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CA 95054 6-K 1 api-2024q2er.htm 6-K 6-K UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington,  
D.C. 20549 FORM 6-K REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE  
SECURITIES EXCHANGE ACT OF 1934 For the month of August 2024 Commission File Number: 001-39340 Â Â  
AGORA, INC. (Translation of registrant's name into English) Â 2804 Mission College Blvd, Santa Clara, California  
95054, United States (Address of principal executive office) Â Â Indicate by check mark whether the registrant files or  
will file annual reports under cover Form 20-F or Form 40-F. Form 20-F Â Form 40-F Â Indicate by check mark if  
the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b) (1): Â Indicate by  
check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b) (7): Â  
Â Â EXHIBIT INDEX Exhibit Description 99.1 Press Release SIGNATURES Â Pursuant to the requirements of the  
Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the  
undersigned, thereto duly authorized. Â AGORA, INC. By: /s/ Jingbo Wang Name: Jingbo Wang Title: Chief Financial  
Officer Â Date: August 20, 2024 EX-99.1 2 api-ex99\_1.htm EX-99.1 EX-99.1 Agora, Inc. Reports Second Quarter 2024  
Financial Results Â SANTA CLARA, Calif., August 19, 2024 (GLOBE NEWSWIRE) â€œAgora, Inc. (NASDAQ: API) (the  
â€œCompanyâ€), a pioneer and leader in real-time engagement technology, today announced its unaudited financial  
results for the second quarter ended June 30, 2024. Â â€œI am glad to see both Agora and Shengwang delivered year-  
on-year revenue growth against a very challenging macro environment in this quarter, which was made possible  
through our relentless innovation to enable new use cases and to push the bar of quality and value for existing use  
cases,â€ said Tony Zhao, founder, chairman and CEO of Agora, Inc. â€œRecently, we facilitated our customers to  
launch conversational AI applications in various use cases such as AI companions, productivity assistants, language  
tutors and customer service, with promising user adoption and engagement trends. I believe the intersection of real-  
time engagement and conversational AI will be a key driver of our business going forward.â€ Â Second Quarter 2024  
Highlights Â â€¢Total revenues for the quarter were \$34.2 million, an increase of 0.5% from \$34.0 million in the  
second quarter of 2023. â€¢Agora: \$15.6 million for the quarter, an increase of 2.0% from \$15.3 million in the second  
quarter of 2023. â€¢Shengwang: RMB131.9 million (\$18.6 million) for the quarter, an increase of 0.3% from RMB131.5  
million (\$18.7 million) in the second quarter of 2023. â€¢Active Customers â€¢Agora: 1,672 as of June 30, 2024, an  
increase of 7.2% from 1,560 as of June 30, 2023. â€¢Shengwang: 3,774 as of June 30, 2024, a decrease of 5.5% from  
3,992 as of June 30, 2023. â€¢Dollar-Based Net Retention Rate â€¢Agora: 92% for the trailing 12-month period ended  
June 30, 2024. â€¢Shengwang: 79% for the trailing 12-month period ended June 30, 2024. â€¢Net loss for the quarter  
was \$9.2 million, compared to net loss of \$45.3 million in the second quarter of 2023. After excluding share-based  
compensation expenses, acquisition related expenses, amortization expenses of acquired intangible assets, income tax  
related to acquired intangible assets and impairment of goodwill, non-GAAP net loss for the quarter was \$6.0 million,  
compared to the non-GAAP net loss of \$6.6 million in the second quarter of 2023. â€¢Adjusted EBITDA for the quarter  
was negative \$6.0 million, compared to negative \$6.6 million in the second quarter of 2023. â€¢Total cash, cash  
equivalents, bank deposits and financial products issued by banks as of June 30, 2024 was \$371.0 million. â€¢Net cash  
used in operating activities for the quarter was \$7.6 million, compared to \$5.3 million in the second quarter of 2023. â€¢  
Free cash flow for the quarter was negative \$7.9 million, compared to negative \$5.6 million in the second quarter of  
2023. Â Second Quarter 2024 Financial Results Â Revenues Total revenues were \$34.2 million in the second quarter of  
2024, an increase of 0.5% from \$34.0 million in the same period last year. Revenues of Agora were \$15.6 million in the  
second quarter of 2024, an increase of 2.0% from \$15.3 million in the same period last year, primarily due to our  
business expansion and usage growth in sectors such as live shopping. Revenues of Shengwang were RMB131.9 million  
(\$18.6 million) in the second quarter of 2024, an increase of 0.3% from RMB131.5 million (\$18.7 million) in the same  
period last year, primarily due to increase in revenues from certain sectors such as Internet of Things. Â Cost of  
Revenues Cost of revenues was \$13.0 million in the second quarter of 2024, an increase of 3.8% from \$12.5 million in  
the same period last year, primarily due to the increase in bandwidth usage and co-location costs. Â Gross Profit and  
Gross Margin Gross profit was \$21.2 million in the second quarter of 2024, a decrease of 1.4% from \$21.5 million in the  
same period last year. Gross margin was 62.0% in the second quarter of 2024, a decrease of 1.3% from 63.3% in the  
same period last year, mainly due to product mix change. Â Operating Expenses Operating expenses were \$32.6  
million in the second quarter of 2024, a decrease of 14.4% from \$38.1 million in the same period last year. Â â€¢  
Research and development expenses were \$18.1 million in the second quarter of 2024, a decrease of 10.6% from  
\$20.3 million in the same period last year, primarily due to a decrease in personnel costs as the Company optimized its  
global workforce, including a decrease in share-based compensation from \$3.4 million in the second quarter of 2023 to  
\$2.1 million in the second quarter of 2024. â€¢Sales and marketing expenses were \$6.3 million in the second quarter of  
2024, a decrease of 27.4% from \$8.6 million in the same period last year, primarily due to a decrease in personnel costs  
as the Company optimized its global workforce, including a decrease in share-based compensation from \$1.2 million in  
the second quarter of 2023 to \$0.3 million in the second quarter of 2024. â€¢General and administrative expenses were  
\$8.2 million in the second quarter of 2024, a decrease of 10.8% from \$9.2 million in the same period last year, primarily  
due to a decrease in personnel costs as the Company optimized its global workforce, including a decrease in share-  
based compensation from \$2.1 million in the second quarter of 2023 to \$0.7 million in the second quarter of 2024. Â  
Loss from Operations Loss from operations was \$11.1 million in the second quarter of 2024, compared to \$48.1 million  
in the same period last year, primarily due to the decrease of operating expenses from \$38.1 million in the second  
quarter of 2023 to \$32.6 million in the second quarter of 2024, as well as the decrease of impairment of goodwill from  
\$31.9 million in the second quarter of 2023 to nil in the second quarter of 2024. Â Interest Income Interest income was  
\$4.6 million in the second quarter of 2024, compared to \$4.8 million in the same period last year, primarily due to the  
decrease in the average balance of cash, cash equivalents, bank deposits and financial products issued by banks. Â  
Investment Loss Investment loss was \$2.8 million in the second quarter of 2024, compared to \$1.9 million in the same  
period last year, primarily due to the fair value change in equity investments. Â Net Loss Net loss was \$9.2 million in  
the second quarter of 2024, compared to \$45.3 million in the same period last year. Â Net Loss per American  
Depositary Share attributable to ordinary shareholders Net loss per American Depositary Share (â€œADSâ€)  
attributable to ordinary shareholders was \$0.10 in the second quarter of 2024, compared to \$0.45 in the same period  
last year. Â Share Repurchase Program Â During the three months ended June 30, 2024, the Company repurchased  
approximately 3.9 million of its class A ordinary shares (equivalent to approximately 1.0 million ADSs) for

approximately US\$2.4 million under its share repurchase program, representing 1.2% of its US\$200 million share repurchase program. As of June 30, 2024, the Company had repurchased approximately 122.5 million of its class A ordinary shares (equivalent to approximately 30.6 million ADSs) for approximately US\$109.9 million under its share repurchase program, representing 55% of its US\$200 million share repurchase program. As of June 30, 2024, the Company had 367.9 million ordinary shares (equivalent to approximately 92.0 million ADSs) outstanding, compared to 449.8 million ordinary shares (equivalent to approximately 112.5 million ADSs) outstanding as of January 31, 2022 before the share repurchase program commenced. The current share repurchase program will expire at the end of February 2025. Financial Outlook Based on the currently available information, the Company expects total revenues for the third quarter of 2024 to be between \$31.5 million and \$33.5 million. This outlook reflects the Company's planned end of sale of certain products with unsatisfactory profitability. Such products generated approximately \$2.4 million of revenues in the third quarter of 2023 and \$3.3 million of revenues in the second quarter of 2024. This outlook also reflects the Company's current and preliminary views on the market and operational conditions, which are subject to change. Earnings Call The Company will host a conference call to discuss the financial results at 6 p.m. Pacific Time / 9 p.m. Eastern Time on August 19, 2024. Details for the conference call are as follows: Event title: Agora, Inc. 2Q 2024 Financial Results The call will be available at <https://edge.media-server.com/mmc/p/nr2i6si8> Investors who want to hear the call should log on at least 15 minutes prior to the broadcast. Participants may register for the call with the link below.

<https://register.vevent.com/register/BI8f5ae80f0c244071a802cba97cbac9e6> Please visit the Company's investor relations website at <https://investor.agora.io> on August 19, 2024 to view the earnings release and accompanying slides prior to the conference call. Use of Non-GAAP Financial Measures The Company has provided in this press release financial information that has not been prepared in accordance with generally accepted accounting principles in the United States ("GAAP"). The Company uses these non-GAAP financial measures internally in analyzing its financial results and believe that the use of these non-GAAP financial measures is useful to investors as an additional tool to evaluate ongoing operating results and trends and in comparing its financial results with other companies in its industry, many of which present similar non-GAAP financial measures. Besides free cash flow (as defined below), each of these non-GAAP financial measures represents the corresponding GAAP financial measure before share-based compensation expenses, acquisition related expenses, amortization expenses of acquired intangible assets, income tax related to acquired intangible assets and impairment of goodwill. The Company believes that such non-GAAP financial measures help identify underlying trends in its business that could otherwise be distorted by the effects of such share-based compensation expenses, acquisition related expenses, amortization expenses of acquired intangible assets, income tax related to acquired intangible assets and impairment of goodwill that it includes in its cost of revenues, total operating expenses and net income (loss). The Company believes that all such non-GAAP financial measures also provide useful information about its operating results, enhance the overall understanding of its past performance and future prospects and allow for greater visibility with respect to key metrics used by its management in its financial and operational decision-making. Non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP financial measures and should be read only in conjunction with the Company's consolidated financial statements prepared in accordance with GAAP. A reconciliation of its historical non-GAAP financial measures to the most directly comparable GAAP measures has been provided in the tables captioned "Reconciliation of GAAP to Non-GAAP Measures" included at the end of this press release, and investors are encouraged to review the reconciliation. Definitions of the Company's non-GAAP financial measures included in this press release are presented below. Non-GAAP Net Income (Loss) Non-GAAP net income (loss) is defined as net income (loss) adjusted to exclude share-based compensation expenses, acquisition related expenses, amortization expenses of acquired intangible assets, income tax related to acquired intangible assets and impairment of goodwill. Adjusted EBITDA Adjusted EBITDA is defined as net income (loss) before exchange gain (loss), interest income, investment income (loss), other income, equity in income of affiliates, income taxes, depreciation of property and equipment, amortization of land use right, and adjusted to exclude the effects of share-based compensation expenses, acquisition related expenses, amortization expenses of acquired intangible assets and impairment of goodwill. Free Cash Flow Free cash flow is defined as net cash provided by operating activities less purchases of property and equipment (excluding the acquisition of land use right and the construction in progress for the headquarters project). The Company considers free cash flow to be a liquidity measure that provides useful information to management and investors regarding net cash provided by operating activities and cash used for investments in property and equipment required to maintain and grow the business. Operating Metrics The Company also uses other operating metrics included in this press release and defined below to assess the performance of its business. Active Customers An active customer at the end of any particular period is defined as an organization or individual developer from which the Company generated more than \$100 of revenue during the preceding 12 months. Customers are counted based on unique customer account identifiers. Generally, one software application uses the same customer account identifier throughout its life cycle while one account may be used for multiple applications. Dollar-Based Net Retention Rate Dollar-Based Net Retention Rate is calculated for a trailing 12-month period by first identifying all customers in the prior 12-month period, and then calculating the quotient from dividing the revenue generated from such customers in the trailing 12-month period by the revenue generated from the same group of customers in the prior 12-month period. As the vast majority of revenue generated from Agora's customers is denominated in U.S. dollars, while the vast majority of revenue generated from Shengwang's customers is denominated in Renminbi, Dollar-Based Net Retention Rate is calculated in U.S. dollars for Agora and in Renminbi for Shengwang, which has substantially removed the impact of foreign currency translations. Shengwang excluded the revenues from Easemob's CEC business and K12 academic tutoring sector. The Company believes Dollar-Based Net Retention Rate facilitates operating performance comparisons on a period-to-period basis. Safe Harbor Statements This press release contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended and the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical or current fact included in this press release are forward-looking statements, including but not limited to statements regarding the Company's financial outlook, beliefs and expectations. Forward-looking statements include statements containing words such as "expect," "anticipate," "believe," "project," "will" and similar expressions intended to identify forward-looking statements. Among other things, the Financial Outlook in this announcement contain forward-looking statements. These forward-looking statements are based on the Company's current expectations and involve risks and uncertainties. The Company's actual results and the timing of events could differ materially from those anticipated in such

forward-looking statements as a result of these risks and uncertainties, which include, without limitation, risks related to the growth of the RTE-PaaS market; the Company's ability to manage its growth and expand its operations; the continued impact of COVID-19 on global markets and the Company's business, operations and customers; the Company's ability to attract new developers and convert them into customers; the Company's ability to retain existing customers and expand their usage of its platform and products; the Company's ability to drive popularity of existing use cases and enable new use cases, including through quality enhancements and introduction of new products, features and functionalities; the Company's fluctuating operating results; competition; the effect of broader technological and market trends on the Company's business and prospects; general economic conditions and their impact on customer and end-user demand; and other risks and uncertainties included elsewhere in the Company's filings with the Securities and Exchange Commission ("SEC"), including, without limitation, the final prospectus related to the IPO filed with the SEC on June 26, 2020. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. All forward-looking statements are qualified in their entirety by this cautionary statement, and the Company undertakes no obligation to revise or update any forward-looking statements to reflect events or circumstances after the date hereof.

**About Agora, Inc.** Agora, Inc. is the Cayman Islands holding company of two independent divisions, under Agora brand and Shengwang brand, respectively, whose businesses are conducted through separate entities. Headquartered in Santa Clara, California, Agora is a pioneer and global leader in Real-Time Engagement Platform-as-a-Service (PaaS), providing developers with simple, flexible, and powerful application programming interfaces, or APIs, to embed real-time voice, video, interactive live-streaming, chat, whiteboard, and artificial intelligence capabilities into their applications. Headquartered in Shanghai, China, Shengwang is a pioneer and leading Real-Time Engagement PaaS provider in the China market. For more information on Agora, please visit: [www.agora.io](http://www.agora.io) For more information on Shengwang, please visit: [www.shengwang.cn](http://www.shengwang.cn) Investor Contact: [investor@agora.io](mailto:investor@agora.io) Media Contact: [press@agora.io](mailto:press@agora.io)

**Agora, Inc. Condensed Consolidated Balance Sheets (Unaudited, in US\$ thousands)**

|   | As of June 30, 2024 | As of June 30, 2023 |
|---|---------------------|---------------------|
| Assets  |                     |                     |
| Cash and cash equivalents                             | 37,587              | 36,894              |
| Short-term bank deposits                              | 198,906             | 86,924              |
| Short-term financial products issued by banks         | 115,118             | 84,853              |
| Short-term investments                                | 2,893               | 7,983               |
| Accounts receivable, net                              | 37,456              | 34,668              |
| Prepayments and other current assets                  | 21,431              | 9,059               |
| Contract assets                                       | 1,070               | 1,048               |
| Total current assets                                  | 414,461             | 261,429             |
| Property and equipment, net                           | 4,283               | 5,365               |
| Construction in progress for the headquarters project | 20,434              | 17,343              |
| Operating lease right-of-use assets                   | 3,238               | 4,011               |
| Intangible assets                                     | 872                 | 1,274               |
| Long-term bank deposits                               | 10,000              | 143,127             |
| Long-term financial products issued by banks          | 9,400               | 20,000              |
| Long-term investments                                 | 44,560              | 43,893              |
| Land use right, net                                   | 164,501             | 167,246             |
| Other non-current assets                              | 7,577               | 10,907              |
| Total assets  | 679,326             | 674,595             |
| Liabilities and shareholders' equity                  |                     |                     |
| Current liabilities:                                  |                     |                     |
| Accounts payable                                      | 17,513              | 12,996              |
| Advances from customers                               | 8,082               | 7,765               |
| Taxes payable   | 1,553               | 906                 |
| Current operating lease liabilities                   | 2,306               | 2,447               |
| Accrued expenses and other current liabilities        | 20,571              | 32,780              |
| Total current liabilities                             | 50,025              | 56,894              |
| Long-term operating lease liabilities                 | 799                 | 1,726               |
| Deferred tax liabilities                              | 133                 | 196                 |
| Long-term borrowings                                  | 22,089              | 11,027              |
| Other non-current liabilities                         | 19,217              | 3                   |
| Total liabilities                                     | 92,263              | 69,846              |
| Shareholders' equity:                                 |                     |                     |
| Class A ordinary shares                               | 39                  | 39                  |
| Class B ordinary shares                               | 8                   | 8                   |
| Additional paid-in capital                            | 1,139,695           | 1,138,346           |
| Treasury shares, at cost                              | (78,969)            | (79,716)            |
| Accumulated other comprehensive loss                  | (11,104)            | (10,027)            |
| Accumulated deficit                                   | (462,606)           | (443,901)           |
| Total shareholders' equity                            | 587,063             | 604,749             |
| Total liabilities and shareholders' equity            | 679,326             | 674,595             |

**Agora, Inc. Condensed Consolidated Statements of Comprehensive Loss (Unaudited, in US\$ thousands, except share and per ADS amounts)**

|   | Three Month Ended June 30, 2024 | Six Month Ended June 30, 2024 | Three Month Ended June 30, 2023 | Six Month Ended June 30, 2023 |
|---|---------------------------------|-------------------------------|---------------------------------|-------------------------------|
| Real-time engagement service revenues   | 33,138                          | 32,979                        | 65,360                          | 68,080                        |
| Real-time engagement on-premise solution and other revenues   | 1,071                           | 1,059                         | 1,870                           | 2,401                         |
| Total revenues  | 34,209                          | 34,038                        | 67,230                          | 70,481                        |
| Cost of revenues  | 12,983                          | 12,502                        | 25,780                          | 26,099                        |
| Gross profit  | 21,226                          | 21,536                        | 41,450                          | 44,382                        |
| Operating expenses:   |                                 |                               |                                 |                               |
| Research and development  | 18,141                          | 20,285                        | 36,280                          | 41,316                        |
| Sales and marketing   | 6,270                           | 8,638                         | 13,084                          | 19,114                        |
| General and administrative  | 8,228                           | 9,221                         | 16,608                          | 18,030                        |
| Total operating expenses  | 32,639                          | 38,144                        | 65,972                          | 78,460                        |
| Other operating income  | 304                             | 399                           | 780                             | 895                           |
| Impairment of goodwill  | (31,928)                        | (31,928)                      | (31,928)                        | (31,928)                      |
| Loss from operations  | (11,109)                        | (48,137)                      | (23,742)                        | (65,111)                      |
| Exchange gain (loss)  | 110                             | (328)                         | 65                              | (211)                         |
| Interest income   | 4,586                           | 4,750                         | 9,320                           | 9,156                         |
| Interest expense  | (105)                           | (165)                         | (165)                           | (165)                         |
| Investment loss   | (2,837)                         | (1,943)                       | (4,872)                         | (5,141)                       |
| Losses from extinguishment of convertible note  | (1,230)                         | (1,230)                       | (1,230)                         | (1,230)                       |
| Other income  | 550                             | 550                           | 550                             | 550                           |
| Loss before income taxes  | (9,355)                         | (45,108)                      | (45,108)                        | (45,108)                      |
| Income taxes  | (9)                             | (169)                         | (149)                           | (159)                         |
| Equity in income (loss) of affiliates   | 122                             | 16                            | 838                             | 51                            |
| Net loss  | (9,242)                         | (45,293)                      | (18,705)                        | (62,095)                      |
| Net loss attributable to ordinary shareholders  | (9,242)                         | (45,293)                      | (18,705)                        | (62,095)                      |
| Other comprehensive loss:   |                                 |                               |                                 |                               |
| Foreign currency translation adjustments  | (738)                           | (9,430)                       | (1,078)                         | (7,261)                       |
| Gain on available-for-sale debt securities  | 1,385                           | 1,385                         | 1,385                           | 1,385                         |
| Total comprehensive loss attributable to ordinary shareholders  | (9,980)                         | (44,723)                      | (19,783)                        | (67,971)                      |
| Net loss per ADS attributable to ordinary shareholders, basic and diluted   | (0.10)                          | (0.45)                        | (0.20)                          | (0.60)                        |
| Weighted-average shares used in computing net loss per ADS attributable to ordinary shareholders, basic and diluted | 373,103,149                     | 402,116,231                   | 372,644,910                     | 413,004,785                   |

**Agora, Inc. Condensed Consolidated Statements of Cash Flows (Unaudited, in US\$ thousands)**

|   | Three Month Ended June 30, 2024 | Six Month Ended June 30, 2024 | Three Month Ended June 30, 2023 | Six Month Ended June 30, 2023 |
|---|---------------------------------|-------------------------------|---------------------------------|-------------------------------|
| Cash flows from operating activities:                                       |                                 |                               |                                 |                               |
| Net loss  | (9,242)                         | (45,293)                      | (18,705)                        | (62,095)                      |
| Adjustments to reconcile net loss to net cash used in operating activities: |                                 |                               |                                 |                               |
| Share-based compensation expenses   | 3,159                           | 6,835                         | 7,593                           | 14,259                        |
| Allowance for current expected credit losses                                | 2,557                           | 1,947                         | 4,848                           | 3,501                         |
| Depreciation of property and equipment                                      | 930                             | 1,908                         | 1,938                           | 4,122                         |
| Amortization of intangible assets   | 129                             | 345                           | 402                             | 691                           |
| Amortization of land use right  | 858                             | 869                           | 1,716                           | 1,462                         |
| Deferred tax benefit  | (20)                            | (53)                          | (62)                            | (106)                         |
| Amortization of right-of-use asset and interest on lease liabilities        | 688                             | 704                           | 1,348                           | 1,514                         |
| Investment loss   | 2,837                           | 1,943                         | 4,872                           | 5,141                         |
| Losses from extinguishment of convertible note                              | (1,230)                         | (1,230)                       | (1,230)                         | (1,230)                       |
| Interest income on debt securities and investments                          | (105)                           | (165)                         | (165)                           | (165)                         |
| Equity in (income) loss of affiliates                                       | (122)                           | 16                            | (838)                           | (51)                          |
| Loss (gain) on disposal of property and equipment                           | 17                              | (2)                           | 15                              | (44)                          |
| Interest expense  | 105                             | 165                           | 165                             | 165                           |
| Impairments of goodwill   | 31,928                          | 31,928                        | 31,928                          | 31,928                        |
| Changes in assets and liabilities, net of effect of acquisition:            |                                 |                               |                                 |                               |
| Accounts receivable   | (3,284)                         | (970)                         | (7,791)                         | (3,353)                       |
| Contract assets   | (104)                           | (29)                          | (856)                           | (2,118)                       |
| Prepayments and other current assets  | (2,118)                         | (817)                         | (1,476)                         | (349)                         |
| Other non-current assets  | (106)                           | (2,208)                       | 7,140                           | (3,056)                       |
| Accounts payable  | 2,125                           | (393)                         | 4,573                           | 986                           |
| Advances from customers   | (144)                           | (364)                         | 357                             | (659)                         |
| Taxes payable   | 213                             | 322                           | 654                             | (833)                         |
| Operating lease liabilities   | (759)                           | (692)                         | (1,642)                         | (1,545)                       |
| Deferred income   | 63                              | (160)                         | (194)                           | (160)                         |
| Accrued expenses and other liabilities                                      | (5,441)                         | (1,091)                       | (5,441)                         | (1,091)                       |

(7,926) (5,880) Net cash used in operating activities (7,555) (5,330) (14,042) (14,258) Cash flows from investing activities: Purchase of short-term bank deposits (12,000) - (43,100) (129,521) Purchase of short-term financial products issued by banks (20,091) (369) (20,091) (10,374) Proceeds from maturity of short-term bank deposits 51,098 43,521 74,241 348,058 Proceeds from maturity of short-term financial products issued by banks - - 10,029 8,310 Purchase of long-term bank deposits (10,000) (30,521) (10,000) (143,127) Purchase of long-term financial products issued by banks (3,400) - (9,400) (20,000) Purchase of long-term investments - - (15) Purchase of property and equipment (377) (265) (964) (450) Purchase of land use right - - (5,133) Purchase of construction in progress for the headquarters project (4,199) (440) (10,977) (2,487) Cash received for business disposal - 2,707 5,769 Disposal of property and equipment 49 8 56 51 Cash paid for a business combination - - (3,680) Cash received from disposal of long-term investments 127 - 127 - Net cash provided by (used in) investing activities 1,207 14,641 (10,079) 47,401 Cash flows from financing activities: Proceeds from long-term borrowings 4,310 - 11,054 - Deposits returned for business disposal - - (1,000) Proceeds from exercise of employees' share options 167 492 375 516 Deposit received in relation to headquarters project - - 19,280 - Repurchase of Class A ordinary shares (2,346) (20,964) (5,754) (40,367) Net cash provided by (used in) financing activities 2,131 (20,472) 24,955 (40,851) Effect of foreign exchange rate changes on cash, cash equivalents and restricted cash (98) (926) (141) (1,339) Net decrease in cash, cash equivalents and restricted cash (4,315) (12,087) 693 (9,047) Cash balance recorded in held-for sale assets at beginning of period - - 1,488 Cash, cash equivalents and restricted cash at beginning of period \* 42,182 50,355 37,174 45,827 Cash, cash equivalents and restricted cash at end of period \*\* 37,867 38,268 37,867 38,268 Supplemental disclosure of cash flow information: Income taxes paid 1 10 109 32 Cash payments included in the measurement of operating lease liabilities 759 692 1,642 1,545 Right-of-use assets obtained in exchange for operating lease obligations 177 394 513 4,088 Non-cash financing and investing activities: Proceeds receivable from exercise of employees' share options 33 52 33 52 Payables for property and equipment 32 8 32 8 Payables for construction in progress for the headquarters project 991 2,857 2,785 2,857 Payables for treasury shares, at cost 74 479 74 479 \* includes restricted cash balance 280 130 280 154 \*\* includes restricted cash balance 280 280 280 280 Agora, Inc. Reconciliation of GAAP to Non-GAAP Measures (Unaudited, in US\$ thousands, except share and per ADS amounts) Three Month Ended Six Month Ended June 30, June 30, 2024 2023 2024 2023 GAAP net loss (9,242) (45,293) (18,705) (62,095) Add: Share-based compensation expenses 3,159 6,835 7,593 14,259 Acquisition related expenses - (369) - (413) Amortization expenses of acquired intangible assets 129 345 402 690 Income tax related to acquired intangible assets (20) (53) (62) (106) Impairment of goodwill - 31,928 - 31,928 Non-GAAP net loss (5,974) (6,607) (10,772) (15,737) GAAP net loss (9,242) (45,293) (18,705) (62,095) Excluding: Exchange (gain) loss (110) 328 (65) 211 Interest income (4,586) (4,750) (9,320) (9,156) Interest expense 105 - 165 - Investment loss 2,837 1,943 4,872 5,141 Losses from extinguishment of convertible note - - 1,230 Equity in (income) loss of affiliates (122) 16 (838) (51) Other income - (550) - (550) Income taxes 9 169 149 159 Depreciation of property and equipment 930 1,908 1,938 4,122 Amortization of land use right 858 869 1,716 1,462 Share-based compensation expenses 3,159 6,835 7,593 14,259 Acquisition related expenses - (369) - (413) Amortization expenses of acquired intangible assets 129 345 402 690 Impairment of goodwill - 31,928 - 31,928 Adjusted EBITDA (6,033) (6,621) (12,093) (13,063) Net cash used in operating activities (7,555) (5,330) (14,042) (14,258) Purchase of property and equipment (377) (265) (964) (450) Free Cash Flow (7,932) (5,595) (15,006) (14,708) Net cash provided by (used in) investing activities 1,207 14,641 (10,079) 47,401 Net cash provided by (used in) financing activities 2,131 (20,472) 24,955 (40,851)