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# Fourth Quarter & Full-Year 2025 Financial & Corporate Update

FEBRUARY 10, 2026

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Steven Stein, MD | *EVP, Chief Medical Officer*

Dave Gardner | *EVP, Chief Strategy Officer*

Mohamed Issa | *EVP, Head of US Oncology*

Matteo Trotta | *EVP, Head of US Dermatology*

# Forward looking statements

Except for the historical information set forth herein, the matters set forth in this presentation contain predictions, estimates and other forward-looking statements, including any discussion of the following: Incyte's financial guidance for 2026, including its expectations regarding sales of and demand for Jakafi and Opzelura and expected revenue contribution from other hematology and oncology products, including Nictimvo and Zynzy; the Company's ability to drive sustained, long-term growth; Incyte's strategic priorities and its plans for executing on the same; the potential and progress of programs in our pipeline, including INCA033989 (mutCALR), INCB160058 (JAK2V617Fi), INCA33890 (TGFBR2xPD1), INCB123667 (CDK2i), INCB161734 (KRASG12D), ruxolitinib cream and povercitinib; ongoing clinical trials and clinical trials to be initiated; expectations regarding regulatory submissions, approvals and launches for Jakafi XR, Opzelura in Europe, Zynzy, Monjuvi, and povercitinib; and 2026 newsflow items.

These forward-looking statements are based on Incyte's current expectations and subject to risks and uncertainties that may cause actual results to differ materially, including unanticipated developments in and risks related to: further research and development and the results of clinical trials possibly being unsuccessful or insufficient to meet applicable regulatory standards or warrant continued development; the ability to enroll sufficient numbers of subjects in clinical trials and the ability to enroll subjects in accordance with planned schedules; timing of clinical trials; determinations made by the FDA, EMA and other regulatory agencies; Incyte's dependence on its relationships with and changes in the plans of its collaboration partners; the efficacy or safety of Incyte's products and the products of Incyte's collaboration partners; the acceptance of Incyte's products and the products of Incyte's collaboration partners in the marketplace; market competition; unexpected variations in the demand for Incyte's products and the products of Incyte's collaboration partners; the effects of announced or unexpected price regulation or limitations on reimbursement or coverage for Incyte's products and the products of Incyte's collaboration partners; sales, marketing, manufacturing and distribution requirements, including Incyte's and its collaboration partners' ability to successfully commercialize and build commercial infrastructure for newly approved products and any additional products that become approved; greater than expected expenses, including expenses relating to litigation or strategic activities; variations in foreign currency exchange rates; and other risks detailed in Incyte's reports filed with the Securities and Exchange Commission, including its annual report on form 10-K for the year ended December 31, 2025. Incyte disclaims any intent or obligation to update these forward-looking statements.



# Opening Remarks & Business Progress

**Bill Meury** | *Chief Executive Officer*

# Incyte's *progress in* 2025

- 1 Core business delivered strong performance
- 2 Fundamentally changed the shape and maturity of pipeline – moving multiple assets from early- to late-stage development
- 3 Regulatory applications submitted for Jakafi XR™, Opzelura®, and povercitinib<sup>1</sup>
- 4 International business emerging as core growth driver
- 5 Evolution of leadership team

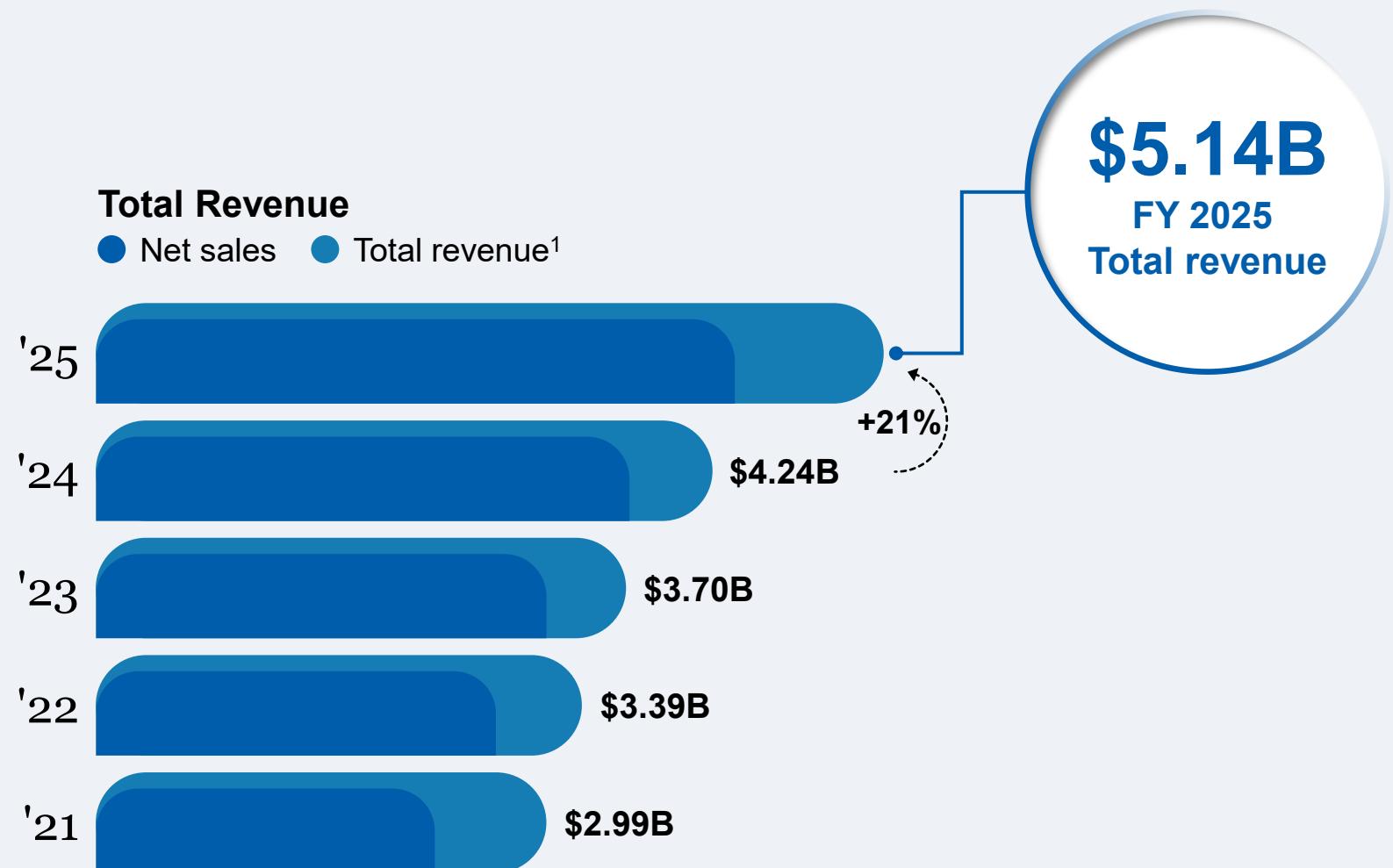
XR, extended release.

<sup>1</sup>Reflects Jakafi XR resubmission to U.S. FDA, Type II variation application in Europe for Opzelura in moderate atopic dermatitis, and MAA submission for povercitinib in hidradenitis suppurativa in 4Q25.

Total revenue growth of 21% compared to prior year

**\$1.51B** 4Q25 total revenue  
(+28% vs. 4Q24)

**\$5.14B** FY25 total revenue  
(+21% vs. FY24)



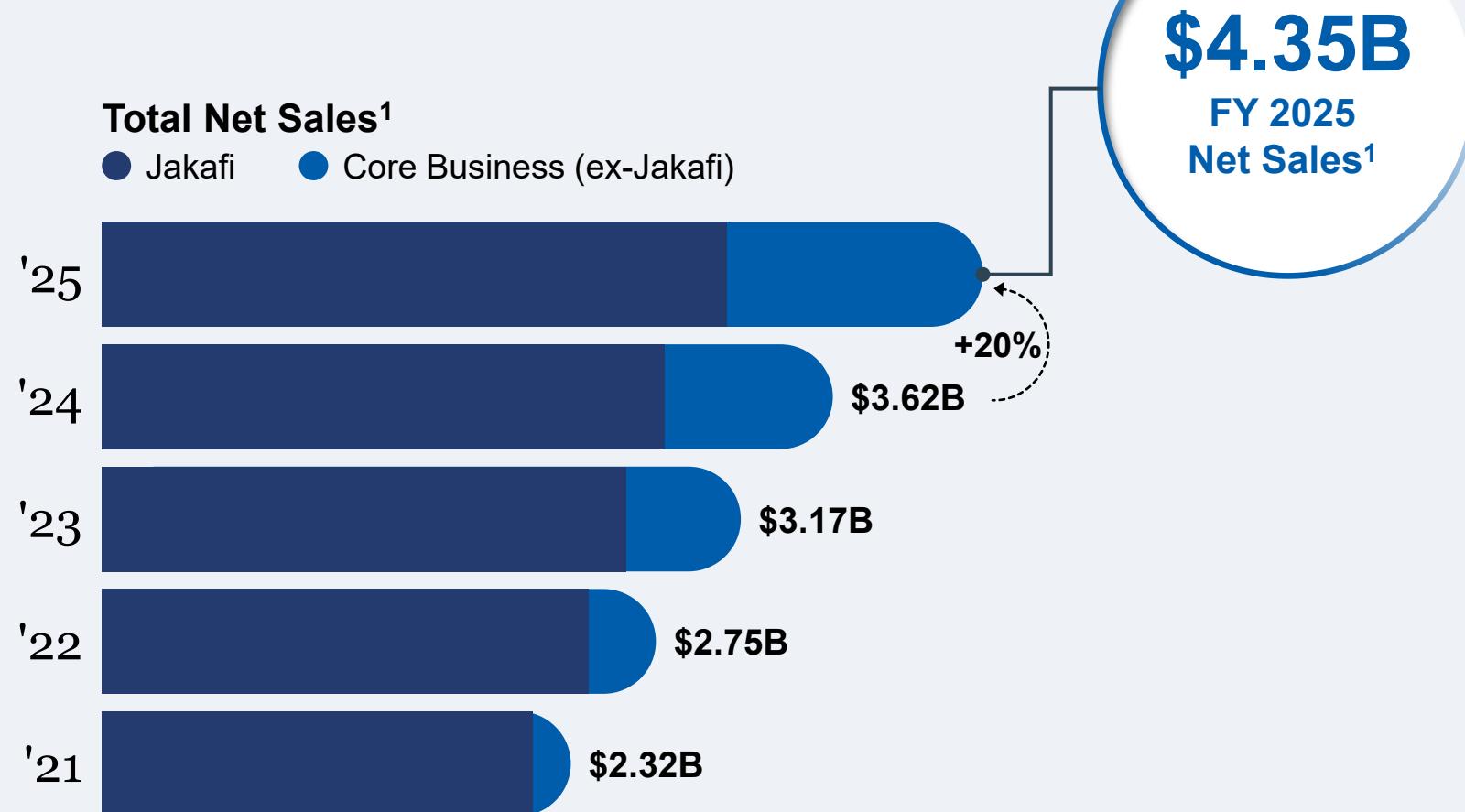
<sup>1</sup>Reflects net sales, royalty revenue, and milestone and contract revenue.

# Commercial execution delivers 20% growth in net sales

**\$1.22B** 4Q25 net sales  
(+20% vs. 4Q24)

**\$4.35B** FY25 net sales  
(+20% vs. FY24)

**Growth increasingly diversified**  
beyond Jakafi®



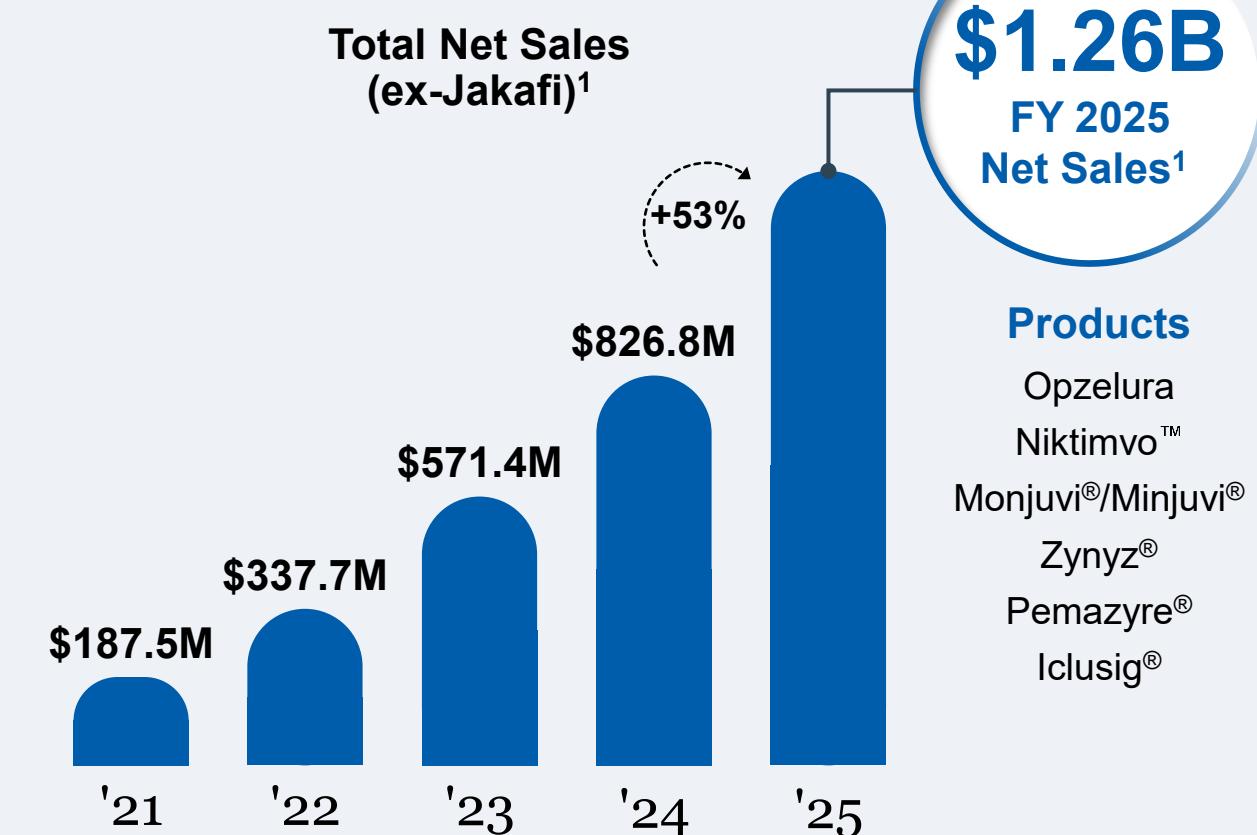
<sup>1</sup>Reflects net sales, excluding royalty revenue and milestone and contract revenue.

Core business (ex-Jakafi)  
has potential to be \$3-4B  
by 2030

**\$1.26B** FY25 total net sales (ex-Jakafi)

**+53%** YoY sales growth (2024 → 2025)

**Resilient revenue mix** lays foundation for  
**sustainable growth** into 2029+



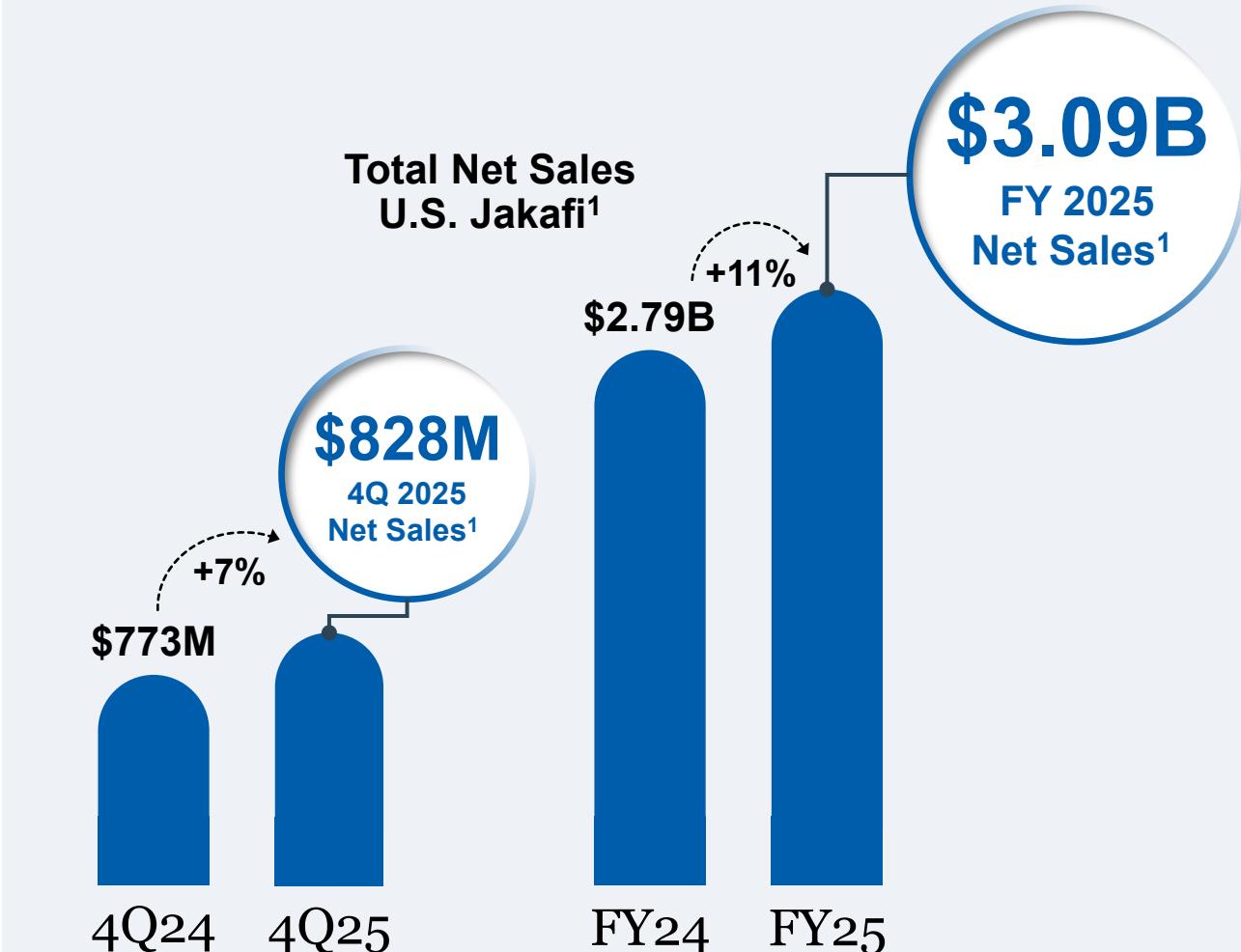
# Strong demand drives Jakafi growth in 2025 across all indications

**\$828M** 4Q25 net sales (+7% vs. 4Q24)

**\$3.093B** FY25 net sales (+11% vs. FY24)

Growth is broad based across **PV, MF and GVHD**

**\$3.22 - \$3.27B** 2026 net sales guidance



<sup>1</sup>Reflects net sales, excluding royalty revenue and milestone and contract revenue. GVHD, graft-versus-host disease; MF, myelofibrosis; PV, polycythemia vera

# Continued TRx growth for Opzelura in atopic dermatitis and vitiligo

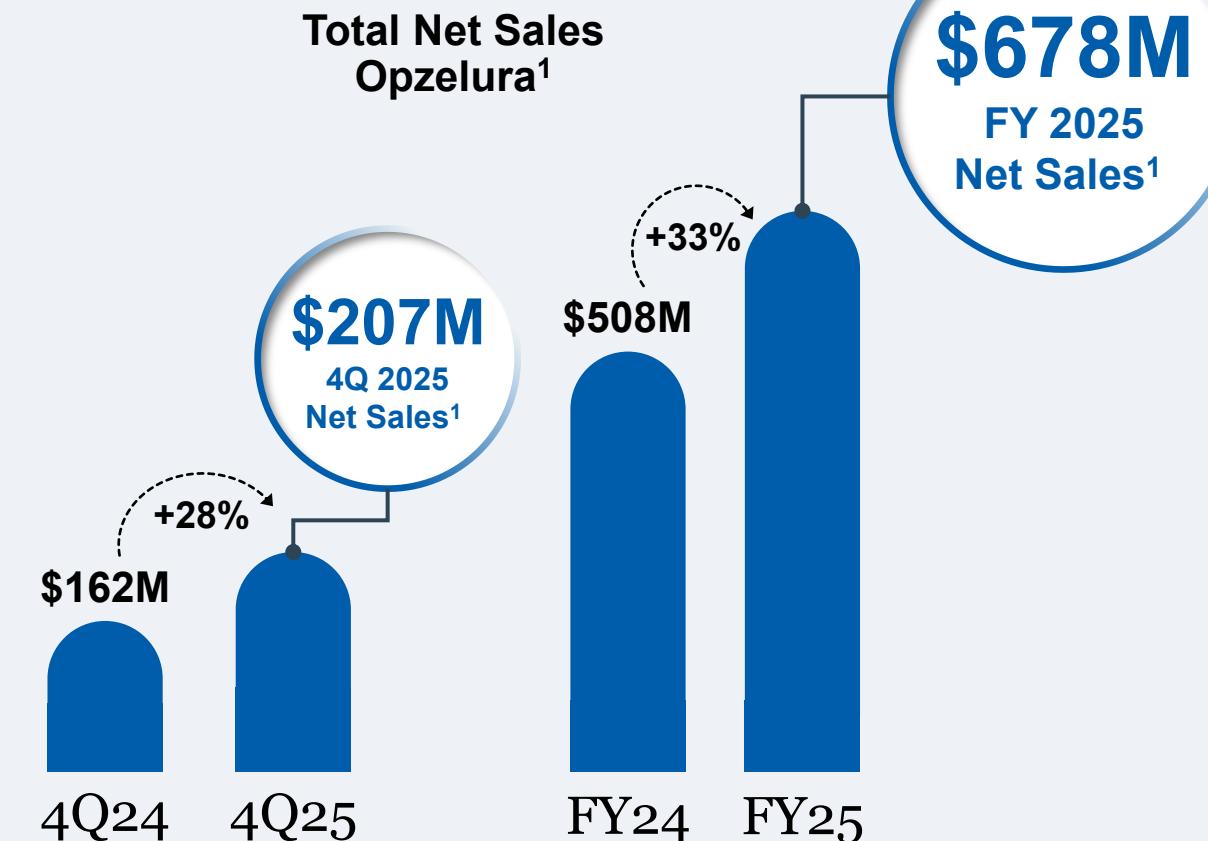
**\$207M** 4Q25 net sales (+28% vs. 4Q24)

**\$678M** FY25 net sales (+33% vs. FY24)

**TRx growth** in AD and vitiligo

- **+24%** (vs. 2024) in AD
- **+15%** (vs. 2024) in vitiligo

**\$750 - \$790M** 2026 net sales guidance



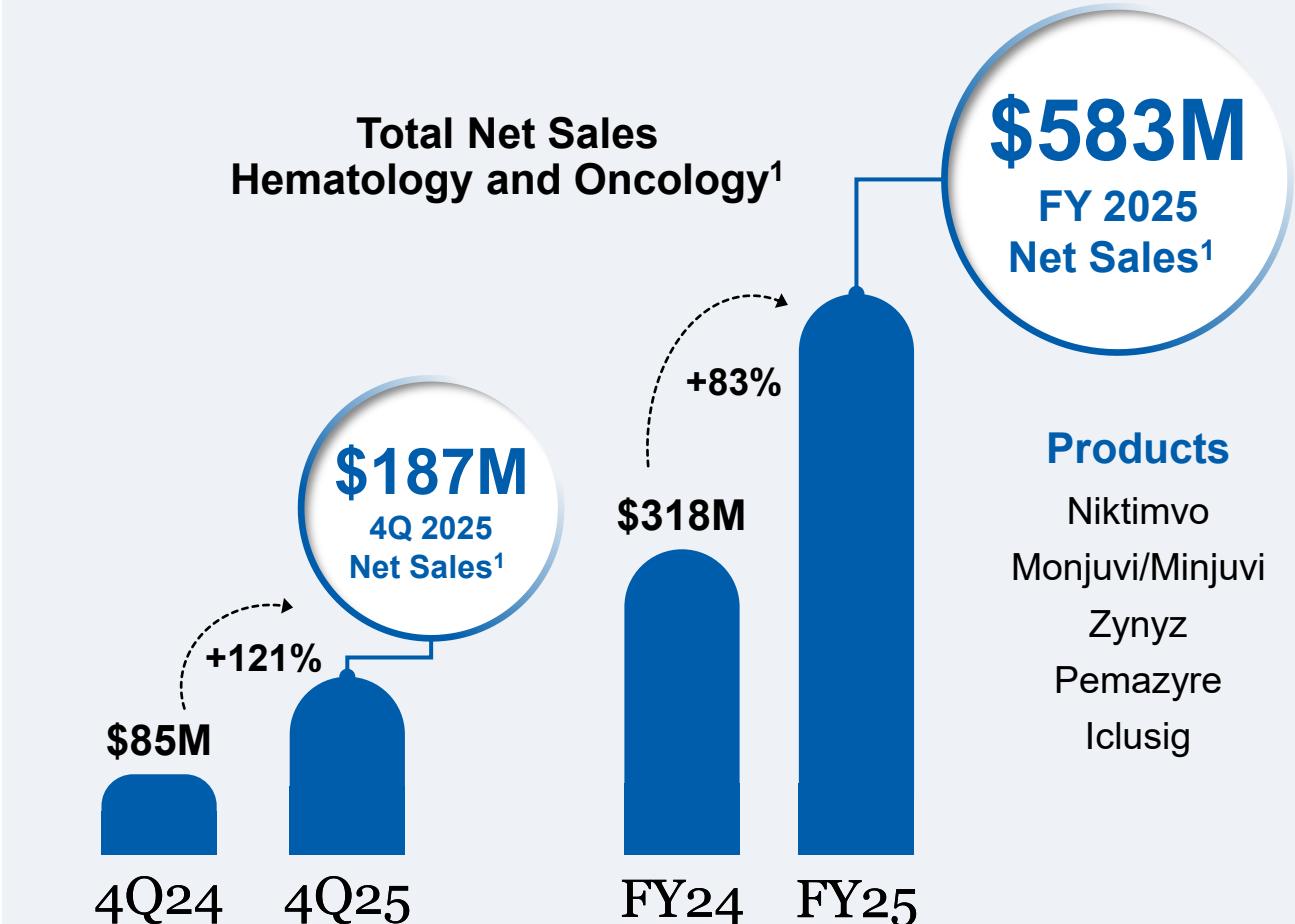
<sup>1</sup>Reflects net sales, excluding royalty revenue and milestone and contract revenue.  
AD, atopic dermatitis; TRx, total prescriptions

# Strong growth across our Hematology and Oncology portfolio

**\$187M** 4Q25 net sales (+121% vs. 4Q24)

**\$583M** FY25 net sales (+83% vs. FY24)

**\$800 - \$880M** 2026 net sales guidance



<sup>1</sup>Reflects net sales, excluding royalty revenue and milestone and contract revenue.

# Incyte's *outlook 2026 and beyond*

1

Strong, durable **core business** (ex-Jakafi) with potential to grow to **\$3-4B** by 2030

↳ **Product launches** for Jakafi XR, Opzelura (mAD), povorcitinib, and Monjuvi (1L DLBCL)<sup>1</sup>

2

Seven high-value pipeline assets with **\$10B+ peak net sales opportunity**<sup>2</sup>

↳ **Fourteen pivotal trials across seven assets** by end of year

↳ **Phase 3 and POC data readouts** for Opzelura, povorcitinib, '989 (mutCALR) and '058 (617F)

3

**Business development** is a multiplier to **strengthen and extend the core**

<sup>1</sup>Pending regulatory submission and approval. <sup>2</sup>Reflects non-risk adjusted peak sales.  
1L, first line; DLBCL, diffuse large B-cell lymphoma; mAD, moderate atopic dermatitis; POC, proof-of-concept



# Research & Development

**Pablo Cagnoni, MD** | *President, Head of R&D*

# R&D execution builds momentum into 2026

**4** **Anticipated approvals<sup>1</sup>**

Jakafi XR, Opzelura, Monjuvi, povorcitinib

**7** **Key data readouts**

Monjuvi, povorcitinib, Opzelura, mutCALR, JAK2V617F

**2** **New product launches<sup>2</sup>**

Jakafi XR, povorcitinib

**14** **Pivotal trials underway in 2026**

# Focused and strategically aligned franchises

## Hematology

Developing **targeted therapies** with the potential to transform the treatment of hematological malignancies and GvHD

## Oncology

**Novel biologic targets and pathways** in high incidence cancers

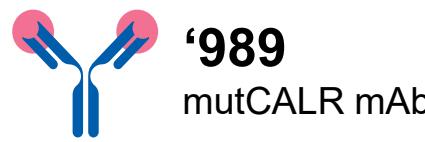
## IAI

Expanding topical-to-oral and mild-to-severe solutions for chronic **immune-mediated dermatological conditions**

# Advancing a novel hematology portfolio



**Axatilimab**  
CSF-1R mAb



**'989**  
mutCALR mAb



**'784**  
mutCALR<sub>x</sub>CD3  
bispecific



**'058**  
JAK2V617F  
small molecule



**Tafasitamab**  
Anti-CD19 mAb

## GvHD

- Potential to expand indication through combination with 1L SOC
- **Ph. 2 (+ ruxolitinib) data** – early-2027
- **Ph. 3 (+ steroids) data** – early-2028

## ET & MF

- First potential mutation-specific therapy (CALR)
- **Pivotal development and SubQ efforts progressing**

## ET & MF

- Targeted T-cell engager (CALR)
- **Ph. 1 data** – 2027

## MPNs

- Targeted approach to most prevalent MPN mutation (JAK2)
- **Ph. 1 data** – 2H 26

## B-cell lymphomas

- Addresses full spectrum of B-cell malignancies via DLBCL and FL
- **sBLA submission in 1L DLBCL** – 1H 26

# ‘989: Key next steps and milestones

## ET

- **1Q 26:** Regulatory alignment on pivotal development program
- **Mid-26:** Ph. 3 trial initiation (2L)
- **Mid-26:** Updated data from ongoing Ph. 1 cohort (2L ET)

## MF

- **Mid-26:** Regulatory alignment on pivotal development (2L)
- **Mid-26:** Updated data from ongoing Ph. 1 cohort (2L MF)
- **2H 26:** Ph. 3 trial initiation (2L)
- **2H 26:** Data from Ph. 1 cohort in 1L MF (‘989 vs. ‘989 + ruxolitinib)

## SubQ

- ✓ Agreement with FDA on SubQ to enable development in ET and MF
- **1Q 26:** Ph. 1 trial initiation (PK/BA)

# Tafasitamab: Broadening impact across B-cell lymphomas

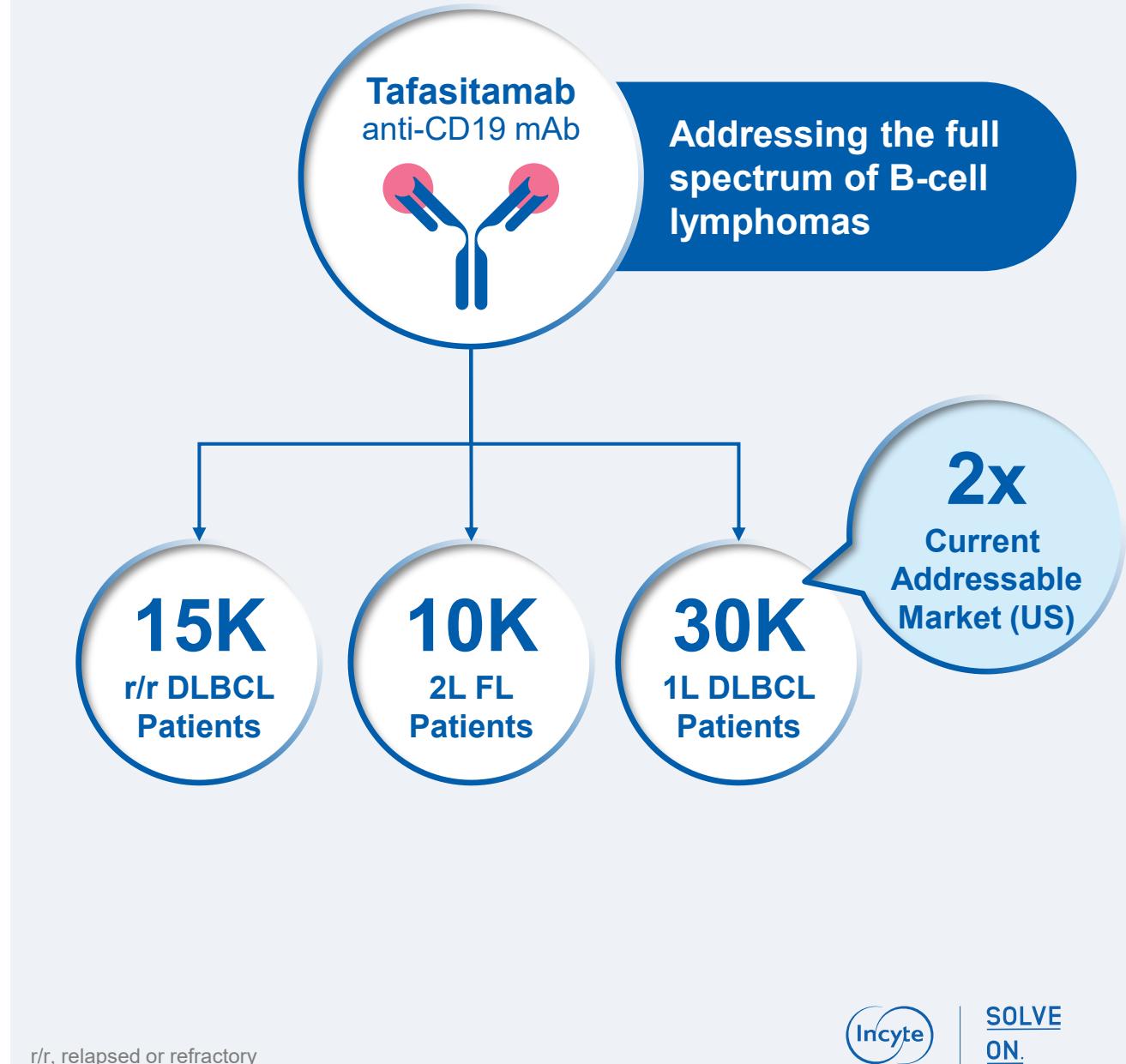
Anti-CD19 monoclonal antibody

Approved in Europe and Japan for FL in 4Q 2025

Positive Phase 3 topline results (frontMIND)

- Primary and key secondary endpoints met: PFS and EFS
- No new safety signals

**sBLA submission** (1L DLBCL)  
on track for **1H 2026**



# High impact oncology portfolio



## MSS colorectal cancer

- Large, underserved populations with no approved IO options
- **Ph. 3 trial underway**



## PDAC (KRAS $^{G12D}$ )

- First targeted therapy for the most common PDAC driver
- **Planned Ph. 3 initiation – 1Q 26**



## Ovarian (CCNE1)

- Addresses genetically defined, high-risk ovarian subset
- **MAESTRA-1 & -2 trials (PROC) underway**
- **Planned Ph. 3 initiation (1L maintenance) – 2026**

# ‘734: Potential first G12D targeted therapy in PDAC

**200K+** Diagnosed  
PDAC patients

- SOC has been chemo decades
- No targeted therapies
- Very low 5-year survival rate (<10%)
- G12D is the most prevalent driver mutation in PDAC (40% of patients)

## Highly selective KRASG12D inhibitor for G12D-mutated solid tumors

- Large Ph. 1 program of ~300 patients, including ~200 with PDAC<sup>1</sup>

## Phase 1 update (ASCO GI)

- Efficacy as mono- and combo- therapy at planned Ph. 3 dose (1200 mg)<sup>2</sup>:
  - **37% ORR** (15/41) as monotherapy in late-line (mainly 3L+) PDAC
- Dose escalation with 1L SOC (+GEMNabP, +mFOLFIRINOX) complete
- Manageable tolerability profile when combined with both +GEMNabP and +mFOLFIRINOX without compromising chemo dose intensity

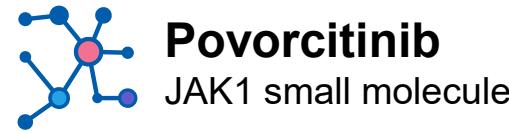
**Planned Ph. 3 trial in 1L PDAC – 1Q 2026**

# Immune-mediated dermatological disease pipeline



## Hidradenitis Suppurativa

- Potential third indication to expand addressable market
- Two Phase 3 studies ongoing (TRuE-HS1; TRuE-HS2)
- **Ph. 3 data – 4Q 2026**



## Hidradenitis Suppurativa

- Anchor indication with large commercial opportunity
- **MAA submitted**
- **Anticipated NDA filing acceptance – 1Q 2026**
- **Approval & launch – late-2026 / early-2027<sup>1</sup>**

## Vitiligo

- Broadens franchise → expansion to moderate-severe
- Two Phase 3 studies ongoing (STOP-V1; STOP-V2)
- **Ph. 3 data – mid-26**

## Prurigo Nodularis

- JAK dependent immuno-derm disease for moderate-severe patients
- Two Phase 3 studies ongoing (STOP-PN1; STOP-PN2)
- **Ph. 3 data – 4Q 26**

# Upcoming pipeline milestones

Therapeutic	Program	Indication(s)	Proof of Concept	Pivotal	Milestone/Status
Hematology	<b>Axatilimab</b> CSF-1R	1L cGvHD (+ ruxolitinib) 1L cGvHD (+ steroids)	●		Data early-2027 Data early-2028
	<b>INCA033989</b> mutCALR	CALR-mutated ET (2L)		●	Ph. 3 initiation mid-2026
		CALR-mutated MF (1L)	●		Data 2H 2026
		CALR-mutated MF (2L)		●	Ph. 3 initiation 2H 2026
	<b>INCB160058</b> JAK2V617F	JAK2 V617F-mutated MPNs	●		Data 2H 2026
	<b>INCA035784</b> mutCALRxCD3 bispecific	CALR-mutated MF, ET	●		Data 2027
	<b>Ruxolitinib XR (QD)</b> JAK1/JAK2	MF, PV, cGvHD		●	Approval/launch mid-2026 <sup>1</sup>
Oncology	<b>Tafasitamab</b> CD19	1L DLBCL		●	sBLA submission 1H 2026
	<b>INCB123667</b> CDK2	PROC		●	Pivotal trials ongoing
		Ovarian (1L maintenance)	●		Ph. 3 initiation 2026
	<b>INCB161734</b> KRAS G12D	PDAC (G12D-mutated)	●		Ph. 3 initiation 1Q 2026
IAI	<b>INCA33890</b> TGFβR2×PD-1 bispecific	MSS CRC		●	Ph. 3 trial ongoing
	<b>Ruxolitinib Cream</b> JAK1/JAK2	HS (mild/moderate)		●	Data 4Q 2026
		HS (moderate/severe)		●	NDA submission 1Q 2026 <sup>2</sup>
	<b>Povorcitinib</b> JAK1	PN (moderate/severe)		●	Data 4Q 2026
		Vitiligo (moderate/severe)		●	Data mid-2026
		Asthma	●		Data 2H 2026



# Financial Results

**Tom Tray** | *Principal Financial Officer*

# Non-GAAP adjustments

- Management has chosen to present financial highlights for the quarter and year-to-date periods ended December 31, 2025, and 2024 on both a GAAP and Non-GAAP basis in the belief that this Non-GAAP information is useful for investors.
- Management uses such information internally and externally for establishing budgets, operating goals and financial planning purposes. These metrics are also used to manage the Company's business and monitor performance. The Company adjusts, where appropriate, for expenses in order to reflect the Company's core operations.
- The Company believes these adjustments are useful to investors by providing an enhanced understanding of the financial performance of the Company's core operations. The metrics have been adopted to align the Company with disclosures provided by industry peers.
- As changes in exchange rates are an important factor in understanding period-to-period comparisons, Management believes the presentation of certain revenue results on a constant currency basis in addition to reported results helps improve investors' ability to understand its operating results and evaluate its performance in comparison to prior periods. Constant currency information compares results between periods as if exchange rates had remained constant period over period. The Company calculates constant currency by calculating current year results using prior year foreign currency exchange rates and generally refers to such amounts calculated on a constant currency basis as excluding the impact of foreign exchange or being on a constant currency basis. These results should be considered in addition to, not as a substitute for, results reported in accordance with GAAP. Results on a constant currency basis, as the Company presents them, may not be comparable to similarly titled measures used by other companies and are not measures of performance presented in accordance with GAAP.

# Financial highlights – revenues

\$ MILLIONS	Q4 2025	Q4 2024	YOY CHANGE		YTD 2025	YTD 2024	YOY CHANGE	
	GAAP	GAAP	AS REPORTED	CONSTANT CURRENCY	GAAP	GAAP	AS REPORTED	CONSTANT CURRENCY
<b>Net sales<sup>1</sup></b>	<b>1,223</b>	<b>1,019</b>	<b>20%</b>	<b>19%</b>	<b>4,354</b>	<b>3,619</b>	<b>20%</b>	<b>20%</b>
Jakafi	828	773	7%	7%	3,093	2,792	11%	11%
Opzelura	207	162	28%	27%	678	508	33%	32%
Hematology and Oncology <sup>2</sup>	187	85	121%	117%	583	318	83%	81%
<b>Royalties</b>	<b>184</b>	<b>159</b>	<b>16%</b>		<b>637</b>	<b>579</b>	<b>10%</b>	
Jakavi	130	114	14%	8 %	458	419	9%	7%
Olumiant	43	38	12%	2 %	145	136	7%	4%
Tabrecta	7	6	14%	NA	27	23	17%	NA
Other	3	0.3	942%	NA	8	2	263%	NA
<b>Total product &amp; royalty revenues</b>	<b>1,407</b>	<b>1,179</b>	<b>19%</b>		<b>4,991</b>	<b>4,198</b>	<b>19%</b>	
Milestone and contract revenue	100	–	NM	NM	150	43	249%	249%
<b>Total revenues</b>	<b>1,507</b>	<b>1,179</b>	<b>28%</b>		<b>5,141</b>	<b>4,241</b>	<b>21%</b>	

For all periods there were no adjustments between GAAP and Non-GAAP revenues. <sup>1</sup>Net sales refers to net product revenues within our financial statements. <sup>2</sup>Pemazyre in the U.S., Canada, Europe, Japan, Asia Pacific (APAC), Middle East and Africa (MEA) and Latin America (LatAm); Niktimvo and Monjuvi in the U.S.; Zynzy in the U.S. and Europe; Iclusig in Europe and MEA; and Minjuvi in Canada, Europe, APAC, MEA and LatAm.

NM, not meaningful; NA, not applicable.

# Financial highlights – operating expenses

\$ MILLIONS	Q4 2025	Q4 2024	YOY CHANGE	YTD 2025	YTD 2024	YOY CHANGE
	GAAP	GAAP		GAAP	GAAP	
<b>COGS</b>	<b>121</b>	<b>88</b>	<b>37%</b>	<b>372</b>	<b>312</b>	<b>19%</b>
As a percentage of net sales	9.9%	8.7%		8.5%	8.6%	
<b>Contract dispute settlement</b>	<b>–</b>	<b>–</b>	<b>NM</b>	<b>(242)</b>	<b>–</b>	<b>NM</b>
<b>R&amp;D</b>	<b>611</b>	<b>466</b>	<b>31%</b>	<b>2,050</b>	<b>2,607</b>	<b>(21)%</b>
R&D – ongoing	542	461	17%	1,950	1,807	8%
R&D – upfront and milestones & Escient costs <sup>1</sup>	69	5	1,400%	100	800	(88)%
<b>SG&amp;A</b>	<b>390</b>	<b>327</b>	<b>19%</b>	<b>1,376</b>	<b>1,242</b>	<b>11 %</b>
SG&A - ongoing	390	327	20%	1,376	1,220	13 %
SG&A - Escient costs <sup>2</sup>	–	–	–%	0.2	22	(99)%
<b>Asset impairment</b>	<b>76</b>	<b>–</b>	<b>NM</b>	<b>76</b>	<b>–</b>	<b>NM</b>
<b>(Gain) loss on change in fair value of acquisition - related contingent consideration</b>	<b>(28)</b>	<b>(4)</b>	<b>NM</b>	<b>(6)</b>	<b>20</b>	<b>(131)%</b>
<b>Total operating expenses - ongoing<sup>3</sup></b>	<b>1,054</b>	<b>877</b>	<b>20%</b>	<b>3,699</b>	<b>3,339</b>	<b>11%</b>

NM, not meaningful. Totals may not add due to rounding. <sup>1</sup>Includes \$69.4 million and \$97.6 million of upfront and milestone payments for the three and twelve months ended December 31, 2025, respectively. Includes \$3.0 million and \$104.4 million of upfront and milestone payments for the three and twelve months ended December 31, 2024, respectively. Includes \$2.1 million of Escient acquisition related compensation expense related to severance payments for the twelve months ended December 31, 2025. Includes \$679.4 million of in-process research and development assets expensed for YTD 2024 and \$1.6 million and \$15.9 million of Escient acquisition related compensation expense related to cash settled for unvested Escient equity awards and severance payments, for the three and twelve months ended December 31, 2024, respectively. <sup>2</sup>Includes \$0.2 million of Escient acquisition related compensation expense related to severance payments for the twelve months ended December 31, 2025. Includes \$0.1 million and \$22.1 million of Escient acquisition related compensation expense related to cash settled for unvested Escient equity awards and severance payments, for the three and twelve months ended December 31, 2024, respectively. <sup>3</sup>Excludes contract dispute settlement, asset impairment and contingent consideration.



# Closing Remarks

**Bill Meury** | *Chief Executive Officer*

# Full year 2026 financial guidance

FY 2026

Total net sales	\$4,770M - \$4,940M
Jakafi	\$3,220M - \$3,270M
Opzelura <sup>1</sup>	\$750M - \$790M
Hematology and Oncology <sup>2</sup>	\$800M - \$880M
<b>Total R&amp;D and SG&amp;A operating expenses (GAAP)</b>	<b>\$3,495M - \$3,675M</b>
<b>Total R&amp;D and SG&amp;A operating expenses (non-GAAP)<sup>3</sup></b>	<b>\$3,205M - \$3,375M</b>

# Positioned to deliver long-term value beyond 2029

## Core Business

**Building the core business**  
(ex-Jakafi) to \$3-4B by 2030

## Pipeline

**Advancing 7 pipeline products** with \$10B+ sales opportunity<sup>1</sup>

## Capital Allocation

Maintaining a **strong balance sheet** and **leveraging BD** to strengthen and extend the core



# Q&A





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Thank  
you

