not expected to have a significant impact on the consolidated financial statements.

Note 2. Securities

The following table summarizes the amortized cost, the corresponding amounts of gross unrealized gains and losses, and estimated fair value of available-for-sale ("AFS") debt securities as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | | | | |
|---|-------------------|-----------------------|-----------------------|-------------------|--|
| | Amortized Cost | Gross Unrealized Gain | Gross Unrealized Loss | Fair Value | |
| U.S. Government agencies or sponsored agency securities: | | | | | |
| Residential mortgage-backed securities | \$ 46,755 | \$ — | \$ (4,746) | \$ 42,009 | |
| Residential collateralized mortgage obligations | 158,503 | — | (19,035) | 139,468 | |
| Municipal securities - tax exempt | 5,751 | 78 | (81) | 5,748 | |
| Total AFS debt securities | \$ 211,009 | \$ 78 | \$ (23,862) | \$ 187,225 | |

| (\$ in thousands) | December 31, 2023 | | | | |
|---|-------------------|-----------------------|-----------------------|-------------------|--|
| | Amortized Cost | Gross Unrealized Gain | Gross Unrealized Loss | Fair Value | |
| U.S. Government agencies or sponsored agency securities: | | | | | |
| Residential mortgage-backed securities | \$ 48,318 | \$ — | \$ (4,441) | \$ 43,877 | |
| Residential collateralized mortgage obligations | 162,142 | 67 | (17,750) | 144,459 | |
| Municipal securities - tax exempt | 5,726 | 189 | (1) | 5,914 | |
| Total AFS debt securities | \$ 216,186 | \$ 256 | \$ (22,192) | \$ 194,250 | |

There were no sales of AFS debt securities during the three months ended March 31, 2024 and 2023.

The amortized cost and estimated fair value of AFS debt securities as of March 31, 2024, by contractual maturity, are shown below:

| (\$ in thousands) | Amortized Cost | Fair Value | |
|------------------------------------|-------------------|-------------------|--|
| | | | |
| After one year through five years | \$ 1,172 | \$ 1,124 | |
| After five years through ten years | 3,141 | 2,857 | |
| After ten years | 206,696 | 183,244 | |
| Total AFS debt securities | \$ 211,009 | \$ 187,225 | |

Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. As of March 31, 2024 and December 31, 2023, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than 10% of shareholders' equity.

The following table presents the fair value and the associated gross unrealized losses on AFS debt securities by length of time those individual securities in each category have been in a continuous loss as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | | | | | | | |
|--|---------------------|-----------------|---------------------|--------------------|-------------------|--------------------|--|--|
| | Less Than 12 Months | | 12 Months or Longer | | Total | | | |
| | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | | |
| U.S. Government agencies or sponsored agency securities: | | | | | | | | |
| Residential mortgage-backed securities | \$ — | \$ — | \$ 42,009 | \$ (4,746) | \$ 42,009 | \$ (4,746) | | |
| Residential collateralized mortgage obligations | 30,766 | (483) | 108,702 | (18,552) | 139,468 | (19,035) | | |
| Municipal securities - tax exempt | 2,615 | (81) | — | — | 2,615 | (81) | | |
| Total AFS debt securities | \$ 33,381 | \$ (564) | \$ 150,711 | \$ (23,298) | \$ 184,092 | \$ (23,862) | | |
| | | | | | | | | |
| (\$ in thousands) | December 31, 2023 | | | | | | | |
| | Less Than 12 Months | | 12 Months or Longer | | Total | | | |
| | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | | |
| U.S. Government agencies or sponsored agency securities: | | | | | | | | |
| Residential mortgage-backed securities | \$ 6,488 | \$ (59) | \$ 37,389 | \$ (4,382) | \$ 43,877 | \$ (4,441) | | |
| Residential collateralized mortgage obligations | 25,439 | (177) | 105,963 | (17,573) | 131,402 | (17,750) | | |
| Municipal securities - tax exempt | 1,842 | (1) | — | — | 1,842 | (1) | | |
| Total AFS debt securities | \$ 33,769 | \$ (237) | \$ 143,352 | \$ (21,955) | \$ 177,121 | \$ (22,192) | | |

Available-for-sale debt securities are measured at fair value and are subject to impairment testing. A security is impaired if the fair value of the security is less than its amortized cost basis. When an available-for-sale debt security is considered impaired, the Company must determine if the decline in fair value has resulted from a credit-related loss or other factors and then, (1) recognize an allowance for credit losses by a charge to earnings for the credit-related component of the decline in fair value, and (2) recognize in other comprehensive income (loss) any non-credit related components of the fair value decline. If the amount of the amortized cost basis expected to be recovered increases in a future period, the valuation reserve would be reduced, but not more than the amount of the current existing reserve for that security.

As of March 31, 2024, the Company's AFS debt securities consisted of 86 securities, of which 85 were in an unrealized loss position.

The unrealized losses from the decline in fair value is attributable to changes in interest rates, and not credit quality. The issuers of the AFS debt securities are of high credit quality. Approximately 97% of the AFS debt securities are residential mortgage-backed securities and residential collateralized mortgage obligations that were issued by U.S. government-sponsored agencies, such as Ginnie Mae, Fannie Mae and Freddie Mac. The remaining 3% of the AFS debt securities are tax-exempt municipal securities.

We believe that the unrealized losses presented in the previous tables are temporary and no credit losses are expected. As a result, the Company expects full collection of the carrying amount of these securities, does not intend to sell the securities in an unrealized loss position, and it was more-likely-than-not the Company will not have to sell these securities prior to recovery of amortized cost. Accordingly, for available-for-sale debt securities, the Company did not have allowance for credit losses as of March 31, 2024 and December 31, 2023.

As of March 31, 2024 and December 31, 2023, there were no pledged securities to secure public deposits, borrowing and letters of credit from FHLB and the Board of Governors of the Federal Reserve System, and for other purposes required or permitted by law.

The following table presents the other investment securities, which are included in Other investments on the Consolidated Balance Sheets as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | December 31, 2023 |
|--|------------------|-------------------|
| FHLB stock | \$ 12,528 | \$ 12,528 |
| Pacific Coast Bankers Bank ("PCBB") stock | 190 | 190 |
| Mutual fund - Community Reinvestment Act ("CRA") qualified | 3,451 | 3,463 |
| Time deposits placed in other banks | 95 | 95 |
| Total other investments | \$ 16,264 | \$ 16,276 |

The Company has equity investment in a mutual fund with readily determinable fair value of \$ 3.5 million and \$3.5 million as of March 31, 2024 and December 31, 2023, respectively, which is measured at fair value with changes in fair value recorded in net income. The Company invested in the mutual fund for CRA purposes. For the mutual fund, the Company recorded a \$36 thousand unrealized loss and a \$54 thousand unrealized gain for the three months ended March 31, 2024 and 2023, respectively. The unrealized gains (losses) of the mutual fund are included in other income in the consolidated statements of income.

Note 3. Loans and Allowance for Credit Losses on Loans

Loans

The following table presents the composition of the loan portfolio as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | December 31, 2023 |
|--|---------------------|---------------------|
| Commercial real estate | \$ 905,534 | \$ 885,585 |
| SBA—real estate | 231,503 | 224,695 |
| SBA—non-real estate | 16,047 | 14,997 |
| C&I | 147,508 | 120,970 |
| Home mortgage | 502,995 | 518,024 |
| Consumer | 1,400 | 1,574 |
| Gross loans receivable | 1,804,987 | 1,765,845 |
| Allowance for credit losses | (22,129) | (21,993) |
| Loans receivable, net⁽¹⁾ | \$ 1,782,858 | \$ 1,743,852 |

⁽¹⁾ Includes net deferred loan costs and unamortized premiums of \$ 108 thousand and \$140 thousand as of March 31, 2024 and December 31, 2023, respectively.

No loans were outstanding to related parties as of March 31, 2024 and December 31, 2023.

Allowance for Credit Losses

The Company employs a modeled approach that takes into account current and future economic conditions to estimate lifetime expected losses on a collective basis. With the adoption of Current Expected Credit Losses, the Company

elected not to consider accrued interest receivable in its estimated credit losses because the Company writes off uncollectible accrued interest receivable in a timely manner. The Company considers writing off accrued interest amounts once the amounts become 90 days past due to be considered within a timely manner. The Company has elected to write off accrued interest receivable by reversing interest income. The Company uses transition matrices to develop the Probability of Default ("PD") and Loss Given Default ("LGD") approach, incorporating quantitative factors and qualitative considerations in the calculation of the allowance for credit losses for collectively assessed loans. The model provides forecasts of PD and LGD based on national unemployment rates using regression analysis. The Company incorporates future economic conditions using a weighted multiple scenario approach: baseline and adverse. The Company applies a reasonable and supportable period of one year for the baseline scenario and two years for the adverse scenario, after which loss assumptions revert to historical loss information through a one-year reversion period for the baseline scenario and a two-year reversion period for the adverse scenario. Additionally, the Company aggregated loan portfolio based on similar risk characteristics. The Company elected to use the Call Report codes and loan risk ratings for loan segmentation in allowance for credit losses.

In order to quantify the credit risk impact of other trends and changes within the loan portfolio, the Company utilizes qualitative adjustments to the modeled estimated loss approaches. Included in the qualitative portion of our analysis of the allowance for credit losses are key inputs including GDP, unemployment rates, interest rates, asset quality ratios, loan portfolio concentration, California house price index and commercial real estate price index. The parameters for making adjustments are established under a Credit Risk Matrix that provides different possible scenarios for each of the factors listed below. The Credit Risk Matrix and the possible scenarios enable the Bank to qualitatively adjust the loss rates. This matrix considers the following nine factors, which are patterned after the guidelines provided under the Federal Financial Institutions Examination Council Interagency Policy Statement on the Allowance for Credit Losses, updated to reflect the adoption of Current Expected Credit Losses:

- Changes in lending policies and procedures, including changes in underwriting standards and practices for collection, charge-offs, and recoveries;
- Actual and expected changes in national and local economic and business conditions and developments in which the institution operates that affect the collectivity of loans;
- Changes in the nature and volume of the loan portfolio;
- Changes in the experience, ability, and depth of lending management and staff;
- Changes in the volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified loans;
- Changes in the quality of the credit review function;
- Changes in the value of the underlying collateral for loans that are not collateral-dependent;
- The existence, growth, and effect of any concentrations of credit, and
- The effect of other external factors, such as the regulatory, legal and technological environments; competition; and events such as natural disasters.

The Company segments loans primarily by Call Report codes (collateral type) and loan risk ratings, considering that the same type of loans share considerable similar risk characteristics. For loans that do not share similar risk characteristics such as nonaccrual loans above \$500 thousand, the Company evaluates these loans on an individual basis in accordance with ASC 326. Such nonaccrual loans are considered to have different risk profiles than performing loans and are therefore evaluated individually. The Company elected to collectively assess nonaccrual loans with balances below \$500 thousand along with the performing and accrual loans, in order to reduce the operational burden of individually assessing small nonaccrual loans with immaterial balances. For individually assessed loans, the allowance for credit losses is measured using either 1) the present value of future cash flows discounted at the loan's effective interest rate; or 2) the fair value of the collateral, if the loan is collateral-dependent. For the collateral-dependent loans, the Company obtains a new appraisal to determine the fair value of collateral. The appraisals are based on an "as-is" valuation. To ensure that appraised values remain current, the Company obtains updated appraisals every twelve months from a qualified independent appraiser. If the fair value of the collateral is less than the amortized balance of the loan, the Company recognizes an allowance for credit losses with a corresponding charge to the provision for credit losses.

The Company maintains a separate allowance for credit losses for its off-balance sheet commitments. The Company uses an estimated funding rate to allocate an allowance to undrawn exposures. This funding rate is used as a

credit conversion factor to capture how much undrawn lines of credit can potentially become drawn at any point. The funding rate is determined based on a look-back period of 8 quarters. Credit loss is not estimated for off-balance sheet commitments that are unconditionally cancellable by the Company.

The following table summarizes the activity in the allowance for credit losses on loans by portfolio segment for the three months ended March 31, 2024 and 2023:

| (\$ in thousands) | Commercial Real Estate | SBA— Real Estate | SBA —Non- Real Estate | C&I | Home Mortgage | Consumer | Total |
|---|---------------------------|---------------------|--------------------------|-----------------|------------------|-------------|------------------|
| Three Months Ended March 31, 2024 | | | | | | | |
| Beginning balance | \$ 7,915 | \$ 1,657 | \$ 147 | \$ 1,215 | \$ 11,045 | \$ 14 | \$ 21,993 |
| Provision for (reversal of) credit losses | 129 | 1,202 | 71 | 448 | (1,652) | (5) | 193 |
| Charge-offs | — | (66) | — | — | (2) | — | (68) |
| Recoveries | — | — | 11 | — | — | — | 11 |
| Ending balance | <u>\$ 8,044</u> | <u>\$ 2,793</u> | <u>\$ 229</u> | <u>\$ 1,663</u> | <u>\$ 9,391</u> | <u>\$ 9</u> | <u>\$ 22,129</u> |
| Three Months Ended March 31, 2023 | | | | | | | |
| Beginning balance | \$ 6,951 | \$ 1,607 | \$ 207 | \$ 1,643 | \$ 8,826 | \$ 7 | \$ 19,241 |
| Impact of CECL adoption | 875 | (238) | (142) | (320) | 1,753 | (4) | 1,924 |
| Provision for (reversal of) credit losses | (951) | (140) | (7) | (53) | 893 | — | (258) |
| Charge-offs | (91) | (11) | (14) | — | — | — | (116) |
| Recoveries | — | — | 23 | — | — | — | 23 |
| Ending balance | <u>\$ 6,784</u> | <u>\$ 1,218</u> | <u>\$ 67</u> | <u>\$ 1,270</u> | <u>\$ 11,472</u> | <u>\$ 3</u> | <u>\$ 20,814</u> |

Collateral-dependent loans are loans where repayment is expected to be provided solely by the sale of the underlying collateral and there are no other available and reliable sources of repayment. The estimated credit losses for these loans are based on the collateral's fair value less selling costs. In most cases, the Company records a partial charge-off to reduce the loan's carrying value to the collateral's fair value less selling costs at the time of foreclosure.

As of March 31, 2024 and December 31, 2023, there were \$ 2.9 million and \$5.2 million, respectively, of collateral-dependent loans which are primarily secured by commercial real estate. The allowance for credit losses allocated to these loans as of March 31, 2024 and December 31, 2023 was \$360 thousand and \$355, respectively.

The following table represents the amortized cost basis of collateral-dependent loans by class of loans as of March 31, 2024 and December 31, 2023, for which repayment is expected to be obtained through the sale of the underlying collateral.

| (\$ in thousands) | Hotel / Motel | Single-Family Residential | Total |
|--------------------------------|-----------------|---------------------------|-----------------|
| As of March 31, 2024 | | | |
| SBA—real estate | \$ 2,930 | \$ — | \$ 2,930 |
| Total | <u>\$ 2,930</u> | <u>\$ —</u> | <u>\$ 2,930</u> |
| As of December 31, 2023 | | | |
| SBA—real estate | \$ 2,923 | \$ — | \$ 2,923 |
| Home mortgage | — | 2,241 | 2,241 |
| Total | <u>\$ 2,923</u> | <u>\$ 2,241</u> | <u>\$ 5,164</u> |

The following table presents the recorded investment in nonaccrual loans and loans past due 90 or more days and still accruing interest, by portfolio as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | Nonaccrual Loans with a Related Allowance for Credit | | Nonaccrual Loans without a Related Allowance for Credit | | Total Nonaccrual Loans | 90 or More Days Past Due & Still Accruing | | Total ⁽¹⁾ |
|--------------------------------|--|----------|---|--------|---------------------------|--|--------|----------------------|
| | Losses | Losses | Losses | Losses | | Total | Losses | |
| As of March 31, 2024 | | | | | | | | |
| Commercial real estate | \$ 319 | \$ — | \$ 319 | \$ — | \$ 319 | \$ — | \$ — | \$ 319 |
| SBA—real estate | 2,489 | 1,140 | 3,629 | — | — | — | — | 3,629 |
| SBA—non-real estate | 178 | — | 178 | — | — | — | — | 178 |
| Home mortgage | 217 | — | 217 | — | — | — | — | 217 |
| Total | \$ 3,203 | \$ 1,140 | \$ 4,343 | \$ — | \$ — | \$ — | \$ — | 4,343 |
| As of December 31, 2023 | | | | | | | | |
| SBA—real estate | 2,302 | 1,136 | 3,438 | — | — | — | — | 3,438 |
| SBA—non-real estate | 154 | — | 154 | — | — | — | — | 154 |
| Home mortgage | 249 | 2,241 | 2,490 | — | — | — | — | 2,490 |
| Total | \$ 2,705 | \$ 3,377 | \$ 6,082 | \$ — | \$ — | \$ — | \$ — | 6,082 |

⁽¹⁾ Excludes guaranteed portion of SBA loans of \$3.1 million and \$2.0 million as of March 31, 2024 and December 31, 2023, respectively.

Nonaccrual loans and loans past due 90 or more days and still accruing interest include both homogeneous loans that are collectively and individually evaluated for impairment and individually classified impaired loans.

The following table represents the aging analysis of the recorded investment in past due loans as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | 30-59 Days Past Due | | 60-89 Days Past Due | | > 90 Days Past Due | | Total Past Due ⁽¹⁾ | Loans Not Past Due | Total ⁽²⁾ |
|--------------------------------|---------------------------|---------------------------|---------------------------|-----------------------|-----------------------|-----------------------|----------------------------------|-----------------------|----------------------|
| | 30-59 Days Past Due | 60-89 Days Past Due | 60-89 Days Past Due | > 90 Days Past Due | Total Past Due | Loans Not Past Due | | | |
| As of March 31, 2024 | | | | | | | | | |
| Commercial real estate | \$ — | \$ — | \$ 319 | \$ 319 | \$ 319 | \$ 905,215 | \$ 905,534 | \$ 905,534 | \$ 905,534 |
| SBA—real estate | 801 | 70 | 1,838 | 2,709 | 2,709 | 228,794 | 231,503 | 231,503 | 231,503 |
| SBA—non-real estate | — | 175 | — | 175 | 175 | 15,872 | 16,047 | 16,047 | 16,047 |
| C&I | — | — | — | — | — | 147,508 | 147,508 | 147,508 | 147,508 |
| Home mortgage | 217 | 2,893 | — | 3,110 | 499,885 | 502,995 | 502,995 | 502,995 | 502,995 |
| Consumer | — | — | — | — | — | 1,400 | 1,400 | 1,400 | 1,400 |
| Total | \$ 1,018 | \$ 3,138 | \$ 2,157 | \$ 6,313 | \$ 1,798,674 | \$ 1,804,987 | \$ 1,804,987 | \$ 1,804,987 | \$ 1,804,987 |
| As of December 31, 2023 | | | | | | | | | |
| Commercial real estate | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 885,585 | \$ 885,585 | \$ 885,585 | \$ 885,585 |
| SBA—real estate | 1,868 | 932 | 1,983 | 4,783 | 4,783 | 219,912 | 224,695 | 224,695 | 224,695 |
| SBA—non-real estate | 154 | — | — | 154 | 154 | 14,843 | 14,997 | 14,997 | 14,997 |
| C&I | — | — | — | — | — | 120,970 | 120,970 | 120,970 | 120,970 |
| Home mortgage | 4,076 | 2,730 | 2,491 | 9,297 | 9,297 | 508,727 | 518,024 | 518,024 | 518,024 |
| Consumer | — | — | — | — | — | 1,574 | 1,574 | 1,574 | 1,574 |
| Total | \$ 6,098 | \$ 3,662 | \$ 4,474 | \$ 14,234 | \$ 1,751,611 | \$ 1,765,845 | \$ 1,765,845 | \$ 1,765,845 | \$ 1,765,845 |

⁽¹⁾ Excludes guaranteed portion of SBA loans of \$2.6 million and \$1.9 million as of March 31, 2024 and December 31, 2023, respectively.

⁽²⁾ Excludes accrued interest receivables of \$7.4 million and \$7.3 million as of March 31, 2024 and December 31, 2023, respectively.

Loan Modifications to Borrowers Experiencing Financial Difficult: On January 1, 2023, the Company adopted ASU 2022-02, "Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures", which eliminated the accounting guidance for troubled debt restructurings ("TDRs") while enhancing disclosure requirements for certain loan refinancing and restructurings by creditors when a borrower is experiencing financial difficulty. This guidance was applied on a prospective basis. Upon adoption of this guidance, the Company no longer establishes a specific reserve for modifications to borrowers experiencing financial difficulty, unless those loans do not share the same risk characteristics with other loans in the portfolio. Provided that is not the case, these modifications are included in their respective cohort and the allowance for credit losses is estimated on a pooled basis consistent with the other loans with similar risk characteristics.

Modifications to borrowers experiencing financial difficulty may include interest rate reductions, principal or interest forgiveness, other than insignificant payment deferrals, other than insignificant term extensions, and other actions intended to minimize economic loss and to avoid foreclosure or repossession of collateral. No charge-offs of previously modified loans were recorded for the three months ended March 31, 2024 and 2023. No loan modifications were made to borrowers experiencing financial difficulty during the three months ended March 31, 2024 and 2023.

Credit Quality Indicators: The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. For consumer loans, a credit grade is established at inception, and generally only adjusted based on performance. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on a quarterly basis. The Company uses the following definitions for risk ratings:

Special Mention—Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the Company's credit position at some future date.

Substandard—Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful—Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass-rated loans.

The following table presents the loan portfolio's amortized cost by loan type, risk rating and year of origination as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | | | | | | | | | | | Revolving Loans Converted to Term Loans | | Total ⁽¹⁾ | |
|-------------------------------|--------------------------------|-------------------|-------------------|-------------------|------------------|-------------------|------------------|-------------|-------------|-------------|-------------|---|-------------------|----------------------|--|
| | Term Loans by Origination Year | | | | | | Prior | | | | | | | | |
| | 2024 | 2023 | 2022 | 2021 | 2020 | | | | | | | | | | |
| Commercial real estate | | | | | | | | | | | | | | | |
| Pass | \$ 46,808 | \$ 110,748 | \$ 265,976 | \$ 191,019 | \$ 93,290 | \$ 171,390 | \$ 21,012 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 900,243 | | |
| Special mention | — | — | — | — | — | — | — | — | — | — | — | — | — | — | |
| Substandard | — | 4,667 | — | — | — | — | 624 | — | — | — | — | — | — | 5,291 | |
| Doubtful | — | — | — | — | — | — | — | — | — | — | — | — | — | — | |
| Subtotal | \$ 46,808 | \$ 115,415 | \$ 265,976 | \$ 191,019 | \$ 93,290 | \$ 172,014 | \$ 21,012 | \$ — | \$ 905,534 | | |
| Current period charge-offs | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | — | |
| SBA— real estate | | | | | | | | | | | | | | | |
| Pass | \$ 10,510 | \$ 31,940 | \$ 45,135 | \$ 25,844 | \$ 20,777 | \$ 88,829 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 223,035 | | |
| Special mention | — | — | — | — | — | 1,415 | — | — | — | — | — | — | — | 1,415 | |
| Substandard | — | — | 1,791 | 2,893 | 1,139 | 1,230 | — | — | — | — | — | — | — | 7,053 | |

| | | | | | | | | | | | | |
|----------------------------|-----------|------------|------------|------------|------------|------------|------------|----------|--------------|------|------------|------|
| <u>Doubtful</u> | — | — | — | — | — | — | — | — | — | — | — | — |
| Subtotal | \$ 10,510 | \$ 31,940 | \$ 46,926 | \$ 28,737 | \$ 21,916 | \$ 91,474 | \$ — | \$ — | \$ — | \$ — | \$ 231,503 | \$ — |
| Current period charge-offs | \$ — | \$ — | \$ — | \$ 66 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 66 | \$ — |
| <u>SBA—non-real estate</u> | | | | | | | | | | | | |
| Pass | \$ 2,256 | \$ 5,161 | \$ 2,501 | \$ 187 | \$ 1,511 | \$ 3,753 | \$ — | \$ — | \$ — | \$ — | \$ 15,369 | \$ — |
| Special mention | — | — | — | — | — | — | — | — | — | — | — | — |
| Substandard | — | — | 555 | — | — | 123 | — | — | — | — | 678 | — |
| Doubtful | — | — | — | — | — | — | — | — | — | — | — | — |
| Subtotal | \$ 2,256 | \$ 5,161 | \$ 3,056 | \$ 187 | \$ 1,511 | \$ 3,876 | \$ — | \$ — | \$ — | \$ — | \$ 16,047 | \$ — |
| Current period charge-offs | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| <u>C&I</u> | | | | | | | | | | | | |
| Pass | \$ 1,667 | \$ 15,222 | \$ 17,719 | \$ 20,588 | \$ 4,204 | \$ 2,641 | \$ 82,992 | \$ 2,475 | \$ 147,508 | \$ — | \$ — | \$ — |
| Special mention | — | — | — | — | — | — | — | — | — | — | — | — |
| Substandard | — | — | — | — | — | — | — | — | — | — | — | — |
| Doubtful | — | — | — | — | — | — | — | — | — | — | — | — |
| Subtotal | \$ 1,667 | \$ 15,222 | \$ 17,719 | \$ 20,588 | \$ 4,204 | \$ 2,641 | \$ 82,992 | \$ 2,475 | \$ 147,508 | \$ — | \$ — | \$ — |
| Current period charge-offs | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| <u>Home mortgage</u> | | | | | | | | | | | | |
| Pass | \$ 2,532 | \$ 69,406 | \$ 297,571 | \$ 76,970 | \$ 18,245 | \$ 38,054 | \$ — | \$ — | \$ — | \$ — | \$ 502,778 | \$ — |
| Special mention | — | — | — | — | — | — | — | — | — | — | — | — |
| Substandard | — | — | — | — | — | 217 | — | — | — | — | 217 | — |
| Doubtful | — | — | — | — | — | — | — | — | — | — | — | — |
| Subtotal | \$ 2,532 | \$ 69,406 | \$ 297,571 | \$ 76,970 | \$ 18,245 | \$ 38,271 | \$ — | \$ — | \$ — | \$ — | \$ 502,995 | \$ — |
| Current period charge-offs | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 2 | \$ — | \$ — | \$ — | \$ — | \$ 2 | \$ — |
| <u>Consumer</u> | | | | | | | | | | | | |
| Pass | \$ 8 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 1,392 | \$ — | \$ — | \$ — | \$ 1,400 | \$ — |
| Special mention | — | — | — | — | — | — | — | — | — | — | — | — |
| Substandard | — | — | — | — | — | — | — | — | — | — | — | — |
| Doubtful | — | — | — | — | — | — | — | — | — | — | — | — |
| Subtotal | \$ 8 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 1,392 | \$ — | \$ — | \$ — | \$ 1,400 | \$ — |
| Current period charge-offs | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| <u>Total loans</u> | | | | | | | | | | | | |
| Pass | \$ 63,781 | \$ 232,477 | \$ 628,902 | \$ 314,608 | \$ 138,027 | \$ 304,667 | \$ 105,396 | \$ 2,475 | \$ 1,790,333 | \$ — | \$ — | \$ — |
| Special mention | — | — | — | — | — | — | 1,415 | — | — | — | 1,415 | — |
| Substandard | — | 4,667 | 2,346 | 2,893 | 1,139 | 2,194 | — | — | — | — | 13,239 | — |
| Doubtful | — | — | — | — | — | — | — | — | — | — | — | — |
| Subtotal | \$ 63,781 | \$ 237,144 | \$ 631,248 | \$ 317,501 | \$ 139,166 | \$ 308,276 | \$ 105,396 | \$ 2,475 | \$ 1,804,987 | \$ — | \$ — | \$ — |
| Current period charge-offs | \$ — | \$ — | \$ — | \$ 66 | \$ — | \$ 2 | \$ — | \$ — | \$ — | \$ — | 68 | \$ — |

(1) Excludes accrued interest receivables of \$7.4 million as of March 31, 2024.

December 31, 2023

| (\$ in thousands) | Term Loans by Origination Year | | | | | | Revolving Loans | Revolving Loans Converted to | | Total ⁽¹⁾ | |
|-------------------------------|--------------------------------|------------|------------|-----------|------------|------------|--------------------|------------------------------------|------------|----------------------|--|
| | | | | | | | | Revolving | Term Loans | | |
| | 2023 | 2022 | 2021 | 2020 | 2019 | Prior | | Loans | Term Loans | | |
| Commercial real estate | | | | | | | | | | | |
| Pass | \$ 97,114 | \$ 207,860 | \$ 154,872 | \$ 97,137 | \$ 138,908 | \$ 163,320 | \$ 21,059 | \$ — | \$ 880,270 | | |
| Special mention | — | — | — | — | — | — | — | — | — | — | |
| Substandard | — | 319 | — | — | — | 4,996 | — | — | — | 5,315 | |
| Doubtful | — | — | — | — | — | — | — | — | — | — | |
| Subtotal | \$ 97,114 | \$ 208,179 | \$ 154,872 | \$ 97,137 | \$ 138,908 | \$ 168,316 | \$ 21,059 | \$ — | \$ 885,585 | | |
| Current period charge-offs | \$ — | \$ 457 | \$ 121 | \$ — | \$ 91 | \$ 17 | \$ — | \$ — | \$ 686 | | |
| SBA— real estate | | | | | | | | | | | |
| Pass | \$ 31,920 | \$ 44,504 | \$ 26,188 | \$ 22,732 | \$ 28,244 | \$ 64,442 | \$ — | \$ — | \$ 218,030 | | |
| Special mention | — | — | — | — | — | 1,428 | — | — | — | 1,428 | |

| | | | | | | | | | |
|----------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|-----------------|---------------------|
| Substandard | — | 1,787 | 1,079 | 1,136 | — | 1,235 | — | — | 5,237 |
| Doubtful | — | — | — | — | — | — | — | — | — |
| Subtotal | \$ 31,920 | \$ 46,291 | \$ 27,267 | \$ 23,868 | \$ 28,244 | \$ 67,105 | \$ — | \$ — | \$ 224,695 |
| Current period charge-offs | \$ — | \$ — | \$ 46 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 46 |
| SBA—non-real estate | | | | | | | | | |
| Pass | \$ 5,408 | \$ 2,584 | \$ 200 | \$ 1,556 | \$ 950 | \$ 3,423 | \$ — | \$ — | \$ 14,121 |
| Special mention | — | — | — | — | — | — | — | — | — |
| Substandard | — | 591 | — | — | — | 187 | — | — | 778 |
| Doubtful | — | — | — | — | — | 98 | — | — | 98 |
| Subtotal | \$ 5,408 | \$ 3,175 | \$ 200 | \$ 1,556 | \$ 950 | \$ 3,708 | \$ — | \$ — | \$ 14,997 |
| Current period charge-offs | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 35 | \$ — | \$ — | \$ 35 |
| C&I | | | | | | | | | |
| Pass | \$ 15,117 | \$ 17,939 | \$ 22,098 | \$ 4,695 | \$ 1,720 | \$ 1,734 | \$ 55,106 | \$ 2,561 | \$ 120,970 |
| Special mention | — | — | — | — | — | — | — | — | — |
| Substandard | — | — | — | — | — | — | — | — | — |
| Doubtful | — | — | — | — | — | — | — | — | — |
| Subtotal | \$ 15,117 | \$ 17,939 | \$ 22,098 | \$ 4,695 | \$ 1,720 | \$ 1,734 | \$ 55,106 | \$ 2,561 | \$ 120,970 |
| Current period charge-offs | \$ 17 | \$ — | \$ 80 | \$ — | \$ — | \$ — | \$ — | \$ — | \$ 97 |
| Home mortgage | | | | | | | | | |
| Pass | \$ 72,182 | \$ 304,346 | \$ 79,585 | \$ 18,634 | \$ 8,939 | \$ 31,848 | \$ — | \$ — | \$ 515,534 |
| Special mention | — | — | — | — | — | — | — | — | — |
| Substandard | — | 2,241 | 249 | — | — | — | — | — | 2,490 |
| Doubtful | — | — | — | — | — | — | — | — | — |
| Subtotal | \$ 72,182 | \$ 306,587 | \$ 79,834 | \$ 18,634 | \$ 8,939 | \$ 31,848 | \$ — | \$ — | \$ 518,024 |
| Current period charge-offs | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Consumer | | | | | | | | | |
| Pass | \$ 4 | \$ — | \$ — | \$ — | \$ 77 | \$ — | \$ 1,493 | \$ — | \$ 1,574 |
| Special mention | — | — | — | — | — | — | — | — | — |
| Substandard | — | — | — | — | — | — | — | — | — |
| Doubtful | — | — | — | — | — | — | — | — | — |
| Subtotal | \$ 4 | \$ — | \$ — | \$ — | \$ 77 | \$ — | \$ 1,493 | \$ — | \$ 1,574 |
| Current period charge-offs | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Total loans | | | | | | | | | |
| Pass | \$ 221,745 | \$ 577,233 | \$ 282,943 | \$ 144,754 | \$ 178,838 | \$ 264,767 | \$ 77,658 | \$ 2,561 | \$ 1,750,499 |
| Special mention | — | — | — | — | — | 1,428 | — | — | 1,428 |
| Substandard | — | 4,938 | 1,328 | 1,136 | — | 6,418 | — | — | 13,820 |
| Doubtful | — | — | — | — | — | 98 | — | — | 98 |
| Subtotal | \$ 221,745 | \$ 582,171 | \$ 284,271 | \$ 145,890 | \$ 178,838 | \$ 272,711 | \$ 77,658 | \$ 2,561 | \$ 1,765,845 |
| Current period charge-offs | \$ 17 | \$ 457 | \$ 247 | \$ — | \$ 91 | \$ 52 | \$ — | \$ — | \$ 864 |

(1) Excludes accrued interest receivables of \$7.3 million as of December 31, 2023.

Note 4. Premises and Equipment

The following table presents information regarding the premises and equipment as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | December 31, 2023 |
|-----------------------------------|----------------|-------------------|
| Leasehold improvements | \$ 9,202 | \$ 9,135 |
| Furniture and fixtures | 4,585 | 4,814 |
| Equipment and others | 3,509 | 3,504 |
| Total premises and equipment | 17,296 | 17,453 |
| Accumulated depreciation | (12,325) | (12,205) |
| Total premises and equipment, net | \$ 4,971 | \$ 5,248 |

Total depreciation expense included in occupancy and equipment expenses was \$ 367 thousand and \$334 thousand for the three months ended March 31, 2024 and 2023, respectively.

Note 5. Servicing Assets

The Company recognizes the right to service SBA loans for others as servicing assets when the servicing income the Company receives is more than adequate compensation. Servicing assets are accounted for using the amortization method. Under this method, the Company amortizes the servicing assets over the period of the economic life of the assets arising from estimated net servicing revenue.

The Company periodically stratifies its servicing assets into groupings based on risk characteristics and assesses each group for impairment based on fair value. Based on the results of the impairment test, there was no valuation allowance for impairment as of March 31, 2024 and December 31, 2023.

The following table presents an analysis of the changes in activity for loan servicing assets during the three months ended March 31, 2024 and 2023:

| (\$ in thousands) | Three Months Ended March 31, | |
|---|------------------------------|-----------|
| | 2024 | 2023 |
| Beginning balance | \$ 11,741 | \$ 12,759 |
| Additions from loans sold with servicing retained | 552 | 1,100 |
| Amortized to expense | (888) | (961) |
| Ending balance | \$ 11,405 | \$ 12,898 |

The fair value of the servicing assets was \$ 17.4 million as of March 31, 2024, which was determined using discount rates ranging from 3.75% to 11.00% and prepayment speeds ranging from 12.70% to 12.90%, depending on the stratification of the specific assets.

The fair value of the servicing assets was \$ 18.0 million as of March 31, 2023, which was determined using discount rates ranging from 4.75% to 10.25% and prepayment speeds ranging from 13.10% to 13.20% depending on the stratification of the specific assets.

Note 6. Deposits

Time deposits that exceed the FDIC insurance limit of \$250 thousand as of March 31, 2024 and December 31, 2023 were \$ 451.5 million and \$433.9 million, respectively.

The following table presents the scheduled contractual maturities of time deposits as of March 31, 2024:

| (\$ in thousands) | \$ | 744,388 |
|---------------------|----|-------------------------|
| Remainder of 2024 | | \$ 744,388 |
| 2025 | | 265,103 |
| 2026 | | 18,162 |
| 2027 | | 345 |
| 2028 and thereafter | | 299 |
| Total | \$ | <u><u>1,028,297</u></u> |

Deposits from principal officers, directors, and their affiliates as of March 31, 2024 and December 31, 2023 were \$ 2.1 million and \$1.8 million, respectively.

Note 7. Borrowing Arrangements

As of March 31, 2024, the Company had \$105.0 million advances from FHLB with a weighted average interest rate of 4.64% and a weighted average remaining term of 0.8 years, compared to \$105 million advances with a weighted average interest rate of 4.65% and a weighted average remaining term of 0.9 years as of December 31, 2023. The Company has a letter of credit with the FHLB in the amount of \$ 100.0 million and \$67.0 million to secure a public deposit as of March 31, 2024 and December 31, 2023, respectively.

The Company had available borrowing capacity from the following institutions as of March 31, 2024:

| (\$ in thousands) | \$ | 331,917 |
|----------------------------|----|-----------------------|
| FHLB | | \$ 331,917 |
| Federal Reserve Bank | | 185,913 |
| Pacific Coast Bankers Bank | | 50,000 |
| Zions Bank | | 25,000 |
| First Horizon Bank | | 25,000 |
| Total | \$ | <u><u>617,830</u></u> |

The Company has pledged approximately \$1.39 billion and \$1.39 billion of loans as collateral for these lines of credit as of March 31, 2024 and December 31, 2023, respectively.

Note 8. Income Taxes

The Company's income tax expense was \$2.0 million and \$3.1 million for the three months ended March 31, 2024 and 2023, respectively. The effective income tax rate was 28.0% and 29.0% for the three months ended March 31, 2024 and 2023, respectively.

The Company is subject to U.S. Federal income tax as well as various state taxing jurisdictions. The Company is no longer subject to examination by Federal taxing authorities for tax years prior to 2020 and for state taxing authorities for tax years prior to 2019.

There were no significant unrealized tax benefits recorded as of March 31, 2024 and December 31, 2023, and the Company does not expect any significant increase in unrealized tax benefits in the next twelve months.

Note 9. Commitments and Contingencies

Off-Balance-Sheet Credit Risk: In the normal course of business, the Company enters into commitments to extend credit such as loan commitments and standby letters of credits ("SBLC's). These commitments expose the Company to varying degrees of credit and market risk and are subject to the same credit and market risk limitation reviews as those instruments recorded on the Consolidated Balance Sheets. Loan commitments represent arrangements to lend funds or

provide liquidity subject to specified contractual conditions. Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. These commitments generally have fixed expiration dates or contain termination clauses in the event the customer's credit quality deteriorates. Since many of the commitments are expected to expire without being drawn upon, the commitment amounts do not necessarily represent future funding requirements.

The Company applies the same credit underwriting criteria to extend loans and commitments to customers. Each customer's credit worthiness is evaluated on a case-by-case basis. Collateral may be obtained based on management's assessment of a customer's credit. Collateral may include securities, accounts receivable, inventory, property, plant and equipment, and income producing commercial or other properties.

The following table presents the distribution of undisbursed credit-related commitments as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | December 31, 2023 |
|--|----------------|-------------------|
| Loan commitments | \$ 232,758 | \$ 257,626 |
| Standby letter of credit | 16,145 | 6,707 |
| Commercial letter of credit | 353 | 22 |
| Total undisbursed credit related commitments | \$ 249,256 | \$ 264,355 |

The majority of these off-balance sheet commitments have a variable interest rate. Management does not anticipate any material losses as a result of these transactions.

Investments in low-income housing partnership: The Company invests in qualified affordable housing partnerships.

The following table shows the balance of the investments in low-income housing partnerships and the total unfunded commitments related to the investments in low-income housing partnerships as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | December 31, 2023 |
|--|----------------|-------------------|
| Investments in low-income housing partnerships | \$ 16,370 | \$ 16,887 |
| Unfunded commitments to fund investments for low-income housing partnerships | 10,863 | 11,905 |

These balances are reflected in the other assets and other liabilities lines on the Consolidated Balance Sheets. The Company expects to finish fulfilling these commitments during the year ending 2040.

Under the proportional amortization method, the Company amortizes the initial cost of the investment in proportion to the tax credit and other benefits received and recognizes the amortization in income tax expense on the Consolidated Statements of Income. The Company recognized amortization expense of \$517 thousand and \$361 thousand for the three months ended March 31, 2024 and 2023, respectively. Additionally, the Company recognized tax credits and other benefits from the investments in low-income housing partnerships of \$655 thousand and \$456 thousand and for the three months ended March 31, 2024 and 2023, respectively.

Note 10. Stock-Based Compensation

The Company has two stock-based compensation plans currently in effect as of March 31, 2024, as described further below. Total compensation cost that has been charged against earnings for these plans for the three months ended March 31, 2024 and 2023 was \$319 thousand and \$324 thousand, respectively.

2010 Plan: In 2010, the Board of Directors of the Bank approved a new equity incentive plan for granting stock options and restricted stock awards to key employees, officers, and non-employee directors of the Bank (the "2010 Plan"). In 2013, the 2010 Plan was amended and approved by the shareholders to increase the number of shares authorized to be

issued under from 1,350,000 shares to 2,500,000 shares of common stock. The 2010 Plan was assumed by the Company in 2016 at the time of the bank holding company reorganization.

The exercise prices of stock options granted under the plan may not be less than 100% of the fair value of the Company's stock at the date of grant. The options, when granted, vest ratably over five years from the date of the grant and expire after ten years if not exercised. The 2010 Plan expired in August 2020, and no further grants can be made under the 2010 Plan.

Restricted stock awards issued under the 2010 Plan may or may not be subject to vesting provisions. Owners of the restricted stock awards shall have all of the rights of a shareholder including the right to vote the shares and to all dividends (cash or stock). Compensation expense related to restricted stock awards will be recognized over the vesting period of the awards based on the fair value of the Company's common stock at the issue date.

A summary of the stock options outstanding under the 2010 Plan for the three months ended March 31, 2024 is as follows:

| (\$ in thousands, except share data) | Number of Options Outstanding | Weighted Average Exercise Price | | Aggregate Intrinsic Value |
|--------------------------------------|-------------------------------|---------------------------------|------|---------------------------|
| | | \$ | 8.00 | |
| Outstanding, as of January 1, 2024 | 60,000 | \$ | 8.00 | \$ 177 |
| Options granted | — | — | — | — |
| Options exercised | (60,000) | 8.00 | — | — |
| Options forfeited | — | — | — | — |
| Options expired | — | — | — | — |
| Outstanding, as of March 31, 2024 | — | \$ | — | \$ — |
| Fully vested and expected to vest | — | \$ | — | \$ — |
| Vested | — | \$ | — | \$ — |

Information related to stock options exercised under the 2010 Plan for the periods indicated follows:

| (\$ in thousands) | Three Months Ended March 31, | |
|--|------------------------------|--------|
| | 2024 | 2023 |
| Intrinsic value of options exercised | \$ 144 | \$ 186 |
| Cash received from option exercises | 160 | 720 |
| Tax provision realized from option exercised | 24 | (3) |

A summary of the changes in the Company's non-vested restricted stock awards under the 2010 Plan for the three months ended March 31, 2024 is as follows:

| (\$ in thousands, except share data) | Shares Issued | Weighted Average | | Aggregate Intrinsic Value |
|--------------------------------------|---------------|------------------|------------|---------------------------|
| | | Grant Date | Fair Value | |
| Non-vested, as of January 1, 2024 | 10,000 | \$ 9.69 | \$ 110 | |
| Awards granted | — | — | — | |
| Awards vested | — | — | — | |
| Awards forfeited | — | — | — | |
| Non-vested, as of March 31, 2024 | 10,000 | \$ 9.69 | \$ 100 | |

No tax benefits or expenses were realized from restricted stock awards under the 2020 Plan for the three months ended March 31, 2024 and 2023.

As of March 31, 2024, the Company had approximately \$ 13 thousand of unrecognized compensation cost related to unvested restricted stock awards under the 2010 Plan. The Company expects to recognize these costs over a weighted average period of 0.6 years.

2021 Plan: In 2021, the Board of Directors of the Company approved a new equity incentive plan for granting stock options and restricted stock awards to key employees, officers, and non-employee directors of the Company and the Bank (the "2021 Plan"). The 2021 Plan was approved by the Company's shareholders at the 2021 Annual Meeting. The number of shares authorized to be issued under the 2021 Plan was 1,500,000 shares of the Company's common stock.

The exercise prices of stock options granted under the plan may not be less than 100.00% of the fair value of the Company's stock at the date of grant. There are no stock options granted under the 2021 Plan as of March 31, 2024.

Restricted stock awards issued under the 2021 Plan may or may not be subject to vesting provisions. Owners of the restricted stock awards shall have all rights of a shareholder including the right to vote the shares and to all dividends (cash or stock). Compensation expense related to restricted stock awards will be recognized over the vesting period of the awards based on the fair value of the Company's common stock at the issue date.

A summary of the changes in the Company's non-vested restricted stock awards under the 2021 Plan for the three months ended March 31, 2024 is as follows:

| (\$ in thousands, except share data) | Shares Issued | Weighted Average | | Aggregate Intrinsic Value |
|--------------------------------------|---------------|------------------|------------|---------------------------|
| | | Grant Date | Fair Value | |
| Non-vested, as of January 1, 2024 | 278,851 | \$ 11.45 | \$ 3,053 | |
| Awards granted | — | — | — | |
| Awards vested | (4,129) | 12.90 | | |
| Awards forfeited | (3,000) | 12.90 | | |
| Non-vested, as of March 31, 2024 | 271,722 | \$ 11.41 | \$ 2,712 | |

Information related to vested restricted stock awards under the 2021 Plan for the periods indicated follows:

| (\$ in thousands) | Three Months Ended March 31, | |
|---|------------------------------|--------|
| | 2024 | 2023 |
| Tax provision realized from awards vested | \$ (3) | \$ (2) |

There were 1,116,001 shares available for future grants of either stock options or restricted stock awards under the 2021 Plan as of March 31, 2024. The Company had approximately \$1.4 million of unrecognized compensation cost related to unvested restricted stock awards under the 2021 Plan as of March 31, 2024. The Company expects to recognize these costs over a weighted average period of 1.3 years.

Note 11. Fair Value of Financial Instruments

Fair value is defined as the price that would be received to sell an asset or the price that would be paid to transfer a liability on the measurement date and is determined using an exit price in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Assets and liabilities recorded at fair value on a recurring basis, such as AFS securities and equity investments. Additionally, from time to time, the Company records fair value adjustments on a nonrecurring basis. These nonrecurring adjustments typically involve application of lower of cost or fair value accounting and write-downs of individual assets.

The Company classifies its assets and liabilities recorded at fair value as one of the following three categories and a financial instrument's level within the fair value hierarchy is based on the lowest level of input significant to the fair value measurement:

Level 1—Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2—Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3—Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Securities AFS: The fair values of investment securities are determined by matrix pricing, which is a mathematical technique used to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2). Management obtains the fair values of investment securities on a monthly basis from a third-party pricing service.

Other Investment: The Company has an equity investment with readily determinable fair value. The fair value for the equity investment with readily determinable fair value is obtained from unadjusted quoted prices in active markets on the date of measurement and classified as Level 1.

Assets and liabilities measured at fair value on a recurring basis as of March 31, 2024 and December 31, 2023 are summarized below:

| (\$ in thousands) | Fair Value Measure on a Recurring Basis | | | |
|--|---|---|---|---|
| | Total Fair Value | Quoted Prices in Active Markets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| | | | | |
| March 31, 2024 | | | | |
| U.S. Government agencies or sponsored agency securities: | | | | |
| Residential mortgage-backed securities | \$ 42,009 | \$ — | \$ 42,009 | \$ — |
| Residential collateralized mortgage obligations | 139,468 | — | 139,468 | — |
| Municipal securities - tax exempt | 5,748 | — | 5,748 | — |
| Other investments: | | | | |
| Mutual fund - CRA qualified | 3,451 | 3,451 | — | — |
| December 31, 2023 | | | | |
| U.S. Government agencies or sponsored agency securities: | | | | |
| Residential mortgage-backed securities | \$ 43,877 | \$ — | \$ 43,877 | \$ — |
| Residential collateralized mortgage obligations | 144,459 | — | 144,459 | — |
| Municipal securities - tax exempt | 5,914 | — | 5,914 | — |
| Other investments: | | | | |
| Mutual fund - CRA qualified | 3,463 | 3,463 | — | — |

There were no transfers of assets or liabilities between the Level 1 and Level 2 classifications for the three months ended March 31, 2024 or 2023.

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

The Company may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from application of lower of cost or fair value and write-downs of individual assets.

Collateral-dependent loans: Collateral-dependent loans are loans where repayment is expected to be provided solely by the sale of the underlying collateral and there are no other available and reliable sources of repayment. Fair value for collateral-dependent loans are measured based on the value of the collateral securing these loans and are classified at a Level 3 in the fair value hierarchy. Collateral may include real estate, or business assets including equipment, inventory and accounts receivable. The value of real estate collateral is determined based on an appraisal by qualified licensed appraisers hired by the Company. The value of business equipment is based on an appraisal by qualified licensed appraisers hired by the Company if significant, or the equipment's net book value on the business' financial statements. Inventory and accounts receivable collateral are valued based on independent field examiner review or aging reports. Appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available for similar loans and collateral underlying such loans. Appraised values are reviewed by management using historical knowledge, market considerations, and knowledge of the client and client's business.

Other real estate owned: Fair value of other real estate owned ("OREO") is based primarily on third party appraisals, less costs to sell and result in a Level 3 classification of the inputs for determining fair value. Appraisals are required annually and may be updated more frequently as circumstances require and the fair value adjustments are made to OREO based on the updated appraised value of the property.

The following table presents the fair value hierarchy and fair value of assets that were still held and had fair value adjustments measured on a nonrecurring basis as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | Fair Value Measure on a Nonrecurring Basis | | | | | |
|-----------------------------|--|---|---|---|----------|--|
| | Total Fair Value | Quoted Prices in Active Markets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | | |
| | | | | | | |
| March 31, 2024 | | | | | | |
| Collateral-dependent loans: | | | | | | |
| SBA—real estate | \$ 1,432 | \$ — | \$ — | \$ — | \$ 1,432 | |
| OREO | | 1,237 | | | 1,237 | |
| Total | \$ 2,669 | \$ — | \$ — | \$ — | \$ 2,669 | |
| December 31, 2023 | | | | | | |
| Collateral-dependent loans: | | | | | | |
| SBA—real estate | \$ 1,432 | \$ — | \$ — | \$ — | \$ 1,432 | |
| Total | \$ 1,432 | \$ — | \$ — | \$ — | \$ 1,432 | |
| Total | | | | | | |

The following table presents the increase (decrease) in value of certain assets held at the end of the respective reporting periods presented for which a nonrecurring fair value adjustment was recognized during the period presented:

| (\$ in thousands) | Three Months Ended March 31, | |
|-----------------------------|------------------------------|-------|
| | 2024 | 2023 |
| Collateral-dependent loans: | | |
| SBA—real estate | \$ — | \$ 2 |
| C&I | | — |
| Total | \$ — | \$ 13 |

The following table presents information about significant unobservable inputs utilized in the Company's nonrecurring Level 3 fair value measurements as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | Fair Value Measurements (Level 3) | Valuation Techniques | Unobservable Inputs | Range of Inputs | Weighted-Average of Inputs ⁽¹⁾ |
|-----------------------------|-----------------------------------|---|---------------------|-----------------|---|
| | | | | | |
| March 31, 2024 | | | | | |
| Collateral-dependent loans: | | | | | |
| SBA—real estate | \$ 1,432 | Income approach - income capitalization | Capitalization rate | 9.0% to 11.8% | 10.4% |
| December 31, 2023 | | | | | |
| Collateral-dependent loans: | | | | | |
| SBA—real estate | \$ 1,432 | Income approach - income capitalization | Capitalization rate | 9.3% to 11.0% | 9.9% |

⁽¹⁾ Weighted-average of inputs is based on the relative fair value of the respective assets as of March 31, 2024 and December 31, 2023.

Financial Instruments: The carrying amounts and estimated fair values of financial instruments that are not carried at fair value on a recurring basis as of March 31, 2024 and December 31, 2023 are as follows. These financial assets and liabilities are measured at amortized cost basis on the Company's Consolidated Balance Sheets:

| (\$ in thousands) | March 31, 2024 | | | | |
|----------------------------------|-----------------|------------|-----------|-----------|------------|
| | Carrying Amount | Level 1 | Level 2 | Level 3 | Fair Value |
| Financial assets: | | | | | |
| Cash and cash equivalents | \$ 139,246 | \$ 139,246 | \$ — | \$ — | \$ 139,246 |
| Loans held for sale | 16,075 | — | 17,361 | — | 17,361 |
| Loans receivable, net | 1,782,858 | — | — | 1,839,133 | 1,839,133 |
| Accrued interest receivable, net | 8,370 | 164 | 810 | 7,396 | 8,370 |
| Other investments: | | | | | |
| FHLB and PCBB stock | 12,718 | N/A | N/A | N/A | N/A |
| Time deposits placed | 95 | — | 95 | — | 95 |
| Servicing assets | 11,405 | — | — | 17,396 | 17,396 |
| Financial liabilities: | | | | | |
| Deposits | 1,895,411 | — | 1,896,439 | — | 1,896,439 |
| FHLB advances | 105,000 | — | 104,455 | — | 104,455 |
| Accrued interest payable | 12,270 | — | 12,270 | — | 12,270 |
| December 31, 2023 | | | | | |
| (\$ in thousands) | Carrying Amount | Level 1 | Level 2 | Level 3 | Fair Value |
| | | | | | |
| Financial assets: | | | | | |
| Cash and cash equivalents | \$ 91,216 | \$ 91,216 | \$ — | \$ — | \$ 91,216 |
| Loans receivable, net | 1,743,852 | — | — | 1,793,258 | 1,793,258 |
| Accrued interest receivable, net | 8,259 | 69 | 859 | 7,331 | 8,259 |
| Other investments: | | | | | |
| FHLB and PCBB stock | 12,718 | N/A | N/A | N/A | N/A |
| Time deposits placed | 95 | — | 95 | — | 95 |
| Servicing assets | 11,741 | — | — | 17,218 | 17,218 |
| Financial liabilities: | | | | | |
| Deposits | 1,807,558 | — | 1,808,444 | — | 1,808,444 |
| FHLB advances | 105,000 | — | 104,231 | — | 104,231 |
| Accrued interest payable | \$ 12,628 | \$ — | \$ 12,628 | \$ — | \$ 12,628 |

Note 12. Regulatory Capital Matters

The Bank is subject to certain risk-based capital and leverage ratio requirements under the U.S. Basel III capital rules administered by the federal and state banking agencies. Failure to be well-capitalized or to meet minimum capital requirements could result in certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have an adverse material effect on the Company's operations or financial condition. The Basel III capital rules also require the Bank to maintain a capital conservation buffer of 2.50% above the minimum risk-based capital ratios in order to absorb losses during periods of economic stress, effective January 1, 2019. Banking institutions with a ratio of common equity tier 1 capital to risk-weighted assets above the minimum but below the capital conservation buffer will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall. Management believes that as of March 31, 2024 and December 31, 2023, the Bank met all capital adequacy requirements to which they are subject to. Based on recent changes to the Federal Reserve's definition of a "Small Bank Holding Company" that increased the threshold to \$3 billion in assets, the Company is not currently subject to separate minimum capital measurements. At such time as the Company reaches the \$3 billion asset level, it will again be subject to capital measurements independent of the Bank.

The following table presents the regulatory capital amounts and ratios for the Company and the Bank as of dates indicated:

| (\$ in thousands) | March 31, 2024 | | | | | |
|---|-----------------------|---------|--|--------|---|---------|
| | Actual ⁽¹⁾ | | Required for Capital Adequacy Purposes | | Minimum To be Considered "Well Capitalized" | |
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital (to risk-weighted assets) | | | | | | |
| Consolidated | \$ 233,132 | 13.59 % | N/A | N/A | N/A | N/A |
| Bank | 231,995 | 13.53 | \$ 137,205 | 8.00 % | \$ 171,507 | 10.00 % |
| Tier 1 capital (to risk-weighted assets) | | | | | | |
| Consolidated | 211,692 | 12.34 | N/A | N/A | N/A | N/A |
| Bank | 210,557 | 12.28 | 102,904 | 6.00 | 137,205 | 8.00 |
| Common equity Tier 1 capital (to risk-weighted assets) | | | | | | |
| Consolidated | 211,692 | 12.34 | N/A | N/A | N/A | N/A |
| Bank | 210,557 | 12.28 | 77,178 | 4.50 | 111,479 | 6.50 |
| Tier 1 capital (to average assets) | | | | | | |
| Consolidated | 211,692 | 9.65 | N/A | N/A | N/A | N/A |
| Bank | 210,557 | 9.60 | 87,736 | 4.00 | 109,670 | 5.00 |

⁽¹⁾ The capital requirements are only applicable to the Bank, and the Company's ratios are included for comparison purpose.

| (\$ in thousands) | December 31, 2023 | | | | | |
|---|-----------------------|---------|--|--------|---|---------|
| | Actual ⁽¹⁾ | | Required for Capital Adequacy Purposes | | Minimum To be Considered "Well Capitalized" | |
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital (to risk-weighted assets) | | | | | | |
| Consolidated | \$ 229,544 | 13.77 % | N/A | N/A | N/A | N/A |
| Bank | 227,773 | 13.66 | \$ 133,353 | 8.00 % | \$ 166,691 | 10.00 % |
| Tier 1 capital (to risk-weighted assets) | | | | | | |
| Consolidated | 208,707 | 12.52 | N/A | N/A | N/A | N/A |
| Bank | 206,936 | 12.41 | 100,014 | 6.00 | 133,353 | 8.00 |
| Common equity Tier 1 capital (to risk-weighted assets) | | | | | | |
| Consolidated | 208,707 | 12.52 | N/A | N/A | N/A | N/A |
| Bank | 206,936 | 12.41 | 75,011 | 4.50 | 108,349 | 6.50 |
| Tier 1 capital (to average assets) | | | | | | |
| Consolidated | 208,707 | 9.57 | N/A | N/A | N/A | N/A |
| Bank | 206,936 | 9.49 | 87,207 | 4.00 | 109,008 | 5.00 |

⁽¹⁾ The capital requirements are only applicable to the Bank, and the Company's ratios are included for comparison purpose.

Note 13. Earnings Per Share

Basic EPS is calculated using the two-class method. Under the two-class method, all earnings (distributed and undistributed) are allocated to common stock and participating securities. The Company grants restricted stock awards, which entitle recipients to receive nonforfeitable dividends during the vesting period on a basis equivalent to dividends paid to holders of the Company's common stock. These restricted stock awards meet the definition of participating

securities based on their respective rights to receive nonforfeitable dividends, and they are treated as a separate class of securities in computing basic EPS. Participating securities are not included as incremental shares in computing diluted EPS.

Diluted EPS incorporates the potential impact of contingently issuable shares. Diluted EPS is calculated under both the two-class and treasury stock methods, and the more dilutive amount is reported. For each of the periods presented in the table below, diluted EPS calculated under two-class method was more dilutive.

The following table presents the calculation of net income applicable to common stockholders and basic and diluted EPS for the three months ended March 31, 2024 and 2023:

| (\$ in thousands, except share and per share data) | Three Months Ended March 31, | |
|--|------------------------------|------------|
| | 2024 | 2023 |
| Basic | | |
| Net income | \$ 5,226 | \$ 7,534 |
| Distributed and undistributed earnings allocated to participating securities | (98) | (159) |
| Net income allocated to common shares | \$ 5,128 | \$ 7,375 |
| Weighted average common shares outstanding | 14,991,835 | 15,284,350 |
| Basic earnings per common share | \$ 0.34 | \$ 0.48 |
| Diluted | | |
| Net income allocated to common shares | \$ 5,128 | \$ 7,375 |
| Weighted average common shares outstanding for basic earnings per common share | 14,991,835 | 15,284,350 |
| Add: Dilutive effects of assumed exercises of stock options | — | 28,323 |
| Average shares and dilutive potential common shares | 14,991,835 | 15,312,673 |
| Diluted earnings per common share | \$ 0.34 | \$ 0.48 |

No share of common stock was antidilutive for the three months ended March 31, 2024 and 2023.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our historical financial statements and the related notes thereto contained in this Report. Some of the information contained in this discussion and analysis or set forth elsewhere in this Report, including information with respect to our plans and strategy for our business, includes forward-looking statements that involve risks and uncertainties. You should review the sections titled "Cautionary Note Regarding Forward-Looking Statements" and "Item 1A. Risk Factors" for a discussion of forward-looking statements and important factors that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained in the following discussion and analysis.

OVERVIEW

We are a bank holding company headquartered in Los Angeles, California. Our commercial community banking activities are operated through Open Bank, our banking subsidiary, and we do not conduct material business operations other than through the Bank. We offer commercial banking services to small and medium-sized businesses, their owners and retail customers primarily in the Korean-American communities within our primary market areas.

Our results of operations depend primarily on our net interest income. We drive our income from interest received on our loan portfolio and the fee income we receive in connection with our deposits, and the sale and service of SBA loans. Our major operating expenses are the interest we pay on deposits, the salaries and related benefits we pay our management and staff, and the rent we pay on our leased properties. We rely primarily on locally-generated deposits, mostly from the Korean-American market within California, to fund our loan activities. We currently operate eight branches in Los Angeles and Orange Counties in California, one branch in Santa Clara, California, one branch in Carrollton, Texas and one branch in Las Vegas, Nevada. We have four loan production offices in Pleasanton, California, Atlanta, Georgia, Aurora, Colorado, and Lynnwood, Washington.

Banking Economy and Recent Developments

Beginning in late 2021, the Federal Reserve Board Open Markets Committee, which strives to manage benchmark interest rates in the United States, began a series of upward adjustments to the "discount rate" for short-term borrowings in response to perceived increases in inflationary pressures. Financial institutions and markets promptly followed these adjustments, significantly increasing interest rate pricing on loans and deposits. While such adjustments are commonplace and tend to affect the banking industry as a whole, the pace and degree of these adjustments were nearly unprecedented, resulting in banks, including the Bank, experiencing substantial pressure on multiple fronts. In particular, banks were forced to increase interest rates paid on deposits in order to meet competitive pressures from other financial institutions, as well as from treasury securities and other investment opportunities that offered greater earning capabilities for those customers. These increases correspondingly increased the Bank's cost of funds and exerted downward pressure on our net interest margins.

The increases in market interest rates also were reflected in loan pricing, which had multiple effects, including a reduction in borrowing (and thus a reduction in interest paid to banks) by customers that had the ability to avoid or defer additional indebtedness, a decline in the origination of new loans, and an increase in credit risk as borrowers who faced rising interest rates found it more difficult to comply with their loan obligations. The combination of these factors has exerted downward pressure on our fee income, the volume of our interest-earning assets and our net interest income.

Lastly, as a result of the prolonged low-interest-rate environment that had prevailed for years prior to the more recent market rate increases, the Bank, like most other financial institutions, had invested in treasury securities and other relatively low-yielding but stable instruments as a means to preserve liquidity, accepting the lower returns as a trade-off for a perceived lower risk profile. However, the rapidity of the Federal Reserve's rate increases resulted in a dramatic loss of value for bonds that were paying at lower interest rates as investors eschewed those investments for higher-yielding fixed- and adjustable-rate debt securities. These forces even resulted in the closure of three large U.S. banks, including two banks with extensive operations in our market area, when customers grew alarmed at the apparent instability in the banking sector in general, and these banks in particular.

We believe we have adapted well to these shifts in the banking economy, and our success in weathering the challenges to date owes to the loyalty of our customers and the dedication of our employees and management. At the same

time, these conditions have forced us to redirect our efforts toward liquidity and capital management, thus limiting our growth and our near-term profitability.

The following significant items are of note as of or for the periods presented:

As of March 31, 2024 compared to as of December 31, 2023

- Total assets were \$2.23 billion, an increase of \$86.8 million, or 4.0%, from \$2.15 billion.
- Gross loans were \$1.80 billion, an increase of \$39.1 million, or 2.2%, from \$1.77 billion.
- Total deposits were \$1.90 billion, a increase of \$87.9 million, or 4.9%, from \$1.81 billion.
- Shareholders' equity was \$194.7 million, an increase of \$2.1 million, or 1.1%, from \$192.6 million.

For the three months ended March 31, 2024 compared to three months ended March 31, 2023

- Net interest income decreased to \$16.0 million, a decrease of \$1.9 million, or 10.7%, from \$17.9 million.
- Net income was \$5.2 million or \$0.34 per diluted common share, a decrease of \$2.3 million, or 30.6%, from \$7.5 million or \$0.48 per diluted common share.

SELECTED FINANCIAL DATA

| | Three Months Ended March 31, | |
|---|------------------------------|------------|
| thousands, except share and per share data) | 2024 | 2023 |
| Income Statement Data: | | |
| Interest income | \$ 32,913 | 28,594 |
| Interest expense | 16,934 | 10,702 |
| Net interest income | 15,979 | 17,892 |
| Provision for (reversal of) credit losses | 145 | (338) |
| Noninterest income | 3,586 | 4,295 |
| Noninterest expense | 12,157 | 11,908 |
| Income before income taxes | 7,263 | 10,617 |
| Income tax expense | 2,037 | 3,083 |
| Net income | 5,226 | 7,534 |
| Share Data: | | |
| Basic income per share | \$ 0.34 | 0.48 |
| Diluted income per share | 0.34 | 0.48 |
| Book value per share | 13.00 | 12.02 |
| Shares of common stock outstanding | 14,982,555 | 15,286,558 |
| Performance Ratios: | | |
| Return on average assets ⁽¹⁾ | 0.96 | 1.43 |
| Return on average equity ⁽¹⁾ | 10.83 | 16.82 |
| Yield on total loans ⁽¹⁾ | 6.69 | 6.10 |
| Yield on average earning assets ⁽¹⁾ | 6.32 | 5.71 |
| Cost of average interest-bearing liabilities ⁽¹⁾ | 4.76 | 3.55 |
| Cost of deposits ⁽¹⁾ | 3.43 | 2.25 |
| Net interest margin ⁽¹⁾ | 3.06 | 3.56 |
| Efficiency ratio ⁽²⁾ | 62.14 | 53.67 |

(1) Annualized.

(2) Represent noninterest expense divided by the sum of net interest income and noninterest income.

| (thousands) | March 31, 2024 | December 31, 2023 |
|--|----------------|-------------------|
| Balance Sheet Data: | | |
| Gross loans | \$ 1,804,987 | 1,765,845 |
| Loans held for sale | 16,075 | 1,795 |
| Allowance for credit losses | 22,129 | 21,993 |
| Total assets | 2,234,520 | 2,147,730 |
| Total deposits | 1,895,411 | 1,807,558 |
| Shareholders' equity | 194,725 | 192,626 |
| Credit Quality Data: | | |
| Nonperforming loans to gross loans | 0.24% | 0.34% |
| Allowance for credit losses to nonperforming loans | 510 | 362 |
| Allowance for credit losses to gross loans | 1.23 | 1.25 |
| Balance Sheet and Capital Ratios: | | |
| Gross loans to deposits | 95.29% | 97.69% |
| Noninterest-bearing deposits to deposits | 28.46 | 28.92 |
| Average equity to average total assets | 8.86 | 8.62 |
| Debt-to-equity ratio | 9.65 | 9.57 |
| Common equity tier 1 ratio | 12.34 | 12.52 |
| Tier 1 risk-based capital ratio | 12.34 | 12.52 |
| Total risk-based capital ratio | 13.59 | 13.77 |

Critical Accounting Policies and Estimates

There have been no material changes to our critical accounting policies and estimates as described in our Annual Report on Form 10-K for the year ended December 31, 2023.

Allowance for Credit Losses

The Company employs a modeled approach that takes into account current and future economic conditions to estimate lifetime expected losses on a collective basis. With the adoption of CECL, the Company elected not to consider accrued interest receivable in its estimated credit losses because the Company writes off uncollectible accrued interest receivable in a timely manner. The Company considers writing off accrued interest amounts once the amounts become 90 days past due to be considered within a timely manner. The Company has elected to write off accrued interest receivable by reversing interest income. The Company uses transition matrices to develop the Probability of Default ("PD") and Loss Given Default ("LGD") approach, incorporating quantitative factors and qualitative considerations in the calculation of the allowance for credit losses for collectively assessed loans. The model provides forecasts of PD and LGD based on national unemployment rates using regression analysis. The Company incorporates future economic conditions using a weighted multiple scenario approach: baseline and adverse. The Company applies a reasonable and supportable period of one year for the baseline scenario and two years for the adverse scenario, after which loss assumptions revert to historical loss information through a one-year reversion period for the baseline scenario and a two-year reversion period for the adverse scenario. We make critical accounting estimates, including the judgments made in the application of significant accounting policies, sensitivity to change, and the likelihood of materially different reported results if different assumptions were used.

In order to quantify the credit risk impact of other trends and changes within the loan portfolio, we utilize qualitative adjustments to the modeled estimated loss approaches. The parameters for making adjustments are established under a Credit Risk Matrix that provides different possible scenarios for each of the factors listed below. The Credit Risk Matrix and the possible scenarios enable the Bank to qualitatively adjust the loss rates. This matrix considers the following nine factors, which are patterned after the guidelines provided under the Federal Financial Institutions Examination Council Interagency Policy Statement on the Allowance for Credit Losses, updated to reflect the adoption of CECL:

- Changes in lending policies and procedures, including changes in underwriting standards and practices for collection, charge-offs, and recoveries;

- Actual and expected changes in national and local economic and business conditions and developments in which the institution operates that affect the collectivity of loans;
- Changes in the nature and volume of the loan portfolio;
- Changes in the experience, ability, and depth of lending management and staff;
- Changes in the volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified loans;
- Changes in the quality of the credit review function;
- Changes in the value of the underlying collateral for loans that are not collateral-dependent;
- The existence, growth, and effect of any concentrations of credit, and
- The effect of other external factors, such as the regulatory, legal and technological environments; competition; and events such as natural disasters.

RESULTS OF OPERATIONS

Net Income

We reported net income for the three months ended March 31, 2024 of \$5.2 million, a decrease of \$2.3 million, or 30.6%, compared to net income of \$7.5 million for the same period of 2023. The decrease was primarily due to a \$1.9 million decrease in net interest income, a \$709 thousand decrease in noninterest income, \$483 thousand increase in provision for credit losses and a \$249 thousand increase in noninterest expense, offset by a \$1.0 million decrease income tax expense.

| (\$ in thousands) | Three Months Ended March 31, | | \$ Change | % Change |
|---|------------------------------|-----------|------------|----------|
| | 2024 | 2023 | | |
| Interest income | \$ 32,913 | \$ 28,594 | \$ 4,319 | 15.1 % |
| Interest expense | 16,934 | 10,702 | 6,232 | 58.2 |
| Net interest income | 15,979 | 17,892 | (1,913) | (10.7) |
| Provision for (reversal of) credit losses | 145 | (338) | 483 | (142.9) |
| Noninterest income | 3,586 | 4,295 | (709) | (16.5) |
| Noninterest expense | 12,157 | 11,908 | 249 | 2.1 |
| Income before income tax expense | 7,263 | 10,617 | (3,354) | (31.6) |
| Income tax expense | 2,037 | 3,083 | (1,046) | (33.9) |
| Net income | \$ 5,226 | \$ 7,534 | \$ (2,308) | (30.6)% |

Net Interest Income

The management of interest income and expense is fundamental to our financial performance. Net interest income, the difference between interest income and interest expense, is the largest component of our total revenue. Management closely monitors both total net interest income and the net interest margin (net interest income divided by average earning assets). We seek to maximize net interest income without exposing us to an excessive level of interest rate risk through our asset and liability policies. Interest rate risk is managed by monitoring the pricing, maturity and repricing options of all classes of interest-bearing assets and liabilities. Our net interest margin is also adversely impacted by the reversal of interest on nonaccrual loans and the reinvestment of loan payoffs into lower yielding investment securities and other short-term investments.

The following table presents, for the periods indicated, information about: (i) weighted average balances, the total dollar amount of interest income from interest-earning assets and the resultant average yields, (ii) average balances, the total dollar amount of interest expense on interest-bearing liabilities and the resultant average rates, (iii) net interest income, (iv) the interest rate spread, and (v) the net interest margin.

| (\$ in thousands) | Three Months Ended March 31, | | | | | |
|---|------------------------------|-------------------|-----------------------------|-----------------|-------------------|-----------------------------|
| | 2024 | | | 2023 | | |
| | Average Balance | Interest and Fees | Yield / Rate ⁽¹⁾ | Average Balance | Interest and Fees | Yield / Rate ⁽¹⁾ |
| Interest-earning assets: | | | | | | |
| Interest-bearing deposits in other banks | \$ 73,047 | \$ 989 | 5.35 % | \$ 74,162 | \$ 846 | 4.56 % |
| Federal funds sold and other investments ⁽²⁾ | 16,265 | 322 | 7.92 | 12,130 | 171 | 5.65 |
| Available-for-sale debt securities | 191,383 | 1,460 | 3.05 | 210,462 | 1,566 | 2.94 |
| Total investments | 280,695 | 2,771 | 3.79 | 296,754 | 2,583 | 3.45 |
| Commercial real estate loans | 901,262 | 13,729 | 6.13 | 840,402 | 11,179 | 5.39 |
| SBA loans | 259,368 | 7,213 | 11.19 | 274,889 | 6,982 | 10.30 |
| Commercial and industrial loans | 134,893 | 2,670 | 7.96 | 121,915 | 2,200 | 7.32 |
| Home mortgage loans | 512,023 | 6,495 | 5.07 | 486,800 | 5,633 | 4.63 |
| Consumer & other loans | 1,386 | 35 | 10.10 | 1,386 | 17 | 5.07 |
| Loans ⁽³⁾ | 1,808,932 | 30,142 | 6.69 | 1,725,392 | 26,011 | 6.10 |
| Total interest-earning assets | 2,089,627 | 32,913 | 6.32 | 2,022,146 | 28,594 | 5.71 |
| Noninterest-earning assets | 87,586 | | | 82,538 | | |
| Total assets | \$ 2,177,213 | | | \$ 2,104,684 | | |
| Interest-bearing liabilities: | | | | | | |
| Money market deposits and others | \$ 367,386 | \$ 3,940 | 4.31 % | \$ 409,813 | \$ 3,150 | 3.12 % |
| Time deposits | 954,442 | 11,735 | 4.94 | 786,381 | 7,232 | 3.73 |
| Total interest-bearing deposits | 1,321,828 | 15,675 | 4.77 | 1,196,194 | 10,382 | 3.52 |
| Borrowings | 108,681 | 1,259 | 4.66 | 26,168 | 320 | 4.95 |
| Total interest-bearing liabilities | 1,430,509 | 16,934 | 4.76 | 1,222,362 | 10,702 | 3.55 |
| Noninterest-bearing liabilities: | | | | | | |
| Noninterest-bearing deposits | 514,503 | | | 671,490 | | |
| Other noninterest-bearing liabilities | 39,207 | | | 31,648 | | |
| Total noninterest-bearing liabilities | 553,710 | | | 703,138 | | |
| Shareholders' equity | 192,994 | | | 179,184 | | |
| Total liabilities and shareholders' equity | \$ 2,177,213 | | | \$ 2,104,684 | | |
| Net interest income / interest rate spreads | \$ 15,979 | | 1.56 % | \$ 17,892 | | 2.16 % |
| Net interest margin | | | 3.06 % | | | 3.56 % |
| Cost of deposits | | | 3.43 % | | | 2.25 % |
| Cost of funds | | | 3.50 % | | | 2.29 % |

(1) Annualized.

(2) Includes income and average balances for Federal Home Loan Bank ("FHLB") and Pacific Coast Bankers Bankstock, CRA qualified mutual fund, term federal funds, interest-earning time deposits and other miscellaneous interest-earning assets.

(3) Average loan balances include non-accrual loans and loans held for sale.

Increases and decreases in interest income and interest expense result from changes in average balances (volume) of interest-earning assets and interest-bearing liabilities, as well as changes in average interest rates. The following tables set forth the effects of changing rates and volumes on our net interest income during the period shown. Information is provided with respect to (i) effects on interest income attributable to changes in volume (change in volume multiplied by prior rate) and (ii) effects on interest income attributable to changes in rate (changes in rate multiplied by prior volume). Change applicable to both volume and rate have been allocated to volume and rate ratably.

| (\$ in thousands) | Three Months Ended March 31, | | |
|---|------------------------------|-----------------|-------------------|
| | 2024 vs 2023 | | |
| | Volume | Rate | Total |
| Interest-earning assets: | | | |
| Interest-bearing deposits in other banks | \$ (13) | \$ 156 | \$ 143 |
| Federal funds sold and other investments | 83 | 68 | 151 |
| Available-for-sale debt securities | (121) | 15 | (106) |
| Total investments | (51) | 239 | 188 |
| Commercial real estate loans | 905 | 1,645 | 2,550 |
| SBA loans | (375) | 606 | 231 |
| Commercial and industrial loans | 274 | 196 | 470 |
| Home mortgage loans | 358 | 504 | 862 |
| Consumer & other loans | — | 18 | 18 |
| Total loans | 1,162 | 2,969 | 4,131 |
| Total interest-earning assets | 1,111 | 3,208 | 4,319 |
| Interest-bearing liabilities: | | | |
| Money market deposits and others | (543) | 1,333 | 790 |
| Time deposits | 1,733 | 2,770 | 4,503 |
| Total interest-bearing deposits | 1,190 | 4,103 | 5,293 |
| Borrowings | 988 | (49) | 939 |
| Total interest-bearing liabilities | 2,178 | 4,054 | 6,232 |
| Net interest income | \$ (1,067) | \$ (846) | \$ (1,913) |

Net interest income decreased \$1.9 million, or 10.7%, to \$16.0 million for the three months ended March 31, 2024 from \$17.9 million for the same period of 2023, primarily due to higher interest expense on deposits and borrowings, partially offset by higher interest income on loans. As with most smaller community banks, our interest income on loans will tend to reprice more slowly than deposits in a rising interest rate environment, both because our loans tend to have longer maturity and repricing periods and because demand for loans and draws on existing lines of credit tend to decrease as interest rates increase.

Interest expense on deposits increased \$5.3 million to \$15.7 million for the three months ended March 31, 2024, compared with \$10.4 million for the same period of 2023. The increase was primarily due to a \$125.6 million, or 10.5%, increase in average balance of interest-bearing deposits and a 125 basis point increase in average cost of interest-bearing deposits driven by the Federal Reserve's rate increases.

Interest expense on borrowings increased \$939 thousand to \$1.3 million for the three months ended March 31, 2024, compared with \$320 thousand for the same period of 2023. The increase was primarily due to a \$82.5 million or 315.3%, increase in average balance of borrowings.

Interest income on loans increased \$4.1 million to \$30.1 million for the three months ended March 31, 2024, compared with \$26.0 million for the same period of 2023, primarily due to a \$83.5 million, or 4.8%, increase in average balance of loans and a 59 basis point increase in average yield on loans as a result of the Federal Reserve's rate increase.

Net interest margin was 3.06% for the three months ended March 31, 2024, a 50 basis point decrease from 3.56% for the same period of 2023, primarily due to a 60 basis point decrease in net interest spread from the higher increase in average cost of interest-bearing deposits and borrowings compared to the increase in average yield on loans.

Provision for Credit Losses

Credit risk is inherent in the business of making loans. We establish an allowance for credit losses both on loans and off-balance sheet commitments through charges to earnings, which are shown in the statements of operations as the provision for credit losses. Specifically identifiable and quantifiable known losses are promptly charged off against the allowance. The provision for credit losses is determined by conducting a quarterly evaluation of the adequacy of our allowance for credit losses and charging the shortfall or excess, if any, to the current quarter's expense. This has the effect of creating variability in the amount and frequency of charges to earnings. The provision for credit losses and level of allowance for each period are dependent upon many factors, including loan growth, net charge-offs, changes in the composition of the loan portfolio, delinquencies, management's assessment of the quality of the loan portfolio, the valuation of problem loans and the general economic conditions in our market area.

The provision for credit losses was \$145 thousand for the three months ended March 31, 2024, compared to reversal of credit losses of \$338 thousand for the same period of 2023. The provision for credit losses on loans for the three months ended March 31, 2024 of \$145 thousand was primarily due to a \$1.8 million increase in the quantitative general reserve, mostly offset by a \$1.7 million decrease in the qualitative reserve. The increase in the quantitative reserve was due to the increase in the life of home mortgage loans because of the slower prepayment rate based on the 2-year look back period. The decrease in the qualitative reserve was due to noticeable improvements in various asset quality metrics and improving economic and business conditions.

Noninterest Income

While interest income remains the largest single component of total revenues, noninterest income is also an important component. A portion of our noninterest income is associated with SBA lending activity, consisting of gains on the sale of loans sold in the secondary market and servicing income from loans sold with servicing retained. Other sources of noninterest income include service charges on deposit.

The following table sets forth the various components of our noninterest income for the three months ended March 31, 2024 and 2023:

| (\$ in thousands) | Three Months Ended March 31, | | \$ Change | % Change |
|--|------------------------------|-----------------|-----------------|----------------|
| | 2024 | 2023 | | |
| Noninterest income: | | | | |
| Service charges on deposit | \$ 612 | \$ 418 | \$ 194 | 46.4 % |
| Loan servicing fees, net of amortization | 772 | 846 | (74) | (8.7) |
| Gain on sale of loans | 1,703 | 2,570 | (867) | (33.7) |
| Other income | 499 | 461 | 38 | 8.2 |
| Total noninterest income | \$ 3,586 | \$ 4,295 | \$ (709) | (16.5)% |

Noninterest income for the three months ended March 31, 2024 was \$3.6 million, a decrease of \$709 thousand, or 16.5%, compared to \$4.3 million for the same period of 2023, primarily due to a decrease in gain on sale of loans.

Gain on sale of loans was \$1.7 million for the three months ended March 31, 2024, compared to \$2.6 million for the same period of 2023, a decrease of \$867 thousand or 33.7%. The decrease was primarily due to a lower sold amount in SBA loans, partially offset by a higher average sales premium. We sold \$24.8 million of SBA loans with an average premium of 8.33% for the three months ended March 31, 2024, compared to a sale of \$44.7 million of SBA loans with an average premium of 7.33% in the same period of 2023.

Service charges on deposit was \$612 thousand for the three months ended March 31, 2024, compared to \$418 thousand for the same period of 2023, an increase of \$194 thousand or 46.4%, primarily due to an increase in deposit analysis fees from an increase in the number of analysis accounts.

Noninterest Expense

The following table sets forth the major components of our noninterest expense for the years ended March 31, 2024 and 2023:

| (\$ in thousands) | Three Months Ended March 31, | | \$ Change | % Change |
|---|------------------------------|------------------|---------------|--------------|
| | 2024 | 2023 | | |
| Noninterest expense: | | | | |
| Salaries and employee benefits | \$ 7,841 | \$ 7,252 | \$ 589 | 8.1 % |
| Occupancy and equipment | 1,655 | 1,570 | 85 | 5.4 |
| Data processing and communication | 487 | 550 | (63) | (11.5) |
| Professional fees | 395 | 359 | 36 | 10.0 |
| FDIC insurance and regulatory assessments | 374 | 467 | (93) | (19.9) |
| Promotion and advertising | 149 | 162 | (13) | (8.0) |
| Directors' fees | 157 | 161 | (4) | (2.5) |
| Foundation donation and other contributions | 540 | 753 | (213) | (28.3) |
| Other expenses | 559 | 634 | (75) | (11.8) |
| Total noninterest expense | \$ 12,157 | \$ 11,908 | \$ 249 | 2.1 % |

Noninterest expense for the three months ended March 31, 2024 was \$12.2 million, compared with \$11.9 million for the same period of 2023, an increase of \$249 thousand or 2.1%, primarily due to an increase in salaries and employee benefits.

Salaries and employee benefits for the three months ended March 31, 2024 was \$7.8 million, compared to \$7.3 million for the same period of 2023, an increase of \$589 thousand, or 8.1%. The increase was primarily due to an increase from employee salary adjustments in 2023 and an increase in employee health insurance.

Foundation donations and other contributions for the three months ended March 31, 2024 was \$540 thousand, compared to \$753 thousand, a decrease of \$213 thousand, or 28.3%. The decrease was primarily due to lower donation accruals for Open Stewardship Foundation as a result of lower net income.

Income Tax Expense

Income tax expense was \$2.0 million for the three months ended March 31, 2024, compared to \$3.1 million for the same period of 2023, primarily due to a \$3.4 million, or 31.6%, decrease in income before income tax to \$7.3 million for the three months ended March 31, 2024 from \$10.6 million for the same period of 2023. Effective tax rates were 28.0% and 29.0% for the three months ended March 31, 2024 and 2023, respectively.

We recognized net deferred tax assets of \$13.8 million and \$13.3 million as of March 31, 2024 and December 31, 2023, respectively. After consideration of the matters in the preceding paragraph, we have determined that it is more likely than not that net deferred tax assets as of March 31, 2024 will be fully realized in future years.

FINANCIAL CONDITION

Investment Portfolio

The securities portfolio is the second largest component of our interest earning assets, and the structure and composition of this portfolio is important to an analysis of our financial condition. The portfolio serves the following purposes: (i) it provides a source of pledged assets for securing certain deposits and borrowed funds, as may be required by law or by specific agreement with a depositor or lender; (ii) it provides liquidity to even out cash flows from the loan and deposit activities of customers; (iii) it can be used as an interest rate risk management tool, because it provides a large base of assets, the maturity and interest rate characteristics of which can be changed more readily than the loan portfolio to better match changes in the deposit base and our other funding sources; and (iv) it is an alternative interest-earning use of funds when loan demand is weak or when deposits grow more rapidly than loans.

We classify our securities as either available-for-sale or held-to-maturity at the time of purchase. Accounting guidance requires available-for-sale securities to be marked to fair value with an offset to accumulated other comprehensive income (loss), a component of shareholders' equity. Monthly adjustments are made to reflect changes in the fair value of our available-for-sale securities.

All securities in our investment portfolio were classified as available-for-sale as of March 31, 2024. There were no held-to-maturity or trading securities in our investment portfolio as of March 31, 2024. All available-for-sale securities are carried at fair value and consist of U.S. government agencies or sponsored agency securities and tax-exempt municipal securities.

The following table summarizes the fair value of the available-for-sale securities portfolio as of the dates presented:

| (\$ in thousands) | March 31, 2024 | | | December 31, 2023 | | |
|--|-------------------|-------------------|--------------------|-------------------|-------------------|--------------------|
| | Amortized Cost | Fair Value | Unrealized Loss | Amortized Cost | Fair Value | Unrealized Loss |
| U.S. Government agencies or sponsored agency securities: | | | | | | |
| Residential mortgage-backed securities | \$ 46,755 | \$ 42,009 | \$ (4,746) | \$ 48,318 | \$ 43,877 | \$ (4,441) |
| Residential collateralized mortgage obligations | 158,503 | 139,468 | (19,035) | 162,142 | 144,459 | (17,683) |
| Municipal securities - tax exempt | 5,751 | 5,748 | (3) | 5,726 | 5,914 | 188 |
| Total available-for-sale debt securities | \$ 211,009 | \$ 187,225 | \$ (23,784) | \$ 216,186 | \$ 194,250 | \$ (21,936) |

Available-for-sale debt securities decreased \$7.0 million, or 3.6%, to \$187.2 million as of March 31, 2024 from \$194.3 million as of December 31, 2023, primarily due to \$5.1 million principal paydowns and a \$1.8 million increase in unrealized loss for the three months ended March 31, 2024. No issuer of the available-for-sale securities, other than U.S. Government and its agencies, comprised more than ten percent of our shareholders' equity as of March 31, 2024 and December 31, 2023.

Certain securities have fair values less than amortized cost and, therefore, contain unrealized losses. The unrealized losses were primarily attributable to interest rate movement, not credit quality. These securities (Fannie Mae, Ginnie Mae, and Freddie Mac) are guaranteed or sponsored by agencies of the U.S. government, and the issuers of the securities are of high credit quality. We believe that the net unrealized losses presented in the previous tables are temporary and no credit losses are expected. As a result, we expect full collection of the carrying amount of these securities, do not intend to sell the securities in an unrealized loss position, and believe it is more-likely-than-not we will not have to sell these securities prior to recovery of amortized cost. Accordingly, for available-for-sale debt securities, we did not have allowance for credit losses as of March 31, 2024 and December 31, 2023.

The following table sets forth certain information regarding contractual maturities and the weighted average yields of our investment securities as of the dates presented. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

| (\$ in thousands) | March 31, 2024 | | | | | | | |
|--|-------------------------|------------------------|---------------------------------------|------------------------|--|------------------------|---------------------|------------------------|
| | Due in One Year or Less | | Due after One Year Through Five Years | | Due after Five Years Through Ten Years | | Due after Ten Years | |
| | Amortized Cost | Weighted Average Yield | Amortized Cost | Weighted Average Yield | Amortized Cost | Weighted Average Yield | Amortized Cost | Weighted Average Yield |
| | | | | | | | | |
| U.S. Government agencies or sponsored agency securities: | | | | | | | | |
| Residential mortgage-backed securities | \$ — | — % | \$ 945 | 2.18 % | \$ 600 | 2.36 % | \$ 45,210 | 2.28 % |
| Residential collateralized mortgage obligations | — | — | 227 | 1.83 | 2,541 | 1.54 | 155,735 | 2.82 |
| Municipal securities - tax exempt | — | — | — | — | — | — | 5,751 | 5.15 |
| Total available-for-sale debt securities | \$ — | — % | \$ 1,172 | 2.10 % | \$ 3,141 | 1.70 % | \$ 206,696 | 2.77 % |

We have not used interest rate swaps or other derivative instruments to hedge fixed rate loans or securities to otherwise mitigate interest rate risk.

Loans

Our loans represent the largest portion of our earning assets, substantially greater than the securities portfolio or any other asset category, and the quality and diversification of the loan portfolio is an important consideration when reviewing our financial condition.

The loan distribution table that follows sets forth our gross loans outstanding, and the percentage distribution in each category as of the dates indicated:

| (\$ in thousands) | March 31, 2024 | | December 31, 2023 | |
|--------------------------------------|----------------|------------|-------------------|------------|
| | Amount | % of Total | Amount | % of Total |
| Commercial real estate | \$ 905,534 | 50.2 % | \$ 885,585 | 50.2 % |
| SBA—real estate | 231,503 | 12.8 | 224,695 | 12.7 |
| SBA—non-real estate | 16,047 | 0.9 | 14,997 | 0.8 |
| Commercial and industrial | 147,508 | 8.2 | 120,970 | 6.9 |
| Home mortgage | 502,995 | 27.8 | 518,024 | 29.3 |
| Consumer | 1,400 | 0.1 | 1,574 | 0.1 |
| Gross loans receivable | 1,804,987 | 100.0 % | 1,765,845 | 100.0 % |
| Allowance for credit losses | (22,129) | | (21,993) | |
| Loans receivable, net ⁽¹⁾ | \$ 1,782,858 | | \$ 1,743,852 | |

⁽¹⁾ Includes net deferred loan costs and unamortized premiums of \$108 thousand and \$140 thousand as of March 31, 2024 and December 31, 2023, respectively.

Gross loans increased \$39.1 million, or 2.2%, to \$1.80 billion as of March 31, 2024, compared to \$1.77 billion as of December 31, 2023. The increase was primarily attributable to new loan production of \$123.2 million, partially offset by loan payoffs and paydowns of \$53.1 million.

The following tables presents the contractual loan maturities by loan category and the contractual distribution of loans to changes in interest rates as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | | | | | | | |
|---------------------------|---------------------------------|-----------------|------------|-----------------|----------------------|-----------------|--------------|--|
| | Due after One Year Through Five | | | | Years | | | |
| | Due in One Year or Less | | Years | | Due after Five Years | | | |
| | Fixed Rate | Adjustable Rate | Fixed Rate | Adjustable Rate | Fixed Rate | Adjustable Rate | Total | |
| Commercial real estate | \$ 77,102 | \$ 79,797 | \$ 412,816 | \$ 102,829 | \$ 177,442 | \$ 55,548 | \$ 905,534 | |
| SBA—real estate | — | — | — | 22 | — | 231,481 | 231,503 | |
| SBA—non- real estate | — | 102 | — | 2,976 | — | 12,969 | 16,047 | |
| Commercial and industrial | 48,267 | 31,885 | 8,334 | 24,299 | 22,333 | 12,390 | 147,508 | |
| Home mortgage | — | — | — | — | 479,838 | 23,157 | 502,995 | |
| Consumer | — | 1,400 | — | — | — | — | 1,400 | |
| Gross loans | \$ 125,369 | \$ 113,184 | \$ 421,150 | \$ 130,126 | \$ 679,613 | \$ 335,545 | \$ 1,804,987 | |

| (\$ in thousands) | December 31, 2023 | | | | | | | |
|---------------------------|---------------------------------|-----------------|------------|-----------------|----------------------|-----------------|--------------|--|
| | Due after One Year Through Five | | | | Years | | | |
| | Due in One Year or Less | | Years | | Due after Five Years | | | |
| | Fixed Rate | Adjustable Rate | Fixed Rate | Adjustable Rate | Fixed Rate | Adjustable Rate | Total | |
| Commercial real estate | \$ 66,776 | \$ 84,427 | \$ 414,863 | \$ 79,933 | \$ 192,074 | \$ 47,512 | \$ 885,585 | |
| SBA—real estate | — | — | — | 25 | — | 224,670 | 224,695 | |
| SBA—non- real estate | — | 116 | 1 | 3,535 | — | 11,345 | 14,997 | |
| Commercial and industrial | 18,478 | 30,172 | 7,996 | 27,154 | 23,644 | 13,526 | 120,970 | |
| Home mortgage | — | — | — | — | 495,425 | 22,599 | 518,024 | |
| Consumer | — | 1,574 | — | — | — | — | 1,574 | |
| Gross loans | \$ 85,254 | \$ 116,289 | \$ 422,860 | \$ 110,647 | \$ 711,143 | \$ 319,652 | \$ 1,765,845 | |

Our loan portfolio is concentrated in commercial real estate, which includes unguaranteed balances in SBA loans, home mortgage and commercial (primarily manufacturing, wholesale, and services oriented entities). We do not have any material concentrations by industry or group of industries in the loan portfolio. However, 90.9% of our gross loans were secured by real property as of March 31, 2024, compared to 92.2% as of December 31, 2023.

Loans — Commercial Real Estate: We have established concentration limits in the loan portfolio for commercial real estate loans, commercial and industrial loans, and unsecured lending, among others. All loan types are within established limits. We use underwriting guidelines to assess the borrowers' historical cash flow to determine debt service, and we further stress test the debt service under higher interest rate scenarios. Financial and performance covenants are used in commercial lending agreements to allow us to react to a borrower's deteriorating financial condition, should that occur.

Commercial real estate loans include owner-occupied and non-occupied commercial real estate. We originate both fixed and adjustable rate loans. Adjustable rate loans are based on the *Wall Street Journal* prime rate. Our commercial real estate loan portfolio totaled \$905.5 million as of March 31, 2024 compared to \$885.6 million as of December 31, 2023. During the three months ended March 31, 2024, we originated \$44.6 million of commercial real estate loans. As of March 31, 2024, approximately 73.7% of the commercial real estate portfolio consisted of fixed-rate loans. Our policy maximum loan-to-value, or LTV, is 70% for commercial real estate loans. As of March 31, 2024, our average loan to value for commercial real estate loans was 50.7%.

Loans — SBA: We are designated as an SBA Preferred Lender under the SBA Preferred Lender Program. We offer mostly SBA 7(a) variable-rate loans. We generally sell the 75% guaranteed portion of the SBA loans that we originate. Our SBA loans are typically made to small-sized manufacturing, wholesale, retail, hotel/motel and service businesses for working capital needs or business expansions. SBA loans have maturities up to 25 years. Typically, non-real estate secured loans mature in less than 10 years. Collateral may also include inventory, accounts receivable and equipment, and may include personal guarantees. Our unguaranteed SBA loans collateralized by real estate are monitored by collateral type and included in our commercial real estate Concentration Guidance.

As of March 31, 2024, our SBA portfolio totaled \$247.6 million, compared to \$239.7 million as of December 31, 2023. We originated \$52.4 million for the three months ended March 31, 2024. We sold SBA loans of \$24.8 million with a 8.33% average premium during the three months ended March 31, 2024.

From our total SBA loan portfolio, \$231.5 million is secured by real estate and \$16.0 million is unsecured or secured by business assets as of March 31, 2024.

Loans — Commercial and Industrial: Commercial and industrial loans totaled \$147.5 million as of March 31, 2024, compared to \$121.0 million as of December 31, 2023. We originated \$23.8 million for the three months ended March 31, 2024.

Loans - Home Mortgage: We originate mainly non-qualified, alternative documentation single-family home mortgage loans ("home mortgage") primarily through our retail branch network and our correspondent lender network. The primary loan product is a five-year or seven-year hybrid adjustable rate mortgage, which reprices after five years to a selected SOFR plus certain spreads. We also purchase residential mortgage loans from third party mortgage originators based on the review of their underwriting and file quality as opportunities arise.

Home mortgage loans totaled \$503.0 million as of March 31, 2024, compared to \$518.0 million as of December 31, 2023. For the three months ended March 31, 2024, we originated \$2.5 million of home mortgage loans and purchased \$10.0 million of home mortgage loans from third party mortgage originators.

Loan Servicing

As of March 31, 2024 and December 31, 2023, we serviced \$705.8 million and \$707.4 million, respectively, of SBA loans for others. Activity for loan servicing rights was as follows:

| (\$ in thousands) | Three Months Ended March 31, | |
|---|------------------------------|-----------|
| | 2024 | 2023 |
| Beginning balance | \$ 11,741 | \$ 12,759 |
| Additions from loans sold with servicing retained | 552 | 1,100 |
| Amortized to expense | (888) | (961) |
| Ending balance | \$ 11,405 | \$ 12,898 |

Loan servicing rights are reported on our Consolidated Balance Sheets and reported net of amortization.

Allowance for Credit Losses

The allowance for credit losses is sensitive to numerous factors, including unemployment rate forecasts, change in asset quality, prepayment rates, and real estate indices. Given the dynamic relationship between these factors within our model, it is difficult to estimate the impact of any one factor or input on the allowance for credit losses. Changes in the factors and inputs considered may not occur at the same rate and may not be consistent across all geographies or product types. Additionally, changes in factors and input may be discretionally inconsistent, such that improvement in one factor may offset deterioration in others. However, to provide additional context regarding the sensitivity of the allowance for credit losses to changes in key variable, we used the following assumptions in a sensitivity analysis of our allowance for credit losses: unemployment rate forecast based on supervisory severely adverse scenario, 0% prepayment rates, loan risk grade changes of commercial real estate and commercial and industrial loan portfolio in worst case scenario based on our history, and applying a 100% weighting to severely adverse scenario.

The analysis demonstrates the sensitivity to the allowance for credit losses to key quantitative assumptions and it is not intended to estimate changes in the overall allowance for credit losses and it does not capture all the potential unknown variables that could arise in the forecast period, but it provides an approximation of a possible outcome under hypothetical severe conditions.

The Company used the following assumptions in a sensitivity analysis of our allowance for credit losses: unemployment rate forecast based on supervisory severely adverse scenario, 0% prepayment rates, loan risk grade changes of commercial real estate and commercial and industrial loan portfolio in worst case scenario based on the Company

history, and applying a 100% weighting to severely adverse scenario. The analysis demonstrates the sensitivity to the allowance for credit losses to key quantitative assumptions and it is not intended to estimate changes in the overall allowance for credit losses and it does not capture all the potential unknown variables that could arise in the forecast period, but it provides an approximation of a possible outcome under hypothetical severe conditions.

Collateral-dependent loans are loans where repayment is expected to be provided solely by the sale of the underlying collateral and there are no other available and reliable sources of repayment. The estimated credit losses for these loans are based on the collateral's fair value less selling costs. In most cases, the Company records a partial charge-off to reduce the loan's carrying value to the collateral's fair value less selling costs at the time of foreclosure.

The allowance for credit losses was \$22.1 million as of March 31, 2024, compared to \$22.0 million as of December 31, 2023. Provision of credit losses of \$145 thousand was recorded for the three months ended March 31, 2024, compared to reversal of credit losses of \$338 thousand for the same period in 2023.

Analysis of the Allowance for Credit Losses

The following table provides an analysis of the allowance for credit losses, provision for credit losses and net charge-offs, by category, for the three months ended March 31, 2024 and 2023:

| (\$ in thousands) | As of and for the Three Months Ended March 31, | | | | | | | | | |
|--|--|------------|----------------------|--------------|-------------------|-----------|----------|-------------------------|--------------|-------------------|
| | 2024 | | | | | 2023 | | | | |
| | Beginning | | Provision (Reversal) | | Net (Charge-offs) | Beginning | | Impact of CECL Adoption | | Net (Charge-offs) |
| | Beginning | (Reversal) | Recoveries | Ending | Beginning | Beginning | Adoption | Provision (Reversal) | Recoveries | Ending |
| Commercial real estate | \$ 7,915 | \$ 129 | \$ — | \$ 8,044 | \$ 6,951 | \$ 875 | \$ (951) | \$ (91) | \$ 6,784 | |
| SBA—real estate | 1,657 | 1,202 | (66) | 2,793 | 1,607 | (238) | (140) | (11) | 1,218 | |
| SBA—non- real estate | 147 | 71 | 11 | 229 | 207 | (142) | (7) | 9 | 67 | |
| Commercial and industrial | 1,215 | 448 | — | 1,663 | 1,643 | (320) | (53) | — | 1,270 | |
| Home mortgage | 11,045 | (1,652) | (2) | 9,391 | 8,826 | 1,753 | 893 | — | 11,472 | |
| Consumer | 14 | (5) | — | 9 | 7 | (4) | — | — | 3 | |
| Total | \$ 21,993 | \$ 193 | \$ (57) | \$ 22,129 | \$ 19,241 | \$ 1,924 | \$ (258) | \$ (93) | \$ 20,814 | |
| Gross loans ⁽¹⁾ | | | | \$ 1,804,987 | | | | | \$ 1,692,485 | |
| Average loans ⁽¹⁾ | | | | \$ 1,740,188 | | | | | \$ 1,725,392 | |
| Net (charge-offs) recoveries to average gross loans ⁽²⁾ | | | | (0.01)% | | | | | (0.02)% | |
| Allowance for credit losses to gross loans | | | | 1.23 % | | | | | 1.23 % | |

The following table presents an allocation of the allowance for credit losses by portfolio as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | | December 31, 2023 | |
|---------------------------|----------------|------------|-------------------|------------|
| | Amount | % to Total | Amount | % to Total |
| Commercial real estate | \$ 8,044 | 36.4 % | \$ 7,915 | 36.0 % |
| SBA—real estate | 2,793 | 12.6 | 1,657 | 7.5 |
| SBA—non- real estate | 229 | 1.0 | 147 | 0.7 |
| Commercial and industrial | 1,663 | 7.5 | 1,215 | 5.5 |
| Home mortgage | 9,391 | 42.5 | 11,045 | 50.2 |
| Consumer | 9 | — | 14 | 0.1 |
| Total | \$ 22,129 | 100.0 % | \$ 21,993 | 100.0 % |

Nonperforming Assets

Loans are considered delinquent when principal or interest payments are past due 30 days or more. Delinquent loans may remain on accrual status between 30 days and 90 days past due. Loans on which the accrual of interest has been discontinued are designated as non-accrual loans. Typically, the accrual of interest on loans is discontinued when principal or interest payments are 90 days past due or when, in the opinion of management, there is a reasonable doubt as to collectability in the normal course of business. When loans are placed on non-accrual status, all interest previously accrued, but not collected, is reversed against current period interest income. Income on non-accrual loans is subsequently recognized only to the extent that cash is received, and the loan's principal balance is deemed collectible. Loans are restored to accrual status when loans become well-secured and management believes full collectability of principal and interest is probable.

Nonperforming loans include loans that are 90 days past due and still accruing, loans accounted for on a non-accrual basis, and accruing restructured loans. Nonperforming assets consist of nonperforming loans plus other real estate owned ("OREO").

Nonperforming loans were \$4.3 million as of March 31, 2024, compared to \$6.1 million as of December 31, 2023. Nonperforming loans excluded the guaranteed portion of SBA loans of \$3.1 million and \$2.0 million as of March 31, 2024 and December 31, 2023, respectively.

Real estate we acquire as a result of foreclosure or by deed-in-lieu of foreclosure is classified as OREO until being sold, and is initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. As of March 31, 2024, OREO totaled \$1.2 million, which is secured by a mix-use property in Los Angeles with 90% guaranteed by SBA. There was no OREO as of December 31, 2023.

The following table sets forth the allocation of our nonperforming assets among our different asset categories as of the dates indicated. Nonperforming loans include non-accrual loans, loans past due 90 days or more and still accruing interest, and loans modified under troubled debt restructurings.

| (\$ in thousands) | March 31, 2024 | December 31, 2023 |
|--|----------------|-------------------|
| Nonaccrual loans | \$ 4,343 | \$ 6,082 |
| Past due loans 90 days or more and still accruing | — | — |
| Total nonperforming loans ⁽¹⁾ | 4,343 | 6,082 |
| Other real estate owned | 1,237 | — |
| Total nonperforming assets | \$ 5,580 | \$ 6,082 |
| Nonperforming loans to gross loans | 0.24 % | 0.34 % |
| Nonperforming assets to total assets | 0.25 % | 0.28 % |
| Allowance for credit losses to nonperforming loans | 510 % | 362 % |

⁽¹⁾ Excludes guaranteed portion of SBA loans of \$3.1 million and \$2.0 million as of March 31, 2024 and December 31, 2023, respectively.

Deposits and Other Sources of Funds

We gather deposits primarily through our branch locations. We offer a variety of deposit products including demand deposits accounts, interest-bearing products, savings accounts and certificate of deposits. We dedicate continuing effort into gathering noninterest demand deposits accounts through marketing to our existing and new loan customers, customer referrals, our marketing staff and various involvement with community networks.

The following table show the composition of deposits by type as of the dates presented:

| (\$ in thousands) | March 31, 2024 | | December 31, 2023 | |
|---------------------------------|----------------------------|-----------------------|----------------------------|-----------------------|
| | Amount | Percent | Amount | Percent |
| Noninterest-bearing demand | \$ 539,396 | 28.5 % | \$ 522,751 | 28.9 % |
| Interest-bearing: | | | | |
| Money market and others | 327,718 | 17.3 | 399,018 | 22.1 |
| Time deposits (more than \$250) | 451,497 | 23.8 | 433,892 | 24.0 |
| Time deposits (\$250 or less) | 576,800 | 30.4 | 451,897 | 25.0 |
| Total interest-bearing | 1,356,015 | 71.5 | 1,284,807 | 71.1 |
| Total deposits | <u><u>\$ 1,895,411</u></u> | <u><u>100.0 %</u></u> | <u><u>\$ 1,807,558</u></u> | <u><u>100.0 %</u></u> |

The following tables set forth the maturity of time deposits as of March 31, 2024:

| (\$ in thousands) | Maturity Within: | | | | |
|---------------------------------|--------------------------|--------------------------|--------------------------|-------------------------|----------------------------|
| | Three Months | Three to Six Months | Six to Twelve Months | After Twelve Months | Total |
| Time deposits (more than \$250) | \$ 95,516 | \$ 65,321 | \$ 286,212 | \$ 4,448 | \$ 451,497 |
| Time deposits (\$250 or less) | 151,358 | 102,471 | 290,821 | 32,150 | 576,800 |
| Total time deposits | <u><u>\$ 246,874</u></u> | <u><u>\$ 167,792</u></u> | <u><u>\$ 577,033</u></u> | <u><u>\$ 36,598</u></u> | <u><u>\$ 1,028,297</u></u> |

Other than deposits, we also utilized FHLB advances as a supplementary funding source to finance our operations. The advances from the FHLB are collateralized by residential and commercial real estate loans. As of March 31, 2024 and December 31, 2023, we had maximum borrowing capacity from the FHLB of \$670.4 million and \$655.9 million, respectively. We had borrowings from FHLB of \$105.0 million as of March 31, 2024 and December 31, 2023, respectively. The Company had estimated uninsured deposits of \$1.25 billion, or 65.9% of total deposits, and \$1.14 billion, or 63.3% of total deposits, as of March 31, 2024 and December 31, 2023, respectively.

Liquidity and Capital Resources

Liquidity refers to the measure of our ability to meet the cash flow requirements of depositors and borrowers, while at the same time meeting our operating, capital and strategic cash flow needs, all at a reasonable cost. We continuously monitor our liquidity position to ensure that assets and liabilities are managed in a manner that will meet all short-term and long-term cash requirements. We manage our liquidity position to meet the daily cash flow needs of customers, while maintaining an appropriate balance between assets and liabilities to meet the return on investment objectives of our shareholders. Our short-term and long-term liquidity requirements are primarily met through cash flow from operations, redeployment of prepaying and maturing balances in our loan and investment portfolios, and increases in customer deposits. Other alternative sources of funds will supplement these primary sources to the extent necessary to meet additional liquidity requirements on either a short-term or long-term basis.

Deposits are the primary funding source for the Bank. Deposits provide a stable source of funding and reduce our reliance on the wholesale funding markets. The following table presents the loan and deposit balances, the loans-to-deposit ratios, and deposits as a percentage of total liabilities as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | December 31, 2023 |
|--------------------------------------|----------------|-------------------|
| Deposits | \$ 1,895,411 | \$ 1,807,558 |
| Deposits as a % of total liabilities | 92.9 % | 92.5 % |
| Loans, net | \$ 1,782,858 | \$ 1,743,852 |
| Loans-to-deposits ratio | 94.1 % | 96.5 % |

In addition to deposits, we have access to various sources of wholesale funding, as well as borrowing capacity at the FHLB, Federal Reserve, and correspondent banks to sustain an adequate liquid asset portfolio, meet daily cash demands and allow management flexibility to execute the business strategy. Economic conditions and the stability of capital markets impact the access to and the cost of wholesale funding. The access to capital markets is also affected by the ratings received from various credit rating agencies.

We had \$100.0 million of unsecured federal funds lines with no amounts advanced as of March 31, 2024 and December 31, 2023. In addition, on such dates we had lines of credit from the Federal Reserve discount window of \$185.9 million and \$183.0 million, respectively. The Federal Reserve discount window lines were collateralized by a pool of commercial real estate loans and commercial and industrial loans totaling \$252.0 million and \$251.0 million as of March 31, 2024 and December 31, 2023, respectively. We did not have any borrowings outstanding with the Federal Reserve as of March 31, 2024 or December 31, 2023, and our borrowing capacity is limited only by eligible collateral.

Based on the values of loans pledged as collateral, we had \$331.9 million of additional borrowing availability with the FHLB as of March 31, 2024. We also maintain relationships in the capital markets with brokers to issue certificates of deposit and money market accounts.

We maintain ample access to liquidity, including highly liquid assets on our balance sheet and available unused borrowings from other financial institutions. The following table presents our liquid assets and available borrowings as of March 31, 2024 and December 31, 2023:

| (\$ in thousands) | March 31, 2024 | December 31, 2023 | % Change |
|--|----------------|-------------------|----------|
| Liquid assets: | | | |
| Cash and cash equivalents | \$ 139,246 | \$ 91,216 | 52.7 % |
| AFS debt securities | 187,225 | 194,250 | (3.6) |
| Liquid assets | \$ 326,471 | \$ 285,466 | 14.4 % |
| Liquid assets to total deposits | 17.2 % | 15.8 % | |
| Available borrowings: | | | |
| FHLB | \$ 331,917 | \$ 363,615 | (8.7) % |
| Federal Reserve Bank | 185,913 | 182,989 | 1.6 |
| Pacific Coast Bankers Bank | 50,000 | 50,000 | — |
| Zions Bank | 25,000 | 25,000 | — |
| First Horizon Bank | 25,000 | 25,000 | — |
| Total available borrowings | \$ 617,830 | \$ 646,604 | (4.5) % |
| Total available borrowings to total deposits | 32.6 % | 35.8 % | |
| Liquid assets and available borrowings to total deposits | 49.8 % | 51.6 % | |

The following tables summarizes short- and long-term material cash requirements as of March 31, 2024, which we believe that we will be able to fund these obligations through cash generated from our operations and available alternative sources of funds:

| (\$ in thousands) | Material Cash Requirements | | | | | | Indeterminable maturity ⁽¹⁾ | Total |
|--|----------------------------|--------------------|---------------------|------------------|-------------------|---------------------|--|---------|
| | Within One Year | One to Three Years | Three to Five Years | After Five Years | | | | |
| Deposits ⁽¹⁾ | \$ 744,388 | \$ 283,265 | \$ 644 | \$ — | \$ 867,114 | \$ 1,895,411 | | |
| Operating lease commitments | 2,611 | 4,216 | 3,858 | 1,544 | — | — | — | 12,229 |
| Advances from FHLB ⁽²⁾ | 30,000 | 75,000 | — | — | — | — | — | 105,000 |
| Commitments to fund investment for Low Income Housing Tax Credit | 5,522 | 4,465 | 318 | 558 | — | — | — | 10,863 |
| Total contractual obligations | \$ 782,521 | \$ 366,946 | \$ 4,820 | \$ 2,102 | \$ 867,114 | \$ 2,023,503 | | |

⁽¹⁾ Includes deposits with no defined maturity, such as noninterest-bearing demand, savings and money market.

⁽²⁾ Excludes accrued interest.

In addition to contractual obligations, other commitments of us impact liquidity. These include unused commitments to extend credit, standby letters of credit and commercial letters of credit. Since many of these commitments expire without being drawn upon, and each customer must continue to meet the conditions established in the contract, the total amount of these commercial commitments does not necessarily represent the future cash requirements of us. Our liquidity sources have been, and are expected to be, sufficient to meet the cash requirements of its lending activities. Information about our loan commitments, standby letters of credit and commercial letters of credit is provided in Note 9. Commitments and Contingencies to the unaudited consolidated financial statements in this Form 10-Q.

Capital Requirements

We are subject to various regulatory capital requirements administered by the federal and state banking regulators, although, as a "smaller bank holding company," we are not subject to most of these standards at the holding company level. These standards are, however, applicable to the Bank, and failure to meet regulatory capital requirements may result in certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on our consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for "prompt corrective action", the Bank must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting policies. The capital amounts and classifications are subject to qualitative judgments by the federal banking regulators regarding components, risk weightings and other factors. Qualitative measures established by regulation to ensure capital adequacy required us to

maintain minimum amounts and various ratios of CET1 capital, Tier 1 capital and total capital to risk-weighted assets and of Tier 1 capital to average consolidated assets, referred to as the "leverage ratio."

The table below also summarizes the capital requirements applicable to us and the Bank in order to be considered "well-capitalized" from a regulatory perspective, as well as our and the Bank's capital ratios as of March 31, 2024 and December 31, 2023. The Bank exceeded all regulatory capital requirements under the Basel III Capital Rules and were considered to be "well-capitalized" as of the dates reflected in the table below. As of March 31, 2024, the FDIC categorized us as well-capitalized under the prompt corrective action framework. There have been no conditions or events since March 31, 2024 that management believes would change this classification.

| As of March 31, 2024 (\$ in thousands) | Regulatory Capital Ratio Requirements | | | | Minimum to be Considered "Well Capitalized" | | Regulatory Capital Ratio Requirements, including fully phased in Capital Conservation Buffer | |
|---|---------------------------------------|---------|------------|--------|---|---------|--|---------|
| | Actual ⁽¹⁾ Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital (to risk-weighted assets) | | | | | | | | |
| Consolidated | \$ 233,132 | 13.59 % | N/A | N/A | N/A | N/A | N/A | N/A |
| Bank | 231,995 | 13.53 | \$ 137,205 | 8.00 % | \$ 171,507 | 10.00 % | \$ 180,082 | 10.50 % |
| Tier 1 capital (to risk-weighted assets) | | | | | | | | |
| Consolidated | 211,692 | 12.34 | N/A | N/A | N/A | N/A | N/A | N/A |
| Bank | 210,557 | 12.28 | 102,904 | 6.00 | 137,205 | 8.00 | 145,781 | 8.50 |
| CET1 capital (to risk-weighted assets) | | | | | | | | |
| Consolidated | 211,692 | 12.34 | N/A | N/A | N/A | N/A | N/A | N/A |
| Bank | 210,557 | 12.28 | 77,178 | 4.50 | 111,479 | 6.50 | 120,055 | 7.00 |
| Tier 1 leverage (to average assets) | | | | | | | | |
| Consolidated | 211,692 | 9.65 | N/A | N/A | N/A | N/A | N/A | N/A |
| Bank | 210,557 | 9.60 | 87,736 | 4.00 | 109,670 | 5.00 | 87,736 | 4.00 |

⁽¹⁾ The capital requirements are only applicable to the Bank, and our ratios are included for comparison purpose.

| As of December 31, 2023 (\$ in thousands) | Regulatory Capital Ratio Requirements | | | | Minimum to be Considered "Well Capitalized" | | Regulatory Capital Ratio Requirements, including fully phased in Capital Conservation Buffer | |
|---|---------------------------------------|---------|------------|--------|---|---------|--|---------|
| | Actual ⁽¹⁾ Amount | Ratio | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital (to risk-weighted assets) | | | | | | | | |
| Consolidated | \$ 229,544 | 13.77 % | N/A | N/A | N/A | N/A | N/A | N/A |
| Bank | 227,773 | 13.66 | \$ 133,353 | 8.00 % | \$ 166,691 | 10.00 % | \$ 175,025 | 10.50 % |
| Tier 1 capital (to risk-weighted assets) | | | | | | | | |
| Consolidated | 208,707 | 12.52 | N/A | N/A | N/A | N/A | N/A | N/A |
| Bank | 206,936 | 12.41 | 100,014 | 6.00 | 133,353 | 8.00 | 141,687 | 8.50 |
| CET1 capital (to risk-weighted assets) | | | | | | | | |
| Consolidated | 208,707 | 12.52 | N/A | N/A | N/A | N/A | N/A | N/A |
| Bank | 206,936 | 12.41 | 75,011 | 4.50 | 108,349 | 6.50 | 116,684 | 7.00 |
| Tier 1 leverage (to average assets) | | | | | | | | |
| Consolidated | 208,707 | 9.57 | N/A | N/A | N/A | N/A | N/A | N/A |
| Bank | 206,936 | 9.49 | 87,207 | 4.00 | 109,008 | 5.00 | 87,207 | 4.00 |

⁽¹⁾ The capital requirements are only applicable to the Bank, and our ratios are included for comparison purpose.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk represents the risk of loss due to changes in market values of assets and liabilities. We incur market risk in the normal course of business through exposures to market interest rates, equity prices, and credit spreads. We have identified interest rate risk as our primary source of market risk.

Interest Rate Risk

Interest rate risk is the risk to earnings and value arising from changes in market interest rates. Interest rate risk arises from timing differences in the repricing and maturities of interest-earning assets and interest-bearing liabilities (repricing risk), changes in the expected maturities of assets and liabilities arising from embedded options, such as borrowers' ability to prepay home mortgage loans at any time and depositors' ability to redeem certificates of deposit before maturity (option risk), changes in the shape of the yield curve where interest rates increase or decrease in a nonparallel fashion (yield curve risk), and changes in spread relationships between different yield curves, such as U.S. Treasuries and SOFR (basis risk).

Our board's asset liability committee, or ALM, establishes broad policy limits with respect to interest rate risk. Our management's asset liability committee, or ALCO, establishes specific operating guidelines within the parameters of the policies set by the ALM. In general, we seek to minimize the impact of changing interest rates on net interest income and the economic values of assets and liabilities. Our ALCO monitors the level of interest rate risk sensitivity on a quarterly basis to ensure compliance with the ALM-approved risk limits. The policy requires a periodic review of all key assumptions used, such as identifying appropriate interest rate scenarios, setting loan prepayment rates based on historical analysis, and noninterest-bearing and interest-bearing deposit durations based on historical analysis.

Interest rate risk management is an active process that encompasses monitoring loan and deposit flows complemented by investment and funding activities. Effective management of interest rate risk begins with understanding the dynamic characteristics of assets and liabilities and determining the appropriate interest rate risk posture given business forecasts, management objectives, market expectations, and policy constraints.

An asset sensitive position refers to a balance sheet position in which an increase in short-term interest rates is expected to generate higher net interest income, as rates earned on our interest-earning assets would reprice upward more quickly than rates paid on our interest-bearing liabilities, thus expanding our net interest margin. Conversely, a liability sensitive position refers to a balance sheet position in which an increase in short-term interest rates is expected to generate lower net interest income, as rates paid on our interest-bearing liabilities would reprice upward more quickly than rates earned on our interest-earning assets, thus compressing our net interest margin.

Interest rate risk measurement is calculated and reported to the ALCO and ALM at least quarterly. The information reported includes period-end results and identifies any policy limits exceeded, along with an assessment of the policy limit breach and the action plan and timeline for resolution, mitigation, or assumption of the risk.

Evaluation of Interest Rate Risk

We use a net interest income simulation model to measure and evaluate potential changes in our net interest income. We run various hypothetical interest rate scenarios at least quarterly and compare these results against a scenario with no changes in interest rates. We use two approaches to model interest rate risk: Earnings at Risk, or EAR, and Economic Value of Equity, or EVE. Under EAR, net interest income is modeled utilizing various assumptions for assets and liabilities. EVE measures the period end market value of assets minus the market value of liabilities and the change in this value as rates change. EVE is a period end measurement.

Our simulation model incorporates various assumptions, which we believe are reasonable but which may have a significant impact on results such as: (i) the timing of changes in interest rates; (ii) shifts or rotations in the yield curve; (iii) re-pricing characteristics for market-rate-sensitive instruments; (iv) varying loan prepayment speeds for different interest rate scenarios; and (v) the overall growth and mix of assets and liabilities. Because of limitations inherent in any approach used to measure interest rate risk, simulation results are not intended as a forecast of the actual effect of a change in market interest rates on our results but rather as a means to better plan and execute appropriate asset-liability management strategies and manage our interest rate risk.

Potential changes to our net interest income in hypothetical rising and declining rate scenarios calculated as of March 31, 2024 and December 31, 2023 are presented in the following table. The projections assume (1) immediate, parallel shifts downward of the yield curve of 100, 200 and 300 basis points and (2) immediate, parallel shifts upward of the yield curve of 100, 200, and 300 basis points over 12 months.

| | Net Interest Sensitivity | | Economic Value of Equity Sensitivity | |
|-------------------|--------------------------|-------------------|--------------------------------------|-------------------|
| | March 31, 2024 | December 31, 2023 | March 31, 2024 | December 31, 2023 |
| +300 basis points | 6.71 % | 1.57 % | (28.05)% | (41.40) % |
| +200 basis points | 5.59 | 2.39 | (11.74) | (18.75) |
| +100 basis points | 2.93 | 1.54 | (3.77) | (6.32) |
| -100 basis points | (2.49) | (0.97) | 3.30 | 5.58 |
| -200 basis points | (2.48) | (0.14) | 0.89 | 3.41 |
| -300 basis points | (1.86) | 1.77 | (5.71) | (3.47) |

Item 4. Controls and Procedures

Evaluation of disclosure controls and procedures

The Company's management, including our President and Chief Executive Officer and our Chief Financial Officer, have evaluated the effectiveness of our "disclosure controls and procedures" (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, as amended (the "Exchange Act")), as of the end of the period covered in this report. Based on such evaluation, our President and Chief Executive Officer and our Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective as of that date to provide reasonable assurance that the information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC and that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its President and Chief Executive Officer and its Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Changes in internal control over financial reporting

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) during The period covered to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Limitations on Effectiveness of Controls and Procedures and Internal Control over Financial Reporting

In designing and evaluating the disclosure controls and procedures and internal control over financial reporting, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures and internal control over financial reporting must reflect the fact that there are resource constraints and that management is required to apply judgment in evaluating the benefits of possible controls and procedures relative to their costs.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

In the normal course of business, we are subject to legal proceedings or claims. Management has reviewed all legal claims against us and possible loss contingencies, and does not expect the amounts to be material to any of the consolidated financial statements.

Item 1A. Risk Factors

A discussion of the risk factors affecting us is set forth in Part I, Item 1A. Risk Factors in our 2023 Annual Report on Form 10-K. The discussion of risk factors provides a description of some of the important risk factors that could affect our actual results and could cause our results to vary materially from those expressed in public statements or documents. However, other factors besides those included in the discussion of risk factors or discussed elsewhere in other of our reports filed with or furnished to the SEC could affect our business or results. The readers should not consider any description of such factors to be a complete set of all potential risks that we may face.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

| Exhibit Number | Description |
|----------------|--|
| 3.1 | Articles of Incorporation of OP Bancorp (incorporated herein by reference to Exhibit 3.1 to the Registrant's Form S-1 Registration Statement (Registration No. 333-223444) filed on March 5, 2018) |
| 3.2 | Amended and Restated Bylaws of OP Bancorp (incorporated herein by reference to Exhibit 3.2 to the Registrant's Form S-1 Registration Statement (Registration No. 333-223444) filed on March 5, 2018) |
| 3.3 | First Amendment to the Amended and Restated Bylaws of OP Bancorp (incorporated herein by reference to Exhibit 3.3 to the Registrant's Annual Report on Form 10-K (File No. 001-38437) filed on March 15, 2021) |
| 31.1 | Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith. |
| 31.2 | Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith. |
| 32.1 | Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS | Inline XBRL Instance Document, filed herewith. |
| 101.SCH | Inline XBRL Taxonomy Extension Schema Document, filed herewith. |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase Document, filed herewith. |
| 101.DEF | Inline XBRL Taxonomy Extension Definition Linkbase Document, filed herewith. |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase Document, filed herewith. |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase Document, filed herewith. |
| 104 | Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibits 101) |

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

OP Bancorp

Date: May 15, 2024

By: _____ */s/ MIN J. KIM*

Min J. Kim

President and Chief Executive Officer
(Principal Executive Officer)

Date: May 15, 2024

By: _____ */s/ CHRISTINE Y. OH*

Min J. Kim

Executive Vice President & Chief Financial Officer
(Principal Financial and Accounting Officer)

**CERTIFICATION PURSUANT TO
RULES 13a-14(a) OR 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934,
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Min J. Kim, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of OP Bancorp (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principle;
 - (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: May 15, 2024

By: _____ /s/ MIN J. KIM

Min J. Kim

President and Chief Executive Officer
(Principal Executive Officer)

**CERTIFICATION PURSUANT TO
RULES 13a-14(a) OR 15d-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934,
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Christine Y. Oh, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of OP Bancorp (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principle;
 - (c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: May 15, 2024

By: _____ /s/ CHRISTINE Y. OH

Christine Y. Oh

Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, I, Min J. Kim, President and Chief Executive Officer of OP Bancorp (the "Registrant"), hereby certifies that, to the best of knowledge:

- (1) The Registrant's Quarterly Report on Form 10-Q for the period ended March 31, 2024 to which this Certification is attached as Exhibit 32.1 (the "Report"), fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Registrant.

Date: May 15, 2024

By: _____ /s/ MIN J. KIM
Min J. Kim
President and Chief Executive Officer
(Principal Executive Officer)

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with 18 U.S.C Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, I, Christine Y. Oh, Executive Vice President and Chief Financial Officer of OP Bancorp (the "Registrant"), hereby certifies that, to the best of knowledge::

- (1) The Registrant's Quarterly Report on Form 10-Q for the period ended March 31, 2024 to which this Certification is attached as Exhibit 32.1 (the "Report"), fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: May 15, 2024

By: _____ /s/ CHRISTINE Y. OH

Christine Y. Oh

**Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)**