



**FirstSun  
Capital**  
BANCORP

# FirstSun Capital Bancorp

## NASDAQ: FSUN

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### 2Q2025 Earnings Presentation

July 28, 2025

## Forward Looking Statements

This presentation contains forward-looking information and statements by FirstSun Capital Bancorp (the "Company") within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "project," "intend," "estimate," "may," "will," "would," "could," "should," "assumes", "assumptions", "view", "continue," "opportunity," and "outlook" or other similar expressions, and in this presentation include our outlook regarding our loan portfolio, deposit mix, net interest and noninterest income and net interest margin, asset quality, capital and liquidity as well as our 2025 Full Year Outlook and related assumptions. All statements in this presentation speak only as of the date they are made. Except as required by law, we do not intend or assume any obligation to update, revise or clarify any forward-looking statements that may be made from time to time by or on behalf of the Company, whether because new information, future events or otherwise. A number of factors, many of which are beyond the ability of the Company to control or predict, could cause actual results to differ materially from those in its forward-looking statements. These factors include, without limitation: changes in interest rates (including anticipated Federal Reserve rate cuts that might not occur) and their related impact on macroeconomic conditions, customer behavior, our funding costs and our loan and securities portfolios; the quality or composition of our loan or investment portfolios and changes therein; failure to maintain our mortgage production flow to secondary markets; the sufficiency of liquidity and changes in our capital position; the inability of our infrastructure initiatives to reduce expenses; the inability to identify, close and successfully integrate attractive acquisition targets; the impact of inflation; increased deposit volatility; potential regulatory developments; U.S. global trade policies and tensions, including change in, or the imposition of, tariffs and/or trade barriers and the economic impacts, volatility and uncertainty resulting therefrom, and geopolitical instability; and other general competitive, economic, business, market and political conditions. These risks and uncertainties should be considered in evaluating forward-looking statements, and undue reliance should not be placed on such statements. Additional information concerning additional factors that could materially affect the forward-looking statements in this presentation can be found in the cautionary language included under the headings "Cautionary Note Regarding Forward-Looking Statements" and "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2024, and other documents subsequently filed by the Company with the Securities and Exchange Commission.

## Use of Non-GAAP Measures

This presentation includes certain financial information determined by methods other than in accordance with accounting principles generally accepted in the United States ("GAAP"). These non-GAAP financial measures include certain operating performance measures that exclude merger-related and other charges that are not considered part of the Company's recurring operations, such as "Adjusted Net Income", "Adjusted Return on Average Total Assets", "Return on Average Tangible Stockholders Equity", "Adjusted Return on Average Tangible Stockholders' Equity", "Adjusted Diluted Earnings Per Share", "Adjusted and "Pre-tax Pre-provision Return on Average Assets", "Adjusted Efficiency Ratio", "TBV per Share", "Price / TBV", and "Price to LTM Adjusted EPS".

The Company believes these non-GAAP financial measures provide useful supplemental information for evaluating the Company's performance trends. Further, the Company's management uses these measures in managing and evaluating the Company's business and intends to refer to them in discussions about the Company's operations and performance. These measures should be viewed in addition to, and not as an alternative to substitute for measures that are determined in accordance with GAAP. Additionally, the non-GAAP financial measures used by the Company may differ from the similar measures presented by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable GAAP measure are included in the Appendix to this presentation.

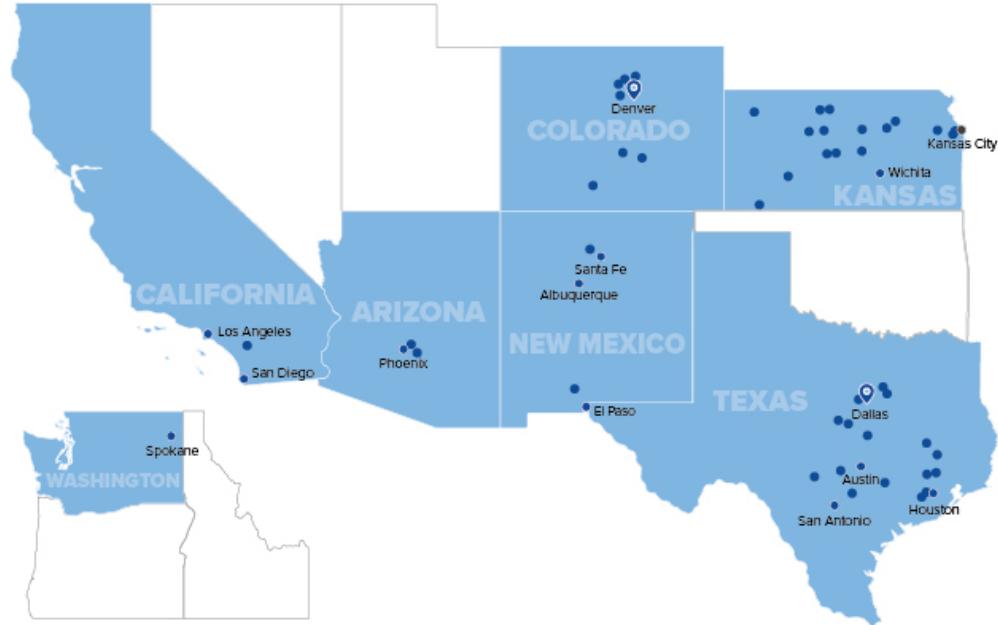
## Day-Count Convention

Annualized ratios are presented utilizing the Actual/Actual day-count convention. Prior period annualized ratios have been recalculated to conform to the current presentation.

# Corporate Profile



## Franchise Footprint<sup>4</sup>



**\$8.4B**  
Total Assets  
**\$6.5B**  
Total Loans  
**\$7.1B**  
Total Deposits

## Operating in 5 of the Top 10 Fastest Growing MSAs<sup>1</sup>

#		
1	Austin, TX	✓
2	Dallas, TX	✓
3	Orlando, FL	
4	Charlotte, NC	
5	Houston, TX	✓
6	Tampa, FL	
7	Nashville, TN	
8	San Antonio, TX	✓
9	Phoenix, AZ	✓
10	Atlanta, GA	

**1,168**  
Employees

**71**  
Licensed Branches<sup>4</sup>

## With a Presence in 7 of the 10 Largest MSAs in the Southwest & Western US<sup>2</sup>

#		
1	Southern CA (ex. San Diego & Ontario, CA) <sup>3</sup>	✓
2	Dallas, TX	✓
3	Houston, TX	✓
4	Phoenix, AZ	✓
5	Ontario, CA	✓
6	San Francisco, CA	
7	Seattle, WA	
8	Minneapolis, MN	
9	San Diego, CA	✓
10	Denver, CO	✓

**43**  
States with Mortgage Capabilities

**Headquarters:**  
FirstSun: Denver, CO  
Sunflower Bank: Dallas, TX

## Key Facts and Statistics<sup>4</sup>

**\$1.0B**

**\$34.75**

Market Cap

**0.97x**

Price / TBV<sup>6</sup>

**\$35.77**

TBV per Share<sup>6</sup>

**10.04x**

Price / LTM Adjusted Diluted EPS<sup>6</sup>

Source: S&P Global Market Intelligence, Company documents.

<sup>1</sup>Defined as MSAs with population over 2 million.

<sup>2</sup>Defined as states west of the Mississippi River.

<sup>3</sup>The MSA of Southern California includes Los Angeles, Long Beach, and Anaheim; excludes San Diego and Ontario.

<sup>4</sup>As of Jun 30, 2025.

<sup>5</sup>As of Jan 15, 2025.

<sup>6</sup>Represents a non-GAAP financial measure. [See Non-GAAP Reconciliation](#)

## KBRA Ratings<sup>5</sup>

### FirstSun Capital Bancorp

Senior Unsecured Debt = BBB

Subordinated Debt = BBB-

Short-Term Debt = K3

### Sunflower Bank, N.A.

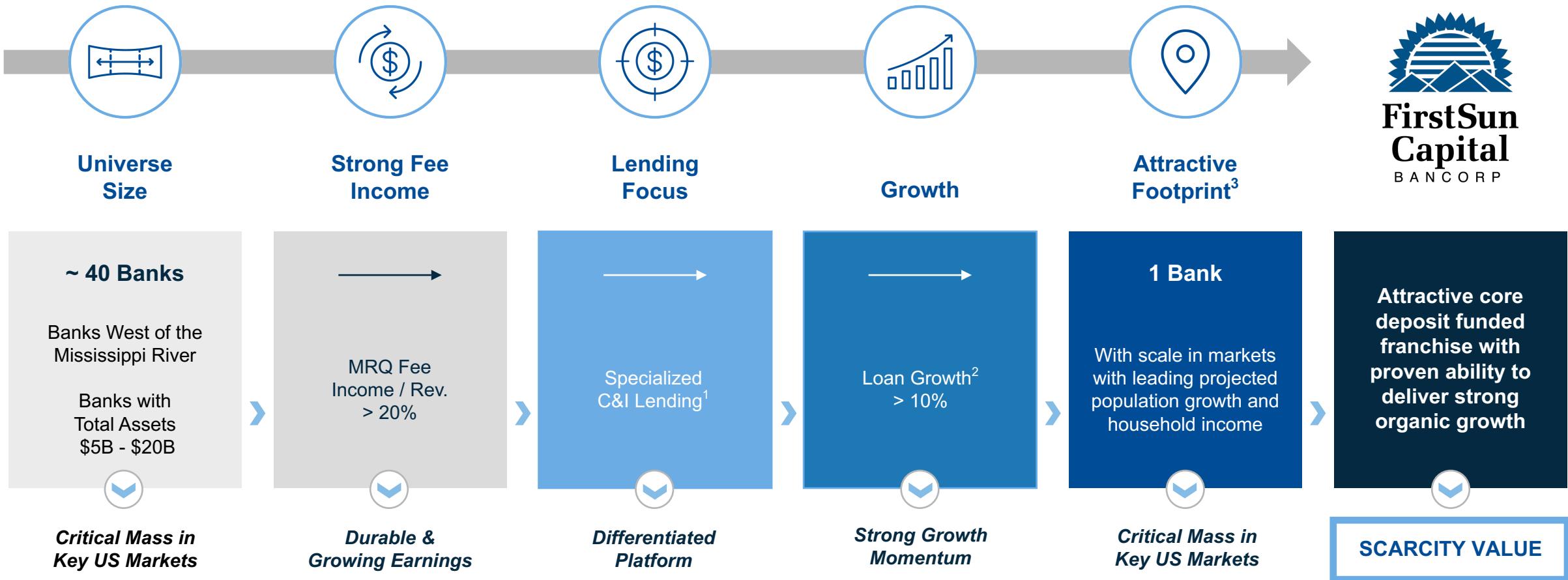
Deposit = BBB+

Senior Unsecured Debt = BBB+

Short-Term Deposit = K2

Short-Term Debt = K2

# Unique High Growth Franchise



Source: S&P Global Market Intelligence; Financial data as of most recent quarter available

<sup>1</sup>Specialized C&I lending defined as C&I concentration of 30% or greater of total loan portfolio

<sup>2</sup>Loan Growth represents CAGR calculated from 12/31/2018

<sup>3</sup>MSA's ranked by population size west of the Mississippi

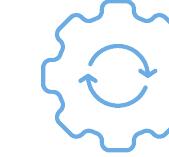
# Investment Thesis — Focused Strategy



**Southwest & Western geography with a mix of metro and community markets**



**C&I business focus with a disciplined and careful CRE exposure to core customers in our geography**



**Vertical lending expertise provides true alternative to larger banks**



**Core deposit funded franchise**



**Financial service income at high end of peers**



**Tenured management team**

# Year-to-Date 2025 Results



<b>Net Income</b>	<b>Diluted EPS</b>
<b>\$50.0 million</b>	<b>\$1.77</b>
<b>ROAA</b>	<b>PTPP ROAA<sup>1</sup></b>
<b>1.24%</b>	<b>1.76%</b>
<b>ROATCE<sup>1</sup></b>	<b>Net Interest Margin</b>
<b>10.55%</b>	<b>4.07%</b>
<b>Efficiency Ratio</b>	<b>Service Fees to Revenue<sup>2</sup></b>
<b>64.84%</b>	<b>24.2%</b>
<b>Net Charge-Offs to Average Loans</b>	<b>CET1</b>
<b>0.44%</b>	<b>13.78%</b>

## 2025 YTD Highlights

- Net Income of \$50.0 million; Diluted EPS of \$1.77
- ROAA of 1.24%; PTPP ROAA of 1.76%<sup>1</sup>; ROATCE of 10.55%<sup>1</sup>
- Total revenue of \$201.8 million, a 6.3% increase from Q2 2024
  - Adjusted operating leverage growth of \$3.3 million from YTD Q2 2024
- Average deposit growth of 6.0% from YTD Q2 2024; EOP growth of 12.9%, annualized from December 31, 2024
- Average loan growth<sup>3</sup> of 2.4% from YTD Q2 2024; EOP growth<sup>3</sup> of 4.1%, annualized from December 31, 2024
- Strong YTD NIM of 4.07%
- Increased tangible book value per share of \$1.83 or 5.4%

<sup>1</sup>Represents a non-GAAP financial measure. [See Non-GAAP Reconciliation](#)

<sup>2</sup>Total revenue is net interest income plus noninterest income

<sup>3</sup>Excludes loans HFS

# Second Quarter 2025 Results



<b>Net Income</b>	<b>Diluted EPS</b>
<b>\$26.4 million</b>	<b>\$0.93</b>
<b>ROAA</b>	<b>PTPP ROAA<sup>1</sup></b>
<b>1.28%</b>	<b>1.82%</b>
<b>ROATCE<sup>1</sup></b>	<b>Net Interest Margin</b>
<b>10.91%</b>	<b>4.07%</b>
<b>Annualized Deposit Growth</b>	<b>Service Fees to Revenue<sup>2</sup></b>
<b>13.2%</b>	<b>25.6%</b>
<b>Net Charge-Offs to Average Loans</b>	<b>Annualized Loan Growth<sup>3</sup></b>
<b>0.83%</b>	<b>1.4%</b>

<b>2025 Q2 Highlights</b>
• Net Income of \$26.4 million; Diluted EPS of \$0.93
• ROAA of 1.28%; PTPP ROAA <sup>1</sup> of 1.82%; ROATCE <sup>1</sup> of 10.91%
• Total revenue <sup>2</sup> of \$105.6 million, a 9.7% increase over Q1
• Average deposit growth of 18.3%, annualized
• Average loan growth <sup>3</sup> of 10.7%, annualized
• Continued strong quarterly NIM of 4.07%
• Efficiency ratio: 64.52%
• Loan to deposit ratio: 91.6%

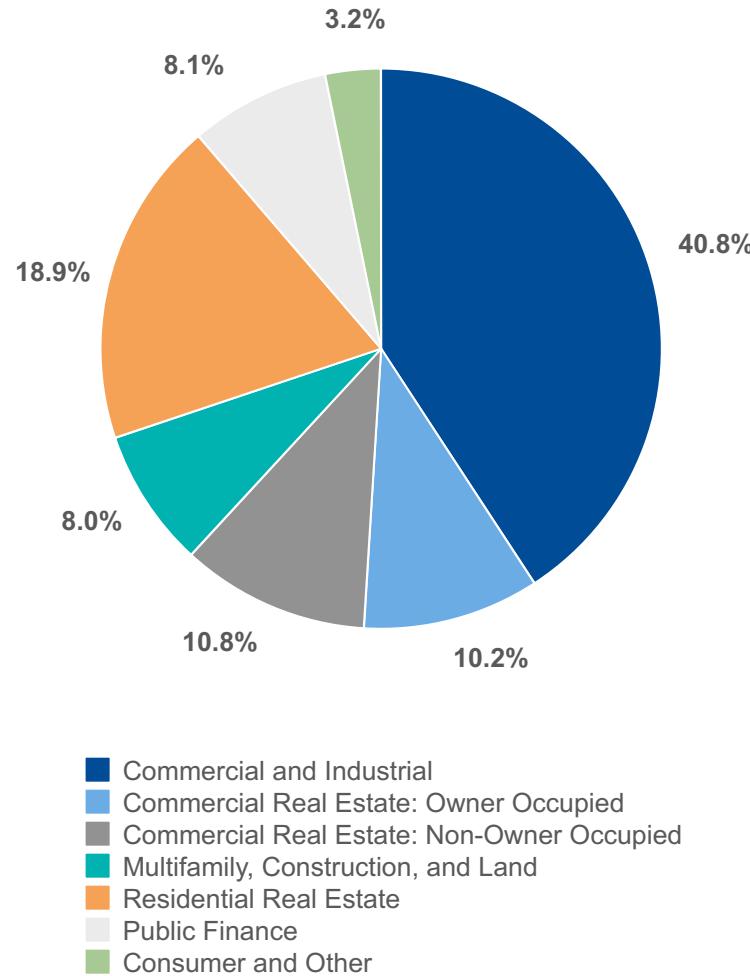
<sup>1</sup>Represents a non-GAAP financial measure. [See Non-GAAP Reconciliation](#)

<sup>2</sup>Total revenue is net interest income plus noninterest income

<sup>3</sup>Excludes loans HFS

# Loan Portfolio Trends

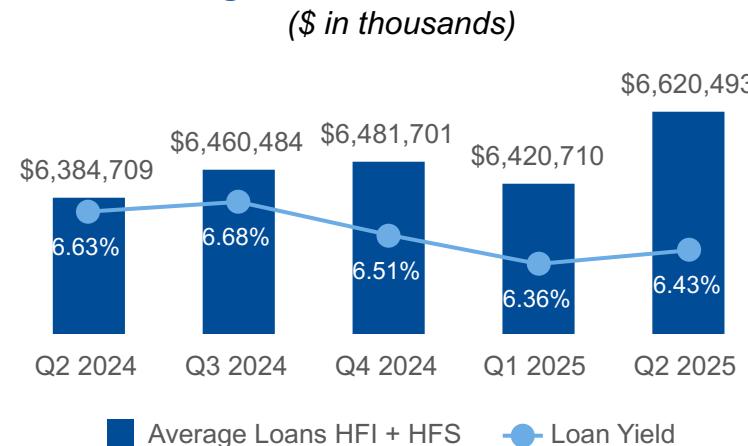
## Portfolio Composition



## Originations, Paydowns & Payoffs



## Average Total Loans and Yield



## Quarter Highlights

- Balances up 3% from Q2 2024
- Balances up 1%, annualized from Q1
- Decrease of 3% in line utilization from Q1
- Low overall Regulatory CRE<sup>1</sup> to capital level of 115%
- Office CRE composition 4% of total loans: NOO of \$169.0 million; OO of \$61.6 million
  - Not central business district properties

## Outlook

- C&I lending emphasis
- Maintain variable vs fixed portfolio mix
  - ~ 65% variable (~ 55% repricing w/in 1 year):
    - ~ 40% reprices monthly (< 30 days)
    - ~ 15% reprices w/in months 2-12
- Ratable mid single digit growth expectation in 2025

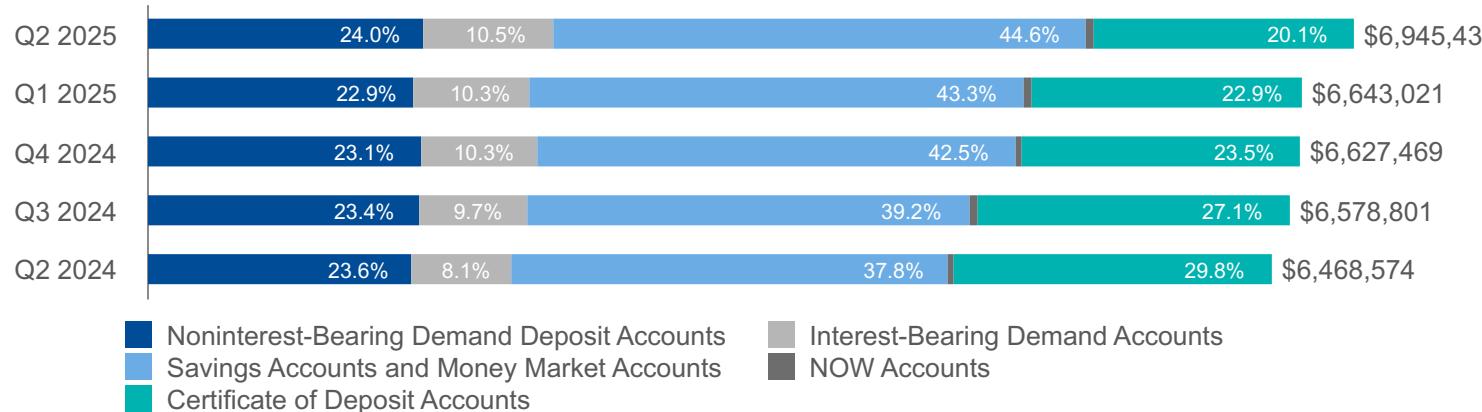
<sup>1</sup>Regulatory CRE consists of commercial and residential construction, multifamily and non-owner occupied CRE

# Deposit Trends



## Average Deposit Composition

(\$ in thousands)



## Cost of Deposits & Cost of Funds

Beta - Current Cycle = 36%<sup>1</sup>



## Loan to Deposit Ratio



<sup>1</sup>Change in cost of interest-bearing deposits from Q3 2024 to Q2 2025, divided by cycle to date rate cut of 1%.

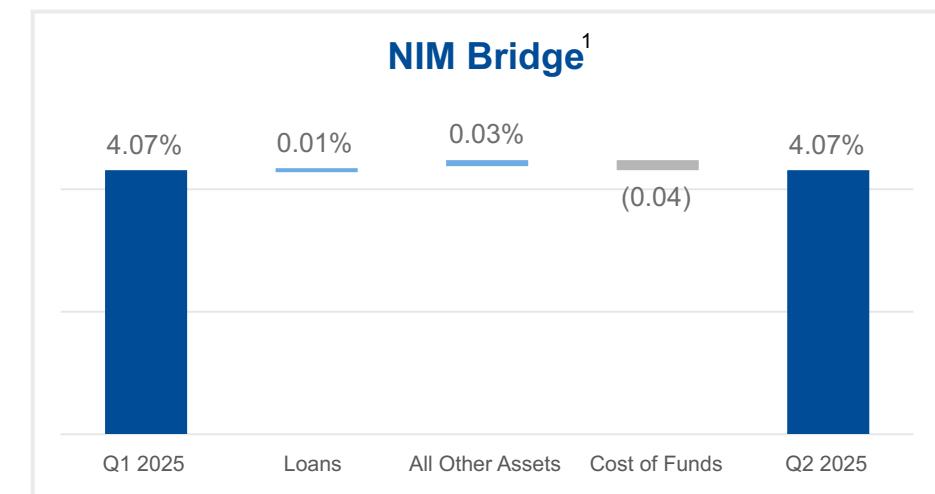
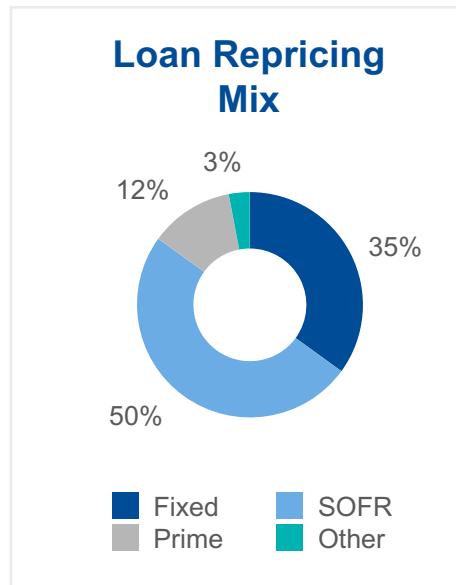
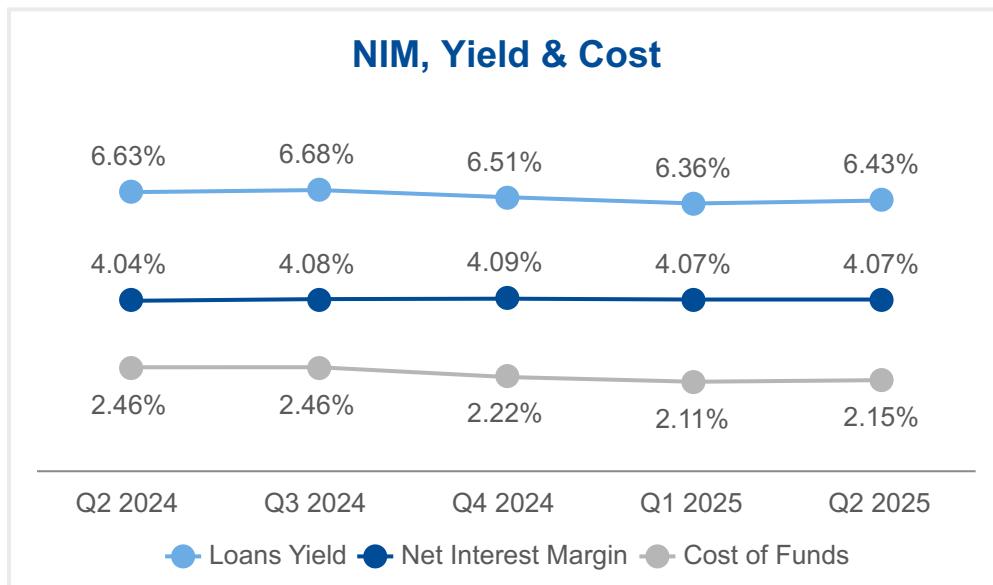
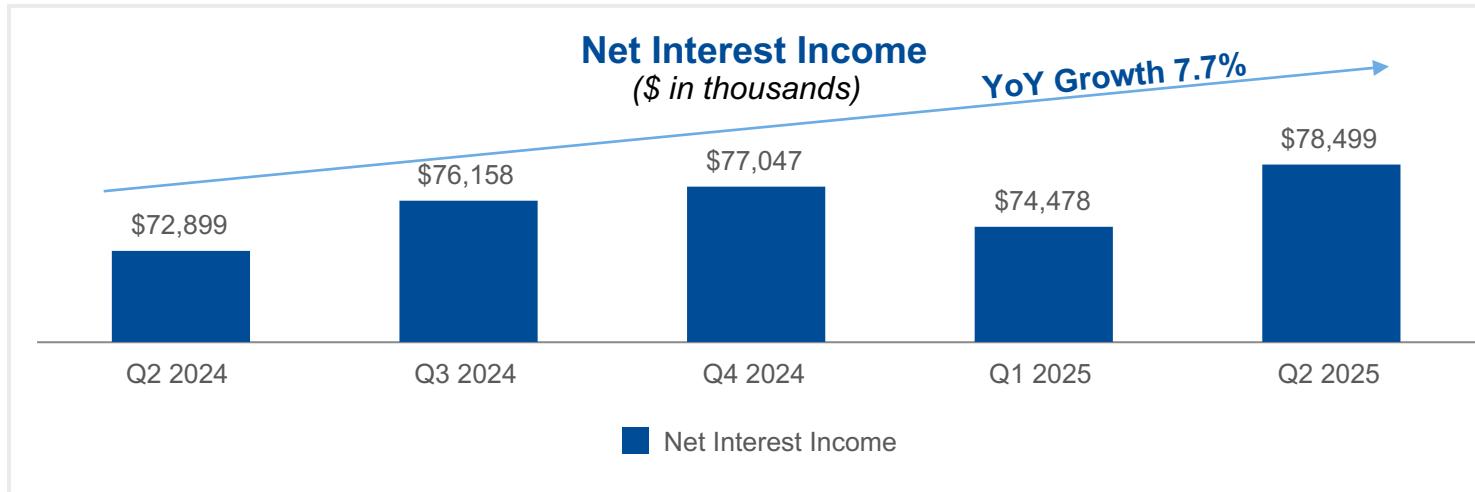
## Quarter Highlights

- Balances up 7% from Q2 2024
- Balances up 13%, annualized from Q1 (average balances up 18%, annualized from Q1)
- Continued mix shift
  - Sav/MMDA increased to 44.6% from 43.3%
  - CD's decreased to 20.1% from 22.9%
- Commercial business deposits represent 43% of total deposits and represent 75% of non-interest bearing

## Outlook

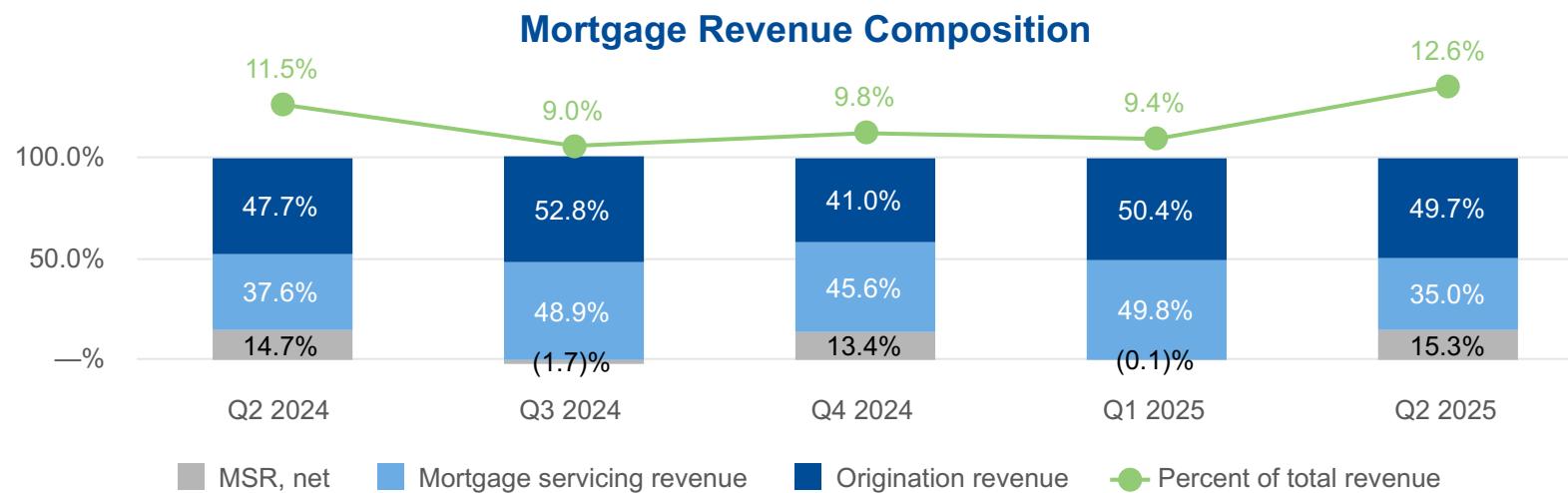
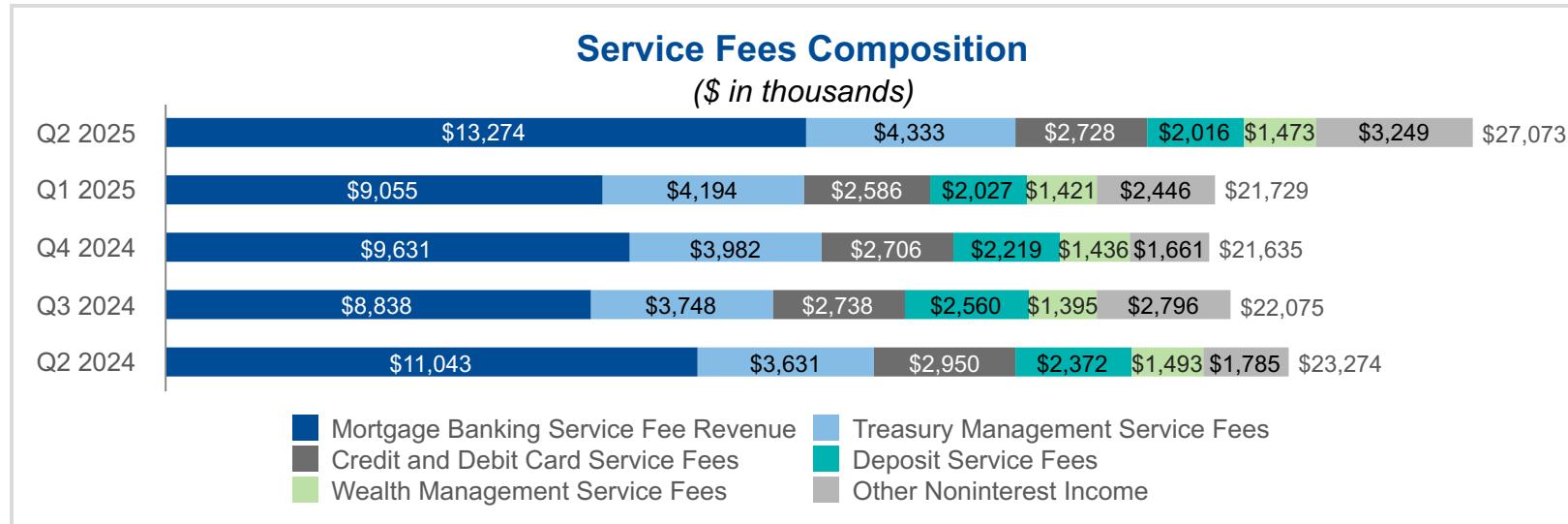
- Ratable mid single digit growth expectation for 2025
- Continued mix shift
  - Mid teen's CD balance decline
  - Mid single digit MMA growth
  - Mid to high single digit NIB growth

# Net Interest Income & Net Interest Margin Trends



<sup>1</sup>Components of the NIM bridge are calculated based upon their proportion to total earning assets.

# Noninterest Income Trends



### Quarter Highlights

- Diversified revenue base ~ 26% service fees to revenue<sup>1</sup>
- Mortgage banking revenue to revenue ~ 13%
  - Mortgage volume sold of \$358.7 million, up 42.8% over Q1
  - Margin of 2.88% compared to 2.93% in Q1
- Treasury management revenue to revenue ~ 4%
- Loan syndication and swap service fees revenue of ~ \$0.9 million in Q2

### Outlook

- Mid 20's service fees to revenue
- Mortgage banking, treasury management and loan syndication arrangement service driving growth
- High single to low double digit growth rate for 2025

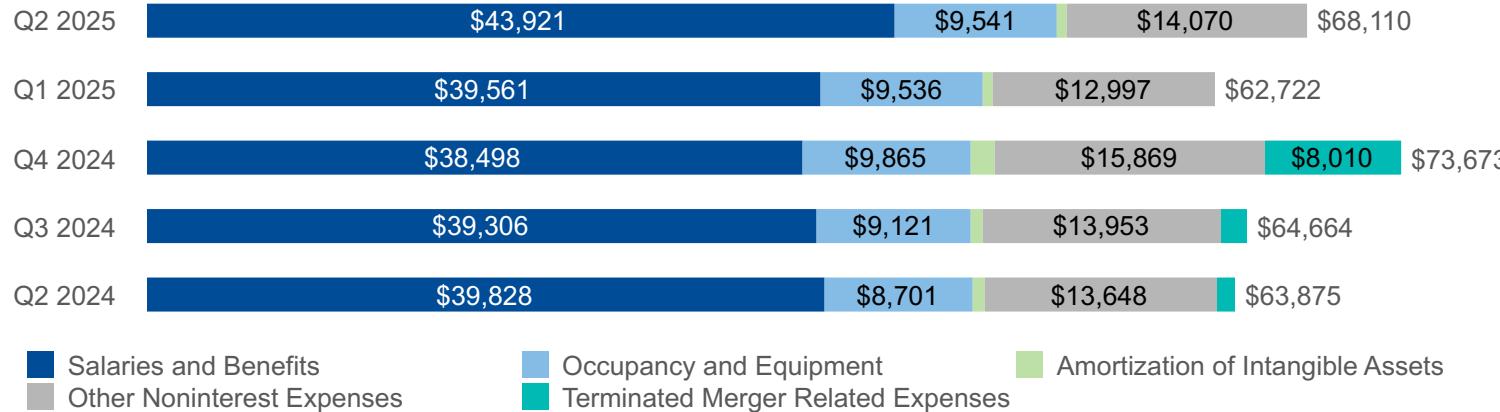
<sup>1</sup>Total revenue is net interest income plus noninterest income

# Noninterest Expense Trends

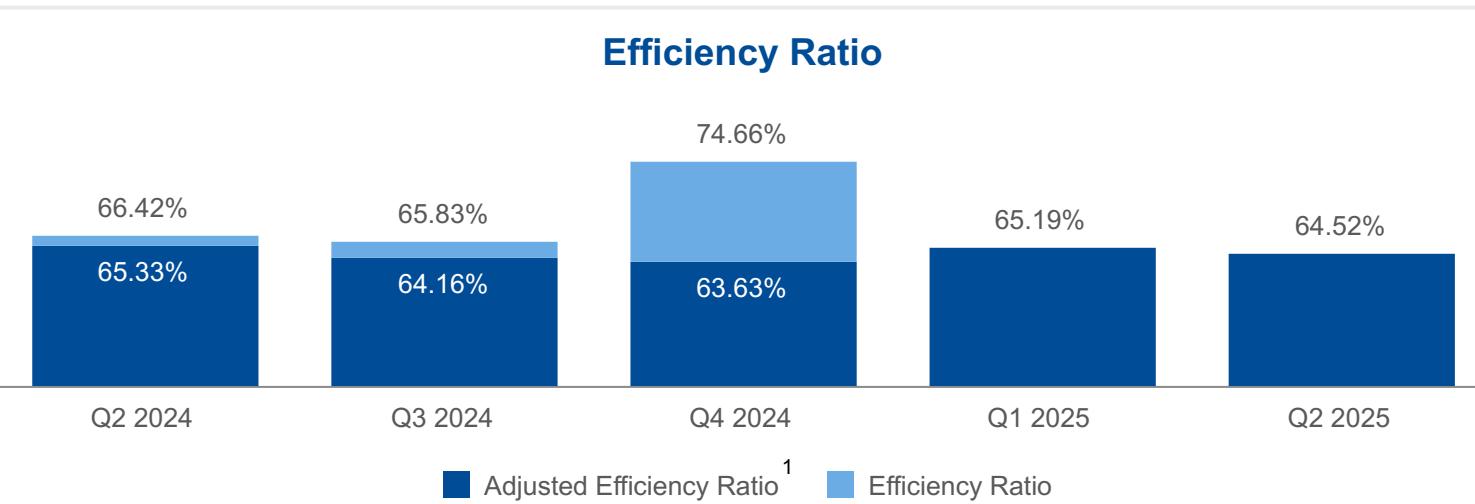


## Noninterest Expense Composition

(\$ in thousands)



## Efficiency Ratio



<sup>1</sup>Represents a non-GAAP financial measure. [See Non-GAAP Reconciliation](#)

## Quarter Highlights

- Noninterest expenses increased compared to Q1 primarily in Salaries and Benefits
  - Higher levels of variable compensation and an increase in the fair value of investments related to our deferred compensation plan
- Other noninterest expenses increased primarily due to legal & professional fees

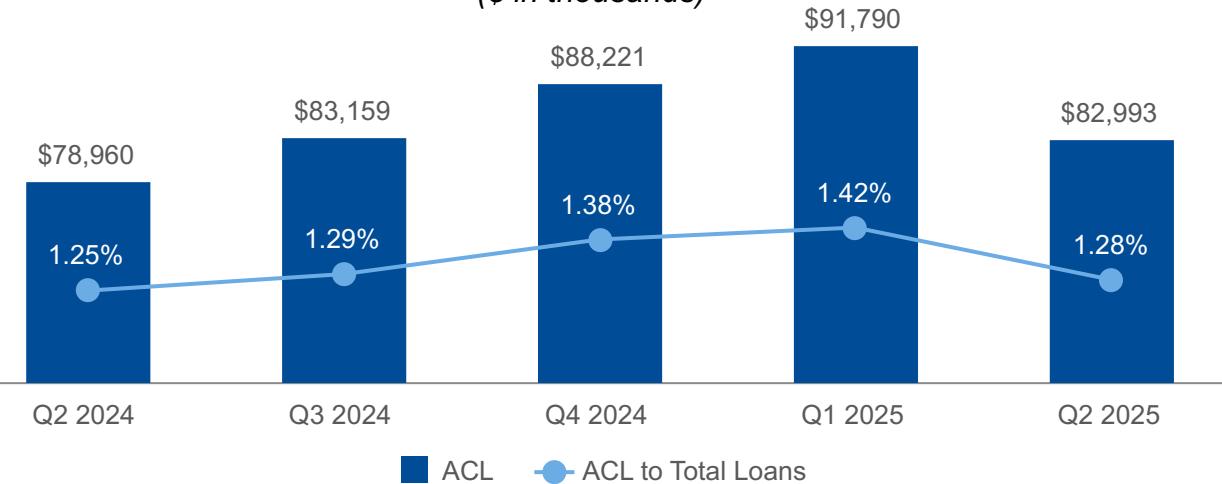
## Outlook

- Continued investment in building out franchise organically (sales force & infrastructure)
  - Investing in growth markets
- Mid 60's efficiency ratio

# Asset Quality Trends

## Allowance for Credit Losses

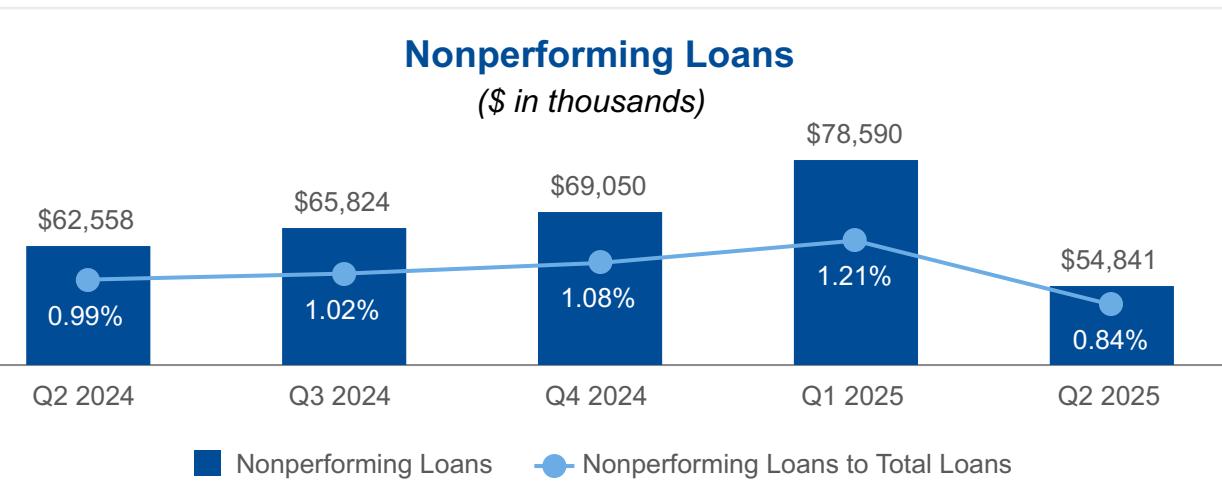
(\$ in thousands)



■ ACL    ● ACL to Total Loans

## Nonperforming Loans

(\$ in thousands)



■ Nonperforming Loans    ● Nonperforming Loans to Total Loans

## Quarter Highlights

- NPL's trended down 30%
- Classified loans trended down 8%
- Net charge-offs to average loans of 83 bps in Q2, 44 bps YTD
- Loan loss provisioning in Q2:
  - Deterioration in a couple of C&I customer relationships
  - Impacts from net portfolio downgrades
  - Partially offset by impacts from net changes in loan portfolio balances

## Net Charge-Offs (Recoveries)

(\$ in thousands)

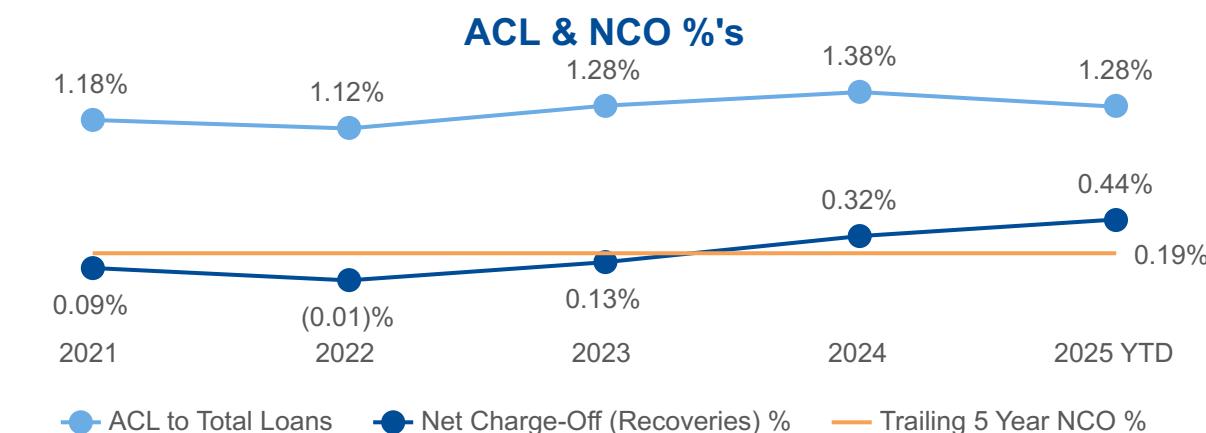
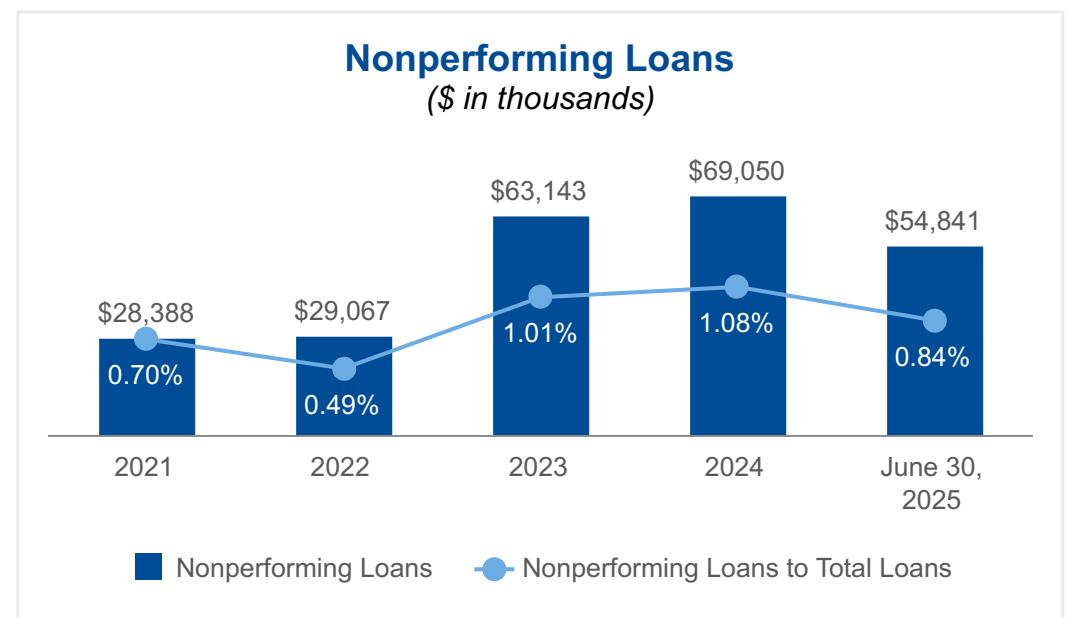
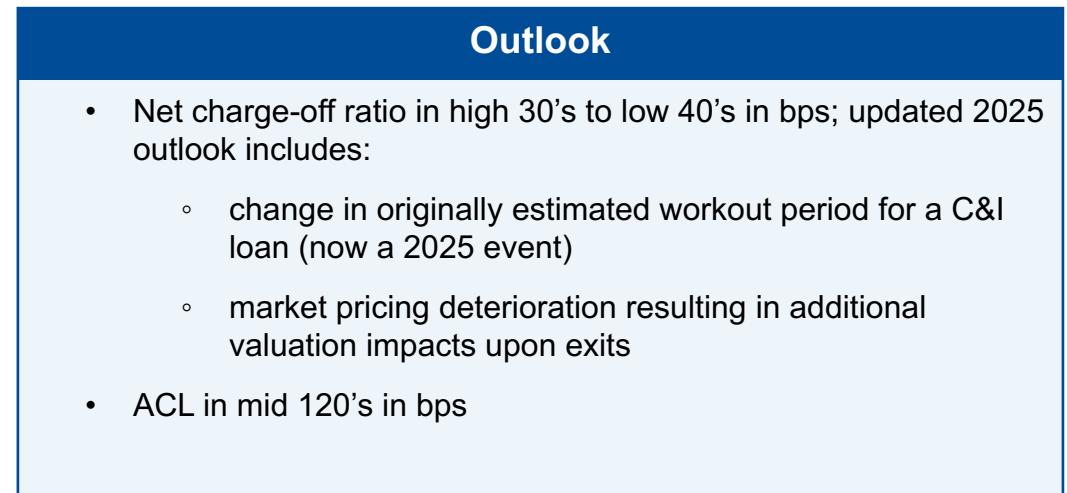
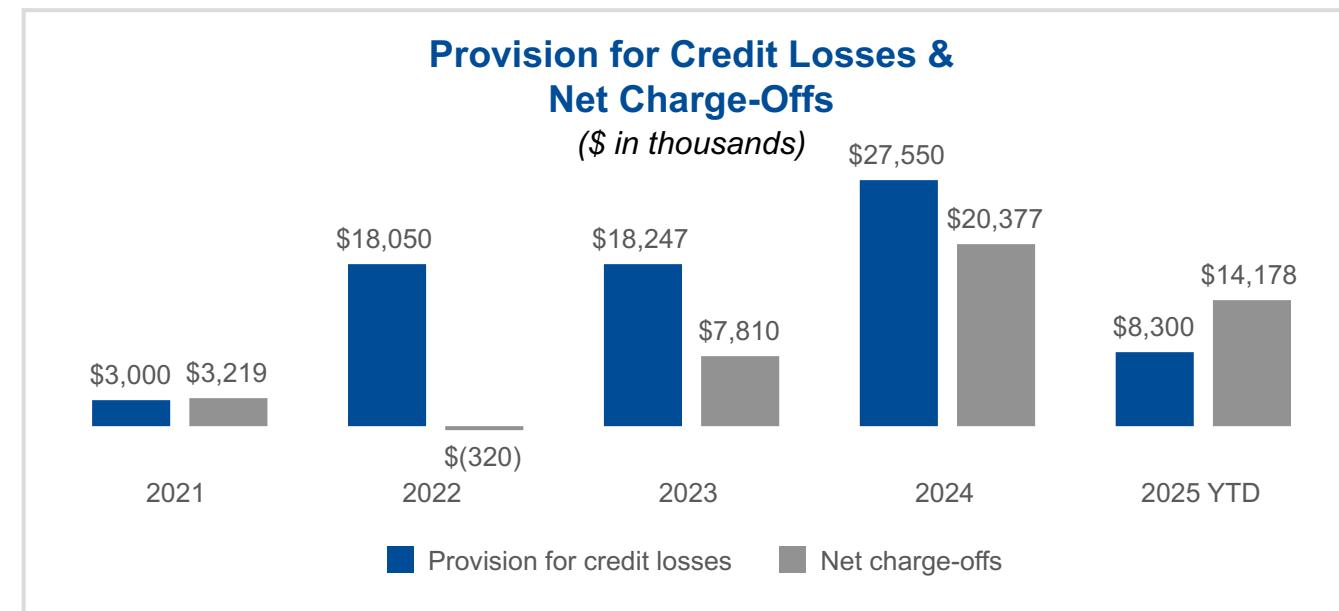


■ Commercial and Industrial

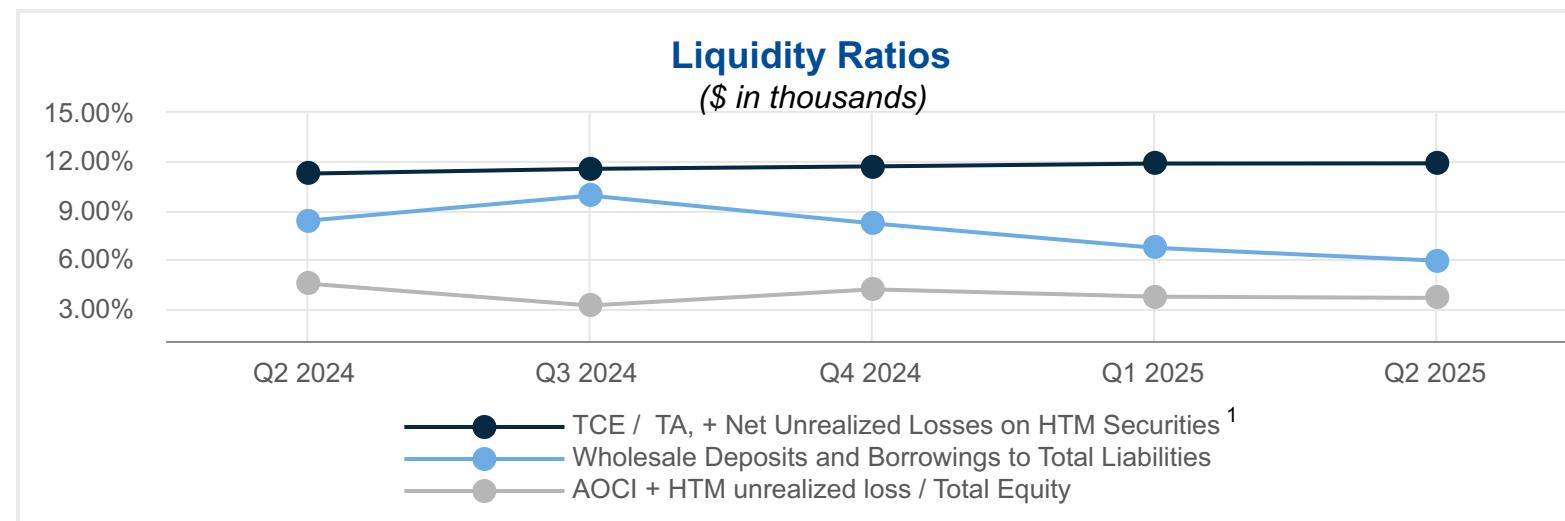
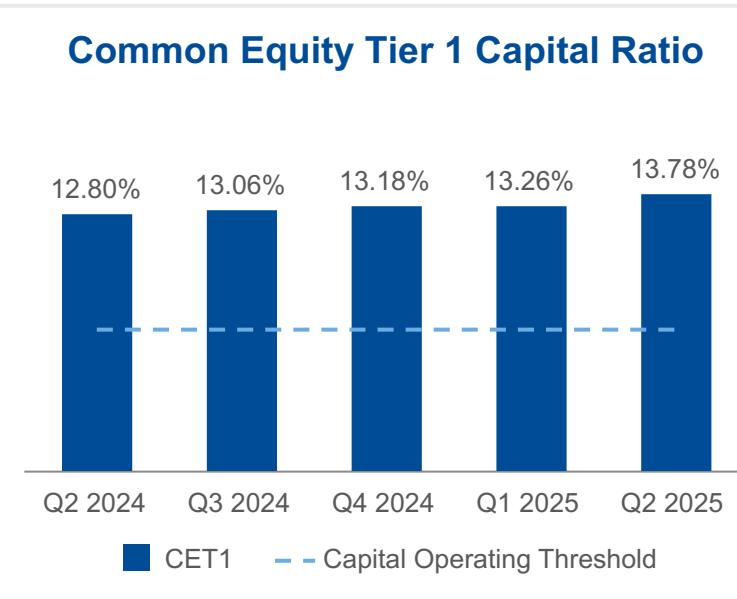
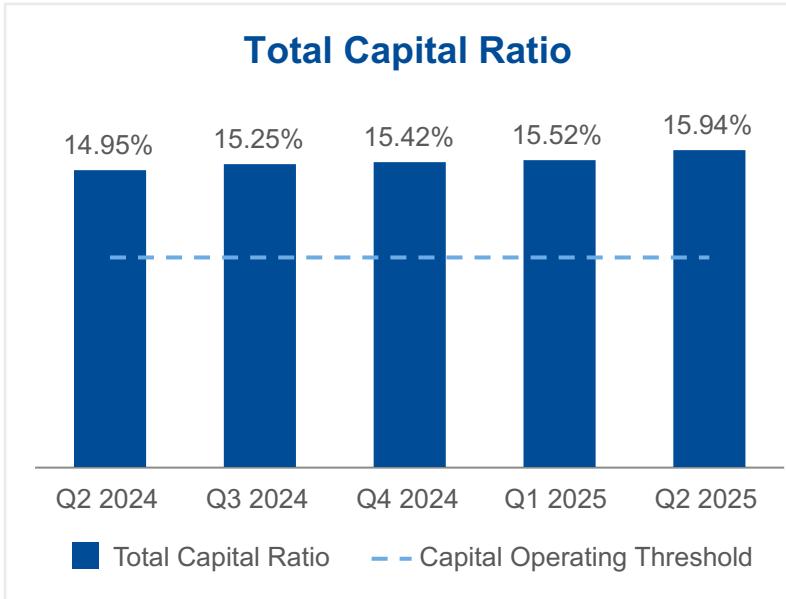
■ Public finance

■ Commercial Real Estate, Residential Real Estate, Consumer and Other

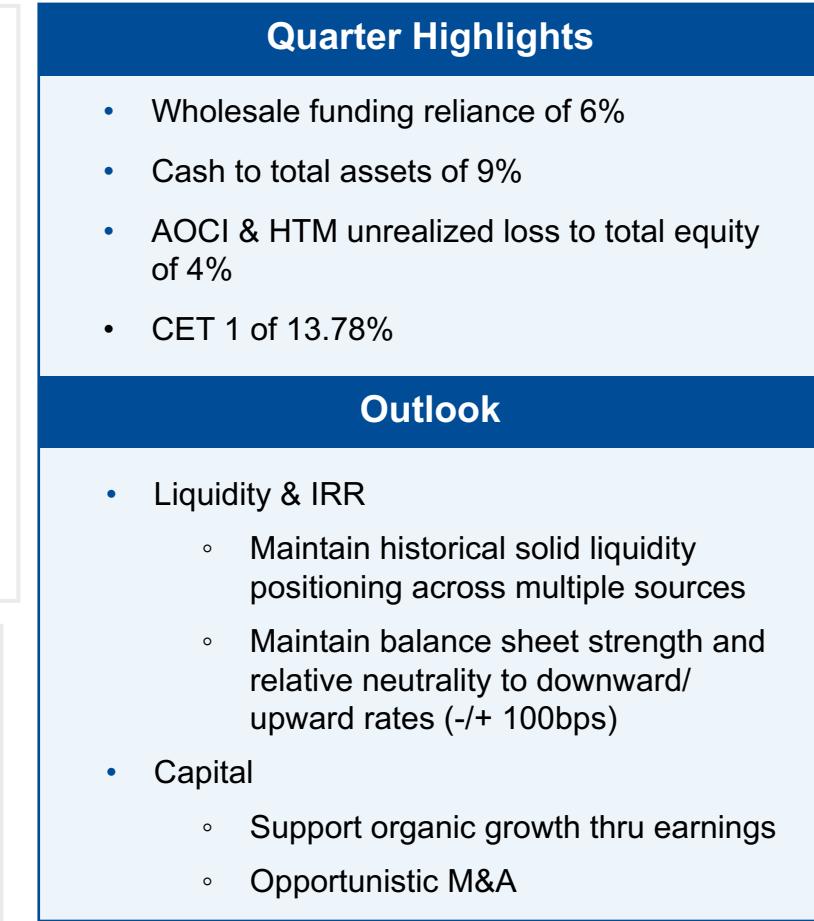
# Asset Quality Trends (cont'd)



# Capital and Liquidity



<sup>(1)</sup>Represents a non-GAAP financial measure. [See Non-GAAP Reconciliation](#)



**\$3.5B**

Immediate Borrowing Availability

# Consistent Long Term Strategy



1

## Key Southwest and Western Growth Markets

Focused on Organic Loan and Deposit Growth in Targeted Markets

Operating in 5 of 10 Fastest Growing MSA's in US

Robust Mix of Customer Relationships across Urban and Rural Communities

2

## C&I Focused Commercial Bank

Relationship Driven C&I Banking with Attractive Specialty Verticals

Expansive Treasury Management Services

Low CRE Concentration

3

## High Service Fee to Revenue Mix

Revenue Diversification Emphasis

Multiple Profitable Service Fee Income Lines of Business

Best in Class Revenue Mix

4

## Core Deposit Franchise

High Quality, Attractive Beta, Low Cost Deposits

Balanced Distribution Across Deposit Rich Markets

Advantageous Funding

5

## Operating Strategy

Solid Core Earnings Progression

Sound Risk and Compliance Programs

Opportunistic Acquisition Readiness

# 2025 Full Year Outlook



Business Driver	FY 2025*	Notes
Loans (EOP)	<b>Mid Single Digit Growth Rate</b>	Primarily driven by net C&I production
Deposits (EOP)	<b>Mid Single Digit Growth Rate</b>	Loan to Deposit ratio in mid 90's
Investment Securities	<b>No Change</b>	Maintain strategic focus on liquidity and collateral eligibility
Net Interest Income (vs. 2024 of \$296.9 million)	<b>Mid Single Digit Growth Rate</b>	Two 25bp rate cuts by end of year
Noninterest Income (vs. 2024 of \$89.8 million)	<b>High Single to Low Double Digit Growth Rate</b>	Higher growth in mortgage and treasury management
Noninterest Expense (vs. 2024 adjusted of \$248.0 million)	<b>Mid to High Single Digit Growth Rate</b>	
Efficiency Ratio	<b>Mid 60's</b>	Average for the year
Net Charge Offs / Avg Loans	<b>High 30's to Low 40's in bps</b>	
Tax Rate	<b>20 - 22%</b>	
CET1 Ratio	<b>Consistent</b>	

\* Refer to "[Disclaimers](#)" regarding forward looking statements. 2025 expectations assume no material changes to current regional and national macro-economic environment.



# Appendix

# C&I Portfolio



## C&I Loans by Industry<sup>1</sup> (\$ in millions)

Finance and Insurance

\$ 398.0 15%

Manufacturing

319.8 12%

Healthcare

311.6 12%

Information (Technology, Media and Telecommunications)

300.7 11%

Real Estate and Rental and Leasing

235.7 9%

Construction

201.2 8%

Other Services<sup>2</sup>

196.9 7%

Professional, Scientific, and Technical Services

193.9 7%

Wholesale Trade

145.0 5%

Transportation and Warehousing

98.0 4%

Retail Trade

70.3 3%

Arts, Entertainment, and Recreation

44.5 2%

Utilities

31.1 1%

Other

104.9 4%

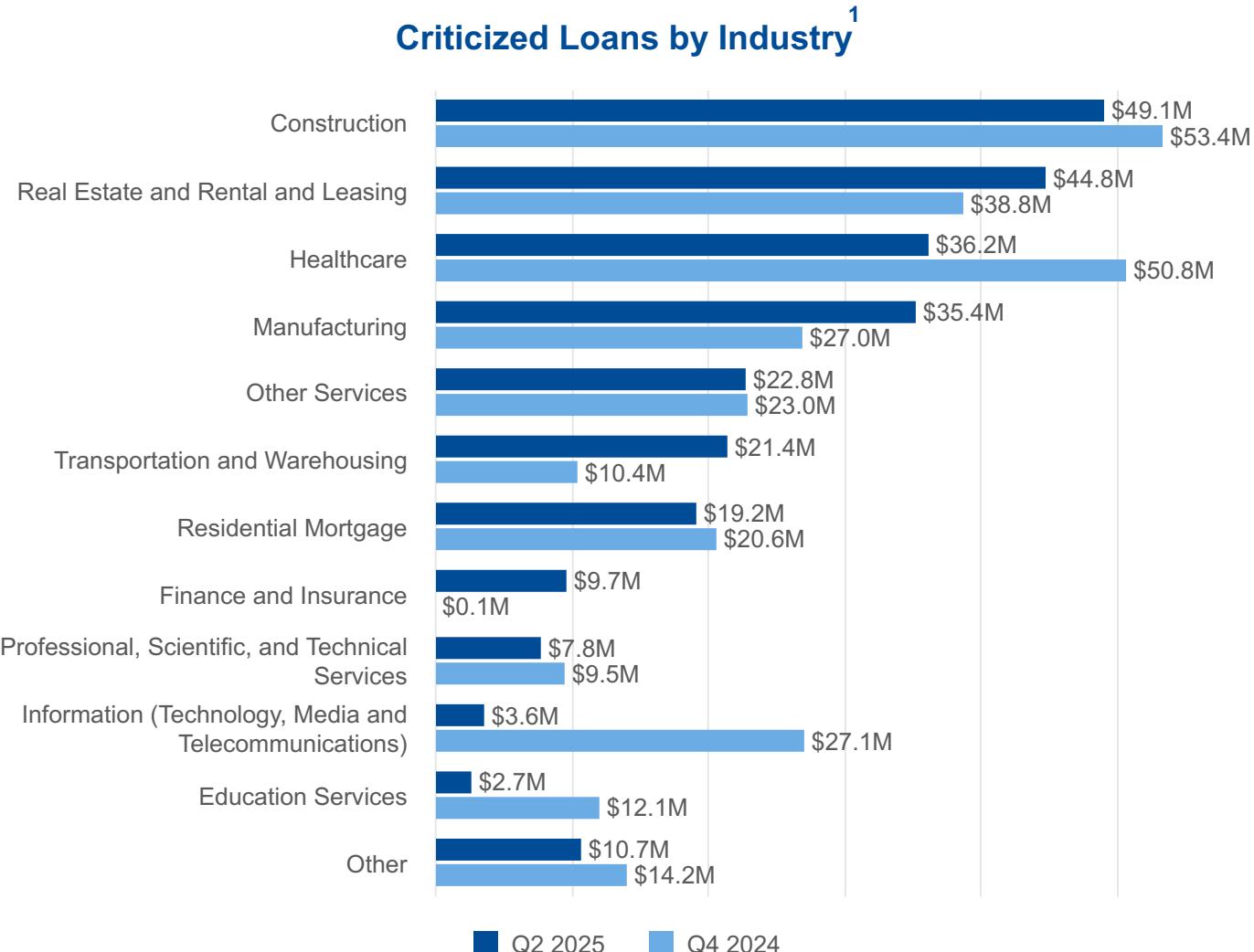
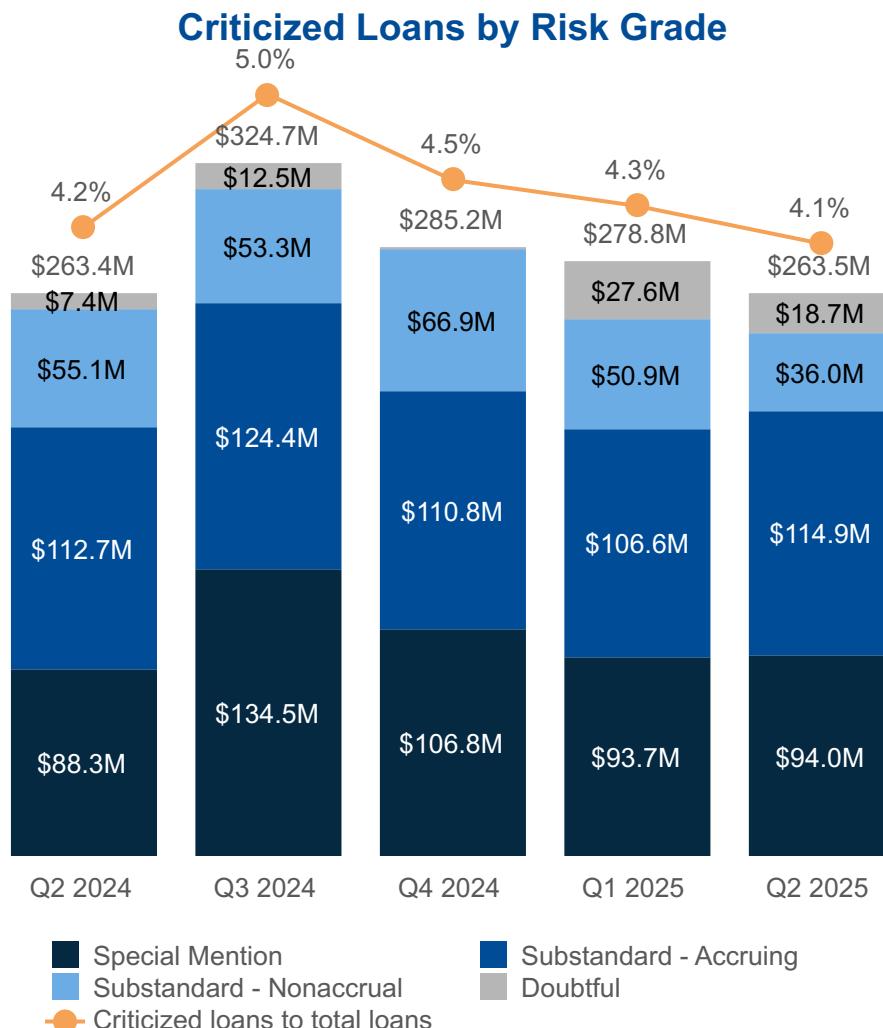
## % of Total C&I Loans

\* Amounts may not total due to rounding;

<sup>1</sup> These segments are based on two-digit NAICS industry divisions.

<sup>2</sup> Also includes Administrative and Support, Waste Management and Remediation Services, and Public Administration.

# Criticized Loans



\* Amounts may not total due to rounding;

<sup>1</sup> These segments are based on two-digit NAICS industry divisions.

# Granular Deposit Base



**\$7.1 Billion**  
Total Deposits  
as of June 30, 2025

~ 63%<sup>1</sup> of Total  
Deposits are  
FDIC-Insured

~ 72%<sup>1</sup> of Total  
Deposits are  
FDIC-Insured +  
Collateralized

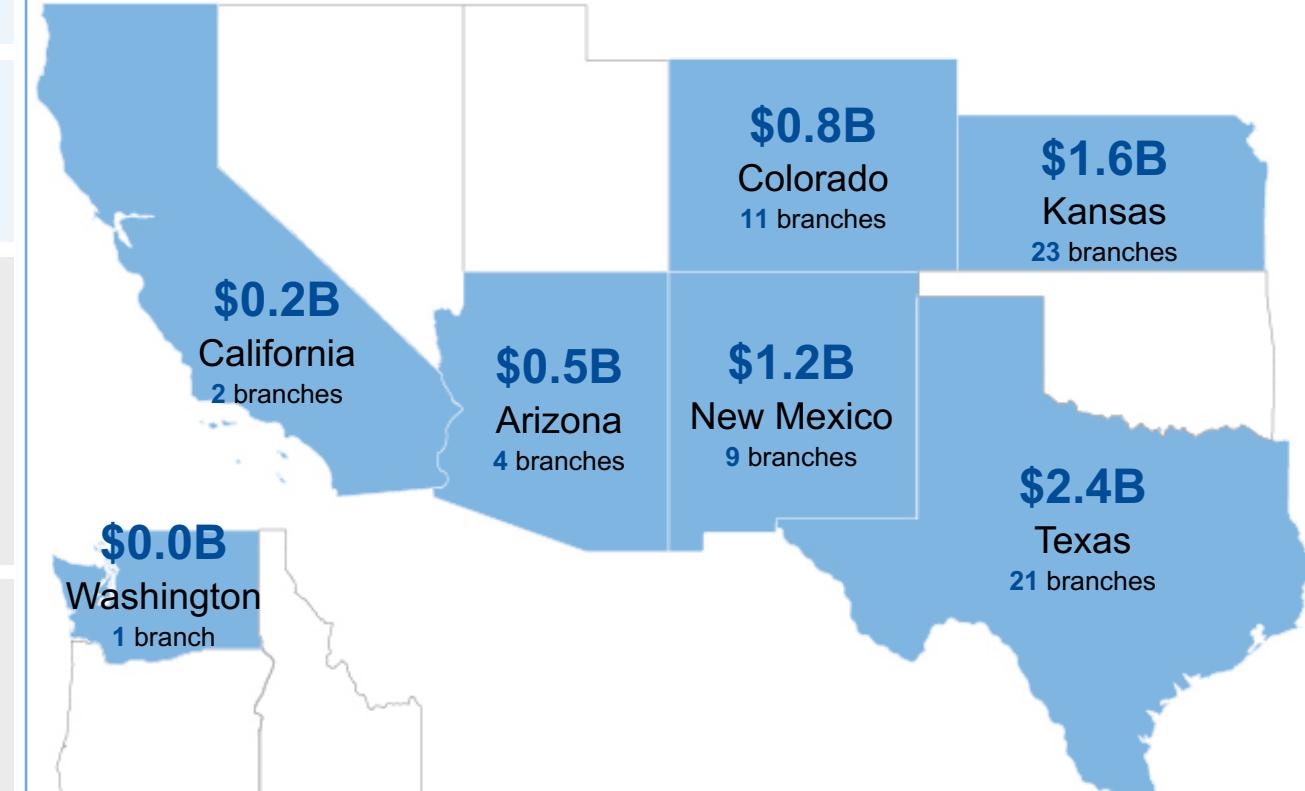
Customer Base  
**132,900**  
Consumer Accounts

Granular Deposit Base  
**\$27,000**  
Avg. Account Balance

Customer Base  
**13,000**  
Commercial  
Business Accounts

Granular Deposit Base  
**\$234,000**  
Avg. Account Balance

## Deposits by State<sup>2</sup>



<sup>1</sup>Uninsured deposits and uninsured and uncollateralized deposits are reported for our wholly-owned subsidiary Sunflower Bank, N.A. and are estimated.

<sup>2</sup>Excludes wholesale and internal deposit accounts.

# Financial Summary



(\$ in thousands, except per share amounts)	As of and for the three months ended					As of and for the six months ended	
	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024	June 30, 2025	June 30, 2024
Net interest income	\$ 78,499	\$ 74,478	\$ 77,047	\$ 76,158	\$ 72,899	\$ 152,977	\$ 143,705
Provision for credit losses	4,500	3,800	4,850	5,000	1,200	8,300	17,700
Noninterest income	27,073	21,729	21,635	22,075	23,274	48,802	46,082
Noninterest expense	68,110	62,722	73,673	64,664	63,875	130,832	125,703
Income before income taxes	32,962	29,685	20,159	28,569	31,098	62,647	46,384
Provision for income taxes	6,576	6,116	3,809	6,147	6,538	12,692	9,528
Net income	26,386	23,569	16,350	22,422	24,560	49,955	36,856
Adjusted net income <sup>1</sup>	26,386	23,569	24,316	23,655	25,181	49,955	39,773
Weighted average common shares outstanding, diluted	28,232,319	28,293,912	28,290,474	28,212,809	28,031,956	28,263,943	27,825,189
Diluted earnings per share	\$ 0.93	\$ 0.83	\$ 0.58	\$ 0.79	\$ 0.88	\$ 1.77	\$ 1.32
Adjusted diluted earnings per share <sup>1</sup>	\$ 0.93	\$ 0.83	\$ 0.86	\$ 0.84	\$ 0.90	\$ 1.77	\$ 1.43
Return on average total assets	1.28 %	1.20 %	0.81 %	1.12 %	1.27 %	1.24 %	0.96 %
Adjusted return on average total assets <sup>1</sup>	1.28 %	1.20 %	1.20 %	1.18 %	1.30 %	1.24 %	1.04 %
Pre-tax pre provision return on average assets <sup>1</sup>	1.82 %	1.70 %	1.24 %	1.68 %	1.66 %	1.76 %	1.67 %
Adjusted pre-tax pre provision return on average assets <sup>1</sup>	1.82 %	1.70 %	1.78 %	1.76 %	1.72 %	1.76 %	1.76 %
Return on average tangible stockholders' equity <sup>1</sup>	10.91 %	10.18 %	7.36 %	9.94 %	11.51 %	10.55 %	8.85 %
Adjusted return on average tangible stockholders' equity <sup>1</sup>	10.91 %	10.18 %	10.72 %	10.48 %	11.79 %	10.55 %	9.53 %
Net interest margin	4.07 %	4.07 %	4.09 %	4.08 %	4.04 %	4.07 %	4.03 %
Efficiency ratio	64.52 %	65.19 %	74.66 %	65.83 %	66.42 %	64.84 %	66.23 %
Adjusted efficiency ratio <sup>1</sup>	64.52 %	65.19 %	63.63 %	64.16 %	65.33 %	64.84 %	64.37 %
Noninterest income to total revenue <sup>2</sup>	25.6 %	22.6 %	21.9 %	22.5 %	24.2 %	24.2 %	24.3 %
Total assets	\$ 8,435,861	\$ 8,216,458	\$ 8,097,387	\$ 8,138,487	\$ 7,999,295	\$ 8,435,861	\$ 7,999,295
Total loans held-for-sale	90,781	65,603	61,825	72,247	66,571	90,781	66,571
Total loans held-for-investment	6,507,066	6,484,008	6,376,357	6,443,756	6,337,162	6,507,066	6,337,162
Total deposits	7,100,164	6,874,239	6,672,260	6,649,880	6,619,525	7,100,164	6,619,525
Total stockholders' equity	1,095,402	1,068,295	1,041,366	1,034,085	996,599	1,095,402	996,599
Loan to deposit ratio	91.6 %	94.3 %	95.6 %	96.9 %	95.7 %	91.6 %	95.7 %
Period end common shares outstanding	27,834,525	27,753,918	27,709,679	27,665,918	27,443,246	27,834,525	27,443,246
Book value per share	\$ 39.35	\$ 38.49	\$ 37.58	\$ 37.38	\$ 36.31	\$ 39.35	\$ 36.31
Tangible book value per share <sup>1</sup>	\$ 35.77	\$ 34.88	\$ 33.94	\$ 33.68	\$ 32.56	\$ 35.77	\$ 32.56

<sup>1</sup> Represents a non-GAAP financial measure. [See non-GAAP reconciliation](#)

<sup>2</sup> Total revenue is net interest income plus noninterest income.

# Non-GAAP Reconciliation



(\$ in thousands, except per share amounts)	As of and for the three months ended					As of and for the six months ended	
	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024	June 30, 2025	June 30, 2024
<b>Tangible stockholders' equity to tangible assets:</b>							
Total stockholders' equity (GAAP)	\$ 1,095,402	\$ 1,068,295	\$ 1,041,366	\$ 1,034,085	\$ 996,599	\$ 1,095,402	\$ 996,599
Less: Goodwill and other intangible assets							
Goodwill	(93,483)	(93,483)	(93,483)	(93,483)	(93,483)	(93,483)	(93,483)
Other intangible assets	(6,228)	(6,806)	(7,434)	(8,866)	(9,517)	(6,228)	(9,517)
Tangible stockholders' equity (non-GAAP)	\$ 995,691	\$ 968,006	\$ 940,449	\$ 931,736	\$ 893,599	\$ 995,691	\$ 893,599
Total assets (GAAP)	\$ 8,435,861	\$ 8,216,458	\$ 8,097,387	\$ 8,138,487	\$ 7,999,295	\$ 8,435,861	\$ 7,999,295
Less: Goodwill and other intangible assets							
Goodwill	(93,483)	(93,483)	(93,483)	(93,483)	(93,483)	(93,483)	(93,483)
Other intangible assets	(6,228)	(6,806)	(7,434)	(8,866)	(9,517)	(6,228)	(9,517)
Tangible assets (non-GAAP)	\$ 8,336,150	\$ 8,116,169	\$ 7,996,470	\$ 8,036,138	\$ 7,896,295	\$ 8,336,150	\$ 7,896,295
Total stockholders' equity to total assets (GAAP)	12.99 %	13.00 %	12.86 %	12.71 %	12.46 %	12.99 %	12.46 %
Less: Impact of goodwill and other intangible assets	(1.05)%	(1.07)%	(1.10)%	(1.12)%	(1.14)%	(1.05)%	(1.14)%
Tangible stockholders' equity to tangible assets (non-GAAP)	11.94 %	11.93 %	11.76 %	11.59 %	11.32 %	11.94 %	11.32 %
<b>Tangible stockholders' equity to tangible assets, reflecting net unrealized losses on HTM securities, net of tax:</b>							
Tangible stockholders' equity (non-GAAP)	\$ 995,691	\$ 968,006	\$ 940,449	\$ 931,736	\$ 893,599	\$ 995,691	\$ 893,599
Less: Net unrealized losses on HTM securities, net of tax	(4,238)	(3,803)	(4,292)	(2,852)	(3,949)	(4,238)	(3,949)
Tangible stockholders' equity less net unrealized losses on HTM securities, net of tax (non-GAAP)	\$ 991,453	\$ 964,203	\$ 936,157	\$ 928,884	\$ 889,650	\$ 991,453	\$ 889,650
Tangible assets (non-GAAP)	\$ 8,336,150	\$ 8,116,169	\$ 7,996,470	\$ 8,036,138	\$ 7,896,295	\$ 8,336,150	\$ 7,896,295
Less: Net unrealized losses on HTM securities, net of tax	(4,238)	(3,803)	(4,292)	(2,852)	(3,949)	(4,238)	(3,949)
Tangible assets less net unrealized losses on HTM securities, net of tax (non-GAAP)	\$ 8,331,912	\$ 8,112,366	\$ 7,992,178	\$ 8,033,286	\$ 7,892,346	\$ 8,331,912	\$ 7,892,346
Tangible stockholders' equity to tangible assets (non-GAAP)	11.94 %	11.93 %	11.76 %	11.59 %	11.32 %	11.94 %	11.32 %
Less: Impact of net unrealized losses on HTM securities, net of tax	(0.04)%	(0.04)%	(0.05)%	(0.03)%	(0.05)%	(0.04)%	(0.05)%
Tangible stockholders' equity to tangible assets reflecting net unrealized losses on HTM securities, net of tax (non-GAAP)	11.90 %	11.89 %	11.71 %	11.56 %	11.27 %	11.90 %	11.27 %

# Non-GAAP Reconciliation (cont'd)



(\$ in thousands, except per share amounts)	As of and for the three months ended					As of and for the six months ended		
	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024	June 30, 2025	June 30, 2024	June 30, 2024
<b>Tangible book value per share:</b>								
Total stockholders' equity (GAAP)	\$ 1,095,402	\$ 1,068,295	\$ 1,041,366	\$ 1,034,085	\$ 996,599	\$ 1,095,402	\$ 996,599	\$ 996,599
Tangible stockholders' equity (non-GAAP)	\$ 995,691	\$ 968,006	\$ 940,449	\$ 931,736	\$ 893,599	\$ 995,691	\$ 893,599	\$ 893,599
Total shares outstanding	27,834,525	27,753,918	27,709,679	27,665,918	27,443,246	27,834,525	27,443,246	27,443,246
Book value per share (GAAP)	\$ 39.35	\$ 38.49	\$ 37.58	\$ 37.38	\$ 36.31	\$ 39.35	\$ 36.31	\$ 36.31
Tangible book value per share (non-GAAP)	\$ 35.77	\$ 34.88	\$ 33.94	\$ 33.68	\$ 32.56	\$ 35.77	\$ 32.56	\$ 32.56
<b>Adjusted net income:</b>								
Net income (GAAP)	\$ 26,386	\$ 23,569	\$ 16,350	\$ 22,422	\$ 24,560	\$ 49,955	\$ 36,856	\$ 36,856
Add: Non-recurring adjustments:								
Terminated merger related expenses, net of tax	—	—	5,799	1,233	621	—	—	2,917
Write-off of Guardian Mortgage tradename, net of tax	—	—	625	—	—	—	—	—
Disposal of ATMs, net of tax	—	—	1,542	—	—	—	—	—
<b>Total adjustments, net of tax</b>	—	—	7,966	1,233	621	—	—	2,917
Adjusted net income (non-GAAP)	\$ 26,386	\$ 23,569	\$ 24,316	\$ 23,655	\$ 25,181	\$ 49,955	\$ 39,773	\$ 39,773
<b>Adjusted diluted earnings per share:</b>								
Diluted earnings per share (GAAP)	\$ 0.93	\$ 0.83	\$ 0.58	\$ 0.79	\$ 0.88	\$ 1.77	\$ 1.32	\$ 1.32
Add: Impact of non-recurring adjustments								
Terminated merger related expenses, net of tax	—	—	0.21	0.05	0.02	—	—	0.11
Write-off of Guardian Mortgage tradename, net of tax	—	—	0.02	—	—	—	—	—
Disposal of ATMs, net of tax	—	—	0.05	—	—	—	—	—
Adjusted diluted earnings per share (non-GAAP)	\$ 0.93	\$ 0.83	\$ 0.86	\$ 0.84	\$ 0.90	\$ 0.93	\$ 0.93	\$ 0.93
<b>Adjusted return on average total assets:</b>								
Return on average total assets (ROAA) (GAAP)	1.28 %	1.20 %	0.81 %	1.12 %	1.27 %	1.24 %	1.24 %	0.96 %
Add: Impact of non-recurring adjustments								
Terminated merger related expenses, net of tax	— %	— %	0.28 %	0.06 %	0.03 %	— %	— %	0.08 %
Write-off of Guardian Mortgage tradename, net of tax	— %	— %	0.03 %	— %	— %	— %	— %	— %
Disposal of ATMs, net of tax	— %	— %	0.08 %	— %	— %	— %	— %	— %
Adjusted ROAA (non-GAAP)	1.28 %	1.20 %	1.20 %	1.18 %	1.30 %	1.24 %	1.24 %	1.04 %

# Non-GAAP Reconciliation (cont'd)



(\$ in thousands, except per share amounts)	As of and for the three months ended					As of and for the six months ended	
	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024	June 30, 2025	June 30, 2024
<b>Adjusted pre-tax pre provision return on average assets:</b>							
Net income (GAAP)	\$ 26,386	\$ 23,569	\$ 16,350	\$ 22,422	\$ 24,560	\$ 49,955	\$ 36,856
Add: Income taxes and provision for credit losses							
Income taxes	6,576	6,116	3,809	6,147	6,538	12,692	9,528
Provision for credit losses	4,500	3,800	4,850	5,000	1,200	8,300	17,700
PTPP net income	\$ 37,462	\$ 33,485	\$ 25,009	\$ 33,569	\$ 32,298	\$ 70,947	\$ 64,084
Add: Non-recurring adjustments							
Terminated merger related expenses	—	—	8,010	1,633	1,046	—	3,535
Write-off of Guardian Mortgage tradename	—	—	828	—	—	—	—
Disposal of ATMs	—	—	2,042	—	—	—	—
Adjusted PTPP Net Income (non-GAAP)	\$ 37,462	\$ 33,485	\$ 35,889	\$ 35,202	\$ 33,344	\$ 70,947	\$ 67,619
Return on average total assets (ROAA) (GAAP)	1.28 %	1.20 %	0.81 %	1.12 %	1.27 %	1.24 %	0.96 %
Add: Impact of income taxes and provision for credit losses							
Income taxes	0.32 %	0.31 %	0.19 %	0.31 %	0.34 %	0.32 %	0.25 %
Provision for credit losses	0.22 %	0.19 %	0.24 %	0.25 %	0.06 %	0.21 %	0.46 %
PTPP ROAA (non-GAAP)	1.82 %	1.70 %	1.24 %	1.68 %	1.66 %	1.76 %	1.67 %
Add: Impact of non-recurring adjustments							
Terminated merger related expenses, net of tax	— %	— %	0.40 %	0.08 %	0.05 %	— %	0.09 %
Write-off of Guardian Mortgage tradename, net of tax	— %	— %	0.04 %	— %	— %	— %	— %
Disposal of ATMs, net of tax	— %	— %	0.10 %	— %	— %	— %	— %
Adjusted PTPP ROAA (non-GAAP)	1.82 %	1.70 %	1.78 %	1.76 %	1.72 %	1.76 %	1.76 %
<b>Adjusted return on average stockholders' equity</b>							
Return on average stockholders' equity (ROACE) (GAAP)	9.74 %	9.03 %	6.22 %	8.74 %	10.08 %	9.39 %	7.66 %
Add: Impact of non-recurring adjustments							
Terminated merger related expenses, net of tax	— %	— %	2.19 %	0.48 %	0.26 %	— %	0.61 %
Write-off of Guardian Mortgage tradename, net of tax	— %	— %	0.24 %	— %	— %	— %	— %
Disposal of ATMs, net of tax	— %	— %	0.59 %	— %	— %	— %	— %
Adjusted ROACE (non-GAAP)	9.74 %	9.03 %	9.24 %	9.22 %	10.34 %	9.39 %	8.27 %

# Non-GAAP Reconciliation (cont'd)



(\$ in thousands, except per share amounts)	As of and for the three months ended					As of and for the six months ended	
	June 30, 2025	March 31, 2025	December 31, 2024	September 30, 2024	June 30, 2024	June 30, 2025	June 30, 2024
<b>Return on average tangible stockholders' equity:</b>							
Return on average stockholders' equity (ROACE) (GAAP)	9.74 %	9.03 %	6.22 %	8.74 %	10.08 %	9.39 %	7.66 %
Add: Impact from goodwill and other intangible assets							
Goodwill	0.98 %	0.94 %	0.67 %	0.98 %	1.19 %	0.97 %	0.92 %
Other intangible assets	0.19 %	0.21 %	0.47 %	0.22 %	0.24 %	0.19 %	0.27 %
Return on average tangible stockholders' equity (ROATCE) (non-GAAP)	10.91 %	10.18 %	7.36 %	9.94 %	11.51 %	10.55 %	8.85 %
<b>Adjusted return on average tangible stockholders' equity:</b>							
Return on average tangible stockholders' equity (ROATCE) (non-GAAP)	10.91 %	10.18 %	7.36 %	9.94 %	11.51 %	10.55 %	8.85 %
Add: Impact of non-recurring adjustments							
Terminated merger related expenses, net of tax	— %	— %	2.45 %	0.54 %	0.28 %	— %	0.68 %
Write-off of Guardian Mortgage tradename, net of tax	— %	— %	0.26 %	— %	— %	— %	— %
Disposal of ATMs, net of tax	— %	— %	0.65 %	— %	— %	— %	— %
Adjusted ROATCE (non-GAAP)	10.91 %	10.18 %	10.72 %	10.48 %	11.79 %	10.55 %	9.53 %
<b>Adjusted total noninterest expense:</b>							
Total noninterest expense (GAAP)	\$ 68,110	\$ 62,722	\$ 73,673	\$ 64,664	\$ 63,875	\$ 130,832	\$ 125,703
Less: Non-recurring adjustments:							
Terminated merger related expenses	—	—	(8,010)	(1,633)	(1,046)	—	(3,535)
Write-off of Guardian Mortgage trade name	—	—	(828)	—	—	—	—
Disposal of ATMs	—	—	(2,042)	—	—	—	—
Total adjustments	—	—	(10,880)	(1,633)	(1,046)	—	(3,535)
Adjusted total noninterest expense (non-GAAP)	\$ 68,110	\$ 62,722	\$ 62,793	\$ 63,031	\$ 62,829	\$ 130,832	\$ 122,168
<b>Adjusted efficiency ratio:</b>							
Efficiency ratio (GAAP)	64.52 %	65.19 %	74.66 %	65.83 %	66.42 %	64.84 %	66.23 %
Less: Impact of non-recurring adjustments							
Terminated merger related expenses	— %	— %	(8.12)%	(1.67)%	(1.09)%	— %	(1.86)%
Write-off of Guardian Mortgage tradename	— %	— %	(0.84)%	— %	— %	— %	— %
Disposal of ATMs	— %	— %	(2.07)%	— %	— %	— %	— %
Adjusted efficiency ratio (non-GAAP)	64.52 %	65.19 %	63.63 %	64.16 %	65.33 %	64.84 %	64.37 %

