



CCC INTELLIGENT SOLUTIONS HOLDINGS INC.

INVESTOR PRESENTATION

FEBRUARY 25, 2025

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The Company believes these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to the Company's financial condition and results of operations. The Company believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends in and in comparing the Company's financial measures with other similar companies, many of which present similar non-GAAP financial measures to investors. These non-GAAP financial measures are subject to inherent limitations as they reflect the exercise of judgments by management about which expense and income are excluded or included in determining these non-GAAP financial measures. Please refer to the reconciliations of these measures below to what the Company believes are the most directly comparable measures evaluated in accordance with GAAP.

This presentation also includes certain projections of non-GAAP financial measures. Due to the high variability and difficulty in making accurate forecasts and projections of some of the information excluded from these projected measures, together with some of the excluded information not being ascertainable or accessible, CCC is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measures without unreasonable effort. Consequently, no disclosure of estimated comparable GAAP measures is included and no reconciliation of the forward-looking non-GAAP financial measures is included for these projections.



BUSINESS AND PRODUCT **OVERVIEW**



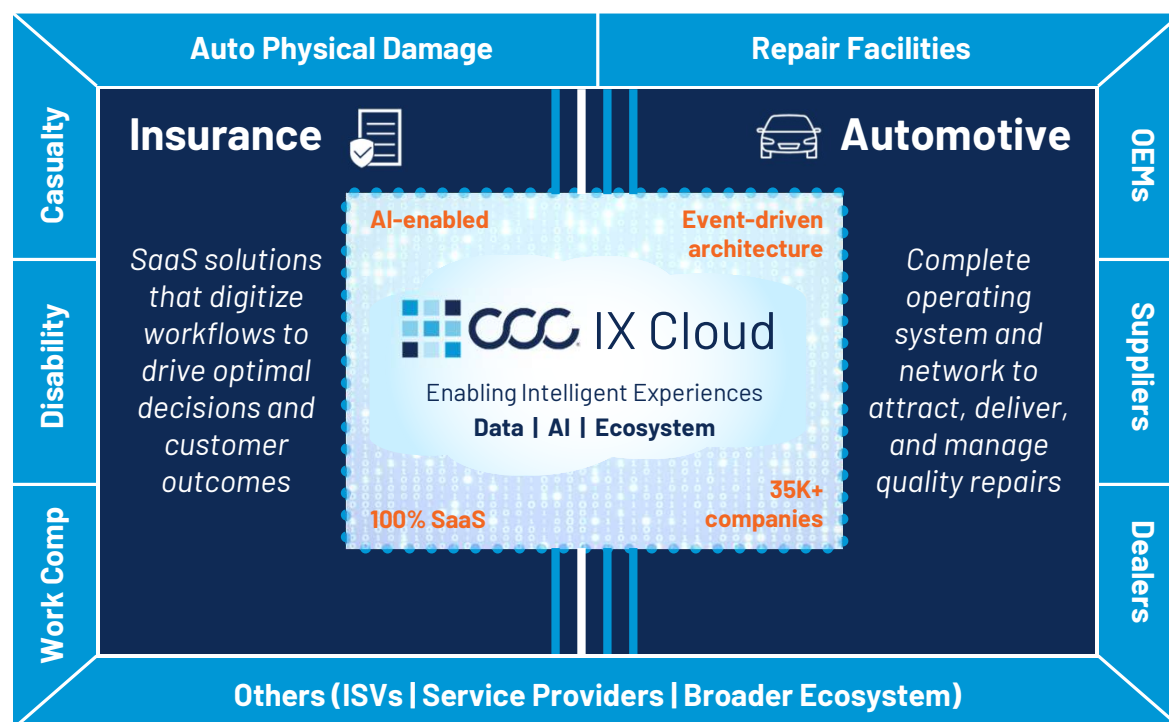
CCC: THE SAAS PLATFORM FOR THE INSURANCE ECONOMY

Our platform helps customers drive revenue and profitability across >\$100 billion of transactions annually

Comprehensive suite of **Auto Physical Damage** (APD) solutions for **300+ insurers⁽¹⁾**

Leading **injury and disability** claims solutions across Casualty, Disability, and Work Comp lines

Multiple **additional growth pathways** into P&C and Life & Disability insurance lines of business



Complete **operating system** to attract, deliver, and manage repairs for **30,500+ repair facilities⁽²⁾**

Network solutions to enhance **OEM value and customer experience** across vehicle lifecycle

E-commerce solutions to enable **parts sales** from more than **5,500 parts suppliers**

Integrations and data to connect **other participants** to CCC network






1. Includes self-insurers and other entities processing insurance claims

2. Includes other entities that estimate damaged vehicles

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CCC AT A GLANCE

 Mission-critical for insurers and repairers	35K+ TOTAL CUSTOMERS
 Trusted and relied upon by our customers	99% GROSS DOLLAR RETENTION ⁽¹⁾
 Demonstrated customer expansion	106% NET DOLLAR RETENTION ⁽¹⁾
 Durable, long-term organic growth	11% 2019-2024 REVENUE CAGR ⁽²⁾
 Strong operating leverage and margins	42% 2024 ADJUSTED EBITDA MARGIN

1. Year to date as of December 31, 2024. See "Definitions" in Appendix

2. Revenue excludes Casualty 1st Party Clinical (divested 2020)

INVESTMENT HIGHLIGHTS

Large, resilient TAM ready for digitization



AI-enabled SaaS platform powered by 100% multi-tenant cloud⁽¹⁾



Blue chip customer base with strong account retention and ongoing growth potential



Mission-critical, deeply-integrated software with multiple network effects



Highly-recurring and visible SaaS revenue model delivered via multi-year subscriptions



20+ consecutive years of revenue growth and profitability⁽²⁾



Highly experienced team delivering strong growth in equity value for 20+ years

1. Solutions rely on CCC and third-party hosted storage or processing, including public infrastructure

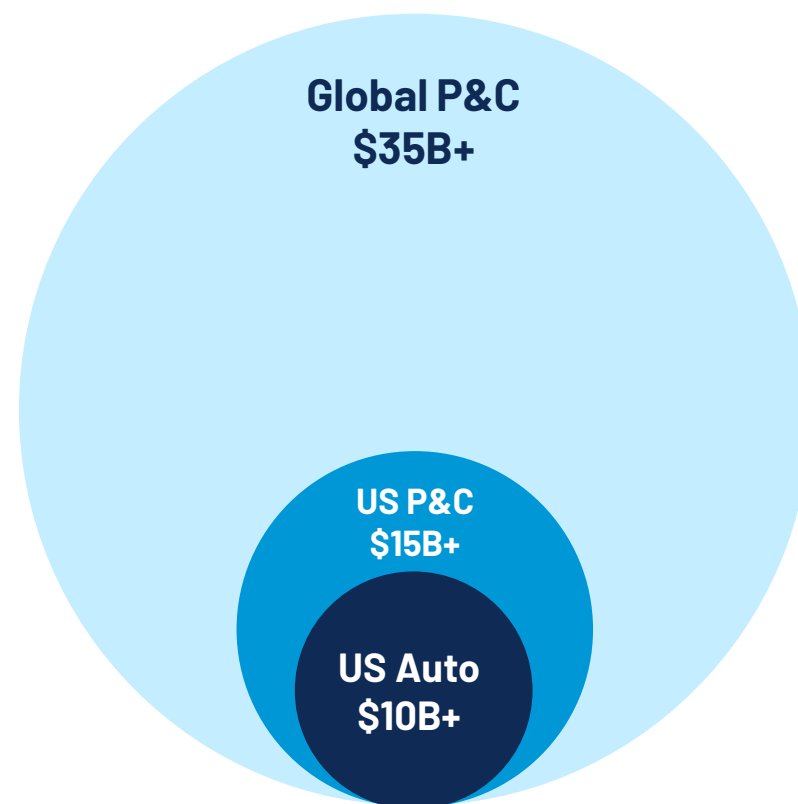
2. Excludes Casualty 1st Party Clinical (divested 2020) and discontinued Europe and Consumer Services businesses (discontinued 2001)

Source: CCC data

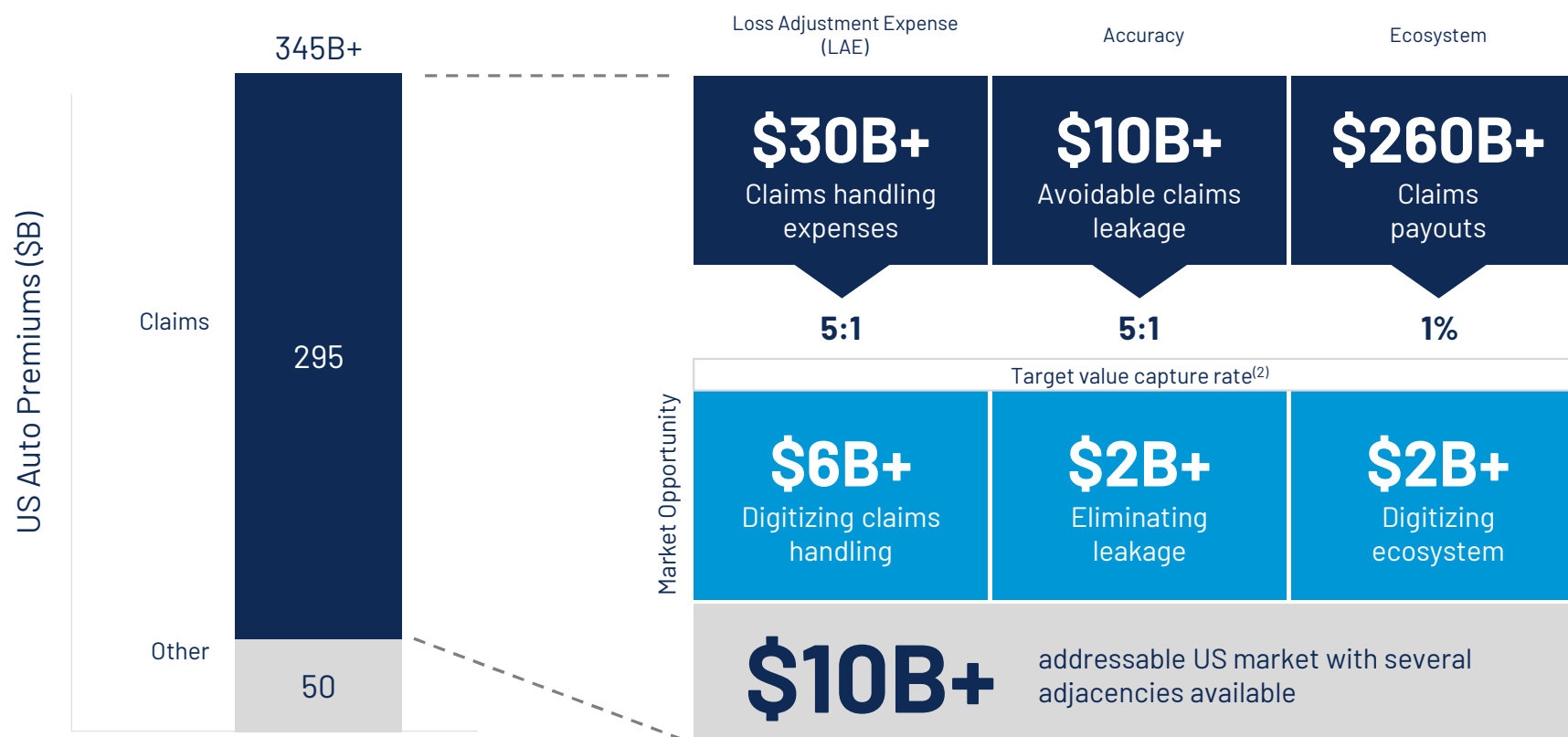
LARGE GLOBAL ADDRESSABLE MARKET



CCC Total Addressable Market⁽¹⁾



\$10B+ MARKET OPPORTUNITY IN US AUTO⁽¹⁾



1. Based on 2023 assessment

2. Long-run target based on accelerating industry demand for digital solutions

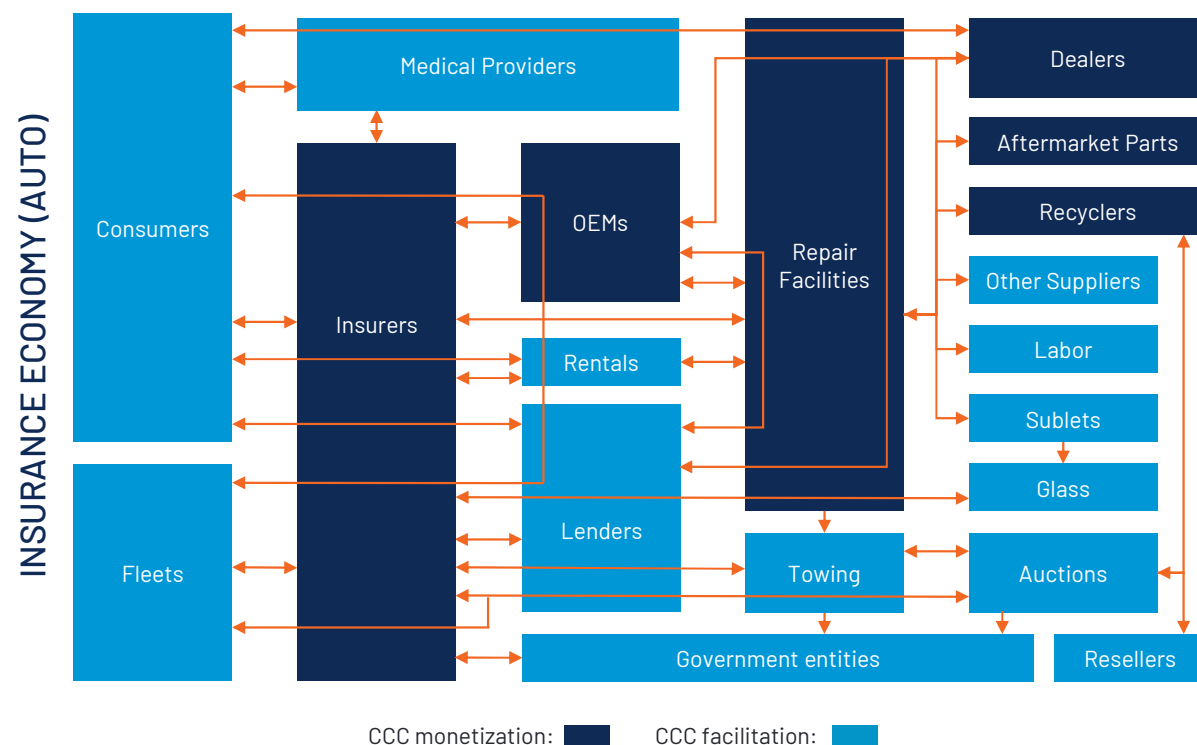
Source: A.M. Best © A.M. Best Company – used by permission, CCC data and management estimates, McKinsey as of April 2020



US AUTO INSURANCE ECONOMY **OVERVIEW**



GROWING MULTI-SIDED NETWORK



CCC STATS

\$100B+

ANNUAL TRANSACTIONS

\$1T+

HISTORICAL DATA

35K+

COMPANIES

- 300+ Insurers (26 of Top 30)
- 30.5k+ Repair Facilities
- 5.5k+ Parts Suppliers
- All Major OEMs

Solutions rely on CCC and third-party hosted storage or processing, including private and public infrastructure
Source: CCC data

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CCC SOLUTIONS ADDRESS MARKET NEEDS

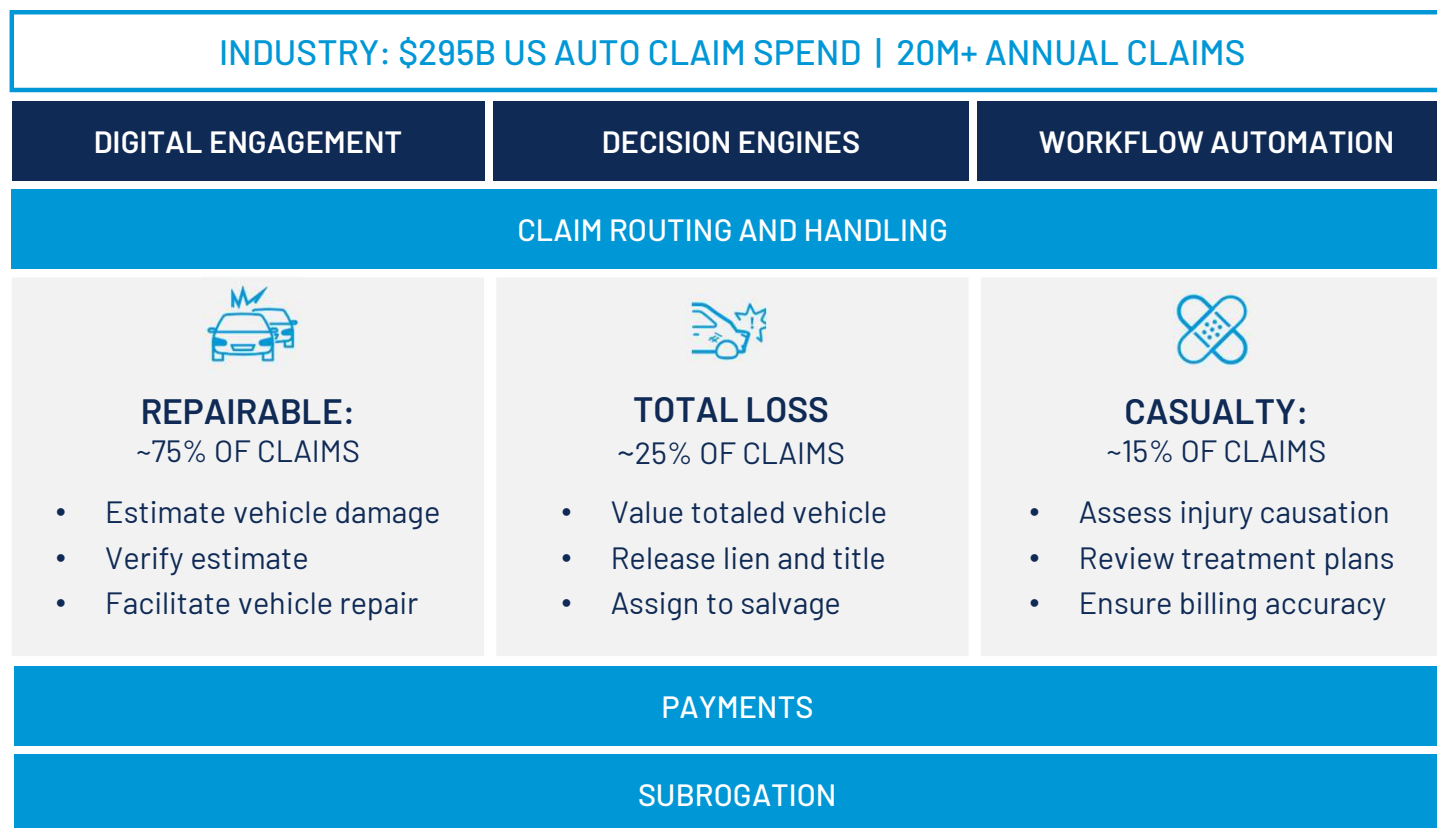
	INSURANCE	REPAIR	PARTS & OTHER
Industry Leading Solutions	SaaS solutions that digitize workflows to drive optimal decisions and customer outcomes <ul style="list-style-type: none"> Digital engagement Decision engines Workflow automation 	Complete repair facility operating system to attract, deliver, and manage repairs <ul style="list-style-type: none"> Lead generation Repair operations Back-office functions 	Integrations and data that connect OEMs, dealers, parts suppliers, lenders, TNCs, rental, tow & more <ul style="list-style-type: none"> Network connections Data and analytics Workflow automation
Sample Solutions	<ul style="list-style-type: none"> Estimating Workflow Total Loss Mobile Claims Intelligent APD Casualty Subrogation Payments 	<ul style="list-style-type: none"> Estimating DRP Shop Mgmt CRM Diagnostics Intelligent APD Business Office Payments 	<ul style="list-style-type: none"> Parts Ordering Parts Promotion Parts Dashboards Recycled Parts Diagnostics OEM Networks Payments Ecosystem
Revenue Model	Subscription (bundled solutions) Recurring transaction (volume-based)	Subscription (tiered packages) Subscription Add-Ons	Subscription (tiered packages) Recurring transaction (percent of GMV)
% of Revenue ⁽¹⁾	48%	44%	7%

1. Excluding China, as of December 31, 2024

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INSURANCE: KEY CLAIMS ACTIVITIES



INDUSTRY OVERVIEW

1,000+

AUTO INSURERS
IN THE US

- Top 30 auto insurers represent >85% of market²
- Focused on digital customer experiences, profitable growth, and AI-driven automation

CCC LEADERSHIP

300+

AUTO INSURANCE
CUSTOMERS

- 26 of top 30 US auto insurers use CCC²
- Growth via new customers, cross-sell, ecosystem expansion, and innovation

1. Casualty claims typically accompany either a Repairable or Total Loss claim

2. Based on 2023 Net Written Premium

Source: CCC data, A.M. Best © A.M. Best Company – used by permission

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INSURANCE: REAL-WORLD AI DEPLOYMENT AT ENTERPRISE SCALE

100+ INSURERS USING CCC AI IN PRODUCTION

5+ YRS OF AI DEPLOYED IN MARKET

300+ AI MODELS DEVELOPED

>\$1T OF HISTORICAL DATA

CLAIM ROUTING AND HANDLING

Seamless integration of AI into CCC tools

REPAIRABLE: ~75% OF CLAIMS



CCC Estimate – STP

World's first AI touchless estimating solution in market

40+ INSURERS SINCE LAUNCH IN Q4 2021

TOTAL LOSS: ~25% OF CLAIMS



Total Loss Routing

Computer vision and other AI for total loss routing

~5 MILLION ANNUAL TRANSACTIONS

CASUALTY: ~15% OF CLAIMS



Injury Causation

AI and biomechanical injury analysis

30+ MILLION INJURY ANALYSES SINCE 2020

SUBROGATION

AI rules and workflow to digitize subrogation

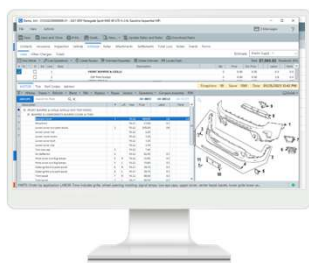
INSURANCE PACKAGES DRIVE EXPANSION POTENTIAL



ESTIMATING EXAMPLE

CORE

Staff completes work via software



Estimating

Estimate created by staff in field

ADVANCED

Enhanced efficiency via digital tools



Mobile

Desk staff creates estimate via photos

INTELLIGENT

Deeply integrated AI drives automation



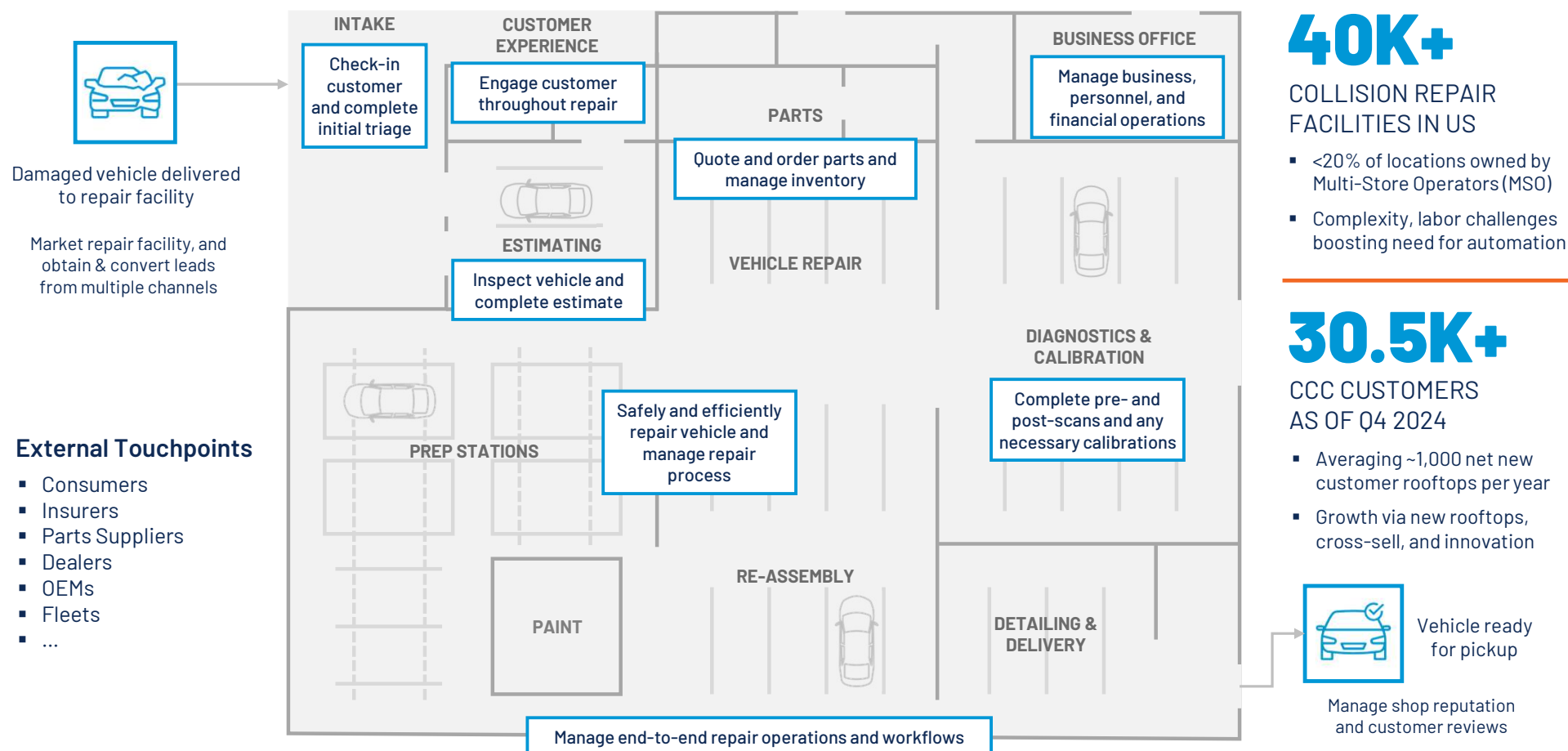
Estimate - STP

AI auto-completes initial estimate

Ongoing advances in digitization create additive growth opportunities across CCC solution categories



REPAIR: CCC ONE IS REPAIR FACILITY OPERATING SYSTEM

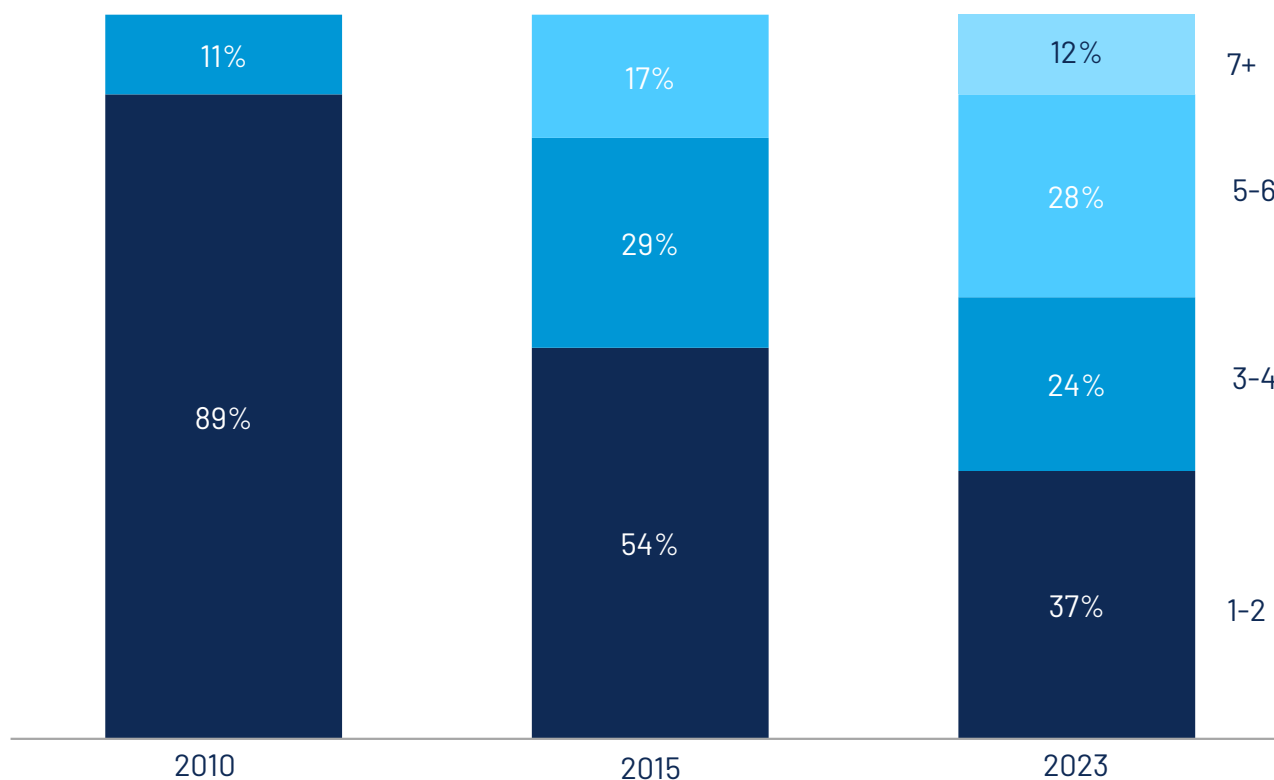




REPAIR: PROVEN EXPANSION

Share Of Repair Facility Customers By # Of Subscribed Solutions

SOURCE: CCC



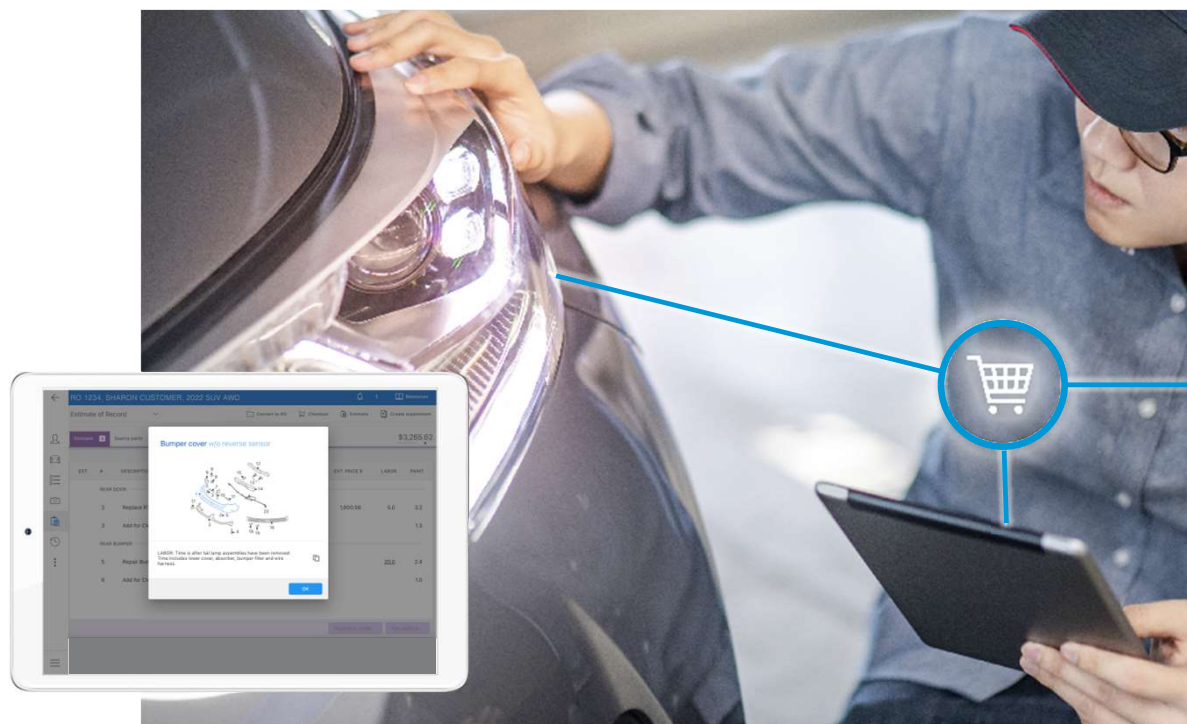
+40%

REVENUE PER REPAIR
FACILITY SINCE 2020

+60%

GROWTH IN CUSTOMERS
USING 5+ SOLUTIONS
SINCE 2020

PARTS: INTEGRATED PARTS ORDERING IN CCC ONE



- Electronic collision parts **ordering and invoicing** directly in CCC ONE
- ~**16% of parts** market GMV digitally ordered through CCC ONE in 2024 ⁽¹⁾
- ~**50%** subscription / ~50% transaction

25,000+

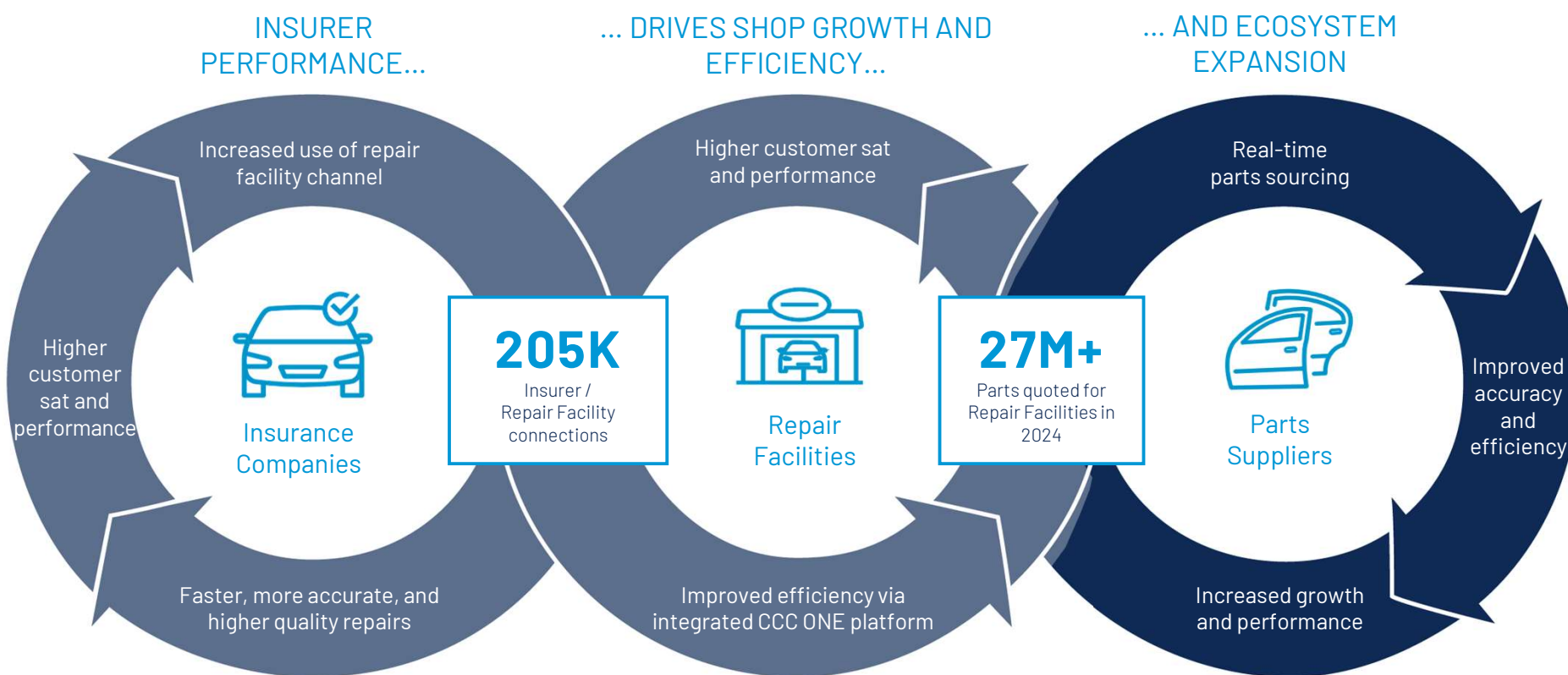
REPAIR FACILITIES ELIGIBLE TO ORDER PARTS ELECTRONICALLY IN CCC ONE

5,500+

CONNECTED PARTS SUPPLIERS

1. As of December 31, 2024

NETWORK EFFECT REINFORCES CCC PLATFORM





EVOLUTIONIQ

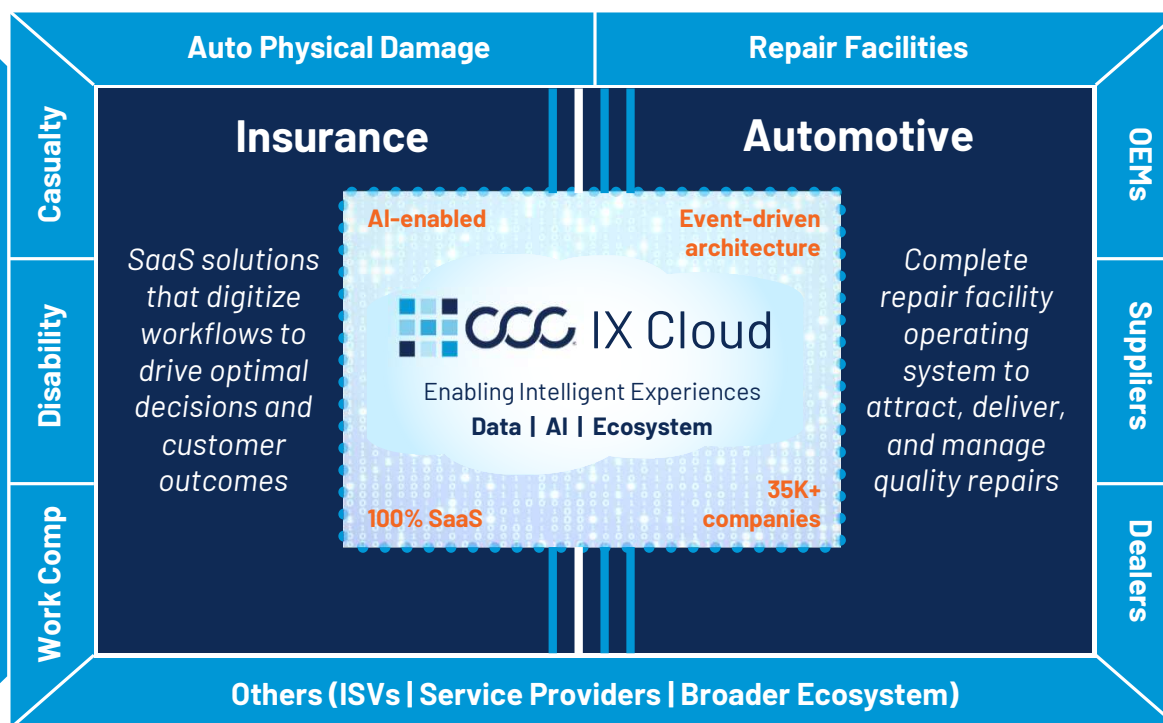


EVOLUTIONIQ REINFORCES AND ADVANCES CCC'S VISION OF **INTELLIGENT EXPERIENCES**

EvolutionIQ

Leading AI-powered claims resolution platform for disability and injury claims

- Pioneered AI-based next best action claims guidance in **disability** and **workers' compensation**
- Extracts insights from medical documents via AI for **disability, work comp, casualty, and general liability**
- Proven ROI with strong customer satisfaction



Highly complementary, industry-leading, AI combination

Combines two AI pioneers and leaders delivering real-world results to customers

Broadens CCC's capabilities in NLP and Generative AI

Next Best Action platform extensible across broader CCC customer base

Many pathways for durable, long-term growth

STRATEGIC RATIONALE



High-growth SaaS business model delivering real AI results in claims

EvolutionIQ pioneered the use of AI powered **Next Best Action** recommendations in insurance claims, revolutionizing how disability and injury claims are resolved and driving hard customer ROI and consumer benefit



Strengthens and expands CCC TAM via attractive market adjacencies

Transformative solutions to address rising medical inflation and complexity, strengthening offerings to existing CCC customers while adding new customer types and opening new revenue streams within the insurance economy



Highly complementary to existing CCC portfolio and technology

Injury claims resolution is ~10% of current CCC revenues, with **EvolutionIQ** AI capabilities enhancing CCC auto casualty suite while also providing pathway to bringing next best action solutions to rest of CCC's 35,000 customers



Reinforces and accelerates CCC's strategy of **Intelligent Experiences**

Extends scope of CCC's multi-sided network across the insurance economy, with advanced AI unlocking data to deliver new intelligent experiences that realize new levels of simultaneous customer, consumer, and employee value



EVOLUTIONIQ IS AI POWERED DISABILITY AND INJURY CLAIMS RESOLUTION PLATFORM

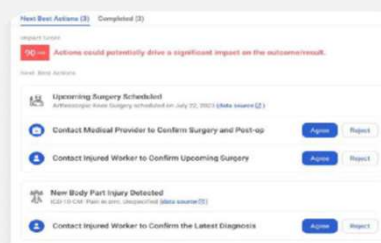
Who is EvolutionIQ?

- Cloud-native **disability and injury claims platform powered by transformative AI**
- Pioneering **Next Best Action** solution transforms complex claims data into actionable insights and tactical guidance for claims professionals
- Proven track record of delivering significant ROI while helping injured Americans return to their productive lives sooner
- Focused on disability and injury claims resolution, a large and growing part of the insurance economy burdened by accelerating medical complexity

KEY SOLUTIONS

Claims Guidance

Empower claims professionals with **Next Best Actions** to optimize claimant interactions and claim resolution



Medical Summarization

Decode medical documents, build claim comprehension, and accelerate decisions with AI-driven insights



2019

Founded

\$10 billion+

Claims Processed Annually

High-Growth SaaS

Business Model

~200

Employees

75%+

Gross Margins

~95%

Gross Dollar Retention

150%+

Net Dollar Retention

7 of Top 15

Disability Carriers

THE PROBLEM: ACCELERATING COMPLEXITY IS CREATING CHALLENGES FOR INSURERS AND CONSUMERS

Claims handling complexity is growing rapidly...



**LABOR
SHORTAGES**



**MEDICAL
INFLATION**



**INCREASING
COGNITIVE LOAD**

... Creating challenges for everyone



Staffing Limitations

New adjusters struggle to ramp and managers struggle to scale



Failure to Intervene Early

Missing the critical window where actions have the most impact



Increased STD → LTD Conversion

People not back to work and living productive lives



Claims Leakage

Errors leading insurers to pay more than what they owe



Degraded Experience

Delays with reduced claimant and employee satisfaction

DISABILITY AND INJURY CLAIMS ARE RIPE FOR **INTELLIGENT EXPERIENCES**

Each Claim is an Impossible Big Data Problem:



The complexity of a single claim is often too much for humans to process real time... yet the average claims examiner is responsible for **100+ claims at a given time**

EVOLUTIONIQ: PURPOSE-BUILT TO ELEVATE CLAIMS PROFESSIONALS AND RESOLVE COMPLEXITY





EVOLUTIONIQ DELIVERS SUBSTANTIAL CUSTOMER ROI WITH ATTRACTIVE, DURABLE ECONOMIC MODEL





CCC AND EVOLUTIONIQ HAVE SHARED DNA



Top-Tier Talent

High-caliber professionals who set industry standards



Innovative Culture

Joint deep history of solving complexity through innovation



Broad Installed Base

Strong relationships with customers and the communities they serve



Customer Focus

Purpose built, mission specific solutions

Enduring commitment to delivering tangible ROI to customers while empowering claims professionals to create a better environment for all stakeholders – **where life just works**

TRANSACTION SUMMARY

Transaction Overview



- \$730 million transaction value (net of acquired cash)
- Approximately 59% cash / 41% stock consideration, including senior management⁽¹⁾
- Cash consideration to be funded through cash on balance sheet and an additional \$225 million term loan

Target Financial Overview



- 2025E revenue of \$45 - \$50 million
- 100 - 200 bps incremental accretion to CCC's organic revenue growth near-term
- 2025E gross margins in line with CCC's
- Modestly EBITDA negative near-term with positive free cash flow; EBITDA margins expected to normalize over medium term
- CCC's pro forma net leverage approximately 2.0x at close

Timing



- Definitive agreement signed on December 19, 2024
- Transaction closed January 6, 2025

Share Repurchase Authorization

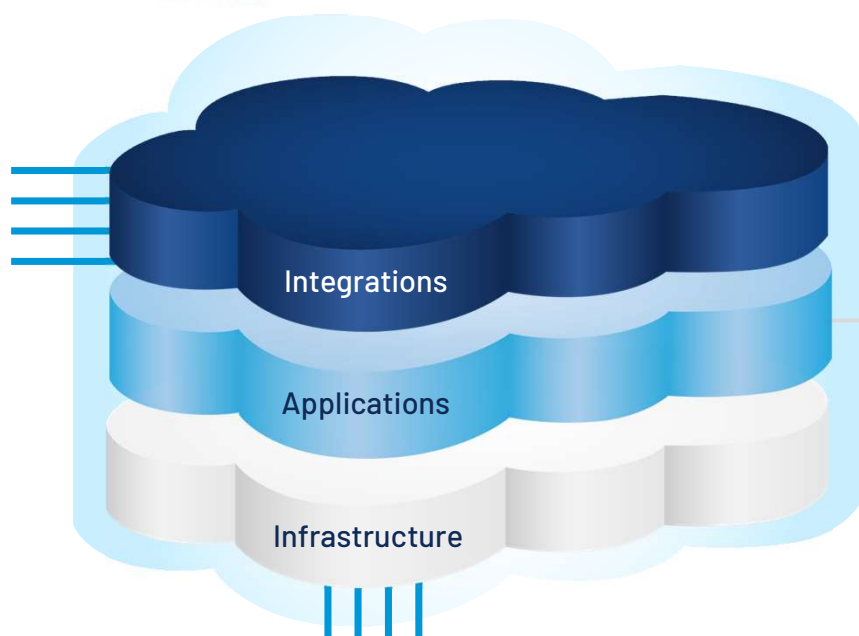


- \$300 million authorization to be funded with available liquidity and free cash flow
- Demonstrates confidence in free cash flow and future benefits of acquisition, and underscores CCC's commitment to drive shareholder returns



TECHNOLOGY: OVERVIEW

MODERN, CLOUD-BASED PLATFORM



Multi-tenant cloud architecture | **Modern UI**

BENEFITS TO CUSTOMERS AND BUSINESS ⁽¹⁾

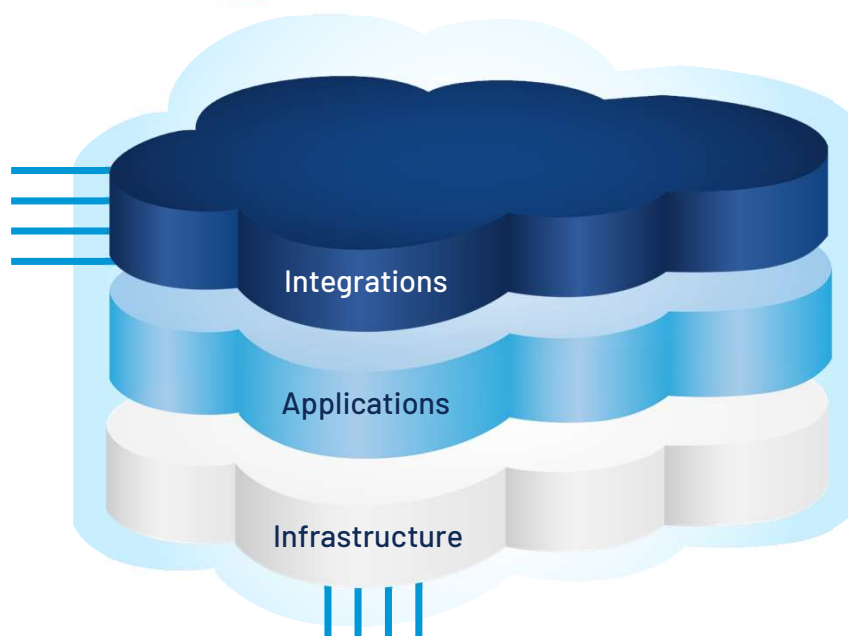
- Scalable ▶ 5.2B database txns / day
- Reliable ▶ 99.91%uptime⁽²⁾
- Continuous innovation ▶ 1,900+ releases annually
- Rapid product expansion ▶ Extensible technology
- Mission critical ▶ ~850K registered users

>\$1 BILLION of R&D Investment over the past 10 years

1. As of December 31, 2024
 2. Average uptime achieved since January 2020
 Source: CCC data
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NEW EVENT-DRIVEN ARCHITECTURE ACCELERATES INNOVATION



Multi-tenant cloud architecture | Modern UI

BENEFITS OF EVENT-DRIVEN ARCHITECTURE

Event-driven architecture

- Facilitates real-time, hyperscale sharing of business events as they occur across P&C insurance economy
- Federates diverse datasets and proactively provides insights with access to AI models as a service
- Streamlines customer deployments of new solutions and increases ways CCC solutions can be used together
- Accelerates customers' ability to innovate via unique workflows and partner configurations
- Overlays onto CCC's existing applications, workflows, and customer and partner systems

Accelerates deployment of **Intelligent Experiences** across the P&C insurance economy



CCC IX CLOUD POWERS COMPLICATED, HYPER-LOCAL DECISIONS

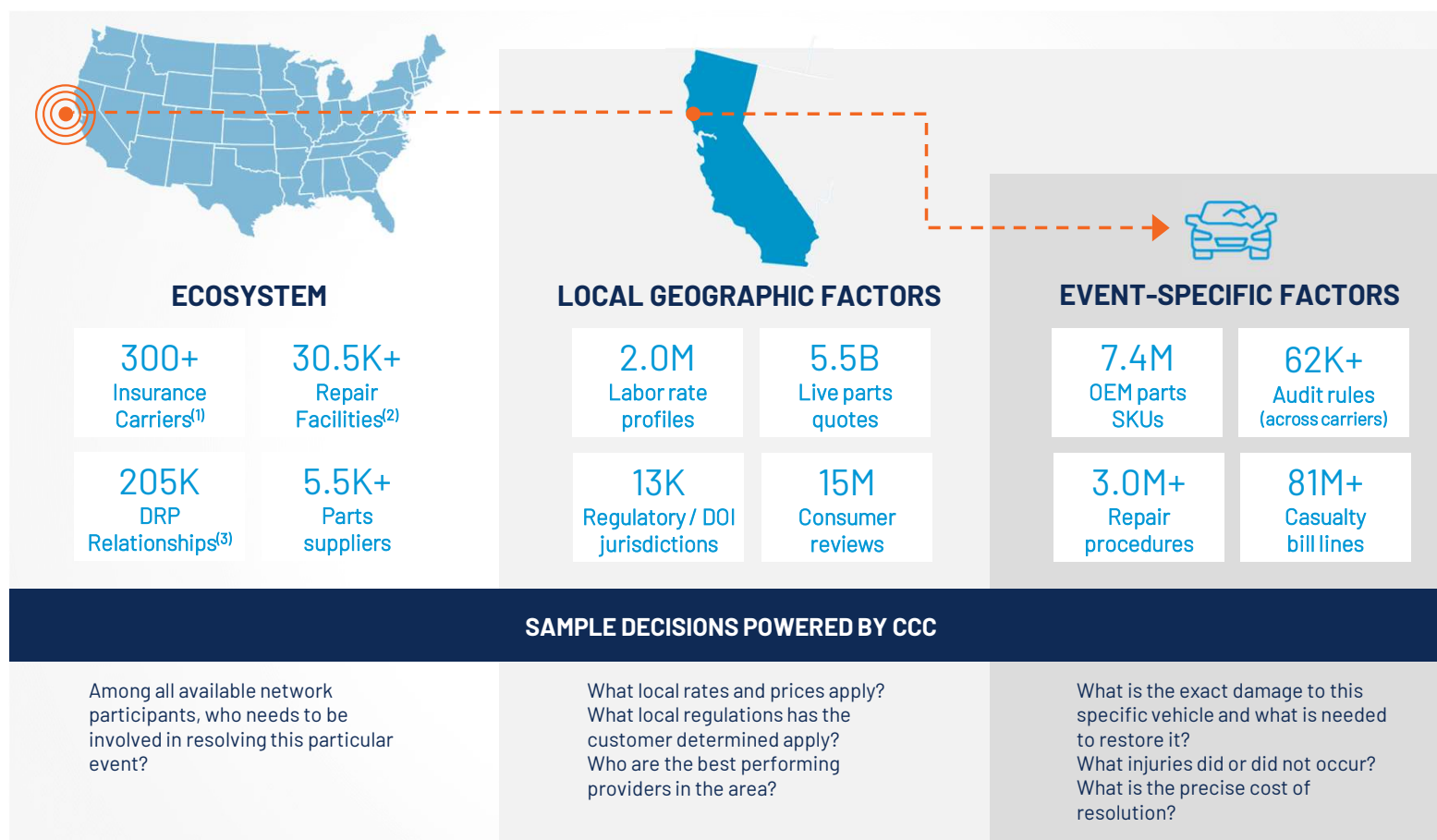
CCC is the definitive platform on which major decisions are made throughout the auto insurance economy



Example Auto Collision

1. Includes self-insurers and other entities processing insurance claims
2. Includes other entities that estimate damaged vehicles
3. Direct Repair Program

Source: CCC data





WELL-POSITIONED TO ADDRESS EVOLVING INDUSTRY DYNAMICS

TRENDS IMPACTING OUR INDUSTRY

Vehicle Complexity

- EVs
- Autonomous
- Car Parts

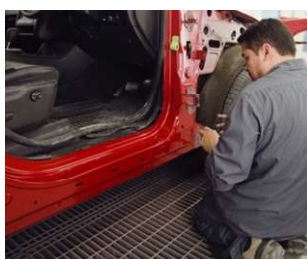
Digital Engagement and Efficiency

- Mobile
- Imaging
- Automation

Emerging Technology

- AI
- Analytics
- Data

SAMPLE CCC SOLUTIONS



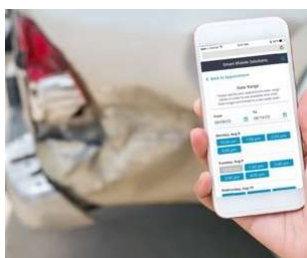
CCC Repair Methods

2.5M+ integrated collision repair procedures⁽¹⁾



CCC Parts Network

Integrated, real-time parts inventory sourcing and ordering



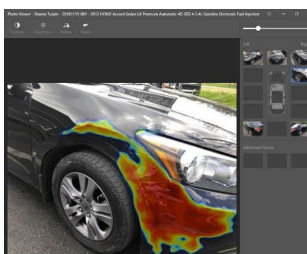
CCC Mobile

Comprehensive mobile suite to guide policyholder through claim journey



CCC Payments

Integrated electronic payments across the CCC network⁽²⁾



CCC AI

Industry-leading AI powered by >\$1T of historical accident-related data



CCC Diagnostics

Integrated platform to manage collision diagnostics for ADAS-enabled vehicles

1. As of December 31, 2023

2. CCC payments enables business-to-business payments through an integration with a payment processing partner.

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FINANCIAL OVERVIEW



FINANCIAL HIGHLIGHTS

1	2	3
High Recurring Revenue	Durable Growth Profile	Expanding Margins
<ul style="list-style-type: none">• 96% recurring software revenue⁽¹⁾• 3-5 year average contract length• 99% Gross Dollar Retention⁽¹⁾	<ul style="list-style-type: none">• Consistent revenue growth over 20+ consecutive years⁽²⁾• 7-10% long-term target• Numerous expansion opportunities	<ul style="list-style-type: none">• 78% adjusted gross profit margin⁽³⁾• Scaling R&D investments to drive innovation and long-term growth• “Rule of 50” Company

1. As of December 31, 2024. See “Definitions” in Appendix

2. Revenue excludes Casualty 1st Party Clinical (divested 2020) and discontinued Europe and Consumer Services businesses (discontinued 2001)

3. Adjusted gross profit and adjusted gross profit margin are non-GAAP financial measures. Adjusted gross profit margin is calculated as Adjusted gross profit divided by Revenue, excluding divested product line. See “Disclaimer-Non-GAAP Financial Measures. 78% adjusted gross profit margin calculated as of December 31, 2024

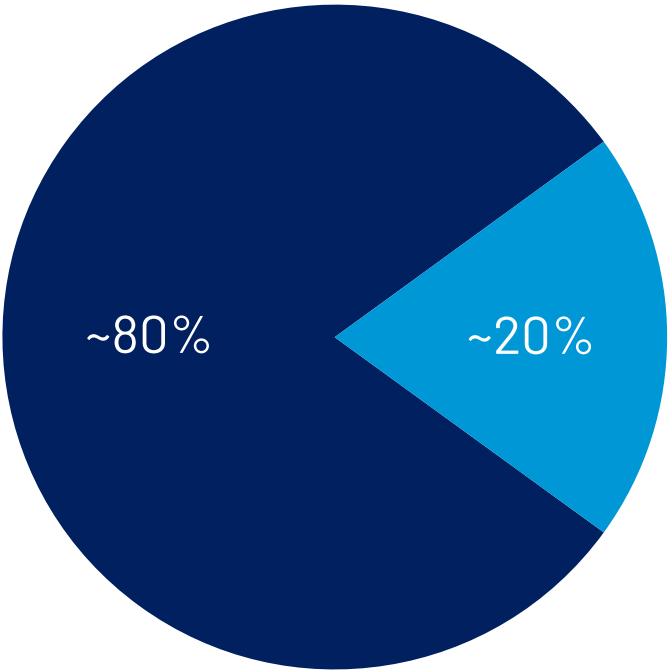
1

HIGH RECURRING REVENUE



Subscription Revenue

- Repair
- Insurance
- Parts
- China



Transactional Revenue

- Insurance (~15%)
- Parts (~2%)
- Emerging Solutions (~2%)
- Other (~1%)

Recurring Software Revenue

96%

Professional Services / Other

4%

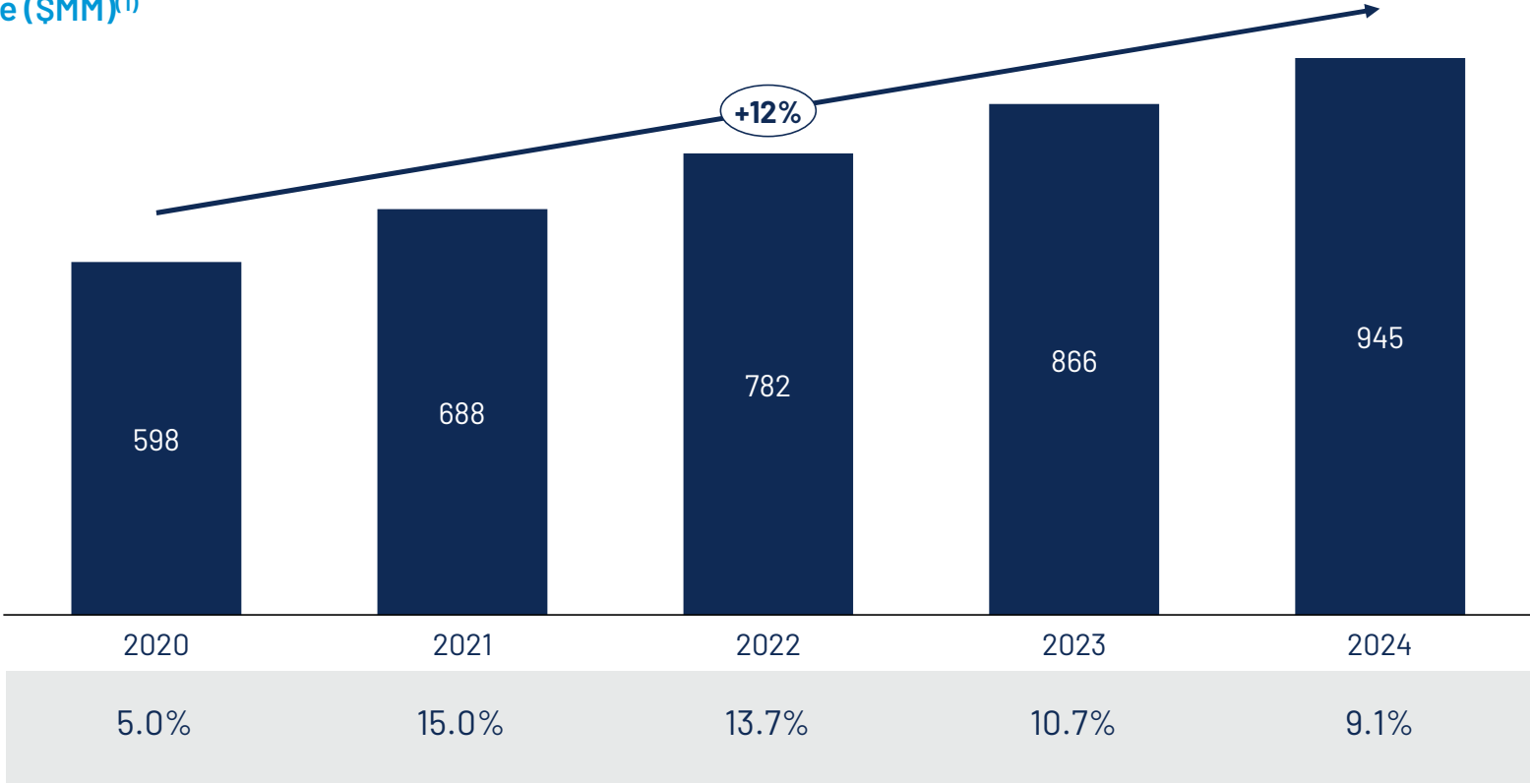
As of December 31, 2024. See "Definitions" in Appendix.
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2



CONSISTENT REVENUE GROWTH

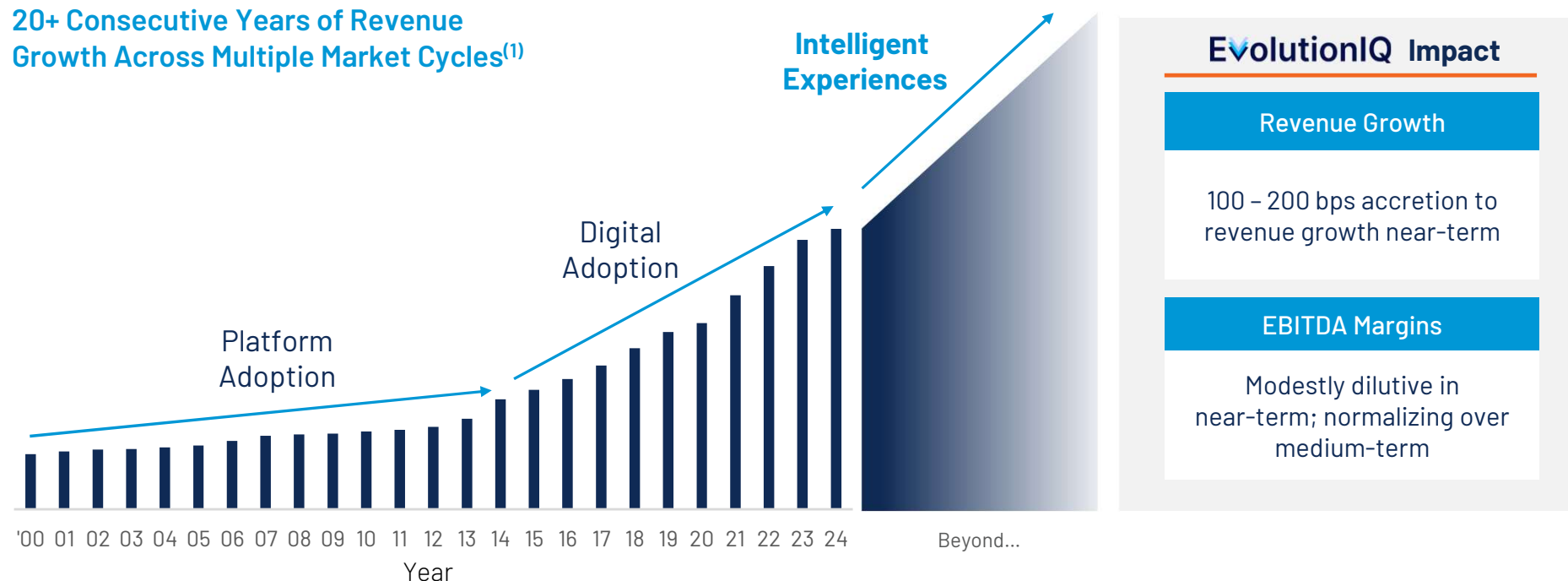
Total Revenue (\$MM)⁽¹⁾



1. Revenue excludes Casualty 1st Party Clinical (divested 2020).
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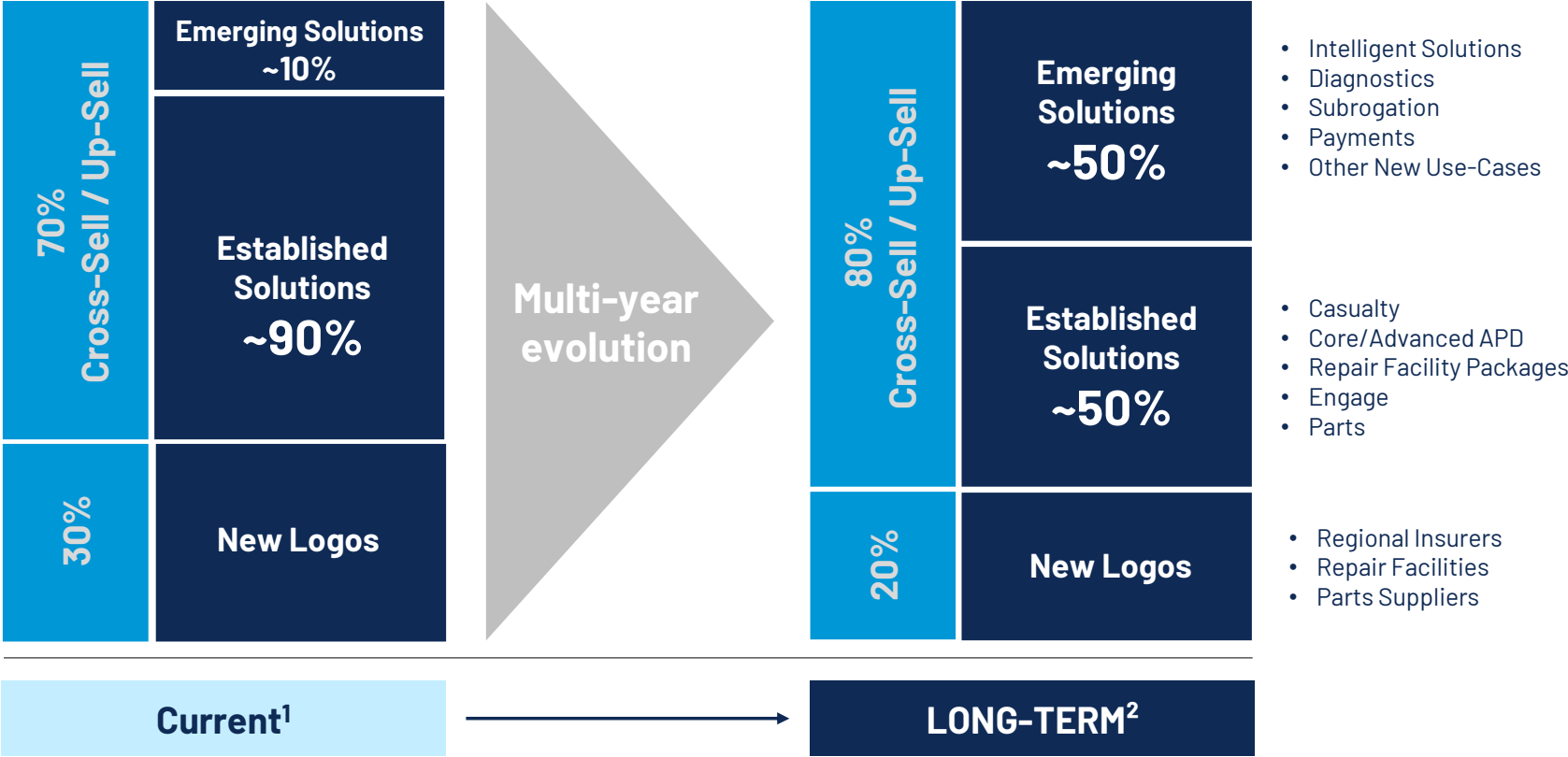
INTELLIGENT EXPERIENCES WILL DEFINE OUR NEXT DECADE OF GROWTH

20+ Consecutive Years of Revenue Growth Across Multiple Market Cycles⁽¹⁾



By pioneering **Intelligent Experiences** for the P&C insurance economy and strategic adjacencies, we are on a mission to shape a world where **life just works**.

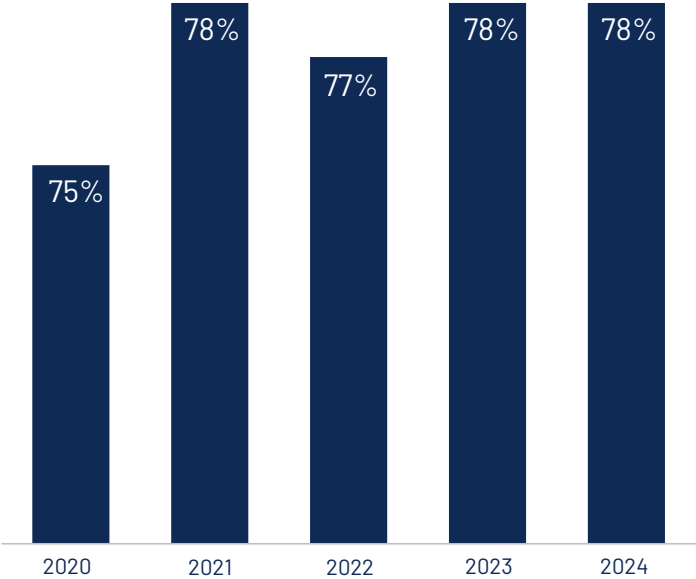
PATH TO ORGANIC 7-10% LONG-TERM REVENUE GROWTH



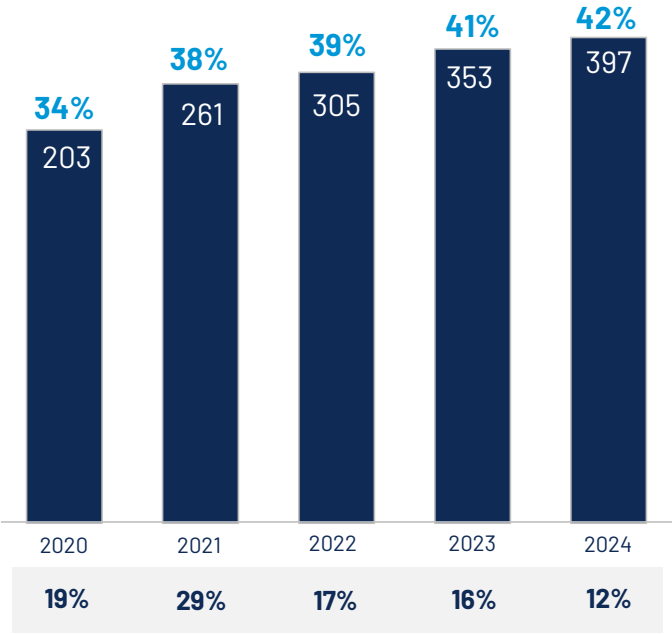
1. As of December 31, 2024
2. Excludes EvolutionIQ
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CONSISTENT MARGIN EXPANSION

Adj. Gross Profit Margin ⁽¹⁾(%)



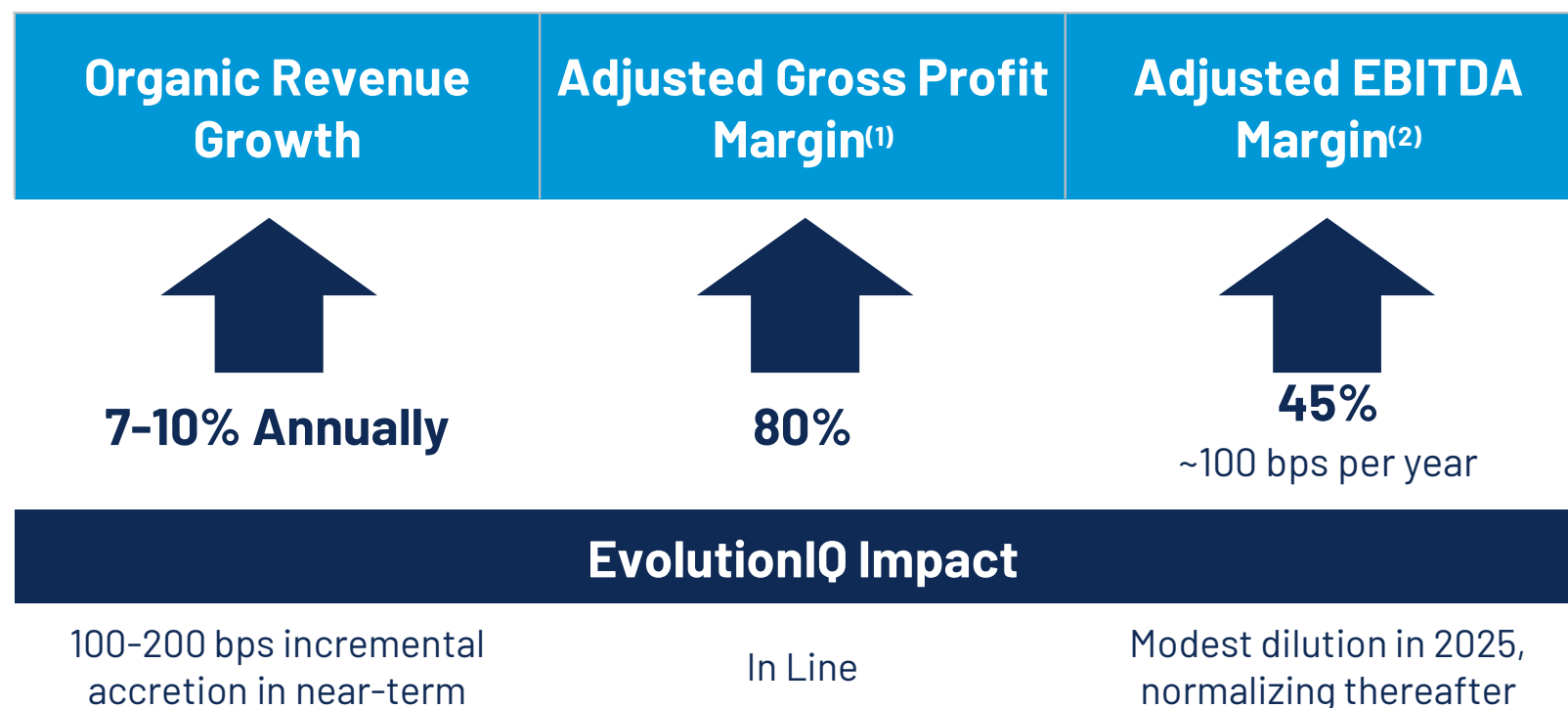
Adj. EBITDA / Margin ⁽²⁾(\$MM/%)



1. Adjusted gross profit and adjusted gross profit margin are non-GAAP financial measures. Adjusted gross profit margin is calculated as adjusted gross profit divided by revenue, excluding divested product line. Full-year adjusted gross profit margin is as of 12/31/2023. See "Disclaimer-Non-GAAP Financial Measures."

2. Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP financial measures. Adjusted EBITDA Margin is calculated as Adjusted EBITDA divided by revenue, excluding divested product line. Full-year Adjusted EBITDA, Adjusted EBITDA Margin and Adjusted EBITDA growth are as of 12/31/2023. See "Disclaimer-Non-GAAP Financial Measures" and the Appendix for a reconciliation to the most directly comparable GAAP measures.

LONG-TERM TARGETS



1. Adjusted gross profit and adjusted gross profit margin are non-GAAP financial measures. Adjusted gross profit margin is calculated as Adjusted gross profit divided by Revenue, excluding divested product line. See "Disclaimer-Non-GAAP Financial Measures."
2. Adjusted EBITDA and adjusted EBITDA margin are non-GAAP financial measures. Adjusted EBITDA margin is calculated as Adjusted EBITDA divided by Revenue, excluding divested product line. See "Disclaimer-Non-GAAP Financial Measures" and the Appendix for a reconciliation to the most directly comparable GAAP measure

GROWTH LEVERS DRIVE FUTURE PERFORMANCE





SOLUTION SPOTLIGHT

INTELLIGENT EXPERIENCE: *FIRST LOOK*

Enables insurers to ingest and analyze photos from multiple sources so they can leverage AI more flexibly and comprehensively across claims handling and appraisal process

CCC's Innovation

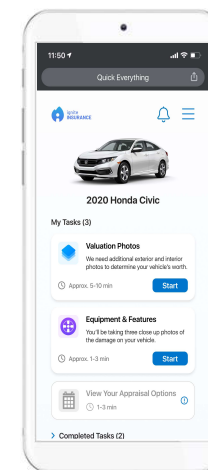
- **Multi-channel** photo ingestion
- **Guided** consumer experience
- **Enables accelerated, AI-enabled** decisions

Positioned to Succeed

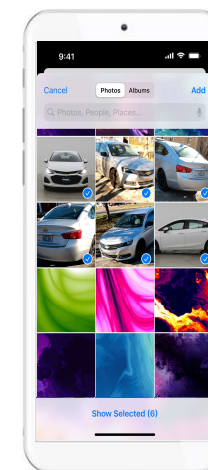
- **Extensive** mobile and AI capabilities
- **Deep integration** to downstream workflows
- **Extensible** via CCC Intelligent Experience Cloud

Market Opportunity

- Claims handling is a large insurer LAE expense
- Expands use cases for mobile and AI
- Extends CCC into claims handling workflows



Vehicle Info Capture



Photos from multiple channels (consumer, salvor, repair facility, tow, etc.)

CCC's Innovation

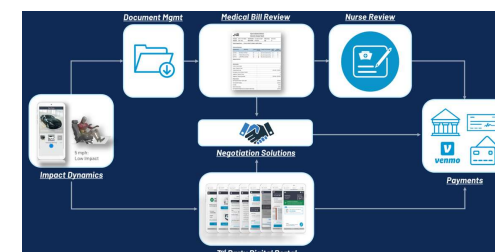
- **Industry-leading** bill review capabilities
- **Impact Dynamics** to accelerate and improve decisions
- **Partner ecosystem** for additional customer value

Positioned to Succeed

- **Integrated portfolio** with full-service suite of solutions
- **AI-powered** tools reduce carrier's internal expenses
- **Higher customer value** from linking APD + Casualty

Market Opportunity

- Medical inflation is persistent, long-term challenge
- Low workforce tenure driving need for simplification
- Large cross-sell whitespace with existing customers

[illegible]

INTELLIGENT EXPERIENCE: *SUBROGATION*

Industry's first AI-platform for inbound and outbound subrogation that helps insurers efficiently identify potentially liable parties, pursue recoveries, and pay what they owe

CCC's Innovation

- **AI automation** using carrier-configured rules
- **Proven success** in improving indemnity and LAE
- **Network effect** combining outbound and inbound

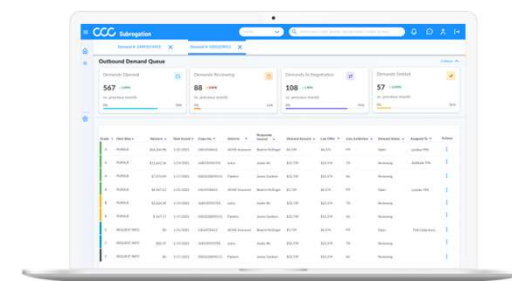
Positioned to Succeed

- **Unique data and models** deliver differentiated value
- **Direct synergies** with other CCC solutions
- **Existing integrations** help deployment

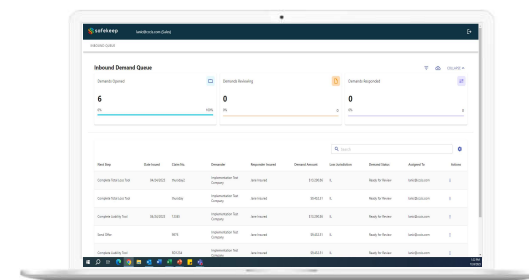
Market Opportunity

- 10-15% of claims are subrogated
- Billions of LAE spent annually on subrogation tasks
- Still in early innings on digitization

CCC Outbound Subrogation



CCC Inbound Subrogation



INTELLIGENT EXPERIENCE: *ESTIMATING FOR REPAIRERS*

Artificial intelligence “jumpstarts” estimating process for collision repairers to reduce non-value added steps in preparing damage estimates

CCC's Innovation

- **Mobile solution** used by 100k+ repairer facility users
- **AI** to detect panel deformation
- **Authoring engine** to predict additional likely damage

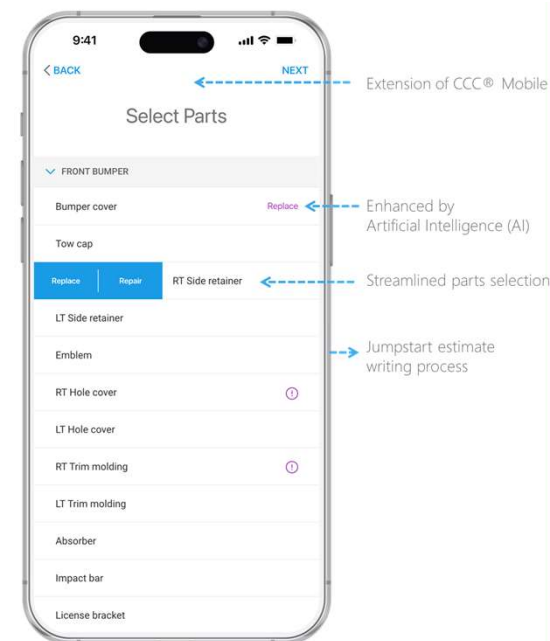
Positioned to Succeed

- **Integration** with industry-leading CCC ONE
- **Mass adoption** of mobile solution in marketplace
- **Continuously improving AI** using feedback loops

Market Opportunity

- Complete 80% of estimate in <2 min (vs 25+ min)
- Continue to reinforce CCC innovation position
- Establish long-term pathway to AI in repair

Mobile Jumpstart in CCC ONE



INTELLIGENT EXPERIENCE: *BACK-OFFICE EXPANSION*

Expanding CCC ONE into back office operations starting with fully-integrated payroll solution¹ designed specifically for repairers and the technicians they pay

CCC's Innovation

- **Repair Workflow** used by 10,000+ repairers
- **Payroll integration** to eliminate double entry
- **Partner enabled** to increase speed to market

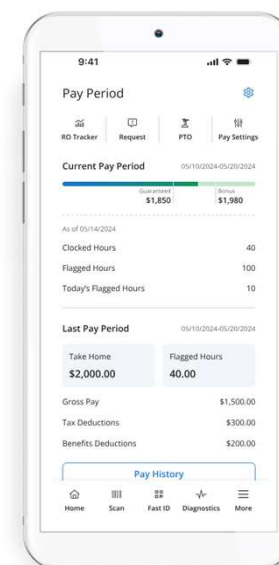
Positioned to Succeed

- **System of record** for computing gross pay today
- **Reach** created by vast network of shops
- **Only vertical payroll solution** for collision repair

Market Opportunity

- 200,000+ active employees in CCC ONE today
- Deep vertical integration creates unique differentiation
- \$10B+ of payroll calculated in CCC ONE today

CCC Payroll



INTELLIGENT EXPERIENCE: *PARTS*

Creating increased transparency in two-sided supply chain with intelligent workflow solutions to reduce manual communication and redundant data entry

CCC's Innovation

- **Shop Workflow** simplifies buying experience
- **Supplier Workflow** connects transparently with buyers
- **Strategic Parts Programs** facilitated

Positioned to Succeed

- **Large two-sided network** of buyers and sellers
- **20M+ quotes** facilitated daily
- **Deep integration** simplifies ecommerce workflow

Market Opportunity

- Intelligent workflow drives increased volume
- Insurers and OEMs benefit from ecosystem efficiency
- Long-term shift from manual to digital parts ordering

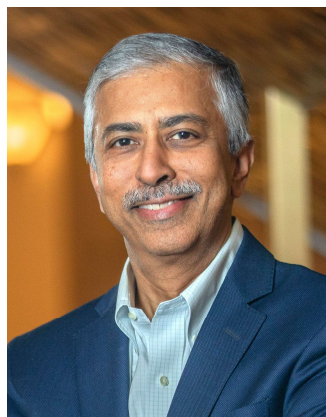




APPENDIX



EXPERIENCED MANAGEMENT TEAM



**GITHESH
RAMAMURTHY**
Chairman and Chief
Executive Officer
33 years with CCC



BRIAN HERB
Executive Vice
President, Chief
Financial Officer and
Chief Administrative
Officer
5 years with CCC



MARY JO PRIGGE
Executive Vice
President, Chief
Service Delivery
Officer
26 years with CCC



JOHN GOODSON
Executive Vice
President, Chief
Product and
Technology Officer
4 years with CCC

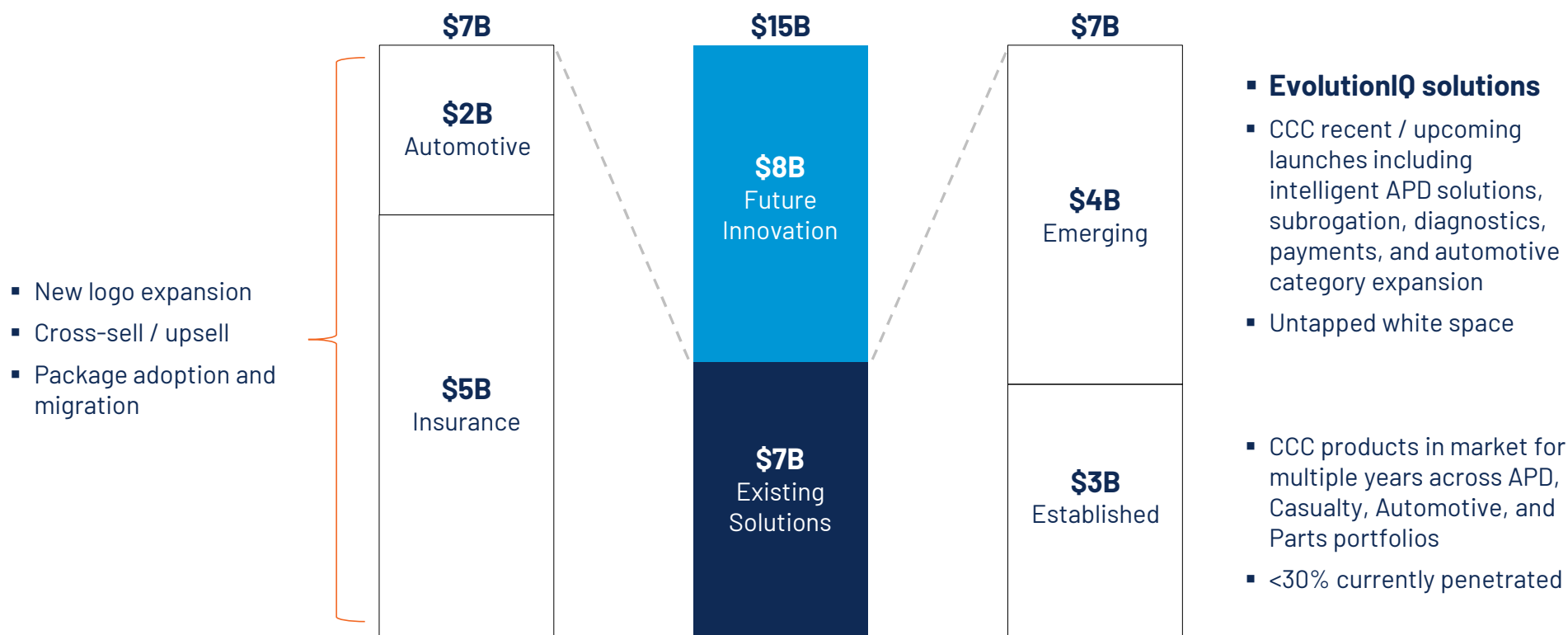


MARC FREDMAN
Senior Vice
President, Chief
Strategy Officer
10 years with CCC



TOTAL MARKET OPPORTUNITY FOR EXISTING SOLUTIONS⁽¹⁾ (INCLUDING EVOLUTIONIQ) IS LARGE AND GROWING

CCC All US P&C Addressable Market⁽²⁾





RECONCILIATION

(US \$ in millions)¹

	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>
	(\$17)	(\$249)	\$38	(\$90)	\$31
Net Income (Loss)					
Interest Expense	77	59	39	64	65
Interest Income	0	0	(1)	(16)	(12)
Income tax provision (benefit)	(5)	(26)	11	6	13
Depreciation and Amortization	116	123	127	135	124
EBITDA	\$172	(\$93)	\$215	\$98	\$220
Stock-based compensation expense and related employer payroll tax	11	262	112	148	178
Goodwill and intangible asset impairment charges	0	0	0	83	0
Change in fair value of warrant liabilities	0	65	(26)	15	(14)
Change in fair value of derivative instruments	13	(8)	(6)	6	5
Income from derivative instruments	0	0	0	(6)	(7)
Plaintiff litigation costs	0	0	1	5	4
M&A and integration costs	0	0	2	3	9
Business combination transaction and related costs, including secondary offering costs	1	12	1	2	2
Lease abandonment	0	3	6	0	0
Contract termination costs	0	0	3	0	0
Lease overlap costs	0	4	1	0	0
Change in fair value of contingent consideration	0	0	(0)	0	(0)
Gain on sale of cost method investment	0	0	(4)	0	0
(Income) costs related to divestiture	0	2	(1)	0	0
Loss on early extinguishment of debt	9	15	0	0	0
Private equity deal costs	0	0	0	0	0
First Party Clinical Services - Revenue	(35)	0	0	0	0
First Party Clinical Services - Cost of Revenue	31	0	0	0	0
Adjusted EBITDA - Non-GAAP	\$203	\$261	\$305	\$353	\$397
Adjusted EBITDA Margin	34%	38%	39%	41%	42%

1. Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP financial measures. Adjusted EBITDA margin is calculated as Adjusted EBITDA divided by revenue, excluding divested product line. See "Disclaimer-Non-GAAP Financial Measures."



RECONCILIATION (CONTINUED)

(US \$ in millions)¹

	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>
Adjusted Gross Profit Calculation:					
Gross Profit	\$424	\$493	\$569	\$636	\$714
Amortization of acquired technologies	26	26	27	26	9
Stock-based compensation and related employer payroll tax	0	14	6	9	10
Impairment of acquired technologies	0	0	0	0	0
Contract termination costs	0	0	3	0	0
Business combination transaction costs	0	1	0	0	0
First Party Clinical Services – Gross Profit	(3)	0	0	0	0
Adjusted Gross Profit¹	\$448	\$534	\$605	\$672	\$733
Gross Profit Margin	67%	72%	73%	73%	76%
Adjusted Gross Profit Margin¹	75%	78%	77%	78%	78%

1. Adjusted gross profit and adjusted gross profit margin are non-GAAP financial measures. Adjusted gross profit margin is calculated as Adjusted gross profit divided by Revenue, excluding divested product line. See "Disclaimer-Non-GAAP Financial Measures."

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DEFINITIONS

Term	Definition
Net Dollar Retention	Calculated by dividing (a) annualized software revenue recorded in the last month of the measurement period for unique billing accounts that generated revenue during the corresponding month of the prior year by (b) Software annualized software revenue as of the corresponding month of the prior year. The calculation includes changes for these billing accounts, such as additional solutions purchased, changes in pricing and transaction volume, but does not reflect revenue for new customer billing accounts added. The calculation excludes: 1) one-time revenue related to volume true-ups and professional services (including implementation and consulting revenue), and 2) annualized software revenue for smaller customers with annualized software revenue below the threshold of \$100,000 for carriers and \$4,000 for shops.
Gross Dollar Retention	Calculated by dividing (a) annualized software revenue recorded in the last month of the measurement period in the prior year, reduced by annualized software revenue for unique billing accounts that are no longer customers as of the current period end by (b) annualized software revenue as of the corresponding month of the prior year. The calculation reflects only customer losses and does not reflect customer expansion or contraction for these billing accounts and does not reflect revenue for new customer billing accounts added. The calculation excludes: 1) changes in estimates for one-time revenue related to volume true-ups and professional services (including implementation and consulting revenue), and 2) annualized software revenue for smaller customers with annualized software revenue below the threshold of \$100,000 for carriers and \$4,000 for shops.
Recurring Software Revenue	Software subscriptions and hosted services are recognized over time and provide customers with the right to use the hosted software over the contract period without taking possession of the software and are billed on either a subscription or transaction basis. Software revenues are billed on a subscription or transaction basis under multi-year contracts for services.
Other Revenue	Comprised of professional services, implementation fees and other non-software services. Implementation fee revenue is recognized ratably over the contract period while other non-software services revenue is recognized in the period the service is performed.



Diluted Share Count at Various Prices – Excluding Restricted Stock Unit Grants under 2021 Equity Incentive Plan – as of December 31, 2024

(US \$ in millions, shares in millions)

Trading Price Per Share	\$10.00	\$11.00	\$12.00	\$13.00	\$14.00	\$15.00	\$16.00	\$17.00	\$18.00	\$19.00	\$20.00
Common Shares Outstanding											
Issued and outstanding @ 12-31-24 (excluding Sponsor Earnout)	620.6	620.6	620.6	620.6	620.6	620.6	620.6	620.6	620.6	620.6	620.6
Management Equity Compensation											
Options ¹	16.1	16.8	17.3	17.8	18.2	18.5	18.8	19.1	19.3	19.5	19.7
Earnouts											
Sponsor Earnout ²	0.0	0.0	0.0	8.6	8.6	8.6	8.6	8.6	8.6	8.6	8.6
CCC Shareholder Earnout ³	0.0	0.0	0.0	0.0	0.0	15.0	15.0	15.0	15.0	15.0	15.0
Fully Diluted Shares Outstanding⁴	636.7	637.3	637.9	647.0	647.4	662.7	663.0	663.3	663.5	663.7	663.9
Equity Value	\$ 6,367	\$ 7,011	\$ 7,655	\$ 8,411	\$ 9,063	\$ 9,941	\$10,608	\$ 11,276	\$ 11,943	\$ 12,611	\$ 13,279
(+) Net Debt ⁵ December 31, 2024	\$ 377	\$ 377	\$ 377	\$ 377	\$ 377	\$ 377	\$ 377	\$ 377	\$ 377	\$ 377	\$ 377
Enterprise Value	\$ 6,744	\$ 7,388	\$ 8,032	\$ 8,788	\$ 9,440	\$ 10,318	\$10,985	\$ 11,653	\$12,320	\$12,988	\$ 13,656

1. Total options of 23.3mm outstanding under the 2021 Equity Incentive Plan; dilution calculated using Treasury Stock Method with a weighted average strike price of \$3.11 per option.
2. Sponsor earnout shares of 8.6mm are issued and outstanding, subject to restrictions and cancelation if target price of \$13.00 is not achieved within 10 years of closing of the business combination agreement between Dragoneer Growth Opportunities Corp. and Cypress Holdings Inc. on July 30, 2021.
3. Existing shareholder earnout shares of 15.0mm are composed of a single tranche with target price of \$15.00 per share.
4. Fully diluted shares excludes the impact of restricted stock unit grants under the 2021 Equity Incentive Plan and purchases under the 2021 Employee Stock Purchase Plan after December 31, 2024.
5. Net debt consists of Term Loan B of \$776mm less cash balance of \$399mm.



Diluted Share Count – 2021 Equity Incentive Plan – Unvested Restricted Stock Unit Grants – as of December 31, 2024

(shares in millions)

Year Granted	2021	2022	2023	2024	Total
<u>Management Equity Compensation</u>¹	6.9	6.9	8.5	8.8	31.0
Restricted Stock Units ("R/S") – Time Vesting ²	1.6	5.6	7.0	7.7	21.9
R/S – Revenue Performance ³	–	0.7	0.8	0.5	2.0
R/S – EBITDA Margin Performance ⁴	–	–	0.8	0.5	1.3
R/S – Total Shareholder Return ⁵	5.3	0.6	–	–	5.9

1. Table outlines the total unvested restricted stock units granted and outstanding under the 2021 Equity Incentive Plan by year since July 30, 2021 when the business combination agreement between Dragoneer Growth Opportunities Corp. and Cypress Holdings Inc. was consummated.
2. 21.9mm of Restricted stock units granted with time-based vesting; which generally vest over 4 years from the grant date.
3. 2.0mm of Restricted stock units granted with cliff vesting based on the achievement of CCC's compound annual revenue growth rate percentage, and for 2022 grants, a minimum adjusted EBITDA margin. Expected vesting in Q1 2025 for 2022 grants, Q1 2026 for 2023 grants and Q1 2027 for 2024 grants. Amounts assume 100% vesting at target achievement.
4. 1.3mm of Restricted stock units granted with cliff vesting based on the achievement of CCC's cumulative adjusted EBITDA margin performance. Expected vesting in Q1 2026 for 2023 grants and Q1 2027 for 2024 grants. Amounts assume 100% vesting at target achievement.
5. 5.9mm of Restricted stock units granted with cliff vesting based on the achievement of CCC's total shareholder return during a specified performance period. Generally expected to vest in Q1 2025 for 2021 grants and Q1 2026 for 2022 grants. Amounts assume 100% vesting at target achievement.